

# Supplementary Financial Information 

For the period ended January 31, 2017

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This document is unaudited and should be read in conjunction with our quarterly report to shareholders and news release for Q1/17, and our 2016 annual report (including audited consolidated financial statements and accompanying management's discussion and analysis). Additional financial information is also available through our quarterly investor presentations as well as the quarterly conference call webcast. All relevant information in this document is prepared under International Financial Reporting Standards (IFRS) and all amounts are in millions of Canadian dollars, unless otherwise stated.

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## NOTES TO USERS

## Non-GAAP measures

 GAAP, and accordingly, these measures may not be comparable to similar measures used by other companies. Investors may find these non-GAAP measures useful in analyzing financial performance.

## Adjusted measures



 those of some of our Canadian peer banks which make similar adjustments in their public disclosure, it should be noted that there is no standardized meaning for adjusted measures under GAAP.
 same after-tax revenue.

Adjusted diluted EPS
We adjust our reported diluted EPS to remove the impact of items of note, net of taxes, to calculate the adjusted diluted EPS
Adjusted efficiency ratio
We adjust our reported revenue and non-interest expenses to remove the impact of items of note and gross up tax-exempt revenue to bring it to a TEB basis, as applicable
Adjusted dividend payout ratio
We adjust our reported net income attributable to common shareholders to remove the impact of items of note, net of taxes, to calculate the adjusted dividend payout ratio.
Adjusted return on common shareholders' equity
We adjust our reported net income attributable to common shareholders to remove the impact of items of note, net of taxes, to calculate the adjusted return on common shareholders' equity.
Adiusted effective tax rate
We adjust our reported income before income taxes and reported income taxes to remove the impact of items of note to calculate the adjusted effective tax rate.

## Economic capital


 and Other. There is no comparable GAAP measure for economic capital.

## Economic profit

 information to identify relative contributions to shareholder value. Reconciliation of net income attributable to equity shareholders to economic profit is provided with segmented information on pages 9 to 11 .

Segmented return on equity
 segmented basis provides a similar metric relating to the economic capital allocated to the segments. As a result, segmented return on equity is a non-GAAP measure

## Reconciliation of non-GAAP to GAAP measures

The following table on page 2 provides a reconciliation of non-GAAP to GAAP measures related to CIBC on a consolidated basis.

## NOTES TO USERS

(\$ millions)
Reconciliation of non-GAAP to GAAP measures

| Reported and adjusted diluted EPS |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reported net income attributable to common shareholders | A | 1,393 | 917 | 1,426 | 926 | 968 | 767 | 962 | 895 | 907 |
| After-tax impact of items of note |  | (241) | 110 | (369) | 21 | 47 | 172 | 12 | 13 | 33 |
| Adjusted net income attributable to common shareholders ${ }^{1}$ | B | 1,152 | 1,027 | 1,057 | 947 | 1,015 | 939 | 974 | 908 | 940 |
| Diluted weighted-average common shares outstanding (thousands) | C | 398,311 | 395,750 | 395,328 | 395,150 | 397,428 | 397,838 | 397,828 | 397,785 | 397,887 |
| Reported diluted EPS (\$) | A / C | 3.50 | 2.32 | 3.61 | 2.35 | 2.43 | 1.93 | 2.42 | 2.25 | 2.28 |
| Adjusted diluted EPS (\$) ${ }^{1}$ | B/C | 2.89 | 2.60 | 2.67 | 2.40 | 2.55 | 2.36 | 2.45 | 2.28 | 2.36 |
| Reported and adjusted efficiency ratio Reported total revenue | D | 4,209 | 3,681 | 4,136 | 3,631 | 3,587 | 3,483 | 3,520 | 3,394 | 3,459 |
| Adjusting items: |  |  |  |  |  |  |  |  |  |  |
| Pre-tax impact of items of note |  | (299) | 3 | (459) | (53) | 4 | 2 | 4 | 9 | (55) |
| TEB |  | 118 | 97 | 142 | 120 | 115 | 91 | 131 | 112 | 148 |
| Adjusted total revenue ${ }^{1}$ | E | 4,028 | 3,781 | 3,819 | 3,698 | 3,706 | 3,576 | 3,655 | 3,515 | 3,552 |
| Reported non-interest expenses | F | 2,274 | 2,347 | 2,218 | 2,242 | 2,164 | 2,383 | 2,179 | 2,104 | 2,195 |
| Adjusting items: |  |  |  |  |  |  |  |  |  |  |
| Adjusted non-interest expenses ${ }^{1}$ | G | 2,268 | 2,200 | 2,208 | 2,147 | 2,154 | 2,160 | 2,167 | 2,095 | 2,101 |
| Reported efficiency ratio | F/D | 54.0\% | 63.8\% | 53.6\% | 61.7\% | 60.3\% | 68.4\% | 61.9\% | 62.0\% | 63.5\% |
| Adjusted efficiency ratio ${ }^{1}$ | G/E | 56.3\% | 58.2\% | 57.8\% | 58.0\% | 58.1\% | 60.4\% | 59.3\% | 59.6\% | 59.2\% |
| Reported and adjusted dividend payout ratio |  |  |  |  |  |  |  |  |  |  |
| Dividends paid to common shareholders | H | 493 | 478 | 478 | 466 | 457 | 445 | 433 | 421 | 409 |
| Reported dividend payout ratio | H/A | 35.4\% | 52.2\% | 33.5\% | 50.2\% | 47.3\% | 58.0\% | 45.0\% | 47.1\% | 45.1\% |
| Adjusted dividend payout ratio ${ }^{1}$ | H/B | 42.8\% | 46.6\% | 45.2\% | 49.1\% | 45.1\% | 47.4\% | 44.5\% | 46.4\% | 43.5\% |
| Reported and adjusted return on common shareholders' equity Average common shareholders' equity | 1 | 22,674 | 21,763 | 21,198 | 20,899 | 21,233 | 20,122 | 18,733 | 18,437 | 18,123 |
| Reported return on common shareholders' equity | A/I | 24.4\% | 16.8\% | 26.8\% | 18.0\% | 18.1\% | 15.1\% | 20.4\% | 19.9\% | 19.9\% |
| Adjusted return on common shareholders' equity ${ }^{1}$ | B/I | 20.1\% | 18.8\% | 19.8\% | 18.4\% | 19.0\% | 18.5\% | 20.6\% | 20.2\% | 20.6\% |
| Reported and adjusted effective tax rate |  |  |  |  |  |  |  |  |  |  |
| Reported income before income taxes | J | 1,723 | 1,112 | 1,675 | 1,065 | 1,161 | 902 | 1,152 | 1,093 | 1,077 |
| Pre-tax impact of items of note |  | (293) | 150 | (409) | 82 | 83 | 225 | 16 | 18 | 39 |
| Adjusted income before income taxes ${ }^{1}$ | K | 1,430 | 1,262 | 1,266 | 1,147 | 1,244 | 1,127 | 1,168 | 1,111 | 1,116 |
| Reported income taxes | L | 316 | 181 | 234 | 124 | 179 | 124 | 174 | 182 | 154 |
| Tax impact of items of note |  | (52) | 40 | (40) | 61 | 36 | 51 | 4 | 5 | 6 |
| Adjusted income taxes ${ }^{1}$ | M | 264 | 221 | 194 | 185 | 215 | 175 | 178 | 187 | 160 |
| Reported effective tax rate | LIJ | 18.4\% | 16.2\% | 14.0\% | 11.6\% | 15.4\% | 13.7\% | 15.1\% | 16.7\% | 14.3\% |
| Adjusted effective tax rate ${ }^{1}$ | M / K | 18.5\% | 17.5\% | 15.4\% | 16.1\% | 17.3\% | 15.5\% | 15.2\% | 16.8\% | 14.3\% |


| 4,237 | 3,531 |
| :---: | :---: |
| (191) | 230 |
| 4,046 | 3,761 |
| 395,919 | 397,832 |
| 10.70 | 8.87 |
| 10.22 | 9.45 |
| 15,035 | 13,856 |
| (505) | (40) |
| 474 | 482 |
| 15,004 | 14,298 |
| 8,971 | 8,861 |
| (262) | (338) |
| 8,709 | 8,523 |
| 59.7\% | 63.9\% |
| 58.0\% | 59.6\% |
| 1,879 | 1,708 |
| 44.3\% | 48.4\% |
| 46.4\% | 45.4\% |
| 21,275 | 18,857 |
| 19.9\% | 18.7\% |
| 19.0\% | 19.9\% |
| 5,013 | 4,224 |
| (94) | 298 |
| 4,919 | 4,522 |
| 718 | 634 |
| 97 | 66 |
| 815 | 700 |
| 14.3\% | 15.0\% |
| 16.6\% | 15.5\% |

1 Non-GAAP measure
2 Annualized.

## NOTES TO USERS

## (\$ millions)

Q1/17 $\quad$ Q4/16 $\quad$ Q3/16 $\quad$ Q2/16 $\quad$ Q1/16 $\quad$ Q4/15 $\quad$ Q3/15 $\quad$ Q2/15 $\quad$ Q1/15
Items of note
Gain on the sale and lease back of certain retail properties
Gain, net of related transaction costs, on the sale of our minority investment in ACI
Gain, net of related transaction and severance costs, on the sale of a processing centre
Gain arising from accounting adjustments on credit card-related balance sheet amounts
Gain on sale of an investment in our merchant banking portfolio
Loss (income) from the structured credit run-off business
Amortization of intangible assets
Increase in legal provisions
Increase in collective allowance recognized in Corporate and Other ${ }^{2}$
Loan losses in our exited European leveraged finance portfolio
Restructuring charges primarily relating to employee severance
Pre-tax impact of items of note on net income
income tax impact on above items of note
Income tax recovery due to the settlement of transfer pricing-related matters
Income tax recovery arising from a change in our expected utilization of tax loss carryforwards
After-tax impact of items of note on net income
After-tax impact of items of note on non-controlling interests
After-tax impact of items of note on net income attributable to common shareholders

| (299) | - | - | - | - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -- | - | (428) | - | - | - | - | - | - |
| - | - | - | (53) | - | - | - | - | - |
| - | - | - | - | - | - | - | - | (46) |
| - | - | - | - | - | - | - | - | (23) |
| - | 9 | (28) | 11 | 5 | 3 | 6 | 8 | 12 |
| 6 | 7 | 7 | 7 | 9 | 11 | 10 | 10 | 11 |
| - | - | - | 77 | - | - | - | - | - |
| - | - | - | 40 | 69 | - | - | - |  |
| - | - | 40 | - | - | - | - | - | - |
| - | 134 | - | - | - | 211 | - | - | 85 |
| (293) | 150 | (409) | 82 | 83 | 225 | 16 | 18 | 39 |
| 52 | (40) | 40 | (31) | (21) | (51) | (4) | (5) | (6) |
| - | - | - | (30) | - | - | - | - | - |
| - | - | - | - | (15) | - | - | - | - |
| (241) | 110 | (369) | 21 | 47 | 174 | 12 | 13 | 33 |
| - | - | - | - | - | (2) | - | - | - |
| (241) | 110 | (369) | 21 | 47 | 172 | 12 | 13 | 33 |


| - |  |
| :---: | :---: |
| (428) | - |
| (53) | - |
| - | (46) |
| - | (23) |
| (3) | 29 |
| 30 | 42 |
| 77 | - |
| 109 | - |
| 40 | - |
| 134 | 296 |
| (94) | 298 |
| (52) | (66) |
| (30) | - |
| (15) | - |
| (191) | 232 |
| - | (2) |
| (191) | 230 |

1 Shown as an item of note through to Q4/16.


FINANCIAL HIGHLIGHTS

| Financial results (\$ millions) Net interest income |
| :---: |
| Non-interest income |
| Total revenue |
| Provision for credit losses |
| Non-interest expenses |
| Income before income taxes |
| Income taxes |
| Net income |
| Net income attributable to non-controlling interests |
| Preferred shareholders |
| Common shareholders |
| Net income attributable to equity shareholders |
| Financial measures |
| Reported efficiency ratio |
| Adjusted efficiency ratio ${ }^{1}$ |
| Loan loss ratio ${ }^{2}$ |
| Reported return on common shareholders' equity |
| Adjusted return on common shareholders' equity ${ }^{1}$ |
| Net interest margin |
| Net interest margin on average interest-earning assets ${ }^{3}$ |
| Return on average assets ${ }^{4}$ |
| Return on average interest-earning assets ${ }^{\text {3,4 }}$ |
| Total shareholder return |
| Reported effective tax rate |
| Adjusted effective tax rate ${ }^{1}$ |
| Common share information |
| Per share (\$) |
| Basic EPS |
| Reported diluted EPS |
| Adjusted diluted EPS ${ }^{1}$ |
| Dividends |
| Book value |
| Share price (\$) High |
| Low |
| Closing |
| Shares outstanding (thousands) |
| Weighted-average basic |
| Weighted-average diluted |
| End of period |
| Market capitalization (\$ millions) |
| Value measures |
| .-.-- Dividend yield (based on closing share price) |
| Reported dividend payout ratio |
| Adjusted dividend payout ratio ${ }^{1}$ |
| Market value to book value ratio |


| Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2,142 | 2,110 | 2,113 | 2,037 | 2,106 | 2,043 | 2,021 | 1,895 | 1,956 |
| 2,067 | 1,571 | 2,023 | 1,594 | 1,481 | 1,440 | 1,499 | 1,499 | 1,503 |
| 4,209 | 3,681 | 4,136 | 3,631 | 3,587 | 3,483 | 3,520 | 3,394 | 3,459 |
| 212 | 222 | 243 | 324 | 262 | 198 | 189 | 197 | 187 |
| 2,274 | 2,347 | 2,218 | 2,242 | 2,164 | 2,383 | 2,179 | 2,104 | 2,195 |
| 1,723 | 1,112 | 1,675 | 1,065 | 1,161 | 902 | 1,152 | 1,093 | 1,077 |
| 316 | 181 | 234 | 124 | 179 | 124 | 174 | 182 | 154 |
| 1,407 | 931 | 1,441 | 941 | 982 | 778 | 978 | 911 | 923 |
| 5 | 4 | 6 | 5 | 5 | 2 | 5 | 4 | 3 |
| 9 | 10 | 9 | 10 | 9 | 9 | 11 | 12 | 13 |
| 1,393 | 917 | 1,426 | 926 | 968 | 767 | 962 | 895 | 907 |
| 1,402 | 927 | 1,435 | 936 | 977 | 776 | 973 | 907 | 920 |
| 54.0\% | 63.8\% | 53.6\% | 61.7\% | 60.3\% | 68.4\% | 61.9\% | 62.0\% | 63.5\% |
| 56.3\% | 58.2\% | 57.8\% | 58.0\% | 58.1\% | 60.4\% | 59.3\% | 59.6\% | 59.2\% |
| 0.26\% | 0.27\% | 0.32\% | 0.38\% | 0.26\% | 0.26\% | 0.25\% | 0.30\% | 0.28\% |
| 24.4\% | 16.8\% | 26.8\% | 18.0\% | 18.1\% | 15.1\% | 20.4\% | 19.9\% | 19.9\% |
| 20.1\% | 18.8\% | 19.8\% | 18.4\% | 19.0\% | 18.5\% | 20.6\% | 20.2\% | 20.6\% |
| 1.61\% | 1.59\% | 1.64\% | 1.65\% | 1.69\% | 1.70\% | 1.75\% | 1.73\% | 1.77\% |
| 1.80\% | 1.81\% | 1.87\% | 1.89\% | 1.94\% | 1.95\% | 2.01\% | 2.01\% | 2.04\% |
| 1.06\% | 0.70\% | 1.12\% | 0.76\% | 0.79\% | 0.65\% | 0.85\% | 0.83\% | 0.84\% |
| 1.18\% | 0.80\% | 1.28\% | 0.88\% | 0.91\% | 0.74\% | 0.97\% | 0.97\% | 0.96\% |
| 11.49\% | 2.54\% | (0.94)\% | 12.72\% | (8.13)\% | 8.61\% | (2.40)\% | 11.10\% | (13.42)\% |
| 18.4\% | 16.2\% | 14.0\% | 11.6\% | 15.4\% | 13.7\% | 15.1\% | 16.7\% | 14.3\% |
| 18.5\% | 17.5\% | 15.4\% | 16.1\% | 17.3\% | 15.5\% | 15.2\% | 16.8\% | 14.3\% |
| 3.50 | 2.32 | 3.61 | 2.35 | 2.44 | 1.93 | 2.42 | 2.25 | 2.28 |
| 3.50 | 2.32 | 3.61 | 2.35 | 2.43 | 1.93 | 2.42 | 2.25 | 2.28 |
| 2.89 | 2.60 | 2.67 | 2.40 | 2.55 | 2.36 | 2.45 | 2.28 | 2.36 |
| 1.24 | 1.21 | 1.21 | 1.18 | 1.15 | 1.12 | 1.09 | 1.06 | 1.03 |
| 58.90 | 56.59 | 54.54 | 52.16 | 52.56 | 51.25 | 50.02 | 47.08 | 45.99 |
| 113.16 | 104.46 | 104.19 | 101.76 | 101.22 | 102.74 | 96.99 | 97.62 | 107.16 |
| 97.76 | 97.51 | 96.84 | 83.33 | 83.42 | 86.00 | 89.55 | 89.26 | 88.18 |
| 110.81 | 100.50 | 99.19 | 101.34 | 91.24 | 100.28 | 93.46 | 96.88 | 88.18 |
| 397,647 | 395,181 | 394,753 | 394,679 | 396,927 | 397,253 | 397,270 | 397,212 | 397,117 |
| 398,311 | 395,750 | 395,328 | 395,150 | 397,428 | 397,838 | 397,828 | 397,785 | 397,887 |
| 399,559 | 397,070 | 394,838 | 394,679 | 395,179 | 397,291 | 397,234 | 397,262 | 397,142 |
| 44,275 | 39,906 | 39,164 | 39,997 | 36,056 | 39,840 | 37,126 | 38,487 | 35,020 |
| 4.4\% | 4.8\% | 4.9\% | 4.7\% | 5.0\% | 4.4\% | 4.6\% | 4.5\% | 4.6\% |
| 35.4\% | 52.2\% | 33.5\% | 50.2\% | 47.3\% | 58.0\% | 45.0\% | 47.1\% | 45.1\% |
| 42.8\% | 46.6\% | 45.2\% | 49.1\% | 45.1\% | 47.4\% | 44.5\% | 46.4\% | 43.5\% |
| 1.88 | 1.78 | 1.82 | 1.94 | 1.74 | 1.96 | 1.87 | 2.06 | 1.92 |


| $\begin{array}{r} 2016 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} 2015 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: |
| 8,366 | 7,915 |
| 6,669 | 5,941 |
| 15,035 | 13,856 |
| 1,051 | 771 |
| 8,971 | 8,861 |
| 5,013 | 4,224 |
| 718 | 634 |
| 4,295 | 3,590 |
| 20 | 14 |
| 38 | 45 |
| 4,237 | 3,531 |
| 4,275 | 3,576 |
| 59.7\% | 63.9\% |
| 58.0\% | 59.6\% |
| 0.31\% | 0.27\% |
| 19.9\% | 18.7\% |
| 19.0\% | 19.9\% |
| 1.64\% | 1.74\% |
| 1.88\% | 2.00\% |
| 0.84\% | 0.79\% |
| 0.96\% | 0.91\% |
| 5.19\% | 1.96\% |
| 14.3\% | 15.0\% |
| 16.6\% | 15.5\% |
| 10.72 | 8.89 |
| 10.70 | 8.87 |
| 10.22 | 9.45 |
| 4.75 | 4.30 |
| 56.59 | 51.25 |
| 104.46 | 107.16 |
| 83.33 | 86.00 |
| 100.50 | 100.28 |
| 395,389 | 397,213 |
| 395,919 | 397,832 |
| 397,070 | 397,291 |
| 39,906 | 39,840 |
| 4.7\% | 4.3\% |
| 44.3\% | 48.4\% |
| 46.4\% | 45.4\% |
| 1.78 | 1.96 |

For footnotes, see next page.

FINANCIAL HIGHLIGHTS (continued)

| (\$ millions) | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | $\begin{array}{r} 2016 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2015 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| On- and off-balance sheet information |  |  |  |  |  |  |  |  |  |  |  |
| Cash, deposits with banks and securities | 104,913 | 101,588 | 98,093 | 91,054 | 91,132 | 93,619 | 92,997 | 76,406 | 74,334 | 101,588 | 93,619 |
| Loans and acceptances, net of allowance | 322,094 | 319,781 | 312,273 | 303,761 | 301,301 | 290,981 | 285,502 | 276,543 | 274,966 | 319,781 | 290,981 |
| Total assets | 513,294 | 501,357 | 494,490 | 478,144 | 479,032 | 463,309 | 457,842 | 439,203 | 445,223 | 501,357 | 463,309 |
| Deposits | 409,753 | 395,647 | 389,573 | 368,710 | 377,234 | 366,657 | 360,525 | 341,188 | 339,875 | 395,647 | 366,657 |
| Common shareholders' equity | 23,532 | 22,472 | 21,533 | 20,585 | 20,770 | 20,360 | 19,869 | 18,703 | 18,265 | 22,472 | 20,360 |
| Average assets | 528,852 | 527,702 | 511,925 | 502,408 | 494,379 | 476,700 | 457,774 | 448,912 | 437,701 | 509,140 | 455,324 |
| Average interest-earning assets ${ }^{3}$ | 470,943 | 462,970 | 448,834 | 437,179 | 431,380 | 415,783 | 399,444 | 385,938 | 380,984 | 445,134 | 395,616 |
| Average common shareholders' equity | 22,674 | 21,763 | 21,198 | 20,899 | 21,233 | 20,122 | 18,733 | 18,437 | 18,123 | 21,275 | 18,857 |
| Assets under administration ${ }^{\text {5,6 }}$ | 2,036,008 | 2,041,887 | 1,993,740 | 1,878,290 | 1,833,071 | 1,846,142 | 1,871,875 | 1,894,715 | 1,794,586 | 2,041,887 | 1,846,142 |
| Assets under management ${ }^{6}$ | 186,547 | 183,715 | 179,903 | 169,521 | 169,389 | 170,465 | 172,316 | 165,810 | 162,315 | 183,715 | 170,465 |
| Balance sheet quality (All-in basis) and liquidity measures |  |  |  |  |  |  |  |  |  |  |  |
| Risk-weighted assets (RWA) |  |  |  |  |  |  |  |  |  |  |  |
| CET1 capital RWA | 169,350 | 168,996 | 168,077 | 165,419 | 162,583 | 156,107 | 153,889 | 146,951 | 146,554 | 168,996 | 156,107 |
| Tier 1 capital RWA | 169,575 | 169,322 | 168,407 | 165,746 | 162,899 | 156,401 | 154,176 | 147,173 | 146,847 | 169,322 | 156,401 |
| Total capital RWA | 169,755 | 169,601 | 168,690 | 166,027 | 163,169 | 156,652 | 154,422 | 147,364 | 147,097 | 169,601 | 156,652 |
| Capital ratios |  |  |  |  |  |  |  |  |  |  |  |
| CET1 ratio | 11.9\% | 11.3\% | 10.9\% | 10.4\% | 10.6\% | 10.8\% | 10.8\% | 10.8\% | 10.3\% | 11.3\% | 10.8\% |
| Tier 1 capital ratio | 13.2\% | 12.8\% | 12.4\% | 11.9\% | 12.1\% | 12.5\% | 12.5\% | 12.6\% | 12.1\% | 12.8\% | 12.5\% |
| Total capital ratio | 15.2\% | 14.8\% | 14.4\% | 13.9\% | 14.2\% | 15.0\% | 15.0\% | 15.3\% | 15.0\% | 14.8\% | 15.0\% |
| Basel III leverage ratio |  |  |  |  |  |  |  |  |  |  |  |
| Leverage ratio exposure | 555,830 | 545,480 | 537,172 | 516,838 | 516,037 | 502,552 | 493,475 | 474,276 | 471,937 | 545,480 | 502,552 |
| Leverage ratio | 4.0\% | 4.0\% | 3.9\% | 3.8\% | 3.8\% | 3.9\% | 3.9\% | 3.9\% | 3.8\% | 4.0\% | 3.9\% |
| Liquidity coverage ratio | 119\% | 124\% | 120\% | 122\% | 121\% | 119\% | 121\% | 129\% | n/a | n/a | n/a |
| Other information |  |  |  |  |  |  |  |  |  |  |  |
| Full-time equivalent employees ${ }^{\text {8 }}$ | 43,016 | 43,213 | 43,741 | 43,380 | 43,609 | 44,201 | 44,385 | 43,566 | 43,883 | 43,213 | 44,201 |
| 1 See Notes to users: Non-GAAP measures. |  |  |  |  |  |  |  |  |  |  |  |
|  on impaired personal, scored small business and mortgage loans; and net credit card write-offs. |  |  |  |  |  |  |  |  |  |  |  |
| 3 Average interest-earning assets include interest-bearing deposits with banks, securities, cash collateral on securities borrowed, securities purchased under resale agreements, and loans net of allowances. |  |  |  |  |  |  |  |  |  |  |  |
| 4 Net income expressed as a percentage of average assets or average interest-earning assets. |  |  |  |  |  |  |  |  |  |  |  |
| 5 Includes the full contract amount of assets under administration or custody under a 50/50 joint venture between CIBC and The Bank of New York Mellon |  |  |  |  |  |  |  |  |  |  |  |
| 6 AUM amounts are included in the amounts reported under AUA. |  |  |  |  |  |  |  |  |  |  |  |
| 7 Debt ratings - S\&P Senior Long Term: A+; Moody's Senior Long Term: Aa3 (Negative Outlook). |  |  |  |  |  |  |  |  |  |  |  |
|  a given period. <br> n/a Not applicable. |  |  |  |  |  |  |  |  |  |  |  |

## NET INTEREST INCOME

| (\$ millions) | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | $\begin{array}{r} 2016 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2015 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |
| Loans | 2,563 | 2,531 | 2,492 | 2,384 | 2,426 | 2,385 | 2,418 | 2,306 | 2,464 | 9,833 | 9,573 |
| Securities | 485 | 457 | 446 | 436 | 435 | 385 | 380 | 370 | 389 | 1,774 | 1,524 |
| Securities borrowed or purchased under resale agreements | 107 | 90 | 86 | 80 | 73 | 60 | 69 | 82 | 99 | 329 | 310 |
| Deposits with banks | 37 | 37 | 44 | 42 | 33 | 23 | 20 | 14 | 19 | 156 | 76 |
|  | 3,192 | 3,115 | 3,068 | 2,942 | 2,967 | 2,853 | 2,887 | 2,772 | 2,971 | 12,092 | 11,483 |
| Interest expense |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | 896 | 878 | 814 | 781 | 742 | 680 | 728 | 739 | 843 | 3,215 | 2,990 |
| Securities sold short | 61 | 45 | 57 | 42 | 55 | 52 | 55 | 50 | 73 | 199 | 230 |
| Securities lent or sold under repurchase agreements | 47 | 36 | 36 | 31 | 24 | 23 | 29 | 23 | 35 | 127 | 110 |
| Subordinated indebtedness | 35 | 35 | 37 | 37 | 28 | 39 | 40 | 51 | 51 | 137 | 181 |
| Other | 11 | 11 | 11 | 14 | 12 | 16 | 14 | 14 | 13 | 48 | 57 |
|  | 1,050 | 1,005 | 955 | 905 | 861 | 810 | 866 | 877 | 1,015 | 3,726 | 3,568 |
| Net interest income | 2,142 | 2,110 | 2,113 | 2,037 | 2,106 | 2,043 | 2,021 | 1,895 | 1,956 | 8,366 | 7,915 |

NON-INTEREST INCOME


1 Represents income (loss) from FVO financial instruments and related hedges.

 a result of a disposal of net investment in a foreign operation

## NON-INTEREST EXPENSES

| (\$ millions) |  | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | $\begin{array}{r} \hline 2016 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2015 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1/17 |  |  |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  |  |  |  |  |  |  |  |  |  |  |
| Salaries | 660 | 780 | 658 | 644 | 659 | 835 | 652 | 619 | 720 | 2,741 | 2,826 |
| Performance-based compensation | 467 | 358 | 445 | 385 | 392 | 380 | 403 | 381 | 404 | 1,580 | 1,568 |
| Benefits | 182 | 154 | 171 | 170 | 166 | 164 | 176 | 178 | 187 | 661 | 705 |
| $\begin{array}{ll}\text { Occupancy costs } & \end{array}$ |  |  |  |  |  |  |  |  |  | 4,982 | 5,099 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Rent and maintenance | 163 | 170 | 161 | 165 | 165 | 172 | 158 | 160 | 158 | 661 | 648 |
| Depreciation | 35 | 39 | 35 | 34 | 35 | 37 | 33 | 33 | 31 | 143 | 134 |
|  |  |  |  |  |  |  |  |  |  | 804 | 782 |
|  |  |  |  |  |  |  |  |  |  | 1,283 | 1,177 |
| Depreciation | 27 | 28 | 28 | 30 | 29 | 30 | 28 | 29 | 28 | 115 | 115 |
|  |  |  |  |  |  |  |  |  |  | 1,398 | 1,292 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Telecommunications | 35 | 36 | 32 | 38 | 36 | 35 | 34 | 35 | 32 | 142 | 136 |
| Postage and courier | 29 | 29 | 30 | 35 | 32 | 31 | 32 | 34 | 36 | 126 | 133 |
| Stationery | 11 | 10 | 13 | 15 | 13 | 14 | 14 | 15 | 14 | 51 | 57 |
| Advertising and business development | 75 | 75 | 75 | 88 | 81 | 80 | 80 | 84 | 82 | 319 | 326 |
|  | 54 | 77 | 66 | 63 | 63 | 80 | 70 | 70 | 61 | 269 | 281 |
| Professional fees | 41 | 61 | 51 | 45 | 44 | 78 | 65 | 48 | 39 | 201 | 230 |
| Business and capital taxes | 24 | 18 | 14 | 15 | 21 | 16 | 15 | 18 | 19 | 68 | 68 |
| Other ${ }^{2}$ | 208 | 222 | 198 | 293 | 217 | 206 | 197 | 196 | 184 | 930 | 783 |
| Non-interest expenses | 2,274 | 2,347 | 2,218 | 2,242 | 2,164 | 2,383 | 2,179 | 2,104 | 2,195 | 8,971 | 8,861 |

1 Includes $\$ 52$ million (Q4/16: \$55 million) of amortization and impairment of software costs.
2 Includes $\$ 6$ million (Q4/16: $\$ 7$ million) of amortization and impairment of other intangible assets.

