

# Supplementary Financial Information 

For the period ended
October 31, 2014

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 Financial Reporting Standards (IFRS) and all amounts are in millions of Canadian dollars, unless otherwise stated.

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## NOTES TO USERS

External reporting changes
The following external reporting changes were made in the first quarter of 2014. Prior period amounts were restated accordingly. Capital measures for fiscal 2013 and 2012 have not been restated.
 hat used to discount the defined benefit obligation; and (iii) all past service costs (gains) in net income in the period in which they arise

Adoption of IFRS 10 "Consolidated financial statements"

 Capital Trust.

## Sale of Aeroplan portfolio

 banking to the Other line of business within Retail and Business Banking

## Allocation of Treasury activities

 the lines of business, and the residual net revenue is retained in Corporate and Other.

Income statement presentation
We reclassified certain amounts associated with our self-managed credit card portfolio from Non-interest expenses to Non-interest income. There was no impact on consolidated net income due to this reclassification.

## Non-GAAP measures

 accordingly, these measures may not be comparable to similar measures used by other companies. Investors may find these non-GAAP measures useful in analyzing financial performance.

## Adjusted measures



 and those of some of our Canadian peer banks which make similar adjustments in their public disclosure, it should be noted that there is no standardized meaning for adjusted measures under GAAP
at the statutory income tax rate, would yield the same after-tax revenue.

Adjusted diluted EPS
We adjust our reported diluted EPS to remove the impact of items of note, net of taxes, to calculate the adjusted diluted EPS.
Adjusted efficiency ratio
We adjust our reported revenue and non-interest expenses to remove the impact of items of note and gross up tax-exempt revenue to bring it to a TEB basis, as applicable
Adjusted dividend payout ratio
We adjust our reported net income attributable to common shareholders to remove the impact of items of note, net of taxes, to calculate the adjusted dividend payout ratio
Adjusted return on common shareholders' equity
We adjust our reported net income attributable to common shareholders to remove the impact of items of note, net of taxes, to calculate the adjusted return on common shareholders' equity.
Adjusted effective tax rate
We adjust our reported income before income taxes and reported income taxes to remove the impact of items of note to calculate the adjusted effective tax rate.

## Economic capital


 GAAP measure for economic capital.

## Economic profit

 relative contributions to shareholder value. Reconciliation of net income attributable to equity shareholders to economic profit is provided with segmented information on pages 9 to 11

Segmented return on equity
 provides a similar metric relating to the economic capital allocated to the segments. As a result, segmented return on equity is a non-GAAP measure

The following table on page 2 provides a reconciliation of non-GAAP to GAAP measures related to CIBC on a consolidated basis

## NOTES TO USERS

(\$ millions)
Reconciliation of non-GAAP to GAAP measures

|  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 |


| $\mathbf{2 0 1 4}$ | 2013 | 2012 |
| ---: | ---: | ---: |
| $\mathbf{1 2 M}$ | 12 M | 12 M |

Reported and adjusted diluted EPS
Reported net income attributable to diluted common shareholders After-tax impact of items of note
Adjusted net income attributable to diluted common shareholders ${ }^{1}$ Diluted weighted-average common shares outstanding (thousands) Reported diluted EPS (\$)
Adjusted diluted EPS (\$)
Reported and adjusted efficiency ratio
Reported total revenue

## Adjusting items:

Pre-tax impact of items of note TEB
Adjusted total revenue
Reported non-interest expenses
Adjusting items:
Pre-tax impact of items of note
Adjusted non-interest expenses
Reported efficiency ratio (\%)
Adjusted efficiency ratio (\%)
Reported and adjusted dividend payout ratio
Reported net income attributable to common shareholders
After-tax impact of items of note
Adjusted net income attributable to common shareholders
Dividends paid to common shareholders
Reported dividend payout ratio (\%)
Adjusted dividend payout ratio (\%)
Reported and adjusted return on common shareholders' equity
Average common shareholders' equity
Reported return on common shareholders' equity (\%)
Adjusted return on common shareholders' equity (\%) ${ }^{1}$ Reported and adjusted effective tax
Reported income before income taxes
Pre-tax impact of items of note
Adjusted income before income taxes
Reported income taxes
Tax impact of items of note
Adjusted income taxes
Reported effective tax rate (\%)
Adjusted effective tax rate (\%) ${ }^{1}$

| A | 791 | 899 | 292 | 1,149 | 808 | 852 | 835 | 758 | 811 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 100 | (13) | 571 | (226) | 69 | 53 | - | 97 | 6 |
| B | 891 | 886 | 863 | 923 | 877 | 905 | 835 | 855 | 817 |
| C | 397,907 | 398,022 | 398,519 | 399,217 | 400,255 | 400,258 | 400,812 | 403,770 | 405,844 |
| A/C | 1.98 | 2.26 | 0.73 | 2.88 | 2.02 | 2.13 | 2.09 | 1.88 | 2.00 |
| B/C | 2.24 | 2.23 | 2.17 | 2.31 | 2.19 | 2.26 | 2.09 | 2.12 | 2.01 |
| D | 3,217 | 3,358 | 3,167 | 3,634 | 3,180 | 3,249 | 3,124 | 3,165 | 3,139 |
|  | 118 | (49) | 8 | (353) | 20 | 7 | (29) | (28) | (52) |
|  | 85 | 102 | 124 | 110 | 78 | 90 | 97 | 92 | 92 |
| E | 3,420 | 3,411 | 3,299 | 3,391 | 3,278 | 3,346 | 3,192 | 3,229 | 3,179 |
| F | 2,087 | 2,047 | 2,412 | 1,979 | 1,930 | 1,878 | 1,825 | 1,988 | 1,823 |
|  | (20) | (17) | (447) | (55) | (70) | (6) | (8) | (165) | (21) |
| G | 2,067 | 2,030 | 1,965 | 1,924 | 1,860 | 1,872 | 1,817 | 1,823 | 1,802 |
| FID | 64.9\% | 61.0\% | 76.2\% | 54.5\% | 60.7\% | 57.8\% | 58.4\% | 62.8\% | 58.1\% |
| G/E | 60.4\% | 59.5\% | 59.6\% | 56.7\% | 56.7\% | 56.0\% | 56.9\% | 56.5\% | 56.7\% |
| H | 791 | 899 | 292 | 1,149 | 808 | 852 | 835 | 758 | 811 |
|  | 100 | (13) | 571 | (226) | 69 | 53 | - | 97 | 6 |
| 1 | 891 | 886 | 863 | 923 | 877 | 905 | 835 | 855 | 817 |
| J | 398 | 397 | 390 | 382 | 384 | 384 | 376 | 379 | 381 |
| J/H | 50.3\% | 44.2\% | 133.5\% | 33.3\% | 47.6\% | 45.1\% | 44.9\% | 50.0\% | 47.0\% |
| J/I | 44.6\% | 44.8\% | 45.2\% | 41.4\% | 43.8\% | 42.5\% | 44.9\% | 44.3\% | 46.6\% |
| K | 17,528 | 16,989 | 17,173 | 16,581 | 15,885 | 15,162 | 14,913 | 14,698 | 14,493 |
| H/K | 17.9\% | 21.0\% | 7.0\% | 27.5\% | 20.2\% | 22.3\% | 23.0\% | 20.5\% | 22.3\% |
| 1/K | 20.1\% | 20.7\% | 20.6\% | 22.1\% | 21.9\% | 23.7\% | 23.0\% | 23.1\% | 22.4\% |
| L | 936 | 1,116 | 425 | 1,437 | 979 | 1,051 | 1,034 | 912 | 988 |
|  | 138 | (32) | 600 | (298) | 90 | 71 | - | 137 | 22 |
| M | 1,074 | 1,084 | 1,025 | 1,139 | 1,069 | 1,122 | 1,034 | 1,049 | 1,010 |
| N | 125 | 195 | 119 | 260 | 154 | 173 | 172 | 127 | 145 |
|  | 38 | (19) | 19 | (72) | 21 | 18 | - | 40 | 16 |
| 0 | 163 | 176 | 138 | 188 | 175 | 191 | 172 | 167 | 161 |
| N/L | 13.4\% | 17.5\% | 28.1\% | 18.1\% | 15.9\% | 16.5\% | 16.6\% | 13.9\% | 14.7\% |
| O/M | 15.2\% | 16.2\% | 13.5\% | 16.5\% | 16.5\% | 17.0\% | 16.6\% | 15.9\% | 16.0\% |


|  |  |  |
| ---: | ---: | ---: |
| $\mathbf{3 , 1 3 1}$ | 3,253 | 3,136 |
| $\mathbf{4 3 2}$ | 219 | 88 |
| $\mathbf{3 , 5 6 3}$ | 3,472 | 3,224 |
| $\mathbf{3 9 8 , 4 2 0}$ | 401,261 | 404,145 |
| $\mathbf{7 . 8 6}$ | 8.11 | 7.76 |
| $\mathbf{8 . 9 4}$ | 8.65 | 7.98 |
|  |  |  |
| $\mathbf{1 3 , 3 7 6}$ | 12,718 | 12,485 |
| $\mathbf{( 2 7 6 )}$ | $(30)$ | $(9)$ |
| $\mathbf{4 2 1}$ | 357 | 281 |
| $\mathbf{1 3 , 5 2 1}$ | 13,045 | 12,757 |
| $\mathbf{8 , 5 2 5}$ | 7,621 | 7,202 |
| $\mathbf{5 5 3 9}$ | $(249)$ | $(63)$ |
| $\mathbf{7 , 9 8 6}$ | 7,372 | 7,139 |
| $\mathbf{6 3 . 7 \%}$ | $59.9 \%$ | $57.7 \%$ |
| $\mathbf{5 9 . 1 \%}$ | $56.5 \%$ | $56.0 \%$ |
| $\mathbf{3 , 1 3 1}$ | 3,253 | 3,136 |
| $\mathbf{4 3 2}$ | 219 | 88 |
| $\mathbf{3 , 5 6 3}$ | 3,472 | 3,224 |
| $\mathbf{1 , 5 6 7}$ | 1,523 | 1,470 |
| $\mathbf{5 0 . 0 \%}$ | $46.8 \%$ | $46.9 \%$ |
| $\mathbf{4 4 . 0 \%}$ | $43.9 \%$ | $45.6 \%$ |
| $\mathbf{1 7 , 0 6 7}$ | 15,167 | 14,116 |
| $\mathbf{1 8 . 3} \%$ | $21.4 \%$ | $22.2 \%$ |
| $\mathbf{2 0 . 9 \%}$ | $22.9 \%$ | $22.8 \%$ |
| $\mathbf{3 , 9 1 4}$ | 3,976 | 3,992 |
| $\mathbf{4 0 8}$ | 298 | 107 |
| $\mathbf{4 , 3 2 2}$ | 4,274 | 4,099 |
| $\mathbf{6 9 9}$ | 626 | 689 |
| $\mathbf{( 3 4 )}$ | 79 | 49 |
| $\mathbf{6 6 5}$ | 705 | 738 |
| $\mathbf{1 7 . 9 \%}$ | $15.8 \%$ | $17.3 \%$ |
| $\mathbf{1 5 . 4 \%}$ | $16.5 \%$ | $18.0 \%$ |
|  |  |  |

1 Non-GAAP measure.

## Items of note

Gain in respect of the Aeroplan transactions with Aimia Canada Inc. and TD, net of costs relating to the development of our enhanced travel rewards program
Gain within an equity-accounted investment in our merchant banking portfolio
Gain on sale of our Hong Kong and Singapore-based private wealth management business
Gain relating to an equity-accounted investment in our Wealth Management SBU
Gain on sale of interests in entities in relation to the acquisition of TMX Group Inc.
Loss (income) from the structured credit run-off business
Amortization of intangible assets
Hedge accounting loss on leveraged leases
Increase (decrease) in collective allowance ${ }^{2}$ recognized in Corporate and Other
Charge resulting from operational changes in the processing of write-offs in Retail and Business Banking Losses (gains) in our exited European leveraged finance portfolio
Loan losses in our exited U.S. leveraged finance portfolio
Loss relating to the change in valuation of collateralized derivatives to an overnight index swap (OIS) basis Charge resulting from a revision of estimated loss parameters on our unsecured lending portfolios
Charges relating to CIBC FirstCaribbean
Impairment of an equity position associated with our exited U.S. leveraged finance portfolio
Charge relating to the incorporation of funding valuation adjustments (FVA) into the valuation of our uncollateralized derivatives
Pre-tax impact of items of note on net income
Income tax impact on above items of note
After-tax impact of items of note on net income
After-tax impact of items of note on non-controlling interests
Premium paid on preferred share redemptions
After-tax impact of items of note on net income attributable to common shareholders

| Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 18 | 9 | 22 | (239) | 24 | - | - | - | - |
| - | (52) | - | - | - | - | - | - | - |
| - | - | - | - | - | - | - | (16) | - |
| - | - | - | - | - | - | - | - | - |
| - | - | - | - | - | - | - | - | (24) |
| (2) | 2 | 4 | 11 | (15) | 8 | (27) | 148 | (51) |
| 10 | 9 | 9 | 8 | 7 | 5 | 6 | 5 | 7 |
| - | - | - | - | - | - | - | - | - |
| - | - | - | (26) | - | 38 | - | - | - |
| - | - | - | 26 | - | - | - | - | - |
| - | - | - | (78) | - | - | 21 | - | - |
| - | - | 22 | - | - | - | - | - | 57 |
| - | - | - | - | - | - | - | - | 33 |
| - | - | - | - | - | 20 | - | - | - |
| - | - | 543 | - | 39 | - | - | - | - |
| - | - | - | - | 35 | - | - | - | - |
| 112 | - | - | - | - | - | - | - | - |
| 138 | (32) | 600 | (298) | 90 | 71 | - | 137 | 22 |
| (38) | 19 | (19) | 72 | (21) | (18) | - | (40) | (16) |
| 100 | (13) | 581 | (226) | 69 | 53 | - | 97 | 6 |
| - | - | 10 | - | - | - | - | - | - |
| - | - | - | - | - | - | - | - | - |
| 100 | (13) | 571 | (226) | 69 | 53 | - | 97 | 6 |


| $\mathbf{2 0 1 4}$ | 2013 | 2012 |
| ---: | ---: | ---: |
| $\mathbf{1 2 M}$ | 12 M | 12 M |

1 Beginning in the fourth quarter of 2013, also includes amortization of intangible assets for equity-accounted associates.
 SBUs.

