

# Restated IFRS Comparative Year Supplementary Financial Information 

For the year ended
October 31, 2011

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http://www.cibc.com/ca/pdf/investor/q411financials-ifrs.pdf
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 audited annual consolidated financial statements and accompanying management's discussion and analysis for the year ended October 31, 2011.

## External reporting changes

## Transition to I FRS

CIBC adopted IFRS on November 1, 2011, which replaced previous Canadian generally accepted accounting principles. IFRS 1 requires that comparative financial information for fiscal 2011 be provided in accordance with IFRS. Accordingly, all relevant information in this document commencing November 1, 2010 has been restated to conform with IFRS, unless otherwise stated. Capital measures for the IFRS comparative year fiscal 2011 have not been restated from the original calculation under Canadian GAAP.

## Non-GAAP measures

We use a number of financial measures to assess the performance of our business lines. Some measures are calculated in accordance with GAAP, while other measures do not have a standardized meaning under GAAP and, accordingly, these measures, described below, may not be comparable to similar measures used by other companies. Investors may find these non-GAAP financial measures useful in analyzing financial performance

## his document references the following non-GAAP measures:

## Net interest income, taxable equivalent basis

We evaluate net interest income on an equivalent pre-tax basis. In order to arrive at the taxable equivalent basis (TEB) amount, we gross up tax-exempt income on certain securities to the equivalent level that would have incurred tax at the
 Additionally, we the excluded the schedule reating to asset securitization as the information is no longer relena under IFRS. interest income arising from both taxable and tax-exempt sources. Net interest income (TEB) is used to calculate the adjusted efficiency ratio and trading income (TEB). We believe that these measures permit uniform measurement, which may enable users of our financial information to make comparisons more readily.
Information prior to November 1, 2011 prepared under Canadian GAAP is contained in our Q4/11 SFI which can be located at:
http://www.cibc.com/ca/pdf/investor/q411financials.pdf

## Adjusted measures

We use the following adjusted measures to assess our business performance. We believe that these measures provide greater consistency and comparability between our results and those of some of our Canadian peer banks who make similar adjustments in their public disclosure. In addition, these measures are used by some analysts to develop their earnings forecasts. Presenting these performance measures may assist them in their analysis.
Adiusted diluted EPS ratio
We adjust our reported diluted EPS to remove the impact of items of note and certain other items noted in the table on the following page.
Adiusted efficiency ratio
We adjust our reported revenue and non-interest expenses to remove the impact of items of note. We also adjust net interest income to be on an equivalent TEB basis (see above for further details).

## Economic capital

Economic capital provides the financial framework to evaluate the returns of each strategic business unit (SBU), commensurate with the risk taken.
Economic capital is an estimate of the amount of equity capital required by the businesses to absorb losses consistent with our targeted risk rating over a one-year horizon. Economic capital comprises a number of key risk types including credit, strategic operational, investment, and market. The economic capital methodologies that we employ quantify the level of inherent risk within our products, clients, and business lines, as required. The difference between our total equity capital and economic capital is held in Corporate and Other
There is no comparable GAAP measure for economic capital.

## Economic profit

Net income attributable to equity shareholders, adjusted for a charge on capital, determines economic profit. This measures the return generated by each SBU in excess of our cost of capital, thus enabling users of our financial information to identify relative contributions to shareholder value.

Reconciliation of net income attributable to equity shareholders to economic profit is provided with segmented information on pages 6 to 8 .

## Segmented return on equity (ROE)

We use return on equity (ROE) on a segmented basis as one of the measures for performance evaluation and resource allocation decisions. While ROE for total CIBC provides a measure of return on common equity, ROE on a segmented basis provides a similar metric relating to the capital allocated to the segments. As a result, segmented ROE is a non-GAAP measure.

## Tangible common equity

Tangible common equity (TCE) comprises the sum of common share capital excluding short trading positions in our own shares, retained earnings, contributed surplus, non-controlling interests, and accumulated other comprehensive income, less goodwill and intangible assets other than software. The TCE ratio is calculated by dividing TCE by risk-weighted assets.

## Reconciliation of non-GAAP to GAAP measures

The table on the following page provides a reconciliation of non-GAAP to GAAP measures.

## RECONCILIATION OF NON-GAAP TO GAAP MEASURES

|  |  | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{array}{r} \hline 2011 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reported and adjusted diluted EPS |  |  |  |  |  |  |
| Reported net income attributable to equity shareholders |  | 754 | 589 | 764 | 760 | 2,867 |
| Less: preferred share dividends and premiums |  | (38) | (55) | (42) | (42) | (177) |
|  |  | 716 | 534 | 722 | 718 | 2,690 |
| Add: dividends on convertible preferred shares ${ }^{1}$ |  | 2 | 12 | 12 | 12 | 38 |
| Reported net income attributable to diluted common shares | A | 718 | 546 | 734 | 730 | 2,728 |
| Adjusting items: |  |  |  |  |  |  |
| After-tax impact of items of note ${ }^{2}$ |  | (6) | 221 | 4 | 85 | 304 |
| Premium on preferred shares |  | - | 12 | - | - | 12 |
| Dividends on convertible preferred shares ${ }^{1}$ |  | (2) | (12) | (12) | (12) | (38) |
| Adjusted net income attributable to diluted common shares ${ }^{3}$ | B | 710 | 767 | 726 | 803 | 3,006 |
| Reported diluted weighted-average common shares outstanding (thousands) | C | 401,972 | 410,185 | 407,957 | 406,446 | 406,696 |
| Removal of impact of convertible preferred shares (thousands) ${ }^{1}$ |  | $(2,235)$ | $(12,145)$ | $(11,591)$ | $(12,258)$ | $(9,609)$ |
| Adjusted diluted weighted-average common shares outstanding (thousands) ${ }^{3}$ | D | 399,737 | 398,040 | 396,366 | 394,188 | 397,087 |
| Reported diluted EPS | A/C | 1.79 | 1.33 | 1.80 | 1.80 | 6.71 |
| Adjusted diluted EPS ${ }^{3}$ | $B / D$ | 1.78 | 1.93 | 1.83 | 2.04 | 7.57 |
| Financial measures (\$ millions) |  |  |  |  |  |  |
| Reported total revenue | E | 3,195 | 3,131 | 3,015 | 3,094 | 12,435 |
| Adjusting items: |  |  |  |  |  |  |
| Pre-tax impact of items of note ${ }^{2}$ |  | (105) | (3) | 26 | 103 | 21 |
| TEB |  | 56 | 49 | 45 | 39 | 189 |
| Adjusted total revenue ${ }^{3}$ | F | 3,146 | 3,177 | 3,086 | 3,236 | 12,645 |
| Reported non-interest expenses | G | 1,920 | 2,005 | 1,756 | 1,805 | 7,486 |
| Adjusting items: <br> Pre-tax impact of items of note ${ }^{2}$ |  | (72) | (228) | (29) | (29) | (358) |
| Adjusted non-interest expenses ${ }^{3}$ | H | 1,848 | 1,777 | 1,727 | 1,776 | 7,128 |
| Reported efficiency ratio (\%) | G/E | 60.1\% | 64.0\% | 58.2\% | 58.3\% | 60.2\% |
| Adjusted efficiency ratio ${ }^{3}(\%)$ | H/F | 58.7\% | 55.9\% | 56.0\% | 54.9\% | 56.4\% |

[^0]FINANCIAL HIGHLIGHTS


| $\begin{aligned} & 2011 \\ & 129 \end{aligned}$ |  |
| :---: | :---: |
|  | ${ }^{1}$ See Notes to users: NonGAAP measures. |
| 6.79 | ${ }^{2}$ Average interest-earning |
| 6.71 | assets include interest-bearing deposits with banks, securities |
| 7.57 | cash collateral on securities |
| 3.51 | borrowed, securties purchased |
| 32.88 | Ioans. |
| 85.49 | ${ }^{3}$ Net income expressed as a percentage of average assets or average interest-earning |
| 67.84 | assets. |
| 75.10 | ${ }^{4}$ Includes the full contract amount of assets under |
| 396,233 | administration or custody of CIBC Mellon Global Securities |
| 406,696 | Services Company, which is a |
| 400,534 | CIBC and The Bank of New |
| 30,080 | York Mellon. |
| 4.7\% | ${ }^{5}$ Debt ratings -S \& P - Senior Long Term: A+; Moody's Senior Long Term: Aa2. |
| 51.7\% | ${ }^{6}$ Capital measures for IFRS |
| 2.28 | comparative year fiscal 2011 |
|  | the original calculation under Canadian GAAP. |
| 12,435 | ${ }^{7}$ For the purposes of |
| 1,144 | calculating this ratio, retail |
| 7,486 | includes Retail and Business |
| 2,878 | Banking, Wealth Management, and International Banking |
| 2,867 | operations (reported as part o |
| 60.2\% | represents the amount of |
| 56.4\% | these businesses as at the end |
| 22.2\% | ${ }^{8}$ Full-time equivalent |
| 1.79\% | employees is a measure that |
| 2.03\% | normalizes the number of fulltime and part-time employees, |
| 0.73\% | base plus commissioned |
| 0.83\% | $\begin{aligned} & \text { employees, and 100\% } \\ & \text { commissioned employees into } \end{aligned}$ |
| 0.43\% | equivalent full time units based |
| 65,437 | during a given period. |
| 248,409 |  |
| 383,758 |  |
| 237,912 |  |
| 51,308 |  |
| 13,171 |  |
| 394,527 |  |
| 347,634 |  |
| 12,145 |  |
| 1,317,799 |  |
| 110.0 |  |
| 11.4\% |  |
| 14.7\% |  |
| 18.4\% |  |
| 77\%/23\% |  |
| 42,239 |  |