## SEGMENTED INFORMATION

## CIBC has three SBUs:

 centres or through remote channels such as mobile advisors, telephone, online or mobile banking


 clients around the world

 FirstCaribbean, strategic investments in the CIBC Mellon joint ventures, and other income statement and balance sheet items not directly attributable to the business lines.

| (\$ millions) | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | $\begin{array}{r} \hline 2016 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2015 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |
| Retail and Business Banking | 953 | 687 | 666 | 652 | 684 | 672 | 630 | 584 | 644 | 2,689 | 2,530 |
| Wealth Management | 133 | 126 | 506 | 113 | 119 | 122 | 140 | 128 | 128 | 864 | 518 |
| Capital Markets | 371 | 276 | 304 | 252 | 244 | 181 | 265 | 240 | 271 | 1,076 | 957 |
| Corporate and Other | (50) | (158) | (35) | (76) | (65) | (197) | (57) | (41) | (120) | (334) | (415) |
| Net income | 1,407 | 931 | 1,441 | 941 | 982 | 778 | 978 | 911 | 923 | 4,295 | 3,590 |

SEGMENTED INFORMATION - RETAIL AND BUSINESS BANKING

| (\$ millions) | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | $\begin{array}{r} 2016 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2015 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |
| Personal banking | 1,836 | 1,825 | 1,779 | 1,713 | 1,749 | 1,743 | 1,686 | 1,604 | 1,660 | 7,066 | 6,693 |
| Business banking | 453 | 443 | 435 | 423 | 425 | 414 | 410 | 399 | 400 | 1,726 | 1,623 |
| Other | 307 | 22 | 11 | 14 | 16 | 19 | 22 | 26 | 23 | 63 | 90 |
| Total revenue | 2,596 | 2,290 | 2,225 | 2,150 | 2,190 | 2,176 | 2,118 | 2,029 | 2,083 | 8,855 | 8,406 |
| Provision for credit losses | 205 | 206 | 197 | 199 | 163 | 163 | 165 | 179 | 163 | 765 | 670 |
| Non-interest expenses | 1,129 | 1,149 | 1,121 | 1,105 | 1,097 | 1,100 | 1,096 | 1,058 | 1,055 | 4,472 | 4,309 |
| Income before income taxes | 1,262 | 935 | 907 | 846 | 930 | 913 | 857 | 792 | 865 | 3,618 | 3,427 |
| Income taxes | 309 | 248 | 241 | 194 | 246 | 241 | 227 | 208 | 221 | 929 | 897 |
| Net income | 953 | 687 | 666 | 652 | 684 | 672 | 630 | 584 | 644 | 2,689 | 2,530 |
| Net income attributable to equity shareholders | 953 | 687 | 666 | 652 | 684 | 672 | 630 | 584 | 644 | 2,689 | 2,530 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 1,602 | 1,599 | 1,572 | 1,513 | 1,534 | 1,528 | 1,487 | 1,401 | 1,463 | 6,218 | 5,879 |
| Non-interest income | 872 | 570 | 536 | 526 | 542 | 535 | 516 | 516 | 513 | 2,174 | 2,080 |
| Intersegment revenue ${ }^{1}$ | 122 | 121 | 117 | 111 | 114 | 113 | 115 | 112 | 107 | 463 | 447 |
|  | 2,596 | 2,290 | 2,225 | 2,150 | 2,190 | 2,176 | 2,118 | 2,029 | 2,083 | 8,855 | 8,406 |
| Average balances ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages ${ }^{3}$ | 184,433 | 178,489 | 172,001 | 167,893 | 165,219 | 161,145 | 157,123 | 154,568 | 153,239 | 170,917 | 156,535 |
| Personal loans | 35,367 | 35,087 | 34,589 | 33,975 | 33,820 | 33,736 | 33,499 | 33,258 | 32,979 | 34,370 | 33,369 |
| Credit card | 12,184 | 12,004 | 11,905 | 11,583 | 11,797 | 11,655 | 11,568 | 11,323 | 11,603 | 11,823 | 11,539 |
| Business lending ${ }^{3,4}$ | 51,712 | 51,065 | 49,811 | 48,248 | 46,594 | 45,049 | 43,601 | 42,511 | 41,534 | 48,933 | 43,179 |
| Interest-earning assets ${ }^{5}$ | 266,030 | 259,322 | 251,939 | 246,418 | 243,243 | 238,155 | 232,889 | 228,686 | 226,560 | 250,251 | 231,596 |
| Deposits | 198,081 | 191,408 | 186,428 | 183,873 | 182,378 | 176,035 | 172,487 | 170,872 | 169,433 | 186,034 | 172,218 |
| Common equity ${ }^{6}$ | 5,629 | 5,490 | 5,292 | 5,089 | 5,140 | 4,859 | 4,752 | 4,250 | 4,247 | 5,253 | 4,529 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |
| Net interest margin on average interest-earning assets ${ }^{5}$ | 2.39\% | 2.45\% | 2.48\% | 2.50\% | 2.51\% | 2.54\% | 2.53\% | 2.51\% | 2.56\% | 2.49\% | 2.54\% |
| Efficiency ratio | 43.5\% | 50.1\% | 50.3\% | 51.4\% | 50.1\% | 50.6\% | 51.8\% | 52.2\% | 50.6\% | 50.5\% | 51.3\% |
| Return on equity ${ }^{6}$ | 67.0\% | 49.6\% | 50.0\% | 51.9\% | 52.7\% | 54.7\% | 52.4\% | 56.0\% | 59.9\% | 51.0\% | 55.6\% |
| Net income attributable to equity shareholders | 953 | 687 | 666 | 652 | 684 | 672 | 630 | 584 | 644 | 2,689 | 2,530 |
| Charge for economic capital ${ }^{6}$ | (138) | (135) | (129) | (122) | (127) | (146) | (144) | (127) | (130) | (513) | (547) |
| Economic profit ${ }^{6}$ | 815 | 552 | 537 | 530 | 557 | 526 | 486 | 457 | 514 | 2,176 | 1,983 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |
| FirstLine mortgages (\$ millions - average) | 4,676 | 5,693 | 7,154 | 8,904 | 10,738 | 12,784 | 15,201 | 17,488 | 19,275 | 8,118 | 16,176 |
| Number of banking centres - Canada | 1,105 | 1,108 | 1,115 | 1,120 | 1,124 | 1,125 | 1,128 | 1,131 | 1,131 | 1,108 | 1,125 |
| Number of President's Choice Financial sales locations | 218 | 218 | 310 | 310 | 306 | 302 | 306 | 302 | 302 | 218 | 302 |
| Number of ABMs - Canada | 3,923 | 3,931 | 3,914 | 3,920 | 3,910 | 3,936 | 4,288 | 4,228 | 4,215 | 3,931 | 3,936 |
| Full-time equivalent employees | 20,494 | 20,280 | 20,414 | 20,833 | 21,160 | 21,532 | 21,573 | 21,257 | 21,667 | 20,280 | 21,532 |

1 Intersegment revenue represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model.
2 Loan amounts are stated before any related allowances.
3 Multi-family dwelling mortgages are included in business lending.
4 Comprises loans and acceptances and notional amount of letters of credit
5 Average interest-earning assets include interest-bearing deposits with banks, securities, and loans net of allowances.
6 See Notes to users: Non-GAAP measures.

SEGMENTED INFORMATION - WEALTH MANAGEMENT

| (\$ millions) | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | $\begin{array}{r} 2016 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2015 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |
| Retail brokerage | 352 | 332 | 317 | 312 | 308 | 317 | 326 | 324 | 315 | 1,269 | 1,282 |
| Asset management | 194 | 190 | 196 | 179 | 181 | 178 | 180 | 177 | 172 | 746 | 707 |
| Private wealth management | 107 | 98 | 94 | 91 | 98 | 91 | 93 | 86 | 109 | 381 | 379 |
| Other | - | - | 428 | 1 | 14 | 21 | 29 | 27 | 23 | 443 | 100 |
| Total revenue | 653 | 620 | 1,035 | 583 | 601 | 607 | 628 | 614 | 619 | 2,839 | 2,468 |
| Provision for (reversal of) credit losses | - |  |  |  |  |  |  | (1) |  | - | (1) |
| Non-interest expenses | 469 | 444 | 438 | 432 | 439 | 447 | 443 | 447 | 447 | 1,753 | 1,784 |
| Income before income taxes | 184 | 176 | 597 | 151 | 162 | 160 | 185 | 168 | 172 | 1,086 | 685 |
| Income taxes | 51 | 50 | 91 | 38 | 43 | 38 | 45 | 40 | 44 | 222 | 167 |
| Net income | 133 | 126 | 506 | 113 | 119 | 122 | 140 | 128 | 128 | 864 | 518 |
| Net income attributable to: |  |  |  |  |  |  |  |  |  |  |  |
| Equity shareholders | 133 | 126 | 506 | 113 | 119 | 122 | 140 | 128 | 128 | 864 | 518 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 54 | 51 | 50 | 50 | 52 | 51 | 52 | 49 | 51 | 203 | 203 |
| Non-interest income | 724 | 693 | 1,105 | 646 | 666 | 672 | 694 | 679 | 677 | 3,110 | 2,722 |
| Intersegment revenue ${ }^{1}$ | (125) | (124) | (120) | (113) | (117) | (116) | (118) | (114) | (109) | (474) | (457) |
|  | 653 | 620 | 1,035 | 583 | 601 | 607 | 628 | 614 | 619 | 2,839 | 2,468 |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |
| Loans | 2,162 | 2,164 | 2,105 | 2,054 | 2,158 | 2,134 | 2,154 | 2,062 | 2,007 | 2,121 | 2,089 |
| Deposits | 10,947 | 10,196 | 9,830 | 9,734 | 9,505 | 9,297 | 9,061 | 9,027 | 8,580 | 9,817 | 8,991 |
| Common equity ${ }^{2}$ | 1,503 | 1,540 | 1,498 | 2,452 | 2,435 | 2,385 | 2,304 | 2,276 | 2,190 | 1,979 | 2,289 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 71.7\% | 71.5\% | 42.4\% | 74.0\% | 73.0\% | 73.5\% | 70.6\% | 72.8\% | 72.2\% | 61.7\% | 72.3\% |
| Return on equity ${ }^{2}$ | 35.1\% | 32.4\% | 134.1\% | 18.6\% | 19.3\% | 20.2\% | 23.8\% | 22.9\% | 22.9\% | 43.5\% | 22.4\% |
| Net income attributable to equity shareholders | 133 | 126 | 506 | 113 | 119 | 122 | 140 | 128 | 128 | 864 | 518 |
| Charge for economic capital ${ }^{2}$ | (36) | (38) | (37) | (58) | (60) | (71) | (71) | (67) | (67) | (193) | (276) |
| Economic profit ${ }^{2}$ | 97 | 88 | 469 | 55 | 59 | 51 | 69 | 61 | 61 | 671 | 242 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |
| Individuals | 210,376 | 204,236 | 200,759 | 191,287 | 187,407 | 190,968 | 194,313 | 192,853 | 189,020 | 204,236 | 190,968 |
| Institutions | 29,629 | 30,424 | 30,125 | 29,449 | 29,535 | 29,621 | 29,346 | 29,159 | 29,655 | 30,424 | 29,621 |
| Canadian retail mutual funds | 92,625 | 90,848 | 89,602 | 85,154 | 83,388 | 84,187 | 85,986 | 83,986 | 81,251 | 90,848 | 84,187 |
|  | 332,630 | 325,508 | 320,486 | 305,890 | 300,330 | 304,776 | 309,645 | 305,998 | 299,926 | 325,508 | 304,776 |
| Assets under management ${ }^{3}$ Individuals | 65,043 | 63,228 | 60,880 | 55,718 | 56,896 | 57,039 | 57,353 | 53,095 | 51,975 | 63,228 | 57,039 |
| Institutions | 28,393 | 29,170 | 28,896 | 28,147 | 28,550 | 28,668 | 28,422 | 28,199 | 28,597 | 29,170 | 28,668 |
| Canadian retail mutual funds | 92,625 | 90,848 | 89,602 | 85,154 | 83,388 | 84,187 | 85,986 | 83,986 | 81,251 | 90,848 | 84,187 |
|  | 186,061 | 183,246 | 179,378 | 169,019 | 168,834 | 169,894 | 171,761 | 165,280 | 161,823 | 183,246 | 169,894 |
| Full-time equivalent employees | 4,270 | 4,295 | 4,232 | 4,354 | 4,388 | 4,350 | 4,343 | 4,256 | 4,234 | 4,295 | 4,350 |

1 Intersegment revenue represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model.
2 See Notes to users: Non-GAAP measures
3 AUM amounts are included in the amounts reported under AUA.

