

## Supplementary Financial Information



For the period ended July 31, 2007

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This document is not audited and should be read in conjunction with our quarterly report to shareholders and news release for Q3/07 and the audited annual consolidated financial statements and accompanying management's discussion \& analysis for the year ended October 31, 2006. Additional financial information is also available through our quarterly investor presentations as well as the quarterly conference call webcast.

## External reporting changes

## First quarter

1. We revisited our presentation of certain revenue and expense items for prior periods to better reflect the nature of these items. Accordingly, certain comparative amounts have been reclassified to conform with the presentation adopted in the
first quarter.
2. On November 1, 2006, we adopted the Canadian Institute of Chartered Accountants (CICA) handbook sections 3855 "Financial Instruments - Recognition
and Measurement," 3865 "Hedges" (including the amendments to the transitional and Measurement," 3865 "Hedges" (including the amendments to the transitional
provisions finalized by the CICA on December 15, 2006 by way of a Board Notice), provisions finalized by the CICA on December 15, 2006 by way of a Board Notice),
1530 "Comprehensive Income," and 3251 "Equity."

The standards require that all financial assets be classified as trading, designated at fair value, available-for-sale (AFS), held-to-maturity, or loans and receivables. The fair value, available-for-sale (AFS), held-to-maturity, or loans and receivables. The
investment securities classification is no longer applicable under the new rules. In addition, the standards require that all financial assets, including all derivatives, be measured at fair value with the exception of loans and receivables, debt securities classified as held-to-maturity, and available-for-sale equities that do not have quoted market values in an active market. As required, these standards have been applied as an adjustment to opening retained earnings and accumulated other
comprehensive income. Prior period balances have not been restated.
3. On December 22, 2006, we obtained control of FirstCaribbean International Bank (FirstCaribbean) by acquiring 90\% of Barclay's Bank PLC's (Barclays) interest
in FirstCaribbean which represents a further 39.3\% ownership interest. As a result in FirstCaribbean which represents a further 39.3\% ownership interest. As a resurt of this transaction, as at J anuary 31, 2007, we owned approximately $83.0 \%$ of the
common shares of FirstCaribbean with the remaining common shares held by both common shares of FirstCaribbean with the remaining common shares held by both
Bardays and other minority shareholders. The transaction has been accounted for Bardays and other minority shareholders. The transaction has been accounted for
using the purchase method. The results of FirstCaribbean's operations have been included in the consolidated financial statements since December 22, 2006. Prior to that date, we accounted for our 43.7\% interest in FirstCaribbean using the equity method of accounting. FirstCaribbean's results are included in CIBC Retail Markets business line.
4. Effective November 1, 2006, all cash management revenue previously allocated to investment banking and cred producs was transfered to commer

## Second quarter

1. On February 2, 2007, we acquired an additional $8.5 \%$ interest in FirstCaribbean for the remaining common shares held by Barclays and the other minority shareholders, bringing our total ownership to $91.5 \%$.

## Third quarter

1. We moved the Treasury function from Treasury and Risk Management (TRM) into Finance. TRM was subsequently renamed Risk Management.
2. As a result of subsequent transactions, including the sale of two million shares of our holding to FirstCaribbean's compensation trusts, our ownership
interest in FirstCaribbean as at J uly 31, 2007 declined to $91.4 \%$.

Non-GAAP measures
Non-GAAP measures lines. Some measures are calculated in accordance with GAAP, while other measures do not have a standardized meaning under GAAP and, accordingly, these measures, described below, may not be comparable to similar measures used by other companies. Investors may find these non-GAAP financial measures useful in analyzing financial performance.

This document references the following non-GAAP measures:
et interest income, taxable equivalent basis (TEB)
We adjust net interest income to reflect tax-exempt income on an equivalent before-tax basis. The corresponding entry is made in the income tax expense. This measure enables comparability of net interest income arising from both taxable and tax-exempt sources. Net interest income (TEB) is used to calculate the efficiency ratio and trading revenue (TEB). We believe our financial information to make comparisons more readily.

## Economic capital

Economic capital provides the financial framework to evaluate the returns of each business line, commensurate with the risk taken.
Economic capital is an estimate of the amount of equity capital required by the businesses' to absorb losses consistent with our targeted risk rating over a one year horizon. It comprises credit, strategic, operational and market inherent risk within products, clients, and business lines, as required. The difference between our total equity capital and economic capital is held in corporate and Other. From time to time, our economic capital model may ene enhanced as part of the risk measurement process, with any changes being made prospectively.

There is no comparable GAAP measure for economic capital.

## conomic profit

Net income, adjusted for a charge on capital, determines economic profit. This measures the return generated by each business line in excess of our cost of capital, thus enabling users of our financial information to identify relative contributions to shareholder value.
econciliation of net income to economic profit is provided with segmented information on pages 6 to 7 .

## Segmented return on equity

We use return on equity (ROE) on a segmented basis as one of the measures for performance evaluation and resource allocation decisions.

While ROE for total CIBC provides a measure of return on common equity, ROE on a segmented basis provides a similar metric related to the capital segmented basis. As a result, segmented ROE is a non-GAAP measure.

## Retail/ Wholesale ratio

While we manage commercial banking operations within CIBC World Markets, some financial institutions include commercial banking in their retail operations. From time to time, some measures, such as the and commercial banking operations for comparison purposes.
he ratio represents the amount of capital attributed to the business lines as at the end of the period. There is no comparable GAAP measure.

## EPS and efficiency ratio on cash basis

Cash basis measures are calculated by adding back the after-tax effect of amortization of other intangible assets to net income. Management believes hese measures permit uniform measurement, which enables users of our financial information to make comparisons more readily.
econciliation of non-GAAP to GAAP measures
The table on the following page provides a reconciliation of non-GAAP to
GAAP measures.

## RECONCILIATION OF NON-GAAP TO GAAP MEASURES

|  | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | $\begin{array}{r} 2007 \\ 9 M \end{array}$ | $\begin{array}{r} 2006 \\ 9 M \end{array}$ | $\begin{gathered} 2006 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{gathered} 2005 \\ 12 \mathrm{M} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common share information <br> Per share (\$) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic earnings (loss) | 2.33 | 2.29 | 2.13 | 2.34 | 1.88 | 1.65 | 1.64 | 2.08 | (5.77) | 6.75 | 5.16 | 7.50 | (0.46) |
| Add: effect of non-cash items | 0.03 | 0.03 | 0.01 | 0.02 | 0.01 | 0.01 | 0.01 | 0.01 | - | 0.06 | 0.04 | 0.06 | 0.02 |
| Cash basic earnings (loss) | 2.36 | 2.32 | 2.14 | 2.36 | 1.89 | 1.66 | 1.65 | 2.09 | (5.77) | 6.81 | 5.20 | 7.56 | (0.44) |
| Diluted earnings (loss) ${ }^{1}$ | 2.31 | 2.27 | 2.11 | 2.32 | 1.86 | 1.63 | 1.62 | 2.06 | (5.77) | 6.69 | 5.11 | 7.43 | (0.46) |
| Add: effect of non-cash items | 0.03 | 0.02 | 0.01 | 0.02 | 0.01 | 0.02 | 0.01 | 0.01 | - | 0.06 | 0.04 | 0.06 | 0.02 |
| Cash diluted earnings (loss) | 2.34 | 2.29 | 2.12 | 2.34 | 1.87 | 1.65 | 1.63 | 2.07 | (5.77) | 6.75 | 5.15 | 7.49 | (0.44) |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue (\$ millions) | 2,979 | 3,050 | 3,091 | 2,890 | 2,826 | 2,777 | 2,858 | 3,426 | 3,155 | 9,120 | 8,461 | 11,351 | 12,498 |
| Add: adjustment for TEB | 65 | 54 | 62 | 77 | 59 | 42 | 46 | 50 | 52 | 181 | 147 | 224 | 191 |
| Revenue (TEB) | 3,044 | 3,104 | 3,153 | 2,967 | 2,885 | 2,819 | 2,904 | 3,476 | 3,207 | 9,301 | 8,608 | 11,575 | 12,689 |
| Non-interest expenses | 1,819 | 1,976 | 1,943 | 1,892 | 1,883 | 1,836 | 1,877 | 2,060 | 4,854 | 5,738 | 5,596 | 7,488 | 10,865 |
| Less: amortization of other intangible assets | 11 | 12 | 5 | 8 | 7 | 7 | 7 | 3 | 3 | 28 | 21 | 29 | 12 |
| Non-interest expenses - cash basis | 1,808 | 1,964 | 1,938 | 1,884 | 1,876 | 1,829 | 1,870 | 2,057 | 4,851 | 5,710 | 5,575 | 7,459 | 10,853 |
| Cash efficiency ratio (TEB) | 59.4\% | 63.2\% | 61.5\% | 63.5\% | 65.0\% | 64.9\% | 64.4\% | 59.2\% | 151.3\% | 61.4\% | 64.8\% | 64.4\% | 85.5\% |

[^0]
## FINANCIAL HIGHLIGHTS

| Common share information <br> Per share (\$) | 2.33 | 2.29 | 2.13 | 2.34 | 1.88 | 1.65 | 1.64 | 2.08 | (5.77) | 6.75 | 5.16 | 7.50 | (0.46) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Basic earnings (loss) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Diluted earnings (loss) ${ }^{1}$ | 2.31 | 2.27 | 2.11 | 2.32 | 1.86 | 1.63 | 1.62 | 2.06 | (5.77) | 6.69 | 5.11 | 7.43 | (0.46) |
| Dividends | 0.77 | 0.77 | 0.70 | 0.70 | 0.70 | 0.68 | 0.68 | 0.68 | 0.68 | 2.24 | 2.06 | 2.76 | 2.66 |
| Book value | 33.05 | 32.67 | 31.85 | 29.59 | 27.96 | 26.61 | 25.85 | 25.00 | 23.51 | 33.05 | 27.96 | 29.59 | 25.00 |
| Share price (\$) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High | 106.75 | 104.00 | 102.00 | 87.87 | 83.63 | 86.00 | 81.00 | 80.64 | 80.80 | 106.75 | 86.00 | 87.87 | 80.80 |
| Low | 92.37 | 97.70 | 88.96 | 77.95 | 73.94 | 77.95 | 72.90 | 68.82 | 72.15 | 92.37 | 72.90 | 72.90 | 67.95 |
| Closing | 92.50 | 97.70 | 100.88 | 87.60 | 77.25 | 82.75 | 79.90 | 72.20 | 80.01 | 92.50 | 77.25 | 87.60 | 72.20 |
| Shares outstanding (thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average basic | 335,755 | 337,320 | 336,486 | 335,522 | 335,513 | 335,147 | 334,357 | 333,876 | 336,486 | 336,511 | 335,004 | 335,135 | 339,263 |
| Average diluted | 338,691 | 340,613 | 339,942 | 338,737 | 338,461 | 338,544 | 337,704 | 337,065 | 340,125 | 339,739 | 338,233 | 338,360 | 342,909 |
| End of period | 334,595 | 337,487 | 337,139 | 335,977 | 335,332 | 335,519 | 334,786 | 334,008 | 333,724 | 334,595 | 335,332 | 335,977 | 334,008 |
| Market capitalization (\$ millions) | 30,950 | 32,972 | 34,011 | 29,432 | 25,904 | 27,764 | 26,749 | 24,115 | 26,701 | 30,950 | 25,904 | 29,432 | 24,115 |
| Value measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Price to earnings multiple (12 month trailing) | 10.3 | 11.4 | 12.7 | 11.8 | 10.8 | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | 10.3 | 10.7 | 11.8 | $\mathrm{n} / \mathrm{m}$ |
| Dividend yield (based on closing share price) | 3.3\% | 3.2\% | 2.8\% | 3.2\% | 3.6\% | 3.4\% | 3.4\% | 3.7\% | 3.4\% | 3.2\% | 3.6\% | 3.2\% | 3.7\% |
| Dividend payout ratio | 33.0\% | 33.7\% | 32.9\% | 29.9\% | 37.3\% | 41.4\% | 41.6\% | 32.7\% | $\mathrm{n} / \mathrm{m}$ | 33.2\% | 40.0\% | 36.8\% | $\mathrm{n} / \mathrm{m}$ |
| Market value to book value ratio | 2.80 | 2.99 | 3.17 | 2.96 | 2.76 | 3.11 | 3.09 | 2.89 | 3.40 | 2.80 | 2.76 | 2.96 | 2.89 |
| Financial results (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue | 2,979 | 3,050 | 3,091 | 2,890 | 2,826 | 2,777 | 2,858 | 3,426 | 3,155 | 9,120 | 8,461 | 11,351 | 12,498 |
| Provision for credit losses | 162 | 166 | 143 | 92 | 152 | 138 | 166 | 170 | 199 | 471 | 456 | 548 | 706 |
| Non-interest expenses | 1,819 | 1,976 | 1,943 | 1,892 | 1,883 | 1,836 | 1,877 | 2,060 | 4,854 | 5,738 | 5,596 | 7,488 | 10,865 |
| Net income (loss) | 835 | 807 | 770 | 819 | 662 | 585 | 580 | 728 | $(1,907)$ | 2,412 | 1,827 | 2,646 | (32) |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 61.1\% | 64.8\% | 62.9\% | 65.5\% | 66.6\% | 66.1\% | 65.7\% | 60.1\% | 153.9\% | 62.9\% | 66.1\% | 66.0\% | 86.9\% |
| Cash efficiency ratio (TEB) ${ }^{2}$ | 59.4\% | 63.2\% | 61.5\% | 63.5\% | 65.0\% | 64.9\% | 64.4\% | 59.2\% | 151.3\% | 61.4\% | 64.8\% | 64.4\% | 85.5\% |
| Return on equity | 28.3\% | 28.9\% | 27.1\% | 32.5\% | 27.2\% | 25.7\% | 25.6\% | 34.2\% | (75.1)\% | 28.1\% | 26.2\% | 27.9\% | (1.6)\% |
| Net interest margin | 1.41\% | 1.36\% | 1.33\% | 1.50\% | 1.53\% | 1.47\% | 1.59\% | 1.62\% | 1.66\% | 1.37\% | 1.53\% | 1.52\% | 1.71\% |
| Net interest margin on average interest-earning assets ${ }^{3}$ | 1.61\% | 1.55\% | 1.52\% | 1.72\% | 1.77\% | 1.71\% | 1.86\% | 1.91\% | 1.95\% | 1.56\% | 1.78\% | 1.76\% | 2.01\% |
| Return on average assets | 1.00\% | 1.02\% | 0.97\% | 1.08\% | 0.90\% | 0.83\% | 0.81\% | 1.01\% | (2.59)\% | 0.99\% | 0.85\% | 0.91\% | (0.01)\% |
| Return on average interest-earning assets ${ }^{3}$ | 1.14\% | 1.16\% | 1.10\% | 1.25\% | 1.04\% | 0.97\% | 0.94\% | 1.19\% | (3.05)\% | 1.14\% | 0.98\% | 1.05\% | (0.01)\% |
| On- and off-balance sheet information (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash, deposits with banks and securities | 102,143 | 100,204 | 108,482 | 95,351 | 93,163 | 90,295 | 89,253 | 79,616 | 86,738 | 102,143 | 93,163 | 95,351 | 79,616 |
| Loans and acceptances | 167,828 | 164,797 | 159,530 | 151,916 | 149,224 | 145,826 | 144,779 | 146,902 | 147,357 | 167,828 | 149,224 | 151,916 | 146,902 |
| Total assets | 338,881 | 326,580 | 322,608 | 303,984 | 294,990 | 290,721 | 288,906 | 280,370 | 292,854 | 338,881 | 294,990 | 303,984 | 280,370 |
| Deposits | 230,208 | 221,169 | 223,625 | 202,891 | 200,015 | 193,503 | 193,666 | 192,734 | 197,143 | 230,208 | 200,015 | 202,891 | 192,734 |
| Common shareholders' equity | 11,058 | 11,025 | 10,736 | 9,941 | 9,377 | 8,929 | 8,655 | 8,350 | 7,845 | 11,058 | 9,377 | 9,941 | 8,350 |
| Average assets | 331,553 | 326,088 | 316,122 | 299,513 | 291,395 | 288,428 | 285,679 | 287,119 | 292,136 | 324,572 | 288,501 | 291,277 | 288,845 |
| Average interest-earning assets ${ }^{3}$ | 290,157 | 285,127 | 276,799 | 260,569 | 251,607 | 248,198 | 245,269 | 242,841 | 248,386 | 284,015 | 248,360 | 251,437 | 245,142 |
| Average common shareholders' equity | 10,992 | 10,964 | 10,474 | 9,601 | 9,167 | 8,803 | 8,484 | 8,045 | 10,262 | 10,808 | 8,818 | 9,016 | 9,804 |
| Assets under administration ${ }^{4}$ | 1,124,079 | 1,165,585 | 1,122,184 | 1,068,600 | 1,027,931 | 1,027,927 | 1,030,357 | 967,055 | 972,867 | 1,124,079 | 1,027,931 | 1,068,600 | 967,055 |
| Balance sheet quality measures ${ }^{5}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common equity to risk-weighted assets | 8.8\% | 8.7\% | 8.7\% | 8.7\% | 8.0\% | 7.8\% | 7.6\% | 7.2\% | 6.4\% | 8.8\% | 8.0\% | 8.7\% | 7.2\% |
| Risk-weighted assets (\$ billions) | 125.0 | 127.2 | 124.1 | 114.8 | 117.0 | 115.1 | 113.3 | 116.3 | 122.6 | 125.0 | 117.0 | 114.8 | 116.3 |
| Tier 1 capital ratio | 9.7\% | 9.5\% | 9.6\% | 10.4\% | 9.6\% | 9.2\% | 9.0\% | 8.5\% | 7.5\% | 9.7\% | 9.6\% | 10.4\% | 8.5\% |
| Total capital ratio | 13.7\% | 14.1\% | 14.1\% | 14.5\% | 14.0\% | 13.7\% | 13.1\% | 12.7\% | 10.5\% | 13.7\% | 14.0\% | 14.5\% | 12.7\% |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail/wholesale ratio ${ }^{2,6}$ | 76\% $24 \%$ | 73\%/27\% | 74\%/26\% | 72\%/28\% | 70\%/30\% | 74\%/26\% | 74\%/26\% | 70\%/30\% | 74\%/26\% | 76\% $24 \%$ | 70\%/30\% | 72\%/28\% | 70\%/30\% |
| Regular workforce headcount ${ }^{7}$ | 40,315 | 40.488 | 40.559 | 37.016 | 36,781 | 36.741 | 36.971 | 37.308 | 37273 | 40,315 | 36.781 | 37.016 | 37.308 |

