

## Supplementary Financial Information



For the period ended October 31, 2008

## TABLE OF CONTENTS

## NOTES TO USERS

External reporting changes
Non-GAAP measures
Ren-GAAP measures

## CONSOLIDATED FINANCIAL OVERVIEW

Financial Highlights

## QUARTERLY TRENDS

Condensed Consolidated Statement of Operations
Cash Measures
Net Interest Income
Non-Interest Expenses
Segmented Information
Segmented Information - CIBC Retail Markets
Segmented Information - CIBC Wetail Markets
Segmented Information - Corporate and Other
Trading Activities
Consolidated Balance Sheet

## CREDIT INFORMATION

Loans and Acceptances, Net of Allowances for Credit Losses
Gross Impaired Loans
Allowance for Credit Losses 22
Changes in Gross Impaired Loans 23

## ADDITIONAL QUARTERLY SCHEDULES

Outstanding Derivative Contracts - Notional Amount

Fair Valsk Associated with Derivatives

## BASEL RELATED SCHEDULES

Regulatory Capital (Basel I basis) ..... 31
Regulatory Capital (Basel II basis)
Risk-Weighted Assets (Basel I basis)
Risk-Weighted Assets (Basell II basis)
Gross Credit Exposure (Exposure at default)
Credit Quality of AIRB Exposure Busiales and
Government Portfolios
Retail Portfolios
Credit Exposure Maturity Profile36

| 38 |
| ---: |
| $\quad 39$ |

Balance Sheet Measures
Goodwill and Other Intangible Assets
Consolidated Ster Intangible Assets in Shareholders' Equity
Consolidated Statement of Changes in Shareholders' Equity
Income Tax (Expense) Benefit Allocated to Each Component of OCI
Consolidated Statement of Cash Flows
Condensed Average Balance Sheet
Profitability Measures
Assets under Administratio
Assets under Management
Asset Securitizations路
Changes in Allowance for Credit Losses23
Provision for Credit Losses ..... 24
Credit Risk Financial Measures ..... 26
Fair Value of AFS / HTM / Investment Securities ..... 29
Interest Rate Sensitivity ..... 29
30 ..... 40
Business and Government Exposures by Industry Groups
Business and Government Exposures by Industry Groups Risk-Weight of Exposures under the Standardized Approach42
Exposures Securitized as Originator

Bank Sponsored Multiseller Conduits Exposure
Securitization Exposures (AIRB Approach)
Securitization Exposures - Risk Weighted Assets and Capital Charges
Securitization Subject to Early Amortization Assets and Capital Charges 44
Securitization Subject to Early Amortization

This document is not audited and should be read in conj unction with our quarterly news release for Q4/08 and the audited annual consolidated financial statements and accompanying management's discussion \& analysis for the year ended October 31, 2008. Additional financial information is also available through our quarterly investor presentations as well as the quarterly conference call webcast.

## External reporting changes

## First quarter

1. We adopted the Internal Convergence of Capital Measurement and Capital Standards: a Revised Framework, commonly named as Basel II.
2. We moved our commercial banking line of business from CIBC World Markets to CIBC Retail Markets. Prior period information was restated.
3. We moved our securitization-related revenue from the lines of businesses (cards, mortgages and personal lending) to other within CIBC Retail Markets. Prior period information was restated.
4. We moved the investment consulting service revenue from retail brokerage to asset management, both within CIBC Retail Markets. Prior period information
5. We allocated the general allowance for credit losses between the strategic business lines (CIBC Retail Markets and CIBC World Markets). Prior to 2008, the general allowance (excluding FirstCaribbean International Bank) was included within Corporate and Other. Prior period information was not restated.
6. We redassified the allowance for credit losses related to the undrawn credit
facilities to other liabilities. Prior to 2008 , it was included in allowance for credit faciilties to other liabilities. Prior to 2008, it was
losses. Prior period information was not restated.

## Fourth quarter

1. We redassified certain security positions out of trading to held-to-maturity
(HTM) and availablefor-sale (AFS) categories. (HTM) and available-for-sale (AFS) categories.
2. We redassified certain securitization related exposures from trading book to banking book for capital purposes under Basel II

## Non-GAAP measures

We use a number of financial measures to assess the performance of our business lines. Some measures are calculated in accordance with GAAP while other measures do not have a standardized meaning under GAAP and accordingly, these measures, described below, may not be comparable to GAAP financial measures useful in analyzing financial performance.

This document references the following non-GAAP measures:
Net interest income, taxable equivalent basis (TEB)
We adjust net interest income to reflect tax-exempt income on an equivalent before-tax basis. The corresponding entry is made in the income tax expense. This measure enables comparability of net interest income arising from both taxable and tax-exempt sources. Net interest income (TEB) is used to calculate the efficiency ratio and trading revenue (TEB). We believ these measures permit uniform measurement, which may enable users of our financial information to make comparisons, more readily.

## Economic capital

Economic capital provides the financial framework to evaluate the returns of each business line, commensurate with the risk taken.

Economic capital is an estimate of the amount of equity capital required by the businesses to absorb losses consistent with our targeted risk rating ove a one year horizon. It includes credit, market, operational and strategic risk capital. The economic capital methodologies that we employ quantify the level of inherent risk within our products, clients, and business lines, a capital is held in Corporate and Other.

There is no comparable GAAP measure for economic capital
Economic profit
Net income, adjusted for a charge on capital, determines economic profit This measures the return generated by each business line in excess of our cost of capital, thus enabling users of our financial information to identify relative contributions to shareholder value.

Reconciliation of net income to economic profit is provided with segmented information on pages 6 to 7

## Segmented return on equity

We use return on equity (ROE) on a segmented basis as one of th measures for performance evaluation and resource allocation decisions.

While ROE for consolidated CIBC provides a measure of return on common equity, ROE on a segmented basis provides a similar metric related to the capital allocated to the segments. We use economic capital to calculate ROE measure.

EPS and efficiency ratio on cash basis
Cash basis measures are calculated by adjusting the amortization of other intangible assets to net income and non-interest expenses. Managemen believes these measures permit uniform measurement, which enables users of Our financial information to make comparisons more readily.

## Reconciliation of non-GAAP to GAAP measures

The table on the following page provides a reconciliation of non-GAAP to

## RECONCILIATION OF NON-GAAP TO GAAP MEASURES

|  | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | $\begin{gathered} \hline 2008 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ | $\begin{array}{r} 2007 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common share information <br> Per share (\$) |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic earnings (loss) | 1.07 | 0.11 | (3.00) | (4.39) | 2.55 | 2.33 | 2.29 | 2.13 | 2.34 | (5.89) | 9.30 | 7.50 |
| Add: effect of non-cash items | 0.02 | 0.02 | 0.02 | 0.03 | 0.02 | 0.03 | 0.03 | 0.01 | 0.02 | 0.09 | 0.08 | 0.06 |
| Cash basic earnings (loss) | 1.09 | 0.13 | (2.98) | (4.36) | 2.57 | 2.36 | 2.32 | 2.14 | 2.36 | (5.80) | 9.38 | 7.56 |
| Diluted earnings (loss) ${ }^{1}$ | 1.06 | 0.11 | (3.00) | (4.39) | 2.53 | 2.31 | 2.27 | 2.11 | 2.32 | (5.89) | 9.21 | 7.43 |
| Add: effect of non-cash items | 0.03 | 0.02 | 0.02 | 0.03 | 0.02 | 0.03 | 0.02 | 0.01 | 0.02 | 0.09 | 0.09 | 0.06 |
| Cash diluted earnings (loss) ${ }^{1}$ | 1.09 | 0.13 | (2.98) | (4.36) | 2.55 | 2.34 | 2.29 | 2.12 | 2.34 | (5.80) | 9.30 | 7.49 |
| Financial measures <br> Total revenue (\$ millions) | 2,204 | 1,905 | 126 | (521) | 2,946 | 2,979 | 3,050 | 3,091 | 2,890 | 3,714 | 12,066 | 11,351 |
| Add: adjustment for TEB | 23 | 44 | 60 | 61 | 116 | 65 | 54 | 62 | 77 | 188 | 297 | 224 |
| Revenue (TEB) | 2,227 | 1,949 | 186 | (460) | 3,062 | 3,044 | 3,104 | 3,153 | 2,967 | 3,902 | 12,363 | 11,575 |
| Non-interest expenses | 1,927 | 1,725 | 1,788 | 1,761 | 1,874 | 1,819 | 1,976 | 1,943 | 1,892 | 7,201 | 7,612 | 7,488 |
| Less: amortization of other intangible assets | 11 | 11 | 10 | 10 | 11 | 11 | 12 | 5 | 8 | 42 | 39 | 29 |
| Non-interest expenses - cash basis | 1,916 | 1,714 | 1,778 | 1,751 | 1,863 | 1,808 | 1,964 | 1,938 | 1,884 | 7,159 | 7,573 | 7,459 |
| Cash efficiency ratio (TEB) | 86.0\% | 88.0\% | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | 60.9\% | 59.4\% | 63.2\% | 61.5\% | 63.5\% | n/m | 61.3\% | 64.4\% |

 $\mathrm{n} / \mathrm{m}$ - not meaningful due to the net loss.


## CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS

| (\$ millions) | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | $\begin{gathered} 2008 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{array}{r} 2007 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} 2006 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | 1,377 | 1,327 | 1,349 | 1,154 | 1,240 | 1,180 | 1,079 | 1,059 | 1,130 | 5,207 | 4,558 | 4,435 |
| Non-interest income | 827 | 578 | $(1,223)$ | $(1,675)$ | 1,706 | 1,799 | 1,971 | 2,032 | 1,760 | $(1,493)$ | 7,508 | 6,916 |
| Total revenue | 2,204 | 1,905 | 126 | (521) | 2,946 | 2,979 | 3,050 | 3,091 | 2,890 | 3,714 | 12,066 | 11,351 |
| Provision for credit losses | 222 | 203 | 176 | 172 | 132 | 162 | 166 | 143 | 92 | 773 | 603 | 548 |
| Non-interest expenses | 1,927 | 1,725 | 1,788 | 1,761 | 1,874 | 1,819 | 1,976 | 1,943 | 1,892 | 7,201 | 7,612 | 7,488 |
| Income (loss) before income taxes and non-controlling interests | 55 | (23) | $(1,838)$ | $(2,454)$ | 940 | 998 | 908 | 1,005 | 906 | $(4,260)$ | 3,851 | 3,315 |
| Income tax (benefit) expense | (384) | (101) | (731) | $(1,002)$ | 45 | 157 | 91 | 231 | 87 | $(2,218)$ | 524 | 640 |
|  | 439 | 78 | $(1,107)$ | $(1,452)$ | 895 | 841 | 817 | 774 | 819 | $(2,042)$ | 3,327 | 2,675 |
| Non-controlling interests | 3 | 7 | 4 | 4 | 11 | 6 | 10 | 4 | - | 18 | 31 | 29 |
| Net income (loss) | 436 | 71 | $(1,111)$ | $(1,456)$ | 884 | 835 | 807 | 770 | 819 | $(2,060)$ | 3,296 | 2,646 |
| Dividends on preferred shares | 29 | 30 | 30 | 30 | 30 | 36 | 35 | 38 | 33 | 119 | 139 | 132 |
| Premium on redemption of preferred shares classified as equity | - | - | - | - | - | 16 | - | 16 | - | - | 32 | - |
| Net income (loss) applicable to common shares | 407 | 41 | $(1,141)$ | $(1,486)$ | 854 | 783 | 772 | 716 | 786 | $(2,179)$ | 3,125 | 2,514 |

CASH MEASURES ${ }^{1}$

| Cash net income (loss) (\$ millions) |
| :--- |
| Net income (loss) applicable to common shares |
| After-tax effect of amortization of other intangible assets |
| Average common shareholders' equity (\$ millions) |
| Average common shareholders' equity |
| Cash measures |
| Average number of common shares - basic (thousands) |
| Average number of common shares - diluted (thousands) |
| Cash basis earnings (loss) per share - basic |
| Cash basis earnings (loss) per share - diluted ${ }^{2}$ |

[^0]
## NET INTEREST INCOME

| (\$ millions) | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | $\begin{gathered} \hline 2008 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{array}{r} 2007 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans | 2,204 | 2,212 | 2,310 | 2,582 | 2,583 | 2,501 | 2,350 | 2,304 | 2,279 | 9,308 | 9,738 | 8,526 |
| Securities borrowed or purchased under resale agreements | 261 | 326 | 419 | 529 | 564 | 596 | 499 | 472 | 467 | 1,535 | 2,131 | 1,568 |
| Securities | 650 | 671 | 697 | 664 | 869 | 755 | 719 | 762 | 778 | 2,682 | 3,105 | 2,745 |
| Deposits with banks | 112 | 104 | 192 | 230 | 222 | 212 | 200 | 173 | 130 | 638 | 807 | 430 |
|  | 3,227 | 3,313 | 3,618 | 4,005 | 4,238 | 4,064 | 3,768 | 3,711 | 3,654 | 14,163 | 15,781 | 13,269 |
| Interest expense |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | 1,415 | 1,483 | 1,747 | 2,208 | 2,216 | 2,003 | 1,928 | 1,903 | 1,742 | 6,853 | 8,050 | 6,105 |
| Other liabilities | 356 | 430 | 452 | 563 | 697 | 798 | 678 | 665 | 696 | 1,801 | 2,838 | 2,398 |
| Subordinated indebtedness | 71 | 66 | 62 | 72 | 77 | 76 | 75 | 76 | 78 | 271 | 304 | 300 |
| Preferred share liabilities | 8 | 7 | 8 | 8 | 8 | 7 | 8 | 8 | 8 | 31 | 31 | 31 |
|  | 1,850 | 1,986 | 2,269 | 2,851 | 2,998 | 2,884 | 2,689 | 2,652 | 2,524 | 8,956 | 11,223 | 8,834 |
| Net interest income | 1,377 | 1,327 | 1,349 | 1,154 | 1,240 | 1,180 | 1,079 | 1,059 | 1,130 | 5,207 | 4,558 | 4,435 |

NON-INTEREST INCOME

| (\$ millions) | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | $\begin{gathered} \hline 2008 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ | $\begin{array}{r} 2007 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Underwriting and advisory fees | 79 | 68 | 88 | 176 | 190 | 192 | 178 | 185 | 165 | 411 | 745 | 619 |
| Deposit and payment fees | 193 | 197 | 191 | 195 | 200 | 205 | 193 | 193 | 195 | 776 | 791 | 778 |
| Credit fees | 63 | 58 | 56 | 60 | 59 | 77 | 82 | 69 | 107 | 237 | 287 | 334 |
| Card fees | 81 | 81 | 67 | 77 | 72 | 68 | 60 | 70 | 74 | 306 | 270 | 251 |
| Investment management and custodial fees | 129 | 129 | 131 | 136 | 139 | 136 | 130 | 130 | 127 | 525 | 535 | 479 |
| Mutual fund fees | 190 | 208 | 204 | 212 | 218 | 226 | 216 | 212 | 203 | 814 | 872 | 799 |
| Insurance fees, net of claims | 65 | 62 | 63 | 58 | 59 | 55 | 62 | 58 | 57 | 248 | 234 | 224 |
| Commissions on securities transactions | 128 | 134 | 133 | 170 | 196 | 224 | 226 | 229 | 206 | 565 | 875 | 869 |
| Trading revenue | (499) | (794) | $(2,401)$ | $(3,127)$ | (378) | 35 | 296 | 375 | 285 | $(6,821)$ | 328 | 1,129 |
| Available-for-sale / Investment securities (losses) gains, net | (71) | 68 | 12 | (49) | 133 | 137 | 119 | 132 | 27 | (40) | 521 | 71 |
| FVO revenue ${ }^{1}$ | (163) | (39) | (18) | (29) | 9 | 45 | 59 | 43 | - | (249) | 156 | - |
| Income from securitized assets | 134 | 161 | 146 | 144 | 103 | 121 | 136 | 129 | 126 | 585 | 489 | 484 |
| Foreign exchange other than trading ${ }^{2}$ | 214 | 88 | 3 | 132 | 100 | 105 | 101 | 84 | 62 | 437 | 390 | 300 |
| Other | 284 | 157 | 102 | 170 | 606 | 173 | 113 | 123 | 126 | 713 | 1,015 | 579 |
| Total non-interest income | 827 | 578 | $(1,223)$ | $(1,675)$ | 1,706 | 1,799 | 1,971 | 2,032 | 1,760 | $(1,493)$ | 7,508 | 6,916 |

NON-INTEREST EXPENSES

| (\$ millions) | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | $\begin{gathered} 2008 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{array}{r} 2007 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{gathered} 2006 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Employee compensation and benefits |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries | 694 | 583 | 570 | 588 | 589 | 564 | 550 | 555 | 517 | 2,435 | 2,258 | 2,076 |
| Incentive bonuses | 107 | 87 | 83 | 137 | 148 | 216 | 267 | 295 | 237 | 414 | 926 | 971 |
| Commissions | 118 | 139 | 136 | 135 | 144 | 156 | 151 | 162 | 156 | 528 | 613 | 609 |
| Benefits | 129 | 133 | 144 | 134 | 125 | 164 | 158 | 148 | 154 | 540 | 595 | 632 |
|  | 1,048 | 942 | 933 | 994 | 1,006 | 1,100 | 1,126 | 1,160 | 1,064 | 3,917 | 4,392 | 4,288 |
| Occupancy costs |  |  |  |  |  |  |  |  |  |  |  |  |
| Rent and maintenance | 153 | 126 | 120 | 122 | 127 | 128 | 126 | 127 | 115 | 521 | 508 | 473 |
| Depreciation | 22 | 22 | 22 | 23 | 21 | 24 | 26 | 23 | 21 | 89 | 94 | 89 |
|  | 175 | 148 | 142 | 145 | 148 | 152 | 152 | 150 | 136 | 610 | 602 | 562 |
| Computer and office equipment |  |  |  |  |  |  |  |  |  |  |  |  |
| Rent and maintenance | 270 | 242 | 236 | 233 | 254 | 251 | 246 | 233 | 256 | 981 | 984 | 994 |
| Depreciation | 28 | 28 | 29 | 29 | 29 | 28 | 33 | 30 | 30 | 114 | 120 | 117 |
|  | 298 | 270 | 265 | 262 | 283 | 279 | 279 | 263 | 286 | 1,095 | 1,104 | 1,111 |
| Communications |  |  |  |  |  |  |  |  |  |  |  |  |
| Telecommunications | 28 | 24 | 28 | 32 | 36 | 36 | 35 | 34 | 33 | 112 | 141 | 133 |
| Postage and courier | 26 | 26 | 26 | 26 | 25 | 24 | 34 | 21 | 24 | 104 | 104 | 98 |
| Stationery | 17 | 17 | 18 | 16 | 20 | 17 | 19 | 16 | 16 | 68 | 72 | 66 |
|  | 71 | 67 | 72 | 74 | 81 | 77 | 88 | 71 | 73 | 284 | 317 | 297 |
| Advertising and business development | 55 | 51 | 58 | 53 | 71 | 59 | 66 | 50 | 68 | 217 | 246 | 222 |
| Professional fees | 60 | 58 | 61 | 51 | 51 | 45 | 43 | 39 | 43 | 230 | 178 | 163 |
| Business and capital taxes | 29 | 29 | 35 | 25 | 37 | 31 | 34 | 35 | 36 | 118 | 137 | 135 |
| Other | 191 | 160 | 222 | 157 | 197 | 76 | 188 | 175 | 186 | 730 | 636 | 710 |
| Non-interest expenses | 1,927 | 1,725 | 1,788 | 1,761 | 1,874 | 1,819 | 1,976 | 1,943 | 1,892 | 7,201 | 7,612 | 7,488 |
| Non-interest expenses to revenue ratio | 87.4\% | 90.5\% | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | 63.6\% | 61.1\% | 64.8\% | 62.9\% | 65.5\% | $\mathrm{n} / \mathrm{m}$ | 63.1\% | 66.0\% |

[^1]
## SEGMENTED INFORMATION

## CIBC has two strategic business lines:

 clients.

 the world.

 allocated to the business lines.

