

# Supplementary Financial Information

For the period ended July 31, 2011

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<a href="http://www.cibc.com/ca/pdf/investor/q311financials.pdf">http://www.cibc.com/ca/pdf/investor/q311financials.pdf</a>

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### **NOTES TO USERS**

This document is not audited and should be read in conjunction with our quarterly report to shareholders and news release for Q3/11 and the audited annual consolidated financial statements and accompanying management's discussion & analysis for the year ended October 31, 2010. Additional financial information is also available through our quarterly investor presentations as well as the quarterly conference call webcast.

#### **External Reporting Changes**

### Third quarter

### New organizational structure

On March 28, 2011, we announced a new organizational structure to build on the progress of implementing our business strategy and delivering strong financial performance. Beginning in the third quarter of 2011, wealth management and international banking operations (including CIBC FirstCaribbean International Bank (CIBC FirstCaribbean)) have been reported separately from CIBC Retail Markets and included in the newly created Wealth Management strategic business unit (SBU) and Corporate and Other, respectively. Following these changes, CIBC Retail Markets which includes the remaining businesses was renamed Retail and Business Banking. Under the new organizational structure, CIBC now has three SBUs - Retail and Business Banking, Wealth Management and Wholesale Banking. Prior period information has been restated.

Additionally, in the third quarter of 2011, we realigned certain items from Other to Capital markets and Corporate and investment banking business lines within Wholesale Banking to better reflect the nature and management of the activities. Prior period information has been restated.

### First quarter

Beginning in the first quarter of 2011, general allowance for credit losses related to CIBC FirstCaribbean has been included within Corporate and Other. This allowance was previously reported within CIBC Retail Markets. Prior period information was restated.

#### Non-GAAP measures

We use a number of financial measures to assess the performance of our business lines. Some measures are calculated in accordance with GAAP, while other measures do not have a standardized meaning under GAAP and, accordingly, these measures, described below, may not be comparable to similar measures used by other companies. Investors may find these non-GAAP financial measures useful in analyzing financial performance.

This document references the following non-GAAP measures:

#### Net interest income, taxable equivalent basis

We evaluate net interest income on an equivalent before-tax basis. In order to arrive at the taxable equivalent basis (TEB) amount, we gross up tax-exempt income on certain securities to the equivalent level that would have incurred tax at the statutory rate. Meanwhile the corresponding entry is made in the income tax expense. This measure enables comparability of net interest income arising from both taxable and tax-exempt sources. Net interest income (TEB) is used to calculate the efficiency ratio (TEB) and trading income (TEB). We believe these measures permit uniform measurement, which may enable users of our financial information to make comparisons more readily.

#### Economic capital

Economic capital provides the financial framework to evaluate the returns of each strategic business unit (SBU), commensurate with the risk taken.

Economic capital is an estimate of the amount of equity capital required by the businesses to absorb losses consistent with our targeted risk rating over a one year horizon. It includes credit, market, operational and strategic risk capital. The economic capital methodologies that we employ quantify the level of inherent risk within our products, clients, and business lines, as required. The difference between our total equity capital and economic capital is held in Corporate and Other.

There is no comparable GAAP measure for economic capital.

#### Economic profit

Net income, adjusted for a charge on capital, determines economic profit. This measures the return generated by each SBU in excess of our cost of capital, thus enabling users of our financial information to identify relative contributions to shareholder value.

Reconciliation of net income to economic profit is provided with segmented information on pages 6 to 8.

### Segmented return on equity (ROE)

We use return on equity (ROE) on a segmented basis as one of the measures for performance evaluation and resource allocation decisions. While ROE for total CIBC provides a measure of return on common equity, ROE on a segmented basis provides a similar metric related to the capital allocated to the segments. Common equity is allocated to the segments by applying the ratio of total shareholders' equity (including preferred shares) to the amount of economic capital that is allocated to each segment. As a result, segmented ROE is a non-GAAP measure.

### EPS and efficiency ratio on cash basis

Cash basis measures are calculated by adjusting the amortization of other intangible assets to net income and non-interest expenses. Management believes these measures permit uniform measurement, which enables users of our financial information to make comparisons more readily.

#### Tangible common equity

Tangible common equity (TCE) comprises the sum of common share capital excluding short trading positions in our own shares, retained earnings, contributed surplus, non-controlling interests, and accumulated other comprehensive income, less goodwill and intangible assets other than software. The TCE ratio is calculated by dividing TCE by risk-weighted assets.

#### Reconciliation of non-GAAP to GAAP measures

The table on the following page provides a reconciliation of non-GAAP to GAAP measures.



## **NOTES TO USERS**

### RECONCILIATION OF NON-GAAP TO GAAP MEASURES

										2011	2010	2010	2009
	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09	9M	9M	12M	12M
Common share information Per share (\$)													
Basic earnings	1.90	1.61	1.92	1.17	1.54	1.60	1.59	1.57	1.02	5.43	4.72	5.89	2.65
Add: effect of non-cash items	0.02	0.02	0.03	0.02	0.01	0.01	0.02	0.02	0.02	0.06	0.05	0.07	0.09
Cash basic earnings <sup>1</sup>	1.92	1.63	1.95	1.19	1.55	1.61	1.61	1.59	1.04	5.49	4.77	5.96	2.74
Diluted earnings	1.89	1.60	1.92	1.17	1.53	1.59	1.58	1.56	1.02	5.42	4.71	5.87	2.65
Add: effect of non-cash items	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.03	0.02	0.06	0.05	0.08	0.08
Cash diluted earnings <sup>1</sup>	1.91	1.62	1.94	1.19	1.55	1.61	1.60	1.59	1.04	5.48	4.76	5.95	2.73
Financial measures													
Total revenue (\$ millions)	3,057	2,889	3,101	3,254	2,849	2,921	3,061	2,888	2,857	9,047	8,831	12,085	9,928
Add: adjustment for TEB	49	45	39	26	11	8	8	7	6	133	27	53	42
Revenue (TEB) <sup>1</sup>	3,106	2,934	3,140	3,280	2,860	2,929	3,069	2,895	2,863	9,180	8,858	12,138	9,970
Non-interest expenses	1,820	1,794	1,822	1,860	1,741	1,678	1,748	1,669	1,699	5,436	5,167	7,027	6,660
Less: amortization of other intangible assets	11	9	11	11	9	9	10	10	10	31	28	39	43
Non-interest expenses - cash basis <sup>1</sup>	1,809	1,785	1,811	1,849	1,732	1,669	1.738	1,659	1,689	5,405	5,139	6,988	6,617
Cash efficiency ratio (TEB) <sup>1</sup>	58.3%	60.8%	57.7%	56.4%	60.6%	57.0%	56.6%	57.3%	59.0%	58.9%	58.0%	57.6%	66.4%

<sup>&</sup>lt;sup>1</sup> Non-GAAP measures.



### **FINANCIAL HIGHLIGHTS**

Average diluted	2.65 2.65 2.65 3.48 28.96 69.30 37.10 62.00 C 381,677 382,442 383,982 23,807
Per stance (5)	2.65 2.65 3.48 28.96 3.710 62.00 2.73 381,677 382,442 383,982 5
Basic carrings	2.65 2.65 3.48 28.96 69.30 37.10 62.00 62.00 5381,677 382,442 383,982
Debugge   1.89	2.65 3.48 28.96 ac 69.30 ac 62.00 55 C C C 381,677 4 382,442 Lc 383,982 5
Debedreis   1,00	2.65 de 3.48 28.96 pp ag 2 28.96 ag 2 29.96
Book value	28.96 ag 69.30 ac 37.10 S 62.00 50 281,677 4 382,442 S 383,982 5
High	28.96 ag 3 69.30 ac 6
High 44,45 8,849 81.05 79.50 75.40 77.19 70.68 69.30 67.20 88.49 77.19 79.50 Closing 72.75 76.75 76.75 76.12 68.81 65.91 61.96 61.96 60.22 53.02 72.75 61.96 61.98 Glosing 37.249 81.91 70.27 78.23 70.60 74.65 63.00 62.00 68.31 72.99 70.60 78.23 70.60 74.65 63.00 62.00 68.31 72.99 70.60 78.23 70.60 74.65 63.00 62.00 68.31 72.99 70.60 78.23 70.60 78.23 70.60 74.65 63.00 62.00 68.31 72.99 70.60 78.23 70.60 78.23 70.60 74.65 63.00 62.00 68.31 72.99 70.60 78.23 79.60 78.23 79.60 78.23 79.60 78.23 79.60 78.23 79.60 78.23 79.60 78.23 79.60 78.23 79.60 78.23 79.60 78.23 79.60 78.23 79.60 78.23 79.60 79	69.30 ac C C C C C C C C C C C C C C C C C C
Column   T.2.75	37.10 S 62.00 50 C C Y 381,677 4 382,442 Lc 383,982 5
Closing   72.98   81.91   76.27   78.23   70.60   74.56   63.90   62.00   66.31   72.96   70.60   78.23   23.05   23	37.10 Si 62.00 50 C Yii 381,677 4 382,442 Si 383,982 5
Average basic valuation (thousands) Average basic 397,932 395,373 393,193 391,055 388,815 386,865 384,442 382,793 391,584 392,065 386,766 382,866 382,867 382,566 383,567 382,566 383,567 382,566 383,567 382,	381,677 4 382,442 Lc 383,982 5
Average basic 397,232 985,373 393,193 391,065 388,815 386,865 384,442 382,793 381,584 395,265 387,002 387,802 Average dutted 398,865 986,974 394,975 392,063 389,072 387,085 385,388 383,387 382,586 396,781 388,002 382,000 388,000 3	381,677 4 382,442 Lc 383,982 5
Average diluted 397,986 396,394 394,195 392,063 389,672 387,865 385,598 383,967 382,656 396,899 397,710 388,807 390,781 392,739 390,781 392,739 384,808 392,739 390,781 392,739 384,808 392,739 390,781 392,739 392,739 384,808 392,739 392,781 392,739 392,78	381,677 382,442 383,982 5
End of period \$98,856 \$96,978 \$94,848 \$92,739 \$90,781 \$38,462 \$36,457 \$33,962 \$36,657 \$25,74 \$29,09 \$25,74 \$29,09 \$25,74 \$29,09 \$25,74 \$29,09 \$25,74 \$29,09 \$25,74 \$29,09 \$25,74 \$29,09 \$27,589 \$20,000 \$20,00	382,442 Lc 383,982 Sc 5
Ret capitalization (\$ millions) 29,109 32,516 30,115 30,724 27,589 28,964 24,895 23,807 25,374  Lee measures	383,982
Non-interest expenses   1,20   1,70   1,80	
A-7%   A-8%   A-5%   A-8%   A-9%   A-8%   A-9%   A-8%   A-9%   A-8%   A-9%	23,807 Ca
Dividend payout ratio   45.9%   54.1%   45.2%   74.3%   56.7%   54.5%   54.8%   55.4%   85.0%   48.1%   55.3%   59.1%	in
Dividend payout ratio   45.9%   54.1%   45.2%   74.3%   56.7%   54.5%   54.8%   55.4%   85.0%   48.1%   55.3%   59.1%	5.6% Bar
Market value to book value ratio  2.08 2.45 2.31 2.43 2.25 2.49 2.14 2.14 2.36  According to Septiments (5 millions)  3.057 2.889 3.101 3.254 2.849 2.921 3.061 2.888 2.857  Provision for credit losses  195 194 209 150 221 3.16 359 4.24 547  Non-interest expenses  1,820 1.794 1,822 1,860 1,741 1,678 1,748 1,669 1,699  Net income  808 678 799 500 640 660 652 644 434  Efficiency ratio  Cash efficiency ratio (TEB) 1 58.3% 60.8% 57.7% 56.4% 60.6% 57.5% 57.1% 57.8% 59.4%  Net interest margin on average interest-earning assets 1,96% 1,	>100% or
Total revenue 3,057 2,889 3,101 3,254 2,849 2,921 3,061 2,888 2,857 5,987 8,904 2,849 8,005 1,046 1,005 1,00	2.14 re
Total revenue   3,057   2,889   3,101   3,254   2,849   2,921   3,061   2,888   2,857   59.047   6,831   12,085   19.05   19	ec
Provision for credit losses   195   194   209   150   221   316   359   424   547   598   896   1,046     Non-interest expenses   1,820   1,794   1,822   1,860   1,741   1,678   1,748   1,669   1,699     Net income   808   678   799   500   640   660   652   644   434     Seminarial measures   Seminaria	9,928 th
Non-interest expenses	1 640
Net income 888 678 799 500 640 660 652 644 434    1,2,285 1,952 2,452     1,952 2,452 2,452	6,660 er
Efficiency ratio 59.6% 62.1% 58.8% 57.2% 61.1% 57.5% 57.1% 57.8% 59.4% 60.1% 58.5% 58.1% 60.6% 57.0% 56.6% 57.3% 59.4% 60.1% 58.5% 58.1% 60.6% 57.0% 56.6% 57.3% 59.0% 58.9% 58.0% 57.6% 56.6% 57.3% 59.0% 58.9% 58.0% 57.6% 56.6% 57.3% 59.0% 58.9% 58.0% 57.6% 56.6% 57.3% 59.0% 58.9% 58.0% 57.6% 56.6% 57.3% 59.0% 58.9% 58.0% 57.6% 56.6% 57.3% 59.0% 58.9% 58.0% 57.6% 56.6% 57.3% 59.0% 58.9% 58.0% 57.6% 56.6% 57.3% 59.0% 58.9% 58.0% 57.6% 56.6% 57.3% 59.0% 58.9% 58.0% 57.6% 56.6% 57.3% 59.0% 58.9% 58.0% 57.6% 58.0% 57.6% 56.6% 57.3% 59.0% 58.9% 58.0% 57.6% 56.6% 57.3% 59.0% 58.9% 58.0% 57.6% 56.6% 57.3% 59.0% 58.9% 58.0% 57.6% 56.6% 57.3% 59.0% 58.9% 58.0% 57.6% 56.6% 57.3% 59.0% 58.9% 58.0% 57.6% 58.0% 57.6% 58.0% 57.6% 56.6% 57.3% 59.0% 58.9% 58.0% 57.6% 56.6% 57.3% 59.0% 58.9% 58.0% 57.6% 58.0% 57.6% 56.6% 57.3% 59.0% 58.0% 57.6% 58.0% 57.6% 58.0% 57.6% 58.0% 57.6% 56.6% 57.3% 59.0% 58.9% 58.0% 57.6% 58.0% 58.0% 57.6% 58.0% 57.6% 58.0% 59.0% 58.0% 57.6% 58.0% 59.0% 58.0% 59.0% 58.0% 57.6% 58.0% 59.0% 58.0% 59.0% 58.0% 57.6% 58.0% 59.0% 59.0% 58.0% 59.0% 59.0% 59.0% 59.0% 59.0% 59.0% 59.0% 59.0% 59.0% 59.0% 58.0% 59.0% 5	1 174 NO
Efficiency ratio 59.6% 62.1% 58.8% 57.2% 61.1% 57.5% 57.1% 57.8% 59.4% 60.1% 58.5% 58.1% 59.6% Cash efficiency ratio (TEB) 58.3% 60.8% 57.7% 56.4% 60.6% 57.0% 56.6% 57.3% 59.0% 58.9% 58.0% 57.6% 58.0% 57.6% 58.9% 58.0% 57.6% 58.0% 58.0% 57.6% 58.0% 57.6% 58.0% 57.6% 58.0% 58.0% 57.6% 58.0% 58.0% 57.6% 58.0% 57.6% 58.0% 58.0% 57.6% 58.0% 58.0% 57.6% 58.0% 58.0% 57.6% 58.0% 58.0% 57.6% 58.0% 58.0% 57.6% 58.0% 58.0% 58.0% 58.0% 58.0% 57.6% 58.0% 58.	tir
Cash efficiency ratio (TEB) 1 58.3% 60.8% 57.7% 56.4% 60.6% 57.0% 56.6% 57.3% 59.0% Return on equity 21.5% 19.9% 23.3% 14.6% 19.8% 22.2% 21.5% 22.2% 14.6% 14.6% 19.8% 22.2% 21.5% 22.2% 14.6% 21.6% 21.1% 19.4% Net interest margin 17.2% 1.70% 1.80% 1.83% 1.74% 1.84% 1.76% 1.66% 1.59% 1.59% 1.74% 1.75% 1.99% 1.99% 1.95% 1.99% 1.95% 1.99% 1.95% 1.99% 1.95% 1.99% 1.95%	67 10/ er
Return on equity  21.5% 19.9% 23.3% 14.6% 19.8% 22.2% 21.5% 22.2% 14.6%  Net interest margin  1.72% 1.70% 1.80% 1.83% 1.74% 1.84% 1.76% 1.66% 1.59%  Net interest margin on average interest-earning assets  1.96% 1.94% 2.08% 2.15% 2.03% 2.16% 2.08% 1.99% 1.95%  Return on average assets  0.86% 0.76% 0.89% 0.56% 0.72% 0.81% 0.76% 0.75% 0.51%  Return on average interest-earning assets 2  0.98% 0.86% 1.03% 0.66% 0.84% 0.95% 0.90% 0.90% 0.62%  Total shareholder return  (9.89)% 8.52% (1.40)% 12.12% (4.17)% 18.00% 4.40% (5.25)% 25.69%  Total shareholder swith banks and securities  25.69% 121,486 102,990 89,660 92,049 74,930 84,334 84,583 84,467  Loans and acceptances, net of allowance  193,592 188,169 185,261 184,576 184,987 183,736 180,115 175,609 172,445  Total assets  261,327 276,602 258,983 246,671 238,102 226,793 224,269 223,117 214,227  Common shareholders' equity  13,962 13,286 13,021 12,634 12,256 11,654 11,558 11,119 10,664  Average assets  371,433 368,058 354,267 355,868 353,092 333,589 340,822 339,197 340,661	66.4% ed
Net interest margin on average interest-earning assets	9.4% or
Net interest margin on average interest-earning assets	at
Return on average assets 0.86% 0.76% 0.89% 0.89% 0.56% 0.72% 0.81% 0.76% 0.75% 0.51% 0.84% 0.75% 0.51% 0.84% 0.75% 0.51% 0.84% 0.75% 0.90% 0.90% 0.62% 0.90% 0.84% 0.90% 0.84% 0.90% 0.84% 0.90% 0.84% 0.90% 0.90% 0.84% 0.90% 0.90% 0.84% 0.90% 0.90% 0.84% 0.90% 0.90% 0.84% 0.90% 0.90% 0.84% 0.90% 0.90% 0.84% 0.90%	1.54%
Return on average interest-earning assets 2 0.98% 0.86% 1.03% 0.66% 0.84% 0.95% 0.90% 0.90% 0.62% 0.66% 0.84% 0.95% 0.90% 0.62% 0.66% 0.84% 0.95% 0.90% 0.62% 0.66% 0.84% 0.95% 0.90% 0.62% 0.66% 0.84% 0.95% 0.90% 0.62% 0.66% 0.84% 0.95% 0.90% 0.62% 0.66% 0.90% 0.83% 0.84% 0.66% 0.84% 0.95% 0.90% 0.84% 0.66% 0.90% 0.84% 0.84% 0.95% 0.90% 0.84% 0.84% 0.84% 0.85% 0.84% 0.84% 0.85% 0.90% 0.84	1.89%
Total shareholder return (9.89)% 8.52% (1.40)% 12.12% (4.17)% 18.00% 4.40% (5.25)% 25.69% (3.61)% 18.08% 32.38% and off-balance sheet information (\$ millions)    Cash, deposits with banks and securities 95.563 121,486 102,990 89,660 92,049 74,930 84,334 84,583 84,467   Loans and acceptances, net of allowance 193.592 188,169 185,261 184,576 184,987 183,736 180,115 175,609 172,445   Total assets 362,579 384,106 363,219 352,040 349,600 336,001 337,239 335,944 335,917   Deposits 261,327 278,602 258,983 246,671 238,102 226,793 224,269 223,117 214,227   Common shareholders' equity 13,962 13,286 13,021 12,634 12,256 11,654 11,558 11,119 10,664   Average assets 371,433 368,058 354,267 355,868 353,092 333,589 340,822 339,197 340,661 364,548 342,599 345,943	0.33%
And off-balance sheet information (\$ millions)  Cash, deposits with banks and securities  95,563 121,486 102,990 89,660 92,049 74,930 84,334 84,583 84,467 95,563 92,049 89,660  102,445 193,592 188,169 185,261 184,576 184,987 183,736 180,115 175,609 172,445 193,592 184,987 184,987 184,576  184,987 184,576 184,987 184,576 184,987 184,987 184,987 184,987 184,987 184,987 184,987 184,576 184,987 184,	0.41%
Cash, deposits with banks and securities         95,563         121,486         102,990         89,660         92,049         74,930         84,334         84,683         84,467         95,563         92,049         89,660           Loans and acceptances, net of allowance         193,592         188,169         185,261         184,576         184,987         183,736         180,115         175,609         172,445         193,592         184,987         184,576           Total assets         362,579         384,106         363,219         352,040         349,600         336,001         337,239         335,944         335,917         362,579         349,600         352,040           Deposits         261,327         278,602         258,983         246,671         238,102         226,793         224,269         223,117         214,227         261,327         238,102         246,671           Common shareholders' equity         13,962         13,286         13,021         12,634         12,256         11,654         11,558         11,119         10,664         13,962         12,256         12,634           Average assets         371,433         368,058         354,267         355,868         353,092         333,589         340,822         339,197         34	21.07%
Loans and acceptances, net of allowance         193,592         188,169         185,261         184,576         184,987         183,736         180,115         175,609         172,445         193,592         184,987         184,576           Total assets         362,579         384,106         363,219         352,040         349,600         336,001         337,239         335,944         335,917         362,579         349,600         352,040           Deposits         261,327         278,602         258,983         246,671         238,102         226,793         224,269         223,117         214,227         261,327         238,102         246,671           Common shareholders' equity         13,962         13,286         13,021         12,634         12,256         11,654         11,558         11,119         10,664         13,962         12,256         12,634           Average assets         371,433         368,058         354,267         355,868         353,092         333,589         340,822         339,197         340,661         364,548         342,599         345,943	
Total assets         362,579         384,106         363,219         352,040         349,600         336,011         337,239         335,944         335,917         362,579         349,600         352,040           Deposits         261,327         278,602         258,983         246,671         238,102         226,793         224,269         223,117         214,227         261,327         238,102         246,671           Common shareholders' equity         13,962         13,286         13,021         12,634         12,256         11,654         11,558         11,119         10,664         13,962         12,256         12,634           Average assets         371,433         368,058         354,267         355,868         353,092         333,591         349,600         362,579         349,600         352,040	84,583
Deposits         261,327         278,602         258,983         246,671         238,102         226,793         224,269         23,117         214,227         261,327         238,102         246,671           Common shareholders' equity         13,962         13,286         13,021         12,634         12,256         11,654         11,558         11,119         10,664         13,962         12,256         12,634           Average assets         371,433         368,058         354,267         355,868         353,092         333,589         340,822         339,197         340,661         364,548         342,599         345,943	175,609
Common shareholders' equity         13,962         13,286         13,021         12,634         12,256         11,654         11,558         11,119         10,664         13,962         12,256         12,634           Average assets         371,433         368,058         354,267         355,868         353,092         333,589         340,822         339,197         340,661         364,548         342,599         345,943	335,944
Average assets 371,433 368,058 354,267 355,868 353,092 333,589 340,822 339,197 340,661 364,548 342,599 345,943	223,117
	11,119
Average interest-earning assets <b>325,401</b> 323,969 307,606 302,907 302,288 283,589 288,575 282,678 277.919 <b>318.937</b> 291.571 294.428	350,706
	285,563
Average common shareholders' equity 13,891 13,102 12,870 12,400 11,994 11,415 11,269 10,718 10,601 13,290 11,561 11,772	10,731
Assets under administration 3 1,380,582 1,348,229 1,344,843 1,260,989 1,216,719 1,219,054 1,173,180 1,135,539 1,160,473 1,380,582 1,216,719 1,260,989 1,	
ance sheet quality measures 4	1,135,539
Risk-weighted assets (\$ billions) 109.0 106.3 107.0 106.7 107.2 108.3 112.1 117.3 115.4 109.0 107.2 106.7	1,135,539
Tangible common equity ratio 1 11.0% 10.6% 10.2% 9.9% 9.5% 8.9% 8.4% 7.6% 7.3% 11.0% 9.5% 9.9%	1,135,539
Tier 1 capital ratio 14.6% 14.7% 14.3% 13.9% 14.2% 13.7% 13.0% 12.1% 12.0% 14.6% 14.2% 13.9%	, ,
Total capital ratio 18.7% 18.9% 18.4% 17.8% 18.1% 18.8% 17.1% 16.1% 16.5% 18.7% 18.1% 17.8%	117.3
ner information	117.3 7.6%
Retail/wholesale ratio 1.5 77%/23% 76%/24% 75%/25% 74%/26% 74%/26% 76%/24% 72%/28% 69%/31% 69%/31% 77%/23% 74%/26% 74%/26% 69%/31% 69%/31% 77%/23% 74%/26% 74%	117.3 7.6% 12.1%
Full-time equivalent employees <sup>6</sup> 42,425 41,928 42,078 42,354 42,642 42,018 41,819 41,941 42,474 42,425 42,642 42,354	117.3 7.6% 12.1%