In case of a loss, the effect
of stock options potentially of stock options potentially exercisable on diluted earnings (loss) per share will be anti-dilutive; therefore,
basic and diluted earnings (loss) per share will be the same.
${ }^{2}$ See Notes to users: N GAAP measures. ${ }^{3}$ Average interest-earning assets include interest-
bearing deposits with bearing deposits with bank
securities, securities borrowed or purchased under resale agreemen and loans.
${ }^{4}$ Includes assets under CIBC Mellon Global Securites Services (GSS),
which is a $50 / 50$ joint ventur which is a $50 / 50$ joint ventur between CIBC and Mellon Financial Corporation. See
assets under administration on page 15.
${ }^{5}$ Debt ratings - S \& P Senior Long Term: A+; Moodys - Senior Long Term
Aa2. Aa2. ${ }^{6}$ Retail includes CIBC Retail Markets and commercial banking (reported as part of CIBC World Markets). World Markets, excluding commercial banking. The ratio represents the amount of capital attributed to the business lines as at the end of the period.
${ }^{7}$ Regular workforce headcount comprises
regular full-time and par regular full-time and part-
time employees, base plus time employees, base plus
commissioned employees, and $100 \%$ commissioned employees. Fur countes one and part-time employees as one-h
$\mathrm{n} / \mathrm{m}$ - not meaningful due to the net loss over the 12 month trailing period

| $76 \%$ | $74 \%$ | $73 \% / 27 \%$ | $74 \% / 26 \%$ | $72 \% / 28 \%$ | $70 \% / 30 \%$ | $74 \% / 26 \%$ | $74 \% / 26 \%$ | $70 \% / 30 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 40,315 | 40,488 | 40 | 759 | 37 | 2616 | 36,781 | 36741 | 3697 |

## CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS

(\$ millions)

| Net interest income | 1,180 | 1,079 | 1,059 | 1,130 | 1,121 | 1,036 | 1,148 | 1,172 | 1,219 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-interest income | 1,799 | 1,971 | 2,032 | 1,760 | 1,705 | 1,741 | 1,710 | 2,254 | 1,936 |
| Total revenue | 2,979 | 3,050 | 3,091 | 2,890 | 2,826 | 2,777 | 2,858 | 3,426 | 3,155 |
| Provision for credit losses | 162 | 166 | 143 | 92 | 152 | 138 | 166 | 170 | 199 |
| Non-interest expenses | 1,819 | 1,976 | 1,943 | 1,892 | 1,883 | 1,836 | 1,877 | 2,060 | 4,854 |
| Income (loss) before income taxes and non-controlling interests | 998 | 908 | 1,005 | 906 | 791 | 803 | 815 | 1,196 | $(1,898)$ |
| Income tax expense (benefit) | 157 | 91 | 231 | 87 | 125 | 190 | 238 | 436 | (106) |
|  | 841 | 817 | 774 | 819 | 666 | 613 | 577 | 760 | $(1,792)$ |
| Non-controlling interests | 6 | 10 | 4 | - | 4 | 28 | (3) | 32 | 115 |
| Net income (loss) | 835 | 807 | 770 | 819 | 662 | 585 | 580 | 728 | $(1,907)$ |
| Dividends on preferred shares | 36 | 35 | 38 | 33 | 33 | 33 | 33 | 33 | 36 |
| Premium on redemption of preferred shares classified as equity | 16 | - | 16 | - | - | - | - | - | - |
| Net income (loss) applicable to common shares | 783 | 772 | 716 | 786 | 629 | 552 | 547 | 695 | $(1,943)$ |

## CASH MEASURES

|  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 |
| Cash net income (loss) (\$ millions) |  |  |  |  |  |  |  |  |  |
| Net income (loss) applicable to common shares | 783 | 772 | 716 | 786 | 629 | 552 | 547 | 695 | $(1,943)$ |
| After-tax effect of amortization of other intangible assets | 8 | 9 | 4 | 5 | 5 | 5 | 5 | 2 | 2 |
|  |  |  |  |  |  |  |  |  |  |
| Average common shareholders' equity (\$ millions) <br> Average common shareholders' equity | 10,992 | 10,964 | 10,474 | 9,601 | 9,167 | 8,803 | 8,484 | 8,045 | 10,262 |
| Cash measures |  |  |  |  |  |  |  |  |  |
| Average number of common shares - basic (thousands) | 335,755 | 337,320 | 336,486 | 335,522 | 335,513 | 335,147 | 334,357 | 333,876 | 336,486 |
| Average number of common shares - diluted (thousands) | 338,691 | 340,613 | 339,942 | 338,737 | 338,461 | 338,544 | 337,704 | 337,065 | 340,125 |
| Cash basis earnings (loss) per share - basic | \$2.36 | \$2.32 | \$2.14 | \$2.36 | \$1.89 | \$1.66 | \$1.65 | \$2.09 | (\$5.77) |
| Cash basis earnings (loss) per share-diluted ${ }^{2}$ | \$2.34 | \$2.29 | \$2.12 | \$2.34 | \$1.87 | \$1.65 | \$1.63 | \$2.07 | (\$5.77) |

See Notes to users: Non-GAAP measures.
${ }^{2}$ In case of a loss, the effect of stock options potentially exercisable on diluted earnings (loss) per share will be anti-dilutive; therefore, basic and diluted earnings (loss) per share will be the same

## NET INTEREST INCOME

## (\$ millions)

|  | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | $\begin{array}{r} 2007 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2006 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{gathered} 2005 \\ 12 \mathrm{M} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2,501 | 2,350 | 2,304 | 2,279 | 2,206 | 2,008 | 2,033 | 1,949 | 1,925 | 7,155 | 6,247 | 8,526 | 7,640 |
| ents | 596 | 499 | 472 | 467 | 402 | 366 | 333 | 295 | 327 | 1,567 | 1,101 | 1,568 | 1,107 |
|  | 755 | 719 | 762 | 778 | 707 | 640 | 620 | 562 | 538 | 2,236 | 1,967 | 2,745 | 2,173 |
|  | 212 | 200 | 173 | 130 | 115 | 98 | 87 | 95 | 91 | 585 | 300 | 430 | 336 |
|  | 4,064 | 3,768 | 3,711 | 3,654 | 3,430 | 3,112 | 3,073 | 2,901 | 2,881 | 11,543 | 9,615 | 13,269 | 11,256 |
|  | 2,003 | 1,928 | 1,903 | 1,742 | 1,591 | 1,444 | 1,328 | 1,188 | 1,141 | 5,834 | 4,363 | 6,105 | 4,346 |
|  | 798 | 678 | 665 | 696 | 633 | 552 | 517 | 452 | 447 | 2,141 | 1,702 | 2,398 | 1,668 |
|  | 76 | 75 | 76 | 78 | 78 | 72 | 72 | 66 | 59 | 227 | 222 | 300 | 239 |
|  | 7 | 8 | 8 | 8 | 7 | 8 | 8 | 23 | 15 | 23 | 23 | 31 | 66 |
|  | 2,884 | 2,689 | 2,652 | 2,524 | 2,309 | 2,076 | 1,925 | 1,729 | 1,662 | 8,225 | 6,310 | 8,834 | 6,319 |
|  | 1,180 | 1,079 | 1,059 | 1,130 | 1,121 | 1,036 | 1,148 | 1,172 | 1,219 | 3,318 | 3,305 | 4,435 | 4,937 |

## et interest income

NON-INTEREST INCOME

## (\$ millions)

| Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | $\begin{array}{r} 2007 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2006 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2005 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 192 | 178 | 185 | 165 | 137 | 137 | 180 | 142 | 171 | 555 | 454 | 619 | 730 |
| 205 | 193 | 193 | 195 | 201 | 187 | 195 | 197 | 203 | 591 | 583 | 778 | 794 |
| 77 | 82 | 69 | 107 | 77 | 62 | 88 | 105 | 74 | 228 | 227 | 334 | 343 |
| 68 | 60 | 70 | 74 | 61 | 52 | 64 | 73 | 82 | 198 | 177 | 251 | 317 |
| 136 | 130 | 130 | 127 | 120 | 118 | 114 | 106 | 102 | 396 | 352 | 479 | 420 |
| 226 | 216 | 212 | 203 | 201 | 201 | 194 | 194 | 187 | 654 | 596 | 799 | 739 |
| 55 | 62 | 58 | 57 | 63 | 46 | 58 | 51 | 47 | 175 | 167 | 224 | 212 |
| 224 | 226 | 229 | 206 | 204 | 230 | 229 | 243 | 212 | 679 | 663 | 869 | 912 |
| 35 | 296 | 375 | 285 | 275 | 307 | 262 | 166 | 348 | 706 | 844 | 1,129 | 801 |
| n/a | n/a | n/a | 27 | 51 | (5) | (2) | 365 | 158 | n/a | 44 | 71 | 601 |
| 137 | 119 | 132 | n/a | n/a | n/a | n/a | n/a | n/a | 388 | n/a | n/a | n/a |
| 45 | 59 | 43 | n/a | n/a | n/a | n/a | n/a | n/a | 147 | n/a | n/a | n/a |
| 121 | 136 | 129 | 126 | 113 | 129 | 116 | 105 | 94 | 386 | 358 | 484 | 338 |
| 105 | 101 | 84 | 62 | 70 | 104 | 64 | 364 | 64 | 290 | 238 | 300 | 555 |
| 173 | 113 | 123 | 126 | 132 | 173 | 148 | 143 | 194 | 409 | 453 | 579 | 799 |
| 1,799 | 1,971 | 2,032 | 1,760 | 1,705 | 1,741 | 1,710 | 2,254 | 1,936 | 5,802 | 5,156 | 6,916 | 7,561 |

