

## Supplementary

 Financial InformationFor the period ended
April 30, 2012

For further information, please contact:
Geoff Weiss, Vice-President, Investor Relations (416) 980-5093
Shuaib Shariff, Senior Vice-President and Chief Accountant (416) 980-5465 http://www.cibc.com/ca/pdf/investor/q212financials.pdf

## NOTES TO USERS

External Reporting Changes ..... i
Non-GAAP measures
Non-GAAP measures
Reconciliation of non-GAAP to GAAP measuresi
Items of Noteii
CONSOLIDATED FINANCIAL OVERVIEW
Financial Highlights ..... 1
QUARTERLY TRENDS
Condensed Consolidated Statement of Income ..... 2
Net Interest Income3
Non-Interest Income3
-4
Non-Interest Expenses ..... 4
Segmented Information ..... 5
-6
Segmented Information - Retail and Business Banking6
7
Segmented Information - Wealth Management ..... 7
-8
-9
Segmented Information - Wholesale Banking
Segmented Information - Wholesale Banking ..... 9
Trading Activities ..... 10
Consolidated Balance Sheet ..... 11
CREDIT INFORMATION
Loans and Acceptances, Net of Allowance for Credit Losses ..... 18
Gross Impaired Loans ..... 18
19
Allowance for Credit Losses ..... 20
Net Impaired Loans ..... 22
Changes in Gross Impaired Loans ..... 23
ADDITIONAL QUARTERLY SCHEDULES
Outstanding Derivative Contracts - Notional Amounts ..... 28
Fair Value of Financial Instruments
Fair Value of Financial Instruments ..... 29
Fair Value of AFS Securities ..... 29
BASEL II RELATED SCHEDULES
Regulatory Capital ..... 31
Risk-Weighted Assets ..... 32
Credit Expo ..... 34
Credit Risk Associated with Derivatives ..... $\begin{array}{r}34 \\ -35 \\ \hline\end{array}$
Mapping of Internal Ratings with External Rating Agencies ..... $\begin{array}{r}35 \\ -36 \\ \hline\end{array}$
Credit Quality of AIRB Exposure - Business and Government Portfolios ..... 36
37
(Risk Rating Method) ..... 37
Credit Quality of AIRB Exposure - Retail Portfolios ..... $-39$
AIRB Credit Risk Exposure - Loss Experience ..... $-41$
Balance Sheet Measures12
Goodwill, Software and Other Intangible Assets ..... 12
Consolidated Statement of Changes in Equity ..... 13
-12
Consolidated Statement of Comprehensive Income ..... $\begin{array}{r}14 \\ \hline\end{array}$
Income Tax Allocated to Each Component of OCI ..... 14
Consolidated Statement of Cash Flows ..... 15
Condensed Average Balance Sheet ..... 16
Profitability Measures ..... $-16$
Assets under Administration ..... 17
Assets under Management ..... 17
Changes in Allowance for Credit Losses ..... 23
Past Due Loans but not Impaired ..... 24
Provision for Credit Losses ..... 25
Credit Risk Financial Measures ..... 27
Fair Value of Derivative Instruments ..... 29
Interest Rate Sensitivity ..... 30
Credit Exposure - Maturity Profile ..... 42
Business and Government Exposures (AIRB) by Industry Groups ..... 43
EAD under the Standardized Approach ..... 44
Exposure Covered by Guarantees and Credit Derivatives ..... 45
Exposures Securitized as Originato ..... 46
Bank Sponsored Multi-seller Conduits Exposure ..... 47
Total Securitization Exposures (IRB Approach) ..... 47
Securitization Exposures - Risk Weighted Assets and Capital Charges ..... 48
(IRB Approach)
Basel - Glossary ..... 50

This supplementary financial information (SFI) is unaudited and should be read in conjunction with our quarterly report to shareholders and news release for Q2/12, the audited annual consolidated financial statements and accompanying management's discussion and analysis for the year ended October 31, 2011. Additional financial information is also available through our quarterly investor presentations as well as the quarterly conference call webcast. All amounts are in millions of Canadian dollars unless otherwise stated.

## External Reporting Changes

Transition to IFRS
CIBC adopted IFRS commencing November 1, 2011 as a replacement of prior Canadian generally accepted accounting principle (GAAP). IFRS 1 requires that comparative financial information for fiscal 2011 be provided in accordance with IFRS. Accordingly all relevant information in this document commencing November 1, 2010 is prepared under IFRS, unless otherwise stated. Capita measures provided on pages 31 to 49 for fiscal year 2011 are under Canadian GAAP and have not been restated for IFRS.

Information prior to November 1,2011 prepared under Canadian GAAP is contained in our Q4/11 SFI which can be located at http://www.cibc.com/ca/pdf/investor/q411financials.pdf

Non-GAAP measures
We use a number of financial measures to assess the performance of our business lines as described below. Some measures are calculated in accordance with GAAP (IFRS), while other measures do not have a standardized meaning under GAAP, and accordingly, these measures may not be comparable to similar measures used by other companies. Investors may find these non GAAP financial measures useful in analyzing financial performance.

## Net interest income, taxable equivalent basis

We evaluate net interest income on an equivalent pre-tax basis. In order to arrive at the taxable equivalent basis (TEB) amount, w gross up tax-exempt income on certain securities to the equivalent level that would have incurred tax at the statutory rate. gross up tax-exempt income on certain securities to the equivalent level that would have incurred tax at the statutory rate.
Meanwhile the corresponding entry is made in income tax expense. This measure enables comparability of net interest inco arising from both taxable and tax-exempt sources. Net interest income (TEB) is used to calculate the adjusted efficiency ratio and trading income (TEB). We believe that these measures permit uniform measurement, which may enable users of our financial information to make comparisons more readily

## Adjusted measures

Management assesses results on a reported basis and on an adjusted basis and considers both to be useful in the assessment of underlying performance. Adjusted results remove items of note from reported results. We believe that the inclusion of adjusted results provide the reader with a better understanding of how management assesses performance. We also believe that these measures provide greater consistency and comparability between our results and those of some of our Canadian peer banks who make similar adjustments in their public disclosure.

## Adiusted diluted EPS

We adjust our reported diluted EPS to remove the impact of items of note, net of taxes, and any other item specified in the table on the following page.

Adjusted efficiency ratio
We adjust our reported revenue and non-interest expenses to remove the impact of items of note. We also adjust net interes income to be on an equivalent TEB basis (see above for further details).

Adjusted dividend payout ratio
We did calculate adjusted dividend payout ratio.

Economic capital
Economic capital provides the financial framework to evaluate the returns of each strategic business unit (SBU), commensurate with the risk taken.

Economic capital is an estimate of the amount of equity capital required by the businesses to absorb losses consistent with our targeted risk rating over a one-year horizon. Economic capital comprises a number of key risk types including credit, strategic, pur products, clients, and business lines, as required. The difference between total equity capital and econom capital is held in Corporate and Other.

There is no comparable GAAP measure for economic capital.

## Economic profit

Net income attributable to equity shareholders, adjusted for a charge on economic capital, determines economic profit. This measures the return generated by each SBU in excess of our cost of capital, thus enabling users of our financial information to identify relative contributions to shareholder value.

6 to 8
Segmented return on equity
We use return on equity (ROE) on a segmented basis as one of the measures for performance evaluation and resource allocation decisions. While ROE for total CIBC provides a measure of return on common equity, ROE on a segmented basis provides a

Tangible common equity
Tangible common equity (TCE) comprises the sum of common share capital excluding short trading positions in our own shares, retained earnings, contributed surplus, non-controlling interests, and accumulated other comprehensive income (AOCI), less goodwill and intangible assets other than software. The TCE ratio is calculated by dividing TCE by risk-weighted assets (RWAs)

## Reconciliation of non-GAAP to GAAP measures

The following table on page ii provides a reconciliation of non-GAAP to GAAP measures related to CIBC on a consolidated basis, other than those related to trading revenue which are provided on page 10. The reconciliations of the non-GAAP measures of our SBUs are provided in their respective sections.

| RECONCILIATION OF NON-GAAP TO GAAPMEASURES |  | Q2112 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $2012$ | $2011$ | $\begin{array}{r} \hline 2011 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) |  |  |  |  |  |  |  |  |  |  |
| Reported and adjusted diluted EPS |  |  |  |  |  |  |  |  |  |  |
| Reported net income attributable to diluted common shareholders | A | 766 | 776 | 718 | 546 | 734 | 730 | 1,542 | 1,464 | 2,728 |
| Adjusting items: |  |  |  |  |  |  |  |  |  |  |
| After-tax impact of items of note |  | 41 | 16 | (6) | 233 | 4 | 85 | 57 | 89 | 316 |
| Dividends on convertible preferred shares ${ }^{1}$ |  | - | - | (2) | (12) | (12) | (12) | - | (24) | (38) |
| Adjusted net income attributable to diluted common shareholders ${ }^{2}$ | B | 807 | 792 | 710 | 767 | 726 | 803 | 1,599 | 1,529 | 3,006 |
| Reported diluted weighted-average common shares outstanding (thousands) | c | 403,587 | 401,613 | 401,972 | 410,185 | 407,957 | 406,446 | 402,590 | 407,137 | 406,696 |
| Removal of impact of convertible preferred shares (thousands) ${ }^{1}$ |  | - | - | $(2,235)$ | $(12,145)$ | $(11,591)$ | $(12,258)$ | - | $(11,902)$ | $(9,609)$ |
| Adjusted diluted weighted-average common shares outstanding (thousands) ${ }^{2}$ | D | 403,587 | 401,613 | 399,737 | 398,040 | 396,366 | 394,188 | 402,590 | 395,235 | 397,087 |
| Reported diluted EPS (\$) | A/C | 1.90 | 1.93 | 1.79 | 1.33 | 1.80 | 1.80 | 3.83 | 3.60 | 6.71 |
| Adjusted diluted EPS (\$) ${ }^{2}$ | BID | 2.00 | 1.97 | 1.78 | 1.93 | 1.83 | 2.04 | 3.97 | 3.87 | 7.57 |
| Reported and adjusted efficiency ratio |  |  |  |  |  |  |  |  |  |  |
| Reported total revenue | E | 3,084 | 3,157 | 3,195 | 3,131 | 3,015 | 3,094 | 6,241 | 6,109 | 12,435 |
| Adjusting items: |  |  |  |  |  |  |  |  |  |  |
| Pre-tax impact of items of note |  | 29 | (10) | (105) | (3) | 26 | 103 | 19 | 129 | 21 |
| TEB |  | 61 | 57 | 56 | 49 | 45 | 39 | 118 | 84 | 189 |
| Adjusted total revenue ${ }^{2}$ | F | 3,174 | 3,204 | 3,146 | 3,177 | 3,086 | 3,236 | 6,378 | 6,322 | 12,645 |
| Reported non-interest expenses | G | 1,764 | 1,791 | 1,920 | 2,005 | 1,756 | 1,805 | 3,555 | 3,561 | 7,486 |
| Adjusting items: |  |  |  |  |  |  |  |  |  |  |
| Pre-tax impact of items of note |  | (16) | (17) | (72) | (228) | (29) | (29) | (33) | (58) | (358) |
| Adjusted non-interest expenses ${ }^{2}$ | H | 1,748 | 1,774 | 1,848 | 1,777 | 1,727 | 1,776 | 3,522 | 3,503 | 7,128 |
| Reported efficiency ratio (\%) | G/E | 57.2\% | 56.7\% | 60.1\% | 64.0\% | 58.2\% | 58.3\% | 57.0\% | 58.3\% | 60.2\% |
| Adjusted efficiency ratio (\%) ${ }^{2}$ | H/F | 55.1\% | 55.3\% | 58.7\% | 55.9\% | 56.0\% | 54.9\% | 55.2\% | 55.4\% | 56.4\% |
| Reported and adjusted dividend payout ratio |  |  |  |  |  |  |  |  |  |  |
| Reported net income attributable to common shareholders | 1 | 766 | 776 | 716 | 534 | 722 | 718 | 1,542 | 1,440 | 2,690 |
| Adjusting items: |  |  |  |  |  |  |  |  |  |  |
| After-tax impact of items of note |  | 41 | 16 | (6) | 233 | 4 | 85 | 57 | 89 | 316 |
| Adjusted net income attributable to common shareholders ${ }^{2}$ | J | 807 | 792 | 710 | 767 | 726 | 803 | 1,599 | 1,529 | 3,006 |
| Dividends paid to common shares | K | 364 | 360 | 359 | 346 | 344 | 342 | 724 | 686 | 1,391 |
| Reported dividend payout ratio | KıI | 47.4\% | 46.5\% | 50.1\% | 64.6\% | 47.7\% | 47.7\% | 46.9\% | 47.7\% | 51.7\% |
| Adjusted dividend payout ratio ${ }^{2}$ | K/J | 45.0\% | 45.5\% | 50.6\% | 45.0\% | 47.4\% | 42.6\% | 45.3\% | 44.9\% | 46.3\% |
| ITEMS OF NOTE |  |  |  |  |  |  |  |  |  |  |
| (\$ millions) |  |  |  |  |  |  |  |  |  |  |
| Gains relating to an equity-accounted investment in our Wealth Management strategic business unit |  | - | (37) | - | - | - | - | (37) | - | - |
| Gain on sale of a merchant banking investment, net of associated expenses |  | - | - | (90) | - | - | - | - | - | (90) |
| Gain on the sale of CMT issuer service business |  | - | - | - | - | - | (37) | - | (37) | (37) |
| Loss from the structured credit run-off business |  | 10 | 35 | 48 | 14 | 46 | 70 | 45 | 116 | 178 |
| Amortization of intangible assets |  | 7 | 9 | 9 | 8 | 9 | 9 | 16 | 18 | 35 |
| Hedge accounting loss on leveraged leases |  | 28 | - | - | - | - | - | 28 | - | - |
| CIBC FirstCaribbean goodwill impairment |  | - | - | - | 203 | - | - | - | - | 203 |
| Loss from MTM volatility prior to the establishment of accounting hedges |  |  |  |  |  |  |  |  |  |  |
| on securitized mortgages and funding liabilities |  | - | - | - | - | - | 90 | - | 90 | 90 |
| Reduction in the collective allowance recognized in Corporate and Other |  | - | - | (26) | - | (50) | - | - | (50) | (76) |
| Loan loss in our exited European leveraged finance business |  | - | - | 25 | - | - | - | - | - | 25 |
| Premium paid on preferred share redemptions |  | 12 | 18 | - | 12 | - | - | 30 | - | 12 |
| Items of note, before tax |  | 57 | 25 | (34) | 237 | 5 | 132 | 82 | 137 | 340 |
| Income taxes |  | 16 | 9 | (28) | 4 | 1 | 47 | 25 | 48 | 24 |
| Items of note, net of tax |  | 41 | 16 | (6) | 233 | 4 | 85 | 57 | 89 | 316 |



${ }^{2}$ Non-GAAP measure.

| Common share information |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Per share (\$) |  |  |  |  |  |  |  |  |  |
| Basic EPS | 1.90 | 1.94 | 1.80 | 1.35 | 1.83 | 1.82 | 3.84 | 3.65 | 6.79 |
| Reported diluted EPS | 1.90 | 1.93 | 1.79 | 1.33 | 1.80 | 1.80 | 3.83 | 3.60 | 6.71 |
| Adjusted diluted EPS ${ }^{1}$ | 2.00 | 1.97 | 1.78 | 1.93 | 1.83 | 2.04 | 3.97 | 3.87 | 7.57 |
| Dividends | 0.90 | 0.90 | 0.90 | 0.87 | 0.87 | 0.87 | 1.80 | 1.74 | 3.51 |
| Book value | 35.22 | 34.31 | 32.88 | 31.83 | 30.70 | 29.94 | 35.22 | 30.70 | 32.88 |
| Share price (\$) |  |  |  |  |  |  |  |  |  |
| High | 78.00 | 78.00 | 76.50 | 84.45 | 85.49 | 81.05 | 78.00 | 85.49 | 85.49 |
| Low | 73.27 | 68.43 | 67.84 | 72.75 | 76.75 | 75.12 | 68.43 | 75.12 | 67.84 |
| Closing | 74.53 | 76.25 | 75.10 | 72.98 | 81.91 | 76.27 | 74.53 | 81.91 | 75.10 |
| Shares outstanding (thousands) |  |  |  |  |  |  |  |  |  |
| Weighted-average basic | 403,058 | 401,099 | 399,105 | 397,232 | 395,373 | 393,193 | 402,068 | 394,265 | 396,233 |
| Weighted-average diluted | 403,587 | 401,613 | 401,972 | 410,185 | 407,957 | 406,446 | 402,590 | 407,137 | 406,696 |
| End of period | 404,945 | 402,728 | 400,534 | 398,856 | 396,978 | 394,848 | 404,945 | 396,978 | 400,534 |
| Market capitalization (\$ millions) | 30,181 | 30,708 | 30,080 | 29,109 | 32,516 | 30,115 | 30,181 | 32,516 | 30,080 |
| Value measures |  |  |  |  |  |  |  |  |  |
| Dividend yield (based on closing share price) | 4.9\% | 4.7\% | 4.8\% | 4.7\% | 4.4\% | 4.5\% | 4.9\% | 4.3\% | 4.7\% |
| Reported dividend payout ratio | 47.4\% | 46.5\% | 50.1\% | 64.6\% | 47.7\% | 47.7\% | 46.9\% | 47.7\% | 51.7\% |
| Adjusted dividend payout ratio ${ }^{1}$ | 45.0\% | 45.5\% | 50.6\% | 45.0\% | 47.4\% | 42.6\% | 45.3\% | 44.9\% | 46.3\% |
| Market value to book value ratio | 2.12 | 2.22 | 2.28 | 2.29 | 2.67 | 2.55 | 2.12 | 2.67 | 2.28 |
| Financial results (\$ millions) |  |  |  |  |  |  |  |  |  |
| Total revenue | 3,084 | 3,157 | 3,195 | 3,131 | 3,015 | 3,094 | 6,241 | 6,109 | 12,435 |
| Provision for credit losses | 308 | 338 | 306 | 310 | 245 | 283 | 646 | 528 | 1,144 |
| Non-interest expenses | 1,764 | 1,791 | 1,920 | 2,005 | 1,756 | 1,805 | 3,555 | 3,561 | 7,486 |
| Net income | 811 | 835 | 757 | 591 | 767 | 763 | 1,646 | 1,530 | 2,878 |
| Net income attributable to equity shareholders | 810 | 832 | 754 | 589 | 764 | 760 | 1,642 | 1,524 | 2,867 |
| Financial measures |  |  |  |  |  |  |  |  |  |
| Reported efficiency ratio | 57.2\% | 56.7\% | 60.1\% | 64.0\% | 58.2\% | 58.3\% | 57.0\% | 58.3\% | 60.2\% |
| Adjusted efficiency ratio ${ }^{1}$ | 55.1\% | 55.3\% | 58.7\% | 55.9\% | 56.0\% | 54.9\% | 55.2\% | 55.4\% | 56.4\% |
| Loan loss ratio ${ }^{2}$ | 0.53\% | 0.54\% | 0.52\% | 0.53\% | 0.51\% | 0.49\% | 0.53\% | 0.50\% | 0.51\% |
| Return on common shareholders' equity | 22.1\% | 22.4\% | 22.6\% | 17.1\% | 24.9\% | 24.4\% | 22.2\% | 24.7\% | 22.2\% |
| Net interest margin | 1.82\% | 1.85\% | 1.77\% | 1.76\% | 1.79\% | 1.84\% | 1.84\% | 1.81\% | 1.79\% |
| Net interest margin on average interest-earning assets ${ }^{3}$ | 2.11\% | 2.16\% | 2.05\% | 1.98\% | 2.00\% | 2.09\% | 2.13\% | 2.05\% | 2.03\% |
| Return on average assets ${ }^{4}$ | 0.84\% | 0.84\% | 0.75\% | 0.58\% | 0.79\% | 0.79\% | 0.84\% | 0.79\% | 0.73\% |
| Return on average interest-earning assets ${ }^{3,4}$ | 0.98\% | 0.98\% | 0.87\% | 0.66\% | 0.89\% | 0.90\% | 0.98\% | 0.89\% | 0.83\% |
| Total shareholder return | (1.12)\% | 2.78\% | 4.19\% | (9.89)\% | 8.52\% | (1.40)\% | 1.63\% | 6.96\% | 0.43\% |
| On- and off-balance sheet information (\$ millions) |  |  |  |  |  |  |  |  |  |
| Cash, deposits with banks and securities | 68,695 | 71,065 | 65,437 | 75,467 | 99,474 | 79,135 | 68,695 | 99,474 | 65,437 |
| Loans and acceptances, net of allowance | 251,487 | 250,719 | 248,409 | 244,822 | 240,316 | 238,372 | 251,487 | 240,316 | 248,409 |
| Total assets | 387,458 | 391,449 | 383,758 | 392,646 | 413,282 | 391,451 | 387,458 | 413,282 | 383,758 |
| Deposits | 244,207 | 243,169 | 237,912 | 246,422 | 264,890 | 245,665 | 244,207 | 264,890 | 237,912 |
| Secured borrowings | 52,904 | 52,968 | 51,308 | 49,330 | 46,562 | 46,244 | 52,904 | 46,562 | 51,308 |
| Common shareholders' equity | 14,260 | 13,817 | 13,171 | 12,697 | 12,186 | 11,823 | 14,260 | 12,186 | 13,171 |
| Average assets | 391,646 | 396,122 | 398,386 | 401,315 | 396,575 | 381,897 | 393,909 | 389,114 | 394,527 |
| Average interest-earning assets ${ }^{3}$ | 337,852 | 339,567 | 343,076 | 357,473 | 354,148 | 336,053 | 338,718 | 344,951 | 347,634 |
| Average common shareholders' equity | 14,095 | 13,826 | 12,599 | 12,428 | 11,876 | 11,667 | 13,959 | 11,769 | 12,145 |
| Assets under administration ${ }^{5}$ | 1,397,624 | 1,364,509 | 1,317,799 | 1,327,207 | 1,294,029 | 1,289,598 | 1,397,624 | 1,294,029 | 1,317,799 |
| Balance sheet quality measures ${ }^{6}$ |  |  |  |  |  |  |  |  |  |
| Risk-weighted assets (\$ billions) ${ }^{7}$ | 113.3 | 111.5 | 110.0 | 109.0 | 106.3 | 107.0 | 113.3 | 106.3 | 110.0 |
| Tangible common equity ratio ${ }^{1,7}$ | 11.0\% | 10.8\% | 11.4\% | 11.0\% | 10.6\% | 10.2\% | 11.0\% | 10.6\% | 11.4\% |
| Tier 1 capital ratio ${ }^{7}$ | 14.1\% | 14.3\% | 14.7\% | 14.6\% | 14.7\% | 14.3\% | 14.1\% | 14.7\% | 14.7\% |
| Total capital ratio ${ }^{7}$ | 17.7\% | 18.1\% | 18.4\% | 18.7\% | 18.9\% | 18.4\% | 17.7\% | 18.9\% | 18.4\% |
| Other information |  |  |  |  |  |  |  |  |  |
| Retail/wholesale ratio ${ }^{1,8}$ | 76\% $124 \%$ | 78\%/22\% | 77\%/23\% | 77\%/23\% | 76\%/24\% | 75\%/25\% | 76\%124\% | 76\%/24\% | 77\%/23\% |
| Full-time equivalent employees ${ }^{9}$ | 42,267 | 42,181 | 42,239 | 42,425 | 41,928 | 42,078 | 42,267 | 41,928 | 42,239 |



