

# Supplementary Financial Information 

For the period ended July 31, 2015

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 information in this document is prepared under International Financial Reporting Standards (IFRS) and all amounts are in millions of Canadian dollars, unless otherwise stated.

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## NOTES TO USERS

External reporting change
The following external reporting change was made in the first quarter of 2015. Prior period amounts were reclassified accordingly
ncome statement presentation
We reclassified certain amounts relating to our insurance business within Retail and Business Banking from non-interest expenses to non-interest income. There was no impact on consolidated net income due to this reclassification.

## Non-GAAP measures

We use a number of financial measures to assess the performance of our business lines as described below. Some measures are calculated in accordance win GAAP (IFRS), while or accordingly, these measures may not be comparable to similar measures used by other companies. Investors may find these non-GAAP measures useful in analyzing financial performance.

Adjusted measures


 and those of some of our Canadian peer banks which make similar adjustments in their public disclosure, it should be noted that there is no standardized meaning for adjusted measures under GAAP
 revenue.

Adjusted diluted EPS
We adjust our reported diluted EPS to remove the impact of items of note, net of taxes, to calculate the adjusted diluted EPS.
Adjusted efficiency ratio
We adjust our reported revenue and non-interest expenses to remove the impact of items of note and gross up tax-exempt revenue to bring it to a TEB basis, as applicable
Adjusted dividend payout ratio
We adjust our reported net income attributable to common shareholders to remove the impact of items of note, net of taxes, to calculate the adjusted dividend payout ratio.
Adjusted return on common shareholders' equity
We adjust our reported net income attributable to common shareholders to remove the impact of items of note, net of taxes, to calculate the adjusted return on common shareholders' equity.

## Adjusted effective tax rate

We adjust our reported income before income taxes and reported income taxes to remove the impact of items of note to calculate the adjusted effective tax rate

 GAAP measure for economic capital.
Economic profit
 relative contributions to shareholder value. Reconciliation of net income attributable to equity shareholders to economic profit is provided with segmented information on pages 9 to 11 .
 provides a similar metric relating to the economic capital allocated to the segments. As a result, segmented return on equity is a non-GAAP measure.

## Reconciliation of non-GAAP to GAAP measures

The following table on page 2 provides a reconciliation of non-GAAP to GAAP measures related to CIBC on a consolidated basis,

| NOTES TO USERS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions)Reconciliation of non-GAAP to GAAP measures |  |  |  |  |  |  |  |  |  |  | 2015 | 2014 | 2014 | 2013 |
|  |  | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | 9M | 9M | 12M | 12M |
| Reported and adjusted diluted EPS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income atributable to diluted common shareholders | A | 962 | 895 | 907 | 791 | 899 | 292 | 1,149 | 808 | 852 | 2,764 | 2,340 | 3,131 | 3,253 |
| After-tax impact of items of note |  | 12 | 13 | 33 | 100 | (13) | 571 | (226) | 69 | 53 | 58 | 332 | 432 | 219 |
| Adjusted net income attributable to diluted common shareholders ${ }^{\text {I }}$ | B | 974 | 908 | 940 | 891 | 886 | 863 | 923 | 877 | 905 | 2,822 | 2,672 | 3,563 | 3,472 |
| Diluted weighted-average common shares outstanding (thousands) | C | 397,828 | 397,785 | 397,887 | 397,907 | 398,022 | 398,519 | 399,217 | 400,255 | 400,258 | 397,830 | 398,584 | 398,420 | 401,261 |
| Reported diluted EPS (\$) | A/C | 2.42 | 2.25 | 2.28 | 1.98 | 2.26 | 0.73 | 2.88 | 2.02 | 2.13 | 6.95 | 5.87 | 7.86 | 8.11 |
| Adjusted diluted EPS (\$) ${ }^{1}$ | B/C | 2.45 | 2.28 | 2.36 | 2.24 | 2.23 | 2.17 | 2.31 | 2.19 | 2.26 | 7.09 | 6.70 | 8.94 | 8.65 |
| Reported and adjusted efficiency ratio Reported total revenue ${ }^{2}$ | D | 3,520 | 3,394 | 3,459 | 3,213 | 3,355 | 3,164 | 3,631 | 3,176 | 3,246 | 10,373 | 10,150 | 13,363 | 12,705 |
| Adjusting items: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Pre-tax impact of items of note |  | 4 | 9 | (55) | 118 | (49) | 8 | (353) | 20 | 7 | (42) | (394) | (276) | (30) |
| TEB |  | 131 | 112 | 148 | 85 | 102 | 124 | 110 | 78 | 90 | 391 | 336 | 421 | 357 |
| Adjusted total revenue ${ }^{1}$ | E | 3,655 | 3,515 | 3,552 | 3,416 | 3,408 | 3,296 | 3,388 | 3,274 | 3,343 | 10,722 | 10,092 | 13,508 | 13,032 |
| Reported non-interest expenses ${ }^{2}$ | F | 2,179 | 2,104 | 2,195 | 2,083 | 2,044 | 2,409 | 1,976 | 1,926 | 1,875 | 6,478 | 6,429 | 8,512 | 7,608 |
| Adjusting items:      <br> Pre-tax impact of items of note   (12) (9) (94) (20) (17) (40) |  |  |  |  |  |  |  |  |  |  | (115) | (519) | (539) | (249) |
| Adjusted non-interest expenses ${ }^{1}$ | G | 2,167 | 2,095 | 2,101 | 2,063 | 2,027 | 1,962 | 1,921 | 1,856 | 1,869 | 6,363 | 5,910 | 7,973 | 7,359 |
| Reported efficiency ratio (\%) ${ }^{2}$ | F/D | 61.9\% | 62.0\% | 63.5\% | 64.8\% | 60.9\% | 76.1\% | 54.4\% | 60.6\% | 57.8\% | 62.4\% | 63.3\% | 63.7\% | 59.9\% |
| Adjusted efficiency ratio (\%) ${ }^{1,2}$ | G/E | 59.3\% | 59.6\% | 59.2\% | 60.4\% | 59.5\% | 59.5\% | 56.7\% | 56.6\% | 55.9\% | 59.3\% | 58.6\% | 59.0\% | 56.5\% |
| Reported and adjusted dividend payout ratio |  |  |  |  |  |  |  |  |  |  | 1,263 | 1,169 | 1,567 | 1,523 |
| Reported dividend payout ratio (\%) | H/A | 45.0\% | 47.1\% | 45.1\% | 50.3\% | 44.2\% | 133.5\% | 33.3\% | 47.6\% | 45.1\% | 45.7\% | 50.0\% | 50.0\% | 46.8\% |
| Adjusted dividend payout ratio (\%) ${ }^{\text {I }}$ | H/B | 44.5\% | 46.4\% | 43.5\% | 44.6\% | 44.8\% | 45.2\% | 41.4\% | 43.8\% | 42.5\% | 44.8\% | 43.8\% | 44.0\% | 43.9\% |
| Reported and adjusted return on common shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average common shareholders' equity | 1 | 18,733 | 18,437 | 18,123 | 17,528 | 16,989 | 17,173 | 16,581 | 15,885 | 15,162 | 18,431 | 16,911 | 17,067 | 15,167 |
| Reported return on common shareholders' equity (\%) | A /1 | 20.4\% | 19.9\% | 19.9\% | 17.9\% | 21.0\% | 7.0\% | 27.5\% | 20.2\% | 22.3\% | 20.0\% | 18.5\% | 18.3\% | 21.4\% |
| Adjusted return on common shareholders' equity (\%) ${ }^{\text {1 }}$ | B/I | 20.6\% | 20.2\% | 20.6\% | 20.1\% | 20.7\% | 20.6\% | 22.1\% | 21.9\% | 23.7\% | 20.5\% | 21.1\% | 20.9\% | 22.9\% |
| Reported and adjusted effective tax |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported income before income taxes | J | 1,152 | 1,093 | 1,077 | 936 | 1,116 | 425 | 1,437 | 979 | 1,051 | 3,322 | 2,978 | 3,914 | 3,976 |
| Pre-tax impact of items of note |  | 16 | 18 | 39 | 138 | (32) | 600 | (298) | 90 | 71 | 73 | 270 | 408 | 298 |
| Adjusted income before income taxes ${ }^{1}$ | K | 1,168 | 1,111 | 1,116 | 1,074 | 1,084 | 1,025 | 1,139 | 1,069 | 1,122 | 3,395 | 3,248 | 4,322 | 4,274 |
| Reported income taxes | L | 174 | 182 | 154 | 125 | 195 | 119 | 260 | 154 | 173 | 510 | 574 | 699 | 626 |
| Tax impact of items of note |  | 4 | 5 | 6 | 38 | (19) | 19 | (72) | 21 | 18 | 15 | (72) | (34) | 79 |
| Adjusted income taxes ${ }^{1}$ | M | 178 | 187 | 160 | 163 | 176 | 138 | 188 | 175 | 191 | 525 | 502 | 665 | 705 |
| Reported effective tax rate (\%) | L/J | 15.1\% | 16.7\% | 14.3\% | 13.4\% | 17.5\% | 28.1\% | 18.1\% | 15.9\% | 16.5\% | 15.4\% | 19.3\% | 17.9\% | 15.8\% |
| Adjusted effective tax rate (\%) ${ }^{\text {I }}$ | M/K | 15.2\% | 16.8\% | 14.3\% | 15.2\% | 16.2\% | 13.5\% | 16.5\% | 16.5\% | 17.0\% | 15.5\% | 15.5\% | 15.4\% | 16.5\% |

1 Non-GAAP measure.
2 Certain prior period information has been reclassified to conform to the presentation adopted in the first quarter of 2015 . See "External reporting change" for additional details.

## NOTES TO USERS

## (\$ millions)

## Items of note

Gain arising from accounting adjustments on credit card-related balance sheet amounts
Gain on sale of an investment in our merchant banking portfolio
Gain in respect of the Aeroplan transactions with Aimia Canada Inc. and TD, net of costs relating to the development of our enhanced travel rewards program
Gain within an equity-accounted investment in our merchant banking portfolio
Gain on sale of our Hong Kong and Singapore-based private wealth management business
Loss (income) from the structured credit run-off business
Amortization of intangible assets ${ }^{1}$
Increase (decrease) in collective allowance ${ }^{2}$ recognized in Corporate and Othe
Charge resulting from operational changes in the processing of write-offs in Retail and Business Banking Losses (gains) in our exited European leveraged finance portfolio
Loan losses in our exited U.S. leveraged finance portfolio
Charge resulting from a revision of estimated loss parameters on our unsecured lending portfolios
Restructuring charges relating to employee severance
Charges relating to CIBC FirstCaribbean
Impairment of an equity position associated with our exited U.S. leveraged finance portfolio
Charge relating to the incorporation of funding valuation adjustments (FVA) into the valuation of ou uncollateralized derivatives
Pre-tax impact of items of note on net income
Income tax impact on above items of note
After-tax impact of items of note on net income
After-tax impact of items of note on non-controlling interests
After-tax impact of items of note on net income attributable to common shareholders
Q3/15 Q2/15 Q1/15 Q4/14 Q3/14 Q2/14 Q1/14 Q4/13 Q3/13

| 2015 | 2014 | 2014 | 2013 |
| ---: | ---: | ---: | ---: |
| 9 M | 9 M | 12 M | 12 M |


| - | - | (46) | - | - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | (23) | - | - | - | - | - | - |
| - | - | - | 18 | 9 | 22 | (239) | 24 | - |
| - | - | - | - | (52) | - | - | - | - |
| - | - | - | - | - | - | - | - | - |
| 6 | 8 | 12 | (2) | 2 | 4 | 11 | (15) | 8 |
| 10 | 10 | 11 | 10 | 9 | 9 | 8 | 7 | 5 |
| - | - | - | - | - | - | (26) | - | 38 |
| - | - | - | - | - | - | 26 | - | - |
| - | - | - | - | - | - | (78) | - | - |
| - | - | - | - | - | 22 | - | - | - |
| - | - | - | - | - | - | - | - | 20 |
| - | - | 85 | - | - | - | - | - | - |
| - | - | - | - | - | 543 | - | 39 | - |
| - | - | - | - | - | - | - | 35 | - |
| - | - | - | 112 | - | - | - | - | - |
| 16 | 18 | 39 | 138 | (32) | 600 | (298) | 90 | 71 |
| (4) | (5) | (6) | (38) | 19 | (19) | 72 | (21) | (18) |
| 12 | 13 | 33 | 100 | (13) | 581 | (226) | 69 | 53 |
| - | - | - | - | - | 10 | - | - | - |
| 12 | 13 | 33 | 100 | (13) | 571 | (226) | 69 | 53 |


| (46) | - | - | - |
| :---: | :---: | :---: | :---: |
| (23) | - | - | - |
| - | (208) | (190) | 24 |
| - | (52) | (52) | - |
| - | -- | - | (16) |
| 26 | 17 | 15 | 114 |
| 31 | 26 | 36 | 23 |
| - | (26) | (26) | 38 |
| - | 26 | 26 | - |
| - | (78) | (78) | 21 |
| - | 22 | 22 | - |
| - | - | - | 20 |
| 85 | - | - | - |
| - | 543 | 543 | 39 |
| - | - | - | 35 |
| - | - | 112 | - |
| 73 | 270 | 408 | 298 |
| (15) | 72 | 34 | (79) |
| 58 | 342 | 442 | 219 |
| - | 10 | 10 | - |
| 58 | 332 | 432 | 219 |



FINANCIAL HIGHLIGHTS


| Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2,021 | 1,895 | 1,956 | 1,881 | 1,875 | 1,798 | 1,905 | 1,893 | 1,883 |
| 1,499 | 1,499 | 1,503 | 1,332 | 1,480 | 1,366 | 1,726 | 1,283 | 1,363 |
| 3,520 | 3,394 | 3,459 | 3,213 | 3,355 | 3,164 | 3,631 | 3,176 | 3,246 |
| 189 | 197 | 187 | 194 | 195 | 330 | 218 | 271 | 320 |
| 2,179 | 2,104 | 2,195 | 2,083 | 2,044 | 2,409 | 1,976 | 1,926 | 1,875 |
| 1,152 | 1,093 | 1,077 | 936 | 1,116 | 425 | 1,437 | 979 | 1,051 |
| 174 | 182 | 154 | 125 | 195 | 119 | 260 | 154 | 173 |
| 978 | 911 | 923 | 811 | 921 | 306 | 1,177 | 825 | 878 |
| 5 | 4 | 3 | 2 | 3 | (11) | 3 | (7) | 1 |
| 11 | 12 | 13 | 18 | 19 | 25 | 25 | 24 | 25 |
| 962 | 895 | 907 | 791 | 899 | 292 | 1,149 | 808 | 852 |
| 973 | 907 | 920 | 809 | 918 | 317 | 1,174 | 832 | 877 |
| 61.9\% | 62.0\% | 63.5\% | 64.8\% | 60.9\% | 76.1\% | 54.4\% | 60.6\% | 57.8\% |
| 59.3\% | 59.6\% | 59.2\% | 60.4\% | 59.5\% | 59.5\% | 56.7\% | 56.6\% | 55.9\% |
| 0.25\% | 0.30\% | 0.28\% | 0.30\% | 0.33\% | 0.51\% | 0.38\% | 0.41\% | 0.45\% |
| 20.4\% | 19.9\% | 19.9\% | 17.9\% | 21.0\% | 7.0\% | 27.5\% | 20.2\% | 22.3\% |
| 20.6\% | 20.2\% | 20.6\% | 20.1\% | 20.7\% | 20.6\% | 22.1\% | 21.9\% | 23.7\% |
| 1.75\% | 1.73\% | 1.77\% | 1.78\% | 1.81\% | 1.81\% | 1.84\% | 1.85\% | 1.86\% |
| 2.01\% | 2.01\% | 2.04\% | 2.02\% | 2.05\% | 2.07\% | 2.09\% | 2.10\% | 2.12\% |
| 0.85\% | 0.83\% | 0.84\% | 0.77\% | 0.89\% | 0.31\% | 1.14\% | 0.81\% | 0.86\% |
| 0.97\% | 0.97\% | 0.96\% | 0.87\% | 1.01\% | 0.35\% | 1.29\% | 0.91\% | 0.99\% |
| (2.40)\% | 11.10\% | (13.42)\% | 2.66\% | 4.65\% | 14.05\% | (1.36)\% | 15.15\% | (2.04)\% |
| 15.1\% | 16.7\% | 14.3\% | 13.4\% | 17.5\% | 28.1\% | 18.1\% | 15.9\% | 16.5\% |
| 15.2\% | 16.8\% | 14.3\% | 15.2\% | 16.2\% | 13.5\% | 16.5\% | 16.5\% | 17.0\% |
| 2.42 | 2.25 | 2.28 | 1.99 | 2.26 | 0.73 | 2.88 | 2.02 | 2.13 |
| 2.42 | 2.25 | 2.28 | 1.98 | 2.26 | 0.73 | 2.88 | 2.02 | 2.13 |
| 2.45 | 2.28 | 2.36 | 2.24 | 2.23 | 2.17 | 2.31 | 2.19 | 2.26 |
| 1.09 | 1.06 | 1.03 | 1.00 | 1.00 | 0.98 | 0.96 | 0.96 | 0.96 |
| 50.02 | 47.08 | 45.99 | 44.30 | 43.02 | 42.04 | 42.59 | 40.36 | 38.93 |
| 96.99 | 97.62 | 107.16 | 107.01 | 102.06 | 97.72 | 91.58 | 88.70 | 80.64 |
| 89.55 | 89.26 | 88.18 | 95.93 | 95.66 | 85.49 | 86.57 | 76.91 | 74.10 |
| 93.46 | 96.88 | 88.18 | 102.89 | 101.21 | 97.72 | 86.57 | 88.70 | 77.93 |
| 397,270 | 397,212 | 397,117 | 397,009 | 397,179 | 397,758 | 398,539 | 399,819 | 399,952 |
| 397,828 | 397,785 | 397,887 | 397,907 | 398,022 | 398,519 | 399,217 | 400,255 | 400,258 |
| 397,234 | 397,262 | 397,142 | 397,021 | 396,974 | 397,375 | 398,136 | 399,250 | 399,992 |
| 37,126 | 38,487 | 35,020 | 40,850 | 40,178 | 38,832 | 34,467 | 35,413 | 31,171 |
| 4.6\% | 4.5\% | 4.6\% | 3.9\% | 3.9\% | 4.1\% | 4.4\% | 4.3\% | 4.9\% |
| 45.0\% | 47.1\% | 45.1\% | 50.3\% | 44.2\% | 133.5\% | 33.3\% | 47.6\% | 45.1\% |
| 44.5\% | 46.4\% | 43.5\% | 44.6\% | 44.8\% | 45.2\% | 41.4\% | 43.8\% | 42.5\% |
| 1.87 | 2.06 | 1.92 | 2.32 | 2.35 | 2.32 | 2.03 | 2.20 | 2.00 |


