

## Supplementary Financial Information



For the period ended January 31, 2008

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http://www.cibc.com/ca/pdf/investor/q108financials.pdf

## TABLE OF CONTENTS

## NOTES TO USERS

External reporting changes ..... i
Non-GAAP measures ..... I
Reconciliation of non-GAAP to GAAP measures ..... ii
CONSOLIDATED FINANCIAL OVERVIEW
Financial Highlights ..... 1
QUARTERLY TRENDS
Condensed Consolidated Statement of Operations ..... 2
Cash Measures ..... 2
Net Interest Income ..... 3
Non-Interest Income3
Non-Interest Expenses ..... 4
Segmented Information ..... 5
Segmented Information - CIBC Retail Markets ..... 6
Segmented Information - CIBC World Markets ..... 7
Segmented Information - Corporate and Other ..... 8
Trading Activities ..... 9
Consolidated Balance Sheet ..... 10
Balance Sheet Measures ..... 11
CREDIT INFORMATION
Loans and Acceptances, Net of Allowances for Credit Losses ..... 18
Gross Impaired Loans ..... 19
Allowance for Credit Losses ..... 20
Net Impaired Loans ..... 22
Changes in Gross Impaired Loans ..... 23
ADDITIONAL QUARTERLY SCHEDULES
Regulatory Capital (Basel I basis) ..... 27
Regulatory Capital (Basel II basis) ..... 28
Risk-Weighted Assets (Basel I basis) ..... 29
Risk-Weighted Assets (Basel II basis) ..... 30
Outstanding Derivative Contracts - Notional Amount ..... 31
Goodwill and Other Intangible Assets ..... 11
Consolidated Statement of Changes in Shareholders' Equity ..... 12
Consolidated Statement of Comprehensive (Loss) Income ..... 13
Income Tax (Expense) Benefit Allocated to Each Component of OCl ..... 13
Consolidated Statement of Cash Flows ..... 14
Condensed Average Balance Sheet ..... 15
Profitability Measures ..... 15
Assets under Administration ..... 16
Assets under Management ..... 16
Asset Securitizations ..... 17
Changes in Allowance for Credit Losses ..... 23
Provision for Credit Losses ..... 24
Net Write-offs ..... 25
Credit Risk Financial Measures ..... 26
Credit Risk Associated with Derivatives ..... 32
Fair Value of Financial Instruments ..... 33
Fair Value of AFS / Investment Securities ..... 33
Fair Value of Derivative Instruments ..... 33
Interest Rate Sensitivity ..... 34

This document is not audited and should be read in conjunction with our quarterly report to shareholders and news release for Q1/08 and the audited annual consolidated inancial statements and accompanying management's discussion \& analysis for the year ended October 31, 2007. Additional financial information is also available through financial statements and accompanying management's discussion \& analysis for the y

## External reporting changes

## First quarter

1. We adopted the Internal Convergence of Capital Measurement and Capital Standards: a Revised Framework, commonly named as Basel II.
2. We moved our commercial banking line of business from CIBC World Markets to CIBC Retail Markets. Prior period information was restated.
3. We moved our securitization-related revenue from the lines of businesses (cards, mortgages and personal lending) to other within CIBC Retail Markets. Prior
4. We moved the investment consulting service revenue from retail brokerage asset management, both within CIBC Retail Markets. Prior period information was restated.
5. We allocated the general allowance for credit losses between the strategic business lines (CIBC Retail Markets and CIBC World Markets). Prior to 2008, the within Corporate and Other. Prior period information was not restated.
6. We reclassified the allowance for credit losses related to the undrawn credit facilities to other liabilities. Prior to 2008, it was included in allowance for credit osses. Prior period information was not restated

## Non-GAAP measures

We use a number of financial measures to assess the performance of our business lines. Some measures are calculated in accordance with GAAP mhil other measures do not have a standardized meaning under GAAP and accordingly, these measures, described below, may not be comparable to
similar measures used by other companies. Investors may find these nonsimilar measures used by other companies. Investors may find the

This document references the following non-GAAP measures:
Net interest income, taxable equivalent basis (TEB)
We adjust net interest income to reflect tax-exempt income on an equivalen before-tax basis. The corresponding entry is made in the income tax expense. This measure enables comparability of net interest income arising
from both taxable and tax-exempt sources. Net interest income (TEB) is from both taxable and tax-exempt sources. Net interest income (TEB) is these measures permit uniform measurement, which may enable users of our financial information to make comparisons more readily.

## Economic capital

Economic capital provides the financial framework to evaluate the returns of each business line, commensurate with the risk taken

Economic capital is an estimate of the amount of equity capital required by the businesses to absorb losses consistent with our targeted risk rating ove capital. The economic level of inherent risk within our products, clients, and business lines, as required. The difference between our total equity capital and economic capital is held in Corporate and Other.

There is no comparable GAAP measure for economic capital.

## Economic profit

Net income, adjusted for a charge on capital, determines economic profit This measures the return generated by each business line in excess of our relative contributions to shareholder value.

Reconciliation of net income to economic profit is provided with segmented information on pages 6 to 7 .

## Segmented return on equity

We use return on equity (ROE) on a segmented basis as one of the measures for performance evaluation and resource allocation decisions.

While ROE for consolidated CIBC provides a measure of return on common equity, ROE on a segmented basis provides a similar metric related to the capital allocated to the segments. We use economic capital to calculate RO on a segmented basis. As a result, segmented ROE is a non-GAA measure.
and efficiency ratio on cash basis
Cash basis measures are calculated by adjusting the amortization of other Cingible assets to net income and non-interest expenses. Managemen
 of our financial information to make comparisons more readily

## Reconciliation of non-GAAP to GAAP measures

The table on the following page provides a reconciliation of non-GAAP to GAAP measures.

## RECONCILIATION OF NON-GAAP TO GAAP MEASURES

|  | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | $\begin{array}{r} \hline 2007 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common share information Per share (\$) |  |  |  |  |  |  |  |  |  |  |  |
| Basic (loss) earnings | (4.39) | 2.55 | 2.33 | 2.29 | 2.13 | 2.34 | 1.88 | 1.65 | 1.64 | 9.30 | 7.50 |
| Add: effect of non-cash items | 0.03 | 0.02 | 0.03 | 0.03 | 0.01 | 0.02 | 0.01 | 0.01 | 0.01 | 0.08 | 0.06 |
| Cash basic (loss) earnings | (4.36) | 2.57 | 2.36 | 2.32 | 2.14 | 2.36 | 1.89 | 1.66 | 1.65 | 9.38 | 7.56 |
| Diluted (loss) earnings ${ }^{1}$ | (4.39) | 2.53 | 2.31 | 2.27 | 2.11 | 2.32 | 1.86 | 1.63 | 1.62 | 9.21 | 7.43 |
| Add: effect of non-cash items | 0.03 | 0.02 | 0.03 | 0.02 | 0.01 | 0.02 | 0.01 | 0.02 | 0.01 | 0.09 | 0.06 |
| Cash diluted (loss) earnings ${ }^{1}$ | (4.36) | 2.55 | 2.34 | 2.29 | 2.12 | 2.34 | 1.87 | 1.65 | 1.63 | 9.30 | 7.49 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue (\$ millions) | (521) | 2,946 | 2,979 | 3,050 | 3,091 | 2,890 | 2,826 | 2,777 | 2,858 | 12,066 | 11,351 |
| Add: adjustment for TEB | 61 | 116 | 65 | 54 | 62 | 77 | 59 | 42 | 46 | 297 | 224 |
| Revenue (TEB) | (460) | 3,062 | 3,044 | 3,104 | 3,153 | 2,967 | 2,885 | 2,819 | 2,904 | 12,363 | 11,575 |
| Non-interest expenses | 1,761 | 1,874 | 1,819 | 1,976 | 1,943 | 1,892 | 1,883 | 1,836 | 1,877 | 7,612 | 7,488 |
| Less: amortization of other intangible assets | 10 | 11 | 11 | 12 | 5 | 8 | 7 | 7 | 7 | 39 | 29 |
| Non-interest expenses - cash basis | 1,751 | 1,863 | 1,808 | 1,964 | 1,938 | 1,884 | 1,876 | 1,829 | 1,870 | 7,573 | 7,459 |
| Cash efficiency ratio (TEB) | $\mathrm{n} / \mathrm{m}$ | 60.9\% | 59.4\% | 63.2\% | 61.5\% | 63.5\% | 65.0\% | 64.9\% | 64.4\% | 61.3\% | 64.4\% |

[^0]
## FINANCIAL HIGHLIGHTS



## CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS

| (\$ millions) | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | $\begin{array}{r} 2007 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2006 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | 1,154 | 1,240 | 1,180 | 1,079 | 1,059 | 1,130 | 1,121 | 1,036 | 1,148 | 4,558 | 4,435 |
| Non-interest income | $(1,675)$ | 1,706 | 1,799 | 1,971 | 2,032 | 1,760 | 1,705 | 1,741 | 1,710 | 7,508 | 6,916 |
| Total revenue | (521) | 2,946 | 2,979 | 3,050 | 3,091 | 2,890 | 2,826 | 2,777 | 2,858 | 12,066 | 11,351 |
| Provision for credit losses | 172 | 132 | 162 | 166 | 143 | 92 | 152 | 138 | 166 | 603 | 548 |
| Non-interest expenses | 1,761 | 1,874 | 1,819 | 1,976 | 1,943 | 1,892 | 1,883 | 1,836 | 1,877 | 7,612 | 7,488 |
| (Loss) income before income taxes and non-controlling interests | $(2,454)$ | 940 | 998 | 908 | 1,005 | 906 | 791 | 803 | 815 | 3,851 | 3,315 |
| Income tax (benefit) expense | $(1,002)$ | 45 | 157 | 91 | 231 | 87 | 125 | 190 | 238 | 524 | 640 |
|  | $(1,452)$ | 895 | 841 | 817 | 774 | 819 | 666 | 613 | 577 | 3,327 | 2,675 |
| Non-controlling interests |  | 11 | 6 | 10 | 4 | - | 4 | 28 | (3) | 31 | 29 |
| Net (loss) income | $(1,456)$ | 884 | 835 | 807 | 770 | 819 | 662 | 585 | 580 | 3,296 | 2,646 |
| Dividends on preferred shares | 30 | 30 | 36 | 35 | 38 | 33 | 33 | 33 | 33 | 139 | 132 |
| Premium on redemption of preferred shares classified as equity | - | - | 16 | - | 16 | - | - | - | - | 32 | - |
| Net (loss) income applicable to common shares | $(1,486)$ | 854 | 783 | 772 | 716 | 786 | 629 | 552 | 547 | 3,125 | 2,514 |

## CASH MEASURES



[^1]
## NET INTEREST INCOME



| NON-INTEREST INCOME |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | $\begin{array}{r} \hline 2007 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| Underwriting and advisory fees | 176 | 190 | 192 | 178 | 185 | 165 | 137 | 137 | 180 | 745 | 619 |
| Deposit and payment fees | 195 | 200 | 205 | 193 | 193 | 195 | 201 | 187 | 195 | 791 | 778 |
| Credit fees | 60 | 59 | 77 | 82 | 69 | 107 | 77 | 62 | 88 | 287 | 334 |
| Card fees | 77 | 72 | 68 | 60 | 70 | 74 | 61 | 52 | 64 | 270 | 251 |
| Investment management and custodial fees | 136 | 139 | 136 | 130 | 130 | 127 | 120 | 118 | 114 | 535 | 479 |
| Mutual fund fees | 212 | 218 | 226 | 216 | 212 | 203 | 201 | 201 | 194 | 872 | 799 |
| Insurance fees, net of claims | 58 | 59 | 55 | 62 | 58 | 57 | 63 | 46 | 58 | 234 | 224 |
| Commissions on securities transactions | 170 | 196 | 224 | 226 | 229 | 206 | 204 | 230 | 229 | 875 | 869 |
| Trading revenue | $(3,127)$ | (378) | 35 | 296 | 375 | 285 | 275 | 307 | 262 | 328 | 1,129 |
| Available-for-sale / Investment securities (losses) gains, net | (49) | 133 | 137 | 119 | 132 | 27 | 51 | (5) | (2) | 521 | 71 |
| FVO revenue ${ }^{1}$ | (29) | 9 | 45 | 59 | 43 | - | - | - | - | 156 | - |
| Income from securitized assets | 144 | 103 | 121 | 136 | 129 | 126 | 113 | 129 | 116 | 489 | 484 |
| Foreign exchange other than trading ${ }^{2}$ | 132 | 100 | 105 | 101 | 84 | 62 | 70 | 104 | 64 | 390 | 300 |
| Other | 170 | 606 | 173 | 113 | 123 | 126 | 132 | 173 | 148 | 1,015 | 579 |
| Total non-interest income | $(1,675)$ | 1,706 | 1,799 | 1,971 | 2,032 | 1,760 | 1,705 | 1,741 | 1,710 | 7,508 | 6,916 |

${ }^{1}$ Represents revenue from financial instruments designated at fair value and related hedges.
${ }^{2}$ Includes foreign exchange revenue arising from translation of foreign currency denominated positions, earned on foreign exchange transactions, foreign currency related economic hedging activities and for periods beginning Q1/07, the ineffective portion of foreign currency related accounting hedges. Also includes accumulated exchange gains and losses within accumulated other comprehensive income recognized in income as a result of reduction in the net investment in foreign operations, if any.