[^1]

| 2007 | 2006 | 2006 | 2005 |
| ---: | ---: | ---: | ---: |
| $9 M$ | $9 M$ | 12 M | 12 M |

## Employee compensation and benefits



|  |  |  |  |
| ---: | ---: | ---: | ---: |
| 1,669 | 1,559 | 2,076 | 2,220 |
| 778 | 734 | 971 | 912 |
| 469 | 453 | 609 | 590 |
| 470 | 478 | 632 | 602 |
| 3,386 | 3,224 | 4,288 | 4,324 |
|  |  |  |  |
| 381 | 358 | 473 | 547 |
| 73 | 68 | 89 | 94 |
| 454 | 426 | 562 | 641 |
| 730 | 738 | 994 | 1,046 |
| 91 | 87 | 117 | 120 |
| $\mathbf{8 2 1}$ | 825 | 1,111 | 1,166 |
| 105 | 100 | 133 | 143 |
| 79 | 74 | 98 | 104 |
| 52 | 50 | 66 | 77 |
| 236 | 224 | 297 | 324 |
| 175 | 154 | 222 | 260 |
| 127 | 120 | 163 | 325 |
| 100 | 99 | 135 | 118 |
| $\mathbf{4 3 9}$ | 524 | 710 | 3,707 |
| $\mathbf{5 , 7 3 8}$ | 5,596 | 7,488 | 10,865 |
| $\mathbf{6 2 . 9 \%}$ | $66.1 \%$ | $66.0 \%$ | $86.9 \%$ |
|  |  |  |  |

## SEGMENTED INFORMATION

## CIBC has two strategic business lines:

 management services globally to retail and institutional clients.

 clients.

 applicable to FirstCaribbean is determined locally and is included in CIBC Retail Markets. The revenue and expenses of the functional groups are generally allocated to the business lines.

| (\$ millions) | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | $\begin{array}{r} 2007 \\ 99 \end{array}$ | $\begin{array}{r} 2006 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} 2006 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} 2005 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| CIBC Retail Markets | 555 | 583 | 530 | 501 | 487 | 432 | 438 | 350 | 404 | 1,668 | 1,357 | 1,858 | 1,573 |
| CIBC World Markets | 261 | 194 | 210 | 218 | 190 | 110 | 128 | 328 | $(2,287)$ | 665 | 428 | 646 | $(1,671)$ |
| Corporate and Other | 19 | 30 | 30 | 100 | (15) | 43 | 14 | 50 | (24) | 79 | 42 | 142 | 66 |
| Net income (loss) | 835 | 807 | 770 | 819 | 662 | 585 | 580 | 728 | $(1,907)$ | 2,412 | 1,827 | 2,646 | (32) |

[^2]
## SEGMENTED INFORMATION - CIBC RETAIL MARKETS

| (\$ millions) | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | $\begin{array}{r} 2007 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2006 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r}  \\ \hline 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2005 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal and small business banking | 537 | 501 | 517 | 522 | 533 | 490 | 510 | 612 | 639 | 1,555 | 1,533 | 2,055 | 2,463 |
| Imperial Service | 247 | 232 | 237 | 230 | 242 | 227 | 230 | 237 | 246 | 716 | 699 | 929 | 943 |
| Retail brokerage | 308 | 306 | 314 | 292 | 275 | 319 | 297 | 296 | 269 | 928 | 891 | 1,183 | 1,130 |
| Cards | 367 | 360 | 371 | 380 | 340 | 337 | 347 | 362 | 368 | 1,098 | 1,024 | 1,404 | 1,445 |
| Mortgages and personal lending | 400 | 361 | 389 | 354 | 359 | 357 | 413 | 285 | 252 | 1,150 | 1,129 | 1,483 | 1,065 |
| Asset management | 113 | 112 | 111 | 109 | 106 | 108 | 107 | 112 | 115 | 336 | 321 | 430 | 455 |
| FirstCaribean ${ }^{1}$ | 133 | 150 | 50 | - | - | - | - | - | - | 333 | - | - | - |
| Other | 154 | 167 | 162 | 159 | 183 | 137 | 164 | 159 | 136 | 483 | 484 | 643 | 684 |
| Total revenue | 2,259 | 2,189 | 2,151 | 2,046 | 2,038 | 1,975 | 2,068 | 2,063 | 2,025 | 6,599 | 6,081 | 8,127 | 8,185 |
| Provision for credit losses | 170 | 182 | 153 | 132 | 159 | 180 | 180 | 224 | 185 | 505 | 519 | 651 | 772 |
|  | 2,089 | 2,007 | 1,998 | 1,914 | 1,879 | 1,795 | 1,888 | 1,839 | 1,840 | 6,094 | 5,562 | 7,476 | 7,413 |
| Non-interest expenses | 1,341 | 1,353 | 1,288 | 1,255 | 1,251 | 1,237 | 1,245 | 1,323 | 1,283 | 3,982 | 3,733 | 4,988 | 5,151 |
| Income before taxes | 748 | 654 | 710 | 659 | 628 | 558 | 643 | 516 | 557 | 2,112 | 1,829 | 2,488 | 2,262 |
| Income tax expense | 188 | 64 | 176 | 158 | 141 | 126 | 205 | 166 | 153 | 428 | 472 | 630 | 689 |
| Non-controlling interests | 5 | 7 | 4 | - | - | - | - | - | - | 16 | - | - | - |
| Net income | 555 | 583 | 530 | 501 | 487 | 432 | 438 | 350 | 404 | 1,668 | 1,357 | 1,858 | 1,573 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 1,180 | 1,134 | 1,101 | 1,109 | 1,110 | 1,058 | 1,124 | 1,131 | 1,119 | 3,415 | 3,292 | 4,401 | 4,445 |
| Non-interest income | 1,135 | 1,107 | 1,105 | 990 | 983 | 970 | 1,000 | 987 | 959 | 3,347 | 2,953 | 3,943 | 3,958 |
| Intersegment revenue ${ }^{2}$ | (56) | (52) | (55) | (53) | (55) | (53) | (56) | (55) | (53) | (163) | (164) | (217) | (218) |
|  | 2,259 | 2,189 | 2,151 | 2,046 | 2,038 | 1,975 | 2,068 | 2,063 | 2,025 | 6,599 | 6,081 | 8,127 | 8,185 |
| Average balance sheet information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and acceptances | 142,108 | 137,065 | 131,773 | 128,511 | 126,402 | 125,381 | 125,789 | 126,938 | 125,345 | 136,981 | 125,863 | 126,530 | 124,882 |
| Deposits | 198,709 | 196,721 | 189,325 | 178,083 | 174,171 | 172,059 | 172,070 | 170,487 | 172,849 | 194,898 | 172,774 | 174,112 | 170,741 |
| Common equity | 4,398 | 4,418 | 3,683 | 3,529 | 3,655 | 3,646 | 3,676 | 3,492 | 3,593 | 4,162 | 3,660 | 3,629 | 3,619 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 59.3\% | 61.8\% | 59.9\% | 61.4\% | 61.4\% | 62.6\% | 60.2\% | 64.1\% | 63.4\% | 60.3\% | 61.3\% | 61.4\% | 62.9\% |
| Cash efficiency ratio ${ }^{3}$ | 59.0\% | 61.3\% | 59.7\% | 61.3\% | 61.3\% | 62.6\% | 60.2\% | 64.1\% | 63.3\% | 60.0\% | 61.3\% | 61.3\% | 62.9\% |
| Return on equity ${ }^{3}$ | 48.2\% | 52.9\% | 55.0\% | 55.0\% | 51.4\% | 47.0\% | 45.7\% | 38.2\% | 43.2\% | 51.8\% | 48.1\% | 49.7\% | 42.2\% |
| Net income | 555 | 583 | 530 | 501 | 487 | 432 | 438 | 350 | 404 | 1,668 | 1,357 | 1,858 | 1,573 |
| Cost of capital adjustment ${ }^{3}$ | (145) | (141) | (125) | (117) | (124) | (120) | (126) | (123) | (122) | (411) | (370) | (487) | (484) |
| Economic profit ${ }^{3}$ | 410 | 442 | 405 | 384 | 363 | 312 | 312 | 227 | 282 | 1,257 | 987 | 1,371 | 1,089 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages administered | 111,272 | 106,402 | 103,656 | 99,670 | 97,318 | 94,755 | 93,745 | 93,189 | 91,007 | 111,272 | 97,318 | 99,670 | 93,189 |
| Card loans administered | 12,802 | 12,462 | 12,081 | 11,722 | 11,561 | 11,162 | 10,921 | 10,828 | 10,506 | 12,802 | 11,561 | 11,722 | 10,828 |
| Number of branches - Canada | 1,048 | 1,051 | 1,053 | 1,055 | 1,057 | 1,057 | 1,059 | 1,061 | 1,062 | 1,048 | 1,057 | 1,055 | 1,061 |
| Number of branches - Caribbean | 66 | 69 | 65 | - | - | - | - | - | - | 66 | - | - | - |
| Number of pavilions (President's Choice Financial) | 239 | 239 | 235 | 236 | 235 | 232 | 233 | 231 | 228 | 239 | 235 | 236 | 231 |
| Number of registered clients (President's Choice Financial - thousands) | 2,045 | 1,988 | 1,937 | 1,886 | 1,820 | 1,763 | 1,716 | 1,679 | 1,625 | 2,045 | 1,820 | 1,886 | 1,679 |
| Regular workforce headcount | 27,098 | 27,266 | 27,254 | 23,396 | 23,197 | 23,108 | 23,002 | 24,085 | 24,117 | 27,098 | 23,197 | 23,396 | 24,085 |
| Assets under administration ${ }^{4}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutions | 81,211 | 78,882 | 78,910 | 72,155 | 71,449 | 62,053 | 63,819 | 60,934 | 59,256 | 81,211 | 71,449 | 72,155 | 60,934 |
| Retail mutual funds | 50,950 | 50,807 | 49,629 | 47,452 | 45,765 | 46,461 | 46,105 | 43,411 | 44,422 | 50,950 | 45,765 | 47,452 | 43,411 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individuals | 15,397 | 15,107 | 14,834 | 13,794 | 13,326 | 13,290 | 12,764 | 11,675 | 11,365 | 15,397 | 13,326 | 13,794 | 11,675 |
| Institutions | 17,399 | 17,416 | 16,901 | 16,486 | 15,805 | 15,514 | 16,479 | 16,286 | 16,363 | 17,399 | 15,805 | 16,486 | 16,286 |
| Retail mutual funds | 50,950 83,746 | 50,807 83 | 49,629 | 47,452 77 | 45,765 | 46,461 75,265 | 46,105 75 | 43,411 71,372 | 44,422 | 50,950 | 45,765 74.896 | 47,452 77 | 43,411 |
|  | 83,746 | 83,330 | 81,364 | 77,732 | 74,896 | 75,265 | 75,348 | 71,372 | 72,150 | 83,746 | 74,896 | 77,732 | 71,372 |

[^3]
## SEGMENTED INFORMATION - CIBC WORLD MARKETS

| (\$ millions) |  |  |  |  |  |  |  |  |  | 2007 |  |  | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Capital markets | 28 | 351 | 449 | 351 | 325 | 354 | 371 | 347 | 359 | 828 | 1,050 | 1,401 | 1,391 |
| Investment banking and credit products | 328 | 247 | 204 | 242 | 217 | 119 | 237 | 226 | 239 | 779 | 573 | 815 | 1,025 |
| Commercial banking | 127 | 121 | 121 | 125 | 126 | 119 | 124 | 126 | 126 | 369 | 369 | 494 | 498 |
| Merchant banking | 161 | 85 | 77 | 61 | 90 | 69 | 12 | 391 | 239 | 323 | 171 | 232 | 714 |
| Other | 3 | (24) | (5) | (5) | (22) | (12) | (19) | (76) | 18 | (26) | (53) | (58) | (53) |
| Total revenue (TEB) ${ }^{1}$ | 647 | 780 | 846 | 774 | 736 | 649 | 725 | 1,014 | 981 | 2,273 | 2,110 | 2,884 | 3,575 |
| TEB adjustment ${ }^{1}$ | 65 | 54 | 62 | 77 | 59 | 42 | 46 | 50 | 52 | 181 | 147 | 224 | 191 |
| Total revenue | 582 | 726 | 784 | 697 | 677 | 607 | 679 | 964 | 929 | 2,092 | 1,963 | 2,660 | 3,384 |
| (Recovery of) provision for credit losses | (8) | 4 | (10) | (1) | (7) | (16) | (15) | (4) | 13 | (14) | (38) | (39) | (17) |
|  | 590 | 722 | 794 | 698 | 684 | 623 | 694 | 968 | 916 | 2,106 | 2,001 | 2,699 | 3,401 |
| Non-interest expenses | 384 | 524 | 551 | 485 | 518 | 505 | 533 | 590 | 3,423 | 1,459 | 1,556 | 2,041 | 5,149 |
| Income (loss) before taxes and non-controlling interests | 206 | 198 | 243 | 213 | 166 | 118 | 161 | 378 | $(2,507)$ | 647 | 445 | 658 | $(1,748)$ |
| Income tax (benefit) expense | (56) | 1 | 33 | (5) | (25) | 7 | 32 | 44 | (260) | (22) | 14 | 9 | (148) |
| Non-controlling interests | 1 | 3 | - | - | 1 | 1 | 1 | 6 | 40 | 4 | 3 | 3 | 71 |
| Net income (loss) | 261 | 194 | 210 | 218 | 190 | 110 | 128 | 328 | $(2,287)$ | 665 | 428 | 646 | $(1,671)$ |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | (84) | (140) | (124) | (54) | (52) | (83) | (24) | 6 | 37 | (348) | (159) | (213) | 279 |
| Non-interest income | 610 | 812 | 851 | 697 | 672 | 636 | 646 | 901 | 838 | 2,273 | 1,954 | 2,651 | 2,883 |
| Intersegment revenue ${ }^{2}$ | 56 | 54 | 57 | 54 | 57 | 54 | 57 | 57 | 54 | 167 | 168 | 222 | 222 |
|  | 582 | 726 | 784 | 697 | 677 | 607 | 679 | 964 | 929 | 2,092 | 1,963 | 2,660 | 3,384 |
| Average balance sheet information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and acceptances | 24,441 | 24,859 | 22,911 | 22,190 | 21,597 | 20,839 | 20,645 | 20,855 | 21,304 | 24,062 | 21,029 | 21,322 | 20,874 |
| Trading securities | 52,761 | 51,566 | 54,274 | 50,322 | 47,692 | 45,926 | 45,265 | 42,173 | 44,274 | 52,881 | 46,928 | 47,312 | 42,736 |
| Deposits | 24,223 | 24,021 | 23,866 | 22,061 | 21,650 | 21,858 | 22,669 | 22,722 | 23,040 | 24,037 | 22,061 | 22,061 | 22,799 |
| Common equity | 1,938 | 2,083 | 1,907 | 1,891 | 1,864 | 1,795 | 1,877 | 1,835 | 1,823 | 1,975 | 1,847 | 1,858 | 1,901 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 66.0\% | 72.2\% | 70.3\% | 69.6\% | 76.5\% | 83.4\% | 78.3\% | 61.3\% | 368.1\% | 69.8\% | 79.3\% | 76.7\% | 152.1\% |
| Cash efficiency ratio (TEB) ${ }^{1}$ | 59.3\% | 67.1\% | 65.2\% | 62.6\% | 70.4\% | 77.9\% | 73.4\% | 58.2\% | 348.9\% | 64.2\% | 73.7\% | 70.8\% | 144.0\% |
| Return on equity ${ }^{1}$ | 51.7\% | 36.8\% | 41.6\% | 44.2\% | 39.1\% | 23.5\% | 25.6\% | 69.4\% | (499.3)\% | 43.3\% | 29.5\% | 33.3\% | (89.1)\% |
| Net income (loss) | 261 | 194 | 210 | 218 | 190 | 110 | 128 | 328 | $(2,287)$ | 665 | 428 | 646 | $(1,671)$ |
| Cost of capital adjustment ${ }^{1}$ | (64) | (67) | (64) | (64) | (62) | (60) | (64) | (65) | (61) | (195) | (186) | (250) | (254) |
| Economic profit (loss) ${ }^{1}$ | 197 | 127 | 146 | 154 | 128 | 50 | 64 | 263 | $(2,348)$ | 470 | 242 | 396 | $(1,925)$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |

