

# Supplementary Financial Information 

For the period ended January 31, 2013

For further information, please contact:
Geoff Weiss, Senior Vice-President, Investor Relations (416) 980-5093
Shuaib Shariff, Senior Vice-President and Chief Accountant (416) 980-5465
http://www.cibc.com/ca/pdf/investor/q113financials.pdf

## NOTES TO USERS

External Reporting Changesi
Non-GAAP measures
Reconciliation of non-GAAP to GAAP measuresiiiItems of Note
CONSOLIDATED FINANCIAL OVERVIEW
Financial Highlights ..... 1
QUARTERLY TRENDS
Condensed Consolidated Statement of Income
3
Net Interest Income ..... 4
Non-Interest Income ..... 5
Segmented Information6
Segmented Information - Retail and Business Banking7
8
Segmented Information - Wealth Management ..... 8
Segmented Information - Wholesale Banking9
10
Segmented Information - Corporate and Other11
Trading Activities ..... 11
CREDIT INFORMATION
Loans and Acceptances, Net of Allowance for Credit Losses ..... 19
Gross Impaired Loans ..... 20
Allowance for Credit Losses ..... 21
Net Impaired Loans ..... 23
24 ..... 24
Changes in Gross Impaired Loans
ADDITIONAL QUARTERLY SCHEDULES
Outstanding Derivative Contracts - Notional Amount
Fair Value of Financial Instruments ..... 30
BASEL RELATED SCHEDULES
Regulatory Capital and Ratios - Basel ..... 32
33
Risk-Weighted Assets ..... 33
Gross Credit Exposure (Exposure at default) ..... 34
35
Credit Exposure- Geographic Concentration ..... 36
Mapping of Internal Ratings with External Rating Agencies ..... 38
PD Bands to Various Risk Levels ..... 38
39
(Risk Rating Method) ..... 41
29 Fair Value of Derivative Instruments
29 Fair Value of Derivative Instruments ..... 30 ..... 30
Balance Shet Measures ..... 13
Goodwill, Software and Other Intangible Assets ..... 13
Consolidated Statement of Comprehensive Income ..... 15
ncome Tax Allocated to Each Component of OCI ..... 15
Condensed Average Balance Sheet ..... 16
17
Profitability Measures ..... 17
Assets under Management ..... 18
Changes in Allowance for Credit Losses ..... 24
Past Due Loans but not Impaired ..... 25
Net Write-offs ..... 27
Credit Risk Financial Measures ..... 28
Credit Exposure - Maturity Profile ..... 43
Business and Government Exposures (AIRB) by Industry Groups ..... 44
EAD under the Standardized Approach ..... 46
Exposures Securitized as Originator ..... 48
Bank Sponsored Mut-seller Conduits Exposure ..... 49
Securitization Exposures - Risk Weighted Assets and Capital Charges ..... 49
50
Basel-Glossary ..... 52

## External Reporting Changes

## Basel III

We adopted the Superintendent of Financial Institution's (OSFI) revised Capital Adequacy Requirements (CAR) Guideline effective January 2013. The revised CAR Guideline reflects the changes to capital requirements, commonly referred to as Basel III, that have been issued by the Basel Committee on Banking Supervision (BCBS).

## Non-GAAP measures

We use a number of financial measures to assess the performance of our business lines as described below. Some measures are calculated in accordance with GAAP (IFRS), while other measures do not have a standardized meaning under GAAP, and asures may not be comparable to similar measures used by other companies. Investors may find thes non-GAAP measures useful in analyzing financial performance.

## djusted measures

Management assesses results on a reported and adjusted basis and considers both as useful measures of performance. Adjusted results remove items of note from reported results and are used to calculate our three adjusted measures noted below. Items of note include the results of our structured credit run off business, the amortization of intangibles and certain items of significance that arise from time to time which management believes are not reflective of underlying business erformance. We believe that adjusted measures provide the reader with a better understanding of how management assesses underlying business performance and facilitate a more informed analysis of trends. While we believe that adjusted measures may facilitate comparisons between our results and those of some of our Canadian peer banks which make simila GAAP.

We also adjust our results to gross up tax-exempt revenue on certain securities to a TEB basis, being the amount of fully taxable revenue, which, were it to have incurred tax at the statutory income tax rate, would yield the same after-tax revenue.

Adiusted diluted EPS
We adjust our reported diluted EPS to remove the impact of items of note, net of taxes, and any other item specified in the able on the following page.

## Adjusted efficiency ratio

We adjust our reported revenue and non-interest expenses for the impact of items of note and gross up tax-exempt revenue to bring it to a TEB basis, as applicable.

## Adiusted dividend payout ratio

We adjust our reported net income attributable to common shareholders to remove the impact of items of note, net of taxes, to alculate adjusted dividend payout ratio.

## Economic capital

conomic capital provides the financial framework to evaluate the returns of each strategic business unit (SBU) commensurate with risk assumed.

Economic capital is an estimate of the amount of equity capital required by the businesses to absorb losses consistent with our argeted risk rating over a one-year horizon. Economic capital comprises a number of key risk types including credit, strategic, perational, investment, and market. The economic capital methodologies that we employ quantify the level of inherent risk within our products, clients, and business lines, as required.
he difference between our total equity capital and economic capital is held in Corporate and Other. There is no comparable GAAP measure for economic capital.

## Economic profit

et income attributable to equity shareholders, adjusted for a charge on economic capital, determines economic profit. This measures the return generated by each SBU in excess of our cost of capital, thus enabling users of our financial information to dentify relative contributions to shareholder value.

Reconciliation of net income attributable to equity shareholders to economic profit is provided with segmented information on pages 7 to 9

Segmented return on equity
We use return on equity (ROE) on a segmented basis as one of the measures for performance evaluation and resource allocation decisions. While ROE for total CIBC provides a measure of return on common equity, ROE on a segmented basis rovides a similar metric relating to the economic capital allocated to the segments. As a result, segmented ROE is a nonGAAP measure

Reconciliation of non-GAAP to GAAP measures
The following table on page ii provides a reconciliation of non-GAAP to GAAP measures related to CIBC on a consolidated basis.

| RECONCILIATION OF NON-GAAP TO GAAP MEASURES | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{gathered} 2012 \\ 12 \mathrm{c} \end{gathered}$ | $\begin{gathered} 2011 \\ 12 \mathrm{M} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |
| Reported and adjusted diluted EPS |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income attributable to diluted common shareholders A | 771 | 821 | 810 | 766 | 776 | 718 | 546 | 734 | 730 | 3,173 | 2,728 |
| Adjusting items: |  |  |  |  |  |  |  |  |  |  |  |
| After-tax impact of items of note | 97 | 6 | 25 | 41 | 16 | (6) | 233 | 4 | 85 | 88 | 316 |
| Dividends on convertible preferred shares ${ }^{1}$ | - | - | - | - | - | (2) | (12) | (12) | (12) | - | (38) |
| Adjusted net income attributable to diluted common shareholders ${ }^{2}$ | 868 | 827 | 835 | 807 | 792 | 710 | 767 | 726 | 803 | 3,261 | 3,006 |
|  | 403,770 | 405,844 | 405,517 | 403,587 | 401,613 | 401,972 | 410,185 | 407,957 | 406,446 | 404,145 | 406,696 |
| Removal of impact of convertible preferred shares (thousands) ${ }^{1}$ | - | - | - | - | - | $(2,235)$ | $(12,145)$ | $(11,591)$ | $(12,258)$ | - | $(9,609)$ |
| Adjusted diluted weighted-average common shares outstanding (thousands) ${ }^{2}$ | 403,770 | 405,844 | 405,517 | 403,587 | 401,613 | 399,737 | 398,040 | 396,366 | 394,188 | 404,145 | 397,087 |
| Reported diluted EPS (\$) A/C | 1.91 | 2.02 | 2.00 | 1.90 | 1.93 | 1.79 | 1.33 | 1.80 | 1.80 | 7.85 | 6.71 |
| Adjusted diluted EPS (\$) ${ }^{2}$ | 2.15 | 2.04 | 2.06 | 2.00 | 1.97 | 1.78 | 1.93 | 1.83 | 2.04 | 8.07 | 7.57 |
| Reported and adjusted efficiency ratio |  |  |  |  |  |  |  |  |  |  |  |
| Reported total revenue E | 3,181 | 3,159 | 3,149 | 3,084 | 3,157 | 3,195 | 3,131 | 3,015 | 3,094 | 12,549 | 12,435 |
| Adjusting items: |  |  |  |  |  |  |  |  |  |  |  |
| Pre-tax impact of items of note | (28) | (52) | 24 | 29 | (10) | (105) | (3) | 26 | 103 | (9) | 21 |
| TEB | 92 | 92 | 71 | 61 | 57 | 56 | 49 | 45 | 39 | 281 | 189 |
| Adjusted total revenue ${ }^{2}$ a F | 3,245 | 3,199 | 3,244 | 3,174 | 3,204 | 3,146 | 3,177 | 3,086 | 3,236 | 12,821 | 12,645 |
| Reported non-interest expenses G | 1,987 | 1,829 | 1,831 | 1,764 | 1,791 | 1,920 | 2,005 | 1,756 | 1,805 | 7,215 | 7,486 |
| Adjusting items: |  |  |  |  |  |  |  |  |  | (63) | (358) |
| Adjusted non-interest expenses ${ }^{2}$ a | 1,822 | 1,808 | 1,822 | 1,748 | 1,774 | 1,848 | 1,777 | 1,727 | 1,776 | 7,152 | 7,128 |
| Reported efficiency ratio (\%) G/E | 62.5\% | 57.9\% | 58.1\% | 57.2\% | 56.7\% | 60.1\% | 64.0\% | 58.2\% | 58.3\% | 57.5\% | 60.2\% |
| Adjusted efficiency ratio (\%) ${ }^{2}$ H/F | 56.1\% | 56.5\% | 56.1\% | 55.1\% | 55.3\% | 58.7\% | 55.9\% | 56.0\% | 54.9\% | 55.8\% | 56.4\% |
| Reported and adjusted dividend payout ratio |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income attributable to common shareholders | 771 | 821 | 810 | 766 | 776 | 716 | 534 | 722 | 718 | 3,173 | 2,690 |
| Adjusting items: |  |  |  |  |  |  |  |  |  |  |  |
| After-tax impact of items of note | 97 | 6 | 25 | 41 | 16 | (6) | 233 | 4 | 85 | 88 | 316 |
| Adjusted net income atributable to common shareholders ${ }^{2}$, $\mathrm{J}^{\text {J }}$ | 868 | 827 | 835 | 807 | 792 | 710 | 767 | 726 | 803 | 3,261 | 3,006 |
| Dividends paid to common shares | 379 | 381 | 365 | 364 | 360 | 359 | 346 | 344 | 342 | 1,470 | 1,391 |
| Reported dividend payout ratio (\%) | 49.2\% | 46.4\% | 45.0\% | 47.4\% | 46.5\% | 50.1\% | 64.6\% | 47.7\% | 47.7\% | 46.3\% | 51.7\% |
| Adjusted dividend payout ratio (\%) ${ }^{2}$ ( $\mathrm{K} / \mathrm{J}^{\text {a }}$ | 43.7\% | 46.1\% | 43.7\% | 45.0\% | 45.5\% | 50.6\% | 45.0\% | 47.4\% | 42.6\% | 45.1\% | 46.3\% |
| ITEMS OF NOTE |  |  |  |  |  |  |  |  |  |  |  |
| (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |
| Gain on sale of our Hong Kong and Singapore-based private wealth management business, net of associated expenses | (16) | - | - | - | - | - | - | - | - | $\cdots$ | - |
| Gain relating to an equity-accounted investment in our Wealth Management strategic business unit | " | - | - | - | (37) | - | - | - | - | (37) | - |
| Gain on sale of a merchant banking investment, net of associated expenses | " | -' | - | - | "- | (90) | - | - | - | "- | (90) |
| Gain on the sale of CMT issuer services business | - | - | - | - | - | - | - | - | (37) | - | (37) |
| Gain on sale of interests in entities in relation to the acquisition of TMX Group Inc. by Maple Group Acquisition Corporation, net of associated expenses | - | (24) | - | - | - | - | - |  | - | (24) | - |
| Loss (gain) from the structured credit run-off business | 148 | (51) | 26 | 10 | 35 | 48 | 14 | 46 | 70 | 20 | 178 |
| Amortization of intangible assets | 5 | 7 | 7 | 7 | 9 | 9 | 8 | 9 | 9 | 30 | 35 |
| Hedge accounting loss on leveraged leases | " | - | "' | 28 | "' | "- | "*- | "- | "' | 28 | " ${ }^{\text {- }}$ |
| Goodwill impairment relating to CIBC FirstCaribbean | - | - | - | "- | - | - | 203 | - | - | - | 203 |
| Loss from MTM volatility prior to the establishment of accounting hedges on securitized mortgages and funding liabilities | - | - | - | - | - | - | "- | - | 90 | - | 90 |
| Reduction in the collective allowance recognized in Corporate and Other | - | - | - | - | - | (26) | - | (50) | - | - | (76) |
| Loan loss in our exited European leveraged finance business | - | - | - | - | - | 25 | - | "- | - | - | 25 |
| Loan losses in our exited U.S. Ieveraged finance portfolio | - | 57 | - | - | - | -' | - | "- | - | 57 | "- |
| Loss relating to the change in valuation of collateralized derivatives to an overnight index swap (OIS) basis | - | 33 | - | - | - | - | - | - | - | 33 | - |
| Pre-tax impact of items of note | 137 | 22 | 33 | 45 | 7 | (34) | 225 | 5 | 132 | 107 | 328 |
| Income tax impact on above items of note | (40) | (16) | (8) | (16) | (9) | 28 | (4) | (1) | (47) | (49) | (24) |
| Premium paid on preferred share redemptions | - | - | - | 12 | 18 | - | 12 | -' | - | 30 | 12 |
| After-tax impact of items of note | 97 | 6 | 25 | 41 | 16 | (6) | 233 | 4 | 85 | 88 | 316 |

'We have irrevocably renounced by way of a deed poll, our rights to convert series 26,27 , and 29 non-cumulative Class A Preferred Shares (the Convertible Preferred Shares) into CIBC common shares, except in circumstances that would be a "Trigger Event" as described in the August 2011 Non-Viability Contingent Capital advisory issued by OSFI. By renouncing our conversion rights, the Convertible Preferred Shares are no longer dilutive subsequent to August 16 , 2011, the date the conversion rights were renounced by CIBC. The impact of the dilution prior to August 17,2011 has been removed for the purposes of calculation of the adjusted diluted EPS.
${ }^{2}$ Non-GAAP measure.

FINANCIAL HIGHLIGHTS

|  | Q1/13 | Q4/12 ${ }^{1}$ | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{gathered} 2012{ }^{1} \\ 12 \mathrm{M} \\ \hline \end{gathered}$ | $\begin{array}{r} 2011 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common share information |  |  |  |  |  |  |  |  |  |  |  |
| Per share (\$) |  |  |  |  |  |  |  |  |  |  |  |
| Basic EPS | 1.91 | 2.02 | 2.00 | 1.90 | 1.94 | 1.80 | 1.35 | 1.83 | 1.82 | 7.86 | 6.79 |
| Reported diluted EPS | 1.91 | 2.02 | 2.00 | 1.90 | 1.93 | 1.79 | 1.33 | 1.80 | 1.80 | 7.85 | 6.71 |
| Adjusted diluted EPS ${ }^{2}$ | 2.15 | 2.04 | 2.06 | 2.00 | 1.97 | 1.78 | 1.93 | 1.83 | 2.04 | 8.07 | 7.57 |
| Dividends | 0.94 | 0.94 | 0.90 | 0.90 | 0.90 | 0.90 | 0.87 | 0.87 | 0.87 | 3.64 | 3.51 |
| Book value | 38.07 | 37.48 | 36.57 | 35.22 | 34.31 | 32.88 | 31.83 | 30.70 | 29.94 | 37.48 | 32.88 |
| Share price (\$) |  |  |  |  |  |  |  |  |  |  |  |
| High | 84.10 | 78.56 | 74.68 | 78.00 | 78.00 | 76.50 | 84.45 | 85.49 | 81.05 | 78.56 | 85.49 |
| Low | 76.70 | 72.97 | 69.70 | 73.27 | 68.43 | 67.84 | 72.75 | 76.75 | 75.12 | 68.43 | 67.84 |
| Closing | 83.20 | 78.56 | 73.35 | 74.53 | 76.25 | 75.10 | 72.98 | 81.91 | 76.27 | 78.56 | 75.10 |
| Shares outstanding (thousands) |  |  |  |  |  |  |  |  |  |  |  |
| Weighted-average basic | 403,332 | 405,404 | 405,165 | 403,058 | 401,099 | 399,105 | 397,232 | 395,373 | 393,193 | 403,685 | 396,233 |
| Weighted-average diluted | 403,770 | 405,844 | 405,517 | 403,587 | 401,613 | 401,972 | 410,185 | 407,957 | 406,446 | 404,145 | 406,696 |
| End of period | 401,960 | 404,485 | 405,626 | 404,945 | 402,728 | 400,534 | 398,856 | 396,978 | 394,848 | 404,485 | 400,534 |
| Market capitalization (\$ millions) | 33,443 | 31,776 | 29,753 | 30,181 | 30,708 | 30,080 | 29,109 | 32,516 | 30,115 | 31,776 | 30,080 |
| Value measures |  |  |  |  |  |  |  |  |  |  |  |
| Dividend yield (based on closing share price) | 4.5\% | 4.8\% | 4.9\% | 4.9\% | 4.7\% | 4.8\% | 4.7\% | 4.4\% | 4.5\% | 4.6\% | 4.7\% |
| Reported dividend payout ratio | 49.2\% | 46.4\% | 45.0\% | 47.4\% | 46.5\% | 50.1\% | 64.6\% | 47.7\% | 47.7\% | 46.3\% | 51.7\% |
| Adjusted dividend payout ratio ${ }^{2}$ | 43.7\% | 46.1\% | 43.7\% | 45.0\% | 45.5\% | 50.6\% | 45.0\% | 47.4\% | 42.6\% | 45.1\% | 46.3\% |
| Market value to book value ratio | 2.19 | 2.10 | 2.01 | 2.12 | 2.22 | 2.28 | 2.29 | 2.67 | 2.55 | 2.10 | 2.28 |
| Financial results (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue | 3,181 | 3,159 | 3,149 | 3,084 | 3,157 | 3,195 | 3,131 | 3,015 | 3,094 | 12,549 | 12,435 |
| Provision for credit losses | 265 | 328 | 317 | 308 | 338 | 306 | 310 | 245 | 283 | 1,291 | 1,144 |
| Non-interest expenses | 1,987 | 1,829 | 1,831 | 1,764 | 1,791 | 1,920 | 2,005 | 1,756 | 1,805 | 7,215 | 7,486 |
| Net income | 798 | 852 | 841 | 811 | 835 | 757 | 591 | 767 | 763 | 3,339 | 2,878 |
| Net income attributable to equity shareholders | 796 | 850 | 839 | 810 | 832 | 754 | 589 | 764 | 760 | 3,331 | 2,867 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |
| Reported efficiency ratio | 62.5\% | 57.9\% | 58.1\% | 57.2\% | 56.7\% | 60.1\% | 64.0\% | 58.2\% | 58.3\% | 57.5\% | 60.2\% |
| Adjusted efficiency ratio ${ }^{2}$ | 56.1\% | 56.5\% | 56.1\% | 55.1\% | 55.3\% | 58.7\% | 55.9\% | 56.0\% | 54.9\% | 55.8\% | 56.4\% |
| Loan loss ratio ${ }^{3}$ | 0.42\% | 0.53\% | 0.52\% | 0.53\% | 0.54\% | 0.52\% | 0.53\% | 0.51\% | 0.49\% | 0.53\% | 0.51\% |
| Return on common shareholders' equity | 19.9\% | 21.7\% | 21.8\% | 22.1\% | 22.4\% | 22.6\% | 17.1\% | 24.9\% | 24.4\% | 22.0\% | 22.2\% |
| Net interest margin | 1.83\% | 1.83\% | 1.87\% | 1.82\% | 1.85\% | 1.77\% | 1.76\% | 1.79\% | 1.84\% | 1.84\% | 1.79\% |
| Net interest margin on average interest-earning assets ${ }^{4}$ | 2.12\% | 2.14\% | 2.18\% | 2.11\% | 2.16\% | 2.05\% | 1.98\% | 2.00\% | 2.09\% | 2.15\% | 2.03\% |
| Return on average assets ${ }^{5}$ | 0.79\% | 0.85\% | 0.84\% | 0.84\% | 0.84\% | 0.75\% | 0.58\% | 0.79\% | 0.79\% | 0.84\% | 0.73\% |
| Return on average interest-earning assets ${ }^{4,5}$ | 0.91\% | 0.99\% | 0.98\% | 0.98\% | 0.98\% | 0.87\% | 0.66\% | 0.89\% | 0.90\% | 0.98\% | 0.83\% |
| Total shareholder return | 7.13\% | 8.42\% | (0.33)\% | (1.12)\% | 2.78\% | 4.19\% | (9.89)\% | 8.52\% | (1.40)\% | 9.82\% | 0.43\% |

[^0]FINANCIAL HIGHLIGHTS (continued)

|  | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{gathered} \hline 2012 \\ 12 M \end{gathered}$ | $\begin{array}{r} \hline 2011 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| On- and off-balance sheet information (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |
| Cash, deposits with banks and securities | 72,656 | 70,061 | 70,776 | 68,695 | 71,065 | 65,437 | 75,467 | 99,474 | 79,135 | 70,061 | 65,437 |
| Loans and acceptances, net of allowance | 251,139 | 252,732 | 253,616 | 251,487 | 250,719 | 248,409 | 244,822 | 240,316 | 238,372 | 252,732 | 248,409 |
| Total assets | 392,783 | 393,385 | 401,010 | 387,458 | 391,449 | 383,758 | 392,646 | 413,282 | 391,451 | 393,385 | 383,758 |
| Deposits | 306,304 | 300,344 | 305,096 | 297,111 | 296,137 | 289,220 | 295,752 | 311,452 | 291,909 | 300,344 | 289,220 |
| Common shareholders' equity | 15,303 | 15,160 | 14,834 | 14,260 | 13,817 | 13,171 | 12,697 | 12,186 | 11,823 | 15,160 | 13,171 |
| Average assets | 402,313 | 401,092 | 400,543 | 391,646 | 396,122 | 398,386 | 401,315 | 396,575 | 381,897 | 397,382 | 394,527 |
| Average interest-earning assets ${ }^{4 /}$ | 347,020 | 343,840 | 342,883 | 337,852 | 339,567 | 343,076 | 357,473 | 354,148 | 336,053 | 341,053 | 347,634 |
| Average common shareholders' equity | 15,361 | 15,077 | 14,760 | 14,095 | 13,826 | 12,599 | 12,428 | 11,876 | 11,667 | 14,442 | 12,145 |
| Assets under administration ${ }^{6}$ | 1,429,049 | 1,445,870 | 1,377,012 | 1,397,624 | 1,364,509 | 1,317,799 | 1,327,207 | 1,294,029 | 1,289,598 | 1,445,870 | 1,317,799 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Basel III - Transitional basis |  |  |  |  |  |  |  |  |  |  |  |
| Risk-weighted assets (\$ billions) | 134.8 | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |
| Common Equity Tier 1 ratio | 11.5\% | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Tier 1 capital ratio | 12.4\% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Total capital ratio | 15.3\% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Basel III - All-in-basis |  |  |  |  |  |  |  |  |  |  |  |
| Risk-weighted assets (\$ billions) | 126.4 | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | n/a |
| Common Equity Tier 1 ratio | 9.6\% | n/a | n/a | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | n/a |
| Tier 1 capital ratio | 12.0\% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Total capital ratio | 15.3\% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Basel II ${ }^{7}$ |  |  |  |  |  |  |  |  |  |  |  |
| Risk-weighted assets (\$ billions) | n/a | 115.2 | 114.9 | 113.3 | 111.5 | 110.0 | 109.0 | 106.3 | 107.0 | 115.2 | 110.0 |
| Tier 1 capital ratio | n/a | 13.8\% | 14.1\% | 14.1\% | 14.3\% | 14.7\% | 14.6\% | 14.7\% | 14.3\% | 13.8\% | 14.7\% |
| Total capital ratio | n/a | 17.3\% | 17.7\% | 17.7\% | 18.1\% | 18.4\% | 18.7\% | 18.9\% | 18.4\% | 17.3\% | 18.4\% |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Retail/wholesale ratio ${ }^{2,8}$ | 78\%/22\% | 77\%/23\% | 76\%/24\% | 76\%/24\% | 78\%/22\% | 77\%/23\% | 77\%/23\% | 76\%/24\% | 75\%/25\% | 77\%/23\% | 77\%/23\% |
| Full-time equivalent employees ${ }^{9}$ | 42,793 | 42,595 | 42,380 | 42,267 | 42,181 | 42,239 | 42,425 | 41,928 | 42,078 | 42,595 | 42,239 |