FINANCIAL HIGHLIGHTS

| Financial results (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | 1,881 | 1,875 | 1,798 | 1,905 | 1,893 | 1,883 | 1,822 | 1,855 | 1,848 | 7,459 | 7,453 | 7,326 |
| Non-interest income | 1,336 | 1,483 | 1,369 | 1,729 | 1,287 | 1,366 | 1,302 | 1,310 | 1,291 | 5,917 | 5,265 | 5,159 |
| Total revenue | 3,217 | 3,358 | 3,167 | 3,634 | 3,180 | 3,249 | 3,124 | 3,165 | 3,139 | 13,376 | 12,718 | 12,485 |
| Provision for credit losses | 194 | 195 | 330 | 218 | 271 | 320 | 265 | 265 | 328 | 937 | 1,121 | 1,291 |
| Non-interest expenses | 2,087 | 2,047 | 2,412 | 1,979 | 1,930 | 1,878 | 1,825 | 1,988 | 1,823 | 8,525 | 7,621 | 7,202 |
| Income before taxes | 936 | 1,116 | 425 | 1,437 | 979 | 1,051 | 1,034 | 912 | 988 | 3,914 | 3,976 | 3,992 |
| Income taxes | 125 | 195 | 119 | 260 | 154 | 173 | 172 | 127 | 145 | 699 | 626 | 689 |
| Net income | 811 | 921 | 306 | 1,177 | 825 | 878 | 862 | 785 | 843 | 3,215 | 3,350 | 3,303 |
| Net income (loss) attributable to non-controlling interests | 2 | 3 | (11) | 3 | (7) | 1 | 2 | 2 | 3 | (3) | (2) | 9 |
| Preferred shareholders | 18 | 19 | 25 | 25 | 24 | 25 | 25 | 25 | 29 | 87 | 99 | 158 |
| Common shareholders | 791 | 899 | 292 | 1,149 | 808 | 852 | 835 | 758 | 811 | 3,131 | 3,253 | 3,136 |
| Net income attributable to equity shareholders | 809 | 918 | 317 | 1,174 | 832 | 877 | 860 | 783 | 840 | 3,218 | 3,352 | 3,294 |
| Financial measures Reported efficiency ratio | 64.9\% | 61.0\% | 76.2\% | 54.5\% | 60.7\% | 57.8\% | 58.4\% | 62.8\% | 58.1\% | 63.7\% | 59.9\% | 57.7\% |
| Adjusted efficiency ratio ${ }^{1}$ | 60.4\% | 59.5\% | 59.6\% | 56.7\% | 56.7\% | 56.0\% | 56.9\% | 56.5\% | 56.7\% | 59.1\% | 56.5\% | 56.0\% |
| Loan loss ratio ${ }^{2}$ | 0.30\% | 0.33\% | 0.51\% | 0.38\% | 0.41\% | 0.45\% | 0.47\% | 0.42\% | 0.53\% | 0.38\% | 0.44\% | 0.53\% |
| Reported return on common shareholders' equity | 17.9\% | 21.0\% | 7.0\% | 27.5\% | 20.2\% | 22.3\% | 23.0\% | 20.5\% | 22.3\% | 18.3\% | 21.4\% | 22.2\% |
| Adjusted return on common shareholders' equity ${ }^{1}$ | 20.1\% | 20.7\% | 20.6\% | 22.1\% | 21.9\% | 23.7\% | 23.0\% | 23.1\% | 22.4\% | 20.9\% | 22.9\% | 22.8\% |
| Net interest margin | 1.78\% | 1.81\% | 1.81\% | 1.84\% | 1.85\% | 1.86\% | 1.85\% | 1.83\% | 1.83\% | 1.81\% | 1.85\% | 1.84\% |
| Net interest margin on average interest-earning assets ${ }^{3}$ | 2.02\% | 2.05\% | 2.07\% | 2.09\% | 2.10\% | 2.12\% | 2.13\% | 2.12\% | 2.14\% | 2.05\% | 2.12\% | 2.15\% |
| Return on average assets ${ }^{4}$ | 0.77\% | 0.89\% | 0.31\% | 1.14\% | 0.81\% | 0.86\% | 0.88\% | 0.77\% | 0.84\% | 0.78\% | 0.83\% | 0.83\% |
| Return on average interest-earning assets ${ }^{3,4}$ | 0.87\% | 1.01\% | 0.35\% | 1.29\% | 0.91\% | 0.99\% | 1.01\% | 0.90\% | 0.98\% | 0.89\% | 0.95\% | 0.97\% |
| Total shareholder return | 2.66\% | 4.65\% | 14.05\% | (1.36)\% | 15.15\% | (2.04)\% | (2.02)\% | 7.13\% | 8.42\% | 20.87\% | 18.41\% | 9.82\% |
| Reported effective tax rate | 13.4\% | 17.5\% | 28.1\% | 18.1\% | 15.9\% | 16.5\% | 16.6\% | 13.9\% | 14.7\% | 17.9\% | 15.8\% | 17.3\% |
| Adjusted effective tax rate ${ }^{1}$ | 15.2\% | 16.2\% | 13.5\% | 16.5\% | 16.5\% | 17.0\% | 16.6\% | 15.9\% | 16.0\% | 15.4\% | 16.5\% | 18.0\% |
| Common share information |  |  |  |  |  |  |  |  |  |  |  |  |
| Per share (\$) |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic EPS | 1.99 | 2.26 | 0.73 | 2.88 | 2.02 | 2.13 | 2.09 | 1.88 | 2.00 | 7.87 | 8.11 | 7.77 |
| Reported diluted EPS | 1.98 | 2.26 | 0.73 | 2.88 | 2.02 | 2.13 | 2.09 | 1.88 | 2.00 | 7.86 | 8.11 | 7.76 |
| Adjusted diluted EPS ${ }^{1}$ | 2.24 | 2.23 | 2.17 | 2.31 | 2.19 | 2.26 | 2.09 | 2.12 | 2.01 | 8.94 | 8.65 | 7.98 |
| Dividends | 1.00 | 1.00 | 0.98 | 0.96 | 0.96 | 0.96 | 0.94 | 0.94 | 0.94 | 3.94 | 3.80 | 3.64 |
| Book value | 44.30 | 43.02 | 42.04 | 42.59 | 40.36 | 38.93 | 37.09 | 36.49 | 35.83 | 44.30 | 40.36 | 35.83 |
| Share price (\$) |  |  |  |  |  |  |  |  |  |  |  |  |
| .. High | 107.01 | 102.06 | 97.72 | 91.58 | 88.70 | 80.64 | 84.70 | 84.10 | 78.56 | 107.01 | 88.70 | 78.56 |
| Low | 95.93 | 95.66 | 85.49 | 86.57 | 76.91 | 74.10 | 77.02 | 76.70 | 72.97 | 85.49 | 74.10 | 68.43 |
| Closing | 102.89 | 101.21 | 97.72 | 86.57 | 88.70 | 77.93 | 80.57 | 83.20 | 78.56 | 102.89 | 88.70 | 78.56 |
| Shares outstanding (thousands) |  |  |  |  |  |  |  |  |  |  |  |  |
| Weighted-average basic | 397,009 | 397,179 | 397,758 | 398,539 | 399,819 | 399,952 | 400,400 | 403,332 | 405,404 | 397,620 | 400,880 | 403,685 |
| Weighted-average diluted | 397,907 | 398,022 | 398,519 | 399,217 | 400,255 | 400,258 | 400,812 | 403,770 | 405,844 | 398,420 | 401,261 | 404,145 |
| End of period | 397,021 | 396,974 | 397,375 | 398,136 | 399,250 | 399,992 | 399,811 | 401,960 | 404,485 | 397,021 | 399,250 | 404,485 |
| Market capitalization (\$ millions) | 40,850 | 40,178 | 38,832 | 34,467 | 35,413 | 31,171 | 32,213 | 33,443 | 31,776 | 40,850 | 35,413 | 31,776 |
| Value measures |  |  |  |  |  |  |  |  |  |  |  |  |
| .... Dividend yield (based on closing share price) | 3.9\% | 3.9\% | 4.1\% | 4.4\% | 4.3\% | 4.9\% | 4.8\% | 4.5\% | 4.8\% | 3.8\% | 4.3\% | 4.6\% |
| Reported dividend payout ratio | 50.3\% | 44.2\% | 133.5\% | 33.3\% | 47.6\% | 45.1\% | 44.9\% | 50.0\% | 47.0\% | 50.0\% | 46.8\% | 46.9\% |
| Adjusted dividend payout ratio ${ }^{1}$ | 44.6\% | 44.8\% | 45.2\% | 41.4\% | 43.8\% | 42.5\% | 44.9\% | 44.3\% | 46.6\% | 44.0\% | 43.9\% | 45.6\% |
| Market value to book value ratio | 2.32 | 2.35 | 2.32 | 2.03 | 2.20 | 2.00 | 2.17 | 2.28 | 2.19 | 2.32 | 2.20 | 2.19 |

For footnotes, see next page.

## FINANCIAL HIGHLIGHTS (continued)

(\$ millions)

| Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 73,089 | 80,653 | 77,892 | 77,290 | 78,363 | 76,452 | 78,363 | 72,657 | 70,061 |
| 268,240 | 262,489 | 258,680 | 256,819 | 256,380 | 254,227 | 252,298 | 251,145 | 252,732 |
| 414,903 | 405,422 | 397,102 | 400,955 | 398,006 | 397,153 | 397,219 | 392,508 | 393,119 |
| 325,393 | 322,314 | 314,023 | 314,336 | 315,164 | 313,114 | 309,040 | 307,967 | 300,344 |
| 17,588 | 17,076 | 16,707 | 16,955 | 16,113 | 15,573 | 14,827 | 14,668 | 14,491 |
| 418,414 | 411,036 | 406,285 | 410,019 | 405,239 | 402,608 | 404,303 | 402,059 | 400,694 |
| 370,020 | 363,422 | 356,492 | 361,844 | 357,757 | 351,761 | 350,144 | 347,038 | 343,840 |
| 17,528 | 16,989 | 17,173 | 16,581 | 15,885 | 15,162 | 14,913 | 14,698 | 14,493 |
| 1,717,563 | 1,713,076 | 1,663,858 | 1,603,022 | 1,513,126 | 1,460,311 | 1,468,429 | 1,429,049 | 1,445,870 |
| 141,250 | 139,920 | 135,883 | 140,505 | 136,747 | 133,994 | 125,938 | 126,366 | n/a |
| 141,446 | 140,174 | 135,883 | 140,505 | 136,747 | 133,994 | 125,938 | 126,366 | n/a |
| 141,739 | 140,556 | 135,883 | 140,505 | 136,747 | 133,994 | 125,938 | 126,366 | n/a |
| 10.3\% | 10.1\% | 10.0\% | 9.5\% | 9.4\% | 9.3\% | 9.7\% | 9.6\% | n/a |
| 12.2\% | 12.2\% | 12.1\% | 11.5\% | 11.6\% | 11.6\% | 12.2\% | 12.0\% | n/a |
| 15.5\% | 14.8\% | 14.9\% | 14.2\% | 14.6\% | 14.7\% | 15.5\% | 15.3\% | n/a |
| n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | n/a | n/a | 115,229 |
| n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | 13.8\% |
| n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | 17.3\% |
| 44,424 | 45,161 | 43,907 | 43,573 | 43,039 | 43,516 | 43,057 | 42,793 | 42,595 |


| 2014 | 2013 | 2012 |
| ---: | ---: | ---: |
| 12 M | 12 M | 12 M |

On- and off-balance sheet information
Cash, deposits with banks and securities
Total assets
Deposits
Common shareholders' equity
Average assets
Average interest-earning assets ${ }^{3}$
Average common shareholders' equity
Assets under administration ${ }^{5}$
Balance sheet quality measures ${ }^{6,7}$
Basel III - All-in basis
CET1 capital risk-weighted assets (RWA)
Tier 1 capital RWA
Total capital RWA
CET1 ratio

- Tier 1 capital ratio
Total capital ratio
Basel II
RWA
Tier 1 capital ratio
Total capital ratio
Other information

Full-time equivalent employees ${ }^{8}$

See Notes to users: Non-GAAP measures
 allowance on personal, scored small business and mortgage loans that are greater than 90 days delinquent; and net credit card write-offs.
3 Average interest-earning assets include interest-bearing deposits with banks, securities, cash collateral on securities borrowed, securities purchased under resale agreements, and loans net of allowances
4 Net income expressed as a percentage of average assets or average interest-earning assets.
5 Includes the full contract amount of assets under administration or custody under a 50/50 joint venture between CIBC and The Bank of New York Mellon.
6 Capital measures for fiscal years 2014 and 2013 are based on Basel III whereas measures for prior years are based on Basel II.
7 Debt ratings - S\&P Senior Long Term: A+; Moody's Senior Long Term: Aa3. Moody's and S\&P changed the outlook on our senior debt ratings to negative from stable on June 11, 2014 and August 8, 2014, respectively
 during a given period.
n/a Not applicable.

NET INTEREST INCOME

## (\$ millions)

Interest income
Loans
Securities
Securities borrowed or purchased under resale agreements
Deposits with banks

## Interest expense

Deposits
Securities sold short
Securities lent or sold under repurchase agreements
Subordinated indebtedness
Capital Trust securities
Other
Net interest income

| Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2,410 | 2,389 | 2,282 | 2,423 | 2,453 | 2,479 | 2,389 | 2,474 | 2,494 |
| 403 | 397 | 399 | 429 | 407 | 412 | 409 | 403 | 377 |
| 82 | 82 | 74 | 82 | 91 | 82 | 86 | 88 | 87 |
| 4 | 5 | 8 | 8 | 8 | 9 | 10 | 11 | 11 |
| 2,899 | 2,873 | 2,763 | 2,942 | 2,959 | 2,982 | 2,894 | 2,976 | 2,969 |
| 842 | 821 | 801 | 873 | 903 | 935 | 903 | 938 | 895 |
| 86 | 81 | 78 | 82 | 84 | 85 | 82 | 83 | 84 |
| 35 | 36 | 28 | 28 | 25 | 20 | 27 | 30 | 30 |
| 45 | 44 | 45 | 44 | 45 | 46 | 50 | 52 | 52 |
| n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | 36 |
| 10 | 16 | 13 | 10 | 9 | 13 | 10 | 18 | 24 |
| 1,018 | 998 | 965 | 1,037 | 1,066 | 1,099 | 1,072 | 1,121 | 1,121 |
| 1,881 | 1,875 | 1,798 | 1,905 | 1,893 | 1,883 | 1,822 | 1,855 | 1,848 |


| $\begin{array}{r} \hline 2014 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2013 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2012 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: |
| 9,504 | 9,795 | 10,020 |
| 1,628 | 1,631 | 1,522 |
| 320 | 347 | 323 |
| 25 | 38 | 42 |
| 11,477 | 11,811 | 11,907 |
| 3,337 | 3,679 | 3,630 |
| 327 | 334 | 333 |
| 127 | 102 | 156 |
| 178 | 193 | 208 |
| n/a | n/a | 144 |
| 49 | 50 | 110 |
| 4,018 | 4,358 | 4,581 |
| 7,459 | 7,453 | 7,326 |

## NON-INTEREST INCOME

## (\$ millions)

Underwriting and advisory fees
Deposit and payment fees
Credit fees
Card fees
Investment management and custodial fees
Mutual fund fees
Insurance fees, net of claims
Commissions on securities transactions
Trading income (loss)
AFS securities gains, net
Designated at fair value (FVO) gains (losses), net
Foreign exchange other than trading ${ }^{2}$
Income from equity-accounted associates and joint ventures Other
Total non-interest income

| Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 2 8}$ | 150 | 88 | 78 | 88 | 98 | 97 | 106 | 118 |
| $\mathbf{2 1 0}$ | 221 | 205 | 212 | 215 | 223 | 195 | 191 | 194 |
| 123 | 124 | 114 | 117 | 117 | 118 | 109 | 118 | 111 |
| $\mathbf{1 0 6}$ | 108 | 87 | 113 | 133 | 137 | 127 | 138 | 137 |
| $\mathbf{1 8 6}$ | 181 | 168 | 142 | 126 | 119 | 117 | 112 | 110 |
| $\mathbf{3 3 7}$ | 317 | 300 | 282 | 267 | 258 | 249 | 240 | 230 |
| $\mathbf{9 2}$ | 85 | 95 | 97 | 93 | 94 | 86 | 85 | 92 |
| $\mathbf{9 8}$ | 99 | 108 | 103 | 98 | 106 | 107 | 101 | 98 |
| $\mathbf{( 1 2 3 )}$ | $(42)$ | $(12)$ | 1 | $(9)$ | 21 | 1 | 14 | $(17)$ |
| $\mathbf{4 4}$ | 24 | 76 | 57 | 9 | 48 | 83 | 72 | 61 |
| $\mathbf{( 1 )}$ | 2 | $(21)$ | 5 | 6 | 2 | - | $(3)$ | $(4)$ |
| - | 10 | 12 | 21 | 5 | 18 | 17 | 4 | 9 |
| $\mathbf{3 5}$ | 98 | 52 | 41 | 45 | 40 | 29 | 26 | 39 |
| $\mathbf{1 0 1}$ | 106 | 97 | 460 | 94 | 84 | 85 | 106 | 113 |
| $\mathbf{1 , 3 3 6}$ | 1,483 | 1,369 | 1,729 | 1,287 | 1,366 | 1,302 | 1,310 | 1,291 |


| $\mathbf{2 0 1 4}$ | 2013 | 2012 |
| ---: | ---: | ---: |
| $\mathbf{1 2 M}$ | 12 M | 12 M |


| $\mathbf{4 4 4}$ | 389 | 438 |
| ---: | ---: | ---: |
| $\mathbf{8 4 8}$ | 824 | 775 |
| $\mathbf{4 7 8}$ | 462 | 418 |
| $\mathbf{4 1 4}$ | 535 | 560 |
| $\mathbf{6 7 7}$ | 474 | 424 |
| $\mathbf{1 , 2 3 6}$ | 1,014 | 880 |
| $\mathbf{3 6 9}$ | 358 | 335 |
| $\mathbf{4 0 8}$ | 412 | 402 |
| $\mathbf{( 1 7 6 )}$ | 27 | 53 |
| $\mathbf{2 0 1}$ | 212 | 264 |
| $\mathbf{( 1 5 )}$ | 5 | $(32)$ |
| $\mathbf{4 3}$ | 44 | 91 |
| $\mathbf{2 2 6}$ | 140 | 155 |
| $\mathbf{7 6 4}$ | 369 | 396 |
| $\mathbf{5 , 9 1 7}$ | 5,265 | 5,159 |

1 Represents income (loss) from FVO financial instruments and related hedges.



 any applicable taxes previously recognized in AOCI are reclassified into the consolidated statement of income.
n/a Not applicable. Commencing November 1, 2012, CIBC Capital Trust was deconsolidated. See "External reporting changes" on page 1 for additional details.

