

# Supplementary Financial Information 

For the period ended July 31, 2014

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http://www.cibc.com/ca/pdf/investor/q314financials.pdf

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 information in this document is prepared under International Financial Reporting Standards (IFRS) and all amounts are in millions of Canadian dollars, unless otherwise stated.

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## NOTES TO USERS

External reporting changes
The following external reporting changes were made in the first quarter of 2014. Prior period amounts were restated accordingly. Capital measures for fiscal 2013 and 2012 have not been restated.
 that used to discount the defined benefit obligation; and (iii) all past service costs (gains) in net income in the period in which they arise

Adoption of IFRS 10 "Consolidated financial statements"

 Capital Trust.

## Sale of Aeroplan portfolio

 Personal Banking to the Other line of business within Retail and Business Banking
 the lines of business, and the residual net revenue is retained in Corporate and Other.

Income statement presentation
We reclassified certain amounts associated with our self-managed credit card portfolio from Non-interest expenses to Non-interest income. There was no impact on consolidated net income due to this reclassification.

## Non-GAAP measures

 accordingly, these measures may not be comparable to similar measures used by other companies. Investors may find these non-GAAP measures useful in analyzing financial performance.

Adjusted measures


 of some of our Canadian peer banks which make similar adjustments in their public disclosure, it should be noted that there is no standardized meaning for adjusted measures under GAAP.
 revenue.

Adjusted diluted EPS
We adjust our reported diluted EPS to remove the impact of items of note, net of taxes, to calculate the adjusted diluted EPS.
Adjusted efficiency ratio
We adjust our reported revenue and non-interest expenses to remove the impact of items of note and gross up tax-exempt revenue to bring it to a TEB basis, as applicable.
Adjusted dividend payout ratio
We adjust our reported net income attributable to common shareholders to remove the impact of items of note, net of taxes, to calculate the adjusted dividend payout ratio.
Adjusted return on common shareholders' equity
We adjust our reported net income attributable to common shareholders to remove the impact of items of note, net of taxes, to calculate the adjusted return on common shareholders' equity.
Adjusted effective tax rate
We adjust our reported income before income taxes and reported income taxes to remove the impact of items of note to calculate the adjusted effective tax rate

## Economic capital




Economic profit
 relative contributions to shareholder value. Reconciliation of net income attributable to equity shareholders to economic profit is provided with segmented information on pages 9 to 11 .
 provides a similar metric relating to the economic capital allocated to the segments. As a result, segmented return on equity is a non-GAAP measure

Reconciliation of non-GAAP to GAAP measures
The following table on page 2 provides a reconciliation of non-GAAP to GAAP measures related to CIBC on a consolidated basis

NOTES TO USERS
(\$ millions)
Reconciliation of non-GAAP to GAAP measures
Reported and adjusted diluted EPS
Reported net income attributable to diluted common shareholders After-tax impact of items of note
Adjusted net income attributable to diluted common shareholders Diluted weighted-average common shares outstanding (thousands) Reported diluted EPS (\$)
Adjusted diluted EPS (\$) ${ }^{1}$
Reported and adjusted efficiency ratio
Reported total revenue
Adjusting items:
Pre-tax impact of items of not TEB
Adjusted total revenue
Reported non-interest expenses
Adjusting items:
Pre-tax impact of items of note
Adjusted non-interest expenses
Reported efficiency ratio (\%)
Adjusted efficiency ratio (\%)
Reported and adjusted dividend payout ratio
Reported net income attributable to common shareholders
After-tax impact of items of note
Adjusted net income attributable to common shareholders
Dividends paid to common shareholders
Reported dividend payout ratio (\%)
Adjusted dividend payout ratio (\%)
Reported and adjusted return on common shareholders' equity
Average common shareholders' equity
Reported return on common shareholders' equity (\%)
Adjusted return on common shareholders' equity (\%)
Reported and adjusted effective tax
Reported income before income taxes
Pre-tax impact of items of note
Adjusted income before income taxes ${ }^{1}$
Reported income taxes
Tax impact of items of note
Adjusted income taxes
Reported effective tax rate (\%)
Adjusted effective tax rate (\%) ${ }^{1}$
1 Von-GAAP measure.

| A | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 899 | 292 | 1,149 | 808 | 852 | 835 | 758 | 811 | 801 |
|  | (13) | 571 | (226) | 69 | 53 | - | 97 | 6 | 25 |
| B | 886 | 863 | 923 | 877 | 905 | 835 | 855 | 817 | 826 |
| C | 398,022 | 398,519 | 399,217 | 400,255 | 400,258 | 400,812 | 403,770 | 405,844 | 405,517 |
| A/C | 2.26 | 0.73 | 2.88 | 2.02 | 2.13 | 2.09 | 1.88 | 2.00 | 1.98 |
| $B / C$ | 2.23 | 2.17 | 2.31 | 2.19 | 2.26 | 2.09 | 2.12 | 2.01 | 2.04 |
| D | 3,358 | 3,167 | 3,634 | 3,180 | 3,249 | 3,124 | 3,165 | 3,139 | 3,135 |
|  | (49) | 8 | (353) | 20 | 7 | (29) | (28) | (52) | 24 |
|  | 102 | 124 | 110 | 78 | 90 | 97 | 92 | 92 | 71 |
| E | 3,411 | 3,299 | 3,391 | 3,278 | 3,346 | 3,192 | 3,229 | 3,179 | 3,230 |
| F | 2,047 | 2,412 | 1,979 | 1,930 | 1,878 | 1,825 | 1,988 | 1,823 | 1,830 |
|  | (17) | (447) | (55) | (70) | (6) | (8) | (165) | (21) | (9) |
| G | 2,030 | 1,965 | 1,924 | 1,860 | 1,872 | 1,817 | 1,823 | 1,802 | 1,821 |
| FID | 61.0\% | 76.2\% | 54.5\% | 60.7\% | 57.8\% | 58.4\% | 62.8\% | 58.1\% | 58.3\% |
| G/E | 59.5\% | 59.6\% | 56.7\% | 56.7\% | 56.0\% | 56.9\% | 56.5\% | 56.7\% | 56.3\% |
| H | 899 | 292 | 1,149 | 808 | 852 | 835 | 758 | 811 | 801 |
|  | (13) | 571 | (226) | 69 | 53 | - | 97 | 6 | 25 |
| 1 | 886 | 863 | 923 | 877 | 905 | 835 | 855 | 817 | 826 |
| J | 397 | 390 | 382 | 384 | 384 | 376 | 379 | 381 | 365 |
| J/H | 44.2\% | 133.5\% | 33.3\% | 47.6\% | 45.1\% | 44.9\% | 50.0\% | 47.0\% | 45.5\% |
| J/I | 44.8\% | 45.2\% | 41.4\% | 43.8\% | 42.5\% | 44.9\% | 44.3\% | 46.6\% | 44.1\% |
| K | 16,989 | 17,173 | 16,581 | 15,885 | 15,162 | 14,913 | 14,698 | 14,493 | 14,462 |
| H/K | 21.0\% | 7.0\% | 27.5\% | 20.2\% | 22.3\% | 23.0\% | 20.5\% | 22.3\% | 22.0\% |
| I/K | 20.7\% | 20.6\% | 22.1\% | 21.9\% | 23.7\% | 23.0\% | 23.1\% | 22.4\% | 22.7\% |
| L | 1,116 | 425 | 1,437 | 979 | 1,051 | 1,034 | 912 | 988 | 988 |
|  | (32) | 600 | (298) | 90 | 71 | - | 137 | 22 | 33 |
| M | 1,084 | 1,025 | 1,139 | 1,069 | 1,122 | 1,034 | 1,049 | 1,010 | 1,021 |
| N | 195 | 119 | 260 | 154 | 173 | 172 | 127 | 145 | 156 |
|  | (19) | 19 | (72) | 21 | 18 | - | 40 | 16 | 8 |
| 0 | 176 | 138 | 188 | 175 | 191 | 172 | 167 | 161 | 164 |
| N/L | 17.5\% | 28.1\% | 18.1\% | 15.9\% | 16.5\% | 16.6\% | 13.9\% | 14.7\% | 15.8\% |
| O/M | 16.2\% | 13.5\% | 16.5\% | 16.5\% | 17.0\% | 16.6\% | 15.9\% | 16.0\% | 16.1\% |


| 2014 | 2013 | 2013 | 2012 |
| ---: | ---: | ---: | ---: |
| 9 M | 9 M | 12 M | 12 M |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{2 , 3 4 0}$ | 2,445 | 3,253 | 3,136 |
| $\mathbf{3 3 2}$ | 150 | 219 | 88 |
| $\mathbf{2 , 6 7 2}$ | 2,595 | 3,472 | 3,224 |
| $\mathbf{3 9 8 , 5 8 4}$ | 401,621 | 401,261 | 404,145 |
| $\mathbf{5 . 8 7}$ | 6.09 | 8.11 | 7.76 |
| $\mathbf{6 . 7 0}$ | 6.46 | 8.65 | 7.98 |
| $\mathbf{1 0 , 1 5 9}$ | 9,538 | 12,718 | 12,485 |
| $\mathbf{3 9 4 )}$ | $(50)$ | $(30)$ | $(9)$ |
| $\mathbf{3 3 6}$ | 279 | 357 | 281 |
| $\mathbf{1 0 , 1 0 1}$ | 9,767 | 13,045 | 12,757 |
| $\mathbf{6 , 4 3 8}$ | 5,691 | 7,621 | 7,202 |
|  |  |  |  |
| $\mathbf{5 1 9 )}$ | $(179)$ | $(249)$ | $(63)$ |
| $\mathbf{5 , 9 1 9}$ | 5,512 | 7,372 | 7,139 |
| $\mathbf{6 3 . 4 \%}$ | $59.7 \%$ | $59.9 \%$ | $57.7 \%$ |
| $\mathbf{5 8 . 6 \%}$ | $56.4 \%$ | $56.5 \%$ | $56.0 \%$ |
| $\mathbf{2 , 3 4 0}$ | 2,445 | 3,253 | 3,136 |
| $\mathbf{3 3 2}$ | 150 | 219 | 88 |
| $\mathbf{2 , 6 7 2}$ | 2,595 | 3,472 | 3,224 |
| $\mathbf{1 , 1 6 9}$ | 1,139 | 1,523 | 1,470 |
| $\mathbf{5 0 . 0 \%}$ | $46.6 \%$ | $46.8 \%$ | $46.9 \%$ |
| $\mathbf{4 3 . 8 \%}$ | $43.9 \%$ | $43.9 \%$ | $45.6 \%$ |
| $\mathbf{1 6 , 9 1 1}$ | 14,925 | 15,167 | 14,116 |
| $\mathbf{1 8 . 5 \%}$ | $21.9 \%$ | $21.4 \%$ | $22.2 \%$ |
| $\mathbf{2 1 . 1 \%}$ | $23.3 \%$ | $22.9 \%$ | $22.8 \%$ |
| $\mathbf{2 , 9 7 8}$ | 2,997 | 3,976 | 3,992 |
| $\mathbf{2 7 0}$ | 208 | 298 | 107 |
| $\mathbf{3 , 2 4 8}$ | 3,205 | 4,274 | 4,099 |
| $\mathbf{5 7 4}$ | 472 | 626 | 689 |
| $\mathbf{( 7 2 )}$ | 58 | 79 | 49 |
| $\mathbf{5 0 2}$ | 530 | 705 | 738 |
| $\mathbf{1 9 . 3 \%}$ | $15.7 \%$ | $15.8 \%$ | $17.3 \%$ |
| $\mathbf{1 5 . 5 \%}$ | $16.5 \%$ | $16.5 \%$ | $18.0 \%$ |
|  |  |  |  |
|  |  |  |  |

## NOTES TO USERS

(\$ millions)

## tems of note

Gain in respect of the Aeroplan transactions with Aimia Canada Inc. and TD, net of costs relating to the development of our enhanced travel rewards program
Gain within an equity-accounted investment in our merchant banking portfolio
Gain on sale of our Hong Kong and Singapore-based private wealth management business
Gain relating to an equity-accounted investment in our Wealth Management SBU
Gain on sale of interests in entities in relation to the acquisition of TMX Group Inc.
Loss (income) from the structured credit run-off business
Amortization of intangible assets
Hedge accounting loss on leveraged leases
Increase (decrease) in collective allowance ${ }^{2}$ recognized in Corporate and Other
Charge resulting from operational changes in the processing of write-offs in Retail and Business Banking Losses (gains) in our exited European leveraged finance portfolio
Loan losses in our exited U.S. leveraged finance portfolio
Loss relating to the change in valuation of collateralized derivatives to an overnight index swap (OIS) basis Charge resulting from a revision of estimated loss parameters on our unsecured lending portfolios
Charges relating to CIBC FirstCaribbean
Impairment of an equity position associated with our exited U.S. leveraged finance portfolio
Pre-tax impact of items of note on net income
Income tax impact on above items of note
After-tax impact of items of note on net income
After-tax impact of items of note on non-controlling interests
Premium paid on preferred share redemptions
After-tax impact of items of note on net income attributable to common shareholders


| 2014 | 2013 | 2013 | 2012 |
| ---: | ---: | ---: | ---: |
| $\mathbf{9 M}$ | 9 M | 12 M | 12 M |

1 Beginning in the fourth quarter of 2013, also includes amortization of intangible assets for equity-accounted associates.


FINANCIAL HIGHLIGHTS

| Financial results (\$ millions) Net interest income | 1,875 | 1,798 | 1,905 | 1,893 | 1,883 | 1,822 | 1,855 | 1,848 | 1,883 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-interest income | 1,483 | 1,369 | 1,729 | 1,287 | 1,366 | 1,302 | 1,310 | 1,291 | 1,252 |
| Total revenue | 3,358 | 3,167 | 3,634 | 3,180 | 3,249 | 3,124 | 3,165 | 3,139 | 3,135 |
| Provision for credit losses | 195 | 330 | 218 | 271 | 320 | 265 | 265 | 328 | 317 |
| Non-interest expenses | 2,047 | 2,412 | 1,979 | 1,930 | 1,878 | 1,825 | 1,988 | 1,823 | 1,830 |
| Income before taxes | 1,116 | 425 | 1,437 | 979 | 1,051 | 1,034 | 912 | 988 | 988 |
| Income taxes | 195 | 119 | 260 | 154 | 173 | 172 | 127 | 145 | 156 |
| Net income | 921 | 306 | 1,177 | 825 | 878 | 862 | 785 | 843 | 832 |
| Net income (loss) attributable to non-controlling interests | 3 | (11) | 3 | (7) | 1 | 2 | 2 | 3 | 2 |
| Preferred shareholders | 19 | 25 | 25 | 24 | 25 | 25 | 25 | 29 | 29 |
| Common shareholders | 899 | 292 | 1,149 | 808 | 852 | 835 | 758 | 811 | 801 |
| Net income attributable to equity shareholders | 918 | 317 | 1,174 | 832 | 877 | 860 | 783 | 840 | 830 |
| Financial measures Reported efficiency ratio | 61.0\% | 76.2\% | 54.5\% | 60.7\% | 57.8\% | 58.4\% | 62.8\% | 58.1\% | 58.3\% |
| Adjusted efficiency ratio ${ }^{1}$ | 59.5\% | 59.6\% | 56.7\% | 56.7\% | 56.0\% | 56.9\% | 56.5\% | 56.7\% | 56.3\% |
| Loan loss ratio ${ }^{2}$ | 0.33\% | 0.51\% | 0.38\% | 0.41\% | 0.45\% | 0.47\% | 0.42\% | 0.53\% | 0.52\% |
| Reported return on common shareholders' equity | 21.0\% | 7.0\% | 27.5\% | 20.2\% | 22.3\% | 23.0\% | 20.5\% | 22.3\% | 22.0\% |
| Adjusted return on common shareholders' equity ${ }^{1}$ | 20.7\% | 20.6\% | 22.1\% | 21.9\% | 23.7\% | 23.0\% | 23.1\% | 22.4\% | 22.7\% |
| Net interest margin | 1.81\% | 1.81\% | 1.84\% | 1.85\% | 1.86\% | 1.85\% | 1.83\% | 1.83\% | 1.87\% |
| Net interest margin on average interest-earning assets ${ }^{3}$ | 2.05\% | 2.07\% | 2.09\% | 2.10\% | 2.12\% | 2.13\% | 2.12\% | 2.14\% | 2.18\% |
| Return on average assets ${ }^{4}$ | 0.89\% | 0.31\% | 1.14\% | 0.81\% | 0.86\% | 0.88\% | 0.77\% | 0.84\% | 0.83\% |
| Return on average interest-earning assets ${ }^{3,4}$ | 1.01\% | 0.35\% | 1.29\% | 0.91\% | 0.99\% | 1.01\% | 0.90\% | 0.98\% | 0.97\% |
| Total shareholder return | 4.65\% | 14.05\% | (1.36)\% | 15.15\% | (2.04)\% | (2.02)\% | 7.13\% | 8.42\% | (0.33)\% |
| Reported effective tax rate | 17.5\% | 28.1\% | 18.1\% | 15.9\% | 16.5\% | 16.6\% | 13.9\% | 14.7\% | 15.8\% |
| Adjusted effective tax rate ${ }^{1}$ | 16.2\% | 13.5\% | 16.5\% | 16.5\% | 17.0\% | 16.6\% | 15.9\% | 16.0\% | 16.1\% |
| Common share information Per share (\$) |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Basic EPS | 2.26 | 0.73 | 2.88 | 2.02 | 2.13 | 2.09 | 1.88 | 2.00 | 1.98 |
| Reported diluted EPS | 2.26 | 0.73 | 2.88 | 2.02 | 2.13 | 2.09 | 1.88 | 2.00 | 1.98 |
| Adjusted diluted EPS ${ }^{1}$ | 2.23 | 2.17 | 2.31 | 2.19 | 2.26 | 2.09 | 2.12 | 2.01 | 2.04 |
| Dividends | 1.00 | 0.98 | 0.96 | 0.96 | 0.96 | 0.94 | 0.94 | 0.94 | 0.90 |
| Book value | 43.02 | 42.04 | 42.59 | 40.36 | 38.93 | 37.09 | 36.49 | 35.83 | 35.18 |
| Share price (\$) High | 102.06 | 97.72 | 91.58 | 88.70 | 80.64 | 84.70 | 84.10 | 78.56 | 74.68 |
| Low | 95.66 | 85.49 | 86.57 | 76.91 | 74.10 | 77.02 | 76.70 | 72.97 | 69.70 |
| Closing | 101.21 | 97.72 | 86.57 | 88.70 | 77.93 | 80.57 | 83.20 | 78.56 | 73.35 |
| Shares outstanding (thousands) Weighted-average basic |  |  |  |  |  |  |  |  |  |
| Weighted-average basic | 397,179 | 397,758 | 398,539 | 399,819 | 399,952 | 400,400 | 403,332 | 405,404 | 405,165 |
| Weighted-average diluted | 398,022 | 398,519 | 399,217 | 400,255 | 400,258 | 400,812 | 403,770 | 405,844 | 405,517 |
| End of period | 396,974 | 397,375 | 398,136 | 399,250 | 399,992 | 399,811 | 401,960 | 404,485 | 405,626 |
| Market capitalization (\$ millions) | 40,178 | 38,832 | 34,467 | 35,413 | 31,171 | 32,213 | 33,443 | 31,776 | 29,753 |
| Value measures Dividend yield (based on closing share price) |  |  |  |  |  |  |  |  |  |
| Dividend yield (based on closing share price) | 3.9\% | 4.1\% | 4.4\% | 4.3\% | 4.9\% | 4.8\% | 4.5\% | 4.8\% | 4.9\% |
| Reported dividend payout ratio | 44.2\% | 133.5\% | 33.3\% | 47.6\% | 45.1\% | 44.9\% | 50.0\% | 47.0\% | 45.5\% |
| Adjusted dividend payout ratio ${ }^{1}$ | 44.8\% | 45.2\% | 41.4\% | 43.8\% | 42.5\% | 44.9\% | 44.3\% | 46.6\% | 44.1\% |
| Market value to book value ratio | 2.35 | 2.32 | 2.03 | 2.20 | 2.00 | 2.17 | 2.28 | 2.19 | 2.08 |