Page 1

| (\$ millions) | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{array}{r} 2012 \\ 6 M \end{array}$ | $\begin{array}{r} 2011 \\ 6 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2011 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | 1,753 | 1,842 | 1,776 | 1,785 | 1,731 | 1,770 | 3,595 | 3,501 | 7,062 |
| Non-interest income | 1,331 | 1,315 | 1,419 | 1,346 | 1,284 | 1,324 | 2,646 | 2,608 | 5,373 |
| Total revenue | 3,084 | 3,157 | 3,195 | 3,131 | 3,015 | 3,094 | 6,241 | 6,109 | 12,435 |
| Provision for credit losses | 308 | 338 | 306 | 310 | 245 | 283 | 646 | 528 | 1,144 |
| Non-interest expenses | 1,764 | 1,791 | 1,920 | 2,005 | 1,756 | 1,805 | 3,555 | 3,561 | 7,486 |
| Income before income taxes | 1,012 | 1,028 | 969 | 816 | 1,014 | 1,006 | 2,040 | 2,020 | 3,805 |
| Income taxes | 201 | 193 | 212 | 225 | 247 | 243 | 394 | 490 | 927 |
| Net income | 811 | 835 | 757 | 591 | 767 | 763 | 1,646 | 1,530 | 2,878 |
| Net income attributable to non-controlling interests | 1 | 3 | 3 | 2 | 3 | 3 | 4 | 6 | 11 |
| Preferred shareholders | 44 | 56 | 38 | 55 | 42 | 42 | 100 | 84 | 177 |
| Common shareholders | 766 | 776 | 716 | 534 | 722 | 718 | 1,542 | 1,440 | 2,690 |
| Net income atributable to equity shareholders | 810 | 832 | 754 | 589 | 764 | 760 | 1,642 | 1,524 | 2,867 |


|  |  |  |  |  |  |  | 2011 | 2011 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q2112 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 | 6M | 6M | 12M |


| Interest income <br> Loans |
| :--- |
| Securities |
| Securities borrowed or purchased under resale agreements |
| Deposits with banks |
| Interest expense |
| Deposits |
| Secured borrowings |
| Securities sold short |
| Securities lent or sold under repurchase agreements |
| Subordinated indebtedness |
| Capital Trust securities |
| Other |
| Net interest income |


|  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 , 4 5 4}$ | 2,540 | 2,536 | 2,563 | 2,499 | 2,586 |
| $\mathbf{3 6 3}$ | 388 | 350 | 368 | 355 | 348 |
| $\mathbf{7 7}$ | 76 | 82 | 100 | 87 | 96 |
| $\mathbf{9}$ | 11 | 15 | 16 | 14 | 18 |
| $\mathbf{2 , 9 0 3}$ | 3,015 | 2,983 | 3,047 | 2,955 | 3,048 |
| $\mathbf{6 2 0}$ | 622 | 625 | 638 | 634 | 673 |
| $\mathbf{2 9 0}$ | 293 | 335 | 321 | 308 | 309 |
| $\mathbf{7 7}$ | 87 | 89 | 105 | 101 | 93 |
| $\mathbf{4 1}$ | 52 | 47 | 63 | 72 | 82 |
| $\mathbf{5 2}$ | 52 | 52 | 53 | 55 | 55 |
| $\mathbf{3 6}$ | 36 | 36 | 37 | 35 | 34 |
| $\mathbf{3 4}$ | 31 | 23 | 45 | 19 | 32 |
| $\mathbf{1 , 1 5 0}$ | 1,173 | 1,207 | 1,262 | 1,224 | 1,278 |
| $\mathbf{1 , 7 5 3}$ | 1,842 | 1,776 | 1,785 | 1,731 | 1,770 |


|  |  |  |
| ---: | ---: | ---: |
| $\mathbf{4 , 9 9 4}$ | 5,085 | 10,184 |
| $\mathbf{7 5 1}$ | 703 | 1,421 |
| $\mathbf{1 5 3}$ | 183 | 365 |
| $\mathbf{2 0}$ | 32 | 63 |
| $\mathbf{5 , 9 1 8}$ | 6,003 | 12,033 |
| $\mathbf{1 , 2 4 2}$ | 1,307 | 2,570 |
| $\mathbf{5 8 3}$ | 617 | 1,273 |
| $\mathbf{1 6 4}$ | 194 | 388 |
| $\mathbf{9 3}$ | 154 | 264 |
| $\mathbf{1 0 4}$ | 110 | 215 |
| $\mathbf{7 2}$ | 69 | 142 |
| $\mathbf{6 5}$ | 51 | 119 |
| $\mathbf{2 , 3 2 3}$ | 2,502 | 4,971 |
| $\mathbf{3 , 5 9 5}$ | 3,501 | 7,062 |


| NON-INTEREST INCOME |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{array}{r} 2012 \\ 6 \mathrm{M} \\ \hline \end{array}$ | 2011 $6 M$ | $\begin{array}{r} 2011 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| Underwriting and advisory fees | 114 | 107 | 94 | 130 | 128 | 162 | 221 | 290 | 514 |
| Deposit and payment fees | 188 | 190 | 192 | 195 | 183 | 186 | 378 | 369 | 756 |
| Credit fees | 98 | 97 | 97 | 98 | 92 | 92 | 195 | 184 | 379 |
| Card fees | 149 | 164 | 152 | 156 | 145 | 156 | 313 | 301 | 609 |
| Investment management and custodial fees | 105 | 102 | 104 | 104 | 103 | 100 | 207 | 203 | 411 |
| Mutual fund fees | 219 | 212 | 210 | 218 | 214 | 207 | 431 | 421 | 849 |
| Insurance fees, net of claims | 80 | 82 | 86 | 82 | 73 | 79 | 162 | 152 | 320 |
| Commissions on securities transactions | 107 | 101 | 109 | 110 | 138 | 139 | 208 | 277 | 496 |
| Trading income (loss) | 60 | 61 | (77) | (88) | 62 | 71 | 121 | 133 | (32) |
| Available-for-sale (AFS) securities gains, net | 81 | 52 | 236 | 65 | 35 | 61 | 133 | 96 | 397 |
| FVO gains (losses), net ${ }^{1}$ | (30) | (24) | 52 | 120 | (41) | (62) | (54) | (103) | 69 |
| Foreign exchange other than trading ${ }^{2}$ | 35 | 30 | 48 | 41 | 43 | 72 | 65 | 115 | 204 |
| Income from equity-accounted associates and joint ventures | 24 | 62 | 9 | 27 | 15 | 60 | 86 | 75 | 111 |
| Other | 101 | 79 | 107 | 88 | 94 | 1 | 180 | 95 | 290 |
| Total non-interest income | 1,331 | 1,315 | 1,419 | 1,346 | 1,284 | 1,324 | 2,646 | 2,608 | 5,373 |

[^0]NON-INTEREST EXPENSES

${ }^{1}$ Includes amortization of software costs (Q2/12: $\$ 27$ million; Q1/12: $\$ 26$ million).
${ }^{2}$ Includes amortization of other intangible assets (Q2/12: $\$ 7$ million; Q1/12: $\$ 9$ million). In addition, Q3/11 includes $\$ 203$ million of impairment loss relating to CIBC FirstCaribbean goodwill.

## SEGMENTED INFORMATION

## IBC has three SBUs:



high net worth clients.


 Limited; and other income statement and balance sheet items not directly attributable to the business lines.

## (\$ millions)

|  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Q2/12 | $\mathrm{Q} 1 / 12$ | $\mathrm{Q} 4 / 11$ | $\mathrm{Q} 3 / 11$ | $\mathrm{Q} 2 / 11$ | $\mathrm{Q} 1 / 11$| 2011 |
| ---: | ---: | ---: | ---: |


| Financial results |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retail and Business Banking | 556 | 567 | 597 | 551 | 496 | 540 | 1,123 | 1,036 | 2,184 |
| Wealth Management | 79 | 100 | 70 | 70 | 73 | 66 | 179 | 139 | 279 |
| Wholesale Banking | 131 | 133 | 122 | 141 | 140 | 140 | 264 | 280 | 543 |
| Corporate and Other | 45 | 35 | (32) | (171) | 58 | 17 | 80 | 75 | (128) |
| Net income | 811 | 835 | 757 | 591 | 767 | 763 | 1,646 | 1,530 | 2,878 |
| Net income attributable to: <br> Non-controlling interests | 1 | 3 | 3 | 2 | 3 | 3 | 4 | 6 | 11 |
| Equity shareholders | 810 | 832 | 754 | 589 | 764 | 760 | 1,642 | 1,524 | 2,867 |


| (\$ millions) | Q2112 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{array}{r} 2012 \\ 6 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2011 \\ 6 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2011 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |
| Personal banking | 1,590 | 1,606 | 1,613 | 1,636 | 1,594 | 1,657 | 3,196 | 3,251 | 6,500 |
| Business banking | 368 | 373 | 358 | 360 | 342 | 351 | 741 | 693 | 1,411 |
| Other | 46 | 50 | 105 | 39 | (4) | (6) | 96 | (10) | 134 |
| Total revenue | 2,004 | 2,029 | 2,076 | 2,035 | 1,932 | 2,002 | 4,033 | 3,934 | 8,045 |
| Provision for credit losses | 271 | 281 | 266 | 291 | 267 | 272 | 552 | 539 | 1,096 |
|  | 1,733 | 1,748 | 1,810 | 1,744 | 1,665 | 1,730 | 3,481 | 3,395 | 6,949 |
| Non-interest expenses | 998 | 996 | 1,023 | 1,013 | 995 | 1,003 | 1,994 | 1,998 | 4,034 |
| Income before taxes | 735 | 752 | 787 | 731 | 670 | 727 | 1,487 | 1,397 | 2,915 |
| Income taxes | 179 | 185 | 190 | 180 | 174 | 187 | 364 | 361 | 731 |
| Net income | 556 | 567 | 597 | 551 | 496 | 540 | 1,123 | 1,036 | 2,184 |
| Net income attributable to equity shareholders | 556 | 567 | 597 | 551 | 496 | 540 | 1,123 | 1,036 | 2,184 |
|  |  |  |  |  |  |  |  |  |  |
| Total revenue |  |  |  |  |  |  |  |  |  |
| Net interest income ${ }^{1}$ | 1,415 | 1,445 | 1,429 | 1,438 | 1,377 | 1,381 | 2,860 | 2,758 | 5,625 |
| Non-interest income ${ }^{1}$ | 515 | 513 | 577 | 525 | 483 | 552 | 1,028 | 1,035 | 2,137 |
| Intersegment revenue | 74 | 71 | 70 | 72 | 72 | 69 | 145 | 141 | 283 |
|  | 2,004 | 2,029 | 2,076 | 2,035 | 1,932 | 2,002 | 4,033 | 3,934 | 8,045 |
| Average balances ${ }^{2}$ |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Personal loans | 32,295 | 32,130 | 31,963 | 31,608 | 31,432 | 31,396 | 32,212 | 31,414 | 31,601 |
| Credit card | 15,095 | 15,534 | 15,495 | 15,619 | 15,395 | 15,889 | 15,317 | 15,646 | 15,601 |
| Business lending ${ }^{3,4}$ | 34,161 | 33,393 | 32,662 | 31,835 | 31,269 | 30,072 | 33,773 | 30,661 | 31,461 |
| Interest-earning assets ${ }^{5}$ | 218,463 | 218,050 | 216,474 | 213,826 | 210,410 | 208,366 | 218,255 | 209,371 | 212,284 |
| Deposits | 150,702 | 151,503 | 150,979 | 150,154 | 147,532 | 147,545 | 151,107 | 147,539 | 149,065 |
| Common equity ${ }^{6}$ | 3,824 | 3,772 | 3,581 | 3,317 | 3,246 | 3,169 | 3,798 | 3,207 | 3,328 |
|  |  |  |  |  |  |  |  |  |  |
| Financial measures |  |  |  |  |  |  |  |  |  |
| Net interest margin ${ }^{2}$ | 2.56\% | 2.52\% | 2.53\% | 2.61\% | 2.69\% | 2.73\% | 2.54\% | 2.71\% | 2.64\% |
| Efficiency ratio | 49.8\% | 49.1\% | 49.3\% | 49.8\% | 51.5\% | 50.1\% | 49.4\% | 50.8\% | 50.1\% |
| Return on equity ${ }^{6}$ | 57.9\% | 58.2\% | 64.9\% | 64.2\% | 61.3\% | 66.1\% | 58.0\% | 63.7\% | 64.2\% |
| Net income attributable to equity shareholders | 556 | 567 | 597 | 551 | 496 | 540 | 1,123 | 1,036 | 2,184 |
| Charge for economic capital ${ }^{6}$ | (125) | (130) | (122) | (118) | (111) | (113) | (255) | (224) | (464) |
| Economic profit ${ }^{6}$ | 431 | 437 | 475 | 433 | 385 | 427 | 868 | 812 | 1,720 |
|  |  |  |  |  |  |  |  |  |  |
| Other information |  |  |  |  |  |  |  |  |  |
| Number of branches - Canada | 1,091 | 1,091 | 1,089 | 1,084 | 1,080 | 1,077 | 1,091 | 1,080 | 1,089 |
| Number of pavilions (President's Choice Financial) | 244 | 244 | 244 | 242 | 241 | 241 | 244 | 241 | 244 |
| Number of ABMs - Canada | 3,842 | 3,825 | 3,830 | 3,811 | 3,806 | 3,783 | 3,842 | 3,806 | 3,830 |
| Full-time equivalent employees | 21,733 | 21,706 | 21,658 | 21,553 | 21,581 | 21,716 | 21,733 | 21,581 | 21,658 |

