

> Supplementary Financial Information Q1
> For the period ended
> January 31, 2011

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http://www.cibc.com/ca/pdf/investor/q111financials.pdf

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Ext-GAAP
Reconciliation of non-GAAP to GAAP measure
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## External reporting changes

## First quarter

During the quarter, general allowance for credit losses related to FirstCaribbean Internationa Bank, previously reported within CIBC Retail Markets, has been included within Corporate and Other. Prior period information was restated

## Non-GAAP measures

We use a number of financial measures to assess the performance of our business lines. Some measures are calculated in accordance with GAAP, while other measures do not have a standardized meaning under GAAP and, accordingly, these measures, described below, may not be comparable to similar measures used by other companies. Investors may find these non-GAAP financial measures useful in analyzing financial performance.

This document references the following non-GAAP measures

## Net interest income, taxable equivalent basis

We evaluate net interest income on an equivalent before-tax basis. In order to arrive at the taxable equivalent basis (TEB) amount, we gross up tax-exempt income on certain securities to the equivalent level that would have incurred tax at the statutory rate. Meanwhile the corresponding entry is made in the income tax expense. This measure enables comparability of net interest income arising from both taxable and tax-exempt sources. Net interest income (TEB) is used to calculate the efficiency ratio (TEB) and trading income (TEB). We believe these measures permit uniform measurement, which may enable users of our financial information to make comparisons more readily.

## Economic capital

Economic capital provides the financial framework to evaluate the returns of each business line, commensurate with the risk taken.

Economic capital is an estimate of the amount of equity capital required by the businesses to absorb losses consistent with our targeted risk rating over a one year horizon. It includes credit, market, perational and strategic risk capital. The economic capital methodologies that we employ quantify the level of inherent risk within our products, clients, and business lines, as required. The difference between our total equity capital and economic capital is held in Corporate and Other
There is no comparable GAAP measure for economic capital.

## Economic profit

Net income, adjusted for a charge on capital, determines economic profit. This measures the return Net income, adjusted for a charge on capital, determines economic profit. This measures the return generated by each business line in excess of our cost of capital
information to identify relative contributions to shareholder value.

Reconciliation of net income to economic profit is provided with segmented information on pages 6 to 7.

## Segmented return on equity (ROE)

We use return on equity (ROE) on a segmented basis as one of the measures for performance evaluation and resource allocation decisions. While ROE for total CIBC provides a measure of return on common equity, ROE on a segmented basis provides a similar metric related to the capital allocated to the segments. We use economic capital to calculate ROE on a segmented basis. As a result, segmented ROE is a non-GAAP measure

## EPS and efficiency ratio on cash basis

Cash basis measures are calculated by adjusting the amortization of other intangible assets to net income and non-interest expenses. Management believes these measures permit uniform measurement, which enables users of our financial information to make comparisons more readily.

## Tangible common equity

Tangible common equity (TCE) comprises the sum of common share capital excluding short trading positions in our own shares, retained earnings, contributed surplus, non-controlling interests, and accumulated other comprehensive income, less goodwill and intangible assets other than software. The TCE ratio is calculated by dividing TCE by risk-weighted assets.

## Reconciliation of non-GAAP to GAAP measures

The table on the following page provides a reconciliation of non-GAAP to GAAP measures

## RECONCILIATION OF NON-GAAP TO GAAP MEASURES

|  | Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | $\begin{array}{r} 2010 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2009 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common share information Per share (\$) |  |  |  |  |  |  |  |  |  |  |  |
| Basic earnings (loss) | 1.92 | 1.17 | 1.54 | 1.60 | 1.59 | 1.57 | 1.02 | (0.24) | 0.29 | 5.89 | 2.65 |
| Add: effect of non-cash items | 0.03 | 0.02 | 0.01 | 0.01 | 0.02 | 0.02 | 0.02 | 0.03 | 0.03 | 0.07 | 0.09 |
| Cash basic earnings (loss) | 1.95 | 1.19 | 1.55 | 1.61 | 1.61 | 1.59 | 1.04 | (0.21) | 0.32 | 5.96 | 2.74 |
| Diluted earnings (loss) ${ }^{1}$ | 1.92 | 1.17 | 1.53 | 1.59 | 1.58 | 1.56 | 1.02 | (0.24) | 0.29 | 5.87 | 2.65 |
| Add: effect of non-cash items | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | 0.03 | 0.02 | 0.03 | 0.02 | 0.08 | 0.08 |
| Cash diluted earnings (loss) ${ }^{1}$ | 1.94 | 1.19 | 1.55 | 1.61 | 1.60 | 1.59 | 1.04 | (0.21) | 0.31 | 5.95 | 2.73 |
| Financial measures <br> Total revenue (\$ millions) | 3,101 | 3,254 | 2,849 | 2,921 | 3,061 | 2,888 | 2,857 | 2,161 | 2,022 | 12,085 | 9,928 |
| Add: adjustment for TEB | 39 | 26 | 11 | 8 | 8 | 7 | 6 | 14 | 15 | 53 | 42 |
| Revenue (TEB) | 3,140 | 3,280 | 2,860 | 2,929 | 3,069 | 2,895 | 2,863 | 2,175 | 2,037 | 12,138 | 9,970 |
| Non-interest expenses | 1,822 | 1,860 | 1,741 | 1,678 | 1,748 | 1,669 | 1,699 | 1,639 | 1,653 | 7,027 | 6,660 |
| Less: amortization of other intangible assets | 11 | 11 | 9 | 9 | 10 | 10 | 10 | 12 | 11 | 39 | 43 |
| Non-interest expenses - cash basis | 1,811 | 1,849 | 1,732 | 1,669 | 1,738 | 1,659 | 1,689 | 1,627 | 1,642 | 6,988 | 6,617 |
| Cash efficiency ratio (TEB) | 57.7\% | 56.4\% | 60.6\% | 57.0\% | 56.6\% | 57.3\% | 59.0\% | 74.9\% | 80.6\% | 57.6\% | 66.4\% |

[^0]FINANCIAL HIGHLIGHTS


CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS

| (\$ millions) | Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | $\begin{array}{r} 2010 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2009 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | 1,610 | 1,645 | 1,548 | 1,497 | 1,514 | 1,419 | 1,369 | 1,273 | 1,333 | 6,204 | 5,394 |
| Non-interest income | 1,491 | 1,609 | 1,301 | 1,424 | 1,547 | 1,469 | 1,488 | 888 | 689 | 5,881 | 4,534 |
| Total revenue | 3,101 | 3,254 | 2,849 | 2,921 | 3,061 | 2,888 | 2,857 | 2,161 | 2,022 | 12,085 | 9,928 |
| Provision for credit losses | 209 | 150 | 221 | 316 | 359 | 424 | 547 | 394 | 284 | 1,046 | 1,649 |
| Non-interest expenses | 1,822 | 1,860 | 1,741 | 1,678 | 1,748 | 1,669 | 1,699 | 1,639 | 1,653 | 7,027 | 6,660 |
| Income before income taxes and non-controlling interests | 1,070 | 1,244 | 887 | 927 | 954 | 795 | 611 | 128 | 85 | 4,012 | 1,619 |
| Income tax expense (benefit) | 268 | 742 | 244 | 261 | 286 | 145 | 172 | 174 | (67) | 1,533 | 424 |
|  | 802 | 502 | 643 | 666 | 668 | 650 | 439 | (46) | 152 | 2,479 | 1,195 |
| Non-controlling interests | 3 | 2 | 3 | 6 | 16 | 6 | 5 | 5 | 5 | 27 | 21 |
| Net income (loss) | 799 | 500 | 640 | 660 | 652 | 644 | 434 | (51) | 147 | 2,452 | 1,174 |
| Dividends on preferred shares | 42 | 42 | 42 | 43 | 42 | 43 | 44 | 39 | 36 | 169 | 162 |
| Net income (loss) applicable to common shares | 757 | 458 | 598 | 617 | 610 | 601 | 390 | (90) | 111 | 2,283 | 1,012 |

## CASH MEASURES ${ }^{1}$

| Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | $\begin{array}{r} 2010 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2009 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 757 | 458 | 598 | 617 | 610 | 601 | 390 | (90) | 111 | 2,283 | 1,012 |
| 9 | 8 | 7 | 7 | 8 | 8 | 7 | 9 | 9 | 30 | 33 |
| 766 | 466 | 605 | 624 | 618 | 609 | 397 | (81) | 120 | 2,313 | 1,045 |
| 12,870 | 12,400 | 11,994 | 11,415 | 11,269 | 10,718 | 10,601 | 10,644 | 10,960 | 11,772 | 10,731 |
| 393,193 | 391,055 | 388,815 | 386,865 | 384,442 | 382,793 | 381,584 | 381,410 | 380,911 | 387,802 | 381,677 |
| 394,195 | 392,063 | 389,672 | 387,865 | 385,598 | 383,987 | 382,556 | 381,779 | 381,424 | 388,807 | 382,442 |
| \$1.95 | \$1.19 | \$1.55 | \$1.61 | \$1.61 | \$1.59 | \$1.04 | \$(0.21) | \$0.32 | \$5.96 | \$2.74 |
| \$1.94 | \$1.19 | \$1.55 | \$1.61 | \$1.60 | \$1.59 | \$1.04 | \$(0.21) | \$0.31 | \$5.95 | \$2.73 |

[^1]NET INTEREST INCOME
(\$ millions)

| Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |



| NON-INTEREST INCOME |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | $\begin{array}{r} \hline 2010 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2009 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| Underwriting and advisory fees | 162 | 87 | 108 | 87 | 144 | 132 | 132 | 112 | 102 | 426 | 478 |
| Deposit and payment fees | 186 | 188 | 194 | 184 | 190 | 193 | 199 | 188 | 193 | 756 | 773 |
| Credit fees | 92 | 90 | 87 | 77 | 87 | 85 | 87 | 72 | 60 | 341 | 304 |
| Card fees | 56 | 62 | 72 | 83 | 87 | 68 | 80 | 85 | 95 | 304 | 328 |
| Investment management and custodial fees | 119 | 115 | 117 | 117 | 110 | 112 | 103 | 96 | 108 | 459 | 419 |
| Mutual fund fees | 207 | 195 | 188 | 185 | 183 | 175 | 166 | 158 | 159 | 751 | 658 |
| Insurance fees, net of claims | 79 | 72 | 72 | 66 | 67 | 63 | 69 | 60 | 66 | 277 | 258 |
| Commissions on securities transactions | 139 | 125 | 108 | 120 | 121 | 124 | 122 | 106 | 120 | 474 | 472 |
| Trading revenue | 53 | 8 | 84 | 178 | 333 | 301 | 328 | (440) | (720) | 603 | (531) |
| Available-for-sale securities gains (losses), net | 64 | 119 | 123 | 65 | 93 | 42 | 25 | 60 | 148 | 400 | 275 |
| FVO revenue ${ }^{1}$ | (98) | (184) | (146) | (88) | (205) | (155) | 25 | 53 | 44 | (623) | (33) |
| Income from securitized assets | 215 | 210 | 150 | 120 | 151 | 149 | 113 | 137 | 119 | 631 | 518 |
| Foreign exchange other than trading ${ }^{2}$ | 70 | 452 | 88 | 65 | 78 | 63 | 73 | 243 | 117 | 683 | 496 |
| Other | 147 | 70 | 56 | 165 | 108 | 117 | (34) | (42) | 78 | 399 | 119 |
| Total non-interest income | 1,491 | 1,609 | 1,301 | 1,424 | 1,547 | 1,469 | 1,488 | 888 | 689 | 5,881 | 4,534 |

${ }^{1}$ Represents revenue from financial instruments designated at fair value and related hedges.

 operations, if any.

## (\$ millions)



[^2]
## SEGMENTED INFORMATION

## CIBC has two strategic business lines

 business and wealth management clients in Canada and the Caribbean, as well as investment management services globally to retail and institutional clients in Hong Kong, Singapore and the Caribbean.
 and in key markets around the world

 retained within Corporate and Other. The remaining revenue and expenses are generally allocated to the SBUs.

| (\$ millions) | Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | $\begin{array}{r} 2010 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} 2009 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |
| CIBC Retail Markets ${ }^{1}$ | 627 | 583 | 600 | 487 | 527 | 464 | 416 | 436 | 578 | 2,197 | 1,894 |
| Wholesale Banking | 136 | (56) | 25 | 189 | 184 | 160 | 90 | (345) | (377) | 342 | (472) |
| Corporate and Other ${ }^{1}$ | 36 | (27) | 15 | (16) | (59) | 20 | (72) | (142) | (54) | (87) | (248) |
| Net income (loss) | 799 | 500 | 640 | 660 | 652 | 644 | 434 | (51) | 147 | 2,452 | 1,174 |

[^3]SEGMENTED INFORMATION - CIBC RETAIL MARKETS

| (\$ millions) |
| :---: |
| Financial results <br> Personal banking |
|  |  |
|  |
| Wealth management |
| FirstCaribbean |
| Other |
| Total revenue |
| Provision for credit losses ${ }^{11}$ |
| Non-interest expenses |
| Income before taxes and non-controlling interests ${ }^{\text {1 }}$ |
| Income tax expense ${ }^{1}$ |
| Non-controlling interests |
| Net income ${ }^{1}$ |
| Total revenue |
| Net interest income |
| Non-interest income |
| Intersegment revenue |
| Average balances Loans and acceptances |
|  |  |
|  |
| Common equity |
| Financial measures |
| Efficiency ratio |
| Cash efficiency ratio ${ }^{3}$ |
| Return on equity ${ }^{\text {1,3,3}}$ |
| Net income ${ }^{\text {1 }}$ |
| Charge for economic capital ${ }^{3}$ |
| Economic profit ${ }^{\text {T, }}$ |
| Other information |
| Residential mortgages administered |
| Card loans administered |
| Number of branches - Canada |
| Number of branches - Caribbean |
| Number of pavilions (President's Choice Financial) |
| Number of ABMs - Canada |
| Number of ABMs - Caribbean |
| Full-time equivalent employees |
| Assets under administration ${ }^{4}$ Individuals |
| Instiutions |
| Retail mutual funds |
| Assets under management ${ }^{4}$ Individuals |
| Institutions |
| Retail mutual funds |


| Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,682 | 1,653 | 1,605 | 1,554 | 1,601 | 1,562 | 1,518 | 1,398 | 1,454 |
| 348 | 355 | 350 | 324 | 331 | 334 | 332 | 301 | 315 |
| 393 | 355 | 336 | 345 | 346 | 337 | 318 | 297 | 323 |
| 129 | 127 | 141 | 165 | 157 | 160 | 169 | 204 | 180 |
| (16) | (10) | 40 | (54) | (33) | (37) | (19) | 23 | 103 |
| 2,536 | 2,480 | 2,472 | 2,334 | 2,402 | 2,356 | 2,318 | 2,223 | 2,375 |
| 275 | 242 | 303 | 333 | 367 | 367 | 417 | 323 | 276 |
| 2,261 | 2,238 | 2,169 | 2,001 | 2,035 | 1,989 | 1,901 | 1,900 | 2,099 |
| 1,413 | 1,425 | 1,352 | 1,330 | 1,314 | 1,338 | 1,310 | 1,289 | 1,291 |
| 848 | 813 | 817 | 671 | 721 | 651 | 591 | 611 | 808 |
| 218 | 228 | 214 | 179 | 189 | 181 | 170 | 170 | 225 |
| 3 | 2 | 3 | 5 | 5 | 6 | 5 | 5 | 5 |
| 627 | 583 | 600 | 487 | 527 | 464 | 416 | 436 | 578 |
| 1,596 | 1,596 | 1,515 | 1,440 | 1,507 | 1,493 | 1,441 | 1,212 | 1,258 |
| 940 | 884 | 957 | 894 | 895 | 863 | 877 | 1,010 | 1,116 |
| - | - | - | - | - | - | - | 1 | 1 |
| 2,536 | 2,480 | 2,472 | 2,334 | 2,402 | 2,356 | 2,318 | 2,223 | 2,375 |


| 2010 | 2009 |
| ---: | ---: |
| 12 M | 12 M |


|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 2 1 , 8 5 9}$ | 219,446 | 215,173 | 210,864 | 209,624 | 208,406 | 206,512 | 206,522 | 206,044 |
| $\mathbf{2 3 3 , 2 6 0}$ | 229,290 | 221,506 | 212,030 | 21,679 | 206,396 | 204,775 | 208,352 | 217,469 |
| $\mathbf{5 , 2 3 4}$ | 4,998 | 5,029 | 5,013 | 4,794 | 4,712 | 4,728 | 4,774 | 4,862 |


|  |  |
| ---: | ---: |
| 213,801 | 206,874 |
| 21,437 | 209,256 |
| 4,959 | 4,769 |


|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{5 5 . 7 \%}$ | $57.5 \%$ | $54.7 \%$ | $57.0 \%$ | $54.7 \%$ | $56.8 \%$ | $56.6 \%$ | $58.0 \%$ | $54.4 \%$ |
| $\mathbf{5 5 . 4 \%}$ | $57.1 \%$ | $54.4 \%$ | $56.7 \%$ | $54.4 \%$ | $56.5 \%$ | $56.2 \%$ | $57.6 \%$ | $54.0 \%$ |
| $\mathbf{4 6 . 2 \%}$ | $44.9 \%$ | $45.9 \%$ | $38.3 \%$ | $42.2 \%$ | $37.5 \%$ | $33.2 \%$ | $35.9 \%$ | $45.9 \%$ |
| $\mathbf{6 2 7}$ | 583 | 600 | 487 | 527 | 464 | 416 | 436 | 578 |
| $\mathbf{( 1 8 3 )}$ | $(176)$ | $(179)$ | $(176)$ | $(173)$ | $(169)$ | $(171)$ | $(165)$ | $(168)$ |
| $\mathbf{4 4 4}$ | 407 | 421 | 311 | 354 | 295 | 245 | 271 | 410 |


|  |  |
| ---: | :---: |
| $56.0 \%$ | $56.4 \%$ |
| $55.7 \%$ | $56.0 \%$ |
| $42.9 \%$ | $38.2 \%$ |
| 2,197 | 1,894 |
| $(704)$ | $(673)$ |
| 1,493 | 1,221 |

