

# Supplementary Financial Information 

For the period ended April 30, 2017

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This document is unaudited and should be read in conjunction with our quarterly report to shareholders and news release for Q2/17, and our 2016 annual report (including audited consolidated financial statements and accompanying management's discussion and analysis). Additional financial information is also available through our quarterly investor presentations as well as the quarterly conference call webcast. All relevant information in this document is prepared under International Financial Reporting Standards (IFRS) and all amounts are in millions of Canadian dollars, unless otherwise stated.

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## NOTES TO USERS

## Non-GAAP measures

 GAAP, and accordingly, these measures may not be comparable to similar measures used by other companies. Investors may find these non-GAAP measures useful in analyzing financial performance.

## Adjusted measures



 those of some of our Canadian peer banks which make similar adjustments in their public disclosure, it should be noted that there is no standardized meaning for adjusted measures under GAAP.
 same after-tax revenue.

Adjusted diluted EPS
We adjust our reported diluted EPS to remove the impact of items of note, net of taxes, to calculate the adjusted diluted EPS
Adjusted efficiency ratio
We adjust our reported revenue and non-interest expenses to remove the impact of items of note and gross up tax-exempt revenue to bring it to a TEB basis, as applicable
Adjusted dividend payout ratio
We adjust our reported net income attributable to common shareholders to remove the impact of items of note, net of taxes, to calculate the adjusted dividend payout ratio.
Adjusted return on common shareholders' equity
We adjust our reported net income attributable to common shareholders to remove the impact of items of note, net of taxes, to calculate the adjusted return on common shareholders' equity.
Adiusted effective tax rate
We adjust our reported income before income taxes and reported income taxes to remove the impact of items of note to calculate the adjusted effective tax rate.

## Economic capital


 and Other. There is no comparable GAAP measure for economic capital.

## Economic profit

 information to identify relative contributions to shareholder value. Reconciliation of net income attributable to equity shareholders to economic profit is provided with segmented information on pages 9 to 11 .

Segmented return on equity
 segmented basis provides a similar metric relating to the economic capital allocated to the segments. As a result, segmented return on equity is a non-GAAP measure

## Reconciliation of non-GAAP to GAAP measures

The following table on page 2 provides a reconciliation of non-GAAP to GAAP measures related to CIBC on a consolidated basis

## NOTES TO USERS

(\$ millions)
Reconciliation of non-GAAP to GAAP measures

| Reported and adjusted diluted EPS |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reported net income attributable to common shareholders | A | 1,035 | 1,393 | 917 | 1,426 | 926 | 968 | 767 | 962 | 895 |
| After-tax impact of items of note |  | 20 | (241) | 110 | (369) | 21 | 47 | 172 | 12 | 13 |
| Adjusted net income atributable to common shareholders ${ }^{11}$ | B | 1,055 | 1,152 | 1,027 | 1,057 | 947 | 1,015 | 939 | 974 | 908 |
| Diluted weighted-average common shares outstanding (thousands) | C | 400,577 | 398,311 | 395,750 | 395,328 | 395,150 | 397,428 | 397,838 | 397,828 | 397,785 |
| Reported diluted EPS (\$) | A / C | 2.59 | 3.50 | 2.32 | 3.61 | 2.35 | 2.43 | 1.93 | 2.42 | 2.25 |
| Adjusted diluted EPS (\$) ${ }^{1}$ | B/C | 2.64 | 2.89 | 2.60 | 2.67 | 2.40 | 2.55 | 2.36 | 2.45 | 2.28 |
| Reported and adjusted efficiency ratio Reported total revenue | D | 3,698 | 4,209 | 3,681 | 4,136 | 3,631 | 3,587 | 3,483 | 3,520 | 3,394 |
| Adjusting items: |  |  |  |  |  |  |  |  |  |  |
| Pre-tax impact of items of note |  | 7 | (299) | 3 | (459) | (53) | 4 | 2 | 4 | 9 |
| TEB |  | 123 | 118 | 97 | 142 | 120 | 115 | 91 | 131 | 112 |
| Adjusted total revenue ${ }^{1}$ | E | 3,828 | 4,028 | 3,781 | 3,819 | 3,698 | 3,706 | 3,576 | 3,655 | 3,515 |
| Reported non-interest expenses | F | 2,275 | 2,274 | 2,347 | 2,218 | 2,242 | 2,164 | 2,383 | 2,179 | 2,104 |
| Adjusting items: |  |  |  |  |  |  |  |  |  |  |
| Adjusted non-interest expenses ${ }^{1}$ | G | 2,256 | 2,268 | 2,200 | 2,208 | 2,147 | 2,154 | 2,160 | 2,167 | 2,095 |
| Reported efficiency ratio | FID | 61.5\% | 54.0\% | 63.8\% | 53.6\% | 61.7\% | 60.3\% | 68.4\% | 61.9\% | 62.0\% |
| Adjusted efficiency ratio ${ }^{1}$ | G/E | 58.9\% | 56.3\% | 58.2\% | 57.8\% | 58.0\% | 58.1\% | 60.4\% | 59.3\% | 59.6\% |
| Reported and adjusted dividend payout ratio |  |  |  |  |  |  |  |  |  |  |
| Reported dividend payout ratio | H/A | 49.0\% | 35.4\% | 52.2\% | 33.5\% | 50.2\% | 47.3\% | 58.0\% | 45.0\% | 47.1\% |
| Adjusted dividend payout ratio ${ }^{1}$ | H/B | 48.1\% | 42.8\% | 46.6\% | 45.2\% | 49.1\% | 45.1\% | 47.4\% | 44.5\% | 46.4\% |
| Reported and adjusted return on common shareholders' equity Average common shareholders' equity | 1 | 23,932 | 22,674 | 21,763 | 21,198 | 20,899 | 21,233 | 20,122 | 18,733 | 18,437 |
| Reported return on common shareholders' equity | A/I | 17.7\% | 24.4\% | 16.8\% | 26.8\% | 18.0\% | 18.1\% | 15.1\% | 20.4\% | 19.9\% |
| Adjusted return on common shareholders' equity ${ }^{1}$ | B/I | 18.1\% | 20.1\% | 18.8\% | 19.8\% | 18.4\% | 19.0\% | 18.5\% | 20.6\% | 20.2\% |
| Reported and adjusted effective tax rate |  |  |  |  |  |  |  |  |  |  |
| Reported income before income taxes | J | 1,244 | 1,723 | 1,112 | 1,675 | 1,065 | 1,161 | 902 | 1,152 | 1,093 |
| Pre-tax impact of items of note |  | 26 | (293) | 150 | (409) | 82 | 83 | 225 | 16 | 18 |
| Adjusted income before income taxes ${ }^{11}$ | K | 1,270 | 1,430 | 1,262 | 1,266 | 1,147 | 1,244 | 1,127 | 1,168 | 1,111 |
| Reported income taxes | L | 194 | 316 | 181 | 234 | 124 | 179 | 124 | 174 | 182 |
| Tax impact of items of note |  | 6 | (52) | 40 | (40) | 61 | 36 | 51 | 4 | 5 |
| Adjusted income taxes ${ }^{1}$ | M | 200 | 264 | 221 | 194 | 185 | 215 | 175 | 178 | 187 |
| Reported effective tax rate | LIJ | 15.6\% | 18.4\% | 16.2\% | 14.0\% | 11.6\% | 15.4\% | 13.7\% | 15.1\% | 16.7\% |
| Adjusted effective tax rate ${ }^{1}$ | M / K | 15.7\% | 18.5\% | 17.5\% | 15.4\% | 16.1\% | 17.3\% | 15.5\% | 15.2\% | 16.8\% |


| 2,428 | 1,894 | 4,237 | 3,531 |
| :---: | :---: | :---: | :---: |
| (221) | 68 | (191) | 230 |
| 2,207 | 1,962 | 4,046 | 3,761 |
| 399,413 | 396,302 | 395,919 | 397,832 |
| 6.08 | 4.78 | 10.70 | 8.87 |
| 5.53 | 4.95 | 10.22 | 9.45 |
| 7,907 | 7,218 | 15,035 | 13,856 |
| (292) | (49) | (505) | (40) |
| 241 | 235 | 474 | 482 |
| 7,856 | 7,404 | 15,004 | 14,298 |
| 4,549 | 4,406 | 8,971 | 8,861 |
| (25) | (105) | (262) | (338) |
| 4,524 | 4,301 | 8,709 | 8,523 |
| 57.5\% | 61.0\% | 59.7\% | 63.9\% |
| 57.6\% | 58.1\% | 58.0\% | 59.6\% |
| 1,001 | 923 | 1,879 | 1,708 |
| 41.2\% | 48.7\% | 44.3\% | 48.4\% |
| 45.4\% | 47.0\% | 46.4\% | 45.4\% |
| 23,293 | 21,068 | 21,275 | 18,857 |
| 21.0\% | 18.1\% | 19.9\% | 18.7\% |
| 19.1\% | 18.7\% | 19.0\% | 19.9\% |
| 2,967 | 2,226 | 5,013 | 4,224 |
| (267) | 165 | (94) | 298 |
| 2,700 | 2,391 | 4,919 | 4,522 |
| 510 | 303 | 718 | 634 |
| (46) | 97 | 97 | 66 |
| 464 | 400 | 815 | 700 |
| 17.2\% | 13.6\% | 14.3\% | 15.0\% |
| 17.2\% | 16.7\% | 16.6\% | 15.5\% |

1 Non-GAAP measure
2 Annualized.

## NOTES TO USERS

Gain on the sale and lease back of certain retail properties
Gain, net of related transaction costs, on the sale of our minority investment in American Century Investments (ACI) Gain, net of related transaction and severance costs, on the sale of a processing centre
Gain arising from accounting adjustments on credit card-related balance sheet amounts
Gain on sale of an investment in our merchant banking portfolio
Loss (income) from the structured credit run-off business ${ }^{1}$
Amortization of intangible assets
Transaction and integration-related costs associated with the acquisition of PrivateBank ${ }^{2}$
Increase in legal provisions
Increase in collective allowance recognized in Corporate and Other
Loan losses in our exited European leveraged finance portfolio
Restructuring charges primarily relating to employee severance
Pre-tax impact of items of note on net income
Income tax impact on above items of note
Income tax recovery due to the settlement of transfer pricing-related matters
Income tax recovery arising from a change in our expected utilization of tax loss carryforwards
After-tax impact of items of note on net income
After-tax impact of items of note on non-controlling interests
After-tax impact of items of note on net income attributable to common shareholders

| - | (299) | - | - | - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - - | - | (428) | - | - | - | - | - |
| - | - | - | - | (53) | - | - | - | - |
| - | - | - | - | - | - | - | - | - |
| - | - | - | - | - | - | - | - | - |
| - | - | 9 | (28) | 11 | 5 | 3 | 6 | 8 |
| 6 | 6 | 7 | 7 | 7 | 9 | 11 | 10 | 10 |
| 20 | - | - | - | - | - | - | - | - |
| - | - | - | - | 77 | - | - | - | - |
| - | - | - | - | 40 | 69 | - | - | - |
| - | - | - | 40 | - | - | - | - | - |
| - | - | 134 | - | - | - | 211 | - | - |
| 26 | (293) | 150 | (409) | 82 | 83 | 225 | 16 | 18 |
| (6) | 52 | (40) | 40 | (31) | (21) | (51) | (4) | (5) |
| - | - | - | - | (30) | - | - | - | - |
| - | - | - | - | - | (15) | - | - | - |
| 20 | (241) | 110 | (369) | 21 | 47 | 174 | 12 | 13 |
| - | - | - | - | - | - | (2) | - | - |
| 20 | (241) | 110 | (369) | 21 | 47 | 172 | 12 | 13 |


| (299) | - | - | - |
| :---: | :---: | :---: | :---: |
| - | - | (428) | - |
| - | (53) | (53) | - |
| - | - | - | (46) |
| - | - |  | (23) |
| - | 16 | (3) | 29 |
| 12 | 16 | 30 | 42 |
| 20 | - | - | - |
| - | 77 | 77 | - |
| - | 109 | 109 | - |
| - | - | 40 | - |
| - | - | 134 | 296 |
| (267) | 165 | (94) | 298 |
| 46 | (52) | (52) | (66) |
| - | (30) | (30) | - |
| - | (15) | (15) | - |
| (221) | 68 | (191) | 232 |
| - | - | - | (2) |
| (221) | 68 | (191) | 230 |

1 Shown as an item of note through to $\mathrm{Q} 4 / 16$.




| Financial results (\$ millions) Net interest income |
| :---: |
| Non-interest income |
| Total revenue |
| Provision for credit losses |
| Non-interest expenses |
| Income before income taxes |
| Income taxes |
| Net income |
| Net income attributable to non-controlling interests |
| Preferred shareholders |
| Common shareholders |
| Net income attributable to equity shareholders |
| Financial measures |
| Reported efficiency ratio |
| Adjusted efficiency ratio ${ }^{1}$ |
| Loan loss ratio ${ }^{2}$ |
| Reported return on common shareholders' equity |
| Adjusted return on common shareholders' equity ${ }^{1}$ |
| Net interest margin |
| Net interest margin on average interest-earning assets ${ }^{3}$ |
| Return on average assets ${ }^{4}$ |
| Return on average interest-earning assets ${ }^{3,4}$ |
| Total shareholder return |
| Reported effective tax rate |
| Adjusted effective tax rate ${ }^{1}$ |
| Common share information |
| Per share (\$) |
| Basic EPS |
| Reported diluted EPS |
| Adjusted diluted EPS ${ }^{1}$ |
| Dividends |
| Book value |
| Share price (\$) High |
| Low |
| Closing |
| Shares outstanding (thousands) |
| Weighted-average basic |
| Weighted-average diluted |
| End of period |
| Market capitalization (\$ millions) |
| Value measures |
| Dividend yield (based on closing share price) |
| Reported dividend payout ratio |
| Adjusted dividend payout ratio ${ }^{1}$ |
| Market value to book value ratio |


