## CIBCO

## Supplementary Financial Information

For the period ended July 31, 2023

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## TABLE OF CONTENTS


 information in this document is prepared under International Financial Reporting Standards (IFRS or GAAP) and all amounts are in millions of Canadian dollars, unless otherwise stated.

## NOTES TO USERS

Non-GAAP Measures ..... 1
Reconciliation of GAAP (reported) results to non-GAAP (adjusted) results ..... 2
CONSOLIDATED FINANCIAL OVERVIEW
Financial Highlights ..... 4
QUARTERLY TRENDS
Net Interest Income
Trading Revenue15
Non-Interest Income ..... 6
Non-Interest Expenses ..... 7
Segmented Information ..... 8
Segmented Information - Canadian Personal and Business Banking ..... 10
Segmented Information - U.S. Commercial Banking and Wealth Management - Canadian Dollars ..... 11
Segmented Information - U.S. Commercial Banking and Wealth Management - U.S. Dollar Equivalent 12Segmented Information - Capital Markets13
Segmented Information - Corporate and Other ..... 14
CREDIT INFORMATION
Loans and Acceptances, Net of Allowance for Credit Losses ..... 23
Gross Impaired Loans ..... 26
Allowance for Credit Losses ..... 27
Net Impaired Loans ..... 29
Changes in Gross Impaired Loans ..... 30
ADDITIONAL QUARTERLY SCHEDULES
Outstanding Derivative Contracts - Notional Amounts ..... 35
Consolidated Balance Sheet17
Goodwill, Software and Other Intangible Assets17
Consolidated Statement of Comprehensive Income ..... 18
Income Tax Allocated to Each Component of Other Comprehensive Income ..... 19
Consolidated Statement of Changes in Equity ..... - 20
Assets Under Administration ..... 22
Assets Under Management ..... 22
Changes in Allowance for Credit Losses ..... 31
Provision for Credit Losses ..... 32Credit Risk Financial Measures34
Appendix - Canadian Personal and Commercial Banking ..... 36

## Non-GAAP measures


 non-GAAP ratios as defined in National Instrument 52-112 "Non-GAAP and Other Financial Measures Disclosure", useful in understanding how management views underlying business performance.

## Adjusted measures





 adjusted measures under GAAP.
 rate, would yield the same after-tax revenue. For additional information, see the "Strategic business units overview" section and Note 30 to our consolidated financial statements of our 2022 Annual Report

Adjusted diluted earnings per share (EPS)
We adjust our reported diluted EPS to remove the impact of items of note, net of income taxes, to calculate the adjusted diluted EPS
Adjusted efficiency ratio
We adjust our reported revenue and non-interest expenses to remove the impact of items of note and gross up tax-exempt revenue to bring it to a TEB, to calculate the adjusted efficiency ratio.
Adjusted operating leverage
We adjust our reported revenue and non-interest expenses to remove the impact of items of note and gross up tax-exempt revenue to bring it to a TEB, to calculate the adjusted operating leverage
Adjusted dividend payout ratio
We adjust our reported net income attributable to common shareholders to remove the impact of items of note, net of income taxes, to calculate the adjusted dividend payout ratio.
Adjusted return on common shareholders' equity
We adjust our reported net income attributable to common shareholders to remove the impact of items of note, net of income taxes, to calculate the adjusted return on common shareholders' equity.
Adjusted effective tax rate
We adjust our reported income before income taxes and reported income taxes to remove the impact of items of note, to calculate the adjusted effective tax rate

## Allocated common equity




 effective Q3/23. For additional information, see the "Risks arising from business activities" section of our Report to Shareholders for Q3/23.

## Segmented return on equity





## Reconciliation of non-GAAP to GAAP measures

Page 2 provides a reconciliation of GAAP (reported) results to non-GAAP (adjusted) results.

## RECONCILIATION OF GAAP (REPORTED) RESULTS TO NON-GAAP (ADJUSTED) RESULTS

(\$ millions)

| Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{5 , 8 5 0}$ | 5,702 | 5,927 | 5,388 | 5,571 | 5,376 | 5,498 | 5,064 | 5,056 |
| $\mathbf{7 3 6}$ | 438 | 295 | 436 | 243 | 303 | 75 | 78 | $(99)$ |
| $\mathbf{3 , 3 0 7}$ | 3,140 | 4,462 | 3,483 | 3,183 | 3,114 | 3,023 | 3,135 | 2,918 |
| $\mathbf{1 , 8 0 7}$ | 2,124 | 1,170 | 1,469 | 2,145 | 1,959 | 2,400 | 1,851 | 2,237 |
| $\mathbf{3 7 7}$ | 436 | 738 | 284 | 479 | 436 | 531 | 411 | 507 |
| $\mathbf{1 , 4 3 0}$ | 1,688 | 432 | 1,185 | 1,666 | 1,523 | 1,869 | 1,440 | 1,730 |
| $\mathbf{1 0}$ | 11 | 9 | 7 | 6 | 5 | 5 | 4 | 5 |
| $\mathbf{1 , 4 2 0}$ | 1,677 | 423 | 1,178 | 1,660 | 1,518 | 1,864 | 1,436 | 1,725 |
| $\mathbf{1 . 4 7}$ | 1.76 | 0.39 | 1.26 | 1.78 | 1.62 | 2.01 | 1.54 | 1.88 |


| $2023$ | $\begin{array}{r} 2022 \\ 9 M \end{array}$ | $2022$ |
| :---: | :---: | :---: |
| 17,479 | 16,445 | 21,833 |
| 1,469 | 621 | 1,057 |
| 10,909 | 9,320 | 12,803 |
| 5,101 | 6,504 | 7,973 |
| 1,551 | 1,446 | 1,730 |
| 3,550 | 5,058 | 6,243 |
| 30 | 16 | 23 |
| 3,520 | 5,042 | 6,220 |
| 3.63 | 5.42 | 6.68 |

## Deact of items of note

## Revenu

Acquisition and integration-related costs as well as purchase accounting adjustments and provision for credit losses for performing loans ${ }^{(3)}$
Commodity tax charge related to the retroactive impact of the 2023 Canadian Federal budge Impact of items of note on revenue

## Provision for (reversal of) credit losses

Acquisition and integration-related costs as well as purchase accounting adjustments and
provision for credit losses for performing loans ${ }^{(3)}$
Impact of items of note on provision for (reversal of) credit losse

## Non-interest expenses

Acquisition and integration-related costs as well as purchase accounting adjustments and provision for credit losses for performing loans ${ }^{(3)}$
Charge related to the consolidation of our real estate portfolio
Increase in legal provisions
Impact of items of note on non-interest expenses
Total pre-tax impact of items of note on net income

## Income taxes

Amortization of acquisition-related intangible assets
Acquisition and integration-related costs as well as purchase accounting adjustments and provision for credit losses for performing loans
Charge related to the consolidation of our real estate portfolio
Commodity tax charge related to the retroactive impact of the 2023 Canadian Federal budge Increase in legal provisions
Income tax charge related to the 2022 Canadian Federal budget ${ }^{(4)}$
Impact of items of note on income taxes
Total after-tax impact of items of note on net income
After-tax impact of items of note on net income attributable to equity shareholders
Impact of items of note on diluted EPS $(\$)^{(1)(5)}$
For footnotes, see next page

## RECONCILIATION OF GAAP (REPORTED) RESULTS TO NON-GAAP (ADJUSTED) RESULTS (continued)

| (\$ millions) | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | $\begin{array}{r} 2023 \\ 9 M \end{array}$ | $\begin{array}{r} 2022 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2022 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating results - Adjusted ${ }^{(6)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue - adjusted ${ }^{(7)}$ | 5,884 | 5,702 | 5,927 | 5,382 | 5,565 | 5,372 | 5,498 | 5,064 | 5,056 | 17,513 | 16,435 | 21,817 |
| Provision for (reversal of) credit losses - adjusted | 736 | 438 | 295 | 436 | 243 | 209 | 75 | 78 | (99) | 1,469 | 527 | 963 |
| Non-interest expenses - adjusted | 3,284 | 3,227 | 3,267 | 3,310 | 3,100 | 3,029 | 2,990 | 2,955 | 2,813 | 9,778 | 9,119 | 12,429 |
| Income before income taxes-adjusted | 1,864 | 2,037 | 2,365 | 1,636 | 2,222 | 2,134 | 2,433 | 2,031 | 2,342 | 6,266 | 6,789 | 8,425 |
| Income taxes - adjusted | 391 | 410 | 524 | 328 | 498 | 482 | 539 | 458 | 534 | 1,325 | 1,519 | 1,847 |
| Net income - adjusted | 1,473 | 1,627 | 1,841 | 1,308 | 1,724 | 1,652 | 1,894 | 1,573 | 1,808 | 4,941 | 5,270 | 6,578 |
| Net income (loss) attributable to non-controlling interests - adjusted | 10 | 11 | 9 | 7 | 6 | 5 | 5 |  | 5 | 30 | 16 | 23 |
| Net income attributable to equity shareholders - adjusted | 1,463 | 1,616 | 1,832 | 1,301 | 1,718 | 1,647 | 1,889 | 1,569 | 1,803 | 4,911 | 5,254 | 6,555 |
| Adjusted diluted EPS (\$) ${ }^{(1)}$ | 1.52 | 1.70 | 1.94 | 1.39 | 1.85 | 1.77 | 2.04 | 1.68 | 1.96 | 5.15 | 5.66 | 7.05 |

 Date) for every one share held on the Record Date. All common share numbers and per common share amounts have been adjusted to reflect the Share Split as if it was retroactively applied to all periods presented.
(2) Items of note are removed from reported results to calculate adjusted results



(4) The income tax charg income of certain bank and insurance entities in excess of $\$ 100$ million for periods after April 2022. The discount of $\$ 45$ million on the CRD tax will accrete over the remaining four-year payment period.
(5) Includes the impact of rounding differences between diluted EPS and adjusted diluted EPS.
(6) Adjusted to exclude the impact of items of note.
(7) Excludes a TEB adjustment of $\$ 66$ million (Q2/23: $\$ 64$ million). Our adjusted efficiency ratio and adjusted operating leverage are calculated on a TEB.

FINANCIAL HIGHLIGHTS

## Financial results (\$ millions)

Net interest income
Non-interest income
Total revenue
Provision for (reversal of) credit losses
Non-interest expenses
Income before income taxes
Income taxes
Net income
Net income (loss) attributable to non-controlling interests
Preferred shareholders and other equity instrument holders
Common shareholders
Net income attributable to equity shareholders

## Financial measures

Reported efficiency ratio ${ }^{(1)}$
Reported operating leverage ${ }^{(1)}$
Loan loss ratio ${ }^{(2)}$
Reported return on common shareholders' equity ${ }^{(1)(3)}$
Net interest margin ${ }^{(1)}$
Net interest margin on average interest-earning assets ${ }^{(1)(4)}$
Return on average assets ${ }^{(1)(4)}$
Return on average interest-earning assets ${ }^{(1)(4)}$
Reported effective tax rate

## Common share information

Per share (\$) ${ }^{(5)}$
Basic EPS
Reported diluted EPS
Dividends
Book value ${ }^{(6)}$
Closing share price (\$) ${ }^{(5)}$
Shares outstanding (thousands) ${ }^{(5)}$
Weighted-average basic
Weighted-average diluted
End of period
Market capitalization (\$ millions)
Value measures
Total shareholder return
Dividend yield (based on closing share price)
Reported dividend payout ratio ${ }^{(1)}$
Market value to book value ratio
Selected financial measures - adjusted ${ }^{(7)}$
Adjusted efficiency ratio ${ }^{(8)}$
Adjusted operating leverage ${ }^{(8)}$
Adjusted return on common shareholders' equity ${ }^{(3)}$
Adjusted effective tax rate
Adjusted diluted EPS $(\$)^{(5)}$
Adjusted dividend payout ratio
or footnotes, see next page.

| Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3,236 | 3,187 | 3,205 | 3,185 | 3,236 | 3,088 | 3,132 | 2,980 | 2,893 |
| 2,614 | 2,515 | 2,722 | 2,203 | 2,335 | 2,288 | 2,366 | 2,084 | 2,163 |
| 5,850 | 5,702 | 5,927 | 5,388 | 5,571 | 5,376 | 5,498 | 5,064 | 5,056 |
| 736 | 438 | 295 | 436 | 243 | 303 | 75 | 78 | (99) |
| 3,307 | 3,140 | 4,462 | 3,483 | 3,183 | 3,114 | 3,023 | 3,135 | 2,918 |
| 1,807 | 2,124 | 1,170 | 1,469 | 2,145 | 1,959 | 2,400 | 1,851 | 2,237 |
| 377 | 436 | 738 | 284 | 479 | 436 | 531 | 411 | 507 |
| 1,430 | 1,688 | 432 | 1,185 | 1,666 | 1,523 | 1,869 | 1,440 | 1,730 |
| 10 | 11 | 9 | 7 | 6 | 5 | 5 | 4 | 5 |
| 66 | 67 | 72 | 37 | 46 | 47 | 41 | 47 | 30 |
| 1,354 | 1,610 | 351 | 1,141 | 1,614 | 1,471 | 1,823 | 1,389 | 1,695 |
| 1,420 | 1,677 | 423 | 1,178 | 1,660 | 1,518 | 1,864 | 1,436 | 1,725 |
| 56.5\% | 55.1\% | 75.3\% | 64.6\% | 57.1\% | 57.9\% | 55.0\% | 61.9\% | 57.7\% |
| 1.1\% | 5.2\% | (39.8)\% | (4.7)\% | 1.1\% | (4.0)\% | (0.1)\% | 1.7\% | (0.6)\% |
| 0.35\% | 0.29\% | 0.19\% | 0.16\% | 0.12\% | 0.16\% | 0.11\% | 0.10\% | 0.10\% |
| 11.6\% | 14.5\% | 3.1\% | 10.1\% | 14.6\% | 14.0\% | 17.4\% | 13.4\% | 17.1\% |
| 1.36\% | 1.40\% | 1.33\% | 1.33\% | 1.43\% | 1.44\% | 1.43\% | 1.41\% | 1.42\% |
| 1.49\% | 1.54\% | 1.49\% | 1.51\% | 1.61\% | 1.61\% | 1.60\% | 1.58\% | 1.60\% |
| 0.60\% | 0.74\% | 0.18\% | 0.50\% | 0.73\% | 0.71\% | 0.85\% | 0.68\% | 0.85\% |
| 0.66\% | 0.82\% | 0.20\% | 0.56\% | 0.83\% | 0.79\% | 0.95\% | 0.77\% | 0.96\% |
| 20.9\% | 20.5\% | 63.1\% | 19.3\% | 22.3\% | 22.3\% | 22.1\% | 22.2\% | 22.7\% |
| 1.47 | 1.77 | 0.39 | 1.26 | 1.79 | 1.63 | 2.02 | 1.54 | 1.88 |
| 1.47 | 1.76 | 0.39 | 1.26 | 1.78 | 1.62 | 2.01 | 1.54 | 1.88 |
| 0.870 | 0.850 | 0.850 | 0.830 | 0.830 | 0.805 | 0.805 | 0.730 | 0.730 |
| 50.05 | 50.52 | 49.12 | 49.95 | 48.97 | 48.09 | 47.43 | 45.83 | 45.03 |
| 58.08 | 56.80 | 60.74 | 61.87 | 64.78 | 71.01 | 79.81 | 75.09 | 72.54 |
| 918,551 | 912,297 | 906,770 | 905,120 | 903,742 | 902,489 | 901,870 | 900,937 | 899,180 |
| 919,063 | 913,219 | 907,725 | 906,533 | 905,618 | 905,739 | 905,032 | 904,055 | 902,296 |
| 924,034 | 917,769 | 911,629 | 906,040 | 904,691 | 903,155 | 901,923 | 901,656 | 900,163 |
| 53,668 | 52,129 | 55,372 | 56,057 | 58,606 | 64,133 | 71,982 | 67,701 | 65,293 |
| 3.85\% | (5.07)\% | (0.30)\% | (3.17)\% | (7.57)\% | (10.12)\% | 7.46\% | 4.55\% | 14.68\% |
| 5.9\% | 6.1\% | 5.6\% | 5.3\% | 5.1\% | 4.6\% | 4.0\% | 3.9\% | 4.0\% |
| 59.0\% | 48.1\% | 219.6\% | 65.9\% | 46.4\% | 49.4\% | 39.8\% | 47.3\% | 38.7\% |
| 1.16 | 1.12 | 1.24 | 1.24 | 1.32 | 1.48 | 1.68 | 1.64 | 1.61 |
| 55.2\% | 56.0\% | 54.5\% | 60.9\% | 55.2\% | 55.8\% | 53.8\% | 57.8\% | 55.1\% |
| 0.1\% | (0.3)\% | (1.5)\% | (5.8)\% | (0.3)\% | (1.8)\% | 0.2\% | (2.8)\% | (0.6)\% |
| 11.9\% | 13.9\% | 15.5\% | 11.2\% | 15.1\% | 15.2\% | 17.6\% | 14.7\% | 17.9\% |
| 21.0\% | 20.1\% | 22.2\% | 20.1\% | 22.4\% | 22.6\% | 22.1\% | 22.5\% | 22.8\% |
| 1.52 | 1.70 | 1.94 | 1.39 | 1.85 | 1.77 | 2.04 | 1.68 | 1.96 |
| 57.2\% | 50.0\% | 43.8\% | 59.5\% | 44.8\% | 45.4\% | 39.3\% | 43.2\% | 37.0\% |


| 2023 | 2022 | 2022 |
| :---: | :---: | :---: |
| 9M | 9M | 12M |
| 9,628 | 9,456 | 12,641 |
| 7,851 | 6,989 | 9,192 |
| 17,479 | 16,445 | 21,833 |
| 1,469 | 621 | 1,057 |
| 10,909 | 9,320 | 12,803 |
| 5,101 | 6,504 | 7,973 |
| 1,551 | 1,446 | 1,730 |
| 3,550 | 5,058 | 6,243 |
| 30 | 16 | 23 |
| 205 | 134 | 171 |
| 3,315 | 4,908 | 6,049 |
| 3,520 | 5,042 | 6,220 |
| 62.4\% | 56.7\% | 58.6\% |
| (10.8)\% | (1.0)\% | (1.9)\% |
| 0.28\% | 0.13\% | 0.14\% |
| 9.7\% | 15.3\% | 14.0\% |
| 1.36\% | 1.43\% | 1.40\% |
| 1.51\% | 1.61\% | 1.58\% |
| 0.50\% | 0.76\% | 0.69\% |
| 0.56\% | 0.86\% | 0.78\% |
| 30.4\% | 22.2\% | 21.7\% |
| 3.63 | 5.44 | 6.70 |
| 3.63 | 5.42 | 6.68 |
| 2.570 | 2.440 | 3.270 |
| 50.05 | 48.97 | 49.95 |
| 58.08 | 64.78 | 61.87 |
| 912,542 | 902,703 | 903,312 |
| 913,351 | 905,447 | 905,684 |
| 924,034 | 904,691 | 906,040 |
| 53,668 | 58,606 | 56,057 |
| (1.72)\% | (10.73)\% | (13.56)\% |
| 5.9\% | 5.0\% | 5.3\% |
| 70.7\% | 44.9\% | 48.8\% |
| 1.16 | 1.32 | 1.24 |
| 55.2\% | 55.0\% | 56.4\% |
| (0.5)\% | (0.6)\% | (1.9)\% |
| 13.8\% | 16.0\% | 14.7\% |
| 21.1\% | 22.4\% | 21.9\% |
| 5.15 | 5.66 | 7.05 |
| 49.8\% | 43.0\% | 46.3\% |

