

# Financial performance overview

## Financial highlights

As at or for the year ended October 31	2018	2017	2016	2015	2014
<b>Financial results</b> (\$ millions)					
Net interest income	\$ 10,065	\$ 8,977	\$ 8,366	\$ 7,915	\$ 7,459
Non-interest income	7,769	7,303	6,669	5,941	5,904
Total revenue	17,834	16,280	15,035	13,856	13,363
Provision for credit losses	870	829	1,051	771	937
Non-interest expenses	10,258	9,571	8,971	8,861	8,512
Income before income taxes	6,706	5,880	5,013	4,224	3,914
Income taxes	1,422	1,162	718	634	699
Net income	\$ 5,284	\$ 4,718	\$ 4,295	\$ 3,590	\$ 3,215
Net income (loss) attributable to non-controlling interests	17	19	20	14	(3)
Preferred shareholders	89	52	38	45	87
Common shareholders	5,178	4,647	4,237	3,531	3,131
Net income attributable to equity shareholders	\$ 5,267	\$ 4,699	\$ 4,275	\$ 3,576	\$ 3,218
<b>Financial measures</b>					
Reported efficiency ratio	57.5 %	58.8 %	59.7 %	63.9 %	63.7 %
Adjusted efficiency ratio <sup>(1)</sup>	55.6 %	57.2 %	58.0 %	59.6 %	59.0 %
Loan loss ratio <sup>(2)</sup>	0.26 %	0.25 %	0.31 %	0.27 %	0.38 %
Reported return on common shareholders' equity	16.6 %	18.3 %	19.9 %	18.7 %	18.3 %
Adjusted return on common shareholders' equity <sup>(1)</sup>	17.4 %	18.1 %	19.0 %	19.9 %	20.9 %
Net interest margin	1.68 %	1.66 %	1.64 %	1.74 %	1.81 %
Net interest margin on average interest-earning assets	1.88 %	1.85 %	1.88 %	2.00 %	2.05 %
Return on average assets	0.88 %	0.87 %	0.84 %	0.79 %	0.78 %
Return on average interest-earning assets	0.99 %	0.97 %	0.96 %	0.91 %	0.89 %
Total shareholder return	4.70 %	18.30 %	5.19 %	1.96 %	20.87 %
Reported effective tax rate	21.2 %	19.8 %	14.3 %	15.0 %	17.9 %
Adjusted effective tax rate <sup>(1)</sup>	20.0 %	20.3 %	16.6 %	15.5 %	15.4 %
<b>Common share information</b>					
Per share (\$)					
– basic earnings	\$ 11.69	\$ 11.26	\$ 10.72	\$ 8.89	\$ 7.87
– reported diluted earnings	11.65	11.24	10.70	8.87	7.86
– adjusted diluted earnings <sup>(1)</sup>	12.21	11.11	10.22	9.45	8.94
– dividends	5.32	5.08	4.75	4.30	3.94
– book value	73.83	66.55	56.59	51.25	44.30
Share price (\$)					
– high	124.59	119.86	104.46	107.16	107.01
– low	110.11	97.76	83.33	86.00	85.49
– closing	113.68	113.56	100.50	100.28	102.89
Shares outstanding (thousands)					
– weighted-average basic <sup>(3)</sup>	443,082	412,636 <sup>(4)</sup>	395,389	397,213	397,620
– weighted-average diluted	444,627	413,563 <sup>(4)</sup>	395,919	397,832	398,420
– end of period <sup>(3)</sup>	442,826	439,313 <sup>(4)</sup>	397,070	397,291	397,021
Market capitalization (\$ millions)	\$ 50,341	\$ 49,888	\$ 39,906	\$ 39,840	\$ 40,850
<b>Value measures</b>					
Dividend yield (based on closing share price)	4.7 %	4.5 %	4.7 %	4.3 %	3.8 %
Reported dividend payout ratio	45.5 %	45.6 %	44.3 %	48.4 %	50.0 %
Adjusted dividend payout ratio <sup>(1)</sup>	43.4 %	46.2 %	46.4 %	45.4 %	44.0 %
Market value to book value ratio	1.54	1.71	1.78	1.96	2.32
<b>On- and off-balance sheet information</b> (\$ millions)					
Cash, deposits with banks and securities	\$ 119,355	\$ 107,571	\$ 101,588	\$ 93,619	\$ 73,089
Loans and acceptances, net of allowance	381,661	365,558	319,781	290,981	268,240
Total assets	597,099	565,264	501,357	463,309	414,903
Deposits	461,015	439,706	395,647	366,657	325,393
Common shareholders' equity	32,693	29,238	22,472	20,360	17,588
Average assets	598,441	542,365	509,140	455,324	411,481
Average interest-earning assets	536,059	485,837	445,134	395,616	362,997
Average common shareholders' equity	31,184	25,393	21,275	18,857	17,067
Assets under administration (AUA) <sup>(5)(6)</sup>	2,303,962	2,192,947	2,041,887	1,846,142	1,703,360
Assets under management (AUM) <sup>(6)</sup>	225,379	221,571	183,715	170,465	151,913
<b>Balance sheet quality (All-in basis) and liquidity measures</b>					
Risk-weighted assets (RWA) (\$ millions)					
CET1 capital RWA	\$ 216,144	\$ 203,321	\$ 168,996	\$ 156,107	\$ 141,250
Tier 1 capital RWA	216,303	203,321	169,322	156,401	141,446
Total capital RWA	216,462	203,321	169,601	156,652	141,739
Capital ratios					
CET1 ratio	11.4 %	10.6 %	11.3 %	10.8 %	10.3 %
Tier 1 capital ratio	12.9 %	12.1 %	12.8 %	12.5 %	12.2 %
Total capital ratio	14.9 %	13.8 %	14.8 %	15.0 %	15.5 %
Basel III leverage ratio					
Leverage ratio exposure (\$ millions)	\$ 653,946	\$ 610,353	\$ 545,480	\$ 502,552	n/a
Leverage ratio	4.3 %	4.0 %	4.0 %	3.9 %	n/a
Liquidity coverage ratio (LCR) <sup>(7)</sup>	128 %	120 %	124 %	119 %	n/a
<b>Other information</b>					
Full-time equivalent employees	44,220	44,928	43,213	44,201	44,424

(1) For additional information, see the "Non-GAAP measures" section.

(2) The ratio is calculated as the provision for credit losses on impaired loans to average loans and acceptances, net of allowance for credit losses. In 2018, following our adoption of IFRS 9 on November 1, 2017, provision for credit losses on impaired loans (stage 3) is calculated in accordance with IFRS 9. 2017 and prior amounts were calculated in accordance with IAS 39.

(3) Excludes 60,764 restricted shares as at October 31, 2018 (2017: 190,285).

(4) Excludes 2,010,890 common shares which were issued and outstanding but which had not been acquired by a third party as at October 31, 2017. These shares were issued as a component of our acquisition of The PrivateBank.

(5) Includes the full contract amount of AUA or custody under a 50/50 joint venture between CIBC and The Bank of New York Mellon of \$1,834.0 billion as at October 31, 2018 (2017: \$1,723.9 billion).

(6) AUM amounts are included in the amounts reported under AUA.

(7) Average for the three months ended October 31 for each respective year.

n/a Not applicable.