

# Supplementary Financial Information 

For the period ended October 31, 2013

Restated Pages

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http://www.cibc.com/ca/pdf/investor/restatedq413financials.pdf

## NOTES TO USERS

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## NOTES TO USERS

 information for the quarter ended October 31, 2013, and our 2013 annual report (including audited consolidated financial statements and accompanying management's discussion and analysis). Capital measures for prior periods have not been restated

## External Reporting Changes

The following external reporting changes were made in the first quarter of 2014. Prior period amounts were restated accordingly.

## Amendments to IAS 19 "Employee Benefits"

 the same rate as that used to discount the defined benefit obligation; and (iii) all past service costs (gains) in net income in the period in which they arise.
Adoption of IFRS 10 "Consolidated Financial Statements"



## Sale of Aeroplan portfolio

 of business within Retail and Business Banking

## Allocation of Treasury activities

 lines of business, and the residual net revenue will now be retained in Corporate and Other.

We reclassified certain amounts associated with our self-managed credit card portfolio from Non-interest expenses to Non-interest income. There was no impact on consolidated net income due to this reclassification
 measures may not be comparable to similar measures used by other companies. Investors may find these non-GAAP measures useful in analyzing financial performance.

## Adjusted measures



 make similar adjustments in their public disclosure, it should be noted that there is no standardized meaning for adjusted measures under GAAP

Adjusted diluted EPS
We adjust our reported diluted EPS to remove the impact of items of note, net of taxes, and any other item specified in the table on the following page.
Adjusted efficiency ratio
We adjust our reported revenue and non-interest expenses for the impact of items of note and gross up tax-exempt revenue to bring it to a TEB basis, as applicable

We adjus dividend payout ratio
We ajust our reported net income attributable to common shareholders to remove the impact of items of note, net of taxes, to calculate the adjusted dividend payout ratio.
Adjusted return on common shareholders' equity
We adjust our reported net income attributable to common shareholders to remove the impact of items of note, net of taxes, to calculate the adjusted return on common shareholders' equity.
Adjusted effective tax rate
We adjust our reported income before income taxes and reported income taxes to remove the impact of items of note to calculate the adjusted effective tax rate.
Economic capital

 capital.
Economic profit
 contributions to shareholder value. Reconciliation of net income attributable to equity shareholders to economic profit is provided with segmented information on pages 9 to 11
 metric relating to the economic capital allocated to the segments. As a result, segmented return on equity is a non-GAAP measure.
measures
The following table on page 2 provides a reconciliation of non-GAAP to GAAP measures related to CIBC on a consolidated basis.

## NOTES TO USERS

(\$ millions)

## RECONCILIATION OF NON-GAAP TO GAAP MEASURES

## Reported and adjusted diluted EPS

Reported net income attributable to diluted common shareholders
Adjusting items:
After-tax impact of items of note
Adjusted net income attributable to diluted common shareholders ${ }^{1}$
Diluted weighted-average common shares outstanding (thousands)
Reported diluted EPS (\$)
$\frac{\text { Adjusted diluted EPS (\$) }{ }^{1}}{\text { Reported and adjusted efficiency ratio }}$
Reported total revenue

| A | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 808 | 852 | 835 | 758 | 811 | 801 | 757 | 767 |
|  | 69 | 53 | - | 97 | 6 | 25 | 41 | 16 |
| B | 877 | 905 | 835 | 855 | 817 | 826 | 798 | 783 |
| C | 400,255 | 400,258 | 400,812 | 403,770 | 405,844 | 405,517 | 403,587 | 401,613 |
| A/C | 2.02 | 2.13 | 2.09 | 1.88 | 2.00 | 1.98 | 1.87 | 1.91 |
| B/C | 2.19 | 2.26 | 2.09 | 2.12 | 2.01 | 2.04 | 1.98 | 1.95 |
| D | 3,180 | 3,249 | 3,124 | 3,165 | 3,139 | 3,135 | 3,070 | 3,141 |
|  | 20 | 7 | (29) | (28) | (52) | 24 | 29 | (10) |
|  | 78 | 90 | 97 | 92 | 92 | 71 | 61 | 57 |
| E | 3,278 | 3,346 | 3,192 | 3,229 | 3,179 | 3,230 | 3,160 | 3,188 |
| F | 1,930 | 1,878 | 1,825 | 1,988 | 1,823 | 1,830 | 1,762 | 1,787 |
|  | (70) | (6) | (8) | (165) | (21) | (9) | (16) | (17) |
| G | 1,860 | 1,872 | 1,817 | 1,823 | 1,802 | 1,821 | 1,746 | 1,770 |
| F/D | 60.7\% | 57.8\% | 58.4\% | 62.8\% | 58.1\% | 58.3\% | 57.4\% | 56.9\% |
| G/E | 56.7\% | 56.0\% | 56.9\% | 56.5\% | 56.7\% | 56.3\% | 55.3\% | 55.5\% |
| H | 808 | 852 | 835 | 758 | 811 | 801 | 757 | 767 |
|  | 69 | 53 | - | 97 | 6 | 25 | 41 | 16 |
| 1 | 877 | 905 | 835 | 855 | 817 | 826 | 798 | 783 |
| J | 384 | 384 | 376 | 379 | 381 | 365 | 364 | 360 |
| J/H | 47.6\% | 45.1\% | 44.9\% | 50.0\% | 47.0\% | 45.5\% | 48.0\% | 47.0\% |
| J/I | 43.8\% | 42.5\% | 44.9\% | 44.3\% | 46.6\% | 44.1\% | 45.5\% | 46.1\% |
| K | 15,885 | 15,162 | 14,913 | 14,698 | 14,493 | 14,462 | 13,868 | 13,637 |
| H/K | 20.2\% | 22.3\% | 23.0\% | 20.5\% | 22.3\% | 22.0\% | 22.2\% | 22.4\% |
| I/K | 21.9\% | 23.7\% | 23.0\% | 23.1\% | 22.4\% | 22.7\% | 23.4\% | 22.9\% |
| L | 979 | 1,051 | 1,034 | 912 | 988 | 988 | 1,000 | 1,016 |
|  | 90 | 71 | - | 137 | 22 | 33 | 45 | 7 |
| M | 1,069 | 1,122 | 1,034 | 1,049 | 1,010 | 1,021 | 1,045 | 1,023 |
| N | 154 | 173 | 172 | 127 | 145 | 156 | 198 | 190 |
|  | 21 | 18 | - | 40 | 16 | 8 | 16 | 9 |
| 0 | 175 | 191 | 172 | 167 | 161 | 164 | 214 | 199 |
| N/L | 15.9\% | 16.5\% | 16.6\% | 13.9\% | 14.7\% | 15.8\% | 19.8\% | 18.7\% |
| O/M | 16.5\% | 17.0\% | 16.6\% | 15.9\% | 16.0\% | 16.1\% | 20.5\% | 19.4\% |


|  |  |
| :---: | :---: |
| 12M | 12M |
| 3,253 | 3,136 |
| 219 | 88 |
| 3,472 | 3,224 |
| 401,261 | 404,145 |
| 8.11 | 7.76 |
| 8.65 | 7.98 |
| 12,718 | 12,485 |
| (30) | (9) |
| 357 | 281 |
| 13,045 | 12,757 |
| 7,621 | 7,202 |
| (249) | (63) |
| 7,372 | 7,139 |
| 59.9\% | 57.7\% |
| 56.5\% | 56.0\% |
| 3,253 | 3,136 |
| 219 | 88 |
| 3,472 | 3,224 |
| 1,523 | 1,470 |
| 46.8\% | 46.9\% |
| 43.9\% | 45.6\% |
| 15,167 | 14,116 |
| 21.4\% | 22.2\% |
| 22.9\% | 22.8\% |
| 3,976 | 3,992 |
| 298 | 107 |
| 4,274 | 4,099 |
| 626 | 689 |
| 79 | 49 |
| 705 | 738 |
| 15.8\% | 17.3\% |
| 16.5\% | 18.0\% |

Pre-tax impact of items of note

## TEB

Adjusted total revenue ${ }^{1}$
Adjusting items:
Pre-tax impact of items of note
Adjusted non-interest expenses
Reported efficiency ratio (\%)
${ }^{1}$

Adjusted efficiency ratio (\%) ${ }^{1}$
Reported and adjusted dividend payout ratio
Reported net income attributable to common shareholders

## Adjusting items:

After-tax impact of items of note
Adjusted net income attributable to common shareholders
Dividends paid to common shareholders
Reported dividend payout ratio (\%) $\qquad$

$\frac{\text { Adjusted dividend payout ratio (\%) }}{\text { Reported and adjusted return on }}$

| Average common shareholders' equity | K |
| :---: | :---: |
| Reported return on common shareholders' equity (\%) | H/K |
| Adjusted return on common shareholders' equity (\%) ${ }^{1}$ | I/ K |
| Reported and adjusted effective tax |  |
| Reported income before income taxes | L |
| Pre-tax impact of items of note |  |
| Adjusted income before income taxes ${ }^{1}$ | M |
| Reported income taxes | N |
| Tax impact of items of note |  |
| Adjusted income taxes ${ }^{1}$ | 0 |
| Reported effective tax rate (\%) | N/L |
| Adjusted effective tax rate (\%) ${ }^{1}$ | O/M |

Adjusted effective tax rate (\%)

|  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 |


|  |  |
| :---: | :---: |
| 12M | 12M |
| (16) | - |
| - | (37) |
| - | (24) |
| 114 | 20 |
| 23 | 30 |
| - | 28 |
| 38 | - |
| 21 | - |
| - | 57 |
| - | 33 |
| 20 | - |
| 39 | - |
| 35 | - |
| 24 | - |
| 298 | 107 |
| (79) | (49) |
| - | 30 |
| 219 | 88 |

Gain on sale of our Hong Kong and Singapore-based private wealth management business
Gain relating to an equity-accounted investment in our Wealth Management SBU
..- Gain on sale of interests in entities in relation to the acquisition of TMX Group Inc.
Loss (income) from the structured credit run-off business
Amortization of intangible assets
Hedge accounting loss on leveraged leases
Increase (decrease) in collective allowance ${ }^{2}$ recognized in Corporate and Other
Loan losses in our exited European leveraged finance portfolio
Loan losses in our exited U.S. leveraged finance portfolio
derivatives to an overnight index swap (OIS) basi

