## CIBCO

## Supplementary Financial Information

For the period ended October 31, 2023

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 this document is prepared under International Financial Reporting Standards (IFRS or GAAP) and all amounts are in millions of Canadian dollars, unless otherwise stated.

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## Non-GAAP measures


 non-GAAP ratios as defined in National Instrument 52-112 "Non-GAAP and Other Financial Measures Disclosure", useful in understanding how management views underlying business performance.

## Adjusted measures





 adjusted measures under GAAP.
 rate, would yield the same after-tax revenue. For additional information, see the "Strategic business units overview" section and Note 30 to our consolidated financial statements of our 2023 Annual Report

Adjusted diluted earnings per share (EPS)
We adjust our reported diluted EPS to remove the impact of items of note, net of income taxes, to calculate the adjusted diluted EPS
Adjusted efficiency ratio
We adjust our reported revenue and non-interest expenses to remove the impact of items of note and gross up tax-exempt revenue to bring it to a TEB, to calculate the adjusted efficiency ratio.
Adjusted operating leverage
We adjust our reported revenue and non-interest expenses to remove the impact of items of note and gross up tax-exempt revenue to bring it to a TEB, to calculate the adjusted operating leverage
Adjusted dividend payout ratio
We adjust our reported net income attributable to common shareholders to remove the impact of items of note, net of income taxes, to calculate the adjusted dividend payout ratio.
Adjusted return on common shareholders' equity
We adjust our reported net income attributable to common shareholders to remove the impact of items of note, net of income taxes, to calculate the adjusted return on common shareholders' equity.
Adjusted effective tax rate
We adjust our reported income before income taxes and reported income taxes to remove the impact of items of note, to calculate the adjusted effective tax rate

## Allocated common equity




 effective Q3/23. For additional information, see the "Risks arising from business activities" section of our of our 2023 Annual Report.

## Segmented return on equity





## Reconciliation of non-GAAP to GAAP measures

Page 2 provides a reconciliation of GAAP (reported) results to non-GAAP (adjusted) results.

## RECONCILIATION OF GAAP (REPORTED) RESULTS TO NON-GAAP (ADJUSTED) RESULTS

(\$ millions)

| Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{5 , 8 4 4}$ | 5,850 | 5,702 | 5,927 | 5,388 | 5,571 | 5,376 | 5,498 | 5,064 |
| $\mathbf{5 4 1}$ | 736 | 438 | 295 | 436 | 243 | 303 | 75 | 78 |
| $\mathbf{3 , 4 4 0}$ | 3,307 | 3,140 | 4,462 | 3,483 | 3,183 | 3,114 | 3,023 | 3,135 |
| $\mathbf{1 , 8 6 3}$ | 1,807 | 2,124 | 1,170 | 1,469 | 2,145 | 1,959 | 2,400 | 1,851 |
| $\mathbf{3 8 0}$ | 377 | 436 | 738 | 284 | 479 | 436 | 531 | 411 |
| $\mathbf{1 , 4 8 3}$ | 1,430 | 1,688 | 432 | 1,185 | 1,666 | 1,523 | 1,869 | 1,440 |
| $\mathbf{8}$ | 10 | 11 | 9 | 7 | 6 | 5 | 5 | 4 |
| $\mathbf{1 , 4 7 5}$ | 1,420 | 1,677 | 423 | 1,178 | 1,660 | 1,518 | 1,864 | 1,436 |
| $\mathbf{1 . 5 3}$ | 1.47 | 1.76 | 0.39 | 1.26 | 1.78 | 1.62 | 2.01 | 1.54 |

## Operating results - Reported

Total revenue
Provision for (reversal of) credit losses
Non-interest expenses
Income before income taxe
Income taxes
Net income (loss) attributable to non-controlling interests
Net income attributable to equity shareholders
Diluted EPS (\$) ${ }^{(1)}$

## ct of items of note

Revenue
Acquisition and integration-related costs as well as purchase accounting adjustments and provision for credit losses for performing loans ${ }^{(3)}$
Commodity tax charge related to the retroactive impact of the 2023 Canadian Federal budget Impact of items of note on revenue

## Provision for (reversal of) credit losses

Acquisition and integration-related costs as well as purchase accounting adjustments and
provision for credit losses for performing loans ${ }^{(3)}$
Impact of items of note on provision for (reversal of) credit losses

## Non-interest expenses

Amortization and impairment of acquisition-related intangible assets
Acquisition and integration-related costs as well as purchase accounting adjustments and provision for credit losses for performing loans ${ }^{(3)}$

Increase in legal provisions ${ }^{(4)}$
Impact of items of note on non-interest expenses
Total pre-tax impact of items of note on net income

## Income taxes

Amortization and impairment of acquisition-related intangible assets
Acquisition and integration-related costs as well as purchase accounting adjustments and provision for credit losses for performing loans
Charge related to the consolidation of our real estate portfolio
Commodity tax charge related to the retroactive impact of the 2023 Canadian Federal budge
Increase in legal provisions ${ }^{(4)}$
Income tax charge related to the 2022 Canadian Federal budget ${ }^{(5)}$
Impact of items of note on income taxes
Total after-tax impact of items of note on net income
After-tax impact of items of note on net income attributable to equity shareholders
Impact of items of note on diluted EPS (\$) ${ }^{(1) / 6}$

| - | - | - | - | (6) | (6) | (4) | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | 34 | - | - | - | - | - | - | - |
| - | 34 | - | - | (6) | (6) | (4) | - | - |
| - | - | - | - | - | - | (94) | - | - |
| - | - | - | - | - | - | (94) | - | - |
| (45) | (23) | (27) | (26) | (27) | (27) | (24) | (20) | (19) |
| - | - | - | - | (18) | (56) | (16) | (13) | (12) |
| - | - | - | - | (37) | - | - | - | (109) |
| - | - | 114 | $(1,169)$ | (91) | - | (45) | - | (40) |
| (45) | (23) | 87 | $(1,195)$ | (173) | (83) | (85) | (33) | (180) |
| 45 | 57 | (87) | 1,195 | 167 | 77 | 175 | 33 | 180 |
| 8 | 5 | 6 | 6 | 6 | 7 | 5 | 5 | 4 |
| - | - | - | - | 4 | 12 | 29 | 3 | 3 |
| - | - | - | - | 10 | - | - | - | 29 |
| - | 9 | - | - | - | - | - | - | - |
| - | - | (32) | 325 | 24 | - | 12 | - | 11 |
| - | - | - | (545) | - | - | - | - | - |
| 8 | 14 | (26) | (214) | 44 | 19 | 46 | 8 | 47 |
| 37 | 43 | (61) | 1,409 | 123 | 58 | 129 | 25 | 133 |
| 37 | 43 | (61) | 1,409 | 123 | 58 | 129 | 25 | 133 |
| 0.04 | 0.05 | (0.06) | 1.55 | 0.13 | 0.07 | 0.15 | 0.03 | 0.14 |


| $\begin{array}{r} \hline 2023 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2022 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: |
| 23,323 | 21,833 |
| 2,010 | 1,057 |
| 14,349 | 12,803 |
| 6,964 | 7,973 |
| 1,931 | 1,730 |
| 5,033 | 6,243 |
| 38 | 23 |
| 4,995 | 6,220 |
| 5.16 | 6.68 |
| - | (16) |
| 34 | - |
| 34 | (16) |
| - | (94) |
| - | (94) |
| (121) | (98) |
| - | (103) |
| - | (37) |
| $(1,055)$ | (136) |
| $(1,176)$ | (374) |
| 1,210 | 452 |
| 25 | 23 |
| - | 48 |
| - | 10 |
| 9 | - |
| 293 | 36 |
| (545) | - |
| (218) | 117 |
| 1,428 | 335 |
| 1,428 | 335 |
| 1.56 | 0.37 |

For footnotes, see next page.

## RECONCILIATION OF GAAP (REPORTED) RESULTS TO NON-GAAP (ADJUSTED) RESULTS (continued)

(\$ millions)

| (\$ millions) | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | $\begin{array}{r} \hline 2023 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2022 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating results - Adjusted ${ }^{(7)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue - adjusted ${ }^{(8)}$ | 5,844 | 5,884 | 5,702 | 5,927 | 5,382 | 5,565 | 5,372 | 5,498 | 5,064 | 23,357 | 21,817 |
| Provision for (reversal of) credit losses - adjusted | 541 | 736 | 438 | 295 | 436 | 243 | 209 | 75 | 78 | 2,010 | 963 |
| Non-interest expenses - adjusted | 3,395 | 3,284 | 3,227 | 3,267 | 3,310 | 3,100 | 3,029 | 2,990 | 2,955 | 13,173 | 12,429 |
| Income before income taxes-adjusted | 1,908 | 1,864 | 2,037 | 2,365 | 1,636 | 2,222 | 2,134 | 2,433 | 2,031 | 8,174 | 8,425 |
| Income taxes - adjusted | 388 | 391 | 410 | 524 | 328 | 498 | 482 | 539 | 458 | 1,713 | 1,847 |
| Net income - adjusted | 1,520 | 1,473 | 1,627 | 1,841 | 1,308 | 1,724 | 1,652 | 1,894 | 1,573 | 6,461 | 6,578 |
| Net income (loss) attributable to non-controlling interests - adjusted | 8 | 10 | 11 | 9 | 7 | 6 | 5 | 5 | 4 | 38 | 23 |
| Net income attributable to equity shareholders - adjusted | 1,512 | 1,463 | 1,616 | 1,832 | 1,301 | 1,718 | 1,647 | 1,889 | 1,569 | 6,423 | 6,555 |
| Adjusted diluted EPS (\$) ${ }^{(1)}$ | 1.57 | 1.52 | 1.70 | 1.94 | 1.39 | 1.85 | 1.77 | 2.04 | 1.68 | 6.72 | 7.05 |

 Date) for every one share held on the Record Date. All common share numbers and per common share amounts have been adjusted to reflect the Share Split as if it was retroactively applied to all periods presented.
(2) Items of note are removed from reported results to calculate adjusted results

 stage 2 during Q2/22.
(4) Relates to the net legal provisions recognized in Q1/23 and Q2/23.
 income of certain bank and insurance entities in excess of $\$ 100$ million for periods after April 2022. The discount of $\$ 45$ million on the CRD tax accretes over the four-year payment period from initial recognition.
(6) Includes the impact of rounding differences between diluted EPS and adjusted diluted EPS.
(7) Adjusted to exclude the impact of items of note. Adjusted measures are non-GAAP measures.
(8) Excludes a TEB adjustment of $\$ 62$ million (Q3/23: $\$ 66$ million). Our adjusted efficiency ratio and adjusted operating leverage are calculated on a TEB.

FINANCIAL HIGHLIGHTS

| Financial results (\$ millions) | 3,197 | 3,236 | 3,187 | 3,205 | 3,185 | 3,236 | 3,088 | 3,132 | 2,980 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income |  |  |  |  |  |  |  |  |  |
| Non-interest income | 2,647 | 2,614 | 2,515 | 2,722 | 2,203 | 2,335 | 2,288 | 2,366 | 2,084 |
| Total revenue | 5,844 | 5,850 | 5,702 | 5,927 | 5,388 | 5,571 | 5,376 | 5,498 | 5,064 |
| Provision for (reversal of) credit losses | 541 | 736 | 438 | 295 | 436 | 243 | 303 | 75 | 78 |
| Non-interest expenses | 3,440 | 3,307 | 3,140 | 4,462 | 3,483 | 3,183 | 3,114 | 3,023 | 3,135 |
| Income before income taxes | 1,863 | 1,807 | 2,124 | 1,170 | 1,469 | 2,145 | 1,959 | 2,400 | 1,851 |
| Income taxes | 380 | 377 | 436 | 738 | 284 | 479 | 436 | 531 | 411 |
| Net income | 1,483 | 1,430 | 1,688 | 432 | 1,185 | 1,666 | 1,523 | 1,869 | 1,440 |
| Net income (loss) attributable to non-controlling interests | 8 | 10 | 11 | 9 | 7 | 6 | 5 | 5 | 4 |
| Preferred shareholders and other equity instrument holders | 62 | 66 | 67 | 72 | 37 | 46 | 47 | 41 | 47 |
| Common shareholders | 1,413 | 1,354 | 1,610 | 351 | 1,141 | 1,614 | 1,471 | 1,823 | 1,389 |
| Net income attributable to equity shareholders | 1,475 | 1,420 | 1,677 | 423 | 1,178 | 1,660 | 1,518 | 1,864 | 1,436 |
| Financial measures |  |  |  |  |  |  |  |  |  |
| Reported efficiency ratio ${ }^{(1)}$ | 58.9\% | 56.5\% | 55.1\% | 75.3\% | 64.6\% | 57.1\% | 57.9\% | 55.0\% | 61.9\% |
| Reported operating leverage ${ }^{(1)}$ | 9.7\% | 1.1\% | 5.2\% | (39.8)\% | (4.7)\% | 1.1\% | (4.0)\% | (0.1)\% | 1.7\% |
| Loan loss ratio ${ }^{(2)}$ | 0.35\% | 0.35\% | 0.29\% | 0.19\% | 0.16\% | 0.12\% | 0.16\% | 0.11\% | 0.10\% |
| Reported return on common shareholders' equity ${ }^{(1)(3)}$ | 11.8\% | 11.6\% | 14.5\% | 3.1\% | 10.1\% | 14.6\% | 14.0\% | 17.4\% | 13.4\% |
| Net interest margin ${ }^{(1)}$ | 1.32\% | 1.36\% | 1.40\% | 1.33\% | 1.33\% | 1.43\% | 1.44\% | 1.43\% | 1.41\% |
| Net interest margin on average interest-earning assets ${ }^{(1)(4)}$ | 1.44\% | 1.49\% | 1.54\% | 1.49\% | 1.51\% | 1.61\% | 1.61\% | 1.60\% | 1.58\% |
| Return on average assets ${ }^{(1)(4)}$ | 0.61\% | 0.60\% | 0.74\% | 0.18\% | 0.50\% | 0.73\% | 0.71\% | 0.85\% | 0.68\% |
| Return on average interest-earning assets ${ }^{(1)(4)}$ | 0.67\% | 0.66\% | 0.82\% | 0.20\% | 0.56\% | 0.83\% | 0.79\% | 0.95\% | 0.77\% |
| Reported effective tax rate | 20.4\% | 20.9\% | 20.5\% | 63.1\% | 19.3\% | 22.3\% | 22.3\% | 22.1\% | 22.2\% |
| Common share information |  |  |  |  |  |  |  |  |  |
| Per share (\$) ${ }^{(5)}$ |  |  |  |  |  |  |  |  |  |
| Basic EPS | 1.53 | 1.47 | 1.77 | 0.39 | 1.26 | 1.79 | 1.63 | 2.02 | 1.54 |
| Reported diluted EPS | 1.53 | 1.47 | 1.76 | 0.39 | 1.26 | 1.78 | 1.62 | 2.01 | 1.54 |
| Dividends | 0.870 | 0.870 | 0.850 | 0.850 | 0.830 | 0.830 | 0.805 | 0.805 | 0.730 |
| Book value ${ }^{(6)}$ | 51.61 | 50.05 | 50.52 | 49.12 | 49.95 | 48.97 | 48.09 | 47.43 | 45.83 |
| Closing share price (\$) ${ }^{(5)}$ | 48.91 | 58.08 | 56.80 | 60.74 | 61.87 | 64.78 | 71.01 | 79.81 | 75.09 |
| Shares outstanding (thousands) ${ }^{(5)}$ ( ${ }^{\text {( }}$ |  |  |  |  |  |  |  |  |  |
| Weighted-average basic | 924,798 | 918,551 | 912,297 | 906,770 | 905,120 | 903,742 | 902,489 | 901,870 | 900,937 |
| Weighted-average diluted | 924,960 | 919,063 | 913,219 | 907,725 | 906,533 | 905,618 | 905,739 | 905,032 | 904,055 |
| End of period | 931,099 | 924,034 | 917,769 | 911,629 | 906,040 | 904,691 | 903,155 | 901,923 | 901,656 |
| Market capitalization (\$ millions) | 45,540 | 53,668 | 52,129 | 55,372 | 56,057 | 58,606 | 64,133 | 71,982 | 67,701 |
| Value measures |  |  |  |  |  |  |  |  |  |
| Total shareholder return | (14.38)\% | 3.85\% | (5.07)\% | (0.30)\% | (3.17)\% | (7.57)\% | (10.12)\% | 7.46\% | 4.55\% |
| Dividend yield (based on closing share price) | 7.1\% | 5.9\% | 6.1\% | 5.6\% | 5.3\% | 5.1\% | 4.6\% | 4.0\% | 3.9\% |
| Reported dividend payout ratio ${ }^{(1)}$ | 56.9\% | 59.0\% | 48.1\% | 219.6\% | 65.9\% | 46.4\% | 49.4\% | 39.8\% | 47.3\% |
| Market value to book value ratio | 0.95 | 1.16 | 1.12 | 1.24 | 1.24 | 1.32 | 1.48 | 1.68 | 1.64 |
| Selected financial measures - adjusted ${ }^{(7)}$ |  |  |  |  |  |  |  |  |  |
| Adjusted efficiency ratio ${ }^{(8)}$ | 57.5\% | 55.2\% | 56.0\% | 54.5\% | 60.9\% | 55.2\% | 55.8\% | 53.8\% | 57.8\% |
| Adjusted operating leverage ${ }^{(8)}$ | 6.2\% | 0.1\% | (0.3)\% | (1.5)\% | (5.8)\% | (0.3)\% | (1.8)\% | 0.2\% | (2.8)\% |
| Adjusted return on common shareholders' equity ${ }^{(3)}$ | 12.1\% | 11.9\% | 13.9\% | 15.5\% | 11.2\% | 15.1\% | 15.2\% | 17.6\% | 14.7\% |
| Adjusted effective tax rate | 20.3\% | 21.0\% | 20.1\% | 22.2\% | 20.1\% | 22.4\% | 22.6\% | 22.1\% | 22.5\% |
| Adjusted diluted EPS (\$) ${ }^{(5)}$ | 1.57 | 1.52 | 1.70 | 1.94 | 1.39 | 1.85 | 1.77 | 2.04 | 1.68 |
| Adjusted dividend payout ratio | 55.4\% | 57.2\% | 50.0\% | 43.8\% | 59.5\% | 44.8\% | 45.4\% | 39.3\% | 43.2\% |

