

## Supplementary Financial Information



For the period ended April 30, 2007

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This document is not audited and should be read in conj unction with our quarterly report to shareholders and news release for Q2/07 and the audited annual consolidated financial statements and accompanying management's discussion \& analysis for the year ended October 31, 2006. Additional financial information is also available through our quarterly investor presentations as well as the quarterly conference call webcast.

## External reporting changes

## First quarter

1. During the quarter, we revisited our presentation of certain revenue and expense items for prior periods to better reflect the nature of these items. Accordingly, certain comparative amounts have been reclassified to conform with the presentation adopted in the first quarter
2. On November 1, 2006, we adopted the Canadian Institute of Chartered Accountants (CICA) handbook sections 3855 "Financial Instruments - Recognition and Measurement," 3865 "Hedges" (including the amendments to the transitional
provisions finalized by the CICA on December 15, 2006 by way of a Board Notice), 1530 "Comprehensive Income," and 3251 "Equity."
The standards require that all financial assets be classified as trading, designated at fair value, available for sale, held to maturity, or loans and receivables. The addition, the standards require that all financial assets, including all derivatives, be measured at fair value with the exception of loans and receivables, debt securities classified as held-to-maturity, and available-for-sale equities that do not have quoted market values in an active market. As required, these standards have been applied as an adjustment to opening retained earnings and accumulated other comprehensive income. Prior period balances have not been restated.
3. On December 22, 2006, we obtained control of FirstCaribbean International Bank (FirstCaribbean) by acquiring 90\% of Barclay's Bank PLC's (Barclays) interest in FirstCaribbean which represents a further $39.3 \%$ ownership interest. As a result of this transaction, as at J anuary 31, 2007, we owned approximately $83.0 \%$ of the common shares of FirstCaribbean with the remaining common shares held by both Barclays and other minority shareholders. The transaction has been accounted for using the purchase method. The results of FirstCaribbean's operations have been
included in the consolidated financial statements since December 22, 2006. Prior to that date, we accounted for our $43.7 \%$ interest in FirstCaribbean using the equity method of accounting. FirstCaribbean's results are included in CIBC Retail Markets business line.
4. Effective November 1, 2006, all cash management revenue previously .llocated to within

## Second quarter

1. On February 2, 2007, we acquired an additional $8.5 \%$ interest in irstCaribbean for the remaining common shares held by Barclays and the other minority shareholders, bringing our total ownership to $91.5 \%$.

## Non-GAAP measures

We use a number of financial measures to assess the performance of our business ines. Some measures are calculated in accordance with GAAP, while other measures do not have a standardized meaning under GAAP and, accordingly, these measures, described below, may not be comparable to similar measures used by ther companies. Investors may find these non-GAAP financial measures useful in analyzing financial performance.

This document references the following non-GAAP measures:

## Net interest income, taxable equivalent basis (TEB)

We adjust net interest income to reflect tax-exempt income on an equivalent before tax basis. The corresponding entry is made in the income tax expense. This measure enables comparability of net interest income arising from both taxable and tax-exempt sources. Net interest income ( TEB) is used to calculate the uniform measurement, which enables users of our financial information to make comparisons more readily.

## Economic capita

Economic capital provides the financial framework to eluate the returns of each business line, commensurate with the risk taken

Economic capital is an estimate of the amount of equity capital required by the businesses' to absorb losses consistent with our targeted risk rating over a one year horizon. It comprises credit, market, operational, strategic and other risk capital. The capital methodologies employed quantify the level of
risk within products, clients, and business lines, as required. The difference risk within products, dients, and business lines, as required. The difference between our total equity capital and economic capital is held in Corporate and Other. From time to time, our economic capital model may be made prospectively.

There is no comparable GAAP measure for economic capital.

## Economic profit

Net income, adjusted for a charge on capital, determines economic profit. This measures the return generated by each business line in excess of our
cost of capital, thus enabling users of our financial information to identify relative contributions to shareholder value.

Reconciliation of net income to economic profit is provided with segmented information on pages 6 to 7 .

Segmented return on equity
We use return on equity (ROE) on a segmented basis as one of the measures for performance evaluation and resource allocation decisions.

While ROE for total CIBC provides a measure of return on common equity ROE on a segmented basis provides a similar metric related to the capital allocated to the segments. We use economic capital to calculate ROE on a

## Retail/ Wholesale ratio

While we manage commercial banking operations within CIBC World Markets, some financial institutions incude commercial banking in their retail operations. From time to time, some measures, such as the Retail/Wholesale ratio, will be presented on the basis of CIBC Retail Markets and commercial banking operations for comparison purposes.

The ratio represents the amount of capital attributed to the business lines as at the end of the period. There is no comparable GAAP measure.

EPS and efficiency ratio on cash basis
Cash basis measures are calculated by adding back the after-tax effect of amortization of other intangible assets to net income. Management believes these measures permit uniform measurement, which enables users of our

Reconciliation of non-GAAP to GAAP measures
The table on the following page provides a reconciliation of non-GAAP to GAAP measures.