[^4]
## SEGMENTED INFORMATION - CORPORATE AND OTHER

(\$ millions)

## Financial results

| Total revenue | 138 | 135 | 156 | 147 | 111 | 195 | 111 | 399 | 201 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Recovery of) provision for credit losses | - | (20) | - | (39) | - | (26) | 1 | (50) | 1 |
|  | 138 | 155 | 156 | 186 | 111 | 221 | 110 | 449 | 200 |
| Non-interest expenses | 94 | 99 | 104 | 152 | 114 | 94 | 99 | 147 | 148 |
| Income (loss) before taxes and non-controlling interests | 44 | 56 | 52 | 34 | (3) | 127 | 11 | 302 | 52 |
| Income tax expense (benefit) | 25 | 26 | 22 | (66) | 9 | 57 | 1 | 226 | 1 |
| Non-controlling interests | - | - | - | - | 3 | 27 | (4) | 26 | 75 |
| Net income (loss) | 19 | 30 | 30 | 100 | (15) | 43 | 14 | 50 | (24) |


|  |  |  |  |
| :---: | :---: | :---: | :---: |
| $\mathbf{4 2 9}$ | 417 | 564 | 929 |
| $\mathbf{( 2 0 )}$ | $(25)$ | $(64)$ | $(49)$ |
| 449 | 442 | 628 | 978 |
| 297 | 307 | 459 | 565 |
| 152 | 135 | 169 | 413 |
| 73 | 67 | 1 | 248 |
| - | 26 | 26 | 99 |
| 79 | 42 | 142 | 66 |


| Total revenue | 84 | 85 | 82 | 75 | 63 | 61 | 48 | 35 | 63 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income |  |  |  |  |  |  |  |  |  |
| Non-interest income | 54 | 52 | 76 | 73 | 50 | 135 | 64 | 366 | 139 |
| Intersegment revenue ${ }^{1}$ | - | (2) | (2) | (1) | (2) | (1) | (1) | (2) | (1) |
|  | 138 | 135 | 156 | 147 | 111 | 195 | 111 | 399 | 201 |


|  |  |  |  |
| :---: | :---: | :---: | :---: |
| 251 | 172 | 247 | 213 |
| 182 | 249 | 322 | 720 |
| $(4)$ | $(4)$ | $(5)$ | $(4)$ |
| 429 | 417 | 564 | 929 |

## Other information

Average loans and acceptances


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| 203 | 205 | 213 | 263 |
| $\mathbf{1 0 , 8 7 8}$ | 11,332 | 11,329 | 10,924 |

[^5]
## TRADING REVENUE

(\$ millions)

Trading revenue
Net interest (expense) income (TEB) ${ }^{2,3}$
Non-interest income ${ }^{2}$
Total trading revenue (TEB) ${ }^{3}$
TEB adjustment ${ }^{3}$
Total trading revenue
Trading revenue as a $\%$ of total revenue
Trading revenue (TEB) as a \% of total revenue


| 2007 | 2006 | 2006 | 2005 |
| ---: | ---: | ---: | ---: |
| $9 M$ | $9 M$ | 12 M | 12 M |

Trading revenue by product line (TEB) ${ }^{3}$
Interest rates
Foreign exchange
Equities
Commodities
Structured credit and other ${ }^{4}$
Total trading revenue (TEB) ${ }^{3}$
TEB adjustment ${ }^{3}$
Total trading revenue

|  |  |  |  | $(120)$ | $(49)$ | $(65)$ | $(93)$ | $(16)$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{( 9 6 )}$ | $(120)$ | $(130)$ | 93 |  |  |  |  |  |
| $\mathbf{3 5}$ | 296 | 375 | 285 | 275 | 307 | 262 | 166 | 348 |
| $\mathbf{( 6 1 )}$ | 176 | 245 | 236 | 210 | 214 | 246 | 219 | 357 |
| $\mathbf{6 3}$ | 53 | 61 | 72 | 58 | 43 | 48 | 48 | 43 |
| $\mathbf{( 1 2 4 )}$ | 123 | 184 | 164 | 152 | 171 | 198 | 171 | 314 |
| $\mathbf{( 4 . 2 ) \%}$ | $4.0 \%$ | $6.0 \%$ | $5.7 \%$ | $5.4 \%$ | $6.2 \%$ | $6.9 \%$ | $5.0 \%$ | $10.0 \%$ |
| $\mathbf{( 2 . 0 ) \%}$ | $5.8 \%$ | $7.9 \%$ | $8.2 \%$ | $7.4 \%$ | $7.7 \%$ | $8.6 \%$ | $6.4 \%$ | $11.3 \%$ |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{( 3 4 6 )}$ | $(174)$ | $(223)$ | 195 |
| $\mathbf{7 0 6}$ | 844 | 1,129 | 801 |
| $\mathbf{3 6 0}$ | 670 | 906 | 996 |
| $\mathbf{1 7 7}$ | 149 | 221 | 176 |
| $\mathbf{1 8 3}$ | 521 | 685 | 820 |
| $\mathbf{2 . 0 \%}$ | $6.2 \%$ | $6.0 \%$ | $6.6 \%$ |
| $\mathbf{3 . 9 \%}$ | $7.9 \%$ | $8.0 \%$ | $8.0 \%$ |

Foreign exchange revenue
Foreign exchange trading revenue
Foreign exchange, other than trading ${ }^{5}$

| 137 | 50 | 65 | 34 | 30 | 26 | 66 | 58 | 49 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 49 | 48 | 44 | 39 | 44 | 41 | 39 | 41 | 42 |
| 42 | 75 | 104 | 89 | 54 | 86 | 71 | 91 | 196 |
| 6 | 2 | 6 | 10 | 14 | 8 | 7 | 7 | 8 |
| (295) | 1 | 26 | 64 | 68 | 53 | 63 | 22 | 62 |
| (61) | 176 | 245 | 236 | 210 | 214 | 246 | 219 | 357 |
| 63 | 53 | 61 | 72 | 58 | 43 | 48 | 48 | 43 |
| (124) | 123 | 184 | 164 | 152 | 171 | 198 | 171 | 314 |
| 49 | 48 | 44 | 39 | 44 | 41 | 39 | 41 | 42 |
| 105 | 101 | 84 | 62 | 70 | 104 | 64 | 364 | 64 |
| 154 | 149 | 128 | 101 | 114 | 145 | 103 | 405 | 106 |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{2 5 2}$ | 122 | 156 | 198 |
| $\mathbf{1 4 1}$ | 124 | 163 | 169 |
| 221 | 211 | 300 | 401 |
| $\mathbf{1 4}$ | 29 | 39 | 31 |
| $\mathbf{( 2 6 8 )}$ | 184 | 248 | 197 |
| $\mathbf{3 6 0}$ | 670 | 906 | 996 |
| $\mathbf{1 7 7}$ | 149 | 221 | 176 |
| $\mathbf{1 8 3}$ | 521 | 685 | 820 |


|  |  |  |  |
| :--- | :--- | :--- | :--- |
| 141 | 124 | 163 | 169 |
| $\mathbf{2 9 0}$ | 238 | 300 | 555 |
| $\mathbf{4 3 1}$ | 362 | 463 | 724 |



 shown separately in the consolidated statement of operations.
 of trading revenue.
${ }^{3}$ See Notes to users: Non-GAAP measures.
${ }^{4}$ Comprises primarily loan trading activities prior to fiscal 2007
${ }^{5}$ See footnote 1 on page 3 of non-interest income.

ASSETS
Cash and non-interest-bearing deposits with banks
Interest-bearing deposits with banks
Securities

## Trading

Available-for-sale
Designated at fair value
Investment
Securities borrowed or purchased under resale agreements
Loans
Residential mortgages
Personal
Credit card
Business and government
Allowance for credit losses
Other
Derivative instruments market valuation
Customers' liability under acceptances
Land, buildings and equipment
Goodwill
Other intangible assets
Other assets
Total assets
LIABILITIES AND SHAREHOLDERS' EQUITY
Deposits
Personal
Demand
Notice
Fixed
Subtotal
Business and government
Bank
Other
Derivative instruments market valuation
Acceptances
Obligations related to securities sold short
Obligations related to securities lent or sold under
repurchase agreements
Other liabilities
Subordinated indebtedness
Preferred share liabilities
Non-controlling interest
Shareholders' equity
Preferred shares
Common shares
Contributed surplus
Foreign currency translation adjustments
Retained earnings
Accumulated other comprehensive income
Total liabilities and shareholders' equity

| Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,337 | 1,707 | 1,938 | 1,317 | 1,404 | 2,073 | 1,235 | 1,310 | 1,417 |
| 15,606 | 14,734 | 15,754 | 10,536 | 10,125 | 9,828 | 9,063 | 10,542 | 12,376 |
| 63,452 | 63,404 | 68,113 | 62,331 | 60,238 | 58,742 | 60,539 | 53,422 | 59,705 |
| 14,120 | 14,227 | 15,708 | n/a | n/a | n/a | n/a | n/a | n/a |
| 7,628 | 6,132 | 6,969 | n/a | n/a | n/a | n/a | n/a | n/a |
| n/a | n/a | n/a | 21,167 | 21,396 | 19,652 | 18,416 | 14,342 | 13,240 |
| 35,084 | 30,916 | 23,968 | 25,432 | 21,640 | 21,722 | 21,699 | 18,514 | 20,575 |
| 90,582 | 87,075 | 83,338 | 81,358 | 78,868 | 77,734 | 76,663 | 77,216 | 76,881 |
| 29,136 | 28,970 | 28,622 | 28,052 | 28,067 | 27,799 | 27,679 | 28,198 | 27,821 |
| 8,442 | 7,998 | 7,612 | 7,253 | 7,018 | 6,616 | 6,483 | 6,655 | 7,846 |
| 33,478 | 33,992 | 34,528 | 30,404 | 29,767 | 28,984 | 30,031 | 31,350 | 31,306 |
| $(1,499)$ | $(1,515)$ | $(1,554)$ | $(1,442)$ | $(1,580)$ | $(1,602)$ | $(1,620)$ | $(1,636)$ | $(1,713)$ |
| 20,424 | 17,233 | 17,665 | 17,122 | 17,397 | 18,588 | 19,378 | 20,309 | 21,539 |
| 7,689 | 8,277 | 6,984 | 6,291 | 7,084 | 6,295 | 5,543 | 5,119 | 5,216 |
| 2,082 | 2,142 | 2,212 | 2,032 | 2,034 | 2,031 | 2,088 | 2,136 | 2,144 |
| 1,964 | 1,983 | 1,951 | 982 | 982 | 982 | 982 | 946 | 947 |
| 446 | 475 | 456 | 192 | 199 | 206 | 213 | 199 | 202 |
| 8,910 | 8,830 | 8,344 | 10,957 | 10,351 | 11,071 | 10,514 | 11,748 | 13,352 |
| 338,881 | 326,580 | 322,608 | 303,984 | 294,990 | 290,721 | 288,906 | 280,370 | 292,854 |
| 5,787 | 5,881 | 5,928 | 5,201 | 5,070 | 5,257 | 5,422 | 5,545 | 5,172 |
| 38,128 | 37,309 | 35,888 | 33,010 | 32,486 | 32,993 | 32,527 | 32,399 | 32,751 |
| 47,700 | 47,300 | 47,138 | 43,618 | 41,932 | 40,025 | 38,635 | 38,029 | 37,980 |
| 91,615 | 90,490 | 88,954 | 81,829 | 79,488 | 78,275 | 76,584 | 75,973 | 75,903 |
| 122,346 | 116,338 | 118,955 | 107,468 | 107,361 | 102,533 | 105,878 | 106,226 | 110,730 |
| 16,247 | 14,341 | 15,716 | 13,594 | 13,166 | 12,695 | 11,204 | 10,535 | 10,510 |
| 19,435 | 17,224 | 16,694 | 17,330 | 17,245 | 18,691 | 20,070 | 20,128 | 22,150 |
| 7,689 | 8,277 | 6,984 | 6,297 | 7,084 | 6,295 | 5,543 | 5,119 | 5,216 |
| 14,035 | 13,743 | 13,719 | 13,788 | 14,136 | 17,996 | 15,211 | 14,883 | 16,177 |
| 34,044 | 31,772 | 29,255 | 30,433 | 24,892 | 21,682 | 23,959 | 14,325 | 16,943 |
| 13,154 | 13,867 | 12,295 | 14,716 | 13,397 | 14,302 | 13,327 | 16,002 | 19,007 |
| 6,171 | 6,011 | 5,991 | 5,595 | 5,850 | 5,862 | 4,825 | 5,102 | 3,853 |
| 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 1,045 |
| 156 | 161 | 278 | 12 | 13 | 480 | 669 | 746 | 1,094 |
| 2,331 | 2,731 | 2,431 | 2,381 | 2,381 | 2,381 | 2,381 | 2,381 | 2,381 |
| 3,110 | 3,131 | 3,113 | 3,045 | 3,013 | 3,027 | 2,987 | 2,952 | 2,937 |
| 85 | 76 | 74 | 70 | 67 | 53 | 56 | 58 | 58 |
| n/a | n/a | n/a | (442) | (415) | (466) | (375) | (327) | (350) |
| 8,450 | 8,200 | 7,693 | 7,268 | 6,712 | 6,315 | 5,987 | 5,667 | 5,200 |
| (587) | (382) | (144) | n/a | n/a | n/a | n/a | n/a | n/a |
| 338,881 | 326,580 | 322,608 | 303,984 | 294,990 | 290,721 | 288,906 | 280,370 | 292,854 |

$\mathrm{n} / \mathrm{a}$ - not applicable due to the adoption of the financial instruments standards. See Notes to users: External reporting changes, Note 2.

