

CIBC Investor Presentation

May 27, 2021

Forward-Looking Statements



A NOTE ABOUT FORWARD-LOOKING STATEMENTS: From time to time, we make written or oral forward-looking statements within the meaning of certain securities laws, including in this report, in other filings with Canadian securities regulators or the SEC and in other communications. All such statements are made pursuant to the "safe harbour" provisions of, and are intended to be forward-looking statements under applicable Canadian and U.S. securities legislation, including the U.S. Private Securities Litigation Reform Act of 1995. These statements include, but are not limited to, statements made in the "Financial performance overview - Economic outlook", "Financial performance overview - Significant events", "Financial performance overview -Financial results review", "Financial performance overview - Review of quarterly financial information", "Financial condition - Capital management", "Management of risk - Risk overview", "Management of risk - Top and emerging risks", "Management of risk - Credit risk", "Management of risk - Market risk", "Management of risk - Liquidity risk", "Accounting and control matters -Critical accounting policies and estimates", "Accounting and control matters - Accounting developments", and "Accounting and control matters - Other regulatory developments" sections of this report and other statements about our operations, business lines, financial condition, risk management, priorities, targets, ongoing objectives, strategies, the regulatory environment in which we operate and outlook for calendar year 2021 and subsequent periods. Forward-looking statements are typically identified by the words "believe", "expect", "anticipate", "intend", "estimate", "forecast", "target", "objective" and other similar expressions or future or conditional verbs such as "will", "should", "would" and "could". By their nature, these statements require us to make assumptions, including the economic assumptions set out in the "Financial performance overview - Economic outlook" section of this report, and are subject to inherent risks and uncertainties that may be general or specific. Given the continuing impact of the coronavirus (COVID-19) pandemic on the global economy, financial markets, and our business, results of operations, reputation and financial condition and continued pressure on oil prices, there is inherently more uncertainty associated with our assumptions as compared to prior periods. A variety of factors, many of which are beyond our control, affect our operations, performance and results, and could cause actual results to differ materially from the expectations expressed in any of our forward-looking statements. These factors include: the occurrence, continuance or intensification of public health emergencies, such as the COVID-19 pandemic, and any related government policies and actions; credit, market, liquidity, strategic, insurance, operational, reputation, conduct and legal, regulatory and environmental risk; currency value and interest rate fluctuations, including as a result of market and oil price volatility; the effectiveness and adequacy of our risk management and valuation models and processes; legislative or regulatory developments in the jurisdictions where we operate, including the Organisation for Economic Co-operation and Development Common Reporting Standard, and regulatory reforms in the United Kingdom and Europe, the Basel Committee on Banking Supervision's global standards for capital and liquidity reform, and those relating to bank recapitalization legislation and the payments system in Canada; amendments to, and interpretations of, risk-based capital guidelines and reporting instructions, and interest rate and liquidity regulatory guidance; the resolution of legal and regulatory proceedings and related matters; the effect of changes to accounting standards, rules and interpretations; changes in our estimates of reserves and allowances; changes in tax laws; changes to our credit ratings; political conditions and developments, including changes relating to economic or trade matters; the possible effect on our business of international conflicts and terrorism; natural disasters, disruptions to public infrastructure and other catastrophic events; reliance on third parties to provide components of our business infrastructure; potential disruptions to our information technology systems and services: increasing cyber security risks which may include theft or disclosure of assets, unauthorized access to sensitive information, or operational disruption; social media risk; losses incurred as a result of internal or external fraud; anti-money laundering; the accuracy and completeness of information provided to us concerning clients and counterparties; the failure of third parties to comply with their obligations to us and our affiliates or associates; intensifying competition from established competitors and new entrants in the financial services industry including through internet and mobile banking; technological change; global capital market activity; changes in monetary and economic policy; general business and economic conditions worldwide, as well as in Canada, the U.S. and other countries where we have operations, including increasing Canadian household debt levels and global credit risks; our success in developing and introducing new products and services, expanding existing distribution channels, developing new distribution channels and realizing increased revenue from these channels; changes in client spending and saving habits; our ability to attract and retain key employees and executives; our ability to successfully execute our strategies and complete and integrate acquisitions and joint ventures; the risk that expected benefits of an acquisition, merger or divestiture will not be realized within the expected time frame or at all; and our ability to anticipate and manage the risks associated with these factors. This list is not exhaustive of the factors that may affect any of our forward-looking statements. These and other factors should be considered carefully and readers should not place undue reliance on our forward-looking statements. Any forward-looking statements contained in this report represent the views of management only as of the date hereof and are presented for the purpose of assisting our shareholders and financial analysts in understanding our financial position, objectives and priorities and anticipated financial performance as at and for the periods ended on the dates presented, and may not be appropriate for other purposes. We do not undertake to update any forwardlooking statement that is contained in this report or in other communications except as required by law.



Transforming Our Bank







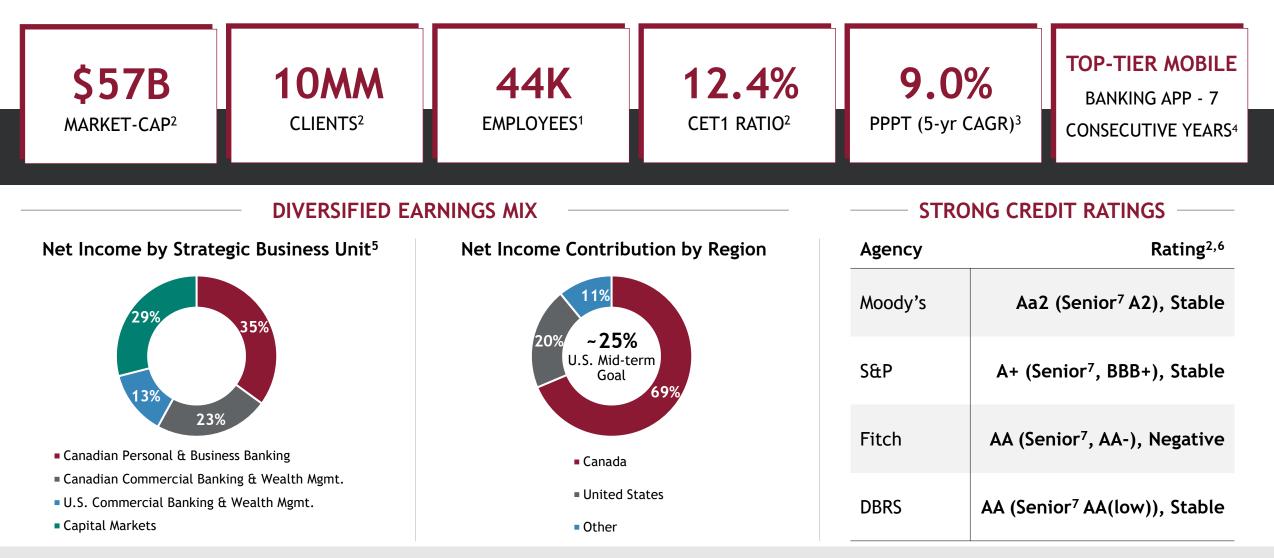
Reinvigorate our Canadian consumer franchise



Protect and build on areas of strength

Accelerate the pace of transformation and growth





LEADING CANADIAN FINANCIAL INSTITUTION WITH GROWING U.S. BUSINESS

Note: All amounts are in Canadian dollars unless otherwise indicated. ¹ All financial results are non-GAAP measures. See non-GAAP section of CIBC's Q2/21 Report to Shareholders ²As of 4/30/2021. ³ Rolling 5-year compound annual growth rate on Pre-Provision Pre-Tax Earnings (PPPT) as of Q2/21. ⁴ As ranked by the Forrester Banking Wave [™]: Canadian Mobile Apps, Q4 2020. ⁵ Q2 2021. Excludes Corporate & Other. ⁶ Long-term senior debt ratings ⁷ Subject to conversion under the bank recapitalization "bail-in" regime

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Overview of Our Strategic Business Units



Canadian Personal & Business Banking	Canadian Commercial Banking & Wealth Management	U.S. Commercial Banking & Wealth Management	Capital Markets
 Providing clients across Canada with financial advice, products and services through advice centres, mobile, online and remote channels Helping our clients achieve their ambitions each and every day 	 High-touch, relationship-oriented commercial banking and wealth management, and asset management Building and enhancing client relationships and generating long-term consistent growth 	 High-touch, relationship-oriented commercial, personal and small business banking, and wealth management services Developing deep, profitable relationships leveraging full complement of products and services 	 Integrated global markets products and services, investment banking, corporate banking solutions and top- ranked research. Includes Direct Financial Services to deliver digitally enabled capabilities. Delivering best-in-class insight, advice
			and execution
	DIVERSE (
Personal Banking • Mass Market Consumers • Small Businesses • Entrepreneurs	Middle-Market Companies • Entrepreneurs • High-Net-Worth Individuals and Families • Institutional Investors	Middle-Market Companies • Entrepreneurs • High-Net-Worth Individuals and Families • Executives	Corporate • Government • Institutional Investors
			465 571 465 571 465

Leadership Driving Culture of Accountability and Continuous Improvement





Victor Dodig President & CEO Joined: 2005 Read bio >



Hratch Panossian SEVP & CFO 2011 Read bio >



Shawn Beber SEVP & Chief Risk Officer 2002

Read bio >

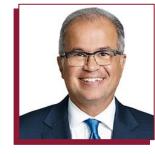


Michael Capatides SEVP & Group Head, U.S. Region President & CEO, CIBC Bank USA 1996 Read bio >



Laura Dottori-Attanasio SEVP & Group Head, Personal & Business Banking, Canada 2013

<u>Read bio ></u>



Jon Hountalas SEVP & Group Head, Commercial Banking & Wealth Management, Canada 2010 Read bio >



Harry Culham SEVP & Group Head, Capital Markets 2008 Read bio >



Christina Kramer SEVP, Technology, Infrastructure & Innovation 1987 Read bio >



Sandy Sharman SEVP & Group Head, People, Culture & Brand 2014 Read bio >

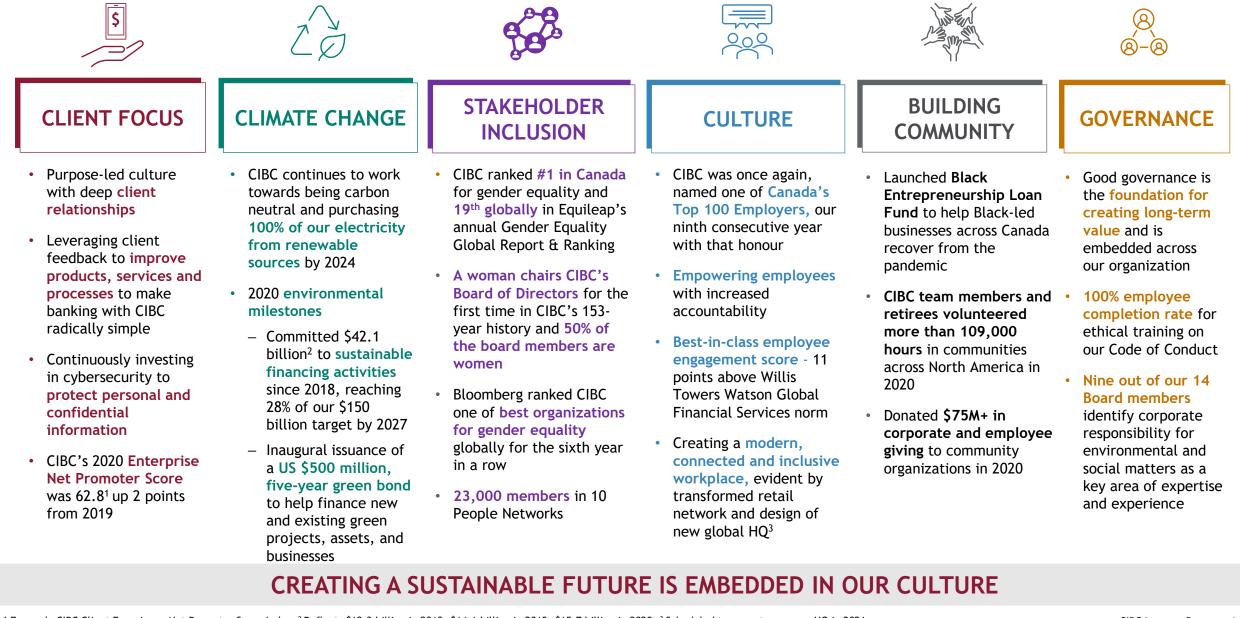


Kikelomo Lawal EVP & Chief Legal Officer 2020 Read bio >

DIVERSE MIX OF EXTENSIVE INDUSTRY EXPERTISE

We Are Committed to ESG Principles throughout Our Organization





¹ Formerly CIBC Client Experience Net Promoter Score Index. ² Reflects \$12.3 billion in 2018, \$14.1 billion in 2019, \$15.7 billion in 2020. ³ Scheduled to move to our new HQ in 2021.

