Financial News

CIBC Announces Fourth Quarter and Fiscal 2017 Results

CIBC's 2017 audited annual consolidated financial statements and accompanying management's discussion & analysis (MD&A) will be available today at www.cibc.com, along with the supplementary financial information and supplementary regulatory capital reports which include fourth quarter financial information. All amounts are expressed in Canadian dollars, unless otherwise indicated.

Toronto, ON – November 30, 2017 – CIBC (TSX: CM) (NYSE: CM) today announced its results for the fourth guarter and fiscal year ended October 31, 2017.

Fourth quarter highlights

| | Q4/17 | Q4/16 | Q3/17 | YoY Variance | QoQ Variance |
|--|-----------------|-----------------|-----------------|--------------|--------------|
| Reported Net Income | \$1,164 million | \$931 million | \$1,097 million | +25% | +6% |
| Adjusted Net Income (1) | \$1,263 million | \$1,041 million | \$1,166 million | +21% | +8% |
| Reported Diluted Earnings Per Share (EPS) | \$2.59 | \$2.32 | \$2.60 | +12% | _ |
| Adjusted Diluted EPS (1) | \$2.81 | \$2.60 | \$2.77 | +8% | +1% |
| Reported Return on Common Shareholders' Equity (ROE) | 15.8% | 16.8% | 16.3% | | |
| Adjusted ROE (1) | 17.2% | 18.8% | 17.3% | | |
| Basel III Common Equity Tier 1 Ratio (all-in basis) | 10.6% | 11.3% | 10.4% | | |

⁽¹⁾ For additional information, see the "Non-GAAP measures" section.

CIBC's results for the fourth quarter of 2017 were affected by the following items of note aggregating to a negative impact of \$0.22 per share:

- \$98 million (\$71 million after-tax, or \$0.15 per share) in fees and charges related to the launch of Simplii Financial and the related wind-down of President's Choice Financial:
- \$46 million (\$29 million after-tax, or \$0.07 per share) in transaction and integration-related costs as well as purchase accounting adjustments associated with the acquisition of The PrivateBank and Geneva Advisors;
- \$19 million (\$12 million after-tax, or \$0.03 per share) amortization of intangible assets; and
- \$18 million (\$13 million after-tax, or \$0.03 per share) reduction in the portion of the collective allowance recognized in Corporate and Other.

For the year ended October 31, 2017, CIBC reported net income of \$4,718 million and adjusted net income⁽¹⁾ of \$4,665 million, compared with reported net income of \$4,295 million and adjusted net income⁽¹⁾ of \$4,104 million for 2016.

The following table summarizes our strong performance in 2017 against our key financial measures and targets:

| Financial Measure | Target | 2017 Reported Results | 2017 Adjusted Results (1) | | | |
|--------------------------|--|--|--|--|--|--|
| Diluted EPS growth | 5%+ on average, annually | \$11.24, up 5% from 2016 | \$11.11, up 9% from 2016 | | | |
| ROE | 15%+ | 18.3% | 18.1% | | | |
| Efficiency ratio | 55% run rate by 2019 | 58.8%, an improvement of 90 basis points from 2016 | 57.2%, an improvement of 80 basis points from 2016 | | | |
| Basel III CET1 ratio | Strong buffer to regulatory minimum | 10.6% | | | | |
| Dividend payout ratio | 40%-50% | 45.6% | 46.2% | | | |
| Total shareholder return | Outperform the S&P/TSX Composite Banks Index over a rolling five-year period | (18(= 81.6% | | | | |

⁽¹⁾ For additional information, see the "Non-GAAP measures" section.

"In 2017, CIBC delivered record net income driven by strong performance across all of our strategic business units, as well as our acquisition of The PrivateBank," says Victor G. Dodig, CIBC President and Chief Executive Officer. "As we marked our 150th anniversary, we made excellent progress in the year, embedding a client-first culture, creating a strong cross-border platform and enhancing value for our shareholders. Looking forward, we are well positioned to continue to deliver sustainable growth to our shareholders."

Core business performance

F2017 Financial Highlights

| (C\$ million) | F2017 | F2016 (1) | YoY Variance |
|---|---------|-----------|--------------|
| Canadian Personal and Small Business Banking | | | |
| Reported Net Income | \$2,420 | \$2,160 | up 12% |
| Adjusted Net Income (2) | \$2,250 | \$2,135 | up 5% |
| Canadian Commercial Banking and Wealth Management | | | |
| Reported Net Income | \$1,138 | \$991 | up 15% |
| Adjusted Net Income (2) | \$1,139 | \$993 | up 15% |
| U.S. Commercial Banking and Wealth Management | | | |
| Reported Net Income | \$203 | \$87 | up 133% |
| Adjusted Net Income (2) | \$222 | \$93 | up 139% |
| Capital Markets | | | |
| Reported Net Income | \$1,090 | \$992 | up 10% |
| Adjusted Net Income (2) | \$1,090 | \$1,020 | up 7% |

⁽¹⁾ Certain information has been reclassified to conform to the presentation adopted in the current year. See the "External reporting changes" section of the 2017 Annual Report for additional details.

Strong fundamentals

While investing in core businesses, CIBC has continued to strengthen key fundamentals. In 2017, CIBC maintained its capital strength, competitive productivity and sound risk management practices:

- CIBC's capital ratios were strong, with a Basel III CET1 ratio of 10.6% as noted above, and Tier 1 and Total capital ratios of 12.1% and 13.8% respectively, at October 31, 2017;
- Market risk, as measured by average Value-at-Risk, was \$6.5 million in 2017 compared with \$5.8 million in 2016; and
- We continued to have strong credit performance, with CIBC's loan loss ratio of 25 basis points compared with 31 basis points in 2016.

Making a difference in our Communities

CIBC is committed to investing in the social and economic development of communities across Canada. During the fourth quarter of 2017, CIBC:

- Celebrated 21 years as title sponsor of the Canadian Cancer Society CIBC Run for the Cure and helped raise \$17 million, including \$3 million contributed by Team CIBC, for support programs and innovative breast cancer research;
- Partnered with the Toronto 2017 Invictus Games as Signature Sponsor of Team Canada and the Games' Alumni Program; and
- Continued our multi-year sponsorship of the Canadian Hockey League by introducing a financial literacy program for players of CIBC's 23 sponsored teams.

⁽²⁾ For additional information, see the "Non-GAAP measures" section.