| Q2117 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2,095 | 2,142 | 2,110 | 2,113 | 2,037 | 2,106 | 2,043 | 2,021 | 1,895 |
| 1,603 | 2,067 | 1,571 | 2,023 | 1,594 | 1,481 | 1,440 | 1,499 | 1,499 |
| 3,698 | 4,209 | 3,681 | 4,136 | 3,631 | 3,587 | 3,483 | 3,520 | 3,394 |
| 179 | 212 | 222 | 243 | 324 | 262 | 198 | 189 | 197 |
| 2,275 | 2,274 | 2,347 | 2,218 | 2,242 | 2,164 | 2,383 | 2,179 | 2,104 |
| 1,244 | 1,723 | 1,112 | 1,675 | 1,065 | 1,161 | 902 | 1,152 | 1,093 |
| 194 | 316 | 181 | 234 | 124 | 179 | 124 | 174 | 182 |
| 1,050 | 1,407 | 931 | 1,441 | 941 | 982 | 778 | 978 | 911 |
| 5 | 5 | 4 | 6 | 5 | 5 | 2 | 5 | 4 |
| 10 | 9 | 10 | 9 | 10 | 9 | 9 | 11 | 12 |
| 1,035 | 1,393 | 917 | 1,426 | 926 | 968 | 767 | 962 | 895 |
| 1,045 | 1,402 | 927 | 1,435 | 936 | 977 | 776 | 973 | 907 |
| 61.5\% | 54.0\% | 63.8\% | 53.6\% | 61.7\% | 60.3\% | 68.4\% | 61.9\% | 62.0\% |
| 58.9\% | 56.3\% | 58.2\% | 57.8\% | 58.0\% | 58.1\% | 60.4\% | 59.3\% | 59.6\% |
| 0.25\% | 0.26\% | 0.27\% | 0.32\% | 0.38\% | 0.26\% | 0.26\% | 0.25\% | 0.30\% |
| 17.7\% | 24.4\% | 16.8\% | 26.8\% | 18.0\% | 18.1\% | 15.1\% | 20.4\% | 19.9\% |
| 18.1\% | 20.1\% | 18.8\% | 19.8\% | 18.4\% | 19.0\% | 18.5\% | 20.6\% | 20.2\% |
| 1.63\% | 1.61\% | 1.59\% | 1.64\% | 1.65\% | 1.69\% | 1.70\% | 1.75\% | 1.73\% |
| 1.81\% | 1.80\% | 1.81\% | 1.87\% | 1.89\% | 1.94\% | 1.95\% | 2.01\% | 2.01\% |
| 0.82\% | 1.06\% | 0.70\% | 1.12\% | 0.76\% | 0.79\% | 0.65\% | 0.85\% | 0.83\% |
| 0.91\% | 1.18\% | 0.80\% | 1.28\% | 0.88\% | 0.91\% | 0.74\% | 0.97\% | 0.97\% |
| 0.58\% | 11.49\% | 2.54\% | (0.94)\% | 12.72\% | (8.13)\% | 8.61\% | (2.40)\% | 11.10\% |
| 15.6\% | 18.4\% | 16.2\% | 14.0\% | 11.6\% | 15.4\% | 13.7\% | 15.1\% | 16.7\% |
| 15.7\% | 18.5\% | 17.5\% | 15.4\% | 16.1\% | 17.3\% | 15.5\% | 15.2\% | 16.8\% |
| 2.59 | 3.50 | 2.32 | 3.61 | 2.35 | 2.44 | 1.93 | 2.42 | 2.25 |
| 2.59 | 3.50 | 2.32 | 3.61 | 2.35 | 2.43 | 1.93 | 2.42 | 2.25 |
| 2.64 | 2.89 | 2.60 | 2.67 | 2.40 | 2.55 | 2.36 | 2.45 | 2.28 |
| 1.27 | 1.24 | 1.21 | 1.21 | 1.18 | 1.15 | 1.12 | 1.09 | 1.06 |
| 61.42 | 58.90 | 56.59 | 54.54 | 52.16 | 52.56 | 51.25 | 50.02 | 47.08 |
| 119.86 | 113.16 | 104.46 | 104.19 | 101.76 | 101.22 | 102.74 | 96.99 | 97.62 |
| 109.71 | 97.76 | 97.51 | 96.84 | 83.33 | 83.42 | 86.00 | 89.55 | 89.26 |
| 110.25 | 110.81 | 100.50 | 99.19 | 101.34 | 91.24 | 100.28 | 93.46 | 96.88 |
| 399,807 | 397,647 | 395,181 | 394,753 | 394,679 | 396,927 | 397,253 | 397,270 | 397,212 |
| 400,577 | 398,311 | 395,750 | 395,328 | 395,150 | 397,428 | 397,838 | 397,828 | 397,785 |
| 401,608 | 399,559 | 397,070 | 394,838 | 394,679 | 395,179 | 397,291 | 397,234 | 397,262 |
| 44,277 | 44,275 | 39,906 | 39,164 | 39,997 | 36,056 | 39,840 | 37,126 | 38,487 |
| 4.7\% | 4.4\% | 4.8\% | 4.9\% | 4.7\% | 5.0\% | 4.4\% | 4.6\% | 4.5\% |
| 49.0\% | 35.4\% | 52.2\% | 33.5\% | 50.2\% | 47.3\% | 58.0\% | 45.0\% | 47.1\% |
| 48.1\% | 42.8\% | 46.6\% | 45.2\% | 49.1\% | 45.1\% | 47.4\% | 44.5\% | 46.4\% |
| 1.80 | 1.88 | 1.78 | 1.82 | 1.94 | 1.74 | 1.96 | 1.87 | 2.06 |


| $2017$ | $\begin{array}{r} 2016 \\ 6 M \end{array}$ | $\begin{gathered} 2016 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{array}{r} 2015 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: |
| 4,237 | 4,143 | 8,366 | 7,915 |
| 3,670 | 3,075 | 6,669 | 5,941 |
| 7,907 | 7,218 | 15,035 | 13,856 |
| 391 | 586 | 1,051 | 771 |
| 4,549 | 4,406 | 8,971 | 8,861 |
| 2,967 | 2,226 | 5,013 | 4,224 |
| 510 | 303 | 718 | 634 |
| 2,457 | 1,923 | 4,295 | 3,590 |
| 10 | 10 | 20 | 14 |
| 19 | 19 | 38 | 45 |
| 2,428 | 1,894 | 4,237 | 3,531 |
| 2,447 | 1,913 | 4,275 | 3,576 |
| 57.5\% | 61.0\% | 59.7\% | 63.9\% |
| 57.6\% | 58.1\% | 58.0\% | 59.6\% |
| 0.25\% | 0.32\% | 0.31\% | 0.27\% |
| 21.0\% | 18.1\% | 19.9\% | 18.7\% |
| 19.1\% | 18.7\% | 19.0\% | 19.9\% |
| 1.62\% | 1.67\% | 1.64\% | 1.74\% |
| 1.81\% | 1.92\% | 1.88\% | 2.00\% |
| 0.94\% | 0.78\% | 0.84\% | 0.79\% |
| 1.05\% | 0.89\% | 0.96\% | 0.91\% |
| 12.14\% | 3.56\% | 5.19\% | 1.96\% |
| 17.2\% | 13.6\% | 14.3\% | 15.0\% |
| 17.2\% | 16.7\% | 16.6\% | 15.5\% |
| 6.09 | 4.79 | 10.72 | 8.89 |
| 6.08 | 4.78 | 10.70 | 8.87 |
| 5.53 | 4.95 | 10.22 | 9.45 |
| 2.51 | 2.33 | 4.75 | 4.30 |
| 61.42 | 52.16 | 56.59 | 51.25 |
| 119.86 | 101.76 | 104.46 | 107.16 |
| 97.76 | 83.33 | 83.33 | 86.00 |
| 110.25 | 101.34 | 100.50 | 100.28 |
| 398,709 | 395,815 | 395,389 | 397,213 |
| 399,413 | 396,302 | 395,919 | 397,832 |
| 401,608 | 394,679 | 397,070 | 397,291 |
| 44,277 | 39,997 | 39,906 | 39,840 |
| 4.6\% | 4.6\% | 4.7\% | 4.3\% |
| 41.2\% | 48.7\% | 44.3\% | 48.4\% |
| 45.4\% | 47.0\% | 46.4\% | 45.4\% |
| 1.80 | 1.94 | 1.78 | 1.96 |

For footnotes, see next page.

FINANCIAL HIGHLIGHTS (continued)


1 See Notes to users: Non-GAAP measures
 on impaired personal, scored small business and mortgage loans; and net credit card write-offs.
3 Average interest-earning assets include interest-bearing deposits with banks, securities, cash collateral on securities borrowed, securities purchased under resale agreements, and loans net of allowances
4 Net income expressed as a percentage of average assets or average interest-earning assets
5 Includes the full contract amount of assets under administration or custody under a 50/50 joint venture between CIBC and The Bank of New York Mellon
6 AUM amounts are included in the amounts reported under AUA.
7 Debt ratings - S\&P Senior Long Term: A+; Moody's Senior Long Term: A1 (Negative Outlook). Moody's changed our senior debt rating from Aa3 to A1 on May $10,2017$.
 a given period.
n/a Not applicable

NET INTEREST INCOME

| (\$ millions) | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | $\begin{array}{r} 2017 \\ 6 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2016 \\ 6 M \\ \hline \end{array}$ | $\begin{array}{r} \hline 2016 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2015 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans | 2,520 | 2,563 | 2,531 | 2,492 | 2,384 | 2,426 | 2,385 | 2,418 | 2,306 | 5,083 | 4,810 | 9,833 | 9,573 |
| Securities | 485 | 485 | 457 | 446 | 436 | 435 | 385 | 380 | 370 | 970 | 871 | 1,774 | 1,524 |
| Securities borrowed or purchased under resale agreements | 111 | 107 | 90 | 86 | 80 | 73 | 60 | 69 | 82 | 218 | 153 | 329 | 310 |
| Deposits with banks | 42 | 37 | 37 | 44 | 42 | 33 | 23 | 20 | 14 | 79 | 75 | 156 | 76 |
|  | 3,158 | 3,192 | 3,115 | 3,068 | 2,942 | 2,967 | 2,853 | 2,887 | 2,772 | 6,350 | 5,909 | 12,092 | 11,483 |
| Interest expense |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Securities sold short | 52 | 61 | 45 | 57 | 42 | 55 | 52 | 55 | 50 | 113 | 97 | 199 | 230 |
| Securities lent or sold under repurchase agreements | 57 | 47 | 36 | 36 | 31 | 24 | 23 | 29 | 23 | 104 | 55 | 127 | 110 |
| Subordinated indebtedness | 35 | 35 | 35 | 37 | 37 | 28 | 39 | 40 | 51 | 70 | 65 | 137 | 181 |
| Other | 10 | 11 | 11 | 11 | 14 | 12 | 16 | 14 | 14 | 21 | 26 | 48 | 57 |
|  | 1,063 | 1,050 | 1,005 | 955 | 905 | 861 | 810 | 866 | 877 | 2,113 | 1,766 | 3,726 | 3,568 |
| Net interest income | 2,095 | 2,142 | 2,110 | 2,113 | 2,037 | 2,106 | 2,043 | 2,021 | 1,895 | 4,237 | 4,143 | 8,366 | 7,915 |

## NON-INTEREST INCOME

| (\$ millions) | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | $\begin{array}{r} 2017 \\ 6 M \\ \hline \end{array}$ | $\begin{array}{r} 2016 \\ 6 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2016 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2015 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Underwriting and advisory fees | 103 | 109 | 103 | 142 | 121 | 80 | 100 | 106 | 134 | 212 | 201 | 446 | 427 |
| Deposit and payment fees | 205 | 213 | 207 | 206 | 206 | 213 | 208 | 216 | 201 | 418 | 419 | 832 | 830 |
| Credit fees | 171 | 175 | 166 | 169 | 156 | 147 | 140 | 136 | 130 | 346 | 303 | 638 | 533 |
| Card fees | 106 | 128 | 125 | 115 | 108 | 122 | 115 | 109 | 114 | 234 | 230 | 470 | 449 |
| Investment management and custodial fees | 249 | 240 | 233 | 223 | 214 | 212 | 208 | 211 | 201 | 489 | 426 | 882 | 814 |
| Mutual fund fees | 389 | 389 | 378 | 369 | 349 | 366 | 363 | 369 | 354 | 778 | 715 | 1,462 | 1,457 |
| Insurance fees, net of claims | 106 | 107 | 97 | 99 | 100 | 100 | 103 | 81 | 91 | 213 | 200 | 396 | 361 |
| Commissions on securities transactions | 91 | 90 | 83 | 87 | 88 | 84 | 88 | 93 | 102 | 181 | 172 | 342 | 385 |
| Trading income (loss) | (29) | 115 | (32) | (28) | 18 | (46) | (114) | (10) | (7) | 86 | (28) | (88) | (139) |
| AFS securities gains, net | 43 | 33 | 6 | 46 | 13 | 8 | 19 | 17 | 41 | 76 | 21 | 73 | 138 |
| Designated at fair value (FVO) gains (losses), net ${ }^{1}$ | 1 | - | 10 | (6) | 8 | 5 | 19 | (9) | (11) | 1 | 13 | 17 | (3) |
| Foreign exchange other than trading ${ }^{2}$ | 59 | 60 | 53 | 201 | 56 | 57 | 46 | 29 | 10 | 119 | 113 | 367 | 92 |
| Income from equity-accounted associates and joint ventures | 25 | 21 | 24 | 23 | 20 | 29 | 37 | 43 | 54 | 46 | 49 | 96 | 177 |
| Other | 84 | 387 | 118 | 377 | 137 | 104 | 108 | 108 | 85 | 471 | 241 | 736 | 420 |
| Total non-interest income | 1,603 | 2,067 | 1,571 | 2,023 | 1,594 | 1,481 | 1,440 | 1,499 | 1,499 | 3,670 | 3,075 | 6,669 | 5,941 |

1 Represents income (loss) from FVO financial instruments and related hedges.

 a result of a disposal of net investment in a foreign operation.

NON-INTEREST EXPENSES
(\$ millions)

|  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\mathrm{Q} 2 / 17$ | $\mathrm{Q} 1 / 17$ | $\mathrm{Q} 4 / 16$ | $\mathrm{Q} 3 / 16$ | $\mathrm{Q} 2 / 16$ | $\mathrm{Q} 1 / 16$ | $\mathrm{Q} 4 / 15$ | $\mathrm{Q} 3 / 15$ | $\mathrm{Q} 2 / 15$ |


| 2017 | 2016 | 2016 | 2015 |
| ---: | ---: | ---: | ---: |
| $6 M$ | $6 M$ | $12 M$ | $12 M$ |

Employee compensation and benefits
Salaries
Performance-based compensation
Benefits

| 647 | 660 | 780 | 658 | 644 | 659 | 835 | 652 | 619 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 420 | 467 | 358 | 445 | 385 | 392 | 380 | 403 | 381 |
| 182 | 182 | 154 | 171 | 170 | 166 | 164 | 176 | 178 |
| 1,249 | 1,309 | 1,292 | 1,274 | 1,199 | 1,217 | 1,379 | 1,231 | 1,178 |
| 170 | 163 | 170 | 161 | 165 | 165 | 172 | 158 | 160 |
| 34 | 35 | 39 | 35 | 34 | 35 | 37 | 33 | 33 |
| 204 | 198 | 209 | 196 | 199 | 200 | 209 | 191 | 193 |
| 370 | 338 | 365 | 316 | 310 | 292 | 305 | 302 | 288 |
| 27 | 27 | 28 | 28 | 30 | 29 | 30 | 28 | 29 |
| 397 | 365 | 393 | 344 | 340 | 321 | 335 | 330 | 317 |
| 36 | 35 | 36 | 32 | 38 | 36 | 35 | 34 | 35 |
| 34 | 29 | 29 | 30 | 35 | 32 | 31 | 32 | 34 |
| 13 | 11 | 10 | 13 | 15 | 13 | 14 | 14 | 15 |
| 83 | 75 | 75 | 75 | 88 | 81 | 80 | 80 | 84 |
| 63 | 54 | 77 | 66 | 63 | 63 | 80 | 70 | 70 |
| 45 | 41 | 61 | 51 | 45 | 44 | 78 | 65 | 48 |
| 22 | 24 | 18 | 14 | 15 | 21 | 16 | 15 | 18 |
| 212 | 208 | 222 | 198 | 293 | 217 | 206 | 197 | 196 |
| 2,275 | 2,274 | 2,347 | 2,218 | 2,242 | 2,164 | 2,383 | 2,179 | 2,104 |


| 1,307 | 1,303 | 2,741 | 2,826 |
| :---: | :---: | :---: | :---: |
| 887 | 777 | 1,580 | 1,568 |
| 364 | 336 | 661 | 705 |
| 2,558 | 2,416 | 4,982 | 5,099 |
| 333 | 330 | 661 | 648 |
| 69 | 69 | 143 | 134 |
| 402 | 399 | 804 | 782 |
| 708 | 602 | 1,283 | 1,177 |
| 54 | 59 | 115 | 115 |
| 762 | 661 | 1,398 | 1,292 |
| 71 | 74 | 142 | 136 |
| 63 | 67 | 126 | 133 |
| 24 | 28 | 51 | 57 |
| 158 | 169 | 319 | 326 |
| 117 | 126 | 269 | 281 |
| 86 | 89 | 201 | 230 |
| 46 | 36 | 68 | 68 |
| 420 | 510 | 930 | 783 |
| 4,549 | 4,406 | 8,971 | 8,861 |

1 Includes $\$ 60$ million (Q1/17: \$52 million) of amortization and impairment of software costs
2 Includes $\$ 6$ million (Q1/17: \$6 million) of amortization and impairment of other intangible assets.

## SEGMENTED INFORMATION

## CIBC has three SBUs:

 centres or through remote channels such as mobile advisors, telephone, online or mobile banking

 business line.
 clients around the world.

