

## Supplementary Financial Information



For the period ended April 30, 2008

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http://www.cibc.com/ca/pdf/investor/q208financials.pdf

## NOTES TO USERS

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## NOTES TO USERS

This document is not audited and should be read in conjunction with our quarterly report to shareholders and news release for Q2/08 and the audited annual consolidated financial statements and accompanying management's discussion \& analysis for the year ended October 31, 2007. Additional financial information is also available through our quarterly investor presentations as well as the quarterly conference call webcast.

## External reporting changes

## First quarter

1. We adopted the Internal Convergence of Capital Measurement and Capital Standards: a Revised Framework, commonly named as Basel II.
2. We moved our commercial banking line of business from CIBC World Markets to CIBC Retail Markets. Prior period information was restated.
3. We moved our securitization-related revenue from the lines of businesses (cards, mortgages and personal lending) to other within CIBC Retail Markets. Prior period information was restated
4. We moved the investment consulting service revenue from retail brokerage to asset management, both within CIBC Retail Markets. Prior period information was restated.
5. We allocated the general allowance for credit losses between the strategic business lines (CIBC Retail Markets and CIBC World Markets). Prior to 2008, the general allowance (excluding FirstCaribbean International Bank) was included within Corporate and Other. Prior period information was not restated.
6. We reclassified the allowance for credit losses related to the undrawn credit losses. Prior period information was not restated

## Non-GAAP measures

Ve use a number of financial measures to assess the performance of our business lines. Some measures are calculated in accordance with GAAP, while other measures do not have a standardized meaning under GAAP and, accordingly, these measures, described below, may not be comparable to GAAP financial measures useful in analyzing financial performance.

This document references the following non-GAAP measures:

## Net interest income, taxable equivalent basis (TEB)

e adjust net interest income to reflect tax-exempt income on an equivalent before-tax basis. The corresponding entry is made in the income tax axpense. This measure enables comparability of net interest income arising解 used to calculate the efficiency ratio and trading revenue (TEB). We believe these measures permit uniform measurement, which may enable users of

Economic capital
conomic capital provides the financial framework to evaluate the returns of ach business line, commensurate with the risk taken.
Economic capital is an estimate of the amount of equity capital required by the businesses to absorb losses consistent with our targeted risk rating over
a one year horizon. It includes credit, market, operational and strategic risk capital. The economic capital methodologies that we employ quantify the evel of inherent risk within our products, clients, and business lines, as required. The difference between our total equity capital and economic capital is held in Corporate and Other.

There is no comparable GAAP measure for economic capital.

## Economic profit

Net income, adjusted for a charge on capital, determines economic profit. his measures the return generated by each business line in excess of our cost of capital, thus enabling users of our financial information to identify relative contributions to shareholder value.

Reconciliation of net income

## Segmented return on equity

We use return on equity (ROE) on a segmented basis as one of the we use return on equity (ROE) on a segmented basis as one of

While ROE for consolidated CIBC provides a measure of return on common equity, ROE on a segmented basis provides a similar metric related to the alt allocated to the segments. We use economic capital to calculate ROE oneasure.

EPS and efficiency ratio on cash basis
cash basis measures are calculated by adjusting the amortization of other intangible assets to net income and non-interest expenses. Management


## Reconciliation of non-GAAP to GAAP measures

he table on the following page provides a reconciliation of non-GAAP to GAAP measures.

## RECONCILIATION OF NON-GAAP TO GAAP MEASURES

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | $\begin{array}{r} 2008 \\ 6 \mathrm{M} \end{array}$ | 2007 6 M | 12M | $\begin{array}{r} 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| Common share information Per share (\$) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic (loss) earnings | (3.00) | (4.39) | 2.55 | 2.33 | 2.29 | 2.13 | 2.34 | 1.88 | 1.65 | (7.31) | 4.42 | 9.30 | 7.50 |
| Add: effect of non-cash items | 0.02 | 0.03 | 0.02 | 0.03 | 0.03 | 0.01 | 0.02 | 0.01 | 0.01 | 0.05 | 0.04 | 0.08 | 0.06 |
| Cash basic (loss) earnings | (2.98) | (4.36) | 2.57 | 2.36 | 2.32 | 2.14 | 2.36 | 1.89 | 1.66 | (7.26) | 4.46 | 9.38 | 7.56 |
| Diluted (loss) earnings ${ }^{1}$ | (3.00) | (4.39) | 2.53 | 2.31 | 2.27 | 2.11 | 2.32 | 1.86 | 1.63 | (7.31) | 4.37 | 9.21 | 7.43 |
| Add: effect of non-cash items | 0.02 | 0.03 | 0.02 | 0.03 | 0.02 | 0.01 | 0.02 | 0.01 | 0.02 | 0.05 | 0.04 | 0.09 | 0.06 |
| Cash diluted (loss) earnings ${ }^{1}$ | (2.98) | (4.36) | 2.55 | 2.34 | 2.29 | 2.12 | 2.34 | 1.87 | 1.65 | (7.26) | 4.41 | 9.30 | 7.49 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue (\$ millions) | 126 | (521) | 2,946 | 2,979 | 3,050 | 3,091 | 2,890 | 2,826 | 2,777 | (395) | 6,141 | 12,066 | 11,351 |
| Add: adjustment for TEB | 60 | 61 | 116 | 65 | 54 | 62 | 77 | 59 | 42 | 121 | 116 | 297 | 224 |
| Revenue (TEB) | 186 | (460) | 3,062 | 3,044 | 3,104 | 3,153 | 2,967 | 2,885 | 2,819 | (274) | 6,257 | 12,363 | 11,575 |
| Non-interest expenses | 1,788 | 1,761 | 1,874 | 1,819 | 1,976 | 1,943 | 1,892 | 1,883 | 1,836 | 3,549 | 3,919 | 7,612 | 7,488 |
| Less: amortization of other intangible assets | 10 | 10 | 11 | 11 | 12 | 5 | 8 | 7 | 7 | 20 | 17 | 39 | 29 |
| Non-interest expenses - cash basis | 1,778 | 1,751 | 1,863 | 1,808 | 1,964 | 1,938 | 1,884 | 1,876 | 1,829 | 3,529 | 3,902 | 7,573 | 7,459 |
| Cash efficiency ratio (TEB) | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | 60.9\% | 59.4\% | 63.2\% | 61.5\% | 63.5\% | 65.0\% | 64.9\% | $\mathrm{n} / \mathrm{m}$ | 62.3\% | 61.3\% | 64.4\% |

${ }^{1}$ In case of a loss, the effect of stock options potentially exercisable on diluted earnings (loss) per share will be anti-dilutive; therefore, basic and diluted earnings (loss) per share will be the same
$\mathrm{n} / \mathrm{m}$ - not meaningful due to the net loss.

|  | Q2108 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | $\begin{array}{r} 2008 \\ 6 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2007 \\ 6 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2007 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common share information Per share (\$) |  |  |  |  |  |  |  |  |  |  |  |  |  | ${ }^{1}$ In case of a loss, the effect of stock options potentially exercisable on diluted earnings (loss) per share will be anti-dilutive; therefore, basic and diluted earnings (loss) per share will be the same. <br> ${ }^{2}$ See Notes to users: NonGAAP measures. <br> ${ }^{3}$ Average interest-earning assets include interestbearing deposits with banks, securities, securities borrowed or purchased under resale agreements, and loans. <br> ${ }^{4}$ Includes assets under administration or custody of CIBC Mellon Global Securities Services Company, which is a $50 / 50$ joint venture between CIBC and The Bank of New York Mellon. See assets under administration on page 16. <br> ${ }^{5}$ Debt ratings - S \& P Senior Long Term: A+; Moody's - Senior Long Term: Aa2. <br> ${ }^{6}$ Beginigng in Q1/08, the balance sheet quality measures are based upon Basel Il framework whereas the prior quarters were based upon Basel I methodology. <br> ${ }^{7}$ The ratio represents the amount of capital attributed to the business lines as at the end of the period. <br> ${ }^{8}$ Regular workforce headcount comprises regular working full-time and part-time employees, base plus commissioned employees, and 100\% commissioned employees. Full-time employees are counted as one and parttime employees as one-half. <br> $\mathrm{n} / \mathrm{m}$ - not meaningful due to the net loss during the quarter or over the 12 month trailing period. |  |
| Basic (loss) earnings | (3.00) | (4.39) | 2.55 | 2.33 | 2.29 | 2.13 | 2.34 | 1.88 | 1.65 | (7.31) | 4.42 | 9.30 | 7.50 |  |  |
| Diluted (loss) earnings ${ }^{1}$ | (3.00) | (4.39) | 2.53 | 2.31 | 2.27 | 2.11 | 2.32 | 1.86 | 1.63 | (7.31) | 4.37 | 9.21 | 7.43 |  |  |
| Dividends | 0.87 | 0.87 | 0.87 | 0.77 | 0.77 | 0.70 | 0.70 | 0.70 | 0.68 | 1.74 | 1.47 | 3.11 | 2.76 |  |  |
| Book value | 29.01 | 32.76 | 33.31 | 33.05 | 32.67 | 31.85 | 29.59 | 27.96 | 26.61 | 29.01 | 32.67 | 33.31 | 29.59 |  |  |
| Share price (\$) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High | 74.17 | 99.81 | 103.30 | 106.75 | 104.00 | 102.00 | 87.87 | 83.63 | 86.00 | 99.81 | 104.00 | 106.75 | 87.87 |  |  |
| Low | 56.94 | 64.70 | 87.00 | 92.37 | 97.70 | 88.96 | 77.95 | 73.94 | 77.95 | 56.94 | 88.96 | 87.00 | 72.90 |  |  |
| Closing | 74.17 | 73.25 | 102.00 | 92.50 | 97.70 | 100.88 | 87.60 | 77.25 | 82.75 | 74.17 | 97.70 | 102.00 | 87.60 |  |  |
| Shares outstanding (thousands) Average basic | 380,754 | 338,732 | 334,849 | 335,755 | 337,320 | 336,486 | 335,522 | 335,513 | 335,147 | 359,512 | 336,896 | 336,092 | 335,135 |  |  |
| Average diluted | 382,377 | 340,811 | 337,927 | 338,691 | 340,613 | 339,942 | 338,737 | 338,461 | 338,544 | 361,366 | 340,272 | 339,316 | 338,360 |  |  |
| End of period | 380,770 | 380,650 | 334,989 | 334,595 | 337,487 | 337,139 | 335,977 | 335,332 | 335,519 | 380,770 | 337,487 | 334,989 | 335,977 |  |  |
| Market capitalization (\$ millions) | 28,242 | 27,883 | 34,169 | 30,950 | 32,972 | 34,011 | 29,432 | 25,904 | 27,764 | 28,242 | 32,972 | 34,169 | 29,432 |  |  |
| Value measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Price to earnings multiple (12 month trailing) | $n / m$ | 26.9 | 11.1 | 10.3 | 11.4 | 12.7 | 11.8 | 10.8 | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | 11.4 | 11.1 | 11.8 |  |  |
| Dividend yield (based on closing share price) | 4.8\% | 4.7\% | 3.4\% | 3.3\% | 3.2\% | 2.8\% | 3.2\% | 3.6\% | 3.4\% | 4.7\% | 3.0\% | 3.0\% | 3.2\% |  |  |
| Dividend payout ratio | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | 34.1\% | 33.0\% | 33.7\% | 32.9\% | 29.9\% | 37.3\% | 41.4\% | n/m | 33.3\% | 33.4\% | 36.8\% |  |  |
| Market value to book value ratio | 2.56 | 2.24 | 3.06 | 2.80 | 2.99 | 3.17 | 2.96 | 2.76 | 3.11 | 2.56 | 2.99 | 3.06 | 2.96 |  |  |
| Financial results (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue | 126 | (521) | 2,946 | 2,979 | 3,050 | 3,091 | 2,890 | 2,826 | 2,777 | (395) | 6,141 | 12,066 | 11,351 |  |  |
| Provision for credit losses | 176 | 172 | 132 | 162 | 166 | 143 | 92 | 152 | 138 | 348 | 309 | 603 | 548 |  |  |
| Non-interest expenses | 1,788 | 1,761 | 1,874 | 1,819 | 1,976 | 1,943 | 1,892 | 1,883 | 1,836 | 3,549 | 3,919 | 7,612 | 7,488 |  |  |
| Net (loss) income | $(1,111)$ | $(1,456)$ | 884 | 835 | 807 | 770 | 819 | 662 | 585 | $(2,567)$ | 1,577 | 3,296 | 2,646 |  |  |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | $\mathrm{n} / \mathrm{m}$ | n/m | 63.6\% | 61.1\% | 64.8\% | 62.9\% | 65.5\% | 66.6\% | 66.1\% | n/m | 63.8\% | 63.1\% | 66.0\% |  |  |
| Cash efficiency ratio (TEB) ${ }^{2}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | 60.9\% | 59.4\% | 63.2\% | 61.5\% | 63.5\% | 65.0\% | 64.9\% | $\mathrm{n} / \mathrm{m}$ | 62.3\% | 61.3\% | 64.4\% |  |  |
| Return on equity | (37.6)\% | (52.9)\% | 30.3\% | 28.3\% | 28.9\% | 27.1\% | 32.5\% | 27.2\% | 25.7\% | (45.0)\% | 28.0\% | 28.7\% | 27.9\% |  |  |
| Net interest margin | 1.57\% | 1.33\% | 1.45\% | 1.41\% | 1.36\% | 1.33\% | 1.50\% | 1.53\% | 1.47\% | 1.45\% | 1.34\% | 1.39\% | 1.52\% |  |  |
| Net interest margin on average interest-earning assets ${ }^{3}$ | 1.85\% | 1.57\% | 1.67\% | 1.61\% | 1.55\% | 1.52\% | 1.72\% | 1.77\% | 1.71\% | 1.71\% | 1.54\% | 1.59\% | 1.76\% |  |  |
| Return on average assets | (1.29)\% | (1.68)\% | 1.03\% | 1.00\% | 1.02\% | 0.97\% | 1.08\% | 0.90\% | 0.83\% | (1.49)\% | 0.99\% | 1.00\% | 0.91\% |  |  |
| Return on average interest-earning assets ${ }^{3}$ | (1.52)\% | (1.98)\% | 1.19\% | 1.14\% | 1.16\% | 1.10\% | 1.25\% | 1.04\% | 0.97\% | (1.75)\% | 1.13\% | 1.15\% | 1.05\% |  |  |
| Total shareholder return | 2.59\% | (27.3)\% | 11.2\% | (4.6)\% | (2.4)\% | 16.0\% | 14.3\% | (5.8)\% | 4.4\% | (25.42)\% | 13.2\% | 20.2\% | 25.6\% |  |  |
| On- and off-balance sheet information (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash, deposits with banks and securities | 92,189 | 99,411 | 100,247 | 102,143 | 100,204 | 108,482 | 95,351 | 93,163 | 90,295 | 92,189 | 100,204 | 100,247 | 95,351 |  |  |
| Loans and acceptances | 174,580 | 171,090 | 170,678 | 167,828 | 164,797 | 159,530 | 151,916 | 149,224 | 145,826 | 174,580 | 164,797 | 170,678 | 151,916 |  |  |
| Total assets | 343,063 | 347,734 | 342,178 | 338,881 | 326,580 | 322,608 | 303,984 | 294,990 | 290,721 | 343,063 | 326,580 | 342,178 | 303,984 |  |  |
| Deposits | 238,203 | 239,976 | 231,672 | 230,208 | 221,169 | 223,625 | 202,891 | 200,015 | 193,503 | 238,203 | 221,169 | 231,672 | 202,891 |  |  |
| Common shareholders' equity | 11,046 | 12,472 | 11,158 | 11,058 | 11,025 | 10,736 | 9,941 | 9,377 | 8,929 | 11,046 | 11,025 | 11,158 | 9,941 |  |  |
| Average assets | 349,005 | 344,528 | 340,236 | 331,553 | 326,088 | 316,122 | 299,513 | 291,395 | 288,428 | 346,742 | 321,023 | 328,520 | 291,277 |  |  |
| Average interest-earning assets ${ }^{3}$ | 296,427 | 293,166 | 294,591 | 290,157 | 285,127 | 276,799 | 260,569 | 251,607 | 248,198 | 294,778 | 280,895 | 286,682 | 251,437 |  |  |
| Average common shareholders' equity | 12,328 | 11,181 | 11,191 | 10,992 | 10,964 | 10,474 | 9,601 | 9,167 | 8,803 | 11,748 | 10,715 | 10,905 | 9,016 |  |  |
| Assets under administration ${ }^{4}$ | 1,205,077 | 1,169,570 | 1,187,567 | 1,124,079 | 1,165,585 | 1,122,184 | 1,068,600 | 1,027,931 | 1,027,927 | 1,205,077 | 1,165,585 | 1,187,567 | 1,068,600 |  |  |
| Balance sheet quality measures ${ }^{5}$ <br> Common equity to risk-weighted assets ${ }^{6}$ | 9.6\% | 10.6\% | 8.8\% | 8.8\% | 8.7\% | 8.7\% | 8.7\% | 8.0\% | 7.8\% | 9.6\% | 8.7\% | 8.8\% | 8.7\% |  |  |
| Risk-weighted assets (\$ billions) ${ }^{6}$ | 114.8 | 117.4 | 127.4 | 125.0 | 127.2 | 124.1 | 114.8 | 117.0 | 115.1 | 114.8 | 127.2 | 127.4 | 114.8 |  |  |
| Tier 1 capital ratio ${ }^{6}$ | 10.5\% | 11.4\% | 9.7\% | 9.7\% | 9.5\% | 9.6\% | 10.4\% | 9.6\% | 9.2\% | 10.5\% | 9.5\% | 9.7\% | 10.4\% |  |  |
| Total capital ratio ${ }^{6}$ | 14.4\% | 15.2\% | 13.9\% | 13.7\% | 14.1\% | 14.1\% | 14.5\% | 14.0\% | 13.7\% | 14.4\% | 14.1\% | 13.9\% | 14.5\% |  |  |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail/wholesale ratio ${ }^{7}$ | $\begin{array}{r}\text { 68\%/32\% } \\ \hline 40,345\end{array}$ | $\begin{array}{r} 71 \% / 29 \% \\ \hline 40,237 \end{array}$ | $\begin{array}{r} 73 \% / 27 \% \\ \hline 40,457 \end{array}$ | $\begin{array}{r} 76 \% / 24 \% \\ \hline 40,315 \end{array}$ | $\begin{array}{r} 73 \% / 27 \% \\ \hline 40,488 \\ \hline \end{array}$ | $\begin{array}{r} 74 \% / 26 \% \\ \hline 40,559 \end{array}$ | $\begin{gathered} 72 \% / 28 \% \\ \hline 37,016 \end{gathered}$ | $\begin{gathered} 70 \% / 30 \% \\ \hline 36,781 \end{gathered}$ | $\begin{array}{r} 74 \% / 26 \% \\ \hline 36,741 \end{array}$ | 68\% $32 \%$ | 73\%/27\% | 73\%/27\% | 72\%/28\% |  |  |
| Regular workforce hea |  |  |  |  |  |  |  |  |  | 40,345 | 40,488 | 40,457 | 37,016 |  |  |

CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS

| (\$ millions) | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
| Net interest income | 1,349 | 1,154 | 1,240 | 1,180 | 1,079 | 1,059 | 1,130 | 1,121 | 1,036 |
| Non-interest income | $(1,223)$ | $(1,675)$ | 1,706 | 1,799 | 1,971 | 2,032 | 1,760 | 1,705 | 1,741 |
| Total revenue | 126 | (521) | 2,946 | 2,979 | 3,050 | 3,091 | 2,890 | 2,826 | 2,777 |
| Provision for credit losses | 176 | 172 | 132 | 162 | 166 | 143 | 92 | 152 | 138 |
| Non-interest expenses | 1,788 | 1,761 | 1,874 | 1,819 | 1,976 | 1,943 | 1,892 | 1,883 | 1,836 |
| (Loss) income before income taxes and non-controlling interests | $(1,838)$ | $(2,454)$ | 940 | 998 | 908 | 1,005 | 906 | 791 | 803 |
| Income tax (benefit) expense |  | $(1,002)$ | 45 | 157 | 91 | 231 | 87 | 125 | 190 |
|  | $(1,107)$ | $(1,452)$ | 895 | 841 | 817 | 774 | 819 | 666 | 613 |
| Non-controlling interests | 4 | 4 | 11 | 6 | 10 | 4 | - | 4 | 28 |
| Net (loss) income | $(1,111)$ | $(1,456)$ | 884 | 835 | 807 | 770 | 819 | 662 | 585 |
| Dividends on preferred shares | 30 | 30 | 30 | 36 | 35 | 38 | 33 | 33 | 33 |
| Premium on redemption of preferred shares classified as equity | - | - | - | 16 | - | 16 | - | - | - |
| Net (loss) income applicable to common shares | $(1,141)$ | $(1,486)$ | 854 | 783 | 772 | 716 | 786 | 629 | 552 |


| $\mathbf{2 0 0 8}$ <br> $\mathbf{6 M}$ | 2007 <br> 6 M | 2007 <br> 12 M | 2006 <br> 12 M |
| ---: | ---: | ---: | ---: |
| $\mathbf{2 , 5 0 3}$ | 2,138 | 4,558 | 4,435 |
| $\mathbf{( 2 , 8 9 8 )}$ | 4,003 | 7,508 | 6,916 |
| $\mathbf{( 3 9 5 )}$ | 6,141 | 12,066 | 11,351 |
| $\mathbf{3 4 8}$ | 309 | 603 | 548 |
| $\mathbf{3 , 5 4 9}$ | 3,919 | 7,612 | 7,488 |
| $\mathbf{( 4 , 2 9 2 )}$ | 1,913 | 3,851 | 3,315 |
| $\mathbf{( 1 , 7 3 3 )}$ | 322 | 524 | 640 |
| $\mathbf{( 2 , 5 5 9})$ | 1,591 | 3,327 | 2,675 |
| $\mathbf{8}$ | 14 | 31 | 29 |
| $\mathbf{( 2 , 5 6 7 )}$ | 1,577 | 3,296 | 2,646 |
| $\mathbf{6 0}$ | 73 | 139 | 132 |
| - | 16 | 32 | - |
| $\mathbf{( 2 , 6 2 7 )}$ | 1,488 | 3,125 | 2,514 |

## CASH MEASURES

Cash net (loss) income (\$ millions)
Net (loss) income applicable to common shares After-tax effect of amortization of other intangible assets

Average common shareholders' equity (\$ millions)
Average common shareholders' equity

## Cash measures

Average number of common shares - basic (thousands)
Average number of common shares - diluted (thousands)
Cash basis (loss) earnings per share - basic
Cash basis (loss) earnings per share - diluted ${ }^{2}$

See Notes to users: Non-GAAP measures
${ }^{2}$ In case of a loss, the effect of stock options potentially exercisable on diluted earnings (loss) per share will be anti-dilutive; therefore, basic and diluted earnings (loss) per share will be the same

NET INTEREST INCOME

| (\$ millions) | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | $\begin{array}{r} 2008 \\ 6 M \end{array}$ | $\begin{array}{r} 2007 \\ 6 \mathrm{M} \end{array}$ | $\begin{array}{r} 2007 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2006 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans | 2,310 | 2,582 | 2,583 | 2,501 | 2,350 | 2,304 | 2,279 | 2,206 | 2,008 | 4,892 | 4,654 | 9,738 | 8,526 |
| Securities borrowed or purchased under resale agreements | 419 | 529 | 564 | 596 | 499 | 472 | 467 | 402 | 366 | 948 | 971 | 2,131 | 1,568 |
| Securities | 697 | 664 | 869 | 755 | 719 | 762 | 778 | 707 | 640 | 1,361 | 1,481 | 3,105 | 2,745 |
| Deposits with banks | 192 | 230 | 222 | 212 | 200 | 173 | 130 | 115 | 98 | 422 | 373 | 807 | 430 |
|  | 3,618 | 4,005 | 4,238 | 4,064 | 3,768 | 3,711 | 3,654 | 3,430 | 3,112 | 7,623 | 7,479 | 15,781 | 13,269 |
| Interest expense |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | 1,747 | 2,208 | 2,216 | 2,003 | 1,928 | 1,903 | 1,742 | 1,591 | 1,444 | 3,955 | 3,831 | 8,050 | 6,105 |
| Other liabilities | 452 | 563 | 697 | 798 | 678 | 665 | 696 | 633 | 552 | 1,015 | 1,343 | 2,838 | 2,398 |
| Subordinated indebtedness | 62 | 72 | 77 | 76 | 75 | 76 | 78 | 78 | 72 | 134 | 151 | 304 | 300 |
| Preferred share liabilities | 8 | 8 | 8 | 7 | 8 | 8 | 8 | 7 | 8 | 16 | 16 | 31 | 31 |
|  | 2,269 | 2,851 | 2,998 | 2,884 | 2,689 | 2,652 | 2,524 | 2,309 | 2,076 | 5,120 | 5,341 | 11,223 | 8,834 |
| Net interest income | 1,349 | 1,154 | 1,240 | 1,180 | 1,079 | 1,059 | 1,130 | 1,121 | 1,036 | 2,503 | 2,138 | 4,558 | 4,435 |

NON-INTEREST INCOME

| (\$ millions) | Q2108 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | $\begin{array}{r} 2008 \\ \hline 6 \mathrm{M} \end{array}$ | $\begin{array}{r} 2007 \\ \hline 6 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2007 \\ 12 \mathrm{M} \end{array}$ | $\begin{gathered} \\ \hline 2006 \\ 12 \mathrm{M} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Underwriting and advisory fees | 88 | 176 | 190 | 192 | 178 | 185 | 165 | 137 | 137 | 264 | 363 | 745 | 619 |
| Deposit and payment fees | 191 | 195 | 200 | 205 | 193 | 193 | 195 | 201 | 187 | 386 | 386 | 791 | 778 |
| Credit fees | 56 | 60 | 59 | 77 | 82 | 69 | 107 | 77 | 62 | 116 | 151 | 287 | 334 |
| Card fees | 67 | 77 | 72 | 68 | 60 | 70 | 74 | 61 | 52 | 144 | 130 | 270 | 251 |
| Investment management and custodial fees | 131 | 136 | 139 | 136 | 130 | 130 | 127 | 120 | 118 | 267 | 260 | 535 | 479 |
| Mutual fund fees | 204 | 212 | 218 | 226 | 216 | 212 | 203 | 201 | 201 | 416 | 428 | 872 | 799 |
| Insurance fees, net of claims | 63 | 58 | 59 | 55 | 62 | 58 | 57 | 63 | 46 | 121 | 120 | 234 | 224 |
| Commissions on securities transactions | 133 | 170 | 196 | 224 | 226 | 229 | 206 | 204 | 230 | 303 | 455 | 875 | 869 |
| Trading revenue | $(2,401)$ | $(3,127)$ | (378) | 35 | 296 | 375 | 285 | 275 | 307 | $(5,528)$ | 671 | 328 | 1,129 |
| Available-for-sale / Investment securities gains (losses), net | 12 | (49) | 133 | 137 | 119 | 132 | 27 | 51 | (5) | (37) | 251 | 521 | 71 |
| FVO revenue ${ }^{1}$ | (18) | (29) | 9 | 45 | 59 | 43 | - | - | - | (47) | 102 | 156 | - |
| Income from securitized assets | 146 | 144 | 103 | 121 | 136 | 129 | 126 | 113 | 129 | 290 | 265 | 489 | 484 |
| Foreign exchange other than trading ${ }^{2}$ | 3 | 132 | 100 | 105 | 101 | 84 | 62 | 70 | 104 | 135 | 185 | 390 | 300 |
| Other | 102 | 170 | 606 | 173 | 113 | 123 | 126 | 132 | 173 | 272 | 236 | 1,015 | 579 |
| Total non-interest income | $(1,223)$ | $(1,675)$ | 1,706 | 1,799 | 1,971 | 2,032 | 1,760 | 1,705 | 1,741 | $(2,898)$ | 4,003 | 7,508 | 6,916 |

[^0]Employee compensation and benefits
Salaries
Incentive bonuses

Commissions
Benefits

## Occupancy costs

Rent and maintenance

Depreciation

## Computer and office equipment

## Rent and maintenance

Depreciation

## Communications

Telecommunications
Postage and courier
Stationery

## Advertising and business development

Professional fees
Business and capital taxes
Other

## Non-interest expenses

Non-interest expenses to revenue ratio


| 2008 | 2007 | 2007 | 2006 |
| ---: | ---: | ---: | ---: |
| 6 M | 6 M | 12 M | 12 M |


| 570 | 588 | 589 | 564 | 550 | 555 | 517 | 535 | 499 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 83 | 137 | 148 | 216 | 267 | 295 | 237 | 255 | 227 |
| 136 | 135 | 144 | 156 | 151 | 162 | 156 | 141 | 164 |
| 144 | 134 | 125 | 164 | 158 | 148 | 154 | 159 | 164 |
| 933 | 994 | 1,006 | 1,100 | 1,126 | 1,160 | 1,064 | 1,090 | 1,054 |
| 120 | 122 | 127 | 128 | 126 | 127 | 115 | 113 | 122 |
| 22 | 23 | 21 | 24 | 26 | 23 | 21 | 23 | 22 |
| 142 | 145 | 148 | 152 | 152 | 150 | 136 | 136 | 144 |
| 236 | 233 | 254 | 251 | 246 | 233 | 256 | 251 | 245 |
| 29 | 29 | 29 | 28 | 33 | 30 | 30 | 27 | 29 |
| 265 | 262 | 283 | 279 | 279 | 263 | 286 | 278 | 274 |
| 28 | 32 | 36 | 36 | 35 | 34 | 33 | 33 | 33 |
| 26 | 26 | 25 | 24 | 34 | 21 | 24 | 25 | 24 |
| 18 | 16 | 20 | 17 | 19 | 16 | 16 | 16 | 18 |
| 72 | 74 | 81 | 77 | 88 | 71 | 73 | 74 | 75 |
| 58 | 53 | 71 | 59 | 66 | 50 | 68 | 53 | 54 |
| 61 | 51 | 51 | 45 | 43 | 39 | 43 | 35 | 41 |
| 35 | 25 | 37 | 31 | 34 | 35 | 36 | 33 | 35 |
| 222 | 157 | 197 | 76 | 188 | 175 | 186 | 184 | 159 |
| 1,788 | 1,761 | 1,874 | 1,819 | 1,976 | 1,943 | 1,892 | 1,883 | 1,836 |
| $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | 63.6\% | 61.1\% | 64.8\% | 62.9\% | 65.5\% | 66.6\% | 66.1\% |


| 1,158 | 1,105 | 2,258 | 2,076 |
| :---: | :---: | :---: | :---: |
| 220 | 562 | 926 | 971 |
| 271 | 313 | 613 | 609 |
| 278 | 306 | 595 | 632 |
| 1,927 | 2,286 | 4,392 | 4,288 |
| 242 | 253 | 508 | 473 |
| 45 | 49 | 94 | 89 |
| 287 | 302 | 602 | 562 |
| 469 | 479 | 984 | 994 |
| 58 | 63 | 120 | 117 |
| 527 | 542 | 1,104 | 1,111 |
| 60 | 69 | 141 | 133 |
| 52 | 55 | 104 | 98 |
| 34 | 35 | 72 | 66 |
| 146 | 159 | 317 | 297 |
| 111 | 116 | 246 | 222 |
| 112 | 82 | 178 | 163 |
| 60 | 69 | 137 | 135 |
| 379 | 363 | 636 | 710 |
| 3,549 | 3,919 | 7,612 | 7,488 |
| $\mathrm{n} / \mathrm{m}$ | 63.8\% | 63.1\% | 66.0\% |

$\mathrm{n} / \mathrm{m}$ - not meaningful due to the net loss.

