

CIBC Investor Presentation

Q2 F19

May 22, 2019



Forward-Looking Statements

A NOTE ABOUT FORWARD-LOOKING STATEMENTS: From time to time, we make written or oral forward-looking statements within the meaning of certain securities laws, including in this report, in other filings with Canadian securities regulators or the SEC and in other communications. All such statements are made pursuant to the “safe harbour” provisions of, and are intended to be forward-looking statements under applicable Canadian and U.S. securities legislation, including the U.S. Private Securities Litigation Reform Act of 1995. These statements include, but are not limited to, statements made in the “Overview - Financial results”, “Overview - Significant events”, “Overview - Economic outlook”, “Financial condition - Capital resources”, “Management of risk - Risk overview”, “Management of risk - Top and emerging risks”, “Management of risk - Credit risk”, “Management of risk - Market risk”, “Management of risk - Liquidity risk”, “Accounting and control matters - Critical accounting policies and estimates”, “Accounting and control matters - Accounting developments”, and “Accounting and control matters - Other regulatory developments” sections of this report and other statements about our operations, business lines, financial condition, risk management, priorities, targets, ongoing objectives, strategies, the regulatory environment in which we operate and outlook for calendar year 2019 and subsequent periods. Forward-looking statements are typically identified by the words “believe”, “expect”, “anticipate”, “intend”, “estimate”, “forecast”, “target”, “objective” and other similar expressions or future or conditional verbs such as “will”, “should”, “would” and “could”. By their nature, these statements require us to make assumptions, including the economic assumptions set out in the “Overview - Economic outlook” section of this report, and are subject to inherent risks and uncertainties that may be general or specific. A variety of factors, many of which are beyond our control, affect our operations, performance and results, and could cause actual results to differ materially from the expectations expressed in any of our forward-looking statements. These factors include: credit, market, liquidity, strategic, insurance, operational, reputation and legal, regulatory and environmental risk; the effectiveness and adequacy of our risk management and valuation models and processes; legislative or regulatory developments in the jurisdictions where we operate, including the Dodd-Frank Wall Street Reform and Consumer Protection Act and the regulations issued and to be issued thereunder, the Organisation for Economic Co-operation and Development Common Reporting Standard, and regulatory reforms in the United Kingdom and Europe, the Basel Committee on Banking Supervision’s global standards for capital and liquidity reform, and those relating to bank recapitalization legislation and the payments system in Canada; amendments to, and interpretations of, risk-based capital guidelines and reporting instructions, and interest rate and liquidity regulatory guidance; the resolution of legal and regulatory proceedings and related matters; the effect of changes to accounting standards, rules and interpretations; changes in our estimates of reserves and allowances; changes in tax laws; changes to our credit ratings; political conditions and developments, including changes relating to economic or trade matters; the possible effect on our business of international conflicts and terrorism; natural disasters, public health emergencies, disruptions to public infrastructure and other catastrophic events; reliance on third parties to provide components of our business infrastructure; potential disruptions to our information technology systems and services; increasing cyber security risks which may include theft or disclosure of assets, unauthorized access to sensitive information, or operational disruption; social media risk; losses incurred as a result of internal or external fraud; anti-money laundering; the accuracy and completeness of information provided to us concerning clients and counterparties; the failure of third parties to comply with their obligations to us and our affiliates or associates; intensifying competition from established competitors and new entrants in the financial services industry including through internet and mobile banking; technological change; global capital market activity; changes in monetary and economic policy; currency value and interest rate fluctuations, including as a result of market and oil price volatility; general business and economic conditions worldwide, as well as in Canada, the U.S. and other countries where we have operations, including increasing Canadian household debt levels and global credit risks; our success in developing and introducing new products and services, expanding existing distribution channels, developing new distribution channels and realizing increased revenue from these channels; changes in client spending and saving habits; our ability to attract and retain key employees and executives; our ability to successfully execute our strategies and complete and integrate acquisitions and joint ventures; the risk that expected synergies and benefits of an acquisition will not be realized within the expected time frame or at all; and our ability to anticipate and manage the risks associated with these factors. This list is not exhaustive of the factors that may affect any of our forward-looking statements. These and other factors should be considered carefully and readers should not place undue reliance on our forward-looking statements. Any forward-looking statements contained in this report represent the views of management only as of the date hereof and are presented for the purpose of assisting our shareholders and financial analysts in understanding our financial position, objectives and priorities and anticipated financial performance as at and for the periods ended on the dates presented, and may not be appropriate for other purposes. We do not undertake to update any forward-looking statement that is contained in this report or in other communications except as required by law.

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CIBC Overview

Victor Dodig

President and Chief Executive Officer



Second Quarter, 2019

Financial Review

Kevin Glass

Senior Executive Vice-President and Chief Financial Officer



Second Quarter, 2019 Highlights

Adjusted¹	Q2/18	Q1/19	Q2/19
(\$MM, except for EPS, Efficiency Ratio, ROE, and CET1 Ratio)			
Revenue	4,361	4,552	4,536
Non-Interest Expenses	2,467	2,501	2,570
Pre-Provision Earnings	1,894	2,051	1,966
Impaired	217	295	250
Performing	(5)	43	5
Provision for Credit Losses	212	338	255
Net Income – Reported²	1,319	1,182	1,348
Net Income – Adjusted¹	1,345	1,363	1,357
Diluted EPS – Reported	\$2.89	\$2.60	\$2.95
Diluted EPS – Adjusted¹	\$2.95	\$3.01	\$2.97
Efficiency Ratio – Adjusted TEB ¹	55.9%	54.4%	56.1%
ROE – Adjusted ¹	17.4%	16.0%	15.9%
CET1 Ratio	11.2%	11.2%	11.2%

Earnings¹

- Pre-Provision Earnings growth of 4% YoY
- ROE of 15.9%

Revenue

- NIM expansion in Personal & Small Business Banking
- Significant volume growth in Canadian and U.S. Commercial Banking
- Solid AUM growth in Wealth Management
- Continued steady performance in Capital Markets

Expenses

- Focused investments to drive future growth

Provision for Credit Losses (PCL)

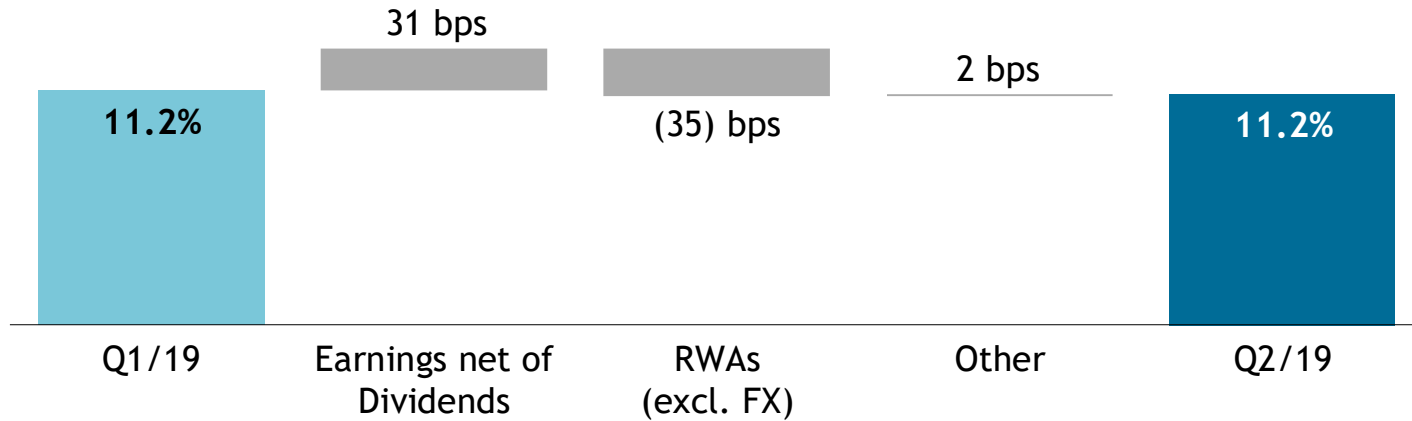
- Stable credit performance
- PCL for Impaired ratio of 26 bps, down 4 bps QoQ

¹ Adjusted results are Non-GAAP financial measures. See slide 27 for further details.