 FirstCaribbean, strategic investments in the CIBC Mellon joint ventures, and other income statement and balance sheet items not directly attributable to the business lines.

| (\$ millions) | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | $\begin{array}{r} 2017 \\ 6 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2016 \\ 6 M \\ \hline \end{array}$ | $\begin{array}{r} 2016 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{aligned} & \hline 2015 \\ & 12 \mathrm{M} \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail and Business Banking | 647 | 953 | 687 | 666 | 652 | 684 | 672 | 630 | 584 | 1,600 | 1,336 | 2,689 | 2,530 |
| Wealth Management | 154 | 133 | 126 | 506 | 113 | 119 | 122 | 140 | 128 | 287 | 232 | 864 | 518 |
| Capital Markets | 292 | 371 | 276 | 304 | 252 | 244 | 181 | 265 | 240 | 663 | 496 | 1,076 | 957 |
| Corporate and Other | (43) | (50) | (158) | (35) | (76) | (65) | (197) | (57) | (41) | (93) | (141) | (334) | (415) |
| Net income | 1,050 | 1,407 | 931 | 1,441 | 941 | 982 | 778 | 978 | 911 | 2,457 | 1,923 | 4,295 | 3,590 |

## SEGMENTED INFORMATION - RETAIL AND BUSINESS BANKING

| (\$ millions) | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | $\begin{array}{r} 2017 \\ 6 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2016 \\ 6 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2016 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2015 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal banking | 1,771 | 1,836 | 1,825 | 1,779 | 1,713 | 1,749 | 1,743 | 1,686 | 1,604 | 3,607 | 3,462 | 7,066 | 6,693 |
| Business banking | 447 | 453 | 443 | 435 | 423 | 425 | 414 | 410 | 399 | 900 | 848 | 1,726 | 1,623 |
| Other | 7 | 307 | 22 | 11 | 14 | 16 | 19 | 22 | 26 | 314 | 30 | 63 | 90 |
| Total revenue | 2,225 | 2,596 | 2,290 | 2,225 | 2,150 | 2,190 | 2,176 | 2,118 | 2,029 | 4,821 | 4,340 | 8,855 | 8,406 |
| Provision for credit losses | 196 | 205 | 206 | 197 | 199 | 163 | 163 | 165 | 179 | 401 | 362 | 765 | 670 |
| Non-interest expenses | 1,149 | 1,129 | 1,149 | 1,121 | 1,105 | 1,097 | 1,100 | 1,096 | 1,058 | 2,278 | 2,202 | 4,472 | 4,309 |
| Income before income taxes | 880 | 1,262 | 935 | 907 | 846 | 930 | 913 | 857 | 792 | 2,142 | 1,776 | 3,618 | 3,427 |
| Income taxes | 233 | 309 | 248 | 241 | 194 | 246 | 241 | 227 | 208 | 542 | 440 | 929 | 897 |
| Net income | 647 | 953 | 687 | 666 | 652 | 684 | 672 | 630 | 584 | 1,600 | 1,336 | 2,689 | 2,530 |
| Net income attributable to equity shareholders | 647 | 953 | 687 | 666 | 652 | 684 | 672 | 630 | 584 | 1,600 | 1,336 | 2,689 | 2,530 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 1,558 | 1,602 | 1,599 | 1,572 | 1,513 | 1,534 | 1,528 | 1,487 | 1,401 | 3,160 | 3,047 | 6,218 | 5,879 |
| Non-interest income | 543 | 872 | 570 | 536 | 526 | 542 | 535 | 516 | 516 | 1,415 | 1,068 | 2,174 | 2,080 |
| Intersegment revenue | 124 | 122 | 121 | 117 | 111 | 114 | 113 | 115 | 112 | 246 | 225 | 463 | 447 |
|  | 2,225 | 2,596 | 2,290 | 2,225 | 2,150 | 2,190 | 2,176 | 2,118 | 2,029 | 4,821 | 4,340 | 8,855 | 8,406 |
| Average balances ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| .--- Residential mortgages ${ }^{3}$ | 188,602 | 184,433 | 178,489 | 172,001 | 167,893 | 165,219 | 161,145 | 157,123 | 154,568 | 186,483 | 166,541 | 170,917 | 156,535 |
| Personal loans | 35,917 | 35,367 | 35,087 | 34,589 | 33,975 | 33,820 | 33,736 | 33,499 | 33,258 | 35,637 | 33,897 | 34,370 | 33,369 |
| Credit card | 11,932 | 12,184 | 12,004 | 11,905 | 11,583 | 11,797 | 11,655 | 11,568 | 11,323 | 12,060 | 11,691 | 11,823 | 11,539 |
| Business lending ${ }^{3,4}$ | 53,323 | 51,712 | 51,065 | 49,811 | 48,248 | 46,594 | 45,049 | 43,601 | 42,511 | 52,504 | 47,412 | 48,933 | 43,179 |
| Interest-earning assets ${ }^{5}$ | 271,189 | 266,030 | 259,322 | 251,939 | 246,418 | 243,243 | 238,155 | 232,889 | 228,686 | 268,567 | 244,813 | 250,251 | 231,596 |
| Deposits | 199,390 | 198,081 | 191,408 | 186,428 | 183,873 | 182,378 | 176,035 | 172,487 | 170,872 | 198,724 | 183,117 | 186,034 | 172,218 |
| Common equity ${ }^{6}$ | 5,530 | 5,629 | 5,490 | 5,292 | 5,089 | 5,140 | 4,859 | 4,752 | 4,250 | 5,580 | 5,115 | 5,253 | 4,529 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest margin on average interest-earning assets ${ }^{5}$ | 2.36\% | 2.39\% | 2.45\% | 2.48\% | 2.50\% | 2.51\% | 2.54\% | 2.53\% | 2.51\% | 2.37\% | 2.50\% | 2.49\% | 2.54\% |
| Efficiency ratio | 51.6\% | 43.5\% | 50.1\% | 50.3\% | 51.4\% | 50.1\% | 50.6\% | 51.8\% | 52.2\% | 47.2\% | 50.7\% | 50.5\% | 51.3\% |
| Return on equity ${ }^{6}$ | 47.8\% | 67.0\% | 49.6\% | 50.0\% | 51.9\% | 52.7\% | 54.7\% | 52.4\% | 56.0\% | 57.7\% | 52.3\% | 51.0\% | 55.6\% |
| Net income attributable to equity shareholders | 647 | 953 | 687 | 666 | 652 | 684 | 672 | 630 | 584 | 1,600 | 1,336 | 2,689 | 2,530 |
| Charge for economic capital ${ }^{6}$ | (131) | (138) | (135) | (129) | (122) | (127) | (146) | (144) | (127) | (269) | (249) | (513) | (547) |
| Economic profit ${ }^{6}$ | 516 | 815 | 552 | 537 | 530 | 557 | 526 | 486 | 457 | 1,331 | 1,087 | 2,176 | 1,983 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| FirstLine mortgages (\$ millions - average) | 4,124 | 4,676 | 5,693 | 7,154 | 8,904 | 10,738 | 12,784 | 15,201 | 17,488 | 4,404 | 9,831 | 8,118 | 16,176 |
| Number of banking centres - Canada | 1,096 | 1,105 | 1,108 | 1,115 | 1,120 | 1,124 | 1,125 | 1,128 | 1,131 | 1,096 | 1,120 | 1,108 | 1,125 |
| Number of President's Choice Financial sales locations | 219 | 218 | 218 | 310 | 310 | 306 | 302 | 306 | 302 | 219 | 310 | 218 | 302 |
| Number of ABMs - Canada | 3,924 | 3,923 | 3,931 | 3,914 | 3,920 | 3,910 | 3,936 | 4,288 | 4,228 | 3,924 | 3,920 | 3,931 | 3,936 |
| Full-time equivalent employees | 20,715 | 20,494 | 20,280 | 20,414 | 20,833 | 21,160 | 21,532 | 21,573 | 21,257 | 20,715 | 20,833 | 20,280 | 21,532 |

[^0]SEGMENTED INFORMATION - WEALTH MANAGEMENT

| (\$ millions) | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | $\begin{array}{r} 2017 \\ 6 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2016 \\ 6 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2016 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2015 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail brokerage | 352 | 352 | 332 | 317 | 312 | 308 | 317 | 326 | 324 | 704 | 620 | 1,269 | 1,282 |
| Asset management | 207 | 194 | 190 | 196 | 179 | 181 | 178 | 180 | 177 | 401 | 360 | 746 | 707 |
| Private wealth management | 100 | 107 | 98 | 94 | 91 | 98 | 91 | 93 | 86 | 207 | 189 | 381 | 379 |
| Other | - | - | - | 428 | 1 | 14 | 21 | 29 | 27 | - | 15 | 443 | 100 |
| Total revenue | 659 | 653 | 620 | 1,035 | 583 | 601 | 607 | 628 | 614 | 1,312 | 1,184 | 2,839 | 2,468 |
| Provision for (reversal of) credit losses | - | - | - | - | - | - | - | - | (1) | - | - |  | (1) |
| Non-interest expenses | 461 | 469 | 444 | 438 | 432 | 439 | 447 | 443 | 447 | 930 | 871 | 1,753 | 1,784 |
| Income before income taxes | 198 | 184 | 176 | 597 | 151 | 162 | 160 | 185 | 168 | 382 | 313 | 1,086 | 685 |
| Income taxes | 44 | 51 | 50 | 91 | 38 | 43 | 38 | 45 | 40 | 95 | 81 | 222 | 167 |
| Net income | 154 | 133 | 126 | 506 | 113 | 119 | 122 | 140 | 128 | 287 | 232 | 864 | 518 |
| Net income attributable to equity shareholders | 154 | 133 | 126 | 506 | 113 | 119 | 122 | 140 | 128 | 287 | 232 | 864 | 518 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 53 | 54 | 51 | 50 | 50 | 52 | 51 | 52 | 49 | 107 | 102 | 203 | 203 |
| Non-interest income | 733 | 724 | 693 | 1,105 | 646 | 666 | 672 | 694 | 679 | 1,457 | 1,312 | 3,110 | 2,722 |
| Intersegment revenue ${ }^{1}$ | (127) | (125) | (124) | (120) | (113) | (117) | (116) | (118) | (114) | (252) | (230) | (474) | (457) |
|  | 659 | 653 | 620 | 1,035 | 583 | 601 | 607 | 628 | 614 | 1,312 | 1,184 | 2,839 | 2,468 |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans | 2,166 | 2,162 | 2,164 | 2,105 | 2,054 | 2,158 | 2,134 | 2,154 | 2,062 | 2,164 | 2,106 | 2,121 | 2,089 |
| Deposits | 10,925 | 10,947 | 10,196 | 9,830 | 9,734 | 9,505 | 9,297 | 9,061 | 9,027 | 10,936 | 9,618 | 9,817 | 8,991 |
| Common equity ${ }^{2}$ | 1,430 | 1,503 | 1,540 | 1,498 | 2,452 | 2,435 | 2,385 | 2,304 | 2,276 | 1,467 | 2,443 | 1,979 | 2,289 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 70.0\% | 71.7\% | 71.5\% | 42.4\% | 74.0\% | 73.0\% | 73.5\% | 70.6\% | 72.8\% | 70.8\% | 73.5\% | 61.7\% | 72.3\% |
| Return on equity ${ }^{2}$ | 43.8\% | 35.1\% | 32.4\% | 134.1\% | 18.6\% | 19.3\% | 20.2\% | 23.8\% | 22.9\% | 39.2\% | 18.9\% | 43.5\% | 22.4\% |
| Net income attributable to equity shareholders | 154 | 133 | 126 | 506 | 113 | 119 | 122 | 140 | 128 | 287 | 232 | 864 | 518 |
| Charge for economic capital ${ }^{2}$ | (35) | (36) | (38) | (37) | (58) | (60) | (71) | (71) | (67) | (71) | (118) | (193) | (276) |
| Economic profit ${ }^{2}$ | 119 | 97 | 88 | 469 | 55 | 59 | 51 | 69 | 61 | 216 | 114 | 671 | 242 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - Individuals | 218,779 | 210,376 | 204,236 | 200,759 | 191,287 | 187,407 | 190,968 | 194,313 | 192,853 | 218,779 | 191,287 | 204,236 | 190,968 |
| Institutions | 31,322 | 29,629 | 30,424 | 30,125 | 29,449 | 29,535 | 29,621 | 29,346 | 29,159 | 31,322 | 29,449 | 30,424 | 29,621 |
| Canadian retail mutual funds | 98,682 | 92,625 | 90,848 | 89,602 | 85,154 | 83,388 | 84,187 | 85,986 | 83,986 | 98,682 | 85,154 | 90,848 | 84,187 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under management ${ }^{3}$ Individuals | 69,663 | 65,043 | 63,228 | 60,880 | 55,718 | 56,896 | 57,039 | 57,353 | 53,095 | 69,663 | 55,718 | 63,228 | 57,039 |
| Institutions | 30,101 | 28,393 | 29,170 | 28,896 | 28,147 | 28,550 | 28,668 | 28,422 | 28,199 | 30,101 | 28,147 | 29,170 | 28,668 |
| Canadian retail mutual funds | 98,682 | 92,625 | 90,848 | 89,602 | 85,154 | 83,388 | 84,187 | 85,986 | 83,986 | 98,682 | 85,154 | 90,848 | 84,187 |
|  | 198,446 | 186,061 | 183,246 | 179,378 | 169,019 | 168,834 | 169,894 | 171,761 | 165,280 | 198,446 | 169,019 | 183,246 | 169,894 |
| Full-time equivalent employees | 4,307 | 4,270 | 4,295 | 4,232 | 4,354 | 4,388 | 4,350 | 4,343 | 4,256 | 4,307 | 4,354 | 4,295 | 4,350 |

1 Intersegment revenue represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model.
See Notes to users: Non-GAAP measures
AUM amounts are included in the amounts reported under AUA.