[^0]FINANCIAL HIGHLIGHTS (continued)

| Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | $\begin{array}{r} 2023 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2022 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 267,066 | 247,525 | 246,294 | 238,819 | 239,740 | 222,183 | 220,293 | 222,353 | 218,398 | 267,066 | 239,740 |
| 540,153 | 538,216 | 538,273 | 531,306 | 528,657 | 516,595 | 502,430 | 483,387 | 462,879 | 540,153 | 528,657 |
| 975,719 | 943,001 | 935,239 | 921,991 | 943,597 | 896,790 | 894,148 | 861,664 | 837,683 | 975,719 | 943,597 |
| 723,376 | 704,505 | 705,917 | 694,724 | 697,572 | 678,457 | 665,487 | 649,708 | 621,158 | 723,376 | 697,572 |
| 48,056 | 46,250 | 46,366 | 44,780 | 45,258 | 44,304 | 43,429 | 42,778 | 41,323 | 48,056 | 45,258 |
| 962,405 | 943,640 | 932,775 | 953,164 | 947,830 | 899,963 | 881,909 | 870,553 | 835,931 | 948,121 | 900,213 |
| 882,196 | 862,064 | 847,244 | 852,588 | 834,639 | 796,592 | 787,462 | 777,820 | 747,009 | 861,136 | 799,224 |
| 47,435 | 46,392 | 45,597 | 45,078 | 44,770 | 43,875 | 43,155 | 41,610 | 40,984 | 46,130 | 43,354 |
| 2,853,007 | 3,003,629 | 2,995,583 | 3,002,744 | 2,854,828 | 2,851,405 | 2,918,191 | 3,009,559 | 2,963,221 | 2,853,007 | 2,854,828 |
| 300,218 | 313,635 | 310,637 | 304,948 | 291,513 | 298,122 | 302,258 | 317,380 | 316,834 | 300,218 | 291,513 |
| 326,120 | 317,773 | 321,188 | 315,038 | 315,634 | 303,743 | 299,535 | 284,226 | 272,814 | 326,120 | 315,634 |
| 12.4\% | 12.2\% | 11.9\% | 11.6\% | 11.7\% | 11.8\% | 11.7\% | 12.2\% | 12.4\% | 12.4\% | 11.7\% |
| 13.9\% | 13.7\% | 13.4\% | 13.2\% | 13.3\% | 13.2\% | 13.2\% | 13.8\% | 14.1\% | 13.9\% | 13.3\% |
| 16.0\% | 15.9\% | 15.5\% | 15.6\% | 15.3\% | 15.3\% | 15.3\% | 15.7\% | 16.2\% | 16.0\% | 15.3\% |
| 4.2\% | 4.2\% | 4.2\% | 4.3\% | 4.4\% | 4.3\% | 4.2\% | 4.3\% | 4.7\% | 4.2\% | 4.4\% |
| 135\% | 131\% | 124\% | 134\% | 129\% | 123\% | 125\% | 123\% | 127\% | n/a | n/a |
| 118\% | 117\% | 117\% | 115\% | 118\% | 117\% | 117\% | 116\% | 118\% | 118\% | 118\% |
| 48,074 | 48,718 | 48,673 | 49,530 | 50,427 | 49,505 | 47,814 | 46,030 | 45,282 | 48,074 | 50,427 |
| AA | AA | AA | AA | AA | AA | AA | AA | AA | AA | AA |
| AA | AA | AA | AA | AA | AA | AA | AA | AA | AA | AA |
| Aa2 | Aa2 | Aa2 | Aa2 | Aa2 | Aa2 | Aa2 | Aa2 | Aa2 | Aa2 | Aa2 |
| A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ |
| AA(L) | AA(L) | AA(L) | AA(L) | AA(L) | AA(L) | AA(L) | AA(L) | AA(L) | AA(L) | AA(L) |
| AA- | AA- | AA- | AA- | AA- | AA- | AA- | AA- | AA- | AA- | AA- |
| A2 | A2 | A2 | A2 | A2 | A2 | A2 | A2 | A2 | A2 | A2 |
| A- | A- | A- | A- | A- | A- | A- | BBB+ | BBB+ | A- | A- |


| On- and off-balance sheet information |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash, deposits with banks and securities | 267,066 | 247,525 | 246,294 | 238,819 | 239,740 | 222,183 | 220,293 | 222,353 | 218,398 |
| Loans and acceptances, net of allowance for credit losses | 540,153 | 538,216 | 538,273 | 531,306 | 528,657 | 516,595 | 502,430 | 483,387 | 462,879 |
| Total assets | 975,719 | 943,001 | 935,239 | 921,991 | 943,597 | 896,790 | 894,148 | 861,664 | 837,683 |
| Deposits | 723,376 | 704,505 | 705,917 | 694,724 | 697,572 | 678,457 | 665,487 | 649,708 | 621,158 |
| Common shareholders' equity ${ }^{(1)}$ | 48,056 | 46,250 | 46,366 | 44,780 | 45,258 | 44,304 | 43,429 | 42,778 | 41,323 |
| Average assets ${ }^{(4)}$ | 962,405 | 943,640 | 932,775 | 953,164 | 947,830 | 899,963 | 881,909 | 870,553 | 835,931 |
| Average interest-earning assets ${ }^{(1)(4)}$ | 882,196 | 862,064 | 847,244 | 852,588 | 834,639 | 796,592 | 787,462 | 777,820 | 747,009 |
| Average common shareholders' equity ${ }^{(1)(4)}$ | 47,435 | 46,392 | 45,597 | 45,078 | 44,770 | 43,875 | 43,155 | 41,610 | 40,984 |
| Assets under administration ${ }^{(1)(9)(10)}$ | 2,853,007 | 3,003,629 | 2,995,583 | 3,002,744 | 2,854,828 | 2,851,405 | 2,918,191 | 3,009,559 | 2,963,221 |
| Assets under management ${ }^{(1)(10)}$ | 300,218 | 313,635 | 310,637 | 304,948 | 291,513 | 298,122 | 302,258 | 317,380 | 316,834 |
| Balance sheet quality and liquidity measures ${ }^{(11)}$ |  |  |  |  |  |  |  |  |  |
| Total risk-weighted assets (RWA) | 326,120 | 317,773 | 321,188 | 315,038 | 315,634 | 303,743 | 299,535 | 284,226 | 272,814 |
| Capital ratios |  |  |  |  |  |  |  |  |  |
| CET1 ratio ${ }^{(12)}$ | 12.4\% | 12.2\% | 11.9\% | 11.6\% | 11.7\% | 11.8\% | 11.7\% | 12.2\% | 12.4\% |
| Tier 1 capital ratio ${ }^{(12)}$ | 13.9\% | 13.7\% | 13.4\% | 13.2\% | 13.3\% | 13.2\% | 13.2\% | 13.8\% | 14.1\% |
| Total capital ratio ${ }^{(12)}$ | 16.0\% | 15.9\% | 15.5\% | 15.6\% | 15.3\% | 15.3\% | 15.3\% | 15.7\% | 16.2\% |
| Leverage ratio ${ }^{(13)}$ | 4.2\% | 4.2\% | 4.2\% | 4.3\% | 4.4\% | 4.3\% | 4.2\% | 4.3\% | 4.7\% |
| Liquidity coverage ratio | 135\% | 131\% | 124\% | 134\% | 129\% | 123\% | 125\% | 123\% | 127\% |
| Net stable funding ratio (NSFR) | 118\% | 117\% | 117\% | 115\% | 118\% | 117\% | 117\% | 116\% | 118\% |
| Other information |  |  |  |  |  |  |  |  |  |
| Full-time equivalent employees | 48,074 | 48,718 | 48,673 | 49,530 | 50,427 | 49,505 | 47,814 | 46,030 | 45,282 |
| Credit ratings - legacy senior debt ${ }^{(14)}$ |  |  |  |  |  |  |  |  |  |
| Fitch Ratings Inc. (Fitch) | AA | AA | AA | AA | AA | AA | AA | AA | AA |
| Moody's Investors Service, Inc. (Moody's) | Aa2 | Aa2 | Aa2 | Aa2 | Aa2 | Aa2 | Aa2 | Aa2 | Aa2 |
| Standard \& Poor Ratings Services (S\&P) | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ |
| Credit ratings - senior debt |  |  |  |  |  |  |  |  |  |
| Fitch | AA- | AA- | AA- | AA- | AA- | AA- | AA- | AA- | AA- |
| Moody's | A2 | A2 | A2 | A2 | A2 | A2 | A2 | A2 | A2 |
| S\&P | A- | A- | A- | A- | A- | A- | A- | BBB+ | BBB+ |

(1) Certain additional disclosures on the composition of these specified financial measures have been incorporated by reference and can be found in the "Glossary" section of our 2023 Annual Report, available on SEDAR+ at www.sedarplus.ca
(2) The ratio is calculated as the provision for (reversal of) credit losses on impaired loans to average loans and acceptances, net of allowance for credit losses.
(3) Annualized.
 (Payment Date) for every one share held on the Record Date. All common share numbers and per common share amounts have been adjusted to reflect the Share Split as if it was retroactively applied to all periods presented.
(6) Common shareholders equity divided by the number of common shares issued and outstanding at end of period.
 additional information on non-GAAP measures and page 2 for a reconciliation of reported results to adjusted results.
(8) Calculated on a TEB.
(9) Includes the full contract amount of assets under administration or custody under a $50 / 50$ joint venture between CIBC and The Bank of New York Mellon
(10) Assets under management amounts are included in the amounts reported under assets under administration

 information, see the "Capital management" and "Liquidity risk" sections of our 2023 Annual Report, available on SEDAR+ at www.sedarplus.ca.
(12) Ratios reflect the ECL transitional arrangement announced by OSFI on March 27,2020 , in response to the onset of the COVID-19 pandemic. Effective November 1,2022 , the ECL transitional arrangement was no longer applicable.
(13) The temporary exclusion of Central bank reserves from the leverage ratio exposure measure in response to the onset of the COVID-19 pandemic was no longer applicable beginning in Q2/23.
(14) Includes senior debt issued prior to September 23, 2018, as well as senior debt issued on or after September 23, 2018, which is not subject to the bank recapitalization (bail-in) conversion regulations issued by the Department of Finance (Canada) (15) Comprises liabilities which are subject to conversion under the bail-in regulations.
n/a Not applicable

| Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{8 , 2 1 5}$ | 7,830 | 7,263 | 6,927 | 5,806 | 4,449 | 3,413 | 3,206 | 3,103 |
| $\mathbf{2 , 1 6 5}$ | 1,870 | 1,735 | 1,571 | 1,243 | 884 | 666 | 629 | 527 |
| $\mathbf{1 , 3 5 7}$ | 1,186 | 1,028 | 995 | 669 | 308 | 120 | 78 | 75 |
| $\mathbf{7 2 0}$ | 733 | 657 | 767 | 474 | 159 | 47 | 28 | 32 |
| $\mathbf{1 2 , 4 5 7}$ | 11,619 | 10,683 | 10,260 | 8,192 | 5,800 | 4,246 | 3,941 | 3,737 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{7 , 5 6 9}$ | 6,966 | 6,211 | 5,887 | 4,177 | 2,123 | 949 | 638 | 612 |
| $\mathbf{1 0 9}$ | 105 | 102 | 92 | 121 | 103 | 88 | 68 | 61 |
| $\mathbf{1 , 2 9 9}$ | 1,107 | 987 | 890 | 564 | 252 | 73 | 54 | 42 |
| $\mathbf{1 2 0}$ | 117 | 118 | 103 | 84 | 55 | 35 | 29 | 29 |
| $\mathbf{1 6 3}$ | 88 | 78 | 83 | 61 | 31 | 13 | 20 | 13 |
| $\mathbf{9 , 2 6 0}$ | 8,383 | 7,496 | 7,055 | 5,007 | 2,564 | 1,158 | 809 | 757 |
| $\mathbf{3 , 1 9 7}$ | 3,236 | 3,187 | 3,205 | 3,185 | 3,236 | 3,088 | 3,132 | 2,980 |


| $\mathbf{2 0 2 3}$ | 2022 |
| ---: | ---: |
| $\mathbf{1 2 M}$ | 12 M |


| $\mathbf{3 0 , 2 3 5}$ | 16,874 |
| ---: | ---: |
| $\mathbf{7 , 3 4 1}$ | 3,422 |
| $\mathbf{4 , 5 6 6}$ | 1,175 |
| $\mathbf{2 , 8 7 7}$ | 708 |
| $\mathbf{4 5 , 0 1 9}$ | 22,179 |
| $\mathbf{2 6 , 6 3 3}$ | 7,887 |
| $\mathbf{4 0 8}$ | 380 |
| $\mathbf{4 , 2 8 3}$ | 943 |
| $\mathbf{4 5 8}$ | 203 |
| $\mathbf{4 1 2}$ | 125 |
| $\mathbf{3 2 , 1 9 4}$ | 9,538 |
| $\mathbf{1 2 , 8 2 5}$ | 12,641 |

## NON-INTEREST INCOME

| (\$ millions) |
| :--- |
| Underwriting and advisory fees |
| Deposit and payment fees |
| Credit fees |
| Card fees ${ }^{(1)}$ |
| Investment management and custodial fees |
| Mutual fund fees |
| Insurance fees, net of claims |
| Commissions on securities transactions |
| Gains (losses) from financial instruments measured/designated at fair value through |
| $\quad$ profit or loss (FVTPL), net |
| Gains (losses) from debt securities measured at fair value through other comprehensive |
| income (FVOCI) and amortized cost, net |
| Foreign exchange other than trading ${ }^{(2)}$ |
| Income (loss) from equity-accounted associates and joint ventures |
| Other |
| Total non-interest income |


| Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 3 7}$ | 143 | 136 | 103 | 143 | 120 | 146 | 148 | 151 |
| $\mathbf{2 2 9}$ | 261 | 214 | 220 | 221 | 222 | 223 | 214 | 216 |
| $\mathbf{3 6 9}$ | 355 | 324 | 337 | 331 | 324 | 309 | 322 | 295 |
| $\mathbf{1 0 0}$ | 67 | 106 | 106 | 102 | 98 | 102 | 135 | 125 |
| $\mathbf{4 5 4}$ | 451 | 435 | 428 | 428 | 435 | 452 | 445 | 441 |
| $\mathbf{4 2 1}$ | 428 | 422 | 472 | 418 | 430 | 449 | 479 | 469 |
| $\mathbf{8 2}$ | 84 | 82 | 90 | 80 | 94 | 83 | 94 | 87 |
| $\mathbf{8 1}$ | 82 | 87 | 88 | 79 | 87 | 106 | 106 | 101 |
| $\mathbf{6 1 1}$ | 562 | 495 | 678 | 309 | 318 | 286 | 259 | 82 |
| $\mathbf{1 5}$ | 27 | 31 | 10 | $(6)$ | 6 | 16 | 19 | 22 |
| $\mathbf{7 4}$ | 82 | 77 | 127 | 25 | 76 | 68 | 73 | 50 |
| $\mathbf{7 5}$ | 3 | 36 | $(4)$ | 9 | 11 | 14 | 13 | 11 |
| $\mathbf{7 9}$ | 69 | 70 | 67 | 64 | 114 | 34 | 59 | 34 |
| $\mathbf{2 , 6 4 7}$ | 2,614 | 2,515 | 2,722 | 2,203 | 2,335 | 2,288 | 2,366 | 2,084 |


| $\mathbf{5 1 9}$ | 557 |
| ---: | ---: |
| $\mathbf{9 2 4}$ | 880 |
| $\mathbf{1 , 3 8 5}$ | 1,286 |
| $\mathbf{3 7 9}$ | 437 |
| $\mathbf{1 , 7 6 8}$ | 1,760 |
| $\mathbf{1 , 7 4 3}$ | 1,776 |
| 338 | 351 |
| 338 | 378 |
| 2,346 | 1,172 |
| 83 | 35 |
| 360 | 242 |
| $\mathbf{3 0}$ | 47 |
| $\mathbf{2 8 5}$ | 271 |
| $\mathbf{1 0 , 4 9 8}$ | 9,192 |

(1) Q3/23 includes a $\$ 34$ million commodity tax charge related to the retroactive impact of the 2023 Canadian Federal budget.

 investment in a foreign operation.

## NON-INTEREST EXPENSES

(\$ millions)


| 2023 | 2022 |
| ---: | ---: |
| 12 M | 12 M |


|  |  |
| ---: | ---: |
| 4,168 | 3,770 |
| 2,513 | 2,460 |
| 869 | 927 |
| $\mathbf{7 , 5 5 0}$ | 7,157 |
| 411 | 453 |
| 412 | 400 |
| 823 | 853 |
| 2,361 | 2,182 |
| 106 | 115 |
| $\mathbf{2 , 4 6 7}$ | 2,297 |
| 200 | 182 |
| $\mathbf{1 3 4}$ | 140 |
| 30 | 30 |
| 364 | 352 |
| 304 | 334 |
| 245 | 313 |
| 124 | 123 |
| $\mathbf{2 , 4 7 2}$ | 1,374 |
| $\mathbf{1 4 , 3 4 9}$ | 12,803 |

(1) Includes termination benefits
(2) Q4/23 includes a pension plan amendment gain of $\$ 73$ million
(3) Q4/22 includes charges of $\$ 37$ million, related to the consolidation of our real estate portfolio.
(4) Includes $\$ 133$ million (Q3/23: $\$ 126$ million) of amortization of software costs.
(5) Includes $\$ 47$ million (Q3/23: $\$ 24$ million) of amortization and impairment of other intangible assets.