Fourth quarter financial highlights

| | | | | | | As at or months | | | | | r for the |
|---|--|------|-------------------|----|------------------------|--------------------|------------------|----|-------------------|----|-------------------|
| | | _ | 2017 | | 2017 | | 2016 | | 2017 | | 2016 |
| Unaudited | | | Oct. 31 | | Jul. 31 ⁽¹⁾ | | Oct. 31 | | Oct. 31 (1) | | Oct. 31 |
| Financial results (\$ millions) | | | 2 464 | * | 2.276 | 4 | 2.440 | | 0.077 | | 0.266 |
| Net interest income Non-interest income | | \$ | 2,464 | \$ | 2,276 | \$ | 2,110 | \$ | 8,977 7,303 | \$ | 8,366 6,669 |
| Total revenue | | | 1,805 4,269 | | 1,828 4,104 | | 1,571 3,681 | | 7,303 16,280 | | 15,035 |
| Provision for credit losses | | | 229 | | 209 | | 222 | | 829 | | 1,051 |
| Non-interest expenses | | | 2,570 | | 2,452 | | 2,347 | | 9,571 | | 8,971 |
| Income before income taxes | | | 1,470 | | 1,443 | | 1,112 | | 5,880 | | 5,013 |
| Income taxes | | | 306 | | 346 | | 181 | | 1,162 | | 718 |
| Net income | | \$ | 1,164 | \$ | 1,097 | \$ | 931 | \$ | 4,718 | \$ | 4,295 |
| Net income attributable to non-contro | lling interests | | 5 | | 4 | | 4 | | 19 | | 20 |
| Preferred shareholders | | | 24 | | 9 | | 10 | | 52 | | 38 |
| Common shareholders | | | 1,135 | | 1,084 | | 917 | | 4,647 | | 4,237 |
| Net income attributable to equity share | eholders eholders | \$ | 1,159 | \$ | 1,093 | \$ | 927 | \$ | 4,699 | \$ | 4,275 |
| Financial measures | | | | | | | | | | | |
| Reported efficiency ratio | | | 60.2 % | | 59.7 % | | 63.8 % | | 58.8 % | | 59.7 % |
| Adjusted efficiency ratio (2) Loan loss ratio (3) | | | 56.5 % | | 57.3 % | | 58.2 % | | 57.2 % | | 58.0 % |
| Reported return on common sharehold | dors' aquity | | 0.23 % 15.8 % | | 0.24 % 16.3 % | | 0.27 % 16.8 % | | 0.25 % 18.3 % | | 0.31 % 19.9 % |
| Adjusted return on common sharehold | | | 17.2 % | | 17.3 % | | 18.8 % | | 18.1 % | | 19.0 % |
| Net interest margin | acis equity | | 1.72 % | | 1.66 % | | 1.59 % | | 1.66 % | | 1.64 % |
| Net interest margin on average interes | t-earning assets | | 1.92 % | | 1.85 % | | 1.81 % | | 1.85 % | | 1.88 % |
| Return on average assets | - | | 0.81 % | | 0.80 % | | 0.70 % | | 0.87 % | | 0.84 % |
| Return on average interest-earning ass | ets | | 0.91 % | | 0.89 % | | 0.80 % | | 0.97 % | | 0.96 % |
| Total shareholder return | | | 6.19 % | | (0.65) % | | 2.54 % | | 18.30 % | | 5.19 % |
| Reported effective tax rate | | | 20.8 % | | 24.0 % | | 16.2 % | | 19.8 % | | 14.3 % |
| Adjusted effective tax rate (2) | | | 21.8 % | | 24.1 % | - | 17.5 % | | 20.3 % | | 16.6 % |
| Common share information | 1 2 | | 2.60 | * | 2.64 | 4 | 2.22 | | 44.26 | | 40.72 |
| Per share (\$) | - basic earnings | \$ | 2.60 2.59 | \$ | 2.61 2.60 | \$ | 2.32 2.32 | \$ | 11.26 11.24 | \$ | 10.72 10.70 |
| | reported diluted earnings adjusted diluted earnings (2) | | 2.39 | | 2.60 | | 2.60 | | 11.24 | | 10.70 |
| | - dividends | | 1.30 | | 1.27 | | 1.21 | | 5.08 | | 4.75 |
| | - book value | | 66.55 | | 64.29 | | 56.59 | | 66.55 | | 56.59 |
| Share price (\$) | - high | | 114.01 | | 109.57 | | 104.46 | | 119.86 | | 104.46 |
| | - low | | 104.10 | | 104.87 | | 97.51 | | 97.76 | | 83.33 |
| | - closing | | 113.56 | | 108.22 | | 100.50 | | 113.56 | | 100.50 |
| Shares outstanding (thousands) | - weighted-average basic (4)(5) | | 437,109 | | 415,561 | | 95,181 | | 412,636 | | 395,389 |
| | weighted-average diluted ⁽⁴⁾ end of period ⁽⁴⁾⁽⁵⁾ | | 438,556 | | 416,385 | | 95,750 | | 413,563 | | 395,919 |
| Market capitalization (\$ millions) | - end of period (A) | \$ | 439,313 49,888 | \$ | 436,059 47,190 | | 97,070 39,906 | \$ | 439,313 49,888 | \$ | 397,070 39,906 |
| | | - *- | 43,000 | Ψ. | 47,130 | ¥ | 33,300 | | 45,000 | Ψ_ | 33,300 |
| Value measures Dividend yield (based on closing share | prical | | 4.5 % | | 4.7 % | | 4.8 % | | 4.5 % | | 4.7 % |
| Reported dividend payout ratio | price/ | | 50.1 % | | 50.9 % | | 52.2 % | | 45.6 % | | 44.3 % |
| Adjusted dividend payout ratio (2) | | | 46.1 % | | 47.8 % | | 46.6 % | | 46.2 % | | 46.4 % |
| Market value to book value ratio | | | 1.71 | | 1.68 | | 1.78 | | 1.71 | | 1.78 |
| On- and off-balance sheet information | (\$ millions) | | - | _ | | _ | | | | - | |
| Cash, deposits with banks and securities | | \$ | 107,571 | \$ | 108,297 | \$ 1 | 01,588 | \$ | 107,571 | \$ | 101,588 |
| Loans and acceptances, net of allowar | nce | | 365,558 | | 358,993 | 3 | 19,781 | | 365,558 | | 319,781 |
| Total assets | | | 565,264 | | 560,912 | 5 | 01,357 | | 565,264 | | 501,357 |
| Deposits | | | 439,706 | | 439,357 | 3 | 95,647 | | 439,706 | | 395,647 |
| Common shareholders' equity | | | 29,238 | | 28,036 | | 22,472 | | 29,238 | | 22,472 |
| Average assets | | | 568,905 | | 543,138 | 5 | 27,702 | | 542,365 | | 509,140 |
| Average interest-earning assets | | | 510,038 | | 486,949 | 4 | 62,970 | | 485,837 | | 445,134 |
| Average common shareholders' equity | | | 28,471 | | 26,447 | | 21,763 | | 25,393 | | 21,275 |
| Assets under administration (AUA) (6)(7) | | | 192,947 | 2 | ,105,626 | | 41,887 | 2 | ,192,947 | | 041,887 |
| Assets under management (AUM) (7) | | | 221,571 | | 201,275 | 1 | 83,715 | | 221,571 | | 183,715 |
| Balance sheet quality (All-in basis) ar | nd liquidity measures | | | | | | | | | | |
| Risk-weighted assets (RWA) (\$ millions) | | | | | | | | | | | |
| Common Equity Tier 1 (CET1) capi | ital RWA | | 203,321 | \$ | 198,459 | | 68,996 | \$ | 203,321 | \$ | 168,996 |
| Tier 1 capital RWA | | | 203,321 | | 198,686 | | 69,322 | | 203,321 | | 169,322 |
| Total capital RWA | | | 203,321 | | 198,867 | 1 | 69,601 | | 203,321 | | 169,601 |
| Capital ratios | | | 10.0 % | | 10 4 0/ | | 11 2 0/ | | 10.0 % | | 11 2 0/ |
| CET1 ratio Tier 1 capital ratio | | | 10.6 % 12.1 % | | 10.4 % 11.9 % | | 11.3 % | | 10.6 % 12.1 % | | 11.3 % 12.8 % |
| Total capital ratio | | | 12.1 % 13.8 % | | 11.9 % | | 12.8 % 14.8 % | | 12.1 % 13.8 % | | 12.8 % 14.8 % |
| Basel III leverage ratio | | | 13.0 70 | | 70 / .دا | | 14.0 70 | | 13.0 70 | | 14.0 70 |
| Leverage ratio exposure (\$ millions) | | \$ | 610,353 | \$ | 602,314 | \$ 5 | 45,480 | \$ | 610,353 | \$ | 545,480 |
| Leverage ratio | | * | 4.0 % | * | 3.9 % | 4 3 | 4.0 % | • | 4.0 % | 4 | 4.0 % |
| Liquidity coverage ratio (LCR) | | | 120 % | | 125 % | | 124 % | | n/a | | n/a |
| Other information | | | | | | | | | | | |
| Full-time equivalent employees | | | 44,928 | | 45,685 | | 43,213 | | 44,928 | | 43,213 |
| | | | | | | | _ | | | | - |

⁽¹⁾ Includes the results of CIBC Bank USA following the completion of the acquisition on June 23, 2017. The results of CIBC Bank USA are included in the U.S. Commercial Banking and Wealth Management

Includes the results of CIBC. Bank USA following the completion of the acquisition on June 23, 2017. The results of CIBC Bank USA are included in the U.S. Commercial Banking and Wealth Management strategic business unit. See the "External reporting changes" section of the 2017 Annual Report for additional information, see the "Non-GAAP measures" section.

The ratio is calculated as the provision for credit losses on impaired loans to average loans and acceptances, net of allowance for credit losses.

Excludes 2,010,890 common shares which are issued and outstanding but which have not been acquired by a third party as at October 31, 2017 (July 31, 2017: 2,010,890; October 31, 2016: nil). These shares were issued as a component of our acquisition of The PrivateBank. These shares are currently held on behalf of CIBC, and may be cancelled at CIBC's discretion.

Excludes 190,285 unvested restricted shares as at October 31, 2017 (July 31, 2017: 190,789; October 31, 2016: nil).

Includes the full amount of AUA or custody under a 50/50 joint venture between CIBC and The Bank of New York Mellon of \$1,723.9 billion (July 31, 2017: \$1,681.3 billion; October 31, 2016: \$1,640.2 billion).

AUM amounts are included in the amounts reported under AUA.

n/a Not applicable.

Review of Canadian Personal and Small Business Banking fourth quarter results

| | 2017 | 2017 | 2016 |
|---|-------------|------------------------|-------------|
| \$ millions, for the three months ended | Oct. 31 | Jul. 31 ⁽¹⁾ | Oct. 31 (1) |
| Revenue | | | |
| Personal and small business banking | \$ 2,086 | \$ 2,028 | \$ 1,981 |
| Other | 7 | 11 | 24 |
| Total revenue | 2,093 | 2,039 | 2,005 |
| Provision for credit losses | 183 | 190 | 189 |
| Non-interest expenses | 1,161 | 1,085 | 1,056 |
| Income before income taxes | 749 | 764 | 760 |
| Income taxes | 198 | 203 | 201 |
| Net income | \$ 551 | \$ 561 | \$ 559 |
| Net income attributable to: | | | |
| Equity shareholders (a) | \$ 551 | \$ 561 | \$ 559 |
| Efficiency ratio | 55.5 % | 53.2 % | 52.7 % |
| Return on equity (2) | 57.8 % | 61.7 % | 58.2 % |
| Charge for economic capital (2) (b) | \$ (93) | \$ (89) | \$ (94) |
| Economic profit ⁽²⁾ (a+b) | \$ 458 | \$ 472 | \$ 465 |
| Full-time equivalent employees | 14,709 | 15,127 | 15,501 |

⁽¹⁾ Certain information has been reclassified to conform to the presentation adopted in the current year. See the "External reporting changes" section of the 2017 Annual Report for additional details.

Net income was \$551 million, down \$8 million from the fourth quarter of 2016. Adjusted net income (2) was \$623 million, up \$63 million from the fourth quarter of 2016.

Revenue of \$2,093 million was up \$88 million from the fourth quarter of 2016. Personal and small business banking revenue increased primarily due to volume growth across most products.

Provision for credit losses of \$183 million was down \$6 million from the fourth quarter of 2016, mainly due to a lower loss rate, partially offset by growth in the personal lending and card portfolios.