Engaged and Diverse Board of Directors...





Katharine Stevenson

Chair of the Board, CIBC Former Sr. Financial Exec., Nortel Networks 2011



Charles **Brindamour**

Chief Executive Officer, Intact Financial Corp. 2020



Nanci Caldwell

Former EVP & Chief Marketing Officer, Peoplesoft, Inc. 2015



Michelle Collins President, Cambium

2017



Patrick Daniel Former President & CEO, Enbridge Inc. 2009



Luc Desjardins President & CEO, Superior Plus Corp. 2009



Victor Dodig President & CEO, CIBC 2014



Kevin Kelly Former Lead Director, Ontario Securities Comm. 2013



Christine Larsen Former Sr. Advisor to the CEO, First Data Corp



Nicholas Le Pan

Former Superintendent, Financial Inst. CAN 2008





Mary Lou Maher **Canadian Managing** Partner, KPMG 2021



Martine Tourcotte Former Vice Chair, Ouebec of BCE & Bell Canada 2014



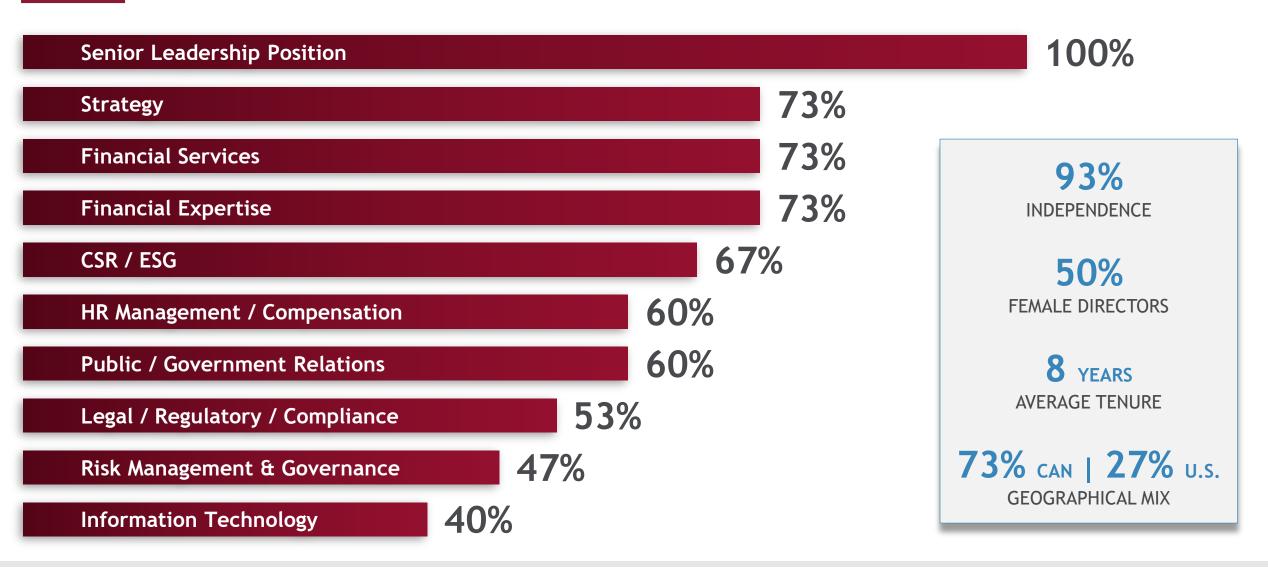
Barry Zubrow President, ITB LLC

2016



...with Deep Industry Expertise and Capabilities





SUPPORTING OUR LONG-TERM PROFITABLE GROWTH STRATEGY

Transforming the Bank through Our Continuous Improvement Journey



WHERE WE WERE & WHERE WE ARE TODAY

	Growth Metrics	2014	Q2 2021	-	Earnings by Region	2014	Q2 2021
Improving Client Experience to Drive Growth	J.D. Power Retail Satisfaction Ranking	#5	#5 ¹	Diversifying Earnings Growth While Maintaining Risk Discipline			
	Loans (\$B)	268	432		Canada U.S. Other	75% 6%	69% 20%
	Deposits (\$B)	325	577			19%	11%
	AUA (\$MM)	1,703	2,783				

		Efficiency Metrics	2014	Q2 2021		Capital & Liquidity Metrics	2014	Q2 2021
Investing in Process Improvements to Drive Efficiency	Efficiency Ratio	59.0%	54.9%	Strong Capital and Liquidity for Challenging Economic Scenarios	CET1	10.3%	12.4%	
	Sales to Service Ratio ²	50.4%	68.1%		Liquidity Coverage Ratio (LCR)	129%³	134%	

CREATING ENDURING SHAREHOLDER VALUE BY EXECUTING ON OUR LONG-TERM PROFITABLE GROWTH STRATEGY

¹ J.D. Power Ranking Canadian Retail Banking Satisfaction Survey for 2021. Result was impacted by COVID-19 pandemic operational issues. ²Sales to Service Ratio is defined as the number of sales or advisory roles divided by the number of service and administrative roles. ³ Regulatory disclosure of Liquidity Coverage Ratio was effective the first quarter after Jan/15. CIBC's Q2/15 LCR was 129%.



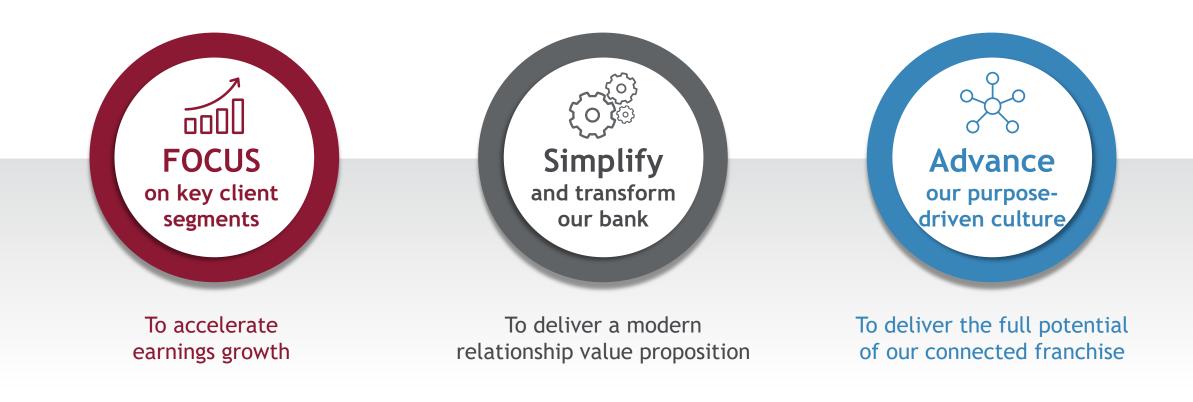
Long-term Profitable Growth Strategy

CIBC Investor Presentation



Deliver Superior Client Experience and Top-tier Total Shareholder Return





STRATEGIC IMPERATIVE: MAINTAIN FINANCIAL STRENGTH THROUGH OUR TRANSFORMATION

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More opportunities for clients to bank Focus on Effectiveness and Operational Deliver personalized advice and **Excellence** experiences digitally Build on sales effectiveness by Focus on client's end-to-end payment Continued investments in virtual/digital strengthening core capabilities, ensuring **experiences** as a key differentiator with banking, making it easy for clients to Purpose-driven accountabilities and focused investments onboard and bank with us efficient client contact strategies Provide personalized advice and experiences supported by new tools and Achieve operational excellence by capabilities ensuring efficient and effective processes that address key client irritants Selective enhancements to our product offering



Rejuvenating Our Personal and Business Banking Franchise



Business Strategic Priorities: Canadian Commercial Banking & Wealth Mgmt.



Accelerate Growth in Private Wealth Management

- Engage clients with differentiated fullservice, solutions-based approach
- Strategic hires in client-facing roles where we have growth opportunities
- Investing in technology infrastructure, including financial planning and Client Relationship Management technology
- Continued focus on growing fee-based revenues

Evolve Asset Management

- Maintain strong investment performance
 - 70%+ of our Assets under Management outperformed over the past 1, 3 and 5 years¹
- Streamline costs to offset industry margin compression
- Grow retail and institutional net sales

Risk-Controlled Growth in Commercial Banking

- Maintain strong quality of loan portfolio
- **Deepen client relationships**, including cross-referrals to Wealth Management, Personal Banking and Capital Markets
- Prioritize growth in segments expected to outperform, including Innovation Banking and real estate







Expanding Our Client Base

- Grow our client base through strategically located offices and specialty groups
- Achieve greater scale in Wealth Management and Private Banking
- Diversify deposits via CIBC Agility, an online savings and CD account platform for U.S. clients

Leveraging CIBC's Full Capabilities

- Continue building full, profitable relationships with new and existing clients by leveraging cross-border and crossbusiness capabilities
- Leverage co-location of Commercial
 Banking and Wealth Management
 professionals to enhance cross referrals
- Use data as a strategic asset to support growth, and optimize regulatory processes

Streamlining Processes

- Further refine client-facing processes, making it easier for clients to bank with us
- Invest in growth of business in order to improve our client experience while also achieving greater scale and efficiencies
- Maintain our focus on asset quality and diversifying loan and deposit portfolio



Delivering the Best-in-Class Commercial and Wealth Management offering in the U.S.





Strengthening Leadership Positions

- Being the leading Capital Markets platform in Canada for our core clients
- Building a best-in-class renewables and clean energy franchise with global perspectives - retain our leadership and grow in renewables, sustainability and private capital

Building a North American Platform

- Scaling our global capabilities and expertise to serve our U.S. Corporate, Institutional and Commercial clients
- Expanding mid-market coverage and broadening financing capabilities in the U.S.

Increasing Connectivity

- Enhancing connectivity to the rest of our Bank by providing a full suite of Capital Markets products to our Personal, Commercial and Wealth clients
- Grow Direct Financial Services provide an integrated set of touchless banking services to digital-savvy and valueconscious consumers



Building a Differentiated Capital Markets Platform, Focused on Connectivity Across the Bank





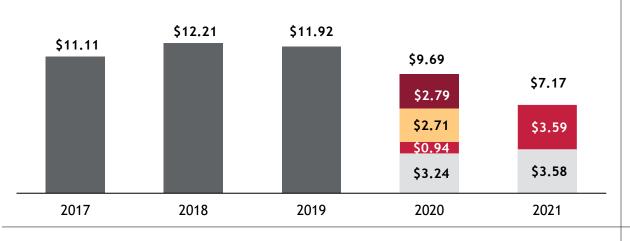
Financial Performance

CIBC Investor Presentation



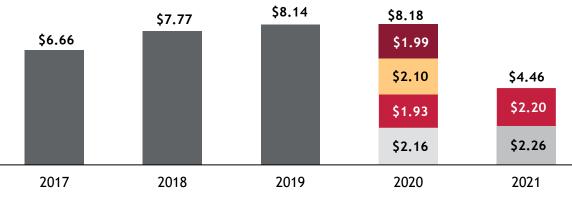
Solid Returns to Shareholders...