NON-INTEREST EXPENSES
(\$ millions)


| 2014 | 2013 | 2012 |
| ---: | ---: | ---: |
| 12 M | 12 M | 12 M |

Employee compensation and benefits
Salaries
Performance-based compensation
Benefits

## Occupancy costs

Rent and maintenance
Depreciation

Computer, software and office equipment
Rent and maintenance and amortization of software costs ${ }^{1}$ Depreciation

## Communications

Telecommunications
Postage and courier
Stationery

Advertising and business development
Professional fees
Business and capital taxes
Other ${ }^{2}$
Non-interest expenses

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{6 3 9}$ | 635 | 604 | 624 | 624 | 599 | 578 | 596 | 586 |
| $\mathbf{3 6 4}$ | 378 | 365 | 376 | 293 | 348 | 314 | 344 | 300 |
| $\mathbf{1 6 4}$ | 163 | 164 | 160 | 153 | 151 | 164 | 160 | 123 |
| $\mathbf{1 , 1 6 7}$ | 1,176 | 1,133 | 1,160 | 1,070 | 1,098 | 1,056 | 1,100 | 1,009 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{1 5 4}$ | 153 | 155 | 146 | 145 | 140 | 150 | 139 | 151 |
| $\mathbf{2 6}$ | 34 | 35 | 33 | 36 | 31 | 30 | 29 | 31 |
| $\mathbf{1 8 0}$ | 187 | 190 | 179 | 181 | 171 | 180 | 168 | 182 |
| $\mathbf{2 9 1}$ | 277 | 266 | 256 | 258 | 240 | 222 | 218 | 237 |
| $\mathbf{2 8}$ | 27 | 28 | 27 | 27 | 29 | 29 | 29 | 29 |
| $\mathbf{3 1 9}$ | 304 | 294 | 283 | 285 | 269 | 251 | 247 | 266 |
| $\mathbf{3 4}$ | 32 | 32 | 31 | 32 | 30 | 31 | 30 | 29 |
| $\mathbf{3 2}$ | 31 | 32 | 31 | 28 | 31 | 34 | 32 | 31 |
| $\mathbf{1 4}$ | 15 | 15 | 13 | 15 | 14 | 15 | 15 | 14 |
| $\mathbf{8 0}$ | 78 | 79 | 75 | 75 | 75 | 80 | 77 | 74 |
| $\mathbf{7 8}$ | 70 | 72 | 65 | 79 | 59 | 51 | 47 | 69 |
| $\mathbf{6 1}$ | 43 | 52 | 45 | 59 | 45 | 39 | 36 | 45 |
| $\mathbf{1 8}$ | 17 | 12 | 15 | 16 | 15 | 14 | 17 | 12 |
| $\mathbf{2 , 0 8 7}$ | 2,047 | 2,412 | 1,979 | 1,930 | 1,878 | 1,825 | 1,988 | 1,823 |


|  |  |  |
| ---: | ---: | ---: |
| $\mathbf{2 , 5 0 2}$ | 2,397 | 2,285 |
| $\mathbf{1 , 4 8 3}$ | 1,299 | 1,236 |
| $\mathbf{6 5 1}$ | 628 | 569 |
| 4,636 | 4,324 | 4,090 |
| $\mathbf{6 0 8}$ | 574 | 583 |
| 128 | 126 | 114 |
| 736 | 700 | 697 |
| $\mathbf{1 , 0 9 0}$ | 938 | 906 |
| 110 | 114 | 116 |
| $\mathbf{1 , 2 0 0}$ | 1,052 | 1,022 |
| 129 | 123 | 119 |
| 126 | 125 | 126 |
| 57 | 59 | 59 |
| 312 | 307 | 304 |
| 285 | 236 | 233 |
| 201 | 179 | 174 |
| 59 | 62 | 50 |
| $\mathbf{1 , 0 9 6}$ | 761 | 632 |
| $\mathbf{8 , 5 2 5}$ | 7,621 | 7,202 |
|  |  |  |

1 Includes amortization and impairment of software costs (Q4/14: \$35 million; Q3/14: \$33 million).
 in respect of the full settlement of the U.S. Bankruptcy Court adversary proceeding brought by the Estate of Lehman Brothers Holdings, Inc.

## CIBC has three SBUs:

- Retail and Business Banking provides financial advice, as well as banking, investment and authorized insurance products to our clients through the channel that best meets their needs. Through our branches, mobile advisors, and award winning telephone, online, and mobile banking channels, CIBC allows clients to bank when, where, and how they want
- Wealth Management provides relationship-based advisory services and an extensive suite of leading investment solutions to meet the needs of institutional, retail and high net worth clients. Our asset management, retail brokerage and private wealth management businesses combine to create an integrated offer, delivered through more than 1,500 advisors across Canada and the U.S.
- Wholesale Banking provides integrated credit and capital markets products, investment banking advisory services and top-ranked research to corporate, government and institutional clients around the world.

Corporate and Other includes the five functional groups - Technology and Operations, Finance, Administration, Risk Management, and Treasury - that support CIBC's SBUs. The expenses of these functional groups are generally allocated to the business lines within the SBUs, with the exception of Treasury. Corporate and Other also includes our International banking operations comprising mainly CIBC FirstCaribbean, strategic investments in the CIBC Mellon joint ventures and The Bank of N.T. Butterfield and Son Limited, and other income statement and balance sheet items not directly attributable to the business lines.

During the year, the Strategy and Corporate Development functional group was moved into Administration. This change had no impact on our reported results.
(\$ millions)

## Financial results

Retail and Business Banking
Wealth Management
Wholesale Banking
Corporate and Other
Net income

| Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |$\quad$| $\mathbf{6 0 2}$ | 589 | 546 | 746 | 613 | 612 | 572 | 580 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 119 | 121 | 117 | 114 | 103 | 102 | 966 |  |
| $\mathbf{1 3 6}$ | 282 | 213 | 264 | 209 | 212 | 192 | 89 |
| $\mathbf{4 6})$ | $(71)$ | $(570)$ | 53 | $(100)$ | $(48)$ | 7 | 30 |
| $\mathbf{8 1 1}$ | 921 | 306 | 1,177 | 825 | 878 | 862 | 785 |


| $2014$ | $\begin{array}{r} \hline 2013 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2012 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: |
| 2,483 | 2,377 | 2,156 |
| 471 | 385 | 335 |
| 895 | 699 | 589 |
| (634) | (111) | 223 |
| 3,215 | 3,350 | 3,303 |

SEGMENTED INFORMATION - RETAIL AND BUSINESS BANKING

| (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | $\begin{array}{r} 2014 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2013 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2012 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal banking | 1,633 | 1,614 | 1,539 | 1,576 | 1,555 | 1,534 | 1,463 | 1,482 | 1,484 | 6,362 | 6,034 | 5,794 |
| Business banking | 393 | 389 | 368 | 380 | 386 | 386 | 374 | 383 | 380 | 1,530 | 1,529 | 1,508 |
| Other | 24 | 29 | 32 | 299 | 146 | 147 | 148 | 145 | 148 | 384 | 586 | 608 |
| Total revenue | 2,050 | 2,032 | 1,939 | 2,255 | 2,087 | 2,067 | 1,985 | 2,010 | 2,012 | 8,276 | 8,149 | 7,910 |
| Provision for credit losses | 171 | 177 | 173 | 210 | 215 | 241 | 233 | 241 | 255 | 731 | 930 | 1,080 |
| Non-interest expenses | 1,076 | 1,067 | 1,040 | 1,055 | 1,055 | 1,011 | 988 | 997 | 1,001 | 4,238 | 4,051 | 3,950 |
| Income before taxes | 803 | 788 | 726 | 990 | 817 | 815 | 764 | 772 | 756 | 3,307 | 3,168 | 2,880 |
| Income taxes | 201 | 199 | 180 | 244 | 204 | 203 | 192 | 192 | 190 | 824 | 791 | 724 |
| Net income | 602 | 589 | 546 | 746 | 613 | 612 | 572 | 580 | 566 | 2,483 | 2,377 | 2,156 |
| Net income attributable to equity shareholders | 602 | 589 | 546 | 746 | 613 | 612 | 572 | 580 | 566 | 2,483 | 2,377 | 2,156 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 1,429 | 1,411 | 1,357 | 1,437 | 1,445 | 1,421 | 1,380 | 1,410 | 1,403 | 5,634 | 5,656 | 5,518 |
| Non-interest income | 516 | 518 | 486 | 725 | 553 | 559 | 522 | 521 | 533 | 2,245 | 2,155 | 2,098 |
| Intersegment revenue | 105 | 103 | 96 | 93 | 89 | 87 | 83 | 79 | 76 | 397 | 338 | 294 |
|  | 2,050 | 2,032 | 1,939 | 2,255 | 2,087 | 2,067 | 1,985 | 2,010 | 2,012 | 8,276 | 8,149 | 7,910 |
| Average balances ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages ${ }^{2}$ | 150,984 | 148,433 | 146,871 | 146,390 | 145,351 | 144,103 | 143,685 | 144,410 | 145,241 | 148,180 | 144,393 | 145,564 |
| Personal loans | 32,780 | 32,475 | 32,153 | 32,014 | 32,128 | 32,274 | 32,393 | 32,548 | 32,642 | 32,357 | 32,335 | 32,361 |
| Credit card | 11,515 | 11,494 | 11,227 | 13,511 | 14,717 | 14,762 | 14,562 | 15,053 | 15,099 | 11,492 | 14,775 | 15,239 |
| Business lending ${ }^{2,3}$ | 39,292 | 38,249 | 37,649 | 36,542 | 36,309 | 36,070 | 35,637 | 34,939 | 35,151 | 37,947 | 35,739 | 34,374 |
| Interest-earning assets ${ }^{4}$ | 223,266 | 219,767 | 217,133 | 218,049 | 218,235 | 217,143 | 216,648 | 217,302 | 218,703 | 219,574 | 217,338 | 218,529 |
| Deposits | 165,180 | 162,721 | 160,830 | 160,611 | 158,075 | 155,833 | 154,885 | 155,390 | 154,229 | 162,348 | 156,055 | 152,686 |
| Common equity ${ }^{5}$ | 3,945 | 3,851 | 3,810 | 3,771 | 3,914 | 3,772 | 3,808 | 3,570 | 3,433 | 3,845 | 3,766 | 3,319 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |
| .-. Net interest margin on average interest-earning assets ${ }^{4}$ | 2.54\% | 2.55\% | 2.56\% | 2.61\% | 2.63\% | 2.60\% | 2.61\% | 2.57\% | 2.55\% | 2.57\% | 2.60\% | 2.53\% |
| Efficiency ratio | 52.5\% | 52.5\% | 53.6\% | 46.8\% | 50.5\% | 48.9\% | 49.8\% | 49.6\% | 49.7\% | 51.2\% | 49.7\% | 49.9\% |
| Return on equity ${ }^{5}$ | 60.1\% | 60.3\% | 58.1\% | 77.9\% | 61.5\% | 63.8\% | 61.0\% | 63.8\% | 64.8\% | 64.1\% | 62.5\% | 63.8\% |
| Net income attributable to equity shareholders | 602 | 589 | 546 | 746 | 613 | 612 | 572 | 580 | 566 | 2,483 | 2,377 | 2,156 |
| Charge for economic capital ${ }^{5}$ | (122) | (121) | (117) | (119) | (125) | (120) | (118) | (115) | (112) | (479) | (478) | (439) |
| Economic profit ${ }^{5}$ | 480 | 468 | 429 | 627 | 488 | 492 | 454 | 465 | 454 | 2,004 | 1,899 | 1,717 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other information <br> FirstLine mortgages (\$ millions) | 21,253 | 23,585 | 25,743 | 27,410 | 29,759 | 33,665 | 37,135 | 39,836 | 42,973 | 24,488 | 35,082 | 46,624 |
| Number of branches - Canada | 1,129 | 1,126 | 1,123 | 1,119 | 1,115 | 1,109 | 1,108 | 1,103 | 1,102 | 1,129 | 1,115 | 1,102 |
| Number of pavilions (President's Choice Financial) | 298 | 298 | 298 | 296 | 296 | 296 | 287 | 285 | 284 | 298 | 296 | 284 |
| Number of ABMs - Canada | 4,196 | 3,987 | 3,669 | 3,537 | 3,520 | 3,482 | 3,482 | 3,456 | 3,433 | 4,196 | 3,520 | 3,433 |
| Full-time equivalent employees | 21,864 | 22,397 | 22,306 | 22,243 | 21,781 | 22,186 | 21,987 | 22,063 | 21,857 | 21,864 | 21,781 | 21,857 |

1 Loan amounts are stated before any related allowances.
2 Multi-family dwelling mortgages are included in business lending.
3 Comprises loans and acceptances and notional amount of letters of credit.
4 Average interest-earning assets include interest-bearing deposits with banks, securities, and loans net of allowances
5 See Notes to users: Non-GAAP measures.

SEGMENTED INFORMATION - WEALTH MANAGEMENT

| Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | $\begin{array}{r} \hline 2014 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2013 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2012 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 302 | 307 | 292 | 284 | 272 | 267 | 262 | 259 | 256 | 1,185 | 1,060 | 1,014 |
| 203 | 186 | 181 | 172 | 165 | 159 | 153 | 144 | 138 | 742 | 621 | 560 |
| 79 | 75 | 75 | 46 | 33 | 32 | 28 | 29 | 26 | 275 | 122 | 100 |
| 584 | 568 | 548 | 502 | 470 | 458 | 443 | 432 | 420 | 2,202 | 1,803 | 1,674 |
| - | - | 1 | (1) | 1 | - | - | - | - | - | 1 | - |
| 428 | 408 | 395 | 351 | 335 | 326 | 324 | 316 | 310 | 1,582 | 1,301 | 1,238 |
| 156 | 160 | 152 | 152 | 134 | 132 | 119 | 116 | 110 | 620 | 501 | 436 |
| 37 | 39 | 35 | 38 | 31 | 30 | 28 | 27 | 27 | 149 | 116 | 101 |
| 119 | 121 | 117 | 114 | 103 | 102 | 91 | 89 | 83 | 471 | 385 | 335 |
| - | - | 1 | 1 | - | - | - | - | - | 2 | - | - |
| 119 | 121 | 116 | 113 | 103 | 102 | 91 | 89 | 83 | 469 | 385 | 335 |
| 50 | 50 | 48 | 50 | 47 | 46 | 46 | 47 | 46 | 198 | 186 | 187 |
| 641 | 623 | 598 | 546 | 514 | 500 | 481 | 465 | 451 | 2,408 | 1,960 | 1,783 |
| (107) | (105) | (98) | (94) | (91) | (88) | (84) | (80) | (77) | (404) | (343) | (296) |
| 584 | 568 | 548 | 502 | 470 | 458 | 443 | 432 | 420 | 2,202 | 1,803 | 1,674 |
| 2,125 | 2,070 | 2,076 | 1,938 | 1,848 | 1,835 | 1,817 | 1,803 | 1,695 | 2,052 | 1,826 | 1,619 |
| 73.1\% | 71.9\% | 72.2\% | 69.9\% | 71.4\% | 71.2\% | 72.9\% | 73.2\% | 73.8\% | 71.8\% | 72.2\% | 74.0\% |
| 21.9\% | 22.7\% | 22.4\% | 22.5\% | 21.5\% | 21.3\% | 19.8\% | 19.0\% | 18.7\% | 22.4\% | 20.4\% | 19.6\% |
| 119 | 121 | 116 | 113 | 103 | 102 | 91 | 89 | 83 | 469 | 385 | 335 |
| (65) | (65) | (63) | (62) | (59) | (58) | (56) | (58) | (55) | (255) | (231) | (214) |
| 54 | 56 | 53 | 51 | 44 | 44 | 35 | 31 | 28 | 214 | 154 | 121 |
| 196,312 | 195,168 | 190,480 | 182,173 | 151,761 | 145,429 | 146,183 | 145,003 | 141,946 | 196,312 | 151,761 | 141,946 |
| 23,460 | 22,601 | 21,987 | 21,105 | 15,412 | 15,491 | 16,600 | 17,626 | 17,912 | 23,460 | 15,412 | 17,912 |
| 76,984 | 76,438 | 73,528 | 69,630 | 66,687 | 63,804 | 63,280 | 60,301 | 57,225 | 76,984 | 66,687 | 57,225 |
| 296,756 | 294,207 | 285,995 | 272,908 | 233,860 | 224,724 | 226,063 | 222,930 | 217,083 | 296,756 | 233,860 | 217,083 |
| 40,081 | 38,474 | 37,661 | 36,202 | 14,073 | 13,790 | 13,845 | 13,800 | 13,667 | 40,081 | 14,073 | 13,667 |
| 22,563 | 21,765 | 21,270 | 20,414 | 15,412 | 15,491 | 16,600 | 17,626 | 17,912 | 22,563 | 15,412 | 17,912 |
| 76,984 | 76,438 | 73,528 | 69,630 | 66,687 | 63,804 | 63,280 | 60,301 | 57,225 | 76,984 | 66,687 | 57,225 |
| 139,628 | 136,677 | 132,459 | 126,246 | 96,172 | 93,085 | 93,725 | 91,727 | 88,804 | 139,628 | 96,172 | 88,804 |
| 4,169 | 4,176 | 4,108 | 4,056 | 3,840 | 3,837 | 3,792 | 3,765 | 3,783 | 4,169 | 3,840 | 3,783 |


| Financial results |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retail brokerage | 302 | 307 | 292 | 284 | 272 | 267 | 262 | 259 | 256 |
| Asset management | 203 | 186 | 181 | 172 | 165 | 159 | 153 | 144 | 138 |
| Private wealth management | 79 | 75 | 75 | 46 | 33 | 32 | 28 | 29 | 26 |
| Total revenue | 584 | 568 | 548 | 502 | 470 | 458 | 443 | 432 | 420 |
| Provision for (reversal of) credit losses | - | - | 1 | (1) | 1 | - | - | - | - |
| Non-interest expenses | 428 | 408 | 395 | 351 | 335 | 326 | 324 | 316 | 310 |
| Income before taxes | 156 | 160 | 152 | 152 | 134 | 132 | 119 | 116 | 110 |
| Income taxes | 37 | 39 | 35 | 38 | 31 | 30 | 28 | 27 | 27 |
| Net income | 119 | 121 | 117 | 114 | 103 | 102 | 91 | 89 | 83 |
| Net income attributable to: Non-controlling interests | - | - | 1 | 1 | - | - | - | - | - |
| Equity shareholders | 119 | 121 | 116 | 113 | 103 | 102 | 91 | 89 | 83 |
| Total revenue |  |  |  |  |  |  |  |  |  |
| Net interest income | 50 | 50 | 48 | 50 | 47 | 46 | 46 | 47 | 46 |
| Non-interest income | 641 | 623 | 598 | 546 | 514 | 500 | 481 | 465 | 451 |
| Intersegment revenue | (107) | (105) | (98) | (94) | (91) | (88) | (84) | (80) | (77) |
|  | 584 | 568 | 548 | 502 | 470 | 458 | 443 | 432 | 420 |
| Average balances |  |  |  |  |  |  |  |  |  |
| Financial measures |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 73.1\% | 71.9\% | 72.2\% | 69.9\% | 71.4\% | 71.2\% | 72.9\% | 73.2\% | 73.8\% |
| Return on equity ${ }^{1}$ | 21.9\% | 22.7\% | 22.4\% | 22.5\% | 21.5\% | 21.3\% | 19.8\% | 19.0\% | 18.7\% |
| Net income attributable to equity shareholders | 119 | 121 | 116 | 113 | 103 | 102 | 91 | 89 | 83 |
| Charge for economic capital ${ }^{1}$ | (65) | (65) | (63) | (62) | (59) | (58) | (56) | (58) | (55) |
| Economic profit ${ }^{1}$ | 54 | 56 | 53 | 51 | 44 | 44 | 35 | 31 | 28 |