## SEGMENTED INFORMATION - CAPITAL MARKETS

| (\$ millions) | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | $\begin{array}{r} \hline 2016 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2015 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |
| Global markets | 531 | 365 | 415 | 469 | 391 | 271 | 363 | 359 | 360 | 1,640 | 1,353 |
| Corporate and investment banking | 335 | 313 | 364 | 296 | 286 | 302 | 324 | 315 | 332 | 1,259 | 1,273 |
| Other | 11 | (5) | 30 | (15) | 6 | (2) | 4 | (17) | 9 | 16 | (6) |
| Total revenue ${ }^{1}$ | 877 | 673 | 809 | 750 | 683 | 571 | 691 | 657 | 701 | 2,915 | 2,620 |
| Provision for credit losses | 2 | - | 47 | 81 | 25 | 22 | 10 | 8 | 14 | 153 | 54 |
| Non-interest expenses | 382 | 333 | 370 | 351 | 344 | 326 | 339 | 338 | 329 | 1,398 | 1,332 |
| Income before income taxes | 493 | 340 | 392 | 318 | 314 | 223 | 342 | 311 | 358 | 1,364 | 1,234 |
| Income taxes ${ }^{1}$ | 122 | 64 | 88 | 66 | 70 | 42 | 77 | 71 | 87 | 288 | 277 |
| Net income | 371 | 276 | 304 | 252 | 244 | 181 | 265 | 240 | 271 | 1,076 | 957 |
| Net income attributable to equity shareholders | 371 | 276 | 304 | 252 | 244 | 181 | 265 | 240 | 271 | 1,076 | 957 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 546 | 506 | 549 | 523 | 537 | 460 | 496 | 449 | 465 | 2,115 | 1,870 |
| Non-interest income | 328 | 164 | 257 | 225 | 143 | 108 | 192 | 206 | 234 | 789 | 740 |
| Intersegment revenue ${ }^{2}$ | 3 | 3 | 3 | 2 | 3 | 3 | 3 | 2 | 2 | 11 | 10 |
|  | 877 | 673 | 809 | 750 | 683 | 571 | 691 | 657 | 701 | 2,915 | 2,620 |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |
| Loans and acceptances, net of allowance | 31,491 | 32,495 | 33,785 | 33,392 | 32,719 | 30,448 | 29,513 | 28,634 | 27,393 | 33,096 | 29,000 |
| Trading securities | 56,747 | 51,963 | 48,184 | 45,542 | 45,968 | 45,296 | 46,986 | 45,749 | 46,370 | 47,927 | 46,103 |
| Deposits | 26,967 | 24,244 | 23,301 | 20,456 | 19,092 | 18,187 | 16,133 | 14,240 | 14,303 | 21,781 | 15,728 |
| Common equity ${ }^{3}$ | 3,499 | 3,510 | 3,605 | 3,677 | 3,197 | 2,794 | 2,696 | 2,619 | 2,508 | 3,496 | 2,655 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 43.6\% | 49.4\% | 45.7\% | 46.9\% | 50.3\% | 57.1\% | 49.1\% | 51.4\% | 46.9\% | 47.9\% | 50.8\% |
| Return on equity ${ }^{3}$ | 41.9\% | 31.1\% | 33.4\% | 27.7\% | 30.2\% | 25.5\% | 38.8\% | 37.3\% | 42.5\% | 30.6\% | 35.8\% |
| Net income atributable to equity shareholders | 371 | 276 | 304 | 252 | 244 | 181 | 265 | 240 | 271 | 1,076 | 957 |
| Charge for economic capital ${ }^{3}$ | (86) | (86) | (88) | (89) | (78) | (84) | (81) | (78) | (77) | (341) | (320) |
| Economic profit ${ }^{\text {² }}$ | 285 | 190 | 216 | 163 | 166 | 97 | 184 | 162 | 194 | 735 | 637 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |
| Full-time equivalent employees | 1,301 | 1,324 | 1,369 | 1,304 | 1,341 | 1,342 | 1,368 | 1,283 | 1,293 | 1,324 | 1,342 |

1 Includes $\$ 118$ million (Q4/16: \$97 million) TEB adjustment. The equivalent amounts are offset in Corporate and Other.
2 Intersegment revenue represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model.
3 See Notes to users: Non-GAAP measures

## SEGMENTED INFORMATION - CORPORATE AND OTHER



| (\$ millions) | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | $\begin{array}{r} \hline 2016 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} 2015 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Trading revenue ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (TEB) ${ }^{2}$ | 348 | 327 | 376 | 368 | 373 | 312 | 332 | 308 | 307 | 1,444 | 1,259 |
| Non-interest income ${ }^{2}$ | 115 | (32) | (28) | 18 | (46) | (114) | (10) | (7) | (8) | (88) | (139) |
| Total trading revenue (TEB) | 463 | 295 | 348 | 386 | 327 | 198 | 322 | 301 | 299 | 1,356 | 1,120 |
| TEB adjustment ${ }^{3}$ | 118 | 97 | 142 | 120 | 115 | 92 | 130 | 112 | 148 | 474 | 482 |
| Total trading revenue | 345 | 198 | 206 | 266 | 212 | 106 | 192 | 189 | 151 | 882 | 638 |
| Trading revenue as a \% of total revenue | 8.2 \% | 5.4 \% | 5.0 \% | 7.3 \% | 5.9 \% | 3.0 \% | 5.4 \% | 5.6 \% | 4.4 \% | 5.9 \% | 4.6 \% |
| Trading revenue (TEB) as a \% of total revenue | 11.0 \% | 8.0 \% | 8.4 \% | 10.6 \% | 9.1 \% | 5.7 \% | 9.1 \% | 8.9 \% | 8.7 \% | 9.0 \% | 8.1 \% |
| Trading revenue by product line (TEB) |  |  |  |  |  |  |  |  |  |  |  |
| Interest rates | 71 | 40 | 77 | 93 | 45 | (15) | 63 | 33 | 28 | 255 | 109 |
| Foreign exchange | 145 | 108 | 122 | 135 | 146 | 113 | 112 | 115 | 131 | 511 | 471 |
| Equities ${ }^{4}$ | 170 | 94 | 126 | 125 | 108 | 76 | 111 | 103 | 124 | 453 | 414 |
| Commodities | 49 | 43 | 18 | 27 | 18 | 13 | 14 | 32 | 19 | 106 | 78 |
| Other ${ }^{5}$ | 28 | 10 | 5 | 6 | 10 | 11 | 22 | 18 | (3) | 31 | 48 |
| Total trading revenue (TEB) | 463 | 295 | 348 | 386 | 327 | 198 | 322 | 301 | 299 | 1,356 | 1,120 |
| TEB adjustment ${ }^{3}$ | 118 | 97 | 142 | 120 | 115 | 92 | 130 | 112 | 148 | 474 | 482 |
| Total trading revenue | 345 | 198 | 206 | 266 | 212 | 106 | 192 | 189 | 151 | 882 | 638 |
| Foreign exchange revenue |  |  |  |  |  |  |  |  |  |  |  |
| Foreign exchange trading revenue | 145 | 108 | 122 | 135 | 146 | 113 | 112 | 115 | 131 | 511 | 471 |
| Foreign exchange other than trading ${ }^{6}$ | 60 | 53 | 201 | 56 | 57 | 46 | 29 | 10 | 7 | 367 | 92 |
|  | 205 | 161 | 323 | 191 | 203 | 159 | 141 | 125 | 138 | 878 | 563 |





3 Reported within Capital Markets. See "Strategic business units overview" section in our 2016 annual MD\&A for further details,
4 Includes \$118 million (Q4/16: \$97 million) TEB adjustment.
5 Other includes structured credit run-off business.
6 See footnote 2 on page 6 under Non-interest income

CONSOLIDATED BALANCE SHEET
Cash and non-interest-bearing deposits with banks
Interest-bearing deposits with banks
Securities
Trading
AFS
FVO
Cash collateral on securities borrowed
Securities purchased under resale agreements
Loans
Residential mortgages
Personal
Credit card
Business and government
Allowance for credit losse
Other
Derivative instruments
Customers' liability under acceptances
Land, buildings and equipment
Goodwill
Software and other intangible assets
Investments in equity-accounted associates and joint ventures
Deferred tax assets
Deferred tax
Total assets

| Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3,185 | 3,500 | 2,942 | 2,821 | 3,255 | 3,053 | 3,198 | 3,313 | 3,009 |
| 12,204 | 10,665 | 10,186 | 8,634 | 9,374 | 15,584 | 16,877 | 14,406 | 10,036 |
| 55,934 | 49,915 | 49,169 | 46,198 | 44,084 | 46,181 | 47,549 | 47,869 | 46,418 |
| 33,444 | 37,253 | 35,534 | 33,146 | 34,137 | 28,534 | 25,103 | 10,565 | 14,596 |
| 146 | 255 | 262 | 255 | 282 | 267 | 270 | 253 | 275 |
| 5,567 | 5,433 | 5,317 | 4,446 | 3,982 | 3,245 | 3,359 | 3,574 | 3,913 |
| 38,989 | 28,377 | 31,143 | 31,276 | 30,829 | 30,089 | 27,991 | 38,200 | 34,106 |
| 191,888 | 187,298 | 181,480 | 175,438 | 172,998 | 169,258 | 165,337 | 161,281 | 160,007 |
| 38,221 | 38,041 | 37,579 | 36,873 | 36,406 | 36,517 | 36,345 | 36,139 | 35,682 |
| 12,180 | 12,332 | 12,042 | 11,917 | 11,817 | 11,804 | 11,702 | 11,563 | 11,531 |
| 73,274 | 71,437 | 69,448 | 68,118 | 71,297 | 65,276 | 65,738 | 58,969 | 60,169 |
| $(1,640)$ | $(1,691)$ | $(1,780)$ | $(1,800)$ | $(1,790)$ | $(1,670)$ | $(1,711)$ | $(1,689)$ | $(1,727)$ |
| 23,897 | 27,762 | 28,553 | 28,740 | 31,939 | 26,342 | 30,030 | 26,746 | 39,124 |
| 8,171 | 12,364 | 13,504 | 13,215 | 10,573 | 9,796 | 8,091 | 10,280 | 9,304 |
| 1,752 | 1,898 | 1,859 | 1,832 | 1,930 | 1,897 | 1,867 | 1,821 | 1,874 |
| 1,523 | 1,539 | 1,525 | 1,504 | 1,564 | 1,526 | 1,526 | 1,484 | 1,511 |
| 1,428 | 1,410 | 1,340 | 1,289 | 1,266 | 1,197 | 1,135 | 1,069 | 1,035 |
| 710 | 766 | 725 | 1,723 | 1,839 | 1,847 | 1,827 | 1,699 | 1,927 |
| 639 | 771 | 789 | 739 | 713 | 507 | 585 | 641 | 761 |
| 11,782 | 12,032 | 12,873 | 11,780 | 12,537 | 12,059 | 11,023 | 11,020 | 11,672 |
| 513,294 | 501,357 | 494,490 | 478,144 | 479,032 | 463,309 | 457,842 | 439,203 | 445,223 |

LIABILITIES AND EQUITY
Deposits
Personal
Business and government
Bank
Secured borrowings
Obligations related to securities sold short
Cash collateral on securities lent
Obligations related to securities sold under repurchase agreements
Other
Derivative instruments
Acceptances
- Acceptances
Deferred tax liab
Other liabilities
Subordinated indebtedness
Equity
Preferred shares
Common shares
Contributed surplus
Retained earnings
AOCI
Total shareholders' equity
Non-controlling interests
Total equity
Total liabilities and equity

| 150,380 | 148,081 | 145,731 | 142,853 | 142,583 | 137,378 | 135,733 | 134,319 | 134,882 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 205,602 | 190,240 | 187,736 | 177,287 | 183,423 | 178,850 | 174,987 | 158,927 | 155,861 |
| 17,117 | 17,842 | 16,541 | 11,424 | 12,638 | 10,785 | 10,892 | 9,556 | 9,118 |
| 36,654 | 39,484 | 39,565 | 37,146 | 38,590 | 39,644 | 38,913 | 38,386 | 40,014 |
| 11,772 | 10,338 | 9,433 | 9,625 | 9,590 | 9,806 | 11,397 | 10,558 | 10,486 |
| 2,177 | 2,518 | 2,730 | 2,314 | 2,340 | 1,429 | 1,567 | 1,776 | 1,205 |
| 15,046 | 11,694 | 10,638 | 14,419 | 6,544 | 8,914 | 8,102 | 10,311 | 7,413 |
| 25,923 | 28,807 | 30,225 | 32,744 | 35,702 | 29,057 | 31,883 | 30,468 | 39,903 |
| 8,173 | 12,395 | 13,504 | 13,272 | 10,579 | 9,796 | 8,091 | 10,280 | 9,304 |
| 22 | 21 | 24 | 27 | 28 | 28 | 28 | 29 | 29 |
| 12,400 | 12,898 | 12,242 | 11,907 | 11,665 | 12,195 | 11,342 | 10,844 | 12,665 |
| 3,302 | 3,366 | 3,400 | 3,354 | 3,385 | 3,874 | 3,844 | 3,868 | 4,864 |
| 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,031 |
| 8,286 | 8,026 | 7,806 | 7,792 | 7,786 | 7,813 | 7,800 | 7,803 | 7,793 |
| 65 | 72 | 73 | 74 | 75 | 76 | 79 | 77 | 77 |
| 14,483 | 13,584 | 13,145 | 12,197 | 11,785 | 11,433 | 11,119 | 10,590 | 10,121 |
| 698 | 790 | 509 | 522 | 1,124 | 1,038 | 871 | 233 | 274 |
| 24,532 | 23,472 | 22,533 | 21,585 | 21,770 | 21,360 | 20,869 | 19,703 | 19,296 |
| 194 | 201 | 188 | 187 | 195 | 193 | 194 | 178 | 183 |
| 24,726 | 23,673 | 22,721 | 21,772 | 21,965 | 21,553 | 21,063 | 19,881 | 19,479 |
| 513,294 | 501,357 | 494,490 | 478,144 | 479,032 | 463,309 | 457,842 | 439,203 | 445,223 |