Charge resulting from a revision of estimated loss parameters on our unsecured lending portfolios
$\cdots$ Restructuring charge relating to CIBC FirstCaribbean

| - | - | - | (16) | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | - | - | - | (37) |
| - | - | - | - | (24) | - | - | - |
| (15) | 8 | (27) | 148 | (51) | 26 | 10 | 35 |
| 7 | 5 | 6 | 5 | 7 | 7 | 7 | 9 |
| - | - | - | - | - | - | 28 | - |
| - | 38 | - | - | - | - | - | - |
| - | - | 21 | - | - | - | - | - |
| - | - | - | - | 57 | - | - | - |
| - | - | - | - | 33 | - | - | - |
| - | 20 | - | - | - | - | - | - |
| 39 | - | - | - | - | - | - | - |
| 35 | - | - | - | - | - | - | - |
| 24 | - | - | - | - | - | - | - |
| 90 | 71 | - | 137 | 22 | 33 | 45 | 7 |
| (21) | (18) | - | (40) | (16) | (8) | (16) | (9) |
| - | - | - | - | - | - | 12 | 18 |
| 69 | 53 | - | 97 | 6 | 25 | 41 | 16 |

Expenses relating to the development and marketing of our enhanced proprietary travel rewards program and to the
proposed Aeroplan transactions with Aimia Canada Inc. and The Toronto-Dominion Bank in the first quarter of 2014 Pre-tax impact of items of note

Income tax impact on above items of note
Premium paid on preferred share redemptions
After-tax impact of items of note
69
1 Beginning in the fourth quarter of 2013, also includes amortization of intangible assets for equity-accounted associates


FINANCIAL HIGHLIGHTS

| Financial results (\$ millions) |
| :---: |
| Net interest income |
| Non-interest income |
| Total revenue |
| Provision for credit losses |
| Non-interest expenses |
| Income before taxes |
| Income taxes |
| Net income |
| Net income (loss) attributable to non-controlling interests |
| Preferred shareholders |
| Common shareholders |
| Net income attributable to equity shareholders |
| Financial measures |
| Reported efficiency ratio |
| Adjusted efficiency ratio ${ }^{1}$ |
| Loan loss ratio ${ }^{2}$ |
| Reported return on common shareholders' equity |
| Adjusted return on common shareholders' equity ${ }^{11}$ |
| Net interest margin |
| Net interest margin on average interest-earning assets ${ }^{\text {3 }}$ |
| Return on average assets ${ }^{4}$ |
| Return on average interest-earning assets ${ }^{3,4}$ |
| Total shareholder return |
| Reported effective tax rate |
| Adjusted effective tax rate ${ }^{1}$ |
| Common share information |
| Per share (\$) |
| Basic EPS |
| Reported diluted EPS |
| Adjusted diluted EPS ${ }^{11}$ |
| Dividends |
| Book value |
| Share price (\$) |
| High |
| Low |
| Closing |
| Shares outstanding (thousands) |
| Weighted-average basic |
| Weighted-average diluted |
| End of period |
| Market capitalization (\$ millions) |
| Value measures |
| Dividend yield (based on closing share price) |
| Reported dividend payout ratio |
| Adjusted dividend payout ratio ${ }^{1}$ |
| Market value to book value ratio |


| Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,893 | 1,883 | 1,822 | 1,855 | 1,848 | 1,883 | 1,753 | 1,842 |
| 1,287 | 1,366 | 1,302 | 1,310 | 1,291 | 1,252 | 1,317 | 1,299 |
| 3,180 | 3,249 | 3,124 | 3,165 | 3,139 | 3,135 | 3,070 | 3,141 |
| 271 | 320 | 265 | 265 | 328 | 317 | 308 | 338 |
| 1,930 | 1,878 | 1,825 | 1,988 | 1,823 | 1,830 | 1,762 | 1,787 |
| 979 | 1,051 | 1,034 | 912 | 988 | 988 | 1,000 | 1,016 |
| 154 | 173 | 172 | 127 | 145 | 156 | 198 | 190 |
| 825 | 878 | 862 | 785 | 843 | 832 | 802 | 826 |
| (7) | 1 | 2 | 2 | 3 | 2 | 1 | 3 |
| 24 | 25 | 25 | 25 | 29 | 29 | 44 | 56 |
| 808 | 852 | 835 | 758 | 811 | 801 | 757 | 767 |
| 832 | 877 | 860 | 783 | 840 | 830 | 801 | 823 |
| 60.7\% | 57.8\% | 58.4\% | 62.8\% | 58.1\% | 58.3\% | 57.4\% | 56.9\% |
| 56.7\% | 56.0\% | 56.9\% | 56.5\% | 56.7\% | 56.3\% | 55.3\% | 55.5\% |
| 0.41\% | 0.45\% | 0.47\% | 0.42\% | 0.53\% | 0.52\% | 0.53\% | 0.54\% |
| 20.2\% | 22.3\% | 23.0\% | 20.5\% | 22.3\% | 22.0\% | 22.2\% | 22.4\% |
| 21.9\% | 23.7\% | 23.0\% | 23.1\% | 22.4\% | 22.7\% | 23.4\% | 22.9\% |
| 1.85\% | 1.86\% | 1.85\% | 1.83\% | 1.83\% | 1.87\% | 1.82\% | 1.85\% |
| 2.10\% | 2.12\% | 2.13\% | 2.12\% | 2.14\% | 2.18\% | 2.11\% | 2.16\% |
| 0.81\% | 0.86\% | 0.88\% | 0.77\% | 0.84\% | 0.83\% | 0.83\% | 0.83\% |
| 0.91\% | 0.99\% | 1.01\% | 0.90\% | 0.98\% | 0.97\% | 0.96\% | 0.97\% |
| 15.15\% | (2.04)\% | (2.02)\% | 7.13\% | 8.42\% | (0.33)\% | (1.12)\% | 2.78\% |
| 15.9\% | 16.5\% | 16.6\% | 13.9\% | 14.7\% | 15.8\% | 19.8\% | 18.7\% |
| 16.5\% | 17.0\% | 16.6\% | 15.9\% | 16.0\% | 16.1\% | 20.5\% | 19.4\% |
| 2.02 | 2.13 | 2.09 | 1.88 | 2.00 | 1.98 | 1.88 | 1.91 |
| 2.02 | 2.13 | 2.09 | 1.88 | 2.00 | 1.98 | 1.87 | 1.91 |
| 2.19 | 2.26 | 2.09 | 2.12 | 2.01 | 2.04 | 1.98 | 1.95 |
| 0.96 | 0.96 | 0.94 | 0.94 | 0.94 | 0.90 | 0.90 | 0.90 |
| 40.36 | 38.93 | 37.09 | 36.49 | 35.83 | 35.18 | 34.62 | 33.76 |
| 88.70 | 80.64 | 84.70 | 84.10 | 78.56 | 74.68 | 78.00 | 78.00 |
| 76.91 | 74.10 | 77.02 | 76.70 | 72.97 | 69.70 | 73.27 | 68.43 |
| 88.70 | 77.93 | 80.57 | 83.20 | 78.56 | 73.35 | 74.53 | 76.25 |
| 399,819 | 399,952 | 400,400 | 403,332 | 405,404 | 405,165 | 403,058 | 401,099 |
| 400,255 | 400,258 | 400,812 | 403,770 | 405,844 | 405,517 | 403,587 | 401,613 |
| 399,250 | 399,992 | 399,811 | 401,960 | 404,485 | 405,626 | 404,945 | 402,728 |
| 35,413 | 31,171 | 32,213 | 33,443 | 31,776 | 29,753 | 30,181 | 30,708 |
| 4.3\% | 4.9\% | 4.8\% | 4.5\% | 4.8\% | 4.9\% | 4.9\% | 4.7\% |
| 47.6\% | 45.1\% | 44.9\% | 50.0\% | 47.0\% | 45.5\% | 48.0\% | 47.0\% |
| 43.8\% | 42.5\% | 44.9\% | 44.3\% | 46.6\% | 44.1\% | 45.5\% | 46.1\% |
| 2.20 | 2.00 | 2.17 | 2.28 | 2.19 | 2.08 | 2.15 | 2.26 |


| 2013 | 2012 |
| :---: | :---: |
| 12M | 12M |
| 7,453 | 7,326 |
| 5,265 | 5,159 |
| 12,718 | 12,485 |
| 1,121 | 1,291 |
| 7,621 | 7,202 |
| 3,976 | 3,992 |
| 626 | 689 |
| 3,350 | 3,303 |
| (2) | 9 |
| 99 | 158 |
| 3,253 | 3,136 |
| 3,352 | 3,294 |
| 59.9\% | 57.7\% |
| 56.5\% | 56.0\% |
| 0.44\% | 0.53\% |
| 21.4\% | 22.2\% |
| 22.9\% | 22.8\% |
| 1.85\% | 1.84\% |
| 2.12\% | 2.15\% |
| 0.83\% | 0.83\% |
| 0.95\% | 0.97\% |
| 18.41\% | 9.82\% |
| 15.8\% | 17.3\% |
| 16.5\% | 18.0\% |
| 8.11 | 7.77 |
| 8.11 | 7.76 |
| 8.65 | 7.98 |
| 3.80 | 3.64 |
| 40.36 | 35.83 |
| 88.70 | 78.56 |
| 74.10 | 68.43 |
| 88.70 | 78.56 |
| 400,880 | 403,685 |
| 401,261 | 404,145 |
| 399,250 | 404,485 |
| 35,413 | 31,776 |
| 4.3\% | 4.6\% |
| 46.8\% | 46.9\% |
| 43.9\% | 45.6\% |
| 2.20 | 2.19 |

For footnotes, see next page.