| (\$ millions) | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | $\begin{gathered} \hline 2008 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ | $\begin{array}{r} \hline 2007 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2006 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| CIBC Retail Markets | 523 | 572 | 509 | 657 | 960 | 596 | 617 | 570 | 541 | 2,261 | 2,743 | 2,006 |
| CIBC World Markets | 133 | (538) | $(1,637)$ | $(2,159)$ | (112) | 220 | 160 | 170 | 178 | $(4,201)$ | 438 | 498 |
| Corporate and Other | (220) | 37 | 17 | 46 | 36 | 19 | 30 | 30 | 100 | (120) | 115 | 142 |
| Net income (loss) | 436 | 71 | $(1,111)$ | $(1,456)$ | 884 | 835 | 807 | 770 | 819 | $(2,060)$ | 3,296 | 2,646 |

[^2]
## SEGMENTED INFORMATION - CIBC RETAIL MARKETS

| (\$ millions) | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | $\begin{gathered} \hline 2008 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ | $\begin{array}{r} 2007 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal and small business banking | 582 | 563 | 540 | 544 | 546 | 537 | 501 | 517 | 522 | 2,229 | 2,101 | 2,055 |
| Imperial Service | 244 | 250 | 239 | 244 | 242 | 247 | 232 | 237 | 230 | 977 | 958 | 929 |
| Retail brokerage | 254 | 275 | 264 | 276 | 282 | 295 | 294 | 302 | 281 | 1,069 | 1,173 | 1,139 |
| Cards | 450 | 460 | 415 | 423 | 809 | 405 | 399 | 410 | 414 | 1,748 | 2,023 | 1,557 |
| Mortgages and personal lending | 233 | 292 | 302 | 319 | 321 | 367 | 356 | 381 | 360 | 1,146 | 1,425 | 1,493 |
| Asset management | 109 | 117 | 116 | 120 | 123 | 126 | 124 | 123 | 120 | 462 | 496 | 474 |
| Commercial banking | 126 | 127 | 117 | 126 | 142 | 127 | 121 | 121 | 125 | 496 | 511 | 494 |
| FirstCaribbean ${ }^{1}$ | 161 | 165 | 122 | 126 | 174 | 133 | 150 | 50 | - | 574 | 507 | - |
| Other | 129 | 106 | 124 | 193 | 155 | 149 | 132 | 132 | 119 | 552 | 568 | 480 |
| Total revenue | 2,288 | 2,355 | 2,239 | 2,371 | 2,794 | 2,386 | 2,309 | 2,273 | 2,171 | 9,253 | 9,762 | 8,621 |
| Provision for credit losses | 232 | 196 | 174 | 155 | 150 | 167 | 186 | 148 | 133 | 757 | 651 | 656 |
|  | 2,056 | 2,159 | 2,065 | 2,216 | 2,644 | 2,219 | 2,123 | 2,125 | 2,038 | 8,496 | 9,111 | 7,965 |
| Non-interest expenses | 1,363 | 1,377 | 1,380 | 1,353 | 1,402 | 1,406 | 1,418 | 1,353 | 1,319 | 5,473 | 5,579 | 5,250 |
| Income before taxes | 693 | 782 | 685 | 863 | 1,242 | 813 | 705 | 772 | 719 | 3,023 | 3,532 | 2,715 |
| Income tax expense | 164 | 203 | 174 | 202 | 271 | 212 | 81 | 198 | 178 | 743 | 762 | 709 |
| Non-controlling interests | 6 | 7 | 2 | 4 | 11 | 5 | 7 | 4 | - | 19 | 27 | - |
| Net income | 523 | 572 | 509 | 657 | 960 | 596 | 617 | 570 | 541 | 2,261 | 2,743 | 2,006 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 1,309 | 1,299 | 1,281 | 1,259 | 1,246 | 1,225 | 1,181 | 1,145 | 1,160 | 5,148 | 4,797 | 4,596 |
| Non-interest income | 978 | 1,055 | 956 | 1,111 | 1,546 | 1,161 | 1,126 | 1,126 | 1,010 | 4,100 | 4,959 | 4,020 |
| Intersegment revenue ${ }^{2}$ | 1 | 1 | 2 | 1 |  | - | 2 | 2 | 1 | 5 | 6 | 5 |
|  | 2,288 | 2,355 | 2,239 | 2,371 | 2,794 | 2,386 | 2,309 | 2,273 | 2,171 | 9,253 | 9,762 | 8,621 |
| Average balance sheet information |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and acceptances | 161,477 | 157,085 | 157,299 | 157,908 | 154,519 | 152,924 | 147,432 | 141,736 | 138,937 | 158,449 | 149,167 | 136,910 |
| Deposits | 220,398 | 223,343 | 225,974 | 226,697 | 219,170 | 212,244 | 209,924 | 202,555 | 190,193 | 224,093 | 210,982 | 186,248 |
| Common equity | 4,831 | 4,874 | 4,805 | 4,747 | 4,933 | 4,771 | 4,783 | 4,039 | 3,910 | 4,818 | 4,627 | 4,003 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 59.5\% | 58.5\% | 61.6\% | 57.1\% | 50.2\% | 58.9\% | 61.4\% | 59.6\% | 60.8\% | 59.1\% | 57.2\% | 60.9\% |
| Cash efficiency ratio ${ }^{3}$ | 59.2\% | 58.2\% | 61.3\% | 56.7\% | 49.9\% | 58.6\% | 61.0\% | 59.4\% | 60.8\% | 58.8\% | 56.9\% | 60.9\% |
| Return on equity ${ }^{3}$ | 42.0\% | 45.6\% | 42.0\% | 54.0\% | 76.1\% | 47.8\% | 51.6\% | 53.8\% | 53.5\% | 45.9\% | 57.7\% | 48.6\% |
| Net income | 523 | 572 | 509 | 657 | 960 | 596 | 617 | 570 | 541 | 2,261 | 2,743 | 2,006 |
| Cost of capital adjustment ${ }^{3}$ | (163) | (162) | (154) | (156) | (159) | (157) | (153) | (137) | (131) | (635) | (606) | (538) |
| Economic profit ${ }^{3}$ | 360 | 410 | 355 | 501 | 801 | 439 | 464 | 433 | 410 | 1,626 | 2,137 | 1,468 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages administered | 126,230 | 123,876 | 119,675 | 117,089 | 114,448 | 111,272 | 106,402 | 103,656 | 99,670 | 126,230 | 114,448 | 99,670 |
| Card loans administered | 14,350 | 14,336 | 14,053 | 13,640 | 13,365 | 12,802 | 12,462 | 12,081 | 11,722 | 14,350 | 13,365 | 11,722 |
| Number of branches - Canada | 1,050 | 1,050 | 1,049 | 1,049 | 1,048 | 1,048 | 1,051 | 1,053 | 1,055 | 1,050 | 1,048 | 1,055 |
| Number of branches - Caribbean | 66 | 66 | 66 | 66 | 64 | 66 | 69 | 65 | - | 66 | 64 | - |
| Number of pavilions (President's Choice Financial) | 234 | 233 | 245 | 238 | 239 | 239 | 239 | 235 | 236 | 234 | 239 | 236 |
| Number of registered clients (President's Choice Financial - thousands) | 2,266 | 2,223 | 2,182 | 2,141 | 2,099 | 2,045 | 1,988 | 1,937 | 1,886 | 2,266 | 2,099 | 1,886 |
| Regular workforce headcount | 27,923 | 28,341 | 28,253 | 27,984 | 27,659 | 27,612 | 27,773 | 27,758 | 23,798 | 27,923 | 27,659 | 23,798 |
| Assets under administration ${ }^{4} \times 1{ }^{\text {c }}$ |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  | 123,695 | 151,560 | 149,344 |
| Institutions | 86,675 | 86,978 | 81,731 | 80,328 | 74,373 | 81,211 | 78,882 | 78,910 | 72,155 | 86,675 | 74,373 | 72,155 |
| Retail mutual funds | 43,106 | 50,052 | 51,174 | 49,446 | 51,062 | 50,950 | 50,807 | 49,629 | 47,452 | 43,106 | 51,062 | 47,452 |
|  |  |  |  |  |  |  |  |  |  | 253,476 | 276,995 | 268,951 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individuals Institutions | 13,317 15,820 | 14,627 18,331 | 15,189 18,472 | 14,869 18,312 | 15,552 17,953 | 15,397 17,399 | 15,107 17,416 | 14,834 | 13,794 16,486 | 13,317 | 15,552 | 13,794 16,486 |
| Retail mutual funds | 43,106 | 50,052 | 51,174 | 49,446 | 51,062 | 50,950 | 50,807 | 49,629 | 47,452 | 43,106 | 51,062 | 47,452 |
|  | 72,243 | 83,010 | 84,835 | 82,627 | 84,567 | 83,746 | 83,330 | 81,364 | 77,732 | 72,243 | 84,567 | 77,732 |

${ }^{1}$ Included from the date of acquisition on December 22, 2006. Prior to that, FirstCaribbean International bank (FirstCaribbean) was equity accounted and the revenue was included in "Other".
${ }^{2}$ Represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model
${ }^{3}$ See Notes to users: Non-GAAP measures
${ }^{4}$ Assets under management are included in assets under administration.

| (\$ millions) | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | $\begin{gathered} \hline 2008 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ | $\begin{array}{r} 2007 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{gathered} 2006 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |
| Capital markets | (495) | (689) | $(2,253)$ | $(3,169)$ | (249) | 28 | 351 | 449 | 351 | $(6,606)$ | 579 | 1,401 |
| Investment banking and credit products | 318 | 134 | 102 | 283 | 240 | 328 | 247 | 204 | 242 | 837 | 1,019 | 815 |
| Merchant banking | (145) | 20 | 5 | 9 | 141 | 161 | 85 | 77 | 61 | (111) | 464 | 232 |
| Other | 27 | (19) | 40 | (19) | (11) | 3 | (23) | (6) | (5) | 29 | (37) | (58) |
| Total revenue (TEB) ${ }^{1}$ | (295) | (554) | $(2,106)$ | $(2,896)$ | 121 | 520 | 660 | 724 | 649 | $(5,851)$ | 2,025 | 2,390 |
| TEB adjustment ${ }^{1}$ | 23 | 44 | 60 | 61 | 116 | 65 | 54 | 62 | 77 | 188 | 297 | 224 |
| Total revenue | (318) | (598) | $(2,166)$ | $(2,957)$ | 5 | 455 | 606 | 662 | 572 | $(6,039)$ | 1,728 | 2,166 |
| Provision for (reversal of) credit losses | (10) | 7 | 2 | 17 | (18) | (5) | - | (5) | (2) | 16 | (28) | (44) |
|  | (308) | (605) | $(2,168)$ | $(2,974)$ | 23 | 460 | 606 | 667 | 574 | $(6,055)$ | 1,756 | 2,210 |
| Non-interest expenses | 288 | 266 | 358 | 351 | 357 | 319 | 459 | 486 | 421 | 1,263 | 1,621 | 1,779 |
| (Loss) income before taxes and non-controlling interests | (596) | (871) | $(2,526)$ | $(3,325)$ | (334) | 141 | 147 | 181 | 153 | $(7,318)$ | 135 | 431 |
| Income tax (benefit) expense | (726) | (333) | (891) | $(1,166)$ | (222) | (80) | (16) | 11 | (25) | $(3,116)$ | (307) | (70) |
| Non-controlling interests | (3) | - | 2 | - | - | 1 | 3 | - | - | (1) | 4 | 3 |
| Net income (loss) | 133 | (538) | $(1,637)$ | $(2,159)$ | (112) | 220 | 160 | 170 | 178 | $(4,201)$ | 438 | 498 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest (expense) income | (37) | (67) | 17 | (164) | (84) | (129) | (187) | (168) | (105) | (251) | (568) | (408) |
| Non-interest income | (281) | (531) | $(2,183)$ | $(2,793)$ | 89 | 584 | 793 | 830 | 677 | $(5,788)$ | 2,296 | 2,574 |
|  | (318) | (598) | $(2,166)$ | $(2,957)$ | 5 | 455 | 606 | 662 | 572 | $(6,039)$ | 1,728 | 2,166 |
| Average balance sheet information |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and acceptances | 14,373 | 14,100 | 14,771 | 15,063 | 13,799 | 13,625 | 14,492 | 12,949 | 11,763 | 14,576 | 13,710 | 10,941 |
| Trading securities | 24,680 | 40,448 | 44,064 | 47,035 | 48,671 | 52,761 | 51,566 | 54,274 | 50,322 | 39,029 | 51,820 | 47,312 |
| Deposits | 10,697 | 11,202 | 12,045 | 12,028 | 11,566 | 10,688 | 10,817 | 10,636 | 9,951 | 11,490 | 10,928 | 9,926 |
| Common equity | 2,421 | 2,127 | 2,273 | 2,199 | 1,739 | 1,564 | 1,718 | 1,551 | 1,510 | 2,257 | 1,642 | 1,484 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | n/m | $n / m$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | 70.0\% | 75.8\% | 73.4\% | 73.6\% | n/m | 93.8\% | 82.1\% |
| Cash efficiency ratio (TEB) ${ }^{1}$ | n/m | $\mathrm{n} / \mathrm{m}$ | n/m | n/m | n/m | 61.3\% | 69.6\% | 67.1\% | 64.9\% | n/m | 80.0\% | 74.4\% |
| Return on equity ${ }^{1}$ | 20.6\% | (101.7)\% | (293.9)\% | (391.7)\% | (26.6)\% | 53.7\% | 36.9\% | 41.6\% | 45.3\% | (187.2)\% | 25.1\% | 32.1\% |
| Net income (loss) | 133 | (538) | $(1,637)$ | $(2,159)$ | (112) | 220 | 160 | 170 | 178 | $(4,201)$ | 438 | 498 |
| Cost of capital adjustment ${ }^{1}$ | (82) | (71) | (73) | (72) | (56) | (52) | (55) | (52) | (50) | (298) | (215) | (199) |
| Economic profit (loss) ${ }^{1}$ | 51 | (609) | $(1,710)$ | $(2,231)$ | (168) | 168 | 105 | 118 | 128 | $(4,499)$ | 223 | 299 |
| Other information <br> Regular workforce headcount | 1,047 | 1,060 | 1,145 | 1,287 | 1,862 | 1,825 | 1,846 | 1,880 | 1,889 | 1,047 | 1,862 | 1,889 |

[^3]
## SEGMENTED INFORMATION - CORPORATE AND OTHER

| (\$ millions) | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | $\begin{gathered} \hline 2008 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ | $\begin{array}{r} \hline 2007 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue | 234 | 148 | 53 | 65 | 147 | 138 | 135 | 156 | 147 | 500 | 576 | 564 |
| Reversal of credit losses | - | - | - | - | - | - | (20) | - | (39) | - | (20) | (64) |
|  | 234 | 148 | 53 | 65 | 147 | 138 | 155 | 156 | 186 | 500 | 596 | 628 |
| Non-interest expenses | 276 | 82 | 50 | 57 | 115 | 94 | 99 | 104 | 152 | 465 | 412 | 459 |
| (Loss) income before taxes and non-controlling interests | (42) | 66 | 3 | 8 | 32 | 44 | 56 | 52 | 34 | 35 | 184 | 169 |
| Income tax expense (benefit) | 178 | 29 | (14) | (38) | (4) | 25 | 26 | 22 | (66) | 155 | 69 | 1 |
| Non-controlling interests | - | - | - | - | - | - | - | - | - | - | - | 26 |
| Net (loss) income | (220) | 37 | 17 | 46 | 36 | 19 | 30 | 30 | 100 | (120) | 115 | 142 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 105 | 95 | 51 | 59 | 78 | 84 | 85 | 82 | 75 | 310 | 329 | 247 |
| Non-interest income | 130 | 54 | 4 | 7 | 71 | 54 | 52 | 76 | 73 | 195 | 253 | 322 |
| Intersegment revenue ${ }^{1}$ | (1) | (1) | (2) | (1) | (2) | - | (2) | (2) | (1) | (5) | (6) | (5) |
|  | 234 | 148 | 53 | 65 | 147 | 138 | 135 | 156 | 147 | 500 | 576 | 564 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  |
| Average loans and acceptances | 234 | 242 | 248 | 208 | 216 | 185 | 214 | 211 | 237 | 233 | 206 | 213 |
| Regular workforce headcount | 10,728 | 10,850 | 10,947 | 10,966 | 10,936 | 10,878 | 10,869 | 10,921 | 11,329 | 10,728 | 10,936 | 11,329 |

${ }^{1}$ Represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model.

## TRADING ACTIVITIES

(\$ millions)

Trading income ${ }^{1}$
Net interest (expense) income (TEB) ${ }^{2,3}$
Non-interest income ${ }^{2}$
Total trading income (TEB) ${ }^{3}$
TEB adjustment ${ }^{3}$
Total trading income

## Trading income as a \% of total revenue

## Trading income (TEB) as a \% of total revenue ${ }^{3}$

| Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |  |
| $\mathbf{( 7 7 )}$ | $(32)$ | 15 | $(141)$ | - | $(96)$ | $(120)$ | $(130)$ | $(49)$ |  |
| $(\mathbf{4 9 9 )}$ | $(794)$ | $(2,401)$ | $(3,127)$ | $(378)$ | 35 | 296 | 375 | 285 |  |
| $\mathbf{( 5 7 6 )}$ | $(826)$ | $(2,386)$ | $(3,268)$ | $(378)$ | $(61)$ | 176 | 245 | 236 |  |
| $\mathbf{2 3}$ | 42 | 59 | 59 | 115 | 63 | 53 | 61 | 72 |  |
| $\mathbf{5 9 9})$ | $(868)$ | $(2,445)$ | $(3,327)$ | $(493)$ | $(124)$ | 123 | 184 | 164 |  |
| $\mathbf{n} / \mathbf{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $4.0 \%$ | $6.0 \%$ | $5.7 \%$ |  |
| $\mathbf{n} / \mathbf{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $5.8 \%$ | $7.9 \%$ | $8.2 \%$ |  |


| 2008 2007 2006 <br> 12 M   | 12 M | 12 M |
| :---: | :---: | :---: |$|$|  |  |  |
| ---: | :---: | :---: |
| $(235)$ | $(346)$ | $(223)$ |
| $(6,821)$ | 328 | 1,129 |
| $(7,056)$ | $(18)$ | 906 |
| $\mathbf{1 8 3}$ | 292 | 221 |
| $(7,239)$ | $(310)$ | 685 |
| $\mathbf{n} / \mathbf{m}$ | $\mathrm{n} / \mathrm{m}$ | $6.0 \%$ |
| $\mathbf{n} / \mathbf{m}$ | $\mathrm{n} / \mathrm{m}$ | $8.0 \%$ |

Trading income by product line (TEB) ${ }^{3}$
Interest rates
Foreign exchange
Equities
Commodities
Structured credit and other ${ }^{4}$
Total trading income (TEB) ${ }^{3}$
TEB adjustment ${ }^{3}$
Total trading income

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{( 1 0 7 )}$ | $(26)$ | $(116)$ | 81 | 66 | 137 | 50 | 65 | 34 |
| $\mathbf{9 1}$ | 56 | 56 | 61 | 49 | 49 | 48 | 44 | 39 |
| $\mathbf{( 1 3 7 )}$ | 25 | 42 | $(5)$ | 80 | 42 | 75 | 104 | 89 |
| $(5)$ | 16 | 8 | 11 | 12 | 6 | 2 | 6 | 10 |
| $(\mathbf{4 1 8})$ | $(897)$ | $(2,376)$ | $(3,416)$ | $(585)$ | $(295)$ | 1 | 26 | 64 |
| $(576)$ | $(826)$ | $(2,386)$ | $(3,268)$ | $(378)$ | $(61)$ | 176 | 245 | 236 |
| $\mathbf{2 3}$ | 42 | 59 | 59 | 115 | 63 | 53 | 61 | 72 |
| $(599)$ | $(868)$ | $(2,445)$ | $(3,327)$ | $(493)$ | $(124)$ | 123 | 184 | 164 |


|  |  |  |
| ---: | :---: | ---: |
| $\mathbf{( 1 6 8 )}$ | 318 | 156 |
| $\mathbf{2 6 4}$ | 190 | 163 |
| $\mathbf{( 7 5 )}$ | 301 | 300 |
| $\mathbf{3 0}$ | 26 | 39 |
| $\mathbf{( 7 , 1 0 7 )}$ | $(853)$ | 248 |
| $\mathbf{7}, \mathbf{0 5 6})$ | $(18)$ | 906 |
| $\mathbf{1 8 3}$ | 292 | 221 |
| $\mathbf{7 , 2 3 9})$ | $(310)$ | 685 |