## RECONCILIATION OF NON-GAAP TO GAAP MEASURES



[^0]Common share information
Per share (\$)
Basic earnings (loss) Diluted earnings (loss) ${ }^{1}$
Dividends
Book value
High Closing
Shares outstanding (thousands)
Average basic
Average diluted
End of period
Market capitalization (\$ millions)
Value measures
Price to earnings multiple ( 12 month trailing)
Dividend yield (based on closing share price)
Dividend payout ratio
Market value to book value ratio
Financial results (\$ millions)
Total revenue
Provision for credit losses
Non-interest expenses
Net income (loss)
Financial measure
Efficiency ratio
Cash efficiency ratio (TEB) ${ }^{2}$
Return on equity
Net interest margin
Net interest margin on average interest-earning assets Retum on average assets
Return on average interest-eaming assets ${ }^{3}$
On- and off-balance sheet information (\$ millions)
Cash, deposits with banks and securities
Loans and acceptances
Total assets
Deposits
Average assets
Average interest-earning assets ${ }^{3}$
Average common shareholders' equity Assets under administration ${ }^{4}$
Balance sheet quality measures ${ }^{5}$
Common equity to risk-weighted assets
Risk-weighted assets (\$ billions)
Tier 1 capital ratio
Total capital ratio
Total capital ratio
Other information
Retail/wholesale ratio ${ }^{2,6}$
Regular workforce headcount ${ }^{7}$