## BALANCE SHEET MEASURES

|  | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal deposits to loans ratio | 57.2\% | 57.8\% | 58.3\% | 56.2\% | 55.9\% | 56.1\% | 55.0\% | 53.6\% | 53.4\% |
| Cash and deposits with banks to total assets | 5.0\% | 5.0\% | 5.5\% | 3.9\% | 3.9\% | 4.1\% | 3.6\% | 4.2\% | 4.7\% |
| Securities to total assets | 25.1\% | 25.6\% | 28.1\% | 27.5\% | 27.7\% | 27.0\% | 27.3\% | 24.2\% | 24.9\% |
| Average common shareholders' equity (\$ millions) | 10,992 | 10,964 | 10,474 | 9,601 | 9,167 | 8,803 | 8,484 | 8,045 | 10,262 |

## GOODWILL AND OTHER INTANGIBLE ASSETS

| (\$ millions) |  |  | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3/07 | Q2/07 |  |  |  |  |  |  | Q3/05 |
| Goodwill |  |  |  |  |  |  |  |  |  |
| Opening balance | 1,983 | 1,951 | 982 | 982 | 982 | 982 | 946 | 947 | 947 |
| Acquisitions | 1,983 | $94^{1}$ | $958{ }^{1}$ | - | - | - | $37^{2}$ | - | - |
| Other ${ }^{3}$ | (19) | (62) | 11 | - | - | - | (1) | (1) | - |
| Closing balance | 1,964 | 1,983 | 1,951 | 982 | 982 | 982 | 982 | 946 | 947 |
| Other intangible assets |  |  |  |  |  |  |  |  |  |
| Opening balance | 475 | 456 | 192 | 199 | 206 | 213 | 199 | 202 | 205 |
| Acquisitions | - | $49{ }^{1}$ | $267{ }^{1}$ | - | - | - | $22^{2}$ | - | - |
| Amortization | (11) | (12) | (5) | (8) | (7) | (7) | (7) | (3) | (3) |
| Other ${ }^{3}$ | (18) | (18) | 2 | 1 | - | - | (1) | - | - |
| Closing balance | 446 | 475 | 456 | 192 | 199 | 206 | 213 | 199 | 202 |
| Goodwill and other intangible assets | 2,410 | 2,458 | 2,407 | 1,174 | 1,181 | 1,188 | 1,195 | 1,145 | 1,149 |

[^6]CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY
(\$ millions)

## Preferred shares

Balance at beginning of period
Issue of preferred shares
Conversion of preferred shares Redemption of preferred shares
Balance at end of period

## Common shares

Balance at beginning of period
Issue of common shares
Purchase of common shares for cancellation
Treasury shares ${ }^{2}$
Balance at end of period

## Contributed surplus

Balance at beginning of period
Stock option expense
Stock options exercised
Net premium (discount) on treasury shares
Other
Balance at end of period
Balance at beginning of period
Adoption of new accounting policies
Foreign exchange (losses) gains from investment in subsidiaries and other items
Foreign exchange gains (losses) from hedging activities
Income tax (expense) benefit

## alance at end of period

## Retained earnings

Balance at beginning of period, as previously reported
Adoption of new accounting policies
Balance at beginning of period, as restated
Net income (loss)
Dividends

## Preferred

Common
Premium on purchase of common shares for cancellation
Premium on redemption of preferred shares (classified as equity)
Other
Balance at end of period
Accumulated other comprehensive income (AOCI), net of tax
Balance at beginning of period
Adoption of new accounting policies
Other comprehensive income (OCI)
Balance at end of period
Shareholders' equity at end of period
${ }^{1}$ Conversion of Class A Series 28 Preferred Shares into Class A Series 29 Preferred Shares.
${ }^{2}$ Assets and liabilities in the form of CIBC common shares, held within certain compensation trusts, have been offset (July 31, 2007: $\$ 580$ million; April 30, 2007: $\$ 680$ million) within treasury shares
${ }^{3}$ Represents the effect of implementing the CICA handbook sections $3855,3865,1530$ and 3251.
n/a - not applicable due to the adoption of the financial instruments standards. See Notes to users: External reporting changes, first quarter, Note 2.

## Cash flows provided by (used in) operating activities

Net income (loss)
Adjustments to reconcile net income to cash flows provided by (used in) operating activitie
Provision for credit losses
Amortization of buildings, furniture, equipment, and leasehold improvements
Amortization of other intangible assets
Stock-based compen
Investment securities (gains) losses realized, net
Realized net gains on available-for-sale securities
Gains on divestitures
Losses (gains) on disposal of land, buildings, and equipment
Other non-cash items, net
Changes in operating assets and liabilities
Accrued interest receivable
Accrued interest payable
Amounts receivable on derivative contracts
Net changes in trading securities
Net changes in securities desig
Net changes in otherities designated at fair values
Net changes in other assets and liabilities designated at fair values
Current income taxes
Other, net
Cash flows provided by (used in) financing activities
Deposits, net of withdrawals
Obligations related to securities sold shor
Net obligations related to securities lent or sold under repurchase agreements
Issue of subordinated indebtednes
Redemption/repurchase of subordinated indebtednes
Redemption of preferred s
Issue of common shares
Purchase of common shares for cancellation
Net proceeds from treasury shares (purchased) sold
Dividends

Cash flows provided by (used in) investing activities
Interest-bearing deposits with banks
Loans, net of repayments
Proceeds from securitization
Investment securities
Purchase of securities
Proceeds from maturity of securitit
Available-for-sale securities
Purchase of securities
Proceeds from sale of securities
Pcuritio
Proceeds from divestitures
Net cash used in the acquisition
Purchase of land, buildings and equipmen
Proceeds from disposal of land, buildings and equipment
Effect of exchange rate changes on cash and non-interest bearing deposits with banks
Net increase (decrease) in cash and non-interest-bearing deposits with banks during period
Cash and non-interest-bearing deposits with banks at beginning of period
Cash and non-interest-bearing deposits with banks at end of period
Cash interest paid
Cash income taxes paid (recovered)

| Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 835 | 807 | 770 | 819 | 662 | 585 | 580 | 728 | $(1,907)$ |
| 162 | 166 | 143 | 92 | 152 | 138 | 166 | 170 | 199 |
| 52 | 59 | 53 | 51 | 50 | 51 | 54 | 54 | 51 |
| 11 | 12 | 5 | 8 | 7 | 7 | 7 | 3 | 3 |
| (3) | (2) | 18 | 15 | (6) | 6 | 15 | (13) | 15 |
| 91 | 51 | 63 | 163 | 23 | 93 | 77 | 359 | (238) |
| n/a | n/a | n/a | (27) | (51) | 5 | 2 | (356) | (152) |
| (137) | (119) | (132) | n/a | n/a | n/a | n/a | n/a | n/a |
| - | - | - | - | - | - | - | - | - |
| - | - | - | 1 | - | (1) | - | (1) | (7) |
| 119 | (11) | 50 | - | - | - | - | - | - |
| (5) | 74 | (106) | (92) | (6) | (122) | 17 | (45) | 57 |
| 118 | 29 | (474) | 309 | 20 | 200 | 13 | 121 | 138 |
| $(3,033)$ | 450 | (404) | 275 | 1,191 | 790 | 931 | 1,230 | 213 |
| 2,214 | 629 | (958) | 85 | $(1,446)$ | $(1,379)$ | (58) | $(2,022)$ | 597 |
| (48) | 4,709 | $(4,238)$ | $(2,093)$ | $(1,496)$ | 1,797 | $(7,117)$ | 6,283 | $(1,181)$ |
| $(1,496)$ | 837 | (629) | n/a | n/a | n/a | n/a | n/a | n/a |
| - | 1,194 | 187 | n/a | n/a | n/a | n/a | n/a | n/a |
| 16 | (457) | (377) | (116) | 24 | 220 | 53 | 147 | 78 |
| (510) | 1,325 | $(1,742)$ | 166 | $(1,025)$ | 35 | $(1,890)$ | $(2,470)$ | 2,433 |
| $(1,614)$ | 9,753 | $(7,771)$ | (344) | $(1,901)$ | 2,425 | $(7,150)$ | 4,188 | 299 |
| 9,937 | $(3,619)$ | 5,554 | 2,876 | 6,512 | (163) | 932 | $(4,409)$ | 659 |
| (236) | (14) | (69) | (348) | $(3,860)$ | 2,785 | 328 | $(1,294)$ | (53) |
| 2,272 | 2,517 | $(1,178)$ | 5,541 | 3,210 | $(2,277)$ | 9,634 | $(2,618)$ | 2,528 |
| 288 | 59 | - | - | - | 1,300 | - | 1,300 | - |
| - | - | - | (250) | (20) | (250) | (250) | (24) | (41) |
| - | 300 | 450 | - | - | - | - | - | 6 |
| (416) | - | (416) | - | - | - | - | (445) | - |
| 15 | 21 | 50 | 27 | 6 | 39 | 40 | 12 | 58 |
| (306) | - | - | - | - | - | - | - | (463) |
| (7) | (3) | 18 | 5 | (20) | 1 | (5) | 3 | (10) |
| (294) | (294) | (273) | (267) | (267) | (262) | (260) | (260) | (264) |
| (555) | (154) | 353 | 249 | 385 | (295) | 150 | 155 | (259) |
| 10,698 | $(1,187)$ | 4,489 | 7,833 | 5,946 | 878 | 10,569 | $(7,580)$ | 2,161 |
| (872) | 1,020 | $(2,494)$ | (411) | (297) | (765) | 1,479 | 1,834 | $(1,553)$ |
| $(6,140)$ | $(5,976)$ | 1,295 | $(5,521)$ | $(5,466)$ | $(2,301)$ | 355 | $(2,986)$ | $(5,386)$ |
| 1,581 | 1,698 | 2,537 | 1,950 | 2,705 | 1,868 | 2,026 | 3,174 | 2,339 |
| n/a | n/a | n/a | $(2,504)$ | $(3,694)$ | $(3,384)$ | $(6,011)$ | $(3,248)$ | (669) |
| n/a | n/a | n/a | 2,325 | 1,229 | 1,247 | 1,294 | 1,709 | 1,689 |
| n/a | n/a | n/a | 435 | 772 | 896 | 641 | 793 | 1,464 |
| $(1,484)$ | $(2,618)$ | $(1,787)$ | n/a | n/a | n/a | n/a | n/a | n/a |
| 1,453 | 3,353 | 1,462 | n/a | n/a | n/a | n/a | n/a | n/a |
| 182 | 986 | 2,396 | n/a | n/a | n/a | n/a | n/a | n/a |
| $(4,168)$ | $(6,948)$ | 1,464 | $(3,792)$ | 82 | (23) | $(3,185)$ | 2,061 | (182) |
| - | - | - | - | - | - | - | - | - |
| - | (262) | (778) | - | - | - | (75) | - |  |
| - | - | (233) | (51) | (53) | - | (6) | (49) | (37) |
| - | - | - | 1 | ( | 7 | - | 4 | 22 |
| $(9,448)$ | $(8,747)$ | 3,862 | $(7,568)$ | $(4,722)$ | $(2,455)$ | $(3,482)$ | 3,292 | $(2,313)$ |
| (6) | (50) | 41 | (8) | 8 | (10) | (12) | (7) | (9) |
| (370) | (231) | 621 | (87) | (669) | 838 | (75) | (107) | 138 |
| 1,707 | 1,938 | 1,317 | 1,404 | 2,073 | 1,235 | 1,310 | 1,417 | 1,279 |
| 1,337 | 1,707 | 1,938 | 1,317 | 1,404 | 2,073 | 1,235 | 1,310 | 1,417 |
| 2,766 | 2,660 | 3,126 | 2,215 | 2,289 | 1,876 | 1,912 | 1,608 | 1,524 |
| 50 | 496 | 545 | 41 | 77 | (123) | 108 | (70) | 55 |


| 2007 | $\stackrel{2006}{ }$ | 2006 12 M | 2005 |
| :---: | :---: | :---: | :---: |
| 9M | 9 M | 12M | 12M |
| 2,412 | 1,827 | 2,646 | (32) |
| 471 | 456 | 548 | 706 |
| 164 | 155 | 206 | 214 |
| 28 | 21 | 29 | 12 |
| 13 | 15 | 30 | 5 |
| 205 | 193 | 356 | 252 |
| n/a | (44) | (71) | (579) |
| (388) | n/a | n/a | n/a |
| - | - | - | (115) |
| - | (1) | - | (8) |
| 158 | - | - | - |
| (37) | (111) | (203) | 21 |
| (327) | 233 | 542 | 393 |
| $(2,987)$ | 2,912 | 3,187 | 3,404 |
| 1,885 | $(2,883)$ | $(2,798)$ | $(3,900)$ |
| 423 | $(6,816)$ | $(8,909)$ | (259) |
| $(1,288)$ | n/a | n/a | n/a |
| 1,381 | n/a | n/a | n/a |
| (818) | 297 | 181 | 173 |
| (927) | $(2,880)$ | $(2,714)$ | (398) |
| 368 | $(6,626)$ | $(6,970)$ | (111) |
| 11,872 | 7,281 | 10,157 | 2,157 |
| (319) | (747) | $(1,095)$ | 2,663 |
| 3,611 | 10,567 | 16,108 | $(2,465)$ |
| 347 | 1,300 | 1,300 | 1,300 |
| - | (520) | (770) | (65) |
| 750 | - | - | 598 |
| (832) | - | - | (445) |
| 86 | 85 | 112 | 134 |
| (306) | - | - | $(1,175)$ |
| 8 | (24) | (19) | (11) |
| (861) | (789) | $(1,056)$ | $(1,027)$ |
| (356) | 240 | 489 | 282 |
| 14,000 | 17,393 | 25,226 | 1,946 |
| $(2,346)$ | 417 | 6 | 287 |
| $(10,821)$ | $(7,412)$ | $(12,933)$ | $(13,927)$ |
| 5,816 | 6,599 | 8,549 | 10,187 |
| n/a | $(13,089)$ | $(15,593)$ | $(8,238)$ |
| n/a | 3,770 | 6,095 | 7,140 |
| n/a | 2,309 | 2,744 | 2,894 |
| $(5,889)$ | n/a | n/a | n/a |
| 6,268 | n/a | n/a | n/a |
| 3,564 | n/a | n/a | n/a |
| $(9,652)$ | $(3,126)$ | $(6,918)$ | (349) |
| - | - | - | 347 |
| $(1,040)$ | (75) | (75) | - |
| (233) | (59) | (110) | (263) |
| - | 7 | 8 | 28 |
| $(14,333)$ | $(10,659)$ | $(18,227)$ | $(1,894)$ |
| (15) | (14) | (22) | (5) |
| 20 | 94 | 7 | (64) |
| 1,317 | 1,310 | 1,310 | 1,374 |
| 1,337 | 1,404 | 1,317 | 1,310 |
| 8,552 | 6,077 | 8,292 | 5,926 |
| 1,091 | 62 | 103 | 364 |

