

Supplementary Financial Information


For the period ended July 31, 2010

For further information, please contact:
John Ferren, Vice-President, Investor Relations (416) 980-2088
Shuaib Shariff, Senior Vice-President and Chief Accountant (416) 980-5465
http://www.cibc.com/ca/pdf/investor/q310financials.pdf

## NOTES TO USERS

```
Exh-GAAP
Reconciliation of non-GAAP to GAAP measure
```


## CONSOLIDATED FINANCIAL OVERVIEW

Financial Highlights

## QUARTERLY TRENDS

| Condensed Consolidated Statement of Operations | 2 |
| :--- | :---: |
| Cash Measures | 2 |
| Net Interest Income | 3 |
| Non-Interest Income | 3 |
| Non-Interest Expenses | 4 |
| Segmented Information |  |
| Segmented Information - CIBC Retail Markets | 5 |
| Segmented Information - Wholesale Banking | 6 |
| Segmented Information - Corporate and Other |  |
| Trading Activities | 7 |
| Consolidated Balance Sheet | 8 |

Conal Bala

## CREDIT INFORMATION

| Loans and Acceptances, Net of Allowances for Credit Losses | 18 |
| :--- | :--- |
| Gross Impaired Loans |  |
| Allowance for Credit Losses |  |
| Net Impaired Loans |  |
| Changes in Gross Impaired Loans |  |

Net Impaired Loans 19
20

Changes in Gross Impaired Loans $\quad 23$

## ADDITIONAL QUARTERLY SCHEDULES

| Credit Risk Associated with Derivatives | 29 |
| :--- | :--- |
| Fair Value of Financial Instruments | 30 |

## BASEL RELATED SCHEDULE

Regulatory Capital (Basel II basis)

Risk-Weighted Assets (Basel II basis) $\quad 33$
Gross Credit Exposure (Exposure at default)
Credit Exposure - Geographic Concentration
Mapping of Internal Ratings with External Rating Agencies
D Bands to Various Risk Levels
Credit Quality of AIRB Exposure - Business and Government Portfolios (Risk Rating Method)
Credit Quality of AIRB Exposure - Retail Portfolios
AIRB Credit Risk Exposure : Loss Experience
Credit Exposure Maturity Profile
Business and Government Exposures (AIRB) by Industry Groups
Balance Sheet Measure ..... 11
Consolidated Statement of Changes in Shareholders' Equity ..... 11
12
Consolidated Statement of Comprehensive Income (Loss) ..... 13
13
ncome Tax (Expense) Benefit Allocated to Each Component of OCI ..... 13
14
Consolidated Statement of Cash Flows ..... 14
15
15
Assets under Administration ..... 15
16
16
Asset Securitizations ..... 17
Changes in Allowance for Credit Losses ..... 23
Past Due Loans but not Impaired ..... 24
25
Net Write-offs ..... 26
27
Fair Value of AFS / HTM Securities ..... 30
interest Rate Sensitivity ..... 31
EAD under the Standardized Approach ..... 44
Exposure Covered by Guarantees and Credit Derivatives46
Bank Sponsored Multi as46
46
Securitization Exposures - Risk Wpoach)
Securitizalion Exposures - Risk Weighted Assets and Capital Charge ..... 46
4747
48
Regulatory Capital (Basel I basis)
Risk-Weighted Assets (Basel I basis) ..... 49
Basel Glossary

This document is not audited and should be read in conjunction with our quarterly report to shareholders and news release for Q3/10 and the audited annual consolidated financial statements and accompanying management's discussion \& analysis for the year ended October 31, 2009. Additional financial information is also available through our quarterly investor presentations as well as the quarterly conference call webcast.

## External reporting changes

## First quarter

The global repurchase agreement (repo) business that was previously part of Treasury in Corporate and Other was retroactively transferred to capital markets within Wholesale Banking. The results of the repo business were previously allocated substantially to other within CIBC Retail Markets.

Large corporate cash management revenue previously reported in business banking within CIBC Retail Markets was retroactively transferred to corporate and investment banking within Wholesale Banking.

## Second quarter

There were no external reporting changes.

## Third quarter

There were no external reporting changes.

## Non-GAAP measures

We use a number of financial measures to assess the performance of our business lines. Some measures are calculated in accordance with GAAP, while other measures do not have a standardized meaning under GAAP and, accordingly, these measures, described below, may not be comparable to similar measures used by other companies. Investors may find these non-GAAP financial measures useful in analyzing financial performance.

This document references the following non-GAAP measures:

## Net interest income, taxable equivalent basis (TEB)

We adjust net interest income to reflect tax-exempt income on an equivalent before-tax basis. The corresponding entry is made in the income tax expense. This measure enables comparability of net interest income arising from both taxable and tax-exempt sources. Net interest income (TEB) is used to calculate the efficiency ratio and trading revenue (TEB). We believe these measures permit uniform measurement, which may enable users of our financial information to make comparisons more readily.

## Economic capital

Economic capital provides the financial framework to evaluate the returns of each business line, commensurate with the risk taken.

Economic capital is an estimate of the amount of equity capital required by the businesses to absorb losses consistent with our targeted risk rating over a one year horizon. It includes credit, market, operational and strategic risk capital. The economic capital methodologies that we employ quantify the level of inherent risk within our products, clients, and business lines, as required. The difference between our total equity capital and economic capital is held in Corporate and Other.
There is no comparable GAAP measure for economic capital.

## Economic profit

Net income, adjusted for a charge on capital, determines economic profit. This measures the return generated by each business line in excess of our cost of capital, thus enabling users of our financial information to identify relative contributions to shareholder value.
Reconciliation of net income to economic profit is provided with segmented information on pages 6 to 7.

## Segmented return on equity

We use return on equity (ROE) on a segmented basis as one of the measures for performance evaluation and resource allocation decisions.
While ROE for consolidated CIBC provides a measure of return on common equity, ROE on a segmented basis provides a similar metric related to the capital allocated to the segments. We use economic capital to calculate ROE on a segmented basis. As a result, segmented ROE is a non-GAAP measure.

## EPS and efficiency ratio on cash basis

Cash basis measures are calculated by adjusting the amortization of other intangible assets to net income and non-interest expenses. Management believes these measures permit uniform measurement, which enables users of our financial information to make comparisons more readily.

## Reconciliation of non-GAAP to GAAP measures

The table on the following page provides a reconciliation of non-GAAP to GAAP measures.

## RECONCILIATION OF NON-GAAP TO GAAP MEASURES

|  | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 | $\begin{array}{r} 2010 \\ 9 M \end{array}$ | $\begin{array}{r} \hline 2009 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2009 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2008 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common share information Per share (\$) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic earnings (loss) | 1.54 | 1.60 | 1.59 | 1.57 | 1.02 | (0.24) | 0.29 | 1.07 | 0.11 | 4.72 | 1.08 | 2.65 | (5.89) |
| Add: effect of non-cash items | 0.01 | 0.01 | 0.02 | 0.02 | 0.02 | 0.03 | 0.03 | 0.02 | 0.02 | 0.05 | 0.06 | 0.09 | 0.09 |
| Cash basic earnings (loss) | 1.55 | 1.61 | 1.61 | 1.59 | 1.04 | (0.21) | 0.32 | 1.09 | 0.13 | 4.77 | 1.14 | 2.74 | (5.80) |
| Diluted earnings (loss) ${ }^{1}$ | 1.53 | 1.59 | 1.58 | 1.56 | 1.02 | (0.24) | 0.29 | 1.06 | 0.11 | 4.71 | 1.08 | 2.65 | (5.89) |
| Add: effect of non-cash items | 0.02 | 0.02 | 0.02 | 0.03 | 0.02 | 0.03 | 0.02 | 0.03 | 0.02 | 0.05 | 0.06 | 0.08 | 0.09 |
| Cash diluted earnings (loss) ${ }^{1}$ | 1.55 | 1.61 | 1.60 | 1.59 | 1.04 | (0.21) | 0.31 | 1.09 | 0.13 | 4.76 | 1.14 | 2.73 | (5.80) |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue (\$ millions) | 2,849 | 2,921 | 3,061 | 2,888 | 2,857 | 2,161 | 2,022 | 2,204 | 1,905 | 8,831 | 7,040 | 9,928 | 3,714 |
| Add: adjustment for TEB | 11 | 8 | 8 | 7 | 6 | 14 | 15 | 23 | 44 | 27 | 35 | 42 | 188 |
| Revenue (TEB) | 2,860 | 2,929 | 3,069 | 2,895 | 2,863 | 2,175 | 2,037 | 2,227 | 1,949 | 8,858 | 7,075 | 9,970 | 3,902 |
| Non-interest expenses | 1,741 | 1,678 | 1,748 | 1,669 | 1,699 | 1,639 | 1,653 | 1,927 | 1,725 | 5,167 | 4,991 | 6,660 | 7,201 |
| Less: amortization of other intangible assets | 9 | 9 | 10 | 10 | 10 | 12 | 11 | 11 | 11 | 28 | 33 | 43 | 42 |
| Non-interest expenses - cash basis | 1,732 | 1,669 | 1,738 | 1,659 | 1,689 | 1,627 | 1,642 | 1,916 | 1,714 | 5,139 | 4,958 | 6,617 | 7,159 |
| Cash efficiency ratio (TEB) | 60.6\% | 57.0\% | 56.6\% | 57.3\% | 59.0\% | 74.9\% | 80.6\% | 86.0\% | 88.0\% | 58.0\% | 70.1\% | 66.4\% | $\mathrm{n} / \mathrm{m}$ |

[^0]$\mathrm{n} / \mathrm{m}$ - not meaningful due to the net loss.


CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS
(\$ millions)

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 |
| $\mathbf{1 , 5 4 8}$ | 1,497 | 1,514 | 1,419 | 1,369 | 1,273 | 1,333 | 1,377 | 1,327 |
| $\mathbf{1 , 3 0 1}$ | 1,424 | 1,547 | 1,469 | 1,488 | 888 | 689 | 827 | 578 |
| $\mathbf{2 , 8 4 9}$ | 2,921 | 3,061 | 2,888 | 2,857 | 2,161 | 2,022 | 2,204 | 1,905 |
| $\mathbf{2 2 1}$ | 316 | 359 | 424 | 547 | 394 | 284 | 222 | 203 |
| $\mathbf{1 , 7 4 1}$ | 1,678 | 1,748 | 1,669 | 1,699 | 1,639 | 1,653 | 1,927 | 1,725 |
| $\mathbf{8 8 7}$ | 927 | 954 | 795 | 611 | 128 | 85 | 55 | $(23)$ |
| $\mathbf{2 4 4}$ | 261 | 286 | 145 | 172 | 174 | $(67)$ | $(384)$ | $(101)$ |
| $\mathbf{6 4 3}$ | 666 | 668 | 650 | 439 | $(46)$ | 152 | 439 | 78 |
| $\mathbf{3}$ | 6 | 16 | 6 | 5 | 5 | 5 | 3 | 7 |
| $\mathbf{6 4 0}$ | 660 | 652 | 644 | 434 | $(51)$ | 147 | 436 | 71 |
| $\mathbf{4 2}$ | 43 | 42 | 43 | 44 | 39 | 36 | 29 | 30 |
| $\mathbf{5 9 8}$ | 617 | 610 | 601 | 390 | $(90)$ | 111 | 407 | 41 |


| $\mathbf{2 0 1 0}$ 2009 2009 2008 <br> $\mathbf{9 M}$ 9 M 12 M 12 M <br> $\mathbf{4 , 5 5 9}$ 3,975 5,394 5,207 <br> $\mathbf{4 , 2 7 2}$ 3,065 4,534 $(1,493)$ <br> $\mathbf{8 , 8 3 1}$ 7,040 9,928 3,714 <br> $\mathbf{8 9 6}$ 1,225 1,649 773 <br> $\mathbf{5 , 1 6 7}$ 4,991 6,660 7,201 <br> $\mathbf{2 , 7 6 8}$ 824 1,619 $(4,260)$ <br> $\mathbf{7 9 1}$ 279 424 $(2,218)$ <br> $\mathbf{1 , 9 7 7}$ 545 1,195 $(2,042)$ <br> $\mathbf{2 5}$ 15 21 18 <br> $\mathbf{1 , 9 5 2}$ 530 1,174 $(2,060)$ <br> $\mathbf{1 2 7}$ 119 162 119 <br> $\mathbf{1 , 8 2 5}$ 411 1,012 $(2,179)$ |
| ---: |

CASH MEASURES
(\$ millions)

| Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 | $\begin{array}{r} 2010 \\ 9 M \end{array}$ | $\begin{array}{r} 2009 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} 2009 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{gathered} 2008 \\ 12 \mathrm{M} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 598 | 617 | 610 | 601 | 390 | (90) | 111 | 407 | 41 | 1,825 | 411 | 1,012 | $(2,179)$ |
| 7 | 7 | 8 | 8 | 7 | 9 | 9 | 8 | 8 | 22 | 25 | 33 | 32 |
| 605 | 624 | 618 | 609 | 397 | (81) | 120 | 415 | 49 | 1,847 | 436 | 1,045 | $(2,147)$ |
| 11,994 | 11,415 | 11,269 | 10,718 | 10,601 | 10,644 | 10,960 | 10,896 | 10,664 | 11,561 | 10,736 | 10,731 | 11,261 |
| 388,815 | 386,865 | 384,442 | 382,793 | 381,584 | 381,410 | 380,911 | 380,782 | 380,877 | 386,706 | 381,300 | 381,677 | 370,229 |
| 389,672 | 387,865 | 385,598 | 383,987 | 382,556 | 381,779 | 381,424 | 381,921 | 382,172 | 387,710 | 381,921 | 382,442 | 371,763 |
| \$1.55 | \$1.61 | \$1.61 | \$1.59 | \$1.04 | \$(0.21) | \$0.32 | \$1.09 | \$0.13 | \$4.77 | \$1.14 | \$2.74 | \$(5.80) |
| \$1.55 | \$1.61 | \$1.60 | \$1.59 | \$1.04 | \$(0.21) | \$0.31 | \$1.09 | \$0.13 | \$4.76 | \$1.14 | \$2.73 | \$(5.80) |

[^1]NET INTEREST INCOME

| (\$ millions) | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 | $\begin{array}{r} 2010 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} 2009 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} 2009 \\ 12 \mathrm{M} \end{array}$ | $\begin{aligned} & 2008 \\ & 12 \mathrm{M} \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans | 1,868 | 1,720 | 1,761 | 1,703 | 1,765 | 1,699 | 2,016 | 2,204 | 2,212 | 5,349 | 5,480 | 7,183 | 9,308 |
| Securities borrowed or purchased under resale agreements | 49 | 32 | 30 | 31 | 36 | 86 | 171 | 261 | 326 | 111 | 293 | 324 | 1,535 |
| Securities | 381 | 353 | 371 | 367 | 366 | 418 | 554 | 650 | 671 | 1,105 | 1,338 | 1,705 | 2,682 |
| Deposits with banks | 14 | 11 | 9 | 8 | 5 | 18 | 54 | 112 | 104 | 34 | 77 | 85 | 638 |
|  | 2,312 | 2,116 | 2,171 | 2,109 | 2,172 | 2,221 | 2,795 | 3,227 | 3,313 | 6,599 | 7,188 | 9,297 | 14,163 |
| Interest expense |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | 558 | 496 | 502 | 527 | 618 | 694 | 1,040 | 1,415 | 1,483 | 1,556 | 2,352 | 2,879 | 6,853 |
| Other liabilities | 145 | 72 | 104 | 110 | 131 | 194 | 350 | 356 | 430 | 321 | 675 | 785 | 1,801 |
| Subordinated indebtedness | 54 | 43 | 43 | 45 | 47 | 52 | 64 | 71 | 66 | 140 | 163 | 208 | 271 |
| Preferred share liabilities | 7 | 8 | 8 | 8 | 7 | 8 | 8 | 8 | 7 | 23 | 23 | 31 | 31 |
|  | 764 | 619 | 657 | 690 | 803 | 948 | 1,462 | 1,850 | 1,986 | 2,040 | 3,213 | 3,903 | 8,956 |
| Net interest income | 1,548 | 1,497 | 1,514 | 1,419 | 1,369 | 1,273 | 1,333 | 1,377 | 1,327 | 4,559 | 3,975 | 5,394 | 5,207 |

## NON-INTEREST INCOME

| (\$ millions) | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 | $\begin{array}{r} 2010 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} 2009 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} 2009 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2008 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Underwriting and advisory fees | 108 | 87 | 144 | 132 | 132 | 112 | 102 | 79 | 68 | 339 | 346 | 478 | 411 |
| Deposit and payment fees | 194 | 184 | 190 | 193 | 199 | 188 | 193 | 193 | 197 | 568 | 580 | 773 | 776 |
| Credit fees | 87 | 77 | 87 | 85 | 87 | 72 | 60 | 63 | 58 | 251 | 219 | 304 | 237 |
| Card fees | 72 | 83 | 87 | 68 | 80 | 85 | 95 | 81 | 81 | 242 | 260 | 328 | 306 |
| Investment management and custodial fees | 117 | 117 | 110 | 112 | 103 | 96 | 108 | 129 | 129 | 344 | 307 | 419 | 525 |
| Mutual fund fees | 188 | 185 | 183 | 175 | 166 | 158 | 159 | 190 | 208 | 556 | 483 | 658 | 814 |
| Insurance fees, net of claims | 72 | 66 | 67 | 63 | 69 | 60 | 66 | 65 | 62 | 205 | 195 | 258 | 248 |
| Commissions on securities transactions | 108 | 120 | 121 | 124 | 122 | 106 | 120 | 128 | 134 | 349 | 348 | 472 | 565 |
| Trading revenue | 84 | 178 | 333 | 301 | 328 | (440) | (720) | (499) | (794) | 595 | (832) | (531) | $(6,821)$ |
| Available-for-sale securities gains (losses), net | 123 | 65 | 93 | 42 | 25 | 60 | 148 | (71) | 68 | 281 | 233 | 275 | (40) |
| FVO revenue ${ }^{1}$ | (146) | (88) | (205) | (155) | 25 | 53 | 44 | (163) | (39) | (439) | 122 | (33) | (249) |
| Income from securitized assets | 150 | 120 | 151 | 149 | 113 | 137 | 119 | 134 | 161 | 421 | 369 | 518 | 585 |
| Foreign exchange other than trading ${ }^{2}$ | 88 | 65 | 78 | 63 | 73 | 243 | 117 | 214 | 88 | 231 | 433 | 496 | 437 |
| Other | 56 | 165 | 108 | 117 | (34) | (42) | 78 | 284 | 157 | 329 | 2 | 119 | 713 |
| Total non-interest income | 1,301 | 1,424 | 1,547 | 1,469 | 1,488 | 888 | 689 | 827 | 578 | 4,272 | 3,065 | 4,534 | $(1,493)$ |

Represents revenue from financial instruments designated at fair value and related hedges.
${ }^{2}$ Includes foreign exchange revenue arising from translation of foreign currency denominated positions, foreign exchange earned on transactions, foreign currency related economic hedging activities and the ineffective portion of foreign currency related accounting hedges. Also includes accumulated exchange gains and losses within accumulated other comprehensive income recognized in income as a result of reduction in the net investment in foreign operations, if any

NON-INTEREST EXPENSES

| (\$ millions) | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 | $\begin{array}{r} 2010 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2009 \\ 9 \mathrm{M} \end{array}$ | $\begin{gathered} 2009 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{array}{r}  \\ \hline 2008 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Employee compensation and benefits |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries | 556 | 530 | 547 | 548 | 547 | 540 | 545 | 694 | 583 | 1,633 | 1,632 | 2,180 | 2,435 |
| Performance-based compensation | 274 | 253 | 293 | 237 | 240 | 245 | 273 | 225 | 226 | 820 | 758 | 995 | 942 |
| Benefits | 143 | 140 | 141 | 101 | 114 | 106 | 114 | 129 | 133 | 424 | 334 | 435 | 540 |
|  | 973 | 923 | 981 | 886 | 901 | 891 | 932 | 1,048 | 942 | 2,877 | 2,724 | 3,610 | 3,917 |
| Occupancy costs |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Rent and maintenance | 138 | 139 | 129 | 134 | 128 | 132 | 111 | 153 | 126 | 406 | 371 | 505 | 521 |
| Depreciation | 23 | 24 | 22 | 23 | 23 | 23 | 23 | 22 | 22 | 69 | 69 | 92 | 89 |
|  | 161 | 163 | 151 | 157 | 151 | 155 | 134 | 175 | 148 | 475 | 440 | 597 | 610 |
| Computer and office equipment 4 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Rent and maintenance and amortization of software costs ${ }^{1}$ | 218 | 213 | 213 | 223 | 235 | 222 | 217 | 270 | 242 | 644 | 674 | 897 | 981 |
| Depreciation | 28 | 28 | 29 | 28 | 28 | 29 | 28 | 28 | 28 | 85 | 85 | 113 | 114 |
|  | 246 | 241 | 242 | 251 | 263 | 251 | 245 | 298 | 270 | 729 | 759 | 1,010 | 1,095 |
| Communications |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Telecommunications | 28 | 28 | 27 | 30 | 30 | 29 | 28 | 28 | 24 | 83 | 87 | 117 | 112 |
| Postage and courier | 30 | 30 | 27 | 25 | 28 | 29 | 25 | 26 | 26 | 87 | 82 | 107 | 104 |
| Stationery | 15 | 18 | 15 | 15 | 16 | 18 | 15 | 17 | 17 | 48 | 49 | 64 | 68 |
|  | 73 | 76 | 69 | 70 | 74 | 76 | 68 | 71 | 67 | 218 | 218 | 288 | 284 |
| Advertising and business development | 43 | 47 | 42 | 46 | 35 | 45 | 47 | 55 | 51 | 132 | 127 | 173 | 217 |
| Professional fees | 53 | 48 | 43 | 54 | 53 | 42 | 40 | 60 | 58 | 144 | 135 | 189 | 230 |
| Business and capital taxes | 22 | 24 | 20 | 28 | 29 | 30 | 30 | 29 | 29 | 66 | 89 | 117 | 118 |
| Other ${ }^{2}$ | 170 | 156 | 200 | 177 | 193 | 149 | 157 | 191 | 160 | 526 | 499 | 676 | 730 |
| Non-interest expenses | 1,741 | 1,678 | 1,748 | 1,669 | 1,699 | 1,639 | 1,653 | 1,927 | 1,725 | 5,167 | 4,991 | 6,660 | 7,201 |
| Non-interest expenses to revenue ratio | 61.1\% | 57.5\% | 57.1\% | 57.8\% | 59.4\% | 75.9\% | 81.8\% | 87.4\% | 90.5\% | 58.5\% | 70.9\% | 67.1\% | $\mathrm{n} / \mathrm{m}$ |