[^4]SEGMENTED INFORMATION - WHOLESALE BANKING

| (\$ millions) | Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | $\begin{array}{r} \hline 2010 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2009 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |
| Capital markets | 304 | 218 | 241 | 275 | 277 | 261 | 336 | 336 | 332 | 1,011 | 1,265 |
| Corporate and investment banking | 196 | 136 | 146 | 132 | 212 | 161 | 232 | 211 | 171 | 626 | 775 |
| Other | 10 | (90) | (61) | 149 | 132 | 88 | (10) | (746) | (818) | 130 | $(1,486)$ |
| Total revenue (TEB) ${ }^{1}$ | 510 | 264 | 326 | 556 | 621 | 510 | 558 | (199) | (315) | 1,767 | 554 |
| TEB adjustment ${ }^{1}$ | 39 | 26 | 11 | 8 | 8 | 7 | 6 | 14 | 15 | 53 | 42 |
| Total revenue | 471 | 238 | 315 | 548 | 613 | 503 | 552 | (213) | (330) | 1,714 | 512 |
| Provision for (reversal of) credit losses | (2) | 8 | 29 | 27 | 24 | 82 | 129 | 18 | (11) | 88 | 218 |
|  | 473 | 230 | 286 | 521 | 589 | 421 | 423 | (231) | (319) | 1,626 | 294 |
| Non-interest expenses | 303 | 327 | 258 | 244 | 318 | 245 | 272 | 262 | 281 | 1,147 | 1,060 |
| Income (loss) before taxes and non-controlling interests | 170 | (97) | 28 | 277 | 271 | 176 | 151 | (493) | (600) | 479 | (766) |
| Income tax expense (benefit) | 34 | (41) | 3 | 87 | 76 | 16 | 61 | (148) | (223) | 125 | (294) |
| Non-controlling interests | - | - | - | 1 | 11 | - | - | - | - | 12 | - |
| Net income (loss) | 136 | (56) | 25 | 189 | 184 | 160 | 90 | (345) | (377) | 342 | (472) |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 180 | 187 | 145 | 172 | 147 | 89 | 89 | 144 | 108 | 651 | 430 |
| Non-interest income | 291 | 51 | 170 | 376 | 466 | 414 | 463 | (357) | (438) | 1,063 | 82 |
|  | 471 | 238 | 315 | 548 | 613 | 503 | 552 | (213) | (330) | 1,714 | 512 |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |
| Loans and acceptances | 16,738 | 16,520 | 16,594 | 17,624 | 19,459 | 17,477 | 19,293 | 22,678 | 22,321 | 17,549 | 20,424 |
| Trading securities | 26,974 | 22,006 | 17,318 | 14,673 | 14,144 | 13,054 | 12,155 | 13,424 | 17,770 | 17,055 | 13,587 |
| Deposits | 13,454 | 11,529 | 10,273 | 8,682 | 9,302 | 8,510 | 9,825 | 11,040 | 12,833 | 9,957 | 10,023 |
| Common equity | 1,769 | 1,745 | 1,733 | 1,727 | 1,966 | 2,137 | 2,334 | 2,673 | 2,734 | 1,794 | 2,466 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 64.3\% | $\mathrm{n} / \mathrm{m}$ | 81.4\% | 44.5\% | 52.0\% | 48.7\% | 49.2\% | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | 66.9\% | $\mathrm{n} / \mathrm{m}$ |
| Cash efficiency ratio (TEB) ${ }^{1}$ | 59.3\% | $\mathrm{n} / \mathrm{m}$ | 78.9\% | 43.9\% | 51.2\% | 47.9\% | 48.6\% | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | 64.9\% | $\mathrm{n} / \mathrm{m}$ |
| Return on equity ${ }^{1}$ | 29.1\% | (14.1)\% | 4.4\% | 43.3\% | 35.7\% | 28.2\% | 13.8\% | (54.5)\% | (56.1)\% | 17.6\% | (20.6)\% |
| Net income (loss) | 136 | (56) | 25 | 189 | 184 | 160 | 90 | (345) | (377) | 342 | (472) |
| Charge for economic capital ${ }^{1}$ | (62) | (61) | (61) | (61) | (71) | (76) | (83) | (93) | (95) | (254) | (347) |
| Economic profit (loss) ${ }^{1}$ | 74 | (117) | (36) | 128 | 113 | 84 |  | (438) | (472) | 88 | (819) |
| Other information <br> Full-time equivalent employees | 1,149 | 1,159 | 1,134 | 1,068 | 1,050 | 1,077 | 1,108 | 1,098 | 1,106 | 1,159 | 1,077 |

[^5]$n / m-n o t$ meaningful

## SEGMENTED INFORMATION - CORPORATE AND OTHER

| (\$ millions) | Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | $\begin{array}{r} 2010 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2009 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue | 94 | 536 | 62 | 39 | 46 | 29 | (13) | 151 | (23) | 683 | 144 |
| (Reversal of) provision for credit losses ${ }^{1}$ | (64) | (100) | (111) | (44) | (32) | (25) | 1 | 53 | 19 | (287) | 48 |
|  | 158 | 636 | 173 | 83 | 78 | 54 | (14) | 98 | (42) | 970 | 96 |
| Non-interest expenses | 106 | 108 | 131 | 104 | 116 | 86 | 117 | 88 | 81 | 459 | 372 |
| Income (loss) before taxes ${ }^{1}$ | 52 | 528 | 42 | (21) | (38) | (32) | (131) | 10 | (123) | 511 | (276) |
| Income tax expense (benefit) ${ }^{1}$ | 16 | 555 | 27 | (5) | 21 | (52) | (59) | 152 | (69) | 598 | (28) |
| Net income (loss) ${ }^{1}$ | 36 | (27) | 15 | (16) | (59) | 20 | (72) | (142) | (54) | (87) | (248) |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |
| ..... Net interest expense | (166) | (138) | (112) | (115) | (140) | (163) | (161) | (83) | (33) | (505) | (440) |
| Non-interest income | 260 | 674 | 174 | 154 | 186 | 192 | 148 | 235 | 11 | 1,188 | 586 |
| Intersegment revenue | - | - | - | - | - | - | - | (1) | (1) | - | (2) |
|  | 94 | 536 | 62 | 39 | 46 | 29 | (13) | 151 | (23) | 683 | 144 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Other information |  |  |  |  |  |  |  |  |  |  |  |
| Full-time equivalent employees | 11,832 | 12,089 | 12,334 | 12,006 | 11,836 | 11,943 | 12,044 | 11,972 | 12,118 | 12,089 | 11,943 |

${ }^{1}$ Prior period information has been restated to conform to the presentation of the current period. See External reporting changes section for additional details.

| Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | | 2010 |
| :---: | :---: |
| $12 M$ | | 2009 |
| ---: |
| $12 M$ |

Trading income ${ }^{1}$
Net interest income (TEB) ${ }^{2,3}$
Non-interest income ${ }^{2}$
Total trading income (TEB) ${ }^{3}$
TEB adjustment ${ }^{3}$
Total trading income (loss)
Trading income as a \% of total revenue
Trading income (TEB) as a $\%$ of total revenue ${ }^{3}$

| 125 | 104 | 56 | 54 | 53 | 66 | 30 | 61 | 118 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 53 | 8 | 84 | 178 | 333 | 301 | 328 | (440) | (720) |
| 178 | 112 | 140 | 232 | 386 | 367 | 358 | (379) | (602) |
| 39 | 26 | 9 | 7 | 7 | 6 | 5 | 12 | 15 |
| 139 | 86 | 131 | 225 | 379 | 361 | 353 | (391) | (617) |
| 4.5 \% | 2.6 \% | 4.6 \% | 7.7 \% | 12.4 \% | 12.5 \% | 12.4 \% | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ |
| 5.7 \% | 3.4 \% | 4.9 \% | 7.9 \% | 12.6 \% | 12.7 \% | 12.5 \% | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ |


|  |  |
| :---: | :---: |
| 267 | 275 |
| 603 | $(531)$ |
| 870 | $(256)$ |
| 49 | 38 |
| 821 | $(294)$ |
| $6.8 \%$ | $\mathrm{n} / \mathrm{m}$ |
| $7.2 \%$ | $\mathrm{n} / \mathrm{m}$ |


|  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest rates | 38 | 14 | 41 | 60 | 47 | 33 | 81 | 6 | 25 |
| Foreign exchange | 67 | 61 | 69 | 67 | 68 | 66 | 77 | 63 | 85 |
| Equities | 59 | 38 | 26 | 38 | 41 | 39 | 61 | 75 | 79 |
| Commodities | 8 | 6 | 10 | 5 | 12 | 9 | 10 | 15 | 10 |
| Structured credit and other | 6 | (7) | (6) | 62 | 218 | 220 | 129 | (538) | (801) |
| Total trading income (loss) (TEB) ${ }^{3}$ | 178 | 112 | 140 | 232 | 386 | 367 | 358 | (379) | (602) |
| TEB adjustment ${ }^{3}$ | 39 | 26 | 9 | 7 | 7 | 6 | 5 | 12 | 15 |
| Total trading income (loss) | 139 | 86 | 131 | 225 | 379 | 361 | 353 | (391) | (617) |


|  |  |
| :---: | :---: |
| 162 | 145 |
| 265 | 291 |
| 143 | 254 |
| 33 | 44 |
| 267 | $(990)$ |
| 870 | $(256)$ |
| 49 | 38 |
| 821 | $(294)$ |

## Foreign exchange revenue

Foreign exchange trading income

| 67 | 61 | 69 | 67 | 68 | 66 | 77 | 63 | 85 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 70 | 452 | 88 | 65 | 78 | 63 | 73 | 243 | 117 |
| 137 | 513 | 157 | 132 | 146 | 129 | 150 | 306 | 202 |


|  |  |
| :---: | :---: |
| 265 | 291 |
| 683 | 496 |
| 948 | 787 |

[^6]$\mathrm{n} / \mathrm{m}$ - not meaningful due to the trading loss.
(\$ millions)
ASSETS
Cash and non-interest-bearing deposits with banks
Interest-bearing deposits with banks

## Securities

Available-for-sale (AFS)
Designated at fair value (FVO)
Securities borrowed or purchased under resale agreements
Loans
Residential mortgages
Personal
Credit card
Business and government
Allowance for credit losses
Other
Derivative instruments
Customers' liability under acceptances
Land, buildings and equipment
Goodwill
Software and other intangible assets
Other assets
Total assets
LIABILITIES AND SHAREHOLDERS' EQUITY
Deposits
Personal
Demand
Notice
Fixed
Subtotal
Business and government
Bank
Other

Other
Derivative instruments

- Acceptances

Obligations related to securities sold short
Obligations related to securities lent or sold under repurchase agreements Other liabilities
Subordinated indebtedness
Preferred share liabilities
Non-controlling interests
Shareholders' equity
Preferred shares
Common shares
Contributed surplus
Retained earnings
Accumulated other comprehensive (loss) income
Total liabilities and shareholders' equity

| Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,639 | 2,190 | 2,023 | 1,563 | 1,917 | 1,812 | 1,852 | 2,068 | 1,333 |
| 19,276 | 9,862 | 12,390 | 6,373 | 6,373 | 5,195 | 5,043 | 6,233 | 8,309 |
| 31,906 | 28,557 | 20,838 | 17,839 | 18,823 | 15,110 | 14,391 | 13,477 | 16,357 |
| 27,900 | 26,621 | 38,037 | 30,416 | 37,290 | 40,160 | 39,672 | 36,446 | 36,007 |
| 22,269 | 22,430 | 18,761 | 18,739 | 19,931 | 22,306 | 23,509 | 29,352 | 21,798 |
| 41,011 | 37,342 | 32,084 | 39,466 | 32,497 | 32,751 | 31,029 | 32,674 | 33,253 |
| 94,045 | 93,568 | 96,049 | 93,942 | 89,605 | 86,152 | 83,550 | 75,926 | 85,658 |
| 34,223 | 34,335 | 34,000 | 34,177 | 34,059 | 33,869 | 33,471 | 33,211 | 32,493 |
| 10,567 | 12,127 | 11,601 | 12,379 | 12,122 | 11,808 | 11,134 | 10,618 | 10,461 |
| 40,221 | 38,582 | 38,001 | 38,239 | 39,296 | 37,343 | 37,260 | 42,397 | 44,881 |
| $(1,700)$ | $(1,720)$ | $(1,973)$ | $(2,002)$ | $(1,964)$ | $(1,960)$ | $(1,899)$ | $(1,693)$ | $(1,551)$ |
| 19,526 | 24,682 | 23,886 | 21,830 | 23,563 | 24,696 | 28,357 | 34,048 | 34,144 |
| 7,905 | 7,684 | 7,309 | 7,001 | 6,997 | 8,397 | 8,929 | 9,450 | 9,342 |
| 1,627 | 1,660 | 1,612 | 1,581 | 1,624 | 1,618 | 1,580 | 1,653 | 1,620 |
| 1,895 | 1,913 | 1,917 | 1,904 | 1,954 | 1,997 | 1,992 | 2,099 | 2,123 |
| 602 | 609 | 579 | 596 | 635 | 669 | 650 | 695 | 798 |
| 10,307 | 11,598 | 12,486 | 11,958 | 12,517 | 14,021 | 15,397 | 18,709 | 16,789 |
| 363,219 | 352,040 | 349,600 | 336,001 | 337,239 | 335,944 | 335,917 | 347,363 | 353,815 |
| 8,033 | 7,935 | 7,688 | 7,611 | 7,600 | 6,485 | 6,178 | 6,849 | 6,803 |
| 61,569 | 61,079 | 61,490 | 59,756 | 57,996 | 55,151 | 52,468 | 46,886 | 44,271 |
| 43,798 | 44,280 | 43,881 | 44,498 | 45,641 | 46,688 | 47,628 | 50,053 | 50,105 |
| 113,400 | 113,294 | 113,059 | 111,865 | 111,237 | 108,324 | 106,274 | 103,788 | 101,179 |
| 137,523 | 127,759 | 118,207 | 108,469 | 105,920 | 107,209 | 101,254 | 109,080 | 113,534 |
| 8,060 | 5,618 | 6,836 | 6,459 | 7,112 | 7,584 | 6,699 | 9,044 | 11,670 |
| 20,686 | 26,489 | 26,287 | 24,060 | 25,686 | 27,162 | 31,455 | 38,094 | 38,851 |
| 7,905 | 7,684 | 7,309 | 7,001 | 6,997 | 8,397 | 8,930 | 9,529 | 9,345 |
| 11,450 | 9,673 | 8,824 | 9,490 | 7,137 | 5,916 | 6,175 | 7,368 | 6,465 |
| 30,189 | 28,220 | 34,822 | 36,409 | 42,105 | 37,453 | 41,015 | 34,689 | 38,141 |
| 11,441 | 12,572 | 12,012 | 10,607 | 10,441 | 13,693 | 13,834 | 14,567 | 13,441 |
| 6,225 | 4,773 | 6,067 | 6,063 | 5,119 | 5,157 | 5,691 | 6,612 | 6,728 |
| - | - | 600 | 600 | 600 | 600 | 600 | 600 | 600 |
| 163 | 168 | 165 | 168 | 171 | 174 | 170 | 175 | 189 |
| 3,156 | 3,156 | 3,156 | 3,156 | 3,156 | 3,156 | 3,156 | 3,156 | 2,631 |
| 6,951 | 6,804 | 6,662 | 6,509 | 6,372 | 6,241 | 6,162 | 6,091 | 6,074 |
| 96 | 96 | 96 | 94 | 94 | 92 | 101 | 104 | 100 |
| 6,509 | 6,095 | 5,972 | 5,713 | 5,432 | 5,156 | 4,886 | 4,826 | 5,257 |
| (535) | (361) | (474) | (662) | (340) | (370) | (485) | (360) | (390) |
| 363,219 | 352,040 | 349,600 | 336,001 | 337,239 | 335,944 | 335,917 | 347,363 | 353,815 |

## BALANCE SHEET MEASURES

|  | Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal deposits to loans ratio | 63.9\% | 64.0\% | 63.6\% | 63.3\% | 64.3\% | 64.8\% | 65.0\% | 64.7\% | 58.8\% |
| Cash and deposits with banks to total assets | 5.8\% | 3.4\% | 4.1\% | 2.4\% | 2.5\% | 2.1\% | 2.1\% | 2.4\% | 2.7\% |
| Securities to total assets | 22.6\% | 22.0\% | 22.2\% | 19.9\% | 22.5\% | 23.1\% | 23.1\% | 22.8\% | 21.0\% |
| Average common shareholders' equity (\$ millions) | 12,870 | 12,400 | 11,994 | 11,415 | 11,269 | 10,718 | 10,601 | 10,644 | 10,960 |

## GOODWILL, SOFTWARE AND OTHER INTANGIBLE ASSETS

| (\$ millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 |
| Goodwill |  |  |  |  |  |  |  |  |  |
| Opening balance | 1,913 | 1,917 | 1,904 | 1,954 | 1,997 | 1,992 | 2,099 | 2,123 | 2,100 |
| Acquisitions | - | 3 | 2 | - | - | 2 | 1 | 7 | 3 |
| Dispositions | (1) | - | - | (1) | (31) ${ }^{1}$ | - | - | - | - |
| Other ${ }^{2}$ | (17) | (7) | 11 | (49) | (12) | 3 | (108) | (31) | 20 |
| Closing balance | 1,895 | 1,913 | 1,917 | 1,904 | 1,954 | 1,997 | 1,992 | 2,099 | 2,123 |
| Software |  |  |  |  |  |  |  |  |  |
| Opening balance | 253 | 260 | 270 | 291 | 302 | 275 | 285 | 374 | 385 |
| Changes, net of amortization ${ }^{2}$ | 5 | (7) | (10) | (21) | (11) | 27 | (10) | (89) | (11) |
| Closing balance | 258 | 253 | 260 | 270 | 291 | 302 | 275 | 285 | 374 |
| Other intangible assets |  |  |  |  |  |  |  |  |  |
| Opening balance | 356 | 319 | 326 | 344 | 367 | 375 | 410 | 424 | 427 |
| Acquisitions | 2 | 49 | - | - | - | - | - | 4 | 3 |
| Amortization | (11) | (11) | (9) | (9) | (10) | (10) | (10) | (12) | (11) |
| Other ${ }^{2}$ | (3) | (1) | 2 | (9) | (13) | 2 | (25) | (6) | 5 |
| Closing balance | 344 | 356 | 319 | 326 | 344 | 367 | 375 | 410 | 424 |
| Software and other intangible assets | 602 | 609 | 579 | 596 | 635 | 669 | 650 | 695 | 798 |

${ }^{1}$ Includes disposition of a consolidated U.S. investment.
${ }^{2}$ Includes foreign currency translation adjustments.

CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

| (\$ millions) | Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | $\begin{array}{r} \hline 2010 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2009 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Preferred shares |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 3,156 | 3,156 | 3,156 | 3,156 | 3,156 | 3,156 | 3,156 | 2,631 | 2,631 | 3,156 | 2,631 |
| Issue of preferred shares | - | - | - | - | - | - | - | 525 | - | - | 525 |
| Balance at end of period | 3,156 | 3,156 | 3,156 | 3,156 | 3,156 | 3,156 | 3,156 | 3,156 | 2,631 | 3,156 | 3,156 |
| Common shares |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 6,804 | 6,662 | 6,509 | 6,372 | 6,241 | 6,162 | 6,091 | 6,074 | 6,063 | 6,241 | 6,063 |
| Issue of common shares | 147 | 145 | 150 | 137 | 131 | 79 | 71 | 16 | 12 | 563 | 178 |
| Treasury shares ${ }^{1}$ | - | (3) | 3 | - | - | - | - | 1 | (1) | - | - |
| Balance at end of period | 6,951 | 6,804 | 6,662 | 6,509 | 6,372 | 6,241 | 6,162 | 6,091 | 6,074 | 6,804 | 6,241 |
| Contributed surplus |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 96 | 96 | 94 | 94 | 92 | 101 | 104 | 100 | 96 | 92 | 96 |
| Stock option expense | 2 | 3 | 2 | 3 | 3 | 2 | 3 | 3 | 4 | 11 | 12 |
| Stock options exercised | (2) | (2) | - | (1) | (1) | - | (1) | - | - | (4) | (1) |
| Net (discount) premium on treasury shares | - | - | - | (1) | - | (3) | (1) | 1 | 1 | (1) | (2) |
| Other | - | (1) | - | (1) | - | (8) | (4) | - | (1) | (2) | (13) |
| Balance at end of period | 96 | 96 | 96 | 94 | 94 | 92 | 101 | 104 | 100 | 96 | 92 |
| Retained earnings |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period, as previously reported | 6,095 | 5,972 | 5,713 | 5,432 | 5,156 | 4,886 | 4,826 | 5,257 | 5,483 | 5,156 | 5,483 |
| Adoption of new accounting policies | - | - | - | - | - | - | - | - | (6) ${ }^{2}$ | - | (6) ${ }^{2}$ |
| Balance at beginning of period, as restated | 6,095 | 5,972 | 5,713 | 5,432 | 5,156 | 4,886 | 4,826 | 5,257 | 5,477 | 5,156 | 5,477 |
| Net income (loss) | 799 | 500 | 640 | 660 | 652 | 644 | 434 | (51) | 147 | 2,452 | 1,174 |
| Dividends |  |  |  |  |  |  |  |  |  |  |  |
| Preferred | (42) | (42) | (42) | (43) | (42) | (43) | (44) | (39) | (36) | (169) | (162) |
| Common | (342) | (341) | (338) | (336) | (335) | (333) | (332) | (331) | (332) | $(1,350)$ | $(1,328)$ |
| Other | (1) | 6 | (1) | - | 1 | 2 | 2 | (10) | 1 | 6 | (5) |
| Balance at end of period | 6,509 | 6,095 | 5,972 | 5,713 | 5,432 | 5,156 | 4,886 | 4,826 | 5,257 | 6,095 | 5,156 |
| Accumulated other comprehensive income, net of tax |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | (361) | (474) | (662) | (340) | (370) | (485) | (360) | (390) | (442) | (370) | (442) |
| Other comprehensive income (loss) (OCI) | (174) | 113 | 188 | (322) | 30 | 115 | (125) | 30 | 52 | 9 | 72 |
| Balance at end of period | (535) | (361) | (474) | (662) | (340) | (370) | (485) | (360) | (390) | (361) | (370) |
| Shareholders' equity at end of period | 16,177 | 15,790 | 15,412 | 14,810 | 14,714 | 14,275 | 13,820 | 13,817 | 13,672 | 15,790 | 14,275 |

${ }_{2}^{1}$ Assets and liabilities in the form of CIBC common shares, held within certain compensation trusts, have been offset (January 31, 2011: $\$ 16$ million; October 31, 2010: $\$ 75$ million) within treasury shares.
${ }^{2}$ Represents the impact of changing the measurement date for employee future benefits.