## SEGMENTED INFORMATION - CAPITAL MARKETS

| (\$ millions) | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | $\begin{array}{r} 2017 \\ 6 M \\ \hline \end{array}$ | $\begin{array}{r} 2016 \\ 6 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2016 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2015 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Global markets | 407 | 531 | 365 | 415 | 469 | 391 | 271 | 363 | 359 | 938 | 860 | 1,640 | 1,353 |
| Corporate and investment banking | 326 | 335 | 313 | 364 | 296 | 286 | 302 | 324 | 315 | 661 | 582 | 1,259 | 1,273 |
| Other | - | 11 | (5) | 30 | (15) | 6 | (2) | 4 | (17) | 11 | (9) | 16 | (6) |
| Total revenue ${ }^{1}$ | 733 | 877 | 673 | 809 | 750 | 683 | 571 | 691 | 657 | 1,610 | 1,433 | 2,915 | 2,620 |
| Provision for credit losses | (5) | 2 | - | 47 | 81 | 25 | 22 | 10 | 8 | (3) | 106 | 153 | 54 |
| Non-interest expenses | 363 | 382 | 333 | 370 | 351 | 344 | 326 | 339 | 338 | 745 | 695 | 1,398 | 1,332 |
| Income before income taxes | 375 | 493 | 340 | 392 | 318 | 314 | 223 | 342 | 311 | 868 | 632 | 1,364 | 1,234 |
| Income taxes ${ }^{1}$ | 83 | 122 | 64 | 88 | 66 | 70 | 42 | 77 | 71 | 205 | 136 | 288 | 277 |
| Net income | 292 | 371 | 276 | 304 | 252 | 244 | 181 | 265 | 240 | 663 | 496 | 1,076 | 957 |
| Net income attributable to equity shareholders | 292 | 371 | 276 | 304 | 252 | 244 | 181 | 265 | 240 | 663 | 496 | 1,076 | 957 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 531 | 546 | 506 | 549 | 523 | 537 | 460 | 496 | 449 | 1,077 | 1,060 | 2,115 | 1,870 |
| Non-interest income | 199 | 328 | 164 | 257 | 225 | 143 | 108 | 192 | 206 | 527 | 368 | 789 | 740 |
| Intersegment revenue ${ }^{2}$ | 3 | 3 | 3 | 3 | 2 | 3 | 3 | 3 | 2 | 6 | 5 | 11 | 10 |
|  | 733 | 877 | 673 | 809 | 750 | 683 | 571 | 691 | 657 | 1,610 | 1,433 | 2,915 | 2,620 |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and acceptances, net of allowance | 30,903 | 31,491 | 32,495 | 33,785 | 33,392 | 32,719 | 30,448 | 29,513 | 28,634 | 31,202 | 33,052 | 33,096 | 29,000 |
| Trading securities | 60,440 | 56,747 | 51,963 | 48,184 | 45,542 | 45,968 | 45,296 | 46,986 | 45,749 | 58,563 | 45,757 | 47,927 | 46,103 |
| Deposits | 28,351 | 26,967 | 24,244 | 23,301 | 20,456 | 19,092 | 18,187 | 16,133 | 14,240 | 27,648 | 19,766 | 21,781 | 15,728 |
| Common equity ${ }^{3}$ | 3,396 | 3,499 | 3,510 | 3,605 | 3,677 | 3,197 | 2,794 | 2,696 | 2,619 | 3,448 | 3,434 | 3,496 | 2,655 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 49.5\% | 43.6\% | 49.4\% | 45.7\% | 46.9\% | 50.3\% | 57.1\% | 49.1\% | 51.4\% | 46.3\% | 48.5\% | 47.9\% | 50.8\% |
| Return on equity ${ }^{3}$ | 35.1\% | 41.9\% | 31.1\% | 33.4\% | 27.7\% | 30.2\% | 25.5\% | 38.8\% | 37.3\% | 38.6\% | 28.9\% | 30.6\% | 35.8\% |
| Net income atributable to equity shareholders | 292 | 371 | 276 | 304 | 252 | 244 | 181 | 265 | 240 | 663 | 496 | 1,076 | 957 |
| Charge for economic capital ${ }^{3}$ | (81) | (86) | (86) | (88) | (89) | (78) | (84) | (81) | (78) | (167) | (167) | (341) | (320) |
| Economic profit ${ }^{3-}$ | 211 | 285 | 190 | 216 | 163 | 166 | 97 | 184 | 162 | 496 | 329 | 735 | 637 |
| Other information <br> Full-time equivalent employees | 1,325 | 1,301 | 1,324 | 1,369 | 1,304 | 1,341 | 1,342 | 1,368 | 1,283 | 1,325 | 1,304 | 1,324 | 1,342 |

1 Includes \$123 million (Q1/17: \$118 million) TEB adjustment. The equivalent amounts are offset in Corporate and Other
2 Intersegment revenue represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model.
See Notes to users: Non-GAAP measures

## SEGMENTED INFORMATION - CORPORATE AND OTHER

| (\$ millions) | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | $\begin{array}{r} 2017 \\ 6 M \\ \hline \end{array}$ | $\begin{array}{r} 2016 \\ 6 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2016 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2015 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| International banking | 178 | 179 | 176 | 176 | 175 | 195 | 180 | 174 | 163 | 357 | 370 | 722 | 678 |
| Other | (97) | (96) | (78) | (109) | (27) | (82) | (51) | (91) | (69) | (193) | (109) | (296) | (316) |
| Total revenue ${ }^{1}$ | 81 | 83 | 98 | 67 | 148 | 113 | 129 | 83 | 94 | 164 | 261 | 426 | 362 |
| Provision for credit losses | (12) | 5 | 16 | (1) | 44 | 74 | 13 | 14 | 11 | (7) | 118 | 133 | 48 |
| Non-interest expenses | 302 | 294 | 421 | 289 | 354 | 284 | 510 | 301 | 261 | 596 | 638 | 1,348 | 1,436 |
| Loss before income taxes | (209) | (216) | (339) | (221) | (250) | (245) | (394) | (232) | (178) | (425) | (495) | $(1,055)$ | $(1,122)$ |
| Income taxes ${ }^{1}$ | (166) | (166) | (181) | (186) | (174) | (180) | (197) | (175) | (137) | (332) | (354) | (721) | (707) |
| Net income (loss) | (43) | (50) | (158) | (35) | (76) | (65) | (197) | (57) | (41) | (93) | (141) | (334) | (415) |
| Net income (loss) attributable to: Non-controlling interests | 5 | 5 | 4 | 6 | 5 | 5 | 2 | 5 | 4 | 10 | 10 | 20 | 14 |
| Equity shareholders | (48) | (55) | (162) | (41) | (81) | (70) | (199) | (62) | (45) | (103) | (151) | (354) | (429) |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-interest income | 128 | 143 | 144 | 125 | 197 | 130 | 125 | 97 | 98 | 271 | 327 | 596 | 399 |
|  | 81 | 83 | 98 | 67 | 148 | 113 | 129 | 83 | 94 | 164 | 261 | 426 | 362 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individuals | 15,114 | 17,462 | 16,815 | 16,725 | 16,565 | 19,306 | 15,840 | 16,269 | 13,168 | 15,114 | 16,565 | 16,815 | 15,840 |
| Institutions ${ }^{3}$ | 1,743,110 | 1,671,378 | 1,690,480 | 1,647,605 | 1,549,187 | 1,505,260 | 1,516,932 | 1,540,913 | 1,568,910 | 1,743,110 | 1,549,187 | 1,690,480 | 1,516,932 |
| Assets under management ${ }^{2}$ Individuals | 1,758,224 | 1,688,840 | 1,707,295 | 1,664,330 | 1,565,752 | 1,524,566 | 1,532,772 | 1,557,182 | 1,582,078 | 1,758,224 | 1,565,752 | 1,707,295 | 1,532,772 |
|  | 273 | 259 | 258 | 315 | 303 | 331 | 342 | 344 | 311 | 273 | 303 | 258 | 342 |
| Institutions | 222 | 227 | 211 | 210 | 199 | 224 | 229 | 211 | 219 | 222 | 199 | 211 | 229 |
|  | 495 | 486 | 469 | 525 | 502 | 555 | 571 | 555 | 530 | 495 | 502 | 469 | 571 |
| Full-time equivalent employees | 17,097 | 16,951 | 17,314 | 17,726 | 16,889 | 16,720 | 16,977 | 17,101 | 16,770 | 17,097 | 16,889 | 17,314 | 16,977 |

1 TEB adjusted. See footnote 1 on page 11 for details.
2 AUM amounts are included in the amounts reported under AUA.
Includes the full contract amount noted in the table below relating to AUA or custody under a $50 / 50$ joint venture of CIBC and The Bank of New York Mellon.

Assets under administration (CIBC Mellon)

| Q2/17 | $\mathrm{Q} 1 / 17$ | $\mathrm{Q} 4 / 16$ | $\mathrm{Q} 3 / 16$ | $\mathrm{Q} 2 / 16$ | $\mathrm{Q} 1 / 16$ | $\mathrm{Q} 4 / 15$ | $\mathrm{Q} 3 / 15$ | $\mathrm{Q} 2 / 15$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 , 6 9 9 , 3 5 7}$ | $1,630,847$ | $1,640,245$ | $1,598,817$ | $1,502,285$ | $1,454,633$ | $1,465,674$ | $1,489,841$ | $1,518,996$ |


| 2017 | 2016 | 2016 | 2015 |
| ---: | ---: | ---: | ---: |
| 6 M | 6 M | 12 M | 12 M |
|  |  |  |  |
| $1,699,357$ | $1,502,285$ | $1,640,245$ | $1,465,674$ |

## Trading revenue ${ }^{1}$

Net interest income (TEB) ${ }^{2}$
Non-interest income ${ }^{2}$
Total trading revenue (TEB)
TEB adjustment ${ }^{3}$
Total trading revenue
Trading revenue as a $\%$ of total revenue
Trading revenue (TEB) as a \% of total revenue

|  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\mathrm{Q} 2 / 17$ | $\mathrm{Q} 1 / 17$ | $\mathrm{Q} 4 / 16$ | $\mathrm{Q} 3 / 16$ | $\mathrm{Q} 2 / 16$ | $\mathrm{Q} 1 / 16$ | $\mathrm{Q} 4 / 15$ | $\mathrm{Q} 3 / 15$ | $\mathrm{Q} 2 / 15$ |


| 2017 | 2016 | 2016 | 2015 |
| ---: | ---: | ---: | ---: |
| $6 M$ | $6 M$ | $12 M$ | $12 M$ |

## Trading revenue by product line (TEB)

Interest rates
Foreign exchange
Equities ${ }^{4}$
Commodities
Other ${ }^{5}$
Total trading revenue (TEB)
TEB adjustment
Total trading revenue

| $\mathbf{3 5 0}$ | 348 | 327 | 376 | 368 | 373 | 312 | 332 | 308 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{( 2 9 )}$ | 115 | $(32)$ | $(28)$ | 18 | $(46)$ | $(114)$ | $(10)$ | $(7)$ |
| $\mathbf{3 2 1}$ | 463 | 295 | 348 | 386 | 327 | 198 | 322 | 301 |
| $\mathbf{1 2 3}$ | 118 | 97 | 142 | 120 | 115 | 92 | 130 | 112 |
| $\mathbf{1 9 8}$ | 345 | 198 | 206 | 266 | 212 | 106 | 192 | 189 |
| $\mathbf{5 . 3} \%$ | $8.2 \%$ | $5.4 \%$ | $5.0 \%$ | $7.3 \%$ | $5.9 \%$ | $3.0 \%$ | $5.4 \%$ | $5.6 \%$ |
| $\mathbf{8 . 7} \%$ | $11.0 \%$ | $8.0 \%$ | $8.4 \%$ | $10.6 \%$ | $9.1 \%$ | $5.7 \%$ | $9.1 \%$ | $8.9 \%$ |


| 698 | 741 | 1,444 | 1,259 |
| ---: | ---: | ---: | ---: |
| $\mathbf{8 6}$ | $(28)$ | $(88)$ | $(139)$ |
| $\mathbf{7 8 4}$ | 713 | 1,356 | 1,120 |
| $\mathbf{2 4 1}$ | 235 | 474 | 482 |
| $\mathbf{5 4 3}$ | 478 | 882 | 638 |
| $\mathbf{6 . 9} \%$ | $6.6 \%$ | $5.9 \%$ | $4.6 \%$ |
| $\mathbf{9 . 9} \%$ | $9.9 \%$ | $9.0 \%$ | $8.1 \%$ |

## Foreign exchange revenue

Foreign exchange trading revenue
Foreign exchange other than trading ${ }^{6}$

| 55 | 71 | 40 | 77 | 93 | 45 | (15) | 63 | 33 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 121 | 145 | 108 | 122 | 135 | 146 | 113 | 112 | 115 |
| 125 | 170 | 94 | 126 | 125 | 108 | 76 | 111 | 103 |
| 21 | 49 | 43 | 18 | 27 | 18 | 13 | 14 | 32 |
| (1) | 28 | 10 | 5 | 6 | 10 | 11 | 22 | 18 |
| 321 | 463 | 295 | 348 | 386 | 327 | 198 | 322 | 301 |
| 123 | 118 | 97 | 142 | 120 | 115 | 92 | 130 | 112 |
| 198 | 345 | 198 | 206 | 266 | 212 | 106 | 192 | 189 |


| 126 | 138 | 255 | 109 |
| :---: | :---: | :---: | :---: |
| 266 | 281 | 511 | 471 |
| 295 | 233 | 453 | 414 |
| 70 | 45 | 106 | 78 |
| 27 | 16 | 31 | 48 |
| 784 | 713 | 1,356 | 1,120 |
| 241 | 235 | 474 | 482 |
| 543 | 478 | 882 | 638 |





3 Reported within Capital Markets. See "Strategic business units overview" section in our 2016 annual MD\&A for further details.
4 Includes $\$ 123$ million (Q1/17: \$118 million) TEB adjustment.
5 Other includes structured credit run-off business.
6 See footnote 2 on page 6 under Non-interest income

## CONSOLIDATED BALANCE SHEET



| Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3,615 | 3,185 | 3,500 | 2,942 | 2,821 | 3,255 | 3,053 | 3,198 | 3,313 |
| 10,788 | 12,204 | 10,665 | 10,186 | 8,634 | 9,374 | 15,584 | 16,877 | 14,406 |
| 60,277 | 55,934 | 49,915 | 49,169 | 46,198 | 44,084 | 46,181 | 47,549 | 47,869 |
| 35,638 | 33,444 | 37,253 | 35,534 | 33,146 | 34,137 | 28,534 | 25,103 | 10,565 |
| 154 | 146 | 255 | 262 | 255 | 282 | 267 | 270 | 253 |
| 6,694 | 5,567 | 5,433 | 5,317 | 4,446 | 3,982 | 3,245 | 3,359 | 3,574 |
| 37,148 | 38,989 | 28,377 | 31,143 | 31,276 | 30,829 | 30,089 | 27,991 | 38,200 |
| 196,580 | 191,888 | 187,298 | 181,480 | 175,438 | 172,998 | 169,258 | 165,337 | 161,281 |
| 39,163 | 38,221 | 38,041 | 37,579 | 36,873 | 36,406 | 36,517 | 36,345 | 36,139 |
| 12,232 | 12,180 | 12,332 | 12,042 | 11,917 | 11,817 | 11,804 | 11,702 | 11,563 |
| 75,593 | 73,274 | 71,437 | 69,448 | 68,118 | 71,297 | 65,276 | 65,738 | 58,969 |
| $(1,639)$ | $(1,640)$ | $(1,691)$ | $(1,780)$ | $(1,800)$ | $(1,790)$ | $(1,670)$ | $(1,711)$ | $(1,689)$ |
| 25,612 | 23,897 | 27,762 | 28,553 | 28,740 | 31,939 | 26,342 | 30,030 | 26,746 |
| 8,823 | 8,171 | 12,364 | 13,504 | 13,215 | 10,573 | 9,796 | 8,091 | 10,280 |
| 1,796 | 1,752 | 1,898 | 1,859 | 1,832 | 1,930 | 1,897 | 1,867 | 1,821 |
| 1,549 | 1,523 | 1,539 | 1,525 | 1,504 | 1,564 | 1,526 | 1,526 | 1,484 |
| 1,454 | 1,428 | 1,410 | 1,340 | 1,289 | 1,266 | 1,197 | 1,135 | 1,069 |
| 735 | 710 | 766 | 725 | 1,723 | 1,839 | 1,847 | 1,827 | 1,699 |
| 703 | 639 | 771 | 789 | 739 | 713 | 507 | 585 | 641 |
| 11,676 | 11,782 | 12,032 | 12,873 | 11,780 | 12,537 | 12,059 | 11,023 | 11,020 |
| 528,591 | 513,294 | 501,357 | 494,490 | 478,144 | 479,032 | 463,309 | 457,842 | 439,203 |
|  |  |  |  |  |  |  |  |  |
| 154,762 | 150,380 | 148,081 | 145,731 | 142,853 | 142,583 | 137,378 | 135,733 | 134,319 |
| 203,217 | 205,602 | 190,240 | 187,736 | 177,287 | 183,423 | 178,850 | 174,987 | 158,927 |
| 17,401 | 17,117 | 17,842 | 16,541 | 11,424 | 12,638 | 10,785 | 10,892 | 9,556 |
| 37,748 | 36,654 | 39,484 | 39,565 | 37,146 | 38,590 | 39,644 | 38,913 | 38,386 |
| 13,093 | 11,772 | 10,338 | 9,433 | 9,625 | 9,590 | 9,806 | 11,397 | 10,558 |
| 1,702 | 2,177 | 2,518 | 2,730 | 2,314 | 2,340 | 1,429 | 1,567 | 1,776 |
| 24,160 | 15,046 | 11,694 | 10,638 | 14,419 | 6,544 | 8,914 | 8,102 | 10,311 |
| 24,345 | 25,923 | 28,807 | 30,225 | 32,744 | 35,702 | 29,057 | 31,883 | 30,468 |
| 8,825 | 8,173 | 12,395 | 13,504 | 13,272 | 10,579 | 9,796 | 8,091 | 10,280 |
| 20 | 22 | 21 | 24 | 27 | 28 | 28 | 28 | 29 |
| 14,137 | 12,400 | 12,898 | 12,242 | 11,907 | 11,665 | 12,195 | 11,342 | 10,844 |
| 3,305 | 3,302 | 3,366 | 3,400 | 3,354 | 3,385 | 3,874 | 3,844 | 3,868 |
| 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 |
| 8,509 | 8,286 | 8,026 | 7,806 | 7,792 | 7,786 | 7,813 | 7,800 | 7,803 |
| 65 | 65 | 72 | 73 | 74 | 75 | 76 | 79 | 77 |
| 15,011 | 14,483 | 13,584 | 13,145 | 12,197 | 11,785 | 11,433 | 11,119 | 10,590 |
| 1,083 | 698 | 790 | 509 | 522 | 1,124 | 1,038 | 871 | 233 |
| 25,668 | 24,532 | 23,472 | 22,533 | 21,585 | 21,770 | 21,360 | 20,869 | 19,703 |
| 208 | 194 | 201 | 188 | 187 | 195 | 193 | 194 | 178 |
| 25,876 | 24,726 | 23,673 | 22,721 | 21,772 | 21,965 | 21,553 | 21,063 | 19,881 |
| 528,591 | 513,294 | 501,357 | 494,490 | 478,144 | 479,032 | 463,309 | 457,842 | 439,203 |