#### **CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS** (\$ millions) 2011 2010 2010 2009 Q3/09 9M 12M 12M Q3/11 Q2/11 Q1/11 Q4/10 Q3/10 Q2/10 Q1/10 Q4/09 9M Net interest income 1,528 4,745 4,559 6,204 5,394 1,607 1,610 1,645 1,548 1,497 1,514 1,419 1,369 Non-interest income 1,450 1,361 1,491 1,609 1,301 1,424 1,547 1,469 1,488 4,302 4.272 5,881 4.534 8,831 12,085 9,928 Total revenue 3,057 2,889 3,101 3,254 2,849 2,921 3,061 2,888 2,857 9,047 Provision for credit losses 195 194 209 150 221 316 359 424 547 598 896 1,046 1,649 Non-interest expenses 1,820 1,794 1,822 1,860 1,741 1,678 1,748 1,669 1,699 5,436 5,167 7,027 6,660 Income before income taxes and non-controlling interests 1,042 1,070 887 927 3,013 2,768 4,012 1,619 901 1,244 954 795 611 Income tax expense 231 221 268 742 244 261 286 145 172 720 791 1,533 424 680 802 439 2,293 1,977 2,479 1,195 811 502 643 666 668 650 Non-controlling interests 2 3 2 3 16 5 8 25 27 21 3 6 6 Net income 808 678 799 500 640 660 652 644 434 2,285 1,952 2,452 1,174 Preferred share dividends and premiums 55 42 42 42 42 43 42 43 44 139 127 169 162 Net income applicable to common shares 753 636 757 458 598 617 610 601 390 2,146 1,825 2,283 1,012

										2011	2010	2010	2009
	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09	9M	9M	12M	12M
Cash net income (\$ millions)													
Net income applicable to common shares	753	636	757	458	598	617	610	601	390	2,146	1,825	2,283	1,012
After-tax effect of amortization of other intangible assets	8	7	9	8	7	7	8	8	7	24	22	30	33
	761	643	766	466	605	624	618	609	397	2,170	1,847	2,313	1,045
Average common shareholders' equity (\$ millions)													
Average common shareholders' equity	13,891	13,102	12,870	12,400	11,994	11,415	11,269	10,718	10,601	13,290	11,561	11,772	10,731
Cash measures													
Average number of common shares - basic (thousands)	397,232	395,373	393,193	391,055	388,815	386,865	384,442	382,793	381,584	395,265	386,706	387,802	381,677
Average number of common shares - diluted (thousands)	397,986	396,394	394,195	392,063	389,672	387,865	385,598	383,987	382,556	396,189	387,710	388,807	382,442
Cash basis earnings per share - basic	\$1.92	\$1.63	\$1.95	\$1.19	\$1.55	\$1.61	\$1.61	\$1.59	\$1.04	\$5.49	\$4.77	\$5.96	\$2.74
Cash basis earnings per share - diluted	\$1.91	\$1.62	\$1.94	\$1.19	\$1.55	\$1.61	\$1.60	\$1.59	\$1.04	\$5.48	\$4.76	\$5.95	\$2.73

<sup>&</sup>lt;sup>1</sup> See Notes to users: Non-GAAP measures.



			NET	INTERE	EST INC	OME							
(\$ millions)										2011	2010	2010	2009
	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09	9М	9M	12M	12M
Interest income													
Loans	1,938	1,865	1,971	1,939	1,868	1,720	1,761	1,703	1,765	5,774	5,349	7,288	7,183
Securities borrowed or purchased under resale agreements	100	87	96	82	49	32	30	31	36	283	111	193	324
Securities	495	493	502	457	381	353	371	367	366	1,490	1,105	1,562	1,705
Deposits with banks	16	14	18	18	14	11	9	8	5	48	34	52	85
	2,549	2,459	2,587	2,496	2,312	2,116	2,171	2,109	2,172	7,595	6,599	9,095	9,297
Interest expense													
Deposits	688	690	722	636	558	496	502	527	618	2,100	1,556	2,192	2,879
Other liabilities	201	186	200	155	145	72	104	110	131	587	321	476	785
Subordinated indebtedness	53	55	55	48	54	43	43	45	47	163	140	188	208
Preferred share liabilities	-	-	-	12	7	8	8	8	7	-	23	35	31
	942	931	977	851	764	619	657	690	803	2,850	2,040	2,891	3,903
Net interest income	1,607	1,528	1,610	1,645	1,548	1,497	1,514	1,419	1,369	4,745	4,559	6,204	5,394

			NON	N-INTERI	EST INC	ОМЕ							
(\$ millions)	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09	2011 9M	2010 9M	2010 12M	2009 12M
Underwriting and advisory fees	130	128	162	87	108	87	144	132	132	420	339	426	478
Deposit and payment fees	195	183	186	188	194	184	190	193	199	564	568	756	773
Credit fees	98	93	92	90	87	77	87	85	87	283	251	341	304
Card fees	15	17	56	62	72	83	87	68	80	88	242	304	328
Investment management and custodial fees	123	122	119	115	117	117	110	112	103	364	344	459	419
Mutual fund fees	218	214	207	195	188	185	183	175	166	639	556	751	658
Insurance fees, net of claims	82	73	79	72	72	66	67	63	69	234	205	277	258
Commissions on securities transactions	110	138	139	125	108	120	121	124	122	387	349	474	472
Trading (loss) income, net	(101)	10	53	8	84	178	333	301	328	(38)	595	603	(531)
Available-for-sale (AFS) securities gains, net	65	40	64	119	123	65	93	42	25	169	281	400	275
FVO gains (losses), net <sup>1</sup>	61	(81)	(98)	(184)	(146)	(88)	(205)	(155)	25	(118)	(439)	(623)	(33)
Income from securitized assets	278	270	215	210	150	120	151	149	113	763	421	631	518
Foreign exchange other than trading <sup>2</sup>	58	32	70	452	88	65	78	63	73	160	231	683	496
Other	118	122	147	70	56	165	108	117	(34)	387	329	399	119
Total non-interest income	1,450	1,361	1,491	1,609	1,301	1,424	1,547	1,469	1,488	4,302	4,272	5,881	4,534

<sup>&</sup>lt;sup>1</sup> Represents income (loss) from financial instruments designated at fair value (FVO) and related hedges.



<sup>&</sup>lt;sup>2</sup> Includes foreign exchange revenue arising from translation of foreign currency denominated positions, foreign exchange earned on transactions, foreign currency related economic hedging activities and the ineffective portion of foreign currency related accounting hedges. Also includes accumulated exchange gains and losses within accumulated other comprehensive income recognized in consolidated statement of operations as a result of reduction in the net investment in foreign operations, if any.

## **NON-INTEREST EXPENSES**

(\$ millions)	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09	2011 9M	2010 9M	2010 12M	2009 12M
	40/11	QZ/11	Q(1/11	Q1/10	Q0/10	QLITO	Q1710	Q-1/00	Q0/00		OW	12.01	12.00
Employee compensation and benefits													
Salaries	570	562	559	569	556	530	547	548	547	1,691	1,633	2,202	2,180
Performance-based compensation	309	270	336	283	274	253	293	237	240	915	820	1,103	995
Benefits	165	163	162	142	143	140	141	101	114	490	424	566	435
	1,044	995	1,057	994	973	923	981	886	901	3,096	2,877	3,871	3,610
Occupancy costs													
Rent and maintenance	138	142	138	146	138	139	129	134	128	418	406	552	505
Depreciation	23	23	23	27	23	24	22	23	23	69	69	96	92
	161	165	161	173	161	163	151	157	151	487	475	648	597
Computer, software and office equipment													
Rent and maintenance and amortization of software costs <sup>1</sup>	221	218	216	247	218	213	213	223	235	655	644	891	897
Depreciation	28	28	28	27	28	28	29	28	28	84	85	112	113
	249	246	244	274	246	241	242	251	263	739	729	1,003	1,010
Communications													
Telecommunications	28	28	29	30	28	28	27	30	30	85	83	113	117
Postage and courier	28	33	31	28	30	30	27	25	28	92	87	115	107
Stationery	14	15	15	14	15	18	15	15	16	44	48	62	64
	70	76	75	72	73	76	69	70	74	221	218	290	288
Advertising and business development	55	51	47	65	43	47	42	46	35	153	132	197	173
Professional fees	44	42	36	66	53	48	43	54	53	122	144	210	189
Business and capital taxes	11	10	12	22	22	24	20	28	29	33	66	88	117
Other <sup>2</sup>	186	209	190	194	170	156	200	177	193	585	526	720	676
Non-interest expenses	1,820	1,794	1,822	1,860	1,741	1,678	1,748	1,669	1,699	5,436	5,167	7,027	6,660
Non-interest expenses to revenue ratio	59.6%	62.1%	58.8%	57.2%	61.1%	57.5%	57.1%	57.8%	59.4%	60.1%	58.5%	58.1%	67.1%

<sup>&</sup>lt;sup>1</sup> Includes amortization of software costs (Q3/11: \$25 million; Q2/11: \$27 million).



<sup>&</sup>lt;sup>2</sup> Includes amortization of other intangible assets (Q3/11: \$11 million; Q2/11: \$9 million).

### **SEGMENTED INFORMATION**

### CIBC has three SBUs:

- ▶ Retail and Business Banking comprises personal banking and business banking businesses. We provide a full range of financial products, services and advice to nearly 10 million personal and business clients in Canada.
- ▶ Wealth Management comprises asset management, retail brokerage and private wealth management businesses. Combined, these businesses offer an extensive suite of leading investment and relationship-based advisory services to meet the needs of institutional, retail, and high net worth clients.
- ▶ Wholesale Banking provides a wide range of credit, capital markets, investment banking, merchant banking and research products and services to government, institutional, corporate and retail clients in Canada and in key markets around the world.

Corporate and Other comprises the six functional groups – Technology and Operations; Corporate Development; Finance; Treasury; Administration; and Risk Management – that support CIBC's SBUs. The revenue, expenses and balance sheet resources of these functional groups are generally allocated to the business lines within the SBUs. It also includes our International Banking operations comprising mainly CIBC FirstCaribbean; strategic investments in the CIBC Mellon joint ventures and The Bank of N.T. Butterfield & Son Limited; and other income statement and balance sheet items, including the general allowance, not directly attributable to the business lines. The impact of securitization is also retained within Corporate and Other.

(\$ millions)	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09
Financial results <sup>1</sup>									
Retail and Business Banking	539	476	530	505	526	383	429	357	328
Wealth Management	68	70	76	54	53	52	66	59	43
Wholesale Banking	145	112	136	(56)	25	189	184	160	90
Corporate and Other	56	20	57	(3)	36	36	(27)	68	(27)
Net income	808	678	799	500	640	660	652	644	434

9M	12M	12M
1,338	1,843	1,517
171	225	189
398	342	(472)
45	42	(60)
1,952	2,452	1,174
	1,338 171 398 45	1,338 1,843 171 225 398 342 45 42

2010

2009

2010

2011



<sup>1</sup> Certain prior period information has been restated to conform to the presentation in the current period.

# SEGMENTED INFORMATION - RETAIL AND BUSINESS BANKING 1

											2010	2010	2000
(\$ millions)	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09	2011 9M	2010 9M	2010 12M	2009 12M
Financial results													
Personal banking	1,630	1,577	1,647	1,615	1,569	1,516	1,560	1,510	1,476	4,854	4,645	6,260	5,753
Business banking	358	339	349	356	353	327	334	338	336	1,046	1,014	1,370	1,299
Other	31	(11)	(16)	(10)	40	(54)	(33)	(38)	(19)	4	(47)	(57)	71
Total revenue	2,019	1,905	1,980	1,961	1,962	1,789	1,861	1,810	1,793	5,904	5,612	7,573	7,123
Provision for credit losses	285	260	261	241	281	321	343	354	403	806	945	1,186	1,329
	1,734	1,645	1,719	1,720	1,681	1,468	1,518	1,456	1,390	5,098	4,667	6,387	5,794
Non-interest expenses	1,021	1,003	1,007	1,017	968	935	922	952	928	3,031	2,825	3,842	3,670
Income before taxes	713	642	712	703	713	533	596	504	462	2,067	1,842	2,545	2,124
Income tax expense	174	166	182	198	187	150	167	147	134	522	504	702	607
Net income	539	476	530	505	526	383	429	357	328	1,545	1,338	1,843	1,517
Total revenue													
Net interest income	1,500	1,439	1,453	1,449	1,373	1,302	1,351	1,329	1,271	4,392	4,026	5,475	4,669
Non-interest income	447	394	458	442	523	420	444	419	465	1,299	1,387	1,829	2,224
Intersegment revenue	72	72	69	70	66	67	66	62	57	213	199	269	230
	2,019	1,905	1,980	1,961	1,962	1,789	1,861	1,810	1,793	5,904	5,612	7,573	7,123
Average balances													
Loans and acceptances	219,397	215,209	212,935	210,355	206,047	201,887	200,358	198,950	196,934	215,854	202,773	204,684	196,827
Deposits	227,928	222,547	213,369	209,506	201,444	192,023	193,968	188,042	185,962	221,267	195,853	199,294	189,781
Common equity <sup>2</sup>	3,389	3,311	3,233	3,051	3,079	3,095	2,864	2,775	2,749	3,311	3,012	3,023	2,718
Financial measures										1			
Efficiency ratio	50.6%	52.7%	50.9%	51.8%	49.3%	52.3%	49.6%	52.6%	51.8%	51.3%	50.4%	50.7%	51.5%
Cash efficiency ratio <sup>2</sup>	50.4%	52.5%	50.7%	51.7%	49.3%	52.3%	49.6%	52.6%	51.8%	51.2%	50.4%	50.7%	51.5%
Return on equity <sup>2</sup>	61.5%	57.7%	63.7%	64.3%	66.4%	49.3%	57.8%	49.5%	45.6%	60.9%	57.9%	59.6%	54.3%
Net income	539	476	530	505	526	383	429	357	328	1,545	1,338	1,843	1,517
Charge for economic capital <sup>2</sup>	(118)	(111)	(113)	(108)	(109)	(107)	(104)	(100)		(342)	(320)	(428)	
Economic profit <sup>2</sup>		. ,	` ,	. ,	. ,	. ,	. ,	, ,	(100)	` ,	` '		(384)
Economic profit	421	365	417	397	417	276	325	257	228	1,203	1,018	1,415	1,133
Other information													
Residential mortgages administered <sup>3</sup>	143,570	140,877	138,511	137,285	136,375	133,252	130,954	129,703	127,831	143,570	136,375	137,285	129,703
Card loans administered <sup>4</sup>	15,472	15,563	15,778	15,805	13,811	13,942	13,975	13,929	13,830	15,472	13,811	15,805	13,929
Number of branches - Canada	1,084	1,080	1,077	1,076	1,074	1,076	1,071	1,069	1,060	1,084	1,074	1,076	1,069
Number of pavilions (President's Choice Financial)	242	241	241	238	234	236	236	235	232	242	234	238	235
Number of ABMs - Canada	3,811	3,806	3,783	3,820	3,843	3,859	3,844	3,850	3,803	3,811	3,843	3,820	3,850
Full-time equivalent employees	21,553	21,581	21,716	21,622	21,765	21,570	21,593	21,457	21,709	21,553	21,765	21,622	21,457

<sup>&</sup>lt;sup>1</sup> Prior period information has been restated to conform to the presentation in the current period.



<sup>&</sup>lt;sup>2</sup> See Notes to users: Non-GAAP measures.

<sup>&</sup>lt;sup>3</sup> Includes \$47,780 million (Q2/11: \$49,057 million) of securitized residential mortgages which we continue to administer.

<sup>&</sup>lt;sup>4</sup> Includes \$5,628 million (Q2/11: \$5,177 million) of securitized card loans which we continue to administer.

## **SEGMENTED INFORMATION - WEALTH MANAGEMENT**

(\$ millions)	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09	2011 9M	2010 9M	2010 12M	2009 12M
	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09	9101	SIVI	IZIVI	1 Z IVI
Financial results													
Retail brokerage	263	282	281	255	235	248	249	254	229	826	732	987	919
Asset management	116	114	111	99	99	97	97	92	89	341	293	392	366
Private wealth management	25	24	24	24	26	25	25	26	24	73	76	100	99
Total revenue	404	420	416	378	360	370	371	372	342	1,240	1,101	1,479	1,384
Provision for credit losses	1	3	-	1	-	-	-	1	-	4	-	1	3
	403	417	416	377	360	370	371	371	342	1,236	1,101	1,478	1,381
Non-interest expenses	307	318	309	298	283	294	288	282	277	934	865	1,163	1,097
Income before taxes	96	99	107	79	77	76	83	89	65	302	236	315	284
Income tax expense	28	29	31	25	24	24	17	30	22	88	65	90	95
Net income	68	70	76	54	53	52	66	59	43	214	171	225	189
Total revenue										1			
Net interest income	45	43	46	44	41	37	38	38	40	134	116	160	174
Non-interest income	431	449	439	404	385	400	399	396	359	1,319	1,184	1,588	1,438
Intersegment revenue	(72)	(72)	(69)	(70)	(66)	(67)	(66)	(62)	(57)	(213)	(199)	(269)	(228)
morsegment revenue	404	420	416	378	360	370	371	372	342	1,240	1,101	1,479	1,384
Average balances													
Common equity <sup>1</sup>	838	834	840	815	818	812	803	809	809	837	811	812	820
Financial measures										1			
Efficiency ratio	76.0%	75.7%	74.2%	78.9%	78.8%	79.4%	77.3%	75.8%	80.8%	75.3%	78.5%	78.6%	79.2%
Cash efficiency ratio	75.9%	75.6%	74.1%	78.8%	78.7%	79.3%	77.2%	75.7%	80.7%	75.2%	78.4%	78.5%	79.1%
Return on equity 1	31.0%	33.1%	34.7%	25.1%	24.0%	24.9%	31.2%	27.4%	19.6%	32.9%	26.7%	26.3%	21.5%
Net income	68	70	76	54	53	52	66	59	43	214	171	225	189
Charge for economic capital <sup>1</sup>	(28)	(28)	(29)	(28)	(30)	(28)	(29)	(29)	(29)	(85)	(87)	(115)	(116)
Economic profit <sup>1</sup>	40	42	47	26	23	24	37	30	14	129	84	110	73
	<u> </u>									1			
Other information Assets under administration <sup>2</sup>													
Individuals	139,093	143,226	139,955	134,062	128,264	130,124	124,118	119,555	116,443	139,093	128,264	134,062	119,555
Institutions	16,534	16,150	16,051	16,310	15,727	16,062	16,174	16,300	14,679	16,534	15,727	16,310	16,300
Retail mutual funds	52,132	52,672	50,778	48,578	46,242	46,570	44,859	43,798	42,968	52,132	46,242	48,578	43,798
	207,759	212,048	206,784	198,950	190,233	192,756	185,151	179,653	174,090	207,759	190,233	198,950	179,653
Assets under management <sup>2</sup>		,	,	,	,	,	,	,0	,	1	,	, 0	,
Individuals	12,583	12,685	12,605	11,822	11,446	11,656	11,520	11,256	11,191	12,583	11,446	11,822	11,256
Institutions	16,534	16,150	16,051	16,310	15,727	16,062	16,174	16,300	14,679	16,534	15,727	16,310	16,300
Retail mutual funds	52,132	52,672	50,778	48,578	46,242	46,570	44,859	43,798	42,968	52,132	46,242	48,578	43,798
	81,249	81,507	79,434	76,710	73,415	74,288	72,553	71,354	68,838	81,249	73,415	76,710	71,354
Full-time equivalent employees	3,675	3,614	3,557	3,547	3,566	3,535	3,527	3,570	3,666	3,675	3,566	3,547	3,570

See Notes to users: Non-GAAP measures.