${ }^{1}$ Certain amounts have been reclassified to conform to the presentation adopted in the current period.
${ }^{1}$ Certain amounts have been reclassified to
${ }^{2}$ See Notes to users: Non-GAAP measures.
 collective allowance on personal, scored small business and mortgage loans that are greater than 90 days delinquent; and net credit card write-offs
${ }^{4}$ Average interest-earning assets include interest-bearing deposits with banks, securities, cash collateral on securities borrowed, securities purchased under resale agreements, and loans net of allowances.
${ }^{5}$ Net income expressed as a percentage of average assets or average interest-earning assets.
${ }^{6}$ Includes the full contract amount of assets under administration or custody under a $50 / 50$ joint venture between CIBC and The Bank of New York Mellon.
${ }^{7}$ Capital measures for 2011 are under Canadian GAAP and have not been restated for IFRS.
 capital attributed to these businesses as at the end of the period.
 paid work during a given period.
n/a Not applicable

CONDENSED CONSOLIDATED STATEMENT OF INCOME

| (\$ millions) | Q1/13 | Q4/12 ${ }^{1}$ | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{array}{r} \hline 2012 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} 2011 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | 1,855 | 1,848 | 1,883 | 1,753 | 1,842 | 1,776 | 1,785 | 1,731 | 1,770 | 7,326 | 7,062 |
| Non-interest income | 1,326 | 1,311 | 1,266 | 1,331 | 1,315 | 1,419 | 1,346 | 1,284 | 1,324 | 5,223 | 5,373 |
| Total revenue | 3,181 | 3,159 | 3,149 | 3,084 | 3,157 | 3,195 | 3,131 | 3,015 | 3,094 | 12,549 | 12,435 |
| Provision for credit losses | 265 | 328 | 317 | 308 | 338 | 306 | 310 | 245 | 283 | 1,291 | 1,144 |
| Non-interest expenses | 1,987 | 1,829 | 1,831 | 1,764 | 1,791 | 1,920 | 2,005 | 1,756 | 1,805 | 7,215 | 7,486 |
| Income before income taxes | 929 | 1,002 | 1,001 | 1,012 | 1,028 | 969 | 816 | 1,014 | 1,006 | 4,043 | 3,805 |
| Income taxes | 131 | 150 | 160 | 201 | 193 | 212 | 225 | 247 | 243 | 704 | 927 |
| Net income | 798 | 852 | 841 | 811 | 835 | 757 | 591 | 767 | 763 | 3,339 | 2,878 |
| Net income attributable to non-controlling interests | 2 | 2 | 2 | 1 | 3 | 3 | 2 | 3 | 3 | 8 | 11 |
| Preferred shareholders | 25 | 29 | 29 | 44 | 56 | 38 | 55 | 42 | 42 | 158 | 177 |
| Common shareholders | 771 | 821 | 810 | 766 | 776 | 716 | 534 | 722 | 718 | 3,173 | 2,690 |
| Net income attributable to equity shareholders | 796 | 850 | 839 | 810 | 832 | 754 | 589 | 764 | 760 | 3,331 | 2,867 |

${ }^{1}$ Certain amounts have been reclassified to conform to the presentation adopted in the current period.

## NET INTEREST INCOME

| (\$ millions) | Q1/13 | Q4/12 ${ }^{1}$ | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{array}{r} 2012 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2011 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |
| Loans | 2,474 | 2,494 | 2,532 | 2,454 | 2,540 | 2,536 | 2,563 | 2,499 | 2,586 | 10,020 | 10,184 |
| Securities | 403 | 377 | 394 | 363 | 388 | 350 | 368 | 355 | 348 | 1,522 | 1,421 |
| Securities borrowed or purchased under resale agreements | 88 | 87 | 83 | 77 | 76 | 82 | 100 | 87 | 96 | 323 | 365 |
| Deposits with banks | 11 | 11 | 11 | 9 | 11 | 15 | 16 | 14 | 18 | 42 | 63 |
|  | 2,976 | 2,969 | 3,020 | 2,903 | 3,015 | 2,983 | 3,047 | 2,955 | 3,048 | 11,907 | 12,033 |
| Interest expense |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | 904 | 895 | 910 | 910 | 915 | 960 | 959 | 942 | 982 | 3,630 | 3,843 |
| Securities sold short | 83 | 84 | 85 | 77 | 87 | 89 | 105 | 101 | 93 | 333 | 388 |
| Securities lent or sold under repurchase agreements | 30 | 30 | 33 | 41 | 52 | 47 | 63 | 72 | 82 | 156 | 264 |
| Subordinated indebtedness | 52 | 52 | 52 | 52 | 52 | 52 | 53 | 55 | 55 | 208 | 215 |
| Capital Trust securities | 34 | 36 | 36 | 36 | 36 | 36 | 37 | 35 | 34 | 144 | 142 |
| Other | 18 | 24 | 21 | 34 | 31 | 23 | 45 | 19 | 32 | 110 | 119 |
|  | 1,121 | 1,121 | 1,137 | 1,150 | 1,173 | 1,207 | 1,262 | 1,224 | 1,278 | 4,581 | 4,971 |
| Net interest income | 1,855 | 1,848 | 1,883 | 1,753 | 1,842 | 1,776 | 1,785 | 1,731 | 1,770 | 7,326 | 7,062 |


| NON-INTEREST INCOME |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | Q1/13 | Q4/12 ${ }^{1}$ | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{array}{r} 12012{ }^{1} \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2011 \\ 12 \mathrm{M} \end{array}$ |
| Underwriting and advisory fees | 106 | 118 | 99 | 114 | 107 | 94 | 130 | 128 | 162 | 438 | 514 |
| Deposit and payment fees | 191 | 194 | 203 | 188 | 190 | 192 | 195 | 183 | 186 | 775 | 756 |
| Credit fees | 118 | 111 | 112 | 98 | 97 | 97 | 98 | 92 | 92 | 418 | 379 |
| Card fees | 156 | 152 | 154 | 149 | 164 | 152 | 156 | 145 | 156 | 619 | 609 |
| Investment management and custodial fees | 112 | 110 | 107 | 105 | 102 | 104 | 104 | 103 | 100 | 424 | 411 |
| Mutual fund fees | 240 | 230 | 219 | 219 | 212 | 210 | 218 | 214 | 207 | 880 | 849 |
| Insurance fees, net of claims | 85 | 92 | 81 | 80 | 82 | 86 | 82 | 73 | 79 | 335 | 320 |
| Commissions on securities transactions | 101 | 98 | 96 | 107 | 101 | 109 | 110 | 138 | 139 | 402 | 496 |
| Trading income (loss) | 14 | (17) | (16) | 41 | 45 | (13) | (33) | 52 | 38 | 53 | 44 |
| Available-for-sale (AFS) securities gains, net | 72 | 61 | 70 | 81 | 52 | 236 | 65 | 35 | 61 | 264 | 397 |
| FVO gains (losses), net ${ }^{2}$ | (3) | (4) | (9) | (11) | (8) | (12) | 65 | (31) | (29) | (32) | (7) |
| Foreign exchange other than trading ${ }^{3}$ | 4 | 9 | 17 | 35 | 30 | 48 | 41 | 43 | 72 | 91 | 204 |
| Income from equity-accounted associates and joint ventures | 25 | 44 | 30 | 24 | 62 | 9 | 27 | 15 | 60 | 160 | 111 |
| Other | 105 | 113 | 103 | 101 | 79 | 107 | 88 | 94 | 1 | 396 | 290 |
| Total non-interest income | 1,326 | 1,311 | 1,266 | 1,331 | 1,315 | 1,419 | 1,346 | 1,284 | 1,324 | 5,223 | 5,373 |

[^1]
## NON-INTEREST EXPENSES

| (\$ millions) |  |  |  |  |  |  | Q3/11 |  |  | 2012 12 M | 2011 12 M |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Employee compensation and benefits |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries | 596 | 586 | 583 | 557 | 559 | 578 | 562 | 554 | 551 | 2,285 | 2,245 |
| Performance-based compensation | 344 | 300 | 315 | 303 | 318 | 324 | 321 | 266 | 350 | 1,236 | 1,261 |
| Benefits | 142 | 115 | 138 | 134 | 136 | 152 | 139 | 128 | 127 | 523 | 546 |
|  | 1,082 | 1,001 | 1,036 | 994 | 1,013 | 1,054 | 1,022 | 948 | 1,028 | 4,044 | 4,052 |
| Occupancy costs |  |  |  |  |  |  |  |  |  |  |  |
| Rent and maintenance | 139 | 151 | 142 | 145 | 145 | 150 | 137 | 141 | 137 | 583 | 565 |
| Depreciation | 29 | 31 | 28 | 27 | 28 | 27 | 25 | 25 | 25 | 114 | 102 |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Rent and maintenance and amortization of software costs ${ }^{1}$ | 218 | 237 | 231 | 226 | 212 | 225 | 220 | 217 | 216 | 906 | 878 |
| Depreciation | 29 | 29 | 28 | 30 | 29 | 29 | 27 | 28 | 27 | 116 | 111 |
|  | 247 | 266 | 259 | 256 | 241 | 254 | 247 | 245 | 243 | 1,022 | 989 |
| Communications |  |  |  |  |  |  |  |  |  |  |  |
| Telecommunications | 30 | 29 | 30 | 29 | 31 | 31 | 28 | 28 | 28 | 119 | 115 |
| Postage and courier | 32 | 31 | 30 | 32 | 33 | 29 | 28 | 33 | 31 | 126 | 121 |
| Stationery | 15 | 14 | 15 | 15 | 15 | 16 | 14 | 15 | 15 | 59 | 60 |
| Advertising and business development | 77 | 74 | 75 | 76 | 79 | 76 | 70 | 76 | 74 | 304 | 296 |
|  | 47 | 69 | 63 | 52 | 49 | 61 | 55 | 51 | 46 | 233 | 213 |
| Professional fees | 36 | 45 | 47 | 43 | 39 | 58 | 43 | 41 | 36 | 174 | 178 |
| Business and capital taxes | 17 | 12 | 15 | 10 | 13 | 5 | 11 | 10 | 12 | 50 | 38 |
| Other ${ }^{2}$ | 313 | 180 | 166 | 161 | 184 | 235 | 395 | 219 | 204 | 691 | 1,053 |
| Non-interest expenses | 1,987 | 1,829 | 1,831 | 1,764 | 1,791 | 1,920 | 2,005 | 1,756 | 1,805 | 7,215 | 7,486 |
| Non-interest expenses to revenue ratio | 62.5\% | 57.9\% | 58.1\% | 57.2\% | 56.7\% | 60.1\% | 64.0\% | 58.2\% | 58.3\% | 57.5\% | 60.2\% |

[^2]
## SEGMENTED INFORMATION

## CIBC has three SBUs:

Retail and Business Banking provides clients across Canada with financial advice, banking, investment, and authorized insurance products and services through a strong team of advisors and more than 1,100 branches, as well as our ABMs, mobile sales force, and telephone, online and mobile banking
 management, retail brokerage and private wealth management businesses combine to create an integrated offer, delivered through nearly 1,500 advisors across Canada.
 markets around the world.
 revenue, expenses and balance sheet resources of these functional groups are generally allocated to the business lines within the SBUs. Corporate and Other also includes our International banking
 items not directly attributable to the business lines.

| (\$ millions) | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{array}{r} 2012 \\ 12 M \end{array}$ | $\begin{array}{r} \hline 2011 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |
| Retail and Business Banking | 611 | 569 | 594 | 556 | 567 | 597 | 551 | 496 | 540 | 2,286 | 2,184 |
| Wealth Management | 90 | 84 | 76 | 79 | 100 | 70 | 70 | 73 | 66 | 339 | 279 |
| Wholesale Banking | 91 | 193 | 156 | 131 | 133 | 122 | 141 | 140 | 140 | 613 | 543 |
| Corporate and Other | 6 | 6 | 15 | 45 | 35 | (32) | (171) | 58 | 17 | 101 | (128) |
| Net income | 798 | 852 | 841 | 811 | 835 | 757 | 591 | 767 | 763 | 3,339 | 2,878 |
| Net income attributable to: |  |  |  |  |  |  |  |  |  |  |  |
| Non-controlling interests | 2 | 2 | 2 | 1 | 3 | 3 | 2 | 3 | 3 | 8 | 11 |
| -maity shareholders | 796 | 850 | 839 | 810 | 832 | 754 | 589 | 764 | 760 | 3,331 | 2,867 |

SEGMENTED INFORMATION - RETAIL AND BUSINESS BANKING

| (\$ millions) | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{array}{r} \hline 2012 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2011 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |
| Personal banking | 1,623 | 1,616 | 1,595 | 1,535 | 1,563 | 1,568 | 1,579 | 1,530 | 1,593 | 6,309 | 6,270 |
| Business banking | 380 | 378 | 382 | 368 | 373 | 358 | 360 | 342 | 351 | 1,501 | 1,411 |
| Other | 62 | 42 | 108 | 101 | 93 | 150 | 96 | 60 | 58 | 344 | 364 |
| Total revenue | 2,065 | 2,036 | 2,085 | 2,004 | 2,029 | 2,076 | 2,035 | 1,932 | 2,002 | 8,154 | 8,045 |
| Provision for credit losses | 241 | 255 | 273 | 271 | 281 | 266 | 291 | 267 | 272 | 1,080 | 1,096 |
|  | 1,824 | 1,781 | 1,812 | 1,733 | 1,748 | 1,810 | 1,744 | 1,665 | 1,730 | 7,074 | 6,949 |
| Non-interest expenses | 1,021 | 1,030 | 1,035 | 998 | 996 | 1,023 | 1,013 | 995 | 1,003 | 4,059 | 4,034 |
| Income before taxes | 803 | 751 | 777 | 735 | 752 | 787 | 731 | 670 | 727 | 3,015 | 2,915 |
| Income taxes | 192 | 182 | 183 | 179 | 185 | 190 | 180 | 174 | 187 | 729 | 731 |
| Net income | 611 | 569 | 594 | 556 | 567 | 597 | 551 | 496 | 540 | 2,286 | 2,184 |
| Net income attributable to equity shareholders | 611 | 569 | 594 | 556 | 567 | 597 | 551 | 496 | 540 | 2,286 | 2,184 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 1,461 | 1,462 | 1,469 | 1,415 | 1,445 | 1,429 | 1,438 | 1,377 | 1,381 | 5,791 | 5,625 |
| Non-interest income | 525 | 498 | 543 | 515 | 513 | 577 | 525 | 483 | 552 | 2,069 | 2,137 |
| Intersegment revenue | 79 | 76 | 73 | 74 | 71 | 70 | 72 | 72 | 69 | 294 | 283 |
|  | 2,065 | 2,036 | 2,085 | 2,004 | 2,029 | 2,076 | 2,035 | 1,932 | 2,002 | 8,154 | 8,045 |
| Average balances ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages ${ }^{2}$ | 144,410 | 145,241 | 145,769 | 145,693 | 145,554 | 144,844 | 142,901 | 140,191 | 138,685 | 145,564 | 141,668 |
| Personal loans | 32,548 | 32,642 | 32,375 | 32,295 | 32,130 | 31,963 | 31,608 | 31,432 | 31,396 | 32,361 | 31,601 |
| Credit card | 15,053 | 15,099 | 15,224 | 15,095 | 15,534 | 15,495 | 15,619 | 15,395 | 15,889 | 15,239 | 15,601 |
| Business lending ${ }^{2,3}$ | 34,939 | 35,151 | 34,137 | 34,161 | 33,393 | 32,662 | 31,835 | 31,269 | 30,072 | 34,374 | 31,461 |
| Interest-earning assets ${ }^{4}$ | 217,302 | 218,703 | 218,899 | 218,463 | 218,050 | 216,474 | 213,826 | 210,410 | 208,366 | 218,529 | 212,284 |
| Deposits | 155,387 | 154,229 | 152,867 | 151,356 | 152,265 | 151,810 | 151,020 | 148,426 | 148,339 | 152,686 | 149,911 |
| Common equity ${ }^{5}$ | 4,110 | 3,910 | 3,881 | 3,824 | 3,772 | 3,581 | 3,317 | 3,246 | 3,169 | 3,849 | 3,328 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |
| Net interest margin on average interest-earning assets ${ }^{1}$ | 2.62\% | 2.58\% | 2.57\% | 2.56\% | 2.52\% | 2.53\% | 2.61\% | 2.69\% | 2.73\% | 2.56\% | 2.64\% |
| Efficiency ratio | 49.4\% | 50.6\% | 49.7\% | 49.8\% | 49.1\% | 49.3\% | 49.8\% | 51.5\% | 50.1\% | 49.8\% | 50.1\% |
| Return on equity ${ }^{5}$ | 58.3\% | 57.1\% | 60.1\% | 57.9\% | 58.2\% | 64.9\% | 64.2\% | 61.3\% | 66.1\% | 58.3\% | 64.2\% |
| Net income attributable to equity shareholders | 611 | 569 | 594 | 556 | 567 | 597 | 551 | 496 | 540 | 2,286 | 2,184 |
| Charge for economic capital ${ }^{5}$ | (132) | (126) | (126) | (125) | (130) | (122) | (118) | (111) | (113) | (507) | (464) |
| Economic profit ${ }^{5}$ | 479 | 443 | 468 | 431 | 437 | 475 | 433 | 385 | 427 | 1,779 | 1,720 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |
| FirstLine mortgages (\$ millions) | 39,836 | 42,973 | 46,273 | 48,216 | 49,068 | 49,740 | 50,228 | 50,016 | 49,454 | 46,624 | 49,858 |
| Number of branches - Canada | 1,103 | 1,102 | 1,094 | 1,091 | 1,091 | 1,089 | 1,084 | 1,080 | 1,077 | 1,102 | 1,089 |
| Number of pavilions (President's Choice Financial) | 285 | 284 | 242 | 244 | 244 | 244 | 242 | 241 | 241 | 284 | 244 |
| Number of ABMs - Canada | 3,456 | 3,433 | 3,535 | 3,842 | 3,825 | 3,830 | 3,811 | 3,806 | 3,783 | 3,433 | 3,830 |
| Full-time equivalent employees | 22,063 | 21,857 | 21,588 | 21,733 | 21,706 | 21,658 | 21,553 | 21,581 | 21,716 | 21,857 | 21,658 |

[^3]SEGMENTED INFORMATION - WEALTH MANAGEMENT

| (\$ millions) | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{aligned} & \hline 2012 \\ & 12 \mathrm{M} \\ & \hline \end{aligned}$ | $\begin{array}{r} \hline 2011 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |
| Retail brokerage | 259 | 256 | 246 | 263 | 249 | 256 | 263 | 282 | 281 | 1,014 | 1,082 |
| Asset management | 144 | 138 | 130 | 130 | 162 | 115 | 116 | 114 | 111 | 560 | 456 |
| Private wealth management | 29 | 26 | 25 | 25 | 24 | 25 | 25 | 24 | 24 | 100 | 98 |
| Total revenue | 432 | 420 | 401 | 418 | 435 | 396 | 404 | 420 | 416 | 1,674 | 1,636 |
| Provision for credit losses | - | - | - | - | - | - | 1 | 3 | - | - | 4 |
|  | 432 | 420 | 401 | 418 | 435 | 396 | 403 | 417 | 416 | 1,674 | 1,632 |
| Non-interest expenses | 315 | 308 | 299 | 313 | 312 | 299 | 304 | 314 | 324 | 1,232 | 1,241 |
| Income before taxes | 117 | 112 | 102 | 105 | 123 | 97 | 99 | 103 | 92 | 442 | 391 |
| Income taxes | 27 | 28 | 26 | 26 | 23 | 27 | 29 | 30 | 26 | 103 | 112 |
| Net income | 90 | 84 | 76 | 79 | 100 | 70 | 70 | 73 | 66 | 339 | 279 |
| Net income attributable to equity shareholders | 90 | 84 | 76 | 79 | 100 | 70 | 70 | 73 | 66 | 339 | 279 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 47 | 46 | 47 | 46 | 48 | 45 | 45 | 43 | 46 | 187 | 179 |
| Non-interest income | 465 | 451 | 428 | 446 | 458 | 421 | 431 | 449 | 439 | 1,783 | 1,740 |
| Intersegment revenue | (80) | (77) | (74) | (74) | (71) | (70) | (72) | (72) | (69) | (296) | (283) |
|  | 432 | 420 | 401 | 418 | 435 | 396 | 404 | 420 | 416 | 1,674 | 1,636 |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |
| Common equity ${ }^{1}$ | 1,811 | 1,703 | 1,662 | 1,606 | 1,526 | 902 | 820 | 817 | 823 | 1,624 | 841 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 73.0\% | 73.4\% | 74.6\% | 74.8\% | 71.7\% | 75.4\% | 75.4\% | 74.8\% | 77.9\% | 73.6\% | 75.9\% |
| Return on equity ${ }^{1}$ | 19.1\% | 18.9\% | 17.4\% | 18.8\% | 24.5\% | 29.9\% | 32.2\% | 34.9\% | 29.9\% | 19.8\% | 31.7\% |
| Net income attributable to equity shareholders | 90 | 84 | 76 | 79 | 100 | 70 | 70 | 73 | 66 | 339 | 279 |
| Charge for economic capital ${ }^{1}$ | (58) | (55) | (55) | (52) | (52) | (31) | (28) | (28) | (29) | (214) | (116) |
| Economic profit ${ }^{1}$ | 32 | 29 | 21 | 27 | 48 | 39 | 42 | 45 | 37 | 125 | 163 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |
| Other information Assets under administration ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |
| Individuals | 145,003 | 141,946 | 136,834 | 139,209 | 137,821 | 134,956 | 139,093 | 143,226 | 139,955 | 141,946 | 134,956 |
| Institutions | 17,626 | 17,912 | 16,908 | 16,718 | 17,842 | 16,606 | 16,534 | 16,150 | 16,051 | 17,912 | 16,606 |
| Retail mutual funds | 60,301 | 57,225 | 55,033 | 55,080 | 53,542 | 51,405 | 52,132 | 52,672 | 50,778 | 57,225 | 51,405 |
|  | 222,930 | 217,083 | 208,775 | 211,007 | 209,205 | 202,967 | 207,759 | 212,048 | 206,784 | 217,083 | 202,967 |
| Assets under management ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |
| Individuals | 13,800 | 13,667 | 12,067 | 12,342 | 12,385 | 12,128 | 12,583 | 12,685 | 12,605 | 13,667 | 12,128 |
| Institutions | 17,626 | 17,912 | 16,908 | 16,718 | 17,842 | 16,606 | 16,534 | 16,150 | 16,051 | 17,912 | 16,606 |
| Retail mutual funds | 60,301 | 57,225 | 55,033 | 55,080 | 53,542 | 51,405 | 52,132 | 52,672 | 50,778 | 57,225 | 51,405 |
|  | 91,727 | 88,804 | 84,008 | 84,140 | 83,769 | 80,139 | 81,249 | 81,507 | 79,434 | 88,804 | 80,139 |
| Full-time equivalent employees | 3,765 | 3,783 | 3,708 | 3,756 | 3,721 | 3,731 | 3,675 | 3,614 | 3,557 | 3,783 | 3,731 |

See Notes to users: Non-GAAP measures.
${ }^{2}$ Assets under management are included in assets under administration.