| 2015 | 2014 | 2014 | 2013 |
| :---: | :---: | :---: | :---: |
| 9M | 9M | 12M | 12M |
| 5,872 | 5,578 | 7,459 | 7,453 |
| 4,501 | 4,572 | 5,904 | 5,252 |
| 10,373 | 10,150 | 13,363 | 12,705 |
| 573 | 743 | 937 | 1,121 |
| 6,478 | 6,429 | 8,512 | 7,608 |
| 3,322 | 2,978 | 3,914 | 3,976 |
| 510 | 574 | 699 | 626 |
| 2,812 | 2,404 | 3,215 | 3,350 |
| 12 | (5) | (3) | (2) |
| 36 | 69 | 87 | 99 |
| 2,764 | 2,340 | 3,131 | 3,253 |
| 2,800 | 2,409 | 3,218 | 3,352 |
| 62.4\% | 63.3\% | 63.7\% | 59.9\% |
| 59.3\% | 58.6\% | 59.0\% | 56.5\% |
| 0.28\% | 0.40\% | 0.38\% | 0.44\% |
| 20.0\% | 18.5\% | 18.3\% | 21.4\% |
| 20.5\% | 21.1\% | 20.9\% | 22.9\% |
| 1.75\% | 1.82\% | 1.81\% | 1.85\% |
| 2.02\% | 2.07\% | 2.05\% | 2.12\% |
| 0.84\% | 0.79\% | 0.78\% | 0.83\% |
| 0.97\% | 0.89\% | 0.89\% | 0.95\% |
| (6.12)\% | 17.74\% | 20.87\% | 18.41\% |
| 15.4\% | 19.3\% | 17.9\% | 15.8\% |
| 15.5\% | 15.5\% | 15.4\% | 16.5\% |
| 6.96 | 5.88 | 7.87 | 8.11 |
| 6.95 | 5.87 | 7.86 | 8.11 |
| 7.09 | 6.70 | 8.94 | 8.65 |
| 3.18 | 2.94 | 3.94 | 3.80 |
| 50.02 | 43.02 | 44.30 | 40.36 |
| 107.16 | 102.06 | 107.01 | 88.70 |
| 88.18 | 85.49 | 85.49 | 74.10 |
| 93.46 | 101.21 | 102.89 | 88.70 |
| 397,199 | 397,826 | 397,620 | 400,880 |
| 397,830 | 398,584 | 398,420 | 401,261 |
| 397,234 | 396,974 | 397,021 | 399,250 |
| 37,126 | 40,178 | 40,850 | 35,413 |
| 4.5\% | 3.9\% | 3.8\% | 4.3\% |
| 45.7\% | 50.0\% | 50.0\% | 46.8\% |
| 44.8\% | 43.8\% | 44.0\% | 43.9\% |
| 1.87 | 2.35 | 2.32 | 2.20 |

For footnotes, see next page.

FINANCIAL HIGHLIGHTS (continued)

| Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | $\begin{array}{r} 2015 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2014 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2014 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{gathered} 2013 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 92,997 | 76,406 | 74,334 | 73,089 | 80,653 | 77,892 | 77,290 | 78,363 | 76,452 | 92,997 | 80,653 | 73,089 | 78,363 |
| 285,502 | 276,543 | 274,966 | 268,240 | 262,489 | 258,680 | 256,819 | 256,380 | 254,227 | 285,502 | 262,489 | 268,240 | 256,380 |
| 457,842 | 439,203 | 445,223 | 414,903 | 405,422 | 397,102 | 400,955 | 398,006 | 397,153 | 457,842 | 405,422 | 414,903 | 398,006 |
| 360,525 | 341,188 | 339,875 | 325,393 | 322,314 | 314,023 | 314,336 | 315,164 | 313,114 | 360,525 | 322,314 | 325,393 | 315,164 |
| 19,869 | 18,703 | 18,265 | 17,588 | 17,076 | 16,707 | 16,955 | 16,113 | 15,573 | 19,869 | 17,076 | 17,588 | 16,113 |
| 457,774 | 448,912 | 437,701 | 418,414 | 411,036 | 406,285 | 410,019 | 405,239 | 402,608 | 448,120 | 409,144 | 411,481 | 403,546 |
| 399,444 | 385,938 | 380,984 | 370,020 | 363,422 | 356,492 | 361,844 | 357,757 | 351,761 | 388,820 | 360,631 | 362,997 | 351,687 |
| 18,733 | 18,437 | 18,123 | 17,528 | 16,989 | 17,173 | 16,581 | 15,885 | 15,162 | 18,431 | 16,911 | 17,067 | 15,167 |
| 1,887,070 | 1,909,576 | 1,809,526 | 1,717,563 | 1,713,076 | 1,663,858 | 1,603,022 | 1,513,126 | 1,460,311 | 1,887,070 | 1,713,076 | 1,717,563 | 1,513,126 |
| 153,889 | 146,951 | 146,554 | 141,250 | 139,920 | 135,883 | 140,505 | 136,747 | 133,994 | 153,889 | 139,920 | 141,250 | 136,747 |
| 154,176 | 147,173 | 146,847 | 141,446 | 140,174 | 135,883 | 140,505 | 136,747 | 133,994 | 154,176 | 140,174 | 141,446 | 136,747 |
| 154,422 | 147,364 | 147,097 | 141,739 | 140,556 | 135,883 | 140,505 | 136,747 | 133,994 | 154,422 | 140,556 | 141,739 | 136,747 |
| 10.8\% | 10.8\% | 10.3\% | 10.3\% | 10.1\% | 10.0\% | 9.5\% | 9.4\% | 9.3\% | 10.8\% | 10.1\% | 10.3\% | 9.4\% |
| 12.5\% | 12.6\% | 12.1\% | 12.2\% | 12.2\% | 12.1\% | 11.5\% | 11.6\% | 11.6\% | 12.5\% | 12.2\% | 12.2\% | 11.6\% |
| 15.0\% | 15.3\% | 15.0\% | 15.5\% | 14.8\% | 14.9\% | 14.2\% | 14.6\% | 14.7\% | 15.0\% | 14.8\% | 15.5\% | 14.6\% |
| 19,284 | 18,551 | 17,771 | 17,300 | 17,093 | 16,488 | 16,189 | 15,888 | 15,578 | 19,284 | 17,093 | 17,300 | 15,888 |
| 493,475 | 474,276 | 471,937 | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | n/a | n/a | 493,475 | n/a | n/a | n/a |
| 3.9\% | 3.9\% | 3.8\% | n/a | n/a | n/a | n/a | n/a | n/a | 3.9\% | n/a | n/a | n/a |
| 120.7\% | 128.5\% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 44,385 | 43,566 | 43,883 | 44,424 | 45,161 | 43,907 | 43,573 | 43,039 | 43,516 | 44,385 | 45,161 | 44,424 | 43,039 |


| On- and off-balance sheet information Cash, deposits with banks and securities |  |
| :---: | :---: |
| Loans and acceptances, net of allowance |  |
| Total assets |  |
| Deposits |  |
| Common shareholders' equity |  |
| Average assets |  |
| Average interest-earning assets ${ }^{4}$ |  |
| Average common shareholders' equity |  |
| Assets under administration ${ }^{6}$ |  |
| Balance sheet quality (All-in basis) and liquidity measures |  |
| Risk-weighted assets (RWA) |  |
| CET1 capital RWA |  |
| Tier 1 capital RWA |  |
| Total capital RWA |  |
| Capital ratios CET1 ratio |  |
| Tier 1 capital ratio |  |
| Total capital ratio |  |
| Basel III leverage ratio |  |
| Tier 1 capital | A |
| Leverage ratio exposure | B |
| Leverage ratio | A/B | Liquidity coverag Other information

Full-time equivalent employees ${ }^{8}$
1 Certain prior period information has been reclassified to conform to the presentation adopted in the first quarter of 2015. See "External reporting change" for additional details.
2 See Notes to users: Non-GAAP measures.
 on personal, scored small business and mortgage loans that are greater than 90 days delinquent; and net credit card write-offs
Average interest-earning assets include interest-bearing deposits with banks, securities, cash collateral on securities borrowed, securities purchased under resale agreements, and loans net of allowances.
5 Net income expressed as a percentage of average assets or average interest-earning assets.
6 Includes the full contract amount of assets under administration or custody under a 50/50 joint venture between CIBC and The Bank of New York Mellon.
7 Debt ratings - S\&P Senior Long Term: A+; Moody's Senior Long Term: Aa3. Moody's and S\&P changed the outlook on our senior debt ratings to negative from stable on June 11, 2014 and August 8, 2014, respectively.
 a given period.
n/a Not applicable.

NET INTEREST INCOME

| (\$ millions) | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | $\begin{array}{r} 2015 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2014 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{gathered} 2014 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ | $\begin{array}{r} 2013 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Securities | 380 | 370 | 389 | 403 | 397 | 399 | 429 | 407 | 412 | 1,139 | 1,225 | 1,628 | 1,631 |
| Securities borrowed or purchased under resale agreements | 69 | 82 | 99 | 82 | 82 | 74 | 82 | 91 | 82 | 250 | 238 | 320 | 347 |
| Deposits with banks | 20 | 14 | 19 | 4 | 5 | 8 | 8 | 8 | 9 | 53 | 21 | 25 | 38 |
|  | 2,887 | 2,772 | 2,971 | 2,899 | 2,873 | 2,763 | 2,942 | 2,959 | 2,982 | 8,630 | 8,578 | 11,477 | 11,811 |
| Interest expense |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Securities sold short | 55 | 50 | 73 | 86 | 81 | 78 | 82 | 84 | 85 | 178 | 241 | 327 | 334 |
| Securities lent or sold under repurchase agreements | 29 | 23 | 35 | 35 | 36 | 28 | 28 | 25 | 20 | 87 | 92 | 127 | 102 |
| Subordinated indebtedness | 40 | 51 | 51 | 45 | 44 | 45 | 44 | 45 | 46 | 142 | 133 | 178 | 193 |
| Other | 14 | 14 | 13 | 10 | 16 | 13 | 10 | 9 | 13 | 41 | 39 | 49 | 50 |
|  | 866 | 877 | 1,015 | 1,018 | 998 | 965 | 1,037 | 1,066 | 1,099 | 2,758 | 3,000 | 4,018 | 4,358 |
| Net interest income | 2,021 | 1,895 | 1,956 | 1,881 | 1,875 | 1,798 | 1,905 | 1,893 | 1,883 | 5,872 | 5,578 | 7,459 | 7,453 |

## NON-INTEREST INCOME



| $\mathrm{Q} 3 / 15$ | $\mathrm{Q} 2 / 15$ | $\mathrm{Q} 1 / 15$ | $\mathrm{Q} 4 / 14$ | $\mathrm{Q} 3 / 14$ | $\mathrm{Q} 2 / 14$ | $\mathrm{Q} 1 / 14$ | $\mathrm{Q} 4 / 13$ | $\mathrm{Q} 3 / 13$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 2015 | 2014 | 2014 | 2013 |
| :---: | :---: | :---: | :---: |
| 9M | 9M | 12M | 12M |
| 327 | 316 | 444 | 389 |
| 622 | 638 | 848 | 824 |
| 393 | 355 | 478 | 462 |
| 334 | 308 | 414 | 535 |
| 606 | 491 | 677 | 474 |
| 1,094 | 899 | 1,236 | 1,014 |
| 258 | 268 | 356 | 345 |
| 297 | 310 | 408 | 412 |
| (25) | (53) | (176) | 27 |
| 119 | 157 | 201 | 212 |
| (22) | (14) | (15) | 5 |
| 46 | 43 | 43 | 44 |
| 140 | 191 | 226 | 140 |
| 312 | 663 | 764 | 369 |
| 4,501 | 4,572 | 5,904 | 5,252 |

1 Certain prior period information has been reclassified to conform to the presentation adopted in the first quarter of 2015. See "External reporting change" for additional details.
2 Represents income (loss) from FVO financial instruments and related hedges.



 applicable taxes previously recognized in AOCI are reclassified into the consolidated statement of income.

NON-INTEREST EXPENSES

| (\$ millions) | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | $\begin{array}{r} 2015 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2014 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2014 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2013 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Employee compensation and benefits Salaries | 652 | 619 | 720 | 639 | 635 | 604 | 624 | 624 | 599 | 1,991 | 1,863 | 2,502 | 2,397 |
| Performance-based compensation | 403 | 381 | 404 | 364 | 378 | 365 | 376 | 293 | 348 | 1,188 | 1,119 | 1,483 | 1,299 |
| Benefits | 176 | 178 | 187 | 164 | 163 | 164 | 160 | 153 | 151 | 541 | 487 | 651 | 628 |
|  | 1,231 | 1,178 | 1,311 | 1,167 | 1,176 | 1,133 | 1,160 | 1,070 | 1,098 | 3,720 | 3,469 | 4,636 | 4,324 |
| Occupancy costs <br> Rent and maintenance | 158 | 160 | 158 | 154 | 153 | 155 | 146 | 145 | 140 | 476 | 454 | 608 | 574 |
| Depreciation | 33 | 33 | 31 | 26 | 34 | 35 | 33 | 36 | 31 | 97 | 102 | 128 | 126 |
|  | 191 | 193 | 189 | 180 | 187 | 190 | 179 | 181 | 171 | 573 | 556 | 736 | 700 |
| Computer, software and office equipment <br> Rent and maintenance and amortization of software costs ${ }^{1}$ | 302 | 288 | 282 | 291 | 277 | 266 | 256 | 258 | 240 | 872 | 799 | 1,090 | 938 |
| Depreciation | 28 | 29 | 28 | 28 | 27 | 28 | 27 | 27 | 29 | 85 | 82 | 110 | 114 |
|  | 330 | 317 | 310 | 319 | 304 | 294 | 283 | 285 | 269 | 957 | 881 | 1,200 | 1,052 |
| Communications Telecommunications | 34 | 35 | 32 | 34 | 32 | 32 | 31 | 32 | 30 | 101 | 95 | 129 | 123 |
| Postage and courier | 32 | 34 | 36 | 32 | 31 | 32 | 31 | 28 | 31 | 102 | 94 | 126 | 125 |
| Stationery | 14 | 15 | 14 | 14 | 15 | 15 | 13 | 15 | 14 | 43 | 43 | 57 | 59 |
|  | 80 | 84 | 82 | 80 | 78 | 79 | 75 | 75 | 75 | 246 | 232 | 312 | 307 |
| Advertising and business development | 70 | 70 | 61 | 78 | 70 | 72 | 65 | 79 | 59 | 201 | 207 | 285 | 236 |
| Professional fees | 65 | 48 | 39 | 61 | 43 | 52 | 45 | 59 | 45 | 152 | 140 | 201 | 179 |
| Business and capital taxes | 15 | 18 | 19 | 15 | 17 | 12 | 15 | 16 | 15 | 52 | 44 | 59 | 62 |
| Other ${ }^{2,3}$ | 197 | 196 | 184 | 183 | 169 | 577 | 154 | 161 | 143 | 577 | 900 | 1,083 | 748 |
| Non-interest expenses | 2,179 | 2,104 | 2,195 | 2,083 | 2,044 | 2,409 | 1,976 | 1,926 | 1,875 | 6,478 | 6,429 | 8,512 | 7,608 |

1 Includes $\$ 43$ million ( $\mathrm{Q} 2 / 15$ : $\$ 40$ million) of amortization and impairment of software costs
2 Includes $\$ 8$ million (Q2/15: \$8 million) of amortization and impairment of other intangible assets. In addition, Q2/14 includes $\$ 420$ million of impairment loss relating to CIBC FirstCaribbean goodwill.
3 Certain prior period information has been reclassified to conform to the presentation adopted in the first quarter of 2015. See "External reporting change" for additional details.

## SEGMENTED INFORMATION

## CIBC has three SBUs:

 mobile advisors, and award winning telephone, online, and mobile banking channels, CIBC allows clients to bank when, where, and how they want.
 management, retail brokerage and private wealth management businesses combine to create an integrated offer, delivered through more than 1,500 advisors across Canada and the U.S.