<sup>&</sup>lt;sup>2</sup> Assets under management are included in assets under administration.

## **SEGMENTED INFORMATION - WHOLESALE BANKING**

(\$ millions)	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09	2011 9M	2010 9M	2010 12M	2009 12M
	Q3/11	QZ/11	QI/II	Q4/10	Q3/10	QZ/10	QI/IU	Q4/09	Q3/09	JIVI	SIVI	12101	IZIVI
Financial results													
Capital markets <sup>1</sup>	251	291	318	233	256	274	288	275	361	860	818	1,051	1,291
Corporate and investment banking <sup>1</sup>	232	164	222	146	161	164	247	186	249	618	572	718	694
Other <sup>1</sup>	20	(17)	(30)	(115)	(91)	118	86	49	(52)	(27)	113	(2)	(1,431)
Total revenue (TEB) <sup>2</sup>	503	438	510	264	326	556	621	510	558	1,451	1,503	1,767	554
TEB adjustment <sup>2</sup>	49	45	39	26	11	8	8	7	6	133	27	53	42
Total revenue	454	393	471	238	315	548	613	503	552	1,318	1,476	1,714	512
Provision for (reversal of) credit losses	6	1	(2)	8	29	27	24	82	129	5	80	88	218
	448	392	473	230	286	521	589	421	423	1,313	1,396	1,626	294
Non-interest expenses	294	271	303	327	258	244	318	245	272	868	820	1,147	1,060
Income (loss) before taxes and													
non-controlling interests	154	121	170	(97)	28	277	271	176	151	445	576	479	(766)
Income tax expense (benefit)	8	9	34	(41)	3	87	76	16	61	51	166	125	(294)
Non-controlling interests	1	-	-	-	-	1	11	-	-	1	12	12	-
Net income (loss)	145	112	136	(56)	25	189	184	160	90	393	398	342	(472)
Total revenue										1			
Total revenue  Net interest income	179	172	180	187	145	172	147	89	89	531	464	651	430
Non-interest income	275	221	291	51	170	376	466	414	463	787	1,012	1,063	82
Non-interest income	454	393	471	238	315	548	613	503	552	1,318	1,476	1,714	512
					0.0	0.0	0.0			.,,,,,,	.,	.,	0.2
Average balances													
Loans and acceptances	16,106	16,508	16,738	16,520	16,594	17,624	19,459	17,477	19,293	16,450	17,895	17,549	20,424
Trading securities	34,938	32,707	26,974	22,006	17,318	14,673	14,144	13,054	12,155	31,527	15,386	17,055	13,587
Deposits	16,036	15,803	13,454	11,529	10,273	8,682	9,302	8,510	9,825	15,090	9,427	9,957	10,023
Common equity <sup>2</sup>	1,660	1,703	1,769	1,745	1,733	1,727	1,966	2,137	2,334	1,712	1,810	1,794	2,466
Financial measures										1			
Efficiency ratio	64.9%	69.0%	64.3%	n/m	81.4%	44.5%	52.0%	48.7%	49.2%	65.9%	55.5%	66.9%	n/m
Cash efficiency ratio (TEB) <sup>2</sup>	58.5%	62.0%	59.3%	n/m	78.9%	43.9%	51.2%	47.9%	48.6%	59.8%	54.5%	64.9%	n/m
Return on equity <sup>2</sup>	33.0%	25.8%	29.1%	(14.1)%	4.4%	43.3%	35.7%	28.2%	13.8%	29.3%	27.9%	17.6%	(20.6)%
Net income (loss)	145	112	136	(56)	25	189	184	160	90	393	398	342	(472)
Charge for economic capital <sup>2</sup>	(57)	(57)	(62)	(61)	(61)	(61)	(71)	(76)	(83)	(176)	(193)	(254)	(347)
Economic profit (loss) <sup>2</sup>	88	55	74	(117)	(36)	128	113	84	7	217	205	88	(819)
Other information										1			
Full-time equivalent employees	1,214	1,144	1,149	1,159	1,134	1,068	1,050	1,077	1,108	1,214	1,134	1,159	1,077
	1,214	1,177	1,173	1,100	1,104	1,000	1,000	1,011	1,100	1,214	1,104	1,100	1,077

<sup>&</sup>lt;sup>1</sup> Prior period information has been restated to conform to the presentation in the current period.

n/m - not meaningful



<sup>&</sup>lt;sup>2</sup> See Notes to users: Non-GAAP measures.

# SEGMENTED INFORMATION - CORPORATE AND OTHER 1

(\$ millions)										2011	2010	2010	2009
	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09	9M	9M	12M	12M
Financial results													
International banking	144	127	140	140	151	175	170	173	182	411	496	636	765
Other	36	44	94	537	61	39	46	30	(12)	174	146	683	144
Total revenue	180	171	234	677	212	214	216	203	170	585	642	1,319	909
(Reversal of) provision for credit losses	(97)	(70)	(50)	(100)	(89)	(32)	(8)	(13)	15	(217)	(129)	(229)	99
	277	241	284	777	301	246	224	216	155	802	771	1,548	810
Non-interest expenses	198	202	203	218	232	205	220	190	222	603	657	875	833
Income (loss) before taxes													
and non-controlling interests	79	39	81	559	69	41	4	26	(67)	199	114	673	(23)
Income tax expense (benefit)	21	17	21	560	30	-	26	(48)	(45)	59	56	616	16
Non-controlling interests	2	2	3	2	3	5	5	6	5	7	13	15	21
Net income (loss)	56	20	57	(3)	36	36	(27)	68	(27)	133	45	42	(60)
Total revenue													
Net interest expense	(117)	(126)	(69)	(35)	(11)	(14)	(22)	(37)	(31)	(312)	(47)	(82)	121
Non-interest income	297	297	303	712	223	228	238	240	201	897	689	1,401	790
Intersegment revenue	-	-	-	-	-	-	-	-	-	-	-	-	(2)
	180	171	234	677	212	214	216	203	170	585	642	1,319	909
Other information Assets under administration <sup>2</sup>													
Individuals	14,330	14,559	14,282	14,330	13,629	12,646	12,806	12,803	12,632	14,330	13,629	14,330	12,803
Institutions <sup>3</sup>	1,074,310	1,037,760	1,039,500	972,354	946,345	951,144	908,578	868,287	912,504	1,074,310	946,345	972,354	868,287
	1,088,640	1,052,319	1,053,782	986,684	959,974	963,790	921,384	881,090	925,136	1,088,640	959,974	986,684	881,090
Assets under management <sup>2</sup>													
Individuals	69	77	172	175	226	215	282	218	214	69	226	175	218
Institutions	278	283	286	276	235	230	236	249	246	278	235	276	249
	347	360	458	451	461	445	518	467	460	347	461	451	467
Full-time equivalent employees	15,983	15,589	15,656	16,026	16,177	15,845	15,649	15,837	15,991	15,983	16,177	16,026	15,837

<sup>&</sup>lt;sup>1</sup> Prior period information has been restated to conform to the presentation in the current period.

<sup>&</sup>lt;sup>3</sup> Includes the following assets under administration or custody of CIBC Mellon Global Securities Services Company.

Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09
1,026,111	991,860	992,965	923,538	898,239	904,292	865,287	842,611	887,180

2011	2010	2010	2009
9M	9M	12M	12M
1,026,111	898,239	923,538	842,611



<sup>&</sup>lt;sup>2</sup> Assets under management are included in assets under administration.

### **TRADING ACTIVITIES**

(\$ millions)										2011	2010	2010	2009
	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09	9М	9M	12M	12M
Trading revenue <sup>1</sup>													
Net interest income (TEB) 2,3	128	125	125	104	56	54	53	66	30	378	163	267	275
Non-interest income <sup>2</sup>	(101)	10	53	8	84	178	333	301	328	(38)	595	603	(531)
Total trading revenue (TEB) <sup>3</sup>	27	135	178	112	140	232	386	367	358	340	758	870	(256)
TEB adjustment <sup>3</sup>	49	44	39	26	9	7	7	6	5	132	23	49	38
Total trading revenue	(22)	91	139	86	131	225	379	361	353	208	735	821	(294)
Trading revenue as a % of total revenue	n/m	3.1 %	4.5 %	2.6 %	4.6 %	7.7 %	12.4 %	12.5 %	12.4 %	2.3 %	8.3 %	6.8 %	n/m
Trading revenue (TEB) as a % of total revenue <sup>3</sup>	0.9 %	4.7 %	5.7 %	3.4 %	4.9 %	7.9 %	12.6 %	12.7 %	12.5 %	3.8 %	8.6 %	7.2 %	n/m
Trading revenue by product line (TEB) <sup>3</sup>													
Interest rates	31	56	38	14	41	60	47	33	81	125	148	162	145
Foreign exchange	64	69	67	61	69	67	68	66	77	200	204	265	291
Equities	49	48	59	38	26	38	41	39	61	156	105	143	254
Commodities	12	12	8	6	10	5	12	9	10	32	27	33	44
Structured credit and other	(129)	(50)	6	(7)	(6)	62	218	220	129	(173)	274	267	(990)
Total trading revenue (TEB) <sup>3</sup>	27	135	178	112	140	232	386	367	358	340	758	870	(256)
TEB adjustment <sup>3</sup>	49	44	39	26	9	7	7	6	5	132	23	49	38
Total trading revenue	(22)	91	139	86	131	225	379	361	353	208	735	821	(294)
Foreign exchange revenue													
Foreign exchange trading revenue	64	69	67	61	69	67	68	66	77	200	204	265	291
Foreign exchange other than trading <sup>4</sup>	58	32	70	452	88	65	78	63	73	160	231	683	496
	122	101	137	513	157	132	146	129	150	360	435	948	787

<sup>&</sup>lt;sup>1</sup> Trading revenue comprises net interest income and non-interest income. Net interest income arises from interest and dividends related to trading assets and liabilities other than derivatives, and is reported net of interest expense and income associated with funding these assets and liabilities. Non-interest income includes unrealized gains and losses on security positions held, and gains and losses that are realized from the purchase and sale of securities. Non-interest income also includes realized and unrealized gains and losses on trading derivatives. Trading revenue excludes underwriting fees and commissions on securities transactions, which are shown separately in the consolidated statement of operations.

n/m - not meaningful due to the trading loss.



<sup>&</sup>lt;sup>2</sup> Trading activities and related risk management strategies can periodically shift revenue between net interest income and non-interest income. Therefore, we view trading-related net interest income as an integral part of trading revenue.

<sup>&</sup>lt;sup>3</sup> See Notes to users: Non-GAAP measures.

See footnote 2 on page 3 of non-interest income.

# **CONSOLIDATED BALANCE SHEET**

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· ·	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09
ASSETS									
Cash and non-interest-bearing deposits with banks	2,217	2,133	1,639	2,190	2,023	1,563	1,917	1,812	1,852
Interest-bearing deposits with banks	19,307	35,272	19,276	9,862	12,390	6,373	6,373	5,195	5,043
Securities									
Trading	33,540	37,337	31,906	28,557	20,838	17,839	18,823	15,110	14,391
Available-for-sale (AFS)	22,881	25,861	27,900	26,621	38,037	30,416	37,290	40,160	39,672
Designated at fair value (FVO)	17,618	20,883	22,269	22,430	18,761	18,739	19,931	22,306	23,509
Securities borrowed or purchased under resale agreements Loans	35,394	38,853	41,011	37,342	32,084	39,466	32,497	32,751	31,029
Residential mortgages	101,293	97,123	94,045	93,568	96,049	93,942	89,605	86,152	83,550
Personal	34,594	34,270	34,223	34,335	34,000	34,177	34,059	33,869	33,471
Credit card	9,960	10,501	10,567	12,127	11,601	12,379	12,122	11,808	11,134
Business and government	40,431	39,596	40,221	38,582	38,001	38,239	39,296	37,343	37,260
Allowance for credit losses	(1,650)	(1,686)	(1,700)	(1,720)	(1,973)	(2,002)	(1,964)	(1,960)	(1,899)
Other									
Derivative instruments	24,176	21,248	19,526	24,682	23,886	21,830	23,563	24,696	28,357
Customers' liability under acceptances	8,964	8,365	7,905	7,684	7,309	7,001	6,997	8,397	8,929
Land, buildings and equipment	1,612	1,593	1,627	1,660	1,612	1,581	1,624	1,618	1,580
Goodwill	1,855	1,847	1,895	1,913	1,917	1,904	1,954	1,997	1,992
Software and other intangible assets	628	609	602	609	579	596	635	669	650
Other assets	9,759	10,301	10,307	11,598	12,486	11,958	12,517	14,021	15,397
Total assets	362,579	384,106	363,219	352,040	349,600	336,001	337,239	335,944	335,917
Personal Demand	7,951	8,150	8,033	7,935	7,688	7,611	7,600	6,485	6,178
Demand	7,951	8,150	8,033	7,935	7,688	7,611	7,600	6,485	6,178
Notice	64,332	62,894	61,569	61,079	61,490	59,756	57,996	55,151	52,468
Fixed	42,780	43,238	43,798	44,280	43,881	44,498	45,641	46,688	47,628
	115,063	114,282	113,400	113,294	113,059	111,865	111,237	108,324	106,274
Business and government	139,308	153,548	137,523	127,759	118,207	108,469	105,920	107,209	101,254
Bank	6,956	10,772	8,060	5,618	6,836	6,459	7,112	7,584	6,699
Other									
Derivative instruments	24,059	22,446	20,686	26,489	26,287	24,060	25,686	27,162	31,455
Acceptances	8,964	8,365	7,905	7,684	7,309	7,001	6,997	8,397	8,930
Obligations related to securities sold short	10,805	12,669	11,450	9,673	8,824	9,490	7,137	5,916	6,175
Obligations related to securities lent or sold under repurchase agreements	23,346	27,900	30,189	28,220	34,822	36,409	42,105	37,453	41,015
Other liabilities	12,051	12,376	11,441	12,572	12,012	10,607	10,441	13,693	13,834
Subordinated indebtedness	5,153	5,150	6,225	4,773	6,067	6,063	5,119	5,157	5,691
Preferred share liabilities	_	_	_	_	600	600	600	600	600
Non-controlling interests	156	156	163	168	165	168	171	174	170
Shareholders' equity									
Preferred shares	2,756	3,156	3,156	3,156	3,156	3,156	3,156	3,156	3,156
Common shares	7,254	7,116	6,951	6,804	6,662	6,509	6,372	6,241	6,162
Contributed surplus	89	90	96	96	96	94	94	92	101
Retained earnings		0.004	0.500	6,095	5,972	5,713	5,432	5,156	4,886
	7,208	6,801	6,509						
Accumulated other comprehensive income	7,208 (589) 362,579	6,801 (721)	(535)	(361)	(474)	(662)	(340)	(370)	(485)



# **BALANCE SHEET MEASURES**

	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09
Personal deposits to loans ratio	62.3%	63.6%	63.9%	64.0%	63.6%	63.3%	64.3%	64.8%	65.0%
Cash and deposits with banks to total assets	5.9%	9.7%	5.8%	3.4%	4.1%	2.4%	2.5%	2.1%	2.1%
Securities to total assets	20.4%	21.9%	22.6%	22.0%	22.2%	19.9%	22.5%	23.1%	23.1%
Average common shareholders' equity (\$ millions)	13,891	13,102	12,870	12,400	11,994	11,415	11,269	10,718	10,601

# **GOODWILL, SOFTWARE AND OTHER INTANGIBLE ASSETS**

(\$ millions)									
	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09
Goodwill									
Opening balance	1,847	1,895	1,913	1,917	1,904	1,954	1,997	1,992	2,099
Acquisitions	-	2	_	3	2	_	_	2	1
Dispositions	-	-	(1)	-	-	(1)	(31) <sup>1</sup>	_	-
Other <sup>2</sup>	8	(50)	(17)	(7)	11	(49)	(12)	3	(108)
Closing balance	1,855	1,847	1,895	1,913	1,917	1,904	1,954	1,997	1,992
Software									
Opening balance	278	258	253	260	270	291	302	275	285
Changes, net of amortization <sup>2</sup>	22	20	5	(7)	(10)	(21)	(11)	27	(10)
Closing balance	300	278	258	253	260	270	291	302	275
Other intangible assets									
Opening balance	331	344	356	319	326	344	367	375	410
Acquisitions	6	4	2	49	-	_	-	_	-
Amortization	(11)	(9)	(11)	(11)	(9)	(9)	(10)	(10)	(10)
Other <sup>2</sup>	2	(8)	(3)	(1)	2	(9)	(13)	2	(25)
Closing balance	328	331	344	356	319	326	344	367	375
Software and other intangible assets	628	609	602	609	579	596	635	669	650

<sup>&</sup>lt;sup>1</sup> Includes disposition of a consolidated U.S. investment.



<sup>&</sup>lt;sup>2</sup> Includes foreign currency translation adjustments.

### **CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY**

(\$ millions)										2011	2010	2010	2009
	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09	9M	9M	12M	12M
Preferred shares													
Balance at beginning of period	3,156	3,156	3,156	3,156	3,156	3,156	3,156	3,156	3,156	3,156	3,156	3,156	2,631
Issue of preferred shares	-	-	-	-	-	-	-	-	-	-	-	-	525
Redemption of preferred shares	(400)	-	-	-	-	-	-	-	-	(400)	-	-	-
Balance at end of period	2,756	3,156	3,156	3,156	3,156	3,156	3,156	3,156	3,156	2,756	3,156	3,156	3,156
Common shares													
Balance at beginning of period	7,116	6,951	6,804	6,662	6,509	6,372	6,241	6,162	6,091	6,804	6,241	6,241	6,063
Issue of common shares	137	165	147	145	150	137	131	79	71	449	418	563	178
Treasury shares <sup>1</sup>	1	-	-	(3)	3	-	-	-	-	1	3	-	-
Balance at end of period	7,254	7,116	6,951	6,804	6,662	6,509	6,372	6,241	6,162	7,254	6,662	6,804	6,241
Contributed surplus													
Balance at beginning of period	90	96	96	96	94	94	92	101	104	96	92	92	96
Stock option expense	1	1	2	3	2	3	3	2	3	4	8	11	12
Stock options exercised	(1)	(7)	(2)	(2)	-	(1)	(1)	-	(1)	(10)	(2)	(4)	(1)
Other	(1)	-	-	(1)	-	(2)	-	(11)	(5)	(1)	(2)	(3)	(15)
Balance at end of period	89	90	96	96	96	94	94	92	101	89	96	96	92
Retained earnings													
Balance at beginning of period, as previously reported	6,801	6,509	6,095	5,972	5,713	5,432	5,156	4,886	4,826	6,095	5,156	5,156	5,483
Adoption of new accounting policies	<u>-</u>	-	-	-	-	-	-	-	-	-	-	-	(6) <sup>2</sup>
Balance at beginning of period, as restated	6,801	6,509	6,095	5,972	5,713	5,432	5,156	4,886	4,826	6,095	5,156	5,156	5,477
Net income	808	678	799	500	640	660	652	644	434	2,285	1,952	2,452	1,174
Dividends													
Preferred	(43)	(42)	(42)	(42)	(42)	(43)	(42)	(43)	(44)	(127)	(127)	(169)	(162)
Common	(346)	(344)	(342)	(341)	(338)	(336)	(335)	(333)	(332)	(1,032)	(1,009)	(1,350)	(1,328)
Premium on redemption of preferred shares	(12)	-	-	-	-	-	-	-	-	(12)	-	-	-
Other	-	-	(1)	6	(1)	-	1	2	2	(1)	-	6	(5)
Balance at end of period	7,208	6,801	6,509	6,095	5,972	5,713	5,432	5,156	4,886	7,208	5,972	6,095	5,156
Accumulated other comprehensive income, net of tax													· ·
Balance at beginning of period	(721)	(535)	(361)	(474)	(662)	(340)	(370)	(485)	(360)	(361)	(370)	(370)	(442)
Other comprehensive income (OCI)	132	(186)	(174)	113	188	(322)	30	115	(125)	(228)	(104)	9	72
Balance at end of period	(589)	(721)	(535)	(361)	(474)	(662)	(340)	(370)	(485)	(589)	(474)	(361)	(370)
Shareholders' equity at end of period	16,718	16,442	16,177	15,790	15,412	14,810	14,714	14,275	13,820	16,718	15,412	15,790	14,275

Assets and liabilities in the form of CIBC common shares, held within certain compensation trusts, have been offset (July 31, 2011: \$5 million; April 30, 2011: \$14 million) within treasury shares.