CONDENSED AVERAGE BALANCE SHEET
(\$ millions)

| $\mathrm{Q} 2 / 17$ | $\mathrm{Q} 1 / 17$ | $\mathrm{Q} 4 / 16$ | $\mathrm{Q} 3 / 16$ | $\mathrm{Q} 2 / 16$ | $\mathrm{Q} 1 / 16$ | $\mathrm{Q} 4 / 15$ | $\mathrm{Q} 3 / 15$ | $\mathrm{Q} 2 / 15$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| $\mathbf{2 0 1 7}$ | 2016 | 2016 | 2015 |
| ---: | ---: | ---: | ---: |
| 6 M | 6 M | 12 M | 12 M |


| Assets |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and deposits with banks | 21,150 | 23,924 | 33,421 | 32,998 | 33,789 | 31,535 | 34,400 | 27,259 | 20,023 |
| Securities | 95,670 | 92,788 | 89,146 | 83,745 | 80,534 | 79,377 | 73,235 | 70,633 | 60,023 |
| Securities borrowed or purchased under resale agreements | 44,009 | 46,852 | 42,102 | 41,682 | 37,120 | 37,511 | 33,186 | 34,476 | 43,139 |
| Loans and acceptances, net of allowance | 326,350 | 321,081 | 315,424 | 307,689 | 300,979 | 296,902 | 288,110 | 280,994 | 275,595 |
| Other | 40,920 | 44,207 | 47,609 | 45,811 | 49,986 | 49,054 | 47,769 | 44,412 | 50,132 |
| Total assets | 528,099 | 528,852 | 527,702 | 511,925 | 502,408 | 494,379 | 476,700 | 457,774 | 448,912 |
| Liabilities and equity Deposits | 418,625 | 412,469 | 413,229 | 397,874 | 391,932 | 393,093 | 375,360 | 357,721 | 344,394 |
| Obligations related to securities lent or sold short or under repurchase agreements | 35,850 | 38,259 | 32,767 | 32,007 | 25,557 | 23,029 | 23,436 | 25,484 | 23,919 |
| Other | 45,174 | 50,938 | 55,370 | 56,271 | 59,475 | 53,354 | 52,726 | 50,794 | 55,804 |
| Subordinated indebtedness | 3,317 | 3,313 | 3,380 | 3,385 | 3,361 | 2,467 | 3,860 | 3,854 | 4,979 |
| Shareholders' equity | 24,932 | 23,674 | 22,763 | 22,198 | 21,899 | 22,233 | 21,122 | 19,733 | 19,636 |
| Non-controlling interests | 201 | 199 | 193 | 190 | 184 | 203 | 196 | 188 | 180 |
| Total liabilities and equity | 528,099 | 528,852 | 527,702 | 511,925 | 502,408 | 494,379 | 476,700 | 457,774 | 448,912 |
| Average interest-earning assets ${ }^{1}$ | 475,067 | 470,943 | 462,970 | 448,834 | 437,179 | 431,380 | 415,783 | 399,444 | 385,938 |


| 22,560 | 32,650 | 32,931 | 25,842 |
| :---: | :---: | :---: | :---: |
| 94,205 | 79,949 | 83,215 | 66,373 |
| 45,454 | 37,317 | 39,617 | 37,768 |
| 323,672 | 298,918 | 305,272 | 279,049 |
| 42,591 | 49,516 | 48,105 | 46,292 |
| 528,482 | 498,350 | 509,140 | 455,324 |
| 415,496 | 392,519 | 399,071 | 354,322 |
| 37,074 | 24,279 | 28,355 | 24,657 |
| 48,104 | 56,382 | 56,088 | 51,810 |
| 3,315 | 2,909 | 3,147 | 4,400 |
| 24,293 | 22,068 | 22,275 | 19,951 |
| 200 | 193 | 204 | 184 |
| 528,482 | 498,350 | 509,140 | 455,324 |
| 472,970 | 434,248 | 445,134 | 395,616 |

1 Average interest-earning assets include interest-bearing deposits with banks, securities, cash collateral on securities borrowed, securities purchased under resale agreements, and loans net of allowances.

## GOODWILL, SOFTWARE AND OTHER INTANGIBLE ASSETS

(\$ millions)

Goodwill

| Opening balance | 1,523 | 1,539 | 1,525 | 1,504 | 1,564 | 1,526 | 1,526 | 1,484 | 1,511 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Acquisitions | - | - | - |  |  | - |  |  |  |
| Impairment | - | - | - | - |  | - |  |  | - |
| Adjustments ${ }^{1}$ | 26 | (16) | 14 | 21 | (60) | 38 | - | 42 | (27) |
| Closing balance | 1,549 | 1,523 | 1,539 | 1,525 | 1,504 | 1,564 | 1,526 | 1,526 | 1,484 |

## Software

Opening balance
Changes, net of amortization and impairment ${ }^{1}$
Closing balance
Other intangible assets
Opening balance
Acquisitions / Additions
Amortization and impairment
Impairment
Adjustments ${ }^{1}$
Closing balance
Software and other intangible assets

| 1,104 | 1,075 | 1,004 | 953 | 900 | 838 | 768 | 711 | 658 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 25 | 29 | 71 | 51 | 53 | 62 | 70 | 57 | 53 |
| 1,129 | 1,104 | 1,075 | 1,004 | 953 | 900 | 838 | 768 | 711 |
| 324 | 335 | 336 | 336 | 366 | 359 | 367 | 358 | 377 |
| - | - | - | - | - | - | - | - |  |
| (6) | (6) | (7) | (7) | (7) | (8) | (8) | (8) | (8) |
| - | - | - | - | - | - | - | - | - |
| 7 | (5) | 6 | 7 | (23) | 15 | - | 17 | (11) |
| 325 | 324 | 335 | 336 | 336 | 366 | 359 | 367 | 358 |
| 1,454 | 1,428 | 1,410 | 1,340 | 1,289 | 1,266 | 1,197 | 1,135 | 1,069 |

1 Includes foreign currency translation adjustments.

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

Net income
OCI net of income tax, that is subject to subsequent reclassification to net income
Net foreign currency translation adjustments
Net gains (losses) on investments in foreign operations
Net (gains) losses on investments in foreign operations reclassified to net income
Net gains (losses) on hedges of investments in foreign operations
Net (gains) losses on hedges of investments in foreign operations reclassified to net income
Net change in AFS securities
Net gains (losses) on AFS securities
Net (gains) losses on AFS securities reclassified to net income

## Net change in cash flow hedges

Net gains (losses) on derivatives designated as cash flow hedges
Net (gains) losses on derivatives designated as cash flow hedges reclassified to net income
OCI, net of income tax, that is not subject to subsequent reclassification to net income Net gains (losses) on post-employment defined benefit plans
Net gains (losses) due to fair value change of FVO liabilities attributable to changes in credit risk Total OCI
Comprehensive income
Comprehensive income (loss) attributable to non-controlling interests
Preferred shareholders
Common shareholders
Comprehensive income attributable to equity shareholders

| 1,050 | 1,407 | 931 | 1,441 | 941 | 982 | 778 | 978 | 911 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,095 | (684) | 606 | 327 | $(1,188)$ | 742 | 2 | 817 | (514) |
| - | - | - | (254) | (18) | - |  |  | (21) |
| (592) | 431 | (383) | (100) | 566 | (340) | (2) | (413) | 258 |
| - | - | - | 113 | 8 | - | - | - | 18 |
| 503 | (253) | 223 | 86 | (632) | 402 | - | 404 | (259) |
| 70 | (47) | 14 | 73 | 54 | (16) | (71) | 22 | (25) |
| (35) | (23) | (5) | (33) | (14) | (6) | (15) | (13) | (27) |
| 35 | (70) | 9 | 40 | 40 | (22) | (86) | 9 | (52) |
| 14 | 56 | 8 | 1 | 44 | (40) | 35 | (14) | 49 |
| (6) | (41) | (11) | 7 | (41) | 33 | (29) | 16 | (34) |
| 8 | 15 | (3) | 8 | 3 | (7) | 6 | 2 | 15 |
| (158) | 219 | 55 | (148) | (11) | (286) | 240 | 221 | 257 |
| (3) | (3) | (3) | 1 | (2) | (1) | 7 | 2 | (2) |
| 385 | (92) | 281 | (13) | (602) | 86 | 167 | 638 | (41) |
| 1,435 | 1,315 | 1,212 | 1,428 | 339 | 1,068 | 945 | 1,616 | 870 |
| 5 | 5 | 4 | 6 | 5 | 5 | 2 | 5 | 4 |
| 10 | 9 | 10 | 9 | 10 | 9 | 9 | 11 | 12 |
| 1,420 | 1,301 | 1,198 | 1,413 | 324 | 1,054 | 934 | 1,600 | 854 |
| 1,430 | 1,310 | 1,208 | 1,422 | 334 | 1,063 | 943 | 1,611 | 866 |


| 2,457 | 1,923 | 4,295 | 3,590 |
| :---: | :---: | :---: | :---: |
| 411 | (446) | 487 | 1,445 |
| - | (18) | (272) | (21) |
| (161) | 226 | (257) | (720) |
| - | 8 | 121 | 18 |
| 250 | (230) | 79 | 722 |
| 23 | 38 | 125 | (67) |
| (58) | (20) | (58) | (97) |
| (35) | 18 | 67 | (164) |
| 70 | 4 | 13 | (7) |
| (47) | (8) | (12) | 3 |
| 23 | (4) | 1 | (4) |
| 61 | (297) | (390) | 374 |
| (6) | (3) | (5) | 5 |
| 293 | (516) | (248) | 933 |
| 2,750 | 1,407 | 4,047 | 4,523 |
| 10 | 10 | 20 | 14 |
| 19 | 19 | 38 | 45 |
| 2,721 | 1,378 | 3,989 | 4,464 |
| 2,740 | 1,397 | 4,027 | 4,509 |

## INCOME TAX ALLOCATED TO EACH COMPONENT OF OCI

(\$ millions)

| $\mathrm{Q} 2 / 17$ | $\mathrm{Q} 1 / 17$ | $\mathrm{Q} 4 / 16$ | $\mathrm{Q} 3 / 16$ | $\mathrm{Q} 2 / 16$ | $\mathrm{Q} 1 / 16$ | $\mathrm{Q} 4 / 15$ | $\mathrm{Q} 3 / 15$ | $\mathrm{Q} 2 / 15$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| $\mathbf{2 0 1 7}$ | 2016 | 2016 | 2015 |
| ---: | ---: | ---: | ---: |
| $\mathbf{6 M}$ | 6 M | 12 M | 12 M |

Income tax (expense) benefit
Subject to subsequent reclassification to net income
Net foreign currency translation adjustments
Net gains (losses) on investments in foreign operations
Net (gains) losses on investments in foreign operations reclassified to net income
Net gains (losses) on hedges of investments in foreign operations
Net (gains) losses on hedges of investments in foreign operations reclassified to net income

## Net change in AFS securities

Net gains (losses) on AFS securities
Net (gains) losses on AFS securities reclassified to net income

## Net change in cash flow hedges

Net gains (losses) on derivatives designated as cash flow hedges
Net (gains) losses on derivatives designated as cash flow hedges reclassified to net income
Not subject to subsequent reclassification to net income
Net gains (losses) on post-employment defined benefit plans
Net gains (losses) due to fair value change of FVO liabilities attributable to changes in credit risk

| (35) | 22 | (19) | (34) | 97 | (61) | - | (65) | 42 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | 37 | - | - | - | - | 3 |
| 117 | (80) | 69 | 60 | (86) | 85 | 1 | 51 | (30) |
| - | - | - | (23) | (3) | - | - | - | (6) |
| 82 | (58) | 50 | 40 | 8 | 24 | 1 | (14) | 9 |
| (16) | (4) | (6) | (16) | (10) | 8 | 18 | (8) | 9 |
| 8 | 10 | 1 | 13 | (1) | 2 | 5 | 11 | 9 |
| (8) | 6 | (5) | (3) | (11) | 10 | 23 | 3 | 18 |
| (5) | (20) | (3) | (1) | (15) | 14 | (13) | 5 | (18) |
| 2 | 15 | 4 | (2) | 14 | (11) | 10 | (6) | 12 |
| (3) | (5) | 1 | (3) | (1) | 3 | (3) | (1) | (6) |
| 57 | (80) | (13) | 54 | 4 | 104 | (79) | (80) | (92) |
| 1 | 1 | - | - | 1 | - | (2) | (1) | 1 |
| 129 | (136) | 33 | 88 | 1 | 141 | (60) | (93) | (70) |


| (13) | 36 | (17) | (118) |
| :---: | :---: | :---: | :---: |
| - | - | 37 | 3 |
| 37 | (1) | 128 | 91 |
| - | (3) | (26) | (6) |
| 24 | 32 | 122 | (30) |
| (20) | (2) | (24) | 42 |
| 18 | 1 | 15 | 48 |
| (2) | (1) | (9) | 90 |
| (25) | (1) | (5) | 2 |
| 17 | 3 | 5 | (2) |
| (8) | 2 | - | - |
| (23) | 108 | 149 | (129) |
| 2 | 1 | 1 | (1) |
| (7) | 142 | 263 | (70) |

1 Includes $\$ 11$ million of gains (Q1/17: \$17 million of losses) relating to our investments in equity-accounted associates and joint ventures.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
(\$ millions)