SEGMENTED INFORMATION - WHOLESALE BANKING

| (\$ millions) | Q1/13 | Q4/12 ${ }^{1}$ | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{gathered} 2012{ }^{1} \\ 12 \mathrm{M} \\ \hline \end{gathered}$ | $\begin{array}{r} 2011 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |
| Capital markets | 328 | 295 | 308 | 285 | 307 | 242 | 247 | 293 | 317 | 1,195 | 1,099 |
| Corporate and investment banking | 213 | 206 | 223 | 175 | 197 | 328 | 232 | 164 | 224 | 801 | 948 |
| Other | 22 | 74 | (4) | 3 | (9) | (9) | 24 | 20 | (24) | 64 | 11 |
| Total revenue ${ }^{2}$ | 563 | 575 | 527 | 463 | 495 | 561 | 503 | 477 | 517 | 2,060 | 2,058 |
| Provision for credit losses | 10 | 66 | 34 | 16 | 26 | 32 | 9 | 4 | 2 | 142 | 47 |
|  | 553 | 509 | 493 | 447 | 469 | 529 | 494 | 473 | 515 | 1,918 | 2,011 |
| Non-interest expenses | 445 | 263 | 284 | 279 | 289 | 347 | 297 | 271 | 303 | 1,115 | 1,218 |
| Income before taxes | 108 | 246 | 209 | 168 | 180 | 182 | 197 | 202 | 212 | 803 | 793 |
| Income taxes ${ }^{2}$ | 17 | 53 | 53 | 37 | 47 | 60 | 56 | 62 | 72 | 190 | 250 |
| Net income | 91 | 193 | 156 | 131 | 133 | 122 | 141 | 140 | 140 | 613 | 543 |
| Net income attributable to: |  |  |  |  |  |  |  |  |  |  |  |
| Non-controlling interests | - | - | - | - | - | - | - | - | 1 | - | 1 |
| Equity shareholders | 91 | 193 | 156 | 131 | 133 | 122 | 141 | 140 | 139 | 613 | 542 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 343 | 321 | 326 | 241 | 262 | 244 | 218 | 225 | 211 | 1,150 | 898 |
| Non-interest income | 219 | 253 | 200 | 222 | 233 | 317 | 285 | 252 | 306 | 908 | 1,160 |
| Intersegment revenue | 1 | 1 | 1 | - | - | - | - | - | - | 2 | - |
|  | 563 | 575 | 527 | 463 | 495 | 561 | 503 | 477 | 517 | 2,060 | 2,058 |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |
| Loans and acceptances, net of allowance ${ }^{3}$ | 20,045 | 19,919 | 19,203 | 17,480 | 16,876 | 16,117 | 14,698 | 14,621 | 15,866 | 18,375 | 15,331 |
| Trading securities ${ }^{3}$ | 42,386 | 39,103 | 36,931 | 35,872 | 33,733 | 30,886 | 33,724 | 31,422 | 25,414 | 36,413 | 30,353 |
| Deposits ${ }^{3}$ | 7,883 | 6,979 | 6,475 | 5,863 | 6,341 | 6,108 | 6,478 | 6,596 | 5,181 | 6,415 | 6,086 |
| Common equity ${ }^{4}$ | 2,134 | 2,144 | 2,164 | 2,022 | 1,884 | 1,777 | 1,625 | 1,670 | 1,734 | 2,053 | 1,702 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 79.0\% | 45.7\% | 53.8\% | 60.4\% | 58.3\% | 61.9\% | 58.9\% | 56.9\% | 58.6\% | 54.1\% | 59.2\% |
| Return on equity ${ }^{4}$ | 16.3\% | 35.0\% | 27.9\% | 25.0\% | 26.5\% | 25.9\% | 32.9\% | 32.9\% | 30.3\% | 28.8\% | 30.4\% |
| Net income attributable to equity shareholders | 91 | 193 | 156 | 131 | 133 | 122 | 141 | 140 | 139 | 613 | 542 |
| Charge for economic capital ${ }^{4}$ | (68) | (70) | (70) | (66) | (65) | (61) | (57) | (57) | (62) | (271) | (237) |
| Economic profit ${ }^{4}$ | 23 | 123 | 86 | 65 | 68 | 61 | 84 | 83 | 77 | 342 | 305 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |
| Full-time equivalent employees | 1,261 | 1,268 | 1,274 | 1,222 | 1,214 | 1,206 | 1,214 | 1,144 | 1,149 | 1,268 | 1,206 |

[^4]
## SEGMENTED INFORMATION - CORPORATE AND OTHER

(\$ millions)

| Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| $\mathbf{2 0 1 2}$ | 2011 |
| ---: | ---: |
| $\mathbf{1 2 M}$ | 12 M |

Financial results

| Financial results |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| International banking | 163 | 149 | 146 | 139 | 148 | 139 | 140 | 142 | 145 |
| Other | (42) | (21) | (10) | 60 | 50 | 23 | 49 | 44 | 14 |
| Total revenue | 121 | 128 | 136 | 199 | 198 | 162 | 189 | 186 | 159 |
| Provision for (reversal of) credit losses | 14 | 7 | 10 | 21 | 31 | 8 | 9 | (29) | 9 |
|  | 107 | 121 | 126 | 178 | 167 | 154 | 180 | 215 | 150 |
| Non-interest expenses | 206 | 228 | 213 | 174 | 194 | 251 | 391 | 176 | 175 |
| Income before taxes | (99) | (107) | (87) | 4 | (27) | (97) | (211) | 39 | (25) |
| Income taxes ${ }^{\text {T}}$ | (105) | (113) | (102) | (41) | (62) | (65) | (40) | (19) | (42) |
| Net income (loss) | 6 | 6 | 15 | 45 | 35 | (32) | (171) | 58 | 17 |
| Net income (loss) attributable to: Non-controlling interests | 2 | 2 | 2 | 1 | 3 | 3 | 2 | 3 | 2 |
| Equity shareholders | 4 | 4 | 13 | 44 | 32 | (35) | (173) | 55 | 15 |
| Total revenue |  |  |  |  |  |  |  |  |  |
| Net interest income | 4 | 19 | 41 | 51 | 87 | 58 | 84 | 86 | 132 |
| Non-interest income | 117 | 109 | 95 | 148 | 111 | 104 | 105 | 100 | 27 |
|  | 121 | 128 | 136 | 199 | 198 | 162 | 189 | 186 | 159 |


|  |  |
| :---: | :---: |
| 582 | 566 |
| 79 | 130 |
| 661 | 696 |
| 69 | $(3)$ |
| 592 | 699 |
| 809 | 993 |
| $(217)$ | $(294)$ |
| $(318)$ | $(166)$ |
| 101 | $(128)$ |
| 8 | 10 |
| 93 | $(138)$ |
| 198 | 360 |
| $\mathbf{4 6 3}$ | 336 |
| 661 | 696 |

## Other information

| Assets under administration ${ }^{2}$ Individuals | 14,709 | 14,413 | 14,222 | 13,253 | 13,622 | 14,171 | 14,330 | 14,559 | 14,282 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Institutions ${ }^{3}$ | 1,175,131 | 1,197,989 | 1,136,049 | 1,141,190 | 1,105,914 | 1,064,081 | 1,074,310 | 1,037,760 | 1,039,500 |
|  | 1,189,840 | 1,212,402 | 1,150,271 | 1,154,443 | 1,119,536 | 1,078,252 | 1,088,640 | 1,052,319 | 1,053,782 |
| Assets under management ${ }^{2}$ Individuals | 95 | 109 | 114 | 120 | 121 | 70 | 69 | 77 | 172 |
| Institutions | 331 | 310 | 313 | 331 | 320 | 312 | 278 | 283 | 286 |
|  | 426 | 419 | 427 | 451 | 441 | 382 | 347 | 360 | 458 |
| Full-time equivalent employees | 15,704 | 15,687 | 15,810 | 15,556 | 15,540 | 15,644 | 15,983 | 15,589 | 15,656 |


|  |  |
| ---: | ---: |
| $\mathbf{1 4 , 4 1 3}$ | 14,171 |
| $\mathbf{1 , 1 9 7 , 9 8 9}$ | $1,064,081$ |
| $\mathbf{1 , 2 1 2 , 4 0 2}$ | $1,078,252$ |
| 109 | 70 |
| 310 | 312 |
| 419 | 382 |
| $\mathbf{1 5 , 6 8 7}$ | 15,644 |

## ${ }^{1}$ TEB adjusted. See footnote 2 on page 9 for details.

${ }^{2}$ Assets under management are included in assets under administration.
${ }^{3}$ Includes the full contract amount noted in the table below relating to assets under administration or custody under a 50/50 joint venture of CIBC and The Bank of New York Mellon.

| Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{gathered} 2012 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ | $\begin{array}{r} 2011 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,124,637 | 1,144,879 | 1,086,841 | 1,089,543 | 1,056,148 | 1,013,968 | 1,026,111 | 991,860 | 992,965 | 1,144,879 | 1,013,968 |

TRADING ACTIVITIES
(\$ millions)

|  |  |  |  |  |  |  |  |  | $2012{ }^{1}$ | 2011 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q1/13 | Q4/12 ${ }^{1}$ | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 | 12M | 12M |


| Trading revenue ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income (TEB) ${ }^{3}$ | 237 | 224 | 210 | 169 | 159 | 150 | 130 | 124 | 115 | 762 | 519 |
| Non-interest income ${ }^{3}$ | 14 | (17) | (16) | 41 | 45 | (13) | (33) | 52 | 38 | 53 | 44 |
| Total trading revenue (TEB) | 251 | 207 | 194 | 210 | 204 | 137 | 97 | 176 | 153 | 815 | 563 |
| TEB adjustment ${ }^{4}$ | 91 | 91 | 72 | 60 | 57 | 55 | 49 | 44 | 39 | 280 | 187 |
| Total trading revenue | 160 | 116 | 122 | 150 | 147 | 82 | 48 | 132 | 114 | 535 | 376 |
| Trading revenue as a \% of total revenue | 5.0 \% | 3.7 \% | 3.9 \% | 4.9 \% | 4.7 \% | 2.6 \% | 1.5 \% | 4.4 \% | 3.7 \% | 4.3 \% | 3.0 \% |
| Trading revenue (TEB) as a \% of total revenue | 7.9 \% | 6.6 \% | 6.2 \% | 6.8 \% | 6.5 \% | 4.3 \% | 3.1 \% | 5.8 \% | 4.9 \% | 6.5 \% | 4.5 \% |
| Trading revenue by product line (TEB) |  |  |  |  |  |  |  |  |  |  |  |
| Interest rates | 63 | 5 | 44 | 61 | 69 | 23 | 38 | 68 | 33 | 179 | 162 |
| Foreign exchange | 75 | 68 | 78 | 70 | 74 | 76 | 64 | 69 | 67 | 290 | 276 |
| Equities | 80 | 77 | 68 | 50 | 40 | 52 | 49 | 48 | 59 | 235 | 208 |
| Commodities | 12 | 11 | 12 | 9 | 20 | 11 | 12 | 12 | 8 | 52 | 43 |
| Structured credit | 16 | 25 | (12) | 11 | (17) | (25) | (65) | (20) | (26) | 7 | (136) |
| Other | 5 | 21 | 4 | , | 18 | - | (1) | (1) | 12 | 52 | 10 |
| Total trading revenue (TEB) | 251 | 207 | 194 | 210 | 204 | 137 | 97 | 176 | 153 | 815 | 563 |
| TEB adjustment ${ }^{4}$ | 91 | 91 | 72 | 60 | 57 | 55 | 49 | 44 | 39 | 280 | 187 |
| Total trading revenue | 160 | 116 | 122 | 150 | 147 | 82 | 48 | 132 | 114 | 535 | 376 |
| Foreign exchange revenue |  |  |  |  |  |  |  |  |  |  |  |
| Foreign exchange trading revenue | 75 | 68 | 78 | 70 | 74 | 76 | 64 | 69 | 67 | 290 | 276 |
| Foreign exchange other than trading ${ }^{5}$ | 4 | 9 | 17 | 35 | 30 | 48 | 41 | 43 | 72 | 91 | 204 |
|  | 79 | 77 | 95 | 105 | 104 | 124 | 105 | 112 | 139 | 381 | 480 |

${ }^{1}$ Certain amounts have been reclassified to conform to the presentation adopted in the current period.


 income.
${ }^{3}$ Trading activities and related risk management strategies can periodically shift income between net interest income and non-interest income. Therefore, we view total trading revenue as the most appropriate measure of trading performance.
${ }^{4}$ Reported within Wholesale Banking. See "Strategic business units" section in our 2012 annual MD\&A for further details.
${ }^{5}$ See footnote 3 on page 4 under Non-interest income.

CONSOLIDATED BALANCE SHEET

| (\$ millions) | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |  |  |  |
| Cash and non-interest-bearing deposits with banks | 2,302 | 2,613 | 2,319 | 2,200 | 1,515 | 1,481 | 2,005 | 1,891 | 1,440 |
| Interest-bearing deposits with banks | 3,334 | 2,114 | 6,480 | 3,957 | 4,745 | 3,661 | 18,526 | 34,605 | 18,464 |
| Securities |  |  |  |  |  |  |  |  |  |
| Trading | 40,839 | 40,330 | 39,147 | 37,651 | 35,582 | 32,713 | 33,616 | 38,568 | 32,614 |
| Available-for-sale (AFS) | 25,878 | 24,700 | 22,506 | 24,530 | 28,826 | 27,118 | 20,803 | 23,833 | 25,716 |
| Designated at fair value (FVO) | 303 | 304 | 324 | 357 | 397 | 464 | 517 | 577 | 901 |
| Cash collateral on securities borrowed | 3,477 | 3,311 | 3,990 | 3,116 | 1,866 | 1,838 | 3,714 | 3,210 | 1,295 |
| Securities purchased under resale agreements | 25,581 | 25,163 | 28,967 | 23,444 | 22,835 | 25,641 | 31,322 | 35,345 | 39,422 |
| Loans |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 149,008 | 150,056 | 151,157 | 151,103 | 151,458 | 150,509 | 149,348 | 146,473 | 144,308 |
| Personal | 34,785 | 35,323 | 35,173 | 35,114 | 34,866 | 34,842 | 34,594 | 34,270 | 34,223 |
| Credit card | 14,798 | 15,153 | 15,242 | 15,492 | 15,433 | 15,744 | 15,570 | 15,659 | 15,874 |
| Business and government | 44,619 | 43,624 | 43,860 | 42,602 | 41,691 | 39,663 | 38,120 | 37,389 | 37,937 |
| Allowance for credit losses | $(1,820)$ | $(1,860)$ | $(1,884)$ | $(1,856)$ | $(1,849)$ | $(1,803)$ | $(1,819)$ | $(1,829)$ | $(1,874)$ |
|  |  |  |  |  |  |  |  |  |  |
| Derivative instruments | 25,085 | 27,039 | 28,802 | 25,911 | 30,388 | 28,270 | 24,195 | 21,211 | 19,453 |
| Customers' liability under acceptances | 9,749 | 10,436 | 10,068 | 9,032 | 9,120 | 9,454 | 9,009 | 8,354 | 7,904 |
| Land, buildings and equipment | 1,665 | 1,683 | 1,610 | 1,560 | 1,572 | 1,580 | 1,522 | 1,505 | 1,536 |
| Goodwill | 1,700 | 1,701 | 1,682 | 1,671 | 1,681 | 1,677 | 1,647 | 1,842 | 1,890 |
| Software and other intangible assets | 673 | 656 | 673 | 661 | 638 | 633 | 604 | 583 | 575 |
| Investments in equity-accounted associates and joint ventures | 1,589 | 1,635 | 1,602 | 1,389 | 1,392 | 1,394 | 573 | 544 | 554 |
| Other assets | 9,218 | 9,404 | 9,292 | 9,524 | 9,293 | 8,879 | 8,780 | 9,252 | 9,219 |
| Total assets | 392,783 | 393,385 | 401,010 | 387,458 | 391,449 | 383,758 | 392,646 | 413,282 | 391,451 |
|  |  |  |  |  |  |  |  |  |  |
| LIABILITIES AND EQUITY Deposits |  |  |  |  |  |  |  |  |  |
| Personal |  |  |  |  |  |  |  |  |  |
| Demand | 8,440 | 8,006 | 7,869 | 8,250 | 8,241 | 8,109 | 7,951 | 8,150 | 8,033 |
| Notice | 69,105 | 67,322 | 67,293 | 66,744 | 67,267 | 66,149 | 64,332 | 62,894 | 61,569 |
| Fixed | 41,603 | 42,825 | 42,918 | 42,804 | 41,936 | 42,334 | 42,780 | 43,238 | 43,798 |
| Business and government | 119,148 | 118,153 | 118,080 | 117,798 | 117,444 | 116,592 | 115,063 | 114,282 | 113,400 |
|  | 129,022 | 125,055 | 129,199 | 121,332 | 120,150 | 117,143 | 124,408 | 139,841 | 124,205 |
| Bank | 5,218 | 4,723 | 6,723 | 5,077 | 5,575 | 4,177 | 6,951 | 10,767 | 8,060 |
| Secured borrowings | 52,916 | 52,413 | 51,094 | 52,904 | 52,968 | 51,308 | 49,330 | 46,562 | 46,244 |
| Obligations related to securities sold short | 12,313 | 13,035 | 11,944 | 9,891 | 8,359 | 10,316 | 10,805 | 12,669 | 11,450 |
| Cash collateral on securities lent | 1,460 | 1,593 | 2,284 | 3,041 | 2,201 | 2,850 | 5,048 | 4,898 | 3,479 |
| Capital Trust securities | 1,669 | 1,678 | 1,672 | 1,617 | 1,679 | 1,594 | 1,594 | 1,593 | 1,593 |
| Obligations related to securities sold under repurchase agreements | 4,516 | 6,631 | 8,527 | 7,803 | 10,846 | 8,564 | 14,513 | 20,212 | 22,905 |
| Other |  |  |  |  |  |  |  |  |  |
| Derivative instruments | 24,551 | 27,091 | 29,092 | 26,166 | 30,808 | 28,792 | 23,383 | 21,664 | 19,883 |
| Acceptances | 9,797 | 10,481 | 10,072 | 9,032 | 9,128 | 9,489 | 9,009 | 8,354 | 7,904 |
| Other liabilities | 10,207 | 10,671 | 10,488 | 11,256 | 10,876 | 11,704 | 11,780 | 11,791 | 10,961 |
| Subordinated indebtedness | 4,791 | 4,823 | 4,828 | 5,112 | 5,129 | 5,138 | 5,153 | 5,150 | 6,225 |
|  |  |  |  |  |  |  |  |  |  |
| Preferred shares | 1,706 | 1,706 | 2,006 | 2,006 | 2,306 | 2,756 | 2,756 | 3,156 | 3,156 |
| Common shares | 7,765 | 7,769 | 7,744 | 7,697 | 7,537 | 7,376 | 7,254 | 7,116 | 6,951 |
| Contributed surplus | 79 | 85 | 87 | 86 | 87 | 93 | 91 | 90 | 98 |
| Retained earnings | 7,229 | 7,042 | 6,719 | 6,276 | 5,873 | 5,457 | 5,100 | 4,911 | 4,533 |
| Accumulated other comprehensive income (AOCI) | 230 | 264 | 284 | 201 | 320 | 245 | 252 | 69 | 241 |
| Total shareholders' equity | 17,009 | 16,866 | 16,840 | 16,266 | 16,123 | 15,927 | 15,453 | 15,342 | 14,979 |
| Non-controlling interests | 166 | 172 | 167 | 163 | 163 | 164 | 156 | 157 | 163 |
| Total equity | 17,175 | 17,038 | 17,007 | 16,429 | 16,286 | 16,091 | 15,609 | 15,499 | 15,142 |
| Total liabilities and equity | 392,783 | 393,385 | 401,010 | 387,458 | 391,449 | 383,758 | 392,646 | 413,282 | 391,451 |

## BALANCE SHEET MEASURES

Personal deposits to loans ratio
Cash and deposits with banks to total assets
Securities to total assets
Average common shareholders' equity (\$ millions)

| Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{4 9 . 4 \%}$ | $48.8 \%$ | $48.5 \%$ | $48.6 \%$ | $48.6 \%$ | $48.8 \%$ | $48.8 \%$ | $49.3 \%$ | $49.2 \%$ |
| $1.4 \%$ | $1.2 \%$ | $2.2 \%$ | $1.6 \%$ | $1.6 \%$ | $1.3 \%$ | $5.2 \%$ | $8.8 \%$ | $5.1 \%$ |
| $17.1 \%$ | $16.6 \%$ | $15.5 \%$ | $16.1 \%$ | $16.6 \%$ | $15.7 \%$ | $14.0 \%$ | $15.2 \%$ | $15.1 \%$ |
| 15,361 | 15,077 | 14,760 | 14,095 | 13,826 | 12,599 | 12,428 | 11,876 | 11,667 |

GOODWILL, SOFTWARE AND OTHER INTANGIBLE ASSETS

| (\$ millions) | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Goodwill |  |  |  |  |  |  |  |  |  |
| Opening balance | 1,701 | 1,682 | 1,671 | 1,681 | 1,677 | 1,647 | 1,842 | 1,890 | 1,907 |
| Acquisitions | - | 22 | - | - | - | - | - | 2 | - |
| Impairment | - | - | - | - | - | - | (203) | - | - |
| Adjustments ${ }^{1}$ | (1) | (3) | 11 | (10) | 4 | 30 | 8 | (50) | (17) |
| Closing balance | 1,700 | 1,701 | 1,682 | 1,671 | 1,681 | 1,677 | 1,647 | 1,842 | 1,890 |
| Software |  |  |  |  |  |  |  |  |  |
| Opening balance | 364 | 384 | 366 | 334 | 322 | 296 | 274 | 254 | 247 |
| Changes, net of amortization ${ }^{1}$ | 23 | (20) | 18 | 32 | 12 | 26 | 22 | 20 | 7 |
| Closing balance | 387 | 364 | 384 | 366 | 334 | 322 | 296 | 274 | 254 |
| Other intangible assets |  |  |  |  |  |  |  |  |  |
| Opening balance | 292 | 289 | 295 | 304 | 311 | 308 | 309 | 321 | 332 |
| Acquisitions | - | 10 | - | - | 1 | 6 | 6 | 4 | 2 |
| Amortization | (5) | (7) | (7) | (7) | (9) | (9) | (8) | (9) | (9) |
| Adjustments ${ }^{1}$ | (1) | - | 1 | (2) | 1 | 6 | 1 | (7) | (4) |
| Closing balance | 286 | 292 | 289 | 295 | 304 | 311 | 308 | 309 | 321 |
| Software and other intangible assets | 673 | 656 | 673 | 661 | 638 | 633 | 604 | 583 | 575 |

${ }^{1}$ Includes foreign currency translation adjustments.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

## (\$ millions)

| Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{array}{r} \hline 2012 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2011 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,706 | 2,006 | 2,006 | 2,306 | 2,756 | 2,756 | 3,156 | 3,156 | 3,156 | 2,756 | 3,156 |
| - | (300) | - | (300) | (450) | - | (400) | - | - | $(1,050)$ | (400) |
| 1,706 | 1,706 | 2,006 | 2,006 | 2,306 | 2,756 | 2,756 | 3,156 | 3,156 | 1,706 | 2,756 |
| 7,769 | 7,744 | 7,697 | 7,537 | 7,376 | 7,254 | 7,116 | 6,951 | 6,804 | 7,376 | 6,804 |
| 59 | 64 | 49 | 156 | 161 | 126 | 137 | 165 | 147 | 430 | 575 |
| (64) | (39) | - | - | - | - | - | - | - | (39) | - |
| 1 | - | (2) | 4 | - | (4) | 1 | - | - | 2 | (3) |
| 7,765 | 7,769 | 7,744 | 7,697 | 7,537 | 7,376 | 7,254 | 7,116 | 6,951 | 7,769 | 7,376 |
| 85 | 87 | 86 | 87 | 93 | 91 | 90 | 98 | 98 | 93 | 98 |
| 1 | 1 | 2 | 1 | 3 | 3 | 1 | 1 | 1 | 7 | 6 |
| (6) | (3) | (1) | (2) | (9) | (2) | (1) | (7) | (2) | (15) | (12) |
| (1) | - | - | - | - | 1 | 1 | (2) | 1 | - | 1 |
| 79 | 85 | 87 | 86 | 87 | 93 | 91 | 90 | 98 | 85 | 93 |
| 7,042 | 6,719 | 6,276 | 5,873 | 5,457 | 5,100 | 4,911 | 4,533 | 4,157 | 5,457 | 4,157 |
| 796 | 850 | 839 | 810 | 832 | 754 | 589 | 764 | 760 | 3,331 | 2,867 |
| (25) | (29) | (29) | (32) | (38) | (38) | (43) | (42) | (42) | (128) | (165) |
| (379) | (381) | (365) | (364) | (360) | (359) | (346) | (344) | (342) | $(1,470)$ | $(1,391)$ |
| - | - | - | (12) | (18) | - | (12) | - | - | (30) | (12) |
| (205) | (118) | - | - | - | - | - | - | - | (118) | - |
| - | 1 | (2) | 1 | - | - | 1 | - | - | - | 1 |
| 7,229 | 7,042 | 6,719 | 6,276 | 5,873 | 5,457 | 5,100 | 4,911 | 4,533 | 7,042 | 5,457 |
| (88) | (74) | (122) | (66) | (88) | (220) | (252) | (64) | - | (88) | - |
| (10) | (14) | 48 | (56) | 22 | 132 | 32 | (188) | (64) | - | (88) |
| (98) | (88) | (74) | (122) | (66) | (88) | (220) | (252) | (64) | (88) | (88) |
| 350 | 362 | 324 | 383 | 338 | 484 | 318 | 300 | 397 | 338 | 397 |
| (32) | (12) | 38 | (59) | 45 | (146) | 166 | 18 | (97) | 12 | (59) |
| 318 | 350 | 362 | 324 | 383 | 338 | 484 | 318 | 300 | 350 | 338 |
| 2 | (4) | (1) | 3 | (5) | (12) | 3 | 5 | 19 | (5) | 19 |
| 8 | 6 | (3) | (4) | 8 | 7 | (15) | (2) | (14) | 7 | (24) |
| 10 | 2 | (4) | (1) | 3 | (5) | (12) | 3 | 5 | 2 | (5) |
| 230 | 264 | 284 | 201 | 320 | 245 | 252 | 69 | 241 | 264 | 245 |
| 172 | 167 | 163 | 163 | 164 | 156 | 157 | 163 | 168 | 164 | 168 |
| 2 | 2 | 2 | 1 | 3 | 3 | 2 | 3 | 3 | 8 | 11 |
| (2) | - | (3) | - | (2) | - | (4) | - | (4) | (5) | (8) |
| (6) | 3 | 5 | (1) | (2) | 5 | 1 | (9) | (4) | 5 | (7) |
| 166 | 172 | 167 | 163 | 163 | 164 | 156 | 157 | 163 | 172 | 164 |
| 17,175 | 17,038 | 17,007 | 16,429 | 16,286 | 16,091 | 15,609 | 15,499 | 15,142 | 17,038 | 16,091 |

