



Investor Presentation

February 24, 2023



Forward-Looking Statements

A NOTE ABOUT FORWARD-LOOKING STATEMENTS: From time to time, we make written or oral forward-looking statements within the meaning of certain securities laws, including in this Investor Presentation, in other filings with Canadian securities regulators or the SEC and in other communications. All such statements are made pursuant to the “safe harbour” provisions of, and are intended to be forward-looking statements under applicable Canadian and U.S. securities legislation, including the U.S. Private Securities Litigation Reform Act of 1995. These statements include, but are not limited to, statements made in the “Financial performance overview – Economic outlook”, “Financial performance overview – Significant and subsequent events”, “Financial performance overview – Financial results review”, “Financial performance overview – Review of quarterly financial information”, “Financial condition – Capital management”, “Management of risk – Risk overview”, “Management of risk – Top and emerging risks”, “Management of risk – Credit risk”, “Management of risk – Market risk”, “Management of risk – Liquidity risk”, “Accounting and control matters – Critical accounting policies and estimates”, “Accounting and control matters – Accounting developments”, and “Accounting and control matters – Other regulatory developments” sections of our Q1/23 Report to Shareholders and other statements about our operations, business lines, financial condition, risk management, priorities, targets and sustainability commitments (including with respect to net-zero emissions and our environmental, social and governance (ESG) related activities), ongoing objectives, strategies, the regulatory environment in which we operate and outlook for calendar year 2023 and subsequent periods. Forward-looking statements are typically identified by the words “believe”, “expect”, “anticipate”, “intend”, “estimate”, “forecast”, “target”, “predict”, “commit”, “ambition”, “goal”, “strive”, “project”, “objective” and other similar expressions or future or conditional verbs such as “will”, “may”, “should”, “would” and “could”. By their nature, these statements require us to make assumptions, including the economic assumptions set out in the “Financial performance overview – Economic outlook” section of our Q1/23 Report to Shareholders, and are subject to inherent risks and uncertainties that may be general or specific. Given the continuing impact of high inflation, rising interest rates, potential recession and the war in Ukraine on the global economy, financial markets, and our business, results of operations, reputation and financial condition, there is inherently more uncertainty associated with our assumptions as compared to prior periods. A variety of factors, many of which are beyond our control, affect our operations, performance and results, and could cause actual results to differ materially from the expectations expressed in any of our forward-looking statements. These factors include: inflationary pressures; global supply-chain disruptions; geopolitical risk, including from the war in Ukraine, the occurrence, continuance or intensification of public health emergencies, such as the COVID-19 pandemic, and any related government policies and actions; credit, market, liquidity, strategic, insurance, operational, reputation, conduct and legal, regulatory and environmental risk; currency value and interest rate fluctuations, including as a result of market and oil price volatility; the effectiveness and adequacy of our risk management and valuation models and processes; legislative or regulatory developments in the jurisdictions where we operate, including the Organisation for Economic Co-operation and Development Common Reporting Standard, and regulatory reforms in the United Kingdom and Europe, the Basel Committee on Banking Supervision’s global standards for capital and liquidity reform, and those relating to bank recapitalization legislation and the payments system in Canada; amendments to, and interpretations of, risk-based capital guidelines and reporting instructions, and interest rate and liquidity regulatory guidance; exposure to, and the resolution of, significant litigation or regulatory matters, our ability to successfully appeal adverse outcomes of such matters and the timing, determination and recovery of amounts related to such matters; the effect of changes to accounting standards, rules and interpretations; changes in our estimates of reserves and allowances; changes in tax laws; changes to our credit ratings; political conditions and developments, including changes relating to economic or trade matters; the possible effect on our business of international conflicts, such as the war in Ukraine, and terrorism; natural disasters, disruptions to public infrastructure and other catastrophic events; reliance on third parties to provide components of our business infrastructure; potential disruptions to our information technology systems and services; increasing cyber security risks which may include theft or disclosure of assets, unauthorized access to sensitive information, or operational disruption; social media risk; losses incurred as a result of internal or external fraud; anti-money laundering; the accuracy and completeness of information provided to us concerning clients and counterparties; the failure of third parties to comply with their obligations to us and our affiliates or associates; intensifying competition from established competitors and new entrants in the financial services industry including through internet and mobile banking; technological change; global capital market activity; changes in monetary and economic policy; general business and economic conditions worldwide, as well as in Canada, the U.S. and other countries where we have operations, including increasing Canadian household debt levels and global credit risks; climate change and other ESG related risks; our success in developing and introducing new products and services, expanding existing distribution channels, developing new distribution channels and realizing increased revenue from these channels; changes in client spending and saving habits; our ability to attract and retain key employees and executives; our ability to successfully execute our strategies and complete and integrate acquisitions and joint ventures; the risk that expected benefits of an acquisition, merger or divestiture will not be realized within the expected time frame or at all; and our ability to anticipate and manage the risks associated with these factors. This list is not exhaustive of the factors that may affect any of our forward-looking statements. These and other factors should be considered carefully and readers should not place undue reliance on our forward-looking statements. Any forward-looking statements contained in this Investor Presentation represent the views of management only as of the date hereof and are presented for the purpose of assisting our shareholders and financial analysts in understanding our financial position, objectives and priorities and anticipated financial performance as at and for the periods ended on the dates presented, and may not be appropriate for other purposes. We do not undertake to update any forward-looking statement that is contained in this Investor Presentation or in other communications except as required by law.

Investor Relations contacts:

Geoff Weiss, Senior Vice-President

416 980-5093

Visit the Investor Relations section at www.cibc.com/en/about-cibc/investor-relations.html

About CIBC



A leading Canadian financial institution¹

1867

FOUNDED

13MM

CLIENTS

50K

EMPLOYEES²

\$432MM

NET-INCOME (Q1/23)

\$1,841MM

Adjusted³

3.1%

ROE⁴ (Q1/23)

15.5%

Adjusted³

31.6%

TSR⁵

(3-YR)

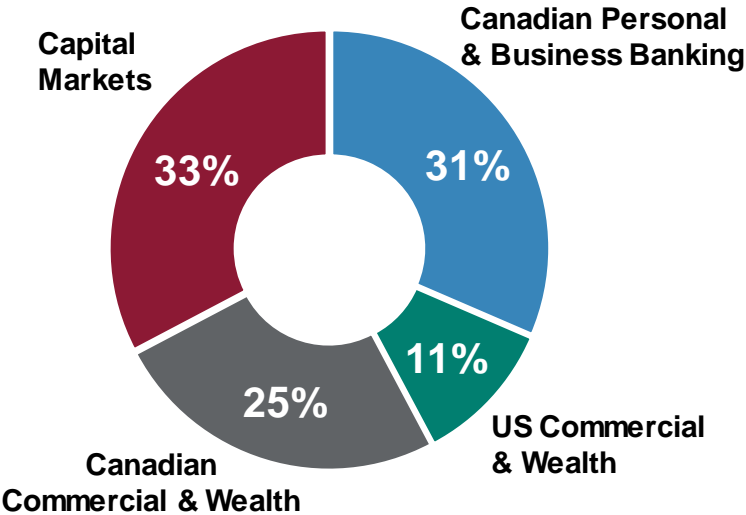
11.6%

CET1 RATIO⁶

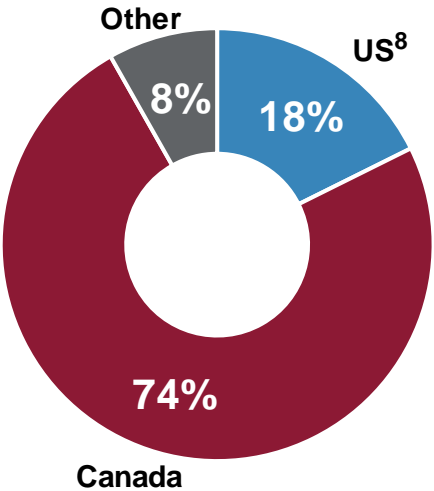
(Q1/23)

DIVERSIFIED EARNINGS MIX

Net Income by Strategic Business Unit (Q1/23)⁷



Net Income Contribution by Region (Q1/23)⁷



STRONG CREDIT RATINGS

Agency	Rating ⁹
Moody's	Aa2 (Senior ¹⁰ , A2), Stable
S&P	A+ (Senior ¹⁰ , A-), Stable
Fitch	AA (Senior ¹⁰ , AA-), Stable
DBRS	AA (Senior ¹⁰ , AA(low)), Stable

Clear Purpose and well-defined strategy

➤ **OUR GOAL:** A modern, relationship-oriented bank that generates value for all stakeholders

➤ **OUR PURPOSE:** To help make our clients' ambitions a reality



➤ **Affluent & High Potential**
Deepen client relationships through personal advice and innovative tools

➤ **Accelerating Growth in the Private Economy**
Enhance capabilities, cross-bank connectivity, and increase North American coverage

➤ **Online / Digitization, Personalized Banking**
Industry-leading platforms that support seamless digital experiences

➤ **Increasing Focus on the New Economy**
Prioritize fintech capabilities, energy transition, and the innovative ecosystem

Consistent execution of strategic initiatives delivering for our clients and supporting profitable growth

Our Strategic Investments

High-growth, high touch segments

Affluent & high potential
The private economy

GoalPlanner



250K+ households with a
CIBC GoalPlanner Tool¹

Co-branded credit card portfolio



Promising results from
franchising efforts for Costco

Expanding front-line workforce



Double-digit YoY loan
growth in North American
Commercial franchises

Digitization

Online / digitization / data & analytics
Personalized banking

Cloud Migration



+20% of internally
managed applications
migrated to the Cloud

Digital Platforms



94% of transactions
completed digitally² in
Personal Banking



Digital Adoption Rate
of **84%**, increase of **6%** YoY

Future differentiators

The new economy

Direct Financial Services (DFS)



Revenues of over **\$1B** in
the last twelve months

Energy transition



Top 10 in financing for
renewables³

Innovation ecosystem



\$11B of total funds
managed in fiscal 2022 in
Innovation Banking⁴

Disciplined capital deployment driving strong returns



Organic Growth

- Investing to strengthen our business remains our top priority
- Focusing on high-return initiatives, particularly technology enhancements and process simplification
- Minimizing unproductive goodwill



Dividend Payout

- 40-50% target payout ratio^{1,2}
- Maintained or increased dividend every quarter since inception



Inorganic Growth

- Open to opportunities subject to strict strategic and financial criteria
- Continue to focus our capital allocation on supporting our clients and maintaining a dividend payout ratio in our target range



Share Buyback

- Used to deploy excess capital opportunistically
- Purchases made systematically with strong governance

A foundation to deliver sustainable outperformance through the cycle

**Through the
Cycle**
Financial
Objectives^{1,2}

Earnings Growth • 7%-10%

Return on Equity • 16%+

Operating Leverage • Positive

Dividend Payout Ratio • 40%-50%

Furthering our ESG strategy by putting our ambitions into action



Committed to ESG Leadership & Creating a Competitive Advantage

We are focused on embedding ESG principles into our business strategy, purpose and everyday decision-making, while responding to stakeholder interests and operating in line with their expectations to support our business goals.