² Reported results are on slide 25.



CET1 Ratio



- Strong internal capital generation
- Offset by:
- RWA increase driven by business growth

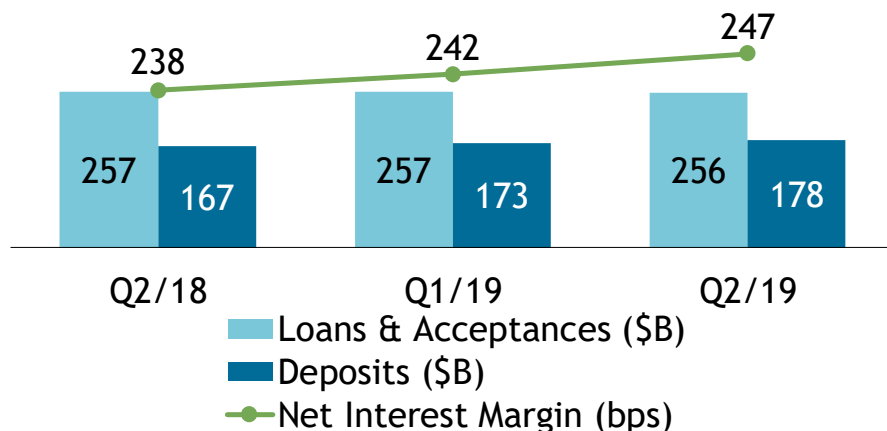
Canadian Personal and Small Business Banking

NIM expansion and volume growth driving performance

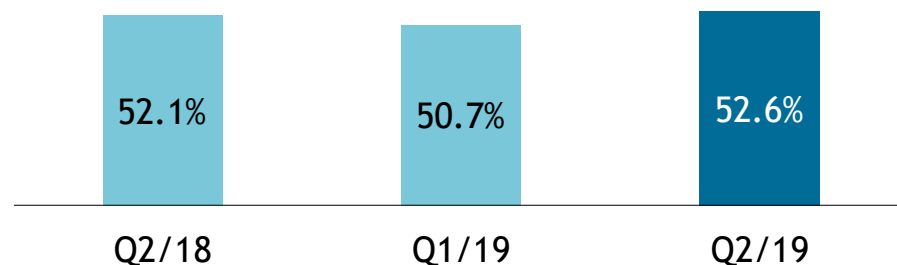
Adjusted ¹ (\$MM)	Q2/18	Q1/19	Q2/19
Revenue	2,090	2,166	2,128
Non-Interest Expenses	1,089	1,098	1,120
Pre-Provision Earnings	1,001	1,068	1,008
Impaired	199	192	202
Performing	4	16	27
Provision for Credit Losses	203	208	229
Net Income – Reported ²	584	463	570
Net Income – Adjusted ¹	586	632	571

- Revenue growth driven by strong margins and volume growth
 - NIM up 9 bps YoY and 5 bps QoQ
 - Deposits up 7% YoY
- Provision for Credit Losses:
 - PCL for Impaired: ratio of 32 bps, flat YoY, up 2 bps QoQ

Loans and Deposits



Efficiency Ratio – Adjusted¹



¹ Adjusted results are Non-GAAP financial measures. See slide 27 for further details.

² Reported results are on slide 25.

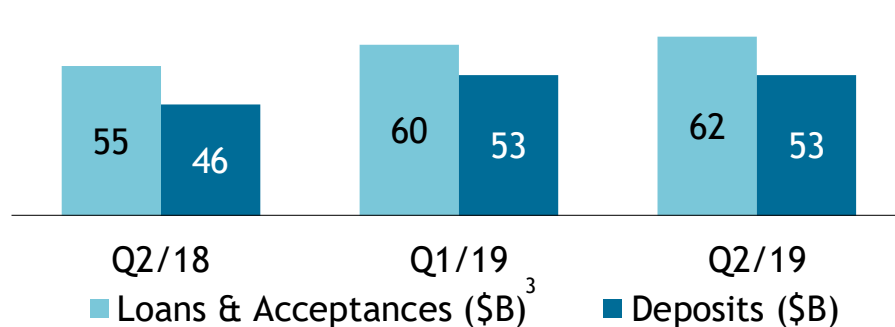
Canadian Commercial Banking and Wealth Management

Profitable results driven by strong volume growth and expense management

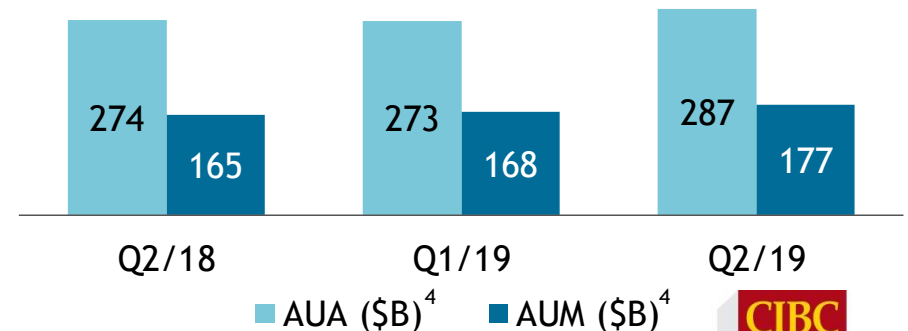
<u>Adjusted¹</u> (\$MM)	<u>Q2/18</u>	<u>Q1/19</u>	<u>Q2/19</u>
Commercial Banking	359	413	408
Wealth Management	578	579	595
Revenue	937	992	1,003
Non-Interest Expenses	511	515	530
Pre-Provision Earnings	426	477	473
Impaired	1	48	25
Performing	-	(5)	(2)
Provision for Credit Losses	1	43	23
Net Income – Reported²	310	319	328
Net Income – Adjusted¹	310	319	328

- Strong results in Commercial Banking driven by higher fee income and volume growth
 - Loan balances up 12% YoY
 - Deposit balances up 15% YoY
- AUM growth of 7% YoY
- Operating leverage of 3.2%
- Provision for Credit Losses:
 - PCL for Impaired: ratio of 17 bps

Commercial Banking



Wealth Management



¹ Adjusted results are Non-GAAP financial measures. See slide 27 for further details.

² Reported results are on slide 25.

³ Comprises loans and acceptances and notional amount of letters of credit.

⁴ Assets under management (AUM) are included in assets under administration (AUA).