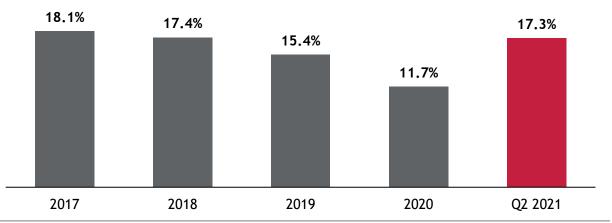


Adjusted Diluted EPS^{1,2} (\$)

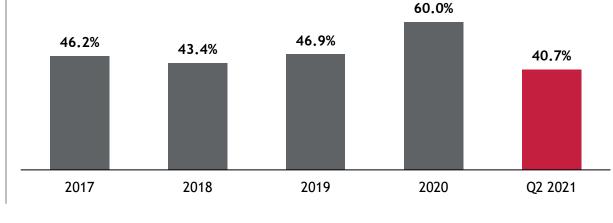
Pre-Provision Pre-Tax Earnings (\$B)







Adjusted Dividend Payout Ratio^{1,2,3} (%)

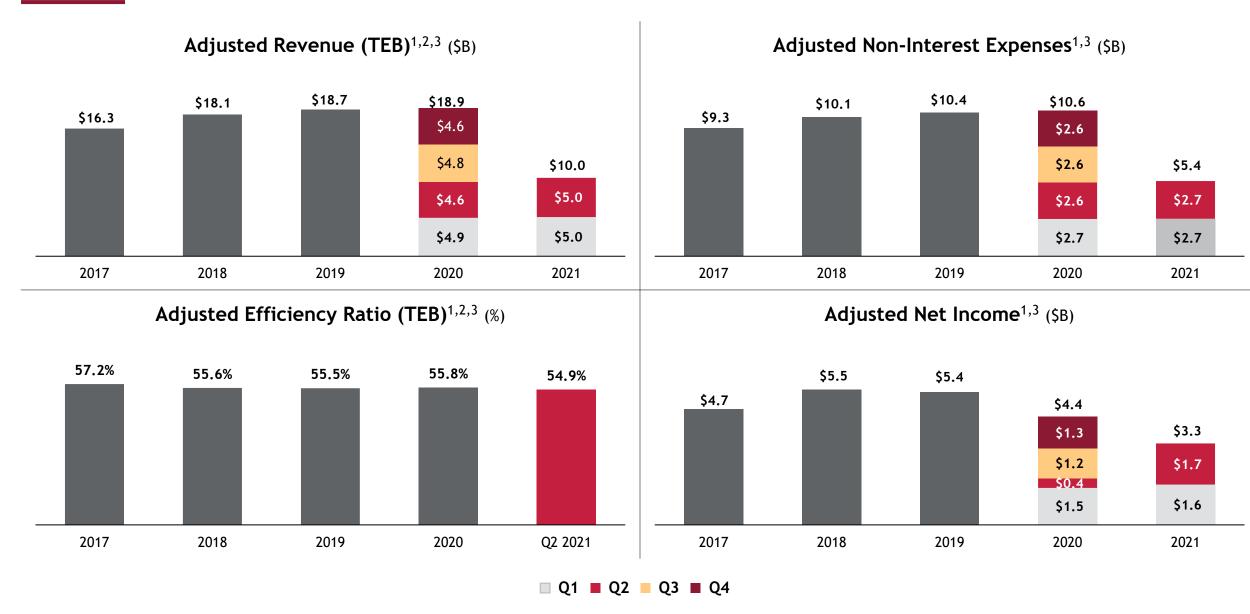


🔲 Q1 🔳 Q2 📕 Q3 🔳 Q4

¹ Adj. results are non-GAAP measures. See non-GAAP section of CIBC's Q2/21 Report to Shareholders. ² F20 results were affected by COVID-19 pandemic economic impacts. ³ Common dividends paid as a percentage of net income after preferred dividends and premium on preferred share redemptions.

... Through Investments in Top-Line Growth and Improving Efficiency

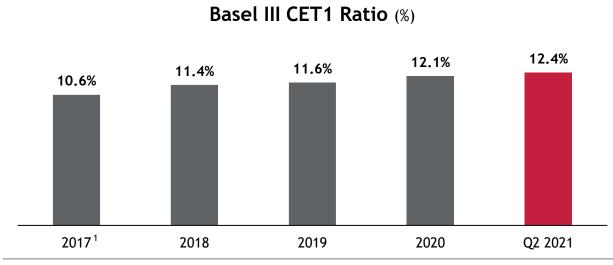




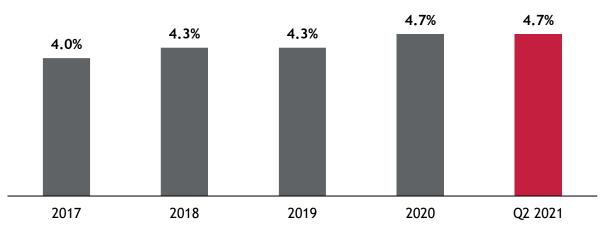
¹ Adj. results are non-GAAP measures. See non-GAAP section of CIBC's Q2/21 Report to Shareholders. ² TEB = Taxable Equivalent Basis - a non-GAAP financial measure representing the gross up of tax-exempt revenue on certain securities to an equivalent before-tax basis to facilitate comparison of NII from both taxable and tax-exempt sources. ³ F20 results were affected by COVID-19 pandemic economic impacts.

Underpinned by a Commitment to Balance Sheet Strength...

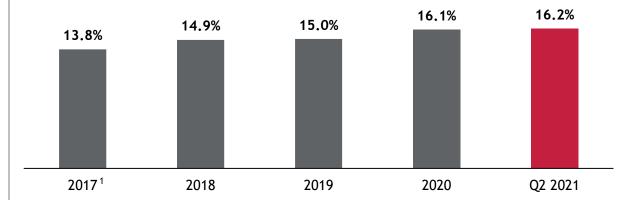




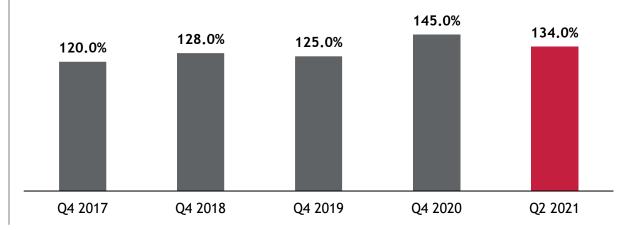
Basel III Leverage Ratio (%)



Basel III Total Capital Ratio (%)

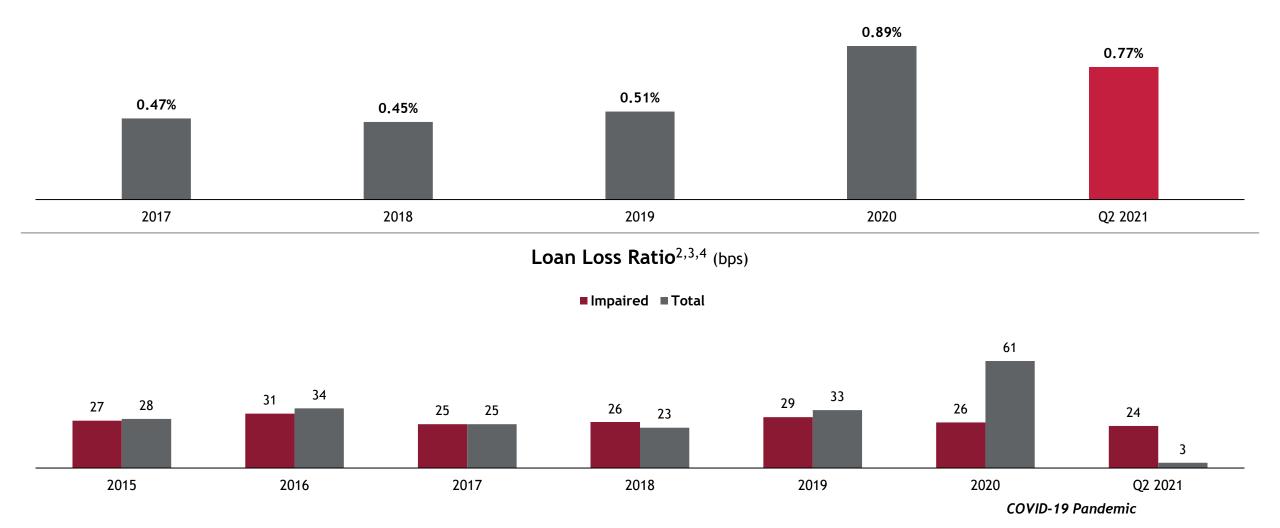


Liquidity Coverage Ratio (%)



...and Prudent Risk Management

Allowance for Credit Losses/Gross Loans^{1,2} (%)

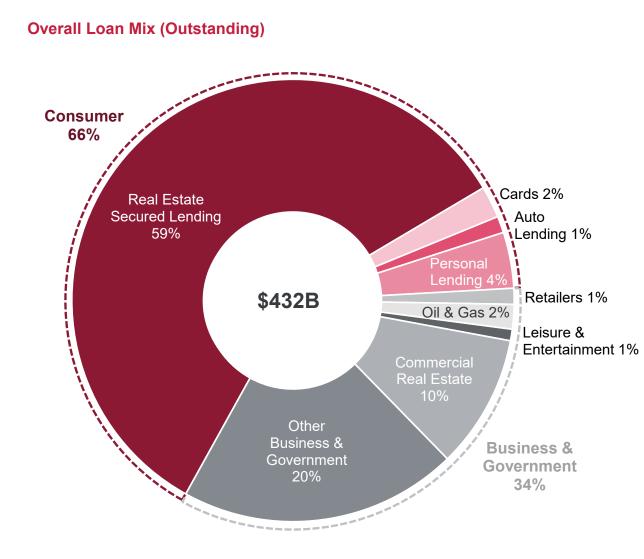


¹ Allowance for credit losses to gross carrying amount of loans. The gross carrying amount of loans include certain loans that are measured at FVTPL. ² F20 results were affected by COVID-19 pandemic economic impacts. ³ Fiscal years 2011 to 2017 are under IAS 39. Effective November 1, 2017, we adopted IFRS 9. ⁴ The ratio is calculated as the provision for credit losses on impaired loans to average loans and acceptances, net of allowance for credit losses.