${ }^{1}$ Primarily relates to the acquisition of FirstCaribbean in the first and second quarters of 2007; and acquisition of the remaining non-controlling interest in INTRIA in the first quarter of 2006 .
n/a - not applicable due to the adoption of the financial instruments standards. See Notes to users: External reporting changes, first quarter, Note 2 .

## CONDENSED AVERAGE BALANCE SHEET

| (\$ millions) | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | $\begin{array}{r} 2007 \\ 9 M \end{array}$ | $\begin{array}{r} 2006 \\ 99 \end{array}$ | $\begin{array}{r} 2006 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} 2005 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and deposits with banks | 15,807 | 16,799 | 15,337 | 12,267 | 12,019 | 11,171 | 11,501 | 12,627 | 12,981 | 15,995 | 11,568 | 11,744 | 12,954 |
| Securities | 85,454 | 87,334 | 88,479 | 82,471 | 80,220 | 78,037 | 76,064 | 70,162 | 74,846 | 87,063 | 78,108 | 79,208 | 72,566 |
| Securities borrowed or purchased under resale agreements | 32,310 | 29,260 | 27,134 | 23,776 | 19,995 | 21,104 | 18,796 | 19,950 | 21,452 | 29,571 | 19,953 | 20,916 | 21,182 |
| Loans | 158,031 | 153,321 | 147,454 | 143,460 | 140,818 | 139,240 | 140,423 | 141,502 | 140,569 | 152,931 | 140,170 | 141,000 | 139,827 |
| Other | 39,951 | 39,374 | 37,718 | 37,539 | 38,343 | 38,876 | 38,895 | 42,878 | 42,288 | 39,012 | 38,702 | 38,409 | 42,316 |
| Total assets | 331,553 | 326,088 | 316,122 | 299,513 | 291,395 | 288,428 | 285,679 | 287,119 | 292,136 | 324,572 | 288,501 | 291,277 | 288,845 |
| Liabilities and shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | 224,422 | 222,169 | 214,613 | 201,410 | 197,006 | 194,926 | 195,698 | 194,151 | 196,796 | 220,382 | 195,887 | 197,279 | 194,475 |
| Other | 86,612 | 83,471 | 81,826 | 79,692 | 75,917 | 75,914 | 72,742 | 76,316 | 76,787 | 83,976 | 74,846 | 76,068 | 76,320 |
| Subordinated indebtedness | 6,045 | 6,001 | 5,748 | 5,816 | 5,848 | 5,307 | 5,083 | 4,554 | 3,881 | 5,930 | 5,414 | 5,515 | 4,056 |
| Preferred share liabilities | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 720 | 1,047 | 600 | 600 | 600 | 963 |
| Non-controlling interests | 156 | 196 | 103 | 13 | 476 | 497 | 694 | 952 | 983 | 151 | 556 | 419 | 995 |
| Shareholders' equity | 13,718 | 13,651 | 13,232 | 11,982 | 11,548 | 11,184 | 10,862 | 10,426 | 12,642 | 13,533 | 11,198 | 11,396 | 12,036 |
| Total liabilities and shareholders' equity | 331,553 | 326,088 | 316,122 | 299,513 | 291,395 | 288,428 | 285,679 | 287,119 | 292,136 | 324,572 | 288,501 | 291,277 | 288,845 |
| Average interest-earning assets ${ }^{1}$ | 290,157 | 285,127 | 276,799 | 260,569 | 251,607 | 248,198 | 245,269 | 242,841 | 248,386 | 284,015 | 248,360 | 251,437 | 245,142 |

PROFITABILITY MEASURES

|  | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | $\begin{array}{r} 2007 \\ 9 M \end{array}$ | $\begin{array}{r} \hline 2006 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2006 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} 2005 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on common equity | 28.3\% | 28.9\% | 27.1\% | 32.5\% | 27.2\% | 25.7\% | 25.6\% | 34.2\% | (75.1)\% | 28.1\% | 26.2\% | 27.9\% | (1.6)\% |
| Income statement measures as a percentage of average assets: <br> Net interest income | 1.41 \% | 1.36 \% | 1.33 \% | 1.50 \% | 1.53 \% | 1.47 \% | 1.59 \% | 1.62 \% | 1.66 \% | 1.37 \% | 1.53 \% | 1.52 \% | 1.71 \% |
| Provision for credit losses | (0.19)\% | (0.21)\% | (0.18)\% | (0.12)\% | (0.21)\% | (0.20)\% | (0.23)\% | (0.23)\% | (0.27)\% | (0.19)\% | (0.21)\% | (0.19)\% | (0.24)\% |
| Non-interest income | 2.15 \% | 2.48 \% | 2.55 \% | 2.33 \% | 2.32 \% | 2.48 \% | 2.37 \% | 3.11 \% | 2.63 \% | 2.39 \% | 2.39 \% | 2.37 \% | 2.62 \% |
| Non-interest expenses | (2.17)\% | (2.49)\% | (2.44)\% | (2.51)\% | (2.56)\% | (2.61)\% | (2.59)\% | (2.84)\% | (6.60)\% | (2.37)\% | (2.59)\% | (2.56)\% | (3.77)\% |
| Income taxes and non-controlling interests | (0.20)\% | (0.13)\% | (0.29)\% | (0.12)\% | (0.18)\% | (0.31)\% | (0.33)\% | (0.65)\% | (0.01)\% | (0.21)\% | (0.27)\% | (0.23)\% | (0.33)\% |
| Net income (loss) | 1.00 \% | 1.01 \% | 0.97 \% | 1.08 \% | 0.90 \% | 0.83 \% | 0.81 \% | 1.01 \% | (2.59)\% | 0.99 \% | 0.85 \% | 0.91 \% | (0.01)\% |

[^7]
## ASSETS UNDER ADMINISTRATION

| (\$ millions) | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
| Assets under administration ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
| Individuals | 154,534 | 156,551 | 153,577 | 150,806 | 146,648 | 151,654 | 149,394 | 140,897 | 143,180 |
| Institutions ${ }^{2}$ | 918,595 | 958,227 | 918,978 | 870,342 | 835,518 | 829,812 | 834,858 | 782,747 | 785,265 |
| Retail mutual funds | 50,950 | 50,807 | 49,629 | 47,452 | 45,765 | 46,461 | 46,105 | 43,411 | 44,422 |
| Total assets under administration | 1,124,079 | 1,165,585 | 1,122,184 | 1,068,600 | 1,027,931 | 1,027,927 | 1,030,357 | 967,055 | 972,867 |

## ASSETS UNDER MANAGEMENT

| (\$ millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 |
| Assets under management ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
| Individuals | 15,397 | 15,107 | 14,834 | 13,794 | 13,326 | 13,290 | 12,764 | 11,675 | 11,365 |
| Institutions | 17,399 | 17,416 | 16,901 | 16,486 | 15,805 | 15,514 | 16,479 | 16,286 | 16,363 |
| Retail mutual funds | 50,950 | 50,807 | 49,629 | 47,452 | 45,765 | 46,461 | 46,105 | 43,411 | 44,422 |
| Total assets under management | 83,746 | 83,330 | 81,364 | 77,732 | 74,896 | 75,265 | 75,348 | 71,372 | 72,150 |

[^8]| Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{8 0 6 , 9 1 3}$ | 850,638 | 812,078 | 772,498 | 737,470 | 740,500 | 745,106 | 695,555 | 701,405 |

## ASSET SECURITIZATIONS ${ }^{1}$

| (\$ millions) | Q3107 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | $\begin{array}{r} 2007 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2006 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2005 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at end of period ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit card receivables | 4,360 | 4,469 | 4,469 | 4,469 | 4,469 | 4,469 | 4,360 | 4,088 | 2,581 | 4,360 | 4,469 | 4,469 | 4,088 |
| Residential mortgages | 22,628 | 21,507 | 22,033 | 19,896 | 19,987 | 19,074 | 18,609 | 17,469 | 15,517 | 22,628 | 19,987 | 19,896 | 17,469 |
| Commercial mortgages | 683 | 360 | 371 | 375 | 378 | - | - | - | 103 | 683 | 378 | 375 | - |
|  | 27,671 | 26,336 | 26,873 | 24,740 | 24,834 | 23,543 | 22,969 | 21,557 | 18,201 | 27,671 | 24,834 | 24,740 | 21,557 |
| Income statement effect ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  | (335) |
| Non-interest income |  |  |  |  |  |  |  |  | 94 | 386 | 358 | 484 | 338 |
| Card services fees | (52) | (55) | (53) | (54) | (53) | (54) | (49) | (35) | (29) | (160) | (156) | (210) | (120) |
| Other | - | - | - | - | - | - | - | - | - | - | - | - | 1 |
| Provision for credit losses | 69 | 81 | 76 | 72 | 60 | 75 | 67 | 70 | 65 | 226 | 202 | 274 | 219 |
|  | 30 | 42 | 40 | 32 | 35 | 41 | 41 | 55 | 24 | 112 | 117 | 149 | 131 |
|  | (20) | (3) | (9) | (20) | (25) | (4) | (16) | 26 | 1 | (32) | (45) | (65) | 15 |

[^9]
## LOANS AND ACCEPTANCES, NET OF ALLOWANCES FOR CREDIT LOSSES

| (\$ millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 |
| Business, government and consumer loans |  |  |  |  |  |  |  |  |  |
| Canada | 152,991 | 149,194 | 142,869 | 143,007 | 141,432 | 139,019 | 137,426 | 137,921 | 139,093 |
| United States | 4,743 | 5,574 | 6,053 | 4,876 | 4,413 | 3,937 | 4,579 | 5,525 | 5,009 |
| Other countries | 10,094 | 10,029 | 10,608 | 4,033 | 3,379 | 2,870 | 2,774 | 3,456 | 3,255 |
| Total net loans and acceptances | 167,828 | 164,797 | 159,530 | 151,916 | 149,224 | 145,826 | 144,779 | 146,902 | 147,357 |
| Residential mortgages | 90,543 | 87,036 | 83,294 | 81,333 | 78,838 | 77,703 | 76,630 | 77,179 | 76,840 |
| Student | 1,120 | 1,171 | 1,232 | 1,284 | 1,354 | 1,434 | 1,499 | 1,575 | 1,637 |
| Personal - other | 27,425 | 27,196 | 26,761 | 26,143 | 26,069 | 25,719 | 25,532 | 26,012 | 25,601 |
| Credit card | 8,200 | 7,783 | 7,389 | 7,046 | 6,813 | 6,423 | 6,265 | 6,448 | 7,575 |
| Total net consumer loans | 127,288 | 123,186 | 118,676 | 115,806 | 113,074 | 111,279 | 109,926 | 111,214 | 111,653 |
| Non-residential mortgages | 6,283 | 7,306 | 7,698 | 6,840 | 6,326 | 6,170 | 6,443 | 6,704 | 5,171 |
| Financial institutions | 3,895 | 3,850 | 3,265 | 3,778 | 3,117 | 2,899 | 3,297 | 3,074 | 3,153 |
| Retail | 2,785 | 3,038 | 2,987 | 2,329 | 2,400 | 2,409 | 2,268 | 2,349 | 2,289 |
| Business services | 4,806 | 4,829 | 5,382 | 3,821 | 4,048 | 4,209 | 4,024 | 4,302 | 4,304 |
| Manufacturing, capital goods | 1,317 | 1,656 | 1,514 | 1,276 | 1,545 | 1,505 | 1,447 | 2,037 | 1,863 |
| Manufacturing, consumer goods | 1,871 | 2,097 | 1,402 | 1,355 | 1,976 | 1,598 | 1,568 | 1,676 | 2,229 |
| Real estate and construction | 4,039 | 3,865 | 4,060 | 3,423 | 3,372 | 3,388 | 3,237 | 3,303 | 4,019 |
| Agriculture | 3,006 | 2,938 | 3,061 | 2,917 | 3,013 | 3,058 | 3,351 | 3,417 | 3,544 |
| Oil and gas | 3,865 | 4,109 | 3,724 | 3,215 | 3,631 | 2,917 | 2,598 | 2,336 | 2,502 |
| Mining | 724 | 503 | 414 | 259 | 236 | 236 | 232 | 181 | 183 |
| Forest products | 651 | 664 | 590 | 632 | 660 | 696 | 631 | 565 | 613 |
| Hardware and software | 639 | 410 | 388 | 355 | 383 | 329 | 337 | 273 | 243 |
| Telecommunications and cable | 940 | 786 | 947 | 921 | 948 | 811 | 992 | 1,021 | 1,023 |
| Publishing, printing and broadcasting | 736 | 832 | 805 | 1,051 | 731 | 651 | 624 | 624 | 494 |
| Transportation | 1,530 | 1,587 | 1,640 | 1,591 | 1,421 | 1,476 | 1,435 | 1,372 | 1,460 |
| Utilities | 689 | 607 | 560 | 508 | 534 | 495 | 460 | 544 | 713 |
| Education, health and social services | 1,606 | 1,668 | 1,406 | 1,344 | 1,368 | 1,414 | 1,373 | 1,708 | 1,657 |
| Governments | 1,545 | 1,277 | 1,424 | 901 | 885 | 748 | 994 | 703 | 726 |
| General allowance allocated to business and government loans | (387) | (411) | (413) | (406) | (444) | (462) | (458) | (501) | (482) |
| Total net business and government loans, including acceptances | 40,540 | 41,611 | 40,854 | 36,110 | 36,150 | 34,547 | 34,853 | 35,688 | 35,704 |
| Total net loans and acceptances | 167,828 | 164,797 | 159,530 | 151,916 | 149,224 | 145,826 | 144,779 | 146,902 | 147,357 |