| 5,578 | 5,560 | 7,453 | 7,326 |
| :---: | :---: | :---: | :---: |
| 4,581 | 3,978 | 5,265 | 5,159 |
| 10,159 | 9,538 | 12,718 | 12,485 |
| 743 | 850 | 1,121 | 1,291 |
| 6,438 | 5,691 | 7,621 | 7,202 |
| 2,978 | 2,997 | 3,976 | 3,992 |
| 574 | 472 | 626 | 689 |
| 2,404 | 2,525 | 3,350 | 3,303 |
| (5) | 5 | (2) | 9 |
| 69 | 75 | 99 | 158 |
| 2,340 | 2,445 | 3,253 | 3,136 |
| 2,409 | 2,520 | 3,352 | 3,294 |
| 63.4\% | 59.7\% | 59.9\% | 57.7\% |
| 58.6\% | 56.4\% | 56.5\% | 56.0\% |
| 0.40\% | 0.45\% | 0.44\% | 0.53\% |
| 18.5\% | 21.9\% | 21.4\% | 22.2\% |
| 21.1\% | 23.3\% | 22.9\% | 22.8\% |
| 1.82\% | 1.84\% | 1.85\% | 1.84\% |
| 2.07\% | 2.13\% | 2.12\% | 2.15\% |
| 0.79\% | 0.84\% | 0.83\% | 0.83\% |
| 0.89\% | 0.97\% | 0.95\% | 0.97\% |
| 17.74\% | 2.83\% | 18.41\% | 9.82\% |
| 19.3\% | 15.7\% | 15.8\% | 17.3\% |
| 15.5\% | 16.5\% | 16.5\% | 18.0\% |
| 5.88 | 6.09 | 8.11 | 7.77 |
| 5.87 | 6.09 | 8.11 | 7.76 |
| 6.70 | 6.46 | 8.65 | 7.98 |
| 2.94 | 2.84 | 3.80 | 3.64 |
| 43.02 | 38.93 | 40.36 | 35.83 |
| 102.06 | 84.70 | 88.70 | 78.56 |
| 85.49 | 74.10 | 74.10 | 68.43 |
| 101.21 | 77.93 | 88.70 | 78.56 |
| 397,826 | 401,237 | 400,880 | 403,685 |
| 398,584 | 401,621 | 401,261 | 404,145 |
| 396,974 | 399,992 | 399,250 | 404,485 |
| 40,178 | 31,171 | 35,413 | 31,776 |
| 3.9\% | 4.9\% | 4.3\% | 4.6\% |
| 50.0\% | 46.6\% | 46.8\% | 46.9\% |
| 43.8\% | 43.9\% | 43.9\% | 45.6\% |
| 2.35 | 2.00 | 2.20 | 2.19 |

For footnotes, see next page.

FINANCIAL HIGHLIGHTS (continued)
(\$ millions)

| Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 2014 | 2013 | 2013 | 2012 |
| ---: | ---: | ---: | ---: |
| $9 M$ | $9 M$ | 12 M | 12 M |

On- and off-balance sheet information
Cash, deposits with banks and securities
Loans and acceptances, net of allowance

## Total assets

Deposits
Common shareholders' equity
Average assets
Average interest-earning assets ${ }^{3}$
Average common shareholders' equity
Assets under administration ${ }^{5}$
Balance sheet quality measures ${ }^{6,7}$
Basel III - All-in basis
CET1 capital risk-weighted assets (RWA)
Tier 1 capital RWA
Total capital RWA
CET1 ratio Tier 1 capital ratio Total capital ratio
Basel II RWA
Tier 1 capital ratio Total capital ratio Other information

Full-time equivalent employees ${ }^{8}$

| 80,653 | 77,892 | 77,290 | 78,363 | 76,452 | 78,363 | 72,657 | 70,061 | 70,776 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 262,489 | 258,680 | 256,819 | 256,380 | 254,227 | 252,298 | 251,145 | 252,732 | 253,616 |
| 405,422 | 397,102 | 400,955 | 398,006 | 397,153 | 397,219 | 392,508 | 393,119 | 400,866 |
| 322,314 | 314,023 | 314,336 | 315,164 | 313,114 | 309,040 | 307,967 | 300,344 | 305,096 |
| 17,076 | 16,707 | 16,955 | 16,113 | 15,573 | 14,827 | 14,668 | 14,491 | 14,271 |
| 411,036 | 406,285 | 410,019 | 405,239 | 402,608 | 404,303 | 402,059 | 400,694 | 400,360 |
| 363,422 | 356,492 | 361,844 | 357,757 | 351,761 | 350,144 | 347,038 | 343,840 | 342,883 |
| 16,989 | 17,173 | 16,581 | 15,885 | 15,162 | 14,913 | 14,698 | 14,493 | 14,462 |
| 1,713,076 | 1,663,858 | 1,603,022 | 1,513,126 | 1,460,311 | 1,468,429 | 1,429,049 | 1,445,870 | 1,377,012 |


| 80,653 | 76,452 | 78,363 | 70,061 |
| :---: | :---: | :---: | :---: |
| 262,489 | 254,227 | 256,380 | 252,732 |
| 405,422 | 397,153 | 398,006 | 393,119 |
| 322,314 | 313,114 | 315,164 | 300,344 |
| 17,076 | 15,573 | 16,113 | 14,491 |
| 409,144 | 402,976 | 403,546 | 397,155 |
| 360,631 | 349,642 | 351,687 | 341,053 |
| 16,911 | 14,925 | 15,167 | 14,116 |
| 1,713,076 | 1,460,311 | 1,513,126 | 1,445,870 |
| 139,920 | 133,994 | 136,747 | n/a |
| 140,174 | 133,994 | 136,747 | n/a |
| 140,556 | 133,994 | 136,747 | n/a |
| 10.1\% | 9.3\% | 9.4\% | n/a |
| 12.2\% | 11.6\% | 11.6\% | n/a |
| 14.8\% | 14.7\% | 14.6\% | n/a |
| n/a | n/a | n/a | 115,229 |
| n/a | n/a | n/a | 13.8\% |
| n/a | n/a | n/a | 17.3\% |
| 45,161 | 43,516 | 43,039 | 42,595 |

1 See Notes to users: Non-GAAP measures.
 on personal, scored small business and mortgage loans that are greater than 90 days delinquent; and net credit card write-offs
3 Average interest-earning assets include interest-bearing deposits with banks, securities, cash collateral on securities borrowed, securities purchased under resale agreements, and loans net of allowances.
4 Net income expressed as a percentage of average assets or average interest-earning assets.
5 Includes the full contract amount of assets under administration or custody under a $50 / 50$ joint venture between CIBC and The Bank of New York Mellon.
6 Capital measures for fiscal years 2014 and 2013 are based on Basel III whereas measures for prior years are based on Basel II.
7 Debt ratings - S\&P Senior Long Term: A+; Moody's Senior Long Term: Aa3. Moody's and S\&P changed the outlook on our senior debt ratings to negative from stable on June 11, 2014 and August 8 , 2014, respectively.
 a given period.
n/a Not applicable.

NET INTEREST INCOME
(\$ millions)

Interest income
Loans

## Loans

Securities
Securities borrowed or purchased under resale agreements Deposits with banks

## Interest expense

Deposits
Securities sold short
Securities lent or sold under repurchase agreements
Subordinated indebtedness
Capital Trust securities
Other
Net interest income

| Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2,389 | 2,282 | 2,423 | 2,453 | 2,479 | 2,389 | 2,474 | 2,494 | 2,532 |
| 397 | 399 | 429 | 407 | 412 | 409 | 403 | 377 | 394 |
| 82 | 74 | 82 | 91 | 82 | 86 | 88 | 87 | 83 |
| 5 | 8 | 8 | 8 | 9 | 10 | 11 | 11 | 11 |
| 2,873 | 2,763 | 2,942 | 2,959 | 2,982 | 2,894 | 2,976 | 2,969 | 3,020 |
| 821 | 801 | 873 | 903 | 935 | 903 | 938 | 895 | 910 |
| 81 | 78 | 82 | 84 | 85 | 82 | 83 | 84 | 85 |
| 36 | 28 | 28 | 25 | 20 | 27 | 30 | 30 | 33 |
| 44 | 45 | 44 | 45 | 46 | 50 | 52 | 52 | 52 |
| n/a | n/a | n/a | n/a | n/a | n/a | n/a | 36 | 36 |
| 16 | 13 | 10 | 9 | 13 | 10 | 18 | 24 | 21 |
| 998 | 965 | 1,037 | 1,066 | 1,099 | 1,072 | 1,121 | 1,121 | 1,137 |
| 1,875 | 1,798 | 1,905 | 1,893 | 1,883 | 1,822 | 1,855 | 1,848 | 1,883 |


| $\mathbf{2 0 1 4}$ | 2013 | 2013 | 2012 |
| ---: | ---: | ---: | ---: |
| $\mathbf{9 M}$ | 9 M | 12 M | 12 M |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{7 , 0 9 4}$ | 7,342 | 9,795 | 10,020 |
| $\mathbf{1 , 2 2 5}$ | 1,224 | 1,631 | 1,522 |
| $\mathbf{2 3 8}$ | 256 | 347 | 323 |
| $\mathbf{2 1}$ | 30 | 38 | 42 |
| $\mathbf{8 , 5 7 8}$ | 8,852 | 11,811 | 11,907 |
| $\mathbf{2 , 4 9 5}$ | 2,776 | 3,679 | 3,630 |
| $\mathbf{2 4 1}$ | 250 | 334 | 333 |
| $\mathbf{9 2}$ | 77 | 102 | 156 |
| $\mathbf{1 3 3}$ | 148 | 193 | 208 |
| $\mathbf{n} / \mathbf{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | 144 |
| $\mathbf{3 9}$ | 41 | 50 | 110 |
| $\mathbf{3 , 0 0 0}$ | 3,292 | 4,358 | 4,581 |
| $\mathbf{5 , 5 7 8}$ | 5,560 | 7,453 | 7,326 |

## NON-INTEREST INCOME

## (\$ millions)

Underwriting and advisory fees

Deposit and payment fees
Credit fees
Card fees
Investment management and custodial fees
Mutual fund fees
Insurance fees, net of claims
Commissions on securities transactions
Trading income (loss)
AFS securities gains, net
Designated at fair value (FVO) gains (losses), net ${ }^{1}$
Foreign exchange other than trading ${ }^{2}$
Income from equity-accounted associates and joint ventures
Other
Total non-interest income


| 2014 | 2013 | 2013 | 2012 |
| ---: | ---: | ---: | ---: |
| 9 M | 9 M | 12 M | 12 M |

1 Represents income (loss) from FVO financial instruments and related hedges.



 ownership interest of a foreign operation that does not result in a loss of control, significant influence or joine
n/a Not applicable. Commencing November 1, 2012, CIBC Capital Trust was deconsolidated. See "External reporting changes" on page 1 for additional details.


| $\mathbf{2 0 1 4}$ | 2013 | 2013 | 2012 |
| ---: | ---: | ---: | ---: |
| $\mathbf{9 M}$ | 9 M | 12 M | 12 M |

## Employee compensation and benefits

Salaries
Performance-based compensation
Benefits

## Occupancy costs

Rent and maintenance
Depreciation

## Computer, software and office equipment

Rent and maintenance and amortization of software costs ${ }^{1}$ Depreciation

## Communications

Telecommunications
Postage and courier
Stationery

## Advertising and business development

Professional fees
Business and capital taxes

## Other ${ }^{2}$

Non-interest expenses

| 635 | 604 | 624 | 624 | 599 | 578 | 596 | 586 | 583 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 378 | 365 | 376 | 293 | 348 | 314 | 344 | 300 | 315 |
| 163 | 164 | 160 | 153 | 151 | 164 | 160 | 123 | 151 |
| 1,176 | 1,133 | 1,160 | 1,070 | 1,098 | 1,056 | 1,100 | 1,009 | 1,049 |
| 153 | 155 | 146 | 145 | 140 | 150 | 139 | 151 | 142 |
| 34 | 35 | 33 | 36 | 31 | 30 | 29 | 31 | 28 |
| 187 | 190 | 179 | 181 | 171 | 180 | 168 | 182 | 170 |
| 277 | 266 | 256 | 258 | 240 | 222 | 218 | 237 | 231 |
| 27 | 28 | 27 | 27 | 29 | 29 | 29 | 29 | 28 |
| 304 | 294 | 283 | 285 | 269 | 251 | 247 | 266 | 259 |
| 32 | 32 | 31 | 32 | 30 | 31 | 30 | 29 | 30 |
| 31 | 32 | 31 | 28 | 31 | 34 | 32 | 31 | 30 |
| 15 | 15 | 13 | 15 | 14 | 15 | 15 | 14 | 15 |
| 78 | 79 | 75 | 75 | 75 | 80 | 77 | 74 | 75 |
| 70 | 72 | 65 | 79 | 59 | 51 | 47 | 69 | 63 |
| 43 | 52 | 45 | 59 | 45 | 39 | 36 | 45 | 47 |
| 17 | 12 | 15 | 16 | 15 | 14 | 17 | 12 | 15 |
| 172 | 580 | 157 | 165 | 146 | 154 | 296 | 166 | 152 |
| 2,047 | 2,412 | 1,979 | 1,930 | 1,878 | 1,825 | 1,988 | 1,823 | 1,830 |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 , 8 6 3}$ | 1,773 | 2,397 | 2,285 |
| $\mathbf{1 , 1 1 9}$ | 1,006 | 1,299 | 1,236 |
| 487 | 475 | 628 | 569 |
| $\mathbf{3 , 4 6 9}$ | 3,254 | 4,324 | 4,090 |
| 454 | 429 | 574 | 583 |
| $\mathbf{1 0 2}$ | 90 | 126 | 114 |
| 556 | 519 | 700 | 697 |
| $\mathbf{7 9 9}$ | 680 | 938 | 906 |
| 82 | 87 | 114 | 116 |
| $\mathbf{8 8 1}$ | 767 | 1,052 | 1,022 |
| 95 | 91 | 123 | 119 |
| 94 | 97 | 125 | 126 |
| 43 | 44 | 59 | 59 |
| $\mathbf{2 3 2}$ | 232 | 307 | 304 |
| 207 | 157 | 236 | 233 |
| $\mathbf{1 4 0}$ | 120 | 179 | 174 |
| $\mathbf{4 4}$ | 46 | 62 | 50 |
| $\mathbf{9 , 4 3 8}$ | 596 | 761 | 632 |
|  |  | 7,621 | 7,202 |

1 Includes amortization and impairment of software costs (Q3/14: \$33 million; Q2/14: \$31 million).
 in respect of the full settlement of the U.S. Bankruptcy Court adversary proceeding brought by the Estate of Lehman Brothers Holdings, Inc.

## CIBC has three SBUs:

- Retail and Business Banking provides clients across Canada with financial advice, banking, investment, and authorized insurance products and services through a strong team of advisors and more than 1,100 branches, as well as our ABMs, mobile sales force, telephone banking, online and mobile banking
- Wealth Management provides relationship-based advisory services and an extensive suite of leading investment solutions to meet the needs of institutional, retail and high net worth clients. Our asset management, retail brokerage and private wealth management businesses combine to create an integrated offer, delivered through more than 1,500 advisors across Canada and the U.S.
- Wholesale Banking provides a wide range of credit, capital markets, investment banking and research products and services to government, institutional, corporate and retail clients in Canada and in key markets around the world.
Corporate and Other includes the six functional groups - Technology and Operations, Corporate Development, Finance, Treasury, Administration, and Risk Management - that support CIBC's SBUs. The expenses of these functional groups are generally allocated to the business lines within the SBUs. Corporate and Other also includes our International banking operations comprising mainly CIBC FirstCaribbean, strategic investments in the CIBC Mellon joint ventures and The Bank of N.T. Butterfield and Son Limited, and other income statement and balance sheet items not directly attributable to the business lines.

| (\$ millions) | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 | $\begin{array}{r} \hline 2014 \\ 9 M \end{array}$ | $\begin{array}{r} 2013 \\ 9 \mathrm{M} \end{array}$ | $\begin{gathered} \hline 2013 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{array}{r} \hline 2012 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail and Business Banking | 589 | 546 | 746 | 613 | 612 | 572 | 580 | 566 | 548 | 1,881 | 1,764 | 2,377 | 2,156 |
| Wealth Management | 121 | 117 | 114 | 103 | 102 | 91 | 89 | 83 | 75 | 352 | 282 | 385 | 335 |
| Wholesale Banking | 282 | 213 | 264 | 209 | 212 | 192 | 86 | 187 | 149 | 759 | 490 | 699 | 589 |
| Corporate and Other | (71) | (570) | 53 | (100) | (48) | 7 | 30 | 7 | 60 | (588) | (11) | (111) | 223 |
| Net income | 921 | 306 | 1,177 | 825 | 878 | 862 | 785 | 843 | 832 | 2,404 | 2,525 | 3,350 | 3,303 |

SEGMENTED INFORMATION - RETAIL AND BUSINESS BANKING

## (\$ millions)

| Financial results |
| :--- |
| Personal banking |
| Business banking |
| Other |
| Total revenue |
| $\quad$ Provision for credit losse |
| Non-interest expenses |
| Income before taxes |
| Income taxes |
| Net income |
| Net income attributable to equen |
| Total revenue |
| Net interest income |
| Non-interest income |
| Intersegment revenue |