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME 

| (\$ millions) | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{array}{r} \hline 2012 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2011 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income | 798 | 852 | 841 | 811 | 835 | 757 | 591 | 767 | 763 | 3,339 | 2,878 |
| Other comprehensive income (OCI), net of tax, that may be recycled to profit or loss Net foreign currency translation adjustments |  |  |  |  |  |  |  |  |  | 65 | (101) |
| Net (gains) losses on investments in foreign operations reclassified to net income | - | - | - | - | 1 | - | - | - | - | 1 | - |
| Net gains (losses) on hedges of investments in foreign operations | 11 | (50) | (35) | 39 | (19) | (92) | (8) | 84 | 29 | (65) | 13 |
| Net (gains) losses on hedges of investments in foreign operations reclassified to net income | - | - | - | - | (1) | - | - | - | - | (1) | - |
| Net change in AFS securities ${ }^{\text {a }}$ |  |  |  |  |  |  |  |  |  | - | (88) |
|  |  |  |  |  |  |  |  |  |  | 208 | 182 |
| Net (gains) losses on AFS securities reclassified to net income | (52) | (48) | (51) | (57) | (40) | (145) | (33) | (8) | (55) | (196) | (241) |
|          <br> Net change in cash flow hedges $(32)$ $(12)$ 38 $(59)$ 45 $(146)$   |  |  |  |  |  |  |  |  |  | 12 | (59) |
|  |  |  |  |  |  |  |  |  |  | 20 | (40) |
| Net (gains) losses on derivatives designated as cash flow hedges reclassified to net income | (20) | (15) | (2) | (1) | 5 | (8) | 13 | 7 | 4 | (13) | 16 |
| Total OCI ${ }^{1}$ | 8 | 6 | (3) | (4) | 8 | 7 | (15) | (2) | (14) | 7 | (24) |
|  | (34) | (20) | 83 | (119) | 75 | (7) | 183 | (172) | (175) | 19 | (171) |
| Comprehensive income | 764 | 832 | 924 | 692 | 910 | 750 | 774 | 595 | 588 | 3,358 | 2,707 |
| Comprehensive income attributable to non-controlling interests | 2 | 2 | 2 | 1 | 3 | 3 | 2 | 3 | 3 | 8 | 11 |
| Preferred shareholders | 25 | 29 | 29 | 44 | 56 | 38 | 55 | 42 | 42 | 158 | 177 |
| Common shareholders | 737 | 801 | 893 | 647 | 851 | 709 | 717 | 550 | 543 | 3,192 | 2,519 |
| Comprehensive income attributable to equity shareholders | 762 | 830 | 922 | 691 | 907 | 747 | 772 | 592 | 585 | 3,350 | 2,696 |
| INCOME TAX ALLO | TED | 10 | ACH | OM | ONE | VT 0 | OC |  |  |  |  |
| (\$ millions) | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{gathered} 2012 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ | $\begin{array}{r} \hline 2011 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| Income tax (expense) benefit |  |  |  |  |  |  |  |  |  |  |  |
| Net foreign currency translation adjustments |  |  |  |  |  |  |  |  |  | (10) | (1) |
| Net (gains) losses on investments in foreign operations reclassified to net income | - | - | - | "- | - | - | - | - | - | - | - |
| Net gains (losses) on hedges of investments in foreign operations | (2) | 7 | 8 | (9) | 5 | 22 | 1 | (18) | (7) | 11 | (2) |
| Net (gains) losses on hedges of investments in foreign operations reclassified to net income | - | - |  | - | - | - | - | - | - | - | - |
| Net change in AFS securities |  |  |  |  |  |  |  |  |  | 1 | (3) |
| Net change in AFS securities Net gains (losses) on AFS securities | (12) | (7) | (20) | 12 | (34) | (10) | (77) | (3) | 8 | (49) | (82) |
| Net (gains) losses on AFS securities reclassified to net income | 20 | 18 | 7 | 25 | 15 | 66 | 6 | 6 | 34 | 65 | 112 |
|  |  |  |  |  |  |  |  |  |  | 16 | 30 |
| Net change in cash flow hedges <br> Net gains (losses) on derivatives designated as cash flow hedges | (10) | (4) | (1) | 3 | (2) | (6) | 11 | 1 | 8 | (4) | 14 |
| Net (gains) losses on derivatives designated as cash flow hedges reclassified to net income | 7 | 5 | 1 | (1) | (1) | 3 | (4) | - | (3) | 4 | (4) |
|  | (3) | 1 | - | 2 | (3) | (3) | 7 | 1 | 5 | - | 10 |
|  | 4 | 10 | (8) | 33 | (18) | 71 | (61) | (13) | 40 | 17 | 37 |

[^5]CONSOLIDATED STATEMENT OF CASH FLOWS

${ }^{1}$ Comprises amortization of buildings, furniture, equipment, leasehold improvements, software and other intangible assets. In addition, Q3/11 includes impairment loss on goodwill.

CONDENSED AVERAGE BALANCE SHEET
(\$ millions)

| Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| $\mathbf{2 0 1 2}$ | 2011 |
| ---: | ---: |
| 12 M | 12 M |


| Assets |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and deposits with banks | 7,346 | 8,396 | 9,972 | 6,513 | 6,866 | 12,206 | 25,037 | 25,930 | 12,347 |
| Securities | 69,827 | 64,066 | 63,344 | 63,744 | 66,073 | 59,156 | 60,215 | 60,898 | 56,940 |
| Securities borrowed or purchased under resale agreements | 30,736 | 31,214 | 28,479 | 27,688 | 26,898 | 32,359 | 38,494 | 38,258 | 38,379 |
| Loans and acceptances, net of allowance | 251,900 | 253,308 | 252,865 | 250,727 | 250,568 | 250,234 | 244,183 | 239,017 | 237,943 |
| Other | 42,504 | 44,108 | 45,883 | 42,974 | 45,717 | 44,431 | 33,386 | 32,472 | 36,288 |
| Total assets | 402,313 | 401,092 | 400,543 | 391,646 | 396,122 | 398,386 | 401,315 | 396,575 | 381,897 |
| Liabilities and equity |  |  |  |  |  |  |  |  |  |
| Deposits | 306,294 | 303,352 | 303,619 | 296,044 | 293,737 | 293,874 | 300,433 | 293,476 | 280,686 |
| Obligations related to securities lent or sold short or under repurchase agreements | 24,521 | 23,094 | 22,174 | 23,780 | 27,980 | 28,731 | 36,509 | 40,835 | 36,586 |
| Capital Trust securities | 1,681 | 1,674 | 1,670 | 1,645 | 1,609 | 1,594 | 1,594 | 1,593 | 1,593 |
| Other | 47,794 | 50,909 | 51,139 | 48,501 | 50,921 | 53,494 | 41,905 | 39,704 | 41,814 |
| Subordinated indebtedness | 4,786 | 4,824 | 5,008 | 5,116 | 5,132 | 5,173 | 5,136 | 5,777 | 6,228 |
| Shareholders' equity | 17,067 | 17,073 | 16,766 | 16,397 | 16,577 | 15,355 | 15,580 | 15,032 | 14,823 |
| Non-controlling interests | 170 | 166 | 167 | 163 | 166 | 165 | 158 | 158 | 167 |
| Total liabilities and equity | 402,313 | 401,092 | 400,543 | 391,646 | 396,122 | 398,386 | 401,315 | 396,575 | 381,897 |
| Average interest-earning assets ${ }^{1}$ | 347,020 | 343,840 | 342,883 | 337,852 | 339,567 | 343,076 | 357,473 | 354,148 | 336,053 |


|  |  |
| ---: | ---: |
| $\mathbf{7 , 9 4 5}$ | 18,822 |
| $\mathbf{6 4 , 3 1 0}$ | 59,289 |
| $\mathbf{2 8 , 5 7 4}$ | 36,861 |
| $\mathbf{2 5 1 , 8 7 3}$ | 242,875 |
| 44,680 | 36,680 |
| 397,382 | 394,527 |
| 299,205 | 292,106 |
|  |  |
| $\mathbf{2 4 , 2 6 0}$ | 35,623 |
| $\mathbf{1 , 6 4 9}$ | 1,593 |
| $\mathbf{5 0 , 3 7 8}$ | 44,267 |
| $\mathbf{5 , 0 2 0}$ | 5,577 |
| $\mathbf{1 6 , 7 0 5}$ | 15,199 |
| $\mathbf{1 6 5}$ | 162 |
| $\mathbf{3 9 7 , 3 8 2}$ | 394,527 |
| $\mathbf{3 4 1 , 0 5 3}$ | 347,634 |

## PROFITABILITY MEASURES

|  | Q1/13 | Q4/12 ${ }^{2}$ | Q3/12 | Q2/12 | Q1/12 | Q4/1 | Q3/11 | Q2/1 | Q1/11 | $\begin{array}{r} \hline 2012^{2} \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} 2011 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Return on common shareholders' equity | 19.9\% | 21.7\% | 21.8\% | 22.1\% | 22.4\% | 22.6\% | 17.1\% | 24.9\% | 24.4\% | 22.0\% | 22.2\% |
| Income statement measures as a percentage of average assets: | 183 \% | $183 \%$ | 187 \% | 182 \% | 185 \% | 177 \% | $176 \%$ | $1.79 \%$ | $184 \%$ | $184 \%$ | 179 \% |
| Non-interest income | 1.31 \% | 1.30 \% | 1.26 \% | 1.38 \% | 1.32 \% | 1.41 \% | 1.33\% | 1.33 \% | 1.38 \% | 1.32 \% | 1.36 \% |
| Provision for credit losses | (0.26)\% | (0.32)\% | (0.31)\% | (0.32)\% | (0.34)\% | (0.30)\% | (0.31)\% | (0.25)\% | (0.29)\% | (0.32)\% | (0.29)\% |
| Non-interest expenses | (1.96)\% | (1.81)\% | (1.82)\% | (1.83)\% | (1.80)\% | (1.91)\% | (1.98)\% | (1.82)\% | (1.88)\% | (1.82)\% | (1.90)\% |
| Income taxes | (0.13)\% | (0.15)\% | (0.16)\% | (0.21)\% | (0.19)\% | (0.21)\% | (0.22)\% | (0.26)\% | (0.25)\% | (0.18)\% | (0.23)\% |
| Net income | 0.79 \% | 0.85 \% | 0.84 \% | 0.84 \% | 0.84 \% | 0.75 \% | 0.58 \% | 0.79 \% | 0.79 \% | 0.84 \% | 0.73 \% |

[^6]
## ASSETS UNDER ADMINISTRATION

(\$ millions)
Assets under administration ${ }^{1,2,3}$
Individuals
Institutions
Retail mutual funds
Total assets under administration

| Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |  |
| $\mathbf{1 6 0 , 9 0 1}$ | 157,467 | 152,065 | 154,042 | 153,029 | 150,235 | 154,629 | 159,048 | 155,482 |  |
| $\mathbf{1 , 2 0 7 , 8 4 7}$ | $1,231,178$ | $1,169,914$ | $1,188,502$ | $1,157,938$ | $1,116,159$ | $1,120,446$ | $1,082,309$ | $1,083,338$ |  |
| $\mathbf{6 0 , 3 0 1}$ | 57,225 | 55,033 | 55,080 | 53,542 | 51,405 | 52,132 | 52,672 | 50,778 |  |
|  |  |  |  |  |  |  |  |  |  |
| $\mathbf{1 , 4 2 9 , 0 4 9}$ | $1,445,870$ | $1,377,012$ | $1,397,624$ | $1,364,509$ | $1,317,799$ | $1,327,207$ | $1,294,029$ | $1,289,598$ |  |

## ASSETS UNDER MANAGEMENT

| (\$ millions) | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets under management ${ }^{3}$ |  |  |  |  |  |  |  |  |  |
| Individuals | 13,895 | 13,776 | 12,181 | 12,462 | 12,506 | 12,198 | 12,652 | 12,762 | 12,777 |
| Institutions | 17,957 | 18,222 | 17,221 | 17,049 | 18,162 | 16,918 | 16,812 | 16,433 | 16,337 |
| Retail mutual funds | 60,301 | 57,225 | 55,033 | 55,080 | 53,542 | 51,405 | 52,132 | 52,672 | 50,778 |
| Total assets under management | 92,153 | 89,223 | 84,435 | 84,591 | 84,210 | 80,521 | 81,596 | 81,867 | 79,892 |

 such as safekeeping of securities, collection of investment income, and the settlement of purchase and sale transactions.
${ }^{2}$ Includes the full contract amount of assets under administration or custody under a $50 / 50$ joint venture between CIBC and The Bank of New York Mellon.
 portfolio management on behalf of the clients. AUM amounts are included in the amounts reported under AUA.

LOANS AND ACCEPTANCES, NET OF ALLOWANCE FOR CREDIT LOSSES

| (\$ millions) | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business, government and consumer loans |  |  |  |  |  |  |  |  |  |
| Canada | 231,257 | 232,816 | 233,139 | 231,888 | 230,956 | 230,390 | 227,872 | 222,976 | 219,563 |
| United States | 7,951 | 7,769 | 8,160 | 7,746 | 7,386 | 6,308 | 5,672 | 4,890 | 4,623 |
| Other countries | 11,931 | 12,147 | 12,317 | 11,853 | 12,377 | 11,711 | 11,278 | 12,450 | 14,186 |
| Total net loans and acceptances | 251,139 | 252,732 | 253,616 | 251,487 | 250,719 | 248,409 | 244,822 | 240,316 | 238,372 |
| Residential mortgages | 148,930 | 149,985 | 151,096 | 151,044 | 151,408 | 150,460 | 149,304 | 146,426 | 144,264 |
| Credit card | 14,240 | 14,570 | 14,647 | 14,882 | 14,807 | 15,112 | 14,944 | 15,034 | 15,237 |
| Personal | 34,300 | 34,856 | 34,701 | 34,632 | 34,378 | 34,356 | 34,102 | 33,761 | 33,706 |
| Total net consumer loans | 197,470 | 199,411 | 200,444 | 200,558 | 200,593 | 199,928 | 198,350 | 195,221 | 193,207 |
| Non-residential mortgages | 7,260 | 7,368 | 7,293 | 7,314 | 7,320 | 7,348 | 7,050 | 6,854 | 6,807 |
| Financial institutions | 3,728 | 3,918 | 4,713 | 3,541 | 3,888 | 3,554 | 3,487 | 3,370 | 3,639 |
| Retail and wholesale | 3,149 | 3,266 | 3,339 | 3,280 | 3,033 | 3,046 | 3,254 | 3,104 | 2,721 |
| Business services | 5,095 | 4,852 | 4,847 | 4,762 | 4,426 | 4,761 | 4,596 | 4,475 | 4,279 |
| Manufacturing - capital goods | 1,495 | 1,503 | 1,574 | 1,515 | 1,451 | 1,425 | 1,427 | 1,360 | 1,195 |
| Manufacturing - consumer goods | 2,162 | 2,023 | 2,092 | 2,102 | 1,859 | 1,607 | 1,684 | 1,778 | 1,412 |
| Real estate and construction | 9,727 | 9,903 | 9,235 | 9,281 | 9,071 | 7,905 | 6,804 | 5,905 | 5,687 |
| Agriculture | 3,754 | 3,755 | 3,701 | 3,567 | 3,568 | 3,679 | 3,622 | 3,600 | 3,530 |
| Oil and gas | 3,739 | 3,653 | 3,882 | 3,436 | 3,391 | 3,297 | 3,144 | 2,546 | 2,734 |
| Mining | 706 | 664 | 675 | 480 | 457 | 472 | 490 | 237 | 269 |
| Forest products | 532 | 499 | 588 | 596 | 568 | 500 | 388 | 333 | 393 |
| Hardware and software | 576 | 486 | 235 | 312 | 293 | 339 | 329 | 347 | 555 |
| Telecommunications and cable | 519 | 400 | 385 | 389 | 308 | 285 | 228 | 246 | 329 |
| Publishing, printing and broadcasting | 341 | 393 | 430 | 473 | 450 | 446 | 494 | 352 | 422 |
| Transportation | 1,759 | 1,498 | 1,647 | 1,607 | 1,651 | 1,441 | 1,464 | 1,477 | 1,344 |
| Utilities | 1,989 | 2,041 | 1,661 | 1,286 | 1,189 | 1,192 | 1,015 | 1,126 | 992 |
| Education, health and social services | 2,052 | 1,981 | 1,773 | 1,833 | 1,824 | 1,823 | 1,762 | 1,727 | 1,416 |
| Governments | 1,679 | 1,649 | 1,610 | 1,599 | 1,769 | 1,686 | 1,553 | 1,437 | 1,415 |
| Others | 3,669 | 3,741 | 3,771 | 3,833 | 3,893 | 3,954 | 3,987 | 5,124 | 6,355 |
| Collective allowance allocated to business and government loans | (262) | (272) | (279) | (277) | (283) | (279) | (306) | (303) | (329) |
| Total net business and government loans, including acceptances | 53,669 | 53,321 | 53,172 | 50,929 | 50,126 | 48,481 | 46,472 | 45,095 | 45,165 |
| Total net loans and acceptances | 251,139 | 252,732 | 253,616 | 251,487 | 250,719 | 248,409 | 244,822 | 240,316 | 238,372 |

GROSS IMPAIRED LOANS

| (\$ millions) | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross impaired loans by portfolio: Consumer ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 481 | 472 | 494 | 511 | 521 | 524 | 513 | 507 | 528 |
| Personal | 276 | 267 | 269 | 278 | 294 | 291 | 285 | 286 | 298 |
| Total gross impaired loans - consumer | 757 | 739 | 763 | 789 | 815 | 815 | 798 | 793 | 826 |
| Business and government |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 88 | 101 | 90 | 88 | 79 | 75 | 72 | 70 | 72 |
| Financial institutions | 2 | 2 | 2 | 3 | 5 | 4 | 6 | 5 | 5 |
| Retail and wholesale | 37 | 33 | 21 | 22 | 24 | 24 | 33 | 39 | 30 |
| Business services | 249 | 254 | 263 | 288 | 298 | 287 | 267 | 251 | 237 |
| Manufacturing - capital goods | 55 | 48 | 44 | 46 | 46 | 49 | 46 | 46 | 61 |
| Manufacturing - consumer goods | 17 | 20 | 27 | 33 | 34 | 28 | 45 | 44 | 47 |
| Real estate and construction | 405 | 416 | 546 | 572 | 578 | 504 | 464 | 460 | 497 |
| Agriculture | 17 | 19 | 21 | 35 | 38 | 38 | 51 | 44 | 46 |
| Oil and gas | 1 | 54 | 56 | 1 | 1 | 1 | 7 | 15 | 16 |
| Mining | 1 | 1 | 2 | 3 | 2 | 3 | 2 | 1 | - |
| Forest products | - | 1 | 2 | 2 | 3 | 3 | 3 | 6 | 7 |
| Hardware and software | 2 | 2 | 8 | 13 | 13 | 13 | 9 | 9 | 9 |
| Telecommunications and cable | 1 | 1 | - | " | 1 | 25 | - | 1 | -" |
| Publishing, printing and broadcasting | 10 | 68 | 70 | 10 | 9 | 10 | 11 | 10 | 32 |
| Transportation | 103 | 104 | 34 | 33 | 36 | 36 | 38 | 34 | 38 |
| Utilities | 1 | 1 | 1 | 1 | - | - | - | - | - |
| Education, health and social services | 3 | 3 | 3 | 3 | 2 | 2 | 3 | 3 | 2 |
| Total gross impaired loans - business and government | 992 | 1,128 | 1,190 | 1,153 | 1,169 | 1,102 | 1,057 | 1,038 | 1,099 |
| Total gross impaired loans | 1,749 | 1,867 | 1,953 | 1,942 | 1,984 | 1,917 | 1,855 | 1,831 | 1,925 |
|  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans by geography: Consumer |  |  |  |  |  |  |  |  |  |
| Canada | 419 | 414 | 439 | 477 | 505 | 514 | 521 | 527 | 544 |
| Other countries | 338 | 325 | 324 | 312 | 310 | 301 | 277 | 266 | 282 |
|  | 757 | 739 | 763 | 789 | 815 | 815 | 798 | 793 | 826 |
| Business and government |  |  |  |  |  |  |  |  |  |
| Canada | 102 | 205 | 226 | 133 | 133 | 157 | 158 | 186 | 207 |
| United States | 323 | 334 | 304 | 321 | 319 | 270 | 262 | 271 | 292 |
| Other countries | 567 | 589 | 660 | 699 | 717 | 675 | 637 | 581 | 600 |
|  | 992 | 1,128 | 1,190 | 1,153 | 1,169 | 1,102 | 1,057 | 1,038 | 1,099 |
| Total gross impaired loans | 1,749 | 1,867 | 1,953 | 1,942 | 1,984 | 1,917 | 1,855 | 1,831 | 1,925 |

[^7]ALLOWANCE FOR CREDIT LOSSES
(\$ millions)
Allowance for credit losses by portfolio:

## Consumer

Residential mortgages
Personal

- Total individual allowance for credit losses on consumer loans


## Collective

Residential mortgages
Persona
"mmene Collective allowance for credit tosses on consumer loans - impaired
Collective allowance for credit losses on consumer loans - unimpaired
Total collective allowance for credit losses on consumer loans
Total allowance for credit losses on consumer loans

Individual
Non-residential mortgages
-mmenmennancial institutions

-     - Remamail and wholesale
-..masiness services
Manufacturing - capital goods
Manufacturing - consumer goods
Real estate and construction
-     - Agriculture
- Oil and gas
-     - Forest products

Hardware and software
$=-=$ Telecommunications and cable

Transportation
Utilities
Education, health and social services
" Total individual allowance for credit losses on business and government loans

| Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

## Collective

Collective allowance for credit losses on business and government loans - impaired
Collective allowance for credit losses on business and government loans - unimpaired
Total collective allowance for credit losses on business and government loans
Total allowance for credit losses on business and government loans

## Undrawn credit facilities ${ }^{2}$

Collective allowance for credit losses on undrawn credit facilities

Includes allowance relating to personal. scored small business loans and mortgages that are greater than 90 days delinquent
${ }^{2}$ Included in Other liabilities on the consolidated balance sheet.