Environmental



Released **2030 financed emissions targets** for Oil & Gas and Power Generation portfolios



Committed \$100MM to climate tech and energy transition funds¹

Social



Targeting **26% growth in the Indigenous** wealth and commercial banking business (2022-2024)



\$155MM CIBC Foundation funding goal²

Governance



Goal of **zero unresolved well-founded regulatory privacy findings** against our bank



Advancing the Data Ethics Framework to **safeguard clients' data**

External recognition¹ for our commitment to sustainability



2022 Climate Change Score = B
Scale: D- to A (best)



2022 ESG Rating = AA
Industry-Adjusted Score = 7.9

Scale: CCC to AAA (best)
0 to 10 (best)



2022 ESG Risk Rating = 17.7 (low risk) or
9th percentile among banks

Scale: 1 or 1st percentile (best) to 40+



2022 QualityScore: E = 1; S = 2; G = 1
Scale: 1 (best) to 10

2022 Corporate Rating = C-
Scale: D- to A+ (best)



FTSE4Good

2022 Rating = 3.7 or 61st percentile

Scale: 1 to 5 (best);
100th percentile (best)



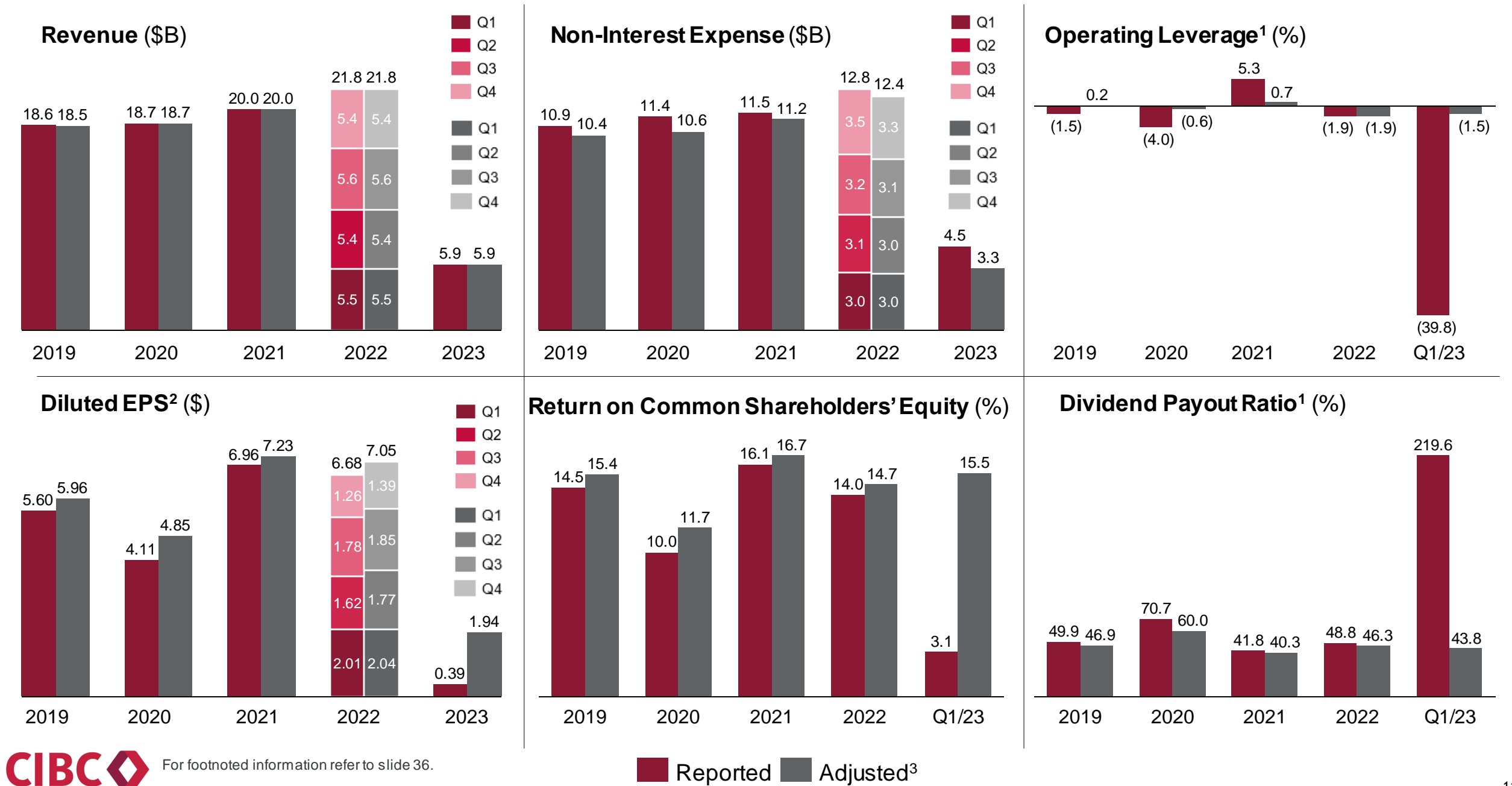
2022 ESG Score = 49
Sector rank: 6/13

Scale: 0 to 100 (best)

Financial Performance

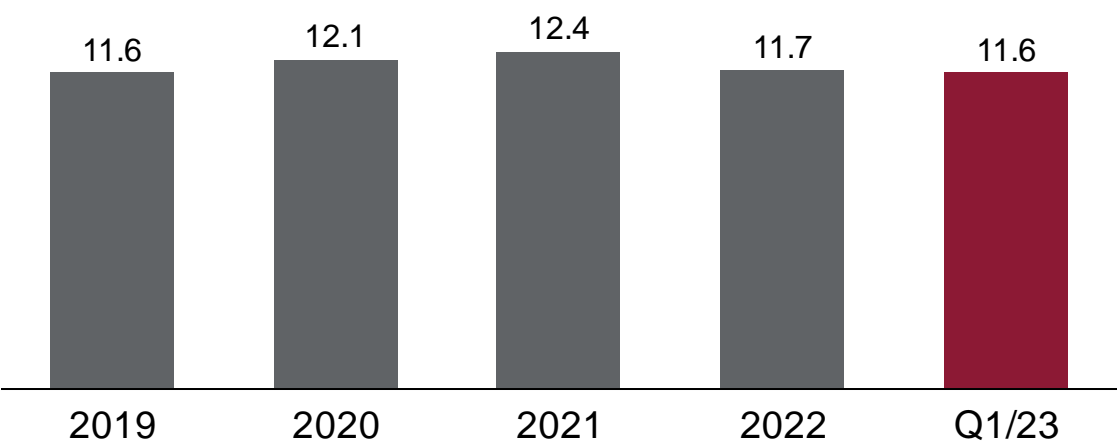


Investments in top-line growth delivering for shareholders

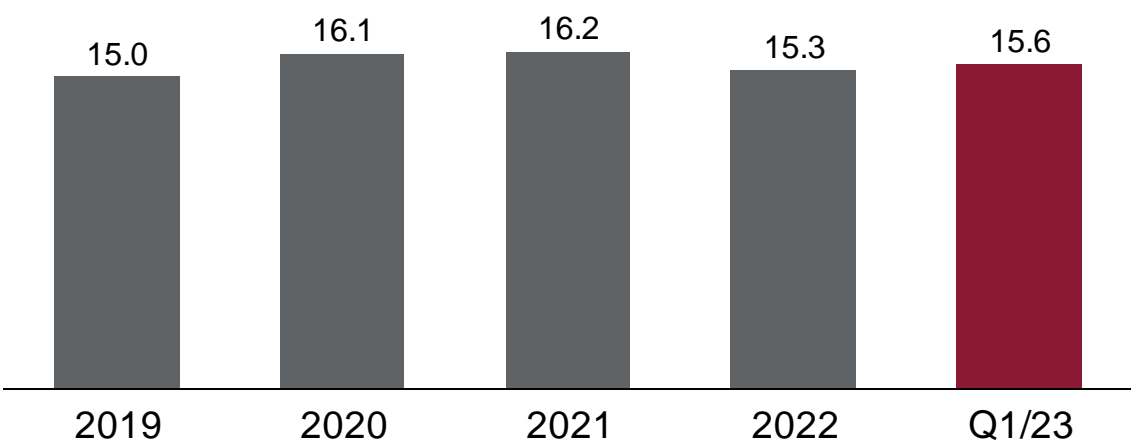


Solid returns underpinned by a commitment to balance sheet strength...

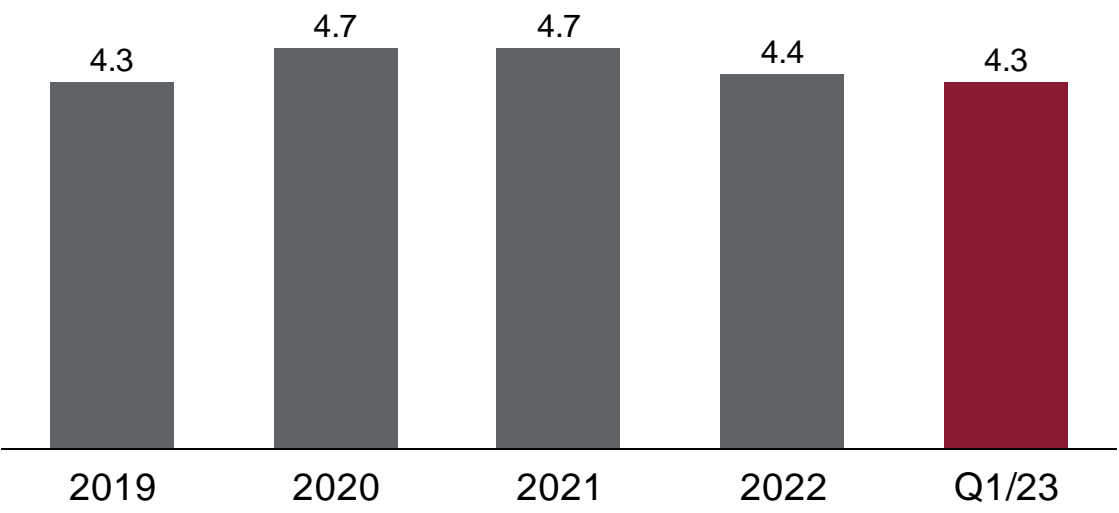
Basel III CET1 Ratio¹ (%)



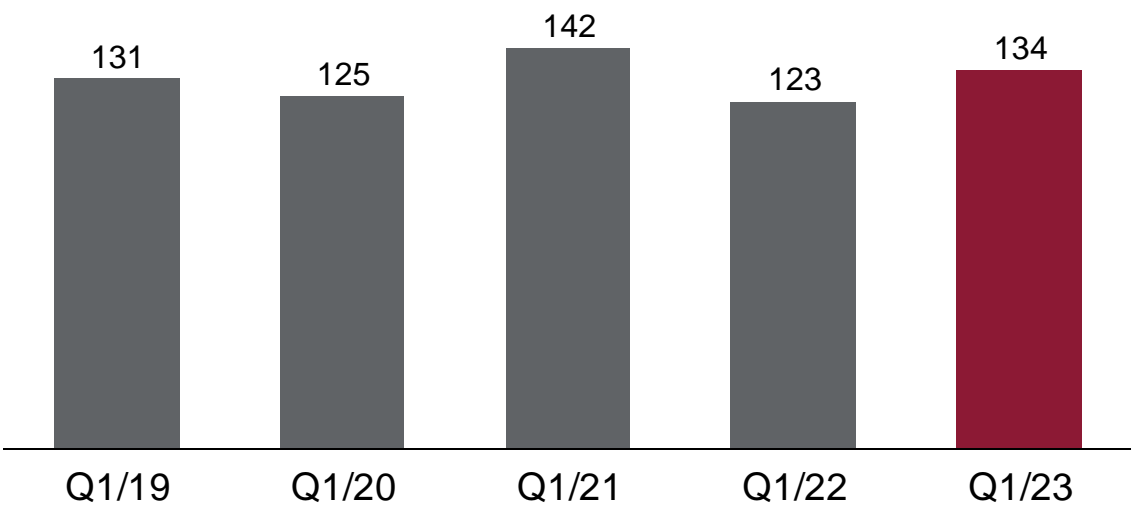
Basel III Total Capital Ratio¹ (%)



Basel III Leverage Ratio¹ (%)