NON-INTEREST EXPENSES

| (\$ millions) | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | $\begin{array}{r} 2007 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Employee compensation and benefits |  |  |  |  |  |  |  |  |  |  |  |
| Salaries | 588 | 589 | 564 | 550 | 555 | 517 | 535 | 499 | 525 | 2,258 | 2,076 |
| Incentive bonuses | 137 | 148 | 216 | 267 | 295 | 237 | 255 | 227 | 252 | 926 | 971 |
| Commissions | 135 | 144 | 156 | 151 | 162 | 156 | 141 | 164 | 148 | 613 | 609 |
| Benefits | 134 | 125 | 164 | 158 | 148 | 154 | 159 | 164 | 155 | 595 | 632 |
|  | 994 | 1,006 | 1,100 | 1,126 | 1,160 | 1,064 | 1,090 | 1,054 | 1,080 | 4,392 | 4,288 |
| Occupancy costs |  |  |  |  |  |  |  |  |  |  |  |
| Rent and maintenance | 122 | 127 | 128 | 126 | 127 | 115 | 113 | 122 | 123 | 508 | 473 |
| Depreciation | 23 | 21 | 24 | 26 | 23 | 21 | 23 | 22 | 23 | 94 | 89 |
|  | 145 | 148 | 152 | 152 | 150 | 136 | 136 | 144 | 146 | 602 | 562 |
| Computer and office equipment <br> Rent and maintenance | 233 | 254 | 251 | 246 | 233 | 256 | 251 | 245 | 242 | 984 | 994 |
| Depreciation | 29 | 29 | 28 | 33 | 30 | 30 | 27 | 29 | 31 | 120 | 117 |
|  | 262 | 283 | 279 | 279 | 263 | 286 | 278 | 274 | 273 | 1,104 | 1,111 |
| Communications |  |  |  |  |  |  |  |  |  |  |  |
| Telecommunications | 32 | 36 | 36 | 35 | 34 | 33 | 33 | 33 | 34 | 141 | 133 |
| Postage and courier | 26 | 25 | 24 | 34 | 21 | 24 | 25 | 24 | 25 | 104 | 98 |
| Stationery | 16 | 20 | 17 | 19 | 16 | 16 | 16 | 18 | 16 | 72 | 66 |
|  | 74 | 81 | 77 | 88 | 71 | 73 | 74 | 75 | 75 | 317 | 297 |
| Advertising and business development | 53 | 71 | 59 | 66 | 50 | 68 | 53 | 54 | 47 | 246 | 222 |
| Professional fees | 51 | 51 | 45 | 43 | 39 | 43 | 35 | 41 | 44 | 178 | 163 |
| Business and capital taxes | 25 | 37 | 31 | 34 | 35 | 36 | 33 | 35 | 31 | 137 | 135 |
| Other | 157 | 197 | 76 | 188 | 175 | 186 | 184 | 159 | 181 | 636 | 710 |
| Non-interest expenses | 1,761 | 1,874 | 1,819 | 1,976 | 1,943 | 1,892 | 1,883 | 1,836 | 1,877 | 7,612 | 7,488 |
| Non-interest expenses to revenue ratio | $\mathrm{n} / \mathrm{m}$ | 63.6\% | 61.1\% | 64.8\% | 62.9\% | 65.5\% | 66.6\% | 66.1\% | 65.7\% | 63.1\% | 66.0\% |

$n / m$ - not meaningful due to the net loss.

## SEGMENTED INFORMATION

## CIBC has two strategic business lines:

 banking clients, as well as investment management services globally to retail and institutional clients.

 our corporate, government and institutional clients.

 lines. The revenue and expenses of the functional groups are generally allocated to the business lines.

| (\$ millions) | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | $\begin{array}{r} 2007 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |
| CIBC Retail Markets | 657 | 960 | 596 | 617 | 570 | 541 | 531 | 464 | 470 | 2,743 | 2,006 |
| CIBC World Markets | $(2,159)$ | (112) | 220 | 160 | 170 | 178 | 146 | 78 | 96 | 438 | 498 |
| Corporate and Other | 46 | 36 | 19 | 30 | 30 | 100 | (15) | 43 | 14 | 115 | 142 |
| Net (loss) income | $(1,456)$ | 884 | 835 | 807 | 770 | 819 | 662 | 585 | 580 | 3,296 | 2,646 |

[^2]
## SEGMENTED INFORMATION - CIBC RETAIL MARKETS

| (\$ millions) | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | $\begin{array}{r} 2007 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |
| Personal and small business banking | 544 | 546 | 537 | 501 | 517 | 522 | 533 | 490 | 510 | 2,101 | 2,055 |
| Imperial Service | 244 | 242 | 247 | 232 | 237 | 230 | 242 | 227 | 230 | 958 | 929 |
| Retail brokerage | 276 | 282 | 295 | 294 | 302 | 281 | 265 | 307 | 286 | 1,173 | 1,139 |
| Cards | 423 | 809 | 405 | 399 | 410 | 414 | 382 | 373 | 388 | 2,023 | 1,557 |
| Mortgages and personal lending | 319 | 321 | 367 | 356 | 381 | 360 | 365 | 350 | 418 | 1,425 | 1,493 |
| Asset management | 120 | 123 | 126 | 124 | 123 | 120 | 116 | 120 | 118 | 496 | 474 |
| Commercial banking | 126 | 142 | 127 | 121 | 121 | 125 | 126 | 119 | 124 | 511 | 494 |
| FirstCaribsean ${ }^{1}$ | 126 | 174 | 133 | 150 | 50 | - | - | - | - | 507 | - |
| Other | 193 | 155 | 149 | 132 | 132 | 119 | 135 | 108 | 118 | 568 | 480 |
| Total revenue | 2,371 | 2,794 | 2,386 | 2,309 | 2,273 | 2,171 | 2,164 | 2,094 | 2,192 | 9,762 | 8,621 |
| Provision for credit losses | 155 | 150 | 167 | 186 | 148 | 133 | 153 | 185 | 185 | 651 | 656 |
|  | 2,216 | 2,644 | 2,219 | 2,123 | 2,125 | 2,038 | 2,011 | 1,909 | 2,007 | 9,111 | 7,965 |
| Non-interest expenses | 1,353 | 1,402 | 1,406 | 1,418 | 1,353 | 1,319 | 1,315 | 1,302 | 1,314 | 5,579 | 5,250 |
| Income before taxes | 863 | 1,242 | 813 | 705 | 772 | 719 | 696 | 607 | 693 | 3,532 | 2,715 |
| Income tax expense | 202 | 271 | 212 | 81 | 198 | 178 | 165 | 143 | 223 | 762 | 709 |
| Non-controlling interests | 4 | 11 | 5 | 7 | 4 | - | - | - | - | 27 | - |
| Net income | 657 | 960 | 596 | 617 | 570 | 541 | 531 | 464 | 470 | 2,743 | 2,006 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 1,259 | 1,246 | 1,225 | 1,181 | 1,145 | 1,160 | 1,161 | 1,103 | 1,172 | 4,797 | 4,596 |
| Non-interest income | 1,111 | 1,546 | 1,161 | 1,126 | 1,126 | 1,010 | 1,001 | 990 | 1,019 | 4,959 | 4,020 |
| Intersegment revenue ${ }^{2}$ | 1 | 2 | - | 2 | 2 | 1 | 2 | 1 | 1 | 6 | 5 |
|  | 2,371 | 2,794 | 2,386 | 2,309 | 2,273 | 2,171 | 2,164 | 2,094 | 2,192 | 9,762 | 8,621 |
| Average balance sheet information |  |  |  |  |  |  |  |  |  |  |  |
| Loans and acceptances | 157,908 | 154,519 | 152,924 | 147,432 | 141,736 | 138,937 | 136,866 | 135,828 | 135,975 | 149,167 | 136,910 |
| Deposits | 226,697 | 219,170 | 212,244 | 209,924 | 202,555 | 190,193 | 185,959 | 184,006 | 184,760 | 210,982 | 186,248 |
| Common equity | 4,747 | 4,933 | 4,771 | 4,783 | 4,039 | 3,910 | 4,025 | 4,041 | 4,028 | 4,627 | 4,003 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 57.1\% | 50.2\% | 58.9\% | 61.4\% | 59.6\% | 60.8\% | 60.8\% | 62.2\% | 59.9\% | 57.2\% | 60.9\% |
| Cash efficiency ratio ${ }^{3}$ | 56.7\% | 49.9\% | 58.6\% | 61.0\% | 59.4\% | 60.8\% | 60.8\% | 62.2\% | 59.9\% | 56.9\% | 60.9\% |
| Return on equity ${ }^{3}$ | 54.0\% | 76.1\% | 47.8\% | 51.6\% | 53.8\% | 53.5\% | 50.9\% | 45.4\% | 44.8\% | 57.7\% | 48.6\% |
| Net income | 657 | 960 | 596 | 617 | 570 | 541 | 531 | 464 | 470 | 2,743 | 2,006 |
| Cost of capital adjustment ${ }^{3}$ | (156) | (159) | (157) | (153) | (137) | (131) | (135) | (135) | (137) | (606) | (538) |
| Economic profit ${ }^{3}$ | 501 | 801 | 439 | 464 | 433 | 410 | 396 | 329 | 333 | 2,137 | 1,468 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages administered | 117,089 | 114,448 | 111,272 | 106,402 | 103,656 | 99,670 | 97,318 | 94,755 | 93,745 | 114,448 | 99,670 |
| Card loans administered | 13,640 | 13,365 | 12,802 | 12,462 | 12,081 | 11,722 | 11,561 | 11,162 | 10,921 | 13,365 | 11,722 |
| Number of branches - Canada | 1,049 | 1,048 | 1,048 | 1,051 | 1,053 | 1,055 | 1,057 | 1,057 | 1,059 | 1,048 | 1,055 |
| Number of branches - Caribbean | 66 | 64 | 66 | 69 | 65 | - | - | - | - | 64 | - |
| Number of pavilions (President's Choice Financial) | 238 | 239 | 239 | 239 | 235 | 236 | 235 | 232 | 233 | 239 | 236 |
| Number of registered clients (President's Choice Financial - thousands) | 2,141 | 2,099 | 2,045 | 1,988 | 1,937 | 1,886 | 1,820 | 1,763 | 1,716 | 2,099 | 1,886 |
| Regular workforce headcount | 27,984 | 27,659 | 27,612 | 27,773 | 27,758 | 23,798 | 23,601 | 23,509 | 23,400 | 27,659 | 23,798 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Individuals | 141,961 | 151,560 | 152,807 | 155,184 | 152,100 | 149,344 | 145,215 | 150,309 | 147,842 | 151,560 | 149,344 |
| Institutions | 80,328 | 74,373 | 81,211 | 78,882 | 78,910 | 72,155 | 71,449 | 62,053 | 63,819 | 74,373 | 72,155 |
| Retail mutual funds | 49,446 | 51,062 | 50,950 | 50,807 | 49,629 | 47,452 | 45,765 | 46,461 | 46,105 | 51,062 | 47,452 |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Individuals | 14,869 | 15,552 | 15,397 | 15,107 | 14,834 | 13,794 | 13,326 | 13,290 | 12,764 | 15,552 | 13,794 |
| Institutions | 18,312 | 17,953 | 17,399 | 17,416 | 16,901 | 16,486 | 15,805 | 15,514 | 16,479 | 17,953 | 16,486 |
| Retail mutual funds | 49,446 | 51,062 | 50,950 | 50,807 | 49,629 | 47,452 | 45,765 | 46,461 | 46,105 | 51,062 | 47,452 |
|  | 82,627 | 84,567 | 83,746 | 83,330 | 81,364 | 77,732 | 74,896 | 75,265 | 75,348 | 84,567 | 77,732 |

[^3]SEGMENTED INFORMATION - CIBC WORLD MARKETS
(\$ millions)

Financial results

| Capital markets |
| :--- |
| Investment banking and credit products |
| Merchant banking |
| Other |
| Total revenue (TEB) |
| TEB adjustment ${ }^{1}$ |
| Total revenue |
| Provision for (reversal of) credit losses |
| Non-interest expenses |
| (Loss) income before taxes and |
| non-controlling interests |
| Income tax (benefit) expense |
| Non-controlling interests |
| Net (loss) income |

Net (loss) income

| Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $(3,169)$ | (249) | 28 | 351 | 449 | 351 | 325 | 354 | 371 |
| 283 | 240 | 328 | 247 | 204 | 242 | 217 | 119 | 237 |
| 9 | 141 | 161 | 85 | 77 | 61 | 90 | 69 | 12 |
| (19) | (11) | 3 | (23) | (6) | (5) | (22) | (12) | (19) |
| $(2,896)$ | 121 | 520 | 660 | 724 | 649 | 610 | 530 | 601 |
| 61 | 116 | 65 | 54 | 62 | 77 | 59 | 42 | 46 |
| $(2,957)$ | 5 | 455 | 606 | 662 | 572 | 551 | 488 | 555 |
| 17 | (18) | (5) | - | (5) | (2) | (1) | (21) | (20) |
| $(2,974)$ | 23 | 460 | 606 | 667 | 574 | 552 | 509 | 575 |
| 351 | 357 | 319 | 459 | 486 | 421 | 454 | 440 | 464 |
| $(3,325)$ | (334) | 141 | 147 | 181 | 153 | 98 | 69 | 111 |
| $(1,166)$ | (222) | (80) | (16) | 11 | (25) | (49) | (10) | 14 |
| - | - | 1 | 3 | - | - | 1 | 1 | 1 |
| $(2,159)$ | (112) | 220 | 160 | 170 | 178 | 146 | 78 | 96 |


| 2007 2006 <br> 12 M  |  |
| :---: | :---: |
|  |  |
|  | 12 M |$|$| 579 | 1,401 |
| :---: | :---: |
| 1,019 | 815 |
| 464 | 232 |
| $(37)$ | $(58)$ |
| 2,025 | 2,390 |
| 297 | 224 |
| 1,728 | 2,166 |
| $(28)$ | $(44)$ |
| 1,756 | 2,210 |
| 1,621 | 1,779 |
|  |  |
| 135 | 431 |
| $(307)$ | $(70)$ |
| 4 | 3 |
| 438 | 498 |


| Total revenue |
| :--- |
| Net interest expense |
| Non-interest income |


| Average balance sheet information Loans and acceptances |
| :---: |
| Trading securities |
| Deposits |
| Common equity |


| Financial measures <br> Efficiency ratio |
| :--- |
| Cash efficiency ratio (TEB) ${ }^{1}$ |
| Return on equity ${ }^{1}$ |
| Net (loss) income |
| Cost of capital adjustment ${ }^{1}$ |
| Economic (loss) profit ${ }^{1}$ |