Lending portfolio mix remains sound

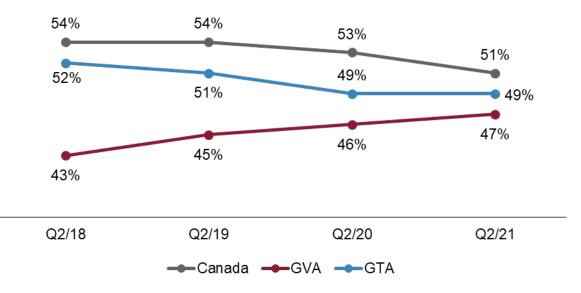




Nearly two-thirds of our portfolio is consumer lending composed mainly of mortgages, with uninsured having an average loan-to-value of 51%

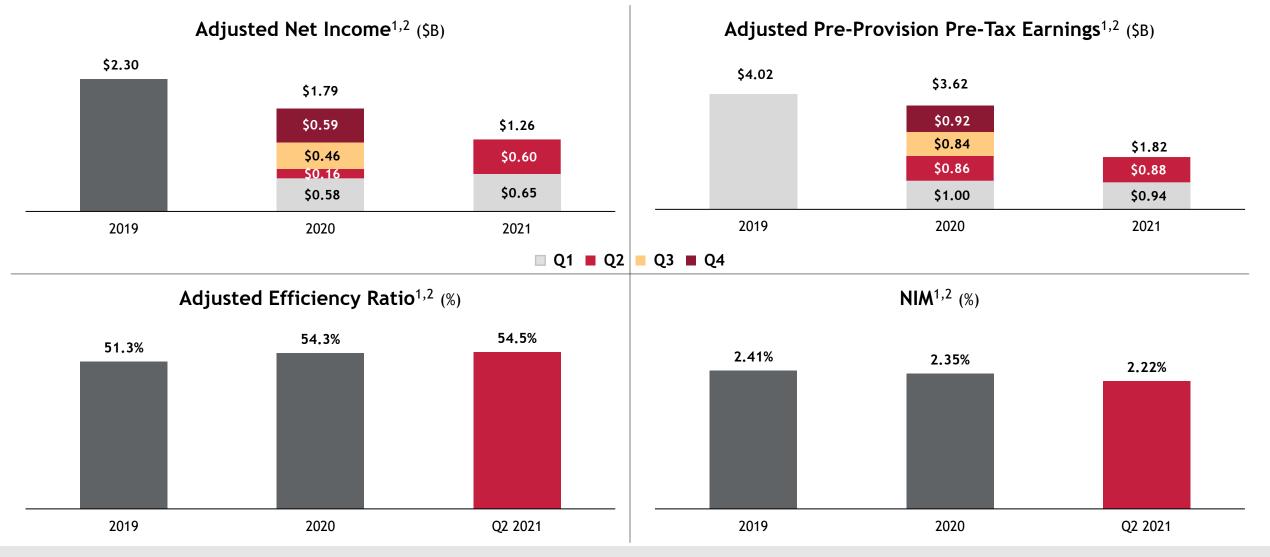
- Oil and gas is 1.8% of the loan portfolio; 47% investment grade
- The balance of our portfolio is in business and government lending with an average risk rating equivalent¹ to a BBB, with minimal exposure to the leisure and entertainment sectors





Financial Highlights: Canadian Personal and Business Banking



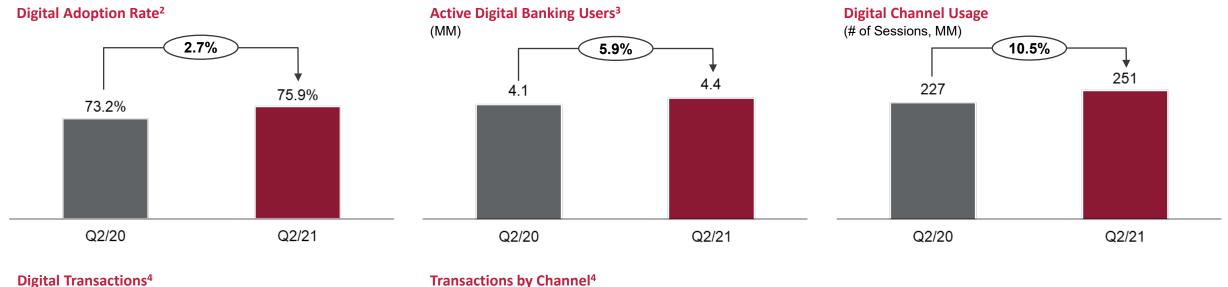


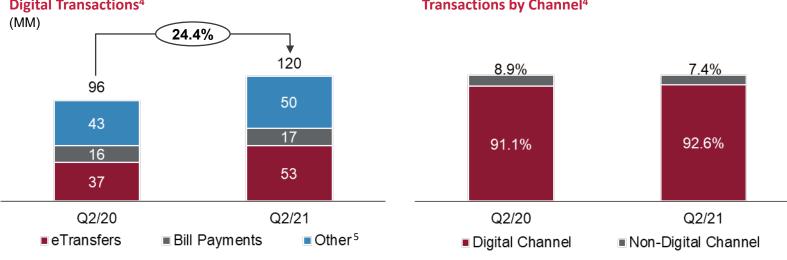
REVITALIZING OUR CONSUMER BUSINESS TO DELIVER SUSTAINABLE, MARKET LEADING PERFORMANCE

¹ Adjusted results are non-GAAP measures. See non-GAAP section of CIBC's Q2/21 Report to Shareholders. 2019-2020 amounts have been restated since Q1/21. ² F20 results were affected by economic impacts from COVID-19 pandemic

Growing Digital Engagement and Adoption¹



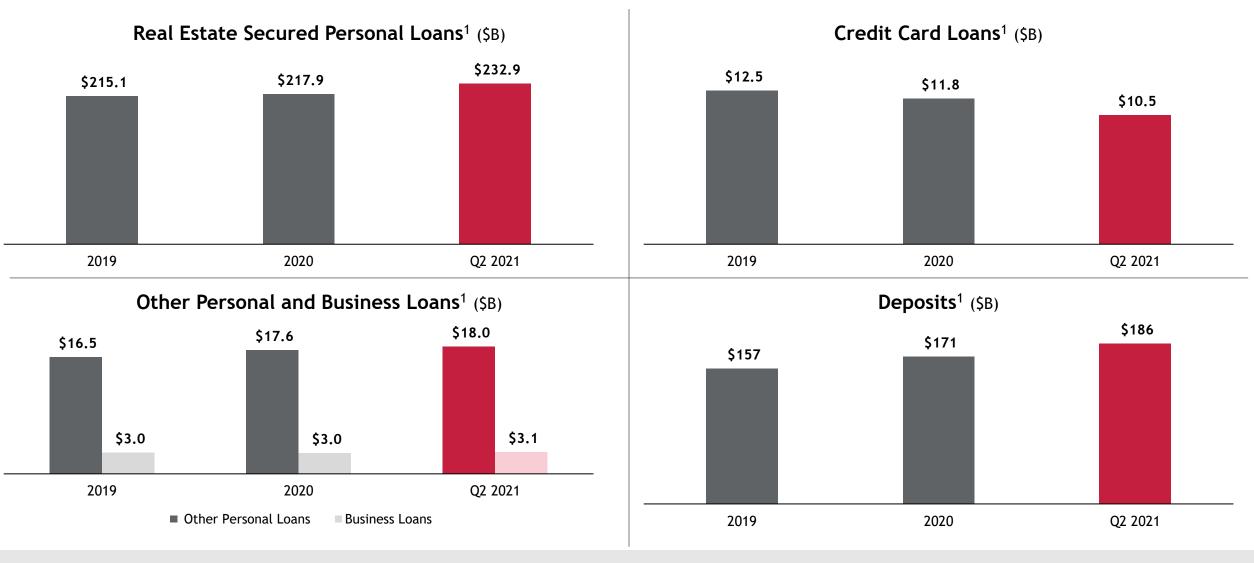




TOP-TIER MOBILE BANKING - A COMPETITIVE ADVANTAGE

¹Canadian Personal Banking excluding Simplii Financial. ² Digital Adoption Rate calculated using 90-day active users. ³ Active Digital Users represent the 90-day Active clients in Canadian Personal Banking. ⁴ Reflect financial transactions only. ⁵ Other includes transfers and eDeposits.

Financial Highlights: Canadian Personal and Business Banking



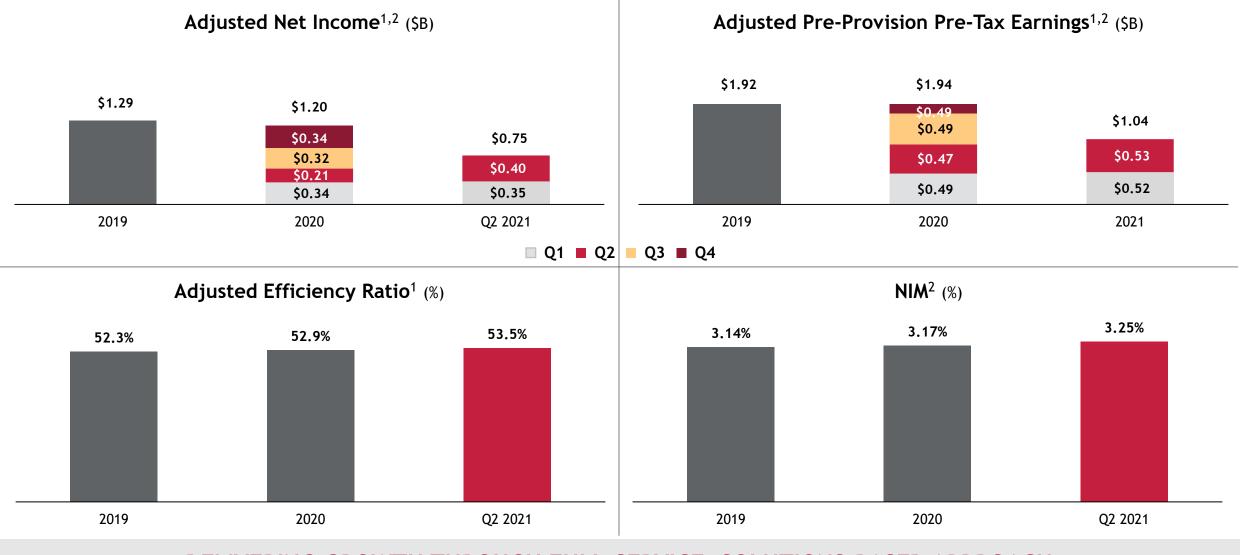
REVITALIZING OUR CONSUMER BUSINESS TO DELIVER SUSTAINABLE, MARKET LEADING PERFORMANCE

¹ F20 results were affected by economic impacts from COVID-19 pandemic. 2019-2020 amounts have been restated since Q1/21.



Financial Highlights: Canadian Commercial Banking and Wealth Management



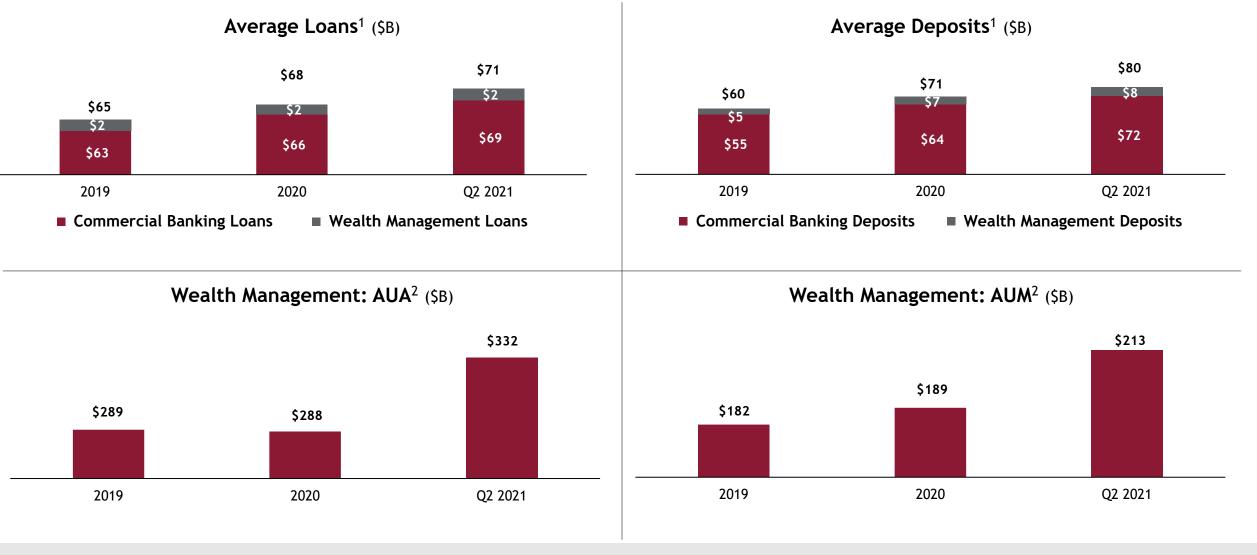


DELIVERING GROWTH THROUGH FULL-SERVICE, SOLUTIONS-BASED APPROACH

¹ Adj. results are non-GAAP measures. See non-GAAP section of CIBC's Q2/21 Report to Shareholders. ² F20 results were affected by economic impacts from COVID-19 pandemic