1 See Notes to users: Non-GAAP measures
2 Assets under management are included in assets under administration.
3 Excludes internally managed mandates

SEGMENTED INFORMATION - WHOLESALE BANKING
(\$ millions)

| Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 2014 | 2013 | 2012 |
| :---: | :---: | :---: |
| 12M | 12M | 12M |
| 1,193 | 1,265 | 1,193 |
| 1,120 | 919 | 793 |
| 111 | 56 | 41 |
| 2,424 | 2,240 | 2,027 |
| 43 | 44 | 142 |
| 1,219 | 1,317 | 1,109 |
| 1,162 | 879 | 776 |
| 267 | 180 | 187 |
| 895 | 699 | 589 |
| 895 | 699 | 589 |

Financial results
Capital markets
Corporate and investment banking
Other
Total revenue ${ }^{1}$
Provision for (reversal of) credit losses
Non-interest expenses
Income before taxes
Income taxes ${ }^{1}$
Net income
Net income attributable to equity shareholders

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 196 | 336 | 331 | 330 | 279 | 348 | 311 | 327 | 294 |
| $\mathbf{2 6 5}$ | 330 | 275 | 250 | 246 | 240 | 222 | 211 | 204 |
| $\mathbf{7}$ | 4 | - | 100 | $(5)$ | 1 | 41 | 19 | 69 |
| 468 | 670 | 606 | 680 | 520 | 589 | 574 | 557 | 567 |
| 14 | 6 | 21 | 2 | $(1)$ | 14 | 21 | 10 | 66 |
| 293 | 279 | 318 | 329 | 271 | 303 | 298 | 445 | 261 |
| 161 | 385 | 267 | 349 | 250 | 272 | 255 | 102 | 240 |
| 25 | 103 | 54 | 85 | 41 | 60 | 63 | 16 | 53 |
| 136 | 282 | 213 | 264 | 209 | 212 | 192 | 86 | 187 |
| 136 | 282 | 213 | 264 | 209 | 212 | 192 | 86 | 187 |

## Net interest income <br> Non-interest income

Intersegment revenue

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 374 | 400 | 398 | 389 | 349 | 357 | 362 | 335 | 312 |
| $\mathbf{9 2}$ | 268 | 206 | 290 | 169 | 231 | 211 | 221 | 254 |
| $\mathbf{2}$ | 2 | 2 | 1 | 2 | 1 | 1 | 1 | 1 |
| 468 | 670 | 606 | 680 | 520 | 589 | 574 | 557 | 567 |


|  |  |  |
| ---: | ---: | ---: |
| $\mathbf{1 , 5 6 1}$ | 1,403 | 1,113 |
| 856 | 832 | 912 |
| $\mathbf{7}$ | 5 | 2 |
| $\mathbf{2 , 4 2 4}$ | 2,240 | 2,027 |

Average balances
Loans and acceptances, net of allowance
Trading securities
Deposits
Common equity ${ }^{2}$
Financial measures
Efficiency ratio
Return on equity ${ }^{2}$
Net income attributable to equity shareholders
Charge for economic capital ${ }^{2}$
Economic profit ${ }^{2}$

| 25,705 | 25,080 | 24,933 | 24,141 | 23,113 | 22,134 | 21,135 | 20,045 | 19,919 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{4 7 , 1 4 7}$ | 46,186 | 44,819 | 46,006 | 42,519 | 42,981 | 42,377 | 42,386 | 39,103 |
| $\mathbf{1 4 , 4 4 0}$ | 13,315 | 11,297 | 11,095 | 10,132 | 8,621 | 8,135 | 7,883 | 6,979 |
| $\mathbf{2 , 4 2 3}$ | 2,334 | 2,389 | 2,300 | 2,229 | 2,139 | 2,011 | 2,066 | 2,082 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{6 2 . 6 \%}$ | $41.5 \%$ | $52.6 \%$ | $48.3 \%$ | $52.3 \%$ | $51.3 \%$ | $52.0 \%$ | $79.9 \%$ | $46.1 \%$ |
| $\mathbf{2 1 . 8 \%}$ | $47.5 \%$ | $36.0 \%$ | $44.9 \%$ | $36.5 \%$ | $38.6 \%$ | $38.6 \%$ | $15.8 \%$ | $35.0 \%$ |
| $\mathbf{1 3 6}$ | 282 | 213 | 264 | 209 | 212 | 192 | 86 | 187 |
| $\mathbf{( 7 5 )}$ | $(73)$ | $(73)$ | $(73)$ | $(72)$ | $(69)$ | $(61)$ | $(67)$ | $(67)$ |
| $\mathbf{6 1}$ | 209 | 140 | 191 | 137 | 143 | 131 | 19 | 120 |


|  |  |  |
| ---: | ---: | ---: |
| $\mathbf{2 4 , 9 5 3}$ | 21,611 | 18,375 |
| $\mathbf{4 6 , 0 5 0}$ | 42,567 | 36,413 |
| $\mathbf{1 2 , 5 4 7}$ | 8,697 | 6,415 |
| $\mathbf{2 , 3 6 1}$ | 2,112 | 1,989 |

## Other information

Full-time equivalent employees

| 1,304 | 1,327 | 1,248 | 1,244 | 1,273 | 1,302 | 1,245 | 1,261 | 1,268 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


|  |  |  |
| :---: | :---: | :---: |
| $\mathbf{5 0 . 3 \%}$ | $58.8 \%$ | $54.7 \%$ |
| $\mathbf{3 7 . 4 \%}$ | $32.4 \%$ | $28.5 \%$ |
| $\mathbf{8 9 5}$ | 699 | 589 |
| $\mathbf{( 2 9 4 )}$ | $(269)$ | $(262)$ |
| $\mathbf{6 0 1}$ | 430 | 327 |
| $\mathbf{1 , 3 0 4}$ | 1,273 | 1,268 |

1 Includes TEB adjustment (Q4/14: \$85 million; Q3/14: \$102 million). The equivalent amounts are offset in Corporate and Other.
2 See Notes to users: Non-GAAP measures

SEGMENTED INFORMATION - CORPORATE AND OTHER

| (\$ millions) | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | $\begin{array}{r} \hline 2014 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2013 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2012 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |
| International banking | 150 | 151 | 146 | 154 | 148 | 142 | 140 | 163 | 149 | 601 | 593 | 582 |
| Other | (35) | (63) | (72) | 43 | (45) | (7) | (18) | 3 | (9) | (127) | (67) | 292 |
| Total revenue ${ }^{1}$ | 115 | 88 | 74 | 197 | 103 | 135 | 122 | 166 | 140 | 474 | 526 | 874 |
| Provision for credit losses | 9 | 12 | 135 | 7 | 56 | 65 | 11 | 14 | 7 | 163 | 146 | 69 |
| Non-interest expenses | 290 | 293 | 659 | 244 | 269 | 238 | 215 | 230 | 251 | 1,486 | 952 | 905 |
| Income (loss) before taxes | (184) | (217) | (720) | (54) | (222) | (168) | (104) | (78) | (118) | $(1,175)$ | (572) | (100) |
| Income taxes ${ }^{1}$ | (138) | (146) | (150) | (107) | (122) | (120) | (111) | (108) | (125) | (541) | (461) | (323) |
| Net income (loss) | (46) | (71) | (570) | 53 | (100) | (48) | 7 | 30 | 7 | (634) | (111) | 223 |
| Net income (loss) attributable to: Non-controlling interests | 2 | 3 | (12) | 2 | (7) | 1 | 2 | 2 | 3 | (5) | (2) | 9 |
| Equity shareholders | (48) | (74) | (558) | 51 | (93) | (49) | 5 | 28 | 4 | (629) | (109) | 214 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 28 | 14 | (5) | 29 | 52 | 59 | 34 | 63 | 87 | 66 | 208 | 508 |
| Non-interest income | 87 | 74 | 79 | 168 | 51 | 76 | 88 | 103 | 53 | 408 | 318 | 366 |
|  | 115 | 88 | 74 | 197 | 103 | 135 | 122 | 166 | 140 | 474 | 526 | 874 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| . Individuals | 13,292 | 14,270 | 18,041 | 17,172 | 16,997 | 16,651 | 16,390 | 14,709 | 14,413 | 13,292 | 16,997 | 14,413 |
| Institutions ${ }^{3}$ | 1,397,855 | 1,393,121 | 1,348,251 | 1,300,414 | 1,249,863 | 1,206,005 | 1,209,143 | 1,175,131 | 1,197,989 | 1,397,855 | 1,249,863 | 1,197,989 |
|  | 1,411,147 | 1,407,391 | 1,366,292 | 1,317,586 | 1,266,860 | 1,222,656 | 1,225,533 | 1,189,840 | 1,212,402 | 1,411,147 | 1,266,860 | 1,212,402 |
| Assets under management ${ }^{2}$ Individuals | 259 | 240 | 115 | 119 | 120 | 119 | 110 | 95 | 109 | 259 | 120 | 109 |
| Institutions | 182 | 192 | 313 | 342 | 351 | 348 | 335 | 331 | 310 | 182 | 351 | 310 |
|  | 441 | 432 | 428 | 461 | 471 | 467 | 445 | 426 | 419 | 441 | 471 | 419 |
| Full-time equivalent employees | 17,087 | 17,261 | 16,245 | 16,030 | 16,145 | 16,191 | 16,033 | 15,704 | 15,687 | 17,087 | 16,145 | 15,687 |
| 1 TEB adjusted. See footnote 1 on page 11 for deta <br> 2 Assets under management are included in assets <br> 3 Includes the full contract amount noted in the table | inistration. ting to assets | nder administr | tion or custod | under a $50 / 50$ | int venture of | IBC and The | k of New | Mellon. |  |  |  |  |
|  | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | $\begin{array}{r} 2014 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2013 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2012 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| Assets under administration (CIBC Mellon) | 1,347,161 | 1,345,184 | 1,299,641 | 1,251,081 | 1,203,322 | 1,159,634 | 1,157,786 | 1,124,637 | 1,144,879 | 1,347,161 | 1,203,322 | 1,144,879 |



Trading revenue ${ }^{1}$
$\quad$ Net interest income (TEB) ${ }^{2}$
$\quad$ Non-interest income ${ }^{2}$
Total trading revenue (TEB)
TEB adjustment ${ }^{3}$
Total trading revenue
Trading revenue as a \% of total revenue
Trading revenue (TEB) as a \% of total revenue

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 235 | 263 | 286 | 265 | 230 | 240 | 261 | 238 | 224 |
| $\mathbf{( 1 2 3 )}$ | $(42)$ | $(12)$ | 1 | $(9)$ | 21 | 1 | 14 | $(17)$ |
| $\mathbf{1 1 2}$ | 221 | 274 | 266 | 221 | 261 | 262 | 252 | 207 |
| $\mathbf{8 5}$ | 102 | 124 | 110 | 78 | 90 | 97 | 91 | 91 |
| $\mathbf{2 7}$ | 119 | 150 | 156 | 143 | 171 | 165 | 161 | 116 |
| $\mathbf{0 . 8} \%$ | $3.5 \%$ | $4.7 \%$ | $4.3 \%$ | $4.5 \%$ | $5.3 \%$ | $5.3 \%$ | $5.1 \%$ | $3.7 \%$ |
| $\mathbf{3 . 5} \%$ | $6.6 \%$ | $8.7 \%$ | $7.3 \%$ | $6.9 \%$ | $8.0 \%$ | $8.4 \%$ | $8.0 \%$ | $6.6 \%$ |


|  |  |  |
| ---: | ---: | ---: |
| $\mathbf{1 , 0 4 9}$ | 969 | 762 |
| $\mathbf{( 1 7 6 )}$ | 27 | 53 |
| $\mathbf{8 7 3}$ | 996 | 815 |
| $\mathbf{4 2 1}$ | 356 | 280 |
| $\mathbf{4 5 2}$ | 640 | 535 |
| $\mathbf{3 . 4} \%$ | $5.0 \%$ | $4.3 \%$ |
| $\mathbf{6 . 5} \%$ | $7.8 \%$ | $6.5 \%$ |



|  |  |  |
| ---: | ---: | ---: |
| $(20)$ | 135 | 146 |
| 392 | 344 | 323 |
| 369 | 333 | 235 |
| 48 | 55 | 52 |
| 35 | 77 | 7 |
| 49 | 52 | 52 |
| 873 | 996 | 815 |
| 421 | 356 | 280 |
| 452 | 640 | 535 |

Foreign exchange revenue
Foreign exchange trading revenue
Foreign exchange other than trading ${ }^{5}$

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 106 | 89 | 90 | 107 | 80 | 97 | 84 | 83 | 73 |
| - | 10 | 12 | 21 | 5 | 18 | 17 | 4 | 9 |
| 106 | 99 | 102 | 128 | 85 | 115 | 101 | 87 | 82 |


|  |  |  |
| ---: | ---: | ---: |
| 392 | 344 | 323 |
| 43 | 44 | 91 |
| 435 | 388 | 414 |



 income.
 performance.
3 Reported within Wholesale Banking. See "Strategic business units overview" section in our 2014 annual MD\&A for further details
4 Includes TEB adjustment (Q4/14: \$85 million; Q3/14: \$102 million).
5 See footnote 2 on page 6 under Non-interest income.

## CONSOLIDATED BALANCE SHEET

| (\$ millions) | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |  |  |  |
| Cash and non-interest-bearing deposits with banks | 2,694 | 2,975 | 2,873 | 2,239 | 2,211 | 2,462 | 2,586 | 2,302 | 2,613 |
| Interest-bearing deposits with banks | 10,853 | 8,217 | 7,815 | 4,034 | 4,168 | 5,902 | 4,364 | 3,334 | 2,114 |
| Securities |  |  |  |  |  |  |  |  |  |
| Trading | 47,061 | 48,095 | 45,148 | 45,317 | 44,070 | 42,887 | 45,808 | 40,840 | 40,330 |
| AFS | 12,228 | 21,105 | 21,769 | 25,406 | 27,627 | 24,915 | 25,297 | 25,878 | 24,700 |
| FVO | 253 | 261 | 287 | 294 | 287 | 286 | 308 | 303 | 304 |
| Cash collateral on securities borrowed | 3,389 | 3,238 | 2,891 | 3,050 | 3,417 | 4,418 | 3,707 | 3,477 | 3,311 |
| Securities purchased under resale agreements | 33,407 | 25,105 | 24,434 | 24,145 | 25,311 | 27,117 | 22,779 | 25,581 | 25,163 |
| Loans |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 157,526 | 155,013 | 152,569 | 151,934 | 150,938 | 149,440 | 148,768 | 149,008 | 150,056 |
| Personal | 35,458 | 35,096 | 34,746 | 34,363 | 34,441 | 34,532 | 34,753 | 34,785 | 35,323 |
| Credit card | 11,629 | 11,577 | 11,545 | 11,434 | 14,772 | 14,800 | 14,794 | 14,798 | 15,153 |
| Business and government | 56,075 | 54,232 | 52,246 | 50,256 | 48,207 | 46,390 | 46,201 | 44,625 | 43,624 |
| Allowance for credit losses | $(1,660)$ | $(1,703)$ | $(1,726)$ | $(1,620)$ | $(1,698)$ | $(1,759)$ | $(1,756)$ | $(1,820)$ | $(1,860)$ |
| Other |  |  |  |  |  |  |  |  |  |
| Derivative instruments | 20,680 | 18,227 | 19,346 | 24,489 | 19,947 | 20,715 | 25,454 | 25,085 | 27,039 |
| Customers' liability under acceptances | 9,212 | 8,274 | 9,300 | 10,452 | 9,720 | 10,824 | 9,538 | 9,749 | 10,436 |
| Land, buildings and equipment | 1,797 | 1,728 | 1,741 | 1,795 | 1,719 | 1,663 | 1,660 | 1,665 | 1,683 |
| Goodwill | 1,450 | 1,435 | 1,438 | 1,870 | 1,733 | 1,722 | 1,708 | 1,700 | 1,701 |
| Software and other intangible assets | 967 | 918 | 897 | 881 | 756 | 722 | 689 | 673 | 656 |
| Investments in equity-accounted associates and joint ventures | 1,923 | 1,842 | 1,766 | 1,715 | 1,695 | 1,632 | 1,594 | 1,572 | 1,618 |
| Deferred tax assets | 506 | 505 | 536 | 548 | 526 | 528 | 651 | 681 | 683 |
| Other assets | 9,455 | 9,282 | 7,481 | 8,353 | 8,159 | 7,957 | 8,316 | 8,272 | 8,472 |
| Total assets | 414,903 | 405,422 | 397,102 | 400,955 | 398,006 | 397,153 | 397,219 | 392,508 | 393,119 |
| LIABILITIES AND EQUITY |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Personal | 130,085 | 129,198 | 128,128 | 127,344 | 125,034 | 121,861 | 120,369 | 119,148 | 118,153 |
| Business and government | 148,793 | 142,245 | 136,073 | 134,894 | 134,736 | 135,927 | 131,649 | 130,685 | 125,055 |
| Bank | 7,732 | 7,700 | 7,182 | 5,717 | 5,592 | 6,155 | 5,629 | 5,218 | 4,723 |
| Secured borrowings | 38,783 | 43,171 | 42,640 | 46,381 | 49,802 | 49,171 | 51,393 | 52,916 | 52,413 |
| Obligations related to securities sold short | 12,999 | 12,803 | 12,263 | 13,214 | 13,327 | 13,255 | 13,566 | 12,315 | 13,035 |
| Cash collateral on securities lent | 903 | 1,359 | 1,236 | 1,176 | 2,099 | 1,700 | 1,581 | 1,460 | 1,593 |
| Capital Trust securities | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | 1,678 |
| Obligations related to securities sold under repurchase agreements | 9,862 | 9,437 | 8,411 | 6,396 | 4,887 | 6,348 | 5,702 | 4,516 | 6,631 |
| Other |  |  |  |  |  |  |  |  |  |
| Derivative instruments | 21,841 | 17,957 | 18,746 | 22,244 | 19,724 | 20,476 | 25,073 | 24,551 | 27,091 |
| Acceptances | 9,212 | 8,274 | 9,300 | 10,452 | 9,721 | 10,824 | 9,547 | 9,797 | 10,481 |
| Deferred tax liabilities | 29 | 29 | 30 | 31 | 33 | 36 | 35 | 34 | 35 |
| Other liabilities | 10,903 | 10,550 | 10,623 | 9,986 | 10,829 | 9,737 | 11,174 | 10,539 | 11,041 |
| Subordinated indebtedness | 4,978 | 4,187 | 4,226 | 4,233 | 4,228 | 4,218 | 4,802 | 4,791 | 4,823 |
| Equity |  |  |  |  |  |  |  |  |  |
| Preferred shares | 1,031 | 1,281 | 1,381 | 1,706 | 1,706 | 1,706 | 1,706 | 1,706 | 1,706 |
| Common shares | 7,782 | 7,758 | 7,745 | 7,750 | 7,753 | 7,757 | 7,743 | 7,765 | 7,769 |
| Contributed surplus | 75 | 78 | 82 | 82 | 82 | 82 | 80 | 79 | 85 |
| Retained earnings | 9,626 | 9,258 | 8,820 | 8,985 | 8,318 | 7,954 | 7,486 | 7,183 | 7,002 |
| AOCl | 105 | (18) | 60 | 138 | (40) | (220) | (482) | (359) | (365) |
| Total shareholders' equity | 18,619 | 18,357 | 18,088 | 18,661 | 17,819 | 17,279 | 16,533 | 16,374 | 16,197 |
| Non-controlling interests | 164 | 155 | 156 | 226 | 175 | 166 | 166 | 164 | 170 |
| Total equity | 18,783 | 18,512 | 18,244 | 18,887 | 17,994 | 17,445 | 16,699 | 16,538 | 16,367 |
| Total liabilities and equity | 414,903 | 405,422 | 397,102 | 400,955 | 398,006 | 397,153 | 397,219 | 392,508 | 393,119 |