U.S. Commercial Banking and Wealth Management

Strong results reflecting solid business performance and investments to support growth

<u>Adjusted¹</u> (\$MM)	<u>Q2/18</u>	<u>Q1/19</u>	<u>Q2/19</u>
Commercial Banking	274	321	320
Wealth Management	136	147	146
Other	4	(2)	3
Revenue	414	466	469
Non-Interest Expenses	235	252	255
Pre-Provision Earnings	179	214	214
Impaired	13	5	12
Performing	(2)	11	(1)
Provision for Credit Losses	11	16	11
Net Income – Reported²	138	168	163
Net Income – Adjusted¹	142	174	176
CIBC Bank USA Net Income – Adjusted¹	94	126	128

- Strong results driven by client acquisition and deepening relationships
- Expenses reflect investments in the business, including added headcount
- Solid organic deposit growth YoY; QoQ impacted by seasonal factors

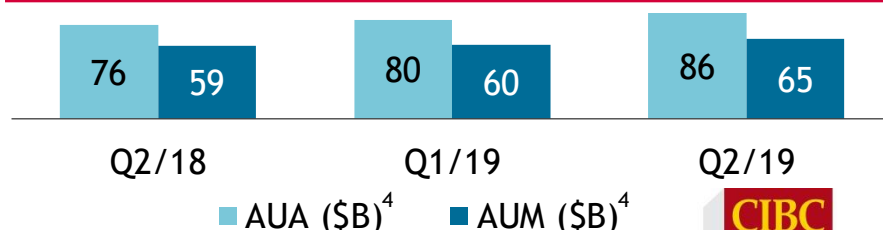
CIBC Bank USA

- Loans (spot) grew US\$3.2B, or 18%, YoY
- Deposits (spot) up US\$2.2B, or 13%, YoY
- NIM of 3.66%, up 3 bps YoY and stable QoQ

Loans and Deposits - Spot (US\$B)



Wealth Management



¹ Adjusted results are Non-GAAP financial measures. See slide 27 for further details.

² Reported results are on slide 25.

³ Loan balances exclude loans held for sale. Loan and deposit balances exclude the impact of purchase accounting.

⁴ Assets under management (AUM) are included in assets under administration (AUA).



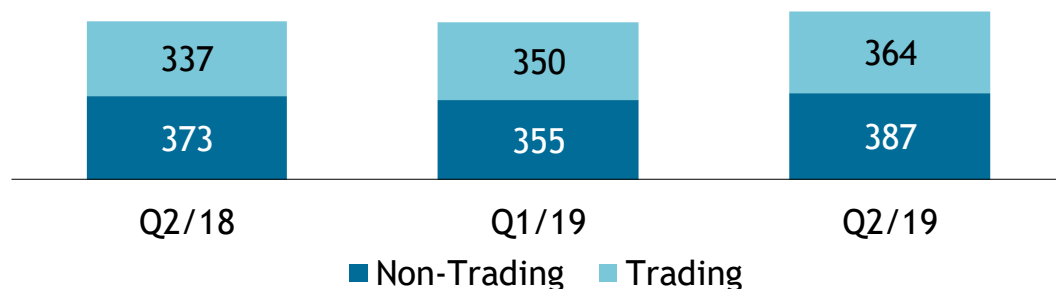
Capital Markets

Strong performance through focus on diversification and connectivity

Adjusted¹	Q2/18	Q1/19	Q2/19
(\$MM)			
Global Markets	409	414	427
Corporate & Investment Banking ²	301	291	324
Revenue³	710	705	751
Non-Interest Expenses	376	368	372
Pre-Provision Earnings	334	337	379
Impaired	3	42	6
Performing	(12)	24	(6)
Provision for (reversal of) Credit Losses	(9)	66	-
Net Income – Reported⁴	249	201	279
Net Income – Adjusted¹	249	201	279

- 12% NIAT growth YoY:
 - Strong revenues across trading, origination and lending businesses
 - Positive operating leverage
- Continued focus on growth in the U.S. and with non-Capital Markets client segments

Revenue (\$MM)^{1,2}



¹ Adjusted results are Non-GAAP financial measures. See slide 27 for further details.

² Corporate & Investment Banking now includes the Other line of business.

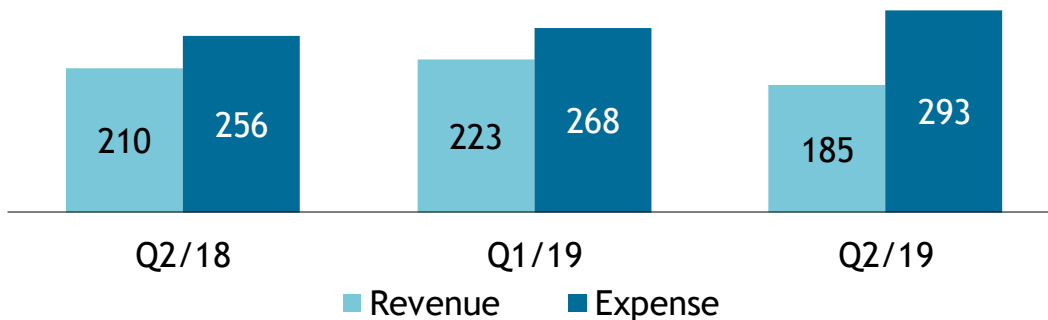
³ Revenue is reported on a taxable equivalent basis (TEB).

⁴ Reported results are on slide 25.



Corporate and Other

Adjusted¹ (\$MM)	Q2/18	Q1/19	Q2/19
International Banking	185	197	199
Other	25	26	(14)
Revenue²	210	223	185
Non-Interest Expenses	256	268	293
Pre-Provision Earnings	(46)	(45)	(108)
Impaired	1	8	5
Performing	5	(3)	(13)
Provision for (reversal of) Credit Losses	6	5	(8)
Net Income (Loss) – Reported³	38	31	8
Net Income (Loss) – Adjusted¹	58	37	3



- Strong revenue growth in CIBC FirstCaribbean
- Lower Treasury revenue
- Expense growth reflecting strategic investments
- Provision for Credit Losses:
 - Release in performing in CIBC FirstCaribbean

¹ Adjusted results are Non-GAAP financial measures. See slide 27 for further details.

² Revenue is reported on a taxable equivalent basis (TEB).

³ Reported results are on slide 25.