Non-interest expenses of \$1,161 million were up \$105 million from the fourth quarter of 2016, mainly due to fees and charges related to the launch of Simplii Financial and the related wind-down of President's Choice Financial, shown as an item of note.

Review of Canadian Commercial Banking and Wealth Management fourth quarter results

| | | 2017 | | 2017 | | 2016 |
|---|--|---------------------|----------|------------------------|----------|------------------------|
| \$ millions, for the three months ended | | Oct. 31 | | Jul. 31 ⁽¹⁾ | | Oct. 31 ⁽¹⁾ |
| Revenue | | | | | | |
| Commercial banking | \$ | 348 | \$ | 333 | \$ | 312 |
| Wealth management | | 574 | | 570 | | 534 |
| Total revenue | | 922 | | 903 | | 846 |
| Provision for (reversal of) credit losses | | 11 | | (3) | | 18 |
| Non-interest expenses | | 520 | | 508 | | 481 |
| Income before income taxes | | 391 | | 398 | | 347 |
| Income taxes | | 104 | | 107 | | 93 |
| Net income | \$ | 287 | \$ | 291 | \$ | 254 |
| Net income attributable to: | | - | | | - | - |
| Equity shareholders (a) | \$ | 287 | \$ | 291 | \$ | 254 |
| Efficiency ratio | | 56.4 % | | 56.4 % | | 56.9 % |
| Return on equity (2) | | 37.1 % | | 38.4 % | | 33.4 % |
| Charge for economic capital (2) (b) | \$ | (76) | \$ | (73) | \$ | (74) |
| Economic profit (2) (a+b) | \$ | 211 | \$ | 218 | \$ | 180 |
| Full-time equivalent employees | | 5,081 | | 5,090 | | 4,986 |
| (1) Certain information has been reclassified to conform to the presentation adopted in the | current year. See the "External reporting changes" | ' section of the 20 | 017 Anni | ual Report for add | ditional | details |

⁽¹⁾ Certain information has been reclassified to conform to the presentation adopted in the current year. See the "External reporting changes" section of the 2017 Annual Report for additional details. (2) For additional information, see the "Non-GAAP measures" section.

Net income for the quarter was \$287 million, up \$33 million from the fourth quarter of 2016. Adjusted net income⁽²⁾ was \$288 million, up \$34 million from the fourth quarter of 2016.

Revenue of \$922 million was up \$76 million from the fourth quarter of 2016, driven by strong deposit and lending growth in our commercial banking business. In addition, wealth management revenue benefitted from growth in AUA and AUM, driven by market appreciation and strong net sales of long-term mutual funds.

Non-interest expenses of \$520 million were up \$39 million from the fourth quarter of 2016, primarily due to higher performance-based and employee-related compensation.

⁽²⁾ For additional information, see the "Non-GAAP measures" section.

Review of U.S. Commercial Banking and Wealth Management fourth quarter results

| | 2017 | 2017 | 2016 |
|---|-------------|------------------------|-------------|
| \$ millions, for the three months ended | Oct. 31 | Jul. 31 ⁽¹⁾ | Oct. 31 (1) |
| Revenue | | | |
| Commercial banking | \$ 283 | \$ 150 | \$ 49 |
| Wealth management | 115 | 80 | 57 |
| Other | 24 | 9 | - |
| Total revenue ⁽²⁾ | 422 | 239 | 106 |
| Provision for credit losses | 48 | 34 | - |
| Non-interest expenses | 235 | 154 | 77 |
| Income before income taxes | 139 | 51 | 29 |
| Income taxes (2) | 32 | 10 | 6 |
| Net income | \$ 107 | \$ 41 | \$ 23 |
| Net income attributable to: | | | |
| Equity shareholders (a) | \$ 107 | \$ 41 | \$ 23 |
| Efficiency ratio | 55.7 % | 64.3 % | 73.3 % |
| Return on equity (3) | 6.4 % | 5.2 % | 19.0 % |
| Charge for economic capital (3) (b) | \$ (156) | \$ (76) | \$ (12) |
| Economic profit (3) (a+b) | \$ (49) | \$ (35) | \$ 11 |
| Full-time equivalent employees | 1,753 | 1,734 | 310 |

⁽¹⁾ Certain information has been reclassified to conform to the presentation adopted in the current year. See the "External reporting changes" section of the 2017 Annual Report for additional details.

(2) Revenue and income taxes are reported on a taxable equivalent basis (TEB) basis. Accordingly, revenue and income taxes include a TEB adjustment of \$1 million for the quarter ended October 31, 2017 (July 31, 2017: \$1 million; October 31, 2016: nij). The equivalent amounts are offset in the revenue and income taxes of Corporate and Other.

Net income for the quarter was \$107 million, up \$84 million from the fourth quarter of 2016. Adjusted net income⁽³⁾ was \$119 million, up \$95 million from the fourth quarter of 2016.

Revenue of \$422 million was up \$316 million from the fourth quarter of 2016, reflecting a full quarter of strong performance from The PrivateBank, which rebranded during the quarter to CIBC Bank USA. Revenue for the quarter included \$31 million of accretion of the acquisition date fair value discount on the acquired loans of The PrivateBank, shown as an item of note.

Provision for credit losses of \$48 million included \$35 million of collective allowance for new loan originations and renewals of acquired loans relating to CIBC Bank USA, shown as an item of note.

Non-interest expenses of \$235 million were up \$158 million from the fourth quarter of 2016, primarily due to the inclusion of the results of CIBC Bank USA.

Review of Capital Markets fourth quarter results

| \$ millions, for the three months ended | | 2017 Oct. 31 | | 2017 Jul. 31 ⁽¹⁾ | | 2016 Oct. 31 ⁽¹⁾ |
|---|----|-----------------|----|--------------------------------|----|--------------------------------|
| Revenue | | | | | | |
| Global markets | \$ | 299 | \$ | 362 | \$ | 366 |
| Corporate and investment banking | | 326 | | 318 | | 265 |
| Other | | (3) | | (1) | | (5) |
| Total revenue (2) | | 622 | | 679 | | 626 |
| Provision for credit losses | | - | | 1 | | - |
| Non-interest expenses | | 320 | | 340 | | 308 |
| Income before income taxes | | 302 | | 338 | | 318 |
| Income taxes (2) | | 80 | | 86 | | 63 |
| Net income | \$ | 222 | \$ | 252 | \$ | 255 |
| Net income attributable to: | | | | | | |
| Equity shareholders (a) | \$ | 222 | \$ | 252 | \$ | 255 |
| Efficiency ratio | | 51.3 % | | 50.0 % | | 49.3 % |
| Return on equity (3) | | 30.0 % | | 33.3 % | | 31.0 % |
| Charge for economic capital (3) (b) | \$ | (72) | \$ | (74) | \$ | (80) |
| Economic profit (3) (a+b) | \$ | 150 | \$ | 178 | \$ | 175 |
| Full-time equivalent employees | • | 1,314 | • | 1,327 | • | 1,260 |

⁽¹⁾ Certain information has been reclassified to conform to the presentation adopted in the current year. See the "External reporting changes" section of the 2017 Annual Report for additional details.
(2) Revenue and income taxes are reported on a TEB basis. Accordingly, revenue and income taxes include a TEB adjustment of \$37 million for the quarter ended October 31, 2017 (July 31, 2017: \$20 million;

Net income for the quarter was \$222 million, compared with net income of \$255 million for the fourth quarter of 2016. Adjusted net income⁽³⁾ for the quarter was \$222 million, compared with \$262 million for the fourth quarter of 2016.

Revenue of \$622 million was down \$4 million from the fourth quarter of 2016. In global markets, lower equity and commodities trading revenue was partially offset by higher foreign exchange trading revenue. In corporate and investment banking, higher investment portfolio gains, debt underwriting and corporate banking revenue were partially offset by lower equity underwriting revenue.

Non-interest expenses of \$320 million were up \$12 million from the fourth quarter of 2016, largely due to higher spending on strategic initiatives.

⁽³⁾ For additional information, see the "Non-GAAP measures" section.

October 31, 2016: \$97 million). The equivalent amounts are offset in the revenue and income taxes of Corporate and Other.

⁽³⁾ For additional information, see the "Non-GAAP measures" section.

Review of Corporate and Other fourth quarter results

| | 2017 2017 | | | | | |
|---|------------------|---------|----|------------------------|----|------------------------|
| \$ millions, for the three months ended | | Oct. 31 | | Jul. 31 ⁽¹⁾ | | Oct. 31 ⁽¹⁾ |
| Revenue | | | | | | |
| International banking | \$ | 183 | \$ | 183 | \$ | 176 |
| Other | | 27 | | 61 | | (78) |
| Total revenue ⁽²⁾ | | 210 | | 244 | | 98 |
| Provision for (reversal of) credit losses | | (13) | | (13) | | 15 |
| Non-interest expenses | | 334 | | 365 | | 425 |
| Loss before income taxes | | (111) | | (108) | | (342) |
| Income taxes (2) | | (108) | | (60) | | (182) |
| Net loss | \$ | (3) | \$ | (48) | \$ | (160) |
| Net income (loss) attributable to: | _ | | _ | | _ | <u> </u> |
| Non-controlling interests | \$ | 5 | \$ | 4 | \$ | 4 |
| Equity shareholders | | (8) | | (52) | | (164) |
| Full-time equivalent employees | | 22,071 | | 22,407 | | 21,156 |

⁽¹⁾ Certain information has been reclassified to conform to the presentation adopted in the current year. See the "External reporting changes" section of the 2017 Annual Report for additional details.