<sup>&</sup>lt;sup>2</sup> Represents the impact of changing the measurement date for employee future benefits.

### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

(\$ millions)	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09	2011 9M	2010 9M	2010 12M	2009 12M
Net income	808	678	799	500	640	660	652	644	434	2.285	1.952	2.452	1.174
OCI, net of tax										,	,	, -	
Net foreign currency translation adjustments													
Net gains (losses) on investments in self-sustaining foreign operations	41	(273)	(94)	(36)	60	(257)	(57)	(9)	(513)	(326)	(254)	(290)	(523)
Net (gains) losses on investments in self-sustaining foreign operations reclassified to net income	-	-	-	1,058	21	-	-	(1)	-	-	21	1,079	135
Net gains (losses) on hedges of investments in self-sustaining foreign operations	(8)	84	29	11	(17)	77	17	(9)	383	105	77	88	392
Net (gains) losses on hedges of investments in self-sustaining foreign operations													
reclassified to net income	-	-	-	(941)	(16)	-	-	1	-	-	(16)	(957)	(142)
	33	(189)	(65)	92	48	(180)	(40)	(18)	(130)	(221)	(172)	(80)	(138)
Net change in AFS securities													
Net unrealized gains (losses) on AFS securities	141	22	(68)	94	255	(158)	112	179	28	95	209	303	462
Net (gains) losses on AFS securities reclassified to net income	(30)	(16)	(29)	(79)	(109)	(6)	(36)	(37)	(18)	(75)	(151)	(230)	(236)
	111	6	(97)	15	146	(164)	76	142	10	20	58	73	226
Net change in cash flow hedges													
Net gains (losses) on derivatives designated as cash flow hedges	(25)	(10)	(16)	2	(9)	8	(10)	(13)	(8)	(51)	(11)	(9)	(26)
Net (gains) losses on derivatives designated as cash flow hedges reclassified to net income	13	7	4	4	3	14	4	4	3	24	21	25	10
	(12)	(3)	(12)	6	(6)	22	(6)	(9)	(5)	(27)	10	16	(16)
Total OCI	132	(186)	(174)	113	188	(322)	30	115	(125)	(228)	(104)	9	72
Comprehensive income	940	492	625	613	828	338	682	759	309	2,057	1,848	2,461	1,246

## **INCOME TAX ALLOCATED TO EACH COMPONENT OF OCI**

(\$ millions)	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09	2011 9M	2010 9M	2010 12M	2009 12M
Income tax (expense) benefit  Net foreign currency translation adjustments	Q3/11	QZ/11	QI/II	Q4/10	QS/10	QZ/10	QI/IU	Q4/09	Q3/09	3141	SIVI	TZIVI	IZIVI
Net gains (losses) on investments in self-sustaining foreign operations	2	1	_	(1)	(5)	3	2	(3)	34	3	_	(1)	34
Net gains (losses) on hedges of investments in self-sustaining foreign operations	1	(18)	(7)	-	4	(18)	(4)	2	(119)	(24)	(18)	(18)	(120)
Net (gains) losses on hedges of investments in self-sustaining foreign													
operations reclassified to net income		-	-	528	8	-	-	(1)	-	_	8	536	104
Net change in AFS securities													
Net unrealized gains (losses) on AFS securities	(36)	2	22	(23)	(96)	64	(45)	(34)	41	(12)	(77)	(100)	(151)
Net (gains) losses on AFS securities reclassified to net income	5	8	13	27	21	2	18	18	8	26	41	68	111
Net change in cash flow hedges													
Net gains (losses) on derivatives designated as cash flow hedges	9	2	8	(1)	4	(4)	4	6	3	19	4	3	13
Net (gains) losses on derivatives designated as cash flow hedges reclassified to net income	(4)	-	(3)	(1)	-	(2)	-	(5)	(2)	(7)	(2)	(3)	(9)
	(23)	(5)	33	529	(64)	45	(25)	(17)	(35)	5	(44)	485	(18)



### **CONSOLIDATED STATEMENT OF CASH FLOWS**

(\$ millions)	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09	2
Cash flows provided by (used in) operating activities										
Net income	808	678	799	500	640	660	652	644	434	2,
Adjustments to reconcile net income to cash flows provided by (used in) operating activities										
Provision for credit losses	195	194	209	150	221	316	359	424	547	
Amortization <sup>1</sup>	87	87	90	96	91	94	94	102	98	
Stock option expense	1	1	2	3	2	3	3	2	13	
Future income taxes	106	129	231	179	186	207	228	188	78	
AFS securities gains, net	(65)	(40)	(64)	(119)	(123)	(65)	(93)	(42)	(25)	
(Gains) losses on disposal of land, buildings, and equipment	(1)	(1)	(3)	- · · · · · · · · · · · · · · · · · · ·	(1)	2	-	(1)	1	
Other non-cash items, net	177	56	(101)	(1,043)	760	(21)	(216)	(122)	(36)	
Changes in operating assets and liabilities										
Accrued interest receivable	61	(65)	146	(185)	(7)	20	64	(72)	109	
Accrued interest payable	(152)	136	(301)	71	49	5	(83)	(160)	(47)	
Amounts receivable on derivative contracts	(2,495)	(1,797)	5.161	(839)	(2,209)	1.670	1.086	3.736	5.594	
Amounts payable on derivative contracts	1,021	1,791	(5,404)	(34)	2,203	(1,351)	(1,392)	(4,095)	(6,251)	(2
Net change in trading securities	3,797	(5,431)	(3,349)	(7,719)	(2,999)	984	(3,713)	(719)	(914)	(4
Net change in FVO securities	3.265	1.386	161	(3,669)	(22)	1,192	2,375	1,203	5,843	4
Net change in other FVO assets and liabilities	(1,380)	(326)	223	1.885	(813)	(787)	(167)	(2,648)	(4,598)	(1
Current income taxes	140	39	(103)	622	73	(121)	(108)	(129)	705	
Other, net	(450)	410	1,019	1,138	(709)	1,536	213	1,181	2,084	***************************************
	5,115	(2,753)	(1,284)	(8,964)	(2,658)	4,344	(698)	(508)	3,635	1
Cash flows provided by (used in) financing activities	5,1.0	(2,700)	(1,201)	(0,001)	(2,000)	.,0	(000)	(000)	0,000	
Deposits, net of withdrawals	(17,433)	20.006	12.808	6.931	12.690	3.545	1.422	11.428	(2,542)	15
Obligations related to securities sold short	(561)	1.259	1.018	802	(1,304)	2.364	1,232	(259)	(1,587)	1.
Net obligations related to securities lent or sold under repurchase agreements	(4,554)	(2,289)	1,969	(6,602)	(1,587)	(5,696)	4,652	(3,562)	6,326	(4.
Issue of subordinated indebtedness	(-,,00-)	(2,200)	1,500	(0,002)	(1,007)	1,100	-,002	(0,002)	- 0,020	1.
Redemption/repurchase of subordinated indebtedness	-	(1,080)	- 1,000	(1,300)	_	(90)	(5)	(524)	(818)	(1
Issue of preferred shares	-	(1,000)	-	(1,300)	-	(90)	(5)	(324)	(010)	
Redemption of preferred shares	-	-	(604)	-	-	-	-	-	-	
Issue of common shares, net	137	165	147	145	150	137	131	79	71	
		100								
Net proceeds from treasury shares sold (purchased)	1	-	-	(3)	3	-	-	-		
Dividends	(389)	(386)	(384)	(383)	(380)	(379)	(377)	(376)	(376)	(1
Other, net	(32)	144	(232)	(659)	1,232	(588)	(2,036)	25	(133)	
	(22,831)	17,819	16,222	(1,069)	10,804	393	5,019	6,811	941	11,
Cash flows provided by (used in) investing activities										
Interest-bearing deposits with banks	15,965	(15,996)	(9,414)	2,528	(6,017)	-	(1,178)	(152)	1,190	(9
Loans, net of repayments	(8,619)	(6,218)	(3,971)	(2,885)	(5,488)	(7,494)	(8,642)	(6,803)	(8,567)	(18
Net proceeds from securitizations	3,909	3,580	3,019	4,725	3,883	3,117	2,467	2,775	3,834	10
Purchase of AFS securities	(5,698)	(7,629)	(9,348)	(9,248)	(18,531)	(10,144)	(17,469)	(19,574)	(20,515)	(22
Proceeds from sale of AFS securities	4.501	5.127	2.646	11.986	6.637	10.605	11.916	9.040	7.789	12
Proceeds from maturity of AFS securities	4.339	4.501	5.232	8.428	4.520	6.137	8,500	10.179	9.918	14,
Net securities borrowed or purchased under resale agreements	3,459	2.158	(3,669)	(5,258)	7.382	(6,969)	254	(1,722)	1.645	1.
Net cash provided by dispositions (used in acquisitions)	-	_,	54	-		(297)		\:\:\:\:\:\:\:\:\:\:\:\:\:\:\:\:\:	,	
Net purchase of land, buildings and equipment	(63)	(54)	(27)	(71)	(81)	(11)	(57)	(89)	(40)	***************************************
	17,793	(14,531)	(15,478)	10,205	(7,695)	(5,056)	(4,209)	(6,346)	(4,746)	(12
Effect of exchange rate changes on cash and non-interest bearing deposits with banks	7	(41)	(11)	(5)	9	(35)	(7)	3	(46)	,
Net increase (decrease) in cash and non-interest-bearing deposits with banks during period	84	494	(551)	167	460	(354)	105	(40)	(216)	
Cash and non-interest-bearing deposits with banks at beginning of period	2.133	1.639	2,190	2.023	1.563	1.917	1,812	1.852	2,068	2
Cash and non-interest-bearing deposits with banks at end of period	2,217 <sup>3</sup>	2,133	1.639	2,190 <sup>3</sup>	2.023	1,563	1,917	1,812	1,852	2
Cash interest paid	1,094	795	1,278	780	715	614	740	850	850	3
Cash income taxes (recovered) paid	(15)	7 5 3 5 4	139	(60)	(15)	175	167	87	(610)	

598	896	1,046	1,649
264	279	375	403
4	8	11	12
466	621	800	38
(169)	(281)	(400)	(275)
(5)	1	1	2
132	523	(520)	(297)
142	77	(108)	266
(317)	(29)	42	(339)
869	547	(292)	4,270
(2,592)	(540)	(574)	(6,063)
(4,983)	(5,728)	(13,447)	22,278 <sup>2</sup>
4,812	3,545	(124)	(445)
(1,483)	(1,767)	118	100
76	(156)	466	2,162
979	1,040	2,178	-
1,078	988	(7,976)	24,935
15,381	17,657	24,588	(7,569)
1,716	2,292	3,094	(2,082)
(4,874)	(2,631)	(9,233)	(570)
1,500	1,100	1,100	-
(1,080)	(95)	(1,395)	(1,419)
-	-	-	525
(604)	-	-	-
449	418	563	178
1	3	-	_
(1,159)	(1,136)	(1,519)	(1,490)
(120)	(1,392)	(2,051)	596
11,210	16,216	15,147	(11,831)
(9,445)	(7,195)	(4,667)	2,206
(18,808)	(21,624)	(24,509)	(12,496)
10,508	9,467	14,192	20,744
(22,675)	(46,144)	(55,392)	(91,663)
12,274	29,158	41,144	30,205
14,072	19,157	27,585	35,628
1,948	667	(4,591)	2,845
54	(297)	(297)	
(144)	(149)	(220)	(272)
(12,216)	(16,960)	(6,755)	(12,803)
(45)	(33)	(38)	(47)
27	211	378	254
2,190	1,812	1,812	1,558
2,217 <sup>3</sup>	2,023	2,190 <sup>3</sup>	1,812
3,167	2,069	2,849	4,242
178	327	267	(1,775)

2010

12M

2,452

9M

1,952

2009

12M

1,174



<sup>&</sup>lt;sup>1</sup> Includes amortization of buildings, furniture, equipment, leasehold improvements, software and other intangible assets.

<sup>&</sup>lt;sup>2</sup> Includes securities initially bought as trading securities and subsequently reclassified to loans and AFS securities.

<sup>&</sup>lt;sup>3</sup> Includes cash reserved for payment on redemption of non-cumulative preferred shares. The payment was made subsequent to the period end.

## **CONDENSED AVERAGE BALANCE SHEET**

(\$ millions)	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09	2011 9M	2010 9M	2010 12M	2009 12M
	Q3/11	QZ/11	QI/II	Q4/10	Q3/10	Q2/10	QI/IU	Q4/09	Q3/09	9101	SIVI	I ZIVI	1∠IVI
Assets													
Cash and deposits with banks	26,099	27,004	13,476	11,496	14,080	9,976	8,624	7,198	7,479	22,140	10,904	11,053	8,343
Securities	80,005	82,417	79,886	80,600	75,606	67,805	76,902	76,903	77,973	80,751	73,500	75,289	78,183
Securities borrowed or purchased under resale agreements	38,836	38,579	38,705	36,582	37,369	34,938	34,452	34,826	33,156	38,708	35,593	35,843	34,570
Loans and acceptances, net of allowances	191,116	186,226	185,479	183,930	184,792	180,992	179,165	174,356	170,281	187,622	181,657	182,230	175,550
Other	35,377	33,832	36,721	43,260	41,245	39,878	41,679	45,914	51,772	35,327	40,945	41,528	54,060
Total assets	371,433	368,058	354,267	355,868	353,092	333,589	340,822	339,197	340,661	364,548	342,599	345,943	350,706
Liabilities and shareholders' equity													
Deposits	266,717	260,587	248,435	242,525	233,423	222,330	225,626	214,449	216,265	258,558	227,179	231,047	220,983
Other	82,380	85,279	83,411	91,697	97,684	90,902	94,872	104,533	103,855	83,673	94,525	93,813	108,957
Subordinated indebtedness	5,136	5,777	6,228	5,331	6,063	5,021	5,130	5,572	6,014	5,713	5,409	5,389	6,253
Preferred share liabilities	-	-	-	593	600	600	600	600	600	-	600	598	600
Non-controlling interests	157	157	167	167	172	165	169	169	171	160	169	168	179
Shareholders' equity	17,043	16,258	16,026	15,555	15,150	14,571	14,425	13,874	13,756	16,444	14,717	14,928	13,734
Total liabilities and shareholders' equity	371,433	368,058	354,267	355,868	353,092	333,589	340,822	339,197	340,661	364,548	342,599	345,943	350,706
Average interest-earning assets 1	325,401	323,969	307,606	302,907	302,288	283,589	288,575	282,678	277,919	318,937	291,571	294,428	285,563

PROFITABILITY MEASURE	PR	OF	ITAB	ILITY	MEAS	URE
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										2011	2010	2010	2009
	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09	9M	9M	12M	12M
Return on equity	21.5%	19.9%	23.3%	14.6%	19.8%	22.2%	21.5%	22.2%	14.6%	21.6%	21.1%	19.4%	9.4%
Income statement measures as a percentage of average assets:													
Net interest income	1.72 %	1.70 %	1.80 %	1.83 %	1.74 %	1.84 %	1.76 %	1.66 %	1.59 %	1.74 %	1.78 %	1.79 %	1.54 %
Provision for credit losses	(0.22)%	(0.21)%	(0.24)%	(0.16)%	(0.24)%	(0.39)%	(0.42)%	(0.50)%	(0.64)%	(0.22)%	(0.35)%	(0.30)%	(0.47)%
Non-interest income	1.55 %	1.52 %	1.67 %	1.79 %	1.46 %	1.75 %	1.80 %	1.72 %	1.73 %	1.58 %	1.67 %	1.70 %	1.29 %
Non-interest expenses	(1.94)%	(2.00)%	(2.04)%	(2.07)%	(1.96)%	(2.06)%	(2.03)%	(1.95)%	(1.98)%	(1.99)%	(2.02)%	(2.03)%	(1.90)%
Income taxes and non-controlling interests	(0.25)%	(0.25)%	(0.30)%	(0.83)%	(0.28)%	(0.33)%	(0.35)%	(0.18)%	(0.21)%	(0.27)%	(0.32)%	(0.45)%	(0.13)%
Net income	0.86 %	0.76 %	0.89 %	0.56 %	0.72 %	0.81 %	0.76 %	0.75 %	0.51 %	0.84 %	0.76 %	0.71 %	0.33 %

<sup>&</sup>lt;sup>1</sup> Average interest-earning assets include interest-bearing deposits with banks, securities, securities borrowed or purchased under resale agreements, and loans.



# **ASSETS UNDER ADMINISTRATION**

(\$ millions)	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09
Assets under administration <sup>1</sup>									
Individuals	154,629	159,048	155,482	149,514	142,976	143,983	138,153	133,702	130,408
Institutions <sup>2</sup>	1,173,821	1,136,509	1,138,583	1,062,897	1,027,501	1,028,501	990,168	958,039	987,097
Retail mutual funds	52,132	52,672	50,778	48,578	46,242	46,570	44,859	43,798	42,968
Total assets under administration	1,380,582	1,348,229	1,344,843	1,260,989	1,216,719	1,219,054	1,173,180	1,135,539	1,160,473

# **ASSETS UNDER MANAGEMENT**

(Ψ 1111110110)									
	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09
Assets under management <sup>1</sup>									
Individuals	12,652	12,762	12,777	11,997	11,672	11,871	11,802	11,474	11,405
Institutions	16,812	16,433	16,337	16,586	15,962	16,292	16,410	16,549	14,925
Retail mutual funds	52,132	52,672	50,778	48,578	46,242	46,570	44,859	43,798	42,968
Total assets under management	81,596	81,867	79,892	77,161	73,876	74,733	73,071	71,821	69,298

Assets under management are included in assets under administration.



<sup>&</sup>lt;sup>2</sup> Includes securitized residential mortgages and card loans of \$53,408 million (Q2/11: \$54,234 million) and securitized commercial mortgages of \$381 million (Q2/11: \$401 million) which we continue to administer.

## **ASSET SECURITIZATIONS**

(\$ millions)	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09	2011 9M	2010 9M	2010 12M	2009 12M
Outstanding at end of period (securitized and sold) 1, 2													
Credit card receivables	5,628	5,177	5,323	3,797	2,321	1,673	1,968	2,239	2,812	5,628	2,321	3,797	2,239
Residential mortgages	31,142	30,835	30,177	29,784	29,266	28,647	29,006	28,955	29,078	31,142	29,266	29,784	28,955
Commercial mortgages	381	401	416	437	457	474	494	549	581	381	457	437	549
	37,151	36,413	35,916	34,018	32,044	30,794	31,468	31,743	32,471	37,151	32,044	34,018	31,743
Income statement effect (securitized and sold) 3, 4  Net interest income forgone  Non-interest income	(188)	(175)	(153)	(133)	(103)	(95)	(109)	(117)	(139)	(516)	(307)	(440)	(495)
Securitization revenue	278	270	215	210	150	120	151	149	113	763	421	631	
													518
Card services fees forgone	(131)	(115)	(84)	(71)	(60)	(43)	(50)	(61)	(51)	(330)	(153)	(224)	(192)
Card services fees forgone	(131)	(115) 155	(84) 131	(71) 139	(60) 90	(43) 77	(50) 101	(61) 88	(51) 62	(330)	(153) 268	(224) 407	
Card services fees forgone  Reversal of credit losses					. ,								(192)

<sup>&</sup>lt;sup>1</sup> The amounts principally represent those assets that we securitized and continue to service. Commencing Q4/10, these amounts also include securitized credit card receivables related to the MasterCard portfolio acquired from Citi Cards Canada Inc.



<sup>&</sup>lt;sup>2</sup> We periodically sell groups of loans or receivables to qualified special purpose entities and variable interest entities, which issue securities to investors. These transactions meet accepted criteria for recognition as sales and as such, the assets are removed from the consolidated balance sheet.

<sup>&</sup>lt;sup>3</sup> Securitization affects the components of income reported in the consolidated statement of operations, including net interest income, provision for credit losses, and non-interest income. Non-interest income from securitization comprises servicing income and net gains or losses on securitizations (Q3/11: \$71 million; Q2/11: \$72 million).

<sup>&</sup>lt;sup>4</sup> In Q1/11, we securitized \$1.7 billion of credit card receivables and purchased all of the retained interests, in the form of notes, relating to the securitization, which have been included within business and government loans. No gain on sale was recorded as part of this securitization transaction. We also reclassified a related general allowance of \$61 million from cards to business and government loans, with no impact on the consolidated statement of operations.