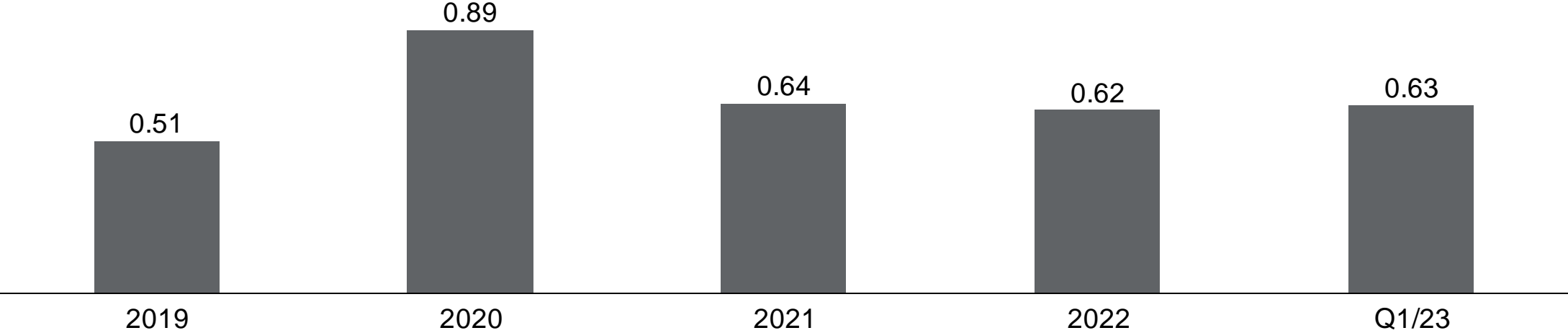


Liquidity Coverage Ratio (LCR)¹ (%)

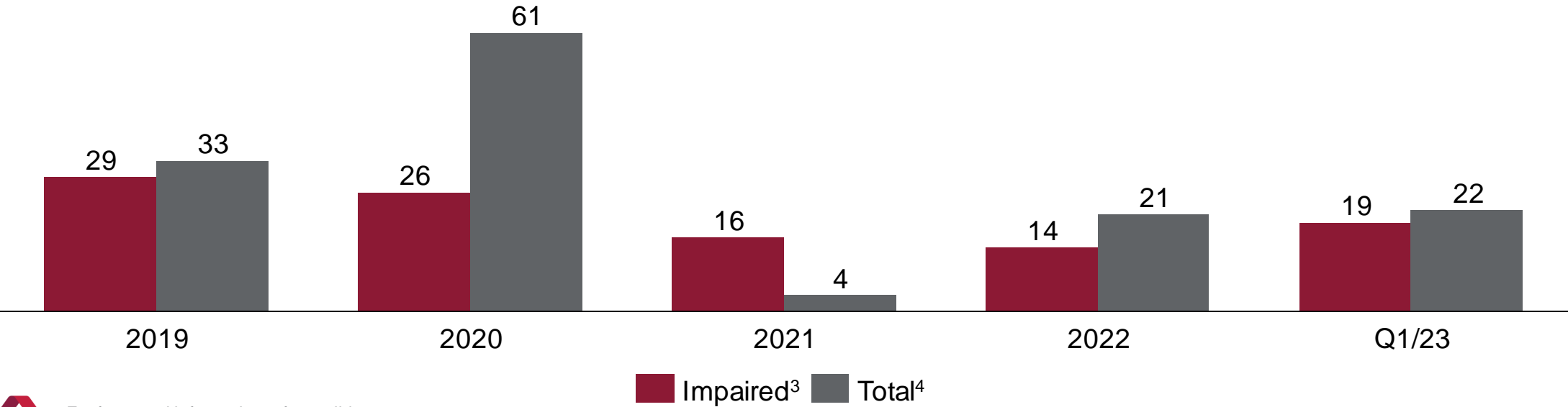


...and prudent risk management¹

Total Allowance Coverage Ratio² (%)



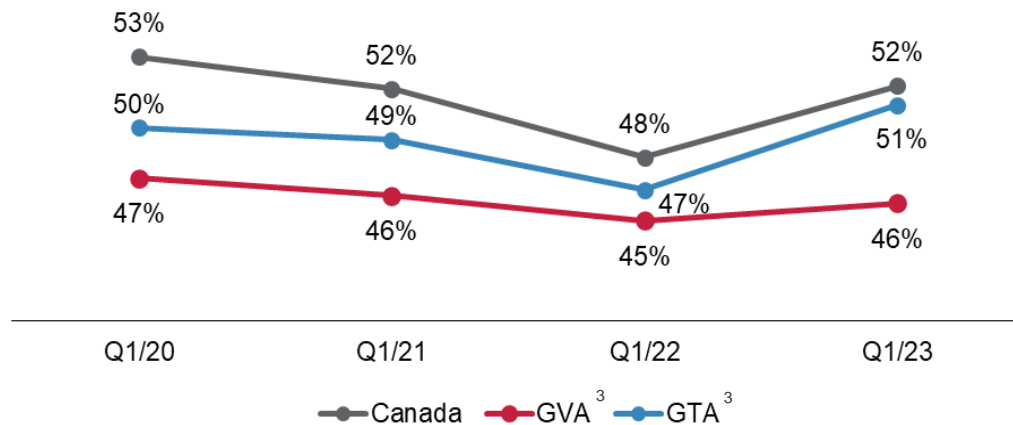
Loan Loss Ratio (bps)



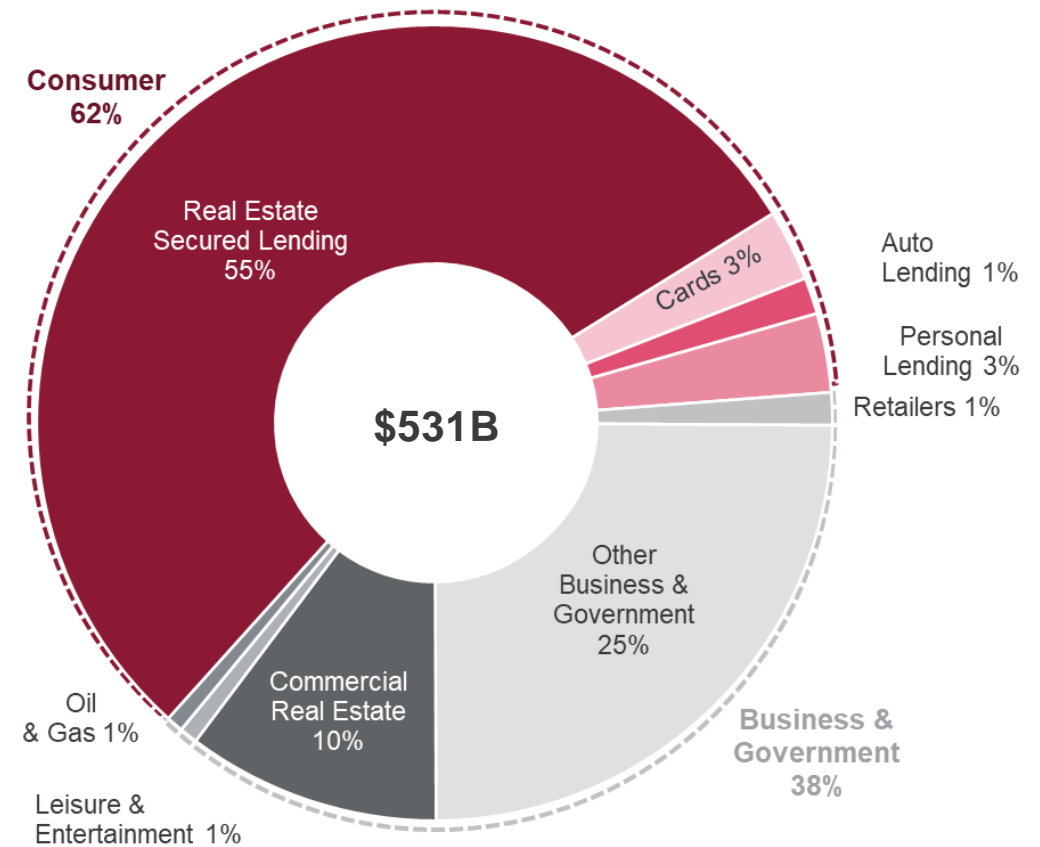
Lending portfolio has a strong risk profile

- Nearly two-thirds of our portfolio is consumer lending, composed mainly of mortgages with uninsured having an average loan-to-value of 52%
- The total variable rate mortgage portfolio accounts for 37% of the Canadian mortgage portfolio
- The balance of our portfolio is in business and government lending with an average risk rating equivalent¹ to a BBB

Canadian Uninsured Mortgage Loan-To-Value² Ratios



Overall Loan Mix (Outstanding Loans and Acceptances)



Strategic Unit Business Performance



Highlights – Canadian Personal and Business Banking

(\$MM)	Reported			Adjusted ²		
	Q1/23	YoY	QoQ	Q1/23	YoY	QoQ
Revenue	2,260	4%	(0%)	2,260	4%	0%
Net interest income	1,709	8%	(1%)	1,709	8%	(0%)
Non-interest income	551	(8%)	2%	551	(8%)	2%
Expenses	1,290	12%	(2%)	1,283	13%	(0%)
PPPT ¹	970	(6%)	2%	977	(6%)	1%
Provision for Credit Losses	158	61%	(48%)	158	61%	(48%)
Net Income	589	(14%)	25%	594	(15%)	22%
Loans (Average, \$B) ^{3,4}	315	8%	1%	315	8%	1%
Deposits (Average, \$B) ⁴	217	10%	2%	217	10%	2%
Net Interest Margin (bps)	216	(2)	(3)	216	(2)	(3)

Strategic priorities accelerating growth



Enhancing **Digital Client Experiences** to drive simplicity and speed



Increasing **Productivity** with an effective frontline team to win at client relationships



Differentiating with **Personalized Advice** focused on the Affluent

Q1/23 | Key Highlights

8% / 10%

Loan & Deposit Growth^{3,4}
Robust annual growth

30% Growth

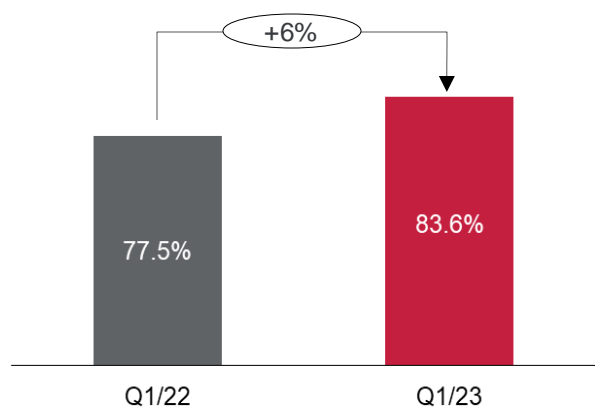
New CIBC-Brand Card Activation
115% growth including Costco co-brand

94%

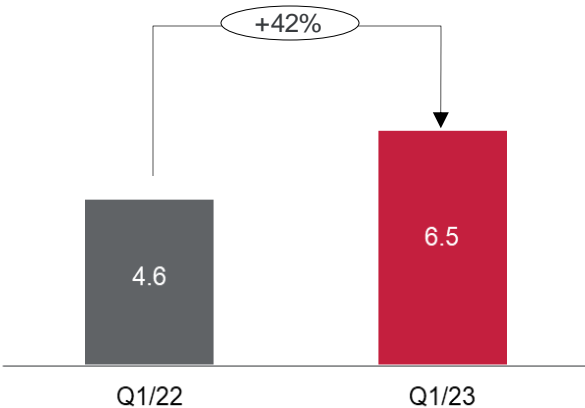
Digital Transactions⁵
Record high number completed digitally