## CONDENSED CONSOLIDATED STATEMENT OF INCOME

| (\$ millions) | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{array}{r} 2011 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | 1,776 | 1,785 | 1,731 | 1,770 | 7,062 |
| Non-interest income | 1,419 | 1,346 | 1,284 | 1,324 | 5,373 |
| Total revenue | 3,195 | 3,131 | 3,015 | 3,094 | 12,435 |
| Provision for credit losses | 306 | 310 | 245 | 283 | 1,144 |
| Non-interest expenses | 1,920 | 2,005 | 1,756 | 1,805 | 7,486 |
| Income before income taxes | 969 | 816 | 1,014 | 1,006 | 3,805 |
| Income tax expense | 212 | 225 | 247 | 243 | 927 |
| Net income | 757 | 591 | 767 | 763 | 2,878 |
| Net income attributable to: Non-controlling interests | 3 | 2 | 3 | 3 | 11 |
| Equity shareholders Preferred shareholders | 38 | 55 | 42 | 42 | 177 |
| Common shareholders | 716 | 534 | 722 | 718 | 2,690 |
|  | 754 | 589 | 764 | 760 | 2,867 |

NET INTEREST INCOME

| (\$ millions) |
| :--- |
| Interest income |
| Loans |
| Securities |
| Securities purchased under resale agreements |
| Deposits with banks |
| Securities borrowed |
| Interest expense |
| Deposits |

## NON-INTEREST INCOME

(\$ millions)
Underwriting and advisory fees
Deposit and payment fees
Credit fees
Card fees
${ }^{1}$ Represents income (loss) from financial instruments designated at fair value (FVO) and related hedges.
Includes foreign exchange revenue arising from translation of foreign currency denominated positions, foreign exchange earned on transactions, foreign currency related economic hedging activities and the ineffective portion of foreign currency related accounting hedges. Where applicable it also includes accumulated foreign exchange gains and losses within accumulated other comprehensive income that are reclassified to the consolidated statement of income as a result of a disposal of a net investment in a foreign operation. A disposal occurs when the entire interest in a foreign operation is disposed of or, in the case of a partial disposal, the partial disposal results in the loss of control of a subsidiary, loss of significant influence or loss of joint control.

| (\$ millions) | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{array}{r} \hline 2011 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Employee compensation and benefits |  |  |  |  |  |
| Salaries | 578 | 562 | 554 | 551 | 2,245 |
| Performance-based compensation | 324 | 321 | 266 | 350 | 1,261 |
| Benefits | 152 | 139 | 128 | 127 | 546 |
|  | 1,054 | 1,022 | 948 | 1,028 | 4,052 |
| Occupancy costs |  |  |  |  |  |
| . Rent and maintenance | 150 | 137 | 141 | 137 | 565 |
| Depreciation | 27 | 25 | 25 | 25 | 102 |
|  | 177 | 162 | 166 | 162 | 667 |
| Computer, software and office equipment |  |  |  |  |  |
| Rent and maintenance and amortization of software costs | 225 | 220 | 217 | 216 | 878 |
| Depreciation | 29 | 27 | 28 | 27 | 111 |
|  | 254 | 247 | 245 | 243 | 989 |
| Communications |  |  |  |  |  |
| Telecommunications | 31 | 28 | 28 | 28 | 115 |
| Postage and courier | 29 | 28 | 33 | 31 | 121 |
| Stationery | 16 | 14 | 15 | 15 | 60 |
|  | 76 | 70 | 76 | 74 | 296 |
| Advertising and business development | 61 | 55 | 51 | 46 | 213 |
| Professional fees | 58 | 43 | 41 | 36 | 178 |
| Business and capital taxes | 5 | 11 | 10 | 12 | 38 |
| Other ${ }^{2}$ | 235 | 395 | 219 | 204 | 1,053 |
| Non-interest expenses | 1,920 | 2,005 | 1,756 | 1,805 | 7,486 |
| Non-interest expenses to revenue ratio | 60.1\% | 64.0\% | 58.2\% | 58.3\% | 60.2\% |

[^1]
## SEGMENTED INFORMATION

## CIBC has three SBUs:

- Retail and Business Banking provides clients across Canada with financial advice, products and services through a strong team of advisors and nearly 1,100 branches, as well as our ABMs, mobile sales force, telephone banking, online and mobile banking.
- Wealth Management comprises asset management, retail brokerage and private wealth management businesses. Combined, these businesses offer an extensive suite of leading investment and relationship-based advisory services to meet the needs of institutional, retail, and high net worth clients.
- Wholesale Banking provides a wide range of credit, capital markets, investment banking, merchant banking and research products and services to government, institutional, corporate and retail clients in Canada and in key markets around the world.
Corporate and Other comprises the six functional groups - Technology and Operations; Corporate Development; Finance; Treasury;
Administration; and Risk Management - that support CIBC's SBUs. The revenue, expenses and balance sheet resources of these functional groups are generally allocated to the business lines within the SBUs. Corporate and Other also includes our International Banking operations comprising mainly CIBC FirstCaribbean; strategic investments in the CIBC Mellon joint ventures and The Bank of N.T. Butterfield \& Son Limited; and other income statement and balance sheet items not directly attributable to the business lines.

| (\$ millions) | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{array}{r} \hline 2011 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |
| Retail and Business Banking | 597 | 551 | 496 | 540 | 2,184 |
| Wealth Management | 70 | 70 | 73 | 66 | 279 |
| Wholesale Banking | 122 | 141 | 140 | 140 | 543 |
| Corporate and Other | (32) | (171) | 58 | 17 | (128) |
| Net income | 757 | 591 | 767 | 763 | 2,878 |
| Net income attributable to: <br> Non-controlling interests | 3 | 2 | 3 | 3 | 11 |
| Equity shareholders | 754 | 589 | 764 | 760 | 2,867 |

(\$ millions)
Financial results
Personal banking
Business banking
Other
Total revenue
Provision for credit losses
Non-interest expenses
Income before taxes
Income tax expense

[^2]
## SEGMENTED INFORMATION - WEALTH MANAGEMENT

(\$ millions)
Financial results
Retail brokerage
Asset management
Private wealth management
Total revenue
Provision for credit losses
Non-interest expenses
Income before taxes
Income tax expense

[^3]
## SEGMENTED INFORMATION - WHOLESALE BANKING

| (\$ millions) | Q4/11 |  | Q2/11 | Q1/11 | $\begin{array}{r} \hline 2011 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q3/11 |  |  |  |
| Financial results |  |  |  |  |  |
| Capital markets | 242 | 247 | 293 | 317 | 1,099 |
| Corporate and investment banking | 328 | 232 | 164 | 224 | 948 |
| Other | (9) | 24 | 20 | (24) | 11 |
| Total revenue (TEB) ${ }^{1}$ | 561 | 503 | 477 | 517 | 2,058 |
| TEB adjustment ${ }^{1}$ | 56 | 49 | 45 | 39 | 189 |
| Total revenue | 505 | 454 | 432 | 478 | 1,869 |
| Provision for credit losses | 32 | 9 | 4 | 2 | 47 |
|  | 473 | 445 | 428 | 476 | 1,822 |
| Non-interest expenses | 347 | 297 | 271 | 303 | 1,218 |
| Income before taxes | 126 | 148 | 157 | 173 | 604 |
| Income tax expense | 4 | 7 | 17 | 33 | 61 |
| Net income | 122 | 141 | 140 | 140 | 543 |
| Net income atributable to: |  |  |  |  |  |
| Non-controlling interests | - | - | - | 1 | 1 |
| Equity shareholders | 122 | 141 | 140 | 139 | 542 |
|  |  |  |  |  |  |
| Total revenue |  |  |  |  |  |
| Net interest income | 196 | 177 | 188 | 181 | 742 |
| Non-interest income | 309 | 277 | 244 | 297 | 1,127 |
|  | 505 | 454 | 432 | 478 | 1,869 |
|  |  |  |  |  |  |
| Average balances |  |  |  |  |  |
| Loans and acceptances | 16,415 | 14,865 | 14,722 | 15,976 | 15,501 |
| Trading securities | 31,177 | 34,014 | 31,752 | 25,821 | 30,682 |
| Deposits | 14,164 | 15,365 | 15,129 | 12,685 | 14,329 |
| Common equity ${ }^{1}$ | 1,777 | 1,625 | 1,670 | 1,734 | 1,702 |
|  |  |  |  |  |  |
| Financial measures |  |  |  |  |  |
| Efficiency ratio | 68.8\% | 65.3\% | 62.7\% | 63.4\% | 65.2\% |
| Return on equity ${ }^{1}$ | 25.9\% | 32.9\% | 32.9\% | 30.3\% | 30.4\% |
| Net income attributable to equity shareholders | 122 | 141 | 140 | 139 | 542 |
| Charge for economic capital ${ }^{1}$ | (61) | (57) | (57) | (62) | (237) |
| Economic profit ${ }^{1}$ | 61 | 84 | 83 | 77 | 305 |
|  |  |  |  |  |  |
| Other information |  |  |  |  |  |
| Full-time equivalent employees | 1,206 | 1,214 | 1,144 | 1,149 | 1,206 |