# LOANS AND ACCEPTANCES, NET OF ALLOWANCES FOR CREDIT LOSSES

	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09
Business, government and consumer loans									
Canada	176,390	170,573	166,125	165,070	165,160	163,562	158,305	155,448	152,275
United States	5,654	4,872	4,603	4,364	4,625	4,625	4,767	5,104	5,179
Other countries	11,548	12,724	14,533	15,142	15,202	15,549	17,043	15,057	14,991
Total net loans and acceptances	193,592	188,169	185,261	184,576	184,987	183,736	180,115	175,609	172,445
Residential mortgages	101,252	97,079	94,004	93,529	96,001	93,897	89,561	86,110	83,507
Credit card	9,563	10,085	10,168	11,649	11,092	11,815	11,563	11,259	10,629
Personal	34,102	33,761	33,706	33,818	33,461	33,618	33,493	33,328	32,944
Total net consumer loans	144,917	140,925	137,878	138,996	140,554	139,330	134,617	130,697	127,080
Non-residential mortgages	7,050	6,854	6,807	6,733	6,428	6,187	6,226	6,287	6,317
Financial institutions	3,478	3,362	3,631	3,236	3,301	3,387	3,423	4,037	4,173
Retail	3,433	3,282	2,900	3,121	3,094	3,003	2,690	2,732	2,765
Business services	4,644	4,510	4,306	4,229	4,215	4,184	4,266	4,517	4,410
Manufacturing - capital goods	1,255	1,190	1,040	1,060	963	934	821	835	1,000
Manufacturing - consumer goods	1,682	1,777	1,410	1,287	1,257	1,261	1,154	1,100	1,146
Real estate and construction	6,799	5,900	5,683	5,367	5,395	5,674	5,667	5,712	5,797
Agriculture	3,620	3,599	3,529	3,343	3,271	3,293	3,097	3,010	3,042
Oil and gas	3,143	2,545	2,733	2,563	2,408	2,412	2,493	3,103	3,328
Mining	490	237	269	284	276	407	693	849	883
Forest products	387	332	392	407	442	475	375	381	396
Hardware and software	328	345	554	498	410	425	456	486	467
Telecommunications and cable	227	243	327	310	188	222	225	226	220
Publishing, printing and broadcasting	493	351	421	422	376	427	490	544	560
Transportation	1,437	1,449	1,311	1,358	1,363	1,324	1,424	1,367	1,349
Utilities	1,015	1,126	992	1,204	1,139	970	805	1,075	929
Education, health and social services	1,761	1,726	1,415	1,374	1,358	1,321	1,326	1,306	1,357
Governments	1,553	1,437	1,415	1,392	1,406	1,198	1,466	1,252	1,242
Others	6,221	7,322	8,611	7,701	7,479	7,647	8,760	6,479	6,405
General allowance allocated to business and government loans	(341)	(343)	(363)	(309)	(336)	(345)	(359)	(386)	(421)
Total net business and government loans, including acceptances	48,675	47,244	47,383	45,580	44,433	44,406	45,498	44,912	45,365
Total net loans and acceptances	193,592	188,169	185,261	184,576	184,987	183,736	180,115	175,609	172,445



## **GROSS IMPAIRED LOANS**

	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09
Gross impaired loans by portfolio:									
Consumer  Residential mertages	425	418	432	452	472	446	462	402	403
Residential mortgages  Personal	285	286	432 298	452 304	320	334	334	325	335
Personal	285	286	298	304	320	334	334	325	335
Business and government									
Non-residential mortgages	72	70	72	75	75	81	73	65	46
Financial institutions	6	5	5	5	4	5	5	139	4
Retail	66	72	63	75	88	50	51	52	65
Business services	267	251	237	241	223	210	226	222	186
Manufacturing - capital goods	13	13	28	29	52	63	36	30	22
Manufacturing - consumer goods	45	44	47	48	56	54	56	66	85
Real estate and construction	464	460	497	465	587	524	476	375	296
Agriculture	51	44	46	26	30	29	32	23	29
Oil and gas	7	15	16	19	30	31	33	19	2
Mining	2	1	-	-	-	-	-	-	-
Forest products	3	6	7	7	16	19	12	7	13
Hardware and software	9	9	9	9	7	7	8	8	9
Telecommunications and cable	-	1	-	-	-	-	-	-	-
Publishing, printing and broadcasting	11	10	32	33	32	66	70	126	123
Transportation	38	34	38	45	46	44	47	48	44
Utilities	_	-	-	1	1	1	1	1	1
Education, health and social services	3	3	2	2	2	2	2	1	3
Government	-	-	-	-	1	2	2	2	2
Total gross impaired loans	1,767	1,742	1,829	1,836	2,042	1,968	1,926	1,911	1,668
Gross impaired loans by geography:									
Canada									
Consumer	433	438	448	476	502	504	512	470	490
Business and government	158	186	207	217	293	314	272	258	276
	591	624	655	693	795	818	784	728	766
United States									
Business and government	262	271	292	263	404	403	390	474	247
	262	271	292	263	404	403	390	474	247
Other countries									
Consumer	277	266	282	280	290	276	284	257	248
Business and government	637	581	600	600	553	471	468	452	407
~	914	847	882	880	843	747	752	709	655
Total gross impaired loans									
Consumer	710	704	730	756	792	780	796	727	738
Business and government	1,057	1,038	1,099	1,080	1,250	1,188	1,130	1,184	930
	1,767	1,742	1,829	1,836	2,042	1,968	1,926	1,911	1,668



# **ALLOWANCE FOR CREDIT LOSSES**

	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09
	Q3/T1	Q2/11	QI/II	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09
Allowance for credit losses by portfolio:									
Specific									
Consumer									
Residential mortgages	29	31	28	30	40	39	38	35	35
Personal	211	213	220	224	236	250	256	258	246
General									
Consumer									
Residential mortgages	12	13	13	9	8	6	6	7	8
Credit card	397	416	399	478	509	564	559	549	505
Personal	281	296	297	293	303	309	310	283	281
Specific									
Business and government									
Non-residential mortgages	24	17	17	16	21	23	15	11	11
Financial institutions	3	2	2	2	2	2	2	19	1
Retail	37	38	33	37	49	36	38	36	49
Business services	93	88	87	84	86	80	86	79	84
Manufacturing - capital goods	9	8	11	11	42	37	18	18	14
Manufacturing - consumer goods	19	23	23	23	30	29	31	31	48
Real estate and construction	128	125	130	127	215	185	155	124	81
Agriculture	19	17	18	14	18	16	17	13	13
Oil and gas	7	11	11	12	22	22	16	6	1
Mining	1	1	_	-	-	-	-	-	_
Forest products	2	5	7	7	12	12	7	6	11
Hardware and software	8	9	8	8	7	7	8	8	8
Telecommunications and cable	-	1	-	-	-	-	-	-	-
Publishing, printing and broadcasting	10	10	12	12	12	16	17	64	55
Transportation	17	17	19	23	23	22	23	25	23
Utilities	-	-	-	-	-	-	1	1	1
Education, health and social services	2	2	2	1	2	2	2	1	3
General - Business and government	341	343	363	309	336	345	359	386	421
	1,650	1,686	1,700	1,720	1,973	2,002	1,964	1,960	1,899
Specific - Letters of credit	-	-	-	-	-	-,	-	1	1
General - Undrawn credit facilities	49	49	63	64	64	68	75	82	80
Total allowance	1,699	1,735	1,763	1,784	2,037	2,070	2,039	2,043	1,980



# **ALLOWANCE FOR CREDIT LOSSES (continued)**

	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09
Allowance for credit losses by geography:									
Specific									
Canada									
Consumer loans	202	207	208	212	223	237	238	240	230
Business and government loans	109	120	117	120	195	184	150	134	162
	311	327	325	332	418	421	388	374	392
Jnited States									
Business and government loans	100	97	101	102	194	174	152	147	86
Other countries									
Consumer loans	38	37	40	42	53	52	56	53	5 <sup>-</sup>
Business and government loans	170	157	162	155	152	131	134	161	15
	208	194	202	197	205	183	190	214	20
otal specific allowance for credit losses									
Consumer loans	240	244	248	254	276	289	294	293	28
Business and government loans	379	374	380	377	541	489	436	442	403
Letters of credit	-	-	-	-	-	-	-	1	
	619	618	628	631	817	778	730	736	68
General									
Canada									
Consumer loans	682	714	698	769	812	871	868	831	784
Business and government loans	263 945	267 981	270 968	217 986	252 1,064	244 1,115	248 1,116	254 1,085	278 1,062
United States									
Business and government loans	60	60	71	67	62	58	62	76	84
business and government loans	60	60	71	67	62	58	62	76	84
Other countries									
Consumer loans	8	11	11	11	8	8	7	8	10
Business and government loans	18	16	22	25	22	43	49	56	59
	26	27	33	36	30	51	56	64	69
otal general allowance									
Consumer loans	690	725	709	780	820	879	875	839	79
Business and government loans	341	343	363	309	336	345	359	386	42
Undrawn credit facilities	49	49	63	64	64	68	75	82	80
	1,080	1,117	1,135	1,153	1,220	1,292	1,309	1,307	1,29



## **NET IMPAIRED LOANS**

6 mil	lions	)
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(\$ millions)									
	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09
Net impaired loans by portfolio:									
Consumer									
Residential mortgages	396	387	404	422	432	407	424	367	368
Personal	74	73	78	80	84	84	78	67	89
Business and government									
Non-residential mortgages	48	53	55	59	54	58	58	54	35
Financial institutions	3	3	3	3	2	3	3	120	3
Retail	29	34	30	38	39	14	13	16	16
Business services	174	163	150	157	137	130	140	143	102
Manufacturing - capital goods	4	5	17	18	10	26	18	12	8
Manufacturing - consumer goods	26	21	24	25	26	25	25	35	37
Real estate and construction	336	335	367	338	372	339	321	251	215
Agriculture	32	27	28	12	12	13	15	10	16
Oil and gas	-	4	5	7	8	9	17	13	1
Mining	1	-	-	_	-	-	-	-	-
Forest products	1	1	-	-	4	7	5	1	2
Hardware and software	1	-	1	1	_	_	_	_	1
Publishing, printing and broadcasting	1	-	20	21	20	50	53	62	68
Transportation	21	17	19	22	23	22	24	23	21
Utilities	-	_	-	1	1	1	-	-	-
Education, health and social services	1	1	_	1	_	-	-	_	_
Government	-	-	_	-	1	2	2	2	2
Total net impaired loans	1,148	1,124	1,201	1,205	1,225	1,190	1,196	1,176	984
Net impaired loans by geography:									
Canada	231	231	240	264	279	267	274	230	260
Consumer	49	66	90	97	98	130	122	124	260
Business and government	280	297	330	361	377	397	396	354	114 374
	200	291	330	301	311	397	390	354	3/4
United States									
Business and government	162	174	191	161	210	229	238	327	161
Zacinose and gerenment	162	174	191	161	210	229	238	327	161
Other countries									
Other countries Consumer	239	229	242	238	237	224	228	204	197
Business and government	467 706	424 653	438 680	445 683	401 638	340 564	334 562	291 495	252 449
Total net impaired loans	476	400	100	500	540	404	500	404	457
Consumer	470	460	482	502	516	491	502	434	457
Business and government	678	664	719	703	709	699	694	742	527
	1,148	1,124	1,201	1,205	1,225	1,190	1,196	1,176	984



## **CHANGES IN GROSS IMPAIRED LOANS**

(\$ millions)										2011
	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09	9M
Gross impaired loans at beginning of period										
Consumer	704	730	756	792	780	796	727	738	721	756
Business and government	1,038	1,099	1,080	1,250	1,188	1,130	1,184	930	542	1,080
	1,742	1,829	1,836	2,042	1,968	1,926	1,911	1,668	1,263	1,836
New additions										
Consumer	321	335	341	338	412	417	469	428	471	997
Business and government	117	83	95	115	145	149	217	378	496	295
	438	418	436	453	557	566	686	806	967	1,292
Returned to performing status, repaid or sold										
Consumer	(97)	(148)	(129)	(130)	(132)	(155)	(98)	(131)	(151)	(374)
Business and government	(57)	(127)	(59)	(95)	(56)	(68)	(185)	(42)	(75)	(243)
	(154)	(275)	(188)	(225)	(188)	(223)	(283)	(173)	(226)	(617)
Write-off										
Consumer	(218)	(213)	(238)	(244)	(268)	(278)	(302)	(308)	(303)	(669)
Business and government	(41)	(17)	(17)	(190)	(27)	(23)	(86)	(82)	(33)	(75)
	(259)	(230)	(255)	(434)	(295)	(301)	(388)	(390)	(336)	(744)
Gross impaired loans at end of period										
Consumer	710	704	730	756	792	780	796	727	738	710
Business and government	1,057	1,038	1,099	1,080	1,250	1,188	1,130	1,184	930	1,057
	1,767	1,742	1,829	1,836	2,042	1,968	1,926	1,911	1,668	1,767

## **CHANGES IN ALLOWANCE FOR CREDIT LOSSES**

(\$ millions)										201	1	2010
	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09	9	M	9M
Total allowance at beginning of period	1,735	1,763	1.784	2,037	2,070	2,039	2,043	1,980	1,768	1.78	4	2,043
Write-offs	(259)	(230)	(255)	(434)	(295)	(301)	(388)	(390)	(336)	(74		(984)
Recoveries	27	27	31	28	31	32	32	26	29	8	5	95
Provision for credit losses	195	194	209	150	221	316	359	424	547	59	8	896
Other	1	(19)	(6)	3	10	(16)	(7)	3	(28)	(2	4)	(13)
Total allowance at end of period <sup>1</sup>	1,699	1,735	1,763	1,784	2,037	2,070	2,039	2,043	1,980	1,69	9	2,037
Specific allowance	619	618	628	631	817	778	730	736	685	61	9	817
General allowance <sup>1</sup>	1,080	1,117	1,135	1,153	1,220	1,292	1,309	1,307	1,295	1,08	0	1,220
Total allowance for credit losses	1,699	1,735	1,763	1,784	2,037	2,070	2,039	2,043	1,980	1,69	9	2,037

2011	2010	2010	2009
9M	9M	12M	12M
1,784	2,043	2,043	1,523
(744)	(984)	(1,418)	(1,223)
85	95	123	121
598	896	1,046	1,649
(24)	(13)	(10)	(27)
1,699	2,037	1,784	2,043
619	817	631	736
1,080	1,220	1,153	1,307
1,699	2,037	1,784	2,043

2010

727

1,184

1,911

1,298

1,809

511

(385)

(309)

(694)

(848)

(136)

(984)

792

1,250

2,042

9M

2010

12M

727

1,184

1,911

1,636

2,262

(515)

(404)

(919)

(1,092)

(1,418)

(326)

756

1,080

1,836

626

2009

12M

584

399

983

1,646

1,142

2,788

(436)

(201)

(637)

(1,067)

(1,223)

727

1,184

1,911

(156)



<sup>1</sup> Includes \$49 million (Q2/11: \$49 million) of allowance on undrawn credit facilities included in Other liabilities on consolidated balance sheet.

# PAST DUE LOANS BUT NOT IMPAIRED 1

				Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10
(\$ millions)	Less than								
	31 days	31 to 90 days	Over 90 days	Total	Total	Total	Total	Total	Total
Residential mortgages	1,457	479	169	2,105	2,074	2,445	2,375	2,426	2,346
Personal	439	116	28	583	583	687	591	615	630
Credit card	633	168	103	904	851	893	1,021	893	924
Business and government	190	118	14	322	496	721	555	606	458
	2,719	881	314	3,914	4,004	4,746	4,542	4,540	4,358

<sup>&</sup>lt;sup>1</sup> Past due loans are loans where repayment of principal or payment of interest is contractually in arrears. The above table provides an ageing analysis of the past due loans. Consumer overdraft balances past due less than 31 days have been excluded from the table as the information is currently indeterminable.



## **PROVISION FOR CREDIT LOSSES**

	lions)

	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09
Provision for credit losses by portfolio: Specific									
Consumer									
Residential mortgages	3	6	_	(5)	4	5	6	2	(1)
Credit card	117	113	133	130	148	163	183	184	192
Personal	65	63	72	69	72	80	88	106	100
Business and government									
Non-residential mortgages	8	2	1	-	(1)	8	5	3	-
Financial institutions	16	2	-	1	-	-	3	17	-
Retail	1	9	1	(3)	16	3	4	6	14
Business services	12	12	8	8	11	2	17	8	25
Manufacturing - capital goods	1	(2)	1	4	5	21	1	7	1
Manufacturing - consumer goods	_	2	-	2	2	-	2	3	37
Real estate and construction	8	3	6	8	36	38	31	52	47
Agriculture	4	-	4	(1)	2	-	4	3	2
Oil and gas	(4)	-		_	_	6	10	5	1
Mining	-	2	-	-	_	_		-	-
Forest products	-	-	-	-	-	2	2	1	1
Hardware and software	-	-	1	2	_	1	_	1	7
Publishing, printing and broadcasting	_	(2)	_	-	(1)	_	(2)	7	57
Transportation	1	-	(2)	-	3	2	3	3	7
Education, health and social services	_	-	1	-	-	1	-	-	-
Total specific provision for credit losses	232	210	226	215	297	332	357	408	490
Total general provision	(37)	(16)	(17)	(65)	(76)	(16)	2	16	57
Total provision for credit losses	195	194	209	150	221	316	359	424	547
Specific provision for credit loss by geography:									
Canada Consumer	185	177	203	198	219	243	274	290	295
Business and government	23	16	11	9	28	49	34	290	59
Dasiness and government	208	193	214	207	247	292	308	314	354
United States									
Business and government	5	3	(1)	7	17	29	26	72	54
Other countries									
Consumer	-	5	2	(4)	5	5	3	2	(4)
Business and government	19 19	9 14	11 13	5 1	28 33	6 11	20	20	86 82
Total anguistic manufactur for analis !			-				-		
Total specific provision for credit losses	185	182	205	194	224	248	277	292	291
Consumer Business and government	185 47	182	205 21	194	73	248 84	80	292 116	291 199
Duantess and government	232	210	226	215	297	332	357	408	490
	232	210	220	210	291	332	331	400	49



## **NET WRITE-OFFS**

(\$ millions)	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09
Net write-offs by portfolio:									
Consumer Residential mortgages	6	3	2	5	3	3	1	3	1
Credit card	118	113	133	130	149	162	183	184	193
Personal	70	72	75	82	88	84	91	97	85
Business and government									
Non-residential mortgages	-	-	-	7	-	-	-	1	-
Financial institutions	16	-	-	-	-	-	20	1	-
Retail	(2)	5	4	9	3	4	3	20	3
Business services	10	4	5	13	9	6	6	16	7
Manufacturing - capital goods	1	-	1	35	1	1	1	3	3
Manufacturing - consumer goods	3	-	1	7	1	1	2	19	1
Real estate and construction	5	2	1	91	6	3	1	9	6
Agriculture	1	1	-	2	(1)	1	1	3	1
Oil and gas	-	1	-	11	-	1	-	-	1
Forest products	2	1	-	8	-	1	-	5	1
Hardware and software	_	-	1	2	-	-	1	1	1
Telecommunications and cable	_	(1)	_	_	_	_	_	<del>-</del>	-
Publishing, printing and broadcasting	1	-	-	2	4	-	41	_	2
Transportation	1	1	1	2	1	1	5	1	2
Education, health and social services	-	1	-	-	-	1	-	1	-
Total net write-offs	232	203	224	406	264	269	356	364	307
Net write-offs by geography:									
Canada	400	404	200	200	005	044	075	204	077
Consumer Dusings and government	189	181	208	209	235	244	275	284	277
Business and government	30 219	12 193	14 222	87 296	18 253	18 262	19 294	52 336	22 299
United States									
United States  Business and government	5		(1)	99	(1)	(1)	21	11	6
Other countries									
Consumer	5	7	2	8	5	5	-	-	2
Business and government	3	3	1	3	7	3	41	17	-
	8	10	3	11	12	8	41	17	2
Total net-write offs									
Consumer	194	188	210	217	240	249	275	284	279
Business and government	38	15	14	189	24	20	81	80	28
2	232	203	224	406	264	269	356	364	307



# **CREDIT RISK FINANCIAL MEASURES**

	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09
Diversification ratios									
Gross loans and acceptances									
Consumer	75%	75%	74%	75%	76%	76%	75%	74%	74%
Business and government	25%	25%	26%	25%	24%	24%	25%	26%	26%
Canada	91%	90%	89%	90%	89%	89%	88%	88%	88%
United States	3%	3%	3%	2%	3%	3%	3%	3%	3%
Other countries	6%	7%	8%	8%	8%	8%	9%	9%	9%
Net loans and acceptances									
Consumer	75%	75%	74%	75%	76%	76%	75%	74%	74%
Business and government	25%	25%	26%	25%	24%	24%	25%	26%	26%
Canada	91%	90%	90%	90%	89%	89%	88%	88%	88%
United States	3%	3%	2%	2%	3%	3%	3%	3%	3%
Other countries	6%	7%	8%	8%	8%	8%	9%	9%	9%
Coverage ratios  Specific allowances for credit losses (ACL)-to-gross impaired loans and acceptances (GIL)	2.50		2.10/						
Total	35%	35%	34%	34%	40%	40%	38%	38%	41%
Consumer	34%	35%	34%	34%	35%	37%	37%	40%	38%
Business and government	36%	36%	35%	35%	43%	41%	39%	37%	43%
Condition ratios									
GIL-to-gross loans and acceptances	0.91 %	0.92 %	0.98 %	0.99 %	1.09 %	1.06 %	1.06 %	1.08 %	0.96 %
Net impaired loans and acceptances (NIL)-to-net loans and acceptances	0.59 %	0.60 %	0.65 %	0.65 %	0.66 %	0.65 %	0.66 %	0.67 %	0.57 %
Segmented NIL-to-segmented net loans and acceptances									
Consumer	0.32 %	0.33 %	0.35 %	0.36 %	0.37 %	0.35 %	0.37 %	0.33 %	0.36 %
Business and government	1.39 %	1.41 %	1.52 %	1.54 %	1.60 %	1.57 %	1.53 %	1.65 %	1.16 %
Canada	0.16 %	0.17 %	0.20 %	0.22 %	0.23 %	0.24 %	0.25 %	0.23 %	0.25 %
United States	2.87 %	3.57 %	4.15 %	3.69 %	4.54 %	4.95 %	4.99 %	6.41 %	3.11 %
Other countries	6.11 %	5.13 %	4.68 %	4.51 %	4.20 %	3.63 %	3.30 %	3.29 %	3.00 %