## FINANCIAL HIGHLIGHTS (continued)

| On- and off-balance sheet information (\$ millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash, deposits with banks and securities | 78,363 | 76,452 | 78,363 | 72,657 | 70,061 | 70,776 | 68,695 | 71,065 | 78,363 | 70,061 |
| Loans and acceptances, net of allowance | 256,380 | 254,227 | 252,298 | 251,145 | 252,732 | 253,616 | 251,487 | 250,719 | 256,380 | 252,732 |
| Total assets | 398,006 | 397,153 | 397,219 | 392,508 | 393,119 | 400,866 | 387,386 | 391,386 | 398,006 | 393,119 |
| Deposits | 315,164 | 313,114 | 309,040 | 307,967 | 300,344 | 305,096 | 297,111 | 296,137 | 315,164 | 300,344 |
| Common shareholders' equity | 16,113 | 15,573 | 14,827 | 14,668 | 14,491 | 14,271 | 14,021 | 13,597 | 16,113 | 14,491 |
| Average assets | 405,239 | 402,608 | 404,303 | 402,059 | 400,694 | 400,360 | 391,487 | 395,956 | 403,546 | 397,155 |
| Average interest-earning assets ${ }^{3}$ | 357,757 | 351,761 | 350,144 | 347,038 | 343,840 | 342,883 | 337,852 | 339,567 | 351,687 | 341,053 |
| Average common shareholders' equity | 15,885 | 15,162 | 14,913 | 14,698 | 14,493 | 14,462 | 13,868 | 13,637 | 15,167 | 14,116 |
| Assets under administration ${ }^{5}$ | 1,513,126 | 1,460,311 | 1,468,429 | 1,429,049 | 1,445,870 | 1,377,012 | 1,397,624 | 1,364,509 | 1,513,126 | 1,445,870 |
| Balance sheet quality measures ${ }^{6}$ |  |  |  |  |  |  |  |  |  |  |
| Basel III - Transitional basis |  |  |  |  |  |  |  |  |  |  |
| RWA (\$ millions) | 151,338 | 152,176 | 138,256 | 134,821 | n/a | n/a | n/a | n/a | 151,338 | n/a |
| Common Equity Tier 1 (CET1) ratio | 11.0\% | 10.7\% | 11.5\% | 11.5\% | n/a | n/a | n/a | n/a | 11.0\% | n/a |
| Tier 1 capital ratio | 11.8\% | 11.4\% | 12.4\% | 12.4\% | n/a | n/a | n/a | n/a | 11.8\% | n/a |
| Total capital ratio | 14.3\% | 14.0\% | 15.2\% | 15.3\% | n/a | n/a | n/a | n/a | 14.3\% | n/a |
| Basel III - All-in basis |  |  |  |  |  |  |  |  |  |  |
| RWA (\$ millions) | 136,747 | 133,994 | 125,938 | 126,366 | n/a | n/a | n/a | n/a | 136,747 | n/a |
| CET1 ratio | 9.4\% | 9.3\% | 9.7\% | 9.6\% | n/a | n/a | n/a | n/a | 9.4\% | n/a |
| Tier 1 capital ratio | 11.6\% | 11.6\% | 12.2\% | 12.0\% | n/a | n/a | n/a | n/a | 11.6\% | n/a |
| Total capital ratio | 14.6\% | 14.7\% | 15.5\% | 15.3\% | n/a | n/a | n/a | n/a | 14.6\% | n/a |
| Basel II |  |  |  |  |  |  |  |  |  |  |
| RWA (\$ millions) | n/a | n/a | n/a | n/a | 115,229 | 114,894 | 113,255 | 111,480 | n/a | 115,229 |
| Tier 1 capital ratio | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | 13.8\% | 14.1\% | 14.1\% | 14.3\% | n/a | 13.8\% |
| Total capital ratio | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | 17.3\% | 17.7\% | 17.7\% | 18.1\% | n/a | 17.3\% |
| Other information |  |  |  |  |  |  |  |  |  |  |
| Full-time equivalent employees ${ }^{7}$ | 43,039 | 43,516 | 43,057 | 42,793 | 42,595 | 42,380 | 42,267 | 42,181 | 43,039 | 42,595 |

1 See Notes to users: Non-GAAP measures.
 business and mortgage loans that are greater than 90 days delinquent; and net credit card write-offs.
3 Average interest-earning assets include interest-bearing deposits with banks, securities, cash collateral on securities borrowed, securities purchased under resale agreements, and loans net of allowances.
4 Net income expressed as a percentage of average assets or average interest-earning assets
joint venture between CIBC and The Bank of New York Mellon.
Full-time equival tor fiscal year 2013 are based on Basel IIt whereas measures for prior years are based on Basel II.
n/a Not applicable

## NET INTEREST INCOME

## (\$ millions)

| Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | $\begin{array}{r} \hline 2013 \\ 12 \mathrm{M} \end{array}$ | $\begin{gathered} 2012 \\ 12 \mathrm{M} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2,453 | 2,479 | 2,389 | 2,474 | 2,494 | 2,532 | 2,454 | 2,540 | 9,795 | 10,020 |
| 407 | 412 | 409 | 403 | 377 | 394 | 363 | 388 | 1,631 | 1,522 |
| 91 | 82 | 86 | 88 | 87 | 83 | 77 | 76 | 347 | 323 |
| 8 | 9 | 10 | 11 | 11 | 11 | 9 | 11 | 38 | 42 |
| 2,959 | 2,982 | 2,894 | 2,976 | 2,969 | 3,020 | 2,903 | 3,015 | 11,811 | 11,907 |
| 903 | 935 | 903 | 938 | 895 | 910 | 910 | 915 | 3,679 | 3,630 |
| 84 | 85 | 82 | 83 | 84 | 85 | 77 | 87 | 334 | 333 |
| 25 | 20 | 27 | 30 | 30 | 33 | 41 | 52 | 102 | 156 |
| 45 | 46 | 50 | 52 | 52 | 52 | 52 | 52 | 193 | 208 |
| n/a | n/a | n/a | n/a | 36 | 36 | 36 | 36 | n/a | 144 |
| 9 | 13 | 10 | 18 | 24 | 21 | 34 | 31 | 50 | 110 |
| 1,066 | 1,099 | 1,072 | 1,121 | 1,121 | 1,137 | 1,150 | 1,173 | 4,358 | 4,581 |
| 1,893 | 1,883 | 1,822 | 1,855 | 1,848 | 1,883 | 1,753 | 1,842 | 7,453 | 7,326 |

## Interest expense

```
Deposits
Securities sold short
- Securities lent or sold under repurchase agreements
- -mm Subordinated indebtedness
- \(-\quad\) Capital Trust securities
- Othe
```

Net interest income

## NON-INTEREST INCOME



1 Represents income (loss) from FVO financial instruments and related hedges



 consolidated statement of income.
n/a Not applicable. Commencing November 1, 2012 CIBC Capital Trust was deconsolidated. See "External Reporting Changes" on page 1 for additional details.

## NON-INTEREST EXPENSES

| (\$ millions) | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | $\begin{array}{r} \hline 2013 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{gathered} 2012 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Employee compensation and benefits |  |  |  |  |  |  |  |  |  |  |
| Salaries | 624 | 599 | 578 | 596 | 586 | 583 | 557 | 559 | 2,397 | 2,285 |
| Performance-based compensation | 293 | 348 | 314 | 344 | 300 | 315 | 303 | 318 | 1,299 | 1,236 |
| Benefits | 153 | 151 | 164 | 160 | 123 | 151 | 147 | 148 | 628 | 569 |
|  | 1,070 | 1,098 | 1,056 | 1,100 | 1,009 | 1,049 | 1,007 | 1,025 | 4,324 | 4,090 |
| Occupancy costs |  |  |  |  |  |  |  |  |  |  |
| Rent and maintenance | 145 | 140 | 150 | 139 | 151 | 142 | 145 | 145 | 574 | 583 |
| Depreciation | 36 | 31 | 30 | 29 | 31 | 28 | 27 | 28 | 126 | 114 |
|  | 181 | 171 | 180 | 168 | 182 | 170 | 172 | 173 | 700 | 697 |
| Computer, software and office equipment |  |  |  |  |  |  |  |  |  |  |
| Rent and maintenance and amortization of software costs ${ }^{1}$ | 258 | 240 | 222 | 218 | 237 | 231 | 226 | 212 | 938 | 906 |
| Depreciation | 27 | 29 | 29 | 29 | 29 | 28 | 30 | 29 | 114 | 116 |
|  | 285 | 269 | 251 | 247 | 266 | 259 | 256 | 241 | 1,052 | 1,022 |
|  |  |  |  |  |  |  |  |  |  |  |
| Telecommunications | 32 | 30 | 31 | 30 | 29 | 30 | 29 | 31 | 123 | 119 |
| Postage and courier | 28 | 31 | 34 | 32 | 31 | 30 | 32 | 33 | 125 | 126 |
| Stationery | 15 | 14 | 15 | 15 | 14 | 15 | 15 | 15 | 59 | 59 |
|  | 75 | 75 | 80 | 77 | 74 | 75 | 76 | 79 | 307 | 304 |
| Advertising and business development | 79 | 59 | 51 | 47 | 69 | 63 | 52 | 49 | 236 | 233 |
| Professional fees | 59 | 45 | 39 | 36 | 45 | 47 | 43 | 39 | 179 | 174 |
| Business and capital taxes | 16 | 15 | 14 | 17 | 12 | 15 | 10 | 13 | 62 | 50 |
| Other ${ }^{2}$ | 165 | 146 | 154 | 296 | 166 | 152 | 146 | 168 | 761 | 632 |
| Non-interest expenses | 1,930 | 1,878 | 1,825 | 1,988 | 1,823 | 1,830 | 1,762 | 1,787 | 7,621 | 7,202 |

1 Includes amortization and impairment of software costs (Q4/13: \$27 million; Q3/13: \$23 million).
 of Lehman Brothers Holdings, Inc

## SEGMENTED INFORMATION

## CIBC has three SBUs:

 branches, as well as our ABMs, mobile sales force, and telephone, online and mobile banking
 brokerage and private wealth management businesses combine to create an integrated offer, delivered through nearly 1,500 advisors across Canada.
 the world.