[^4]
## SEGMENTED INFORMATION - CORPORATE AND OTHER

| (\$ millions) |  |  | Q2/11 | Q1/11 | $\begin{array}{r} 2011 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4/11 | Q3/11 |  |  |  |
| Financial results |  |  |  |  |  |
| International banking | 139 | 140 | 142 | 145 | 566 |
| Other | 79 | 98 | 89 | 53 | 319 |
| Total revenue | 218 | 238 | 231 | 198 | 885 |
| Provision for (reversal of) credit losses | 8 | 9 | (29) | 9 | (3) |
|  | 210 | 229 | 260 | 189 | 888 |
| Non-interest expenses | 251 | 391 | 176 | 175 | 993 |
| Income before taxes | (41) | (162) | 84 | 14 | (105) |
| Income tax (benefit) expense | (9) | 9 | 26 | (3) | 23 |
| Net (loss) income | (32) | (171) | 58 | 17 | (128) |
| Net (loss) income attributable to: <br> Non-controlling interests | 3 | 2 | 3 | 2 | 10 |
| Equity shareholders | (35) | (173) | 55 | 15 | (138) |
| Total revenue |  |  |  |  |  |
| Net interest income | 38 | 54 | 46 | 80 | 218 |
| Non-interest income | 180 | 184 | 185 | 118 | 667 |
|  | 218 | 238 | 231 | 198 | 885 |
| Other information <br> Assets under administration ${ }^{1}$ |  |  |  |  |  |
|  | 14,171 | 14,330 | 14,559 | 14,282 | 14,171 |
| Institutions ${ }^{2}$ | 1,064,081 | 1,074,310 | 1,037,760 | 1,039,500 | 1,064,081 |
|  |  |  |  |  | 1,078,252 |
| Assets under management ${ }^{1}$ Individuals | 70 | 69 | 77 | 172 | 70 |
| Institutions | 312 | 278 | 283 | 286 | 312 |
|  | 382 | 347 | 360 | 458 | 382 |
| Full-time equivalent employees | 15,644 | 15,983 | 15,589 | 15,656 | 15,644 |

${ }^{1}$ Assets under management are included in assets under administration.
${ }^{2}$ Includes the full contract amount noted in the table below relating to assets under administration or custody of CIBC Mellon Global Securities Services Company, which is a 50/50 joint venture of CIBC and The Bank of New York Mellon.

$\left.$| Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| ---: | ---: | ---: | ---: | | 2011 |
| ---: |
| $12 M$ | \right\rvert\, | $1,013,968$ | $1,026,111$ | 991,860 |
| ---: | :--- | ---: |

## TRADING ACTIVITIES

| (\$ millions) | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{array}{r} 2011 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| Trading revenue ${ }^{1}$ |  |  |  |  |  |
| Net interest income (TEB) ${ }^{\text {2, }} 3$ | 154 | 133 | 128 | 120 | 535 |
| Non-interest income ${ }^{2}$ | (77) | (88) | 62 | 71 | (32) |
| Total trading revenue (TEB) ${ }^{3}$ | 77 | 45 | 190 | 191 | 503 |
| TEB adjustment ${ }^{3}$ | 55 | 49 | 44 | 39 | 187 |
| Total trading revenue | 22 | (4) | 146 | 152 | 316 |
| Trading revenue as a \% of total revenue | 0.7 \% | $\mathrm{n} / \mathrm{m}$ | 4.8 \% | 4.9 \% | 2.5 \% |
| Trading revenue (TEB) as a \% of total revenue ${ }^{3}$ | 2.4 \% | 1.4 \% | 6.3 \% | 6.2 \% | 4.0 \% |
| Trading revenue by product line (TEB) ${ }^{3}$ |  |  |  |  |  |
| Interest rates | 23 | 38 | 68 | 33 | 162 |
| Foreign exchange | 76 | 64 | 69 | 67 | 276 |
| Equities | 52 | 49 | 48 | 59 | 208 |
| Commodities | 11 | 12 | 12 | 8 | 43 |
| Structured credit | (85) | (117) | (6) | 12 | (196) |
| Other | - | (1) | (1) | 12 | 10 |
| Total trading revenue (TEB) ${ }^{3}$ | 77 | 45 | 190 | 191 | 503 |
| TEB adjustment ${ }^{3}$ | 55 | 49 | 44 | 39 | 187 |
| Total trading revenue | 22 | (4) | 146 | 152 | 316 |
| Foreign exchange revenue |  |  |  |  |  |
| Foreign exchange trading revenue | 76 | 64 | 69 | 67 | 276 |
| Foreign exchange other than trading ${ }^{4}$ | 48 | 41 | 43 | 72 | 204 |
|  | 124 | 105 | 112 | 139 | 480 |

[^5]$\mathrm{n} / \mathrm{m}$ - not meaningful

| (\$ millions) | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and non-interest-bearing deposits with banks | 1,481 | 2,005 | 1,891 | 1,440 |
| Interest-bearing deposits with banks | 3,661 | 18,526 | 34,605 | 18,464 |
| Securities |  |  |  |  |
| Trading | 32,713 | 33,616 | 38,568 | 32,614 |
| Available-for-sale (AFS) | 27,118 | 20,803 | 23,833 | 25,716 |
| Designated at fair value (FVO) | 464 | 517 | 577 | 901 |
| Cash collateral on securities borrowed | 1,838 | 3,714 | 3,210 | 1,295 |
| Securities purchased under resale agreements | 25,641 | 31,322 | 35,345 | 39,422 |
| Loans |  |  |  |  |
| Residential mortgages | 150,509 | 149,348 | 146,473 | 144,308 |
| Personal | 34,842 | 34,594 | 34,270 | 34,223 |
| Credit card | 15,744 | 15,570 | 15,659 | 15,874 |
| Business and government | 39,663 | 38,120 | 37,389 | 37,937 |
| Allowance for credit losses | $(1,803)$ | $(1,819)$ | $(1,829)$ | $(1,874)$ |
| Other |  |  |  |  |
| Derivative instruments | 28,270 | 24,195 | 21,211 | 19,453 |
| Customers' liability under acceptances | 9,454 | 9,009 | 8,354 | 7,904 |
| Land, buildings and equipment | 1,580 | 1,522 | 1,505 | 1,536 |
| Goodwill | 1,677 | 1,647 | 1,842 | 1,890 |
| Software and other intangible assets | 633 | 604 | 583 | 575 |
| Investment in equity-accounted associates and joint ventures | 1,394 | 573 | 544 | 554 |
| Other assets | 8,879 | 8,780 | 9,252 | 9,219 |
| Total assets | 383,758 | 392,646 | 413,282 | 391,451 |
| LIABILITIES AND EQUITY Deposits |  |  |  |  |
|  |  |  |  |  |
| Personal |  |  |  |  |
| Demand | 8,109 | 7,951 | 8,150 | 8,033 |
| Notice | 66,149 | 64,332 | 62,894 | 61,569 |
| Fixed | 42,334 | 42,780 | 43,238 | 43,798 |
|  | 116,592 | 115,063 | 114,282 | 113,400 |
|  | 117,143 | 124,408 | 139,841 | 124,205 |
| Bank | 4,177 | 6,951 | 10,767 | 8,060 |
| Obligations related to securities sold short | 10,316 | 10,805 | 12,669 | 11,450 |
| Cash collateral on securities lent | 2,850 | 5,048 | 4,898 | 3,479 |
| Secured borrowings | 51,308 | 49,330 | 46,562 | 46,244 |
| Capital Trust securities | 1,594 | 1,594 | 1,593 | 1,593 |
| Obligations related to securities sold under repurchase agreements | 8,564 | 14,513 | 20,212 | 22,905 |
| Other |  |  |  |  |
| Derivative instruments | 28,792 | 23,383 | 21,664 | 19,883 |
| Acceptances | 9,489 | 9,009 | 8,354 | 7,904 |
| Other liabilities | 11,704 | 11,780 | 11,791 | 10,961 |
| Subordinated indebtedness | 5,138 | 5,153 | 5,150 | 6,225 |
| Equity |  |  |  |  |
| Preferred shares | 2,756 | 2,756 | 3,156 | 3,156 |
| Common shares | 7,376 | 7,254 | 7,116 | 6,951 |
| Contributed surplus | 93 | 91 | 90 | 98 |
| Retained earnings | 5,457 | 5,100 | 4,911 | 4,533 |
| Accumulated other comprehensive income (AOCI) | 245 | 252 | 69 | 241 |
| Total shareholders' equity | 15,927 | 15,453 | 15,342 | 14,979 |
| Non-controlling interests | 164 | 156 | 157 | 163 |
| Total equity | 16,091 | 15,609 | 15,499 | 15,142 |
| Total liabilities and equity | 383,758 | 392,646 | 413,282 | 391,451 |