Financial Highlights: Canadian Commercial Banking and Wealth Management

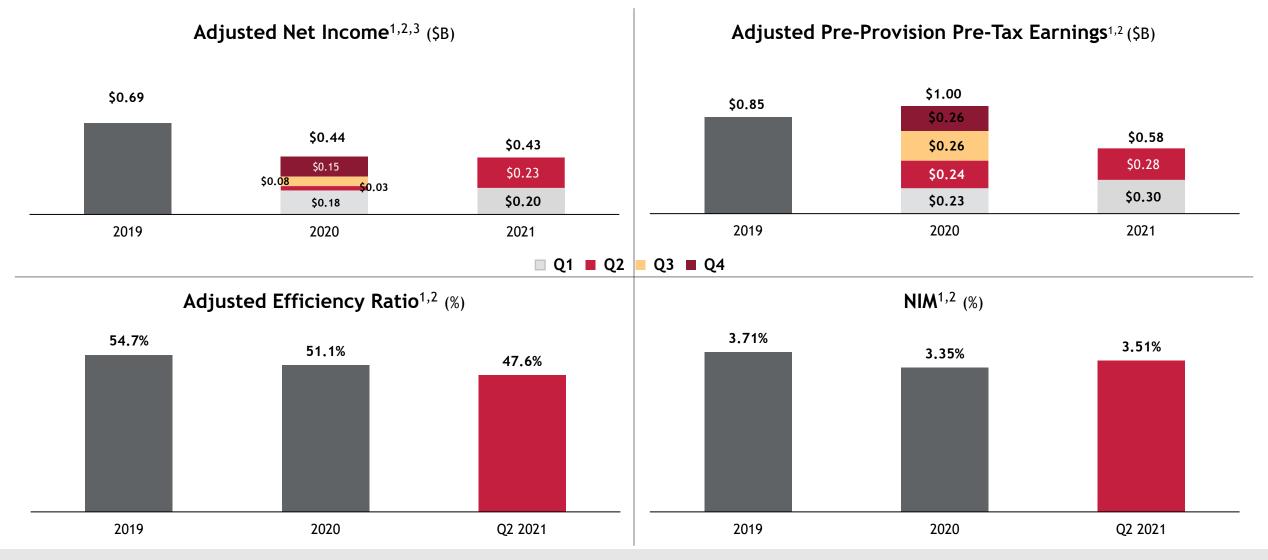




DELIVERING GROWTH THROUGH FULL-SERVICE, SOLUTIONS-BASED APPROACH

Financial Highlights: U.S. Commercial Banking and Wealth Management



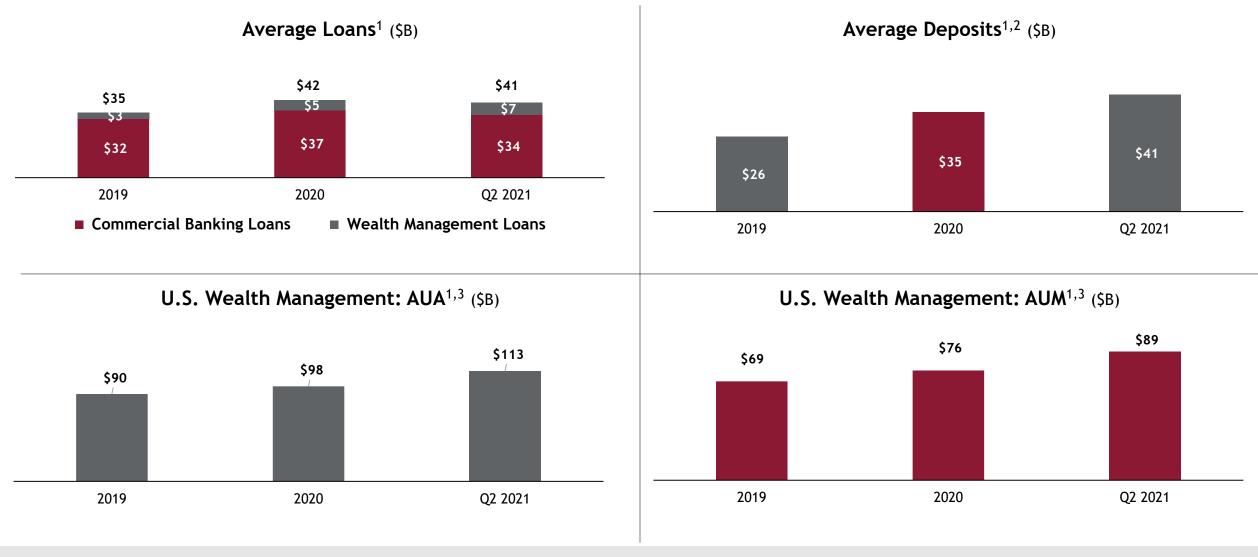


EXPANDING CLIENT RELATIONSHIPS BY LEVERAGING CROSS-BORDER AND CROSS-BUSINESS CAPABILITIES

¹ Adjusted results are non-GAAP measures. See non-GAAP section of CIBC's Q2/21 Report to Shareholders. 2019-2020 amounts have been restated since Q1/21. ² F20 results were affected by economic impacts from COVID-19 pandemic ³ TEB = a non-GAAP financial measure representing gross up of tax-exempt revenue on certain securities to an equivalent before-tax basis to facilitate comparison of NII from both taxable and tax-exempt sources.

Financial Highlights: U.S. Commercial Banking and Wealth Management



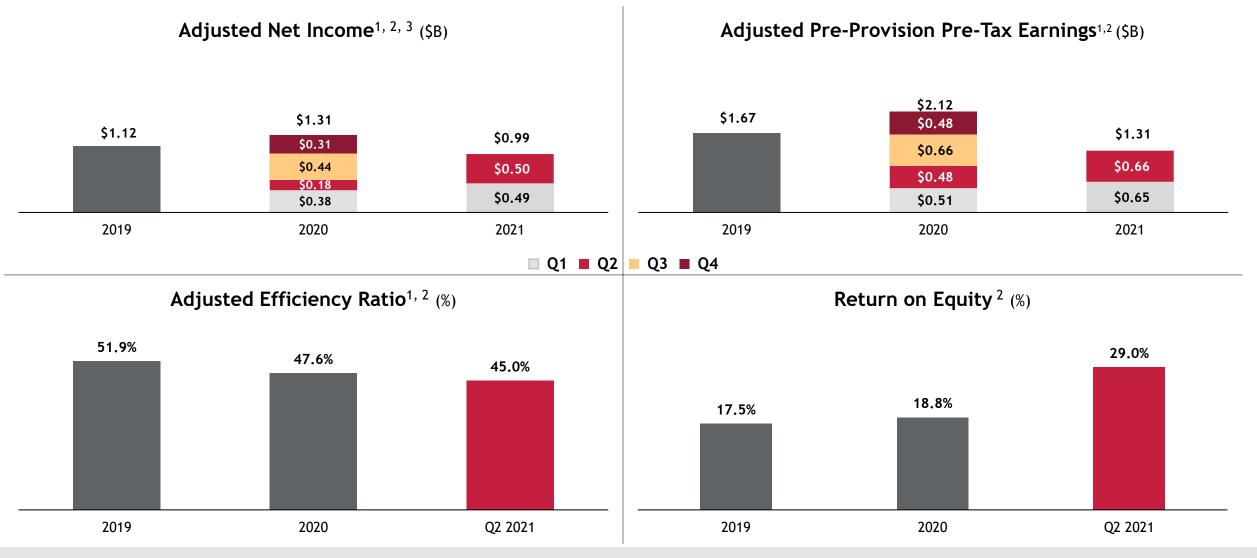


EXPANDING CLIENT RELATIONSHIPS BY LEVERAGING CROSS-BORDER AND CROSS-BUSINESS CAPABILITIES

¹ F20 results were affected by economic impacts from COVID-19 pandemic. ² 2019-2020 amounts have been restated since Q1/21. ³ Includes certain Canadian Commercial Banking and Wealth Management assets that U.S. Commercial Banking and Wealth Management provides sub-advisory services for. Assets Under Management (AUM) amounts are included in the amounts reported under Assets Under Administration (AUA).

Financial Highlights: Capital Markets



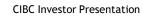


BUILDING A LEADING NORTH AMERICAN CLIENT PLATFORM WITH GLOBAL CAPABILITIES

¹ Adjusted results are non-GAAP measures. See non-GAAP section of CIBC's Q1/21 Report to Shareholders. 2019-2020 amounts have been restated since Q1/21.² F20 results were affected by COVID-19 pandemic economic impacts. ³ TEB = a non-GAAP financial measure representing gross up of tax-exempt revenue on certain securities to an equivalent before-tax basis to facilitate comparison of NII from both taxable and tax-exempt sources.



Disciplined Capital Deployment





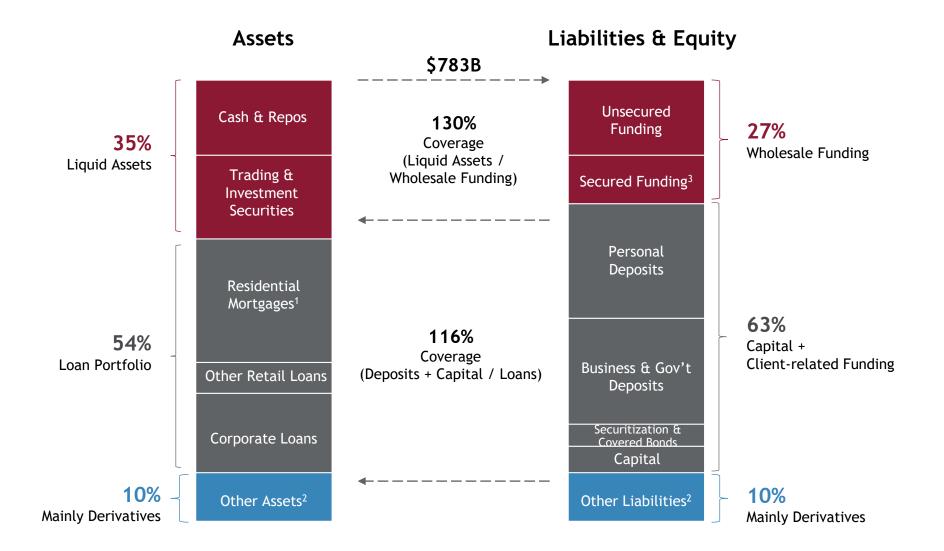
Disciplined Capital Deployment

CIBC	

Organic Growth	 Investing to reinvigorate our consumer business Focusing on high-return projects, particularly process simplification and technology enhancements Build on positive momentum in our North American Commercial Banking, Capital Markets, and US Private Wealth Management businesses
Dividend Stability	 With a CET1 ratio of 12.4%, we have abundant excess capital over and above the current regulatory minimum of 9.0% to support our clients and maintain our current dividend In response to the COVID-19 pandemic, OSFI directed that all federally regulated financial institutions halt share buybacks and dividend increases until further notice Long-term payout ratio will remain in 40% - 50% target range with ability to run above it in the near term while continuing to support our economy and clients
Inorganic Growth	 Near term: do not expect any sizeable M&A in the U.S. as we continue to focus our capital allocation on supporting our clients and maintaining our dividend Long term: will remain an option Remain selective Ensure right cultural and strategic fit

High-Quality, Client-Driven Balance Sheet (Based on Q2 2021 Results)



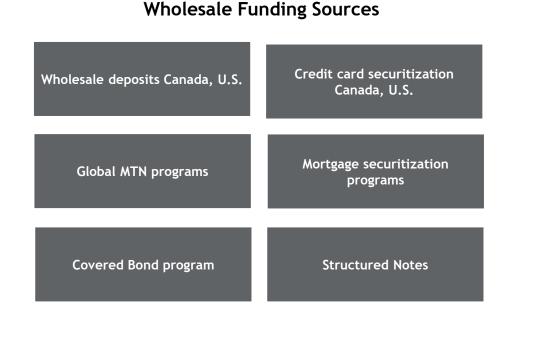


¹ Securitized agency MBS are on balance sheet as per IFRS. ² Derivatives related assets, are largely offset by derivatives related liabilities. Under IFRS derivative amounts with master netting agreements cannot be offset and the gross derivative assets and liabilities are reported on balance sheet. 3 Includes obligations related to securities sold short, cash collateral on securities lent and obligations related to securities under repurchase agreements.