## SEGMENTED INFORMATION

## CIBC has four SBUs:

 to help make their ambitions a reality.
 individuals and families across Canada, as well as asset management services to institutional investors.
 companies, entrepreneurs, high-net-worth individuals and families, as well as operating personal and small business banking services in four U.S. markets.
 around the world, and leverages CIBC's digital capabilities to provide a cohesive set of direct banking, direct investing and innovative multi-currency payment solutions for CIBC's clients

 investments, as well as other income statement and balance sheet items not directly attributable to the business lines.
(\$ millions)


SEGMENTED INFORMATION - CANADIAN PERSONAL AND BUSINESS BANKING

| (\$ millions) | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | $\begin{array}{r} \hline 2023 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2022 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |
| Revenue | 2,455 | 2,412 | 2,280 | 2,260 | 2,262 | 2,321 | 2,143 | 2,183 | 2,128 | 9,407 | 8,909 |
| Impaired | 259 | 244 | 231 | 188 | 158 | 136 | 141 | 99 | 87 | 922 | 534 |
| Performing ${ }^{(1)}$ | 23 | 179 | (108) | (30) | 147 | 64 | 132 | (1) | 77 | 64 | 342 |
| Total provision for (reversal of) credit losses | 282 | 423 | 123 | 158 | 305 | 200 | 273 | 98 | 164 | 986 | 876 |
| Non-interest expenses | 1,307 | 1,303 | 1,274 | 1,290 | 1,313 | 1,313 | 1,197 | 1,152 | 1,152 | 5,174 | 4,975 |
| Income before income taxes | 866 | 686 | 883 | 812 | 644 | 808 | 673 | 933 | 812 | 3,247 | 3,058 |
| Income taxes | 231 | 189 | 246 | 223 | 173 | 213 | 177 | 246 | 215 | 889 | 809 |
| Net income | 635 | 497 | 637 | 589 | 471 | 595 | 496 | 687 | 597 | 2,358 | 2,249 |
| Net income attributable to equity shareholders | 635 | 497 | 637 | 589 | 471 | 595 | 496 | 687 | 597 | 2,358 | 2,249 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 1,908 | 1,898 | 1,732 | 1,709 | 1,720 | 1,767 | 1,583 | 1,587 | 1,542 | 7,247 | 6,657 |
| Non-interest income ${ }^{(2)}$ | 547 | 514 | 548 | 551 | 542 | 554 | 560 | 596 | 586 | 2,160 | 2,252 |
|  | 2,455 | 2,412 | 2,280 | 2,260 | 2,262 | 2,321 | 2,143 | 2,183 | 2,128 | 9,407 | 8,909 |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |
| Real estate secured personal lending ${ }^{(3)(4)}$ | 276,175 | 274,816 | 273,600 | 273,812 | 272,233 | 268,122 | 261,821 | 256,939 | 250,221 | 274,608 | 264,802 |
| Other personal lending ${ }^{(3)(4)}$ | 22,333 | 21,953 | 21,423 | 21,418 | 21,051 | 20,576 | 19,760 | 19,145 | 18,637 | 21,785 | 20,136 |
| Credit card ${ }^{(3)(4)(5)}$ | 18,075 | 17,428 | 16,250 | 16,324 | 15,797 | 15,331 | 13,173 | 11,187 | 10,917 | 17,026 | 13,878 |
| Business lending ${ }^{(3)(4)}$ | 3,107 | 3,416 | 3,356 | 3,340 | 3,357 | 3,375 | 3,330 | 3,204 | 3,202 | 3,304 | 3,317 |
| Interest-earning assets ${ }^{(3)(6)}$ | 318,028 | 316,133 | 313,083 | 313,281 | 311,031 | 305,966 | 296,828 | 289,224 | 281,783 | 315,148 | 300,794 |
| Deposits ${ }^{(3)}$ | 220,654 | 218,290 | 217,679 | 216,849 | 211,973 | 206,489 | 201,069 | 196,383 | 192,477 | 218,374 | 204,003 |
| Allocated common equity ${ }^{(7)}$ | 9,781 | 9,778 | 9,228 | 8,863 | 8,437 | 8,387 | 7,710 | 7,394 | 6,608 | 9,414 | 7,987 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |
| Net interest margin on average interest-earning assets ${ }^{(3)(6)}$ | 2.38\% | 2.38\% | 2.27\% | 2.16\% | 2.19\% | 2.29\% | 2.19\% | 2.18\% | 2.17\% | 2.30\% | 2.21\% |
| Efficiency ratio | 53.2\% | 54.0\% | 55.9\% | 57.1\% | 58.0\% | 56.6\% | 55.8\% | 52.8\% | 54.1\% | 55.0\% | 55.8\% |
| Operating leverage | 9.0\% | 4.7\% | (0.1)\% | (8.5)\% | (7.7)\% | (4.7)\% | (2.7)\% | 1.7\% | (0.4)\% | 1.6\% | (3.4)\% |
| Return on equity ${ }^{(7)}$ | 25.7\% | 20.2\% | 28.3\% | 26.4\% | 22.1\% | 28.1\% | 26.4\% | 36.9\% | 35.9\% | 25.0\% | 28.2\% |
| Other information |  |  |  |  |  |  |  |  |  |  |  |
| Number of banking centres | 1,001 | 1,002 | 1,007 | 1,008 | 1,008 | 1,013 | 1,015 | 1,018 | 1,019 | 1,001 | 1,008 |
| Number of automated teller machines | 2,959 | 2,965 | 2,972 | 2,979 | 2,986 | 2,990 | 2,997 | 3,005 | 3,005 | 2,959 | 2,986 |
| Full-time equivalent employees | 13,208 | 13,231 | 13,072 | 13,476 | 13,840 | 13,576 | 12,872 | 12,749 | 12,629 | 13,208 | 13,840 |

(1) Q2/22 includes $\$ 94$ million related to the acquisition of the Canadian Costco credit card portfolio.
(2) Includes intersegment revenue, which represents internal sales commissions and revenue allocations under the Product Owner/Customer Segment/Distributor Channel allocation management model.
(3) Average balances are calculated as a weighted average of daily closing balances.
(4) Loan amounts are stated before any related allowances.
(5) Includes personal and business cards.
 credit losses, and certain sublease-related assets.
(7) See "Notes to users - Non-GAAP measures" for additional details.

## SEGMENTED INFORMATION - CANADIAN COMMERCIAL BANKING AND WEALTH MANAGEMENT

(\$ millions)

## Financial results

Commercial banking
Wealth management
Total revenue
Impaired
Performing
Total provision for (reversal of) credit losses
Non-interest expenses
Income before income taxes
Income taxes
at income attributable to equity shareholders

## Total revenue

Net interest income
Non-interest income ${ }^{(1)}$

## Average balances

Commercial banking loans ${ }^{(2)(3)(4)}$
Wealth management loans ${ }^{(2)(3)}$
Interest-earning assets ${ }^{(2)(5)}$
Commercial banking deposits ${ }^{(2)}$
Wealth management deposits ${ }^{(2)}$
Allocated common equity ${ }^{(6)}$
Financial measures
Net interest margin on average interest-earning assets ${ }^{(2)(5)}$
Efficiency ratio
Operating leverage
Return on equity ${ }^{(6)}$

## Other information

Assets under administration ${ }^{(7)}$
Individuals
Canadian retail mutual funds and exchange-traded funds (ETFs)

| $\mathbf{1 8 5 , 6 3 7}$ | 194,866 | 192,012 | 188,422 | 178,474 | 182,253 | 186,093 | 192,707 | 191,352 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 5 , 5 8 2}$ | 27,257 | 27,763 | 27,787 | 26,145 | 27,039 | 27,622 | 29,452 | 30,282 |
| $\mathbf{1 2 0 , 4 2 9}$ | 127,494 | 127,572 | 125,655 | 119,927 | 124,921 | 127,738 | 134,606 | 135,008 |
| $\mathbf{3 3 1 , 6 4 8}$ | 349,617 | 347,347 | 341,864 | 324,546 | 334,213 | 341,453 | 356,765 | 356,642 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{6 7 , 5 2 6}$ | 70,461 | 68,641 | 66,542 | 62,749 | 63,504 | 64,518 | 66,208 | 65,023 |
| $\mathbf{2 5 , 5 8 2}$ | 27,257 | 27,763 | 27,787 | 26,145 | 27,039 | 27,622 | 29,452 | 30,282 |
| $\mathbf{1 2 0 , 4 2 9}$ | 127,494 | 127,572 | 125,655 | 119,927 | 124,921 | 127,738 | 134,606 | 135,008 |
| $\mathbf{2 1 3 , 5 3 7}$ | 225,212 | 223,976 | 219,984 | 208,821 | 215,464 | 219,878 | 230,266 | 230,313 |
| $\mathbf{5 , 4 3 3}$ | 5,442 | 5,312 | 5,351 | 5,711 | 5,668 | 5,449 | 5,338 | 5,241 |


|  |  |
| ---: | ---: |
| $\mathbf{1 8 5 , 6 3 7}$ | 178,474 |
| 25,582 | 26,145 |
| $\mathbf{1 2 0 , 4 2 9}$ | 119,927 |
| $\mathbf{3 3 1 , 6 4 8}$ | 324,546 |
|  |  |
| $\mathbf{6 7 , 5 2 6}$ | 62,749 |
| $\mathbf{2 5 , 5 8 2}$ | 26,145 |
| $\mathbf{1 2 0 , 4 2 9}$ | 119,927 |
| $\mathbf{2 1 3 , 5 3 7}$ | 208,821 |
| $\mathbf{5 , 4 3 3}$ | 5,711 |

Full-time equivalent employees ${ }^{(8)}$

| Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{6 3 4}$ | 626 | 620 | 621 | 601 | 604 | 541 | 532 | 489 |
| $\mathbf{7 3 2}$ | 724 | 716 | 730 | 715 | 734 | 762 | 765 | 751 |
| $\mathbf{1 , 3 6 6}$ | 1,350 | 1,336 | 1,351 | 1,316 | 1,338 | 1,303 | 1,297 | 1,240 |
| $\mathbf{1 1}$ | 38 | 33 | 26 | 14 | 9 | - | $(1)$ | 6 |
| $\mathbf{-}$ | 2 | 13 | 20 | 7 | 1 | $(4)$ | $(3)$ | $(11)$ |
| $\mathbf{1 1}$ | 40 | 46 | 46 | 21 | 10 | $(4)$ | $(4)$ | $(5)$ |
| $\mathbf{6 7 9}$ | 674 | 673 | 665 | 658 | 670 | 655 | 673 | 646 |
| $\mathbf{6 7 6}$ | 636 | 617 | 640 | 637 | 658 | 652 | 628 | 599 |
| $\mathbf{1 8 6}$ | 169 | 165 | 171 | 168 | 174 | 172 | 166 | 157 |
| $\mathbf{4 9 0}$ | 467 | 452 | 469 | 469 | 484 | 480 | 462 | 442 |
| $\mathbf{4 9 0}$ | 467 | 452 | 469 | 469 | 484 | 480 | 462 | 442 |


| $\mathbf{2 0 2 3}$ |  |
| ---: | ---: |
| $\mathbf{1 2 M}$ | 2022 |
|  | 12 M |
|  |  |
| $\mathbf{2 , 5 0 1}$ | 2,278 |
| $\mathbf{2 , 9 0 2}$ | 2,976 |
| $\mathbf{5 , 4 0 3}$ | 5,254 |
| 108 | 22 |
| $\mathbf{3 5}$ | 1 |
| $\mathbf{1 4 3}$ | 23 |
| $\mathbf{2 , 6 9 1}$ | 2,656 |
| $\mathbf{2 , 5 6 9}$ | 2,575 |
| $\mathbf{6 9 1}$ | 680 |
| $\mathbf{1 , 8 7 8}$ | 1,895 |
| $\mathbf{1 , 8 7 8}$ | 1,895 |


|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{4 5 2}$ | 443 | 453 | 464 | 452 | 442 | 401 | 377 | 352 |
| $\mathbf{9 1 4}$ | 907 | 883 | 887 | 864 | 896 | 902 | 920 | 888 |
| $\mathbf{1 , 3 6 6}$ | 1,350 | 1,336 | 1,351 | 1,316 | 1,338 | 1,303 | 1,297 | 1,240 |


| $\mathbf{1 , 8 1 2}$ | 1,672 |
| ---: | ---: |
| $\mathbf{3 , 5 9 1}$ | 3,582 |
| $\mathbf{5 , 4 0 3}$ | 5,254 |
|  | $\mathbf{9 2 , 0 5 1}$ 85,017 <br> $\mathbf{2 , 4 0 8}$ 2,573 <br> $\mathbf{5 2 , 8 8 9}$ 49,697 <br> $\mathbf{9 0 , 9 0 9}$ 84,950 <br> $\mathbf{5 , 9 3 4}$ 9,000 <br> $\mathbf{8 , 4 6 9}$ 8,275 <br>   <br> $\mathbf{3 . 4 3 \%}$ $3.37 \%$ <br> $\mathbf{4 9 . 8 \%}$ $50.5 \%$ <br> $\mathbf{1 . 5 \%}$ $3.8 \%$ <br> $\mathbf{2 2 . 2 \%}$ $22.9 \%$ |.

Assets under management ${ }^{(7)}$
Individuals

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{9 3 , 5 5 0}$ | 92,410 | 92,023 | 90,219 | 89,841 | 87,430 | 83,810 | 78,947 | 75,144 |
| $\mathbf{2 , 3 3 6}$ | 2,363 | 2,442 | 2,491 | 2,614 | 2,666 | 2,554 | 2,459 | 2,313 |
| $\mathbf{5 3 , 0 8 9}$ | 52,404 | 53,324 | 52,753 | 53,072 | 51,588 | 48,763 | 45,333 | 42,625 |
| $\mathbf{9 2 , 4 1 4}$ | 90,763 | 90,105 | 90,330 | 88,091 | 84,079 | 83,096 | 84,473 | 79,598 |
| $\mathbf{5 , 1 6 6}$ | 5,459 | 6,090 | 7,025 | 7,676 | 9,206 | 9,768 | 9,376 | 8,831 |
| $\mathbf{8 , 4 0 1}$ | 8,411 | 8,379 | 8,682 | 8,598 | 8,423 | 8,182 | 7,892 | 7,039 |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{3 . 3 7 \%}$ | $3.35 \%$ | $3.49 \%$ | $3.49 \%$ | $3.38 \%$ | $3.40 \%$ | $3.36 \%$ | $3.30 \%$ | $3.28 \%$ |
| $\mathbf{4 9 . 7 \%}$ | $49.9 \%$ | $50.4 \%$ | $49.2 \%$ | $50.0 \%$ | $50.1 \%$ | $50.2 \%$ | $51.9 \%$ | $52.0 \%$ |
| $\mathbf{0 . 7 \%}$ | $0.3 \%$ | $(0.3) \%$ | $5.4 \%$ | $4.1 \%$ | $2.4 \%$ | $7.1 \%$ | $1.5 \%$ | $1.1 \%$ |
| $\mathbf{2 3 . 1} \%$ | $22.0 \%$ | $22.1 \%$ | $21.4 \%$ | $21.6 \%$ | $22.8 \%$ | $24.0 \%$ | $\mathbf{2 3 . 2} \%$ | $\mathbf{2 4 . 9 \%}$ |

Includes intersegment revenue, which represents internal sales commissions and revenue allocations under the Product Owner/Customer Segment/Distributor Channel allocation management model
(2) Average balances are calculated as a weighted average of daily closing balances
(3) Loan amounts are stated before any related allowances
 credit losses, and certain sublease-related assets.
(6) See "Notes to users - Non-GAAP measures" for additional details.
(7) Assets under management amounts are included in the amounts reported under assets under administration.
 transfer through our business unit allocation process.

## SEGMENTED INFORMATION - U.S. COMMERCIAL BANKING AND WEALTH MANAGEMENT - CANADIAN DOLLARS

| (\$ millions) | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | $\begin{array}{r} 2023 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2022 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |
| Commercial banking | 462 | 452 | 430 | 442 | 432 | 388 | 389 | 404 | 366 | 1,786 | 1,613 |
| Wealth management | 210 | 214 | 218 | 264 | 221 | 216 | 202 | 205 | 196 | 906 | 844 |
| Total revenue | 672 | 666 | 648 | 706 | 653 | 604 | 591 | 609 | 562 | 2,692 | 2,457 |
| Impaired | 205 | 174 | 100 | 41 | 34 | 15 | 34 | 30 | 8 | 520 | 113 |
| Performing | 44 | 81 | 148 | 57 | 66 | 20 | 21 | (2) | (59) | 330 | 105 |
| Total provision for (reversal of) credit losses | 249 | 255 | 248 | 98 | 100 | 35 | 55 | 28 | (51) | 850 | 218 |
| Non-interest expenses | 387 | 345 | 354 | 380 | 356 | 334 | 320 | 318 | 296 | 1,466 | 1,328 |
| Income (loss) before income taxes | 36 | 66 | 46 | 228 | 197 | 235 | 216 | 263 | 317 | 376 | 911 |
| Income taxes | (14) | (7) | (9) | 27 | 36 | 42 | 36 | 37 | 61 | (3) | 151 |
| Net income | 50 | 73 | 55 | 201 | 161 | 193 | 180 | 226 | 256 | 379 | 760 |
| Net income attributable to equity shareholders | 50 | 73 | 55 | 201 | 161 | 193 | 180 | 226 | 256 | 379 | 760 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 476 | 477 | 460 | 476 | 466 | 415 | 385 | 389 | 368 | 1,889 | 1,655 |
| Non-interest income | 196 | 189 | 188 | 230 | 187 | 189 | 206 | 220 | 194 | 803 | 802 |
|  | 672 | 666 | 648 | 706 | 653 | 604 | 591 | 609 | 562 | 2,692 | 2,457 |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |
| Commercial banking loans ${ }^{(1)(2)}$ | 49,339 | 49,101 | 49,220 | 47,236 | 46,990 | 43,211 | 41,080 | 39,161 | 36,208 | 48,720 | 42,623 |
| Wealth management loans ${ }^{(1)(2)}$ | 5,724 | 5,537 | 5,957 | 5,956 | 5,920 | 5,607 | 5,464 | 5,607 | 5,759 | 5,792 | 5,651 |
| Interest-earning assets ${ }^{(1)(3)}$ | 54,903 | 54,614 | 55,373 | 53,394 | 53,016 | 48,911 | 46,539 | 44,848 | 41,943 | 54,564 | 48,343 |
| Non-interest-bearing demand deposits ${ }^{(1)}$ | 12,145 | 12,366 | 13,480 | 15,267 | 15,740 | 15,652 | 15,401 | 16,052 | 15,112 | 13,313 | 15,714 |
| Interest-bearing deposits ${ }^{(1)}$ | 34,266 | 31,680 | 33,406 | 34,043 | 33,063 | 29,328 | 28,559 | 28,682 | 27,744 | 33,349 | 29,919 |
| Allocated common equity ${ }^{(4)}$ | 11,267 | 11,386 | 11,472 | 11,461 | 11,015 | 10,534 | 10,230 | 9,902 | 9,085 | 11,396 | 10,422 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |
| Net interest margin on average interest-earning assets ${ }^{(1)(3)}$ | 3.44\% | 3.46\% | 3.41\% | 3.54\% | 3.49\% | 3.36\% | 3.39\% | 3.45\% | 3.48\% | 3.46\% | 3.42\% |
| Efficiency ratio | 57.6\% | 51.9\% | 54.7\% | 53.7\% | 54.5\% | 55.3\% | 54.1\% | 52.2\% | 52.5\% | 54.5\% | 54.0\% |
| Return on equity ${ }^{(4)}$ | 1.7\% | 2.6\% | 2.0\% | 7.0\% | 5.8\% | 7.3\% | 7.2\% | 9.0\% | 11.2\% | 3.3\% | 7.3\% |
| Other information |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Individuals | 94,234 | 98,798 | 93,789 | 92,685 | 89,455 | 88,581 | 87,984 | 93,053 | 92,980 | 94,234 | 89,455 |
| Institutions ${ }^{(6)}$ | 34,955 | 34,014 | 33,404 | 32,637 | 31,566 | 30,190 | 30,202 | 31,492 | 31,547 | 34,955 | 31,566 |
|  | 129,189 | 132,812 | 127,193 | 125,322 | 121,021 | 118,771 | 118,186 | 124,545 | 124,527 | 129,189 | 121,021 |
| Assets under management ${ }^{(5)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Institutions ${ }^{(6)}$ | 24,906 | 24,261 | 23,899 | 23,383 | 22,447 | 21,546 | 21,075 | 22,582 | 22,287 | 24,906 | 22,447 |
|  | 97,348 | 100,367 | 98,290 | 96,150 | 93,182 | 92,134 | 91,216 | 97,094 | 96,382 | 97,348 | 93,182 |
| Full-time equivalent employees | 2,780 | 2,760 | 2,595 | 2,500 | 2,472 | 2,395 | 2,277 | 2,157 | 2,170 | 2,780 | 2,472 |