 CIBC Mellon joint ventures and The Bank of N.T. Butterfield and Son Limited, and other income statement and balance sheet items not directly attributable to the business lines.

| (\$ millions) | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | $\begin{array}{r} \hline 2013 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2012 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |
| Retail and Business Banking | 613 | 612 | 572 | 580 | 566 | 548 | 519 | 523 | 2,377 | 2,156 |
| Wealth Management | 103 | 102 | 91 | 89 | 83 | 75 | 78 | 99 | 385 | 335 |
| Wholesale Banking | 209 | 212 | 192 | 86 | 187 | 149 | 126 | 127 | 699 | 589 |
| Corporate and Other | (100) | (48) | 7 | 30 | 7 | 60 | 79 | 77 | (111) | 223 |
| Net income | 825 | 878 | 862 | 785 | 843 | 832 | 802 | 826 | 3,350 | 3,303 |

SEGMENTED INFORMATION - RETAIL AND BUSINESS BANKING
(\$ millions)

| Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 , 5 5 5}$ | 1,534 | 1,463 | 1,482 | 1,484 | 1,469 | 1,410 | 1,431 |
| $\mathbf{3 8 6}$ | 386 | 374 | 383 | 380 | 384 | 369 | 375 |
| $\mathbf{1 4 6}$ | 147 | 148 | 145 | 148 | 161 | 156 | 143 |
| $\mathbf{2 , 0 8 7}$ | 2,067 | 1,985 | 2,010 | 2,012 | 2,014 | 1,935 | 1,949 |
| $\mathbf{2 1 5}$ | 241 | 233 | 241 | 255 | 273 | 271 | 281 |
| $\mathbf{1 , 0 5 5}$ | 1,011 | 988 | 997 | 1,001 | 1,007 | 971 | 971 |
| $\mathbf{8 1 7}$ | 815 | 764 | 772 | 756 | 734 | 693 | 697 |
| 204 | 203 | 192 | 192 | 190 | 186 | 174 | 174 |
| $\mathbf{6 1 3}$ | 612 | 572 | 580 | 566 | 548 | 519 | 523 |
| $\mathbf{6 1 3}$ | 612 | 572 | 580 | 566 | 548 | 519 | 523 |


| $\mathbf{2 0 1 3}$ <br> $\mathbf{1 2 M}$ | 2012 <br> 12 M |
| ---: | ---: |
| $\mathbf{6 , 0 3 4}$ | 5,794 |
| $\mathbf{1 , 5 2 9}$ | $\mathbf{1 , 5 0 8}$ |
| $\mathbf{5 8 6}$ | 608 |
| $\mathbf{8 , 1 4 9}$ | 7,910 |
| $\mathbf{9 3 0}$ | 1,080 |
| $\mathbf{4 , 0 5 1}$ | 3,950 |
| $\mathbf{3 , 1 6 8}$ | $\mathbf{2 , 8 8 0}$ |
| $\mathbf{7 9 9}$ | 724 |
| $\mathbf{2 , 3 7 7}$ | $\mathbf{2 , 1 5 6}$ |
| $\mathbf{2 , 3 7 7}$ | $\mathbf{2 , 1 5 6}$ |


|  |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| Financial results <br> $\quad$ Personal banking <br> Business banking |  |  |  |
|  |  |  | Other |
|  |  |  | Total revenue |
|  |  |  | Provision for credit losses |
|  |  |  | Non-interest expenses |
|  |  |  | Income before taxes |
|  |  |  | Income taxes |
|  |  |  | Net income |
| Net income attributable to equity shareholders |  |  |  |

## Total revenue

| $\mathbf{1 , 4 4 5}$ | 1,421 | 1,380 | 1,410 | 1,403 | 1,395 | 1,356 | 1,364 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{5 5 3}$ | 559 | 522 | 521 | 533 | 546 | 505 | 514 |
| $\mathbf{8 9}$ | 87 | 83 | 79 | 76 | 73 | 74 | 71 |
| $\mathbf{2 , 0 8 7}$ | 2,067 | 1,985 | 2,010 | 2,012 | 2,014 | 1,935 | 1,949 |


|  |  |
| ---: | ---: |
| $\mathbf{5 , 6 5 6}$ | 5,518 |
| $\mathbf{2 , 1 5 5}$ | 2,098 |
| $\mathbf{3 3 8}$ | 294 |
| $\mathbf{8 , 1 4 9}$ | 7,910 |

## Average balances ${ }^{1}$

Credit card
Business lending
Interest-earning assets
Deposits
Common equity

|  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 4 5 , 3 5 1}$ | 144,103 | 143,685 | 144,410 | 145,241 | 145,769 | 145,693 | 145,554 |
| $\mathbf{3 2 , 1 2 8}$ | 32,274 | 32,393 | 32,548 | 32,642 | 32,375 | 32,295 | 32,130 |
| $\mathbf{1 4 , 7 1 7}$ | 14,762 | 14,562 | 15,053 | 15,099 | 15,224 | 15,095 | 15,534 |
| $\mathbf{3 6 , 3 0 9}$ | 36,070 | 35,637 | 34,939 | 35,151 | 34,137 | 34,161 | 33,393 |
| $\mathbf{2 1 8 , 2 3 5}$ | 217,143 | 216,648 | 217,302 | 218,703 | 218,899 | 218,463 | 218,050 |
| $\mathbf{1 5 8 , 0 7 5}$ | 155,833 | 154,885 | 155,390 | 154,229 | 152,867 | 151,356 | 152,265 |
| $\mathbf{3 , 9 1 4}$ | 3,772 | 3,808 | 3,570 | 3,433 | 3,306 | 3,238 | 3,294 |

Financial measures
Net interest margin on average interest-earning assets ${ }^{1,4}$

- $-\quad$ Efficiency ratio

Net income attributable to equity shareholders
Charge for economic capital ${ }^{5}$
Economic profit ${ }^{5}$

|  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{2 . 6 3 \%}$ | $2.60 \%$ | $2.61 \%$ | $2.57 \%$ | $2.55 \%$ | $2.54 \%$ | $2.52 \%$ | $2.49 \%$ |
| $\mathbf{5 0 . 5 \%}$ | $48.9 \%$ | $49.8 \%$ | $49.6 \%$ | $49.7 \%$ | $50.0 \%$ | $50.2 \%$ | $49.8 \%$ |
| $\mathbf{6 1 . 5 \%}$ | $63.8 \%$ | $61.0 \%$ | $63.8 \%$ | $64.8 \%$ | $65.1 \%$ | $63.9 \%$ | $61.6 \%$ |
| $\mathbf{6 1 3}$ | 612 | 572 | 580 | 566 | 548 | 519 | 523 |
| $\mathbf{( 1 2 5 )}$ | $(120)$ | $(118)$ | $(115)$ | $(112)$ | $(108)$ | $(106)$ | $(113)$ |
| $\mathbf{4 8 8}$ | 492 | 454 | 465 | 454 | 440 | 413 | 410 |


|  |  |
| :---: | :---: |
| 144,393 | 145,564 |
| 32,335 | 32,361 |
| 14,775 | 15,239 |
| 35,739 | 34,374 |
| 2217,338 | 218,529 |
| $\mathbf{1 5 6 , 0 5 5}$ | 152,686 |
| 3,766 | 3,319 |
| $\mathbf{2 . 6 0 \%}$ | $2.53 \%$ |
| $\mathbf{4 9 . 7 \%}$ | $49.9 \%$ |
| $\mathbf{6 2 . 5 \%}$ | $63.8 \%$ |
| $\mathbf{2 , 3 7 7}$ | 2,156 |
| $\mathbf{4 7 8 )}$ | $(439)$ |
| $\mathbf{1 , 8 9 9}$ | 1,717 |

## Other information

FirstLine mortgages (\$ millions)
Number of branches - Canada
Number of pavilions (President's Choice Financial)
Number of ABMs - Canada
Full-time equivalent employees

|  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 9 , 7 5 9}$ | 33,605 | 37,135 | 39,836 | 42,973 | 46,273 | 48,216 | 49,068 |
| $\mathbf{1 , 1 1 5}$ | 1,109 | 1,108 | 1,103 | 1,102 | 1,094 | 1,091 | 1,091 |
| $\mathbf{2 9 6}$ | 296 | 287 | 285 | 284 | 242 | 244 | 244 |
| $\mathbf{3 , 5 2 0}$ | 3,482 | 3,482 | 3,456 | 3,433 | 3,535 | 3,842 | 3,825 |
| $\mathbf{2 1 , 7 8 1}$ | 22,186 | 21,987 | 22,063 | 21,857 | 21,588 | 21,733 | 21,706 |


|  |  |
| ---: | ---: |
| 35,082 | 46,624 |
| $\mathbf{1 , 1 1 5}$ | 1,102 |
| 296 | 284 |
| 3,520 | 3,433 |
| 21,781 | 21,857 |

1 Loan amounts are stated before any related allowances.
2 Multi-family dwelling mortgages are included in business lending.
4 Average interest-earning assets include interest-bearing deposits with banks, securities, and loans net of allowances.
5 See Notes to users: Non-GAAP measures.

SEGMENTED INFORMATION - WEALTH MANAGEMENT
(\$ millions)

Financial results
Retail brokera
Retail brokerage
Asset management
Private wealth management
Total revenue
Provision for credit losses
Non-interest expenses
Income before taxes
Income taxes
Net income
Net income attributable to equity shareholders

| Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 2013 | 2012 |
| ---: | ---: |
| $12 M$ | 12 M |


|  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 7 2}$ | 267 | 262 | 259 | 256 | 246 | 263 | 249 |
| $\mathbf{1 6 5}$ | 159 | 153 | 144 | 138 | 130 | 130 | 162 |
| 33 | 32 | 28 | 29 | 26 | 25 | 25 | 24 |
| $\mathbf{4 7 0}$ | 458 | 443 | 432 | 420 | 401 | 418 | 435 |
| $\mathbf{1}$ | - | - | - | - | - | - | - |
| $\mathbf{1 3 5}$ | 326 | 324 | 316 | 310 | 300 | 314 | 314 |
| 31 | 132 | 119 | 116 | 110 | 10 | 104 | 121 |
| 103 | 30 | 28 | 27 | 27 | 26 | 26 | 22 |
| 103 | 102 | 91 | 89 | 83 | 75 | 78 | 99 |


| $\mathbf{1 , 0 6 0}$ | 1,014 |
| ---: | ---: |
| $\mathbf{6 2 1}$ | 560 |
| $\mathbf{1 2 2}$ | 100 |
| $\mathbf{1 , 8 0 3}$ | $\mathbf{1 , 6 7 4}$ |
| $\mathbf{1}$ | - |
| $\mathbf{1 , 3 0 1}$ | $\mathbf{1 , 2 3 8}$ |
| $\mathbf{5 0 1}$ | 436 |
| $\mathbf{1 1 6}$ | 101 |
| $\mathbf{3 8 5}$ | 335 |
| $\mathbf{3 8 5}$ | $\mathbf{3 3 5}$ |