## Average balances ${ }^{1}$

Residential mortgages ${ }^{2}$
Personal loans
Credit card
Business lending ${ }^{2,3}$
Interest-earning assets ${ }^{4}$
Deposits
Common equity ${ }^{5}$

| Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,614 | 1,539 | 1,576 | 1,555 | 1,534 | 1,463 | 1,482 | 1,484 | 1,469 |
| 389 | 368 | 380 | 386 | 386 | 374 | 383 | 380 | 384 |
| 29 | 32 | 299 | 146 | 147 | 148 | 145 | 148 | 161 |
| 2,032 | 1,939 | 2,255 | 2,087 | 2,067 | 1,985 | 2,010 | 2,012 | 2,014 |
| 177 | 173 | 210 | 215 | 241 | 233 | 241 | 255 | 273 |
| 1,067 | 1,040 | 1,055 | 1,055 | 1,011 | 988 | 997 | 1,001 | 1,007 |
| 788 | 726 | 990 | 817 | 815 | 764 | 772 | 756 | 734 |
| 199 | 180 | 244 | 204 | 203 | 192 | 192 | 190 | 186 |
| 589 | 546 | 746 | 613 | 612 | 572 | 580 | 566 | 548 |
| 589 | 546 | 746 | 613 | 612 | 572 | 580 | 566 | 548 |


| $\mathbf{2 0 1 4}$ | 2013 | 2013 | 2012 |
| ---: | ---: | ---: | ---: |
| $\mathbf{9 M}$ | 9 M | 12 M | 12 M |


| $\mathbf{4 , 7 2 9}$ | 4,479 | 6,034 | 5,794 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 , 1 3 7}$ | 1,143 | 1,529 | 1,508 |
| $\mathbf{3 6 0}$ | 440 | 586 | 608 |
| $\mathbf{6 , 2 2 6}$ | 6,062 | 8,149 | 7,910 |
| $\mathbf{5 6 0}$ | 715 | 930 | 1,080 |
| $\mathbf{3 , 1 6 2}$ | 2,996 | 4,051 | 3,950 |
| $\mathbf{2 , 5 0 4}$ | 2,351 | 3,168 | 2,880 |
| $\mathbf{6 2 3}$ | 587 | 791 | 724 |
| $\mathbf{1 , 8 8 1}$ | 1,764 | 2,377 | 2,156 |
| $\mathbf{1 , 8 8 1}$ | 1,764 | 2,377 | 2,156 |


|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 , 4 1 1}$ | 1,357 | 1,437 | 1,445 | 1,421 | 1,380 | 1,410 | 1,403 | 1,395 |
| $\mathbf{5 1 8}$ | 486 | 725 | 553 | 559 | 522 | 521 | 533 | 546 |
| $\mathbf{1 0 3}$ | 96 | 93 | 89 | 87 | 83 | 79 | 76 | 73 |
| $\mathbf{2 , 0 3 2}$ | 1,939 | 2,255 | 2,087 | 2,067 | 1,985 | 2,010 | 2,012 | 2,014 |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{4 , 2 0 5}$ | 4,211 | 5,656 | 5,518 |
| $\mathbf{1 , 7 2 9}$ | $\mathbf{1 , 6 0 2}$ | 2,155 | 2,098 |
| $\mathbf{2 9 2}$ | 249 | 338 | 294 |
| $\mathbf{6 , 2 2 6}$ | 6,062 | 8,149 | 7,910 |

Financial measures
Net interest margin on average interest-earning assets ${ }^{4}$
Efficiency ratio
Return on equity ${ }^{5}$
Net income attributable to equity shareholders
Charge for economic capital ${ }^{5}$
Economic profit ${ }^{5}$

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 4 8 , 4 3 3}$ | 146,871 | 146,390 | 145,351 | 144,103 | 143,685 | 144,410 | 145,241 | 145,769 |
| $\mathbf{3 2 , 4 7 5}$ | 32,153 | 32,014 | 32,128 | 32,274 | 32,393 | 32,548 | 32,642 | 32,375 |
| $\mathbf{1 1 , 4 9 4}$ | 11,227 | 13,511 | 14,717 | 14,762 | 14,562 | 15,053 | 15,099 | 15,224 |
| $\mathbf{3 8 , 2 4 9}$ | 37,649 | 36,542 | 36,309 | 36,070 | 35,637 | 34,939 | 35,151 | 34,137 |
| $\mathbf{2 1 9 , 7 6 7}$ | 217,133 | 218,049 | 218,235 | 217,143 | 216,648 | 217,302 | 218,703 | 218,899 |
| $\mathbf{1 6 2 , 7 2 1}$ | 160,830 | 160,611 | 158,075 | 155,833 | 154,885 | 155,390 | 154,229 | 152,867 |
| $\mathbf{3 , 8 5 1}$ | 3,810 | 3,771 | 3,914 | 3,772 | 3,808 | 3,570 | 3,433 | 3,306 |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 4 7 , 2 3 5}$ | 144,070 | 144,393 | 145,564 |
| $\mathbf{3 2 , 2 1 5}$ | 32,405 | 32,335 | 32,361 |
| $\mathbf{1 2 , 0 8 7}$ | 14,795 | 14,775 | 15,239 |
| $\mathbf{3 7 , 4 9 4}$ | 35,548 | 35,739 | 34,374 |
| $\mathbf{2 1 8 , 3 2 9}$ | 217,036 | 217,338 | 218,529 |
| $\mathbf{1 6 1 , 3 9 3}$ | 155,374 | 156,055 | 152,686 |
| $\mathbf{3 , 8 1 1}$ | 3,715 | 3,766 | 3,319 |

## Other information

FirstLine mortgages (\$ millions)
Number of branches - Canada
Number of pavilions (President's Choice Financial)
Number of ABMs - Canada
Full-time equivalent employees

|  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{2 . 5 5 \%}$ | $2.56 \%$ | $2.61 \%$ | $2.63 \%$ | $2.60 \%$ | $2.61 \%$ | $2.57 \%$ | $2.55 \%$ | $2.54 \%$ |
| $\mathbf{5 2 . 5 \%}$ | $53.6 \%$ | $46.8 \%$ | $50.5 \%$ | $48.9 \%$ | $49.8 \%$ | $49.6 \%$ | $49.7 \%$ | $50.0 \%$ |
| $\mathbf{6 0 . 3} \%$ | $58.1 \%$ | $77.9 \%$ | $61.5 \%$ | $63.8 \%$ | $61.0 \%$ | $63.8 \%$ | $64.8 \%$ | $65.1 \%$ |
| $\mathbf{5 8 9}$ | 546 | 746 | 613 | 612 | 572 | 580 | 566 | 548 |
| $\mathbf{( 1 2 1 )}$ | $(117)$ | $(119)$ | $(125)$ | $(120)$ | $(118)$ | $(115)$ | $(112)$ | $(108)$ |
| $\mathbf{4 6 8}$ | 429 | 627 | 488 | 492 | 454 | 465 | 454 | 440 |

1 _oan amounts are stated before any related allowances.
2 Multi-family dwelling mortgages are included in business lending.
Somprises loans and acceptances and notional amount of letters of credit.
4 Average interest-earning assets include interest-bearing deposits with banks, securities, and loans net of allowances.
5 See Notes to users: Non-GAAP measures

## SEGMENTED INFORMATION - WEALTH MANAGEMENT

| Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 307 | 292 | 284 | 272 | 267 | 262 | 259 | 256 | 246 |
| 186 | 181 | 172 | 165 | 159 | 153 | 144 | 138 | 130 |
| 75 | 75 | 46 | 33 | 32 | 28 | 29 | 26 | 25 |
| 568 | 548 | 502 | 470 | 458 | 443 | 432 | 420 | 401 |
| - | 1 | (1) | 1 | - | - | - | - | - |
| 408 | 395 | 351 | 335 | 326 | 324 | 316 | 310 | 300 |
| 160 | 152 | 152 | 134 | 132 | 119 | 116 | 110 | 101 |
| 39 | 35 | 38 | 31 | 30 | 28 | 27 | 27 | 26 |
| 121 | 117 | 114 | 103 | 102 | 91 | 89 | 83 | 75 |
| - | 1 | 1 | - | - | - | - | - | - |
| 121 | 116 | 113 | 103 | 102 | 91 | 89 | 83 | 75 |


| $\mathbf{2 0 1 4}$ | 2013 | 2013 | 2012 |
| ---: | ---: | ---: | ---: |
| $9 M$ | 9 M | 12 M | 12 M |
|  |  |  |  |
| $\mathbf{8 8 3}$ | 788 | 1,060 | 1,014 |
| $\mathbf{5 3 9}$ | 456 | 621 | 560 |
| $\mathbf{1 9 6}$ | 89 | 122 | 100 |
| $\mathbf{1 , 6 1 8}$ | 1,333 | 1,803 | 1,674 |
| - | - | 1 | - |
| $\mathbf{1 , 1 5 4}$ | 966 | 1,301 | 1,238 |
| $\mathbf{4 6 4}$ | 367 | 501 | 436 |
| $\mathbf{1 1 2}$ | 85 | 116 | 101 |
| $\mathbf{3 5 2}$ | 282 | 385 | 335 |
|  |  |  |  |
| $\mathbf{2}$ | - | - | - |
| $\mathbf{3 5 0}$ | 282 | 385 | 335 |

Financial results
Retail brokerag

Retail brokerage
Asset management
Private wealth managemen
Total revenue
Provision for (reversal of) credit losses
Non-interest expenses
Income before taxes
Income taxes
Net income
Net income attributable to.
Non-controlling interests
Equity shareholders

| Total revenue |
| :--- |
| Net interest income |
| Non-interest income |
| Intersegment revenue |


|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | :---: | ---: | :---: | ---: | :---: |
| 50 | 48 | 50 | 47 | 46 | 46 | 47 | 46 | 47 |
| $\mathbf{6 2 3}$ | 598 | 546 | 514 | 500 | 481 | 465 | 451 | 428 |
| $(105)$ | $(98)$ | $(94)$ | $(91)$ | $(88)$ | $(84)$ | $(80)$ | $(77)$ | $(74)$ |
| 568 | 548 | 502 | 470 | 458 | 443 | 432 | 420 | 401 |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 4 8}$ | 139 | 186 | 187 |
| $\mathbf{1 , 7 6 7}$ | 1,446 | 1,960 | 1,783 |
| $\mathbf{( 2 9 7 )}$ | $(252)$ | $(343)$ | $(296)$ |
| $\mathbf{1 , 6 1 8}$ | 1,333 | 1,803 | 1,674 |

Average balances
Common equity ${ }^{1}$

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 , 0 7 0}$ | 2,076 | 1,938 | 1,848 | 1,835 | 1,817 | 1,803 | 1,695 | 1,658 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{7 1 . 9 \%}$ | $72.2 \%$ | $69.9 \%$ | $71.4 \%$ | $71.2 \%$ | $72.9 \%$ | $73.2 \%$ | $73.8 \%$ | $74.9 \%$ |
| $\mathbf{2 2 . 7 \%}$ | $22.4 \%$ | $22.5 \%$ | $21.5 \%$ | $21.3 \%$ | $19.8 \%$ | $19.0 \%$ | $18.7 \%$ | $17.1 \%$ |
| $\mathbf{1 2 1}$ | 116 | 113 | 103 | 102 | 91 | 89 | 83 | 75 |
| $\mathbf{( 6 5 )}$ | $(63)$ | $(62)$ | $(59)$ | $(58)$ | $(56)$ | $(58)$ | $(55)$ | $(54)$ |
| $\mathbf{5 6}$ | 53 | 51 | 44 | 44 | 35 | 31 | 28 | 21 |


|  |  |  |  |
| :---: | :---: | :---: | :---: |
| $\mathbf{2 , 0 2 7}$ | 1,818 | 1,826 | 1,619 |
|  |  |  |  |
| $\mathbf{7 1 . 4 \%}$ | $72.4 \%$ | $72.2 \%$ | $74.0 \%$ |
| $\mathbf{2 2 . 5 \%}$ | $20.1 \%$ | $20.4 \%$ | $19.6 \%$ |
| $\mathbf{3 5 0}$ | 282 | 385 | 335 |
| $\mathbf{( 1 9 0 )}$ | $(172)$ | $(231)$ | $(214)$ |
| $\mathbf{1 6 0}$ | 110 | 154 | 121 |

Other information
Assets under administration ${ }^{2}$

## Individuals

Institutions
Retail mutual funds
Assets under management ${ }^{2}$
Individuals
Institutions
Retail mutual funds
Full-time equivalent employees

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 9 5 , 1 6 8}$ | 190,480 | 182,173 | 151,761 | 145,429 | 146,183 | 145,003 | 141,946 | 136,834 |
| $\mathbf{2 2 , 6 0 1}$ | 21,987 | 21,105 | 15,412 | 15,491 | 16,600 | 17,626 | 17,912 | 16,908 |
| $\mathbf{7 6 , 4 3 8}$ | 73,528 | 69,630 | 66,687 | 63,804 | 63,280 | 60,301 | 57,225 | 55,033 |
| $\mathbf{2 9 4 , 2 0 7}$ | 285,995 | 272,908 | 233,860 | 224,724 | 226,063 | 222,930 | 217,083 | 208,775 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{3 8 , 4 7 4}$ | 37,661 | 36,202 | 14,073 | 13,790 | 13,845 | 13,800 | 13,667 | 12,067 |
| $\mathbf{2 1 , 7 6 5}$ | 21,270 | 20,414 | 15,412 | 15,491 | 16,600 | 17,626 | 17,912 | 16,908 |
| $\mathbf{7 6 , 4 3 8}$ | 73,528 | 69,630 | 66,687 | 63,804 | 63,280 | 60,301 | 57,225 | 55,033 |
| $\mathbf{1 3 6 , 6 7 7}$ | 132,459 | 126,246 | 96,172 | 93,085 | 93,725 | 91,727 | 88,804 | 84,008 |
| $\mathbf{4 , 1 7 6}$ | 4,108 | 4,056 | 3,840 | 3,837 | 3,792 | 3,765 | 3,783 | 3,708 |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 9 5 , 1 6 8}$ | 145,429 | 151,761 | 141,946 |
| $\mathbf{2 2 , 6 0 1}$ | 15,491 | 15,412 | 17,912 |
| $\mathbf{7 6 , 4 3 8}$ | 63,804 | 66,687 | 57,225 |
| $\mathbf{2 9 4 , 2 0 7}$ | 224,724 | 233,860 | 217,083 |
|  |  |  |  |
| $\mathbf{3 8 , 4 7 4}$ | 13,790 | 14,073 | 13,667 |
| $\mathbf{2 1 , 7 6 5}$ | 15,491 | 15,412 | 17,912 |
| $\mathbf{7 6 , 4 3 8}$ | 63,804 | 66,687 | 57,225 |
| $\mathbf{1 3 6 , 6 7 7}$ | 93,085 | 96,172 | 88,804 |
| $\mathbf{4 , 1 7 6}$ | 3,837 | 3,840 | 3,783 |

1 See Notes to users: Non-GAAP measures
2 Assets under management are included in assets under administration

## SEGMENTED INFORMATION - WHOLESALE BANKING

| (\$ millions) | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 | $\begin{array}{r} 2014 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2013 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2013 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2012 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Capital markets | 336 | 331 | 330 | 279 | 348 | 311 | 327 | 294 | 308 | 997 | 986 | 1,265 | 1,193 |
| Corporate and investment banking | 330 | 275 | 250 | 246 | 240 | 222 | 211 | 204 | 221 | 855 | 673 | 919 | 793 |
| Other | 4 | - | 100 | (5) | 1 | 41 | 19 | 69 | (10) | 104 | 61 | 56 | 41 |
| Total revenue ${ }^{1}$ | 670 | 606 | 680 | 520 | 589 | 574 | 557 | 567 | 519 | 1,956 | 1,720 | 2,240 | 2,027 |
| Provision for (reversal of) credit losses | 6 | 21 | 2 | (1) | 14 | 21 | 10 | 66 | 34 | 29 | 45 | 44 | 142 |
| Non-interest expenses | 279 | 318 | 329 | 271 | 303 | 298 | 445 | 261 | 282 | 926 | 1,046 | 1,317 | 1,109 |
| Income before taxes | 385 | 267 | 349 | 250 | 272 | 255 | 102 | 240 | 203 | 1,001 | 629 | 879 | 776 |
| Income taxes ${ }^{1}$ | 103 | 54 | 85 | 41 | 60 | 63 | 16 | 53 | 54 | 242 | 139 | 180 | 187 |
| Net income | 282 | 213 | 264 | 209 | 212 | 192 | 86 | 187 | 149 | 759 | 490 | 699 | 589 |
| Net income attributable to equity shareholders | 282 | 213 | 264 | 209 | 212 | 192 | 86 | 187 | 149 | 759 | 490 | 699 | 589 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 400 | 398 | 389 | 349 | 357 | 362 | 335 | 312 | 316 | 1,187 | 1,054 | 1,403 | 1,113 |
| Non-interest income | 268 | 206 | 290 | 169 | 231 | 211 | 221 | 254 | 202 | 764 | 663 | 832 | 912 |
| Intersegment revenue | 2 | 2 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 5 | 3 | 5 | 2 |
|  | 670 | 606 | 680 | 520 | 589 | 574 | 557 | 567 | 519 | 1,956 | 1,720 | 2,240 | 2,027 |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and acceptances, net of allowance | 25,080 | 24,933 | 24,141 | 23,113 | 22,134 | 21,135 | 20,045 | 19,919 | 19,203 | 24,700 | 20,105 | 21,611 | 18,375 |
| Trading securities | 46,186 | 44,819 | 46,006 | 42,519 | 42,981 | 42,377 | 42,386 | 39,103 | 36,931 | 45,680 | 42,584 | 42,567 | 36,413 |
| Deposits | 13,315 | 11,297 | 11,095 | 10,132 | 8,621 | 8,135 | 7,883 | 6,979 | 6,475 | 11,909 | 8,214 | 8,697 | 6,415 |
| Common equity ${ }^{2}$ | 2,334 | 2,389 | 2,300 | 2,229 | 2,139 | 2,011 | 2,066 | 2,082 | 2,095 | 2,341 | 2,073 | 2,112 | 1,989 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 41.5\% | 52.6\% | 48.3\% | 52.3\% | 51.3\% | 52.0\% | 79.9\% | 46.1\% | 54.3\% | 47.3\% | 60.8\% | 58.8\% | 54.7\% |
| Return on equity ${ }^{2}$ | 47.5\% | 36.0\% | 44.9\% | 36.5\% | 38.6\% | 38.6\% | 15.8\% | 35.0\% | 27.6\% | 42.8\% | 31.0\% | 32.4\% | 28.5\% |
| Net income attributable to equity shareholders | 282 | 213 | 264 | 209 | 212 | 192 | 86 | 187 | 149 | 759 | 490 | 699 | 589 |
| Charge for economic capital ${ }^{2}$ | (73) | (73) | (73) | (72) | (69) | (61) | (67) | (67) | (68) | (219) | (197) | (269) | (262) |
| Economic profit ${ }^{2}$ | 209 | 140 | 191 | 137 | 143 | 131 | 19 | 120 | 81 | 540 | 293 | 430 | 327 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Full-time equivalent employees | 1,327 | 1,248 | 1,244 | 1,273 | 1,302 | 1,245 | 1,261 | 1,268 | 1,274 | 1,327 | 1,302 | 1,273 | 1,268 |

1 Includes TEB adjustment (Q3/14: \$102 million; Q2/14: \$124 million). The equivalent amounts are offset in Corporate and Other.
2 See Notes to users: Non-GAAP measures

SEGMENTED INFORMATION - CORPORATE AND OTHER
(\$ millions)


| $\mathbf{2 0 1 4}$ | 2013 | 2013 | 2012 |
| ---: | ---: | ---: | ---: |
| 9 M | 9 M | 12 M | 12 M |


| Financial results |
| :--- |
| International banking |
| Other |
| Total revenue ${ }^{1}$ |

