

# **Annual Management Report of Fund Performance**

for the financial year ended December 31, 2016

All figures are reported in Canadian dollars unless otherwise noted.

This annual management report of fund performance contains financial highlights but does not contain the complete annual financial statements of the investment fund. If you have not received a copy of the annual financial statements with this annual management report of fund performance, you can get a copy of the annual financial statements at your request, and at no cost, by calling us toll-free at 1-800-465-3863, by writing to us at CIBC, 18 York Street, Suite 1300, Toronto, Ontario, M5J 2T8, or by visiting www.cibc.com/mutualfunds or the SEDAR website at www.sedar.com.

Unitholders may also contact us using one of these methods to request a copy of the investment fund's proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure.

#### **Management Discussion of Fund Performance**

#### **Investment Objective and Strategies**

Investment Objective: CIBC Latin American Fund (the *Fund*) seeks to provide long-term growth through capital appreciation by investing primarily in securities of companies operating or earning significant revenues in Latin America, including, but not limited to, Mexico and all countries in Central and South America.

Investment Strategies: The Fund uses a bottom-up approach for company selection based on good value characteristics, strong business fundamentals, and positive business momentum. The approach identifies companies that exhibit signs of positive, sustainable change in their revenues, cost structure, or earnings. Country allocations are a by-product of security selection.

#### Risk

The Fund is a miscellaneous fund that is suitable for long-term investors who can tolerate high investment risk.

For the period ended December 31, 2016, the Fund's overall level of risk remains as discussed in the simplified prospectus.

#### **Results of Operations**

The portfolio sub-advisor of the Fund is The Boston Company Asset Management, LLC (the *sub-advisor*). The commentary that follows provides a summary of the results of operations for the period ended December 31, 2016. All dollar figures are expressed in thousands, unless otherwise indicated.

The Fund's net asset value increased by 24% during the period, from \$9,895 as at December 31, 2015 to \$12,241 as at December 31, 2016. Positive investment performance was partially offset by net redemptions of \$881, resulting in an overall increase in net asset value.

Class A units of the Fund posted a return of 36.1% for the period. The Fund's benchmarks are the MSCI Emerging Markets Latin America Index and the MSCI Emerging Markets Index (the *benchmarks*), which returned 26.9% and 7.7%, respectively, for the same period. The

Fund's return is after the deduction of fees and expenses, unlike the benchmarks.

The strong, and almost simultaneous, recoveries in oil and base metals prices globally, provided a boost to Brazil's economy and to other Latin American commodity-dependent markets, such as Peru and Chile. The energy and materials sectors were the top-performing sectors during the period, which aided the underlying improvement in the region's gross domestic product (*GDP*) growth.

The Brazilian equity market recovered sharply in 2016. The removal of President Dilma Rousseff from office, followed by investor-friendly reform initiatives under the leadership of her successor, Michel Temer, was well received.

The Fund's overweight allocation to Brazil contributed to performance, particularly an overweight allocation and stock selection in Brazil's materials sector and an overweight allocation to Brazilian banks. A modest underweight allocation to Mexico, which underperformed, also contributed, as did stock selection in the Mexican consumer discretionary and industrials sectors.

In terms of sectors, overall stock selection contributed significantly to performance, particularly in the materials and utilities sectors. The Fund's underweight allocation to the consumer discretionary sector and overweight allocation to the financials sector also contributed.

Individual contributors included Brazilian companies Banco do Estado do Rio Grande do Sul SA, Banco ABC Brasil SA (*ABC Brasil*) and Petroleo Brasileiro SA (*Petrobras*). Banco Estado's share price increased by more than 121% during the period as a result of consistently strong performance tied to Brazil's improving GDP growth. The reversal of Brazil's economic downturn supported potential credit formations and loan growth.