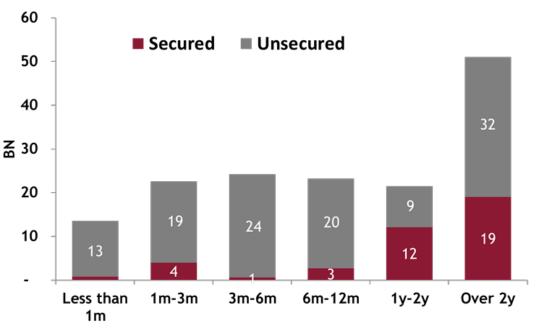
CIBC Funding Strategy and Source

Funding Strategy

- CIBC's funding strategy includes access to funding through retail deposits and wholesale funding and deposits
- CIBC updates its three-year funding plan on at least a quarterly basis
- The wholesale funding strategy is to develop and maintain a sustainable funding base through which CIBC can access funding across many different depositors and investors, geographies, maturities, and funding instruments







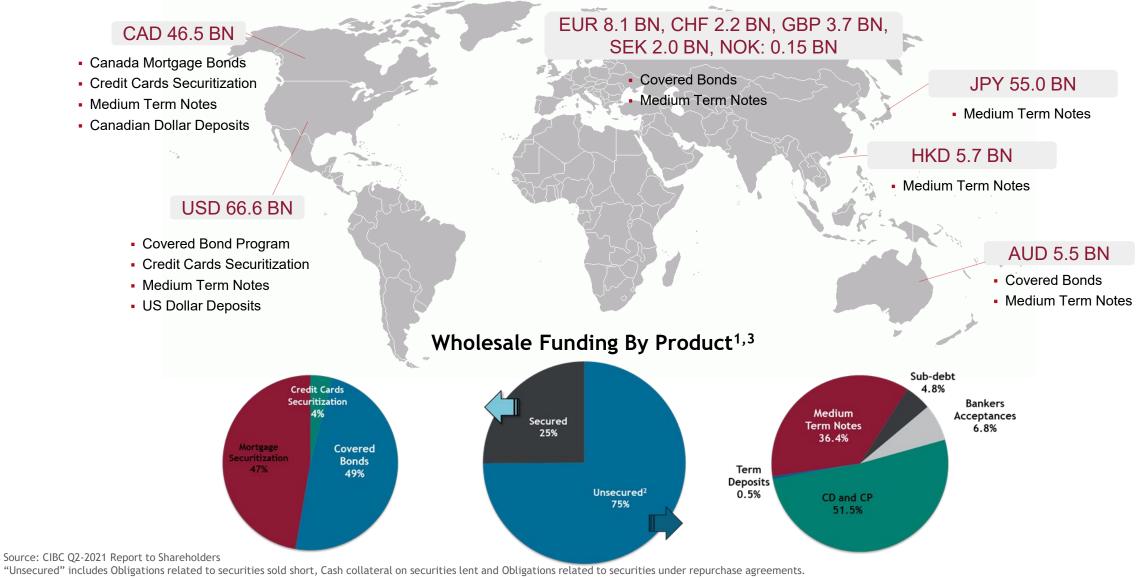
Source: CIBC Q2-2021 Report to Shareholders



Wholesale Funding Geography



Wholesale Funding By Currency¹



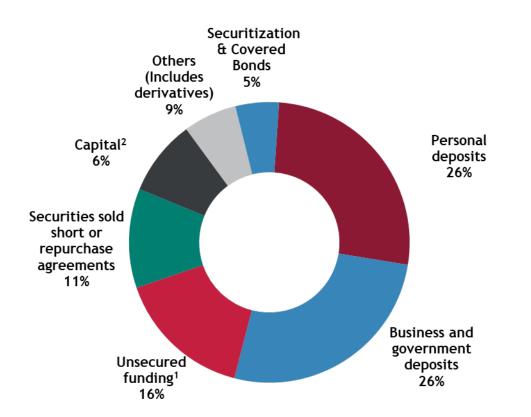
3. Percentages may not add up to 100% due to rounding

1.

CIBC Funding Composition



Funding Sources - April 2021¹



Source: CIBC Q2-2021 Supplementary Financial Information

Funding Sources	BN
Personal deposits	207.0
Business and government deposits	207.2
Unsecured funding ¹	123.2
Securities sold short or repurchase agreements	89.6
Others (Includes derivatives)	68.4
Capital ²	48.3
Securitization & Covered Bonds	39.2
Total	782.9

Wholesale market, currency ³	BN
USD	83.9
CAD	46.5
Other	25.7
Total	156.1

¹ Unsecured funding is comprised of wholesale bank deposits, certificates of deposit and commercial paper, bearer deposit notes and bankers' acceptances, senior unsecured EMTN and senior unsecured structured notes

² Capital includes subordinated liabilities

³ Currency composition, in Canadian dollar equivalent, of funding sourced by CIBC in the wholesale market. Source: CIBC Q2-2021 Report to Shareholders



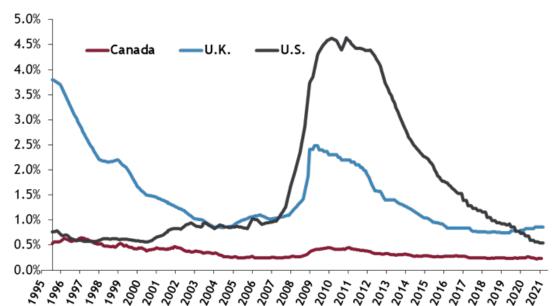
Canadian Mortgage Market





Mortgage Market Performance and Urbanisation Rates





Mortgage Arrears by Number of Mortgages

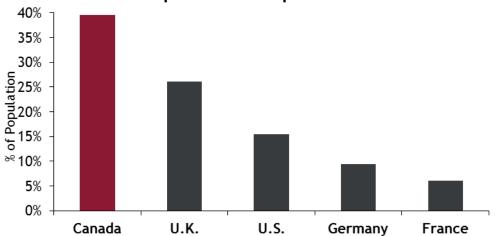
Canada has one of the highest urbanisation rates in the G7

- Almost 40% of the Canadian population lives in one of the four largest cities
- A greater rate of urbanisation is a strong contributor to increases in property values

Canadian mortgages consistently outperform U.S. and U.K. mortgages

- Low defaults and arrears reflect the strong Canadian credit culture
- Mortgage interest is generally not tax deductible, resulting in an incentive for mortgagors to limit their amount of mortgage debt
- In most provinces, lenders have robust legal recourse to recoup losses .
- Mortgage arrears have steadily declined from high of 0.45% in 2009 to . 0.23% in February 2021¹

¹ Source: Canadian Banker's Association



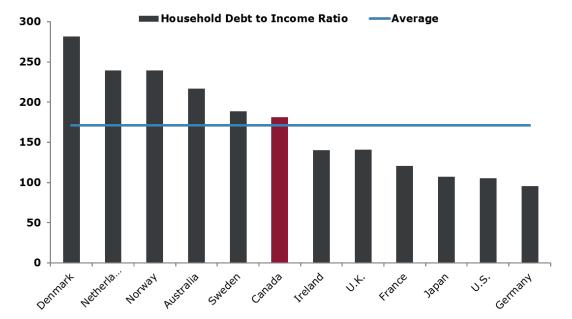
Population in Top Four Cities

Source: 2014 Census for France, 2016 Census for Canada, 2011 Census for UK, Germany; 2010 Census for US

Source: CML Research, CBA, MBA. *Mortgage arrears of 3+ months in Canada and UK or in foreclosure process in the US

Canadian House Prices

- Absolute price level is moderate compared to major global urban centers
- Canadian debt to income ratio in line with many developed nations •
- Growth rates of house prices in Canada have diverged across • regions



Source: OECD, 2018 or latest available. Household debt ratios across countries can be significantly affected by different institutional arrangements, among which tax regulations regarding tax deductibility of interest payments.

Household Debt to Income Ratio

Average Home Price

City	CAD	USD Eq. ¹
Canada	696K	566K
Toronto	1025K	835K
Vancouver	1153K	938K
Calgary	447K	364K
Montreal	488K	397K
Ottawa	638K	519K

Source: CREA, April 2021, ¹ 1 USD = 1.2285 CAD

Housing Index Year over Year Change, by City



Source: Bloomberg, Teranet - National Bank House Price Index



CIBC's Mortgage Portfolio



Condo Exposure: CAD 37.3 BN CIBC Canadian Residential Mortgages: CAD 225.8 BN Condo Mortgages Condo Developers **CAD 121 BN** CAD 5.9 BN CAD 31.4 BN Insured Uninsured 77% Uninsured Undrawn 69% 76% CAD 45 BN CAD 26 BN **79% CAD 17 BN** CAD 16 BN 49% Insured 23% 66% 53% Drawn 51% 21% 47% 31% 34% 24% **British Columbia** Alberta Other Ouebec Ontario and territories

- 28% of CIBC's Canadian residential mortgage portfolio is insured, with 67% of insurance being provided by CMHC
- The average loan to value¹ of the uninsured portfolio is 51%
- The condo developer exposure is diversified across 104 projects
- Condos account for approximately 14% of the total mortgage portfolio
- 1. LTV ratios for residential mortgages are calculated based on weighted average. The house price estimates for April 30, 2021 and October 31, 2020 are based on the Forward Sortation Area level indices from the Teranet National Bank National Composite House Price Index (Teranet) as of March 31, 2021 and September 30, 2020, respectively. Teranet is an independent estimate of the rate of change in Canadian home prices.



CIBC

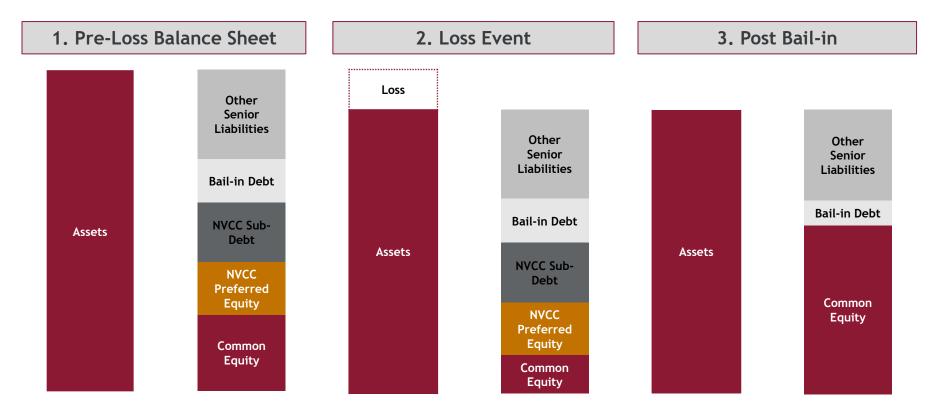
Canadian Bail-in Regime Update

CIBC Investor Presentation

How Bail-In Is Expected To Work

When OSFI deems a bank has ceased to or may be about to cease to continue to be viable, it may trigger temporary takeover of the bank and carry out the bail-in conversion of NVCC capital and bail-in debt to common equity.