Growing Digital Adoption and Engagement¹

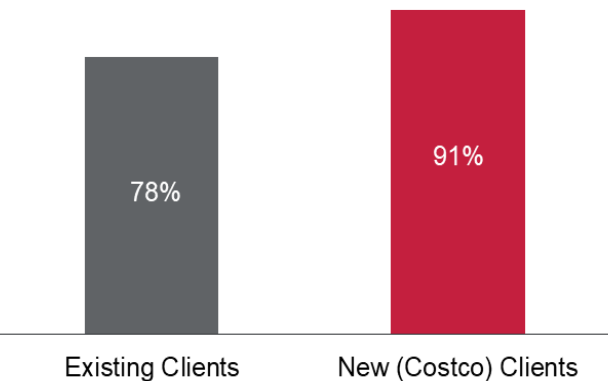
Digital Adoption Rate²



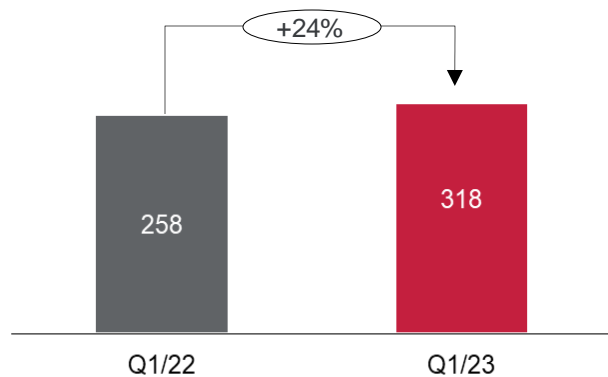
Active Digital Banking Users³
(MM)



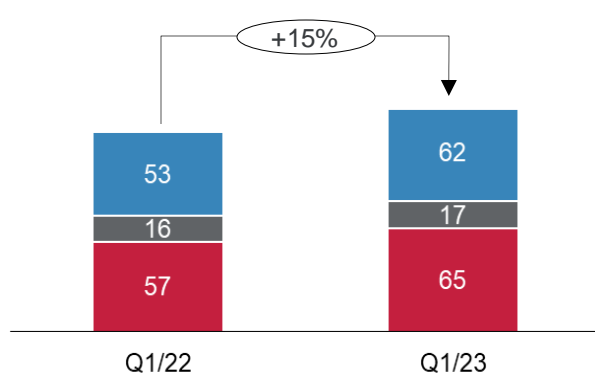
Active Digital Banking Users³
(Existing Personal Banking Clients vs. Co-brand)



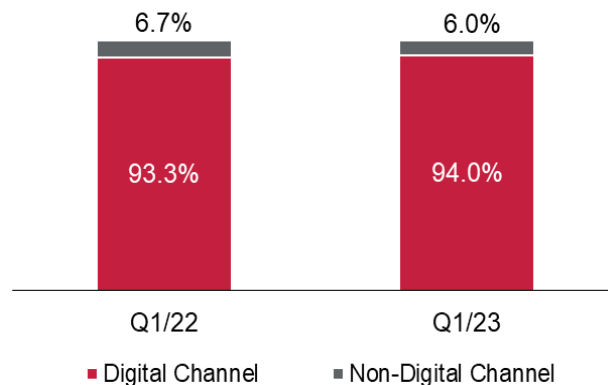
Digital Channel Usage
(# of Sessions, MM)



Digital Transactions⁴
(MM)

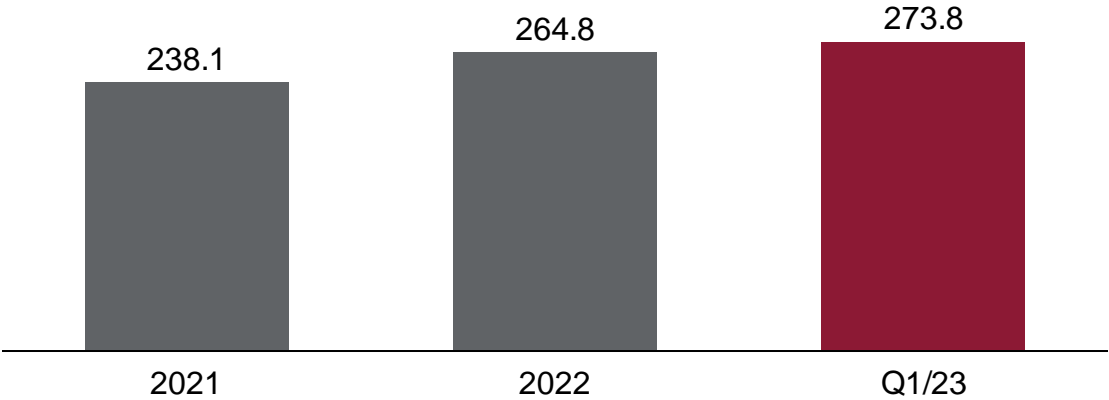


Transactions by Channel⁴

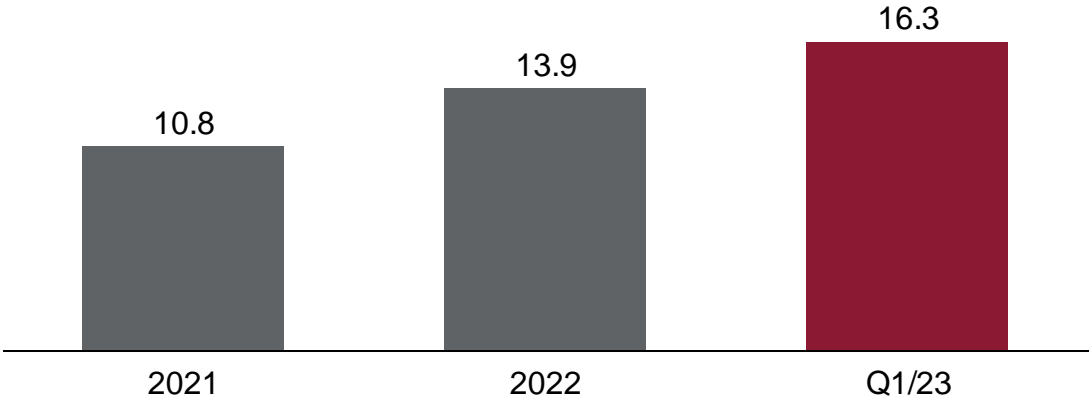


Loan & Deposit Highlights – Canadian Personal and Business Banking¹

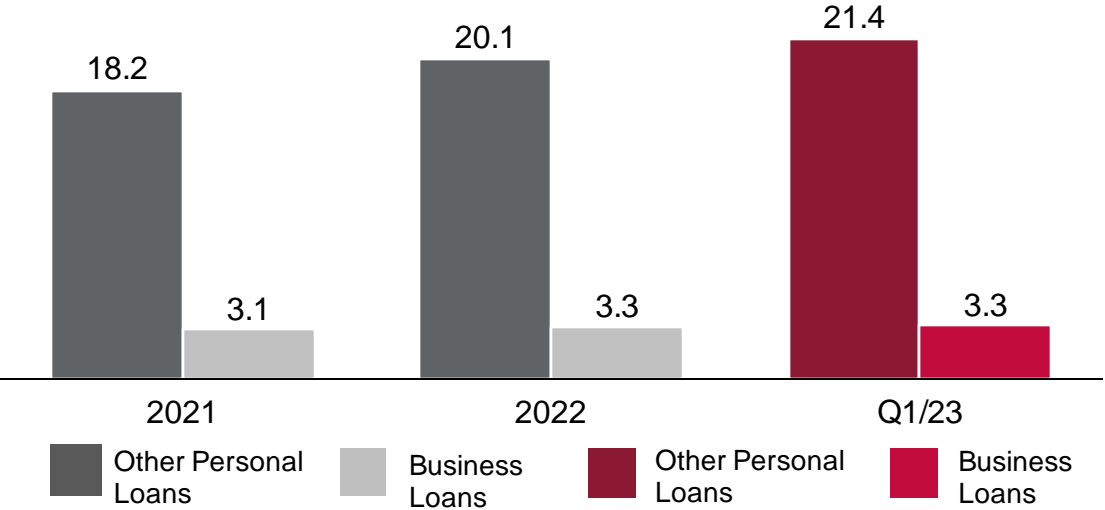
Real Estate Secured Personal Loans² (\$B)



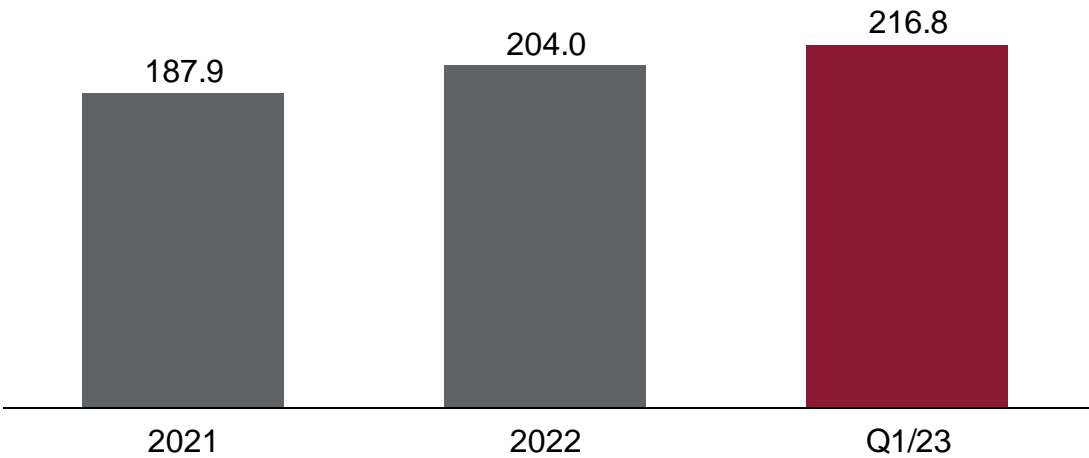
Credit Card Loans² (\$B)



Other Personal and Business Loans² (\$B)



Deposits (\$B)



Highlights – Canadian Commercial Banking & Wealth Management

Reported & Adjusted ¹ (\$MM)	Q1/23	YoY	QoQ
Revenue	1,351	4%	3%
Net interest income	464	23%	3%
Non-interest income	887	(4%)	3%
Expenses	665	(1%)	1%
PPPT ²	686	10%	4%
Provision for Credit Losses	46	\$50	\$25
Net Income	469	2%	0%
Commercial Banking - Loans (Average, \$B) ^{3,6}	90	14%	0%
Commercial Banking - Deposits (Average, \$B) ⁶	90	7%	2%
Net Interest Margin (bps)	349	19	11
Assets Under Administration ^{4,5} (AUA, \$B)	342	(4%)	5%
Assets Under Management ^{4,5} (AUM, \$B)	220	(4%)	5%

Strategic priorities to accelerate growth of Canada's private economy



Investing in our platforms to maintain commercial banking momentum & capitalize on wealth management opportunities



Increasing connectivity to attract and deepen high-value relationships



Focusing on **future differentiators** and faster growing sectors

Q1/23 | Key Highlights

14% / 7%

Loan & Deposit Growth⁶
Strong growth momentum

6.2%

Annualized Net Flows⁷ / AUA
from Private Wealth Management

\$2.6B

Annualized Referral Volume⁸
+28% vs. Q1/22

Highlights – US Commercial Banking & Wealth Management

(US\$MM)	Reported			Adjusted ¹		
	Q1/23	YoY	QoQ	Q1/23	YoY	QoQ
Revenue	526	10%	9%	526	10%	9%
Net interest income	355	16%	3%	355	16%	3%
Non-interest income	171	(1%)	25%	171	(1%)	25%
Expenses	283	13%	7%	271	14%	8%
PPPT ²	243	6%	11%	255	5%	10%
Provision for Credit Losses	73	\$51	(4%)	73	\$51	(4%)
Net Income	150	(16%)	29%	159	(15%)	27%
Loans (Average, \$B) ^{3,5}	40	12%	1%	40	12%	1%
Deposits (Average, \$B) ⁵	37	4%	2%	37	4%	2%
Net Interest Margin (bps)	354	9	5	354	9	5
AUA ⁴ (\$B)	94	(4%)	6%	94	(4%)	6%
AUM ⁴ (\$B)	72	(5%)	6%	72	(5%)	6%

Strategic priorities to build on our momentum



Growing **Commercial Banking** by delivering expertise and solutions to meet clients' unique needs



Expanding **Private Wealth Management** with continued focus on high-touch relationships



Investing in **technology and infrastructure** to scale our platform and drive connectivity