## CONDENSED AVERAGE BALANCE SHEET

(\$ millions)

| $\mathrm{Q} 1 / 17$ | $\mathrm{Q} 4 / 16$ | $\mathrm{Q} 3 / 16$ | $\mathrm{Q} 2 / 16$ | $\mathrm{Q} 1 / 16$ | $\mathrm{Q} 4 / 15$ | $\mathrm{Q} 3 / 15$ | $\mathrm{Q} 2 / 15$ | $\mathrm{Q} 1 / 15$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 2016 | 2015 |
| ---: | ---: |
| 12 M | 12 M |


| Assets |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and deposits with banks | 23,924 | 33,421 | 32,998 | 33,789 | 31,535 | 34,400 | 27,259 | 20,023 | 21,498 |
| Securities | 92,788 | 89,146 | 83,745 | 80,534 | 79,377 | 73,235 | 70,633 | 60,023 | 61,393 |
| Securities borrowed or purchased under resale agreements | 46,852 | 42,102 | 41,682 | 37,120 | 37,511 | 33,186 | 34,476 | 43,139 | 40,447 |
| Loans and acceptances, net of allowance | 321,081 | 315,424 | 307,689 | 300,979 | 296,902 | 288,110 | 280,994 | 275,595 | 271,386 |
| Other | 44,207 | 47,609 | 45,811 | 49,986 | 49,054 | 47,769 | 44,412 | 50,132 | 42,977 |
| Total assets | 528,852 | 527,702 | 511,925 | 502,408 | 494,379 | 476,700 | 457,774 | 448,912 | 437,701 |
| Liabilities and equity Deposits | 412,469 | 413,229 | 397,874 | 391,932 | 393,093 | 375,360 | 357,721 | 344,394 | 339,490 |
| Obligations related to securities lent or sold short or under repurchase agreements | 38,259 | 32,767 | 32,007 | 25,557 | 23,029 | 23,436 | 25,484 | 23,919 | 25,767 |
| Other | 50,938 | 55,370 | 56,271 | 59,475 | 53,354 | 52,726 | 50,794 | 55,804 | 48,043 |
| Subordinated indebtedness | 3,313 | 3,380 | 3,385 | 3,361 | 2,467 | 3,860 | 3,854 | 4,979 | 4,925 |
| Shareholders' equity | 23,674 | 22,763 | 22,198 | 21,899 | 22,233 | 21,122 | 19,733 | 19,636 | 19,303 |
| Non-controlling interests | 199 | 193 | 190 | 184 | 203 | 196 | 188 | 180 | 173 |
| Total liabilities and equity | 528,852 | 527,702 | 511,925 | 502,408 | 494,379 | 476,700 | 457,774 | 448,912 | 437,701 |
| Average interest-earning assets ${ }^{1}$ | 470,943 | 462,970 | 448,834 | 437,179 | 431,380 | 415,783 | 399,444 | 385,938 | 380,984 |


| 32,931 | 25,842 |
| :---: | :---: |
| 83,215 | 66,373 |
| 39,617 | 37,768 |
| 305,272 | 279,049 |
| 48,105 | 46,292 |
| 509,140 | 455,324 |
| 399,071 | 354,322 |
| 28,355 | 24,657 |
| 56,088 | 51,810 |
| 3,147 | 4,400 |
| 22,275 | 19,951 |
| 204 | 184 |
| 509,140 | 455,324 |
| 445,134 | 395,616 |

1 Average interest-earning assets include interest-bearing deposits with banks, securities, cash collateral on securities borrowed, securities purchased under resale agreements, and loans net of allowances.

| GOODWMLL, SOFTWARE AND OTHER INTANGIBLE ASSETS |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 |
| Goodwill |  |  |  |  |  |  |  |  |  |
| Opening balance | 1,539 | 1,525 | 1,504 | 1,564 | 1,526 | 1,526 | 1,484 | 1,511 | 1,450 |
| Acquisitions | - | - | - | - | - | - | - | - | - |
| Impairment | - | - | - | - | - | - | - | - | - |
| Adjustments ${ }^{1}$ | (16) | 14 | 21 | (60) | 38 | - | 42 | (27) | 61 |
| Closing balance | 1,523 | 1,539 | 1,525 | 1,504 | 1,564 | 1,526 | 1,526 | 1,484 | 1,511 |
| Software |  |  |  |  |  |  |  |  |  |
| Opening balance | 1,075 | 1,004 | 953 | 900 | 838 | 768 | 711 | 658 | 618 |
| Changes, net of amortization and impairment ${ }^{1}$ | 29 | 71 | 51 | 53 | 62 | 70 | 57 | 53 | 40 |
| Closing balance | 1,104 | 1,075 | 1,004 | 953 | 900 | 838 | 768 | 711 | 658 |
| Other intangible assets |  |  |  |  |  |  |  |  |  |
| Opening balance | 335 | 336 | 336 | 366 | 359 | 367 | 358 | 377 | 349 |
| Acquisitions / Additions | - | - | - | - | - | - | - | - | 11 |
| Amortization and impairment | (6) | (7) | (7) | (7) | (8) | (8) | (8) | (8) | (8) |
| Impairment | - | - | - | - | - | - | - | - | - |
| Adjustments ${ }^{1}$ | (5) | 6 | 7 | (23) | 15 | - | 17 | (11) | 25 |
| Closing balance | 324 | 335 | 336 | 336 | 366 | 359 | 367 | 358 | 377 |
| Software and other intangible assets | 1,428 | 1,410 | 1,340 | 1,289 | 1,266 | 1,197 | 1,135 | 1,069 | 1,035 |

[^0]
## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

OCI net of income tax, that is subject to subsequent reclassification to net income
Net foreign currency translation adjustments
Net gains (losses) on investments in foreign operations
Net (gains) losses on investments in foreign operations reclassified to net income
Net gains (losses) on hedges of investments in foreign operations
Net (gains) losses on hedges of investments in foreign operations reclassified to net income
Net change in AFS securities
Net gains (losses) on AFS securities
Net (gains) losses on AFS securities reclassified to net income

## Net change in cash flow hedges

Net gains (losses) on derivatives designated as cash flow hedges
Net (gains) losses on derivatives designated as cash flow hedges reclassified to net income
OCI, net of income tax, that is not subject to subsequent reclassification to net income Net gains (losses) on post-employment defined benefit plans
Net gains (losses) due to fair value change of FVO liabilities attributable to changes in credit risk

## Total OCI

Comprehensive income
Comprehensive income (loss) attributable to non-controlling interests
Preferred shareholders
Common shareholders
Comprehensive income attributable to equity shareholders

## INCOME TAX ALLOCATED TO EACH COMPONENT OF OCI

| 1,407 | 931 | 1,441 | 941 | 982 | 778 | 978 | 911 | 923 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (684) | 606 | 327 | $(1,188)$ | 742 | 2 | 817 | (514) | 1,140 |
| - | - | (254) | (18) | - |  | - | (21) | - |
| 431 | (383) | (100) | 566 | (340) | (2) | (413) | 258 | (563) |
| - | - | 113 | 8 | - | - | - | 18 | - |
| (253) | 223 | 86 | (632) | 402 | - | 404 | (259) | 577 |
| (47) | 14 | 73 | 54 | (16) | (71) | 22 | (25) | 7 |
| (23) | (5) | (33) | (14) | (6) | (15) | (13) | (27) | (42) |
| (70) | 9 | 40 | 40 | (22) | (86) | 9 | (52) | (35) |
| 56 | 8 | 1 | 44 | (40) | 35 | (14) | 49 | (77) |
| (41) | (11) | 7 | (41) | 33 | (29) | 16 | (34) | 50 |
| 15 | (3) | 8 | 3 | (7) | 6 | 2 | 15 | (27) |
| 219 | 55 | (148) | (11) | (286) | 240 | 221 | 257 | (344) |
| (3) | (3) | 1 | (2) | (1) | 7 | 2 | (2) | (2) |
| (92) | 281 | (13) | (602) | 86 | 167 | 638 | (41) | 169 |
| 1,315 | 1,212 | 1,428 | 339 | 1,068 | 945 | 1,616 | 870 | 1,092 |
| 5 | 4 | 6 | 5 | 5 | 2 | 5 | 4 | 3 |
| 9 | 10 | 9 | 10 | 9 | 9 | 11 | 12 | 13 |
| 1,301 | 1,198 | 1,413 | 324 | 1,054 | 934 | 1,600 | 854 | 1,076 |
| 1,310 | 1,208 | 1,422 | 334 | 1,063 | 943 | 1,611 | 866 | 1,089 |

$\begin{array}{lllllllll}\mathrm{Q} 1 / 17 & \mathrm{Q} 4 / 16 & \mathrm{Q} 3 / 16 & \mathrm{Q} 2 / 16 & \mathrm{Q} 1 / 16 & \mathrm{Q} 4 / 15 & \mathrm{Q} 3 / 15 & \mathrm{Q} 2 / 15 & \mathrm{Q} 1 / 15\end{array}$

| 22 | (19) | (34) | 97 | (61) | - | (65) | 42 | (95) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | 37 | - | - | - | - | 3 | - |
| (80) | 69 | 60 | (86) | 85 | 1 | 51 | (30) | 69 |
| - | - | (23) | (3) | - | - | - | (6) |  |
| (58) | 50 | 40 | 8 | 24 | 1 | (14) | 9 | (26) |
| (4) | (6) | (16) | (10) | 8 | 18 | (8) | 9 | 23 |
| 10 | 1 | 13 | (1) | 2 | 5 | 11 | 9 | 23 |
| 6 | (5) | (3) | (11) | 10 | 23 | 3 | 18 | 46 |
| (20) | (3) | (1) | (15) | 14 | (13) | 5 | (18) | 28 |
| 15 | 4 | (2) | 14 | (11) | 10 | (6) | 12 | (18) |
| (5) | 1 | (3) | (1) | 3 | (3) | (1) | (6) | 10 |
| (80) | (13) | 54 | 4 | 104 | (79) | (80) | (92) | 122 |
| 1 | - | - | 1 | - | (2) | (1) | 1 | 1 |
| (136) | 33 | 88 | 1 | 141 | (60) | (93) | (70) | 153 |


| (17) | (118) |
| :---: | :---: |
| 37 | 3 |
| 128 | 91 |
| (26) | (6) |
| 122 | (30) |
| (24) | 42 |
| 15 | 48 |
| (9) | 90 |
| (5) | 2 |
| 5 | (2) |
| - | - |
| 149 | (129) |
| 1 | (1) |
| 263 | (70) |

Income tax (expense) benefit
Subject to subsequent reclassification to net income
Net foreign currency translation adjustments
Net gains (losses) on investments in foreign operations
Net (gains) losses on investments in foreign operations reclassified to net income
Net gains (losses) on hedges of investments in foreign operations
Net (gains) losses on hedges of investments in foreign operations reclassified to net income

## Net change in AFS securities

Net gains (losses) on AFS securities
Net (gains) losses on AFS securities reclassified to net income

## Net change in cash flow hedges

Net gains (losses) on derivatives designated as cash flow hedges
Net (gains) losses on derivatives designated as cash flow hedges reclassified to net income
Not subject to subsequent reclassification to net income
Net gains (losses) on post-employment defined benefit plans
Net gains (losses) due to fair value change of FVO liabilities attributable to changes in credit risk

| 4,295 | 3,590 |
| ---: | ---: |
|  |  |
|  |  |
|  |  |
| $(272)$ | 1,445 |
|  | $(257)$ |
| 121 | $(720)$ |
| 79 | 18 |
|  | 722 |
| 125 | $(67)$ |
| $(58)$ | $(97)$ |
| 67 | $(164)$ |
| 13 | $(7)$ |
| $(12)$ | - |
| 1 | $(4)$ |
| $(390)$ | 374 |
| $(5)$ | 5 |
| $(248)$ | 933 |
| 4,047 | 4,523 |
| 20 | 14 |
| 38 | 45 |
| 3,989 | 4,464 |
| 4,027 | 4,509 |

Includes $\$ 17$ million of losses (Q4/16: \$2 million of gains) relating to our investments in equity-accounted associates and joint ventures

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

(\$ millions)

| Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | $\begin{gathered} 2016 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ | $\begin{array}{r} 2015 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,031 | 1,031 | 1,000 | 1,031 |
| - |  |  | - | - |  |  | 300 | 300 |  | 600 |
| - | - | - | - | - |  |  | (331) | (300) |  | (631) |
| 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,031 | 1,000 | 1,000 |
| 8,026 | 7,806 | 7,792 | 7,786 | 7,813 | 7,800 | 7,803 | 7,793 | 7,782 | 7,813 | 7,782 |
| 261 | 212 | 23 | 18 | 20 | 8 | 2 | 7 | 13 | 273 | 30 |
|  |  | - | (15) | (46) | (2) |  |  |  | (61) | (2) |
| (1) | 8 | (9) | 3 | (1) | 7 | (5) | 3 | (2) | 1 | 3 |
| 8,286 | 8,026 | 7,806 | 7,792 | 7,786 | 7,813 | 7,800 | 7,803 | 7,793 | 8,026 | 7,813 |
| 72 | 73 | 74 | 75 | 76 | 79 | 77 | 77 | 75 | 76 | 75 |
| - | 2 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 5 | 5 |
| (7) | (2) | (2) | (2) | (3) | (1) | - | (1) | (2) | (9) | (4) |
| - | (1) |  |  | 1 | (3) |  |  | 3 |  |  |
| 65 | 72 | 73 | 74 | 75 | 76 | 79 | 77 | 77 | 72 | 76 |
| 13,584 | 13,145 | 12,197 | 11,785 | 11,433 | 11,119 | 10,590 | 10,121 | 9,626 | 11,433 | 9,626 |
| 1,402 | 927 | 1,435 | 936 | 977 | 776 | 973 | 907 | 920 | 4,275 | 3,576 |
| (9) | (10) | (9) | (10) | (9) | (9) | (11) | (12) | (13) | (38) | (45) |
| (493) | (478) | (478) | (466) | (457) | (445) | (433) | (421) | (409) | $(1,879)$ | $(1,708)$ |
| - | - | - | (50) | (159) | (9) |  |  |  | (209) | (9) |
| (1) | - | - | 2 | - | 1 | - | (5) | (3) | 2 | (7) |
| 14,483 | 13,584 | 13,145 | 12,197 | 11,785 | 11,433 | 11,119 | 10,590 | 10,121 | 13,584 | 11,433 |
| 1,114 | 891 | 805 | 1,437 | 1,035 | 1,035 | 631 | 890 | 313 | 1,035 | 313 |
| (253) | 223 | 86 | (632) | 402 |  | 404 | (259) | 577 | 79 | 722 |
| 861 | 1,114 | 891 | 805 | 1,437 | 1,035 | 1,035 | 631 | 890 | 1,114 | 1,035 |
| 161 | 152 | 112 | 72 | 94 | 180 | 171 | 223 | 258 | 94 | 258 |
| (70) | 9 | 40 | 40 | (22) | (86) | 9 | (52) | (35) | 67 | (164) |
| 91 | 161 | 152 | 112 | 72 | 94 | 180 | 171 | 223 | 161 | 94 |
| 23 | 26 | 18 | 15 | 22 | 16 | 14 | (1) | 26 | 22 | 26 |
| 15 | (3) | 8 | 3 | (7) | 6 | 2 | 15 | (27) | 1 | (4) |
| 38 | 23 | 26 | 18 | 15 | 22 | 16 | 14 | (1) | 23 | 22 |
| (508) | (563) | (415) | (404) | (118) | (358) | (579) | (836) | (492) | (118) | (492) |
| 219 | 55 | (148) | (11) | (286) | 240 | 221 | 257 | (344) | (390) | 374 |
| (289) | (508) | (563) | (415) | (404) | (118) | (358) | (579) | (836) | (508) | (118) |
| - | 3 | 2 | 4 | 5 | (2) | (4) | (2) | - | 5 | - |
| (3) | (3) | 1 | (2) | (1) | 7 | 2 | (2) | (2) | (5) | 5 |
| (3) |  | 3 | 2 | 4 | 5 | (2) | (4) | (2) | - | 5 |
| 698 | 790 | 509 | 522 | 1,124 | 1,038 | 871 | 233 | 274 | 790 | 1,038 |
| 201 | 188 | 187 | 195 | 193 | 194 | 178 | 183 | 164 | 193 | 164 |
| 5 | 4 | 6 | 5 | 5 | 2 | 5 | 4 | 3 | 20 | 14 |
| (4) | - | (4) | - | (15) |  | (3) | - | (2) | (19) | (5) |
| (8) | 9 | (1) | (13) | 12 | (3) | 14 | (9) | 18 | 7 | 20 |
| 194 | 201 | 188 | 187 | 195 | 193 | 194 | 178 | 183 | 201 | 193 |
| 24,726 | 23,673 | 22,721 | 21,772 | 21,965 | 21,553 | 21,063 | 19,881 | 19,479 | 23,673 | 21,553 |