[^1]| (\$ millions) | Q2112 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{array}{r} 2012 \\ 6 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2011 \\ 6 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2011 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |
| Retail brokerage | 263 | 249 | 256 | 263 | 282 | 281 | 512 | 563 | 1,082 |
| Asset management | 130 | 162 | 115 | 116 | 114 | 111 | 292 | 225 | 456 |
| Private wealth management | 25 | 24 | 25 | 25 | 24 | 24 | 49 | 48 | 98 |
| Total revenue | 418 | 435 | 396 | 404 | 420 | 416 | 853 | 836 | 1,636 |
| Provision for credit losses | - | - | - | 1 | 3 | - | - | 3 | 4 |
|  | 418 | 435 | 396 | 403 | 417 | 416 | 853 | 833 | 1,632 |
| Non-interest expenses | 313 | 312 | 299 | 304 | 314 | 324 | 625 | 638 | 1,241 |
| Income before taxes | 105 | 123 | 97 | 99 | 103 | 92 | 228 | 195 | 391 |
| Income taxes | 26 | 23 | 27 | 29 | 30 | 26 | 49 | 56 | 112 |
| Net income | 79 | 100 | 70 | 70 | 73 | 66 | 179 | 139 | 279 |
| Net income attributable to equity shareholders | 79 | 100 | 70 | 70 | 73 | 66 | 179 | 139 | 279 |
|  |  |  |  |  |  |  |  |  |  |
| Total revenue |  |  |  |  |  |  |  |  |  |
| Net interest income | 46 | 48 | 45 | 45 | 43 | 46 | 94 | 89 | 179 |
| Non-interest income | 446 | 458 | 421 | 431 | 449 | 439 | 904 | 888 | 1,740 |
| Intersegment revenue | (74) | (71) | (70) | (72) | (72) | (69) | (145) | (141) | (283) |
|  | 418 | 435 | 396 | 404 | 420 | 416 | 853 | 836 | 1,636 |
|  |  |  |  |  |  |  |  |  |  |
| Average balances |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Financial measures |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 74.8\% | 71.7\% | 75.4\% | 75.4\% | 74.8\% | 77.9\% | 73.3\% | 76.3\% | 75.9\% |
| Return on equity ${ }^{1}$ | 18.8\% | 24.5\% | 29.9\% | 32.2\% | 34.9\% | 29.9\% | 21.6\% | 32.4\% | 31.7\% |
| Net income attributable to equity shareholders | 79 | 100 | 70 | 70 | 73 | 66 | 179 | 139 | 279 |
| Charge for economic capital ${ }^{1}$ | (52) | (52) | (31) | (28) | (28) | (29) | (104) | (57) | (116) |
| Economic profit ${ }^{1}$ | 27 | 48 | 39 | 42 | 45 | 37 | 75 | 82 | 163 |
|  |  |  |  |  |  |  |  |  |  |
| Other information |  |  |  |  |  |  |  |  |  |
| Assets under administration ${ }^{2}$ |  |  |  |  |  |  |  |  |  |
| Individuals | 139,209 | 137,821 | 134,956 | 139,093 | 143,226 | 139,955 | 139,209 | 143,226 | 134,956 |
| Institutions | 16,718 | 17,842 | 16,606 | 16,534 | 16,150 | 16,051 | 16,718 | 16,150 | 16,606 |
| Retail mutual funds | 55,080 | 53,542 | 51,405 | 52,132 | 52,672 | 50,778 | 55,080 | 52,672 | 51,405 |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Individuals | 12,342 | 12,385 | 12,128 | 12,583 | 12,685 | 12,605 | 12,342 | 12,685 | 12,128 |
| Institutions | 16,718 | 17,842 | 16,606 | 16,534 | 16,150 | 16,051 | 16,718 | 16,150 | 16,606 |
| Retail mutual funds | 55,080 | 53,542 | 51,405 | 52,132 | 52,672 | 50,778 | 55,080 | 52,672 | 51,405 |
|  | 84,140 | 83,769 | 80,139 | 81,249 | 81,507 | 79,434 | 84,140 | 81,507 | 80,139 |
| Full-time equivalent employees | ,756 | 3.721 | 3,73 | 3,675 | 3.61 | 3,55 | 3,756 | 3,61 | 3.73 |

[^2]| (\$ millions) | Q2112 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{array}{r} 2012 \\ 6 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2011 \\ 6 \mathrm{M} \end{array}$ | $\begin{array}{r} 2011 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |
| Capital markets | 285 | 307 | 242 | 247 | 293 | 317 | 592 | 610 | 1,099 |
| Corporate and investment banking | 175 | 197 | 328 | 232 | 164 | 224 | 372 | 388 | 948 |
| Other | 3 | (9) | (9) | 24 | 20 | (24) | (6) | (4) | 11 |
| Total revenue (TEB) ${ }^{1}$ | 463 | 495 | 561 | 503 | 477 | 517 | 958 | 994 | 2,058 |
| TEB adjustment | 61 | 57 | 56 | 49 | 45 | 39 | 118 | 84 | 189 |
| Total revenue | 402 | 438 | 505 | 454 | 432 | 478 | 840 | 910 | 1,869 |
| Provision for credit losses | 16 | 26 | 32 | 9 | 4 | 2 | 42 | 6 | 47 |
|  | 386 | 412 | 473 | 445 | 428 | 476 | 798 | 904 | 1,822 |
| Non-interest expenses | 279 | 289 | 347 | 297 | 271 | 303 | 568 | 574 | 1,218 |
| Income before taxes | 107 | 123 | 126 | 148 | 157 | 173 | 230 | 330 | 604 |
| Income taxes | (24) | (10) | 4 | 7 | 17 | 33 | (34) | 50 | 61 |
| Net income | 131 | 133 | 122 | 141 | 140 | 140 | 264 | 280 | 543 |
| Net income attributable to: |  |  |  |  |  |  |  |  |  |
| Non-controlling interests | - | - | - | - | - | 1 | - | 1 | 1 |
| Equity shareholders | 131 | 133 | 122 | 141 | 140 | 139 | 264 | 279 | 542 |
|  |  |  |  |  |  |  |  |  |  |
| Total revenue |  |  |  |  |  |  |  |  |  |
| Net interest income ${ }^{2}$ | 180 | 205 | 188 | 169 | 180 | 172 | 385 | 352 | 709 |
| Non-interest income ${ }^{2}$ | 222 | 233 | 317 | 285 | 252 | 306 | 455 | 558 | 1,160 |
|  | 402 | 438 | 505 | 454 | 432 | 478 | 840 | 910 | 1,869 |
|  |  |  |  |  |  |  |  |  |  |
| Average balances |  |  |  |  |  |  |  |  |  |
| Loans and acceptances, net of allowance ${ }^{3}$ | 17,480 | 16,876 | 16,117 | 14,698 | 14,621 | 15,866 | 17,175 | 15,254 | 15,331 |
| Trading securities ${ }^{3}$ | 35,872 | 33,733 | 30,886 | 33,724 | 31,422 | 25,414 | 34,791 | 28,368 | 30,353 |
| Deposits ${ }^{3}$ | 5,863 | 6,341 | 6,108 | 6,478 | 6,596 | 5,181 | 6,105 | 5,876 | 6,086 |
| Common equity ${ }^{1}$ | 2,022 | 1,884 | 1,777 | 1,625 | 1,670 | 1,734 | 1,952 | 1,703 | 1,702 |
|  |  |  |  |  |  |  |  |  |  |
| Financial measures |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 69.6\% | 66.0\% | 68.8\% | 65.3\% | 62.7\% | 63.4\% | 67.7\% | 63.1\% | 65.2\% |
| Return on equity ${ }^{1}$ | 25.0\% | 26.5\% | 25.9\% | 32.9\% | 32.9\% | 30.3\% | 25.7\% | 31.5\% | 30.4\% |
| Net income attributable to equity shareholders | 131 | 133 | 122 | 141 | 140 | 139 | 264 | 279 | 542 |
| Charge for economic capital ${ }^{1}$ | (66) | (65) | (61) | (57) | (57) | (62) | (131) | (119) | (237) |
| Economic profit ${ }^{1}$ | 65 | 68 | 61 | 84 | 83 | 77 | 133 | 160 | 305 |
| Other information |  |  |  |  |  |  |  |  |  |
| Full-time equivalent employees | 1,222 | 1,214 | 1,206 | 1,214 | 1,144 | 1,149 | 1,222 | 1,144 | 1,206 |

[^3]

| $\mathbf{2 0 1 2}$ | 2011 | 2011 |
| ---: | ---: | ---: |
| 6 M | 6 M | 12 M |

## Financial results

| Financiai results |
| :--- |
| International banking |
| Other |
| Total revenue |
| Provision for (reversal of) credit losses |
| Non-interest expenses |
| Income before taxes |
| Income taxes |
| Net income (loss) |
| Net income (loss) attributable to: |
| $\quad$ Non-controlling interests |
| Equity shareholders |


|  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 3 9}$ | 148 | 139 | 140 | 142 | 145 |
| $\mathbf{1 2 1}$ | 107 | 79 | 98 | 89 | 53 |
| $\mathbf{2 6 0}$ | 255 | 218 | 238 | 231 | 198 |
| $\mathbf{2 1}$ | 31 | 8 | 9 | $(29)$ | 9 |
| $\mathbf{2 3 9}$ | 224 | 210 | 229 | 260 | 189 |
| $\mathbf{1 7 4}$ | 194 | 251 | 391 | 176 | 175 |
| $\mathbf{6 5}$ | 30 | $(41)$ | $(162)$ | 84 | 14 |
| $\mathbf{2 0}$ | $(5)$ | $(9)$ | 9 | 26 | $13)$ |
| $\mathbf{4 5}$ | 35 | $(32)$ | $(171)$ | 58 | 17 |
| $\mathbf{1}$ | 3 |  |  |  |  |
| $\mathbf{4 4}$ | 32 | $(35)$ | $(173)$ | 55 | 15 |


|  |  |  |
| :---: | :---: | :---: |
| 287 | 287 | 566 |
| 228 | 142 | 319 |
| 515 | 429 | 885 |
| 52 | $(20)$ | $(3)$ |
| 463 | 449 | 888 |
| 368 | 351 | 993 |
| 95 | 98 | $(105)$ |
| 15 | 23 | 23 |
| 80 | 75 | $(128)$ |
| $\mathbf{4}$ |  |  |
| $\mathbf{7 6}$ | 70 | $(138)$ |


| Total revenue |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income ${ }^{1}$ | 112 | 144 | 114 | 133 | 131 | 171 |
| Non-interest income ${ }^{1}$ | 148 | 111 | 104 | 105 | 100 | 27 |
|  | 260 | 255 | 218 | 238 | 231 | 198 |


|  |  |  |
| :--- | :--- | :--- |
| 256 | 302 | 549 |
| 259 | 127 | 336 |
| 515 | 429 | 885 |


| Other information |
| :--- |
| Assets under administration ${ }^{2}$ |
| $\quad$ Individuals |
| Institutions $^{3}$ |
| Assets under management ${ }^{2}$ |
| Individuals |
| Institutions |
| Full-time equivalent employees |


|  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| $\mathbf{1 3 , 2 5 3}$ | 13,622 | 14,171 | 14,330 | 14,559 | 14,282 |
| $\mathbf{1 , 1 4 1 , 1 9 0}$ | $1,105,914$ | $1,064,081$ | $1,074,310$ | $1,037,760$ | $1,039,500$ |
| $\mathbf{1 , 1 5 4 , 4 4 3}$ | $\mathbf{1 , 1 1 9 , 5 3 6}$ | $1,078,252$ | $1,088,640$ | $1,052,319$ | $1,053,782$ |
|  |  |  |  |  |  |
| $\mathbf{1 2 0}$ | 121 | 70 | 69 | 77 | 172 |
| $\mathbf{3 3 1}$ | 320 | 312 | 278 | 283 | 286 |
| $\mathbf{4 5 1}$ | 441 | 382 | 347 | 360 | 458 |
| $\mathbf{1 5 , 5 5 6}$ | 15,540 | 15,644 | 15,983 | 15,589 | 15,656 |


|  |  |  |
| ---: | ---: | ---: |
| $\mathbf{1 3 , 2 5 3}$ | 14,559 | 14,171 |
| $\mathbf{1 , 1 4 1 , 1 9 0}$ | $1,037,760$ | $1,064,081$ |
| $\mathbf{1 , 1 5 4 , 4 4 3}$ | $1,052,319$ | $1,078,252$ |
| $\mathbf{1 2 0}$ | 77 | 70 |
| $\mathbf{3 3 1}$ | 283 | 312 |
| $\mathbf{4 5 1}$ | 360 | 382 |
| $\mathbf{1 5 , 5 5 6}$ | 15,589 | 15,644 |


${ }^{2}$ Assets under management are included in assets under administration
${ }^{3}$ Includes the full contract amount noted in the table below relating to assets under administration or custody of CIBC Mellon Global Securities Services Company, which is a $50 / 50$ joint venture of CIBC and The Bank of New York Mellon.

| Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{array}{r} 2012 \\ 6 \mathrm{M} \end{array}$ | $2011$ | $\begin{array}{r} 2011 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,089,543 | 1,056,148 | 1,013,968 | 1,026,111 | 991,860 | 992,965 | 1,089,543 | 991,860 | 1,013,968 |

## TRADING ACTIVITIES

(\$ millions)

|  |  |  |  |  |  | 2012 | 2011 | 2011 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q2112 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 | 6M | 6M | 12M |


| Trading revenue ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income (TEB) ${ }^{2,3}$ | 172 | 163 | 154 | 133 | 128 | 120 | 335 | 248 | 535 |
| Non-interest income ${ }^{2}$ | 60 | 61 | (77) | (88) | 62 | 71 | 121 | 133 | (32) |
| Total trading revenue (TEB) ${ }^{3}$ | 232 | 224 | 77 | 45 | 190 | 191 | 456 | 381 | 503 |
| TEB adjustment ${ }^{3}$ | 60 | 57 | 55 | 49 | 44 | 39 | 117 | 83 | 187 |
| Total trading revenue | 172 | 167 | 22 | (4) | 146 | 152 | 339 | 298 | 316 |
| Trading revenue as a \% of total revenue | 5.6 \% | 5.3 \% | 0.7 \% | $\mathrm{n} / \mathrm{m}$ | 4.8 \% | 4.9 \% | $5.4 \%$ | 4.9 \% | 2.5 \% |
| Trading revenue (TEB) as a \% of total revenue ${ }^{3}$ | 7.5\% | 7.1\% | $2.4 \%$ | $1.4 \%$ | $6.3 \%$ | $6.2 \%$ | 7.3\% | 6.2 \% | 4.0\% |
| Trading revenue by product line (TEB) ${ }^{3}$ |  |  |  |  |  |  |  |  |  |
| Interest rates | 61 | 69 | 23 | 38 | 68 | 33 | 130 | 101 | 162 |
| Foreign exchange | 70 | 74 | 76 | 64 | 69 | 67 | 144 | 136 | 276 |
| Equities | 50 | 40 | 52 | 49 | 48 | 59 | 90 | 107 | 208 |
| Commodities | 9 | 20 | 11 | 12 | 12 | 8 | 29 | 20 | 43 |
| Structured credit | 33 | 3 | (85) | (117) | (6) | 12 | 36 | 6 | (196) |
| Other | 9 | 18 | - | (1) | (1) | 12 | 27 | 11 | 10 |
| Total trading revenue (TEB) ${ }^{3}$ | 232 | 224 | 77 | 45 | 190 | 191 | 456 | 381 | 503 |
| TEB adjustment ${ }^{3}$ | 60 | 57 | 55 | 49 | 44 | 39 | 117 | 83 | 187 |
| Total trading revenue | 172 | 167 | 22 | (4) | 146 | 152 | 339 | 298 | 316 |
|  |  |  |  |  |  |  |  |  |  |
| Foreign exchange revenue |  |  |  |  |  |  |  |  |  |
| Foreign exchange trading revenue | 70 | 74 | 76 | 64 | 69 | 67 | 144 | 136 | 276 |
| Foreign exchange other than trading ${ }^{4}$ | 35 | 30 | 48 | 41 | 43 | 72 | 65 | 115 | 204 |
|  | 105 | 104 | 124 | 105 | 112 | 139 | 209 | 251 | 480 |

[^4]$\mathrm{n} / \mathrm{m}$ - not meaningful

| Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :--- | :--- | :--- | :--- | :--- | :--- |

ASSETS
Cash and non-interest-bearing deposits with banks
interest-bearing deposits with bank

## Securities

Trading
Available-for-sale (AFS)
Designated at fair value (FVO)
Cash collateral on securities borrowed
Securities purchased under resale agreements
Loans
Residential mortgages
Personal
Credit card
Business and government
Allowance for credit losses
Other
Derivative instruments
Customers' liability under acceptances
Land, buildings and equipment
Goodwill
Software and other intangible assets
Investment in equity-accounted associates and joint ventures
Other assets
Total assets

| 2,200 | 1,515 | 1,481 | 2,005 | 1,891 | 1,440 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 3,957 | 4,745 | 3,661 | 18,526 | 34,605 | 18,464 |
| 37,651 | 35,582 | 32,713 | 33,616 | 38,568 | 32,614 |
| 24,530 | 28,826 | 27,118 | 20,803 | 23,833 | 25,716 |
| 357 | 397 | 464 | 517 | 577 | 901 |
| 3,116 | 1,866 | 1,838 | 3,714 | 3,210 | 1,295 |
| 23,444 | 22,835 | 25,641 | 31,322 | 35,345 | 39,422 |
| 151,103 | 151,458 | 150,509 | 149,348 | 146,473 | 144,308 |
| 35,114 | 34,866 | 34,842 | 34,594 | 34,270 | 34,223 |
| 15,492 | 15,433 | 15,744 | 15,570 | 15,659 | 15,874 |
| 42,602 | 41,691 | 39,663 | 38,120 | 37,389 | 37,937 |
| $(1,856)$ | $(1,849)$ | $(1,803)$ | $(1,819)$ | $(1,829)$ | $(1,874)$ |
| 25,911 | 30,388 | 28,270 | 24,195 | 21,211 | 19,453 |
| 9,032 | 9,120 | 9,454 | 9,009 | 8,354 | 7,904 |
| 1,560 | 1,572 | 1,580 | 1,522 | 1,505 | 1,536 |
| 1,671 | 1,681 | 1,677 | 1,647 | 1,842 | 1,890 |
| 661 | 638 | 633 | 604 | 583 | 575 |
| 1,389 | 1,392 | 1,394 | 573 | 544 | 554 |
| 9,524 | 9,293 | 8,879 | 8,780 | 9,252 | 9,219 |
| 387,458 | 391,449 | 383,758 | 392,646 | 413,282 | 391,451 |

## LIABILITIES AND EQUITY

Deposits
Personal
Personal
Demand
Fixed

Business and governmen
Bank
Obligations related to securities sold short
Cash collateral on securities lent
Secured borrowings
Capital Trust securities
obligations related to securities sold under repurchase agreements
Other
Derivative instruments
Acceptances
Other liabilities
Subordinated indebtedness
Equity
Preferred shares
Common shares
Contributed surplus
Retained earnings
Accumulated other comprehensive income (AOCI)
Total shareholders' equity
Non-controlling interests
Total equity
Total liabilities and equity

| $\mathbf{8 , 2 5 0}$ | 8,241 | 8,109 | 7,951 | 8,150 | 8,033 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{6 6 , 7 4 4}$ | 67,267 | 66,149 | 64,332 | 62,894 | 61,569 |
| $\mathbf{4 2 , 8 0 4}$ | 41,936 | 42,334 | 42,780 | 43,238 | 43,798 |
| $\mathbf{1 1 7 , 7 9 8}$ | 117,444 | 116,592 | 115,063 | 114,282 | 113,400 |
| $\mathbf{1 2 1 , 3 3 2}$ | 120,150 | 117,143 | 124,408 | 139,841 | 124,205 |
| $\mathbf{5 , 0 7 7}$ | 5,575 | 4,177 | 6,951 | 10,767 | 8,060 |
| $\mathbf{9 , 8 9 1}$ | 8,359 | 10,316 | 10,805 | 12,669 | 11,450 |
| $\mathbf{3 , 0 4 1}$ | 2,201 | 2,850 | 5,048 | 4,898 | 3,479 |
| $\mathbf{5 2 , 9 0 4}$ | 52,968 | 51,308 | 49,330 | 46,562 | 46,244 |
| $\mathbf{1 , 6 1 7}$ | 1,679 | 1,594 | 1,594 | 1,593 | 1,593 |
| $\mathbf{7 , 8 0 3}$ | 10,846 | 8,564 | 14,513 | 20,212 | 22,905 |
|  |  |  |  |  |  |
| $\mathbf{2 6 , 1 6 6}$ | 30,808 | 28,792 | 23,383 | 21,664 | 19,883 |
| $\mathbf{9 , 0 3 2}$ | 9,128 | 9,489 | 9,009 | 8,354 | 7,904 |
| $\mathbf{1 1 , 2 5 6}$ | 10,876 | 11,704 | 11,780 | 11,791 | 10,961 |
| $\mathbf{5 , 1 1 2}$ | 5,129 | 5,138 | 5,153 | 5,150 | 6,225 |
|  |  |  |  |  |  |
| $\mathbf{2 , 0 0 6}$ | 2,306 | 2,756 | 2,756 | 3,156 | 3,156 |
| $\mathbf{7 , 6 9 7}$ | $\mathbf{7 , 5 3 7}$ | 7,376 | 7,254 | 7,116 | 6,951 |
| $\mathbf{8 6}$ | 87 | 93 | 91 | 90 | 98 |
| $\mathbf{6 , 2 7 6}$ | 5,873 | 5,457 | 5,100 | 4,911 | 4,533 |
| $\mathbf{2 0 1}$ | 320 | 245 | 252 | 69 | 241 |
| $\mathbf{1 6 , 2 6 6}$ | 16,123 | 15,927 | 15,453 | 15,342 | 14,979 |
| $\mathbf{1 6 3}$ | 163 | 164 | 156 | 157 | 163 |
| $\mathbf{1 6 , 4 2 9}$ | 16,286 | 16,091 | 15,609 | 15,499 | 15,142 |
| $\mathbf{3 8 7 , 4 5 8}$ | 391,449 | 383,758 | 392,646 | 413,282 | 391,451 |