| Q2107 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | $\begin{array}{r} 2007 \\ 6 \mathrm{M} \end{array}$ | 2006 6 M | $\begin{gathered} \hline 2006 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{aligned} & \hline 2005 \\ & 12 \mathrm{M} \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2.29 | 2.13 | 2.34 | 1.88 | 1.65 | 1.64 | 2.08 | (5.77) | 1.21 | 4.42 | 3.28 | 7.50 | (0.46) |
| 2.27 | 2.11 | 2.32 | 1.86 | 1.63 | 1.62 | 2.06 | (5.77) | 1.20 | 4.37 | 3.25 | 7.43 | (0.46) |
| 0.77 | 0.70 | 0.70 | 0.70 | 0.68 | 0.68 | 0.68 | 0.68 | 0.65 | 1.47 | 1.36 | 2.76 | 2.66 |
| 32.67 | 31.85 | 29.59 | 27.96 | 26.61 | 25.85 | 25.00 | 23.51 | 30.95 | 32.67 | 26.61 | 29.59 | 25.00 |
| 104.00 | 102.00 | 87.87 | 83.63 | 86.00 | 81.00 | 80.64 | 80.80 | 74.75 | 104.00 | 86.00 | 87.87 | 80.80 |
| 97.70 | 88.96 | 77.95 | 73.94 | 77.95 | 72.90 | 68.82 | 72.15 | 68.36 | 88.96 | 72.90 | 72.90 | 67.95 |
| 97.70 | 100.88 | 87.60 | 77.25 | 82.75 | 79.90 | 72.20 | 80.01 | 74.75 | 97.70 | 82.75 | 87.60 | 72.20 |
| 337,320 | 336,486 | 335,522 | 335,513 | 335,147 | 334,357 | 333,876 | 336,486 | 340,461 | 336,896 | 334,745 | 335,135 | 339,263 |
| 340,613 | 339,942 | 338,737 | 338,461 | 338,544 | 337,704 | 337,065 | 340,125 | 344,289 | 340,272 | 338,117 | 338,360 | 342,909 |
| 337,487 | 337,139 | 335,977 | 335,332 | 335,519 | 334,786 | 334,008 | 333,724 | 338,730 | 337,487 | 335,519 | 335,977 | 334,008 |
| 32,972 | 34,011 | 29,432 | 25,904 | 27,764 | 26,749 | 24,115 | 26,701 | 25,320 | 32,972 | 27,764 | 29,432 | 24,115 |
| 11.4 | 12.7 | 11.8 | 10.8 | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | 12.9 | 11.4 | $\mathrm{n} / \mathrm{m}$ | 11.8 | $\mathrm{n} / \mathrm{m}$ |
| 3.2\% | 2.8\% | 3.2\% | 3.6\% | 3.4\% | 3.4\% | 3.7\% | 3.4\% | 3.6\% | 3.0\% | 3.3\% | 3.2\% | 3.7\% |
| 33.7\% | 32.9\% | 29.9\% | 37.3\% | 41.4\% | 41.6\% | 32.7\% | $\mathrm{n} / \mathrm{m}$ | 53.6\% | 33.3\% | 41.5\% | 36.8\% | $\mathrm{n} / \mathrm{m}$ |
| 2.99 | 3.17 | 2.96 | 2.76 | 3.11 | 3.09 | 2.89 | 3.40 | 2.41 | 2.99 | 3.11 | 2.96 | 2.89 |
| 3,050 | 3,091 | 2,890 | 2,826 | 2,777 | 2,858 | 3,426 | 3,155 | 2,831 | 6,141 | 5,635 | 11,351 | 12,498 |
| 166 | 143 | 92 | 152 | 138 | 166 | 170 | 199 | 159 | 309 | 304 | 548 | 706 |
| 1,976 | 1,943 | 1,892 | 1,883 | 1,836 | 1,877 | 2,060 | 4,854 | 2,043 | 3,919 | 3,713 | 7,488 | 10,865 |
| 807 | 770 | 819 | 662 | 585 | 580 | 728 | $(1,907)$ | 440 | 1,577 | 1,165 | 2,646 | (32) |
| 64.8\% | 62.9\% | 65.5\% | 66.6\% | 66.1\% | 65.7\% | 60.1\% | 153.9\% | 72.2\% | 63.8\% | 65.9\% | 66.0\% | 86.9\% |
| 63.2\% | 61.5\% | 63.5\% | 65.0\% | 64.9\% | 64.4\% | 59.2\% | 151.3\% | 70.9\% | 62.3\% | 64.6\% | 64.4\% | 85.5\% |
| 28.9\% | 27.1\% | 32.5\% | 27.2\% | 25.7\% | 25.6\% | 34.2\% | (75.1)\% | 16.2\% | 28.0\% | 25.6\% | 27.9\% | (1.6)\% |
| 1.36\% | 1.33\% | 1.50\% | 1.53\% | 1.47\% | 1.59\% | 1.62\% | 1.66\% | 1.74\% | 1.34\% | 1.53\% | 1.52\% | 1.71\% |
| 1.55\% | 1.52\% | 1.72\% | 1.77\% | 1.71\% | 1.86\% | 1.91\% | 1.95\% | 2.05\% | 1.54\% | 1.79\% | 1.76\% | 2.01\% |
| 1.02\% | 0.97\% | 1.08\% | 0.90\% | 0.83\% | 0.81\% | 1.01\% | (2.59)\% | 0.63\% | 0.99\% | 0.82\% | 0.91\% | (0.01)\% |
| 1.16\% | 1.10\% | 1.25\% | 1.04\% | 0.97\% | 0.94\% | 1.19\% | (3.05)\% | 0.74\% | 1.13\% | 0.95\% | 1.05\% | (0.01)\% |
| 100,204 | 108,482 | 95,351 | 93,163 | 90,295 | 89,253 | 79,616 | 86,738 | 86,198 | 100,204 | 90,295 | 95,351 | 79,616 |
| 164,797 | 159,530 | 151,916 | 149,224 | 145,826 | 144,779 | 146,902 | 147,357 | 144,724 | 164,797 | 145,826 | 151,916 | 146,902 |
| 326,580 | 322,608 | 303,984 | 294,990 | 290,721 | 288,906 | 280,370 | 292,854 | 287,710 | 326,580 | 290,721 | 303,984 | 280,370 |
| 221,169 | 223,625 | 202,891 | 200,015 | 193,503 | 193,666 | 192,734 | 197,143 | 196,484 | 221,169 | 193,503 | 202,891 | 192,734 |
| 11,025 | 10,736 | 9,941 | 9,377 | 8,929 | 8,655 | 8,350 | 7,845 | 10,485 | 11,025 | 8,929 | 9,941 | 8,350 |
| 326,088 | 316,122 | 299,513 | 291,395 | 288,428 | 285,679 | 287,119 | 292,136 | 287,802 | 321,023 | 287,030 | 291,277 | 288,845 |
| 285,127 | 276,799 | 260,569 | 251,607 | 248,198 | 245,269 | 242,841 | 248,386 | 244,978 | 280,895 | 246,709 | 251,437 | 245,142 |
| 10,964 | 10,474 | 9,601 | 9,167 | 8,803 | 8,484 | 8,045 | 10,262 | 10,425 | 10,715 | 8,641 | 9,016 | 9,804 |
| 1,165,585 | 1,122,184 | 1,068,600 | 1,027,931 | 1,027,927 | 1,030,357 | 967,055 | 972,867 | 876,633 | 1,165,585 | 1,027,927 | 1,068,600 | 967,055 |
| 8.7\% | 8.7\% | 8.7\% | 8.0\% | 7.8\% | 7.6\% | 7.2\% | 6.4\% | 8.8\% | 8.7\% | 7.8\% | 8.7\% | 7.2\% |
| 127.2 | 124.1 | 114.8 | 117.0 | 115.1 | 113.3 | 116.3 | 122.6 | 118.6 | 127.2 | 115.1 | 114.8 | 116.3 |
| 9.5\% | 9.6\% | 10.4\% | 9.6\% | 9.2\% | 9.0\% | 8.5\% | 7.5\% | 10.7\% | 9.5\% | 9.2\% | 10.4\% | 8.5\% |
| 14.1\% | 14.1\% | 14.5\% | 14.0\% | 13.7\% | 13.1\% | 12.7\% | 10.5\% | 13.4\% | 14.1\% | 13.7\% | 14.5\% | 12.7\% |
| 73\% $27 \%$ | 74\%/26\% | 72\%/28\% | 70\%/30\% | 74\%/26\% | 74\%/26\% | 70\%/30\% | 74\%/26\% | 73\%/27\% | 73\%27\% | 74\%/26\% | 72\%/28\% | 70\%/30\% |
| 40,488 | 40,559 | 37,016 | 36,781 | 36,741 | 36,971 | 37,308 | 37,273 | 37,057 | 40,488 | 36,741 | 37,016 | 37,308 |