Total revenue ${ }^{1}$
Provision for credit losses
Non-interest expenses
Income (loss) before taxes
Income taxes ${ }^{1}$
Net income (loss)
Net income (loss) attributable to:
Non-controlling interests
Equity shareholders
Total revenue
$\quad$ Net interest income
Non-interest income

| 151 | 146 | 154 | 148 | 142 | 140 | 163 | 149 | 146 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (63) | (72) | 43 | (45) | (7) | (18) | 3 | (9) | 55 |
| 88 | 74 | 197 | 103 | 135 | 122 | 166 | 140 | 201 |
| 12 | 135 | 7 | 56 | 65 | 11 | 14 | 7 | 10 |
| 293 | 659 | 244 | 269 | 238 | 215 | 230 | 251 | 241 |
| (217) | (720) | (54) | (222) | (168) | (104) | (78) | (118) | (50) |
| (146) | (150) | (107) | (122) | (120) | (111) | (108) | (125) | (110) |
| (71) | (570) | 53 | (100) | (48) | 7 | 30 | 7 | 60 |
| 3 | (12) | 2 | (7) | 1 | 2 | 2 | 3 | 2 |
| (74) | (558) | 51 | (93) | (49) | 5 | 28 | 4 | 58 |


|  |  |  |  |
| :---: | :---: | :---: | ---: |
| $\mathbf{4 5 1}$ | 445 | 593 | 582 |
| $\mathbf{( 9 2 )}$ | $(22)$ | $(67)$ | 292 |
| $\mathbf{3 5 9}$ | 423 | 526 | 874 |
| $\mathbf{1 5 4}$ | 90 | 146 | 69 |
| $\mathbf{1 , 1 9 6}$ | 683 | 952 | 905 |
| $\mathbf{( 9 9 1 )}$ | $(350)$ | $(572)$ | $(100)$ |
| $\mathbf{( 4 0 3 )}$ | $(339)$ | $(461)$ | $(323)$ |
| $\mathbf{( 5 8 8 )}$ | $(11)$ | $(111)$ | 223 |
| $\mathbf{( 7 )}$ | 5 | $(2)$ | 9 |
| $\mathbf{( 5 8 1 )}$ | $(16)$ | $(109)$ | 214 |

Net interest income
Non-interest income

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 4}$ | $(5)$ | 29 | 52 | 59 | 34 | 63 | 87 | 125 |
| $\mathbf{7 4}$ | 79 | 168 | 51 | 76 | 88 | 103 | 53 | 76 |
| $\mathbf{8 8}$ | 74 | 197 | 103 | 135 | 122 | 166 | 140 | 201 |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| 38 | 156 | 208 | 508 |
| 321 | 267 | 318 | 366 |
| 359 | 423 | 526 | 874 |

Other information
Assets under administration ${ }^{2}$ Individuals
Institutions ${ }^{3}$

Assets under management ${ }^{2}$ Individuals
Institutions

Full-time equivalent employees

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 4 , 2 7 0}$ | 18,041 | 17,172 | 16,997 | 16,651 | 16,390 | 14,709 | 14,413 | 14,222 |
| $\mathbf{1 , 3 9 3 , 1 2 1}$ | $1,348,251$ | $1,300,414$ | $1,249,863$ | $1,206,005$ | $1,209,143$ | $1,175,131$ | $1,197,989$ | $1,136,049$ |
| $\mathbf{1 , 4 0 7 , 3 9 1}$ | $1,366,292$ | $1,317,586$ | $1,266,860$ | $1,222,656$ | $1,225,533$ | $1,189,840$ | $1,212,402$ | $1,150,271$ |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{2 4 0}$ | 115 | 119 | 120 | 119 | 110 | 95 | 109 | 114 |
| $\mathbf{1 9 2}$ | 313 | 342 | 351 | 348 | 335 | 331 | 310 | 313 |
| $\mathbf{4 3 2}$ | 428 | 461 | 471 | 467 | 445 | 426 | 419 | 427 |
| $\mathbf{1 7 , 2 6 1}$ | 16,245 | 16,030 | 16,145 | 16,191 | 16,033 | 15,704 | 15,687 | 15,810 |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 4 , 2 7 0}$ | 16,651 | 16,997 | 14,413 |
| $\mathbf{1 , 3 9 3 , 1 2 1}$ | $\mathbf{1 , 2 0 6 , 0 0 5}$ | $1,249,863$ | $1,197,989$ |
| $\mathbf{1 , 4 0 7 , 3 9 1}$ | $1,222,656$ | $1,266,860$ | $1,212,402$ |
|  |  |  |  |
| $\mathbf{2 4 0}$ | 119 | 120 | 109 |
| $\mathbf{1 9 2}$ | 348 | 351 | 310 |
| $\mathbf{4 3 2}$ | 467 | 471 | 419 |
| $\mathbf{1 7 , 2 6 1}$ | 16,191 | 16,145 | 15,687 |

1 TEB adjusted. See footnote 1 on page 11 for details.
2 Assets under management are included in assets under administration.
3 Includes the full contract amount noted in the table below relating to assets under administration or custody under a $50 / 50$ joint venture of CIBC and The Bank of New York Mellon.

| Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 | $\begin{array}{r} 2014 \\ 9 M \end{array}$ | $\begin{array}{r} 2013 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2013 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} 2012 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,345,184 | 1,299,641 | 1,251,081 | 1,203,322 | 1,159,634 | 1,157,786 | 1,124,637 | 1,144,879 | 1,086,841 | 1,345,184 | 1,159,634 | 1,203,322 | 1,144,879 |

## TRADING ACTIVITIES

## Trading revenue

Net interest income (TEB) ${ }^{2}$
Non-interest income ${ }^{2}$
Total trading revenue (TEB)
TEB adjustment ${ }^{3}$
Total trading revenue
Trading revenue as a \% of total revenue
Trading revenue (TEB) as a \% of total revenue
$\square$

| 2014 | 2013 | 2013 | 2012 |
| ---: | ---: | ---: | ---: |
| 9 M | 9 M | 12 M | 12 M |

## Trading revenue by product line (TEB)

Interest rates
Foreign exchange
Equities ${ }^{4}$
Commodities
Structured credit
Other
Total trading revenue (TEB)
TEB adjustment ${ }^{3}$
Total trading revenue

|  |  |  |  |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 6 3}$ | 286 | 265 | 230 | 240 | 261 | 238 | 224 | 210 |
| $\mathbf{( 4 2 )}$ | $(12)$ | 1 | $(9)$ | 21 | 1 | 14 | $(17)$ | $(16)$ |
| $\mathbf{2 2 1}$ | 274 | 266 | 221 | 261 | 262 | 252 | 207 | 194 |
| $\mathbf{1 0 2}$ | 124 | 110 | 78 | 90 | 97 | 91 | 91 | 72 |
| $\mathbf{1 1 9}$ | 150 | 156 | 143 | 171 | 165 | 161 | 116 | 122 |
| $\mathbf{3 . 5} \%$ | $4.7 \%$ | $4.3 \%$ | $4.5 \%$ | $5.3 \%$ | $5.3 \%$ | $5.1 \%$ | $3.7 \%$ | $3.9 \%$ |
| $\mathbf{6 . 6} \%$ | $8.7 \%$ | $7.3 \%$ | $6.9 \%$ | $8.0 \%$ | $8.4 \%$ | $8.0 \%$ | $6.6 \%$ | $6.2 \%$ |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{8 1 4}$ | 739 | 969 | 762 |
| $\mathbf{( 5 3 )}$ | 36 | 27 | 53 |
| $\mathbf{7 6 1}$ | 775 | 996 | 815 |
| $\mathbf{3 3 6}$ | 278 | 356 | 280 |
| $\mathbf{4 2 5}$ | 497 | 640 | 535 |
| $\mathbf{4 . 2} \%$ | $5.2 \%$ | $5.0 \%$ | $4.3 \%$ |
| $\mathbf{7 . 5} \%$ | $8.1 \%$ | $7.8 \%$ | $6.5 \%$ |

## Foreign exchange revenue

Foreign exchange trading revenue
Foreign exchange other than trading ${ }^{5}$

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 23 | 27 | 28 | 17 | 37 | 26 | 55 | - | 34 |
| 89 | 90 | 107 | 80 | 97 | 84 | 83 | 73 | 88 |
| 88 | 109 | 100 | 75 | 90 | 88 | 80 | 77 | 68 |
| 13 | 9 | 13 | 9 | 16 | 18 | 12 | 11 | 12 |
| $(3)$ | 24 | 5 | 15 | 12 | 34 | 16 | 25 | $(12)$ |
| $\mathbf{1 1}$ | 15 | 13 | 25 | 9 | 12 | 6 | 21 | 4 |
| $\mathbf{2 2 1}$ | 274 | 266 | 221 | 261 | 262 | 252 | 207 | 194 |
| 102 | 124 | 110 | 78 | 90 | 97 | 91 | 91 | 72 |
| $\mathbf{1 1 9}$ | 150 | 156 | 143 | 171 | 165 | 161 | 116 | 122 |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| 78 | 118 | 135 | 146 |
| 286 | 264 | 344 | 323 |
| 297 | 258 | 333 | 235 |
| 35 | 46 | 55 | 52 |
| 26 | 62 | 77 | 7 |
| 39 | 27 | 52 | 52 |
| 761 | 775 | 996 | 815 |
| 336 | 278 | 356 | 280 |
| 425 | 497 | 640 | 535 |

 ncome.

3 Reported within Wholesale Banking. See "Strategic business units overview" section in our 2013 annual MD\&A for further details.
4 Includes TEB adjustment (Q3/14: \$102 million; Q2/14: \$124 million).
5 See footnote 2 on page 6 under Non-interest income.

## CONSOLIDATED BALANCE SHEET

| (\$ millions) | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |  |  |  |
| Cash and non-interest-bearing deposits with banks | 2,975 | 2,873 | 2,239 | 2,211 | 2,462 | 2,586 | 2,302 | 2,613 | 2,319 |
| Interest-bearing deposits with banks | 8,217 | 7,815 | 4,034 | 4,168 | 5,902 | 4,364 | 3,334 | 2,114 | 6,480 |
| Securities |  |  |  |  |  |  |  |  |  |
| Trading | 48,095 | 45,148 | 45,317 | 44,070 | 42,887 | 45,808 | 40,840 | 40,330 | 39,147 |
| AFS | 21,105 | 21,769 | 25,406 | 27,627 | 24,915 | 25,297 | 25,878 | 24,700 | 22,506 |
| FVO | 261 | 287 | 294 | 287 | 286 | 308 | 303 | 304 | 324 |
| Cash collateral on securities borrowed | 3,238 | 2,891 | 3,050 | 3,417 | 4,418 | 3,707 | 3,477 | 3,311 | 3,990 |
| Securities purchased under resale agreements | 25,105 | 24,434 | 24,145 | 25,311 | 27,117 | 22,779 | 25,581 | 25,163 | 28,967 |
| Loans |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 155,013 | 152,569 | 151,934 | 150,938 | 149,440 | 148,768 | 149,008 | 150,056 | 151,157 |
| Personal | 35,096 | 34,746 | 34,363 | 34,441 | 34,532 | 34,753 | 34,785 | 35,323 | 35,173 |
| Credit card | 11,577 | 11,545 | 11,434 | 14,772 | 14,800 | 14,794 | 14,798 | 15,153 | 15,242 |
| Business and government | 54,232 | 52,246 | 50,256 | 48,207 | 46,390 | 46,201 | 44,625 | 43,624 | 43,860 |
| Allowance for credit losses | $(1,703)$ | $(1,726)$ | $(1,620)$ | $(1,698)$ | $(1,759)$ | $(1,756)$ | $(1,820)$ | $(1,860)$ | $(1,884)$ |
| Other |  |  |  |  |  |  |  |  |  |
| Derivative instruments | 18,227 | 19,346 | 24,489 | 19,947 | 20,715 | 25,454 | 25,085 | 27,039 | 28,802 |
| Customers' liability under acceptances | 8,274 | 9,300 | 10,452 | 9,720 | 10,824 | 9,538 | 9,749 | 10,436 | 10,068 |
| Land, buildings and equipment | 1,728 | 1,741 | 1,795 | 1,719 | 1,663 | 1,660 | 1,665 | 1,683 | 1,610 |
| Goodwill | 1,435 | 1,438 | 1,870 | 1,733 | 1,722 | 1,708 | 1,700 | 1,701 | 1,682 |
| Software and other intangible assets | 918 | 897 | 881 | 756 | 722 | 689 | 673 | 656 | 673 |
| Investments in equity-accounted associates and joint ventures | 1,842 | 1,766 | 1,715 | 1,695 | 1,632 | 1,594 | 1,572 | 1,618 | 1,602 |
| Deferred tax asset | 505 | 536 | 548 | 526 | 528 | 651 | 681 | 683 | 671 |
| Other assets | 9,282 | 7,481 | 8,353 | 8,159 | 7,957 | 8,316 | 8,272 | 8,472 | 8,477 |
| Total assets | 405,422 | 397,102 | 400,955 | 398,006 | 397,153 | 397,219 | 392,508 | 393,119 | 400,866 |
| LIABILITIES AND EQUITY |  |  |  |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |  |  |  |
| Personal | 129,198 | 128,128 | 127,344 | 125,034 | 121,861 | 120,369 | 119,148 | 118,153 | 118,080 |
| Business and government | 142,245 | 136,073 | 134,894 | 134,736 | 135,927 | 131,649 | 130,685 | 125,055 | 129,199 |
| Bank | 7,700 | 7,182 | 5,717 | 5,592 | 6,155 | 5,629 | 5,218 | 4,723 | 6,723 |
| Secured borrowings | 43,171 | 42,640 | 46,381 | 49,802 | 49,171 | 51,393 | 52,916 | 52,413 | 51,094 |
| Obligations related to securities sold short | 12,803 | 12,263 | 13,214 | 13,327 | 13,255 | 13,566 | 12,315 | 13,035 | 11,944 |
| Cash collateral on securities lent | 1,359 | 1,236 | 1,176 | 2,099 | 1,700 | 1,581 | 1,460 | 1,593 | 2,284 |
| Capital Trust securities | n/a | n/a | n/a | n/a | n/a | n/a | n/a | 1,678 | 1,672 |
| Obligations related to securities sold under repurchase agreements | 9,437 | 8,411 | 6,396 | 4,887 | 6,348 | 5,702 | 4,516 | 6,631 | 8,527 |
| Other |  |  |  |  |  |  |  |  |  |
| ...- Derivative instruments | 17,957 | 18,746 | 22,244 | 19,724 | 20,476 | 25,073 | 24,551 | 27,091 | 29,092 |
| Acceptances | 8,274 | 9,300 | 10,452 | 9,721 | 10,824 | 9,547 | 9,797 | 10,481 | 10,072 |
| Deferred tax liability | 29 | 30 | 31 | 33 | 36 | 35 | 34 | 35 | 37 |
| Other liabilities | 10,550 | 10,623 | 9,986 | 10,829 | 9,737 | 11,174 | 10,539 | 11,041 | 10,873 |
| Subordinated indebtedness | 4,187 | 4,226 | 4,233 | 4,228 | 4,218 | 4,802 | 4,791 | 4,823 | 4,828 |
|  |  |  |  |  |  |  |  |  |  |
| Preferred shares | 1,281 | 1,381 | 1,706 | 1,706 | 1,706 | 1,706 | 1,706 | 1,706 | 2,006 |
| Common shares | 7,758 | 7,745 | 7,750 | 7,753 | 7,757 | 7,743 | 7,765 | 7,769 | 7,744 |
| Contributed surplus | 78 | 82 | 82 | 82 | 82 | 80 | 79 | 85 | 87 |
| Retained earnings | 9,258 | 8,820 | 8,985 | 8,318 | 7,954 | 7,486 | 7,183 | 7,002 | 6,689 |
| AOCI | (18) | 60 | 138 | (40) | (220) | (482) | (359) | (365) | (249) |
| Total shareholders' equity | 18,357 | 18,088 | 18,661 | 17,819 | 17,279 | 16,533 | 16,374 | 16,197 | 16,277 |
| Non-controlling interests | 155 | 156 | 226 | 175 | 166 | 166 | 164 | 170 | 164 |
| Total equity | 18,512 | 18,244 | 18,887 | 17,994 | 17,445 | 16,699 | 16,538 | 16,367 | 16,441 |
| Total liabilities and equity | 405,422 | 397,102 | 400,955 | 398,006 | 397,153 | 397,219 | 392,508 | 393,119 | 400,866 |

$\mathrm{n} / \mathrm{a}$ Not applicable. Commencing November 1, 2012, CIBC Capital Trust was deconsolidated. See "External reporting changes" on page 1 for additional details.
(\$ millions)

Assets
Cash and deposits with banks
Securities
Securities borrowed or purchased under resale agreements
Loans and acceptances, net of allowance
Other
Total assets
Liabilities and equity
Deposits
Obligations related to securities lent or sold short or under repurchase agreements
Capital Trust securities
Other
Subordinated indebtedness
Shareholders' equity
Non-controlling interests
Total liabilities and equity
Average interest-earning assets ${ }^{1}$

| Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 16,838 | 14,133 | 13,271 | 12,824 | 11,649 | 9,865 | 7,346 | 8,396 | 9,972 |
| 68,543 | 68,838 | 74,262 | 69,531 | 68,961 | 70,108 | 69,836 | 64,066 | 63,344 |
| 30,793 | 29,600 | 30,125 | 32,767 | 30,387 | 30,996 | 30,736 | 31,214 | 28,479 |
| 260,284 | 257,336 | 256,727 | 255,435 | 253,626 | 252,192 | 251,909 | 253,308 | 252,865 |
| 34,578 | 36,378 | 35,634 | 34,682 | 37,985 | 41,142 | 42,232 | 43,710 | 45,700 |
| 411,036 | 406,285 | 410,019 | 405,239 | 402,608 | 404,303 | 402,059 | 400,694 | 400,360 |
| 321,624 | 317,278 | 321,893 | 320,723 | 314,611 | 312,164 | 307,976 | 303,352 | 303,619 |
| 27,278 | 25,635 | 25,743 | 22,739 | 22,746 | 23,961 | 24,525 | 23,094 | 22,174 |
| n/a | n/a | n/a | n/a | n/a | n/a | n/a | 1,674 | 1,670 |
| 39,181 | 40,094 | 39,700 | 39,795 | 43,788 | 46,615 | 48,201 | 51,097 | 51,256 |
| 4,213 | 4,216 | 4,213 | 4,223 | 4,425 | 4,777 | 4,786 | 4,824 | 5,008 |
| 18,586 | 18,875 | 18,286 | 17,591 | 16,868 | 16,619 | 16,404 | 16,489 | 16,468 |
| 154 | 187 | 184 | 168 | 170 | 167 | 167 | 164 | 165 |
| 411,036 | 406,285 | 410,019 | 405,239 | 402,608 | 404,303 | 402,059 | 400,694 | 400,360 |
| 363,422 | 356,492 | 361,844 | 357,757 | 351,761 | 350,144 | 347,038 | 343,840 | 342,883 |


| $\begin{array}{r} 2014 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} 2013 \\ 9 \mathrm{M} \end{array}$ | $\begin{gathered} 2013 \\ 12 \mathrm{M} \end{gathered}$ | $2012$ |
| :---: | :---: | :---: | :---: |
| 14,754 | 9,618 | 10,426 | 7,945 |
| 70,566 | 69,630 | 69,604 | 64,310 |
| 30,179 | 30,703 | 31,224 | 28,574 |
| 258,124 | 252,580 | 253,300 | 251,873 |
| 35,521 | 40,445 | 38,992 | 44,453 |
| 409,144 | 402,976 | 403,546 | 397,155 |
| 320,298 | 311,577 | 313,883 | 299,205 |
| 26,225 | 23,742 | 23,489 | 24,260 |
| n/a | n/a | n/a | 1,649 |
| 39,653 | 46,196 | 44,582 | 50,478 |
| 4,214 | 4,662 | 4,551 | 5,020 |
| 18,579 | 16,631 | 16,873 | 16,380 |
| 175 | 168 | 168 | 163 |
| 409,144 | 402,976 | 403,546 | 397,155 |
| 360,631 | 349,642 | 351,687 | 341,053 |

