

# Supplementary Financial Information 

For the period ended
October 31, 2015

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Financial Reporting Standards (IFRS) and all amounts are in millions of Canadian dollars, unless otherwise stated.
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## NOTES TO USERS

## External reporting changes

## Capital Markets

In November 2015, the name of this strategic business unit (SBU) was changed to Capital Markets from Wholesale Banking. This SBU comprises global markets, corporate and investment banking, and other.

## Assets under administration (AUA) and assets under management (AUM)

 accordingly.

## Income statement presentation

 reclassification. Prior period amounts were reclassified accordingly

Non-GAAP measures
 GAAP, and accordingly, these measures may not be comparable to similar measures used by other companies. Investors may find these non-GAAP measures useful in analyzing financial performance

## Adjusted measure




 under GAAP.
 same after-tax revenue.

Adjusted diluted EPS
We adjust our reported diluted EPS to remove the impact of items of note, net of taxes, to calculate the adjusted diluted EPS
Adjusted efficiency ratio
We adjust our reported revenue and non-interest expenses to remove the impact of items of note and gross up tax-exempt revenue to bring it to a TEB basis, as applicable
Adjusted dividend payout ratio
We adjust our reported net income attributable to common shareholders to remove the impact of items of note, net of taxes, to calculate the adjusted dividend payout ratio.
Adjusted return on common shareholders' equity
We adjust our reported net income attributable to common shareholders to remove the impact of items of note, net of taxes, to calculate the adjusted return on common shareholders' equity.
Adjusted effective tax rate
We adjust our reported income before income taxes and reported income taxes to remove the impact of items of note to calculate the adjusted effective tax rate.

## Economic capital


 consistent with our targeted risk rating over a one-year horizon. Economic

Economic profit
 information to identify relative contributions to shareholder value. Reconciliation of net income attributable to equity shareholders to economic profit is provided with segmented information on pages 9 to 11.

## Segmented return on equity

 segmented basis provides a similar metric relating to the economic capital allocated to the segments. As a result, segmented return on equity is a non-GAAP measure

## Reconciliation of non-GAAP to GAAP measures

The following table on page 2 provides a reconciliation of non-GAAP to GAAP measures related to CIBC on a consolidated basis.

| NOTES TO USERS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) |  |  |  |  |  |  |  |  |  |  | 2015 | 2014 | 2013 |
| Reconciliation of non-GAAP to GAAP measures |  | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | 12M | 12M | 12M |
| Reported and adjusted diluted EPS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income attributable to diluted common shareholders | A | 767 | 962 | 895 | 907 | 791 | 899 | 292 | 1,149 | 808 | 3,531 | 3,131 | 3,253 |
| After-tax impact of items of note |  | 172 | 12 | 13 | 33 | 100 | (13) | 571 | (226) | 69 | 230 | 432 | 219 |
| Adjusted net income attributable to diluted common shareholders ${ }^{1}$ | B | 939 | 974 | 908 | 940 | 891 | 886 | 863 | 923 | 877 | 3,761 | 3,563 | 3,472 |
| Diluted weighted-average common shares outstanding (thousands) | C | 397,838 | 397,828 | 397,785 | 397,887 | 397,907 | 398,022 | 398,519 | 399,217 | 400,255 | 397,832 | 398,420 | 401,261 |
| Reported diluted EPS (\$) | A/C | 1.93 | 2.42 | 2.25 | 2.28 | 1.98 | 2.26 | 0.73 | 2.88 | 2.02 | 8.87 | 7.86 | 8.11 |
| Adjusted diluted EPS (\$) ${ }^{1}$ | B/C | 2.36 | 2.45 | 2.28 | 2.36 | 2.24 | 2.23 | 2.17 | 2.31 | 2.19 | 9.45 | 8.94 | 8.65 |
| Reported and adjusted efficiency ratio |  |  |  |  |  |  |  |  |  |  | 13,856 | 13,363 | 12,705 |
| Adjusting items: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Pre-tax impact of items of note |  | 2 | 4 | 9 | (55) | 118 | (49) | 8 | (353) | 20 | (40) | (276) | (30) |
| TEB |  | 91 | 131 | 112 | 148 | 85 | 102 | 124 | 110 | 78 | 482 | 421 | 357 |
| Adjusted total revenue ${ }^{1}$ | E | 3,576 | 3,655 | 3,515 | 3,552 | 3,416 | 3,408 | 3,296 | 3,388 | 3,274 | 14,298 | 13,508 | 13,032 |
| Reported non-interest expenses ${ }^{2}$ | F | 2,383 | 2,179 | 2,104 | 2,195 | 2,083 | 2,044 | 2,409 | 1,976 | 1,926 | 8,861 | 8,512 | 7,608 |
| Adjusting items: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Pre-tax impact of items of note |  | (223) | (12) | (9) | (94) | (20) | (17) | (447) | (55) | (70) | (338) | (539) | (249) |
| Adjusted non-interest expenses ${ }^{1}$ | G | 2,160 | 2,167 | 2,095 | 2,101 | 2,063 | 2,027 | 1,962 | 1,921 | 1,856 | 8,523 | 7,973 | 7,359 |
| Reported efficiency ratio (\%) ${ }^{2}$ | F/D | 68.4\% | 61.9\% | 62.0\% | 63.5\% | 64.8\% | 60.9\% | 76.1\% | 54.4\% | 60.6\% | 63.9\% | 63.7\% | 59.9\% |
| Adjusted efficiency ratio (\%) ${ }^{\text {1,2,2}}$ | G/E | 60.4\% | 59.3\% | 59.6\% | 59.2\% | 60.4\% | 59.5\% | 59.5\% | 56.7\% | 56.6\% | 59.6\% | 59.0\% | 56.5\% |
| Reported and adjusted dividend payout ratio |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dividends paid to common shareholders | H | 445 | 433 | 421 | 409 | 398 | 397 | 390 | 382 | 384 | 1,708 | 1,567 | 1,523 |
| Reported dividend payout ratio (\%) | H/A | 58.0\% | 45.0\% | 47.1\% | 45.1\% | 50.3\% | 44.2\% | 133.5\% | 33.3\% | 47.6\% | 48.4\% | 50.0\% | 46.8\% |
| Adjusted dividend payout ratio (\%) ${ }^{1}$ | H/B | 47.4\% | 44.5\% | 46.4\% | 43.5\% | 44.6\% | 44.8\% | 45.2\% | 41.4\% | 43.8\% | 45.4\% | 44.0\% | 43.9\% |
| Reported and adjusted return on common shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average common shareholders' equity | 1 | 20,122 | 18,733 | 18,437 | 18,123 | 17,528 | 16,989 | 17,173 | 16,581 | 15,885 | 18,857 | 17,067 | 15,167 |
| Reported return on common shareholders' equity (\%) | A/I | 15.1\% | 20.4\% | 19.9\% | 19.9\% | 17.9\% | 21.0\% | 7.0\% | 27.5\% | 20.2\% | 18.7\% | 18.3\% | 21.4\% |
| Adjusted return on common shareholders' equity (\%) ${ }^{1}$ | B/I | 18.5\% | 20.6\% | 20.2\% | 20.6\% | 20.1\% | 20.7\% | 20.6\% | 22.1\% | 21.9\% | 19.9\% | 20.9\% | 22.9\% |
| Reported and adjusted effective tax |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported income before income taxes | J | 902 | 1,152 | 1,093 | 1,077 | 936 | 1,116 | 425 | 1,437 | 979 | 4,224 | 3,914 | 3,976 |
| Pre-tax impact of items of note |  | 225 | 16 | 18 | 39 | 138 | (32) | 600 | (298) | 90 | 298 | 408 | 298 |
| Adjusted income before income taxes ${ }^{11}$ | K | 1,127 | 1,168 | 1,111 | 1,116 | 1,074 | 1,084 | 1,025 | 1,139 | 1,069 | 4,522 | 4,322 | 4,274 |
| Reported income taxes | L | 124 | 174 | 182 | 154 | 125 | 195 | 119 | 260 | 154 | 634 | 699 | 626 |
| Tax impact of items of note |  | 51 | 4 | 5 | 6 | 38 | (19) | 19 | (72) | 21 | 66 | (34) | 79 |
| Adjusted income taxes ${ }^{1}$ | M | 175 | 178 | 187 | 160 | 163 | 176 | 138 | 188 | 175 | 700 | 665 | 705 |
| Reported effective tax rate (\%) | LIJ | 13.7\% | 15.1\% | 16.7\% | 14.3\% | 13.4\% | 17.5\% | 28.1\% | 18.1\% | 15.9\% | 15.0\% | 17.9\% | 15.8\% |
| Adjusted effective tax rate (\%) ${ }^{1}$ | M / K | 15.5\% | 15.2\% | 16.8\% | 14.3\% | 15.2\% | 16.2\% | 13.5\% | 16.5\% | 16.5\% | 15.5\% | 15.4\% | 16.5\% |

1 Non-GAAP measure
2 Certain prior period information has been reclassified to conform to the presentation adopted in the first quarter of 2015. See "External reporting changes" for additional details.

## NOTES TO USERS

## (\$ millions)

$\begin{array}{lllllll}\text { Q4/15 } & \text { Q3/15 } & \text { Q2/15 } & \text { Q1/15 } & \text { Q4/14 } & \text { Q3/14 } & \text { Q2/14 }\end{array}$

| 2015 | 2014 | 2013 |
| ---: | ---: | ---: |
| $12 M$ | 12 M | 12 M |

## Items of note

Gain arising from accounting adjustments on credit card-related balance sheet amounts
Gain on sale of an investment in our merchant banking portfolio
Gain in respect of the Aeroplan transactions with Aimia Canada Inc. and TD, net of costs relating to the
development of our enhanced travel rewards program
Gain within an equity-accounted investment in our merchant banking portfolio
Gain on sale of our Hong Kong and Singapore-based private wealth management business
Loss (income) from the structured credit run-off business
Amortization of intangible assets
Increase (decrease) in collective allowance recognized in Corporate and Other ${ }^{2}$
Charge resulting from operational changes in the processing of write-offs in Retail and Business Banking Losses (gains) in our exited European leveraged finance portfolio
Loan losses in our exited U.S. leveraged finance portfolio
Charge resulting from a revision of estimated loss parameters on our unsecured lending portfolios
Restructuring charges primarily relating to employee severance
Charges relating to CIBC FirstCaribbean
Impairment of an equity position associated with our exited U.S. leveraged finance portfolio
Charge relating to the incorporation of funding valuation adjustments (FVA) into the valuation of our uncollateralized derivatives
Pre-tax impact of items of note on net income
Income tax impact on above items of note
After-tax impact of items of note on net income
After-tax impact of items of note on non-controlling interests
After-tax impact of items of note on net income attributable to common shareholders

| - | - | - | (46) | - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | (23) | - | - | - | - | - |
| - | - | - | - | 18 | 9 | 22 | (239) | 24 |
| - | - | - | - | - | (52) | - | - | - |
| - | - | - | - | - | - | - | - | - |
| 3 | 6 | 8 | 12 | (2) | 2 | 4 | 11 | (15) |
| 11 | 10 | 10 | 11 | 10 | 9 | 9 | 8 | 7 |
| - | - | - | - | - | - | - | (26) | - |
| - | - | - | - | - | - | - | 26 | - |
| - | - | - | - | - | - | - | (78) | - |
| - | - | - | - | - | - | 22 | - | - |
| - | - | - | - | - | - | - | - | - |
| 211 | - | - | 85 | - | - | - | - | - |
| - | - | - | - | - | - | 543 | - | 39 |
| - | - | - | - | - | - | - | - | 35 |
| - | - | - | - | 112 | - | - | - | - |
| 225 | 16 | 18 | 39 | 138 | (32) | 600 | (298) | 90 |
| (51) | (4) | (5) | (6) | (38) | 19 | (19) | 72 | (21) |
| 174 | 12 | 13 | 33 | 100 | (13) | 581 | (226) | 69 |
| (2) | - | - | - | - | - | (10) | - | - |
| 172 | 12 | 13 | 33 | 100 | (13) | 571 | (226) | 69 |


| (46) | - | - |
| :---: | :---: | :---: |
| (23) | - | - |
| - | (190) | 24 |
| - | (52) | - |
| - |  | (16) |
| 29 | 15 | 114 |
| 42 | 36 | 23 |
| - | (26) | 38 |
| - | 26 | - |
| - | (78) | 21 |
| - | 22 | - |
| - | - | 20 |
| 296 |  |  |
| - | 543 | 39 |
| - | - | 35 |
| - | 112 | - |
| 298 | 408 | 298 |
| (66) | 34 | (79) |
| 232 | 442 | 219 |
| (2) | (10) | - |
| 230 | 432 | 219 |

1 Beginning in the fourth quarter of 2013, also includes amortization of intangible assets for equity-accounted associates.


FINANCIAL HIGHLIGHTS

| Financial results (\$ millions) Net interest income |
| :---: |
| Non-interest income ${ }^{1}$ |
| Total revenue |
| Provision for credit losses |
| Non-interest expenses ${ }^{1}$ |
| Income before income taxes |
| Income taxes |
| Net income |
| Net income (loss) attributable to non-controlling interests |
| Preferred shareholders |
| Common shareholders |
| Net income attributable to equity shareholders |
| Financial measures |
| Reported efficiency ratio ${ }^{1}$ |
| Adjusted efficiency ratio ${ }^{1,2}$ |
| Loan loss ratio ${ }^{3}$ |
| Reported return on common shareholders' equity |
| Adjusted return on common shareholders' equity ${ }^{2}$ |
| Net interest margin |
| Net interest margin on average interest-earning assets ${ }^{4}$ |
| Return on average assets ${ }^{5}$ |
| Return on average interest-earning assets ${ }^{4,5}$ |
| Total shareholder return |
| Reported effective tax rate |
| Adjusted effective tax rate ${ }^{2}$ |
| Common share information |
| Per share (\$) |
| Basic EPS |
| Reported diluted EPS |
| Adjusted diluted EPS ${ }^{2}$ |
| Dividends |
| Book value |
| Share price (\$) High |
| Low |
| Closing |
| Shares outstanding (thousands) |
| Weighted-average basic |
| Weighted-average diluted |
| End of period |
| Market capitalization (\$ millions) |
| Value measures |
| Dividend yield (based on closing share price) |
| Reported dividend payout ratio |
| Adjusted dividend payout ratio ${ }^{2}$ |
| Market value to book value ratio |


| Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2,043 | 2,021 | 1,895 | 1,956 | 1,881 | 1,875 | 1,798 | 1,905 | 1,893 |
| 1,440 | 1,499 | 1,499 | 1,503 | 1,332 | 1,480 | 1,366 | 1,726 | 1,283 |
| 3,483 | 3,520 | 3,394 | 3,459 | 3,213 | 3,355 | 3,164 | 3,631 | 3,176 |
| 198 | 189 | 197 | 187 | 194 | 195 | 330 | 218 | 271 |
| 2,383 | 2,179 | 2,104 | 2,195 | 2,083 | 2,044 | 2,409 | 1,976 | 1,926 |
| 902 | 1,152 | 1,093 | 1,077 | 936 | 1,116 | 425 | 1,437 | 979 |
| 124 | 174 | 182 | 154 | 125 | 195 | 119 | 260 | 154 |
| 778 | 978 | 911 | 923 | 811 | 921 | 306 | 1,177 | 825 |
| 2 | 5 | 4 | 3 | 2 | 3 | (11) | 3 | (7) |
| 9 | 11 | 12 | 13 | 18 | 19 | 25 | 25 | 24 |
| 767 | 962 | 895 | 907 | 791 | 899 | 292 | 1,149 | 808 |
| 776 | 973 | 907 | 920 | 809 | 918 | 317 | 1,174 | 832 |
| 68.4\% | 61.9\% | 62.0\% | 63.5\% | 64.8\% | 60.9\% | 76.1\% | 54.4\% | 60.6\% |
| 60.4\% | 59.3\% | 59.6\% | 59.2\% | 60.4\% | 59.5\% | 59.5\% | 56.7\% | 56.6\% |
| 0.26\% | 0.25\% | 0.30\% | 0.28\% | 0.30\% | 0.33\% | 0.51\% | 0.38\% | 0.41\% |
| 15.1\% | 20.4\% | 19.9\% | 19.9\% | 17.9\% | 21.0\% | 7.0\% | 27.5\% | 20.2\% |
| 18.5\% | 20.6\% | 20.2\% | 20.6\% | 20.1\% | 20.7\% | 20.6\% | 22.1\% | 21.9\% |
| 1.70\% | 1.75\% | 1.73\% | 1.77\% | 1.78\% | 1.81\% | 1.81\% | 1.84\% | 1.85\% |
| 1.95\% | 2.01\% | 2.01\% | 2.04\% | 2.02\% | 2.05\% | 2.07\% | 2.09\% | 2.10\% |
| 0.65\% | 0.85\% | 0.83\% | 0.84\% | 0.77\% | 0.89\% | 0.31\% | 1.14\% | 0.81\% |
| 0.74\% | 0.97\% | 0.97\% | 0.96\% | 0.87\% | 1.01\% | 0.35\% | 1.29\% | 0.91\% |
| 8.61\% | (2.40)\% | 11.10\% | (13.42)\% | 2.66\% | 4.65\% | 14.05\% | (1.36)\% | 15.15\% |
| 13.7\% | 15.1\% | 16.7\% | 14.3\% | 13.4\% | 17.5\% | 28.1\% | 18.1\% | 15.9\% |
| 15.5\% | 15.2\% | 16.8\% | 14.3\% | 15.2\% | 16.2\% | 13.5\% | 16.5\% | 16.5\% |
| 1.93 | 2.42 | 2.25 | 2.28 | 1.99 | 2.26 | 0.73 | 2.88 | 2.02 |
| 1.93 | 2.42 | 2.25 | 2.28 | 1.98 | 2.26 | 0.73 | 2.88 | 2.02 |
| 2.36 | 2.45 | 2.28 | 2.36 | 2.24 | 2.23 | 2.17 | 2.31 | 2.19 |
| 1.12 | 1.09 | 1.06 | 1.03 | 1.00 | 1.00 | 0.98 | 0.96 | 0.96 |
| 51.25 | 50.02 | 47.08 | 45.99 | 44.30 | 43.02 | 42.04 | 42.59 | 40.36 |
| 102.74 | 96.99 | 97.62 | 107.16 | 107.01 | 102.06 | 97.72 | 91.58 | 88.70 |
| 86.00 | 89.55 | 89.26 | 88.18 | 95.93 | 95.66 | 85.49 | 86.57 | 76.91 |
| 100.28 | 93.46 | 96.88 | 88.18 | 102.89 | 101.21 | 97.72 | 86.57 | 88.70 |
| 397,253 | 397,270 | 397,212 | 397,117 | 397,009 | 397,179 | 397,758 | 398,539 | 399,819 |
| 397,838 | 397,828 | 397,785 | 397,887 | 397,907 | 398,022 | 398,519 | 399,217 | 400,255 |
| 397,291 | 397,234 | 397,262 | 397,142 | 397,021 | 396,974 | 397,375 | 398,136 | 399,250 |
| 39,840 | 37,126 | 38,487 | 35,020 | 40,850 | 40,178 | 38,832 | 34,467 | 35,413 |
| 4.4\% | 4.6\% | 4.5\% | 4.6\% | 3.9\% | 3.9\% | 4.1\% | 4.4\% | 4.3\% |
| 58.0\% | 45.0\% | 47.1\% | 45.1\% | 50.3\% | 44.2\% | 133.5\% | 33.3\% | 47.6\% |
| 47.4\% | 44.5\% | 46.4\% | 43.5\% | 44.6\% | 44.8\% | 45.2\% | 41.4\% | 43.8\% |
| 1.96 | 1.87 | 2.06 | 1.92 | 2.32 | 2.35 | 2.32 | 2.03 | 2.20 |