## NET IMPAIRED LOANS

(\$ millions)

| Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 365 | 390 | 378 | 386 | 388 | 420 | 427 | 433 | 403 |
| 228 | 245 | 239 | 227 | 338 | 376 | 401 | 421 | 475 |
| 593 | 635 | 617 | 613 | 726 | 796 | 828 | 854 | 878 |
| 26 | 34 | 35 | 12 | 13 | 13 | 15 | 57 | 71 |
| 161 | 165 | 169 | - | - | - | - | - | - |
| 143 | 147 | 170 | 5 | 8 | 8 | 36 | 38 | 46 |
| 304 | 312 | 339 | 5 | 8 | 8 | 36 | 38 | 46 |
| 526 | 555 | 547 | 386 | 388 | 420 | 427 | 433 | 403 |
| 397 | 426 | 444 | 244 | 359 | 397 | 452 | 516 | 592 |
| 923 | 981 | 991 | 630 | 747 | 817 | 879 | 949 | 995 |
| (607) | (621) | (634) | (542) | (630) | (652) | (645) | (661) | (688) |
| 316 | 360 | 357 | 88 | 117 | 165 | 234 | 288 | 307 |
| 214 | 214 | 203 | 105 | 99 | 116 | 124 | 123 | 117 |
| 23 | 25 | 25 | 27 | 37 | 39 | 36 | 35 | 34 |
| (117) | (117) | (106) | (105) | (102) | (100) | (100) | (101) | (107) |
| 39 | 59 | 36 | (4) | (19) | (17) | (15) | (5) | 7 |
| 12 | 12 | 4 | 3 | 3 | 2 | 1 | 3 | 3 |
| 6 | 5 | 1 | - | 2 | 3 | 22 | 22 | 28 |
| 102 | 123 | 150 | 21 | 23 | 31 | 34 | 55 | 44 |
| 10 | 4 | 5 | 7 | 24 | 22 | 28 | 47 | 88 |
| 7 | 7 | 5 | 5 | 5 | 10 | 15 | 8 | 6 |
| 16 | 22 | 27 | 24 | 35 | 47 | 76 | 82 | 65 |
| 1 | - | - | - | 1 | - | 2 | 4 | 2 |
| - | 2 | 1 | 3 | 4 | 9 | 9 | 9 | 11 |
| - | - | - | - | - | - | - | 4 | 4 |
| - | - | - | - | - | - | - | - | 1 |
| 3 | 4 | 6 | 2 | 5 | 3 | 2 | 2 | 4 |
| 316 | 360 | 357 | 88 | 117 | 165 | 234 | 288 | 307 |

[^10]CHANGES IN GROSS IMPAIRED LOANS

| (\$ millions) | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | $\begin{array}{r} 2007 \\ 9 M \end{array}$ | $\begin{array}{r} 2006 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2005 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross impaired loans at beginning of period |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 555 | 547 | 386 | 388 | 420 | 427 | 433 | 403 | 422 | 386 | 433 | 433 | 386 |
| Commercial | 426 | 444 | 244 | 359 | 397 | 452 | 516 | 592 | 633 | 244 | 516 | 516 | 723 |
|  | 981 | 991 | 630 | 747 | 817 | 879 | 949 | 995 | 1,055 | 630 | 949 | 949 | 1,109 |
| New additions |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 242 | 291 | 277 | 270 | 284 | 296 | 302 | 308 | 293 | 810 | 882 | 1,152 | 1,226 |
| Commercial | 35 | 79 | 83 | 38 | 45 | 89 | 89 | 131 | 117 | 197 | 223 | 261 | 476 |
|  | 277 | 370 | 360 | 308 | 329 | 385 | 391 | 439 | 410 | 1,007 | 1,105 | 1,413 | 1,702 |
| Returned to performing status, repaid or sold Consumer | (95) | (95) | (97) | (108) | (145) | (133) | (126) | (90) | (114) | (287) | (404) | (512) | (433) |
| Commercial | (38) | (65) | (10) | (65) | (56) | (106) | (127) | (116) | (127) | (113) | (289) | (354) | (428) |
|  | (133) | (160) | (107) | (173) | (201) | (239) | (253) | (206) | (241) | (400) | (693) | (866) | (861) |
| Acquisition of FirstCaribbean |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | - | - | 169 | - | - | - | - | - | - | 169 | - | - | - |
| Commercial | - | - | 163 | - | - | - | - | - | - | 163 | - | - | - |
|  | - | - | 332 | - | - | - | - | - | - | 332 | - | - | - |
| Write-offs |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | (176) | (188) | (188) | (164) | (171) | (170) | (182) | (188) | (198) | (552) | (523) | (687) | (746) |
| Commercial | (26) | (32) | (36) | (88) | (27) | (38) | (26) | (91) | (31) | (94) | (91) | (179) | (255) |
|  | (202) | (220) | (224) | (252) | (198) | (208) | (208) | (279) | (229) | (646) | (614) | (866) | $(1,001)$ |
| Gross impaired loans at end of period |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 526 | 555 | 547 | 386 | 388 | 420 | 427 | 433 | 403 | 526 | 388 | 386 | 433 |
| Commercial | 397 | 426 | 444 | 244 | 359 | 397 | 452 | 516 | 592 | 397 | 359 | 244 | 516 |
|  | 923 | 981 | 991 | 630 | 747 | 817 | 879 | 949 | 995 | 923 | 747 | 630 | 949 |

## ALLOWANCE FOR CREDIT LOSSES

| (\$ millions) | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total allowance at beginning of period | 1,516 | 1,556 | 1,444 | 1,582 | 1,604 | 1,622 | 1,638 | 1,715 | 1,734 |
| Write-offs | (202) | (220) | (224) | (252) | (198) | (208) | (208) | (279) | (229) |
| Recoveries | 29 | 22 | 53 | 22 | 23 | 50 | 23 | 33 | 24 |
| Provision for credit losses | 162 | 166 | 143 | 92 | 152 | 138 | 166 | 170 | 199 |
| Other | (5) | (8) | $140{ }^{1}$ | - | 1 | 2 | 3 | (1) | (13) |
| Total allowance at end of period ${ }^{2}$ | 1,500 | 1,516 | 1,556 | 1,444 | 1,582 | 1,604 | 1,622 | 1,638 | 1,715 |
| Specific allowance | 608 | 622 | 636 | 544 | 632 | 654 | 647 | 663 | 690 |
| General allowance | 892 | 894 | 920 | 900 | 950 | 950 | 975 | 975 | 1,025 |
| Total allowance for credit losses ${ }^{2}$ | 1,500 | 1,516 | 1,556 | 1,444 | 1,582 | 1,604 | 1,622 | 1,638 | 1,715 |

[^11]
## CREDIT RISK FINANCIAL MEASURES

|  | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diversification ratios Gross loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 76\% | 75\% | 74\% | 76\% | 76\% | 76\% | 76\% | 75\% | 76\% |
| Commercial | 24\% | 25\% | 26\% | 24\% | 24\% | 24\% | 24\% | 25\% | 24\% |
| Canada | 91\% | 91\% | 89\% | 94\% | 95\% | 95\% | 95\% | 94\% | 95\% |
| United States | 3\% | 3\% | 4\% | 3\% | 3\% | 3\% | 3\% | 4\% | 3\% |
| Other countries | 6\% | 6\% | 7\% | 3\% | 2\% | 2\% | 2\% | 2\% | 2\% |
| Net loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 76\% | 75\% | 74\% | 76\% | 76\% | 76\% | 76\% | 76\% | 76\% |
| Commercial | 24\% | 25\% | 26\% | 24\% | 24\% | 24\% | 24\% | 24\% | 24\% |
| Canada | 91\% | 91\% | 89\% | 94\% | 95\% | 95\% | 95\% | 94\% | 95\% |
| United States | 3\% | 3\% | 4\% | 3\% | 3\% | 3\% | 3\% | 4\% | 3\% |
| Other countries | 6\% | 6\% | 7\% | 3\% | 2\% | 2\% | 2\% | 2\% | 2\% |
| Coverage ratios |  |  |  |  |  |  |  |  |  |
| Specific allowances for credit losses (ACL)-to-gross impaired loans and acceptances (GIL) |  |  |  |  |  |  |  |  |  |
| Total | 66\% | 63\% | 64\% | 86\% | 84\% | 80\% | 73\% | 70\% | 69\% |
| Consumer | 70\% | 67\% | 71\% | 94\% | 96\% | 91\% | 89\% | 88\% | 87\% |
| Commercial | 60\% | 58\% | 55\% | 73\% | 72\% | 68\% | 58\% | 54\% | 57\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |
| GIL-to-gross loans and acceptances | 0.55 \% | 0.59 \% | 0.62 \% | 0.41 \% | 0.50 \% | 0.55 \% | 0.60 \% | 0.64 \% | 0.67 \% |
| Net impaired loans and acceptances (NIL)-to-net loans and acceptances | 0.19 \% | 0.22 \% | 0.22 \% | 0.06 \% | 0.08 \% | 0.11 \% | 0.16 \% | 0.20 \% | 0.21 \% |
| Segmented NIL-to-segmented net loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 0.12 \% | 0.15 \% | 0.13 \% | 0.02 \% | 0.01 \% | 0.03 \% | 0.04 \% | 0.05 \% | 0.05 \% |
| Commercial | 0.39 \% | 0.43 \% | 0.49 \% | 0.18 \% | 0.28 \% | 0.37 \% | 0.54 \% | 0.66 \% | 0.72 \% |
| Canada | 0.07 \% | 0.08 \% | 0.08 \% | 0.05 \% | 0.07 \% | 0.11 \% | 0.15 \% | 0.17 \% | 0.17 \% |
| United States | 0.17 \% | 0.29 \% | 0.26 \% | 0.16 \% | 0.18 \% | 0.25 \% | 0.11 \% | 0.49 \% | 0.68 \% |
| Other countries | 2.06 \% | 2.17 \% | 2.18 \% | 0.05 \% | 0.12 \% | 0.10 \% | 0.90 \% | 0.69 \% | 0.95 \% |

## REGULATORY CAPITAL

| (\$ millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 |
| Tier 1 capital |  |  |  |  |  |  |  |  |  |
| Common shares ${ }^{2}$ | 3,094 | 3,129 | 3,107 | 3,039 | 3,011 | 3,022 | 2,984 | 2,935 | 2,908 |
| Contributed surplus | 85 | 76 | 74 | 70 | 67 | 53 | 56 | 58 | 58 |
| Retained earnings | 8,450 | 8,200 | 7,693 | 7,268 | 6,712 | 6,315 | 5,987 | 5,667 | 5,200 |
| Foreign currency translation adjustments | (659) | (489) | (240) | (442) | (415) | (466) | (375) | (327) | (350) |
| Non-cumulative preferred shares ${ }^{3}$ | 2,931 | 3,028 | 2,983 | 2,981 | 2,798 | 2,648 | 2,557 | 2,472 | 2,296 |
| Certain non-controlling interests in subsidiaries | 145 | 150 | 266 | 1 | 2 | 1 | 1 | 27 | 21 |
| Goodwill | $(1,964)$ | $(1,983)$ | $(1,951)$ | (982) | (982) | (982) | (982) | (946) | (947) |
|  | 12,082 | 12,111 | 11,932 | 11,935 | 11,193 | 10,591 | 10,228 | 9,886 | 9,186 |
| Tier 2 capital |  |  |  |  |  |  |  |  |  |
| Perpetual debentures (subordinated indebtedness) | 321 | 334 | 355 | 338 | 341 | 357 | 364 | 377 | 391 |
| Preferred shares - other ${ }^{4}$ | - | 303 | 48 | - | 183 | 333 | 424 | 509 | 807 |
| Other debentures (subordinated indebtedness) (net of amortization) | 4,839 | 5,375 | 5,383 | 5,257 | 5,509 | 5,505 | 4,461 | 4,725 | 3,437 |
| Other debentures (subordinated indebtedness) in excess of $50 \%$ of Tier 1 capital | - | - | - | - | - | (209) | - | - | - |
| Unrealized holding gains on available-for-sale equity securities in OCl | 78 | 73 | 10 | - | - | - | - | - | - |
| General allowance for credit losses ${ }^{5}$ | 892 | 894 | 920 | 900 | 950 | 950 | 975 | 975 | 1,025 |
|  | 6,130 | 6,979 | 6,716 | 6,495 | 6,983 | 6,936 | 6,224 | 6,586 | 5,660 |
| Total Tier 1 and Tier 2 capital | 18,212 | 19,090 | 18,648 | 18,430 | 18,176 | 17,527 | 16,452 | 16,472 | 14,846 |
| Equity-accounted investments and other | $(1,049)$ | $(1,136)$ | $(1,149)$ | $(1,847)$ | $(1,818)$ | $(1,759)$ | $(1,641)$ | $(1,701)$ | $(1,963)$ |
| Total capital | 17,163 | 17,954 | 17,499 | 16,583 | 16,358 | 15,768 | 14,811 | 14,771 | 12,883 |
| Total risk-weighted assets (see page 22) | 125,030 | 127,186 | 124,118 | 114,780 | 117,032 | 115,140 | 113,324 | 116,277 | 122,662 |
| Tier 1 capital ratio | 9.7\% | 9.5\% | 9.6\% | 10.4\% | 9.6\% | 9.2\% | 9.0\% | 8.5\% | 7.5\% |
| Total capital ratio | 13.7\% | 14.1\% | 14.1\% | 14.5\% | 14.0\% | 13.7\% | 13.1\% | 12.7\% | 10.5\% |