ALLOWANCE FOR CREDIT LOSSES
(\$ millions)

| Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Total individual allowance for credit losses <br> By geography: <br> Consumer loans <br> Canada | 9 | 8 | 8 | 9 | 9 | 9 | 10 | 9 | 7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business and government loans |  |  |  |  |  |  |  |  |  |
| Canada | 38 | 72 | 74 | 58 | 55 | 57 | 72 | 85 | 81 |
| United States | 175 | 186 | 148 | 129 | 119 | 98 | 100 | 97 | 101 |
| Other countries | 224 | 209 | 255 | 241 | 228 | 202 | 179 | 163 | 165 |
|  | 437 | 467 | 477 | 428 | 402 | 357 | 351 | 345 | 347 |
|  | 446 | 475 | 485 | 437 | 411 | 366 | 361 | 354 | 354 |
| Total individual allowance for credit losses By portfolio: |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Consumer loans | 9 | 8 | 8 | 9 | 9 | 9 | 10 | 9 | 7 |
| Business and government loans | 437 | 467 | 477 | 428 | 402 | 357 | 351 | 345 | 347 |
|  | 446 | 475 | 485 | 437 | 411 | 366 | 361 | 354 | 354 |
| Total collective allowance for credit losses By geography: Consumer loans |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Canada | 1,043 | 1,048 | 1,062 | 1,087 | 1,101 | 1,107 | 1,106 | 1,124 | 1,140 |
| Other countries | 69 | 65 | 58 | 55 | 54 | 51 | 46 | 48 | 51 |
|  | 1,112 | 1,113 | 1,120 | 1,142 | 1,155 | 1,158 | 1,152 | 1,172 | 1,191 |
| Business and government loans |  |  |  |  |  |  |  |  |  |
| Canada | 206 | 211 | 209 | 212 | 212 | 205 | 228 | 227 | 236 |
| United States | 36 | 38 | 48 | 46 | 51 | 54 | 60 | 60 | 71 |
| Other countries | 20 | 23 | 22 | 19 | 20 | 20 | 18 | 16 | 22 |
|  | 262 | 272 | 279 | 277 | 283 | 279 | 306 | 303 | 329 |
|  | 1,374 | 1,385 | 1,399 | 1,419 | 1,438 | 1,437 | 1,458 | 1,475 | 1,520 |
| Total collective allowance for credit losses By portfolio: |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Consumer loans | 1,112 | 1,113 | 1,120 | 1,142 | 1,155 | 1,158 | 1,152 | 1,172 | 1,191 |
| Business and government loans | 262 | 272 | 279 | 277 | 283 | 279 | 306 | 303 | 329 |
| Undrawn credit facilities ${ }^{1}$ | 1,374 | 1,385 | 1,399 | 1,419 | 1,438 | 1,437 | 1,458 | 1,475 | 1,520 |
|  | 61 | 56 | 52 | 48 | 46 | 48 | 49 | 49 | 63 |
|  | 1,435 | 1,441 | 1,451 | 1,467 | 1,484 | 1,485 | 1,507 | 1,524 | 1,583 |

${ }^{1}$ Included in Other liabilities on the consolidated balance sheet.

NET IMPAIRED LOANS
(\$ millions)

| (\$ millions) | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net impaired loans by portfolio: Consumer |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 430 | 427 | 454 | 471 | 485 | 491 | 485 | 477 | 501 |
| Personal | 94 | 83 | 82 | 89 | 111 | 110 | 103 | 102 | 107 |
| Total net impaired loans - consumer | 524 | 510 | 536 | 560 | 596 | 601 | 588 | 579 | 608 |
| Business and government |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 63 | 77 | 51 | 48 | 43 | 46 | 48 | 53 | 55 |
| Financial institutions | 1 | 1 | - | 2 | 3 | 2 | 3 | 3 | 3 |
| Retail and wholesale | 15 | 12 | 6 | 4 | 6 | 7 | 7 | 12 | 8 |
| Business services | 139 | 148 | 138 | 183 | 196 | 184 | 169 | 163 | 154 |
| Manufacturing - capital goods | 12 | 6 | 3 | 5 | 5 | 8 | 26 | 27 | 39 |
| Manufacturing - consumer goods | 10 | 14 | 15 | 21 | 27 | 20 | 26 | 21 | 24 |
| Real estate and construction | 238 | 246 | 349 | 386 | 406 | 381 | 336 | 335 | 367 |
| Agriculture | 12 | 12 | 13 | 25 | 28 | 21 | 32 | 27 | 28 |
| Oil and gas | - | 29 | 44 | - | - | - | - | 4 | 5 |
| Mining | 1 | 1 | 1 | 1 | - | 2 | 1 | - | - |
| Forest products | - | 1 | - | - | 1 | 1 | 1 | 1 | - |
| Hardware and software | - | - | - | 1 | 1 | 1 | 1 | - | 1 |
| Telecommunications and cable | - | - | - | - | - | 20 | - | - | - |
| Publishing, printing and broadcasting | - | 46 | 49 | 1 | - | - | 1 | - | 20 |
| Transportation | 43 | 42 | 18 | 17 | 21 | 21 | 21 | 17 | 19 |
| Utilities | - | - | 1 | 1 | - | - | - | - | - |
| Education, health and social services | - | 1 | 1 | 1 | - | - | 1 | 1 | - |
| Total net impaired loans - business and government | 534 | 636 | 689 | 696 | 737 | 714 | 673 | 664 | 723 |
| Total net impaired loans | 1,058 | 1,146 | 1,225 | 1,256 | 1,333 | 1,315 | 1,261 | 1,243 | 1,331 |
| Net impaired loans by geography: Consumer |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Canada | 242 | 237 | 260 | 293 | 332 | 343 | 349 | 350 | 366 |
| Other countries | 282 | 273 | 276 | 267 | 264 | 258 | 239 | 229 | 242 |
|  | 524 | 510 | 536 | 560 | 596 | 601 | 588 | 579 | 608 |
| Business and government Canada | Business and government |  |  |  |  |  |  |  | 97 |
| United States | 148 | 148 | 156 | 192 | 200 | 172 | 162 | 174 | 191 |
| Other countries | 343 | 380 | 405 | 458 | 489 | 473 | 458 | 418 | 435 |
|  | 534 | 636 | 689 | 696 | 737 | 714 | 673 | 664 | 723 |
| Total net impaired loans | 1,058 | 1,146 | 1,225 | 1,256 | 1,333 | 1,315 | 1,261 | 1,243 | 1,331 |

${ }^{1}$ Net impaired loans is calculated by deducting the individual allowance and the portion of collective allowance relating to impaired loans, which are generally loans that are past 90 days in arrears, from gross impaired loans.

CHANGES IN GROSS IMPAIRED LOANS

| (\$ millions) | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{gathered} 2012 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ | $\begin{array}{r} 2011 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 739 | 763 | 789 | 815 | 815 | 798 | 793 | 826 | 854 | 815 | 854 |
| Business and government | 1,128 | 1,190 | 1,153 | 1,169 | 1,102 | 1,057 | 1,038 | 1,099 | 1,080 | 1,102 | 1,080 |
|  | 1,867 | 1,953 | 1,942 | 1,984 | 1,917 | 1,855 | 1,831 | 1,925 | 1,934 | 1,917 | 1,934 |
| New additions Consumer | 376 | 375 | 397 | 436 | 438 | 446 | 452 | 456 | 438 | 1,646 | 1,792 |
| Business and government | 65 | 158 | 156 | 60 | 116 | 136 | 117 | 83 | 95 | 490 | 431 |
| Returned to performing status, repaid or sold Consumer | 441 | 533 | 553 | 496 | 554 | 582 | 569 | 539 | 533 | 2,136 | 2,223 |
|  | (89) | (126) | (137) | (168) | (134) | (149) | (139) | (197) | (169) | (565) | (654) |
| Business and government | (134) | (113) | (82) | (47) | (31) | (8) | (57) | (127) | (59) | (273) | (251) |
|  | (223) | (239) | (219) | (215) | (165) | (157) | (196) | (324) | (228) | (838) | (905) |
| Write-off Consumer ${ }^{1}$ | (269) | (273) | (286) | (294) | (304) | (280) | (308) | (292) | (297) | $(1,157)$ | $(1,177)$ |
| Business and government | (67) | (107) | (37) | (29) | (18) | (83) | (41) | (17) | (17) | (191) | (158) |
| Gross impaired loans at end of period Consumer | (336) | (380) | (323) | (323) | (322) | (363) | (349) | (309) | (314) | $(1,348)$ | $(1,335)$ |
|  | 757 | 739 | 763 | 789 | 815 | 815 | 798 | 793 | 826 | 739 | 815 |
| Business and government | 992 | 1,128 | 1,190 | 1,153 | 1,169 | 1,102 | 1,057 | 1,038 | 1,099 | 1,128 | 1,102 |
|  | 1,749 | 1,867 | 1,953 | 1,942 | 1,984 | 1,917 | 1,855 | 1,831 | 1,925 | 1,867 | 1,917 |

CHANGES IN ALLOWANCE FOR CREDIT LOSSES

| (\$ millions) | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{array}{r} 2012 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2011 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total allowance at beginning of period | 1,916 | 1,936 | 1,904 | 1,895 | 1,851 | 1,868 | 1,878 | 1,937 | 1,950 | 1,851 | 1,950 |
| Write-offs | (336) | (380) | (323) | (323) | (322) | (363) | (349) | (309) | (314) | $(1,348)$ | $(1,335)$ |
| Recoveries | 44 | 43 | 44 | 43 | 40 | 36 | 37 | 36 | 36 | 170 | 145 |
| Provision for credit losses | 265 | 328 | 317 | 308 | 338 | 306 | 310 | 245 | 283 | 1,291 | 1,144 |
| Interest income on impaired loans | (9) | (10) | (10) | (11) | (16) | (10) | (12) | (12) | (14) | (47) | (48) |
| Other | 1 | (1) | 4 | (8) | 4 | 14 | 4 | (19) | (4) | (1) | (5) |
| Total allowance at end of period ${ }^{2}$ | 1,881 | 1,916 | 1,936 | 1,904 | 1,895 | 1,851 | 1,868 | 1,878 | 1,937 | 1,916 | 1,851 |
| Individual allowance | 446 | 475 | 485 | 437 | 411 | 366 | 361 | 354 | 354 | 475 | 366 |
| Collective allowance ${ }^{2}$ | 1,435 | 1,441 | 1,451 | 1,467 | 1,484 | 1,485 | 1,507 | 1,524 | 1,583 | 1,441 | 1,485 |
| Total allowance for credit losses | 1,881 | 1,916 | 1,936 | 1,904 | 1,895 | 1,851 | 1,868 | 1,878 | 1,937 | 1,916 | 1,851 |

[^8]PAST DUE LOANS BUT NOT IMPAIRED

| (\$ millions) | Q1/13 |  |  |  | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \hline \text { Less than } \\ 31 \text { days } \\ \hline \end{array}$ | $\begin{array}{r} 31 \text { to } 90 \\ \text { days } \\ \hline \end{array}$ | $\begin{array}{r} \text { Over } 90 \\ \text { days } \\ \hline \end{array}$ | Total | Total | Total | Total | Total | Total | Total | Total | Total |
| Residential mortgages | 1,801 | 679 | 255 | 2,735 | 2,732 | 2,931 | 2,943 | 3,009 | 3,103 | 3,335 | 3,298 | 3,535 |
| Personal | 459 | 107 | 25 | 591 | 564 | 595 | 586 | 619 | 619 | 652 | 653 | 687 |
| Credit card | 700 | 205 | 133 | 1,038 | 1,060 | 1,100 | 1,145 | 1,145 | 1,241 | 1,417 | 1,276 | 1,357 |
| Business and government | 124 | 99 | 19 | 242 | 284 | 302 | 345 | 306 | 256 | 322 | 496 | 721 |
|  | 3,084 | 1,090 | 432 | 4,606 | 4,640 | 4,928 | 5,019 | 5,079 | 5,219 | 5,726 | 5,723 | 6,300 |

${ }^{1}$ Past due loans are loans where repayment of principal or payment of interest is contractually in arrears.

PROVISION FOR CREDIT LOSSES

| (\$ millions) | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for credit losses by portfolio: |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Consumer |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 1 | - | - | - | (1) | - | - | - | - |
| Personal | - | - | - | - | - | - | 1 | 3 | - |
| Total provision for individual allowance on consumer loans | 1 | - | - | - | (1) | - | 1 | 3 | - |
| Business and government |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 1 | (7) | - | 3 | 5 | 4 | 8 | 2 | 1 |
| Financial institutions | - | 2 | (1) | - | - | "- | 17 | 1 | - |
| Retail and wholesale | 1 | 1 | 1 | 1 | 1 | (4) | (1) | 7 | - |
| Business services | 7 | 17 | 23 | 23 | 8 | 25 | 14 | 17 | 15 |
| Manufacturing - capital goods | 1 | (3) | - | 1 | 1 | 24 | (1) | (1) | (1) |
| Manufacturing - consumer goods | - | - | 1 | 4 | - | (4) | (1) | 1 | - |
| Real estate and construction | 19 | 12 | 21 | 18 | 52 | 7 | 6 | 1 | 5 |
| Agriculture | (1) | 1 | (2) | 1 | (7) | 2 | 2 | - | 4 |
| Oil and gas | (1) | 14 | 11 | - | (7) | - | (4) | (1) | - |
| Mining | - | (1) | " | - | 1 | - | - | 2 | - |
| Forest products | - | - | - | - | - | (1) | - | - | - |
| Hardware and software | - | - | 9 | - | - | 5 | - | - | - |
| Telecommunications and cable | - | "- | - | 1 | (5) | 5 | - | - | - |
| Publishing, printing and broadcasting | 2 | (1) | 12 | - | - | - | - | (2) | - |
| Transportation | - | 53 | - | - | 1 | 1 | - | - | (3) |
| Total provision for individual allowance on business and government loans | 29 | 88 | 75 | 52 | 57 | 64 | 40 | 27 | 21 |
| Total provision for individual allowance | 30 | 88 | 75 | 52 | 56 | 64 | 41 | 30 | 21 |
| Collective |  |  |  |  |  |  |  |  |  |
| Consumer |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 11 | 17 | 7 | 10 | 8 | 14 | 7 | 10 | 5 |
| Credit card | 154 | 156 | 167 | 179 | 193 | 180 | 197 | 183 | 186 |
| Personal | 68 | 68 | 71 | 71 | 70 | 65 | 64 | 63 | 72 |
| Provision for collective allowance on consumer loans - impaired ${ }^{1}$ | 233 | 241 | 245 | 260 | 271 | 259 | 268 | 256 | 263 |
| Provision for collective allowance on consumer loans - unimpaired | (3) | (8) | (21) | (14) | (7) | 1 | (15) | (13) | (4) |
| Total provision for collective allowance on consumer loans | 230 | 233 | 224 | 246 | 264 | 260 | 253 | 243 | 259 |
| Business and government |  |  |  |  |  |  |  |  |  |
| Provision for collective allowance on business and government loans - impaired ${ }^{1}$ | 6 | 11 | 8 | 12 | 14 | 7 | 17 | 12 | 8 |
| Provision for collective allowance on business and government loans - unimpaired | (1) | (4) | 10 | (2) | 4 | (25) | (1) | (40) | (5) |
| Total provision for collective allowance on business and government loans | 5 | 7 | 18 | 10 | 18 | (18) | 16 | (28) | 3 |
| Total provision for collective allowance | 235 | 240 | 242 | 256 | 282 | 242 | 269 | 215 | 262 |
| Total provision for credit losses | 265 | 328 | 317 | 308 | 338 | 306 | 310 | 245 | 283 |
| Provision for individual allowance by geography: |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Canada | 1 | - | - | - | (1) | - | 1 | 3 | - |
| Business and government |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| United States | 8 | 65 | 24 | 16 | 26 | 4 | 8 | 5 | 1 |
| Other countries | 17 | 7 | 17 | 31 | 33 | 50 | 24 | 14 | 17 |
|  | 29 | 88 | 75 | 52 | 57 | 64 | 40 | 27 | 21 |
| Total provision for individual allowance | 30 | 88 | 75 | 52 | 56 | 64 | 41 | 30 | 21 |

Includes provision for credit losses on: personal, scored small business loans and mortgages that are greater than 90 days delinquent; and net credit card write-offs.

NET WRITE-OFFS
(\$ millions)

| Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 | 8 | 5 | 3 | 4 | 4 | 7 | 3 | 3 |
| 154 | 156 | 167 | 179 | 193 | 180 | 197 | 183 | 186 |
| 69 | 69 | 72 | 71 | 69 | 64 | 70 | 72 | 75 |
| 228 | 233 | 244 | 253 | 266 | 248 | 274 | 258 | 264 |
| - | 5 | 2 | - | - | - | - | - | - |
| - | 1 | - | - | - | 1 | 16 | - | - |
| 3 | 5 | 6 | 3 | 3 | 10 | (2) | 5 | 4 |
| 3 | 40 | 6 | 17 | 3 | 44 | 10 | 4 | 5 |
| 1 | 2 | 1 | - | 1 | 2 | 1 | - | 1 |
| - | 4 | - | - | 1 | 8 | 3 | - | 1 |
| 17 | 35 | 5 | 3 | 5 | 5 | 5 | 2 | 1 |
| - | 1 | - | - | 1 | (1) | 1 | 1 | - |
| 25 | - | 1 | - | - | 6 | - | 1 | - |
| - | 2 | - | - | - | - | - | - | - |
| - | 1 | - | 1 | - | 1 | 2 | 1 | - |
| - | 6 | 13 | 1 | - | 1 | - | - | 1 |
| - | - | - | - | - | - | - | (1) | - |
| 14 | - | 1 | - | - | - | 1 | - | - |
| 1 | 2 | - | 2 | 1 | 3 | 1 | 1 | 1 |
| - | - | - | - | 1 | (1) | - | 1 | - |
| 64 | 104 | 35 | 27 | 16 | 79 | 38 | 15 | 14 |
| 292 | 337 | 279 | 280 | 282 | 327 | 312 | 273 | 278 |
| 225 | 227 | 242 | 251 | 264 | 248 | 269 | 251 | 262 |
| 3 | 6 | 2 | 2 | 2 | - | 5 | 7 | 2 |
| 228 | 233 | 244 | 253 | 266 | 248 | 274 | 258 | 264 |
| 49 | 28 | 30 | 14 | 13 | 37 | 30 | 12 | 14 |
| 15 | 24 | 5 | 1 | 3 | 6 | 5 | - | (1) |
| - | 52 | - | 12 | - | 36 | 3 | 3 | 1 |
| 64 | 104 | 35 | 27 | 16 | 79 | 38 | 15 | 14 |
| 292 | 337 | 279 | 280 | 282 | 327 | 312 | 273 | 278 |

CREDIT RISK FINANCIAL MEASURES

|  | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diversification ratios |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Consumer | 79\% | 79\% | 79\% | 80\% | 80\% | 80\% | 81\% | 81\% | 81\% |
| Business and government | 21\% | 21\% | 21\% | 20\% | 20\% | 20\% | 19\% | 19\% | 19\% |
| Canada | 92\% | 92\% | 92\% | 92\% | 92\% | 93\% | 93\% | 93\% | 92\% |
| United States | 3\% | 3\% | 3\% | 3\% | 3\% | 3\% | 2\% | 2\% | 2\% |
| Other countries | 5\% | 5\% | 5\% | 5\% | 5\% | 4\% | 5\% | 5\% | 6\% |
| Net loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 79\% | 79\% | 79\% | 80\% | 80\% | 80\% | 81\% | 81\% | 81\% |
| Business and government | 21\% | 21\% | 21\% | 20\% | 20\% | 20\% | 19\% | 19\% | 19\% |
| Canada | 92\% | 92\% | 92\% | 92\% | 92\% | 93\% | 93\% | 93\% | 92\% |
| United States | 3\% | 3\% | 3\% | 3\% | 3\% | 3\% | 2\% | 2\% | 2\% |
| Other countries | 5\% | 5\% | 5\% | 5\% | 5\% | 4\% | 5\% | 5\% | 6\% |


| Coverage ratios <br> Allowance for credit losses to gross ${ }^{1}$ <br> impaired loans and acceptances (GIL) - segmented and total Consumer | 31\% | 31\% | 30\% | 29\% | 27\% | 26\% | 26\% | 27\% | 26\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
| Business and government | 46\% | 44\% | 42\% | 40\% | 37\% | 35\% | 36\% | 36\% | 34\% |
| Total | 40\% | 39\% | 37\% | 35\% | 33\% | 31\% | 32\% | 32\% | 31\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |
| GIL-to-gross loans and acceptances | 0.69 \% | 0.73 \% | 0.76 \% | 0.77 \% | 0.79 \% | 0.77 \% | 0.75 \% | 0.76 \% | 0.80 \% |
| Net impaired loans and acceptances (NIL)-to-net loans and acceptances | 0.42 \% | " 0.45 \% | 0.48\% | 0.50\% | 0.53\% | 0.53 \% | 0.52\% | 0.52 \% | 0.56\% |
| Segmented NIL-to-segmented net loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 0.27 \% | 0.26 \% | 0.27 \% | 0.28 \% | 0.30 \% | 0.30 \% | 0.30 \% | 0.30 \% | 0.31 \% |
| Business and government | 0.99 \% | 1.19 \% | 1.30 \% | 1.37 \% | 1.47 \% | 1.47 \% | 1.45 \% | 1.47 \% | 1.60 \% |
| Canada | 0.12 \% | 0.15\% | 0.17\% | 0.15 \% | 0.16\% | 0.18\% | 0.18 \% | $0.19 \%$ | 0.21 \% |
| United States | 1.86 \% | 1.91 \% | 1.91 \% | 2.48 \% | 2.71 \% | $2.73 \%$ | 2.86 \% | 3.56 \% | 4.13 \% |
| Other countries | 5.24 \% | 5.38 \% | 5.53 \% | 6.12 \% | 6.08 \% | 6.24 \% | 6.18 \% | 5.20 \% | 4.77 \% |

[^9]OUTSTANDING DERIVATIVE CONTRACTS - NOTIONAL AMOUNTS
(\$ millions)


[^10]${ }^{2}$ Comprises forwards, futures, swaps, and options

FAIR VALUE OF FINANCIAL INSTRUMENTS
(\$ millions)


FAIR VALUE OF AFS SECURITIES

| (\$ millions) | Q1/13 |  | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unrealized net gains (losses) |  |  |  |  |  |  |  |  |  |  |
|  | Amortized cost | Fair value | 4 |  |  |  |  |  |  |  | $\rightarrow$ |
| AFS securities |  |  |  |  |  |  |  |  |  |  |  |
| Government debt (issued or guaranteed) | 18,188 | 18,265 | 77 | 120 | 129 | 95 | 215 | 137 | 147 | 28 | (1) |
| Asset / mortgage-backed securities | 1,689 | 1,703 | 14 | 30 | 25 | 29 | 53 | 63 | 60 | 31 | 43 |
| Debt | 5,172 | 5,239 | 67 | 55 | 60 | 25 | 5 | - | 2 | 3 | 18 |
| Equity | 394 | 671 | 277 | 271 | 288 | 301 | 295 | 318 | 489 | 399 | 379 |
|  | 25,443 | 25,878 | 435 | 476 | 502 | 450 | 568 | 518 | 698 | 461 | 439 |

FAIR VALUE OF DERIVATIVE INSTRUMENTS
(\$ millions)

| Q1/13 |  | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Fair value, net |  |  |  |  |  |  |  |  |
| Positive | Negative |  |  |  |  |  |  |  |  | $\rightarrow$ |
| 22,939 | 23,600 | (661) | $(1,310)$ | $(1,075)$ | (925) | $(1,255)$ | $(1,343)$ | 222 | (233) | (309) |
| 2,146 | 951 | 1,195 | 1,258 | 785 | 670 | 835 | 821 | 590 | (220) | (121) |
| 25,085 | 24,551 | 534 | (52) | (290) | (255) | (420) | (522) | 812 | (453) | (430) |
| 26,340 | 26,304 | 36 | (476) | 38 | (336) | (375) | 703 | 128 | (705) | (596) |