(1) Average balances are calculated as a weighted average of daily closing balances.
(2) Loan amounts are stated before any related allowances or purchase accounting adjustments
 credit losses, and certain sublease-related assets.
(4) See "Notes to users - Non-GAAP measures" for additional details.
(5) Assets under management amounts are included in the amounts reported under assets under administration
(6) Includes certain Canadian Commercial Banking and Wealth Management assets that U.S. Commercial Banking and Wealth Management provides sub-advisory services for

## SEGMENTED INFORMATION - U.S. COMMERCIAL BANKING AND WEALTH MANAGEMENT - U.S. DOLLAR EQUIVALENT

| (US\$ millions) | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | $\begin{array}{r} 2023 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2022 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |
| Commercial banking | 338 | 339 | 317 | 329 | 320 | 304 | 307 | 318 | 293 | 1,323 | 1,249 |
| Wealth management | 154 | 160 | 160 | 197 | 163 | 169 | 160 | 161 | 155 | 671 | 653 |
| Total revenue | 492 | 499 | 477 | 526 | 483 | 473 | 467 | 479 | 448 | 1,994 | 1,902 |
| Impaired | 151 | 130 | 73 | 31 | 25 | 12 | 27 | 23 | 7 | 385 | 87 |
| Performing | 32 | 61 | 110 | 42 | 51 | 16 | 16 | (1) | (47) | 245 | 82 |
| Total provision for (reversal of) credit losses | 183 | 191 | 183 | 73 | 76 | 28 | 43 | 22 | (40) | 630 | 169 |
| Non-interest expenses | 284 | 258 | 261 | 283 | 264 | 261 | 253 | 250 | 235 | 1,086 | 1,028 |
| Income (loss) before income taxes | 25 | 50 | 33 | 170 | 143 | 184 | 171 | 207 | 253 | 278 | 705 |
| Income taxes | (10) | (5) | (7) | 20 | 27 | 32 | 29 | 29 | 49 | (2) | 117 |
| Net income | 35 | 55 | 40 | 150 | 116 | 152 | 142 | 178 | 204 | 280 | 588 |
| Net income attributable to equity shareholders | 35 | 55 | 40 | 150 | 116 | 152 | 142 | 178 | 204 | 280 | 588 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 348 | 358 | 338 | 355 | 346 | 325 | 304 | 306 | 293 | 1,399 | 1,281 |
| Non-interest income | 144 | 141 | 139 | 171 | 137 | 148 | 163 | 173 | 155 | 595 | 621 |
|  | 492 | 499 | 477 | 526 | 483 | 473 | 467 | 479 | 448 | 1,994 | 1,902 |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |
| Commercial banking loans ${ }^{(1)(2)}$ | 36,135 | 36,817 | 36,273 | 35,170 | 34,751 | 33,828 | 32,416 | 30,812 | 28,848 | 36,095 | 32,991 |
| Wealth management loans ${ }^{(1)(2)}$ | 4,192 | 4,152 | 4,390 | 4,435 | 4,378 | 4,389 | 4,312 | 4,412 | 4,589 | 4,291 | 4,374 |
| Interest-earning assets ${ }^{(1)(3)}$ | 40,210 | 40,951 | 40,807 | 39,755 | 39,207 | 38,290 | 36,724 | 35,287 | 33,418 | 40,425 | 37,419 |
| Non-interest-bearing demand deposits ${ }^{(1)}$ | 8,895 | 9,272 | 9,934 | 11,367 | 11,640 | 12,253 | 12,153 | 12,630 | 12,040 | 9,863 | 12,163 |
| Interest-bearing deposits ${ }^{(1)}$ | 25,096 | 23,755 | 24,618 | 25,347 | 24,451 | 22,960 | 22,536 | 22,568 | 22,105 | 24,707 | 23,158 |
| Allocated common equity ${ }^{(4)}$ | 8,252 | 8,537 | 8,456 | 8,535 | 8,149 | 8,247 | 8,075 | 7,792 | 7,238 | 8,445 | 8,066 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |
| Net interest margin on average interest-earning assets ${ }^{(1)(3)}$ | 3.44\% | 3.46\% | 3.41\% | 3.54\% | 3.49\% | 3.36\% | 3.39\% | 3.45\% | 3.48\% | 3.46\% | 3.42\% |
| Efficiency ratio | 57.6\% | 51.9\% | 54.7\% | 53.7\% | 54.5\% | 55.3\% | 54.1\% | 52.2\% | 52.5\% | 54.5\% | 54.0\% |
| Operating leverage | (5.7)\% | 6.7\% | (1.0)\% | (3.1)\% | (4.1)\% | (9.3)\% | (6.7)\% | (5.2)\% | (1.9)\% | (0.7)\% | (6.3)\% |
| Return on equity ${ }^{(4)}$ | 1.7\% | 2.6\% | 2.0\% | 7.0\% | 5.8\% | 7.3\% | 7.2\% | 9.0\% | 11.2\% | 3.3\% | 7.3\% |
| Other information |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration ${ }^{(5)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Individuals | 67,953 | 74,923 | 69,225 | 69,667 | 65,669 | 69,182 | 68,496 | 73,212 | 75,141 | 67,953 | 65,669 |
| Institutions ${ }^{(6)}$ | 25,206 | 25,795 | 24,655 | 24,532 | 23,173 | 23,579 | 23,512 | 24,778 | 25,495 | 25,206 | 23,173 |
|  | 93,159 | 100,718 | 93,880 | 94,199 | 88,842 | 92,761 | 92,008 | 97,990 | 100,636 | 93,159 | 88,842 |
| Assets under management ${ }^{(5)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Institutions ${ }^{(6)}$ | 17,960 | 18,398 | 17,639 | 17,575 | 16,478 | 16,827 | 16,407 | 17,767 | 18,011 | 17,960 | 16,478 |
|  | 70,198 | 76,113 | 72,546 | 72,271 | 68,405 | 71,957 | 71,013 | 76,392 | 77,891 | 70,198 | 68,405 |
| Full-time equivalent employees | 2,780 | 2,760 | 2,595 | 2,500 | 2,472 | 2,395 | 2,277 | 2,157 | 2,170 | 2,780 | 2,472 |

(1) Average balances are calculated as a weighted average of daily closing balances
2) Loan amounts are stated before any related allowances or purchase accounting adjustments
 redit losses, and certain sublease-related assets.
(4) See "Notes to users - Non-GAAP measures" for additional details.
(5) Assets under management amounts are included in the amounts reported under assets under administration
(6) Includes certain Canadian Commercial Banking and Wealth Management assets that U.S. Commercial Banking and Wealth Management provides sub-advisory services for

## SEGMENTED INFORMATION - CAPITAL MARKETS AND DIRECT FINANCIAL SERVICES


 (2) Includes intersegment revenue, which represents internal sales commissions and revenue allocations under the Product Owner/Customer Segment/Distributor Channel allocation management model
(3) Average balances are calculated as a weighted average of daily closing balances
(4) See "Notes to users - Non-GAAP measures" for additional details.

## SEGMENTED INFORMATION - CORPORATE AND OTHER

(\$ millions)

| Financial results <br> International banking |  |
| :--- | :--- |
| Other |  |
| Total revenue ${ }^{(1)}$ |  |
| Impaired |  |
| Performing |  |
| Total provision for (reversal of) credit losses |  |
| Non-interest expenses |  |
| Loss before income taxes |  |
| Income taxes ${ }^{(1)}$ |  |
| Net income (loss) |  |
| Net income (loss) attributable to: |  |
| Non-controlling interests |  |
| Equity shareholders |  |

## Total revenue ${ }^{(1)}$ <br> Net interest income (loss) ${ }^{(1)}$ <br> Non-interest income

|  |  |  |  |  |  | $(40)$ | $(14)$ | 30 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{( 2 3 )}$ | $(43)$ | $(20)$ | 21 | $(53)$ | $(50)$ | $(40)$ |  |  |
| $\mathbf{8 4}$ | 110 | 96 | 108 | 28 | 159 | 63 | 119 | 92 |
| $\mathbf{6 1}$ | 67 | 76 | 129 | $(25)$ | 109 | 23 | 105 | 122 |


|  |  |
| :---: | :---: |
| $(65)$ | $(157)$ |
| 398 | 369 |
| 333 | 212 |

## Other information

Assets under administration ${ }^{(2)}$
Individuals
Institutions ${ }^{(3)}$
Assets under management ${ }^{(2)}$
Individuals
Institutions

Full-time equivalent employees ${ }^{(4)}$

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{1 0 , 2 3 3}$ | 11,112 | 10,954 | 10,746 | 10,726 | 10,244 | 10,295 | 10,602 | 10,049 |
| $\mathbf{2 , 3 0 0 , 8 4 0}$ | $2,426,532$ | $2,430,381$ | $2,444,164$ | $2,317,841$ | $2,302,656$ | $2,363,401$ | $2,433,912$ | $2,387,431$ |
| $\mathbf{2 , 3 1 1 , 0 7 3}$ | $2,437,644$ | $2,441,335$ | $2,454,910$ | $2,328,567$ | $2,312,900$ | $2,373,696$ | $2,444,514$ | $2,397,480$ |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{8 6 3}$ | 705 | 705 | 788 | 866 | 915 | 664 | 302 | 446 |
| $\mathbf{2 2 1}$ | 214 | 234 | 303 | 209 | 210 | 220 | 223 | 248 |
| $\mathbf{1 , 0 8 4}$ | 919 | 939 | 1,091 | 1,075 | 1,125 | 884 | 525 | 694 |
| $\mathbf{2 4 , 2 4 2}$ | 24,785 | 25,355 | 25,873 | 26,020 | 25,456 | 24,926 | 23,511 | 23,017 |


|  |  |
| ---: | ---: |
| $\mathbf{1 0 , 2 3 3}$ | 10,726 |
| $\mathbf{2 , 3 0 0 , 8 4 0}$ | $2,317,841$ |
| $\mathbf{2 , 3 1 1 , 0 7 3}$ | $2,328,567$ |
|  |  |
| $\mathbf{8 6 3}$ | 866 |
| $\mathbf{2 2 1}$ | 209 |
| $\mathbf{1 , 0 8 4}$ | 1,075 |
| $\mathbf{2 4 , 2 4 2}$ | $\mathbf{2 6 , 0 2 0}$ |

 adjustment of $\$ 62$ million (Q3/23: $\$ 66$ million).
2) Assets under management amounts are included in the amounts reported under assets under administration
(3) Includes the full contract amount noted in the table below relating to assets under administration or custody under a 50/50 joint venture between CIBC and The Bank of New York Mellon.
 Banking and Wealth Management SBU

| Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | $\begin{gathered} \hline 2023 \\ 12 M \end{gathered}$ | $\begin{gathered} 2022 \\ 12 \mathrm{M} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2,241,886 | 2,368,757 | 2,370,463 | 2,382,681 | 2,258,141 | 2,241,636 | 2,301,554 | 2,387,094 | 2,341,054 | 2,241,886 | 2,258,141 |

## TRADING REVENUE ${ }^{(1)}$

|  | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | $\begin{array}{r} 2023 \\ 12 M \end{array}$ | $\begin{array}{r} 2022 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (109) | (36) | 90 | 2 | 104 | 189 | 273 | 309 | 243 | (53) | 875 |
| A | 594 | 548 | 470 | 670 | 282 | 265 | 314 | 267 | 102 | 2,282 | 1,128 |
|  | 485 | 512 | 560 | 672 | 386 | 454 | 587 | 576 | 345 | 2,229 | 2,003 |
|  | 62 | 66 | 64 | 62 | 51 | 48 | 53 | 59 | 48 | 254 | 211 |
|  | 423 | 446 | 496 | 610 | 335 | 406 | 534 | 517 | 297 | 1,975 | 1,792 |
|  | 7.2\% | 7.6\% | 8.7\% | 10.3\% | 6.2\% | 7.3\% | 9.9\% | 9.4\% | 5.9\% | 8.5\% | 8.2\% |
|  | 8.3\% | 8.8\% | 9.8\% | 11.3\% | 7.2\% | 8.2\% | 10.9\% | 10.5\% | 6.8\% | 9.6\% | 9.2\% |
| B | 17 | 14 | 25 | 8 | 27 | 53 | (28) | (8) | (20) | 64 | 44 |
| A+B | 611 | 562 | 495 | 678 | 309 | 318 | 286 | 259 | 82 | 2,346 | 1,172 |

Trading revenue ${ }^{(2)}$
Net interest income (TEB)
Non-interest income
Total trading revenue (TEB)
TEB adjustment ${ }^{(3)}$
Total trading revenue

## Trading revenue as a \% of total revenue

## Trading revenue (TEB) as a \% of total revenue

Non-interest income - Non-trading financial instruments measured/ designated at FVTPL ${ }^{(4)}$

## Gains (losses) from financial instruments measured/designated

at FVTPL, net

## Trading revenue by product line (TEB)

Interest rates
Foreign exchange
Equities ${ }^{(5)}$
Commodities
Other
Total trading revenue (TEB)
TEB adjustment ${ }^{3}$

## Total trading revenue

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{5 6}$ | 90 | 117 | 206 | 45 | 55 | 130 | 105 | 26 |
| $\mathbf{2 2 0}$ | 218 | 234 | 255 | 206 | 229 | 228 | 236 | 170 |
| $\mathbf{1 7 3}$ | 165 | 142 | 146 | 93 | 139 | 180 | 199 | 115 |
| $\mathbf{3 8}$ | 31 | 64 | 64 | 38 | 29 | 44 | 33 | 30 |
| $\mathbf{( 2 )}$ | 8 | 3 | 1 | 4 | 2 | 5 | 3 | 4 |
| $\mathbf{4 8 5}$ | 512 | 560 | 672 | 386 | 454 | 587 | 576 | 345 |
| $\mathbf{6 2}$ | 66 | 64 | 62 | 51 | 48 | 53 | 59 | 48 |
| $\mathbf{4 2 3}$ | 446 | 496 | 610 | 335 | 406 | 534 | 517 | 297 |


|  |  |
| ---: | ---: |
| 469 | 335 |
| 927 | 899 |
| 626 | 611 |
| 197 | 144 |
| 10 | 14 |
| 2,229 | 2,003 |
| 254 | 211 |
| 1,975 | 1,792 |

Foreign exchange revenue
Foreign exchange trading revenue
Foreign exchange other than trading ${ }^{(6)}$

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 220 | 218 | 234 | 255 | 206 | 229 | 228 | 236 | 170 |
| 74 | 82 | 77 | 127 | 25 | 76 | 68 | 73 | 50 |
| 294 | 300 | 311 | 382 | 231 | 305 | 296 | 309 | 220 |


|  |  |
| ---: | ---: |
| 927 | 899 |
| 360 | 242 |
| 1,287 | 1,141 |

 for regulatory capital and trading market risk management is based on OSFI's defined trading book criteria set out in OSFI's CAR Guideline.



 herefore, win 13 for
(3) Reported within Capital Markets and Direct Financial Services. See footnote 1 on page 13 for further details.
 "solely payment of principal and interest" criteria under IFRS 9. Starting in Q1/23, certain FVTPL fixed income financing activities have been included in trading activities. See footnote (1) above.
(5) Includes $\$ 62$ million (Q3/23: $\$ 66$ million) TEB adjustment.



CONSOLIDATED BALANCE SHEET

| (\$ millions) | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |  |  |  |
| Cash and non-interest-bearing deposits with banks | 20,816 | 13,545 | 21,941 | 22,876 | 31,535 | 25,950 | 20,768 | 23,259 | 34,573 |
| Interest-bearing deposits with banks | 34,902 | 26,867 | 31,350 | 28,593 | 32,326 | 19,384 | 27,252 | 20,091 | 22,424 |
| Securities |  |  |  |  |  |  |  |  |  |
| Securities measured and designated at FVOCl | 61,331 | 60,945 | 58,945 | 57,672 | 56,099 | 56,606 | 57,256 | 52,881 | 53,997 |
| Securities measured at amortized cost | 67,294 | 63,736 | 64,641 | 59,971 | 52,484 | 49,229 | 47,064 | 45,489 | 35,159 |
| Securities mandatorily measured and designated at FVTPL | 82,723 | 82,432 | 69,417 | 69,707 | 67,296 | 71,014 | 67,953 | 80,633 | 72,245 |
| Cash collateral on securities borrowed | 14,651 | 13,497 | 10,257 | 12,446 | 15,326 | 15,277 | 14,623 | 14,096 | 12,368 |
| Securities purchased under resale agreements | 80,184 | 73,888 | 69,790 | 65,182 | 69,213 | 60,135 | 64,424 | 66,975 | 67,572 |
| Loans |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 274,244 | 272,525 | 271,359 | 270,909 | 269,706 | 267,727 | 261,986 | 257,109 | 251,526 |
| Personal | 45,587 | 45,552 | 45,026 | 44,877 | 45,429 | 44,754 | 43,969 | 42,679 | 41,897 |
| Credit card | 18,538 | 18,179 | 17,065 | 16,171 | 16,479 | 15,679 | 15,087 | 11,122 | 11,134 |
| Business and government | 194,870 | 194,350 | 197,343 | 190,512 | 188,542 | 179,577 | 172,475 | 164,697 | 150,213 |
| Allowance for credit losses | $(3,902)$ | $(3,715)$ | $(3,397)$ | $(3,159)$ | $(3,073)$ | $(2,823)$ | $(2,823)$ | $(2,838)$ | $(2,849)$ |
| Other |  |  |  |  |  |  |  |  |  |
| Derivative instruments | 33,243 | 30,035 | 28,964 | 30,425 | 43,035 | 36,284 | 46,665 | 33,066 | 35,912 |
| Customers' liability under acceptances | 10,816 | 11,325 | 10,877 | 11,996 | 11,574 | 11,681 | 11,736 | 10,618 | 10,958 |
| Property and equipment | 3,251 | 3,214 | 3,307 | 3,314 | 3,377 | 3,286 | 3,357 | 3,325 | 3,286 |
| Goodwill | 5,425 | 5,211 | 5,325 | 5,248 | 5,348 | 5,090 | 5,103 | 5,060 | 4,954 |
| Software and other intangible assets | 2,742 | 2,710 | 2,676 | 2,622 | 2,592 | 2,478 | 2,371 | 2,070 | 2,029 |
| Investments in equity-accounted associates and joint ventures | 669 | 675 | 682 | 629 | 632 | 626 | 617 | 682 | 658 |
| Deferred tax assets | 629 | 619 | 566 | 784 | 480 | 319 | 300 | 287 | 402 |
| Other assets | 27,706 | 27,411 | 29,105 | 31,216 | 35,197 | 34,517 | 33,965 | 30,363 | 29,225 |
| Total assets | 975,719 | 943,001 | 935,239 | 921,991 | 943,597 | 896,790 | 894,148 | 861,664 | 837,683 |
| LIABILITIES AND EQUITY |  |  |  |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |  |  |  |
| Personal | 239,035 | 235,601 | 236,665 | 236,095 | 232,095 | 228,909 | 225,229 | 220,082 | 213,932 |
| Business and government | 412,561 | 394,491 | 394,950 | 389,225 | 397,188 | 378,363 | 368,969 | 362,362 | 344,388 |
| Bank | 22,296 | 22,094 | 24,784 | 24,561 | 22,523 | 23,271 | 22,495 | 19,794 | 20,246 |
| Secured borrowings | 49,484 | 52,319 | 49,518 | 44,843 | 45,766 | 47,914 | 48,794 | 47,470 | 42,592 |
| Obligations related to securities sold short | 18,666 | 17,749 | 16,731 | 17,639 | 15,284 | 20,179 | 18,970 | 23,272 | 22,790 |
| Cash collateral on securities lent | 8,081 | 5,092 | 5,677 | 4,096 | 4,853 | 3,299 | 3,094 | 2,286 | 2,463 |
| Obligations related to securities sold under repurchase agreements | 87,118 | 81,863 | 76,011 | 71,428 | 77,171 | 63,692 | 66,837 | 68,422 | 71,880 |
| Other |  |  |  |  |  |  |  |  |  |
| Derivative instruments | 41,290 | 38,513 | 36,401 | 39,374 | 52,340 | 39,439 | 45,054 | 29,236 | 32,101 |
| Acceptances | 10,820 | 11,339 | 10,907 | 12,000 | 11,586 | 11,685 | 11,767 | 10,656 | 10,961 |
| Deferred tax liabilities | 40 | 42 | 47 | 59 | 45 | 104 | 121 | 44 | 38 |
| Other liabilities | 26,632 | 26,052 | 25,427 | 25,446 | 28,072 | 24,752 | 28,580 | 25,217 | 24,923 |
| Subordinated indebtedness | 6,483 | 6,455 | 6,615 | 7,317 | 6,292 | 6,359 | 6,291 | 5,531 | 5,539 |
| Equity |  |  |  |  |  |  |  |  |  |
| Preferred shares and other equity instruments | 4,925 | 4,925 | 4,925 | 4,925 | 4,923 | 4,325 | 4,325 | 4,325 | 4,325 |
| Common shares | 16,082 | 15,742 | 15,389 | 15,046 | 14,726 | 14,643 | 14,545 | 14,457 | 14,351 |
| Contributed surplus | 109 | 103 | 118 | 115 | 115 | 107 | 115 | 116 | 110 |
| Retained earnings | 30,402 | 29,796 | 29,240 | 28,403 | 28,823 | 28,439 | 27,567 | 26,807 | 25,793 |
| AOCI | 1,463 | 609 | 1,619 | 1,216 | 1,594 | 1,115 | 1,202 | 1,398 | 1,069 |
| Total shareholders' equity | 52,981 | 51,175 | 51,291 | 49,705 | 50,181 | 48,629 | 47,754 | 47,103 | 45,648 |
| Non-controlling interests | 232 | 216 | 215 | 203 | 201 | 195 | 193 | 189 | 182 |
| Total equity | 53,213 | 51,391 | 51,506 | 49,908 | 50,382 | 48,824 | 47,947 | 47,292 | 45,830 |
| Total liabilities and equity | 975,719 | 943,001 | 935,239 | 921,991 | 943,597 | 896,790 | 894,148 | 861,664 | 837,683 |