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

| (\$ millions) | Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | $\begin{array}{r} 2010 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2009 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income (loss) | 799 | 500 | 640 | 660 | 652 | 644 | 434 | (51) | 147 | 2,452 | 1,174 |
| OCI, net of tax |  |  |  |  |  |  |  |  |  |  |  |
| Net foreign currency translation adjustments |  |  |  |  |  |  |  |  |  |  |  |
| Net gains (losses) on investments in self-sustaining foreign operations | (94) | (36) | 60 | (257) | (57) | (9) | (513) | (133) | 132 | (290) | (523) |
| Net (gains) losses on investments in self-sustaining foreign operations reclassified to net income |  | 1,058 | 21 | - | - | (1) | - | 242 | (106) | 1,079 | 135 |
| Net gains (losses) on hedges of investments in self-sustaining foreign operations | 29 | 11 | (17) | 77 | 17 | (9) | 383 | 119 | (101) | 88 | 392 |
| Net (gains) losses on hedges of investments in self-sustaining foreign operations reclassified to net income | - | (941) | (16) | - | - | 1 | - | (247) | 104 | (957) | (142) |
|  | (65) | 92 | 48 | (180) | (40) | (18) | (130) | (19) | 29 | (80) | (138) |
| Net change in AFS securities |  |  |  |  |  |  |  |  |  |  |  |
| Net unrealized gains (losses) on AFS securities | (68) | 94 | 255 | (158) | 112 | 179 | 28 | 168 | 87 | 303 | 462 |
| Net gains on AFS securities reclassified to net income | (29) | (79) | (109) | (6) | (36) | (37) | (18) | (119) | (62) | (230) | (236) |
|  | (97) | 15 | 146 | (164) | 76 | 142 | 10 | 49 | 25 | 73 | 226 |
| Net change in cash flow hedges |  |  |  |  |  |  |  |  |  |  |  |
| Net gains (losses) on derivatives designated as cash flow hedges | (16) | 2 | (9) | 8 | (10) | (13) | (8) | (1) | (4) | (9) | (26) |
| Net losses on derivatives designated as cash flow hedges reclassified to net income | 4 | 4 | 3 | 14 | 4 | 4 | 3 | 1 | 2 | 25 | 10 |
|  | (12) | 6 | (6) | 22 | (6) | (9) | (5) | - | (2) | 16 | (16) |
| Total OCI | (174) | 113 | 188 | (322) | 30 | 115 | (125) | 30 | 52 | 9 | 72 |
| Comprehensive income (loss) | 625 | 613 | 828 | 338 | 682 | 759 | 309 | (21) | 199 | 2,461 | 1,246 |

## INCOME TAX ALLOCATED TO EACH COMPONENT OF OCI

(\$ millions)
Income tax expense (benefit)
Net foreign currency translation adjustments
Net (losses) gains on investments in self-sustaining foreign operations
Net gains (losses) on hedges of investments in self-sustaining foreign operations
Net gains (losses) on hedges of investments in self-sustaining foreign
operations reclassified to net income

## Net change in AFS securitie

Net unrealized gains (losses) on AFS securities
Net gains on AFS securities reclassified to net income

## Net change in cash flow hedges

Net gains (losses) on derivatives designated as cash flow hedges
Net losses on derivatives designated as cash flow hedges reclassified to net income

| Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | $\begin{array}{r} \hline 2010 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2009 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | (1) | (5) | 3 | 2 | (3) | 34 | 10 | (7) | (1) | 34 |
| (7) | - | 4 | (18) | (4) | 2 | (119) | (39) | 36 | (18) | (120) |
| - | 528 | 8 | - | - | (1) | - | 156 | (51) | 536 | 104 |
| 22 | (23) | (96) | 64 | (45) | (34) | 41 | (102) | (56) | (100) | (151) |
| 13 | 27 | 21 | 2 | 18 | 18 | 8 | 55 | 30 | 68 | 111 |
| 8 | (1) | 4 | (4) | 4 | 6 | 3 | 1 | 3 | 3 | 13 |
| (3) | (1) | - | (2) | - | (5) | (2) | (1) | (1) | (3) | (9) |
| 33 | 529 | (64) | 45 | (25) | (17) | (35) | 80 | (46) | 485 | (18) |

CONSOLIDATED STATEMENT OF CASH FLOWS

${ }^{1}$ Includes amortization of buildings, furniture, equipment, leasehold improvements, software and other intangible assets.
${ }^{2}$ Includes securities initially bought as trading securities and subsequently reclassified to loans and AFS securities.

| (\$ millions) | Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | $\begin{array}{r} \hline 2010 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2009 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |  |
| Cash and deposits with banks | 13,476 | 11,496 | 14,080 | 9,976 | 8,624 | 7,198 | 7,479 | 8,379 | 10,318 | 11,053 | 8,343 |
| Securities | 79,886 | 80,600 | 75,606 | 67,805 | 76,902 | 76,903 | 77,973 | 76,798 | 81,013 | 75,289 | 78,183 |
| Securities borrowed or purchased under resale agreements | 38,705 | 36,582 | 37,369 | 34,938 | 34,452 | 34,826 | 33,156 | 32,527 | 37,706 | 35,843 | 34,570 |
| Loans and acceptances | 185,479 | 183,930 | 184,792 | 180,992 | 179,165 | 174,356 | 170,281 | 176,258 | 181,329 | 182,230 | 175,550 |
| Other | 36,721 | 43,260 | 41,245 | 39,878 | 41,679 | 45,914 | 51,772 | 59,857 | 58,883 | 41,528 | 54,060 |
| Total assets | 354,267 | 355,868 | 353,092 | 333,589 | 340,822 | 339,197 | 340,661 | 353,819 | 369,249 | 345,943 | 350,706 |
| Liabilities and shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | 248,435 | 242,525 | 233,423 | 222,330 | 225,626 | 214,449 | 216,265 | 221,071 | 232,148 | 231,047 | 220,983 |
| Other | 83,411 | 91,697 | 97,684 | 90,902 | 94,872 | 104,533 | 103,855 | 111,539 | 115,988 | 93,813 | 108,957 |
| Subordinated indebtedness | 6,228 | 5,331 | 6,063 | 5,021 | 5,130 | 5,572 | 6,014 | 6,707 | 6,735 | 5,389 | 6,253 |
| Preferred share liabilities | - | 593 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 598 | 600 |
| Non-controlling interests | 167 | 167 | 172 | 165 | 169 | 169 | 171 | 188 | 188 | 168 | 179 |
| Shareholders' equity | 16,026 | 15,555 | 15,150 | 14,571 | 14,425 | 13,874 | 13,756 | 13,714 | 13,590 | 14,928 | 13,734 |
| Total liabilities and shareholders' equity | 354,267 | 355,868 | 353,092 | 333,589 | 340,822 | 339,197 | 340,661 | 353,819 | 369,249 | 345,943 | 350,706 |
| Average interest-earning assets ${ }^{1}$ | 307,606 | 302,907 | 302,288 | 283,589 | 288,575 | 282,678 | 277,919 | 282,414 | 299,136 | 294,428 | 285,563 |

## PROFITABILITY MEASURES

|  | Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | $\begin{array}{r} \hline 2010 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{gathered} \hline 2009 \\ 12 \mathrm{M} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on equity | 23.3\% | 14.6\% | 19.8\% | 22.2\% | 21.5\% | 22.2\% | 14.6\% | (3.5)\% | 4.0\% | 19.4\% | 9.4\% |
| Income statement measures as a percentage of average assets: |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 1.80 \% | 1.83\% | 1.74 \% | 1.84 \% | 1.76 \% | 1.66 \% | 1.59 \% | 1.48 \% | $1.43 \%$ | 1.79 \% | 1.54 \% |
| Provision for credit losses | (0.24)\% | (0.16)\% | (0.24)\% | (0.39)\% | (0.42)\% | (0.50)\% | (0.64)\% | (0.46)\% | (0.31)\% | (0.30)\% | (0.47)\% |
| Non-interest income | 1.67 \% | 1.79\% | 1.46 \% | $1.75 \%$ | 1.80\% | 1.72\% | 1.73\% | $1.03 \%$ | 0.74 \% | $1.70 \%$ | 1.29 \% |
| Non-interest expenses | (2.04)\% | (2.07)\% | (1.96)\% | (2.06)\% | (2.03)\% | (1.95)\% | (1.98)\% | (1.90)\% | (1.78)\% | (2.03)\% | (1.90)\% |
| Income taxes and non-controlling interests | (0.30)\% | (0.83)\% | (0.28)\% | (0.33)\% | (0.35)\% | (0.18)\% | (0.21)\% | (0.21)\% | $0.07 \%$ | (0.45)\% | (0.13)\% |
| Net income (loss) | 0.89\% | 0.56 \% | 0.72 \% | 0.81\% | 0.76\% | 0.75 \% | 0.51 \% | (0.06)\% | 0.16\% | 0.71\% | 0.33\% |

[^7]
## ASSETS UNDER ADMINISTRATION

| (\$ millions) | Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets under administration |  |  |  |  |  |  |  |  |  |
| Individuals | 155,482 | 149,514 | 142,976 | 143,983 | 138,153 | 133,702 | 130,408 | 121,303 | 117,530 |
| Institutions ${ }^{\text {2,3 }}$ | 1,138,583 | 1,062,897 | 1,027,501 | 1,028,501 | 990,168 | 958,039 | 987,097 | 933,019 | 880,541 |
| Retail mutual funds | 50,778 | 48,578 | 46,242 | 46,570 | 44,859 | 43,798 | 42,968 | 41,706 | 40,887 |
| Total assets under administration | 1,344,843 | 1,260,989 | 1,216,719 | 1,219,054 | 1,173,180 | 1,135,539 | 1,160,473 | 1,096,028 | 1,038,958 |

## ASSETS UNDER MANAGEMENT

| (\$ millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 |
| Assets under management ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
| Individuals | 12,777 | 11,997 | 11,672 | 11,871 | 11,802 | 11,474 | 11,405 | 11,073 | 11,904 |
| Institutions | 16,337 | 16,586 | 15,962 | 16,292 | 16,410 | 16,549 | 14,925 | 16,107 | 16,049 |
| Retail mutual funds | 50,778 | 48,578 | 46,242 | 46,570 | 44,859 | 43,798 | 42,968 | 41,706 | 40,887 |
| Total assets under management | 79,892 | 77,161 | 73,876 | 74,733 | 73,071 | 71,821 | 69,298 | 68,886 | 68,840 |

${ }^{1}$ Assets under management are included in assets under administration.
${ }^{2}$ Includes the following mortgages securitized and not sold.

| Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 19,779 | 19,651 | 16,581 | 15,657 | 17,802 | 20,083 | 21,027 | 26,199 | 19,185 |

${ }^{3}$ Includes the following assets under administration or custody of CIBC Mellon Global Securities Services Company.

| Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 992,965 | 923,538 | 898,239 | 904,292 | 865,287 | 842,611 | 887,180 | 820,018 |

(\$ millions)

| Outstanding at end of period (securitized and sold) ${ }^{1,2}$ <br> Credit card receivables |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 5,323 | 3,797 | 2,321 | 1,673 | 1,968 | 2,239 | 2,812 | 3,345 | 3,541 | 3,797 | 2,239 |
| Residential mortgages | 30,177 | 29,784 | 29,266 | 28,647 | 29,006 | 28,955 | 29,078 | 29,336 | 25,500 | 29,784 | 28,955 |
| Commercial mortgages | 416 | 437 | 457 | 474 | 494 | 549 | 581 | 597 | 606 | 437 | 549 |
| Income statement effect (securitized and sold) ${ }^{3,4}$ | 35,916 | 34,018 | 32,044 | 30,794 | 31,468 | 31,743 | 32,471 | 33,278 | 29,647 | 34,018 | 31,743 |
|  |  |  |  |  |  |  |  | (126) | (113) | (440) | (495) |
| Net interest income forgone | (153) | (133) | (103) | (95) | (109) | (117) | (139) |  |  |  |  |
| Non-interest income Securitization revenue | 215 | 210 | 150 | 120 | 151 | 149 | 113 | 137 | 119 | 631 | 518 |
| Card services fees forgone | (84) | (71) | (60) | (43) | (50) | (61) | (51) | (41) | (39) | (224) | (192) |
|  | 131 | 139 | 90 | 77 | 101 | 88 | 62 | 96 | 80 | 407 | 326 |
| Reversal of credit losses | 53 | 96 | 61 | 11 | 21 | 19 | 46 | 55 | 62 | 189 | 182 |
| Total income statement effect | 31 | 102 | 48 | (7) | 13 | (10) | (31) | 25 | 29 | 156 | 13 |

[^8]LOANS AND ACCEPTANCES, NET OF ALLOWANCES FOR CREDIT LOSSES

| (\$ millions) | Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
| Business, government and consumer loans |  |  |  |  |  |  |  |  |  |
| Canada | 166,125 | 165,070 | 165,160 | 163,562 | 158,305 | 155,448 | 152,275 | 146,803 | 156,656 |
| United States | 4,603 | 4,364 | 4,625 | 4,625 | 4,767 | 5,104 | 5,179 | 5,824 | 6,000 |
| Other countries | 14,533 | 15,142 | 15,202 | 15,549 | 17,043 | 15,057 | 14,991 | 17,282 | 18,628 |
| Total net loans and acceptances | 185,261 | 184,576 | 184,987 | 183,736 | 180,115 | 175,609 | 172,445 | 169,909 | 181,284 |
| Residential mortgages | 94,004 | 93,529 | 96,001 | 93,897 | 89,561 | 86,110 | 83,507 | 75,876 | 85,611 |
| Credit card | 10,168 | 11,649 | 11,092 | 11,815 | 11,563 | 11,259 | 10,629 | 10,167 | 10,077 |
| Personal | 33,706 | 33,818 | 33,461 | 33,618 | 33,493 | 33,328 | 32,944 | 32,691 | 31,988 |
| Total net consumer loans | 137,878 | 138,996 | 140,554 | 139,330 | 134,617 | 130,697 | 127,080 | 118,734 | 127,676 |
| Non-residential mortgages | 6,807 | 6,733 | 6,428 | 6,187 | 6,226 | 6,287 | 6,317 | 6,491 | 6,589 |
| Financial institutions | 3,631 | 3,236 | 3,301 | 3,387 | 3,423 | 4,037 | 4,173 | 5,235 | 6,368 |
| Retail | 2,900 | 3,121 | 3,094 | 3,003 | 2,690 | 2,732 | 2,765 | 2,912 | 3,059 |
| Business services | 4,306 | 4,229 | 4,215 | 4,184 | 4,266 | 4,517 | 4,410 | 4,710 | 4,764 |
| Manufacturing - capital goods | 1,040 | 1,060 | 963 | 934 | 821 | 835 | 1,000 | 1,049 | 1,190 |
| Manufacturing - consumer goods | 1,410 | 1,287 | 1,257 | 1,261 | 1,154 | 1,100 | 1,146 | 1,385 | 1,371 |
| Real estate and construction | 5,683 | 5,367 | 5,395 | 5,674 | 5,667 | 5,712 | 5,797 | 6,301 | 6,290 |
| Agriculture | 3,529 | 3,343 | 3,271 | 3,293 | 3,097 | 3,010 | 3,042 | 3,160 | 3,273 |
| Oil and gas | 2,733 | 2,563 | 2,408 | 2,412 | 2,493 | 3,103 | 3,328 | 3,921 | 3,831 |
| Mining | 269 | 284 | 276 | 407 | 693 | 849 | 883 | 2,275 | 2,699 |
| Forest products | 392 | 407 | 442 | 475 | 375 | 381 | 396 | 449 | 427 |
| Hardware and software | 554 | 498 | 410 | 425 | 456 | 486 | 467 | 503 | 503 |
| Telecommunications and cable | 327 | 310 | 188 | 222 | 225 | 226 | 220 | 431 | 659 |
| Publishing, printing and broadcasting | 421 | 422 | 376 | 427 | 490 | 544 | 560 | 796 | 763 |
| Transportation | 1,311 | 1,358 | 1,363 | 1,324 | 1,424 | 1,367 | 1,349 | 1,444 | 1,608 |
| Utilities | 992 | 1,204 | 1,139 | 970 | 805 | 1,075 | 929 | 1,053 | 1,129 |
| Education, health and social services | 1,415 | 1,374 | 1,358 | 1,321 | 1,326 | 1,306 | 1,357 | 1,385 | 1,386 |
| Governments | 1,415 | 1,392 | 1,406 | 1,198 | 1,466 | 1,252 | 1,242 | 1,145 | 1,300 |
| Others | 8,611 | 7,701 | 7,479 | 7,647 | 8,760 | 6,479 | 6,405 | 6,947 | 6,785 |
| General allowance allocated to business and government loans | (363) | (309) | (336) | (345) | (359) | (386) | (421) | (417) | (386) |
| Total net business and government loans, including acceptances | 47,383 | 45,580 | 44,433 | 44,406 | 45,498 | 44,912 | 45,365 | 51,175 | 53,608 |
| Total net loans and acceptances | 185,261 | 184,576 | 184,987 | 183,736 | 180,115 | 175,609 | 172,445 | 169,909 | 181,284 |