[^11]INTEREST RATE SENSITIVITY ${ }^{1,2}$

| within | Total |  |  | Non-interest |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3 to 12 | within | 1 to 5 | Over 5 | rate | Total |
| 3 months | months | 1 year | years | years | sensitive |  |



| 158,978 | 35,941 | 194,919 | 71,319 | 11,673 | 50,580 | 328,491 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $(9,826)$ | 4,146 | $(5,680)$ | 8,610 | - | $(2,930)$ | - |
| $(165,123)$ | $(36,839)$ | $(201,962)$ | $(51,039)$ | $(13,194)$ | $(62,296)$ | $(328,491)$ |
| 18,063 | $(20,867)$ | $(2,804)$ | $(25,021)$ | - | 27,825 | - |
| $(22,968)$ | 22,591 | (377) | $(1,086)$ | 1,463 | - | - |
| $(20,876)$ | 4,972 | $(15,904)$ | 2,783 | (58) | 13,179 | - |
| 48,462 | 1,951 | 50,413 | 5,284 | 2,614 | 5,981 | 64,292 |
| $(35,684)$ | $(4,959)$ | $(40,643)$ | $(14,654)$ | $(1,200)$ | $(7,795)$ | $(64,292)$ |
| $(16,119)$ | 5,374 | $(10,745)$ | 11,879 | $(1,134)$ | - | - |
| $(3,341)$ | 2,366 | (975) | 2,509 | 280 | $(1,814)$ | - |
| $(24,217)$ | 7,338 | $(16,879)$ | 5,292 | 222 | 11,365 | - |
| $(14,629)$ | (616) | $(15,245)$ | 3,534 | (92) | 11,803 | - |
| $(2,324)$ | 1,679 | (645) | 2,566 | (89) | $(1,832)$ | - |
| $(16,953)$ | 1,063 | $(15,890)$ | 6,100 | (181) | 9,971 | - |
| $(17,037)$ | 1,552 | $(15,485)$ | 4,944 | 288 | 10,253 | - |
| $(4,484)$ | 3,712 | (772) | 1,688 | 692 | $(1,608)$ | - |
| $(21,521)$ | 5,264 | $(16,257)$ | 6,632 | 980 | 8,645 | - |
| $(19,225)$ | 2,707 | $(16,518)$ | 5,482 | 35 | 11,001 | - |
| (651) | (85) | (736) | 2,450 | 109 | $(1,823)$ | - |
| $(19,876)$ | 2,622 | $(17,254)$ | 7,932 | 144 | 9,178 | - |
| $(18,548)$ | 4,599 | $(13,949)$ | 4,940 | (175) | 9,184 | - |
| (329) | 1,385 | 1,056 | 967 | 16 | $(2,039)$ | - |
| $(18,877)$ | 5,984 | $(12,893)$ | 5,907 | (159) | 7,145 | - |
| $(8,824)$ | $(3,899)$ | $(12,723)$ | 7,325 | (685) | 6,083 | - |
| $(3,689)$ | 3,498 | (191) | 1,347 | 752 | $(1,908)$ | - |
| $(12,513)$ | (401) | $(12,914)$ | 8,672 | 67 | 4,175 | - |
| 13,976 | $(13,721)$ | 255 | $(4,792)$ | 705 | 3,832 | - |
| 1,742 | 1,107 | 2,849 | (459) | 203 | $(2,593)$ | - |
| 15,718 | $(12,614)$ | 3,104 | $(5,251)$ | 908 | 1,239 | - |
| 10,106 | $(17,714)$ | $(7,608)$ | 3,141 | (38) | 4,505 | - |
| 467 | (188) | 279 | 384 | 1,760 | $(2,423)$ | - |
| 10,573 | $(17,902)$ | $(7,329)$ | 3,525 | 1,722 | 2,082 | - |
| $(1,534)$ | $(5,145)$ | $(6,679)$ | 4,208 | (916) | 3,387 | - |
| $(1,767)$ | 2,602 | 835 | 221 | 1,269 | $(2,325)$ | - |
| $(3,301)$ | $(2,543)$ | $(5,844)$ | 4,429 | 353 | 1,062 | - |

[^12]|  | Q1/13 |  |
| :---: | :---: | :---: |
|  | Transitional basis | All-in-basis ${ }^{2}$ |
|  | 7,765 | 7,765 |
|  | 79 | 79 |
|  | 7,229 | 7,229 |
|  | (52) | (52) |
|  | 52 | n/a |
|  | 7,229 | 7,177 |
|  | 230 | 230 |
|  | (10) | (10) |
|  | 98 | n/a |
|  | 318 | 220 |
|  | - | 81 |
|  | 165 | n/a |
|  | n/a | $(1,643)$ |
|  | n/a | (632) |
|  | n/a | (431) |
|  | n/a | (405) |
|  | n/a | (52) |
|  | n/a | (82) |
|  | 15,556 | 12,077 |
|  | 881 | 881 |
|  | 2,255 | 2,255 |
|  | $\cdots$ | -............. 9 |
|  | $(1,643)$ | n/a |
|  | - 164 | n/a. |
|  | - | n/a |
|  | …......... 98 ( | n/a |
|  | (43) | (43) |
|  | 1,162 | 3,102 |
|  | 16,718 | 15,179 |
|  | 4,055 | 4,055 |
|  |  | 12 |
|  | 106 | 106 |
|  | (26) | $\mathrm{n} / \mathrm{a}$ |
|  | (164) | n/a |
|  | 3,971 | 4,173 |
|  | 20,689 | 19,352 |
|  | 134,821 | 126,366 |
|  | 11.5\% | 9.6\% |
|  | 12.4\% | 12.0\% |
|  | 15.3\% | 15.3\% |
|  | n/a | 7.0\% |
|  | n/a | n/a |
|  | n/a | n/a |
|  | 2,255 | 2,255 |
|  | 238 | 238 |
|  | 4,055 | 4,055 |
|  | 478 | 478 |

## Common Equity Tier 1 (CET1) capital

## Common shares

Contributed surplus
Retained earnings for accounting purposes
Less: Net after-tax fair value gain/(loss) arising from changes in institution's own credit risk including debit valuation allowance (DVA) on derivatives Reverse DVA on derivatives included above
Retained earnings for capital purposes
AOCI for accounting purposes
Less: Cash flow hedge reserve
Reverse foreign currency translation adjustments

AOCI for capital purpose
Common share capital issued by consolidated subsidiaries to third parties (amount allowed in CET1)
Certain non-controlling interest in subsidiaries
Regulatory adjustments
Goodwill, net of deferred tax liability
Intangibles, net of deferred tax liability
Defined benefit pension fund assets, net of deferred tax liability
Significant investments in financial institutions and deferred tax asset temporary differences
Other

## Additional Tier 1 (AT1) capital

Non-cumulative preferred shares ${ }^{3}$
Non qualifvina capital instruments subiect to phase out from 2013 to 20224
Non qualifying capital instruments subiect to phase out from 2013 to 2022 .
Tier 1 capital issued by consolidated subsidiaries to third parties (amount allowed in AT
Regulatory adjustments
Goodwill, net of deferred tax liability
Significant investments in financial institutions
Shortfall in allowance
Foreign currency translation adjustments
Other

## Tier 1 capital

Tier 2 capital
Subordinated indebtedness (net of amortization) subject to phase out from 2013 to 2022
Tier 2 capital issued by consolidated subsidiaries to third parties (amount allowed in Tier 2 )
Eligible allowance
Regulatory adjustments
Significant investments in financial institutions

## Total capital

Total risk-weighted asset
Capital ratios
Common Equity Tier 1 ratio
Tier 1 capital ratio
Total capital ratio
National target - All-in Basis
Common Equity Tier 1 ratio
Capital instruments subject to phase-out arrangements (only applicable between Jan 1, 2013 and Jan 1, 2022
Current cap on CET1 instruments subject to phase out arrangements
Amonn excluded from CET1 due to cap (excess over cap after redemptions and maturities
and
Amourt excluded AT1 due to cap (excess over cap atrer redemptions and maturities)
Cun enap on fie 2 instruments subject to phase out arrangements
Amount excluded from Tier 2 due to cap (excess over cap after redemptions and maturities
The Office of the Superintendent of Financial Institutions (OSFI) expects all instiutions to estabish targe
ratio and Total capital ratio are $8.5 \%$ and $10.5 \%$ respectively, to be established by the first quarter of 2014 .
All-in is defined by OSFI as capital calculated to include all of the regulatory adjustments that wir be required by 20, bu retaining ine and
${ }^{3}$ Comprises non-cumulative Class A Preferred Shares series $26,27,29$ which are treated as non-viabiily contingent capital in accordance with OSFI's capital adequacy guidelines.
"Comprises CIBC Tier 1 Notes - Series A due June 30,2108 and $\$ 300$ million of $10.25 \%$ CIBC Tier 1 Notes - Series B due June 30,2108 (together, the Tier 1 Notes) and non-cumulative prefered shares series $33,35,37$,
Natandicable

REGULATORY CAPITAL AND RATIOS - BASEL II ${ }^{1}$
(\$ millions)

| Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 7,751 | 7,727 | 7,681 | 7,537 | 7,376 | 7,254 | 7,116 | 6,951 |
| 85 | 87 | 86 | 87 | 90 | 89 | 90 | 96 |
| 7,042 | 6,719 | 6,276 | 5,873 | 7,605 | 7,208 | 6,801 | 6,509 |
| 274 | 549 | 823 | 1,097 | - | - | - | - |
| - | - | - | 1 | - | 1 | - | 2 |
| (88) | (74) | (122) | (66) | (650) | (796) | (829) | (640) |
| 1,706 | 2,006 | 2,006 | 2,306 | 2,756 | 2,756 | 3,156 | 3,156 |
| 1,678 | 1,672 | 1,617 | 1,679 | 1,600 | 1,575 | 1,596 | 1,599 |
| 172 | 167 | 163 | 163 | 164 | 156 | 156 | 163 |
| $(1,702)$ | (1,682) | $(1,671)$ | $(1,681)$ | $(1,894)$ | $(1,855)$ | $(1,847)$ | $(1,895)$ |
| - | - | - | - | (60) | (58) | (62) | (65) |
| (43) | (43) | (41) | (73) | - | - | - | - |
| (935) | (884) | (897) | (946) | (779) | (426) | (521) | (576) |
| 15,940 | 16,244 | 15,921 | 15,977 | 16,208 | 15,904 | 15,656 | 15,300 |
| 219 | 221 | 232 | 236 | 234 | 253 | 251 | 265 |
| 4,398 | 4,391 | 4,402 | 4,676 | 4,741 | 4,736 | 4,720 | 4,721 |
| 196 | 201 | 202 | 175 | 5 | 6 | 8 | 7 |
| 106 | 145 | 150 | 109 | 108 | 110 | 110 | 118 |
| (935) | (884) | (897) | (946) | (779) | (426) | (521) | (576) |
| - | - | - | - | (230) | (200) | (177) | (180) |
| 3,984 | 4,074 | 4,089 | 4,250 | 4,079 | 4,479 | 4,391 | 4,355 |
| 19,924 | 20,318 | 20,010 | 20,227 | 20,287 | 20,383 | 20,047 | 19,655 |
| 115,229 | 114,894 | 113,255 | 111,480 | 109,968 | 108,954 | 106,336 | 106,986 |
| 13.8\% | 14.1\% | 14.1\% | 14.3\% | 14.7\% | 14.6\% | 14.7\% | 14.3\% |
| 17.3\% | 17.7\% | 17.7\% | 18.1\% | 18.4\% | 18.7\% | 18.9\% | 18.4\% |

## Tier 1 capital ${ }^{2}$

Common shares
.............. Contributed surplus
Retained earnings
Adjustment for transition to IFRS ${ }^{3}$
.........Net after-tax fair value losses arising from changes in institution's own credit risk
Foreign currency translation adjustments
Non-cumulative preferred shares
Innovative instruments
Certain non-controlling interests in subsidiaries
Goodwill
Gains on sale of applicable securitized assets
Other deductions
50/50 deductions from each of Tier 1 and Tier $2^{5}$ $\qquad$

## Tier 2 capital ${ }^{2}$

Perpetual subordinated indebtedness
Other subordinated indebtedness (net of amortization)
Net after-tax unrealized holding gains on AFS equity securities
Eligible allowance
50/50 deductions from each of Tier 1 and Tier $2^{5}$
Investment in insurance activities ${ }^{5}$

## Total regulatory capital

Total risk-weighted assets
Tier 1 capital ratio
Total capital ratio
 $10 \%$, respectively.
${ }^{2}$ Excludes short trading positions in CIBC capital instruments.
${ }^{3}$ Incorporates OSFI's IFRS transitional relief election over five quarters starting November 1, 2011
 Notes). The Tier 1 Notes qualify as our Tier 1 regulatory capital.

 rules.

| (\$ billions) | Q1/13 |  | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Basel III |  | Basel II |  |  |  |  |  |  |  |
|  | Transitional basis | basis ${ }^{1}$ |  |  |  |  |  |  |  |  |
| Credit risk |  |  |  |  |  |  |  |  |  |  |
| Standardized approach |  |  |  |  |  |  |  |  |  |  |
| Corporate | 3.4 | 3.4 | 3.7 | 3.8 | 3.7 | 3.7 | 3.7 | 3.8 | 3.5 | 4.0 |
| Sovereign | 0.7 | 0.7 | 0.7 | 0.7 | 0.7 | 0.7 | 0.7 | 0.7 | 0.6 | 0.4 |
| Banks | 0.2 | 0.2 | 0.2 | 0.2 | 0.1 | 0.2 | 0.4 | 0.3 | 0.4 | 0.4 |
| Real estate secured personal lending | 1.6 | 1.6 | 1.6 | 1.6 | 1.7 | 1.7 | 1.7 | 1.6 | 1.6 | 1.6 |
| Other retail | 1.6 | 1.6 | 1.7 | 1.8 | 1.8 | 1.9 | 2.0 | 2.0 | 2.1 | 2.3 |
|  | 7.5 | 7.5 | 7.9 | 8.1 | 8.0 | 8.2 | 8.5 | 8.4 | 8.2 | 8.7 |
| AIRB approach |  |  |  |  |  |  |  |  |  |  |
| Corporate | 39.7 | 39.7 | 39.3 | 39.1 | 37.6 | 36.1 | 35.0 | 33.3 | 31.4 | 31.4 |
| Sovereign | 1.8 | 1.8 | 1.7 | 1.7 | 1.8 | 1.8 | 1.5 | 1.5 | 1.8 | 1.6 |
| Banks | 4.1 | 4.1 | 2.8 | 3.0 | 3.3 | 2.8 | 3.1 | 3.2 | 3.8 | 4.0 |
| Real estate secured personal lending | 5.6 | 5.6 | 4.8 | 5.1 | 4.8 | 4.7 | 4.9 | 5.0 | 4.5 | 4.3 |
| Qualifying revolving retail | 15.9 | 15.9 | 15.9 | 14.7 | 14.7 | 15.4 | 15.5 | 15.7 | 14.3 | 14.5 |
| Other retail | 5.0 | 5.0 | 5.0 | 5.8 | 5.8 | 5.7 | 5.8 | 5.8 | 5.8 | 5.6 |
| Equity | 0.9 | 0.9 | 0.9 | 0.9 | 0.8 | 0.8 | 0.6 | 0.6 | 0.5 | 0.6 |
| Trading book | 2.9 | 2.9 | 2.1 | 2.4 | 2.6 | 2.8 | 2.6 | 2.2 | 2.3 | 2.2 |
| Securitization | 3.0 | 3.0 | 2.6 | 2.7 | 2.7 | 2.4 | 2.1 | 2.2 | 2.3 | 2.5 |
| Adjustment for scaling factor | 4.7 | 4.7 | 4.5 | 4.5 | 4.4 | 4.4 | 4.3 | 4.2 | 4.0 | 4.0 |
|  | 83.6 | 83.6 | 79.6 | 79.9 | 78.5 | 76.9 | 75.4 | 73.7 | 70.7 | 70.7 |
| Other credit risk-weighted assets ${ }^{2}$ | 13.8 | 12.5 | 5.9 | 5.7 | 5.7 | 5.5 | 6.2 | 6.6 | 6.4 | 6.6 |
| Total credit risk | 104.9 | 103.6 | 93.4 | 93.7 | 92.2 | 90.6 | 90.1 | 88.7 | 85.3 | 86.0 |
| Market risk (Internal Models and IRB Approach) ${ }^{3}$ | 4.0 | 4.0 | 3.0 | 3.1 | 2.8 | 2.5 | 1.7 | 2.1 | 2.6 | 2.6 |
| Operational risk (Advanced Measurement Approach) | 18.8 | 18.8 | 18.8 | 18.1 | 18.3 | 18.4 | 18.2 | 18.2 | 18.4 | 18.4 |
| Floor adjustment | 7.1 | - | - | - | - | - | - | - | - | - |
| Total risk-weighted assets | 134.8 | 126.4 | 115.2 | 114.9 | 113.3 | 111.5 | 110.0 | 109.0 | 106.3 | 107.0 |

[^13]GROSS CREDIT EXPOSURE (EXPOSURE AT DEFAULT) ${ }^{1}$
(\$ millions)

| Business and government portfolios Corporate |
| :---: |
| Drawn |
| Undrawn commitments |
| Repo-style transactions |
| Other off-balance sheet |
| OTC derivatives |

## Sovereign

Drawn
Undrawn commitments
Repo-stylie transactions
Other off-balance sheet
OTC derivatives
Banks
Drawn
Undrawn commitments
Repo-style transactions
Repo-style transactions
Other off-balance sheet
OTC derivatives
Gross business and government portfolios Less: Repo-style transaction collateral Net business and government portfolios

## Retail portfolios

Real estate secured personal lending Drawn
Undrawn commitments
Qualifying revolving retail
Drawn
Undrawn commitments

Other retail
Drawn
Undrawn commitments
Other off-balance sheet
Total retail portfolios
Securitization exposures
Gross credit exposure
Net credt action collateral
Net credit exposure

| Q1/13 | Q4/12 |  | Q3/12 |  | Q2/12 |  | Q1/12 |  | Q4/11 |  | Q3/11 |  | Q2/11 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AIRB  <br> approach Standardized <br> approach | AIRB approach | Standardized approach | AIRB approach | Standardized approach | $\begin{array}{r} \text { AIRB } \\ \text { approach } \end{array}$ | Standardized approach | $\begin{array}{r} \text { AIRB } \\ \text { approach } \end{array}$ | Standardized approach | AIRB approach | Standardized approach | AIRB approach | Standardized approach | AIRB approach | Standardized approach |

${ }^{1}$ Gross credit exposure after credit valuation adjustments for financial guarantors, and before allowance for credit losses.

CREDIT EXPOSURE - GEOGRAPHIC CONCENTRATION ${ }^{1}$

| (\$ millions) | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business and government Canada |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Drawn | 55,262 | 52,898 | 49,245 | 50,335 | 53,252 | 70,941 | 61,774 | 67,500 | 70,277 |
| Undrawn commitments | 27,491 | 27,772 | 28,414 | 27,322 | 26,821 | 25,421 | 24,646 | 23,879 | 22,636 |
| Repo-style transactions | 7,498 | 7,083 | 5,364 | 4,012 | 3,327 | 3,126 | 2,186 | 2,298 | 2,835 |
| Other off-balance sheet | 42,264 | 40,995 | 46,765 | 43,687 | 46,338 | 39,001 | 40,629 | 36,203 | 37,580 |
| OTC derivatives | 6,704 | 6,813 | 6,892 | 7,061 | 6,607 | 6,365 | 7,371 | 6,715 | 5,729 |
|  | 139,219 | 135,561 | 136,680 | 132,417 | 136,345 | 144,854 | 136,606 | 136,595 | 139,057 |
| United States |  |  |  |  |  |  |  |  |  |
| Drawn | 15,076 | 15,244 | 18,573 | 15,994 | 16,796 | 12,650 | 24,577 | 38,168 | 20,306 |
| Undrawn commitments | 4,255 | 3,927 | 3,625 | 3,502 | 3,239 | 3,397 | 3,007 | 2,822 | 2,661 |
| Repo-style transactions | 1,690 | 1,291 | 867 | 1,228 | 1,359 | 1,547 | 1,527 | 1,680 | 1,963 |
| Other off-balance sheet | 7,709 | 7,753 | 8,575 | 8,096 | 5,107 | 5,204 | 4,638 | 5,789 | 5,338 |
| OTC derivatives | 2,361 | 2,379 | 2,528 | 2,721 | 3,103 | 2,774 | 2,737 | 3,092 | 2,879 |
|  | 31,091 | 30,594 | 34,168 | 31,541 | 29,604 | 25,572 | 36,486 | 51,551 | 33,147 |
| Europe |  |  |  |  |  |  |  |  |  |
| Drawn | 3,460 | 3,358 | 4,707 | 4,134 | 4,050 | 5,086 | 6,043 | 8,070 | 7,956 |
| Undrawn commitments | 897 | 865 | 777 | 700 | 486 | 381 | 362 | 467 | 471 |
| Repo-style transactions | 251 | 127 | 80 | 664 | 237 | 429 | 373 | 431 | 343 |
| Other off-balance sheet | 3,985 | 3,303 | 2,955 | 4,895 | 3,656 | 5,050 | 5,821 | 6,886 | 6,535 |
| OTC derivatives | 4,586 | 4,672 | 4,733 | 4,708 | 5,055 | 4,664 | 4,310 | 3,827 | 3,960 |
|  | 13,179 | 12,325 | 13,252 | 15,101 | 13,484 | 15,610 | 16,909 | 19,681 | 19,265 |
| Other countries |  |  |  |  |  |  |  |  |  |
| Drawn | 4,325 | 4,166 | 4,376 | 3,975 | 3,657 | 3,508 | 3,724 | 3,669 | 4,754 |
| Undrawn commitments | 608 | 644 | 549 | 507 | 600 | 508 | 379 | 346 | 547 |
| Repo-style transactions | 299 | 285 | 124 | 118 | 68 | 82 | 161 | 86 | 163 |
| Other off-balance sheet | 157 | 271 | 219 | 268 | 206 | 184 | 265 | 761 | 615 |
| OTC derivatives | 747 | 562 | 502 | 509 | 472 | 626 | 444 | 351 | 479 |
|  | 6,136 | 5,928 | 5,770 | 5,377 | 5,003 | 4,908 | 4,973 | 5,213 | 6,558 |
|  | 189,625 | 184,408 | 189,870 | 184,436 | 184,436 | 190,944 | 194,974 | 213,040 | 198,027 |

[^14]CREDIT RISK ASSOCIATED WITH DERIVATIVES

| (\$ millions) | Q1/13 |  |  |  |  | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Current } \\ \hline \text { Trading } \\ \hline \end{gathered}$ | lacemen <br> ALM | $\xrightarrow[\text { Total }]{\text { cost }^{1}}$ | Credit equivalent amount ${ }^{2}$ | $\longleftarrow$ Risk-weighted amount |  |  |  |  |  |  |  |  |
| Interest rate derivatives |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward rate agreements | 72 | -...... | 72 | 28 | 6 | 4 | 17 | 8 | 10 | 7 | 7 | 7 | 7 |
| Swap contracts | 15,863 | 1,589 | 17,452 | 4,512 | 1,333 | 1,031 | 1,331 | 1,308 | 1,505 | 1,373 | 1,046 | 947 | 1,015 |
| Purchased options | 325 | 8 | 333 | 113 | 23 | 12 | 15 | 22 | 21 | 20 | 19 | 18 | 23 |
|  | 16,260 | 1,597 | 17,857 | 4,653 | 1,362 | 1,047 | 1,363 | 1,338 | 1,536 | 1,400 | 1,072 | 972 | 1,045 |
| Foreign exchange derivatives |  |  |  |  |  |  |  |  |  |  |  |  | 218 |
| Swap contracts | 3,540 | 455 | 3,995 | 3,278 | 881 | 604 | 672 | 720 | 731 | 770 | 729 | 725 | 689 |
| Purchased options | 118 | - | 118 | 65 | 30 | 24 | 26 | 26 | 20 | 32 | 31 | 37 | 31 |
|  | 5,327 | 522 | 5,849 | 4,831 | 1,307 | 883 | 927 | 993 | 1,018 | 1,098 | 1,037 | 1,055 | 938 |
| Credit derivatives ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Equity derivatives ${ }^{3}$ | 512 | - | 512 | 368 | 192 | 255 | 364 | 475 | 516 | 613 | 527 | 898 | 1,202 |
|  | 291 | 27 | 318 | 964 | 88 | 42 | 44 | 58 | 54 | 47 | 52 | 45 | 165 |
| Precious metal derivatives ${ }^{3}$ | 17 | - | 17 | 21 | 6 | 4 | 5 | 11 | 38 | 13 | 3 | 17 | 7 |
| Other commodity derivatives ${ }^{3}$ | 532 | - | 532 | 2,193 | 416 | 249 | 247 | 380 | 347 | 242 | 293 | 412 | 270 |
| Less: effect of master netting agreements | 22,939 | 2,146 | 25,085 | 13,030 | 3,371 | 2,480 | 2,950 | 3,255 | 3,509 | 3,413 | 2,984 | 3,399 | 3,627 |
|  | $(19,905)$ | - | $(19,905)$ | - | - | - | - | - | - | - | - | - | - |
| Total | 3,034 | 2,146 | 5,180 | 13,030 | 3,371 | 2,480 | 2,950 | 3,255 | 3,509 | 3,413 | 2,984 | 3,399 | 3,627 |