ASSETS UNDER ADMINISTRATION ${ }^{1,2,3}$

| (\$ millions) | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets under administration |  |  |  |  |  |  |  |  |  |
| Individuals | 228,555 | 222,172 | 218,675 | 208,936 | 207,748 | 208,322 | 211,830 | 207,715 | 205,127 |
| Institutions | 1,714,828 | 1,728,867 | 1,685,463 | 1,584,200 | 1,541,935 | 1,553,633 | 1,574,059 | 1,603,014 | 1,508,208 |
| Canadian retail mutual funds | 92,625 | 90,848 | 89,602 | 85,154 | 83,388 | 84,187 | 85,986 | 83,986 | 81,251 |
| Total assets under administration | 2,036,008 | 2,041,887 | 1,993,740 | 1,878,290 | 1,833,071 | 1,846,142 | 1,871,875 | 1,894,715 | 1,794,586 |


| ASSETS UNDER MANAGEMENT ${ }^{3}$ |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 |
|  |  |  |  |  |  |  |  |  |  |
| Individuals | 65,302 | 63,486 | 61,195 | 56,021 | 57,227 | 57,381 | 57,697 | 53,406 | 52,265 |
| Institutions | 28,620 | 29,381 | 29,106 | 28,346 | 28,774 | 28,897 | 28,633 | 28,418 | 28,799 |
| Canadian retail mutual funds | 92,625 | 90,848 | 89,602 | 85,154 | 83,388 | 84,187 | 85,986 | 83,986 | 81,251 |
| Total assets under management | 186,547 | 183,715 | 179,903 | 169,521 | 169,389 | 170,465 | 172,316 | 165,810 | 162,315 |

 A
2 Includes the full contract amount of AUA or custody under a $50 / 50$ joint venture between CIBC and The Bank of New York Mellon.
 the clients.

LOANS AND ACCEPTANCES, NET OF ALLOWANCE FOR CREDIT LOSSES
(\$ millions)
Business, government and consumer loans
Canada

## GROSS IMPAIRED LOANS

| (\$ millions) | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GIL by portfolio: |  |  |  |  |  |  |  |  |  |
| Consumer ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 522 | 514 | 513 | 538 | 587 | 573 | 603 | 567 | 587 |
| Personal | 192 | 193 | 190 | 197 | 202 | 187 | 189 | 197 | 216 |
| Total GIL - consumer | 714 | 707 | 703 | 735 | 789 | 760 | 792 | 764 | 803 |
| Business and government |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 21 | 21 | 22 | 28 | 39 | 38 | 62 | 63 | 72 |
| Financial institutions | 4 | 4 | 8 | 5 | 5 | 5 | 5 | 6 | 6 |
| Retail and wholesale | 24 | 22 | 22 | 25 | 33 | 33 | 41 | 40 | 44 |
| Business services | 96 | 100 | 102 | 100 | 141 | 134 | 151 | 160 | 180 |
| Manufacturing - capital goods | 19 | 223 | 252 | 45 | 50 | 46 | 46 | 43 | 46 |
| Manufacturing - consumer goods | 6 | 6 | 10 | 11 | 12 | 9 | 10 | 8 | 7 |
| Real estate and construction | 184 | 189 | 190 | 203 | 260 | 242 | 296 | 324 | 344 |
| Agriculture | 4 | 5 | 5 | 7 | 4 | 4 | 4 | 6 | 7 |
| Oil and gas | 336 | 367 | 409 | 708 | 128 | 125 | 34 | 25 | - |
| Mining | - | - | 1 | 1 | 2 | 2 | 1 | 2 | 2 |
| Forest products | 1 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 3 |
| Hardware and software | 2 | 2 | 3 | 1 | 1 | 1 | 1 | 1 | 1 |
| Telecommunications and cable | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 2 | 2 |
| Publishing, printing and broadcasting | 1 | 1 | - | - | - | - | - | - | 5 |
| Transportation | 3 | 3 | 3 | 3 | 4 | 3 | 4 | 3 | 12 |
| Utilities | - | - | - | 1 | 1 | 11 | 25 | 23 | 24 |
| Education, health and social services | 2 | 5 | 5 | 5 | 5 | 3 | 3 | 3 | 3 |
| Total GIL - business and government | 704 | 951 | 1,035 | 1,146 | 688 | 659 | 687 | 711 | 758 |
| Total GIL | 1,418 | 1,658 | 1,738 | 1,881 | 1,477 | 1,419 | 1,479 | 1,475 | 1,561 |
| GIL by geography: |  |  |  |  |  |  |  |  |  |
| Consumer |  |  |  |  |  |  |  |  |  |
| Canada | 405 | 374 | 353 | 373 | 342 | 333 | 337 | 338 | 339 |
| Other countries | 309 | 333 | 350 | 362 | 447 | 427 | 455 | 426 | 464 |
|  | 714 | 707 | 703 | 735 | 789 | 760 | 792 | 764 | 803 |
| Business and government |  |  |  |  |  |  |  |  |  |
| Canada | 156 | 204 | 256 | 305 | 154 | 180 | 100 | 93 | 66 |
| United States | 333 | 315 | 303 | 547 | 136 | 105 | 153 | 141 | 151 |
| Other countries | 215 | 432 | 476 | 294 | 398 | 374 | 434 | 477 | 541 |
|  | 704 | 951 | 1,035 | 1,146 | 688 | 659 | 687 | 711 | 758 |
| Total GIL | 1,418 | 1,658 | 1,738 | 1,881 | 1,477 | 1,419 | 1,479 | 1,475 | 1,561 |

1 Credit card loans are fully written-off at the earlier of the notice of consumer bankruptcy, settlement proposal, enlistment of credit counselling services, or when payments are contractually 180 days in arrears.

## ALLOWANCE FOR CREDIT LOSSES

| Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 165 | 168 | 174 | 179 | 202 | 188 | 195 | 181 | 194 |
| 145 | 145 | 146 | 145 | 147 | 145 | 146 | 142 | 148 |
| 310 | 313 | 320 | 324 | 349 | 333 | 341 | 323 | 342 |
| 13 | 14 | 14 | 14 | 19 | 18 | 31 | 31 | 36 |
| 2 | 2 | 2 | 2 | 3 | 3 | 3 | 3 | 3 |
| 16 | 15 | 17 | 17 | 17 | 17 | 21 | 20 | 21 |
| 50 | 53 | 54 | 54 | 70 | 67 | 67 | 78 | 82 |
| 5 | 47 | 84 | 43 | 47 | 43 | 43 | 40 | 41 |
| 5 | 5 | 9 | 9 | 9 | 6 | 6 | 4 | 4 |
| 79 | 84 | 80 | 82 | 108 | 102 | 136 | 154 | 160 |
| 2 | 2 | 2 | 2 | 3 | 3 | 1 | 3 | 4 |
| 31 | 28 | 78 | 140 | 63 | 38 | 11 | 10 | - |
| - | - | - | - | 1 | 1 | 1 | 1 | 1 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| 2 | 2 | 3 | 1 | 1 | 1 | 1 | 1 | 1 |
| 1 | 1 | 1 | 1 | 1 | 1 | 2 | 2 | 2 |
| 1 | - | - | - | - | - | - | - | - |
| 3 | 3 | 2 | 2 | 3 | 3 | 3 | 3 | 3 |
| - | - | - | 1 | 1 | 7 | 20 | 15 | 15 |
| 2 | 2 | 2 | 2 | 2 | 2 | 3 | 3 | 3 |
| 213 | 259 | 349 | 371 | 349 | 313 | 350 | 369 | 377 |
| 523 | 572 | 669 | 695 | 698 | 646 | 691 | 692 | 719 |
| 817 | 791 | 767 | 758 | 747 | 709 | 697 | 693 | 718 |
| 300 | 328 | 344 | 347 | 345 | 315 | 323 | 304 | 290 |
| 1,117 | 1,119 | 1,111 | 1,105 | 1,092 | 1,024 | 1,020 | 997 | 1,008 |
| 121 | 122 | 116 | 118 | 104 | 92 | 90 | 90 | 90 |
| 1,761 | 1,813 | 1,896 | 1,918 | 1,894 | 1,762 | 1,801 | 1,779 | 1,817 |

## ALLOWANCE FOR CREDIT LOSSES

| Total individually assessed allowance for credit losses By geography: <br> Consumer loans Canada |
| :---: |
| Business and government loans Canada |
| United States |
| Other countries |

## Total individually assessed allowance for credit losses

## By portfolio:

Consumer loans
Business and government loans


Total collectively assessed allowance for credit losses
By portfolio:
Consumer loans
Business and government loans
Undrawn credit facilities ${ }^{1}$


1 Included in Other liabilities on the consolidated balance sheet

## NET IMPAIRED LOANS

| $\mathrm{Q} 1 / 17$ | $\mathrm{Q} 4 / 16$ | $\mathrm{Q} 3 / 16$ | $\mathrm{Q} 2 / 16$ | $\mathrm{Q} 1 / 16$ | $\mathrm{Q} 4 / 15$ | $\mathrm{Q} 3 / 15$ | $\mathrm{Q} 2 / 15$ | $\mathrm{Q} 1 / 15$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Net impaired loans by portfolio: Consumer |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgages | 357 | 346 | 339 | 359 | 385 | 385 | 408 | 386 | 393 |
| Personal | 47 | 48 | 44 | 52 | 55 | 42 | 43 | 55 | 68 |
| Total net impaired loans - consumer | 404 | 394 | 383 | 411 | 440 | 427 | 451 | 441 | 461 |
| Business and government |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 8 | 7 | 8 | 14 | 20 | 20 | 31 | 32 | 36 |
| Financial institutions | 2 | 2 | 6 | 3 | 2 | 2 | 2 | 3 | 3 |
| Retail and wholesale | 8 | 7 | 5 | 8 | 16 | 16 | 20 | 20 | 23 |
| Business services | 46 | 47 | 48 | 46 | 71 | 67 | 84 | 82 | 98 |
| Manufacturing - capital goods | 14 | 176 | 168 | 2 | 3 | 3 | 3 | 3 | 5 |
| Manufacturing - consumer goods | 1 | 1 | 1 | 2 | 3 | 3 | 4 | 4 | 3 |
| Real estate and construction | 105 | 105 | 110 | 121 | 152 | 140 | 160 | 170 | 184 |
| Agriculture | 2 | 3 | 3 | 5 | 1 | 1 | 3 | 3 | 3 |
| Oil and gas | 305 | 339 | 331 | 568 | 65 | 87 | 23 | 15 | - |
| Mining | - | - | 1 | 1 | 1 | 1 | - | 1 | 1 |
| Forest products | - | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 |
| Hardware and software | - | - | - | - | - | - | - | - | - |
| Telecommunications and cable | - | - | - | - | - | - | - | - | - |
| Publishing, printing and broadcasting | - | 1 | - | - | - | - |  | - | 5 |
| Transportation | - | - | 1 | 1 | 1 | - | 1 | - | 9 |
| Utilities | - | - | - | - | - | 4 | 5 | 8 | 9 |
| Education, health and social services | - | 3 | 3 | 3 | 3 | 1 | - | - | - |
| Total net impaired loans - business and government | 491 | 692 | 686 | 775 | 339 | 346 | 337 | 342 | 381 |
| Total net impaired loans | 895 | 1,086 | 1,069 | 1,186 | 779 | 773 | 788 | 783 | 842 |
|  |  |  |  |  |  |  |  |  |  |
| Consumer |  |  |  |  |  |  |  |  |  |
| Canada | 277 | 249 | 230 | 250 | 223 | 213 | 216 | 214 | 212 |
| Other countries | 127 | 145 | 153 | 161 | 217 | 214 | 235 | 227 | 249 |
|  | 404 | 394 | 383 | 411 | 440 | 427 | 451 | 441 | 461 |
| Business and government Canada | 91 | 141 | 133 | 175 | 50 | 103 | 43 | 36 | 24 |
| United States | 298 | 283 | 274 | 466 | 107 | 72 | 84 | 85 | 92 |
| Other countries | 102 | 268 | 279 | 134 | 182 | 171 | 210 | 221 | 265 |
|  | 491 | 692 | 686 | 775 | 339 | 346 | 337 | 342 | 381 |
| Total net impaired loans | 895 | 1,086 | 1,069 | 1,186 | 779 | 773 | 788 | 783 | 842 |