FINANCIAL HIGHLIGHTS (continued)

| Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 247,525 | 246,294 | 238,819 | 239,740 | 222,183 | 220,293 | 222,353 | 218,398 | 207,774 |
| 538,216 | 538,273 | 531,306 | 528,657 | 516,595 | 502,430 | 483,387 | 462,879 | 449,167 |
| 943,001 | 935,239 | 921,991 | 943,597 | 896,790 | 894,148 | 861,664 | 837,683 | 806,067 |
| 704,505 | 705,917 | 694,724 | 697,572 | 678,457 | 665,487 | 649,708 | 621,158 | 602,969 |
| 46,250 | 46,366 | 44,780 | 45,258 | 44,304 | 43,429 | 42,778 | 41,323 | 40,533 |
| 943,640 | 932,775 | 953,164 | 947,830 | 899,963 | 881,909 | 870,553 | 835,931 | 806,768 |
| 862,064 | 847,244 | 852,588 | 834,639 | 796,592 | 787,462 | 777,820 | 747,009 | 718,403 |
| 46,392 | 45,597 | 45,078 | 44,770 | 43,875 | 43,155 | 41,610 | 40,984 | 39,263 |
| 3,003,629 | 2,995,583 | 3,002,744 | 2,854,828 | 2,851,405 | 2,918,191 | 3,009,559 | 2,963,221 | 2,982,469 |
| 313,635 | 310,637 | 304,948 | 291,513 | 298,122 | 302,258 | 317,380 | 316,834 | 310,560 |
| 317,773 | 321,188 | 315,038 | 315,634 | 303,743 | 299,535 | 284,226 | 272,814 | 268,999 |
| 12.2\% | 11.9\% | 11.6\% | 11.7\% | 11.8\% | 11.7\% | 12.2\% | 12.4\% | 12.3\% |
| 13.7\% | 13.4\% | 13.2\% | 13.3\% | 13.2\% | 13.2\% | 13.8\% | 14.1\% | 13.7\% |
| 15.9\% | 15.5\% | 15.6\% | 15.3\% | 15.3\% | 15.3\% | 15.7\% | 16.2\% | 16.0\% |
| 4.2\% | 4.2\% | 4.3\% | 4.4\% | 4.3\% | 4.2\% | 4.3\% | 4.7\% | 4.6\% |
| 131\% | 124\% | 134\% | 129\% | 123\% | 125\% | 123\% | 127\% | 126\% |
| 117\% | 117\% | 115\% | 118\% | 117\% | 117\% | 116\% | 118\% | 117\% |
| 48,718 | 48,673 | 49,530 | 50,427 | 49,505 | 47,814 | 46,030 | 45,282 | 44,904 |
| AA | AA | AA | AA | AA | AA | AA | AA | AA |
| AA | AA | AA | AA | AA | AA | AA | AA | AA |
| Aa2 | Aa2 | Aa2 | Aa2 | Aa2 | Aa2 | Aa2 | Aa2 | Aa2 |
| A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ |
| AA(L) | AA(L) | AA(L) | AA(L) | AA(L) | AA(L) | AA(L) | AA(L) | AA(L) |
| AA- | AA- | AA- | AA- | AA- | AA- | AA- | AA- | AA- |
| A2 | A2 | A2 | A2 | A2 | A2 | A2 | A2 | A2 |
| A- | A- | A- | A- | A- | A- | BBB+ | BBB+ | BBB+ |

## On- and off-balance sheet information

Cash, deposits with banks and securities
Loans and acceptances, net of allowance for credit losses
Total assets
Deposits
Common shareholders' equity ${ }^{(1)}$
Average assets ${ }^{(4)}$
Average interest-earning assets ${ }^{(1)(4)}$
Average common shareholders' equity ${ }^{(1)(4)}$
Assets under administration ${ }^{(1)(9)(10)}$
Assets under administration ${ }^{(1)(10)}$
Balance sheet quality and liquidity measures ${ }^{(11)}$
Total risk-weighted assets (RWA)
Capital ratios
CET1 ratio ${ }^{(12)}$
Tier 1 capital ratio ${ }^{(12)}$
Total capital ratio ${ }^{(12)}$
Leverage ratio ${ }^{(13)}$
Liquidity coverage ratio
Liquidity coverage ratio
Net stable funding ratio (NSFR)

## Other information

Full-time equivalent employees
Credit ratings - legacy senior debt ${ }^{(14)}$

## DBRS Limited (DBRS)

Fitch Ratings Inc. (Fitch)
Moody's Investors Service, Inc. (Moody's)
Standard \& Poor's Ratings Services (S\&P)
Credit ratings - senior debt ${ }^{(15)}$
DBRS
Fitch
Moody's
S\&P

| $\begin{array}{r} 2023 \\ 9 M \end{array}$ | $\begin{array}{r} 2022 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} 2022 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: |
| 247,525 | 222,183 | 239,740 |
| 538,216 | 516,595 | 528,657 |
| 943,001 | 896,790 | 943,597 |
| 704,505 | 678,457 | 697,572 |
| 46,250 | 44,304 | 45,258 |
| 943,307 | 884,166 | 900,213 |
| 854,040 | 787,289 | 799,224 |
| 45,691 | 42,877 | 43,354 |
| 3,003,629 | 2,851,405 | 2,854,828 |
| 313,635 | 298,122 | 291,513 |
| 317,773 | 303,743 | 315,634 |
| 12.2\% | 11.8\% | 11.7\% |
| 13.7\% | 13.2\% | 13.3\% |
| 15.9\% | 15.3\% | 15.3\% |
| 4.2\% | 4.3\% | 4.4\% |
| n/a | n/a | n/a |
| 117\% | 117\% | 118\% |
| 48,718 | 49,505 | 50,427 |
| AA | AA | AA |
| AA | AA | AA |
| Aa2 | Aa2 | Aa2 |
| A+ | A+ | A+ |
| AA(L) | AA(L) | AA(L) |
| AA- | AA- | AA- |
| A2 | A2 | A2 |
| A- | A- | A- |


(1) Certain additional disclosures on the composition of these specified financial measures have been incorporated by reference and can be found in the "Glos
(2) The ratio is calculated as the provision for (reversal of) credit losses on impaired loans to average loans and acceptances, net of allowance for credit losses.
(2) The ratio is c
(3) Annualized.
(4) Average balances are calculated as a weighted average of daily closing balances
 Date) for every one share held on the Record Date. All common share numbers and per common share amounts have been adjusted to reflect the Share Split as if it was retroactively applied to all periods presented.
(6) Common shareholders' equity divided by the number of common shares issued and outstanding at end of period.
 additional information on non-GAAP measures and page 2 for a reconciliation of reported results to adjusted results.
8) Calculated on a TEB.
(9) Includes the full contract amount of assets under administration or custody under a $50 / 50$ joint venture between CIBC and The Bank of New York Mellon
(10) Assets under management amounts are included in the amounts reported under assets under administration

 information, see the "Capital management" and "Liquidity risk" sections of our Report to Shareholders for Q3/23, available on SEDAR+ at www.sedarplus.ca.
(12) Ratios reflect the ECL transitional arrangement announced by OSFI on March 27, 2020, in response to the onset of the COVID-19 pandemic. Effective November 1 , 2022, the ECL transitional arrangement was no longer applicable.
(13) The temporary exclusion of Central bank reserves from the leverage ratio exposure measure in response to the onset of the COVID-19 pandemic was no longer applicable beginning in Q2/23.
(14) Includes senior debt issued prior to September 23, 2018, as well as senior debt issued on or after September 23, 2018, which is not subject to the bank recapitalization (bail-in) conversion regulations issued by the Department of Finance (Canada) (15) Comprises liabilities which are subject to conversion under the bail-in regulations.
n/a Not applicable.

## NET INTEREST INCOME

## (\$ millions)

| Interest |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans | 7,830 | 7,263 | 6,927 | 5,806 | 4,449 | 3,413 | 3,206 | 3,103 | 3,042 |
| Securities | 1,870 | 1,735 | 1,571 | 1,243 | 884 | 666 | 629 | 527 | 516 |
| Securities borrowed or purchased under resale agreements | 1,186 | 1,028 | 995 | 669 | 308 | 120 | 78 | 75 | 75 |
| Deposits with banks and other | 733 | 657 | 767 | 474 | 159 | 47 | 28 | 32 | 27 |
|  | 11,619 | 10,683 | 10,260 | 8,192 | 5,800 | 4,246 | 3,941 | 3,737 | 3,660 |
| Interest expense |  |  |  |  |  |  |  |  |  |
| Deposits | 6,966 | 6,211 | 5,887 | 4,177 | 2,123 | 949 | 638 | 612 | 618 |
| Securities sold short | 105 | 102 | 92 | 121 | 103 | 88 | 68 | 61 | 57 |
| Securities lent or sold under repurchase agreements | 1,107 | 987 | 890 | 564 | 252 | 73 | 54 | 42 | 40 |
| Subordinated indebtedness | 117 | 118 | 103 | 84 | 55 | 35 | 29 | 29 | 30 |
| Other | 88 | 78 | 83 | 61 | 31 | 13 | 20 | 13 | 22 |
|  | 8,383 | 7,496 | 7,055 | 5,007 | 2,564 | 1,158 | 809 | 757 | 767 |
| Net interest inco | 3,236 | 3,187 | 3,205 |  | 36 |  |  |  |  |


|  |  |  |
| ---: | ---: | ---: |
| $\mathbf{2 2 , 0 2 0}$ | 11,068 | 16,874 |
| $\mathbf{5 , 1 7 6}$ | 2,179 | 3,422 |
| $\mathbf{3 , 2 0 9}$ | 506 | 1,175 |
| $\mathbf{2 , 1 5 7}$ | 234 | 708 |
| $\mathbf{3 2 , 5 6 2}$ | 13,987 | 22,179 |
|  |  |  |
| $\mathbf{1 9 , 0 6 4}$ | 3,710 | 7,887 |
| $\mathbf{2 9 9}$ | 259 | 380 |
| $\mathbf{2 , 9 8 4}$ | 379 | 943 |
| $\mathbf{3 3 8}$ | 119 | 203 |
| $\mathbf{2 4 9}$ | 64 | 125 |
| $\mathbf{2 2 , 9 3 4}$ | 4,531 | 9,538 |
| $\mathbf{9 , 6 2 8}$ | 9,456 | 12,641 |

## NON-INTEREST INCOME

## (\$ millions)

Underwriting and advisory fees
Deposit and payment fees
Credit fees
Card fees ${ }^{(1)}$
Investment management and custodial fees
Mutual fund fees
Insurance fees, net of claims
Commissions on securities transactions
Gains (losses) from financial instruments measured/designated at fair value through
profit or loss (FVTPL), net
Gains (losses) from debt securities measured at fair value through other comprehensive
income (FVOCI) and amortized cost, ne
Foreign exchange other than trading ${ }^{(2)}$
ncome (loss) from equity-accounted associates and joint ventures
Other

## Total non-interest income

| Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| $\mathbf{2 0 2 3}$ | 2022 | 2022 |
| ---: | ---: | ---: |
| $\mathbf{9 M}$ | 9 M | 12 M |


| $\mathbf{3 8 2}$ | 414 | 557 |
| ---: | ---: | ---: |
| $\mathbf{6 9 5}$ | 659 | 880 |
| $\mathbf{1 , 0 1 6}$ | 955 | 1,286 |
| $\mathbf{2 7 9}$ | 335 | 437 |
| $\mathbf{1 , 3 1 4}$ | 1,332 | 1,760 |
| $\mathbf{1 , 3 2 2}$ | 1,358 | 1,776 |
| $\mathbf{2 5 6}$ | 271 | 351 |
| $\mathbf{2 5 7}$ | 299 | 378 |
| $\mathbf{1 , 7 3 5}$ | 863 | 1,172 |
| $\mathbf{6 8}$ | 41 | 35 |
| $\mathbf{2 8 6}$ | 217 | 242 |
| $\mathbf{3 5}$ | 38 | 47 |
| $\mathbf{2 0 6}$ | 207 | 271 |
| $\mathbf{7 , 8 5 1}$ | 6,989 | 9,192 |

1) Q3/23 includes a $\$ 34$ million commodity tax charge related to the retroactive impact of the 2023 Canadian Federal budge

 investment in a foreign operation.

## NON-INTEREST EXPENSES

(\$ millions)

| Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 2023 | 2022 | 2022 |
| ---: | ---: | ---: |
| $9 M$ | $9 M$ | 12 M |


| Employee compensation and benefits |
| :--- |
| Salaries ${ }^{(1)}$ |
| Performance-based compensation |
| Benefits |


| Occupancy costs |
| :--- |
| $\quad$ Rent and maintenance ${ }^{(2)}$ |
| Depreciation |

## Computer, software and office equipment

Rent, maintenance and amortization of software costs ${ }^{(3)}$ Depreciation

## Communications

Telecommunications
Postage and courier
Stationery

## Advertising and business development

Professional fees
Business and capital taxes
Other ${ }^{(4)(5)}$
Non-interest expenses

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 , 0 2 8}$ | 998 | 1,014 | 1,071 | 957 | 889 | 853 | 837 | 797 |
| $\mathbf{6 3 3}$ | 628 | 650 | 598 | 579 | 628 | 655 | 600 | 602 |
| $\mathbf{2 2 7}$ | 237 | 245 | 228 | 231 | 229 | 239 | 232 | 220 |
| $\mathbf{1 , 8 8 8}$ | 1,863 | 1,909 | 1,897 | 1,767 | 1,746 | 1,747 | 1,669 | 1,619 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{1 0 0}$ | 95 | 104 | 150 | 93 | 105 | 105 | 226 | 109 |
| $\mathbf{9 9}$ | 105 | 104 | 103 | 99 | 99 | 99 | 101 | 93 |
| $\mathbf{1 9 9}$ | 200 | 208 | 253 | 192 | 204 | 204 | 327 | 202 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{5 8 8}$ | 581 | 560 | 570 | 577 | 534 | 501 | 524 | 476 |
| $\mathbf{2 5}$ | 27 | 28 | 28 | 29 | 29 | 29 | 28 | 28 |
| $\mathbf{6 1 3}$ | 608 | 588 | 598 | 606 | 563 | 530 | 552 | 504 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{5 0}$ | 48 | 48 | 49 | 46 | 45 | 42 | 43 | 43 |
| $\mathbf{3 0}$ | 40 | 34 | 32 | 37 | 39 | 32 | 27 | 26 |
| $\mathbf{8}$ | 8 | 7 | 8 | 7 | 9 | 6 | 6 | 7 |
| $\mathbf{8 8}$ | 96 | 89 | 89 | 90 | 93 | 80 | 76 | 76 |
| $\mathbf{7 6}$ | 68 | 73 | 101 | 90 | 80 | 63 | 87 | 55 |
| $\mathbf{5 1}$ | 59 | 58 | 82 | 76 | 84 | 71 | 95 | 78 |
| $\mathbf{2 8}$ | 31 | 39 | 33 | 30 | 28 | 32 | 28 | 25 |
| $\mathbf{3 6 4}$ | 215 | 1,498 | 430 | 332 | 316 | 296 | 301 | 359 |
| $\mathbf{3 , 3 0 7}$ | 3,140 | 4,462 | 3,483 | 3,183 | 3,114 | 3,023 | 3,135 | 2,918 |


|  |  |  |
| ---: | ---: | ---: |
| $\mathbf{3 , 0 4 0}$ | 2,699 | 3,770 |
| $\mathbf{1 , 9 1 1}$ | 1,862 | 2,460 |
| $\mathbf{7 0 9}$ | 699 | 927 |
| $\mathbf{5 , 6 6 0}$ | 5,260 | 7,157 |
| $\mathbf{2 9 9}$ | 303 | 453 |
| $\mathbf{3 0 8}$ | 297 | 400 |
| $\mathbf{6 0 7}$ | 600 | 853 |
| $\mathbf{1 , 7 2 9}$ | 1,612 | 2,182 |
| $\mathbf{8 0}$ | 87 | 115 |
| $\mathbf{1 , 8 0 9}$ | 1,699 | 2,297 |
| $\mathbf{1 4 6}$ | 133 | 182 |
| $\mathbf{1 0 4}$ | 108 | 140 |
| $\mathbf{2 3}$ | 22 | 30 |
| $\mathbf{2 7 3}$ | 263 | 352 |
| $\mathbf{2 1 7}$ | 233 | 334 |
| $\mathbf{1 6 8}$ | 231 | 313 |
| $\mathbf{9 8}$ | 90 | 123 |
| $\mathbf{2 , 0 7 7}$ | 944 | 1,374 |
| $\mathbf{1 0 , 9 0 9}$ | 9,320 | 12,803 |

(1) Includes termination benefits
(2) Q4/22 includes charges of $\$ 37$ million, related to the consolidation of our real estate portfolio.
(3) Includes $\$ 126$ million (Q2/23: $\$ 122$ million) of amortization of software costs.
(4) Includes $\$ 24$ million (Q2/23: $\$ 28$ million) of amortization of other intangible assets.
(5) Includes nil (Q2/23: decrease of $\$ 114$ million) of legal provisions.