ABC Brasil's announcement of double-digit net interest income growth in 2015 drove performance early in 2016, and the company's return on equity continued to improve throughout the year. In addition, the company's capital positioning remained solid, and margins were resilient. Early in the year, Petrobras benefited from de-risking and the appreciation of the Brazilian real versus the U.S. dollar. Management made progress on an aggressive divestiture plan and increased cash flow generation, and the company also benefited from regulatory changes.

The Fund's overweight allocation to the telecommunication services sector in Mexico was the most significant detractor from performance. Individual detractors included America Movil SAB de CV, Grupo Financiero Santander Mexico SAB de CV (*Santander Mexico*) and Embraer SA. America Movil faces significant competition from AT&T in its key markets, which hindered performance. Mobile service revenues decreased and costs increased rapidly. The sub-advisor believes revenues are improving and free cash flow generation is recovering.

Financial services company Santander Mexico underperformed as a result of its exposure to the U.S., as investors became concerned about potential economic challenges posed by the incoming U.S. administration. Asset quality and slow loan growth also affected the company's performance. Brazilian commercial aerospace group Embraer's share price fell in response to disappointing second-quarter results and a downward guidance revision as the result of slower demand in Brazil. Third-quarter results were in line with expectations as investors awaited management's plans to improve the company's cost structure. The sub-advisor believes Embraer's long-term position in the regional jet market remains solid, and the company maintains a decent backlog.

The sub-advisor added Banco do Brasil SA to the Fund for its improving loan growth and credit quality. The sub-advisor believes the bank will continue to profit from the improving macroeconomic environment in Brazil. The Fund's existing holding in Petrobras was increased as the sub-advisor believes the company will benefit from ongoing restructuring in 2017. The company has recently experienced large divestments, but the sub-advisor expects a several-month hiatus as Brazilian accountants increase transparency.

The sub-advisor eliminated the Fund's holding in Banco de Chile in favour of better prospects in the Latin American financials sector. A holding in AES Tiete Energia SA (*Tiete*) was reduced. The Brazilian independent power producer has strong and relatively predictable free cash flow generation, stable and inflation-protected revenues, and low political and regulatory risks. Tiete's parent company, AES, is committed to a 100% payout ratio (the percentage of net income that a company pays out as dividends to common shareholders), which the sub-advisor believes should support future high dividend yields.

## **Recent Developments**

Effective September 6, 2016, the maximum annual management fee was reduced from 2.50% to 2.25% and the maximum annual trailing commission was reduced from 1.25% to 1.00% for Class A units of the Fund.

Effective April 27, 2016, the composition of the Independent Review Committee (*IRC*) changed. John Crow resigned his position as

member and Chair. Marcia Lewis Brown was appointed as member and Don Hunter was appointed as Chair.

#### **Related Party Transactions**

Canadian Imperial Bank of Commerce (*CIBC*) and its affiliates have the following roles and responsibilities with respect to the Fund, and receive the fees described below in connection with their roles and responsibilities.

#### Manager

CIBC is the Manager of the Fund. CIBC receives management fees with respect to the day-to-day business and operations of the Fund, calculated based on the net asset value of each respective class of units of the Fund as described in the section entitled *Management Fees*. The Manager also compensates its wholesalers in connection with their marketing activities regarding the Fund. From time to time, CIBC may provide seed capital to the Fund.

#### Trustee

CIBC Trust Corporation, a wholly-owned subsidiary of CIBC, is the trustee (the *Trustee*) of the Fund. The Trustee holds title to the property (cash and securities) of the Fund on behalf of its unitholders.

#### Portfolio Advisor

The portfolio advisor provides, or arranges to provide, investment advice and portfolio management services to the Fund. CAMI, a wholly-owned subsidiary of CIBC, is the portfolio advisor (the *Portfolio Advisor*) of the Fund.

## Distributor

Dealers and other firms sell the units of the Fund to investors. These dealers and other firms include CIBC's related dealers such as the principal distributor, CIBC Securities Inc. (*CIBC SI*), the CIBC Investor's Edge discount brokerage division of CIBC Investor Services Inc. (*CIBC ISI*), the CIBC Imperial Service division of CIBC ISI, and the CIBC Wood Gundy division of CIBC World Markets Inc. (*CIBC WM*). CIBC SI, CIBC ISI, and CIBC WM are wholly-owned subsidiaries of CIBC.