Second Quarter, 2019 Risk Review

Laura Dottori-Attanasio

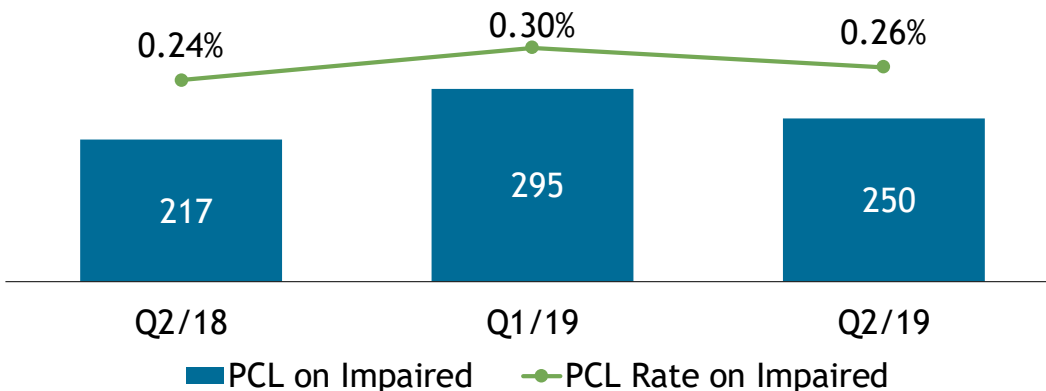
Senior Executive Vice-President and Chief Risk Officer



Provision for Credit Losses

Reported	Q2/18	Q1/19	Q2/19
(\$MM)			
Canadian Personal & Small Business Banking	199	192	202
Canadian Commercial Banking & Wealth	1	48	25
U.S. Commercial Banking & Wealth	13	5	12
Capital Markets	3	42	6
Corporate and Other	1	8	5
Provision for Impaired	217	295	250
Provision for Performing	(5)	43	5
Provision for Credit Losses	212	338	255
Provision for Credit Losses - Adjusted¹	212	338	255

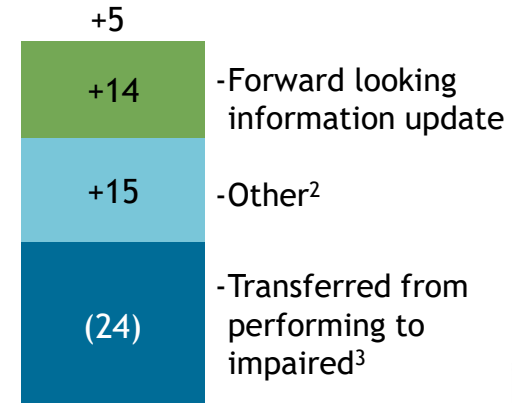
Provision for Credit Losses Ratio



Provision for Credit Losses down QoQ

- Overall credit quality remains positive
- The outlook, combined with stage migration, resulted in a lower PCL this quarter

Provision for Performing Loans



¹ Adjusted results are Non-GAAP financial measures. See slide 27 for further details.

² Includes stage migration, portfolio movement, repayments, model updates, etc.

³ Excludes cards allowances that are transferred to impaired before they are immediately written-off.



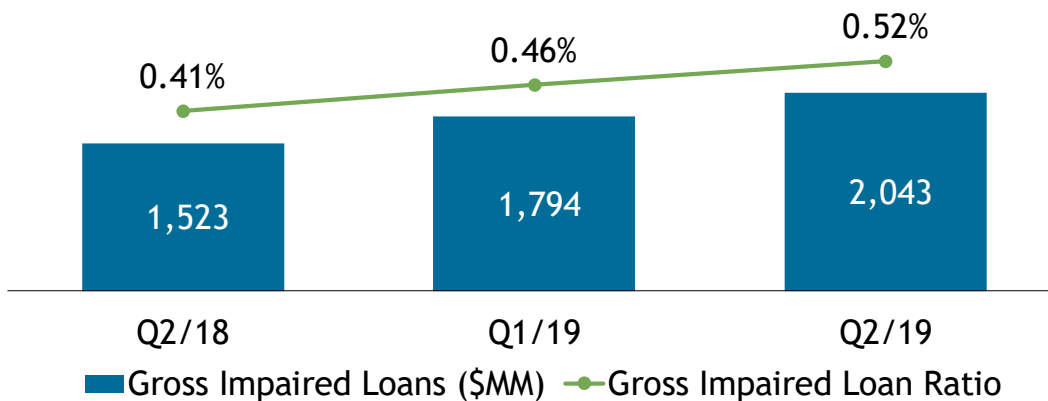
Credit Quality – Gross Impaired Loans

Reported	Q2/18	Q1/19	Q2/19
Canadian Residential Mortgages	0.25%	0.27%	0.27%
Canadian Personal Lending	0.32%	0.34%	0.34%
CIBC Business & Government Loans ¹	0.39%	0.56%	0.74%
CIBC Bank USA	0.65%	0.82%	0.92%
CIBC FirstCaribbean	5.34%	4.54%	4.25%
Total excluding CIBC FirstCaribbean	0.30%	0.38%	0.44%
Total	0.41%	0.46%	0.52%

Gross Impaired Loans up QoQ

- Primarily due to funding of a previously impaired commitment in the utility sector

Gross Impaired Loan Ratio



¹ Excludes CIBC Bank USA and CIBC FirstCaribbean business & government loans.

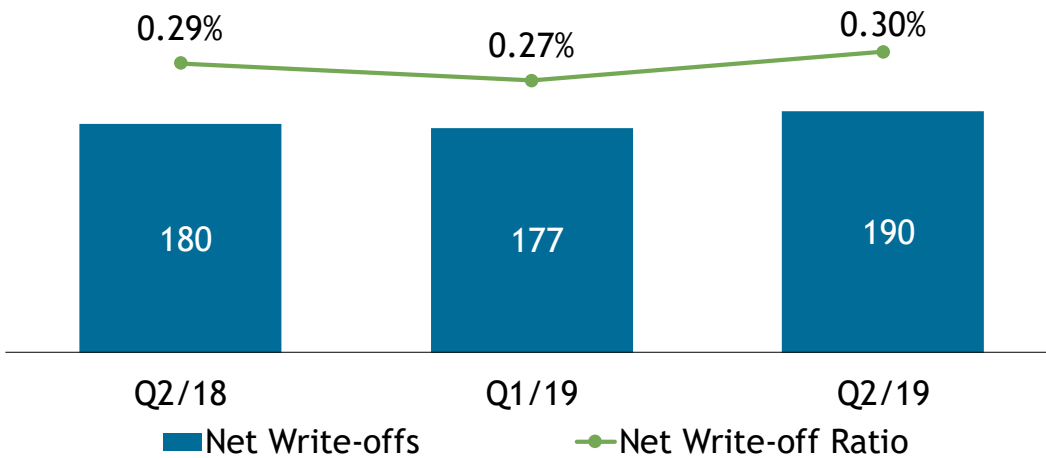


Credit Quality – Canadian Consumer Net Write-offs

Reported	Q2/18	Q1/19	Q2/19
Canadian Residential Mortgages	0.01%	0.01%	0.01%
Canadian Credit Cards	3.41%	3.02%	3.48%
Canadian Personal Lending	0.75%	0.76%	0.82%
Total	0.29%	0.27%	0.30%

- Credit cards up due to seasonality

Net Write-off Ratio



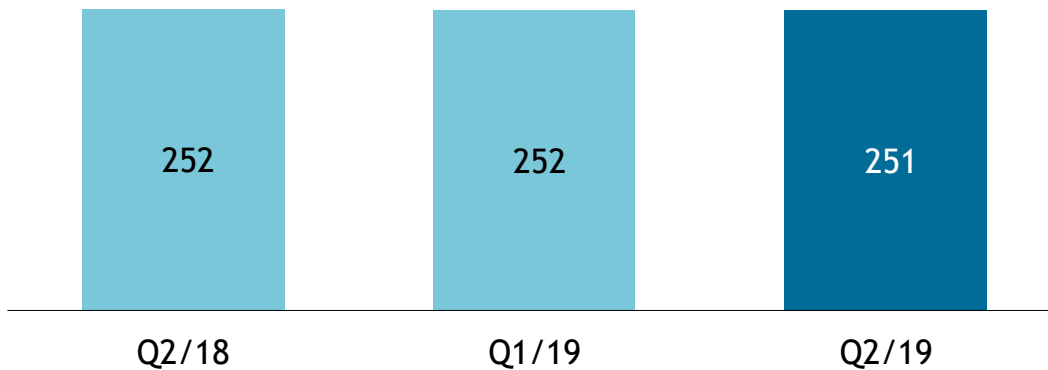
Credit Quality – Canadian Personal Banking Delinquencies