(2) Revenue and income taxes of Capital Markets and U.S. Commercial Banking and Wealth Management are reported on a TEB basis. The equivalent amounts are offset in the revenue and income taxes of Corporate and Other. Accordingly, revenue and income taxes include a TEB adjustment of \$38 million for the quarter ended October 31, 2017 (July 31, 2017: \$21 million; October 31, 2016: \$97 million).

(3) For additional information, see the "Non-GAAP measures" section.

Net loss for the quarter was \$3 million, compared with a net loss of \$160 million in the same quarter last year, primarily due to higher revenue and lower non-interest expenses. Adjusted net income⁽³⁾ for the quarter was \$11 million, compared with a net loss of \$59 million for the prior year quarter.

Revenue of \$210 million was up \$112 million from the fourth quarter of 2016, primarily due to higher Treasury revenue and a lower TEB revenue adjustment.

Reversal of credit losses was \$13 million compared with a provision for credit losses of \$15 million in the fourth quarter of 2016. Adjusting for the reduction in the collective allowance shown as an item of note, provision for credit losses was \$5 million for the quarter, down \$10 million from the fourth quarter of 2016.

Non-interest expenses of \$334 million were down \$91 million from the fourth quarter of 2016, as the prior year included higher restructuring charges primarily relating to employee severance, shown as an item of note.

Income tax benefit was down \$74 million from the fourth quarter of 2016, mainly due to a lower loss and a lower TEB adjustment.

6

Consolidated balance sheet

| \$ millions, as at October 31 | 2017 (1) | 2016 |
|--|-------------------|-----------------|
| ASSETS | <u>.</u> | |
| Cash and non-interest-bearing deposits with banks | \$ 3,440 | \$ 3,500 |
| Interest-bearing deposits with banks | 10,712 | 10,665 |
| Securities | 50.670 | 10.015 |
| Trading Available for cale (AFS) and held to maturity (UTM) | 50,679 | 49,915 |
| Available-for-sale (AFS) and held-to-maturity (HTM) Designated at fair value (FVO) | 42,592 148 | 37,253 255 |
| Designated at rail value (1 vo) | 93,419 | 87,423 |
| Cash collateral on securities borrowed | 5,035 | 5,433 |
| Securities purchased under resale agreements | 40,383 | 28,377 |
| Loans | 40,505 | 20,577 |
| Residential mortgages | 207,271 | 187,298 |
| Personal | 40,937 | 38,041 |
| Credit card | 12,378 | 12,332 |
| Business and government | 97,766 | 71,437 |
| Allowance for credit losses | (1,618) | (1,691) |
| | 356,734 | 307,417 |
| Other | | |
| Derivative instruments | 24,342 | 27,762 |
| Customers' liability under acceptances | 8,824 | 12,364 |
| Land, buildings and equipment | 1,783 | 1,898 |
| Goodwill Software and other intangible assets | 5,367 1,978 | 1,539 1.410 |
| Investments in equity-accounted associates and joint ventures | 715 | 766 |
| Deferred tax assets | 713 | 771 |
| Other assets | 11,805 | 12,032 |
| | 55,541 | 58,542 |
| | \$ 565,264 | \$ 501,357 |
| LIABILITIES AND EQUITY | | |
| Deposits | | |
| Personal | \$ 159,327 | \$ 148,081 |
| Business and government | 225,622 | 190,240 |
| Bank | 13,789 | 17,842 |
| Secured borrowings | 40,968 | 39,484 |
| OLP - Consultation - Consultation | 439,706 | 395,647 |
| Obligations related to securities sold short | 13,713 | 10,338 |
| Cash collateral on securities lent | 2,024 | 2,518 11.694 |
| Obligations related to securities sold under repurchase agreements Other | 27,971 | 11,694 |
| Derivative instruments | 23.271 | 28.807 |
| Acceptances | 8.828 | 12,395 |
| Deferred tax liabilities | 30 | 21 |
| Other liabilities | 15,275 | 12,898 |
| | 47,404 | 54,121 |
| Subordinated indebtedness | 3,209 | 3,366 |
| Equity | | |
| Preferred shares | 1,797 | 1,000 |
| Common shares | 12,548 | 8,026 |
| Contributed surplus | 137 | 72 |
| Retained earnings | 16,101 | 13,584 |
| Accumulated other comprehensive income (AOCI) | 452 | 790 |
| Total shareholders' equity | 31,035 203 | 23,472 |
| Non-controlling interests | 202 31,237 | 201 |
| Total equity | \$ 565,264 | \$ 501,357 |
| | | |

⁽¹⁾ Includes the balances of CIBC Bank USA following the completion of the acquisition on June 23, 2017. See Note 3 of the 2017 Annual Report for additional details.

Consolidated statement of income

| | | | | | For | the three | | | For tl | ne twelve |
|---|----|----------------|----|------------------------|-----|--------------|---------------|-----------------------|--------|--------------|
| | | | | | | hs ended | | | | hs ended |
| | | 2017 | | 2017 | | 2016 | 1 | 2017 | | 2016 |
| \$ millions, except as noted | | Oct. 31 | | Jul. 31 ⁽¹⁾ | | Oct. 31 | | Oct. 31 ⁽¹ |) | Oct. 31 |
| Interest income | | | | | | | | | | |
| Loans | \$ | 3,143 | \$ | 2,802 | \$ | 2,531 | \$ | 11,028 | \$ | 9,833 |
| Securities | | 479 | | 441 | | 457 | | 1,890 | | 1,774 |
| Securities borrowed or purchased under resale agreements | | 148 | | 129 | | 90 | | 495 | | 329 |
| Deposits with banks | | 55 | | 46 | | 37 | | 180 | | 156 |
| | | 3,825 | | 3,418 | | 3,115 | | 13,593 | | 12,092 |
| Interest expense | | 4 474 | | 074 | | 070 | | 2.052 | | 2.245 |
| Deposits Securities sold short | | 1,174 | | 974 | | 878 45 | | 3,953 | | 3,215 |
| Securities sold short Securities lent or sold under repurchase agreements | | 64 73 | | 49 77 | | 45 36 | | 226 254 | | 199 127 |
| Subordinated indebtedness | | 38 | | 34 | | 35 | | 142 | | 137 |
| Other | | 12 | | 8 | | 11 | | 41 | | 48 |
| | | 1,361 | | 1,142 | | 1,005 | 1 | 4,616 | | 3,726 |
| Net interest income | | 2,464 | | 2,276 | | 2,110 | 1 | 8,977 | | 8,366 |
| Non-interest income | | _, | | _,_, _ | | _, | 1 | <i>-,,,,</i> | | 0,000 |
| Underwriting and advisory fees | | 116 | | 124 | | 103 | | 452 | | 446 |
| Deposit and payment fees | | 214 | | 211 | | 207 | | 843 | | 832 |
| Credit fees | | 199 | | 199 | | 166 | | 744 | | 638 |
| Card fees | | 119 | | 110 | | 125 | | 463 | | 470 |
| Investment management and custodial fees | | 284 | | 261 | | 233 | | 1,034 | | 882 |
| Mutual fund fees | | 396 | | 399 | | 378 | | 1,573 | | 1,462 |
| Insurance fees, net of claims | | 107 | | 107 | | 97 | | 427 | | 396 |
| Commissions on securities transactions | | 86 | | 82 | | 83 | | 349 | | 342 |
| Trading income (loss) | | 47 37 | | 93 30 | | (32) | | 226 | | (88) |
| AFS securities gains, net FVO gains (losses), net | | (7) | | 30 7 | | 6 10 | | 143 1 | | 73 17 |
| Foreign exchange other than trading | | 59 | | 74 | | 53 | | 252 | | 367 |
| Income from equity-accounted associates and joint ventures | | 26 | | 29 | | 24 | | 101 | | 96 |
| Other | | 122 | | 102 | | 118 | | 695 | | 736 |
| | | 1,805 | | 1,828 | | 1,571 | | 7,303 | | 6,669 |
| Total revenue | | 4,269 | | 4,104 | | 3,681 | | 16,280 | | 15,035 |
| Provision for credit losses | | 229 | | 209 | | 222 | | 829 | | 1,051 |
| Non-interest expenses | | | | | | | | | | ., |
| Employee compensation and benefits | | 1,316 | | 1,324 | | 1,292 | | 5,198 | | 4,982 |
| Occupancy costs | | 215 | | 205 | | 209 | | 822 | | 804 |
| Computer, software and office equipment | | 450 | | 418 | | 393 | | 1,630 | | 1,398 |
| Communications | | 78 | | 81 | | 75 | | 317 | | 319 |
| Advertising and business development | | 89 | | 76 | | 77 | | 282 | | 269 |
| Professional fees | | 71 | | 72 | | 61 | | 229 | | 201 |
| Business and capital taxes | | 26 | | 24 | | 18 | | 96 | | 68 |
| Other | | 325 | | 252 | | 222 | - | 997 | | 930 |
| Income before income taxes | | 2,570 | | 2,452 | | 2,347 | ┨ | 9,571 | | 8,971 |
| | | 1,470 306 | | 1,443 346 | | 1,112 181 | | 5,880 1,162 | | 5,013 718 |
| Income taxes | ď | | \$ | 1,097 | \$ | 931 | <u> </u> | | \$ | |
| Net income | 4 | 1,164 | | • | | | - | 4,718 | | 4,295 |
| Net income attributable to non-controlling interests Preferred shareholders | \$ | 5 | \$ | 9 | \$ | 10 | \$ | 19 52 | \$ | 20 38 |
| Common shareholders | Þ | 24 1 135 | \$ | _ | \$ | 10 917 |) | 52 4,647 | \$ | 38 4,237 |
| Net income attributable to equity shareholders | \$ | 1,135 1,159 | \$ | 1,084 1,093 | \$ | 917 | | 4,647 | \$ | 4,237 |
| | Þ | 1,109 | Þ | 1,033 | Φ | JLI | | 4,033 | Φ | 4,4/0 |
| Earnings per share (in dollars) Basic | \$ | 2.60 | \$ | 2.61 | \$ | 2.32 | \$ | 11.26 | \$ | 10.72 |
| Diluted | ₽ | 2.59 | ψ | 2.60 | Ф | 2.32 | | 11.24 | Ф | 10.72 |
| Dividends per common share (in dollars) | | 1.30 | | 1.27 | | 1.21 | | 5.08 | | 4.75 |
| 2 machab per common share (in donats) | | | | 1.27 | | 1.61 | ! | 3.00 | | 1., 5 |

⁽¹⁾ Includes the results of CIBC Bank USA following the completion of the acquisition on June 23, 2017. See Note 3 of the 2017 Annual Report for additional details.