GROSS IMPAIRED LOANS
(\$ millions)

|  | Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross impaired loans by portfolio: Consumer |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 432 | 452 | 472 | 446 | 462 | 402 | 403 | 384 | 343 |
| Personal | 298 | 304 | 320 | 334 | 334 | 325 | 335 | 337 | 325 |
| Business and government |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 72 | 75 | 75 | 81 | 73 | 65 | 46 | 49 | 38 |
| Financial institutions | 5 | 5 | 4 | 5 | 5 | 139 | 4 | 5 | 3 |
| Retail | 63 | 75 | 88 | 50 | 51 | 52 | 65 | 41 | 42 |
| Business services | 237 | 241 | 223 | 210 | 226 | 222 | 186 | 181 | 149 |
| Manufacturing - capital goods | 28 | 29 | 52 | 63 | 36 | 30 | 22 | 22 | 16 |
| Manufacturing - consumer goods | 47 | 48 | 56 | 54 | 56 | 66 | 85 | 16 | 15 |
| Real estate and construction | 497 | 465 | 587 | 524 | 476 | 375 | 296 | 121 | 83 |
| Agriculture | 46 | 26 | 30 | 29 | 32 | 23 | 29 | 31 | 32 |
| Oil and gas | 16 | 19 | 30 | 31 | 33 | 19 | 2 | 3 | 2 |
| Mining | - | - | - | - | - | - | - | 1 | 1 |
| Forest products | 7 | 7 | 16 | 19 | 12 | 7 | 13 | 12 | 16 |
| Hardware and software | 9 | 9 | 7 | 7 | 8 | 8 | 9 | 2 | 2 |
| Telecommunications and cable | - | - | - | - | - | - | - | 3 | - |
| Publishing, printing and broadcasting | 32 | 33 | 32 | 66 | 70 | 126 | 123 | 3 | 3 |
| Transportation | 38 | 45 | 46 | 44 | 47 | 48 | 44 | 47 | 50 |
| Utilities | - | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| Education, health and social services | 2 | 2 | 2 | 2 | 2 | 1 | 3 | 3 | 3 |
| Government | - | - | 1 | 2 | 2 | 2 | 2 | 1 | 1 |
| Total gross impaired loans | 1,829 | 1,836 | 2,042 | 1,968 | 1,926 | 1,911 | 1,668 | 1,263 | 1,125 |
| Gross impaired loans by geography: |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Consumer | 448 | 476 | 502 | 504 | 512 | 470 | 490 | 468 | 419 |
| Business and government | 207 | 217 | 293 | 314 | 272 | 258 | 276 | 184 | 198 |
|  | 655 | 693 | 795 | 818 | 784 | 728 | 766 | 652 | 617 |
| United States |  |  |  |  |  |  |  |  |  |
| Business and government | 292 | 263 | 404 | 403 | 390 | 474 | 247 | 73 | 27 |
|  | 292 | 263 | 404 | 403 | 390 | 474 | 247 | 73 | 27 |
| Other countries |  |  |  |  |  |  |  |  |  |
| Consumer | 282 | 280 | 290 | 276 | 284 | 257 | 248 | 253 | 249 |
| Business and government | 600 | 600 | 553 | 471 | 468 | 452 | 407 | 285 | 232 |
|  | 882 | 880 | 843 | 747 | 752 | 709 | 655 | 538 | 481 |
| Total gross impaired loans |  |  |  |  |  |  |  |  |  |
| Consumer | 730 | 756 | 792 | 780 | 796 | 727 | 738 | 721 | 668 |
| Business and government | 1,099 | 1,080 | 1,250 | 1,188 | 1,130 | 1,184 | 930 | 542 | 457 |
|  | 1,829 | 1,836 | 2,042 | 1,968 | 1,926 | 1,911 | 1,668 | 1,263 | 1,125 |

## ALLOWANCE FOR CREDIT LOSSES

| (\$ millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 |
| Allowance for credit losses by portfolio: |  |  |  |  |  |  |  |  |  |
| Specific |  |  |  |  |  |  |  |  |  |
| Consumer |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 28 | 30 | 40 | 39 | 38 | 35 | 35 | 41 | 39 |
| Personal | 220 | 224 | 236 | 250 | 256 | 258 | 246 | 234 | 221 |
| General |  |  |  |  |  |  |  |  |  |
| Consumer |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 13 | 9 | 8 | 6 | 6 | 7 | 8 | 9 | 8 |
| Credit card | 399 | 478 | 509 | 564 | 559 | 549 | 505 | 451 | 384 |
| Personal | 297 | 293 | 303 | 309 | 310 | 283 | 281 | 286 | 284 |
| Specific |  |  |  |  |  |  |  |  |  |
| Business and government |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 17 | 16 | 21 | 23 | 15 | 11 | 11 | 12 | 7 |
| Financial institutions | 2 | 2 | 2 | 2 | 2 | 19 | 1 | 2 | 2 |
| Retail | 33 | 37 | 49 | 36 | 38 | 36 | 49 | 40 | 41 |
| Business services | 87 | 84 | 86 | 80 | 86 | 79 | 84 | 77 | 73 |
| Manufacturing - capital goods | 11 | 11 | 42 | 37 | 18 | 18 | 14 | 13 | 7 |
| Manufacturing - consumer goods | 23 | 23 | 30 | 29 | 31 | 31 | 48 | 13 | 11 |
| Real estate and construction | 130 | 127 | 215 | 185 | 155 | 124 | 81 | 44 | 37 |
| Agriculture | 18 | 14 | 18 | 16 | 17 | 13 | 13 | 13 | 15 |
| Oil and gas | 11 | 12 | 22 | 22 | 16 | 6 | 1 | 1 | 1 |
| Forest products | 7 | 7 | 12 | 12 | 7 | 6 | 11 | 10 | 6 |
| Hardware and software | 8 | 8 | 7 | 7 | 8 | 8 | 8 | 2 | 2 |
| Telecommunications and cable | - | - | - | - | - | - | - | 3 | - |
| Publishing, printing and broadcasting | 12 | 12 | 12 | 16 | 17 | 64 | 55 | 3 | 3 |
| Transportation | 19 | 23 | 23 | 22 | 23 | 25 | 23 | 18 | 20 |
| Utilities | - | - | - | - | 1 | 1 | 1 | 1 | 1 |
| Education, health and social services | 2 | 1 | 2 | 2 | 2 | 1 | 3 | 3 | 3 |
| General - Business and government | 363 | 309 | 336 | 345 | 359 | 386 | 421 | 417 | 386 |
|  | 1,700 | 1,720 | 1,973 | 2,002 | 1,964 | 1,960 | 1,899 | 1,693 | 1,551 |
| Specific-Letters of credit | - | - | - | - | - | 1 | 1 | - | - |
| General - Undrawn credit facilities | 63 | 64 | 64 | 68 | 75 | 82 | 80 | 75 | 76 |
| Total allowance | 1,763 | 1,784 | 2,037 | 2,070 | 2,039 | 2,043 | 1,980 | 1,768 | 1,627 |

## ALLOWANCE FOR CREDIT LOSSES (continued)

## (\$ millions)

| Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Allowance for credit losses by geography: |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Specific |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |
| Consumer loans | 208 | 212 | 223 | 237 | 238 | 240 | 230 | 213 | 192 |
| Business and government loans | 117 | 120 | 195 | 184 | 150 | 134 | 162 | 128 | 132 |
|  | 325 | 332 | 418 | 421 | 388 | 374 | 392 | 341 | 324 |
| United States |  |  |  |  |  |  |  |  |  |
| Business and government loans | 101 | 102 | 194 | 174 | 152 | 147 | 86 | 41 | 13 |
| Other countries |  |  |  |  |  |  |  |  |  |
| Consumer loans | 40 | 42 | 53 | 52 | 56 | 53 | 51 | 62 | 68 |
| Business and government loans | 162 | 155 | 152 | 131 | 134 | 161 | 155 | 86 | 84 |
|  | 202 | 197 | 205 | 183 | 190 | 214 | 206 | 148 | 152 |
|  |  |  |  |  |  |  |  |  |  |
| Total specific allowance for credit losses |  |  |  |  |  |  |  |  |  |
| Consumer loans | 248 | 254 | 276 | 289 | 294 | 293 | 281 | 275 | 260 |
| Business and government loans | 380 | 377 | 541 | 489 | 436 | 442 | 403 | 255 | 229 |
| Letters of credit |  | - | - | - | - | 1 | 1 | - | - |
|  | 628 | 631 | 817 | 778 | 730 | 736 | 685 | 530 | 489 |
|  |  |  |  |  |  |  |  |  |  |
| General |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |
| Consumer loans | 698 | 769 | 812 | 871 | 868 | 831 | 784 | 734 | 665 |
| Business and government loans | 270 | 217 | 252 | 244 | 248 | 254 | 278 | 293 | 290 |
|  | 968 | 986 | 1,064 | 1,115 | 1,116 | 1,085 | 1,062 | 1,027 | 955 |
|  |  |  |  |  |  |  |  |  |  |
| United States |  |  |  |  |  |  |  |  |  |
| Business and government loans | 71 | 67 | 62 | 58 | 62 | 76 | 84 | 64 | 58 |
|  | 71 | 67 | 62 | 58 | 62 | 76 | 84 | 64 | 58 |
|  |  |  |  |  |  |  |  |  |  |
| Other countries |  |  |  |  |  |  |  |  |  |
| .-. Consumer loans | 11 | 11 | 8 | 8 | 7 | 8 | 10 | 12 | 11 |
| Business and government loans | 22 | 25 | 22 | 43 | 49 | 56 | 59 | 60 | 38 |
|  | 33 | 36 | 30 | 51 | 56 | 64 | 69 | 72 | 49 |
|  |  |  |  |  |  |  |  |  |  |
| Total general allowance |  |  |  |  |  |  |  |  |  |
| Consumer loans | 709 | 780 | 820 | 879 | 875 | 839 | 794 | 746 | 676 |
| Business and government loans | 363 | 309 | 336 | 345 | 359 | 386 | 421 | 417 | 386 |
| Undrawn credit facilities | 63 | 64 | 64 | 68 | 75 | 82 | 80 | 75 | 76 |
|  | 1,135 | 1,153 | 1,220 | 1,292 | 1,309 | 1,307 | 1,295 | 1,238 | 1,138 |

## (\$ millions)

| Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Net impaired loans by portfolio: Consumer

Residential mortgages
Personal
Business and government
Non-residential mortgages
Financial institutions
Retail
Business services
Manufacturing - capital goods
Manufacturing - consumer goods
Real estate and construction
Agriculture
Oil and gas
Mining
Forest products
Hardware and software
Publishing, printing and broadcasting
Transportation
Utilities
Education, health and social services
Government
Total net impaired loan

| 404 | 422 | 432 | 407 | 424 | 367 | 368 | 343 | 304 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 78 | 80 | 84 | 84 | 78 | 67 | 89 | 103 | 104 |
| 55 | 59 | 54 | 58 | 58 | 54 | 35 | 37 | 31 |
| 3 | 3 | 2 | 3 | 3 | 120 | 3 | 3 | 1 |
| 30 | 38 | 39 | 14 | 13 | 16 | 16 | 1 | 1 |
| 150 | 157 | 137 | 130 | 140 | 143 | 102 | 104 | 76 |
| 17 | 18 | 10 | 26 | 18 | 12 | 8 | 9 | 9 |
| 24 | 25 | 26 | 25 | 25 | 35 | 37 | 3 | 4 |
| 367 | 338 | 372 | 339 | 321 | 251 | 215 | 77 | 46 |
| 28 | 12 | 12 | 13 | 15 | 10 | 16 | 18 | 17 |
| 5 | 7 | 8 | 9 | 17 | 13 | 1 | 2 | 1 |
| - | - | - | - | - | - | - | 1 | 1 |
| - | - | 4 | 7 | 5 | 1 | 2 | 2 | 10 |
| 1 | 1 | - | - | - | - | 1 | - | - |
| 20 | 21 | 20 | 50 | 53 | 62 | 68 | - | - |
| 19 | 22 | 23 | 22 | 24 | 23 | 21 | 29 | 30 |
| - | 1 | 1 | 1 | - | - | - | - | - |
| - | 1 | - | - | - | - | - | - | - |
| - | - | 1 | 2 | 2 | 2 | 2 | 1 | 1 |
| 1,201 | 1,205 | 1,225 | 1,190 | 1,196 | 1,176 | 984 | 733 | 636 |

Net impaired loans by geography:

## Canada

Consumer
Business and government

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 240 | 264 | 279 | 267 | 274 | 230 | 260 | 255 | 227 |
| 90 | 97 | 98 | 130 | 122 | 124 | 114 | 56 | 66 |
| 330 | 361 | 377 | 397 | 396 | 354 | 374 | 311 | 293 |

United States
Business and government

|  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 191 | 161 | 210 | 229 | 238 | 327 | 161 | 32 |  |
| 191 | 161 | 210 | 229 | 238 | 327 | 161 | 32 | 14 |
|  |  |  |  |  |  |  |  |  |
| 242 | 238 | 237 | 224 | 228 | 204 | 197 | 191 | 181 |
| $\mathbf{4 3 8}$ | 445 | 401 | 340 | 334 | 291 | 252 | 199 | 148 |
| 680 | 683 | 638 | 564 | 562 | 495 | 449 | 390 | 329 |

Total net impaired loan
Consumer
Business and government

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :--- |
| $\mathbf{4 8 2}$ | 502 | 516 | 491 | 502 | 434 | 457 | 446 | 408 |
| $\mathbf{7 1 9}$ | 703 | 709 | 699 | 694 | 742 | 527 | 287 | 228 |
| $\mathbf{1 , 2 0 1}$ | 1,205 | 1,225 | 1,190 | 1,196 | 1,176 | 984 | 733 | 636 |

CHANGES IN GROSS IMPAIRED LOANS

| (\$ millions) | Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | $\begin{array}{r} 2010 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2009 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross impaired loans at beginning of period |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 756 | 792 | 780 | 796 | 727 | 738 | 721 | 668 | 584 | 727 | 584 |
| Business and government | 1,080 | 1,250 | 1,188 | 1,130 | 1,184 | 930 | 542 | 457 | 399 | 1,184 | 399 |
|  | 1,836 | 2,042 | 1,968 | 1,926 | 1,911 | 1,668 | 1,263 | 1,125 | 983 | 1,911 | 983 |
| New additions |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 341 | 338 | 412 | 417 | 469 | 428 | 471 | 398 | 349 | 1,636 | 1,646 |
| Business and government | 95 | 115 | 145 | 149 | 217 | 378 | 496 | 143 | 125 | 626 | 1,142 |
|  |  |  |  |  |  |  |  |  |  | 2,262 | 2,788 |
|  |  |  |  |  |  |  |  |  |  | 515) | 436) |
| Business and government | (59) | (95) | (56) | (68) | (185) | (42) | (75) | (35) | (49) | (404) | (201) |
|  | (188) | (225) | (188) | (223) | (283) | (173) | (226) | (134) | (104) | (919) | (637) |
| Write-off |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | (238) | (244) | (268) | (278) | (302) | (308) | (303) | (246) | (210) | $(1,092)$ | $(1,067)$ |
| Business and government | (17) | (190) | (27) | (23) | (86) | (82) | (33) | (23) | (18) | (326) | (156) |
|  | (255) | (434) | (295) | (301) | (388) | (390) | (336) | (269) | (228) | $(1,418)$ | $(1,223)$ |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 730 | 756 | 792 | 780 | 796 | 727 | 738 | 721 | 668 | 756 | 727 |
| Business and government | 1,099 | 1,080 | 1,250 | 1,188 | 1,130 | 1,184 | 930 | 542 | 457 | 1,080 | 1,184 |
|  | 1,829 | 1,836 | 2,042 | 1,968 | 1,926 | 1,911 | 1,668 | 1,263 | 1,125 | 1,836 | 1,911 |
|  | CHANGES IN ALLOWANCE FOR CREDIT LOSSES |  |  |  |  |  |  |  |  |  |  |
| (\$ millions) |  |  |  |  |  |  |  |  |  | 2010 | 2009 |
|  | Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | 12M | 12M |
| Total allowance at beginning of period | 1,784 | 2,037 | 2,070 | 2,039 | 2,043 | 1,980 | 1,768 | 1,627 | 1,523 | 2,043 | 1,523 |
| Write-offs | (255) | (434) | (295) | (301) | (388) | (390) | (336) | (269) | (228) | $(1,418)$ | $(1,223)$ |
| Recoveries | 31 | 28 | 31 | 32 | 32 | 26 | 29 | 22 | 44 | 123 | 121 |
| Provision for credit losses | 209 | 150 | 221 | 316 | 359 | 424 | 547 | 394 | 284 | 1,046 | 1,649 |
| Other | (6) | 3 | 10 | (16) | (7) | 3 | (28) | (6) | 4 | (10) | (27) |
| Total allowance at end of period ${ }^{1}$ | 1,763 | 1,784 | 2,037 | 2,070 | 2,039 | 2,043 | 1,980 | 1,768 | 1,627 | 1,784 | 2,043 |
| Specific allowance | 628 | 631 | 817 | 778 | 730 | 736 | 685 | 530 | 489 | 631 | 736 |
| General allowance ${ }^{1}$ | 1,135 | 1,153 | 1,220 | 1,292 | 1,309 | 1,307 | 1,295 | 1,238 | 1,138 | 1,153 | 1,307 |
| Total allowance for credit losses | 1,763 | 1,784 | 2,037 | 2,070 | 2,039 | 2,043 | 1,980 | 1,768 | 1,627 | 1,784 | 2,043 |

${ }^{1}$ Includes $\$ 63$ million (Q4/10: \$64 million) of allowance on undrawn credit facilities included in other liabilities.

## PAST DUE LOANS BUT NOT IMPAIRED ${ }^{1}$

| (\$ millions) |  |  |  | Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than 31 days | 31 to 90 days | Over 90 days | Total | Total | Total | Total | Total |
| Residential mortgages | 1,606 | 598 | 241 | 2,445 | 2,375 | 2,426 | 2,346 | 2,548 |
| Personal | 534 | 123 | 30 | 687 | 591 | 615 | 630 | 665 |
| Credit card | 609 | 174 | 110 | 893 | 1,021 | 893 | 924 | 988 |
| Business and government | 360 | 342 | 19 | 721 | 555 | 606 | 458 | 921 |
|  | 3,109 | 1,237 | 400 | 4,746 | 4,542 | 4,540 | 4,358 | 5,122 |

${ }^{1}$ Past due loans are loans where repayment of principal or payment of interest is contractually in arrears. The above table provides an ageing analysis of the past due loans. Consumer overdraft balances past due less than 31 days have been excluded from the table as the information is currently indeterminable.