## Other information

Regular workforce headcount

| $\mathbf{( 1 6 4 )}$ | $(84)$ | $(129)$ | $(187)$ | $(168)$ | $(105)$ | $(103)$ | $(128)$ | $(72)$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{( 2 , 7 9 3 )}$ | 89 | 584 | 793 | 830 | 677 | 654 | 616 | 627 |
| $(\mathbf{2 , 9 5 7 )}$ | 5 | 455 | 606 | 662 | 572 | 551 | 488 | 555 |


|  |  |
| ---: | ---: |
| $(568)$ | $(408)$ |
| 2,296 | 2,574 |
| 1,728 | 2,166 |


|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 5 , 0 6 3}$ | 13,799 | 13,625 | 14,492 | 12,949 | 11,763 | 11,133 | 10,393 | 10,459 |
| $\mathbf{4 7 , 0 3 5}$ | 48,671 | 52,761 | 51,566 | 54,274 | 50,322 | 47,692 | 45,926 | 45,265 |
| $\mathbf{1 2 , 0 2 8}$ | 11,566 | 10,688 | 10,817 | 10,636 | 9,951 | 9,862 | 9,911 | 9,979 |
| $\mathbf{2 , 1 9 9}$ | 1,739 | 1,564 | 1,718 | 1,551 | 1,510 | 1,493 | 1,400 | 1,525 |


|  |  |
| ---: | ---: |
| 13,710 | 10,941 |
| 51,820 | 47,312 |
| 10,928 | 9,926 |
| 1,642 | 1,484 |


|  |  |  |  |  |  |  |  |  |
| ---: | ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{n} / \mathbf{m}$ | $\mathrm{n} / \mathrm{m}$ | $70.0 \%$ | $75.8 \%$ | $73.4 \%$ | $73.6 \%$ | $83.2 \%$ | $90.3 \%$ | $83.6 \%$ |
| $\mathbf{n} / \mathbf{m}$ | $\mathrm{n} / \mathrm{m}$ | $61.3 \%$ | $69.6 \%$ | $67.1 \%$ | $64.9 \%$ | $74.4 \%$ | $83.0 \%$ | $77.3 \%$ |
| $\mathbf{( 3 9 1 . 7 ) \%}$ | $(26.6) \%$ | $53.7 \%$ | $36.9 \%$ | $41.6 \%$ | $45.3 \%$ | $37.4 \%$ | $21.5 \%$ | $23.3 \%$ |
| $(\mathbf{2 , 1 5 9})$ | $(112)$ | 220 | 160 | 170 | 178 | 146 | 78 | 96 |
| $(\mathbf{7 2 )}$ | $(56)$ | $(52)$ | $(55)$ | $(52)$ | $(50)$ | $(51)$ | $(45)$ | $(53)$ |
| $(\mathbf{2 , 2 3 1})$ | $(168)$ | 168 | 105 | 118 | 128 | 95 | 33 | 43 |


|  |  |
| :---: | :---: |
| $93.8 \%$ | $82.1 \%$ |
| $80.0 \%$ | $74.4 \%$ |
| $25.1 \%$ | $32.1 \%$ |
| 438 | 498 |
| $(215)$ | $(199)$ |
| 223 | 299 |
| 1,862 | 1,889 |

[^4]
## SEGMENTED INFORMATION - CORPORATE AND OTHER

| (\$ millions) | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | $\begin{array}{r} 2007 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{gathered} \hline 2006 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue | 65 | 147 | 138 | 135 | 156 | 147 | 111 | 195 | 111 | 576 | 564 |
| (Reversal of) provision for credit losses | - | - | - | (20) | - | (39) | - | (26) | 1 | (20) | (64) |
|  | 65 | 147 | 138 | 155 | 156 | 186 | 111 | 221 | 110 | 596 | 628 |
| Non-interest expenses | 57 | 115 | 94 | 99 | 104 | 152 | 114 | 94 | 99 | 412 | 459 |
| Income (loss) before taxes and non-controlling interests | 8 | 32 | 44 | 56 | 52 | 34 | (3) | 127 | 11 | 184 | 169 |
| Income tax (benefit) expense | (38) | (4) | 25 | 26 | 22 | (66) | 9 | 57 | 1 | 69 | 1 |
| Non-controlling interests | - | - | - | - | - | - | 3 | 27 | (4) | - | 26 |
| Net income (loss) | 46 | 36 | 19 | 30 | 30 | 100 | (15) | 43 | 14 | 115 | 142 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 59 | 78 | 84 | 85 | 82 | 75 | 63 | 61 | 48 | 329 | 247 |
| Non-interest income | 7 | 71 | 54 | 52 | 76 | 73 | 50 | 135 | 64 | 253 | 322 |
| Intersegment revenue ${ }^{1}$ | (1) | (2) | - | (2) | (2) | (1) | (2) | (1) | (1) | (6) | (5) |
|  | 65 | 147 | 138 | 135 | 156 | 147 | 111 | 195 | 111 | 576 | 564 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |
| Average loans and acceptances | 208 | 216 | 185 | 214 | 211 | 237 | 202 | 196 | 216 | 206 | 213 |
| Regular workforce headcount | 10,966 | 10,936 | 10,878 | 10,869 | 10,921 | 11,329 | 11,332 | 11,411 | 11,676 | 10,936 | 11,329 |

[^5]
## TRADING ACTIVITIES

| (\$ millions) | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | $\begin{array}{r} 2007 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2006 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Trading income ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |
| Net interest expense (TEB) ${ }^{2,3}$ | (141) | - | (96) | (120) | (130) | (49) | (65) | (93) | (16) | (346) | (223) |
| Non-interest income ${ }^{2}$ | $(3,127)$ | (378) | 35 | 296 | 375 | 285 | 275 | 307 | 262 | 328 | 1,129 |
| Total trading income (TEB) ${ }^{3}$ | $(3,268)$ | (378) | (61) | 176 | 245 | 236 | 210 | 214 | 246 | (18) | 906 |
| TEB adjustment ${ }^{3}$ | 59 | 115 | 63 | 53 | 61 | 72 | 58 | 43 | 48 | 292 | 221 |
| Total trading income | $(3,327)$ | (493) | (124) | 123 | 184 | 164 | 152 | 171 | 198 | (310) | 685 |
| Trading income as a \% of total revenue | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | 4.0\% | 6.0\% | 5.7\% | 5.4\% | 6.2\% | 6.9\% | $\mathrm{n} / \mathrm{m}$ | 6.0\% |
| Trading income (TEB) as a \% of total revenue ${ }^{3}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | 5.8\% | 7.9\% | 8.2\% | 7.4\% | 7.7\% | 8.6\% | $\mathrm{n} / \mathrm{m}$ | 8.0\% |
| Trading income by product line (TEB) ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |
| Interest rates | 81 | 66 | 137 | 50 | 65 | 34 | 30 | 26 | 66 | 318 | 156 |
| Foreign exchange | 61 | 49 | 49 | 48 | 44 | 39 | 44 | 41 | 39 | 190 | 163 |
| Equities | (5) | 80 | 42 | 75 | 104 | 89 | 54 | 86 | 71 | 301 | 300 |
| Commodities | 11 | 12 | 6 | 2 | 6 | 10 | 14 | 8 | 7 | 26 | 39 |
| Structured credit and other ${ }^{4}$ | $(3,416)$ | (585) | (295) | 1 | 26 | 64 | 68 | 53 | 63 | (853) | 248 |
| Total trading income (TEB) ${ }^{3}$ | $(3,268)$ | (378) | (61) | 176 | 245 | 236 | 210 | 214 | 246 | (18) | 906 |
| TEB adjustment ${ }^{3}$ | 59 | 115 | 63 | 53 | 61 | 72 | 58 | 43 | 48 | 292 | 221 |
| Total trading income | $(3,327)$ | (493) | (124) | 123 | 184 | 164 | 152 | 171 | 198 | (310) | 685 |
| Foreign exchange revenue |  |  |  |  |  |  |  |  |  |  |  |
| Foreign exchange trading income | 61 | 49 | 49 | 48 | 44 | 39 | 44 | 41 | 39 | 190 | 163 |
| Foreign exchange, other than trading ${ }^{5}$ | 132 | 100 | 105 | 101 | 84 | 62 | 70 | 104 | 64 | 390 | 300 |
|  | 193 | 149 | 154 | 149 | 128 | 101 | 114 | 145 | 103 | 580 | 463 |

${ }^{1}$ Trading income comprises net interest income (expense) and non-interest income. Net interest income (expense) arises from interest and dividends related to trading assets and liabilities other than derivatives, and is reported net of interest expense and income associated with funding these assets and liabilities. Non-interest income includes unrealized gains and losses on security positions held, and gains and losses that are realized from the purchase and sale of securities. Non-interest income also includes realized and unrealized gains and losses on trading derivatives. Trading income excludes underwriting fees and commissions on securities transactions, which are shown separately in the consolidated statement of operations.
${ }^{2}$ Trading activities and related risk management strategies can periodically shift revenue between net interest income (expense) and non-interest income. Therefore, we view trading-related net interest income (expense) as an integral part of trading revenue.
${ }^{3}$ See Notes to users: Non-GAAP measures.
${ }^{4}$ Includes trading loans prior to 2007 that were designated at fair value upon the adoption of the financial instruments standards.
${ }^{5}$ See footnote 2 on page 3 of non-interest income.
$\mathrm{n} / \mathrm{m}$ - not meaningful due to the trading loss.

| (\$ millions) | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |  |  |  |
| Cash and non-interest-bearing deposits with banks | 1,673 | 1,457 | 1,337 | 1,707 | 1,938 | 1,317 | 1,404 | 2,073 | 1,235 |
| Interest-bearing deposits with banks | 16,520 | 12,290 | 15,606 | 14,734 | 15,754 | 10,536 | 10,125 | 9,828 | 9,063 |
| Securities |  |  |  |  |  |  |  |  |  |
| Trading | 58,365 | 58,779 | 63,452 | 63,404 | 68,113 | 62,331 | 60,238 | 58,742 | 60,539 |
| Available-for-sale (AFS) | 8,589 | 17,430 | 14,120 | 14,227 | 15,708 | - | - | - | - |
| Designated at fair value (FVO) | 14,264 | 10,291 | 7,628 | 6,132 | 6,969 | - | - | - | - |
| Investment | - | - | - | - | - | 21,167 | 21,396 | 19,652 | 18,416 |
| Securities borrowed or purchased under resale agreements | 35,625 | 34,020 | 35,084 | 30,916 | 23,968 | 25,432 | 21,640 | 21,722 | 21,699 |
| Loans |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 90,572 | 91,664 | 90,582 | 87,075 | 83,338 | 81,358 | 78,868 | 77,734 | 76,663 |
| Personal | 29,539 | 29,213 | 29,136 | 28,970 | 28,622 | 28,052 | 28,067 | 27,799 | 27,679 |
| Credit card | 9,395 | 9,121 | 8,442 | 7,998 | 7,612 | 7,253 | 7,018 | 6,616 | 6,483 |
| Business and government | 34,436 | 34,099 | 33,478 | 33,992 | 34,528 | 30,404 | 29,767 | 28,984 | 30,031 |
| Allowance for credit losses | $(1,379)$ | $(1,443)$ | $(1,499)$ | $(1,515)$ | $(1,554)$ | $(1,442)$ | $(1,580)$ | $(1,602)$ | $(1,620)$ |
| Other |  |  |  |  |  |  |  |  |  |
| Derivative instruments | 23,395 | 24,075 | 20,424 | 17,233 | 17,665 | 17,122 | 17,397 | 18,588 | 19,378 |
| Customers' liability under acceptances | 8,527 | 8,024 | 7,689 | 8,277 | 6,984 | 6,291 | 7,084 | 6,295 | 5,543 |
| Land, buildings and equipment | 2,001 | 1,978 | 2,082 | 2,142 | 2,212 | 2,032 | 2,034 | 2,031 | 2,088 |
| Goodwill | 1,911 | 1,847 | 1,964 | 1,983 | 1,951 | 982 | 982 | 982 | 982 |
| Other intangible assets | 414 | 406 | 446 | 475 | 456 | 192 | 199 | 206 | 213 |
| Other assets | 13,887 | 8,927 | 8,910 | 8,830 | 8,344 | 10,957 | 10,351 | 11,071 | 10,514 |
| Total assets | 347,734 | 342,178 | 338,881 | 326,580 | 322,608 | 303,984 | 294,990 | 290,721 | 288,906 |
| LIABILITIES AND SHAREHOLDERS' EQUITY Deposits Personal |  |  |  |  |  |  |  |  |  |
| Demand | 6,232 | 5,885 | 5,787 | 5,881 | 5,928 | 5,201 | 5,070 | 5,257 | 5,422 |
| Notice | 38,422 | 37,602 | 38,128 | 37,309 | 35,888 | 33,010 | 32,486 | 32,993 | 32,527 |
| Fixed | 49,229 | 48,285 | 47,700 | 47,300 | 47,138 | 43,618 | 41,932 | 40,025 | 38,635 |
| Subtotal | 93,883 | 91,772 | 91,615 | 90,490 | 88,954 | 81,829 | 79,488 | 78,275 | 76,584 |
| Business and government | 131,000 | 125,878 | 122,346 | 116,338 | 118,955 | 107,468 | 107,361 | 102,533 | 105,878 |
| Bank | 15,093 | 14,022 | 16,247 | 14,341 | 15,716 | 13,594 | 13,166 | 12,695 | 11,204 |
| Other |  |  |  |  |  |  |  |  |  |
| Derivative instruments | 26,109 | 26,688 | 19,435 | 17,224 | 16,694 | 17,330 | 17,245 | 18,691 | 20,070 |
| Acceptances | 8,527 | 8,249 | 7,689 | 8,277 | 6,984 | 6,297 | 7,084 | 6,295 | 5,543 |
| Obligations related to securities sold short | 10,077 | 13,137 | 14,035 | 13,743 | 13,719 | 13,788 | 14,136 | 17,996 | 15,211 |
| Obligations related to securities lent or sold under repurchase agreements | 29,355 | 28,944 | 34,044 | 31,772 | 29,255 | 30,433 | 24,892 | 21,682 | 23,959 |
| Other liabilities | 12,728 | 13,728 | 13,154 | 13,867 | 12,295 | 14,716 | 13,397 | 14,302 | 13,327 |
| Subordinated indebtedness | 5,402 | 5,526 | 6,171 | 6,011 | 5,991 | 5,595 | 5,850 | 5,862 | 4,825 |
| Preferred share liabilities | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 |
| Non-controlling interests | 157 | 145 | 156 | 161 | 278 | 12 | 13 | 480 | 669 |
| Shareholders' equity |  |  |  |  |  |  |  |  |  |
| Preferred shares | 2,331 | 2,331 | 2,331 | 2,731 | 2,431 | 2,381 | 2,381 | 2,381 | 2,381 |
| Common shares | 6,061 | 3,137 | 3,110 | 3,131 | 3,113 | 3,045 | 3,013 | 3,027 | 2,987 |
| Contributed surplus | 86 | 96 | 85 | 76 | 74 | 70 | 67 | 53 | 56 |
| Retained earnings | 7,174 | 9,017 | 8,450 | 8,200 | 7,693 | 7,268 | 6,712 | 6,315 | 5,987 |
| Accumulated other comprehensive income | (849) | $(1,092)$ | (587) | (382) | (144) | (442) | (415) | (466) | (375) |
| Total liabilities and shareholders' equity | 347,734 | 342,178 | 338,881 | 326,580 | 322,608 | 303,984 | 294,990 | 290,721 | 288,906 |


|  | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal deposits to loans ratio | 57.8\% | 56.4\% | 57.2\% | 57.8\% | 58.3\% | 56.2\% | 55.9\% | 56.1\% | 55.0\% |
| Cash and deposits with banks to total assets | 5.2\% | 4.0\% | 5.0\% | 5.0\% | 5.5\% | 3.9\% | 3.9\% | 4.1\% | 3.6\% |
| Securities to total assets | 23.4\% | 25.3\% | 25.1\% | 25.6\% | 28.1\% | 27.5\% | 27.7\% | 27.0\% | 27.3\% |
| Average common shareholders' equity (\$ millions) | 11,181 | 11,191 | 10,992 | 10,964 | 10,474 | 9,601 | 9,167 | 8,803 | 8,484 |