Consolidated statement of comprehensive income

| | | | Fo | For the three For the twelve | | | | | | |
|--|-------------|----|-----------------------|------------------------------|---------|--------------------|---------|-----------------------|--|--|
| | | | mo | nths | ended | ended months ended | | | | |
| | 2017 | | 2017 | | 2016 | | 2017 | 2016 | | |
| \$ millions | Oct. 31 | | Jul. 31 ⁽¹ |) | Oct. 31 | | Oct. 31 | ¹⁾ Oct. 31 | | |
| Net income | \$ 1,164 | \$ | 1,097 | \$ | 931 | \$ | 4,718 | \$ 4,295 | | |
| Other comprehensive income (OCI), net of income tax, that is subject to subsequent | | | | | | | | | | |
| reclassification to net income | | | | | | | | | | |
| Net foreign currency translation adjustments | | | | | | | | | | |
| Net gains (losses) on investments in foreign operations | 1,084 | () | 2,643) | | 606 | | (1,148) | 487 | | |
| Net (gains) losses on investments in foreign operations reclassified to net income | - | | - | | - | | - | (272) | | |
| Net gains (losses) on hedges of investments in foreign operations | (653) | | 1,586 | | (383) | | 772 | (257) | | |
| Net (gains) losses on hedges of investments in foreign operations reclassified to net income | - | | - | | - | | - | 121 | | |
| | 431 | (| 1,057) | | 223 | | (376) | 79 | | |
| Net change in AFS securities | | | | | | | | | | |
| Net gains (losses) on AFS securities | 6 | | (23) | | 14 | | 6 | 125 | | |
| Net (gains) losses on AFS securities reclassified to net income | (30) | | (19) | | (5) | | (107) | (58) | | |
| | (24) | | (42) | | 9 | | (101) | 67 | | |
| Net change in cash flow hedges | | | | | | | | | | |
| Net gains (losses) on derivatives designated as cash flow hedges | 20 | | (20) | | 8 | | 70 | 13 | | |
| Net (gains) losses on derivatives designated as cash flow hedges reclassified to | | | | | | | | | | |
| net income | (14) | | 1 | | (11) | | (60) | (12) | | |
| | 6 | | (19) | | (3) | | 10 | 1 | | |
| OCI, net of income tax, that is not subject to subsequent reclassification to net income | | | | | | | | | | |
| Net gains (losses) on post-employment defined benefit plans | (125) | | 203 | | 55 | | 139 | (390) | | |
| Net gains (losses) due to fair value change of FVO liabilities attributable | | | | | | | | | | |
| to changes in credit risk | (3) | | (1) | | (3) | | (10) | (5) | | |
| Total OCI (2) | 285 | | (916) | | 281 | | (338) | (248) | | |
| Comprehensive income | \$ 1,449 | \$ | 181 | \$ | 1,212 | \$ | 4,380 | \$ 4,047 | | |
| Comprehensive income attributable to non-controlling interests | \$ 5 | \$ | 4 | \$ | 4 | \$ | 19 | \$ 20 | | |
| Preferred shareholders | \$ 24 | \$ | 9 | \$ | 10 | \$ | 52 | \$ 38 | | |
| Common shareholders | 1,420 | | 168 | | 1,198 | J | 4,309 | 3,989 | | |
| Comprehensive income attributable to equity shareholders | \$ 1,444 | \$ | 177 | \$ | 1,208 | \$ | 4,361 | \$ 4,027 | | |

⁽¹⁾ Includes the results of CIBC Bank USA following the completion of the acquisition on June 23, 2017. See Note 3 of the 2017 Annual Report for additional details.
(2) Includes \$7 million of losses for the quarter ended October 31, 2017 (July 31, 2017: \$11 million of losses; October 31, 2016: \$2 million of gains), relating to our investments in equity-accounted associates and joint ventures.

| months ended | For the twel | | | | |
|--|---------------------|---------|--|--|--|
| 2017 2017 2016 2 0 | 017 | 2016 | | | |
| | . 31 ⁽¹⁾ | Oct. 31 | | | |
| Income tax (expense) benefit | | | | | |
| Subject to subsequent reclassification to net income | | | | | |
| Net foreign currency translation adjustments | | | | | |
| | 42 \$ | (17) | | | |
| Net (gains) losses on investments in foreign operations reclassified to net income | - | 37 | | | |
| | 170) | 128 | | | |
| Net (gains) losses on hedges of investments in foreign operations reclassified to net income | - | (26) | | | |
| 9 1 | 128) | 122 | | | |
| Net change in AFS securities | | 122 | | | |
| | (23) | (24) | | | |
| Net (gains) losses on AFS securities reclassified to net income | 36 | 15 | | | |
| (1) 16 (5) | 13 | (9) | | | |
| Net change in cash flow hedges | 13 | (3) | | | |
| | (23) | (5) | | | |
| Net (gains) losses on derivatives designated as cash flow hedges reclassified to | (23) | (5) | | | |
| | 22 | 5 | | | |
| 7 1 | (1) | | | | |
| Not subject to subgroup to elegatification to not income | (1) | - | | | |
| Not subject to subsequent reclassification to net income | /E 4\ | 1.40 | | | |
| Net gains (losses) on post-employment defined benefit plans Net gains (losses) due to fair value change of FVO liabilities attributable (13) | (54) | 149 | | | |
| to changes in credit risk | 4 | 1 | | | |
| | 166) \$ | 263 | | | |

⁽¹⁾ Includes the results of CIBC Bank USA following the completion of the acquisition on June 23, 2017. See Note 3 of the 2017 Annual Report for additional details.