[^2]${ }^{2}$ Includes amortization of other intangible assets (Q3/10: \$9 million; Q2/10: \$9 million).
$\mathrm{n} / \mathrm{m}$ - not meaningful

## SEGMENTED INFORMATION

## CIBC has two strategic business lines:

- CIBC Retail Markets comprises CIBC's personal banking, business banking and wealth management businesses. We provide a full range of financial products and services to almost 11 million clients in Canada, as well as
 FirstCaribbean International Bank
 round the world.

 and is included in CIBC Retail Markets. The impact of securitization is retained within Corporate and Other. The remaining revenue and expenses are generally allocated to the business lines

| (\$ millions) | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 | $\begin{array}{r} 2010 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2009 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2009 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2008 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| CIBC Retail Markets | 599 | 487 | 529 | 468 | 416 | 434 | 577 | 570 | 565 | 1,615 | 1,427 | 1,895 | 2,304 |
| Wholesale Banking | 25 | 189 | 184 | 160 | 90 | (345) | (377) | 132 | (534) | 398 | (632) | (472) | $(4,182)$ |
| Corporate and Other | 16 | (16) | (61) | 16 | (72) | (140) | (53) | (266) | 40 | (61) | (265) | (249) | (182) |
| Net income (loss) | 640 | 660 | 652 | 644 | 434 | (51) | 147 | 436 | 71 | 1,952 | 530 | 1,174 | $(2,060)$ |

[^3]SEGMENTED INFORMATION - CIBC RETAIL MARKETS

| (\$ millions) |
| :---: |
| Financial results |
| Personal banking |
| Business banking |
| Wealth management |
| FirstCaribbean |
| Other |
| Total revenue |
| Provision for credit losses |
| Non-interest expenses |
| Income before taxes and non-controlling interests |
| Income tax expense |
| Non-controlling interests |
| Net income |
| Total revenue |
| Net interest income |
| Non-interest income |
| Intersegment revenue |
| Average balances |
| Loans and acceptances ${ }^{2}$ |
| Deposits |
| Common equity |
| Financial measures Efficiency ratio |
|  |  |
|  |
| Return on equity ${ }^{3}$ |
| Net income |
| Charge for economic capital ${ }^{3}$ |
| Economic profit ${ }^{3}$ |
| Other information |
| Residential mortgages administered |
| Card loans administered |
| Number of branches - Canada |
| Number of branches - Caribbean |
| Number of pavilions (President's Choice Financial) |
| Number of ABMs - Canada |
| Number of ABMs - Caribbean |
| Full-time equivalent employees |
| Assets under administration ${ }^{4}$ Individuals |
| Institutions |
| Retail mutual funds |
| Assets under management ${ }^{4}$ Individuals |
| Institutions |
| Retail mutual funds |


| Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{1 , 6 0 5}$ | 1,554 | 1,601 | 1,562 | 1,518 | 1,398 | 1,454 | 1,424 | 1,478 |
| $\mathbf{3 5 0}$ | 324 | 331 | 334 | 332 | 301 | 315 | 325 | 327 |
| $\mathbf{3 3 6}$ | 345 | 346 | 337 | 318 | 297 | 323 | 363 | 393 |
| $\mathbf{1 4 1}$ | 165 | 157 | 160 | 169 | 204 | 180 | 161 | 165 |
| $\mathbf{4 0}$ | $(54)$ | $(33)$ | $(37)$ | $(19)$ | 23 | 103 | 72 | $(16)$ |
| $\mathbf{2 , 4 7 2}$ | 2,334 | 2,402 | 2,356 | 2,318 | 2,223 | 2,375 | 2,345 | 2,347 |
| $\mathbf{3 0 4}$ | 334 | 365 | 362 | 417 | 325 | 278 | 231 | 212 |
| $\mathbf{2 , 1 6 8}$ | 2,000 | 2,037 | 1,994 | 1,901 | 1,898 | 2,097 | 2,114 | 2,135 |
| $\mathbf{1 , 3 5 2}$ | 1,330 | 1,314 | 1,338 | 1,310 | 1,289 | 1,291 | 1,350 | 1,363 |
| $\mathbf{8 1 6}$ | 670 | 723 | 656 | 591 | 609 | 806 | 764 | 772 |
| $\mathbf{2 1 4}$ | 178 | 189 | 182 | 170 | 170 | 224 | 188 | 200 |
| $\mathbf{3}$ | 5 | 5 | 6 | 5 | 5 | 5 | 6 | 7 |
| $\mathbf{5 9 9}$ | 487 | 529 | 468 | 416 | 434 | 577 | 570 | 565 |


| $\mathbf{2 0 1 0}$ <br> $\mathbf{9 M}$ | 2009 <br> 9 M | 2009 <br> 12 M | 2008 <br> 12 M |
| ---: | ---: | ---: | ---: |
| $\mathbf{4 , 7 6 0}$ | 4,370 | 5,932 | 5,719 |
| $\mathbf{1 , 0 0 5}$ | 948 | 1,282 | 1,308 |
| $\mathbf{1 , 0 2 7}$ | 938 | 1,275 | 1,532 |
| $\mathbf{4 6 3}$ | 553 | 713 | 574 |
| $\mathbf{4 7 )}$ | 107 | 70 | 204 |
| $\mathbf{7 , 2 0 8}$ | 6,916 | 9,272 | 9,337 |
| $\mathbf{1 , 0 0 3}$ | 1,020 | 1,382 | 833 |
| $\mathbf{6 , 2 0 5}$ | 5,896 | 7,890 | 8,504 |
| $\mathbf{3 , 9 9 6}$ | 3,890 | 5,228 | 5,418 |
| $\mathbf{2 , 2 0 9}$ | 2,006 | 2,662 | 3,086 |
| $\mathbf{5 8 1}$ | 564 | 746 | 763 |
| $\mathbf{1 3}$ | 15 | 21 | 19 |
| $\mathbf{1 , 6 1 5}$ | 1,427 | 1,895 | 2,304 |


|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 , 5 1 5}$ | 1,440 | 1,507 | 1,493 | 1,441 | 1,212 | 1,258 | 1,375 | 1,363 |
| $\mathbf{9 5 7}$ | 894 | 895 | 863 | 877 | 1,010 | 1,116 | 969 | 983 |
| - | - | - | - | - | 1 | 1 | 1 | 1 |
| $\mathbf{2 , 4 7 2}$ | 2,334 | 2,402 | 2,356 | 2,318 | 2,223 | 2,375 | 2,345 | 2,347 |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{4 , 4 6 2}$ | 3,911 | 5,404 | 5,475 |
| $\mathbf{2 , 7 4 6}$ | 3,003 | 3,866 | 3,857 |
| $\mathbf{-}$ | 2 | 2 | 5 |
| $\mathbf{7 , 2 0 8}$ | 6,916 | 9,272 | 9,337 |


| 215,152 | 210,845 | 209,604 | 208,381 | 206,486 | 206,498 | 206,022 | 203,521 | 197,296 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 221,506 | 212,030 | 214,679 | 206,396 | 204,775 | 208,352 | 217,469 | 218,509 | 221,502 |
| 5,029 | 5,013 | 4,794 | 4,712 | 4,728 | 4,774 | 4,862 | 4,826 | 4,869 |
| 54.7\% | 57.0\% | 54.7\% | 56.8\% | 56.6\% | 58.0\% | 54.4\% | 57.5\% | 58.1\% |
| 54.4\% | 56.7\% | 54.4\% | 56.5\% | 56.2\% | 57.6\% | 54.0\% | 57.2\% | 57.7\% |
| 45.9\% | 38.3\% | 42.3\% | 37.8\% | 33.2\% | 35.8\% | 45.8\% | 46.0\% | 45.1\% |
| 599 | 487 | 529 | 468 | 416 | 434 | 577 | 570 | 565 |
| (179) | (176) | (173) | (169) | (171) | (165) | (168) | (162) | (162) |
| 420 | 311 | 356 | 299 | 245 | 269 | 409 | 408 | 403 |


|     <br> 211,878 206,333 206,849 195,205 <br> 216,116 210,219 209,256 222,296 <br> 4,945 4,789 4,769 4,813 <br> $\mathbf{5 5 . 4 \%}$ $56.3 \%$ $56.4 \%$ $58.0 \%$ <br> $\mathbf{5 5 . 2 \%}$ $55.9 \%$ $56.0 \%$ $57.7 \%$ <br> $\mathbf{4 2 . 2 \%}$ $38.3 \%$ $38.2 \%$ $46.8 \%$ <br> $\mathbf{1 , 6 1 5}$ 1,427 1,895 2,304 <br> $\mathbf{( 5 2 8 )}$ $(504)$ $(673)$ $(634)$ <br> $\mathbf{1 , 0 8 7}$ 923 $\mathbf{1 , 2 2 2}$ 1,670 |
| :---: |

[^4]SEGMENTED INFORMATION - WHOLESALE BANKING
(\$ millions)

## Financial results

Capital markets
Corporate and investment banking
Other

Total revenue (TEB)
TEB adjustment ${ }^{1}$
Total revenue
Provision for (reversal of) credit losses

## Non-interest expenses Income (loss) before taxes and

non-controlling interests
Income tax expense (benefit)
Non-controlling interests
Net income (loss)

## Total revenue

Net interest income (expense)
Non-interest income

| Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 | $\begin{array}{r} 2010 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2009 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{gathered} \hline 2009 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ | $\begin{gathered} \hline 2008 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 241 | 275 | 277 | 261 | 336 | 336 | 332 | 14 | 221 | 793 | 1,004 | 1,265 | 672 |
| 146 | 132 | 212 | 161 | 232 | 211 | 171 | 126 | 123 | 490 | 614 | 775 | 563 |
| (61) | 149 | 132 | 88 | (10) | (746) | (818) | (419) | (874) | 220 | $(1,574)$ | $(1,486)$ | $(7,004)$ |
| 326 | 556 | 621 | 510 | 558 | (199) | (315) | (279) | (530) | 1,503 | 44 | 554 | $(5,769)$ |
| 11 | 8 | 8 | 7 | 6 | 14 | 15 | 23 | 44 | 27 | 35 | 42 | 188 |
| 315 | 548 | 613 | 503 | 552 | (213) | (330) | (302) | (574) | 1,476 | 9 | 512 | $(5,957)$ |
| 29 | 27 | 24 | 82 | 129 | 18 | (11) | (7) | 11 | 80 | 136 | 218 | 12 |
| 286 | 521 | 589 | 421 | 423 | (231) | (319) | (295) | (585) | 1,396 | (127) | 294 | $(5,969)$ |
| 258 | 244 | 318 | 245 | 272 | 262 | 281 | 301 | 280 | 820 | 815 | 1,060 | 1,318 |
| 28 | 277 | 271 | 176 | 151 | (493) | (600) | (596) | (865) | 576 | (942) | (766) | $(7,287)$ |
| 3 | 87 | 76 | 16 | 61 | (148) | (223) | (725) | (331) | 166 | (310) | (294) | $(3,104)$ |
| - | 1 | 11 | - | - | - | - | (3) | - | 12 | - | - | (1) |
| 25 | 189 | 184 | 160 | 90 | (345) | (377) | 132 | (534) | 398 | (632) | (472) | $(4,182)$ |
| 145 | 172 | 147 | 89 | 89 | 144 | 108 | (21) | (52) | 464 | 341 | 430 | (183) |
| 170 | 376 | 466 | 414 | 463 | (357) | (438) | (281) | (522) | 1,012 | (332) | 82 | $(5,774)$ |
| 315 | 548 | 613 | 503 | 552 | (213) | (330) | (302) | (574) | 1,476 | 9 | 512 | $(5,957)$ |
| 16,594 | 17,624 | 19,459 | 17,477 | 19,293 | 22,678 | 22,321 | 14,572 | 14,297 | 17,895 | 21,417 | 20,424 | 14,758 |
| 17,318 | 14,673 | 14,144 | 13,054 | 12,155 | 13,424 | 17,770 | 24,688 | 40,448 | 15,386 | 14,461 | 13,587 | 39,031 |
| 10,273 | 8,682 | 9,302 | 8,510 | 9,825 | 11,040 | 12,833 | 12,586 | 13,043 | 9,427 | 11,235 | 10,023 | 13,287 |
| 1,733 | 1,727 | 1,966 | 2,137 | 2,334 | 2,673 | 2,734 | 2,438 | 2,142 | 1,810 | 2,578 | 2,466 | 2,272 |
| 81.4\% | 44.5\% | 52.0\% | 48.7\% | 49.2\% | $n / m$ | $n / m$ | $n / m$ | $n / m$ | 55.5\% | $\mathrm{n} / \mathrm{m}$ | $n / m$ | $n / m$ |
| 78.9\% | 43.9\% | 51.2\% | 47.9\% | 48.6\% | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | 54.5\% | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ |
| 4.4\% | 43.3\% | 35.7\% | 28.2\% | 13.8\% | (54.5)\% | (56.1)\% | 20.4\% | (100.3)\% | 27.9\% | (34.2)\% | (20.6)\% | (185.1)\% |
| 25 | 189 | 184 | 160 | 90 | (345) | (377) | 132 | (534) | 398 | (632) | (472) | $(4,182)$ |
| (61) | (61) | (71) | (76) | (83) | (93) | (95) | (83) | (72) | (193) | (271) | (347) | (300) |
| (36) | 128 | 113 | 84 | 7 | (438) | (472) | 49 | (606) | 205 | (903) | (819) | $(4,482)$ |
| 1,134 | 1,068 | 1,050 | 1,077 | 1,108 | 1,098 | 1,106 | 1,139 | 1,178 | 1,134 | 1,108 | 1,077 | 1,139 |

## Average balances

Loans and acceptances
Trading securities
Deposits
Common equity
Financial measures
Efficiency ratio
Cash efficiency ratio (TEB) ${ }^{11}$
Return on equity ${ }^{1}$
Net income (loss)
Charge for economic capital ${ }^{1}$
Economic profit (loss) ${ }^{1}$

## Other information

Full-time equivalent employees $\qquad$
${ }^{1}$ See Notes to users: Non-GAAP measures.
$n / m$ - not meaningful

## SEGMENTED INFORMATION - CORPORATE AND OTHER

(\$ millions)

| Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | | 2010 | 2009 | 2009 | 2008 |
| ---: | ---: | ---: | ---: | ---: |
| $9 M$ | $9 M$ | $12 M$ |  |

Financial results
Total revenue
(Reversal of) provision for credit losses
Non-interest expenses
Income (loss) before taxes
Income tax expense (benefit)
Net income (loss)
Total revenue
Net interest (expense) income
Non-interest income
Intersegment revenue

|  |  |  |  |  |  |  |  | $(83)$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $(115)$ | $(115)$ | $(140)$ | $(163)$ | $(161)$ | 23 | 16 |  |  |
| $\mathbf{1 7 4}$ | 154 | 186 | 192 | 148 | 235 | 11 | 139 | 117 |
| - | - | - | - | - | $(1)$ | $(1)$ | $(1)$ | $(1)$ |
| $\mathbf{6 2}$ | 39 | 46 | 29 | $(13)$ | 151 | $(23)$ | 161 | 132 |


|  |  |  |  |
| ---: | :---: | :---: | :---: |
| $(367)$ | $(277)$ | $(440)$ | $(85)$ |
| 514 | 394 | 586 | 424 |
| - | $(2)$ | $(2)$ | $(5)$ |
| 147 | 115 | 144 | 334 |

Other information

| Full-time equivalent employees | 12,334 | 12,006 | 11,836 | 11,943 | 12,044 | 11,972 | 12,118 | 12,786 | 13,351 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

12,334
12,044 $\qquad$
12,786

[^5]TRADING ACTIVITIES

| (\$ millions) | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 | $\begin{array}{r} \hline 2010 \\ 9 M \end{array}$ | $\begin{array}{r} 2009 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2009 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} 2008 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Trading income ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (expense) (TEB) ${ }^{2,3}$ | 56 | 54 | 53 | 66 | 30 | 61 | 118 | (77) | (32) | 163 | 209 | 275 | (235) |
| Non-interest income ${ }^{2}$ | 84 | 178 | 333 | 301 | 328 | (440) | (720) | (499) | (794) | 595 | (832) | (531) | $(6,821)$ |
| Total trading income (TEB) ${ }^{3}$ | 140 | 232 | 386 | 367 | 358 | (379) | (602) | (576) | (826) | 758 | (623) | (256) | $(7,056)$ |
| TEB adjustment ${ }^{3}$ | 9 | 7 | 7 | 6 | 5 | 12 | 15 | 23 | 42 | 23 | 32 | 38 | 183 |
| Total trading income (loss) | 131 | 225 | 379 | 361 | 353 | (391) | (617) | (599) | (868) | 735 | (655) | (294) | $(7,239)$ |
| Trading income as a \% of total revenue | 4.6 \% | $7.7 \%$ | 12.4 \% | 12.5 \% | 12.4 \% | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | 8.3 \% | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | n/m |
| Trading income (TEB) as a \% of total revenue ${ }^{3}$ | 4.9 \% | $7.9 \%$ | 12.6 \% | 12.7 \% | 12.5 \% | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | 8.6 \% | $n / m$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ |
| Trading income (loss) by product line (TEB) ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rates | 41 | 60 | 47 | 33 | 81 | 6 | 25 | (107) | (26) | 148 | 112 | 145 | (168) |
| Foreign exchange | 69 | 67 | 68 | 66 | 77 | 63 | 85 | 91 | 56 | 204 | 225 | 291 | 264 |
| Equities | 26 | 38 | 41 | 39 | 61 | 75 | 79 | (137) | 25 | 105 | 215 | 254 | (75) |
| Commodities | 10 | 5 | 12 | 9 | 10 | 15 | 10 | (5) | 16 | 27 | 35 | 44 | 30 |
| Structured credit and other | (6) | 62 | 218 | 220 | 129 | (538) | (801) | (418) | (897) | 274 | $(1,210)$ | (990) | $(7,107)$ |
| Total trading income (loss) (TEB) ${ }^{3}$ | 140 | 232 | 386 | 367 | 358 | (379) | (602) | (576) | (826) | 758 | (623) | (256) | $(7,056)$ |
| TEB adjustment ${ }^{3}$ | 9 | 7 | 7 | 6 | 5 | 12 | 15 | 23 | 42 | 23 | 32 | 38 | 183 |
| Total trading income (loss) | 131 | 225 | 379 | 361 | 353 | (391) | (617) | (599) | (868) | 735 | (655) | (294) | $(7,239)$ |
| Foreign exchange revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Foreign exchange trading income | 69 | 67 | 68 | 66 | 77 | 63 | 85 | 91 | 56 | 204 | 225 | 291 | 264 |
| Foreign exchange other than trading ${ }^{4}$ | 88 | 65 | 78 | 63 | 73 | 243 | 117 | 214 | 88 | 231 | 433 | 496 | 437 |
|  | 157 | 132 | 146 | 129 | 150 | 306 | 202 | 305 | 144 | 435 | 658 | 787 | 701 |

[^6]$\mathrm{n} / \mathrm{m}$ - not meaningful due to the trading loss.
(\$ millions)
ASSETS
Cash and non-interest-bearing deposits with banks
Interest-bearing deposits with banks

## Securities

Available-for-sale (AFS)
Designated at fair value (FVO)
Held-to-maturity (HTM)
Securities borrowed or purchased under resale agreements
Loans
Residential mortgages
Personal
Credit card
Business and government
Allowance for credit losses
Other
Derivative instruments
Customers' liability under acceptances
Land, buildings and equipment
.... Goodwill

Software and other intangible assets
Other assets
Total assets
LIABILITIES AND SHAREHOLDERS' EQUITY
Deposits
Personal

| Nerind |
| :--- |
| Fixed |
| Subtotal |
| Business and government |
| Bank |
| Other |
| Derivative instruments |
| Acceptances |
| Obligations related to securities sold short |
| Obligations related to securities lent or sold under repurchase agreements |
| Other liabilities |
| Subordinated indebtedness |
| Preferred share liabilities |
| Non-controlling interests |
| Shareholders' equity |
| Preferred shares |
| Common shares |
| Contributed surplus |
| Retained earnings |
| Accumulated other comprehensive (loss) income |
| Total liabilities and shareholders' equity |


| Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2,023 | 1,563 | 1,917 | 1,812 | 1,852 | 2,068 | 1,333 | 1,558 | 1,546 |
| 12,390 | 6,373 | 6,373 | 5,195 | 5,043 | 6,233 | 8,309 | 7,401 | 10,900 |
| 20,838 | 17,839 | 18,823 | 15,110 | 14,391 | 13,477 | 16,357 | 37,244 | 42,195 |
| 38,037 | 30,416 | 37,290 | 40,160 | 39,672 | 36,446 | 36,007 | 13,302 | 12,448 |
| 18,761 | 18,739 | 19,931 | 22,306 | 23,509 | 29,352 | 21,798 | 21,861 | 22,379 |
| - | - | - | - | - | - | - | 6,764 | - |
| 32,084 | 39,466 | 32,497 | 32,751 | 31,029 | 32,674 | 33,253 | 35,596 | 25,513 |
| 96,049 | 93,942 | 89,605 | 86,152 | 83,550 | 75,926 | 85,658 | 90,695 | 89,870 |
| 34,000 | 34,177 | 34,059 | 33,869 | 33,471 | 33,211 | 32,493 | 32,124 | 31,457 |
| 11,601 | 12,379 | 12,122 | 11,808 | 11,134 | 10,618 | 10,461 | 10,829 | 10,571 |
| 38,001 | 38,239 | 39,296 | 37,343 | 37,260 | 42,397 | 44,881 | 39,273 | 34,108 |
| $(1,973)$ | $(2,002)$ | $(1,964)$ | $(1,960)$ | $(1,899)$ | $(1,693)$ | $(1,551)$ | $(1,446)$ | $(1,398)$ |
| 23,886 | 21,830 | 23,563 | 24,696 | 28,357 | 34,048 | 34,144 | 28,644 | 22,967 |
| 7,309 | 7,001 | 6,997 | 8,397 | 8,929 | 9,450 | 9,342 | 8,848 | 8,778 |
| 1,612 | 1,581 | 1,624 | 1,618 | 1,580 | 1,653 | 1,620 | 1,623 | 1,495 |
| 1,917 | 1,904 | 1,954 | 1,997 | 1,992 | 2,099 | 2,123 | 2,100 | 1,932 |
| 579 | 596 | 635 | 669 | 650 | 695 | 798 | 812 | 817 |
| 12,486 | 11,958 | 12,517 | 14,021 | 15,397 | 18,709 | 16,789 | 16,702 | 13,462 |
| 349,600 | 336,001 | 337,239 | 335,944 | 335,917 | 347,363 | 353,815 | 353,930 | 329,040 |
| 7,688 | 7,611 | 7,600 | 6,485 | 6,178 | 6,849 | 6,803 | 6,654 | 6,187 |
| 61,490 | 59,756 | 57,996 | 55,151 | 52,468 | 46,886 | 44,271 | 41,857 | 40,929 |
| 43,881 | 44,498 | 45,641 | 46,688 | 47,628 | 50,053 | 50,105 | 50,966 | 50,008 |
| 113,059 | 111,865 | 111,237 | 108,324 | 106,274 | 103,788 | 101,179 | 99,477 | 97,124 |
| 118,207 | 108,469 | 105,920 | 107,209 | 101,254 | 109,080 | 113,534 | 117,772 | 115,733 |
| 6,836 | 6,459 | 7,112 | 7,584 | 6,699 | 9,044 | 11,670 | 15,703 | 15,744 |
| 26,287 | 24,060 | 25,686 | 27,162 | 31,455 | 38,094 | 38,851 | 32,742 | 24,812 |
| 7,309 | 7,001 | 6,997 | 8,397 | 8,930 | 9,529 | 9,345 | 8,848 | 8,778 |
| 8,824 | 9,490 | 7,137 | 5,916 | 6,175 | 7,368 | 6,465 | 6,924 | 7,879 |
| 34,822 | 36,409 | 42,105 | 37,453 | 41,015 | 34,689 | 38,141 | 38,023 | 26,652 |
| 12,012 | 10,607 | 10,441 | 13,693 | 13,834 | 14,567 | 13,441 | 13,167 | 11,890 |
| 6,067 | 6,063 | 5,119 | 5,157 | 5,691 | 6,612 | 6,728 | 6,658 | 6,521 |
| 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 |
| 165 | 168 | 171 | 174 | 170 | 175 | 189 | 185 | 163 |
| 3,156 | 3,156 | 3,156 | 3,156 | 3,156 | 3,156 | 2,631 | 2,631 | 2,331 |
| 6,662 | 6,509 | 6,372 | 6,241 | 6,162 | 6,091 | 6,074 | 6,063 | 6,060 |
| 96 | 94 | 94 | 92 | 101 | 104 | 100 | 96 | 89 |
| 5,972 | 5,713 | 5,432 | 5,156 | 4,886 | 4,826 | 5,257 | 5,483 | 5,409 |
| (474) | (662) | (340) | (370) | (485) | (360) | (390) | (442) | (745) |
| 349,600 | 336,001 | 337,239 | 335,944 | 335,917 | 347,363 | 353,815 | 353,930 | 329,040 |