1 Average interest-earning assets include interest-bearing deposits with banks, securities, cash collateral on securities borrowed, securities purchased under resale agreements, and loans net of allowances.
n/a Vot applicable. Commencing November 1, 2012 CIBC Capital Trust was deconsolidated. See "External reporting changes" on page 1 for additional details.

| COODWILL, SOFTWARE AND OTHER INTANGIBLE ASSETS |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 |
| Goodwill |  |  |  |  |  |  |  |  |  |
| Opening balance | 1,438 | 1,870 | 1,733 | 1,722 | 1,708 | 1,700 | 1,701 | 1,682 | 1,671 |
| Acquisitions | - | 1 | 83 | - | - | - | - | 22 | - |
| Impairment | - | (420) | - | - | - | - | - | - | - |
| Adjustments ${ }^{1}$ | (3) | (13) | 54 | 11 | 14 | 8 | (1) | (3) | 11 |
| Closing balance | 1,435 | 1,438 | 1,870 | 1,733 | 1,722 | 1,708 | 1,700 | 1,701 | 1,682 |
| Software |  |  |  |  |  |  |  |  |  |
| Opening balance | 535 | 509 | 483 | 446 | 407 | 387 | 364 | 384 | 366 |
| Changes, net of amortization and impairment ${ }^{1}$ | 33 | 26 | 26 | 37 | 39 | 20 | 23 | (20) | 18 |
| Closing balance | 568 | 535 | 509 | 483 | 446 | 407 | 387 | 364 | 384 |
| Other intangible assets |  |  |  |  |  |  |  |  |  |
| Opening balance | 362 | 372 | 273 | 276 | 282 | 286 | 292 | 289 | 295 |
| Acquisitions | - | - | 93 | - | - | - | - | 10 | - |
| Amortization and impairment | (7) | (7) | (6) | (5) | (8) | (6) | (5) | (7) | (7) |
| Adjustments ${ }^{1}$ | (5) | (3) | 12 | 2 | 2 | 2 | (1) | - | 1 |
| Closing balance | 350 | 362 | 372 | 273 | 276 | 282 | 286 | 292 | 289 |
| Software and other intangible assets | 918 | 897 | 881 | 756 | 722 | 689 | 673 | 656 | 673 |

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
(\$ millions)

Net income
OCI, net of tax, that is subject to subsequent reclassification to net income Net foreign currency translation adjustments

Net gains (losses) on investments in foreign operations
Net (gains) losses on investments in foreign operations reclassified to net income
Net gains (losses) on hedges of investments in foreign operations
Net (gains) losses on hedges of investments in foreign operations reclassified to net income

## Net change in AFS securities

Net gains (losses) on AFS securities
Net (gains) losses on AFS securities reclassified to net income
Net change in cash flow hedges
Net gains (losses) on derivatives designated as cash flow hedges
Net (gains) losses on derivatives designated as cash flow hedges reclassified to net income
OCl , net of tax, that is not subject to subsequent reclassification to net income
Net gains (losses) on post-employment defined benefit plans

## Total OCl ${ }^{1}$

Comprehensive income
Comprehensive income (loss) attributable to non-controlling interests
Preferred shareholders
Common shareholders
Comprehensive income attributable to equity shareholders

| Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| $\mathbf{9 2 1}$ | 306 | 1,177 | 825 | 878 | 862 | 785 | 843 | 832 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{( 4 8 )}$ | $(153)$ | 599 | 143 | 165 | 82 | $(21)$ | 36 | 83 |
| - | - | - | - | - | - | - | - | - |
| $\mathbf{2 6}$ | 82 | $(368)$ | $(93)$ | $(102)$ | $(53)$ | 11 | $(50)$ | $(35)$ |
| - | - | - | - | - | - | - | - | - |
| $\mathbf{( 2 2 )}$ | $(71)$ | 231 | 50 | 63 | 29 | $(10)$ | $(14)$ | 48 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{4 7}$ | 24 | 45 | 74 | $(114)$ | 77 | 20 | 36 | 89 |
| $\mathbf{( 1 5 )}$ | $(56)$ | $(38)$ | $(7)$ | $(36)$ | $(60)$ | $(52)$ | $(48)$ | $(51)$ |
| $\mathbf{3 2}$ | $(32)$ | 7 | 67 | $(150)$ | 17 | $(32)$ | $(12)$ | 38 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{2 0}$ | 66 | $(5)$ | 60 | 7 | $(33)$ | 28 | 21 | $(1)$ |
| $\mathbf{( 2 1 )}$ | $(50)$ | 3 | $(47)$ | $(11)$ | 27 | $(20)$ | $(15)$ | $(2)$ |
| $\mathbf{( 1 )}$ | 16 | $(2)$ | 13 | $(4)$ | $(6)$ | 8 | 6 | $(3)$ |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{( 8 7 )}$ | 9 | $(58)$ | 50 | 353 | $(163)$ | 40 | $(96)$ | $(315)$ |
| $\mathbf{( 7 8 )}$ | $(78)$ | 178 | 180 | 262 | $(123)$ | 6 | $(116)$ | $(232)$ |
| $\mathbf{8 4 3}$ | 228 | 1,355 | 1,005 | 1,140 | 739 | 791 | 727 | 600 |
| $\mathbf{3}$ | $(11)$ | 3 | $(7)$ | 1 | 2 | 2 | 3 | 2 |
| $\mathbf{1 9}$ | 25 | 25 | 24 | 25 | 25 | 25 | 29 | 29 |
| $\mathbf{8 2 1}$ | 214 | 1,327 | 988 | 1,114 | 712 | 764 | 695 | 569 |
| $\mathbf{8 4 0}$ | 239 | 1,352 | 1,012 | 1,139 | 737 | 789 | 724 | 598 |


| $\mathbf{2 0 1 4}$ | 2013 | 2013 | 2012 |
| ---: | ---: | ---: | ---: |
| 9 M | 9 M | 12 M | 12 M |


| $\mathbf{2 , 4 0 4}$ | 2,525 | 3,350 | 3,303 |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
| $\mathbf{3 9 8}$ | 226 | 369 | 65 |
| - | - | - | 1 |
| $\mathbf{( 2 6 0 )}$ | $(144)$ | $(237)$ | $(65)$ |
| - | - | - | $(1)$ |
| $\mathbf{1 3 8}$ | 82 | 132 | - |
| $\mathbf{1 1 6}$ | $(17)$ | 57 | 208 |
| $\mathbf{( 1 0 9 )}$ | $(148)$ | $(155)$ | $(196)$ |
| $\mathbf{7}$ | $(165)$ | $(98)$ | 12 |
| $\mathbf{8 1}$ | 2 | 62 | 20 |
| $\mathbf{( 6 8 )}$ | $(4)$ | $(51)$ | $(13)$ |
| $\mathbf{1 3}$ | $(2)$ | 11 | 7 |
|  |  |  |  |
| $\mathbf{( 1 3 6 )}$ | 230 | 280 | $(454)$ |
| $\mathbf{2 2}$ | 145 | 325 | $(435)$ |
| $\mathbf{2 , 4 2 6}$ | 2,670 | 3,675 | 2,868 |
| $\mathbf{( 5 )}$ | 5 | $(2)$ | 9 |
| $\mathbf{6 9}$ | 75 | 99 | 158 |
| $\mathbf{2 , 3 6 2}$ | 2,590 | 3,578 | 2,701 |
| $\mathbf{2 , 4 3 1}$ | 2,665 | 3,677 | 2,859 |

## INCOME TAX ALLOCATED TO EACH COMPONENT OF OCI

(\$ millions)

Income tax (expense) benefit
Subject to subsequent reclassification to net income
Net foreign currency translation adjustments
Net gains (losses) on investments in foreign operations
Net gains (losses) on hedges of investments in foreign operations
Net change in AFS securities
Net gains (losses) on AFS securities
Net (gains) losses on AFS securities reclassified to net income
Net change in cash flow hedges
Net gains (losses) on derivatives designated as cash flow hedges
Net (gains) losses on derivatives designated as cash flow hedges reclassified to net income
Not subject to subsequent reclassification to net income
Net gains (losses) on post-employment defined benefit plans

| Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |



| 2014 | 2013 | 2013 | 2012 |
| ---: | ---: | ---: | ---: |
| 9 M | 9 M | 12 M | 12 M |


| $(29)$ | $(17)$ | $(26)$ | $(10)$ |
| ---: | ---: | ---: | ---: |
| $\mathbf{3 8}$ | 25 | 44 | 11 |
| $\mathbf{9}$ | 8 | 18 | 1 |
| $(74)$ | $(37)$ | $(51)$ | $(49)$ |
| $\mathbf{5 0}$ | 55 | 57 | 65 |
| $\mathbf{( 2 4 )}$ | 18 | 6 | 16 |
| $\mathbf{( 2 9 )}$ | - | $(22)$ | $(4)$ |
| $\mathbf{2 4}$ | 1 | 18 | 4 |
| $\mathbf{( 5 )}$ | 1 | $(4)$ | - |
| $\mathbf{4 9}$ | $(82)$ | $(101)$ | 160 |
| 29 | $(55)$ | $(81)$ | 177 |

1 Includes $\$ 1$ million of losses (Q2/14: \$4 million of gains) relating to our investments in equity-accounted associates and joint ventures.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

## Preferred shares

Balance at beginning of period
Issue of preferred shares
Redemption of preferred shares
Balance at end of period
Common shares
Balance at beginning of period
Issue of common shares
Purchase of common shares for cancellation
Treasury shares
Balance at end of period
Contributed surplus
Balance at beginning of period
Stock option expense
Stock options exercised
Other
Balance at end of period
Retained earnings
Balance at beginning of period
Net income attributable to equity shareholder
Dividends
Preferred
Common
Premium on redemption of preferred shares
Premium on purchase of common shares for cancellation
Other
Balance at end of period
AOCI, net of tax
AOCI, net of tax, that is subject to subsequent reclassification to net income
Net foreign currency translation adjustments
Balance at beginning of period
Net change in foreign currency translation adjustments
Balance at end of period
Net gains (losses) on AFS securities
Balance at beginning of period
Net change in AFS securities
Balance at end of period
Net gains (losses) on cash flow hedges
Balance at beginning of period
Net change in cash flow hedges
Balance at end of period
AOCI, net of tax, that is not subject to subsequent reclassification to net income Net gains (losses) on post-employment defined benefit plans
Balance at beginning of period
alance at beginning of period
Net change in post-employment defined benefit plans
Balance at end of period
Total AOCI, net of tax
Non-controlling interests
Balance at beginning of period
Net income (loss) attributable to non-controlling interests
Dividends
Other ${ }^{2}$
Balance at end of period
Equity at end of period

| Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,381 | 1,706 | 1,706 | 1,706 | 1,706 | 1,706 | 1,706 | 2,006 | 2,006 |
| 400 | - | - | - | - | - | - | - | - |
| (500) | (325) | - | - | - | - | - | (300) |  |
| 1,281 | 1,381 | 1,706 | 1,706 | 1,706 | 1,706 | 1,706 | 1,706 | 2,006 |
| 7,745 | 7,750 | 7,753 | 7,757 | 7,743 | 7,765 | 7,769 | 7,744 | 7,697 |
| 33 | 12 | 24 | 14 | 15 | 26 | 59 | 64 | 49 |
| (15) | (18) | (27) | (18) | - | (48) | (64) | (39) | - |
| (5) | 1 | - | - | (1) | - | 1 | - | (2) |
| 7,758 | 7,745 | 7,750 | 7,753 | 7,757 | 7,743 | 7,765 | 7,769 | 7,744 |
| 82 | 82 | 82 | 82 | 80 | 79 | 85 | 87 | 86 |
| 1 | 2 | 3 | 1 | 2 | 1 | 1 | 1 | 2 |
| (5) | (2) | (3) | (2) | - | (1) | (6) | (3) | (1) |
| - | - | - | 1 | - | 1 | (1) | - |  |
| 78 | 82 | 82 | 82 | 82 | 80 | 79 | 85 | 87 |
| 8,820 | 8,985 | 8,318 | 7,954 | 7,486 | 7,183 | 7,009 | 6,689 | 6,255 |
| 918 | 317 | 1,174 | 832 | 877 | 860 | 783 | 840 | 830 |
| (19) | (25) | (25) | (24) | (25) | (25) | (25) | (29) | (29) |
| (397) | (390) | (382) | (384) | (384) | (376) | (379) | (381) | (365) |
| - | - | - | - | - | - | - | - | - |
| (59) | (67) | (100) | (59) | - | (158) | (205) | (118) | - |
| (5) | - | - | (1) | - | 2 | - | 1 | (2) |
| 9,258 | 8,820 | 8,985 | 8,318 | 7,954 | 7,486 | 7,183 | 7,002 | 6,689 |
| 204 | 275 | 44 | (6) | (69) | (98) | (88) | (74) | (122) |
| (22) | (71) | 231 | 50 | 63 | 29 | (10) | (14) | 48 |
| 182 | 204 | 275 | 44 | (6) | (69) | (98) | (88) | (74) |
| 227 | 259 | 252 | 185 | 335 | 318 | 350 | 362 | 324 |
| 32 | (32) | 7 | 67 | (150) | 17 | (32) | (12) | 38 |
| 259 | 227 | 259 | 252 | 185 | 335 | 318 | 350 | 362 |
| 27 | 11 | 13 | - | 4 | 10 | 2 | (4) | (1) |
| (1) | 16 | (2) | 13 | (4) | (6) | 8 | 6 | (3) |
| 26 | 27 | 11 | 13 | - | 4 | 10 | 2 | (4) |
| (398) | (407) | (349) | (399) | (752) | (589) | (629) | (533) | (218) |
| (87) | 9 | (58) | 50 | 353 | (163) | 40 | (96) | (315) |
| (485) | (398) | (407) | (349) | (399) | (752) | (589) | (629) | (533) |
| (18) | 60 | 138 | (40) | (220) | (482) | (359) | (365) | (249) |
| 156 | 226 | 175 | 166 | 166 | 164 | 170 | 164 | 160 |
| 3 | (11) | 3 | (7) | 1 | 2 | 2 | 3 | 2 |
| (2) | - | (2) | - | (2) | - | (2) | - | (3) |
| (2) | (59) | 50 | 16 | 1 | - | (6) | 3 | 5 |
| 155 | 156 | 226 | 175 | 166 | 166 | 164 | 170 | 164 |
| 18,512 | 18,244 | 18,887 | 17,994 | 17,445 | 16,699 | 16,538 | 16,367 | 16,441 |


| $\begin{array}{r} 2014 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} 2013 \\ 9 \mathrm{M} \end{array}$ | $\begin{gathered} 2013 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{gathered} 2012 \\ 12 \mathrm{M} \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| 1,706 | 1,706 | 1,706 | 2,756 |
| 400 | - | - | - |
| (825) | - | - | $(1,050)$ |
| 1,281 | 1,706 | 1,706 | 1,706 |
| 7,753 | 7,769 | 7,769 | 7,376 |
| 69 | 100 | 114 | 430 |
| (60) | (112) | (130) | (39) |
| (4) | - |  | 2 |
| 7,758 | 7,757 | 7,753 | 7,769 |
| 82 | 85 | 85 | 93 |
| 6 | 4 | 5 | 7 |
| (10) | (7) | (9) | (15) |
| - | - | 1 | - |
| 78 | 82 | 82 | 85 |
| 8,318 | 7,009 | 7,009 | 5,454 |
| 2,409 | 2,520 | 3,352 | 3,294 |
| (69) | (75) | (99) | (128) |
| $(1,169)$ | $(1,139)$ | $(1,523)$ | $(1,470)$ |
| - | - | - | (30) |
| (226) | (363) | (422) | (118) |
| (5) | 2 | 1 | - |
| 9,258 | 7,954 | 8,318 | 7,002 |
| 44 | (88) | (88) | (88) |
| 138 | 82 | 132 | - |
| 182 | (6) | 44 | (88) |
| 252 | 350 | 350 | 338 |
| 7 | (165) | (98) | 12 |
| 259 | 185 | 252 | 350 |
| 13 | 2 | 2 | (5) |
| 13 | (2) | 11 | 7 |
| 26 | - | 13 | 2 |
| (349) | (629) | (629) | (175) |
| (136) | 230 | 280 | (454) |
| (485) | (399) | (349) | (629) |
| (18) | (220) | (40) | (365) |
| 175 | 170 | 170 | 162 |
| (5) | 5 | (2) | 9 |
| (4) | (4) | (4) | (5) |
| (11) | (5) | 11 | 4 |
| 155 | 166 | 175 | 170 |
| 18,512 | 17,445 | 17,994 | 16,367 |



ASSETS UNDER ADMINISTRATION

| (\$ millions) | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets under administration ${ }^{1,2,3}$ |  |  |  |  |  |  |  |  |  |
| Individuals | 211,514 | 210,529 | 201,278 | 170,311 | 163,584 | 163,700 | 160,901 | 157,467 | 152,065 |
| Institutions | 1,425,124 | 1,379,801 | 1,332,114 | 1,276,128 | 1,232,923 | 1,241,449 | 1,207,847 | 1,231,178 | 1,169,914 |
| Retail mutual funds | 76,438 | 73,528 | 69,630 | 66,687 | 63,804 | 63,280 | 60,301 | 57,225 | 55,033 |
| Total assets under administration | 1,713,076 | 1,663,858 | 1,603,022 | 1,513,126 | 1,460,311 | 1,468,429 | 1,429,049 | 1,445,870 | 1,377,012 |

ASSETS UNDER MANAGEMENT
(\$ millions)

## Assets under management

Individuals
Institutions
Retail mutual funds
Total assets under management

| Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{3 8 , 7 1 4}$ | 37,776 | 36,321 | 14,193 | 13,909 | 13,955 | 13,895 | 13,776 | 12,181 |
| $\mathbf{2 1 , 9 5 7}$ | 21,583 | 20,756 | 15,763 | 15,839 | 16,935 | 17,957 | 18,222 | 17,221 |
| $\mathbf{7 6 , 4 3 8}$ | 73,528 | 69,630 | 66,687 | 63,804 | 63,280 | 60,301 | 57,225 | 55,033 |
| $\mathbf{1 3 7 , 1 0 9}$ | 132,887 | 126,707 | 96,643 | 93,552 | 94,170 | 92,153 | 89,223 | 84,435 |

Assets under administration are assets administered by CIBC that are beneficially owned by clients and are, ther
2 Includes the full contract amount of assets under administration or custody under a 50/50 joint venture between CIBC and The Bank of New York Mellon
 management on behalf of the clients. Assets under management amounts are included in the amounts reported under assets under administration.