## PROVISION FOR CREDIT LOSSES

(\$ millions)


| (\$ millions) | Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net write-offs by portfolio: Consumer |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 2 | 5 | 3 | 3 | 1 | 3 | 1 | 4 | 1 |
| Credit card | 133 | 130 | 149 | 162 | 183 | 184 | 193 | 143 | 126 |
| Personal | 75 | 82 | 88 | 84 | 91 | 97 | 85 | 78 | 59 |
| Business and government |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | - | 7 | - | - | - | 1 | - | - | - |
| Financial institutions | - | - | - | - | 20 | 1 | - | - | - |
| Retail | 4 | 9 | 3 | 4 | 3 | 20 | 3 | 4 | (14) |
| Business services | 5 | 13 | 9 | 6 | 6 | 16 | 7 | 6 | 7 |
| Manufacturing - capital goods | 1 | 35 | 1 | 1 | 1 | 3 | 3 | 1 | - |
| Manufacturing - consumer goods | 1 | 7 | 1 | 1 | 2 | 19 | 1 | 2 | 1 |
| Real estate and construction | 1 | 91 | 6 | 3 | 1 | 9 | 6 | 3 | 2 |
| Agriculture | - | 2 | (1) | 1 | 1 | 3 | 1 | 2 | - |
| Oil and gas | - | 11 | - | 1 | - | - | 1 | - | - |
| Mining | - | - | - | - | - | - | - | - | - |
| Forest products | - | 8 | - | 1 | - | 5 | 1 | 1 | - |
| Hardware and software | 1 | 2 | - | - | 1 | 1 | 1 | - | 1 |
| Telecommunications and cable | - | - | - | - | - | - | - | - | - |
| Publishing, printing and broadcasting | - | 2 | 4 | - | 41 | - | 2 | - | - |
| Transportation | 1 | 2 | 1 | 1 | 5 | 1 | 2 | 2 | 1 |
| Education, health and social services | - | - | - | 1 | - | 1 | - | 1 | - |
| Total net write-offs | 224 | 406 | 264 | 269 | 356 | 364 | 307 | 247 | 184 |
| Net write-offs by geography: |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |
| Consumer | 208 | 209 | 235 | 244 | 275 | 284 | 277 | 214 | 187 |
| Business and government | 14 | 87 | 18 | 18 | 19 | 52 | 22 | 17 | 16 |
|  | 222 | 296 | 253 | 262 | 294 | 336 | 299 | 231 | 203 |
| United States |  |  |  |  |  |  |  |  |  |
| Business and government | (1) | 99 | (1) | (1) | 21 | 11 | 6 | - | - |
| Other countries |  |  |  |  |  |  |  |  |  |
| Consumer | 2 | 8 | 5 | 5 | - | - | 2 | 11 | (1) |
| Business and government | 1 | 3 | 7 | 3 | 41 | 17 | - | 5 | (18) |
|  | 3 | 11 | 12 | 8 | 41 | 17 | 2 | 16 | (19) |
| Total net-write offs |  |  |  |  |  |  |  |  |  |
| Consumer | 210 | 217 | 240 | 249 | 275 | 284 | 279 | 225 | 186 |
| Business and government | 14 | 189 | 24 | 20 | 81 | 80 | 28 | 22 | (2) |
|  | 224 | 406 | 264 | 269 | 356 | 364 | 307 | 247 | 184 |

## CREDIT RISK FINANCIAL MEASURES

|  | Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diversification ratios Gross loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 74\% | 75\% | 76\% | 76\% | 75\% | 74\% | 74\% | 70\% | 70\% |
| Business and government | 26\% | 25\% | 24\% | 24\% | 25\% | 26\% | 26\% | 30\% | 30\% |
| Canada | 89\% | 90\% | 89\% | 89\% | 88\% | 88\% | 88\% | 87\% | 87\% |
| United States | 3\% | 2\% | 3\% | 3\% | 3\% | 3\% | 3\% | 3\% | 3\% |
| Other countries | 8\% | 8\% | 8\% | 8\% | 9\% | 9\% | 9\% | 10\% | 10\% |
| Net loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 74\% | 75\% | 76\% | 76\% | 75\% | 74\% | 74\% | 70\% | 70\% |
| Business and government | 26\% | 25\% | 24\% | 24\% | 25\% | 26\% | 26\% | 30\% | 30\% |
| Canada | 90\% | 90\% | 89\% | 89\% | 88\% | 88\% | 88\% | 87\% | 87\% |
| United States | 2\% | 2\% | 3\% | 3\% | 3\% | 3\% | 3\% | 3\% | 3\% |
| Other countries | 8\% | 8\% | 8\% | 8\% | 9\% | 9\% | 9\% | 10\% | 10\% |
|  |  |  |  |  |  |  |  |  |  |
| Specific allowances for credit losses (ACL)-to-gross impaired loans and acceptances (GIL) |  |  |  |  |  |  |  |  |  |
| Total | 34\% | 34\% | 40\% | 40\% | 38\% | 38\% | 41\% | 42\% | 43\% |
| Consumer | 34\% | 34\% | 35\% | 37\% | 37\% | 40\% | 38\% | 38\% | 39\% |
| Business and government | 35\% | 35\% | 43\% | 41\% | 39\% | 37\% | 43\% | 47\% | 50\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |
| GIL-to-gross loans and acceptances | 0.98 \% | 0.99 \% | 1.09 \% | $1.06 \%$ | 1.06 \% | $1.08 \%$ | 0.96 \% | 0.74 \% | 0.62 \% |
| Net impaired loans and acceptances (NIL)-to-net loans and acceptances | 0.65 \% | 0.65 \% | 0.66 \% | 0.65 \% | 0.66 \% | 0.67 \% | 0.57 \% | 0.43 \% | 0.35 \% |
| Segmented NIL-to-segmented net loans and acceptances <br> Consumer | 0.35 \% | 0.36 \% | 0.37 \% | 0.35 \% | 0.37 \% | 0.33 \% | 0.36 \% | 0.38 \% | 0.32 \% |
| Business and government | 1.52 \% | 1.54 \% | 1.60 \% | 1.57 \% | 1.53 \% | 1.65 \% | 1.16 \% | 0.56 \% | 0.43 \% |
| Canada | 0.20\% | 0.22 \% | 0.23 \% | 0.24 \% | 0.25 \% | 0.23 \% | 0.25 \% | 0.21 \% | 0.19 \% |
| United States | 4.15 \% | 3.69 \% | 4.54 \% | 4.95 \% | 4.99 \% | 6.41 \% | 3.11 \% | 0.55\% | 0.23 \% |
| Other countries | 4.68 \% | 4.51 \% | 4.20 \% | 3.63 \% | 3.30 \% | 3.29 \% | 3.00 \% | 2.26 \% | 1.77 \% |

OUTSTANDING DERIVATIVE CONTRACTS - NOTIONAL AMOUNTS

| (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1/11 |  |  |  |  | Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 |
|  | $\begin{array}{r} \stackrel{\text { Residual ter }}{\stackrel{\text { Less than } 1}{\text { year }}} \\ \hline \end{array}$ | contractu | maturity Over 5 years | Total notional amount | Analyze Trading | use <br> $\xrightarrow[\text { ALM }]{ }$ <br> ALM | $\leftarrow$ |  | al notional an | unt |  |
| Interest rate derivatives |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter |  |  |  |  |  |  |  |  |  |  |  |
| Forward rate agreements | 59,505 | 5,110 | 184 | 64,799 | 60,566 | 4,233 | 71,825 | 64,770 | 48,648 | 71,139 | 71,180 |
| Swap contracts | 227,648 | 508,339 | 104,713 | 840,700 | 513,438 | 327,262 | 757,005 | 697,861 | 673,920 | 632,635 | 597,212 |
| Purchased options | 1,893 | 7,724 | 2,829 | 12,446 | 11,698 | 748 | 12,799 | 18,728 | 21,330 | 32,964 | 38,509 |
| Written options | 8,893 | 7,287 | 3,302 | 19,482 | 17,100 | 2,382 | 18,392 | 23,517 | 25,960 | 33,640 | 40,041 |
|  | 297,939 | 528,460 | 111,028 | 937,427 | 602,802 | 334,625 | 860,021 | 804,876 | 769,858 | 770,378 | 746,942 |
| Exchange traded |  |  |  |  |  |  |  |  |  |  |  |
| Futures contracts | 38,006 | 9,174 | - | 47,180 | 41,708 | 5,472 | 28,463 | 23,922 | 31,725 | 30,367 | 24,451 |
| Purchased options | 33,178 | 9,014 | - | 42,192 | 42,192 | - | 26,980 | 18,510 | 17,725 | 17,248 | 28,456 |
| Written options | 61,921 | 8,012 | - | 69,933 | 69,933 | - | 33,811 | 19,024 | 33,894 | 24,059 | 54,961 |
|  | 133,105 | 26,200 | - | 159,305 | 153,833 | 5,472 | 89,254 | 61,456 | 83,344 | 71,674 | 107,868 |
| Total interest rate derivatives | 431,044 | 554,660 | 111,028 | 1,096,732 | 756,635 | 340,097 | 949,275 | 866,332 | 853,202 | 842,052 | 854,810 |
| Foreign exchange derivatives |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter |  |  |  |  |  |  |  |  |  |  |  |
| Forward contracts | 106,593 | 4,858 | 119 | 111,570 | 103,025 | 8,545 | 115,749 | 121,951 | 122,047 | 110,146 | 78,086 |
| Swap contracts | 28,523 | 56,508 | 22,985 | 108,016 | 100,706 | 7,310 | 93,428 | 78,644 | 68,114 | 67,997 | 66,415 |
| Purchased options | 10,381 | 1,115 | - | 11,496 | 11,353 | 143 | 13,643 | 13,346 | 8,522 | 7,063 | 5,591 |
| Written options | 8,915 | 799 | 73 | 9,787 | 9,741 | 46 | 11,959 | 12,321 | 8,259 | 6,695 | 5,405 |
|  | 154,412 | 63,280 | 23,177 | 240,869 | 224,825 | 16,044 | 234,779 | 226,262 | 206,942 | 191,901 | 155,497 |
| Exchange traded |  |  |  |  |  |  |  |  |  |  |  |
| Total foreign exchange derivatives | 154,442 | 63,280 | 23,177 | 240,899 | 224,855 | 16,044 | 234,812 | 226,288 | 206,970 | 191,925 | 155,523 |
| Credit derivatives |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter |  |  |  |  |  |  |  |  |  |  |  |
| Swap contracts purchased protection | - | - | - | - | - | - | - | - | 6 | 7 | 17 |
| Swap contracts written protection | - | - | 2,900 | 2,900 | 2,900 | - | 2,982 | 2,944 | 3,026 | 3,511 | 3,657 |
| Purchased options | 172 | 6,551 | 15,449 | 22,172 | 21,103 | 1,069 | 23,355 | 24,845 | 25,592 | 31,672 | 37,563 |
| Written options | 29 | 24 | 10,802 | 10,855 | 10,855 | - | 12,080 | 13,140 | 13,805 | 14,813 | 20,547 |
| Total credit derivatives | 201 | 6,575 | 29,151 | 35,927 | 34,858 | 1,069 | 38,417 | 40,929 | 42,429 | 50,003 | 61,784 |
| Equity derivatives ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter | 17,457 | 2,697 | 48 | 20,202 | 19,471 | 731 | 16,589 | 11,586 | 7,812 | 8,089 | 9,444 |
| Exchange traded | 2,079 | 220 | - | 2,299 | 2,299 | - | 8,699 | 7,445 | 9,952 | 9,183 | 13,967 |
| Total equity derivatives | 19,536 | 2,917 | 48 | 22,501 | 21,770 | 731 | 25,288 | 19,031 | 17,764 | 17,272 | 23,411 |
| Precious metal derivatives ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter | 861 | 54 | - | 915 | 915 | - | 513 | 572 | 467 | 1,240 | 1,107 |
| Exchange traded | 57 | - | - | 57 | 57 | - | 19 | 20 | 58 | 3 | 11 |
| Total precious metal derivatives | 918 | 54 | - | 972 | 972 | - | 532 | 592 | 525 | 1,243 | 1,118 |
| Other commodity derivatives ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter | 4,319 | 2,280 | 246 | 6,845 | 6,845 | - | 6,878 | 6,554 | 7,043 | 7,865 | 7,654 |
| Exchange traded | 5,331 | 1,514 | - | 6,845 | 6,845 | - | 6,303 | 5,641 | 5,468 | 4,986 | 4,127 |
| Total other commodity derivatives | 9,650 | 3,794 | 246 | 13,690 | 13,690 | - | 13,181 | 12,195 | 12,511 | 12,851 | 11,781 |
| Total notional amount | 615,791 | 631,280 | 163,650 | 1,410,721 | 1,052,780 | 357,941 | 1,261,505 | 1,165,367 | 1,133,401 | 1,115,346 | 1,108,427 |

[^9]
## CREDIT RISK ASSOCIATED WITH DERIVATIVES

| (\$ millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 |
|  | Current replacement cost ${ }^{1}$ |  |  | Creditequivalentamount $^{2}$ |  | Risk-weighted amount |  |  |  |  |
|  | Trading | ALM | $\xrightarrow{\text { Total }}$ |  |  |  |  |  |  |  |
| Interest rate derivatives |  |  |  |  |  |  |  |  |  |  |
| Forward rate agreements | 57 | - | 57 | 40 | 7 | 9 | 9 | 9 | 10 | 10 |
| Swap contracts | 9,611 | 1,854 | 11,465 | 3,884 | 1,015 | 1,120 | 1,108 | 1,090 | 1,308 | 1,500 |
| Purchased options | 364 | 22 | 386 | 78 | 23 | 26 | 48 | 65 | 123 | 133 |
|  | 10,032 | 1,876 | 11,908 | 4,002 | 1,045 | 1,155 | 1,165 | 1,164 | 1,441 | 1,643 |
| Foreign exchange derivatives |  |  |  |  |  |  |  |  |  |  |
| Forward contracts | 1,068 | 24 | 1,092 | 1,018 | 218 | 235 | 246 | 261 | 267 | 228 |
| Swap contracts | 3,619 | 313 | 3,932 | 3,372 | 689 | 626 | 640 | 594 | 662 | 673 |
| Purchased options | 147 | - | 147 | 88 | 31 | 36 | 50 | 33 | 39 | 28 |
|  | 4,834 | 337 | 5,171 | 4,478 | 938 | 897 | 936 | 888 | 968 | 929 |
| Credit derivatives ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |
| Swap contracts | - | - | - | - | - | 49 | 52 | 53 | 79 | 79 |
| Purchased options | 1,143 | - | 1,143 | 1,073 | 1,202 | 2,016 | 3,952 | 5,106 | 6,255 | 7,703 |
| Written options ${ }^{4}$ | - | - | - | - | - | 4 | 4 | 4 | 5 | 18 |
|  | 1,143 | - | 1,143 | 1,073 | 1,202 | 2,069 | 4,008 | 5,163 | 6,339 | 7,800 |
| Equity derivatives ${ }^{5}$ | 455 | . | 455 | 632 | 165 | 250 | 124 | 116 | 143 | 146 |
| Precious metal derivatives ${ }^{5}$ | 24 | - | 24 | 21 | 7 | 6 | 5 | 6 | 8 | 6 |
| Other commodity derivatives ${ }^{5}$ | 622 | - | 622 | 893 | 270 | 219 | 203 | 262 | 243 | 297 |
|  | 17,110 | 2,213 | 19,323 | 11,099 | 3,627 | 4,596 | 6,441 | 7,599 | 9,142 | 10,821 |
| Less: effect of master netting agreements | $(12,693)$ | - | $(12,693)$ | - | - | - | - | - | - | - |
| Total | 4,417 | 2,213 | 6,630 | 11,099 | 3,627 | 4,596 | 6,441 | 7,599 | 9,142 | 10,821 |

[^10]FAIR VALUE OF FINANCIAL INSTRUMENTS


Includes $\$ 314$ million (Q4/10: \$328 million) of unrealized gains on quities that do not have quoted The positive and negative fair values of the derivative contract are stated before the effect of master netting agreements of $\$ 12,693$ million. The amount of cash collateral receivable and payable on the contracts subject to master netting agreements wer $\$ 4,038$ million and $\$ 2,661$ million respectively.
Includes positive and negative fair values of $\$ 202$ million (Q4/10: \$279 million) and $\$ 235$ million (Q4/10 $\$ 270$ million) respectively,

## FAIR VALUE OF AFS SECURITIES



FAIR VALUE OF DERIVATIVE INSTRUMENTS

| (\$ millions) | Q1/11 |  | Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Positive ${ }^{2}$ | Negative ${ }^{2}$ | Fair value, net |  |  |  |  |  |  |  |  |
| Total held for trading purposes ${ }^{3}$ | 17,312 | 17,833 | (521) | (775) | (1,519) | (1,641) | (1,170) | (1,875) | (2,211) | (2,774) | $(3,379)$ |
| Total held for ALM purposes | 2,214 | 2,853 | (639) | $(1,032)$ | (882) | (589) | (953) | (591) | (887) | $(1,271)$ | $(1,328)$ |
| Total fair value | 19,526 | 20,686 | $(1,160)$ | $(1,807)$ | $(2,401)$ | $(2,230)$ | $(2,123)$ | $(2,466)$ | $(3,098)$ | $(4,045)$ | $(4,707)$ |
| Average fair values of derivatives during the quarter | 21,755 | 23,269 | $(1,514)$ | $(2,051)$ | $(2,389)$ | $(2,367)$ | $(2,350)$ | $(2,853)$ | $(3,520)$ | $(4,697)$ | $(4,799)$ |

INTEREST RATE SENSITIVITY ${ }^{1}$

| (\$ millions) | Based on earlier of maturity or repricing date of interest-sensitive instruments |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | within <br> 3 months | 3 to 12 months | Total within 1 year | $\begin{aligned} & 1 \text { to } 5 \\ & \text { years } \\ & \hline \end{aligned}$ | Over 5 years | Non-interest rate sensitive | Total |
| Q1/11 |  |  |  |  |  |  |  |
| Canadian currency |  |  |  |  |  |  |  |
| Assets | 153,759 | 29,868 | 183,627 | 62,116 | 7,754 | 33,733 | 287,230 |
| Structural assumptions ${ }^{3}$ | $(6,335)$ | 2,987 | $(3,348)$ | 5,433 | - | $(2,085)$ | - |
| Liabilities and shareholders' equity | $(156,071)$ | $(27,997)$ | $(184,068)$ | $(41,393)$ | $(8,301)$ | $(53,468)$ | $(287,230)$ |
| Structural assumptions ${ }^{3}$ | 13,941 | $(17,679)$ | $(3,738)$ | $(21,469)$ | - | 25,207 | - |
| Off-balance sheet | $(6,828)$ | 7,676 | 848 | (479) | (369) | - | - |
| Gap | $(1,534)$ | $(5,145)$ | $(6,679)$ | 4,208 | (916) | 3,387 | - |
| Foreign currencies |  |  |  |  |  |  |  |
| Assets | 62,969 | 2,550 | 65,519 | 3,421 | 2,165 | 4,884 | 75,989 |
| Liabilities and shareholders' equity | $(52,362)$ | $(4,049)$ | $(56,411)$ | $(10,892)$ | $(1,477)$ | $(7,209)$ | $(75,989)$ |
| Off-balance sheet | $(12,374)$ | 4,101 | $(8,273)$ | 7,692 | 581 | - | - |
| Gap | $(1,767)$ | 2,602 | 835 | 221 | 1,269 | $(2,325)$ | - |
| Total gap | $(3,301)$ | $(2,543)$ | $(5,844)$ | 4,429 | 353 | 1,062 | - |
| Q4/10 |  |  |  |  |  |  |  |
| Canadian currency | $(1,225)$ | $(1,073)$ | $(2,298)$ | 3,738 | (590) | (850) | - |
| Foreign currencies | (499) | (536) | $(1,035)$ | 401 | 366 | 268 | - |
| Total gap | $(1,724)$ | $(1,609)$ | $(3,333)$ | 4,139 | (224) | (582) | - |
| Q3/10 ${ }^{4}$ |  |  |  |  |  |  |  |
| Canadian currency | 15,728 | $(15,493)$ | 235 | 4,247 | 248 | $(4,730)$ | - |
| Foreign currencies | $(5,720)$ | 2,806 | $(2,914)$ | 1,200 | (493) | 2,207 | - |
| Total gap | 10,008 | $(12,687)$ | $(2,679)$ | 5,447 | (245) | $(2,523)$ | - |
| Q2/10 |  |  |  |  |  |  |  |
| Canadian currency | 1,945 | $(11,831)$ | $(9,886)$ | 4,371 | 1,515 | 4,000 | - |
| Foreign currencies | $(11,316)$ | 4,759 | $(6,557)$ | 2,282 | 180 | 4,095 | - |
| Total gap | $(9,371)$ | $(7,072)$ | $(16,443)$ | 6,653 | 1,695 | 8,095 | - |
| Q1/10 <br> Canadian currency | 14,025 | $(19,044)$ | $(5,019)$ | 1,166 | (199) | 4,052 | - |
| Foreign currencies | $(9,921)$ | 3,606 | $(6,315)$ | 2,308 | 566 | 3,441 | - |
| Total gap | 4,104 | $(15,438)$ | $(11,334)$ | 3,474 | 367 | 7,493 | - |

${ }^{1}$ On- and off-balance sheet financial instruments have been reported on the earlier of their contractual repricing or maturity dates. Certain contractual repricing dates have been adjusted according to management's estimates for prepayments and early redemptions.
${ }^{2}$ Based on the interest rate sensitivity profile as at January 31, 2011, as adjusted for structural assumptions, estimated prepayments and early withdrawals, an immediate $1 \%$ increase in interes rates across all maturities would increase net income after taxes by approximately
$\$ 88$ million ( $\$ 123$ million increase as at October 31,2010 ) over the next 12 months, and decrease shareholders' equity as measured on a present value basis by approximately $\$ 187$ million ( $\$ 7$ million decrease as at October 31, 2010).
${ }^{3}$ We manage our interest rate gap by inputing a duration to certain assets and liabilities based on historical and forecasted trends in core balances
${ }^{4}$ Commencing Q3/10, amounts reported exclude he impact of structural assumptions relating to shareholders' equity.