## SEGMENTED INFORMATION

## CIBC has four SBUs:

- Canadian Personal and Business Banking provides personal and business clients across Canada with financial advice, services and solutions through banking centres, as well as mobile and online channels to help make their ambitions a reality.
- Canadian Commercial Banking and Wealth Management provides high-touch, relationship-oriented banking and wealth management services to middle-market companies, entrepreneurs, high-net-worth individuals and families across Canada, as well as asset management services to institutional investors.
- U.S. Commercial Banking and Wealth Management provides high-touch, relationship-oriented banking and wealth management services across the U.S., focused on middle-market and mid-corporate companies, entrepreneurs, high-net-worth individuals and families, as well as personal and small business banking services in four U.S. Midwestern markets.
- Capital Markets provides integrated global markets products and services, investment banking advisory and execution, corporate banking solutions and top-ranked research to our clients around the world. It includes Direct Financial Services which focuses on expanding CIBC's digital capabilities to provide a cohesive set of direct banking, direct investing and innovative multi-currency payment solutions for CIBC's clients.

Corporate and Other includes the following functional groups - Technology, Infrastructure and Innovation, Risk Management, People, Culture and Brand, Finance and Enterprise Strategy, as well as other support groups. The expenses of these functional and support groups are generally allocated to the business lines within the SBUs. The majority of the functional and support costs of CIBC Bank USA are recognized directly in the U.S. Commercial Banking and Wealth Management SBU. Corporate and Other also includes the results of CIBC FirstCaribbean and other portfolio investments, as well as other income statement and balance sheet items not directly attributable to the business lines.
(\$ millions)

Q3/23 Q2/2
Q1/23
Q4/22
Q3/22
Q2/22
Q1/22
Q4/2
Q3/21

| $\mathbf{2 0 2 3}$ | 2022 | 2022 |
| ---: | ---: | ---: |
| $\mathbf{9 M}$ | 9 M | 12 M |


|  |  |  |
| ---: | ---: | ---: |
| $\mathbf{1 , 7 2 3}$ | 1,778 | 2,249 |
| $\mathbf{1 , 3 8 8}$ | 1,426 | 1,895 |
| $\mathbf{3 2 9}$ | 599 | 760 |
| $\mathbf{1 , 6 0 3}$ | 1,530 | 1,908 |
| $\mathbf{( 1 , 4 9 3 )}$ | $(275)$ | $(569)$ |
| $\mathbf{3 , 5 5 0}$ | 5,058 | 6,243 |

SEGMENTED INFORMATION - CANADIAN PERSONAL AND BUSINESS BANKING

| (\$ millions) | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | 2023 $9 M$ | $\begin{array}{r} 2022 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2022 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenue | 2,412 | 2,280 | 2,260 | 2,262 | 2,321 | 2,143 | 2,183 | 2,128 | 2,056 | 6,952 | 6,647 | 8,909 |
| Impaired | 244 | 231 | 188 | 158 | 136 | 141 | 99 | 87 | 82 | 663 | 376 | 534 |
| Performing ${ }^{(1)}$ | 179 | (108) | (30) | 147 | 64 | 132 | (1) | 77 | (15) | 41 | 195 | 342 |
| Total provision for (reversal of) credit losses | 423 | 123 | 158 | 305 | 200 | 273 | 98 | 164 | 67 | 704 | 571 | 876 |
| Non-interest expenses | 1,303 | 1,274 | 1,290 | 1,313 | 1,313 | 1,197 | 1,152 | 1,152 | 1,118 | 3,867 | 3,662 | 4,975 |
| Income before income taxes | 686 | 883 | 812 | 644 | 808 | 673 | 933 | 812 | 871 | 2,381 | 2,414 | 3,058 |
| Income taxes | 189 | 246 | 223 | 173 | 213 | 177 | 246 | 215 | 229 | 658 | 636 | 809 |
| Net income | 497 | 637 | 589 | 471 | 595 | 496 | 687 | 597 | 642 | 1,723 | 1,778 | 2,249 |
| Net income attributable to equity shareholders | 497 | 637 | 589 | 471 | 595 | 496 | 687 | 597 | 642 | 1,723 | 1,778 | 2,249 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 1,898 | 1,732 | 1,709 | 1,720 | 1,767 | 1,583 | 1,587 | 1,542 | 1,504 | 5,339 | 4,937 | 6,657 |
| Non-interest income ${ }^{(2)}$ | 514 | 548 | 551 | 542 | 554 | 560 | 596 | 586 | 552 | 1,613 | 1,710 | 2,252 |
|  | 2,412 | 2,280 | 2,260 | 2,262 | 2,321 | 2,143 | 2,183 | 2,128 | 2,056 | 6,952 | 6,647 | 8,909 |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |
| Real estate secured personal lending ${ }^{(3)(4)}$ | 274,816 | 273,600 | 273,812 | 272,233 | 268,122 | 261,821 | 256,939 | 250,221 | 242,014 | 274,081 | 262,298 | 264,802 |
| Other personal lending ${ }^{(3)(4)}$ | 21,953 | 21,423 | 21,418 | 21,051 | 20,576 | 19,760 | 19,145 | 18,637 | 18,308 | 21,600 | 19,828 | 20,136 |
| Credit card ${ }^{(3)(4)(5)}$ | 17,428 | 16,250 | 16,324 | 15,797 | 15,331 | 13,173 | 11,187 | 10,917 | 10,587 | 16,672 | 13,231 | 13,878 |
| Business lending ${ }^{(3)(4)}$ | 3,416 | 3,356 | 3,340 | 3,357 | 3,375 | 3,330 | 3,204 | 3,202 | 3,175 | 3,371 | 3,303 | 3,317 |
| Interest-earning assets ${ }^{(3)(6)}$ | 316,133 | 313,083 | 313,281 | 311,031 | 305,966 | 296,828 | 289,224 | 281,783 | 272,844 | 314,178 | 297,345 | 300,794 |
| Deposits ${ }^{(3)}$ | 218,290 | 217,679 | 216,849 | 211,973 | 206,489 | 201,069 | 196,383 | 192,477 | 188,624 | 217,605 | 201,317 | 204,003 |
| Allocated common equity ${ }^{(7)}$ | 9,778 | 9,228 | 8,863 | 8,437 | 8,387 | 7,710 | 7,394 | 6,608 | 6,595 | 9,290 | 7,835 | 7,987 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest margin on average interest-earning assets ${ }^{(3)(6)}$ | 2.38\% | 2.27\% | 2.16\% | 2.19\% | 2.29\% | 2.19\% | 2.18\% | 2.17\% | 2.19\% | 2.27\% | 2.22\% | 2.21\% |
| Efficiency ratio | 54.0\% | 55.9\% | 57.1\% | 58.0\% | 56.6\% | 55.8\% | 52.8\% | 54.1\% | 54.4\% | 55.6\% | 55.1\% | 55.8\% |
| Operating leverage | 4.7\% | (0.1)\% | (8.5)\% | (7.7)\% | (4.7)\% | (2.7)\% | 1.7\% | (0.4)\% | 3.4\% | (1.0)\% | (1.9)\% | (3.4)\% |
| Return on equity ${ }^{(7)}$ | 20.2\% | 28.3\% | 26.4\% | 22.1\% | 28.1\% | 26.4\% | 36.9\% | 35.9\% | 38.6\% | 24.8\% | 30.3\% | 28.2\% |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of banking centres | 1,002 | 1,007 | 1,008 | 1,008 | 1,013 | 1,015 | 1,018 | 1,019 | 1,021 | 1,002 | 1,013 | 1,008 |
| Number of automated teller machines | 2,965 | 2,972 | 2,979 | 2,986 | 2,990 | 2,997 | 3,005 | 3,005 | 3,022 | 2,965 | 2,990 | 2,986 |
| Full-time equivalent employees | 13,231 | 13,072 | 13,476 | 13,840 | 13,576 | 12,872 | 12,749 | 12,629 | 12,578 | 13,231 | 13,576 | 13,840 |

(1) Q2/22 includes $\$ 94$ million related to the acquisition of the Canadian Costco credit card portfolio
(2) Includes intersegment revenue, which represents internal sales commissions and revenue allocations under the Product Owner/Customer Segment/Distributor Channel allocation management model.
(3) Average balances are calculated as a weighted average of daily closing balances.
(4) Loan amounts are stated before any related allowances.
(5) Includes personal and business cards.
 credit losses, and certain sublease-related assets.
(7) See "Notes to users - Non-GAAP measures" for additional details.

SEGMENTED INFORMATION - CANADIAN COMMERCIAL BANKING AND WEALTH MANAGEMENT
(\$ millions)

Financial results
Commercial banking
Wealth management
Total revenue
Impaired
Performing
Total provision for (reversal of) credit losses
Non-interest expenses
Income before income taxes
Income taxes
Net income attributable to equity shareholders

## Total revenue

Net interest income
Non-interest income ${ }^{(1)}$

## Average balances

Commercial banking loans ${ }^{(2)(3)(4)}$
Wealth management loans ${ }^{(2)(3)}$
Interest-earning assets ${ }^{(2)(5)}$
Commercial banking deposits ${ }^{(2)}$
Wealth management deposits ${ }^{(2)}$
Allocated common equity ${ }^{(6)}$
Financial measures
Net interest margin on average interest-earning assets ${ }^{(2)(5)}$
Efficiency ratio
Operating leverage
Return on equity ${ }^{(6)}$

## Other information

Assets under administration ${ }^{(7)}$

## Individuals

Canadian retail mutual funds and exchange-traded funds (ETFs)
Assets under management ${ }^{(7)}$

## Individuals

Institutions
Canadian retail mutual funds and ETFs
Full-time equivalent employees ${ }^{(8)}$

| Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{6 2 6}$ | 620 | 621 | 601 | 604 | 541 | 532 | 489 | 475 |
| $\mathbf{7 2 4}$ | 716 | 730 | 715 | 734 | 762 | 765 | 751 | 732 |
| $\mathbf{1 , 3 5 0}$ | 1,336 | 1,351 | 1,316 | 1,338 | 1,303 | 1,297 | 1,240 | 1,207 |
| $\mathbf{3 8}$ | 33 | 26 | 14 | 9 | - | $(1)$ | 6 | $(11)$ |
| $\mathbf{2}$ | 13 | 20 | 7 | 1 | $(4)$ | $(3)$ | $(11)$ | $(38)$ |
| $\mathbf{4 0}$ | 46 | 46 | 21 | 10 | $(4)$ | $(4)$ | $(5)$ | $(49)$ |
| $\mathbf{6 7 4}$ | 673 | 665 | 658 | 670 | 655 | 673 | 646 | 617 |
| $\mathbf{6 3 6}$ | 617 | 640 | 637 | 658 | 652 | 628 | 599 | 639 |
| $\mathbf{1 6 9}$ | 165 | 171 | 168 | 174 | 172 | 166 | 157 | 169 |
| $\mathbf{4 6 7}$ | 452 | 469 | 469 | 484 | 480 | 462 | 442 | 470 |
| $\mathbf{4 6 7}$ | 452 | 469 | 469 | 484 | 480 | 462 | 442 | 470 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{4 4 3}$ | 453 | 464 | 452 | 442 | 401 | 377 | 352 | 336 |
| $\mathbf{9 0 7}$ | 883 | 887 | 864 | 896 | 902 | 920 | 888 | 871 |
| $\mathbf{1 , 3 5 0}$ | 1,336 | 1,351 | 1,316 | 1,338 | 1,303 | 1,297 | 1,240 | 1,207 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{9 2 , 4 1 0}$ | 92,023 | 90,219 | 89,841 | 87,430 | 83,810 | 78,947 | 75,144 | 72,546 |
| $\mathbf{2 , 3 6 3}$ | 2,442 | 2,491 | 2,614 | 2,666 | 2,554 | 2,459 | 2,313 | 2,174 |
| $\mathbf{5 2 , 4 0 4}$ | 53,324 | 52,753 | 53,072 | 51,588 | 48,763 | 45,333 | 42,625 | 40,648 |
| $\mathbf{9 0 , 7 6 3}$ | 90,105 | 90,330 | 88,091 | 84,079 | 83,096 | 84,473 | 79,598 | 73,996 |
| $\mathbf{5 , 4 5 9}$ | 6,090 | 7,025 | 7,676 | 9,206 | 9,768 | 9,376 | 8,831 | 8,545 |
| $\mathbf{8 , 4 1 1}$ | 8,379 | 8,682 | 8,598 | 8,423 | 8,182 | 7,892 | 7,039 | 6,863 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{3 . 3 5 \%}$ | $3.49 \%$ | $3.49 \%$ | $3.38 \%$ | $3.40 \%$ | $3.36 \%$ | $3.30 \%$ | $3.28 \%$ | $3.28 \%$ |
| $\mathbf{4 9 . 9 \%}$ | $50.4 \%$ | $49.2 \%$ | $50.0 \%$ | $50.1 \%$ | $50.2 \%$ | $51.9 \%$ | $52.0 \%$ | $51.2 \%$ |
| $\mathbf{0 . 3 \%}$ | $(0.3) \%$ | $5.4 \%$ | $4.1 \%$ | $2.4 \%$ | $7.1 \%$ | $1.5 \%$ | $1.1 \%$ | $0.2 \%$ |
| $\mathbf{2 2 . 0 \%}$ | $22.1 \%$ | $21.4 \%$ | $21.6 \%$ | $22.8 \%$ | $24.0 \%$ | $23.2 \%$ | $24.9 \%$ | $27.2 \%$ |


| 2023 | 2022 | 2022 |
| :---: | :---: | :---: |
| 9M | 9M | 12M |
| 1,867 | 1,677 | 2,278 |
| 2,170 | 2,261 | 2,976 |
| 4,037 | 3,938 | 5,254 |
| 97 | 8 | 22 |
| 35 | (6) | 1 |
| 132 | 2 | 23 |
| 2,012 | 1,998 | 2,656 |
| 1,893 | 1,938 | 2,575 |
| 505 | 512 | 680 |
| 1,388 | 1,426 | 1,895 |
| 1,388 | 1,426 | 1,895 |
| 1,360 | 1,220 | 1,672 |
| 2,677 | 2,718 | 3,582 |
| 4,037 | 3,938 | 5,254 |
| 91,545 | 83,391 | 85,017 |
| 2,432 | 2,559 | 2,573 |
| 52,821 | 48,559 | 49,697 |
| 90,402 | 83,892 | 84,950 |
| 6,193 | 9,446 | 9,000 |
| 8,492 | 8,165 | 8,275 |
| 3.44\% | 3.36\% | 3.37\% |
| 49.8\% | 50.7\% | 50.5\% |
| 1.8\% | 3.6\% | 3.8\% |
| 21.9\% | 23.4\% | 22.9\% |

(1) Includes intersegment revenue, which represents internal sales commissions and revenue allocations under the Product Owner/Customer Segment/Distributor Channel allocation management model.
(2) Average balances are calculated as a weighted average of daily closing balances.
(3) Loan amounts are stated before any related allowances.
 credit losses, and certain sublease-related assets.
(6) See "Notes to users - Non-GAAP measures" for additional details
(7) Assets under management amounts are included in the amounts reported under assets under administration.
 transfer through our business unit allocation process.