Total revenue
Net interest income
Non-interest income
Intersegment revenue
Average balances
Common equity ${ }^{1}$
Financial measures
Efficiency ratio
Return on equity ${ }^{1}$
Net income attributable to equity shareholders
Charge for economic capital ${ }^{1}$
Economic profit ${ }^{1}$

|  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 47 | 46 | 46 | 47 | 46 | 47 | 46 | 48 |
| 514 | 500 | 481 | 465 | 451 | 428 | 446 | 458 |
| $(91)$ | $(88)$ | $(84)$ | $(80)$ | $(77)$ | $(74)$ | $(74)$ | $(71)$ |
| 470 | 458 | 443 | 432 | 420 | 401 | 418 | 435 |


|  |  |
| ---: | ---: |
| $\mathbf{1 8 6}$ | 187 |
| $\mathbf{1 , 9 6 0}$ | 1,783 |
| $(343)$ | $(296)$ |
| $\mathbf{1 , 8 0 3}$ | 1,674 |
| $\mathbf{1 , 8 2 6}$ | 1,619 |


| 1,848 | 1,835 | 1,817 | 1,803 | 1,695 | 1,658 | 1,602 | 1,522 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{7 1 . 4 \%}$ | $71.2 \%$ | $72.9 \%$ | $73.2 \%$ | $73.8 \%$ | $74.9 \%$ | $75.2 \%$ | $72.1 \%$ |
| $\mathbf{2 1 . 5 \%}$ | $21.3 \%$ | $19.8 \%$ | $19.0 \%$ | $18.7 \%$ | $17.1 \%$ | $18.5 \%$ | $24.2 \%$ |
| $\mathbf{1 0 3}$ | 102 | 91 | 89 | 83 | 75 | 78 | 99 |
| $(59)$ | $(58)$ | $(56)$ | $(58)$ | $(55)$ | $(54)$ | $(53)$ | $(52)$ |
| $\mathbf{4 4}$ | 44 | 35 | 31 | 28 | 21 | 25 | 47 |


|  |  |
| :---: | :---: |
| $\mathbf{7 2 . 2 \%}$ | $\mathbf{7 4 . 0 \%}$ |
| $\mathbf{2 0 . 4 \%}$ | $19.6 \%$ |
| 385 | 335 |
| $\mathbf{( 2 3 1 )}$ | $(214)$ |
| $\mathbf{1 5 4}$ | 121 |

## Other information

Assets under administration ${ }^{2}$
Individuals
$=\quad$ Institutions

|  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |
| $\mathbf{1 5 1 , 7 6 1}$ | 145,429 | 146,183 | 145,003 | 141,946 | 136,834 | 139,209 | 137,821 |
| $\mathbf{1 5 , 4 1 2}$ | 15,491 | 16,600 | 17,626 | 17,912 | 16,908 | 16,718 | 17,842 |
| $\mathbf{6 6 , 6 8 7}$ | 63,804 | 63,280 | 60,301 | 57,225 | 55,033 | 55,080 | 53,542 |
| $\mathbf{2 3 3 , 8 6 0}$ | 224,724 | 226,063 | 222,930 | 217,083 | 208,775 | 211,007 | 209,205 |
|  |  |  |  |  |  |  |  |
| $\mathbf{1 4 , 0 7 3}$ | 13,790 | 13,845 | 13,800 | 13,667 | 12,067 | 12,342 | 12,385 |
| $\mathbf{1 5 , 4 1 2}$ | 15,491 | 16,600 | 17,626 | 17,912 | 16,908 | 16,718 | 17,842 |
| $\mathbf{6 6 , 6 8 7}$ | 63,804 | 63,280 | 60,301 | 57,225 | 55,033 | 55,080 | 53,542 |
| $\mathbf{9 6 , 1 7 2}$ | 93,085 | 93,725 | 91,727 | 88,804 | 84,008 | 84,140 | 83,769 |
| $\mathbf{3 , 8 4 0}$ | 3,837 | 3,792 | 3,765 | 3,783 | 3,708 | 3,756 | 3,721 |


|  |  |
| ---: | ---: |
|  |  |
| $\mathbf{1 5 1 , 7 6 1}$ | 141,946 |
| $\mathbf{1 5 , 4 1 2}$ | 17,912 |
| $\mathbf{6 6 , 6 8 7}$ | 57,225 |
| $\mathbf{2 3 3 , 8 6 0}$ | 217,083 |
| $\mathbf{1 4 , 0 7 3}$ | 13,667 |
| $\mathbf{1 5 , 4 1 2}$ | 17,912 |
| $\mathbf{6 6 , 6 8 7}$ | 57,225 |
| $\mathbf{9 6 , 1 7 2}$ | 88,804 |
| $\mathbf{3 , 8 4 0}$ | 3,783 |

Full-time equivalent employees

ures.
Assets under management are included in assets under administration.

SEGMENTED INFORMATION - WHOLESALE BANKING
(\$ millions)

| (\$ millions) | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | $\begin{array}{r} \hline 2013 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2012 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |
| Capital markets | 279 | 348 | 311 | 327 | 294 | 308 | 284 | 307 | 1,265 | 1,193 |
| Corporate and investment banking | 246 | 240 | 222 | 211 | 204 | 221 | 173 | 195 | 919 | 793 |
| Other | (5) | 1 | 41 | 19 | 69 | (10) | (2) | (16) | 56 | 41 |
| Total revenue ${ }^{1}$ | 520 | 589 | 574 | 557 | 567 | 519 | 455 | 486 | 2,240 | 2,027 |
| Provision for (reversal of) credit losses | (1) | 14 | 21 | 10 | 66 | 34 | 16 | 26 | 44 | 142 |
| Non-interest expenses | 271 | 303 | 298 | 445 | 261 | 282 | 278 | 288 | 1,317 | 1,109 |
| Income before taxes | 250 | 272 | 255 | 102 | 240 | 203 | 161 | 172 | 879 | 776 |
| Income taxes ${ }^{1}$ | 41 | 60 | 63 | 16 | 53 | 54 | 35 | 45 | 180 | 187 |
| Net income | 209 | 212 | 192 | 86 | 187 | 149 | 126 | 127 | 699 | 589 |
| Net income attributable to: Equity shareholders | 209 | 212 | 192 | 86 | 187 | 149 | 126 | 127 | 699 | 589 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 349 | 357 | 362 | 335 | 312 | 316 | 233 | 252 | 1,403 | 1,113 |
| Non-interest income | 169 | 231 | 211 | 221 | 254 | 202 | 222 | 234 | 832 | 912 |
| Intersegment revenue | 2 | 1 | 1 | 1 | 1 | 1 | - | - | 5 | 2 |
|  | 520 | 589 | 574 | 557 | 567 | 519 | 455 | 486 | 2,240 | 2,027 |
| Average balances |  |  |  |  |  |  |  |  |  |  |
| Loans and acceptances, net of allowance | 23,113 | 22,134 | 21,135 | 20,045 | 19,919 | 19,203 | 17,480 | 16,876 | 21,611 | 18,375 |
| Trading securities | 42,519 | 42,981 | 42,377 | 42,386 | 39,103 | 36,931 | 35,872 | 33,733 | 42,567 | 36,413 |
| Deposits | 10,132 | 8,621 | 8,135 | 7,883 | 6,979 | 6,475 | 5,863 | 6,341 | 8,697 | 6,415 |
| Common equity ${ }^{2}$ | 2,229 | 2,139 | 2,011 | 2,066 | 2,082 | 2,095 | 1,954 | 1,828 | 2,112 | 1,989 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 52.3\% | 51.3\% | 52.0\% | 79.9\% | 46.1\% | 54.3\% | 61.1\% | 59.2\% | 58.8\% | 54.7\% |
| Return on equity ${ }^{2}$ | 36.5\% | 38.6\% | 38.6\% | 15.8\% | 35.0\% | 27.6\% | 24.8\% | 26.0\% | 32.4\% | 28.5\% |
| Net income attributable to equity shareholders | 209 | 212 | 192 | 86 | 187 | 149 | 126 | 127 | 699 | 589 |
| Charge for economic capital ${ }^{2}$ | (72) | (69) | (61) | (67) | (67) | (68) | (64) | (63) | (269) | (262) |
| Economic profit ${ }^{2}$ | 137 | 143 | 131 | 19 | 120 | 81 | 62 | 64 | 430 | 327 |
| Other information |  |  |  |  |  |  |  |  |  |  |
| Full-time equivalent employees | 1,273 | 1,302 | 1,245 | 1,261 | 1,268 | 1,274 | 1,222 | 1,214 | 1,273 | 1,268 |


| Financial results |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Capital markets | 279 | 348 | 311 | 327 | 294 | 308 | 284 | 307 | 1,265 | 1,193 |
| Corporate and investment banking | 246 | 240 | 222 | 211 | 204 | 221 | 173 | 195 | 919 | 793 |
| Other | (5) | " | 41 | 19 | 69 | (10) | (2) | (16) | 56 | 41 |
| Total revenue ${ }^{1}$ | 520 | 589 | 574 | 557 | 567 | 519 | 455 | 486 | 2,240 | 2,027 |
| Provision for (reversal of) credit losses | (1) | 14 | 21 | 10 | 66 | 34 | 16 | 26 | 44 | 142 |
| Non-interest expenses | 271 | 303 | 298 | 445 | 261 | 282 | 278 | 288 | 1,317 | 1,109 |
| Income before taxes | 250 | 272 | 255 | 102 | 240 | 203 | 161 | 172 | 879 | 776 |
| Income taxes ${ }^{1}$ | 41 | 60 | 63 | 16 | 53 | 54 | 35 | 45 | 180 | 187 |
| Net income | 209 | 212 | 192 | 86 | 187 | 149 | 126 | 127 | 699 | 589 |
| Net income attributable to: Equity shareholders | 209 | 212 | 192 | 86 | 187 | 149 | 126 | 127 | 699 | 589 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 349 | 357 | 362 | 335 | 312 | 316 | 233 | 252 | 1,403 | 1,113 |
| Non-interest income | 169 | 231 | 211 | 221 | 254 | 202 | 222 | 234 | 832 | 912 |
| Intersegment revenue | 2 | 1 | 1 | 1 | 1 | 1 | - | - | 5 | 2 |
|  | 520 | 589 | 574 | 557 | 567 | 519 | 455 | 486 | 2,240 | 2,027 |
| Average balances |  |  |  |  |  |  |  |  |  |  |
| Loans and acceptances, net of allowance | 23,113 | 22,134 | 21,135 | 20,045 | 19,919 | 19,203 | 17,480 | 16,876 | 21,611 | 18,375 |
| Trading securities | 42,519 | 42,981 | 42,377 | 42,386 | 39,103 | 36,931 | 35,872 | 33,733 | 42,567 | 36,413 |
| Deposits | 10,132 | 8,621 | 8,135 | 7,883 | 6,979 | 6,475 | 5,863 | 6,341 | 8,697 | 6,415 |
| Common equity ${ }^{2}$ | 2,229 | 2,139 | 2,011 | 2,066 | 2,082 | 2,095 | 1,954 | 1,828 | 2,112 | 1,989 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 52.3\% | 51.3\% | 52.0\% | 79.9\% | 46.1\% | 54.3\% | 61.1\% | 59.2\% | 58.8\% | 54.7\% |
| Return on equity ${ }^{2}$ | 36.5\% | 38.6\% | 38.6\% | 15.8\% | 35.0\% | 27.6\% | 24.8\% | 26.0\% | 32.4\% | 28.5\% |
| Net income attributable to equity shareholders | 209 | 212 | 192 | 86 | 187 | 149 | 126 | 127 | 699 | 589 |
| Charge for economic capital ${ }^{2}$ | (72) | (69) | (61) | (67) | (67) | (68) | (64) | (63) | (269) | (262) |
| Economic profit ${ }^{2}$ | 137 | 143 | 131 | 19 | 120 | 81 | 62 | 64 | 430 | 327 |
| Other information |  |  |  |  |  |  |  |  |  |  |
| Full-time equivalent employees | 1,273 | 1,302 | 1,245 | 1,261 | 1,268 | 1,274 | 1,222 | 1,214 | 1,273 | 1,268 |