## SEGMENTED INFORMATION

## CIBC has two strategic business lines

- CIBC Retail Markets provides a full range of financial products and services to individual and business banking clients, as well as investment management services globally to retail and institutional clients

 clients.

 functional groups are generally allocated to the business lines.

| (\$ millions) | Q2108 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | $\begin{array}{r} 2008 \\ 6 M \end{array}$ | $\begin{array}{r} 2007 \\ 6 \mathrm{M} \end{array}$ | $\begin{array}{r} 2007 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{gathered} 2006 \\ 12 \mathrm{M} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| CIBC Retail Markets | 509 | 657 | 960 | 596 | 617 | 570 | 541 | 531 | 464 | 1,166 | 1,187 | 2,743 | 2,006 |
| CIBC World Markets | $(1,637)$ | $(2,159)$ | (112) | 220 | 160 | 170 | 178 | 146 | 78 | $(3,796)$ | 330 | 438 | 498 |
| Corporate and Other | 17 | 46 | 36 | 19 | 30 | 30 | 100 | (15) | 43 | 63 | 60 | 115 | 142 |
| Net (loss) income | $(1,111)$ | $(1,456)$ | 884 | 835 | 807 | 770 | 819 | 662 | 585 | $(2,567)$ | 1,577 | 3,296 | 2,646 |

[^1]Personal and small business banking
Imperial Service
Retail brokerage
Cards
Mortgages and personal lending
Asset management
Commercial bankin
FirstCaribbean ${ }^{1}$
Other
Total revenue
Provision for credit losses
Non-interest expenses
Income before taxes
Income tax expense
Non-controlling interests
Net income

## Total revenue

Non-interest income
Intersegment revenue ${ }^{2}$
Average balance sheet information

| Q2108 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 540 | 544 | 546 | 537 | 501 | 517 | 522 | 533 | 490 |
| 239 | 244 | 242 | 247 | 232 | 237 | 230 | 242 | 227 |
| 264 | 276 | 282 | 295 | 294 | 302 | 281 | 265 | 307 |
| 415 | 423 | 809 | 405 | 399 | 410 | 414 | 382 | 373 |
| 302 | 319 | 321 | 367 | 356 | 381 | 360 | 365 | 350 |
| 116 | 120 | 123 | 126 | 124 | 123 | 120 | 116 | 120 |
| 117 | 126 | 142 | 127 | 121 | 121 | 125 | 126 | 119 |
| 122 | 126 | 174 | 133 | 150 | 50 | - | - | - |
| 124 | 193 | 155 | 149 | 132 | 132 | 119 | 135 | 108 |
| 2,239 | 2,371 | 2,794 | 2,386 | 2,309 | 2,273 | 2,171 | 2,164 | 2,094 |
| 174 | 155 | 150 | 167 | 186 | 148 | 133 | 153 | 185 |
| 2,065 | 2,216 | 2,644 | 2,219 | 2,123 | 2,125 | 2,038 | 2,011 | 1,909 |
| 1,380 | 1,353 | 1,402 | 1,406 | 1,418 | 1,353 | 1,319 | 1,315 | 1,302 |
| 685 | 863 | 1,242 | 813 | 705 | 772 | 719 | 696 | 607 |
| 174 | 202 | 271 | 212 | 81 | 198 | 178 | 165 | 143 |
| 2 | 4 | 11 | 5 | 7 | 4 | - | - | - |
| 509 | 657 | 960 | 596 | 617 | 570 | 541 | 531 | 464 |


| $\mathbf{2 0 0 8}$ <br> $\mathbf{6 M}$ | 2007 <br> 6 M | 2007 <br> 12 M | 2006 <br> 12 M |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 , 0 8 4}$ | 1,018 | 2,101 | 2,055 |
| $\mathbf{4 8 3}$ | 469 | 958 | 929 |
| $\mathbf{5 4 0}$ | 596 | 1,173 | 1,139 |
| $\mathbf{8 3 8}$ | 809 | 2,023 | 1,557 |
| $\mathbf{6 2 1}$ | 737 | 1,425 | 1,493 |
| $\mathbf{2 3 6}$ | 247 | 496 | 474 |
| $\mathbf{2 4 3}$ | 242 | 511 | 494 |
| $\mathbf{2 4 8}$ | 200 | 507 | - |
| $\mathbf{3 1 7}$ | 264 | 568 | 480 |
| $\mathbf{4 , 6 1 0}$ | 4,582 | 9,762 | 8,621 |
| $\mathbf{3 2 9}$ | 334 | 651 | 656 |
| $\mathbf{4 , 2 8 1}$ | 4,248 | 9,111 | 7,965 |
| $\mathbf{2 , 7 3 3}$ | 2,771 | 5,579 | 5,250 |
| $\mathbf{1 , 5 4 8}$ | 1,477 | 3,532 | 2,715 |
| $\mathbf{3 7 6}$ | 279 | 762 | 709 |
| $\mathbf{6}$ | 11 | 27 | - |
| $\mathbf{1 , 1 6 6}$ | 1,187 | 2,743 | 2,006 |


| Average balance sheet information <br> Loans and acceptances <br> $\quad$ Deposits <br> Common equity <br> Financial measures <br> Efficiency ratio <br> Cash efficiency ratio $^{3}$ <br> Return on equity ${ }^{3}$ <br> Net income <br> Cost of capital adjustment $^{3}$ <br> Economic profit ${ }^{3}$ |
| :--- |


|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 , 2 8 1}$ | 1,259 | 1,246 | 1,225 | $\mathbf{1 , 1 8 1}$ | $\mathbf{1 , 1 4 5}$ | 1,160 | 1,161 | 1,103 |
| $\mathbf{9 5 6}$ | $\mathbf{1 , 1 1 1}$ | 1,546 | 1,161 | $\mathbf{1 , 1 2 6}$ | $\mathbf{1 , 1 2 6}$ | 1,010 | 1,001 | 990 |
| $\mathbf{2}$ | 1 | 2 | - | 2 | 2 | 1 | 2 | 1 |
| $\mathbf{2 , 2 3 9}$ | 2,371 | 2,794 | 2,386 | 2,309 | 2,273 | 2,171 | 2,164 | 2,094 |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{2 , 5 4 0}$ | 2,326 | 4,797 | 4,596 |
| $\mathbf{2 , 0 6 7}$ | 2,252 | 4,959 | 4,020 |
| $\mathbf{3}$ | $\mathbf{4}$ | 6 | $\mathbf{5}$ |
| $\mathbf{4 , 6 1 0}$ | 4,582 | 9,762 | 8,621 |


|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 5 7 , 2 9 9}$ | 157,908 | 154,519 | 152,924 | 147,432 | 141,736 | 138,937 | 136,866 | 135,828 |
| $\mathbf{2 2 5 , 9 7 4}$ | 226,697 | 219,170 | 212,244 | 209,924 | 202,555 | 190,193 | 185,959 | 184,006 |
| $\mathbf{4 , 8 0 5}$ | 4,747 | 4,933 | 4,771 | 4,783 | 4,039 | 3,910 | 4,025 | 4,041 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{6 1 . 6 \%}$ | $57.1 \%$ | $50.2 \%$ | $58.9 \%$ | $61.4 \%$ | $59.6 \%$ | $60.8 \%$ | $60.8 \%$ | $62.2 \%$ |
| $\mathbf{6 1 . 3 \%}$ | $56.7 \%$ | $49.9 \%$ | $58.6 \%$ | $61.0 \%$ | $59.4 \%$ | $60.8 \%$ | $60.8 \%$ | $62.2 \%$ |
| $\mathbf{4 2 . 0 \%}$ | $54.0 \%$ | $76.1 \%$ | $47.8 \%$ | $51.6 \%$ | $53.8 \%$ | $53.5 \%$ | $50.9 \%$ | $45.4 \%$ |
| $\mathbf{5 0 9}$ | 657 | 960 | 596 | 617 | 570 | 541 | 531 | 464 |
| $\mathbf{( 1 5 4 )}$ | $(156)$ | $(159)$ | $(157)$ | $(153)$ | $(137)$ | $(131)$ | $(135)$ | $(135)$ |
| $\mathbf{3 5 5}$ | 501 | 801 | 439 | 464 | 433 | 410 | 396 | 329 |


| 4,610 | 4,582 | 9,762 | 8,621 |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
| $\mathbf{1 5 7 , 6 0 7}$ | 144,537 | 149,167 | 136,910 |
| $\mathbf{2 2 6 , 3 4 0}$ | 206,179 | 210,982 | 186,248 |
| 4,778 | 4,403 | 4,627 | 4,003 |

Other information
Residential mortgages administered
Card loans administered
Number of branches - Canada
Number of pavilions (President's Choice Financial)
Number of registered clients (President's Choice Financial - thousands)
Regular workforce headcount
Assets under administration
Individuals
Institutions
Retail mutual funds
Assets under management ${ }^{4}$
Individuals
Institutions
Institutions
Retail mutual funds

| 119,675 | 117,089 | 114,448 | 111,272 | 106,402 | 103,656 | 99,670 | 97,318 | 94,755 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 14,053 | 13,640 | 13,365 | 12,802 | 12,462 | 12,081 | 11,722 | 11,561 | 11,162 |
| 1,049 | 1,049 | 1,048 | 1,048 | 1,051 | 1,053 | 1,055 | 1,057 | 1,057 |
| 66 | 66 | 64 | 66 | 69 | 65 | - | - | - |
| 245 | 238 | 239 | 239 | 239 | 235 | 236 | 35 | 232 |
| 2,182 | 2,141 | 2,099 | 2,045 | 1,988 | 1,937 | 1,886 | 1,820 | 1,763 |
| 28,253 | 27,984 | 27,659 | 27,612 | 27,773 | 27,758 | 23,798 | 23,601 | 23,509 |
| 145,385 | 141,961 | 151,560 | 152,807 | 155,184 | 152,100 | 149,344 | 145,215 | 150,309 |
| 81,731 | 80,328 | 74,373 | 81,211 | 78,882 | 78,910 | 72,155 | 71,449 | 62,053 |
| 51,174 | 49,446 | 51,062 | 50,950 | 50,807 | 49,629 | 47,452 | 45,765 | 46,461 |
| 278,290 | 271,735 | 276,995 | 284,968 | 284,873 | 280,639 | 268,951 | 262,429 | 258,823 |
| 15,189 | 14,869 | 15,552 | 15,397 | 15,107 | 14,834 | 13,794 | 13,326 | 13,290 |
| 18,472 | 18,312 | 17,953 | 17,399 | 17,416 | 16,901 | 16,486 | 15,805 | 15,514 |
| 51,174 | 49,446 | 51,062 | 50,950 | 50,807 | 49,629 | 47,452 | 45,765 | 46,461 |
| 84,835 | 82,627 | 84,567 | 83,746 | 83,330 | 81,364 | 77,732 | 74,896 | 75,265 |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 1 9 , 6 7 5}$ | 106,402 | 114,448 | 99,670 |
| $\mathbf{1 4 , 0 5 3}$ | 12,462 | 13,365 | 11,722 |
| $\mathbf{1 , 0 4 9}$ | 1,051 | 1,048 | $\mathbf{1 , 0 5 5}$ |
| $\mathbf{6 6}$ | 69 | 64 | - |
| $\mathbf{2 4 5}$ | 239 | 239 | 236 |
| $\mathbf{2 , 1 8 2}$ | 1,988 | 2,099 | 1,886 |
| $\mathbf{2 8 , 2 5 3}$ | 27,773 | 27,659 | 23,798 |
|  |  |  |  |
| $\mathbf{1 4 5 , 3 8 5}$ | 155,184 | 151,560 | 149,344 |
| $\mathbf{8 1 , 7 3 1}$ | 78,882 | 74,373 | 72,155 |
| $\mathbf{5 1 , 1 7 4}$ | 50,807 | 51,062 | 47,452 |
| $\mathbf{2 7 8 , 2 9 0}$ | 284,873 | 276,995 | 268,951 |
| $\mathbf{1 5 , 1 8 9}$ | 15,107 | 15,552 | 13,794 |
| $\mathbf{1 8 , 4 7 2}$ | 17,416 | 17,953 | 16,486 |
| $\mathbf{5 1 , 1 7 4}$ | 50,807 | 51,062 | 47,452 |
| $\mathbf{8 4 , 8 3 5}$ | 83,330 | 84,567 | 77,732 |

[^2](\$ millions)

## Financial results

| Capital markets |
| :--- |
| Investment banking and credit products |
| Merchant banking |
| Other |
| Total revenue (TEB) |
| TEB adjustment ${ }^{1}$ |
| Total revenue |
| Provision for (reversal of) credit losses |
| Non-interest expenses |
| (Loss) income before taxes and |
| non-controlling interests |
| Income tax (benefit) expense |
| Non-controlling interests |
| Net (loss) income |

Total revenue
$\quad$ Net interest income (expense)

| Non-interest income |
| :--- |
| Average balance sheet information |
| Loans and acceptances |
| Trading securities |
| Deposits |
| Common equity |


|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 7}$ | $(164)$ | $(84)$ | $(129)$ | $(187)$ | $(168)$ | $(105)$ | $(103)$ | $(128)$ |
| $(\mathbf{2 , 1 8 3 )}$ | $(2,793)$ | 89 | 584 | 793 | 830 | 677 | 654 | 616 |
| $(\mathbf{2}, \mathbf{1 6 6})$ | $(2,957)$ | 5 | 455 | 606 | 662 | 572 | 551 | 488 |


|  | $(355)$ | $(568)$ | $(408)$ |
| ---: | :---: | :---: | :---: |
| $(\mathbf{1 4 7 )}$ | $1,976)$ | 1,623 | 2,296 |
| $(5,123)$ | 1,268 | 1,728 | 2,166 |


| 14,771 | 15,063 | 13,799 | 13,625 | 14,492 | 12,949 | 11,763 | 11,133 | 10,393 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 44,064 | 47,035 | 48,671 | 52,761 | 51,566 | 54,274 | 50,322 | 47,692 | 45,926 |
| 12,045 | 12,028 | 11,566 | 10,688 | 10,817 | 10,636 | 9,951 | 9,862 | 9,911 |
| 2,273 | 2,199 | 1,739 | 1,564 | 1,718 | 1,551 | 1,510 | 1,493 | 1,400 |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 4 , 9 1 8}$ | 13,708 | 13,710 | 10,941 |
| $\mathbf{4 5 , 5 6 6}$ | 52,943 | 51,820 | 47,312 |
| $\mathbf{1 2 , 0 3 7}$ | 10,725 | 10,928 | 9,926 |
| $\mathbf{2 , 2 3 6}$ | 1,633 | 1,642 | 1,484 |

## Financial measures

Efficiency ratio
Cash efficiency ratio (TEB) ${ }^{1}$
Return on equity ${ }^{1}$
Net (loss) income
Cost of capital adjustment ${ }^{1}$
Economic (loss) profit
Other information
Regular workforce headcount

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $70.0 \%$ | $75.8 \%$ | $73.4 \%$ | $73.6 \%$ | $83.2 \%$ | $90.3 \%$ |
| $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $61.3 \%$ | $69.6 \%$ | $67.1 \%$ | $64.9 \%$ | $74.4 \%$ | $83.0 \%$ |
| $(293.9) \%$ | $(391.7) \%$ | $(26.6) \%$ | $53.7 \%$ | $36.9 \%$ | $41.6 \%$ | $45.3 \%$ | $37.4 \%$ | $21.5 \%$ |
| $(\mathbf{1 , 6 3 7 )}$ | $(2,159)$ | $(112)$ | 220 | 160 | 170 | 178 | 146 | 78 |
| $(\mathbf{7 3 )}$ | $(72)$ | $(56)$ | $(52)$ | $(55)$ | $(52)$ | $(50)$ | $(51)$ | $(45)$ |
| $(\mathbf{1 , 7 1 0})$ | $(2,231)$ | $(168)$ | 168 | 105 | 118 | 128 | 95 | 33 |


| $\|$$\mathbf{n} / \mathbf{m}$ $74.5 \%$ $93.8 \%$ $82.1 \%$ <br> $\mathbf{n} / \mathbf{m}$ $68.3 \%$ $80.0 \%$ $74.4 \%$ <br> $\mathbf{( 3 4 2 . 4 ) \%}$ $39.1 \%$ $25.1 \%$ $32.1 \%$ <br> $\mathbf{( 3 , 7 9 6 )}$ 330 438 498 <br> $\mathbf{( 1 4 5 )}$ $(107)$ $(215)$ $(199)$ <br> $\mathbf{( 3 , 9 4 1 )}$ 223 223 299 <br> $\mathbf{1 , 1 4 5}$ 1,846 1,862 1,889 |
| :---: |

${ }^{1}$ See Notes to users: Non-GAAP measures.
$\mathrm{n} / \mathrm{m}$ - not meaningful due to the net loss.