 Butterfield and Son Limited was included in Corporate and Other results until it was sold on April 30, 2015

Financial results
Retail and Business Banking
Wealth Management
Wholesale Banking
Corporate and Other
Net income

| Q3/15 | $\mathrm{Q} 2 / 15$ | $\mathrm{Q} 1 / 15$ | $\mathrm{Q} 4 / 14$ | $\mathrm{Q} 3 / 14$ | $\mathrm{Q} 2 / 14$ | $\mathrm{Q} 1 / 14$ | $\mathrm{Q} 4 / 13$ | $\mathrm{Q} 3 / 13$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{6 3 6}$ | 583 | 650 | 602 | 589 | 546 | 746 | 613 | 612 |
| 140 | 129 | 128 | 119 | 121 | 117 | 114 | 103 | 102 |
| $\mathbf{2 7 0}$ | 250 | 275 | 136 | 282 | 213 | 264 | 209 | 212 |
| $\mathbf{6 8 )}$ | $(51)$ | $(130)$ | $(46)$ | $(71)$ | $(570)$ | 53 | $(100)$ | $(48)$ |
| $\mathbf{9 7 8}$ | 911 | 923 | 811 | 921 | 306 | 1,177 | 825 | 878 |

\(\left.$$
\begin{array}{l}\begin{array}{|rrrr|}\hline \mathbf{2 0 1 5} \\
\mathbf{9 M}\end{array} \\
\begin{array}{rrrr|}2014 \\
9 \mathrm{M}\end{array}\end{array}
$$ \begin{array}{r}2014 <br>

12 \mathrm{M}\end{array}\right)\)| 2013 |
| ---: |
| 12 M |$|$

SEGMENTED INFORMATION - RETAIL AND BUSINESS BANKING

| (\$ millions) | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | $\begin{array}{r} 2015 \\ 9 M \end{array}$ | $\begin{array}{r} 2014 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{gathered} \hline 2014 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{array}{r} \hline 2013 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal banking | 1,693 | 1,611 | 1,669 | 1,629 | 1,611 | 1,536 | 1,573 | 1,551 | 1,531 | 4,973 | 4,720 | 6,349 | 6,021 |
| Business banking | 410 | 401 | 402 | 393 | 389 | 368 | 380 | 386 | 386 | 1,213 | 1,137 | 1,530 | 1,529 |
| Other | 24 | 25 | 22 | 24 | 29 | 32 | 299 | 146 | 147 | 71 | 360 | 384 | 586 |
| Total revenue | 2,127 | 2,037 | 2,093 | 2,046 | 2,029 | 1,936 | 2,252 | 2,083 | 2,064 | 6,257 | 6,217 | 8,263 | 8,136 |
| Provision for credit losses | 165 | 188 | 164 | 171 | 177 | 173 | 210 | 215 | 241 | 517 | 560 | 731 | 930 |
| Non-interest expenses | 1,097 | 1,058 | 1,056 | 1,072 | 1,064 | 1,037 | 1,052 | 1,051 | 1,008 | 3,211 | 3,153 | 4,225 | 4,038 |
| Income before taxes | 865 | 791 | 873 | 803 | 788 | 726 | 990 | 817 | 815 | 2,529 | 2,504 | 3,307 | 3,168 |
| Income taxes | 229 | 208 | 223 | 201 | 199 | 180 | 244 | 204 | 203 | 660 | 623 | 824 | 791 |
| Net income | 636 | 583 | 650 | 602 | 589 | 546 | 746 | 613 | 612 | 1,869 | 1,881 | 2,483 | 2,377 |
| Net income attributable to equity shareholders | 636 | 583 | 650 | 602 | 589 | 546 | 746 | 613 | 612 | 1,869 | 1,881 | 2,483 | 2,377 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 1,498 | 1,411 | 1,474 | 1,429 | 1,411 | 1,357 | 1,437 | 1,445 | 1,421 | 4,383 | 4,205 | 5,634 | 5,656 |
| Non-interest income | 514 | 514 | 512 | 512 | 515 | 483 | 722 | 549 | 556 | 1,540 | 1,720 | 2,232 | 2,142 |
| Intersegment revenue | 115 | 112 | 107 | 105 | 103 | 96 | 93 | 89 | 87 | 334 | 292 | 397 | 338 |
|  | 2,127 | 2,037 | 2,093 | 2,046 | 2,029 | 1,936 | 2,252 | 2,083 | 2,064 | 6,257 | 6,217 | 8,263 | 8,136 |
| Average balances ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages ${ }^{3}$ | 157,123 | 154,568 | 153,239 | 150,984 | 148,433 | 146,871 | 146,390 | 145,351 | 144,103 | 154,981 | 147,235 | 148,180 | 144,393 |
| Personal loans | 33,499 | 33,258 | 32,979 | 32,780 | 32,475 | 32,153 | 32,014 | 32,128 | 32,274 | 33,245 | 32,215 | 32,357 | 32,335 |
| Credit card | 11,568 | 11,323 | 11,603 | 11,515 | 11,494 | 11,227 | 13,511 | 14,717 | 14,762 | 11,500 | 12,087 | 11,492 | 14,775 |
| Business lending ${ }^{\text {3,4 }}$ | 42,161 | 41,622 | 40,547 | 39,292 | 38,249 | 37,649 | 36,542 | 36,309 | 36,070 | 41,441 | 37,494 | 37,947 | 35,739 |
| Interest-earning assets ${ }^{5}$ | 232,203 | 228,423 | 226,247 | 223,266 | 219,767 | 217,133 | 218,049 | 218,235 | 217,143 | 228,964 | 218,329 | 219,574 | 217,338 |
| Deposits | 172,236 | 170,636 | 169,176 | 165,180 | 162,721 | 160,830 | 160,611 | 158,075 | 155,833 | 170,683 | 161,393 | 162,348 | 156,055 |
| Common equity ${ }^{6}$ | 4,714 | 4,223 | 4,205 | 3,945 | 3,851 | 3,810 | 3,771 | 3,914 | 3,772 | 4,382 | 3,811 | 3,845 | 3,766 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest margin on average interest-earning assets ${ }^{5}$ | 2.56\% | 2.53\% | 2.58\% | 2.54\% | 2.55\% | 2.56\% | 2.61\% | 2.63\% | 2.60\% | 2.56\% | 2.58\% | 2.57\% | 2.60\% |
| Efficiency ratio | 51.6\% | 52.0\% | 50.4\% | 52.4\% | 52.5\% | 53.5\% | 46.7\% | 50.4\% | 48.8\% | 51.3\% | 50.7\% | 51.1\% | 49.6\% |
| Return on equity ${ }^{6}$ | 53.3\% | 56.3\% | 61.1\% | 60.1\% | 60.3\% | 58.1\% | 77.9\% | 61.5\% | 63.8\% | 56.8\% | 65.5\% | 64.1\% | 62.5\% |
| Net income attributable to equity shareholders | 636 | 583 | 650 | 602 | 589 | 546 | 746 | 613 | 612 | 1,869 | 1,881 | 2,483 | 2,377 |
|  | (143) | (125) | (129) | (122) | (121) | (117) | (119) | (125) | (120) | (397) | (357) | (479) | (478) |
| Economic profit ${ }^{6}$ | 493 | 458 | 521 | 480 | 468 | 429 | 627 | 488 | 492 | 1,472 | 1,524 | 2,004 | 1,899 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| .----FirstLine mortgages (\$ millions - average) | 15,201 | 17,488 | 19,275 | 21,253 | 23,585 | 25,743 | 27,410 | 29,759 | 33,665 | 17,319 | 25,578 | 24,488 | 35,082 |
| Number of branches - Canada | 1,128 | 1,131 | 1,131 | 1,129 | 1,126 | 1,123 | 1,119 | 1,115 | 1,109 | 1,128 | 1,126 | 1,129 | 1,115 |
| Number of pavilions (President's Choice Financial) | 306 | 302 | 302 | 298 | 298 | 298 | 296 | 296 | 296 | 306 | 298 | 298 | 296 |
| Number of ABMs - Canada | 4,288 | 4,228 | 4,215 | 4,196 | 3,987 | 3,669 | 3,537 | 3,520 | 3,482 | 4,288 | 3,987 | 4,196 | 3,520 |
| Full-time equivalent employees | 21,574 | 21,257 | 21,668 | 21,864 | 22,397 | 22,306 | 22,243 | 21,781 | 22,186 | 21,574 | 22,397 | 21,864 | 21,781 |

1 Certain prior period information has been reclassified to conform to the presentation adopted in the first quarter of 2015. See "External reporting change" for additional details.
2 Loan amounts are stated before any related allowances.
3 Multi-family dwelling mortgages are included in business lending.
4 Comprises loans and acceptances and notional amount of letters of credit.
5 Average interest-earning assets include interest-bearing deposits with banks, securities, and loans net of allowances.
6 See Notes to users: Non-GAAP measures.

## SEGMENTED INFORMATION - WEALTH MANAGEMENT

| (\$ millions) | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | $\begin{array}{r} 2015 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2014 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{gathered} 2014 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ | $\begin{array}{r} 2013 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail brokerage | 312 | 312 | 302 | 302 | 307 | 292 | 284 | 272 | 267 | 926 | 883 | 1,185 | 1,060 |
| Asset management | 223 | 217 | 208 | 203 | 186 | 181 | 172 | 165 | 159 | 648 | 539 | 742 | 621 |
| Private wealth management | 93 | 86 | 109 | 79 | 75 | 75 | 46 | 33 | 32 | 288 | 196 | 275 | 122 |
| Total revenue | 628 | 615 | 619 | 584 | 568 | 548 | 502 | 470 | 458 | 1,862 | 1,618 | 2,202 | 1,803 |
| Provision for (reversal of) credit losses | - | (1) | - | - | - | 1 | (1) | 1 | - | (1) | - | - | 1 |
| Non-interest expenses | 443 | 447 | 447 | 428 | 408 | 395 | 351 | 335 | 326 | 1,337 | 1,154 | 1,582 | 1,301 |
| Income before taxes | 185 | 169 | 172 | 156 | 160 | 152 | 152 | 134 | 132 | 526 | 464 | 620 | 501 |
| Income taxes | 45 | 40 | 44 | 37 | 39 | 35 | 38 | 31 | 30 | 129 | 112 | 149 | 116 |
| Net income | 140 | 129 | 128 | 119 | 121 | 117 | 114 | 103 | 102 | 397 | 352 | 471 | 385 |
| Net income attributable to: Non-controlling interests | - | - | - | - | - | 1 | 1 | - | - | - | 2 | 2 | - |
| Equity shareholders | 140 | 129 | 128 | 119 | 121 | 116 | 113 | 103 | 102 | 397 | 350 | 469 | 385 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 52 | 51 | 51 | 50 | 50 | 48 | 50 | 47 | 46 | 154 | 148 | 198 | 186 |
| Non-interest income | 694 | 678 | 677 | 641 | 623 | 598 | 546 | 514 | 500 | 2,049 | 1,767 | 2,408 | 1,960 |
| Intersegment revenue | (118) | (114) | (109) | (107) | (105) | (98) | (94) | (91) | (88) | (341) | (297) | (404) | (343) |
|  | 628 | 615 | 619 | 584 | 568 | 548 | 502 | 470 | 458 | 1,862 | 1,618 | 2,202 | 1,803 |
| Average balances Common equity ${ }^{1}$ | 2,304 | 2,276 | 2,190 | 2,125 | 2,070 | 2,076 | 1,938 | 1,848 | 1,835 | 2,256 | 2,027 | 2,052 | 1,826 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 70.5\% | 72.7\% | 72.2\% | 73.1\% | 71.9\% | 72.2\% | 69.9\% | 71.4\% | 71.2\% | 71.8\% | 71.4\% | 71.8\% | 72.2\% |
| Return on equity ${ }^{1}$ | 23.9\% | 23.0\% | 23.0\% | 21.9\% | 22.7\% | 22.4\% | 22.5\% | 21.5\% | 21.3\% | 23.3\% | 22.5\% | 22.4\% | 20.4\% |
| Net income attributable to equity shareholders | 140 | 129 |  |  |  | 116 | 113 |  | 102 | 397 |  | 469 | 385 |
| Charge for economic capital ${ }^{1}$ - | (70) | (67) | (67) | (65) | (65) | (63) | (62) | (59) | (58) | (204) | (190) | (255) | (231) |
| Economic profit ${ }^{\text {1 }}$ | 70 | 62 | 61 | 54 | 56 | 53 | 51 | 44 | 44 | 193 | 160 | 214 | 154 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individuals | 207,162 | 205,517 | 201,730 | 196,312 | 195,168 | 190,480 | 182,173 | 151,761 | 145,429 | 207,162 | 195,168 | 196,312 | 151,761 |
| Institutions ${ }^{3}$ | 25,246 | 24,959 | 25,555 | 23,460 | 22,601 | 21,987 | 21,105 | 15,412 | 15,491 | 25,246 | 22,601 | 23,460 | 15,412 |
| Canadian retail mutual funds | 85,986 | 83,986 | 81,251 | 76,984 | 76,438 | 73,528 | 69,630 | 66,687 | 63,804 | 85,986 | 76,438 | 76,984 | 66,687 |
|  | 318,394 | 314,462 | 308,536 | 296,756 | 294,207 | 285,995 | 272,908 | 233,860 | 224,724 | 318,394 | 294,207 | 296,756 | 233,860 |
| Assets under management ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutions ${ }^{3}$ | 24,322 | 23,999 | 24,497 | 22,563 | 21,765 | 21,270 | 20,414 | 15,412 | 15,491 | 24,322 | 21,765 | 22,563 | 15,412 |
| Canadian retail mutual funds | 85,986 | 83,986 | 81,251 | 76,984 | 76,438 | 73,528 | 69,630 | 66,687 | 63,804 | 85,986 | 76,438 | 76,984 | 66,687 |
|  | 157,796 | 151,887 | 149,300 | 139,628 | 136,677 | 132,459 | 126,246 | 96,172 | 93,085 | 157,796 | 136,677 | 139,628 | 96,172 |
| Full-time equivalent employees | 4,343 | 4,256 | 4,234 | 4,169 | 4,176 | 4,108 | 4,056 | 3,840 | 3,837 | 4,343 | 4,176 | 4,169 | 3,840 |

[^0]
## SEGMENTED INFORMATION - WHOLESALE BANKING

| (\$ millions) | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | $\begin{array}{r} 2015 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2014 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2014 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2013 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Capital markets | 417 | 417 | 395 | 196 | 336 | 331 | 330 | 279 | 348 | 1,229 | 997 | 1,193 | 1,265 |
| Corporate and investment banking | 277 | 259 | 302 | 265 | 330 | 275 | 250 | 246 | 240 | 838 | 855 | 1,120 | 919 |
| Other | 2 | (15) | 9 | 7 | 4 | - | 100 | (5) | 1 | (4) | 104 | 111 | 56 |
| Total revenue ${ }^{1}$ | 696 | 661 | 706 | 468 | 670 | 606 | 680 | 520 | 589 | 2,063 | 1,956 | 2,424 | 2,240 |
| Provision for (reversal of) credit losses | 9 | (1) | 14 | 14 | 6 | 21 | 2 | (1) | 14 | 22 | 29 | 43 | 44 |
| Non-interest expenses | 339 | 337 | 328 | 293 | 279 | 318 | 329 | 271 | 303 | 1,004 | 926 | 1,219 | 1,317 |
| Income before taxes | 348 | 325 | 364 | 161 | 385 | 267 | 349 | 250 | 272 | 1,037 | 1,001 | 1,162 | 879 |
| Income taxes ${ }^{1}$ | 78 | 75 | 89 | 25 | 103 | 54 | 85 | 41 | 60 | 242 | 242 | 267 | 180 |
| Net income | 270 | 250 | 275 | 136 | 282 | 213 | 264 | 209 | 212 | 795 | 759 | 895 | 699 |
| Net income attributable to equity shareholders | 270 | 250 | 275 | 136 | 282 | 213 | 264 | 209 | 212 | 795 | 759 | 895 | 699 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 499 | 451 | 468 | 374 | 400 | 398 | 389 | 349 | 357 | 1,418 | 1,187 | 1,561 | 1,403 |
| Non-interest income | 194 | 208 | 236 | 92 | 268 | 206 | 290 | 169 | 231 | 638 | 764 | 856 | 832 |
| Intersegment revenue | 3 | 2 | 2 | 2 | 2 | 2 | 1 | 2 | 1 | 7 | 5 | 7 | 5 |
|  | 696 | 661 | 706 | 468 | 670 | 606 | 680 | 520 | 589 | 2,063 | 1,956 | 2,424 | 2,240 |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and acceptances, net of allowance | 30,644 | 29,158 | 28,028 | 25,705 | 25,080 | 24,933 | 24,141 | 23,113 | 22,134 | 29,278 | 24,700 | 24,953 | 21,611 |
| Trading securities | 46,986 | 45,749 | 46,370 | 47,147 | 46,186 | 44,819 | 46,006 | 42,519 | 42,981 | 46,375 | 45,680 | 46,050 | 42,567 |
| Deposits | 16,384 | 14,476 | 14,560 | 14,440 | 13,315 | 11,297 | 11,095 | 10,132 | 8,621 | 15,148 | 11,909 | 12,547 | 8,697 |
| Common equity ${ }^{2}$ | 2,733 | 2,646 | 2,550 | 2,423 | 2,334 | 2,389 | 2,300 | 2,229 | 2,139 | 2,643 | 2,341 | 2,361 | 2,112 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 48.6\% | 51.0\% | 46.5\% | 62.6\% | 41.5\% | 52.6\% | 48.3\% | 52.3\% | 51.3\% | 48.7\% | 47.3\% | 50.3\% | 58.8\% |
| Return on equity ${ }^{2}$ | 39.0\% | 38.5\% | 42.5\% | 21.8\% | 47.5\% | 36.0\% | 44.9\% | 36.5\% | 38.6\% | 40.0\% | 42.8\% | 37.4\% | 32.4\% |
| Net income attributable to equity shareholders | 270 | 250 | 275 | 136 | 282 | 213 | 264 | 209 | 212 | 795 | 759 | 895 | 699 |
| Charge for economic capital ${ }^{2}$ | (82) | (79) | (78) | (75) | (73) | (73) | (73) | (72) | (69) | (239) | (219) | (294) | (269) |
| Economic profit ${ }^{2}$ | 188 | 171 | 197 | 61 | 209 | 140 | 191 | 137 | 143 | 556 | 540 | 601 | 430 |
| Other information <br> Full-time equivalent employees | 1,367 | 1,284 | 1,292 | 1,304 | 1,327 | 1,248 | 1,244 | 1,273 | 1,302 | 1,367 | 1,327 | 1,304 | 1,273 |