|  |  |  |  |
| :--- | :---: | :---: | :---: |
|  |  |  |  |

## GOODWILL, SOFTWARE AND OTHER INTANGIBLE ASSETS

| (\$ millions) | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: |
| Goodwill |  |  |  |  |
| Opening balance | 1,647 | 1,842 | 1,890 | 1,907 |
| Acquisitions | - | - | 2 | - |
| Impairment | - | (203) | - | - |
| Other ${ }^{1}$ | 30 | 8 | (50) | (17) |
| Closing balance | 1,677 | 1,647 | 1,842 | 1,890 |
| Software |  |  |  |  |
| Opening balance | 296 | 274 | 254 | 247 |
| Changes, net of amortization ${ }^{1}$ | 26 | 22 | 20 | 7 |
| Closing balance | 322 | 296 | 274 | 254 |
| Other intangible assets |  |  |  |  |
| Opening balance | 308 | 309 | 321 | 332 |
| Acquisitions | 6 | 6 | 4 | 2 |
| Amortization | (9) | (8) | (9) | (9) |
| Other ${ }^{1}$ | 6 | 1 | (7) | (4) |
| Closing balance | 311 | 308 | 309 | 321 |
| Software and other intangible assets | 633 | 604 | 583 | 575 |

[^6]CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

| (\$ millions) | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{array}{r} \hline 2011 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| Preferred shares |  |  |  |  |  |
| Balance at beginning of period | 2,756 | 3,156 | 3,156 | 3,156 | 3,156 |
| Redemption of preferred shares | - | (400) | - | - | (400) |
| Balance at end of period | 2,756 | 2,756 | 3,156 | 3,156 | 2,756 |
| Common shares |  |  |  |  |  |
| Balance at beginning of period | 7,254 | 7,116 | 6,951 | 6,804 | 6,804 |
| Issue of common shares | 126 | 137 | 165 | 147 | 575 |
| Treasury shares ${ }^{1}$ | (4) | 1 | - | - | (3) |
| Balance at end of period | 7,376 | 7,254 | 7,116 | 6,951 | 7,376 |
| Contributed surplus |  |  |  |  |  |
| Balance at beginning of period | 91 | 90 | 98 | $98{ }^{2}$ | $98{ }^{2}$ |
| Stock option expense | 3 | 1 | 1 | 1 | 6 |
| Stock options exercised | (2) | (1) | (7) | (2) | (12) |
| Other | 1 | 1 | (2) | 1 | 1 |
| Balance at end of period | 93 | 91 | 90 | 98 | 93 |
| Retained earnings |  |  |  |  |  |
| Balance at beginning of period | 5,100 | 4,911 | 4,533 | 4,157 ${ }^{2}$ | 4,157 ${ }^{2}$ |
| Net income attributable to equity shareholders | 754 | 589 | 764 | 760 | 2,867 |
| Dividends |  |  |  |  |  |
| Preferred | (38) | (43) | (42) | (42) | (165) |
| Common | (359) | (346) | (344) | (342) | $(1,391)$ |
| Premium on redemption of preferred shares | - | (12) | - | - | (12) |
| Other | - | 1 | - | - | 1 |
| Balance at end of period | 5,457 | 5,100 | 4,911 | 4,533 | 5,457 |
| AOCI, net of tax |  |  |  |  |  |
| Net foreign currency translation adjustments |  |  |  |  |  |
| Balance at beginning of period | (220) | (252) | (64) | -2 | - 2 |
| Net change in foreign currency translation adjustments | 132 | 32 | (188) | (64) | (88) |
| Balance at end of period | (88) | (220) | (252) | (64) | (88) |
| Net unrealized gains (losses) on AFS securities |  |  |  |  |  |
| Balance at beginning of period | 484 | 318 | 300 | $397^{2}$ | $397{ }^{2}$ |
| Net change in AFS securities | (146) | 166 | 18 | (97) | (59) |
| Balance at end of period | 338 | 484 | 318 | 300 | 338 |
| Net gains (losses) on cash flow hedges |  |  |  |  |  |
|  | (12) | 3 | 5 | $19^{2}$ | $19^{2}$ |
| Net change in cash flow hedges | 7 | (15) | (2) | (14) | (24) |
| Balance at end of period | (5) | (12) | 3 | 5 | (5) |
| Total AOCI, net of tax | 245 | 252 | 69 | 241 | 245 |
| Non-controlling interests |  |  |  |  |  |
| Balance at beginning of period | 156 | 157 | 163 | 168 | 168 |
| Net income attributable to non-controlling interests | 3 | 2 | 3 | 3 | 11 |
| Dividends | - | (4) | - | (4) | (8) |
| Other | 5 | 1 | (9) | (4) | (7) |
| Balance at end of period | 164 | 156 | 157 | 163 | 164 |
| Equity at end of period | 16,091 | 15,609 | 15,499 | 15,142 | 16,091 |

[^7]
## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

| (\$ millions) | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{array}{r} \hline 2011 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net income | 757 | 591 | 767 | 763 | 2,878 |
| OCI, net of tax <br> Net foreign currency translation adjustments <br> Net gains (losses) on investments in foreign operations | 224 | 40 | (272) | (93) | (101) |
| Net (losses) gains on hedges of investments in foreign operations | (92) 132 | (8) <br> 32 | $\begin{array}{r} 84 \\ (188) \\ \hline \end{array}$ | 29 <br> $(64)$ | 13 <br> $(88)$ |
| Net change in AFS securities <br> Net unrealized (losses) gains on AFS securities | (1) | 199 | 26 | (42) | 182 |
| Net (gains) losses on AFS securities reclassified to net income | (145) | (33) | (8) | (55) | (241) |
|  | (146) | 166 | 18 | (97) | (59) |
| Net change in cash flow hedges <br> Net gains (losses) on derivatives designated as cash flow hedges | 15 | (28) | (9) | (18) | (40) |
| Net (gains) losses on derivatives designated as cash flow hedges reclassified to net income | (8) | 13 | 7 | 4 | 16 |
|  | 7 | (15) | (2) | (14) | (24) |
| Total OCl ${ }^{1}$ | (7) | 183 | (172) | (175) | (171) |
| Comprehensive income | 750 | 774 | 595 | 588 | 2,707 |

${ }^{1}$ Includes $\$ 8$ million (Q3/11: $\$ 1$ million; Q2/11: \$6 million; Q1/11: \$4 million) of net unrealized losses relating to our share in equity-accounted associates and joint ventures.

## INCOME TAX ALLOCATED TO EACH COMPONENT OF OCI

(\$ millions)

|  |  |  |
| ---: | ---: | ---: |
| Q4/11 | Q3/11 | Q2/11 | | 2011 |
| ---: |
| 12 M |

Income tax (expense) benefit
Net foreign currency translation adjustments
Net gains (losses) on investments in foreign operations
Net (losses) gains on hedges of investments in foreign operations

## Net change in AFS securities

Net unrealized (losses) gains on AFS securities
Net (gains) losses on AFS securities reclassified to net income

## Net change in cash flow hedges

Net gains (losses) on derivatives designated as cash flow hedges
Net (gains) losses on derivatives designated as cash flow hedges reclassified to net income

|  |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| $(4)$ | 2 | 1 | - |
| 22 | 1 | $(18)$ | $(7)$ |
|  | $(10)$ | $(77)$ | $(3)$ |
| 66 | 6 | 6 | 8 |
|  |  |  | 34 |
|  | $(6)$ | 11 | - |
| 3 | $(4)$ | $(13)$ | $(3)$ |
| 71 | $(61)$ |  | 40 |