- There are no write-down provisions in the framework
- Conversion formula under many scenarios may result in investor gains





Canadian Bail-in Regime Update



On April 18, 2018, Department of Finance published the bail-in regulations, and OSFI finalized the guidelines on Total Loss Absorbing Capacity (TLAC) and TLAC holdings.

Department of Finance's bank recapitalization (bail-in) conversion regulations

- Provide statutory powers to CDIC (through Governor in Council) to enact the bail-in regime including the ability to convert specified eligible shares and liabilities of D-SIBs into common shares in the event such bank becomes non-viable
- Bail-in eligible liabilities include tradable (with CUSIP/ISIN), unsecured debt with original maturity of over 400 days
- Excluded liabilities are covered bonds, consumer deposits, secured liabilities, derivatives, and structured notes¹
- Effective on September 23, 2018

OSFI's TLAC Guideline

- TLAC liabilities must be directly issued by the D-SIB, satisfy all of the requirements set out in the bail-in regulations, and have residual maturity greater than 365 days
- Minimum requirements:
 - TLAC ratio = TLAC measure / RWA > 21.5%
 - TLAC leverage ratio = TLAC measure / Leverage exposure > 6.75%
 - TLAC supervisory target ratio set at 22.50% RWA²
 - Effective Fiscal 2022. Public disclosure began in Q1 2019

OSFI's TLAC Holdings

- Our investment in other G-SIBs and other Canadian D-SIB's TLAC instruments are to be deducted from our own tier 2 capital if our aggregate holding, together with investments in capital instruments of other FIs, exceed 10% of our own CET1 capital
- Implementation started in Q1 2019

¹ As referenced in the Bank Recapitalization (Bail-in) Regulations: <u>http://laws-lois.justice.gc.ca/eng/regulations/SOR-2018-57/FullText.html</u> ² Decreased to 22.50% on March 13, 2020 upon decrease of Domestic Stability Buffer to 1.00% (buffer will not increase for at least 18 months)

Canadian Bail-in Regime - Comparison to Other Jurisdictions



Bail-in implementation in other jurisdictions has increased the riskiness of bail-inable bonds vs. non-bail-inable bonds:

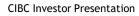
- Legislative changes prohibit bail-outs, increasing the probability that bail-in will be relied on
- The hierarchy of claims places bail-in debt below deposits and senior debt through structural subordination, legislation or contractual means
- Bail-in is expected to rely on write-down of securities, imposing certain losses on investors

The Canadian framework differs from other jurisdictions on several points:

- The Canadian government has not introduced legislation preventing bail-outs
- Canadian senior term debt will be issued in a single class and will not be subordinated to another class of senior term debt like other jurisdictions such as the US and Europe
- Canada does not have a depositor preference regime; bail-in debt does not rank lower than other liabilities
- No Creditor Worse Off principle provides that no creditor shall incur greater losses than under insolvency proceedings
- There are no write-down provisions in the framework
- Conversion formula under many scenarios may result in investor gains



Sustainability





ESG Commitments



Commitments	Material Topics	Key Performance indicators	Target		Status as of Oct 31, 2020 or later	
Environment	Sustainable Finance	Environmental and sustainable financing	\$150 billion over 10 years (2018-2027)	\checkmark	28% ¹ achieved (\$42 billion)	
Social	Client Experience	CIBC Enterprise Net Promoter Score	Continuous improvement	\checkmark	Up 2 pts YoY	
Social	Privacy & Information Security	Number of privacy findings against CIBC by regulators	No privacy findings against CIBC by regulators	x	3 ²	
Social	Inclusive Banking	New loan authorizations to small and medium-sized Enterprises (SMEs)	Provide \$9B in new loan authorizations to SMEs (2020-2023)	\checkmark	39% ³ achieved	
Social	Inclusive Banking	Growth in commercial banking Indigenous business	Grow by 10% in 2020	\checkmark	23%	
Social	Employee Engagement	CIBC's employee engagement score	>109% of Willis Towers Watson global financial services norm	\checkmark	111%	
Social	Employee Engagement	Voluntary turnover (Canada)	Voluntary turnover <12.5% in 2020 (Canada)	\checkmark	7.3%	
Social	Employee Engagement	% of employees that had performance reviews	Performance reviews for 100% of employees	\checkmark	100%	
Social	Belonging at Work	% of women on the CIBC Board of Directors	At least 30% women, at least 30% men on CIBC's Board of Directors	\checkmark	50%	
Social	Belonging at Work	% of women in board-approved executive roles (Global)	At a minimum, between 35% and 40% by 2022 (Global)	\checkmark	33%	
Social	Belonging at Work	% of visible minorities in board-approved executive roles (Canada)	At least 22% by 2022 (Canada)	\checkmark	20%	
Social	Belonging at Work	% leaders from the Black community in board-approved executive roles (Canada)	4% by 2023 (Canada)	\checkmark	3%	
Social	Belonging at Work	External hires: % of persons with disabilities (Canada)	8% - 9% in 2020 (Canada)	X	5 % ⁴	
Social	Belonging at Work	External hires: % of indigenous peoples (Canada)	2% in 2020 (Canada)	\checkmark	3%	
Social	Belonging at Work	Student recruitment: % from the Black community (Canada)	At least 5% in 2021	N/A	Starts in 2021	
Social	Community Relationships	Community investments: Canada and the U.S.	\$350M total corporate & employee giving (2019-2023)	\checkmark	44% achieved	
Governance	Business Ethics	Employee completion rate: Code of Conduct ethical training	100% employee completion rate	\checkmark	100%	

¹ For the cumulative results of 2018 through 2020. ² Cases against CIBC by the Office of the Privacy Commissioner of Canada. ³ Revisions to our methodology resulted in new loan authorizations to SMEs being revised to \$3.5 billion in 2020, from \$6.9 billion reported in the ESG scorecard of CIBC's 2020 Annual Report. ⁴ The full picture of our hiring for persons with disabilities is likely not reflected due to low self-disclosure in the survey utilized for data collection.

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Our Commitment to Sustainability





















Governance



Member of Dow Jones Sustainability Indices

Powered by the S&P Global CSA











Our Commitment to ESG



Rating Provider	Rating ¹
CDP	2020 Climate Change Score A- (from B in 2019)
MSCI 💮	2020 ESG Rating "AA" Scale of CCC to AAA
	In November 2020, CIBC received an ESG risk rating score of 18.3, placing it in the 11 th percentile of the Banks industry group
Now a Part of S&P Global	CIBC's overall Sustainability Ranking: 85 th percentile
O GARP	2020 Global Survey of Climate Risk Management at Financial Firms: CIBC scored in the top quartile out of 71 global financial institutions
S&P Global	2021 ESG Score of 73; Company Rank: 39 of 622 in Industry

¹ Ratings are not a recommendation to make an investment in any security of CIBC and may be revised or withdrawn at any time by the issuing organization.



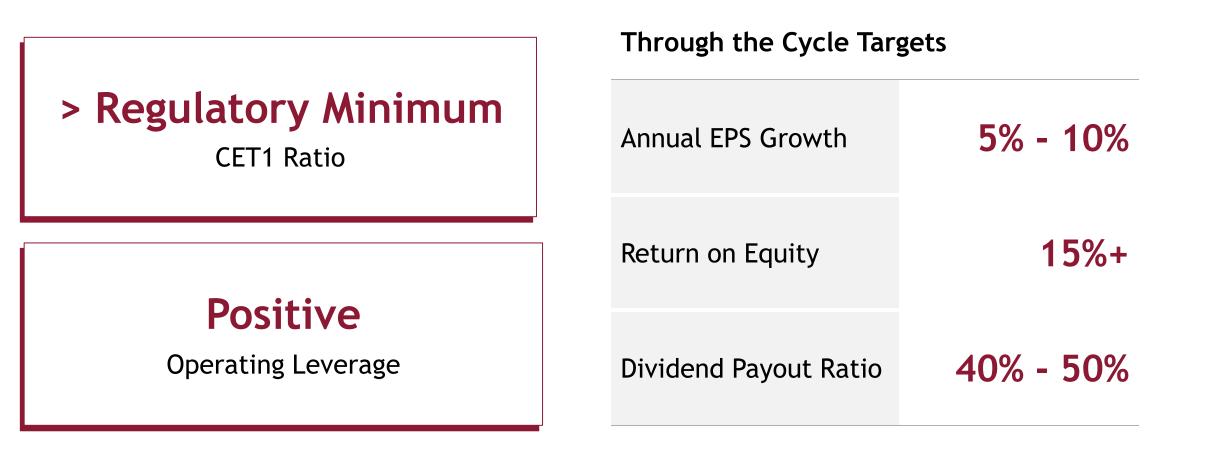
Long-Term Targets

CIBC Investor Presentation



Long-term Targets for Key Performance Measures





WELL POSITIONED TO DELIVER ON OUR LONG-TERM GOALS

Investment Summary



01

Transforming Our Bank

Continuous improvement mindset for a sustainable future

02

Long-term Profitable Growth Strategy

Maintaining a clientfocused strategy to drive sustainable earnings growth





03

Maintaining Strong Financial Performance

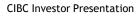
Balancing investments for future growth with disciplined expense management to drive solid returns



CREATING VALUE FOR OUR STAKEHOLDERS EVERYDAY



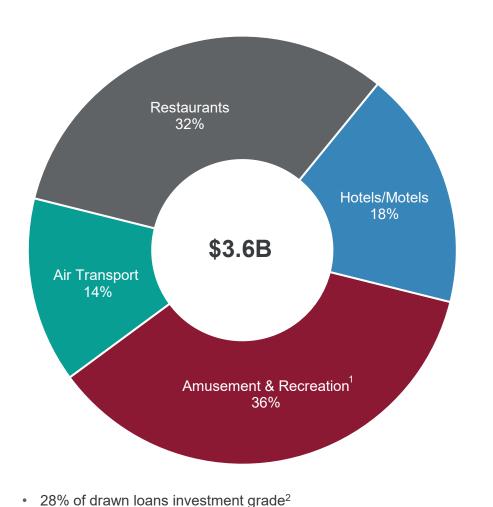
Appendix





Exposure to vulnerable sectors represents 2% of our lending portfolio



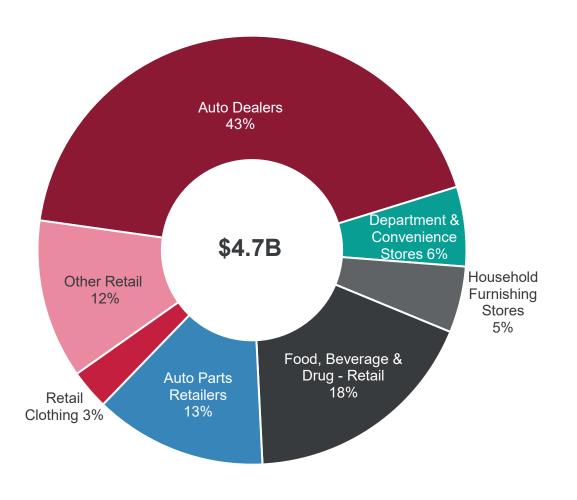


• The U.S. comprises 19% of drawn exposure

•

Leisure & Entertainment Loans Outstanding

Retailer Loans Outstanding



- 52% of drawn loans investment grade²
- The U.S. comprises 4% of drawn exposure

¹ Includes amusement services, gambling operations, sports clubs, horse racing, movie theaters, ski facilities, golf courses, etc. ² Incorporates security pledged; equivalent to S&P/Moody's rating of BBB-/Baa3 or higher.