## **OUTSTANDING DERIVATIVE CONTRACTS - NOTIONAL AMOUNTS**

(•				Q3/11		Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10
	Residual term	n to contractual n	naturity	Total	Analyzed b	y use					
	Less than 1	1 - 5 years	Over 5 years	notional amount	Trading	ALM	<del></del>				
Interest rate derivatives		-	-								
Over-the-counter											
Forward rate agreements	111,424	24,062	23	135,509	133,977	1,532	83,412	64,799	71,825	64,770	48,648
Swap contracts	277,645	569,079	100,722	947,446	668,267	279,179	897,930	840,700	757,005	697,861	673,920
Exchange settled swap contracts	10	4	-	14	14	-	-	-	-	-	-
Purchased options	627	6,934	3,030	10,591	10,495	96	12,515	12,446	12,799	18,728	21,330
Written options	4,659	5,996	2,802	13,457	11,430	2,027	17,190	19,482	18,392	23,517	25,960
	394,365	606,075	106,577	1,107,017	824,183	282,834	1,011,047	937,427	860,021	804,876	769,858
Exchange traded	,,,,,,	,	,-	, - ,-	,	,,,,,,	, , , , ,	,	, .	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,
Futures contracts	40.219	10,570	_	50,789	48,434	2,355	44,239	47.180	28.463	23,922	31,725
Purchased options	70,396		-	70,396	70,396		55,188	42,192	26,980	18,510	17,725
Written options	99,730	-	-	99,730	99,730	-	88,477	69,933	33,811	19,024	33,894
	210,345	10,570		220,915	218,560	2,355	187,904	159,305	89,254	61,456	83,344
Total interest rate derivatives	604,710	616,645	106,577	1,327,932	1,042,743	285,189	1,198,951	1,096,732	949,275	866,332	853,202
	004,710	010,043	100,577	1,027,002	1,042,743	203,103	1,100,001	1,000,702	343,£13	000,002	000,202
Foreign exchange derivatives											
Over-the-counter											
Forward contracts	128,978	7,482	208	136,668	124,197	12,471	116,155	111,570	115,749	121,951	122,047
Swap contracts	26,114	70,467	24,011	120,592	110,460	10,132	111,655	108,016	93,428	78,644	68,114
Purchased options	8,464	1,189	105 	9,758	9,710	48	9,956	11,496	13,643	13,346	8,522
Written options	8,276	759	75	9,110	9,026	84	7,854	9,787	11,959	12,321	8,259
	171,832	79,897	24,399	276,128	253,393	22,735	245,620	240,869	234,779	226,262	206,942
Exchange traded											
Futures contracts	22	-	-	22	22	-	18	30	33	26	28
Total foreign exchange derivatives	171,854	79,897	24,399	276,150	253,415	22,735	245,638	240,899	234,812	226,288	206,970
Credit derivatives											
Over-the-counter											
Swap contracts purchased protection	_	-	_	_	_	_	_	_	_	_	6
Swap contracts written protection	-	-	2,538	2,538	2,538	-	2,811	2,900	2,982	2,944	3,026
Purchased options	-	10,398	5,305	15,703	15,285	418	20,142	22,172	23,355	24,845	25,592
Written options	-	-	10,186	10,186	10,186	-	10,434	10,855	12,080	13,140	13,805
Total credit derivatives	-	10,398	18,029	28,427	28,009	418	33,387	35,927	38,417	40,929	42,429
Equity derivatives <sup>2</sup>		,	-,-	,	,,,,,,	-	,	, .	,	- 7-	,
Over-the-counter	20,606	2.877	17	23,500	22,373	1,127	21,521	20,202	16,589	11,586	7,812
Exchange traded	2,443	2,877 316	- · · · · · · · · · · · · · · · · · · ·	23,300 2,759	22,373 2,759		2,490	2,299	8,699	7,445	9,952
			17	•							
Total equity derivatives	23,049	3,193	17	26,259	25,132	1,127	24,011	22,501	25,288	19,031	17,764
Precious metal derivatives <sup>2</sup>											
Over-the-counter	580	-	-	580	580	-	1,619	915	513	572	467
Exchange traded	60	-	-	60	60	-	125	57	19	20	58
Total precious metal derivatives	640	-	-	640	640	-	1,744	972	532	592	525
Other commodity derivatives <sup>2</sup>											
Over-the-counter	4,976	4,198	234	9,408	9,386	22	9,115	6,845	6,878	6,554	7,043
Exchange traded	6,394	3,326	3	9,723	9,723	-	8,700	6,845	6,303	5,641	5,468
Total other commodity derivatives	11,370	7,524	237	19,131	19,109	22	17,815	13,690	13,181	12,195	12,511
Total notional amount	811,623	717,657	149,259	1,678,539	1,369,048	309,491	1,521,546	1,410,721	1,261,505	1,165,367	1,133,401

<sup>&</sup>lt;sup>1</sup> ALM: Asset/liability management.

<sup>&</sup>lt;sup>2</sup> Comprises forwards, futures, swaps, and options.



# **CREDIT RISK ASSOCIATED WITH DERIVATIVES**

					Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10				
				Credit	Q3/11	Q2/11	QI/TI	Q4/10	Q3/10	Q2/10				
	Current rep	placement cos	st <sup>1</sup>	equivalent			Risk-	weighted amou	unt					
	Trading	ALM	Total	amount <sup>2</sup>	<del>-</del>									
Interest rate derivatives														
Forward rate agreements	158	1	159	87	7	7	7	9	9	9				
Swap contracts	12,275	2,000	14,275	4,166	1,046	947	1,015	1,120	1,108	1,090				
Purchased options	384	7	391	69	19	18	23	26	48	65				
	12,817	2,008	14,825	4,322	1,072	972	1,045	1,155	1,165	1,164				
Foreign exchange derivatives														
Forward contracts	1,557	41	1,598	1,492	277	293	218	235	246	261				
Swap contracts	4,400	689	5,089	3,754	729	725	689	626	640	594				
Purchased options	89	-	89	94	31	37	31	36	50	33				
	6,046	730	6,776	5,340	1,037	1,055	938	897	936	888				
Credit derivatives <sup>3</sup>														
Swap contracts	-	-	-	-	-	-	_	49	52	53				
Purchased options	896	-	896	873	527	898	1,202	2,016	3,952	5,106				
Written options <sup>4</sup>	-	-	-	-	-	-	-	4	4	4				
	896	-	896	873	527	898	1,202	2,069	4,008	5,163				
Equity derivatives <sup>5</sup>	885	-	885	1,077	52	45	165	250	124	116				
Precious metal derivatives <sup>5</sup>	52	-	52	6	3	17	7	6	5	6				
Other commodity derivatives <sup>5</sup>	475	-	475	927	293	412	270	219	203	262				
	21,171	2,738	23,909	12,545	2,984	3,399	3,627	4,596	6,441	7,599				
Less: effect of master netting agreements	(16,457)	-	(16,457)	-	-	-	-	-	-	-				
Total	4,714	2,738	7,452	12,545	2,984	3,399	3,627	4,596	6,441	7,599				

<sup>&</sup>lt;sup>1</sup> Exchange-traded instruments with a replacement cost of \$267 million (Q2/11: \$241 million) are excluded in accordance with the guidelines of the Office of the Superintendent of Financial Institutions, Canada (OSFI).



<sup>&</sup>lt;sup>2</sup> Sum of current replacement cost and potential credit exposure, adjusted for the master netting agreements and the impact of collateral amounting to \$2,320 million (Q2/11: \$1,840 million). The collateral comprises cash of \$1,928 million (Q2/11: \$1,704 million) and government securities of \$392 million (Q2/11: \$136 million).

<sup>&</sup>lt;sup>3</sup> Written ALM credit derivatives are treated as guarantee commitment; bought ALM credit derivatives meeting hedge effectiveness criteria under Basel II are treated as credit risk mitigation with no counterparty credit risk charge; and bought ALM credit derivatives not meeting the hedge effectiveness criteria under Basel II receive a counterparty credit risk charge.

<sup>&</sup>lt;sup>4</sup> Comprises credit protection sold. Represents the fair value of contracts for which fees are received over the life of the contracts.

<sup>&</sup>lt;sup>5</sup> Comprises forwards, swaps, and options.

## FAIR VALUE OF FINANCIAL INSTRUMENTS

(\$ millions)	Q3/11		Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09	
	Book value (includes AFS securities at amortized cost)	Fair value	•	Fair value over (under) book value								
Assets												
Cash and deposits with banks	21,524	21,524	-	-	-	-	-	-	-	-	-	
Securities	73,770	74,481	711	447	430	576	629	386	572	445	270	
Securities borrowed or purchased												
under resale agreements	35,394	35,394	-	-	-	-	-	-	-	-	-	
Loans, net of allowances	184,628	185,503	875	376	461	1,028	827	45	801	567	449	
Derivative instruments	24,176	24,176	-	_	-	-	-	-	-	-	-	
Customers' liability under acceptances	8,964	8,964	_	_	-	-	-	-	-	-	-	
Other assets	6,452	6,503	51	19	14	31	35	29	8	19	12	
Liabilities											ļ	
Deposits	261,327	262,774	1,447	1,809	2,025	1,984	2,165	1,652	2,151	2,054	2,323	
Derivative instruments	24,059	24,059	_	_	-	_	_	-	_	-	_	
Acceptances	8,964	8,964	_	_	-	-	-	-	-	-	_ !	
Obligations related to securities sold short	10,805	10,805	-	-	-	-	-	-	-	-	_	
Obligations related to securities lent or												
sold under repurchase agreements	23,346	23,346	_	_	-	-	-	-	-	-	-	
Other liabilities	8,528	8,528	-	-	-	-	-	-	-	-	-	

5,153	5,425	272	212	200
-	-	-	-	-

**FAIR VALUE OF AFS SECURITIES** 

(\$ millions)											
(Chimical Chi	Q3/11		Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09
	Amortized cost	Fair value	Unrealized net gains / (losses)								
AFS securities											
Government debt (issued or guaranteed)	12,523	12,681	158	32	4	127	124	(40)	145	136	(8)
Asset / mortgage-backed securities	5,733	5,837	104	74	90	97	131	78	109	40	79
Debt	3,760	3,762	2	3	18	25	22	4	25	11	(2)
Equity <sup>1</sup>	596	1,043	447	338	318	327	352	344	293	258	201
Total fair value of AFS securities	22,612	23,323	711	447	430	576	629	386	572	445	270

### **FAIR VALUE OF DERIVATIVE INSTRUMENTS**

(0 == 111 == == )											
(\$ millions)	Q3/11		Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09
	Positive <sup>2</sup>	Negative <sup>2</sup>	Fair value, net								
	Positive		•								
Total held for trading purposes <sup>3</sup>	21,438	21,214	224	(426)	(521)	(775)	(1,519)	(1,641)	(1,170)	(1,875)	(2,211)
Total held for ALM purposes	2,738	2,845	(107)	(772)	(639)	(1,032)	(882)	(589)	(953)	(591)	(887)
Total fair value	24,176	24,059	117	(1,198)	(1,160)	(1,807)	(2,401)	(2,230)	(2,123)	(2,466)	(3,098)
Average fair values of derivatives during the quarter	21,806	22,440	(634)	(1,403)	(1,514)	(2,051)	(2,389)	(2,367)	(2,350)	(2,853)	(3,520)

Subordinated indebtedness

Preferred share liabilities

300

238

16

196

13

259

30

156

28

28

26

<sup>1</sup> Includes \$442 million (Q2/11: \$331 million) of net unrealized gains on equities that do not have quoted market prices in an active market. <sup>2</sup> The positive and negative fair values of the derivative contracts are stated before the effect of master netting agreements of \$16,457 million. The amount of cash collateral receivable and payable on the contracts subject to master netting agreements were \$3,882 million and \$2,979 million, respectively. <sup>3</sup> Includes positive and negative fair values of \$267 million (Q2/11: \$ 241 million) and \$235 million (Q2/11: \$389 million) respectively, for exchange-traded options.

# **INTEREST RATE SENSITIVITY** 1, 2

			Total			Non-interest	
(\$ millions)	within	3 to 12	within	1 to 5	Over 5	rate	Total
	3 months	months	1 year	years	years	sensitive	
Q3/11							
Canadian currency							
Assets	158,577	23,795	182,372	60,503	7,010	36,987	286,872
Structural assumptions <sup>3</sup>	(6,105)	2,682	(3,423)	5,390	-	(1,967)	-
Liabilities and shareholders' equity	(156,808)	(28,130)	(184,938)	(36,320)	(7,963)	(57,651)	(286,872)
Structural assumptions <sup>3</sup>	14,407	(18,371)	(3,964)	(22,499)	-	26,463	-
Off-balance sheet	3,905	6,303	10,208	(11,866)	1,658	-	-
Gap	13,976	(13,721)	255	(4,792)	705	3,832	-
Foreign currencies				<u> </u>			
Assets	64,721	3,664	68,385	1,167	1,328	4,827	75,707
Liabilities and shareholders' equity	(52,677)	(2,799)	(55,476)	(11,334)	(1,477)	(7,420)	(75,707)
Off-balance sheet	(10,302)	242	(10,060)	9,708	352	-	-
Gap	1,742	1,107	2,849	(459)	203	(2,593)	-
Total gap	15,718	(12,614)	3,104	(5,251)	908	1,239	-
Q2/11	111111						
Canadian currency	10,106	(17,714)	(7,608)	3,141	(38)	4,505	-
Foreign currencies	467	(188)	279	384	1,760	(2,423)	-
Total gap	10,573	(17,902)	(7,329)	3,525	1,722	2,082	-
Q1/11							
Canadian currency	(1,534)	(5,145)	(6,679)	4,208	(916)	3,387	-
Foreign currencies	(1,767)	2,602	835	221	1,269	(2,325)	-
Total gap	(3,301)	(2,543)	(5,844)	4,429	353	1,062	-
Q4/10							
Canadian currency	(1,225)	(1,073)	(2,298)	3,738	(590)	(850)	-
Foreign currencies	(499)	(536)	(1,035)	401	366	268	-
Total gap	(1,724)	(1,609)	(3,333)	4,139	(224)	(582)	-
Q3/10 <sup>4</sup>							
Canadian currency	15,728	(15,493)	235	4,247	248	(4,730)	-
Foreign currencies	(5,720)	2,806	(2,914)	1,200	(493)	2,207	-
Total gap	10,008	(12,687)	(2,679)	5,447	(245)	(2,523)	-
Q2/10							
Canadian currency	1,945	(11,831)	(9,886)	4,371	1,515	4,000	-
Foreign currencies	(11,316)	4,759	(6,557)	2,282	180	4,095	-
Total gap	(9,371)	(7,072)	(16,443)	6,653	1,695	8,095	-

On- and off-balance sheet financial instruments have been reported on the earlier of their contractual repricing or maturity dates. Certain contractual repricing dates have been adjusted according to management's estimates for prepayments and early redemptions.



<sup>&</sup>lt;sup>2</sup> Based on the interest rate sensitivity profile as at July 31, 2011, as adjusted for structural assumptions, estimated prepayments and early withdrawals, an immediate 1% increase in interest rates across all maturities would increase net income after taxes by approximately \$169 million (\$192 million increase as at April 30, 2011) over the next 12 months, and decrease shareholders' equity as measured on a present value basis by approximately \$116 million (\$183 million decrease as at April 30, 2011).

We manage our interest rate gap by inputting a duration to certain assets and liabilities based on historical and forecasted trends in core balances.

<sup>4</sup> Commencing Q3/10, amounts reported exclude the impact of structural assumptions relating to shareholders' equity.

# REGULATORY CAPITAL 1

(\$ millions)

	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09
Tier 1 capital									
Common shares	7,254	7,116	6,951	6,804	6,659	6,509	6,372	6,241	6,162
Contributed surplus	89	90	96	96	96	94	94	92	101
Retained earnings	7,208	6,801	6,509	6,095	5,972	5,713	5,432	5,156	4,886
Net after tax fair value losses arising from changes in institution's own credit risk	1	-	2	1	1	3	3	4	6
Foreign currency translation adjustments	(796)	(829)	(640)	(575)	(667)	(715)	(535)	(495)	(477)
Net after tax unrealized holding losses on AFS equity securities	_	_	-	-	-	_	-	(14)	(16)
Non-cumulative preferred shares	2,756	3,156	3,156	3,156	3,756	3,756	3,756	3,756	3,756
Innovative instruments <sup>2</sup>	1,575	1,596	1,599	1,599	1,597	1,586	1,599	1,599	1,598
Certain non-controlling interests in subsidiaries	156	156	163	168	165	168	171	174	170
Goodwill	(1,855)	(1,847)	(1,895)	(1,913)	(1,917)	(1,904)	(1,954)	(1,997)	(1,992)
Gains on sale of applicable securitized assets	(58)	(62)	(65)	(58)	(58)	(58)	(60)	(59)	(52)
50/50 deductions from each of Tier 1 and Tier 2 3	(426)	(521)	(576)	(522)	(425)	(342)	(289)	(303)	(297)
	15,904	15,656	15,300	14,851	15,179	14,810	14,589	14,154	13,845
Tier 2 capital									
Perpetual subordinated indebtedness	253	251	265	270	272	269	283	286	285
Other subordinated indebtedness (net of amortization)	4,736	4,720	4,721	4,404	4,397	5,698	4,642	4,736	5,246
Net after tax unrealized holding gains on AFS equity securities	6	8	7	4	5	3	-	-	-
Eligible general allowance (standardized approach) 4	110	110	118	126	106	105	112	119	105
50/50 deductions from each of Tier 1 and Tier 2 3	(426)	(521)	(576)	(522)	(425)	(342)	(289)	(303)	(297)
Investment in insurance activities <sup>5</sup>	(200)	(177)	(180)	(167)	(176)	(163)	(170)	(165)	(164)
	4,479	4,391	4,355	4,115	4,179	5,570	4,578	4,673	5,175
Total capital	20,383	20,047	19,655	18,966	19,358	20,380	19,167	18,827	19,020
Total risk-weighted assets	108,954	106,336	106,986	106,663	107,176	108,324	112,122	117,298	115,426
Tier 1 capital ratio	14.6%	14.7%	14.3%	13.9%	14.2%	13.7%	13.0%	12.1%	12.0%
Total capital ratio	18.7%	18.9%	18.4%	17.8%	18.1%	18.8%	17.1%	16.1%	16.5%

<sup>&</sup>lt;sup>1</sup>The capital standards developed by the Bank of International Settlements (BIS) require a minimum Total capital ratio of 8% of which 4% must be Tier 1 capital. The BIS framework allows some domestic regulatory discretion in determining capital. Capital ratios of banks in different countries are, therefore, not strictly comparable unless adjusted for discretionary differences. The Office of the Superintendent of Financial Institutions (OSFI) has minimum standards for Tier 1 and Total capital ratios of 7% and 10%, respectively.



<sup>&</sup>lt;sup>2</sup> On March 13, 2009 CIBC Capital Trust, wholly owned by CIBC, issued \$1.3 billion of 9.976% CIBC Tier 1 Notes - Series A due June 30, 2108 and \$300 million of 10.25% CIBC Tier 1 Notes - Series B due June 30, 2108 (together, the Tier 1 Notes). The Tier 1 Notes qualify as our Tier 1 regulatory capital.

<sup>&</sup>lt;sup>3</sup> Items which are deducted 50% from each of Tier 1 capital and Tier 2 capital include allowance shortfall calculated under Advanced Internal Ratings Based (AIRB) approach, securitization exposures (other than gain on sale of applicable securitized assets), and substantial investments in unconsolidated entities.

<sup>&</sup>lt;sup>4</sup> Amounts for the periods prior to Q4/09 have not been adjusted for the movement of specific allowance related to credit cards to general allowance.

<sup>&</sup>lt;sup>5</sup> Investment in insurance activities continues to be deducted 100% from Tier 2 capital in accordance with the OSFI's transition rules.