In case of a loss, the effect
of stock options potentially exercisable on diluted earnings (loss) per share
will be anti-dilutive: theref will be anti-dilutive; therefore,
basic and diluted earnings basic and dilued earnings
(loss) per share will be the same. ${ }^{2}$ See Notes to users: NonGAAP measures.
${ }^{3}$ Average interest-earning
assets include interestbearing deposits with banks, securities, securities borrowed or purchased
under resale agreements, and loans.
${ }^{4}$ Includes assets under administration or cus tody of
CIBC Mellon Gobal Securities Services (GSS) which is a $50 / 50$ joint venture
between CIBC and Mellon
Financial Corporation. See Financial Corporation. See
assets under administration on page 15 .
${ }^{5}$ Debt ratings - S \& P Sebior Long Term:A+; Moody's - Senior Long Term: ${ }^{\text {Aa2 }}$. Retail includes CIBC Retail
Markets and commercial banking (reported as part of CIBC World Markets). Wholesale reflects CIBC
World Markets, excluding Wordd Markets, excluding
commercial banking. The ratio represents the amount
of capital attributed to the of capital attributed to the
business lines as at the end of the period.
${ }^{7}$ Regular workforce
headcount comprises
regular full-time and part-
regular full-time and part-
time employees, base plus commissioned employees
and $100 \%$ commissioned employees. Full-time employees are counted a one and par-time
employees as one-ha
$\mathrm{n} / \mathrm{m}$ - not meaningful due to
the net loss over the the net loss over the 12
montht trailing period.

## CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS

| (\$ millions) | Q2107 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | $\begin{array}{r} 2007 \\ 6 \mathrm{M} \end{array}$ | $\begin{array}{r} 2006 \\ 6 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2005 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | 1,079 | 1,059 | 1,130 | 1,121 | 1,036 | 1,148 | 1,172 | 1,219 | 1,224 | 2,138 | 2,184 | 4,435 | 4,937 |
| Non-interest income | 1,971 | 2,032 | 1,760 | 1,705 | 1,741 | 1,710 | 2,254 | 1,936 | 1,607 | 4,003 | 3,451 | 6,916 | 7,561 |
| Total revenue | 3,050 | 3,091 | 2,890 | 2,826 | 2,777 | 2,858 | 3,426 | 3,155 | 2,831 | 6,141 | 5,635 | 11,351 | 12,498 |
| Provision for credit losses | 166 | 143 | 92 | 152 | 138 | 166 | 170 | 199 | 159 | 309 | 304 | 548 | 706 |
| Non-interest expenses | 1,976 | 1,943 | 1,892 | 1,883 | 1,836 | 1,877 | 2,060 | 4,854 | 2,043 | 3,919 | 3,713 | 7,488 | 10,865 |
| Income (loss) before income taxes and non-controlling interests | 908 | 1,005 | 906 | 791 | 803 | 815 | 1,196 | $(1,898)$ | 629 | 1,913 | 1,618 | 3,315 | 927 |
| Income tax expense (benefit) | 91 | 231 | 87 | 125 | 190 | 238 | 436 | (106) | 176 | 322 | 428 | 640 | 789 |
|  | 817 | 774 | 819 | 666 | 613 | 577 | 760 | $(1,792)$ | 453 | 1,591 | 1,190 | 2,675 | 138 |
| Non-controlling interests | 10 | 4 | - | 4 | 28 | (3) | 32 | 115 | 13 | 14 | 25 | 29 | 170 |
| Net income (loss) | 807 | 770 | 819 | 662 | 585 | 580 | 728 | $(1,907)$ | 440 | 1,577 | 1,165 | 2,646 | (32) |
| Dividends on preferred shares | 35 | 38 | 33 | 33 | 33 | 33 | 33 | 36 | 28 | 73 | 66 | 132 | 125 |
| Premium on redemption of preferred shares classified as equity | - | 16 | - | - | - | - | - | - | - | 16 | - | - | - |
| Net income (loss) applicable to common shares | 772 | 716 | 786 | 629 | 552 | 547 | 695 | $(1,943)$ | 412 | 1,488 | 1,099 | 2,514 | (157) |