## BALANCE SHEET MEASURES



[^5]| (\$ millions) | Q2112 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |  | 2011 6 M | $\begin{array}{r} 2011 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Preferred shares |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 2,306 | 2,756 | 2,756 | 3,156 | 3,156 | 3,156 | 2,756 | 3,156 | 3,156 |
| Redemption of preferred shares | (300) | (450) | - | (400) | - | - | (750) | - | (400) |
| Balance at end of period | 2,006 | 2,306 | 2,756 | 2,756 | 3,156 | 3,156 | 2,006 | 3,156 | 2,756 |
| Common shares |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 7,537 | 7,376 | 7,254 | 7,116 | 6,951 | 6,804 | 7,376 | 6,804 | 6,804 |
| Issue of common shares | 156 | 161 | 126 | 137 | 165 | 147 | 317 | 312 | 575 |
| Treasury shares | 4 | - | (4) | 1 | - | - | 4 | - | (3) |
| Balance at end of period | 7,697 | 7,537 | 7,376 | 7,254 | 7,116 | 6,951 | 7,697 | 7,116 | 7,376 |
| Contributed surplus |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 87 | 93 | 91 | 90 | 98 | 98 | 93 | 98 | 98 |
| Stock option expense | 1 | 3 | 3 | 1 | 1 | 1 | 4 | 2 | 6 |
| Stock options exercised | (2) | (9) | (2) | (1) | (7) | (2) | (11) | (9) | (12) |
| Other | - | - | 1 | 1 | (2) | 1 | - | (1) | 1 |
| Balance at end of period | 86 | 87 | 93 | 91 | 90 | 98 | 86 | 90 | 93 |
| Retained earnings |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 5,873 | 5,457 | 5,100 | 4,911 | 4,533 | 4,157 | 5,457 | 4,157 | 4,157 |
| Net income attributable to equity shareholders | 810 | 832 | 754 | 589 | 764 | 760 | 1,642 | 1,524 | 2,867 |
| Dividends |  |  |  |  |  |  |  |  |  |
| Preferred | (32) | (38) | (38) | (43) | (42) | (42) | (70) | (84) | (165) |
| Common | (364) | (360) | (359) | (346) | (344) | (342) | (724) | (686) | $(1,391)$ |
| Premium on redemption of preferred shares | (12) | (18) | - | (12) | - | - | (30) | - | (12) |
| Other | 1 | - | - | 1 | - | - | 1 | - | 1 |
| Balance at end of period | 6,276 | 5,873 | 5,457 | 5,100 | 4,911 | 4,533 | 6,276 | 4,911 | 5,457 |
| AOCI, net of tax |  |  |  |  |  |  |  |  |  |
| Net foreign currency translation adjustments |  |  |  |  |  |  |  |  |  |
| Net change in foreign currency translation adjustments | (56) | 22 | 132 | 32 | (188) | (64) | (34) | (252) | (88) |
| Balance at end of period | (122) | (66) | (88) | (220) | (252) | (64) | (122) | (252) | (88) |
| Net gains (losses) on AFS securities |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 383 | 338 | 484 | 318 | 300 | 397 | 338 | 397 | 397 |
| Net change in AFS securities | (59) | 45 | (146) | 166 | 18 | (97) | (14) | (79) | (59) |
| Balance at end of period | 324 | 383 | 338 | 484 | 318 | 300 | 324 | 318 | 338 |
| Net gains (losses) on cash flow hedges |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 3 | (5) | (12) | 3 | 5 | 19 | (5) | 19 | 19 |
| Net change in cash flow hedges | (4) | 8 | 7 | (15) | (2) | (14) | 4 | (16) | (24) |
| Balance at end of period | (1) | 3 | (5) | (12) | 3 | 5 | (1) | 3 | (5) |
| Total AOCI, net of tax | 201 | 320 | 245 | 252 | 69 | 241 | 201 | 69 | 245 |
| Non-controlling interests |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 163 | 164 | 156 | 157 | 163 | 168 | 164 | 168 | 168 |
| Net income attributable to non-controlling interests | 1 | 3 | 3 | 2 | 3 | 3 | 4 | 6 | 11 |
| Dividends | - | (2) | - | (4) | - | (4) | (2) | (4) | (8) |
| Other | (1) | (2) | 5 | 1 | (9) | (4) | (3) | (13) | (7) |
| Balance at end of period | 163 | 163 | 164 | 156 | 157 | 163 | 163 | 157 | 164 |
| Equity at end of period | 16,429 | 16,286 | 16,091 | 15,609 | 15,499 | 15,142 | 16,429 | 15,499 | 16,091 |

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME


Includes $\$ 4$ million of gains (Q1/12: $\$ 3$ million of gains) relating to our investments in equity-accounted associates and joint ventures.



[^6]ASSETS UNDER ADMINISTRATION

| (\$ millions) | Q2112 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets under administration ${ }^{1,2,3}$ |  |  |  |  |  |  |
| Individuals | 154,042 | 153,029 | 150,235 | 154,629 | 159,048 | 155,482 |
| Institutions | 1,188,502 | 1,157,938 | 1,116,159 | 1,120,446 | 1,082,309 | 1,083,338 |
| Retail mutual funds | 55,080 | 53,542 | 51,405 | 52,132 | 52,672 | 50,778 |
| Total assets under administration | 1,397,624 | 1,364,509 | 1,317,799 | 1,327,207 | 1,294,029 | 1,289,598 |
| ASSETS UNDER MANAGEMENT |  |  |  |  |  |  |
| (\$ millions) | Q2112 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| Assets under management ${ }^{3}$ |  |  |  |  |  |  |
| Individuals | 12,462 | 12,506 | 12,198 | 12,652 | 12,762 | 12,777 |
| Institutions | 17,049 | 18,162 | 16,918 | 16,812 | 16,433 | 16,337 |
| Retail mutual funds | 55,080 | 53,542 | 51,405 | 52,132 | 52,672 | 50,778 |
| Total assets under management | 84,591 | 84,210 | 80,521 | 81,596 | 81,867 | 79,892 |

[^7]LOANS AND ACCEPTANCES, NET OF ALLOWANCE FOR CREDIT LOSSES

| (\$ millions) | Q2112 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business, government and consumer loans |  |  |  |  |  |  |
| Canada | 231,888 | 230,956 | 230,390 | 227,872 | 222,976 | 219,563 |
| United States | 7,746 | 7,386 | 6,308 | 5,672 | 4,890 | 4,623 |
| Other countries | 11,853 | 12,377 | 11,711 | 11,278 | 12,450 | 14,186 |
| Total net loans and acceptances | 251,487 | 250,719 | 248,409 | 244,822 | 240,316 | 238,372 |
| Residential mortgages | 151,044 | 151,408 | 150,460 | 149,304 | 146,426 | 144,264 |
| Credit card | 14,882 | 14,807 | 15,112 | 14,944 | 15,034 | 15,237 |
| Personal | 34,632 | 34,378 | 34,356 | 34,102 | 33,761 | 33,706 |
| Total net consumer loans | 200,558 | 200,593 | 199,928 | 198,350 | 195,221 | 193,207 |
| Non-residential mortgages | 7,314 | 7,320 | 7,348 | 7,050 | 6,854 | 6,807 |
| Financial institutions | 3,541 | 3,888 | 3,554 | 3,487 | 3,370 | 3,639 |
| Retail and wholesale | 3,280 | 3,033 | 3,046 | 3,254 | 3,104 | 2,721 |
| Business services | 4,762 | 4,426 | 4,761 | 4,596 | 4,475 | 4,279 |
| Manufacturing - capital goods | 1,515 | 1,451 | 1,425 | 1,427 | 1,360 | 1,195 |
| Manufacturing - consumer goods | 2,102 | 1,859 | 1,607 | 1,684 | 1,778 | 1,412 |
| Real estate and construction | 9,281 | 9,071 | 7,905 | 6,804 | 5,905 | 5,687 |
| Agriculture | 3,567 | 3,568 | 3,679 | 3,622 | 3,600 | 3,530 |
| Oil and gas | 3,436 | 3,391 | 3,297 | 3,144 | 2,546 | 2,734 |
| Mining | 480 | 457 | 472 | 490 | 237 | 269 |
| Forest products | 596 | 568 | 500 | 388 | 333 | 393 |
| Hardware and software | 312 | 293 | 339 | 329 | 347 | 555 |
| Telecommunications and cable | 389 | 308 | 285 | 228 | 246 | 329 |
| Publishing, printing and broadcasting | 473 | 450 | 446 | 494 | 352 | 422 |
| Transportation | 1,607 | 1,651 | 1,441 | 1,464 | 1,477 | 1,344 |
| Utilities | 1,286 | 1,189 | 1,192 | 1,015 | 1,126 | 992 |
| Education, health and social services | 1,833 | 1,824 | 1,823 | 1,762 | 1,727 | 1,416 |
| Governments | 1,599 | 1,769 | 1,686 | 1,553 | 1,437 | 1,415 |
| Others | 3,833 | 3,893 | 3,954 | 3,987 | 5,124 | 6,355 |
| Collective allowance allocated to business and government loans | (277) | (283) | (279) | (306) | (303) | (329) |
| Total net business and government loans, including acceptances | 50,929 | 50,126 | 48,481 | 46,472 | 45,095 | 45,165 |
| Total net loans and acceptances | 251,487 | 250,719 | 248,409 | 244,822 | 240,316 | 238,372 |

GROSS IMPAIRED LOANS

| (\$ millions) | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross impaired loans by portfolio: |  |  |  |  |  |  |
| Consumer ${ }^{1}$ |  |  |  |  |  |  |
| Residential mortgages | 511 | 521 | 524 | 513 | 507 | 528 |
| Personal | 278 | 294 | 291 | 285 | 286 | 298 |
| Total gross impaired loans - consumer | 789 | 815 | 815 | 798 | 793 | 826 |
| Business and government |  |  |  |  |  |  |
| Non-residential mortgages | 88 | 79 | 75 | 72 | 70 | 72 |
| Financial institutions | 3 | 5 | 4 | 6 | 5 | 5 |
| Retail and wholesale | 22 | 24 | 24 | 33 | 39 | 30 |
| Business services | 288 | 298 | 287 | 267 | 251 | 237 |
| Manufacturing - capital goods | 46 | 46 | 49 | 46 | 46 | 61 |
| Manufacturing - consumer goods | 33 | 34 | 28 | 45 | 44 | 47 |
| Real estate and construction | 572 | 578 | 504 | 464 | 460 | 497 |
| Agriculture | 35 | 38 | 38 | 51 | 44 | 46 |
| Oil and gas | 1 | 1 | 1 | 7 | 15 | 16 |
| Mining | 3 | 2 | 3 | 2 | 1 | - |
| Forest products | 2 | 3 | 3 | 3 | 6 | 7 |
| Hardware and software | 13 | 13 | 13 | 9 | 9 | 9 |
| Telecommunications and cable | - | 1 | 25 | - | 1 | - |
| Publishing, printing and broadcasting | 10 | 9 | 10 | 11 | 10 | 32 |
| Transportation | 33 | 36 | 36 | 38 | 34 | 38 |
| Utilities | 1 | - | - | - | - | - |
| Education, health and social services | 3 | 2 | 2 | 3 | 3 | 2 |
| Total gross impaired loans - business and government | 1,153 | 1,169 | 1,102 | 1,057 | 1,038 | 1,099 |
| Total gross impaired loans | 1,942 | 1,984 | 1,917 | 1,855 | 1,831 | 1,925 |
|  |  |  |  |  |  |  |
| Gross impaired loans by geography: |  |  |  |  |  |  |
| Consumer |  |  |  |  |  |  |
| Canada | 477 | 505 | 514 | 521 | 527 | 544 |
| Other countries | 312 | 310 | 301 | 277 | 266 | 282 |
|  | 789 | 815 | 815 | 798 | 793 | 826 |
| Business and government |  |  |  |  |  |  |
| Canada | 133 | 133 | 157 | 158 | 186 | 207 |
| United States | 321 | 319 | 270 | 262 | 271 | 292 |
| Other countries | 699 | 717 | 675 | 637 | 581 | 600 |
|  | 1,153 | 1,169 | 1,102 | 1,057 | 1,038 | 1,099 |
| Total gross impaired loans | 1,942 | 1,984 | 1,917 | 1,855 | 1,831 | 1,925 |

[^8]| (\$ millions) | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses by portfolio: |  |  |  |  |  |  |
| Consumer |  |  |  |  |  |  |
| Individual |  |  |  |  |  |  |
| Residential mortgages | - | - | 1 | 1 | 1 | 1 |
| Personal | 9 | 9 | 8 | 9 | 8 | 6 |
| Total individual allowance for credit losses on consumer loans | 9 | 9 | 9 | 10 | 9 | 7 |
| Collective |  |  |  |  |  |  |
| Residential mortgages | 40 | 36 | 32 | 27 | 29 | 26 |
| Personal | 180 | 174 | 173 | 173 | 176 | 185 |
| Collective allowance for credit losses on consumer loans - impaired ${ }^{1}$ | 220 | 210 | 205 | 200 | 205 | 211 |
| Collective allowance for credit losses on consumer loans - unimpaired | 922 | 945 | 953 | 952 | 967 | 980 |
| Total collective allowance for credit losses on consumer loans | 1,142 | 1,155 | 1,158 | 1,152 | 1,172 | 1,191 |
| Total allowance for credit losses on consumer loans | 1,151 | 1,164 | 1,167 | 1,162 | 1,181 | 1,198 |
| Business and government |  |  |  |  |  |  |
| Individual |  |  |  |  |  |  |
| Non-residential mortgages | 40 | 36 | 29 | 24 | 17 | 17 |
| Financial institutions | 1 | 2 | 1 |  | 2 | 2 |
| Retail and wholesale | 11 | 11 | 10 | 20 | 20 | 14 |
| Business services | 97 | 93 | 95 | 90 | 83 | 78 |
| Manufacturing - capital goods | 40 | 40 | 40 | 18 | 18 | 21 |
| Manufacturing - consumer goods | 10 | 5 | 6 | 17 | 22 | 21 |
| Real estate and construction | 182 | 168 | 119 | 123 | 120 | 126 |
| Agriculture | 9 | 9 | 16 | 17 | 16 | 17 |
| Oil and gas | 1 | - | - | 6 | 10 | 10 |
| Mining | 2 | 2 | 1 | 1 | 1 | - |
| Forest products | 1 | 1 | 1 | 1 | 4 | 6 |
| Hardware and software | 11 | 11 | 11 | 7 | 7 | 7 |
| Telecommunications and cable | - | 1 | 5 | - | - | - |
| Publishing, printing and broadcasting | 9 | 9 | 9 | 9 | 9 | 11 |
| Transportation | 13 | 13 | 13 | 15 | 15 | 16 |
| Utilities | - | - | - | - | - | - |
| Education, health and social services | 1 | 1 | 1 | 1 | 1 | 1 |
| Total individual allowance for credit losses on business and government loans | 428 | 402 | 357 | 351 | 345 | 347 |
| Collective |  |  |  |  |  |  |
| Collective allowance for credit losses on business and government loans - impaired ${ }^{1}$ | 29 | 30 | 31 | 33 | 29 | 29 |
| Collective allowance for credit losses on business and government loans - unimpaired | 248 | 253 | 248 | 273 | 274 | 300 |
| Total collective allowance for credit losses on business and government loans | 277 | 283 | 279 | 306 | 303 | 329 |
| Total allowance for credit losses on business and government loans | 705 | 685 | 636 | 657 | 648 | 676 |
| Undrawn credit facilities ${ }^{2}$ |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Total allowance for credit losses | 1,904 | 1,895 | 1,851 | 1,868 | 1,878 | 1,937 |

Total allowance for credit losses
${ }^{1}$ Includes allowance relating to personal, scored small business loans and mortgages that are greater than 90 days delinquent.
${ }^{2}$ Included in Other liabilities on consolidated balance sheet.

ALLOWANCE FOR CREDIT LOSSES

| (\$ millions) | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total individual allowance for credit losses |  |  |  |  |  |  |
| By geography: |  |  |  |  |  |  |
| Consumer loans |  |  |  |  |  |  |
| Canada | 9 | 9 | 9 | 10 | 9 | 7 |
| Business and government loans |  |  |  |  |  |  |
| Canada | 58 | 55 | 57 | 72 | 85 | 81 |
| United States | 129 | 119 | 98 | 100 | 97 | 101 |
| Other countries | 241 | 228 | 202 | 179 | 163 | 165 |
|  | 428 | 402 | 357 | 351 | 345 | 347 |
|  | 437 | 411 | 366 | 361 | 354 | 354 |
| Total individual allowance for credit losses |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| By portfolio: |  |  |  |  |  |  |
| Consumer loans | 9 | 9 | 9 | 10 | 9 | 7 |
| Business and government loans | 428 | 402 | 357 | 351 | 345 | 347 |
|  | 437 | 411 | 366 | 361 | 354 | 354 |
|  |  |  |  |  |  |  |
| Total collective allowance for credit losses |  |  |  |  |  |  |
| By geography: |  |  |  |  |  |  |
| Consumer loans |  |  |  |  |  |  |
| Canada | 1,087 | 1,101 | 1,107 | 1,106 | 1,124 | 1,140 |
| Other countries | 55 | 54 | 51 | 46 | 48 | 51 |
|  | 1,142 | 1,155 | 1,158 | 1,152 | 1,172 | 1,191 |
| Business and government loans |  |  |  |  |  |  |
| Canada | 212 | 212 | 205 | 228 | 227 | 236 |
| United States | 46 | 51 | 54 | 60 | 60 | 71 |
| Other countries | 19 | 20 | 20 | 18 | 16 | 22 |
|  | 277 | 283 | 279 | 306 | 303 | 329 |
|  | 1,419 | 1,438 | 1,437 | 1,458 | 1,475 | 1,520 |
|  |  |  |  |  |  |  |
| Total collective allowance for credit losses |  |  |  |  |  |  |
| By portfolio: |  |  |  |  |  |  |
| Consumer loans | 1,142 | 1,155 | 1,158 | 1,152 | 1,172 | 1,191 |
| Business and government loans | 277 | 283 | 279 | 306 | 303 | 329 |
|  | 1,419 | 1,438 | 1,437 | 1,458 | 1,475 | 1,520 |
| Undrawn credit facilities ${ }^{1}$ | 48 | 46 | 48 | 49 | 49 | 63 |
|  | 1,467 | 1,484 | 1,485 | 1,507 | 1,524 | 1,583 |