## CONDENSED AVERAGE BALANCE SHEET (1)

| (\$ millions) | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | $\begin{array}{r} \hline 2023 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} 2022 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |  |
| Cash and deposits with banks | 55,094 | 59,468 | 59,019 | 66,697 | 69,261 | 53,745 | 55,273 | 59,729 | 66,059 | 60,078 | 59,536 |
| Securities | 210,329 | 195,982 | 188,815 | 190,467 | 177,045 | 174,474 | 176,858 | 178,494 | 160,513 | 196,461 | 176,717 |
| Securities borrowed or purchased under resale agreements | 91,514 | 83,147 | 79,365 | 81,442 | 79,985 | 75,577 | 78,451 | 81,183 | 79,651 | 83,904 | 78,802 |
| Loans and acceptances, net of allowance for credit losses | 539,499 | 537,295 | 534,812 | 529,245 | 525,557 | 509,998 | 492,626 | 474,486 | 455,491 | 535,216 | 500,733 |
| Other | 65,969 | 67,748 | 70,764 | 85,313 | 95,982 | 86,169 | 78,701 | 76,661 | 74,217 | 72,462 | 84,425 |
| Total assets | 962,405 | 943,640 | 932,775 | 953,164 | 947,830 | 899,963 | 881,909 | 870,553 | 835,931 | 948,121 | 900,213 |
| Liabilities and equity |  |  |  |  |  |  |  |  |  | 712,942 | 673,689 |
| Obligations related to securities lent or sold short or under repurchase agreements | 109,985 | 101,409 | 99,650 | 96,480 | 93,949 | 90,071 | 93,094 | 97,384 | 97,139 | 101,899 | 93,629 |
| Other | 72,199 | 71,804 | 72,705 | 84,970 | 94,179 | 81,187 | 71,183 | 68,608 | 64,828 | 75,442 | 78,852 |
| Subordinated indebtedness | 6,445 | 6,529 | 6,914 | 6,405 | 6,339 | 6,306 | 5,767 | 5,573 | 5,639 | 6,570 | 5,998 |
| Shareholders' equity | 52,360 | 51,317 | 50,522 | 50,002 | 49,394 | 48,583 | 47,480 | 45,935 | 44,983 | 51,055 | 47,851 |
| Non-controlling interests | 226 | 214 | 211 | 201 | 206 | 193 | 189 | 188 | 177 | 213 | 194 |
| Total liabilities and equity | 962,405 | 943,640 | 932,775 | 953,164 | 947,830 | 899,963 | 881,909 | 870,553 | 835,931 | 948,121 | 900,213 |
| Average interest-earning assets ${ }^{(1)(2)}$ | 882,196 | 862,064 | 847,244 | 852,588 | 834,639 | 796,592 | 787,462 | 777,820 | 747,009 | 861,136 | 799,224 |

(1) Average balances are calculated as a weighted average of daily closing balances.
 certain sublease-related assets.

GOODWILL, SOFTWARE AND OTHER INTANGIBLE ASSETS
(\$ millions)
Goodwill
Balance at beginning of period
Acquisitions
Impairment
Adjustments ${ }^{\text {(1) }}$
Balance at end of period

## Software

Balance at beginning of period
Changes, net of amortization and impairment ${ }^{(1)}$
Balance at end of period
Other intangible assets
Balance at beginning of period
Acquisitions / Additions
Amortization and impairment
Adjustments ${ }^{(2)}$
Balance at end of period
Software and other intangible assets

| Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{5 , 2 1 1}$ | 5,325 | 5,248 | 5,348 | 5,090 | 5,103 | 5,060 | 4,954 | 4,986 |
| - | - | - | - | - | - | - | - | - |
| - | - | - | - | - | - | - | - | - |
| $\mathbf{2 1 4}$ | $(114)$ | 77 | $(100)$ | 258 | $(13)$ | 43 | 106 | $(32)$ |
| $\mathbf{5 , 4 2 5}$ | 5,211 | 5,325 | 5,248 | 5,348 | 5,090 | 5,103 | 5,060 | 4,954 |

(1) Includes foreign currency translation adjustments.
(2) Includes foreign currency translation and purchase price adjustments.

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME


(1) Includes $\$ 11$ million of gains (Q3/23: $\$ 6$ million of losses) relating to our investments in equity-accounted associates and joint ventures.

## INCOME TAX ALLOCATED TO EACH COMPONENT OF OTHER COMPREHENSIVE INCOME

|  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 |

Income tax (expense) benefit
Subject to subsequent reclassification to net income

Net foreign currency translation adjustments
Net gains (losses) on investments in foreign operations Net gains (losses) on hedges of investments in foreign operations

## Net change in debt securities measured at FVOCI

Net gains (losses) on securities measured at FVOCI
Net (gains) losses reclassified to net income

## Net change in cash flow hedges

Net gains (losses) on derivatives designated as cash flow hedges
Net (gains) losses reclassified to net income

## Not subject to subsequent reclassification to net income

Net gains (losses) on post-employment defined benefit plans
Net gains (losses) due to fair value change of FVO liabilities attributable to changes in credit risk
Net gains (losses) on equity securities designated at FVOCI

| (72) | 39 | (28) | 35 | (91) | 5 | (15) | (35) | 11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 93 | (56) | 32 | (43) | 82 | (5) | 14 | 40 | (10) |
| 21 | (17) | 4 | (8) | (9) | - | (1) | 5 | 1 |
| 32 | (34) | (29) | (34) | 15 | 12 | 99 | 34 | 5 |
| 5 | 7 | 10 | 3 | (2) | 2 | 4 | 5 | 5 |
| 37 | (27) | (19) | (31) | 13 | 14 | 103 | 39 | 10 |
| 84 | 264 | (21) | (221) | 174 | 43 | 269 | (4) | 66 |
| (67) | (63) | 33 | 143 | (18) | (88) | (117) | 26 | (11) |
| 17 | 201 | 12 | (78) | 156 | (45) | 152 | 22 | 55 |
| 36 | (7) | 10 | 36 | 44 | 12 | (115) | (38) | (74) |
| (30) | 17 | (6) | 57 | (14) | (27) | (38) | (14) | (6) |
| - | (2) | (3) | (1) | 2 | 28 | (13) | (8) | (10) |
| 6 | 8 | 1 | 92 | 32 | 13 | (166) | (60) | (90) |
| 81 | 165 | (2) | (25) | 192 | (18) | 88 | 6 | (24) |


|  |  |
| :---: | :---: |
| $(26)$ | $(136)$ |
| 26 | 131 |
| - | $(5)$ |
| $(65)$ | 160 |
| 25 | 9 |
| $(40)$ | 169 |
| 106 | 482 |
| 46 | $(197)$ |
| 152 | 285 |
| 75 | $(97)$ |
| 38 | $(93)$ |
| $(6)$ | 9 |
| 107 | $(181)$ |
| 219 | 268 |

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

| Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | $\begin{array}{r} \hline 2023 \\ 12 M \end{array}$ | $\begin{array}{r} \hline 2022 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 4,925 | 4,925 | 4,925 | 4,923 | 4,325 | 4,325 | 4,325 | 4,325 | 3,575 | 4,923 | 4,325 |
| - | - | - | - | 600 | 800 | - | - | 750 | - | 1,400 |
| - | - | - | - | - | (800) | - | - | - | - | (800) |
| - | - | - | 2 | (2) | - | - | - | - | 2 | (2) |
| 4,925 | 4,925 | 4,925 | 4,925 | 4,923 | 4,325 | 4,325 | 4,325 | 4,325 | 4,925 | 4,923 |
| 15,742 | 15,389 | 15,046 | 14,726 | 14,643 | 14,545 | 14,457 | 14,351 | 14,252 | 14,726 | 14,351 |
| 338 | 357 | 341 | 322 | 81 | 95 | 90 | 135 | 99 | 1,358 | 401 |
| - | - | - | - | - | - | - | (29) | - | - | (29) |
| 2 | (4) | 2 | (2) | 2 | 3 | (2) | - | - | (2) | 3 |
| 16,082 | 15,742 | 15,389 | 15,046 | 14,726 | 14,643 | 14,545 | 14,457 | 14,351 | 16,082 | 14,726 |
| 103 | 118 | 115 | 115 | 107 | 115 | 116 | 110 | 117 | 115 | 110 |
| 5 | 3 | 3 | 2 | 9 | 3 | 3 | 9 | 2 | 13 | 24 |
| - | (17) | (1) | (2) | (1) | (11) | (2) | (6) | (14) | (20) | (20) |
| 1 | (1) | 1 | - | - | - | (2) | 3 | 5 | 1 | 1 |
| 109 | 103 | 118 | 115 | 115 | 107 | 115 | 116 | 110 | 109 | 115 |
| 29,796 | 29,240 | 28,403 | 28,823 | 28,439 | 27,567 | 26,807 | 25,793 | 25,055 | 28,823 | 25,793 |
| 1,475 | 1,420 | 1,677 | 423 | 1,178 | 1,660 | 1,518 | 1,864 | 1,436 | 4,995 | 6,220 |
| (62) | (66) | (67) | (72) | (37) | (46) | (47) | (41) | (47) | (267) | (171) |
| (804) | (799) | (775) | (771) | (752) | (750) | (726) | (726) | (657) | $(3,149)$ | $(2,954)$ |
| - | - | - | - | - | - | - | (105) | - | - | (105) |
| (4) | 2 | 2 | - | (1) | 9 | 15 | 22 | 9 | - | 45 |
| 1 | (1) | - | - | (4) | (1) | - | - | (3) | - | (5) |
| 30,402 | 29,796 | 29,240 | 28,403 | 28,823 | 28,439 | 27,567 | 26,807 | 25,793 | 30,402 | 28,823 |

Equity ending balance on next page.
For footnotes, see next page.

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (continued)

| Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
| 1,168 | 1,697 | 1,344 | 1,811 | 630 | 685 | 493 | 58 | 187 |
| 994 | (529) | 353 | (467) | 1,181 | (55) | 192 | 435 | (129) |
| 2,162 | 1,168 | 1,697 | 1,344 | 1,811 | 630 | 685 | 493 | 58 |
| (322) | (385) | (494) | (616) | (514) | (405) | 10 | 193 | 241 |
| (85) | 63 | 109 | 122 | (102) | (109) | (415) | (183) | (48) |
| (407) | (322) | (385) | (494) | (616) | (514) | (405) | 10 | 193 |
| (982) | (461) | (459) | (662) | (224) | (351) | 72 | 137 | 292 |
| (44) | (521) | (2) | 203 | (438) | 127 | (423) | (65) | (155) |
| $(1,026)$ | (982) | (461) | (459) | (662) | (224) | (351) | 72 | 137 |
| 687 | 669 | 738 | 832 | 1,030 | 1,062 | 740 | 634 | 380 |
| (95) | 18 | (69) | (94) | (198) | (32) | 322 | 106 | 254 |
| 592 | 687 | 669 | 738 | 832 | 1,030 | 1,062 | 740 | 634 |
| 48 | 93 | 86 | 234 | 194 | 119 | 11 | (28) | (45) |
| 80 | (45) | 7 | (148) | 40 | 75 | 108 | 39 | 17 |
| 128 | 48 | 93 | 86 | 234 | 194 | 119 | 11 | (28) |
| 10 | 6 | 1 | (5) | (1) | 92 | 72 | 75 | 54 |
| - | 6 | 7 | 6 | (5) | (84) | 35 | 19 | 30 |
| 4 | (2) | (2) | - | 1 | (9) | (15) | (22) | (9) |
| 14 | 10 | 6 | 1 | (5) | (1) | 92 | 72 | 75 |
| 1,463 | 609 | 1,619 | 1,216 | 1,594 | 1,115 | 1,202 | 1,398 | 1,069 |
| 216 | 215 | 203 | 201 | 195 | 193 | 189 | 182 | 177 |
| 8 | 10 | 11 | 9 | 7 | 6 | 5 | 5 | 4 |
| (2) | (2) | (2) | (2) | (2) | (2) | (2) | (2) | (6) |
| 10 | (7) | 3 | (5) | 1 | (2) | , | 4 | 7 |
| 232 | 216 | 215 | 203 | 201 | 195 | 193 | 189 | 182 |
| 53,213 | 51,391 | 51,506 | 49,908 | 50,382 | 48,824 | 47,947 | 47,292 | 45,830 |


| $\mathbf{2 0 2 3}$ | 2022 |
| ---: | ---: |
| $\mathbf{1 2 M}$ | 12 M |

AOCI, net of income tax
AOCI, net of income tax, that is subject to subsequent reclassification to net income
Net foreign currency translation adjustments
Balance at beginning of period
Net change in foreign currency translation adjustments
Balance at end of period
Net gains (losses) on debt securities measured at FVOCI
Balance at beginning of period
Net change in securities measured at FVOCl
Balance at end of period
Net gains (losses) on cash flow hedges
Balance at beginning of period
Net change in cash flow hedges
Balance at end of period
AOCI, net of income tax, that is not subject to subsequent reclassification to net income
Net gains (losses) on post-employment defined benefit plans
Balance at beginning of period
Net change in post-employment defined benefit plans
Balance at end of period

| Net gains (losses) due to fair value change of FVO liabilities attributable to changes in credit risk |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at beginning of period | 48 | 93 | 86 | 234 | 194 | 119 | 11 | (28) | (45) |
| Net change attributable to changes in credit risk | 80 | (45) | 7 | (148) | 40 | 75 | 108 | 39 | 17 |
| Balance at end of period | 128 | 48 | 93 | 86 | 234 | 194 | 119 | 11 | (28) |
| Net gains (losses) on equity securities designated at FVOCI |  |  |  |  |  |  |  |  |  |
| Net gains (losses) on equity securities designated at FVOCI | - | 6 | 7 | 6 | (5) | (84) | 35 | 19 | 30 |
| Realized (gains) losses on equity securities designated at FVOCI reclassified to retained earnings | 4 | (2) | (2) | - | 1 | (9) | (15) | (22) | (9) |
| Balance at end of period | 14 | 10 | 6 | 1 | (5) | (1) | 92 | 72 | 75 |
| Total AOCI, net of income tax | 1,463 | 609 | 1,619 | 1,216 | 1,594 | 1,115 | 1,202 | 1,398 | 1,069 |
| Non-controlling interests |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 216 | 215 | 203 | 201 | 195 | 193 | 189 | 182 | 177 |
| Net income (loss) attributable to non-controlling interests | 8 | 10 | 11 | 9 | 7 | 6 | 5 | 5 | 4 |
| Dividends | (2) | (2) | (2) | (2) | (2) | (2) | (2) | (2) | (6) |
| Other | 10 | (7) | 3 | (5) | 1 | (2) | 1 | 4 | 7 |
| Balance at end of period | 232 | 216 | 215 | 203 | 201 | 195 | 193 | 189 | 182 |
| Equity at end of period | 53,213 | 51,391 | 51,506 | 49,908 | 50,382 | 48,824 | 47,947 | 47,292 | 45,830 |


| 1,811 | 58 |
| :---: | :---: |
| 351 | 1,753 |
| 2,162 | 1,811 |
| (616) | 193 |
| 209 | (809) |
| (407) | (616) |
| (662) | 137 |
| (364) | (799) |
| $(1,026)$ | (662) |
| 832 | 634 |
| (240) | 198 |
| 592 | 832 |
| 234 | (28) |
| (106) | 262 |
| 128 | 234 |
| (5) | 75 |
| 19 | (35) |
| - | (45) |
| 14 | (5) |
| 1,463 | 1,594 |
| 201 | 182 |
| 38 | 23 |
| (8) | (8) |
| 1 | 4 |
| 232 | 201 |
| 53,213 | 50,382 |

 additional common shares issued from Treasury.
(2) Q2/22 and Q1/22 included the portion of the estimated tax benefit related to employee stock options that is incremental to the amount recognized in the consolidated statement of income

ASSETS UNDER ADMINISTRATION ${ }^{(1)(2)}$

| (\$ millions) | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets under administration |  |  |  |  |  |  |  |  |  |
| Individuals | 353,390 | 370,084 | 359,747 | 354,371 | 338,038 | 342,398 | 347,610 | 362,169 | 360,364 |
| Institutions | 2,379,188 | 2,506,051 | 2,508,264 | 2,522,718 | 2,396,863 | 2,384,086 | 2,442,843 | 2,512,784 | 2,467,849 |
| Canadian retail mutual funds and ETFs | 120,429 | 127,494 | 127,572 | 125,655 | 119,927 | 124,921 | 127,738 | 134,606 | 135,008 |
| Total assets under administration | 2,853,007 | 3,003,629 | 2,995,583 | 3,002,744 | 2,854,828 | 2,851,405 | 2,918,191 | 3,009,559 | 2,963,221 |


 (2) Includes the full contract amount of assets under administration or custody under a $50 / 50$ joint venture between CIBC and The Bank of New York Mellon

## ASSETS UNDER MANAGEMENT ${ }^{(1)}$

| (\$ millions) | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets under management |  |  |  |  |  |  |  |  |  |
| Individuals | 140,831 | 147,272 | 143,737 | 140,097 | 134,350 | 135,007 | 135,323 | 141,022 | 139,564 |
| Institutions | 38,958 | 38,869 | 39,328 | 39,196 | 37,236 | 38,194 | 39,197 | 41,752 | 42,262 |
| Canadian retail mutual funds and ETFs | 120,429 | 127,494 | 127,572 | 125,655 | 119,927 | 124,921 | 127,738 | 134,606 | 135,008 |
| Total assets under management | 300,218 | 313,635 | 310,637 | 304,948 | 291,513 | 298,122 | 302,258 | 317,380 | 316,834 |

 management on behalf of the clients.