## SEGMENTED INFORMATION - U.S. COMMERCIAL BANKING AND WEALTH MANAGEMENT - CANADIAN DOLLARS

| (\$ millions) | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | $\begin{array}{r} 2023 \\ 9 M \end{array}$ | $\begin{array}{r} 2022 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} 2022 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial banking | 452 | 430 | 442 | 432 | 388 | 389 | 404 | 366 | 350 | 1,324 | 1,181 | 1,613 |
| Wealth management ${ }^{(1)}$ | 214 | 218 | 264 | 221 | 216 | 202 | 205 | 196 | 189 | 696 | 623 | 844 |
| Total revenue | 666 | 648 | 706 | 653 | 604 | 591 | 609 | 562 | 539 | 2,020 | 1,804 | 2,457 |
| Impaired | 174 | 100 | 41 | 34 | 15 | 34 | 30 | 8 | 25 | 315 | 79 | 113 |
| Performing | 81 | 148 | 57 | 66 | 20 | 21 | (2) | (59) | (82) | 286 | 39 | 105 |
| Total provision for (reversal of) credit losses | 255 | 248 | 98 | 100 | 35 | 55 | 28 | (51) | (57) | 601 | 118 | 218 |
| Non-interest expenses | 345 | 354 | 380 | 356 | 334 | 320 | 318 | 296 | 274 | 1,079 | 972 | 1,328 |
| Income (loss) before income taxes | 66 | 46 | 228 | 197 | 235 | 216 | 263 | 317 | 322 | 340 | 714 | 911 |
| Income taxes | (7) | (9) | 27 | 36 | 42 | 36 | 37 | 61 | 56 | 11 | 115 | 151 |
| Net income | 73 | 55 | 201 | 161 | 193 | 180 | 226 | 256 | 266 | 329 | 599 | 760 |
| Net income attributable to equity shareholders | 73 | 55 | 201 | 161 | 193 | 180 | 226 | 256 | 266 | 329 | 599 | 760 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 477 | 460 | 476 | 466 | 415 | 385 | 389 | 368 | 356 | 1,413 | 1,189 | 1,655 |
| Non-interest income | 189 | 188 | 230 | 187 | 189 | 206 | 220 | 194 | 183 | 607 | 615 | 802 |
|  | 666 | 648 | 706 | 653 | 604 | 591 | 609 | 562 | 539 | 2,020 | 1,804 | 2,457 |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial banking loans ${ }^{(2)(3)}$ | 49,101 | 49,220 | 47,236 | 46,990 | 43,211 | 41,080 | 39,161 | 36,208 | 34,357 | 48,512 | 41,151 | 42,623 |
| Wealth management loans ${ }^{(2)(3)}$ | 5,537 | 5,957 | 5,956 | 5,920 | 5,607 | 5,464 | 5,607 | 5,759 | 6,192 | 5,815 | 5,561 | 5,651 |
| Interest-earning assets ${ }^{(2)(4)}$ | 54,614 | 55,373 | 53,394 | 53,016 | 48,911 | 46,539 | 44,848 | 41,943 | 40,478 | 54,450 | 46,769 | 48,343 |
| Non-interest-bearing demand deposits ${ }^{(2)}$ | 12,366 | 13,480 | 15,267 | 15,740 | 15,652 | 15,401 | 16,052 | 15,112 | 13,888 | 13,707 | 15,705 | 15,714 |
| Interest-bearing deposits ${ }^{(2)}$ | 31,680 | 33,406 | 34,043 | 33,063 | 29,328 | 28,559 | 28,682 | 27,744 | 26,888 | 33,039 | 28,860 | 29,919 |
| Allocated common equity ${ }^{(5)}$ | 11,386 | 11,472 | 11,461 | 11,015 | 10,534 | 10,230 | 9,902 | 9,085 | 8,738 | 11,439 | 10,222 | 10,422 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest margin on average interest-earning assets ${ }^{(2)(4)}$ | 3.46\% | 3.41\% | 3.54\% | 3.49\% | 3.36\% | 3.39\% | 3.45\% | 3.48\% | 3.49\% | 3.47\% | 3.40\% | 3.42\% |
| Efficiency ratio | 51.9\% | 54.7\% | 53.7\% | 54.5\% | 55.3\% | 54.1\% | 52.2\% | 52.5\% | 50.9\% | 53.4\% | 53.9\% | 54.0\% |
| Return on equity ${ }^{(5)}$ | 2.6\% | 2.0\% | 7.0\% | 5.8\% | 7.3\% | 7.2\% | 9.0\% | 11.2\% | 12.1\% | 3.8\% | 7.8\% | 7.3\% |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration ${ }^{(6)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutions ${ }^{(7)}$ | 34,014 | 33,404 | 32,637 | 31,566 | 30,190 | 30,202 | 31,492 | 31,547 | 30,569 | 34,014 | 30,190 | 31,566 |
|  | 132,812 | 127,193 | 125,322 | 121,021 | 118,771 | 118,186 | 124,545 | 124,527 | 119,114 | 132,812 | 118,771 | 121,021 |
| Assets under management ${ }^{(6)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutions ${ }^{(7)}$ | 24,261 | 23,899 | 23,383 | 22,447 | 21,546 | 21,075 | 22,582 | 22,287 | 21,577 | 24,261 | 21,546 | 22,447 |
|  | 100,367 | 98,290 | 96,150 | 93,182 | 92,134 | 91,216 | 97,094 | 96,382 | 94,195 | 100,367 | 92,134 | 93,182 |
| Full-time equivalent employees | 2,760 | 2,595 | 2,500 | 2,472 | 2,395 | 2,277 | 2,157 | 2,170 | 2,155 | 2,760 | 2,395 | 2,472 |

(1) Includes revenue related to the U.S. Paycheck Protection Program.
(2) Average balances are calculated as a weighted average of daily closing balances.
(3) Loan amounts are stated before any related allowances or purchase accounting adjustments
 credit losses, and certain sublease-related assets.
5) See "Notes to users - Non-GAAP measures" for additional details.
(6) Assets under management amounts are included in the amounts reported under assets under administration
(7) Includes certain Canadian Commercial Banking and Wealth Management assets that U.S. Commercial Banking and Wealth Management provides sub-advisory services for

## SEGMENTED INFORMATION - U.S. COMMERCIAL BANKING AND WEALTH MANAGEMENT - U.S. DOLLAR EQUIVALENT


(1) Includes revenue related to the U.S. Paycheck Protection Program.
(2) Average balances are calculated as a weighted average of daily closing balances
(3) Loan amounts are stated before any related allowances or purchase accounting adjustments.
 redit losses, and certain sublease-related assets.
5) See "Notes to users - Non-GAAP measures" for additional details.
6) Assets under management amounts are included in the amounts reported under assets under administration
(7) Includes certain Canadian Commercial Banking and Wealth Management assets that U.S. Commercial Banking and Wealth Management provides sub-advisory services for

SEGMENTED INFORMATION - CAPITAL MARKETS

| (\$ millions) | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | $\begin{array}{r} 2023 \\ 9 M \\ \hline \end{array}$ | $\begin{array}{r} \hline 2022 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2022 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |
| Global markets | 604 | 669 | 786 | 463 | 512 | 675 | 672 | 420 | 503 | 2,059 | 1,859 | 2,322 |
| Corporate and investment banking | 430 | 395 | 389 | 440 | 432 | 418 | 410 | 382 | 428 | 1,214 | 1,260 | 1,700 |
| Direct financial services | 321 | 298 | 306 | 279 | 255 | 223 | 222 | 210 | 209 | 925 | 700 | 979 |
| Total revenue ${ }^{(1)}$ | 1,355 | 1,362 | 1,481 | 1,182 | 1,199 | 1,316 | 1,304 | 1,012 | 1,140 | 4,198 | 3,819 | 5,001 |
| Impaired | 5 | 4 | (11) | (5) | (15) | 2 | (13) | - | (18) | (2) | (26) | (31) |
| Performing | 1 | 15 | 1 | 4 | 6 | (16) | (25) | (34) | (42) | 17 | (35) | (31) |
| Total provision for (reversal of) credit losses | 6 | 19 | (10) | (1) | (9) | (14) | (38) | (34) | (60) | 15 | (61) | (62) |
| Non-interest expenses | 673 | 664 | 650 | 656 | 593 | 592 | 596 | 528 | 529 | 1,987 | 1,781 | 2,437 |
| Income before income taxes | 676 | 679 | 841 | 527 | 615 | 738 | 746 | 518 | 671 | 2,196 | 2,099 | 2,626 |
| Income taxes ${ }^{(1)}$ | 182 | 182 | 229 | 149 | 168 | 198 | 203 | 140 | 180 | 593 | 569 | 718 |
| Net income | 494 | 497 | 612 | 378 | 447 | 540 | 543 | 378 | 491 | 1,603 | 1,530 | 1,908 |
| Net income attributable to equity shareholders | 494 | 497 | 612 | 378 | 447 | 540 | 543 | 378 | 491 | 1,603 | 1,530 | 1,908 |
| Total revenue ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income ${ }^{(1)}$ | 461 | 562 | 535 | 600 | 662 | 759 | 793 | 688 | 669 | 1,558 | 2,214 | 2,814 |
| Non-interest income ${ }^{(2)}$ | 894 | 800 | 946 | 582 | 537 | 557 | 511 | 324 | 471 | 2,640 | 1,605 | 2,187 |
|  | 1,355 | 1,362 | 1,481 | 1,182 | 1,199 | 1,316 | 1,304 | 1,012 | 1,140 | 4,198 | 3,819 | 5,001 |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and acceptances, net of allowance for credit losses ${ }^{(3)}$ | 71,271 | 70,687 | 68,889 | 67,648 | 64,132 | 61,416 | 56,688 | 51,408 | 48,934 | 70,278 | 60,738 | 62,480 |
| FVTPL securities ${ }^{(3)}$ | 73,134 | 66,302 | 74,965 | 67,317 | 69,301 | 74,153 | 83,365 | 71,564 | 70,152 | 71,523 | 75,641 | 73,543 |
| Deposits ${ }^{(3)}$ | 117,179 | 120,813 | 118,749 | 112,727 | 98,623 | 96,740 | 93,723 | 89,612 | 85,519 | 118,893 | 96,358 | 100,484 |
| Allocated common equity ${ }^{(4)}$ | 8,143 | 8,919 | 9,379 | 9,522 | 9,200 | 8,702 | 8,480 | 7,632 | 7,331 | 8,813 | 8,795 | 8,978 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 49.7\% | 48.8\% | 43.9\% | 55.4\% | 49.5\% | 44.9\% | 45.7\% | 52.2\% | 46.4\% | 47.3\% | 46.6\% | 48.7\% |
| Operating leverage | (0.3)\% | (8.8)\% | 4.6\% | (7.1)\% | (7.2)\% | 0.2\% | (3.1)\% | (7.2)\% | (9.0)\% | (1.6)\% | (3.3)\% | (4.4)\% |
| Return on equity ${ }^{(4)}$ | 24.1\% | 22.8\% | 25.9\% | 15.8\% | 19.3\% | 25.4\% | 25.4\% | 19.7\% | 26.6\% | 24.3\% | 23.3\% | 21.3\% |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration | 96,398 | 92,255 | 92,903 | 92,237 | 96,100 | 94,553 | 94,217 | 95,093 | 87,275 | 96,398 | 96,100 | 92,237 |
| Full-time equivalent employees | 2,500 | 2,339 | 2,330 | 2,384 | 2,410 | 2,290 | 2,275 | 2,225 | 2,259 | 2,500 | 2,410 | 2,384 |

 (2) Includes intersegment revenue, which represents internal sales commissions and revenue allocations under the Product Owner/Customer Segment/Distributor Channel allocation management model.
(3) Average balances are calculated as a weighted average of daily closing balances.
(4) See "Notes to users - Non-GAAP measures" for additional details

## SEGMENTED INFORMATION - CORPORATE AND OTHER

(\$ millions)

| Financial results <br> International banking |  |
| :--- | :--- |
| Other |  |
| Total revenue ${ }^{(1)}$ |  |
| Impaired |  |
| Performing |  |
| Total provision for (reversal of) credit losses |  |
| Non-interest expenses |  |
| Loss before income taxes |  |
| Income taxes ${ }^{(1)}$ |  |
| Net income (loss) |  |
| Net income (loss) attributable to: |  |
| Non-controlling interests |  |
| Equity shareholders |  |

## Total revenue ${ }^{(1)}$ <br> Net interest income (loss) ${ }^{(1)}$ <br> Non-interest income

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $(43)$ | $(20)$ | 21 | $(53)$ | $(50)$ | $(40)$ | $(14)$ | 30 | 28 |
| $\mathbf{1 1 0}$ | 96 | 108 | 28 | 159 | 63 | 119 | 92 | 86 |
| $\mathbf{6 7}$ | 76 | 129 | $(25)$ | 109 | 23 | 105 | 122 | 114 |


|  |  |  |
| :---: | :---: | :---: |
| $\mathbf{( 4 2 )}$ | $(104)$ | $(157)$ |
| $\mathbf{3 1 4}$ | 341 | 369 |
| $\mathbf{2 7 2}$ | 237 | 212 |

## Other information

Assets under administration ${ }^{(2)}$
Individuals
Institutions ${ }^{(3)}$
Assets under management ${ }^{(2)}$
Individuals
Institutions
Full-time equivalent employees

| Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{2 4 5}$ | 238 | 239 | 220 | 189 | 179 | 190 | 180 | 165 |
| $\mathbf{( 1 7 8 )}$ | $(162)$ | $(110)$ | $(245)$ | $(80)$ | $(156)$ | $(85)$ | $(58)$ | $(51)$ |
| $\mathbf{6 7}$ | 76 | 129 | $(25)$ | 109 | 23 | 105 | 122 | 114 |
| $\mathbf{1 7}$ | 11 | 15 | 18 | 11 | 19 | 11 | 11 | 30 |
| $\mathbf{( 5 )}$ | $(9)$ | $(12)$ | $(7)$ | $(4)$ | $(26)$ | $(20)$ | $(7)$ | $(30)$ |
| $\mathbf{1 2}$ | 2 | 3 | 11 | 7 | $(7)$ | $(9)$ | 4 | - |
| $\mathbf{3 1 2}$ | 175 | 1,477 | 500 | 273 | 350 | 284 | 513 | 380 |
| $\mathbf{( 2 5 7 )}$ | $(101)$ | $(1,351)$ | $(536)$ | $(171)$ | $(320)$ | $(170)$ | $(395)$ | $(266)$ |
| $\mathbf{( 1 5 6 )}$ | $(148)$ | 88 | $(242)$ | $(118)$ | $(147)$ | $(121)$ | $(162)$ | $(127)$ |
| $\mathbf{( 1 0 1 )}$ | 47 | $(1,439)$ | $(294)$ | $(53)$ | $(173)$ | $(49)$ | $(233)$ | $(139)$ |
| $\mathbf{1 0}$ | 11 | 9 | 7 |  |  |  |  |  |
| $\mathbf{1 1 1 )}$ | 36 | $(1,448)$ | $(301)$ | $(59)$ | $(178)$ | $(54)$ | $(237)$ | $(144)$ |


| 2023 | 2022 | 2022 |
| ---: | ---: | ---: |
| $9 M$ | 9 M | 12 M |


|  |  |  |
| :---: | :---: | :---: |
| $\mathbf{7 2 2}$ | 558 | 778 |
| $\mathbf{( 4 5 0 )}$ | $(321)$ | $(566)$ |
| $\mathbf{2 7 2}$ | 237 | 212 |
| $\mathbf{4 3}$ | 41 | 59 |
| $\mathbf{( 2 6 )}$ | $(50)$ | $(57)$ |
| $\mathbf{1 7}$ | $(9)$ | 2 |
| $\mathbf{1 , 9 6 4}$ | 907 | 1,407 |
| $\mathbf{( 1 , 7 0 9 )}$ | $(661)$ | $(1,197)$ |
| $\mathbf{( 2 1 6 )}$ | $(386)$ | $(628)$ |
| $\mathbf{( 1 , 4 9 3 )}$ | $(275)$ | $(569)$ |
|  |  |  |
| $\mathbf{3 0}$ | 16 | 23 |
| $\mathbf{( 1 , 5 2 3 )}$ | $(291)$ | $(592)$ |


|  |  |  |
| ---: | ---: | ---: |
|  |  |  |
| $\mathbf{1 1 , 1 1 2}$ | 10,244 | 10,726 |
| $\mathbf{2 , 4 2 6 , 5 3 2}$ | $2,302,656$ | $2,317,841$ |
| $\mathbf{2 , 4 3 7 , 6 4 4}$ | $2,312,900$ | $2,328,567$ |
|  |  |  |
| $\mathbf{7 0 5}$ | 915 | 866 |
| $\mathbf{2 1 4}$ | 210 | 209 |
| $\mathbf{9 1 9}$ | 1,125 | 1,075 |
| $\mathbf{2 4 , 7 8 5}$ | $\mathbf{2 5 , 4 5 6}$ | $\mathbf{2 6 , 0 2 0}$ |

 $\$ 64$ million).
(2) Assets under management amounts are included in the amounts reported under assets under administration
(3) Includes the full contract amount noted in the table below relating to assets under administration or custody under a 50/50 joint venture between CIBC and The Bank of New York Mellon.


## TRADING REVENUE (1)

|  | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (36) | 90 | 2 | 104 | 189 | 273 | 309 | 243 | 231 |
| A | 548 | 470 | 670 | 282 | 265 | 314 | 267 | 102 | 161 |
|  | 512 | 560 | 672 | 386 | 454 | 587 | 576 | 345 | 392 |
|  | 66 | 64 | 62 | 51 | 48 | 53 | 59 | 48 | 51 |
|  | 446 | 496 | 610 | 335 | 406 | 534 | 517 | 297 | 341 |
|  | 7.6\% | 8.7\% | 10.3\% | 6.2\% | 7.3\% | 9.9\% | 9.4\% | 5.9\% | 6.7\% |
|  | 8.8\% | 9.8\% | 11.3\% | 7.2\% | 8.2\% | 10.9\% | 10.5\% | 6.8\% | 7.8\% |
| B | 14 | 25 | 8 | 27 | 53 | (28) | (8) | (20) | (27) |
| A+B | 562 | 495 | 678 | 309 | 318 | 286 | 259 | 82 | 134 |

Trading revenue ${ }^{(2)}$
Net interest income (TEB)
Non-interest income
Total trading revenue (TEB)
TEB adjustment ${ }^{(3)}$
Total trading revenue
Trading revenue as a \% of total revenue
Trading revenue (TEB) as a \% of total revenue
Non-interest income - Non-trading financial instruments measured/ designated at FVTPL ${ }^{(4)}$
Gains (losses) from financial instruments measured/designated
at FVTPL, net

## Trading revenue by product line (TEB) <br> Interest rates

Foreign exchange
Equities ${ }^{(5)}$
Commodities
Other
Total trading revenue (TEB)
TEB adjustment ${ }^{(3)}$

## Total trading revenue

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 90 | 117 | 206 | 45 | 55 | 130 | 105 | 26 | 73 |
| 218 | 234 | 255 | 206 | 229 | 228 | 236 | 170 | 152 |
| 165 | 142 | 146 | 93 | 139 | 180 | 199 | 115 | 138 |
| 31 | 64 | 64 | 38 | 29 | 44 | 33 | 30 | 34 |
| $\mathbf{8}$ | 3 | 1 | 4 | 2 | 5 | 3 | 4 | $(5)$ |
| 512 | 560 | 672 | 386 | 454 | 587 | 576 | 345 | 392 |
| 66 | 64 | 62 | 51 | 48 | 53 | 59 | 48 | 51 |
| 446 | 496 | 610 | 335 | 406 | 534 | 517 | 297 | 341 |


| 2023 | 2022 | 2022 |
| :---: | :---: | :---: |
| 9M | 9M | 12M |
| 56 | 771 | 875 |
| 1,688 | 846 | 1,128 |
| 1,744 | 1,617 | 2,003 |
| 192 | 160 | 211 |
| 1,552 | 1,457 | 1,792 |
| 8.9\% | 8.9\% | 8.2\% |
| 10.0\% | 9.8\% | 9.2\% |
| 47 | 17 | 44 |
| 1,735 | 863 | 1,172 |

## Foreign exchange revenue

Foreign exchange trading revenue
Foreign exchange other than trading ${ }^{(6)}$

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 218 | 234 | 255 | 206 | 229 | 228 | 236 | 170 | 152 |
| 82 | 77 | 127 | 25 | 76 | 68 | 73 | 50 | 79 |
| $\mathbf{3 0 0}$ | 311 | 382 | 231 | 305 | 296 | 309 | 220 | 231 |


|  |  |  |
| ---: | ---: | ---: |
| $\mathbf{4 1 3}$ | 290 | 335 |
| $\mathbf{7 0 7}$ | 693 | 899 |
| $\mathbf{4 5 3}$ | 518 | 611 |
| 159 | 106 | 144 |
| $\mathbf{1 2}$ | 10 | 14 |
| $\mathbf{1 , 7 4 4}$ | 1,617 | 2,003 |
| 192 | 160 | 211 |
| $\mathbf{1 , 5 5 2}$ | 1,457 | 1,792 |

 for regulatory capital and trading market risk management is based on OSFI's defined trading book criteria set out in OSFI's CAR Guideline.