90+ Days Delinquency Rates	Q2/18	Q1/19	Q2/19
Residential Mortgages	0.25%	0.27%	0.27%
Uninsured	0.20%	0.21%	0.21%
Insured	0.32%	0.37%	0.37%
Credit Cards	0.90%	0.82%	0.79%
Personal Lending	0.32%	0.34%	0.34%
Canadian Personal Banking	0.29%	0.31%	0.31%

90+ Days Delinquency rates flat QoQ

- Stable across all Canadian consumer portfolios

Balances (\$B; spot)

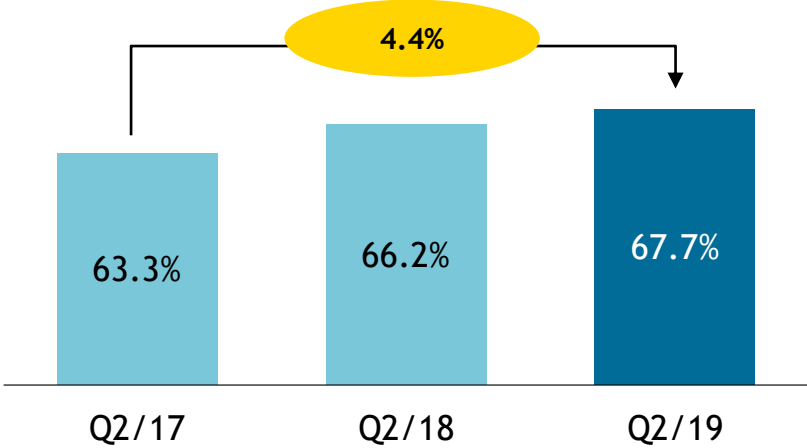


Appendix



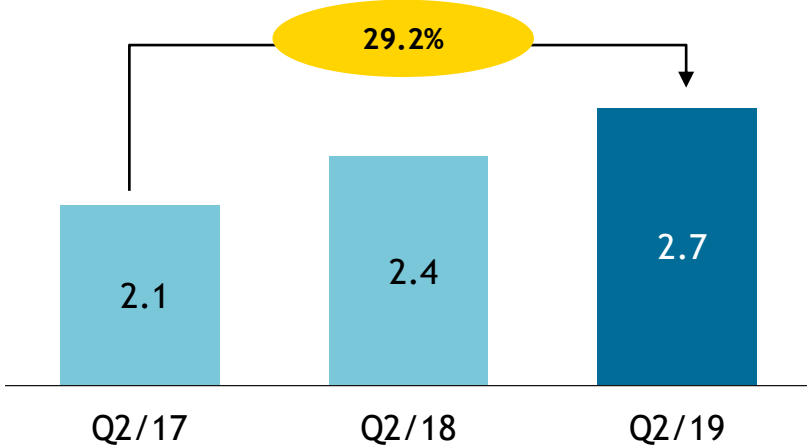
Canadian Personal Banking Digital Transformation¹

Digital Adoption Rate²

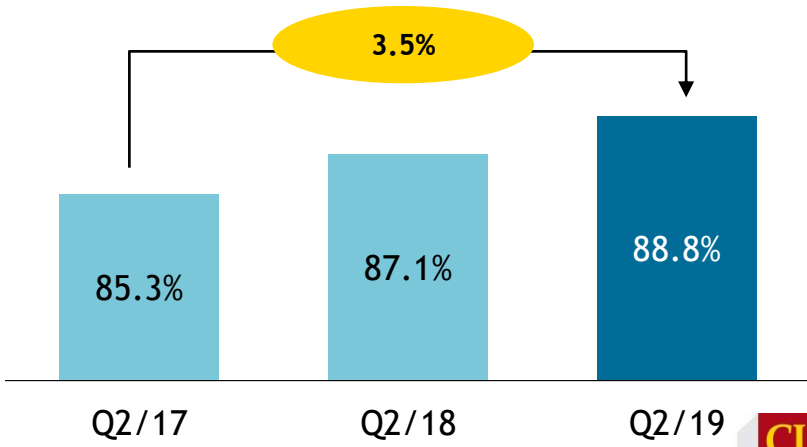
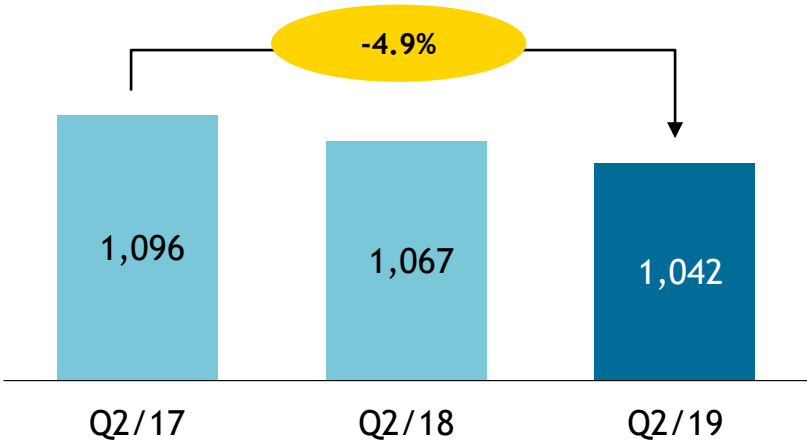


Banking Centres

Active Mobile Users³ (Millions)



Self-Serve Transactions⁴ (%)



¹ Excludes Simplii Financial.
² Digital Adoption Rate calculated using 90-day active users.
³ Active Mobile Users represent the 90-day Active clients in Canadian Personal Banking.
⁴ Reflect financial transactions only.



Canadian Personal and Small Business Banking Market Share

	Q2/19 Balances (\$B)	YoY Growth	Most Current Market Share ¹	Absolute Rank	YoY Growth Rank ²
Money-In					
Personal Deposits & GICs	155	6.8%	16.8%	4	4
Canadian Retail Mutual Fund and ETF AUM	107	4.2%	13.3%	5	6
Small Business Deposits & GICs	23	6.3%	13.7%	4	5
Money-Out					
Real Estate Secured Personal Lending	223	-0.9%	18.0%	4	6
Other Personal Lending incl. Cards	30	5.0%	12.5%	4	1
Small Business Lending	3	0.6%	10.1%	5	6

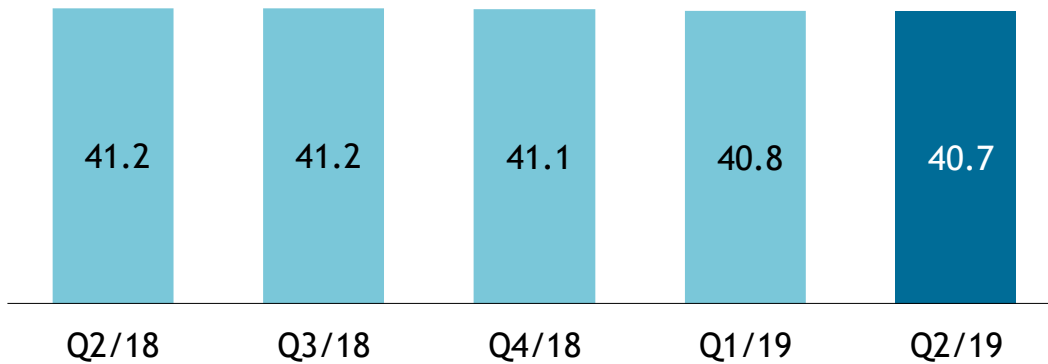
¹ Market share is calculated using most current data available from OSFI (as at Mar/19), CBA (as at Dec/18), IFIC (as at Apr/19) and CETFA (as at Apr/19), and is based on 6 banks (CIBC, BMO, BNS, NA, RBC and TD).