LOANS AND ACCEPTANCES, NET OF ALLOWANCE FOR CREDIT LOSSES

| (\$ millions) | Q4/23 |  |  |  | Q3/23 |  |  |  | Q2/23 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada | United States | Other countries | Total | Canada | United States | Other countries | Total | Canada | United States | Other countries | Total |
| Consumer loans ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 268,250 | 2,641 | 2,897 | 273,788 | 266,881 | 2,456 | 2,733 | 272,070 | 265,687 | 2,467 | 2,821 | 270,975 |
| Personal | 43,298 | 528 | 744 | 44,570 | 43,408 | 513 | 687 | 44,608 | 42,864 | 585 | 692 | 44,141 |
| Credit card | 17,673 | 27 | 153 | 17,853 | 17,317 | 25 | 138 | 17,480 | 16,221 | 27 | 143 | 16,391 |
| Total net consumer loans | 329,221 | 3,196 | 3,794 | 336,211 | 327,606 | 2,994 | 3,558 | 334,158 | 324,772 | 3,079 | 3,656 | 331,507 |
| Business and government loans ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 4,998 | - | 219 | 5,217 | 5,177 | - | 211 | 5,388 | 5,499 | - | 231 | 5,730 |
| Financial institutions | 14,661 | 20,852 | 4,310 | 39,823 | 14,983 | 21,006 | 4,679 | 40,668 | 13,879 | 21,737 | 6,343 | 41,959 |
| Retail and wholesale | 8,688 | 3,044 | 804 | 12,536 | 8,554 | 2,874 | 688 | 12,116 | 9,077 | 3,125 | 718 | 12,920 |
| Business services | 8,924 | 5,418 | 2,157 | 16,499 | 9,750 | 5,114 | 2,073 | 16,937 | 9,766 | 5,381 | 2,079 | 17,226 |
| Manufacturing - capital goods | 2,430 | 2,618 | 39 | 5,087 | 2,717 | 2,676 | 36 | 5,429 | 2,662 | 2,828 | 40 | 5,530 |
| Manufacturing - consumer goods | 5,177 | 1,730 | 177 | 7,084 | 5,258 | 1,632 | 165 | 7,055 | 5,146 | 1,567 | 176 | 6,889 |
| Real estate and construction | 32,397 | 23,468 | 1,270 | 57,135 | 32,484 | 22,993 | 1,508 | 56,985 | 31,913 | 23,901 | 1,322 | 57,136 |
| Agriculture | 8,034 | 367 | 19 | 8,420 | 8,053 | 185 | 38 | 8,276 | 8,063 | 230 | 28 | 8,321 |
| Oil and gas | 2,502 | 1,380 | 57 | 3,939 | 2,646 | 1,492 | 57 | 4,195 | 2,299 | 1,355 | 58 | 3,712 |
| Mining | 1,128 | 204 | 727 | 2,059 | 1,096 | 203 | 751 | 2,050 | 1,142 | 173 | 834 | 2,149 |
| Forest products | 423 | 126 | - | 549 | 457 | 150 | - | 607 | 501 | 119 | - | 620 |
| Hardware and software | 980 | 3,304 | 475 | 4,759 | 1,005 | 3,297 | 427 | 4,729 | 1,016 | 3,319 | 410 | 4,745 |
| Telecommunications and cable | 1,826 | 1,108 | 377 | 3,311 | 1,860 | 1,062 | 248 | 3,170 | 1,878 | 1,090 | 249 | 3,217 |
| Publishing, printing and broadcasting | 188 | 268 | 50 | 506 | 205 | 267 | 54 | 526 | 213 | 271 | 57 | 541 |
| Transportation | 2,694 | 2,521 | 2,324 | 7,539 | 2,699 | 2,243 | 2,283 | 7,225 | 2,606 | 2,214 | 2,458 | 7,278 |
| Utilities | 7,301 | 5,090 | 4,943 | 17,334 | 7,096 | 4,846 | 4,739 | 16,681 | 6,988 | 4,711 | 4,868 | 16,567 |
| Education, health and social services | 3,979 | 4,995 | 27 | 9,001 | 4,008 | 4,952 | 41 | 9,001 | 3,956 | 5,139 | 53 | 9,148 |
| Governments | 2,038 | 251 | 1,932 | 4,221 | 1,862 | 264 | 1,884 | 4,010 | 1,829 | 211 | 1,978 | 4,018 |
| Stages 1 and 2 allowance for credit losses allocated to business and government loans ${ }^{(2)(3)}$ | (280) | (717) | (80) | $(1,077)$ | (266) | (643) | (81) | (990) | (260) | (584) | (96) | (940) |
| Total net business and government loans, including acceptances | 108,088 | 76,027 | 19,827 | 203,942 | 109,644 | 74,613 | 19,801 | 204,058 | 108,173 | 76,787 | 21,806 | 206,766 |
| Total net loans and acceptances | 437,309 | 79,223 | 23,621 | 540,153 | 437,250 | 77,607 | 23,359 | 538,216 | 432,945 | 79,866 | 25,462 | 538,273 |

(1) Classification by country is primarily based on domicile of debtor or customer.
(2) Stage 3 allowance for credit losses is allocated to business and government loans, including acceptances, by category
(3) Stage 1 and 2 allowances are primarily allocated based on the geographic location where they are recorded.

| (\$ millions) | Q1/23 |  |  |  | Q4/22 |  |  |  | Q3/22 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada | United States | Other countries | Total | Canada | United States | Other countries | Total | Canada | United States | Other countries | Total |
| Consumer loans ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 265,388 | 2,409 | 2,804 | 270,601 | 264,089 | 2,439 | 2,885 | 269,413 | 262,518 | 2,234 | 2,691 | 267,443 |
| Personal | 42,703 | 592 | 686 | 43,981 | 43,210 | 626 | 691 | 44,527 | 42,622 | 638 | 643 | 43,903 |
| Credit card | 15,243 | 28 | 143 | 15,414 | 15,523 | 26 | 146 | 15,695 | 14,832 | 27 | 132 | 14,991 |
| Total net consumer loans | 323,334 | 3,029 | 3,633 | 329,996 | 322,822 | 3,091 | 3,722 | 329,635 | 319,972 | 2,899 | 3,466 | 326,337 |
| Business and government loans ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 5,672 | - | 239 | 5,911 | 5,827 | - | 250 | 6,077 | 6,175 | - | 244 | 6,419 |
| Financial institutions | 13,805 | 19,706 | 7,116 | 40,627 | 13,593 | 20,045 | 6,805 | 40,443 | 12,148 | 20,694 | 6,729 | 39,571 |
| Retail and wholesale | 9,229 | 3,158 | 645 | 13,032 | 9,304 | 3,156 | 650 | 13,110 | 8,920 | 3,071 | 588 | 12,579 |
| Business services | 9,672 | 5,482 | 2,082 | 17,236 | 9,932 | 6,188 | 2,077 | 18,197 | 9,016 | 5,672 | 1,851 | 16,539 |
| Manufacturing - capital goods | 2,764 | 2,699 | 38 | 5,501 | 3,012 | 2,746 | 39 | 5,797 | 2,503 | 2,782 | 32 | 5,317 |
| Manufacturing - consumer goods | 5,039 | 1,503 | 195 | 6,737 | 5,014 | 1,610 | 133 | 6,757 | 4,763 | 1,539 | 115 | 6,417 |
| Real estate and construction | 30,181 | 23,261 | 1,350 | 54,792 | 29,486 | 22,705 | 1,218 | 53,409 | 29,044 | 20,541 | 1,289 | 50,874 |
| Agriculture | 8,020 | 252 | 31 | 8,303 | 7,901 | 242 | 32 | 8,175 | 7,750 | 132 | 33 | 7,915 |
| Oil and gas | 2,117 | 1,424 | 60 | 3,601 | 2,391 | 1,214 | 55 | 3,660 | 1,696 | 1,325 | 56 | 3,077 |
| Mining | 1,065 | 191 | 507 | 1,763 | 993 | 167 | 554 | 1,714 | 925 | 210 | 653 | 1,788 |
| Forest products | 445 | 103 | - | 548 | 442 | 111 | - | 553 | 401 | 126 | - | 527 |
| Hardware and software | 964 | 3,228 | 369 | 4,561 | 940 | 3,056 | 412 | 4,408 | 920 | 2,902 | 377 | 4,199 |
| Telecommunications and cable | 1,115 | 1,403 | 221 | 2,739 | 1,066 | 1,348 | 141 | 2,555 | 415 | 1,424 | 133 | 1,972 |
| Publishing, printing and broadcasting | 211 | 251 | 99 | 561 | 211 | 259 | 85 | 555 | 212 | 231 | 88 | 531 |
| Transportation | 2,698 | 2,110 | 2,419 | 7,227 | 2,673 | 2,176 | 2,406 | 7,255 | 2,755 | 2,007 | 2,625 | 7,387 |
| Utilities | 6,791 | 3,913 | 4,561 | 15,265 | 5,583 | 3,870 | 4,159 | 13,612 | 5,266 | 3,759 | 4,129 | 13,154 |
| Education, health and social services | 3,921 | 4,988 | 58 | 8,967 | 3,828 | 4,932 | 48 | 8,808 | 3,817 | 4,616 | 44 | 8,477 |
| Governments | 2,270 | 178 | 2,279 | 4,727 | 2,074 | 302 | 2,304 | 4,680 | 1,857 | 269 | 2,033 | 4,159 |
| Stages 1 and 2 allowance for credit losses allocated to business and government loans ${ }^{(2)(3)}$ | (281) | (407) | (100) | (788) | (260) | (370) | (113) | (743) | (242) | (292) | (110) | (644) |
| Total net business and government loans, including acceptances | 105,698 | 73,443 | 22,169 | 201,310 | 104,010 | 73,757 | 21,255 | 199,022 | 98,341 | 71,008 | 20,909 | 190,258 |
| Total net loans and acceptances | 429,032 | 76,472 | 25,802 | 531,306 | 426,832 | 76,848 | 24,977 | 528,657 | 418,313 | 73,907 | 24,375 | 516,595 |

[^1]LOANS AND ACCEPTANCES, NET OF ALLOWANCE FOR CREDIT LOSSES (continued)

| (\$ millions) | Q2/22 |  |  |  | Q1/22 |  |  |  | Q4/21 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada | United States | Other countries | Total | Canada | United States | Other countries | Total | Canada | United States | Other countries | Total |
| Consumer loans ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 256,790 | 2,216 | 2,664 | 261,670 | 251,995 | 2,147 | 2,664 | 256,806 | 246,581 | 2,071 | 2,594 | 251,246 |
| Personal | 41,892 | 625 | 645 | 43,162 | 40,679 | 580 | 638 | 41,897 | 39,940 | 542 | 647 | 41,129 |
| Credit card | 14,229 | 23 | 131 | 14,383 | 10,357 | 26 | 129 | 10,512 | 10,362 | 22 | 125 | 10,509 |
| Total net consumer loans | 312,911 | 2,864 | 3,440 | 319,215 | 303,031 | 2,753 | 3,431 | 309,215 | 296,883 | 2,635 | 3,366 | 302,884 |
| Business and government loans ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 6,380 | - | 251 | 6,631 | 6,379 | 15 | 263 | 6,657 | 6,259 | 48 | 268 | 6,575 |
| Financial institutions | 12,106 | 18,574 | 6,143 | 36,823 | 12,716 | 16,534 | 5,365 | 34,615 | 11,407 | 13,705 | 3,896 | 29,008 |
| Retail and wholesale | 8,330 | 3,300 | 639 | 12,269 | 7,232 | 2,431 | 538 | 10,201 | 6,549 | 2,449 | 596 | 9,594 |
| Business services | 8,571 | 4,924 | 1,782 | 15,277 | 7,206 | 5,391 | 1,803 | 14,400 | 6,663 | 4,808 | 1,789 | 13,260 |
| Manufacturing - capital goods | 2,475 | 3,069 | 73 | 5,617 | 2,264 | 2,897 | 33 | 5,194 | 2,222 | 2,500 | 93 | 4,815 |
| Manufacturing - consumer goods | 4,444 | 1,424 | 121 | 5,989 | 3,813 | 1,340 | 104 | 5,257 | 3,430 | 1,283 | 91 | 4,804 |
| Real estate and construction | 27,846 | 19,900 | 1,345 | 49,091 | 26,915 | 19,429 | 1,202 | 47,546 | 25,151 | 18,138 | 1,264 | 44,553 |
| Agriculture | 8,127 | 162 | 36 | 8,325 | 7,669 | 186 | 34 | 7,889 | 7,242 | 129 | 36 | 7,407 |
| Oil and gas | 2,054 | 1,236 | 91 | 3,381 | 2,658 | 1,876 | 53 | 4,587 | 2,539 | 1,818 | 238 | 4,595 |
| Mining | 752 | 110 | 1,020 | 1,882 | 556 | 113 | 937 | 1,606 | 415 | 127 | 490 | 1,032 |
| Forest products | 389 | 102 | - | 491 | 393 | 137 | - | 530 | 283 | 165 | - | 448 |
| Hardware and software | 1,033 | 2,764 | 355 | 4,152 | 624 | 2,329 | 202 | 3,155 | 589 | 2,275 | 130 | 2,994 |
| Telecommunications and cable | 404 | 1,234 | 134 | 1,772 | 311 | 1,335 | 311 | 1,957 | 238 | 1,196 | 130 | 1,564 |
| Publishing, printing and broadcasting | 285 | 143 | 89 | 517 | 329 | 53 | 88 | 470 | 343 | 71 | 95 | 509 |
| Transportation | 2,573 | 1,827 | 2,778 | 7,178 | 2,614 | 1,629 | 2,668 | 6,911 | 2,526 | 1,255 | 2,909 | 6,690 |
| Utilities | 4,313 | 4,050 | 4,128 | 12,491 | 4,266 | 4,216 | 3,513 | 11,995 | 4,397 | 3,654 | 3,519 | 11,570 |
| Education, health and social services | 3,787 | 4,332 | 22 | 8,141 | 3,688 | 4,361 | 26 | 8,075 | 3,664 | 3,927 | 23 | 7,614 |
| Governments | 1,891 | 198 | 1,718 | 3,807 | 1,770 | 200 | 1,780 | 3,750 | 1,666 | 229 | 1,736 | 3,631 |
| Stages 1 and 2 allowance for credit losses allocated to business and government loans ${ }^{(2)(3)}$ | (234) | (278) | (107) | (619) | (230) | (265) | (128) | (623) | (245) | (282) | (141) | (668) |
| Total net business and government loans, including acceptances | 95,526 | 67,071 | 20,618 | 183,215 | 91,173 | 64,207 | 18,792 | 174,172 | 85,338 | 57,495 | 17,162 | 159,995 |
| Total net loans and acceptances | 408,437 | 69,935 | 24,058 | 502,430 | 394,204 | 66,960 | 22,223 | 483,387 | 382,221 | 60,130 | 20,528 | 462,879 |

For footnotes, see page 23.