 Therefore, we view total trading revenue as the most appropriate measure of trading performance.
(3) Reported within Capital Markets. See footnote 1 on page 13 for further details.
 "solely payment of principal and interest" criteria under IFRS 9 . Starting in Q1/23, certain FVTPL fixed income financing activities have been included in trading activities. See footnote (1) above.
(5) Includes $\$ 66$ million (Q2/23: $\$ 64$ million) TEB adjustment.



CONSOLIDATED BALANCE SHEET

| (\$ millions) | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |  |  |  |
| Cash and non-interest-bearing deposits with banks | 13,545 | 21,941 | 22,876 | 31,535 | 25,950 | 20,768 | 23,259 | 34,573 | 30,234 |
| Interest-bearing deposits with banks | 26,867 | 31,350 | 28,593 | 32,326 | 19,384 | 27,252 | 20,091 | 22,424 | 20,062 |
| Securities |  |  |  |  |  |  |  |  |  |
| Securities measured and designated at FVOCI | 60,945 | 58,945 | 57,672 | 56,099 | 56,606 | 57,256 | 52,881 | 53,997 | 51,759 |
| Securities measured at amortized cost | 63,736 | 64,641 | 59,971 | 52,484 | 49,229 | 47,064 | 45,489 | 35,159 | 33,665 |
| Securities mandatorily measured and designated at FVTPL | 82,432 | 69,417 | 69,707 | 67,296 | 71,014 | 67,953 | 80,633 | 72,245 | 72,054 |
| Cash collateral on securities borrowed | 13,497 | 10,257 | 12,446 | 15,326 | 15,277 | 14,623 | 14,096 | 12,368 | 13,296 |
| Securities purchased under resale agreements | 73,888 | 69,790 | 65,182 | 69,213 | 60,135 | 64,424 | 66,975 | 67,572 | 62,910 |
| Loans |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 272,525 | 271,359 | 270,909 | 269,706 | 267,727 | 261,986 | 257,109 | 251,526 | 245,045 |
| Personal | 45,552 | 45,026 | 44,877 | 45,429 | 44,754 | 43,969 | 42,679 | 41,897 | 41,231 |
| Credit card | 18,179 | 17,065 | 16,171 | 16,479 | 15,679 | 15,087 | 11,122 | 11,134 | 10,870 |
| Business and government | 194,350 | 197,343 | 190,512 | 188,542 | 179,577 | 172,475 | 164,697 | 150,213 | 144,130 |
| Allowance for credit losses | $(3,715)$ | $(3,397)$ | $(3,159)$ | $(3,073)$ | $(2,823)$ | $(2,823)$ | $(2,838)$ | $(2,849)$ | $(2,926)$ |
| Other |  |  |  |  |  |  |  |  |  |
| Derivative instruments | 30,035 | 28,964 | 30,425 | 43,035 | 36,284 | 46,665 | 33,066 | 35,912 | 34,360 |
| Customers' liability under acceptances | 11,325 | 10,877 | 11,996 | 11,574 | 11,681 | 11,736 | 10,618 | 10,958 | 10,817 |
| Property and equipment | 3,214 | 3,307 | 3,314 | 3,377 | 3,286 | 3,357 | 3,325 | 3,286 | 3,133 |
| Goodwill | 5,211 | 5,325 | 5,248 | 5,348 | 5,090 | 5,103 | 5,060 | 4,954 | 4,986 |
| Software and other intangible assets | 2,710 | 2,676 | 2,622 | 2,592 | 2,478 | 2,371 | 2,070 | 2,029 | 1,949 |
| Investments in equity-accounted associates and joint ventures | 675 | 682 | 629 | 632 | 626 | 617 | 682 | 658 | 655 |
| Deferred tax assets | 619 | 566 | 784 | 480 | 319 | 300 | 287 | 402 | 435 |
| Other assets | 27,411 | 29,105 | 31,216 | 35,197 | 34,517 | 33,965 | 30,363 | 29,225 | 27,402 |
| Total assets | 943,001 | 935,239 | 921,991 | 943,597 | 896,790 | 894,148 | 861,664 | 837,683 | 806,067 |
| LIABILITIES AND EQUITY Deposits |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Personal | 235,601 | 236,665 | 236,095 | 232,095 | 228,909 | 225,229 | 220,082 | 213,932 | 210,683 |
| Business and government | 394,491 | 394,950 | 389,225 | 397,188 | 378,363 | 368,969 | 362,362 | 344,388 | 332,974 |
| Bank | 22,094 | 24,784 | 24,561 | 22,523 | 23,271 | 22,495 | 19,794 | 20,246 | 18,708 |
| Secured borrowings | 52,319 | 49,518 | 44,843 | 45,766 | 47,914 | 48,794 | 47,470 | 42,592 | 40,604 |
| Obligations related to securities sold short | 17,749 | 16,731 | 17,639 | 15,284 | 20,179 | 18,970 | 23,272 | 22,790 | 21,815 |
| Cash collateral on securities lent | 5,092 | 5,677 | 4,096 | 4,853 | 3,299 | 3,094 | 2,286 | 2,463 | 3,611 |
| Obligations related to securities sold under repurchase agreements | 81,863 | 76,011 | 71,428 | 77,171 | 63,692 | 66,837 | 68,422 | 71,880 | 64,633 |
| Other |  |  |  |  |  |  |  |  |  |
| Derivative instruments | 38,513 | 36,401 | 39,374 | 52,340 | 39,439 | 45,054 | 29,236 | 32,101 | 29,291 |
| Acceptances | 11,339 | 10,907 | 12,000 | 11,586 | 11,685 | 11,767 | 10,656 | 10,961 | 10,879 |
| Deferred tax liabilities | 42 | 47 | 59 | 45 | 104 | 121 | 44 | 38 | 35 |
| Other liabilities | 26,052 | 25,427 | 25,446 | 28,072 | 24,752 | 28,580 | 25,217 | 24,923 | 22,896 |
| Subordinated indebtedness | 6,455 | 6,615 | 7,317 | 6,292 | 6,359 | 6,291 | 5,531 | 5,539 | 5,653 |
| Equity |  |  |  |  |  |  |  |  |  |
| Preferred shares and other equity instruments | 4,925 | 4,925 | 4,925 | 4,923 | 4,325 | 4,325 | 4,325 | 4,325 | 3,575 |
| Common shares | 15,742 | 15,389 | 15,046 | 14,726 | 14,643 | 14,545 | 14,457 | 14,351 | 14,252 |
| Contributed surplus | 103 | 118 | 115 | 115 | 107 | 115 | 116 | 110 | 117 |
| Retained earnings | 29,796 | 29,240 | 28,403 | 28,823 | 28,439 | 27,567 | 26,807 | 25,793 | 25,055 |
| AOCI | 609 | 1,619 | 1,216 | 1,594 | 1,115 | 1,202 | 1,398 | 1,069 | 1,109 |
| Total shareholders' equity | 51,175 | 51,291 | 49,705 | 50,181 | 48,629 | 47,754 | 47,103 | 45,648 | 44,108 |
| Non-controlling interests | 216 | 215 | 203 | 201 | 195 | 193 | 189 | 182 | 177 |
| Total equity | 51,391 | 51,506 | 49,908 | 50,382 | 48,824 | 47,947 | 47,292 | 45,830 | 44,285 |
| Total liabilities and equity | 943,001 | 935,239 | 921,991 | 943,597 | 896,790 | 894,148 | 861,664 | 837,683 | 806,067 |

## CONDENSED AVERAGE BALANCE SHEET (1)

(\$ millions)

## Assets

Cash and deposits with banks
Securities
Securities borrowed or purchased under resale agreements
Loans and acceptances, net of allowance for credit losses Other
Total assets
Liabilities and equity
Liabilities and
Deposits
Obligations related to securities lent or sold short or under
repurchase agreements
Other
Subordinated indebtedness
Shareholders' equity
Non-controlling interests
Total liabilities and equity
Average interest-earning assets ${ }^{(1)(2)}$

| Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{5 9 , 4 6 8}$ | 59,019 | 66,697 | 69,261 | 53,745 | 55,273 | 59,729 | 66,059 | 59,635 |
| $\mathbf{1 9 5 , 9 8 2}$ | 188,815 | 190,467 | 177,045 | 174,474 | 176,858 | 178,494 | 160,513 | 154,201 |
| $\mathbf{8 3 , 1 4 7}$ | 79,365 | 81,442 | 79,985 | 75,577 | 78,451 | 81,183 | 79,651 | 78,891 |
| $\mathbf{5 3 7 , 2 9 5}$ | 534,812 | 529,245 | 525,557 | 509,998 | 492,626 | 474,486 | 455,491 | 440,063 |
| $\mathbf{6 7 , 7 4 8}$ | 70,764 | 85,313 | 95,982 | 86,169 | 78,701 | 76,661 | 74,217 | 73,978 |
| $\mathbf{9 4 3 , 6 4 0}$ | 932,775 | 953,164 | 947,830 | 899,963 | 881,909 | 870,553 | 835,931 | 806,768 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{7 1 2 , 3 6 7}$ | 702,773 | 715,106 | 703,763 | 673,623 | 664,196 | 652,865 | 623,165 | 599,283 |
| $\mathbf{1 0 1 , 4 0 9}$ | 99,650 | 96,480 | 93,949 | 90,071 | 93,094 | 97,384 | 97,139 | 92,770 |
| $\mathbf{7 1 , 8 0 4}$ | 72,705 | 84,970 | 94,179 | 81,187 | 71,183 | 68,608 | 64,828 | 66,062 |
| $\mathbf{6 , 5 2 9}$ | 6,914 | 6,405 | 6,339 | 6,306 | 5,767 | 5,573 | 5,639 | 5,643 |
| $\mathbf{5 1 , 3 1 7}$ | 50,522 | 50,002 | 49,394 | 48,583 | 47,480 | 45,935 | 44,983 | 42,838 |
| $\mathbf{2 1 4}$ | 211 | 201 | 206 | 193 | 189 | 188 | 177 | 172 |
| $\mathbf{9 4 3 , 6 4 0}$ | 932,775 | 953,164 | 947,830 | 899,963 | 881,909 | 870,553 | 835,931 | 806,768 |
| $\mathbf{8 6 2 , 0 6 4}$ | 847,244 | 852,588 | 834,639 | 796,592 | 787,462 | 777,820 | 747,009 | 718,403 |


| $\mathbf{2 0 2 3}$ 2022 2022 <br> $\mathbf{9 M}$ 9 M 12 M <br>    <br> $\mathbf{6 1 , 7 5 7}$ 56,259 59,536 <br> $\mathbf{1 9 1 , 7 8 7}$ 176,606 176,717 <br> $\mathbf{8 1 , 3 4 0}$ 78,403 78,802 <br> $\mathbf{5 3 3 , 7 7 3}$ 492,367 500,733 <br> $\mathbf{7 4 , 6 5 0}$ 80,531 84,425 <br> $\mathbf{9 4 3 , 3 0 7}$ 884,166 900,213 <br>    <br> $\mathbf{7 1 0 , 1 6 2}$ 663,554 673,689 <br> $\mathbf{9 9 , 1 7 5}$ 93,521 93,629 <br> $\mathbf{7 6 , 5 3 4}$ 73,687 78,852 <br> $\mathbf{6 , 6 1 2}$ 5,883 5,998 <br> $\mathbf{5 0 , 6 1 5}$ 47,331 47,851 <br> $\mathbf{2 0 9}$ 190 194 <br> $\mathbf{9 4 3 , 3 0 7}$ 884,166 900,213 <br> $\mathbf{8 5 4 , 0 4 0}$ 787,289 799,224 |
| :---: |

(1) Average balances are calculated as a weighted average of daily closing balances.
 certain sublease-related assets.

GOODWILL, SOFTWARE AND OTHER INTANGIBLE ASSETS

## (\$ millions)

Goodwill
Balance at beginning of period
Acquisitions
Impairment
Adjustments ${ }^{(1)}$
Balance at end of period

## Software

Balance at beginning of period
Changes, net of amortization and impairment ${ }^{(1)}$
Balance at end of period
Other intangible assets
Balance at beginning of period
Acquisitions / Additions
Amortization and impairment
Adjustments ${ }^{(2)}$
Balance at end of period
Software and other intangible assets

| Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{5 , 3 2 5}$ | 5,248 | 5,348 | 5,090 | 5,103 | 5,060 | 4,954 | 4,986 | 4,928 |
| - | - | - | - | - | - | - | - | - |
| - | - | - | - | - | - | - | - | - |
| $\mathbf{( 1 1 4 )}$ | 77 | $(100)$ | 258 | $(13)$ | 43 | 106 | $(32)$ | 58 |
| $\mathbf{5 , 2 1 1}$ | 5,325 | 5,248 | 5,348 | 5,090 | 5,103 | 5,060 | 4,954 | 4,986 |

(1) Includes foreign currency translation adjustments.
(2) Includes foreign currency translation and purchase price adjustments.

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

| (\$ millions) | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | $\begin{array}{r} 2023 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2022 \\ 9 M \end{array}$ | $\begin{array}{r} \hline 2022 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income | 1,430 | 1,688 | 432 | 1,185 | 1,666 | 1,523 | 1,869 | 1,440 | 1,730 | 3,550 | 5,058 | 6,243 |
| Other comprehensive income (loss) (OCl), net of income tax, that is subject to subsequent reclassification to net income <br> Net foreign currency translation adjustments <br> Net gains (losses) on investments in foreign operations |  |  |  |  |  |  |  |  |  |  |  |  |
| Net gains (losses) on hedges of investments in foreign operations | 676 | (431) | 543 | $(1,510)$ | 81 | (245) | (616) | 172 | (318) | 788 | (780) | $(2,290)$ |
| Net change in debt securities measured at FVOCI |  |  |  |  |  |  |  |  |  |  |  |  |
| Net change in debt securities measured at FVOCI <br> Net gains (losses) on securities measured at FVOCI | 83 | 134 | 129 | (107) | (104) | (404) | (169) | (33) | (1) | 346 | (677) | (784) |
| Net (gains) losses reclassified to net income | (20) | (25) | (7) | 5 | (5) | (11) | (14) | (15) | (9) | (52) | (30) | (25) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net change in cash flow hedges <br> Net gains (losses) on derivatives designated as cash flow hedges | (686) | 105 | 576 | (488) | (121) | (749) | 7 | (187) | 211 | (5) | (863) | $(1,351)$ |
| Net (gains) losses reclassified to net income | 165 | (107) | (373) | 50 | 248 | 326 | (72) | 32 | (161) | (315) | 502 | 552 |
|  | (521) | (2) | 203 | (438) | 127 | (423) | (65) | (155) | 50 | (320) | (361) | (799) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net gains (losses) due to fair value change of FVO liabilities attributable to changes in credit risk |  |  |  |  |  |  |  |  |  | (186) | 222 | 262 |
| Net gains (losses) on equity securities designated at FVOCI | 6 | 7 | 6 | (5) | (84) | 35 | 19 | 30 | 25 | 19 | (30) | (35) |
| Total OCI ${ }^{(1)}$ | (21) | (55) | (236) | (163) | (41) | 465 | 164 | 301 | 172 | (312) | 588 | 425 |
|  | $(1,008)$ | 405 | (378) | 478 | (78) | (181) | 351 | (31) | 440 | (981) | 92 | 570 |
| Comprehensive income | 422 | 2,093 | 54 | 1,663 | 1,588 | 1,342 | 2,220 | 1,409 | 2,170 | 2,569 | 5,150 | 6,813 |
| Comprehensive income (loss) attributable to non-controlling interests | 10 | 11 | 9 | 7 | 6 | 5 | 5 | 4 | 5 | 30 | 16 | 23 |
| Preferred shareholders and other equity instrument holders | 66 | 67 | 72 | 37 | 46 | 47 | 41 | 47 | 30 | 205 | 134 | 171 |
| Common shareholders | 346 | 2,015 | (27) | 1,619 | 1,536 | 1,290 | 2,174 | 1,358 | 2,135 | 2,334 | 5,000 | 6,619 |
| Comprehensive income attributable to equity shareholders | 412 | 2,082 | 45 | 1,656 | 1,582 | 1,337 | 2,215 | 1,405 | 2,165 | 2,539 | 5,134 | 6,790 |

(1) Includes $\$ 6$ million of losses (Q2/23: $\$ 40$ million of gains) relating to our investments in equity-accounted associates and joint ventures.