LOANS AND ACCEPTANCES, NET OF ALLOWANCE FOR CREDIT LOSSES
(\$ millions)
Business, government and consumer loans
Canada
United States
Other countries
Total net loans and acceptances
Residential mortgages
Personal
Credit card
Total net consumer loans
Non-residential mortgages
Financial institutions
Retail and wholesale
Business services
Manufacturing - capital goods
Manufacturing - consumer goods
Real estate and construction
Agriculture
Oil and gas
Mining
Forest products
Hardware and software
Telecommunications and cable
Publishing, printing and broadcasting
Transportation
Utilities
Education, health and social services
Governments
Others
Collective allowance allocated to business and government loans Total net business and government loans, including acceptances Total net loans and acceptances

| Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 238,965 | 235,802 | 233,420 | 234,936 | 233,676 | 232,327 | 231,263 | 232,816 | 233,139 |
| 10,995 | 10,650 | 10,913 | 9,659 | 8,776 | 8,201 | 7,951 | 7,769 | 8,160 |
| 12,529 | 12,228 | 12,486 | 11,785 | 11,775 | 11,770 | 11,931 | 12,147 | 12,317 |
| 262,489 | 258,680 | 256,819 | 256,380 | 254,227 | 252,298 | 251,145 | 252,732 | 253,616 |
| 154,801 | 152,343 | 151,785 | 150,778 | 149,292 | 148,685 | 148,930 | 149,985 | 151,096 |
| 34,632 | 34,293 | 33,918 | 33,990 | 34,084 | 34,254 | 34,300 | 34,856 | 34,701 |
| 11,167 | 11,131 | 11,004 | 14,255 | 14,288 | 14,261 | 14,240 | 14,570 | 14,647 |
| 200,600 | 197,767 | 196,707 | 199,023 | 197,664 | 197,200 | 197,470 | 199,411 | 200,444 |
| 7,380 | 7,163 | 7,458 | 7,454 | 7,493 | 7,337 | 7,260 | 7,368 | 7,293 |
| 4,953 | 4,232 | 4,529 | 3,824 | 3,682 | 3,432 | 3,734 | 3,918 | 4,713 |
| 4,128 | 4,358 | 3,616 | 3,577 | 3,562 | 3,336 | 3,149 | 3,266 | 3,339 |
| 5,590 | 5,254 | 5,256 | 5,247 | 5,174 | 5,339 | 5,095 | 4,852 | 4,847 |
| 1,628 | 1,378 | 1,480 | 1,472 | 1,482 | 1,584 | 1,495 | 1,503 | 1,574 |
| 2,427 | 2,381 | 2,134 | 2,199 | 2,292 | 2,349 | 2,162 | 2,023 | 2,092 |
| 13,627 | 12,844 | 12,496 | 12,182 | 11,558 | 10,863 | 9,727 | 9,903 | 9,235 |
| 4,299 | 4,412 | 4,124 | 3,974 | 3,925 | 3,739 | 3,754 | 3,755 | 3,701 |
| 4,678 | 5,223 | 4,783 | 4,028 | 3,946 | 3,750 | 3,739 | 3,653 | 3,882 |
| 1,264 | 1,047 | 1,149 | 1,143 | 999 | 959 | 706 | 664 | 675 |
| 563 | 626 | 525 | 499 | 516 | 569 | 532 | 499 | 588 |
| 655 | 706 | 724 | 588 | 600 | 576 | 576 | 486 | 235 |
| 654 | 686 | 730 | 673 | 644 | 509 | 519 | 400 | 385 |
| 264 | 280 | 317 | 294 | 259 | 329 | 341 | 393 | 430 |
| 2,145 | 2,168 | 2,222 | 2,010 | 2,016 | 1,778 | 1,759 | 1,498 | 1,647 |
| 2,564 | 2,668 | 2,615 | 2,304 | 2,237 | 2,234 | 1,989 | 2,041 | 1,661 |
| 2,008 | 1,968 | 1,992 | 1,980 | 1,994 | 2,022 | 2,052 | 1,981 | 1,773 |
| 1,525 | 1,554 | 1,650 | 1,556 | 1,500 | 1,499 | 1,679 | 1,649 | 1,610 |
| 1,803 | 2,238 | 2,571 | 2,613 | 2,936 | 3,154 | 3,669 | 3,741 | 3,771 |
| (266) | (273) | (259) | (260) | (252) | (260) | (262) | (272) | (279) |
| 61,889 | 60,913 | 60,112 | 57,357 | 56,563 | 55,098 | 53,675 | 53,321 | 53,172 |
| 262,489 | 258,680 | 256,819 | 256,380 | 254,227 | 252,298 | 251,145 | 252,732 | 253,616 |

## GROSS IMPAIRED LOANS

(\$ millions)

| Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| GIL by portfolio: Consumer |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgages | 518 | 517 | 532 | 483 | 467 | 482 | 481 | 472 | 494 |
| Personal | 216 | 214 | 214 | 221 | 201 | 279 | 276 | 267 | 269 |
| Total GIL - consumer | 734 | 731 | 746 | 704 | 668 | 761 | 757 | 739 | 763 |
| Business and government <br> Non-residential mortgages | 84 | 87 | 97 | 86 | 91 | 89 | 88 | 101 | 90 |
| Financial institutions | 6 | 6 | - | - | 2 | 2 | 2 | 2 | 2 |
| Retail and wholesale | 48 | 43 | 52 | 51 | 58 | 54 | 37 | 33 | 21 |
| Business services | 210 | 206 | 226 | 211 | 216 | 244 | 249 | 254 | 263 |
| Manufacturing - capital goods | 44 | 46 | 49 | 44 | 47 | 49 | 55 | 48 | 44 |
| Manufacturing - consumer goods | 9 | 9 | 14 | 14 | 18 | 18 | 17 | 20 | 27 |
| Real estate and construction | 293 | 309 | 313 | 347 | 388 | 346 | 405 | 416 | 546 |
| Agriculture | 7 | 10 | 13 | 15 | 21 | 17 | 17 | 19 | 21 |
| Oil and gas | - | - | - | - | 1 | 1 | 1 | 54 | 56 |
| Mining | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 |
| Forest products | 12 | 13 | 13 | 13 | 1 | 1 | - | 1 | 2 |
| Hardware and software | 2 | 1 | 1 | 2 | 2 | 2 | 2 | 2 | 8 |
| Telecommunications and cable | 3 | 3 | 3 | 3 | 3 | 3 | 1 | 1 | - |
| Publishing, printing and broadcasting | 5 | 5 | 6 | 6 | 50 | 48 | 10 | 68 | 70 |
| Transportation | 9 | 47 | 49 | 46 | 51 | 51 | 103 | 104 | 34 |
| Utilities | 21 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| Education, health and social services | 3 | 3 | 3 | 3 | 4 | 4 | 3 | 3 | 3 |
| Total GIL - business and government | 758 | 790 | 841 | 843 | 955 | 931 | 992 | 1,128 | 1,190 |
| Total GIL | 1,492 | 1,521 | 1,587 | 1,547 | 1,623 | 1,692 | 1,749 | 1,867 | 1,953 |
| GIL by geography: |  |  |  |  |  |  |  |  |  |
| Consumer |  |  |  |  |  |  |  |  |  |
| . Canada | 348 | 343 | 339 | 345 | 318 | 411 | 419 | 414 | 439 |
| United States | 1 | 3 | 4 | 4 | 4 | 4 | - | - | - |
| Other countries | 385 | 385 | 403 | 355 | 346 | 346 | 338 | 325 | 324 |
|  | 734 | 731 | 746 | 704 | 668 | 761 | 757 | 739 | 763 |
| Business and government |  |  |  |  |  |  |  |  |  |
| Canada | 88 | 88 | 102 | 96 | 106 | 135 | 102 | 205 | 226 |
| United States | 152 | 178 | 191 | 231 | 263 | 218 | 323 | 334 | 304 |
| Other countries | 518 | 524 | 548 | 516 | 586 | 578 | 567 | 589 | 660 |
|  | 758 | 790 | 841 | 843 | 955 | 931 | 992 | 1,128 | 1,190 |
| Total GIL | 1,492 | 1,521 | 1,587 | 1,547 | 1,623 | 1,692 | 1,749 | 1,867 | 1,953 |

1 Credit card loans are fully written-off at the earlier of the notice of consumer bankruptcy, settlement proposal, enlistment of credit counselling services, or when payments are contractually 180 days in arrears.

## ALLOWANCE FOR CREDIT LOSSES

## (\$ millions)

## Allowance for credit losses by portfolio:

Consumer

## Individual

## Residential mortgages

## Personal

Total individual allowance for credit losses on consumer loans
Collective

## Residential mortgages

## Personal

Collective allowance for credit losses on consumer loans -impaired ${ }^{1}$
Collective allowance for credit losses on consumer loans - unimpaired
Total collective allowance for credit losses on consumer loans
Total allowance for credit losses on consumer loans

## Business and governmen

## Individual

Non-residential mortgages
Financial institutions
Retail and wholesale
Business services
.-. Manufacturing - capital goods
Manufacturing - consumer good

- Real estate and construction

Mining
Forest products
(... Hardware and software

Telecommunications and cable
Publishing, printing and broadcasting

- Transportation

Utilities
Education, health and social services
Total individual allowance for credit losses on business and government loans

## Collective

Collective allowance for credit losses on business and government loans - impaired ${ }^{1}$
Collective allowance for credit losses on business and government loans - unimpaired
Total collective allowance for credit losses on business and government loans
Total allowance for credit losses on business and government loans

## Undrawn credit facilities

Collective allowance for credit losses on undrawn credit facilities ${ }^{2}$

## Total allowance for credit losses

Tun

| Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | - | - |
| 9 | 9 | 9 | 9 | 9 | 9 | 8 | 8 | 8 |
| 10 | 10 | 10 | 10 | 10 | 10 | 9 | 8 | 8 |
| 163 | 162 | 94 | 88 | 75 | 54 | 50 | 45 | 40 |
| 139 | 133 | 123 | 126 | 132 | 183 | 174 | 176 | 179 |
| 302 | 295 | 217 | 214 | 207 | 237 | 224 | 221 | 219 |
| 774 | 788 | 797 | 904 | 891 | 868 | 888 | 892 | 901 |
| 1,076 | 1,083 | 1,014 | 1,118 | 1,098 | 1,105 | 1,112 | 1,113 | 1,120 |
| 1,086 | 1,093 | 1,024 | 1,128 | 1,108 | 1,115 | 1,121 | 1,121 | 1,128 |
| 46 | 41 | 39 | 32 | 31 | 28 | 25 | 24 | 39 |
| 3 | 3 | - | - | 1 | 1 | 1 | 1 | 2 |
| 23 | 24 | 24 | 23 | 26 | 22 | 16 | 14 | 9 |
| 95 | 92 | 91 | 82 | 99 | 108 | 108 | 101 | 121 |
| 40 | 42 | 41 | 40 | 40 | 42 | 42 | 41 | 40 |
| 6 | 5 | 5 | 5 | 6 | 6 | 6 | 5 | 10 |
| 109 | 106 | 110 | 102 | 131 | 131 | 163 | 166 | 194 |
| 4 | 5 | 7 | 5 | 6 | 4 | 4 | 6 | 7 |
| - | - | - | - | 1 | - | - | 25 | 12 |
| - | - | - | - | - | - | - | - | 1 |
| 8 | 8 | 8 | 9 | - | - | - | - | 1 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 7 |
| 2 | 2 | 2 | 2 | 2 | 1 | 1 | 1 | - |
| - | - | - | 2 | 45 | 29 | 9 | 21 | 20 |
| 2 | 27 | 5 | 4 | 7 | 5 | 58 | 59 | 13 |
| 9 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | - |
| 3 | 3 | 3 | 2 | 2 | 2 | 2 | 1 | 1 |
| 351 | 360 | 337 | 310 | 399 | 381 | 437 | 467 | 477 |
| 10 | 8 | 11 | 13 | 6 | 22 | 21 | 25 | 24 |
| 256 | 265 | 248 | 247 | 246 | 238 | 241 | 247 | 255 |
| 266 | 273 | 259 | 260 | 252 | 260 | 262 | 272 | 279 |
| 617 | 633 | 596 | 570 | 651 | 641 | 699 | 739 | 756 |
| 66 | 63 | 65 | 60 | 64 | 61 | 61 | 56 | 52 |
| 1,769 | 1,789 | 1,685 | 1,758 | 1,823 | 1,817 | 1,881 | 1,916 | 1,936 |

1 Includes allowance relating to personal, scored small business loans and mortgages that are greater than 90 days delinquent.
2 Included in Other liabilities on the consolidated balance sheet.

## ALLOWANCE FOR CREDIT LOSSES

(\$ millions)
Total individual allowance for credit losses By geography:

Consumer loans
Canada
United States

## Business and government loan

Canada
United States
Other countries

Total individual allowance for credit losses
By portfolio:
Consumer loans
Business and government loans

Total collective allowance for credit losses
By geography:
Consumer loans
Canada
Other countries

Business and government loans
Canada
United States
Other countries

## Total collective allowance for credit losses

## By portfolio:

Consumer loans
Business and government loans

Undrawn credit facilities

1 Included in Other liabilities on the consolidated balance sheet

| Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 9 | 9 | 9 | 9 | 9 | 9 | 9 | 8 | 8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1 | 1 | 1 | 1 | 1 | - | - | - |
| 10 | 10 | 10 | 10 | 10 | 10 | 9 | 8 | 8 |
| 49 | 49 | 49 | 48 | 61 | 52 | 38 | 72 | 74 |
| 45 | 66 | 50 | 58 | 74 | 75 | 175 | 186 | 148 |
| 257 | 245 | 238 | 204 | 264 | 254 | 224 | 209 | 255 |
| 351 | 360 | 337 | 310 | 399 | 381 | 437 | 467 | 477 |
| 361 | 370 | 347 | 320 | 409 | 391 | 446 | 475 | 485 |


|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 10 | 10 | 10 | 10 | 10 | 10 | 9 | 8 | 8 |
| 351 | 360 | 337 | 310 | 399 | 381 | 437 | 467 | 477 |
| 361 | 370 | 347 | 320 | 409 | 391 | 446 | 475 | 485 |


| 863 | 878 | 892 | 1,008 | 1,003 | 1,029 | 1,043 | 1,048 | 1,062 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 213 | 205 | 122 | 110 | 95 | 76 | 69 | 65 | 58 |
| 1,076 | 1,083 | 1,014 | 1,118 | 1,098 | 1,105 | 1,112 | 1,113 | 1,120 |
| 187 | 197 | 182 | 192 | 186 | 201 | 206 | 211 | 209 |
| 37 | 31 | 38 | 28 | 41 | 40 | 36 | 38 | 48 |
| 42 | 45 | 39 | 40 | 25 | 19 | 20 | 23 | 22 |
| 266 | 273 | 259 | 260 | 252 | 260 | 262 | 272 | 279 |
| 1,342 | 1,356 | 1,273 | 1,378 | 1,350 | 1,365 | 1,374 | 1,385 | 1,399 |


|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 , 0 7 6}$ | 1,083 | 1,014 | 1,118 | 1,098 | 1,105 | 1,112 | 1,113 | 1,120 |
| $\mathbf{2 6 6}$ | 273 | 259 | 260 | 252 | 260 | 262 | 272 | 279 |
| $\mathbf{1 , 3 4 2}$ | 1,356 | 1,273 | 1,378 | 1,350 | 1,365 | 1,374 | 1,385 | 1,399 |
| $\mathbf{6 6}$ | 63 | 65 | 60 | 64 | 61 | 61 | 56 | 52 |
| $\mathbf{1 , 4 0 8}$ | 1,419 | 1,338 | 1,438 | 1,414 | 1,426 | 1,435 | 1,441 | 1,451 |


| Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Net impaired loans by portfolio:

## Consumer

Residential mortgages
Personal
Total net impaired loans - consumer

## Business and government

Non-residential mortgages
Financial institutions
Retail and wholesale
Business services
Manufacturing - capital goods
Manufacturing - consumer goods
Real estate and construction
Agriculture
Oil and gas
Mining
Forest products
Hardware and software
...-. Telecommunications and cable
Publishing, printing and broadcasting
Transportation
Utilities
Education, health and social services
Total net impaired loans - business and government Total net impaired loans

| 354 | 354 | 437 | 394 | 391 | 427 | 430 | 427 | 454 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 68 | 72 | 82 | 86 | 60 | 87 | 94 | 83 | 82 |
| 422 | 426 | 519 | 480 | 451 | 514 | 524 | 510 | 536 |
| 38 | 46 | 58 | 54 | 60 | 61 | 63 | 77 | 51 |
| 3 | 2 | - | - | 1 | 1 | 1 | 1 | - |
| 22 | 16 | 25 | 25 | 30 | 26 | 15 | 12 | 6 |
| 111 | 114 | 131 | 126 | 117 | 131 | 139 | 148 | 138 |
| 4 | 4 | 7 | 3 | 6 | 6 | 12 | 6 | 3 |
| 2 | 3 | 8 | 8 | 11 | 11 | 10 | 14 | 15 |
| 183 | 202 | 202 | 243 | 256 | 212 | 238 | 246 | 349 |
| 3 | 4 | 6 | 9 | 15 | 12 | 12 | 12 | 13 |
| - | - | - | - | - | 1 | - | 29 | 44 |
| 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| 4 | 5 | 5 | 4 | 1 | 1 | - | 1 | - |
| 1 | - | - | - | 1 | - | - | - | - |
| 1 | 1 | 1 | 1 | 1 | 2 | - | - | - |
| 5 | 5 | 6 | 4 | 5 | 18 | - | 46 | 49 |
| 6 | 19 | 43 | 41 | 43 | 44 | 43 | 42 | 18 |
| 12 | - | - | - | - | - | - | - | 1 |
| - | - | - | 1 | 2 | 1 | - | 1 | 1 |
| 397 | 422 | 493 | 520 | 550 | 528 | 534 | 636 | 689 |
| 819 | 848 | 1,012 | 1,000 | 1,001 | 1,042 | 1,058 | 1,146 | 1,225 |

## Net impaired loans by geography:

## Consumer

Canada
United States
Other countries
Business and government
Canada
$\quad$ United States
$\quad$ Other countries

## Total net impaired loans

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 221 | 216 | 216 | 216 | 189 | 228 | 242 | 237 | 260 |
| - | 2 | 3 | 3 | 3 | 3 | - | - | - |
| $\mathbf{2 0 1}$ | 208 | 300 | 261 | 259 | 283 | 282 | 273 | 276 |
| $\mathbf{4 2 2}$ | 426 | 519 | 480 | 451 | 514 | 524 | 510 | 536 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{2 9}$ | 31 | 42 | 35 | 39 | 61 | 43 | 108 | 128 |
| $\mathbf{2 6 1}$ | 112 | 141 | 173 | 189 | 143 | 148 | 148 | 156 |
| $\mathbf{3 9 7}$ | 4279 | 310 | 312 | 322 | 324 | 343 | 380 | 405 |
| $\mathbf{8 1 9}$ | 848 | 493 | 520 | 550 | 528 | 534 | 636 | 689 |

1 Net impaired loans is calculated by deducting the individual allowance and the portion of collective allowance relating to impaired loans, which are generally loans that are past 90 days in arrears, from GIL.