CONSOLIDATED STATEMENT OF CASH FLOWS

| (\$ millions) |  | Q3/11 | Q2/11 | Q1/11 | $\begin{array}{r} 2011 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| Cash flows provided by (used in) operating activities |  |  |  |  |  |
| Net income | 757 | 591 | 767 | 763 | 2,878 |
| Adjustments to reconcile net income to cash flows provided by (used in) operating activities |  |  |  |  |  |
| Provision for credit losses | 306 | 310 | 245 | 283 | 1,144 |
| Amortization | 90 | 288 | 89 | 89 | 556 |
| Stock option expense | 3 | 1 | 1 | 1 | 6 |
| Deferred income taxes | 34 | 106 | 160 | 218 | 518 |
| AFS securities gains, net | (236) | (65) | (35) | (61) | (397) |
| Net (gains) losses on disposal of land, buildings and equipment | - | (1) | (1) | (3) | (5) |
| Other non-cash items, net | 212 | 283 | , | (117) | 381 |
| Net changes in operating assets and liabilities |  |  |  |  |  |
| Loans, net of repayments | $(3,132)$ | $(3,823)$ | $(1,817)$ | $(1,507)$ | $(10,279)$ |
| Deposits, net of withdrawals | $(7,423)$ | $(18,963)$ | 19,613 | 11,317 | 4,544 |
| Obligations related to securities sold short | (489) | $(1,864)$ | 1,219 | 1,777 | 643 |
| Accrued interest receivable | (41) | 60 | (51) | 147 | 115 |
| Accrued interest payable | 224 | (238) | 199 | (352) | (167) |
| Derivative assets | $(3,622)$ | $(2,685)$ | $(1,878)$ | 5,138 | $(3,047)$ |
| Derivative liabilities | 4,757 | 1,303 | 1,820 | $(5,264)$ | 2,616 |
| Trading securities | 903 | 4,952 | $(5,954)$ | $(3,540)$ | $(3,639)$ |
| FVO securities | 53 | 60 | 324 | (26) | 411 |
| Other FVO assets and liabilities | $(1,083)$ | 392 | (239) | (234) | $(1,164)$ |
| Current income taxes | 117 | 141 | 39 | (106) | 191 |
| Securities lent | $(2,198)$ | 150 | 1,419 | (827) | $(1,456)$ |
| Obligations related to securities sold under repurchase agreements | $(5,949)$ | $(5,699)$ | $(2,693)$ | 2,254 | $(12,087)$ |
| Secured borrowings | 1,636 | 2,349 | 299 | 2,816 | 7,100 |
| Securities borrowed | 1,876 | (504) | $(1,915)$ | 1,106 | 563 |
| Securities purchased under resale agreements | 5,681 | 4,023 | 4,077 | $(4,700)$ | 9,081 |
| Other, net | 169 | (98) | 386 | 531 | 988 |
|  | $(7,355)$ | $(18,931)$ | 16,077 | 9,703 | (506) |
| Cash flows provided by (used in) financing activities |  |  |  |  |  |
| Redemption/repurchase of subordinated indebtedness | (19) | - | $(1,080)$ | - | $(1,099)$ |
| Redemption of preferred shares | (412) | - | - | (604) | $(1,016)$ |
| Issue of common shares, net | 126 | 137 | 165 | 147 | 575 |
| Net proceeds from treasury shares sold (purchased) | (4) | 1 | - | - | (3) |
| Dividends paid | (397) | (389) | (386) | (384) | $(1,556)$ |
| Other, net | 48 | 1 | 99 | 105 | 253 |
|  | (658) | (250) | $(1,202)$ | 764 | $(1,346)$ |
| Cash flows provided by (used in) investing activities |  |  |  |  |  |
| Interest-bearing deposits with banks | 14,865 | 16,079 | $(16,141)$ | $(9,459)$ | 5,344 |
| Purchase of AFS securities | $(12,672)$ | $(5,059)$ | $(7,201)$ | $(8,713)$ | $(33,645)$ |
| Proceeds from sale of AFS securities | 2,249 | 4,259 | 4,603 | 2,403 | 13,514 |
| Proceeds from maturity of AFS securities | 3,957 | 4,076 | 4,401 | 4,966 | 17,400 |
| Net cash used in acquisitions | (831) | (12) | (6) | (6) | (855) |
| Net cash provided by dispositions | - | 10 | - | - - - | 10 |
| Net purchase of land, buildings and equipment | (91) | (63) | (53) | (27) | (234) |
| Effect of exchange rate changes on cash and non-interest-bearing deposits with banks | 7,477 | 19,290 | $(14,397)$ | $(10,836)$ | 1,534 |
|  | 12 | 5 | (27) | (8) | (18) |
| Net increase (decrease) in cash and non-interest-bearing deposits with banks during period | (524) | 114 | 451 | (377) | (336) |
| Cash and non-interest-bearing deposits with banks at beginning of period | 2,005 | 1,891 | 1,440 | 1,817 | 1,817 |
| Cash and non-interest-bearing deposits with banks at end of period | 1,481 | 2,005 ${ }^{1}$ | 1,891 | 1,440 | 1,481 |
| Cash interest paid | 983 | 1,500 | 1,025 | 1,630 | 5,138 |
| Cash income taxes paid (recovered) | 61 | (22) | 48 | 131 | 218 |
| Cash interest and dividends received | 2,942 | 3,107 | 2,904 | 3,195 | 12,148 |

${ }^{1}$ Includes cash reserved for payment on redemption of non-cumulative preferred shares. The payment was made subsequent to the period end.

| (\$ millions) |
| :--- |
| Assets |
| Cash and deposits with banks |
| Securities |
| Securities borrowed or purchased under resale agreements |
| Loans and acceptances, net of allowances |
| Other |

PROFITABILITY MEASURES

|  | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{array}{r} 2011 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Return on equity | 22.6\% | 17.1\% | 24.9\% | 24.4\% | 22.2\% |
| Income statement measures as a percentage of average assets: |  |  |  |  |  |
| Net interest income | 1.77 \% | $1.76 \%$ | 1.79 \% | 1.84\% | 1.79 \% |
| Provision for credit losses | (0.30)\% | (0.31)\% | (0.25)\% | (0.29)\% | (0.29)\% |
| Non-interest income | 1.41\% | 1.33\% | 1.33\% | $1.38 \%$ | 1.36 \% |
| Non-interest expenses | (1.91)\% | (1.98)\% | (1.82)\% | (1.88)\% | (1.90)\% |
| Income taxes | (0.21)\% | (0.22)\% | (0.26)\% | (0.25)\% | (0.23)\% |
| Net income | 0.75\% | 0.58\% | 0.79 \% | 0.79 \% | 0.73\% |

[^8]
## ASSETS UNDER ADMINISTRATION

| (\$ millions) | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: |
| Assets under administration ${ }^{\text {1, 2, }}$ |  |  |  |  |
| Individuals | 150,235 | 154,629 | 159,048 | 155,482 |
| Institutions | 1,116,159 | 1,120,446 | 1,082,309 | 1,083,338 |
| Retail mutual funds | 51,405 | 52,132 | 52,672 | 50,778 |
| Total assets under administration | 1,317,799 | 1,327,207 | 1,294,029 | 1,289,598 |

## ASSETS UNDER MANAGEMENT

## (\$ millions)

| Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| 12,198 | 12,652 | 12,762 | 12,777 |
| 16,918 | 16,812 | 16,433 | 16,337 |
| 51,405 | 52,132 | 52,672 | 50,778 |
|  |  |  |  |
| 80,521 | 81,596 | 81,867 | 79,892 |

[^9]
## LOANS AND ACCEPTANCES, NET OF ALLOWANCES FOR CREDIT LOSSES

| (\$ millions) | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: |
| Business, government and consumer loans |  |  |  |  |
| Canada | 230,390 | 227,872 | 222,976 | 219,563 |
| United States | 6,308 | 5,672 | 4,890 | 4,623 |
| Other countries | 11,711 | 11,278 | 12,450 | 14,186 |
| Total net loans and acceptances | 248,409 | 244,822 | 240,316 | 238,372 |
| Residential mortgages | 150,460 | 149,304 | 146,426 | 144,264 |
| Credit card | 15,112 | 14,944 | 15,034 | 15,237 |
| Personal | 34,356 | 34,102 | 33,761 | 33,706 |
| Total net consumer loans | 199,928 | 198,350 | 195,221 | 193,207 |
| Non-residential mortgages | 7,348 | 7,050 | 6,854 | 6,807 |
| Financial institutions | 3,554 | 3,487 | 3,370 | 3,639 |
| Retail and wholesale | 3,046 | 3,254 | 3,104 | 2,721 |
| Business services | 4,761 | 4,596 | 4,475 | 4,279 |
| Manufacturing - capital goods | 1,425 | 1,427 | 1,360 | 1,195 |
| Manufacturing - consumer goods | 1,607 | 1,684 | 1,778 | 1,412 |
| Real estate and construction | 7,905 | 6,804 | 5,905 | 5,687 |
| Agriculture | 3,679 | 3,622 | 3,600 | 3,530 |
| Oil and gas | 3,297 | 3,144 | 2,546 | 2,734 |
| Mining | 472 | 490 | 237 | 269 |
| Forest products | 500 | 388 | 333 | 393 |
| Hardware and software | 339 | 329 | 347 | 555 |
| Telecommunications and cable | 285 | 228 | 246 | 329 |
| Publishing, printing and broadcasting | 446 | 494 | 352 | 422 |
| Transportation | 1,441 | 1,464 | 1,477 | 1,344 |
| Utilities | 1,192 | 1,015 | 1,126 | 992 |
| Education, health and social services | 1,823 | 1,762 | 1,727 | 1,416 |
| Governments | 1,686 | 1,553 | 1,437 | 1,415 |
| Others | 3,954 | 3,987 | 5,124 | 6,355 |
| Collectively assessed allowance allocated to business and government loans | (279) | (306) | (303) | (329) |
| Total net business and government loans, including acceptances | 48,481 | 46,472 | 45,095 | 45,165 |
| Total net loans and acceptances | 248,409 | 244,822 | 240,316 | 238,372 |