1 Includes $\$ 131$ million (Q2/15: $\$ 112$ million) TEB adjustment. The equivalent amounts are offset in Corporate and Other.
2 See Notes to users: Non-GAAP measures

SEGMENTED INFORMATION - CORPORATE AND OTHER

| (\$ millions) | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | $\begin{array}{r} 2015 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2014 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{gathered} \hline 2014 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ | $\begin{array}{r} \hline 2013 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| International banking | 175 | 163 | 161 | 150 | 151 | 146 | 154 | 148 | 142 | 499 | 451 | 601 | 593 |
| Other | (106) | (82) | (120) | (35) | (63) | (72) | 43 | (45) | (7) | (308) | (92) | (127) | (67) |
| Total revenue ${ }^{1}$ | 69 | 81 | 41 | 115 | 88 | 74 | 197 | 103 | 135 | 191 | 359 | 474 | 526 |
| Provision for credit losses | 15 | 11 | 9 | 9 | 12 | 135 | 7 | 56 | 65 | 35 | 154 | 163 | 146 |
| Non-interest expenses | 300 | 262 | 364 | 290 | 293 | 659 | 244 | 269 | 238 | 926 | 1,196 | 1,486 | 952 |
| Income (loss) before taxes | (246) | (192) | (332) | (184) | (217) | (720) | (54) | (222) | (168) | (770) | (991) | $(1,175)$ | (572) |
| Income taxes ${ }^{1}$ | (178) | (141) | (202) | (138) | (146) | (150) | (107) | (122) | (120) | (521) | (403) | (541) | (461) |
| Net income (loss) | (68) | (51) | (130) | (46) | (71) | (570) | 53 | (100) | (48) | (249) | (588) | (634) | (111) |
| Net income (loss) attributable to: Non-controlling interests | 5 | 4 | 3 | 2 | 3 | (12) | 2 | (7) | 1 | 12 | (7) | (5) | (2) |
| Equity shareholders | (73) | (55) | (133) | (48) | (74) | (558) | 51 | (93) | (49) | (261) | (581) | (629) | (109) |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | (28) | (18) | (37) | 28 | 14 | (5) | 29 | 52 | 59 | (83) | 38 | 66 | 208 |
| Non-interest income | 97 | 99 | 78 | 87 | 74 | 79 | 168 | 51 | 76 | 274 | 321 | 408 | 318 |
|  | 69 | 81 | 41 | 115 | 88 | 74 | 197 | 103 | 135 | 191 | 359 | 474 | 526 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individuals | 16,269 | 13,168 | 14,643 | 13,292 | 14,270 | 18,041 | 17,172 | 16,997 | 16,651 | 16,269 | 14,270 | 13,292 | 16,997 |
| Institutions ${ }^{3}$ | 1,547,359 | 1,575,307 | 1,479,585 | 1,397,855 | 1,393,121 | 1,348,251 | 1,300,414 | 1,249,863 | 1,206,005 | 1,547,359 | 1,393,121 | 1,397,855 | 1,249,863 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutions | 211 | 219 | 202 | 182 | 192 | 313 | 342 | 351 | 348 | 211 | 192 | 182 | 351 |
|  | 555 | 530 | 492 | 441 | 432 | 428 | 461 | 471 | 467 | 555 | 432 | 441 | 471 |
| Full-time equivalent employees | 17,101 | 16,769 | 16,689 | 17,087 | 17,261 | 16,245 | 16,030 | 16,145 | 16,191 | 17,101 | 17,261 | 17,087 | 16,145 |

1 TEB adjusted. See footnote 1 on page 11 for details.
2 Assets under management are included in assets under administration.
3 Includes the full contract amount noted in the table below relating to assets under administration or custody under a $50 / 50$ joint venture of CIBC and The Bank of New York Mellon.

Assets under administration (CIBC Mellon)

| $\mathrm{Q} 3 / 15$ | $\mathrm{Q} 2 / 15$ | $\mathrm{Q} 1 / 15$ | $\mathrm{Q} 4 / 14$ | $\mathrm{Q} 3 / 14$ | $\mathrm{Q} 2 / 14$ | $\mathrm{Q} 1 / 14$ | $\mathrm{Q} 4 / 13$ | $\mathrm{Q} 3 / 13$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 , 4 8 9 , 8 4 1}$ | $1,518,996$ | $1,424,587$ | $1,347,161$ | $1,345,184$ | $1,299,641$ | $1,251,081$ | $1,203,322$ | $1,159,634$ |


| $\mathbf{2 0 1 5}$ | 2014 | 2014 | 2013 |
| ---: | ---: | ---: | ---: |
| 9 M | 9 M | 12 M | 12 M |
|  |  |  |  |
| $\mathbf{1 , 4 8 9 , 8 4 1}$ | $1,345,184$ | $1,347,161$ | $1,203,322$ |


| Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | $\begin{array}{r} 2015 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2014 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2014 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2013 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

## Trading revenue ${ }^{1}$

Net interest income (TEB) ${ }^{2}$
Non-interest income ${ }^{2}$
Total trading revenue (TEB)
TEB adjustment ${ }^{3}$
Total trading revenue
Trading revenue as a $\%$ of total revenue
Trading revenue (TEB) as a \% of total revenue

| 332 | 308 | 307 | 235 | 263 | 286 | 265 | 230 | 240 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (10) | (7) | (8) | (123) | (42) | (12) | 1 | (9) | 21 |
| 322 | 301 | 299 | 112 | 221 | 274 | 266 | 221 | 261 |
| 130 | 112 | 148 | 85 | 102 | 124 | 110 | 78 | 90 |
| 192 | 189 | 151 | 27 | 119 | 150 | 156 | 143 | 171 |
| 5.4 \% | 5.6 \% | 4.4 \% | 0.8 \% | 3.5 \% | 4.7 \% | 4.3 \% | 4.5 \% | 5.3 \% |
| 9.1 \% | 8.9 \% | 8.7 \% | 3.5 \% | 6.6 \% | 8.7 \% | 7.3 \% | 6.9 \% | 8.0 \% |


| $\mathbf{9 4 7}$ | 814 | 1,049 | 969 |
| ---: | ---: | ---: | ---: |
| $\mathbf{( 2 5 )}$ | $(53)$ | $(176)$ | 27 |
| $\mathbf{9 2 2}$ | 761 | 873 | 996 |
| $\mathbf{3 9 0}$ | 336 | 421 | 356 |
| $\mathbf{5 3 2}$ | 425 | 452 | 640 |
| $\mathbf{5 . 1} \%$ | $4.2 \%$ | $3.4 \%$ | $5.0 \%$ |
| $\mathbf{8 . 9} \%$ | $7.5 \%$ | $6.5 \%$ | $7.8 \%$ |

Trading revenue by product line (TEB)
Interest rates
Foreign exchange
Equities ${ }^{4}$
Commodities
Structured credit
Other
Total trading revenue (TEB)
TEB adjustment ${ }^{3}$
Total trading revenue

| 63 | 33 | 28 | (99) | 23 | 26 | 28 | 20 | 36 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 112 | 115 | 131 | 106 | 89 | 90 | 107 | 80 | 97 |
| 111 | 103 | 124 | 72 | 88 | 109 | 100 | 75 | 90 |
| 14 | 32 | 19 | 13 | 13 | 9 | 13 | 9 | 16 |
| 4 | - | (8) | 9 | (3) | 24 | 5 | 15 | 12 |
| 18 | 18 | 5 | 11 | 11 | 16 | 13 | 22 | 10 |
| 322 | 301 | 299 | 112 | 221 | 274 | 266 | 221 | 261 |
| 130 | 112 | 148 | 85 | 102 | 124 | 110 | 78 | 90 |
| 192 | 189 | 151 | 27 | 119 | 150 | 156 | 143 | 171 |


| 124 | 77 | (22) | 135 |
| :---: | :---: | :---: | :---: |
| 358 | 286 | 392 | 344 |
| 338 | 297 | 369 | 333 |
| 65 | 35 | 48 | 55 |
| (4) | 26 | 35 | 77 |
| 41 | 40 | 51 | 52 |
| 922 | 761 | 873 | 996 |
| 390 | 336 | 421 | 356 |
| 532 | 425 | 452 | 640 |

## Foreign exchange revenue

Foreign exchange trading revenue
Foreign exchange other than trading ${ }^{5}$

| 112 | 115 | 131 | 106 | 89 | 90 | 107 | 80 | 97 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 29 | 10 | 7 | - | 10 | 12 | 21 | 5 | 18 |
| 141 | 125 | 138 | 106 | 99 | 102 | 128 | 85 | 115 |



 come
 performance
Reported within Wholesale Banking. See "Strategic business units overview" section in our 2014 annual MD\&A for further details.
4 Includes $\$ 130$ million (Q2/15: \$112 million) TEB adjustment.
5 See footnote 3 on page 6 under Non-interest income.

CONSOLIDATED BALANCE SHEET

| Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3,198 | 3,313 | 3,009 | 2,694 | 2,975 | 2,873 | 2,239 | 2,211 | 2,462 |
| 16,877 | 14,406 | 10,036 | 10,853 | 8,217 | 7,815 | 4,034 | 4,168 | 5,902 |
| 47,549 | 47,869 | 46,418 | 47,061 | 48,095 | 45,148 | 45,317 | 44,070 | 42,887 |
| 25,103 | 10,565 | 14,596 | 12,228 | 21,105 | 21,769 | 25,406 | 27,627 | 24,915 |
| 270 | 253 | 275 | 253 | 261 | 287 | 294 | 287 | 286 |
| 3,359 | 3,574 | 3,913 | 3,389 | 3,238 | 2,891 | 3,050 | 3,417 | 4,418 |
| 27,991 | 38,200 | 34,106 | 33,407 | 25,105 | 24,434 | 24,145 | 25,311 | 27,117 |
| 165,337 | 161,281 | 160,007 | 157,526 | 155,013 | 152,569 | 151,934 | 150,938 | 149,440 |
| 36,345 | 36,139 | 35,682 | 35,458 | 35,096 | 34,746 | 34,363 | 34,441 | 34,532 |
| 11,702 | 11,563 | 11,531 | 11,629 | 11,577 | 11,545 | 11,434 | 14,772 | 14,800 |
| 65,738 | 58,969 | 60,169 | 56,075 | 54,232 | 52,246 | 50,256 | 48,207 | 46,390 |
| $(1,711)$ | $(1,689)$ | $(1,727)$ | $(1,660)$ | $(1,703)$ | $(1,726)$ | $(1,620)$ | $(1,698)$ | $(1,759)$ |
| 30,030 | 26,746 | 39,124 | 20,680 | 18,227 | 19,346 | 24,489 | 19,947 | 20,715 |
| 8,091 | 10,280 | 9,304 | 9,212 | 8,274 | 9,300 | 10,452 | 9,720 | 10,824 |
| 1,867 | 1,821 | 1,874 | 1,797 | 1,728 | 1,741 | 1,795 | 1,719 | 1,663 |
| 1,526 | 1,484 | 1,511 | 1,450 | 1,435 | 1,438 | 1,870 | 1,733 | 1,722 |
| 1,135 | 1,069 | 1,035 | 967 | 918 | 897 | 881 | 756 | 722 |
| 1,827 | 1,699 | 1,927 | 1,923 | 1,842 | 1,766 | 1,715 | 1,695 | 1,632 |
| 585 | 641 | 761 | 506 | 505 | 536 | 548 | 526 | 528 |
| 11,023 | 11,020 | 11,672 | 9,455 | 9,282 | 7,481 | 8,353 | 8,159 | 7,957 |
| 457,842 | 439,203 | 445,223 | 414,903 | 405,422 | 397,102 | 400,955 | 398,006 | 397,153 |

Deposits
Persona
Business and government
Bank
Secured borrowings
Obligations related to securities sold short
Cash collateral on securities lent
Obligations related to securities sold under repurchase agreements
Other
Derivative instruments
Acceptances
Deferred tax liabilities
Other liabilities
Subordinated indebtedness
Equity
Preferred shares
Common shares
Contributed surplus
Retained earnings
AOCI
Total shareholders' equity
Non-controlling interests
Total equity
Total liabilities and equity

| 135,733 | 134,319 | 134,882 | 130,085 | 129,198 | 128,128 | 127,344 | 125,034 | 121,861 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 174,987 | 158,927 | 155,861 | 148,793 | 142,245 | 136,073 | 134,894 | 134,736 | 135,927 |
| 10,892 | 9,556 | 9,118 | 7,732 | 7,700 | 7,182 | 5,717 | 5,592 | 6,155 |
| 38,913 | 38,386 | 40,014 | 38,783 | 43,171 | 42,640 | 46,381 | 49,802 | 49,171 |
| 11,397 | 10,558 | 10,486 | 12,999 | 12,803 | 12,263 | 13,214 | 13,327 | 13,255 |
| 1,567 | 1,776 | 1,205 | 903 | 1,359 | 1,236 | 1,176 | 2,099 | 1,700 |
| 8,102 | 10,311 | 7,413 | 9,862 | 9,437 | 8,411 | 6,396 | 4,887 | 6,348 |
| 31,883 | 30,468 | 39,903 | 21,841 | 17,957 | 18,746 | 22,244 | 19,724 | 20,476 |
| 8,091 | 10,280 | 9,304 | 9,212 | 8,274 | 9,300 | 10,452 | 9,721 | 10,824 |
| 28 | 29 | 29 | 29 | 29 | 30 | 31 | 33 | 36 |
| 11,342 | 10,844 | 12,665 | 10,903 | 10,550 | 10,623 | 9,986 | 10,829 | 9,737 |
| 3,844 | 3,868 | 4,864 | 4,978 | 4,187 | 4,226 | 4,233 | 4,228 | 4,218 |
| 1,000 | 1,000 | 1,031 | 1,031 | 1,281 | 1,381 | 1,706 | 1,706 | 1,706 |
| 7,800 | 7,803 | 7,793 | 7,782 | 7,758 | 7,745 | 7,750 | 7,753 | 7,757 |
| 79 | 77 | 77 | 75 | 78 | 82 | 82 | 82 | 82 |
| 11,119 | 10,590 | 10,121 | 9,626 | 9,258 | 8,820 | 8,985 | 8,318 | 7,954 |
| 871 | 233 | 274 | 105 | (18) | 60 | 138 | (40) | (220) |
| 20,869 | 19,703 | 19,296 | 18,619 | 18,357 | 18,088 | 18,661 | 17,819 | 17,279 |
| 194 | 178 | 183 | 164 | 155 | 156 | 226 | 175 | 166 |
| 21,063 | 19,881 | 19,479 | 18,783 | 18,512 | 18,244 | 18,887 | 17,994 | 17,445 |
| 457,842 | 439,203 | 445,223 | 414,903 | 405,422 | 397,102 | 400,955 | 398,006 | 397,153 |

## CONDENSED AVERAGE BALANCE SHEET

(\$ millions)

| Assets |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and deposits with banks | 27,259 | 20,023 | 21,498 | 17,650 | 16,838 | 14,133 | 13,271 | 12,824 | 11,649 |
| Securities | 70,633 | 60,023 | 61,393 | 68,975 | 68,543 | 68,838 | 74,262 | 69,531 | 68,961 |
| Securities borrowed or purchased under resale agreements | 34,476 | 43,139 | 40,447 | 30,954 | 30,793 | 29,600 | 30,125 | 32,767 | 30,387 |
| Loans and acceptances, net of allowance | 280,994 | 275,595 | 271,386 | 264,877 | 260,284 | 257,336 | 256,727 | 255,435 | 253,626 |
| Other | 44,412 | 50,132 | 42,977 | 35,958 | 34,578 | 36,378 | 35,634 | 34,682 | 37,985 |
| Total assets | 457,774 | 448,912 | 437,701 | 418,414 | 411,036 | 406,285 | 410,019 | 405,239 | 402,608 |
| Liabilities and equity Deposits | 357,721 | 344,394 | 339,490 | 329,059 | 321,624 | 317,278 | 321,893 | 320,723 | 314,611 |
| Obligations related to securities lent or sold short or under repurchase agreements | 25,484 | 23,919 | 25,767 | 27,046 | 27,278 | 25,635 | 25,743 | 22,739 | 22,746 |
| Other | 50,794 | 55,804 | 48,043 | 39,092 | 39,181 | 40,094 | 39,700 | 39,795 | 43,788 |
| Subordinated indebtedness | 3,854 | 4,979 | 4,925 | 4,253 | 4,213 | 4,216 | 4,213 | 4,223 | 4,425 |
| Shareholders' equity | 19,733 | 19,636 | 19,303 | 18,806 | 18,586 | 18,875 | 18,286 | 17,591 | 16,868 |
| Non-controlling interests | 188 | 180 | 173 | 158 | 154 | 187 | 184 | 168 | 170 |
| Total liabilities and equity | 457,774 | 448,912 | 437,701 | 418,414 | 411,036 | 406,285 | 410,019 | 405,239 | 402,608 |
| Average interest-earning assets ${ }^{\text {² }}$ | 399,444 | 385,938 | 380,984 | 370,020 | 363,422 | 356,492 | 361,844 | 357,757 | 351,761 |


| 22,959 | 14,754 | 15,484 | 10,426 |
| :---: | :---: | :---: | :---: |
| 64,060 | 70,566 | 70,165 | 69,604 |
| 39,312 | 30,179 | 30,374 | 31,224 |
| 275,996 | 258,124 | 259,826 | 253,300 |
| 45,793 | 35,521 | 35,632 | 38,992 |
| 448,120 | 409,144 | 411,481 | 403,546 |
| 347,232 | 320,298 | 322,506 | 313,883 |
| 25,069 | 26,225 | 26,432 | 23,489 |
| 51,501 | 39,653 | 39,512 | 44,582 |
| 4,582 | 4,214 | 4,224 | 4,551 |
| 19,556 | 18,579 | 18,636 | 16,873 |
| 180 | 175 | 171 | 168 |
| 448,120 | 409,144 | 411,481 | 403,546 |
| 388,820 | 360,631 | 362,997 | 351,687 |