$\mathrm{n} / \mathrm{a}$ Not applicable. Commencing November 1, 2012, CIBC Capital Trust was deconsolidated. See "External reporting changes" on page 1 for additional details.

| (\$ millions) | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |
| Cash and deposits with banks | 17,650 | 16,838 | 14,133 | 13,271 | 12,824 | 11,649 | 9,865 | 7,346 | 8,396 |
| Securities | 68,975 | 68,543 | 68,838 | 74,262 | 69,531 | 68,961 | 70,108 | 69,836 | 64,066 |
| Securities borrowed or purchased under resale agreements | 30,954 | 30,793 | 29,600 | 30,125 | 32,767 | 30,387 | 30,996 | 30,736 | 31,214 |
| Loans and acceptances, net of allowance | 264,877 | 260,284 | 257,336 | 256,727 | 255,435 | 253,626 | 252,192 | 251,909 | 253,308 |
| Other | 35,958 | 34,578 | 36,378 | 35,634 | 34,682 | 37,985 | 41,142 | 42,232 | 43,710 |
| Total assets | 418,414 | 411,036 | 406,285 | 410,019 | 405,239 | 402,608 | 404,303 | 402,059 | 400,694 |
| Liabilities and equity Deposits | 329,059 | 321,624 | 317,278 | 321,893 | 320,723 | 314,611 | 312,164 | 307,976 | 303,352 |
| Obligations related to securities lent or sold short or under repurchase agreements | 27,046 | 27,278 | 25,635 | 25,743 | 22,739 | 22,746 | 23,961 | 24,525 | 23,094 |
| Capital Trust securities | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | 1,674 |
| Other | 39,092 | 39,181 | 40,094 | 39,700 | 39,795 | 43,788 | 46,615 | 48,201 | 51,097 |
| Subordinated indebtedness | 4,253 | 4,213 | 4,216 | 4,213 | 4,223 | 4,425 | 4,777 | 4,786 | 4,824 |
| Shareholders' equity | 18,806 | 18,586 | 18,875 | 18,286 | 17,591 | 16,868 | 16,619 | 16,404 | 16,489 |
| Non-controlling interests | 158 | 154 | 187 | 184 | 168 | 170 | 167 | 167 | 164 |
| Total liabilities and equity | 418,414 | 411,036 | 406,285 | 410,019 | 405,239 | 402,608 | 404,303 | 402,059 | 400,694 |
| Average interest-earning assets ${ }^{1}$ | 370,020 | 363,422 | 356,492 | 361,844 | 357,757 | 351,761 | 350,144 | 347,038 | 343,840 |


| $\begin{array}{r} 2014 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2013 \\ 12 \mathrm{M} \end{array}$ | $\begin{gathered} 2012 \\ 12 \mathrm{M} \end{gathered}$ |
| :---: | :---: | :---: |
| 15,484 | 10,426 | 7,945 |
| 70,165 | 69,604 | 64,310 |
| 30,374 | 31,224 | 28,574 |
| 259,826 | 253,300 | 251,873 |
| 35,632 | 38,992 | 44,453 |
| 411,481 | 403,546 | 397,155 |
| 322,506 | 313,883 | 299,205 |
| 26,432 | 23,489 | 24,260 |
| n/a | n/a | 1,649 |
| 39,512 | 44,582 | 50,478 |
| 4,224 | 4,551 | 5,020 |
| 18,636 | 16,873 | 16,380 |
| 171 | 168 | 163 |
| 411,481 | 403,546 | 397,155 |
| 362,997 | 351,687 | 341,053 |

1 Average interest-earning assets include interest-bearing deposits with banks, securities, cash collateral on securities borrowed, securities purchased under resale agreements, and loans net of allowances.
n/a Not applicable. Commencing November 1, 2012 CIBC Capital Trust was deconsolidated. See "External reporting changes" on page 1 for additional details.
GOODWILL, SOFTWARE AND OTHER INTANGIBLE ASSETS

| (\$ millions) | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Goodwill |  |  |  |  |  |  |  |  |  |
| Opening balance | 1,435 | 1,438 | 1,870 | 1,733 | 1,722 | 1,708 | 1,700 | 1,701 | 1,682 |
| Acquisitions | - | - | 1 | 83 | - | - | - | - | 22 |
| Impairment | - | - | (420) | - | - | - | - | - | - |
| Adjustments ${ }^{1}$ | 15 | (3) | (13) | 54 | 11 | 14 | 8 | (1) | (3) |
| Closing balance | 1,450 | 1,435 | 1,438 | 1,870 | 1,733 | 1,722 | 1,708 | 1,700 | 1,701 |
|  |  |  |  |  |  |  |  |  |  |
| Software |  |  |  |  |  |  |  |  |  |
| Opening balance | 568 | 535 | 509 | 483 | 446 | 407 | 387 | 364 | 384 |
| Changes, net of amortization and impairment ${ }^{1}$ | 50 | 33 | 26 | 26 | 37 | 39 | 20 | 23 | (20) |
| Closing balance | 618 | 568 | 535 | 509 | 483 | 446 | 407 | 387 | 364 |
| Other intangible assets |  |  |  |  |  |  |  |  |  |
| Opening balance | 350 | 362 | 372 | 273 | 276 | 282 | 286 | 292 | 289 |
| Acquisitions / Additions | - | - | - | 93 | - | - | - | - | 10 |
| Amortization and impairment | (7) | (7) | (7) | (6) | (5) | (8) | (6) | (5) | (7) |
| Adjustments ${ }^{1}$ | 6 | (5) | (3) | 12 | 2 | 2 | 2 | (1) | - |
| Closing balance | 349 | 350 | 362 | 372 | 273 | 276 | 282 | 286 | 292 |
| Software and other intangible assets | 967 | 918 | 897 | 881 | 756 | 722 | 689 | 673 | 656 |

1 Includes foreign currency translation adjustments.

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

(\$ millions)

## Net income

OCI, net of tax, that is subject to subsequent reclassification to net income
Net foreign currency translation adjustments
Net gains (losses) on investments in foreign operations
Net (gains) losses on investments in foreign operations reclassified to net income
Net gains (losses) on hedges of investments in foreign operations
Net (gains) losses on hedges of investments in foreign operations reclassified to net income
Net change in AFS securities
Net gains (losses) on AFS securities
Net (gains) losses on AFS securities reclassified to net income
Net change in cash flow hedges
Net gains (losses) on derivatives designated as cash flow hedges
Net (gains) losses on derivatives designated as cash flow hedges reclassified to net income
OCI , net of tax, that is not subject to subsequent reclassification to net income
Net gains (losses) on post-employment defined benefit plans

## Total OCI ${ }^{1}$

Comprehensive income
Comprehensive income (loss) attributable to non-controlling interests
Preferred shareholders
Common shareholders
Comprehensive income attributable to equity shareholders

```
Q4/14 
```

| $\mathbf{8 1 1}$ | 921 | 306 | 1,177 | 825 | 878 | 862 | 785 | 843 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{2 9 6}$ | $(48)$ | $(153)$ | 599 | 143 | 165 | 82 | $(21)$ | 36 |
| - | - | - | - | - | - | - | - | - |
| $\mathbf{( 1 6 5 )}$ | 26 | 82 | $(368)$ | $(93)$ | $(102)$ | $(53)$ | 11 | $(50)$ |
| - | - | - | - | - | - | - | - | - |
| $\mathbf{1 3 1}$ | $(22)$ | $(71)$ | 231 | 50 | 63 | 29 | $(10)$ | $(14)$ |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{3 6}$ | 47 | 24 | 45 | 74 | $(114)$ | 77 | 20 | 36 |
| $\mathbf{( 3 7 )}$ | $(15)$ | $(56)$ | $(38)$ | $(7)$ | $(36)$ | $(60)$ | $(52)$ | $(48)$ |
| $\mathbf{( 1 )}$ | 32 | $(32)$ | 7 | 67 | $(150)$ | 17 | $(32)$ | $(12)$ |
| $\mathbf{1 3}$ | 20 | 66 | $(5)$ | 60 | 7 | $(33)$ | 28 | 21 |
| $\mathbf{( 1 3 )}$ | $(21)$ | $(50)$ | 3 | $(47)$ | $(11)$ | 27 | $(20)$ | $(15)$ |
| - | $(1)$ | 16 | $(2)$ | 13 | $(4)$ | $(6)$ | 8 | 6 |
| $\mathbf{( 7 )}$ | $(87)$ | 9 |  |  |  |  |  |  |
| $\mathbf{1 2 3}$ | $(78)$ | $(78)$ | 178 | 50 | 353 | $(180)$ | 40 | $(96)$ |
| $\mathbf{9 3 4}$ | 843 | 228 | 1,355 | 1,005 | 1,140 | 739 | 791 | 727 |
| $\mathbf{2}$ | 3 | $(11)$ | 3 | $(7)$ | 1 | 2 | 2 | 3 |
| $\mathbf{1 8}$ | 19 | 25 | 25 | 24 | 25 | 25 | 25 | 29 |
| $\mathbf{9 1 4}$ | 821 | 214 | 1,327 | 988 | 1,114 | 712 | 764 | 695 |
| $\mathbf{9 3 2}$ | 840 | 239 | 1,352 | 1,012 | 1,139 | 737 | 789 | 724 |


| 2014 | 2013 | 2012 |
| ---: | ---: | ---: |
| 12 M | 12 M | 12 M |


| $\mathbf{3 , 2 1 5}$ | 3,350 | 3,303 |
| ---: | ---: | ---: |
|  |  |  |
| $\mathbf{6 9 4}$ | 369 | 65 |
| - | - | 1 |
| $\mathbf{( 4 2 5 )}$ | $(237)$ | $(65)$ |
| - | - | $(1)$ |
| $\mathbf{2 6 9}$ | 132 | - |
|  |  |  |
| $\mathbf{1 5 2}$ | 57 | 208 |
| $\mathbf{( 1 4 6 )}$ | $(155)$ | $(196)$ |
| $\mathbf{6}$ | $(98)$ | 12 |
| $\mathbf{9 4}$ | 62 | 20 |
| $\mathbf{( 8 1 )}$ | $(51)$ | $(13)$ |
| $\mathbf{1 3}$ | 11 | 7 |
| $\mathbf{( 1 4 3 )}$ | 280 | $(454)$ |
| $\mathbf{1 4 5}$ | 325 | $(435)$ |
| $\mathbf{3 , 3 6 0}$ | 3,675 | 2,868 |
| $\mathbf{( 3 )}$ | $(2)$ | 9 |
| $\mathbf{8 7}$ | 99 | 158 |
| $\mathbf{3 , 2 7 6}$ | 3,578 | 2,701 |
| $\mathbf{3 , 3 6 3}$ | 3,677 | 2,859 |

## INCOME TAX ALLOCATED TO EACH COMPONENT OF OCI

(\$ millions)

Income tax (expense) benefit
Subject to subsequent reclassification to net income
Net foreign currency translation adjustments
Net gains (losses) on investments in foreign operations
Net gains (losses) on hedges of investments in foreign operations
Net change in AFS securities
Net gains (losses) on AFS securities
Net (gains) losses on AFS securities reclassified to net income

## Net change in cash flow hedges

Net gains (losses) on derivatives designated as cash flow hedges
Net (gains) losses on derivatives designated as cash flow hedges reclassified to net income
Not subject to subsequent reclassification to net income
Net gains (losses) on post-employment defined benefit plans

| Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{( 2 3 )}$ | 3 | 11 | $(43)$ | $(9)$ | $(12)$ | $(6)$ | 1 | $(9)$ |
| $\mathbf{2 9}$ | $(4)$ | $(13)$ | 55 | 19 | 17 | 10 | $(2)$ | 7 |
| $\mathbf{6}$ | $(1)$ | $(2)$ | 12 | 10 | 5 | 4 | $(1)$ | $(2)$ |
| $\mathbf{3}$ | $(37)$ | $(7)$ | $(30)$ | $(14)$ | $(6)$ | $(19)$ | $(12)$ | $(7)$ |
| $\mathbf{9}$ | 9 | 20 | 21 | 2 | 13 | 22 | 20 | 18 |
| $\mathbf{1 2}$ | $(28)$ | 13 | $(9)$ | $(12)$ | 7 | 3 | 8 | 11 |
| $\mathbf{5}$ | $(7)$ | $(24)$ | 2 | $(22)$ | $(2)$ | 12 | $(10)$ | $(4)$ |
| $\mathbf{5}$ | 7 | 18 | $(1)$ | 17 | 4 | $(10)$ | 7 | 5 |
| - | - | $(6)$ | 1 | $(5)$ | 2 | 2 | $(3)$ | 1 |
| $\mathbf{5}$ | 32 | $(3)$ | 20 | $(19)$ | $(126)$ | 58 | $(14)$ | 32 |
| $\mathbf{2 3}$ | 3 | 2 | 24 | $(26)$ | $(112)$ | 67 | $(10)$ | 42 |


| 2014 | 2013 | 2012 |
| :---: | :---: | :---: |
| 12M | 12M | 12M |
|  |  |  |
| (52) | (26) | (10) |
| 67 | 44 | 11 |
| 15 | 18 | 1 |
| (71) | (51) | (49) |
| 59 | 57 | 65 |
| (12) | 6 | 16 |
| (34) | (22) | (4) |
| 29 | 18 | 4 |
| (5) | (4) | - |
| 54 | (101) | 160 |
| 52 | (81) | 177 |

1 Includes \$4 million of gains (Q3/14: \$1 million of losses) relating to our investments in equity-accounted associates and joint ventures

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

## Preferred shares

Balance at beginning of period
Issue of preferred shares
Redemption of preferred shares
Balance at end of period
Common shares
Balance at beginning of period
Issue of common shares
Purchase of common shares for cancellation
Treasury shares
Balance at end of period
Contributed surplus
Balance at beginning of period
Stock option expense
Stock options exercised
Other
Balance at end of period
Retained earnings
Balance at beginning of period
Net income attributable to equity shareholders
Dividends
Preferred
Common
Premium on redemption of preferred shares
Premium on purchase of common shares for cancellation
Other
Balance at end of period
AOCI, net of tax
AOCI, net of tax, that is subject to subsequent reclassification to net income
Net foreign currency translation adjustments
Balance at beginning of period
Net change in foreign currency translation adjustments
Balance at end of period
Net gains (losses) on AFS securities
Balance at beginning of period
Net change in AFS securities
Balance at end of period
Net gains (losses) on cash flow hedges
Balance at beginning of period
Net change in cash flow hedges
Balance at end of period
AOCI, net of tax, that is not subject to subsequent reclassification to net income Net gains (losses) on post-employment defined benefit plans
alance at beginning of period
Net change in post-employment defined benefit plans
Balance at end of period