[^9]NET IMPAIRED LOANS ${ }^{1}$

| (\$ millions) | Q2112 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net impaired loans by portfolio: |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Residential mortgages | 471 | 485 | 491 | 485 | 477 | 501 |
| Personal | 89 | 111 | 110 | 103 | 102 | 107 |
| Total net impaired loans - consumer | 560 | 596 | 601 | 588 | 579 | 608 |
| Business and government |  |  |  |  |  |  |
| Non-residential mortgages | 48 | 43 | 46 | 48 | 53 | 55 |
| Financial institutions | 2 | 3 | 2 | 3 | 3 | 3 |
| Retail and wholesale | 4 | 6 | 7 | 7 | 12 | 8 |
| Business services | 183 | 196 | 184 | 169 | 163 | 154 |
| Manufacturing - capital goods | 5 | 5 | 8 | 26 | 27 | 39 |
| Manufacturing - consumer goods | 21 | 27 | 20 | 26 | 21 | 24 |
| Real estate and construction | 386 | 406 | 381 | 336 | 335 | 367 |
| Agriculture | 25 | 28 | 21 | 32 | 27 | 28 |
| Oil and gas | - | - | - | - | 4 | 5 |
| Mining | 1 | - | 2 | 1 | - | - |
| Forest products | - | 1 | 1 | 1 | 1 | - |
| Hardware and software | 1 | 1 | 1 | 1 | - | 1 |
| Telecommunications and cable | - | - | 20 | - | - | - |
| Publishing, printing and broadcasting | 1 | - | - | 1 | - | 20 |
| Transportation | 17 | 21 | 21 | 21 | 17 | 19 |
| Utilities | 1 | - | - | - | - | - |
| Education, health and social services | 1 | - | - | 1 | 1 | - |
| Total net impaired loans - business and government | 696 | 737 | 714 | 673 | 664 | 723 |
| Total net impaired loans | 1,256 | 1,333 | 1,315 | 1,261 | 1,243 | 1,331 |
|  |  |  |  |  |  |  |
| Net impaired loans by geography: |  |  |  |  |  |  |
| Consumer |  |  |  |  |  |  |
| Canada | 293 | 332 | 343 | 349 | 350 | 366 |
| Other countries | 267 | 264 | 258 | 239 | 229 | 242 |
|  | 560 | 596 | 601 | 588 | 579 | 608 |
| Business and government |  |  |  |  |  |  |
| Canada | 46 | 48 | 69 | 53 | 72 | 97 |
| United States | 192 | 200 | 172 | 162 | 174 | 191 |
| Other countries | 458 | 489 | 473 | 458 | 418 | 435 |
|  | 696 | 737 | 714 | 673 | 664 | 723 |
| Total net impaired loans | 1,256 | 1,333 | 1,315 | 1,261 | 1,243 | 1,331 |

[^10]|  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Q2/12 | Q1/12 | $\mathrm{Q} 4 / 11$ | $\mathrm{Q} 3 / 11$ | $\mathrm{Q} 2 / 11$ |



CHANGES IN ALLOWANCE FOR CREDIT LOSSES

| (\$ millions) | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{array}{r} 2012 \\ 6 \mathrm{M} \end{array}$ | $\begin{array}{r} 2011 \\ 6 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2011 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total allowance at beginning of period | 1,895 | 1,851 | 1,868 | 1,878 | 1,937 | 1,950 | 1,851 | 1,950 | 1,950 |
| Write-offs | (323) | (322) | (363) | (349) | (309) | (314) | (645) | (623) | $(1,335)$ |
| Recoveries | 43 | 40 | 36 | 37 | 36 | 36 | 83 | 72 | 145 |
| Provision for credit losses | 308 | 338 | 306 | 310 | 245 | 283 | 646 | 528 | 1,144 |
| Interest income on impaired loans | (11) | (16) | (10) | (12) | (12) | (14) | (27) | (26) | (48) |
| Other | (8) | 4 | 14 | 4 | (19) | (4) | (4) | (23) | (5) |
| Total allowance at end of period ${ }^{2}$ | 1,904 | 1,895 | 1,851 | 1,868 | 1,878 | 1,937 | 1,904 | 1,878 | 1,851 |
| Individual allowance | 437 | 411 | 366 | 361 | 354 | 354 | 437 | 354 | 366 |
| Collective allowance ${ }^{2}$ | 1,467 | 1,484 | 1,485 | 1,507 | 1,524 | 1,583 | 1,467 | 1,524 | 1,485 |
| Total allowance for credit losses | 1,904 | 1,895 | 1,851 | 1,868 | 1,878 | 1,937 | 1,904 | 1,878 | 1,851 |

[^11]| PAST DUE LOANS BUT NOT IMPAIRED ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) |  | Q2112 |  |  | Q1/12 <br> Total | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
|  | $\begin{array}{r} \text { Less than } \\ 31 \text { days } \\ \hline \end{array}$ | $\begin{array}{r} 31 \text { to } 90 \\ \text { days } \\ \hline \end{array}$ | $\begin{array}{r} \text { Over } 90 \\ \text { days } \\ \hline \end{array}$ | Total |  | Total | Total | Total | Total |
| Residential mortgages | 2,058 | 617 | 268 | 2,943 | 3,009 | 3,103 | 3,335 | 3,298 | 3,535 |
| Personal | 462 | 103 | 21 | 586 | 619 | 619 | 652 | 653 | 687 |
| Credit card | 792 | 209 | 144 | 1,145 | 1,145 | 1,241 | 1,417 | 1,276 | 1,357 |
| Business and government | 193 | 123 | 29 | 345 | 306 | 256 | 322 | 496 | 721 |
|  | 3,505 | 1,052 | 462 | 5,019 | 5,079 | 5,219 | 5,726 | 5,723 | 6,300 |

[^12]| Q2112 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| - | (1) | - | - | - | - |
| - | - | - | 1 | 3 | - |
| - | (1) | - | 1 | 3 | - |
| 3 | 5 | 4 | 8 | 2 | 1 |
| - | - | - | 17 | 1 | - |
| 1 | 1 | (4) | (1) | 7 | - |
| 23 | 8 | 25 | 14 | 17 | 15 |
| 1 | 1 | 24 | (1) | (1) | (1) |
| 4 | - | (4) | (1) | 1 | $-$ |
| 18 | 52 | 7 | 6 | 1 | 5 |
| 1 | (7) | 2 | 2 | - | 4 |
| - | - | - | (4) | (1) | - |
| - | 1 | - | - | 2 | $-$ |
| - | - | (1) | - | - | - |
| - | - | 5 | - | - | $-$ |
| 1 | (5) | 5 | - | - | - |
| . | - | - | - | (2) | - |
| - | 1 | 1 | - | - | (3) |
| 52 | 57 | 64 | 40 | 27 | 21 |
| 52 | 56 | 64 | 41 | 30 | 21 |
| 10 | 8 | 14 | 7 | 10 | 5 |
| 179 | 193 | 180 | 197 | 183 | 186 |
| 71 | 70 | 65 | 64 | 63 | 72 |
| 260 | 271 | 259 | 268 | 256 | 263 |
| (14) | (7) | 1 | (15) | (13) | (4) |
| 246 | 264 | 260 | 253 | 243 | 259 |
| 12 | 14 | 7 | 17 | 12 | 8 |
| (2) | 4 | (25) | (1) | (40) | (5) |
| 10 | 18 | (18) | 16 | (28) | 3 |
| 256 | 282 | 242 | 269 | 215 | 262 |
| 308 | 338 | 306 | 310 | 245 | 283 |

rovision for credit losses by portfolio

## Individual

## onsume

Residential mortgages
Persona
Total provision for individual allowance on consumer loans

Business and government
Non-residential mortgages
Financial institutions
Retail and wholesale
Business services
Manufacturing - capital goods
Manufacturing - consumer goods
Real estate and construction
Agriculture
Oil and gas
Mining
Forest products
Hardware and software
Telecommunications and cable
Publishing, printing and broadcasting
Transportation
Total provision for individual allowance on business and government loans
Total provision for individual allowance

## Collective

Consumer

## Residential

Credit card
Personal
Provision for collective allowance on consumer loans - impaired
Provision for collective allowance on consumer loans - unimpaired
Total provision for collective allowance on consumer loans

## Business and government

Provision for collective allowance on business and government loans - impaired
Provision for collective allowance on business and government loans - unimpaired
Total provision for collective allowance on business and government loans
Total provision for collective allowance
Total provision for credit losses


Provision for individual allowance by geography:
Consumer

## Business and government

Canada
United State
Other countries
Total provision for individual allowance
Includes provision for credit losses on: personal, scored small business loans and mortgages that are greater than 90 days delinquent; and net credit card write-offs.

| (\$ millions) | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net write-offs by portfolio: |  |  |  |  |  |  |
| Consumer |  |  |  |  |  |  |
| Residential mortgages | 3 | 4 | 4 | 7 | 3 | 3 |
| Credit card | 179 | 193 | 180 | 197 | 183 | 186 |
| Personal | 71 | 69 | 64 | 70 | 72 | 75 |
| Net write-offs on consumer loans | 253 | 266 | 248 | 274 | 258 | 264 |
| Business and government |  |  |  |  |  |  |
| Non-residential mortgages | - | - | - | - | - | - |
| Financial institutions | - | - | 1 | 16 | - | - |
| Retail and wholesale | 3 | 3 | 10 | (2) | 5 | 4 |
| Business services | 17 | 3 | 44 | 10 | 4 | 5 |
| Manufacturing - capital goods | - | 1 | 2 | 1 | - | 1 |
| Manufacturing - consumer goods | - | 1 | 8 | 3 | - | 1 |
| Real estate and construction | 3 | 5 | 5 | 5 | 2 | 1 |
| Agriculture | - | 1 | (1) | 1 | 1 | - |
| Oil and gas | - | - | 6 | - | 1 | - |
| Mining | - | - | - | - | - | - |
| Forest products | 1 | - | 1 | 2 | 1 | - |
| Hardware and software | 1 | - | 1 | - | - | 1 |
| Telecommunications and cable | - | - | - | - | (1) | - |
| Publishing, printing and broadcasting | - | - | - | 1 | - | - |
| Transportation | 2 | 1 | 3 | 1 | 1 | 1 |
| Education, health and social services | - | 1 | (1) | - | 1 | - |
| Net write-offs on business and government loans | 27 | 16 | 79 | 38 | 15 | 14 |
| Total net write-offs | 280 | 282 | 327 | 312 | 273 | 278 |
|  |  |  |  |  |  |  |
| Net write-offs by geography: |  |  |  |  |  |  |
| Consumer |  |  |  |  |  |  |
| Canada | 251 | 264 | 248 | 269 | 251 | 262 |
| Other countries | 2 | 2 | - | 5 | 7 | 2 |
|  | 253 | 266 | 248 | 274 | 258 | 264 |
| Business and government |  |  |  |  |  |  |
| Canada | 14 | 13 | 37 | 30 | 12 | 14 |
| United States | 1 | 3 | 6 | 5 | - | (1) |
| Other countries | 12 | - | 36 | 3 | 3 | 1 |
|  | 27 | 16 | 79 | 38 | 15 | 14 |
| Total net write-offs | 280 | 282 | 327 | 312 | 273 | 278 |


|  | Q2112 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diversification ratios |  |  |  |  |  |  |
| Gross loans and acceptances |  |  |  |  |  |  |
| Consumer | 80\% | 80\% | 80\% | 81\% | 81\% | 81\% |
| Business and government | 20\% | 20\% | 20\% | 19\% | 19\% | 19\% |
| Canada | 92\% | 92\% | 93\% | 93\% | 93\% | 92\% |
| United States | 3\% | 3\% | 3\% | 2\% | 2\% | 2\% |
| Other countries | 5\% | 5\% | 4\% | 5\% | 5\% | 6\% |
| Net loans and acceptances |  |  |  |  |  |  |
| Consumer | 80\% | 80\% | 80\% | 81\% | 81\% | 81\% |
| Business and government | 20\% | 20\% | 20\% | 19\% | 19\% | 19\% |
| Canada | 92\% | 92\% | 93\% | 93\% | 93\% | 92\% |
| United States | 3\% | 3\% | 3\% | 2\% | 2\% | 2\% |
| Other countries | 5\% | 5\% | 4\% | 5\% | 5\% | 6\% |
| Coverage ratios |  |  |  |  |  |  |
| Allowance for credit losses ${ }^{1}$ to gross |  |  |  |  |  |  |
| impaired loans and acceptances (GIL) - segmented and total |  |  |  |  |  |  |
| Consumer | 29\% | 27\% | 26\% | 26\% | 27\% | 26\% |
| Business and government | 40\% | 37\% | 35\% | 36\% | 36\% | 34\% |
| Total | 35\% | 33\% | 31\% | 32\% | 32\% | $31 \%$ |
|  |  |  |  |  |  |  |
| Condition ratios |  |  |  |  |  |  |
| GIL-to-gross loans and acceptances | $0.77 \%$ | 0.79\% | 0.77 \% | 0.75\% | 0.76\% | 0.80\% |
| Net impaired loans and acceptances (NIL)-to-net loans and acceptances | 0.50\% | 0.53\% | 0.53\% | 0.52\% | 0.52\% | 0.56\% |
| Segmented NIL-to-segmented net loans and acceptances |  |  |  |  |  |  |
| Consumer | 0.28 \% | $0.30 \%$ | $0.30 \%$ | 0.30\% | $0.30 \%$ | $0.31 \%$ |
| Business and government | $1.37 \%$ | $1.47 \%$ | $1.47 \%$ | 1.45\% | $1.47 \%$ | 1.60 \% |
| Canada | $0.15 \%$ | 0.16\% | 0.18\% | 0.18\% | 0.19 \% | 0.21 \% |
| United States | 2.48 \% | 2.71 \% | 2.73 \% | 2.86 \% | 3.56 \% | 4.13\% |
| Other countries | 6.12 \% | 6.08 \% | 6.24 \% | 6.18 \% | 5.20 \% | 4.77 \% |

[^13]| (\$ millions) | Q2112 |  |  |  |  | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\longleftarrow$ Residual t | contractual |  | Total | Analyzed |  |  |  | al notional am |  |  |
|  | Less than 1 year | $\begin{array}{r} 1-5 \\ \text { years } \\ \hline \end{array}$ | $\begin{array}{r} \text { Over } \\ 5 \text { years } \\ \hline \end{array}$ | notional amount | Trading | ALM ${ }^{1}$ |  |  |  |  |  |
| Interest rate derivatives |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter |  |  |  |  |  |  |  |  |  |  |  |
| Forward rate agreements | 127,735 | 40,224 | - | 167,959 | 165,447 | 2,512 | 132,353 | 121,402 | 135,509 | 83,412 | 64,799 |
| Swap contracts | 211,362 | 535,490 | 98,028 | 844,880 | 578,246 | 266,634 | 860,381 | 936,887 | 912,644 | 862,792 | 805,378 |
| Clearing house settled swap contracts | 40,790 | 71,082 | 21,034 | 132,906 | 115,300 | 17,606 | 80,527 | 23,962 | 14 | - | - |
| Purchased options | 3,566 | 7,458 | 4,654 | 15,678 | 12,992 | 2,686 | 13,916 | 11,581 | 10,591 | 12,515 | 12,446 |
| Written options | 4,312 | 5,252 | 2,282 | 11,846 | 11,546 | 300 | 12,523 | 13,356 | 13,457 | 17,190 | 19,482 |
|  | 387,765 | 659,506 | 125,998 | 1,173,269 | 883,531 | 289,738 | 1,099,700 | 1,107,188 | 1,072,215 | 975,909 | 902,105 |
| Exchange-traded |  |  |  |  |  |  |  |  |  |  |  |
| Futures contracts | 38,357 | 9,918 | - | 48,275 | 43,540 | 4,735 | 51,603 | 42,665 | 50,789 | 44,239 | 47,180 |
| Purchased options | 5,182 | 3,952 | - | 9,134 | 9,134 | - | 18,586 | 24,233 | 70,396 | 55,188 | 42,192 |
| Written options | 4,199 | 3,952 | - | 8,151 | 8,151 | - | 21,593 | 29,466 | 99,730 | 88,477 | 69,933 |
|  | 47,738 | 17,822 | - | 65,560 | 60,825 | 4,735 | 91,782 | 96,364 | 220,915 | 187,904 | 159,305 |
| Total interest rate derivatives | 435,503 | 677,328 | 125,998 | 1,238,829 | 944,356 | 294,473 | 1,191,482 | 1,203,552 | 1,293,130 | 1,163,813 | 1,061,410 |
| Foreign exchange derivatives |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter |  |  |  |  |  |  |  |  |  |  |  |
| Forward contracts | 154,302 | 7,286 | 178 | 161,766 | 152,684 | 9,082 | 156,971 | 136,141 | 136,544 | 115,967 | 111,380 |
| Swap contracts | 23,866 | 83,791 | 23,094 | 130,751 | 115,462 | 15,289 | 128,919 | 125,955 | 120,592 | 111,655 | 108,016 |
| Purchased options | 7,998 | 883 | 104 | 8,985 | 8,971 | 14 | 7,892 | 9,475 | 9,758 | 9,956 | 11,496 |
| Written options | 8,400 | 733 | 168 | 9,301 | 9,076 | 225 | 8,534 | 8,566 | 9,110 | 7,854 | 9,787 |
|  | 194,566 | 92,693 | 23,544 | 310,803 | 286,193 | 24,610 | 302,316 | 280,137 | 276,004 | 245,432 | 240,679 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Futures contracts | 13 | - | - | 13 | 13 | - | 17 | 20 | 22 | 18 | 30 |
| Total foreign exchange derivatives | 194,579 | 92,693 | 23,544 | 310,816 | 286,206 | 24,610 | 302,333 | 280,157 | 276,026 | 245,450 | 240,709 |
| Credit derivatives |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter |  |  |  |  |  |  |  |  |  |  |  |
| Total return swap contracts - payable | - | 2,545 | - | 2,545 | 2,545 | - | 2,573 | 2,612 | 2,538 | 2,811 | 2,900 |
| Credit default swap contracts - purchased | 455 | 12,354 | 343 | 13,152 | 13,068 | 84 | 13,329 | 15,740 | 15,703 | 20,142 | 22,172 |
| Credit default swap contracts - written | 1,088 | 6,064 | 260 | 7,412 | 7,412 | - | 7,521 | 7,642 | 10,186 | 10,434 | 10,855 |
| Total credit derivatives | 1,543 | 20,963 | 603 | 23,109 | 23,025 | 84 | 23,423 | 25,994 | 28,427 | 33,387 | 35,927 |
| Equity derivatives ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter | 26,072 | 1,304 | 54 | 27,430 | 26,818 | 612 | 26,672 | 24,403 | 23,500 | 21,521 | 20,202 |
| Exchange-traded | 2,076 | 195 | - | 2,271 | 2,271 | - | 3,842 | 3,853 | 2,759 | 2,490 | 2,299 |
| Total equity derivatives | 28,148 | 1,499 | 54 | 29,701 | 29,089 | 612 | 30,514 | 28,256 | 26,259 | 24,011 | 22,501 |
| Precious metal derivatives ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter | 5,444 | 70 | - | 5,514 | 5,514 | - | 7,162 | 1,906 | 580 | 1,619 | 915 |
| Exchange-traded | 68 | 40 | - | 108 | 108 | - | 121 | 257 | 60 | 125 | 57 |
| Total precious metal derivatives | 5,512 | 110 | - | 5,622 | 5,622 | - | 7,283 | 2,163 | 640 | 1,744 | 972 |
| Other commodity derivatives ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter | 6,462 | 5,322 | 23 | 11,807 | 11,807 | - | 10,392 | 8,399 | 9,408 | 9,115 | 6,845 |
| Exchange-traded | 8,155 | 4,640 | 12 | 12,807 | 12,807 | - | 11,909 | 11,339 | 9,723 | 8,700 | 6,845 |
| Total other commodity derivatives | 14,617 | 9,962 | 35 | 24,614 | 24,614 | - | 22,301 | 19,738 | 19,131 | 17,815 | 13,690 |
| Total notional amount | 679,902 | 802,555 | 150,234 | 1,632,691 | 1,312,912 | 319,779 | 1,577,336 | 1,559,860 | 1,643,613 | 1,486,220 | 1,375,209 |