## **RISK-WEIGHTED ASSETS**

(\$ billions)	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10	Q1/10	Q4/09	Q3/09
Credit risk									
Standardized approach									
Corporate	3.8	3.5	4.0	4.7	4.8	4.9	5.1	5.6	5.6
Sovereign	0.7	0.6	0.4	0.2	0.2	0.2	0.2	0.2	0.2
Banks	0.3	0.4	0.4	0.4	0.2	0.2	0.3	0.4	0.3
Real estate secured personal lending	1.6	1.6	1.6	1.6	1.6	1.6	1.8	1.7	1.7
Other retail <sup>1</sup>	2.0	2.1	2.3	2.3	0.8	0.8	0.9	0.9	1.0
	8.4	8.2	8.7	9.2	7.6	7.7	8.3	8.8	8.8
AIRB approach									
Corporate <sup>2</sup>	33.3	31.4	31.4	31.3	31.9	32.2	32.8	34.4	34.8
Sovereign	1.5	1.8	1.6	1.6	1.7	1.5	1.7	1.7	1.6
Banks	3.2	3.8	4.0	3.9	4.0	3.6	4.0	3.5	2.2
Real estate secured personal lending	5.0	4.5	4.3	4.2	4.3	4.2	3.9	4.9	5.0
Qualifying revolving retail <sup>1</sup>	15.7	14.3	14.5	14.3	14.4	14.5	14.7	14.8	11.3
Other retail	5.8	5.8	5.6	5.3	5.3	5.5	5.5	5.7	5.8
Equity <sup>3</sup>	0.6	0.5	0.6	0.7	0.8	0.8	0.8	0.9	0.9
Trading book <sup>2</sup>	2.2	2.3	2.2	3.5	3.8	4.4	5.7	7.6	8.8
Securitization <sup>2</sup>	2.2	2.3	2.5	1.8	1.9	2.4	2.7	2.5	2.6
Adjustment for scaling factor	4.2	4.0	4.0	4.0	4.1	4.1	4.3	4.5	4.4
	73.7	70.7	70.7	70.6	72.2	73.2	76.1	80.5	77.4
Other credit risk-weighted assets	6.6	6.4	6.6	7.0	7.0	7.0	7.3	7.9	8.5
Total credit risk	88.7	85.3	86.0	86.8	86.8	87.9	91.7	97.2	94.7
Market risk (Internal Models Approach) 4	2.1	2.6	2.6	1.6	2.0	1.9	2.0	1.3	1.7
Operational risk (Advanced Measurement Approach)	18.2	18.4	18.4	18.3	18.4	18.5	18.4	18.8	19.0
Total risk-weighted assets	109.0	106.3	107.0	106.7	107.2	108.3	112.1	117.3	115.4

<sup>&</sup>lt;sup>1</sup> As a result of our holdings of subordinated enhancement notes issued by our Cards II Trust, commencing Q4/09, we are required to hold regulatory capital for the underlying securitized credit card receivables as if they had remained on our consolidated balance sheet. We apply the same capital treatment to the securitized credit card receivables relating to Broadway Trust; these assets resulted from our acquisition of the MasterCard portfolio from Citi Cards Canada Inc. in Q4/10, which included the acquisition of all subordinated enhancement notes issued by the Broadway Trust. The Cards II Trust securitized exposures are reported as part of the qualifying revolving retail exposures under AIRB approach, whereas the Broadway Trust securitized exposures are reported as other retail under the standardized approach.



<sup>&</sup>lt;sup>2</sup> In Q1/11, we migrated our remaining structured credit run off business exposures to the banking book for regulatory capital purpose.

<sup>&</sup>lt;sup>3</sup> 100% risk-weighted.

<sup>&</sup>lt;sup>4</sup> In Q1/11, we implemented incremental sensitivity-based enhancements to our market risk value-at-risk model.

# GROSS CREDIT EXPOSURE <sup>1</sup> (EXPOSURE AT DEFAULT)

(\$ millions)	Q3/	11	Q2/	11	Q1	111	Q4.	/10	Q3	/10	Q2/	10
	AIRB approach	Standardized approach	AIRB approach	Standardized approach	AIRB approach	Standardized approach						
Business and government portfolios Corporate												
Drawn	37,474	3,611	34,862	3,417	33,945	3,737	31,522	4,495	32,142	4,501	31,927	4,578
Undrawn commitments	23,421	146	22,102	100	21,053	205	21,853	167	19,599	191	19,262	188
Repo-style transactions	28,007	136	28,040	-	28,645	-	28,614	-	27,292	-	32,798	-
Other off-balance sheet	5,532	182	6,262	175	6,356	178	4,765	188	3,812	185	4,451	203
OTC derivatives	3,812	-	4,150	-	4,091	29	5,316	29	5,407	30	5,705	37
Sovereign	98,246	4,075	95,416	3,692	94,090	4,149	92,070	4,879	88,252	4,907	94,143	5,006
Drawn	44,611	3,820	66,032	3,513	50,819	3,159	45,055	2,518	52,349	3,118	38,571	3,027
Undrawn commitments	4,474	-	4,783	-	4,555	-	4,513	-	4,583	-	4,351	-
Repo-style transactions	1,960	-	1,655	-	2,326	-	1,056	-	2,039	-	5,056	-
Other off-balance sheet	410	-	318	-	297	-	184	-	190	-	167	-
OTC derivatives	3,119	-	2,443	-	1,876	-	1,778	-	1,690	-	1,642	-
	54,574	3,820	75,231	3,513	59,873	3,159	52,586	2,518	60,851	3,118	49,787	3,027
Banks												
Drawn	14,033	1,537	16,513	1,487	18,529	1,633	15,613	1,723	17,811	891	17,259	998
Undrawn commitments	499	-	629	-	707	-	890	-	906	-	795	-
Repo-style transactions	40,833	358	51,320	297	56,202	295	51,395	219	52,683	150	53,922	149
Other off-balance sheet	45,411	-	43,059	-	43,415	-	42,082	-	44,865	-	43,591	
OTC derivatives	7,931	5	7,392	8	7,080	4	7,486	5	6,872	8	6,380	9
	108,707	1,900	118,913	1,792	125,933	1,932	117,466	1,947	123,137	1,049	121,947	1,156
Gross business and government portfolios	261,527	9,795	289,560	8,997	279,896	9,240	262,122	9,344	272,240	9,074	265,877	9,189
Less: Repo-style transaction collateral	66,553		76,520	-	81,869	-	76,273	-	76,283	-	85,224	-
Net business and government portfolios	194,974	9,795	213,040	8,997	198,027	9,240	185,849	9,344	195,957	9,074	180,653	9,189
Retail portfolios Real estate secured personal lending Drawn	116,776	2,118	112,688	2,088	109,408	2,195	108,818	2,216	111,229	2,212	109,774	2,183
Undrawn commitments	27,722	-	29,031	-	26,703	-	25,983	-	25,758	-	27,662	-
	144,498	2,118	141,719	2,088	136,111	2,195	134,801	2,216	136,987	2,212	137,436	2,183
Qualifying revolving retail		2,110		2,000		2,193		2,210		2,212		2,103
Drawn	20,911	-	20,702	-	20,835	-	20,743	-	20,594	-	20,776	_
Undrawn commitments	41,033	-	40,791	-	40,383	-	40,095	-	40,310	-	40,344	-
Other off-balance sheet	379	-	367	-	365	-	381	-	374	-	392	-
Other retail	62,323	-	61,860	-	61,583	-	61,219	-	61,278		61,512	-
Drawn	8,118	2,633	8,102	2,764	8,056	2,910	8,001	2,991	8,130	1,009	8,176	1,005
Undrawn commitments	1,311	19	1,314	19	1,316	20	2,110	20	2,120	20	2,161	20
Other off-balance sheet	32	-	33	-	34	-	18	-	36	-	39	-
	9,461	2,652	9,449	2,783	9,406	2,930	10,129	3,011	10,286	1,029	10,376	1,025
Total retail portfolios	216,282	4,770	213,028	4,871	207,100	5,125	206,149	5,227	208,551	3,241	209,324	3,208
Securitization exposures	22,394	,	24,694	-	26,196		17,592		17,534	-,	17,748	.,
Gross credit exposure	500,203	14,565	527,282	13,868	513,192	14.365	485,863	14,571	498,325	12,315	492,949	12,397
Less: Repo-style transaction collateral	66,553	14,303	76,520	15,000	81,869	14,303	76,273	14,571	76,283	12,313	85,224	12,397
Net credit exposure	433,650	14,565	450,762	13,868	431,323	14.365	409,590	14,571	422.042	12,315	407,725	12.397

<sup>&</sup>lt;sup>1</sup> Gross credit exposure after valuation adjustments related to financial guarantors and before allowance for credit losses.



# CREDIT EXPOSURE - GEOGRAPHIC CONCENTRATION 1

5 millions)	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10
usiness and government						
Canada						
Drawn	61,774	67,500	70,277	72,141	70,601	62,929
Undrawn commitments	24,646	23,879	22,636	22,652	22,234	21,749
Repo-style transactions	2,186	2,298	2,835	1,763	1,825	2,417
Other off-balance sheet	40,629	36,203	37,580	35,956	35,075	34,514
OTC derivatives	7,371	6,715	5,729	6,350	5,754	5,710
	136,606	136,595	139,057	138,862	135,489	127,319
United States		·	·	·		-
Drawn	24,577	38,168	20,306	10,967	19,240	12,378
Undrawn commitments	3,007	2,822	2,661	2,749	1,923	1,927
Repo-style transactions	1,527	1,680	1,963	2,347	2,782	3,040
Other off-balance sheet	4,638	5,789	5,338	4,737	8,128	5,987
OTC derivatives	2,737	3,092	2,879	3,058	3,658	3,605
	36,486	51,551	33,147	23,858	35,731	26,937
Europe	·					
Drawn	6,043	8.070	7,956	6,012	8,549	7,484
Undrawn commitments	362	467	471	458	465	428
Repo-style transactions	373	431	343	466	620	720
Other off-balance sheet	5,821	6,886	6,535	5,730	5,226	6,664
OTC derivatives	4,310	3,827	3,960	4,635	4,008	3,880
	16,909	19,681	19,265	17,301	18,868	19,176
Other countries	·	·				,
Drawn	3,724	3,669	4,754	3,070	3,912	4,966
Undrawn commitments	379	346	547	1,397	466	304
Repo-style transactions	161	86	163	216	504	375
Other off-balance sheet	265	761	615	608	438	1,044
OTC derivatives	444	351	479	537	549	532
	4,973	5,213	6,558	5,828	5,869	7,221
	·	*	•	•	· · · · · · · · · · · · · · · · · · ·	180,653

<sup>&</sup>lt;sup>1</sup> This table provides information of our business and government exposures under the AIRB approach. Substantially, all our retail exposures under the AIRB approach are based in Canada. The classification of geography is based upon the country of ultimate risk. Amounts are before allowance for credit losses and after valuation adjustments related to financial guarantors.



# MAPPING OF INTERNAL RATINGS WITH EXTERNAL RATING AGENCIES 1

			Moody's Investors
Grade	CIBC rating	equivalent	Service equivalent
Investment grade	00 - 47	AAA to BBB-	Aaa to Baa3
Non-investment grade	51 - 67	BB+ to B-	Ba1 to B3
Watchlist	70 - 80	CCC+ to CC	Caa1 to Ca
Default	90	D	С

<sup>&</sup>lt;sup>1</sup> The above table for mapping of internal ratings with external rating agencies is used for business and government exposures under risk-rating method.

# PD BANDS TO VARIOUS RISK LEVELS 1

Description	PD bands
Description	FD ballus
Exceptionally low	0.01% - 0.20%
Very low	0.21% - 0.50%
Low	0.51% - 2.00%
Medium	2.01% - 10.00%
High	10.01% - 99.99%
Default	100.00%

<sup>&</sup>lt;sup>1</sup> The above table for PD bands to various risk levels is used for retail portfolios.



# CREDIT QUALITY OF AIRB EXPOSURE - BUSINESS AND GOVERNMENT PORTFOLIOS (RISK RATING METHOD) 1

		Q3/11						Q2/1	1		
EAD	Notional of undrawn commitments	Exposure weighted- average EAD %	Exposure weighted- average PD %	Exposure weighted- average LGD %	Exposure weighted- average risk weight %	EAD	Notional of undrawn commitments	Exposure weighted-	Exposure weighted-	Exposure weighted- average LGD %	Exposure weighted- average risk weight %
37,819	21,845	76%	0.19%	32%	28%	36,153	20,558	76%	0.18%	32%	25%
25,006	11,565	57%	1.85%	29%	59%	24,136	10,900	58%	1.87%	30%	59%
481	66	52%	17.73%	41%	201%	492	51	46%	18.20%	41%	198%
854	55	55%	100.00%	41%	298%	905	56	54%	100.00%	41%	296%
64,160	33,531	69%	2.30%	31%	45%	61,686	31,565	70%	2.45%	31%	44%
52,243	5,490	79%	0.02%	7%	2%	72,833	5,812	79%	0.01%	7%	2%
521	309	51%	1.08%	11%	22%	890	351	63%	2.99%	10%	24%
-	-	-	16.36%	-	-	1	-	-	16.36%	37%	205%
1	-	-	100.00%	39%	235%	1	_	-	100.00%	60%	390%
52,765	5,799	77%	0.03%	7%	2%	73,725	6,163	78%	0.05%	7%	2%
69,471	718	78%	0.11%	13%	6%	69,188	815	77%	0.11%	14%	7%
1,389	2	69%	2.57%	11%	28%	1,466	2	60%	3.66%	14%	36%
3	4	70%	16.36%	5%	27%	3	4	70%	16.36%	5%	25%
-	-	-	100.00%	-	-	-	-	-	100.00%	-	-
70,863	724	78%	0.16%	13%	7%	70,657	821	77%	0.19%	14%	8%
187,788	40,054	70%	0.85%	18%	18%	206,068	38,549	71%	0.82%	17%	16%
	37,819 25,006 481 854 64,160 52,243 521 - 1 52,765 69,471 1,389 3 - 70,863	### Table 18	Section   Sect	Section   Sect	Second   S	Exposure weighted-average EAD   September   Septembe	Notional of undrawn commitments	Notional of undrawn commitments   Exposure weighted average EAD windrawn commitments   Exposure weighted average EAD windrawn commitments   Exposure weighted average LGD weighted average LGD windrawn commitments   Exposure weighted weighted average LGD windrawn commitments   Exposure weighted weighted weighted average LGD windrawn commitments   E	RAD   Notional of undrawn commitments   Exposure weighted average EAD	Notional of undrawn commitments	Notional of undrawn commitments

67

7,186

194,974



Weak

Default

Total business and government

68

6

6,972

213,040

<sup>&</sup>lt;sup>1</sup> Amounts are before allowance for credit losses and after valuation adjustments related to financial guarantors.

## CREDIT QUALITY OF AIRB EXPOSURE - BUSINESS AND GOVERNMENT PORTFOLIOS (RISK RATING METHOD) 1

(\$ millions)												
			Q1/11		1	F	1	1	Q4/1	)		F
	EAD	Notional of undrawn commitments	Exposure weighted- average EAD %	Exposure weighted- average PD %	Exposure weighted- average LGD %	Exposure weighted- average risk weight %	EAD	Notional of undrawn commitments	Exposure weighted- average EAD %	Exposure weighted- average PD %	Exposure weighted- average LGD %	Exposure weighted- average risk weight %
Corporate												
•	0.4.505	40.000		0.400/	200/				- 40/	0.400/	0.404	000/
Investment grade	34,597	19,696	76%	0.18%	32%	26%	33,217	21,603	74%	0.19%	34%	29%
Non-investment grade	23,417	10,241	57%	1.97%	29%	61%	22,761	9,795	57%	2.14%	30%	63%
Watchlist	528	53	55%	18.50%	43%	213%	603	62	47%	18.44%	42%	210%
Default	950	60	62%	100.00%	41%	293%	1,061	62	60%	100.00%	43%	325%
	59,492	30,050	70%	2.64%	31%	46%	57,642	31,522	69%	2.94%	33%	49%
Sovereign												
Investment grade	57,115	5,575	78%	0.01%	7%	2%	51,036	5,522	79%	0.01%	7%	2%
Non-investment grade	512	365	51%	1.15%	12%	24%	517	329	51%	1.24%	12%	26%
Watchlist	_	_	_	_	-	-	1	_	_	16.36%	42%	235%
Default	1	-	-	100.00%	58%	-	1	-	-	100.00%	54%	349%
	57,628	5,940	77%	0.03%	7%	2%	51,555	5,851	77%	0.03%	8%	2%
Banks												
Investment grade	72,536	910	77%	0.11%	15%	7%	67,501	1,139	78%	0.11%	14%	7%
Non-investment grade	1,488	1	63%	3.45%	15%	43%	2,347	1	70%	2.22%	10%	24%
Watchlist	3	4	70%	16.36%	5%	25%	3	4	70%	16.36%	5%	25%
Default	_			100.00%	-	-	-			100.00%	-	-
	74,027	915	77%	0.18%	15%	7%	69,851	1,144	78%	0.18%	14%	8%
	191,147	36,905	71%	0.90%	17%	18%	179,048	38,517	70%	1.04%	18%	19%

## Commercial mortgages (Slotting approach)

Strong	6,681	6,612	
Good	128	111	
Satisfactory	39	57	
Weak	26	13	
Default	6	8	
	6,880	6,801	
Total business and government	198,027	185,849	

<sup>&</sup>lt;sup>1</sup> Amounts are before allowance for credit losses and after valuation adjustments related to financial guarantors.



## CREDIT QUALITY OF AIRB EXPOSURE - RETAIL PORTFOLIOS 1

(\$ millions)												
	1	ı	Q3/1	11 	1	_		<u> </u>	Q2	/11		ı
	EAD	Notional of undrawn commitments	Exposure weighted- average EAD %	Exposure weighted- average PD %	Exposure weighted- average LGD %	Exposure weighted- average risk weight %	EAD	Notional of undrawn commitments	Exposure weighted- average EAD %	Exposure weighted- average PD %	Exposure weighted- average LGD %	weighted-average
Real estate secured personal lending												
Exceptionally low	120,282	28,251	89%	0.04%	9%	1%	119,081	28,773	91%	0.05%	9%	2%
Very low	13,156	2,466	82%	0.36%	12%	7%	13,291	2,843	100%	0.36%	11%	7%
Low	9,753	1,430	42%	0.78%	21%	21%	8,412	1,166	10%	0.92%	18%	20%
Medium	969	121	54%	5.38%	15%	52%	643	39	3%	5.97%	12%	42%
High	191	9	36%	21.90%	15%	77%	140	-	-	25.39%	15%	82%
Default	147	-	-	100.00%	15%	52%	152	-	-	100.00%	15%	54%
	144,498	32,277	86%	0.28%	10%	4%	141,719	32,821	88%	0.29%	10%	4%
Qualifying revolving credit												
Exceptionally low	33,402	37,495	72%	0.07%	91%	4%	32,843	37,759	72%	0.09%	87%	4%
Very low	6,851	6,246	71%	0.36%	94%	16%	9,298	8,574	76%	0.31%	87%	
Low	13,610	10,167	72%	0.93%	88%	32%	12,481	6,933	70%	1.03%	84%	32%
Medium	6,496	3,798	59%	3.82%	89%	86%	5,584	4,005	54%	3.94%	87%	85%
High	1,805	658	72%	23.81%	83%	186%	1,500	498	75%	25.08%	83%	185%
Default	159	-	-	100.00%	80%	5%	154	-	-	100.00%	75%	-
	62,323	58,364	71%	1.62%	90%	25%	61,860	57,769	71%	1.52%	86%	23%
Other retail												
Exceptionally low	1,446	1,629	51%	0.07%	60%	13%	1,338	1,651	52%	0.07%	61%	13%
Very low	743	688	38%	0.37%	75%	45%	759	691	38%	0.37%	74%	
Low	4,411	298	42%	1.33%	43%	47%	4,514	287	40%	1.30%	43%	47%
Medium	2,285	116	40%	3.47%	74%	103%	2,251	116	40%	3.54%	73%	102%
High	468	103	40%	23.15%	74%	151%	475	103	40%	22.69%	74%	151%
Default	108	1	41%	100.00%	70%	149%	112	1	38%	100.00%	69%	134%
	9,461	2,835	46%	3.78%	57%	61%	9,449	2,849	46%	3.83%	57%	61%
	216,282	93,476	75%	0.82%	36%	13%	213,028	93,439	77%	0.80%	34%	12%

<sup>&</sup>lt;sup>1</sup> Amounts are before allowance for credit losses and after credit risk mitigation.



## CREDIT QUALITY OF AIRB EXPOSURE - RETAIL PORTFOLIOS 1

(\$ millions)

			Q1.	/11					Q4	/10		
	EAD	Notional of undrawn commitments	Exposure weighted- average EAD %	Exposure weighted- average PD %	Exposure weighted- average LGD %	Exposure weighted-average risk weight %	EAD	Notional of undrawn commitments	Exposure weighted- average EAD %	Exposure weighted- average PD %	Exposure weighted- average LGD %	
Real estate secured personal lending												
Exceptionally low	115,602	27,288	90%	0.05%	9%	2%	115,235	26,625	90%	0.05%	9%	2%
Very low	11,570	1,948	100%	0.37%	11%	7%	10,991	1,825	100%	0.37%	11%	7%
Low	7,955	1,130	10%	0.92%	18%	20%	7,705	1,112	10%	0.92%	19%	21%
Medium	651	34	3%	5.89%	12%	41%	593	38	3%	6.00%	12%	43%
High	162	-	-	25.15%	15%	81%	112	_	_	25.51%	16%	84%
Default	171	-	-	100.00%	14%	56%	165	-	-	100.00%	14%	57%
	136,111	30,400	88%	0.31%	10%	4%	134,801	29,600	88%	0.29%	10%	4%
Qualifying revolving credit												
Exceptionally low	32,473	37,158	72%	0.09%	87%	4%	32,252	36,838	72%	0.09%	87%	4%
Very low	9,316	8,576	76%	0.31%	87%	14%	9,230	8,498	75%	0.32%	88%	14%
Low	12,422	6,901	70%	1.03%	84%	32%	12,556	7,075	70%	1.03%	84%	32%
Medium	5,632	3,916	56%	4.06%	86%	86%	5,484	3,863	54%	3.96%	87%	85%
High	1,588	505	75%	24.68%	83%	185%	1,523	498	75%	25.13%	83%	184%
Default	152	-	-	100.00%	74%	-	174	-	-	100.00%	75%	-
	61,583	57,056	71%	1.56%	86%	24%	61,219	56,772	71%	1.57%	87%	23%
Other retail			, .				- 1,-10			,		
Exceptionally low	1,402	1,661	52%	0.08%	61%	13%	825	597	77%	0.06%	51%	10%
Very low	784	693	38%	0.37%	74%	46%	2,244	1,464	72%	0.43%	60%	40%
Low	4,452	281	40%	1.31%	42%	45%	4,885	743	72%	1.20%	44%	45%
Medium	2,205	117	40%	3.57%	72%	101%	2,045	83	76%	3.61%	70%	98%
High	451	101	-	22.65%	74%	150%	61	-	-	45.47%	65%	142%
Default	112	1	39%	100.00%	68%	144%	69	-	111%	100.00%	64%	25%
	9,406	2,854	46%	3.78%	57%	60%	10,129	2,887	73%	2.36%	54%	52%
	207,100	90,310	76%	8.40%	35%	12%	206,149	89,259	77%	0.77%	35%	12%

<sup>&</sup>lt;sup>1</sup> Amounts are before allowance for credit losses and after credit risk mitigation.