| $\begin{array}{r} 2015 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} 2014 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} 2013 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: |
| 7,915 | 7,459 | 7,453 |
| 5,941 | 5,904 | 5,252 |
| 13,856 | 13,363 | 12,705 |
| 771 | 937 | 1,121 |
| 8,861 | 8,512 | 7,608 |
| 4,224 | 3,914 | 3,976 |
| 634 | 699 | 626 |
| 3,590 | 3,215 | 3,350 |
| 14 | (3) | (2) |
| 45 | 87 | 99 |
| 3,531 | 3,131 | 3,253 |
| 3,576 | 3,218 | 3,352 |
| 63.9\% | 63.7\% | 59.9\% |
| 59.6\% | 59.0\% | 56.5\% |
| 0.27\% | 0.38\% | 0.44\% |
| 18.7\% | 18.3\% | 21.4\% |
| 19.9\% | 20.9\% | 22.9\% |
| 1.74\% | 1.81\% | 1.85\% |
| 2.00\% | 2.05\% | 2.12\% |
| 0.79\% | 0.78\% | 0.83\% |
| 0.91\% | 0.89\% | 0.95\% |
| 1.96\% | 20.87\% | 18.41\% |
| 15.0\% | 17.9\% | 15.8\% |
| 15.5\% | 15.4\% | 16.5\% |
| 8.89 | 7.87 | 8.11 |
| 8.87 | 7.86 | 8.11 |
| 9.45 | 8.94 | 8.65 |
| 4.30 | 3.94 | 3.80 |
| 51.25 | 44.30 | 40.36 |
| 107.16 | 107.01 | 88.70 |
| 86.00 | 85.49 | 74.10 |
| 100.28 | 102.89 | 88.70 |
| 397,213 | 397,620 | 400,880 |
| 397,832 | 398,420 | 401,261 |
| 397,291 | 397,021 | 399,250 |
| 39,840 | 40,850 | 35,413 |
| 4.3\% | 3.8\% | 4.3\% |
| 48.4\% | 50.0\% | 46.8\% |
| 45.4\% | 44.0\% | 43.9\% |
| 1.96 | 2.32 | 2.20 |

For footnotes, see next page

FINANCIAL HIGHLIGHTS (continued)

| On- and off-balance sheet information Cash, deposits with banks and securities |  |
| :---: | :---: |
| Loans and acceptances, net of allowance |  |
| Total assets |  |
| Deposits |  |
| Common shareholders' equity |  |
| Average assets |  |
| Average interest-earning assets ${ }^{4}$ |  |
| Average common shareholders' equity |  |
| Assets under administration ${ }^{1,6,7}$ |  |
| Assets under management ${ }^{1,7}$ |  |
| Balance sheet quality (All-in basis) and liquidity measures ${ }^{8}$ |  |
| Risk-weighted assets (RWA) |  |
| CET1 capital RWA |  |
| Tier 1 capital RWA |  |
| Total capital RWA |  |
| Capital ratios CET1 ratio |  |
| Tier 1 capital ratio |  |
| Total capital ratio |  |
| Basel III leverage ratio |  |
| Tier 1 capital | A |
| Leverage ratio exposure | B |
| Leverage ratio | A/B |
| Liquidity coverage ratio |  |
| Other information |  |
| Full-time equivalent employees ${ }^{9}$ |  |


| Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 93,619 | 92,997 | 76,406 | 74,334 | 73,089 | 80,653 | 77,892 | 77,290 | 78,363 |
| 290,981 | 285,502 | 276,543 | 274,966 | 268,240 | 262,489 | 258,680 | 256,819 | 256,380 |
| 463,309 | 457,842 | 439,203 | 445,223 | 414,903 | 405,422 | 397,102 | 400,955 | 398,006 |
| 366,657 | 360,525 | 341,188 | 339,875 | 325,393 | 322,314 | 314,023 | 314,336 | 315,164 |
| 20,360 | 19,869 | 18,703 | 18,265 | 17,588 | 17,076 | 16,707 | 16,955 | 16,113 |
| 476,700 | 457,774 | 448,912 | 437,701 | 418,414 | 411,036 | 406,285 | 410,019 | 405,239 |
| 415,783 | 399,444 | 385,938 | 380,984 | 370,020 | 363,422 | 356,492 | 361,844 | 357,757 |
| 20,122 | 18,733 | 18,437 | 18,123 | 17,528 | 16,989 | 17,173 | 16,581 | 15,885 |
| 1,846,142 | 1,871,875 | 1,894,715 | 1,794,586 | 1,703,360 | 1,699,527 | 1,650,229 | 1,589,440 | 1,499,885 |
| 170,465 | 172,316 | 165,810 | 162,315 | 151,913 | 148,340 | 143,344 | 135,894 | 105,123 |
| 156,107 | 153,889 | 146,951 | 146,554 | 141,250 | 139,920 | 135,883 | 140,505 | 136,747 |
| 156,401 | 154,176 | 147,173 | 146,847 | 141,446 | 140,174 | 135,883 | 140,505 | 136,747 |
| 156,652 | 154,422 | 147,364 | 147,097 | 141,739 | 140,556 | 135,883 | 140,505 | 136,747 |
| 10.8\% | 10.8\% | 10.8\% | 10.3\% | 10.3\% | 10.1\% | 10.0\% | 9.5\% | 9.4\% |
| 12.5\% | 12.5\% | 12.6\% | 12.1\% | 12.2\% | 12.2\% | 12.1\% | 11.5\% | 11.6\% |
| 15.0\% | 15.0\% | 15.3\% | 15.0\% | 15.5\% | 14.8\% | 14.9\% | 14.2\% | 14.6\% |
| 19,520 | 19,284 | 18,551 | 17,771 | 17,300 | 17,093 | 16,488 | 16,189 | 15,888 |
| 502,552 | 493,475 | 474,276 | 471,937 | n/a | n/a | n/a | n/a | n/a |
| 3.9\% | 3.9\% | 3.9\% | 3.8\% | n/a | n/a | n/a | n/a | n/a |
| 118.9\% | 120.7\% | 128.5\% | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | n/a | n/a |
| 44,201 | 44,385 | 43,566 | 43,883 | 44,424 | 45,161 | 43,907 | 43,573 | 43,039 |


| $2015$ | $\begin{gathered} 2014 \\ 12 \mathrm{M} \end{gathered}$ | 2013 12 M |
| :---: | :---: | :---: |
|  |  |  |
| 93,619 | 73,089 | 78,363 |
| 290,981 | 268,240 | 256,380 |
| 463,309 | 414,903 | 398,006 |
| 366,657 | 325,393 | 315,164 |
| 20,360 | 17,588 | 16,113 |
| 455,324 | 411,481 | 403,546 |
| 395,616 | 362,997 | 351,687 |
| 18,857 | 17,067 | 15,167 |
| 1,846,142 | 1,703,360 | 1,499,885 |
| 170,465 | 151,913 | 105,123 |
| 156,107 | 141,250 | 136,747 |
| 156,401 | 141,446 | 136,747 |
| 156,652 | 141,739 | 136,747 |
| 10.8\% | 10.3\% | 9.4\% |
| 12.5\% | 12.2\% | 11.6\% |
| 15.0\% | 15.5\% | 14.6\% |
| 19,520 | 17,300 | 15,888 |
| 502,552 | n/a | n/a |
| 3.9\% | n/a | n/a |
| n/a | n/a | n/a |
| 44,201 | 44,424 | 43,039 |

1 Certain prior period information has been reclassified/restated to conform to the presentation adopted in the first and fourth quarters of 2015. See "External reporting changes" for additional details
2 See Notes to users: Non-GAAP measures
 on personal, scored small business and mortgage loans that are greater than 90 days delinquent; and net credit card write-offs
4 Average interest-earning assets include interest-bearing deposits with banks, securities, cash collateral on securities borrowed, securities purchased under resale agreements, and loans net of allowances
5 Net income expressed as a percentage of average assets or average interest-earning assets.
6 Includes the full contract amount of assets under administration or custody under a 50/50 joint venture between CIBC and The Bank of New York Mellon.
7 AUM amounts are included in the amounts reported under AUA.
8 Debt ratings - S\&P Senior Long Term: A+; Moody's Senior Long Term: Aa3. Moody's and S\&P changed the outlook on our senior debt ratings to negative from stable on June 11 , 2014 and August 8 , 2014, respectively
 a given period.
n/a Not applicable.

## NET INTEREST INCOME

| (\$ millions) | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | $\begin{array}{r} \hline 2015 \\ \text { 12M } \end{array}$ | $\begin{gathered} \hline 2014 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ | $\begin{gathered} \hline 2013 \\ 12 \mathrm{M} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans | 2,385 | 2,418 | 2,306 | 2,464 | 2,410 | 2,389 | 2,282 | 2,423 | 2,453 | 9,573 | 9,504 | 9,795 |
| Securities | 385 | 380 | 370 | 389 | 403 | 397 | 399 | 429 | 407 | 1,524 | 1,628 | 1,631 |
| Securities borrowed or purchased under resale agreements | 60 | 69 | 82 | 99 | 82 | 82 | 74 | 82 | 91 | 310 | 320 | 347 |
| Deposits with banks | 23 | 20 | 14 | 19 | 4 | 5 | 8 | 8 | 8 | 76 | 25 | 38 |
|  | 2,853 | 2,887 | 2,772 | 2,971 | 2,899 | 2,873 | 2,763 | 2,942 | 2,959 | 11,483 | 11,477 | 11,811 |
| Interest expense |  |  |  |  |  |  |  |  |  |  |  |  |
| Securities sold short | 52 | 55 | 50 | 73 | 86 | 81 | 78 | 82 | 84 | 230 | 327 | 334 |
| Securities lent or sold under repurchase agreements | 23 | 29 | 23 | 35 | 35 | 36 | 28 | 28 | 25 | 110 | 127 | 102 |
| Subordinated indebtedness | 39 | 40 | 51 | 51 | 45 | 44 | 45 | 44 | 45 | 181 | 178 | 193 |
| Other | 16 | 14 | 14 | 13 | 10 | 16 | 13 | 10 | 9 | 57 | 49 | 50 |
|  | 810 | 866 | 877 | 1,015 | 1,018 | 998 | 965 | 1,037 | 1,066 | 3,568 | 4,018 | 4,358 |
| Net interest income | 2,043 | 2,021 | 1,895 | 1,956 | 1,881 | 1,875 | 1,798 | 1,905 | 1,893 | 7,915 | 7,459 | 7,453 |

## NON-INTEREST INCOME

| (\$ millions) |
| :---: |
| Underwriting and advisory fees |
| Deposit and payment fees |
| Credit fees |
| Card fees |
| Investment management and custodial fees |
| Mutual fund fees |
| Insurance fees, net of claims ${ }^{1}$ |
| Commissions on securities transactions |
| Trading income (loss) |
| AFS securities gains, net |
| Designated at fair value (FVO) gains (losses), net ${ }^{2}$ |
| Foreign exchange other than trading ${ }^{3}$ |
| Income from equity-accounted associates and joint ventures |
| Other |


| Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |  |  |  |
| 100 | 106 | 134 | 87 | 128 | 150 | 88 | 78 | 88 |


| 100 | 106 | 134 | 87 | 128 | 150 | 88 | 78 | 88 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 208 | 216 | 201 | 205 | 210 | 221 | 205 | 212 | 215 |
| 140 | 136 | 130 | 127 | 123 | 124 | 114 | 117 | 117 |
| 115 | 109 | 114 | 111 | 106 | 108 | 87 | 113 | 133 |
| 208 | 211 | 201 | 194 | 186 | 181 | 168 | 142 | 126 |
| 363 | 369 | 354 | 371 | 337 | 317 | 300 | 282 | 267 |
| 103 | 81 | 91 | 86 | 88 | 82 | 92 | 94 | 89 |
| 88 | 93 | 102 | 102 | 98 | 99 | 108 | 103 | 98 |
| (114) | (10) | (7) | (8) | (123) | (42) | (12) | 1 | (9) |
| 19 | 17 | 41 | 61 | 44 | 24 | 76 | 57 | 9 |
| 19 | (9) | (11) | (2) | (1) | 2 | (21) | 5 | 6 |
| 46 | 29 | 10 | 7 | - | 10 | 12 | 21 | 5 |
| 37 | 43 | 54 | 43 | 35 | 98 | 52 | 41 | 45 |
| 108 | 108 | 85 | 119 | 101 | 106 | 97 | 460 | 94 |
| 1,440 | 1,499 | 1,499 | 1,503 | 1,332 | 1,480 | 1,366 | 1,726 | 1,283 |


| 2015 | 2014 | 2013 |
| :---: | :---: | :---: |
| 12M | 12M | 12M |
| 427 | 444 | 389 |
| 830 | 848 | 824 |
| 533 | 478 | 462 |
| 449 | 414 | 535 |
| 814 | 677 | 474 |
| 1,457 | 1,236 | 1,014 |
| 361 | 356 | 345 |
| 385 | 408 | 412 |
| (139) | (176) | 27 |
| 138 | 201 | 212 |
| (3) | (15) | 5 |
| 92 | 43 | 44 |
| 177 | 226 | 140 |
| 420 | 764 | 369 |
| 5,941 | 5,904 | 5,252 |

## Total non-interest income

1 Certain prior period information has been reclassified to conform to the presentation adopted in the first quarter of 2015. See "External reporting changes" for additional details
2 Represents income (loss) from FVO financial instruments and related hedges



 applicable taxes previously recognized in AOCI are reclassified into the consolidated statement of income.

| (\$ millions) | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Employee compensation and benefits |  |  |  |  |  |  |  |  |  |
| Salaries | 835 | 652 | 619 | 720 | 639 | 635 | 604 | 624 | 624 |
| Performance-based compensation | 380 | 403 | 381 | 404 | 364 | 378 | 365 | 376 | 293 |
| Benefits | 164 | 176 | 178 | 187 | 164 | 163 | 164 | 160 | 153 |
|  | 1,379 | 1,231 | 1,178 | 1,311 | 1,167 | 1,176 | 1,133 | 1,160 | 1,070 |
| Occupancy costs |  |  |  |  |  |  |  |  |  |
| Rent and maintenance | 172 | 158 | 160 | 158 | 154 | 153 | 155 | 146 | 145 |
| Depreciation | 37 | 33 | 33 | 31 | 26 | 34 | 35 | 33 | 36 |
|  | 209 | 191 | 193 | 189 | 180 | 187 | 190 | 179 | 181 |
| Computer, software and office equipment |  |  |  |  |  |  |  |  |  |
| Rent and maintenance and amortization of software costs ${ }^{1}$ | 305 | 302 | 288 | 282 | 291 | 277 | 266 | 256 | 258 |
| Depreciation | 30 | 28 | 29 | 28 | 28 | 27 | 28 | 27 | 27 |
| Communications | 335 | 330 | 317 | 310 | 319 | 304 | 294 | 283 | 285 |
|  |  |  |  |  |  |  |  |  |  |
| Telecommunications | 35 | 34 | 35 | 32 | 34 | 32 | 32 | 31 | 32 |
| Postage and courier | 31 | 32 | 34 | 36 | 32 | 31 | 32 | 31 | 28 |
| Stationery | 14 | 14 | 15 | 14 | 14 | 15 | 15 | 13 | 15 |
|  | 80 | 80 | 84 | 82 | 80 | 78 | 79 | 75 | 75 |
| Advertising and business development | 80 | 70 | 70 | 61 | 78 | 70 | 72 | 65 | 79 |
| Professional fees | 78 | 65 | 48 | 39 | 61 | 43 | 52 | 45 | 59 |
| Business and capital taxes | 16 | 15 | 18 | 19 | 15 | 17 | 12 | 15 | 16 |
| Other ${ }^{2,3}$ | 206 | 197 | 196 | 184 | 183 | 169 | 577 | 154 | 161 |
| Non-interest expenses | 2,383 | 2,179 | 2,104 | 2,195 | 2,083 | 2,044 | 2,409 | 1,976 | 1,926 |

1 Includes $\$ 34$ million (Q3/15: \$43 million) of amortization and impairment of software costs.
2 Includes $\$ 8$ million (Q3/15: \$8 million) of amortization and impairment of other intangible assets. In addition, Q2/14 includes $\$ 420$ million of impairment loss relating to CIBC FirstCaribbean goodwill.
3 Certain prior period information has been reclassified to conform to the presentation adopted in the first quarter of 2015. See "External reporting changes" for additional details.