## Total AOCI, net of tax

Non-controlling interests
Balance at beginning of period
Net income (loss) attributable to non-controlling interests
Dividends
Other ${ }^{2}$
Balance at end of period
Equity at end of period

| Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,281 | 1,381 | 1,706 | 1,706 | 1,706 | 1,706 | 1,706 | 1,706 | 2,006 |
| - | 400 | - | - | - | - | - | - | - |
| (250) | (500) | (325) | - | - | - | - | - | (300) |
| 1,031 | 1,281 | 1,381 | 1,706 | 1,706 | 1,706 | 1,706 | 1,706 | 1,706 |
| 7,758 | 7,745 | 7,750 | 7,753 | 7,757 | 7,743 | 7,765 | 7,769 | 7,744 |
| 27 | 33 | 12 | 24 | 14 | 15 | 26 | 59 | 64 |
| (5) | (15) | (18) | (27) | (18) | - | (48) | (64) | (39) |
| 2 | (5) | 1 | - | - | (1) | - | 1 | - |
| 7,782 | 7,758 | 7,745 | 7,750 | 7,753 | 7,757 | 7,743 | 7,765 | 7,769 |
| 78 | 82 | 82 | 82 | 82 | 80 | 79 | 85 | 87 |
| 1 | 1 | 2 | 3 | 1 | 2 | 1 | 1 | 1 |
| (4) | (5) | (2) | (3) | (2) | - | (1) | (6) | (3) |
| - | - | - | - | 1 | - | 1 | (1) | - |
| 75 | 78 | 82 | 82 | 82 | 82 | 80 | 79 | 85 |
| 9,258 | 8,820 | 8,985 | 8,318 | 7,954 | 7,486 | 7,183 | 7,009 | 6,689 |
| 809 | 918 | 317 | 1,174 | 832 | 877 | 860 | 783 | 840 |
| (18) | (19) | (25) | (25) | (24) | (25) | (25) | (25) | (29) |
| (398) | (397) | (390) | (382) | (384) | (384) | (376) | (379) | (381) |
| - | - | - | - | - | - | - | - | - |
| (24) | (59) | (67) | (100) | (59) | - | (158) | (205) | (118) |
| (1) | (5) | - | - | (1) | - | 2 | - | 1 |
| 9,626 | 9,258 | 8,820 | 8,985 | 8,318 | 7,954 | 7,486 | 7,183 | 7,002 |


| 2014 | 2013 | 2012 |
| :---: | :---: | :---: |
| 12M | 12M | 12M |
| 1,706 | 1,706 | 2,756 |
| 400 | - | - |
| $(1,075)$ | - | $(1,050)$ |
| 1,031 | 1,706 | 1,706 |
| 7,753 | 7,769 | 7,376 |
| 96 | 114 | 430 |
| (65) | (130) | (39) |
| (2) | - | 2 |
| 7,782 | 7,753 | 7,769 |
| 82 | 85 | 93 |
| 7 | 5 | 7 |
| (14) | (9) | (15) |
| - | 1 | - |
| 75 | 82 | 85 |
| 8,318 | 7,009 | 5,454 |
| 3,218 | 3,352 | 3,294 |
| (87) | (99) | (128) |
| $(1,567)$ | $(1,523)$ | $(1,470)$ |
| - | - | (30) |
| (250) | (422) | (118) |
| (6) | 1 | - |
| 9,626 | 8,318 | 7,002 |
| 44 | (88) | (88) |
| 269 | 132 | - |
| 313 | 44 | (88) |
| 252 | 350 | 338 |
| 6 | (98) | 12 |
| 258 | 252 | 350 |
| 13 | 2 | (5) |
| 13 | 11 | 7 |
| 26 | 13 | 2 |
| (349) | (629) | (175) |
| (143) | 280 | (454) |
| (492) | (349) | (629) |
| 105 | (40) | (365) |
| 175 | 170 | 162 |
| (3) | (2) | 9 |
| (4) | (4) | (5) |
| (4) | 11 | 4 |
| 164 | 175 | 170 |
| 18,783 | 17,994 | 16,367 |

Q1/13 includes $\$ 7$ million related to the adoption of IFRS 10 "Consolidated Financial Statements". See "External reporting changes" on page 1 for additional details.


ASSETS UNDER ADMINISTRATION

| (\$ millions) | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets under administration ${ }^{1,2,3}$ |  |  |  |  |  |  |  |  |  |
| Individuals | 211,737 | 211,514 | 210,529 | 201,278 | 170,311 | 163,584 | 163,700 | 160,901 | 157,467 |
| Institutions | 1,428,842 | 1,425,124 | 1,379,801 | 1,332,114 | 1,276,128 | 1,232,923 | 1,241,449 | 1,207,847 | 1,231,178 |
| Retail mutual funds | 76,984 | 76,438 | 73,528 | 69,630 | 66,687 | 63,804 | 63,280 | 60,301 | 57,225 |
| Total assets under administration | 1,717,563 | 1,713,076 | 1,663,858 | 1,603,022 | 1,513,126 | 1,460,311 | 1,468,429 | 1,429,049 | 1,445,870 |

## ASSETS UNDER MANAGEMENT

(\$ millions)

## Assets under management ${ }^{3}$ <br> Individuals <br> Institutions <br> Retail mutual funds

Total assets under management

| Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{4 0 , 3 4 0}$ | 38,714 | 37,776 | 36,321 | 14,193 | 13,909 | 13,955 | 13,895 | 13,776 |
| $\mathbf{2 2 , 7 4 5}$ | 21,957 | 21,583 | 20,756 | 15,763 | 15,839 | 16,935 | 17,957 | 18,222 |
| $\mathbf{7 6 , 9 8 4}$ | 76,438 | 73,528 | 69,630 | 66,687 | 63,804 | 63,280 | 60,301 | 57,225 |
| $\mathbf{1 4 0 , 0 6 9}$ | 137,109 | 132,887 | 126,707 | 96,643 | 93,552 | 94,170 | 92,153 | 89,223 |

 safekeeping of securities, collection of investment income, and the settlement of purchase and sale transactions.
2 Includes the full contract amount of assets under administration or custody under a $50 / 50$ joint venture between CIBC and The Bank of New York Mellon
 management on behalf of the clients. Assets under management amounts are included in the amounts reported under assets under administration.

LOANS AND ACCEPTANCES, NET OF ALLOWANCE FOR CREDIT LOSSES
(\$ millions)
Business, government and consumer loans
Canada
United States

Other countries
Total net loans and acceptances
Residential mortgages
Personal
Credit card
Total net consumer loans
Non-residential mortgages
Financial institutions
Retail and wholesale
Business services
Manufacturing - capital goods
Manufacturing - consumer goods
Real estate and construction
Agriculture
Oil and gas
Mining
Forest products
Hardware and software
Telecommunications and cable
Publishing, printing and broadcasting
Transportation
Utilities
Education, health and social services
Governments
Others
Collective allowance allocated to business and government loans Total net business and government loans, including acceptances Total net loans and acceptances

| Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 244,184 | 238,965 | 235,802 | 233,420 | 234,936 | 233,676 | 232,327 | 231,263 | 232,816 |
| 11,223 | 10,995 | 10,650 | 10,913 | 9,659 | 8,776 | 8,201 | 7,951 | 7,769 |
| 12,833 | 12,529 | 12,228 | 12,486 | 11,785 | 11,775 | 11,770 | 11,931 | 12,147 |
| 268,240 | 262,489 | 258,680 | 256,819 | 256,380 | 254,227 | 252,298 | 251,145 | 252,732 |
| 157,317 | 154,801 | 152,343 | 151,785 | 150,778 | 149,292 | 148,685 | 148,930 | 149,985 |
| 34,998 | 34,632 | 34,293 | 33,918 | 33,990 | 34,084 | 34,254 | 34,300 | 34,856 |
| 11,243 | 11,167 | 11,131 | 11,004 | 14,255 | 14,288 | 14,261 | 14,240 | 14,570 |
| 203,558 | 200,600 | 197,767 | 196,707 | 199,023 | 197,664 | 197,200 | 197,470 | 199,411 |
| 7,415 | 7,380 | 7,163 | 7,458 | 7,454 | 7,493 | 7,337 | 7,260 | 7,368 |
| 5,454 | 4,953 | 4,232 | 4,529 | 3,824 | 3,682 | 3,432 | 3,734 | 3,918 |
| 4,271 | 4,128 | 4,358 | 3,616 | 3,577 | 3,562 | 3,336 | 3,149 | 3,266 |
| 6,244 | 5,590 | 5,254 | 5,256 | 5,247 | 5,174 | 5,339 | 5,095 | 4,852 |
| 1,777 | 1,628 | 1,378 | 1,480 | 1,472 | 1,482 | 1,584 | 1,495 | 1,503 |
| 2,431 | 2,427 | 2,381 | 2,134 | 2,199 | 2,292 | 2,349 | 2,162 | 2,023 |
| 14,485 | 13,627 | 12,844 | 12,496 | 12,182 | 11,558 | 10,863 | 9,727 | 9,903 |
| 4,306 | 4,299 | 4,412 | 4,124 | 3,974 | 3,925 | 3,739 | 3,754 | 3,755 |
| 5,230 | 4,678 | 5,223 | 4,783 | 4,028 | 3,946 | 3,750 | 3,739 | 3,653 |
| 1,252 | 1,264 | 1,047 | 1,149 | 1,143 | 999 | 959 | 706 | 664 |
| 549 | 563 | 626 | 525 | 499 | 516 | 569 | 532 | 499 |
| 471 | 655 | 706 | 724 | 588 | 600 | 576 | 576 | 486 |
| 702 | 654 | 686 | 730 | 673 | 644 | 509 | 519 | 400 |
| 302 | 264 | 280 | 317 | 294 | 259 | 329 | 341 | 393 |
| 2,057 | 2,145 | 2,168 | 2,222 | 2,010 | 2,016 | 1,778 | 1,759 | 1,498 |
| 2,717 | 2,564 | 2,668 | 2,615 | 2,304 | 2,237 | 2,234 | 1,989 | 2,041 |
| 2,043 | 2,008 | 1,968 | 1,992 | 1,980 | 1,994 | 2,022 | 2,052 | 1,981 |
| 1,657 | 1,525 | 1,554 | 1,650 | 1,556 | 1,500 | 1,499 | 1,679 | 1,649 |
| 1,596 | 1,803 | 2,238 | 2,571 | 2,613 | 2,936 | 3,154 | 3,669 | 3,741 |
| (277) | (266) | (273) | (259) | (260) | (252) | (260) | (262) | (272) |
| 64,682 | 61,889 | 60,913 | 60,112 | 57,357 | 56,563 | 55,098 | 53,675 | 53,321 |
| 268,240 | 262,489 | 258,680 | 256,819 | 256,380 | 254,227 | 252,298 | 251,145 | 252,732 |

## GROSS IMPAIRED LOANS

(\$ millions)

| Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## GIL by portfolio: <br> Residential mortgages <br> Personal <br> Total GIL - consumer

## Business and government

Non-residential mortgages
Financial institutions
Retail and wholesale
Business services
Manufacturing - capital goods
Manufacturing - consumer goods
Real estate and construction
Agriculture
Oil and gas
Mining
Forest products
Hardware and software
Telecommunications and cable
Publishing, printing and broadcasting
Transportation
Utilities
Education, health and social services
Total GIL - business and government
Total GIL

|  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 534 | 518 | 517 | 532 | 483 | 467 | 482 | 481 | 472 |
| $\mathbf{2 0 0}$ | 216 | 214 | 214 | 221 | 201 | 279 | 276 | 267 |
| 734 | 734 | 731 | 746 | 704 | 668 | 761 | 757 | 739 |

## GIL by geography:

## Consumer

Canada
United States
Other countries

## Business and government

Canada
United States
Other countries

## Total GIL

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{3 3 6}$ | 348 | 343 | 339 | 345 | 318 | 411 | 419 | 414 |
| $\mathbf{1}$ | 1 | 3 | 4 | 4 | 4 | 4 | - | - |
| $\mathbf{3 9 7}$ | 385 | 385 | 403 | 355 | 346 | 346 | 338 | 325 |
| $\mathbf{7 3 4}$ | 734 | 731 | 746 | 704 | 668 | 761 | 757 | 739 |
| $\mathbf{6 3}$ | 88 | 88 | 102 | 96 | 106 | 135 | 102 | 205 |
| $\mathbf{1 5 5}$ | 152 | 178 | 191 | 231 | 263 | 218 | 323 | 334 |
| $\mathbf{4 8 2}$ | 518 | 524 | 548 | 516 | 586 | 578 | 567 | 589 |
| $\mathbf{7 0 0}$ | 758 | 790 | 841 | 843 | 955 | 931 | 992 | 1,128 |
| $\mathbf{1 , 4 3 4}$ | 1,492 | 1,521 | 1,587 | 1,547 | 1,623 | 1,692 | 1,749 | 1,867 |

1 Credit card loans are fully written-off at the earlier of the notice of consumer bankruptcy, settlement proposal, enlistment of credit counselling services, or when payments are contractually 180 days in arrears.

## ALLOWANCE FOR CREDIT LOSSES

## (\$ millions)

## Allowance for credit losses by portfolio:

Consumer

## Individual

## Residential mortgages

## Persona

Total individual allowance for credit losses on consumer loans
Collective
Residential mortgages
Personal
Collective allowance for credit losses on consumer loans - impaired ${ }^{1}$
Collective allowance for credit losses on consumer loans - unimpaired
Total collective allowance for credit losses on consumer loans
Total allowance for credit losses on consumer loans

## Business and government

## Individual

Non-residential mortgages
Financial institutions
Retail and wholesale
Business services
Manufacturing - capital goods
Manufacturing - consumer goods
Real estate and construction
Agriculture
Oil and gas
Mining
Forest products
Hardware and software
Telecommunications and cable
Publishing, printing and broadcasting
Transportation
Utilities
Education, health and social services
Total individual allowance for credit losses on business and government loans

## Collective

Collective allowance for credit losses on business and government loans - impaired ${ }^{1}$
Collective allowance for credit losses on business and government loans - unimpaired
Total collective allowance for credit losses on business and government loans
Total allowance for credit losses on business and government loans

## Undrawn credit facilities

Collective allowance for credit losses on undrawn credit facilities ${ }^{2}$

## Total allowance for credit losses

Includes allowance relating to personal, scored small business loans and mortgages that are greater than 90 days delinquent.
2 Included in Other liabilities on the consolidated balance sheet.

| Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | - |
| 9 | 9 | 9 | 9 | 9 | 9 | 9 | 8 | 8 |
| 10 | 10 | 10 | 10 | 10 | 10 | 10 | 9 | 8 |
| 167 | 163 | 162 | 94 | 88 | 75 | 54 | 50 | 45 |
| 130 | 139 | 133 | 123 | 126 | 132 | 183 | 174 | 176 |
| 297 | 302 | 295 | 217 | 214 | 207 | 237 | 224 | 221 |
| 748 | 774 | 788 | 797 | 904 | 891 | 868 | 888 | 892 |
| 1,045 | 1,076 | 1,083 | 1,014 | 1,118 | 1,098 | 1,105 | 1,112 | 1,113 |
| 1,055 | 1,086 | 1,093 | 1,024 | 1,128 | 1,108 | 1,115 | 1,121 | 1,121 |
| 32 | 46 | 41 | 39 | 32 | 31 | 28 | 25 | 24 |
| 3 | 3 | 3 | - | - | 1 | 1 | 1 | 1 |
| 16 | 23 | 24 | 24 | 23 | 26 | 22 | 16 | 14 |
| 65 | 95 | 92 | 91 | 82 | 99 | 108 | 108 | 101 |
| 39 | 40 | 42 | 41 | 40 | 40 | 42 | 42 | 41 |
| 5 | 6 | 5 | 5 | 5 | 6 | 6 | 6 | 5 |
| 144 | 109 | 106 | 110 | 102 | 131 | 131 | 163 | 166 |
| 4 | 4 | 5 | 7 | 5 | 6 | 4 | 4 | 6 |
| - | - | - | - | - | 1 | - | - | 25 |
| 1 | - | - | - | - | - | - | - | - |
| 1 | 8 | 8 | 8 | 9 | - | - | - | - |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| 2 | 2 | 2 | 2 | 2 | 2 | 1 | 1 | 1 |
| - | - | - | - | 2 | 45 | 29 | 9 | 21 |
| - | 2 | 27 | 5 | 4 | 7 | 5 | 58 | 59 |
| 14 | 9 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| 1 | 3 | 3 | 3 | 2 | 2 | 2 | 2 | 1 |
| 328 | 351 | 360 | 337 | 310 | 399 | 381 | 437 | 467 |
| 9 | 10 | 8 | 11 | 13 | 6 | 22 | 21 | 25 |
| 268 | 256 | 265 | 248 | 247 | 246 | 238 | 241 | 247 |
| 277 | 266 | 273 | 259 | 260 | 252 | 260 | 262 | 272 |
| 605 | 617 | 633 | 596 | 570 | 651 | 641 | 699 | 739 |
| 76 | 66 | 63 | 65 | 60 | 64 | 61 | 61 | 56 |
| 1,736 | 1,769 | 1,789 | 1,685 | 1,758 | 1,823 | 1,817 | 1,881 | 1,916 |

## ALLOWANCE FOR CREDIT LOSSES



Total individual allowance for credit losses By geography:

Consumer loans
Canada
United States

## Business and government loans

Canada
United States
Other countries

| Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9 | 9 | 9 | 9 | 9 | 9 | 9 | 9 | 8 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | - | - |
| 10 | 10 | 10 | 10 | 10 | 10 | 10 | 9 | 8 |
| 29 | 49 | 49 | 49 | 48 | 61 | 52 | 38 | 72 |
| 60 | 45 | 66 | 50 | 58 | 74 | 75 | 175 | 186 |
| 239 | 257 | 245 | 238 | 204 | 264 | 254 | 224 | 209 |
| 328 | 351 | 360 | 337 | 310 | 399 | 381 | 437 | 467 |
| 338 | 361 | 370 | 347 | 320 | 409 | 391 | 446 | 475 |