Consolidated statement of changes in equity

| | For the three months ended | | | | | | | For the twe | | | | | | |
|---|-------------------------------|--------------------|----------|------------------------|----------|--------------------|----------------|-----------------------|----------|------------|--|--|--|--|
| | | 2017 | | 2017 | | 2016 | | 2017 | | 2016 | | | | |
| \$ millions | | Oct. 31 | | Jul. 31 ⁽¹⁾ |) | Oct. 31 | | Oct. 31 ⁽¹ |) | Oct. 31 | | | | |
| Preferred shares | | 4 706 | + | 4 000 | + | 4.000 | | 4 000 | | 4 000 | | | | |
| Balance at beginning of period | \$ | 1,796 | \$ | 1,000 800 | \$ | 1,000 | \$ | 1,000 | \$ | 1,000 | | | | |
| Issue of preferred shares Treasury shares | | - 1 | | | | - | | 800 (3) | | - | | | | |
| Balance at end of period | ŧ | 1,797 | \$ | (4) 1,796 | \$ | 1,000 | \$ | 1,797 | \$ | 1,000 | | | | |
| Common shares | <u> </u> | 1,/3/ | Þ | 1,730 | Þ | 1,000 | | 1,737 | Þ | 1,000 | | | | |
| Balance at beginning of period | \$ | 12,197 | \$ | 8,509 | \$ | 7,806 | \$ | 8,026 | \$ | 7,813 | | | | |
| Issued pursuant to the acquisition of The PrivateBank | | 12,137 | Ψ | 3,443 | Ψ | | | 3,443 | Ψ | | | | | |
| Issued pursuant to the acquisition of Geneva Advisors | | 126 | | -, | | _ | | 126 | | _ | | | | |
| Other issue of common shares | | 241 | | 224 | | 212 | | 957 | | 273 | | | | |
| Purchase of common shares for cancellation | | - | | - | | - | | - | | (61) | | | | |
| Treasury shares | | (16) | | 21 | | 8 | | (4) | | 1 | | | | |
| Balance at end of period | \$ | 12,548 | \$ | 12,197 | \$ | 8,026 | _\$ | 12,548 | \$ | 8,026 | | | | |
| Contributed surplus | | | | | | | | | | | | | | |
| Balance at beginning of period | \$ | 137 | \$ | 65 | \$ | 73 | \$ | 72 | \$ | 76 | | | | |
| Issue of replacement equity-settled awards pursuant to the acquisition of The PrivateBank Stock options and restricted shares expense | | 3 | | 72 3 | | 2 | | 72 7 | | - 5 | | | | |
| Stock options and restricted shares expense Stock options exercised | | (3) | | (4) | | (2) | | / (15) | | 5 (9) | | | | |
| Other | | (3) | | 1 | | (1) | | 1 | | (3) | | | | |
| Balance at end of period | \$ | 137 | \$ | 137 | \$ | 72 | -\$ | 137 | \$ | 72 | | | | |
| Retained earnings | | | | | | | | | | | | | | |
| Balance at beginning of period | \$ | 15,535 | \$ | 15,011 | \$ | 13,145 | \$ | 13,584 | \$ | 11,433 | | | | |
| Net income attributable to equity shareholders | | 1,159 | | 1,093 | | 927 | | 4,699 | | 4,275 | | | | |
| Dividends | | | | | | | | | | | | | | |
| Preferred | | (24) | | (9) | | (10) | | (52) | | (38) | | | | |
| Common | | (569) | | (551) | | (478) | | (2,121) | | (1,879) | | | | |
| Premium on purchase of common shares for cancellation Other | | - | | (9) | | - | | - (9) | | (209) 2 | | | | |
| Balance at end of period | \$ | 16,101 | \$ | 15,535 | \$ | 13,584 | -\$ | 16,101 | \$ | 13,584 | | | | |
| AOCI, net of income tax | | 10,101 | * | 13,333 | Ψ. | 13,301 | - * | 10,101 | Ψ | 13,301 | | | | |
| AOCI, net of income tax, that is subject to subsequent reclassification to net income | | | | | | | | | | | | | | |
| Net foreign currency translation adjustments | | | | | | | | | | | | | | |
| Balance at beginning of period | \$ | 307 | \$ | 1,364 | \$ | 891 | \$ | 1,114 | \$ | 1,035 | | | | |
| Net change in foreign currency translation adjustments | | 431 | | (1,057) | | 223 | | (376) | | 79 | | | | |
| Balance at end of period | \$ | 738 | \$ | 307 | \$ | 1,114 | \$ | 738 | \$ | 1,114 | | | | |
| Net gains (losses) on AFS securities | | | _ | | _ | | | | _ | | | | | |
| Balance at beginning of period | \$ | 84 | \$ | 126 | \$ | 152 | \$ | 161 | \$ | 94 | | | | |
| Net change in AFS securities Balance at end of period | \$ | (24) 60 | \$ | (42) 84 | \$ | 9 161 | _ | (101) 60 | \$ | 67 161 | | | | |
| · · · · · · · · · · · · · · · · · · · | <u> </u> | 60 | D | 04 | 1 | 101 | \$ | 00 | | 101 | | | | |
| Net gains (losses) on cash flow hedges Balance at beginning of period | \$ | 27 | \$ | 46 | \$ | 26 | \$ | 23 | \$ | 22 | | | | |
| Net change in cash flow hedges | Þ | 6 | Þ | (19) | Þ | (3) | Þ | 10 | Þ | 1 | | | | |
| Balance at end of period | \$ | 33 | \$ | 27 | \$ | 23 | -\$ | 33 | \$ | 23 | | | | |
| AOCI, net of income tax, that is not subject to subsequent reclassification to net income | | | | | <u> </u> | | <u> </u> | | <u> </u> | | | | | |
| Net gains (losses) on post-employment defined benefit plans | | | | | | | | | | | | | | |
| Balance at beginning of period | \$ | (244) | \$ | (447) | \$ | (563) | \$ | (508) | \$ | (118) | | | | |
| Net change in post-employment defined benefit plans | | (125) | | 203 | | 55 | | 139 | | (390) | | | | |
| Balance at end of period | \$ | (369) | \$ | (244) | \$ | (508) | \$ | (369) | \$ | (508) | | | | |
| Net gains (losses) due to fair value change of FVO liabilities attributable to | | | | | | | | | | | | | | |
| changes in credit risk | • | /7 \ | ď | (C) | đ | 2 | | | ď | _ | | | | |
| Balance at beginning of period Net change attributable to changes in credit risk | \$ | (7) (3) | Þ | (6) (1) | Þ | 3 (3) | \$ | (10) | \$ | 5 (5) | | | | |
| Balance at end of period | \$ | (10) | ¢ | | \$ | (3) | -\$ | (10) | \$ | (3) | | | | |
| Total AOCI, net of income tax | - \$ | 452 | \$ | 167 | \$ | 790 | \$ | 452 | \$ | 790 | | | | |
| Non-controlling interests | - | 432 | Þ | 107 | Þ | 730 | | 432 | Þ | 730 | | | | |
| Balance at beginning of period | \$ | 190 | \$ | 208 | \$ | 188 | \$ | 201 | \$ | 193 | | | | |
| Net income attributable to non-controlling interests | 4 | 5 | Ψ | 4 | ¥ | 4 | 1 | 19 | 4 | 20 | | | | |
| Dividends | | - | | (4) | | | | (8) | | (19) | | | | |
| | | - | | (+) | | | | ν, | | | | | | |
| Other | | | | (18) | | 9 | | (10) | | 7 | | | | |
| Other Balance at end of period Equity at end of period | \$ \$ | 7 202 31,237 | \$ | | \$ | 9 201 23,673 | <u> </u> | (10) 202 | \$ | 7 201 | | | | |

⁽¹⁾ Includes the results of CIBC Bank USA following the completion of the acquisition on June 23, 2017. See Note 3 of the 2017 Annual Report for additional details.

CIBC Fourth Quarter 2017 News Release

Consolidated statement of cash flows

| | For the three months ended | | | | | | For the twelv months ende | | | | | |
|--|-------------------------------|------------------|---------------------------|---------|-------------|----|------------------------------|-------|------------------------|--|--|--|
| | | 2017 | 2017 | JI I LI | 2016 | | 2017 | JIILI | 2016 | | | |
| \$ millions | | Oct. 31 | Jul. 31 ⁽¹⁾⁽²⁾ | | Oct. 31 (2) | | Oct. 31 ⁽¹ | 1)(2) | Oct. 31 ⁽²⁾ | | | |
| Cash flows provided by (used in) operating activities | | | | | | | | | | | | |
| Net income | \$ | 1,164 \$ | 1,097 | \$ | 931 | \$ | 4,718 | \$ | 4,295 | | | |
| Adjustments to reconcile net income to cash flows provided by (used in) operating activities: | | • | · | | | | • | | • | | | |
| Provision for credit losses | | 229 | 209 | | 222 | | 829 | | 1,051 | | | |
| Amortization and impairment (3) | | 152 | 143 | | 129 | | 542 | | 462 | | | |
| Stock options and restricted shares expense | | 3 | 3 | | 2 | | 7 | | 5 | | | |
| Deferred income taxes | | 30 | 125 | | 14 | | 21 | | (20) | | | |
| AFS securities losses (gains), net | | (37) | (30) | | (6) | | (143) | | (73) | | | |
| Net losses (gains) on disposal of land, buildings and equipment | | ` 1 ['] | (3) | | (11) | | (305) | | (72) | | | |
| Other non-cash items, net | | (32) | 37 | | (93) | | (15) | | (692) | | | |
| Net changes in operating assets and liabilities | | ` , | | | , , | | ` , | | , , | | | |
| Interest-bearing deposits with banks | | 4,998 | (4,481) | | (479) | | 394 | | 4,919 | | | |
| Loans, net of repayments | | (7,392) | (7,926) | | (9,003) | | (30,547) | | (27,464) | | | |
| Deposits, net of withdrawals | | (938) | 2,721 | | 6,277 | | 18,407 | | 28,440 | | | |
| Obligations related to securities sold short | | 1,131 | (511) | | 905 | | 3,375 | | 532 | | | |
| Accrued interest receivable | | (144) | 155 | | (49) | | (34) | | (98) | | | |
| Accrued interest payable | | 152 | (120) | | 194 | | 90 | | (72) | | | |
| Derivative assets | | 2,097 | (625) | | 768 | | 3,588 | | (1,425) | | | |
| Derivative liabilities | | (4,881) | 3,787 | | (1,386) | | (5,549) | | (232) | | | |
| Trading securities | | (2,606) | 12,204 | | (746) | | (764) | | (3,734) | | | |
| FVO securities | | (5) | 12,204 | | 7 | | 107 | | 12 | | | |
| Other FVO assets and liabilities | | (234) | 52 | | 15 | | 1,071 | | 807 | | | |
| Current income taxes | | (17) | (1,227) | | (20) | | (1,063) | | 8 | | | |
| Cash collateral on securities lent | | (37) | 359 | | (212) | | (494) | | 1,089 | | | |
| Obligations related to securities sold under repurchase agreements | | 5,418 | (1,607) | | 1,056 | | 16,277 | | 2,780 | | | |
| Cash collateral on securities some differ reputchase agreements | | 831 | 828 | | (116) | | 398 | | (2,188) | | | |
| Securities purchased under resale agreements | | 273 | (2,058) | | 2,766 | | (10,556) | | 1,712 | | | |
| Other, net | | 1,842 | (1,356) | | 1,409 | | 2,103 | | 1,712 | | | |
| Other, net | | 1,998 | 1,787 | | 2,574 | | 2,457 | | 10,211 | | | |
| Cash flows provided by (used in) financing activities | | 1,550 | 1,707 | | 2,374 | | 2,737 | | 10,211 | | | |
| Issue of subordinated indebtedness | | _ | _ | | _ | | _ | | 1,000 | | | |
| Redemption/repurchase/maturity of subordinated indebtedness | | _ | (35) | | (14) | | (55) | | (1,514) | | | |
| Issue of preferred shares, net of issuance cost | | _ | 792 | | - | | 792 | | (1,511) | | | |
| Issue of common shares for cash | | 38 | 33 | | 46 | | 194 | | 100 | | | |
| Purchase of common shares for cancellation | | 50 | - | | - | | 154 | | (270) | | | |
| Net sale (purchase) of treasury shares | | (15) | 17 | | 8 | | (7) | | 1 | | | |
| Dividends paid | | (393) | (373) | | (324) | | (1,425) | | (1,753) | | | |
| Dividends paid | | (370) | 434 | | (284) | | (501) | | (2,436) | | | |
| Cash flows provided by (used in) investing activities | | (370) | 434 | | (204) | | (301) | | (2,430) | | | |
| Purchase of AFS securities | | (8,975) | (12,074) | | (6,380) | | (37,864) | | (31,625) | | | |
| Proceeds from sale of AFS securities | | 1,923 | 4,224 | | 1,755 | | 18,787 | | 10,750 | | | |
| | | | | | | | | | | | | |
| Proceeds from maturity of AFS securities | | 4,645 | 8,884 | | 2,925 | | 19,368 | | 12,299 | | | |
| Cash used in acquisitions, net of cash acquired | | (27) | (2,490) | | - | | (2,517) | | - | | | |
| Net cash provided by dispositions of investments in equity-accounted associates and joint | | 40 | _ | | _ | | 60 | | 1,363 | | | |
| ventures Net sale (purchase) of land, buildings and equipment | | (66) | | | | | 201 | | (170) | | | |
| Net sale (purchase) or land, buildings and equipment | | | (26) | | (75) | | | | | | | |
| | | (2,460) | (1,482) | | (1,775) | | (1,965) | | (7,383) | | | |
| Effect of exchange rate changes on cash and non-interest-bearing deposits with banks | | 65 | (147) | | 43 | | (51) | | 55 | | | |
| Net increase (decrease) in cash and non-interest-bearing deposits with banks | | (7.67) | 500 | | | | (50) | | | | | |
| during period | | (767) | 592 | | 558 | | (60) | | 447 | | | |
| Cash and non-interest-bearing deposits with banks at beginning of period | | 4,207 | 3,615 | _ | 2,942 | | 3,500 | | 3,053 | | | |
| Cash and non-interest-bearing deposits with banks at end of period (4) | \$ | 3,440 \$ | | \$ | 3,500 | \$ | 3,440 | \$ | 3,500 | | | |
| Cash interest paid | \$ | 1,209 \$ | 1,262 | \$ | 811 | \$ | 4,526 | \$ | 3,798 | | | |
| Cash interest received | | 3,491 | 3,309 | | 2,770 | | 12,611 | | 10,961 | | | |
| Cash dividends received | | 191 | 264 | | 296 | | 949 | | 1,033 | | | |
| Cash income taxes paid | | 293 | 1,448 | | 187 | | 2,204 | | 730 | | | |
| (1) Includes the results of CIBC Bank USA following the completion of the acquisition on June 23, 2017. See Note 3 | of the | 2017 Annual R | eport for additi | onal | details. | | | | | | | |