## SEGMENTED INFORMATION

## CIBC has three SBUs:

 centres or through remote channels such as mobile advisors, telephone, online or mobile banking
 management businesses combine to create an integrated offer, delivered through more than 1,500 advisors across Canada and the U.S.
 November 2015, the name of this SBU was changed to Capital Markets from Wholesale Banking. This SBU comprises global markets, corporate and investment banking, and other


 Butterfield and Son Limited was included in Corporate and Other results until it was sold on April 30, 2015.
(\$ millions)
Financial results
$\quad$ Retail and Business Banking
Wealth Management
Capital Markets

Corporate and Other

## Net income

| Q4/15 | $\mathrm{Q} 3 / 15$ | $\mathrm{Q} 2 / 15$ | $\mathrm{Q} 1 / 15$ | $\mathrm{Q} 4 / 14$ | $\mathrm{Q} 3 / 14$ | $\mathrm{Q} 2 / 14$ | $\mathrm{Q} 1 / 14$ | $\mathrm{Q} 4 / 13$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{6 5 5}$ | 636 | 583 | 650 | 602 | 589 | 546 | 746 | 613 |
| $\mathbf{1 2 3}$ | 140 | 129 | 128 | 119 | 121 | 117 | 114 | 103 |
| $\mathbf{2 0 9}$ | 270 | 250 | 275 | 136 | 282 | 213 | 264 | 209 |
| $(209)$ | $(68)$ | $(51)$ | $(130)$ | $(46)$ | $(71)$ | $(570)$ | 53 | $(100)$ |
| 778 | 978 | 911 | 923 | 811 | 921 | 306 | 1,177 | 825 |

$\left.\left.\begin{array}{l}\begin{array}{|rrr|}\hline \mathbf{2 0 1 5} \\ \mathbf{1 2 M}\end{array}\end{array} \begin{array}{r}2014 \\ 12 \mathrm{M}\end{array}\right) \begin{array}{r}2013 \\ 12 \mathrm{M}\end{array}\right]$

SEGMENTED INFORMATION - RETAIL AND BUSINESS BANKING

| (\$ millions) | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | $\begin{array}{r} \hline 2015 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2014 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{gathered} \hline 2013 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal banking | 1,749 | 1,693 | 1,611 | 1,669 | 1,629 | 1,611 | 1,536 | 1,573 | 1,551 | 6,722 | 6,349 | 6,021 |
| Business banking | 414 | 410 | 401 | 402 | 393 | 389 | 368 | 380 | 386 | 1,627 | 1,530 | 1,529 |
| Other | 20 | 24 | 25 | 22 | 24 | 29 | 32 | 299 | 146 | 91 | 384 | 586 |
| Total revenue | 2,183 | 2,127 | 2,037 | 2,093 | 2,046 | 2,029 | 1,936 | 2,252 | 2,083 | 8,440 | 8,263 | 8,136 |
| Provision for credit losses | 190 | 165 | 188 | 164 | 171 | 177 | 173 | 210 | 215 | 707 | 731 | 930 |
| Non-interest expenses | 1,101 | 1,097 | 1,058 | 1,056 | 1,072 | 1,064 | 1,037 | 1,052 | 1,051 | 4,312 | 4,225 | 4,038 |
| Income before income taxes | 892 | 865 | 791 | 873 | 803 | 788 | 726 | 990 | 817 | 3,421 | 3,307 | 3,168 |
| Income taxes | 237 | 229 | 208 | 223 | 201 | 199 | 180 | 244 | 204 | 897 | 824 | 791 |
| Net income | 655 | 636 | 583 | 650 | 602 | 589 | 546 | 746 | 613 | 2,524 | 2,483 | 2,377 |
| Net income attributable to equity shareholders | 655 | 636 | 583 | 650 | 602 | 589 | 546 | 746 | 613 | 2,524 | 2,483 | 2,377 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 1,538 | 1,498 | 1,411 | 1,474 | 1,429 | 1,411 | 1,357 | 1,437 | 1,445 | 5,921 | 5,634 | 5,656 |
| Non-interest income | 532 | 514 | 514 | 512 | 512 | 515 | 483 | 722 | 549 | 2,072 | 2,232 | 2,142 |
| Intersegment revenue | 113 | 115 | 112 | 107 | 105 | 103 | 96 | 93 | 89 | 447 | 397 | 338 |
|  | 2,183 | 2,127 | 2,037 | 2,093 | 2,046 | 2,029 | 1,936 | 2,252 | 2,083 | 8,440 | 8,263 | 8,136 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages ${ }^{3}$ | 161,145 | 157,123 | 154,568 | 153,239 | 150,984 | 148,433 | 146,871 | 146,390 | 145,351 | 156,535 | 148,180 | 144,393 |
| Personal loans | 33,736 | 33,499 | 33,258 | 32,979 | 32,780 | 32,475 | 32,153 | 32,014 | 32,128 | 33,369 | 32,357 | 32,335 |
| Credit card | 11,655 | 11,568 | 11,323 | 11,603 | 11,515 | 11,494 | 11,227 | 13,511 | 14,717 | 11,539 | 11,942 | 14,775 |
| Business lending ${ }^{3,5}$ | 43,110 | 42,161 | 41,622 | 40,547 | 39,292 | 38,249 | 37,649 | 36,542 | 36,309 | 41,862 | 37,947 | 35,739 |
| Interest-earning assets ${ }^{6}$ | 237,312 | 232,203 | 228,423 | 226,247 | 223,266 | 219,767 | 217,133 | 218,049 | 218,235 | 231,068 | 219,574 | 217,338 |
| Deposits | 175,754 | 172,236 | 170,636 | 169,176 | 165,180 | 162,721 | 160,830 | 160,611 | 158,075 | 171,961 | 162,348 | 156,055 |
| Common equity ${ }^{7}$ | 4,782 | 4,714 | 4,223 | 4,205 | 3,945 | 3,851 | 3,810 | 3,771 | 3,914 | 4,483 | 3,845 | 3,766 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest margin on average interest-earning assets ${ }^{6}$ | 2.57\% | 2.56\% | 2.53\% | 2.58\% | 2.54\% | 2.55\% | 2.56\% | 2.61\% | 2.63\% | 2.56\% | 2.57\% | 2.60\% |
| Efficiency ratio | 50.4\% | 51.6\% | 52.0\% | 50.4\% | 52.4\% | 52.5\% | 53.5\% | 46.7\% | 50.4\% | 51.1\% | 51.1\% | 49.6\% |
| Return on equity ${ }^{7}$ | 54.2\% | 53.3\% | 56.3\% | 61.1\% | 60.1\% | 60.3\% | 58.1\% | 77.9\% | 61.5\% | 56.1\% | 64.1\% | 62.5\% |
| Net income attributable to equity shareholders | 655 | 636 | 583 | 650 | 602 | 589 | 546 | 746 | 613 | 2,524 | 2,483 | 2,377 |
| Charge for economic capital ${ }^{\text {¹ }}$ | (144) | (143) | (125) | (129) | (122) | (121) | (117) | (119) | (125) | (541) | (479) | (478) |
| Economic profit ${ }^{7}$ | 511 | 493 | 458 | 521 | 480 | 468 | 429 | 627 | 488 | 1,983 | 2,004 | 1,899 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  |
| FirstLine mortgages (\$ millions - average) | 12,784 | 15,201 | 17,488 | 19,275 | 21,253 | 23,585 | 25,743 | 27,410 | 29,759 | 16,176 | 24,488 | 35,082 |
| Number of branches - Canada | 1,125 | 1,128 | 1,131 | 1,131 | 1,129 | 1,126 | 1,123 | 1,119 | 1,115 | 1,125 | 1,129 | 1,115 |
| Number of sales locations (President's Choice Financial) | 302 | 306 | 302 | 302 | 298 | 298 | 298 | 296 | 296 | 302 | 298 | 296 |
| Number of ABMs - Canada | 3,936 | 4,288 | 4,228 | 4,215 | 4,196 | 3,987 | 3,669 | 3,537 | 3,520 | 3,936 | 4,196 | 3,520 |
| Full-time equivalent employees | 21,532 | 21,574 | 21,257 | 21,668 | 21,864 | 22,397 | 22,306 | 22,243 | 21,781 | 21,532 | 21,864 | 21,781 |

[^0]
## SEGMENTED INFORMATION - WEALTH MANAGEMENT

| (\$ millions) | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | $\begin{array}{r} 2015 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2014 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{gathered} 2013 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail brokerage | 304 | 312 | 312 | 302 | 302 | 307 | 292 | 284 | 272 | 1,230 | 1,185 | 1,060 |
| Asset management | 214 | 223 | 217 | 208 | 203 | 186 | 181 | 172 | 165 | 862 | 742 | 621 |
| Private wealth management | 91 | 93 | 86 | 109 | 79 | 75 | 75 | 46 | 33 | 379 | 275 | 122 |
| Total revenue | 609 | 628 | 615 | 619 | 584 | 568 | 548 | 502 | 470 | 2,471 | 2,202 | 1,803 |
| Provision for (reversal of) credit losses | - |  | (1) | - | - | - | 1 | (1) | 1 | (1) |  | 1 |
| Non-interest expenses | 447 | 443 | 447 | 447 | 428 | 408 | 395 | 351 | 335 | 1,784 | 1,582 | 1,301 |
| Income before income taxes | 162 | 185 | 169 | 172 | 156 | 160 | 152 | 152 | 134 | 688 | 620 | 501 |
| Income taxes | 39 | 45 | 40 | 44 | 37 | 39 | 35 | 38 | 31 | 168 | 149 | 116 |
| Net income | 123 | 140 | 129 | 128 | 119 | 121 | 117 | 114 | 103 | 520 | 471 | 385 |
| Net income attributable to: Non-controlling interests | - | - | - | - | - | - | 1 | 1 | - | - | 2 | - |
| Equity shareholders | 123 | 140 | 129 | 128 | 119 | 121 | 116 | 113 | 103 | 520 | 469 | 385 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 51 | 52 | 51 | 51 | 50 | 50 | 48 | 50 | 47 | 205 | 198 | 186 |
| Non-interest income | 674 | 694 | 678 | 677 | 641 | 623 | 598 | 546 | 514 | 2,723 | 2,408 | 1,960 |
| Intersegment revenue | (116) | (118) | (114) | (109) | (107) | (105) | (98) | (94) | (91) | (457) | (404) | (343) |
|  | 609 | 628 | 615 | 619 | 584 | 568 | 548 | 502 | 470 | 2,471 | 2,202 | 1,803 |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans | 2,134 | 2,154 | 2,062 | 2,007 | 1,952 | 1,867 | 1,836 | 1,806 | 1,760 | 2,089 | 1,865 | 1,812 |
| Deposits | 9,297 | 9,061 | 9,027 | 8,580 | 8,573 | 8,425 | 8,482 | 8,523 | 8,226 | 8,991 | 8,501 | 8,133 |
| Common equity ${ }^{1}$ | 2,385 | 2,304 | 2,276 | 2,190 | 2,125 | 2,070 | 2,076 | 1,938 | 1,848 | 2,289 | 2,052 | 1,826 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 73.4\% | 70.5\% | 72.7\% | 72.2\% | 73.1\% | 71.9\% | 72.2\% | 69.9\% | 71.4\% | 72.2\% | 71.8\% | 72.2\% |
| Return on equity ${ }^{1}$ | 20.3\% | 23.9\% | 23.0\% | 23.0\% | 21.9\% | 22.7\% | 22.4\% | 22.5\% | 21.5\% | 22.5\% | 22.4\% | 20.4\% |
| Net income attributable to equity shareholders | 123 | 140 | 129 | 128 | 119 | 121 | 116 | 113 | 103 | 520 | 469 | 385 |
| Charge for economic capital ${ }^{1}$ | (72) | (70) | (67) | (67) | (65) | (65) | (63) | (62) | (59) | (276) | (255) | (231) |
| Economic profit ${ }^{1-}$ | 51 | 70 | 62 | 61 | 54 | 56 | 53 | 51 | 44 | 244 | 214 | 154 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration ${ }^{2}$ Individuals ${ }^{3}$ | 190,968 | 194,313 | 192,853 | 189,020 | 183,979 | 183,578 | 178,831 | 170,539 | 140,386 | 190,968 | 183,979 | 140,386 |
| Institutions ${ }^{3}$ | 29,621 | 29,346 | - 29,159 | - 29,655 | - 27,660 | -26,701 | - 25,887 | 24,905 | 19,212 | 29,621 | - 27,660 | 19,212 |
| Canadian retail mutual funds | 84,187 | 85,986 | 83,986 | 81,251 | 76,984 | 76,438 | 73,528 | 69,630 | 66,687 | 84,187 | 76,984 | 66,687 |
|  | 304,776 | 309,645 | 305,998 | 299,926 | 288,623 | 286,717 | 278,246 | 265,074 | 226,285 | 304,776 | 288,623 | 226,285 |
| Assets under management ${ }^{2}$ Individuals ${ }^{3}$ | 57,039 | 57,353 | 53,095 | 51,975 | 47,725 | 45,605 | 44,218 | 41,589 | 18,753 | 57,039 | 47,725 | 18,753 |
| Institutions ${ }^{\text {3 }}$ | 28,668 | 28,422 | 28,199 | 28,597 | 26,763 | 25,865 | 25,170 | 24,214 | 19,212 | 28,668 | 26,763 | 19,212 |
| Canadian retail mutual funds | 84,187 | 85,986 | 83,986 | 81,251 | 76,984 | 76,438 | 73,528 | 69,630 | 66,687 | 84,187 | 76,984 | 66,687 |
|  | 169,894 | 171,761 | 165,280 | 161,823 | 151,472 | 147,908 | 142,916 | 135,433 | 104,652 | 169,894 | 151,472 | 104,652 |
| Full-time equivalent employees | 4,350 | 4,343 | 4,256 | 4,234 | 4,169 | 4,176 | 4,108 | 4,056 | 3,840 | 4,350 | 4,169 | 3,840 |

1 See Notes to users: Non-GAAP measures.
AUM amounts are included in the amounts reported under AUA.
3 Certain information has been reclassified/restated to conform to the presentation adopted in the fourth quarter of 2015. See "External reporting changes" for additional details