1 Average interest-earning assets include interest-bearing deposits with banks, securities, cash collateral on securities borrowed, securities purchased under resale agreements, and loans net of allowances.
GOODWILL, SOFTWARE AND OTHER INTANGIBLE ASSETS

| (\$ millions) | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Goodwill |  |  |  |  |  |  |  |  |  |
| Opening balance | 1,484 | 1,511 | 1,450 | 1,435 | 1,438 | 1,870 | 1,733 | 1,722 | 1,708 |
| Acquisitions | - | - | - | - | - | 1 | 83 | - | - |
| Impairment | - | - | - | - | - | (420) | - | - | - |
| Adjustments ${ }^{1}$ | 42 | (27) | 61 | 15 | (3) | (13) | 54 | 11 | 14 |
| Closing balance | 1,526 | 1,484 | 1,511 | 1,450 | 1,435 | 1,438 | 1,870 | 1,733 | 1,722 |
| Software |  |  |  |  |  |  |  |  |  |
| Opening balance | 711 | 658 | 618 | 568 | 535 | 509 | 483 | 446 | 407 |
| Changes, net of amortization and impairment ${ }^{1}$ | 57 | 53 | 40 | 50 | 33 | 26 | 26 | 37 | 39 |
| Closing balance | 768 | 711 | 658 | 618 | 568 | 535 | 509 | 483 | 446 |
| Other intangible assets Opening balance | 358 | 377 | 349 | 350 | 362 | 372 | 273 | 276 | 282 |
| Acquisitions / Additions | - | - | 11 | - | - | - | 93 | - | - |
| Amortization and impairment | (8) | (8) | (8) | (7) | (7) | (7) | (6) | (5) | (8) |
| Adjustments ${ }^{1}$ | 17 | (11) | 25 | 6 | (5) | (3) | 12 | 2 | 2 |
| Closing balance | 367 | 358 | 377 | 349 | 350 | 362 | 372 | 273 | 276 |
| Software and other intangible assets | 1,135 | 1,069 | 1,035 | 967 | 918 | 897 | 881 | 756 | 722 |

[^1]
## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

Net income
OCI, net of tax, that is subject to subsequent reclassification to net income
Net foreign currency translation adjustments
Net gains (losses) on investments in foreign operations
Net (gains) losses on investments in foreign operations reclassified to net income
Net gains (losses) on hedges of investments in foreign operations
Net (gains) losses on hedges of investments in foreign operations reclassified to net income
Net change in AFS securities
Net gains (losses) on AFS securities
Net (gains) losses on AFS securities reclassified to net income

## Net change in cash flow hedges

Net gains (losses) on derivatives designated as cash flow hedges
Net (gains) losses on derivatives designated as cash flow hedges reclassified to net income
OCI, net of tax, that is not subject to subsequent reclassification to net income Net gains (losses) on post-employment defined benefit plans
Net fair value change of FVO liabilities attributable to changes in credit risk
Total OCI
Comprehensive income
Comprehensive income (loss) attributable to non-controlling interests
Preferred shareholders
Common shareholders
Comprehensive income attributable to equity shareholders

| 978 | 911 | 923 | 811 | 921 | 306 | 1,177 | 825 | 878 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 817 | (514) | 1,140 | 296 | (48) | (153) | 599 | 143 | 165 |
|  | (21) | - | - | - | - | - | - | - |
| (413) | 258 | (563) | (165) | 26 | 82 | (368) | (93) | (102) |
| - | 18 | - | - | - | - | - | - | - |
| 404 | (259) | 577 | 131 | (22) | (71) | 231 | 50 | 63 |
| 22 | (25) | 7 | 36 | 47 | 24 | 45 | 74 | (114) |
| (13) | (27) | (42) | (37) | (15) | (56) | (38) | (7) | (36) |
| 9 | (52) | (35) | (1) | 32 | (32) | 7 | 67 | (150) |
| (14) | 49 | (77) | 13 | 20 | 66 | (5) | 60 | 7 |
| 16 | (34) | 50 | (13) | (21) | (50) | - | (47) | (11) |
| 2 | 15 | (27) |  | (1) | 16 | (2) | 13 | (4) |
| 221 | 257 | (344) | (7) | (87) | 9 | (58) | 50 | 353 |
| 2 | (2) | (2) | - | - | - | - | - | - |
| 638 | (41) | 169 | 123 | (78) | (78) | 178 | 180 | 262 |
| 1,616 | 870 | 1,092 | 934 | 843 | 228 | 1,355 | 1,005 | 1,140 |
| 5 | 4 | 3 | 2 | 3 | (11) | 3 | (7) | 1 |
| 11 | 12 | 13 | 18 | 19 | 25 | 25 | 24 | 25 |
| 1,600 | 854 | 1,076 | 914 | 821 | 214 | 1,327 | 988 | 1,114 |
| 1,611 | 866 | 1,089 | 932 | 840 | 239 | 1,352 | 1,012 | 1,139 |


| $\mathbf{2 , 8 1 2}$ | 2,404 | 3,215 | 3,350 |
| ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |
| $\mathbf{1 , 4 4 3}$ | 398 | 694 | 369 |
| $\mathbf{( 2 1 )}$ | - | - | - |
| $\mathbf{( 7 1 8 )}$ | $(\mathbf{2 6 0})$ | $(425)$ | $(237)$ |
| $\mathbf{1 8}$ | - | - | - |
| $\mathbf{7 2 2}$ | 138 | 269 | 132 |
| $\mathbf{4}$ | 116 | 152 | 57 |
| $\mathbf{( 8 2 )}$ | $(109)$ | $(146)$ | $(155)$ |
| $\mathbf{( 7 8 )}$ | 7 | 6 | $(98)$ |
| $\mathbf{( 4 2 )}$ | 81 | 94 | 62 |
| $\mathbf{3 2}$ | $(68)$ | $(81)$ | $(51)$ |
| $\mathbf{( 1 0 )}$ | 13 | 13 | 11 |
| $\mathbf{1 3 4}$ | $(136)$ | $(143)$ | 280 |
| $\mathbf{( 2 )}$ | - | - | - |
| $\mathbf{7 6 6}$ | 22 | 145 | 325 |
| $\mathbf{3 , 5 7 8}$ | 2,426 | 3,360 | 3,675 |
| $\mathbf{1 2}$ | $(5)$ | $(3)$ | $(2)$ |
| $\mathbf{3 6}$ | 69 | 87 | 99 |
| $\mathbf{3 , 5 3 0}$ | 2,362 | 3,276 | 3,578 |
| $\mathbf{3 , 5 6 6}$ | 2,431 | 3,363 | 3,677 |

## INCOME TAX ALLOCATED TO EACH COMPONENT OF OCI

(\$ millions)

| $\mathrm{Q} 3 / 15$ | $\mathrm{Q} 2 / 15$ | $\mathrm{Q} 1 / 15$ | $\mathrm{Q} 4 / 14$ | $\mathrm{Q} 3 / 14$ | $\mathrm{Q} 2 / 14$ | $\mathrm{Q} 1 / 14$ | $\mathrm{Q} 4 / 13$ | $\mathrm{Q} 3 / 13$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| (65) | 42 | (95) | (23) | 3 | 11 | (43) | (9) | (12) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | 3 | - | - | - | - | - | - | - |
| 51 | (30) | 69 | 29 | (4) | (13) | 55 | 19 | 17 |
| - | (6) | - | - | - | - | - | - | - |
| (14) | 9 | (26) | 6 | (1) | (2) | 12 | 10 | 5 |
| (8) | 9 | 23 | 3 | (37) | (7) | (30) | (14) | (6) |
| 11 | 9 | 23 | 9 | 9 | 20 | 21 | 2 | 13 |
| 3 | 18 | 46 | 12 | (28) | 13 | (9) | (12) | 7 |
| 5 | (18) | 28 | (5) | (7) | (24) | 2 | (22) | (2) |
| (6) | 12 | (18) | 5 | 7 | 18 | (1) | 17 | 4 |
| (1) | (6) | 10 | - | - | (6) | 1 | (5) | 2 |
| (80) | (92) | 122 | 5 | 32 | (3) | 20 | (19) | (126) |
| (1) | 1 | 1 | - | - | - | - | - | - |
| (93) | (70) | 153 | 23 | 3 | 2 | 24 | (26) | (112) |

$\left.\begin{array}{l}\begin{array}{|rrrr|}\hline \mathbf{2 0 1 5} \\ \mathbf{9 M}\end{array} \\ \begin{array}{rlrr|}\hline 2014 \\ 9 \mathrm{M}\end{array} \\ \hline\end{array} \begin{array}{r}2014 \\ 12 \mathrm{M}\end{array} \quad \begin{array}{r}2013 \\ 12 \mathrm{M}\end{array}\right]$

Income tax (expense) benefit
Subject to subsequent reclassification to net income

## Net foreign currency translation adjustment

Net gains (losses) on investments in foreign operations
Net (gains) losses on investments in foreign operations reclassified to net incom
Net gains (losses) on hedges of investments in foreign operations
Net (gains) losses on hedges of investments in foreign operations reclassified to net income

## Net change in AFS securities

Net gains (losses) on AFS securities
Net (gains) losses on AFS securities reclassified to net income

## Net change in cash flow hedges

Net gains (losses) on derivatives designated as cash flow hedges
Net (gains) losses on derivatives designated as cash flow hedges reclassified to net income
Not subject to subsequent reclassification to net income
Net gains (losses) on post-employment defined benefit plans
Net fair value change of FVO liabilities attributable to changes in credit risk

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
(\$ millions)

Balance at beginning of period
Issue of preferred shares
Redemption of preferred share
Balance at end of period
Common shares
Balance at beginning of period
Issue of common shares
Purchase of common shares for cancellation
Treasury shares
Balance at end of period
Contributed surplus
Balance at beginning of period
Stock oxpense
Other
Balance at end of period
Retained earnings
Balance at beginning of period
Net income attributable to equity shareholders
Dividends Common
Premium on purchase of common shares for cancellation
Other
Balance at end of period
AOCI, net of tax
CI, net of tax, that is subject to subsequent reclassification to net income
foreign currency translation adjustments
Balance at beginning of period
Balance at end of period
Net gains (losses) on AFS securities
Balance at beginning of period
Net change in AFS securities
Balance at end of period
et gains (losses) on cash flow hedges
Net change in cash flow hedges
Balance at end of period
AOCI, net of tax, that is not subject to subsequent reclassification to net income
Net gains (losses) on post-employment defined benefit plans
Balance at beginning of period
Net change in post-employment defined benefit plans
Balance at end of period
Net fair value change of FVO liabilities attributable to changes in credit ris
Balance at beginning of period
Net change attributable to changes in credit risk
Balance at end of period
Total AOCI, net of tax
Non-controlling interests
Net income (loss) attributable to non-controlling interests
Dividend
Balance at end of period
Equity at end of period

| Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,000 | 1,031 | 1,031 | 1,281 | 1,381 | 1,706 | 1,706 | 1,706 | 1,706 |
| - | 300 | 300 | - | 400 |  |  |  |  |
| - | (331) | (300) | (250) | (500) | (325) |  |  |  |
| 1,000 | 1,000 | 1,031 | 1,031 | 1,281 | 1,381 | 1,706 | 1,706 | 1,706 |
| 7,803 | 7,793 | 7,782 | 7,758 | 7,745 | 7,750 | 7,753 | 7,757 | 7,743 |
| 2 | 7 | 13 | 27 | 33 | 12 | 24 | 14 | 15 |
|  | - | - | (5) | (15) | (18) | (27) | (18) |  |
| (5) | 3 | (2) | 2 | (5) | 1 |  |  | (1) |
| 7,800 | 7,803 | 7,793 | 7,782 | 7,758 | 7,745 | 7,750 | 7,753 | 7,757 |
| 77 | 77 | 75 | 78 | 82 | 82 | 82 | 82 | 80 |
| 2 | 1 | 1 | 1 | 1 | 2 | 3 | 1 | 2 |
| - | (1) | (2) | (4) | (5) | (2) | (3) | (2) | - |
|  | - | 3 | - |  |  |  | 1 |  |
| 79 | 77 | 77 | 75 | 78 | 82 | 82 | 82 | 82 |
| 10,590 | 10,121 | 9,626 | 9,258 | 8,820 | 8,985 | 8,318 | 7,954 | 7,486 |
| 973 | 907 | 920 | 809 | 918 | 317 | 1,174 | 832 | 877 |
| (11) | (12) | (13) | (18) | (19) | (25) | (25) | (24) | (25) |
| (433) | (421) | (409) | (398) | (397) | (390) | (382) | (384) | (384) |
| - |  | - | (24) | (59) | (67) | (100) | (59) | - |
|  | (5) | (3) | (1) | (5) |  | - | (1) |  |
| 11,119 | 10,590 | 10,121 | 9,626 | 9,258 | 8,820 | 8,985 | 8,318 | 7,954 |
| 631 | 890 | 313 | 182 | 204 | 275 | 44 | (6) | (69) |
| 404 | (259) | 577 | 131 | (22) | (71) | 231 | 50 | 63 |
| 1,035 | 631 | 890 | 313 | 182 | 204 | 275 | 44 | (6) |
| 171 | 223 | 258 | 259 | 227 | 259 | 252 | 185 | 335 |
| 9 | (52) | (35) | (1) | 32 | (32) | 7 | 67 | (150) |
| 180 | 171 | 223 | 258 | 259 | 227 | 259 | 252 | 185 |
| 14 | (1) | 26 | 26 | 27 | 11 | 13 | - | 4 |
| 2 | 15 | (27) | - | (1) | 16 | (2) | 13 | (4) |
| 16 | 14 | (1) | 26 | 26 | 27 | 11 | 13 | - |
| (579) | (836) | (492) | (485) | (398) | (407) | (349) | (399) | (752) |
| 221 | 257 | (344) | (7) | (87) | 9 | (58) | 50 | 353 |
| (358) | (579) | (836) | (492) | (485) | (398) | (407) | (349) | (399) |
| (4) | (2) | - | - | - | - | - | - |  |
| 2 | (2) | (2) | - | - | - | - |  |  |
| (2) | (4) | (2) | - | - | - | - | - | - |
| 871 | 233 | 274 | 105 | (18) | 60 | 138 | (40) | (220) |
| 178 | 183 | 164 | 155 | 156 | 226 | 175 | 166 | 166 |
| 5 | 4 | 3 | 2 | 3 | (11) | 3 | (7) | 1 |
| (3) | - | (2) | - | (2) | - | (2) | - | (2) |
| 14 | (9) | 18 | 7 | (2) | (59) | 50 | 16 | 1 |
| 194 | 178 | 183 | 164 | 155 | 156 | 226 | 175 | 166 |
| 21,063 | 19,881 | 19,479 | 18,783 | 18,512 | 18,244 | 18,887 | 17,994 | 7,445 |


| 2015 | 2014 | 2014 | 2013 |
| :---: | :---: | :---: | :---: |
| 9M | 9M | 12M | 12M |
| 1,031 | 1,706 | 1,706 | 1,706 |
| 600 | 400 | 400 |  |
| (631) | (825) | $(1,075)$ | - |
| 1,000 | 1,281 | 1,031 | 1,706 |
| 7,782 | 7,753 | 7,753 | 7,769 |
| 22 | 69 | 96 | 114 |
|  | (60) | (65) | (130) |
| (4) | (4) | (2) | - |
| 7,800 | 7,758 | 7,782 | 7,753 |
| 75 | 82 | 82 | 85 |
| 4 | 6 | 7 | 5 |
| (3) | (10) | (14) | (9) |
| 3 | - | - | 1 |
| 79 | 78 | 75 | 82 |
| 9,626 | 8,318 | 8,318 | 7,009 |
| 2,800 | 2,409 | 3,218 | 3,352 |
| (36) | (69) | (87) | (99) |
| $(1,263)$ | $(1,169)$ | $(1,567)$ | $(1,523)$ |
| - | (226) | (250) | (422) |
| (8) | (5) | (6) | 1 |
| 11,119 | 9,258 | 9,626 | 8,318 |
| 313 | 44 | 44 | (88) |
| 722 | 138 | 269 | 132 |
| 1,035 | 182 | 313 | 44 |
| 258 | 252 | 252 | 350 |
| (78) | 7 | 6 | (98) |
| 180 | 259 | 258 | 252 |
| 26 | 13 | 13 | 2 |
| (10) | 13 | 13 | 11 |
| 16 | 26 | 26 | 13 |
| (492) | (349) | (349) | (629) |
| 134 | (136) | (143) | 280 |
| (358) | (485) | (492) | (349) |
| - | - | - | - |
| (2) |  |  | - |
| (2) | - | . | - |
| 871 | (18) | 105 | (40) |
| 164 | 175 | 175 | 170 |
| 12 | (5) | (3) | (2) |
| (5) | (4) | (4) | (4) |
| 23 | (11) | (4) | 11 |
| 194 | 155 | 164 | 175 |
| 21,063 | 18,512 | 18,783 | 17,994 |



| (\$ millions) | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets under administration ${ }^{1,2,3}$ |  |  |  |  |  |  |  |  |  |
| Individuals | 224,679 | 220,379 | 217,837 | 211,737 | 211,514 | 210,529 | 201,278 | 170,311 | 163,584 |
| Institutions | 1,576,405 | 1,605,211 | 1,510,438 | 1,428,842 | 1,425,124 | 1,379,801 | 1,332,114 | 1,276,128 | 1,232,923 |
| Canadian retail mutual funds | 85,986 | 83,986 | 81,251 | 76,984 | 76,438 | 73,528 | 69,630 | 66,687 | 63,804 |
| Total assets under administration | 1,887,070 | 1,909,576 | 1,809,526 | 1,717,563 | 1,713,076 | 1,663,858 | 1,603,022 | 1,513,126 | 1,460,311 |

## ASSETS UNDER MANAGEMENT

| (\$ millions) | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets under management ${ }^{3}$ |  |  |  |  |  |  |  |  |  |
| Individuals | 47,832 | 44,213 | 43,842 | 40,340 | 38,714 | 37,776 | 36,321 | 14,193 | 13,909 |
| Institutions | 24,533 | 24,218 | 24,699 | 22,745 | 21,957 | 21,583 | 20,756 | 15,763 | 15,839 |
| Canadian retail mutual funds | 85,986 | 83,986 | 81,251 | 76,984 | 76,438 | 73,528 | 69,630 | 66,687 | 63,804 |
| Total assets under management | 158,351 | 152,417 | 149,792 | 140,069 | 137,109 | 132,887 | 126,707 | 96,643 | 93,552 |



2 Includes the full contract amount of assets under administration or custody under a $50 / 50$ joint venture between CIBC and The Bank of New York Mellon
 management on behalf of the clients.