## SEGMENTED INFORMATION - CORPORATE AND OTHER

| (\$ millions) | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | $\begin{array}{r} 2008 \\ 6 M \end{array}$ | $\begin{array}{r} \hline 2007 \\ 6 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2007 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2006 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue | 53 | 65 | 147 | 138 | 135 | 156 | 147 | 111 | 195 | 118 | 291 | 576 | 564 |
| Reversal of credit losses | - | - | - | - | (20) | - | (39) | - | (26) | - | (20) | (20) | (64) |
|  | 53 | 65 | 147 | 138 | 155 | 156 | 186 | 111 | 221 | 118 | 311 | 596 | 628 |
| Non-interest expenses | 50 | 57 | 115 | 94 | 99 | 104 | 152 | 114 | 94 | 107 | 203 | 412 | 459 |
| Income (loss) before taxes and non-controlling interests | 3 | 8 | 32 | 44 | 56 | 52 | 34 | (3) | 127 | 11 | 108 | 184 | 169 |
| Income tax (benefit) expense | (14) | (38) | (4) | 25 | 26 | 22 | (66) | 9 | 57 | (52) | 48 | 69 | 1 |
| Non-controlling interests | - | - | - | - | - | - | - | 3 | 27 | - | - | - | 26 |
| Net income (loss) | 17 | 46 | 36 | 19 | 30 | 30 | 100 | (15) | 43 | 63 | 60 | 115 | 142 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 51 | 59 | 78 | 84 | 85 | 82 | 75 | 63 | 61 | 110 | 167 | 329 | 247 |
| Non-interest income | 4 | 7 | 71 | 54 | 52 | 76 | 73 | 50 | 135 | 11 | 128 | 253 | 322 |
| Intersegment revenue ${ }^{1}$ | (2) | (1) | (2) | - | (2) | (2) | (1) | (2) | (1) | (3) | (4) | (6) | (5) |
|  | 53 | 65 | 147 | 138 | 135 | 156 | 147 | 111 | 195 | 118 | 291 | 576 | 564 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average loans and acceptances | 248 | 208 | 216 | 185 | 214 | 211 | 237 | 202 | 196 | 228 | 212 | 206 | 213 |
| Regular workforce headcount | 10,947 | 10,966 | 10,936 | 10,878 | 10,869 | 10,921 | 11,329 | 11,332 | 11,411 | 10,947 | 10,869 | 10,936 | 11,329 |

[^3]
## TRADING ACTIVITIES

(\$ millions)

| Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 2008 | 2007 | 2007 | 2006 |
| ---: | ---: | ---: | ---: |
| 6 M | 6 M | 12 M | 12 M |

## Trading income ${ }^{1}$

| Net interest income (expense)(TEB) ${ }^{2,3}$ |
| :--- |
| Non-interest income $^{2}$ |
| Total trading income (TEB) |
| TEB adjustment ${ }^{3}$ |
| Total trading income |
| Trading income as a \% of total revenue |
| Trading income (TEB) as a \% of total revenue ${ }^{3}$ |


|  |  |  |  | $(96)$ | $(120)$ | $(130)$ | $(49)$ | $(65)$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 15 | $(141)$ | - | $(93)$ |  |  |  |  |  |
| $(2,401)$ | $(3,127)$ | $(378)$ | 35 | 296 | 375 | 285 | 275 | 307 |
| $(2,386)$ | $(3,268)$ | $(378)$ | $(61)$ | 176 | 245 | 236 | 210 | 214 |
| 59 | 59 | 115 | 63 | 53 | 61 | 72 | 58 | 43 |
| $(2,445)$ | $(3,327)$ | $(493)$ | $(124)$ | 123 | 184 | 164 | 152 | 171 |
| $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $4.0 \%$ | $6.0 \%$ | $5.7 \%$ | $5.4 \%$ | $6.2 \%$ |
| $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $5.8 \%$ | $7.9 \%$ | $8.2 \%$ | $7.4 \%$ | $7.7 \%$ |


|  |  |  |  |
| ---: | :---: | :---: | :---: |
| $(\mathbf{1 2 6})$ | $(250)$ | $(346)$ | $(223)$ |
| $(\mathbf{5}, \mathbf{5 2 8})$ | 671 | 328 | 1,129 |
| $\mathbf{( 5 , 6 5 4 )}$ | 421 | $(18)$ | 906 |
| $\mathbf{1 1 8}$ | 114 | 292 | 221 |
| $\mathbf{( 5 , 7 7 2 )}$ | 307 | $(310)$ | 685 |
| $\mathrm{n} / \mathrm{m}$ | $5.0 \%$ | $\mathrm{n} / \mathrm{m}$ | $6.0 \%$ |
| $\mathrm{n} / \mathrm{m}$ | $6.9 \%$ | $\mathrm{n} / \mathrm{m}$ | $8.0 \%$ |

Trading income by product line (TEB) ${ }^{3}$

| Interest rates |
| :--- |
| Foreign exchange |
| Equities |
| Commodities |
| Structured credit and other ${ }^{4}$ |
| Total trading income (TEB) |
| TEB adjustment ${ }^{3}$ |
| Total trading income |

## Foreign exchange revenue <br> Foreign exchange trading income

Foreign exchange, other than trading ${ }^{5}$

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{( 1 1 6 )}$ | 81 | 66 | 137 | 50 | 65 | 34 | 30 | 26 |
| $\mathbf{5 6}$ | 61 | 49 | 49 | 48 | 44 | 39 | 44 | 41 |
| $\mathbf{4 2}$ | $(5)$ | 80 | 42 | 75 | 104 | 89 | 54 | 86 |
| $\mathbf{8}$ | 11 | 12 | 6 | 2 | 6 | 10 | 14 | 8 |
| $(\mathbf{2 , 3 7 6 )}$ | $(3,416)$ | $(585)$ | $(295)$ | 1 | 26 | 64 | 68 | 53 |
| $(\mathbf{2 , 3 8 6})$ | $(3,268)$ | $(378)$ | $(61)$ | 176 | 245 | 236 | 210 | 214 |
| $\mathbf{5 9}$ | 59 | 115 | 63 | 53 | 61 | 72 | 58 | 43 |
| $(\mathbf{2 , 4 4 5 )}$ | $(3,327)$ | $(493)$ | $(124)$ | 123 | 184 | 164 | 152 | 171 |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{( 3 5 )}$ | 115 | 318 | 156 |
| $\mathbf{1 1 7}$ | 92 | 190 | 163 |
| 37 | 179 | 301 | 300 |
| 19 | 8 | 26 | 39 |
| $(5,792)$ | 27 | $(853)$ | 248 |
| $(5,654)$ | 421 | $(18)$ | 906 |
| $\mathbf{1 1 8}$ | 114 | 292 | 221 |
| $(5,772)$ | 307 | $(310)$ | 685 |



 securities transactions, which are shown separately in the consolidated statement of operations.
${ }^{2}$ Trading activities and related risk management strategies can periodically shift revenue between net interest income (expense) and non-interest income. Therefore, we view trading-related net interest income (expense) as an integral part of trading revenue.
${ }^{3}$ See Notes to users: Non-GAAP measures.
${ }^{4}$ Includes trading loans prior to 2007 that were designated at fair value upon the adoption of the financial instruments standards.
${ }^{5}$ See footnote 2 on page 3 of non-interest income.
$\mathrm{n} / \mathrm{m}$ - not meaningful due to the trading loss.
ASSETS
Cash and non-interest-bearing deposits with banks
Interest-bearing deposits with banks
Securities
Trading
Available-for-sale (AFS)
Designated at fair value (FVO)
Investment
Securities borrowed or purchased under resale agreements
Loans
Residential mortgages
Personal
Credit card
Business and government
Allowance for credit losses
Other
Derivative instruments
Customers' liability under acceptances
Land, buildings and equipment
Goodwill
ther intangible assets
Other assets
Total assets
LIABILITIES AND SHAREHOLDERS' EQUITY
Deposits
Personal
Demand
Notice
Fixed
Subtotal
Business and government
Bank
Other
Derivative instruments
Acceptances
Obligations related to securities sold short
Obligations related to securities lent or sold under
repurchase agreements
Other liabilities
Subordinated indebtedness
Preferred share liabilities
Non-controlling interests
Shareholders' equity
Preferred shares
Common shares
Contributed surplus
Retained earnings
Accumulated other comprehensive income
Total liabilities and shareholders' equity

| Q2108 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,142 | 1,673 | 1,457 | 1,337 | 1,707 | 1,938 | 1,317 | 1,404 | 2,073 |
| 11,950 | 16,520 | 12,290 | 15,606 | 14,734 | 15,754 | 10,536 | 10,125 | 9,828 |
| 54,896 | 58,365 | 58,779 | 63,452 | 63,404 | 68,113 | 62,331 | 60,238 | 58,742 |
| 8,616 | 8,589 | 17,430 | 14,120 | 14,227 | 15,708 | - | - | - |
| 15,585 | 14,264 | 10,291 | 7,628 | 6,132 | 6,969 | - | - | - |
| - | - | - | - | - | - | 21,167 | 21,396 | 19,652 |
| 33,170 | 35,625 | 34,020 | 35,084 | 30,916 | 23,968 | 25,432 | 21,640 | 21,722 |
| 92,703 | 90,572 | 91,664 | 90,582 | 87,075 | 83,338 | 81,358 | 78,868 | 77,734 |
| 30,297 | 29,539 | 29,213 | 29,136 | 28,970 | 28,622 | 28,052 | 28,067 | 27,799 |
| 9,809 | 9,395 | 9,121 | 8,442 | 7,998 | 7,612 | 7,253 | 7,018 | 6,616 |
| 34,399 | 34,436 | 34,099 | 33,478 | 33,992 | 34,528 | 30,404 | 29,767 | 28,984 |
| $(1,384)$ | $(1,379)$ | $(1,443)$ | $(1,499)$ | $(1,515)$ | $(1,554)$ | $(1,442)$ | $(1,580)$ | $(1,602)$ |
| 23,549 | 23,395 | 24,075 | 20,424 | 17,233 | 17,665 | 17,122 | 17,397 | 18,588 |
| 8,756 | 8,527 | 8,024 | 7,689 | 8,277 | 6,984 | 6,291 | 7,084 | 6,295 |
| 1,922 | 2,001 | 1,978 | 2,082 | 2,142 | 2,212 | 2,032 | 2,034 | 2,031 |
| 1,916 | 1,911 | 1,847 | 1,964 | 1,983 | 1,951 | 982 | 982 | 982 |
| 406 | 414 | 406 | 446 | 475 | 456 | 192 | 199 | 206 |
| 15,331 | 13,887 | 8,927 | 8,910 | 8,830 | 8,344 | 10,957 | 10,351 | 11,071 |
| 343,063 | 347,734 | 342,178 | 338,881 | 326,580 | 322,608 | 303,984 | 294,990 | 290,721 |
| 6,271 | 6,232 | 5,885 | 5,787 | 5,881 | 5,928 | 5,201 | 5,070 | 5,257 |
| 40,584 | 38,422 | 37,602 | 38,128 | 37,309 | 35,888 | 33,010 | 32,486 | 32,993 |
| 49,100 | 49,229 | 48,285 | 47,700 | 47,300 | 47,138 | 43,618 | 41,932 | 40,025 |
| 95,955 | 93,883 | 91,772 | 91,615 | 90,490 | 88,954 | 81,829 | 79,488 | 78,275 |
| 125,626 | 131,000 | 125,878 | 122,346 | 116,338 | 118,955 | 107,468 | 107,361 | 102,533 |
| 16,622 | 15,093 | 14,022 | 16,247 | 14,341 | 15,716 | 13,594 | 13,166 | 12,695 |
| 26,206 | 26,109 | 26,688 | 19,435 | 17,224 | 16,694 | 17,330 | 17,245 | 18,691 |
| 8,756 | 8,527 | 8,249 | 7,689 | 8,277 | 6,984 | 6,297 | 7,084 | 6,295 |
| 10,285 | 10,077 | 13,137 | 14,035 | 13,743 | 13,719 | 13,788 | 14,136 | 17,996 |
| 26,530 | 29,355 | 28,944 | 34,044 | 31,772 | 29,255 | 30,433 | 24,892 | 21,682 |
| 13,588 | 12,728 | 13,728 | 13,154 | 13,867 | 12,295 | 14,716 | 13,397 | 14,302 |
| 5,359 | 5,402 | 5,526 | 6,171 | 6,011 | 5,991 | 5,595 | 5,850 | 5,862 |
| 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 |
| 159 | 157 | 145 | 156 | 161 | 278 | 12 | 13 | 480 |
| 2,331 | 2,331 | 2,331 | 2,331 | 2,731 | 2,431 | 2,381 | 2,381 | 2,381 |
| 6,064 | 6,061 | 3,137 | 3,110 | 3,131 | 3,113 | 3,045 | 3,013 | 3,027 |
| 90 | 86 | 96 | 85 | 76 | 74 | 70 | 67 | 53 |
| 5,699 | 7,174 | 9,017 | 8,450 | 8,200 | 7,693 | 7,268 | 6,712 | 6,315 |
| (807) | (849) | $(1,092)$ | (587) | (382) | (144) | (442) | (415) | (466) |
| 343,063 | 347,734 | 342,178 | 338,881 | 326,580 | 322,608 | 303,984 | 294,990 | 290,721 |

## BALANCE SHEET MEASURES

|  | Q2108 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal deposits to loans ratio | 57.9\% | 57.8\% | 56.4\% | 57.2\% | 57.8\% | 58.3\% | 56.2\% | 55.9\% | 56.1\% |
| Cash and deposits with banks to total assets | 3.8\% | 5.2\% | 4.0\% | 5.0\% | 5.0\% | 5.5\% | 3.9\% | 3.9\% | 4.1\% |
| Securities to total assets | 23.1\% | 23.4\% | 25.3\% | 25.1\% | 25.6\% | 28.1\% | 27.5\% | 27.7\% | 27.0\% |
| Average common shareholders' equity (\$ millions) | 12,328 | 11,181 | 11,191 | 10,992 | 10,964 | 10,474 | 9,601 | 9,167 | 8,803 |