## REGULATORY CAPITAL

(\$ millions)

| Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6,951 | 6,804 | 6,659 | 6,509 | 6,372 | 6,241 | 6,162 | 6,091 |
| 96 | 96 | 96 | 94 | 94 | 92 | 101 | 104 |
| 6,509 | 6,095 | 5,972 | 5,713 | 5,432 | 5,156 | 4,886 | 4,826 |
| 2 | 1 | 1 | 3 | 3 | 4 | 6 | 10 |
| (640) | (575) | (667) | (715) | (535) | (495) | (477) | (347) |
| - | - | - | - | - | (14) | (16) | (26) |
| 3,156 | 3,156 | 3,756 | 3,756 | 3,756 | 3,756 | 3,756 | 3,756 |
| 1,599 | 1,599 | 1,597 | 1,586 | 1,599 | 1,599 | 1,598 | 1,589 |
| 163 | 168 | 165 | 168 | 171 | 174 | 170 | 175 |
| $(1,895)$ | $(1,913)$ | $(1,917)$ | $(1,904)$ | $(1,954)$ | $(1,997)$ | $(1,992)$ | $(2,099)$ |
| (65) | (58) | (58) | (58) | (60) | (59) | (52) | (59) |
| (576) | (522) | (425) | (342) | (289) | (303) | (297) | (288) |
| 15,300 | 14,851 | 15,179 | 14,810 | 14,589 | 14,154 | 13,845 | 13,732 |
| 265 | 270 | 272 | 269 | 283 | 286 | 285 | 360 |
| 4,721 | 4,404 | 4,397 | 5,698 | 4,642 | 4,736 | 5,246 | 5,302 |
| 7 | 4 | 5 | 3 | - | - | - | - |
| 118 | 126 | 106 | 105 | 112 | 119 | 105 | 111 |
| (576) | (522) | (425) | (342) | (289) | (303) | (297) | (288) |
| (180) | (167) | (176) | (163) | (170) | (165) | (164) | (186) |
| 4,355 | 4,115 | 4,179 | 5,570 | 4,578 | 4,673 | 5,175 | 5,299 |
| 19,655 | 18,966 | 19,358 | 20,380 | 19,167 | 18,827 | 19,020 | 19,031 |
| 106,986 | 106,663 | 107,176 | 108,324 | 112,122 | 117,298 | 115,426 | 119,561 |
| 14.3\% | 13.9\% | 14.2\% | 13.7\% | 13.0\% | 12.1\% | 12.0\% | 11.5\% |
| 18.4\% | 17.8\% | 18.1\% | 18.8\% | 17.1\% | 16.1\% | 16.5\% | 15.9\% |

## Tier 1 capital

Common shares

- Contributed surplus

Retained earnings
(1)

Net after tax fair value losses arising from changes in institution's own credit risk
Foreign currency translation adjustments
Net after tax unrealized holding losses on AFS equity securities
Non-cumulative preferred shares
Innovative instruments ${ }^{2}$
Certain non-controlling interests in subsidiaries
Goodwill
Gains on sale of applicable securitized assets
$50 / 50$ deductions from each of Tier 1 and Tier $2^{3}$

## Tier 2 capital

Perpetual subordinated indebtedness
Other subordinated indebtedness (net of amortization)
Net after tax unrealized holding gains on AFS equity securities
Eligible general allowance (standardized approach) ${ }^{4}$
50/50 deductions from each of Tier 1 and Tier $2^{3}$
Investment in insurance activities ${ }^{5}$

## Total capital

Total risk-weighted assets
Tier 1 capital ratio
Total capital ratio

[^11]| Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Credit risk

Standardized approach

| ach |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Corporate | 4.0 | 4.7 | 4.8 | 4.9 | 5.1 | 5.6 | 5.6 |
| Sovereign | 0.4 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 |
| Banks | 0.4 | 0.4 | 0.2 | 0.2 | 0.3 | 0.4 | 0.3 |
| Real estate secured personal lending | 1.6 | 1.6 | 1.6 | 1.6 | 1.8 | 1.7 | 1.7 |
| Other retail ${ }^{1}$ | 2.3 | 2.3 | 0.8 | 0.8 | 0.9 | 0.9 | 1.0 |
|  | 8.7 | 9.2 | 7.6 | 7.7 | 8.3 | 8.8 | 8.8 |
| AIRB approach |  |  |  |  |  |  |  |
| Corporate ${ }^{2}$ | 31.4 | 31.3 | 31.9 | 32.2 | 32.8 | 34.4 | 34.8 |
| Sovereign | 1.6 | 1.6 | 1.7 | 1.5 | 1.7 | 1.7 | 1.6 |
| Banks | 4.0 | 3.9 | 4.0 | 3.6 | 4.0 | 3.5 | 2.2 |
| Real estate secured personal lending | 4.3 | 4.2 | 4.3 | 4.2 | 3.9 | 4.9 | 5.0 |
| Qualifying revolving retail ${ }^{1}$ | 14.5 | 14.3 | 14.4 | 14.5 | 14.7 | 14.8 | 11.3 |
| Other retail | 5.6 | 5.3 | 5.3 | 5.5 | 5.5 | 5.7 | 5.8 |
| Equity ${ }^{3}$ | 0.6 | 0.7 | 0.8 | 0.8 | 0.8 | 0.9 | 0.9 |
| Trading book ${ }^{2}$ | 2.2 | 3.5 | 3.8 | 4.4 | 5.7 | 7.6 | 8.8 |
| Securitization ${ }^{2}$ | 2.5 | 1.8 | 1.9 | 2.4 | 2.7 | 2.5 | 2.6 |
| Adjustment for scaling factor | 4.0 | 4.0 | 4.1 | 4.1 | 4.3 | 4.5 | 4.4 |
|  | 70.7 | 70.6 | 72.2 | 73.2 | 76.1 | 80.5 | 77.4 |
| Other credit risk-weighted assets | 6.6 | 7.0 | 7.0 | 7.0 | 7.3 | 7.9 | 8.5 |
| Total credit risk | 86.0 | 86.8 | 86.8 | 87.9 | 91.7 | 97.2 | 94.7 |
| Market risk (Internal Models Approach) ${ }^{4}$ | 2.6 | 1.6 | 2.0 | 1.9 | 2.0 | 1.3 | 1.7 |
| Operational risk (Advanced Measurement Approach) | 18.4 | 18.3 | 18.4 | 18.5 | 18.4 | 18.8 | 19.0 |
| Total risk-weighted assets | 107.0 | 106.7 | 107.2 | 108.3 | 112.1 | 117.3 | 115.4 |

[^12]| (\$ millions) | Q1/11 |  | Q4/10 |  | Q3/10 |  | Q2/10 |  | Q1/10 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | AIRB approach | Standardized approach | AIRB approach | $\begin{gathered} \text { Standardized } \\ \text { approach } \end{gathered}$ | AIRB approach | $\begin{aligned} & \text { Standardized } \\ & \text { approach } \end{aligned}$ | AIRB approach | Standardized approach | AIRB approach | $\begin{gathered} \text { Standardized } \\ \text { approach } \\ \hline \end{gathered}$ |
| Business and government portfolios Corporate |  |  |  |  |  |  |  |  |  |  |
| Drawn | 33,945 | 3,737 | 31,522 | 4,495 | 32,142 | 4,501 | 31,927 | 4,578 | 31,560 | 4,943 |
| Undrawn commitments | 21,053 | 205 | 21,853 | 167 | 19,599 | 191 | 19,262 | 188 | 18,012 | 199 |
| Repo-style transactions | 28,645 | -- - | 28,614 | --7- - | 27,292 | -- - | 32,798 | - | 21,457 | - |
| Other off-balance sheet | 6,356 | 178 | 4,765 | 188 | 3,812 | 185 | 4,451 | 203 | 3,190 | 199 |
| OTC derivatives | 4,091 | 29 | 5,316 | 29 | 5,407 | 30 | 5,705 | 37 | 6,636 | 45 |
| Sovereign | 94,090 | 4,149 | 92,070 | 4,879 | 88,252 | 4,907 | 94,143 | 5,006 | 80,855 | 5,386 |
|  |  |  |  |  |  |  |  |  |  |  |
| Drawn | 50,819 | 3,159 | 45,055 | 2,518 | 52,349 | 3,118 | 38,571 | 3,027 | 46,503 | 2,370 |
| Undrawn commitments | 4,555 | - | 4,513 | - | 4,583 | - - | 4,351 | - | 4,066 | - |
| Repo-style transactions | 2,326 | - | 1,056 | - | 2,039 | - | 5,056 | - | 1,803 | - |
| Other off-balance sheet | 297 | - | 184 | - | 190 | - | 167 | - | 187 | - |
| OTC derivatives | 1,876 | - | 1,778 | - | 1,690 | - | 1,642 | - | 1,316 | - |
| Banks | 59,873 | 3,159 | 52,586 | 2,518 | 60,851 | 3,118 | 49,787 | 3,027 | 53,875 | 2,370 |
|  |  |  |  |  |  |  |  |  |  |  |
| Drawn | 18,529 | 1,633 | 15,613 | 1,723 | 17,811 | 891 | 17,259 | 998 | 17,803 | 1,227 |
| Undrawn commitments | 707 | - | 890 | - | 906 | - | 795 | - | 887 | - |
| Repo-style transactions | 56,202 | 295 | 51,395 | 219 | 52,683 | 150 | 53,922 | 149 | 64,926 | 149 |
| Other off-balance sheet | 43,415 | - | 42,082 | - | 44,865 | - | 43,591 | - | 36,729 | - |
| OTC derivatives | 7,080 | 4 | 7,486 | 5 | 6,872 | 8 | 6,380 | 9 | 6,553 | 8 |
| Gross business and government portfolios | 125,933 | 1,932 | 117,466 | 1,947 | 123,137 | 1,049 | 121,947 | 1,156 | 126,898 | 1,384 |
|  | 279,896 | 9,240 | 262,122 | 9,344 | 272,240 | 9,074 | 265,877 | 9,189 | 261,628 | 9,140 |
| Less: Repo-style transaction collateral | 81,869 | - | 76,273 | - | 76,283 | - | 85,224 | - | 81,503 | - |
| Net business and government portfolios | 198,027 | 9,240 | 185,849 | 9,344 | 195,957 | 9,074 | 180,653 | 9,189 | 180,125 | 9,140 |
| Retail portfolios <br> Real estate secured personal lending Drawn | 109,408 | 2,195 | 108,818 | 2,216 | 111,229 | 2,212 | 109,774 | 2,183 | 104,719 | 2,341 |
| Undrawn commitments | 26,703 | - | 25,983 | - | 25,758 | - | 27,662 | - | 24,533 |  |
| Qualifying revolving retail Drawn | 136,111 | 2,195 | 134,801 | 2,216 | 136,987 | 2,212 | 137,436 | 2,183 | 129,252 | 2,341 |
|  | 20,835 | - | 20,743 | - | 20,594 | - | 20,776 | - | 20,926 | - |
| Undrawn commitments Other off-balance sheet | 40,383 | - | 40,095 | - | 40,310 | - | 40,344 | - | 40,432 | - |
|  | 365 | - | 381 | - | 374 | - | 392 | - | 348 | - |
| Other retailDrawn | 61,583 | - | 61,219 | - | 61,278 | - | 61,512 | - | 61,706 | - |
|  |  |  |  |  |  |  |  |  |  |  |
|  | 8,056 | 2,910 | 8,001 | 2,991 | 8,130 | 1,009 | 8,176 | 1,005 | 8,146 | 1,082 |
| Undrawn commitmentsOther off-balance sheet | 1,316 | 20 | 2,110 | 20 | 2,120 | 20 | 2,161 | 20 | 2,209 | 21 |
|  | 34 | - | 18 | - | 36 | - | 39 | - | 40 | - |
| Total retail portfolios | 9,406 | 2,930 | 10,129 | 3,011 | 10,286 | 1,029 | 10,376 | 1,025 | 10,395 | 1,103 |
|  | 207,100 | 5,125 | 206,149 | 5,227 | 208,551 | 3,241 | 209,324 | 3,208 | 201,353 | 3,444 |
| Securitization exposures | 26,196 | - | 17,592 | - | 17,534 | - | 17,748 | - | 18,813 | - |
| Gross credit exposure | 513,192 | 14,365 | 485,863 | 14,571 | 498,325 | 12,315 | 492,949 | 12,397 | 481,794 | 12,584 |
| Less: Repo-style transaction collateral | 81,869 | - | 76,273 | - | 76,283 | - | 85,224 | - | 81,503 | - |
| Net credit exposure | 431,323 | 14,365 | 409,590 | 14,571 | 422,042 | 12,315 | 407,725 | 12,397 | 400,291 | 12,584 |

${ }^{1}$ Gross credit exposure after valuation adjustments related to financial guarantors and before allowance for credit losses.

CREDIT EXPOSURE - GEOGRAPHIC CONCENTRATION ${ }^{1}$

| (\$ millions) | Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| Business and government |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |
| Drawn | 70,277 | 72,141 | 70,601 | 62,929 | 69,024 | 75,736 |
| Undrawn commitments | 22,636 | 22,652 | 22,234 | 21,749 | 20,410 | 19,891 |
| Repo-style transactions | 2,835 | 1,763 | 1,825 | 2,417 | 2,871 | 3,277 |
| Other off-balance sheet | 37,580 | 35,956 | 35,075 | 34,514 | 29,355 | 26,187 |
| OTC derivatives | 5,729 | 6,350 | 5,754 | 5,710 | 5,406 | 5,607 |
|  | 139,057 | 138,862 | 135,489 | 127,319 | 127,066 | 130,698 |
| United States |  |  |  |  |  |  |
| Drawn | 20,306 | 10,967 | 19,240 | 12,378 | 15,632 | 18,791 |
| Undrawn commitments | 2,661 | 2,749 | 1,923 | 1,927 | 1,864 | 1,804 |
| Repo-style transactions | 1,963 | 2,347 | 2,782 | 3,040 | 2,342 | 2,170 |
| Other off-balance sheet | 5,338 | 4,737 | 8,128 | 5,987 | 4,862 | 3,562 |
| OTC derivatives | 2,879 | 3,058 | 3,658 | 3,605 | 4,223 | 4,852 |
|  | 33,147 | 23,858 | 35,731 | 26,937 | 28,923 | 31,179 |
| Europe |  |  |  |  |  |  |
| Drawn | 7,956 | 6,012 | 8,549 | 7,484 | 7,340 | 4,888 |
| Undrawn commitments | 471 | 458 | 465 | 428 | 393 | 378 |
| Repo-style transactions | 343 | 466 | 620 | 720 | 884 | 467 |
| Other off-balance sheet | 6,535 | 5,730 | 5,226 | 6,664 | 5,397 | 4,698 |
| OTC derivatives | 3,960 | 4,635 | 4,008 | 3,880 | 4,238 | 4,295 |
|  | 19,265 | 17,301 | 18,868 | 19,176 | 18,252 | 14,726 |
| Other countries |  |  |  |  |  |  |
| Drawn | 4,754 | 3,070 | 3,912 | 4,966 | 3,870 | 3,034 |
| Undrawn commitments | 547 | 1,397 | 466 | 304 | 298 | 295 |
| Repo-style transactions | 163 | 216 | 504 | 375 | 586 | 600 |
| Other off-balance sheet | 615 | 608 | 438 | 1,044 | 492 | 394 |
| OTC derivatives | 479 | 537 | 549 | 532 | 638 | 503 |
|  | 6,558 | 5,828 | 5,869 | 7,221 | 5,884 | 4,826 |
|  | 198,027 | 185,849 | 195,957 | 180,653 | 180,125 | 181,429 |

${ }^{1}$ This table provides information of our business and government exposures under the AIRB approach. Substantially, all our retail exposures under the AIRB approach are based in Canada. The classification of geography is based upon the country of ultimate risk. Amounts are before allowance for credit losses and risk mitigation, and after valuation adjustments related to financial guarantors.

## MAPPING OF INTERNAL RATINGS WITH EXTERNAL RATING AGENCIES ${ }^{1}$

|  |  |  |  |
| :--- | ---: | ---: | ---: |
| Grade | CIBC rating | Standard \& Poor's <br> equivalent | Moody's Investor <br> Services equivalent |
| Investment grade | $\mathbf{0 0 - 4 7}$ | AAA to BBB- | Aaa to Baa3 |
| Non-investment grade | $\mathbf{5 1 - 6 7}$ | BB+ to B- | Ba1 to B3 |
| Watchlist | $\mathbf{7 0 - 8 0}$ | CCC+ to CC | Caa1 to Ca |
| Default | $\mathbf{9 0}$ | D | C |

${ }^{1}$ The above table for mapping of internal ratings with external rating agencies is used for business and government exposures under risk-rating method.

## PD BANDS TO VARIOUS RISK LEVELS ${ }^{1}$

|  |  |
| :--- | ---: |
| Description | PD bands |
| Exceptionally low | $0.01 \%-0.20 \%$ |
| Very low | $0.21 \%-0.50 \%$ |
| Low | $0.51 \%-2.00 \%$ |
| Medium | $2.01 \%-10.00 \%$ |
| High | $10.01 \%-99.99 \%$ |
| Default | $100.00 \%$ |

[^13]| (\$ millions) | Q1/11 |  |  |  |  |  | Q4/10 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | EAD | Notional of undrawn commitments | Exposure weightedaverage EAD \% | Exposure weightedaverage PD $\%$ | Exposure weightedaverage LGD $\%$ | Exposure weighted- average risk weight $\%$ | EAD | $\begin{array}{r} \text { Notional of } \\ \text { undrawn } \\ \text { commitments } \end{array}$ | Exposure weightedaverage EAD \% | Exposure weightedaverage PD \% | Exposure weightedaverage LGD \% | Exposure weightedaverage risk weight \% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment grade | 34,597 | 19,696 | 76\% | 0.18\% | 32\% | 26\% | 33,217 | 21,603 | 74\% | 0.19\% | $34 \%$ | 29\% |
| Non-investment grade | 23,417 | 10,241 | 57\% | 1.97\% | 29\% | 61\% | 22,761 | 9,795 | 57\% | 2.14\% | 30\% | 63\% |
| Watchlist | 528 | 53 | 55\% | 18.50\% | 43\% | 213\% | 603 | 62 | 47\% | 18.44\% | 42\% | 210\% |
| Default | 950 | 60 | 62\% | 100.00\% | 41\% | 293\% | 1,061 | 62 | 60\% | 100.00\% | 43\% | 325\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment grade | 57,115 | 5,575 | 78\% | 0.01\% | 7\% | 2\% | 51,036 | 5,522 | 79\% | 0.01\% | 7\% | 2\% |
| Non-investment grade | 512 | 365 | 51\% | 1.15\% | 12\% | 24\% | 517 | 329 | 51\% | 1.24\% | 12\% | 26\% |
| Watchlist | - | - | - | - | - | - | 1 | - | - | 16.36\% | 42\% | 235\% |
| Default | 1 | - | - | 100.00\% | 58\% | - | 1 | - | - | 100.00\% | 54\% | 349\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment grade | 72,536 | 910 | 77\% | 0.11\% | 15\% | 7\% | 67,501 | 1,139 | 78\% | 0.11\% | 14\% | 7\% |
| Non-investment grade | 1,488 | 1 | 63\% | 3.45\% | 15\% | 43\% | 2,347 | 1 | 70\% | 2.22\% | 10\% | 24\% |
| Watchlist | 3 | 4 | 70\% | 16.36\% | 5\% | 25\% | 3 | 4 | 70\% | 16.36\% | 5\% | 25\% |
| Default |  | - |  | 100.00\% |  | - | - | - | - | 100.00\% | - | - |
|  | 74,027 | 915 | 77\% | 0.18\% | 15\% | 7\% | 69,851 | 1,144 | 78\% | 0.18\% | 14\% | 8\% |
|  | 191,147 | 36,905 | 71\% | 0.90\% | 17\% | 18\% | 179,048 | 38,517 | 70\% | 1.04\% | 18\% | 19\% |

## Commercial mortgages (Slotting approach)

| Strong |
| :--- |
| Good |
| Satisfactory |
| Weak |
| Default |
| Total business \& government |


| 6,681 | 6,612 |
| ---: | :---: |
| 128 | 111 |
| 39 | 57 |
| 26 | 13 |
| 6 | 8 |
| 6,880 | 6,801 |
| 198,027 | 185,849 |