[^0]SEGMENTED INFORMATION - CORPORATE AND OTHER
(\$ millions)

| Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 148 | 142 | 140 | 163 | 149 | 146 | 139 | 148 |
| (45) | (7) | (18) | 3 | (9) | 55 | 123 | 123 |
| 103 | 135 | 122 | 166 | 140 | 201 | 262 | 271 |
| 56 | 65 | 11 | 14 | 7 | 10 | 21 | 31 |
| 269 | 238 | 215 | 230 | 251 | 241 | 199 | 214 |
| (222) | (168) | (104) | (78) | (118) | (50) | 42 | 26 |
| (122) | (120) | (111) | (108) | (125) | (110) | (37) | (51) |
| (100) | (48) | 7 | 30 | 7 | 60 | 79 | 77 |
| (7) | 1 | 2 | 2 | 3 | 2 | 1 | 3 |
| (93) | (49) | 5 | 28 | 4 | 58 | 78 | 74 |


| $\mathbf{2 0 1 3}$ | 2012 |
| ---: | ---: |
| $\mathbf{1 2 M}$ | 12 M |

## Financial results

International banking
Other
Total revenue ${ }^{1}=$ Provision for credit losses
Non-interest expenses

Non-interest expenses
. Income (loss) before taxes
Income taxes ${ }^{1}$ Net income (loss)
Net income (loss) attributable to:
Non-controlling interests
Equity shareholders

|  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 52 | 59 | 34 | 63 | 87 | 125 | 118 | 178 |
| $\mathbf{5 1}$ | 76 | 88 | 103 | 53 | 76 | 144 | 93 |
| $\mathbf{1 0 3}$ | 135 | 122 | 166 | 140 | 201 | 262 | 271 |


|  |  |
| :---: | :---: |
| 593 | 582 |
| $(67)$ | 292 |
| 526 | 874 |
| 146 | 69 |
| 952 | 905 |
| $(572)$ | $(100)$ |
| $(461)$ | $(323)$ |
| $(111)$ | 223 |
| $(2)$ | 9 |
| $(109)$ | 214 |

## Total revenue <br> Net interest income <br> Non-interest incom

## Other information

Assets under administration ${ }^{2}$
Individuals
Institutions ${ }^{3}$

Assets under management ${ }^{2}$
Individuals
$-\quad$ Institutions
Full-time equivalent employees

| 16,997 | 16,651 | 16,390 | 14,709 | 14,413 | 14,222 | 13,253 | 13,622 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,249,863 | 1,206,005 | 1,209,143 | 1,175,131 | 1,197,989 | 1,136,049 | 1,141,190 | 1,105,914 |
| 1,266,860 | 1,222,656 | 1,225,533 | 1,189,840 | 1,212,402 | 1,150,271 | 1,154,443 | 1,119,536 |
| 120 | 119 | 110 | 95 | 109 | 114 | 120 | 121 |
| 351 | 348 | 335 | 331 | 310 | 313 | 331 | 320 |
| 471 | 467 | 445 | 426 | 419 | 427 | 451 | 441 |
| 16,145 | 16,191 | 16,033 | 15,704 | 15,687 | 15,810 | 15,556 | 15,540 |


|  |  |
| ---: | ---: |
| $\mathbf{1 6 , 9 9 7}$ | 14,413 |
| $\mathbf{1 , 2 4 9 , 8 6 3}$ | $1,197,989$ |
| $1,266,860$ | $1,212,402$ |
|  |  |
| 120 | 109 |
| 351 | 310 |
| 471 | 419 |
| $\mathbf{1 6 , 1 4 5}$ | 15,687 |

1 TEB adjusted. See footnote 1 on page 11 for details.
2 Assets under management are included in assets under administration.
3 Includes the full contract amount noted in the table below relating to assets under administration or custody under a $50 / 50$ joint venture of CIBC and The Bank of New York Mellon.

| Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $1,203, \mathbf{3 2 2}$ | $1,159,634$ | $1,157,786$ | $1,124,637$ | $1,144,879$ | $1,086,841$ | $1,089,543$ | $1,056,148$ |


| $\mathbf{2 0 1 3}$ | 2012 |
| ---: | ---: |
| $\mathbf{1 2 M}$ | 12 M |
|  |  |
| $\mathbf{1 , 2 0 3 , 3 2 2}$ | $1,144,879$ |

TRADING ACTIVITIES
(\$ millions)

| Q4/13 | $\mathrm{Q} 3 / 13$ | $\mathrm{Q} 2 / 13$ | $\mathrm{Q} 1 / 13$ | $\mathrm{Q} 4 / 12$ | $\mathrm{Q} 3 / 12$ | $\mathrm{Q} 2 / 12$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Trading revenue ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income (TEB) ${ }^{2}$ | 230 | 240 | 261 | 238 | 224 | 210 | 169 | 159 | 969 | 762 |
| Non-interest income ${ }^{2}$ | (9) | 21 | 1 | 14 | (17) | (16) | 41 | 45 | 27 | 53 |
| Total trading revenue (TEB) | 221 | 261 | 262 | 252 | 207 | 194 | 210 | 204 | 996 | 815 |
| TEB adjustment ${ }^{3}$ | 78 | 90 | 97 | 91 | 91 | 72 | 60 | 57 | 356 | 280 |
| Total trading revenue | 143 | 171 | 165 | 161 | 116 | 122 | 150 | 147 | 640 | 535 |
| Trading revenue as a \% of total revenue | 4.5 \% | 5.3 \% | 5.3 \% | 5.1 \% | 3.7 \% | 3.9 \% | 4.9 \% | 4.7 \% | 5.0 \% | 4.3 \% |
| Trading revenue (TEB) as a \% of total revenue | 6.9 \% | 8.0 \% | 8.4 \% | 8.0 \% | 6.6 \% | 6.2 \% | 6.8 \% | 6.5 \% | 7.8 \% | 6.5 \% |
|  |  |  |  |  |  |  |  |  |  |  |
| Trading revenue by product line (TEB) |  |  |  |  |  |  |  |  |  |  |
| Interest rates | 24 | 50 | 35 | 63 | 5 | 44 | 61 | 69 | 172 | 179 |
| Foreign exchange | 73 | 84 | 75 | 75 | 68 | 78 | 70 | 74 | 307 | 290 |
| Equities | 75 | 90 | 88 | 80 | 77 | 68 | 50 | 40 | 333 | 235 |
| Commodities | 9 | 16 | 18 | 12 | 11 | 12 | 9 | 20 | 55 | 52 |
| Structured credit | 15 | 12 | 34 | 16 | 25 | (12) | 11 | (17) | 77 | 7 |
| Other | 25 | 9 | 12 | 6 | 21 | 4 | 9 | 18 | 52 | 52 |
| Total trading revenue (TEB) | 221 | 261 | 262 | 252 | 207 | 194 | 210 | 204 | 996 | 815 |
| TEB adjustment ${ }^{3}$ | 78 | 90 | 97 | 91 | 91 | 72 | 60 | 57 | 356 | 280 |
| Total trading revenue | 143 | 171 | 165 | 161 | 116 | 122 | 150 | 147 | 640 | 535 |
|  |  |  |  |  |  |  |  |  |  |  |
| Foreign exchange revenue |  |  |  |  |  |  |  |  |  |  |
| Foreign exchange trading revenue | 73 | 84 | 75 | 75 | 68 | 78 | 70 | 74 | 307 | 290 |
| Foreign exchange other than trading ${ }^{4}$ | 5 | 18 | 17 | 4 | 9 | 17 | 35 | 30 | 44 | 91 |
|  | 78 | 102 | 92 | 79 | 77 | 95 | 105 | 104 | 351 | 381 |


 gains and losses on trading derivatives. Trading revenue excludes underwriting fees and commissions on securities transactions, which are shown separately in the consolidated statement of income
2 Trading activities and related risk management strategies can periodically shift income between net interest income and non-interest income. Therefore, we view total trading revenue as the most appropriate measure of trading performance
3 Reported within Wholesale Banking. See "Strategic business units overview" section in our 2013 annual MD\&A for further details.
4 See footnote 2 on page 6 under Non-interest income.