## GOODWILL AND OTHER INTANGIBLE ASSETS



[^4]| Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | $\begin{array}{r} 2008 \\ 6 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2007 \\ 6 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2007 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2,331 | 2,331 | 2,331 | 2,731 | 2,431 | 2,381 | 2,381 | 2,381 | 2,381 | 2,331 | 2,381 | 2,381 | 2,381 |
| - | - | - | - | 300 | 450 | - | - | - | - | 750 | 750 | - |
| - | - | - | (400) | - | (400) | - | - | - | - | (400) | (800) | - |
| 2,331 | 2,331 | 2,331 | 2,331 | 2,731 | 2,431 | 2,381 | 2,381 | 2,381 | 2,331 | 2,731 | 2,331 | 2,381 |
| 6,061 | 3,137 | 3,110 | 3,131 | 3,113 | 3,045 | 3,013 | 3,027 | 2,987 | 3,137 | 3,045 | 3,045 | 2,952 |
| 8 | 2,948 | 12 | 15 | 21 | 50 | 27 | 6 | 39 | 2,956 | 71 | 98 | 112 |
| (1) | (32) | - | - | - | - | - | - | - | (33) | - | - | - |
| - | - | - | (29) | - | - | - | - | - | - | - | (29) | - |
| (4) | 8 | 15 | (7) | (3) | 18 | 5 | (20) | 1 | 4 | 15 | 23 | (19) |
| 6,064 | 6,061 | 3,137 | 3,110 | 3,131 | 3,113 | 3,045 | 3,013 | 3,027 | 6,064 | 3,131 | 3,137 | 3,045 |
| 86 | 96 | 85 | 76 | 74 | 70 | 67 | 53 | 56 | 96 | 70 | 70 | 58 |
| 2 | 3 | (1) | 2 | 1 | 2 | 2 | 1 | 2 | 5 | 3 | 4 | 6 |
| - | (1) | (1) | (2) | (1) | (4) | (1) | - | (5) | (1) | (5) | (8) | (9) |
| 3 | (14) | - | - | 2 | 6 | 2 | 13 | - | (11) | 8 | 8 | 15 |
| (1) | 2 | 13 | 9 | - | - | - | - | - | 1 | - | 22 | - |
| 90 | 86 | 96 | 85 | 76 | 74 | 70 | 67 | 53 | 90 | 76 | 96 | 70 |
| 7,174 | 9,017 | 8,450 | 8,200 | 7,693 | 7,268 | 6,712 | 6,315 | 5,987 | 9,017 | 7,268 | 7,268 | 5,667 |
| - | (66) | 2 | - | - | $(50)^{3}$ | - | - | - | (66) | (50) | (50) | - |
| 7,174 | 8,951 | 8,450 | 8,200 | 7,693 | 7,218 | 6,712 | 6,315 | 5,987 | 8,951 | 7,218 | 7,218 | 5,667 |
| $(1,111)$ | $(1,456)$ | 884 | 835 | 807 | 770 | 819 | 662 | 585 | $(2,567)$ | 1,577 | 3,296 | 2,646 |
| (30) | (30) | (30) | (36) | (35) | (38) | (33) | (33) | (33) | (60) | (73) | (139) | (132) |
| (332) | (291) | (292) | (258) | (259) | (235) | (234) | (234) | (229) | (623) | (494) | $(1,044)$ | (924) |
| - | - | - | (277) | - | - | - | - | - | - | - | (277) | - |
| - | - | - | (16) | - | (16) | - | - | - | - | (16) | (32) | - |
| (2) | - | 5 | 2 | (6) | (6) | 4 | 2 | 5 | (2) | (12) | (5) | 11 |
| 5,699 | 7,174 | 9,017 | 8,450 | 8,200 | 7,693 | 7,268 | 6,712 | 6,315 | 5,699 | 8,200 | 9,017 | 7,268 |
| (849) | $(1,092)$ | (587) | (382) | (144) | (442) | (415) | (466) | (375) | $(1,092)$ | (442) | (442) | (327) |
| - | - | - | - | - | $123{ }^{3}$ | - | - | - | - | 123 | 123 | - |
| 42 | 243 | (505) | (205) | (238) | 175 | (27) | 51 | (91) | 285 | (63) | (773) | (115) |
| (807) | (849) | $(1,092)$ | (587) | (382) | (144) | (442) | (415) | (466) | (807) | (382) | $(1,092)$ | (442) |
| 13,377 | 14,803 | 13,489 | 13,389 | 13,756 | 13,167 | 12,322 | 11,758 | 11,310 | 13,377 | 13,756 | 13,489 | 12,322 |

[^5]
## CONSOLIDATED STATEMENT OF COMPREHENSIVE (LOSS) INCOME

| (\$ millions) |  |  |  |  |  |  |  |  |  | 2008 | 2007 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2108 | Q1/08 | Q4107 | Q3/07 | Q2107 | Q1/07 | Q4/06 | Q3106 | Q2106 | 6M | 6M | 12M | 12M |
| Net (loss) income OCI, net of tax | $(1,111)$ | $(1,456)$ | 884 | 835 | 807 | 770 | 819 | 662 | 585 | $(2,567)$ | 1,577 | 3,296 | 2,646 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Foreign currency translation adjustments |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net gains (losses) on investment in self-sustaining foreign operations | 2 | 973 | $(1,921)$ | (719) | $(1,089)$ | 805 | (113) | 182 | (207) | 975 | (284) | $(2,924)$ | (676) |
| Net gains (losses) on hedges of foreign currency translation adjustments | 25 | (746) | 1,493 | 549 | 840 | (603) | 86 | (131) | 116 | (721) | 237 | 2,279 | 561 |
|  | 27 | 227 | (428) | (170) | (249) | 202 | (27) | 51 | (91) | 254 | (47) | (645) | (115) |
| Net change in AFS securities |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net unrealized gains (losses) on AFS securities | 83 | (21) | 54 | (43) | 74 | (43) | - | - | - | 62 | 31 | 42 | - |
| Transfer of net (gains) losses to net income | (65) | 106 | (35) | (17) | 1 | (28) | - | - | - | 41 | (27) | (79) | - |
|  | 18 | 85 | 19 | (60) | 75 | (71) | - | - | - | 103 | 4 | (37) | - |
| Net change in cash flow hedges |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net (losses) gains on derivatives designated as cash flow hedges | (5) | (36) | (120) | (31) | (55) | 73 | - | - | - | (41) | 18 | (133) | - |
| Net losses (gains) on derivatives designated as cash flow hedges transferred to net income | 2 | (33) | 24 | 56 | (9) | (29) | - | - | - | (31) | (38) | 42 | - |
|  | (3) | (69) | (96) | 25 | (64) | 44 | - | - | - | (72) | (20) | (91) | - |
| Total OCl | 42 | 243 | (505) | (205) | (238) | 175 | (27) | 51 | (91) | 285 | (63) | (773) | (115) |
| Comprehensive (loss) income | $(1,069)$ | $(1,213)$ | 379 | 630 | 569 | 945 | 792 | 713 | 494 | $(2,282)$ | 1,514 | 2,523 | 2,531 |

## INCOME TAX (EXPENSE) BENEFIT ALLOCATED TO EACH COMPONENT OF OCI

## (\$ millions)

## Foreign currency translation adjustments

Changes on investment in self-sustaining foreign operations
Changes on hedges of foreign currency translation adjustment
Net change in AFS securities
Net unrealized (gains) losses on AFS securities
Transfer of net gains (losses) to net income
Net change in cash flow hedges
Changes on derivatives designated as cash flow hedges
Changes on derivatives designated as cash flow hedges transferred to net income

| Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |  |
| - | $(3)$ | 4 | 2 | 10 | $(10)$ | - | - | - |  |
| $\mathbf{( 4 1 )}$ | 374 | $(736)$ | $(275)$ | $(425)$ | 313 | $(44)$ | 68 | $(44)$ |  |
| $\mathbf{5 0 )}$ | 15 | $(34)$ | 27 | $(52)$ | 29 | - | - | - |  |
| $\mathbf{4 1}$ | $(89)$ | 15 | 9 | $(1)$ | 16 | - | - | - |  |
|  |  |  |  |  |  |  |  |  |  |
| $\mathbf{1}$ | 20 | 65 | 16 | 29 | $(39)$ | - | - | - |  |
| $\mathbf{( 2 )}$ | 18 | $(12)$ | $(30)$ | 5 | 15 | - | - | - |  |
| $\mathbf{( 5 1 )}$ | 335 | $(698)$ | $(251)$ | $(434)$ | 324 | $(44)$ | 68 | $(44)$ |  |


|  |  |  |  |
| :---: | :---: | :---: | :---: |
| 6M | 6M | 12M | 12M |
| (3) | - | 6 | 9 |
| 333 | (112) | $(1,123)$ | (277) |
| (35) | (23) | (30) | - |
| (48) | 15 | 39 | - |
| 21 | (10) | 71 | - |
| 16 | 20 | (22) | - |
| 284 | (110) | $(1,059)$ | (268) |



[^6]CONDENSED AVERAGE BALANCE SHEET

| (\$ millions) | Q2108 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | $\begin{array}{r} 2008 \\ 6 M \end{array}$ | $\begin{array}{r} \hline 2007 \\ 6 \mathrm{M} \end{array}$ | $\begin{array}{r} 2007 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and deposits with banks | 18,183 | 16,782 | 15,570 | 15,807 | 16,799 | 15,337 | 12,267 | 12,019 | 11,171 | 17,475 | 16,091 | 15,888 | 11,744 |
| Securities | 80,055 | 80,880 | 87,010 | 85,454 | 87,334 | 88,479 | 82,471 | 80,220 | 78,037 | 80,472 | 87,881 | 87,050 | 79,208 |
| Securities borrowed or purchased under resale agreements | 35,415 | 32,606 | 33,740 | 32,310 | 29,260 | 27,134 | 23,776 | 19,995 | 21,104 | 33,995 | 28,180 | 30,622 | 20,916 |
| Loans | 163,553 | 164,340 | 159,503 | 158,031 | 153,321 | 147,454 | 143,460 | 140,818 | 139,240 | 163,950 | 150,339 | 154,588 | 141,000 |
| Other | 51,799 | 49,920 | 44,413 | 39,951 | 39,374 | 37,718 | 37,539 | 38,343 | 38,876 | 50,850 | 38,532 | 40,372 | 38,409 |
| Total assets | 349,005 | 344,528 | 340,236 | 331,553 | 326,088 | 316,122 | 299,513 | 291,395 | 288,428 | 346,742 | 321,023 | 328,520 | 291,277 |
| Liabilities and shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | 239,348 | 240,102 | 232,092 | 224,422 | 222,169 | 214,613 | 201,410 | 197,006 | 194,926 | 239,729 | 218,329 | 223,334 | 197,279 |
| Other | 88,869 | 84,570 | 88,095 | 86,612 | 83,471 | 81,826 | 79,692 | 75,917 | 75,914 | 86,696 | 82,635 | 85,013 | 76,068 |
| Subordinated indebtedness | 5,373 | 5,590 | 5,813 | 6,045 | 6,001 | 5,748 | 5,816 | 5,848 | 5,307 | 5,483 | 5,872 | 5,901 | 5,515 |
| Preferred share liabilities | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 |
| Non-controlling interests | 156 | 154 | 114 | 156 | 196 | 103 | 13 | 476 | 497 | 155 | 149 | 142 | 419 |
| Shareholders' equity | 14,659 | 13,512 | 13,522 | 13,718 | 13,651 | 13,232 | 11,982 | 11,548 | 11,184 | 14,079 | 13,438 | 13,530 | 11,396 |
| Total liabilities and shareholders' equity | 349,005 | 344,528 | 340,236 | 331,553 | 326,088 | 316,122 | 299,513 | 291,395 | 288,428 | 346,742 | 321,023 | 328,520 | 291,277 |
| Average interest-earning assets ${ }^{1}$ | 296,427 | 293,166 | 294,591 | 290,157 | 285,127 | 276,799 | 260,569 | 251,607 | 248,198 | 294,778 | 280,895 | 286,682 | 251,437 |

## PROFITABILITY MEASURES

|  | Q2108 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | $\begin{array}{r} 2008 \\ 6 M \end{array}$ | $\begin{array}{r} 2007 \\ 6 \mathrm{M} \end{array}$ | $\begin{array}{r} 2007 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} 2006 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on common equity | (37.6)\% | (52.9)\% | 30.3\% | 28.3\% | 28.9\% | 27.1\% | 32.5\% | 27.2\% | 25.7\% | (45.0)\% | 28.0\% | 28.7\% | 27.9\% |
| Income statement measures as a percentage of average assets: <br> Net interest income | 1.57 \% | 1.33 \% | 1.45 \% | 1.41 \% | 1.36 \% | 1.33 \% | 1.50 \% | 1.53 \% | 1.47 \% | 1.45 \% | 1.34 \% | 1.39 \% | 1.52 \% |
| Provision for credit losses | (0.20)\% | (0.20)\% | (0.15)\% | (0.19)\% | (0.21)\% | (0.18)\% | (0.12)\% | (0.21)\% | (0.20)\% | (0.20)\% | (0.19)\% | (0.18)\% | (0.19)\% |
| Non-interest income | (1.42)\% | (1.93)\% | 1.99 \% | 2.15 \% | 2.48 \% | 2.55 \% | 2.33 \% | 2.32 \% | 2.48 \% | (1.68)\% | 2.51 \% | 2.29 \% | 2.37 \% |
| Non-interest expenses | (2.08)\% | (2.03)\% | (2.19)\% | (2.17)\% | (2.49)\% | (2.44)\% | (2.51)\% | (2.56)\% | (2.61)\% | (2.05)\% | (2.46)\% | (2.33)\% | (2.56)\% |
| Income taxes and non-controlling interests | 0.84 \% | 1.15 \% | (0.07)\% | (0.20)\% | (0.13)\% | (0.29)\% | (0.12)\% | (0.18)\% | (0.31)\% | 1.00 \% | (0.21)\% | (0.17)\% | (0.23)\% |
| Net (loss) income | (1.29)\% | (1.68)\% | 1.03 \% | 1.00 \% | 1.01 \% | 0.97 \% | 1.08 \% | 0.90 \% | 0.83 \% | (1.48)\% | 0.99 \% | 1.00 \% | 0.91 \% |

[^7]
## ASSETS UNDER ADMINISTRATION

(\$ millions)

| Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |



## ASSETS UNDER MANAGEMENT

| (\$ millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 |
| Assets under management ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
| Individuals | 15,189 | 14,869 | 15,552 | 15,397 | 15,107 | 14,834 | 13,794 | 13,326 | 13,290 |
| Institutions | 18,472 | 18,312 | 17,953 | 17,399 | 17,416 | 16,901 | 16,486 | 15,805 | 15,514 |
| Retail mutual funds | 51,174 | 49,446 | 51,062 | 50,950 | 50,807 | 49,629 | 47,452 | 45,765 | 46,461 |
| Total assets under management | 84,835 | 82,627 | 84,567 | 83,746 | 83,330 | 81,364 | 77,732 | 74,896 | 75,265 |

${ }^{1}$ Assets under management are included in assets under administration.
${ }^{2}$ Includes the following mortgage-backed securities inventory carried on the consolidated balance sheet.

| Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{1 4 , 7 4 6}$ | 13,305 | 9,373 | 6,590 | 4,489 | 5,079 | 4,051 | 4,304 |

${ }^{3}$ Includes the following assets under administration or custody of CIBC Mellon Global Securities Services Company.

| Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{8 9 4 , 3 1 3}$ | 869,479 | 883,708 | 806,913 | 850,638 | 812,078 | 772,498 | 737,470 | 740,500 |

(\$ millions)

| Outstanding at end of period ${ }^{2}$ <br> Credit card receivables |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4,251 | 4,251 | 4,251 | 4,360 | 4,469 | 4,469 | 4,469 | 4,469 | 4,469 | 4,251 | 4,469 | 4,251 | 4,469 |
| Residential mortgages | 30,141 | 29,548 | 25,057 | 22,628 | 21,507 | 22,033 | 19,896 | 19,987 | 19,074 | 30,141 | 21,507 | 25,057 | 19,896 |
| Commercial mortgages | 658 | 669 | 675 | 683 | 360 | 371 | 375 | 378 | - | 658 | 360 | 675 | 375 |
|  | 35,050 | 34,468 | 29,983 | 27,671 | 26,336 | 26,873 | 24,740 | 24,834 | 23,543 | 35,050 | 26,336 | 29,983 | 24,740 |
| Income statement effect ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | (125) | (111) | (114) | (119) | (126) | (125) | (124) | (120) | (120) | (236) | (251) | (484) | (488) |
| Non-interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Securitization revenue | 146 | 144 | 103 | 121 | 136 | 129 | 126 | 113 | 129 | 290 | 265 | 489 | 484 |
| Card services fees | (50) | (48) | (50) | (52) | (55) | (53) | (54) | (53) | (54) | (98) | (108) | (210) | (210) |
| Provision for credit losses | 96 | 96 | 53 | 69 | 81 | 76 | 72 | 60 | 75 | 192 | 157 | 279 | 274 |
|  | 35 | 34 | 30 | 30 | 42 | 40 | 32 | 35 | 41 | 69 | 82 | 142 | 149 |
|  | 6 | 19 | (31) | (20) | (3) | (9) | (20) | (25) | (4) | 25 | (12) | (63) | (65) |

${ }^{1}$ The amounts represent those assets that we securitized and continue to service, including balances related to mortgage-backed securities inventory carried on the consolidated balance sheet.
${ }^{2}$ We periodically sell groups of loans or receivables to variable interest entities, which issue securities to investors. These transactions meet accepted criteria for recognition as sales and as such, the assets are removed from the consolidated balance sheet.
${ }^{3}$ Securitization affects the components of income reported in the consolidated statement of operations, including net interest income, provision for credit losses, and non-interest income. Non-interest income from securitization comprises servicing income and net gains or losses on securitizations (Q2/08: \$9 million; Q1/08: $\$ 14$ million).