${ }^{1}$ Amounts provided are before allowance for credit losses, and after credit risk mitigation, valuation adjustments related to financial guarantors, and collateral on repurchase agreement activities.

|  | Q3/10 |  |  |  |  |  | Q2/10 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | EAD | Notional of undrawn commitments | Exposure weightedaverage EAD $\%$ | Exposure weightedaverage PD | Exposure weightedaverage LGD $\%$ | Exposure weighted- average risk weight $\%$ | EAD | Notional of undrawn commitments | Exposure weightedaverage EAD $\%$ | Exposure weightedaverage PD | Exposure weightedaverage LGD \% | Exposure weighted- average risk weight $\%$ |
| Corporate |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment grade | 31,160 | 17,922 | 76\% | 0.19\% | 34\% | 29\% | 32,884 | 18,027 | 76\% | 0.18\% | 33\% | 27\% |
| Non-investment grade | 22,141 | 9,780 | 57\% | 2.20\% | 31\% | 66\% | 21,127 | 9,219 | 57\% | 2.21\% | 31\% | 66\% |
| Watchlist | 912 | 89 | 48\% | 18.00\% | 58\% | 310\% | 1,469 | 157 | 54\% | 17.68\% | 64\% | 347\% |
| Default | 1,179 | 72 | 60\% | 100.00\% | 45\% | 251\% | 1,029 | 107 | 64\% | 100.00\% | 48\% | 274\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sovereign <br> Investment grade | 58,321 | 5,644 | 79\% | 0.01\% | 8\% | 2\% | 44,463 | 5,296 | 79\% | 0.02\% | 7\% | 2\% |
| Non-investment grade | 538 | 289 | 47\% | 1.39\% | 12\% | 27\% | 558 | 267 | 69\% | 1.33\% | 9\% | 20\% |
| Watchlist | 1 | - | - | 16.36\% | 45\% | 250\% | 2 | - | 49\% | 16.36\% | 43\% | 236\% |
| Default | 1 | - | - | 100.00\% | 69\% | 485\% | 2 | - | - | 100.00\% | 54\% | 167\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Banks <br> Investment grade | 72,838 | 1,151 | 78\% | 0.12\% | 13\% | 7\% | 71,114 | 1,008 | 78\% | 0.12\% | 12\% | 6\% |
| Non-investment grade | 2,219 | 6 | 69\% | 2.16\% | 9\% | 22\% | 1,707 | 9 | 70\% | 2.33\% | 10\% | 24\% |
| Watchlist | 3 | 4 | 70\% | 16.36\% | 5\% | 27\% | 3 | 4 | 70\% | 16.36\% | 5\% | 25\% |
| Default | - | - | - | 100.00\% | - | - | - | - | - | 100.00\% | - | - |
|  | 75,060 | 1,161 | 78\% | 0.18\% | 13\% | 7\% | 72,824 | 1,021 | 78\% | 0.17\% | 12\% | 7\% |
|  | 189,313 | 34,957 | 71\% | 1.08\% | 18\% | 19\% | 174,358 | 34,094 | 71\% | 1.12\% | 18\% | 21\% |

## Commercial mortgages (Slotting approach)

| Strong | 6,427 | 6,079 |
| :---: | :---: | :---: |
| Good | 129 | 129 |
| Satisfactory | 66 | 67 |
| Weak | 13 | 11 |
| Default | 9 | 9 |
|  | 6,644 | 6,295 |
| Total business \& government | 195,957 | 180,653 |

${ }^{1}$ Amounts provided are before allowance for credit losses, and after credit risk mitigation, valuation adjustments related to financial guarantors, and collateral on repurchase agreement activities.

| (\$ millions) | Q1/11 |  |  |  |  |  | Q4/10 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | EAD | Notional of undrawn commitments | Exposure weightedaverage EAD $\%$ | Exposure weightedaverage PD | Exposure weightedaverage LGD \% | Exposure weighted-average risk weight $\%$ | EAD | Notional of undrawn commitments | Exposure weightedaverage EAD \% | Exposure weightedaverage PD <br> $\%$ | Exposure weightedaverage LGD \% | Exposure weighted-average risk weight $\%$ |
| Real estate secured personal lending Exceptionally low | 115,602 | 27,288 | 90\% | 0.05\% | 9\% | 2\% | 115,235 | 26,625 | 90\% | 0.05\% | 9\% | 2\% |
| Very low | 11,570 | 1,948 | 100\% | 0.37\% | 11\% | 7\% | 10,991 | 1,825 | 100\% | 0.37\% | 11\% | 7\% |
| Low | 7,955 | 1,130 | 10\% | 0.92\% | 18\% | 20\% | 7,705 | 1,112 | 10\% | 0.92\% | 19\% | 21\% |
| Medium | 651 | 34 | 3\% | 5.89\% | 12\% | 41\% | 593 | 38 | 3\% | 6.00\% | 12\% | 43\% |
| High | 162 | - | - | 25.15\% | 15\% | 81\% | 112 | - | - | 25.51\% | 16\% | 84\% |
| Default | 171 | - | - | 100.00\% | 14\% | 56\% | 165 | - | - | 100.00\% | 14\% | 57\% |
| Qualifying revolving credit | 136,111 | 30,400 | 88\% | 0.31\% | 10\% | 4\% | 134,801 | 29,600 | 88\% | 0.29\% | 10\% | 4\% |
|  | 32,473 | 37,158 | 72\% | 0.09\% | 87\% | 4\% | 32,252 | 36,838 | 72\% | 0.09\% | 87\% | 4\% |
| Very low | 9,316 | 8,576 | 76\% | 0.31\% | 87\% | 14\% | 9,230 | 8,498 | 75\% | 0.32\% | 88\% | 14\% |
| Low | 12,422 | 6,901 | 70\% | 1.03\% | 84\% | 32\% | 12,556 | 7,075 | 70\% | 1.03\% | 84\% | 32\% |
| Medium | 5,632 | 3,916 | 56\% | 4.06\% | 86\% | 86\% | 5,484 | 3,863 | 54\% | 3.96\% | 87\% | 85\% |
| High | 1,588 | 505 | 75\% | 24.68\% | 83\% | 185\% | 1,523 | 498 | 75\% | 25.13\% | 83\% | 184\% |
| Default | 152 | - | - | 100.00\% | 74\% | - | 174 | - | - | 100.00\% | 75\% | - |
| Other retail | 61,583 | 57,056 | 71\% | 1.56\% | 86\% | 24\% | 61,219 | 56,772 | 71\% | 1.57\% | 87\% | 23\% |
|  | 1,402 | 1,661 | 52\% | 0.08\% | 61\% | 13\% | 825 | 597 | 77\% | 0.06\% | 51\% | 10\% |
| Very low | 784 | 693 | 38\% | 0.37\% | 74\% | 46\% | 2,244 | 1,464 | 72\% | 0.43\% | 60\% | 40\% |
| Low | 4,452 | 281 | 40\% | 1.31\% | 42\% | 45\% | 4,885 | 743 | 72\% | 1.20\% | 44\% | 45\% |
| Medium | 2,205 | 117 | 40\% | 3.57\% | 72\% | 101\% | 2,045 | 83 | 76\% | 3.61\% | 70\% | 98\% |
| High | 451 | 101 | - | 22.65\% | 74\% | 150\% | 61 | - | - | 45.47\% | 65\% | 142\% |
| Default | 112 | 1 | 39\% | 100.00\% | 68\% | 144\% | 69 | - | 111\% | 100.00\% | 64\% | 25\% |
|  | 9,406 | 2,854 | 46\% | 3.78\% | 57\% | 60\% | 10,129 | 2,887 | 73\% | 2.36\% | 54\% | 52\% |
|  | 207,100 | 90,310 | 76\% | 8.40\% | 35\% | 12\% | 206,149 | 89,259 | 77\% | 0.77\% | 35\% | 12\% |

[^14](\$ millions)

|  | Q3/10 |  |  |  |  |  | Q2/10 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | EAD | Notional of undrawn commitments | Exposure weightedaverage EAD $\%$ | Exposure weightedaverage PD $\%$ | Exposure weightedaverage LGD $\%$ | Exposure weighted-average risk weight | EAD | Notional of undrawn commitments | Exposure weightedaverage EAD $\%$ | Exposure weightedaverage PD \% | Exposure weightedaverage LGD \% | Exposure weighted-average risk weigh |
| Real estate secured personal lending Exceptionally low | 117,215 | 26,029 | 90\% | 0.05\% | 9\% | 2\% | 117,026 | 26,274 | 91\% | 0.04\% | 9\% | 2\% |
| Very low | 11,138 | 2,148 | 100\% | 0.37\% | 11\% | 7\% | 12,400 | 3,777 | 100\% | 0.36\% | 11\% | 7\% |
| Low | 7,622 | 1,103 | 9\% | 0.93\% | 19\% | 21\% | 7,138 | 1,095 | 10\% | 0.93\% | 20\% | 22\% |
| Medium | 733 | 41 | 3\% | 5.72\% | 12\% | 41\% | 593 | 37 | 2\% | 6.05\% | 12\% | 42\% |
| High | 126 | - | - | 26.36\% | 16\% | 86\% | 139 | - | - | 27.30\% | 12\% | 67\% |
| Default | 153 | - | - | 100.00\% | 15\% | 57\% | 140 | - | - | 100.00\% | 15\% | 57\% |
|  | 136,987 | 29,321 | 88\% | 0.29\% | 10\% | 4\% | 137,436 | 31,183 | 89\% | 0.27\% | 10\% | $3 \%$ |
| Qualifying revolving credit <br> Exceptionally low | 31,986 | 36,856 | 72\% | 0.09\% | 88\% | 4\% | 31,968 | 37,208 | 71\% | 0.09\% | 88\% | 4\% |
| Very low | 9,426 | 8,832 | 75\% | 0.32\% | 88\% | 14\% | 9,541 | 8,951 | 75\% | 0.32\% | 88\% | 14\% |
| Low | 12,547 | 7,195 | 70\% | 1.03\% | 84\% | 32\% | 12,703 | 7,255 | 70\% | 1.03\% | 84\% | 33\% |
| Medium | 5,615 | 4,004 | 56\% | 3.99\% | 87\% | 86\% | 5,551 | 3,744 | 57\% | 3.91\% | 87\% | 85\% |
| High | 1,535 | 494 | 75\% | 24.85\% | 83\% | 184\% | 1,570 | 517 | 75\% | 26.07\% | 83\% | 185\% |
| Default | 169 | - | - | 100.00\% | 75\% | - | 179 | - | - | 100.00\% | 75\% | - |
|  | 61,278 | 57,381 | 71\% | 1.57\% | 87\% | 24\% | 61,512 | 57,675 | 71\% | 1.62\% | 87\% | 24\% |
| Other retail <br> Exceptionally low | 2,852 | 624 | 77\% | 0.04\% | 38\% | 5\% | 2,586 | 652 | 77\% | 0.04\% | 37\% | 5\% |
| Very low | 2,304 | 1,459 | 72\% | 0.43\% | 60\% | 39\% | 2,343 | 1,488 | 72\% | 0.43\% | 60\% | 40\% |
| Low | 3,222 | 741 | 72\% | 1.02\% | 68\% | 70\% | 3,280 | 741 | 72\% | 1.02\% | 69\% | 70\% |
| Medium | 1,805 | 81 | 76\% | 3.41\% | 77\% | 108\% | 2,062 | 82 | 76\% | 3.81\% | 73\% | 103\% |
| High | 48 | - | - | 42.10\% | 77\% | 169\% | 29 | - | - | 58.65\% | 64\% | 128\% |
| Default | 55 | - | 121\% | 100.00\% | 78\% | 4\% | 76 | - | 70\% | 100.00\% | 71\% | 3\% |
|  | 10,286 | 2,905 | 73\% | 1.75\% | 60\% | 52\% | 10,376 | 2,963 | 73\% | 2.08\% | 60\% | 53\% |
|  | 208,551 | 89,607 | 76\% | 0.74\% | 35\% | 12\% | 209,324 | 91,821 | 77\% | 0.76\% | 35\% | 12\% |

[^15]
## AIRB CREDIT RISK EXPOSURE : LOSS EXPERIENCE



[^16]Actual loss rates on retail portfolios for each quarter represent write-offs less recoveries for the previous 12 months, divided by the outstanding balance at the beginning of the previous 12 month period. The expected loss rate represents the loss rate that was predicted by the Basel II parameter estimates at the beginning of the period defined above.

Differences between actual and expected loss rates are due to the following reasons:
Expected losses are generally calculated using "through the business cycle" risk parameters while actual losses are determined at a "point in time" and reflect more current economic conditions. "Through the cycle" parameters are estimated to include a long time horizon and as a result, actual losses may exceed expected losses during an economic downturn and may fall below expected losses during times of economic growth.
${ }^{2}$ Business and government portfolios:
Actual loss rates for business and government exposures were lower than the historically measured expected losses as average default rates and LGDs were higher during the historically measured period than the preceding 12 months.
${ }^{3}$ Retail portfolios:
Actual loss rates for qualifying revolving retail exposures were higher than the historically measured expected losses as the historical periods include more favourable economic conditions.
Expected loss rate for real estate secured personal lending is significantly higher than actual loss experience due to conservative assumptions built into the AIRB capital formula.

## CREDIT EXPOSURE - MATURITY PROFILE ${ }^{1}$

| (\$ millions) | Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business and government portfolios |  |  |  |  |  |  |
| Corporate |  |  |  |  |  |  |
| Less than 1 year ${ }^{2}$ | 23,121 | 21,055 | 21,772 | 22,663 | 19,633 | 19,713 |
| 1-3 years | 30,573 | 31,614 | 27,894 | 27,697 | 27,968 | 27,703 |
| 3-5 years | 11,561 | 9,613 | 10,083 | 9,949 | 10,237 | 11,837 |
| Over 5 years | 1,111 | 2,154 | 2,282 | 2,489 | 2,766 | 3,170 |
|  | 66,366 | 64,436 | 62,031 | 62,798 | 60,604 | 62,423 |
| Sovereign |  |  |  |  |  |  |
| Less than 1 year ${ }^{2}$ | 6,755 | 7,957 | 5,016 | 5,200 | 5,047 | 4,920 |
| 1-3 years | 30,441 | 21,887 | 33,779 | 19,555 | 26,727 | 34,195 |
| 3-5 years | 19,662 | 20,905 | 19,347 | 19,513 | 19,788 | 21,541 |
| Over 5 years | 770 | 806 | 718 | 756 | 597 | 676 |
|  | 57,628 | 51,555 | 58,860 | 45,024 | 52,159 | 61,332 |
| Banks |  |  |  |  |  |  |
| Less than 1 year ${ }^{2}$ | 50,807 | 47,832 | 53,233 | 52,837 | 46,226 | 39,768 |
| 1-3 years | 17,404 | 17,760 | 15,999 | 13,510 | 14,000 | 8,839 |
| 3-5 years | 5,108 | 3,108 | 4,794 | 5,381 | 5,925 | 7,494 |
| Over 5 years | 714 | 1,158 | 1,040 | 1,103 | 1,211 | 1,573 |
| Total business and government portfolios | 74,033 | 69,858 | 75,066 | 72,831 | 67,362 | 57,674 |
|  | 198,027 | 185,849 | 195,957 | 180,653 | 180,125 | 181,429 |
| Retail portfolios |  |  |  |  |  |  |
| Real estate and secured personal lending |  |  |  |  |  |  |
| Less than 1 year ${ }^{2}$ | 57,703 | 57,105 | 56,443 | 57,302 | 52,974 | 50,498 |
| $1-3$ years | 27,657 | 29,968 | 29,880 | 27,652 | 26,684 | 26,083 |
| 3-5 years | 47,875 | 44,646 | 47,229 | 48,927 | 46,070 | 44,644 |
| Over 5 years | 2,876 | 3,082 | 3,435 | 3,555 | 3,524 | 4,442 |
|  | 136,111 | 134,801 | 136,987 | 137,436 | 129,252 | 125,667 |
| Qualifying revolving retail |  |  |  |  |  |  |
| Less than 1 year ${ }^{2}$ | 61,583 | 61,219 | 61,278 | 61,512 | 61,706 | 61,661 |
|  | 61,583 | 61,219 | 61,278 | 61,512 | 61,706 | 61,661 |
| Other retail |  |  |  |  |  |  |
| Less than 1 year ${ }^{2}$ | 8,656 | 9,363 | 9,455 | 9,345 | 9,181 | 8,720 |
| 1-3 years | 618 | 634 | 702 | 726 | 902 | 1,394 |
| 3-5 years | 73 | 75 | 74 | 72 | 67 | 70 |
| Over 5 years | 59 | 57 | 55 | 233 | 245 | 251 |
|  | 9,406 | 10,129 | 10,286 | 10,376 | 10,395 | 10,435 |
|  |  |  |  |  |  |  |
| Total retail portfolios | 207,100 | 206,149 | 208,551 | 209,324 | 201,353 | 197,763 |
| Total credit exposure | 405,127 | 391,998 | 404,508 | 389,977 | 381,478 | 379,192 |

[^17]| (\$ millions) |  |  |  |  |  | Q1/11 | Q4/10 | Q3/10 | Q2/10 | Q1/10 | Q4/09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Drawn | Undrawn commitments | Repo-style transactions | Other offbalance sheet | OTC derivatives | Total | Total | Total | Total | Total | Total |
| Commercial mortgages | 6,760 | 120 | . | - - | - | 6,880 | 6,801 | 6,645 | 6,294 | 6,138 | 6,228 |
| Financial institutions | 23,124 | 2,759 | 5,214 | 46,512 | 9,751 | 87,360 | 87,042 | 92,079 | 85,816 | 79,517 | 71,314 |
| Retail | 2,214 | 1,996 | - | 260 | 42 | 4,512 | 4,612 | 4,348 | 4,216 | 3,980 | 3,903 |
| Business services | 3,780 | 1,419 | 18 | 318 | 73 | 5,608 | 5,240 | 5,412 | 5,540 | 5,473 | 5,065 |
| Manufacturing - capital goods | 1,063 | 1,104 | - | 97 | 43 | 2,307 | 2,265 | 2,202 | 2,176 | 2,052 | 2,062 |
| Manufacturing - consumer goods | 1,493 | 753 | - | 20 | 18 | 2,284 | 2,188 | 2,300 | 2,075 | 1,899 | 1,960 |
| Real estate and construction | 6,074 | 2,651 | - | 665 | 59 | 9,449 | 9,096 | 8,265 | 8,199 | 8,186 | 8,183 |
| Agriculture | 3,169 | 952 | - | 29 | 20 | 4,170 | 4,021 | 4,004 | 4,127 | 3,667 | 3,486 |
| Oil and gas | 2,740 | 4,621 | - | 400 | 689 | 8,450 | 8,304 | 7.802 | 7,921 | 7,802 | 8,128 |
| Mining | 237 | 1,275 | - | 285 | 76 | 1,873 | 2,566 | 1,711 | 1,521 | 1,742 | 1,795 |
| Forest products | 354 | 425 | 4 | 130 | 40 | 953 | 850 | 862 | 929 | 727 | 761 |
| Hardware and software | 559 | 322 | 2 | 30 | 4 | 917 | 881 | 814 | 797 | 839 | 888 |
| Telecommunications and cable | 423 | 760 | - | 201 | 178 | 1,562 | 1,757 | 1,653 | 1,735 | 1,677 | 1,711 |
| Broadcasting, publishing, and printing | 423 | 420 | - | 63 | 7 | 913 | 996 | 850 | 831 | 901 | 990 |
| Transportation | 1,068 | 852 | - | 406 | 24 | 2,350 | 2,303 | 2,368 | 2,236 | 2,303 | 2,390 |
| Utilities | 689 | 1,932 | $\cdots$ | 532 | 340 | 3,493 | 3,512 | 3,361 | 3,071 | 3,091 | 3,185 |
| Education, health, and social services | 1,250 | 848 | 18 | 67 | 62 | 2,245 | 2,248 | 2,249 | 2,244 | 2,086 | 2,135 |
| Governments | 47,873 | 3,106 | 48 | 53 | 1,621 | 52,701 | 41,167 | 49,032 | 40,925 | 48,045 | 57,245 |
|  | 103,293 | 26,315 | 5,304 | 50,068 | 13,047 | 198,027 | 185,849 | 195,957 | 180,653 | 180,125 | 181,429 |