## BALANCE SHEET MEASURES

|  | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal deposits to loans ratio | 63.6\% | 63.3\% | 64.3\% | 64.8\% | 65.0\% | 64.7\% | 58.8\% | 58.0\% | 59.0\% |
| Cash and deposits with banks to total assets | 4.1\% | 2.4\% | 2.5\% | 2.1\% | 2.1\% | 2.4\% | 2.7\% | 2.5\% | 3.8\% |
| Securities to total assets | 22.2\% | 19.9\% | 22.5\% | 23.1\% | 23.1\% | 22.8\% | 21.0\% | 22.4\% | 23.4\% |
| Average common shareholders' equity (\$ millions) | 11,994 | 11,415 | 11,269 | 10,718 | 10,601 | 10,644 | 10,960 | 10,896 | 10,664 |

## GOODWILL, SOFTWARE AND OTHER INTANGIBLE ASSETS

| (\$ millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 |
| Goodwill |  |  |  |  |  |  |  |  |  |
| Opening balance | 1,904 | 1,954 | 1,997 | 1,992 | 2,099 | 2,123 | 2,100 | 1,932 | 1,916 |
| Acquisitions | 2 | - | - | 2 | 1 | 7 | 3 | 2 | - |
| Dispositions | - | (1) | (31) | - | - | - | - | - | - |
| Other ${ }^{2}$ | 11 | (49) | (12) | 3 | (108) | (31) | 20 | 166 | 16 |
| Closing balance | 1,917 | 1,904 | 1,954 | 1,997 | 1,992 | 2,099 | 2,123 | 2,100 | 1,932 |
| Software |  |  |  |  |  |  |  |  |  |
| Opening balance | 270 | 291 | 302 | 275 | 285 | 374 | 385 | 418 | 426 |
| Changes, net of amortization ${ }^{2}$ | (10) | (21) | (11) | 27 | (10) | (89) | (11) | (33) | (8) |
| Closing balance | 260 | 270 | 291 | 302 | 275 | 285 | 374 | 385 | 418 |
| Other intangible assets |  |  |  |  |  |  |  |  |  |
| Opening balance | 326 | 344 | 367 | 375 | 410 | 424 | 427 | 399 | 406 |
| Acquisitions | - | - | - | - | - | 4 | 3 | 1 | - |
| Amortization | (9) | (9) | (10) | (10) | (10) | (12) | (11) | (11) | (11) |
| Other ${ }^{2}$ | 2 | (9) | (13) | 2 | (25) | (6) | 5 | 38 | 4 |
| Closing balance | 319 | 326 | 344 | 367 | 375 | 410 | 424 | 427 | 399 |
| Software and other intangible assets | 579 | 596 | 635 | 669 | 650 | 695 | 798 | 812 | 817 |

${ }^{1}$ Includes disposition of certain U.S. businesses.
${ }^{2}$ Includes foreign currency translation adjustments.

CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

| (\$ millions) |
| :--- |
| Preferred shares |
| Balance at beginning of period |
| Issue of preferred shares |
| Balance at end of period |
| Common shares |
| Balance at beginning of period |
| Issue of common shares |
| Issuance costs, net of related income taxes |
| Treasury shares |
| Balance at end of period |
| Contributed surplus |
| Balance at beginning of period |
| Stock option expense |
| Stock options exercised |
| Net (discount) premium on treasury shares |
| Other |
| Balance at end of period |
| Retained earnings |
| Balance at beginning of period, as previously reported |
| Adoption of new accounting policies |
| Balance at beginning of period, as restated |
| Net income (loss) |
| Dividends |
| Preferred |
| Common |
| Other |
| Balance at end of period |
| Accumulated other comprehensive income, net of tax |
| Balance at beginning of period |
| Other comprehensive income (loss) (OCI) |
| Balance at end of period |
| Shareholders' equity at end of period |

[^7]CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (LOSS)
(\$ millions)

Net income (loss)
OCI, net of tax
Foreign currency translation adjustments
Net gains (losses) on investment in self-sustaining foreign operations
Net (losses) gains on hedges of foreign currency translation adjustments

## Net change in AFS securities

Net unrealized gains (losses) on AFS securities
Transfer of net (gains) losses to net income

## Net change in cash flow hedges

Net (losses) gains on derivatives designated as cash flow hedges
Net losses (gains) on derivatives designated as cash flow hedges transferred to net income Total OCI
Comprehensive income (loss)

| Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 640 | 660 | 652 | 644 | 434 | (51) | 147 | 436 | 71 |
| 81 | (257) | (57) | (10) | (513) | 109 | 26 | 1,712 | 260 |
| (33) | 77 | 17 | (8) | 383 | (128) | 3 | $(1,293)$ | (203) |
| 48 | (180) | (40) | (18) | (130) | (19) | 29 | 419 | 57 |
| 255 | (158) | 112 | 179 | 28 | 168 | 87 | (111) | 8 |
| (109) | (6) | (36) | (37) | (18) | (119) | (62) | (31) | (5) |
| 146 | (164) | 76 | 142 | 10 | 49 | 25 | (142) | 3 |
| (9) | 8 | (10) | (13) | (8) | (1) | (4) | 29 | - |
| 3 | 14 | 4 | 4 | 3 | 1 | 2 | (3) | 2 |
| (6) | 22 | (6) | (9) | (5) | - | (2) | 26 | 2 |
| 188 | (322) | 30 | 115 | (125) | 30 | 52 | 303 | 62 |
| 828 | 338 | 682 | 759 | 309 | (21) | 199 | 739 | 133 |


| 2010 | 2009 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
| 9M | 9 M | 12M | 12M |
| 1,952 | 530 | 1,174 | $(2,060)$ |
| (233) | (378) | (388) | 2,947 |
| 61 | 258 | 250 | $(2,217)$ |
| (172) | (120) | (138) | 730 |
| 209 | 283 | 462 | (41) |
| (151) | (199) | (236) | 5 |
| 58 | 84 | 226 | (36) |
| (11) | (13) | (26) | (12) |
| 21 | 6 | 10 | (32) |
| 10 | (7) | (16) | (44) |
| (104) | (43) | 72 | 650 |
| 1,848 | 487 | 1,246 | $(1,410)$ |

INCOME TAX (EXPENSE) BENEFIT ALLOCATED TO EACH COMPONENT OF OCI
(\$ millions)

Foreign currency translation adjustments
Changes on investment in self-sustaining foreign operations
Changes on hedges of foreign currency translation adjustments
Changes on hedges of foreign
Net change in AFS securities
Net unrealized gains (losses) on AFS securities
Transfer of net (gains) losses to net income
Net change in cash flow hedges
Changes on derivatives designated as cash flow hedges
Changes on derivatives designated as cash flow hedges transferred to net income

| Q3110 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{( 5 )}$ | 3 | 2 | $(3)$ | 34 | 10 | $(7)$ | $(40)$ | $(1)$ |
| $\mathbf{1 2}$ | $(18)$ | $(4)$ | 1 | $(119)$ | 117 | $(15)$ | 588 | 92 |
| $(96)$ | 64 | $(45)$ | $(34)$ | 41 | $(102)$ | $(56)$ | 14 | $(4)$ |
| $\mathbf{2 1}$ | 2 | 18 | 18 | 8 | 55 | 30 | 8 | 3 |
| 4 | $(4)$ | 4 | 6 | 3 | 1 | 3 | $(14)$ | - |
| - | $(2)$ | - | $(5)$ | $(2)$ | $(1)$ | $(1)$ | 2 | $(2)$ |
| $(64)$ | 45 | $(25)$ | $(17)$ | $(35)$ | 80 | $(46)$ | 558 | 88 |


| 2010 | 2009 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
| 9M | 9M | 12M | 12M |
| - | 37 | 34 | (44) |
| (10) | (17) | (16) | 1,013 |
| (77) | (117) | (151) | (25) |
| 41 | 93 | 111 | (37) |
| 4 | 7 | 13 | 7 |
| (2) | (4) | (9) | 16 |
| (44) | (1) | (18) | 930 |

CONSOLIDATED STATEMENT OF CASH FLOWS

## Cash flows provided by (used in) operating activities

Net income (loss)
Adjustments to reconcile net income (loss) to cash flows provided by (used in) operating activities
Amortization
Stock option expense (revenue)
Future income taxes
AFS securities (gains) losses net
(Gains) losses on disposal of land, buildings, and equipment
Other non-cash items, net
Changes in operating assets and liabilities
Accrued interest receivable
Acrounts receivable on derivative contracts
Amounts payable on derivative contracts
Net change in trading securities
Net change in other FVO assets and liabilities Current income taxes Other, net

## Cash flows provided by (used in) inancing activitie

Deposits, net of withdrawals
obligations related to securities sold short
obligations related to securities lent or sold under repurchase agreements
Redemption/re inated indebtedness
ssue of preferrichase of subordinated indebtedness
Ssue of common shares, ne
Issue of common shares, net
Dividends

## Cash flows provided by (used in) investing activitie

interest-bearing deposits with banks
Loans, net of repayments
Proceeds from securitizations
Purchase of AFS/HTM securities
Proceeds from sale of AFS securities
Net securities borrowed or purchased under resale agreements
Net cash used in acquisitions
Purchase of land, buildings and equipment
Proceeds from disposal of land, buildings and equipment

Effect of exchange rate changes on cash and non-interest bearing deposits with bank
Net increase (decrease) in cash and non-interest-bearing deposits with banks during period
Cash and non-interest-bearing deposits with banks at beginning of period
Cash and non-interest-bearing deposits with banks at end of period
Cash interest paic
Cash income taxes (recovered) paid

| Q3110 | Q210 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1109 | Q4/08 | Q3/08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 640 | 660 | 652 | 644 | 434 | (51) | 147 | 436 | 71 |
| 221 | 316 | 359 | 424 | 547 | 394 | 284 | 222 | 203 |
| 91 | 94 | 94 | 102 | 98 | 100 | 103 | 101 | 102 |
| 2 | 3 | 3 | 2 | 13 |  | (3) | (1) | (3) |
| 186 | 207 | 228 | 188 | 78 | (98) | (130) | (494) | (235) |
| (123) | (65) | (93) | (42) | (25) | (60) | (148) | 71 | (68) |
| (1) | 2 |  | (1) | 1 | 3 | (1) | 1 |  |
| 760 | (21) | (216) | (122) | (36) | (131) | (8) | 251 | (54) |
| (7) | 20 | 64 | (72) | 109 | 95 | 134 | (25) | 121 |
| 49 | 5 | (83) | (160) | (47) | (40) | (92) | (24) | (158) |
| $(2,209)$ | 1,670 | 1,086 | 3,736 | 5,594 | 136 | $(5,196)$ | $(5,398)$ | 517 |
| 2,203 | $(1,351)$ | $(1,392)$ | $(4,095)$ | $(6,251)$ | (1,062) | 5,345 | 7,397 | $(1,280)$ |
| $(2,999)$ | 984 | (3,713) | (719) | (914) | 2,880 | 21,031 | $(2,926)^{2}$ | 12,701 |
| (22) | 1,192 | 2,375 | 1,203 | 5,843 | $(7,554)$ | 63 | 518 | $(6,794)$ |
| (813) | (787) | (167) | $(2,648)$ | $(4,598)$ | 3,263 | 4,083 | 5,570 | 2,128 |
| 73 | (121) | (108) | (129) | 705 | 1,499 | 87 | (45) | 133 |
| (709) | 1,536 | 213 | 1,181 | 2,084 | $(3,029)$ | (236) | $(3,079)$ | 1,254 |
| $(2,658)$ | 4,344 | (698) | (508) | 3,635 | $(3,655)$ | 25,463 | 2,575 | 8,638 |
| 12,690 | 3,545 | 1,422 | 11,428 | $(2,542)$ | $(7,151)$ | $(9,304)$ | (736) | $(10,995)$ |
| $(1,304)$ | 2,364 | 1,232 | (259) | (1,587) | 818 | (1,054) | (902) | $(2,455)$ |
| $(1,587)$ | $(5,696)$ | 4,652 | $(3,562)$ | 6,326 | $(3,452)$ | 118 | 11,371 | 122 |
| - | 1,100 |  |  |  |  |  |  | 1,150 |
| - | (90) | (5) | (524) | (818) | (77) | - |  |  |
|  |  |  |  |  | 525 |  | 300 |  |
| 150 | 137 | 131 | 79 | 71 | 16 | 12 | 2 | 4 |
| 3 |  |  |  |  | 1 | (1) | 1 | (8) |
| (380) | (379) | (377) | (376) | (376) | (370) | (368) | (360) | (361) |
| 1,232 | (588) | $(2,036)$ | 25 | (133) | 617 | 87 | 1,878 | (949) |
| 10,804 | 393 | 5,019 | 6,811 | 941 | $(9,073)$ | $(10,510)$ | 11,554 | $(13,492)$ |
| $(6,017)$ |  | (1,178) | (152) | 1,190 | 2,076 | (908) | 3.499 | 1,050 |
| ( 5,488 ) | $(7,494)$ | (8,642) | $(6,803)$ | (8,567) | 4,661 | $(1,787)$ | $(12,485)$ | $(2,801)$ |
| 3,883 | 3,117 | 2,467 | 2,775 | 3,834 | 6.525 | 7,610 | 5,000 | 3,145 |
| $(18,531)$ | $(10,144)$ | $(17,469)$ | (19,574) | $(20,515)$ | (22,849) | (28,725) | $(7,389)$ | $(6,248)$ |
| 6,637 | 10,605 | 11,916 | 9,040 | 7.789 | 8,215 | 5,161 | 6,877 | 1,073 |
| 4,520 | 6,137 | 8.500 | 10,179 | 9,918 | 14,376 | 1,155 | 471 | 1,409 |
| 7,382 | $(6,969)$ | 254 | (1,722) | 1,645 | 579 | 2,343 | $(10,083)$ | 7,657 |
| - | (297) |  | - | - | - |  | - |  |
| (81) | (11) | (57) | (89) | (40) | (108) | (35) | (51) | (32) |
|  |  |  | - | - |  | - | - |  |
| $(7,695)$ | $(5,056)$ | $(4,209)$ | $(6,346)$ | $(4,746)$ | 13,475 | $(15,186)$ | $(14,161)$ | 5,253 |
| 9 | (35) | (7) | 3 | (46) | (12) | 8 | 44 | 5 |
| 460 | (354) | 105 | (40) | (216) | 735 | (225) | 12 | 404 |
| 1,563 | 1,917 | 1,812 | 1,852 | 2,068 | 1,333 | 1,558 | 1,546 | 1,142 |
| 2,023 | 1,563 | 1,917 | 1,812 | 1,852 | 2,068 | 1,333 | 1,558 | 1,546 |
| 715 | 614 | 740 | 850 | 850 | 988 | 1,554 | 1,874 | 2,144 |
| (15) | 175 | 167 | 87 | (610) | $(1,227)$ | (25) | 155 | 2 |


| 20109 M | 2009 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
|  | 9 M | 12 M | 12M |
| 1,952 | 530 | 1,174 | $(2,060)$ |
| 896 | 1,225 | 1,649 | 773 |
| 279 | 301 | 403 | 410 |
| 8 | 10 | 12 | (21) |
| $\begin{array}{r} 621 \\ \hline 1881 \end{array}$ | (150) | 38 | $(1,547)$ |
|  | (233) | (275) | 40 |
| 1 | 3 | 2 |  |
| 523 | (175) | (297) | 250 |
| 77 | 338 | 266 | 232 |
| (29) | (179) | (339) | (299) |
| 547 | 534 | 4,270 | $(4,297)$ |
| (540) | $(1,968)$ | $(6,063)$ | 5,081 |
| $(5,728)$ | 22,997 ${ }^{2}$ | 22,278 ${ }^{2}$ | 13,658 ${ }^{2}$ |
| 3,545 | $(1,648)$ | (445) | (11,570) |
| $(1,767)$ | 2,748 | 100 | 7,034 |
| (156) | 2,291 | 2.162 | $(1,780)$ |
| 1,040 | $(1,181)$ |  | $(5,470)$ |
| 988 | 25,443 | 24,935 | 434 |
| 17,657 | $(18,997)$ | (7,569) | $(4,530)$ |
| 2,292 | $(1,823)$ | (2,082) | $(5,785)$ |
| $(2,631)$ | 2,992 | (570) | 9,079 |
| $\begin{array}{r} 1,100 \\ (95) \end{array}$ |  | - | 1,150 |
|  | (895) | $(1,419)$ | (339) |
|  | 525 | 525 | 300 |
| 418 | 99 | 178 | 2,929 |
| 3 | - | - | (3) |
| $(1,136)$ | $(1,114)$ | $(1,490)$ | $(1,404)$ |
| $(1,392)$ | 571 | 596 | 707 |
|  | $(18,642)$ | $(11,831)$ | 2,104 |
| $(7,195)$ | 2,358 | 2,206 | 4,889 |
| $(21,624)$ | $(5,693)$ | $(12,496)$ | $(22,027)$ |
| 9,467 | 17,969 | 20,744 | 11,328 |
| $(46,144)$ | $(72,089)$ | $(91,663)$ | (18,847) |
| 29,158 | 21,165 | 30,205 | 15,764 |
| 19,157 | 25,449 | 35,628 | 8,109 |
| 667 | 4,567 | 2,845 | $(1,576)$ |
| (297)(149) | - | - |  |
|  | (183) | (272) | (149) |
|  | - |  | 2 |
| $(16,960)$ | $(6,457)$ | $(12,803)$ | $(2,507)$ |
| (33) | (50) | (47) | 70 |
| 211 | 294 | 254 | 101 |
| 1,812 | 1,558 | 1,558 | 1,457 |
| 2,023 | 1,852 | 1,812 | 1,558 |
| 2,069 | 3,392 | 4,242 | 9,255 |
| 327 | $(1,862)$ | (1,775) | 1,110 |

[^8]CONDENSED AVERAGE BALANCE SHEET

| (\$ millions) | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 | $\begin{array}{r} 2010 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2009 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2009 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2008 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and deposits with banks | 14,080 | 9,976 | 8,624 | 7,198 | 7,479 | 8,379 | 10,318 | 11,757 | 14,230 | 10,904 | 8,729 | 8,343 | 15,222 |
| Securities | 75,606 | 67,805 | 76,902 | 76,903 | 77,973 | 76,798 | 81,013 | 78,076 | 83,450 | 73,500 | 78,615 | 78,183 | 80,618 |
| Securities borrowed or purchased under resale agreements | 37,369 | 34,938 | 34,452 | 34,826 | 33,156 | 32,527 | 37,706 | 32,853 | 31,116 | 35,593 | 34,484 | 34,570 | 32,984 |
| Loans and acceptances | 184,792 | 180,992 | 179,165 | 174,356 | 170,281 | 176,258 | 181,329 | 176,079 | 171,423 | 181,657 | 175,952 | 175,550 | 173,073 |
| Other | 41,245 | 39,878 | 41,679 | 45,914 | 51,772 | 59,857 | 58,883 | 43,856 | 43,177 | 40,945 | 56,805 | 54,060 | 42,968 |
| Total assets | 353,092 | 333,589 | 340,822 | 339,197 | 340,661 | 353,819 | 369,249 | 342,621 | 343,396 | 342,599 | 354,585 | 350,706 | 344,865 |
| Liabilities and shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | 233,423 | 222,330 | 225,626 | 214,449 | 216,265 | 221,071 | 232,148 | 232,533 | 235,934 | 227,179 | 223,184 | 220,983 | 236,966 |
| Other | 97,684 | 90,902 | 94,872 | 104,533 | 103,855 | 111,539 | 115,988 | 89,345 | 87,654 | 94,525 | 110,449 | 108,957 | 87,604 |
| Subordinated indebtedness | 6,063 | 5,021 | 5,130 | 5,572 | 6,014 | 6,707 | 6,735 | 6,569 | 6,052 | 5,409 | 6,483 | 6,253 | 5,898 |
| Preferred share liabilities | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 |
| Non-controlling interests | 172 | 165 | 169 | 169 | 171 | 188 | 188 | 178 | 161 | 169 | 182 | 179 | 162 |
| Shareholders' equity | 15,150 | 14,571 | 14,425 | 13,874 | 13,756 | 13,714 | 13,590 | 13,396 | 12,995 | 14,717 | 13,687 | 13,734 | 13,635 |
| Total liabilities and shareholders' equity | 353,092 | 333,589 | 340,822 | 339,197 | 340,661 | 353,819 | 369,249 | 342,621 | 343,396 | 342,599 | 354,585 | 350,706 | 344,865 |
| Average interest-earning assets ${ }^{1}$ | 302,288 | 283,589 | 288,575 | 282,678 | 277,919 | 282,414 | 299,136 | 288,544 | 290,598 | 291,571 | 286,535 | 285,563 | 292,159 |