CONSOLIDATED BALANCE SHEET

| (\$ millions) | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |  |  |
| Cash and non-interest-bearing deposits with banks | 2,211 | 2,462 | 2,586 | 2,302 | 2,613 | 2,319 | 2,200 | 1,515 |
| Interest-bearing deposits with banks | 4,168 | 5,902 | 4,364 | 3,334 | 2,114 | 6,480 | 3,957 | 4,745 |
| Securities |  |  |  |  |  |  |  |  |
| Trading | 44,070 | 42,887 | 45,808 | 40,840 | 40,330 | 39,147 | 37,651 | 35,582 |
| AFS | 27,627 | 24,915 | 25,297 | 25,878 | 24,700 | 22,506 | 24,530 | 28,826 |
| FVO | 287 | 286 | 308 | 303 | 304 | 324 | 357 | 397 |
| Cash collateral on securities borrowed | 3,417 | 4,418 | 3,707 | 3,477 | 3,311 | 3,990 | 3,116 | 1,866 |
| Securities purchased under resale agreements | 25,311 | 27,117 | 22,779 | 25,581 | 25,163 | 28,967 | 23,444 | 22,835 |
| Loans |  |  |  |  |  |  |  |  |
| Residential mortgages | 150,938 | 149,440 | 148,768 | 149,008 | 150,056 | 151,157 | 151,103 | 151,458 |
| Personal | 34,441 | 34,532 | 34,753 | 34,785 | 35,323 | 35,173 | 35,114 | 34,866 |
| Credit card | 14,772 | 14,800 | 14,794 | 14,798 | 15,153 | 15,242 | 15,492 | 15,433 |
| Business and government | 48,207 | 46,390 | 46,201 | 44,625 | 43,624 | 43,860 | 42,602 | 41,691 |
| Allowance for credit losses | $(1,698)$ | $(1,759)$ | $(1,756)$ | $(1,820)$ | $(1,860)$ | $(1,884)$ | $(1,856)$ | $(1,849)$ |
| Other |  |  |  |  |  |  |  |  |
| Derivative instruments | 19,947 | 20,715 | 25,454 | 25,085 | 27,039 | 28,802 | 25,911 | 30,388 |
| Customers' liability under acceptances | 9,720 | 10,824 | 9,538 | 9,749 | 10,436 | 10,068 | 9,032 | 9,120 |
| Land, buildings and equipment | 1,719 | 1,663 | 1,660 | 1,665 | 1,683 | 1,610 | 1,560 | 1,572 |
| Goodwill | 1,733 | 1,722 | 1,708 | 1,700 | 1,701 | 1,682 | 1,671 | 1,681 |
| Software and other intangible assets | 756 | 722 | 689 | 673 | 656 | 673 | 661 | 638 |
| Investments in equity-accounted associates and joint ventures | 1,695 | 1,632 | 1,594 | 1,572 | 1,618 | 1,602 | 1,389 | 1,392 |
| Other assets | 8,685 | 8,485 | 8,967 | 8,953 | 9,155 | 9,148 | 9,452 | 9,230 |
| Total assets | 398,006 | 397,153 | 397,219 | 392,508 | 393,119 | 400,866 | 387,386 | 391,386 |
| LIABILITIES AND EQUITY |  |  |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |  |  |
| Personal | 125,034 | 121,861 | 120,369 | 119,148 | 118,153 | 118,080 | 117,798 | 117,444 |
| Business and government | 134,736 | 135,927 | 131,649 | 130,685 | 125,055 | 129,199 | 121,332 | 120,150 |
| Bank | 5,592 | 6,155 | 5,629 | 5,218 | 4,723 | 6,723 | 5,077 | 5,575 |
| Secured borrowings | 49,802 | 49,171 | 51,393 | 52,916 | 52,413 | 51,094 | 52,904 | 52,968 |
| Obligations related to securities sold short | 13,327 | 13,255 | 13,566 | 12,315 | 13,035 | 11,944 | 9,891 | 8,359 |
| Cash collateral on securities lent | 2,099 | 1,700 | 1,581 | 1,460 | 1,593 | 2,284 | 3,041 | 2,201 |
| Capital Trust securities | n/a | n/a | n/a | n/a | 1,678 | 1,672 | 1,617 | 1,679 |
| Obligations related to securities sold under repurchase agreements | 4,887 | 6,348 | 5,702 | 4,516 | 6,631 | 8,527 | 7,803 | 10,846 |
| Other |  |  |  |  |  |  |  |  |
| Derivative instruments | 19,724 | 20,476 | 25,073 | 24,551 | 27,091 | 29,092 | 26,166 | 30,808 |
| Acceptances | 9,721 | 10,824 | 9,547 | 9,797 | 10,481 | 10,072 | 9,032 | 9,128 |
| Other liabilities | 10,862 | 9,773 | 11,209 | 10,573 | 11,076 | 10,910 | 11,426 | 11,036 |
| Subordinated indebtedness | 4,228 | 4,218 | 4,802 | 4,791 | 4,823 | 4,828 | 5,112 | 5,129 |
| Equity |  |  |  |  |  |  |  |  |
| Preferred shares | 1,706 | 1,706 | 1,706 | 1,706 | 1,706 | 2,006 | 2,006 | 2,306 |
| Common shares | 7,753 | 7,757 | 7,743 | 7,765 | 7,769 | 7,744 | 7,697 | 7,537 |
| Contributed surplus | 82 | 82 | 80 | 79 | 85 | 87 | 86 | 87 |
| Retained earnings | 8,318 | 7,954 | 7,486 | 7,183 | 7,002 | 6,689 | 6,255 | 5,861 |
| AOCI | (40) | (220) | (482) | (359) | (365) | (249) | (17) | 112 |
| Total shareholders' equity | 17,819 | 17,279 | 16,533 | 16,374 | 16,197 | 16,277 | 16,027 | 15,903 |
| Non-controlling interests | 175 | 166 | 166 | 164 | 170 | 164 | 160 | 160 |
| Total equity | 17,994 | 17,445 | 16,699 | 16,538 | 16,367 | 16,441 | 16,187 | 16,063 |
| Total liabilities and equity | 398,006 | 397,153 | 397,219 | 392,508 | 393,119 | 400,866 | 387,386 | 391,386 |

n/a Not applicable. Commencing November 1, 2012 CIBC Capital Trust was deconsolidated. See "External Reporting Changes" on page 1 for additional details.

CONDENSED AVERAGE BALANCE SHEET
(\$ millions)

| Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | $\begin{aligned} & 2013 \\ & 12 \mathrm{M} \end{aligned}$ | $\begin{array}{r} 2012 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12,824 | 11,649 | 9,865 | 7,346 | 8,396 | 9,972 | 6,513 | 6,866 | 10,426 | 7,945 |
| 69,531 | 68,961 | 70,108 | 69,836 | 64,066 | 63,344 | 63,744 | 66,073 | 69,604 | 64,310 |
| 32,767 | 30,387 | 30,996 | 30,736 | 31,214 | 28,479 | 27,688 | 26,898 | 31,224 | 28,574 |
| 255,435 | 253,626 | 252,192 | 251,909 | 253,308 | 252,865 | 250,727 | 250,568 | 253,300 | 251,873 |
| 34,682 | 37,985 | 41,142 | 42,232 | 43,710 | 45,700 | 42,815 | 45,551 | 38,992 | 44,453 |
| 405,239 | 402,608 | 404,303 | 402,059 | 400,694 | 400,360 | 391,487 | 395,956 | 403,546 | 397,155 |
| 320,723 | 314,611 | 312,164 | 307,976 | 303,352 | 303,619 | 296,044 | 293,737 | 313,883 | 299,205 |
| 22,739 | 22,746 | 23,961 | 24,525 | 23,094 | 22,174 | 23,780 | 27,980 | 23,489 | 24,260 |
| n/a | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | 1,674 | 1,670 | 1,645 | 1,609 | n/a | 1,649 |
| 39,795 | 43,788 | 46,615 | 48,201 | 51,097 | 51,256 | 48,571 | 50,946 | 44,582 | 50,478 |
| 4,223 | 4,425 | 4,777 | 4,786 | 4,824 | 5,008 | 5,116 | 5,132 | 4,551 | 5,020 |
| 17,591 | 16,868 | 16,619 | 16,404 | 16,489 | 16,468 | 16,171 | 16,388 | 16,873 | 16,380 |
| 168 | 170 | 167 | 167 | 164 | 165 | 160 | 164 | 168 | 163 |
| 405,239 | 402,608 | 404,303 | 402,059 | 400,694 | 400,360 | 391,487 | 395,956 | 403,546 | 397,155 |
| 357,757 | 351,761 | 350,144 | 347,038 | 343,840 | 342,883 | 337,852 | 339,567 | 351,687 | 341,053 |


| sset |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and deposits with banks | 12,824 | 11,649 | 9,865 | 7,346 | 8,396 | 9,972 | 6,513 | 6,866 |
| Securities | 69,531 | 68,961 | 70,108 | 69,836 | 64,066 | 63,344 | 63,744 | 66,073 |
| Securities borrowed or purchased under resale agreements | 32,767 | 30,387 | 30,996 | 30,736 | 31,214 | 28,479 | 27,688 | 26,898 |
| Loans and acceptances, net of allowance | 255,435 | 253,626 | 252,192 | 251,909 | 253,308 | 252,865 | 250,727 | 250,568 |
| Other | 34,682 | 37,985 | 41,142 | 42,232 | 43,710 | 45,700 | 42,815 | 45,551 |
| Total assets | 405,239 | 402,608 | 404,303 | 402,059 | 400,694 | 400,360 | 391,487 | 395,956 |
| Liabilities and equity |  |  |  |  |  |  |  |  |
| Deposits | 320,723 | 314,611 | 312,164 | 307,976 | 303,352 | 303,619 | 296,044 | 293,737 |
| Obligations related to securities lent or sold short or under repurchase agreements | 22,739 | 22,746 | 23,961 | 24,525 | 23,094 | 22,174 | 23,780 | 27,980 |
| Capital Trust securities | n/a | n/a | n/a | n/a | 1,674 | 1,670 | 1,645 | 1,609 |
| Other | 39,795 | 43,788 | 46,615 | 48,201 | 51,097 | 51,256 | 48,571 | 50,946 |
| Subordinated indebtedness | 4,223 | 4,425 | 4,777 | 4,786 | 4,824 | 5,008 | 5,116 | 5,132 |
| Shareholders' equity | 17,591 | 16,868 | 16,619 | 16,404 | 16,489 | 16,468 | 16,171 | 16,388 |
| Non-controlling interests | 168 | 170 | 167 | 167 | 164 | 165 | 160 | 164 |
| Total liabilities and equity | 405,239 | 402,608 | 404,303 | 402,059 | 400,694 | 400,360 | 391,487 | 395,956 |
| Average interest-earning assets ${ }^{1}$ | 357,757 | 351,761 | 350,144 | 347,038 | 343,840 | 342,883 | 337,852 | 339,567 |