Includes the results of CIBC Bank USA following the completion of the acquisition on June 23, 2017. See Note 3 of the 2017 Annual Report for additional details.
 Certain information has been reclassified to conform to the presentation adopted in the current year.
 Comprises amortization and impairment of buildings, furniture, equipment, leasehold improvements, and software and other intangible assets.
 Includes restricted balance of \$436 million (July 31, 2017: \$420 million; October 31, 2016: \$422 million).

Non-GAAP measures

We use a number of financial measures to assess the performance of our business lines. Some measures are calculated in accordance with International Financial Reporting Standards (IFRS or GAAP), while other measures do not have a standardized meaning under GAAP, and accordingly, these measures may not be comparable to similar measures used by other companies. Investors may find these non-GAAP measures useful in analyzing financial performance.

The following table provides a quarterly reconciliation of non-GAAP to GAAP measures related to CIBC on a consolidated basis. For a more detailed discussion and for an annual reconciliation of non-GAAP to GAAP measures, see the "Non-GAAP measures" section of CIBC's 2017 Annual Report.

| | | As at or for the three months ended | | | | | | | As at or for the twelve months ended | | | | |
|--|---------|-------------------------------------|---------|----|------------------------|--------|---------|--------------|--------------------------------------|---------|--|--|--|
| | | | 2017 | | 2017 | 111011 | 2016 | 2017 | mon | 2016 | | | |
| \$ millions | | | Oct. 31 | | Jul. 31 ⁽¹⁾ | | Oct. 31 | Oct. 31 | | Oct. 31 | | | |
| Reported and adjusted diluted EPS | | | | | | | | | | | | | |
| Reported net income attributable to common shareholders | Α | \$ | 1,135 | \$ | 1,084 | \$ | 917 | \$ 4,647 | \$ | 4,237 | | | |
| After-tax impact of items of note (2) | | | 99 | | 69 | | 110 | (53) | | (191) | | | |
| Adjusted net income attributable to common shareholders (3) | В | \$ | 1,234 | \$ | 1,153 | \$ | 1,027 | \$ 4,594 | \$ | 4,046 | | | |
| Diluted weighted-average common shares outstanding (thousands) | C | | 438,556 | | 416,385 | | 395,750 | 413,563 | | 395,919 | | | |
| Reported diluted EPS (\$) | A/C | \$ | 2.59 | \$ | 2.60 | \$ | 2.32 | \$ 11.24 | \$ | 10.70 | | | |
| Adjusted diluted EPS (\$) ⁽³⁾ | B/C | | 2.81 | | 2.77 | | 2.60 | 11.11 | | 10.22 | | | |
| Reported and adjusted return on common shareholders' equity | - | | | | | - | _ | | | _ | | | |
| Average common shareholders' equity | D | \$ | 28,471 | \$ | 26,447 | \$ | 21,763 | \$ 25,393 | \$ | 21,275 | | | |
| Reported return on common shareholders' equity | A/D (4) | | 15.8 % | | 16.3 % | | 16.8 % | 18.3 % | | 19.9 % | | | |
| Adjusted return on common shareholders' equity (3) | B/D (4) | | 17.2 % | | 17.3 % | | 18.8 % | 18.1 % | | 19.0 % | | | |

| \$ millions | , for the three months ended | Pers | Canadian sonal and Business Banking | Co Ban | Canadian mmercial king and Wealth agement | Bank | U.S. nmercial king and Wealth | | Capital Markets | | orporate nd Other | | CIBC Total |
|--------------------------------|--|------|--|-----------|---|------|--|----|--------------------|----|----------------------|----|----------------|
| Oct. 31 | Reported net income (loss) | \$ | 551 | \$ | 287 | \$ | 107 | \$ | 222 | \$ | (3) | \$ | 1,164 |
| 2017 | After-tax impact of items of note (2) Adjusted net income (3) | • | 72 623 | • | 288 | • | 12 119 | • | 222 | • | 14 11 | _ | 99 1,263 |
| Jul. 31 2017 ⁽⁵⁾ | Reported net income (loss) After-tax impact of items of note (2) | \$ | 561 1 | \$ | 291 | \$ | 41 4 | \$ | 252 | \$ | (48) 64 | \$ | 1,097 69 |
| - | Adjusted net income (3) | \$ | 562 | \$ | 291 | \$ | 45 | \$ | 252 | \$ | 16 | \$ | 1,166 |
| Oct. 31 2016 (5) | Reported net income (loss) After-tax impact of items of note (2) | \$ | 559 1 | \$ | 254 | \$ | 23 1 | \$ | 255 7 | \$ | (160) 101 | \$ | 931 110 |
| | Adjusted net income (loss) (3) | \$ | 560 | \$ | 254 | \$ | 24 | \$ | 262 | \$ | (59) | \$ | 1,041 |
| \$ million: | s, for the twelve months ended | | - | - | - | - | | _ | - | - | - | _ | |
| Oct. 31 2017 | Reported net income (loss) After-tax impact of items of note (2) | \$ | 2,420 (170) | \$ | 1,138 1 | \$ | 203 19 | \$ | 1,090 - | \$ | (133) 97 | \$ | 4,718 (53) |
| | Adjusted net income (loss) (3) | \$ | 2,250 | \$ | 1,139 | \$ | 222 | \$ | 1,090 | \$ | (36) | \$ | 4,665 |
| Oct. 31 2016 (5) | Reported net income After-tax impact of items of note (2) | \$ | 2,160 (25) | \$ | 991 2 | \$ | 87 6 | \$ | 992 28 | \$ | 65 (202) | \$ | 4,295 (191) |
| | Adjusted net income (loss) (3) | \$ | 2,135 | \$ | 993 | \$ | 93 | \$ | 1,020 | \$ | (137) | \$ | 4,104 |

⁽¹⁾ Includes the results of CIBC Bank USA following the completion of the acquisition on June 23, 2017. The results of CIBC Bank USA are included in the U.S. Commercial Banking and Wealth Management SBU. See the "Significant events" section of the 2017 Annual Report for additional details.

SBU. See the "Significant events" section of the 2017 Annual Report for additional details.

(2) Reflects impact of items of note under the "Financial results" section of the 2017 Annual Report.

⁽³⁾ Non-GAAP measure.

⁽⁴⁾ Annualized.

⁽⁵⁾ Certain information has been reclassified to conform to the presentation adopted in the current year. See the "External reporting changes" section of the 2017 Annual Report for additional details.