1 Net impaired loans is calculated by deducting the individual allowance and the portion of collective allowance relating to impaired loans, which are generally loans that are past 90 days in arrears, from GIL

## CHANGES IN GROSS IMPAIRED LOANS

| (\$ millions) | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GIL at beginning of period |  |  |  |  |  |  |  |  |  |
| Consumer | 707 | 703 | 735 | 789 | 760 | 792 | 764 | 803 | 734 |
| Business and government | 951 | 1,035 | 1,146 | 688 | 659 | 687 | 711 | 758 | 700 |
|  | 1,658 | 1,738 | 1,881 | 1,477 | 1,419 | 1,479 | 1,475 | 1,561 | 1,434 |
| Classified as impaired during the period Consumer ${ }^{1}$ | 314 | 326 | 291 | 334 | 271 | 275 | 293 | 298 | 288 |
| Business and government | 85 | 68 | 283 | 691 | 58 | 106 | 24 | 40 | 37 |
| Transferred to not impaired during the year Consumer | 399 | 394 | 574 | 1,025 | 329 | 381 | 317 | 338 | 325 |
|  | (40) | (28) | (40) | (35) | (22) | (29) | (30) | (25) | (21) |
| Business and government | (19) | - | (3) | (9) | (4) | (7) | (4) | (4) | (2) |
| Net repayments ${ }^{2}$ | (59) | (28) | (43) | (44) | (26) | (36) | (34) | (29) | (23) |
|  | (24) | (70) | (61) | (83) | (52) | (74) | (61) | (65) | (54) |
| Business and government | (252) | (44) | (327) | (144) | (46) | (56) | (30) | (33) | (22) |
| Amounts written-off Consumer ${ }^{1}$ | (276) | (114) | (388) | (227) | (98) | (130) | (91) | (98) | (76) |
|  | (234) | (233) | (235) | (229) | (197) | (204) | (208) | (225) | (193) |
| Business and government | (46) | (124) | (86) | (37) | (12) | (71) | (59) | (16) | (28) |
| Foreign exchange and other Consumer | (280) | (357) | (321) | (266) | (209) | (275) | (267) | (241) | (221) |
|  | (9) | 9 | 13 | (41) | 29 | - | 34 | (22) | 49 |
| Business and government | (15) | 16 | 22 | (43) | 33 | - | 45 | (34) | 73 |
| GIL at end of period Consumer | (24) | 25 | 35 | (84) | 62 | - | 79 | (56) | 122 |
|  | 714 | 707 | 703 | 735 | 789 | 760 | 792 | 764 | 803 |
| Business and government | 704 | 951 | 1,035 | 1,146 | 688 | 659 | 687 | 711 | 758 |
|  | 1,418 | 1,658 | 1,738 | 1,881 | 1,477 | 1,419 | 1,479 | 1,475 | 1,561 |


| 2016 | 2015 |
| :---: | :---: |
| 12M | 12M |
| 760 | 734 |
| 659 | 700 |
| 1,419 | 1,434 |
| 1,222 | 1,154 |
| 1,100 | 207 |
| 2,322 | 1,361 |
| (125) | (105) |
| (16) | (17) |
| (141) | (122) |
| (266) | (254) |
| (561) | (141) |
| (827) | (395) |
| (894) | (830) |
| (259) | (174) |
| $(1,153)$ | $(1,004)$ |
| 10 | 61 |
| 28 | 84 |
| 38 | 145 |
| 707 | 760 |
| 951 | 659 |
| 1,658 | 1,419 |

## CHANGES IN ALLOWANCE FOR CREDIT LOSSES

| (\$ millions) |
| :--- |
| Total allowance at beginning of period |
| Write-offs |
| Recoveries |
| Provision for credit losses |
| Interest income on impaired loans |
| Total allowance at end of period |
| Individual allowance |
| Collective allowance |
| Total allowance for credit losses |


| Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,813 | 1,896 | 1,918 | 1,894 | 1,762 | 1,801 | 1,779 | 1,817 | 1,736 |
| (280) | (357) | (321) | (266) | (209) | (275) | (267) | (241) | (221) |
| 47 | 44 | 46 | 43 | 50 | 42 | 49 | 48 | 47 |
| 212 | 222 | 243 | 324 | 262 | 198 | 189 | 197 | 187 |
| (8) | (9) | (9) | (5) | (6) | (5) | (6) | (6) | (6) |
| (23) | 17 | 19 | (72) | 35 | ) | 57 | (36) | 74 |
| 1,761 | 1,813 | 1,896 | 1,918 | 1,894 | 1,762 | 1,801 | 1,779 | 1,817 |
| 212 | 258 | 349 | 370 | 349 | 311 | 348 | 366 | 376 |
| 1,549 | 1,555 | 1,547 | 1,548 | 1,545 | 1,451 | 1,453 | 1,413 | 1,441 |
| 1,761 | 1,813 | 1,896 | 1,918 | 1,894 | 1,762 | 1,801 | 1,779 | 1,817 |


| 2016 | 2015 |
| :---: | :---: |
| 12M | 12M |
| 1,762 | 1,736 |
| $(1,153)$ | $(1,004)$ |
| 183 | 186 |
| 1,051 | 771 |
| (29) | (23) |
| (1) | 96 |
| 1,813 | 1,762 |
| 258 | 311 |
| 1,555 | 1,451 |
| 1,813 | 1,762 |

1 Credit card loans which are fully written-off when payments are contractually 180 days in arrears or upon customer bankruptcy are included both in classified as impaired and amounts written-off
2 Includes disposal of loans.
3 Includes $\$ 121$ million (Q4/16: $\$ 122$ million) of allowance on undrawn credit facilities included in Other liabilities on the consolidated balance sheet.

PROVISION FOR CREDIT LOSSES

| Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 11 | 8 | 1 | 8 | 12 | 7 | 8 | 8 | 11 |
| 111 | 101 | 103 | 108 | 92 | 88 | 93 | 99 | 90 |
| 76 | 75 | 81 | 76 | 59 | 61 | 65 | 68 | 64 |
| 198 | 184 | 185 | 192 | 163 | 156 | 166 | 175 | 165 |
| 1 | (2) | - | 3 | - | (2) | 1 | 1 | - |
| - | 1 | (1) | - | (1) | - | - | - | - |
| 1 | 3 | - | - | 1 | 2 | - | 2 | 3 |
| 17 | 8 | 9 | 6 | 2 | 7 | (4) | 11 | 10 |
| (2) | 16 | 40 | (1) | - | - | - | 1 | (1) |
| - | - | 2 | 1 | 2 | - | 1 | 1 | (1) |
| (5) | 6 | 7 | (2) | 1 | (2) | 7 | 1 | 17 |
| - | 2 | (1) | 1 | - | 2 | (1) | (1) | - |
| 1 | (5) | 2 | 81 | 24 | 28 | - | 10 | - |
| - | - | 2 | - | - | (1) | 1 | - | - |
| - | - | - | - | - | - | - | (1) | - |
| - | - | - | - | - | - | - | (1) | - |
| - | - | - | 2 | (1) | 1 | 1 | - | 1 |
| - | - | - | - | - | - | 4 | - | - |
| - | - | - | - | - | - | - | 2 | - |
| 13 | 29 | 60 | 91 | 28 | 35 | 10 | 26 | 29 |
| 211 | 213 | 245 | 283 | 191 | 191 | 176 | 201 | 194 |

    Consumer
    Residential mortgages
    Credit card
    Personal
    Total provision for credit losses - impaired loans, consumer \({ }^{1}\)
    Business and government
        Non-residential mortgage
        Financial institutions
        Retail and wholesale
        Business services
    Manufacturing - capital goods
    Manufacturing - consumer good
    Manufacturing - consumer good
    Real estate and construction
    Agriculture
    Oil and gas
    Hardware and software
    Telecommunications and cable
    Publishing, printing and broadcasting
    Transportation
    Utilities
    Education, health and social services
    otal provision for credit losses - impaired loans, business and government
    Total provision for credit losses - impaired loans

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 190 | 179 | 186 | 187 | 153 | 153 | 153 | 168 | 158 |
| $\mathbf{8}$ | 5 | $(1)$ | 5 | 10 | 3 | 13 | 7 | 7 |
| $\mathbf{1 9 8}$ | 184 | 185 | 192 | 163 | 156 | 166 | 175 | 165 |
| $\mathbf{7}$ | 18 | 13 | 35 | 32 | 36 | 5 | 23 | 7 |
| $\mathbf{6}$ | 6 | 2 | 55 | 1 | $(5)$ | 9 | - | 15 |
| - | 5 | 45 | 1 | $(5)$ | 4 | $(4)$ | 3 | 7 |
| $\mathbf{1 3}$ | 29 | 60 | 91 | 28 | 35 | 10 | 26 | 29 |
| $\mathbf{2 1 1}$ | 213 | 245 | 283 | 191 | 191 | 176 | 201 | 194 |


| 29 | 34 |
| :---: | :---: |
| 404 | 370 |
| 291 | 258 |
| 724 | 662 |
| 1 | - |
| (1) | - |
| 4 | 7 |
| 25 | 24 |
| 55 | - |
| 5 | 1 |
| 12 | 23 |
| 2 | - |
| 102 | 38 |
| 2 | - |
| - | (1) |
| - | (1) |
| 1 | 3 |
| - | 4 |
| - | 2 |
| 208 | 100 |
| 932 | 762 |

Provision for credit losses - impaired loans, by geography:
Consume
Canada
Other countries

## Business and government

Canada
United States
Other countries
Total provision for credit losses - impaired loans, by geography

## Provision for credit losses - incurred but not yet identified

Consumer

Business and government
Total provision for credit losses - incurred but not yet identified Total provision for credit losses

| $\mathbf{2 6}$ | 23 | 8 | 15 | 36 | 13 | 2 | $(22)$ | $(33)$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{( 2 5 )}$ | $(14)$ | $(10)$ | 26 | 35 | $(6)$ | 11 | 18 | 26 |
| $\mathbf{1}$ | 9 | $(2)$ | 41 | 71 | 7 | 13 | $(4)$ | $(7)$ |
| $\mathbf{2 1 2}$ | 222 | 243 | 324 | 262 | 198 | 189 | 197 | 187 |


| 204 | 201 | 186 | 238 | 238 | 168 | 183 | 181 | 163 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -7 | 21 | 57 | 86 | 24 | 30 | 6 | 16 | 24 |



1 Includes provision for credit losses on: impaired personal, scored small business loans and mortgages; and net credit card write-offs

## NET WRITE-OFFS

(\$ millions)

## Net write-offs by portfolio:

## Consumer

Residential mortgages
Personal
Credit card
Net write-offs on consumer loans

## Business and government

Non-residential mortgages
Retail and wholesale
Business services
Manufacturing - capital goods
Manufacturing - consumer goods
Real estate and construction
Agriculture
Oil and gas
Forest products
Hardware and software
.-.-. Telecommunications and cable
Publishing, printing and broadcasting
Transportation
Utilities
Education, health and social services
Net write-offs on business and government loans
Total net write-offs


| 2016 | 2015 |
| ---: | ---: |
| 12 M | 12 M |

Net write-offs by geography:

## Consumer

Canada
Other countries
Business and government
Canada
$\quad$ United States

Total net write-offs

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 183 | 175 | 183 | 181 | 153 | 154 | 153 | 171 | 147 |
| $\mathbf{8}$ | 16 | 9 | 7 | 1 | 9 | 8 | 10 | 2 |
| $\mathbf{1 9 1}$ | 191 | 192 | 188 | 154 | 163 | 161 | 181 | 149 |
|  |  |  |  |  |  |  |  |  |
| 4 | 79 | 20 | 6 | 3 | 15 | 8 | 7 | 4 |
| $\mathbf{3 8}$ | 2 | 53 | - | 6 | 30 | - | - | 21 |
| $\mathbf{4 2}$ | 122 | 10 | 29 | $(4)$ | 25 | 49 | 5 | - |
| $\mathbf{2 3 3}$ | 313 | 275 | 223 | 5 | 70 | 57 | 12 | 25 |


|  |  |
| ---: | ---: |
| 692 | 625 |
| 33 | 29 |
| 725 | 654 |
| 108 | 34 |
| 61 | 51 |
| 76 | 79 |
| 245 | 164 |
| 970 | 818 |


| CREDIT RISK FINANCIAL MEASURES |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 |
|  |  |  |  |  |  |  |  |  |  |
| Business and government | 25\% | 26\% | 26\% | 27\% | 27\% | 26\% | 26\% | 25\% | 25\% |
| Canada | 91\% | 90\% | 90\% | 90\% | 89\% | 91\% | 90\% | 91\% | 91\% |
| United States | 5\% | 5\% | 5\% | 5\% | 5\% | 4\% | 4\% | 4\% | 4\% |
| Other countries | 4\% | 5\% | 5\% | 5\% | 6\% | 5\% | 6\% | 5\% | 5\% |
|  |  |  |  |  |  |  |  |  |  |
| Allowance for credit losses to GIL and acceptances - segmented and total Consumer | 43\% | 44\% | 46\% | 44\% | 44\% | 44\% | 43\% | 42\% | 43\% |
| Business and government | 30\% | 27\% | 34\% | 32\% | 51\% | 47\% | 51\% | 52\% | 50\% |
| Total | 37\% | 34\% | 38\% | 37\% | 47\% | 46\% | 47\% | 47\% | 46\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |
| Gross impaired loans-to-gross loans and acceptances | 0.44 \% | 0.52\% | 0.55 \% | 0.62 \% | 0.49 \% | 0.48 \% | 0.51 \% | 0.53\% | 0.56 \% |
| Net impaired loans and acceptances-to-net loans and acceptances | 0.28 \% | 0.34 \% | 0.34 \% | 0.39 \% | 0.26 \% | 0.27 \% | 0.28 \% | 0.28 \% | 0.31 \% |
| Segmented net impaired loans-to-segmented net loans and acceptances Consumer | 0.17 \% | 0.17 \% | 0.17 \% | 0.18 \% | 0.20 \% | 0.20 \% | 0.21 \% | 0.21 \% | 0.22 \% |
| Business and government | 0.61 \% | 0.83\% | $0.83 \%$ | $0.96 \%$ | 0.42 \% | 0.46 \% | $0.46 \%$ | 0.50 \% | 0.55 \% |
| Canada | $0.13 \%$ | 0.13\% | 0.13\% | 0.16 \% | 0.10\% | 0.12 \% | 0.10\% | 0.10 \% | 0.10\% |
| United States | $1.93 \%$ | 1.72 \% | 1.74 \% | 3.02\% | 0.68 \% | 0.57 \% | $0.68 \%$ | 0.76 \% | $0.75 \%$ |
| Other countries | 1.78 \% | 2.88 \% | 3.09 \% | 2.03 \% | 2.42 \% | 2.52 \% | 2.84 \% | 3.22\% | 3.57\% |

## PAST DUE LOANS BUT NOT IMPAIRED ${ }^{2}$

(\$ millions)

|  |  |  | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Less than | 31 to 90 | Over 90 |  | Total past due loans |  |  |  |  |  |  |  |
| 31 days | days | days | Total |  |  |  |  |  |  |  |  |
| 2,187 | 807 | 223 | 3,217 | 3,262 | 3,515 | 3,001 | 3,105 | 2,855 | 3,001 | 2,756 | 2,690 |
| 623 | 174 | 30 | 827 | 810 | 787 | 661 | 723 | 692 | 643 | 649 | 677 |
| 530 | 185 | 110 | 825 | 890 | 921 | 805 | 857 | 762 | 686 | 746 | 795 |
| 195 | 110 | 29 | 334 | 363 | 438 | 291 | 309 | 344 | 296 | 311 | 310 |
| 3,535 | 1,276 | 392 | 5,203 | 5,325 | 5,661 | 4,758 | 4,994 | 4,653 | 4,626 | 4,462 | 4,472 |

1 Represents individual allowance and the portion of collective allowance relating to impaired loans, which are generally loans that are past 90 days in arrears.
2 Past due loans are loans where repayment of principal or payment of interest is contractually in arrears.