CIBC may pay trailing commissions to these dealers and firms in connection with the sale of units of the Fund. These dealers and other firms may pay a portion of these trailing commissions to their advisors who sell units of the Fund to investors.

## Brokerage Arrangements and Soft Dollars

The Portfolio Advisor and any portfolio sub-advisors make decisions, including the selection of markets and dealers and the negotiation of commissions, with respect to the purchase and sale of portfolio securities, certain derivative products and the execution of portfolio transactions. Brokerage business may be allocated by the Portfolio Advisor and any portfolio sub-advisors, to CIBC WM and CIBC World Markets Corp., each a subsidiary of CIBC. CIBC WM and CIBC World Markets Corp. may also earn spreads on the sale of fixed income and other securities and certain derivative products to the Fund. A spread is the difference between the bid and ask prices for a security in the

applicable marketplace, with respect to the execution of portfolio transactions. The spread will differ based upon various factors such as the type and liquidity of the security.

Dealers, including CIBC WM and CIBC World Markets Corp., may furnish goods and services, other than order execution, to the Portfolio Advisor and any portfolio sub-advisors, in partial exchange for processing trades through them (referred to in the industry as "soft dollar" arrangements). These goods and services are paid for with a portion of the brokerage commissions and assist the Portfolio Advisor and any portfolio sub-advisors, with investment decision-making services for the Fund or relate directly to the execution of portfolio transactions on behalf of the Fund. As per the terms of the portfolio sub-advisory agreements, such soft dollar arrangements are in compliance with applicable laws.

In addition, CIBC may enter into commission recapture arrangements with certain dealers with respect to the Fund. Any commission recaptured will be paid to the Fund.

During the period, the Fund did not pay any brokerage commissions or other fees to CIBC WM or CIBC World Markets Corp. Spreads associated with fixed income and other securities are not ascertainable and, for that reason, cannot be included when determining these amounts.

## Fund Transactions

The Fund may enter into one or more of the following transactions (the *Related Party Transactions*) in reliance on the standing instructions issued by the IRC:

- invest in or hold equity securities of CIBC or issuers related to a portfolio sub-advisor;
- invest in or hold non-exchange-traded debt securities of CIBC or an issuer related to CIBC in a primary offering and in the secondary market;
- make an investment in the securities of an issuer for which CIBC WM, CIBC World Markets Corp., or any affiliate of CIBC (a *Related Dealer*) acts as an underwriter during the offering of the securities at any time during the 60-day period following the completion of the offering of such securities (in the case of a "private placement" offering, in accordance with the exemptive relief order granted by the Canadian securities regulatory authorities and in accordance with the policies and procedures relating to such investment);
- purchase equity or debt securities from or sell them to a Related Dealer, where it is acting as principal;
- undertake currency and currency derivative transactions where a Related Dealer is the counterparty; and
- purchase securities from or sell securities to another investment fund or a managed account managed by the Manager or an affiliate of the Manager.

At least annually, the IRC reviews the Related Party Transactions for which they have issued standing instructions. The IRC is required to advise the Canadian securities regulatory authorities, after a matter has been referred or reported to the IRC by the Manager, if it determines that an investment decision was not made in accordance with conditions of its approval.

#### Custodian

CIBC Mellon Trust Company is the custodian of the Fund (the *Custodian*). The Custodian holds all cash and securities for the Fund and ensures that those assets are kept separate from any other cash or securities that the Custodian might be holding. The Custodian also provides other services to the Fund including record-keeping and processing of foreign exchange transactions. The fees and spreads for the services of the Custodian directly related to the execution of portfolio transactions initiated by CAMI as the Portfolio Advisor are paid by CAMI and/or the dealer(s) directed by CAMI, up to the amount of the credits generated under soft dollar arrangements from trading by CAMI on behalf of the Fund during that month. All other fees and spreads for the services of the Custodian are paid by the Manager and charged to the Fund on a recoverable basis. CIBC owns a 50% interest in the Custodian.