[^15]|  |  |  | Moody's <br> Grade |
| :--- | ---: | ---: | ---: |
| CIBC rating | Standard \& Poor's <br> equivalent | Investors Service <br> equivalent |  |
| Investment grade | $\mathbf{0 0 - 4 7}$ | AAA to BBB- | Aaa to Baa3 |
| Non-investment grade | $\mathbf{5 1 - 6 7}$ | BB+ to B- | Ba1 to B3 |
| Watchlist | $\mathbf{7 0 - 8 0}$ | CCC+ to CC | Caa1 to Ca |
| Default | $\mathbf{9 0}$ | D | C |

PD BANDS TO VARIOUS RISK LEVELS ${ }^{2}$

| Risk level | PD bands |
| :--- | ---: |
| Exceptionally low | $0.01 \%-0.20 \%$ |
| Very low | $0.21 \%-0.50 \%$ |
| Low | $0.51 \%-2.00 \%$ |
| Medium |  |
| High |  |
| Default |  |

[^16]
## CREDIT QUALITY OF AIRB EXPOSURE - BUSINESS AND GOVERNMENT PORTFOLIOS (RISK RATING METHOD)

| (\$ millions) | Q1/13 |  |  |  |  |  | Q4/12 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | EAD | $\begin{array}{r} \text { Notional of } \\ \text { undrawn } \\ \text { commitments } \end{array}$ | Exposure weightedaverage EAD \% | Exposure weightedaverage PD \% | Exposure weightedaverage LGD \% | Exposure weightedaverage risk weight \% | EAD | $\begin{array}{\|r} \text { Notional of } \\ \text { undrawn } \\ \text { commitments } \end{array}$ | Exposure weightedaverage EAD \% | Exposure weightedaverage PD \% | Exposure weightedaverage LGD \% | Exposure weightedaverage risk weight \% |
| Corporate |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment grade | 52,430 | 26,095 | 76\% | 0.18\% | 31\% | 28\% | 49,424 | 26,072 | 76\% | 0.18\% | 31\% | 29\% |
| Non-investment grade | 31,226 | 14,598 | 56\% | 1.55\% | 29\% | 57\% | 30,102 | 14,255 | 57\% | 1.54\% | 29\% | 56\% |
| Watchlist | 607 | 125 | 55\% | 17.94\% | 39\% | 190\% | 717 | 127 | 54\% | 16.13\% | 38\% | 177\% |
| Default | 725 | 45 | 54\% | 100.00\% | 41\% | 181\% | 816 | 27 | 43\% | 100.00\% | 44\% | 219\% |
|  | 84,988 | 40,863 | 69\% | 1.66\% | 31\% | 41\% | 81,059 | 40,481 | 69\% | 1.83\% | 31\% | 42\% |
| Sovereign |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment grade | 30,164 | 5,548 | 78\% | 0.02\% | 8\% | 3\% | 30,034 | 5,693 | 79\% | 0.02\% | 8\% | 2\% |
| Non-investment grade | 604 | 390 | 51\% | 1.39\% | 13\% | 27\% | 547 | 329 | 40\% | 1.07\% | 13\% | 25\% |
| Watchlist | - | - | - | - | - | - | - | - | - | - | - |  |
| Default | - | - | - | - | - | - | - | - | - | - | - | - |
|  | 30,768 | 5,938 | 76\% | 0.05\% | 8\% | 3\% | 30,581 | 6,022 | 77\% | 0.04\% | 8\% | 3\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment grade | 63,886 | 811 | 66\% | 0.10\% | 14\% | 8\% | 62,919 | 841 | 67\% | 0.10\% | 12\% | 6\% |
| Non-investment grade | 2,424 | 3 | 32\% | 2.24\% | 14\% | 35\% | 2,206 | 3 | 32\% | 1.88\% | 13\% | 28\% |
| Watchlist | 8 | 3 | 70\% | 15.27\% | 31\% | 142\% | 15 | 3 | 70\% | 15.17\% | 28\% | 126\% |
| Default | - | - | - | - | - | - | - | - | - | - | - | - |
|  | 66,318 | 817 | 66\% | 0.18\% | 14\% | 9\% | 65,140 | 847 | 67\% | 0.17\% | 12\% | 6\% |
|  | 182,074 | 47,618 | 70\% | 0.85\% | 21\% | 23\% | 176,780 | 47,350 | 70\% | 0.91\% | 20\% | 22\% |
| Commercial mortgages (Slotting approach) |  |  |  |  |  |  |  |  |  |  |  |  |
| Strong | 7,051 |  |  |  |  |  | 7,120 |  |  |  |  |  |
| Good | 347 |  |  |  |  |  | 350 |  |  |  |  |  |
| Satisfactory | 94 |  |  |  |  |  | 96 |  |  |  |  |  |
| Weak | 58 |  |  |  |  |  | 62 |  |  |  |  |  |
| Default | 1 |  |  |  |  |  | - |  |  |  |  |  |
|  | 7,551 |  |  |  |  |  | 7,628 |  |  |  |  |  |
| Total business and government | 189,625 |  |  |  |  |  | 184,408 |  |  |  |  |  |

[^17]CREDIT QUALITY OF AIRB EXPOSURE - BUSINESS AND GOVERNMENT PORTFOLIOS (RISK RATING METHOD)

| (\$ millions) | Q3/12 |  |  |  |  |  | Q2/12 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | EAD | $\begin{array}{r} \text { Notional of } \\ \text { undrawn } \\ \text { commitments } \end{array}$ | Exposure weightedaverage EAD \% | Exposure weightedaverage PD \% | Exposure weightedaverage LGD \% | Exposure weightedaverage risk weight \% | EAD | $\begin{array}{\|r\|} \text { Notional of } \\ \text { undrawn } \\ \text { commitments } \end{array}$ | Exposure weightedaverage EAD \% | Exposure weightedaverage PD \% | Exposure weightedaverage LGD \% | Exposure weightedaverage risk weight \% |
| Corporate |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment grade | 47,783 | 26,008 | 76\% | 0.18\% | 31\% | 30\% | 48,554 | 24,797 | 76\% | 0.18\% | 30\% | 27\% |
| Non-investment grade | 29,325 | 13,925 | 57\% | 1.58\% | 29\% | 57\% | 28,207 | 12,918 | 57\% | 1.65\% | 29\% | 57\% |
| Watchlist | 700 | 95 | 51\% | 16.11\% | 41\% | 199\% | 632 | 48 | 44\% | 16.41\% | 40\% | 193\% |
| Default | 819 | 55 | 45\% | 100.00\% | 43\% | 234\% | 911 | 73 | 48\% | 100.00\% | 39\% | 245\% |
|  | 78,627 | 40,083 | 69\% | 1.88\% | 31\% | 43\% | 78,304 | 37,836 | 69\% | 2.00\% | 30\% | 42\% |
| Sovereign |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment grade | 28,513 | 5,973 | 79\% | 0.02\% | 8\% | 2\% | 27,548 | 6,103 | 79\% | 0.02\% | 10\% | 3\% |
| Non-investment grade | 554 | 349 | 48\% | 0.94\% | 12\% | 24\% | 561 | 453 | 64\% | 0.90\% | 11\% | 23\% |
| Watchlist | - | - | - | - | - | - | - | - | - | 15.27\% | - |  |
| Default | - | - | - | - | - | - | - | - | - | 100.00\% | - | - |
|  | 29,067 | 6,322 | 77\% | 0.04\% | 8\% | 3\% | 28,109 | 6,556 | 78\% | 0.04\% | 10\% | 3\% |
| Banks |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment grade | 72,091 | 815 | 66\% | 0.10\% | 11\% | 5\% | 68,368 | 973 | 70\% | 0.11\% | 12\% | 6\% |
| Non-investment grade | 2,411 | 3 | 33\% | 2.27\% | 17\% | 38\% | 2,084 | 8 | 34\% | 2.28\% | 18\% | 39\% |
| Watchlist | 9 | 3 | 70\% | 15.27\% | 20\% | 90\% | 9 | 3 | 70\% | 15.27\% | 20\% | 93\% |
| Default | - | - | - | - | - | - | - | - | - | 100.00\% | - | - |
|  | 74,511 | 821 | 66\% | 0.18\% | 11\% | 6\% | 70,461 | 984 | 69\% | 0.17\% | 13\% | 7\% |
|  | 182,205 | 47,226 | 70\% | 0.89\% | 19\% | 22\% | 176,874 | 45,376 | 70\% | 0.96\% | 20\% | 22\% |
| Commercial mortgages (Slotting approach) |  |  |  |  |  |  |  |  |  |  |  |  |
| Strong | 7,115 |  |  |  |  |  | 7,169 |  |  |  |  |  |
| Good | 379 |  |  |  |  |  | 243 |  |  |  |  |  |
| Satisfactory | 99 |  |  |  |  |  | 80 |  |  |  |  |  |
| Weak | 72 |  |  |  |  |  | 68 |  |  |  |  |  |
| Default | - |  |  |  |  |  | 2 |  |  |  |  |  |
|  | 7,665 |  |  |  |  |  | 7,562 |  |  |  |  |  |
| Total business and government | 189,870 |  |  |  |  |  | 184,436 |  |  |  |  |  |

[^18]CREDIT QUALITY OF AIRB EXPOSURE - RETAIL PORTFOLIOS ${ }^{1}$

${ }^{1}$ Amounts are before allowance for credit losses and atter credit risk mitigation.

CREDIT QUALITY OF AIRB EXPOSURE - RETAIL PORTFOLIOS

| (\$ millions) | Q3/12 |  |  |  |  |  | Q2/12 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | EAD | $\begin{array}{r} \text { Notional of } \\ \text { undrawn } \\ \text { commitments } \end{array}$ | Exposure weighted average EAD \% | Exposure weightedaverage PD \% | Exposure weightedaverage LGD \% | Exposure weightedaverage risk weight \% | EAD | Notional of undrawn commitments | Exposure weightedaverage EAD \% | Exposure weightedaverage PD \% | Exposure weightedaverage LGD \% | Exposure weightedaverage risk weight \% |
| Real estate secured personal lending |  |  |  |  |  |  |  |  |  |  |  |  |
| Exceptionally low | 170,964 | 30,459 | 89\% | 0.03\% | 8\% | 1\% | 170,871 | 29,815 | 89\% | 0.03\% | 8\% | 1\% |
| Very low | 12,222 | 1,642 | 70\% | 0.36\% | 12\% | 7\% | 12,461 | 2,159 | 77\% | 0.36\% | 12\% | 7\% |
| Low | 10,266 | 1,532 | 45\% | 0.78\% | 20\% | 20\% | 9,889 | 1,508 | 44\% | 0.79\% | 20\% | 21\% |
| Medium | 1,558 | 145 | 62\% | 5.22\% | 14\% | 46\% | 894 | 135 | 63\% | 5.39\% | 15\% | 52\% |
| High | 170 | 5 | 70\% | 21.56\% | 15\% | 78\% | 174 | 5 | 75\% | 19.94\% | 15\% | 79\% |
| Default | 116 | - | - | 100.00\% | 15\% | 52\% | 115 | - | - | 100.00\% | 15\% | 49\% |
|  | 195,296 | 33,783 | 86\% | 0.21\% | 9\% | 3\% | 194,404 | 33,622 | 86\% | 0.19\% | 9\% | 3\% |
| Qualifying revolving credit |  |  |  |  |  |  |  |  |  |  |  |  |
| Exceptionally low | 34,825 | 38,621 | 73\% | 0.07\% | 91\% | 4\% | 34,437 | 38,040 | 73\% | 0.07\% | 91\% | 4\% |
| Very low | 7,720 | 8,322 | 64\% | 0.37\% | 91\% | 16\% | 7,771 | 8,354 | 64\% | 0.37\% | 91\% | 16\% |
| Low | 11,968 | 8,141 | 67\% | 0.98\% | 89\% | 33\% | 11,875 | 8,074 | 66\% | 0.98\% | 89\% | 33\% |
| Medium | 6,242 | 3,450 | 58\% | 3.88\% | 87\% | 85\% | 6,269 | 3,394 | 58\% | 3.89\% | 87\% | 85\% |
| High | 1,511 | 461 | 75\% | 23.38\% | 80\% | 177\% | 1,495 | 451 | 74\% | 23.41\% | 81\% | 177\% |
| Default | 178 | - | - | 100.00\% | 57\% | 101\% | 169 | - | - | 100.00\% | 59\% | 95\% |
|  | 62,444 | 58,995 | 70\% | 1.51\% | 90\% | 24\% | 62,016 | 58,313 | 70\% | 1.50\% | 90\% | 24\% |
| Other retail |  |  |  |  |  |  |  |  |  |  |  |  |
| Exceptionally low | 1,303 | 1,540 | 51\% | 0.08\% | 61\% | 13\% | 1,316 | 1,548 | 51\% | 0.07\% | 60\% | 13\% |
| Very low | 817 | 697 | 38\% | 0.37\% | 75\% | 45\% | 819 | 720 | 38\% | 0.37\% | 75\% | 45\% |
| Low | 4,275 | 285 | 42\% | 1.33\% | 44\% | 48\% | 4,380 | 292 | 42\% | 1.33\% | 43\% | 47\% |
| Medium | 2,299 | 97 | 40\% | 3.35\% | 76\% | 106\% | 2,303 | 104 | 40\% | 3.39\% | 75\% | 105\% |
| High | 364 | 73 | 40\% | 25.06\% | 75\% | 154\% | 382 | 81 | 40\% | 24.51\% | 75\% | 153\% |
| Default | 91 | - | - | 100.00\% | 71\% | 162\% | 108 | - | - | 100.00\% | 72\% | 144\% |
|  | 9,149 | 2,692 | 46\% | 3.50\% | 58\% | 62\% | 9,308 | 2,745 | 46\% | 3.67\% | 58\% | 62\% |
|  | 266,889 | 95,470 | 75\% | 0.63\% | 30\% | 10\% | 265,728 | 94,680 | 75\% | 0.62\% | 30\% | 10\% |

${ }^{1}$ Amounts are before allowance for credit losses and atter credit risk mitigation.

## AIRB CREDIT RISK EXPOSURE - LOSS EXPERIENCE

## Business and government portfolios

Corporate
Sovereign
Banks

Retail portfolios
Real estate secured personal lending
Qualifying revolving retail
Other retail

| Q1/13 |  | Q4/12 |  | Q3/12 |  | Q2/12 |  | Q1/12 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{array}{r} \text { Actual } \\ \text { loss rate } \end{array}$ | $\begin{array}{r} \text { Expected } \\ \text { loss rate } \end{array}$ | Actual loss rate | Expected loss rate | $\begin{array}{r} \text { Actual } \\ \text { loss rate } \end{array}$ | Expected loss rate ${ }^{1}$ | Actual loss rate ${ }^{1}$ | $\begin{gathered} \text { Expected } \\ \text { loss rate } \end{gathered}$ | Actual loss rate ${ }^{1}$ | Expected loss rate |
| 0.45\% | 0.60\% | 0.52\% | 0.64\% | 0.37\% | 0.66\% | 0.27\% | 0.71\% | 0.24\% | 0.74\% |
| - | - | - | - | - | - | - | - | - |  |
| - | 0.09\% | - | 0.13\% | - | 0.12\% | - | 0.12\% | - | 0.14\% |
| 0.01\% | 0.04\% | 0.02\% | 0.05\% | 0.02\% | 0.05\% | 0.02\% | 0.06\% | 0.02\% | 0.06\% |
| 3.53\% | 4.20\% | 3.60\% | 4.18\% | 3.71\% | 4.23\% | 3.77\% | 3.85\% | 3.74\% | 3.90\% |
| 1.49\% | 2.91\% | 1.52\% | 3.05\% | 1.51\% | 2.89\% | 1.55\% | 2.94\% | 1.53\% | 2.83\% |

Business and government portfolios
Corporate
Sovereign
Banks

## Retail portfolios

Real estate secured personal lending
Qualifying revolving retail
Other retail

| Q4/11 |  | Q3/11 |  | Q2/11 |  | Q1/11 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Actual loss rate ${ }^{1}$ | $\begin{array}{r} \text { Expected } \\ \text { loss rate }{ }^{1} \end{array}$ | Actual loss rate | Expected loss rate ${ }^{1}$ | Actual loss rate | Expected loss rate ${ }^{1}$ | Actual loss rate | Expected loss rate ${ }^{1}$ |
| 0.16\% | 0.76\% | 0.08\% | 0.77\% | 0.19\% | 0.87\% | 0.39\% | 0.95\% |
| - | - | - | - | - | - | - |  |
| - | 0.11\% | - | 0.09\% | - | 0.08\% |  | 0.08\% |
| 0.02\% | 0.06\% | 0.02\% | 0.06\% | 0.02\% | 0.05\% | 0.02\% | 0.06\% |
| 3.85\% | 3.96\% | 4.02\% | 3.99\% | 4.19\% | 4.09\% | 4.41\% | 4.14\% |
| 1.55\% | 1.79\% | 1.58\% | 1.70\% | 1.63\% | 1.91\% | 1.77\% | 2.02\% |

 beginning of the previous 12 month period. The expected loss rate represents the loss rate that was predicted by the Basel II parameter estimates at the beginning of the period defined above.
 loss rate that was predicted by the Basel II parameter estimates at the beginning of the period defined above.
Differences between actual and expected loss rates are due to the following reasons:
 to include a long time horizon and as a result, actual losses may exceed expected losses during an economic downturn and may fall below expected losses during times of economic growth.
${ }^{2}$ Business and government portfolios

${ }^{3}$ Retail portfolios:
Expected loss rate for real estate secured personal lending is significantly higher than actual loss experience due to conservative assumptions built into the model.
 for "Other retail" as at Q1/12 was due to the implementation of new expected loss methodology for small business in Q1/11

CREDIT EXPOSURE - MATURITY PROFILE

| (\$ millions) | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business and government portfolios |  |  |  |  |  |  |  |  |  |
| Corporate |  |  |  |  |  |  |  |  |  |
| Less than 1 year ${ }^{1}$ | 36,549 | 33,205 | 32,264 | 33,876 | 31,516 | 26,923 | 25,271 | 25,171 | 23,121 |
| $1-3$ years | 28,668 | 28,130 | 27,035 | 25,646 | 25,437 | 26,670 | 28,960 | 30,743 | 30,573 |
| 3-5 years | 26,789 | 27,046 | 26,718 | 26,087 | 24,343 | 21,251 | 16,756 | 12,359 | 11,561 |
| Over 5 years | 491 | 261 | 230 | 212 | 285 | 446 | 351 | 380 | 1,111 |
|  | 92,497 | 88,642 | 86,247 | 85,821 | 81,581 | 75,290 | 71,338 | 68,653 | 66,366 |
|  |  |  |  |  |  |  |  |  |  |
| Less than 1 year ${ }^{1}$ | 6,528 | 7,850 | 6,151 | 6,492 | 6,108 | 6,130 | 21,337 | 34,709 | 17,125 |
| 1-3 years | 8,419 | 8,301 | 13,426 | 9,303 | 12,821 | 20,640 | 12,638 | 16,823 | 20,071 |
| 3-5 years | 14,483 | 13,419 | 8,449 | 11,325 | 12,925 | 19,888 | 17,906 | 21,374 | 19,662 |
| Over 5 years | 1,379 | 1,051 | 1,080 | 1,028 | 1,034 | 983 | 885 | 818 | 770 |
|  | 30,809 | 30,621 | 29,106 | 28,148 | 32,888 | 47,641 | 52,766 | 73,724 | 57,628 |
| Banks |  |  |  |  |  |  |  |  |  |
| Less than 1 year ${ }^{1}$ | 49,206 | 47,446 | 55,556 | 51,397 | 50,389 | 48,480 | 50,993 | 49,562 | 50,807 |
| $1-3$ years | 13,719 | 15,909 | 16,516 | 16,137 | 16,572 | 15,275 | 16,416 | 17,900 | 17,404 |
| 3-5 years | 1,655 | 1,628 | 2,116 | 2,653 | 2,802 | 3,683 | 3,035 | 2,726 | 5,108 |
| Over 5 years | 1,739 | 162 | 329 | 280 | 204 | 575 | 426 | 475 | 714 |
|  | 66,319 | 65,145 | 74,517 | 70,467 | 69,967 | 68,013 | 70,870 | 70,663 | 74,033 |
| Total business and government portfolios | 189,625 | 184,408 | 189,870 | 184,436 | 184,436 | 190,944 | 194,974 | 213,040 | 198,027 |
| Retail portfolios |  |  |  |  |  |  |  |  |  |
| Real estate and secured personal lending |  |  |  |  |  |  |  |  |  |
| Less than 1 year ${ }^{1}$ | 63,949 | 75,856 | 74,840 | 72,084 | 70,850 | 60,623 | 59,467 | 59,864 | 57,703 |
| $1-3$ years | 62,510 | 55,580 | 54,401 | 54,226 | 51,809 | 24,593 | 27,131 | 28,060 | 27,657 |
| 3-5 years | 53,934 | 60,479 | 63,650 | 65,954 | 68,169 | 55,504 | 55,346 | 51,069 | 47,875 |
| Over 5 years | 2,389 | 2,378 | 2,405 | 2,140 | 2,168 | 2,297 | 2,554 | 2,726 | 2,876 |
|  | 182,782 | 194,293 | 195,296 | 194,404 | 192,996 | 143,017 | 144,498 | 141,719 | 136,111 |
| Qualifying revolving retail |  |  |  |  |  |  |  |  |  |
|  | 61,958 | 61,399 | 62,444 | 62,016 | 62,727 | 62,320 | 62,323 | 61,860 | 61,583 |
| Other retail |  |  |  |  |  |  |  |  |  |
| Less than 1 year ${ }^{1}$ | 8,458 | 8,528 | 8,617 | 8,740 | 8,590 | 8,675 | 8,774 | 8,711 | 8,656 |
| $1-3$ years | 384 | 416 | 431 | 459 | 495 | 507 | 569 | 610 | 618 |
| 3-5 years | 49 | 50 | 51 | 55 | 60 | 65 | 69 | 73 | 73 |
| Over 5 years | 46 | 48 | 50 | 54 | 52 | 50 | 49 | 55 | 59 |
|  | 8,937 | 9,042 | 9,149 | 9,308 | 9,197 | 9,297 | 9,461 | 9,449 | 9,406 |
| Total retail portfolios |  |  |  |  |  |  |  |  |  |
|  | 253,677 | 264,734 | 266,889 | 265,728 | 264,920 | 214,634 | 216,282 | 213,028 | 207,100 |
| Total credit exposure | 443,302 | 449,142 | 456,759 | 450,164 | 449,356 | 405,578 | 411,256 | 426,068 | 405,127 |

Total credit exposure
${ }^{1}$ Demand loans are included in the "Less than 1 year" category.