[^14]| (\$ millions) |
| :--- |
|  |
| Assets |
| Cash and deposits with banks |
| Securities |
| Cash collateral on securities borrowed |
| Securities purchased under resale agreements |
| Loans, net of allowance |
| Derivative instruments |
| Customers' liability under acceptances |
| Other assets |
| Liabilities |
| Deposits |
| Obligations related to securities sold short |
| Cash collateral on securities lent |
| Secured borrowings |
| Capital Trust securities |
| Obligations related to securities sold |
| under repurchase agreements |
| Derivative instruments |
| Acceptances |
| Other liabilities |
| Subordinated indebtedness |


| Q2112 |  | Q2112 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Book value (includes AFS securities at amortized cost) | Fair value |  |  | ue over ( |  |  |  |
| 6,157 | 6,157 | - | - | - | - | - | - |
| 62,088 | 62,538 | 450 | 568 | 518 | 698 | 461 | 439 |
| 3,116 | 3,116 | - | - | - | - | - | - |
| 23,444 | 23,444 | - | - | - | - | - | - |
| 242,455 | 242,605 | 150 | 992 | 1,589 | 1,414 | 778 | 1,021 |
| 25,911 | 25,911 | - | - | - | - | - | - |
| 9,032 | 9,032 | - | - | - | - | - | - |
| 6,216 | 6,216 | - | 3 | 4 | 3 | 4 | 6 |
| 244,207 | 244,840 | 633 | 881 | 944 | 878 | 1,267 | 1,566 |
| 9,891 | 9,891 | . | - | - | - | - | - |
| 3,041 | 3,041 | - | - | - | - | - | - |
| 52,904 | 53,217 | 313 | 229 | 143 | 191 | 62 | 121 |
| 1,617 | 2,051 | 434 | 358 | 476 | 561 | 540 | 460 |
| 7,803 | 7,803 | - | - | - | - | - | - |
| 26,166 | 26,166 | - | - | - | - | - | - |
| 9,032 | 9,032 | - | - | - | - | - | - |
| 8,232 | 8,232 | - | - | - | - | - | - |
| 5,112 | 5,484 | 372 | 504 | 395 | 272 | 212 | 200 |

FAIR VALUE OF AFS SECURITIES

| (\$ millions) |
| :--- |
| AFS securities |
| Government debt (issued or guaranteed) |
| Asset / mortgage-backed securities |
| Debt |
| Equity |
| Total fair value of AFS securities |


| Q2112 |  | Q2112 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amortized cost | Fair value | Unrealized net gains (losses) |  |  |  |  |  |
| 16,506 | 16,601 | 95 | 215 | 137 | 147 | 28 | (1) |
| 2,619 | 2,648 | 29 | 53 | 63 | 60 | 31 | 43 |
| 4,520 | 4,545 | 25 | 5 | - | 2 | 3 | 18 |
| 435 | 736 | 301 | 295 | 318 | 489 | 399 | 379 |
| 24,080 | 24,530 | 450 | 568 | 518 | 698 | 461 | 439 |

FAIR VALUE OF DERIVATIVE INSTRUMENTS

| (\$ millions) | Q2112 |  | Q2112 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Positive | Negative | Fair value, net |  |  |  |  |  |
| Total held for trading purposes | 22,996 | 23,921 | (925) | $(1,255)$ | $(1,343)$ | 222 | (233) | (309) |
| Total held for ALM purposes | 2,915 | 2,245 | 670 | 835 | 821 | 590 | (220) | (121) |
| Total fair value ${ }^{1}$ | 25,911 | 26,166 | (255) | (420) | (522) | 812 | (453) | (430) |
| Average fair values of derivatives during the quarter | 27,895 | 28,231 | (336) | (375) | 703 | 128 | (705) | (596) |

Includes positive and negative fair values of $\$ 200$ million (Q1/12: $\$ 225$ million) and $\$ 200$ million (Q1/12: $\$ 183$ million) for exchange-traded contracts.

## INTEREST RATE SENSITIVITY ${ }^{1,2}$

| (\$ millions) | Total |  |  |  | Non-interest |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | within | $3 \text { to } 12$ | within | $1 \text { to } 5$ | Over 5 | rate | Total |
|  |  |  |  |  |  |  |  |
| Q2112 |  |  |  |  |  |  |  |
| Canadian currency |  |  |  |  |  |  |  |
| Assets | 163,885 | 31,738 | 195,623 | 70,750 | 9,417 | 46,104 | 321,894 |
| Structural assumptions ${ }^{3}$ | $(9,596)$ | 4,139 | $(5,457)$ | 8,514 | - | $(3,057)$ | - |
| Liabilities and equity | $(164,382)$ | $(35,961)$ | $(200,343)$ | $(49,072)$ | $(13,155)$ | $(59,324)$ | $(321,894)$ |
| Structural assumptions ${ }^{3}$ | 15,637 | $(19,326)$ | $(3,689)$ | $(23,589)$ | - | 27,278 | - |
| Off-balance sheet | $(24,769)$ | 22,117 | $(2,652)$ | $(1,121)$ | 3,773 | - | - |
| Gap | $(19,225)$ | 2,707 | $(16,518)$ | 5,482 | 35 | 11,001 | - |
| Foreign currencies |  |  |  |  |  |  |  |
| Assets | 49,338 | 3,551 | 52,889 | 5,831 | 1,298 | 5,546 | 65,564 |
| Liabilities and equity | $(35,773)$ | $(4,262)$ | $(40,035)$ | $(16,504)$ | $(1,656)$ | $(7,369)$ | $(65,564)$ |
| Off-balance sheet | $(14,216)$ | 626 | $(13,590)$ | 13,123 | 467 | - | - |
| Gap | (651) | (85) | (736) | 2,450 | 109 | $(1,823)$ | - |
| Total gap | $(19,876)$ | 2,622 | $(17,254)$ | 7,932 | 144 | 9,178 | - |
| Q1/12 |  |  |  |  |  |  |  |
| Canadian currency | $(18,548)$ | 4,599 | $(13,949)$ | 4,940 | (175) | 9,184 | - |
| Foreign currencies | (329) | 1,385 | 1,056 | 967 | 16 | $(2,039)$ | - |
| Total gap | $(18,877)$ | 5,984 | $(12,893)$ | 5,907 | (159) | 7,145 | - |
| Q4/11 |  |  |  |  |  |  |  |
| Canadian currency | $(8,824)$ | $(3,899)$ | $(12,723)$ | 7,325 | (685) | 6,083 | - |
| Foreign currencies | $(3,689)$ | 3,498 | (191) | 1,347 | 752 | $(1,908)$ | - |
| Total gap | $(12,513)$ | (401) | $(12,914)$ | 8,672 | 67 | 4,175 | - |
| Q3/11 |  |  |  |  |  |  |  |
| Canadian currency | 13,976 | $(13,721)$ | 255 | $(4,792)$ | 705 | 3,832 | - |
| Foreign currencies | 1,742 | 1,107 | 2,849 | (459) | 203 | $(2,593)$ | - |
| Total gap | 15,718 | $(12,614)$ | 3,104 | $(5,251)$ | 908 | 1,239 | - |
| Q2/11 |  |  |  |  |  |  |  |
| Canadian currency | 10,106 | $(17,714)$ | $(7,608)$ | 3,141 | (38) | 4,505 | - |
| Foreign currencies | 467 | (188) | 279 | 384 | 1,760 | $(2,423)$ | - |
| Total gap | 10,573 | $(17,902)$ | $(7,329)$ | 3,525 | 1,722 | 2,082 | - |
| Q1/11 |  |  |  |  |  |  |  |
| Canadian currency | $(1,534)$ | $(5,145)$ | $(6,679)$ | 4,208 | (916) | 3,387 | - |
| Foreign currencies | $(1,767)$ | 2,602 | 835 | 221 | 1,269 | $(2,325)$ | - |
| Total gap | $(3,301)$ | $(2,543)$ | $(5,844)$ | 4,429 | 353 | 1,062 | - |

[^15]
## REGULATORY CAPITAL

(\$ millions)

| (\$ millions) | Q2112 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tier 1 capital |  |  |  |  |  |  |
| Common shares ${ }^{2}$ | 7,681 | 7,537 | 7,376 | 7,254 | 7,116 | 6,951 |
| Contributed surplus | 86 | 87 | 90 | 89 | 90 | 96 |
| Retained earnings | 6,276 | 5,873 | 7,605 | 7,208 | 6,801 | 6,509 |
| Adjustment for transition to IFRS ${ }^{3}$ | 823 | 1,097 | - | - | - | - |
| Net after-tax fair value losses arising from changes in institution's own credit risk | - | 1 | - | 1 | - | 2 |
| Foreign currency translation adjustments | (122) | (66) | (650) | (796) | (829) | (640) |
| Non-cumulative preferred shares | 2,006 | 2,306 | 2,756 | 2,756 | 3,156 | 3,156 |
| Innovative instruments ${ }^{4}$ | 1,617 | 1,679 | 1,600 | 1,575 | 1,596 | 1,599 |
| Certain non-controlling interests in subsidiaries | 163 | 163 | 164 | 156 | 156 | 163 |
| Goodwill | $(1,671)$ | $(1,681)$ | $(1,894)$ | $(1,855)$ | $(1,847)$ | $(1,895)$ |
| Gains on sale of applicable securitized assets | - | - | (60) | (58) | (62) | (65) |
| Other deductions | (41) | (73) | - | - | - | - |
| 50/50 deductions from each of Tier 1 and Tier $2^{5}$ | (897) | (946) | (779) | (426) | (521) | (576) |
|  | 15,921 | 15,977 | 16,208 | 15,904 | 15,656 | 15,300 |
| Tier 2 capital |  |  |  |  |  |  |
| Perpetual subordinated indebtedness | 232 | 236 | 234 | 253 | 251 | 265 |
| Other subordinated indebtedness (net of amortization) | 4,402 ${ }^{6}$ | 4,676 | 4,741 | 4,736 | 4,720 | 4,721 |
| Net after-tax unrealized holding gains on AFS equity securities | 202 | 175 | 5 | 6 | 8 | 7 |
| Eligible allowance | 150 | 109 | 108 | 110 | 110 | 118 |
| $50 / 50$ deductions from each of Tier 1 and Tier $2^{5}$ | (897) | (946) | (779) | (426) | (521) | (576) |
| Investment in insurance activities ${ }^{5}$ | - | - | (230) | (200) | (177) | (180) |
|  | 4,089 | 4,250 | 4,079 | 4,479 | 4,391 | 4,355 |
| Total regulatory capital | 20,010 | 20,227 | 20,287 | 20,383 | 20,047 | 19,655 |
| Total risk-weighted assets | 113,255 | 111,480 | 109,968 | 108,954 | 106,336 | 106,986 |
| Tier 1 capital ratio | 14.1\% | 14.3\% | 14.7\% | 14.6\% | 14.7\% | 14.3\% |
| Total capital ratio | 17.7\% | 18.1\% | 18.4\% | 18.7\% | 18.9\% | 18.4\% |

 east $7 \%$ and $10 \%$, respectively
${ }^{2}$ Excludes short trading positions in CIBC common shares.
Incorporates OSFI's IFRS transitional relief election over five quarters starting November 1, 2011
 egulatory capital.
 activities and substantial investments in unconsolidated entities. Prior to Q1/12, investment in insurance activities was deducted $100 \%$ from Tier 2 capital in accordance with the OSFl's transition rules,


## RISK-WEIGHTED ASSETS

| (\$ billions) | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit risk |  |  |  |  |  |  |
| Standardized approach |  |  |  |  |  |  |
| Corporate | 3.7 | 3.7 | 3.7 | 3.8 | 3.5 | 4.0 |
| Sovereign | 0.7 | 0.7 | 0.7 | 0.7 | 0.6 | 0.4 |
| Banks | 0.1 | 0.2 | 0.4 | 0.3 | 0.4 | 0.4 |
| Real estate secured personal lending | 1.7 | 1.7 | 1.7 | 1.6 | 1.6 | 1.6 |
| Other retail | 1.8 | 1.9 | 2.0 | 2.0 | 2.1 | 2.3 |
|  | 8.0 | 8.2 | 8.5 | 8.4 | 8.2 | 8.7 |
| AIRB approach |  |  |  |  |  |  |
| Corporate | 37.6 | 36.1 | 35.0 | 33.3 | 31.4 | 31.4 |
| Sovereign | 1.8 | 1.8 | 1.5 | 1.5 | 1.8 | 1.6 |
| Banks | 3.3 | 2.8 | 3.1 | 3.2 | 3.8 | 4.0 |
| Real estate secured personal lending | 4.8 | 4.7 | 4.9 | 5.0 | 4.5 | 4.3 |
| Qualifying revolving retail | 14.7 | 15.4 | 15.5 | 15.7 | 14.3 | 14.5 |
| Other retail | 5.8 | 5.7 | 5.8 | 5.8 | 5.8 | 5.6 |
| Equity | 0.8 | 0.8 | 0.6 | 0.6 | 0.5 | 0.6 |
| Trading book | 2.6 | 2.8 | 2.6 | 2.2 | 2.3 | 2.2 |
| Securitization ${ }^{1}$ | 2.7 | 2.4 | 2.1 | 2.2 | 2.3 | 2.5 |
| Adjustment for scaling factor | 4.4 | 4.4 | 4.3 | 4.2 | 4.0 | 4.0 |
|  | 78.5 | 76.9 | 75.4 | 73.7 | 70.7 | 70.7 |
| Other credit risk-weighted assets | 5.7 | 5.5 | 6.2 | 6.6 | 6.4 | 6.6 |
| Total credit risk | 92.2 | 90.6 | 90.1 | 88.7 | 85.3 | 86.0 |
| Market risk (Internal Models and IRB Approach) ${ }^{1}$ | 2.8 | 2.5 | 1.7 | 2.1 | 2.6 | 2.6 |
| Operational risk (Advanced Measurement Approach) | 18.3 | 18.4 | 18.2 | 18.2 | 18.4 | 18.4 |
| Total risk-weighted assets | 113.3 | 111.5 | 110.0 | 109.0 | 106.3 | 107.0 |

 Basel II Market Risk Framework"

| Q2112 |  | Q1/12 |  | Q4/11 |  | Q3/11 |  | Q2/11 |  | Q1/11 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AIRB approach | Standardized approach | AIRB approach | Standardized approach | AIRB approach | Standardized approach | AIRB approach | Standardized approach | AIRB approach | Standardized approach | AIRB approach | Standardized approach |



[^16]| (\$ millions) | Q2112 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business and government |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |
| Drawn | 50,335 | 53,252 | 70,941 | 61,774 | 67,500 | 70,277 |
| Undrawn commitments | 27,322 | 26,821 | 25,421 | 24,646 | 23,879 | 22,636 |
| Repo-style transactions | 4,012 | 3,327 | 3,126 | 2,186 | 2,298 | 2,835 |
| Other off-balance sheet | 43,687 | 46,338 | 39,001 | 40,629 | 36,203 | 37,580 |
| OTC derivatives | 7,061 | 6,607 | 6,365 | 7,371 | 6,715 | 5,729 |
|  | 132,417 | 136,345 | 144,854 | 136,606 | 136,595 | 139,057 |
| United States |  |  |  |  |  |  |
| Drawn | 15,994 | 16,796 | 12,650 | 24,577 | 38,168 | 20,306 |
| Undrawn commitments | 3,502 | 3,239 | 3,397 | 3,007 | 2,822 | 2,661 |
| Repo-style transactions | 1,228 | 1,359 | 1,547 | 1,527 | 1,680 | 1,963 |
| Other off-balance sheet | 8,096 | 5,107 | 5,204 | 4,638 | 5,789 | 5,338 |
| OTC derivatives | 2,721 | 3,103 | 2,774 | 2,737 | 3,092 | 2,879 |
|  | 31,541 | 29,604 | 25,572 | 36,486 | 51,551 | 33,147 |
| Europe |  |  |  |  |  |  |
| Drawn | 4,134 | 4,050 | 5,086 | 6,043 | 8,070 | 7,956 |
| Undrawn commitments | 700 | 486 | 381 | 362 | 467 | 471 |
| Repo-style transactions | 664 | 237 | 429 | 373 | 431 | 343 |
| Other off-balance sheet | 4,895 | 3,656 | 5,050 | 5,821 | 6,886 | 6,535 |
| OTC derivatives | 4,708 | 5,055 | 4,664 | 4,310 | 3,827 | 3,960 |
|  | 15,101 | 13,484 | 15,610 | 16,909 | 19,681 | 19,265 |
| Other countries |  |  |  |  |  |  |
| Drawn | 3,975 | 3,657 | 3,508 | 3,724 | 3,669 | 4,754 |
| Undrawn commitments | 507 | 600 | 508 | 379 | 346 | 547 |
| Repo-style transactions | 118 | 68 | 82 | 161 | 86 | 163 |
| Other off-balance sheet | 268 | 206 | 184 | 265 | 761 | 615 |
| OTC derivatives | 509 | 472 | 626 | 444 | 351 | 479 |
|  | 5,377 | 5,003 | 4,908 | 4,973 | 5,213 | 6,558 |
|  | 184,436 | 184,436 | 190,944 | 194,974 | 213,040 | 198,027 |

[^17]CREDIT RISK ASSOCIATED WITH DERIVATIVES

| (\$ millions) |  |  |  |  | Q2112 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current replacement cost ${ }^{1}$ |  |  | Creditequivalentamount $^{2}$ | $\leftarrow$ | Risk-weighted amount |  |  |  |  |
|  | Trading | ALM | Total |  |  |  |  |  |  |  |
| Interest rate derivatives |  |  |  |  |  |  |  |  |  |  |
| Forward rate agreements | 90 | - | 90 | 44 | 8 | 10 | 7 | 7 | 7 | 7 |
| Swap contracts | 15,738 | 2,407 | 18,145 | 4,580 | 1,308 | 1,505 | 1,373 | 1,046 | 947 | 1,015 |
| Purchased options | 398 | 34 | 432 | 76 | 22 | 21 | 20 | 19 | 18 | 23 |
|  | 16,226 | 2,441 | 18,667 | 4,700 | 1,338 | 1,536 | 1,400 | 1,072 | 972 | 1,045 |
| Foreign exchange derivatives |  |  |  |  |  |  |  |  |  |  |
| Forward contracts | 1,254 | 19 | 1,273 | 1,230 | 247 | 267 | 296 | 277 | 293 | 218 |
| Swap contracts | 3,445 | 453 | 3,898 | 3,818 | 720 | 731 | 770 | 729 | 725 | 689 |
| Purchased options | 109 | 1 | 110 | 81 | 26 | 20 | 32 | 31 | 37 | 31 |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit default swap contracts - purchased | 783 | - | 783 | 827 | 475 | 516 | 613 | 527 | 898 | 1,202 |
| Equity derivatives ${ }^{4}$ | 783 | - | 783 | 827 | 475 | 516 | 613 | 527 | 898 | 1,202 |
|  | 225 | - | 225 | 770 | 58 | 54 | 47 | 52 | 45 | 165 |
| Precious metal derivatives ${ }^{4}$ | 51 | - | 51 | 27 | 11 | 38 | 13 | 3 | 17 | 7 |
| Other commodity derivatives ${ }^{4}$ | 704 | - | 704 | 1,214 | 380 | 347 | 242 | 293 | 412 | 270 |
|  | 22,797 | 2,914 | 25,711 | 12,667 | 3,255 | 3,509 | 3,413 | 2,984 | 3,399 | 3,627 |
| Less: effect of master netting agreements | $(18,602)$ | - | $(18,602)$ | - | - | - | - | - | - | - |
| Total | 4,195 | 2,914 | 7,109 | 12,667 | 3,255 | 3,509 | 3,413 | 2,984 | 3,399 | 3,627 |

${ }^{1}$ Exchange-traded contracts with a replacement cost of $\$ 200$ million (Q1/12: $\$ 225$ million) are excluded in accordance with the guidelines of the Office of the Superintendent of Financial Institutions, Canada (OSFI).
 securities of $\$ 199$ million (Q1/12: $\$ 300$ million).
 the hedge effectiveness criteria under Basel II receive a counterparty credit risk charge.
${ }^{4}$ Comprises forwards, swaps, and options.