LOANS AND ACCEPTANCES, NET OF ALLOWANCE FOR CREDIT LOSSES
(\$ millions)

| Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 257,475 | 251,372 | 248,335 | 244,184 | 238,965 | 235,802 | 233,420 | 234,936 | 233,676 |
| 12,373 | 11,240 | 12,231 | 11,223 | 10,995 | 10,650 | 10,913 | 9,659 | 8,776 |
| 15,654 | 13,931 | 14,400 | 12,833 | 12,529 | 12,228 | 12,486 | 11,785 | 11,775 |
| 285,502 | 276,543 | 274,966 | 268,240 | 262,489 | 258,680 | 256,819 | 256,380 | 254,227 |
| 165,096 | 161,058 | 159,768 | 157,317 | 154,801 | 152,343 | 151,785 | 150,778 | 149,292 |
| 35,886 | 35,691 | 35,213 | 34,998 | 34,632 | 34,293 | 33,918 | 33,990 | 34,084 |
| 11,364 | 11,218 | 11,179 | 11,243 | 11,167 | 11,131 | 11,004 | 14,255 | 14,288 |
| 212,346 | 207,967 | 206,160 | 203,558 | 200,600 | 197,767 | 196,707 | 199,023 | 197,664 |
| 7,786 | 7,711 | 7,448 | 7,415 | 7,380 | 7,163 | 7,458 | 7,454 | 7,493 |
| 7,621 | 6,185 | 5,801 | 5,454 | 4,953 | 4,232 | 4,529 | 3,824 | 3,682 |
| 4,320 | 4,132 | 4,057 | 4,271 | 4,128 | 4,358 | 3,616 | 3,577 | 3,562 |
| 6,725 | 6,333 | 6,543 | 6,244 | 5,590 | 5,254 | 5,256 | 5,247 | 5,174 |
| 2,093 | 1,860 | 1,803 | 1,777 | 1,628 | 1,378 | 1,480 | 1,472 | 1,482 |
| 2,857 | 2,618 | 2,561 | 2,431 | 2,427 | 2,381 | 2,134 | 2,199 | 2,292 |
| 16,414 | 15,331 | 15,111 | 14,485 | 13,627 | 12,844 | 12,496 | 12,182 | 11,558 |
| 4,760 | 4,645 | 4,634 | 4,306 | 4,299 | 4,412 | 4,124 | 3,974 | 3,925 |
| 6,062 | 6,207 | 6,634 | 5,230 | 4,678 | 5,223 | 4,783 | 4,028 | 3,946 |
| 1,437 | 1,489 | 1,460 | 1,252 | 1,264 | 1,047 | 1,149 | 1,143 | 999 |
| 603 | 673 | 657 | 549 | 563 | 626 | 525 | 499 | 516 |
| 507 | 403 | 405 | 471 | 655 | 706 | 724 | 588 | 600 |
| 915 | 712 | 793 | 702 | 654 | 686 | 730 | 673 | 644 |
| 341 | 370 | 310 | 302 | 264 | 280 | 317 | 294 | 259 |
| 2,670 | 2,261 | 2,231 | 2,057 | 2,145 | 2,168 | 2,222 | 2,010 | 2,016 |
| 3,308 | 2,762 | 3,118 | 2,717 | 2,564 | 2,668 | 2,615 | 2,304 | 2,237 |
| 2,016 | 1,930 | 2,129 | 2,043 | 2,008 | 1,968 | 1,992 | 1,980 | 1,994 |
| 2,082 | 1,953 | 1,894 | 1,657 | 1,525 | 1,554 | 1,650 | 1,556 | 1,500 |
| 972 | 1,316 | 1,517 | 1,596 | 1,803 | 2,238 | 2,571 | 2,613 | 2,936 |
| (333) | (315) | (300) | (277) | (266) | (273) | (259) | (260) | (252) |
| 73,156 | 68,576 | 68,806 | 64,682 | 61,889 | 60,913 | 60,112 | 57,357 | 56,563 |
| 285,502 | 276,543 | 274,966 | 268,240 | 262,489 | 258,680 | 256,819 | 256,380 | 254,227 |

## GROSS IMPAIRED LOANS

| (\$ millions) | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GIL by portfolio: Consumer ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 603 | 567 | 587 | 534 | 518 | 517 | 532 | 483 | 467 |
| Personal | 189 | 197 | 216 | 200 | 216 | 214 | 214 | 221 | 201 |
| Total GIL - consumer | 792 | 764 | 803 | 734 | 734 | 731 | 746 | 704 | 668 |
| Business and government |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 62 | 63 | 72 | 64 | 84 | 87 | 97 | 86 | 91 |
| Financial institutions | 5 | 6 | 6 | 6 | 6 | 6 | - | - | 2 |
| Retail and wholesale | 41 | 40 | 44 | 37 | 48 | 43 | 52 | 51 | 58 |
| Business services | 151 | 160 | 180 | 162 | 210 | 206 | 226 | 211 | 216 |
| Manufacturing - capital goods | 46 | 43 | 46 | 42 | 44 | 46 | 49 | 44 | 47 |
| Manufacturing - consumer goods | 10 | 8 | 7 | 6 | 9 | 9 | 14 | 14 | 18 |
| Real estate and construction | 296 | 324 | 344 | 329 | 293 | 309 | 313 | 347 | 388 |
| Agriculture | 4 | 6 | 7 | 8 | 7 | 10 | 13 | 15 | 21 |
| Oil and gas | 34 | 25 | - | - | - | - | - | - | 1 |
| Mining | 1 | 2 | 2 | 2 | 2 | 1 | 1 | 1 | 1 |
| Forest products | 2 | 2 | 3 | 3 | 12 | 13 | 13 | 13 | 1 |
| Hardware and software | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 2 | 2 |
| Telecommunications and cable | 2 | 2 | 2 | 3 | 3 | 3 | 3 | 3 | 3 |
| Publishing, printing and broadcasting | - | - | 5 | 5 | 5 | 5 | 6 | 6 | 50 |
| Transportation | 4 | 3 | 12 | 9 | 9 | 47 | 49 | 46 | 51 |
| Utilities | 25 | 23 | 24 | 21 | 21 | 1 | 1 | 1 | 1 |
| Education, health and social services | 3 | 3 | 3 | 2 | 3 | 3 | 3 | 3 | 4 |
| Total GIL - business and government | 687 | 711 | 758 | 700 | 758 | 790 | 841 | 843 | 955 |
| Total GIL | 1,479 | 1,475 | 1,561 | 1,434 | 1,492 | 1,521 | 1,587 | 1,547 | 1,623 |
| GIL by geography: Consumer |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Canada | 337 | 338 | 339 | 336 | 348 | 343 | 339 | 345 | 318 |
| United States | - | - | - | 1 | 1 | 3 | 4 | 4 | 4 |
| Other countries | 455 | 426 | 464 | 397 | 385 | 385 | 403 | 355 | 346 |
|  | 792 | 764 | 803 | 734 | 734 | 731 | 746 | 704 | 668 |
| Business and government |  |  |  |  |  |  |  |  |  |
| United States | 153 | 141 | 151 | 155 | 152 | 178 | 191 | 231 | 263 |
| Other countries | 434 | 477 | 541 | 482 | 518 | 524 | 548 | 516 | 586 |
|  | 687 | 711 | 758 | 700 | 758 | 790 | 841 | 843 | 955 |
| Total GIL | 1,479 | 1,475 | 1,561 | 1,434 | 1,492 | 1,521 | 1,587 | 1,547 | 1,623 |

1 Credit card loans are fully written-off at the earlier of the notice of consumer bankruptcy, settlement proposal, enlistment of credit counselling services, or when payments are contractually 180 days in arrears.

## ALLOWANCE FOR CREDIT LOSSES

| Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 195 | 181 | 194 | 168 | 164 | 163 | 95 | 89 | 76 |
| 146 | 142 | 148 | 139 | 148 | 142 | 132 | 135 | 141 |
| 341 | 323 | 342 | 307 | 312 | 305 | 227 | 224 | 217 |
| 31 | 31 | 36 | 32 | 46 | 41 | 39 | 32 | 31 |
| 3 | 3 | 3 | 3 | 3 | 4 | - | - | 1 |
| 21 | 20 | 21 | 18 | 26 | 27 | 27 | 26 | 28 |
| 67 | 78 | 82 | 69 | 99 | 92 | 95 | 85 | 99 |
| 43 | 40 | 41 | 40 | 40 | 42 | 42 | 41 | 41 |
| 6 | 4 | 4 | 5 | 7 | 6 | 6 | 6 | 7 |
| 136 | 154 | 160 | 145 | 110 | 107 | 111 | 104 | 132 |
| 1 | 3 | 4 | 4 | 4 | 6 | 7 | 6 | 6 |
| 11 | 10 | - | - | - | - | - | - | 1 |
| 1 | 1 | 1 | 1 | - | - | - | - | - |
| 1 | 1 | 1 | 1 | 8 | 8 | 8 | 9 | - |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 1 |
| 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| - | - | - | - | - | - | - | 2 | 45 |
| 3 | 3 | 3 | 1 | 3 | 28 | 6 | 5 | 8 |
| 20 | 15 | 15 | 14 | 9 | 1 | 1 | 1 | 1 |
| 3 | 3 | 3 | 1 | 3 | 3 | 3 | 2 | 2 |
| 350 | 369 | 377 | 337 | 361 | 368 | 348 | 323 | 405 |
| 691 | 692 | 719 | 644 | 673 | 673 | 575 | 547 | 622 |
| 697 | 693 | 718 | 748 | 774 | 788 | 797 | 904 | 891 |
| 323 | 304 | 290 | 268 | 256 | 265 | 248 | 247 | 246 |
| 1,020 | 997 | 1,008 | 1,016 | 1,030 | 1,053 | 1,045 | 1,151 | 1,137 |
| 90 | 90 | 90 | 76 | 66 | 63 | 65 | 60 | 64 |
| 1,801 | 1,779 | 1,817 | 1,736 | 1,769 | 1,789 | 1,685 | 1,758 | 1,823 |

## ALLOWANCE FOR CREDIT LOSSES

| (\$ millions) | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total individually assessed allowance for credit losses <br> By geography: <br> Consumer loans Canada |  |  |  |  |  |  |  |  |  |
|  | 8 | 8 | 9 | 9 | 9 | 9 | 9 | 9 | 9 |
| United States | - | - | - | 1 | 1 | 1 | 1 | 1 | 1 |
|  | 8 | 8 | 9 | 10 | 10 | 10 | 10 | 10 | 10 |
| Business and government loans |  |  |  |  |  |  |  |  |  |
| Canada | 47 | 46 | 32 | 29 | 49 | 49 | 49 | 48 | 61 |
| United States | 69 | 56 | 59 | 60 | 45 | 66 | 50 | 58 | 74 |
| Other countries | 224 | 256 | 276 | 239 | 257 | 245 | 238 | 204 | 264 |
|  | 340 | 358 | 367 | 328 | 351 | 360 | 337 | 310 | 399 |
|  | 348 | 366 | 376 | 338 | 361 | 370 | 347 | 320 | 409 |
| Total individually assessed allowance for credit losses By portfolio: <br> Consumer loans |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  | 8 | 8 | 9 | 10 | 10 | 10 | 10 | 10 | 10 |
| Business and government loans | 340 | 358 | 367 | 328 | 351 | 360 | 337 | 310 | 399 |
|  | 348 | 366 | 376 | 338 | 361 | 370 | 347 | 320 | 409 |
| Total collectively assessed allowance for credit losses <br> By geography: <br> Consumer loans <br> Canada |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  | 778 | 779 | 804 | 829 | 863 | 878 | 892 | 1,008 | 1,003 |
| Other countries | 252 | 229 | 247 | 216 | 213 | 205 | 122 | 110 | 95 |
|  | 1,030 | 1,008 | 1,051 | 1,045 | 1,076 | 1,083 | 1,014 | 1,118 | 1,098 |
| Business and government loans Canada | 234 | 220 | 209 | 192 | 187 | 197 | 182 | 192 | 186 |
| United States Other countries | 41 | 41 | 39 | 43 | 37 | 31 | 38 | 28 | 41 |
|  | 58 | 54 | 52 | 42 | 42 | 45 | 39 | 40 | 25 |
| Total collectively assessed allowance for credit losses By portfolio: Consumer loans | 333 | 315 | 300 | 277 | 266 | 273 | 259 | 260 | 252 |
|  | 1,363 | 1,323 | 1,351 | 1,322 | 1,342 | 1,356 | 1,273 | 1,378 | 1,350 |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  | 1,030 | 1,008 | 1,051 | 1,045 | 1,076 | 1,083 | 1,014 | 1,118 | 1,098 |
| Business and government loans | 333 | 315 | 300 | 277 | 266 | 273 | 259 | 260 | 252 |
| Undrawn credit facilities ${ }^{1}$ | 1,363 | 1,323 | 1,351 | 1,322 | 1,342 | 1,356 | 1,273 | 1,378 | 1,350 |
|  | 90 | 1,90 | 90 | 76 | 66 | 63 | 65 | 60 | 64 |
|  | 1,453 | 1,413 | 1,441 | 1,398 | 1,408 | 1,419 | 1,338 | 1,438 | 1,414 |

1 Included in Other liabilities on the consolidated balance sheet.

## NET IMPAIRED LOANS

(\$ millions)

| $\mathrm{Q} 3 / 15$ | $\mathrm{Q} 2 / 15$ | $\mathrm{Q} 1 / 15$ | $\mathrm{Q} 4 / 14$ | $\mathrm{Q} 3 / 14$ | $\mathrm{Q} 2 / 14$ | $\mathrm{Q} 1 / 14$ | $\mathrm{Q} 4 / 13$ | $\mathrm{Q} 3 / 13$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Net impaired loans by portfolio

## Consumer

Residential mortgages
Personal
Total net impaired loans - consumer


## Business and government

Non-residential mortgages
Financial institutions
Retail and wholesale
Business services
-------- Manufacturing - capital goods
.---- Manufacturing - consumer goods
.-..... Real estate and construction
Agriculture
Oil and gas
Mining
Forest products
Hardware and software
.-.---- Telecommunications and cable
Publishing, printing and broadcasting
Transportation
Utilities
Education, health and social services
Total net impaired loans - business and government
Total net impaired loans

| Net impaired loans by geography: Consumer Canada |
| :---: |
| United States |
| Other countries |
| Business and government Canada |
| United States |
| Other countries |

## Total net impaired loans

| 216 | 214 | 212 | 218 | 221 | 216 | 216 | 216 | 189 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | - | 2 | 3 | 3 | 3 |
| 235 | 227 | 249 | 209 | 201 | 208 | 300 | 261 | 259 |
| 451 | 441 | 461 | 427 | 422 | 426 | 519 | 480 | 451 |
| 43 | 36 | 24 | 25 | 29 | 31 | 42 | 35 | 39 |
| 84 | 85 | 92 | 95 | 107 | 112 | 141 | 173 | 189 |
| 210 | 221 | 265 | 243 | 261 | 279 | 310 | 312 | 322 |
| 337 | 342 | 381 | 363 | 397 | 422 | 493 | 520 | 550 |
| 788 | 783 | 842 | 790 | 819 | 848 | 1,012 | 1,000 | 1,001 |

1 Net impaired loans is calculated by deducting the individual allowance and the portion of collective allowance relating to impaired loans, which are generally loans that are past 90 days in arrears, from GIL