## SEGMENTED INFORMATION - CAPITAL MARKETS

| (\$ millions) | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | $\begin{array}{r} 2015 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{gathered} 2014 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ | $\begin{array}{r} 2013 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |
| Global markets | 310 | 417 | 417 | 395 | 196 | 336 | 331 | 330 | 279 | 1,539 | 1,193 | 1,265 |
| Corporate and investment banking | 269 | 277 | 259 | 302 | 265 | 330 | 275 | 250 | 246 | 1,107 | 1,120 | 919 |
| Other | - | 2 | (15) | 9 | 7 | 4 | - | 100 | (5) | (4) | 111 | 56 |
| Total revenue ${ }^{1}$ | 579 | 696 | 661 | 706 | 468 | 670 | 606 | 680 | 520 | 2,642 | 2,424 | 2,240 |
| Provision for (reversal of) credit losses | (5) | 9 | (1) | 14 | 14 | 6 | 21 | 2 | (1) | 17 | 43 | 44 |
| Non-interest expenses | 325 | 339 | 337 | 328 | 293 | 279 | 318 | 329 | 271 | 1,329 | 1,219 | 1,317 |
| Income before income taxes | 259 | 348 | 325 | 364 | 161 | 385 | 267 | 349 | 250 | 1,296 | 1,162 | 879 |
| Income taxes ${ }^{1}$ | 50 | 78 | 75 | 89 | 25 | 103 | 54 | 85 | 41 | 292 | 267 | 180 |
| Net income | 209 | 270 | 250 | 275 | 136 | 282 | 213 | 264 | 209 | 1,004 | 895 | 699 |
| Net income attributable to equity shareholders | 209 | 270 | 250 | 275 | 136 | 282 | 213 | 264 | 209 | 1,004 | 895 | 699 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 465 | 499 | 451 | 468 | 374 | 400 | 398 | 389 | 349 | 1,883 | 1,561 | 1,403 |
| Non-interest income | 111 | 194 | 208 | 236 | 92 | 268 | 206 | 290 | 169 | 749 | 856 | 832 |
| Intersegment revenue | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 1 | 2 | 10 | 7 | 5 |
|  | 579 | 696 | 661 | 706 | 468 | 670 | 606 | 680 | 520 | 2,642 | 2,424 | 2,240 |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and acceptances, net of allowance | 31,987 | 30,644 | 29,158 | 28,028 | 25,705 | 25,080 | 24,933 | 24,141 | 23,113 | 29,961 | 24,953 | 21,611 |
| Trading securities | 45,296 | 46,986 | 45,749 | 46,370 | 47,147 | 46,186 | 44,819 | 46,006 | 42,519 | 46,103 | 46,050 | 42,567 |
| Deposits | 18,467 | 16,384 | 14,476 | 14,560 | 14,440 | 13,315 | 11,297 | 11,095 | 10,132 | 15,984 | 12,547 | 8,697 |
| Common equity ${ }^{2}$ | 2,871 | 2,733 | 2,646 | 2,550 | 2,423 | 2,334 | 2,389 | 2,300 | 2,229 | 2,700 | 2,361 | 2,112 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 56.2\% | 48.6\% | 51.0\% | 46.5\% | 62.6\% | 41.5\% | 52.6\% | 48.3\% | 52.3\% | 50.3\% | 50.3\% | 58.8\% |
| Return on equity ${ }^{2}$ | 28.6\% | 39.0\% | 38.5\% | 42.5\% | 21.8\% | 47.5\% | 36.0\% | 44.9\% | 36.5\% | 36.9\% | 37.4\% | 32.4\% |
| Net income attributable to equity shareholders | 209 | 270 | 250 | 275 | 136 | 282 | 213 | 264 | 209 | 1,004 | 895 | 699 |
| Charge for economic capital ${ }^{2}$ | (87) | (82) | (79) | (78) | (75) | (73) | (73) | (73) | (72) | (326) | (294) | (269) |
| Economic profit ${ }^{2}$ | 122 | 188 | 171 | 197 | 61 | 209 | 140 | 191 | 137 | 678 | 601 | 430 |
| Other information <br> Full-time equivalent employees | 1,342 | 1,367 | 1,284 | 1,292 | 1,304 | 1,327 | 1,248 | 1,244 | 1,273 | 1,342 | 1,304 | 1,273 |

1 Includes $\$ 91$ million (Q3/15: \$131 million) TEB adjustment. The equivalent amounts are offset in Corporate and Other.
2 See Notes to users: Non-GAAP measures.

## SEGMENTED INFORMATION - CORPORATE AND OTHER

(\$ millions)

Financial results
International banking
Other
Total revenue ${ }^{1}$
Provision for credit losses
Non-interest expenses
income (loss) before income taxes
Income taxes ${ }^{1}$
Net income (loss)
Net income (loss) attributable to:
Non-controlling interests
Equity shareholders

| Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 179 | 175 | 163 | 161 | 150 | 151 | 146 | 154 | 148 |
| (67) | (106) | (82) | (120) | (35) | (63) | (72) | 43 | (45) |
| 112 | 69 | 81 | 41 | 115 | 88 | 74 | 197 | 103 |
| 13 | 15 | 11 | 9 | 9 | 12 | 135 | 7 | 56 |
| 510 | 300 | 262 | 364 | 290 | 293 | 659 | 244 | 269 |
| (411) | (246) | (192) | (332) | (184) | (217) | (720) | (54) | (222) |
| (202) | (178) | (141) | (202) | (138) | (146) | (150) | (107) | (122) |
| (209) | (68) | (51) | (130) | (46) | (71) | (570) | 53 | (100) |
| 2 | 5 | 4 | 3 | 2 | 3 | (12) | 2 | (7) |
| (211) | (73) | (55) | (133) | (48) | (74) | (558) | 51 | (93) |

## Total revenue <br> Net interest income <br> Non-interest income

| (11) | (28) | (18) | (37) | 28 | 14 | (5) | 29 | 52 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 123 | 97 | 99 | 78 | 87 | 74 | 79 | 168 | 51 |
| 112 | 69 | 81 | 41 | 115 | 88 | 74 | 197 | 103 |


| Other information ${ }^{\text {a }}$ ( ${ }^{2}$ |
| :---: |
|  |  |
|  |
| Institutions ${ }^{\text {3, }}$ |
| Assets under management ${ }^{2}$ Individuals |
| Institutions |

Full-time equivalent employees

| 15,840 | 16,269 | 13,168 | 14,643 | 13,292 | 14,270 | 18,041 | 17,172 | 16,997 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,516,932 | 1,540,913 | 1,568,910 | 1,473,255 | 1,391,785 | 1,387,062 | 1,342,371 | 1,294,666 | 1,244,197 |
| 1,532,772 | 1,557,182 | 1,582,078 | 1,487,898 | 1,405,077 | 1,401,332 | 1,360,412 | 1,311,838 | 1,261,194 |
| 342 | 344 | 311 | 290 | 259 | 240 | 115 | 119 | 120 |
| 229 | 211 | 219 | 202 | 182 | 192 | 313 | 342 | 351 |
| 571 | 555 | 530 | 492 | 441 | 432 | 428 | 461 | 471 |
| 16,977 | 17,101 | 16,769 | 16,689 | 17,087 | 17,261 | 16,245 | 16,030 | 16,145 |



|  |  |  |
| :---: | :---: | :---: |
| (94) | 66 | 208 |
| 397 | 408 | 318 |
| 303 | 474 | 526 |

1 TEB adjusted. See footnote 1 on page 11 for details
2 AUM amounts are included in the amounts reported under AUA.
3 Certain information has been restated/reclassified to conform to the presentation adopted in the fourth quarter of 2015. See "External reporting changes" for additional details.
4 Includes the full contract amount noted in the table below relating to AUA or custody under a $50 / 50$ joint venture of CIBC and The Bank of New York Mellon

Assets under administration (CIBC Mellon)

| $\mathrm{Q} 4 / 15$ | $\mathrm{Q} 3 / 15$ | $\mathrm{Q} 2 / 15$ | $\mathrm{Q} 1 / 15$ | $\mathrm{Q} 4 / 14$ | $\mathrm{Q} 3 / 14$ | $\mathrm{Q} 2 / 14$ | $\mathrm{Q} 1 / 14$ | $\mathrm{Q} 4 / 13$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $1,465,674$ | $1,489,841$ | $1,518,996$ | $1,424,587$ | $1,347,161$ | $1,345,184$ | $1,299,641$ | $1,251,081$ | $1,203,322$ |


| $\mathbf{2 0 1 5}$ | 2014 | 2013 |
| ---: | ---: | ---: |
| $\mathbf{1 2 M}$ | 12 M | 12 M |
|  |  |  |
| $\mathbf{1 , 4 6 5 , 6 7 4}$ | $1,347,161$ | $1,203,322$ |


| Trading revenue ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ... Net interest income (TEB) ${ }^{2}$ | 312 | 332 | 308 | 307 | 235 | 263 | 286 | 265 | 230 | 1,259 | 1,049 | 969 |
| Non-interest income ${ }^{2}$ | (114) | (10) | (7) | (8) | (123) | (42) | (12) | 1 | (9) | (139) | (176) | 27 |
| Total trading revenue (TEB) | 198 | 322 | 301 | 299 | 112 | 221 | 274 | 266 | 221 | 1,120 | 873 | 996 |
| TEB adjustment ${ }^{3}$ | 92 | 130 | 112 | 148 | 85 | 102 | 124 | 110 | 78 | 482 | 421 | 356 |
| Total trading revenue | 106 | 192 | 189 | 151 | 27 | 119 | 150 | 156 | 143 | 638 | 452 | 640 |
| Trading revenue as a \% of total revenue | 3.0 \% | 5.4 \% | 5.6 \% | 4.4 \% | 0.8 \% | 3.5 \% | 4.7 \% | 4.3 \% | 4.5 \% | 4.6 \% | 3.4 \% | 5.0 \% |
| Trading revenue (TEB) as a \% of total revenue | 5.7 \% | 9.1 \% | 8.9 \% | 8.7 \% | 3.5 \% | 6.6 \% | 8.7 \% | 7.3 \% | 6.9 \% | 8.1 \% | 6.5 \% | 7.8 \% |
| Trading revenue by product line (TEB) |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rates | (15) | 63 | 33 | 28 | (99) | 23 | 26 | 28 | 20 | 109 | (22) | 135 |
| Foreign exchange | 113 | 112 | 115 | 131 | 106 | 89 | 90 | 107 | 80 | 471 | 392 | 344 |
| Equities ${ }^{4}$ | 76 | 111 | 103 | 124 | 72 | 88 | 109 | 100 | 75 | 414 | 369 | 333 |
| Commodities | 13 | 14 | 32 | 19 | 13 | 13 | 9 | 13 | 9 | 78 | 48 | 55 |
| Structured credit | 4 | 4 | - | (8) | 9 | (3) | 24 | 5 | 15 | - | 35 | 77 |
| Other | 7 | 18 | 18 | 5 | 11 | 11 | 16 | 13 | 22 | 48 | 51 | 52 |
| Total trading revenue (TEB) | 198 | 322 | 301 | 299 | 112 | 221 | 274 | 266 | 221 | 1,120 | 873 | 996 |
| TEB adjustment ${ }^{3}$ | 92 | 130 | 112 | 148 | 85 | 102 | 124 | 110 | 78 | 482 | 421 | 356 |
| Total trading revenue | 106 | 192 | 189 | 151 | 27 | 119 | 150 | 156 | 143 | 638 | 452 | 640 |
| Foreign exchange revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Foreign exchange trading revenue | 113 | 112 | 115 | 131 | 106 | 89 | 90 | 107 | 80 | 471 | 392 | 344 |
| Foreign exchange other than trading ${ }^{5}$ | 46 | 29 | 10 | 7 | - | 10 | 12 | 21 | 5 | 92 | 43 | 44 |
|  | 159 | 141 | 125 | 138 | 106 | 99 | 102 | 128 | 85 | 563 | 435 | 388 |



 come.
 performance.
3 Reported within Capital Markets. See "Strategic business units overview" section in our 2015 annual MD\&A for further details.
4 Includes $\$ 92$ million (Q3/15: \$130 million) TEB adjustment.
5 See footnote 3 on page 6 under Non-interest income

## CONSOLIDATED BALANCE SHEET

| (\$ millions) | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |  |  |  |
| Cash and non-interest-bearing deposits with banks | 3,053 | 3,198 | 3,313 | 3,009 | 2,694 | 2,975 | 2,873 | 2,239 | 2,211 |
| Interest-bearing deposits with banks | 15,584 | 16,877 | 14,406 | 10,036 | 10,853 | 8,217 | 7,815 | 4,034 | 4,168 |
| Securities |  |  |  |  |  |  |  |  |  |
| Trading | 46,181 | 47,549 | 47,869 | 46,418 | 47,061 | 48,095 | 45,148 | 45,317 | 44,070 |
| AFS | 28,534 | 25,103 | 10,565 | 14,596 | 12,228 | 21,105 | 21,769 | 25,406 | 27,627 |
| FVO | 267 | 270 | 253 | 275 | 253 | 261 | 287 | 294 | 287 |
| Cash collateral on securities borrowed | 3,245 | 3,359 | 3,574 | 3,913 | 3,389 | 3,238 | 2,891 | 3,050 | 3,417 |
| Securities purchased under resale agreements | 30,089 | 27,991 | 38,200 | 34,106 | 33,407 | 25,105 | 24,434 | 24,145 | 25,311 |
| Loans |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 169,258 | 165,337 | 161,281 | 160,007 | 157,526 | 155,013 | 152,569 | 151,934 | 150,938 |
| Personal | 36,517 | 36,345 | 36,139 | 35,682 | 35,458 | 35,096 | 34,746 | 34,363 | 34,441 |
| Credit card | 11,804 | 11,702 | 11,563 | 11,531 | 11,629 | 11,577 | 11,545 | 11,434 | 14,772 |
| Business and government | 65,276 | 65,738 | 58,969 | 60,169 | 56,075 | 54,232 | 52,246 | 50,256 | 48,207 |
| Allowance for credit losses | $(1,670)$ | $(1,711)$ | $(1,689)$ | $(1,727)$ | $(1,660)$ | $(1,703)$ | $(1,726)$ | $(1,620)$ | $(1,698)$ |
| Other |  |  |  |  |  |  |  |  |  |
| Derivative instruments | 26,342 | 30,030 | 26,746 | 39,124 | 20,680 | 18,227 | 19,346 | 24,489 | 19,947 |
| Customers' liability under acceptances | 9,796 | 8,091 | 10,280 | 9,304 | 9,212 | 8,274 | 9,300 | 10,452 | 9,720 |
| Land, buildings and equipment | 1,897 | 1,867 | 1,821 | 1,874 | 1,797 | 1,728 | 1,741 | 1,795 | 1,719 |
| Goodwill | 1,526 | 1,526 | 1,484 | 1,511 | 1,450 | 1,435 | 1,438 | 1,870 | 1,733 |
| Software and other intangible assets | 1,197 | 1,135 | 1,069 | 1,035 | 967 | 918 | 897 | 881 | 756 |
| Investments in equity-accounted associates and joint ventures | 1,847 | 1,827 | 1,699 | 1,927 | 1,923 | 1,842 | 1,766 | 1,715 | 1,695 |
| Deferred tax assets | 507 | 585 | 641 | 761 | 506 | 505 | 536 | 548 | 526 |
| Other assets | 12,059 | 11,023 | 11,020 | 11,672 | 9,455 | 9,282 | 7,481 | 8,353 | 8,159 |
| Total assets | 463,309 | 457,842 | 439,203 | 445,223 | 414,903 | 405,422 | 397,102 | 400,955 | 398,006 |
| LIABILITIES AND EQUITY Deposits |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Personal | 137,378 | 135,733 | 134,319 | 134,882 | 130,085 | 129,198 | 128,128 | 127,344 | 125,034 |
| Business and government | 178,850 | 174,987 | 158,927 | 155,861 | 148,793 | 142,245 | 136,073 | 134,894 | 134,736 |
| Bank | 10,785 | 10,892 | 9,556 | 9,118 | 7,732 | 7,700 | 7,182 | 5,717 | 5,592 |
| Secured borrowings | 39,644 | 38,913 | 38,386 | 40,014 | 38,783 | 43,171 | 42,640 | 46,381 | 49,802 |
| Obligations related to securities sold short | 9,806 | 11,397 | 10,558 | 10,486 | 12,999 | 12,803 | 12,263 | 13,214 | 13,327 |
| Cash collateral on securities lent | 1,429 | 1,567 | 1,776 | 1,205 | 903 | 1,359 | 1,236 | 1,176 | 2,099 |
| Obligations related to securities sold under repurchase agreements | 8,914 | 8,102 | 10,311 | 7,413 | 9,862 | 9,437 | 8,411 | 6,396 | 4,887 |
| Other |  |  |  |  |  |  |  |  |  |
| Derivative instruments | 29,057 | 31,883 | 30,468 | 39,903 | 21,841 | 17,957 | 18,746 | 22,244 | 19,724 |
| Acceptances | 9,796 | 8,091 | 10,280 | 9,304 | 9,212 | 8,274 | 9,300 | 10,452 | 9,721 |
| Deferred tax liabilities | 28 | 28 | 29 | 29 | 29 | 29 | 30 | 31 | 33 |
| Other liabilities | 12,195 | 11,342 | 10,844 | 12,665 | 10,903 | 10,550 | 10,623 | 9,986 | 10,829 |
| Subordinated indebtedness | 3,874 | 3,844 | 3,868 | 4,864 | 4,978 | 4,187 | 4,226 | 4,233 | 4,228 |
| Equity |  |  |  |  |  |  |  |  |  |
| Preferred shares | 1,000 | 1,000 | 1,000 | 1,031 | 1,031 | 1,281 | 1,381 | 1,706 | 1,706 |
| Common shares | 7,813 | 7,800 | 7,803 | 7,793 | 7,782 | 7,758 | 7,745 | 7,750 | 7,753 |
| Contributed surplus | 76 | 79 | 77 | 77 | 75 | 78 | 82 | 82 | 82 |
| Retained earnings | 11,433 | 11,119 | 10,590 | 10,121 | 9,626 | 9,258 | 8,820 | 8,985 | 8,318 |
| AOCl | 1,038 | 871 | 233 | 274 | 105 | (18) | 60 | 138 | (40) |
| Total shareholders' equity | 21,360 | 20,869 | 19,703 | 19,296 | 18,619 | 18,357 | 18,088 | 18,661 | 17,819 |
| Non-controlling interests | 193 | 194 | 178 | 183 | 164 | 155 | 156 | 226 | 175 |
| Total equity | 21,553 | 21,063 | 19,881 | 19,479 | 18,783 | 18,512 | 18,244 | 18,887 | 17,994 |
| Total liabilities and equity | 463,309 | 457,842 | 439,203 | 445,223 | 414,903 | 405,422 | 397,102 | 400,955 | 398,006 |