GROSS IMPAIRED LOANS

| (\$ millions) | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: |
| Gross impaired loans by portfolio: Consumer ${ }^{1}$ |  |  |  |  |
| Residential mortgages | 524 | 513 | 507 | 528 |
| Personal | 291 | 285 | 286 | 298 |
| Total gross impaired loans - consumer | 815 | 798 | 793 | 826 |
| Business and government |  |  |  |  |
| Non-residential mortgages | 75 | 72 | 70 | 72 |
| Financial institutions | 4 | 6 | 5 | 5 |
| Retail and wholesale | 24 | 33 | 39 | 30 |
| Business services | 287 | 267 | 251 | 237 |
| Manufacturing - capital goods | 49 | 46 | 46 | 61 |
| Manufacturing - consumer goods | 28 | 45 | 44 | 47 |
| Real estate and construction | 504 | 464 | 460 | 497 |
| Agriculture | 38 | 51 | 44 | 46 |
| Oil and gas | 1 | 7 | 15 | 16 |
| Mining | 3 | 2 | 1 | - |
| Forest products | 3 | 3 | 6 | 7 |
| Hardware and software | 13 | 9 | 9 | 9 |
| Telecommunications and cable | 25 | - | 1 | - |
| Publishing, printing and broadcasting | 10 | 11 | 10 | 32 |
| Transportation | 36 | 38 | 34 | 38 |
| Utilities | - | - | - | - |
| Education, health and social services | 2 | 3 | 3 | 2 |
| Government | - | - | - | - |
| Total gross impaired loans - business and government | 1,102 | 1,057 | 1,038 | 1,099 |
| Total gross impaired loans | 1,917 | 1,855 | 1,831 | 1,925 |
| Gross impaired loans by geography: |  |  |  |  |
| Consumer |  |  |  |  |
| Canada | 514 | 521 | 527 | 544 |
| United States | - | - | - | - |
| Other countries | 301 | 277 | 266 | 282 |
|  | 815 | 798 | 793 | 826 |
| Business and government |  |  |  |  |
| Canada | 157 | 158 | 186 | 207 |
| United States | 270 | 262 | 271 | 292 |
| Other countries | 675 | 637 | 581 | 600 |
|  | 1,102 | 1,057 | 1,038 | 1,099 |
| Total gross impaired loans | 1,917 | 1,855 | 1,831 | 1,925 |

[^10]ALLOWANCE FOR CREDIT LOSSES

| (\$ millions) | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses by portfolio: |  |  |  |  |
| Consumer |  |  |  |  |
| Individually assessed |  |  |  |  |
| Residential mortgages | 1 | 1 | 1 | 1 |
| Personal | 8 | 9 | 8 | 6 |
| Total individually assessed allowance for credit losses - consumer | 9 | 10 | 9 | 7 |
| Collectively assessed |  |  |  |  |
| Residential mortgages | 48 | 43 | 46 | 43 |
| Credit card | 632 | 626 | 625 | 637 |
| Personal | 478 | 483 | 501 | 511 |
| Total collectively assessed allowance for credit losses - consumer | 1,158 | 1,152 | 1,172 | 1,191 |
| Total allowance for credit losses - consumer | 1,167 | 1,162 | 1,181 | 1,198 |
| Business and government |  |  |  |  |
| Individually assessed |  |  |  |  |
| Non-residential mortgages | 29 | 24 | 17 | 17 |
| Financial institutions | 1 | 2 | 2 | 2 |
| Retail and wholesale | 10 | 20 | 20 | 14 |
| Business services | 95 | 90 | 83 | 78 |
| Manufacturing - capital goods | 40 | 18 | 18 | 21 |
| Manufacturing - consumer goods | 6 | 17 | 22 | 21 |
| Real estate and construction | 119 | 123 | 120 | 126 |
| Agriculture | 16 | 17 | 16 | 17 |
| Oil and gas | - | 6 | 10 | 10 |
| Mining | 1 | 1 | 1 | - |
| Forest products | 1 | 1 | 4 | 6 |
| Hardware and software | 11 | 7 | 7 | 7 |
| Telecommunications and cable | 5 | - | - | - |
| Publishing, printing and broadcasting | 9 | 9 | 9 | 11 |
| Transportation | 13 | 15 | 15 | 16 |
| Utilities | - | - | - | - |
| Education, health and social services | 1 | 1 | 1 | 1 |
| Total individually assessed allowance for credit losses - business and government | 357 | 351 | 345 | 347 |
| Collectively assessed allowance for credit losses - business and government | 279 | 306 | 303 | 329 |
| Total allowance for credit losses - business and government | 636 | 657 | 648 | 676 |
| Undrawn credit facilities ${ }^{1}$ |  |  |  |  |
| Collectively assessed allowance for credit losses - undrawn credit facilities | 48 | 49 | 49 | 63 |
| Total allowance for credit losses | 1,851 | 1,868 | 1,878 | 1,937 |

${ }^{1}$ Included in other liabilities on consolidated balance sheet.

## ALLOWANCE FOR CREDIT LOSSES (continued)

(\$ millions)

| Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
|  |  |  |  |
| 9 | 10 | 9 | 7 |
|  |  |  |  |
| 57 | 72 | 85 | 81 |
| 98 | 100 | 97 | 101 |
| 202 | 179 | 163 | 165 |
| 357 | 351 | 345 | 347 |
| 366 | 361 | 354 | 354 |

Total individually assessed allowance for credit losses
By portfolio:
Consumer loans
Business and government loans
Total collectively assessed allowance for credit losses

## By geography: Consumer loans

Canada
Other countries

|  |  |  |  |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
| 1,107 | 1,106 | 1,124 | 1,140 |
| 51 | 46 | 48 | 51 |
| 1,158 | 1,152 | 1,172 | 1,191 |
|  |  |  |  |
| 205 | 228 | 227 | 236 |
| 54 | 60 | 60 | 71 |
| 20 | 18 | 16 | 22 |
| 279 | 306 | 303 | 329 |
| 1,437 | 1,458 | 1,475 | 1,520 |

Total collectively assessed allowance for credit losses
By portfolio:

|  |  |  |  |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
| 1,158 | 1,152 | 1,172 | 1,191 |
| 279 | 306 | 303 | 329 |
| 1,437 | 1,458 | 1,475 | 1,520 |
| 48 | 49 | 49 | 63 |
| 1,485 | 1,507 | 1,524 | 1,583 |

[^11]NET IMPAIRED LOANS

| (\$ millions) | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: |
| Net impaired loans by portfolio: Consumer |  |  |  |  |
| Residential mortgages | 491 | 485 | 477 | 501 |
| Personal | 110 | 103 | 102 | 107 |
| Total net impaired loans - consumer | 601 | 588 | 579 | 608 |
| Business and government |  |  |  |  |
| Non-residential mortgages | 46 | 48 | 53 | 55 |
| Financial institutions | 2 | 3 | 3 | 3 |
| Retail and wholesale | 7 | 7 | 12 | 8 |
| Business services | 184 | 169 | 163 | 154 |
| Manufacturing - capital goods | 8 | 26 | 27 | 39 |
| Manufacturing - consumer goods | 20 | 26 | 21 | 24 |
| Real estate and construction | 381 | 336 | 335 | 367 |
| Agriculture | 21 | 32 | 27 | 28 |
| Oil and gas | - | - | 4 | 5 |
| Mining | 2 | 1 | - | - |
| Forest products | 1 | 1 | 1 | - |
| Hardware and software | 1 | 1 | - | 1 |
| Telecommunications and cable | 20 | - | - | - |
| Publishing, printing and broadcasting | - | 1 | - | 20 |
| Transportation | 21 | 21 | 17 | 19 |
| Utilities | - | - | - | - |
| Education, health and social services | - | 1 | 1 | - |
| Government | - | - | - | - |
| Total net impaired loans - business and government | 714 | 673 | 664 | 723 |
| Total net impaired loans | 1,315 | 1,261 | 1,243 | 1,331 |
| Net impaired loans by geography: Consumer |  |  |  |  |
| Canada | 343 | 349 | 350 | 366 |
| United States | - | - | - | - |
| Other countries | 258 | 239 | 229 | 242 |
|  | 601 | 588 | 579 | 608 |
|  |  |  |  |  |
| Canada | 69 | 53 | 72 | 97 |
| United States | 172 | 162 | 174 | 191 |
| Other countries | 473 | 458 | 418 | 435 |
|  | 714 | 673 | 664 | 723 |
| Total net impaired loans | 1,315 | 1,261 | 1,243 | 1,331 |

 from gross impaired loans.