² Growth rank based on YoY balance change (%).



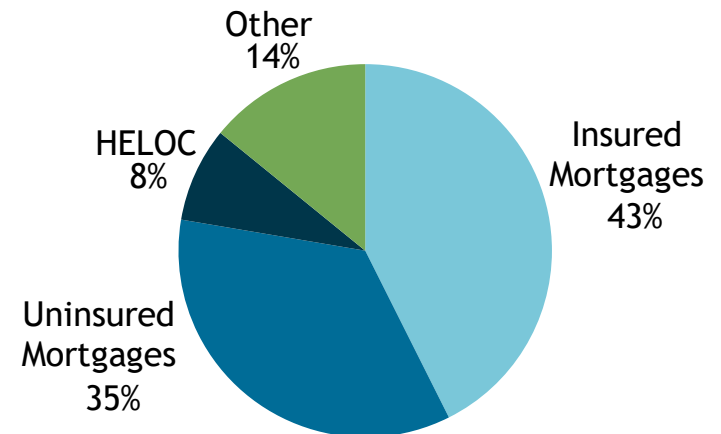
Oil & Gas Retail Exposure

Retail Exposure¹ in Oil Provinces (\$B)



Loan-to-Value (LTV) ³	Q2/18	Q3/18	Q4/18	Q1/19	Q2/19
Insured Mortgages	70%	70%	70%	71%	73%
Uninsured Mortgages	66%	66%	65%	66%	67%
HELOC	64%	64%	63%	64%	65%

- \$40.7B of retail exposure¹ to oil provinces² (or \$23.4B excluding insured mortgages)
 - Alberta accounts for \$32.3B or 79% of the retail exposure¹
 - Average LTV³ of 67% in the uninsured mortgage portfolio



¹ Comprises mortgages, HELOC, unsecured personal lines and loans, credit cards and small business.

² Alberta, Saskatchewan and Newfoundland and Labrador.

³ LTV ratios for residential mortgages are calculated based on weighted average. See page 25 of the Q2/19 Report to Shareholders for further details.

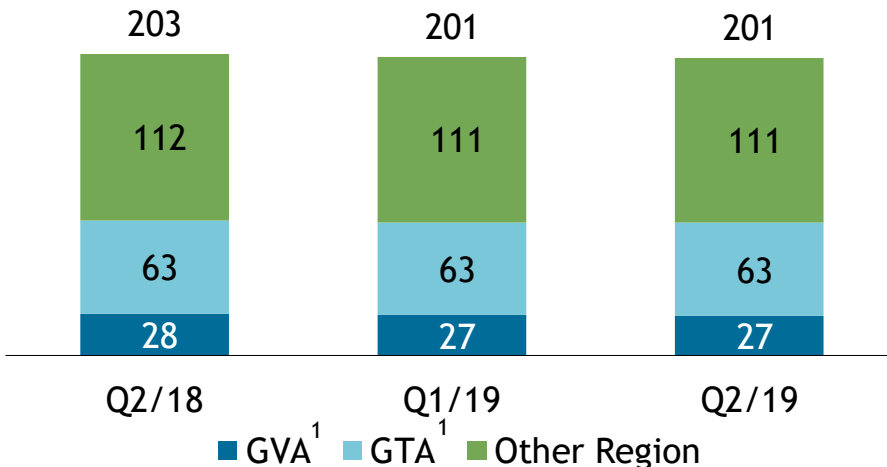
Canadian Real Estate Secured Personal Lending

90+ Days Delinquency Rates

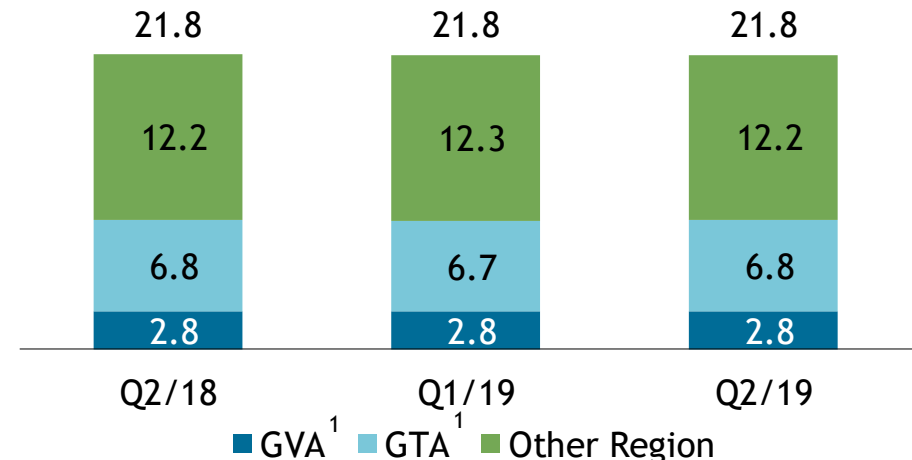
	Q2/18	Q1/19	Q2/19
Total Mortgages	0.25%	0.27%	0.27%
Uninsured Mortgages	0.20%	0.21%	0.21%
Uninsured Mortgages in GVA ¹	0.10%	0.10%	0.12%
Uninsured Mortgages in GTA ¹	0.11%	0.13%	0.11%
Uninsured Mortgages in Oil Provinces	0.51%	0.54%	0.59%

- Delinquency rates remained flat in Q2/19
- The Greater Vancouver Area¹ (GVA) and Greater Toronto Area¹ (GTA) continue to outperform the Canadian average

Mortgage Balances (\$B; spot)



HELOC Balances (\$B; spot)

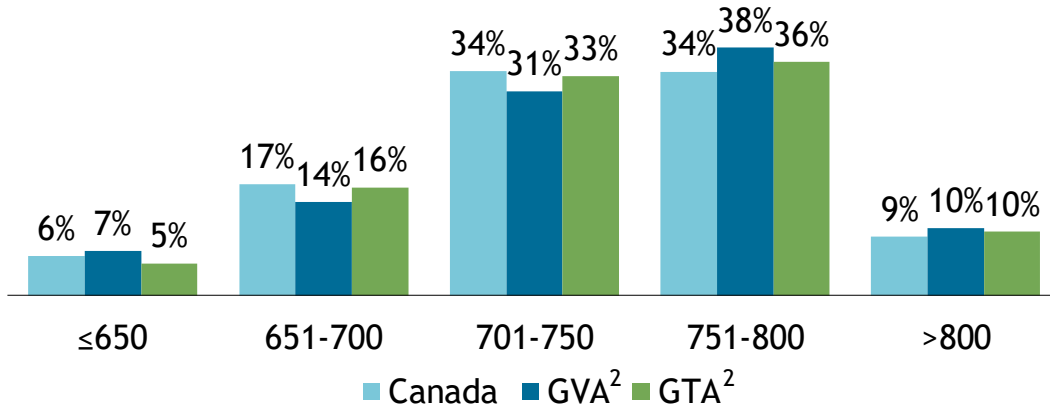


¹ GVA and GTA definitions based on regional mappings from Teranet.