## Service Provider

CIBC Mellon Global Securities Services Company (*CIBC GSS*) provides certain services to the Fund, including securities lending, fund accounting and reporting, and portfolio valuation. Such servicing fees are paid by the Manager and charged to the Fund on a recoverable basis. CIBC indirectly owns a 50% interest in CIBC GSS.

#### **Financial Highlights**

The following tables show selected key financial information about the Fund and are intended to help you understand the Fund's financial performance for the period ended December 31.

#### The Fund's Net Assets per Unit<sup>1</sup> - Class A Units

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	2016	2015	2014	2013	2012	
Net Assets, beginning of period	\$ 13.55	\$ 17.79	\$ 22.97	\$ 24.91	\$ 22.99	
Increase (decrease) from operations:						
Total revenue	\$ 0.56	\$ 0.64	\$ 1.11	\$ 0.89	\$ 0.80	
Total expenses	(0.58)	(0.57)	(0.82)	(0.84)	(0.76)	
Realized gains (losses) for the period	(3.68)	(0.75)	1.62	2.18	(1.30)	
Unrealized gains (losses) for the period	8.30	(3.40)	(4.62)	(3.50)	3.14	
Total increase (decrease) from operations <sup>2</sup>	\$ 4.60	\$ (4.08)	\$ (2.71)	\$ (1.27)	\$ 1.88	
Distributions:						
From income (excluding dividends)	\$ 0.01	\$ 0.07	\$ 0.39	\$ 0.09	\$ 0.05	
From dividends	-	-	-	-	-	
From capital gains	-	-	1.85	0.54	_	
Return of capital	-	-	-	-	-	
Total Distributions <sup>3</sup>	\$ 0.01	\$ 0.07	\$ 2.24	\$ 0.63	\$ 0.05	
Net Assets, end of period	\$ 18.43	\$ 13.55	\$ 17.79	\$ 22.97	\$ 24.82	

<sup>1</sup> This information is derived from the Fund's audited annual financial statements. The Fund adopted International Financial Reporting Standards (*IFRS*) on January 1, 2014. Previously, the Fund prepared its financial statements in accordance with Canadian Generally Accepted Accounting Principles (*GAAP*) as defined in Part V of the CPA Canada Handbook. Under Canadian GAAP, the Fund measured fair values of its investments in accordance with CICA Handbook Section 3855 which required the use of bid prices for long positions and ask prices for short positions. As such, the net assets per unit figure presented in the financial statements may differ from the net asset value calculated for fund pricing purposes. An explanation of these differences can be found in the notes to the financial statements issued prior to January 1, 2014. Upon adoption of IFRS, the Fund measures the fair value of its investments by using the close market prices, where the close market price falls within the bid-ask spread. As such, the Fund's accounting policies for measuring the fair value of investments in the financial statements with unitholders. Accordingly, the opening net asset figure as at January 1, 2013 was restated to reflect accounting policy adjustments made in accordance with IFRS. All figures presented for periods prior to January 1, 2013 were prepared in accordance with Canadian GAAP and subsequent thereto were prepared in accordance with IFRS.

<sup>2</sup> Net assets and distributions are based on the actual number of units outstanding at the relevant time. The total increase (decrease) from operations is based on the weighted average number of units outstanding during the period.

<sup>3</sup> Distributions were paid in cash, reinvested in additional units of the Fund, or both.