Foreign exchange revenue
Foreign exchange trading income
Foreign exchange other than trading ${ }^{5}$

| 91 | 56 | 56 | 61 | 49 | 49 | 48 | 44 | 39 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 1 4}$ | 88 | 3 | 132 | 100 | 105 | 101 | 84 | 62 |
| $\mathbf{3 0 5}$ | 144 | 59 | 193 | 149 | 154 | 149 | 128 | 101 |


|  |  |  |
| :--- | :--- | :--- |
| 264 | 190 | 163 |
| 437 | 390 | 300 |
| $\mathbf{7 0 1}$ | 580 | 463 |

[^4]$\mathrm{n} / \mathrm{m}$ - not meaningful due to the trading loss

## ASSETS

Cash and non-interest-bearing deposits with banks
interest-bearing deposits with banks
Securities
Trading
Available-for-sale (AFS)
Designated at fair value (FVO)
Held-to-maturity (HTM)
Investment
Securities borrowed or purchased under resale agreements Loans

Residential mortgages
Personal
Credit card
Business and government
Allowance for credit losses
Other
Derivative instruments
Customers' liability under acceptances
Land, buildings and equipment
Goodwill
Other intangible assets
Other assets
Total assets
LIABILITIES AND SHAREHOLDERS' EQUITY
Deposits
Personal
Demand
Notice
Fixed
Subtotal
Business and government
Bank
Other
Derivative instruments
Acceptances
Obligations related to securities sold short
Obligations related to securities lent or sold under
repurchase agreements
Other liabilities
Subordinated indebtedness
Preferred share liabilities
Non-controlling interests
Shareholders' equity
Preferred shares
Common shares
Contributed surplus
Retained earnings
Accumulated other comprehensive income
Total liabilities and shareholders' equity

| Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,558 | 1,546 | 1,142 | 1,673 | 1,457 | 1,337 | 1,707 | 1,938 | 1,317 |
| 7,401 | 10,900 | 11,950 | 16,520 | 12,290 | 15,606 | 14,734 | 15,754 | 10,536 |
| 37,244 | 42,195 | 54,896 | 58,365 | 58,779 | 63,452 | 63,404 | 68,113 | 62,331 |
| 13,302 | 12,448 | 8,616 | 8,589 | 17,430 | 14,120 | 14,227 | 15,708 | - |
| 21,861 | 22,379 | 15,585 | 14,264 | 10,291 | 7,628 | 6,132 | 6,969 | - |
| 6,764 | - | - | - | - | - | - | - | - |
| - | - | - | - | - | - | - | - | 21,167 |
| 35,596 | 25,513 | 33,170 | 35,625 | 34,020 | 35,084 | 30,916 | 23,968 | 25,432 |
| 90,695 | 89,870 | 92,703 | 90,572 | 91,664 | 90,582 | 87,075 | 83,338 | 81,358 |
| 32,124 | 31,457 | 30,297 | 29,539 | 29,213 | 29,136 | 28,970 | 28,622 | 28,052 |
| 10,829 | 10,571 | 9,809 | 9,395 | 9,121 | 8,442 | 7,998 | 7,612 | 7,253 |
| 39,273 | 34,108 | 34,399 | 34,436 | 34,099 | 33,478 | 33,992 | 34,528 | 30,404 |
| $(1,446)$ | $(1,398)$ | $(1,384)$ | $(1,379)$ | $(1,443)$ | $(1,499)$ | $(1,515)$ | $(1,554)$ | $(1,442)$ |
| 28,644 | 22,967 | 23,549 | 23,395 | 24,075 | 20,424 | 17,233 | 17,665 | 17,122 |
| 8,848 | 8,778 | 8,756 | 8,527 | 8,024 | 7,689 | 8,277 | 6,984 | 6,291 |
| 2,008 | 1,913 | 1,922 | 2,001 | 1,978 | 2,082 | 2,142 | 2,212 | 2,032 |
| 2,100 | 1,932 | 1,916 | 1,911 | 1,847 | 1,964 | 1,983 | 1,951 | 982 |
| 427 | 399 | 406 | 414 | 406 | 446 | 475 | 456 | 192 |
| 16,702 | 13,462 | 15,331 | 13,887 | 8,927 | 8,910 | 8,830 | 8,344 | 10,957 |
| 353,930 | 329,040 | 343,063 | 347,734 | 342,178 | 338,881 | 326,580 | 322,608 | 303,984 |
| 6,654 | 6,187 | 6,271 | 6,232 | 5,885 | 5,787 | 5,881 | 5,928 | 5,201 |
| 41,857 | 40,929 | 40,584 | 38,422 | 37,602 | 38,128 | 37,309 | 35,888 | 33,010 |
| 50,966 | 50,008 | 49,100 | 49,229 | 48,285 | 47,700 | 47,300 | 47,138 | 43,618 |
| 99,477 | 97,124 | 95,955 | 93,883 | 91,772 | 91,615 | 90,490 | 88,954 | 81,829 |
| 117,772 | 115,733 | 125,626 | 131,000 | 125,878 | 122,346 | 116,338 | 118,955 | 107,468 |
| 15,703 | 15,744 | 16,622 | 15,093 | 14,022 | 16,247 | 14,341 | 15,716 | 13,594 |
| 32,742 | 24,812 | 26,206 | 26,109 | 26,688 | 19,435 | 17,224 | 16,694 | 17,330 |
| 8,848 | 8,778 | 8,756 | 8,527 | 8,249 | 7,689 | 8,277 | 6,984 | 6,297 |
| 6,924 | 7,879 | 10,285 | 10,077 | 13,137 | 14,035 | 13,743 | 13,719 | 13,788 |
| 38,023 | 26,652 | 26,530 | 29,355 | 28,944 | 34,044 | 31,772 | 29,255 | 30,433 |
| 13,167 | 11,890 | 13,588 | 12,728 | 13,728 | 13,154 | 13,867 | 12,295 | 14,716 |
| 6,658 | 6,521 | 5,359 | 5,402 | 5,526 | 6,171 | 6,011 | 5,991 | 5,595 |
| 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 |
| 185 | 163 | 159 | 157 | 145 | 156 | 161 | 278 | 12 |
| 2,631 | 2,331 | 2,331 | 2,331 | 2,331 | 2,331 | 2,731 | 2,431 | 2,381 |
| 6,063 | 6,060 | 6,064 | 6,061 | 3,137 | 3,110 | 3,131 | 3,113 | 3,045 |
| 96 | 89 | 90 | 86 | 96 | 85 | 76 | 74 | 70 |
| 5,483 | 5,409 | 5,699 | 7,174 | 9,017 | 8,450 | 8,200 | 7,693 | 7,268 |
| (442) | (745) | (807) | (849) | $(1,092)$ | (587) | (382) | (144) | (442) |
| 353,930 | 329,040 | 343,063 | 347,734 | 342,178 | 338,881 | 326,580 | 322,608 | 303,984 |

## BALANCE SHEET MEASURES

|  | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal deposits to loans ratio | 58.0\% | 59.0\% | 57.9\% | 57.8\% | 56.4\% | 57.2\% | 57.8\% | 58.3\% | 56.2\% |
| Cash and deposits with banks to total assets | 2.5\% | 3.8\% | 3.8\% | 5.2\% | 4.0\% | 5.0\% | 5.0\% | 5.5\% | 3.9\% |
| Securities to total assets | 22.4\% | 23.4\% | 23.1\% | 23.4\% | 25.3\% | 25.1\% | 25.6\% | 28.1\% | 27.5\% |
| Average common shareholders' equity (\$ millions) | 10,896 | 10,664 | 12,328 | 11,181 | 11,191 | 10,992 | 10,964 | 10,474 | 9,601 |

GOODWILL AND OTHER INTANGIBLE ASSETS


[^5]
## CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

| (\$ millions) | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | $\begin{gathered} \hline 2008 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ | $\begin{array}{r} \hline 2007 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r\|} \hline 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Preferred shares |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 2,331 | 2,331 | 2,331 | 2,331 | 2,331 | 2,731 | 2,431 | 2,381 | 2,381 | 2,331 | 2,381 | 2,381 |
| Issue of preferred shares | 300 | - | - | - | - | - | 300 | 450 | - | 300 | 750 | - |
| Redemption of preferred shares | - | - | - | - | - | (400) | - | (400) | - | - | (800) | - |
| Balance at end of period | 2,631 | 2,331 | 2,331 | 2,331 | 2,331 | 2,331 | 2,731 | 2,431 | 2,381 | 2,631 | 2,331 | 2,381 |
| Common shares |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 6,060 | 6,064 | 6,061 | 3,137 | 3,110 | 3,131 | 3,113 | 3,045 | 3,013 | 3,137 | 3,045 | 2,952 |
| Issue of common shares | 3 | 4 | 8 | 2,948 | 12 | 15 | 21 | 50 | 27 | 2,963 | 98 | 112 |
| Issuance costs, net of related income taxes | (1) | - | (1) | (32) | - | - | - | - | - | (34) | - | - |
| Purchase of common shares for cancellation | - | - | - | - | - | (29) | - | - | - | - | (29) | - |
| Treasury shares ${ }^{1}$ | 1 | (8) | (4) | 8 | 15 | (7) | (3) | 18 | 5 | (3) | 23 | (19) |
| Balance at end of period | 6,063 | 6,060 | 6,064 | 6,061 | 3,137 | 3,110 | 3,131 | 3,113 | 3,045 | 6,063 | 3,137 | 3,045 |
| Contributed surplus |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 89 | 90 | 86 | 96 | 85 | 76 | 74 | 70 | 67 | 96 | 70 | 58 |
| Stock option expense | 2 | 2 | 2 | 3 | (1) | 2 | 1 | 2 | 2 | 9 | 4 | 6 |
| Stock options exercised | - | - | - | (1) | (1) | (2) | (1) | (4) | (1) | (1) | (8) | (9) |
| Net premium (discount) on treasury shares | 3 | - | 3 | (14) | - | - | 2 | 6 | 2 | (8) | 8 | 15 |
| Other | 2 | (3) | (1) | 2 | 13 | 9 | - | - | - | - | 22 | - |
| Balance at end of period | 96 | 89 | 90 | 86 | 96 | 85 | 76 | 74 | 70 | 96 | 96 | 70 |
| Retained earnings |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period, as previously reported | 5,409 | 5,699 | 7,174 | 9,017 | 8,450 | 8,200 | 7,693 | 7,268 | 6,712 | 9,017 | 7,268 | 5,667 |
| Adoption of new accounting policies | - | - | - | $(66)^{2}$ | - | - | - | (50) | - | (66) | (50) | - |
| Balance at beginning of period, as restated | 5,409 | 5,699 | 7,174 | 8,951 | 8,450 | 8,200 | 7,693 | 7,218 | 6,712 | 8,951 | 7,218 | 5,667 |
| Net income (loss) | 436 | 71 | $(1,111)$ | $(1,456)$ | 884 | 835 | 807 | 770 | 819 | $(2,060)$ | 3,296 | 2,646 |
| Dividends |  |  |  |  |  |  |  |  |  |  |  |  |
| Preferred | (29) | (30) | (30) | (30) | (30) | (36) | (35) | (38) | (33) | (119) | (139) | (132) |
| Common | (331) | (331) | (332) | (291) | (292) | (258) | (259) | (235) | (234) | $(1,285)$ | $(1,044)$ | (924) |
| Premium on purchase of common shares for cancellation | - | - | - | - | - | (277) | - | - | - | - | (277) | - |
| Premium on redemption of preferred shares (classified as equity) | - | - | - | - | - | (16) | - | (16) | - | - | (32) | - |
| Other | (2) | - | (2) | - | 5 | 2 | (6) | (6) | 4 | (4) | (5) | 11 |
| Balance at end of period | 5,483 | 5,409 | 5,699 | 7,174 | 9,017 | 8,450 | 8,200 | 7,693 | 7,268 | 5,483 | 9,017 | 7,268 |
| Accumulated other comprehensive income, net of tax |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | (745) | (807) | (849) | $(1,092)$ | (587) | (382) | (144) | (442) | (415) | $(1,092)$ | (442) | (327) |
| Adoption of new accounting policies | - | - | - | - | - | - | - | $123{ }^{3}$ | - | - | 123 | - |
| Other comprehensive income (loss) (OCl) | 303 | 62 | 42 | 243 | (505) | (205) | (238) | 175 | (27) | 650 | (773) | (115) |
| Balance at end of period | (442) | (745) | (807) | (849) | $(1,092)$ | (587) | (382) | (144) | (442) | (442) | $(1,092)$ | (442) |
| Shareholders' equity at end of period | 13,831 | 13,144 | 13,377 | 14,803 | 13,489 | 13,389 | 13,756 | 13,167 | 12,322 | 13,831 | 13,489 | 12,322 |

[^6]
## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (LOSS)

## (\$ millions)

Net income (loss)
OCl, net of tax
Foreign currency translation adjustments
Net gains (losses) on investment in self-sustaining foreign operations
Net (losses) gains on hedges of foreign currency translation adjustments

Net change in AFS securities
Net unrealized (losses) gains on AFS securities
Transfer of net (gains) losses to net income

## Net change in cash flow hedges

Net gains (losses) on derivatives designated as cash flow hedges
Net (gains) losses on derivatives designated as cash flow hedges transferred to net income

Total OCl
Comprehensive income (loss)

| Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{4 3 6}$ | 71 | $(1,111)$ | $(1,456)$ | 884 | 835 | 807 | 770 | 819 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{1 , 7 1 2}$ | 260 | 2 | 973 | $(1,921)$ | $(719)$ | $(1,089)$ | 805 | $(113)$ |
| $\mathbf{( 1 , 2 9 3 )}$ | $(203)$ | 25 | $(746)$ | 1,493 | 549 | 840 | $(603)$ | 86 |
| $\mathbf{4 1 9}$ | 57 | 27 | 227 | $(428)$ | $(170)$ | $(249)$ | 202 | $(27)$ |


| $\begin{gathered} \hline 2008 \\ 12 M \end{gathered}$ | $\begin{array}{r} \hline 2007 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2006 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: |
| $(2,060)$ | 3,296 | 2,646 |
| 2,947 | $(2,924)$ | (676) |
| $(2,217)$ | 2,279 | 561 |
| 730 | (645) | (115) |


| $\mathbf{( 1 1 1 )}$ | 8 | 83 | $(21)$ | 54 | $(43)$ | 74 | $(43)$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{( 3 1 )}$ | $(5)$ | $(65)$ | 106 | $(35)$ | $(17)$ | 1 | $(28)$ | - |
| $\mathbf{( 1 4 2 )}$ | 3 | 18 | 85 | 19 | $(60)$ | 75 | $(71)$ | - |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{2 9}$ | - | $(5)$ | $(36)$ | $(120)$ | $(31)$ | $(55)$ | 73 | - |
| $\mathbf{( 3 )}$ | 2 | 2 | $(33)$ | 24 | 56 | $(9)$ | $(29)$ | - |
| $\mathbf{2 6}$ | 2 | $(3)$ | $(69)$ | $(96)$ | 25 | $(64)$ | 44 | - |
| $\mathbf{3 0 3}$ | 62 | 42 | 243 | $(505)$ | $(205)$ | $(238)$ | 175 | $(27)$ |
| $\mathbf{7 3 9}$ | 133 | $(1,069)$ | $(1,213)$ | 379 | 630 | 569 | 945 | 792 |


|  |  |  |
| :---: | :---: | :---: |
| $(41)$ | 42 | - |
| $\mathbf{5}$ | $(79)$ | - |
| $(36)$ | $(37)$ | - |
|  |  |  |
| $(12)$ | $(133)$ | - |
| $(32)$ | 42 | - |
| $(44)$ | $(91)$ | - |
| 650 | $(773)$ | $(115)$ |
| $(1,410)$ | 2,523 | 2,531 |

INCOME TAX (EXPENSE) BENEFIT ALLOCATED TO EACH COMPONENT OF OCI

## (\$ millions)

## Foreign currency translation adjustments

Changes on investment in self-sustaining foreign operations
Changes on hedges of foreign currency translation adjustments
Net change in AFS securities
Net unrealized losses (gains) on AFS securities
Transfer of net gains (losses) to net income
Net change in cash flow hedges
Changes on derivatives designated as cash flow hedges
Changes on derivatives designated as cash flow hedges transferred to net income

| Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | $\begin{gathered} \hline 2008 \\ 12 M \end{gathered}$ | $\begin{array}{r} \hline 2007 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2006 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (40) | (1) | - | (3) | 4 | 2 | 10 | (10) | - | (44) | 6 | 9 |
| 588 | 92 | (41) | 374 | (736) | (275) | (425) | 313 | (44) | 1,013 | $(1,123)$ | (277) |
| 14 | (4) | (50) | 15 | (34) | 27 | (52) | 29 | - | (25) | (30) | - |
| 8 | 3 | 41 | (89) | 15 | 9 | (1) | 16 | - | (37) | 39 | - |
| (14) | - | 1 | 20 | 65 | 16 | 29 | (39) | - | 7 | 71 | - |
| 2 | (2) | (2) | 18 | (12) | (30) | 5 | 15 | - | 16 | (22) | - |
| 558 | 88 | (51) | 335 | (698) | (251) | (434) | 324 | (44) | 930 | $(1,059)$ | (268) |

## Cash flows provided by (used in) operating activities

Net income (loss)
(loss) to cash flows provided by (used in) operating activities
Amortization of buildings, furniture, equipment, and leasehold improvements
Amortization of other intangible assets
Stock-based compensation
Future income taxes
AFS / Investment securities losses (gains), net
Losses (gains) on disposal of land, buildings, and equipment
Other non-cash items, net
Changes in operating assets and liabilities
Accrued interest receivable
ccrued interest payable
Aounts receivable on derivative contracts
Amounts payable on derivative contracts
Net change in trading securities
Net change in other FVO
Net change in other FVO assets and liabilities
Other, net
Cash flows provided by (used in) financing activities
Deposits, net of withdrawals
Net obligations related to securities lent or sold under repurchase agreements
sue of subordinated indebtedness
Redemption/repurchase of subordinated indebtednes
ssue of preferred shares
Redemption of preferred share
ssue of common shares, ne
Purchase of common shares for cancellation
Net proceeds from treasury shares sold (purchased)
Dividends
Other, ne
Cash flows provided by (used in) investing activities
Interest-bearing deposits with banks
Loans, net of repayments
Proceeds from securitization
AFS / Investment securties
Proceeds from sale of securities
Proceeds from sale of securties
Net securities borrowed or purchased under resale agreement
Net cash used in the acquisition
Purchase of land, buildings and equipment
Proceeds from disposal of land, buildings and equipment
Effect of exchange rate changes on cash and non-interest bearing deposits with banks
Net increase (decrease) in cash and non-interest-bearing deposits with banks during period Cash and non-interest-bearing deposits with banks at beginning of period
Cash and non-interest-bearing deposits with banks at end of perio
Cash interest paid
Cash income taxes paid

| Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 436 | 71 | $(1,111)$ | $(1,456)$ | 884 | 835 | 807 | 770 | 819 |
| 222 | 203 | 176 | 172 | 132 | 162 | 166 | 143 | 92 |
| 50 | 50 | 51 | 52 | 50 | 52 | 59 | 53 | 51 |
| 11 | 11 | 10 | 10 | 11 | 11 | 12 | 5 | 8 |
| (1) | (3) | 2 | (19) | 7 | (3) | (2) | 18 | 15 |
| (494) | (235) | (765) | (53) | 141 | 91 | 51 | 63 | 163 |
| 71 | (68) | (12) | 49 | (133) | (137) | (119) | (132) | (27) |
| 1 | - | (1) |  | 1 | - | - | - | 1 |
| 251 | (54) | (13) | 66 | (158) | 119 | (11) | 50 | - |
| (25) | 121 | 32 | 104 | (51) | (5) | 74 | (106) | (92) |
| (24) | (158) | (93) | (24) | 16 | 118 | 29 | (474) | 309 |
| $(5,398)$ | 517 | (79) | 663 | $(3,787)$ | $(3,033)$ | 450 | (404) | 275 |
| 7,397 | $(1,280)$ | (82) | (954) | 7,262 | 2,214 | 629 | (958) | 85 |
| $(2,926){ }^{2}$ | 12,701 | 3,469 | 414 | 4,673 | (48) | 4,709 | $(4,238)$ | $(2,093)$ |
| 518 | $(6,794)$ | $(1,321)$ | $(3,973)$ | $(2,663)$ | $(1,496)$ | 837 | (629) |  |
| 5,570 | 2,128 | (83) | (581) | $(2,192)$ | - | 1,194 | 187 | - |
| (45) | 133 | (74) | $(1,794)$ | (145) | 16 | (457) | (377) | (116) |
| $(3,039)$ | 1,295 | 218 | $(3,779)$ | 150 | (510) | 1,325 | $(1,742)$ | 166 |
| 2,575 | 8,638 | 324 | $(11,103)$ | 4,198 | $(1,614)$ | 9,753 | $(7,771)$ | (344) |
| (736) | $(10,995)$ | $(1,643)$ | 8,844 | 4,371 | 9,937 | $(3,619)$ | 5,554 | 2,876 |
| (902) | $(2,455)$ | 648 | $(3,076)$ | (868) | (236) | (14) | (69) | (348) |
| 11,371 | 122 | $(2,825)$ | 411 | $(5,100)$ | 2,272 | 2,517 | $(1,178)$ | 5,541 |
| - | 1,150 | - |  | - | 288 | 59 | - | - |
| - | - | (89) | (250) | (537) | - | - | - | (250) |
| 300 | - | - |  | - | - | 300 | 450 | - |
| - | - | - | - | - | (416) | - | (416) | - |
| 2 | 4 | 7 | 2,916 | 12 | 15 | 21 | 50 | 27 |
| - | - | - |  | - | (306) | - | - | - |
| 1 | (8) | (4) | 8 | 15 | (7) | (3) | 18 | 5 |
| (360) | (361) | (362) | (321) | (322) | (294) | (294) | (273) | (267) |
| 1,878 | (949) | 223 | (445) | 130 | (555) | (154) | 353 | 249 |
| 11,554 | $(13,492)$ | $(4,045)$ | 8,087 | $(2,299)$ | 10,698 | $(1,187)$ | 4,489 | 7,833 |
| 3,499 | 1,050 | 4,570 | $(4,230)$ | 3,316 | (872) | 1,020 | $(2,494)$ | (411) |
| $(12,485)$ | $(2,801)$ | $(4,694)$ | $(2,047)$ | $(4,483)$ | $(6,140)$ | $(5,976)$ | 1,295 | $(5,521)$ |
| 5,000 | 3,145 | 933 | 2,250 | 1,493 | 1,581 | 1,698 | 2,537 | 1,950 |
|  |  |  |  |  |  |  |  |  |
| $(7,389)$ 6,877 | $(6,248)$ 1,073 | $\frac{(3,286)}{1,944}$ | $(1,924)$ 5,870 | $\frac{(5,149)}{1,258}$ | $(1,484)$ 1,453 | $\frac{(2,618)}{3,353}$ | $\frac{(1,787)}{1,462}$ | $\frac{(2,504)}{2,325}$ |
| 6,877 | 1,073 1,409 | 1,944 | 5,870 | 1,258 | 1,453 | 3,353 | 1,462 | 2,325 |
| 471 | 1,409 | 1,288 | 4,941 | 790 | 182 | 986 | 2,396 | 435 |
| $(10,083)$ | 7,657 | 2,455 | $(1,605)$ | 1,064 | $(4,168)$ | $(6,948)$ | 1,464 | $(3,792)$ |
| - | - | - | - | - | - | (262) | (778) | - |
| (51) | (32) | (23) | (43) | (14) | - | - | (233) | (51) |
| - | - | 2 | - | 1 | - | - | - | 1 |
| $(14,161)$ | 5,253 | 3,189 | 3,212 | $(1,724)$ | $(9,448)$ | $(8,747)$ | 3,862 | $(7,568)$ |
| 44 | 5 | 1 | 20 | (55) | (6) | (50) | 41 | (8) |
| 12 | 404 | (531) | 216 | 120 | (370) | (231) | 621 | (87) |
| 1,546 | 1,142 | 1,673 | 1,457 | 1,337 | 1,707 | 1,938 | 1,317 | 1,404 |
| 1,558 | 1,546 | 1,142 | 1,673 | 1,457 | 1,337 | 1,707 | 1,938 | 1,317 |
| 1,874 | 2,144 | 2,362 | 2,875 | 2,982 | 2,766 | 2,660 | 3,126 | 2,215 |
| 155 | 2 | 107 | 846 | 49 | 50 | 496 | 545 | 41 |


|  |  | 2006 |
| :---: | :---: | :---: |
| 12M | 12M | 12M |
| $(2,060)$ | 3,296 | 2,646 |
| 773 | 603 | 548 |
| 203 | 214 | 206 |
| 42 | 39 | 29 |
| (21) | 20 | 30 |
| $(1,547)$ | 346 | 356 |
| 40 | (521) | (71) |
| - | 1 | - |
| 250 | - | - |
| 232 | (88) | (203) |
| (299) | (311) | 542 |
| $(4,297)$ | $(6,774)$ | 3,187 |
| 5,081 | 9,147 | $(2,798)$ |
| 13,658 | 5,096 | $(8,909)$ |
| $(11,570)$ | $(3,951)$ | - |
| 7,034 | (811) | - |
| $(1,780)$ | (963) | 181 |
| $(5,305)$ | (777) | $(2,714)$ |
| 434 | 4,566 | $(6,970)$ |
| $(4,530)$ | 16,243 | 10,157 |
| $(5,785)$ | $(1,187)$ | $(1,095)$ |
| 9,079 | $(1,489)$ | 16,108 |
| 1,150 | 347 | 1,300 |
| (339) | (537) | (770) |
| 300 | 750 | - |
| - | (832) | - |
| 2,929 | 98 | 112 |
| - | (306) | - |
| (3) | 23 | (19) |
| $(1,404)$ | $(1,183)$ | $(1,056)$ |
| 707 | (226) | 489 |
| 2,104 | 11,701 | 25,226 |
| 4,889 | 970 | 6 |
| $(22,027)$ | $(15,304)$ | $(12,933)$ |
| 11,328 | 7,309 | 8,549 |
| $(18,847)$ | $(11,038)$ | $(15,593)$ |
| 15,764 | 7,526 | 6,095 |
| 8,109 | 4,354 | 2,744 |
| $(1,576)$ | $(8,588)$ | $(6,918)$ |
| - | $(1,040)$ | (75) |
| (149) | (247) | (110) |
| 2 | 1 | 8 |
| $(2,507)$ | $(16,057)$ | $(18,227)$ |
| 70 | (70) | (22) |
| 101 | 140 | 7 |
| 1,457 | 1,317 | 1,310 |
| 1,558 | 1,457 | 1,317 |
| 9,255 | 11,534 | 8,292 |
| 1,110 | 1,140 | 103 |

Primarily relates to the acquisition of FirstCaribbean in the first and second quarters of 2007.
Includes securities initially bought as trading securities and subsequently reclassified to HTM and AFS securities on August 1, 2008

CONDENSED AVERAGE BALANCE SHEET

| (\$ millions) | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | $\begin{gathered} 2008 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{array}{r} 2007 \\ 12 \mathrm{M} \end{array}$ | $\begin{gathered} 2006 \\ 12 \mathrm{M} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and deposits with banks | 11,757 | 14,230 | 18,183 | 16,782 | 15,570 | 15,807 | 16,799 | 15,337 | 12,267 | 15,222 | 15,888 | 11,744 |
| Securities | 78,076 | 83,450 | 80,055 | 80,880 | 87,010 | 85,454 | 87,334 | 88,479 | 82,471 | 80,618 | 87,050 | 79,208 |
| Securities borrowed or purchased under resale agreements | 32,853 | 31,116 | 35,415 | 32,606 | 33,740 | 32,310 | 29,260 | 27,134 | 23,776 | 32,984 | 30,622 | 20,916 |
| Loans | 167,297 | 162,649 | 163,553 | 164,340 | 159,503 | 158,031 | 153,321 | 147,454 | 143,460 | 164,464 | 154,588 | 141,000 |
| Other | 52,638 | 51,951 | 51,799 | 49,920 | 44,413 | 39,951 | 39,374 | 37,718 | 37,539 | 51,577 | 40,372 | 38,409 |
| Total assets | 342,621 | 343,396 | 349,005 | 344,528 | 340,236 | 331,553 | 326,088 | 316,122 | 299,513 | 344,865 | 328,520 | 291,277 |
| Liabilities and shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | 232,533 | 235,934 | 239,348 | 240,102 | 232,092 | 224,422 | 222,169 | 214,613 | 201,410 | 236,966 | 223,334 | 197,279 |
| Other | 89,345 | 87,654 | 88,869 | 84,570 | 88,095 | 86,612 | 83,471 | 81,826 | 79,692 | 87,604 | 85,013 | 76,068 |
| Subordinated indebtedness | 6,569 | 6,052 | 5,373 | 5,590 | 5,813 | 6,045 | 6,001 | 5,748 | 5,816 | 5,898 | 5,901 | 5,515 |
| Preferred share liabilities | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 |
| Non-controlling interests | 178 | 161 | 156 | 154 | 114 | 156 | 196 | 103 | 13 | 162 | 142 | 419 |
| Shareholders' equity | 13,396 | 12,995 | 14,659 | 13,512 | 13,522 | 13,718 | 13,651 | 13,232 | 11,982 | 13,635 | 13,530 | 11,396 |
| Total liabilities and shareholders' equity | 342,621 | 343,396 | 349,005 | 344,528 | 340,236 | 331,553 | 326,088 | 316,122 | 299,513 | 344,865 | 328,520 | 291,277 |
| Average interest-earning assets ${ }^{1}$ | 288,544 | 290,598 | 296,427 | 293,166 | 294,591 | 290,157 | 285,127 | 276,799 | 260,569 | 292,159 | 286,682 | 251,437 |

PROFITABILITY MEASURES

|  | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | $\begin{gathered} 2008 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ | $\begin{array}{r} \hline 2007 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on common equity | 14.8\% | 1.6\% | (37.6)\% | (52.9)\% | 30.3\% | 28.3\% | 28.9\% | 27.1\% | 32.5\% | (19.4)\% | 28.7\% | 27.9\% |
| Income statement measures as a percentage of average assets: <br> Net interest income | 1.60 \% | 1.54 \% | 1.57 \% | 1.33 \% | 1.45 \% | 1.41 \% | 1.36 \% | 1.33 \% | 1.50 \% | 1.51 \% | 1.39 \% | 1.52 \% |
| Provision for credit losses | (0.26)\% | (0.24)\% | (0.20)\% | (0.20)\% | (0.15)\% | (0.19)\% | (0.21)\% | (0.18)\% | (0.12)\% | (0.22)\% | (0.18)\% | (0.19)\% |
| Non-interest income | 0.96 \% | 0.67 \% | (1.42)\% | (1.93)\% | 1.99 \% | 2.15 \% | 2.48 \% | 2.55 \% | 2.33 \% | (0.43)\% | 2.29 \% | 2.37 \% |
| Non-interest expenses | (2.23)\% | (2.00)\% | (2.08)\% | (2.03)\% | (2.19)\% | (2.17)\% | (2.49)\% | (2.44)\% | (2.51)\% | (2.10)\% | (2.33)\% | (2.56)\% |
| Income taxes and non-controlling interests | 0.44 \% | 0.11 \% | 0.84 \% | 1.15 \% | (0.07)\% | (0.20)\% | (0.13)\% | (0.29)\% | (0.12)\% | 0.64 \% | (0.17)\% | (0.23)\% |
| Net income (loss) | 0.51 \% | 0.08 \% | (1.29)\% | (1.68)\% | 1.03 \% | 1.00 \% | 1.01 \% | 0.97 \% | 1.08 \% | (0.60)\% | 1.00 \% | 0.91 \% |

[^7]
## ASSETS UNDER ADMINISTRATION



| ASSETS UNDER MANAGEMENT |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) |  |  |  |  |  |  |  |  |  |
|  | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 |
| Assets under management ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
| Individuals | 13,317 | 14,627 | 15,189 | 14,869 | 15,552 | 15,397 | 15,107 | 14,834 | 13,794 |
| Institutions | 15,820 | 18,331 | 18,472 | 18,312 | 17,953 | 17,399 | 17,416 | 16,901 | 16,486 |
| Retail mutual funds | 43,106 | 50,052 | 51,174 | 49,446 | 51,062 | 50,950 | 50,807 | 49,629 | 47,452 |
| Total assets under management | 72,243 | 83,010 | 84,835 | 82,627 | 84,567 | 83,746 | 83,330 | 81,364 | 77,732 |

${ }^{1}$ Assets under management are included in assets under administration.
2 Includes the following mortgage-backed securities inventory carried on the consolidated balance sheet.

| Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/O7 | Q1/07 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 20,547 | 21,526 | 14,746 | 13,305 | 9,373 | Q4/06 |  |  |

${ }^{3}$ Includes the following assets under administration or custody of CIBC Mellon Global Securities Services Company.

| Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{7 6 4 , 8 7 8}$ | 829,004 | 837,123 | 823,659 | 866,548 | 798,553 | 850,638 | 812,078 | 772,498 |

## ASSET SECURITIZATIONS

(\$ millions)

${ }^{1}$ The amounts represent those assets that we securitized and continue to service, including balances related to mortgage-backed securities (MBS) inventory carried on the consolidated balance sheet.
 removed from the consolidated balance sheet.
 from securitization comprises servicing income and net gains or losses on securitizations (Q4/08: \$48 million; Q3/08: \$34 million).
${ }^{4}$ An increase in securitization balances will reduce the general provision whereas a decrease in securitization balance will increase the general provision for the period.

* Restated

| (\$ millions) | Q4/08 Q3/08 Q2/08 |  |  | Q1/08 | Q4/07 | Q3/07 | Q2107 | Q1/07 | Q4/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
| Business, government and consumer loans |  |  |  |  |  |  |  |  |  |
| Canada | 162,375 | 157,747 | 159,113 | 155,278 | 155,243 | 152,991 | 149,194 | 142,869 | 143,007 |
| United States | 5,833 | 4,727 | 4,979 | 4,769 | 4,538 | 4,743 | 5,574 | 6,053 | 4,876 |
| Other countries | 12,115 | 10,912 | 10,488 | 11,043 | 10,897 | 10,094 | 10,029 | 10,608 | 4,033 |
| Total net loans and acceptances | 180,323 | 173,386 | 174,580 | 171,090 | 170,678 | 167,828 | 164,797 | 159,530 | 151,916 |
| Residential mortgages | 90,649 | 89,828 | 92,665 | 90,530 | 91,623 | 90,543 | 87,036 | 83,294 | 81,333 |
| Student | 859 | 913 | 964 | 1,015 | 1,061 | 1,120 | 1,171 | 1,232 | 1,284 |
| Credit card | 10,480 | 10,268 | 9,531 | 9,129 | 8,862 | 8,200 | 7,783 | 7,389 | 7,046 |
| Personal - other | 30,772 | 30,054 | 28,822 | 27,998 | 27,577 | 27,425 | 27,196 | 26,761 | 26,143 |
| Total net consumer loans | 132,760 | 131,063 | 131,982 | 128,672 | 129,123 | 127,288 | 123,186 | 118,676 | 115,806 |
| Non-residential mortgages | 6,386 | 6,058 | 6,113 | 6,085 | 5,766 | 6,283 | 7,306 | 7,698 | 6,840 |
| Financial institutions | 6,397 | 5,389 | 5,282 | 4,601 | 4,565 | 3,895 | 3,850 | 3,265 | 3,778 |
| Retail | 3,229 | 2,877 | 2,648 | 2,844 | 3,080 | 2,785 | 3,038 | 2,987 | 2,329 |
| Business services | 5,305 | 5,114 | 5,231 | 4,974 | 4,912 | 4,806 | 4,829 | 5,382 | 3,821 |
| Manufacturing, capital goods | 1,229 | 1,338 | 1,351 | 1,288 | 1,184 | 1,317 | 1,656 | 1,514 | 1,276 |
| Manufacturing, consumer goods | 1,409 | 1,361 | 1,641 | 1,579 | 1,693 | 1,871 | 2,097 | 1,402 | 1,355 |
| Real estate and construction | 5,753 | 5,062 | 4,610 | 4,345 | 3,851 | 4,039 | 3,865 | 4,060 | 3,423 |
| Agriculture | 3,204 | 2,934 | 2,977 | 3,034 | 3,018 | 3,006 | 2,938 | 3,061 | 2,917 |
| Oil and gas | 3,663 | 3,380 | 3,553 | 3,764 | 3,965 | 3,865 | 4,109 | 3,724 | 3,215 |
| Mining | 2,951 | 1,608 | 1,710 | 1,762 | 1,843 | 724 | 503 | 414 | 259 |
| Forest products | 461 | 556 | 519 | 650 | 641 | 651 | 664 | 590 | 632 |
| Hardware and software | 573 | 649 | 614 | 610 | 576 | 639 | 410 | 388 | 355 |
| Telecommunications and cable | 885 | 710 | 709 | 919 | 1,084 | 940 | 786 | 947 | 921 |
| Publishing, printing and broadcasting | 649 | 631 | 660 | 716 | 756 | 736 | 832 | 805 | 1,051 |
| Transportation | 1,462 | 1,379 | 1,634 | 1,627 | 1,640 | 1,530 | 1,587 | 1,640 | 1,591 |
| Utilities | 1,272 | 783 | 975 | 805 | 701 | 689 | 607 | 560 | 508 |
| Education, health and social services | 1,415 | 1,383 | 1,355 | 1,320 | 1,357 | 1,606 | 1,668 | 1,406 | 1,344 |
| Governments | 1,678 | 1,463 | 1,363 | 1,825 | 1,297 | 1,545 | 1,277 | 1,424 | 901 |
| General allowance allocated to business and government loans | (358) | (352) | (347) | (330) | (374) | (387) | (411) | (413) | (406) |
| Total net business and government loans, including acceptances | 47,563 | 42,323 | 42,598 | 42,418 | 41,555 | 40,540 | 41,611 | 40,854 | 36,110 |
| Total net loans and acceptances | 180,323 | 173,386 | 174,580 | 171,090 | 170,678 | 167,828 | 164,797 | 159,530 | 151,916 |


|  | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross impaired loans by portfolio: Consumer |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 287 | 248 | 240 | 253 | 219 | 242 | 242 | 235 | 118 |
| Student | 33 | 36 | 42 | 41 | 41 | 41 | 45 | 46 | 49 |
| Personal | 264 | 233 | 241 | 242 | 233 | 243 | 268 | 266 | 219 |
| Business and government |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 32 | 28 | 24 | 39 | 37 | 21 | 21 | 5 | 4 |
| Financial institutions | 4 | 5 | 5 | 5 | 6 | 7 | 6 | 2 | 2 |
| Retail | 43 | 47 | 48 | 47 | 49 | 29 | 29 | 30 | 29 |
| Business services | 241 | 214 | 207 | 193 | 176 | 202 | 227 | 268 | 72 |
| Manufacturing, capital goods | 11 | 6 | 7 | 7 | 8 | 15 | 17 | 18 | 21 |
| Manufacturing, consumer goods | 8 | 10 | 13 | 10 | 21 | 29 | 22 | 20 | 20 |
| Real estate and construction | 10 | 16 | 20 | 13 | 19 | 22 | 22 | 14 | 14 |
| Agriculture | 20 | 26 | 30 | 31 | 33 | 48 | 57 | 62 | 60 |
| Oil and gas | 2 | 3 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| Mining | - | 1 | 1 | - | - | - | - | - | - |
| Forest products | 18 | 2 | 2 | 3 | 3 | 2 | 1 | 1 | 1 |
| Hardware and software | 2 | 2 | 3 | 2 | 2 | 3 | 3 | 3 | 3 |
| Telecommunications and cable | - | - | - | 3 | 3 | 3 | 4 | 4 | 5 |
| Publishing, printing and broadcasting | 3 | 3 | 1 | 35 | 2 | 1 | 2 | 1 | 1 |
| Transportation | 3 | 5 | 5 | 6 | 6 | 6 | 5 | 5 | 5 |
| Utilities | - | - | - | 5 | - | - | - | - | - |
| Education, health and social services | 2 | 4 | 4 | 4 | 4 | 5 | 5 | 6 | 4 |
| Government | - | - | - | - | - | 3 | 4 | 4 | 2 |
| Total gross impaired loans | 983 | 889 | 894 | 940 | 863 | 923 | 981 | 991 | 630 |
| Gross impaired loans by geography: Canada |  |  |  |  |  |  |  |  |  |
| Consumer | 357 | 334 | 348 | 362 | 337 | 365 | 390 | 378 | 386 |
| Business and government | 170 | 176 | 184 | 192 | 201 | 228 | 245 | 239 | 227 |
|  | 527 | 510 | 532 | 554 | 538 | 593 | 635 | 617 | 613 |
| United States |  |  |  |  |  |  |  |  |  |
| Business and government | 6 | 15 | 21 | 52 | 24 | 26 | 34 | 35 | 12 |
|  | 6 | 15 | 21 | 52 | 24 | 26 | 34 | 35 | 12 |
| Other countries |  |  |  |  |  |  |  |  |  |
| Consumer | 227 | 183 | 175 | 174 | 156 | 161 | 165 | 169 | - |
| Business and government | 223 | 181 | 166 | 160 | 145 | 143 | 147 | 170 | 5 |
|  | 450 | 364 | 341 | 334 | 301 | 304 | 312 | 339 | 5 |
| Total gross impaired loans |  |  |  |  |  |  |  |  |  |
| Consumer | 584 | 517 | 523 | 536 | 493 | 526 | 555 | 547 | 386 |
| Business and government | 399 | 372 | 371 | 404 | 370 | 397 | 426 | 444 | 244 |
|  | 983 | 889 | 894 | 940 | 863 | 923 | 981 | 991 | 630 |