## Total individual allowance for credit losses

## By portfolio:

Consumer loans
Business and government loans

Total collective allowance for credit losses
By geography:
Consumer loans
Canada
Other countries

Business and government loans
Canada
United States
Other countries

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 10 | 10 | 10 | 10 | 10 | 10 | 10 | 9 | 8 |
| $\mathbf{3 2 8}$ | 351 | 360 | 337 | 310 | 399 | 381 | 437 | 467 |
| 338 | 361 | 370 | 347 | 320 | 409 | 391 | 446 | 475 |


|  |  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |  |
|  | 829 | 863 | 878 | 892 | 1,008 | 1,003 | 1,029 | 1,043 | 1,048 |
| $\mathbf{2 1 6}$ | 213 | 205 | 122 | 110 | 95 | 76 | 69 | 65 |  |
| $\mathbf{1 , 0 4 5}$ | 1,076 | 1,083 | 1,014 | 1,118 | 1,098 | 1,105 | 1,112 | 1,113 |  |
|  |  |  |  |  |  |  |  |  |  |
| $\mathbf{1 9 2}$ | 187 | 197 | 182 | 192 | 186 | 201 | 206 | 211 |  |
| $\mathbf{4 3}$ | 37 | 31 | 38 | 28 | 41 | 40 | 36 | 38 |  |
| $\mathbf{4 2}$ | 42 | 45 | 39 | 40 | 25 | 19 | 20 | 23 |  |
| $\mathbf{2 7 7}$ | 266 | 273 | 259 | 260 | 252 | 260 | 262 | 272 |  |
| $\mathbf{1 , 3 2 2}$ | 1,342 | 1,356 | 1,273 | 1,378 | 1,350 | 1,365 | 1,374 | 1,385 |  |

Total collective allowance for credit losses
By portfolio:
Consumer loans
Business and government loans

Undrawn credit facilities


1 Included in Other liabilities on the consolidated balance sheet

## NET IMPAIRED LOANS

(\$ millions)
Net impaired loans by portfolio:

## Consumer

Residential mortgages
Personal
Total net impaired loans - consumer

## Business and government

Non-residential mortgages

- Financial institutions

Retail and wholesale
-. Business services
Manufacturing - capital goods
Manufacturing - consumer goods
Real estate and construction
Agriculture
Oil and gas
Mining
Forest products
Hardware and software
Telecommunications and cable
Publishing, printing and broadcasting
Transportation
Utilities
Education, health and social services
Total net impaired loans - business and government Total net impaired loans

| Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 366 | 354 | 354 | 437 | 394 | 391 | 427 | 430 | 427 |
| 61 | 68 | 72 | 82 | 86 | 60 | 87 | 94 | 83 |
| 427 | 422 | 426 | 519 | 480 | 451 | 514 | 524 | 510 |
| 32 | 38 | 46 | 58 | 54 | 60 | 61 | 63 | 77 |
| 3 | 3 | 2 | - | - | 1 | 1 | 1 | 1 |
| 19 | 22 | 16 | 25 | 25 | 30 | 26 | 15 | 12 |
| 93 | 111 | 114 | 131 | 126 | 117 | 131 | 139 | 148 |
| 2 | 4 | 4 | 7 | 3 | 6 | 6 | 12 | 6 |
| 1 | 2 | 3 | 8 | 8 | 11 | 11 | 10 | 14 |
| 184 | 183 | 202 | 202 | 243 | 256 | 212 | 238 | 246 |
| 4 | 3 | 4 | 6 | 9 | 15 | 12 | 12 | 12 |
| - | - | - | - | - | - | 1 | - | 29 |
| 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| 2 | 4 | 5 | 5 | 4 | 1 | 1 | - | 1 |
| - | 1 | - | - | - | 1 | - | - | - |
| 1 | 1 | 1 | 1 | 1 | 1 | 2 | - | - |
| 5 | 5 | 5 | 6 | 4 | 5 | 18 | - | 46 |
| 8 | 6 | 19 | 43 | 41 | 43 | 44 | 43 | 42 |
| 7 | 12 | - | - | - | - | - | - | - |
| 1 | - | - | - | 1 | 2 | 1 | - | 1 |
| 363 | 397 | 422 | 493 | 520 | 550 | 528 | 534 | 636 |
| 790 | 819 | 848 | 1,012 | 1,000 | 1,001 | 1,042 | 1,058 | 1,146 |

Net impaired loans by geography:

## Consumer

## sumer

United States
Other countries

## Business and government

Canada
United States
Other countries

## Total net impaired loans

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 1 8}$ | 221 | 216 | 216 | 216 | 189 | 228 | 242 | 237 |
| - | - | 2 | 3 | 3 | 3 | 3 | - | - |
| $\mathbf{2 0 9}$ | 201 | 208 | 300 | 261 | 259 | 283 | 282 | 273 |
| $\mathbf{4 2 7}$ | 422 | 426 | 519 | 480 | 451 | 514 | 524 | 510 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{9 5}$ | 29 | 31 | 42 | 35 | 39 | 61 | 43 | 108 |
| $\mathbf{2 4 3}$ | 107 | 112 | 141 | 173 | 189 | 143 | 148 | 148 |
| $\mathbf{3 6 3}$ | 261 | 279 | 310 | 312 | 322 | 324 | 343 | 380 |
| $\mathbf{7 9 0}$ | 819 | 422 | 493 | 520 | 550 | 528 | 534 | 636 |

1 Net impaired loans is calculated by deducting the individual allowance and the portion of collective allowance relating to impaired loans, which are generally loans that are past 90 days in arrears, from GIL

## CHANGES IN GROSS IMPAIRED LOANS

| (\$ millions) | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | $\begin{array}{r} \hline 2014 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2013 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2012 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GIL at beginning of period Consumer | 734 | 731 | 746 | 704 | 668 | 761 | 757 | 739 | 763 | 704 | 739 | 815 |
| Business and government | 758 | 790 | 841 | 843 | 955 | 931 | 992 | 1,128 | 1,190 | 843 | 1,128 | 1,102 |
|  | 1,492 | 1,521 | 1,587 | 1,547 | 1,623 | 1,692 | 1,749 | 1,867 | 1,953 | 1,547 | 1,867 | 1,917 |
| Classified as impaired during the period Consumer ${ }^{1}$ | 299 | 308 | 291 | 352 | 362 | 374 | 369 | 376 | 375 | 1,250 | 1,481 | 1,646 |
| Business and government | 25 | 53 | 46 | 65 | 62 | 114 | 112 | 65 | 158 | 189 | 353 | 490 |
|  | 324 | 361 | 337 | 417 | 424 | 488 | 481 | 441 | 533 | 1,439 | 1,834 | 2,136 |
| Transferred to not impaired during the year Consumer | (19) | (33) | (31) | (20) | (22) | (30) | (16) | (15) | (21) | (103) | (83) | (86) |
| Business and government | (3) | (2) | (2) | (3) | (13) | - | (2) | (2) | (1) | (10) | (17) | (21) |
|  | (22) | (35) | (33) | (23) | (35) | (30) | (18) | (17) | (22) | (113) | (100) | (107) |
| Net repayments ${ }^{2}$ Consumer | (68) | (60) | (54) | (60) | (83) | (119) | (106) | (73) | (104) | (242) | (381) | (480) |
| Business and government | (38) | (41) | (50) | (85) | (16) | (68) | (56) | (132) | (110) | (214) | (272) | (251) |
|  | (106) | (101) | (104) | (145) | (99) | (187) | (162) | (205) | (214) | (456) | (653) | (731) |
| Amounts written-off Consumer ${ }^{1}$ | (224) | (210) | (214) | (255) | (226) | (324) | (247) | (269) | (273) | (903) | $(1,066)$ | $(1,157)$ |
| Business and government | (61) | (38) | (34) | (22) | (156) | (38) | (121) | (67) | (107) | (155) | (382) | (191) |
|  | (285) | (248) | (248) | (277) | (382) | (362) | (368) | (336) | (380) | $(1,058)$ | $(1,448)$ | $(1,348)$ |
| Foreign exchange and other Consumer | 12 | (2) | (7) | 25 | 5 | 6 | 4 | (1) | (1) | 28 | 14 | 1 |
| Business and government | 19 | (4) | (11) | 43 | 11 | 16 |  | - | (2) | 47 | 33 | (1) |
|  | 31 | (6) | (18) | 68 | 16 | 22 | 10 | (1) | (3) | 75 | 47 | - |
| GIL at end of period Consumer | 734 | 734 | 731 | 746 | 704 | 668 | 761 | 757 | 739 | 734 | 704 | 739 |
| Business and government | 700 | 758 | 790 | 841 | 843 | 955 | 931 | 992 | 1,128 | 700 | 843 | 1,128 |
|  | 1,434 | 1,492 | 1,521 | 1,587 | 1,547 | 1,623 | 1,692 | 1,749 | 1,867 | 1,434 | 1,547 | 1,867 |

## CHANGES IN ALLOWANCE FOR CREDIT LOSSES

(\$ millions)

| Total allowance at beginning of period |
| :--- |
| Write-offs |
| $\quad$ Recoveries |
| Provision for credit losses |
| Interest income on impaired loans |
| Other ${ }^{3}$ |
| Total allowance at end of period ${ }^{4}$ |
| Individual allowance |
| Collective allowance ${ }^{4}$ |

Total allowance for credit losses

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 |
| $\mathbf{1 , 7 6 9}$ | 1,789 | 1,685 | 1,758 | 1,823 | 1,817 | 1,881 | 1,916 | 1,936 |
| $\mathbf{( 2 8 5 )}$ | $(248)$ | $(248)$ | $(277)$ | $(382)$ | $(362)$ | $(368)$ | $(336)$ | $(380)$ |
| $\mathbf{4 6}$ | 46 | 50 | 50 | 45 | 49 | 46 | 44 | 43 |
| $\mathbf{1 9 4}$ | 195 | 330 | 218 | 271 | 320 | 265 | 265 | 328 |
| $\mathbf{( 6 )}$ | $(7)$ | $(8)$ | $(9)$ | $(9)$ | $(10)$ | $(9)$ | $(9)$ | $(10)$ |
| $\mathbf{1 8}$ | $(6)$ | $(20)$ | $(55)$ | 10 | 9 | 2 | 1 | $(1)$ |
| $\mathbf{1 , 7 3 6}$ | 1,769 | 1,789 | 1,685 | 1,758 | 1,823 | 1,817 | 1,881 | 1,916 |
| $\mathbf{3 3 8}$ | 361 | 370 | 347 | 320 | 409 | 391 | 446 | 475 |
| $\mathbf{1 , 3 9 8}$ | 1,408 | 1,419 | 1,338 | 1,438 | 1,414 | 1,426 | 1,435 | 1,441 |
| $\mathbf{1 , 7 3 6}$ | 1,769 | 1,789 | 1,685 | 1,758 | 1,823 | 1,817 | 1,881 | 1,916 |


| 2014 12 M | 2013 |  |
| :---: | :---: | :---: |
| 12M | 12M | 12M |
| 1,758 | 1,916 | 1,851 |
| $(1,058)$ | $(1,448)$ | $(1,348)$ |
| 192 | 184 | 170 |
| 937 | 1,121 | 1,291 |
| (30) | (37) | (47) |
| (63) | 22 | (1) |
| 1,736 | 1,758 | 1,916 |
| 338 | 320 | 475 |
| 1,398 | 1,438 | 1,441 |
| 1,736 | 1,758 | 1,916 |

1 Credit card loans which are fully written-off when payments are contractually 180 days in arrears or upon customer bankruptcy are included both in classified as impaired and amounts written-off. Includes disposal of loans
Q1/14 includes a release of $\$ 81$ million of collective allowance for credit losses resulting from the sale of approximately $50 \%$ of our Aerogold Visa portfolio to TD which was recognized as part of the net gain on sale.
4 Includes $\$ 76$ million (Q3/14: \$66 million) of allowance on undrawn credit facilities included in Other liabilities on the consolidated balance sheet.

PROVISION FOR CREDIT LOSSES

## Provision for credit losses by portfolio

Individual
Residential mortgages
Personal
otal provision for individual allowance on consumer loans

## usiness and government

Non-residential mortgages
Financial institutions
Retail and wholesa
Business services
Manufacturing - capital goods
Manufacturing - consumer good
Real estate and construction
Agriculture
Oil and gas
Mining
Forest products
Hardware and software
Telecommunications and cable
Publishing, printing and broadcasting
Transportation
Jtilitie
Education, health and social services
Total provision for individual allowance on business and government loans
Total provision for individual allowance

## Collective

Consumer
Residential mortgages
Credit card
Personal
Provision for collective allowance on consumer loans - impaired
Provision for collective allowance on consumer loans - unimpaired
Total provision for collective allowance on consumer loans

## Business and government

Provision for collective allowance on business and government loans - impaired
Provision for collective allowance on business and government loans - unimpaired
otal provision for collective allowance on business and government loans
Total provision for collective allowance
Total provision for credit losses

| (8) | 5 | 8 | 5 | 5 | 3 | 3 | 1 | (7) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (1) | - | 2 | 1 | - | - | - | - | 2 |
| - | 3 | 1 | - | (1) | 5 | 6 | 1 | 1 |
| 3 | 2 | 22 | 14 | 26 | (1) | 35 | 7 | 17 |
| - | 1 | - | - | - | (3) | - | 1 | (3) |
| 2 | - | - | - | - | - | - | - | - |
| 19 | 14 | 1 | 11 | 15 | 4 | (1) | 19 | 12 |
| - | (2) | (1) | 1 | 3 | - | - | (1) | 1 |
| - | - | - | - | - | 1 | - | (1) | 14 |
| - | - | - | - | - | - | - | - | (1) |
| 1 | - | - | - | 8 | - | - | - | - |
| 1 | - | - | - | - | - | - | - | - |
| - | - | - | - | 1 | 1 | - | - | - |
| - | - | - | - | - | 14 | 21 | 2 | (1) |
| - | (4) | 22 | (1) | (1) | 3 | (10) | - | 53 |
| 5 | 8 | - | - | - | - | - | - | - |
| 1 | - | - | - | - | - | - | - | - |
| 23 | 27 | 55 | 31 | 56 | 27 | 54 | 29 | 88 |
| 23 | 27 | 55 | 31 | 57 | 27 | 54 | 30 | 88 |



|  |  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 2}$ | 8 | 87 | 7 | 27 | 25 | 11 | 11 | 17 |  |
| $\mathbf{9 6}$ | 102 | 99 | 131 | 127 | 142 | 142 | 154 | 156 |  |
| $\mathbf{6 3}$ | 67 | 77 | 69 | 44 | 81 | 66 | 68 | 68 |  |
| $\mathbf{1 7 1}$ | 177 | 263 | 207 | 198 | 248 | 219 | 233 | 241 |  |
| $\mathbf{( 2 6 )}$ | $(13)$ | $(8)$ | $(26)$ | 14 | 23 | $(19)$ | $(3)$ | $(8)$ |  |
| $\mathbf{1 4 5}$ | 164 | 255 | 181 | 212 | 271 | 200 | 230 | 233 |  |
|  |  |  |  |  |  |  |  |  |  |
| $\mathbf{7}$ | 10 | 4 | 5 | 6 | 12 | 14 | 6 | 11 |  |
| $\mathbf{1 9}$ | $(6)$ | 16 | 1 | $(4)$ | 10 | $(3)$ | $(1)$ | $(4)$ |  |
| $\mathbf{2 6}$ | 4 | 20 | 6 | 2 | 22 | 11 | 5 | 7 |  |
| $\mathbf{1 7 1}$ | 168 | 275 | 187 | 214 | 293 | 211 | 235 | 240 |  |
| $\mathbf{1 9 4}$ | 195 | 330 | 218 | 271 | 320 | 265 | 265 | 328 |  |


| - | 1 | $(1)$ |
| ---: | ---: | ---: |
| - | 1 | - |
| - | 2 | $(1)$ |
|  |  |  |
| 10 | 12 | 1 |
| 2 | - | 1 |
| 4 | 11 | 4 |
| 41 | 67 | 71 |
| 1 | $(2)$ | $(1)$ |
| 2 | - | 5 |
| 45 | 37 | 103 |
| $(2)$ | 2 | $(7)$ |
| - | - | 25 |
| - | - | - |
| 1 | 8 | - |
| 1 | - | 9 |
| - | 2 | $(4)$ |
| $\mathbf{1 7}$ | 37 | 11 |
| 13 | - | 54 |
| 1 | - | - |
| 136 | 166 | 272 |
| 136 | 168 | 271 |

## Provision for individual allowance by geography:

Consumer
usiness and governmen
Canada
United States
Other countries

## Total provision for individual allowance

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| - | - | - | - | 1 | - | - | 1 | - |
| - | - | - | - | 1 | - | - | 1 | - |
| $\mathbf{3}$ |  | 5 | - | $(1)$ | 25 | 10 | 15 | 4 |
| $\mathbf{5}$ | 5 | 21 | 4 | $(1)$ | - | - | 8 | 65 |
| $\mathbf{5}$ | 17 | 34 | 28 | 32 | 17 | 39 | 17 | 7 |
| 23 | 27 | 55 | 31 | 56 | 27 | 54 | 29 | 88 |
| 27 | 55 | 31 | 57 | 27 | 54 | 30 | 88 |  |


|  |  |  |
| ---: | ---: | ---: |
| - | 2 | $(1)$ |
| - | 2 | $(1)$ |
| 7 | 54 | 53 |
| 45 | 7 | 131 |
| 84 | 105 | 88 |
| $\mathbf{1 3 6}$ | 166 | 272 |
| 136 | 168 | 271 |

1 Includes provision for credit losses on: personal, scored small business loans and mortgages that are greater than 90 days delinquent; and net credit card write-offs.