## CHANGES IN GROSS IMPAIRED LOANS

| (\$ millions) | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GIL at beginning of period |  |  |  |  |  |  |  |  |  |
| Consumer | 764 | 803 | 734 | 734 | 731 | 746 | 704 | 668 | 761 |
| Business and government | 711 | 758 | 700 | 758 | 790 | 841 | 843 | 955 | 931 |
| Classified as impaired during the period Consumer ${ }^{1}$ | 1,475 | 1,561 | 1,434 | 1,492 | 1,521 | 1,587 | 1,547 | 1,623 | 1,692 |
|  | 293 | 298 | 288 | 299 | 308 | 291 | 352 | 362 | 374 |
| Business and government | 24 | 40 | 37 | 25 | 53 | 46 | 65 | 62 | 114 |
| Transferred to not impaired during the year Consumer | 317 | 338 | 325 | 324 | 361 | 337 | 417 | 424 | 488 |
|  | (30) | (25) | (21) | (19) | (33) | (31) | (20) | (22) | (30) |
| Business and government | (4) | (4) | (2) | (3) | (2) | (2) | (3) | (13) | - |
| Net repayments ${ }^{2}$ Consumer | (34) | (29) | (23) | (22) | (35) | (33) | (23) | (35) | (30) |
|  | (61) | (65) | (54) | (68) | (60) | (54) | (60) | (83) | (119) |
| Business and government | (30) | (33) | (22) | (38) | (41) | (50) | (85) | (16) | (68) |
| Amounts written-off Consumer ${ }^{1}$ | (91) | (98) | (76) | (106) | (101) | (104) | (145) | (99) | (187) |
|  | (208) | (225) | (193) | (224) | (210) | (214) | (255) | (226) | (324) |
| Business and government | (59) | (16) | (28) | (61) | (38) | (34) | (22) | (156) | (38) |
| Foreign exchange and other Consumer | (267) | (241) | (221) | (285) | (248) | (248) | (277) | (382) | (362) |
|  | 34 | (22) | 49 | 12 | (2) | (7) | 25 | 5 | 6 |
| Business and government | 45 | (34) | 73 | 19 | (4) | (11) | 43 | 11 | 16 |
| GIL at end of period Consumer | 79 | (56) | 122 | 31 | (6) | (18) | 68 | 16 | 22 |
|  | 792 | 764 | 803 | 734 | 734 | 731 | 746 | 704 | 668 |
| Business and government | 687 | 711 | 758 | 700 | 758 | 790 | 841 | 843 | 955 |
|  | 1,479 | 1,475 | 1,561 | 1,434 | 1,492 | 1,521 | 1,587 | 1,547 | 1,623 |


| $\begin{array}{r} 2015 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} 2014 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{gathered} \hline 2014 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{gathered} \hline 2013 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| 734 | 704 | 704 | 739 |
| 700 | 843 | 843 | 1,128 |
| 1,434 | 1,547 | 1,547 | 1,867 |
| 879 | 951 | 1,250 | 1,481 |
| 101 | 164 | 189 | 353 |
| 980 | 1,115 | 1,439 | 1,834 |
| (76) | (84) | (103) | (83) |
| (10) | (7) | (10) | (17) |
| (86) | (91) | (113) | (100) |
| (180) | (174) | (242) | (381) |
| (85) | (176) | (214) | (272) |
| (265) | (350) | (456) | (653) |
| (626) | (679) | (903) | $(1,066)$ |
| (103) | (94) | (155) | (382) |
| (729) | (773) | $(1,058)$ | $(1,448)$ |
| 61 | 16 | 28 | 14 |
| 84 | 28 | 47 | 33 |
| 145 | 44 | 75 | 47 |
| 792 | 734 | 734 | 704 |
| 687 | 758 | 700 | 843 |
| 1,479 | 1,492 | 1,434 | 1,547 |

## CHANGES IN ALLOWANCE FOR CREDIT LOSSES

## (\$ millions)

Total allowance at beginning of period
Write-offs
Recoveries
Provision for credit losses
Interest income on impaired loans
Other
Total allowance at end of period
Individual allowance
Collective allowance
Total allowance for credit losses

| Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,779 | 1,817 | 1,736 | 1,769 | 1,789 | 1,685 | 1,758 | 1,823 | 1,817 |
| (267) | (241) | (221) | (285) | (248) | (248) | (277) | (382) | (362) |
| 49 | 48 | 47 | 46 | 46 | 50 | 50 | 45 | 49 |
| 189 | 197 | 187 | 194 | 195 | 330 | 218 | 271 | 320 |
| (6) | (6) | (6) | (6) | (7) | (8) | (9) | (9) | (10) |
| 57 | (36) | 74 | 18 | (6) | (20) | (55) | 10 | 9 |
| 1,801 | 1,779 | 1,817 | 1,736 | 1,769 | 1,789 | 1,685 | 1,758 | 1,823 |
| 348 | 366 | 376 | 338 | 361 | 370 | 347 | 320 | 409 |
| 1,453 | 1,413 | 1,441 | 1,398 | 1,408 | 1,419 | 1,338 | 1,438 | 1,414 |
| 1,801 | 1,779 | 1,817 | 1,736 | 1,769 | 1,789 | 1,685 | 1,758 | 1,823 |


| 2015 | 2014 | 2014 | 2013 |
| :---: | :---: | :---: | :---: |
| 9M | 9M | 12M | 12M |
| 1,736 | 1,758 | 1,758 | 1,916 |
| (729) | (773) | $(1,058)$ | $(1,448)$ |
| 144 | 146 | 192 | 184 |
| 573 | 743 | 937 | 1,121 |
| (18) | (24) | (30) | (37) |
| 95 | (81) | (63) | 22 |
| 1,801 | 1,769 | 1,736 | 1,758 |
| 348 | 361 | 338 | 320 |
| 1,453 | 1,408 | 1,398 | 1,438 |
| 1,801 | 1,769 | 1,736 | 1,758 |

1 Credit card loans which are fully written-off when payments are contractually 180 days in arrears or upon customer bankruptcy are included both in classified as impaired and amounts written-off.
Includes disposal of loans.
Q1/14 includes a release of $\$ 81$ million of collective allowance for credit losses resulting from the sale of approximately $50 \%$ of our Aerogold Visa portfolio to TD which was recognized as part of the net gain on sale
4 Includes $\$ 90$ million (Q2/15: $\$ 90$ million) of allowance on undrawn credit facilities included in Other liabilities on the consolidated balance sheet.

PROVISION FOR CREDIT LOSSES

|  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Q3/15 | $\mathrm{Q} 2 / 15$ | $\mathrm{Q} 1 / 15$ | $\mathrm{Q} 4 / 14$ | $\mathrm{Q} 3 / 14$ | $\mathrm{Q} 2 / 14$ | $\mathrm{Q} 1 / 14$ | $\mathrm{Q} 4 / 13$ | $\mathrm{Q} 3 / 13$ |

Residential mortgages
Credit card
Persona
Total provision for credit losses - impaired loans, consumer ${ }^{1}$

## Business and government

Non-residential mortgages
Financial institutions
Retail and wholesale
Business services
Manufacturing - capital goods
Manufacturing - consumer good
Real estate and construction
Agriculture
il and gas
Forest products
Hardware and software
Telecommunications and cable
Publishing, printing and broadcasting
Transportation
-duct
ion health and social services
Total provision for credit losses - impaired loans, business and government ${ }^{1}$ Total provision for credit losses - impaired loans


## Provision for credit losses - incurred but not yet identified

Consumer
Business and go
Total provision for credit losses - incurred but not yet identified Total provision for credit losses

## Of which: <br> Collectively assessed <br> Individually assessed

Includes provision for credit losses on: personal, scored small business loans and mortgages that are greater than 90 days delinquent; and net credit card write-offs.


| 8 | 8 | 11 | 12 | 8 | 87 | 7 | 27 | 25 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 93 | 99 | 90 | 96 | 102 | 99 | 131 | 127 | 142 |
| 65 | 68 | 64 | 63 | 67 | 77 | 69 | 45 | 81 |
| 166 | 175 | 165 | 171 | 177 | 263 | 207 | 199 | 248 |
| 1 | 1 | - | (8) | 5 | 8 | 5 | 5 | 3 |
| - | - | - | (1) | - | 2 | 1 | - | - |
| - | 2 | 3 | - | 4 | 3 | 1 | - | 7 |
| (4) | 11 | 10 | 7 | 9 | 22 | 17 | 31 | 3 |
| - | 1 | (1) | - | 2 | - | - | - | (2) |
| 1 | 1 | (1) | 2 | - | 1 | - | - | 1 |
| 7 | 1 | 17 | 19 | 15 | 1 | 12 | 15 | 6 |
| (1) | (1) | - | 1 | (2) | (1) | 1 | 4 | - |
| - | 10 | - | - | - | - | - | - | 1 |
| - | - | - | 1 | - | - | - | 8 | 1 |
| 1 | - | - | 2 | - | - | - | - | - |
| - | (1) | - | - | - | - | - | 1 | 1 |
| - | (1) | - | - | - | - | - | - | 14 |
| 1 | - | 1 | 1 | (4) | 23 | (1) | (1) | 4 |
| 4 | - | - | 5 | 8 | - | - | - | - |
| - | 2 | - | 1 | - | - | - | (1) | - |
| 10 | 26 | 29 | 30 | 37 | 59 | 36 | 62 | 39 |
| 176 | 201 | 194 | 201 | 214 | 322 | 243 | 261 | 287 |


| 153 | 168 | 158 | 160 | 166 | 167 | 203 | 177 | 223 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 13 | 7 | 7 | 11 | 11 | 96 | 4 | 22 | 25 |
| 166 | 175 | 165 | 171 | 177 | 263 | 207 | 199 | 248 |
| 5 | 23 | 7 | 10 | 15 | 4 | 4 | 31 | 22 |
| 9 | - | 15 | 15 | 5 | 21 | 4 | (1) |  |
| (4) | 3 | 7 | 5 | 17 | 34 | 28 | 32 | 17 |
| 10 | 26 | 29 | 30 | 37 | 59 | 36 | 62 | 39 |
| 176 | 201 | 194 | 201 | 214 | 322 | 243 | 261 | 287 |


| 27 | 102 | 114 | 75 |
| :---: | :---: | :---: | :---: |
| 282 | 332 | 428 | 565 |
| 197 | 213 | 276 | 260 |
| 506 | 647 | 818 | 900 |
| 2 | 18 | 10 | 12 |
| - | 3 | 2 | - |
| 5 | 8 | 8 | 18 |
| 17 | 48 | 55 | 85 |
| - | 2 | 2 | - |
| 1 | 1 | 3 | 2 |
| 25 | 28 | 47 | 41 |
| (2) | (2) | (1) | 3 |
| 10 | - | - | - |
| - | - | 1 | 9 |
| 1 | - | 2 | 1 |
| (1) | - | - | 2 |
| (1) | - | - | 37 |
| 2 | 18 | 19 | (6) |
| 4 | 8 | 13 | - |
| 2 | - | 1 | - |
| 65 | 132 | 162 | 204 |
| 571 | 779 | 980 | 1,104 |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{4 7 9}$ | 536 | 696 | 837 |
| $\mathbf{2 7}$ | 111 | 122 | 63 |
| $\mathbf{5 0 6}$ | 647 | 818 | 900 |
| $\mathbf{3 5}$ | 23 | 33 | 92 |
| $\mathbf{2 4}$ | 30 | 45 | 7 |
| $\mathbf{6}$ | 79 | 84 | 105 |
| $\mathbf{6 5}$ | 132 | 162 | 204 |
| $\mathbf{5 7 1}$ | 779 | 980 | 1,104 |


| 2 |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2}$ | $(22)$ | $(33)$ | $(26)$ | $(13)$ | $(8)$ | $(26)$ | 14 | 23 |
| -11 | 18 | 26 | 19 | $(6)$ | 16 | 1 | $(4)$ | 10 |
| $\mathbf{1 3}$ | $(4)$ | $(7)$ | $(7)$ | $(19)$ | 8 | $(25)$ | 10 | 33 |
| $\mathbf{1 8 9}$ | 197 | 187 | 194 | 195 | 330 | 218 | 271 | 320 |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{( 5 3 )}$ | $(47)$ | $(73)$ | 15 |
| $\mathbf{5 5}$ | $\mathbf{1 1}$ | 30 | 2 |
| $\mathbf{2}$ | $(36)$ | $(43)$ | 17 |
| $\mathbf{5 7 3}$ | 743 | 937 | 1,121 |
|  |  |  |  |
| $\mathbf{5 2 7}$ | 630 | 801 | 953 |
| $\mathbf{4 6}$ | 113 | 136 | 168 |

## NET WRITE-OFFS

## Net write-offs by portfolio:

Consumer
Residential mortgages
Personal
Credit card
Net write-offs on consumer loans

## Business and government

Non-residential mortgages
Financial institutions
Retail and wholesale
Business services
Manufacturing - capital goods
Manufacturing - consumer goods
Real estate and construction
Agriculture
Oil and gas
Forest products
Hardware and software
Publishing, printing and broadcasting
Transportation
Education, health and social services
Net write-offs on business and government loans Total net write-offs

| Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |


| 2015 | 2014 | 2014 | 2013 |
| ---: | ---: | ---: | ---: |
| $9 M$ | 9 M | 12 M | 12 M |

## Net write-offs by geography:

Consumer
Canada
Other countries

## Business and governmen

Canada
United States
Other countries

## Total net write-offs

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 153 | 171 | 147 | 169 | 166 | 158 | 209 | 171 | 277 |
| $\mathbf{8}$ | 10 | 2 | 12 | - | 9 | 1 | 11 | - |
| $\mathbf{1 6 1}$ | 181 | 149 | 181 | 166 | 167 | 210 | 182 | 277 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{8}$ | 7 | 4 | 28 | 12 | 8 | 4 | 43 | 28 |
| - | - | 21 | 1 | 25 | 2 | 13 | 17 | - |
| 49 | 5 | - | 29 | $(1)$ | 21 | - | 95 | 8 |
| $\mathbf{5 7}$ | 12 | 25 | 58 | 36 | 31 | 17 | 155 | 36 |
| $\mathbf{2 1 8}$ | 193 | 174 | 239 | 202 | 198 | 227 | 337 | 313 |


|  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{4 7 1}$ | 533 | 702 | 876 |
| $\mathbf{2 0}$ | 10 | 22 | 15 |
| $\mathbf{4 9 1}$ | 543 | 724 | 891 |
| $\mathbf{1 9}$ | 24 | 52 | 131 |
| $\mathbf{2 1}$ | 40 | 41 | 132 |
| $\mathbf{5 4}$ | 20 | 49 | 110 |
| $\mathbf{9 4}$ | 84 | 142 | 373 |
| $\mathbf{5 8 5}$ | 627 | 866 | 1,264 |


| CREDT RISK FINANCIAL MEASURES |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 |
| Diversification ratios Gross loans and acceptances |  |  |  |  |  |  |  |  |  |
| Gross loans and acceptances Consumer | 74\% | 75\% | 75\% | 76\% | 76\% | 76\% | 77\% | 78\% | 78\% |
| Business and government | 26\% | 25\% | 25\% | 24\% | 24\% | 24\% | 23\% | 22\% | 22\% |
| Canada | 90\% | 91\% | 91\% | 91\% | 91\% | 91\% | 91\% | 91\% | 92\% |
| United States | 4\% | 4\% | 4\% | 4\% | 4\% | 4\% | 4\% | 4\% | 3\% |
| Other countries | 6\% | 5\% | 5\% | 5\% | 5\% | 5\% | 5\% | 5\% | 5\% |
| Coverage ratios |  |  |  |  |  |  |  |  |  |
| Allowance for credit losses to GIL and acceptances - segmented and total ${ }^{1}$ Consumer | 43\% | 42\% | 43\% | 42\% | 43\% | 42\% | 30\% | 32\% | 32\% |
| Business and government | 51\% | 52\% | 50\% | 48\% | 48\% | 47\% | 41\% | 38\% | 42\% |
| Total | 47\% | 47\% | 46\% | 45\% | 45\% | 44\% | 36\% | 35\% | 38\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |
| Gross impaired loans-to-gross loans and acceptances | 0.51 \% | 0.53 \% | 0.56 \% | 0.53 \% | 0.56\% | 0.58 \% | 0.61 \% | 0.60 \% | 0.63 \% |
| Net impaired loans and acceptances-to-net loans and acceptances | 0.28 \% | 0.28 \% | 0.31 \% | 0.29 \% | 0.31 \% | 0.33 \% | 0.39 \% | 0.39 \% | 0.39 \% |
| Segmented net impaired loans-to-segmented net loans and acceptances Consumer | 0.21 \% | 0.21 \% | 0.22 \% | 0.21 \% | 0.21 \% | 0.22 \% | 0.26 \% | 0.24 \% | 0.23 \% |
| Business and government | $0.46 \%$ | 0.50\% | 0.55 \% | 0.56\% | 0.64\% | 0.69 \% | 0.82\% | 0.91\% | 0.97\% |
| Canada | $0.10 \%$ | 0.10\% | $0.10 \%$ | 0.10\% | 0.10\% | 0.10\% | 0.11 \% | 0.11 \% | $0.10 \%$ |
| United States | 0.68 \% | $0.76 \%$ | $0.75 \%$ | $0.85 \%$ | $0.97 \%$ | $1.07 \%$ | 1.32\% | 1.82 \% | $2.19 \%$ |
| Other countries | 2.84 \% | 3.22 \% | 3.57 \% | 3.52 \% | 3.69 \% | 3.98 \% | 4.89 \% | 4.86 \% | 4.93 \% |


| PAST DUE LOANS BUT NOT MMPAIRED ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | Less than 31 to 90 Over 90 Q3/15 |  |  |  | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 31 days | days | days | Total $\longrightarrow$ Total past due loans |  |  |  |  |  |  |  |  |
| Residential mortgages | 2,076 | 711 | 214 | 3,001 | 2,756 | 2,690 | 2,657 | 2,599 | 2,550 | 2,535 | 2,509 | 2,744 |
| Personal | 520 | 105 | 18 | 643 | 649 | 677 | 618 | 644 | 635 | 605 | 567 | 568 |
| Credit card | 480 | 131 | 75 | 686 | 746 | 795 | 723 | 763 | 768 | 757 | 955 | 982 |
| Business and government | 160 | 117 | 19 | 296 | 311 | 310 | 256 | 301 | 304 | 307 | 258 | 254 |
|  | 3,236 | 1,064 | 326 | 4,626 | 4,462 | 4,472 | 4,254 | 4,307 | 4,257 | 4,204 | 4,289 | 4,548 |