## CASH MEASURES

|  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2107 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 |
| Cash net income (loss) (\$ millions) |  |  |  |  |  |  |  |  |  |
| Net income (loss) applicable to common shares | 772 | 716 | 786 | 629 | 552 | 547 | 695 | $(1,943)$ | 412 |
| After-tax effect of amortization of other intangible assets | 9 | 4 | 5 | 5 | 5 | 5 | 2 | 2 | 2 |
|  |  |  |  |  |  |  |  |  |  |
| Average common shareholders' equity (\$ millions) <br> Average common shareholders' equity | 10,964 | 10,474 | 9,601 | 9,167 | 8,803 | 8,484 | 8,045 | 10,262 | 10,425 |
| Cash measures |  |  |  |  |  |  |  |  |  |
| Average number of common shares - basic (thousands) | 337,320 | 336,486 | 335,522 | 335,513 | 335,147 | 334,357 | 333,876 | 336,486 | 340,461 |
| Average number of common shares - diluted (thousands) | 340,613 | 339,942 | 338,737 | 338,461 | 338,544 | 337,704 | 337,065 | 340,125 | 344,289 |
| Cash basis earnings (loss) per share - basic | \$2.32 | \$2.14 | \$2.36 | \$1.89 | \$1.66 | \$1.65 | \$2.09 | (\$5.77) | \$1.22 |
| Cash basis earnings (loss) per share-diluted ${ }^{2}$ | \$2.29 | \$2.12 | \$2.34 | \$1.87 | \$1.65 | \$1.63 | \$2.07 | (\$5.77) | \$1.20 |

[^1]
## NET INTEREST INCOME



|  | Q2107 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | 6M | 6M | 12M | 12M |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans | 2,350 | 2,304 | 2,279 | 2,206 | 2,008 | 2,033 | 1,949 | 1,925 | 1,854 | 4,654 | 4,041 | 8,526 | 7,640 |
| Securities borrowed or purchased under resale agreements | 499 | 472 | 467 | 402 | 366 | 333 | 295 | 327 | 269 | 971 | 699 | 1,568 | 1,107 |
| Securities | 719 | 762 | 778 | 707 | 640 | 620 | 562 | 538 | 529 | 1,481 | 1,260 | 2,745 | 2,173 |
| Deposits with banks | 200 | 173 | 130 | 115 | 98 | 87 | 95 | 91 | 78 | 373 | 185 | 430 | 336 |
|  | 3,768 | 3,711 | 3,654 | 3,430 | 3,112 | 3,073 | 2,901 | 2,881 | 2,730 | 7,479 | 6,185 | 13,269 | 11,256 |
| Interest expense |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | 1,928 | 1,903 | 1,742 | 1,591 | 1,444 | 1,328 | 1,188 | 1,141 | 1,036 | 3,831 | 2,772 | 6,105 | 4,346 |
| Other liabilities | 678 | 665 | 696 | 633 | 552 | 517 | 452 | 447 | 399 | 1,343 | 1,069 | 2,398 | 1,668 |
| Subordinated indebtedness | 75 | 76 | 78 | 78 | 72 | 72 | 66 | 59 | 57 | 151 | 144 | 300 | 239 |
| Preferred share liabilities | 8 | 8 | 8 | 7 | 8 | 8 | 23 | 15 | 14 | 16 | 16 | 31 | 66 |
|  | 2,689 | 2,652 | 2,524 | 2,309 | 2,076 | 1,925 | 1,729 | 1,662 | 1,506 | 5,341 | 4,001 | 8,834 | 6,319 |
| Net interest income | 1,079 | 1,059 | 1,130 | 1,121 | 1,036 | 1,148 | 1,172 | 1,219 | 1,224 | 2,138 | 2,184 | 4,435 | 4,937 |

NON-INTEREST INCOME

| (\$ millions) |
| :--- |
| Underwriting and advisory fees |
| Deposit and payment fees |
| Credit fees |
| Card fees |
| Investment management and custodial fees |
| Mutual fund fees |
| Insurance fees, net of claims |
| Commissions on securities transactions |
| Trading revenue |
| Investment securities gains (losses), net |
| Realized net gains on available for sale securities |
| Revenue on financial instruments designated at fair value and related economic hedges |
| Income from securitized assets |
| Foreign exchange other than trading ${ }^{1}$ |
| Other |
| Total non-interest income |


| Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 7 8}$ | 185 | 165 | 137 | 137 | 180 | 142 | 171 | 196 |
| $\mathbf{1 9 3}$ | 193 | 195 | 201 | 187 | 195 | 197 | 203 | 194 |
| $\mathbf{8 2}$ | 69 | 107 | 77 | 62 | 88 | 105 | 74 | 80 |
| $\mathbf{6 0}$ | 70 | 74 | 61 | 52 | 64 | 73 | 82 | 74 |
| $\mathbf{1 3 0}$ | 130 | 127 | 120 | 118 | 114 | 106 | 102 | 108 |
| $\mathbf{2 1 6}$ | 212 | 203 | 201 | 201 | 194 | 194 | 187 | 180 |
| $\mathbf{6 2}$ | 58 | 57 | 63 | 46 | 58 | 51 | 47 | 53 |
| $\mathbf{2 2 6}$ | 229 | 206 | 204 | 230 | 229 | 243 | 212 | 239 |
| $\mathbf{2 9 6}$ | 375 | 285 | 275 | 307 | 262 | 166 | 348 | 130 |
| $\mathbf{n} / \mathbf{a}$ | $\mathrm{n} / \mathrm{a}$ | 27 | 51 | $(5)$ | $(2)$ | 365 | 158 | 39 |
| $\mathbf{1 1 9}$ | 132 | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |
| $\mathbf{5 9}$ | 43 | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |
| $\mathbf{1 3 6}$ | 129 | 126 | 113 | 129 | 116 | 105 | 94 | 79 |
| $\mathbf{1 0 1}$ | 84 | 62 | 70 | 104 | 64 | 364 | 64 | 71 |
| $\mathbf{1 1 3}$ | 123 | 126 | 132 | 173 | 148 | 143 | 194 | 164 |
| $\mathbf{1 , 9 7 1}$ | 2,032 | 1,760 | 1,705 | 1,741 | 1,710 | 2,254 | 1,936 | 1,607 |

$\left.\left.\begin{array}{l}\begin{array}{|rrrr|}\hline \mathbf{2 0 0 7} \\ \mathbf{6 M}\end{array} \\ \begin{array}{|rrrr}2006 \\ 6 \mathrm{M}\end{array}\end{array} \begin{array}{r}2006 \\ 12 \mathrm{M}\end{array}\right) \begin{array}{r}2005 \\ 12 \mathrm{M}\end{array}\right]$

[^2]
## NON-INTEREST EXPENSES

| (\$ millions) | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | $\begin{array}{r} 2007 \\ 6 M \end{array}$ | $\begin{array}{r} 2006 \\ 6 \mathrm{M} \end{array}$ | $\begin{gathered} 2006 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{gathered} \\ \hline 2005 \\ 12 \mathrm{M} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Employee compensation and benefits |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries | 550 | 555 | 517 | 535 | 499 | 525 | 633 | 549 | 519 | 1,105 | 1,024 | 2,076 | 2,220 |
| Incentive bonuses | 267 | 295 | 237 | 255 | 227 | 252 | 179 | 230 | 238 | 562 | 479 | 971 | 912 |
| Commissions | 151 | 162 | 156 | 141 | 164 | 148 | 156 | 143 | 152 | 313 | 312 | 609 | 590 |
| Benefits | 158 | 148 | 154 | 159 | 164 | 155 | 169 | 156 | 146 | 306 | 319 | 632 | 602 |
|  | 1,126 | 1,160 | 1,064 | 1,090 | 1,054 | 1,080 | 1,137 | 1,078 | 1,055 | 2,286 | 2,134 | 4,288 | 4,324 |
| Occupancy costs |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Rent and maintenance | 126 | 127 | 115 | 113 | 122 | 123 | 152 | 127 | 133 | 253 | 245 | 473 | 547 |
| Depreciation | 26 | 23 | 21 | 23 | 22 | 23 | 23 | 23 | 24 | 49 | 45 | 89 | 94 |
|  | 152 | 150 | 136 | 136 | 144 | 146 | 175 | 150 | 157 | 302 | 290 | 562 | 641 |
| Computer and office equipment | 246 | 233 | 256 | 251 | 245 | 242 | 277 | 266 | 262 | 479 | 487 | 994 | 1,046 |
| Depreciation | 33 | 30 | 30 | 27 | 29 | 31 | 31 | 28 | 31 | 63 | 60 | 117 | 120 |
|  | 279 | 263 | 286 | 278 | 274 | 273 | 308 | 294 | 293 | 542 | 547 | 1,111 | 1,166 |
| Communications |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Telecommunications | 35 | 34 | 33 | 33 | 33 | 34 | 33 | 36 | 37 | 69 | 67 | 133 | 143 |
| Postage and courier | 34 | 21 | 24 | 25 | 24 | 25 | 27 | 23 | 25 | 55 | 49 | 98 | 104 |
| Stationery | 19 | 16 | 16 | 16 | 18 | 16 | 20 | 17 | 20 | 35 | 34 | 66 | 77 |
|  | 88 | 71 | 73 | 74 | 75 | 75 | 80 | 76 | 82 | 159 | 150 | 297 | 324 |
| Advertising and business development | 66 | 50 | 68 | 53 | 54 | 47 | 69 | 58 | 68 | 116 | 101 | 222 | 260 |
| Professional fees | 43 | 39 | 43 | 35 | 41 | 44 | 81 | 90 | 86 | 82 | 85 | 163 | 325 |
| Business and capital taxes | 34 | 35 | 36 | 33 | 35 | 31 | 24 | 30 | 33 | 69 | 66 | 135 | 118 |
| Other | 188 | 175 | 186 | 184 | 159 | 181 | 186 | 3,078 | 269 | 363 | 340 | 710 | 3,707 |
| Non-interest expenses | 1,976 | 1,943 | 1,892 | 1,883 | 1,836 | 1,877 | 2,060 | 4,854 | 2,043 | 3,919 | 3,713 | 7,488 | 10,865 |
| Non-interest expenses to revenue ratio | 64.8\% | 62.9\% | 65.5\% | 66.6\% | 66.1\% | 65.7\% | 60.1\% | 153.9\% | 72.2\% | 63.8\% | 65.9\% | 66.0\% | 86.9\% |