MAPPING OF INTERNAL RATINGS WITH EXTERNAL RATING AGENCIES ${ }^{1}$

|  |  |  | Moody's <br> Grade |
| :--- | ---: | ---: | ---: |
| CIBC rating | Stard \& Poor's <br> equivalent | Investors Service <br> equivalent |  |
| Investment grade | $\mathbf{0 0 - 4 7}$ | AAA to BBB- | Aaa to Baa3 |
| Non-investment grade | $\mathbf{5 1 - 6 7}$ | BB+ to B- | Ba1 to B3 |
| Watchlist | $\mathbf{7 0 - 8 0}$ | CCC+ to CC | Caa1 to Ca |
| Default | $\mathbf{9 0}$ | D | C |

PD BANDS TO VARIOUS RISK LEVELS ${ }^{2}$

|  |  |
| :--- | ---: |
| Risk level | PD bands |
| Exceptionally low | $0.01 \%-0.20 \%$ |
| Very low | $0.21 \%-0.50 \%$ |
| Low | $0.51 \%-2.00 \%$ |
| Medium | $2.01 \%-10.00 \%$ |
| High | $10.01 \%-99.99 \%$ |
| Default | $100.00 \%$ |

[^18]CREDIT QUALITY OF AIRB EXPOSURE - BUSINESS AND GOVERNMENT PORTFOLIOS (RISK RATING METHOD) ${ }^{1}$

| (\$ millions) | Q2/12 |  |  |  |  |  | Q1/12 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | EAD | $\begin{array}{r} \text { Notional of } \\ \text { undrawn } \\ \text { commitments } \end{array}$ | Exposure weightedaverage EAD \% | Exposure weightedaverage PD \% | Exposure weightedaverage LGD \% | Exposure weightedaverage risk weight \% | EAD | Notional of undrawn commitments | Exposure weightedaverage EAD \% | Exposure weightedaverage PD \% | Exposure weightedaverage LGD \% | Exposure weightedaverage risk weight \% |
| Corporate |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment grade | 48,554 | 24,797 | 76\% | 0.18\% | 30\% | 27\% | 45,440 | 24,441 | 76\% | 0.18\% | 31\% | 28\% |
| Non-investment grade | 28,207 | 12,918 | 57\% | 1.65\% | 29\% | 57\% | 27,027 | 12,519 | 56\% | 1.62\% | 29\% | 56\% |
| Watchlist | 632 | 48 | 44\% | 16.41\% | 40\% | 193\% | 625 | 71 | 46\% | 16.26\% | 40\% | 195\% |
| Default | 911 | 73 | 48\% | 100.00\% | 39\% | 245\% | 907 | 60 | 47\% | 100.00\% | 39\% | 253\% |
|  | 78,304 | 37,836 | 69\% | 2.00\% | 30\% | 42\% | 73,999 | 37,091 | 69\% | 2.07\% | 30\% | 42\% |
| Sovereign |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment grade | 27,548 | 6,103 | 79\% | 0.02\% | 10\% | 3\% | 32,435 | 5,838 | 79\% | 0.02\% | 9\% | 2\% |
| Non-investment grade | 561 | 453 | 64\% | 0.90\% | 11\% | 23\% | 452 | 283 | 44\% | 1.08\% | 13\% | 27\% |
| Watchlist | - | - | - | 15.27\% | - | - | - | - | - | 15.27\% | - | - |
| Default | - | - | - | 100.00\% | - | - | - | - | - | 100.00\% | - | - |
|  | 28,109 | 6,556 | 78\% | 0.04\% | 10\% | 3\% | 32,887 | 6,121 | 77\% | 0.03\% | 9\% | 3\% |
| Banks |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment grade | 68,368 | 973 | 70\% | 0.11\% | 12\% | 6\% | 67,767 | 792 | 69\% | 0.10\% | 11\% | 6\% |
| Non-investment grade | 2,084 | 8 | 34\% | 2.28\% | 18\% | 39\% | 2,192 | 163 | 67\% | 1.82\% | 17\% | $36 \%$ |
| Watchlist | 9 | 3 | 70\% | 15.27\% | 20\% | 93\% | 2 | 3 | 70\% | 15.27\% | 5\% | 26\% |
| Default | - | - | - | 100.00\% | - | - | - | - | - | 100.00\% | - |  |
|  | 70,461 | 984 | 69\% | 0.17\% | 13\% | 7\% | 69,961 | 958 | 68\% | 0.16\% | 11\% | 7\% |
|  | 176,874 | 45,376 | 70\% | 0.96\% | 20\% | 22\% | 176,847 | 44,170 | 70\% | 0.93\% | 19\% | 21\% |

Commercial mortgages (Slotting approach)

| Strong | 7,169 | 7,222 |
| :---: | :---: | :---: |
| Good | 243 | 253 |
| Satisfactory | 80 | 44 |
| Weak | 68 | 65 |
| Default | 2 | 5 |
|  | 7,562 | 7,589 |
| Total business and government | 184,436 | 184,436 |

[^19]CREDIT QUALITY OF AIRB EXPOSURE - BUSINESS AND GOVERNMENT PORTFOLIOS (RISK RATING METHOD) ${ }^{1}$

| (\$ millions) | Q4/11 |  |  |  |  |  | Q3/11 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | EAD | $\begin{array}{r} \text { Notional of } \\ \text { undrawn } \\ \text { commitments } \end{array}$ | Exposure weightedaverage EAD \% | Exposure weightedaverage PD \% | Exposure weightedaverage LGD \% | Exposure weightedaverage risk weight \% | EAD | Notional of undrawn commitments | Exposure weightedaverage EAD \% | Exposure weightedaverage PD \% | Exposure weightedaverage LGD \% | Exposure weightedaverage risk weight \% |
| Corporate |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment grade | 39,831 | 22,530 | 76\% | 0.18\% | 33\% | 29\% | 37,819 | 21,845 | 76\% | 0.19\% | 32\% | 28\% |
| Non-investment grade | 26,482 | 12,342 | 57\% | 1.76\% | 29\% | 58\% | 25,006 | 11,565 | 57\% | 1.85\% | 29\% | 59\% |
| Watchlist | 546 | 96 | 59\% | 17.57\% | 42\% | 209\% | 481 | 66 | 52\% | 17.73\% | 41\% | 201\% |
| Default | 866 | 47 | 57\% | 100.00\% | 39\% | 267\% | 854 | 55 | 55\% | 100.00\% | 41\% | 298\% |
|  | 67,725 | 35,015 | 69\% | 2.22\% | 31\% | 44\% | 64,160 | 33,531 | 69\% | 2.30\% | 31\% | 45\% |
| Sovereign |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment grade | 47,131 | 5,878 | 79\% | 0.02\% | 8\% | 2\% | 52,243 | 5,490 | 79\% | 0.02\% | 7\% | 2\% |
| Non-investment grade | 510 | 352 | 48\% | 1.11\% | 13\% | 27\% | 521 | 309 | 51\% | 1.08\% | 11\% | 22\% |
| Watchlist | - | - | - | 16.36\% | - | - | - | - | - | 16.36\% | - | - |
| Default | - | - | - | 100.00\% | - | - | 1 | - | - | 100.00\% | 39\% | 235\% |
|  | 47,641 | 6,230 | 77\% | 0.03\% | 8\% | 2\% | 52,765 | 5,799 | 77\% | 0.03\% | 7\% | 2\% |
| Banks |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment grade | 65,760 | 854 | 71\% | 0.11\% | 12\% | 6\% | 69,471 | 718 | 78\% | 0.11\% | 13\% | 6\% |
| Non-investment grade | 2,244 | 13 | 38\% | 1.80\% | 27\% | 51\% | 1,389 | 2 | 69\% | 2.57\% | 11\% | 28\% |
| Watchlist | 3 | 4 | 70\% | 16.36\% | 5\% | 25\% | 3 | 4 | 70\% | 16.36\% | 5\% | 27\% |
| Default | - | - | - | 100.00\% | - | - | - | - | - | 100.00\% | - | - |
|  | 68,007 | 871 | 70\% | 0.16\% | 12\% | 7\% | 70,863 | 724 | 78\% | 0.16\% | 13\% | 7\% |
|  | 183,373 | 42,116 | 70\% | 0.89\% | 18\% | 20\% | 187,788 | 40,054 | 70\% | 0.85\% | 18\% | 18\% |

Commercial mortgages (Slotting approach)

| Strong | 7,222 | 6,898 |
| :---: | :---: | :---: |
| Good | 239 | 174 |
| Satisfactory | 41 | 40 |
| Weak | 65 | 67 |
| Default | 4 | 7 |
|  | 7,571 | 7,186 |
| Total business and government | 190,944 | 194,974 |

[^20]CREDIT QUALITY OF AIRB EXPOSURE - RETAIL PORTFOLIOS ${ }^{1}$

${ }^{1}$ Amounts are before allowance for credit losses and after credit risk mitigation.

CREDIT QUALITY OF AIRB EXPOSURE - RETAIL PORTFOLIOS ${ }^{1}$

${ }^{1}$ Amounts are before allowance for credit losses and after credit risk mitigation.

|  | Q2112 |  | Q1/12 |  | Q4/11 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual loss rate ${ }^{1}$ | Expected loss rate ${ }^{1}$ | Actual loss rate ${ }^{1}$ | Expected loss rate ${ }^{1}$ | Actual loss rate ${ }^{1}$ | Expected loss rate ${ }^{1}$ |
| Business and government portfolios ${ }^{2}$ |  |  |  |  |  |  |
| Corporate | 0.27\% | 0.71\% | 0.24\% | 0.74\% | 0.16\% | 0.76\% |
| Sovereign | - | - | - | - | - | - |
| Banks | - | 0.12\% | - | 0.14\% | - | 0.11\% |
| Retail portfolios ${ }^{3}$ |  |  |  |  |  |  |
| Real estate secured personal lending | 0.02\% 0.06\% |  | 0.02\% $0.06 \%$ |  | 0.02\% 0.06\% |  |
| Qualifying revolving retail | 3.77\% 3.85\% |  | 3.74\% $3.90 \%$ |  | 3.85\% $\quad 3.96 \%$ |  |
| Other retail | 1.55\% $2.94 \%$ |  | 1.53\% 2.83\% |  | 1.55\% $\quad 1.79 \%$ |  |
|  |  |  |  |  |  |  |
|  | Q3/11 |  | Q2/11 |  | Q1/11 |  |
|  | Actual loss rate ${ }^{1}$ | Expected loss rate ${ }^{1}$ | Actual loss rate ${ }^{1}$ | Expected loss rate ${ }^{1}$ | Actual loss rate ${ }^{1}$ | Expected loss rate ${ }^{1}$ |
| Business and government portfolios ${ }^{2}$ |  |  |  |  |  |  |
| Corporate | 0.08\% 0.77\% |  | 0.19\% 0.87\% |  | 0.39\% 0.95\% |  |
| Sovereign | - |  | - - |  | - - |  |
| Banks | 0.09\% |  | 0.08\% |  | 0.08\% |  |
| Retail portfolios ${ }^{3}$ |  |  |  |  |  |  |
| Real estate secured personal lending | 0.02\% 0.06\% |  | 0.02\% $0.05 \%$ |  | 0.02\% $0.06 \%$ |  |
| Qualifying revolving retail | 4.02\% $\quad 3.99 \%$ |  | 4.19\% $\quad 4.09 \%$ |  | 4.41\% $\quad 4.14 \%$ |  |
| Other retail | 1.58\% $\quad 1.70 \%$ |  | 1.63\% $1.91 \%$ |  | 1.77\% $2.02 \%$ |  |

[^21]CREDIT EXPOSURE - MATURITY PROFILE

| (\$ millions) | Q2112 | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business and government portfolios |  |  |  |  |  |  |
| Corporate |  |  |  |  |  |  |
| Less than 1 year ${ }^{1}$ | 33,876 | 31,516 | 26,923 | 25,271 | 25,171 | 23,121 |
| 1-3 years | 25,646 | 25,437 | 26,670 | 28,960 | 30,743 | 30,573 |
| 3-5 years | 26,087 | 24,343 | 21,251 | 16,756 | 12,359 | 11,561 |
| Over 5 years | 212 | 285 | 446 | 351 | 380 | 1,111 |
|  | 85,821 | 81,581 | 75,290 | 71,338 | 68,653 | 66,366 |
| Sovereign |  |  |  |  |  |  |
| Less than 1 year ${ }^{1}$ | 6,492 | 6,108 | 6,130 | 21,337 | 34,709 | 17,125 |
| 1-3 years | 9,303 | 12,821 | 20,640 | 12,638 | 16,823 | 20,071 |
| 3-5 years | 11,325 | 12,925 | 19,888 | 17,906 | 21,374 | 19,662 |
| Over 5 years | 1,028 | 1,034 | 983 | 885 | 818 | 770 |
|  | 28,148 | 32,888 | 47,641 | 52,766 | 73,724 | 57,628 |
| Banks |  |  |  |  |  |  |
| Less than 1 year ${ }^{1}$ | 51,397 | 50,389 | 48,480 | 50,993 | 49,562 | 50,807 |
| 1-3 years | 16,137 | 16,572 | 15,275 | 16,416 | 17,900 | 17,404 |
| 3-5 years | 2,653 | 2,802 | 3,683 | 3,035 | 2,726 | 5,108 |
| Over 5 years | 280 | 204 | 575 | 426 | 475 | 714 |
|  | 70,467 | 69,967 | 68,013 | 70,870 | 70,663 | 74,033 |
| Total business and government portfolios | 184,436 | 184,436 | 190,944 | 194,974 | 213,040 | 198,027 |
| Retail portfolios |  |  |  |  |  |  |
| Real estate and secured personal lending |  |  |  |  |  |  |
| Less than 1 year ${ }^{1}$ | 72,084 | 70,850 | 60,623 | 59,467 | 59,864 | 57,703 |
| 1-3 years | 54,226 | 51,809 | 24,593 | 27,131 | 28,060 | 27,657 |
| 3-5 years | 65,954 | 68,169 | 55,504 | 55,346 | 51,069 | 47,875 |
| Over 5 years | 2,140 | 2,168 | 2,297 | 2,554 | 2,726 | 2,876 |
|  | 194,404 | 192,996 | 143,017 | 144,498 | 141,719 | 136,111 |
| Qualifying revolving retail |  |  |  |  |  |  |
|  | 62,016 | 62,727 | 62,320 | 62,323 | 61,860 | 61,583 |
| Other retail |  |  |  |  |  |  |
| Less than 1 year ${ }^{1}$ | 8,740 | 8,590 | 8,675 | 8,774 | 8,711 | 8,656 |
| 1-3 years | 459 | 495 | 507 | 569 | 610 | 618 |
| 3-5 years | 55 | 60 | 65 | 69 | 73 | 73 |
| Over 5 years | 54 | 52 | 50 | 49 | 55 | 59 |
|  | 9,308 | 9,197 | 9,297 | 9,461 | 9,449 | 9,406 |
|  |  |  |  |  |  |  |
| Total retail portfolios | 265,728 | 264,920 | 214,634 | 216,282 | 213,028 | 207,100 |
| Total credit exposure | 450,164 | 449,356 | 405,578 | 411,256 | 426,068 | 405,127 |

${ }^{1}$ Demand loans are included in the "Less than 1 year" category.

BUSINESS AND GOVERNMENT EXPOSURES (AIRB) BY INDUSTRY GROUPS ${ }^{1}$

| (\$ millions) | Drawn | Undrawncommitments | $\begin{array}{r} \text { Repo-style } \\ \text { transactions } \end{array}$ | Other off- <br> balance sheet OTC derivatives |  | $\begin{aligned} & \text { Q2/12 } \\ & \text { Total } \\ & \hline \end{aligned}$ | $\begin{gathered} \text { Q1/12 } \\ \text { Total } \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Q4/11 } \\ & \text { Total } \end{aligned}$ | $\begin{aligned} & \text { Q3/11 } \\ & \text { Total } \end{aligned}$ | Q2/11 <br> Total | $\begin{gathered} \text { Q1/11 } \\ \text { Total } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial mortgages | 7,457 | 105 | - | - | - | 7,562 | 7,589 | 7,571 | 7,186 | 6,972 | 6,880 |
| Financial institutions | 17,647 | 2,933 | 5,849 | 52,875 | 10,191 | 89,495 | 87,013 | 81,981 | 83,460 | 83,323 | 87,360 |
| Retail and wholesale | 2,619 | 2,274 | - | 269 | 50 | 5,212 | 5,014 | 4,971 | 4,998 | 4,691 | 4,299 |
| Business services | 4,042 | 1,750 | - | 181 | 36 | 6,009 | 5,914 | 5,452 | 5,543 | 5,500 | 5,608 |
| Manufacturing - capital goods | 1,517 | 1,155 | - | 87 | 40 | 2,799 | 2,624 | 2,767 | 2,704 | 2,711 | 2,520 |
| Manufacturing - consumer goods | 2,164 | 739 | - | 104 | 26 | 3,033 | 2,762 | 2,603 | 2,750 | 2,843 | 2,284 |
| Real estate and construction | 9,474 | 3,554 | - | 709 | 123 | 13,860 | 13,530 | 12,573 | 11,334 | 10,014 | 9,449 |
| Agriculture | 3,319 | 1,322 | - | 34 | 18 | 4,693 | 4,452 | 4,393 | 4,353 | 4,313 | 4,170 |
| Oil and gas | 3,451 | 6,006 | - | 773 | 887 | 11,117 | 10,483 | 9,871 | 9,603 | 9,447 | 8,450 |
| Mining | 478 | 2,397 | - | 376 | 14 | 3,265 | 3,045 | 2,691 | 2,283 | 2,003 | 1,873 |
| Forest products | 575 | 365 | - | 135 | 49 | 1,124 | 1,133 | 1,115 | 910 | 835 | 953 |
| Hardware and software | 400 | 411 | - | 49 | 3 | 863 | 732 | 814 | 701 | 628 | 917 |
| Telecommunications and cable | 460 | 910 | - | 229 | 79 | 1,678 | 1,505 | 1,460 | 1,511 | 1,573 | 1,562 |
| Broadcasting, publishing, and printing | 469 | 302 | - | 172 | 8 | 951 | 937 | 926 | 861 | 805 | 913 |
| Transportation | 1,365 | 1,019 | - | 264 | 48 | 2,696 | 2,730 | 2,493 | 2,416 | 2,333 | 2,350 |
| Utilities | 1,021 | 2,679 | - | 537 | 690 | 4,927 | 4,513 | 4,226 | 3,947 | 3,661 | 3,493 |
| Education, health, and social services | 1,251 | 990 | 6 | 49 | 90 | 2,386 | 2,409 | 2,348 | 2,223 | 2,279 | 2,245 |
| Governments | 16,729 | 3,120 | 167 | 103 | 2,647 | 22,766 | 28,051 | 42,689 | 48,191 | 69,109 | 52,701 |
|  | 74,438 | 32,031 | 6,022 | 56,946 | 14,999 | 184,436 | 184,436 | 190,944 | 194,974 | 213,040 | 198,027 |

${ }^{1}$ Gross credit exposure after credit valuation adjustments for financial guarantors, and before allowance for credit losses.