#### **Ratios and Supplemental Data - Class A Units**

	2016	2015	2014	2013	2012	
Total Net Asset Value (000s) <sup>4</sup>	\$ 12,241	\$ 9,895	\$ 16,081	\$ 21,836	\$ 26,961	
Number of Units Outstanding <sup>4</sup>	664,357	730,410	903,791	950,845	1,082,406	
Management Expense Ratio <sup>5</sup>	3.01%	3.11%	3.11%	3.12%	3.10%	
Management Expense Ratio before waivers or absorptions <sup>6</sup>	4.57%	4.41%	3.85%	3.59%	3.54%	
Trading Expense Ratio <sup>7</sup>	0.22%	0.13%	0.15%	0.10%	0.17%	
Portfolio Turnover Rate <sup>8</sup>	56.34%	21.63%	29.70%	17.24%	15.51%	
Net Asset Value per Unit	\$ 18.43	\$ 13.55	\$ 17.79	\$ 22.97	\$ 24.91	

<sup>4</sup> This information is presented as at December 31 of the period(s) shown.

<sup>5</sup> Management expense ratio is based on the total expenses of the fund (excluding commissions and other portfolio transaction costs), incurred by or allocated to a class of units for the period shown, expressed as an annualized percentage of the daily average net asset value of that class during the period.

<sup>6</sup> The decision to waive and/or absorb management fees and operating expenses is at the discretion of the Manager. The practice of waiving and/or absorbing management fees and operating expenses may continue indefinitely or may be terminated at any time without notice to unitholders.

<sup>7</sup> The trading expense ratio represents total commissions and other portfolio transaction costs before income taxes expressed as an annualized percentage of the daily average net asset value during the period. Spreads associated with fixed income securities trading are not ascertainable and, for that reason, are not included in the trading expense ratio calculation.

<sup>8</sup> The portfolio turnover rate indicates how actively the portfolio advisor and/or portfolio sub-advisor manages the portfolio investments. A portfolio turnover rate of 100% is equivalent to a fund buying and selling all of the securities in its portfolio once in the course of the period. The higher a portfolio turnover rate in a period, the greater the trading costs payable by a fund in the period, and the greater the chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between a high turnover rate and the performance of a fund.

#### **Management Fees**

The Fund, either directly or indirectly, pays an annual management fee to CIBC to cover the costs of managing the Fund. Management fees are based on the net asset value of the Fund and are calculated daily and paid monthly. Management fees are paid to CIBC in consideration for providing, or arranging for the provision of, management, distribution, and portfolio advisory services. Advertising and promotional expenses, office overhead expenses, trailing commissions, and the fees of the portfolio sub-advisor(s) are paid by CIBC out of the management fees received from the Fund. The Fund is required to pay applicable taxes on the management fees paid to CIBC. Refer to the Simplified Prospectus for the maximum annual management fee rate.

The following table shows a breakdown of the services received in consideration of the management fees, as a percentage of the management fees collected from the Fund for the period ended December 31, 2016. These amounts do not include waived fees or absorbed expenses.

	Class A Units
Sales and trailing commissions paid to dealers	30.45%
General administration, investment advice, and profit	69.55%

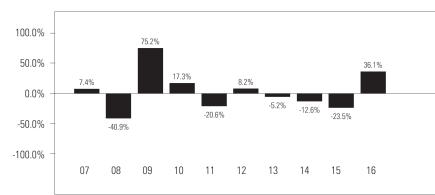
#### **Past Performance**

The performance data provided assumes reinvestment of distributions only and does not take into account sales, redemption, distribution, or other optional charges payable by any unitholder that would have reduced returns. Past performance does not necessarily indicate how a fund will perform in the future.

The Fund's returns are after the deduction of fees and expenses, and the difference in returns between classes of units is primarily due to differences in the management expense ratio. See the section entitled *Financial Highlights* for the management expense ratio.

#### Year-by-Year Returns

The bar chart shows the annual performance of the Fund for each of the periods shown, and illustrates how the performance has changed from period to period. The bar chart shows, in percentage terms, how an investment made on January 1 would have increased or decreased by December 31, unless otherwise indicated.