${ }^{1}$ Amounts are before allowance for credit losses and after valuation adjustments related to financial guarantors.

| (\$ millions) | Risk-weight category |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0\% | 20\% | 50\% | 75\% | 100\% | 150\% | Total |
| Q1/11 |  |  |  |  |  |  |  |
| Corporate | - | - | 39 | - | 4,110 | - | 4,149 |
| Sovereign | 2,520 | 91 | 244 | - | 304 | - | 3,159 |
| Banks | - | 1,770 | 102 | - | 60 | - | 1,932 |
| Real estate secured personal lending | - | - | - | 2,194 | 1 | - | 2,195 |
| Other retail | - | - | - | 2,731 | 199 | - | 2,930 |
|  | 2,520 | 1,861 | 385 | 4,925 | 4,674 | - | 14,365 |
| Q4/10 | 2,241 | 1,889 | 234 | 5,016 | 5,191 | - | 14,571 |
|  |  |  |  |  |  |  |  |
| Q3/10 | 2,901 | 907 | 238 | 3,028 | 5,241 | - | 12,315 |
|  |  |  |  |  |  |  |  |
| Q2/10 | 2,792 | 1,039 | 259 | 2,998 | 5,309 | - | 12,397 |
|  |  |  |  |  |  |  |  |
| Q1/10 | 2,159 | 1,181 | 428 | 3,179 | 5,606 | 31 | 12,584 |
|  |  |  |  |  |  |  |  |
| Q4/09 | 1,847 | 1,477 | 361 | 3,210 | 5,986 | 35 | 12,916 |

EXPOSURE COVERED BY GUARANTEES AND CREDIT DERIVATIVES ${ }^{1}$

| (\$ millions) | Q1/11 |  |  | Q4/10 |  |  | Q3/10 |  |  | Q2/10 |  |  | Q1/10 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Provider of guarantees/ credit derivatives |  |  | Provider of guarantees/ credit derivatives |  |  | Provider of guarantees/ credit derivatives |  |  | Provider of guarantees/ credit derivatives |  |  | Provider of guarantees/ credit derivatives |  |  |
|  | Corporate | Sovereign | Bank | Corporate | Sovereign | Bank | Corporate | Sovereign | Bank | Corporate | Sovereign | Bank | Corporate | Sovereign | Bank |
| Corporate | 1,376 | 1,642 | 916 | 1,236 | 456 | 1,054 | 1,102 | 733 | 1,151 | 1,423 | 263 | 1,137 | 1,277 | 217 | 1,356 |
| Sovereign | - | 2,127 | - | - | 1,979 | - | - | 1,837 | - | - | 1,516 | - | - | 1,481 | - |
| Banks | - | 3,968 | 996 | - | 1,739 | 896 | - | 1,964 | 912 | - | - | 1,208 | - | - | 1,029 |
| Real estate secured personal lending ${ }^{2}$ | 526 | 78,278 | - | 524 | 79,205 | - | 475 | 81,400 | - | 577 | 81,682 | - | 571 | 80,205 | - |
| Other retail | - | 107 | - | - | 117 | - | - | 385 | - | - | 134 | - | - | 145 | - |
|  | 1,902 | 86,122 | 1,912 | 1,760 | 83,496 | 1,950 | 1,577 | 86,319 | 2,063 | 2,000 | 83,595 | 2,345 | 1,848 | 82,048 | 2,385 |

${ }^{1}$ This table provides information on credit mitigants against exposures under the AIRB approach.
${ }^{2}$ Beginning in Q1/11, insured residential mortgages securitized and not sold are included as "Real estate secured personal lending - guaranteed by Sovereign." Prior period information has been restated.

## EXPOSURES SECURITIZED AS ORIGINATOR ${ }^{1}$

| (\$ millions) | Q1/11 |  |  |  | Q4/10 Q3/10 |  | Q2/10 | Q1/10 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Residential mortgages ${ }^{2}$ | Commercial mortgages | Credit cards | Total | Total | Total | Total | Total |
| Securitized and sold assets | 30,177 | 416 | N/A | 30,593 | 30,221 | 29,723 | 29,121 | 29,500 |
| Securitized and retained as MBS inventory | 19,779 | - | N/A | 19,779 | 19,651 | 16,581 | 15,657 | 17,802 |
| Impaired and other past due loans ${ }^{3}$ | 275 | - | N/A | 275 | 268 | 264 | 298 | 302 |
| Net write-offs for the period | 1 | - | N/A | 1 | 1 | - | 1 | 1 |


| BANK SPONSORED MULTI-SELLER CONDUTTS EXPO |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Canadian residential mortgages | 379 | 489 | 586 | 764 | 891 | 1,098 |
| Auto leases | 111 | 141 | 189 | 299 | 569 | 737 |
| Franchise loans | 432 | 469 | 495 | 458 | 452 | 529 |
| Auto loans | - | - | - | 9 | 90 | 138 |
| Credit cards | 525 | 975 | 975 | 975 | 975 | 975 |
| Equipment leases/loans | 28 | 40 | 54 | 71 | 101 | 130 |
| Commercial mortgages | - | 2 | 3 | 4 | 5 | 5 |
| Trade receivables | 30 | 26 | 64 | - | - | - |
|  | 1,505 | 2,142 | 2,366 | 2,580 | 3,083 | 3,612 |

## SECURITIZATION EXPOSURES (IRB APPROACH)

(\$ millions)

EAD

| Q1/11 |  |  |  |  | Q4/10 | Q3/10 | Q2/10 | Q1/10 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Own securitized assets |  |  | Third party assets | Total | Total | Total | Total | Total |
| Residential mortgages | Commercial mortgages | Credit cards |  |  |  |  |  |  |
| 1,019 |  | 19 | 25,154 | 26,196 | 17,592 | 17,534 | 17,748 | 18,813 |

[^18]| (\$ millions) | Q1/11 |  |  | Q4/10 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | EAD ${ }^{1}$ | RWA | Capital charge | EAD ${ }^{1}$ | RWA | Capital charge |
| Risk ratings ${ }^{2}$ |  |  |  |  |  |  |
| AAA to BBB- | 17,398 | 1,839 | 147 | 16,255 | 1,685 | 135 |
| $B B+$ to $B B-$ | 9 | 38 | 3 | 9 | 39 | 3 |
| Unrated | 7,586 | 579 | 46 | 188 | 37 | 3 |
|  | 24,993 | 2,456 | 196 | 16,452 | 1,761 | 141 |
| Deduction from capital |  |  |  |  |  |  |
| Accumulated gain on sale ${ }^{3}$ | 65 | - | 65 | 58 | - | 58 |
| Tier 1 and 2 |  |  |  |  |  |  |
| Rated below BB- | 552 | - | 552 | 484 | - | 484 |
| Other unrated exposure ${ }^{4}$ | 91 | - | 91 | 120 | - | 120 |
|  | 708 | - | 708 | 662 | - | 662 |


| (\$ millions) | Q3/10 |  |  | Q2/10 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | EAD | RWA | Capital charge | EAD | RWA | Capital charge |
| Risk ratings ${ }^{2}$ |  |  |  |  |  |  |
| AAA to BBB- | 16,391 | 1,833 | 147 | 16,760 | 1,941 | 155 |
| $B B+$ to $B B-$ | 9 | 37 | 3 | 117 | 379 | 30 |
| Unrated | 253 | 71 | 6 | 269 | 118 | 10 |
|  | 16,653 | 1,941 | 156 | 17,146 | 2,438 | 195 |
| Deduction from capital <br> Tier 1 <br> Accumulated gain on sale ${ }^{3}$ | 58 | - | 58 | 58 | - | 58 |
| Tier 1 and 2 <br> Rated below BB- | 330 | - | 330 | 126 | - | 126 |
| Other unrated exposure ${ }^{4}$ | 101 | - | 101 | 85 | - | 85 |
|  | 489 | - | 489 | 269 | - | 269 |

${ }^{1}$ Net of financial collateral $\$ 495$ million (Q4/10: $\$ 478$ million).
${ }^{2}$ Includes originator and investor interests.
${ }^{3}$ Underlying assets include residential mortgages of $\$ 944$ million (Q4/10: $\$ 959$ million) and credit card loans $\$ 4.34$ billion (Q4/10: $\$ 2.67$ billion).
${ }^{4}$ Pertains to cash account that is a first loss protection for residential mortgage securitized, unrated credit exposures, and securities.

## Advanced Internal Rating Based (AI RB) approach for credit risk

Internal models based on historical experience of key risk assumptions are used to compute the capital requirements under the Basel II framework.

## Advanced Measurement Approach (AMA) for operational risk

The capital charge for operational risk is calculated based on internal risk measurement models, using a combination of quantitative and qualitative risk measurement techniques under the Basel II framework.

## Business and government portfolios

In Basel II credit risk exposure reporting, a category of exposures that includes lending to businesses and governments, where the primary basis of adjudication relies on the determination and assignment of an appropriate risk rating, that reflects the credit risk of the exposure.

## Corporate exposure

In Basel II credit risk exposure reporting, direct credit risk exposures to corporations, partnerships and proprietorships, and exposures guaranteed by those entities

## Credit risk

Risk of financial loss due to a borrower or counterparty failing to meet its obligations in accordance with agreed terms.

## Drawn exposure

In Basel II credit risk exposure reporting, the amount of credit risk exposure resulting from loans already advanced to the customer.

## Exposure at default (EAD)

In Basel II credit risk exposure reporting, an estimate of the amount of exposure to a customer at the event of, and at the time of, default.

## Internal Models Approach (I MA) for market risk

Internal models are used to calculate the regulatory capital requirement CIBC must meet for specific risks and general market risks.

## Internal Ratings Based approach for securitization exposures

The computation of capital charge is based on risk-weights that are mapped from internal ratings.

## Loss given default (LGD)

An estimate of the amount of exposure to a customer that will not be recovered following a default by that customer, expressed as a percentage of the exposure at default.

## Operational risk

The risk of loss resulting from inadequate or failed internal processes, systems, or from human error or external events.

## Probability of default (PD)

An estimate of the likelihood of default for any particular customer, which occurs, when that customer is not able to repay its obligations as they become contractually due.

## Qualifying revolving retail

In Basel II credit risk exposure reporting, this exposure class includes credit cards, unsecured lines of credit and overdraft protection products extended to individuals (except in case of Standardized approach).

## Real estate secured and personal lending

In Basel II credit risk exposure reporting, this exposure class includes residential mortgages and home equity lines of credit extended to individuals.

## Regulatory capital

In Basel II, regulatory capital comprises Tier 1 and Tier 2 capital as defined by OSFI's Capital Adequacy Regulations. Tier 1 capital comprises common shares excluding short trading positions in our own shares, retained earnings, preferred shares, innovative Tier 1 notes, non controlling interests, contributed surplus, and foreign currency translation adjustments. Goodwill and gain on sale of applicable securitized assets is deducted from Tier 1 capital. Tier 2 capital comprises subordinated debt and eligible general allowance. Both Tier 1 and Tier 2 capital are subject to certain other deductions on a 50/50 basis, with the exception of investment in insurance activities which continues to be deducted 100\% from Tier 2 capital in accordance with the OSFI 's transition rules.

## Retail portfolios

In Basel II credit risk exposure reporting, a category of exposures that includes primarily personal but also small business lending, where the primary basis of adjudication relies on credit scoring models.

## Risk-weighted assets

In Basel II AIRB approach, RWAs are calculated according to the mathematical formulae utilizing PDs, LGDs, and EADs and in some cases, maturity adjustments. Under the Basel II standardized approach, RWAs are calculated by applying the weighting factors specified in the OSFI guidelines to on-and off-balance sheet exposures. Risk-weighted assets for market risk in the trading portfolio are statistically estimated based on models approved by OSFI.

## Securitization

The process of selling assets (normally financial assets such as loans, leases, trade receivables, credit card receivables or mortgages) to trusts or other special purpose entities (SPEs). An SPE normally issues securities or other form of interests to investors and/or the asset transferor, and the SPE uses the proceeds of the issue of securities to purchase the transferred assets. The SPE will generally use the cash flows generated by the assets to meet the obligations under the securities or other interests issued by the SPE, which may carry a number of different risk profiles.

## Sovereign exposures

In Basel II credit risk exposure reporting, direct credit risk exposures to governments, central banks and certain public sector entities, and exposures guaranteed by those entities.

## Standardized approach for credit risk

In Basel II applicable to exposures where sufficient information to allow for the AIRB approach for credit risk is not available. Credit risk capital requirements are calculated based on a standardized set of risk-weights as prescribed by the regulator. The standardized riskweights are based on external credit assessment, where available, and other risk-related factors, including exposure asset class, collateral, etc.

## Tier 1 and total capital ratios

Tier 1 and total regulatory capital, divided by risk-weighted assets, based on guidelines set by OSFI, based on Bank for International Settlements standards.


[^0]:    ${ }^{1}$ In case of a loss, the effect of stock options potentially exercisable on diluted earnings (loss) per share will be anti-dilutive; therefore, basic and diluted earnings (loss) per share will be the same

[^1]:    ${ }^{1}$ See Notes to users: Non-GAAP measures
    ${ }^{2}$ In case of a loss, the effect of stock options potentially exercisable on diluted earnings (loss) per share will be anti-dilutive; therefore, basic and diluted earnings (loss) per share will be the same.

[^2]:    ${ }^{1}$ Includes amortization of software costs (Q1/11: \$28 million; Q4/10: \$31 million).
    ${ }^{2}$ Includes amortization of other intangible assets (Q1/11: \$11 million; Q4/10: \$11 million).

[^3]:    ${ }^{1}$ Prior period information has been restated to conform to the presentation of the current period. See External reporting changes section for additional details.

[^4]:    Prior period information has been restated to conform to the presentation of the current period. See External reporting changes section for additional details.
    Includes assets securitized
    ${ }^{3}$ See Notes to users: Non-GAAP measures.
    ${ }^{4}$ Assets under management are included in assets under administration.

[^5]:    ${ }^{1}$ See Notes to users: Non-GAAP measures.

[^6]:    
     Non-interest income also includes realized and unrealized gains and losses on trading derivatives. Trading income excludes underwriting fees and commissions on securities transactions, which are shown separately in the consolidated statement of operations.
     revenue.
    ${ }^{3}$ See Notes to users: Non-GAAP measures.
    ${ }^{4}$ See footnote 2 on page 3 of non-interest income.

[^7]:    ${ }^{1}$ Average interest-earning assets include interest-bearing deposits with banks, securities, securities borrowed or purchased under resale agreements, and loans.

[^8]:    ${ }^{1}$ The amounts principally represent those assets that we securitized and continue to service. Commencing Q4/10, these amounts also include securitized credit card receivables related to the MasterCard portfolio acquired from Citi Cards Canada Inc.
    ${ }^{2}$ We periodically sell groups of loans or receivables to qualified special purpose entities and variable interest entities, which issue securities to investors. These transactions meet accepted criteria for recognition as sales and as such, the assets are removed from the consolidated balance sheet.
    ${ }^{3}$ Securitization affects the components of income reported in the consolidated statement of operations, including net interest income, provision for credit losses, and non-interest income. Non-interest income from securitization comprises servicing income and net gains or losses on securitizations (Q1/11: \$65 million; Q4/10: \$74 million).
    ${ }^{4}$ During the quarter, we securitized $\$ 1.7$ billion of credit card receivables and purchased all of the retained interests, in the form of notes, relating to the securitization, which have been included within business and government loans. No gain on sale was recorded as part of this securitization transaction. We also reclassified a related general allowance of $\$ 61$ million from cards to business and government loans, with no impact on the consolidated statement of operations.

[^9]:    ALM: Asset/liability management
    ${ }^{2}$ Comprises forwards, futures, swaps, and options.

[^10]:     Canada (OSFI).
     comprises cash $\$ 1,869$ million (Q4/10: $\$ 2,136$ million) and government securities $\$ 105$ million (Q4/10: $\$ 125$ million).
    ${ }^{3}$ Written ALM credit derivatives are treated as guarantee commitment; bought ALM credit derivatives meeting hedge effectiveness criteria under Basel II are treated as credit risk mitigation with no counterparty credit risk charge; and bought ALM credit derivatives not meeting the hedge effectiveness criteria under Basel II receive a counterparty credit risk charge.
    ${ }^{4}$ Comprises credit protection sold. Represents the fair value of contracts for which fees are received over the life of the contracts.
    ${ }^{5}$ Comprises forwards, swaps, and options.

[^11]:    
     standards for Tier 1 and Total capital ratios of $7 \%$ and $10 \%$, respectively
     (together, the Tier 1 Notes). The Tier 1 Notes qualify as our Tier 1 regulatory capital.
     applicable securitized assets), and substantial investments in unconsolidated entities.
    ${ }^{4}$ Amounts for the periods prior to Q4/09 have not been adjusted for the movement of specific allowance related to credit cards to general allowance.
    ${ }^{5}$ Investment in insurance activities continues to be deducted $100 \%$ from Tier 2 capital in accordance with the OSFI's transition rules.

[^12]:    ${ }^{1}$ As a result of our holdings of subordinated enhancement notes issued by our Cards II Trust, commencing Q4/09, we are required to hold regulatory capital for the underlying securitized credit card receivables as if they had remained on our balance sheet. We apply the same capital treatment to the securitized credit card receivables relating to Broadway Trust; these assets resulted from our acquisition of the MasterCard portfolio from Citi Cards Canada Inc. in Q4/10, which included the acquisition of all subordinated enhancement notes issued by the Broadway Trust. The Cards II Trust securitized exposures are reported as part of the qualifying revolving retail exposures under AIRB approach, whereas the Broadway Trust securitized exposures are reported as other retail under the standardized approach.
    During the quarter, we migrated our remaining structured credit run off business exposures to the banking book for regulatory capital purpose.
    ${ }^{3} 100 \%$ risk-weighted.
    ${ }^{4}$ During the quarter, we implemented incremental sensitivity-based enhancements to our market risk value-at-risk model.

[^13]:    ${ }^{1}$ The above table for PD bands to various risk levels is used for retail portfolios.

[^14]:    ${ }^{1}$ Amounts are before allowance for credit losses and after credit risk mitigation.

[^15]:    ${ }^{1}$ Amounts are before allowance for credit losses and after credit risk mitigation.

[^16]:    ${ }^{1}$ Actual loss rates on business and government portfolios for each quarter represent the write-offs, less recoveries plus the change in specific allowances for the previous 12 months, divided by the outstanding balance at the beginning of the previous 12 month period. The expected loss rate represents the loss rate that was predicted by the Basel II parameter estimates at the beginning of the period defined above.

[^17]:    This table provides residual contractual maturity of our gross exposure at default for our business and government and retail exposures under the AIRB approach. Amounts are after valuation adjustments related to financial guarantors and before allowance for credit losses
    ${ }^{2}$ Demand loans are included in the "Less than 1 year" category.

[^18]:    ${ }^{1}$ This table provides the amount of assets securitized by CIBC as originator. Related impaired and other past due loans and the net write-offs on the securitized assets (which are not recognized on CIBC's consolidated balance sheet) are also included in the table.
    ${ }^{2}$ Includes insured and uninsured residential mortgages.
    ${ }^{3}$ Other past due loans are loans with repayment of principal and payment of interest overdue for over 90 days.
    ${ }^{4}$ Includes insured amount of $\$ 256$ million.
    N/A - we are required to hold regulatory capital for the underlying securitized credit card receivables as if they had remained on our consolidated balance sheet.