## GROSS IMPAIRED LOANS

(\$ millions)

| Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Gross Impaired Loans (GIL) by portfolio: Consumer | 787 | 664 | 673 | 663 | 596 | 585 | 586 | 640 | 638 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgages |  |  |  |  |  |  |  |  |  |
| Personal | 247 | 241 | 246 | 237 | 227 | 203 | 189 | 174 | 162 |
| Total GIL - consumer | 1,034 | 905 | 919 | 900 | 823 | 788 | 775 | 814 | 800 |
| Business and government |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 24 | 21 | 24 | 25 | 24 | 18 | 18 | 15 | 13 |
| Financial institutions | 91 | 99 | 40 | 40 | 41 | 39 | 35 | 82 | 75 |
| Retail and wholesale | 309 | 300 | 271 | 172 | 181 | 168 | 170 | 161 | 158 |
| Business services | 132 | 129 | 143 | 130 | 112 | 119 | 117 | 154 | 142 |
| Manufacturing - capital goods | 23 | 3 | 45 | 45 | 63 | 74 | 80 | 98 | 59 |
| Manufacturing - consumer goods | 57 | 40 | 72 | 60 | 33 | 19 | 18 | 21 | 32 |
| Real estate and construction | 1,096 | 874 | 583 | 327 | 235 | 262 | 353 | 312 | 297 |
| Agriculture | 29 | 30 | 21 | 22 | 11 | 10 | 11 | 12 | 10 |
| Oil and gas | 10 | 10 | 10 | 22 | 33 | 31 | 78 | 54 | 55 |
| Forest products | 2 | 2 | 17 | 23 | 2 | 2 | 2 | 2 | 2 |
| Hardware and software | 40 | 45 | 43 | 38 | 20 | 8 | 9 | 10 | 9 |
| Publishing, printing and broadcasting | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| Transportation | 21 | 30 | 11 | 5 | 5 | 7 | 7 | 7 | 8 |
| Utilities | - | - | - | - | 28 | 27 | 28 | 87 | 93 |
| Education, health and social services | 120 | 127 | 128 | 132 | 131 | 128 | 72 | 70 | 79 |
| Total GIL - business and government | 1,956 | 1,711 | 1,409 | 1,042 | 920 | 913 | 999 | 1,086 | 1,033 |
| Total GIL | 2,990 | 2,616 | 2,328 | 1,942 | 1,743 | 1,701 | 1,774 | 1,900 | 1,833 |
| GIL by geography ${ }^{(1)}$ : Consumer |  |  |  |  |  |  |  |  |  |
| Canada | 764 | 642 | 615 | 592 | 510 | 495 | 485 | 526 | 529 |
| United States | 33 | 31 | 32 | 33 | 37 | 36 | 30 | 20 | 21 |
| Other countries | 237 | 232 | 272 | 275 | 276 | 257 | 260 | 268 | 250 |
|  | 1,034 | 905 | 919 | 900 | 823 | 788 | 775 | 814 | 800 |
| Business and government |  |  |  |  |  | 451 | 395 | 471 | 472 |
| United States | 1,284 | 1,037 | 727 | 420 | 323 | 345 | 491 | 499 | 436 |
| Other countries | 118 | 118 | 136 | 138 | 119 | 117 | 113 | 116 | 125 |
|  | 1,956 | 1,711 | 1,409 | 1,042 | 920 | 913 | 999 | 1,086 | 1,033 |
| Total GIL | 2,990 | 2,616 | 2,328 | 1,942 | 1,743 | 1,701 | 1,774 | 1,900 | 1,833 |

[^2]
## ALLOWANCE FOR CREDIT LOSSES

| (\$ millions) | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses by portfolio: Consumer |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 224 | 200 | 196 | 170 | 167 | 159 | 176 | 163 | 158 |
| Personal | 181 | 173 | 167 | 157 | 146 | 128 | 128 | 113 | 106 |
| Total allowance for credit losses - impaired consumer loans | 405 | 373 | 363 | 327 | 313 | 287 | 304 | 276 | 264 |
| Business and government |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 6 | 7 | 7 | 7 | 8 | 6 | 5 | 4 | 2 |
| Financial institutions | 19 | 5 | 1 | 2 | 1 | 1 | 1 | 26 | 17 |
| Retail and wholesale | 199 | 194 | 177 | 156 | 147 | 144 | 142 | 140 | 141 |
| Business services | 66 | 86 | 86 | 69 | 65 | 61 | 64 | 83 | 88 |
| Manufacturing - capital goods | 2 | 2 | 7 | 7 | 1 | 3 | 5 | 31 | 4 |
| Manufacturing - consumer goods | 11 | 11 | 15 | 16 | 9 | 10 | 10 | 12 | 12 |
| Real estate and construction | 266 | 223 | 133 | 53 | 36 | 58 | 74 | 85 | 92 |
| Agriculture | 12 | 12 | 12 | 13 | 7 | 7 | 7 | 7 | 7 |
| Oil and gas | 8 | 7 | 7 | 10 | 17 | 6 | 19 | 23 | 32 |
| Forest products | 2 | 2 | 2 | 5 | 2 | 2 | 2 | 2 | 2 |
| Hardware and software | 12 | 9 | 13 | 24 | 7 | 4 | 3 | 4 | 4 |
| Publishing, printing and broadcasting | - | - | - | - | - | - | - | - | - |
| Transportation | 3 | 10 | 3 | 3 | 3 | 5 | 4 | 4 | 4 |
| Utilities | - | - | - | - | 9 | 17 | 17 | 75 | 79 |
| Education, health and social services | 61 | 59 | 51 | 45 | 39 | 32 | 24 | 24 | 24 |
| Total allowance for credit losses - impaired business and government loans | 667 | 627 | 514 | 410 | 351 | 356 | 377 | 520 | 508 |
| Total allowance for credit losses - impaired loans | 1,072 | 1,000 | 877 | 737 | 664 | 643 | 681 | 796 | 772 |
| Stage 1 and 2 allowance for credit losses |  |  |  |  |  |  |  |  |  |
| Consumer loans | 1,753 | 1,725 | 1,580 | 1,634 | 1,666 | 1,536 | 1,523 | 1,419 | 1,409 |
| Business and government loans | 1,077 | 990 | 940 | 788 | 743 | 644 | 619 | 623 | 668 |
| Total stage 1 and 2 allowance for credit losses | 2,830 | 2,715 | 2,520 | 2,422 | 2,409 | 2,180 | 2,142 | 2,042 | 2,077 |
| Undrawn credit facilities and other off-balance sheet exposures ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |
| Stage 1 and 2 allowance for credit losses - undrawn credit facilities and other off-balance sheet exposures | 215 | 220 | 183 | 211 | 203 | 179 | 132 | 119 | 121 |
| Stage 3 allowance for credit losses - undrawn credit facilities and other off-balance sheet exposures | - | 1 | 1 | 1 | - | - | - | 1 | - |
| Total allowance for credit losses on undrawn credit facilities and other off-balance sheet exposures | 215 | 221 | 184 | 212 | 203 | 179 | 132 | 120 | 121 |
| Total allowance for credit losses | 4,117 | 3,936 | 3,581 | 3,371 | 3,276 | 3,002 | 2,955 | 2,958 | 2,970 |

(1) Included in Other liabilities on the consolidated balance sheet.

## ALLOWANCE FOR CREDIT LOSSES (continued)

## (\$ millions)

| Stage 3 allowance for credit losses <br> By geography ${ }^{(1)}$ : <br> Consumer loans <br> Canada | 260 | 228 | 192 | 164 | 149 | 135 | 140 | 117 | 118 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| United States | 12 | 11 | 9 | 8 | 11 | 11 | 8 | 6 | 7 |
| Other countries | 133 | 134 | 162 | 155 | 153 | 141 | 156 | 153 | 139 |
|  | 405 | 373 | 363 | 327 | 313 | 287 | 304 | 276 | 264 |
| Business and government loans Canada | 341 | 332 | 301 | 267 | 251 | 246 | 249 | 326 | 344 |
| United States | 270 | 232 | 146 | 76 | 38 | 53 | 69 | 131 | 101 |
| Other countries | 56 | 63 | 67 | 67 | 62 | 57 | 59 | 63 | 63 |
|  | 667 | 627 | 514 | 410 | 351 | 356 | 377 | 520 | 508 |
|  | 1,072 | 1,000 | 877 | 737 | 664 | 643 | 681 | 796 | 772 |
| Stage 3 allowance for credit losses By portfolio: |  |  |  |  |  |  |  |  |  |
| Consumer loans | 405 | 373 | 363 | 327 | 313 | 287 | 304 | 276 | 264 |
| Business and government loans | 667 | 627 | 514 | 410 | 351 | 356 | 377 | 520 | 508 |
|  | 1,072 | 1,000 | 877 | 737 | 664 | 643 | 681 | 796 | 772 |
| Undrawn credit facilities and other off-balance sheet exposures ${ }^{(2)}$ | - | 1 | 1 | 1 | - | - | - | 1 | - |
|  | 1,072 | 1,001 | 878 | 738 | 664 | 643 | 681 | 797 | 772 |
|  |  |  |  |  |  |  |  |  |  |
| Stage 1 and 2 allowance for credit losses <br> By geography ${ }^{(3)}$ : <br> Consumer loans |  |  |  |  |  |  |  |  |  |
| Canada | 1,683 | 1,660 | 1,519 | 1,570 | 1,600 | 1,467 | 1,450 | 1,341 | 1,331 |
| United States | 3 | 3 | 2 | 3 | 3 | 7 | 4 | 2 | 2 |
| Other countries | 67 | 62 | 59 | 61 | 63 | 62 | 69 | 76 | 76 |
|  | 1,753 | 1,725 | 1,580 | 1,634 | 1,666 | 1,536 | 1,523 | 1,419 | 1,409 |
| Business and government loans Canada | 280 | 266 | 260 | 281 | 260 | 242 | 234 | 230 | 245 |
| United States | 717 | 643 | 584 | 407 | 370 | 292 | 278 | 265 | 282 |
| Other countries | 80 | 81 | 96 | 100 | 113 | 110 | 107 | 128 | 141 |
|  | 1,077 | 990 | 940 | 788 | 743 | 644 | 619 | 623 | 668 |
|  | 2,830 | 2,715 | 2,520 | 2,422 | 2,409 | 2,180 | 2,142 | 2,042 | 2,077 |
| Stage 1 and 2 allowance for credit losses By portfolio: |  |  |  |  |  |  |  |  |  |
| Consumer loans | 1,753 | 1,725 | 1,580 | 1,634 | 1,666 | 1,536 | 1,523 | 1,419 | 1,409 |
| Business and government loans | 1,077 | 990 | 940 | 788 | 743 | 644 | 619 | 623 | 668 |
|  | 2,830 | 2,715 | 2,520 | 2,422 | 2,409 | 2,180 | 2,142 | 2,042 | 2,077 |
| Undrawn credit facilities and other off-balance sheet exposures ${ }^{(2)}$ | 215 | 220 | 183 | 211 | 203 | 179 | 132 | 119 | 121 |
|  | 3,045 | 2,935 | 2,703 | 2,633 | 2,612 | 2,359 | 2,274 | 2,161 | 2,198 |

(1) Classification by country is primarily based on domicile of debtor or customer
(2) Included in Other liabilities on the consolidated balance sheet.
(3) Stage 1 and 2 allowances are primarily allocated based on the geographic location where they are recorded

| Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Net impaired loans by portfolio: Consumer |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgages | 563 | 464 | 477 | 493 | 429 | 426 | 410 | 477 | 480 |
| Personal | 66 | 68 | 79 | 80 | 81 | 75 | 61 | 61 | 56 |
| Total net impaired loans - consumer | 629 | 532 | 556 | 573 | 510 | 501 | 471 | 538 | 536 |
| Business and government |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 18 | 14 | 17 | 18 | 16 | 12 | 13 | 11 | 11 |
| Financial institutions | 72 | 94 | 39 | 38 | 40 | 38 | 34 | 56 | 58 |
| Retail and wholesale | 110 | 106 | 94 | 16 | 34 | 24 | 28 | 21 | 17 |
| Business services | 66 | 43 | 57 | 61 | 47 | 58 | 53 | 71 | 54 |
| Manufacturing - capital goods | 21 | 1 | 38 | 38 | 62 | 71 | 75 | 67 | 55 |
| Manufacturing - consumer goods | 46 | 29 | 57 | 44 | 24 | 9 | 8 | 9 | 20 |
| Real estate and construction | 830 | 651 | 450 | 274 | 199 | 204 | 279 | 227 | 205 |
| Agriculture | 17 | 18 | 9 | 9 | 4 | 3 | 4 | 5 | 3 |
| Oil and gas | 2 | 3 | 3 | 12 | 16 | 25 | 59 | 31 | 23 |
| Forest products | - | - | 15 | 18 | - | - | - | - | - |
| Hardware and software | 28 | 36 | 30 | 14 | 13 | 4 | 6 | 6 | 5 |
| Publishing, printing and broadcasting | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| Transportation | 18 | 20 | 8 | 2 | 2 | 2 | 3 | 3 | 4 |
| Utilities | - | - | - | - | 19 | 10 | 11 | 12 | 14 |
| Education, health and social services | 59 | 68 | 77 | 87 | 92 | 96 | 48 | 46 | 55 |
| Total net impaired loans - business and government | 1,289 | 1,084 | 895 | 632 | 569 | 557 | 622 | 566 | 525 |
| Total net impaired loans | 1,918 | 1,616 | 1,451 | 1,205 | 1,079 | 1,058 | 1,093 | 1,104 | 1,061 |
| Net impaired loans by geography ${ }^{(2)}$ : Consumer |  |  |  |  |  |  |  |  |  |
| Canada | 504 | 414 | 423 | 428 | 361 | 360 | 345 | 409 | 411 |
| United States | 21 | 20 | 23 | 25 | 26 | 25 | 22 | 14 | 14 |
| Other countries | 104 | 98 | 110 | 120 | 123 | 116 | 104 | 115 | 111 |
|  | 629 | 532 | 556 | 573 | 510 | 501 | 471 | 538 | 536 |
| Business and government |  |  |  |  |  |  |  |  |  |
| United States | 1,014 | 805 | 581 | 344 | 285 | 292 | 422 | 368 | 335 |
| Other countries | 62 | 55 | 69 | 71 | 57 | 60 | 54 | 53 | 62 |
|  | 1,289 | 1,084 | 895 | 632 | 569 | 557 | 622 | 566 | 525 |
| Total net impaired loans | 1,918 | 1,616 | 1,451 | 1,205 | 1,079 | 1,058 | 1,093 | 1,104 | 1,061 |

CHANGES IN GROSS IMPAIRED LOANS
(\$ millions)

| Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| $\mathbf{2 0 2 3}$ | 2022 |
| ---: | ---: |
| $\mathbf{1 2 M}$ | 12 M |


| GIL at beginning of period Consumer | 905 | 919 | 900 | 823 | 788 | 775 | 814 | 800 | 813 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business and government | 1,711 | 1,409 | 1,042 | 920 | 913 | 999 | 1,086 | 1,033 | 1,088 |
| Classified as impaired during the period Consumer ${ }^{(1)}$ | 2,616 | 2,328 | 1,942 | 1,743 | 1,701 | 1,774 | 1,900 | 1,833 | 1,901 |
|  | 582 | 501 | 481 | 489 | 394 | 386 | 343 | 333 | 375 |
| Business and government | 509 | 573 | 528 | 232 | 91 | 151 | 140 | 109 | 81 |
| Transferred to performing during the period Consumer | 1,091 | 1,074 | 1,009 | 721 | 485 | 537 | 483 | 442 | 456 |
|  | (82) | (95) | (137) | (91) | (80) | (64) | (75) | (75) | (78) |
| Business and government | (15) | (15) | (24) | (47) | (30) | (41) | (9) | (20) | (28) |
|  | (97) | (110) | (161) | (138) | (110) | (105) | (84) | (95) | (106) |
| Net repayments ${ }^{(2)}$ Consumer | (113) | (125) | (79) | (92) | (106) | (107) | (131) | (104) | (167) |
| Business and government | (127) | (153) | (108) | (41) | (9) | (153) | (39) | (42) | (59) |
|  | (240) | (278) | (187) | (133) | (115) | (260) | (170) | (146) | (226) |
| Amounts written-off | (272) | (285) | (254) | (222) | (191) | (201) | (179) | (147) | (141) |
| Business and government | (188) | (80) | (37) | (11) | (75) | (41) | (186) | (10) | (44) |
|  | (460) | (365) | (291) | (233) | (266) | (242) | (365) | (157) | (185) |
| Foreign exchange and other Consumer | 14 | (10) | 8 | (7) | 18 | (1) | 3 | 7 | (2) |
| Business and government | 66 | (23) | 8 | (11) | 30 | (2) | 7 | 16 | (5) |
|  | 80 | (33) | 16 | (18) | 48 | (3) | 10 | 23 | (7) |
| GIL at end of period Consumer | 1,034 | 905 | 919 | 900 | 823 | 788 | 775 | 814 | 800 |
| Business and government | 1,956 | 1,711 | 1,409 | 1,042 | 920 | 913 | 999 | 1,086 | 1,033 |
|  | 2,990 | 2,616 | 2,328 | 1,942 | 1,743 | 1,701 | 1,774 | 1,900 | 1,833 |


|  |  |
| ---: | ---: |
| 823 | 800 |
| 920 | 1,033 |
| 1,743 | 1,833 |
| 2,053 | 1,456 |
| 1,842 | 491 |
| 3,895 | 1,947 |
| $(405)$ | $(294)$ |
| $(101)$ | $(100)$ |
| $(506)$ | $(394)$ |
| $(409)$ | $(448)$ |
| $\mathbf{( 4 2 9 )}$ | $(243)$ |
| $(838)$ | $(691)$ |
| $(1,033)$ | $(718)$ |
| $(316)$ | $(312)$ |
| $(1,349)$ | $(1,030)$ |
| $\mathbf{5}$ | 27 |
| 40 | 51 |
| 45 | 78 |
| 1,034 | 823 |
| $\mathbf{1 , 9 5 6}$ | 920 |
| $\mathbf{2 , 9 9 0}$ | 1,743 |

[^3]
## CHANGES IN ALLOWANCE FOR CREDIT LOSSES

| (\$ millions) | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | $\begin{array}{r} \hline 2023 \\ 12 M \end{array}$ | $\begin{array}{r} \hline 2022 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at beginning of period | 3,936 | 3,581 | 3,371 | 3,276 | 3,002 | 2,955 | 2,958 | 2,970 | 3,046 | 3,276 | 2,970 |
| Write-offs | (460) | (365) | (291) | (233) | (266) | (242) | (365) | (157) | (185) | $(1,349)$ | $(1,030)$ |
| Recoveries | 46 | 47 | 62 | 58 | 50 | 54 | 59 | 55 | 49 | 213 | 218 |
| Provision for (reversal of) credit losses | 541 | 736 | 438 | 295 | 436 | 243 | 303 | 75 | 78 | 2,010 | 1,057 |
| Interest income on impaired loans | (26) | (21) | (12) | (10) | (10) | (8) | (9) | (8) | (8) | (69) | (35) |
| Foreign exchange and other | 80 | (42) | 13 | (15) | 64 | - | 9 | 23 | (10) | 36 | 96 |
| Total allowance at end of period ${ }^{(1)}$ | 4,117 | 3,936 | 3,581 | 3,371 | 3,276 | 3,002 | 2,955 | 2,958 | 2,970 | 4,117 | 3,276 |
| Stage $1^{(1)}$ | 739 | 730 | 755 | 650 | 688 | 577 | 671 | 616 | 622 | 739 | 688 |
| Stage $2{ }^{(1)}$ | 2,306 | 2,205 | 1,948 | 1,983 | 1,924 | 1,782 | 1,603 | 1,545 | 1,576 | 2,306 | 1,924 |
| Stage $3{ }^{(1)}$ | 1,072 | 1,001 | 878 | 738 | 664 | 643 | 681 | 797 | 772 | 1,072 | 664 |
| Total allowance for credit losses | 4,117 | 3,936 | 3,581 | 3,371 | 3,276 | 3,002 | 2,955 | 2,958 | 2,970 | 4,117 | 3,276 |

 liabilities on the consolidated balance sheet.