## AIRB CREDIT RISK EXPOSURE - LOSS EXPERIENCE

	Q3,	<i>/</i> 11	Q2	/11	Q1	/11
	Actual loss rate <sup>1</sup>	Expected loss rate <sup>1</sup>	Actual loss rate <sup>1</sup>	Expected loss rate <sup>1</sup>	Actual loss rate <sup>1</sup>	Expected loss rate <sup>1</sup>
Business and government portfolios <sup>2</sup>						
Corporate	0.08%	0.77%	0.19%	0.87%	0.39%	0.95%
Sovereign	-	-	-	-	-	-
Banks	-	0.09%	-	0.08%	-	0.08%
Retail portfolios <sup>3</sup>						
Real estate secured personal lending	0.02%	0.06%	0.02%	0.05%	0.02%	0.06%
Qualifying revolving retail	4.02%	3.99%	4.19%	4.09%	4.41%	4.14%
Other retail	1.58%	1.70%	1.63%	1.91%	1.77%	2.02%

	Q4/	10	Q3.	/10	Q2	2/10
	Actual loss rate <sup>1</sup>	Expected loss rate <sup>1</sup>	Actual loss rate <sup>1</sup>	Expected loss rate <sup>1</sup>	Actual loss rate <sup>1</sup>	Expected loss rate <sup>1</sup>
Business and government portfolios <sup>2</sup>						
Corporate	0.51%	0.95%	0.77%	0.99%	1.02%	0.83%
Sovereign	-	-	-	0.01%	-	0.01%
Banks	-	0.08%	-	0.08%	-	0.07%
Retail portfolios <sup>3</sup>						
Real estate secured personal lending	0.02%	0.07%	0.01%	0.08%	0.01%	0.07%
Qualifying revolving retail	4.73%	4.04%	5.11%	3.34%	5.43%	3.29%
Other retail	1.91%	2.00%	2.09%	2.25%	2.23%	2.39%

Actual loss rates on business and government portfolios for each quarter represent the write-offs, less recoveries plus the change in specific allowances for the previous 12 months, divided by the outstanding balance at the beginning of the previous 12 month period. The expected loss rate represents the loss rate that was predicted by the Basel II parameter estimates at the beginning of the period defined above.

Actual loss rates on retail portfolios for each quarter represent write-offs less recoveries for the previous 12 months, divided by the outstanding balance at the beginning of the previous 12 month period. The expected loss rate represents the loss rate that was predicted by the Basel II parameter estimates at the beginning of the period defined above.

Differences between actual and expected loss rates are due to the following reasons:

Expected losses are generally calculated using "through the business cycle" risk parameters while actual losses are determined at a "point in time" and reflect more current economic conditions. "Through the cycle" parameters are estimated to include a long time horizon and as a result, actual losses may exceed expected losses during an economic downturn and may fall below expected losses during times of economic growth.

## <sup>2</sup>Business and government portfolios:

Actual loss rates for business and government exposures were lower than the historically measured expected losses as average default rates and LGDs were higher during the historically measured period than the preceding 12 months.

## Retail portfolios:

Actual loss rates for qualifying revolving retail exposures were higher than the historically measured expected losses as the historical periods include more favourable economic conditions. Expected loss rate for real estate secured personal lending is significantly higher than actual loss experience due to conservative assumptions built into the AIRB capital formula.



# **CREDIT EXPOSURE - MATURITY PROFILE** <sup>1</sup>

(\$ millions)	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10
Business and government portfolios						
Corporate						
Less than 1 year <sup>2</sup>	25,271	25,171	23,121	21,055	21,772	22,663
1 - 3 years	28,960	30,743	30,573	31,614	27,894	27,697
3 - 5 years	16,756	12,359	11,561	9,613	10,083	9,949
Over 5 years	351	380	1,111	2,154	2,282	2,489
	71,338	68,653	66,366	64,436	62,031	62,798
Sovereign	7 1,000	00,000	00,000	01,100	02,001	02,700
Less than 1 year <sup>2</sup>	21,337	34,709	17,125	10,206	10,191	5,208
1 - 3 years	12,638	16,823	20,071	19,638	28,604	19,547
3 - 5 years	17,906	21,374	19,662	20,905	19,347	19,513
Over 5 years	885	818	770	806	718	756
	52,766	73,724	57,628	51,555	58,860	45,024
Banks	02,100	. 0,. = .	0.,020	0.,000		.0,02
Less than 1 year <sup>2</sup>	50,993	49,562	50,807	47,832	53,233	52,837
1 - 3 years	16,416	17,900	17,404	17,760	15,999	13,510
3 - 5 years	3,035	2,726	5,108	3,108	4,794	5,381
Over 5 years	426	475	714	1,158	1,040	1,103
	70,870	70,663	74,033	69,858	75,066	72,831
Total business and government portfolios	194,974	213,040	198,027	185,849	195,957	180,653
Retail portfolios						
Real estate and secured personal lending						
Less than 1 year <sup>2</sup>	59,467	59,864	57,703	57,105	56,443	57,302
1 - 3 years	27,131	28,060	27,657	29,968	29,880	27,652
3 - 5 years	55,346	51,069	47,875	44,646	47,229	48,927
Over 5 years	2,554	2,726	2,876	3,082	3,435	3,555
	144,498	141,719	136,111	134,801	136,987	137,436
Qualifying revolving retail	,	,	,	,	,	,
Less than 1 year <sup>2</sup>	62,323	61,860	61,583	61,219	61,278	61,512
Less than 1 year	62,323	61,860	61,583	61,219	61,278	61,512
Other retail	02,323	01,000	01,000	01,219	01,210	01,012
Less than 1 year <sup>2</sup>	8,774	8,711	8,656	9,363	9,455	9,345
1 - 3 years	8,774 569	610	618	9,363	9,455	9,345
3 - 5 years	509	73	73	75	702	726
Over 5 years	49	73 55		75 57		233
Ovel 3 years	9,461	9,449	9,406	10,129	10,286	10,376
	9,401	9,449	9,400	10,129	10,200	10,376
Total retail portfolios	216,282	213,028	207,100	206,149	208,551	209,324
Total credit exposure	411,256	426,068	405,127	391,998	404,508	389,977

<sup>&</sup>lt;sup>1</sup> This table provides residual contractual maturity of our gross exposure at default for our business and government and retail exposures under the AIRB approach. Amounts are after valuation adjustments related to financial guarantors and before allowance for credit losses.



<sup>&</sup>lt;sup>2</sup> Demand loans are included in the "Less than 1 year" category.

# BUSINESS AND GOVERNMENT EXPOSURES (AIRB) BY INDUSTRY GROUPS 1

,						Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10
		Undrawn	Repo-style	Other off-							
	Drawn	commitments	transactions	balance sheet	OTC derivatives	Total	Total	Total	Total	Total	Total
Commercial mortgages	7,024	162	-	-	_	7,186	6,972	6,880	6,801	6,645	6,294
Financial institutions	18,668	2,654	4,087	47,591	10,460	83,460	83,323	87,360	87,042	92,079	85,816
Retail	2,804	2,061	_	284	58	5,207	4,903	4,512	4,612	4,348	4,216
Business services	3,717	1,596	-	186	44	5,543	5,500	5,608	5,240	5,412	5,540
Manufacturing - capital goods	1,263	1,079	-	116	37	2,495	2,499	2,307	2,265	2,202	2,176
Manufacturing - consumer goods	1,851	854	-	27	18	2,750	2,843	2,284	2,188	2,300	2,075
Real estate and construction	7,267	3,201	-	771	95	11,334	10,014	9,449	9,096	8,265	8,199
Agriculture	3,219	1,084	-	34	16	4,353	4,313	4,170	4,021	4,004	4,127
Dil and gas	3,190	5,200	-	499	714	9,603	9,447	8,450	8,304	7,802	7,921
Mining	494	1,477	-	294	18	2,283	2,003	1,873	2,566	1,711	1,521
Forest products	357	396	-	102	55	910	835	953	850	862	929
Hardware and software	324	325	-	48	4	701	628	917	881	814	797
Felecommunications and cable	375	853	-	197	86	1,511	1,573	1,562	1,757	1,653	1,735
Broadcasting, publishing, and printing	492	224	-	135	10	861	805	913	996	850	831
Гransportation	1,211	917	-	263	25	2,416	2,333	2,350	2,303	2,368	2,236
Jtilities	754	2,190	-	594	409	3,947	3,661	3,493	3,512	3,361	3,071
Education, health, and social services	1,172	898	22	55	76	2,223	2,279	2,245	2,248	2,249	2,244
Governments	41,936	3,223	138	157	2,737	48,191	69,109	52,701	41,167	49,032	40,925
	96.118	28.394	4.247	51.353	14.862	194.974	213.040	198.027	185.849	195.957	180.653

<sup>&</sup>lt;sup>1</sup> Amounts are before allowance for credit losses and after valuation adjustments related to financial guarantors.



# **EAD UNDER THE STANDARDIZED APPROACH**

\$ millions)			Risk-weight categ	ory		
	0%	20%	50%	75%	100%	Total
23/11						
Corporate	-	-	14	-	4,061	4,075
Sovereign	2,992	84	217	-	527	3,820
Banks	-	1,800	87	-	13	1,900
Real estate secured personal lending	-	-	-	2,117	1	2,118
Other retail	-	-	-	2,462	190	2,652
	2,992	1,884	318	4,579	4,792	14,565
Q2/11	2,676	1,696	432	4,683	4,381	13,868
01/11	2,520	1,861	385	4,925	4,674	14,365
04/10	2,241	1,889	234	5,016	5,191	14,571
03/10	2,901	907	238	3,028	5,241	12,315
)2/10	2,792	1,039	259	2,998	5,309	12,397



# EXPOSURE COVERED BY GUARANTEES AND CREDIT DERIVATIVES 1

(\$ millions)		Q3/11			Q2/11			Q1/11	
	Provider of g	uarantees/ cred	lit derivatives	Provider of g	juarantees/ cred	dit derivatives	Provider of g	uarantees/ credi	t derivatives
	Corporate	Sovereign	Bank	Corporate	Sovereign	Bank	Corporate	Sovereign	Bank
Corporate	1,650	1,815	376	1,309	1,576	678	1,376	1,642	916
Sovereign	_	2,375	-	_	2,870	_	_	2,127	_
Banks	_	3,305	1,577	_	3,524	1,277	-	3,968	996
Real estate secured personal lending	556	80,717	-	520	77,407	_	526	78,278	_
Other retail	_	93	-	<del>-</del>	101	_	_	107	_
	2,206	88,305	1,953	1,829	85,478	1,955	1,902	86,122	1,912

(\$ millions)		Q4/10			Q3/10		Q2/10			
	Provider of g	guarantees/ cred	lit derivatives	Provider of g	uarantees/ cred	it derivatives	Provider of g	uarantees/ cred	it derivatives	
	Corporate	Sovereign	Bank	Corporate	Sovereign	Bank	Corporate	Sovereign	Bank	
Corporate	1,236	456	1,054	1,102	733	1,151	1,423	263	1,137	
Sovereign	-	1,979	-	-	1,837	-	-	1,516	-	
Banks	-	1,739	896	-	1,964	912	-	-	1,208	
Real estate secured personal lending	524	79,205	-	475	81,400	-	577	81,682	-	
Other retail	-	117	-	-	385	-	-	134	-	
	1,760	83,496	1,950	1,577	86,319	2,063	2,000	83,595	2,345	



<sup>&</sup>lt;sup>1</sup> This table provides information on credit mitigants against exposures analyzed under the AIRB approach.

# **EXPOSURES SECURITIZED AS ORIGINATOR** <sup>1</sup>

(\$ millions)		Q3/11			Q2/11	Q1/11	Q4/10	Q3/10	Q2/10
	Residential mortgages <sup>2</sup>	Residential mortgages <sup>2</sup> Commercial mortgages Credit cards Total					Total	Total	Total
Securitized and sold assets	31,142	381	N/A	31,523	31,236	30,593	30,221	29,723	29,121
Securitized and retained as MBS inventory	16,638	-	N/A	16,638	18,222	19,779	19,651	16,581	15,657
Impaired and other past due loans <sup>3</sup>	258	4 _	N/A	258	264	4 275	268	264	298
Net write-offs for the period	1	-	N/A	1	-	1	1	-	1

## BANK SPONSORED MULTI-SELLER CONDUITS EXPOSURE

(\$ millions)	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10	Q2/10
	•		As	set amount		
Canadian residential mortgages	245	307	379	489	586	764
Auto leases	125	106	111	141	189	299
Franchise loans	433	455	432	469	495	458
Auto loans	-	-	-	-	-	9
Credit cards	525	525	525	975	975	975
Equipment leases/loans	3	19	28	40	54	71
Commercial mortgages	-	-	-	2	3	4
Trade receivables	57	68	30	26	64	-
	1,388	1,480	1,505	2,142	2,366	2,580

# **SECURITIZATION EXPOSURES (IRB APPROACH)**

(\$ millions)		Q3/11							Q3/10	Q2/10
	Own se	Own securitized assets Third party								
	Residential mortgages	Commercial mortgages	Credit cards	000040	Total	Total	Total	Total	Total	Total
EAD	946		4 19	21,425	22,394	24,694	26,196	17,592	17,534	17,748

<sup>&</sup>lt;sup>1</sup> This table provides the amount of assets securitized by CIBC as originator. Related impaired and other past due loans and the net write-offs on the securitized assets (which are not recognized on CIBC's consolidated balance sheet) are also included in the table.



<sup>&</sup>lt;sup>2</sup> Includes insured and uninsured residential mortgages.

<sup>&</sup>lt;sup>3</sup> Other past due loans are loans with repayment of principal and payment of interest overdue for over 90 days.

<sup>&</sup>lt;sup>4</sup> Includes insured amount of \$244 million (Q2/11: \$248 million).

N/A - we are required to hold regulatory capital for the underlying securitized credit card receivables as if they had remained on our consolidated balance sheet.

# SECURITIZATION EXPOSURES - RISK WEIGHTED ASSETS AND CAPITAL CHARGES (IRB APPROACH)

(\$ millions)		Q3/11			Q2/11		Q1/11			
		Q3/11			Q2/11		<u>Q</u> 1/11			
	EAD <sup>1</sup>	RWA	Capital charge	EAD <sup>1</sup>	RWA	Capital charge	EAD	RWA	Capital charge	
Risk ratings <sup>2</sup>										
AAA to BBB-	13,672	1,543	123	15,588	1,618	129	17,398	1,839	147	
BB+ to BB-	10	44	4	10	47	4	9	38	3	
Unrated	8,000	596	48	8,001	622	50	7,586	579	46	
	21,682	2,183	175	23,599	2,287	183	24,993	2,456	196	
Deduction from capital										
Tier 1										
Accumulated gain on sale <sup>3</sup>	58	-	58	62	-	62	65	-	65	
Tier 1 and 2										
Rated below BB-	165	-	165	485	-	485	552	-	552	
Other unrated exposure <sup>4</sup>	79	-	79	83	-	83	91	-	91	
	302	-	302	630	_	630	708	-	708	

(\$ millions)		04/40			02/40			Q2/10			
		Q4/10			Q3/10			Q2/10	1		
	EAD	RWA	Capital charge	EAD	RWA	Capital charge	EAD	RWA	Capital charge		
Risk ratings <sup>2</sup>											
AAA to BBB-	16,255	1,685	135	16,391	1,833	147	16,760	1,941	155		
BB+ to BB-	9	39	3	9	37	3	117	379	30		
Unrated	188	37	3	253	71	6	269	118	10		
	16,452	1,761	141	16,653	1,941	156	17,146	2,438	195		
Deduction from capital											
Tier 1											
Accumulated gain on sale <sup>3</sup>	58	-	58	58	-	58	58	-	58		
Tier 1 and 2											
Rated below BB-	484	-	484	330	-	330	126	-	126		
Other unrated exposure <sup>4</sup>	120	-	120	101	_	101	85	-	85		
	662	-	662	489	-	489	269	-	269		

<sup>&</sup>lt;sup>1</sup> Net of financial collateral \$410 million (Q2/11: \$465 million).

<sup>&</sup>lt;sup>4</sup> Pertains to cash account that is a first loss protection for residential mortgages securitized, unrated credit exposures, and securities.



<sup>&</sup>lt;sup>2</sup> Includes originator and investor interests.

<sup>&</sup>lt;sup>3</sup> Comprises accumulated gain on sale on residential mortgages and credit card loans.

## Advanced Internal Rating Based (AIRB) approach for credit risk

Internal models based on historical experience of key risk assumptions are used to compute the capital requirements under the Basel II framework.

## Advanced Measurement Approach (AMA) for operational risk

The capital charge for operational risk is calculated based on internal risk measurement models, using a combination of quantitative and qualitative risk measurement techniques under the Basel II framework.

#### **Business and government portfolios**

In Basel II credit risk exposure reporting, a category of exposures that includes lending to businesses and governments, where the primary basis of adjudication relies on the determination and assignment of an appropriate risk rating, that reflects the credit risk of the exposure.

#### Corporate exposures

In Basel II credit risk exposure reporting, direct credit risk exposures to corporations, partnerships and proprietorships, and exposures guaranteed by those entities.

#### Credit risk

Risk of financial loss due to a borrower or counterparty failing to meet its obligations in accordance with agreed terms.

#### Drawn exposure

In Basel II credit risk exposure reporting, the amount of credit risk exposure resulting from loans already advanced to the customer.

## Exposure at default (EAD)

In Basel II credit risk exposure reporting, an estimate of the amount of exposure to a customer at the event of, and at the time of, default.

#### Internal Models Approach (IMA) for market risk

Internal models are used to calculate the regulatory capital requirement CIBC must meet for specific risks and general market risks.

#### Internal Ratings Based approach for securitization exposures

The computation of capital charge is based on risk-weights that are mapped from internal ratings.

### Loss given default (LGD)

An estimate of the amount of exposure to a customer that will not be recovered following a default by that customer, expressed as a percentage of the exposure at default.

#### Operational risk

The risk of loss resulting from inadequate or failed internal processes, systems, or from human error or external events.

#### Probability of default (PD)

An estimate of the likelihood of default for any particular customer, which occurs, when that customer is not able to repay its obligations as they become contractually due.

## Qualifying revolving retail

In Basel II credit risk exposure reporting, this exposure class includes credit cards, unsecured lines of credit and overdraft protection products extended to individuals (except in case of Standardized approach).

#### Real estate secured and personal lending

In Basel II credit risk exposure reporting, this exposure class includes residential mortgages and home equity lines of credit extended to individuals.

#### Regulatory capital

In Basel II, regulatory capital comprises Tier 1 and Tier 2 capital as defined by OSFI's Capital Adequacy Regulations. Tier 1 capital comprises common shares excluding short trading positions in our own shares, retained earnings, preferred shares, innovative Tier 1 notes, non-controlling interests, contributed surplus, and foreign currency translation adjustments. Goodwill and gain on sale of applicable securitized assets is deducted from Tier 1 capital. Tier 2 capital comprises subordinated debt and eligible general allowance. Both Tier 1 and Tier 2 capital are subject to certain other deductions on a 50/50 basis, with the exception of investment in insurance activities which continues to be deducted 100% from Tier 2 capital in accordance with OSFI's transition rules.

#### Retail portfolios

In Basel II credit risk exposure reporting, a category of exposures that includes primarily personal but also small business lending, where the primary basis of adjudication relies on credit scoring models.

### Risk-weighted assets

In Basel II AIRB approach, RWAs are calculated according to the mathematical formulae utilizing PDs, LGDs, and EADs and in some cases, maturity adjustments. Under the Basel II standardized approach, RWAs are calculated by applying the weighting factors specified in the OSFI guidelines to on-and off-balance sheet exposures. Risk-weighted assets for market risk in the trading portfolio are statistically estimated based on models approved by OSFI.

#### Securitization

The process of selling assets (normally financial assets such as loans, leases, trade receivables, credit card receivables or mortgages) to trusts or other special purpose entities (SPEs). An SPE normally issues securities or other form of interests to investors and/or the asset transferor, and the SPE uses the proceeds of the issue of securities to purchase the transferred assets. The SPE will generally use the cash flows generated by the assets to meet the obligations under the securities or other interests issued by the SPE, which may carry a number of different risk profiles.

## Sovereign exposures

In Basel II credit risk exposure reporting, direct credit risk exposures to governments, central banks and certain public sector entities, and exposures guaranteed by those entities.

## Standardized approach for credit risk

In Basel II, applied to exposures where sufficient information to allow for the AIRB approach for credit risk is not available. Credit risk capital requirements are calculated based on a standardized set of risk-weights as prescribed by the regulator. The standardized risk-weights are based on external credit assessment, where available, and other risk-related factors, including exposure asset class, collateral, etc.

### Tier 1 and total capital ratios

Tier 1 and total regulatory capital, divided by risk-weighted assets, based on guidelines set by OSFI, based on Bank for International Settlements standards.