Q1/23 | Key Highlights

12% / 4%

Loan & Deposit Growth^{3,5}
Robust annual growth

4.8%

Annualized Net Flows / AUM⁶
amidst challenging markets

~\$100MM

Invested over 12 months
\$8MM increase over Q1/22

Highlights – Capital Markets

Strategic priorities to grow our differentiated platform



Leverage our leading platform, capabilities and expertise **in Canada** to grow with our clients



Expand our franchise **in the US**, to continue delivering double-digit growth



Focus on **connectivity** to **accelerate DFS** and **deepen relationships** across our bank

Reported & Adjusted ¹ (\$MM)	Q1/23	YoY	QoQ
Revenue ²	1,481	14%	25%
Net interest income	535	(33%)	(11%)
Non-interest income	946	85%	63%
Expenses	650	9%	(1%)
PPPT ³	831	17%	58%
Provision for Credit Losses	(10)	(74%)	\$9
Net Income	612	13%	62%

Q1/23 | Key Highlights

22% / 27%

Loan & Deposit Growth^{4,5}
Robust annual growth

+8%

U.S. Revenue Growth
\$22MM increase over Q1/22

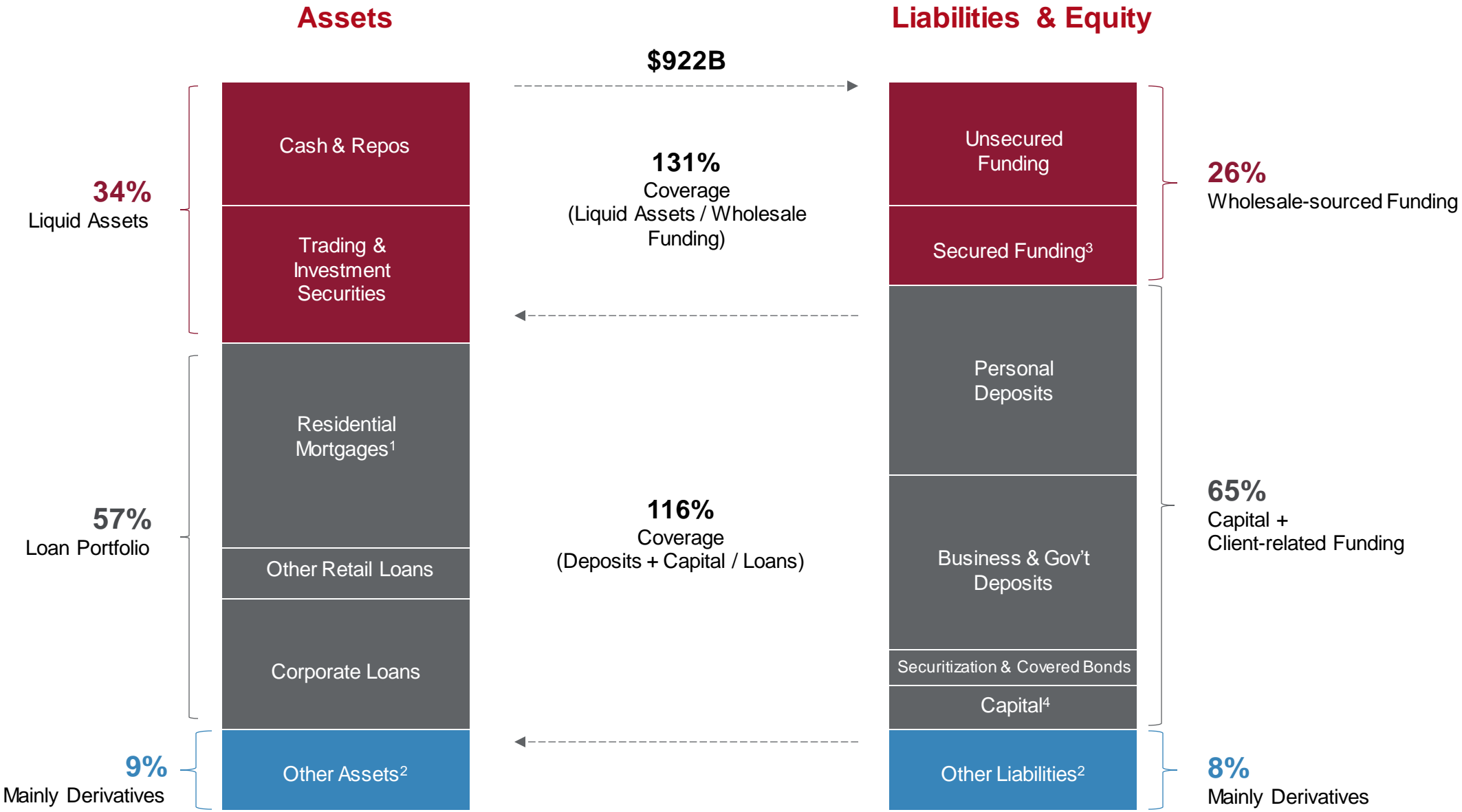
+38%

DFS Revenue Growth
Continued momentum across the businesses

Funding Strategy and Sources



High-quality, client-driven balance sheet (Based on Q1-2023 Results)



CIBC funding strategy and sources

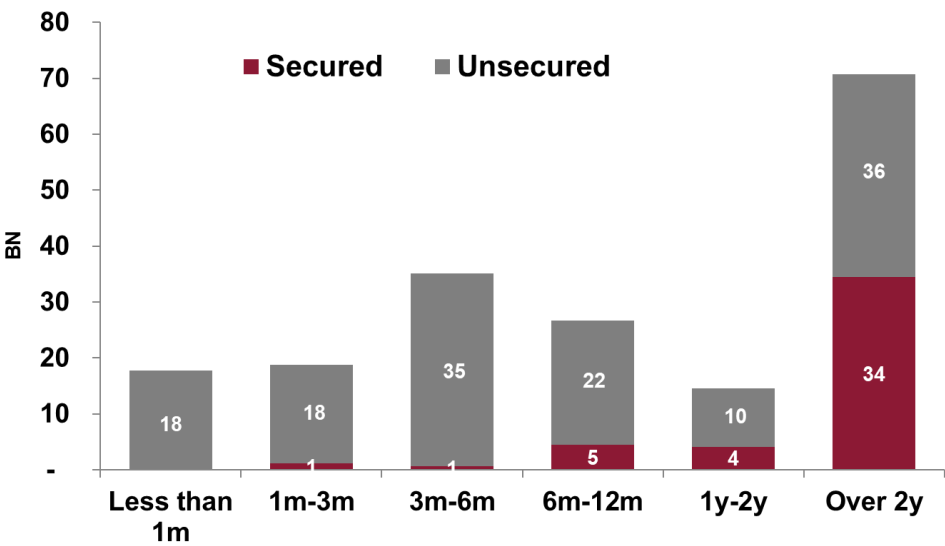
Funding Strategy

- CIBC’s funding strategy includes access to funding through retail deposits and wholesale funding and deposits
- CIBC updates its three-year funding plan on at least a quarterly basis
- The wholesale funding strategy is to develop and maintain a sustainable funding base through which CIBC can access funding across many different depositors and investors, geographies, maturities, and funding instruments

Wholesale Funding Sources

Wholesale deposits Canada, U.S.	Credit card securitization Canada, U.S.
Global MTN programs	Mortgage securitization programs
Covered Bond program	Structured Notes

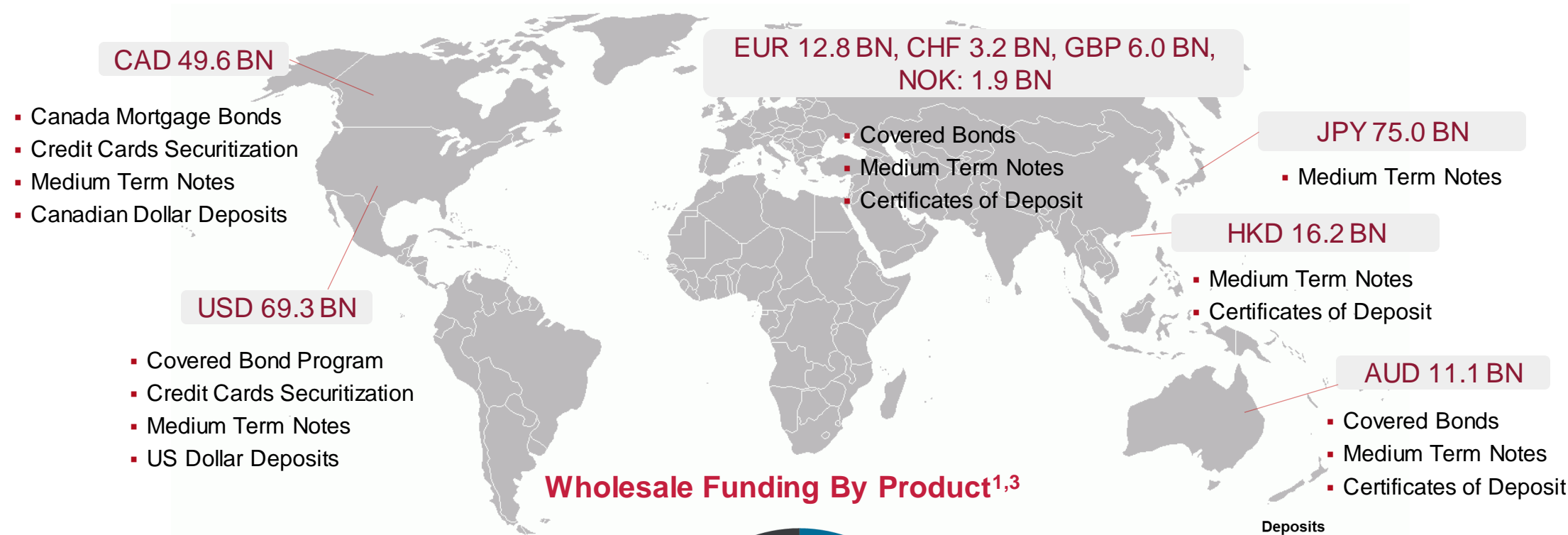
Wholesale Market (CAD Eq. 183.5BN), Maturity Profile



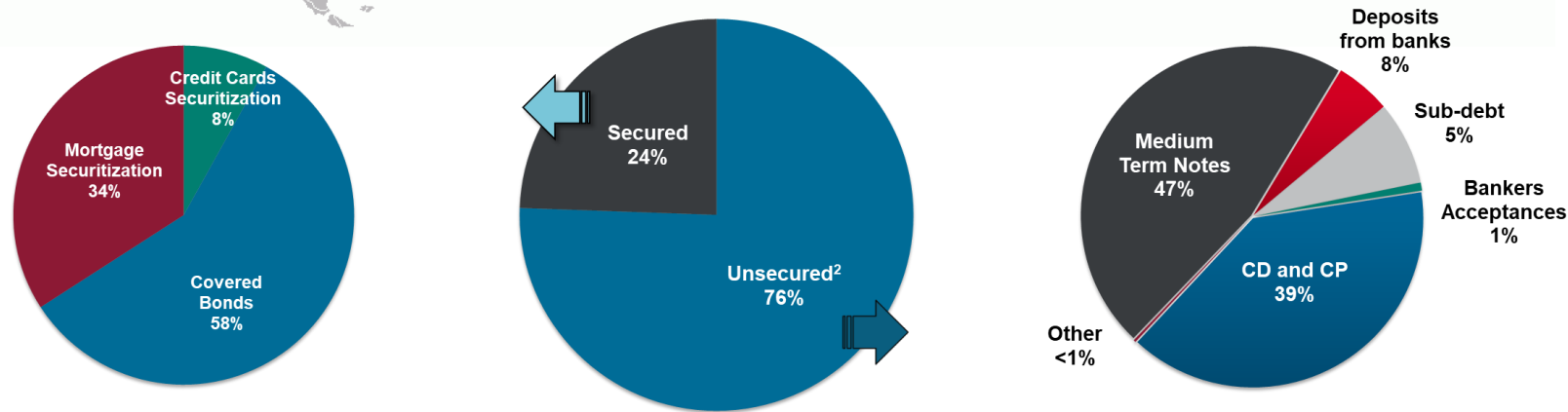
Source: CIBC Q1-2023 Report to Shareholders