## PROVISION FOR CREDIT LOSSES

(\$ millions)

| Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 2023 | 2022 |
| ---: | ---: |
| $\mathbf{1 2 M}$ | 12 M |


(1) Includes provision for (reversal of) credit losses on impaired personal loans, scored small business loans, mortgages and net credit card write-offs.
(2) Classification by country is primarily based on domicile of debtor or customer

## NET WRITE-OFFS ${ }^{(1)}$

(\$ millions)

| Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| $\mathbf{2 0 2 3}$ | 2022 |
| ---: | ---: |
| $\mathbf{1 2 M}$ | 12 M |


| Net write-offs by portfolio: Consumer |  |  |  |  |  |  |  |  |  | 28 | 45 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgages | 2 | 21 | 3 | 2 | 5 | 17 | 20 | 3 | 7 |  |  |
| Personal | 111 | 103 | 84 | 65 | 55 | 64 | 43 | 43 | 39 | 363 | 205 |
| Credit card | 117 | 117 | 113 | 105 | 87 | 76 | 69 | 51 | 49 | 452 | 283 |
| Net write-offs on consumer loans | 230 | 241 | 200 | 172 | 147 | 157 | 132 | 97 | 95 | 843 | 533 |
| Business and government |  |  |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | - | - | - | - | - | - | (1) | - | - | - | (1) |
| Financial institutions | - | - | - | - | 1 | 2 | 32 | - | 2 | - | 35 |
| Retail and wholesale | 5 | 2 | 1 | - | 1 | 1 | 1 | - | 16 | 8 | 3 |
| Business services | 6 | 9 | - | 2 | 13 | 13 | 20 | 4 | 2 | 17 | 50 |
| Manufacturing - capital goods | - | 7 | (3) | (2) | 4 | - | 26 | (2) | - | 2 | 28 |
| Manufacturing - consumer goods | 1 | - | - | - | 2 | 1 | - | - | 2 | 1 | 3 |
| Real estate and construction | 151 | 53 | 7 | (4) | 48 | 13 | 38 | 3 | 19 | 207 | 102 |
| Agriculture | - | - | - | - | - | - | - | - | - | - | - |
| Oil and gas | 1 | - | 7 | 5 | (1) | - | - | - | - | 13 | (1) |
| Hardware and software | 5 | 6 | 17 | 2 | - | - | - | - | - | 30 | - |
| Transportation | 13 | - | - | - | - | 1 | - | - | - | 13 | 1 |
| Utilities | - | - | - | - | - | - | 58 | - | - | - | 58 |
| Education, health and social services | 2 | - | - | - | 1 | - | - | - | - | 2 | 1 |
| Net write-offs on business and government loans | 184 | 77 | 29 | 3 | 69 | 31 | 174 | 5 | 41 | 293 | 279 |
| Total net write-offs | 414 | 318 | 229 | 175 | 216 | 188 | 306 | 102 | 136 | 1,136 | 812 |
| Net write-offs by geography ${ }^{(2)}$ : |  |  |  |  |  |  |  |  |  |  |  |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 225 | 207 | 198 | 173 | 142 | 137 | 116 | 97 | 95 | 803 | 492 |
| United States | - | - | - | - | - | - | - | - | - | - | - |
| Other countries | 5 | 34 | 2 | (1) | 5 | 20 | 16 | - | - | 40 | 41 |
|  |  |  |  |  |  |  |  |  |  | 843 | 533 |
| Business and government Canada | 6 | (1) | 3 | 1 | 3 | 2 | 75 | 1 | 23 | 9 | 81 |
| United States | 172 | 73 | 26 | 1 | 60 | 28 | 95 | 2 | 17 | 272 | 185 |
| Other countries | 6 | 5 | - | 1 | 6 | 1 | 4 | 2 | 1 | 12 | 13 |
|  | 184 | 77 | 29 | 3 | 69 | 31 | 174 | 5 | 41 | 293 | 279 |
| Total net write-offs | 414 | 318 | 229 | 175 | 216 | 188 | 306 | 102 | 136 | 1,136 | 812 |

(1) Net write-offs consist of write-offs net of recoveries.
(2) Classification by country is primarily based on domicile of debtor or customer

|  | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diversification ratios <br> Gross loans and acceptances |  |  |  |  |  |  |  |  |  |
| Gross loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 62\% | 62\% | 62\% | 62\% | 62\% | 63\% | 64\% | 64\% | 65\% |
| Business and government | 38\% | 38\% | 38\% | 38\% | 38\% | 37\% | 36\% | 36\% | 35\% |
| Canada | 81\% | 82\% | 80\% | 81\% | 80\% | 81\% | 81\% | 81\% | 83\% |
| United States | 15\% | 14\% | 15\% | 14\% | 15\% | 14\% | 14\% | 14\% | 13\% |
| Other countries | 4\% | 4\% | 5\% | 5\% | 5\% | 5\% | 5\% | 5\% | 4\% |
| Coverage ratios |  |  |  |  |  |  |  |  |  |
| Allowance for credit losses to GIL and acceptances - segmented and total |  |  |  |  |  |  |  |  |  |
| Consumer | 39\% | 41\% | 39\% | 36\% | 38\% | 36\% | 39\% | 34\% | 33\% |
| Business and government | 34\% | 37\% | 36\% | 39\% | 38\% | 39\% | 38\% | 48\% | 49\% |
| Total | 36\% | 38\% | 38\% | 38\% | 38\% | 38\% | 38\% | 42\% | 42\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |
| Gross impaired loans-to-gross loans and acceptances | 0.55\% | 0.48\% | 0.43\% | 0.36\% | 0.33\% | 0.33\% | 0.35\% | 0.39\% | 0.39\% |
| Net impaired loans and acceptances-to-net loans and acceptances | 0.36\% | 0.30\% | 0.27\% | 0.23\% | 0.20\% | 0.20\% | 0.22\% | 0.23\% | 0.23\% |
| Segmented net impaired loans-to-segmented net loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 0.19\% | 0.16\% | 0.17\% | 0.17\% | 0.15\% | 0.15\% | 0.15\% | 0.17\% | 0.18\% |
| Business and government | 0.63\% | 0.53\% | 0.43\% | 0.31\% | 0.29\% | 0.29\% | 0.34\% | 0.32\% | 0.33\% |
| Canada | 0.16\% | 0.15\% | 0.15\% | 0.15\% | 0.14\% | 0.14\% | 0.12\% | 0.14\% | 0.14\% |
| United States | 1.31\% | 1.06\% | 0.76\% | 0.48\% | 0.40\% | 0.43\% | 0.63\% | 0.57\% | 0.58\% |
| Other countries | 0.70\% | 0.65\% | 0.70\% | 0.74\% | 0.72\% | 0.72\% | 0.66\% | 0.76\% | 0.84\% |

OUTSTANDING DERIVATIVE CONTRACTS - NOTIONAL AMOUNTS

| (\$ millions) | Q4/23 |  |  |  |  |  | Q3/23 | Q2/23 | Q1/23 |  | Q4/22 | Q3/22 | Q2/22 |  | Q4/21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Residual term to contractual maturity |  |  | Total notional | Analyzed by use |  | Total notional amount |  |  |  |  |  |  |  |  |
|  | Less than | 1-5 | Over |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1 year | years | 5 years | amount | Trading | ALM |  |  |  |  |  |  |  |  |  |
| Interest rate derivatives $\quad \square$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward rate agreements | 8,698 | 1,350 | - | 10,048 | 8,802 | 1,246 | 10,585 | 10,528 | 10,826 |  | 11,326 | 10,791 | 11,300 | 12,860 | 12,760 |
| Centrally cleared forward rate agreements | 74,442 | 14,268 | - | 88,710 | 88,710 | - | 100,346 | 124,979 | 131,545 |  | 111,616 | 87,036 | 56,431 | 63,271 | 100,198 |
| Swap contracts | 53,262 | 138,183 | 89,592 | 281,037 | 264,672 | 16,365 | 281,024 | 291,167 | 277,821 |  | 268,025 | 273,550 | 270,766 | 265,653 | 266,860 |
| Centrally cleared swap contracts | 1,739,841 | 2,403,089 | 988,320 | 5,131,250 | 4,395,595 | 735,655 | 5,200,907 | 5,015,744 | 4,503,581 |  | 4,526,711 | 4,849,797 | 4,599,317 | 4,096,427 | 3,459,061 |
| Purchased options | 20,027 | 10,030 | 713 | 30,770 | 29,906 | 864 | 27,379 | 27,579 | 27,183 |  | 20,450 | 24,115 | 21,110 | 16,791 | 13,663 |
| Written options | 19,445 | 8,726 | 922 | 29,093 | 29,005 | 88 | 24,570 | 24,545 | 23,908 |  | 17,029 | 21,842 | 17,836 | 15,162 | 14,173 |
|  | 1,915,715 | 2,575,646 | 1,079,547 | 5,570,908 | 4,816,690 | 754,218 | 5,644,811 | 5,494,542 | 4,974,864 |  | 4,955,157 | 5,267,131 | 4,976,760 | 4,470,164 | 3,866,715 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Futures contracts | 40,328 | 3,302 | - | 43,630 | 43,600 | 30 | 59,100 | 79,152 | 110,133 | (2) | 109,515 | 140,521 | 151,871 | 142,692 | 164,644 |
| Purchased options | 1,502 | - | - | 1,502 | 1,502 | - | 1,375 | 7 | 8 |  | 6 | - | 19 | 5,250 | 5,251 |
| Written options | 2 | - | - | 2 | 2 | - | 1,125 | 7 | 8 |  | 1,006 | 4,950 | 7,069 | 9,250 | 10,251 |
|  | 41,832 | 3,302 | - | 45,134 | 45,104 | 30 | 61,600 | 79,166 | 110,149 |  | 110,527 | 145,471 | 158,959 | 157,192 | 180,146 |
| Total interest rate derivatives | 1,957,547 | 2,578,948 | 1,079,547 | 5,616,042 | 4,861,794 | 754,248 | 5,706,411 | 5,573,708 | 5,085,013 |  | 5,065,684 | 5,412,602 | 5,135,719 | 4,627,356 | 4,046,861 |
| Foreign exchange derivatives |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward contracts | 619,863 | 23,488 | 1,192 | 644,543 | 636,536 | 8,007 | 650,016 | 686,000 | 672,872 |  | 727,077 | 671,404 | 768,416 | 681,725 | 716,565 |
| Swap contracts | 180,391 | 255,751 | 154,647 | 590,789 | 516,001 | 74,788 | 600,620 | 584,262 | 568,900 |  | 569,187 | 551,574 | 554,707 | 547,307 | 544,131 |
| Purchased options | 32,603 | 2,401 | 22 | 35,026 | 35,005 | 21 | 20,651 | 22,551 | 23,900 |  | 25,735 | 22,075 | 22,336 | 21,844 | 19,931 |
| Written options | 32,101 | 10,952 | - | 43,053 | 41,981 | 1,072 | 31,694 | 31,013 | 32,734 |  | 29,804 | 28,761 | 30,053 | 25,875 | 22,626 |
|  | 864,958 | 292,592 | 155,861 | 1,313,411 | 1,229,523 | 83,888 | 1,302,981 | 1,323,826 | 1,298,406 |  | 1,351,803 | 1,273,814 | 1,375,512 | 1,276,751 | 1,303,253 |
| Exchange-traded |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Futures contracts | 64 | - | - | 64 | 64 | - | 60 | 74 | 66 |  | 42 | 6 | 10 | 8 | 6 |
| Purchased options | 185 | - | - | 185 | 185 | - | 21 | - | - |  | - | - | - | - | - |
| Written options | 289 | - | - | 289 | 289 | - | 40 | - | - |  | - | - | - | - | - |
|  | 538 | - | - | 538 | 538 | - | 121 | 74 | 66 |  | 42 | 6 | 10 | 8 | 6 |
| Total foreign exchange derivatives | 865,496 | 292,592 | 155,861 | 1,313,949 | 1,230,061 | 83,888 | 1,303,102 | 1,323,900 | 1,298,472 |  | 1,351,845 | 1,273,820 | 1,375,522 | 1,276,759 | 1,303,259 |
| Credit derivatives |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit default swap contracts - protection purchased | 854 | 648 | 371 | 1,873 | 1,854 | 19 | 2,988 | 1,678 | 2,050 |  | 2,214 | 2,454 | 1,905 | 2,348 | 2,237 |
| Centrally cleared credit default swap contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit default swap contracts - protection sold | 751 | 857 | 128 | 1,736 | 1,736 | - | 1,049 | 601 | 1,270 |  | 1,029 | 619 | 589 | 1,119 | 1,304 |
| Centrally cleared credit default swap contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total credit derivatives | 1,711 | 2,933 | 976 | 5,620 | 5,601 | 19 | 6,043 | 4,450 | 5,822 |  | 5,796 | 5,790 | 3,858 | 5,854 | 5,565 |
| Equity derivatives |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter | 94,797 | 71,828 | 1,294 | 167,919 | 166,539 | 1,380 | 144,477 | 125,597 | 125,838 |  | 120,899 | 109,320 | 92,458 | 91,242 | 85,443 |
| Exchange-traded | 97,025 | 24,050 | 539 | 121,614 | 121,614 | - | 133,222 | 131,725 | 120,724 | (2) | 109,486 | 113,462 | 108,352 | 100,054 | 93,564 |
| Total equity derivatives | 191,822 | 95,878 | 1,833 | 289,533 | 288,153 | 1,380 | 277,699 | 257,322 | 246,562 |  | 230,385 | 222,782 | 200,810 | 191,296 | 179,007 |
| Precious metal and other commodity derivatives |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter | 32,155 | 29,576 | 671 | 62,402 | 62,400 | 2 | 62,540 | 62,984 | 58,824 |  | 53,937 | 53,594 | 50,848 | 45,976 | 48,028 |
| Centrally cleared commodity derivatives | 152 | 317 | - | 469 | 469 | - | 188 | 174 | 21 |  | 56 | 56 | 111 | 94 | 119 |
| Exchange-traded | 20,878 | 10,528 | 184 | 31,590 | 31,590 | $\cdot$ | 26,687 | 24,719 | 23,083 |  | 36,427 | 44,500 | 50,725 | 46,444 | 34,783 |
| Total precious metal and other commodity derivatives | 53,185 | 40,421 | 855 | 94,461 | 94,459 | 2 | 89,415 | 87,877 | 81,928 |  | 90,420 | 98,150 | 101,684 | 92,514 | 82,930 |
| Total notional amount | 3,069,761 | 3,010,772 | 1,239,072 | 7,319,605 | 6,480,068 | 839,537 | 7,382,670 | 7,247,257 | 6,717,797 |  | 6,744,130 | 7,013,144 | 6,817,593 | 6,193,779 | 5,617,622 |
| Of which: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter ${ }^{(3)}$ | 2,909,488 | 2,972,892 | 1,238,349 | 7,120,729 | 6,281,222 | 839,507 | 7,161,040 | 7,011,573 | 6,463,775 |  | 6,487,648 | 6,709,705 | 6,499,547 | 5,890,081 | 5,309,123 |
| Exchange-traded | 160,273 | 37,880 | 723 | 198,876 | 198,846 | 30 | 221,569 | 235,684 | 254,022 |  | 256,482 | 303,439 | 318,046 | 303,698 | 308,499 |

(1) ALM: asset/liability management.
(2) Q1/23 was restated from the amount previously presented



APPENDIX - CANADIAN PERSONAL AND COMMERCIAL BANKING ${ }^{(1)}$
(\$ millions)

| Financial results Total revenue | 3,329 | 3,287 | 3,129 | 3,119 | 3,081 | 3,117 | 2,846 | 2,875 | 2,773 | 12,864 | 11,919 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired | 277 | 284 | 269 | 219 | 177 | 148 | 144 | 99 | 94 | 1,049 | 568 |
| Performing | 22 | 194 | (96) | (13) | 163 | 67 | 129 | (4) | 66 | 107 | 355 |
| Total provision for (reversal of) credit losses | 299 | 478 | 173 | 206 | 340 | 215 | 273 | 95 | 160 | 1,156 | 923 |
| Non-interest expenses | 1,576 | 1,570 | 1,541 | 1,552 | 1,575 | 1,564 | 1,436 | 1,398 | 1,368 | 6,239 | 5,973 |
| Income before income taxes | 1,454 | 1,239 | 1,415 | 1,361 | 1,166 | 1,338 | 1,137 | 1,382 | 1,245 | 5,469 | 5,023 |
| Income taxes | 394 | 336 | 388 | 370 | 310 | 353 | 300 | 364 | 328 | 1,488 | 1,327 |
| Net income | 1,060 | 903 | 1,027 | 991 | 856 | 985 | 837 | 1,018 | 917 | 3,981 | 3,696 |
| Net income attributable to equity shareholders | 1,060 | 903 | 1,027 | 991 | 856 | 985 | 837 | 1,018 | 917 | 3,981 | 3,696 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Non-interest income ${ }^{(2)}$ | 781 | 755 | 781 | 780 | 759 | 794 | 786 | 838 | 804 | 3,097 | 3,177 |
|  | 3,329 | 3,287 | 3,129 | 3,119 | 3,081 | 3,117 | 2,846 | 2,875 | 2,773 | 12,864 | 11,919 |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |
| Total assets ${ }^{(3)}$ | 422,398 | 419,615 | 416,021 | 414,726 | 412,201 | 404,756 | 391,028 | 378,376 | 366,769 | 418,208 | 396,636 |
| Interest-earning assets ${ }^{(3)(4)}$ | 379,181 | 376,673 | 374,603 | 374,290 | 372,381 | 365,738 | 353,787 | 342,697 | 332,237 | 376,200 | 358,690 |
| Deposits ${ }^{(3)}$ | 338,530 | 334,918 | 334,590 | 334,433 | 328,746 | 320,287 | 314,146 | 309,902 | 300,218 | 335,626 | 318,304 |
| Allocated common equity ${ }^{(5)}$ | 17,124 | 17,129 | 16,447 | 16,390 | 15,878 | 15,624 | 14,727 | 14,130 | 12,524 | 16,775 | 15,095 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |
| Net interest margin on average interest-earning assets ${ }^{(3)(4)}$ | 2.67\% | 2.67\% | 2.57\% | 2.48\% | 2.47\% | 2.52\% | 2.39\% | 2.36\% | 2.35\% | 2.60\% | 2.44\% |
| Efficiency ratio | 47.4\% | 47.8\% | 49.2\% | 49.8\% | 51.2\% | 50.2\% | 50.5\% | 48.6\% | 49.3\% | 48.5\% | 50.1\% |
| Operating leverage | 8.0\% | 5.1\% | 2.7\% | (2.6)\% | (4.2)\% | (1.0)\% | (0.5)\% | 1.9\% | 1.1\% | 3.5\% | (1.0)\% |
| Return on equity ${ }^{(5)}$ | 24.5\% | 20.9\% | 25.6\% | 24.0\% | 21.4\% | 25.0\% | 23.3\% | 28.6\% | 29.0\% | 23.7\% | 24.5\% |


(2) Includes intersegment revenue, which represents internal sales commissions and revenue allocations under the Product Owner/Customer Segment/Distributor Channel allocation management model.
(3) Average balances are calculated as a weighted average of daily closing balances.
 credit losses, and certain sublease-related assets.
(5) See "Notes to users - Non-GAAP measures" for additional details.


[^0]:    For footnotes, see next page.

[^1]:    For footnotes, see page 23

[^2]:    (1) Classification by country is primarily based on domicile of debtor or customer

[^3]:    (1) Credit card loans which are fully written-off when payments are contractually 180 days in arrears or upon customer bankruptcy are included in both classified as impaired during the period and amounts written-off.
    (2) Includes disposals of loans.