## GOODWILL AND OTHER INTANGIBLE ASSETS



[^6]
## CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

| (\$ millions) | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | $\begin{array}{r} 2007 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Preferred shares |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 2,331 | 2,331 | 2,731 | 2,431 | 2,381 | 2,381 | 2,381 | 2,381 | 2,381 | 2,381 | 2,381 |
| Issue of preferred shares | - | - | - | 300 | 450 |  | - | - | - | 750 | - |
| Redemption of preferred shares | - | - | (400) | - | (400) | - | - | - | - | (800) | - |
| Balance at end of period | 2,331 | 2,331 | 2,331 | 2,731 | 2,431 | 2,381 | 2,381 | 2,381 | 2,381 | 2,331 | 2,381 |
| Common shares |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 3,137 | 3,110 | 3,131 | 3,113 | 3,045 | 3,013 | 3,027 | 2,987 | 2,952 | 3,045 | 2,952 |
| Issue of common shares | 2,948 | 12 | 15 | 21 | 50 | 27 | 6 | 39 | 40 | 98 | 112 |
| Issuance costs, net of related income taxes | (32) | - | - | - | - | - | - | - | - | - | - |
| Purchase of common shares for cancellation | - | - | (29) | - | - | - | - | - | - | (29) | - |
| Treasury shares ${ }^{1}$ | 8 | 15 | (7) | (3) | 18 | 5 | (20) | 1 | (5) | 23 | (19) |
| Balance at end of period | 6,061 | 3,137 | 3,110 | 3,131 | 3,113 | 3,045 | 3,013 | 3,027 | 2,987 | 3,137 | 3,045 |
| Contributed surplus |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 96 | 85 | 76 | 74 | 70 | 67 | 53 | 56 | 58 | 70 | 58 |
| Stock option expense | 3 | (1) | 2 | 1 | 2 | 2 | 1 | 2 | 1 | 4 | 6 |
| Stock options exercised | (1) | (1) | (2) | (1) | (4) | (1) | - | (5) | (3) | (8) | (9) |
| Net (discount) premium on treasury shares | (14) | - | - | 2 | 6 | 2 | 13 | - | - | 8 | 15 |
| Other | 2 | 13 | 9 | - | - | - | - | - | - | 22 | - |
| Balance at end of period | 86 | 96 | 85 | 76 | 74 | 70 | 67 | 53 | 56 | 96 | 70 |
| Retained earnings |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period, as previously reported | 9,017 | 8,450 | 8,200 | 7,693 | 7,268 | 6,712 | 6,315 | 5,987 | 5,667 | 7,268 | 5,667 |
| Adoption of new accounting policies | $(66){ }^{2}$ | - | - | - | (50) ${ }^{3}$ | - | - | - | - | (50) | - |
| Balance at beginning of period, as restated | 8,951 | 8,450 | 8,200 | 7,693 | 7,218 | 6,712 | 6,315 | 5,987 | 5,667 | 7,218 | 5,667 |
| Net (loss) income | $(1,456)$ | 884 | 835 | 807 | 770 | 819 | 662 | 585 | 580 | 3,296 | 2,646 |
| Dividends |  |  |  |  |  |  |  |  |  |  |  |
| Preferred | (30) | (30) | (36) | (35) | (38) | (33) | (33) | (33) | (33) | (139) | (132) |
| Common | (291) | (292) | (258) | (259) | (235) | (234) | (234) | (229) | (227) | $(1,044)$ | (924) |
| Premium on purchase of common shares for cancellation | - | - | (277) | - | - | - | - | - | - | (277) | - |
| Premium on redemption of preferred shares (classified as equity) | - | - | (16) | - | (16) | - | - | - | - | (32) | - |
| Other | - | 5 | 2 | (6) | (6) | 4 | 2 | 5 | - | (5) | 11 |
| Balance at end of period | 7,174 | 9,017 | 8,450 | 8,200 | 7,693 | 7,268 | 6,712 | 6,315 | 5,987 | 9,017 | 7,268 |
| Accumulated other comprehensive income, net of tax |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | $(1,092)$ | (587) | (382) | (144) | (442) | (415) | (466) | (375) | (327) | (442) | (327) |
| Adoption of new accounting policies | - | - | - | - | $123{ }^{3}$ | - | - | - | - | 123 | - |
| Other comprehensive income (loss) (OCl) | 243 | (505) | (205) | (238) | 175 | (27) | 51 | (91) | (48) | (773) | (115) |
| Balance at end of period | (849) | $(1,092)$ | (587) | (382) | (144) | (442) | (415) | (466) | (375) | $(1,092)$ | (442) |
| Shareholders' equity at end of period | 14,803 | 13,489 | 13,389 | 13,756 | 13,167 | 12,322 | 11,758 | 11,310 | 11,036 | 13,489 | 12,322 |

[^7]
## CONSOLIDATED STATEMENT OF COMPREHENSIVE (LOSS) INCOME

(\$ millions)

Net (loss) income
OCI, net of tax
Foreign currency translation adjustments
Net gains (losses) on investment in self-sustaining foreign operations
Net (losses) gains on hedges of foreign currency translation adjustments

Net change in AFS securities
Net unrealized (losses) gains on AFS securities
Transfer of net losses (gains) to net income

Net change in cash flow hedges
Net (losses) gains on derivatives designated as cash flow hedges
Net losses (gains) on derivatives designated as cash flow hedges transferred to net income

```
Total OCI
```

Comprehensive (loss) income

| Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{( 1 , 4 5 6 ) ~}$ | 884 | 835 | 807 | 770 | 819 | 662 | 585 | 580 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{9 7 3}$ | $(1,921)$ | $(719)$ | $(1,089)$ | 805 | $(113)$ | 182 | $(207)$ | $(538)$ |
| $\mathbf{( 7 4 6 )}$ | 1,493 | 549 | 840 | $(603)$ | 86 | $(131)$ | 116 | 490 |
| $\mathbf{2 2 7}$ | $(428)$ | $(170)$ | $(249)$ | 202 | $(27)$ | 51 | $(91)$ | $(48)$ |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{( 2 1 )}$ | 54 | $(43)$ | 74 | $(43)$ | - | - | - | - |
| $\mathbf{1 0 6}$ | $(35)$ | $(17)$ | 1 | $(28)$ | - | - | - | - |
| $\mathbf{8 5}$ | 19 | $(60)$ | 75 | $(71)$ | - | - | - | - |
| $\mathbf{( 3 6 )}$ | $(120)$ | $(31)$ | $(55)$ | 73 | - | - | - | - |
| $\mathbf{( 3 3 )}$ | 24 | 56 | $(9)$ | $(29)$ | - | - | - | - |
| $\mathbf{6 9})$ | $(96)$ | 25 | $(64)$ | 44 | - | - | - | - |
| $\mathbf{2 4 3}$ | $(505)$ | $(205)$ | $(238)$ | 175 | $(27)$ | 51 | $(91)$ | $(48)$ |
| $\mathbf{( 1 , 2 1 3 )}$ | 379 | 630 | 569 | 945 | 792 | 713 | 494 | 532 |


|  |  |
| :---: | :---: |
| 12M | 12M |
| 3,296 | 2,646 |
| $(2,924)$ | (676) |
| 2,279 | 561 |
| (645) | (115) |
| 42 | - |
| (79) | - |
| (37) | - |
| (133) | - |
| 42 | - |
| (91) | - |
| (773) | (115) |
| 2,523 | 2,531 |

## INCOME TAX (EXPENSE) BENEFIT ALLOCATED TO EACH COMPONENT OF OCI

## (\$ millions)

## Foreign currency translation adjustments

Changes on investment in self-sustaining foreign operations
Changes on hedges of foreign currency translation adjustments

## Net change in AFS securities

Net unrealized losses (gains) on AFS securities
Transfer of net (losses) gains to net income

| Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | $\begin{array}{r} \hline 2007 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (3) | 4 | 2 | 10 | (10) | - | - | - | 9 | 6 | 9 |
| 374 | (736) | (275) | (425) | 313 | (44) | 68 | (44) | (257) | $(1,123)$ | (277) |
| 15 | (34) | 27 | (52) | 29 | - | - | - | - | (30) | - |
| (89) | 15 | 9 | (1) | 16 | - | - | - | - | 39 | - |
| 20 | 65 | 16 | 29 | (39) | - | - | - | - | 71 | - |
| 18 | (12) | (30) | 5 | 15 | - | - | - | - | (22) | - |
| 335 | (698) | (251) | (434) | 324 | (44) | 68 | (44) | (248) | $(1,059)$ | (268) |

(\$ millions)

## Cash flows provided by (used in) operating activities

Net (loss) income
Adjustments to reconcile net (loss) income to cash flows provided by (used in) operating activities
Provision for credit losses
Amortization of buildings, furniture, equipment, and leasehold improvements
Amortization of other intangible assets
Stock-based compensation
Future income taxes
AFS / Investment securities losses (gains), net
Losses (gains) on disposal of land, buildings, and equipment
Other non-cash items, net
Changes in operating assets and liabilities
Accrued interest receivable
Accrued interest payable
Amounts receivable on derivative contracts
Amounts payable on derivative contracts
Net changes in trading securities
Net changes in FVO securities
Net changes in other FVO assets and liabilities
Current income taxes
Other, net
Cash flows (used in) provided by financing activities
Deposits, net of withdrawals
Obligations related to securities sold short
Net obligations related to securities lent or sold under repurchase agreements
ssue of subordinated indebtedness
Redemption/repurchase of subordinated indebtedness
asue of preferred shares
Issue of common shares, net
Purchase of common shares
an shares for cancellation
Net proceeds from treasury shares sold (purchased)
Dividends
Other, net
Cash flows (used in) provided by investing activities
Interest-bearing deposits with banks
Loans, net of repayments
from securitization
AFS / Investment securities
Purchas frecurities
Proce sale of securities
maturity of securities
Net securities borrowed or purchased under resale agreements
Net cash used in the acquisition
Purchase of land, buildings and equipment
Proceeds from disposal of land, buildings and equipment
Effect of exchange rate changes on cash and non-interest bearing deposits with banks
Net increase (decrease) in cash and non-interest-bearing deposits with banks during period Cash and non-interest-bearing deposits with banks at beginning of period
Cash and non-interest-bearing deposits with banks at end of period
Cash interest paid
Cash income taxes paid (recovered)
${ }^{1}$ Primarily relates to the acquisition of FirstCaribbean in the first and second quarters of 2007; and acquisition of the remaining non-controlling interest in INTRIA Items inc. in the first quarter of 2006.

## CONDENSED AVERAGE BALANCE SHEET

| (\$ millions) | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | $\begin{gathered} 2007 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{array}{r} 2006 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |  |
| Cash and deposits with banks | 16,782 | 15,570 | 15,807 | 16,799 | 15,337 | 12,267 | 12,019 | 11,171 | 11,501 | 15,888 | 11,744 |
| Securities | 80,880 | 87,010 | 85,454 | 87,334 | 88,479 | 82,471 | 80,220 | 78,037 | 76,064 | 87,050 | 79,208 |
| Securities borrowed or purchased under resale agreements | 32,606 | 33,740 | 32,310 | 29,260 | 27,134 | 23,776 | 19,995 | 21,104 | 18,796 | 30,622 | 20,916 |
| Loans | 164,340 | 159,503 | 158,031 | 153,321 | 147,454 | 143,460 | 140,818 | 139,240 | 140,423 | 154,588 | 141,000 |
| Other | 49,920 | 44,413 | 39,951 | 39,374 | 37,718 | 37,539 | 38,343 | 38,876 | 38,895 | 40,372 | 38,409 |
| Total assets | 344,528 | 340,236 | 331,553 | 326,088 | 316,122 | 299,513 | 291,395 | 288,428 | 285,679 | 328,520 | 291,277 |
| Liabilities and shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | 240,102 | 232,092 | 224,422 | 222,169 | 214,613 | 201,410 | 197,006 | 194,926 | 195,698 | 223,334 | 197,279 |
| Other | 84,570 | 88,095 | 86,612 | 83,471 | 81,826 | 79,692 | 75,917 | 75,914 | 72,742 | 85,013 | 76,068 |
| Subordinated indebtedness | 5,590 | 5,813 | 6,045 | 6,001 | 5,748 | 5,816 | 5,848 | 5,307 | 5,083 | 5,901 | 5,515 |
| Preferred share liabilities | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 |
| Non-controlling interests | 154 | 114 | 156 | 196 | 103 | 13 | 476 | 497 | 694 | 142 | 419 |
| Shareholders' equity | 13,512 | 13,522 | 13,718 | 13,651 | 13,232 | 11,982 | 11,548 | 11,184 | 10,862 | 13,530 | 11,396 |
| Total liabilities and shareholders' equity | 344,528 | 340,236 | 331,553 | 326,088 | 316,122 | 299,513 | 291,395 | 288,428 | 285,679 | 328,520 | 291,277 |
| Average interest-earning assets ${ }^{1}$ | 293,166 | 294,591 | 290,157 | 285,127 | 276,799 | 260,569 | 251,607 | 248,198 | 245,269 | 286,682 | 251,437 |