## OUTSTANDING DERIVATIVE CONTRACTS - NOTIONAL AMOUNTS

| Q1/17 |  |  |  |  |  | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residual term to contractual maturity |  |  | Total | Analyzed by use |  | Total notional amount |  |  |  |  |  |  |  |
| $\begin{array}{r} \hline \text { Less than } 1 \\ \text { year } \\ \hline \end{array}$ | $\begin{array}{r} 1-5 \\ \text { years } \\ \hline \end{array}$ | $\begin{array}{r} \text { Over } \\ 5 \text { years } \\ \hline \end{array}$ | notional amount | Trading | ALM | $1$ |  |  |  |  |  |  |  |
| 13,021 | - | - | 13,021 | 4,457 | 8,564 | 13,001 | 18,121 | 12,443 | 7,823 | 10,913 | 12,906 | 11,981 | 8,529 |
| 140,254 | 5,900 | - | 146,154 | 146,154 | - | 201,237 | 144,745 | 149,692 | 178,257 | 140,806 | 179,952 | 136,332 | 145,144 |
| 67,418 | 192,724 | 73,656 | 333,798 | 249,219 | 84,579 | 352,045 | 350,353 | 350,867 | 370,652 | 375,893 | 390,022 | 418,121 | 443,552 |
| 617,211 | 633,552 | 198,306 | 1,449,069 | 1,224,467 | 224,602 | 1,389,095 | 1,312,820 | 1,206,724 | 1,053,548 | 897,872 | 956,102 | 858,463 | 740,548 |
| 2,716 | 3,198 | 3,902 | 9,816 | 3,931 | 5,885 | 10,044 | 10,382 | 9,666 | 7,407 | 8,136 | 5,847 | 5,647 | 5,160 |
| 2,264 | 2,257 | 330 | 4,851 | 4,851 | - | 4,737 | 4,538 | 5,095 | 3,775 | 4,532 | 5,594 | 4,641 | 5,426 |
| 842,884 | 837,631 | 276,194 | 1,956,709 | 1,633,079 | 323,630 | 1,970,159 | 1,840,959 | 1,734,487 | 1,621,462 | 1,438,152 | 1,550,423 | 1,435,185 | 1,348,359 |
| 62,119 | 9,080 | 108 | 71,307 | 67,931 | 3,376 | 73,699 | 50,659 | 66,013 | 69,294 | 77,890 | 96,016 | 62,581 | 90,698 |
| 26 | - | - | 26 | 26 | - | 536 | 59 | 1,280 | 1,085 | 1 | 654 | 6,636 | 13,854 |
| 26 | - | - | 26 | 26 | - | - | 33 | 1,280 | 1,751 | 8 | 654 | 7,842 | 20,083 |
| 62,171 | 9,080 | 108 | 71,359 | 67,983 | 3,376 | 74,235 | 50,751 | 68,573 | 72,130 | 77,899 | 97,324 | 77,059 | 124,635 |
| 905,055 | 846,711 | 276,302 | 2,028,068 | 1,701,062 | 327,006 | 2,044,394 | 1,891,710 | 1,803,060 | 1,693,592 | 1,516,051 | 1,647,747 | 1,512,244 | 1,472,994 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 275,012 | 7,874 | 958 | 283,844 | 278,293 | 5,551 | 278,192 | 295,417 | 323,397 | 303,884 | 263,150 | 268,721 | 261,906 | 232,434 |
| 205,516 | 48,018 | 20,957 | 274,491 | 204,662 | 69,829 | 254,448 | 245,800 | 220,204 | 225,121 | 200,297 | 179,022 | 167,084 | 171,490 |
| 19,049 | 1,194 | 63 | 20,306 | 20,306 | - | 23,395 | 21,963 | 20,359 | 20,878 | 19,550 | 23,538 | 23,131 | 26,012 |
| 22,059 | 763 | 43 | 22,865 | 22,865 | - | 23,715 | 22,292 | 23,535 | 26,113 | 22,721 | 25,609 | 25,364 | 26,793 |
| 521,636 | 57,849 | 22,021 | 601,506 | 526,126 | 75,380 | 579,750 | 585,472 | 587,495 | 575,996 | 505,718 | 496,890 | 477,485 | 456,729 |
| - | - | - | - | - | - | - | - | - | - | - | 44 | - | - |
| 521,636 | 57,849 | 22,021 | 601,506 | 526,126 | 75,380 | 579,750 | 585,472 | 587,495 | 575,996 | 505,718 | 496,934 | 477,485 | 456,729 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 18 | - | - | 18 | 18 | - | 91 | 178 | 344 | 450 | 519 | 680 | 954 | 1,128 |
| 334 | 197 | - | 531 | 531 | - | 5,653 | 5,796 | 6,047 | 6,308 | 6,593 | 7,202 | 7,777 | 8,223 |
| 78 | 1,077 | - | 1,155 | 986 | 169 | 1,460 | 1,356 | 1,191 | 1,831 | 2,377 | 1,427 | 26,116 | 19,965 |
| 198 | - | 4 | 202 | 202 | - | 4,872 | 4,909 | 4,926 | 5,000 | 5,032 | 5,060 | 5,029 | 5,084 |
| - | - | - | - | - | - | 13 | 144 | 88 | 140 | 732 | 262 | 24,729 | 17,696 |
| 628 | 1,274 | 4 | 1,906 | 1,737 | 169 | 12,089 | 12,383 | 12,596 | 13,729 | 15,253 | 14,631 | 64,605 | 52,096 |
| 67,278 | 13,028 | 19 | 80,325 | 79,344 | 981 | 72,619 | 60,610 | 53,106 | 42,570 | 42,936 | 41,282 | 42,587 | 40,255 |
| 23,232 | 4,438 | - | 27,670 | 27,670 | - | 34,016 | 28,430 | 22,502 | 16,917 | 19,304 | 15,901 | 13,641 | 14,026 |
| 90,510 | 17,466 | 19 | 107,995 | 107,014 | 981 | 106,635 | 89,040 | 75,608 | 59,487 | 62,240 | 57,183 | 56,228 | 54,281 |
| 4,097 | 19 | - | 4,116 | 4,116 | - | 1,088 | 3,641 | 2,075 | 944 | 1,446 | 1,816 | 1,884 | 1,640 |
| 1,131 |  | - | 1,131 | 1,131 | - | 758 | 1,247 | 1,916 | 939 | 2,999 | 2,128 | 1,411 | 1,234 |
| 5,228 | 19 | - | 5,247 | 5,247 | - | 1,846 | 4,888 | 3,991 | 1,883 | 4,445 | 3,944 | 3,295 | 2,874 |
| 13,221 | 8,045 | 3,050 | 24,316 | 24,316 | - | 23,563 | 19,643 | 19,149 | 20,312 | 18,671 | 21,875 | 21,962 | 19,671 |
| 73 |  | - | 73 | 73 | - | 47 | 28 | 21 | 13 | 14 | 34 | 38 | 33 |
| 12,479 | 4,645 | 304 | 17,428 | 17,428 | - | 18,556 | 16,857 | 15,044 | 16,099 | 18,049 | 19,500 | 19,896 | 20,613 |
| 25,773 | 12,690 | 3,354 | 41,817 | 41,817 | - | 42,166 | 36,528 | 34,214 | 36,424 | 36,734 | 41,409 | 41,896 | 40,317 |
| 1,548,830 | 936,009 | 301,700 | 2,786,539 | 2,383,003 | 403,536 | 2,786,880 | 2,620,021 | 2,516,964 | 2,381,111 | 2,140,441 | 2,261,848 | 2,155,753 | 2,079,291 |
| 1,449,817 | 917,846 | 301,288 | 2,668,951 | 2,268,791 | 400,160 | 2,659,315 | 2,522,736 | 2,408,929 | 2,275,026 | 2,022,190 | 2,126,951 | 2,043,746 | 1,918,783 |
| 99,013 | 18,163 | 412 | 117,588 | 114,212 | 3,376 | 127,565 | 97,285 | 108,035 | 106,085 | 118,251 | 134,897 | 112,007 | 160,508 |

Interest rate derivatives
Over-the-counter (OTC)
Over-the-counter (OTC)
Forward rate agreement
Centrally cleared forward rate agreements
Swap contracts
Centrally cleared swap contracts
Purchased options
Written options
Exchange-traded
Futures contracts
Purchased options
Written options
Total interest rate derivatives
Foreign exchange derivatives
Over-the-counter
Forward contracts
Swap contracts
Written options
Exchange-traded
Futures contracts
Total foreign exchange derivatives
Credit derivatives
Over-the-counter
Total return swap contracts - protection sold
Credit default swap contracts - protection purchased Centrally cleared credit default swap contracts

- protection purchased

Centrally cleared credit default swap contracts - protection sold

Total credit derivative
Equity derivatives
Over-the-counter
Exchange-traded
Total equity derivatives
Over-the-counter
Over-the-counter
Total precious metal derivatives
Other commodity derivatives
Over-the-counter
Centrally cleared commodity derivatives
change-traded
Totar oher commodity derivatives
Total notional amount
Of which:
Over-the-counter
ALM: Asset/liability management.
 $\$ 168.5$ billion (Q4/16: $\$ 182.3$ billion) are with counterparties that have no collateral posting arrangements. All counterparties with whom we have one-way collateral posting arrangements are sovereign entities

## FAIR VALUE OF FINANCIAL INSTRUMENTS

| (\$ millions) | Q1/17Book value(includes AFSsecurities atamortized cost) $\quad$ Fair value |  | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Fair value over (under) book value |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |
| Cash and deposits with banks | 15,389 | 15,389 | - | - | - | - | - | - | - | - | - |
| Securities | 89,377 | 89,524 | 147 | 206 | 194 | 161 | 109 | 136 | 246 | 244 | 307 |
| Cash collateral on securities borrowed | 5,567 | 5,567 | - | - | - | - | - | - | - | - | - |
| Securities purchased under resale agreements | 38,989 | 38,989 | - | - | - | - | - | - | - | - | - |
| Loans, net of allowance | 313,923 | 313,956 | 33 | 579 | 714 | 477 | 1,202 | 1,018 | 1,315 | 847 | 1,498 |
| Derivative instruments | 23,897 | 23,897 | - | - | - | - | - | - | - | - | - |
| Customers' liability under acceptances | 8,171 | 8,171 | - | - | - | - | - | - | - | - | - |
| Other assets | 8,163 | 8,163 | - | - | - | - | - | - | - | - | - |
| Liabilities |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | 409,753 | 410,551 | 798 | 976 | 976 | 739 | 700 | 697 | 1,126 | 1,070 | 1,420 |
| Obligations related to securities sold short | 11,772 | 11,772 | - | - | - | - | - | - | - | - | - |
| Cash collateral on securities lent | 2,177 | 2,177 | - | - | - | - | - | - | - | - | - |
| Obligations related to securities sold under repurchase agreements | 15,046 | 15,046 | - | - | - | - | - | - | - | - | - |
| Derivative instruments | 25,923 | 25,923 | - | - | - | - | - | - | - | - | - |
| Acceptances | 8,173 | 8,173 | - | - | - | - | - | - | - | - | - |
| Other liabilities | 8,294 | 8,294 | - | - | - | - | - | - | - | - | - |
| Subordinated indebtedness | 3,302 | 3,573 | 271 | 267 | 258 | 245 | 208 | 257 | 277 | 293 | 344 |

## FAIR VALUE OF AFS SECURITIES

| (\$ millions) | Q1/17 |  | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized cost Fair value Unrealized net gains (losses) |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| AFS securities |  |  |  |  |  |  |  |  |  |  |  |
| Government issued or guaranteed | 21,049 | 21,044 | (5) | 54 | 49 | (11) | (64) | (34) | 24 | 30 | 81 |
| Mortgage- and asset-backed | 6,611 | 6,608 | (3) | 3 | 3 | 1 | 10 | 10 | 26 | 20 | 31 |
| Corporate debt | 5,407 | 5,395 | (12) | (4) | (2) | (8) | (15) | (13) | (2) | (1) | (6) |
| Corporate equity | 230 | 397 | 167 | 153 | 144 | 179 | 178 | 173 | 198 | 195 | 201 |
|  | 33,297 | 33,444 | 147 | 206 | 194 | 161 | 109 | 136 | 246 | 244 | 307 |

FAIR VALUE OF DERIVATIVE INSTRUMENTS


1 Includes positive fair value of $\$ 1,080$ million ( $\mathrm{Q} 4 / 16$ : $\$ 903$ million) and negative fair value of $\$ 754$ million ( $\mathrm{Q} 4 / 16$ : $\$ 709$ million) for exchange-traded derivatives.


[^0]:    Includes foreign currency translation adjustments.