## ALLOWANCE FOR CREDIT LOSSES

(\$ millions)

## Allowance for credit losses (ACL) by portfolio: <br> Specific <br> Consumer

        Residential mortgages
        Student
        Credit card
        Personal
    General
Consumer
Residential mortgages
Student
Credit card
Personal
Specific
Business and government
Non-residential mortgages
Financial institutions
Retail
Business services
Manufacturing, capital goods
Manufacturing, consumer goods
Real estate and construction
Agriculture
Oil and gas
Forest products
Hardware and software
Telecommunications and cable
Publishing, printing and broadcasting
Transportation
Education, health and social services
Government
General - Business and government ${ }^{1}$
Specific - Letters of credit
General - Undrawn credit facilities ${ }^{1}$
Total allowance

| Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Student |
| :---: |
| Credit card |
| Personal |
| Specific |


|  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |


| 6 | 6 | 4 | 9 |
| :---: | :---: | :---: | :---: |
| 1 | 1 | 1 | 1 |
| 48 | 37 | 30 | 27 |
| 90 | 96 | 90 | 102 |
| 7 | 7 | 7 | 13 |
| 11 | 12 | 13 | 21 |
| 16 | 12 | 13 | 15 |
| 14 | 13 | 18 | 32 |
| 1 | 1 | 1 | 1 |
| 2 | 2 | 2 | 1 |
| 3 | 2 | 2 | 3 |
| - | 3 | 3 | 3 |
| 2 | 14 | 1 | 1 |
| 6 | 6 | 6 | 6 |
| 3 | 3 | 3 | 4 |
| - | - | - | 1 |
| 347 | 330 | 374 | 387 |
| 1,384 | 1,379 | 1,443 | 1,499 |
| - | - | - | 1 |
| 84 | 90 | - | - |


| 9 | 1 | 1 | 2 | 2 |
| ---: | ---: | ---: | ---: | ---: |
| 1 | 1 | 2 | 3 | 6 |
| 26 | 24 | 23 | 28 | 29 |
| 107 | 124 | 57 | 66 | 66 |
| 16 | 15 | 15 | 35 | 39 |
| 19 | 18 | 19 | 25 | 27 |
| 15 | 9 | 9 | 17 | 18 |
| 35 | 35 | 36 | 56 | 62 |
| 1 | 1 | 1 | 1 | 1 |
| 1 | 1 | 1 | 1 | 2 |
| 3 | 3 | 2 | 3 | 4 |
| 3 | 3 | 3 | 9 | 3 |
| 1 | 1 | 1 | 1 | 1 |
| 5 | 5 | 5 | 6 | 6 |
| 4 | 3 | 3 | 3 | 3 |
| 1 | 1 | 1 | 1 | 1 |
| 411 | 413 | 406 | 444 | 462 |
| 515 | 1,554 | 1,442 | 1,580 | 1,602 |
| 1 | 2 | 2 | 2 | 2 |
| - | - | - | - | - |
| 516 | 1,556 | 1,444 | 1,582 | 1,604 |

${ }^{1}$ Beginning in 2008, allowance on undrawn credit facilities is included in other liabilities and hence excluded from this table.

## ALLOWANCE FOR CREDIT LOSSES (continued)

| (\$ millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2108 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 |
| Allowance for credit losses (ACL) by geography: <br> Specific <br> Canada |  |  |  |  |  |  |  |  |  |
| Consumer loans | 324 | 317 | 316 | 320 | 328 | 338 | 363 | 373 | 382 |
| Business and government loans | 145 | 136 | 133 | 173 | 181 | 169 | 172 | 248 | 262 |
|  | 469 | 453 | 449 | 493 | 509 | 507 | 535 | 621 | 644 |
| United States |  |  |  |  |  |  |  |  |  |
| Business and government loans | 18 | 28 | 17 | 18 | 18 | 19 | 4 | 5 | 3 |
| Other countries |  |  |  |  |  |  |  |  |  |
| Consumer loans | 45 | 48 | 43 | 47 | 46 | 51 | - | - | - |
| Business and government loans | 47 | 51 | 44 | 49 | 48 | 57 | 3 | 4 | 5 |
|  | 92 | 99 | 87 | 96 | 94 | 108 | 3 | 4 | 5 |
| Total specific allowance for credit losses (ACL) |  |  |  |  |  |  |  |  |  |
| Consumer loans | 369 | 365 | 359 | 367 | 374 | 389 | 363 | 373 | 382 |
| Business and government loans | 210 | 215 | 194 | 240 | 247 | 245 | 179 | 257 | 270 |
| Letters of credit | - | - | - | 1 | 1 | 2 | 2 | 2 | 2 |
|  | 579 | 580 | 553 | 608 | 622 | 636 | 544 | 632 | 654 |
|  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |
| Consumer loans | 449 | 461 | 498 | 489 | 465 | 488 | 489 | 501 | 483 |
| Business and government loans | 272 | 271 | 279 | 262 | 263 | 264 | 260 | 265 | 290 |
|  | 721 | 732 | 777 | 751 | 728 | 752 | 749 | 766 | 773 |
| United States |  |  |  |  |  |  |  |  |  |
| Consumer loans | - | - | 2 | 2 | 3 | 3 | 3 | 3 | 3 |
| Business and government loans | 40 | 28 | 54 | 79 | 86 | 98 | 101 | 129 | 134 |
|  | 40 | 28 | 56 | 81 | 89 | 101 | 104 | 132 | 137 |
| Other countries |  |  |  |  |  |  |  |  |  |
| Consumer loans | 9 | 8 | 16 | 14 | 15 | 16 | 2 | 2 | 2 |
| Business and government loans | 35 | 31 | 41 | 46 | 62 | 51 | 45 | 50 | 38 |
|  | 44 | 39 | 57 | 60 | 77 | 67 | 47 | 52 | 40 |
| Total general allowance |  |  |  |  |  |  |  |  |  |
| Consumer loans | 458 | 469 | 516 | 505 | 483 | 507 | 494 | 506 | 488 |
| Business and government loans ${ }^{1}$ | 347 | 330 | 374 | 387 | 411 | 413 | 406 | 444 | 462 |
| Undrawn credit facilities ${ }^{1}$ | 84 | 90 | - | - | - | - | - | - | - |
|  | 889 | 889 | 890 | 892 | 894 | 920 | 900 | 950 | 950 |

[^8]
## NET IMPAIRED LOANS

| (\$ millions) |  |  |  | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2/08 | Q1/08 | Q4/07 |  |  |  |  |  |  |
| Net impaired loans by portfolio: Consumer |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 210 | 220 | 189 | 214 | 214 | 203 | 105 | 99 | 116 |
| Student | 26 | 25 | 25 | 23 | 25 | 25 | 27 | 37 | 39 |
| Credit card | (139) | (129) | (122) | (117) | (117) | (106) | (105) | (102) | (100) |
| Personal | 57 | 55 | 42 | 39 | 59 | 36 | (4) | (19) | (17) |
| Business and government |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 18 | 33 | 33 | 12 | 12 | 4 | 3 | 3 | 2 |
| Financial institutions | 4 | 4 | 5 | 6 | 5 | 1 | - | 2 | 3 |
| Retail | - | 10 | 19 | 2 | 3 | 6 | 6 | 7 | 7 |
| Business services | 117 | 97 | 86 | 100 | 120 | 144 | 15 | 16 | 24 |
| Manufacturing, capital goods | - | - | 1 | 2 | 1 | 3 | 6 | 10 | 7 |
| Manufacturing, consumer goods | 2 | (2) | 8 | 8 | 3 | 2 | 1 | 14 | 15 |
| Real estate and construction | 4 | 1 | 6 | 7 | 7 | 5 | 5 | 5 | 10 |
| Agriculture | 16 | 18 | 15 | 16 | 22 | 27 | 24 | 35 | 47 |
| Mining | 1 | - | - | - | - | - | - | - | - |
| Forest products | - | 1 | 1 | 1 | - | - | - | 1 | - |
| Hardware and software | - | - | - | - | - | - | 1 | 1 | - |
| Telecommunications and cable | - | - | - | - | 1 | 1 | 2 | 2 | 8 |
| Publishing, printing and broadcasting | (1) | 21 | 1 | - | 1 | - | - | 1 | 1 |
| Transportation | (1) | - | - | - | - | - | - | - | - |
| Utilities | - | 5 | - | - | - | - | - | - | - |
| Education, health and social services | 1 | 1 | 1 | 1 | 1 | 3 | 1 | 3 | 3 |
| Government | - | - | - | 2 | 3 | 3 | 1 | 2 | - |
| Total net impaired loans | 315 | 360 | 310 | 316 | 360 | 357 | 88 | 117 | 165 |
| Net impaired loans by geography: |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |
| Consumer | 24 | 45 | 21 | 45 | 62 | 40 | 23 | 15 | 38 |
| Business and government | 39 | 56 | 68 | 55 | 64 | 70 | 55 | 90 | 114 |
|  | 63 | 101 | 89 | 100 | 126 | 110 | 78 | 105 | 152 |
| United States |  |  |  |  |  |  |  |  |  |
| Business and government | 3 | 24 | 7 | 8 | 16 | 16 | 8 | 8 | 10 |
|  | 3 | 24 | 7 | 8 | 16 | 16 | 8 | 8 | 10 |
| Other countries |  |  |  |  |  |  |  |  |  |
| Consumer | 130 | 126 | 113 | 114 | 119 | 118 | - | - | - |
| Business and government | 119 | 109 | 101 | 94 | 99 | 113 | 2 | 4 | 3 |
|  | 249 | 235 | 214 | 208 | 218 | 231 | 2 | 4 | 3 |
| Total net impaired loans |  |  |  |  |  |  |  |  |  |
| Consumer | 154 | 171 | 134 | 159 | 181 | 158 | 23 | 15 | 38 |
| Business and government | 161 | 189 | 176 | 157 | 179 | 199 | 65 | 102 | 127 |
|  | 315 | 360 | 310 | 316 | 360 | 357 | 88 | 117 | 165 |

## CHANGES IN GROSS IMPAIRED LOANS

(\$ millions)

Gross impaired loans at beginning of period Consumer
Business and government

New additions
Consumer
Business and government
Returned to performing status, repaid or sold Consumer
Business and government
Acquisition of FirstCaribbean
Consumer
Business and government

## rite-offs

Consumer
Business and government
Gross impaired loans at end of period
Consumer
Business and government

| Q2108 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 536 | 493 | 526 | 555 | 547 | 386 | 388 | 420 | 427 |
| 404 | 370 | 397 | 426 | 444 | 244 | 359 | 397 | 452 |
| 940 | 863 | 923 | 981 | 991 | 630 | 747 | 817 | 879 |
| 248 | 239 | 234 | 242 | 291 | 277 | 270 | 284 | 296 |
| 46 | 74 | 77 | 35 | 79 | 83 | 38 | 45 | 89 |
| 294 | 313 | 311 | 277 | 370 | 360 | 308 | 329 | 385 |
| (90) | (34) | (104) | (95) | (95) | (97) | (108) | (145) | (133) |
| (48) | (15) | (52) | (38) | (65) | (10) | (65) | (56) | (106) |
| (138) | (49) | (156) | (133) | (160) | (107) | (173) | (201) | (239) |
| - | - | - | - | - | 169 | - | - | - |
| - | - | - | - | - | 163 | - | - | - |
| - | - | - | - | - | 332 | - | - | - |
| (171) | (162) | (163) | (176) | (188) | (188) | (164) | (171) | (170) |
| (31) | (25) | (52) | (26) | (32) | (36) | (88) | (27) | (38) |
| (202) | (187) | (215) | (202) | (220) | (224) | (252) | (198) | (208) |
| 523 | 536 | 493 | 526 | 555 | 547 | 386 | 388 | 420 |
| 371 | 404 | 370 | 397 | 426 | 444 | 244 | 359 | 397 |
| 894 | 940 | 863 | 923 | 981 | 991 | 630 | 747 | 817 |


| $\mathbf{2 0 0 8}$ <br> $\mathbf{6 M}$ | 2007 <br> 6 M | 2007 <br> 12 M | 2006 <br> 12 M |
| ---: | ---: | ---: | ---: | | $\mathbf{4 9 3}$ | 386 | 386 | 433 |
| ---: | ---: | ---: | ---: |
| $\mathbf{3 7 0}$ | 244 | 244 | 516 |
| $\mathbf{8 6 3}$ | 630 | 630 | 949 |
| $\mathbf{4 8 7}$ | 568 | 1,044 | 1,152 |
| $\mathbf{1 2 0}$ | 162 | 274 | 261 |
| $\mathbf{6 0 7}$ | 730 | 1,318 | 1,413 |
|  |  |  |  |
| $\mathbf{( 1 2 4 )}$ | $(192)$ | $(391)$ | $(512)$ |
| $\mathbf{( 6 3 )}$ | $(75)$ | $(165)$ | $(354)$ |
| $\mathbf{( 1 8 7 )}$ | $(267)$ | $(556)$ | $(866)$ |
|  |  |  |  |
| - | 169 | 169 | - |
| - | 163 | 163 | - |
| - | 332 | 332 | - |
| $\mathbf{( 3 3 3 )}$ | $(376)$ | $(715)$ | $(687)$ |
| $\mathbf{( 5 6 )}$ | $(68)$ | $(146)$ | $(179)$ |
| $\mathbf{( 3 8 9 )}$ | $(444)$ | $(861)$ | $(866)$ |
| $\mathbf{5 2 3}$ | 555 | 493 | 386 |
| $\mathbf{3 7 1}$ | 426 | 370 | 244 |
| $\mathbf{8 9 4}$ | 981 | 863 | 630 |

CHANGES IN ALLOWANCE FOR CREDIT LOSSES

| (\$ millions) | Q2108 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | $\begin{array}{r} 2008 \\ 6 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2007 \\ 6 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2007 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total allowance at beginning of period | 1,469 | 1,443 | 1,500 | 1,516 | 1,556 | 1,444 | 1,582 | 1,604 | 1,622 | 1,443 | 1,444 | 1,444 | 1,638 |
| Write-offs | (202) | (187) | (215) | (202) | (220) | (224) | (252) | (198) | (208) | (389) | (444) | (861) | (866) |
| Recoveries | 26 | 31 | 43 | 29 | 22 | 53 | 22 | 23 | 50 | 57 | 75 | 147 | 118 |
| Provision for credit losses | 176 | 172 | 132 | 162 | 166 | 143 | 92 | 152 | 138 | 348 | 309 | 603 | 548 |
| Other | (1) | 10 | (17) | (5) | (8) | $140{ }^{1}$ | - | 1 | 2 | 9 | 132 | 110 | 6 |
| Total allowance at end of period ${ }^{2}$ | 1,468 | 1,469 | 1,443 | 1,500 | 1,516 | 1,556 | 1,444 | 1,582 | 1,604 | 1,468 | 1,516 | 1,443 | 1,444 |
| Specific allowance | 579 | 580 | 553 | 608 | 622 | 636 | 544 | 632 | 654 | 579 | 622 | 553 | 544 |
| General allowance ${ }^{2}$ | 889 | 889 | 890 | 892 | 894 | 920 | 900 | 950 | 950 | 889 | 894 | 890 | 900 |
| Total allowance for credit losses ${ }^{2}$ | 1,468 | 1,469 | 1,443 | 1,500 | 1,516 | 1,556 | 1,444 | 1,582 | 1,604 | 1,468 | 1,516 | 1,443 | 1,444 |

${ }^{1}$ Includes $\$ 117$ million of specific allowance and $\$ 23$ million of general allowance related to the FirstCaribbean acquisition.
${ }^{2}$ Includes $\$ 84$ million (Q1/08: $\$ 90$ million) of allowance on undrawn credit facilities included in other liabilities. Prior to 2008, it was included in allowance for credit losses.