EAD UNDER THE STANDARDIZED APPROACH

| (\$ millions) | Risk-weight category |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0\% | 20\% | 50\% | 75\% | 100\% | Total |
| Q2/12 |  |  |  |  |  |  |
| Corporate | - | - | - | - | 4,241 | 4,241 |
| Sovereign | 1,759 | 42 | 314 | - | 486 | 2,601 |
| Banks | - | 541 | 61 | - | 8 | 610 |
| Real estate secured personal lending | - | - | - | 2,182 | - | 2,182 |
| Other retail | - | - | - | 2,238 | 150 | 2,388 |
|  | 1,759 | 583 | 375 | 4,420 | 4,885 | 12,022 |
|  |  |  |  |  |  |  |
| Q1/12 | 1,691 | 835 | 458 | 4,514 | 4,721 | 12,219 |
|  |  |  |  |  |  |  |
| Q4/11 | 2,910 | 2,167 | 399 | 4,622 | 4,738 | 14,836 |
| Q3/11 |  |  |  |  |  |  |
|  | 2,992 | 1,884 | 318 | 4,579 | 4,792 | 14,565 |
| Q2/11 |  |  |  |  |  |  |
|  | 2,676 | 1,696 | 432 | 4,683 | 4,381 | 13,868 |
| Q1/11 |  |  |  |  |  |  |
|  | 2,520 | 1,861 | 385 | 4,925 | 4,674 | 14,365 |

EXPOSURE COVERED BY GUARANTEES AND CREDIT DERIVATIVES ${ }^{1}$


[^22]
${ }^{1}$ In accordance with OSFI guidelines, we are required to hold regulatory capital for Near Prime / Alt-A program residential securitization exposure as if they have been securitized.
${ }^{2}$ Other past due loans are loans with repayment of principal and payment of interest overdue for over 90 days.

| (\$ millions) |  |  |  |  | Q2112 |  |  | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Asset amount |  |  |  |  |  |
| Canadian residential mortgages |  |  |  |  |  | 134 | 182 | 245 | 307 | 379 |
| Auto leases |  |  |  |  | $197$ | 173 | 130 | 125 | 106 | 111 |
| Franchise loans |  |  |  |  | 400 | 361 | 406 | 433 | 455 | 432 |
| Credit cards |  |  |  |  |  | 52588 | 525 | 525 | 52519 | $\begin{array}{r}525 \\ 28 \\ \hline\end{array}$ |
| Equipment leases/loans |  |  |  |  | $143$ |  | 2 | 3 |  |  |
| Trade receivables |  |  |  |  | $\begin{array}{r} 77 \\ \hline 1,426 \\ \hline \end{array}$ | $\begin{array}{r} 58 \\ \hline 1,339 \end{array}$ | $\begin{array}{r} 70 \\ \hline 1,315 \\ \hline \end{array}$ | 57 | 68 | 30 |
| Impaired and other past due loans ${ }^{1}$ |  |  |  |  |  |  |  | 1,388 | 1,480 | 1,505 |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  | 18 | 17 | 16 | 21 | 22 | 25 |
|  |  |  |  |  |  |  |  |  |  |  |
|  | L SEC | RITIZATI | N EXPOS | SURES (IR | B APPRO |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| (\$ millions) |  |  | Q2112 |  |  | Q1/12 | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
|  | $\begin{array}{r} \text { Investment } \\ \& \text { loans } \end{array}$ | $\begin{array}{r} \text { Undrawn } \\ \text { liquidity and } \\ \text { credit facilities } \end{array}$ | Written credit derivatives | Total exposure | Of which resecuritization exposure ${ }^{2,3}$ | $\begin{array}{r} \text { Total } \\ \text { exposure } \\ \hline \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { exposure } \\ \hline \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { exposure } \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { exposure } \\ \hline \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { exposure } \end{array}$ |
|  |  |  |  |  |  |  |  |  |  |  |
| Non-Trading <br> Own securitized assets |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages - Prime and Near Prime / Alt-A program | 669 | 211 | - | 880 | - | 900 | 967 | 946 | 984 | 1,019 |
| Commercial mortgages | 4 | - | - | 4 | - | 4 | 4 | 4 | 4 | 4 |
| Credit cards | - | - | - | - | - | - | 23 | 19 | 19 | 19 |
| Third party securitized assets ${ }^{4}$ |  |  |  |  |  |  |  |  |  |  |
| CIBC sponsored conduits and structured vehicles | 197 | 2,244 | 166 | 2,607 | 51 | 2,155 | 2,045 | 2,088 | 2,150 | 2,065 |
| Third party structured vehicles | 6,368 | 1,038 | 8,219 | 15,625 | 2,266 | 16,122 | 16,449 | 19,337 | 21,537 | 23,089 |
| Trading ${ }^{5}$ | 217 | , | - | 217 | - | 135 | n/a | n/a | n/a | n/a |
| Total exposure (EAD) | 7,455 | 3,493 | 8,385 | 19,333 | 2,317 | 19,316 | 19,488 | 22,394 | 24,694 | 26,196 |

[^23]SECURITIZATION EXPOSURES - RISK WEIGHTED ASSETS AND CAPITAL CHARGES (IRB APPROACH)

| (\$ millions) | Q2112 |  |  |  |  |  | Q1/12 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | EAD ${ }^{1}$ |  | RWA |  | Capital charge |  | EAD ${ }^{1}$ |  | RWA |  | Capital charge |  |
|  | Securitization | Resecuritization | Securitization | Resecuritization | Securitization | Resecuritization | Securitization | Resecuritization | Securitization | Resecuritization | Securitization | Resecuritization |
| Trading |  |  |  |  |  |  |  |  |  |  |  |  |
| AAA to BBB- | 217 | - | 15 | - | 1 | - | 135 | - | 16 | - | 1 | - |
| Total trading | 217 | - | 15 | - | 1 | - | 135 | - | 16 | - | 1 | - |
| Non-trading |  |  |  |  |  |  |  |  |  |  |  |  |
| AAA to BBB- | 8,447 | 2,317 | 805 | 1,215 | 64 | 97 | 8,085 | 2,227 | 787 | 979 | 63 | 78 |
| $B \mathrm{~B}+$ to BB - | - | - | - | - | - | - | - | - | - | - | - | - |
|  | 8,447 | 2,317 | 805 | 1,215 | 64 | 97 | 8,085 | 2,227 | 787 | 979 | 63 | 78 |
| Internal assessment approach |  |  |  |  |  |  |  |  |  |  |  |  |
| AAA to BBB- | 2,197 | - | 154 | - | 12 | - | 2,764 | - | 194 | - | 16 | - |
| $B B+$ to $B$ - | - | - | - | - | - | - | - | - | - | - | - | - |
|  | 2,197 | - | 154 | - | 12 | - | 2,764 | - | 194 | - | 16 | - |
| Supervisory formula approach | 5,678 | 23 | 477 | 4 | 38 | - | 5,625 | 24 | 472 | 5 | 38 | - |
| Unrated exposure ${ }^{2}$ | 10 | - | 2 | - | - | - | 10 | - | 3 | - | - | - |
| Deduction from capital |  |  |  |  |  |  |  |  |  |  |  |  |
| Tier 1 and 2 |  |  |  |  |  |  |  |  |  |  |  |  |
| Rated below BB- | 18 | - | - | - | 18 | - | 19 | - | - | - | 19 | - |
| Unrated exposure ${ }^{3}$ | 76 | - | - | - | 76 | - | 76 | 1 | - | - | 76 | 1 |
|  | 94 | - | - | - | 94 | - | 95 | 1 | - | - | 95 | 1 |
| Total non-trading | 16,426 | 2,340 | 1,438 | 1,219 | 208 | 97 | 16,579 | 2,252 | 1,456 | 984 | 212 | 79 |
| Total exposure | 16,643 | 2,340 | 1,453 | 1,219 | 209 | 97 | 16,714 | 2,252 | 1,472 | 984 | 213 | 79 |

[^24]SECURITIZATION EXPOSURES - RISK WEIGHTED ASSETS AND CAPITAL CHARGES (IRB APPROACH)


[^25]
## BASEL - GLOSSARY

Advanced internal rating based (AIRB) approach for credit risk
Internal models based on historical experience of key risk assumptions are used to compute the capital requirements.
Advanced measurement approach (AMA) for operational risk
The capital charge for operational risk is calculated based on internal risk measurement models, using a combination of quantitative and qualitative risk measurement techniques.

## Business and government portfolio

In Basel II credit risk exposure reporting, a category of exposures that includes lending to businesses and governments, where the primary basis of adjudication relies on the determination and assignment of an appropriate risk rating, that reflects the credit risk of the exposure.

## Corporate exposures

In Basel II credit risk exposure reporting, all direct credit risk exposures to corporations, partnerships and proprietorships, and exposures guaranteed by those entities.

## Credit risk

Risk of financial loss due to a borrower or counterparty failing to meet its obligations in accordance with agreed terms
Drawn exposure
In Basel II credit risk exposure reporting, the amount of credit risk exposure resulting from loans already advanced to the customer

## Exposure at default (EAD)

In Basel II credit risk exposure reporting, an estimate of the amount of exposure to a customer at the event of, and at the time of, default.

Internal models approach (IMA) for market risk
Internal models are used to calculate the regulatory capital requirement CIBC must meet for debt/equity specific risks and general market risks.

## nternal ratings based approach for securitization exposure

The computation of capital charge is based on risk weights that are mapped from internal ratings.

An estimate of the (LGD) of exposure to a customer that will not be recovered following a default by that customer, expressed as a percentage of the exposure at default.

## Operational risk

The risk of loss resulting from inadequate or failed internal processes, systems, or from human error or external events.

## Probability of default (PD)

An estimate of the likelihood of default for any particular customer which occurs when that customer is not able to repay its obligations as they become contractually due.

Qualifying revolving retail
In Basel II credit risk exposure reporting, this exposure class includes credit cards, unsecured lines of credit and overdraft protection products extended to individuals. Under the standardized approach, these exposures would be included under "other retail"

Real estate secured personal lending
In Basel II credit risk exposure reporting, this exposure class includes residential mortgages and home equity lines of credit extended to individuals.

## Regulatory capita

Basel II regulatory capital comprises Tier 1 and Tier 2 capital as defined by OSFl's Capital Adequacy Regulations. Tier 1 capital comprises common shares excluding short trading positions in our own shares, retained earnings, preferred shares, innovative Tier 1 notes, non-controliing interests, contributed surplus, and foreign currency translation adjustments. Goodwill and gain on sale of applicable securitized assets is deducted from Tier 1 capital. Tier 2 capital comprises subordinated debt and eligible general allowance. Both Tier 1 and Tier 2 capital are subject to certain other deductions on a $50 / 50$ basis except for investment in insurance activities which was 100\% deducted from Tier 2 capital until October 31, 2011 in accordance with OSFI's transitiona rules.

Retail portfolios
In Basel II credit risk exposure reporting, a category of exposures that includes primarily personal but also small business lending, where the primary basis of adjudication relies on credit scoring models.

## Resecuritization

A resecuritization exposure is a securitization exposure in which the risk associated with an underlying pool of exposures is tranched and at least one of the underlying exposures is a securitization exposure

## Risk-weighted assets

Under Basel II rules, RWAs consist of three components: (i) RWAs for credit risk are calculated using the AIRB approach and Standardized Approach. The AIRB RWAs are calculated utilizing PDs, LGDs, EADs, and in some cases maturity adjustment, and the Standardized Approach applies risk weighting factors specified in the OSFI guidelines to on- and off- balance sheet exposures; (ii) RWAs for market risk in the trading portfolio are statistically estimated based on models approved by OSFI; and (iii) RWAs for operational risk relating to the risk of losses from inadequate or failed processes, people and systems are calculated under the AMA approach.

## Securitization

The process of selling assets (normally financial assets such as loans, leases, trade receivables, credit card receivables or mortgages) to trusts or other special purpose entities (SPEs). A SPE normally issues securities or other form of interests to investors and/or the asset transferor, and the SPE uses the proceeds of the issue of securities to purchase the transferred assets. The SPE will generally use the cash flows generated by the assets to meet the obligations under the securities or other interests issued by the SPE, which may carry a number of different risk profiles.

## Sovereign exposure

In Basel II credit risk exposure reporting, all direct credit risk exposures to governments, central banks and certain public sector entities, and exposures guaranteed by those entities.

## Standardized approach for credit risk

In Basel II, it is applied to exposures when there is not sufficient information to allow for the AIRB approach for credit risk. Credit risk capital requirements are calculated based on a standardized set of risk weights as prescribed in the Basel Accord . The standardized risk-weights are based on external credit assessments, where available, and other risk related factors, including export credit agencies, exposure asset class, collateral, etc.

Tier 1 and total capital ratios
Tier 1 and total regulatory capital, divided by risk-weighted assets, based on guidelines set by OSFI, based on Bank for International Settlements standards.


[^0]:    Represents income (loss) from financial instruments designated at fair value (FVO) and related hedges
    
    
     proportionate share of the accumulated exchange gains and losses and any applicable taxes previously recognized in AOCl are reclassified into the consolidated statement of income.

[^1]:     ${ }^{2}$ Amounts exclude treasury allocations and loan amounts are stated before any related allowances. Prior period information for deposits has been restated to exclude treasury allocations.
    ${ }^{3}$ Multi-family dwelling mortgages are included in business lending.
    ${ }_{5}^{4}$ Comprises loans and acceptances and notional amount of letters of credit.
    ${ }^{5}$ Average interest-earning assets include interest-bearing deposits with banks, securities, and loans net of allowances
    ${ }^{6}$ See Notes to users: Non-GAAP measures.

[^2]:    See Notes to users: Non-GAAP measures.
    ${ }^{2}$ Assets under management are included in assets under administration.

[^3]:    See Notes to users: Non-GAAP measures.
     ${ }^{3}$ Excludes treasury allocations. Prior period balances have been restated accordingly.

[^4]:    
     Trading revenue excludes underwriting fees and commissions on securities transactions, which are shown separately in the consolidated statement of income.
    ${ }^{2}$ Trading activities and related risk management strategies can periodically shift revenue between net interest income and non-interest income. Therefore, we view trading-related net interest income as an integral part of trading revenue.
    ${ }^{3}$ See Notes to users: Non-GAAP measures.
    ${ }^{4}$ See footnote 2 on page 3 of non-interest income.

[^5]:    Includes foreign currency translation adjustments.

[^6]:    ${ }^{1}$ Average interest-earning assets include interest-bearing deposits with banks, securities, cash collateral on securities borrowed, securities purchased under resale agreements, and loans.

[^7]:     collection of investment income, and the settlement of purchase and sale transactions.
    Includes the full contract amount of assets under administration or custody of CIBC Mellon Global Securities Services Company, which is a 50/50 joint venture of CIBC and The Bank of New York Mellon.
     clients. AUM amounts are included in the amounts reported under AUA.

[^8]:    ${ }^{1}$ Credit card loans are fully written-off at the earlier of the notice of consumer bankruptcy, settlement proposal, enlistment of credit counselling services, or when payments are contractually 180 days in arrears.

[^9]:    Included in Other liabilities on consolidated balance sheet

[^10]:    Net impaired loans are calculated by deducting allowance on impaired loans from gross impaired loans.

[^11]:     gross impaired loans.
    ${ }^{2}$ Includes $\$ 48$ million (Q1/12: $\$ 46$ million) of allowance on undrawn credit facilities included in Other liabilities on consolidated balance sheet

[^12]:    ${ }^{1}$ Past due loans are loans where repayment of principal or payment of interest is contractually in arrears. The above table provides an ageing analysis of the past due loans.

[^13]:    ${ }^{1}$ Represents individual allowance and the portion of collective allowance relating to personal, scored small business loans and mortgages that are greater than 90 days delinquent.

[^14]:    ALM: Asset/liability management.
    Comprises forwards, futures, swaps, and options

[^15]:     redemptions.
     $\$ 51$ million ( $\$ 133$ million increase as at January 31, 2012) over the next 12 months, and decrease equity as measured on a present value basis by approximately $\$ 330$ million ( $\$ 151$ million decrease as at January 31 , 2012).
    ${ }^{3}$ We manage our interest rate gap by inputting a duration to certain assets and liabilities based on historical and forecasted trends in core balances.

[^16]:    Gross credit exposure after credit valuation adjustments for financial guarantors, and before allowance for credit losses

[^17]:     before allowance for credit losses.

[^18]:    ${ }^{1}$ The above table for mapping of internal ratings with external rating agencies is used for business and government exposures under risk-rating method ${ }^{2}$ The above table for PD bands to various risk levels is used for retail portfolios.

[^19]:    Gross credit exposure after credit valuation adjustments for financial guarantors and credit risk mitigation, and before allowance for credit losses

[^20]:    Gross credit exposure after credit valuation adjustments for financial guarantors and credit risk mitigation, and before allowance for credit losses.

[^21]:     month period. The expected loss rate represents the loss rate that was predicted by the Basel II parameter estimates at the beginning of the period defined above.
     the Basel II parameter estimates at the beginning of the period defined above.
    Differences between actual and expected loss rates are due to the following reasons:
     and as a result, actual losses may exceed expected losses during an economic downturn and may fall below expected losses during times of economic growth.
    Business and government portfolios.
    Actual loss rates for business and government exposures were lower than the historically measured expected losses as average default rates and LGDs were higher during the historically measured period than the preceding 12 months.
    ${ }^{3}$ Retail portfolios:
     significantly higher than actual loss experience due to conservative assumptions built into the model.
    The increase in the expected loss rate for "Other retail" as at Q1/12 was due to the implementation of new expected loss methodology for small business in Q1/11.

[^22]:    This table provides information on credit mitigants against exposures analyzed under the AIRB approach.

[^23]:    These are in respect of assets that are collateral to the short-term notes, rated R-1 (High) (st) / P-1 (sf) by DBRS/Moody's, issued by the multi-seller conduits and benefit from related credit enhancements.
    Resecuritization exposure comprises of $\$ 1,279$ million (Q1/12: $\$ 1,176$ million) of investments and loans, $\$ 296$ million (Q1/12: $\$ 296$ million) of undrawn credit facilities and $\$ 742$ million (Q1/12: $\$ 780$ million) of written credit derivatives.
    ${ }^{3}$ Do not benefit from any financial collateral.
    ${ }^{4}$ Comprises collateralized loan obligations, asset-backed commercial paper, trust preferred securities collateralized debt obligations, and others.
    ${ }^{5}$ Comprises asset-backed securities.
    n/a - not applicable

[^24]:    Net of financial collateral $\$ 349$ million (Q1/12: $\$ 351$ million)
    ${ }^{2}$ Comprises exposures benefiting from guarantees.
    ${ }^{3}$ Pertains to cash account that is a first loss protection for residential mortgages securitized, unrated credit exposures, and securities

[^25]:    Includes originator and investor interests.
    ${ }^{2}$ Comprises accumulated gain on sale on residential mortgages and credit card loans.
    ${ }^{3}$ Pertains to cash account that is a first loss protection for residential mortgages securitized, unrated credit exposures, and securities.