| (\$ millions) | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{array}{r} \hline 2011 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| Gross impaired loans at beginning of period |  |  |  |  |  |
| Consumer | 798 | 793 | 826 | 854 | 854 |
| Business and government | 1,057 | 1,038 | 1,099 | 1,080 | 1,080 |
|  | 1,855 | 1,831 | 1,925 | 1,934 | 1,934 |
| New additions |  |  |  |  |  |
| Consumer ${ }^{1}$ | 446 | 452 | 456 | 438 | 1,792 |
| Business and government | 136 | 117 | 83 | 95 | 431 |
| 582569 539 533 |  |  |  |  |  |
| Returned to performing status, repaid or sold Consumer | (149) | (139) | (197) | (169) | (654) |
| Business and government | (8) | (57) | (127) | (59) | (251) |
|  | (157) | (196) | (324) | (228) | (905) |
| Write-off $\quad$ (280) |  |  |  |  |  |
| Consumer ${ }^{1}$ | (280) | (308) | (292) | (297) | $(1,177)$ |
| Business and government | (83) | (41) | (17) | (17) | (158) |
|  | (363) | (349) | (309) | (314) | $(1,335)$ |
| Gross impaired loans at end of period |  |  |  |  |  |
| Cusiness and government | 1,102 | 1,057 | 1,038 | 1,099 | 1,102 |
|  | 1,917 | 1,855 | 1,831 | 1,925 | 1,917 |

## CHANGES IN ALLOWANCE FOR CREDIT LOSSES

| (\$ millions) | Q4/11 | Q3/11 | Q2/11 | Q1/11 | $\begin{array}{r} 2011 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| Total allowance at beginning of period | 1,868 | 1,878 | 1,937 | 1,950 | 1,950 |
| Write-offs | (363) | (349) | (309) | (314) | $(1,335)$ |
| Recoveries | 36 | 37 | 36 | 36 | 145 |
| Provision for credit losses | 306 | 310 | 245 | 283 | 1,144 |
| Interest income on impaired loans | (10) | (12) | (12) | (14) | (48) |
| Other | 14 | 4 | (19) | (4) | (5) |
| Total allowance at end of period ${ }^{2}$ | 1,851 | 1,868 | 1,878 | 1,937 | 1,851 |
| Individually assessed allowance | 366 | 361 | 354 | 354 | 366 |
| Collectively assessed allowance ${ }^{2}$ | 1,485 | 1,507 | 1,524 | 1,583 | 1,485 |
| Total allowance for credit losses | 1,851 | 1,868 | 1,878 | 1,937 | 1,851 |

[^12]
## PAST DUE LOANS BUT NOT IMPAIRED ${ }^{1}$

| (\$ millions) |  |  |  | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than 31 days | $\begin{array}{r} 31 \text { to } 90 \\ \text { days } \end{array}$ | Over 90 days | Total | Total | Total | Total |
| Residential mortgages | 2,048 | 711 | 344 | 3,103 | 3,335 | 3,298 | 3,535 |
| Personal | 474 | 115 | 30 | 619 | 652 | 653 | 687 |
| Credit card | 844 | 234 | 163 | 1,241 | 1,417 | 1,276 | 1,357 |
| Business and government | 137 | 92 | 27 | 256 | 322 | 496 | 721 |
|  | 3,503 | 1,152 | 564 | 5,219 | 5,726 | 5,723 | 6,300 |

[^13]PROVISION FOR CREDIT LOSSES

| (\$ millions) | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: |
| Provision for credit losses by portfolio: Individually assessed |  |  |  |  |
| Consumer |  |  |  |  |
| Residential mortgages | - | - | - | - |
| Personal | - | 1 | 3 | - |
| Total individually assessed provision for credit losses on consumer portfolio | - | 1 | 3 | - |
| Business and government |  |  |  |  |
| Non-residential mortgages | 4 | 8 | 2 | 1 |
| Financial institutions | - | 17 | 1 | - |
| Retail and wholesale | (4) | (1) | 7 | - |
| Business services | 25 | 14 | 17 | 15 |
| Manufacturing - capital goods | 24 | (1) | (1) | (1) |
| Manufacturing - consumer goods | (4) | (1) | 1 | - |
| Real estate and construction | 7 | 6 | 1 | 5 |
| Agriculture | 2 | 2 | - | 4 |
| Oil and gas | - | (4) | (1) | - |
| Mining | - | - | 2 | - |
| Forest products | (1) | - | - | - |
| Hardware and software | 5 | - | - | - |
| Telecommunications and cable | 5 | - | - | - |
| Publishing, printing and broadcasting | - | - | (2) | - |
| Transportation | 1 | - | - | (3) |
| Education, health and social services | - | - | - | - |
| Total individually assessed provision for credit losses on business and government portfolio | 64 | 40 | 27 | 21 |
| Total individually assessed provision for credit losses | 64 | 41 | 30 | 21 |
| Collectively assessed |  |  |  |  |
| Consumer |  |  |  |  |
| Residential | 14 | 6 | 10 | 9 |
| Credit card | 186 | 198 | 171 | 173 |
| Personal | 60 | 49 | 62 | 77 |
| Total collectively assessed provision for credit losses on consumer portfolio | 260 | 253 | 243 | 259 |
| Business and government | (18) | 16 | (28) | 3 |
| Total collectively assessed provision for credit losses | 242 | 269 | 215 | 262 |
| Total provision for credit losses | 306 | 310 | 245 | 283 |
| Individually assessed provision for credit loss by geography: <br> Consumer |  |  |  |  |
|  |  |  |  |  |
| Canada | - | 1 | 3 | - |
|  | - | 1 | 3 | - |
| Business and government |  |  |  |  |
| Canada | 10 | 8 | 8 | 3 |
| United States | 4 | 8 | 5 | 1 |
| Other countries | 50 | 24 | 14 | 17 |
|  | 64 | 40 | 27 | 21 |
| Total individually assessed provision for credit losses | 64 | 41 | 30 | 21 |

## NET WRITE-OFFS

| (\$ millions) | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: |
| Net write-offs by portfolio: Consumer |  |  |  |  |
| Residential mortgages | 4 | 7 | 3 | 3 |
| Credit card | 180 | 197 | 183 | 186 |
| Personal | 64 | 70 | 72 | 75 |
| Net write-offs - consumer portfolio | 248 | 274 | 258 | 264 |
| Business and government <br> Non-residential mortgages | - | - | - | - |
| Financial institutions | 1 | 16 | - | - |
| Retail and wholesale | 10 | (2) | 5 | 4 |
| Business services | 44 | 10 | 4 | 5 |
| Manufacturing - capital goods | 2 | 1 | - | 1 |
| Manufacturing - consumer goods | 8 | 3 | - | 1 |
| Real estate and construction | 5 | 5 | 2 | 1 |
| Agriculture | (1) | 1 | 1 | - |
| Oil and gas | 6 | - | 1 | - |
| Forest products | 1 | 2 | 1 | - |
| Hardware and software | 1 | - | - | 1 |
| Telecommunications and cable | - | - | (1) | - |
| Publishing, printing and broadcasting | - | 1 | - | - |
| Transportation | 3 | 1 | 1 | 1 |
| Education, health and social services | (1) | - | 1 | - |
| Net write-offs - business and government portfolio | 79 | 38 | 15 | 14 |
| Total net write-offs | 327 | 312 | 273 | 278 |
| Net write-offs by geography: Consumer |  |  |  |  |
| Canada | 248 | 269 | 251 | 262 |
| Other countries | - | 5 | 7 | 2 |
| Business and government |  |  |  |  |
| Business and government Canada | 37 | 30 | 12 | 14 |
| United States | 6 | 5 | - | (1) |
| Other countries | 36 | 3 | 3 | 1 |
|  | 79 | 38 | 15 | 14 |
| Total net write-offs | 327 | 312 | 273 | 278 |