PROVISION FOR CREDIT LOSSES

| (\$ millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2108 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 |
| Provision for credit losses by portfolio: Specific |  |  |  |  |  |  |  |  |  |
| Consumer |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 5 | - | 6 | - | 2 | (2) | 1 | 1 | 2 |
| Credit card | 88 | 79 | 77 | 68 | 80 | 69 | 59 | 62 | 57 |
| Personal | 58 | 60 | 60 | 83 | 71 | 66 | 64 | 84 | 91 |
| Business and government |  |  |  |  |  |  |  |  |  |
| Financial institutions | - | - | 1 | 2 | 1 | (22) | - | (4) | - |
| Retail | 16 | 12 | 20 | 4 | 6 | 4 | 4 | 4 | 9 |
| Business services | - | 9 | (5) | 10 | 9 | 33 | 2 | 13 | 6 |
| Manufacturing, capital goods | - | 1 | (10) | (3) | 2 | 1 | (2) | (3) | - |
| Manufacturing, consumer goods | 2 | 1 | 3 | 3 | 3 | (2) | (1) | (2) | 12 |
| Real estate and construction | 5 | 2 | (5) | 2 | 8 | 1 | 2 | (3) | 5 |
| Agriculture | 1 | (7) | (10) | (3) | - | (1) | (5) | (4) | (1) |
| Oil and gas | - | - | 2 | - | 1 | (4) | - | - | (23) |
| Mining | - | (3) | - | - | - | (1) | - | - | - |
| Forest products | 1 | - | 1 | - | 1 | - | 1 | (1) | 1 |
| Hardware and software | 1 | 1 | 1 | - | 1 | 1 | 1 | (1) | 1 |
| Telecommunications and cable | - | (1) | (10) | (5) | - | (1) | - | 6 | - |
| Publishing, printing and broadcasting | (4) | 14 | - | - | 1 | - | 1 | - | - |
| Transportation | - | 3 | 2 | 2 | 2 | 1 | 1 | 1 | (1) |
| Education, health and social services | - | - | - | 1 | 1 | - | 2 | - | 1 |
| Government | - | - | - | - | - | - | 1 | - | - |
| Other | - | - | - | - | - | - | - | - | 3 |
| Total specific provision for credit losses | 174 | 171 | 134 | 164 | 190 | 143 | 131 | 152 | 163 |
| Total general provision | 2 | 1 | (2) | (2) | (24) | - | (39) | - | (25) |
| Total provision for credit losses | 176 | 172 | 132 | 162 | 166 | 143 | 92 | 152 | 138 |
| Specific provision for credit loss by geography: |  |  |  |  |  |  |  |  |  |
| Consumer | 150 | 136 | 132 | 148 | 149 | 133 | 124 | 147 | 150 |
| Business and government | 31 | 22 | 7 | 15 | 33 | 15 | 9 | 2 | 39 |
|  | 181 | 158 | 139 | 163 | 182 | 148 | 133 | 149 | 189 |
| United States |  |  |  |  |  |  |  |  |  |
| Business and government | (9) | 5 | (11) | (7) | (2) | 16 | (2) | 3 | (26) |
| Other countries |  |  |  |  |  |  |  |  |  |
| Consumer | 1 | 3 | 11 | 3 | 4 | - | - | - | - |
| Business and government | 1 | 5 | (5) | 5 | 6 | (21) | - | - | - |
|  | 2 | 8 | 6 | 8 | 10 | (21) | - | - | - |
| Total specific provision for credit losses |  |  |  |  |  |  |  |  |  |
| Consumer | 151 | 139 | 143 | 151 | 153 | 133 | 124 | 147 | 150 |
| Business and government | 23 | 32 | (9) | 13 | 37 | 10 | 7 | 5 | 13 |
|  | 174 | 171 | 134 | 164 | 190 | 143 | 131 | 152 | 163 |

## NET WRITE-OFFS



## CREDIT RISK FINANCIAL MEASURES

|  | Q2108 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diversification ratios <br> Gross loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 75\% | 75\% | 76\% | 76\% | 75\% | 74\% | 76\% | 76\% | 76\% |
| Business and government | 25\% | 25\% | 24\% | 24\% | 25\% | 26\% | 24\% | 24\% | 24\% |
| Canada | 91\% | 91\% | 91\% | 91\% | 91\% | 89\% | 94\% | 95\% | 95\% |
| United States | 3\% | 3\% | 3\% | 3\% | 3\% | 4\% | 3\% | 3\% | 3\% |
| Other countries | 6\% | 6\% | 6\% | 6\% | 6\% | 7\% | 3\% | 2\% | 2\% |
| Net loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 76\% | 75\% | 76\% | 76\% | 75\% | 74\% | 76\% | 76\% | 76\% |
| Business and government | 24\% | 25\% | 24\% | 24\% | 25\% | 26\% | 24\% | 24\% | 24\% |
| Canada | 91\% | 91\% | 91\% | 91\% | 91\% | 89\% | 94\% | 95\% | 95\% |
| United States | 3\% | 3\% | 3\% | 3\% | 3\% | 4\% | 3\% | 3\% | 3\% |
| Other countries | 6\% | 6\% | 6\% | 6\% | 6\% | 7\% | 3\% | 2\% | 2\% |
|  |  |  |  |  |  |  |  |  |  |
| Specific allowances for credit losses (ACL)-to-gross impaired loans and acceptances (GIL) |  |  |  |  |  |  |  |  |  |
| Total | 65\% | 62\% | 64\% | 66\% | 63\% | 64\% | 86\% | 84\% | 80\% |
| Consumer | 71\% | 68\% | 73\% | 70\% | 67\% | 71\% | 94\% | 96\% | 91\% |
| Business and government | 57\% | 53\% | 52\% | 60\% | 58\% | 55\% | 73\% | 72\% | 68\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |
| GIL-to-gross loans and acceptances | 0.51 \% | 0.55 \% | 0.50 \% | 0.55 \% | 0.59 \% | 0.62 \% | 0.41 \% | 0.50 \% | 0.55 \% |
| Net impaired loans and acceptances (NIL)-to-net loans and acceptances | 0.18 \% | 0.21 \% | 0.18 \% | 0.19 \% | 0.22 \% | 0.22 \% | 0.06 \% | 0.08 \% | 0.11 \% |
| Segmented NIL-to-segmented net loans and acceptances Consumer | 0.12 \% | 0.13 \% | 0.10 \% | 0.12 \% | 0.15 \% | 0.13 \% | 0.02 \% | 0.01 \% | 0.03 \% |
| Business and government | 0.38 \% | $0.45 \%$ | 0.42 \% | 0.39 \% | 0.43 \% | 0.49 \% | 0.18 \% | 0.28 \% | 0.37 \% |
| Canada | 0.04 \% | 0.07 \% | 0.06 \% | 0.07 \% | 0.08 \% | 0.08 \% | 0.05 \% | 0.07 \% | 0.11 \% |
| United States | 0.06 \% | 0.50 \% | 0.15 \% | 0.17 \% | 0.29 \% | 0.26 \% | 0.16 \% | 0.18 \% | 0.25 \% |
| Other countries | 2.37 \% | $2.13 \%$ | 1.96 \% | 2.06 \% | 2.17 \% | 2.18 \% | 0.05 \% | 0.12 \% | 0.10 \% |

## REGULATORY CAPITAL ${ }^{1}$ (BASEL I BASIS)

(\$ millions)

| Q2/08 ${ }^{2}$ | Q1/08 ${ }^{2}$ | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Basel I basis |  |  |  |  |  |  |  |  |
| 6,057 | 6,050 | 3,133 | 3,094 | 3,129 | 3,107 | 3,039 | 3,011 | 3,022 |
| 90 | 86 | 96 | 85 | 76 | 74 | 70 | 67 | 53 |
| 5,699 | 7,174 | 9,017 | 8,450 | 8,200 | 7,693 | 7,268 | 6,712 | 6,315 |
| (833) | (860) | $(1,087)$ | (659) | (489) | (240) | (442) | (415) | (466) |
| 2,931 | 2,931 | 2,931 | 2,931 | 3,028 | 2,983 | 2,981 | 2,798 | 2,648 |
| 147 | 145 | 136 | 145 | 150 | 266 | 1 | 2 | 1 |
| $(1,916)$ | $(1,911)$ | $(1,847)$ | $(1,964)$ | $(1,983)$ | $(1,951)$ | (982) | (982) | (982) |
| 12,175 | 13,615 | 12,379 | 12,082 | 12,111 | 11,932 | 11,935 | 11,193 | 10,591 |
| 303 | 303 | 285 | 321 | 334 | 355 | 338 | 341 | 357 |
| - | - | - | - | 303 | 48 | - | 183 | 333 |
| 4,859 | 4,856 | 5,098 | 4,839 | 5,375 | 5,383 | 5,257 | 5,509 | 5,505 |
| - | - | - | - | - | - | - | - | (209) |
| 10 | 15 | 31 | 78 | 73 | 10 | - | - | - |
| 889 | 889 | 890 | 892 | 894 | 920 | 900 | 950 | 950 |
| 6,061 | 6,063 | 6,304 | 6,130 | 6,979 | 6,716 | 6,495 | 6,983 | 6,936 |
| 18,236 | 19,678 | 18,683 | 18,212 | 19,090 | 18,648 | 18,430 | 18,176 | 17,527 |
| (981) | (965) | (925) | $(1,049)$ | $(1,136)$ | $(1,149)$ | $(1,847)$ | $(1,818)$ | $(1,759)$ |
| 17,255 | 18,713 | 17,758 | 17,163 | 17,954 | 17,499 | 16,583 | 16,358 | 15,768 |
| 130,101 | 128,267 | 127,424 | 125,030 | 127,186 | 124,118 | 114,780 | 117,032 | 115,140 |
| 9.4\% | 10.6\% | 9.7\% | 9.7\% | 9.5\% | 9.6\% | 10.4\% | 9.6\% | 9.2\% |
| 13.3\% | 14.6\% | 13.9\% | 13.7\% | 14.1\% | 14.1\% | 14.5\% | 14.0\% | 13.7\% |

[^9]| Q2/08 | Q1/08 |
| :---: | :---: |
| Basel II basis |  |
| 6,057 | 6,050 |
| 90 | 86 |
| 5,699 | 7,174 |
| (833) | (860) |
| 2,931 | 2,931 |
| 147 | 145 |
| $(1,916)$ | $(1,911)$ |
| (44) | (21) |
| (122) | (168) |
| 12,009 | 13,426 |
| 303 | 303 |
| 4,859 | 4,856 |
| 10 | 15 |
| 83 | 91 |
| (122) | (168) |
| (652) | (678) |
| 4,481 | 4,419 |
| 16,490 | 17,845 |
| 114,767 | 117,408 |
| 10.5\% | 11.4\% |
| 14.4\% | 15.2\% |

 allows some domestic regulatory discretion in determining capital. Capital ratios of banks in different countries are, therefore, not strictly comparable unless adjusted for discretionary differences. The OSFI has minimum standards for Tier 1 and Total capital ratios of $7 \%$ and $10 \%$, respectively.
${ }^{2}$ Does not include short trading positions of $\$ 7$ million (Q1/O8: $\$ 11$ million) in CIBC common shares.
 as preferred share liabilities on the consolidated balance sheet.
4 Items which are deducted $50 \%$ from each of Tier 1 capital and Tier 2 capital include allowance shortfall calculated under Advanced Internal Ratings Based (AIRB) approach, securitization exposures (other than gain on sale) and substantial investments in unconsolidated entities and insurance entities that are not exempted under OSFI's transition rules for capital deduction. The investment amounts which qualify for transition
 and insurance entities in 2009 and 2012, respectively.

## RISK-WEIGHTED ASSETS (BASEL I BASIS)

| Q2/08 $^{1}$ | Q1/08 $^{1}$ | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## On-balance sheet assets:

Cash and deposits with banks
Securities issued or guaranteed by Canada, provinces, municipalities,

OECD banks and governments
Other securities
Securities borrowed or purchased under resale agreements

| 0.9 | 1.6 | 0.8 | 1.9 | 1.6 | 1.4 | 0.9 | 0.7 | 0.9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0.6 | 0.6 | 1.0 | 0.2 | 0.4 | 0.3 | 0.1 | 0.2 | 0.2 |
| 3.0 | 3.7 | 3.0 | 2.8 | 2.6 | 2.6 | 1.9 | 1.8 | 2.7 |
| 0.8 | 0.9 | 1.6 | 1.4 | 1.2 | 0.5 | 0.6 | 0.6 | 0.7 |
| 0.4 | 0.5 | 0.5 | 0.3 | 0.3 | 0.2 | 0.4 | 0.2 | 0.2 |
| 23.2 | 22.7 | 23.6 | 25.6 | 28.8 | 28.1 | 25.4 | 26.6 | 26.6 |
| 62.1 | 59.9 | 59.2 | 57.6 | 57.3 | 57.0 | 52.9 | 53.3 | 52.0 |
| 14.9 | 14.1 | 12.8 | 13.2 | 13.3 | 12.4 | 12.6 | 13.5 | 13.0 |
| 105.9 | 104.0 | 102.5 | 103.0 | 105.5 | 102.5 | 94.8 | 96.9 | 96.3 |

Off-balance sheet instruments:

${ }^{1}$ Risk-weighted assets based upon Basel I methodology provided for comparison purposes only.
${ }^{2}$ Includes the full contract amount of custodial client securities with indemnification lent by CIBC Mellon Global Securities Services Company.
 sold under repurchase agreements.