Preferred shares
Balance at beginning of period
Issue of preferred shares
Issue of preterred shares
Redemption of preferred share
Balance at end of period
Common shares
Balance at beginning of period
Issue of common shares
Purchase of common shares for cancellation
Treasury shares
Balance at end of period
Contributed surplus
Balance at beginning of period
Stock options exercise
Other
Balance at end of period
Retained earnings
Balance at beginning of period
Net income attributable to equity shareholders
Dividends Common
Premium on purchase of common shares for cancellation Other
Balance at end of period
AOCI, net of income ta
$A O C 1$, net of income tax, that is subject to subsequent reclassification to net income
Balance at beginning of perion adjustments
Net change in foreign of period
Balance at end of period
Net gains (losses) on AFS securities
Balance at beginning of period
Net change in AFS securities
Balance at end of period
t gains (losses) on cash flow hedges
Net change in cash flow hedges
Balance at end of period
AOCI, net of income tax, that is not subject to subsequent reclassification to net income
Net gains (losses) on post-employment defined benefit plans
Balance at beginning of period
Net change in post-employment defined benefit plans
Balance at end of period
Net fair value change of FVO liabilities attributable to changes in credit ris Balance at beginning of period
Net change attributable to changes in credit risk
Balance at end of period
Total
Non-controlling interests
Balance at beginning of pe
Net income attributable to non-controlling interests
Dividend
Balance at end of period
Equity at end of period

| Q2117 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,031 |
| - | - |  |  | - |  |  |  | 300 |
| - | - | - | - | - |  |  |  | (331) |
| 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 |
| 8,286 | 8,026 | 7,806 | 7,792 | 7,786 | 7,813 | 7,800 | 7,803 | 7,793 |
| 231 | 261 | 212 | 23 | 18 | 20 | 8 | 2 | 7 |
|  |  |  |  | (15) | (46) | (2) |  | - |
| (8) | (1) | 8 | (9) | 3 | (1) | 7 | (5) | 3 |
| 8,509 | 8,286 | 8,026 | 7,806 | 7,792 | 7,786 | 7,813 | 7,800 | 7,803 |
| 65 | 72 | 73 | 74 | 75 | 76 | 79 | 77 | 77 |
| 1 |  | 2 | 1 | 1 | 1 | 1 | 2 | 1 |
| (1) | (7) | (2) | (2) | (2) | (3) | (1) |  | (1) |
| - |  | (1) |  |  | 1 | (3) |  | - |
| 65 | 65 | 72 | 73 | 74 | 75 | 76 | 79 | 77 |
| 14,483 | 13,584 | 13,145 | 12,197 | 11,785 | 11,433 | 11,119 | 10,590 | 10,121 |
| 1,045 | 1,402 | 927 | 1,435 | 936 | 977 | 776 | 973 | 907 |
| (10) | (9) | (10) | (9) | (10) | (9) | (9) | (11) | (12) |
| (508) | (493) | (478) | (478) | (466) | (457) | (445) | (433) | (421) |
| - | - | - | - | (50) | (159) | (9) | - |  |
| 1 | (1) | - | - | 2 | - | 1 |  | (5) |
| 15,011 | 14,483 | 13,584 | 13,145 | 12,197 | 11,785 | 11,433 | 11,119 | 10,590 |
| 861 | 1,114 | 891 | 805 | 1,437 | 1,035 | 1,035 | 631 | 890 |
| 503 | (253) | 223 | 86 | (632) | 402 | - | 404 | (259) |
| 1,364 | 861 | 1,114 | 891 | 805 | 1,437 | 1,035 | 1,035 | 631 |
| 91 | 161 | 152 | 112 | 72 | 94 | 180 | 171 | 223 |
| 35 | (70) | 9 | 40 | 40 | (22) | (86) |  | (52) |
| 126 | 91 | 161 | 152 | 112 | 72 | 94 | 180 | 171 |
| 38 | 23 | 26 | 18 | 15 | 22 | 16 | 14 | (1) |
| 8 | 15 | (3) | 8 | 3 | (7) | 6 | 2 | 15 |
| 46 | 38 | 23 | 26 | 18 | 15 | 22 | 16 | 14 |
| (289) | (508) | (563) | (415) | (404) | (118) | (358) | (579) | (836) |
| (158) | 219 | 55 | (148) | (11) | (286) | 240 | 221 | 257 |
| (447) | (289) | (508) | (563) | (415) | (404) | (118) | (358) | (579) |
| (3) | - | 3 | 2 | 4 | 5 | (2) | (4) | (2) |
| (3) | (3) | (3) | 1 | (2) | (1) | 7 | 2 | (2) |
| (6) | (3) | - | 3 | 2 | 4 | 5 | (2) | (4) |
| 1,083 | 698 | 790 | 509 | 522 | 1,124 | 1,038 | 871 | 233 |
| 194 | 201 | 188 | 187 | 195 | 193 | 194 | 178 | 183 |
| 5 | 5 | - | 6 | 5 | 5 | 2 | 5 | 4 |
| - | (4) | - | (4) | - | (15) | - | (3) | - |
| 9 | (8) | 9 | (1) | (13) | 12 | (3) | 14 | (9) |
| 208 | 194 | 201 | 188 | 187 | 195 | 193 | 194 | 178 |
| 25,876 | 24,726 | 23,673 | 22,721 | 21,772 | 21,965 | 21,553 | 21,063 | 19,881 |


| $2017$ | $2016$ | $2016$ | 2015 12 M |
| :---: | :---: | :---: | :---: |
| 1,000 | 1,000 | 1,000 | 1,031 |
|  |  |  | 600 |
|  | - |  | (631) |
| 1,000 | 1,000 | 1,000 | 1,000 |
| 8,026 | 7,813 | 7,813 | 7,782 |
| 492 | 38 | 273 | 30 |
| - | (61) | (61) | (2) |
| (9) |  | 1 | 3 |
| 8,509 | 7,792 | 8,026 | 7,813 |
| 72 | 76 | 76 | 75 |
| 1 | 2 | 5 | 5 |
| (8) | (5) | (9) | (4) |
| - | 1 | - |  |
| 65 | 74 | 72 | 76 |
| 13,584 | 11,433 | 11,433 | 9,626 |
| 2,447 | 1,913 | 4,275 | 3,576 |
| (19) | (19) | (38) | (45) |
| $(1,001)$ | (923) | $(1,879)$ | $(1,708)$ |
| - | (209) | (209) | (9) |
| - | 2 | 2 | (7) |
| 15,011 | 12,197 | 13,584 | 11,433 |
| 1,114 | 1,035 | 1,035 | 313 |
| 250 | (230) | 79 | 722 |
| 1,364 | 805 | 1,114 | 1,035 |
| 161 | 94 | 94 | 258 |
| (35) | 18 | 67 | (164) |
| 126 | 112 | 161 | 94 |
| 23 | 22 | 22 | 26 |
| 23 | (4) | 1 | (4) |
| 46 | 18 | 23 | 22 |
| (508) | (118) | (118) | (492) |
| 61 | (297) | (390) | 374 |
| (447) | (415) | (508) | (118) |
| - | 5 | 5 |  |
| (6) | (3) | (5) | 5 |
| (6) | 2 | - | 5 |
| 1,083 | 522 | 790 | 1,038 |
| 201 | 193 | 193 | 164 |
| 10 | 10 | 20 | 14 |
| (4) | (15) | (19) | (5) |
| 1 | (1) | 7 | 20 |
| 208 | 187 | 201 | 193 |
| 25,876 | 21,772 | 23,673 | 21,553 |

ASSETS UNDER ADMINISTRATION ${ }^{1,2,3}$


| ASSETS UNDER MANAGEMENT ${ }^{3}$ |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 |
|  |  |  |  |  |  |  |  |  |  |
| Individuals | 69,936 | 65,302 | 63,486 | 61,195 | 56,021 | 57,227 | 57,381 | 57,697 | 53,406 |
| Institutions | 30,323 | 28,620 | 29,381 | 29,106 | 28,346 | 28,774 | 28,897 | 28,633 | 28,418 |
| Canadian retail mutual funds | 98,682 | 92,625 | 90,848 | 89,602 | 85,154 | 83,388 | 84,187 | 85,986 | 83,986 |
| Total assets under management | 198,941 | 186,547 | 183,715 | 179,903 | 169,521 | 169,389 | 170,465 | 172,316 | 165,810 |

 A
2 Includes the full contract amount of AUA or custody under a $50 / 50$ joint venture between CIBC and The Bank of New York Mellon.
 the clients.

LOANS AND ACCEPTANCES, NET OF ALLOWANCE FOR CREDIT LOSSES
(\$ millions)
Business, government and consumer loans
Canada

## GROSS IMPAIRED LOANS

| (\$ millions) | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GIL by portfolio: |  |  |  |  |  |  |  |  |  |
| Consumer ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 534 | 522 | 514 | 513 | 538 | 587 | 573 | 603 | 567 |
| Personal | 195 | 192 | 193 | 190 | 197 | 202 | 187 | 189 | 197 |
| Total GIL - consumer | 729 | 714 | 707 | 703 | 735 | 789 | 760 | 792 | 764 |
| Business and government |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 20 | 21 | 21 | 22 | 28 | 39 | 38 | 62 | 63 |
| Financial institutions | 3 | 4 | 4 | 8 | 5 | 5 | 5 | 5 | 6 |
| Retail and wholesale | 28 | 24 | 22 | 22 | 25 | 33 | 33 | 41 | 40 |
| Business services | 102 | 96 | 100 | 102 | 100 | 141 | 134 | 151 | 160 |
| Manufacturing - capital goods | 18 | 19 | 223 | 252 | 45 | 50 | 46 | 46 | 43 |
| Manufacturing - consumer goods | 6 | 6 | 6 | 10 | 11 | 12 | 9 | 10 | 8 |
| Real estate and construction | 177 | 184 | 189 | 190 | 203 | 260 | 242 | 296 | 324 |
| Agriculture | 4 | 4 | 5 | 5 | 7 | 4 | 4 | 4 | 6 |
| Oil and gas | 236 | 336 | 367 | 409 | 708 | 128 | 125 | 34 | 25 |
| Mining | - | - | - | 1 | 1 | 2 | 2 | 1 | 2 |
| Forest products | 1 | 1 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| Hardware and software | 2 | 2 | 2 | 3 | 1 | 1 | 1 | 1 | 1 |
| Telecommunications and cable | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 2 |
| Publishing, printing and broadcasting | 1 | 1 | 1 | - | - | - | - | - | - |
| Transportation | 3 | 3 | 3 | 3 | 3 | 4 | 3 | 4 | 3 |
| Utilities | - | - | - | - | 1 | 1 | 11 | 25 | 23 |
| Education, health and social services | 2 | 2 | 5 | 5 | 5 | 5 | 3 | 3 | 3 |
| Total GIL - business and government | 604 | 704 | 951 | 1,035 | 1,146 | 688 | 659 | 687 | 711 |
| Total GIL | 1,333 | 1,418 | 1,658 | 1,738 | 1,881 | 1,477 | 1,419 | 1,479 | 1,475 |
| GIL by geography: |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Canada | 414 | 405 | 374 | 353 | 373 | 342 | 333 | 337 | 338 |
| Other countries | 315 | 309 | 333 | 350 | 362 | 447 | 427 | 455 | 426 |
|  | 729 | 714 | 707 | 703 | 735 | 789 | 760 | 792 | 764 |
| Business and government |  |  |  |  |  |  |  |  |  |
| United States | 294 | 333 | 315 | 303 | 547 | 136 | 105 | 153 | 141 |
| Other countries | 210 | 215 | 432 | 476 | 294 | 398 | 374 | 434 | 477 |
|  | 604 | 704 | 951 | 1,035 | 1,146 | 688 | 659 | 687 | 711 |
| Total GIL | 1,333 | 1,418 | 1,658 | 1,738 | 1,881 | 1,477 | 1,419 | 1,479 | 1,475 |

1 Credit card loans are fully written-off at the earlier of the notice of consumer bankruptcy, settlement proposal, enlistment of credit counselling services, or when payments are contractually 180 days in arrears.

## ALLOWANCE FOR CREDIT LOSSES

| Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 172 | 165 | 168 | 174 | 179 | 202 | 188 | 195 | 181 |
| 153 | 145 | 145 | 146 | 145 | 147 | 145 | 146 | 142 |
| 325 | 310 | 313 | 320 | 324 | 349 | 333 | 341 | 323 |
| 13 | 13 | 14 | 14 | 14 | 19 | 18 | 31 | 31 |
| 1 | 2 | 2 | 2 | 2 | 3 | 3 | 3 | 3 |
| 18 | 16 | 15 | 17 | 17 | 17 | 17 | 21 | 20 |
| 52 | 50 | 53 | 54 | 54 | 70 | 67 | 67 | 78 |
| 5 | 5 | 47 | 84 | 43 | 47 | 43 | 43 | 40 |
| 6 | 5 | 5 | 9 | 9 | 9 | 6 | 6 | 4 |
| 79 | 79 | 84 | 80 | 82 | 108 | 102 | 136 | 154 |
| 1 | 2 | 2 | 2 | 2 | 3 | 3 | 1 | 3 |
| 15 | 31 | 28 | 78 | 140 | 63 | 38 | 11 | 10 |
| - | - | - | - | - | 1 | 1 | 1 | 1 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| 2 | 2 | 2 | 3 | 1 | 1 | 1 | 1 | 1 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 2 |
| 1 | 1 | - | - | - | - | - | - | - |
| 2 | 3 | 3 | 2 | 2 | 3 | 3 | 3 | 3 |
| - | - | - | - | 1 | 1 | 7 | 20 | 15 |
| 2 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 3 |
| 199 | 213 | 259 | 349 | 371 | 349 | 313 | 350 | 369 |
| 524 | 523 | 572 | 669 | 695 | 698 | 646 | 691 | 692 |
| 812 | 817 | 791 | 767 | 758 | 747 | 709 | 697 | 693 |
| 303 | 300 | 328 | 344 | 347 | 345 | 315 | 323 | 304 |
| 1,115 | 1,117 | 1,119 | 1,111 | 1,105 | 1,092 | 1,024 | 1,020 | 997 |
| 114 | 121 | 122 | 116 | 118 | 104 | 92 | 90 | 90 |
| 1,753 | 1,761 | 1,813 | 1,896 | 1,918 | 1,894 | 1,762 | 1,801 | 1,779 |

## ALLOWANCE FOR CREDIT LOSSES

| Total individually assessed allowance for credit losses By geography: <br> Consumer loans Canada |
| :---: |
| Business and government loans Canada |
| United States |
| Other countries |

## Total individually assessed allowance for credit losses

## By portfolio:

Consumer loans
Business and government loans


Total collectively assessed allowance for credit losses
By portfolio:
Consumer loans
Business and government loans
Undrawn credit facilities ${ }^{1}$


1 Included in Other liabilities on the consolidated balance sheet

## NET IMPAIRED LOANS

(\$ millions)

| $\mathrm{Q} 2 / 17$ | $\mathrm{Q} 1 / 17$ | $\mathrm{Q} 4 / 16$ | $\mathrm{Q} 3 / 16$ | $\mathrm{Q} 2 / 16$ | $\mathrm{Q} 1 / 16$ | $\mathrm{Q} 4 / 15$ | $\mathrm{Q} 3 / 15$ | $\mathrm{Q} 2 / 15$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Net impaired loans by portfolio:

## Consumer

Residential mortgages
Personal
Total net impaired loans - consumer

## Business and government

Non-residential mortgages
Financial institutions
Retail and wholesale
Business services
------- Manufacturing - capital goods
Manufacturing - consumer goods
. Real estate and construction
Agriculture
Oil and gas
Mining
Forest products
Hardware and software
....-.-.-. Telecommunications and cable
Publishing, printing and broadcasting
Transportation
Utilities
Education, health and social services
Total net impaired loans - business and government
Total net impaired loans

| 362 | 357 | 346 | 339 | 359 | 385 | 385 | 408 | 386 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 42 | 47 | 48 | 44 | 52 | 55 | 42 | 43 | 55 |
| 404 | 404 | 394 | 383 | 411 | 440 | 427 | 451 | 441 |
| 7 | 8 | 7 | 8 | 14 | 20 | 20 | 31 | 32 |
| 2 | 2 | 2 | 6 | 3 | 2 | 2 | 2 | 3 |
| 10 | 8 | 7 | 5 | 8 | 16 | 16 | 20 | 20 |
| 50 | 46 | 47 | 48 | 46 | 71 | 67 | 84 | 82 |
| 13 | 14 | 176 | 168 | 2 | 3 | 3 | 3 | 3 |
| - | 1 | 1 | 1 | 2 | 3 | 3 | 4 | 4 |
| 98 | 105 | 105 | 110 | 121 | 152 | 140 | 160 | 170 |
| 3 | 2 | 3 | 3 | 5 | 1 | 1 | 3 | 3 |
| 221 | 305 | 339 | 331 | 568 | 65 | 87 | 23 | 15 |
| - | - | - | 1 | 1 | 1 | 1 | - | 1 |
| - | - | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| - | - | - | - | - | - | - | - | - |
| - | - | - | - | - | - | - | - | - |
| - | - | 1 | - | - | - | - | - | - |
| 1 | - | - | 1 | 1 | 1 | - | 1 | - |
| - | - | - | - | - | - | 4 | 5 | 8 |
| - | - | 3 | 3 | 3 | 3 | 1 | - | - |
| 405 | 491 | 692 | 686 | 775 | 339 | 346 | 337 | 342 |
| 809 | 895 | 1,086 | 1,069 | 1,186 | 779 | 773 | 788 | 783 |