PROFITABILITY MEASURES

|  | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 | $\begin{array}{r} 2010 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2009 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2009 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2008 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on equity | 19.8\% | 22.2\% | 21.5\% | 22.2\% | 14.6\% | (3.5)\% | 4.0\% | 14.8\% | 1.6\% | 21.1\% | 5.1\% | 9.4\% | (19.4)\% |
| Income statement measures as a percentage of average assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 1.74 \% | 1.84 \% | 1.76 \% | 1.66 \% | 1.59 \% | 1.48 \% | 1.43 \% | 1.60 \% | 1.54 \% | 1.78 \% | 1.50 \% | 1.54 \% | 1.51 \% |
| Provision for credit losses | (0.24)\% | (0.39)\% | (0.42)\% | (0.50)\% | (0.64)\% | (0.46)\% | (0.31)\% | (0.26)\% | (0.24)\% | (0.35)\% | (0.46)\% | (0.47)\% | (0.22)\% |
| Non-interest income | 1.46 \% | 1.75 \% | 1.80 \% | 1.72 \% | 1.73 \% | 1.03 \% | 0.74 \% | 0.96 \% | 0.67 \% | 1.67 \% | 1.16\% | 1.29 \% | (0.43)\% |
| Non-interest expenses | (1.96)\% | (2.06)\% | (2.03)\% | (1.95)\% | (1.98)\% | (1.90)\% | (1.78)\% | (2.23)\% | (2.00)\% | (2.02)\% | (1.88)\% | (1.90)\% | (2.10)\% |
| Income taxes and non-controlling interests | (0.28)\% | (0.33)\% | (0.35)\% | (0.18)\% | (0.21)\% | (0.21)\% | 0.07 \% | 0.44 \% | 0.11 \% | (0.32)\% | (0.11)\% | (0.13)\% | 0.64 \% |
| Net income (loss) | 0.72 \% | 0.81 \% | 0.76 \% | 0.75 \% | 0.51 \% | (0.06)\% | 0.16 \% | 0.51 \% | 0.08 \% | 0.76 \% | 0.20 \% | 0.33\% | (0.60)\% |

[^9]
## ASSETS UNDER ADMINISTRATION

| (\$ millions) | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets under administration ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
| Individuals | 142,976 | 143,983 | 138,153 | 133,702 | 130,408 | 121,303 | 117,530 | 124,893 | 141,951 |
| Institutions ${ }^{\text {2, }} 3$ | 1,027,501 | 1,028,501 | 990,168 | 958,039 | 987,097 | 933,019 | 880,541 | 879,327 | 942,840 |
| Retail mutual funds | 46,242 | 46,570 | 44,859 | 43,798 | 42,968 | 41,706 | 40,887 | 43,106 | 50,052 |
| Total assets under administration | 1,216,719 | 1,219,054 | 1,173,180 | 1,135,539 | 1,160,473 | 1,096,028 | 1,038,958 | 1,047,326 | 1,134,843 |

## ASSETS UNDER MANAGEMENT

| (\$ millions) |  |  | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3/10 | Q2/10 |  |  |  |  |  |  |  |
| Assets under management ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
| Individuals | 11,672 | 11,871 | 11,802 | 11,474 | 11,405 | 11,073 | 11,904 | 13,317 | 14,627 |
| Institutions | 15,962 | 16,292 | 16,410 | 16,549 | 14,925 | 16,107 | 16,049 | 15,820 | 18,331 |
| Retail mutual funds | 46,242 | 46,570 | 44,859 | 43,798 | 42,968 | 41,706 | 40,887 | 43,106 | 50,052 |
| Total assets under management | 73,876 | 74,733 | 73,071 | 71,821 | 69,298 | 68,886 | 68,840 | 72,243 | 83,010 |

${ }^{1}$ Assets under management are included in assets under administration.
${ }^{2}$ Includes the following mortgages securitized and not sold.

| Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{1 6 , 5 8 1}$ | 15,657 | 17,802 | 20,083 | 21,027 | 26,199 | 19,185 | 19,754 | 20,982 |

${ }^{3}$ Includes the following assets under administration or custody of CIBC Mellon Global Securities Services Company.

| Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{8 9 8 , 2 3 9}$ | 904,292 | 865,287 | 842,611 | 887,180 | 820,018 | 776,818 | 764,878 | 829,004 |

## ASSET SECURITIZATIONS

| (\$ millions) | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 | $\begin{array}{r} 2010 \\ 9 M \end{array}$ | $\begin{array}{r} 2009 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2009 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2008 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at end of period (securitized and sold) ${ }^{1,2}$ <br> Credit card receivables | 2,321 | 1,673 | 1,968 | 2,239 | 2,812 | 3,345 | 3,541 | 3,541 | 3,778 | 2,321 | 2,812 | 2,239 | 3,541 |
| Residential mortgages | 29,266 | 28,647 | 29,006 | 28,955 | 29,078 | 29,336 | 25,500 | 19,365 | 16,447 | 29,266 | 29,078 | 28,955 | 19,365 |
| Commercial mortgages | 457 | 474 | 494 | 549 | 581 | 597 | 606 | 621 | 638 | 457 | 581 | 549 | 621 |
|  | 32,044 | 30,794 | 31,468 | 31,743 | 32,471 | 33,278 | 29,647 | 23,527 | 20,863 | 32,044 | 32,471 | 31,743 | 23,527 |
| Income statement effect(securitized and sold) ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income forgone | (103) | (95) | (109) | (117) | (139) | (126) | (113) | (99) | (104) | (307) | (378) | (495) | (426) |
| Non-interest income Securitization revenue | 150 | 120 | 151 | 149 | 113 | 137 | 119 | 134 | 161 | 421 | 369 | 518 | 585 |
| Card services fees forgone | (60) | (43) | (50) | (61) | (51) | (41) | (39) | (42) | (46) | (153) | (131) | (192) | (186) |
|  | 90 | 77 | 101 | 88 | 62 | 96 | 80 | 92 | 115 | 268 | 238 | 326 | 399 |
| Reversal of credit losses | 61 | 11 | 21 | 19 | 46 | 55 | 62 | 34 | 25 | 93 | 163 | 182 | 128 |
| Total income statement effect | 48 | (7) | 13 | (10) | (31) | 25 | 29 | 27 | 36 | 54 | 23 | 13 | 101 |

${ }^{1}$ The amounts represent those assets that we securitized and continue to service.
 consolidated balance sheet.
${ }^{5}$ Securitization affects the components of income reported in the consolidated statement of operations, including net interest income, provision for credit losses, and non-interest income. Non-interest income from securitization comprises servicing income and net gains or losses on securitizations (Q3/10: $\$ 70$ million; Q2/10: $\$ 57$ million).

## LOANS AND ACCEPTANCES, NET OF ALLOWANCES FOR CREDIT LOSSES

| (\$ millions) | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
| Business, government and consumer loans |  |  |  |  |  |  |  |  |  |
| Canada | 165,160 | 163,562 | 158,305 | 155,448 | 152,275 | 146,803 | 156,656 | 162,375 | 157,747 |
| United States | 4,625 | 4,625 | 4,767 | 5,104 | 5,179 | 5,824 | 6,000 | 5,833 | 4,727 |
| Other countries | 15,202 | 15,549 | 17,043 | 15,057 | 14,991 | 17,282 | 18,628 | 12,115 | 10,912 |
| Total net loans and acceptances | 184,987 | 183,736 | 180,115 | 175,609 | 172,445 | 169,909 | 181,284 | 180,323 | 173,386 |
| Residential mortgages | 96,001 | 93,897 | 89,561 | 86,110 | 83,507 | 75,876 | 85,611 | 90,649 | 89,828 |
| Credit card | 11,092 | 11,815 | 11,563 | 11,259 | 10,629 | 10,167 | 10,077 | 10,480 | 10,268 |
| Personal | 33,461 | 33,618 | 33,493 | 33,328 | 32,944 | 32,691 | 31,988 | 31,631 | 30,967 |
| Total net consumer loans | 140,554 | 139,330 | 134,617 | 130,697 | 127,080 | 118,734 | 127,676 | 132,760 | 131,063 |
| Non-residential mortgages | 6,428 | 6,187 | 6,226 | 6,287 | 6,317 | 6,491 | 6,589 | 6,386 | 6,058 |
| Financial institutions | 3,302 | 3,388 | 3,424 | 4,038 | 4,173 | 5,235 | 6,368 | 6,397 | 5,389 |
| Retail | 3,094 | 3,003 | 2,690 | 2,732 | 2,765 | 2,912 | 3,059 | 3,229 | 2,877 |
| Business services | 4,148 | 4,126 | 4,203 | 4,471 | 4,370 | 4,670 | 4,721 | 5,305 | 5,114 |
| Manufacturing, capital goods | 963 | 934 | 821 | 835 | 1,000 | 1,049 | 1,190 | 1,229 | 1,338 |
| Manufacturing, consumer goods | 1,260 | 1,264 | 1,158 | 1,104 | 1,150 | 1,389 | 1,374 | 1,409 | 1,361 |
| Real estate and construction | 5,442 | 5,715 | 5,710 | 5,739 | 5,823 | 6,327 | 6,318 | 5,753 | 5,062 |
| Agriculture | 3,280 | 3,300 | 3,104 | 3,016 | 3,045 | 3,163 | 3,278 | 3,204 | 2,934 |
| Oil and gas | 2,408 | 2,412 | 2,493 | 3,103 | 3,328 | 3,921 | 3,831 | 3,663 | 3,380 |
| Mining | 276 | 407 | 693 | 849 | 883 | 2,275 | 2,699 | 2,951 | 1,608 |
| Forest products | 442 | 475 | 375 | 381 | 396 | 449 | 427 | 461 | 556 |
| Hardware and software | 410 | 425 | 456 | 486 | 467 | 503 | 503 | 573 | 649 |
| Telecommunications and cable | 188 | 222 | 225 | 226 | 220 | 431 | 659 | 885 | 710 |
| Publishing, printing and broadcasting | 376 | 427 | 490 | 544 | 560 | 796 | 763 | 649 | 631 |
| Transportation | 1,370 | 1,330 | 1,431 | 1,374 | 1,355 | 1,450 | 1,614 | 1,462 | 1,379 |
| Utilities | 1,139 | 970 | 806 | 1,076 | 930 | 1,054 | 1,130 | 1,272 | 783 |
| Education, health and social services | 1,358 | 1,321 | 1,326 | 1,306 | 1,357 | 1,385 | 1,386 | 1,415 | 1,383 |
| Governments | 1,406 | 1,198 | 1,466 | 1,252 | 1,242 | 1,145 | 1,300 | 1,678 | 1,463 |
| Others ${ }^{1}$ | 7,479 | 7,647 | 8,760 | 6,479 | 6,405 | 6,947 | 6,785 | - | - |
| General allowance allocated to business and government loans | (336) | (345) | (359) | (386) | (421) | (417) | (386) | (358) | (352) |
| Total net business and government loans, including acceptances | 44,433 | 44,406 | 45,498 | 44,912 | 45,365 | 51,175 | 53,608 | 47,563 | 42,323 |
| Total net loans and acceptances | 184,987 | 183,736 | 180,115 | 175,609 | 172,445 | 169,909 | 181,284 | 180,323 | 173,386 |

${ }^{1}$ Comprises of collateralized loan obligations (CLOs)/ collateralized debt obligations (CDOs).

GROSS IMPAIRED LOANS
(\$ millions)

|  | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross impaired loans by portfolio: Consumer |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 472 | 446 | 462 | 402 | 403 | 384 | 343 | 287 | 248 |
| Personal | 320 | 334 | 334 | 325 | 335 | 337 | 325 | 297 | 269 |
| Business and government |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 75 | 81 | 73 | 65 | 46 | 49 | 38 | 32 | 28 |
| Financial institutions | 1 | 1 | 1 | 136 | 1 | 2 | 2 | 4 | 5 |
| Retail | 88 | 50 | 51 | 52 | 65 | 41 | 42 | 43 | 47 |
| Business services ${ }^{1}$ | 498 | 443 | 450 | 386 | 323 | 314 | 271 | 241 | 214 |
| Manufacturing, capital goods | 52 | 63 | 36 | 30 | 22 | 22 | 16 | 11 | 6 |
| Manufacturing, consumer goods | 49 | 47 | 49 | 59 | 78 | 8 | 8 | 8 | 10 |
| Real estate and construction | 368 | 345 | 308 | 260 | 204 | 38 | 10 | 10 | 16 |
| Agriculture | 10 | 10 | 12 | 9 | 16 | 18 | 17 | 20 | 26 |
| Oil and gas | 30 | 31 | 33 | 19 | 2 | 3 | 2 | 2 | 3 |
| Mining | - | - | - | - | - | - | - | - | 1 |
| Forest products | 16 | 19 | 12 | 7 | 13 | 12 | 16 | 18 | 2 |
| Hardware and software | 7 | 7 | 8 | 8 | 9 | 2 | 2 | 2 | 2 |
| Telecommunications and cable | - | - | - | - | - | 3 | - | - | - |
| Publishing, printing and broadcasting | 32 | 66 | 70 | 126 | 123 | 3 | 3 | 3 | 3 |
| Transportation | 21 | 21 | 23 | 24 | 23 | 24 | 27 | 3 | 5 |
| Education, health and social services | 2 | 2 | 2 | 1 | 3 | 3 | 3 | 2 | 4 |
| Government | 1 | 2 | 2 | 2 | 2 | - | - | - | - |
| Total gross impaired loans | 2,042 | 1,968 | 1,926 | 1,911 | 1,668 | 1,263 | 1,125 | 983 | 889 |
| Gross impaired loans by geography: Canada |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Consumer | 502 | 504 | 512 | 470 | 490 | 468 | 419 | 357 | 334 |
| Business and government | 293 | 314 | 272 | 258 | 276 | 184 | 198 | 170 | 176 |
|  | 795 | 818 | 784 | 728 | 766 | 652 | 617 | 527 | 510 |
|  |  |  |  |  |  |  |  |  |  |
| United States |  |  |  |  |  |  |  |  |  |
| Business and government | 404 | 403 | 390 | 474 | 247 | 73 | 27 | 6 | 15 |
|  | 404 | 403 | 390 | 474 | 247 | 73 | 27 | 6 | 15 |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Business and government | 553 | 471 | 468 | 452 | 407 | 285 | 232 | 223 | 181 |
|  | 843 | 747 | 752 | 709 | 655 | 538 | 481 | 450 | 364 |
| Total gross impaired loans |  |  |  |  |  |  |  |  |  |
| Consumer | 792 | 780 | 796 | 727 | 738 | 721 | 668 | 584 | 517 |
| Business and government | 1,250 | 1,188 | 1,130 | 1,184 | 930 | 542 | 457 | 399 | 372 |
|  | 2,042 | 1,968 | 1,926 | 1,911 | 1,668 | 1,263 | 1,125 | 983 | 889 |

[^10]
## ALLOWANCE FOR CREDIT LOSSES

(\$ millions)

|  | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses (ACL) by portfolio: |  |  |  |  |  |  |  |  |  |
| Specific |  |  |  |  |  |  |  |  |  |
| Consumer |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 40 | 39 | 38 | 35 | 35 | 41 | 39 | 36 | 34 |
| Personal | 236 | 250 | 256 | 258 | 246 | 234 | 221 | 207 | 195 |
| General |  |  |  |  |  |  |  |  |  |
| Consumer |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 8 | 6 | 6 | 7 | 8 | 9 | 8 | 10 | 8 |
| Credit card | 509 | 564 | 559 | 549 | 505 | 451 | 384 | 349 | 303 |
| Personal | 303 | 309 | 310 | 283 | 281 | 286 | 284 | 286 | 295 |
| Specific |  |  |  |  |  |  |  |  |  |
| Business and government |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 21 | 23 | 15 | 11 | 11 | 12 | 7 | 5 | 7 |
| Financial institutions | 1 | 1 | 1 | 18 | 1 | 2 | 2 | 1 | 1 |
| Retail | 49 | 36 | 38 | 36 | 49 | 40 | 41 | 40 | 47 |
| Business services ${ }^{1}$ | 153 | 138 | 149 | 125 | 124 | 117 | 116 | 105 | 98 |
| Manufacturing, capital goods | 42 | 37 | 18 | 18 | 14 | 13 | 7 | 5 | 6 |
| Manufacturing, consumer goods | 27 | 26 | 27 | 27 | 44 | 9 | 8 | 7 | 9 |
| Real estate and construction | 168 | 144 | 112 | 97 | 55 | 18 | 9 | 10 | 13 |
| Agriculture | 9 | 9 | 10 | 7 | 10 | 10 | 10 | 10 | 13 |
| Oil and gas | 22 | 22 | 16 | 6 | 1 | 1 | 1 | 1 | 1 |
| Forest products | 12 | 12 | 7 | 6 | 11 | 10 | 6 | 6 | 2 |
| Hardware and software | 7 | 7 | 8 | 8 | 8 | 2 | 2 | 2 | 2 |
| Telecommunications and cable | - | - | - | - | - | 3 | - | - | - |
| Publishing, printing and broadcasting | 12 | 16 | 17 | 64 | 55 | 3 | 3 | 2 | 3 |
| Transportation | 16 | 16 | 16 | 18 | 17 | 12 | 14 | 4 | 6 |
| Education, health and social services | 2 | 2 | 2 | 1 | 3 | 3 | 3 | 2 | 3 |
| General - Business and government | 336 | 345 | 359 | 386 | 421 | 417 | 386 | 358 | 352 |
|  | 1,973 | 2,002 | 1,964 | 1,960 | 1,899 | 1,693 | 1,551 | 1,446 | 1,398 |
| Specific - Letters of credit | - | - | - | 1 | 1 | - | - | - | - |
| General - Undrawn credit facilities | 64 | 68 | 75 | 82 | 80 | 75 | 76 | 77 | 86 |
| Total allowance | 2,037 | 2,070 | 2,039 | 2,043 | 1,980 | 1,768 | 1,627 | 1,523 | 1,484 |

[^11]
## ALLOWANCE FOR CREDIT LOSSES (continued)

(\$ millions)

| Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Allowance for credit losses (ACL) by geography: |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Specific |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |
| Consumer loans | 223 | 237 | 238 | 240 | 230 | 213 | 192 | 178 | 177 |
| Business and government loans | 195 | 184 | 150 | 134 | 162 | 128 | 132 | 121 | 140 |
|  | 418 | 421 | 388 | 374 | 392 | 341 | 324 | 299 | 317 |
| United States |  |  |  |  |  |  |  |  |  |
| Business and government loans | 194 | 174 | 152 | 147 | 86 | 41 | 13 | 4 | 10 |
| Other countries |  |  |  |  |  |  |  |  |  |
| Consumer loans | 53 | 52 | 56 | 53 | 51 | 62 | 68 | 65 | 52 |
| Business and government loans | 152 | 131 | 134 | 161 | 155 | 86 | 84 | 75 | 61 |
|  | 205 | 183 | 190 | 214 | 206 | 148 | 152 | 140 | 113 |
| Total specific allowance for credit losses (ACL) |  |  |  |  |  |  |  |  |  |
| Consumer loans | 276 | 289 | 294 | 293 | 281 | 275 | 260 | 243 | 229 |
| Business and government loans | 541 | 489 | 436 | 442 | 403 | 255 | 229 | 200 | 211 |
| Letters of credit | - | - | - | 1 | 1 | - | - | - | - |
|  | 817 | 778 | 730 | 736 | 685 | 530 | 489 | 443 | 440 |
| General <br> Canada |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Consumer loans | 812 | 871 | 868 | 831 | 784 | 734 | 665 | 634 | 597 |
| Business and government loans | 252 | 244 | 248 | 254 | 278 | 293 | 290 | 282 | 275 |
|  | 1,064 | 1,115 | 1,116 | 1,085 | 1,062 | 1,027 | 955 | 916 | 872 |
| United States |  |  |  |  |  |  |  |  |  |
| Business and government loans | 62 | 58 | 62 | 76 | 84 | 64 | 58 | 42 | 42 |
|  | 62 | 58 | 62 | 76 | 84 | 64 | 58 | 42 | 42 |
|  |  |  |  |  |  |  |  |  |  |
| Other countries |  |  |  |  |  |  |  |  |  |
| - Consumer loans | 8 | 8 | 7 | 8 | 10 | 12 | 11 | 11 | 9 |
| Business and government loans | 22 | 43 | 49 | 56 | 59 | 60 | 38 | 34 | 35 |
|  | 30 | 51 | 56 | 64 | 69 | 72 | 49 | 45 | 44 |
| Total general allowance |  |  |  |  |  |  |  |  |  |
| Consumer loans | 820 | 879 | 875 | 839 | 794 | 746 | 676 | 645 | 606 |
| Business and government loans | 336 | 345 | 359 | 386 | 421 | 417 | 386 | 358 | 352 |
| Undrawn credit facilities | 64 | 68 | 75 | 82 | 80 | 75 | 76 | 77 | 86 |
|  | 1,220 | 1,292 | 1,309 | 1,307 | 1,295 | 1,238 | 1,138 | 1,080 | 1,044 |


| $\mathrm{Q} 3 / 10$ | $\mathrm{Q} 2 / 10$ | $\mathrm{Q} 1 / 10$ | $\mathrm{Q} 4 / 09$ | $\mathrm{Q} 3 / 09$ | $\mathrm{Q} 2 / 09$ | $\mathrm{Q} 1 / 09$ | $\mathrm{Q} 4 / 08$ | $\mathrm{Q} 3 / 08$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Net impaired loans by portfolio: |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 432 | 407 | 424 | 367 | 368 | 343 | 304 | 251 | 214 |
| Personal | 84 | 84 | 78 | 67 | 89 | 103 | 104 | 90 | 74 |
| Business and government |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 54 | 58 | 58 | 54 | 35 | 37 | 31 | 27 | 21 |
| Financial institutions | - | - | - | 118 | - | - | - | 3 | 4 |
| Retail | 39 | 14 | 13 | 16 | 16 | 1 | 1 | 3 | - |
| Business services ${ }^{1}$ | 345 | 305 | 301 | 261 | 199 | 197 | 155 | 136 | 116 |
| Manufacturing, capital goods | 10 | 26 | 18 | 12 | 8 | 9 | 9 | 6 | - |
| Manufacturing, consumer goods | 22 | 21 | 22 | 32 | 34 | (1) | - | 1 | 1 |
| Real estate and construction | 200 | 201 | 196 | 163 | 149 | 20 | 1 | - | 3 |
| Agriculture | 1 | 1 | 2 | 2 | 6 | 8 | 7 | 10 | 13 |
| Oil and gas | 8 | 9 | 17 | 13 | 1 | 2 | 1 | 1 | 2 |
| Mining | - | - | - | - | - | - | - | - | 1 |
| Forest products | 4 | 7 | 5 | 1 | 2 | 2 | 10 | 12 | - |
| Hardware and software | - | - | - | - | 1 | - | - | - | - |
| Publishing, printing and broadcasting | 20 | 50 | 53 | 62 | 68 | - | - | 1 | - |
| Transportation | 5 | 5 | 7 | 6 | 6 | 12 | 13 | (1) | (1) |
| Education, health and social services | - | - | - | - | - | - | - | - | 1 |
| Government | 1 | 2 | 2 | 2 | 2 | - | - | - | - |
| Total net impaired loans | 1,225 | 1,190 | 1,196 | 1,176 | 984 | 733 | 636 | 540 | 449 |
| Net impaired loans by geography: |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |
| Consumer | 279 | 267 | 274 | 230 | 260 | 255 | 227 | 179 | 157 |
| Business and government | 98 | 130 | 122 | 124 | 114 | 56 | 66 | 49 | 36 |
|  | 377 | 397 | 396 | 354 | 374 | 311 | 293 | 228 | 193 |
| United States |  |  |  |  |  |  |  |  |  |
| Business and government | 210 | 229 | 238 | 327 | 161 | 32 | 14 | 2 | 5 |
|  | 210 | 229 | 238 | 327 | 161 | 32 | 14 | 2 | 5 |
| Other countries |  |  |  |  |  |  |  |  |  |
| Consumer | 237 | 224 | 228 | 204 | 197 | 191 | 181 | 162 | 131 |
| Business and government | 401 | 340 | 334 | 291 | 252 | 199 | 148 | 148 | 120 |
|  | 638 | 564 | 562 | 495 | 449 | 390 | 329 | 310 | 251 |
| Total net impaired loans |  |  |  |  |  |  |  |  |  |
| Consumer | 516 | 491 | 502 | 434 | 457 | 446 | 408 | 341 | 288 |
| Business and government | 709 | 699 | 694 | 742 | 527 | 287 | 228 | 199 | 161 |
|  | 1,225 | 1,190 | 1,196 | 1,176 | 984 | 733 | 636 | 540 | 449 |

