

Who We Are

CIBC (CM: TSX, NYSE) is a leading Canadian-based financial institution. Through our three major businesses, Retail and Business Banking, Wealth Management and Wholesale Banking, CIBC provides a full suite of financial products and services to 11 million clients in Canada and around the world.

Key Businesses

- Retail and Business Banking
- Wholesale Banking
- Wealth Management

Metrics

As at Jan 31	2011	2012	
Total Assets	\$391.5B	\$391.4B	
Deposits	\$245.7B	\$243.2B	
Loans and Acceptances	\$238.4B	\$250.7B	
Tier 1 Capital	14.3%	14.3%	
Total Capital Ratio	18.4%	18.1%	
Market Capitalization	\$30.1B	\$30.7B	
Total Shareholder Return - 1 year	25.0%	4.7%	

Financial Highlights

 Reported Net Income (C\$ millions)

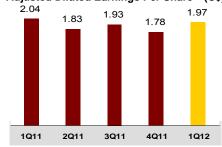
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 767
 757

 591
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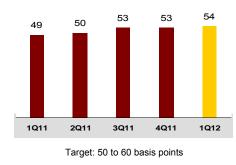
+9% growth year-over-year

Adjusted Diluted Earnings Per Share⁽¹⁾ (C\$)

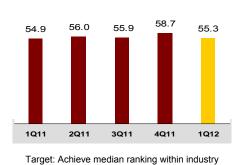


Target: 5 - 10% average annual EPS

Loan Loss Ratio (basis points)



Adjusted Efficiency Ratio (TEB)⁽¹⁾ (%)



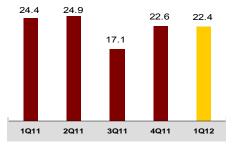
Our First Principle and Strategic Imperatives

CIBC's first principle is to be a lower risk bank. As a lower risk bank, CIBC targets value creation for stakeholders by delivering on its strategic imperative of consistent and sustainable earnings over the long term.

We will achieve this by:

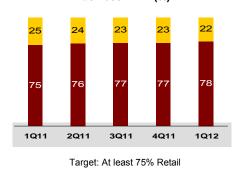
- Cultivating deeper relationships with our clients across our businesses
- Focusing on value for our clients through understanding their needs
- Competing in businesses where we can leverage our expertise to add differentiated value
- Pursuing risk-controlled growth in Canada and internationally where our expertise can be exported; and
- Continuously investing in our client base, people, and infrastructure.





Target: 20% average return over the cycle

Retail
 Wholesale
 Business Mix⁽²⁾ (%)



⁽¹⁾ Non-GAAP measure. See Non-GAAP measures within the Notes to users section on page i of the Q1/12 Supplementary Financial Information available on www.cibc.com.

⁽²⁾ The ratio represents the amount of capital attributed to the business lines as at the end of the period.



Investor Fact Sheet 1st Quarter 2012

Retail and Business Banking

Business Highlights and Performance: Q1 2012

- Revenue of \$2.0 billion and net income of \$567 million
- Enhanced market-leading advice offering with the CIBC Advice Centre, bringing CIBC's advice capabilities together to form a comprehensive resource centre
- CIBC continues to lead in mobile innovations, with the launch of a new mobile version of CIBC.com which optimizes user experience on any mobile device

Wealth Management

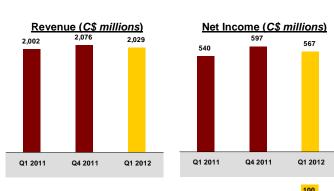
Business Highlights and Performance: Q1 2012

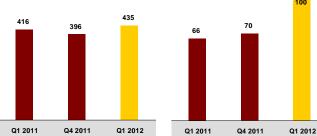
- Revenue of \$435 million and net income of \$100 million
- CIBC Asset Management Inc. added American Century Investments (ACI) as a sub-advisor to CIBC Mutual Funds and the Imperial U.S. Equity Pool, leveraging CIBC's stake in ACI
- CIBC Asset Management Inc. expanded its institutional offering with new pools that span Canadian, U.S. and global equities, and Canadian fixed income

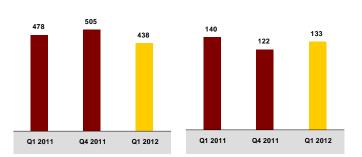
Wholesale Banking

Business Highlights and Performance: Q1 2012

- Revenue of \$438 million and net income of \$133 million
- Acted as joint lead and lead coordinator on Canada Housing Trust's \$5.5 billion 5-year bond offering
- Co-lead arranger for Suncor Energy's \$5.0 billion corporate revolving facility
- Exclusive financial advisor to Rogers Communications Inc., on its joint acquisition of the Ontario Teachers' Pension Plan's 79.5% stake in Maple Leaf Sports & Entertainment for \$1.3 billion





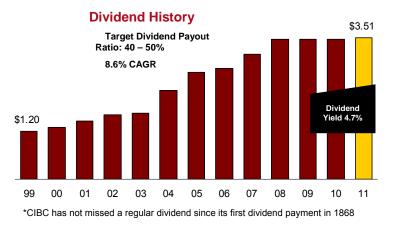


Shareholder Information



A Note About Forward-Looking Statements

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From time to time, we make written or oral forward-looking statements within the meaning of certain securities laws, including in this
presentation, in other fillings with Canadian securities regulators or the U.S. Securities and Exchange Commission and in other communications.
These statements include, but are not limited to, statements about our operations, business lines, financial condition, risk management,
priorities, targets, nogoing objectives, strategies and outlook for 2012 and subsequent periods. Forward-looking statements are typically
identified by the words 'believe', 'expect', 'anticipate', 'intend', 'estimate' and other similar expressions or future or conditional verbs sub
as 'will', 'should', 'would' by their nature, these statements require us to make assumptions and are subject to inherent risks
and uncertainties that may be general or specific. A variety of factors, many of which are beyond our control, affect our operations,
performance and results and could cause actual results to differ materially from the expectations expressed in any of our forward-looking
statements. These factors include credit, market, liquidity, strategic, operational, reputation and legal, regulatory and environmental risk;
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to ormsy unit with rebuilding the strategies and our dualate and their catastrophic events; realiance on third parties to provide components on the strategies and our dualate and their strategies and our established conventers rules. In failure of thridy parties
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and results and economic conditions worldwide, as well as in Chanda, the U.S. and other contrins where we operations, thanges in dure dualated
and economic conditions worl



Contact

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