 Superintendent of Financial Institutions (OSFI) has minimum standards for Tier 1 and total capital ratios of $7 \%$ and $10 \%$, respectively
${ }^{2}$ Does not include net short trading positions of $\$ 16$ million (Q2/07: $\$ 2$ million) in CIBC common shares.
 sheet.
 capital; any excess can be included in Tier 2 capital.
${ }^{5}$ The amount of general allowance for credit losses eligible for inclusion in Tier 2 capital is the lesser of the total general allowance or $0.875 \%$ of risk-weighted assets

## RISK-WEIGHTED ASSETS

| Q3/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total | RISK-WEIGHTED AMOUNT |  |  |  |  |  |  |  |  |
| 16.9 | 1.9 | 1.6 | 1.4 | 0.9 | 0.7 | 0.9 | 0.6 | 0.8 | 1.4 |
| 43.2 | 0.2 | 0.4 | 0.3 | 0.1 | 0.2 | 0.2 | 0.1 | 0.1 | 0.1 |
| 42.0 | 2.8 | 2.6 | 2.6 | 1.9 | 1.8 | 2.7 | 3.0 | 3.1 | 3.8 |
| 35.1 | 1.4 | 1.2 | 0.5 | 0.6 | 0.6 | 0.7 | 0.6 | 0.6 | 0.8 |
| 3.4 | 0.3 | 0.3 | 0.2 | 0.4 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 |
| 96.8 | 25.6 | 28.8 | 28.1 | 25.4 | 26.6 | 26.6 | 26.5 | 27.9 | 30.5 |
| 59.9 | 57.6 | 57.3 | 57.0 | 52.9 | 53.3 | 52.0 | 52.2 | 54.1 | 56.7 |
| 41.6 | 13.2 | 13.3 | 12.4 | 12.6 | 13.5 | 13.0 | 12.4 | 11.3 | 12.3 |
| 338.9 | 103.0 | 105.5 | 102.5 | 94.8 | 96.9 | 96.3 | 95.6 | 98.1 | 105.8 |
| 60.1 | 6.8 | 6.7 | 7.1 | 7.3 | 7.4 | 7.2 | 6.9 | 6.9 | 6.1 |
| 85.9 | 3.6 | 3.7 | 3.3 | 3.0 | 3.2 | 3.1 | 3.0 | 3.1 | 3.1 |
| 0.3 | 0.3 | 0.5 | 0.4 | 0.4 | 0.4 | 0.3 | 0.3 | 0.4 | 0.4 |
| 146.3 | 10.7 | 10.9 | 10.8 | 10.7 | 11.0 | 10.6 | 10.2 | 10.4 | 9.6 |
| 1,432.3 | 7.2 | 5.6 | 5.9 | 5.1 | 4.9 | 4.3 | 4.0 | 4.3 | 3.5 |
| 1,578.6 | 17.9 | 16.5 | 16.7 | 15.8 | 15.9 | 14.9 | 14.2 | 14.7 | 13.1 |
|  | 120.9 | 122.0 | 119.2 | 110.6 | 112.8 | 111.2 | 109.8 | 112.8 | 118.9 |
|  | 4.1 | 5.2 | 4.9 | 4.2 | 4.2 | 3.9 | 3.5 | 3.5 | 3.7 |
|  | 125.0 | 127.2 | 124.1 | 114.8 | 117.0 | 115.1 | 113.3 | 116.3 | 122.6 |
|  | 8.8\% | 8.7\% | 8.7\% | 8.7\% | 8.0\% | 7.8\% | 7.6\% | 7.2\% | 6.4\% |
|  | 0.71\% | 0.70\% | 0.74\% | 0.78\% | 0.81\% | 0.83\% | 0.86\% | 0.84\% | 0.84\% |

[^12]OUTSTANDING DERIVATIVE CONTRACTS - NOTIONAL AMOUNT


[^13]
## CREDIT RISK ASSOCIATED WITH DERIVATIVES



[^14]
## FAIR VALUE OF FINANCIAL INSTRUMENTS



## FAIR VALUE OF AVAILABLE-FOR-SALE / INVESTMENT SECURITIES

## (\$ millions)



FAIR VALUE OF DERIVATIVE INSTRUMENTS

| (\$ millions) |  |  | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Fair value net |  |  |  |  |  |  |  |  |
|  | Positive | Negative |  |  |  |  |  |  |  |  |  |
| Total held for trading purposes ${ }^{8}$ | 18,615 | 17,688 | 927 | (23) | 467 | (86) | 302 | 152 | (283) | 518 | (213) |
| Total held for ALM purposes ${ }^{6}$ | 1,809 | 1,747 | 62 | 32 | 504 | (300) | (204) | (421) | (591) | (254) | (416) |
| Total fair value | 20,424 | 19,435 | 989 | 9 | 971 | (386) | 98 | (269) | (874) | 264 | (629) |
| Less: effect of master netting agreements | $(11,258)$ | $(11,258)$ | - | - | - | - | - | - | - | - | - |
|  | 9,166 | 8,177 | 989 | 9 | 971 | (386) | 98 | (269) | (874) | 264 | (629) |
| Average fair values of derivatives during the quarter | 18,330 | 18,200 | 130 | 631 | 258 | (157) | 409 | (171) | 365 | (813) | 273 |


| (\$ millions) |  |  |  |  |  | Non-interest |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | within <br> 3 months | $3 \text { to } 12$ months | Total within 1 year | $1 \text { to } 5$ years | Over 5 years | n-interest rate sensitive | Total |
| Q3/07 |  |  |  |  |  |  |  |
| Canadian currency |  |  |  |  |  |  |  |
| Assets | 133,735 | 18,780 | 152,515 | 48,218 | 7,440 | 41,648 | 249,821 |
| Structural assumptions ${ }^{3}$ | $(4,355)$ | 3,271 | $(1,084)$ | 2,748 | - | $(1,664)$ | - |
| Liabilities and shareholders' equity | $(137,995)$ | $(27,763)$ | $(165,758)$ | $(23,413)$ | $(9,410)$ | $(51,240)$ | $(249,821)$ |
| Structural assumptions ${ }^{3}$ | 561 | $(17,904)$ | $(17,343)$ | $(15,037)$ | - | 32,380 | - |
| Off-balance sheet | $(6,480)$ | 12,518 | 6,038 | $(4,466)$ | $(1,572)$ | - | - |
| Gap | $(14,534)$ | $(11,098)$ | $(25,632)$ | 8,050 | $(3,542)$ | 21,124 | - |
| Foreign currencies |  |  |  |  |  |  |  |
| Assets | 56,471 | 6,384 | 62,855 | 2,544 | 9,104 | 14,557 | 89,060 |
| Liabilities and shareholders' equity | $(74,267)$ | $(4,528)$ | $(78,795)$ | (781) | $(1,116)$ | $(8,368)$ | $(89,060)$ |
| Off-balance sheet | 5,355 | (596) | 4,759 | 3,093 | $(7,852)$ | - | - |
| Gap | $(12,441)$ | 1,260 | $(11,181)$ | 4,856 | 136 | 6,189 | - |
| Total gap | $(26,975)$ | $(9,838)$ | $(36,813)$ | 12,906 | $(3,406)$ | 27,313 | - |
| Q2/07 |  |  |  |  |  |  |  |
| Canadian currency | $(12,995)$ | $(7,019)$ | $(20,014)$ | 5,392 | $(5,095)$ | 19,717 | - |
| Foreign currencies | $(18,214)$ | 11,557 | $(6,657)$ | 1,628 | (416) | 5,445 | - |
| Total gap | $(31,209)$ | 4,538 | $(26,671)$ | 7,020 | $(5,511)$ | 25,162 | - |
| Q1/07 |  |  |  |  |  |  |  |
| Canadian currency | $(14,959)$ | $(6,830)$ | $(21,789)$ | 6,878 | $(4,693)$ | 19,604 | - |
| Foreign currencies | $(29,771)$ | 16,242 | $(13,529)$ | 1,981 | 1,060 | 10,488 | - |
| Total gap | $(44,730)$ | 9,412 | $(35,318)$ | 8,859 | $(3,633)$ | 30,092 | - |
| Q4/06 |  |  |  |  |  |  |  |
| Canadian currency | $(21,524)$ | 1,976 | $(19,548)$ | 6,398 | $(3,377)$ | 16,527 | - |
| Foreign currencies | $(23,470)$ | 8,108 | $(15,362)$ | 1,412 | 902 | 13,048 | - |
| Total gap | $(44,994)$ | 10,084 | $(34,910)$ | 7,810 | $(2,475)$ | 29,575 | - |
| Q3/06 |  |  |  |  |  |  |  |
| Canadian currency | $(20,335)$ | $(2,187)$ | $(22,522)$ | 7,502 | $(1,264)$ | 16,284 | - |
| Foreign currencies | $(23,048)$ | 10,996 | $(12,052)$ | 709 | 1,144 | 10,199 | - |
| Total gap | $(43,383)$ | 8,809 | $(34,574)$ | 8,211 | (120) | 26,483 | - |

${ }^{1}$ On-and off-balance sheet financial instruments have been reported on the earlier of their contractual re-pricing or maturity dates. In the normal course of business, mortgage and other consumer loan clients frequently repay their loans in part or in full prior to the contractual maturity dates. Similarly, term deposits are sometimes cashed before their contractual maturity dates. In addition, trading account positions can fluctuate significantly from day to day. Taking into account expected prepayment and early w ithdraw als on the consolidated gap position as at July 31, 2007, w ould have the effect of increasing the gap in the periods over one year by approximately $\$ 2.25$ billion. ( $\$ 2.0$ billion increase as at April 30, 2007).
${ }^{2}$ Based on the interest rate sensitivity profile as at July 31, 2007, as adjusted for structura assumptions, estimated prepayments and early w ithdraw als, an immediate $1 \%$ increase in interest rates across all maturities would decrease net income after taxes by approximately $\$ 27$ million ( $\$ 44$ million decrease as at April 30, 2007) over the next 12 months, and increase shareholders' equity as
measured on a present value basis by approximately $\$ 117$ million ( $\$ 191$ million increase as at April 30, 2007).
${ }^{3}$ We manage the interest rate gap by imputing a duration to certain assets and liabilities based on historical and forecasted core balances trends.


[^0]:    ${ }^{1}$ In case of a loss, the effect of stock options potentially exercisable on diluted earnings (loss) per share will be anti-dilutive; therefore, basic and diluted earnings (loss) per share will be the same.

[^1]:    
     income as a result of reduction in the net investment in foreign operations, if any
    $\mathrm{n} / \mathrm{a}$ - not applicable due to the adoption of the financial instruments standards. See Notes to users: External reporting changes, first quarter, Note 2.

[^2]:    
    

[^3]:    Included from the date of acquisition on December 22, 2006. Prior to that, FirstCaribbean was equity accounted and the revenue was included in
    ${ }^{2}$ Represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model.
    ${ }^{3}$ See Notes to users: Non-GAAP measures.
    ${ }^{4}$ Assets under management are included in assets under administration.

[^4]:    ${ }^{1}$ See Notes to users: Non-GAAP measures.
    ${ }^{2}$ Represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model.

[^5]:    ${ }^{1}$ Represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model.

[^6]:    ${ }^{1}$ Primarily relates to the acquisition of FirstCaribbean.
    ${ }^{2}$ Comprises the purchase of non-controlling interest in INTRIA Items Inc. (INTRIA).
    ${ }^{3}$ Includes foreign currency translation and other purchase price equation adjustments related to acquisition of FirstCaribbean.

[^7]:    ${ }^{1}$ Average interest-earning assets include interest-bearing deposits with banks, securities, securities borrowed or purchased under resale agreements, and loans.

[^8]:    ${ }^{1}$ Assets under management are included in assets under administration.
    ${ }^{2}$ Includes the following assets under administration or custody of CIBC Mellon Global Securities Services.

[^9]:    
     are removed from the consolidated balance sheet.
     from securitization comprises servicing income and net gains or losses on securitizations (Q3/07: \$10 million; Q2/07: \$16 million).

[^10]:    ${ }^{1}$ Specific allowances for large numbers of homogeneous balances of relatively small amounts are established by reference to historical ratios of write-offs to balances in arrears and to balances outstanding; this may result in negative net impaired loans.

[^11]:    ${ }^{1}$ Includes $\$ 117$ million of specific allowance and $\$ 23$ million of general allowance related to the FirstCaribbean acquisition.
    ${ }^{2}$ Includes the allowance for letters of credit of $\$ 1$ million (Q2/07: \$1 million).

[^12]:    ${ }^{1}$ Includes the full contract amount of custodial client securities totaling $\$ 55.9$ billion (Q2/07: $\$ 54.5$ billion) lent by GSS.
     agreements.

[^13]:    ${ }^{1}$ ALM: Asset/liability management.
    ${ }^{2}$ Comprises forwards, futures, swaps and options
    ${ }^{3}$ Comprises precious metals and other commodity forwards, futures, swaps and options.

[^14]:    ${ }^{1}$ Risk-weighted amount is the credit equivalent amount multiplied by the prescribed counterparty credit risk factor adjusted for the impact of collateral and guarantees.
    ${ }^{2}$ ALM credit derivatives, with a replacement cost of $\$ 125$ million (Q2/07: $\$ 38$ million) are given financial guarantee treatment for credit risk capital purposes and are excluded from the table above.
    ${ }^{3}$ Represents the fair value of contracts for which fees are received over the life of the contracts.
    ${ }^{4}$ Comprises forwards, swaps and options.
    ${ }^{5}$ Comprises precious metals and other commodity forwards, swaps and options.