## INCOME TAX ALLOCATED TO EACH COMPONENT OF OTHER COMPREHENSIVE INCOME



| $\mathbf{2 0 2 3}$ | 2022 | 2022 |
| ---: | ---: | ---: |
| $\mathbf{9 M}$ | 9 M | 12 M |

Income tax (expense) benefit
Subject to subsequent reclassification to net income
Net foreign currency translation adjustments

Net foreign currency translation adjustments
Net gains (losses) on investments in foreign operations
Net gains (losses) on hedges of investments in foreign operations
Net change in debt securities measured at FVOCI
Net gains (losses) on securities measured at FVOCI
Net (gains) losses reclassified to net income

## Net change in cash flow hedges

Net gains (losses) on derivatives designated as cash flow hedges
Net (gains) losses reclassified to net income

## Not subject to subsequent reclassification to net income

Net gains (losses) on post-employment defined benefit plans
Net gains (losses) due to fair value change of FVO liabilities attributable to changes in credit risk
Net gains (losses) on equity securities designated at FVOCI

|  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{3 9}$ | $(28)$ | 35 | $(91)$ | 5 | $(15)$ | $(35)$ | 11 | $(19)$ |
| $\mathbf{( 5 6 )}$ | 32 | $(43)$ | 82 | $(5)$ | 14 | 40 | $(10)$ | 18 |
| $\mathbf{( 1 7 )}$ | 4 | $(8)$ | $(9)$ | - | $(1)$ | 5 | 1 | $(1)$ |
|  |  |  |  |  |  |  |  |  |
| $(\mathbf{3 4})$ | $(29)$ | $(34)$ | 15 | 12 | 99 | 34 | 5 | $(3)$ |
| $\mathbf{7}$ | 10 | 3 | $(2)$ | 2 | 4 | 5 | 5 | 3 |
| $\mathbf{( 2 7 )}$ | $(19)$ | $(31)$ | 13 | 14 | 103 | 39 | 10 | - |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{2 6 4}$ | $(21)$ | $(221)$ | 174 | 43 | 269 | $(4)$ | 66 | $(75)$ |
| $\mathbf{( 6 3 )}$ | 33 | 143 | $(18)$ | $(88)$ | $(117)$ | 26 | $(11)$ | 57 |
| $\mathbf{2 0 1}$ | 12 | $(78)$ | 156 | $(45)$ | 152 | 22 | 55 | $(18)$ |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{( 7 )}$ | 10 | 36 | 44 | 12 | $(115)$ | $(38)$ | $(74)$ | $(49)$ |
| $\mathbf{1 7}$ | $(6)$ | 57 | $(14)$ | $(27)$ | $(38)$ | $(14)$ | $(6)$ | $(3)$ |
| $\mathbf{( 2 )}$ | $(3)$ | $(1)$ | 2 | 28 | $(13)$ | $(8)$ | $(10)$ | $(9)$ |
| $\mathbf{8}$ | 1 | 92 | 32 | 13 | $(166)$ | $(60)$ | $(90)$ | $(61)$ |
| $\mathbf{1 6 5}$ | $(2)$ | $(25)$ | 192 | $(18)$ | 88 | 6 | $(24)$ | $(80)$ |


|  |  |  |
| :---: | :---: | :---: |
|  |  |  |
| 46 | $(45)$ | $(136)$ |
| $(67)$ | 49 | 131 |
| $(21)$ | 4 | $(5)$ |
|  |  |  |
| $(97)$ | 145 | 160 |
| 20 | 11 | 9 |
| $(77)$ | 156 | 169 |
| 22 | 308 | 482 |
| 113 | $(179)$ | $(197)$ |
| 135 | 129 | 285 |
| 39 | $(141)$ | $(97)$ |
| 68 | $(79)$ | $(93)$ |
| $(6)$ | 7 | 9 |
| 101 | $(213)$ | $(181)$ |
|  |  |  |
| 138 | 76 | 268 |

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

| Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 4,925 | 4,925 | 4,923 | 4,325 | 4,325 | 4,325 | 4,325 | 3,575 | 3,575 |
| - | - | - | 600 | 800 | - | - | 750 | - |
| - | - | - | - | (800) | - | - | - | - |
| - | - | 2 | (2) | - | - | - | - | - |
| 4,925 | 4,925 | 4,925 | 4,923 | 4,325 | 4,325 | 4,325 | 4,325 | 3,575 |
| 15,389 | 15,046 | 14,726 | 14,643 | 14,545 | 14,457 | 14,351 | 14,252 | 14,130 |
| 357 | 341 | 322 | 81 | 95 | 90 | 135 | 99 | 124 |
| - | - | - | - | - | - | (29) | - | - |
| (4) | 2 | (2) | 2 | 3 | (2) | - | - | (2) |
| 15,742 | 15,389 | 15,046 | 14,726 | 14,643 | 14,545 | 14,457 | 14,351 | 14,252 |
| 118 | 115 | 115 | 107 | 115 | 116 | 110 | 117 | 119 |
| 3 | 3 | 2 | 9 | 3 | 3 | 9 | 2 | 3 |
| (17) | (1) | (2) | (1) | (11) | (2) | (6) | (14) | (6) |
| (1) | 1 | - | - | - | (2) | 3 | 5 | 1 |
| 103 | 118 | 115 | 115 | 107 | 115 | 116 | 110 | 117 |
| 29,240 | 28,403 | 28,823 | 28,439 | 27,567 | 26,807 | 25,793 | 25,055 | 24,003 |
| 1,420 | 1,677 | 423 | 1,178 | 1,660 | 1,518 | 1,864 | 1,436 | 1,725 |
| (66) | (67) | (72) | (37) | (46) | (47) | (41) | (47) | (30) |
| (799) | (775) | (771) | (752) | (750) | (726) | (726) | (657) | (657) |
| - | - | - | - | - | - | (105) | - | - |
| 2 | 2 | - | (1) | 9 | 15 | 22 | 9 | 14 |
| (1) | - | - | (4) | (1) | - | - | (3) | - |
| 29,796 | 29,240 | 28,403 | 28,823 | 28,439 | 27,567 | 26,807 | 25,793 | 25,055 |


| 2023 |  |  |
| :---: | :---: | :---: |
| 9M | 9M | 12M |
| 4,923 | 4,325 | 4,325 |
| - | 800 | 1,400 |
| - | (800) | (800) |
| 2 | - | (2) |
| 4,925 | 4,325 | 4,923 |
| 14,726 | 14,351 | 14,351 |
| 1,020 | 320 | 401 |
| - | (29) | (29) |
| (4) | 1 | 3 |
| 15,742 | 14,643 | 14,726 |
| 115 | 110 | 110 |
| 8 | 15 | 24 |
| (20) | (19) | (20) |
| - | 1 | 1 |
| 103 | 107 | 115 |
| 28,823 | 25,793 | 25,793 |
| 3,520 | 5,042 | 6,220 |
| (205) | (134) | (171) |
| $(2,345)$ | $(2,202)$ | $(2,954)$ |
| - | (105) | (105) |
| 4 | 46 | 45 |
| (1) | (1) | (5) |
| 29,796 | 28,439 | 28,823 |

Equity ending balance on next page.
For footnotes, see next page.

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (continued)

(\$ millions)

| Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| $\mathbf{2 0 2 3}$ | 2022 | 2022 |
| ---: | ---: | ---: |
| $\mathbf{9 M}$ | 9 M | 12 M |

## AOCI, net of income tax

AOCI, net of income tax, that is subject to subsequent reclassification to net income
Net foreign currency translation adjustments
Balance at beginning of period
Net change in foreign currency translation adjustments
Balance at end of period
Net gains (losses) on debt securities measured at FVOCI
Balance at beginning of period
Net change in securities measured at FVOCI
Balance at end of period
Net gains (losses) on cash flow hedges
Balance at beginning of period
Net change in cash flow hedges
Balance at end of period
AOCI, net of income tax, that is not subject to subsequent reclassification to net income
Net gains (losses) on post-employment defined benefit plans
Balance at beginning of period
Net change in post-employment defined benefit plans
Balance at end of period

## Net gains (losses) due to fair value change of FVO liabilities attributable

to changes in credit risk
Balance at beginning of period
Net change attributable to changes in credit risk
Balance at end of period

## Net gains (losses) on equity securities designated at FVOC

Balance at beginning of period
Net gains (losses) on equity securities designated at FVOCI
Realized (gains) losses on equity securities designated at FVOCI reclassified to retained earnings
Balance at end of period
Total AOCI, net of income tax

## Non-controlling interests

Balance at beginning of period
Net income (loss) attributable to non-controlling interests
Dividends
Other
Balance at end of period

## Equity at end of period

| 1,697 | 1,344 | 1,811 | 630 | 685 | 493 | 58 | 187 | (41) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (529) | 353 | (467) | 1,181 | (55) | 192 | 435 | (129) | 228 |
| 1,168 | 1,697 | 1,344 | 1,811 | 630 | 685 | 493 | 58 | 187 |
| (385) | (494) | (616) | (514) | (405) | 10 | 193 | 241 | 251 |
| 63 | 109 | 122 | (102) | (109) | (415) | (183) | (48) | (10) |
| (322) | (385) | (494) | (616) | (514) | (405) | 10 | 193 | 241 |
| (461) | (459) | (662) | (224) | (351) | 72 | 137 | 292 | 242 |
| (521) | (2) | 203 | (438) | 127 | (423) | (65) | (155) | 50 |
| (982) | (461) | (459) | (662) | (224) | (351) | 72 | 137 | 292 |
| 669 | 738 | 832 | 1,030 | 1,062 | 740 | 634 | 380 | 243 |
| 18 | (69) | (94) | (198) | (32) | 322 | 106 | 254 | 137 |
| 687 | 669 | 738 | 832 | 1,030 | 1,062 | 740 | 634 | 380 |
| 93 | 86 | 234 | 194 | 119 | 11 | (28) | (45) | (55) |
| (45) | 7 | (148) | 40 | 75 | 108 | 39 | 17 | 10 |
| 48 | 93 | 86 | 234 | 194 | 119 | 11 | (28) | (45) |
| 6 | 1 | (5) | (1) | 92 | 72 | 75 | 54 | 43 |
| 6 | 7 | 6 | (5) | (84) | 35 | 19 | 30 | 25 |
| (2) | (2) | - | 1 | (9) | (15) | (22) | (9) | (14) |
| 10 | 6 | 1 | (5) | (1) | 92 | 72 | 75 | 54 |
| 609 | 1,619 | 1,216 | 1,594 | 1,115 | 1,202 | 1,398 | 1,069 | 1,109 |
| 215 | 203 | 201 | 195 | 193 | 189 | 182 | 177 | 170 |
| 10 | 11 | 9 | 7 | 6 | 5 | 5 | 4 | 5 |
| (2) | (2) | (2) | (2) | (2) | (2) | (2) | (6) | (1) |
| (7) | 3 | (5) | 1 | (2) | 1 | 4 | 7 | 3 |
| 216 | 215 | 203 | 201 | 195 | 193 | 189 | 182 | 177 |
| 51,391 | 51,506 | 49,908 | 50,382 | 48,824 | 47,947 | 47,292 | 45,830 | 44,285 |


| 1,811 | 58 | 58 |
| :---: | :---: | :---: |
| (643) | 572 | 1,753 |
| 1,168 | 630 | 1,811 |
| (616) | 193 | 193 |
| 294 | (707) | (809) |
| (322) | (514) | (616) |
| (662) | 137 | 137 |
| (320) | (361) | (799) |
| (982) | (224) | (662) |
| 832 | 634 | 634 |
| (145) | 396 | 198 |
| 687 | 1,030 | 832 |
| 234 | (28) | (28) |
| (186) | 222 | 262 |
| 48 | 194 | 234 |
| (5) | 75 | 75 |
| 19 | (30) | (35) |
| (4) | (46) | (45) |
| 10 | (1) | (5) |
| 609 | 1,115 | 1,594 |
| 201 | 182 | 182 |
| 30 | 16 | 23 |
| (6) | (6) | (8) |
| (9) | 3 | 4 |
| 216 | 195 | 201 |
| 51,391 | 48,824 | 50,382 |

 additional common shares issued from Treasury
(2) Q2/22 and Q1/22 included the portion of the estimated tax benefit related to employee stock options that is incremental to the amount recognized in the consolidated statement of income.

ASSETS UNDER ADMINISTRATION ${ }^{(1)(2)}$

| (\$ millions) | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets under administration |  |  |  |  |  |  |  |  |  |
| Individuals | 370,084 | 359,747 | 354,371 | 338,038 | 342,398 | 347,610 | 362,169 | 360,364 | 346,489 |
| Institutions | 2,506,051 | 2,508,264 | 2,522,718 | 2,396,863 | 2,384,086 | 2,442,843 | 2,512,784 | 2,467,849 | 2,503,445 |
| Canadian retail mutual funds and ETFs | 127,494 | 127,572 | 125,655 | 119,927 | 124,921 | 127,738 | 134,606 | 135,008 | 132,535 |
| Total assets under administration | 3,003,629 | 2,995,583 | 3,002,744 | 2,854,828 | 2,851,405 | 2,918,191 | 3,009,559 | 2,963,221 | 2,982,469 |


 (2) Includes the full contract amount of assets under administration or custody under a $50 / 50$ joint venture between CIBC and The Bank of New York Mellon

## ASSETS UNDER MANAGEMENT ${ }^{(1)}$

| (\$ millions) | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets under management |  |  |  |  |  |  |  |  |  |
| Individuals | 147,272 | 143,737 | 140,097 | 134,350 | 135,007 | 135,323 | 141,022 | 139,564 | 135,314 |
| Institutions | 38,869 | 39,328 | 39,196 | 37,236 | 38,194 | 39,197 | 41,752 | 42,262 | 42,711 |
| Canadian retail mutual funds and ETFs | 127,494 | 127,572 | 125,655 | 119,927 | 124,921 | 127,738 | 134,606 | 135,008 | 132,535 |
| Total assets under management | 313,635 | 310,637 | 304,948 | 291,513 | 298,122 | 302,258 | 317,380 | 316,834 | 310,560 |

 management on behalf of the clients.

LOANS AND ACCEPTANCES, NET OF ALLOWANCE FOR CREDIT LOSSES

| (\$ millions) | Q3/23 |  |  |  | Q2/23 |  |  |  | Q1/23 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada | United States | Other countries | Total | Canada | United States | Other countries | Total | Canada | United States | Other countries | Total |
| Consumer loans ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 266,881 | 2,456 | 2,733 | 272,070 | 265,687 | 2,467 | 2,821 | 270,975 | 265,388 | 2,409 | 2,804 | 270,601 |
| Personal | 43,408 | 513 | 687 | 44,608 | 42,864 | 585 | 692 | 44,141 | 42,703 | 592 | 686 | 43,981 |
| Credit card | 17,317 | 25 | 138 | 17,480 | 16,221 | 27 | 143 | 16,391 | 15,243 | 28 | 143 | 15,414 |
| Total net consumer loans | 327,606 | 2,994 | 3,558 | 334,158 | 324,772 | 3,079 | 3,656 | 331,507 | 323,334 | 3,029 | 3,633 | 329,996 |
| Business and government loans ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 5,177 | - | 211 | 5,388 | 5,499 | - | 231 | 5,730 | 5,672 | - | 239 | 5,911 |
| Financial institutions | 14,983 | 21,006 | 4,679 | 40,668 | 13,879 | 21,737 | 6,343 | 41,959 | 13,805 | 19,706 | 7,116 | 40,627 |
| Retail and wholesale | 8,554 | 2,874 | 688 | 12,116 | 9,077 | 3,125 | 718 | 12,920 | 9,229 | 3,158 | 645 | 13,032 |
| Business services | 9,750 | 5,114 | 2,073 | 16,937 | 9,766 | 5,381 | 2,079 | 17,226 | 9,672 | 5,482 | 2,082 | 17,236 |
| Manufacturing - capital goods | 2,717 | 2,676 | 36 | 5,429 | 2,662 | 2,828 | 40 | 5,530 | 2,764 | 2,699 | 38 | 5,501 |
| Manufacturing - consumer goods | 5,258 | 1,632 | 165 | 7,055 | 5,146 | 1,567 | 176 | 6,889 | 5,039 | 1,503 | 195 | 6,737 |
| Real estate and construction | 32,484 | 22,993 | 1,508 | 56,985 | 31,913 | 23,901 | 1,322 | 57,136 | 30,181 | 23,261 | 1,350 | 54,792 |
| Agriculture | 8,053 | 185 | 38 | 8,276 | 8,063 | 230 | 28 | 8,321 | 8,020 | 252 | 31 | 8,303 |
| Oil and gas | 2,646 | 1,492 | 57 | 4,195 | 2,299 | 1,355 | 58 | 3,712 | 2,117 | 1,424 | 60 | 3,601 |
| Mining | 1,096 | 203 | 751 | 2,050 | 1,142 | 173 | 834 | 2,149 | 1,065 | 191 | 507 | 1,763 |
| Forest products | 457 | 150 | - | 607 | 501 | 119 | - | 620 | 445 | 103 | - | 548 |
| Hardware and software | 1,005 | 3,297 | 427 | 4,729 | 1,016 | 3,319 | 410 | 4,745 | 964 | 3,228 | 369 | 4,561 |
| Telecommunications and cable | 1,860 | 1,062 | 248 | 3,170 | 1,878 | 1,090 | 249 | 3,217 | 1,115 | 1,403 | 221 | 2,739 |
| Publishing, printing and broadcasting | 205 | 267 | 54 | 526 | 213 | 271 | 57 | 541 | 211 | 251 | 99 | 561 |
| Transportation | 2,699 | 2,243 | 2,283 | 7,225 | 2,606 | 2,214 | 2,458 | 7,278 | 2,698 | 2,110 | 2,419 | 7,227 |
| Utilities | 7,096 | 4,846 | 4,739 | 16,681 | 6,988 | 4,711 | 4,868 | 16,567 | 6,791 | 3,913 | 4,561 | 15,265 |
| Education, health and social services | 4,008 | 4,952 | 41 | 9,001 | 3,956 | 5,139 | 53 | 9,148 | 3,921 | 4,988 | 58 | 8,967 |
| Governments | 1,862 | 264 | 1,884 | 4,010 | 1,829 | 211 | 1,978 | 4,018 | 2,270 | 178 | 2,279 | 4,727 |
| Stages 1 and 2 allowance for credit losses allocated to business and government loans ${ }^{(2)(3)}$ | (266) | (643) | (81) | (990) | (260) | (584) | (96) | (940) | (281) | (407) | (100) | (788) |
| Total net business and government loans, including acceptances | 109,644 | 74,613 | 19,801 | 204,058 | 108,173 | 76,787 | 21,806 | 206,766 | 105,698 | 73,443 | 22,169 | 201,310 |
| Total net loans and acceptances | 437,250 | 77,607 | 23,359 | 538,216 | 432,945 | 79,866 | 25,462 | 538,273 | 429,032 | 76,472 | 25,802 | 531,306 |

(1) Classification by country is primarily based on domicile of debtor or customer.
(2) Stage 3 allowance for credit losses is allocated to business and government loans, including acceptances, by category.
(3) Stage 1 and 2 allowances are primarily allocated based on the geographic location where they are recorded.