[^2]> OUTSTANDING DERIVATIVE CONTRACTS - NOTIONAL AMOUNTS

| Q3/15 |  |  |  |  |  | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residual term to contractual maturity |  |  | Total | Analyzed by use |  | Total notional amount |  |  |  |  |  |  |  |
| $\begin{array}{r} \hline \text { Less than } 1 \\ \text { year } \\ \hline \end{array}$ | $\begin{array}{r} 1-5 \\ \text { years } \\ \hline \end{array}$ | $\begin{array}{r} \text { Over } \\ 5 \text { years } \\ \hline \end{array}$ | notional amount | Trading | ALM | $\square$ |  |  |  |  |  |  |  |
| 12,501 | 405 | - | 12,906 | 5,681 | 7,225 | 11,981 | 8,529 | 9,520 | 16,311 | 15,140 | 16,978 | 12,071 | 35,671 |
| 173,476 | 6,476 | - | 179,952 | 179,952 |  | 136,332 | 145,144 | 157,773 | 152,610 | 186,587 | 171,061 | 160,776 | 159,937 |
| 108,581 | 199,817 | 81,624 | 390,022 | 283,419 | 106,603 | 418,121 | 443,552 | 449,706 | 467,981 | 518,050 | 579,991 | 608,688 | 674,904 |
| 292,550 | 517,710 | 145,842 | 956,102 | 807,565 | 148,537 | 858,463 | 740,548 | 626,545 | 621,688 | 799,824 | 753,278 | 649,674 | 568,123 |
| 798 | 2,997 | 2,052 | 5,847 | 4,717 | 1,130 | 5,647 | 5,160 | 5,992 | 7,169 | 7,897 | 6,732 | 6,309 | 6,344 |
| 3,021 | 2,164 | 409 | 5,594 | 5,594 |  | 4,641 | 5,426 | 5,079 | 5,556 | 4,978 | 5,700 | 4,428 | 4,246 |
| 590,927 | 729,569 | 229,927 | 1,550,423 | 1,286,928 | 263,495 | 1,435,185 | 1,348,359 | 1,254,615 | 1,271,315 | 1,532,476 | 1,533,740 | 1,441,946 | 1,449,225 |
| 72,797 | 23,219 | - | 96,016 | 94,221 | 1,795 | 62,581 | 90,698 | 59,344 | 63,431 | 60,182 | 67,697 | 63,592 | 38,864 |
| 654 |  |  | 654 | 654 |  | 6,636 | 13,854 | 7,664 | 6,215 | 6,138 | 18,872 | 13,755 | 9,335 |
| 654 | - | - | 654 | 654 | - | 7,842 | 20,083 | 12,623 | 7,197 | 6,138 | 17,208 | 12,921 | 9,338 |
| 74,105 | 23,219 |  | 97,324 | 95,529 | 1,795 | 77,059 | 124,635 | 79,631 | 76,843 | 72,458 | 103,777 | 90,268 | 57,537 |
| 665,032 | 752,788 | 229,927 | 1,647,747 | 1,382,457 | 265,290 | 1,512,244 | 1,472,994 | 1,334,246 | 1,348,158 | 1,604,934 | 1,637,517 | 1,532,214 | 1,506,762 |
| 261,241 | 6,663 | 817 | 268,721 | 256,799 | 11,922 | 261,906 | 232,434 | 203,971 | 198,181 | 176,400 | 172,238 | 161,019 | 161,320 |
| 122,586 | 43,975 | 12,461 | 179,022 | 147,791 | 31,231 | 167,084 | 171,490 | 156,969 | 146,696 | 145,534 | 147,822 | 143,739 | 137,459 |
| 22,923 | 580 | 35 | 23,538 | 23,512 | 26 | 23,131 | 26,012 | 26,508 | 21,200 | 14,587 | 12,049 | 8,377 | 11,713 |
| 24,805 | 748 | 56 | 25,609 | 25,425 | 184 | 25,364 | 26,793 | 28,490 | 25,433 | 18,891 | 15,460 | 12,384 | 12,166 |
| 431,555 | 51,966 | 13,369 | 496,890 | 453,527 | 43,363 | 477,485 | 456,729 | 415,938 | 391,510 | 355,412 | 347,569 | 325,519 | 322,658 |
| 44 | - | - | 44 | 44 | - | - | - | - | - | - | 3 | 3 | 5 |
| 431,599 | 51,966 | 13,369 | 496,934 | 453,571 | 43,363 | 477,485 | 456,729 | 415,938 | 391,510 | 355,412 | 347,572 | 325,522 | 322,663 |
| 119 | 561 | - | 680 | 680 | - | 954 | 1,128 | 1,216 | 1,441 | 1,834 | 2,161 | 2,245 | 2,341 |
| 390 | 6,779 | 33 | 7,202 | 6,816 | 386 | 7,777 | 8,223 | 8,310 | 8,847 | 9,380 | 10,344 | 10,284 | 10,715 |
|  | 1,427 | - | 1,427 | 1,427 | - | 26,116 | 19,965 | 10,349 | 3,437 | 3,028 | 1,931 | 1,385 | 851 |
| 125 | 4,667 | 268 | 5,060 | 5,060 | - | 5,029 | 5,084 | 5,118 | 5,278 | 5,420 | 5,532 | 5,506 | 6,130 |
| - | 262 | - | 262 | 262 | - | 24,729 | 17,696 | 8,760 | 2,826 | 2,234 | 1,669 | 1,093 | 542 |
| 634 | 13,696 | 301 | 14,631 | 14,245 | 386 | 64,605 | 52,096 | 33,753 | 21,829 | 21,896 | 21,637 | 20,513 | 20,579 |
| 36,380 | 4,823 | 79 | 41,282 | 40,493 | 789 | 42,587 | 40,255 | 40,262 | 41,943 | 38,716 | 38,012 | 34,459 | 32,436 |
| 12,780 | 3,121 | - | 15,901 | 15,901 | - | 13,641 | 14,026 | 16,332 | 9,781 | 8,699 | 8,028 | 8,317 | 8,442 |
| 49,160 | 7,944 | 79 | 57,183 | 56,394 | 789 | 56,228 | 54,281 | 56,594 | 51,724 | 47,415 | 46,040 | 42,776 | 40,878 |
| 1,816 | - | - | 1,816 | 1,816 | - | 1,884 | 1,640 | 837 | 1,080 | 770 | 1,093 | 1,258 | 1,154 |
| 2,128 | - | - | 2,128 | 2,128 | - | 1,411 | 1,234 | 2,750 | 1,765 | 2,213 | 124 | 651 | 660 |
| 3,944 | - | - | 3,944 | 3,944 | - | 3,295 | 2,874 | 3,587 | 2,845 | 2,983 | 1,217 | 1,909 | 1,814 |
| 10,284 | 11,131 | 460 | 21,875 | 21,875 | - | 21,962 | 19,671 | 19,611 | 20,778 | 20,568 | 21,998 | 19,871 | 19,282 |
| 34 |  |  | 34 | 34 | - | 38 | 33 | 42 | 65 | - | -- |  | - |
| 13,493 | 5,923 | 84 | 19,500 | 19,500 | - | 19,896 | 20,613 | 21,832 | 23,976 | 19,339 | 20,571 | 17,104 | 16,356 |
| 23,811 | 17,054 | 544 | 41,409 | 41,409 | - | 41,896 | 40,317 | 41,485 | 44,819 | 39,907 | 42,569 | 36,975 | 35,638 |
| 1,174,180 | 843,448 | 244,220 | 2,261,848 | 1,952,020 | 309,828 | 2,155,753 | 2,079,291 | 1,885,603 | 1,860,885 | 2,072,547 | 2,096,552 | 1,959,909 | 1,928,334 |
| 1,071,630 | 811,185 | 244,136 | 2,126,951 | 1,818,918 | 308,033 | 2,043,746 | 1,918,783 | 1,765,058 | 1,748,520 | 1,969,838 | 1,964,049 | 1,843,566 | 1,845,334 |
| 102,550 | 32,263 | 84 | 134,897 | 133,102 | 1,795 | 112,007 | 160,508 | 120,545 | 112,365 | 102,709 | 132,503 | 116,343 | 83,000 |


 billion (Q2/15: $\$ 150$ billion) are with counterparties that have no collateral posting arrangements. All counterparties with whom we have one-way collateral posting arrangements are sovereign entities

## FAIR VALUE OF FINANCIAL INSTRUMENTS

| (\$ millions) | Q3/15  <br> Book value  <br> (includes AFS  <br> securities at  <br> amortized cost) Fair value |  | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Fair value over (under) book value |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |
| Cash and deposits with banks | 20,075 | 20,075 | - | - | - | - | - | - | - | - | - |
| Securities | 72,676 | 72,922 | 246 | 244 | 307 | 399 | 415 | 353 | 405 | 383 | 310 |
| Cash collateral on securities borrowed | 3,359 | 3,359 | - | - | - | - | - | - | - | - | - |
| Securities purchased under resale agreements | 27,991 | 27,991 | - | - | - | - | - | - | - | - | - |
| Loans, net of allowance | 277,411 | 278,726 | 1,315 | 847 | 1,498 | 258 | 258 | 228 | 443 | 146 | (120) |
| Derivative instruments | 30,030 | 30,030 | - | - | - | - | - | - | - | - | - |
| Customers' liability under acceptances | 8,091 | 8,091 | - | - | - | - | - | - | - | - | - |
| Other assets | 7,567 | 7,567 | - | - | - | - | - | - | - | - | - |
| Liabilities |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | 360,525 | 361,651 | 1,126 | 1,070 | 1,420 | 1,037 | 1,197 | 1,270 | 1,368 | 1,360 | 1,304 |
| Obligations related to securities sold short | 11,397 | 11,397 | - | -- | - | - | - | - | - | - | - |
| Cash collateral on securities lent | 1,567 | 1,567 | - | - | - | - | - | - | - | - | - |
| Obligations related to securities sold under repurchase agreements | 8,102 | 8,102 | - | - | - | - | - | - | - | - | - |
| Derivative instruments | 31,883 | 31,883 | - | - | - | - | - | - | - | - | - |
| Acceptances | 8,091 | 8,091 | - | - | - | - | - | - | - | - | - |
| Other liabilities | 7,320 | 7,320 | - | - | - | - | - | - | - | - | - |
| Subordinated indebtedness | 3,844 | 4,121 | 277 | 293 | 344 | 277 | 306 | 342 | 340 | 322 | 306 |

## FAIR VALUE OF AFS SECURITIES

| (\$ millions) | Q3/15 |  | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unrealized net gains (losses) |  |  |  |  |  |  |  |  |  |  |
|  | Amortized cost | Fair value |  |  |  |  |  |  |  |  |  |
| AFS securities |  |  |  |  |  |  |  |  |  |  |  |
| Government issued or guaranteed | 15,725 | 15,749 | 24 | 30 | 81 | 27 | 22 | 13 | 24 | 43 | 3 |
| Mortgage- and asset-backed | 4,927 | 4,953 | 26 | 20 | 31 | 8 | 10 | 12 | 21 | 15 | 4 |
| Corporate debt | 3,925 | 3,923 | (2) | (1) | (6) | 12 | 35 | 39 | 48 | 44 | 33 |
| Corporate equity | 280 | 478 | 198 | 195 | 201 | 352 | 348 | 289 | 312 | 281 | 270 |
|  | 24,857 | 25,103 | 246 | 244 | 307 | 399 | 415 | 353 | 405 | 383 | 310 |

FAIR VALUE OF DERIVATIVE INSTRUMENTS

| (\$ millions) | Q3/15 |  | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Fair value, net |  |  |  |  |  |  |  |  |
|  | Positive | Negative |  |  |  |  |  |  |  |  |  |
| Total held for trading purposes | 26,220 | 27,847 | $(1,627)$ | $(3,372)$ | $(1,873)$ | $(2,045)$ | (740) | (520) | 940 | (881) | (501) |
| Total held for ALM purposes | 3,810 | 4,036 | (226) | (350) | 1,094 | 884 | 1,010 | 1,120 | 1,305 | 1,104 | 740 |
| Total fair value ${ }^{1}$ | 30,030 | 31,883 | $(1,853)$ | $(3,722)$ | (779) | $(1,161)$ | 270 | 600 | 2,245 | 223 | 239 |
| Average fair values of derivatives during the quarter | 27,462 | 29,650 | $(2,188)$ | $(2,545)$ | $(1,290)$ | 162 | 370 | 1,196 | 1,034 | 413 | 811 |

1 Includes positive fair value of $\$ 735$ million ( $\mathrm{Q} 2 / 15$ : $\$ 756$ million) and negative fair value of $\$ 689$ million ( $\mathrm{Q} 2 / 15$ : $\$ 560$ million) for exchange-traded derivatives

## INTEREST RATE SENSITIVITY

| (\$ millions) | Within 3 months | 3 to 12 months | Total within 1 year | $\begin{aligned} & 1 \text { to } 5 \\ & \text { years } \end{aligned}$ | Over 5 years | Non-interest rate sensitive | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q3/15 |  |  |  |  |  |  |  |
| Canadian currency Assets | 166,783 | 47,879 | 214,662 | 73,310 | 9,139 | 48,068 | 345,179 |
| Structural assumptions ${ }^{3}$ | $(6,760)$ | 3,884 | $(2,876)$ | 5,179 | - | $(2,303)$ | - |
| Liabilities and equity | $(186,490)$ | $(37,834)$ | $(224,324)$ | $(38,090)$ | $(10,333)$ | $(72,432)$ | $(345,179)$ |
| Structural assumptions ${ }^{3}$ | 18,326 | $(25,447)$ | $(7,121)$ | $(30,128)$ | - | 37,249 | - |
| Off-balance sheet | $(7,406)$ | 11,898 | 4,492 | $(5,421)$ | 929 | - | - |
| Gap | $(15,547)$ | 380 | $(15,167)$ | 4,850 | (265) | 10,582 | - |
| Foreign currencies |  |  |  |  |  |  |  |
| Assets | 86,704 | 7,808 | 94,512 | 4,894 | 1,352 | 11,905 | 112,663 |
| Liabilities and equity | $(76,085)$ | $(15,108)$ | $(91,193)$ | $(10,049)$ | (966) | $(10,455)$ | $(112,663)$ |
| Off-balance sheet | $(11,599)$ | 6,672 | $(4,927)$ | 5,189 | (262) | - | - |
| Gap | (980) | (628) | $(1,608)$ | 34 | 124 | 1,450 | - |
| Total gap | $(16,527)$ | (248) | $(16,775)$ | 4,884 | (141) | 12,032 | - |
| Q2/15 |  |  |  |  |  |  |  |
| Canadian currency | $(22,648)$ | 4,856 | $(17,792)$ | 3,723 | 2 | 14,067 | - |
| Foreign currencies | 2,142 | $(3,773)$ | $(1,631)$ | 552 | 320 | 759 | - |
| Total gap | $(20,506)$ | 1,083 | $(19,423)$ | 4,275 | 322 | 14,826 | - |
| Q1/15 |  |  |  |  |  |  |  |
| Canadian currency | $(20,598)$ | 2,465 | $(18,133)$ | 6,493 | (527) | 12,167 | - |
| Foreign currencies | (117) | (638) | (755) | 29 | 294 | 432 | - |
| Total gap | $(20,715)$ | 1,827 | $(18,888)$ | 6,522 | (233) | 12,599 | - |
| Q4/14 |  |  |  |  |  |  |  |
| Canadian currency | $(18,662)$ | 445 | $(18,217)$ | 4,652 | (979) | 14,544 | - |
| Foreign currencies | 1,353 | (471) | 882 | 404 | 165 | $(1,451)$ | - |
| Total gap | $(17,309)$ | (26) | $(17,335)$ | 5,056 | (814) | 13,093 | - |
| Q3/14 |  |  |  |  |  |  |  |
| Canadian currency | $(17,547)$ | $(2,442)$ | $(19,989)$ | 4,626 | (759) | 16,122 | - |
| Foreign currencies | (580) | $(1,285)$ | $(1,865)$ | 2,307 | 320 | (762) | - |
| Total gap | $(18,127)$ | $(3,727)$ | $(21,854)$ | 6,933 | (439) | 15,360 | - |
| Q2/14 |  |  |  |  |  |  |  |
| Canadian currency | $(17,409)$ | $(1,432)$ | $(18,841)$ | 6,067 | (737) | 13,511 | - |
| Foreign currencies | $(1,899)$ | 1,155 | (744) | 2,033 | 10 | $(1,299)$ | - |
| Total gap | $(19,308)$ | (277) | $(19,585)$ | 8,100 | (727) | 12,212 | - |
| Q1/14 |  |  |  |  |  |  |  |
| Canadian currency | $(14,460)$ | $(3,770)$ | $(18,230)$ | 6,212 | (360) | 12,378 | - |
| Foreign currencies | $(5,384)$ | 1,702 | $(3,682)$ | 3,969 | (12) | (275) | - |
| Total gap | $(19,844)$ | $(2,068)$ | $(21,912)$ | 10,181 | (372) | 12,103 | - |
| Q4/13 |  |  |  |  |  |  |  |
| Canadian currency | $(14,554)$ | $(3,081)$ | $(17,635)$ | 4,971 | (149) | 12,813 | - |
| Foreign currencies | $(3,373)$ | 1,480 | $(1,893)$ | 2,372 | 890 | $(1,369)$ | - |
| Total gap | $(17,927)$ | $(1,601)$ | $(19,528)$ | 7,343 | 741 | 11,444 | - |
| Q3/13 |  |  |  |  |  |  |  |
| Canadian currency | $(15,820)$ | $(1,507)$ | $(17,327)$ | 4,812 | (316) | 12,831 | - |
| Foreign currencies | $(1,651)$ | (961) | $(2,612)$ | 3,311 | 1,146 | $(1,845)$ | - |
| Total gap | $(17,471)$ | $(2,468)$ | $(19,939)$ | 8,123 | 830 | 10,986 |  |


 milion ( $\$ 109$ million increase as at April 30,2015 ) over the next 12 months, and decrease equity as measured on a present value basis by approximately $\$ 293$ million ( $\$ 152$ million decrease as at April 30 , 2015)
We manage our interest rate gap by inputting a duration to certain assets and liabilities based on historical and forecasted trends in core balances.


[^0]:    See Notes to users: Non-GAAP measures
    2 Assets under management are included in assets under administration
    3 Excludes internally managed mandates

[^1]:    1 Includes foreign currency translation adjustments.

[^2]:    1 Represents individual allowance and the portion of collective allowance relating to impaired loans, which are generally loans that are past 90 days in arrears
    2 Past due loans are loans where repayment of principal or payment of interest is contractually in arrears.