## CONDENSED AVERAGE BALANCE SHEET

(\$ millions)

| $\mathrm{Q} 4 / 15$ | $\mathrm{Q} 3 / 15$ | $\mathrm{Q} 2 / 15$ | $\mathrm{Q} 1 / 15$ | $\mathrm{Q} 4 / 14$ | $\mathrm{Q} 3 / 14$ | $\mathrm{Q} 2 / 14$ | $\mathrm{Q} 1 / 14$ | $\mathrm{Q} 4 / 13$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 2015 | 2014 | 2013 |
| :---: | :---: | :---: |
| 12M | 12M | 12M |
| 25,842 | 15,484 | 10,426 |
| 66,373 | 70,165 | 69,604 |
| 37,768 | 30,374 | 31,224 |
| 279,049 | 259,826 | 253,300 |
| 46,292 | 35,632 | 38,992 |
| 455,324 | 411,481 | 403,546 |
| 354,322 | 322,506 | 313,883 |
| 24,657 | 26,432 | 23,489 |
| 51,810 | 39,512 | 44,582 |
| 4,400 | 4,224 | 4,551 |
| 19,951 | 18,636 | 16,873 |
| 184 | 171 | 168 |
| 455,324 | 411,481 | 403,546 |
| 395,616 | 362,997 | 351,687 |


| Assets |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and deposits with banks | 34,400 | 27,259 | 20,023 | 21,498 | 17,650 | 16,838 | 14,133 | 13,271 | 12,824 |
| Securities | 73,235 | 70,633 | 60,023 | 61,393 | 68,975 | 68,543 | 68,838 | 74,262 | 69,531 |
| Securities borrowed or purchased under resale agreements | 33,186 | 34,476 | 43,139 | 40,447 | 30,954 | 30,793 | 29,600 | 30,125 | 32,767 |
| Loans and acceptances, net of allowance | 288,110 | 280,994 | 275,595 | 271,386 | 264,877 | 260,284 | 257,336 | 256,727 | 255,435 |
| Other | 47,769 | 44,412 | 50,132 | 42,977 | 35,958 | 34,578 | 36,378 | 35,634 | 34,682 |
| Total assets | 476,700 | 457,774 | 448,912 | 437,701 | 418,414 | 411,036 | 406,285 | 410,019 | 405,239 |
| Liabilities and equity Deposits | 375,360 | 357,721 | 344,394 | 339,490 | 329,059 | 321,624 | 317,278 | 321,893 | 320,723 |
| Obligations related to securities lent or sold short or under repurchase agreements | 23,436 | 25,484 | 23,919 | 25,767 | 27,046 | 27,278 | 25,635 | 25,743 | 22,739 |
| Other | 52,726 | 50,794 | 55,804 | 48,043 | 39,092 | 39,181 | 40,094 | 39,700 | 39,795 |
| Subordinated indebtedness | 3,860 | 3,854 | 4,979 | 4,925 | 4,253 | 4,213 | 4,216 | 4,213 | 4,223 |
| Shareholders' equity | 21,122 | 19,733 | 19,636 | 19,303 | 18,806 | 18,586 | 18,875 | 18,286 | 17,591 |
| Non-controlling interests | 196 | 188 | 180 | 173 | 158 | 154 | 187 | 184 | 168 |
| Total liabilities and equity | 476,700 | 457,774 | 448,912 | 437,701 | 418,414 | 411,036 | 406,285 | 410,019 | 405,239 |
| Average interest-earning assets ${ }^{1}$ | 415,783 | 399,444 | 385,938 | 380,984 | 370,020 | 363,422 | 356,492 | 361,844 | 357,757 |

1 Average interest-earning assets include interest-bearing deposits with banks, securities, cash collateral on securities borrowed, securities purchased under resale agreements, and loans net of allowances.

| GOODMMLL, SOFTWARE AND OTHER INTANGBLE ASSETS |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 |
| Goodwill |  |  |  |  |  |  |  |  |  |
| Opening balance | 1,526 | 1,484 | 1,511 | 1,450 | 1,435 | 1,438 | 1,870 | 1,733 | 1,722 |
| Acquisitions | - | - | - | - | - |  | 1 | 83 | - |
| Impairment | - | - | - | - | - | - | (420) | - | - |
| Adjustments ${ }^{1}$ | - | 42 | (27) | 61 | 15 | (3) | (13) | 54 | 11 |
| Closing balance | 1,526 | 1,526 | 1,484 | 1,511 | 1,450 | 1,435 | 1,438 | 1,870 | 1,733 |
| Software |  |  |  |  |  |  |  |  |  |
| Opening balance | 768 | 711 | 658 | 618 | 568 | 535 | 509 | 483 | 446 |
| Changes, net of amortization and impairment ${ }^{1}$ | 70 | 57 | 53 | 40 | 50 | 33 | 26 | 26 | 37 |
| Closing balance | 838 | 768 | 711 | 658 | 618 | 568 | 535 | 509 | 483 |
| Other intangible assets |  |  |  |  |  |  |  |  |  |
| Opening balance | 367 | 358 | 377 | 349 | 350 | 362 | 372 | 273 | 276 |
| Acquisitions / Additions | - | - | - | 11 | - | - | - | 93 | - |
| Amortization and impairment | (8) | (8) | (8) | (8) | (7) | (7) | (7) | (6) | (5) |
| Adjustments ${ }^{1}$ | - | 17 | (11) | 25 | 6 | (5) | (3) | 12 | 2 |
| Closing balance | 359 | 367 | 358 | 377 | 349 | 350 | 362 | 372 | 273 |
| Software and other intangible assets | 1,197 | 1,135 | 1,069 | 1,035 | 967 | 918 | 897 | 881 | 756 |

[^1]
## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

Net income
OCI, net of income tax, that is subject to subsequent reclassification to net income
Net foreign currency translation adjustments
Net gains (losses) on investments in foreign operations
Net (gains) losses on investments in foreign operations reclassified to net income
Net gains (losses) on hedges of investments in foreign operations
Net (gains) losses on hedges of investments in foreign operations reclassified to net income
Net change in AFS securities
Net gains (losses) on AFS securities
Net (gains) losses on AFS securities reclassified to net income

## Net change in cash flow hedges

Net gains (losses) on derivatives designated as cash flow hedges
Net (gains) losses on derivatives designated as cash flow hedges reclassified to net income
OCI, net of income tax, that is not subject to subsequent reclassification to net income Net gains (losses) on post-employment defined benefit plans
Net fair value change of FVO liabilities attributable to changes in credit risk
Total OCI
Comprehensive income
Comprehensive income (loss) attributable to non-controlling interests
Preferred shareholders
ommon shareholders
Comprehensive income attributable to equity shareholders

| 778 | 978 | 911 | 923 | 811 | 921 | 306 | 1,177 | 825 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 | 817 | (514) | 1,140 | 296 | (48) | (153) | 599 | 143 |
| - |  | (21) | - |  | - | - | - | - |
| (2) | (413) | 258 | (563) | (165) | 26 | 82 | (368) | (93) |
| - | - | 18 | - | - | - | - | - | - |
| - | 404 | (259) | 577 | 131 | (22) | (71) | 231 | 50 |
| (71) | 22 | (25) | 7 | 36 | 47 | 24 | 45 | 74 |
| (15) | (13) | (27) | (42) | (37) | (15) | (56) | (38) | (7) |
| (86) | 9 | (52) | (35) | (1) | 32 | (32) | 7 | 67 |
| 35 | (14) | 49 | (77) | 13 | 20 | 66 | (5) | 60 |
| (29) | 16 | (34) | 50 | (13) | (21) | (50) | 3 | (47) |
| 6 | 2 | 15 | (27) | - | (1) | 16 | (2) | 13 |
| 240 | 221 | 257 | (344) | (7) | (87) | 9 | (58) | 50 |
| 7 | 2 | (2) | (2) | - | - | - | - | - |
| 167 | 638 | (41) | 169 | 123 | (78) | (78) | 178 | 180 |
| 945 | 1,616 | 870 | 1,092 | 934 | 843 | 228 | 1,355 | 1,005 |
| 2 | 5 | 4 | 3 | 2 | 3 | (11) | 3 | (7) |
| 9 | 11 | 12 | 13 | 18 | 19 | 25 | 25 | 24 |
| 934 | 1,600 | 854 | 1,076 | 914 | 821 | 214 | 1,327 | 988 |
| 943 | 1,611 | 866 | 1,089 | 932 | 840 | 239 | 1,352 | 1,012 |


| 3,590 | 3,215 | 3,350 |
| :---: | :---: | :---: |
| 1,445 | 694 | 369 |
| (21) | - | - |
| (720) | (425) | (237) |
| 18 | - |  |
| 722 | 269 | 132 |
| (67) | 152 | 57 |
| (97) | (146) | (155) |
| (164) | 6 | (98) |
| (7) | 94 | 62 |
| 3 | (81) | (51) |
| (4) | 13 | 11 |
| 374 | (143) | 280 |
| 5 | - | - |
| 933 | 145 | 325 |
| 4,523 | 3,360 | 3,675 |
| 14 | (3) | (2) |
| 45 | 87 | 99 |
| 4,464 | 3,276 | 3,578 |
| 4,509 | 3,363 | 3,677 |

## INCOME TAX ALLOCATED TO EACH COMPONENT OF OCI

(\$ millions)

| $\mathrm{Q} 4 / 15$ | $\mathrm{Q} 3 / 15$ | $\mathrm{Q} 2 / 15$ | $\mathrm{Q} 1 / 15$ | $\mathrm{Q} 4 / 14$ | $\mathrm{Q} 3 / 14$ | $\mathrm{Q} 2 / 14$ | $\mathrm{Q} 1 / 14$ | $\mathrm{Q} 4 / 13$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| $\mathbf{2 0 1 5}$ | 2014 | 2013 |
| ---: | ---: | ---: |
| $\mathbf{1 2 M}$ | 12 M | 12 M |

## ncome tax (expense) benefit

Subject to subsequent reclassification to net income
Net foreign currency translation adjustments
Net gains (losses) on investments in foreign operations
Net (gains) losses on investments in foreign operations reclassified to net income
Net gains (losses) on hedges of investments in foreign operations
Net (gains) losses on hedges of investments in foreign operations reclassified to net income

## Net change in AFS securities

Net gains (losses) on AFS securities
Net (gains) losses on AFS securities reclassified to net income

## Net change in cash flow hedges

Net gains (losses) on derivatives designated as cash flow hedges
Net (gains) losses on derivatives designated as cash flow hedges reclassified to net income
Not subject to subsequent reclassification to net income
Net gains (losses) on post-employment defined benefit plans
Net fair value change of FVO liabilities attributable to changes in credit risk

| - | (65) | 42 | (95) | (23) | 3 | 11 | (43) | (9) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | 3 | - | - | - | - | - | - |
| 1 | 51 | (30) | 69 | 29 | (4) | (13) | 55 | 19 |
| - | - | (6) | - | - | - | - | - | - |
| 1 | (14) | 9 | (26) | 6 | (1) | (2) | 12 | 10 |
| 18 | (8) | 9 | 23 | 3 | (37) | (7) | (30) | (14) |
| 5 | 11 | 9 | 23 | 9 | 9 | 20 | 21 | 2 |
| 23 | 3 | 18 | 46 | 12 | (28) | 13 | (9) | (12) |
| (13) | 5 | (18) | 28 | (5) | (7) | (24) | 2 | (22) |
| 10 | (6) | 12 | (18) | 5 | 7 | 18 | (1) | 17 |
| (3) | (1) | (6) | 10 | - | - | (6) | 1 | (5) |
| (79) | (80) | (92) | 122 | 5 | 32 | (3) | 20 | (19) |
| (2) | (1) | 1 | 1 | - | - | - | - | - |
| (60) | (93) | (70) | 153 | 23 | 3 | 2 | 24 | (26) |


| (118) | (52) | (26) |
| :---: | :---: | :---: |
| 3 | - | - |
| 91 | 67 | 44 |
| (6) | - | - |
| (30) | 15 | 18 |
| 42 | (71) | (51) |
| 48 | 59 | 57 |
| 90 | (12) | 6 |
| 2 | (34) | (22) |
| (2) | 29 | 18 |
| - | (5) | (4) |
| (129) | 54 | (101) |
| (1) | - | - |
| (70) | 52 | (81) |

1 Includes $\$ 15$ million of losses (Q3/15: $\$ 5$ million of gains) relating to our investments in equity-accounted associates and joint ventures

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

| Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | $\begin{array}{r} \hline 2015 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2014 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2013 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,000 | 1,000 | 1,031 | 1,031 | 1,281 | 1,381 | 1,706 | 1,706 | 1,706 | 1,031 | 1,706 | 1,706 |
| - | - | 300 | 300 | - | 400 |  |  |  | 600 | 400 |  |
| - | - | (331) | (300) | (250) | (500) | (325) | - |  | (631) | $(1,075)$ |  |
| 1,000 | 1,000 | 1,000 | 1,031 | 1,031 | 1,281 | 1,381 | 1,706 | 1,706 | 1,000 | 1,031 | 1,706 |
| 7,800 | 7,803 | 7,793 | 7,782 | 7,758 | 7,745 | 7,750 | 7,753 | 7,757 | 7,782 | 7,753 | 7,769 |
| 8 | 2 | 7 | 13 | 27 | 33 | 12 | 24 | 14 | 30 | 96 | 114 |
| (2) | - | - | - | (5) | (15) | (18) | (27) | (18) | (2) | (65) | (130) |
| 7 | (5) | 3 | (2) | 2 | (5) | 1 | - | - | 3 | (2) |  |
| 7,813 | 7,800 | 7,803 | 7,793 | 7,782 | 7,758 | 7,745 | 7,750 | 7,753 | 7,813 | 7,782 | 7,753 |
| 79 | 77 | 77 | 75 | 78 | 82 | 82 | 82 | 82 | 75 | 82 | 85 |
| 1 | 2 | 1 | 1 | 1 | 1 | 2 | 3 | 1 | 5 | 7 | 5 |
| (1) | - | (1) | (2) | (4) | (5) | (2) | (3) | (2) | (4) | (14) | (9) |
| (3) |  |  | 3 |  |  |  |  | 1 | - |  | 1 |
| 76 | 79 | 77 | 77 | 75 | 78 | 82 | 82 | 82 | 76 | 75 | 82 |
| 11,119 | 10,590 | 10,121 | 9,626 | 9,258 | 8,820 | 8,985 | 8,318 | 7,954 | 9,626 | 8,318 | 7,009 |
| 776 | 973 | 907 | 920 | 809 | 918 | 317 | 1,174 | 832 | 3,576 | 3,218 | 3,352 |
| (9) | (11) | (12) | (13) | (18) | (19) | (25) | (25) | (24) | (45) | (87) | (99) |
| (445) | (433) | (421) | (409) | (398) | (397) | (390) | (382) | (384) | $(1,708)$ | $(1,567)$ | $(1,523)$ |
| (9) | - | -- | - | (24) | (59) | (67) | (100) | (59) | (9) | (250) | (422) |
| 1 | - | (5) | (3) | (1) | (5) | - | - | (1) | (7) | (6) | 1 |
| 11,433 | 11,119 | 10,590 | 10,121 | 9,626 | 9,258 | 8,820 | 8,985 | 8,318 | 11,433 | 9,626 | 8,318 |
| 1,035 | 631 | 890 | 313 | 182 | 204 | 275 | 44 | (6) | 313 | 44 | (88) |
|  | 404 | (259) | 577 | 131 | (22) | (71) | 231 | 50 | 722 | 269 | 132 |
| 1,035 | 1,035 | 631 | 890 | 313 | 182 | 204 | 275 | 44 | 1,035 | 313 | 44 |
| 180 | 171 | 223 | 258 | 259 | 227 | 259 | 252 | 185 | 258 | 252 | 350 |
| (86) | 9 | (52) | (35) | (1) | 32 | (32) | 7 | 67 | (164) | 6 | (98) |
| 94 | 180 | 171 | 223 | 258 | 259 | 227 | 259 | 252 | 94 | 258 | 252 |
| 16 | 14 | (1) | 26 | 26 | 27 | 11 | 13 | - | 26 | 13 | 2 |
| 6 | 2 | 15 | (27) | - | (1) | 16 | (2) | 13 | (4) | 13 | 11 |
| 22 | 16 | 14 | (1) | 26 | 26 | 27 | 11 | 13 | 22 | 26 | 13 |
| (358) | (579) | (836) | (492) | (485) | (398) | (407) | (349) | (399) | (492) | (349) | (629) |
| 240 | 221 | 257 | (344) | (7) | (87) | 9 | (58) | 50 | 374 | (143) | 280 |
| (118) | (358) | (579) | (836) | (492) | (485) | (398) | (407) | (349) | (118) | (492) | (349) |
| (2) | (4) | (2) | - | - | - | - | - | - | - | - | - |
| 7 | 2 | (2) | (2) |  |  |  |  |  | 5 |  |  |
| 5 | (2) | (4) | (2) | - | - | - | . | - | 5 | . | - |
| 1,038 | 871 | 233 | 274 | 105 | (18) | 60 | 138 | (40) | 1,038 | 105 | (40) |
| 194 | 178 | 183 | 164 | 155 | 156 | 226 | 175 | 166 | 164 | 175 | 170 |
| 2 | 5 | 4 | 3 | 2 | 3 | (11) | 3 | (7) | 14 | (3) | (2) |
| - | (3) | - | (2) | - | (2) | - | (2) | - | (5) | (4) | (4) |
| (3) | 14 | (9) | 18 | 7 | (2) | (59) | 50 | 16 | 20 | (4) | 11 |
| 193 | 194 | 178 | 183 | 164 | 155 | 156 | 226 | 175 | 193 | 164 | 175 |
| 21,553 | 21,063 | 19,881 | 19,479 | 18,783 | 18,512 | 18,244 | 18,887 | 17,994 | 21,553 | 18,783 | 17,994 |



[^2]ASSETS UNDER ADMINISTRATION ${ }^{1,2,3}$

| (\$ millions) | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets under administration |  |  |  |  |  |  |  |  |  |
| Individuals ${ }^{4}$ | 208,322 | 211,830 | 207,715 | 205,127 | 199,404 | 199,924 | 198,880 | 189,644 | 158,936 |
| Institutions ${ }^{4}$ | 1,553,633 | 1,574,059 | 1,603,014 | 1,508,208 | 1,426,972 | 1,423,165 | 1,377,821 | 1,330,166 | 1,274,262 |
| Canadian retail mutual funds | 84,187 | 85,986 | 83,986 | 81,251 | 76,984 | 76,438 | 73,528 | 69,630 | 66,687 |
| Total assets under administration | 1,846,142 | 1,871,875 | 1,894,715 | 1,794,586 | 1,703,360 | 1,699,527 | 1,650,229 | 1,589,440 | 1,499,885 |

## ASSETS UNDER MANAGEMENT

## (\$ millions)

Assets under management
Individuals
Institutions
Canadian retail mutual funds
Total assets under management
 collection of investment income, and the settlement of purchase and sale transactions. AUM amounts are included in the amounts reported under AUA.
2 Includes the full contract amount of AUA or custody under a $50 / 50$ joint venture between CIBC and The Bank of New York Mellon.
 the clients.
4 Certain information has been restated to conform to the presentation adopted in the fourth quarter of 2015. See "External reporting changes" for additional details.