## SEGMENTED INFORMATION

## CIBC has two strategic business lines:

- CIBC Retail Markets comprises CIBC's retail and wealth management businesses. We provide a full range of financial products and senvices to individual and small business clients, as well as investment management services to retail and institutional clients globally.
- CIBC World Markets is the wholesale and corporate banking arm of CIBC, providing a range of integrated credit and capital markets, investment banking, and merchant banking products and services to clients in key financial markets in North America and around the world. We provide capital solutions and advisory expertise across a wide range of industries as well as research for our corporate, government and institutional clients.

Corporate and Other comprises the five functional groups - Administration, Technology and Operations; Corporate Development; Finance; Legal and Regulatory Compliance; and Treasury and Risk Management (TRM) - that support CIBC's business lines, as well as CIBC Mellon joint ventures, and other income statement and balance sheet items, including the general allowance, not directly attributable to the business lines. The general allowance applicable to FirstCaribbean is determined locally and is included in CIBC Retail Markets. The revenue and expenses of the functional groups are generally allocated to the business lines.

| (\$ millions) | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | $\begin{array}{r} 2007 \\ 6 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2006 \\ 6 M \end{array}$ | $\begin{gathered} \hline 2006 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{array}{r} 2005 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| CIBC Retail Markets | 583 | 530 | 501 | 487 | 432 | 438 | 350 | 404 | 341 | 1,113 | 870 | 1,858 | 1,573 |
| CIBC World Markets | 194 | 210 | 218 | 190 | 110 | 128 | 328 | $(2,287)$ | 115 | 404 | 238 | 646 | $(1,671)$ |
| Corporate and Other | 30 | 30 | 100 | (15) | 43 | 14 | 50 | (24) | (16) | 60 | 57 | 142 | 66 |
| Net income (loss) | 807 | 770 | 819 | 662 | 585 | 580 | 728 | $(1,907)$ | 440 | 1,577 | 1,165 | 2,646 | (32) |