PROFITABILITY MEASURES

|  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | $\begin{array}{r} 2007 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| Income statement measures as a percentage of average assets: | (52.9)\% | 30.3\% | 28.3\% | 28.9\% | 27.1\% | 32.5\% | 27.2\% | 25.7\% | 25.6\% | 28.7\% | 27.9\% |
|  |  |  |  |  |  |  |  |  |  | $1.39 \% \quad 1.52 \%$ |  |
| Net interest income | 1.33 \% | 1.45 \% | 1.41 \% | 1.36 \% | 1.33 \% | 1.50 \% | 1.53 \% | 1.47 \% | 1.59 \% |  |  |
| Provision for credit losses | (0.20)\% | (0.15)\% | (0.19)\% | (0.21)\% | (0.18)\% | (0.12)\% | (0.21)\% | (0.20)\% | (0.23)\% | (0.18)\% | (0.19)\% |
| Non-interest income | (1.93)\% | 1.99 \% | 2.15 \% | 2.48 \% | 2.55 \% | 2.33 \% | 2.32 \% | 2.48 \% | 2.37 \% | 2.29 \% | 2.37 \% |
| Non-interest expenses | (2.03)\% | (2.19)\% | (2.17)\% | (2.49)\% | (2.44)\% | (2.51)\% | (2.56)\% | (2.61)\% | (2.59)\% | (2.33)\% | (2.56)\% |
| Income taxes and non-controlling interests | 1.15 \% | (0.07)\% | (0.20)\% | (0.13)\% | (0.29)\% | (0.12)\% | (0.18)\% | (0.31)\% | (0.33)\% | (0.17)\% | (0.23)\% |
| Net (loss) income | (1.68)\% | 1.03 \% | 1.00 \% | 1.01 \% | 0.97 \% | 1.08 \% | 0.90 \% | 0.83 \% | 0.81 \% | 1.00 \% | 0.91 \% |

[^8]
## ASSETS UNDER ADMINISTRATION

| (\$ millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 |
| Assets under administration ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
| Institutions ${ }^{\text {2,3 }}$ | 976,854 | 983,506 | 918,595 | 958,227 | 918,978 | 870,342 | 835,518 | 829,812 | 834,858 |
| Retail mutual funds | 49,446 | 51,062 | 50,950 | 50,807 | 49,629 | 47,452 | 45,765 | 46,461 | 46,105 |
| Total assets under administration | 1,169,570 | 1,187,567 | 1,124,079 | 1,165,585 | 1,122,184 | 1,068,600 | 1,027,931 | 1,027,927 | 1,030,357 |

## ASSETS UNDER MANAGEMENT

| (\$ millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 |
| Assets under management ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
| Individuals | 14,869 | 15,552 | 15,397 | 15,107 | 14,834 | 13,794 | 13,326 | 13,290 | 12,764 |
| Institutions | 18,312 | 17,953 | 17,399 | 17,416 | 16,901 | 16,486 | 15,805 | 15,514 | 16,479 |
| Retail mutual funds | 49,446 | 51,062 | 50,950 | 50,807 | 49,629 | 47,452 | 45,765 | 46,461 | 46,105 |
| Total assets under management | 82,627 | 84,567 | 83,746 | 83,330 | 81,364 | 77,732 | 74,896 | 75,265 | 75,348 |

${ }^{1}$ Assets under management are included in assets under administration.
${ }^{2}$ Includes the following mortgage-backed securities inventory carried on the consolidated balance sheet.

| Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{1 3 , 3 0 5}$ | 9,373 | 6,590 | 4,489 | 5,079 | 4,051 | 4,304 | 2,971 | 3,224 |

${ }^{3}$ Includes the following assets under administration or custody of CIBC Mellon Global Securities Services Company.

| Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{8 6 9 , 4 7 9}$ | 883,708 | 806,913 | 850,638 | 812,078 | 772,498 | 737,470 | 740,500 | 745,106 |

## ASSET SECURITIZATIONS ${ }^{1}$

| (\$ millions) | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | $\begin{array}{r} 2007 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{gathered} \hline 2006 \\ 12 \mathrm{M} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at end of period ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |
| Credit card receivables | 4,251 | 4,251 | 4,360 | 4,469 | 4,469 | 4,469 | 4,469 | 4,469 | 4,360 | 4,251 | 4,469 |
| Residential mortgages | 29,548 | 25,057 | 22,628 | 21,507 | 22,033 | 19,896 | 19,987 | 19,074 | 18,609 | 25,057 | 19,896 |
| Commercial mortgages | 669 | 675 | 683 | 360 | 371 | 375 | 378 | - | - | 675 | 375 |
|  | 34,468 | 29,983 | 27,671 | 26,336 | 26,873 | 24,740 | 24,834 | 23,543 | 22,969 | 29,983 | 24,740 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Income statement effect ${ }^{3}$ <br> Net interest income | (111) | (114) | (119) | (126) | (125) | (124) | (120) | (120) | (124) | (484) | (488) |
| Non-interest income Securitization revenue | 144 | 103 | 121 | 136 | 129 | 126 | 113 | 129 | 116 | 489 | 484 |
| Card services fees | (48) | (50) | (52) | (55) | (53) | (54) | (53) | (54) | (49) | (210) | (210) |
|  | 96 | 53 | 69 | 81 | 76 | 72 | 60 | 75 | 67 | 279 | 274 |
| Provision for credit losses | 34 | 30 | 30 | 42 | 40 | 32 | 35 | 41 | 41 | 142 | 149 |
|  | 19 | (31) | (20) | (3) | (9) | (20) | (25) | (4) | (16) | (63) | (65) |

[^9]
## LOANS AND ACCEPTANCES, NET OF ALLOWANCES FOR CREDIT LOSSES

| (\$ millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 |
| Business, government and consumer loans |  |  |  |  |  |  |  |  |  |
| Canada | 155,278 | 155,243 | 152,991 | 149,194 | 142,869 | 143,007 | 141,432 | 139,019 | 137,426 |
| United States | 4,769 | 4,538 | 4,743 | 5,574 | 6,053 | 4,876 | 4,413 | 3,937 | 4,579 |
| Other countries | 11,043 | 10,897 | 10,094 | 10,029 | 10,608 | 4,033 | 3,379 | 2,870 | 2,774 |
| Total net loans and acceptances | 171,090 | 170,678 | 167,828 | 164,797 | 159,530 | 151,916 | 149,224 | 145,826 | 144,779 |
| Residential mortgages | 90,530 | 91,623 | 90,543 | 87,036 | 83,294 | 81,333 | 78,838 | 77,703 | 76,630 |
| Student | 1,015 | 1,061 | 1,120 | 1,171 | 1,232 | 1,284 | 1,354 | 1,434 | 1,499 |
| Credit card | 9,129 | 8,862 | 8,200 | 7,783 | 7,389 | 7,046 | 6,813 | 6,423 | 6,265 |
| Personal - other | 27,998 | 27,577 | 27,425 | 27,196 | 26,761 | 26,143 | 26,069 | 25,719 | 25,532 |
| Total net consumer loans | 128,672 | 129,123 | 127,288 | 123,186 | 118,676 | 115,806 | 113,074 | 111,279 | 109,926 |
| Non-residential mortgages | 6,085 | 5,766 | 6,283 | 7,306 | 7,698 | 6,840 | 6,326 | 6,170 | 6,443 |
| Financial institutions | 4,601 | 4,565 | 3,895 | 3,850 | 3,265 | 3,778 | 3,117 | 2,899 | 3,297 |
| Retail | 2,844 | 3,080 | 2,785 | 3,038 | 2,987 | 2,329 | 2,400 | 2,409 | 2,268 |
| Business services | 4,974 | 4,912 | 4,806 | 4,829 | 5,382 | 3,821 | 4,048 | 4,209 | 4,024 |
| Manufacturing, capital goods | 1,288 | 1,184 | 1,317 | 1,656 | 1,514 | 1,276 | 1,545 | 1,505 | 1,447 |
| Manufacturing, consumer goods | 1,579 | 1,693 | 1,871 | 2,097 | 1,402 | 1,355 | 1,976 | 1,598 | 1,568 |
| Real estate and construction | 4,345 | 3,851 | 4,039 | 3,865 | 4,060 | 3,423 | 3,372 | 3,388 | 3,237 |
| Agriculture | 3,034 | 3,018 | 3,006 | 2,938 | 3,061 | 2,917 | 3,013 | 3,058 | 3,351 |
| Oil and gas | 3,764 | 3,965 | 3,865 | 4,109 | 3,724 | 3,215 | 3,631 | 2,917 | 2,598 |
| Mining | 1,762 | 1,843 | 724 | 503 | 414 | 259 | 236 | 236 | 232 |
| Forest products | 650 | 641 | 651 | 664 | 590 | 632 | 660 | 696 | 631 |
| Hardware and software | 610 | 576 | 639 | 410 | 388 | 355 | 383 | 329 | 337 |
| Telecommunications and cable | 919 | 1,084 | 940 | 786 | 947 | 921 | 948 | 811 | 992 |
| Publishing, printing and broadcasting | 716 | 756 | 736 | 832 | 805 | 1,051 | 731 | 651 | 624 |
| Transportation | 1,627 | 1,640 | 1,530 | 1,587 | 1,640 | 1,591 | 1,421 | 1,476 | 1,435 |
| Utilities | 805 | 701 | 689 | 607 | 560 | 508 | 534 | 495 | 460 |
| Education, health and social services | 1,320 | 1,357 | 1,606 | 1,668 | 1,406 | 1,344 | 1,368 | 1,414 | 1,373 |
| Governments | 1,825 | 1,297 | 1,545 | 1,277 | 1,424 | 901 | 885 | 748 | 994 |
| General allowance allocated to business and government loans | (330) | (374) | (387) | (411) | (413) | (406) | (444) | (462) | (458) |
| Total net business and government loans, including acceptances | 42,418 | 41,555 | 40,540 | 41,611 | 40,854 | 36,110 | 36,150 | 34,547 | 34,853 |
| Total net loans and acceptances | 171,090 | 170,678 | 167,828 | 164,797 | 159,530 | 151,916 | 149,224 | 145,826 | 144,779 |

Gross impaired loans by portfolio:
Consumer
Residential mortgages
Student
Personal

## Business and government

Non-residential mortgages
Financial institutions
Retail
Business services
Manufacturing, capital goods
Manufacturing, consumer goods
Real estate and construction
Agriculture
Oil and gas
Forest products
Hardware and software
Telecommunications and cable
Publishing, printing and broadcasting
Transportation
Utilities
Education, health and social services
Government
Total gross impaired loans

| Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Gross impaired loans by geography:

Canada

Consumer
Business and government

Business and government

## Other countries

Consumer
Business and government

## Total gross impaired loans

Consumer
Business and government

| 253 | 219 | 242 | 242 | 235 | 118 | 114 | 131 | 140 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 41 | 41 | 41 | 45 | 46 | 49 | 51 | 60 | 63 |
| 242 | 233 | 243 | 268 | 266 | 219 | 223 | 229 | 224 |
| 39 | 37 | 21 | 21 | 5 | 4 | 5 | 4 | 3 |
| 5 | 6 | 7 | 6 | 2 | 2 | 5 | 9 | 34 |
| 47 | 49 | 29 | 29 | 30 | 29 | 35 | 36 | 38 |
| 193 | 176 | 202 | 227 | 268 | 72 | 82 | 90 | 89 |
| 7 | 8 | 15 | 17 | 18 | 21 | 45 | 46 | 60 |
| 10 | 21 | 29 | 22 | 20 | 20 | 39 | 42 | 23 |
| 13 | 19 | 22 | 22 | 14 | 14 | 22 | 28 | 29 |
| 31 | 33 | 48 | 57 | 62 | 60 | 91 | 109 | 139 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 3 |
| 3 | 3 | 2 | 1 | 1 | 1 | 2 | 2 | 2 |
| 2 | 2 | 3 | 3 | 3 | 3 | 4 | 4 | 5 |
| 3 | 3 | 3 | 4 | 4 | 5 | 11 | 11 | 11 |
| 35 | 2 | 1 | 2 | 1 | 1 | 2 | 2 | 1 |
| 6 | 6 | 6 | 5 | 5 | 5 | 6 | 6 | 9 |
| 5 | - | - | - | - | - | - | - | - |
| 4 | 4 | 5 | 5 | 6 | 4 | 6 | 6 | 5 |
| - | - | 3 | 4 | 4 | 2 | 3 | 1 | 1 |
| 940 | 863 | 923 | 981 | 991 | 630 | 747 | 817 | 879 |


|  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


|  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\mathbf{5 2}$ | 24 | 26 | 34 | 35 | 12 | 13 | 13 |
| $\mathbf{5 2}$ | 24 | 26 | 34 | 35 | 12 | 13 | 13 |


|  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{1 7 4}$ | 156 | 161 | 165 | 169 | - | - | - |
| $\mathbf{1 6 0}$ | 145 | 143 | 147 | 170 | 5 | 8 | 8 |
| $\mathbf{3 3 4}$ | 301 | 304 | 312 | 339 | 5 | 8 | 8 |


|  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## ALLOWANCE FOR CREDIT LOSSES

| (\$ millions) |  |  |  | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1/08 | Q4/07 | Q3/07 |  |  |  |  |  |  |
| Allowance for credit losses (ACL) by portfolio: |  |  |  |  |  |  |  |  |  |
| Specific |  |  |  |  |  |  |  |  |  |
| Consumer |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 33 | 30 | 28 | 28 | 32 | 13 | 15 | 15 | 16 |
| Student | 16 | 16 | 18 | 20 | 21 | 22 | 14 | 21 | 27 |
| Credit card | 129 | 122 | 117 | 117 | 106 | 105 | 102 | 100 | 100 |
| Personal | 187 | 191 | 204 | 209 | 230 | 223 | 242 | 246 | 239 |
| General |  |  |  |  |  |  |  |  |  |
| Consumer |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 9 | 11 | 11 | 11 | 12 | 12 | 15 | 16 | 17 |
| Student | 41 | 49 | 49 | 60 | 64 | 76 | 83 | 78 | 76 |
| Credit card | 137 | 137 | 125 | 98 | 117 | 102 | 103 | 93 | 118 |
| Personal | 282 | 319 | 320 | 314 | 314 | 304 | 305 | 301 | 306 |
| Specific |  |  |  |  |  |  |  |  |  |
| Business and government |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 6 | 4 | 9 | 9 | 1 | 1 | 2 | 2 | 2 |
| Financial institutions | 1 | 1 | 1 | 1 | 1 | 2 | 3 | 6 | 12 |
| Retail | 37 | 30 | 27 | 26 | 24 | 23 | 28 | 29 | 27 |
| Business services | 96 | 90 | 102 | 107 | 124 | 57 | 66 | 66 | 66 |
| Manufacturing, capital goods | 7 | 7 | 13 | 16 | 15 | 15 | 35 | 39 | 39 |
| Manufacturing, consumer goods | 12 | 13 | 21 | 19 | 18 | 19 | 25 | 27 | 16 |
| Real estate and construction | 12 | 13 | 15 | 15 | 9 | 9 | 17 | 18 | 14 |
| Agriculture | 13 | 18 | 32 | 35 | 35 | 36 | 56 | 62 | 63 |
| Oil and gas | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| Forest products | 2 | 2 | 1 | 1 | 1 | 1 | 1 | 2 | 2 |
| Hardware and software | 2 | 2 | 3 | 3 | 3 | 2 | 3 | 4 | 4 |
| Telecommunications and cable | 3 | 3 | 3 | 3 | 3 | 3 | 9 | 3 | 3 |
| Publishing, printing and broadcasting | 14 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| Transportation | 6 | 6 | 6 | 5 | 5 | 5 | 6 | 6 | 9 |
| Education, health and social services | 3 | 3 | 4 | 4 | 3 | 3 | 3 | 3 | 3 |
| Government | - | - | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| General - Business and government ${ }^{1}$ | 330 | 374 | 387 | 411 | 413 | 406 | 444 | 462 | 458 |
|  | 1,379 | 1,443 | 1,499 | 1,515 | 1,554 | 1,442 | 1,580 | 1,602 | 1,620 |
| Specific-Letters of credit | - | - | 1 | 1 | 2 | 2 | 2 | 2 | 2 |
| General - Undrawn credit facilities ${ }^{1}$ | 90 | - | - | - | - | - | - | - | - |
| Total allowance | 1,469 | 1,443 | 1,500 | 1,516 | 1,556 | 1,444 | 1,582 | 1,604 | 1,622 |