[^12]CHANGES IN GROSS IMPAIRED LOANS

| (\$ millions) | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 | $\begin{array}{r} \hline 2010 \\ 9 M \end{array}$ | $\begin{array}{r} 2009 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2009 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} 2008 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross impaired loans at beginning of period |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 780 | 796 | 727 | 738 | 721 | 668 | 584 | 517 | 523 | 727 | 584 | 584 | 493 |
| Business and government | 1,188 | 1,130 | 1,184 | 930 | 542 | 457 | 399 | 372 | 371 | 1,184 | 399 | 399 | 370 |
|  | 1,968 | 1,926 | 1,911 | 1,668 | 1,263 | 1,125 | 983 | 889 | 894 | 1,911 | 983 | 983 | 863 |
| New additions |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 412 | 417 | 469 | 428 | 471 | 398 | 349 | 293 | 261 | 1,298 | 1,218 | 1,646 | 1,041 |
| Business and government | 145 | 149 | 217 | 378 | 496 | 143 | 125 | 110 | 67 | 511 | 764 | 1,142 | 297 |
|  | 557 | 566 | 686 | 806 | 967 | 541 | 474 | 403 | 328 | 1,809 | 1,982 | 2,788 | 1,338 |
| Returned to performing status, repaid or sold |  |  |  |  |  |  |  |  |  | (385) | (305) | (436) | (248) |
| Business and government | (56) | (68) | (185) | (42) | (75) | (35) | (49) | (25) | (32) | (309) | (159) | (201) | (120) |
|  | (188) | (223) | (283) | (173) | (226) | (134) | (104) | (59) | (122) | (694) | (464) | (637) | (368) |
| Write-off |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | (268) | (278) | (302) | (308) | (303) | (246) | (210) | (192) | (177) | (848) | (759) | $(1,067)$ | (702) |
| - Business and government | (27) | (23) | (86) | (82) | (33) | (23) | (18) | (58) | (34) | (136) | (74) | (156) | (148) |
|  | (295) | (301) | (388) | (390) | (336) | (269) | (228) | (250) | (211) | (984) | (833) | $(1,223)$ | (850) |
| Gross impaired loans at end of period |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 792 | 780 | 796 | 727 | 738 | 721 | 668 | 584 | 517 | 792 | 738 | 727 | 584 |
| Business and government | 1,250 | 1,188 | 1,130 | 1,184 | 930 | 542 | 457 | 399 | 372 | 1,250 | 930 | 1,184 | 399 |
|  | 2,042 | 1,968 | 1,926 | 1,911 | 1,668 | 1,263 | 1,125 | 983 | 889 | 2,042 | 1,668 | 1,911 | 983 |


| CHANGES IN ALLOWANCE FOR CREDIT LOSSES |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 | $\begin{array}{r} 2010 \\ 9 \mathrm{~m} \end{array}$ | $\begin{array}{r} 2009 \\ 9 \mathrm{M} \end{array}$ | $\begin{gathered} \hline 2009 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{gathered} \hline 2008 \\ 12 \mathrm{M} \end{gathered}$ |
| Total allowance at beginning of period | 2,070 | 2,039 | 2,043 | 1,980 | 1,768 | 1,627 | 1,523 | 1,484 | 1,468 | 2,043 | 1,523 | 1,523 | 1,443 |
| Write-offs | (295) | (301) | (388) | (390) | (336) | (269) | (228) | (250) | (211) | (984) | (833) | $(1,223)$ | (850) |
| Recoveries | 31 | 32 | 32 | 26 | 29 | 22 | 44 | 30 | 27 | 95 | 95 | 121 | 114 |
| Provision for credit losses | 221 | 316 | 359 | 424 | 547 | 394 | 284 | 222 | 203 | 896 | 1,225 | 1,649 | 773 |
| Other | 10 | (16) | (7) | 3 | (28) | (6) | 4 | 37 | (3) | (13) | (30) | (27) | 43 |
| Total allowance at end of period ${ }^{1}$ | 2,037 | 2,070 | 2,039 | 2,043 | 1,980 | 1,768 | 1,627 | 1,523 | 1,484 | 2,037 | 1,980 | 2,043 | 1,523 |
| Specific allowance | 817 | 778 | 730 | 736 | 685 | 530 | 489 | 443 | 440 | 817 | 685 | 736 | 443 |
| General allowance ${ }^{1}$ | 1,220 | 1,292 | 1,309 | 1,307 | 1,295 | 1,238 | 1,138 | 1,080 | 1,044 | 1,220 | 1,295 | 1,307 | 1,080 |
| Total allowance for credit losses | 2,037 | 2,070 | 2,039 | 2,043 | 1,980 | 1,768 | 1,627 | 1,523 | 1,484 | 2,037 | 1,980 | 2,043 | 1,523 |

[^13]
## PAST DUE LOANS BUT NOT IMPAIRED ${ }^{1}$

| (\$ millions) |  | 31 to 90 days | Over 90 days | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than 31 days |  |  | Total | Total | Total | Total | Total |
| Residential mortgages | 1,629 | 576 | 221 | 2,426 | 2,346 | 2,548 | 2,347 | 2,234 |
| Personal | 474 | 111 | 30 | 615 | 630 | 665 | 690 | 704 |
| Credit card | 596 | 179 | 118 | 893 | 924 | 988 | 947 | 824 |
| Business and government | 325 | 263 | 18 | 606 | 458 | 921 | 598 | 662 |
|  | 3,024 | 1,129 | 387 | 4,540 | 4,358 | 5,122 | 4,582 | 4,424 |

${ }^{1}$ Past due loans are loans where repayment of principal or payment of interest is contractually in arrears. The above table provides an ageing analysis of the past due loans. Consumer overdraft balances past due less than 31 days have been excluded from the table as the information is currently indeterminable.

PROVISION FOR CREDIT LOSSES


${ }^{1}$ For the quarter ended July 31, 2010, business services includes $\$ 19$ million related to all FirstCaribbean business and government categories, other than non-residential mortgages, as FirstCaribbean does not categorize these amounts by industry group in the same way CIBC does. This categorization will be updated in Q4/2010

| (\$ millions) | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net write-offs by portfolio: Consumer |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 3 | 3 | 1 | 3 | 1 | 4 | 1 | 1 | 1 |
| Credit card | 149 | 162 | 183 | 184 | 193 | 143 | 126 | 107 | 91 |
| Personal | 88 | 84 | 91 | 97 | 85 | 78 | 59 | 60 | 61 |
| Business and government |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | - | - | - | 1 | - | - | - | (1) | - |
| Financial institutions | - | - | 20 | 1 | - | - | - | 1 | - |
| Retail | 3 | 4 | 3 | 20 | 3 | 4 | (14) | 9 | 5 |
| Business services ${ }^{1}$ | 14 | 8 | 6 | 16 | 7 | 10 | 7 | 22 | 18 |
| Manufacturing, capital goods | 1 | 1 | 1 | 3 | 3 | 1 | - | 3 | - |
| Manufacturing, consumer goods | 1 | 1 | 2 | 19 | 1 | 2 | 1 | 4 | 1 |
| Real estate and construction | 1 | 1 | 1 | 9 | 6 | 1 | 2 | 6 | 1 |
| Agriculture | (1) | 1 | 1 | 3 | 1 | - | - | 4 | 1 |
| Oil and gas | - | 1 | - | - | 1 | - | - | - | - |
| Mining | - | - | - | - | - | - | - | (1) | - |
| Forest products | - | 1 | - | 5 | 1 | 1 | - | 1 | 1 |
| Hardware and software | - | - | 1 | 1 | 1 | - | 1 | 1 | - |
| Telecommunications and cable | - | - | - | - | - | - | - | (1) | 1 |
| Publishing, printing and broadcasting | 4 | - | 41 | - | 2 | - | - | 2 | 1 |
| Transportation | 1 | 1 | 5 | 1 | 2 | 2 | 1 | 2 | 1 |
| Education, health and social services | - | 1 | - | 1 | - | 1 | - | - | 1 |
| Total net write-offs | 264 | 269 | 356 | 364 | 307 | 247 | 184 | 220 | 184 |
| Net write-offs by geography: Canada |  |  |  |  |  |  |  |  |  |
| Consumer | 235 | 244 | 275 | 284 | 277 | 214 | 187 | 166 | 161 |
| Business and government | 18 | 18 | 19 | 52 | 22 | 17 | 16 | 40 | 15 |
|  | 253 | 262 | 294 | 336 | 299 | 231 | 203 | 206 | 176 |
| United States |  |  |  |  |  |  |  |  |  |
| Other countries |  |  |  |  |  |  |  |  |  |
| Business and government | 7 | 3 | 41 | 17 | - | 5 | (18) | 9 | 2 |
|  | 12 | 8 | 41 | 17 | 2 | 16 | (19) | 11 | (6) |
| Total net-write offs |  |  |  |  |  |  |  |  |  |
| Business and government | 24 | 20 | 81 | 80 | 28 | 22 | (2) | 52 | 31 |
|  | 264 | 269 | 356 | 364 | 307 | 247 | 184 | 220 | 184 |

[^14]
## CREDIT RISK FINANCIAL MEASURES

|  | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diversification ratios Gross loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 76\% | 76\% | 75\% | 74\% | 74\% | 70\% | 70\% | 74\% | 75\% |
| Business and government | 24\% | 24\% | 25\% | 26\% | 26\% | 30\% | 30\% | 26\% | 25\% |
| Canada | 89\% | 89\% | 88\% | 88\% | 88\% | 87\% | 87\% | 90\% | 91\% |
| United States | 3\% | 3\% | 3\% | 3\% | 3\% | 3\% | 3\% | 3\% | 3\% |
| Other countries | 8\% | 8\% | 9\% | 9\% | 9\% | 10\% | 10\% | 7\% | 6\% |
| Net loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 76\% | 76\% | 75\% | 74\% | 74\% | 70\% | 70\% | 74\% | 76\% |
| Business and government | 24\% | 24\% | 25\% | 26\% | 26\% | 30\% | 30\% | 26\% | 24\% |
| Canada | 89\% | 89\% | 88\% | 88\% | 88\% | 87\% | 87\% | 90\% | 91\% |
| United States | 3\% | 3\% | 3\% | 3\% | 3\% | 3\% | 3\% | 3\% | 3\% |
| Other countries | 8\% | 8\% | 9\% | 9\% | 9\% | 10\% | 10\% | 7\% | 6\% |
| Coverage ratios |  |  |  |  |  |  |  |  |  |
| Specific allowances for credit losses (ACL)-to-gross impaired loans and acceptances (GIL) |  |  |  |  |  |  |  |  |  |
| Total | 40\% | 40\% | 38\% | 38\% | 41\% | 42\% | 43\% | 45\% | 49\% |
| Consumer | 35\% | 37\% | 37\% | 40\% | 38\% | 38\% | 39\% | 42\% | 44\% |
| Business and government | 43\% | 41\% | 39\% | 37\% | 43\% | 47\% | 50\% | 50\% | 57\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |
| GIL-to-gross loans and acceptances | $1.09 \%$ | 1.06\% | 1.06 \% | $1.08 \%$ | $0.96 \%$ | 0.74 \% | 0.62 \% | 0.54 \% | 0.51 \% |
| Net impaired loans and acceptances (NIL)-to-net loans and acceptances | 0.66 \% | 0.65\% | 0.66\% | $0.67 \%$ | 0.57 \% | 0.43\% | 0.35\% | 0.30\% | 0.26 \% |
| Segmented NIL-to-segmented net loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 0.37 \% | 0.35\% | 0.37 \% | 0.33\% | $0.36 \%$ | 0.38 \% | 0.32 \% | 0.26 \% | 0.22 \% |
| Business and government | 1.60 \% | 1.57 \% | 1.53 \% | 1.65 \% | 1.16 \% | 0.56 \% | $0.43 \%$ | 0.42 \% | 0.38 \% |
| Canada | $0.23 \%$ | 0.24\% | 0.25 \% | $0.23 \%$ | 0.25\% | 0.21 \% | 0.19 \% | 0.14 \% | 0.12\% |
| United States | 4.54 \% | 4.95 \% | 4.99 \% | 6.41 \% | 3.11 \% | 0.55 \% | 0.23\% | 0.03 \% | 0.11 \% |
| Other countries | 4.20 \% | 3.63 \% | 3.30 \% | 3.29 \% | 3.00 \% | 2.26 \% | 1.77 \% | 2.56 \% | 2.30 \% |

OUTSTANDING DERIVATIVE CONTRACTS - NOTIONAL AMOUNTS


[^15]
## CREDIT RISK ASSOCIATED WITH DERIVATIVES

| (\$ millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 |
|  | Current replacement cost ${ }^{1}$ |  |  | Creditequivalentamount $^{2}$ | $\leftarrow$ | Risk-weighted amount |  |  |  |  |
|  | Trading | ALM | $\xrightarrow{\text { Total }}$ |  |  |  |  |  |  |  |
| Interest rate derivatives |  |  |  |  |  |  |  |  |  |  |
| Forward rate agreements | 80 | 1 | 81 | 51 | 9 | 9 | 10 | 10 | 6 | 8 |
| Swap contracts | 12,148 | 2,395 | 14,543 | 3,870 | 1,108 | 1,090 | 1,308 | 1,500 | 1,378 | 1,624 |
| Purchased options | 838 | 21 | 859 | 143 | 48 | 65 | 123 | 133 | 159 | 194 |
|  | 13,066 | 2,417 | 15,483 | 4,064 | 1,165 | 1,164 | 1,441 | 1,643 | 1,543 | 1,826 |
| Foreign exchange derivatives |  |  |  |  |  |  |  |  |  |  |
| Forward contracts | 1,693 | 46 | 1,739 | 1,179 | 246 | 261 | 267 | 228 | 268 | 245 |
| Swap contracts | 3,476 | 204 | 3,680 | 2,836 | 640 | 594 | 662 | 673 | 620 | 664 |
| Purchased options | 236 | - | 236 | 114 | 50 | 33 | 39 | 28 | 32 | 45 |
|  | 5,405 | 250 | 5,655 | 4,129 | 936 | 888 | 968 | 929 | 920 | 954 |
| Credit derivatives ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |
| Swap contracts | - | - | - | 77 | 52 | 53 | 79 | 79 | 75 | 110 |
| Purchased options | 1,692 | - | 1,692 | 2,631 | 3,952 | 5,106 | 6,255 | 7,703 | 9,845 | 11,249 |
| Written options ${ }^{4}$ | - | - | - | 10 | 4 | 4 | 5 | 18 | 28 | 39 |
|  | 1,692 | - | 1,692 | 2,718 | 4,008 | 5,163 | 6,339 | 7,800 | 9,948 | 11,398 |
| Equity derivatives ${ }^{5}$ | 324 | 2 | 326 | 357 | 124 | 116 | 143 | 146 | 152 | 158 |
| Precious metal derivatives ${ }^{5}$ | 16 | - | 16 | 10 | 5 | 6 | 8 | 6 | 6 | 5 |
| Other commodity derivatives ${ }^{5}$ | 435 | - | 435 | 595 | 203 | 262 | 243 | 297 | 330 | 439 |
|  | 20,938 | 2,669 | 23,607 | 11,873 | 6,441 | 7,599 | 9,142 | 10,821 | 12,899 | 14,780 |
| Less: effect of master netting agreements | $(16,335)$ | - | $(16,335)$ | - | - | - | - | - | - | - |
| Total | 4,603 | 2,669 | 7,272 | 11,873 | 6,441 | 7,599 | 9,142 | 10,821 | 12,899 | 14,780 |

[^16]FAIR VALUE OF FINANCIAL INSTRUMENTS

| (\$ millions) |
| :---: |
| Assets <br> Cash and deposits with banks |
|  |  |
|  |
| Securities borrowed or purchased under resale agreements |
| Loans |
| Derivative instruments |
| Customers' liability under acceptances |
| Other assets |
| Liabilities |
| Deposits |
| Derivative instruments |
| Acceptances |
| Obligations related to securities sold short |
| Obligations related to securities lent or sold under repurchase agreements |
| Other liabilities |
| Subordinated indebtedness |
| Preferred share liabilities |




The fair value of publicly traded The fair value of publicly traded
equities classified as AFS does no equities classified as AFS does not take into account any adjustment
for resale restrictions that expire within one year or for future
expenses expenses.
${ }^{2}$ Includes $\$ 363$ million (Q2/10: $\$ 356$ million) of unrealized gains on equities that do not have quoted ${ }^{3}$ The positive and negative fair values of the derivative contracts are stated before the effect of master netting agreements of $\$ 16,335$ milion. The amount of
cash collateral receivable and payable on the contracts subject to master netting agreements were $\$ 5,695$ million and $\$ 2,951$ million espectively
Includes positive and negative fair values of $\$ 272$ million (Q2/10. $\$ 308$ million) and $\$ 289$ million (Q2/10: $\$ 401$ million) respectively or exchange-traded options.
n/a - Not applicable

| FAIR VALUE OF AFS / HTM SECURITIES |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Amortized cost | Fair value |  |  |  | Unealized | et gains | osses) |  |  |  |  |
| AFS securities |  |  |  |  |  |  |  |  |  |  |  |  |
| Government debt | 26,753 | 26,877 | 124 | (40) | 145 | 136 | (8) | 140 | 73 | (18) | 42 | 21 |
| Asset / mortgage-backed securities | 6,204 | 6,335 | 131 | 78 | 109 | 40 | 79 | 83 | 59 | (26) | (97) | (85) |
| Debt | 4,016 | 4,038 | 22 | 4 | 25 | 11 | (2) | (90) | (61) | (84) | 11 | 14 |
| Equity ${ }^{1}$ | 798 | 1,150 | 352 | 344 | 293 | 258 | 201 | 180 | 45 | 351 | 461 | 569 |
|  | 37,771 | 38,400 | 629 | 386 | 572 | 445 | 270 | 313 | 116 | 223 | 417 | 519 |
| HTM securities |  |  |  |  |  |  |  |  |  |  |  |  |
| Total fair value of AFS/ HTM securities | - | - | - | - | - | - | - | - | - | (629) | n/a | n/a |
|  | 37,771 | 38,400 | 629 | 386 | 572 | 445 | 270 | 313 | 116 | (406) | 417 | 519 |
| FAIR VALUE OF DERIVATIVE INSTRUMENTS |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Positive ${ }^{3}$ | Negative ${ }^{3}$ | Fair value, net $\longrightarrow$ |  |  |  |  |  |  |  |  |  |
| Total held for trading purposes ${ }^{4}$ | 21,210 | 22,729 | $(1,519)$ | (1,641) | (1,170) | (1,875) | (2,211) | (2,774) | (3,379) | $(2,914)$ | $(1,095)$ | $(1,557)$ |
| Total held for ALM purposes | 2,676 | 3,558 | (882) | (589) | (953) | (591) | (887) | $(1,271)$ | $(1,328)$ | $(1,184)$ | (750) | $(1,100)$ |
| Total fair value | 23,886 | 26,287 | $(2,401)$ | $(2,230)$ | $(2,123)$ | $(2,466)$ | $(3,098)$ | $(4,045)$ | $(4,707)$ | $(4,098)$ | $(1,845)$ | $(2,657)$ |
| Average fair values of derivatives during the quarter | 23,402 | 25,791 | $(2,389)$ | $(2,367)$ | $(2,350)$ | $(2,853)$ | $(3,520)$ | $(4,697)$ | $(4,799)$ | $(2,699)$ | $(2,367)$ | $(2,580)$ |

