

Want to work with Canadian business leaders?

Join CIBC's Commercial Banking Associate Program.

Program Description

The Commercial Banking Associate Program provides you with the foundation to become a world class Commercial Banker and strategic partner to Canada's leading mid-market enterprises.

If you have:

- An undergraduate or post graduate degree in a business related field
- Strong interpersonal and relationship management skills
- A proven aptitude for business development and a propensity for sales and want to:
- Be engaged in business development initiatives
- Build relationship management skills with Canadian business and community leaders
- Develop credit management skills
- Be part of a professional Commercial Banking Team

The Commercial Banking Associate Program may be **right for you**.



Program Details

The program is designed to provide training over 12–18 months to develop capabilities in the following areas:

- Business development & sales
- Credit structuring, monitoring and management
- Cash management products and services
- Client and portfolio management

As an Associate, you will participate in a wide range of activities including research, financial analysis, client reviews and assisting with financial proposals. You'll spend time with the key partners of our Commercial Banking team, including Cash Management, Risk Management and our operation teams.

The program involves a combination of formal training, on-the-job learning and rotational assignments designed to prepare you for a management role in Commercial Banking.

In addition, you will be matched with an experienced coach who will provide you with guidance as you move through the program and advice on growing your career at CIBC.

On successful completion of the training and development period, program employees are considered for and placed in a position somewhere within the region, subject to position availability.

www.cibc/careers



Be proud of where you work.

Diversity



Top Employers for
Canadians Over 40

At CIBC, our employees are at their best when they can bring their full selves to work. This is why we are committed to provide an inclusive workplace where differences are viewed as strengths - not barriers. CIBC employees of all backgrounds are celebrated for their unique skills, perspectives, and experiences.

Success



Canada's
TOP100 Ideal Employer
Rank: #35
CIBC
Among business students in 2014



At CIBC, we aspire to be the leading bank for our clients and we have a client-focused strategy that creates value for all our stakeholders. Our corporate objective is to build deep, long-lasting client relationships; grow strategically where we have, or can build, competitive capabilities; ensure sound risk management; and deliver consistent and sustainable earnings. We are further strengthening our business in Canada, as well as expanding in key global centres to serve our clients.

Community



Canadian Breast Cancer Foundation
CIBC Run for the Cure



CIBC is committed to investing in community initiatives that matter to our clients, employees and communities. Our goal is to make a real difference in our communities through corporate donations and sponsorships, and by supporting the passionate volunteer efforts of our employees. In 2013, CIBC contributed more than \$41 million, including \$22 million in charitable donations, to over 1,870 organizations in more than 430 communities.