LOANS AND ACCEPTANCES, NET OF ALLOWANCE FOR CREDIT LOSSES
(\$ millions)

| Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 262,975 | 257,475 | 251,372 | 248,335 | 244,184 | 238,965 | 235,802 | 233,420 | 234,936 |
| 12,714 | 12,373 | 11,240 | 12,231 | 11,223 | 10,995 | 10,650 | 10,913 | 9,659 |
| 15,292 | 15,654 | 13,931 | 14,400 | 12,833 | 12,529 | 12,228 | 12,486 | 11,785 |
| 290,981 | 285,502 | 276,543 | 274,966 | 268,240 | 262,489 | 258,680 | 256,819 | 256,380 |
| 169,022 | 165,096 | 161,058 | 159,768 | 157,317 | 154,801 | 152,343 | 151,785 | 150,778 |
| 36,049 | 35,886 | 35,691 | 35,213 | 34,998 | 34,632 | 34,293 | 33,918 | 33,990 |
| 11,466 | 11,364 | 11,218 | 11,179 | 11,243 | 11,167 | 11,131 | 11,004 | 14,255 |
| 216,537 | 212,346 | 207,967 | 206,160 | 203,558 | 200,600 | 197,767 | 196,707 | 199,023 |
| 7,698 | 7,786 | 7,711 | 7,448 | 7,415 | 7,380 | 7,163 | 7,458 | 7,454 |
| 8,095 | 7,621 | 6,185 | 5,801 | 5,454 | 4,953 | 4,232 | 4,529 | 3,824 |
| 4,525 | 4,320 | 4,132 | 4,057 | 4,271 | 4,128 | 4,358 | 3,616 | 3,577 |
| 7,195 | 6,725 | 6,333 | 6,543 | 6,244 | 5,590 | 5,254 | 5,256 | 5,247 |
| 1,979 | 2,093 | 1,860 | 1,803 | 1,777 | 1,628 | 1,378 | 1,480 | 1,472 |
| 2,767 | 2,857 | 2,618 | 2,561 | 2,431 | 2,427 | 2,381 | 2,134 | 2,199 |
| 16,974 | 16,414 | 15,331 | 15,111 | 14,485 | 13,627 | 12,844 | 12,496 | 12,182 |
| 4,918 | 4,760 | 4,645 | 4,634 | 4,306 | 4,299 | 4,412 | 4,124 | 3,974 |
| 5,931 | 6,062 | 6,207 | 6,634 | 5,230 | 4,678 | 5,223 | 4,783 | 4,028 |
| 1,512 | 1,437 | 1,489 | 1,460 | 1,252 | 1,264 | 1,047 | 1,149 | 1,143 |
| 577 | 603 | 673 | 657 | 549 | 563 | 626 | 525 | 499 |
| 459 | 507 | 403 | 405 | 471 | 655 | 706 | 724 | 588 |
| 942 | 915 | 712 | 793 | 702 | 654 | 686 | 730 | 673 |
| 323 | 341 | 370 | 310 | 302 | 264 | 280 | 317 | 294 |
| 2,531 | 2,670 | 2,261 | 2,231 | 2,057 | 2,145 | 2,168 | 2,222 | 2,010 |
| 3,251 | 3,308 | 2,762 | 3,118 | 2,717 | 2,564 | 2,668 | 2,615 | 2,304 |
| 2,160 | 2,016 | 1,930 | 2,129 | 2,043 | 2,008 | 1,968 | 1,992 | 1,980 |
| 2,152 | 2,082 | 1,953 | 1,894 | 1,657 | 1,525 | 1,554 | 1,650 | 1,556 |
| 780 | 972 | 1,316 | 1,517 | 1,596 | 1,803 | 2,238 | 2,571 | 2,613 |
| (325) | (333) | (315) | (300) | (277) | (266) | (273) | (259) | (260) |
| 74,444 | 73,156 | 68,576 | 68,806 | 64,682 | 61,889 | 60,913 | 60,112 | 57,357 |
| 290,981 | 285,502 | 276,543 | 274,966 | 268,240 | 262,489 | 258,680 | 256,819 | 256,380 |

## GROSS IMPAIRED LOANS

| (\$ millions) | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GIL by portfolio: Consumer ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 573 | 603 | 567 | 587 | 534 | 518 | 517 | 532 | 483 |
| Personal | 187 | 189 | 197 | 216 | 200 | 216 | 214 | 214 | 221 |
| Total GIL - consumer | 760 | 792 | 764 | 803 | 734 | 734 | 731 | 746 | 704 |
| Business and government |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 38 | 62 | 63 | 72 | 64 | 84 | 87 | 97 | 86 |
| Financial institutions | 5 | 5 | 6 | 6 | 6 | 6 | 6 | - | - |
| Retail and wholesale | 33 | 41 | 40 | 44 | 37 | 48 | 43 | 52 | 51 |
| Business services | 134 | 151 | 160 | 180 | 162 | 210 | 206 | 226 | 211 |
| Manufacturing - capital goods | 46 | 46 | 43 | 46 | 42 | 44 | 46 | 49 | 44 |
| Manufacturing - consumer goods | 9 | 10 | 8 | 7 | 6 | 9 | 9 | 14 | 14 |
| Real estate and construction | 242 | 296 | 324 | 344 | 329 | 293 | 309 | 313 | 347 |
| Agriculture | 4 | 4 | 6 | 7 | 8 | 7 | 10 | 13 | 15 |
| Oil and gas | 125 | 34 | 25 | - | - | - | - | - | - |
| Mining | 2 | 1 | 2 | 2 | 2 | 2 | 1 | 1 | 1 |
| Forest products | 2 | 2 | 2 | 3 | 3 | 12 | 13 | 13 | 13 |
| Hardware and software | 1 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 2 |
| Telecommunications and cable | 1 | 2 | 2 | 2 | 3 | 3 | 3 | 3 | 3 |
| Publishing, printing and broadcasting | - | - | - | 5 | 5 | 5 | 5 | 6 | 6 |
| Transportation | 3 | 4 | 3 | 12 | 9 | 9 | 47 | 49 | 46 |
| Utilities | 11 | 25 | 23 | 24 | 21 | 21 | 1 | 1 | 1 |
| Education, health and social services | 3 | 3 | 3 | 3 | 2 | 3 | 3 | 3 | 3 |
| Total GIL - business and government | 659 | 687 | 711 | 758 | 700 | 758 | 790 | 841 | 843 |
| Total GIL | 1,419 | 1,479 | 1,475 | 1,561 | 1,434 | 1,492 | 1,521 | 1,587 | 1,547 |
| GIL by geography: |  |  |  |  |  |  |  |  |  |
| Consumer |  |  |  |  |  |  |  |  |  |
| Canada | 333 | 337 | 338 | 339 | 336 | 348 | 343 | 339 | 345 |
| United States | - | - | - | - | 1 | 1 | 3 | 4 | 4 |
| Other countries | 427 | 455 | 426 | 464 | 397 | 385 | 385 | 403 | 355 |
|  | 760 | 792 | 764 | 803 | 734 | 734 | 731 | 746 | 704 |
| Business and government |  |  |  |  |  |  |  |  | 96 |
| United States | 105 | 153 | 141 | 151 | 155 | 152 | 178 | 191 | 231 |
| Other countries | 374 | 434 | 477 | 541 | 482 | 518 | 524 | 548 | 516 |
|  | 659 | 687 | 711 | 758 | 700 | 758 | 790 | 841 | 843 |
| Total GIL | 1,419 | 1,479 | 1,475 | 1,561 | 1,434 | 1,492 | 1,521 | 1,587 | 1,547 |

1 Credit card loans are fully written-off at the earlier of the notice of consumer bankruptcy, settlement proposal, enlistment of credit counselling services, or when payments are contractually 180 days in arrears.

## ALLOWANCE FOR CREDIT LOSSES

| Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 188 | 195 | 181 | 194 | 168 | 164 | 163 | 95 | 89 |
| 145 | 146 | 142 | 148 | 139 | 148 | 142 | 132 | 135 |
| 333 | 341 | 323 | 342 | 307 | 312 | 305 | 227 | 224 |
| 18 | 31 | 31 | 36 | 32 | 46 | 41 | 39 | 32 |
| 3 | 3 | 3 | 3 | 3 | 3 | 4 | - | - |
| 17 | 21 | 20 | 21 | 18 | 26 | 27 | 27 | 26 |
| 67 | 67 | 78 | 82 | 69 | 99 | 92 | 95 | 85 |
| 43 | 43 | 40 | 41 | 40 | 40 | 42 | 42 | 41 |
| 6 | 6 | 4 | 4 | 5 | 7 | 6 | 6 | 6 |
| 102 | 136 | 154 | 160 | 145 | 110 | 107 | 111 | 104 |
| 3 | 1 | 3 | 4 | 4 | 4 | 6 | 7 | 6 |
| 38 | 11 | 10 | - | - | - | - | - | - |
| 1 | 1 | 1 | 1 | 1 | - | - | - | - |
| 1 | 1 | 1 | 1 | 1 | 8 | 8 | 8 | 9 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 |
| 1 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| - | - | - | - | - | - | - | - | 2 |
| 3 | 3 | 3 | 3 | 1 | 3 | 28 | 6 | 5 |
| 7 | 20 | 15 | 15 | 14 | 9 | 1 | 1 | 1 |
| 2 | 3 | 3 | 3 | 1 | 3 | 3 | 3 | 2 |
| 313 | 350 | 369 | 377 | 337 | 361 | 368 | 348 | 323 |
| 646 | 691 | 692 | 719 | 644 | 673 | 673 | 575 | 547 |
| 709 | 697 | 693 | 718 | 748 | 774 | 788 | 797 | 904 |
| 315 | 323 | 304 | 290 | 268 | 256 | 265 | 248 | 247 |
| 1,024 | 1,020 | 997 | 1,008 | 1,016 | 1,030 | 1,053 | 1,045 | 1,151 |
| 92 | 90 | 90 | 90 | 76 | 66 | 63 | 65 | 60 |
| 1,762 | 1,801 | 1,779 | 1,817 | 1,736 | 1,769 | 1,789 | 1,685 | 1,758 |

## ALLOWANCE FOR CREDIT LOSSES

| (\$ millions) | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total individually assessed allowance for credit losses |  |  |  |  |  |  |  |  |  |
| By geography: |  |  |  |  |  |  |  |  |  |
| Canada | 8 | 8 | 8 | 9 | 9 | 9 | 9 | 9 | 9 |
| United States | - | - | - | - | 1 | 1 | 1 | 1 | 1 |
|  | 8 | 8 | 8 | 9 | 10 | 10 | 10 | 10 | 10 |
| Business and government loans |  |  |  |  |  |  |  |  |  |
| Canada | 67 | 47 | 46 | 32 | 29 | 49 | 49 | 49 | 48 |
| United States | 33 | 69 | 56 | 59 | 60 | 45 | 66 | 50 | 58 |
| Other countries | 203 | 224 | 256 | 276 | 239 | 257 | 245 | 238 | 204 |
|  | 303 | 340 | 358 | 367 | 328 | 351 | 360 | 337 | 310 |
|  | 311 | 348 | 366 | 376 | 338 | 361 | 370 | 347 | 320 |
| Total individually assessed allowance for credit losses By portfolio: |  |  |  |  |  |  |  |  |  |
| Consumer loans | 8 | 8 | 8 | 9 | 10 | 10 | 10 | 10 | 10 |
| Business and government loans | 303 | 340 | 358 | 367 | 328 | 351 | 360 | 337 | 310 |
|  | 311 | 348 | 366 | 376 | 338 | 361 | 370 | 347 | 320 |
| Total collectively assessed allowance for credit losses By geography: |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Canada | 788 | 778 | 779 | 804 | 829 | 863 | 878 | 892 | 1,008 |
| Other countries | 246 | 252 | 229 | 247 | 216 | 213 | 205 | 122 | 110 |
|  | 1,034 | 1,030 | 1,008 | 1,051 | 1,045 | 1,076 | 1,083 | 1,014 | 1,118 |
| Business and government loans |  |  |  |  |  |  |  |  |  |
| United States | 50 | 41 | 41 | 39 | 43 | 37 | 31 | 38 | 28 |
| Other countries | 57 | 58 | 54 | 52 | 42 | 42 | 45 | 39 | 40 |
|  | 325 | 333 | 315 | 300 | 277 | 266 | 273 | 259 | 260 |
|  | 1,359 | 1,363 | 1,323 | 1,351 | 1,322 | 1,342 | 1,356 | 1,273 | 1,378 |
| Total collectively assessed allowance for credit losses By portfolio: |  |  |  |  |  |  |  |  |  |
| Consumer loans | 1,034 | 1,030 | 1,008 | 1,051 | 1,045 | 1,076 | 1,083 | 1,014 | 1,118 |
| Business and government loans | 325 | 333 | 315 | 300 | 277 | 266 | 273 | 259 | 260 |
|  | 1,359 | 1,363 | 1,323 | 1,351 | 1,322 | 1,342 | 1,356 | 1,273 | 1,378 |
| Undrawn credit facilities ${ }^{1}$ | 92 | 90 | 90 | 90 | 76 | 66 | 63 | 65 | 60 |
|  | 1,451 | 1,453 | 1,413 | 1,441 | 1,398 | 1,408 | 1,419 | 1,338 | 1,438 |