INTEREST RATE SENSITIVITY ${ }^{1,2}$

| (\$ millions) | Based on earlier of maturity or repricing date of interest-sensitive instruments |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | within 3 months | 3 to 12 months | Total within 1 year | 1 to 5 years | Over 5 years | n-interest <br> rate sensitive | Total |
| Q3/10 |  |  |  |  |  |  |  |
| Canadian currency |  |  |  |  |  |  |  |
| Assets | 141,332 | 27,584 | 168,916 | 68,139 | 7,667 | 23,382 | 268,104 |
| Structural assumptions ${ }^{3 /}$ | $(7,079)$ | 3,793 | $(3,286)$ | 5,581 | "- | $(2,295)$ | "'" |
| Liabilities and shareholders' equity | $(141,871)$ | $(29,472)$ | $(171,343)$ | $(37,091)$ | $(7,923)$ | $(51,747)$ | $(268,104)$ |
| Structural assumptions ${ }^{3}$ | 11,718 | $(17,422)$ | $(5,704)$ | $(20,226)$ | - | 25,930 | - |
| Off-balance sheet | 11,628 | 24 | 11,652 | $(12,156)$ | 504 | - | - |
| Gap | 15,728 | $(15,493)$ | 235 | 4,247 | 248 | $(4,730)$ | - |
| Foreign currencies |  |  |  |  |  |  |  |
| Assets | 64,093 | 3,606 | 67,699 | 3,033 | 1,742 | 9,022 | 81,496 |
| Liabilities and shareholders' equity | $(64,690)$ | $(3,371)$ | $(68,061)$ | $(5,095)$ | $(1,525)$ | $(6,815)$ | $(81,496)$ |
| Off-balance sheet | $(5,123)$ | 2,571 | $(2,552)$ | 3,262 | (710) | - | - |
| Gap | $(5,720)$ | 2,806 | $(2,914)$ | 1,200 | (493) | 2,207 | - |
| Total gap | 10,008 | $(12,687)$ | $(2,679)$ | 5,447 | (245) | $(2,523)$ | - |
| Q2/10 |  |  |  |  |  |  |  |
| Canadian currency | 1,945 | $(11,831)$ | $(9,886)$ | 4,371 | 1,515 | 4,000 | - |
| Foreign currencies | $(11,316)$ | 4,759 | $(6,557)$ | 2,282 | 180 | 4,095 | - |
| Total gap | $(9,371)$ | $(7,072)$ | $(16,443)$ | 6,653 | 1,695 | 8,095 | - |
| Q1/10 |  |  |  |  |  |  |  |
| Canadian currency | 14,025 | $(19,044)$ | $(5,019)$ | 1,166 | (199) | 4,052 | - |
| Foreign currencies | $(9,921)$ | 3,606 | $(6,315)$ | 2,308 | 566 | 3,441 | - |
| Total gap | 4,104 | $(15,438)$ | $(11,334)$ | 3,474 | 367 | 7,493 | - |
| Q4/09 |  |  |  |  |  |  |  |
| Canadian currency | 6,613 | $(8,171)$ | $(1,558)$ | 1,440 | $(1,889)$ | 2,007 | - |
| Foreign currencies | $(5,455)$ | 392 | $(5,063)$ | 2,189 | 320 | 2,554 | - |
| Total gap | 1,158 | $(7,779)$ | $(6,621)$ | 3,629 | $(1,569)$ | 4,561 | - |
| Q3/09 |  |  |  |  |  |  |  |
| Foreign currencies | $(3,557)$ | 1,314 | $(2,243)$ | 455 | 591 | 1,197 | - |
| Total gap | 8,157 | $(17,059)$ | $(8,902)$ | 5,871 | (883) | 3,914 | - |

On- and off-balance sheet financial instruments have been reported on the earlier of their contractual repricing or maturity dates. Certain contractual repricing dates have been adjusted according to management's estimates for prepayments and early redemptions.
${ }^{2}$ Based on the interest rate sensitivity profile as at July 31, 2010, as adjusted for structural assumptions, estimated prepayments and early withdrawals, an immediate $1 \%$ increase in interest rates across all maturities would increase net income after taxes by approximately
$\$ 105$ million (\$67 million decrease as at April 30, 2010) over the next 12 months, and decrease shareholders' equity as measured on a present value basis by approximately $\$ 38$ million (\$195 million decrease as at April 30, 2010)
${ }^{3}$ We manage our interest rate gap by inputing a duration to certain assets and liabilities based on istorical and forecasted trends in core balances. Commencing this quarter, amounts reporte exclude the impact of structural assumption elating to shareholders' equity.

## REGULATORY CAPITAL ${ }^{1}$ (BASEL II BASIS)

(\$ millions)

| Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6,659 | 6,509 | 6,372 | 6,241 | 6,162 | 6,091 | 6,074 | 6,063 |
| 96 | 94 | 94 | 92 | 101 | 104 | 100 | 96 |
| 5,972 | 5,713 | 5,432 | 5,156 | 4,886 | 4,826 | 5,257 | 5,483 |
| 1 | 3 | 3 | 4 | 6 | 10 | 16 | 2 |
| (667) | (715) | (535) | (495) | (477) | (347) | (328) | (357) |
| - | - | - | (14) | (16) | (26) | (32) | (10) |
| 3,756 | 3,756 | 3,756 | 3,756 | 3,756 | 3,756 | 3,231 | 3,231 |
| 1,597 | 1,586 | 1,599 | 1,599 | 1,598 | 1,589 | - | - |
| 165 | 168 | 171 | 174 | 170 | 175 | 178 | 174 |
| $(1,917)$ | $(1,904)$ | $(1,954)$ | $(1,997)$ | $(1,992)$ | $(2,099)$ | $(2,123)$ | $(2,100)$ |
| (58) | (58) | (60) | (59) | (52) | (59) | (62) | (53) |
| (425) | (342) | (289) | (303) | (297) | (288) | (294) | (164) |
| 15,179 | 14,810 | 14,589 | 14,154 | 13,845 | 13,732 | 12,017 | 12,365 |
| 272 | 269 | 283 | 286 | 285 | 360 | 370 | 363 |
| 4,397 | 5,698 | 4,642 | 4,736 | 5,246 | 5,302 | 6,118 | 6,062 |
| 5 | 3 | - | - | - | - | - | - |
| 106 | 105 | 112 | 119 | 105 | 111 | 106 | 108 |
| (425) | (342) | (289) | (303) | (297) | (288) | (294) | (164) |
| (176) | (163) | (170) | (165) | (164) | (186) | (202) | (605) |
| 4,179 | 5,570 | 4,578 | 4,673 | 5,175 | 5,299 | 6,098 | 5,764 |
| 19,358 | 20,380 | 19,167 | 18,827 | 19,020 | 19,031 | 18,115 | 18,129 |
| 107,176 | 108,324 | 112,122 | 117,298 | 115,426 | 119,561 | 122,400 | 117,946 |
| 14.2\% | 13.7\% | 13.0\% | 12.1\% | 12.0\% | 11.5\% | 9.8\% | 10.5\% |
| 18.1\% | 18.8\% | 17.1\% | 16.1\% | 16.5\% | 15.9\% | 14.8\% | 15.4\% |

## Tier 1 capital

Common shares ${ }^{2}$
Contributed surplus
Retained earnings
Net after tax fair value losses arising from changes in institution's own credit risk
Foreign currency translation adjustments (component of AOCI)
Net after tax unrealized holding losses on AFS equity securities in OCl
Non-cumulative preferred shares ${ }^{3}$
Innovative instruments ${ }^{4}$
Certain non-controlling interests in subsidiaries
Goodwill
Gains on sale of applicable securitized assets
$50 / 50$ deductions from each of Tier 1 and Tier $2^{5}$

## Tier 2 capital

Perpetual subordinated indebtedness
Other subordinated indebtedness (net of amortization)
Net after tax unrealized holding gains on AFS equity securities in OCl
Eligible general allowance (standardized approach) ${ }^{6}$
50/50 deductions from each of Tier 1 and Tier $2^{5}$
Other equity and substantial investments deduction ${ }^{5}$

## Total capital

Total risk-weighted assets
Tier 1 capital ratio
Total capital ratio

$$
\longrightarrow \longrightarrow
$$


 standards for Tier 1 and Total capital ratios of $7 \%$ and $10 \%$, respectively.
${ }^{2}$ Does not include short trading positions in CIBC common shares.
${ }^{3}$ Includes non-cumulative preferred shares totalling $\$ 600$ million (Q2/10: $\$ 600$ million) that are redeemable by the holders and as such, are shown as preferred share liabilities on the consolidated balance sheet.
 (together, the Tier 1 Notes). The Tier 1 Notes qualify as our Tier 1 regulatory capital.

 investment in insurance activities continue to be deducted $100 \%$ from Tier 2 capital in accordance with the OSFl's transition rules.
${ }^{6}$ Amounts for the periods prior to Q4/09 have not been adjusted for the movement of specific allowance related to credit cards to general allowance.

## RISK-WEIGHTED ASSETS (BASEL II BASIS)

(\$ billions)

|  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 |

## Credit risk

Standardized approach

| Corporate |
| :--- |
| Sovereign |
| Banks |
| Real estate secured personal lending |
| AIRB approach |
| Corporate |
| Sovereign |
| Banks |
| Real estate secured personal lending |
| Qualifying revolving retail ${ }^{1}$ |
| Other retail |
| Equity ${ }^{2}$ |
| Trading book |
| Securitization |
| Adjustment for scaling factor |
| Other credit risk-weighted assets |
| Total credit risk |
| Market risk (Internal Models Approach) |
| Operational risk (Advanced Measurement Approach) |
| Common equity to risk-weighted assets |


| 4.8 | 4.9 | 5.1 | 5.6 | 5.6 | 6.3 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 |
| 0.2 | 0.2 | 0.3 | 0.4 | 0.3 | 0.5 |
| 1.6 | 1.6 | 1.8 | 1.7 | 1.7 | 1.8 |
| 0.8 | 0.8 | 0.9 | 0.9 | 1.0 | 1.1 |
| 7.6 | 7.7 | 8.3 | 8.8 | 8.8 | 9.9 |
| 31.9 | 32.2 | 32.8 | 34.4 | 34.8 | 33.7 |
| 1.7 | 1.5 | 1.7 | 1.7 | 1.6 | 1.6 |
| 4.0 | 3.6 | 4.0 | 3.5 | 2.2 | 2.8 |
| 4.3 | 4.2 | 3.9 | 4.9 | 5.0 | 4.6 |
| 14.4 | 14.5 | 14.7 | 14.8 | 11.3 | 11.0 |
| 5.3 | 5.5 | 5.5 | 5.7 | 5.8 | 5.8 |
| 0.8 | 0.8 | 0.8 | 0.9 | 0.9 | 0.9 |
| 3.8 | 4.4 | 5.7 | 7.6 | 8.8 | 11.5 |
| 1.9 | 2.4 | 2.7 | 2.5 | 2.6 | 2.5 |
| 4.1 | 4.1 | 4.3 | 4.5 | 4.4 | 4.5 |
| 72.2 | 73.2 | 76.1 | 80.5 | 77.4 | 78.9 |
| 7.0 | 7.0 | 7.3 | 7.9 | 8.5 | 8.6 |
| 86.8 | 87.9 | 91.7 | 97.2 | 94.7 | 97.4 |
| 2.0 | 1.9 | 2.0 | 1.3 | 1.7 | 2.5 |
| 18.4 | 18.5 | 18.4 | 18.8 | 19.0 | 19.7 |
| 107.2 | 108.3 | 112.1 | 117.3 | 115.4 | 119.6 |
| 11.4\% | 10.8\% | 10.3\% | 9.5\% | 9.2\% | 8.9\% |

[^17]| (\$ millions) | Q3/10 |  | Q2/10 |  | Q1/10 |  | Q4/09 |  | Q3/09 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | AIRB approach | Standardized approach | AIRB approach | $\begin{gathered} \text { Standardized } \\ \text { approach } \end{gathered}$ | AIRB approach | $\begin{aligned} & \text { Standardized } \\ & \text { approach } \end{aligned}$ | AIRB approach | Standardized approach | AIRB approach | $\begin{gathered} \text { Standardized } \\ \text { approach } \\ \hline \end{gathered}$ |
| Business and government portfolios Corporate |  |  |  |  |  |  |  |  |  |  |
| Drawn | 32,142 | 4,501 | 31,927 | 4,578 | 31,560 | 4,943 | 32,035 | 5,286 | 34,056 | 5,376 |
| Undrawn commitments | 19,599 | 191 | 19,262 | 188 | 18,012 | 199 | 17,341 | 211 | 17,268 | 214 |
| Repo-style transactions | 27,292 | - - - | 32,798 | --7- - | 21,457 | - | 22,207 | - | 15,951 |  |
| Other off-balance sheet | 3,812 | 185 | 4,451 | 203 | 3,190 | 199 | 3,755 | 216 | 4,063 | 220 |
| OTC derivatives | 5,407 | 30 | 5,705 | 37 | 6,636 | 45 | 7,594 | 47 | 8,093 | 47 |
| Sovereign | 88,252 | 4,907 | 94,143 | 5,006 | 80,855 | 5,386 | 82,932 | 5,760 | 79,431 | 5,857 |
|  |  |  |  |  |  |  |  |  |  |  |
| Drawn | 52,349 | 3,118 | 38,571 | 3,027 | 46,503 | 2,370 | 55,398 | 2,078 | 56,422 | 1,814 |
| Undrawn commitments | 4,583 | - | 4,351 | - | 4,066 | - - | 4,216 | - | 4,087 | - |
| Repo-style transactions | 2,039 | - | 5,056 | - | 1,803 | - | 1,815 | - | 1,393 | - |
| Other off-balance sheet | 190 | - | 167 | - | 187 | - | 150 | - | 145 | - |
| OTC derivatives | 1,690 | - | 1,642 | - | 1,316 | - | 1,314 | - | 1,349 | - |
| Banks | 60,851 | 3,118 | 49,787 | 3,027 | 53,875 | 2,370 | 62,893 | 2,078 | 63,396 | 1,814 |
|  |  |  |  |  |  |  |  |  |  |  |
| Drawn | 17,811 | 891 | 17,259 | 998 | 17,803 | 1,227 | 15,016 | 1,483 | 14,698 | 1,511 |
| Undrawn commitments | 906 | - | 795 | - | 887 | - | 811 | - | 571 | - |
| Repo-style transactions | 52,683 | 150 | 53,922 | 149 | 64,926 | 149 | 59,783 | 148 | 63,267 | 225 |
| Other off-balance sheet | 44,865 | - | 43,591 | - | 36,729 | - | 30,936 | - | 29,176 | - |
| OTC derivatives | 6,872 | 8 | 6,380 | 9 | 6,553 | 8 | 6,349 | 13 | 7,094 | 24 |
| Gross business and government portfolios | 123,137 | 1,049 | 121,947 | 1,156 | 126,898 | 1,384 | 112,895 | 1,644 | 114,806 | 1,760 |
|  | 272,240 | 9,074 | 265,877 | 9,189 | 261,628 | 9,140 | 258,720 | 9,482 | 257,633 | 9,431 |
| Less: Repo-style transaction collateral | 76,283 | - | 85,224 | - | 81,503 | - | 77,291 | - | 74,979 | - |
| Net business and government portfolios | 195,957 | 9,074 | 180,653 | 9,189 | 180,125 | 9,140 | 181,429 | 9,482 | 182,654 | 9,431 |
| Retail portfolios <br> Real estate secured personal lending Drawn | 111,229 | 2,212 | 109,774 | 2,183 | 104,719 | 2,341 | 100,939 | 2,307 | 97,636 | 2,284 |
| Undrawn commitments | 25,758 | - | 27,662 | - | 24,533 | - | 24,728 | - | 22,543 |  |
| Qualifying revolving retail Drawn | 136,987 | 2,212 | 137,436 | 2,183 | 129,252 | 2,341 | 125,667 | 2,307 | 120,179 | 2,284 |
|  | 20,594 | - | 20,776 | - | 20,926 | - | 20,940 | - | 18,012 | - |
| Undrawn commitments Other off-balance sheet | 40,310 | - | 40,344 | - | 40,432 | - | 40,351 | - | 21,104 | - |
|  | 374 | - | 392 | - | 348 | - | 370 | - | 284 | - |
| Other retailDrawn | 61,278 | - | 61,512 | - | 61,706 | - | 61,661 | - | 39,400 | - |
|  |  |  |  |  |  |  |  |  |  |  |
|  | 8,130 | 1,009 | 8,176 | 1,005 | 8,146 | 1,082 | 8,149 | 1,106 | 7,961 | 1,034 |
| Undrawn commitmentsOther off-balance sheet | 2,120 | 20 | 2,161 | 20 | 2,209 | 21 | 2,244 | 21 | 2,083 | 21 |
|  | 36 | - | 39 | - | 40 | - | 42 | - | 44 | - |
| Total retail portfolios | 10,286 | 1,029 | 10,376 | 1,025 | 10,395 | 1,103 | 10,435 | 1,127 | 10,088 | 1,055 |
|  | 208,551 | 3,241 | 209,324 | 3,208 | 201,353 | 3,444 | 197,763 | 3,434 | 169,667 | 3,339 |
| Securitization exposures | 17,534 | - | 17,748 | - | 18,813 | - | 17,446 | - | 17,601 | - |
| Gross credit exposure | 498,325 | 12,315 | 492,949 | 12,397 | 481,794 | 12,584 | 473,929 | 12,916 | 444,901 | 12,770 |
| Less: Repo-style transaction collateral | 76,283 | - | 85,224 | - | 81,503 | - | 77,291 | - | 74,979 | - |
| Net credit exposure | 422,042 | 12,315 | 407,725 | 12,397 | 400,291 | 12,584 | 396,638 | 12,916 | 369,922 | 12,770 |

${ }^{1}$ Gross credit exposure after valuation adjustments related to financial guarantors and before allowance for credit losses.

CREDIT EXPOSURE - GEOGRAPHIC CONCENTRATION ${ }^{1}$

| (\$ millions) | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business and government |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |
| Drawn | 70,601 | 62,929 | 69,024 | 75,736 | 78,805 | 86,554 |
| Undrawn commitments | 22,234 | 21,749 | 20,410 | 19,891 | 19,652 | 18,985 |
| Repo-style transactions | 1,825 | 2,417 | 2,871 | 3,277 | 2,457 | 2,269 |
| Other off-balance sheet | 35,075 | 34,514 | 29,355 | 26,187 | 24,506 | 29,738 |
| OTC derivatives | 5,754 | 5,710 | 5,406 | 5,607 | 5,403 | 5,891 |
|  | 135,489 | 127,319 | 127,066 | 130,698 | 130,823 | 143,437 |
| United States |  |  |  |  |  |  |
| Drawn | 19,240 | 12,378 | 15,632 | 18,791 | 19,446 | 20,249 |
| Undrawn commitments | 1,923 | 1,927 | 1,864 | 1,804 | 1,701 | 1,852 |
| Repo-style transactions | 2,782 | 3,040 | 2,342 | 2,170 | 2,318 | 2,224 |
| Other off-balance sheet | 8,128 | 5,987 | 4,862 | 3,562 | 3,994 | 3,532 |
| OTC derivatives | 3,658 | 3,605 | 4,223 | 4,852 | 5,540 | 6,409 |
|  | 35,731 | 26,937 | 28,923 | 31,179 | 32,999 | 34,266 |
| Europe |  |  |  |  |  |  |
| Drawn | 8,549 | 7,484 | 7,340 | 4,888 | 5,104 | 7,846 |
| Undrawn commitments | 465 | 428 | 393 | 378 | 368 | 376 |
| Repo-style transactions | 620 | 720 | 884 | 467 | 774 | 978 |
| Other off-balance sheet | 5,226 | 6,664 | 5,397 | 4,698 | 4,700 | 5,865 |
| OTC derivatives | 4,008 | 3,880 | 4,238 | 4,295 | 5,069 | 5,129 |
|  | 18,868 | 19,176 | 18,252 | 14,726 | 16,015 | 20,194 |
| Other countries |  |  |  |  |  |  |
| Drawn | 3,912 | 4,966 | 3,870 | 3,034 | 1,821 | 2,893 |
| Undrawn commitments | 466 | 304 | 298 | 295 | 205 | 253 |
| Repo-style transactions | 504 | 375 | 586 | 600 | 83 | 115 |
| Other off-balance sheet | 438 | 1,044 | 492 | 394 | 184 | 273 |
| OTC derivatives | 549 | 532 | 638 | 503 | 524 | 553 |
|  | 5,869 | 7,221 | 5,884 | 4,826 | 2,817 | 4,087 |
|  | 195,957 | 180,653 | 180,125 | 181,429 | 182,654 | 201,984 |

${ }^{1}$ This table provides information of our business and government exposures under the AIRB approach. Substantially, all our retail exposures under the AIRB approach are based in Canada. The classification of geography is based upon the country of ultimate risk. Amounts are before allowance for credit losses and risk mitigation, and after valuation adjustments related to financial guarantors.

## MAPPING OF INTERNAL RATINGS WITH EXTERNAL RATING AGENCIES ${ }^{1}$

|  |  |  |  |
| :--- | ---: | ---: | ---: |
| Grade | CIBC rating | Standard \& Poor's <br> equivalent | Moody's Investor <br> Services equivalent |
| Investment grade | $\mathbf{0 0 - 4 7}$ | AAA to BBB- | Aaa to Baa3 |
| Non-investment grade | $\mathbf{5 1 - 6 7}$ | BB+ to B- | Ba1 to B3 |
| Watchlist | $\mathbf{7 0 - 8 0}$ | CCC+ to CC | Caa1 to Ca |
| Default | $\mathbf{9 0}$ | D | C |

${ }^{1}$ The above table for mapping of internal ratings with external rating agencies is used for business and government exposures under risk-rating method.

PD BANDS TO VARIOUS RISK LEVELS ${ }^{1}$

|  |  |
| :--- | ---: |
| Description | PD bands |
| Exceptionally low | $0.01 \%-0.20 \%$ |
| Very low | $0.21 \%-0.50 \%$ |
| Low | $0.51 \%-2.00 \%$ |
| Medium | $2.01 \%-10.00 \%$ |
| High | $10.01 \%-99.99 \%$ |
| Default | $100.00 \%$ |

${ }^{1}$ The above table for PD bands to various risk levels is used for retail portfolios.