BUSINESS AND GOVERNMENT EXPOSURES (AIRB) BY INDUSTRY GROUPS ${ }^{1}$

| (\$ millions) |  |  |  |  |  | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 |  | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Drawn | Jndrawn itments | $\begin{aligned} & \text { o-style } \\ & \text { actions } \end{aligned}$ | Other offbalance sheet | OTC ivatives | Total | Total | Total | Total | Total | Total | Total | Total | Total |
| Commercial mortgages | 7,448 | 102 | - | - | - | 7,550 | 7,628 | 7,666 | 7,562 | 7,589 | 7,571 | 7,186 | 6,972 | 6,880 |
| Financial institutions | 16,982 | 2,686 | 6,418 | 48,975 | 9,948 | 85,009 | 83,426 | 94,579 | 89,495 | 87,013 | 81,981 | 83,460 | 83,323 | 87,360 |
| Retail and wholesale | 2,650 | 2,465 | - | 286 | 31 | 5,432 | 5,305 | 5,178 | 5,212 | 5,014 | 4,971 | 4,998 | 4,691 | 4,299 |
| Business services | 3,951 | 1,555 | 77 | 207 | 29 | 5,819 | 5,583 | 6,048 | 6,009 | 5,914 | 5,452 | 5,543 | 5,500 | 5,608 |
| Manufacturing - capital goods | 1,512 | 1,197 | - | 99 | 29 | 2,837 | 2,833 | 2,874 | 2,799 | 2,624 | 2,767 | 2,704 | 2,711 | 2,520 |
| Manufacturing - consumer goods | 2,211 | 884 | - | 131 | 21 | 3,247 | 3,019 | 3,205 | 3,033 | 2,762 | 2,603 | 2,750 | 2,843 | 2,284 |
| Real estate and construction | 10,119 | 3,973 | - | 833 | 61 | 14,986 | 15,011 | 14,270 | 13,860 | 13,530 | 12,573 | 11,334 | 10,014 | 9,449 |
| Agriculture | 3,531 | 1,143 | - | 45 | 24 | 4,743 | 4,718 | 4,709 | 4,693 | 4,452 | 4,393 | 4,353 | 4,313 | 4,170 |
| Oil and gas | 3,793 | 6,638 | - | 1,023 | 855 | 12,309 | 11,658 | 11,382 | 11,117 | 10,483 | 9,871 | 9,603 | 9,447 | 8,450 |
| Mining | 702 | 2,417 | - | 461 | 15 | 3,595 | 3,663 | 3,501 | 3,265 | 3,045 | 2,691 | 2,283 | 2,003 | 1,873 |
| Forest products | 507 | 446 | - | 139 | 29 | 1,121 | 1,125 | 1,179 | 1,124 | 1,133 | 1,115 | 910 | 835 | 953 |
| Hardware and software | 724 | 348 | 3 | 35 | 5 | 1,115 | 999 | 893 | 863 | 732 | 814 | 701 | 628 | 917 |
| Telecommunications and cable | 601 | 1,126 | - | 282 | 72 | 2,081 | 1,864 | 1,902 | 1,678 | 1,505 | 1,460 | 1,511 | 1,573 | 1,562 |
| Broadcasting, publishing, and printing | 332 | 251 | - | 185 | 2 | 770 | 846 | 918 | 951 | 937 | 926 | 861 | 805 | 913 |
| Transportation | 1,645 | 1,308 | 2 | 200 | 132 | 3,287 | 2,799 | 2,805 | 2,696 | 2,730 | 2,493 | 2,416 | 2,333 | 2,350 |
| Utilities | 1,674 | 2,755 | - | 805 | 392 | 5,626 | 5,768 | 5,441 | 4,927 | 4,513 | 4,226 | 3,947 | 3,661 | 3,493 |
| Education, health, and social services | 1,468 | 880 | 8 | 52 | 87 | 2,495 | 2,402 | 2,399 | 2,386 | 2,409 | 2,348 | 2,223 | 2,279 | 2,245 |
| Governments | 18,273 | 3,077 | 3,230 | 357 | 2,666 | 27,603 | 25,761 | 20,921 | 22,766 | 28,051 | 42,689 | 48,191 | 69,109 | 52,701 |
|  | 78,123 | 33,251 | 9,738 | 54,115 | 14,398 | 189,625 | 184,408 | 189,870 | 184,436 | 184,436 | 190,944 | 194,974 | 213,040 | 198,027 |

[^19]EAD UNDER THE STANDARDIZED APPROACH
(\$ millions)

| Risk-weight category |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $0 \%$ | $20 \%$ | $50 \%$ | $75 \%$ | $100 \%$ | Total |


| Corporate | - | - | - | - | 3,662 | 3,662 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sovereign | 2,043 | 28 | 217 | - | 550 | 2,838 |
| Banks | - | 720 | 148 | - | 13 | 881 |
| Real estate secured personal lending | - | - | - | 2,170 | - | 2,170 |
| Other retail | - | - | - | 1,982 | 134 | 2,116 |
|  | 2,043 | 748 | 365 | 4,152 | 4,359 | 11,667 |
|  |  |  |  |  |  |  |
| Q4/12 | 1,890 | 654 | 283 | 4,245 | 4,736 | 11,808 |
|  |  |  |  |  |  |  |
| Q3/12 | 1,770 | 622 | 244 | 4,360 | 4,849 | 11,845 |
|  |  |  |  |  |  |  |
| Q2/12 | 1,759 | 583 | 375 | 4,420 | 4,885 | 12,022 |
|  |  |  |  |  |  |  |
| Q1/12 | 1,691 | 835 | 458 | 4,514 | 4,721 | 12,219 |
|  |  |  |  |  |  |  |
| Q4/11 | 2,910 | 2,167 | 399 | 4,622 | 4,738 | 14,836 |
|  |  |  |  |  |  |  |
| Q3/11 | 2,992 | 1,884 | 318 | 4,579 | 4,792 | 14,565 |
|  |  |  |  |  |  |  |
| Q2/11 | 2,676 | 1,696 | 432 | 4,683 | 4,381 | 13,868 |
|  |  |  |  |  |  |  |
| Q1/11 | 2,520 | 1,861 | 385 | 4,925 | 4,674 | 14,365 |

EXPOSURE COVERED BY GUARANTEES AND CREDIT DERIVATIVES ${ }^{1}$

| (\$ millions) | Q1/13 |  |  | Q4/12 |  |  | Q3/12 |  |  | Q2/12 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Provider of guarantees/ credit derivatives |  |  | Provider of guarantees/ credit derivatives |  |  | Provider of guarantees/ credit derivatives |  |  | Provider of guarantees/ credit derivatives |  |  |
|  | Corporate | Sovereign | Bank | Corporate | Sovereign | Bank | Corporate | Sovereign | Bank | Corporate | Sovereign | Bank |
| Corporate | 2,195 | 1,050 | 121 | 2,018 | 864 | 124 | 2,079 | 816 | 85 | 1,880 | 1,289 | 164 |
| Sovereign | - | 11,879 | - | - | 9,473 | - | 6 | 4,726 | - | - | 4,646 | - |
| Banks | 9 | 518 | 1,522 | - | 629 | 888 | 1,251 | 1,714 | 9 | - | 1,734 | 1,814 |
| Real estate secured personal lending | 739 | 108,754 | - | 773 | 109,379 | - | 808 | 111,313 | - | 847 | 113,295 |  |
| Other retail | - | 57 | - | - | 62 | - | - | 67 | - | - | 73 | - |
| (\$ millions) | 2,943 | 122,258 | 1,643 | 2,791 | 120,407 | 1,012 | 4,144 | 118,636 | 94 | 2,727 | 121,037 | 1,978 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Q1/12 |  |  | Q4/11 |  |  | Q3/11 |  |  | Q2/11 |  |  |
|  | Provider of guarantees/ credit derivatives |  |  | Provider of guarantees/ credit derivatives |  |  | Provider of guarantees/ credit derivatives |  |  | Provider of guarantees/ credit derivatives |  |  |
|  | Corporate | Sovereign | Bank | Corporate | Sovereign | Bank | Corporate | Sovereign | Bank | Corporate | Sovereign | Bank |
| Corporate | 1,780 | 1,340 | 162 | 1,717 | 1,532 | 128 | 1,650 | 1,815 | 376 | 1,309 | 1,576 | 678 |
| Sovereign | - | 5,616 | $\cdots$ | - | 1,907 | - | - | 2,375 | - | - | 2,870 | - |
| Banks | - | 2,687 | 782 | - | 3,362 | 508 | - | 3,305 | 1,577 | - | 3,524 | 1,277 |
| Real estate secured personal lending | 803 | 114,453 | - | 550 | 83,171 | - | 556 | 80,717 | - | 520 | 77,407 | 1-7- |
| Other retail | - | 80 | - | - | 86 | - | - | 93 | - | - | 101 | - |
|  | 2,583 | 124,176 | 944 | 2,267 | 90,058 | 636 | 2,206 | 88,305 | 1,953 | 1,829 | 85,478 | 1,955 |

${ }^{1}$ This table provides information on credit mitigants against exposures analyzed under the AIRB approach.

EXPOSURES SECURITIZED AS ORIGINATOR
(\$ millions)

## Securitized

Sold

| Q1/13 |  |  | Q4/12 |  |  | Q3/12 | Q2/12 | Q1/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgages Prime and Near Prime / Alt-A program | Commercial mortgages | Total | Residential mortgages Prime and Near Prime / Alt-A program ${ }^{1}$ | Commercial mortgages | Total | Total | Total | Total |
| - | 285 | 285 | - | 300 | 300 | 307 | 1,158 | 1,194 |
| - | 285 | 285 | - | 300 | 300 | 307 | 1,158 | 1,194 |
| - | - | - | - | - | - | - | 13 | 15 |
| - | - | - | - | - | - | - | 1 |  |

Net write-offs for the period
(\$ millions)

Securitized
Sold

| Q4/11 |  |  | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgages | $\begin{array}{r} \text { Commercial } \\ \text { mortgages } \\ \hline \end{array}$ | Total | Total | Total | Total |
| 50,607 | 360 | 50,967 | 48,161 | 49,458 | 50,372 |
| 31,462 | 360 | 31,822 | 31,523 | 31,236 | 30,593 |
| 247 | - | 247 | 258 | 264 | 275 |
| 4 | - | 4 | 1 |  | 1 |

Net write-offs for the period
$s^{2}$
${ }^{1}$ Commencing Q3/12, these are no longer risk-weighted under the securitization approach.
${ }^{2}$ Other past due loans are loans with repayment of principal and payment of interest overdue for over 90 days.

BANK SPONSORED MULTI-SELLER CONDUITS EXPOSURE

| (\$ millions) | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Asset amount |  |  |  |  |  |  |  |  |
| Canadian residential mortgages | - | 17 | 36 | 84 | 134 | 182 | 245 | 307 | 379 |
| Auto leases | 257 | 251 | 221 | 197 | 173 | 130 | 125 | 106 | 111 |
| Franchise loans | 366 | 402 | 406 | 400 | 361 | 406 | 433 | 455 | 432 |
| Credit cards | 525 | 525 | 525 | 525 | 525 | 525 | 525 | 525 | 525 |
| Equipment leases/loans | 182 | 200 | 157 | 143 | 88 | 2 | 3 | 19 | 28 |
| Trade receivables | - | 31 | 78 | 77 | 58 | 70 | 57 | 68 | 30 |
| Dealer floorplan | 200 | 200 | - | - | - | - | - | - | - |
|  | 1,530 | 1,626 | 1,423 | 1,426 | 1,339 | 1,315 | 1,388 | 1,480 | 1,505 |
| Impaired and other past due loans ${ }^{1}$ | 16 | 16 | 17 | 18 | 17 | 16 | 21 | 22 | 25 |

## TOTAL SECURITIZATION EXPOSURES (IRB APPROACH)

(\$ millions)

## Non-Trading

|  |  |  |  | Q1/13 | Q4/12 | Q3/12 | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investment \& loans | Undrawn liquidity and credit facilities | $\begin{array}{r} \text { Written } \\ \text { credit } \\ \text { derivatives } \end{array}$ | Total exposure | Of which resecuritization exposure | Total exposure | Total exposure | Total exposure | Total exposure | Total exposure | Total exposure | Total exposure | Total exposure |

Own securitized assets
Residential mortgages - Prime and
Near Prime / Alt-A program ${ }^{4}$
Commercial mortgages
Credit cards

| - | - | - | - | - | - | - | 880 | 900 | 967 | 946 | 984 | 1,019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | - | - | - | 4 | 4 | 4 | 4 | 4 | 4 |
| - | - | - | - | - | - | - | - | - | 23 | 19 | 19 | 19 |
| 446 | 2,628 | 190 | 3,264 | 87 | 3,294 | 3,311 | 2,607 | 2,155 | 2,045 | 2,088 | 2,150 | 2,065 |
| 6,267 | 1,166 | 8,176 | 15,609 | 2,244 | 15,709 | 15,818 | 15,625 | 16,122 | 16,449 | 19,337 | 21,537 | 23,089 |
| 189 | - | - | 189 | - | 320 | 345 | 217 | 135 | n/a | n/a | n/a | n/a |
| 6,902 | 3,794 | 8,366 | 19,062 | 2,331 | 19,323 | 19,474 | 19,333 | 19,316 | 19,488 | 22,394 | 24,694 | 26,196 |

 respect of the entire asset pool that is funded by many parties including the bank sponsored multi-seller conduits. As such, the bank sponsored multi-seller conduits' share is proportional to its ownership interests.
${ }^{2}$ Resecuritization exposure comprises $\$ 1,241$ million (Q4/12: $\$ 1,256$ million) of investments and loans, $\$ 295$ million ( $\mathrm{Q} 4 / 12$ : $\$ 295$ million) of undrawn credit facilities and $\$ 795$ million ( $\mathrm{Q} 4 / 12$ : $\$ 805$ million) of written credit derivatives.
${ }^{3}$ Do not benefit from any financial collateral.
${ }^{4}$ Commencing Q3/12, these are no longer risk-weighted under the securitization approach
${ }^{5}$ Comprises collateralized loan obligations, asset-backed commercial paper, trust preferred securities, collateralized debt obligations, and others.
${ }^{6}$ Comprises asset-backed securities.
n/a - Not applicable

SECURITIZATION EXPOSURES - RISK WEIGHTED ASSETS AND CAPITAL CHARGES (IRB APPROACH)


[^20]Pertains to unraed exposures not subject to supervisory formula approach (SFA). Priorto QIII3 only such exposures benefting from guarantees were included
${ }^{3}$ Prior to Q1/13 - pertains to unrated exposures not subject to SFA and not benefiting from guarantees.

SECURITIZATION EXPOSURES - RISK WEIGHTED ASSETS AND CAPITAL CHARGES (IRB APPROACH)


[^21]
## BASEL - GLOSSARY

Advanced internal rating based (AIRB) approach for credit risk
Internal models based on historical experience of key risk assumptions are used to compute the capital requirements.

## Advanced measurement approach (AMA) for operational risk

A risk-sensitive approach to calculating the capital charge for operational risk based on internal risk measurement models, using a combination of quantitative and qualitative risk measurement techniques.

## Business and government portfolio

A category of exposures that includes lending to businesses and governments, where the primary basis of adjudication relies on the determination and assignment of an appropriate risk rating, that reflects the credit risk of the exposure.

## Common Equity Tier 1, Tier 1 and total capital ratios

Common Equity Tier 1, Tier 1 and total regulatory capital, divided by risk-weighted assets, based on guidelines set by OSFI, based on Bank for International Settlements standards

## Corporate exposures

All direct credit risk exposures to corporations, partnerships and proprietorships, and exposures guaranteed by those entities

## Credit risk

Risk of financial loss due to a borrower or counterparty failing to meet its obligations in accordance with agreed terms

## Drawn exposure

Exposure reporting, the amount of credit risk exposure resulting from loans already advanced to the customer.

## Exposure at default (EAD)

An estimate of the amount of exposure to a customer at the event of, and at the time of, default.
Internal models approach (IMA) for market risk
Internal models are used to calculate the regulatory capital requirement CIBC must meet for debt/equity specific risks and general market risks

Internal ratings based approach for securitization exposures
The computation of capital charge is based on risk weights that are mapped from internal ratings.

## Loss given default (LGD)

An estimate of the amount of exposure to a customer that will not be recovered following a default by that customer, expressed as a percentage of the exposure at default.

## Operational risk

The risk of loss resulting from inadequate or failed internal processes, systems, or from human error or external events.

## Probability of default (PD)

An estimate of the likelihood of default for any particular customer which occurs when that customer is not able to repa its obligations as they become contractually due

## Qualifying revolving retai

This exposure class includes credit cards, unsecured lines of credit and overdraft protection products extended to individuals. Under the standardized approach, these exposures would be included under "other retail".

Real estate secured personal lending
This exposure class includes residential mortgages and home equity lines of credit extended to individuals

## Regulatory capital

Basel III regulatory capital is comprised of Common Equity Tier 1, Additional Tier 1 and Tier 2 capital. Common Equity Tier 1 includes common shares, retained earnings and AOCl (excluding AOCI relating to cash flow hedges), less egulatory adjustments for items such as goodwill and other intangible assets, deferred tax assets, assets related to efined benefit pension plans, and certain investments, such adjustments will take place over a 5 -year period in corlance win OSFls transitina arrangement. Aduinal 1 capital primanly includes preferred shares and novative Tier 1 notes, while Tier 2 consists primarily of subordinated debentures, as defined by OSFI's Capital Adequacy Regulations.
asel II regulatory capital comprises Tier 1 and Tier 2 capital as defined by OSFl's Capital Adequacy Regulations. Tier 1 apital comprises common shares, retained earnings, preferred shares, innovative Tier 1 notes, non-controlling interests
 short positions. Goodwill and gain on sale of applicable securitized assets is deducted from Tier 1 capital. Tier 2 capital mprises subordinated debt and eligible collective/general allowance. Boh Tier 1 and Tier 2 capital are subject to ertain other deductions on a $50 / 50$ basis except for investment in insurance activities which was $100 \%$ deducted from Tier 2 capital until October 31, 2011 in accordance with OSFl's transitional rules

## Retail portfolios

A category of exposures that includes primarily consumer but also small business lending, where the primary basis of adjudication relies on credit scoring models.

## Resecuritization

A resecuritization exposure is a securitization exposure in which the risk associated with an underlying pool of exposure is tranched and at least one of the underlying exposures is a securitization exposure.

## Risk-weighted assets

RWAs consist of three components: (i) RWAs for credit risk are calculated using the AIRB approach and Standardized Approach. The AIRB RWAs are calculated utilizing PDs, LGDs, EADs, and in some cases maturity adjustment, and the Standardized Approach applies risk weighting factors specified in the OSFI guidelines to on- and off- balance sheet exposures; (ii) RWAs for market risk in the trading portfolio are statistically estimated based on models approved by OSFI; and (iii) RWAs for operational risk relating to the risk of losses from inadequate or failed processes, people and systems are calculated under the AMA approach.

## Securitization

The process of selling assets (normally financial assets such as loans, leases, trade receivables, credit card receivables or mortgages) to trusts or other special purpose entities (SPEs). A SPE normally issues securities or other form of interests to investors and/or the asset transferor, and the SPE uses the proceeds of the issue of securities to purchase he transferred assets. The SPE will generally use the cash flows generated by the assets to meet the obligations under he securities or other interests issued by the SPE, which may carry a number of different risk profiles.

## Sovereign exposures

All direct credit risk exposures to governments, central banks and certain public sector entities, and exposure guaranteed by those entities

## Standardized approach for credit risk

s applied to exposures when there is not sufficient information to allow for the AIRB approach for credit risk. Credit risk apital requirements are calculated based on a standardized set of risk weights as prescribed in the Basel Accord. Th standardized risk-weights are based on external credit assessments, where available, and other risk related factors, including export credit agencies, exposure asset class, collateral, etc.


[^0]:    For footnotes, see next page (Financial Highlights - continued)

[^1]:    ${ }^{1}$ Certain amounts have been reclassified to conform to the presentation adopted in the current period.
    ${ }^{2}$ Represents income (loss) from financial instruments designated at fair value (FVO) and related hedges.
    
    
    
     the consolidated statement of income.

[^2]:    Includes amortization of software costs (Q1/13: \$19 miliion; Q4/12: \$16 million).
     Lehman Brothers Holdings, Inc. Q3/11 includes $\$ 203$ million of impairment loss relating to CIBC FirstCaribbean goodwill.

[^3]:    Amounts exclude treasury allocations and loan amounts are stated before any related allowances.
    ${ }^{2}$ Multi-family dwelling mortgages are included in business lending.
    ${ }^{3}$ Comprises loans and acceptances and notional amount of letters of credit.
    ${ }^{4}$ Average interest-earning assets include interest-bearing deposits with banks, securities, and loans net of allowances
    ${ }^{5}$ See Notes to users: Non-GAAP measures.

[^4]:    ${ }^{1}$ Certain amounts have been reclassified to conform to the presentation adopted in the current period.
    ${ }^{2}$ Includes TEB adjustment (Q1/13: $\$ 92$ million; Q4/12: $\$ 92$ million). The equivalent amounts are offset in Corporate and Other
    ${ }^{3}$ Excludes treasury allocations.
    ${ }^{4}$ See Notes to users: Non-GAAP measures.

[^5]:    Includes $\$ 1$ million of gains (Q4/12: $\$ 5$ million of gains) relating to our investments in equity-accounted associates and joint ventures.

[^6]:    ${ }^{1}$ Average interest-earning assets include interest-bearing deposits with banks, securities, cash collateral on securities borrowed, securities purchased under resale agreements, and loans net of allowances.
    ${ }^{2}$ Certain amounts have been reclassified to conform to the presentation adopted in the current period.

[^7]:    Credit card loans are fully written-off at the earlier of the notice of consumer bankruptcy, settlement proposal, enlistment of credit counselling services, or when payments are contractually 180 days in arrears.

[^8]:    Credit card loans which are fully written-off when payments are contractually 180 days in arrears or upon customer bankruptcy are included both in new additions and in write-offs relating to gross impaired loans.
    ${ }^{2}$ Includes $\$ 61$ million (Q4/12: $\$ 56$ million) of allowance on undrawn credit facilities included in Other liabilities on the consolidated balance sheet.

[^9]:    ${ }^{\prime}$ Represents individual allowance and the portion of collective allowance relating to impaired loans, which are generally loans that are past 90 days in arrears.

[^10]:    ALM: Assetliability management.

[^11]:    ${ }^{1}$ Includes positive and negative fair values of $\$ 137$ million (Q4/12: \$245 million) and $\$ 165$ million (Q4/12: $\$ 137$ million) for exchange-traded contracts.

[^12]:    On- and off-balance sheet financial instruments have been reported on the earier of their contractual repricing or maturity dates. Certain contractual repricing and repayment dates have been adjusted according to management's estimates for prepayments and early redemptions
    Based on the interest rate sensitivity profile as at January 31,2013 , as adjusted for structural assumptions, estimated prepayments and early withdrawals, an immediate $1 \%$ increase in interest rates across all maturities would increase net income after taxes by approximately $\$ 108$ million ( $\$ 92$ million increase as at October 31,2012 ) over the next 12 months, and decrease equity as measured on a present value basis by approximately $\$ 209$ million ( $\$ 296$ million decrease as at October 31 , 2012).
    ${ }^{3}$ We manage our interest rate gap by inputting a duration to certain assets and liabilities based on historical and forecasted trends in core balances.

[^13]:     an all-in-basis largely due to the risk weighting of amounts not yet deducted from capital under OSFI's transitional rules.
     $1,250 \%$. Other items are only deducted under Basel III if they exceed certain thresholds; the amounts not deducted are risk-weighted at $250 \%$.
     capital rules "Revisions to the Basel II Market Risk Framework

[^14]:     adjustments for financial guarantors, and before allowance for credit losses.

[^15]:    ${ }^{1}$ Under Basell II (till October 31, 2012), exchange-traded contracts with a replacement cost (Q4/12: \$245 million; Q3/12: \$270 million) were excluded in accordance with OSFI.
     (Q4/12: \$2,734 million) and government securities of $\$ 543$ million (Q4/12: $\$ 712$ million).
    ${ }^{3}$ Comprises forwards, swaps, and options.

[^16]:    ${ }^{1}$ The above table for mapping of internal ratings with external rating agencies is used for business and government exposures under risk-rating method
    ${ }^{2}$ The above table for PD bands to various risk levels is used for retail portfolios

[^17]:    Gross credit exposure after credit valuation adjustments for financial guarantors and credit risk mitigation, and before allowance for credit losses

[^18]:    ${ }^{1}$ Gross credit exposure after credit valuation adjustments for financial guarantors and credit risk mitigation, and before allowance for credit losses.

[^19]:    ${ }^{1}$ Gross credit exposure after credit valuation adjustments for financial guarantors, and before allowance for credit losses

[^20]:    Net of financial collateral $\$ 485$ million (Q4/12: $\$ 428$ million)

[^21]:    ${ }^{1}$ Net of financial collateral $\$ 451$ million (Q4/12: $\$ 428$ million).
    ${ }^{2}$ Pertains to unrated exposures not subject to supervisory formula approach (SFA). Prior to Q1/13 only such exposures benefiting from guarantees were included.
    ${ }^{3}$ Prior to Q1/13 - pertains to unrated exposures not subject to SFA and not benefiting from guarantees.
    ${ }^{4}$ Includes originator and investor interests.
    ${ }^{5}$ Comprises accumulated gain on sale on residential mortgages and credit card loans.