## CHANGES IN GROSS IMPAIRED LOANS

| (\$ millions) | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 | $\begin{array}{r} 2014 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2013 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2013 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2012 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GIL at beginning of period Consumer | 731 | 746 | 704 | 668 | 761 | 757 | 739 | 763 | 789 | 704 | 739 | 739 | 815 |
| Business and government | 790 | 841 | 843 | 955 | 931 | 992 | 1,128 | 1,190 | 1,153 | 843 | 1,128 | 1,128 | 1,102 |
|  | 1,521 | 1,587 | 1,547 | 1,623 | 1,692 | 1,749 | 1,867 | 1,953 | 1,942 | 1,547 | 1,867 | 1,867 | 1,917 |
| Classified as impaired during the period Consumer ${ }^{1}$ | 308 | 291 | 352 | 362 | 374 | 369 | 376 | 375 | 397 | 951 | 1,119 | 1,481 | 1,646 |
| Business and government | 53 | 46 | 65 | 62 | 114 | 112 | 65 | 158 | 156 | 164 | 291 | 353 | 490 |
|  | 361 | 337 | 417 | 424 | 488 | 481 | 441 | 533 | 553 | 1,115 | 1,410 | 1,834 | 2,136 |
| Transferred to not impaired during the year Consumer | (33) | (31) | (20) | (22) | (30) | (16) | (15) | (21) | (22) | (84) | (61) | (83) | (86) |
| Business and government | (2) | (2) | (3) | (13) | - | (2) | (2) | (1) | (9) | (7) | (4) | (17) | (21) |
|  | (35) | (33) | (23) | (35) | (30) | (18) | (17) | (22) | (31) | (91) | (65) | (100) | (107) |
| Net repayments ${ }^{2}$ Consumer | (60) | (54) | (60) | (83) | (119) | (106) | (73) | (104) | (119) | (174) | (298) | (381) | (480) |
| Business and government | (41) | (50) | (85) | (16) | (68) | (56) | (132) | (110) | (85) | (176) | (256) | (272) | (251) |
|  | (101) | (104) | (145) | (99) | (187) | (162) | (205) | (214) | (204) | (350) | (554) | (653) | (731) |
| Amounts written-off Consumer ${ }^{1}$ | (210) | (214) | (255) | (226) | (324) | (247) | (269) | (273) | (286) | (679) | (840) | $(1,066)$ | $(1,157)$ |
| Business and government | (38) | (34) | (22) | (156) | (38) | (121) | (67) | (107) | (37) | (94) | (226) | (382) | (191) |
|  | (248) | (248) | (277) | (382) | (362) | (368) | (336) | (380) | (323) | (773) | $(1,066)$ | $(1,448)$ | $(1,348)$ |
| Foreign exchange and other Consumer | (2) | (7) | 25 | 5 | 6 | 4 | (1) | (1) | 4 | 16 | 9 | 14 | 1 |
| Business and government | (4) | (11) | 43 | 11 | 16 | 6 | - | (2) | 12 | 28 | 22 | 33 | (1) |
|  | (6) | (18) | 68 | 16 | 22 | 10 | (1) | (3) | 16 | 44 | 31 | 47 | - |
| GIL at end of period Consumer | 734 | 731 | 746 | 704 | 668 | 761 | 757 | 739 | 763 | 734 | 668 | 704 | 739 |
| Business and government | 758 | 790 | 841 | 843 | 955 | 931 | 992 | 1,128 | 1,190 | 758 | 955 | 843 | 1,128 |
|  | 1,492 | 1,521 | 1,587 | 1,547 | 1,623 | 1,692 | 1,749 | 1,867 | 1,953 | 1,492 | 1,623 | 1,547 | 1,867 |

## CHANGES IN ALLOWANCE FOR CREDIT LOSSES

(\$ millions)
Total allowance at beginning of period
Write-offs
$\quad$ Recoveries
Provision for credit losses
Interest income on impaired loans
Other ${ }^{3}$
Total allowance at end of period ${ }^{4}$
Individual allowance
Collective allowance ${ }^{4}$
Total allowance for credit losses

| Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 1,789 | 1,685 | 1,758 | 1,823 | 1,817 | 1,881 | 1,916 | 1,936 | 1,904 |
| $\mathbf{( 2 4 8 )}$ | $(248)$ | $(277)$ | $(382)$ | $(362)$ | $(368)$ | $(336)$ | $(380)$ | $(323)$ |
| $\mathbf{4 6}$ | 50 | 50 | 45 | 49 | 46 | 44 | 43 | 44 |
| $\mathbf{1 9 5}$ | 330 | 218 | 271 | 320 | 265 | 265 | 328 | 317 |
| $\mathbf{( 7 )}$ | $(8)$ | $(9)$ | $(9)$ | $(10)$ | $(9)$ | $(9)$ | $(10)$ | $(10)$ |
| $\mathbf{( 6 )}$ | $(20)$ | $(55)$ | 10 | 9 | 2 | 1 | $(1)$ | 4 |
| $\mathbf{1 , 7 6 9}$ | 1,789 | 1,685 | 1,758 | 1,823 | 1,817 | 1,881 | 1,916 | 1,936 |
| $\mathbf{3 6 1}$ | 370 | 347 | 320 | 409 | 391 | 446 | 475 | 485 |
| $\mathbf{1 , 4 0 8}$ | 1,419 | 1,338 | 1,438 | 1,414 | 1,426 | 1,435 | 1,441 | 1,451 |
| $\mathbf{1 , 7 6 9}$ | 1,789 | 1,685 | 1,758 | 1,823 | 1,817 | 1,881 | 1,916 | 1,936 |


| $\mathbf{2 0 1 4}$ | 2013 | 2013 | 2012 |
| ---: | ---: | ---: | ---: |
| $\mathbf{9 M}$ | 9 M | 12 M | 12 M |
| $\mathbf{y}$ |  |  |  |
| $\mathbf{1 , 7 5 8}$ | 1,916 | 1,916 | 1,851 |
| $\mathbf{( 7 7 3 )}$ | $(1,066)$ | $(1,448)$ | $(1,348)$ |
| $\mathbf{1 4 6}$ | 139 | 184 | 170 |
| $\mathbf{7 4 3}$ | 850 | 1,121 | 1,291 |
| $\mathbf{( 2 4 )}$ | $(28)$ | $(37)$ | $(47)$ |
| $\mathbf{( 8 1 )}$ | 12 | 22 | $(1)$ |
| $\mathbf{1 , 7 6 9}$ | 1,823 | 1,758 | 1,916 |
| $\mathbf{3 6 1}$ | 409 | 320 | 475 |
| $\mathbf{1 , 4 0 8}$ | 1,414 | 1,438 | 1,441 |
| $\mathbf{1 , 7 6 9}$ | 1,823 | 1,758 | 1,916 |

1 Credit card loans which are fully written-off when payments are contractually 180 days in arrears or upon customer bankruptcy are included both in classified as impaired and amounts written-off.
Includes disposal of loans
3 Q1/14 includes a release of $\$ 81$ million of collective allowance for credit losses resulting from the sale of approximately $50 \%$ of our Aerogold Visa portfolio to TD which was recognized as part of the net gain on sale.
Includes $\$ 66$ million (Q2/14: $\$ 63$ million) of allowance on undrawn credit facilities included in Other liabilities on the consolidated balance sheet

## PROVISION FOR CREDIT LOSSES

## (\$ millions)

## Provision for credit losses by portfolio:

## Individual

## Consumer

Residential mortgages
Personal
Total provision for individual allowance on consumer loans
Business and government
Non-residential mortgages
Financial institutions
Retail and wholesa
Business services
Manufacturing - capital goods
Manufacturing - consumer goods
Real estate and construction
Agriculture
Oil and gas
Mining
Forest products
Hardware and software
Telecommunications and cable
Publishing, printing and broadcasting
Transportation
Utilities
Total provision for individual allowance on business and government loans Total provision for individual allowance

## Collective

## Consumer

Residential mortgages
Credit card
Personal
Provision for collective allowance on consumer loans - impaired
Provision for collective allowance on consumer loans - unimpaired
Total provision for collective allowance on consumer loans

## Business and governmen

Provision for collective allowance on business and government loans - impaired
Provision for collective allowance on business and government loans - unimpaired
otal provision for collective allowance on business and government loans
Total provision for collective allowance
Total provision for credit losses
Provision for individual allowance by geography

## Consumer

Canada
Business and government
Canada
United States
Other countries

## Total provision for individual allowance



| $\mathbf{2 0 1 4}$ | 2013 | 2013 | 2012 |
| ---: | ---: | ---: | ---: |
| $\mathbf{9 M}$ | 9 M | 12 M | 12 M |


| 5 | 8 | 5 | 5 | 3 | 3 | 1 | (7) | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | 2 | 1 | - | - | - | - | 2 | (1) |
| 3 | 1 | - | (1) | 5 | 6 | 1 | 1 | 1 |
| 2 | 22 | 14 | 26 | (1) | 35 | 7 | 17 | 23 |
| 1 | - | - | - | (3) | - | 1 | (3) | - |
| - | - | - | - | - | - | - | - | 1 |
| 14 | 1 | 11 | 15 | 4 | (1) | 19 | 12 | 21 |
| (2) | (1) | 1 | 3 | - | - | (1) | 1 | (2) |
| - | - | - | - | 1 | - | (1) | 14 | 11 |
| - | - | - | - | - | - | - | (1) | - |
| - | - | - | 8 | - | - | - | - | - |
| - | - | - | - | - | - | - | - | 9 |
| - | - | - | 1 | 1 | - | - | - | - |
| - | - | - | - | 14 | 21 | 2 | (1) | 12 |
| (4) | 22 | (1) | (1) | 3 | (10) | - | 53 | - |
| 8 | - | - | - | - | - | - | - | - |
| 27 | 55 | 31 | 56 | 27 | 54 | 29 | 88 | 75 |
| 27 | 55 | 31 | 57 | 27 | 54 | 30 | 88 | 75 |


|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{8}$ | 87 | 7 | 27 | 25 | 11 | 11 | 17 | 7 |
| $\mathbf{1 0 2}$ | 99 | 131 | 127 | 142 | 142 | 154 | 156 | 167 |
| $\mathbf{6 7}$ | 77 | 69 | 44 | 81 | 66 | 68 | 68 | 71 |
| $\mathbf{1 7 7}$ | 263 | 207 | 198 | 248 | 219 | 233 | 241 | 245 |
| $\mathbf{( 1 3 )}$ | $(8)$ | $(26)$ | 14 | 23 | $(19)$ | $(3)$ | $(8)$ | $(21)$ |
| $\mathbf{1 6 4}$ | 255 | 181 | 212 | 271 | 200 | 230 | 233 | 224 |



| 10 | 4 | 5 | 6 | 12 | 14 | 6 | 11 | 8 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{6}$ | 16 | 1 | $(4)$ | 10 | $(3)$ | $(1)$ | $(4)$ | 10 |
| 4 | 20 | 6 | 2 | 22 | 11 | 5 | 7 | 18 |
| 168 | 275 | 187 | 214 | 293 | 211 | 235 | 240 | 242 |
| 195 | 330 | 218 | 271 | 320 | 265 | 265 | 328 | 317 |


| $\mathbf{1 9}$ | 32 | 38 | 45 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 1}$ | 6 | 2 | 8 |
| $\mathbf{3 0}$ | 38 | 40 | 53 |
| $\mathbf{6 3 0}$ | 739 | 953 | 1,020 |
| $\mathbf{7 4 3}$ | 850 | 1,121 | 1,291 |


|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| - | - | - | 1 | - | - | 1 | - | - |
| - | - | - | 1 | - | - | 1 | - | - |
| $\mathbf{5}$ | - | $(1)$ | 25 | 10 | 15 | 4 | 16 | 34 |
| $\mathbf{5}$ | 21 | 4 | 1 | - | - | 8 | 65 | 24 |
| $\mathbf{1 7}$ | 34 | 28 | 32 | 17 | 39 | 17 | 7 | 17 |
| $\mathbf{2 7}$ | 55 | 31 | 56 | 27 | 54 | 29 | 88 | 75 |
|  | 55 | 31 | 57 | 27 | 54 | 30 | 88 | 75 |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| - | 1 | 2 | $(1)$ |
| - | 1 | 2 | $(1)$ |
| 4 | 29 | 54 | 53 |
| $\mathbf{3 0}$ | 8 | 7 | 131 |
| $\mathbf{7 9}$ | 73 | 105 | 88 |
| $\mathbf{1 1 3}$ | 110 | 166 | 272 |
| $\mathbf{1 1 3}$ | 111 | 168 | 271 |

Net write-offs by portfolio:

## Consumer

Residential mortgages
Personal
Credit card
Net write-offs on consumer loans

## Business and government

Non-residential mortgages
Financial institutions
Retail and wholesale
Business services
Manufacturing - capital goods
Manufacturing - consumer goods
Real estate and construction
Agriculture
Oil and gas
Mining
Forest products
Hardware and software
Publishing, printing and broadcasting
Transportation
Education, health and social services
Net write-offs on business and government loans Total net write-offs

```
\llllllll
```

| 2014 | 2013 | 2013 | 2012 |
| ---: | ---: | ---: | ---: |
| $9 M$ | 9 M | 12 M | 12 M |


|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 5 | 9 | 3 | 11 | 4 | 4 | 5 | 8 | 5 |
| 59 | 59 | 76 | 44 | 131 | 58 | 69 | 69 | 72 |
| 102 | 99 | 131 | 127 | 142 | 142 | 154 | 156 | 167 |
| 166 | 167 | 210 | 182 | 277 | 204 | 228 | 233 | 244 |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| 17 | 13 | 24 | 20 |
| 194 | 258 | 302 | 281 |
| 332 | 438 | 565 | 695 |
| 543 | 709 | 891 | 996 |

## Net write-offs by geography:

## Consumer

Canada
Other countries

Business and governmen
Canada
United States
Other countries
Total net write-offs

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 166 | 158 | 209 | 171 | 277 | 203 | 225 | 227 | 242 |
| - | 9 | 1 | 11 | - | 1 | 3 | 6 | 2 |
| $\mathbf{1 6 6}$ | 167 | 210 | 182 | 277 | 204 | 228 | 233 | 244 |
|  |  |  |  |  |  |  |  |  |
| 12 | 8 | 4 | 43 | 28 | 11 | 49 | 28 | 30 |
| 25 | 2 | 13 | 17 | - | 100 | 15 | 24 | 5 |
| $(1)$ | 21 | - | 95 | 8 | 7 | - | 52 | - |
| $\mathbf{3 6}$ | 31 | 17 | 155 | 36 | 118 | 64 | 104 | 35 |
| 202 | 198 | 227 | 337 | 313 | 322 | 292 | 337 | 279 |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| 533 | 705 | 876 | 984 |
| $\mathbf{1 0}$ | 4 | 15 | 12 |
| $\mathbf{5 4 3}$ | 709 | 891 | 996 |
|  |  |  |  |
| 24 | 88 | 131 | 85 |
| $\mathbf{4 0}$ | 115 | 132 | 33 |
| $\mathbf{2 0}$ | 15 | 110 | 64 |
| $\mathbf{8 4}$ | 218 | 373 | 182 |
| $\mathbf{6 2 7}$ | 927 | 1,264 | 1,178 |

# CREDIT RISK FINANCIAL MEASURES 

```
Diversification ratios
    Gross loans and acceptances
        Consumer
        Business and government
        Canada
        United States
        Other countries
```


## Coverage ratios

Allowance for credit losses to GIL and acceptances - segmented and total ${ }^{1}$ Consumer
Business and government
Total

| Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{7 6 \%}$ | $76 \%$ | $77 \%$ | $78 \%$ | $78 \%$ | $78 \%$ | $79 \%$ | $79 \%$ | $79 \%$ |
| $\mathbf{2 4 \%}$ | $24 \%$ | $23 \%$ | $22 \%$ | $22 \%$ | $22 \%$ | $21 \%$ | $21 \%$ | $21 \%$ |
| $\mathbf{9 1 \%}$ | $91 \%$ | $91 \%$ | $91 \%$ | $92 \%$ | $92 \%$ | $92 \%$ | $92 \%$ | $92 \%$ |
| $\mathbf{4 \%}$ | $4 \%$ | $4 \%$ | $4 \%$ | $3 \%$ | $3 \%$ | $3 \%$ | $3 \%$ | $3 \%$ |
| $\mathbf{5 \%}$ | $5 \%$ | $5 \%$ | $5 \%$ | $5 \%$ | $5 \%$ | $5 \%$ | $5 \%$ | $5 \%$ |

## Condition ratios

Gross impaired loans-to-gross loans and acceptances
Net impaired loans and acceptances-to-net loans and acceptances
Segmented net impaired loans-to-segmented net loans and acceptances
Consumer

Business and government
Canada
United States
Other countries

|  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\mathbf{4 3 \%}$ | $42 \%$ | $30 \%$ | $32 \%$ | $32 \%$ | $32 \%$ | $31 \%$ | $31 \%$ | $30 \%$ |
| $\mathbf{4 8 \%}$ | $47 \%$ | $41 \%$ | $38 \%$ | $42 \%$ | $43 \%$ | $46 \%$ | $44 \%$ | $42 \%$ |
| $\mathbf{4 5 \%}$ | $44 \%$ | $36 \%$ | $35 \%$ | $38 \%$ | $38 \%$ | $40 \%$ | $39 \%$ | $37 \%$ |


|  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\mathbf{0 . 5 6} \%$ | $0.58 \%$ | $0.61 \%$ | $0.60 \%$ | $0.63 \%$ | $0.67 \%$ | $0.69 \%$ | $0.73 \%$ | $0.76 \%$ |
| $\mathbf{0 . 3 1 \%}$ | $0.33 \%$ | $0.39 \%$ | $0.39 \%$ | $0.39 \%$ | $0.41 \%$ | $0.42 \%$ | $0.45 \%$ | $0.48 \%$ |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{0 . 2 1} \%$ | $0.22 \%$ | $0.26 \%$ | $0.24 \%$ | $0.23 \%$ | $0.26 \%$ | $0.27 \%$ | $0.26 \%$ | $0.27 \%$ |
| $\mathbf{0 . 6 4} \%$ | $0.69 \%$ | $0.82 \%$ | $0.91 \%$ | $0.97 \%$ | $0.96 \%$ | $0.99 \%$ | $1.19 \%$ | $1.30 \%$ |
| $\mathbf{0 . 1 0} \%$ | $0.10 \%$ | $0.11 \%$ | $0.11 \%$ | $0.10 \%$ | $0.12 \%$ | $0.12 \%$ | $0.15 \%$ | $0.17 \%$ |
| $\mathbf{0 . 9 7} \%$ | $1.07 \%$ | $1.32 \%$ | $1.82 \%$ | $2.19 \%$ | $1.78 \%$ | $1.86 \%$ | $1.91 \%$ | $1.91 \%$ |
| $\mathbf{3 . 6 9} \%$ | $3.98 \%$ | $4.89 \%$ | $4.86 \%$ | $4.93 \%$ | $5.16 \%$ | $5.24 \%$ | $5.38 \%$ | $5.53 \%$ |

