

## Investor Fact Sheet 2<sup>nd</sup> Quarter 2009

881,537

### **Corporate Profile**

CIBC (CM: TSX, NYSE) is a leading North American financial institution serving clients in Canada and around the world. Through our distinct business lines, CIBC Retail Markets and CIBC World Markets, CIBC provides a full range of products and services to almost 11 million individual, small business and commercial banking clients and meets the financial needs of corporate and institutional clients.

Who we are: CIBC is focused on helping clients meet their financial needs and achieve what matters to them. Our ability to develop deep and long-lasting relationships with clients and to generate long-term growth for shareholders is driven by a business culture based on common values: Trust, Teamwork and Accountability.

Where we're going: Our vision is to be the leader in client relationships. Our mission is to fulfill the commitments we have made to each of our stakeholders: clients, employees, communities and shareholders.

Strategic imperative: CIBC's objective is consistent and sustainable performance over the long term.

Strategic priorities: Business strength, Productivity, and Balance sheet strength and capital usage.

Performance measurement: Disciplined measurement of our performance is critical to our long-term success. We have detailed measures to track our progress over the medium and longer term. Our balanced scorecard objectives are detailed on the following page.

### Shareholder Information

▶ Share Price:

▶ Credit Ratings:

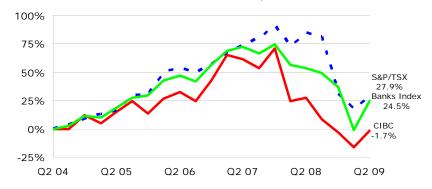
High	\$54.90
▶ Low	\$37.10
Closing Price (4/30/09)	\$53.57
Market Capitalization:	\$20.4B
Average volume of shares traded (TSX):	2,093,479

Average volume of shares traded (NYSE):

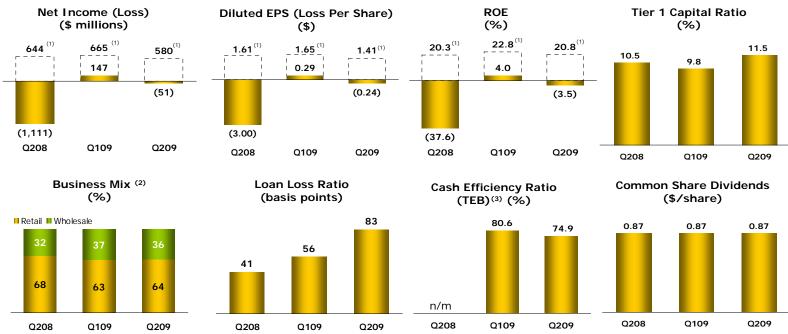
▶ Moody's: Aa2 DBRS: AA Fitch: AA-▶ S&P: A+

**Total Shareholder Return** 

For Five Years Ended April 30, 2009



## Financial Highlights



(1) Results excluding items of note. See slides 40-42 of the Q2 2009 CIBC Investor Presentation dated May 28, 2009. (2) The ratio represents the amount of capital attributed to the business lines as at the end of the period. (3) Non-GAAP measure. See Non-GAAP measures within the Notes to users section on page i of the Q2/09 Supplementary Financial Information available on www.cibc.com.

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A Note About Forward-Looking Statements

From line to time, we make written or oral forward-looking statements within the meaning of certain securities laws, including in this presentation, in other fillings with Canadian securities regulators or the U.S. Securities and Exchange Commission and in other communications. These statements include, but are not limited to, statements about our operations, business lines, financial condition, risk management, priorities, targets, ongoing objectives, strategies and outlook for 2009 and subsequent periods. Forward-looking statements are typically identified by the words "believe", "expect", "anticipate", "intend", "estimate" and other similar expressions or future or conditional verbs such as "will", "should", "would" and "could", By their nature, these statements require us to make assumptions and are subject to inherent risks and uncertainties that may be general or specific. A variety of factors, many of which are beyond our control, affect our operations, performance and results; and could cause actual results to differ materially from the expectations expressed in any of inherent risks and uncertainties that may be general or specific. A variety of factors, many of which are beyond our control, affect our operations, performance and results to differ materially from the expectations expressed in any of results of the resolution of legal proceedings and related matters: the effect of changes to accounting standards, ruptions; changes to not uredit ratings: that our estimates of reserves and allowances; changes in tax laws; changes to our credit ratings: that our estimates of reserves and allowances; changes in tax laws; changes to our credit ratings: that our estimates of reserves and inhowances; changes in tax laws; changes to our credit ratings: that our estimates of the provide components of our business infrastructure; and other catastrophic events: reliance on third parties to provide components of our business infrastru



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### **CIBC Retail Markets**

Objective \_\_\_\_

To be the primary financial institution for our clients

- Provide strong advisory solutions
- Deliver consistent client service experience
- Offer client-focused financial products and solutions

### **Business Highlights and Performance: Q2 2009**

- ▶ Opened and expanded 14 branches in high growth potential markets
- ▶ Led the 2009 Lipper Awards by winning four mutual fund Lipper Awards and seven Lipper Certificates
- ▶ Industry-leading 23 4-star or 5-star funds, as rated by Morningstar
- Results in the second quarter reflect our continued focus on balancing growth with expense and risk discipline in the current environment

### Wholesale Banking



**Priorities** 

To be the premier client-focused investment bank based in Canada



- Focus on key clients and businesses
- Emphasize our Canadian capabilities
- Leverage our knowledge to provide other profitable, risk-controlled activities

### **Business Highlights and Performance: Q2 2009**

- ▶ Acted as lead agent and joint book-runner in a \$0.9 billion private placement, as well as lead manager and joint book-runner in a \$1.3 billion public offering of ING Groep's sale of its stake in ING Canada
- Acting as a financial advisor to Suncor Energy Inc. on its proposed \$59 billion merger with Petro Canada
- CIBC's covered bond program was awarded "Securitization Deal of the Year" by leading finance law magazine International Finance Law Review
- ▶ Our focus on our core businesses has delivered solid, high quality results for Wholesale Banking

### **Our Balanced Scorecard**

Financial Measures		
EPS Growth	Diluted EPS growth of 5%-10% per annum, on average, over the next 3-5 years	
ROE	At least 20% return on average common equity through the cycle	
Capital Strength	Tier 1 capital ratio target of 8.5% Total capital ratio target of 11.5%	
Business Mix	At least 75% retail. Achieve annual net income in Wholesale Banking between \$300 and \$500 million over the medium-term from continuing businesses.	
Risk	Loan loss ratio between 50 and 65 basis points	
Productivity and Efficiency	Hold expenses flat to annualized Q4/06, excluding FirstCaribbean and Exited/Sold Businesses (annualized Q4/06 expenses of \$7,568 million includes annualized Q4/06 expenses related to exited/sold businesses of \$464 million, and no expenses related to FirstCarribean)	
	Achieve a median ranking within our industry group, in terms of our non-interest expenses to total revenue (efficiency ratio (TEB) <sup>(1)</sup> )	
Dividend Payout Ratio	40-50%	
Total Shareholder Return	Outperform the S&P/TSX Composite Banks Index (dividends reinvested) on a rolling five-year basis	
Non-Financial Measures		
Clients	To be the leader in client relationships	
Employees	Create a positive employee experience in an environment where employees can excel	
Community	Make a difference in our communities	
Environment	Demonstrate environmental responsibility in all activities	
Governance	To be a leader in governance practices	

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