Average interest-earning assets include interest-bearing deposits with banks, securities, cash collateral on securities borrowed, securities purchased under resale agreements, and loans net of allowances
n/a Not applicable. Commencing November 1, 2012 CIBC Capital Trust was deconsolidated. See "External Reporting Changes" on page 1 for additional details

| GOODWILL, SOFTWARE AND OTHER INTANGIBLE ASSETS |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 |
| Goodwill |  |  |  |  |  |  |  |  |
| Opening balance | 1,722 | 1,708 | 1,700 | 1,701 | 1,682 | 1,671 | 1,681 | 1,677 |
| Acquisitions | - | - | - | - | 22 | - | - | - |
| Impairment | - | - | - | - | - | - | - | - |
| Adjustments ${ }^{1}$ | 11 | 14 | 8 | (1) | (3) | 11 | (10) | 4 |
| Closing balance | 1,733 | 1,722 | 1,708 | 1,700 | 1,701 | 1,682 | 1,671 | 1,681 |
| Software |  |  |  |  |  |  |  |  |
| Opening balance | 446 | 407 | 387 | 364 | 384 | 366 | 334 | 322 |
| Changes, net of amortization and impairment ${ }^{1}$ | 37 | 39 | 20 | 23 | (20) | 18 | 32 | 12 |
| Closing balance | 483 | 446 | 407 | 387 | 364 | 384 | 366 | 334 |
| Other intangible assets |  |  |  |  |  |  |  |  |
| Opening balance | 276 | 282 | 286 | 292 | 289 | 295 | 304 | 311 |
| Acquisitions | - | - | - | - | 10 | - | - | 1 |
| Amortization and impairment | (5) | (8) | (6) | (5) | (7) | (7) | (7) | (9) |
| Impairment | - | - | - | - | - | - | - | - |
| Adjustments ${ }^{1}$ | 2 | 2 | 2 | (1) | - | 1 | (2) | 1 |
| Closing balance | 273 | 276 | 282 | 286 | 292 | 289 | 295 | 304 |
| Software and other intangible assets | 756 | 722 | 689 | 673 | 656 | 673 | 661 | 638 |

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

| Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | $\begin{gathered} \hline 2013 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{array}{r} \hline 2012 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 825 | 878 | 862 | 785 | 843 | 832 | 802 | 826 | 3,350 | 3,303 |
| 143 | 165 | 82 | (21) | 36 | 83 | (95) | 41 | 369 | 65 |
| - | - | - |  |  | - |  | 1 | - | 1 |
| (93) | (102) | (53) | 11 | (50) | (35) | 39 | (19) | (237) | (65) |
| - | - | - | - | - | - | - | (1) | - | (1) |
| 50 | 63 | 29 | (10) | (14) | 48 | (56) | 22 | 132 | - |
| 74 | (114) | 77 | 20 | 36 | 89 | (2) | 85 | 57 | 208 |
| (7) | (36) | (60) | (52) | (48) | (51) | (57) | (40) | (155) | (196) |
| 67 | (150) | 17 | (32) | (12) | 38 | (59) | 45 | (98) | 12 |
| 60 | 7 | (33) | 28 | 21 | (1) | (3) | 3 | 62 | 20 |
| (47) | (11) | 27 | (20) | (15) | (2) | (1) | 5 | (51) | (13) |
| 13 | (4) | (6) | 8 | 6 | (3) | (4) | 8 | 11 | 7 |
| 50 | 353 | (163) | 40 | (96) | (315) | (10) | (33) | 280 | (454) |
| 180 | 262 | (123) | 6 | (116) | (232) | (129) | 42 | 325 | (435) |
| 1,005 | 1,140 | 739 | 791 | 727 | 600 | 673 | 868 | 3,675 | 2,868 |
| (7) | 1 | 2 | 2 | 3 | 2 | 1 | 3 | (2) | 9 |
| 24 | 25 | 25 | 25 | 29 | 29 | 44 | 56 | 99 | 158 |
| 988 | 1,114 | 712 | 764 | 695 | 569 | 628 | 809 | 3,578 | 2,701 |
| 1,012 | 1,139 | 737 | 789 | 724 | 598 | 672 | 865 | 3,677 | 2,859 |

## INCOME TAX ALLOCATED TO EACH COMPONENT OF OCI

(\$ millions)

| Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | $\begin{array}{r} \hline 2013 \\ 12 M \end{array}$ | $\begin{array}{r} \hline 2012 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (9) | (12) | (6) | 1 | (9) | (3) | 3 | (1) | (26) | (10) |
| - | - | - | - | - | - | - | - | - | - |
| 19 | 17 | 10 | (2) | 7 | 8 | (9) | 5 | 44 | 11 |
| - | - | - | - | - |  | - | - | - | - |
| 10 | 5 | 4 | (1) | (2) | 5 | (6) | 4 | 18 | 1 |
| (14) | (6) | (19) | (12) | (7) | (20) | 12 | (34) | (51) | (49) |
| 2 | 13 | 22 | 20 | 18 | 7 | 25 | 15 | 57 | 65 |
| (12) | 7 | 3 | 8 | 11 | (13) | 37 | (19) | 6 | 16 |
| (22) | (2) | 12 | (10) | (4) | (1) | 3 | (2) | (22) | (4) |
| 17 | 4 | (10) | 7 | 5 | , | (1) | (1) | 18 | 4 |
| (5) | 2 | 2 | (3) | 1 | - | 2 | (3) | (4) | - |
| (19) | (126) | 58 | (14) | 32 | 112 | 4 | 12 | (101) | 160 |
| (26) | (112) | 67 | (10) | 42 | 104 | 37 | (6) | (81) | 177 |

## Not subject to subsequent reclassification to net income <br> Net gains (losses) on post-employment defined benefit plans

1 Includes $\$ 7$ million of gains (Q3/13: $\$ 21$ million of losses) relating to our investments in equity-accounted associates and joint ventures.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

## Preferred shares

Balance at beginning of period
Redemption of preferred shares
Balance at end of period
Common shares
Balance at beginning of period
Issue of common shares
Purchase of common shares for cancellation
Treasury shares
Balance at end of
Contributed surplus
Balance at beginning of period
Stock option expense
Other
Balance at end of per

## Retained earnings

Balance at beginning of period
Net income attributable to equity shareholders
Dividends
Preferred
Premium on redemption of preferred shares
*- Premium on purchase of common shares for cancellation
Other
Balance at e
AOCI, net of tax, that is subject to subsequent reclassification to net income
Net foreign currency translation adjustments
Balance at beginning of period
Net change in foreign currency translation adjustments
Balance at end of period
Net gains (losses) on AFS securities
Balance at beginning of period
Net change in AFS securities
Balance at end of period
Net gains (losses) on cash flow hedges
Balance at beginning of period
Net change in cash flow hedges
Balance at end of period
AOCI, net of tax, that is not subject to subsequent reclassification to net income
Net gains (losses) on post-employment defined benefit plans
Balance at beginning of period
Net change in post-employment defined benefit plans
Balance at end of period
Total AOCI, net of tax
Non-controlling interests
Balance at beginning of period
Net income attributable to non-controlling interests
Dividend
Other
Balance at end of perio
Equity at end of period

| Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,706 | 1,706 | 1,706 | 1,706 | 2,006 | 2,006 | 2,306 | 2,756 |
| - | - | - | - | (300) | - | (300) | (450) |
| 1,706 | 1,706 | 1,706 | 1,706 | 1,706 | 2,006 | 2,006 | 2,306 |
| 7,757 | 7,743 | 7,765 | 7,769 | 7,744 | 7,697 | 7,537 | 7,376 |
| 14 | 15 | 26 | 59 | 64 | 49 | 156 | 161 |
| (18) | - | (48) | (64) | (39) | - | - |  |
| - | (1) | - | 1 | - | (2) | 4 | - |
| 7,753 | 7,757 | 7,743 | 7,765 | 7,769 | 7,744 | 7,697 | 7,537 |
| 82 | 80 | 79 | 85 | 87 | 86 | 87 | 93 |
| 1 | 2 | 1 | 1 | 1 | 2 | 1 | 3 |
| (2) | - | (1) | (6) | (3) | (1) | (2) | (9) |
| 1 | - | 1 | (1) | - | - | - | - |
| 82 | 82 | 80 | 79 | 85 | 87 | 86 | 87 |
| 7,954 | 7,486 | 7,183 | 7,009 ${ }^{1}$ | 6,689 | 6,255 | 5,861 | 5,454 |
| 832 | 877 | 860 | 783 | 840 | 830 | 801 | 823 |
| (24) | (25) | (25) | (25) | (29) | (29) | (32) | (38) |
| (384) | (384) | (376) | (379) | (381) | (365) | (364) | (360) |
| - | - | - | - | - | - | (12) | (18) |
| (59) | - | (158) | (205) | (118) | - | - | - |
| (1) |  | 2 | - | 1 | (2) | 1 | - |
| 8,318 | 7,954 | 7,486 | 7,183 | 7,002 | 6,689 | 6,255 | 5,861 |
| (6) | (69) | (98) | (88) | (74) | (122) | (66) | (88) |
| 50 | 63 | 29 | (10) | (14) | 48 | (56) | 22 |
| 44 | (6) | (69) | (98) | (88) | (74) | (122) | (66) |
| 185 | 335 | 318 | 350 | 362 | 324 | 383 | 338 |
| 67 | (150) | 17 | (32) | (12) | 38 | (59) | 45 |
| 252 | 185 | 335 | 318 | 350 | 362 | 324 | 383 |
| - | 4 | 10 | 2 | (4) | (1) | 3 | (5) |
| 13 | (4) | (6) | 8 | 6 | (3) | (4) | 8 |
| 13 | - | 4 | 10 | 2 | (4) | (1) | , |
| (399) | (752) | (589) | (629) | (533) | (218) | (208) | (175) |
| 50 | 353 | (163) | 40 | (96) | (315) | (10) | (33) |
| (349) | (399) | (752) | (589) | (629) | (533) | (218) | (208) |
| (40) | (220) | (482) | (359) | (365) | (249) | (17) | 112 |
| 166 | 166 | 164 | 170 | 164 | 160 | 160 | 162 |
| (7) | 1 | 2 | 2 | 3 | 2 | 1 | 3 |
| - | (2) | - | (2) | - | (3) | - | (2) |
| 16 | 1 | - | (6) |  | 5 | (1) | (3) |
| 175 | 166 | 166 | 164 | 170 | 164 | 160 | 160 |
| 17,994 | 17,445 | 16,699 | 16,538 | 16,367 | 16,441 | 16,187 | 16,063 |

$\left.\begin{array}{|rr|}\hline \mathbf{2 0 1 3} \\ \mathbf{1 2 M} & 2012 \\ 12 \mathrm{M}\end{array}\right]$

1 Includes $\$ 7$ million related to the adoption of IFRS 10 "Consolidated Financial Statements". See "External reporting changes' on page 1 for additional details.


[^0]:    1 Includes TEB adjustment (Q4/13: $\$ 78$ million; Q3/13: $\$ 90$ million). The equivalent amounts are offset in Corporate and Other.
    2 See Notes to users: Non-GAAP measures.