[^10]
## ALLOWANCE FOR CREDIT LOSSES (continued)

(\$ millions)
Allowance for credit losses (ACL) by geography:
Specific
Canada

Consumer loans
Business and government loans

| Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |


| 317 | 316 | 320 | 328 | 338 | 363 | 373 | 382 | 382 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 136 | 133 | 173 | 181 | 169 | 172 | 248 | 262 | 242 |
| 453 | 449 | 493 | 509 | 507 | 535 | 621 | 644 | 624 |

United States
Business and government loans

| 28 | 1 |
| ---: | :--- |

$18 \quad 18$
$18 \quad 19$
$19 \quad 4$
$4 \quad 5$
5
3 10

## Other countries

Consumer loans
Business and government loans

| 48 | 43 | 47 | 46 | 51 | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 51 | 44 | 49 | 48 | 57 | 3 | 4 | 5 | 11 |
| 99 | 87 | 96 | 94 | 108 | 3 | 4 | 5 | 11 |

Total specific allowance for credit losses (ACL)

## Consumer loans

Business and government loans
Letters of credit

| 365 | 359 | 367 | 374 | 389 | 363 | 373 | 382 | 382 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 215 | 194 | 240 | 247 | 245 | 179 | 257 | 270 | 263 |
| - | - | 1 | 1 | 2 | 2 | 2 | 2 | 2 |
| 580 | 553 | 608 | 622 | 636 | 544 | 632 | 654 | 647 |

## General

Canada
Consumer loans
Business and government loans

|  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## United States

Consumer loans
Business and government loans

|  |  |  |  |  | 3 | 3 | 3 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| - | 2 | 2 | 3 | 3 | 129 | 134 |  |
| 28 | 54 | 79 | 86 | 98 | 101 | 129 |  |
| 28 | 56 | 81 | 89 | 101 | 104 | 132 | 137 |

## Other countries

Consumer loans
Business and government loans

| $\mathbf{8}$ | 16 | 14 | 15 | 16 | 2 | 2 | 2 |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{3 1}$ | 41 | 46 | 62 | 51 | 45 | 50 | 38 |
| 39 | 57 | 60 | 77 | 67 | 47 | 52 | 40 |

## Total general allowance

Consumer loans
Business and government loans ${ }^{1}$
Undrawn credit facilities

|  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 469 | 516 | 505 | 483 | 507 | 494 | 506 | 488 |
| $\mathbf{3 3 0}$ | 374 | 387 | 411 | 413 | 406 | 444 | 462 |
| $\mathbf{9 0}$ | - | - | - | - | - | 417 |  |
| $\mathbf{8 8 9}$ | 890 | 892 | 894 | 920 | 900 | 950 | 9 |

[^11]
## NET IMPAIRED LOANS

| (\$ millions) |  |  |  | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1/08 | Q4/07 | Q3/07 |  |  |  |  |  |  |
| Net impaired loans by portfolio: Consumer |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 220 | 189 | 214 | 214 | 203 | 105 | 99 | 116 | 124 |
| Student | 25 | 25 | 23 | 25 | 25 | 27 | 37 | 39 | 36 |
| Credit card | (129) | (122) | (117) | (117) | (106) | (105) | (102) | (100) | (100) |
| Personal | 55 | 42 | 39 | 59 | 36 | (4) | (19) | (17) | (15) |
| Business and government |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | 33 | 33 | 12 | 12 | 4 | 3 | 3 | 2 | 1 |
| Financial institutions | 4 | 5 | 6 | 5 | 1 | - | 2 | 3 | 22 |
| Retail | 10 | 19 | 2 | 3 | 6 | 6 | 7 | 7 | 11 |
| Business services | 97 | 86 | 100 | 120 | 144 | 15 | 16 | 24 | 23 |
| Manufacturing, capital goods | - | 1 | 2 | 1 | 3 | 6 | 10 | 7 | 21 |
| Manufacturing, consumer goods | (2) | 8 | 8 | 3 | 2 | 1 | 14 | 15 | 7 |
| Real estate and construction | 1 | 6 | 7 | 7 | 5 | 5 | 5 | 10 | 15 |
| Agriculture | 18 | 15 | 16 | 22 | 27 | 24 | 35 | 47 | 76 |
| Oil and gas | - | - | - | - | - | - | - | - | 2 |
| Forest products | 1 | 1 | 1 | - | - | - | 1 | - | - |
| Hardware and software | - | - | - | - | - | 1 | 1 | - | 1 |
| Telecommunications and cable | - | - | - | 1 | 1 | 2 | 2 | 8 | 8 |
| Publishing, printing and broadcasting | 21 | 1 | - | 1 | - | - | 1 | 1 | - |
| Utilities | 5 | - | - | - | - | - | - | - | - |
| Education, health and social services | 1 | 1 | 1 | 1 | 3 | 1 | 3 | 3 | 2 |
| Government | - | - | 2 | 3 | 3 | 1 | 2 | - | - |
| Total net impaired loans | 360 | 310 | 316 | 360 | 357 | 88 | 117 | 165 | 234 |
| Net impaired loans by geography: |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |
| Consumer | 45 | 21 | 45 | 62 | 40 | 23 | 15 | 38 | 45 |
| Business and government | 56 | 68 | 55 | 64 | 70 | 55 | 90 | 114 | 159 |
|  | 101 | 89 | 100 | 126 | 110 | 78 | 105 | 152 | 204 |
|  |  |  |  |  |  |  |  |  |  |
| United States <br> Business and government | 24 | 7 | 8 | 16 | 16 | 8 | 8 | 10 | 5 |
|  | 24 | 7 | 8 | 16 | 16 | 8 | 8 | 10 | 5 |
|  |  |  |  |  |  |  |  |  |  |
| Consumer | 126 | 113 | 114 | 119 | 118 | - | - | - | - |
| Business and government | 109 | 101 | 94 | 99 | 113 | 2 | 4 | 3 | 25 |
|  | 235 | 214 | 208 | 218 | 231 | 2 | 4 | 3 | 25 |
| Total net impaired loans |  |  |  |  |  |  |  |  |  |
| Consumer | 171 | 134 | 159 | 181 | 158 | 23 | 15 | 38 | 45 |
| Business and government | 189 | 176 | 157 | 179 | 199 | 65 | 102 | 127 | 189 |
|  | 360 | 310 | 316 | 360 | 357 | 88 | 117 | 165 | 234 |

## CHANGES IN GROSS IMPAIRED LOANS



CHANGES IN ALLOWANCE FOR CREDIT LOSSES

| (\$ millions) | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | $\begin{array}{r} 2007 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total allowance at beginning of period | 1,443 | 1,500 | 1,516 | 1,556 | 1,444 | 1,582 | 1,604 | 1,622 | 1,638 | 1,444 | 1,638 |
| Write-offs | (187) | (215) | (202) | (220) | (224) | (252) | (198) | (208) | (208) | (861) | (866) |
| Recoveries | 31 | 43 | 29 | 22 | 53 | 22 | 23 | 50 | 23 | 147 | 118 |
| Provision for credit losses | 172 | 132 | 162 | 166 | 143 | 92 | 152 | 138 | 166 | 603 | 548 |
| Other | 10 | (17) | (5) | (8) | $140{ }^{1}$ | - | 1 | 2 | 3 | 110 | 6 |
| Total allowance at end of period ${ }^{2}$ | 1,469 | 1,443 | 1,500 | 1,516 | 1,556 | 1,444 | 1,582 | 1,604 | 1,622 | 1,443 | 1,444 |
| Specific allowance | 580 | 553 | 608 | 622 | 636 | 544 | 632 | 654 | 647 | 553 | 544 |
| General allowance ${ }^{2}$ | 889 | 890 | 892 | 894 | 920 | 900 | 950 | 950 | 975 | 890 | 900 |
| Total allowance for credit losses ${ }^{2}$ | 1,469 | 1,443 | 1,500 | 1,516 | 1,556 | 1,444 | 1,582 | 1,604 | 1,622 | 1,443 | 1,444 |

[^12]PROVISION FOR CREDIT LOSSES
(\$ millions)

Provision for credit losses by portfolio: Specific
Consumer
Residential mortgages
Credit card
Personal
Business and government
Non-residential mortgages
Financial institutions
Retail
Business services
Manufacturing, capital goods
Manufacturing, consumer goods
Real estate and construction
Agriculture
Oil and gas
Mining
Forest products
Hardware and software
Telecommunications and cable
Publishing, printing and broadcasting
Transportation
Education, health and social services
Government
Other
Total specific provision for credit losses
Total general provision
Total provision for credit losses

| Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | 6 | - | 2 | (2) | 1 | 1 | 2 | 2 |
| 79 | 77 | 68 | 80 | 69 | 59 | 62 | 57 | 60 |
| 60 | 60 | 83 | 71 | 66 | 64 | 84 | 91 | 102 |
| - | 1 | - | 1 | - | - | (1) | - | (1) |
| - | 1 | 2 | 1 | (22) | - | (4) | - | (3) |
| 12 | 20 | 4 | 6 | 4 | 4 | 4 | 9 | 9 |
| 9 | (5) | 10 | 9 | 33 | 2 | 13 | 6 | (5) |
| 1 | (10) | (3) | 2 | 1 | (2) | (3) | - | - |
| 1 | 3 | 3 | 3 | (2) | (1) | (2) | 12 | 2 |
| 2 | (5) | 2 | 8 | 1 | 2 | (3) | 5 | 6 |
| (7) | (10) | (3) | - | (1) | (5) | (4) | (1) | (6) |
| - | 2 | - | 1 | (4) | - | - | (23) | - |
| (3) | - | - | - | (1) | - | - | - | - |
| - | 1 | - | 1 | - | 1 | (1) | 1 | - |
| 1 | 1 | - | 1 | 1 | 1 | (1) | 1 | 1 |
| (1) | (10) | (5) | - | (1) | - | 6 | - | - |
| 14 | - | - | 1 | - | 1 | - | - | - |
| 3 | 2 | 2 | 2 | 1 | 1 | 1 | (1) | 2 |
| - | - | 1 | 1 | - | 2 | - | 1 | - |
| - | - | - | - | - | 1 | - | - | - |
| - | - | - | - | - | - | - | 3 | (3) |
| 171 | 134 | 164 | 190 | 143 | 131 | 152 | 163 | 166 |
| 1 | (2) | (2) | (24) | - | (39) | - | (25) | - |
| 172 | 132 | 162 | 166 | 143 | 92 | 152 | 138 | 166 |

## Specific provision for credit loss by geography:

Canada
Consumer
Business and government

| 136 | 132 | 148 | 149 | 133 | 124 | 147 | 150 | 164 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 22 | 7 | 15 | 33 | 15 | 9 | 2 | 39 | 24 |
| 158 | 139 | 163 | 182 | 148 | 133 | 149 | 189 | 188 |


| United States |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business and government | 5 | (11) | (7) | (2) | 16 | (2) | 3 | (26) | (20) |
| Other countries |  |  |  |  |  |  |  |  |  |
| Consumer | 3 | 11 | 3 | 4 | - | - | - | - | - |
| Business and government | 5 | (5) | 5 | 6 | (21) | - | - | - | (2) |
|  | 8 | 6 | 8 | 10 | (21) | - | - | - | (2) |
| Total specific provision for credit losses |  |  |  |  |  |  |  |  |  |
| Consumer | 139 | 143 | 151 | 153 | 133 | 124 | 147 | 150 | 164 |
| Business and government | 32 | (9) | 13 | 37 | 10 | 7 | 5 | 13 | 2 |
|  | 171 | 134 | 164 | 190 | 143 | 131 | 152 | 163 | 166 |