## CREDIT RISK FINANCIAL MEASURES

|  | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: |
| Diversification ratios Gross loans and acceptances |  |  |  |  |
| Consumer | 80\% | 81\% | 81\% | 81\% |
| Business and government | 20\% | 19\% | 19\% | 19\% |
| Canada | 93\% | 93\% | 93\% | 92\% |
| United States | 3\% | 2\% | 2\% | 2\% |
| Other countries | 4\% | 5\% | 5\% | 6\% |
| Net loans and acceptances |  |  |  |  |
| Consumer | 80\% | 81\% | 81\% | 81\% |
| Business and government | 20\% | 19\% | 19\% | 19\% |
| Canada | 93\% | 93\% | 93\% | 92\% |
| United States | 3\% | 2\% | 2\% | 2\% |
| Other countries | 4\% | 5\% | 5\% | 6\% |
| Coverage ratios |  |  |  |  |
| Allowances for credit losses ${ }^{1}$ to gross impaired loans and acceptances (GIL) |  |  |  |  |
| Total | 31\% | 32\% | 32\% | 31\% |
| Consumer | 26\% | 26\% | 27\% | 26\% |
| Business and government | 35\% | 36\% | 36\% | 34\% |
| Condition ratios |  |  |  |  |
| GIL-to-gross loans and acceptances | 0.77 \% | 0.75 \% | 0.76 \% | 0.80 \% |
| Net impaired loans and acceptances (NIL)-to-net loans and acceptances | 0.53 \% | 0.52 \% | 0.52 \% | 0.56 \% |
| Segmented NIL-to-segmented net loans and acceptances |  |  |  |  |
| Consumer | 0.30 \% | 0.30 \% | 0.30 \% | 0.31 \% |
| Business and government | 1.47 \% | 1.45 \% | 1.47 \% | 1.60 \% |
| Canada | 0.18 \% | 0.18 \% | 0.19 \% | 0.21 \% |
| United States | 2.73 \% | 2.86 \% | 3.56 \% | 4.13 \% |
| Other countries | 6.24 \% | 6.18 \% | 5.20 \% | 4.77 \% |

[^14]OUTSTANDING DERIVATIVE CONTRACTS - NOTIONAL AMOUNTS


[^15]FAIR VALUE OF FINANCIAL INSTRUMENTS

| (\$ millions) |
| :--- |
| Assets |
| Cash and deposits with banks |
| Securities |
| Cash collateral on securities borrowed |
| Securities purchased under resale agreements |
| Loans, net of allowances |
| Derivative instruments |
| Customers' liability under acceptances |
| Other assets |
| Liabilities |
| Deposits |
| Obligations related to securities sold short |
| Cash collateral on securities lent |
| Secured borrowings |
| Capital Trust securities |
| Obligations related to securities sold |
| under repurchase agreements |
| Derivative instruments |
| Acceptances |
| Other liabilities |
| Subordinated indebtedness |


| Q4/11 |  | Q4/11 | Q3/11 | Q2/11 |
| ---: | :--- | :--- | :--- | :--- |

${ }^{1}$ Includes positive and negative fair values of $\$ 338$ million (Q3/11: $\$ 267$ million; Q2/11: $\$ 241$ million; Q1/1 Q3/11: \$235 million, Q2/11: \$38 million, Q1/11: $\$ 235$ million) respectively, for exchange-traded options and clearing house settled instruments.

## FAIR VALUE OF AFS SECURITIES

(\$ millions)

| Q4/11 |  | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Unrealized net gains (losses) |  |  |  |
| Amortized cost | Fair value |  |  |  |  |
|  |  |  |  |  |  |
| 18,221 | 18,358 | 137 | 147 | 28 | $(1)$ |
| 4,039 | 4,102 | 63 | 60 | 31 | 43 |
| 3,825 | 3,825 | - | 2 | 3 | 18 |
| 515 | 833 | 318 | 489 | 399 | 379 |
| 26,600 | 27,118 | 518 | 698 | 461 | 439 |

FAIR VALUE OF DERIVATIVE INSTRUMENTS

| (\$ millions) | Q4/11 |  | Q4/11 | Q3/11 | Q2/11 | Q1/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Fair value, net |  |  |  |  |
|  | Positive | Negative |  |  |  |  |
| Total held for trading purposes ${ }^{1}$ | 24,561 | 25,904 | $(1,343)$ | 222 | (233) | (309) |
| Total held for ALM purposes | 3,709 | 2,888 | 821 | 590 | (220) | (121) |
| Total fair value | 28,270 | 28,792 | (522) | 812 | (453) | (430) |
| Average fair values of derivatives during the quarter | 29,032 | 28,329 | 703 | 128 | (705) | (596) |


[^0]:    ${ }^{1}$ We have irrevocably renounced by way of a deed poll, our rights to convert series 26, 27, and 29 non-cumulative Class A Preferred Shares (the Convertible Preferred Shares) into CIBC common shares, except in circumstances that would be a "Trigger Event" as described in the August 2011 non viable contingent capital Advisory issued by OSFI. By renouncing our conversion rights, the Convertible Preferred Shares are no longer dilutive subsequent to August 16, 2011, the date the conversion rights were renounced by CIBC. The impact of the dilution prior to August 17,2011 has been removed for the purposes of calculation of the adjusted diluted EPS.
    ${ }^{2}$ For details of the items of note, refer to our accompanying news release dated January 27, 2012.
    ${ }^{3}$ Non-GAAP measure.

[^1]:    ${ }^{1}$ Includes amortization of software costs (Q4/11: \$26 million; Q3/11: \$25 million; Q2/11: \$27 million; Q1/11: \$28 million).
    ${ }^{2}$ Includes amortization of other intangible assets (Q4/11: $\$ 9$ million; Q3/11: $\$ 8$ million; Q2/11: $\$ 9$ million; Q1/11: $\$ 9$ million). In addition, Q3/11 includes $\$ 203$ million of impairment loss relating to CIBC FirstCaribbean goodwill.

[^2]:    ${ }^{1}$ See Notes to users: Non-GAAP measures.

[^3]:    See Notes to users: Non-GAAP measures.
    ${ }^{2}$ Assets under management are included in assets under administration.

[^4]:    ${ }^{1}$ See Notes to users: Non-GAAP measures.

[^5]:    ${ }^{1}$ Trading revenue comprises net interest income and non-interest income. Net interest income arises from interest and dividends related to trading assets and liabilities other than derivatives, and is reported net of interest expense and income associated with funding these assets and liabilities. Non-interest income includes unrealized gains and losses on security positions held, and gains and losses that are realized from the purchase and sale of securities. Non-interest income also includes realized and unrealized gains and losses on trading derivatives. Trading revenue excludes underwriting fees and commissions on securities transactions, which are shown separately in the consolidated statement of income.
    ${ }^{2}$ Trading activities and related risk management strategies can periodically shift revenue between net interest income and non-interest income. Therefore, we view trading-related net interest income as an integral part of trading revenue.
    ${ }^{3}$ See Notes to users: Non-GAAP measures.
    ${ }^{4}$ See footnote 2 on page 3 of non-interest income.

[^6]:    ${ }^{1}$ Includes foreign currency translation adjustments.

[^7]:    Assets and liabilities in the form of CIBC common shares, held within certain compensation trusts, have been offset (Q4/11: \$1 million; Q3/11: $\$ 5$ million; Q2/11: $\$ 14$ million; Q1/11: $\$ 16$ million) within treasury shares
    ${ }^{2}$ Net of adjustments relating to the transition to IFRS.

[^8]:    ${ }^{1}$ Average interest-earning assets include interest-bearing deposits with banks, securities, cash collateral on securities borrowed, securities purchased under resale agreements, and loans.

[^9]:    ${ }^{1}$ Assets under administration (AUA) are assets administered by CIBC that are beneficially owned by clients and are, therefore, not reported on the consolidated balance sheet. Services provided by CIBC are of an administrative nature, such as safekeeping of securities, collection of investment income, and the settlement of purchase and sale transactions.
    ${ }^{2}$ Includes the full contract amount of assets under administration or custody of CIBC Mellon Global Securities Services Company, which is a $50 / 50$ joint venture of CIBC and The Bank of New York Mellon.
    ${ }^{3}$ Assets under management (AUM) are assets managed by CIBC that are beneficially owned by clients and are, therefore, not reported on the consolidated balance sheet. The service provided in respect of these assets is discretionary portfolio management on behalf of the clients. AUM amounts are included in the amounts reported under AUA.

[^10]:    ${ }^{1}$ Credit card loans are fully written-off when payments are contractually 180 days in arrears or upon customer bankruptcy.

[^11]:    ${ }^{1}$ Included in other liabilities on consolidated balance sheet.

[^12]:    ${ }^{1}$ Credit card loans which are fully written-off when payments are contractually 180 days in arrears or upon customer bankruptcy are included both in new additions and in write-offs related to gross impaired loans.
    ${ }^{2}$ Includes $\$ 48$ million (Q3/11: \$49 million; Q2/11: $\$ 49$ million; Q1/11: $\$ 63$ million) of allowance on undrawn credit facilities included in Other liabilities on consolidated balance sheet.

[^13]:    ${ }^{1}$ Past due loans are loans where repayment of principal or payment of interest is contractually in arrears. The above table provides an ageing analysis of the past due loans.

[^14]:    ${ }^{1}$ Represents individually assessed allowance and the portion of collective assessed allowances relating to impaired loans, which are generally loans that are past 90 days in arrears.

[^15]:    ${ }^{1}$ ALM: Asset/liability management.
    ${ }^{2}$ Comprises forwards, futures, swaps, and options.