LOANS AND ACCEPTANCES, NET OF ALLOWANCE FOR CREDIT LOSSES (continued)

| (\$ millions) | Q4/22 |  |  |  | Q3/22 |  |  |  | Q2/22 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada | United States | Other countries | Total | Canada | United States | Other countries | Total | Canada | United States | Other countries | Total |
| Consumer loans ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 264,089 | 2,439 | 2,885 | 269,413 | 262,518 | 2,234 | 2,691 | 267,443 | 256,790 | 2,216 | 2,664 | 261,670 |
| Personal | 43,210 | 626 | 691 | 44,527 | 42,622 | 638 | 643 | 43,903 | 41,892 | 625 | 645 | 43,162 |
| Credit card | 15,523 | 26 | 146 | 15,695 | 14,832 | 27 | 132 | 14,991 | 14,229 | 23 | 131 | 14,383 |
| Total net consumer loans | 322,822 | 3,091 | 3,722 | 329,635 | 319,972 | 2,899 | 3,466 | 326,337 | 312,911 | 2,864 | 3,440 | 319,215 |
| Business and government loans ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 5,827 | - | 250 | 6,077 | 6,175 | - | 244 | 6,419 | 6,380 | - | 251 | 6,631 |
| Financial institutions | 13,593 | 20,045 | 6,805 | 40,443 | 12,148 | 20,694 | 6,729 | 39,571 | 12,106 | 18,574 | 6,143 | 36,823 |
| Retail and wholesale | 9,304 | 3,156 | 650 | 13,110 | 8,920 | 3,071 | 588 | 12,579 | 8,330 | 3,300 | 639 | 12,269 |
| Business services | 9,932 | 6,188 | 2,077 | 18,197 | 9,016 | 5,672 | 1,851 | 16,539 | 8,571 | 4,924 | 1,782 | 15,277 |
| Manufacturing - capital goods | 3,012 | 2,746 | 39 | 5,797 | 2,503 | 2,782 | 32 | 5,317 | 2,475 | 3,069 | 73 | 5,617 |
| Manufacturing - consumer goods | 5,014 | 1,610 | 133 | 6,757 | 4,763 | 1,539 | 115 | 6,417 | 4,444 | 1,424 | 121 | 5,989 |
| Real estate and construction | 29,486 | 22,705 | 1,218 | 53,409 | 29,044 | 20,541 | 1,289 | 50,874 | 27,846 | 19,900 | 1,345 | 49,091 |
| Agriculture | 7,901 | 242 | 32 | 8,175 | 7,750 | 132 | 33 | 7,915 | 8,127 | 162 | 36 | 8,325 |
| Oil and gas | 2,391 | 1,214 | 55 | 3,660 | 1,696 | 1,325 | 56 | 3,077 | 2,054 | 1,236 | 91 | 3,381 |
| Mining | 993 | 167 | 554 | 1,714 | 925 | 210 | 653 | 1,788 | 752 | 110 | 1,020 | 1,882 |
| Forest products | 442 | 111 | - | 553 | 401 | 126 | - | 527 | 389 | 102 | - | 491 |
| Hardware and software | 940 | 3,056 | 412 | 4,408 | 920 | 2,902 | 377 | 4,199 | 1,033 | 2,764 | 355 | 4,152 |
| Telecommunications and cable | 1,066 | 1,348 | 141 | 2,555 | 415 | 1,424 | 133 | 1,972 | 404 | 1,234 | 134 | 1,772 |
| Publishing, printing and broadcasting | 211 | 259 | 85 | 555 | 212 | 231 | 88 | 531 | 285 | 143 | 89 | 517 |
| Transportation | 2,673 | 2,176 | 2,406 | 7,255 | 2,755 | 2,007 | 2,625 | 7,387 | 2,573 | 1,827 | 2,778 | 7,178 |
| Utilities | 5,583 | 3,870 | 4,159 | 13,612 | 5,266 | 3,759 | 4,129 | 13,154 | 4,313 | 4,050 | 4,128 | 12,491 |
| Education, health and social services | 3,828 | 4,932 | 48 | 8,808 | 3,817 | 4,616 | 44 | 8,477 | 3,787 | 4,332 | 22 | 8,141 |
| Governments | 2,074 | 302 | 2,304 | 4,680 | 1,857 | 269 | 2,033 | 4,159 | 1,891 | 198 | 1,718 | 3,807 |
| Stages 1 and 2 allowance for credit losses allocated to business and government loans ${ }^{(2)(3)}$ | (260) | (370) | (113) | (743) | (242) | (292) | (110) | (644) | (234) | (278) | (107) | (619) |
| Total net business and government loans, including acceptances | 104,010 | 73,757 | 21,255 | 199,022 | 98,341 | 71,008 | 20,909 | 190,258 | 95,526 | 67,071 | 20,618 | 183,215 |
| Total net loans and acceptances | 426,832 | 76,848 | 24,977 | 528,657 | 418,313 | 73,907 | 24,375 | 516,595 | 408,437 | 69,935 | 24,058 | 502,430 |

For footnotes, see page 23.

LOANS AND ACCEPTANCES, NET OF ALLOWANCE FOR CREDIT LOSSES (continued)

| (\$ millions) | Q1/22 |  |  |  | Q4/21 |  |  |  | Q3/21 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada | United States | Other countries | Total | Canada | United States | Other countries | Total | Canada | United States | Other countries | Total |
| Consumer loans ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 251,995 | 2,147 | 2,664 | 256,806 | 246,581 | 2,071 | 2,594 | 251,246 | 240,167 | 2,044 | 2,535 | 244,746 |
| Personal | 40,679 | 580 | 638 | 41,897 | 39,940 | 542 | 647 | 41,129 | 39,255 | 520 | 649 | 40,424 |
| Credit card | 10,357 | 26 | 129 | 10,512 | 10,362 | 22 | 125 | 10,509 | 10,209 | 21 | 123 | 10,353 |
| Total net consumer loans | 303,031 | 2,753 | 3,431 | 309,215 | 296,883 | 2,635 | 3,366 | 302,884 | 289,631 | 2,585 | 3,307 | 295,523 |
| Business and government loans ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 6,379 | 15 | 263 | 6,657 | 6,259 | 48 | 268 | 6,575 | 6,244 | 241 | 243 | 6,728 |
| Financial institutions | 12,716 | 16,534 | 5,365 | 34,615 | 11,407 | 13,705 | 3,896 | 29,008 | 10,932 | 11,642 | 4,294 | 26,868 |
| Retail and wholesale | 7,232 | 2,431 | 538 | 10,201 | 6,549 | 2,449 | 596 | 9,594 | 6,023 | 1,939 | 528 | 8,490 |
| Business services | 7,206 | 5,391 | 1,803 | 14,400 | 6,663 | 4,808 | 1,789 | 13,260 | 6,649 | 4,996 | 1,667 | 13,312 |
| Manufacturing - capital goods | 2,264 | 2,897 | 33 | 5,194 | 2,222 | 2,500 | 93 | 4,815 | 2,103 | 2,387 | 51 | 4,541 |
| Manufacturing - consumer goods | 3,813 | 1,340 | 104 | 5,257 | 3,430 | 1,283 | 91 | 4,804 | 3,540 | 966 | 95 | 4,601 |
| Real estate and construction | 26,915 | 19,429 | 1,202 | 47,546 | 25,151 | 18,138 | 1,264 | 44,553 | 24,455 | 17,385 | 1,245 | 43,085 |
| Agriculture | 7,669 | 186 | 34 | 7,889 | 7,242 | 129 | 36 | 7,407 | 7,374 | 118 | 35 | 7,527 |
| Oil and gas | 2,658 | 1,876 | 53 | 4,587 | 2,539 | 1,818 | 238 | 4,595 | 2,652 | 1,934 | 300 | 4,886 |
| Mining | 556 | 113 | 937 | 1,606 | 415 | 127 | 490 | 1,032 | 472 | 113 | 501 | 1,086 |
| Forest products | 393 | 137 | - | 530 | 283 | 165 | - | 448 | 310 | 169 | - | 479 |
| Hardware and software | 624 | 2,329 | 202 | 3,155 | 589 | 2,275 | 130 | 2,994 | 583 | 2,150 | 126 | 2,859 |
| Telecommunications and cable | 311 | 1,335 | 311 | 1,957 | 238 | 1,196 | 130 | 1,564 | 193 | 1,195 | 131 | 1,519 |
| Publishing, printing and broadcasting | 329 | 53 | 88 | 470 | 343 | 71 | 95 | 509 | 360 | 56 | 94 | 510 |
| Transportation | 2,614 | 1,629 | 2,668 | 6,911 | 2,526 | 1,255 | 2,909 | 6,690 | 2,389 | 1,325 | 2,852 | 6,566 |
| Utilities | 4,266 | 4,216 | 3,513 | 11,995 | 4,397 | 3,654 | 3,519 | 11,570 | 3,918 | 3,193 | 3,333 | 10,444 |
| Education, health and social services | 3,688 | 4,361 | 26 | 8,075 | 3,664 | 3,927 | 23 | 7,614 | 3,739 | 3,894 | 23 | 7,656 |
| Governments | 1,770 | 200 | 1,780 | 3,750 | 1,666 | 229 | 1,736 | 3,631 | 1,253 | 195 | 1,802 | 3,250 |
| Stages 1 and 2 allowance for credit losses allocated to business and government loans ${ }^{(2)(3)}$ | (230) | (265) | (128) | (623) | (245) | (282) | (141) | (668) | (271) | (355) | (137) | (763) |
| Total net business and government loans, including acceptances | 91,173 | 64,207 | 18,792 | 174,172 | 85,338 | 57,495 | 17,162 | 159,995 | 82,918 | 53,543 | 17,183 | 153,644 |
| Total net loans and acceptances | 394,204 | 66,960 | 22,223 | 483,387 | 382,221 | 60,130 | 20,528 | 462,879 | 372,549 | 56,128 | 20,490 | 449,167 |

For footnotes, see page 23.

## GROSS IMPAIRED LOANS

(\$ millions)

| Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Gross Impaired Loans (GIL) by portfolio: Consumer | 664 | 673 | 663 | 596 | 585 | 586 | 640 | 638 | 650 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgages |  |  |  |  |  |  |  |  |  |
| Personal | 241 | 246 | 237 | 227 | 203 | 189 | 174 | 162 | 163 |
| Total GIL - consumer | 905 | 919 | 900 | 823 | 788 | 775 | 814 | 800 | 813 |
| Business and government |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 21 | 24 | 25 | 24 | 18 | 18 | 15 | 13 | 16 |
| Financial institutions | 99 | 40 | 40 | 41 | 39 | 35 | 82 | 75 | 81 |
| Retail and wholesale | 300 | 271 | 172 | 181 | 168 | 170 | 161 | 158 | 209 |
| Business services | 129 | 143 | 130 | 112 | 119 | 117 | 154 | 142 | 134 |
| Manufacturing - capital goods | 3 | 45 | 45 | 63 | 74 | 80 | 98 | 59 | 32 |
| Manufacturing - consumer goods | 40 | 72 | 60 | 33 | 19 | 18 | 21 | 32 | 33 |
| Real estate and construction | 874 | 583 | 327 | 235 | 262 | 353 | 312 | 297 | 323 |
| Agriculture | 30 | 21 | 22 | 11 | 10 | 11 | 12 | 10 | 12 |
| Oil and gas | 10 | 10 | 22 | 33 | 31 | 78 | 54 | 55 | 57 |
| Forest products | 2 | 17 | 23 | 2 | 2 | 2 | 2 | 2 | 2 |
| Hardware and software | 45 | 43 | 38 | 20 | 8 | 9 | 10 | 9 | 4 |
| Publishing, printing and broadcasting | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| Transportation | 30 | 11 | 5 | 5 | 7 | 7 | 7 | 8 | 9 |
| Utilities | - | - | - | 28 | 27 | 28 | 87 | 93 | 95 |
| Education, health and social services | 127 | 128 | 132 | 131 | 128 | 72 | 70 | 79 | 80 |
| Total GIL - business and government | 1,711 | 1,409 | 1,042 | 920 | 913 | 999 | 1,086 | 1,033 | 1,088 |
| Total GIL | 2,616 | 2,328 | 1,942 | 1,743 | 1,701 | 1,774 | 1,900 | 1,833 | 1,901 |
| GIL by geography ${ }^{(1)}$ : Consumer |  |  |  |  |  |  |  |  |  |
| Canada | 642 | 615 | 592 | 510 | 495 | 485 | 526 | 529 | 556 |
| United States | 31 | 32 | 33 | 37 | 36 | 30 | 20 | 21 | 21 |
| Other countries | 232 | 272 | 275 | 276 | 257 | 260 | 268 | 250 | 236 |
| Business and government |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States | 1,037 | 727 | 420 | 323 | 345 | 491 | 499 | 436 | 455 |
| Other countries | 118 | 136 | 138 | 119 | 117 | 113 | 116 | 125 | 132 |
|  | 1,711 | 1,409 | 1,042 | 920 | 913 | 999 | 1,086 | 1,033 | 1,088 |
| Total GIL | 2,616 | 2,328 | 1,942 | 1,743 | 1,701 | 1,774 | 1,900 | 1,833 | 1,901 |

(1) Classification by country is primarily based on domicile of debtor or customer.

## ALLOWANCE FOR CREDIT LOSSES

| (\$ millions) | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses by portfolio: Consumer |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 200 | 196 | 170 | 167 | 159 | 176 | 163 | 158 | 158 |
| Personal | 173 | 167 | 157 | 146 | 128 | 128 | 113 | 106 | 109 |
| Total allowance for credit losses - impaired consumer loans | 373 | 363 | 327 | 313 | 287 | 304 | 276 | 264 | 267 |
| Business and government |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 7 | 7 | 7 | 8 | 6 | 5 | 4 | 2 | 2 |
| Financial institutions | 5 | 1 | 2 | 1 | 1 | 1 | 26 | 17 | 24 |
| Retail and wholesale | 194 | 177 | 156 | 147 | 144 | 142 | 140 | 141 | 164 |
| Business services | 86 | 86 | 69 | 65 | 61 | 64 | 83 | 88 | 89 |
| Manufacturing - capital goods | 2 | 7 | 7 | 1 | 3 | 5 | 31 | 4 | 1 |
| Manufacturing - consumer goods | 11 | 15 | 16 | 9 | 10 | 10 | 12 | 12 | 7 |
| Real estate and construction | 223 | 133 | 53 | 36 | 58 | 74 | 85 | 92 | 101 |
| Agriculture | 12 | 12 | 13 | 7 | 7 | 7 | 7 | 7 | 8 |
| Oil and gas | 7 | 7 | 10 | 17 | 6 | 19 | 23 | 32 | 38 |
| Forest products | 2 | 2 | 5 | 2 | 2 | 2 | 2 | 2 | 2 |
| Hardware and software | 9 | 13 | 24 | 7 | 4 | 3 | 4 | 4 | 1 |
| Publishing, printing and broadcasting | - | - | - | - | - | - | - | - | - |
| Transportation | 10 | 3 | 3 | 3 | 5 | 4 | 4 | 4 | 4 |
| Utilities | - | - | - | 9 | 17 | 17 | 75 | 79 | 75 |
| Education, health and social services | 59 | 51 | 45 | 39 | 32 | 24 | 24 | 24 | 24 |
| Total allowance for credit losses - impaired business and government loans | 627 | 514 | 410 | 351 | 356 | 377 | 520 | 508 | 540 |
| Total allowance for credit losses - impaired loans | 1,000 | 877 | 737 | 664 | 643 | 681 | 796 | 772 | 807 |
| Stage 1 and 2 allowance for credit losses |  |  |  |  |  |  |  |  |  |
| Consumer loans | 1,725 | 1,580 | 1,634 | 1,666 | 1,536 | 1,523 | 1,419 | 1,409 | 1,356 |
| Business and government loans | 990 | 940 | 788 | 743 | 644 | 619 | 623 | 668 | 763 |
| Total stage 1 and 2 allowance for credit losses | 2,715 | 2,520 | 2,422 | 2,409 | 2,180 | 2,142 | 2,042 | 2,077 | 2,119 |
| Undrawn credit facilities and other off-balance sheet exposures ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |
| Stage 1 and 2 allowance for credit losses - undrawn credit facilities and other off-balance sheet exposures | 220 | 183 | 211 | 203 | 179 | 132 | 119 | 121 | 117 |
| Stage 3 allowance for credit losses - undrawn credit facilities and other off-balance sheet exposures | 1 | 1 | 1 | - | - | - | 1 | - | 3 |
| Total allowance for credit losses on undrawn credit facilities and other off-balance sheet exposures | 221 | 184 | 212 | 203 | 179 | 132 | 120 | 121 | 120 |
| Total allowance for credit losses | 3,936 | 3,581 | 3,371 | 3,276 | 3,002 | 2,955 | 2,958 | 2,970 | 3,046 |

(1) Included in Other liabilities on the consolidated balance sheet.