## ALLOWANCE FOR CREDIT LOSSES

(\$ millions)

| Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 36 | 34 | 30 | 33 | 30 | 28 | 28 | 32 | 13 |
| 11 | 14 | 16 | 16 | 16 | 18 | 20 | 21 | 22 |
| 188 | 155 | 139 | 129 | 122 | 117 | 117 | 106 | 105 |
| 196 | 181 | 184 | 187 | 191 | 204 | 209 | 230 | 223 |
| 10 | 8 | 8 | 9 | 11 | 11 | 11 | 12 | 12 |
| 33 | 30 | 35 | 41 | 49 | 49 | 60 | 64 | 76 |
| 161 | 148 | 139 | 137 | 137 | 125 | 98 | 117 | 102 |
| 253 | 265 | 276 | 282 | 319 | 320 | 314 | 314 | 304 |
| 5 | 7 | 6 | 6 | 4 | 9 | 9 | 1 | 1 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 |
| 40 | 47 | 48 | 37 | 30 | 27 | 26 | 24 | 23 |
| 105 | 98 | 90 | 96 | 90 | 102 | 107 | 124 | 57 |
| 5 | 6 | 7 | 7 | 7 | 13 | 16 | 15 | 15 |
| 7 | 9 | 11 | 12 | 13 | 21 | 19 | 18 | 19 |
| 10 | 13 | 16 | 12 | 13 | 15 | 15 | 9 | 9 |
| 10 | 13 | 14 | 13 | 18 | 32 | 35 | 35 | 36 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| 6 | 2 | 2 | 2 | 2 | 1 | 1 | 1 | 1 |
| 2 | 2 | 3 | 2 | 2 | 3 | 3 | 3 | 2 |
| - | - | - | 3 | 3 | 3 | 3 | 3 | 3 |
| 2 | 3 | 2 | 14 | 1 | 1 | 1 | 1 | 1 |
| 4 | 6 | 6 | 6 | 6 | 6 | 5 | 5 | 5 |
| 2 | 3 | 3 | 3 | 3 | 4 | 4 | 3 | 3 |
| - | - | - | - | - | 1 | 1 | 1 | 1 |
| 358 | 352 | 347 | 330 | 374 | 387 | 411 | 413 | 406 |
| 1,446 | 1,398 | 1,384 | 1,379 | 1,443 | 1,499 | 1,515 | 1,554 | 1,442 |
| - | - | - | - | - | 1 | 1 | 2 | 2 |
| 77 | 86 | 84 | 90 | - | - | - | - | - |
| 1,523 | 1,484 | 1,468 | 1,469 | 1,443 | 1,500 | 1,516 | 1,556 | 1,444 |

Allowance for credit losses (ACL) by portfolio:

## Specific

## Consumer

Residential mortgages
Student Personal

## General

Consumer
Residential mortgages
Student
Credit card
Personal
$\square-2$

## Specific

## Business and government

Non-residential mortgages
Financial institutions
$\square$

Business services
Manufacturing, capital goods
Manufacturing, consumer goods
Real estate and construction

General - Undrawn credit facilities ${ }^{1}$

## Total allowance

$\qquad$

[^8]
## ALLOWANCE FOR CREDIT LOSSES (continued)

(\$ millions)
Allowance for credit losses (ACL) by geography:
Specific
Canada

Consumer loan
Business and government loans

| Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 366 | 332 | 324 | 317 | 316 | 320 | 328 | 338 | 363 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 121 | 140 | 145 | 136 | 133 | 173 | 181 | 169 | 172 |
| 487 | 472 | 469 | 453 | 449 | 493 | 509 | 507 | 535 |


| United States | 4 | 10 | 18 | 28 | 17 | 18 | 18 | 19 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business and government loans |  |  |  |  |  |  |  |  | 4 |
| Other countries |  |  |  |  |  |  |  |  |  |
| Consumer loans | 65 | 52 | 45 | 48 | 43 | 47 | 46 | 51 | - |
| Business and government loans | 75 | 61 | 47 | 51 | 44 | 49 | 48 | 57 | 3 |
|  | 140 | 113 | 92 | 99 | 87 | 96 | 94 | 108 | 3 |
| Total specific allowance for credit losses (ACL) |  |  |  |  |  |  |  |  |  |
| Consumer loans | 431 | 384 | 369 | 365 | 359 | 367 | 374 | 389 | 363 |
| Business and government loans | 200 | 211 | 210 | 215 | 194 | 240 | 247 | 245 | 179 |
| Letters of credit | - | - | - | - | - | 1 | 1 | 2 | 2 |
|  | 631 | 595 | 579 | 580 | 553 | 608 | 622 | 636 | 544 |

General
Canada
$\quad$ Consumer loans

Business and government loans


United States
Consumer loans
Business and government loans

| - | - | - | - | 2 | 2 | 3 | 3 | 3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 42 | 42 | 40 | 28 | 54 | 79 | 86 | 98 | 101 |
| 42 | 42 | 40 | 28 | 56 | 81 | 89 | 101 | 104 |

Other countries
Consumer loans
Business and government loans

|  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 1}$ | 9 | 9 | 8 | 16 | 14 | 15 | 16 |
| $\mathbf{3 4}$ | 35 | 35 | 31 | 41 | 46 | 62 | 51 |
| $\mathbf{4 5}$ | 44 | 44 | 39 | 57 | 60 | 77 | 67 |

## Total general allowance

Consumer loans
Business and government loans ${ }^{1}$

|  |  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 457 | 451 | 458 | 469 | 516 | 505 | 483 | 507 | 494 |  |
| 358 | 352 | 347 | 330 | 374 | 387 | 411 | - | - | - |
| 77 | 86 | 84 | 90 | - | - | - | 906 |  |  |
| 892 | 889 | 889 | 889 | 890 | 892 | 894 | 920 | 900 |  |

${ }^{1}$ Beginning in 2008, allowance on undrawn credit facilities is included in other liabilities.

## NET IMPAIRED LOANS

|  | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net impaired loans by portfolio: Consumer |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 251 | 214 | 210 | 220 | 189 | 214 | 214 | 203 | 105 |
| Student | 22 | 22 | 26 | 25 | 25 | 23 | 25 | 25 | 27 |
| Credit card | (188) | (155) | (139) | (129) | (122) | (117) | (117) | (106) | (105) |
| Personal | 68 | 52 | 57 | 55 | 42 | 39 | 59 | 36 | (4) |
| Business and government |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 27 | 21 | 18 | 33 | 33 | 12 | 12 | 4 | 3 |
| Financial institutions | 3 | 4 | 4 | 4 | 5 | 6 | 5 | 1 | - |
| Retail | 3 | - | - | 10 | 19 | 2 | 3 | 6 | 6 |
| Business services | 136 | 116 | 117 | 97 | 86 | 100 | 120 | 144 | 15 |
| Manufacturing, capital goods | 6 | - | - | - | 1 | 2 | 1 | 3 | 6 |
| Manufacturing, consumer goods | 1 | 1 | 2 | (2) | 8 | 8 | 3 | 2 | 1 |
| Real estate and construction | - | 3 | 4 | 1 | 6 | 7 | 7 | 5 | 5 |
| Agriculture | 10 | 13 | 16 | 18 | 15 | 16 | 22 | 27 | 24 |
| Oil and gas | 1 | 2 | - | - | - | - | - | - | - |
| Mining | - | 1 | 1 | - | - | - | - | - | - |
| Forest products | 12 | - | - | 1 | 1 | 1 | - | - | - |
| Hardware and software | - | - | - | - | - | - | - | - | 1 |
| Telecommunications and cable | - | - | - | - | - | - | 1 | 1 | 2 |
| Publishing, printing and broadcasting | 1 | - | (1) | 21 | 1 | - | 1 | - | - |
| Transportation | (1) | (1) | (1) | - | - | - | - | - | - |
| Utilities | - | - | - | 5 | - | - | - | - | - |
| Education, health and social services | - | 1 | 1 | 1 | 1 | 1 | 1 | 3 | 1 |
| Government | - | - | - | - | - | 2 | 3 | 3 | 1 |
| Total net impaired loans | 352 | 294 | 315 | 360 | 310 | 316 | 360 | 357 | 88 |
| Net impaired loans by geography: Canada |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Consumer | (9) | 2 | 24 | 45 | 21 | 45 | 62 | 40 | 23 |
| Business and government | 49 | 36 | 39 | 56 | 68 | 55 | 64 | 70 | 55 |
|  | 40 | 38 | 63 | 101 | 89 | 100 | 126 | 110 | 78 |
| United States |  |  |  |  |  |  |  |  |  |
| Business and government | 2 | 5 | 3 | 24 | 7 | 8 | 16 | 16 | 8 |
|  | 2 | 5 | 3 | 24 | 7 | 8 | 16 | 16 | 8 |
| Other countries |  |  |  |  |  |  |  |  |  |
| Consumer | 162 | 131 | 130 | 126 | 113 | 114 | 119 | 118 | - |
| Business and government | 148 | 120 | 119 | 109 | 101 | 94 | 99 | 113 | 2 |
|  | 310 | 251 | 249 | 235 | 214 | 208 | 218 | 231 | 2 |
| Total net impaired loans |  |  |  |  |  |  |  |  |  |
| Consumer | 153 | 133 | 154 | 171 | 134 | 159 | 181 | 158 | 23 |
| Business and government | 199 | 161 | 161 | 189 | 176 | 157 | 179 | 199 | 65 |
|  | 352 | 294 | 315 | 360 | 310 | 316 | 360 | 357 | 88 |

CHANGES IN GROSS IMPAIRED LOANS
(\$ millions)

Gross impaired loans at beginning of period Consumer
Business and government

```
New additions
    Consumer
    Business and government
```

Returned to performing status, repaid or sold
Consumer
Business and government
Acquisition of FirstCaribbean
Consumer
Consumer
Business and government
Write-offs
Consumer
Consumer
Business and government
Gross impaired loans at end of period
Consumer
Business and government

| Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 517 | 523 | 536 | 493 | 526 | 555 | 547 | 386 | 388 |
| 372 | 371 | 404 | 370 | 397 | 426 | 444 | 244 | 359 |
| 889 | 894 | 940 | 863 | 923 | 981 | 991 | 630 | 747 |
| 293 | 261 | 248 | 239 | 234 | 242 | 291 | 277 | 270 |
| 110 | 67 | 46 | 74 | 77 | 35 | 79 | 83 | 38 |
| 403 | 328 | 294 | 313 | 311 | 277 | 370 | 360 | 308 |
| (34) | (90) | (90) | (34) | (104) | (95) | (95) | (97) | (108) |
| (25) | (32) | (48) | (15) | (52) | (38) | (65) | (10) | (65) |
| (59) | (122) | (138) | (49) | (156) | (133) | (160) | (107) | (173) |
| - | - | - | - | - | - | - | 169 | - |
| - | - | - | - | - | - | - | 163 | - |
| - | - | - | - | - | - | - | 332 | - |
| (192) | (177) | (171) | (162) | (163) | (176) | (188) | (188) | (164) |
| (58) | (34) | (31) | (25) | (52) | (26) | (32) | (36) | (88) |
| (250) | (211) | (202) | (187) | (215) | (202) | (220) | (224) | (252) |
| 584 | 517 | 523 | 536 | 493 | 526 | 555 | 547 | 386 |
| 399 | 372 | 371 | 404 | 370 | 397 | 426 | 444 | 244 |
| 983 | 889 | 894 | 940 | 863 | 923 | 981 | 991 | 630 |


| 2008 |  | 2006 |
| :---: | :---: | :---: |
| 12M | 12M | 12M |
| 493 | 386 | 433 |
| 370 | 244 | 516 |
| 863 | 630 | 949 |
| 1,041 | 1,044 | 1,152 |
| 297 | 274 | 261 |
| 1,338 | 1,318 | 1,413 |
| (248) | (391) | (512) |
| (120) | (165) | (354) |
| (368) | (556) | (866) |
| - | 169 | - |
| - | 163 | - |
| - | 332 | - |
| (702) | (715) | (687) |
| (148) | (146) | (179) |
| (850) | (861) | (866) |
| 584 | 493 | 386 |
| 399 | 370 | 244 |
| 983 | 863 | 630 |

## CHANGES IN ALLOWANCE FOR CREDIT LOSSES

(\$ millions)

| (\$ millions) | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total allowance at beginning of period | 1,484 | 1,468 | 1,469 | 1,443 | 1,500 | 1,516 | 1,556 | 1,444 | 1,582 |
| Write-offs | (250) | (211) | (202) | (187) | (215) | (202) | (220) | (224) | (252) |
| Recoveries | 30 | 27 | 26 | 31 | 43 | 29 | 22 | 53 | 22 |
| Provision for credit losses | 222 | 203 | 176 | 172 | 132 | 162 | 166 | 143 | 92 |
| Other | 37 | (3) | (1) | 10 | (17) | (5) | (8) | $140{ }^{1}$ | - |
| Total allowance at end of period ${ }^{2}$ | 1,523 | 1,484 | 1,468 | 1,469 | 1,443 | 1,500 | 1,516 | 1,556 | 1,444 |
| Specific allowance | 631 | 595 | 579 | 580 | 553 | 608 | 622 | 636 | 544 |
| General allowance ${ }^{2}$ | 892 | 889 | 889 | 889 | 890 | 892 | 894 | 920 | 900 |
| Total allowance for credit losses ${ }^{2}$ | 1,523 | 1,484 | 1,468 | 1,469 | 1,443 | 1,500 | 1,516 | 1,556 | 1,444 |


| $\mathbf{2 0 0 8}$ | 2007 | 2006 |
| ---: | ---: | ---: |
| $\mathbf{1 2 M}$ | 12 M | 12 M |


| $\mathbf{1 , 4 4 3}$ | 1,444 | $\mathbf{1 , 6 3 8}$ |
| ---: | ---: | ---: |
| $\mathbf{( 8 5 0})$ | $(861)$ | $(866)$ |
| $\mathbf{1 1 4}$ | 147 | 118 |
| $\mathbf{7 7 3}$ | 603 | 548 |
| $\mathbf{4 3}$ | 110 | 6 |
| $\mathbf{1 , 5 2 3}$ | 1,443 | 1,444 |
| $\mathbf{6 3 1}$ | 553 | 544 |
| $\mathbf{8 9 2}$ | 890 | 900 |
| $\mathbf{1 , 5 2 3}$ | 1,443 | 1,444 |

[^9]PROVISION FOR CREDIT LOSSES

## Provision for credit losses by portfolio:

 SpecificConsumer
Residential mortgages
Credit card
Personal

Business and government
Non-residential mortgages
Financial institutions
Retail
Business services
Manufacturing, capital goods
Manufacturing, consumer goods
Real estate and construction
Agriculture
Oil and gas
Mining
Forest products
Hardware and software
Telecommunications and cable
Publishing, printing and broadcasting
Transportation
Education, health and social services
Government
Other
Total specific provision for credit losses Total general provision
Total provision for credit losses

| Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| (1) | 2 | 5 | - | 6 | - | 2 | (2) | 1 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 136 | 110 | 88 | 79 | 77 | 68 | 80 | 69 | 59 |
| 67 | 57 | 58 | 60 | 60 | 83 | 71 | 66 | 64 |
| (2) | 1 | 1 | - | 1 | - | 1 | - | - |
| - | 1 | - | - | 1 | 2 | 1 | (22) | - |
| 4 | 3 | 16 | 12 | 20 | 4 | 6 | 4 | 4 |
| 2 | 26 | - | 9 | (5) | 10 | 9 | 33 | 2 |
| 1 | - | - | 1 | (10) | (3) | 2 | 1 | (2) |
| 1 | (1) | 2 | 1 | 3 | 3 | 3 | (2) | (1) |
| 2 | (1) | 5 | 2 | (5) | 2 | 8 | 1 | 2 |
| 1 | - | 1 | (7) | (10) | (3) | - | (1) | (5) |
| - | 1 | - | - | 2 | - | 1 | (4) | - |
| - | - | - | (3) | - | - | - | (1) | - |
| 5 | - | 1 | - | 1 | - | 1 | - | 1 |
| - | - | 1 | 1 | 1 | - | 1 | 1 | 1 |
| - | - | - | (1) | (10) | (5) | - | (1) | - |
| 2 | - | (4) | 14 | - | - | 1 | - | 1 |
| - | 3 | - | 3 | 2 | 2 | 2 | 1 | 1 |
| 1 | - | - | - | - | 1 | 1 | - | 2 |
| - | - | - | - | - | - | - | - | 1 |
| - | - | - | - | - | - | - | - | - |
| 219 | 202 | 174 | 171 | 134 | 164 | 190 | 143 | 131 |
| 3 | 1 | 2 | 1 | (2) | (2) | (24) | - | (39) |
| 222 | 203 | 176 | 172 | 132 | 162 | 166 | 143 | 92 |


| Specific provision for credit loss by geography: Canada |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer | 199 | 167 | 150 | 136 | 132 | 148 | 149 | 133 | 124 |
| Business and government | 15 | 16 | 31 | 22 | 7 | 15 | 33 | 15 | 9 |
|  | 214 | 183 | 181 | 158 | 139 | 163 | 182 | 148 | 133 |
| United States |  |  |  |  |  |  |  |  |  |
| Business and government | (5) | 4 | (9) | 5 | (11) | (7) | (2) | 16 | (2) |
| Other countries |  |  |  |  |  |  |  |  |  |
| Consumer | 3 | 2 | 1 | 3 | 11 | 3 | 4 | - | - |
| Business and government | 7 | 13 | 1 | 5 | (5) | 5 | 6 | (21) | - |
|  | 10 | 15 | 2 | 8 | 6 | 8 | 10 | (21) | - |
| Total specific provision for credit losses |  |  |  |  |  |  |  |  |  |
| Consumer | 202 | 169 | 151 | 139 | 143 | 151 | 153 | 133 | 124 |
| Business and government | 17 | 33 | 23 | 32 | (9) | 13 | 37 | 10 | 7 |
|  | 219 | 202 | 174 | 171 | 134 | 164 | 190 | 143 | 131 |