## NET WRITE-OFFS

(\$ millions)

| Net write-offs by portfolio: Consumer |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgages | - | (3) | 1 | 5 | 4 | 3 | 1 | 3 | 5 |
| Student | 2 | 3 | 2 | 2 | 4 | 3 | 7 | 5 | 9 |
| Credit card | 70 | 71 | 68 | 69 | 68 | 56 | 61 | 56 | 62 |
| Personal | 67 | 71 | 84 | 93 | 92 | 85 | 85 | 90 | 88 |
| Business and government |  |  |  |  |  |  |  |  |  |
| Non-residential mortgages | - | (3) | 1 | 2 | - | - | - | - | - |
| Financial institutions | - | 2 | 2 | 1 | (21) | (1) | - | 6 | - |
| Retail | 6 | 20 | 2 | 5 | 4 | 8 | 5 | 9 | 5 |
| Business services | 9 | 5 | 12 | 12 | 19 | 16 | 14 | 6 | 12 |
| Manufacturing, capital goods | 1 | (3) | - | 1 | 1 | 17 | 1 | 1 | - |
| Manufacturing, consumer goods | 1 | 10 | 1 | 2 | 1 | 2 | - | 1 | 1 |
| Real estate and construction | 2 | (3) | 1 | 3 | 2 | 11 | (1) | - | 1 |
| Agriculture | (1) | 7 | - | (1) | - | 16 | 1 | 1 | (1) |
| Oil and gas | - | 1 | - | 1 | (4) | - | - | (24) | - |
| Mining | (3) | - | - | - | (1) | - | - | - | - |
| Forest products | - | 1 | - | 1 | - | 1 | 1 | - | - |
| Hardware and software | 1 | 1 | 1 | - | 1 | 2 | (1) | 1 | 1 |
| Telecommunications and cable | (1) | (10) | (5) | - | (1) | 6 | - | - | - |
| Publishing, printing and broadcasting | - | - | 1 | - | - | - | - | - | - |
| Transportation | 2 | 1 | 2 | 1 | 2 | 1 | 1 | 2 | 2 |
| Education, health and social services | - | 1 | - | 1 | - | 2 | - | 1 | - |
| Government | - | - | - | - | - | 2 | - | - | - |
| Total net write-offs | 156 | 172 | 173 | 198 | 171 | 230 | 175 | 158 | 185 |
| Net write-offs by geography: Canada |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Consumer | 139 | 135 | 155 | 162 | 160 | 147 | 154 | 154 | 164 |
| Business and government | 21 | 49 | 24 | 23 | 16 | 84 | 23 | 19 | 16 |
|  | 160 | 184 | 179 | 185 | 176 | 231 | 177 | 173 | 180 |
| United States |  |  |  |  |  |  |  |  |  |
| Business and government | (5) | (11) | (7) | (2) | 1 | (2) | (2) | (21) | 4 |
| Other countries |  |  |  |  |  |  |  |  |  |
| Consumer | - | 7 | - | 7 | 8 | - | - | - | - |
| Business and government | 1 | (8) | 1 | 8 | (14) | 1 | - | 6 | 1 |
|  | 1 | (1) | 1 | 15 | (6) | 1 | - | 6 | 1 |
| Total net-write offs |  |  |  |  |  |  |  |  |  |
| Consumer | 139 | 142 | 155 | 169 | 168 | 147 | 154 | 154 | 164 |
| Business and government | 17 | 30 | 18 | 29 | 3 | 83 | 21 | 4 | 21 |
|  | 156 | 172 | 173 | 198 | 171 | 230 | 175 | 158 | 185 |

## CREDIT RISK FINANCIAL MEASURES

|  | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diversification ratios <br> Gross loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 75\% | 76\% | 76\% | 75\% | 74\% | 76\% | 76\% | 76\% | 76\% |
| Business and government | 25\% | 24\% | 24\% | 25\% | 26\% | 24\% | 24\% | 24\% | 24\% |
| Canada | 91\% | 91\% | 91\% | 91\% | 89\% | 94\% | 95\% | 95\% | 95\% |
| United States | 3\% | 3\% | 3\% | 3\% | 4\% | 3\% | 3\% | 3\% | 3\% |
| Other countries | 6\% | 6\% | 6\% | 6\% | 7\% | 3\% | 2\% | 2\% | 2\% |
| Net loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 75\% | 76\% | 76\% | 75\% | 74\% | 76\% | 76\% | 76\% | 76\% |
| Business and government | 25\% | 24\% | 24\% | 25\% | 26\% | 24\% | 24\% | 24\% | 24\% |
| Canada | 91\% | 91\% | 91\% | 91\% | 89\% | 94\% | 95\% | 95\% | 95\% |
| United States | 3\% | 3\% | 3\% | 3\% | 4\% | 3\% | 3\% | 3\% | 3\% |
| Other countries | 6\% | 6\% | 6\% | 6\% | 7\% | 3\% | 2\% | 2\% | 2\% |
|  |  |  |  |  |  |  |  |  |  |
| Specific allowances for credit losses (ACL)-to-gross impaired loans and acceptances (GIL) |  |  |  |  |  |  |  |  |  |
| Total | 62\% | 64\% | 66\% | 63\% | 64\% | 86\% | 84\% | 80\% | 73\% |
| Consumer | 68\% | 73\% | 70\% | 67\% | 71\% | 94\% | 96\% | 91\% | 89\% |
| Business and government | 53\% | 52\% | 60\% | 58\% | 55\% | 73\% | 72\% | 68\% | 58\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |
| GIL-to-gross loans and acceptances | 0.55 \% | 0.50 \% | 0.55 \% | 0.59 \% | 0.62 \% | 0.41 \% | 0.50 \% | 0.55 \% | 0.60 \% |
| Net impaired loans and acceptances (NIL)-to-net loans and acceptances | 0.21 \% | 0.18 \% | 0.19 \% | 0.22 \% | 0.22 \% | 0.06 \% | 0.08 \% | 0.11 \% | 0.16 \% |
| Segmented NIL-to-segmented net loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 0.13 \% | 0.10 \% | 0.12 \% | 0.15 \% | 0.13 \% | 0.02 \% | 0.01 \% | 0.03 \% | 0.04 \% |
| Business and government | 0.45 \% | 0.42 \% | 0.39 \% | 0.43 \% | 0.49 \% | 0.18 \% | 0.28 \% | 0.37 \% | 0.54 \% |
| Canada | 0.07 \% | 0.06 \% | 0.07 \% | 0.08 \% | 0.08 \% | 0.05 \% | 0.07 \% | 0.11 \% | 0.15 \% |
| United States | 0.50 \% | 0.15 \% | 0.17 \% | 0.29 \% | 0.26 \% | 0.16 \% | 0.18 \% | 0.25 \% | 0.11 \% |
| Other countries | 2.13 \% | 1.96 \% | 2.06 \% | 2.17 \% | 2.18 \% | 0.05 \% | 0.12 \% | 0.10 \% | 0.90 \% |

## REGULATORY CAPITAL ${ }^{1}$ (BASEL I BASIS)

(\$ millions)

| Q1/08 $^{2}$ | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Basel I basis

| Tier 1 capital |
| :--- |
| Common shares ${ }^{3}$ |
| Contributed surplus |
| Retained earnings |
| Foreign currency translation adjustments |
| Non-cumulative preferred shares ${ }^{4}$ |
| Certain non-controlling interests in subsidiaries |
| Goodwill |

## Tier 2 capital

Perpetual subordinated indebtedness
Preferred shares - other ${ }^{5}$
Other subordinated indebtedness
(net of amortization)

Other debentures (subordinated indebtedness) in excess of $50 \%$ of Tier 1 capital
Unrealized gains on AFS equity securities in OC General allowance for credit losses ${ }^{6}$

Total Tier 1 and Tier 2 capital
Equity-accounted investments and other

## Total capital

Total risk-weighted assets (see page 29)
Tier 1 capital ratio
Total capital ratio

| 6,050 | 3,133 | 3,094 | 3,129 | 3,107 | 3,039 | 3,011 | 3,022 | 2,984 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 86 | 96 | 85 | 76 | 74 | 70 | 67 | 53 | 56 |
| 7,174 | 9,017 | 8,450 | 8,200 | 7,693 | 7,268 | 6,712 | 6,315 | 5,987 |
| (860) | $(1,087)$ | (659) | (489) | (240) | (442) | (415) | (466) | (375) |
| 2,931 | 2,931 | 2,931 | 3,028 | 2,983 | 2,981 | 2,798 | 2,648 | 2,557 |
| 145 | 136 | 145 | 150 | 266 | 1 | 2 | 1 | 1 |
| $(1,911)$ | $(1,847)$ | $(1,964)$ | $(1,983)$ | $(1,951)$ | (982) | (982) | (982) | (982) |
| 13,615 | 12,379 | 12,082 | 12,111 | 11,932 | 11,935 | 11,193 | 10,591 | 10,228 |
| 303 | 285 | 321 | 334 | 355 | 338 | 341 | 357 | 364 |
| - | - | - | 303 | 48 | - | 183 | 333 | 424 |
| 4,856 | 5,098 | 4,839 | 5,375 | 5,383 | 5,257 | 5,509 | 5,505 | 4,461 |
| - | - | - | - | - | - | - | (209) | - |
| 15 | 31 | 78 | 73 | 10 | - | - | - | - |
| 889 | 890 | 892 | 894 | 920 | 900 | 950 | 950 | 975 |
| 6,063 | 6,304 | 6,130 | 6,979 | 6,716 | 6,495 | 6,983 | 6,936 | 6,224 |
| 19,678 | 18,683 | 18,212 | 19,090 | 18,648 | 18,430 | 18,176 | 17,527 | 16,452 |
| (965) | (925) | $(1,049)$ | $(1,136)$ | $(1,149)$ | $(1,847)$ | $(1,818)$ | $(1,759)$ | $(1,641)$ |
| 18,713 | 17,758 | 17,163 | 17,954 | 17,499 | 16,583 | 16,358 | 15,768 | 14,811 |
| 128,267 | 127,424 | 125,030 | 127,186 | 124,118 | 114,780 | 117,032 | 115,140 | 113,324 |
| 10.6\% | 9.7\% | 9.7\% | 9.5\% | 9.6\% | 10.4\% | 9.6\% | 9.2\% | 9.0\% |
| 14.6\% | 13.9\% | 13.7\% | 14.1\% | 14.1\% | 14.5\% | 14.0\% | 13.7\% | 13.1\% |

${ }^{1}$ The capital standards developed by the Bank for International Settlements (BIS) require a minimum Total capital ratio of $8 \%$ of which $4 \%$ must be Tier 1 capital. The BIS framework allows some
 Superintendent of Financial Institutions (OSFI) has minimum standards for Tier 1 and Total capital ratios of 7\% and 10\%, respectively.
${ }^{2}$ Regulatory capital and ratios based upon Basel I methodology provided for comparison purposes only
${ }^{3}$ Does not include short trading positions of $\$ 11$ million (Q4/07: \$4 million) in CIBC common shares.
 sheet.
 Q1/08: $25 \%$ ) of Tier 1 capital; any excess can be included in Tier 2 capital.
${ }^{6}$ The amount of general allowance for credit losses eligible for inclusion in Tier 2 capital is the lesser of the total general allowance or $0.875 \%$ of risk-weighted assets.

## Tier 1 capital

Common shares ${ }^{2}$
Contributed surplus
Retained earnings
Foreign currency translation adjustments
Foreign currency translation adjus
Certain non-controlling interests in subsidiaries
Goodwill
Gains on sale of securitizations
50/50 deductions from each of Tier 1 and Tier $2^{4}$

## Tier 2 capital

Perpetual subordinated indebtedness
Other subordinated indebtedness
(net of amortization)
Unrealized gains on AFS equity securities in OCI
Eligible general allowance (standardized approach)
91
50/50 deductions from each of Tier 1 and Tier $2^{4}$

4,419

## Total capital

17,845
Total risk-weighted assets (see page 30)
${ }^{1}$ The capital standards developed by the BIS require a minimum Total capital ratio of $8 \%$ of which $4 \%$ must be Tier 1 capital. The BIS framework allows some domestic regulatory discretion in determining capital. Capital ratios of banks in different countries are, therefore, not strictly comparable unless adjusted for discretionary differences. The OSFI has minimum standards for Tier 1 and Total capital ratios of $7 \%$ and $10 \%$, respectively.
${ }^{2}$ Does not include short trading positions of $\$ 11$ million (Q4/O7: $\$ 4$ million) in CIBC common shares.
3 Includes non-cumulative preferred shares totaling \$600 million (Q4/O7: \$600 million) that are redeemable by the holders and as such, are shown as preferred share liabilities on the consolidated balance sheet
${ }^{4}$ Items which are deducted $50 \%$ from each of Tier 1 capital and Tier 2 capital include allowance shortfall calculated under Advanced Internal Ratings Based (AIRB) approach, securitization exposures (other than gain on sale) and substantial investments in unconsolidated entities and insurance entities that are not exempted under OSFl's transition rules for capital deduction. The investment amounts which qualify for transition rules are deducted $100 \%$ from Tier 2 capital during 2008, however, the transition rules will be phased out for investment in unconsolidated entities and insurance entities in 2009 and 2012, respectively.