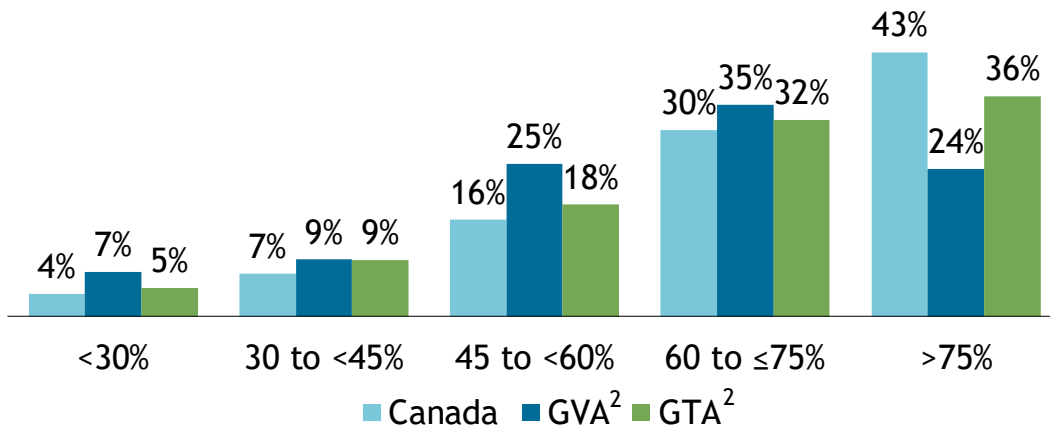
Canadian Uninsured Residential Mortgages – Q2/19 Originations

Beacon Distribution



- Originations of \$6B in Q2/19
- Average LTV¹ in Canada: 65%
 - GVA²: 58%
 - GTA²: 62%

Loan-to-Value (LTV)¹ Distribution



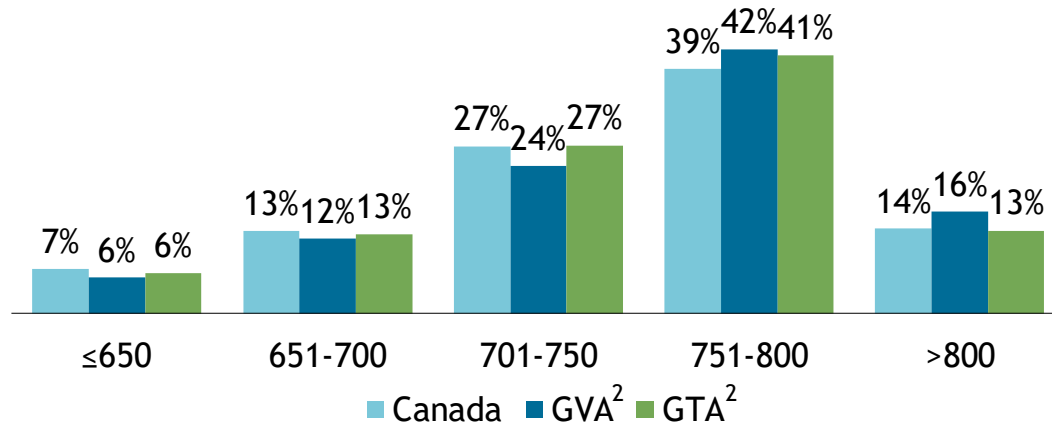
¹ LTV ratios for residential mortgages are calculated based on weighted average. See page 25 of the Q2/19 Report to Shareholders for further details.

² GVA and GTA definitions based on regional mappings from Teranet.



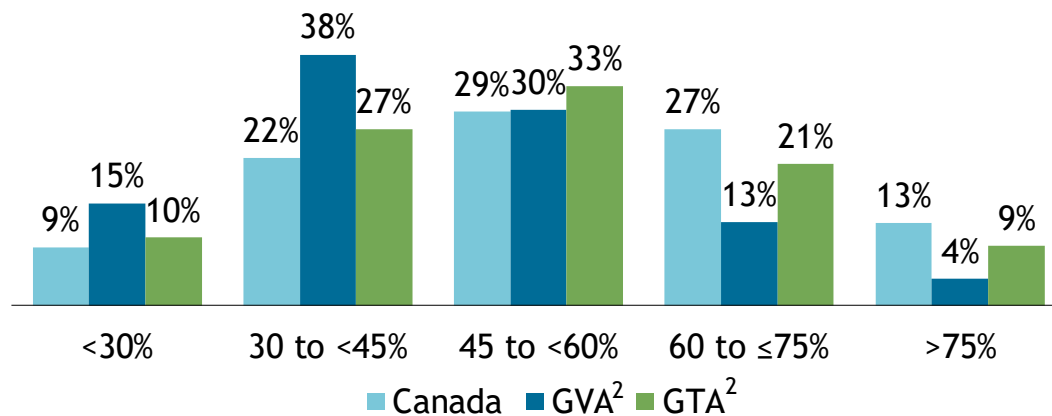
Canadian Uninsured Residential Mortgages

Beacon Distribution



- Better current Beacon and LTV¹ distributions in GVA² and GTA² than the Canadian average
- 1% of this portfolio has a Beacon score of 650 or lower and an LTV¹ over 75%
- Average LTV¹ in Canada: 54%
 - GVA²: 45%
 - GTA²: 51%