Wholesale funding geography

Wholesale Funding By Currency¹

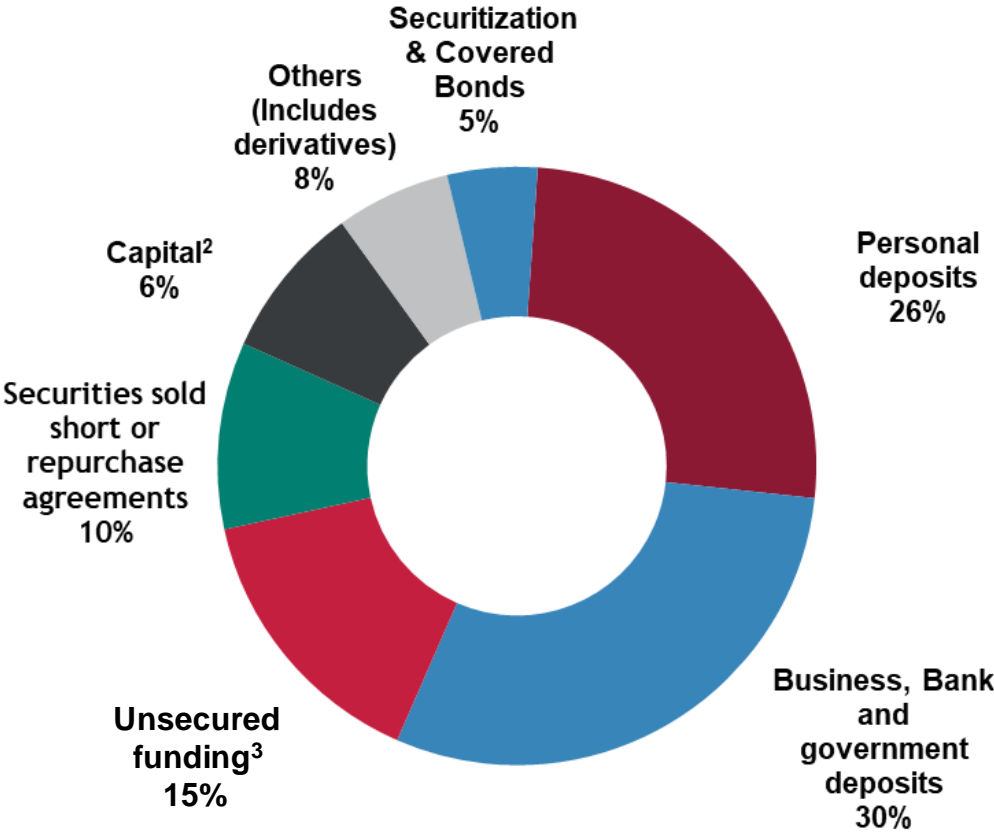


Wholesale Funding By Product^{1,3}



CIBC funding composition

Funding Sources – January 2023¹



Funding Sources	BN
Personal deposits	236.1
Business, Bank and Government deposits	275.1
Unsecured funding ³	138.7
Securities sold short or repurchase agreements	93.2
Others (Includes derivatives)	77.1
Capital ²	57.0
Securitization & Covered Bonds	44.8
Total	922.0

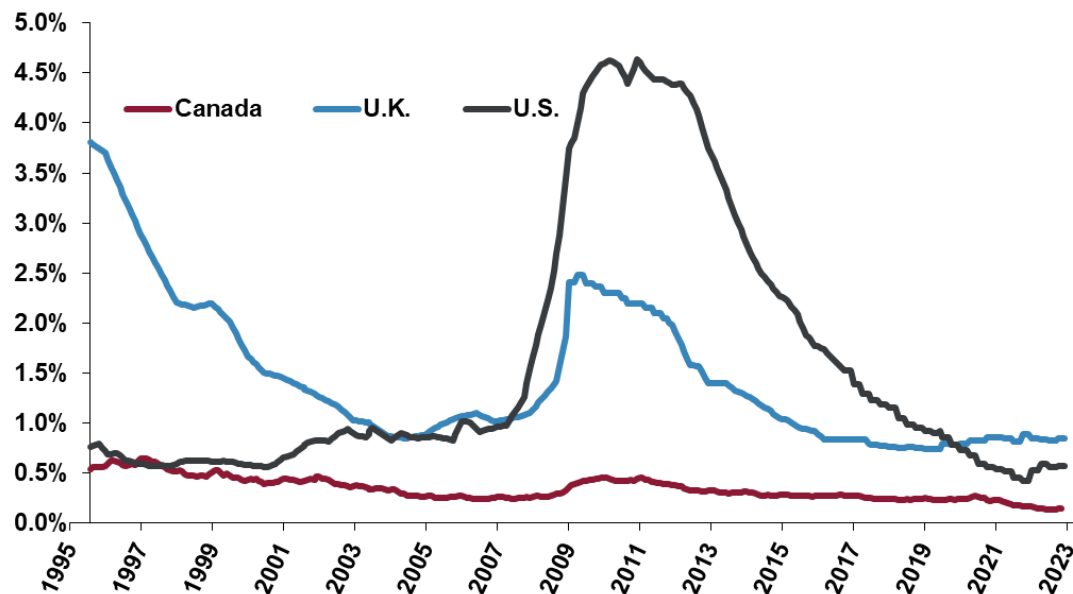
Wholesale market, currency ⁴	BN
USD	92.8
CAD	49.6
Other	41.1
Total	183.5

Canadian Mortgage Market



Mortgage Market Performance and Urbanization Rates

Mortgage Arrears by Number of Mortgages¹



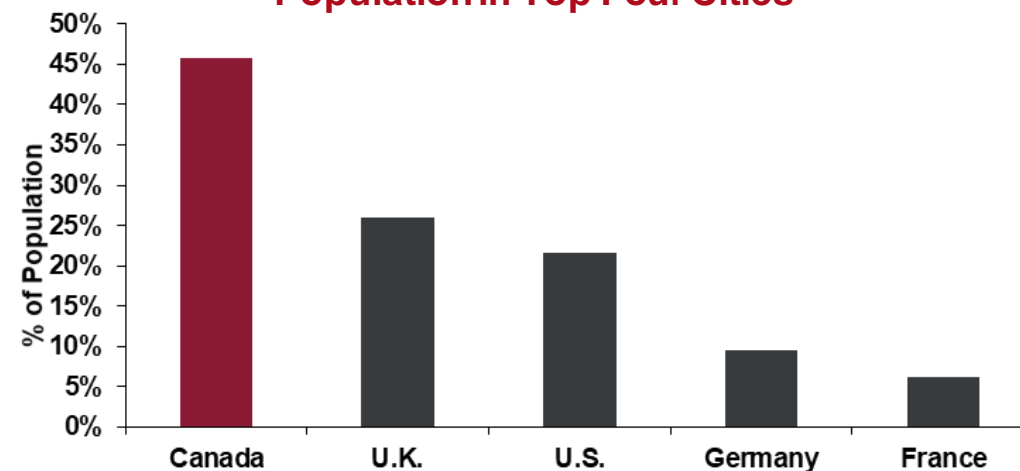
Canada has one of the highest urbanization rates in the G7

- Over 45% of the Canadian population lives in one of the four largest cities
- A greater rate of urbanization is a strong contributor to increases in property values

Canadian mortgages consistently outperform U.S. and U.K. mortgages

- Low defaults and arrears reflect the strong Canadian credit culture
- Mortgage interest is generally not tax deductible, resulting in an incentive for mortgagors to limit their amount of mortgage debt
- In most provinces, lenders have robust legal recourse to recoup losses
- Mortgage arrears have steadily declined from high of 0.45% in 2009 to 0.15% in November 2022²

Population in Top Four Cities³

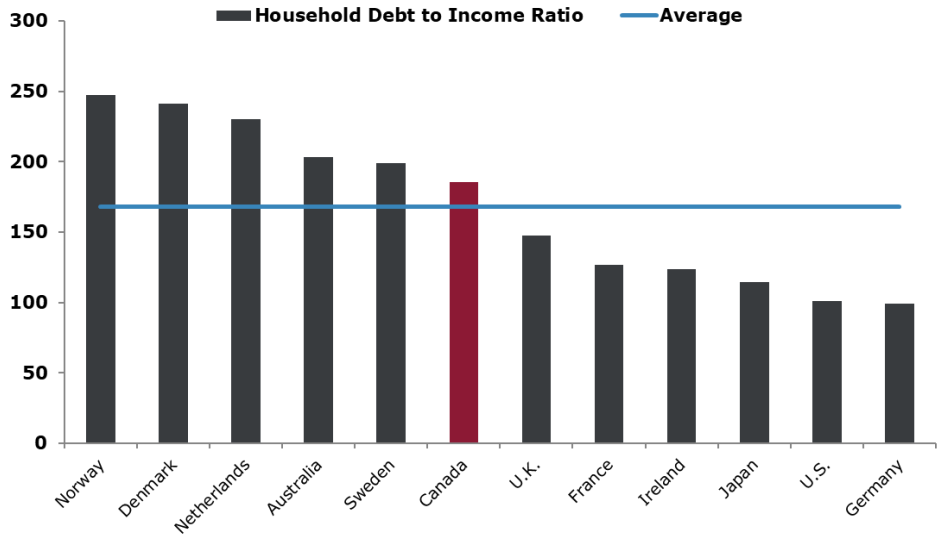


Canadian House Prices

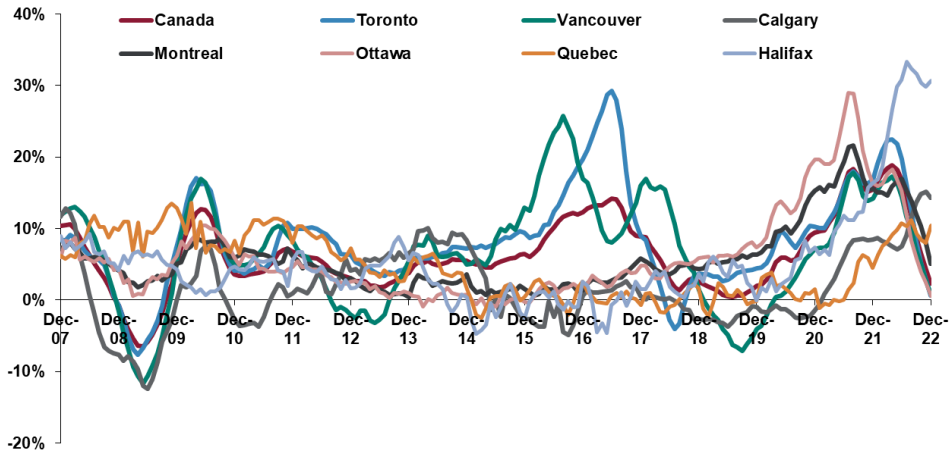
- Absolute price level is moderate compared to major global urban centers
- Canadian debt to income ratio in line with many developed nations
- Growth rates of house prices in Canada have diverged across regions

Average Home Price			
Region	CAD ¹	USD Eq. ²	YoY % Change ³
Canada	612K	459K	-18%
Toronto	1079K	808K	-14%
Vancouver	1111K	833K	-7%
Calgary	510K	382K	6%
Montreal	498K	373K	-6%
Ottawa	604K	452K	-11%