## NET WRITE-OFFS

| (\$ millions) | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net write-offs by portfolio: Consumer |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 1 | 1 | 2 | - | (3) | 1 | 5 | 4 | 3 |
| Student | 3 | 3 | 2 | 2 | 3 | 2 | 2 | 4 | 3 |
| Credit card | 107 | 91 | 80 | 70 | 71 | 68 | 69 | 68 | 56 |
| Personal | 57 | 58 | 65 | 67 | 71 | 84 | 93 | 92 | 85 |
| Business and government |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | (1) | - | - | - | (3) | 1 | 2 | - | - |
| Financial institutions | 1 | - | - | - | 2 | 2 | 1 | (21) | (1) |
| Retail | 9 | 5 | 6 | 6 | 20 | 2 | 5 | 4 | 8 |
| Business services | 22 | 18 | 3 | 9 | 5 | 12 | 12 | 19 | 16 |
| Manufacturing, capital goods | 3 | - | 1 | 1 | (3) | - | 1 | 1 | 17 |
| Manufacturing, consumer goods | 4 | 1 | 1 | 1 | 10 | 1 | 2 | 1 | 2 |
| Real estate and construction | 6 | 1 | 2 | 2 | (3) | 1 | 3 | 2 | 11 |
| Agriculture | 4 | 1 | - | (1) | 7 | - | (1) | - | 16 |
| Oil and gas | - | - | 1 | - | 1 | - | 1 | (4) | - |
| Mining | (1) | - | - | (3) | - | - | - | (1) | - |
| Forest products | 1 | 1 | 1 | - | 1 | - | 1 | - | 1 |
| Hardware and software | 1 | - | 1 | 1 | 1 | 1 | - | 1 | 2 |
| Telecommunications and cable | (1) | 1 | - | (1) | (10) | (5) | - | (1) | 6 |
| Publishing, printing and broadcasting | 2 | 1 | 8 | - | - | 1 | - | - | - |
| Transportation | 2 | 1 | 3 | 2 | 1 | 2 | 1 | 2 | 1 |
| Education, health and social services | - | 1 | - | - | 1 | - | 1 | - | 2 |
| Government | - | - | - | - | - | - | - | - | 2 |
| Total net write-offs | 220 | 184 | 176 | 156 | 172 | 173 | 198 | 171 | 230 |
| Net write-offs by geography: Canada |  |  |  |  |  |  |  |  |  |
| Consumer | 166 | 161 | 142 | 139 | 135 | 155 | 162 | 160 | 147 |
| Business and government | 40 | 15 | 24 | 21 | 49 | 24 | 23 | 16 | 84 |
|  | 206 | 176 | 166 | 160 | 184 | 179 | 185 | 176 | 231 |
| United States |  |  |  |  |  |  |  |  |  |
| Business and government | 3 | 14 | - | (5) | (11) | (7) | (2) | 1 | (2) |
| Other countries |  |  |  |  |  |  |  |  |  |
| Consumer | 2 | (8) | 7 | - | 7 | - | 7 | 8 | - |
| Business and government | 9 | 2 | 3 | 1 | (8) | 1 | 8 | (14) | 1 |
|  | 11 | (6) | 10 | 1 | (1) | 1 | 15 | (6) | 1 |
| Total net-write offs |  |  |  |  |  |  |  |  |  |
| Consumer | 168 | 153 | 149 | 139 | 142 | 155 | 169 | 168 | 147 |
| Business and government | 52 | 31 | 27 | 17 | 30 | 18 | 29 | 3 | 83 |
| - | 220 | 184 | 176 | 156 | 172 | 173 | 198 | 171 | 230 |

## CREDIT RISK FINANCIAL MEASURES

| Diversification ratios Gross loans and acceptances |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer | 74\% | 75\% | 75\% | 75\% | 76\% | 76\% | 75\% | 74\% | 76\% |
| Business and government | 26\% | 25\% | 25\% | 25\% | 24\% | 24\% | 25\% | 26\% | 24\% |
| Canada | 90\% | 91\% | 91\% | 91\% | 91\% | 91\% | 91\% | 89\% | 94\% |
| United States | 3\% | 3\% | 3\% | 3\% | 3\% | 3\% | 3\% | 4\% | 3\% |
| Other countries | 7\% | 6\% | 6\% | 6\% | 6\% | 6\% | 6\% | 7\% | 3\% |
| Net loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 74\% | 76\% | 76\% | 75\% | 76\% | 76\% | 75\% | 74\% | 76\% |
| Business and government | 26\% | 24\% | 24\% | 25\% | 24\% | 24\% | 25\% | 26\% | 24\% |
| Canada | 90\% | 91\% | 91\% | 91\% | 91\% | 91\% | 91\% | 89\% | 94\% |
| United States | 3\% | 3\% | 3\% | 3\% | 3\% | 3\% | 3\% | 4\% | 3\% |
| Other countries | 7\% | 6\% | 6\% | 6\% | 6\% | 6\% | 6\% | 7\% | 3\% |
|  |  |  |  |  |  |  |  |  |  |
| Specific allowances for credit losses (ACL)-to-gross impaired loans and acceptances (GIL) |  |  |  |  |  |  |  |  |  |
| Total | 64\% | 67\% | 65\% | 62\% | 64\% | 66\% | 63\% | 64\% | 86\% |
| Consumer | 74\% | 74\% | 71\% | 68\% | 73\% | 70\% | 67\% | 71\% | 94\% |
| Business and government | 50\% | 57\% | 57\% | 53\% | 52\% | 60\% | 58\% | 55\% | 73\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |
| GIL-to-gross loans and acceptances | 0.54 \% | 0.51 \% | 0.51 \% | 0.55 \% | 0.50 \% | 0.55 \% | 0.59 \% | 0.62 \% | 0.41 \% |
| Net impaired loans and acceptances (NIL)-to-net loans and acceptances | 0.20 \% | 0.17 \% | 0.18 \% | 0.21 \% | 0.18 \% | 0.19 \% | 0.22 \% | 0.22 \% | 0.06 \% |
| Segmented NIL-to-segmented net loans and acceptances Consumer | 0.12 \% | 0.10 \% | 0.12 \% | 0.13 \% | 0.10 \% | 0.12 \% | 0.15 \% | 0.13 \% | 0.02 \% |
| Business and government | 0.42 \% | 0.38 \% | 0.38 \% | 0.45 \% | 0.42 \% | 0.39 \% | 0.43 \% | 0.49 \% | 0.18 \% |
| Canada | 0.02 \% | 0.02 \% | 0.04 \% | 0.07 \% | 0.06 \% | 0.07 \% | 0.08 \% | 0.08 \% | 0.05 \% |
| United States | 0.03 \% | 0.11 \% | 0.06 \% | 0.50 \% | 0.15 \% | 0.17 \% | 0.29 \% | 0.26 \% | 0.16 \% |
| Other countries | 2.56 \% | 2.30 \% | 2.37 \% | 2.13 \% | 1.96 \% | 2.06 \% | 2.17 \% | 2.18 \% | 0.05 \% |

## OUTSTANDING DERIVATIVE CONTRACTS - NOTIONAL AMOUNT

| (\$ millions) | Q4/08 |  |  |  |  | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Residual term to contractual maturity |  |  | Total notional amount | Analyzed by use |  |  | Total not | nal amount |  |
|  | Less than 1 year | $1-5$ years | Over 5 years |  | Trading | $\mathbf{A L M ~}^{1}$ |  |  |  |  |
| Interest rate derivatives |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter |  |  |  |  |  |  |  |  |  |  |
| Forward rate agreements | 65,659 | 1,976 | 1,711 | 69,346 | 68,037 | 1,309 | 40,746 | 9,669 | 25,704 | 32,555 |
| Swap contracts | 169,985 | 331,265 | 103,818 | 605,068 | 412,203 | 192,865 | 630,153 | 620,511 | 625,081 | 609,544 |
| Purchased options | 7,530 | 25,422 | 29,760 | 62,712 | 62,219 | 493 | 59,020 | 52,366 | 47,738 | 40,881 |
| Written options | 11,789 | 18,443 | 15,667 | 45,899 | 44,242 | 1,657 | 41,734 | 36,111 | 35,482 | 33,946 |
|  | 254,963 | 377,106 | 150,956 | 783,025 | 586,701 | 196,324 | 771,653 | 718,657 | 734,005 | 716,926 |
| Exchange traded |  |  |  |  |  |  |  |  |  |  |
| Futures contracts | 42,408 | 13,569 | 302 | 56,279 | 46,147 | 10,132 | 80,569 | 79,553 | 85,966 | 62,755 |
| Purchased options | 241 | - | - | 241 | 241 | - | 1,084 | 3,774 | 6,123 | 10,274 |
| Written options | 6,226 | 783 | - | 7,009 | 7,009 | - | 4,506 | 6,446 | 11,891 | 15,064 |
|  | 48,875 | 14,352 | 302 | 63,529 | 53,397 | 10,132 | 86,159 | 89,773 | 103,980 | 88,093 |
| Total interest rate derivatives Foreign exchange derivatives | 303,838 | 391,458 | 151,258 | 846,554 | 640,098 | 206,456 | 857,812 | 808,430 | 837,985 | 805,019 |
|  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter |  |  |  |  |  |  |  |  |  |  |
| Forward contracts | 76,012 | 3,498 | 503 | 80,013 | 72,917 | 7,096 | 78,427 | 83,885 | 81,126 | 78,256 |
| Swap contracts | 20,665 | 35,114 | 18,458 | 74,237 | 64,609 | 9,628 | 65,429 | 67,988 | 68,189 | 66,623 |
| Purchased options | 1,806 | 1,039 | 324 | 3,169 | 3,169 | - | 2,492 | 2,959 | 3,137 | 3,046 |
| Written options | 2,764 | 717 | 159 | 3,640 | 3,615 | 25 | 2,358 | 2,835 | 3,155 | 3,021 |
|  | 101,247 | 40,368 | 19,444 | 161,059 | 144,310 | 16,749 | 148,706 | 157,667 | 155,607 | 150,946 |
|  | 8 | - | - | 8 | 8 | - | 412 | - | 11 | 2 |
| Total foreign exchange derivatives | 101,255 | 40,368 | 19,444 | 161,067 | 144,318 | 16,749 | 149,118 | 157,667 | 155,618 | 150,948 |
| Credit derivatives |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter |  |  |  |  |  |  |  |  |  |  |
| Swap contracts purchased protection | 727 | 1,108 | - | 1,835 | 1,741 | 94 | 2,595 | 3,274 | 2,807 | 2,797 |
| Swap contracts written protection | - | - | 3,892 | 3,892 | 3,892 | - | 3,565 | 3,696 | 6,275 | 10,520 |
| Purchased options | 513 | 16,056 | 33,227 | 49,796 | 44,898 | 4,898 | 49,372 | 52,232 | 85,013 | 84,950 |
| Written options | 71 | 11,732 | 20,914 | 32,717 | 32,687 | 30 | 30,845 | 32,148 | 67,032 | 67,283 |
| Total credit derivatives | 1,311 | 28,896 | 58,033 | 88,240 | 83,218 | 5,022 | 86,377 | 91,350 | 161,127 | 165,550 |
| Equity derivatives ${ }^{2}$Over-the-counter |  |  |  |  |  |  |  |  |  |  |
|  | 13,502 | 6,117 | 405 | 20,024 | 19,843 | 181 | 24,932 | 31,439 | 37,109 | 41,400 |
| Over-the-counter | 13,937 | 7,577 | - | 21,514 | 21,424 | 90 | 24,368 | 30,444 | 29,049 | 37,177 |
| Total equity derivatives | 27,439 | 13,694 | 405 | 41,538 | 41,267 | 271 | 49,300 | 61,883 | 66,158 | 78,577 |
| Precious metal derivatives ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter | 1,049 | 201 | - | 1,250 | 1,250 | - | 945 | 830 | 846 | 925 |
| Exchange traded | 2 | - | - | 2 | 2 | - | 6 | 1 | 18 | 3 |
| Total precious metal derivatives | 1,051 | 201 | - | 1,252 | 1,252 | - | 951 | 831 | 864 | 928 |
| Other commodity derivatives ${ }^{2}$Over-the-counter |  |  |  |  |  |  |  |  |  |  |
|  | 7,422 | 6,685 | 452 | 14,559 | 14,559 | - | 15,330 | 15,297 | 15,482 | 16,648 |
| Over-the-counter Exchange traded | 2,493 | 1,642 | 2 | 4,137 | 4,137 | - | 4,832 | 4,221 | 3,531 | 3,746 |
| Total other commodity derivativesTotal notional amount | 9,915 | 8,327 | 454 | 18,696 | 18,696 | - | 20,162 | 19,518 | 19,013 | 20,394 |
|  | 444,809 | 482,944 | 229,594 | 1,157,347 | 928,849 | 228,498 | 1,163,720 | 1,139,679 | 1,240,765 | ,221,416 |

[^10]| (\$ millions) | BASEL II |  |  |  |  |  |  |  | $\xrightarrow[\text { Q4/07 }]{\stackrel{\text { BASEL I }}{\longrightarrow}}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Q4/08 ${ }^{1}$ |  | Q3/08 ${ }^{1}$ | Q2/08 ${ }^{1}$ | Q1/08 ${ }^{1}$ |  |
|  | Current replacement cost ${ }^{6}$ |  |  | $\begin{array}{r} \text { Credit } \\ \text { equivalent } \\ \text { amount } \end{array}$ | $\leftarrow$ | Risk-weighted amount |  |  | $\rightarrow$ |
|  |  |  | Total |  |  |  |  |  |  |
| Interest rate derivatives Forward rate agreements | 71 | - | 71 | 31 | 4 | 1 | 2 | 3 | 12 |
| Swap contracts | 9,292 | 2,407 | 11,699 | 3,162 | 1,126 | 953 | 922 | 959 | 2,073 |
| Purchased options | 1,022 | 15 | 1,037 | 312 | 76 | 66 | 56 | 53 | 189 |
| Foreign exchange derivatives Forward contracts | 10,385 | 2,422 | 12,807 | 3,505 | 1,206 | 1,020 | 980 | 1,015 | 2,274 |
|  | 3,403 | 6 | 3,409 | 2,030 | 420 | 202 | 194 | 205 | 847 |
| Swap contracts | 3,952 | 291 | 4,243 | 2,751 | 587 | 599 | 620 | 626 | 1,477 |
| Purchased options | 238 | - | 238 | 140 | 74 | 19 | 17 | 19 | 78 |
| Credit derivatives ${ }^{3}$ Swap contracts | 7,593 | 297 | 7,890 | 4,921 | 1,081 | 820 | 831 | 850 | 2,402 |
|  | 357 | - | 357 | 176 | 109 | 79 | 83 | 47 | 635 |
| Purchased options | 3,770 | - | 3,770 | 5,812 | 7,535 | 12,729 | 8,423 | 4,631 | 5,722 |
| Written options ${ }^{4}$ | - | - | - | 100 | 22 | 35 | 41 | 109 | 59 |
| Equity derivatives ${ }^{5}$ | 4,127 | - | 4,127 | 6,088 | 7,666 | 12,843 | 8,547 | 4,787 | 6,416 |
|  | 1,182 | - | 1,182 | 860 | 190 | 330 | 343 | 398 | 939 |
| Precious metal derivatives ${ }^{5}$ | 49 | - | 49 | 21 | 9 | 6 | 1 | 3 | 21 |
| Other commodity derivatives ${ }^{5}$ | 998 | - | 998 | 1,149 | 399 | 407 | 439 | 366 | 1,126 |
|  | 24,334 | 2,719 | 27,053 | 16,544 | 10,551 | 15,426 | 11,141 | 7,419 | 13,178 |
| Less: effect of master netting agreements ${ }^{1}$ | $(16,798)$ | - | $(16,798)$ | - | , |  | - | , | $(4,672)$ |
| Total | 7,536 | 2,719 | 10,255 | 16,544 | 10,551 | 15,426 | 11,141 | 7,419 | 8,506 |

[^11]FAIR VALUE OF FINANCIAL INSTRUMENTS

| (\$ millions) | Q4/08 |  |  | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Book value (includes AFS securities at amortized cost) | $\begin{gathered} \text { Fair } \\ \text { value } \end{gathered}$ | Fair value over (under) book value |  |  |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |
| Cash and deposits with banks | 8,959 | 8,959 | - | - | - | - | - | - | - | - | - |
| Securities ${ }^{1,2}$ | 79,315 | 78,909 | (406) | 417 | 519 | 438 | 372 | 360 | 474 | 351 | 182 |
| Securities borrowed or purchased under resale agreements | 35,596 | 35,596 | - | - | - | - | - | - | - | - | - |
| Loans | 171,475 | 172,803 | 1,328 | 1,365 | 1,276 | 804 | 51 | (360) | 50 | 171 | 361 |
| Derivative instruments ${ }^{3}$ | 28,644 | 28,644 | - | - | - | - | - | - | - | - | - |
| Customers' liability under acceptances | 8,848 | 8,848 | - | - | - | - | - | - | - | - | - |
| Other assets ${ }^{2}$ | 9,888 | 9,900 | 12 | 28 | 21 | 25 | 43 | 42 | 49 | 37 | $374{ }^{4}$ |
| Liabilities |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | 232,952 | 233,553 | 601 | 166 | 17 | (73) | (335) | (448) | (23) | (107) | (135) |
| Derivative instruments ${ }^{3}$ | 32,742 | 32,742 | - | - | - | - | - | - | - | - | - |
| Acceptances | 8,848 | 8,848 | - | - | - | - | - | - | - | - | - |
| Obligations related to securities sold short | 6,924 | 6,924 | - | - | - | - | - | - | - | - | - |
| Obligations related to securities lent or sold under repurchase agreements | 38,023 | 38,023 | - | - | - | - | - | - | - | - | - |
| Other liabilities | 10,410 | 10,410 | - | - | - | - | - | - | - | - | - |
| Subordinated indebtedness | 6,658 | 6,446 | (212) | 276 | 215 | 218 | 206 | 215 | 334 | 335 | 368 |
| Preferred share liabilities | 600 | 601 | 1 | 17 | 19 | 20 | 23 | 23 | 20 | 36 | 42 |
| ALM derivatives not carried at fair value ${ }^{3,5,6}$ | - | - | - | - | - | - | - | - | - | - | (85) |


| FAIR VALUE OF AFS / HTM / INVESTMENT SECURITIES |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) |  |  | Q4108 | 23/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 |
|  | AFSIHTM securities |  |  |  |  |  |  |  |  |  | $\xrightarrow{\substack{\text { Investment } \\ \text { securities }}}$ |
|  | Amortized cost | Fair value | Unrealized net gains / (losses) |  |  |  |  |  |  |  |  |
| AFS securities Government debt | 7,349 | 7,331 | (18) | 42 | 21 | 90 | (122) | (287) | (219) | (318) | (195) |
| Asset/mortgage-backed securities | 3,288 | 3,262 | (26) | (97) | (85) | (129) | (37) | (28) | (219) | ${ }^{63}$ | (195) |
| Debt | 1,750 | 1,666 | ${ }^{(84)}$ | ${ }_{11}{ }^{\text {7,8 }}$ | $14_{7,8}$ | 20 | 25 | 21 | 20 | 23 | 36 |
| Equity ${ }^{1.2}$ | 1,059 | 1,410 | $351{ }^{7,8}$ | $461{ }^{7,8}$ | $569{ }^{7.8}$ | 457 | 506 | 654 | 669 | 640 | 300 |
|  | 13,446 | 13,669 | 223 | 417 | 519 | 438 | 372 | 360 | 474 | 351 | 182 |
| HTM securities <br> Asset / mortgage-backed securities | 6,764 | 6,135 | (629) | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
|  | 20,210 | 19,804 | (406) | 417 | 519 | 438 | 372 | 360 | 474 | 351 | 182 |

## FAIR VALUE OF DERIVATIVE INSTRUMENTS

| (\$ millions) |  |  | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Po | Negative | Fair value, net |  |  |  |  |  |  |  |  |
| Total held for trading purposes ${ }^{9}$ | 25,576 | 28,490 | $(2,914)$ | $(1,095)$ | $(1,557)$ | $(1,606)$ | $(1,518)$ | 927 | (23) | 467 | (86) |
| Total held for ALM purposes ${ }^{3}$ | 3,068 | 4,252 | $(1,184)$ | (750) | $(1,100)$ | $(1,108)$ | $(1,095)$ | 62 | 32 | 504 | (300) |
| Total fair value ${ }^{10}$ | 28,644 | 32,742 | $(4,098)$ | $(1,845)$ | $(2,657)$ | $(2,714)$ | $(2,613)$ | 989 | 9 | 971 | (386) |
| Average fair values of derivatives during the quarter | 24,250 | 26,949 | $(2,699)$ | $(2,367)$ | $(2,580)$ | $(1,584)$ | (617) | 130 | 631 | 258 | (157) |

