Who We Are

CIBC (CM: TSX, NYSE) is a leading Canadian-based financial institution. Through our three major businesses, Retail and Business Banking, Wealth Management and Wholesale Banking, CIBC provides a full range of financial products and services to 11 million clients in Canada and around the world.

Key Businesses

- Retail and Business Banking
- Wealth Management
- Wholesale Banking

Metrics

		(As of January 31st)
	2013	2014
Total Assets	\$398.0B	\$401.0B
Deposits	\$315.2B	\$314.3B
Loans and Acceptances	\$256.4B	\$256.8B
Common Equity Tier 1 Ratio	9.4%	9.5%
Market Capitalization	\$35.4B	\$34.5B
Total Shareholder Return	18.41%	-1.36%

Our Strategy

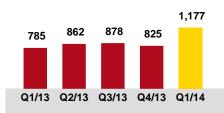
CIBC's aspires to be the leading bank for our clients. We have a client-focused strategy that creates value for all our stakeholders. We have four corporate objectives:

- 1. Deep, long-lasting client relationships
- Strategic growth where we have, or can build, competitive capabilities
- 3. Sound risk management
- Consistent, sustainable earnings

To deliver on our corporate objectives, we are further strengthening our business in Canada, as well as expanding in key global centres to serve our clients.

Financial Highlights

Reported Net Income (C\$ millions)



Adjusted Earnings Per Share(1) (C\$)



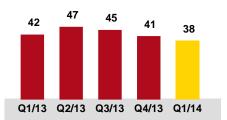
Target: 5-10% average annual EPS growth

Adjusted Return on Common Shareholders' Equity⁽¹⁾ (%)



Target: 20% average return through the cycle

Loan Loss Ratio (basis points)

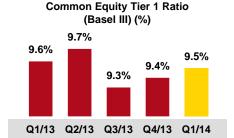


Target: < 60 basis points

Adjusted Efficiency Ratio (TEB)(1) (%)



Target: Achieve median ranking within industry



⁽¹⁾ Non-GAAP measure. See Non-GAAP measures within the Notes to users section on page 1 of the Q1/14 Supplementary Financial Information available on www.cibc.com.



Business Highlights and Performance: Q1 2014

Retail and Business Banking

- Revenue of \$2.255 million and net income of \$746 million.
- Adjusted net income of \$643 million
- Launched a significant expansion of industry-leading mobile payments offer with TELUS, giving more Canadians the opportunity to pay with their phone
- Began implementing a new partnership with the GTAA as its exclusive financial institution sponsor at Toronto Pearson Airport
- First to offer remote deposit capture, CIBC eDeposit[™], allowing CIBC clients to deposit cheques by simply taking a picture using a smartphone

Revenue (C\$ millions) Net Income (C\$ millions) 2,255 580 572 612 613 2,010 1,985 2,067 2,087 Q1/13 Q2/13 Q3/13 Q4/13 Q1/14 Q1/13 Q2/13 Q3/13 Q4/13 Q1/14

Wealth Management

- Revenue of \$502 million and net income of \$114 million
- Completed the acquisition of Atlantic Trust, a U.S. private wealth management firm with US\$24 billion in assets under management, as part of the strategic plan to grow North American wealth management business
- Achieved the 20th consecutive quarter of positive net retail sales of longterm mutual funds with \$1.2 billion of net sales

Revenue (C\$ millions)



Net Income (C\$ millions)



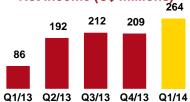
Wholesale Banking

- Revenue of \$680 million and net income of \$264 million
- Co-lead arranger and joint bookrunner on Progressive Waste Solutions' US\$1.9 billion revolver
- Joint bookrunner on Cardinal Energy's \$248 million initial public offering
- Financial advisor to Penn-West Petroleum on the sale of its assets with a value of approximately \$500 million in three separate transactions
- Joint bookrunner on TELUS' \$800 million bond offering

Revenue (C\$ millions)



Net Income (C\$ millions)



Shareholder Information

Share Price Five Years Ended January 31, 2014 \$100 \$90 \$80 \$70 \$60 \$50 \$40 \$30 2009 2010 2011 2012 2013 2014



*CIBC has not missed a regular dividend since its first dividend payment in 1868

Contact Information

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From time to time, we make written or crail forward-locking statements, within the meaning of certain accurities laws, including in this presentation, in other filtings with Canadian and U.S. securities and Exchange Commission and in other communications. All soft interests are made applicable controlling in the U.S. Prince statements in controlling in the U.S. Prince statements in controlling in the U.S. Prince statements are hybically identified by the words believe," expect," anticipate," interest, "articipate," interest," articipate, "interest," articipate, "interest," articipate, "interest," articipate," interest," articipate, "interest," articipate," interest," articipate, "interest," articipate," interest," articipate," interest, "articipate," interest," articipate, "interest," articipate," interest," articipate," interest," articipate, "interest," articipate," interest," articipate," interest," articipate," interest," articipate," interest," articipate," interest," articipate," interest, "articipate," interest, "ar