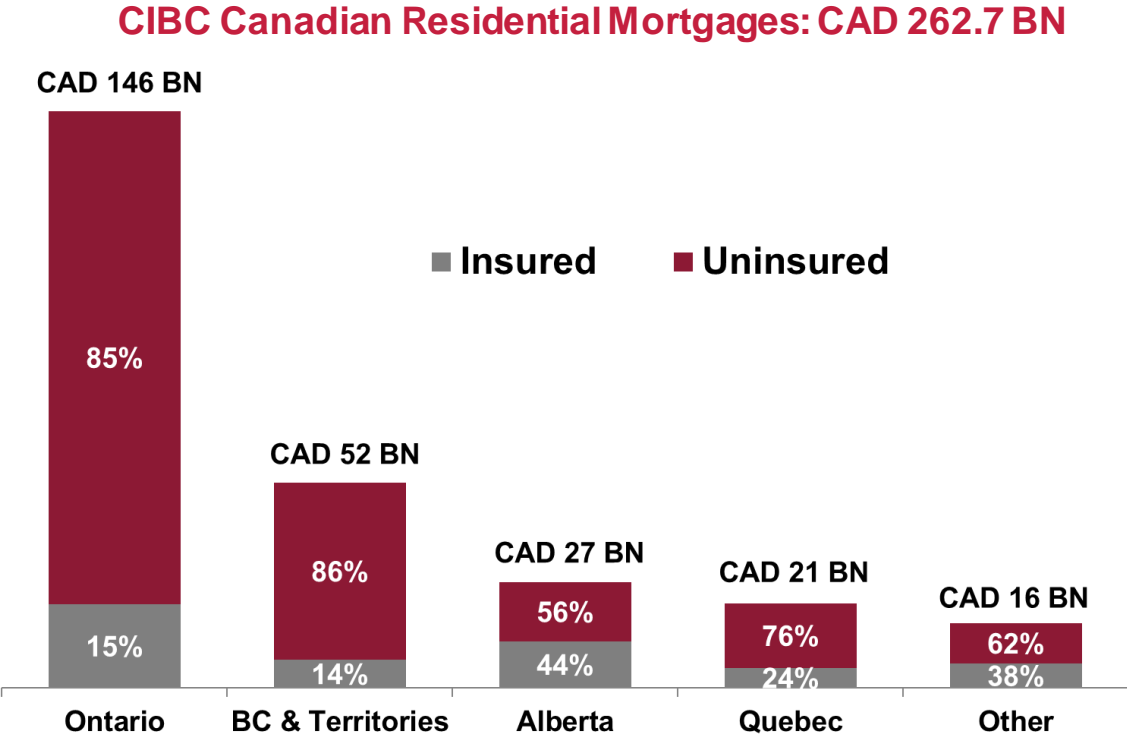
Household Debt to Income Ratio⁴



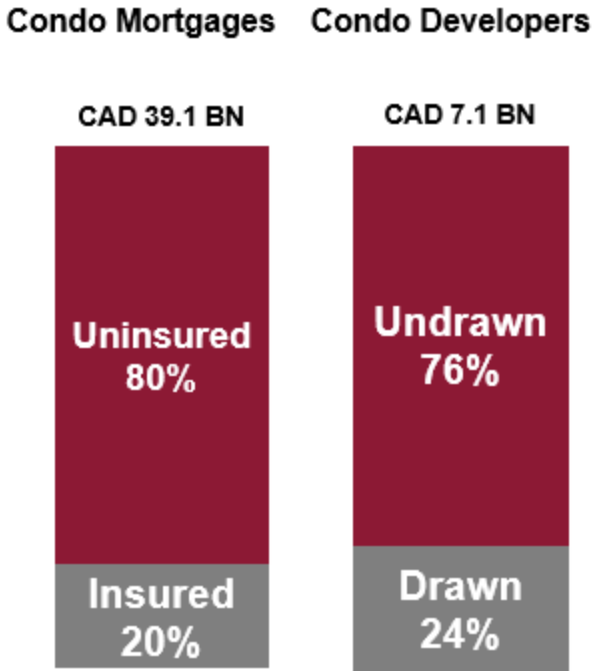
Housing Index Year over Year Change, by City⁵



CIBC's Mortgage Portfolio



Condo Exposure: CAD 46.2 BN



- 19% of CIBC's Canadian residential mortgage portfolio is insured, with 61% of insurance being provided by CMHC
- The average loan to value¹ of the uninsured portfolio is 52%
- The condo developer exposure is diversified across 105 projects
- Condos account for approximately 15% of the total mortgage portfolio

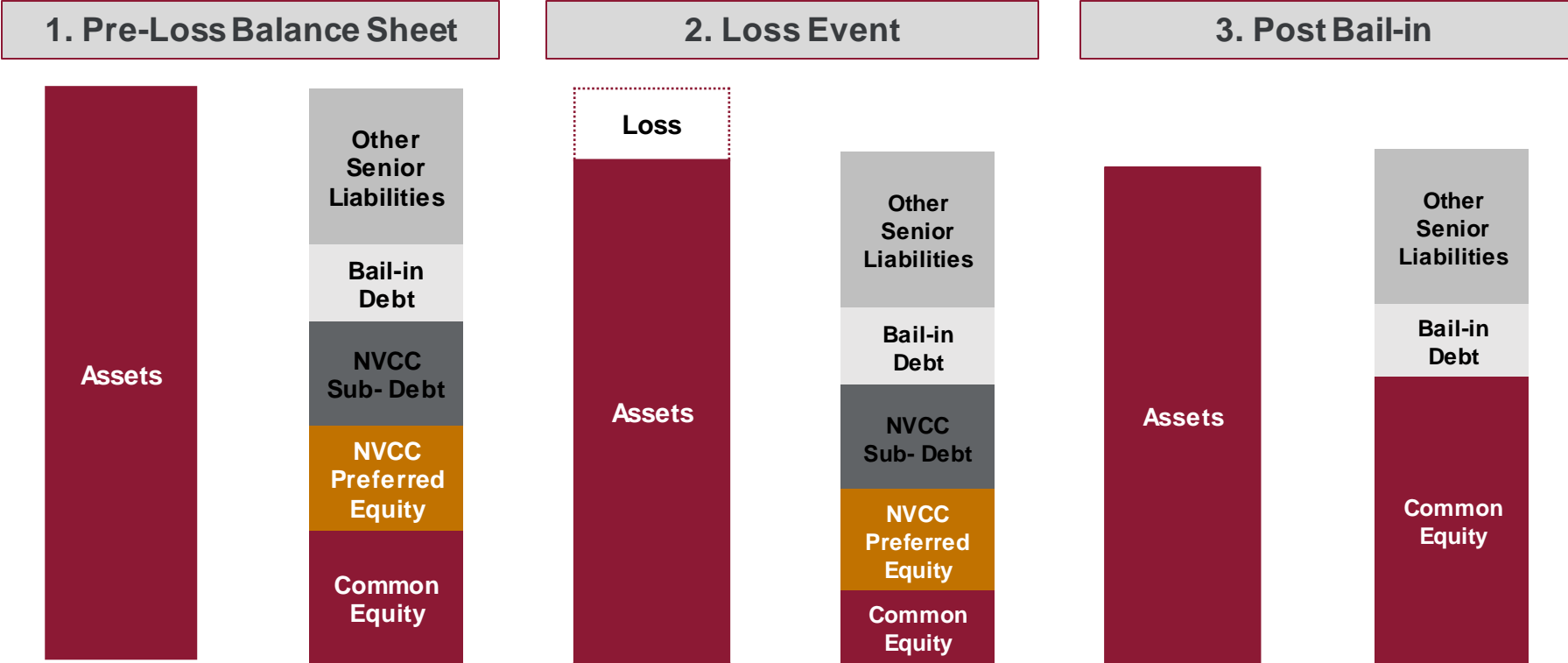
Canadian Bail-in Regime Update



How Bail-In Is Expected To Work

When OSFI deems a bank has ceased to or may be about to cease to continue to be viable, it may trigger temporary takeover of the bank and carry out the bail-in conversion of NVCC capital and bail-in debt to common equity.

- There are no write-down provisions in the framework
- Conversion formula under many scenarios may result in investor gains



Note: Diagram shown is for illustrative purposes only. It is not to scale nor does it update the magnitude of the bail-in security to match the loss.

Canadian Bail-in Regime Update

On April 18, 2018, Department of Finance published the bail-in regulations, and OSFI finalized the guidelines on Total Loss Absorbing Capacity (TLAC) and TLAC holdings.

Department of Finance's bank recapitalization (bail-in) conversion regulations

- Provide statutory powers to CDIC (through Governor in Council) to enact the bail-in regime including the ability to convert specified eligible shares and liabilities of D-SIBs into common shares in the event such bank becomes non-viable
- Bail-in eligible liabilities include tradable (with CUSIP/ISIN), unsecured debt with original maturity of over 400 days
- Excluded liabilities are covered bonds, consumer deposits, secured liabilities, derivatives, and structured notes¹
- Effective on September 23, 2018

OSFI's TLAC Guideline

- TLAC liabilities must be directly issued by the D-SIB, satisfy all of the requirements set out in the bail-in regulations, and have residual maturity greater than 365 days
- Minimum requirements:
 - $\text{TLAC ratio} = \text{TLAC measure} / \text{RWA} > 21.5\%$
 - $\text{TLAC leverage ratio} = \text{TLAC measure} / \text{Leverage exposure} > 6.75\%$
 - TLAC supervisory target ratio set at 24.00% RWA²
 - Effective Fiscal 2022. Public disclosure began in Q1 2019

OSFI's TLAC Holdings

- Our investment in other G-SIBs and other Canadian D-SIB's TLAC instruments are to be deducted from our own tier 2 capital if our aggregate holding, together with investments in capital instruments of other FIs, exceed 10% of our own CET1 capital
- Implementation started in Q1 2019

Canadian Bail-in Regime – Comparison to Other Jurisdictions

Bail-in implementation in other jurisdictions has increased the riskiness of bail-inable bonds vs. non-bail-inable bonds:

- Legislative changes prohibit bail-outs, increasing the probability that bail-in will be relied on
- The hierarchy of claims places bail-in debt below deposits and senior debt through structural subordination, legislation or contractual means
- Bail-in is expected to rely on write-down of securities, imposing certain losses on investors

The Canadian framework differs from other jurisdictions on several points:

- The Canadian government has not introduced legislation preventing bail-outs
- Canadian senior term debt will be issued in a single class and will not be subordinated to another class of senior term debt like other jurisdictions such as the US and Europe
- Canada does not have a depositor preference regime; bail-in debt does not rank lower than other liabilities
- No Creditor Worse Off principle provides that no creditor shall incur greater losses than under insolvency proceedings
- There are no write-down provisions in the framework
- Conversion formula under many scenarios may result in investor gains

GEOFF WEISS, SENIOR VICE PRESIDENT

Email: Geoffrey.Weiss@cibc.com

Phone: +1 (416) 980-5093

JASON PATCHETT, SENIOR DIRECTOR

Email: Jason.Patchett@cibc.com

Phone: +1 (416) 980-8691

CALLEN GLASS, SENIOR DIRECTOR

Email: Callen.Glass@cibc.com

Phone: +1 (416) 594-8188

Notes on slides 3-12

Slide 3 – A leading Canadian financial institution

1. All results are in Canadian dollars unless otherwise indicated.
2. Global regular head count for CIBC. This excludes FCIB, temporary employees and contingent workers.
3. Based on adjusted measures. See the non-GAAP section on slide 40.
4. For additional information on the composition, see the "Glossary" section on pages 42-48 in the Q1/23 Report to Shareholders, available on SEDAR at www.sedar.com.
5. TSR is calculated based on common share price appreciation plus reinvested dividend income as at January 31, 2023.
6. Calculated pursuant to Office of the Superintendent of Financial Institutions (OSFI) Capital Adequacy Requirements (CAR) Guideline, which is based on Basel Committee on Banking Supervision (BCBS) standards.
7. Corporate & Other not included in total NIAT.
8. Includes revenue from US Commercial Banking & Wealth Management, and revenue from Capital Markets operations in the US.
9. Moody's Long-Term Deposit and Counterparty Risk Assessment Rating; S&P issuer Credit Rating; Fitch Long-Term Deposit Rating and Derivative Counterparty Rating; DBRS Long-Term Issuer Rating as at Q1/23.
10. Subject to conversion under the bank recapitalization "bail-in" regime.