${ }^{1}$ The fair value of publicly traded equities classified as AFS does not take into account any adjustments
for resale restrictions that expire for resale restrictions that expir ${ }_{2}$ expenses.
${ }^{2}$ Prior to 2007, other assets included investments in limited partners hips.
From Q1/07, investments in limited From Q107, investments in limite
partnerships have been included in AFs securities under the financial instruments standards.
${ }^{3}$ Prior to 2007, ALM derivatives
carried at fair value were included derivative instruments. These derivative instruments were carried at
fair value because they were ineligible fair value because
for hedge accounting under $A c G-13$. for hedge accounting under AcG-
Since these derivative instruments mitigate market risks, we consider
them to be economic hedges for the them to be economic hedges for the
corresponding risks of underlying positions. In addition, this catego includes derivatives, such as seller
swaps, whose risks were managed in swaps, whose risks were manage
the context of ALM activities. Derivatives held for ALM purposes include positive (Q4/06: $\$ 318$ million)
and negative fair values (Q4/06: $\$ 439$ and negative fair values (Q4/06:
million), in respect of derivative million, in respect of derivative hedging purposes. Commencing
2007, all derivatives were included in derivative instruments.
${ }^{4}$ Excludes FirstCaribbean
${ }^{5}$ Prior to 2007, the book value
included the ALM derivatives included the ALM derivatives not
carried at fair value (net Q4/06: $\$ 234$ ) carried at fair value (net Q4/06: ( $\$ 224$ )
million). ${ }^{6}$ Prior to 2007, the fair value over (under) book value includes deferred
gains (Q4/06: $\$ 222$ million) related to gains (Q4/06: $\$ 222$ million) related to
derivative hedges for anticipated derivative hedges for anticipated
transactions in respect of certai deposit programs and expense ${ }^{7}$ Includes certain restricted securties with fair value exceeeding
book value by $\$ 0.6$ million (Q3/08: book value by
$\$ 0.6$ million).
8
${ }^{8}$ Includes $\$ 366$ million (Q3/08: $\$ 454$ million) of unrealized gains on equities that do not have quoted
market prices in an active market
Includes positive and negative fair
values of $\$ 1,242$ million (Q3/08: $\$ 89$ values of $\$ 1,242$ million (Q3/08: $\$ 891$
million) and $\$ 1,407$ million ( $\mathrm{Q} / 08$ : $\$ 975$ million) respectively, for
$\$ 975$ million) respectively,
${ }^{10}$ Total fair value is net of master netting agreements
n/a - Not applicable

| (\$ millions) | Based on earlier of maturity or repricing date of interest-sensitive instruments |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | within 3 months | $3 \text { to } 12$ months | Total within 1 year | $\begin{aligned} & 1 \text { to } 5 \\ & \text { years } \\ & \hline \end{aligned}$ | Over 5 years | Non-interest rate sensitive | Total | ${ }^{1}$ On- and off-balance sheet financial instruments have been reported on the earlier of their contractual repricing or maturity dates. Certain contractual repricing dates have been adjusted according to management's estimates for prepayments and early redemptions. |
| Q4/08 |  |  |  |  |  |  |  |  |
| Canadian currency |  |  |  |  |  |  |  | ${ }^{2}$ Based on the interest rate sensitivity profile |
| Assets | 146,598 | 15,669 | 162,267 | 58,229 | 6,436 | 27,823 | 254,755 | as at October 31,2008 , as adjusted for |
| Structural assumptions ${ }^{3}$ | $(6,217)$ | 4,541 | $(1,676)$ | 3,814 | - | $(2,138)$ | - | structural assumptions, estimated |
| Liabilities and shareholders' equity | $(133,648)$ | $(29,535)$ | $(163,183)$ | $(30,299)$ | $(9,394)$ | $(51,879)$ | $(254,755)$ | immediate 1\% increase in interest rates |
| Structural assumptions ${ }^{3}$ | 417 | $(18,453)$ | $(18,036)$ | $(15,499)$ | - | 33,535 | - | across all maturities would increase net |
| Off-balance sheet | 2,748 | 9,360 | 12,108 | $(11,518)$ | (590) | - | - | me after taxes by approximately $\$ 24$ on (\$42 million increase as at July 31, |
| Gap | 9,898 | $(18,418)$ | $(8,520)$ | 4,727 | $(3,548)$ | 7,341 | - | 2008) over the next 12 months, and increase |
| Foreign currencies |  |  |  |  |  |  |  | shareholders' equity as measured on a present value basis by approximately $\$ 143$ |
| Assets | 80,658 | 4,186 | 84,844 | 1,517 | 1,984 | 10,830 | 99,175 | million (\$222 million increase as at July 31, |
| Liabilities and shareholders' equity | $(77,356)$ | $(9,361)$ | $(86,717)$ | $(4,913)$ | (655) | $(6,890)$ | $(99,175)$ | 2008). |
| Off-balance sheet | $(13,135)$ | 12,066 | $(1,069)$ | 2,511 | $(1,442)$ | - | - | ${ }^{3}$ We manage our interest rate gap by imputing |
| Gap | $(9,833)$ | 6,891 | $(2,942)$ | (885) | (113) | 3,940 | - | based on historical and forecasted trends in |
| Total gap | 65 | $(11,527)$ | $(11,462)$ | 3,842 | $(3,661)$ | 11,281 | - | core balances. |
| Q3/08 |  |  |  |  |  |  |  |  |
| Canadian currency | $(8,292)$ | $(7,414)$ | $(15,706)$ | 7,161 | $(3,395)$ | 11,940 | - |  |
| Foreign currencies | 2,048 | $(6,579)$ | $(4,531)$ | 141 | 203 | 4,187 | - |  |
| Total gap | $(6,244)$ | $(13,993)$ | $(20,237)$ | 7,302 | $(3,192)$ | 16,127 | - |  |
| Q2/08 |  |  |  |  |  |  |  |  |
| Canadian currency | $(13,412)$ | $(4,005)$ | $(17,417)$ | 5,001 | $(4,811)$ | 17,227 | - |  |
| Foreign currencies | $(6,688)$ | 744 | $(5,944)$ | 185 | 666 | 5,093 | - |  |
| Total gap | $(20,100)$ | $(3,261)$ | $(23,361)$ | 5,186 | $(4,145)$ | 22,320 | - |  |
| Q1/08 |  |  |  |  |  |  |  |  |
| Canadian currency | $(16,965)$ | $(5,468)$ | $(22,433)$ | 4,769 | $(3,431)$ | 21,095 | - |  |
| Foreign currencies | (667) | $(3,809)$ | $(4,476)$ | $(1,317)$ | 75 | 5,718 | - |  |
| Total gap | $(17,632)$ | $(9,277)$ | $(26,909)$ | 3,452 | $(3,356)$ | 26,813 | - |  |
| Q4/07 |  |  |  |  |  |  |  |  |
| Canadian currency | $(14,890)$ | $(11,353)$ | $(26,243)$ | 7,640 | $(3,587)$ | 22,190 | - |  |
| Foreign currencies | $(9,212)$ | 623 | $(8,589)$ | 2,300 | 207 | 6,082 | - |  |
| Total gap | $(24,102)$ | $(10,730)$ | $(34,832)$ | 9,940 | $(3,380)$ | 28,272 | - |  |

## REGULATORY CAPITAL ${ }^{1}$ (BASEL I BASIS)

| Q4/08 $^{2}$ | Q3/08 $^{2}$ | Q2/08 $^{2}$ | Q1/08 $^{2}$ | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Tier 1 capital

Common shares ${ }^{3}$

## Contributed surplus

Retained earnings
Net after tax fair value losses arising from changes in institution's own credit risk
Foreign currency translation adjustments
Net after tax unrealized holding loss on AFS equity securities in OCl
Non-cumulative preferred shares ${ }^{4}$
Certain non-controlling interests in subsidiaries
Goodwill

## Tier 2 capital

Perpetual subordinated indebtedness
Preferred shares - other ${ }^{5}$
Other subordinated indebtedness (net of amortization)
Other debentures (subordinated indebtedness) in excess of
$50 \%$ of Tier 1 capital
Unrealized gains on AFS equity securities in OC
General allowance for credit losses ${ }^{6}$

Total Tier 1 and Tier 2 capital
Equity-accounted investments and other
Total capital
Total risk-weighted assets (see page 33)
Tier 1 capital ratio
Total capital ratio

| Basel I basis |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6,063 | 6,059 | 6,057 | 6,050 | 3,133 | 3,094 | 3,129 | 3,107 | 3,039 |
| 96 | 89 | 90 | 86 | 96 | 85 | 76 | 74 | 70 |
| 5,483 | 5,409 | 5,699 | 7,174 | 9,017 | 8,450 | 8,200 | 7,693 | 7,268 |
| 2 | - | - | - | - | - | - | - | - |
| (357) | (776) | (833) | (860) | $(1,087)$ | (659) | (489) | (240) | (442) |
| (10) | - | - | - | - | - | - | - | - |
| 3,231 | 2,931 | 2,931 | 2,931 | 2,931 | 2,931 | 3,028 | 2,983 | 2,981 |
| 174 | 151 | 147 | 145 | 136 | 145 | 150 | 266 | 1 |
| $(2,100)$ | $(1,932)$ | $(1,916)$ | $(1,911)$ | $(1,847)$ | $(1,964)$ | $(1,983)$ | $(1,951)$ | (982) |
| 12,582 | 11,931 | 12,175 | 13,615 | 12,379 | 12,082 | 12,111 | 11,932 | 11,935 |
| 363 | 309 | 303 | 303 | 285 | 321 | 334 | 355 | 338 |
| - | - | - | - | - | - | 303 | 48 | - |
| 6,062 | 6,014 | 4,859 | 4,856 | 5,098 | 4,839 | 5,375 | 5,383 | 5,257 |
| - | (49) | - | - | - | - | - | - | - |
| - | 5 | 10 | 15 | 31 | 78 | 73 | 10 | - |
| 892 | 889 | 889 | 889 | 890 | 892 | 894 | 920 | 900 |
| 7,317 | 7,168 | 6,061 | 6,063 | 6,304 | 6,130 | 6,979 | 6,716 | 6,495 |
| 19,899 | 19,099 | 18,236 | 19,678 | 18,683 | 18,212 | 19,090 | 18,648 | 18,430 |
| $(1,027)$ | $(1,037)$ | (981) | (965) | (925) | $(1,049)$ | $(1,136)$ | $(1,149)$ | $(1,847)$ |
| 18,872 | 18,062 | 17,255 | 18,713 | 17,758 | 17,163 | 17,954 | 17,499 | 16,583 |
| 140,340 | 132,080 | 130,101 | 128,267 | 127,424 | 125,030 | 127,186 | 124,118 | 114,780 |
| 9.0\% | 9.0\% | 9.4\% | 10.6\% | 9.7\% | 9.7\% | 9.5\% | 9.6\% | 10.4\% |
| 13.4\% | 13.7\% | 13.3\% | 14.6\% | 13.9\% | 13.7\% | 14.1\% | 14.1\% | 14.5\% |


 OSFI) has minimum standards for Tier 1 and Total capital ratios of $7 \%$ and $10 \%$, respectively
Regulatory capital and ratios based upon Basel I methodology provided for comparison purposes only
${ }^{3}$ Does not include short trading positions of $\$ 0.4$ million (Q3/08: $\$ 1$ million) in CIBC common shares.

 ler 1 capital, any excess can be included in Tier 2 capital.
${ }^{6}$ The amount of general allowance for credit losses eligible for inclusion in Tier 2 capital is the lesser of the total general allowance or $0.875 \%$ of risk-weighted assets.

## REGULATORY CAPITAL ${ }^{1}$ (BASEL II BASIS)

| Q4/08 | Q3/08 | Q2/08 | Q1/08 |
| :--- | :--- | :--- | :--- |

Basel II basis


## RISK-WEIGHTED ASSETS (BASEL I BASIS)

(\$ billions)

| Q4/08 $^{1}$ | Q3/08 $^{1}$ | Q2/08 $^{1}$ | Q1/08 $^{1}$ | Q4/07 $^{1}$ | Q3/07 | Q2/07 | Q1/07 | Q4/06 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Basel I basis

## On-balance sheet assets

Cash and deposits with banks
Securities issued or guaranteed by
Canada, provinces, municipalities
OECD banks and governments
Other securities
Securities borrowed or purchased under resale agreements
Loans to or guaranteed by Canada, provinces, territories, municipalities, OECD banks and governments

Mortgage loans
Other loans
Other assets
Total on-balance sheet assets

## Off-balance sheet instruments:

## Credit-related arrangements:

Lines of credit
Guarantees, letters of credit and securities lending ${ }^{2,3}$ Other

Derivatives (analyzed on pages 27 \& 28)

## Total off-balance sheet instruments

|  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total risk-weighted assets before adjustments for market risk | 137.4 | 129.2 | 126.7 | 124.3 | 123.5 | 120.9 | 122.0 | 119.2 | 110.6 |
| Add: market risk for trading activity | 2.9 | 2.9 | 3.4 | 4.0 | 3.9 | 4.1 | 5.2 | 4.9 | 4.2 |
| Total risk-weighted assets | 140.3 | 132.1 | 130.1 | 128.3 | 127.4 | 125.0 | 127.2 | 124.1 | 114.8 |
| Common equity to risk-weighted assets | 8.0\% | 8.2\% | 8.5\% | 9.7\% | 8.8\% | 8.8\% | 8.7\% | 8.7\% | 8.7\% |
| General allowance for credit losses to risk-weighted assets | 0.64\% | 0.67\% | 0.68\% | 0.69\% | 0.70\% | 0.71\% | 0.70\% | 0.74\% | 0.78\% |

${ }^{1}$ Risk-weighted assets based upon Basel I methodology provided for comparison purposes only
${ }^{2}$ Includes the full contract amount of custodial client securities with indemnification lent by CIBC Mellon Global Securities Services Company.
 sold under repurchase agreements.

## RISK-WEIGHTED ASSETS (BASEL II BASIS)

(\$ billions)

| Q4/08 | Q3/08 | Q2/08 | Q1/08 |
| :--- | :--- | :--- | :--- |

Basel II basis

| Credit risk |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Standardized approach |  |  |  |  |
| Corporate | 6.7 | 5.2 | 4.8 | 5.4 |
| Sovereign | 0.3 | 0.1 | 0.1 | 0.3 |
| Banks | 0.2 | 0.2 | 0.3 | 0.2 |
| Real estate secured personal lending | 1.9 | 1.6 | 1.5 | 1.5 |
| Other retail | 1.2 | 1.0 | 1.0 | 1.0 |
| Securitizations | 0.1 | 0.1 | 0.2 | 0.2 |
|  | 10.4 | 8.2 | 7.9 | 8.6 |
|  |  |  |  |  |
| Corporate | 32.3 | 29.2 | 29.8 | 29.6 |
| Sovereign | 1.2 | 1.3 | 2.2 | 4.0 |
| Banks | 3.3 | 3.7 | 3.5 | 4.1 |
| Real estate secured personal lending | 6.1 | 6.8 | 6.3 | 6.0 |
| Qualifying revolving retail | 10.9 | 11.1 | 11.1 | 10.9 |
| Other retail | 6.0 | 6.1 | 6.2 | 6.2 |
| Equity ${ }^{1}$ | 0.9 | 1.0 | 1.2 | 1.5 |
| Trading book | 8.6 | 15.2 | 11.0 | 7.2 |
| Securitizations | 2.5 | 1.3 | 1.3 | 1.5 |
| Adjustment for scaling factor | 4.3 | 4.6 | 4.4 | 4.3 |
|  | 76.1 | 80.3 | 77.0 | 75.3 |
| Other credit risk-weighted assets | 8.6 | 7.7 | 7.3 | 7.1 |
| Total credit risk | 95.1 | 96.2 | 92.2 | 91.0 |
| Market risk (Internal Models Approach) | 2.9 | 2.9 | 3.4 | 4.0 |
| Operational risk (Advanced Measurement Approach) | 19.9 | 19.4 | 19.2 | 19.7 |
| Adjustment for floor | - | - | - | 2.7 |
|  | 117.9 | 118.5 | 114.8 | 117.4 |
| Common equity to risk-weighted assets | 9.5\% | 9.1\% | 9.6\% | 10.6\% |

${ }^{1} 100 \%$ risk-weighted.
Note: The minimum total capital requirements under Basel II is $8 \%$ of risk-weighted assets. OSFI has established that Canadian deposit-taking financial institutions maintain Tier 1 and Total capital ratios of at least $7 \%$ and $10 \%$ respectively.

## GROSS CREDIT EXPOSURE ${ }^{1}$ (EXPOSURE AT DEFAULT)

Business and government portfolios Corporate Drawn
Undrawn commitments Repo-style transactions OTC derivatives

## Sovereign

Drawn
Undrawn commitments
Repo-style transactions
Other off-balance sheet OTC derivatives

## Banks

Drawn
Undrawn commitments Repo-style transactions Other off-balance sheet OTC derivatives

Total business and government portfolios

| Retail portfolios |
| :--- |
| Retail estate secured personal lending |
| Drawn |
| Undrawn commitments |

Qualifying revolving retail Drawn
Undrawn commitments

## Other retail

 DrawnUndrawn commitments
Other off-balance sheet
Total retail portfolios
Gross credit exposure

| Q4/08 |  | Q3/08 |  | Q2/08 |  | Q1/08 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AIRB approach | Standardized approach | AIRB approach | Standardized approach | AIRB approach | Standardized approach | AIRB approach | Standardized approach |
| 39,367 | 7,021 | 35,134 | 5,569 | 35,528 | 4,999 | 34,276 | 5,561 |
| 18,024 | 410 | 18,491 | 280 | 17,891 | 373 | 18,764 | 332 |
| 26,401 | 8 | 21,376 | 28 | 25,114 | 18 | 26,201 | 46 |
| 4,744 | 214 | 5,196 | 185 | 5,235 | 174 | 6,215 | 197 |
| 11,421 | 47 | 11,431 | 78 | 11,533 | 60 | 12,119 | 67 |
| 99,957 | 7,700 | 91,628 | 6,140 | 95,301 | 5,624 | 97,575 | 6,203 |
| 32,739 | 1,848 | 33,547 | 1,718 | 22,465 | 1,722 | 20,968 | 953 |
| 2,689 | - | 2,734 | - | 2,636 | - | 2,762 | - |
| 863 | - | 196 | - | 1,055 | - | 1,082 | - |
| 35 | - | 29 | - | 29 | - | 32 | 2 |
| 1,258 | - | 1,692 | - | 1,395 | - | 1,661 | - |
| 37,584 | 1,848 | 38,198 | 1,718 | 27,580 | 1,722 | 26,505 | 955 |
| 11,580 | 1,095 | 8,469 | 1,183 | 10,206 | 1,631 | 14,428 | 854 |
| 596 | - | 595 | - | 787 | - | 816 | - |
| 55,711 | 306 | 47,918 | 307 | 48,647 | 175 | 57,051 | 354 |
| 36,384 | - | 46,534 | - | 50,657 | - | 41,120 | 14 |
| 6,084 | 3 | 5,517 | 1 | 5,407 | 3 | 6,509 | 14 |
| 110,355 | 1,404 | 109,033 | 1,491 | 115,704 | 1,809 | 119,924 | 1,236 |
| 247,896 | 10,952 | 238,859 | 9,349 | 238,585 | 9,155 | 244,004 | 8,394 |
| 102,895 | 2,505 | 101,372 | 2,083 | 103,360 | 2,033 | 100,707 | 2,013 |
| 20,122 | - | 31,539 | - | 28,101 | - - | 23,795 | - |
| 123,017 | 2,505 | 132,911 | 2,083 | 131,461 | 2,033 | 124,502 | 2,013 |
| 17,172 | - | 16,739 | - | 15,756 | - | 15,259 | - |
| 21,718 | - | 21,855 | - | 23,462 | - | 22,693 | - |
| 38,890 | - | 38,594 | - | 39,218 | - | 37,952 | - |
| 8,581 | 1,193 | 9,179 | 1,009 | 9,207 | 975 | 9,261 | 972 |
| 2,163 | 64 | 2,128 | 54 | 2,104 | 53 | 2,086 | 53 |
| 105 | - | 107 | - | 108 | - | 108 | - |
| 10,849 | 1,257 | 11,414 | 1,063 | 11,419 | 1,028 | 11,455 | 1,025 |
| 172,756 | 3,762 | 182,919 | 3,146 | 182,098 | 3,061 | 173,909 | 3,038 |
| 420,652 | 14,714 | 421,778 | 12,495 | 420,683 | 12,216 | 417,913 | 11,432 |

[^12]|  |  |  |
| :---: | :---: | :---: |
| Q4/08 | Q3/08 | Q2/08 |


| Business and government |
| :--- |
| Canada |
| Drawn |
| Undrawn commitments |
| Repo-style transactions |
| Other off-balance sheet |
| OTC derivatives |


| 66,514 | 63,232 | 52,239 | 51,909 |
| :---: | :---: | :---: | :---: |
| 18,613 | 19,400 | 19,001 | 19,465 |
| 2,288 | 2,441 | 1,633 | 1,987 |
| 31,202 | 32,796 | 34,329 | 29,996 |
| 6,753 | 6,207 | 6,224 | 6,579 |
| 125,370 | 124,076 | 113,426 | 109,936 |
| 9,894 | 8,387 | 9,464 | 9,439 |
| 1,924 | 1,769 | 1,696 | 2,107 |
| 2,882 | 3,611 | 1,946 | 1,613 |
| 4,717 | 9,929 | 11,551 | 9,526 |
| 7,020 | 7,795 | 7,330 | 7,798 |
| 26,437 | 31,491 | 31,987 | 30,483 |
| 5,535 | 3,606 | 5,059 | 6,272 |
| 350 | 302 | 288 | 267 |
| 1,059 | 338 | 191 | 325 |
| 4,851 | 8,051 | 9,081 | 7,036 |
| 4,278 | 4,017 | 4,232 | 5,392 |
| 16,073 | 16,314 | 18,851 | 19,292 |
| 1,743 | 1,925 | 1,437 | 2,052 |
| 422 | 349 | 329 | 503 |
| 158 | 93 | 734 | 1,399 |
| 393 | 983 | 960 | 809 |
| 712 | 621 | 549 | 520 |
| 3,428 | 3,971 | 4,009 | 5,283 |
| 171,308 | 175,852 | 168,273 | 164,994 |

[^13]
## CREDIT QUALITY OF AIRB EXPOSURE - BUSINESS AND GOVERNMENT PORTFOLIOS ${ }^{1}$


 portfolios of $\$ 50.0$ billion (Q3/08: $\$ 48.2$ billion), are reclassified to either sovereign or corporate exposures.