## RISK-WEIGHTED ASSETS (BASEL II BASIS)

(\$ billions)
Q2/08
Q1/08
Basel II basis

Credit risk

| Standardized approach |  |  |
| :---: | :---: | :---: |
| Corporate | 4.8 | 5.4 |
| Sovereign | 0.1 | 0.3 |
| Banks | 0.3 | 0.2 |
| Real estate secured personal lending | 1.5 | 1.5 |
| Other retail | 1.0 | 1.0 |
| Securitizations | 0.2 | 0.2 |
|  | 7.9 | 8.6 |
| AIRB approach |  |  |
| Corporate | 29.8 | 29.6 |
| Sovereign | 2.2 | 4.0 |
| Banks | 3.5 | 4.1 |
| Real estate secured personal lending | 6.3 | 6.0 |
| Qualifying revolving retail | 11.1 | 10.9 |
| Other retail | 6.2 | 6.2 |
| Equity ${ }^{1}$ | 1.2 | 1.5 |
| Trading book | 11.0 | 7.2 |
| Securitizations | 1.3 | 1.5 |
| Adjustment for scaling factor | 4.4 | 4.3 |
|  | 77.0 | 75.3 |
| Other credit risk-weighted assets | 7.3 | 7.1 |
| Total credit risk | 92.2 | 91.0 |
| Market risk (Internal Models Approach) | 3.4 | 4.0 |
| Operational risk (Advanced Measurement Approach) | 19.2 | 19.7 |
| Adjustment for floor | - | 2.7 |
|  | 114.8 | 117.4 |
| Common equity to risk-weighted assets | 9.6\% | 10.6\% |

[^10]|  |  | Q2/08 |  |  | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\stackrel{\text { Residual }}{ }$ term to contractual maturity |  |  | Total notional amount | Analyzed by use |  | $\longleftarrow$ | Total notional amount |  |  |
| $\begin{array}{r} \overleftarrow{\text { Less than } 1} \\ \text { year } \end{array}$ | $\begin{array}{r} 1-5 \\ \text { years } \end{array}$ | Over 5 years |  | $\longleftarrow$ Trading | $\mathrm{ALM}^{1}$ |  |  |  |  |
| 7,573 | 647 | 1,449 | 9,669 | 9,235 | 434 | 25,704 | 32,555 | 24,997 | 35,070 |
| 200,764 | 315,173 | 104,574 | 620,511 | 436,706 | 183,805 | 625,081 | 609,544 | 642,057 | 608,606 |
| 9,173 | 20,108 | 23,085 | 52,366 | 51,952 | 414 | 47,738 | 40,881 | 39,381 | 39,203 |
| 7,682 | 15,768 | 12,661 | 36,111 | 33,862 | 2,249 | 35,482 | 33,946 | 37,297 | 42,018 |
| 225,192 | 351,696 | 141,769 | 718,657 | 531,755 | 186,902 | 734,005 | 716,926 | 743,732 | 724,897 |
| 61,965 | 16,887 | 701 | 79,553 | 68,809 | 10,744 | 85,966 | 62,755 | 91,075 | 103,346 |
| 3,774 | - | - | 3,774 | 3,774 | - | 6,123 | 10,274 | 80,325 | 11,156 |
| 3,223 | 3,223 | - | 6,446 | 6,446 | - | 11,891 | 15,064 | 81,205 | 20,398 |
| 68,962 | 20,110 | 701 | 89,773 | 79,029 | 10,744 | 103,980 | 88,093 | 252,605 | 134,900 |
| 294,154 | 371,806 | 142,470 | 808,430 | 610,784 | 197,646 | 837,985 | 805,019 | 996,337 | 859,797 |
| 80,339 | 2,886 | 660 | 83,885 | 69,232 | 14,653 | 81,126 | 78,256 | 70,423 | 63,766 |
| 20,804 | 30,198 | 16,986 | 67,988 | 57,721 | 10,267 | 68,189 | 66,623 | 73,149 | 75,013 |
| 1,878 | 639 | 442 | 2,959 | 2,959 | - | 3,137 | 3,046 | 2,543 | 3,228 |
| 2,143 | 490 | 202 | 2,835 | 2,760 | 75 | 3,155 | 3,021 | 2,550 | 3,400 |
| 105,164 | 34,213 | 18,290 | 157,667 | 132,672 | 24,995 | 155,607 | 150,946 | 148,665 | 145,407 |
| - | - | - | - |  | - | 11 | 2 | 3 | 1 |
| 105,164 | 34,213 | 18,290 | 157,667 | 132,672 | 24,995 | 155,618 | 150,948 | 148,668 | 145,408 |
| 1,990 | 1,284 | - | 3,274 | 2,760 | 514 | 2,807 | 2,797 | 3,902 | 2,102 |
| - | - | 3,696 | 3,696 | 3,602 | 94 | 6,275 | 10,520 | 12,927 | 836 |
| 853 | 17,037 | 34,342 | 52,232 | 46,007 | 6,225 | 85,013 | 84,950 | 88,898 | 85,210 |
| 317 | 10,716 | 21,115 | 32,148 | 32,123 | 25 | 67,032 | 67,283 | 72,782 | 82,110 |
| 3,160 | 29,037 | 59,153 | 91,350 | 84,492 | 6,858 | 161,127 | 165,550 | 178,509 | 170,258 |
| 25,173 | 5,457 | 809 | 31,439 | 31,214 | 225 | 37,109 | 41,400 | 41,941 | 42,082 |
| 23,565 | 6,879 | - | 30,444 | 30,356 | 88 | 29,049 | 37,177 | 42,924 | 46,910 |
| 48,738 | 12,336 | 809 | 61,883 | 61,570 | 313 | 66,158 | 78,577 | 84,865 | 88,992 |
| 531 | 299 | - | 830 | 830 | - | 846 | 925 | 670 | 666 |
| 1 | - | - | 1 | 1 | - | 18 | 3 | 16 | 16 |
| 532 | 299 | - | 831 | 831 | - | 864 | 928 | 686 | 682 |
| 8,813 | 6,019 | 465 | 15,297 | 15,297 | - | 15,482 | 16,648 | 20,083 | 21,412 |
| 3,101 | 1,120 | - | 4,221 | 4,024 | 197 | 3,531 | 3,746 | 3,197 | 3,363 |
| 11,914 | 7,139 | 465 | 19,518 | 19,321 | 197 | 19,013 | 20,394 | 23,280 | 24,775 |
| 463,662 | 454,830 | 221,187 | 1,139,679 | 909,670 | 230,009 | 1,240,765 | 1,221,416 | 1,432,345 | 1,289,912 |

[^11]
## CREDIT RISK ASSOCIATED WITH DERIVATIVES



[^12]FAIR VALUE OF FINANCIAL INSTRUMENTS

| (\$ millions) |  |  | Q2108 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { Book value } \\ \text { (includes AFS } \\ \text { securities at } \\ \text { amortized } \\ \text { cost) } \end{array}$ | $\begin{gathered} \text { Fair } \\ \text { value } \end{gathered}$ | Fair value over (under) book value |  |  |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |
| Cash and deposits with banks | 13,092 | 13,092 | - | - | - | - | - | - | - | - | - |
| Securities ${ }^{1,2}$ | 79,133 | 79,652 | 519 | 438 | 372 | 360 | 474 | 351 | 182 | 10 | (8) |
| Securities borrowed or purchased under resale agreements | 33,170 | 33,170 | - | - | - | - | - | - | - | - | - |
| Loans | 165,824 | 167,100 | 1,276 | 804 | 51 | (360) | 50 | 171 | 361 | (49) | (313) |
| Derivative instruments ${ }^{3}$ | 23,549 | 23,549 | - | - | - | - | - | - | - | - | - |
| Customers' liability under acceptances | 8,756 | 8,756 | - | - | - | - | - | - | ${ }^{-}$ | - | ${ }^{-}$ |
| Other assets ${ }^{2}$ | 9,089 | 9,110 | 21 | 25 | 43 | 42 | 49 | 37 | $374{ }^{4}$ | $366{ }^{4}$ | $340{ }^{4}$ |
| Liabilities |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | 238,203 | 238,220 | 17 | (73) | (335) | (448) | (23) | (107) | (135) | (242) | (306) |
| Derivative instruments ${ }^{3}$ | 26,206 | 26,206 | - | - | - | - | - | - | - | - | - |
| Acceptances | 8,756 | 8,756 | - | - | - | - | - | - | - | - | - |
| Obligations related to securities sold short | 10,285 | 10,285 | - | - | - | - | - | - | - | - | - |
| Obligations related to securities lent or sold under repurchase agreements | 26,530 | 26,530 | - | - | - | - | - | - | - | - | - |
| Other liabilities | 9,694 | 9,694 | - | - | - | - | - | - | - | - | - |
| Subordinated indebtedness | 5,359 | 5,574 | 215 | 218 | 206 | 215 | 334 | 335 | 368 | 298 | 273 |
| Preferred share liabilities | 600 | 619 | 19 | 20 | 23 | 23 | 20 | 36 | 42 | 38 | 38 |
| ALM derivatives not carried at fair value ${ }^{3,5,6}$ | - | - | - | - | - | - | - | - | (85) | 64 | 82 |

FAIR VALUE OF AFS / INVESTMENT SECURITIES


FAIR VALUE OF DERIVATIVE INSTRUMENTS

| (\$ millions) |  |  | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Positive | Negative | Fair value, net |  |  |  |  |  |  |  |  |
| Total held for trading purposes ${ }^{9}$ | 21,487 | 23,044 | $(1,557)$ | $(1,606)$ | $(1,518)$ | 927 | (23) | 467 | (86) | 302 | 152 |
| Total held for ALM purposes ${ }^{3}$ | 2,062 | 3,162 | $(1,100)$ | $(1,108)$ | $(1,095)$ | 62 | 32 | 504 | (300) | (204) | (421) |
| Total fair value ${ }^{10}$ | 23,549 | 26,206 | $(2,657)$ | $(2,714)$ | $(2,613)$ | 989 | 9 | 971 | (386) | 98 | (269) |
| Average fair values of derivatives during the quarter | 25,155 | 27,735 | $(2,580)$ | $(1,584)$ | (617) | 130 | 631 | 258 | (157) | 409 | (171) |

The fair value of publicly traded equities classified as AFS does not take into account any adjustments for resale restrictions that expire within one year or for future expenses.
${ }^{2}$ Prior to 2007, other assets included investments in limited partnerships. From Q1/07, investments in limited partnerships have been included in AFS securities unde the financial instruments standards.
${ }^{3}$ Prior to 2007, ALM derivatives carried at fair value were included in derivative instruments. These derivative instruments were carried at fair value because they were ineligible for hedge accounting under AcG-13. Since these derivative instruments mitigate market risks, we consider them to be economic hedges for the corresponding risks of underlying positions. In addition, this category includes derivatives, such as seller swaps, whose risks were managed in the context of ALM activities. Derivatives held for ALM purposes include positive (Q4/06: $\$ 318$ million) and negative fair values Q4/06: $\$ 439$ million), in respect of derivative instruments held for economic hedging purposes. Commencing 2007, all derivatives were included in derivative instruments
${ }^{4}$ Excludes FirstCaribbean.
${ }^{5}$ Prior to 2007, the book value included the ALM derivatives not carried at fair value (net Q4/06: (\$234) million).
${ }^{6}$ Prior to 2007, the fair value over (under) book value includes deferred gains (Q4/06: $\$ 222$ million) related to derivative hedges for anticipated transactions in respect of certain deposit programs and expenses.
${ }^{7}$ Includes certain restricted securities with fair value exceeding book value by $\$ 71$ million (Q1/08: $\$ 1$ million). ${ }^{8}$ Includes $\$ 471$ million (Q1/08: $\$ 435$ million) of unrealized gains on equities that do not have quoted market prices in an active market.
${ }^{9}$ Includes positive and negative fair values of $\$ 1,034$ million (Q1/08: $\$ 1,020$ million) and $\$ 1,026$ million (Q1/08 $\$ 1,003$ million) respectively, for exchange-traded options. ${ }^{10}$ Total fair value is net of master netting agreements.

${ }^{1}$ On- and off-balance sheet financial instruments have been reported on the earlier of their contractual repricing or maturity dates Certain contractual repricing dates have been adjusted according to management's estimate for prepayments and early redemptions.
${ }^{2}$ Based on the interest rate sensitivity profile as at April 30, 2008, as adjusted for structura assumptions, estimated prepayments and early w ithdraw als, an immediate 1\% increase in interest rates across all maturities w ould increase net income after taxes by approximately $\$ 12$ million ( $\$ 7$ million increase as at January 31,2008 ) over the next 12 months, and increase shareholders' equity as measured on a present value basis by approximately \$208 milion (\$176 milion increase as at January 31, 2008).
${ }^{3}$ We manage our interest rate gap by imputing a duration to certain assets and liabilities based on historical and forecasted trends in core balances.


[^0]:    Represents revenue from financial instruments designated at fair value and related hedges.
    
     if any.

[^1]:    
    

[^2]:    ${ }^{1}{ }^{1}$ Included from the date of acquisition on December 22, 2006. Prior to that, FirstCaribbean International bank (FirstCaribbean) was equity accounted and the revenue was included in "Other".
    ${ }^{2}$ Represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model.
    ${ }^{3}$ See Notes to users: Non-GAAP measures.
    ${ }^{4}$ Assets under management are included in assets under administration.

[^3]:    ${ }^{1}$ Represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model.

[^4]:    ${ }^{1}$ Primarily relates to the acquisition of FirstCaribbean.
    ${ }^{2}$ Includes disposition of certain U.S. businesses.
    ${ }^{3}$ Includes foreign currency translation adjustments.

[^5]:    ${ }^{1}$ Assets and liabilities in the form of CIBC common shares, held within certain compensation trusts, have been offset (April 30, 2008: $\$ 545$ million; January 31, 2008 : $\$ 486$ million) within treasury shares
    ${ }^{2}$ Represents the impact of adopting the amended Canadian Institute of Chartered Accountants (CICA) Emerging Issues Committee Abstract 46," Leveraged Leases ".
    ${ }^{3}$ Represents the transitional adjustment on adoption of the CICA handbook sections 1530, 3251, 3855 and 3865.

[^6]:    Primarily relates to the acquisition of FirstCaribbean in the first and second quarters of 2007

[^7]:    ${ }^{1}$ Average interest-earning assets include interest-bearing deposits with banks, securities, securities borrowed or purchased under resale agreements, and loans.

[^8]:    Beginning in 2008, allowance on undrawn credit facilities is included in other liabilities and hence excluded from this table.

[^9]:    ${ }^{1}$ The capital standards developed by the Bank for International Settlements (BIS) require a minimum Total capital ratio of $8 \%$ of which $4 \%$ must be Tier 1 capital. The BIS framework allows some
     Superintendent of Financial Institutions (OSFI) has minimum standards for Tier 1 and Total capital ratios of $7 \%$ and $10 \%$, respectively.
    ${ }^{2}$ Regulatory capital and ratios based upon Basel I methodology provided for comparison purposes only.
    ${ }^{3}$ Does not include short trading positions of $\$ 7$ million (Q1/08: $\$ 11$ million) in CIBC common shares.
     balance sheet.
     Q1/08: 25\%) of Tier 1 capital; any excess can be included in Tier 2 capital.
    ${ }^{6}$ The amount of general allowance for credit losses eligible for inclusion in Tier 2 capital is the lesser of the total general allowance or $0.875 \%$ of risk-weighted assets.

[^10]:    1 100\% risk-weighted.

[^11]:    ${ }^{1}$ ALM: Asset/liability management.
    ${ }^{2}$ Comprises forwards, futures, swaps and options

[^12]:    ${ }^{1}$ Subsequent to the adoption of Basel II, the risk-weighted amounts are net of master netting agreements.
    ${ }^{2}$ Sum of current replacement cost and potential credit exposure, adjusted for the impact of collateral amounting to $\$ 1,457$ million (Q1/08: $\$ 1,670$ million). The collateral comprises cash $\$ 1,339$ million (Q1/08: $\$ 1,433$ million), government securities $\$ 114$ million (Q1/08: $\$ 237$ million) and other instruments $\$ 3$ million (Q1/08: nil).
    ${ }^{3}$ ALM credit derivatives, with a replacement cost of $\$ 234$ million (Q1/08: $\$ 204$ million) are given financial guarantee treatment for credit risk capital purposes and are excluded from the table above.
    ${ }^{4}$ Comprises credit protection sold. Represents the fair value of contracts for which fees are received over the life of the contracts.
    ${ }^{5}$ Comprises forwards, swaps and options.