Net write-offs by portfolio:

## Consumer

Residential mortgages
Personal
Credit card
Net write-offs on consumer loans

## Business and government

Non-residential mortgages
Financial institutions
Retail and wholesale
Business services
Manufacturing - capital goods
Manufacturing - consumer goods
Real estate and construction
Agriculture
Oil and gas
Mining
Forest products
Hardware and software
Publishing, printing and broadcasting
Transportation
Education, health and social services
Net write-offs on business and government loans Total net write-offs


| $\mathbf{2 0 1 4}$ | 2013 | 2012 |
| ---: | ---: | ---: |
| $\mathbf{1 2 M}$ | 12 M | 12 M |


|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 10 | 5 | 9 | 3 | 11 | 4 | 4 | 5 | 8 |
| 75 | 59 | 59 | 76 | 44 | 131 | 58 | 69 | 69 |
| 96 | 102 | 99 | 131 | 127 | 142 | 142 | 154 | 156 |
| 181 | 166 | 167 | 210 | 182 | 277 | 204 | 228 | 233 |


| 27 | 24 | 20 |
| :---: | :---: | :---: |
| 269 | 302 | 281 |
| 428 | 565 | 695 |
| 724 | 891 | 996 |
| 10 | 5 | 7 |
| - | - | 1 |
| 17 | 13 | 17 |
| 39 | 110 | 66 |
| 2 | 5 | 4 |
| 3 | 6 | 5 |
| 35 | 80 | 48 |
| 1 | 4 | 2 |
| - | 25 | 1 |
| - | - | 2 |
| 9 | 1 | 2 |
| 1 | 3 | 20 |
| - | 60 | 1 |
| 22 | 60 | 5 |
| 3 | 1 | 1 |
| 142 | 373 | 182 |
| 866 | 1,264 | 1,178 |


| Net write-offs by geography: Consumer Canada |
| :---: |
| Other countries |
| Business and government Canada |
| United States |
| Other countries |

Total net write-offs

| 5 | - | 5 | - | 5 | - | - | - | 5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | (1) | 1 | - | (1) | 1 | - | - | 1 |
| 7 | 7 | 2 | 1 | 3 | 6 | 1 | 3 | 5 |
| 17 | 3 | 18 | 1 | 72 | 17 | 18 | 3 | 40 |
| 1 | - | - | 1 | 2 | 2 | - | 1 | 2 |
| 2 | 1 | - | - | 3 | 2 | 1 | - | 4 |
| 12 | 5 | 4 | 14 | 17 | 3 | 43 | 17 | 35 |
| - | - | 1 | - | 3 | 1 | - | - | 1 |
| - | - | - | - | - | - | - | 25 | - |
| - | - | - | - | - | - | - | - | 2 |
| 9 | - | - | - | - | 1 | - | - | 1 |
| - | 1 | - | - | 2 | - | 1 | - | 6 |
| - | - | - | - | 46 | - | - | 14 | - |
| 2 | 20 | - | - | 4 | 2 | 53 | 1 | 2 |
| 3 | - | - | - | (1) | 1 | 1 | - | - |
| 58 | 36 | 31 | 17 | 155 | 36 | 118 | 64 | 104 |
| 239 | 202 | 198 | 227 | 337 | 313 | 322 | 292 | 337 |


|  |  |  |
| ---: | ---: | ---: |
| $\mathbf{7 0 2}$ | 876 | 984 |
| $\mathbf{2 2}$ | 15 | 12 |
| $\mathbf{7 2 4}$ | 891 | 996 |
|  |  |  |
| $\mathbf{5 2}$ | 131 | 85 |
| $\mathbf{4 1}$ | 132 | 33 |
| $\mathbf{4 9}$ | 110 | 64 |
| $\mathbf{1 4 2}$ | 373 | 182 |
| $\mathbf{8 6 6}$ | 1,264 | 1,178 |

CREDIT RISK FINANCIAL MEASURES

| Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 76\% | 76\% | 76\% | 77\% | 78\% | 78\% | 78\% | 79\% | 79\% |
| 24\% | 24\% | 24\% | 23\% | 22\% | 22\% | 22\% | 21\% | 21\% |
| 91\% | 91\% | 91\% | 91\% | 91\% | 92\% | 92\% | 92\% | 92\% |
| 4\% | 4\% | 4\% | 4\% | 4\% | 3\% | 3\% | 3\% | 3\% |
| 5\% | 5\% | 5\% | 5\% | 5\% | 5\% | 5\% | 5\% | 5\% |
| 42\% | 43\% | 42\% | 30\% | 32\% | 32\% | 32\% | 31\% | 31\% |
| 48\% | 48\% | 47\% | 41\% | 38\% | 42\% | 43\% | 46\% | 44\% |
| 45\% | 45\% | 44\% | 36\% | 35\% | 38\% | 38\% | 40\% | 39\% |
| 0.53 \% | 0.56 \% | 0.58 \% | 0.61 \% | 0.60 \% | 0.63 \% | 0.67 \% | 0.69 \% | 0.73 \% |
| 0.29 \% | 0.31 \% | 0.33 \% | 0.39 \% | 0.39 \% | 0.39 \% | 0.41 \% | 0.42 \% | 0.45 \% |
| 0.21 \% | 0.21 \% | 0.22 \% | 0.26 \% | 0.24 \% | 0.23 \% | 0.26 \% | 0.27 \% | 0.26 \% |
| 0.56 \% | 0.64 \% | 0.69 \% | 0.82 \% | 0.91 \% | 0.97 \% | 0.96 \% | 0.99 \% | 1.19 \% |
| 0.10 \% | 0.10 \% | 0.10 \% | 0.11 \% | 0.11 \% | 0.10 \% | 0.12 \% | 0.12 \% | 0.15 \% |
| 0.85 \% | 0.97 \% | 1.07 \% | 1.32 \% | 1.82 \% | 2.19 \% | 1.78 \% | 1.86 \% | 1.91 \% |
| 3.52 \% | 3.69 \% | 3.98 \% | 4.89 \% | 4.86 \% | 4.93 \% | 5.16 \% | 5.24 \% | 5.38 \% |


| Diversification ratios |
| :---: |
| Gross loans and acceptances Consumer |
| Business and government |
| Canada |
| United States |
| Other countries |
| Coverage ratios |
| Allowance for credit losses to Consumer |
| Business and government |
| Total |
| Condition ratios |
| Gross impaired loans-to-gross |
| Net impaired loans and accepta |
| Segmented net impaired loans |
| Consumer |
| Business and government |
| Canada |
| United States |
| Other countries |

## PAST DUE LOANS BUT NOT IMPAIRED

| (\$ millions) | Q4/14 |  |  |  | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than | 31 to 90 | Over 90 | Total | Total past due loans |  |  |  |  |  |  |  |
|  | 31 days | days | days |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 1,781 | 660 | 216 | 2,657 | 2,599 | 2,550 | 2,535 | 2,509 | 2,744 | 2,662 | 2,735 | 2,732 |
| Personal | 484 | 112 | 22 | 618 | 644 | 635 | 605 | 567 | 568 | 545 | 591 | 564 |
| Credit card | 496 | 142 | 85 | 723 | 763 | 768 | 757 | 955 | 982 | 1,002 | 1,038 | 1,060 |
| Business and government | 164 | 65 | 27 | 256 | 301 | 304 | 307 | 258 | 254 | 342 | 242 | 284 |
|  | 2,925 | 979 | 350 | 4,254 | 4,307 | 4,257 | 4,204 | 4,289 | 4,548 | 4,551 | 4,606 | 4,640 |

1 Represents individual allowance and the portion of collective allowance relating to impaired loans, which are generally loans that are past 90 days in arrears.
2 Past due loans are loans where repayment of principal or payment of interest is contractually in arrears.

OUTSTANDING DERIVATIVE CONTRACTS - NOTIONAL AMOUNTS


## FAIR VALUE OF FINANCIAL INSTRUMENTS

| (\$ millions) | $\begin{array}{rr}\text { Q4/14 } \\ \text { Book value } \\ \text { (includes AFS } \\ \text { securities at } & \\ \text { amortized cost) } & \text { Fair value }\end{array}$ |  | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Fair value over (under) book value |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |
| Cash and deposits with banks | 13,547 | 13,547 | - | - | - | - | - | - | - | - | - |
| Securities | 59,143 | 59,542 | 399 | 415 | 353 | 405 | 383 | 310 | 448 | 435 | 476 |
| Cash collateral on securities borrowed | 3,389 | 3,389 | - | - | - | - | - | - | - | - | - |
| Securities purchased under resale agreements | 33,407 | 33,407 | - | - | - | - | - | - | - | - | - |
| Loans, net of allowance | 259,028 | 259,286 | 258 | 258 | 228 | 443 | 146 | (120) | 527 | 347 | 594 |
| Derivative instruments | 20,680 | 20,680 | - | - | - | - | - | - | - | - | - |
| Customers' liability under acceptances | 9,212 | 9,212 | - | - | - | - | - | - | - | - | - |
| Other assets | 6,064 | 6,064 | - | - | - | - | - | - | (1) | - | (1) |
| Liabilities |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | 325,393 | 326,430 | 1,037 | 1,197 | 1,270 | 1,368 | 1,360 | 1,304 | 1,776 | 1,541 | 1,256 |
| Obligations related to securities sold short | 12,999 | 12,999 | - | - | - | - | - | - | - | - | - |
| Cash collateral on securities lent | 903 | 903 | - | - | - | - | - | - | - | - | - |
| Capital Trust securities | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | 480 |
| Obligations related to securities sold under repurchase agreements | 9,862 | 9,862 | - | - | - | - | - | - | - | - | - |
| Derivative instruments | 21,841 | 21,841 | - | - | - | - | - | - | - | - | - |
| Acceptances | 9,212 | 9,212 | - | - | - | - | - | - | - | - | - |
| Other liabilities | 6,751 | 6,751 | - | - | - | - | - | - | - | - | - |
| Subordinated indebtedness | 4,978 | 5,255 | 277 | 306 | 342 | 340 | 322 | 306 | 451 | 401 | 419 |

## FAIR VALUE OF AFS SECURITIES

| (\$ millions) | Q4/14 |  | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Unrealized net gains (losses) |  |  |  |  |  |  |  |  |
|  | Amortized cost | Fair value |  |  |  |  |  |  |  |  |  |
| AFS securities |  |  |  |  |  |  |  |  |  |  |  |
| ....). Government issued or guaranteed | 7,032 | 7,059 | 27 | 22 | 13 | 24 | 43 | 3 | 98 | 77 | 120 |
| Mortgage- and asset-backed | 3,069 | 3,077 | 8 | 10 | 12 | 21 | 15 | 4 | 19 | 14 | 30 |
| Corporate debt | 1,450 | 1,462 | 12 | 35 | 39 | 48 | 44 | 33 | 64 | 67 | 55 |
| Corporate equity | 278 | 630 | 352 | 348 | 289 | 312 | 281 | 270 | 267 | 277 | 271 |
|  | 11,829 | 12,228 | 399 | 415 | 353 | 405 | 383 | 310 | 448 | 435 | 476 |

## FAIR VALUE OF DERIVATIVE INSTRUMENTS

| (\$ millions) | Q4/14 |  | Q4/14 | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Fair value, net |  |  |  |  |  |  |  |  |
|  | Positive | Negative |  |  |  |  |  |  |  |  |  |
| Total held for trading purposes | 18,122 | 20,167 | $(2,045)$ | (740) | (520) | 940 | (881) | (501) | (601) | (661) | $(1,310)$ |
| Total held for ALM purposes | 2,558 | 1,674 | 884 | 1,010 | 1,120 | 1,305 | 1,104 | 740 | 982 | 1,195 | 1,258 |
| Total fair value ${ }^{1}$ | 20,680 | 21,841 | $(1,161)$ | 270 | 600 | 2,245 | 223 | 239 | 381 | 534 | (52) |
| Average fair values of derivatives during the quarter | 19,903 | 19,741 | 162 | 370 | 1,196 | 1,034 | 413 | 811 | 957 | 36 | (476) |

1 Includes positive fair value of $\$ 619$ million (Q3/14: $\$ 456$ million) and negative fair value of $\$ 578$ million (Q3/14: $\$ 395$ million) for exchange-traded derivatives.
n/a Not applicable. Commencing November 1, 2012, CIBC Capital Trust was deconsolidated. See "External reporting changes" on page 1 for additional details.

## INTEREST RATE SENSITIVITY ${ }^{1,2}$

| Within 3 months | 3 to 12 months | Total within 1 year | 1 to 5 years | Over 5 years | Non-interest rate sensitive | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |

## Q4/14

| 158,928 | 47,960 | 206,888 | 72,774 | 8,921 | 52,482 | 341,065 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $(7,324)$ | 3,743 | $(3,581)$ | 5,875 | - | $(2,294)$ | - |
| $(184,356)$ | $(28,989)$ | $(213,345)$ | $(46,684)$ | $(9,932)$ | $(71,104)$ | $(341,065)$ |
| 15,471 | $(23,748)$ | $(8,277)$ | $(27,183)$ | - | 35,460 | - |
| $(1,381)$ | 1,479 | 98 | (130) | 32 | - | - |
| $(18,662)$ | 445 | $(18,217)$ | 4,652 | (979) | 14,544 | - |
| 59,395 | 3,878 | 63,273 | 1,285 | 1,487 | 7,793 | 73,838 |
| $(44,255)$ | $(8,059)$ | $(52,314)$ | $(11,374)$ | (906) | $(9,244)$ | $(73,838)$ |
| $(13,787)$ | 3,710 | $(10,077)$ | 10,493 | (416) |  | - |
| 1,353 | (471) | 882 | 404 | 165 | $(1,451)$ |  |
| $(17,309)$ | (26) | $(17,335)$ | 5,056 | (814) | 13,093 | - |
| $(17,547)$ | $(2,442)$ | $(19,989)$ | 4,626 | (759) | 16,122 | - |
| (580) | $(1,285)$ | $(1,865)$ | 2,307 | 320 | (762) | - |
| $(18,127)$ | $(3,727)$ | $(21,854)$ | 6,933 | (439) | 15,360 | - |
| $(17,409)$ | $(1,432)$ | $(18,841)$ | 6,067 | (737) | 13,511 | - |
| $(1,899)$ | 1,155 | (744) | 2,033 | 10 | $(1,299)$ | - |
| $(19,308)$ | (277) | $(19,585)$ | 8,100 | (727) | 12,212 | - |
| $(14,460)$ | $(3,770)$ | $(18,230)$ | 6,212 | (360) | 12,378 | - |
| $(5,384)$ | 1,702 | $(3,682)$ | 3,969 | (12) | (275) | - |
| $(19,844)$ | $(2,068)$ | $(21,912)$ | 10,181 | (372) | 12,103 | - |
| $(14,554)$ | $(3,081)$ | $(17,635)$ | 4,971 | (149) | 12,813 | - |
| $(3,373)$ | 1,480 | $(1,893)$ | 2,372 | 890 | $(1,369)$ | - |
| $(17,927)$ | $(1,601)$ | $(19,528)$ | 7,343 | 741 | 11,444 | - |
| $(15,820)$ | $(1,507)$ | $(17,327)$ | 4,812 | (316) | 12,831 | - |
| $(1,651)$ | (961) | $(2,612)$ | 3,311 | 1,146 | $(1,845)$ | - |
| $(17,471)$ | $(2,468)$ | $(19,939)$ | 8,123 | 830 | 10,986 | - |
| $(8,068)$ | $(5,932)$ | $(14,000)$ | 1,975 | (406) | 12,431 | - |
| $(2,119)$ | (2) | $(2,121)$ | 3,148 | 960 | $(1,987)$ | - |
| $(10,187)$ | $(5,934)$ | $(16,121)$ | 5,123 | 554 | 10,444 | - |
| $(20,876)$ | 4,972 | $(15,904)$ | 2,783 | (58) | 13,179 | - |
| $(3,341)$ | 2,366 | (975) | 2,509 | 280 | $(1,814)$ | - |
| $(24,217)$ | 7,338 | $(16,879)$ | 5,292 | 222 | 11,365 | - |
| $(14,629)$ | (616) | $(15,245)$ | 3,534 | (92) | 11,803 | - |
| $(2,324)$ | 1,679 | (645) | 2,566 | (89) | $(1,832)$ | - |
| $(16,953)$ | 1,063 | $(15,890)$ | 6,100 | (181) | 9,971 | - |

$\qquad$
Structural assumptions ${ }^{3}$
Liabilities and equity
Structural assumptions ${ }^{3}$
Off-balance sheet
Gap
Foreign currencies
Assets
Liabilities and equity
Off-balance sheet
Gap
Total gap
Q3/14
Canadian currency
Foreign currencies
Total gap
Q2/14
Canadian currency
Foreign currencies
Total gap
Q1/14
Canadian currency
Foreign currencies
Total gap
Q4/13
Canadian currency
Foreign currencies
Total gap
Q3/13
Canadian currency
Foreign currencies
Total gap
Q2/13
Canadian currency
Foreign currencies
Total gap
Q1/13
Canadian currency
Foreign currencies
Total gap
Q4/12
Canadian currency
Foreign currencies
Total gap
$\qquad$


 million ( $\$ 154$ million increase as at July 31,2014 ) over the next 12 months, and decrease equity as measured on a present value basis by approximately $\$ 162$ million ( $\$ 145$ million decrease as at July 31,2014 ).
We manage our interest rate gap by inputting a duration to certain assets and liabilities based on historical and forecasted trends in core balances.