Amounts are before allowance for credit losses, and after credit risk mitigation. Insured residential mortgage and student loan portfolios of $\$ 50.0$ billion (Q3/O8: $\$ 48.2$ billion) are reclassified to either sovereign or corporate exposures. Retail
portfolios include $\$ 3.8$ billion (Q3/O8: $\$ 3.9$ billion) of small business scored exposures.

## CREDIT EXPOSURE - MATURITY PROFILE ${ }^{1}$

| (\$ millions) | Q4/08 | Q3/08 | Q2/08 | Q1/08 |
| :---: | :---: | :---: | :---: | :---: |
| Business and government portfolios |  |  |  |  |
| Corporate |  |  |  |  |
| Less than 1 year ${ }^{2}$ | 49,766 | 43,385 | 48,957 | 50,487 |
| 1-3 years | 24,581 | 22,237 | 20,534 | 20,611 |
| 3-5 years | 20,904 | 19,507 | 19,716 | 18,545 |
| Over 5 years | 4,706 | 6,499 | 6,094 | 7,932 |
|  | 99,957 | 91,628 | 95,301 | 97,575 |
| Sovereign |  |  |  |  |
| Less than 1 year ${ }^{2}$ | 4,503 | 3,727 | 5,533 | 6,295 |
| 1-3 years | 14,193 | 14,058 | 6,178 | 4,602 |
| 3-5 years | 18,457 | 19,702 | 15,625 | 15,349 |
| Over 5 years | 431 | 711 | 244 | 259 |
|  | 37,584 | 38,198 | 27,580 | 26,505 |
| Banks |  |  |  |  |
| Less than 1 year ${ }^{2}$ | 93,887 | 92,379 | 102,945 | 99,954 |
| 1-3 years | 9,161 | 10,642 | 5,272 | 12,320 |
| 3-5 years | 5,857 | 4,518 | 5,681 | 6,135 |
| Over 5 years | 1,450 | 1,494 | 1,806 | 1,515 |
| Total Business and government portfolios | 110,355 | 109,033 | 115,704 | 119,924 |
|  |  |  |  |  |
|  | 247,896 | 238,859 | 238,585 | 244,004 |
|  |  |  |  |  |
| Retail portfolios |  |  |  |  |
| Real estate and secured personal lending |  |  |  |  |
| Less than 1 year ${ }^{2}$ | 39,214 | 49,513 | 45,045 | 39,760 |
| 1-3 years | 7,128 | 8,295 | 8,204 | 8,027 |
| 3-5 years | 69,370 | 67,429 | 70,407 | 68,832 |
| Over 5 years | 7,305 | 7,674 | 7,805 | 7,883 |
|  | 123,017 | 132,911 | 131,461 | 124,502 |
| Qualifying revolving retail |  |  |  |  |
| Less than 1 year ${ }^{2}$ | 38,890 | 38,594 | 39,218 | 37,952 |
| Other retail |  |  |  |  |
| Less than 1 year ${ }^{2}$ | 7,723 | 8,143 | 8,102 | 8,195 |
| 1-3 years | 2,988 | 3,085 | 3,134 | 3,084 |
| 3-5 years | 96 | 103 | 109 | 110 |
| Over 5 years | 42 | 83 | 74 | 66 |
|  | 10,849 | 11,414 | 11,419 | 11,455 |
|  |  |  |  |  |
| Total retail portfolios | 172,756 | 182,919 | 182,098 | 173,909 |
| Gross credit exposure | 420,652 | 421,778 | 420,683 | 417,913 |

[^14]| (\$ millions) | Q4/08 |  |  |  |  |  | Q3/08 | Q2/08 | Q1/08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Drawn | Undrawn commitments | Repo-style transactions | Other offbalance sheet | OTC derivatives | Total | Total | Total | Total |
| Commercial mortgages | 6,113 | 116 | - | - | - | 6,229 | 6,102 | 5,877 | 5,774 |
| Financial institutions | 16,025 | 2,815 | 6,315 | 36,581 | 15,294 | 77,030 | 84,865 | 88,987 | 87,321 |
| Retail and wholesale | 2,503 | 1,367 | - | 234 | 48 | 4,152 | 4,048 | 4,237 | 4,319 |
| Business and personal services | 3,290 | 940 | 37 | 344 | 301 | 4,912 | 4,947 | 4,559 | 6,363 |
| Manufacturing, capital goods | 1,079 | 966 | 1 | 244 | 150 | 2,440 | 2,347 | 2,454 | 2,613 |
| Manufacturing, consumer goods | 1,229 | 868 | - | 72 | 85 | 2,254 | 2,269 | 2,176 | 1,978 |
| Real estate and construction | 6,170 | 1,689 | - | 650 | 66 | 8,575 | 7,969 | 8,103 | 8,246 |
| Agriculture | 2,804 | 943 | - | 22 | 46 | 3,815 | 3,852 | 3,869 | 3,925 |
| Oil and gas | 3,797 | 3,732 | - | 615 | 744 | 8,888 | 8,948 | 8,983 | 7,826 |
| Mining | 3,001 | 681 | - | 133 | 171 | 3,986 | 2,382 | 2,354 | 2,348 |
| Forest products | 510 | 272 | 6 | 136 | 79 | 1,003 | 866 | 861 | 927 |
| Technology | 514 | 435 | - | 115 | 61 | 1,125 | 1,111 | 1,056 | 1,174 |
| Cable and telecommunications | 813 | 706 | - | 97 | 293 | 1,909 | 1,890 | 1,923 | 1,327 |
| Broadcasting, publishing and printing | 731 | 367 | - | 56 | 34 | 1,188 | 1,356 | 1,197 | 1,660 |
| Transportation | 1,315 | 462 | - | 820 | 76 | 2,673 | 2,711 | 2,848 | 2,237 |
| Utilities | 822 | 1,554 | - | 637 | 490 | 3,503 | 3,129 | 3,248 | 3,137 |
| Social/educational services | 1,329 | 727 | 6 | 152 | 75 | 2,289 | 2,447 | 2,350 | 2,158 |
| Governments | 31,641 | 2,669 | 22 | 255 | 750 | 35,337 | 34,613 | 23,191 | 21,661 |
|  | 83,686 | 21,309 | 6,387 | 41,163 | 18,763 | 171,308 | 175,852 | 168,273 | 164,994 |

${ }^{1}$ Amounts are before allowance for credit losses and risk mitigation, and after valuation adjustments related to financial guarantors and $\$ 76.6$ billion (Q3/08: $\$ 63.0$ billion) of collateral held for our repurchase agreement activities.

## RISK-WEIGHT OF EXPOSURES UNDER THE STANDARDIZED APPROACH

| (\$ millions) | Risk-weight category |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0\% | 20\% | 50\% | 75\% | 100\% | Total |
| Q4/08 |  |  |  |  |  |  |
| Corporate | - | 1,015 | 120 | - | 6,565 | 7,700 |
| Sovereign | 1,523 | 31 | 95 | - | 199 | 1,848 |
| Banks | - | 1,399 | - | - | 5 | 1,404 |
| Real estate secured personal lending | - | - | - | 2,500 | 5 | 2,505 |
| Other retail | - | - | - | 64 | 1,193 | 1,257 |
|  | 1,523 | 2,445 | 215 | 2,564 | 7,967 | 14,714 |
| Q3/08 | 1,366 | 2,833 | 66 | 2,132 | 6,098 | 12,495 |
|  |  |  |  |  |  |  |
| Q2/08 | 1,426 | 2,949 | 95 | 2,081 | 5,665 | 12,216 |
|  |  |  |  |  |  |  |
| Q1/08 | 430 | 2,306 | 222 | 2,060 | 6,414 | 11,432 |

## EXPOSURE COVERED BY GUARANTEES AND CREDIT DERIVATIVES ${ }^{1}$

(\$ millions)

| Q4/08 |  |  | Q3/08 |  |  | Q2/08 |  |  | Q1/08 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provider of guarantees/ credit derivatives |  |  | Provider of guarantees/ credit derivatives |  |  | Provider of guarantees/ credit derivatives |  |  | Provider of guarantees/ credit derivatives |  |  |
| Corporate | Sovereign | Bank | Corporate | Sovereign | Bank | Corporate | Sovereign | Bank | Corporate | Sovereign | Bank |


| Corporate | 1,505 | 352 | 2,611 | 1,011 | 324 | 2,722 | 1,104 | 315 | 3,155 | 2,526 | 252 | 2,281 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sovereign | - | 1,428 | - | 33 | 1,327 |  | - | 2,303 |  |  | 2,101 |  |
| Banks | - | - | 470 | - | - | 1,975 | - | - | 2,065 | 2,046 | - | 1 |
| Real estate secured personal lending | 710 | 49,084 | - | 780 | 47,171 | - | 766 | 53,170 |  | 785 | 51,995 | - |
| Other retail | - | 228 | - | - | 243 | - | - | 259 | - | - | 275 | - |
|  | 2,215 | 51,092 | 3,081 | 1,824 | 49,065 | 4,697 | 1,870 | 56,047 | 5,220 | 5,357 | 54,623 | 2,282 |

[^15]EXPOSURES SECURITIZED AS ORIGINATOR ${ }^{1}$

## BANK SPONSORED MULTISELLER CONDUITS EXPOSURE

| (\$ millions) | Q4/08 | Q3/08 | Q2/08 | Q1/08 |
| :---: | :---: | :---: | :---: | :---: |
|  | Funded amount |  |  |  |
| Residential mortgages | 3,247 | 3,642 | 4,075 | 4,385 |
| Auto leases | 2,174 | 2,709 | 3,109 | 3,445 |
| Franchise loans | 722 | 785 | 1,873 | 1,461 |
| Auto loans | 478 | 608 | 769 | 948 |
| Credit cards | 975 | 975 | 975 | 975 |
| Dealer floor plan | 544 | 487 | 600 | 587 |
| Equipment leases/loans | 289 | 351 | 582 | 679 |
| Other | 11 | 26 | 177 | 217 |
|  | 8,440 | 9,583 | 12,160 | 12,697 |

## SECURITIZATION EXPOSURES (AIRB APPROACH)

(\$ millions)


[^16]
## SECURITIZATION EXPOSURES - RISK WEIGHTED ASSETS AND CAPITAL CHARGES



[^17]
## Advanced Internal Rating (AIRB) approach for credit risk

Internal models based on historical experience of key risk assumptions are used to compute the capital requirements.

## Advanced Measurement Approach (AMA) for operational risk

The capital charge for operational risk is calculated based on internal risk measurement models, using a combination of quantitative and qualitative risk measurement techniques.

## Business and Government Portfolios

A category of exposures that includes lending to businesses and governments, where the primary basis of adjudication relies on risk ratings.

## Corporate exposures

Direct credit risk exposures to corporations, partnerships and proprietorships, and exposures guaranteed by those entities.

## Credit risk

Risk of financial loss due to a borrower or counterparty failing to meet its obligations in accordance with agreed terms.

Drawn exposures
The amount of credit risk exposure resulting from loans already advanced to the customer.

## Exposure at default (EAD)

An estimate of the amount of exposure to a customer at the event of, and at the time of, default.

## Internal Models Approach (IMA) for market risk

Internal models are used to calculate the capital charge for specific risks and general market risks.

## Internal Ratings Based Approach for Securitization Exposures

The computation of capital charge is based on risk-weights that are mapped from internal ratings.

## Loss given default (LGD)

An estimate of the amount of exposure to a customer that will not be recovered as the result of default, expressed as a percentage of the Exposure at Default.

## Operational risk

The risk of loss resulting from inadequate or failed internal processes, systems, or from human error or external events.

## Probability of default (PD)

An estimate of the likelihood that the obligations of any particular customer will not be repaid as they become contractually due.

## Qualifying revolving reta

This exposure class includes credit cards, unsecured lines of credit and overdraft protection products extended to individuals (except in case of Standardized approach) under the Basel II framework.

## Real estate secured and personal lending

This exposure class includes residential mortgages and home equity lines of credit extended to individuals under the Basel II framework.

## Regulatory capital

Regulatory capital comprises Tier 1 and Tier 2 capital as defined by OSFI's Capital Adequacy Regulations. Tier 1 capital comprises common shares excluding short trading positions in our own shares, retained earnings, preferred shares, non-controlling interests, contributed surplus, and foreign preferred shares, non-controliing interests, contributed surplus, and foreign
currency translation adjustments. Goodwill is deducted from Tier 1 capital. Tier 2 capital comprises subordinated debt and eligible general allowance. Commencing November 1, 2007, gain on sale of securitization is deducted from Tier 1 capital and the investment in insurance subsidiaries and pre2007 substantial investments are deducted Tier 2 capital. Also, both Tier 1 and Tier 2 capital are now subject to certain other deductions on a 50/50 basis.

## Retail portfolios

A category of exposures that includes personal and small business lending, where the primary basis of adjudication relies on credit scoring models.

Risk-weighted assets
Under Basel I, RWAs are calculated by applying risk-weighting factors specified by OSFI to all on-balance sheet assets and off-balance sheet exposures for non trading books plus statistically estimated risk exposures in trading books. Under Basel II AIRB approach, RWAs are calculated according to the mathematical formulae utilizing PDs, LGDs, and EADs and in some cases, maturity adjustments. Under the Standardized approach, RWAs are calculated by applying the weighting factors specified in the OSFI guidelines to on-and off-balance sheet exposures. Risk-weighted assets for market risk in the trading portfolio are statistically estimated based on models approved by OSFI

## Securitization

The process of selling assets (normally financial assets such as loans, leases, trade receivables, credit card receivables or mortgages) to trusts or other special purpose entities (SPES). An SPE normally issues securities or other form of interests to investors and/or the asset transferor, and the SPE uses the proceeds of the issue of securities to purchase the transferred assets. The SPE will generally use the cash flows generated by the assets to meet the obligations under the securities or other interests issued by the SPE, which may carry a number of different risk profiles.

## Sovereign exposures

Direct credit risk exposures to governments, central banks and certain public sector entities, and exposures guaranteed by those entities

## Standardized approach for credit risk

Credit risk capital requirements are calculated based on a standardized set of risk-weights as prescribed by the regulator. The standardized risk-weights are based on external creait assessment, where available, and other risk related factors, including exposure asset class, collateral, etc.

## Tier 1 and total capital ratios

Tier 1 and total regulatory capital, divided by risk-weighted assets, based on guidelines set by OSFI, based on Bank for International Settlements standards


[^0]:    ${ }^{1}$ See Notes to users: Non-GAAP measures.
    2 In case of a loss, the effect of stock options potentially exercisable on diluted earnings (loss) per share will be anti-dilutive; therefore, basic and diluted earnings (loss) per share will be the same.

[^1]:    $\mathrm{n} / \mathrm{m}$ - not meaningful due to the net loss.

[^2]:    
     business lines.

[^3]:    ${ }^{1}$ See Notes to users: Non-GAAP measures.
    $\mathrm{n} / \mathrm{m}$ - not meaningful due to the net loss

[^4]:    
    
     underwriting fees and commissions on securities transactions, which are shown separately in the consolidated statement of operations.
     income (expense) as an integral part of trading revenue.
    ${ }^{3}$ See Notes to users: Non-GAAP measures.
    ${ }^{4}$ Includes trading loans prior to 2007 that were designated at fair value upon the adoption of the financial instruments standards.
    ${ }^{5}$ See footnote 2 on page 3 of non-interest income.

[^5]:    ${ }^{1}$ Primarily relates to the acquisition of FirstCaribbean.
    ${ }^{2}$ Includes disposition of certain U.S. businesses.
    ${ }^{3}$ Includes foreign currency translation adjustments.

[^6]:    ${ }^{1}$ Assets and liabilities in the form of CIBC common shares, held within certain compensation trusts, have been offset (October 31, 2008: \$244 million; July 31, 2008 : $\$ 437$ million) within treasury shares
    ${ }^{2}$ Represents the impact of adopting the amended Canadian Institute of Chartered Accountants (CICA) Emerging Issues Committee Abstract 46," Leveraged Leases ".
    ${ }^{3}$ Represents the transitional adjustment on adoption of the CICA handbook sections 1530, 3251, 3855 and 3865.

[^7]:    ${ }^{1}$ Average interest-earning assets include interest-bearing deposits with banks, securities, securities borrowed or purchased under resale agreements, and loans.

[^8]:    ${ }^{1}$ Beginning in 2008, allowance on undrawn credit facilities is included in other liabilities.

[^9]:    ${ }^{1}$ Includes $\$ 117$ million of specific allowance and $\$ 23$ million of general allowance related to the FirstCaribbean acquisition.
    ${ }^{2}$ Includes $\$ 77$ million (Q3/08: $\$ 86$ million) of allowance on undrawn credit facilities included in other liabilities. Prior to 2008, it was included in allowance for credit losses.

[^10]:    ${ }^{1}$ ALM: Asset/liability management.
    ${ }^{2}$ Comprises forwards, futures, swaps and options

[^11]:    ${ }^{1}$ Subsequent to the adoption of Basel II, the risk-weighted amounts are net of master netting agreements.
     comprises cash \$1,929 million (Q3/08: \$1,482 million), government securities \$335 million (Q3/08: \$23 million) and other instruments $\$ 4$ million (Q3/08: $\$ 10$ million)
    ${ }^{3}$ Commencing 2008 under Basel II, written ALM credit derivatives are treated as guarantee commitment; bought ALM credit derivatives meeting hedge effectiveness
     a counterparty credit risk charge. In 2007, under Basel I, written ALM credit derivatives were treated as guarantee commitment and all bought ALM credit derivatives a counterparty credit risk charge. In 2007, under Basel I, written ALM credit
    were treated as credit risk mitigation with no counterparty credit risk charge.
    ${ }^{4}$ Comprises credit protection sold. Represents the fair value of contracts for which fees are received over the life of the contracts
    ${ }^{5}$ Comprises forwards, swaps and options.
    ${ }^{6}$ Exchange-traded instruments with a replacement cost of \$1,242 million (Q3/08: \$891 million) are excluded in accordance with the guidelines of the OSFI.

[^12]:     our repurchase agreement activities

[^13]:    
    
     agreement activities.

[^14]:    This table provides information of our gross exposure at default for our business and government and retail exposures under the AlRB approach. Amounts are after valuation adjustments related to financial guarantors, and before allowance for credit losses and risk mitigation, including $\$ 76.6$ billion (Q3/08: $\$ 63.0$ bilion) of collateral held for our repurchase agreement activities.
    ${ }^{2}$ Demand loans are included in the "Less than 1 year" category.

[^15]:    ${ }^{1}$ This table provides information on credit mitigants against exposures under the AIRB approach.

[^16]:     not recognized on CIBC consolidated balance sheet) are also included in the table.

[^17]:    Underlying assets include residential mortgages of $\$ 648$ million (Q3/08: $\$ 672$ million) and credit card loans of $\$ 3.5$ billion (Q3/08: $\$ 4.3$ billion)
    ${ }^{2}$ Pertains to cash account that is a first loss protection for residential mortgage securitized, unrated credit exposures and securities.
    ${ }^{3}$ Includes originator and investor interests.
    ${ }^{4}$ Underlying asset comprises credit card loans.
    ${ }^{5} \mathrm{Net}$ of financial collateral $\$ 621$ million.