## Total net impaired loans

| 281 | 277 | 249 | 230 | 250 | 223 | 213 | 216 | 214 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 123 | 127 | 145 | 153 | 161 | 217 | 214 | 235 | 227 |
| 404 | 404 | 394 | 383 | 411 | 440 | 427 | 451 | 441 |
| 48 | 91 | 141 | 133 | 175 | 50 | 103 | 43 | 36 |
| 259 | 298 | 283 | 274 | 466 | 107 | 72 | 84 | 85 |
| 98 | 102 | 268 | 279 | 134 | 182 | 171 | 210 | 221 |
| 405 | 491 | 692 | 686 | 775 | 339 | 346 | 337 | 342 |
| 809 | 895 | 1,086 | 1,069 | 1,186 | 779 | 773 | 788 | 783 |

1 Net impaired loans is calculated by deducting the individual allowance and the portion of collective allowance relating to impaired loans, which are generally loans that are past 90 days in arrears, from GIL

## CHANGES IN GROSS IMPAIRED LOANS

| (\$ millions) | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GIL at beginning of period |  |  |  |  |  |  |  |  |  |
| Consumer | 714 | 707 | 703 | 735 | 789 | 760 | 792 | 764 | 803 |
| Business and government | 704 | 951 | 1,035 | 1,146 | 688 | 659 | 687 | 711 | 758 |
| Classified as impaired during the period Consumer ${ }^{1}$ | 1,418 | 1,658 | 1,738 | 1,881 | 1,477 | 1,419 | 1,479 | 1,475 | 1,561 |
|  | 349 | 314 | 326 | 291 | 334 | 271 | 275 | 293 | 298 |
| Business and government | 40 | 85 | 68 | 283 | 691 | 58 | 106 | 24 | 40 |
| Transferred to not impaired during the year Consumer | 389 | 399 | 394 | 574 | 1,025 | 329 | 381 | 317 | 338 |
|  | (36) | (40) | (28) | (40) | (35) | (22) | (29) | (30) | (25) |
| Business and government | (1) | (19) | - | (3) | (9) | (4) | (7) | (4) | (4) |
| Net repayments ${ }^{2}$ | (37) | (59) | (28) | (43) | (44) | (26) | (36) | (34) | (29) |
|  | (82) | (24) | (70) | (61) | (83) | (52) | (74) | (61) | (65) |
| Business and government | (131) | (252) | (44) | (327) | (144) | (46) | (56) | (30) | (33) |
| Amounts written-off Consumer ${ }^{1}$ | (213) | (276) | (114) | (388) | (227) | (98) | (130) | (91) | (98) |
|  | (230) | (234) | (233) | (235) | (229) | (197) | (204) | (208) | (225) |
| Business and government | (28) | (46) | (124) | (86) | (37) | (12) | (71) | (59) | (16) |
| Foreign exchange and other Consumer | (258) | (280) | (357) | (321) | (266) | (209) | (275) | (267) | (241) |
|  | 14 | (9) | 9 | 13 | (41) | 29 | - | 34 | (22) |
| Business and government | 20 | (15) | 16 | 22 | (43) | 33 | - | 45 | (34) |
| GIL at end of period Consumer | 34 | (24) | 25 | 35 | (84) | 62 | - | 79 | (56) |
|  | 729 | 714 | 707 | 703 | 735 | 789 | 760 | 792 | 764 |
| Business and government | 604 | 704 | 951 | 1,035 | 1,146 | 688 | 659 | 687 | 711 |
|  | 1,333 | 1,418 | 1,658 | 1,738 | 1,881 | 1,477 | 1,419 | 1,479 | 1,475 |


| $\begin{array}{r} 2017 \\ 6 M \end{array}$ | $\begin{array}{r} 2016 \\ 6 M \end{array}$ | $\overline{2016}$ | $\begin{gathered} 2015 \\ 12 \mathrm{M} \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| 707 | 760 | 760 | 734 |
| 951 | 659 | 659 | 700 |
| 1,658 | 1,419 | 1,419 | 1,434 |
| 663 | 605 | 1,222 | 1,154 |
| 125 | 749 | 1,100 | 207 |
| 788 | 1,354 | 2,322 | 1,361 |
| (76) | (57) | (125) | (105) |
| (20) | (13) | (16) | (17) |
| (96) | (70) | (141) | (122) |
| (106) | (135) | (266) | (254) |
| (383) | (190) | (561) | (141) |
| (489) | (325) | (827) | (395) |
| (464) | (426) | (894) | (830) |
| (74) | (49) | (259) | (174) |
| (538) | (475) | $(1,153)$ | $(1,004)$ |
| 5 | (12) | 10 | 61 |
| 5 | (10) | 28 | 84 |
| 10 | (22) | 38 | 145 |
| 729 | 735 | 707 | 760 |
| 604 | 1,146 | 951 | 659 |
| 1,333 | 1,881 | 1,658 | 1,419 |

## CHANGES IN ALLOWANCE FOR CREDIT LOSSES

| (\$ millions) | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total allowance at beginning of period | 1,761 | 1,813 | 1,896 | 1,918 | 1,894 | 1,762 | 1,801 | 1,779 | 1,817 |
| Write-offs | (258) | (280) | (357) | (321) | (266) | (209) | (275) | (267) | (241) |
| Recoveries | 50 | 47 | 44 | 46 | 43 | 50 | 42 | 49 | 48 |
| Provision for credit losses | 179 | 212 | 222 | 243 | 324 | 262 | 198 | 189 | 197 |
| Interest income on impaired loans | (6) | (8) | (9) | (9) | (5) | (6) | (5) | (6) | (6) |
| Foreign exchange and other | 27 | (23) | 17 | 19 | (72) | 35 | 1 | 57 | (36) |
| Total allowance at end of period ${ }^{3}$ | 1,753 | 1,761 | 1,813 | 1,896 | 1,918 | 1,894 | 1,762 | 1,801 | 1,779 |
| Individual allowance | 200 | 212 | 258 | 349 | 370 | 349 | 311 | 348 | 366 |
| Collective allowance ${ }^{3}$ | 1,553 | 1,549 | 1,555 | 1,547 | 1,548 | 1,545 | 1,451 | 1,453 | 1,413 |
| Total allowance for credit losses | 1,753 | 1,761 | 1,813 | 1,896 | 1,918 | 1,894 | 1,762 | 1,801 | 1,779 |


| 2017 | 2016 | 2016 | 2015 |
| :---: | :---: | :---: | :---: |
|  |  |  | 12M |
| 1,813 | 1,762 | 1,762 | 1,736 |
| (538) | (475) | $(1,153)$ | $(1,004)$ |
| 97 | 93 | 183 | 186 |
| 391 | 586 | 1,051 | 771 |
| (14) | (11) | (29) | (23) |
| 4 | (37) | (1) | 96 |
| 1,753 | 1,918 | 1,813 | 1,762 |
| 200 | 370 | 258 | 311 |
| 1,553 | 1,548 | 1,555 | 1,451 |
| 1,753 | 1,918 | 1,813 | 1,762 |

1 Credit card loans which are fully written-off when payments are contractually 180 days in arrears or upon customer bankruptcy are included both in classified as impaired and amounts written-off
2 Includes disposal of loans.
3 Includes $\$ 114$ million ( $\mathrm{Q} 1 / 17$ : $\$ 121$ million) of allowance on undrawn credit facilities included in Other liabilities on the consolidated balance sheet.

## PROVISION FOR CREDIT LOSSES

| Q2117 | $\mathrm{Q} 1 / 17$ | $\mathrm{Q} 4 / 16$ | $\mathrm{Q} 3 / 16$ | $\mathrm{Q} 2 / 16$ | $\mathrm{Q} 1 / 16$ | $\mathrm{Q} 4 / 15$ | $\mathrm{Q} 3 / 15$ | $\mathrm{Q} 2 / 15$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| $\mathbf{2 0 1 7}$ | 2016 | 2016 | 2015 |
| ---: | ---: | ---: | ---: |
| $\mathbf{6 M}$ | 6 M | 12 M | 12 M |

Provision for credit losses - impaired loans, by portfolio:
Consumer
Residential mortgages
Credit card
Personal
Total provision for credit losses - impaired loans, consumer
Business and government
Non-residential mortgage
Financial institutions
Retail and wholesal
Business services
Manufacturing - capital goods
Manufacturing - consumer goods
Real estate and construction
Agriculture
Oil and gas
Hardware and software
Telecommunications and cable
Publishing, printing and broadcasting
Transportation
Utilities
Education, health and social services
Total provision for credit losses - impaired loans, business and government
Total provision for credit losses - impaired loans
Provision for credit losses - impaired loans, by geography:
Consume
Canada
Other countries

## Business and government

Canada
United States
Other countries
Total provision for credit losses - impaired loans, by geography

## Provision for credit losses - incurred but not yet identified

 ConsumeBusiness and government
Total provision for credit losses - incurred but not yet identified Total provision for credit losses

## Of which: <br> Collectively assessed <br> Individually assessed

Includes provision for credit losses on: impaired personal, scored small business loans and mortgages; and net credit card write-offs

## NET WRITE-OFFS

| $\mathrm{Q} 2 / 17$ | $\mathrm{Q} 1 / 17$ | $\mathrm{Q} 4 / 16$ | $\mathrm{Q} 3 / 16$ | $\mathrm{Q} 2 / 16$ | $\mathrm{Q} 1 / 16$ | $\mathrm{Q} 4 / 15$ | $\mathrm{Q} 3 / 15$ | $\mathrm{Q} 2 / 15$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 2017 | 2016 | 2016 | 2015 |
| ---: | ---: | ---: | ---: |
| $6 M$ | 6 M | 12 M | 12 M |

## Net write-offs by portfolio:

## Consumer

Residential mortgages
Personal
Credit card
Net write-offs on consumer loans

## Business and government

Non-residential mortgages
Retail and wholesale
Business services
Manufacturing - capital goods
Manufacturing - consumer goods
Real estate and construction
Agriculture
Oil and gas
Forest products
Hardware and software

- Telecommunications and cable

Publishing, printing and broadcasting
-------- Transportation
Utilities
Education, health and social services
Net write-offs on business and government loans Total net write-offs

| 6 | 8 | 16 | 7 | 9 | 2 | 13 | 6 | 10 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 76 | 73 | 74 | 82 | 71 | 60 | 62 | 62 | 72 |
| 103 | 110 | 101 | 103 | 108 | 92 | 88 | 93 | 99 |
| 185 | 191 | 191 | 192 | 188 | 154 | 163 | 161 | 181 |
| - | - | - | 1 | 5 | - | 10 | 3 | 4 |
| - | 1 | 3 | - | 2 | - | 5 | 1 | - |
| 2 | 2 | 6 | 7 | 11 | (3) | 5 | 14 | 6 |
| 2 | 38 | 52 | - | 1 | - | - | 1 | - |
| 1 | - | 5 | 1 | 1 | - | 1 | - | 1 |
| 8 | 1 | 4 | 4 | 13 | 1 | 34 | 35 | 1 |
| - | 1 | 1 | 1 | 1 | - | - | - | - |
| 9 | (1) | 48 | 68 | - | - | 1 | 1 | - |
| - | - | - | - | 1 | - | - | - | - |
| - | - | 1 | - | - | - | - | 1 | - |
| - | - | - | - | - | - | 1 | - | - |
| - | - | - | - | - | - | - | - | (1) |
| 1 | - | 1 | - | - | 1 | - | 1 | - |
| - | - | - | 1 | - | 6 | 13 | - | - |
| - | - | 1 | - | - | - | - | - | 1 |
| 23 | 42 | 122 | 83 | 35 | 5 | 70 | 57 | 12 |
| 208 | 233 | 313 | 275 | 223 | 159 | 233 | 218 | 193 |


| 14 | 11 | 34 | 32 |
| :---: | :---: | :---: | :---: |
| 149 | 131 | 287 | 252 |
| 213 | 200 | 404 | 370 |
| 376 | 342 | 725 | 654 |
| - | 5 | 6 | 17 |
| 1 | 2 | 5 | 7 |
| 4 | 8 | 21 | 27 |
| 40 | 1 | 53 | - |
| 1 | 1 | 7 | 2 |
| 9 | 14 | 22 | 92 |
| 1 | 1 | 3 | - |
| 8 | - | 116 | 2 |
| - | 1 | 1 | - |
| - | - | 1 | 1 |
| - | - | - | 1 |
| - | - | - | (1) |
| 1 | 1 | 2 | 2 |
| - | 6 | 7 | 13 |
| - | - | 1 | 1 |
| 65 | 40 | 245 | 164 |
| 441 | 382 | 970 | 818 |

Net write-offs by geography:

## Consumer

Canada
Other countries

## Business and governmen

Canada

```
United States
```

Other countries

Total net write-offs

| 182 | 183 | 175 | 183 | 181 | 153 | 154 | 153 | 171 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3 | 8 | 16 | 9 | 7 | 1 | 9 | 8 | 10 |
| 185 | 191 | 191 | 192 | 188 | 154 | 163 | 161 | 181 |
| 15 | 4 | 79 | 20 | 6 | 3 | 15 | 8 | 7 |
| 3 | - | 2 | 53 | - | 6 | 30 | - | - |
| 5 | 38 | 41 | 10 | 29 | (4) | 25 | 49 | 5 |
| 23 | 42 | 122 | 83 | 35 | 5 | 70 | 57 | 12 |
| 208 | 233 | 313 | 275 | 223 | 159 | 233 | 218 | 193 |


| 365 | 334 | 692 | 625 |
| :---: | :---: | :---: | :---: |
| 11 | 8 | 33 | 29 |
| 376 | 342 | 725 | 654 |
| 19 | 9 | 108 | 34 |
| 3 | 6 | 61 | 51 |
| 43 | 25 | 76 | 79 |
| 65 | 40 | 245 | 164 |
| 441 | 382 | 970 | 818 |

CREDIT RISK FINANCIAL MEASURES

|  | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diversification ratios |  |  |  |  |  |  |  |  |  |
| Gross loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 75\% | 75\% | 74\% | 74\% | 73\% | 73\% | 74\% | 74\% | 75\% |
| Business and government | 25\% | 25\% | 26\% | 26\% | 27\% | 27\% | 26\% | 26\% | 25\% |
| Canada | 91\% | 91\% | 90\% | 90\% | 90\% | 89\% | 91\% | 90\% | 91\% |
| United States | 5\% | 5\% | 5\% | 5\% | 5\% | 5\% | 4\% | 4\% | 4\% |
| Other countries | 4\% | 4\% | 5\% | 5\% | 5\% | 6\% | 5\% | 6\% | 5\% |
| Coverage ratios |  |  |  |  |  |  |  |  |  |
| Allowance for credit losses to GIL and acceptances - segmented and total ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
| Consumer | 45\% | 43\% | 44\% | 46\% | 44\% | 44\% | 44\% | 43\% | 42\% |
| Business and government | 33\% | 30\% | 27\% | 34\% | 32\% | 51\% | 47\% | 51\% | 52\% |
| Total | 39\% | 37\% | 34\% | 38\% | 37\% | 47\% | 46\% | 47\% | 47\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |
| Gross impaired loans-to-gross loans and acceptances | 0.40 \% | 0.44 \% | 0.52 \% | 0.55 \% | 0.62 \% | 0.49 \% | 0.48 \% | 0.51 \% | 0.53 \% |
| Net impaired loans and acceptances-to-net loans and acceptances | 0.24 \% | 0.28 \% | 0.34 \% | 0.34 \% | 0.39 \% | 0.26 \% | 0.27 \% | 0.28 \% | 0.28 \% |
| Segmented net impaired loans-to-segmented net loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 0.16 \% | 0.17 \% | 0.17 \% | 0.17 \% | 0.18 \% | 0.20 \% | 0.20 \% | 0.21 \% | 0.21 \% |
| Business and government | 0.48 \% | 0.61 \% | 0.83\% | $0.83 \%$ | 0.96\% | 0.42 \% | $0.46 \%$ | 0.46 \% | 0.50\% |
| Canada | 0.11 \% | 0.13 \% | 0.13 \% | 0.13\% | 0.16 \% | 0.10\% | 0.12 \% | 0.10 \% | 0.10 \% |
| United States | 1.53 \% | 1.93 \% | 1.72\% | 1.74 \% | 3.02 \% | 0.68 \% | 0.57 \% | 0.68 \% | $0.76 \%$ |
| Other countries | 1.70 \% | 1.78 \% | 2.88 \% | 3.09 \% | 2.03 \% | 2.42 \% | 2.52 \% | 2.84 \% | 3.22 \% |


| PAST DUE LOANS BUT NOT IMPAREED ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) |  |  |  | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 |
|  | Less than | 31 to 90 | Over 90 | Total | Total past due loans |  |  |  |  |  |  |  |
|  | 31 days | days | days |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 2,300 | 762 | 204 | 3,266 | 3,217 | 3,262 | 3,515 | 3,001 | 3,105 | 2,855 | 3,001 | 2,756 |
| Personal | 616 | 168 | 25 | 809 | 827 | 810 | 787 | 661 | 723 | 692 | 643 | 649 |
| Credit card | 608 | 177 | 105 | 890 | 825 | 890 | 921 | 805 | 857 | 762 | 686 | 746 |
| Business and government | 221 | 134 | 39 | 394 | 334 | 363 | 438 | 291 | 309 | 344 | 296 | 311 |
|  | 3,745 | 1,241 | 373 | 5,359 | 5,203 | 5,325 | 5,661 | 4,758 | 4,994 | 4,653 | 4,626 | 4,462 |

1 Represents individual allowance and the portion of collective allowance relating to impaired loans, which are generally loans that are past 90 days in arrears
2 Past due loans are loans where repayment of principal or payment of interest is contractually in arrears.