## PAST DUE LOANS BUT NOT IMPAIRED

(\$ millions)

|  |  |  | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Less than | 31 to 90 | Over 90 | Total past due loans |  |  |  |  |  |  |  |  |
| 31 days | days | days | Total |  |  |  |  |  |  |  |  |
| 1,716 | 665 | 218 | 2,599 | 2,550 | 2,535 | 2,509 | 2,744 | 2,662 | 2,735 | 2,732 | 2,931 |
| 517 | 103 | 24 | 644 | 635 | 605 | 567 | 568 | 545 | 591 | 564 | 595 |
| 540 | 143 | 80 | 763 | 768 | 757 | 955 | 982 | 1,002 | 1,038 | 1,060 | 1,100 |
| 142 | 132 | 27 | 301 | 304 | 307 | 258 | 254 | 342 | 242 | 284 | 302 |
| 2,915 | 1,043 | 349 | 4,307 | 4,257 | 4,204 | 4,289 | 4,548 | 4,551 | 4,606 | 4,640 | 4,928 |

Residential mortgages
Personal
Credit card
Business and government

[^0]OUTSTANDING DERIVATIVE CONTRACTS - NOTIONAL AMOUNTS

| (\$ millions) | Q3/14 |  |  |  |  |  | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Residual term to contractual maturity |  |  | Total notional amount | Analyzed by use |  | Total notional amount |  |  |  |  |  |  |  |
|  | $\begin{array}{r} \hline \text { Less than } 1 \\ \text { year } \\ \hline \end{array}$ | $\begin{aligned} & \begin{array}{c} 1-5 \\ \text { years } \end{array} \end{aligned}$ | $\begin{array}{r} \text { Over } \\ 5 \text { years } \\ \hline \end{array}$ |  | Trading | ALM | $1$ |  |  |  |  |  |  |  |
| Interest rate derivatives |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter (OTC) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward rate agreements | 15,908 | 403 | - | 16,311 | 9,680 | 6,631 | 15,140 | 16,978 | 12,071 | 35,671 | 72,426 | 114,284 | 142,757 | 184,008 |
| Centrally cleared forward rate agreements | 145,735 | 6,875 | - | 152,610 | 152,610 | - | 186,587 | 171,061 | 160,776 | 159,937 | 128,899 | 85,696 | 56,702 | 19,767 |
| Swap contracts | 130,727 | 250,671 | 86,583 | 467,981 | 346,027 | 121,954 | 518,050 | 579,991 | 608,688 | 674,904 | 702,326 | 737,745 | 808,193 | 851,535 |
| Centrally cleared swap contracts | 221,976 | 313,812 | 85,900 | 621,688 | 513,076 | 108,612 | 799,824 | 753,278 | 649,674 | 568,123 | 463,432 | 384,942 | 332,786 | 229,581 |
| Purchased options | 383 | 3,727 | 3,059 | 7,169 | 5,145 | 2,024 | 7,897 | 6,732 | 6,309 | 6,344 | 6,917 | 7,420 | 9,269 | 10,498 |
| Written options | 2,994 | 2,259 | 303 | 5,556 | 5,231 | 325 | 4,978 | 5,700 | 4,428 | 4,246 | 4,672 | 6,925 | 6,761 | 7,628 |
|  | 517,723 | 577,747 | 175,845 | 1,271,315 | 1,031,769 | 239,546 | 1,532,476 | 1,533,740 | 1,441,946 | 1,449,225 | 1,378,672 | 1,337,012 | 1,356,468 | 1,303,017 |
| Exchange-traded |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Futures contracts | 46,659 | 16,772 | - | 63,431 | 62,311 | 1,120 | 60,182 | 67,697 | 63,592 | 38,864 | 44,772 | 50,599 | 48,575 | 50,997 |
| Purchased options | 6,215 | - | - | 6,215 | 6,215 | - | 6,138 | 18,872 | 13,755 | 9,335 | 1,726 | 4,249 | 3,750 | 6,386 |
| Written options | 7,197 | . | - | 7,197 | 7,197 | - | 6,138 | 17,208 | 12,921 | 9,338 | 1,726 | 4,499 | 4,000 | 6,386 |
|  | 60,071 | 16,772 |  | 76,843 | 75,723 | 1,120 | 72,458 | 103,777 | 90,268 | 57,537 | 48,224 | 59,347 | 56,325 | 63,769 |
| Total interest rate derivatives | 577,794 | 594,519 | 175,845 | 1,348,158 | 1,107,492 | 240,666 | 1,604,934 | 1,637,517 | 1,532,214 | 1,506,762 | 1,426,896 | 1,396,359 | 1,412,793 | 1,366,786 |
| Foreign exchange derivatives |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward contracts | 190,767 | 6,487 | 927 | 198,181 | 184,808 | 13,373 | 176,400 | 172,238 | 161,019 | 161,320 | 168,648 | 152,385 | 134,728 | 143,539 |
| Swap contracts | 32,662 | 82,050 | 31,984 | 146,696 | 122,970 | 23,726 | 145,534 | 147,822 | 143,739 | 137,459 | 132,267 | 131,890 | 138,376 | 131,578 |
| Purchased options | 20,672 | 515 | 13 | 21,200 | 21,173 | 27 | 14,587 | 12,049 | 8,377 | 11,713 | 9,193 | 9,179 | 9,515 | 10,475 |
| Written options | 24,990 | 386 | 57 | 25,433 | 25,226 | 207 | 18,891 | 15,460 | 12,384 | 12,166 | 11,577 | 9,815 | 9,545 | 11,306 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total foreign exchange derivatives | 269,091 | 89,438 | 32,981 | 391,510 | 354,177 | 37,333 | 355,412 | 347,572 | 325,522 | 322,663 | 321,691 | 303,278 | 292,174 | 296,908 |
| Credit derivatives |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total return swap contracts - protection sold | 1,320 | 121 | $\cdot$ | 1,441 | 1,441 | - | 1,834 | 2,161 | 2,245 | 2,341 | 2,432 | 2,542 | 2,547 | 2,514 |
| Credit default swap contracts - protection purchased | 2,583 | 6,244 | 20 | 8,847 | 8,847 | - | 9,380 | 10,344 | 10,284 | 10,715 | 11,186 | 12,643 | 12,640 | 12,782 |
| Centrally cleared credit default swap contracts - protection purchased | - | 3,437 | . | 3,437 | 3,437 | - | 3,028 | 1,931 | 1,385 | 851 | 630 | - | - | - |
| Credit default swap contracts - protection sold | 247 | 4,786 | 245 | 5,278 | 5,278 | - | 5,420 | 5,532 | 5,506 | 6,130 | 6,196 | 6,321 | 7,188 | 7,301 |
| Centrally cleared credit default swap contracts - protection sold | . | 2,826 | . | 2,826 | 2,826 | - | 2,234 | 1,669 | 1,093 | 542 | 176 | - | - | - |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter | 12,666 | 29,178 | 99 | 41,943 | 41,082 | 861 | 38,716 | 38,012 | 34,459 | 32,436 | 31,637 | 28,694 | 28,093 | 27,219 |
| Exchange-traded | 7,806 | 1,933 | 42 | 9,781 | 9,781 | - | 8,699 | 8,028 | 8,317 | 8,442 | 7,449 | 3,064 | 2,287 | 1,973 |
| Total equity derivatives | 20,472 | 31,111 | 141 | 51,724 | 50,863 | 861 | 47,415 | 46,040 | 42,776 | 40,878 | 39,086 | 31,758 | 30,380 | 29,192 |
| Precious metal derivatives |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter | 1,075 | 5 | - | 1,080 | 1,080 | - | 770 | 1,093 | 1,258 | 1,154 | 1,512 | 1,118 | 1,693 | 1,735 |
| Exchange-traded | 1,682 | 83 | - | 1,765 | 1,765 | - | 2,213 | 124 | 651 | 660 | 248 | 133 | 128 | 100 |
| Total precious metal derivatives | 2,757 | 88 | - | 2,845 | 2,845 | - | 2,983 | 1,217 | 1,909 | 1,814 | 1,760 | 1,251 | 1,821 | 1,835 |
| Other commodity derivatives |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ...- Over-the-counter | 12,096 | 8,469 | 213 | 20,778 | 20,778 | - | 20,568 | 21,998 | 19,871 | 19,282 | 16,788 | 14,947 | 11,770 | 11,796 |
| Centrally cleared commodity derivatives | 65 | - |  | 65 | 65 | - | - | - | - | - | - | - | - | - |
| Exchange-traded | 17,525 | 6,367 | 84 | 23,976 | 23,976 | - | 19,339 | 20,571 | 17,104 | 16,356 | 14,902 | 12,618 | 12,448 | 12,405 |
| Total other commodity derivatives | 29,686 | 14,836 | 297 | 44,819 | 44,819 | - | 39,907 | 42,569 | 36,975 | 35,638 | 31,690 | 27,565 | 24,218 | 24,201 |
| Total notional amount | 903,950 | 747,406 | 209,529 | 1,860,885 | 1,582,025 | 278,860 | 2,072,547 | 2,096,552 | 1,959,909 | 1,928,334 | 1,841,743 | 1,781,717 | 1,783,761 | 1,741,519 |
| Of which: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Exchange-traded | 87,084 | 25,155 | 126 | 112,365 | 111,245 | 1,120 | 102,709 | 132,503 | 116,343 | 83,000 | 70,829 | 75,171 | 71,198 | 78,257 |

1 ALM: Asset/liability management.
 jillion (Q2/14: $\$ 140$ billion) are with counterparties that have no collateral posting arrangements. All counterparties with whom we have one-way collateral posting arrangements are sovereign entities.

## FAIR VALUE OF FINANCIAL INSTRUMENTS

| (\$ millions) | Q3/14  <br> Book value  <br> (includes AFS  <br> securities at  <br> amortized cost) Fair value |  | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Fair value over (under) book value |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |
| Cash and deposits with banks | 11,192 | 11,192 | - | - | - | - | - | - | - | - | - |
| Securities | 69,046 | 69,461 | 415 | 353 | 405 | 383 | 310 | 448 | 435 | 476 | 502 |
| Cash collateral on securities borrowed | 3,238 | 3,238 | - | - | - | - | - | - | - | - | - |
| Securities purchased under resale agreements | 25,105 | 25,105 | - | - | - | - | - | - | - | - | - |
| Loans, net of allowance | 254,215 | 254,473 | 258 | 228 | 443 | 146 | (120) | 527 | 347 | 594 | 628 |
| Derivative instruments | 18,227 | 18,227 | - | - | - | - | - | - | - | - | - |
| Customers' liability under acceptances | 8,274 | 8,274 | - | - | - | - | - | - | - | - | - |
| Other assets | 5,779 | 5,779 | - | - | - | - | - | (1) | - | (1) | (1) |
| Liabilities |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | 322,314 | 323,511 | 1,197 | 1,270 | 1,368 | 1,360 | 1,304 | 1,776 | 1,541 | 1,256 | 1,375 |
| Obligations related to securities sold short | 12,803 | 12,803 | - | - | - | - | - | - | - | - | - |
| Cash collateral on securities lent | 1,359 | 1,359 | - | - | - | - | - | - | - | - | - |
| Capital Trust securities | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | 480 | 456 |
| Obligations related to securities sold under repurchase agreements | 9,437 | 9,437 | - | - | - | - | - | - | - | - | - |
| Derivative instruments | 17,957 | 17,957 | - | - | - | - | - | - | - | - | - |
| Acceptances | 8,274 | 8,274 | - | - | - | - | - | - | - | - | - |
| Other liabilities | 6,652 | 6,652 | - | - | - | - | - | - | - | - | - |
| Subordinated indebtedness | 4,187 | 4,493 | 306 | 342 | 340 | 322 | 306 | 451 | 401 | 419 | 431 |

## FAIR VALUE OF AFS SECURITIES

(\$ millions)

| Q3/14 |  | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Unrealized net gains (losses) |  |  |  |  |  |  |  |  |
| Amortized cost Fair value |  |  |  |  |  |  |  |  |  |  |
| 13,075 | 13,097 | 22 | 13 | 24 | 43 | 3 | 98 | 77 | 120 | 129 |
| 2,064 | 2,074 | 10 | 12 | 21 | 15 | 4 | 19 | 14 | 30 | 25 |
| 5,272 | 5,307 | 35 | 39 | 48 | 44 | 33 | 64 | 67 | 55 | 60 |
| 279 | 627 | 348 | 289 | 312 | 281 | 270 | 267 | 277 | 271 | 288 |
| 20,690 | 21,105 | 415 | 353 | 405 | 383 | 310 | 448 | 435 | 476 | 502 |

## FAIR VALUE OF DERIVATIVE INSTRUMENTS

| (\$ millions) | Q3/14 |  | Q3/14 | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Fair value, net |  |  |  |  |  |  |  |  |
|  | Positive | Negative |  |  |  |  |  |  |  |  |  |
| Total held for trading purposes | 16,001 | 16,741 | (740) | (520) | 940 | (881) | (501) | (601) | (661) | $(1,310)$ | $(1,075)$ |
| Total held for ALM purposes | 2,226 | 1,216 | 1,010 | 1,120 | 1,305 | 1,104 | 740 | 982 | 1,195 | 1,258 | 785 |
| Total fair value ${ }^{1}$ | 18,227 | 17,957 | 270 | 600 | 2,245 | 223 | 239 | 381 | 534 | (52) | (290) |
| Average fair values of derivatives during the quarter | 18,844 | 18,474 | 370 | 1,196 | 1,034 | 413 | 811 | 957 | 36 | (476) | 38 |

1 Includes positive fair value of $\$ 456$ million (Q2/14: $\$ 444$ million) and negative fair value of $\$ 395$ million (Q2/14: $\$ 536$ million) for exchange-traded derivatives.
n/a Not applicable. Commencing November 1, 2012, CIBC Capital Trust was deconsolidated. See "External reporting changes" on page 1 for additional details.

INTEREST RATE SENSITIVITY ${ }^{11}$
(\$ millions)

| Within | 3 to 12 | Total <br> within <br> months | 1 year | 1 to 5 | Over 5 | Non-interest <br> rate |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| years | years | sensitive | Total |  |  |  |


| Q3/14 <br> Canadian currency Assets |
| :---: |
| Structural assumptions ${ }^{3}$ |
| Liabilities and equity |
| Structural assumptions ${ }^{3}$ |
| Off-balance sheet |
| Gap |
| Foreign currencies |
|  |
|  |
| Off-balance sheet |
| Gap |
| Q2/14 ${ }^{\text {Total gap }}$ |
|  |  |
|  |
| Foreign currencies |
| Total gap |
| Q1/14 |
| Canadian currency |
| Foreign currencies |
| Total gap |
| Q4/13 |
| Canadian currency |
| Foreign currencies |
| Total gap |
| Q3/13 |
| Canadian currency |
| Foreign currencies |
| Total gap |
| Q2/13 |
| Canadian currency |
| Foreign currencies |
| Total gap |
| Q1/13 |
| Canadian currency |
| Foreign currencies |
| Total gap |
| Q4/12 |
| Canadian currency |
| Foreign currencies |
| Total gap |
| Q3/12 |
| Canadian currency |
| Foreign currencies |
| Total gap |


| 149,499 | 43,259 | 192,758 | 74,213 | 8,350 | 54,059 | 329,380 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $(7,424)$ | 3,737 | $(3,687)$ | 5,969 | - | $(2,282)$ | - |
| $(173,370)$ | $(31,480)$ | $(204,850)$ | $(44,374)$ | $(10,208)$ | $(69,948)$ | $(329,380)$ |
| 17,049 | $(23,734)$ | $(6,685)$ | $(27,608)$ | - | 34,293 | - |
| $(3,301)$ | 5,776 | 2,475 | $(3,574)$ | 1,099 | - | - |
| $(17,547)$ | $(2,442)$ | $(19,989)$ | 4,626 | (759) | 16,122 | - |
| 56,314 | 5,907 | 62,221 | 4,064 | 2,109 | 7,648 | 76,042 |
| $(44,872)$ | $(10,231)$ | $(55,103)$ | $(11,258)$ | $(1,271)$ | $(8,410)$ | $(76,042)$ |
| $(12,022)$ | 3,039 | $(8,983)$ | 9,501 | (518) | - | - |
| (580) | $(1,285)$ | $(1,865)$ | 2,307 | 320 | (762) | - |
| $(18,127)$ | $(3,727)$ | $(21,854)$ | 6,933 | (439) | 15,360 | - |
| $(17,409)$ | $(1,432)$ | $(18,841)$ | 6,067 | (737) | 13,511 | - |
| $(1,899)$ | 1,155 | (744) | 2,033 | 10 | $(1,299)$ | - |
| $(19,308)$ | (277) | $(19,585)$ | 8,100 | (727) | 12,212 | - |
| $(14,460)$ | $(3,770)$ | $(18,230)$ | 6,212 | (360) | 12,378 | - |
| $(5,384)$ | 1,702 | $(3,682)$ | 3,969 | (12) | (275) | - |
| $(19,844)$ | $(2,068)$ | $(21,912)$ | 10,181 | (372) | 12,103 | - |
| $(14,554)$ | $(3,081)$ | $(17,635)$ | 4,971 | (149) | 12,813 | - |
| $(3,373)$ | 1,480 | $(1,893)$ | 2,372 | 890 | $(1,369)$ | - |
| $(17,927)$ | $(1,601)$ | $(19,528)$ | 7,343 | 741 | 11,444 | - |
| $(15,820)$ | $(1,507)$ | $(17,327)$ | 4,812 | (316) | 12,831 | - |
| $(1,651)$ | (961) | $(2,612)$ | 3,311 | 1,146 | $(1,845)$ | - |
| $(17,471)$ | $(2,468)$ | $(19,939)$ | 8,123 | 830 | 10,986 | - |
| $(8,068)$ | $(5,932)$ | $(14,000)$ | 1,975 | (406) | 12,431 | - |
| $(2,119)$ | (2) | $(2,121)$ | 3,148 | 960 | $(1,987)$ | - |
| $(10,187)$ | $(5,934)$ | $(16,121)$ | 5,123 | 554 | 10,444 | - |
| $(20,876)$ | 4,972 | $(15,904)$ | 2,783 | (58) | 13,179 | - |
| $(3,341)$ | 2,366 | (975) | 2,509 | 280 | $(1,814)$ | - |
| $(24,217)$ | 7,338 | $(16,879)$ | 5,292 | 222 | 11,365 | - |
| $(14,629)$ | (616) | $(15,245)$ | 3,534 | (92) | 11,803 | - |
| $(2,324)$ | 1,679 | (645) | 2,566 | (89) | $(1,832)$ | - |
| $(16,953)$ | 1,063 | $(15,890)$ | 6,100 | (181) | 9,971 | - |
| $(17,037)$ | 1,552 | $(15,485)$ | 4,944 | 288 | 10,253 | - |
| $(4,484)$ | 3,712 | (772) | 1,688 | 692 | $(1,608)$ | - |
| $(21,521)$ | 5,264 | $(16,257)$ | 6,632 | 980 | 8,645 | - |


 milion ( $\$ 160$ million increase as at April 30,2014 ) over the next 12 months, and decrease equity as measured on a present value basis by approximately $\$ 145$ million ( $\$ 119$ million decrease as at April 30 , 2014).
3 We manage our interest rate gap by inputting a duration to certain assets and liabilities based on historical and forecasted trends in core balances.


[^0]:    1 Represents individual allowance and the portion of collective allowance relating to impaired loans, which are generally loans that are past 90 days in arrears
    2 Past due loans are loans where repayment of principal or payment of interest is contractually in arrears.