${ }^{1}$ Amounts provided are before allowance for credit losses, and after credit risk mitigation, valuation adjustments related to financial guarantors, and collateral on repurchase agreement activities.

|  | Q1/10 |  |  |  |  |  | Q4/09 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | EAD | Notional of undrawn commitments | Exposure weightedaverage EAD $\%$ | Exposure weightedaverage PD | Exposure weightedaverage LGD $\%$ | Exposure weighted- average risk weight $\%$ | EAD | Notional of undrawn commitments | Exposure weightedaverage EAD \% | Exposure weightedaverage PD $\%$ | Exposure weightedaverage LGD $\%$ | Exposure weighted- average risk weight $\%$ |
| Corporate |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment grade | 31,160 | 17,047 | 76\% | 0.19\% | 35\% | 28\% | 31,516 | 16,321 | 76\% | 0.20\% | 35\% | 31\% |
| Non-investment grade | 20,612 | 8,309 | 57\% | 2.24\% | 33\% | 72\% | 21,777 | 8,529 | 56\% | 2.28\% | 33\% | 73\% |
| Watchlist | 1,691 | 257 | 57\% | 17.96\% | 64\% | 348\% | 1,865 | 197 | 52\% | 18.79\% | 67\% | 372\% |
| Default | 1,006 | 128 | 68\% | 100.00\% | 46\% | 304\% | 1,041 | 34 | 52\% | 100.00\% | 49\% | 370\% |
| Sovereign | 54,469 | 25,741 | 70\% | 3.36\% | 35\% | 60\% | 56,199 | 25,081 | 68\% | 3.59\% | 35\% | 65\% |
|  | 51,699 | 5,109 | 78\% | 0.01\% | 9\% | 2\% | 60,966 | 5,287 | 79\% | 0.01\% | 8\% | 2\% |
| Non-investment grade | 457 | 125 | 59\% | 1.44\% | 11\% | 24\% | 362 | 111 | 47\% | 1.65\% | 12\% | $31 \%$ |
| Watchlist | 2 | 1 | 63\% | 16.36\% | 29\% | 162\% | 3 | 1 | 63\% | 16.65\% | 29\% | 160\% |
| Default | 2 | - | - | 100.00\% | 55\% | 168\% | 2 | - | - | 100.00\% | 55\% | 167\% |
| Banks | 52,160 | 5,235 | 78\% | 0.03\% | 9\% | 2\% | 61,333 | 5,399 | 78\% | 0.03\% | 8\% | 2\% |
|  | 65,242 | 1,055 | 78\% | 0.12\% | 13\% | 7\% | 55,554 | 979 | 77\% | 0.13\% | 12\% | 8\% |
| Non-investment grade | 2,112 | 81 | 70\% | 2.02\% | 15\% | 37\% | 2,112 | 82 | 70\% | 2.50\% | 15\% | 41\% |
| Watchlist | 4 | 5 | 70\% | 16.36\% | 5\% | 25\% | 4 | 5 | 70\% | 16.65\% | 5\% | 25\% |
| Default |  | - | - | 100.00\% | - | - | - |  | 90\% | 100.00\% | 71\% | 47\% |
|  | 67,358 | 1,141 | 78\% | 0.18\% | 13\% | 8\% | 57,670 | 1,066 | 76\% | 0.21\% | 12\% | 9\% |
|  | 173,987 | 32,117 | 71\% | 1.13\% | 19\% | 23\% | 175,202 | 31,546 | 71\% | 1.19\% | 18\% | 24\% |
| Commercial mortgages (Slotting approach) |  |  |  |  |  |  |  |  |  |  |  |  |
| Strong | 5,915 |  |  |  |  |  | 5,999 |  |  |  |  |  |
| Good |  |  |  |  |  |  | 159 |  |  |  |  |  |
| Satisfactory | 66 |  |  |  |  |  | $52$ |  |  |  |  |  |
| Weak | 8 |  |  |  |  |  | 9 |  |  |  |  |  |
| Default |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 6,138 |  |  |  |  |  | 6,227 |  |  |  |  |  |
| Total business \& government | 180,125 |  |  |  |  |  | 181,429 |  |  |  |  |  |

${ }^{1}$ Amounts provided are before allowance for credit losses, and after credit risk mitigation, valuation adjustments related to financial guarantors, and collateral on repurchase agreement activities.

CREDIT QUALITY OF AIRB EXPOSURE - RETAIL PORTFOLIOS ${ }^{1}$

| (\$ millions) | Q3/10 |  |  |  |  |  | Q2/10 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | EAD | Notional of undrawn commitments | Exposure weightedaverage EAD $\%$ | Exposure weightedaverage PD | Exposure weightedaverage LGD | Exposure weighted-average risk weight $\%$ | EAD | Notional of undrawn commitments | Exposure weightedaverage EAD | Exposure weightedaverage PD | Exposure weightedaverage LGD $\%$ | Exposure weighted-average risk weight \% |
| Real estate secured personal lending <br> Exceptionally low | 117,215 | 26,029 | 90\% | 0.05\% | 9\% | 2\% | 117,026 | 26,274 | 91\% | 0.04\% | 9\% | 2\% |
| Very low | 11,138 | 2,148 | 100\% | 0.37\% | 11\% | 7\% | 12,400 | 3,777 | 100\% | 0.36\% | 11\% | 7\% |
| Low | 7,622 | 1,103 | 9\% | 0.93\% | 19\% | 21\% | 7,138 | 1,095 | 10\% | 0.93\% | 20\% | 22\% |
| Medium | 733 | 41 | 3\% | 5.72\% | 12\% | 41\% | 593 | 37 | 2\% | 6.05\% | 12\% | 42\% |
| High | 126 | - | - | 26.36\% | 16\% | 86\% | 139 | - | - | 27.30\% | 12\% | 67\% |
| Default | 153 | - | - | 100.00\% | 15\% | 57\% | 140 | - | - | 100.00\% | 15\% | 57\% |
| Qualifying revolving credit ${ }^{2}$ | 136,987 | 29,321 | 88\% | 0.29\% | 10\% | 4\% | 137,436 | 31,183 | 89\% | 0.27\% | 10\% | 3\% |
|  | 31,986 | 36,856 | 72\% | 0.09\% | 88\% | 4\% | 31,968 | 37,208 | 71\% | 0.09\% | 88\% | 4\% |
| Very low | 9,426 | 8,832 | 75\% | 0.32\% | 88\% | 14\% | 9,541 | 8,951 | 75\% | 0.32\% | 88\% | 14\% |
| Low | 12,547 | 7,195 | 70\% | 1.03\% | 84\% | 32\% | 12,703 | 7,255 | 70\% | 1.03\% | 84\% | 33\% |
| Medium | 5,615 | 4,004 | 56\% | 3.99\% | 87\% | 86\% | 5,551 | 3,744 | 57\% | 3.91\% | 87\% | 85\% |
| High | 1,535 | 494 | 75\% | 24.85\% | 83\% | 184\% | 1,570 | 517 | 75\% | 26.07\% | 83\% | 185\% |
| Default | 169 | - | - | 100.00\% | 75\% | - | 179 | - | - | 100.00\% | 75\% | - |
| Other retail | 61,278 | 57,381 | 71\% | 1.57\% | 87\% | 24\% | 61,512 | 57,675 | 71\% | 1.62\% | 87\% | 24\% |
|  | 2,852 | 624 | 77\% | 0.04\% | 38\% | 5\% | 2,586 | 652 | 77\% | 0.04\% | 37\% | 5\% |
| Very low | 2,304 | 1,459 | 72\% | 0.43\% | 60\% | 39\% | 2,343 | 1,488 | 72\% | 0.43\% | 60\% | 40\% |
| Low | 3,222 | 741 | 72\% | 1.02\% | 68\% | 70\% | 3,280 | 741 | 72\% | 1.02\% | 69\% | 70\% |
| Medium | 1,805 | 81 | 76\% | 3.41\% | 77\% | 108\% | 2,062 | 82 | 76\% | 3.81\% | 73\% | 103\% |
| High | 48 | - | - | 42.10\% | 77\% | 169\% | 29 | - | - | 58.65\% | 64\% | 128\% |
| Default | 55 | - | 121\% | 100.00\% | 78\% | 4\% | 76 | - | 70\% | 100.00\% | 71\% | 3\% |
|  | 10,286 | 2,905 | 73\% | 1.75\% | 60\% | 52\% | 10,376 | 2,963 | 73\% | 2.08\% | 60\% | 53\% |
|  | 208,551 | 89,607 | 76\% | 0.74\% | 35\% | 12\% | 209,324 | 91,821 | 77\% | 0.76\% | 35\% | 12\% |

[^18](\$ millions)

|  | Q1/10 |  |  |  |  |  | Q4/09 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | EAD | Notional of undrawn commitments | Exposure weightedaverage EAD $\%$ | Exposure weightedaverage PD $\%$ | Exposure weightedaverage LGD \% | Exposure weighted-average risk weight | EAD | Notional of undrawn commitments | Exposure weightedaverage EAD | Exposure weightedaverage PD $\%$ | Exposure weightedaverage LGD \% | Exposure weighted-average risk weigh |
| Real estate secured personal lending Exceptionally low | 111,808 | 24,574 | 90\% | 0.04\% | 9\% | 2\% | 98,402 | 21,938 | 89\% | 0.03\% | 9\% | 1\% |
| Very low | 9,776 | 2,288 | 100\% | 0.36\% | 11\% | 7\% | 12,058 | 5,070 | 100\% | 0.37\% | 10\% | 6\% |
| Low | 6,803 | 1,078 | 9\% | 0.93\% | 21\% | 23\% | 14,438 | 1,073 | 9\% | 1.11\% | 16\% | 20\% |
| Medium | 546 | 43 | 3\% | 6.14\% | 12\% | 43\% | 205 | 33 | 3\% | 7.06\% | 12\% | 48\% |
| High | 166 | - | - | 26.41\% | 12\% | 69\% | 402 | - | - | 36.27\% | 10\% | 53\% |
| Default | 153 | - | - | 100.00\% | 14\% | 57\% | 162 | - | - | 100.00\% | 14\% | 48\% |
|  | 129,252 | 27,983 | 88\% | 0.29\% | 10\% | 3\% | 125,667 | 28,114 | 88\% | 0.44\% | 10\% | $4 \%$ |
| Qualifying revolving credit ${ }^{2}$ <br> Exceptionally low | 31,728 | 37,050 | 71\% | 0.09\% | 88\% | 4\% | 31,569 | 36,681 | 71\% | 0.09\% | 88\% | 4\% |
| Very low | 9,534 | 8,961 | 75\% | 0.32\% | 88\% | 14\% | 9,650 | 9,145 | 75\% | 0.32\% | 88\% | 14\% |
| Low | 13,033 | 7,394 | 70\% | 1.04\% | 84\% | 33\% | 13,080 | 7,542 | 70\% | 1.04\% | 84\% | 33\% |
| Medium | 5,607 | 3,921 | 55\% | 3.93\% | 87\% | 85\% | 5,556 | 3,936 | 55\% | 4.02\% | 87\% | 86\% |
| High | 1,621 | 534 | 74\% | 25.85\% | 83\% | 185\% | 1,622 | 532 | 73\% | 26.28\% | 83\% | 185\% |
| Default | 183 | - | - | 100.00\% | 75\% | - | 184 | - | - | 100.00\% | 75\% | - |
|  | 61,706 | 57,860 | 70\% | 1.65\% | 87\% | 24\% | 61,661 | 57,836 | 70\% | 1.67\% | 87\% | 24\% |
| Other retail <br> Exceptionally low | 2,565 | 663 | 77\% | 0.04\% | 37\% | 5\% | 2,423 | 670 | 77\% | 0.04\% | 36\% | 5\% |
| Very low | 2,376 | 1,518 | 72\% | 0.43\% | 60\% | 40\% | 2,399 | 1,543 | 72\% | 0.43\% | 60\% | 40\% |
| Low | 3,266 | 747 | 72\% | 1.02\% | 68\% | 70\% | 4,197 | 761 | 72\% | 1.41\% | 69\% | 79\% |
| Medium | 2,066 | 85 | 77\% | 3.87\% | 73\% | 103\% | 1,289 | 86 | 77\% | 5.33\% | 63\% | 94\% |
| High | 41 | - | - | 58.20\% | 64\% | 129\% | 44 | - | - | 57.92\% | 61\% | 133\% |
| Default | 81 | - | 31\% | 100.00\% | 71\% | 2\% | 83 | - | 57\% | 100.00\% | 66\% | 2\% |
|  | 10,395 | 3,013 | 73\% | 2.21\% | 60\% | 53\% | 10,435 | 3,060 | 73\% | 2.38\% | 58\% | 54\% |
|  | 201,353 | 88,856 | 76\% | 0.81\% | 36\% | 12\% | 197,763 | 89,010 | 76\% | 0.93\% | 36\% | 13\% |

[^19]
## AIRB CREDIT RISK EXPOSURE : LOSS EXPERIENCE


${ }^{1}$ Actual loss rates on business and government portfolios for each quarter represent the write-offs, less recoveries plus the change in specific allowances for the previous 12 months, divided by the outstanding balance at the beginning of the previous 12 month period. The expected loss rate represents the loss rate that was predicted by the Basel II parameter estimates at the beginning of the period defined above.

Actual loss rates on retail portfolios for each quarter represent write-offs less recoveries for the previous 12 months, divided by the outstanding balance at the beginning of the previous 12 month period. The expected loss rate represents the loss rate that was predicted by the Basel II parameter estimates at the beginning of the period defined above.

Differences between actual and expected loss rates are due to the following reasons:
Expected losses are generally calculated using "through the business cycle" risk parameters while actual losses are determined at a "point in time" and reflect more current economic conditions. "Through the cycle" parameters are estimated to include a long time horizon and as a result, actual losses may exceed expected losses during an economic downturn and may fall below expected losses during times of economic growth.
${ }^{2}$ Business and government portfolios:
Actual loss rates for business and government exposures were lower than the historically measured expected losses as average default rates and LGDs were higher during the historically measured period than the preceding 12 months. Actual loss rates in Corporate were higher than expected in the current period due to the current economic downturn.

## ${ }^{3}$ Retail portfolios:

Actual loss rates for qualifying revolving retail exposures were higher than the historically measured expected losses as the historical periods include more favourable economic conditions Expected loss rate for real estate secured personal lending is significantly higher than actual loss experience due to conservative assumptions built into the AIRB capital formula.

* Restated


## CREDIT EXPOSURE - MATURITY PROFILE ${ }^{1}$

| (\$ millions) | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business and government portfolios |  |  |  |  |  |  |
| Corporate |  |  |  |  |  |  |
| Less than 1 year ${ }^{2}$ | 21,772 | 22,663 | 19,633 | 19,713 | 20,272 | 22,893 |
| 1-3 years | 27,894 | 27,697 | 27,968 | 27,703 | 25,883 | 23,929 |
| 3-5 years | 10,083 | 9,949 | 10,237 | 11,837 | 14,481 | 19,270 |
| Over 5 years | 2,282 | 2,489 | 2,766 | 3,170 | 3,531 | 4,184 |
|  | 62,031 | 62,798 | 60,604 | 62,423 | 64,167 | 70,276 |
| Sovereign |  |  |  |  |  |  |
| Less than 1 year ${ }^{2}$ | 5,016 | 5,200 | 5,047 | 4,920 | 4,954 | 6,160 |
| 1-3 years | 33,779 | 19,555 | 26,727 | 34,195 | 32,813 | 27,322 |
| 3-5 years | 19,347 | 19,513 | 19,788 | 21,541 | 23,585 | 30,718 |
| Over 5 years | 718 | 756 | 597 | 676 | 678 | 645 |
|  | 58,860 | 45,024 | 52,159 | 61,332 | 62,030 | 64,845 |
| Banks |  |  |  |  |  |  |
| Less than 1 year ${ }^{2}$ | 53,233 | 52,837 | 46,226 | 39,768 | 39,750 | 47,137 |
| 1-3 years | 15,999 | 13,510 | 14,000 | 8,839 | 6,698 | 9,343 |
| 3-5 years | 4,794 | 5,381 | 5,925 | 7,494 | 8,179 | 8,360 |
| Over 5 years | 1,040 | 1,103 | 1,211 | 1,573 | 1,830 | 2,023 |
| Total Business and government portfolios | 75,066 | 72,831 | 67,362 | 57,674 | 56,457 | 66,863 |
|  | 195,957 | 180,653 | 180,125 | 181,429 | 182,654 | 201,984 |
| Retail portfolios |  |  |  |  |  |  |
| Real estate and secured personal lending |  |  |  |  |  |  |
| Less than 1 year ${ }^{2}$ | 56,443 | 57,302 | 52,974 | 50,498 | 46,594 | 44,353 |
| $1-3$ years | 29,880 | 27,652 | 26,684 | 26,083 | 24,492 | 22,754 |
| 3-5 years | 47,229 | 48,927 | 46,070 | 44,644 | 43,545 | 36,840 |
| Over 5 years | 3,435 | 3,555 | 3,524 | 4,442 | 5,548 | 7,156 |
|  | 136,987 | 137,436 | 129,252 | 125,667 | 120,179 | 111,103 |
| Qualifying revolving retail |  |  |  |  |  |  |
| Less than 1 year ${ }^{2}$ | 61,278 | 61,512 | 61,706 | 61,661 | 39,400 | 38,814 |
|  | 61,278 | 61,512 | 61,706 | 61,661 | 39,400 | 38,814 |
| Other retail |  |  |  |  |  |  |
| Less than 1 year ${ }^{2}$ | 9,455 | 9,345 | 9,181 | 8,720 | 7,959 | 7,342 |
| 1-3 years | 702 | 726 | 902 | 1,394 | 1,992 | 2,722 |
| 3-5 years | 74 | 72 | 67 | 70 | 72 | 73 |
| Over 5 years | 55 | 233 | 245 | 251 | 65 | 71 |
|  | 10,286 | 10,376 | 10,395 | 10,435 | 10,088 | 10,208 |
|  |  |  |  |  |  |  |
| Total retail portfolios | 208,551 | 209,324 | 201,353 | 197,763 | 169,667 | 160,125 |
| Total credit exposure | 404,508 | 389,977 | 381,478 | 379,192 | 352,321 | 362,109 |

[^20]| (\$ millions) | Q3/10 |  |  |  |  |  |  | Q1/10 | Q4/09 | Q3/09 | Q2/09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Drawn | Undrawn commitments | Repo-style transactions | Other offbalance sheet | OTC derivatives | Total | Total | Total | Total | Total | Total |
| Commercial mortgages | 6,356 | 289 | - | - | - | 6,645 | 6,294 | 6,138 | 6,228 | 6,380 | 6,323 |
| Financial institutions | 27,587 | 2,784 | 5,596 | 45,530 | 10,582 | 92,079 | 85,816 | 79,517 | 71,314 | 69,646 | 84,003 |
| Retail and wholesale | 2,449 | 1,574 | - | 282 | 43 | 4,348 | 4,216 | 3,980 | 3,903 | 3,883 | 3,848 |
| Business and personal services | 3,293 | 1,265 | 61 | 341 | 452 | 5,412 | 5,540 | 5,473 | 5,065 | 5,281 | 4,449 |
| Manufacturing, capital goods | 1,001 | 1,051 | - | 103 | 47 | 2,202 | 2,176 | 2,052 | 2,062 | 2,112 | 2,373 |
| Manufacturing, consumer goods | 1,296 | 931 | - | 38 | 35 | 2,300 | 2,075 | 1,899 | 1,960 | 2,229 | 2,480 |
| Real estate and construction | 5,697 | 1,878 | - | 626 | 64 | 8,265 | 8,199 | 8,186 | 8,183 | 8,086 | 8,716 |
| Agriculture | 2,837 | 1,117 | - | 33 | 17 | 4,004 | 4,127 | 3,667 | 3,486 | 3,719 | 3,824 |
| Oil and gas | 2,483 | 4,545 | - | 430 | 344 | 7,802 | 7,921 | 7,802 | 8,128 | 8,456 | 8,532 |
| Mining | 255 | 1,112 | - | 285 | 59 | 1,711 | 1,521 | 1,742 | 1,795 | 1,837 | 3,177 |
| Forest products | 392 | 323 | 4 | 111 | 32 | 862 | 929 | 727 | 761 | 846 | 968 |
| Technology | 397 | 382 | - | 30 | 5 | 814 | 797 | 839 | 888 | 842 | 1,183 |
| Cable and telecommunications | 295 | 893 | - | 144 | 321 | 1,653 | 1,735 | 1,677 | 1,711 | 1,725 | 1,755 |
| Broadcasting, publishing and printing | 377 | 408 | - | 49 | 16 | 850 | 831 | 901 | 990 | 1,000 | 1,171 |
| Transportation | 1,125 | 784 | - | 426 | 33 | 2,368 | 2,236 | 2,303 | 2,390 | 2,469 | 2,476 |
| Utilities | 858 | 1,797 | - | 318 | 388 | 3,361 | 3,071 | 3,091 | 3,185 | 3,500 | 3,416 |
| Social/educational services | 1,162 | 932 | 19 | 69 | 67 | 2,249 | 2,244 | 2,086 | 2,135 | 2,188 | 2,133 |
| Governments | 44,442 | 3,023 | 51 | 52 | 1,464 | 49,032 | 40,925 | 48,045 | 57,245 | 58,455 | 61,157 |
|  | 102,302 | 25,088 | 5,731 | 48,867 | 13,969 | 195,957 | 180,653 | 180,125 | 181,429 | 182,654 | 201,984 |

[^21]| (\$ millions) | Risk-weight category |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0\% | 20\% | 50\% | 75\% | 100\% | 150\% | Total |
| Q3/10 |  |  |  |  |  |  |  |
| Corporate | - | 1 | 39 | - | 4,867 | - | 4,907 |
| Sovereign | 2,901 | 2 | 65 | - | 150 | - | 3,118 |
| Banks | - | 904 | 134 | - | 11 | - | 1,049 |
| Real estate secured personal lending | - | - | - | 2,211 | 1 | - | 2,212 |
| Other retail | - | - | - | 817 | 212 | - | 1,029 |
|  | 2,901 | 907 | 238 | 3,028 | 5,241 | - | 12,315 |
| Q2/10 | 2,792 | 1,039 | 259 | 2,998 | 5,309 | - | 12,397 |
|  |  |  |  |  |  |  |  |
| Q1/10 | 2,159 | 1,181 | 428 | 3,179 | 5,606 | 31 | 12,584 |
|  |  |  |  |  |  |  |  |
| Q4/09 | 1,847 | 1,477 | 361 | 3,210 | 5,986 | 35 | 12,916 |
|  |  |  |  |  |  |  |  |
| Q3/09 | 1,580 | 1,825 | 340 | 2,300 | 6,692 | 33 | 12,770 |
|  |  |  |  |  |  |  |  |
| Q2/09 | 1,523 | 2,581 | 398 | 2,500 | 7,581 | - | 14,583 |

EXPOSURE COVERED BY GUARANTEES AND CREDIT DERIVATIVES ${ }^{1}$

| (\$ millions) | Q3/10 |  |  | Q2/10 |  |  | Q1/10 |  |  | Q4/09 |  |  | Q3/09 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Provider of guarantees/ credit derivatives |  |  | Provider of guarantees/ credit derivatives |  |  | Provider of guarantees/ credit derivatives |  |  | Provider of guarantees/ credit derivatives |  |  | Provider of guarantees/ credit derivatives |  |  |
|  | Corporate | Sovereign | Bank | Corporate | Sovereign | Bank | Corporate | Sovereign | Bank | Corporate | Sovereign | Bank | Corporate | Sovereign | Bank |
| Corporate | 1,102 | 733 | 1,151 | 1,423 | 263 | 1,137 | 1,277 | 217 | 1,356 | 1,329 | 298 | 1,508 | 1,475 | 322 | 1,679 |
| Sovereign | - | 1,837 | - | - | 1,516 | - | - | 1,481 | - | - | 1,460 | - | - | 1,460 | 4 |
| Banks | - | 1,964 | 912 | - | - | 1,208 | - | - | 1,029 | - | - | 980 | - | - | 653 |
| Real estate secured personal lending | 475 | 62,178 | - | 577 | 63,982 | - | 571 | 61,051 | - | 565 | 58,356 | - | 563 | 53,285 | - |
| Other retail | - | 385 | - | - | 134 | - | - | 145 | - | - | 156 | - | - | 167 | - |
|  | 1,577 | 67,097 | 2,063 | 2,000 | 65,895 | 2,345 | 1,848 | 62,894 | 2,385 | 1,894 | 60,270 | 2,488 | 2,038 | 55,234 | 2,336 |

${ }^{1}$ This table provides information on credit mitigants against exposures under the AIRB approach.