Commercial Real Estate Exposure Remains Diversified



 Office 12%
 Residential 19%

 Industrial 10%
 Seniors Housing 6%

 \$33.4B
 Other 5%

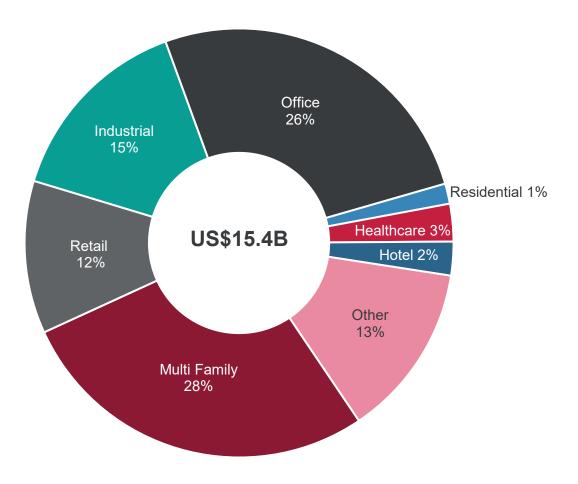
 Retail 24%
 Seniors Housing

Multi Family

24%

Canadian Commercial Real Estate Exposure by Sector¹

U.S. Commercial Real Estate Exposure by Sector²



• 64% of drawn loans investment grade³

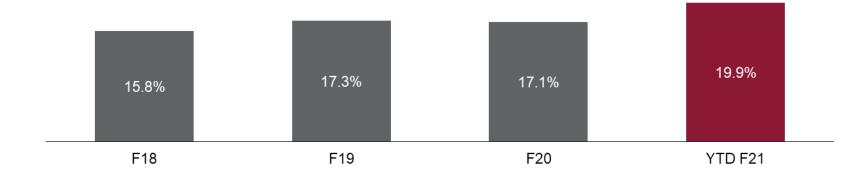
• 30% of drawn loans investment grade³

¹ Includes \$3.2B in Multi Family that is included in residential mortgages in the Supplementary Financial Information package. ² Includes US\$1.2B in loans that are included in other industries in the Supplementary Financial Information package, but are included because of the nature of the security. ³ Incorporates security pledged; equivalent to S&P/Moody's rating of BBB-/Baa3 or higher.

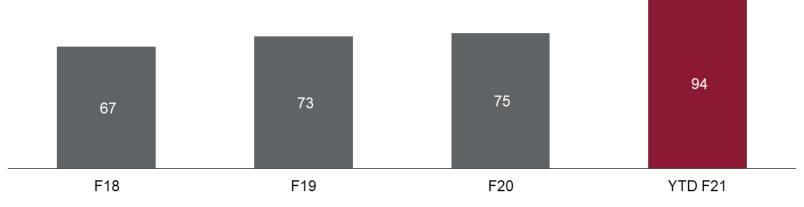
Improved Diversification - Growth in the U.S. Region







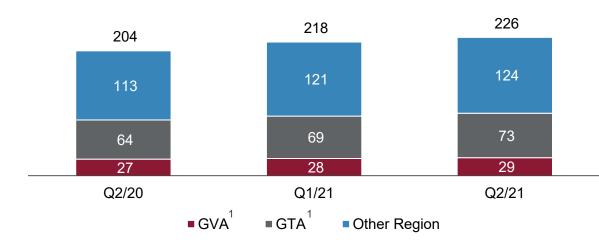




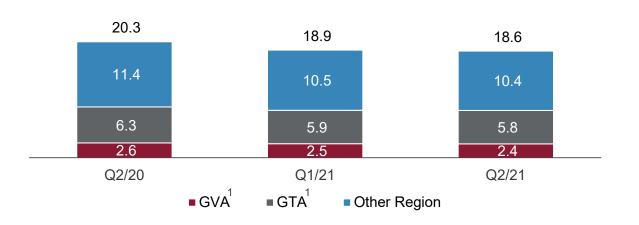
90+ Days Delinquency Rates	Q2/20	Q1/21	Q2/21
Total Mortgages	0.32%	0.27%	0.25%
Uninsured Mortgages	0.28%	0.24%	0.23%
Uninsured Mortgages in GVA ¹	0.18%	0.14%	0.24%
Uninsured Mortgages in GTA ¹	0.18%	0.17%	0.16%
Uninsured Mortgages in Oil Provinces ²	0.64%	0.60%	0.63%

• The Greater Vancouver Area¹ (GVA) and Greater Toronto Area¹ (GTA) continue to outperform the Canadian average

Mortgage Balances (\$B; spot)



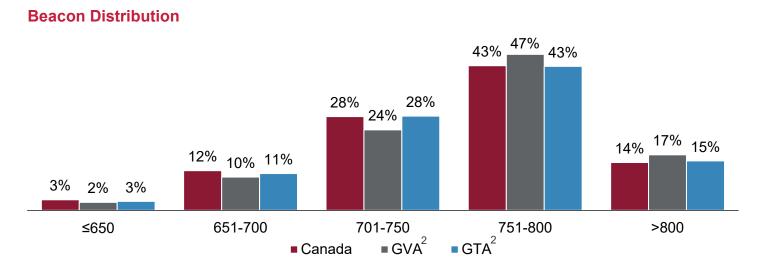
HELOC Balances (\$B; spot)





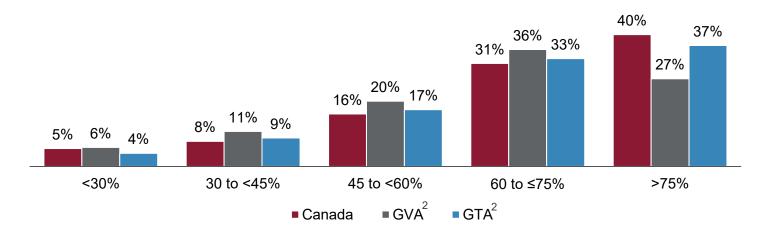
Canadian Uninsured Residential Mortgages – Q2/21 Originations





- Originations of \$20B in Q2/21
- Average LTV¹ in Canada: 63%
 - GVA²: 58%
 - GTA²: 63%

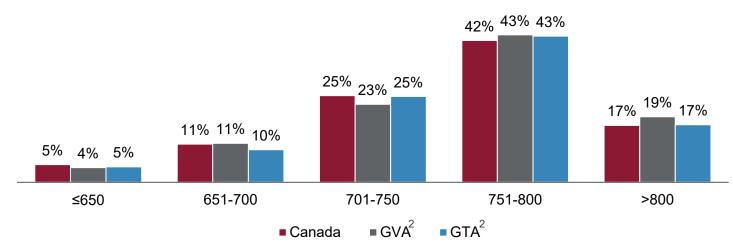
Loan-to-Value (LTV)¹ Distribution



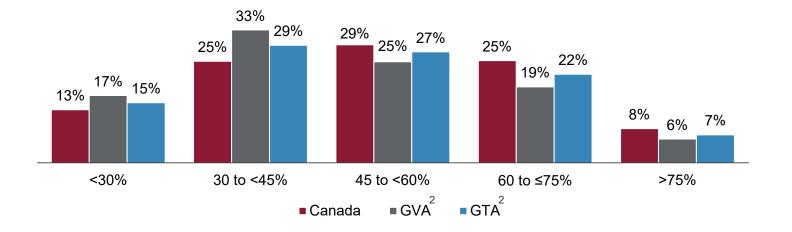
Canadian Uninsured Residential Mortgages



Beacon Distribution



Loan-to-Value (LTV)¹ Distribution



- Better current Beacon and LTV¹ distributions in GVA² and GTA² than the Canadian average
- Less than 1% of this portfolio has a Beacon score of 650 or lower and an LTV¹ over 75%
- Average LTV¹ in Canada: 51%
 - GVA²: 47%
 - GTA²: 49%

Forward-looking Information Variables used to estimate our Expected Credit Loss¹

Forward-Looking Information Variables	Avg. Value over the next 12 months	Avg. Value over the remaining forecast period	Avg. Value over the next 12 months	Avg. Value over the remaining forecast period	Avg. Value over the next 12 months	Avg. Value over the remaining forecast period	
As at April 30, 2021	Base Case	Base Case	Upside Case	Upside Case	Downside Case	Downside Case	
Canadian GDP YoY Growth	5.3%	2.5%	7.0%	3.3%	3.4%	1.7%	
US GDP YoY Growth	5.6%	2.8%	7.2%	3.9%	2.2%	1.0%	
Canadian Unemployment Rate	7.2%	6.1%	6.7%	5.4%	8.4%	7.0%	
US Unemployment Rate	4.9%	4.0%	4.4%	3.3%	7.1%	6.3%	
Canadian Housing Price Index Growth	4.7%	4.0%	8.5%	5.6%	(2.8)%	1.4%	
S&P 500 Index Growth Rate	5.0%	5.0%	10.7%	8.8%	(7.2)%	(5.8)%	
West Texas Intermediate Oil Price (US\$)	\$59	\$61	\$70	\$75	\$46	\$48	
Forward-Looking Information Variables	Avg. Value over the next 12 months	Avg. Value over the remaining forecast period	Avg. Value over the next 12 months	Avg. Value over the remaining forecast period	Avg. Value over the next 12 months	Avg. Value over the remaining forecast period	
As at January 31, 2021	Base Case	Base Case	Upside Case	Upside Case	Downside Case	Downside Case	
Canadian GDP YoY Growth	4.0%	3.9%	6.0%	4.4%	2.5%	2.1%	
US GDP YoY Growth	4.1%	3.2%	5.8%	4.5%	1.8%	1.9%	
Canadian Unemployment Rate	7.8%	6.1%	7.3%	5.7%	8.6%	7.4%	
US Unemployment Rate	5.9%	4.1%	4.5%	3.4%	7.4%	5.8%	
Canadian Housing Price Index Growth	1.5%	3.2%	12.2%	10.2%	(9.9)%	0.3%	
S&P 500 Index Growth Rate	5.0%	5.0%	13.0%	10.8%	(5.5)%	(2.9)%	
West Texas Intermediate Oil Price (US\$)	\$50	\$55	\$54	\$62	\$41	\$46	

CIBC



Item	Pre-Tax Effect (\$MM)	After-Tax & NCI Effect (\$MM)	EPS Effect (\$/Share)	Reporting Segments
Amortization of acquisition-related intangible assets	20	15	0.04	U.S. Commercial Banking & Wealth Management Corporate & Other
Adjustment to Net Income attributable to common shareholders and EPS	20	15	0.04 ¹	

Non-GAAP Financial Measures



We use a number of financial measures to assess the performance of our business lines. Some measures are calculated in accordance with GAAP (IFRS), while other measures do not have a standardized meaning under GAAP, and accordingly, these measures may not be comparable to similar measures used by other companies. Investors may find these non-GAAP measures useful in understanding how management views underlying business performance.

Adjusted results are non-GAAP financial measures that do not have any standardized meaning prescribed by GAAP and are therefore unlikely to be comparable to similar measures presented by other issuers. Adjusted results remove items of note from reported results. For further details on items of note, see slide 61 of this presentation.

For additional information about our non-GAAP measures see pages 1 to 3 of the Q2/21 Supplementary Financial Information package and pages 16 and 17 of the 2020 Annual Report available on www.cibc.com.



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