Loan-to-Value (LTV)¹ Distribution

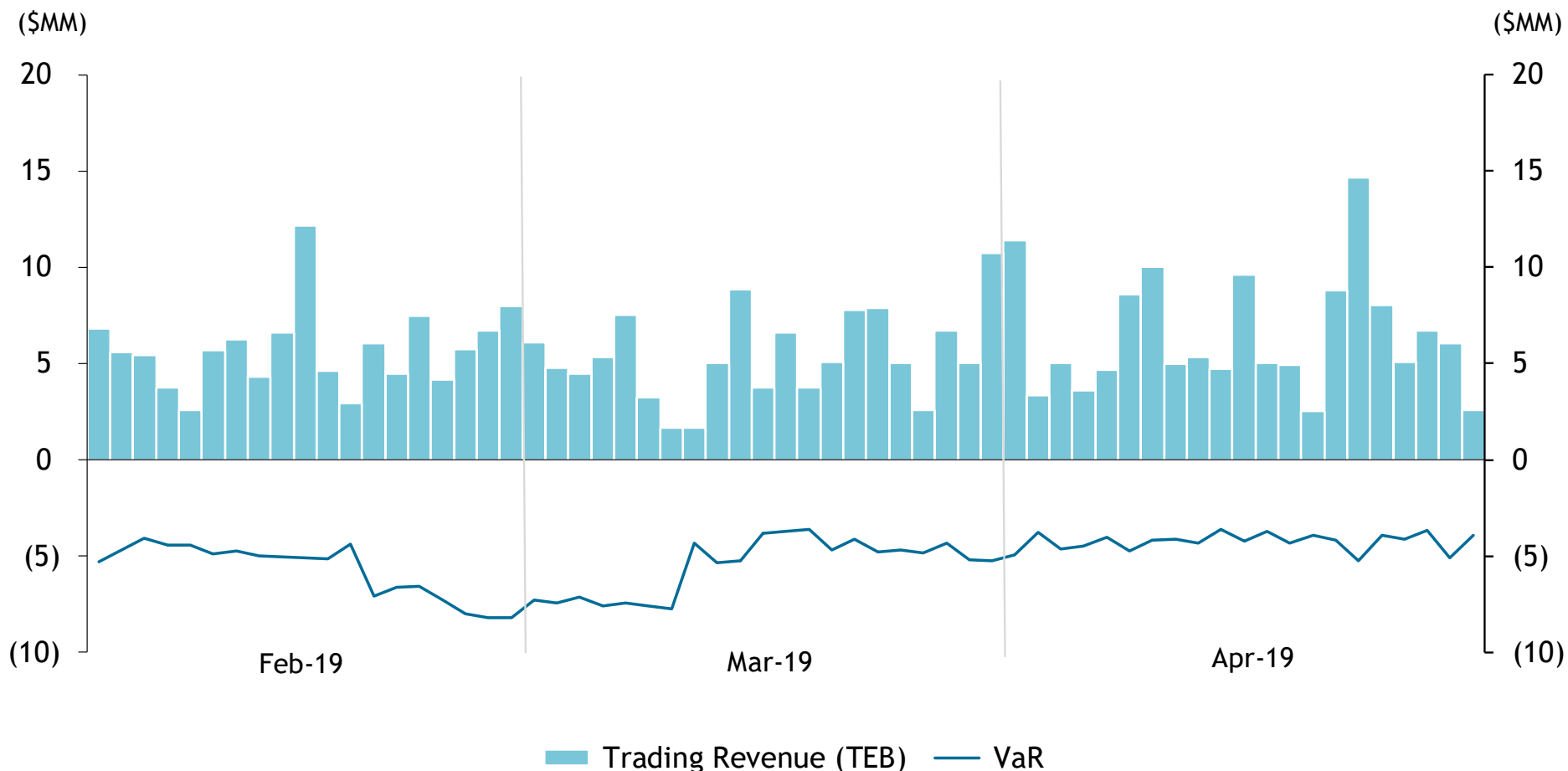


¹ LTV ratios for residential mortgages are calculated based on weighted average. See page 25 of the Q2/19 Report to Shareholders for further details.

² GVA and GTA definitions based on regional mappings from Teranet.



Trading Revenue (TEB)¹ Distribution²



¹ Non-GAAP financial measure. See slide 27 for further details.

² Trading revenue (TEB) comprises both trading net interest income and non-interest income and excludes underwriting fees, commissions, certain month-end transfer pricing and other miscellaneous adjustments. Trading revenue (TEB) excludes certain exited portfolios.



Reported Results (\$MM)

Total Bank	Q2/18	Q1/19	Q2/19	Canadian Personal & Small Business Banking	Q2/18	Q1/19	Q2/19
Revenue	4,376	4,565	4,542	Revenue	2,090	2,166	2,128
Non-Interest Expenses	2,517	2,760	2,588	Non-Interest Expenses	1,092	1,327	1,122
Pre-Provision Earnings	1,859	1,805	1,954	Pre-Provision Earnings	998	839	1,006
Provision for Credit Losses	212	338	255	Provision for Credit Losses	203	208	229
Income Before Income Taxes	1,647	1,467	1,699	Income Before Income Taxes	795	631	777
Income Taxes	328	285	351	Income Taxes	211	168	207
Net Income – Reported	1,319	1,182	1,348	Net Income – Reported	584	463	570
Net Income – Adjusted ¹	1,345	1,363	1,357	Net Income – Adjusted ¹	586	632	571
Canadian Commercial Banking & Wealth Management	Q2/18	Q1/19	Q2/19	U.S. Commercial Banking & Wealth Management	Q2/18	Q1/19	Q2/19
Commercial Banking	359	413	408	Commercial Banking	287	333	324
Wealth Management	578	579	595	Wealth Management	138	148	148
Revenue	937	992	1,003	Other	4	(2)	3
Non-Interest Expenses	511	515	530	Revenue²	429	479	475
Pre-Provision Earnings	426	477	473	Non-Interest Expenses	256	274	277
Provision for Credit Losses	1	43	23	Pre-Provision Earnings	173	205	198
Income Before Income Taxes	425	434	450	Provision for Credit Losses	11	16	11
Income Taxes	115	115	122	Income Before Income Taxes	162	189	187
Net Income – Reported	310	319	328	Income Taxes ²	24	21	24
Net Income – Adjusted ¹	310	319	328	Net Income – Reported	138	168	163
				Net Income – Adjusted ¹	142	174	176
Capital Markets	Q2/18	Q1/19	Q2/19	Corporate & Other	Q2/18	Q1/19	Q2/19
Global Markets	409	414	427	International Banking	185	197	199
Corporate & Investment Banking ³	301	291	324	Other	25	26	(14)
Revenue²	710	705	751	Revenue²	210	223	185
Non-Interest Expenses	376	368	372	Non-Interest Expenses	282	276	287
Pre-Provision Earnings	334	337	379	Pre-Provision Earnings	(72)	(53)	(102)
Provision for (reversal of) Credit Losses	(9)	66	-	Provision for Credit Losses	6	5	(8)
Income Before Income Taxes	343	271	379	Loss Before Income Taxes	(78)	(58)	(94)
Income Taxes ²	94	70	100	Income Taxes ²	(116)	(89)	(102)
Net Income – Reported	249	201	279	Net Income (Loss) – Reported	38	31	8
Net Income – Adjusted ¹	249	201	279	Net Income (Loss) – Adjusted ¹	58	37	3

¹ Adjusted results are Non-GAAP financial measures. See slide 27 for further details.

² Revenue and income taxes are reported on a taxable equivalent basis (TEB).

³ Corporate & Investment Banking now includes the Other line of business.



Q2 2019 Items of Note

	Pre-Tax Effect (\$MM)	After-Tax & NCI Effect (\$MM)	EPS Effect (\$/Share)	Reporting Segments
Amortization of acquisition-related intangible assets	27	20	0.04	Canadian Personal & Small Business Banking/ U.S. Commercial Banking & Wealth Management/ Corporate & Other
Purchase accounting adjustments net of transaction and integration-related costs associated with the acquisitions of The PrivateBank and Geneva Advisors	(15)	(11)	(0.02)	U.S. Commercial Banking & Wealth Management/ Corporate & Other
Adjustment to Net Income attributable to common shareholders and EPS	12	9	0.02	



Non-GAAP Financial Measures

- Adjusted results are Non-GAAP financial measures that do not have any standardized meaning prescribed by GAAP and are therefore unlikely to be comparable to similar measures presented by other issuers.
- For further details on items of note see slide 26 of this presentation; for Non-GAAP measures and reconciliation of Non-GAAP to GAAP measures see pages 1 and 2 of the Q2/19 Supplementary Financial Information and pages 14 and 15 of the 2018 Annual Report available on www.cibc.com.