Slide 5 – Consistent execution of our strategy delivering for our clients and supporting profitable growth

1. Metric is as of December 2022.
2. Reflects financial transactions only.
3. Based on the 2022 League Tables Report for Greenfield and Energy Transition Lending by New Project Media.
4. Funds Managed includes loans and acceptances, and deposits under the Innovation Banking platform. We believe that funds managed provides the reader with a better understanding of how management assesses the size of our total client relationships.

Slide 6 – Disciplined capital deployment driving strong returns

1. Based on adjusted measures. See the non-GAAP section on slide 40.
2. For additional information on the composition, see the "Glossary" section on pages 42-48 in the Q1/23 Report to Shareholders, available on SEDAR at www.sedar.com.

Slide 7 – Recent Momentum Supported Increased Through the Cycle Financial Objectives

1. We have set through the cycle targets for each of these measures, which we currently define as three to five years, assuming a normal business environment and credit cycle.
2. Based on adjusted measures. See the non-GAAP section on slide 40.

Slide 8 – Furthering our ESG strategy by putting our ambitions into action

1. Represents commitment to provide \$100MM in limited partnership investments in climate technology and energy transition funds.
2. \$155MM funding goal includes \$70MM contributed in fiscal 2021.

Slide 9 – External recognition for our commitment to sustainability

1. Ratings are not a recommendation to make an investment in any security of CIBC and may be revised or withdrawn at any time by the issuing organization.

Slide 11 – Investments in top-line growth delivering for shareholders

1. For additional information on the composition, see the "Glossary" section on pages 42-48 in the Q1/23 Report to Shareholders, available on SEDAR at www.sedar.com.
2. All per common share amounts reflect the two for one common share split effective May 13, 2022, and prior periods have been restated for comparative purposes.
3. Adjusted results are non-GAAP measures. For additional information see slide 40.

Slide 12 – Solid returns underpinned by a commitment to balance sheet strength...

1. Capital ratios are calculated pursuant to the Office of the Superintendent of Financial Institution's (OSFI's) Capital Adequacy Requirements (CAR) Guideline, the leverage ratio is calculated pursuant to OSFI's Leverage Requirements Guideline, and the LCR is calculated pursuant to OSFI's Liquidity Adequacy Requirements (LAR) Guideline, all of which are based on the Basel Committee on Banking Supervision (BCBS) standards. For additional information, see the "Capital management" and "Liquidity risk" sections in the Q1/23 Report to Shareholders, available on SEDAR at www.sedar.com.

Notes on slides 13-19

Slide 13 – ...and prudent risk management

1. All results are on a Reported basis and in Canadian dollars unless otherwise indicated.
2. Allowance for credit losses to gross carrying amount of loans. The gross carrying amount of loans include certain loans that are measured at fair value through profit or loss (FVTPL).
3. Provision for (reversal of) credit losses on impaired loans to average loans and acceptances, net of allowance for credit losses
4. Provision for (reversal of) credit losses to average loans and acceptances, net of allowance for credit losses.

Slide 14 – Lending portfolio has a strong risk profile

1. Incorporates security pledged; equivalent to S&P/Moody's rating of BBB/Baa2.
2. LTV ratios for residential mortgages are calculated based on weighted average. See page 27 of the Q1/23 Report to Shareholders for further details.
3. GVA and GTA definitions based on regional mappings from Teranet

Slide 16 – Highlights – Canadian Personal & Business Banking

1. Pre-provision, pre-tax earnings is revenue net of non-interest expenses and is a non-GAAP measure. See slide 40 for further details.
2. Adjusted results are non-GAAP measures. See slide 40 for further details.
3. Loan amounts are stated before any related allowances.
4. Loan and deposit growth is calculated using average balances. Average balances are calculated as a weighted average of daily closing balances.
5. Reflects financial transactions only.

Slide 17 – Growing digital adoption and engagement

1. Canadian Personal Banking only, excluding Simplii Financial. Based on spot balances as at January 31 for the respective periods.
2. Digital Adoption (Penetration) Rate represents the percentage share of Digital Registered Customers who have been engaged on CIBC Online Banking and/or CIBC Mobile Banking at least once in the last 90 calendar days out of all Canadian Personal Banking customers engaged across any channel.
3. Active Digital Users represent the 90-day Active clients in Canadian Personal Banking.
4. Reflects financial transactions only.
5. Other includes transfers and eDeposits.

Slide 18 – Loan & Deposit Highlights – Canadian Personal & Business Banking

1. All figures represent average balances. Average balances are calculated as a weighted average of daily closing balances.
2. Loan amounts are stated before any related allowances.

Slide 19 – Highlights – Canadian Commercial Banking & Wealth Management

1. Adjusted results are non-GAAP measures. See slide 40 for further details.
2. Pre-provision, pre-tax earnings is revenue net of non-interest expenses and is a non-GAAP measure. See slide 40 for further details.
3. Comprises loans and acceptances and notional amount of letters of credit. Loan amounts are stated before any related allowances.
4. Assets under management (AUM) are included in assets under administration (AUA).
5. For additional information on the composition, see the "Glossary" section on pages 42-48 in the Q1/23 Report to Shareholders, available on SEDAR at www.sedar.com.
6. Loan and deposit growth is calculated using average balances. Average balances are calculated as a weighted average of daily closing balances.
7. Annual net flows are calculated based on net investment sales from Private Wealth Management and include the impact of reinvested income.
8. A referral is defined as a single opportunity received by one line of business, from another line of business. The opportunity could be for an existing client of the referring party, or a new client to the Bank.

Notes on slides 20-28

Slide 20 – Highlights – U.S. Commercial Banking & Wealth Management

1. Adjusted results are non-GAAP measures. See slide 40 for further details.
2. Pre-provision, pre-tax earnings is revenue net of non-interest expenses and is a non-GAAP measure. See slide 40 for further details.
3. Loan amounts are stated before any related allowances or purchase accounting adjustments.
4. Assets under management (AUM) are included in assets under administration (AUA). Includes certain Canadian Commercial Banking and Wealth Management assets that U.S. Commercial Banking and Wealth Management provides sub-advisory services for.
5. Loan and deposit growth is calculated using average balances. Average balances are calculated as a weighted average of daily closing balances.
6. Annual net flows include the impact of reinvested income and are calculated based on net sales as a percentage of assets under management.

Slide 21 – Highlights – Capital Markets

1. Adjusted results are non-GAAP measures. See slide 40 for further details.
2. Revenue is reported on a taxable equivalent basis (TEB). TEB adjustment in Q1/23 was \$62 million.
3. Pre-provision, pre-tax earnings is revenue net of non-interest expenses and is a non-GAAP measure. See slide 40 for further details.
4. Loan amounts are before any related allowances or purchase accounting adjustments.
5. Loan and deposit growth is calculated using average balances. Average balances are calculated as a weighted average of daily closing balances

Slide 23 – High-quality, client-driven balance sheet

1. Securitized agency MBS are on balance sheet as per IFRS.
2. Derivatives related assets, are largely offset by derivatives related liabilities. Under IFRS derivative amounts with master netting agreements cannot be offset and the gross derivative assets and liabilities are reported on balance sheet.
3. Includes obligations related to securities sold short, cash collateral on securities lent and obligations related to securities under repurchase agreements.
4. Capital includes subordinated liabilities

Slide 25 – Wholesale funding geography

1. Source: CIBC Q1-2023 Report to Shareholders.
2. “Unsecured” includes Obligation related to securities sold short, Cash collateral on securities lent and Obligations related to securities under repurchase agreements.
3. Percentages may not add up to 100% due to rounding.

Slide 26 – CIBC funding composition

1. Percentages may not add up to 100% due to rounding. Source: CIBC Q1-2023 Report to Shareholders.
2. Capital includes subordinated liabilities
3. Unsecured funding is comprised of wholesale bank deposits, certificates of deposit and commercial paper, bearer deposit notes and bankers’ acceptances, senior unsecured EMTN and senior unsecured structured notes
4. Currency composition, in Canadian dollar equivalent, of funding sourced by CIBC in the wholesale market

Slide 28 – Mortgage Market Performance and Urbanization Rates

1. Source: UK Finance, CBA, MBA. *Mortgage arrears of 3+ months in Canada and UK or in foreclosure process in the US
2. Source: Canadian Banker’s Association
3. Source: 2014 Census for France, 2021 Census for Canada, 2011 Census for UK, Germany, 2020 Census for US

Notes on slides 29-33

Slide 29 – Canadian House Prices

1. Source: CREA, January 2023
2. 1 USD = 1.335 CAD
3. Source: Teranet – National Bank House Price Index
4. Source: OECD, 2022 or latest available. Household debt ratios across countries can be significantly affected by different institutional arrangements, among which tax regulations regarding tax deductibility of interest payments.
5. Source: Bloomberg, Teranet – National Bank House Price Index

Slide 30 – CIBC's Mortgage Portfolio

1. LTV ratios for residential mortgages are calculated based on weighted average. The house price estimates for January 31, 2023 and October 31, 2022 are based on the Forward Sortation Area level indices from the Teranet – National Bank National Composite House Price Index (Teranet) as of December 31, 2022 and September 30, 2022, respectively. Teranet is an independent estimate of the rate of change in Canadian home prices.

Slide 33 – Canadian Bail-In Regime Update

1. As referenced in the Bank Recapitalization (Bail-in) Regulations: <http://laws-lois.justice.gc.ca/eng/regulations/SOR-2018-57/FullText.html>
2. Increased to 24.00% on October 31, 2021 upon increase of Domestic Stability Buffer to 2.50% (the maximum) from 1.00%

Non-GAAP Measures

We use a number of financial measures to assess the performance of our business lines. Some measures are calculated in accordance with International Financial Reporting Standards (IFRS or GAAP), while other measures do not have a standardized meaning under GAAP, and accordingly, these measures may not be comparable to similar measures used by other companies. Investors may find these non-GAAP measures, which include non-GAAP financial measures and non-GAAP ratios as defined in National Instrument 52-112 “Non-GAAP and Other Financial Measures Disclosure”, useful in understanding how management views underlying business performance.

Management assesses results on a reported and adjusted basis and considers both as useful measures of performance. Adjusted measures, which include adjusted total revenue, adjusted provision for credit losses, adjusted non-interest expenses, adjusted net income and adjusted pre-provision, pre-tax earnings, in addition to the adjusted measures on slide 41, remove items of note from reported results to calculate our adjusted results. Items of note include the amortization of intangible assets, and certain items of significance that arise from time to time which management believes are not reflective of underlying business performance. Adjusted measures represent non-GAAP measures. We believe that adjusted measures provide the reader with a better understanding of how management assesses underlying business performance and facilitates a more informed analysis of trends. While we believe that adjusted measures may facilitate comparisons between our results and those of some of our Canadian peer banks, which make similar adjustments in their public disclosure, it should be noted that there is no standardized meaning for adjusted measures under GAAP.

We also adjust our results to gross up tax-exempt revenue on certain securities to a TEB, being the amount of fully taxable revenue, which, were it to have incurred tax at the statutory income tax rate, would yield the same after-tax revenue. See the “Strategic business units overview” section of our Q1/23 Report to Shareholders, available on SEDAR at www.sedar.com, and Note 30 to our consolidated financial statements included in our 2022 Annual Report for further details, available on SEDAR at www.sedar.com.

Certain additional disclosures for these specified financial measures have been incorporated by reference and can be found in the “Non-GAAP measures” section on pages 7 to 10 of our Q1/23 Report to Shareholders, available on SEDAR at www.sedar.com, including the quantitative reconciliations therein of reported GAAP measures to: adjusted total revenue, adjusted provision for credit losses, adjusted non-interest expenses, adjusted income before income taxes, adjusted income taxes, and adjusted net income on pages 8 to 10; pre-provision, pre-tax earnings and adjusted pre-provision, pre-tax earnings on page 10.

Glossary

Definition	
1 Adjusted Diluted EPS	We adjust our reported diluted EPS to remove the impact of items of note, net of income taxes, to calculate the adjusted EPS.
2 Adjusted ROE	We adjust our reported net income attributable to common shareholders to remove the impact of items of note, net of income taxes, to calculate the adjusted return on common shareholders' equity.