[^3]
## NET IMPAIRED LOANS

| (\$ millions) | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net impaired loans by portfolio: Consumer |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 385 | 408 | 386 | 393 | 366 | 354 | 354 | 437 | 394 |
| Personal | 42 | 43 | 55 | 68 | 61 | 68 | 72 | 82 | 86 |
| Total net impaired loans - consumer | 427 | 451 | 441 | 461 | 427 | 422 | 426 | 519 | 480 |
| Business and government |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 20 | 31 | 32 | 36 | 32 | 38 | 46 | 58 | 54 |
| Financial institutions | 2 | 2 | 3 | 3 | 3 | 3 | 2 | - | - |
| Retail and wholesale | 16 | 20 | 20 | 23 | 19 | 22 | 16 | 25 | 25 |
| Business services | 67 | 84 | 82 | 98 | 93 | 111 | 114 | 131 | 126 |
| Manufacturing - capital goods | 3 | 3 | 3 | 5 | 2 | 4 | 4 | 7 | 3 |
| Manufacturing - consumer goods | 3 | 4 | 4 | 3 | 1 | 2 | 3 | 8 | 8 |
| Real estate and construction | 140 | 160 | 170 | 184 | 184 | 183 | 202 | 202 | 243 |
| Agriculture | 1 | 3 | 3 | 3 | 4 | 3 | 4 | 6 | 9 |
| Oil and gas | 87 | 23 | 15 | - | - | - | - | - | - |
| Mining | 1 | - | 1 | 1 | 1 | 2 | 1 | 1 | 1 |
| Forest products | 1 | 1 | 1 | 2 | 2 | 4 | 5 | 5 | 4 |
| Hardware and software | - | - | - | - | - | 1 | - | - | - |
| Telecommunications and cable | - | - | - | - | 1 | 1 | 1 | 1 | 1 |
| Publishing, printing and broadcasting | - | - | - | 5 | 5 | 5 | 5 | 6 | 4 |
| Transportation | - | 1 | - | 9 | 8 | 6 | 19 | 43 | 41 |
| Utilities | 4 | 5 | 8 | 9 | 7 | 12 | - | - | - |
| Education, health and social services | 1 | - | - | - | 1 | - | - | - | 1 |
| Total net impaired loans - business and government | 346 | 337 | 342 | 381 | 363 | 397 | 422 | 493 | 520 |
| Total net impaired loans | 773 | 788 | 783 | 842 | 790 | 819 | 848 | 1,012 | 1,000 |
|  |  |  |  |  |  |  |  |  |  |
| Net impaired loans by geography: Consumer |  |  |  |  |  |  |  |  |  |
| Canada | 213 | 216 | 214 | 212 | 218 | 221 | 216 | 216 | 216 |
| United States | - | - | - | - | - | - | 2 | 3 | 3 |
| Other countries | 214 | 235 | 227 | 249 | 209 | 201 | 208 | 300 | 261 |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| United States | 72 | 84 | 85 | 92 | 95 | 107 | 112 | 141 | 173 |
| Other countries | 171 | 210 | 221 | 265 | 243 | 261 | 279 | 310 | 312 |
|  | 346 | 337 | 342 | 381 | 363 | 397 | 422 | 493 | 520 |
| Total net impaired loans | 773 | 788 | 783 | 842 | 790 | 819 | 848 | 1,012 | 1,000 |

1 Net impaired loans is calculated by deducting the individual allowance and the portion of collective allowance relating to impaired loans, which are generally loans that are past 90 days in arrears, from GIL

## CHANGES IN GROSS IMPAIRED LOANS

| (\$ millions) | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | $\begin{gathered} 2015 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ | $\begin{gathered} 2014 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ | $\begin{array}{r} 2013 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GIL at beginning of period |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 792 | 764 | 803 | 734 | 734 | 731 | 746 | 704 | 668 | 734 | 704 | 739 |
| Business and government | 687 | 711 | 758 | 700 | 758 | 790 | 841 | 843 | 955 | 700 | 843 | 1,128 |
|  |  |  |  |  |  |  |  |  |  | 1,434 | 1,547 | 1,867 |
|  |  |  |  |  |  |  |  |  |  | 1,154 | 1,250 | 1,481 |
| Business and government | 106 | 24 | 40 | 37 | 25 | 53 | 46 | 65 | 62 | 207 | 189 | 353 |
|  |  |  |  |  |  |  |  |  |  | 1,361 | 1,439 | 1,834 |
|  |  |  |  |  |  |  |  |  |  | (105) | (103) | (83) |
| Business and government | (7) | (4) | (4) | (2) | (3) | (2) | (2) | (3) | (13) | (17) | (10) | (17) |
| Net repayments ${ }^{2}$ |  |  |  |  |  |  |  |  |  | (122) | (113) | (100) |
|  |  |  |  |  |  |  |  |  |  | (254) | (242) | (381) |
| Business and government | (56) | (30) | (33) | (22) | (38) | (41) | (50) | (85) | (16) | (141) | (214) | (272) |
|  |  |  | (98) | (76) | (106) | (101) | (104) | (145) |  | (395) | (456) | (653) |
| Amounts written-off Consumer ${ }^{1}$ | (204) | (208) | (225) | (193) | (224) | (210) | (214) | (255) | (226) | (830) | (903) | $(1,066)$ |
| Business and government | (71) | (59) | (16) | (28) | (61) | (38) | (34) | (22) | (156) | (174) | (155) | (382) |
| Foreign exchange and other ${ }^{\text {a }}$ |  |  |  |  |  |  |  |  |  | $(1,004)$ | $(1,058)$ | $(1,448)$ |
|  |  |  |  |  |  |  |  |  |  | 61 | 28 | 14 |
| Business and government | - | 45 | (34) | 73 | 19 | (4) | (11) | 43 | 11 | 84 | 47 | 33 |
|  | - | 79 | (56) | 122 | 31 | (6) | (18) | 68 | 16 | 145 | 75 | 47 |
| GIL at end of period |  |  |  |  |  |  |  |  |  | 760 | 734 | 704 |
| Business and government | 659 | 687 | 711 | 758 | 700 | 758 | 790 | 841 | 843 | 659 | 700 | 843 |
|  | 1,419 | 1,479 | 1,475 | 1,561 | 1,434 | 1,492 | 1,521 | 1,587 | 1,547 | 1,419 | 1,434 | 1,547 |

## CHANGES IN ALLOWANCE FOR CREDIT LOSSES

| (\$ millions) | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total allowance at beginning of period | 1,801 | 1,779 | 1,817 | 1,736 | 1,769 | 1,789 | 1,685 | 1,758 | 1,823 |
| Write-offs | (275) | (267) | (241) | (221) | (285) | (248) | (248) | (277) | (382) |
| Recoveries | 42 | 49 | 48 | 47 | 46 | 46 | 50 | 50 | 45 |
| Provision for credit losses | 198 | 189 | 197 | 187 | 194 | 195 | 330 | 218 | 271 |
| Interest income on impaired loans | (5) | (6) | (6) | (6) | (6) | (7) | (8) | (9) | (9) |
| Foreign exchange and other ${ }^{3}$ | 1 | 57 | (36) | 74 | 18 | (6) | (20) | (55) | 10 |
| Total allowance at end of period ${ }^{4}$ | 1,762 | 1,801 | 1,779 | 1,817 | 1,736 | 1,769 | 1,789 | 1,685 | 1,758 |
| Individual allowance | 311 | 348 | 366 | 376 | 338 | 361 | 370 | 347 | 320 |
| Collective allowance ${ }^{4}$ | 1,451 | 1,453 | 1,413 | 1,441 | 1,398 | 1,408 | 1,419 | 1,338 | 1,438 |
| Total allowance for credit losses | 1,762 | 1,801 | 1,779 | 1,817 | 1,736 | 1,769 | 1,789 | 1,685 | 1,758 |

1 Credit card loans which are fully written-off when payments are contractually 180 days in arrears or upon customer bankruptcy are included both in classified as impaired and amounts written-off
Includes disposal of loans.
Q1/14 includes a release of $\$ 81$ million of collective allowance for credit losses resulting from the sale of approximately $50 \%$ of our Aerogold Visa portfolio to TD which was recognized as part of the net gain on sale.
4 Includes $\$ 92$ million (Q3/15: $\$ 90$ million) of allowance on undrawn credit facilities included in Other liabilities on the consolidated balance sheet.

PROVISION FOR CREDIT LOSSES

Provision for credit losses - impaired loans, by portfolio:
Consume
Residential mortgages
Credit card
Personal
Total provision for credit losses - impaired loans, consumer
Business and government
Non-residential mortgage
Financial institutions
Retail and wholesale
Business services
Manufacturing - capital goods
Manufacturing - consumer goods
Real estate and construction
Agriculture
Oil and gas
Forest products
Hardware and softwar
Telecommunications and cable
Publishing, printing and broadcasting
Transportation
Utilities
Education, health and social services
Total provision for credit losses - impaired loans, business and government
Total provision for credit losses - impaired loans
Provision for credit losses - impaired loans, by geography:
Consume
Canada
Other countries
Business and government
Canada
United States
Other countries
Total provision for credit losses - impaired loans, geography
Provision for credit losses - incurred but not yet identified
Consumer
Business and government
Total provision for credit losses - incurred but not yet identified Total provision for credit losses

| Q4/15 | $\mathrm{Q} 3 / 15$ | $\mathrm{Q} 2 / 15$ | $\mathrm{Q} 1 / 15$ | $\mathrm{Q} 4 / 14$ | $\mathrm{Q} 3 / 14$ | $\mathrm{Q} 2 / 14$ | $\mathrm{Q} 1 / 14$ | $\mathrm{Q} 4 / 13$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{7}$ | 8 | 8 | 11 | 12 | 8 | 87 | 7 |
| $\mathbf{8 8}$ | 93 | 99 | 90 | 96 | 102 | 99 | 131 |
| $\mathbf{6 1}$ | 65 | 68 | 64 | 63 | 67 | 77 | 69 |
| $\mathbf{1 5 6}$ | 166 | 175 | 165 | 171 | 177 | 263 | 207 |


| (2) | 1 | 1 | - | (8) | 5 | 8 | 5 | 5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | (1) | - | 2 | 1 | - |
| 2 | - | 2 | 3 | - | 4 | 3 | 1 | - |
| 7 | (4) | 11 | 10 | 7 | 9 | 22 | 17 | 31 |
| - | - | 1 | (1) | - | 2 | - | - | - |
| - | 1 | 1 | (1) | 2 | - | 1 | - | - |
| (2) | 7 | 1 | 17 | 19 | 15 | 1 | 12 | 15 |
| 2 | (1) | (1) | - | 1 | (2) | (1) | 1 | 4 |
| 28 | - | 10 | - | - | - | - | - | - |
| - | - | - | - | 1 | - | - | - | 8 |
| (1) | 1 | - | - | 2 | - | - | - | - |
| - | - | (1) | - | - | - | - | - | 1 |
| - | - | (1) | - | - | - | - | - | - |
| 1 | 1 | - | 1 | 1 | (4) | 23 | (1) | (1) |
| - | 4 | - | - | 5 | 8 | - | - | - |
| - | - | 2 | - | 1 | - | - | - | (1) |
| 35 | 10 | 26 | 29 | 30 | 37 | 59 | 36 | 62 |
| 191 | 176 | 201 | 194 | 201 | 214 | 322 | 243 | 261 |



| 153 | 153 | 168 | 158 | 160 | 166 | 167 | 203 | 177 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3 | 13 | 7 | 7 | 11 | 11 | 96 | 4 | 22 |
| 156 | 166 | 175 | 165 | 171 | 177 | 263 | 207 | 199 |
| 36 | 5 | 23 | 7 | 10 | 15 | 4 | 4 | 31 |
| (5) | 9 | - | 15 | 15 | 5 | 21 | 4 | (1) |
| 4 | (4) | 3 | 7 | 5 | 17 | 34 | 28 | 32 |
| 35 | 10 | 26 | 29 | 30 | 37 | 59 | 36 | 62 |
| 191 | 176 | 201 | 194 | 201 | 214 | 322 | 243 | 261 |


|  |  |  |
| ---: | ---: | ---: |
| $\mathbf{6 3 2}$ | 696 | 837 |
| $\mathbf{3 0}$ | 122 | 63 |
| $\mathbf{6 6 2}$ | 818 | 900 |
| $\mathbf{7 1}$ | 33 | 92 |
| 19 | 45 | 7 |
| 10 | 84 | 105 |
| $\mathbf{1 0 0}$ | 162 | 204 |
| $\mathbf{7 6 2}$ | 980 | 1,104 |


|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 13 | 2 | $(22)$ | $(33)$ | $(26)$ | $(13)$ | $(8)$ | $(26)$ | 14 |
|  | $(6)$ | 11 | 18 | 26 | 19 | $(6)$ | 16 | 1 |
| 7 | 13 | $(4)$ | $(7)$ | $(7)$ | $(19)$ | 8 | $(25)$ | 10 |
| 198 | 189 | 197 | 187 | 194 | 195 | 330 | 218 | 271 |


|  |  |  |
| ---: | :---: | ---: |
| $\mathbf{( 4 0 )}$ | $(73)$ | 15 |
| 49 | 30 | 2 |
| $\mathbf{9}$ | $(43)$ | 17 |
| $\mathbf{7 7 1}$ | 937 | 1,121 |

ndividually assessed

| 168 | 183 | 181 | 163 | 171 | 168 | 275 | 187 | 214 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 30 | 6 | 16 | 24 | 23 | 27 | 55 | 31 | 57 |


| 695 | 801 | 953 |
| ---: | ---: | ---: |
| 76 | 136 | 168 |

1 Includes provision for credit losses on: personal, scored small business loans and mortgages that are greater than 90 days delinquent; and net credit card write-offs.

## NET WRITE-OFFS



| 2015 | 2014 | 2013 |
| ---: | ---: | ---: |
| 12 M | 12 M | 12 M |

## Net write-offs by portfolio:

## Consumer

Residential mortgages
Personal
Credit card
Net write-offs on consumer loans

## Business and government

Non-residential mortgages
Financial institutions
Retail and wholesale
Business services
Manufacturing - capital goods
Manufacturing - consumer goods
Real estate and construction
Agriculture
Oil and gas
Forest products
Hardware and software
Telecommunications and cable
Publishing, printing and broadcasting
Transportation
Utilities
Education, health and social services
Net write-offs on business and government loans Total net write-offs

| 13 | 6 | 10 | 3 | 10 | 5 | 9 | 3 | 11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 62 | 62 | 72 | 56 | 75 | 59 | 59 | 76 | 44 |
| 88 | 93 | 99 | 90 | 96 | 102 | 99 | 131 | 127 |
| 163 | 161 | 181 | 149 | 181 | 166 | 167 | 210 | 182 |
| 10 | 3 | 4 | - | 5 | - | 5 | - | 5 |
| - | - | - | - | - | (1) | 1 | - | (1) |
| 5 | 1 | - | 1 | 7 | 7 | 2 | 1 | 3 |
| 5 | 14 | 6 | 2 | 17 | 3 | 18 | 1 | 72 |
| - | 1 | - | (1) | 1 | - | - | 1 | 2 |
| 1 | - | 1 | - | 2 | 1 | - | - | 3 |
| 34 | 35 | 1 | 22 | 12 | 5 | 4 | 14 | 17 |
| - | - | - | - | - | - | 1 | - | 3 |
| 1 | 1 | - | - | - | - | - | - | - |
| - | - | - | - | 9 | - | - | - | - |
| - | 1 | - | - | - | 1 | - | - | 2 |
| 1 | - | - | - | - | - | - | - | - |
| - | - | (1) | - | - | - | - | - | 46 |
| - | 1 | - | 1 | 2 | 20 | - | - | 4 |
| 13 | - | - | - | - | - | - | - | - |
| - | - | 1 | - | 3 | - | - | - | (1) |
| 70 | 57 | 12 | 25 | 58 | 36 | 31 | 17 | 155 |
| 233 | 218 | 193 | 174 | 239 | 202 | 198 | 227 | 337 |


| 32 | 27 | 24 |
| :---: | :---: | :---: |
| 252 | 269 | 302 |
| 370 | 428 | 565 |
| 654 | 724 | 891 |
| 17 | 10 | 5 |
| - | - | - |
| 7 | 17 | 13 |
| 27 | 39 | 110 |
| - | 2 | 5 |
| 2 | 3 | 6 |
| 92 | 35 | 80 |
| - | 1 | 4 |
| 2 | - | 25 |
| - | 9 | 1 |
| 1 | 1 | 3 |
| 1 | - | - |
| (1) | - | 60 |
| 2 | 22 | 60 |
| 13 | - | - |
| 1 | 3 | 1 |
| 164 | 142 | 373 |
| 818 | 866 | 1,264 |

## Net write-offs by geography:

## Consumer

Canada
Other countries

Business and governmen
Canada
United States
Other countries
Total net write-offs

| 154 | 153 | 171 | 147 | 169 | 166 | 158 | 209 | 171 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9 | 8 | 10 | 2 | 12 | - | 9 | 1 | 11 |
| 163 | 161 | 181 | 149 | 181 | 166 | 167 | 210 | 182 |
| 15 | 8 | 7 | 4 | 28 | 12 | 8 | 4 | 43 |
| 30 | - | - | 21 | 1 | 25 | 2 | 13 | 17 |
| 25 | 49 | 5 | - | 29 | (1) | 21 | - | 95 |
| 70 | 57 | 12 | 25 | 58 | 36 | 31 | 17 | 155 |
| 233 | 218 | 193 | 174 | 239 | 202 | 198 | 227 | 337 |


|  |  |  |
| ---: | ---: | ---: |
| $\mathbf{6 2 5}$ | 702 | 876 |
| $\mathbf{2 9}$ | 22 | 15 |
| $\mathbf{6 5 4}$ | 724 | 891 |
|  |  |  |
| $\mathbf{3 4}$ | 52 | 131 |
| $\mathbf{5 1}$ | 41 | 132 |
| $\mathbf{1 6 4}$ | 142 | 110 |
| $\mathbf{8 1 8}$ | 866 | 1,264 |



| PAST DUE LOANS BUT NOT IMPAREED ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | Less than 31 to 90 Over 90 |  |  |  | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 |
|  | $\begin{array}{r} \hline \text { Less than } \\ 31 \text { days } \\ \hline \end{array}$ | $\begin{array}{r} \hline 31 \text { to } 90 \\ \text { days } \\ \hline \end{array}$ | $\begin{array}{r} \hline \text { Over } 90 \\ \text { days } \\ \hline \end{array}$ | Total $\longrightarrow$ Total past due loans | Total past due loans |  |  |  |  |  |  |  |
| Residential mortgages | 1,964 | 678 | 213 | 2,855 | 3,001 | 2,756 | 2,690 | 2,657 | 2,599 | 2,550 | 2,535 | 2,509 |
| Personal | 554 | 117 | 21 | 692 | 643 | 649 | 677 | 618 | 644 | 635 | 605 | 567 |
| Credit card | 528 | 156 | 78 | 762 | 686 | 746 | 795 | 723 | 763 | 768 | 757 | 955 |
| Business and government | 227 | 89 | 28 | 344 | 296 | 311 | 310 | 256 | 301 | 304 | 307 | 258 |
|  | 3,273 | 1,040 | 340 | 4,653 | 4,626 | 4,462 | 4,472 | 4,254 | 4,307 | 4,257 | 4,204 | 4,289 |