## RISK-WEIGHTED ASSETS (BASEL I BASIS)

(\$ billions)

| Q1/08 $^{1}$ | Q4/07 | Q3/07 | Q2107 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Basel I basis

## On-balance sheet assets:

Cash and deposits with banks
Securities issued or guaranteed by
Canada, provinces, municipalities,
OECD banks and governments
Other securities
Securities borrowed or purchased under resale agreements
Loans to or guaranteed by Canada,
provinces, territories, municipalities,
OECD banks and governments

## Mortgage loans

Other loans
Other assets

## Total on-balance sheet assets

| 1.6 | 0.8 | 1.9 | 1.6 | 1.4 | 0.9 | 0.7 | 0.9 | 0.6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0.6 | 1.0 | 0.2 | 0.4 | 0.3 | 0.1 | 0.2 | 0.2 | 0.1 |
| 3.7 | 3.0 | 2.8 | 2.6 | 2.6 | 1.9 | 1.8 | 2.7 | 3.0 |
| 0.9 | 1.6 | 1.4 | 1.2 | 0.5 | 0.6 | 0.6 | 0.7 | 0.6 |
| 0.5 | 0.5 | 0.3 | 0.3 | 0.2 | 0.4 | 0.2 | 0.2 | 0.2 |
| 22.7 | 23.6 | 25.6 | 28.8 | 28.1 | 25.4 | 26.6 | 26.6 | 26.5 |
| 59.9 | 59.2 | 57.6 | 57.3 | 57.0 | 52.9 | 53.3 | 52.0 | 52.2 |
| 14.1 | 12.8 | 13.2 | 13.3 | 12.4 | 12.6 | 13.5 | 13.0 | 12.4 |
| 104.0 | 102.5 | 103.0 | 105.5 | 102.5 | 94.8 | 96.9 | 96.3 | 95.6 |

## Off-balance sheet instruments

Credit-related arrangements:
Lines of credit
Guarantees, letters of credit and securities lending ${ }^{2,3}$ Other

Derivatives (analyzed on pages 31 \& 32)

## Total off-balance sheet instruments

Total risk-weighted assets before adjustments

## for market risk

Add: market risk for trading activity
Total risk-weighted assets

| $\mathbf{8 . 2}$ | 8.4 | 6.8 | 6.7 | 7.1 | 7.3 | 7.4 | 7.2 | 6.9 |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{3 . 6}$ | 3.7 | 3.6 | 3.7 | 3.3 | 3.0 | 3.2 | 3.1 | 3.0 |  |
| $\mathbf{0 . 4}$ | 0.4 | 0.3 | 0.5 | 0.4 | 0.4 | 0.4 | 0.3 | 0.3 |  |
| $\mathbf{1 2 . 2}$ | 12.5 | 10.7 | 10.9 | 10.8 | 10.7 | 11.0 | 10.6 | 10.2 |  |
| $\mathbf{8 . 1}$ | 8.5 | 7.2 | 5.6 | 5.9 | 5.1 | 4.9 | 4.3 | 4.0 |  |
| $\mathbf{2 0 . 3}$ | 21.0 | 17.9 | 16.5 | 16.7 | 15.8 | 15.9 | 14.9 | 14.2 |  |
|  |  |  |  |  |  |  | 112.8 | 111.2 | 109.8 |
| $\mathbf{1 2 4 . 3}$ | 123.5 | 120.9 | 122.0 | 119.2 | 110.6 | 112.8 | 4.2 | 3.9 | 3.5 |
| $\mathbf{4 . 0}$ | 3.9 | 4.1 | 5.2 | 4.9 | 4.2 | 117.0 | 115.1 | 113.3 |  |
| $\mathbf{1 2 8 . 3}$ | 127.4 | 125.0 | 127.2 | 124.1 | 114.8 |  |  |  |  |
| $\mathbf{9 . 7 \%}$ | $8.8 \%$ | $8.8 \%$ | $8.7 \%$ | $8.7 \%$ | $8.7 \%$ | $8.0 \%$ | $7.8 \%$ | $7.6 \%$ |  |
| $\mathbf{0 . 6 9 \%}$ | $0.70 \%$ | $0.71 \%$ | $0.70 \%$ | $0.74 \%$ | $0.78 \%$ | $0.81 \%$ | $0.83 \%$ | $0.86 \%$ |  |

General allowance for credit losses to risk-weighted assets

[^13]| Credit risk |  |
| :---: | :---: |
| Standardized approach |  |
| Corporate | 5.4 |
| Sovereign | 0.3 |
| Bank | 0.2 |
| Real estate secured personal lending | 1.5 |
| Other retail | 1.0 |
| Securitizations | 0.2 |
|  | 8.6 |
| AIRB approach |  |
| Corporate | 29.6 |
| Sovereign | 4.0 |
| Bank | 4.1 |
| Real estate secured personal lending | 6.0 |
| Qualifying revolving retail | 10.9 |
| Other retail | 6.2 |
| Equity ${ }^{1}$ | 1.5 |
| Trading book | 7.2 |
| Securitizations | 1.5 |
| Adjustment for scaling factor | 4.3 |
|  | 75.3 |
| Other credit risk-weighted assets | 7.1 |
| Total credit risk | 91.0 |
| Market risk (Internal Models Approach) | 4.0 |
| Operational risk (Advanced Measurement Approach) | 19.7 |
| Adjustment for floor | 2.7 |
|  | 117.4 |
| Common equity to risk-weighted assets | 10.6\% |

[^14]
## OUTSTANDING DERIVATIVE CONTRACTS - NOTIONAL AMOUNT



[^15]CREDIT RISK ASSOCIATED WITH DERIVATIVES


[^16]
## FAIR VALUE OF FINANCIAL INSTRUMENTS



FAIR VALUE OF DERIVATIVE INSTRUMENTS

| (\$ millions) |  |  | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Positive | Negative | Fair value, net |  |  |  |  |  |  |  |  |
| Total held for trading purposes ${ }^{8}$ | 21,824 | 23,430 | $(1,606)$ | $(1,518)$ | 927 | (23) | 467 | (86) | 302 | 152 | (283) |
| Total held for ALM purposes ${ }^{3}$ | 1,571 | 2,679 | $(1,108)$ | $(1,095)$ | 62 | 32 | 504 | (300) | (204) | (421) | (591) |
| Total fair value ${ }^{9}$ | 23,395 | 26,109 | $(2,714)$ | $(2,613)$ | 989 | 9 | 971 | (386) | 98 | (269) | (874) |
| Average fair values of derivatives during the quarter | 24,636 | 26,220 | $(1,584)$ | (617) | 130 | 631 | 258 | (157) | 409 | (171) | 365 |

## INTEREST RATE SENSITIVITY 1,2

| millions) | 3 months | months | $1 \text { year }$ | years | years | sensitive | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q1/08 |  |  |  |  |  |  |  |
| Canadian currency |  |  |  |  |  |  |  |
| Assets | 134,609 | 17,461 | 152,070 | 53,937 | 6,247 | 41,900 | 254,154 |
| Structural assumptions ${ }^{3}$ | $(5,090)$ | 3,774 | $(1,316)$ | 3,170 | - | $(1,854)$ | - |
| Liabilities and shareholders' equity | $(139,765)$ | $(29,139)$ | $(168,904)$ | $(24,337)$ | $(8,417)$ | $(52,496)$ | $(254,154)$ |
| Structural assumptions ${ }^{3}$ | 75 | $(18,231)$ | $(18,156)$ | $(15,389)$ | - | 33,545 | - |
| Off-balance sheet | $(6,794)$ | 20,667 | 13,873 | $(12,612)$ | $(1,261)$ | - | - |
| Gap | $(16,965)$ | $(5,468)$ | $(22,433)$ | 4,769 | $(3,431)$ | 21,095 | - |
| Foreign currencies |  |  |  |  |  |  |  |
| Assets | 69,874 | 4,767 | 74,641 | 2,507 | 3,077 | 13,355 | 93,580 |
| Liabilities and shareholders' equity | $(75,180)$ | $(9,188)$ | $(84,368)$ | (843) | (732) | $(7,637)$ | $(93,580)$ |
| Off-balance sheet | 4,639 | 612 | 5,251 | $(2,981)$ | $(2,270)$ | - | - |
| Gap | (667) | $(3,809)$ | $(4,476)$ | $(1,317)$ | 75 | 5,718 | - |
| Total gap | $(17,632)$ | $(9,277)$ | $(26,909)$ | 3,452 | $(3,356)$ | 26,813 | - |
| Q4/07 |  |  |  |  |  |  |  |
| Canadian currency | $(14,890)$ | $(11,353)$ | $(26,243)$ | 7,640 | $(3,587)$ | 22,190 | - |
| Foreign currencies | $(9,212)$ | 623 | $(8,589)$ | 2,300 | 207 | 6,082 | - |
| Total gap | $(24,102)$ | $(10,730)$ | $(34,832)$ | 9,940 | $(3,380)$ | 28,272 | - |
| Q3/07 |  |  |  |  |  |  |  |
| Canadian currency | $(14,534)$ | $(11,098)$ | $(25,632)$ | 8,050 | $(3,542)$ | 21,124 | - |
| Foreign currencies | $(12,441)$ | 1,260 | $(11,181)$ | 4,856 | 136 | 6,189 | - |
| Total gap | $(26,975)$ | $(9,838)$ | $(36,813)$ | 12,906 | $(3,406)$ | 27,313 | - |
| Q2/07 |  |  |  |  |  |  |  |
| Canadian currency | $(12,995)$ | $(7,019)$ | $(20,014)$ | 5,392 | $(5,095)$ | 19,717 | - |
| Foreign currencies | $(18,214)$ | 11,557 | $(6,657)$ | 1,628 | (416) | 5,445 | - |
| Total gap | $(31,209)$ | 4,538 | $(26,671)$ | 7,020 | $(5,511)$ | 25,162 | - |
| Q1/07 <br> Canadian currency | $(14,959)$ | $(6,830)$ | $(21,789)$ | 6,878 | $(4,693)$ | 19,604 | - |
| Foreign currencies | $(29,771)$ | 16,242 | $(13,529)$ | 1,981 | 1,060 | 10,488 | - |
| Total gap | $(44,730)$ | 9,412 | $(35,318)$ | 8,859 | $(3,633)$ | 30,092 | - |


|  | Total |  |  | Non-interest |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| within | 3 to 12 | within | 1 to 5 | Over 5 | rate | Total |
| 3 months | months | 1 year | years | years | sensitive |  |

On- and off-balance sheet financia instruments have been reported on the earlier of their contractual repricing or maturity dates Certain contractual repricing dates have been adjusted according to management's estimates for prepayments and early redemptions
${ }^{2}$ Based on the interest rate sensitivity profile as at January 31, 2008, as adjusted for structural assumptions, estimated prepayments and early withdraw als, an immediate 1\% increase in interest rates across all maturities w ould decrease net income after taxes by approximately $\$ 7$ million ( $\$ 29$ million decrease as at October 31, 2007) over the next 12 months, and increase shareholders' equity as measured on a present value basis by approximately $\$ 176$ million (\$89 million increase as at October 31 2007).
${ }^{3}$ We manage our interest rate gap by imputing a duration to certain assets and liabilities based on historical and forecasted trends in core balances.


[^0]:     same.
    $\mathrm{n} / \mathrm{m}$ - not meaningful due to the net loss

[^1]:    See Notes to users: Non-GAAP measures.
    ${ }^{2}$ In case of a loss, the effect of stock options potentially exercisable on diluted earnings (loss) per share will be anti-dilutive; therefore, basic and diluted earnings (loss) per share will be the same.

[^2]:    
     are fully allocated to other business lines.

[^3]:    Included from the date of acquisition on December 22, 2006. Prior to that, FirstCaribbean International bank (FirstCaribbean) was equity accounted and the revenue was included in "Other".
    ${ }^{2}$ Represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model.
    See Notes to users: Non-GAAP measures.
    ${ }^{4}$ Assets under management are included in assets under administration.

[^4]:    ${ }^{1}$ See Notes to users: Non-GAAP measures
    $\mathrm{n} / \mathrm{m}$ - not meaningful due to the net loss.

[^5]:    ${ }^{1}$ Represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model.

[^6]:    ${ }^{1}$ Primarily relates to the acquisition of FirstCaribbean.
    ${ }^{2}$ Comprises purchase of non-controlling interest in INTRIA Items Inc.
    ${ }^{3}$ Includes disposition of certain U.S. businesses.
    ${ }^{4}$ Includes foreign currency translation adjustments.

[^7]:    ${ }^{1}$ Assets and liabilities in the form of CIBC common shares, held within certain compensation trusts, have been offset (January 31, 2008: $\$ 486$ million; October 31, 2007: $\$ 419$ million) within treasury shares
    ${ }^{2}$ Represents the impact of adopting the amended Canadian Institute of Chartered Accountants (CICA) Emerging Issues Committee Abstract 46," Leveraged Leases ".
    ${ }^{3}$ Represents the transitional adjustment on adoption of the CICA handbook sections 1530, 3251, 3855 and 3865.

[^8]:    ${ }^{1}$ Average interest-earning assets include interest-bearing deposits with banks, securities, securities borrowed or purchased under resale agreements, and loans

[^9]:    ${ }^{1}$ The amounts represent those assets that we securitized and continue to service, including balances related to mortgage-backed securities inventory carried on the consolidated balance sheet.
    ${ }^{2}$ We periodically sell groups of loans or receivables to variable interest entities, which issue securities to investors. These transactions meet accepted criteria for recognition as sales and as such, the assets are removed from the consolidated balance sheet.
    ${ }^{3}$ Securitization affects the components of income reported in the consolidated statement of operations, including net interest income, provision for credit losses, and non-interest income. Non-interest income from securitization comprises servicing income and net gains or losses on securitizations (Q1/08: \$14 million; Q4/07: \$4 million)

[^10]:    ${ }^{1}$ Beginning in 2008, allowance on undrawn credit facilities is included in other liabilities and hence excluded from this table

[^11]:    ${ }^{1}$ Beginning in 2008, allowance on undrawn credit facilities is included in other liabilities and hence excluded from this table.

[^12]:    ${ }^{1}$ Includes $\$ 117$ million of specific allowance and $\$ 23$ million of general allowance related to the FirstCaribbean acquisition.
    ${ }^{2}$ Includes $\$ 90$ million of allowance on undrawn credit facilities included in other liabilities. Prior to 2008, it was included in allowance for credit losses.

[^13]:    ${ }^{1}$ Risk-weighted assets based upon Basel I methodology provided for comparison purposes only.
    ${ }^{2}$ Includes the full contract amount of custodial client securities totaling (Q1/08: \$50.4 billion; Q4/07: $\$ 51.7$ billion) lent by CIBC Mellon Global Securities Services Company.
    ${ }^{3}$ Securities lending of $\$ 4.3$ billion (Q4/07: $\$ 4.9$ billion) for cash is excluded from the table above because it is reported on the consolidated balance sheet as obligations related to securities lent or sold under repurchase agreements.

[^14]:    ${ }^{1} 100 \%$ risk-weighted.

[^15]:    ALM: Asset/liability management.
    ${ }^{2}$ Comprises credit protection bought $\$ 2,807$ million (Q4/07: $\$ 2,797$ million) and credit protection sold $\$ 6,275$ million (Q4/07: $\$ 10,520$ million).
    ${ }^{3}$ Comprises forwards, futures, swaps and options.

[^16]:    ${ }^{1}$ Subsequent to the adoption of Basel II, the risk-weighted amounts are net of master netting agreements.
    ${ }^{2}$ Sum of current replacement cost and potential credit exposure, adjusted for the impact of collateral amounting to $\$ 1,670$ million (Q4/07:\$1,667 million). The collateral comprises cash $\$ 1,433$ million (Q4/07: $\$ 1,398$ million), government securities $\$ 237$ million (Q4/07: $\$ 173$ million) and other instruments nil (Q4/07: $\$ 96$ million).
    ${ }^{3}$ ALM credit derivatives, with a replacement cost of $\$ 204$ million (Q4/07: $\$ 95$ million) are given financial guarantee treatment for credit risk capital purposes and are excluded from the table above.
    ${ }^{4}$ Comprises credit protection sold. Represents the fair value of contracts for which fees are received over the life of the contracts.
    ${ }^{5}$ Comprises forwards, swaps and options.