## ALLOWANCE FOR CREDIT LOSSES (continued)

| Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


(1) Classification by country is primarily based on domicile of debtor or customer
(2) Included in Other liabilities on the consolidated balance sheet.
(3) Stage 1 and 2 allowances are primarily allocated based on the geographic location where they are recorded

| Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Net impaired loans by portfolio: Consumer |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgages | 464 | 477 | 493 | 429 | 426 | 410 | 477 | 480 | 492 |
| Personal | 68 | 79 | 80 | 81 | 75 | 61 | 61 | 56 | 54 |
| Total net impaired loans - consumer | 532 | 556 | 573 | 510 | 501 | 471 | 538 | 536 | 546 |
| Business and government |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 14 | 17 | 18 | 16 | 12 | 13 | 11 | 11 | 14 |
| Financial institutions | 94 | 39 | 38 | 40 | 38 | 34 | 56 | 58 | 57 |
| Retail and wholesale | 106 | 94 | 16 | 34 | 24 | 28 | 21 | 17 | 45 |
| Business services | 43 | 57 | 61 | 47 | 58 | 53 | 71 | 54 | 45 |
| Manufacturing - capital goods | 1 | 38 | 38 | 62 | 71 | 75 | 67 | 55 | 31 |
| Manufacturing - consumer goods | 29 | 57 | 44 | 24 | 9 | 8 | 9 | 20 | 26 |
| Real estate and construction | 651 | 450 | 274 | 199 | 204 | 279 | 227 | 205 | 222 |
| Agriculture | 18 | 9 | 9 | 4 | 3 | 4 | 5 | 3 | 4 |
| Oil and gas | 3 | 3 | 12 | 16 | 25 | 59 | 31 | 23 | 19 |
| Forest products | - | 15 | 18 | - | - | - | - | - | - |
| Hardware and software | 36 | 30 | 14 | 13 | 4 | 6 | 6 | 5 | 3 |
| Publishing, printing and broadcasting | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| Transportation | 20 | 8 | 2 | 2 | 2 | 3 | 3 | 4 | 5 |
| Utilities | - | - | - | 19 | 10 | 11 | 12 | 14 | 20 |
| Education, health and social services | 68 | 77 | 87 | 92 | 96 | 48 | 46 | 55 | 56 |
| Total net impaired loans - business and government | 1,084 | 895 | 632 | 569 | 557 | 622 | 566 | 525 | 548 |
| Total net impaired loans | 1,616 | 1,451 | 1,205 | 1,079 | 1,058 | 1,093 | 1,104 | 1,061 | 1,094 |
| Net impaired loans by geography ${ }^{(2)}$ : Consumer |  |  |  |  |  |  |  |  |  |
| Canada | 414 | 423 | 428 | 361 | 360 | 345 | 409 | 411 | 428 |
| United States | 20 | 23 | 25 | 26 | 25 | 22 | 14 | 14 | 15 |
| Other countries | 98 | 110 | 120 | 123 | 116 | 104 | 115 | 111 | 103 |
|  | 532 | 556 | 573 | 510 | 501 | 471 | 538 | 536 | 546 |
| Business and government |  |  |  |  |  |  |  |  |  |
| Canada | 224 | 245 | 217 | 227 | 205 | 146 | 145 | 128 | 137 |
| United States | 805 | 581 | 344 | 285 | 292 | 422 | 368 | 335 | 344 |
| Other countries | 55 | 69 | 71 | 57 | 60 | 54 | 53 | 62 | 67 |
|  | 1,084 | 895 | 632 | 569 | 557 | 622 | 566 | 525 | 548 |
| Total net impaired loans | 1,616 | 1,451 | 1,205 | 1,079 | 1,058 | 1,093 | 1,104 | 1,061 | 1,094 |

(1) Net impaired loans are GILs net of stage 3 allowance for credit losses.
(2) Classification by country is primarily based on domicile of debtor or customer

## CHANGES IN GROSS IMPAIRED LOANS

| (\$ millions) | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GIL at beginning of period |  |  |  |  | 775 | 814 | 800 | 813 | 943 |
| Business and government | 1,409 | 1,042 | 920 | 913 | 999 | 1,086 | 1,033 | 1,088 | 1,391 |
|  | 2,328 | 1,942 | 1,743 | 1,701 | 1,774 | 1,900 | 1,833 | 1,901 | 2,334 |
| Classified as impaired during the period |  |  |  |  |  |  |  |  |  |
| Business and government | 573 | 528 | 232 | 91 | 151 | 140 | 109 | 81 | 70 |
|  | 1,074 | 1,009 | 721 | 485 | 537 | 483 | 442 | 456 | 414 |
| Transferred to performing during the period | (95) | (137) | (91) | (80) | (64) | (75) | (75) | (78) | (143) |
| Business and government | (15) | (24) | (47) | (30) | (41) | (9) | (20) | (28) | (106) |
|  | (110) | (161) | (138) | (110) | (105) | (84) | (95) | (106) | (249) |
| Net repayments ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |
| Business and government | (153) | (108) | (41) | (9) | (153) | (39) | (42) | (59) | (177) |
|  | (278) | (187) | (133) | (115) | (260) | (170) | (146) | (226) | (346) |
| Amounts written-off Consumer ${ }^{(1)}$ | (285) | (254) | (222) | (191) | (201) | (179) | (147) | (141) | (166) |
| Business and government | (80) | (37) | (11) | (75) | (41) | (186) | (10) | (44) | (99) |
|  | (365) | (291) | (233) | (266) | (242) | (365) | (157) | (185) | (265) |
| Foreign exchange and other Consumer | (10) | 8 | (7) | 18 | (1) | 3 | 7 | (2) | 4 |
| Business and government | (23) | 8 | (11) | 30 | (2) | 7 | 16 | (5) | 9 |
|  | (33) | 16 | (18) | 48 | (3) | 10 | 23 | (7) | 13 |
| GIL at end of period |  |  |  |  |  |  |  |  |  |
| Business and government | 1,711 | 1,409 | 1,042 | 920 | 913 | 999 | 1,086 | 1,033 | 1,088 |
|  | 2,616 | 2,328 | 1,942 | 1,743 | 1,701 | 1,774 | 1,900 | 1,833 | 1,901 |

[^0]
## CHANGES IN ALLOWANCE FOR CREDIT LOSSES

| (\$ millions) | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | $\begin{array}{r} \hline 2023 \\ 9 M \end{array}$ | $\begin{array}{r} 2022 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2022 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at beginning of period | 3,581 | 3,371 | 3,276 | 3,002 | 2,955 | 2,958 | 2,970 | 3,046 | 3,338 | 3,276 | 2,970 | 2,970 |
| Write-offs | (365) | (291) | (233) | (266) | (242) | (365) | (157) | (185) | (265) | (889) | (764) | $(1,030)$ |
| Recoveries | 47 | 62 | 58 | 50 | 54 | 59 | 55 | 49 | 54 | 167 | 168 | 218 |
| Provision for (reversal of) credit losses | 736 | 438 | 295 | 436 | 243 | 303 | 75 | 78 | (99) | 1,469 | 621 | 1,057 |
| Interest income on impaired loans | (21) | (12) | (10) | (10) | (8) | (9) | (8) | (8) | (11) | (43) | (25) | (35) |
| Foreign exchange and other | (42) | 13 | (15) | 64 | - | 9 | 23 | (10) | 29 | (44) | 32 | 96 |
| Total allowance at end of period ${ }^{(1)}$ | 3,936 | 3,581 | 3,371 | 3,276 | 3,002 | 2,955 | 2,958 | 2,970 | 3,046 | 3,936 | 3,002 | 3,276 |
| Stage $1^{(1)}$ | 730 | 755 | 650 | 688 | 577 | 671 | 616 | 622 | 659 | 730 | 577 | 688 |
| Stage $2^{(1)}$ | 2,205 | 1,948 | 1,983 | 1,924 | 1,782 | 1,603 | 1,545 | 1,576 | 1,577 | 2,205 | 1,782 | 1,924 |
| Stage $3{ }^{(1)}$ | 1,001 | 878 | 738 | 664 | 643 | 681 | 797 | 772 | 810 | 1,001 | 643 | 664 |
| Total allowance for credit losses | 3,936 | 3,581 | 3,371 | 3,276 | 3,002 | 2,955 | 2,958 | 2,970 | 3,046 | 3,936 | 3,002 | 3,276 |

 Other liabilities on the consolidated balance sheet.

## PROVISION FOR CREDIT LOSSES

| Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 2023 | 2022 | 2022 |
| ---: | ---: | ---: |
| 9 M | 9 M | 12 M |


(1) Includes provision for (reversal of) credit losses on impaired personal loans, scored small business loans, mortgages and net credit card write-offs.
(2) Classification by country is primarily based on domicile of debtor or customer

## NET WRITE-OFFS ${ }^{(1)}$

(\$ millions)

| Net write-offs by portfolio: |
| :--- |
| Consumer |
| Residential mortgages |
| Personal |
| Credit card |
| Net write-offs on consumer loans |
| Business and government |
| Non-residential mortgages |
| Financial institutions |
| Retail and wholesale |
| Business services |
| Manufacturing - capital goods |
| Manufacturing - consumer goods |
| Real estate and construction |
| Agriculture |
| Oil and gas |
| Hardware and software |
| Transportation |
| Utilities |
| Education, health and social services |
| Net write-offs on business and government loans |
| Total net write-offs |
| Net write-offs by geography ${ }^{(2)}$ : |
| Consumer |
| Canada |
| United States |
| Other countries |
| Business and government |
| Canada |
| United States |
| Other countries |

## Total net write-offs

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 207 | 198 | 173 | 142 | 137 | 116 | 97 | 95 | 114 |
| - | - | - | - | - | - | - | - | - |
| $\mathbf{3 4}$ | 2 | $(1)$ | 5 | 20 | 16 | - | - | 1 |
| $\mathbf{2 4 1}$ | 200 | 172 | 147 | 157 | 132 | 97 | 95 | 115 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{7 3}$ | 3 | 1 | 3 | 2 | 75 | 1 | 23 | 77 |
| $\mathbf{5}$ | 26 | 1 | 60 | 28 | 95 | 2 | 17 | 18 |
| $\mathbf{7 7}$ | 29 | 1 | 6 | 1 | 4 | 2 | 1 | 1 |
| 318 | 229 | 175 | 216 | 188 | 306 | 102 | 136 | 211 |


|  |  |  |
| ---: | ---: | ---: |
| $\mathbf{5 7 8}$ | 350 | 492 |
| - | - | - |
| 35 | 36 | 41 |
| 613 | 386 | 533 |
| 3 | 78 | 81 |
| 100 | 125 | 185 |
| $\mathbf{6}$ | 7 | 13 |
| $\mathbf{1 0 9}$ | 210 | 279 |
| $\mathbf{7 2 2}$ | 596 | 812 |

(1) Net write-offs consist of write-offs net of recoveries
(2) Classification by country is primarily based on domicile of debtor or customer

|  | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diversification ratios <br> Gross loans and acceptances |  |  |  |  |  |  |  |  |  |
| Gross loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 62\% | 62\% | 62\% | 62\% | 63\% | 64\% | 64\% | 65\% | 66\% |
| Business and government | 38\% | 38\% | 38\% | 38\% | 37\% | 36\% | 36\% | 35\% | 34\% |
| Canada | 82\% | 80\% | 81\% | 80\% | 81\% | 81\% | 81\% | 83\% | 82\% |
| United States | 14\% | 15\% | 14\% | 15\% | 14\% | 14\% | 14\% | 13\% | 13\% |
| Other countries | 4\% | 5\% | 5\% | 5\% | 5\% | 5\% | 5\% | 4\% | 5\% |
| Coverage ratios |  |  |  |  |  |  |  |  |  |
| Allowance for credit losses to GIL and acceptances - segmented and total |  |  |  |  |  |  |  |  |  |
| Consumer | 41\% | 39\% | 36\% | 38\% | 36\% | 39\% | 34\% | 33\% | 33\% |
| Business and government | 37\% | 36\% | 39\% | 38\% | 39\% | 38\% | 48\% | 49\% | 50\% |
| Total | 38\% | 38\% | 38\% | 38\% | 38\% | 38\% | 42\% | 42\% | 42\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |
| Gross impaired loans-to-gross loans and acceptances | 0.48\% | 0.43\% | 0.36\% | 0.33\% | 0.33\% | 0.35\% | 0.39\% | 0.39\% | 0.42\% |
| Net impaired loans and acceptances-to-net loans and acceptances | 0.30\% | 0.27\% | 0.23\% | 0.20\% | 0.20\% | 0.22\% | 0.23\% | 0.23\% | 0.24\% |
| Segmented net impaired loans-to-segmented net loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 0.16\% | 0.17\% | 0.17\% | 0.15\% | 0.15\% | 0.15\% | 0.17\% | 0.18\% | 0.18\% |
| Business and government | 0.53\% | 0.43\% | 0.31\% | 0.29\% | 0.29\% | 0.34\% | 0.32\% | 0.33\% | 0.36\% |
| Canada | 0.15\% | 0.15\% | 0.15\% | 0.14\% | 0.14\% | 0.12\% | 0.14\% | 0.14\% | 0.15\% |
| United States | 1.06\% | 0.76\% | 0.48\% | 0.40\% | 0.43\% | 0.63\% | 0.57\% | 0.58\% | 0.64\% |
| Other countries | 0.65\% | 0.70\% | 0.74\% | 0.72\% | 0.72\% | 0.66\% | 0.76\% | 0.84\% | 0.83\% |

OUTSTANDING DERIVATIVE CONTRACTS - NOTIONAL AMOUNTS

(1) ALM: asset/liability management.
(2) Q1/23 was restated from the amount previously presented



APPENDIX - CANADIAN PERSONAL AND COMMERCIAL BANKING ${ }^{(1)}$

| (\$ millions) | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | $\begin{array}{r} 2023 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} 2022 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2022 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue | 3,287 | 3,129 | 3,119 | 3,081 | 3,117 | 2,846 | 2,875 | 2,773 | 2,689 | 9,535 | 8,838 | 11,919 |
| Impaired | 284 | 269 | 219 | 177 | 148 | 144 | 99 | 94 | 73 | 772 | 391 | 568 |
| Performing | 194 | (96) | (13) | 163 | 67 | 129 | (4) | 66 | (48) | 85 | 192 | 355 |
| Total provision for (reversal of) credit losses | 478 | 173 | 206 | 340 | 215 | 273 | 95 | 160 | 25 | 857 | 583 | 923 |
| Non-interest expenses | 1,570 | 1,541 | 1,552 | 1,575 | 1,564 | 1,436 | 1,398 | 1,368 | 1,338 | 4,663 | 4,398 | 5,973 |
| Income before income taxes | 1,239 | 1,415 | 1,361 | 1,166 | 1,338 | 1,137 | 1,382 | 1,245 | 1,326 | 4,015 | 3,857 | 5,023 |
| Income taxes | 336 | 388 | 370 | 310 | 353 | 300 | 364 | 328 | 350 | 1,094 | 1,017 | 1,327 |
| Net income | 903 | 1,027 | 991 | 856 | 985 | 837 | 1,018 | 917 | 976 | 2,921 | 2,840 | 3,696 |
| Net income attributable to equity shareholders | 903 | 1,027 | 991 | 856 | 985 | 837 | 1,018 | 917 | 976 | 2,921 | 2,840 | 3,696 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-interest income ${ }^{(2)}$ | 755 | 781 | 780 | 759 | 794 | 786 | 838 | 804 | 770 | 2,316 | 2,418 | 3,177 |
|  | 3,287 | 3,129 | 3,119 | 3,081 | 3,117 | 2,846 | 2,875 | 2,773 | 2,689 | 9,535 | 8,838 | 11,919 |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets ${ }^{(3)}$ | 419,615 | 416,021 | 414,726 | 412,201 | 404,756 | 391,028 | 378,376 | 366,769 | 354,823 | 416,796 | 391,391 | 396,636 |
| Interest-earning assets ${ }^{(3)(4)}$ | 376,673 | 374,603 | 374,290 | 372,381 | 365,738 | 353,787 | 342,697 | 332,237 | 321,054 | 375,196 | 354,077 | 358,690 |
| Deposits ${ }^{(3)}$ | 334,918 | 334,590 | 334,433 | 328,746 | 320,287 | 314,146 | 309,902 | 300,218 | 290,202 | 334,647 | 314,785 | 318,304 |
| Allocated common equity ${ }^{(5)}$ | 17,129 | 16,447 | 16,390 | 15,878 | 15,624 | 14,727 | 14,130 | 12,524 | 12,350 | 16,658 | 14,831 | 15,095 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest margin on average interest-earning assets ${ }^{(3)(4)}$ | 2.67\% | 2.57\% | 2.48\% | 2.47\% | 2.52\% | 2.39\% | 2.36\% | 2.35\% | 2.37\% | 2.57\% | 2.42\% | 2.44\% |
| Efficiency ratio | 47.8\% | 49.2\% | 49.8\% | 51.2\% | 50.2\% | 50.5\% | 48.6\% | 49.3\% | 49.8\% | 48.9\% | 49.8\% | 50.1\% |
| Operating leverage | 5.1\% | 2.7\% | (2.6)\% | (4.2)\% | (1.0)\% | (0.5)\% | 1.9\% | 1.1\% | 2.9\% | 1.9\% | 0.1\% | (1.0)\% |
| Return on equity ${ }^{(5)}$ | 20.9\% | 25.6\% | 24.0\% | 21.4\% | 25.0\% | 23.3\% | 28.6\% | 29.0\% | 31.4\% | 23.5\% | 25.6\% | 24.5\% |
| (1) This appendix includes the results of Canadian Personal and Business Banking and Canadian Commercial Banking, as well as Simplii Financial and CIBC Investor's Edge, which are reported in Capital Markets. |  |  |  |  |  |  |  |  |  |  |  |  |
| (2) Includes intersegment revenue, which represents internal sales commissions and revenue allocations under the Product Owner/Customer Segment/Distributor Channel allocation management mode |  |  |  |  |  |  |  |  |  |  |  |  |
| (3) Average balances are calculated as a weighted average of daily closing balances. |  |  |  |  |  |  |  |  |  |  |  |  |
|  credit losses, and certain sublease-related assets. |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |


[^0]:    (1) Credit card loans which are fully written-off when payments are contractually 180 days in arrears or upon customer bankruptcy are included in both classified as impaired during the period and amounts written-off.
    (2) Includes disposals of loans.