[^4]> OUTSTANDING DERIVATIVE CONTRACTS - NOTIONAL AMOUNTS

| Q4/15 |  |  |  |  |  | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residual te | contractua | turity | Total | Analyze | use | Total notional amount |  |  |  |  |  |  |  |
| $\begin{array}{r} \hline \text { Less than } 1 \\ \text { year } \\ \hline \end{array}$ | $\begin{aligned} & 1-5 \\ & \text { years } \end{aligned}$ | $\begin{array}{r} \text { Over } \\ 5 \text { years } \\ \hline \end{array}$ | notional amount | Trading | ALM |  |  |  |  |  |  |  |  |
| 10,711 | 202 | - | 10,913 | 5,392 | 5,521 | 12,906 | 11,981 | 8,529 | 9,520 | 16,311 | 15,140 | 16,978 | 12,071 |
| 135,796 | 5,010 | - | 140,806 | 140,806 |  | 179,952 | 136,332 | 145,144 | 157,773 | 152,610 | 186,587 | 171,061 | 160,776 |
| 101,614 | 192,438 | 81,841 | 375,893 | 270,991 | 104,902 | 390,022 | 418,121 | 443,552 | 449,706 | 467,981 | 518,050 | 579,991 | 608,688 |
| 274,242 | 494,314 | 129,316 | 897,872 | 732,249 | 165,623 | 956,102 | 858,463 | 740,548 | 626,545 | 621,688 | 799,824 | 753,278 | 649,674 |
| 234 | 4,358 | 3,544 | 8,136 | 3,980 | 4,156 | 5,847 | 5,647 | 5,160 | 5,992 | 7,169 | 7,897 | 6,732 | 6,309 |
| 2,194 | 1,927 | 411 | 4,532 | 4,532 |  | 5,594 | 4,641 | 5,426 | 5,079 | 5,556 | 4,978 | 5,700 | 4,428 |
| 524,791 | 698,249 | 215,112 | 1,438,152 | 1,157,950 | 280,202 | 1,550,423 | 1,435,185 | 1,348,359 | 1,254,615 | 1,271,315 | 1,532,476 | 1,533,740 | 1,441,946 |
| 59,385 | 18,505 | - | 77,890 | 76,782 | 1,108 | 96,016 | 62,581 | 90,698 | 59,344 | 63,431 | 60,182 | 67,697 | 63,592 |
| 1 | - | - | 1 | 1 | - | 654 | 6,636 | 13,854 | 7,664 | 6,215 | 6,138 | 18,872 | 13,755 |
| 8 | - | - | 8 | 8 | - | 654 | 7,842 | 20,083 | 12,623 | 7,197 | 6,138 | 17,208 | 12,921 |
| 59,394 | 18,505 | - | 77,899 | 76,791 | 1,108 | 97,324 | 77,059 | 124,635 | 79,631 | 76,843 | 72,458 | 103,777 | 90,268 |
| 584,185 | 716,754 | 215,112 | 1,516,051 | 1,234,741 | 281,310 | 1,647,747 | 1,512,244 | 1,472,994 | 1,334,246 | 1,348,158 | 1,604,934 | 1,637,517 | 1,532,214 |
| 255,675 | 6,626 | 849 | 263,150 | 254,096 | 9,054 | 267,721 | 261,906 | 232,434 | 203,971 | 198,181 | 176,400 | 172,238 | 161,019 |
| 133,956 | 52,357 | 13,984 | 200,297 | 157,206 | 43,091 | 179,022 | 167,084 | 171,490 | 156,969 | 146,696 | 145,534 | 147,822 | 143,739 |
| 18,774 | 741 | 35 | 19,550 | 19,550 |  | 23,538 | 23,131 | 26,012 | 26,508 | 21,200 | 14,587 | 12,049 | 8,377 |
| 22,273 | 392 | 56 | 22,721 | 22,594 | 127 | 25,609 | 25,364 | 26,793 | 28,490 | 25,433 | 18,891 | 15,460 | 12,384 |
| 430,678 | 60,116 | 14,924 | 505,718 | 453,446 | 52,272 | 495,890 | 477,485 | 456,729 | 415,938 | 391,510 | 355,412 | 347,569 | 325,519 |
| - | - | - | - | $\cdot$ | - | 44 | - | - | - | - | - | 3 | 3 |
| 430,678 | 60,116 | 14,924 | 505,718 | 453,446 | 52,272 | 495,934 | 477,485 | 456,729 | 415,938 | 391,510 | 355,412 | 347,572 | 325,522 |
| 112 | 407 | - | 519 | 519 | - | 680 | 954 | 1,128 | 1,216 | 1,441 | 1,834 | 2,161 | 2,245 |
| 512 | 6,068 | 13 | 6,593 | 6,593 | - | 7,202 | 7,777 | 8,223 | 8,310 | 8,847 | 9,380 | 10,344 | 10,284 |
| - | 612 | 1,765 | 2,377 | 1,991 | 386 | 1,427 | 26,116 | 19,965 | 10,349 | 3,437 | 3,028 | 1,931 | 1,385 |
| 94 | 4,675 | 263 | 5,032 | 5,032 | - | 5,060 | 5,029 | 5,084 | 5,118 | 5,278 | 5,420 | 5,532 | 5,506 |
| - | 458 | 274 | 732 | 732 | - | 262 | 24,729 | 17,696 | 8,760 | 2,826 | 2,234 | 1,669 | 1,093 |
| 718 | 12,220 | 2,315 | 15,253 | 14,867 | 386 | 14,631 | 64,605 | 52,096 | 33,753 | 21,829 | 21,896 | 21,637 | 20,513 |
| 37,915 | 4,961 | 60 | 42,936 | 42,125 | 811 | 41,282 | 42,587 | 40,255 | 40,262 | 41,943 | 38,716 | 38,012 | 34,459 |
| 14,495 | 4,322 | 487 | 19,304 | 19,304 | - | 15,901 | 13,641 | 14,026 | 16,332 | 9,781 | 8,699 | 8,028 | 8,317 |
| 52,410 | 9,283 | 547 | 62,240 | 61,429 | 811 | 57,183 | 56,228 | 54,281 | 56,594 | 51,724 | 47,415 | 46,040 | 42,776 |
| 1,440 | 6 | - | 1,446 | 1,446 | - | 1,816 | 1,884 | 1,640 | 837 | 1,080 | 770 | 1,093 | 1,258 |
| 2,999 | - | - | 2,999 | 2,999 | - | 2,128 | 1,411 | 1,234 | 2,750 | 1,765 | 2,213 | 124 | 651 |
| 4,439 | 6 | - | 4,445 | 4,445 | - | 3,944 | 3,295 | 2,874 | 3,587 | 2,845 | 2,983 | 1,217 | 1,909 |
| 6,941 | 11,338 | 392 | 18,671 | 18,671 | - | 21,875 | 21,962 | 19,671 | 19,611 | 20,778 | 20,568 | 21,998 | 19,871 |
| 11 | 3 | - | 14 | 14 | - | 34 | 38 | 33 | 42 | 65 |  |  |  |
| 12,184 | 5,809 | 56 | 18,049 | 18,049 | - | 19,500 | 19,896 | 20,613 | 21,832 | 23,976 | 19,339 | 20,571 | 17,104 |
| 19,136 | 17,150 | 448 | 36,734 | 36,734 | - | 41,409 | 41,896 | 40,317 | 41,485 | 44,819 | 39,907 | 42,569 | 36,975 |
| 1,091,566 | 815,529 | 233,346 | 2,140,441 | 1,805,662 | 334,779 | 2,260,848 | 2,155,753 | 2,079,291 | 1,885,603 | 1,860,885 | 2,072,547 | 2,096,552 | 1,959,909 |
| 1,002,494 | 786,893 | 232,803 | 2,022,190 | 1,688,519 | 333,671 | 2,126,951 | 2,043,746 | 1,918,783 | 1,765,058 | 1,748,520 | 1,969,838 | 1,964,049 | 1,843,566 |
| 89,072 | 28,636 | 543 | 118,251 | 117,143 | 1,108 | 134,897 | 112,007 | 160,508 | 120,545 | 112,365 | 102,709 | 132,503 | 116,343 |

Interest rate derivatives
Over-the-counter (OTC)
Over-the-counter (OTC)
Forward rate agreement
Centrally cleared forward rate agreements
Swap contracts
Centrally cleared swap contracts
Purchased options
Written options
Exchange-traded
Futures contracts
Purchased options
Written options
Total interest rate derivatives
Foreign exchange derivatives
Over-the-counter
Forward contracts
Swap contracts
Purchased option

Exchange-traded
Futures contracts
Total foreign exchange derivatives
Credit derivatives
Over-the-counter
Total return swap contracts - protection sold
Credit default swap contracts - protection purchased
Centrally cleared credit default swap contracts

- protection purchased

Centrally cleared credit default swap contracts - protection sold

Total credit derivative
Equity derivatives
Over-the-counter
Exchange-traded
Total equity derivatives
Over-the-counter
Exchange-traded
Total precious metal derivatives
Other commodity derivatives Over-the-counter
Centrally cleared commodity derivatives Exchange-traded
Total other commodity derivatives
Total notional amoun
Of which:
Over-the-counter
ALM: Asset/liability management.
 $\$ 160.0$ billion (Q3/15: $\$ 162.8$ billion) are with counterparties that have no collateral posting arrangements. All counterparties with whom we have one-way collateral posting arrangements are sovereign entities.

## FAIR VALUE OF FINANCIAL INSTRUMENTS



FAIR VALUE OF DERIVATIVE INSTRUMENTS

| (\$ millions) | Q4/15 |  | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair value, net |  |  |  |  |  |  |  |  |  |  |
|  | Positive | Negative |  |  |  |  |  |  |  |  |  |
| Total held for trading purposes | 22,760 | 25,059 | $(2,299)$ | $(1,627)$ | $(3,372)$ | $(1,873)$ | $(2,045)$ | (740) | (520) | 940 | (881) |
| Total held for ALM purposes | 3,582 | 3,998 | (416) | (226) | (350) | 1,094 | 884 | 1,010 | 1,120 | 1,305 | 1,104 |
| Total fair value ${ }^{1}$ | 26,342 | 29,057 | $(2,715)$ | $(1,853)$ | $(3,722)$ | (779) | $(1,161)$ | 270 | 600 | 2,245 | 223 |
| Average fair values of derivatives during the quarter | 28,685 | 30,853 | $(2,168)$ | $(2,188)$ | $(2,545)$ | $(1,290)$ | 162 | 370 | 1,196 | 1,034 | 413 |

1 Includes positive fair value of $\$ 786$ million ( $\mathrm{Q} 3 / 15$ : $\$ 735$ million) and negative fair value of $\$ 738$ million ( $\mathrm{Q} 3 / 15$ : $\$ 689$ million) for exchange-traded derivatives.

## INTEREST RATE SENSITIVITY

| Within 3 months | 3 to 12 months | Total within 1 year | $\begin{aligned} & 1 \text { to } 5 \\ & \text { years } \\ & \hline \end{aligned}$ | Over 5 years | Non-interest rate sensitive | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 162,818 | 50,458 | 213,276 | 78,508 | 12,742 | 48,810 | 353,336 |
| $(6,731)$ | 3,884 | $(2,847)$ | 5,168 | - | $(2,321)$ | - |
| $(194,030)$ | $(30,099)$ | $(224,129)$ | $(43,428)$ | $(10,249)$ | $(75,530)$ | $(353,336)$ |
| 18,085 | $(25,007)$ | $(6,922)$ | $(31,445)$ | - | 38,367 | - |
| 5,889 | 2,354 | 8,243 | $(5,173)$ | $(3,070)$ | - |  |
| $(13,969)$ | 1,590 | $(12,379)$ | 3,630 | (577) | 9,326 | - |
| 77,472 | 12,643 | 90,115 | 5,842 | 1,500 | 12,516 | 109,973 |
| $(81,408)$ | $(7,774)$ | $(89,182)$ | $(9,842)$ | (620) | $(10,329)$ | $(109,973)$ |
| $(3,172)$ | $(3,984)$ | $(7,156)$ | 7,796 | (640) | - | - |
| $(7,108)$ | 885 | $(6,223)$ | 3,796 | 240 | 2,187 | - |
| $(21,077)$ | 2,475 | $(18,602)$ | 7,426 | (337) | 11,513 | - |
| $(15,547)$ | 380 | $(15,167)$ | 4,850 | (265) | 10,582 | - |
| (980) | (628) | $(1,608)$ | 34 | 124 | 1,450 | - |
| $(16,527)$ | (248) | $(16,775)$ | 4,884 | (141) | 12,032 | - |
| $(22,648)$ | 4,856 | $(17,792)$ | 3,723 | 2 | 14,067 | - |
| 2,142 | $(3,773)$ | $(1,631)$ | 552 | 320 | 759 | - |
| $(20,506)$ | 1,083 | $(19,423)$ | 4,275 | 322 | 14,826 | - |
| $(20,598)$ | 2,465 | $(18,133)$ | 6,493 | (527) | 12,167 | - |
| (117) | (638) | (755) | 29 | 294 | 432 | - |
| $(20,715)$ | 1,827 | $(18,888)$ | 6,522 | (233) | 12,599 | - |
| $(18,662)$ | 445 | $(18,217)$ | 4,652 | (979) | 14,544 | - |
| 1,353 | (471) | 882 | 404 | 165 | $(1,451)$ | - |
| $(17,309)$ | (26) | $(17,335)$ | 5,056 | (814) | 13,093 | - |
| $(17,547)$ | $(2,442)$ | $(19,989)$ | 4,626 | (759) | 16,122 | - |
| (580) | $(1,285)$ | $(1,865)$ | 2,307 | 320 | (762) | - |
| $(18,127)$ | $(3,727)$ | $(21,854)$ | 6,933 | (439) | 15,360 | - |
| $(17,409)$ | $(1,432)$ | $(18,841)$ | 6,067 | (737) | 13,511 | - |
| $(1,899)$ | 1,155 | (744) | 2,033 | 10 | $(1,299)$ | - |
| $(19,308)$ | (277) | $(19,585)$ | 8,100 | (727) | 12,212 | - |
| $(14,460)$ | $(3,770)$ | $(18,230)$ | 6,212 | (360) | 12,378 | - |
| $(5,384)$ | 1,702 | $(3,682)$ | 3,969 | (12) | (275) | - |
| $(19,844)$ | $(2,068)$ | $(21,912)$ | 10,181 | (372) | 12,103 | - |
| $(14,554)$ | $(3,081)$ | $(17,635)$ | 4,971 | (149) | 12,813 | - |
| $(3,373)$ | 1,480 | $(1,893)$ | 2,372 | 890 | $(1,369)$ | - |
| $(17,927)$ | $(1,601)$ | $(19,528)$ | 7,343 | 741 | 11,444 | - |

## Q4/15

Canadian currency
Structural assumptions
Liabilities and equity
Structural assumptions ${ }^{3}$
Off-balance sheet
Gap
Foreign currencies

## Assets

Liabilities and equity
Off-balance sheet
Gap
Total gap
Q3/15
Canadian currency
oreign currencies
Total gap
Q2/15
Canadian currency
Foreign currencies
Total gap
Q1/15
Canadian currency
Foreign currencies
Total gap
Q4/14
Canadian currency
Foreign currencies
Total gap
Q3/14
Canadian currency
Foreign currencies
Total gap
Q2/14
Canadian currency
Foreign currencies
Total gap
Q1/14
Canadian currency
Foreign currencies
Total gap
Q4/13
Canadian currency
Foreign currencies
Total gap

 million ( $\$ 63$ million increase as at July 31,2015 ) over the next 12 months, and decrease equity as measured on a present value basis by approximately $\$ 242$ million ( $\$ 293$ million decrease as at July 31 , 2015 )
3 We manage our interest rate gap by inputting a duration to certain assets and liabilities based on historical and forecasted trends in core balances.


[^0]:    Certain prior period information has been reclassified to conform to the presentation adopted in the first quarter of 2015. See "External reporting changes" for additional details
    Loan amounts are stated before any related allowances.
    3 Multi-family dwelling mortgages are included in business lending.
    Restated.
    5 Comprises loans and acceptances and notional amount of letters of credit.
    6 Average interest-earning assets include interest-bearing deposits with banks, securities, and loans net of allowances
    See Notes to users: Non-GAAP measures

[^1]:    1 Includes foreign currency translation adjustments.

[^2]:    

[^3]:    1 Included in Other liabilities on the consolidated balance sheet

[^4]:    1 Represents individual allowance and the portion of collective allowance relating to impaired loans, which are generally loans that are past 90 days in arrears.
    2 Past due loans are loans where repayment of principal or payment of interest is contractually in arrears.