Items of note

| | | | Fo | r the th | ree | | For | the twelve |
|---|----|---------|---------|----------|-----|----|--------|------------|
| | | | mor | nths en | ded | | mon | ths ended |
| | | 2017 | 2017 | 20 |)16 | | 2017 | 2016 |
| \$ millions | C | Oct. 31 | Jul. 31 | Oct. | 31 | 0 | ct. 31 | Oct. 31 |
| Gain on the sale and lease back of certain retail properties | \$ | - | \$ - | \$ | - | \$ | (299) | \$ - |
| Gain, net of related transaction costs, on the sale of our minority investment in ACI | | - | - | | - | | - | (428) |
| Gain, net of related transaction and severance costs, on the sale of a processing centre | | - | - | | - | | - | (53) |
| Loss (income) from the structured credit run-off business | | - | - | | 9 | | - | (3) |
| Amortization of intangible assets | | 19 | 10 | | 7 | | 41 | 30 |
| Fees and charges related to the launch of Simplii Financial and the related wind-down of President's Choice Financial | | 98 | - | | - | | 98 | - |
| Transaction and integration-related costs as well as purchase accounting adjustments associated with the acquisition | | | | | | | | |
| of The PrivateBank and Geneva Advisors ⁽¹⁾ | | 46 | 38 | | - | | 104 | - |
| Increase in legal provisions | | - | 45 | | - | | 45 | 77 |
| Increase (decrease) in collective allowance recognized in Corporate and Other (2) | | (18) | - | | - | | (18) | 109 |
| Loan losses in our exited European leveraged finance portfolio | | - | - | | - | | - | 40 |
| Restructuring charges primarily relating to employee severance | | - | - | 1 | 34 | | - | 134 |
| Pre-tax impact of items of note on net income | | 145 | 93 | 1 | 50 | | (29) | (94) |
| Income tax impact on above items of note | | (46) | (24) | (| 40) | | (24) | (52) |
| Income tax recovery due to the settlement of transfer pricing-related matters | | - | - | | - | | - | (30) |
| Income tax recovery arising from a change in our expected utilization of tax loss carryforwards | | - | - | | - | | - | (15) |
| After-tax impact of items of note on net income | \$ | 99 | \$ 69 | \$ 1 | 10 | \$ | (53) | \$ (191) |

Basis of presentation

The interim consolidated financial information in this news release is prepared in accordance with IFRS and is unaudited whereas the annual consolidated financial information is derived from audited financial statements. These interim financial statements follow the same accounting policies and methods of application as CIBC's consolidated financial statements for the year ended October 31, 2017.

Conference Call/Webcast

The conference call will be held at 8:00 a.m. (ET) and is available in English (416-340-2217, or toll-free 1-866-696-5910, passcode 6557163#) and French (514-861-2255, or toll-free 1-877-405-9213, passcode 8500566#). Participants are asked to dial in 10 minutes before the call. Immediately following the formal presentations, CIBC executives will be available to answer questions.

A live audio webcast of the conference call will also be available in English and French at www.cibc.com/en/about-cibc/investor-relations/quarterly-results.html

Details of CIBC's 2017 fourth quarter and fiscal year results, as well as a presentation to investors, will be available in English and French at www.cibc.com, Investor Relations section, prior to the conference call/webcast. We are not incorporating information contained on the website in this news release.

A telephone replay will be available in English (905-694-9451 or 1-800-408-3053, passcode 7670974#) and French (514-861-2272 or 1-800-408-3053, passcode 4687756#) until 11:59 p.m. (ET) December 7, 2017. The audio webcast will be archived at www.cibc.com/en/about-cibc/investor-relations/quarterly- results.html

About CIBC

CIBC is a leading Canadian-based global financial institution with 11 million personal banking, business, public sector and institutional clients. Across Personal and Small Business Banking, Commercial Banking and Wealth Management, and Capital Markets businesses, CIBC offers a full range of advice, solutions and services through its leading digital banking network, and locations across Canada, in the United States and around the world. Ongoing news releases and more information about CIBC can be found at www.cibc.com/en/about-cibc/media-centre.html.

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The information below forms a part of this press release.

Nothing in CIBC's corporate website (www.cibc.com) should be considered incorporated herein by reference.

The Board of Directors of CIBC reviewed this news release prior to it being issued.

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Transaction costs include legal and other advisory fees, as well as financing costs associated with: (i) pre-funding the cash component of the merger consideration; (ii) interest incurred on the obligation payable to dissenting shareholders; and (iii) changes in the fair value of contingent consideration on the Geneva Advisors acquisition. Integration costs are comprised of direct and incremental costs incurred as part of planning for integrating the businesses of The PrivateBank (subsequently rebranded as CIBC Bank USA) and Geneva Advisors with CIBC, including enabling cross-sell opportunities and expansion of services in the U.S. market, the upgrade and conversion of systems and processes, project management, integration-related travel, severance, consulting fees and marketing costs related to rebranding activities. Purchase accounting adjustments, included as items of note beginning in the fourth quarter of 2017, include the accretion of the acquisition date fair value discount on the acquired loans of The PrivateBank, as well as the collective allowance established for new loan originations and renewals of acquired loans.

⁽²⁾ Relates to collective allowance, except for: (i) residential mortgages greater than 90 days delinquent; (ii) personal loans and scored small business loans greater than 30 days delinquent; (iii) net write-offs for the cards portfolio; and (iv) the collective allowance related to CIBC Bank USA, which are all reported in the respective SBUs.

A NOTE ABOUT FORWARD-LOOKING STATEMENTS:

From time to time, we make written or oral forward-looking statements within the meaning of certain securities laws, including in this news release, in other filings with Canadian securities regulators or the U.S. Securities and Exchange Commission and in other communications. All such statements are made pursuant to the "safe harbour" provisions of, and are intended to be forward-looking statements under applicable Canadian and U.S. securities legislation, including the U.S. Private Securities Litigation Reform Act of 1995. These statements include, but are not limited to, statements made in the "Core business performance", "Strong fundamentals", and "Making a difference in our Communities" sections of this news release, and the Management's Discussion and Analysis in our 2017 Annual Report under the heading "Financial performance overview – Outlook for calendar year 2018" and other statements about our operations, business lines, financial condition, risk management, priorities, targets, ongoing objectives, strategies, the regulatory environment in which we operate and outlook for calendar year 2018 and subsequent periods. Forward-looking statements are typically identified by the words "believe", "expect", "anticipate", "intend", "estimate", "forecast", "target", "objective" and other similar expressions or future or conditional verbs such as "will", "should", "would" and "could". By their nature, these statements require us to make assumptions, including the economic assumptions set out in the "Financial" performance overview – Outlook for calendar year 2018" section of our 2017 Annual Report, as updated by quarterly reports, and are subject to inherent risks and uncertainties that may be general or specific. A variety of factors, many of which are beyond our control, affect our operations, performance and results, and could cause actual results to differ materially from the expectations expressed in any of our forward-looking statements. These factors include: credit, market, liquidity, strategic, insurance, operational, reputation and legal, regulatory and environmental risk; the effectiveness and adequacy of our risk management and valuation models and processes; legislative or regulatory developments in the jurisdictions where we operate, including the Dodd-Frank Wall Street Reform and Consumer Protection Act and the regulations issued and to be issued thereunder, the Organisation for Economic Co-operation and Development Common Reporting Standard, and regulatory reforms in the United Kingdom and Europe, the Basel Committee on Banking Supervision's global standards for capital and liquidity reform, and those relating to bank recapitalization legislation and the payments system in Canada; amendments to, and interpretations of, risk-based capital quidelines and reporting instructions, and interest rate and liquidity regulatory quidance; the resolution of legal and regulatory proceedings and related matters; the effect of changes to accounting standards, rules and interpretations; changes in our estimates of reserves and allowances; changes in tax laws; changes to our credit ratings; political conditions and developments, including changes relating to economic or trade matters; the possible effect on our business of international conflicts and the war on terror; natural disasters, public health emergencies, disruptions to public infrastructure and other catastrophic events; reliance on third parties to provide components of our business infrastructure; potential disruptions to our information technology systems and services; increasing cyber security risks which may include theft of assets, unauthorized access to sensitive information, or operational disruption; social media risk; losses incurred as a result of internal or external fraud; anti-money laundering; the accuracy and completeness of information provided to us concerning clients and counterparties; the failure of third parties to comply with their obligations to us and our affiliates or associates; intensifying competition from established competitors and new entrants in the financial services industry including through internet and mobile banking; technological change; global capital market activity; changes in monetary and economic policy; currency value and interest rate fluctuations, including as a result of market and oil price volatility; general business and economic conditions worldwide, as well as in Canada, the U.S. and other countries where we have operations, including increasing Canadian household debt levels and global credit risks; our success in developing and introducing new products and services, expanding existing distribution channels, developing new distribution channels and realizing increased revenue from these channels; changes in client spending and saving habits; our ability to attract and retain key employees and executives; our ability to successfully execute our strategies and complete and integrate acquisitions and joint ventures; the risk that expected synergies and benefits of the acquisition of PrivateBancorp, Inc. will not be realized within the expected time frame or at all; and our ability to anticipate and manage the risks associated with these factors. This list is not exhaustive of the factors that may affect any of our forward-looking statements. These and other factors should be considered carefully and readers should not place undue reliance on our forward-looking statements. Any forward-looking statements contained in this news release represent the views of management only as of the date hereof and are presented for the purpose of assisting our shareholders and financial analysts in understanding our financial position, objectives and priorities and anticipated financial performance as at and for the periods ended on the dates presented, and may not be appropriate for other purposes. We do not undertake to update any forward-looking statement that is contained in this news release or in other communications except as required by law.

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