Class A Units

#### **Annual Compound Returns**

This table shows the annual compound return of each class of units of the Fund for each indicated period ended on December 31, 2016. The annual compound total return is also compared to the Fund's benchmark(s).

The Fund's benchmarks are the MSCI Emerging Markets Index and the MSCI Emerging Markets Latin America Index.

## CIBC Latin American Fund

	1 Year	3 Years	5 Years	10 Years*	or	Since Inception*	Inception Date
Class A units	36.1%	-3.1%	-1.4%	-0.3%			September 18, 1996
MSCI Emerging Markets Latin America Index	26.9%	0.3%	-0.1%	2.0%			
MSCI Emerging Markets Index	7.7%	5.7%	7.4%	3.6%			

\* If a class of units has been outstanding for less than 10 years, the annual compound return since inception is shown.

**MSCI Emerging Markets Index** is a free float-adjusted market capitalization index that is intended to represent the emerging countries equity market. It includes stocks from emerging countries in Asia, Latin America, Europe, Africa, and the Middle East.

**MSCI Emerging Markets Latin America Index** is a free float-adjusted market capitalization index that is intended to represent the Latin American equity market. It is the Latin American component of the MSCI Emerging Markets Index, covering six Latin American countries.

A discussion of the relative performance of the Fund compared to its primary benchmark(s) can be found in Results of Operations.

#### Summary of Investment Portfolio (as at December 31, 2016)

The summary of investment portfolio may change due to ongoing portfolio transactions of the investment fund. A quarterly update is available by visiting www.cibc.com/mutualfunds. The Top Positions table shows a fund's 25 largest positions. For funds with fewer than 25 positions in total, all positions are shown.

	% of Net Asset
Portfolio Breakdown	Value
Brazil	59.2
Mexico	28.9
Chile	7.6
Peru	1.9
Colombia	1.4
Cash	1.0

	% of Net Asset
Top Positions	Value
America Movil SAB de CV, ADR, Series 'L'	5.3
Itau Unibanco Holding SA, Preferred	4.9
Vale SA, Preferred, Series 'A'	4.1
Petróleo Brasileiro SA, Preferred	3.7
Banco Bradesco SA, ADR	2.9
Itausa-Investimentos Itau SA, Preferred, Registered	2.8
Banco do Brasil SA	2.8
Petróleo Brasileiro SA, ADR	2.7
Cemex SAB de CV	2.5
Itau Unibanco Holding SA, ADR	2.4
Wal-Mart de Mexico SAB de CV, Series 'V'	2.3
Itau CorpBanca	2.1
Grupo Financiero Banorte SAB de CV	2.0
Grupo Financiero Santander Mexico SAB de CV	2.0
JBS SA	1.8
Embraer SA, ADR	1.8
BRF Brasil Foods SA, ADR	1.7
Controladora Vuela Compania de Aviacion SAB de CV, ADR	1.5
Nemak SAB de CV	1.5
Grupo Financiero Interacciones SA de CV, Series 'O'	1.5
Klabin SA	1.4
Ultrapar Participações SA, ADR	1.4
Bancolombia SA, ADR	1.4
GP Investments Ltd.	1.4
Minerva SA	1.4

The management report of fund performance may contain forward-looking statements. Forward-looking statements include statements that are predictive in nature, that depend upon or refer to future events or conditions, or that include words such as "expects", "anticipates", "intends", "plans", "believes", "estimates", or other similar wording. In addition, any statements that may be made concerning future performance, strategies, or prospects and possible future actions taken by the fund, are also forward-looking statements. These statements involve known and unknown risks, uncertainties, and other factors that may cause the actual results and achievements of the fund to differ materially from those expressed or implied by such statements. Such factors include, but are not limited to: general economic, market, and business conditions; fluctuations in securities prices, interest rates, and foreign currency exchange rates; changes in government regulations; and catastrophic events. We do not undertake, and specifically disclaim, any obligation to update or revise any forward-looking statements, whether as a result of new information, future developments, or otherwise prior to the release of the next management report of fund performance.

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