## EXPOSURES SECURITIZED AS ORIGINATOR ${ }^{1}$

(\$ millions)

Securitized and sold assets
Securitized and retained as MBS inventory Impaired and other past due loans ${ }^{4}$
Net write-offs for the period

| Q3/10 |  |  |  |  | Q2/10 | Q1/10 | Q4/09 | Q3/09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgages | Commercial mortgages |  | Credit cards ${ }^{3}$ | Total | Total | Total | Total | Total |
| 29,266 | 457 |  | N/A | 29,723 | 29,121 | 29,500 | 29,504 | 32,471 |
| 16,581 |  | - | N/A | 16,581 | 15,657 | 17,802 | 20,083 | 21,027 |
| 264 |  | - | N/A | 264 | 298 | 302 | 275 | 294 |
| - |  | - | N/A | - | 1 | 1 | 1 | 58 |

BANK SPONSORED MULTI-SELLER CONDUITS EXPOSURE

| (\$ millions) | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Asset amount |  |  |  |  |  |
| Canadian residential mortgages | 586 | 764 | 891 | 1,098 | 1,454 | 2,164 |
| Auto leases | 189 | 299 | 569 | 737 | 907 | 1,129 |
| Franchise loans | 495 | 458 | 452 | 529 | 719 | 722 |
| Auto loans | - | 9 | 90 | 138 | 189 | 285 |
| Credit cards | 975 | 975 | 975 | 975 | 975 | 975 |
| Equipment leases/loans | 54 | 71 | 101 | 130 | 163 | 203 |
| Commercial mortgages | 3 | 4 | 5 | 5 | 6 | 9 |
| Trade receivables | 64 | - | - | - | - | - |
|  | 2,366 | 2,580 | 3,083 | 3,612 | 4,413 | 5,487 |

SECURITIZATION EXPOSURES (IRB APPROACH)
(\$ millions)

EAD

| Q3/10 |  |  |  | Q2/10 | Q1/10 | Q4/09 | Q3/09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Own securitized assets |  | Third party assets | Total | Total | Total | Total | Total |
| Residential mortgages | Credit cards |  |  |  |  |  |  |
| 1,059 |  | 16,468 | 17,534 | 17,748 | 18,813 | 17,446 | 17,602 |

[^22]SECURITIZATION EXPOSURES - RISK WEIGHTED ASSETS AND CAPITAL CHARGES


| (\$ millions) | Q1/10 |  |  |  |  |  | Q4/09 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | EAD |  | RWA |  | Capital charge |  | EAD |  | RWA |  | Capital charge |  |
| Risk ratings ${ }^{1}$ | IRB | Standardized | IRB | Standardized | IRB | Standardized | IRB | Standardized | IRB | Standardized | IRB | Standardized |
| AAA to BBB- | 17,739 | 2,184 |  |  | 175 |  | 16,367 |  | 2,015 |  | 161 |  |
| $B B+$ to $B B-$ | 124 | 400 |  |  | 32 |  | 116 |  | 365 |  | 29 |  |
| Unrated |  |  | 128 |  | 10 |  | 483 |  | 142 |  | 11 |  |
|  |  |  | 2,712 |  | 217 |  | 16,966 |  | 2,522 |  | 201 |  |
| Deduction from capital Tier 1 <br> Accumulated gain on sale ${ }^{3}$ | 60 |  | - |  | 60 |  | 59 |  | - - |  | 59 |  |
| Tier 1 and 2 Rated below BB- | 117 |  | - |  | 117 |  | 120 |  | . |  | 120 |  |
| Other unrated exposure ${ }^{4}$ | 85 | - |  |  | 85 |  | $82$ | - | - |  | 82 |  |
|  | 262 | - |  | - | 262 |  | 261 |  | - |  | 261 |  |

## SECURITIZATION SUBJECT TO EARLY AMORTIZATION

| (\$ millions) | Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Retail |  |  |  |  |
| Originator/ Seller's interest Drawn-EAD ${ }^{5}$ | N/A | N/A | N/A | N/A | 2,812 |
| RWA (for drawn and undrawn) | N/A | N/A | N/A | N/A | 28 |

${ }^{1}$ Includes originator and investor interests.
Net of financial collateral $\$ 392$ million (Q2/10: $\$ 333$ million).
Underlying assets include residential mortgages of $\$ 956$ million ( $\mathrm{Q} 2 / 10$ : $\$ 932$ million) and credit card loans $\$ 3.03$ billion ( $\mathrm{Q} 2 / 10$ : $\$ 1.9$ billion).
Pertains to cash account that is a first loss protection for residential mortgage securitized, unrated credit exposures, and securities.
${ }^{5}$ Underlying asset comprises credit card loans.
N/A - As stated in Footnote 1 on page 33, commencing Q4/09, we are required to hold regulatory capital for the underlying securitized credit card receivables as if they had remained on our consolidated balance sheet.

## REGULATORY CAPITAL (BASEL I BASIS) ${ }^{1}$

(\$ millions)

| Tier 1 capital |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common shares ${ }^{2}$ | 6,659 | 6,509 | 6,372 | 6,241 | 6,162 | 6,091 |
| Contributed surplus | 96 | 94 | 94 | 92 | 101 | 104 |
| Retained earnings | 5,972 | 5,713 | 5,432 | 5,156 | 4,886 | 4,826 |
| Net after tax fair value losses arising from changes in institution's own credit risk | 1 | 3 | 3 | 4 | 6 | 10 |
| Foreign currency translation adjustments (component of AOCI ) | (667) | (715) | (535) | (495) | (477) | (347) |
| Net after tax unrealized holding losses on AFS equity securities in OCI | - | - | - | (14) | (16) | (26) |
| Non-cumulative preferred shares ${ }^{3}$ | 3,756 | 3,756 | 3,756 | 3,756 | 3,756 | 3,756 |
| Innovative instruments ${ }^{4}$ | 1,597 | 1,586 | 1,599 | 1,599 | 1,598 | 1,589 |
| Certain non-controlling interests in subsidiaries | 165 | 168 | 171 | 174 | 170 | 175 |
| Goodwill | $(1,917)$ | $(1,904)$ | $(1,954)$ | $(1,997)$ | $(1,992)$ | $(2,099)$ |
|  | 15,662 | 15,210 | 14,938 | 14,516 | 14,194 | 14,079 |
| Tier 2 capital |  |  |  |  |  |  |
| Perpetual subordinated indebtedness | 272 | 269 | 283 | 286 | 285 | 360 |
| Other subordinated indebtedness (net of amortization) | 4,397 | 5,698 | 4,642 | 4,736 | 5,246 | 5,302 |
| General allowance for credit losses ${ }^{5,6}$ | 1,154 | 1,131 | 1,123 | 1,131 | 1,030 | 988 |
| Net after tax unrealized holding gains on AFS equity securities in OCl | 5 | 3 | - | - | - | - |
|  | 5,828 | 7,101 | 6,048 | 6,153 | 6,561 | 6,650 |
| Total Tier 1 and Tier 2 capital | 21,490 | 22,311 | 20,986 | 20,669 | 20,755 | 20,729 |
| Equity-accounted investments and other | $(1,165)$ | $(1,079)$ | (944) | (929) | (945) | (812) |
| Total capital | 20,325 | 21,232 | 20,042 | 19,740 | 19,810 | 19,917 |
| Total risk-weighted assets | 131,886 | 129,222 | 128,333 | 129,231 | 130,837 | 135,571 |
| Tier 1 capital ratio | 11.9\% | 11.8\% | 11.6\% | 11.2\% | 10.8\% | 10.4\% |
| Total capital ratio | 15.4\% | 16.4\% | 15.6\% | 15.3\% | 15.1\% | 14.7\% |

${ }^{1}$ Regulatory capital and ratios based upon Basel I methodology provided for comparison purposes only.
${ }^{2}$ Does not include short trading positions in CIBC common shares.
${ }^{3}$ Includes non-cumulative preferred shares totaling $\$ 600$ million ( $\mathrm{Q} 2 / 10$ : $\$ 600$ million) that are redeemable by the holders and as such, are shown as preferred share liabilities on the consolidated balance sheet.
${ }^{4}$ On March 13, 2009 CIBC Capital Trust, wholly owned by CIBC, issued $\$ 1.3$ billion of $9.976 \%$ CIBC Tier 1 Notes - Series A due June 30, 2108 and $\$ 300$ million of $10.25 \%$ CIBC Tier
1 Notes - Series B due June 30, 2108 (together, the Tier 1 Notes). The Tier 1 Notes qualify as our Tier 1 regulatory capital.
${ }^{5}$ The amount of general allowance for credit losses eligible for inclusion in Tier 2 capital is the lesser of the total general allowance or $0.875 \%$ of risk-weighted assets.
${ }^{6}$ Amounts for the periods prior to Q4/09 have not been adjusted for the movement of specific allowance related to credit cards to general allowance.

## RISK-WEIGHTED ASSETS (BASEL I BASIS) ${ }^{1}$

(\$ billions)

|  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Q3/10 | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 |

## On-balance sheet assets:

Cash and deposits with banks
Securities
Securities borrowed or purchased under
resale agreements

|  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 . 5}$ | 1.3 | 1.3 | 1.1 | 1.0 | 1.3 |
| $\mathbf{3 . 2}$ | 3.1 | 3.2 | 3.0 | 3.1 | 3.8 |
| $\mathbf{0 . 6}$ | 0.6 | 0.6 | 0.8 | 0.7 | 0.7 |
| $\mathbf{6 8 . 7}$ | 69.9 | 69.7 | 69.0 | 67.9 | 69.6 |
| $\mathbf{2 3 . 6}$ | 21.6 | 20.7 | 20.4 | 21.6 | 20.1 |
| $\mathbf{1 4 . 2}$ | 13.6 | 14.0 | 16.3 | 17.4 | 18.5 |
| $\mathbf{1 1 1 . 8}$ | 110.1 | 109.5 | 110.6 | 111.7 | 114.0 |

Off-balance sheet instruments:
$\left.\begin{array}{l|rrrrrr}\hline \begin{array}{l}\text { Credit-related arrangements: } \\ \text { Lines of credit }\end{array} & & & & \\ \hline \text { Guarantees, letters of credit and securities lending } 2,3\end{array}\right)$
${ }^{1}$ Risk-weighted assets based upon Basel I methodology provided for comparison purposes only.
${ }^{2}$ Includes the full contract amount of custodial client securities with indemnification lent by CIBC Mellon Global Securities Services Company.
${ }^{3}$ Securities lending of $\$ 7.4$ billion (Q2/10: $\$ 6.5$ billion ) for cash is excluded from the table above because it is reported on the consolidated balance sheet as obligations related to securities lent or sold under repurchase agreements.
${ }^{4}$ Amounts for the periods prior to Q4/09 have not been adjusted for the movement of specific allowance related to credit cards to general allowance.

## Advanced Internal Rating Based (AI RB) approach for credit risk

Internal models based on historical experience of key risk assumptions are used to compute the capital requirements.

## Advanced Measurement Approach (AMA) for operational risk

The capital charge for operational risk is calculated based on internal risk measurement models using a combination of quantitative and qualitative risk measurement techniques.

## Business and government portfolios

A category of exposures that includes lending to businesses and governments, where the primary basis of adjudication relies on the determination and assignment of an appropriate risk rating, that reflects the credit risk of the exposure.

## Corporate exposures

Direct credit risk exposures to corporations, partnerships and proprietorships, and exposures guaranteed by those entities.

## Credit risk

Risk of financial loss due to a borrower or counterparty failing to meet its obligations in accordance with agreed terms.

## Drawn exposure

The amount of credit risk exposure resulting from loans already advanced to the customer.

## Exposure at default (EAD)

An estimate of the amount of exposure to a customer at the event of, and at the time of, default.

## Internal Models Approach (I MA) for market risk

Internal models are used to calculate the regulatory capital requirement CIBC must meet for specific risks and general market risks.

## Internal Ratings Based approach for securitization exposures

The computation of capital charge is based on risk-weights that are mapped from internal ratings.

## Loss given default (LGD)

An estimate of the amount of exposure to a customer that will not be recovered following a default by that customer, expressed as a percentage of the exposure at default.

## Operational risk

The risk of loss resulting from inadequate or failed internal processes, systems, or from human error or external events.

## Probability of default (PD)

An estimate of the likelihood of default for any particular customer, which occurs, when that customer is not able to repay its obligations as they become contractually due.

## Qualifying revolving retail

This exposure class includes credit cards, unsecured lines of credit and overdraft protection products extended to individuals (except in case of Standardized approach) under the Basel II framework.

## Real estate secured and personal lending

This exposure class includes residential mortgages and home equity lines of credit extended to individuals under the Basel II framework.

## Regulatory capital

Regulatory capital comprises Tier 1 and Tier 2 capital as defined by OSFI's Capital Adequacy Regulations. Tier 1 capital comprises common shares excluding short trading positions in our own shares, retained earnings, preferred shares, innovative capital instruments noncontrolling interests, contributed surplus, and foreign currency translation adjustments. Goodwill and gain on sale of applicable securitized assets is deducted from Tier 1 capital. Tier 2 capital comprises subordinated debt and eligible general allowance. Items which are deducted $50 \%$ from each of Tier 1 capital and Tier 2 capital include allowance shortfal calculated under Advanced Internal Ratings Based (AIRB) approach, securitization exposures (other than gain on sale) and substantial investments in unconsolidated entities. The substantial investment amounts which qualified for OSFI's transition rules were deducted $100 \%$ from Tier 2 capital during 2008. In addition, investment in insurance activities continue to be deducted 100\% from Tier 2 capital in accordance with OSFI 's transition rules.

## Retail portfolios

A category of exposures that includes primarily personal but also small business lending, where the primary basis of adjudication relies on credit scoring models.

## Risk-weighted assets

Under Basel I, RWAs are calculated by applying risk-weighting factors specified by OSFI to all on-balance sheet assets and off-balance sheet exposures for non trading books plus statistically estimated risk exposures in trading books. Under Basel II AIRB approach, RWAs are calculated according to the mathematical formulae utilizing PDs, LGDs, and EADs and in some cases, maturity adjustments. Under the standardized approach, RWAs are calculated by applying the weighting factors specified in the OSFI guidelines to on-and off-balance sheet exposures. Risk-weighted assets for market risk in the trading portfolio are statistically estimated based on models approved by OSFI.

## Securitization

The process of selling assets (normally financial assets such as loans, leases, trade receivables, credit card receivables or mortgages) to trusts or other special purpose entities (SPEs). An SPE normally issues securities or other form of interests to investors and/or the asset transferor, and the SPE uses the proceeds of the issue of securities to purchase the transferred assets. The SPE will generally use the cash flows generated by the assets to meet the obligations under the securities or other interests issued by the SPE, which may carry a number of different risk profiles.

## Sovereign exposures

Direct credit risk exposures to governments, central banks and certain public sector entities, and exposures guaranteed by those entities.

## Standardized approach for credit risk

Credit risk capital requirements are calculated based on a standardized set of risk-weights as prescribed by the regulator. The standardized risk-weights are based on external credit assessment, where available, and other risk-related factors, including exposure asset class, collateral, etc.

## Tier 1 and total capital ratios

Tier 1 and total regulatory capital, divided by risk-weighted assets, based on guidelines set by OSFI, based on Bank for International Settlements standards.


[^0]:    ${ }^{1}$ In case of a loss, the effect of stock options potentially exercisable on diluted earnings (loss) per share will be anti-dilutive; therefore, basic and diluted earnings (loss) per share will be the same.

[^1]:    ${ }^{1}$ See Notes to users: Non-GAAP measures.
    2 In case of a loss, the effect of stock options potentially exercisable on diluted earnings (loss) per share will be anti-dilutive; therefore, basic and diluted earnings (loss) per share will be the same.

[^2]:    ${ }^{1}$ Includes amortization of software costs (Q3/10: $\$ 31$ million; Q2/10: $\$ 33$ million).

[^3]:     and distribution service fees are made among the business lines. As well, revenue, expenses and balance sheet resources relating to certain activities are fully allocated to the strategic business lines.

[^4]:    ${ }^{1}$ Represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model.
    ${ }^{2}$ Includes assets securitized
    ${ }^{3}$ See Notes to users: Non-GAAP measures.
    ${ }^{4}$ Assets under management are included in assets under administration.

[^5]:    ${ }^{1}$ Represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model

[^6]:    
     realized and unrealized gains and losses on trading derivatives. Trading income excludes underwriting fees and commissions on securities transactions, which are shown separately in the consolidated statement of operations.
    
    ${ }^{3}$ See Notes to users: Non-GAAP measures.
    ${ }^{4}$ See footnote 2 on page 3 of non-interest income.

[^7]:    Assets and liabilities in the form of CIBC common shares, held whin certain compensation trusts, have been offset (July 31, 2010: $\$ 154$ million; April 30,2010 : $\$ 166$ million) within treasury shares.
    ${ }^{2}$ Represents the impact of changing the measurement date for employee future benefits.
    Represents the impact of adopting the amended Canadian Institute of Chartered Accountants (CICA) Emerging Issues Committee Abstract 46," Leveraged Leases *.

[^8]:    ${ }^{\text {I }}$ Includes amortization of buildings, furniture, equipment, leasehold improvements, software and other intangible assets
    ${ }^{2}$ Includes securities initially bought as trading securities and subsequently reclassified to loans and AFS securities.

[^9]:    ${ }^{1}$ Average interest-earning assets include interest-bearing deposits with banks, securities, securities borrowed or purchased under resale agreements, and loans.

[^10]:    ${ }^{1}$ As at July 31, 2010, business services includes $\$ 414$ million related to all FirstCaribbean International Bank (FirstCaribbean) business and government categories, other than non-residential mortgages, as FirstCaribbean does not categorize these amounts by industry group in the same way CIBC does. This categorization will be updated in Q4/2010.

[^11]:    ${ }^{1}$ As at July 31, 2010, business services includes $\$ 110$ million related to all FirstCaribbean business and government categories, other than non-residential mortgages, as FirstCaribbean does not categorize these amounts by industry group in the same way CIBC does. This categorization will be updated in Q4/2010.

[^12]:    ${ }^{1}$ As at July 31, 2010, business services includes $\$ 304$ million related to all FirstCaribbean business and government categories, other than non-residential mortgages, as FirstCaribbean does not categorize these amounts by industry group in the same way CIBC does. This categorization will be updated in Q4/2010.

[^13]:    ${ }^{1}$ Includes $\$ 64$ million (Q2/10: $\$ 68$ million) of allowance on undrawn credit facilities included in other liabilities.

[^14]:    ${ }^{1}$ For the quarter ended July 31, 2010, business services includes $\$ 8$ million related to all FirstCaribbean business and government categories, other than non-residential mortgages, as FirstCaribbean does not categorize these amounts by industry group in the same way CIBC does. This categorization will be updated in Q4/2010.

[^15]:    ALM: Asset/liability management
    ${ }^{2}$ Comprises forwards, futures, swaps and options

[^16]:     Canada (OSFI).
    ${ }^{2}$ Sum of current replacement cost and potential credit exposure, adjusted for the impact of collateral amounting to $\$ 2,128$ million (Q2/10: $\$ 1,988$ million). The collateral comprises cash \$2,079 million (Q2/10: \$1,945 million) and government securities $\$ 49$ million (Q2/10: $\$ 43$ million).
    ${ }^{3}$ Written ALM credit derivatives are treated as guarantee commitment; bought ALM credit derivatives meeting hedge effectiveness criteria under Basel II are treated as credit risk mitigation with no counterparty credit risk charge; and bought ALM credit derivatives not meeting the hedge effectiveness criteria under Basel II receive a counterparty credit risk charge.
    ${ }^{4}$ Comprises credit protection sold. Represents the fair value of contracts for which fees are received over the life of the contracts.
    ${ }^{5}$ Comprises forwards, swaps and options.

[^17]:    ${ }^{1}$ As a result of our holdings of subordinated enhancement notes issued by our Cards II Trust, commencing Q4/09, we are required to hold regulatory capital for the underlying securitized credit card receivables as if they had remained on our balance sheet. The securitized exposures are reported as part of the qualifying revolving retail exposures in the Basel II disclosures included in the SFI.
    ${ }^{2} 100 \%$ risk-weighted.

[^18]:    Amounts are before allowance for credit losses and after credit risk mitigation
    EAD of qualifying revolving credit increased significantly in Q4/09 primarily driven by a revised EAD estimation methodology. In addition, Q4/09 includes securitized credit cards; see footnote 1 on page 33 for additional details

[^19]:    ${ }^{1}$ Amounts are before allowance for credit losses and after credit risk mitigation.
    ${ }^{2}$ EAD of qualifying revolving credit increased significantly in Q4/09 primarily driven by a revised EAD estimation methodology. In addition, Q4/09 includes securitized credit cards; see footnote 1 on page 33 for additional details.

[^20]:    This table provides residual contractual maturity of our gross exposure at default for our business and government and retail exposures under the AIRB approach. Amounts are after valuation adjustments related to financial guarantors and before allowance for credit losses
    ${ }^{2}$ Demand loans are included in the "Less than 1 year" category.

[^21]:    ${ }^{1}$ Amounts are before allowance for credit losses and after valuation adjustments related to financial guarantors.

[^22]:    ${ }^{1}$ This table provides the amount of assets securitized by CIBC as originator. Related impaired and other past due loans and the net write-offs on the securitized assets (which are not recognized on CIBC consolidated balance sheet) are also included in the table.
    ${ }^{2}$ Includes insured and uninsured residential mortgages
    ${ }^{3}$ N/A - As stated in Footnote 1 on Page 33, commencing Q4/09, we are required to hold regulatory capital for the underlying securitized credit card receivables as if they had remained on our consolidated balance sheet.
    ${ }^{4}$ Other past due loans are loans with repayment of principal and payment of interest overdue for over 90 days.
    ${ }^{5}$ Includes insured amount of $\$ 247$ million.