## OUTSTANDING DERIVATIVE CONTRACTS - NOTIONAL AMOUNTS

| Q2/17 |  |  |  |  |  | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residual term to contractual maturity |  |  | Total | Analyzed by use |  | Total notional amount |  |  |  |  |  |  |  |
| $\begin{array}{r} \hline \text { Less than } 1 \\ \text { year } \\ \hline \end{array}$ | $\begin{array}{r} 1-5 \\ \text { years } \end{array}$ | $\begin{array}{r} \text { Over } \\ 5 \text { years } \end{array}$ | notional amount | Trading | ALM | $1$ |  |  |  |  |  |  |  |
| 10,315 | 411 | - | 10,726 | 5,674 | 5,052 | 13,021 | 13,001 | 18,121 | 12,443 | 7,823 | 10,913 | 12,906 | 11,981 |
| 157,027 | 10,992 | - | 168,019 | 168,019 | - | 146,154 | 201,237 | 144,745 | 149,692 | 178,257 | 140,806 | 179,952 | 136,332 |
| 61,162 | 190,081 | 76,580 | 327,823 | 250,197 | 77,626 | 333,798 | 352,045 | 350,353 | 350,867 | 370,652 | 375,893 | 390,022 | 418,121 |
| 628,488 | 647,955 | 200,795 | 1,477,238 | 1,260,486 | 216,752 | 1,449,069 | 1,389,095 | 1,312,820 | 1,206,724 | 1,053,548 | 897,872 | 956,102 | 858,463 |
| 5,169 | 2,425 | 2,895 | 10,489 | 4,790 | 5,699 | 9,816 | 10,044 | 10,382 | 9,666 | 7,407 | 8,136 | 5,847 | 5,647 |
| 2,952 | 2,292 | 368 | 5,612 | 5,612 | - | 4,851 | 4,737 | 4,538 | 5,095 | 3,775 | 4,532 | 5,594 | 4,641 |
| 865,113 | 854,156 | 280,638 | 1,999,907 | 1,694,778 | 305,129 | 1,956,709 | 1,970,159 | 1,840,959 | 1,734,487 | 1,621,462 | 1,438,152 | 1,550,423 | 1,435,185 |
| 59,355 | 15,827 | 57 | 75,239 | 72,631 | 2,608 | 71,307 | 73,699 | 50,659 | 66,013 | 69,294 | 77,890 | 96,016 | 62,581 |
| 12,571 | - | - | 12,571 | 12,571 | - | 26 | 536 | 59 | 1,280 | 1,085 | 1 | 654 | 6,636 |
| 6,100 | - | - | 6,100 | 6,100 | - | 26 | - | 33 | 1,280 | 1,751 | 8 | 654 | 7,842 |
| 78,026 | 15,827 | 57 | 93,910 | 91,302 | 2,608 | 71,359 | 74,235 | 50,751 | 68,573 | 72,130 | 77,899 | 97,324 | 77,059 |
| 943,139 | 869,983 | 280,695 | 2,093,817 | 1,786,080 | 307,737 | 2,028,068 | 2,044,394 | 1,891,710 | 1,803,060 | 1,693,592 | 1,516,051 | 1,647,747 | 1,512,244 |
| 321,964 | 9,198 | 999 | 332,161 | 325,974 | 6,187 | 283,844 | 278,192 | 295,417 | 323,397 | 303,884 | 263,150 | 268,721 | 261,906 |
| 227,098 | 48,365 | 22,822 | 298,285 | 230,784 | 67,501 | 274,491 | 254,448 | 245,800 | 220,204 | 225,121 | 200,297 | 179,022 | 167,084 |
| 19,833 | 1,232 | 78 | 21,143 | 21,121 | 22 | 20,306 | 23,395 | 21,963 | 20,359 | 20,878 | 19,550 | 23,538 | 23,131 |
| 23,165 | 968 | 45 | 24,178 | 24,178 | - | 22,865 | 23,715 | 22,292 | 23,535 | 26,113 | 22,721 | 25,609 | 25,364 |
| 592,060 | 59,763 | 23,944 | 675,767 | 602,057 | 73,710 | 601,506 | 579,750 | 585,472 | 587,495 | 575,996 | 505,718 | 496,890 | 477,485 |
| - | - | - | - | - | - | - | - | - | - | - | - | 44 | - |
| 592,060 | 59,763 | 23,944 | 675,767 | 602,057 | 73,710 | 601,506 | 579,750 | 585,472 | 587,495 | 575,996 | 505,718 | 496,934 | 477,485 |
| - | - | - | - | - | - | 18 | 91 | 178 | 344 | 450 | 519 | 680 | 954 |
| 360 | 206 | - | 566 | 566 | - | 531 | 5,653 | 5,796 | 6,047 | 6,308 | 6,593 | 7,202 | 7,777 |
| 14 | 243 | 853 | 1,110 | 946 | 164 | 1,155 | 1,460 | 1,356 | 1,191 | 1,831 | 2,377 | 1,427 | 26,116 |
| 196 | $\cdots$ | 4 | 200 | 200 | - | 202 | 4,872 | 4,909 | 4,926 | 5,000 | 5,032 | 5,060 | 5,029 |
| - | - | - | - | - | - | - | 13 | 144 | 88 | 140 | 732 | 262 | 24,729 |
| 570 | 449 | 857 | 1,876 | 1,712 | 164 | 1,906 | 12,089 | 12,383 | 12,596 | 13,729 | 15,253 | 14,631 | 64,605 |
| 68,925 | 17,410 | 88 | 86,423 | 85,372 | 1,051 | 80,325 | 72,619 | 60,610 | 53,106 | 42,570 | 42,936 | 41,282 | 42,587 |
| 37,590 | 7,922 | - | 45,512 | 45,512 | - | 27,670 | 34,016 | 28,430 | 22,502 | 16,917 | 19,304 | 15,901 | 13,641 |
| 106,515 | 25,332 | 88 | 131,935 | 130,884 | 1,051 | 107,995 | 106,635 | 89,040 | 75,608 | 59,487 | 62,240 | 57,183 | 56,228 |
| 2,557 | 22 | - | 2,579 | 2,579 | - | 4,116 | 1,088 | 3,641 | 2,075 | 944 | 1,446 | 1,816 | 1,884 |
| 1,774 | - | - | 1,774 | 1,774 | - | 1,131 | 758 | 1,247 | 1,916 | 939 | 2,999 | 2,128 | 1,411 |
| 4,331 | 22 | - | 4,353 | 4,353 | - | 5,247 | 1,846 | 4,888 | 3,991 | 1,883 | 4,445 | 3,944 | 3,295 |
| 13,845 | 9,065 | 3,104 | 26,014 | 26,011 | 3 | 24,316 | 23,563 | 19,643 | 19,149 | 20,312 | 18,671 | 21,875 | 21,962 |
| 67 | - | - | 67 | 67 | - | 73 | 47 | 28 | 21 | 13 | 14 | 34 | 38 |
| 12,743 | 5,300 | 367 | 18,410 | 18,410 | - | 17,428 | 18,556 | 16,857 | 15,044 | 16,099 | 18,049 | 19,500 | 19,896 |
| 26,655 | 14,365 | 3,471 | 44,491 | 44,488 | 3 | 41,817 | 42,166 | 36,528 | 34,214 | 36,424 | 36,734 | 41,409 | 41,896 |
| 1,673,270 | 969,914 | 309,055 | 2,952,239 | 2,569,574 | 382,665 | 2,786,539 | 2,786,880 | 2,620,021 | 2,516,964 | 2,381,111 | 2,140,441 | 2,261,848 | 2,155,753 |
| 1,543,137 | 940,865 | 308,631 | 2,792,633 | 2,412,576 | 380,057 | 2,668,951 | 2,659,315 | 2,522,736 | 2,408,929 | 2,275,026 | 2,022,190 | 2,126,951 | 2,043,746 |
| 130,133 | 29,049 | 424 | 159,606 | 156,998 | 2,608 | 117,588 | 127,565 | 97,285 | 108,035 | 106,085 | 118,251 | 134,897 | 112,007 |

Interest rate derivatives
Over-the-counter (OTC)
Over-the-counter (OTC)
Forward rate agreement
Centrally cleared forward rate agreements
Swap contracts
Centrally cleared swap contracts
Purchased options
Written options
Exchange-traded
Futures contracts
Purchased options
Written options
Total interest rate derivatives
Foreign exchange derivatives
Over-the-counter
Forward contracts
Swap contracts
Purchased options
Exchange-traded
Futures contracts
Total foreign exchange derivatives
Credit derivatives
Over-the-counter
Over-the-counter
Total return swap contracts - protection sold
Credit default swap contracts - protection purchased Centrally cleared credit default swap contracts

- protection purchased

Centrally cleared credit default swap contracts - protection sold

Total credit derivatives
Equity derivatives
Over-the-counter
Exchange-traded
Total equity derivatives
Over-the-counter
Exchange-traded
Total precious metal derivatives
Other commodity derivatives
Over-the-counter
Centrally cleared commodity derivatives
change-traded
Total oher com modity derivatives
Total notional amount
Of which:
Over-the-counter
ALM: Asset/liability management.
 $\$ 179.7$ billion (Q1/17: $\$ 168.5$ billion) are with counterparties that have no collateral posting arrangements. All counterparties with whom we have one-way collateral posting arrangements are sovereign entities.

## FAIR VALUE OF FINANCIAL INSTRUMENTS

| (\$ millions) | Q2/17 |  | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Book value  <br> (includes AFS  <br> securities at  <br> amortized cost) Fair value |  | Fair value over (under) book value |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |
| Cash and deposits with banks | 14,403 | 14,403 | - | - | - | - | - | - | - | - | - |
| Securities | 95,890 | 96,069 | 179 | 147 | 206 | 194 | 161 | 109 | 136 | 246 | 244 |
| Cash collateral on securities borrowed | 6,694 | 6,694 | - | - | - | - | - | - | - | - | - |
| Securities purchased under resale agreements | 37,148 | 37,148 | - | - | - | - | - | - | - | - | - |
| Loans, net of allowance | 321,929 | 322,131 | 202 | 33 | 579 | 714 | 477 | 1,202 | 1,018 | 1,315 | 847 |
| Derivative instruments | 25,612 | 25,612 | - | - | - | - | - | - | - | - | - |
| Customers' liability under acceptances | 8,823 | 8,823 | - | - | - | - | - | - | - | - | - |
| Other assets | 8,338 | 8,338 | - | - | - | - | - | - | - | - | - |
| Liabilities |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | 413,128 | 414,027 | 899 | 798 | 976 | 976 | 739 | 700 | 697 | 1,126 | 1,070 |
| Obligations related to securities sold short | 13,093 | 13,093 | - | - | - | - | - | - | -- | - | - |
| Cash collateral on securities lent | 1,702 | 1,702 | - | - | - | - | - | - | - | - | - |
| Obligations related to securities sold under repurchase agreements | 24,160 | 24,160 | - | - | - | - | - | - | - | - | - |
| Derivative instruments | 24,345 | 24,345 | - | - | - | - | - | - | - | - | - |
| Acceptances | 8,825 | 8,825 | - | - | - | - | - | - | - | - | - |
| Other liabilities | 9,825 | 9,825 | - | - | - | - | - | - | - | - | - |
| Subordinated indebtedness | 3,305 | 3,637 | 332 | 271 | 267 | 258 | 245 | 208 | 257 | 277 | 293 |

## FAIR VALUE OF AFS SECURITIES

| (\$ millions) | Q2/17 |  | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unrealized net gains (losses) |  |  |  |  |  |  |  |  |  |  |
|  | Amortized cost | Fair value |  |  |  |  |  |  |  |  |  |
| AFS securities |  |  |  |  |  |  |  |  |  |  |  |
| Government issued or guaranteed | 22,600 | 22,633 | 33 | (5) | 54 | 49 | (11) | (64) | (34) | 24 | 30 |
| Mortgage- and asset-backed | 7,882 | 7,882 | - | (3) | 3 | 3 | 1 | 10 | 10 | 26 | 20 |
| Corporate debt | 4,759 | 4,745 | (14) | (12) | (4) | (2) | (8) | (15) | (13) | (2) | (1) |
| Corporate equity | 218 | 378 | 160 | 167 | 153 | 144 | 179 | 178 | 173 | 198 | 195 |
|  | 35,459 | 35,638 | 179 | 147 | 206 | 194 | 161 | 109 | 136 | 246 | 244 |

FAIR VALUE OF DERIVATIVE INSTRUMENTS

| (\$ millions) | Q2/17 |  | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair value, net |  |  |  |  |  |  |  |  |  |  |
|  | Positive | Negative |  |  |  |  |  |  |  |  |  |
| Total held for trading purposes | 22,226 | 21,964 | 262 | (127) | (406) | (802) | $(3,108)$ | $(3,202)$ | $(2,299)$ | $(1,627)$ | $(3,372)$ |
| Total held for ALM purposes | 3,386 | 2,381 | 1,005 | $(1,899)$ | (639) | (870) | (896) | (561) | (416) | (226) | (350) |
| Total fair value ${ }^{1}$ | 25,612 | 24,345 | 1,267 | $(2,026)$ | $(1,045)$ | $(1,672)$ | $(4,004)$ | $(3,763)$ | $(2,715)$ | $(1,853)$ | $(3,722)$ |
| Average fair values of derivatives during the quarter | 23,741 | 24,337 | (596) | $(1,368)$ | $(1,499)$ | $(2,262)$ | $(3,861)$ | $(2,615)$ | $(2,168)$ | $(2,188)$ | $(2,545)$ |

1 Includes positive fair value of $\$ 1,449$ million ( $\mathrm{Q} 1 / 17$ : $\$ 1,080$ million) and negative fair value of $\$ 934$ million ( $\mathrm{Q} 1 / 17$ : $\$ 754$ million) for exchange-traded derivatives.


[^0]:    Intersegment revenue represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model.
    Loan amounts are stated before any related allowances.
    Multi-family dwelling mortgages are included in business lending.
    4 Comprises loans and acceptances and notional amount of letters of credit
    5 Average interest-earning assets include interest-bearing deposits with banks, securities, and loans net of allowances.
    6 See Notes to users: Non-GAAP measures