[^3]
## SEGMENTED INFORMATION - CIBC RETAIL MARKETS

| (\$ millions) | Q2107 | Q1/07 | Q4/06 | Q3/06 | Q2106 | Q1/06 | Q4/05 | Q3/05 | Q2105 | $\begin{array}{r} 2007 \\ 6 \mathrm{M} \end{array}$ | $\begin{array}{r} 2006 \\ 6 \mathrm{M} \end{array}$ | $\begin{aligned} & 2006 \\ & 12 \mathrm{~m} \end{aligned}$ | $\begin{aligned} & \hline 2005 \\ & 12 \mathrm{M} \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal and small business banking | 501 | 517 | 522 | 533 | 490 | 510 | 612 | 639 | 605 | 1,018 | 1,000 | 2,055 | 2,463 |
| Imperial Serice | 232 | 237 | 230 | 242 | 227 | 230 | 237 | 246 | 232 | 469 | 457 | 929 | 943 |
| Retail brokerage | 306 | 314 | 292 | 275 | 319 | 297 | 296 | 269 | 288 | 620 | 616 | 1,183 | 1,130 |
| Cards | 360 | 371 | 380 | 340 | 337 | 347 | 362 | 368 | 332 | 731 | 684 | 1,404 | 1,445 |
| Mortgages and personal lending | 361 | 389 | 354 | 359 | 357 | 413 | 285 | 252 | 252 | 750 | 770 | 1,483 | 1,065 |
| Asset management | 112 | 111 | 109 | 106 | 108 | 107 | 112 | 115 | 114 | 223 | 215 | 430 | 455 |
| FirstCaribean ${ }^{1}$ | 150 | 50 | - | - | - | - | - | - | - | 200 | - | - | - |
| Other | 167 | 162 | 159 | 183 | 137 | 164 | 159 | 136 | 159 | 329 | 301 | 643 | 684 |
| Total revenue | 2,189 | 2,151 | 2,046 | 2,038 | 1,975 | 2,068 | 2,063 | 2,025 | 1,982 | 4,340 | 4,043 | 8,127 | 8,185 |
| Provision for credit losses | 182 | 153 | 132 | 159 | 180 | 180 | 224 | 185 | 169 | 335 | 360 | 651 | 772 |
|  | 2,007 | 1,998 | 1,914 | 1,879 | 1,795 | 1,888 | 1,839 | 1,840 | 1,813 | 4,005 | 3,683 | 7,476 | 7,413 |
| Non-interest expenses | 1,353 | 1,288 | 1,255 | 1,251 | 1,237 | 1,245 | 1,323 | 1,283 | 1,293 | 2,641 | 2,482 | 4,988 | 5,151 |
| Income before taxes | 654 | 710 | 659 | 628 | 558 | 643 | 516 | 557 | 520 | 1,364 | 1,201 | 2,488 | 2,262 |
| Income tax expense | 64 | 176 | 158 | 141 | 126 | 205 | 166 | 153 | 179 | 240 | 331 | 630 | 689 |
| Non-controlling interests | 7 | 4 | - | - | - | - | - | - | - | 11 | - | - | - |
| Net income | 583 | 530 | 501 | 487 | 432 | 438 | 350 | 404 | 341 | 1,113 | 870 | 1,858 | 1,573 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 1,134 | 1,101 | 1,109 | 1,110 | 1,058 | 1,124 | 1,131 | 1,119 | 1,067 | 2,235 | 2,182 | 4,401 | 4,445 |
| Non-interest income | 1,107 | 1,105 | 990 | 983 | 970 | 1,000 | 987 | 959 | 969 | 2,212 | 1,970 | 3,943 | 3,958 |
| Intersegment revenue ${ }^{2}$ | (52) | (55) | (53) | (55) | (53) | (56) | (55) | (53) | (54) | (107) | (109) | (217) | (218) |
|  | 2,189 | 2,151 | 2,046 | 2,038 | 1,975 | 2,068 | 2,063 | 2,025 | 1,982 | 4,340 | 4,043 | 8,127 | 8,185 |
| Average balance sheet information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and acceptances | 137,065 | 131,773 | 128,511 | 126,402 | 125,381 | 125,789 | 126,938 | 125,345 | 123,401 | 134,376 | 125,589 | 126,530 | 124,882 |
| Deposits | 196,721 | 189,325 | 178,083 | 174,171 | 172,059 | 172,070 | 170,487 | 172,849 | 170,832 | 192,962 | 172,064 | 174,112 | 170,741 |
| Common equity | 4,418 | 3,683 | 3,529 | 3,655 | 3,646 | 3,676 | 3,492 | 3,593 | 3,672 | 4,042 | 3,662 | 3,629 | 3,619 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 61.8\% | 59.9\% | 61.4\% | 61.4\% | 62.6\% | 60.2\% | 64.1\% | 63.4\% | 65.3\% | 60.8\% | 61.4\% | 61.4\% | 62.9\% |
| Cash efficiency ratio (TEB) ${ }^{3}$ | 61.3\% | 59.7\% | 61.3\% | 61.3\% | 62.6\% | 60.2\% | 64.1\% | 63.3\% | 65.2\% | 60.6\% | 61.4\% | 61.3\% | 62.9\% |
| Return on equity ${ }^{3}$ | 52.9\% | 55.0\% | 55.0\% | 51.4\% | 47.0\% | 45.7\% | 38.2\% | 43.2\% | 36.9\% | 53.9\% | 46.4\% | 49.7\% | 42.2\% |
| Net income | 583 | 530 | 501 | 487 | 432 | 438 | 350 | 404 | 341 | 1,113 | 870 | 1,858 | 1,573 |
| Cost of capital adjustment ${ }^{3}$ | (141) | (125) | (117) | (124) | (120) | (126) | (123) | (122) | (119) | (266) | (246) | (487) | (484) |
| Economic profit ${ }^{3}$ | 442 | 405 | 384 | 363 | 312 | 312 | 227 | 282 | 222 | 847 | 624 | 1,371 | 1,089 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages administered | 106,402 | 103,656 | 99,670 | 97,318 | 94,755 | 93,745 | 93,189 | 91,007 | 88,099 | 106,402 | 94,755 | 99,670 | 93,189 |
| Card loans administered | 12,462 | 12,081 | 11,722 | 11,561 | 11,162 | 10,921 | 10,828 | 10,506 | 10,386 | 12,462 | 11,162 | 11,722 | 10,828 |
| Number of branches - Canada | 1,051 | 1,053 | 1,055 | 1,057 | 1,057 | 1,059 | 1,061 | 1,062 | 1,062 | 1,051 | 1,057 | 1,055 | 1,061 |
| Number of branches - Caribbean | 69 | 65 | - | - | - | - | - | - | - | 69 | - | - | - |
| Number of pavilions (President's Choice Financial) | 239 | 235 | 236 | 235 | 232 | 233 | 231 | 228 | 227 | 239 | 232 | 236 | 231 |
| Number of registered clients (President's Choice Financial - thousands) | 1,988 | 1,937 | 1,886 | 1,820 | 1,763 | 1,716 | 1,679 | 1,625 | 1,578 | 1,988 | 1,763 | 1,886 | 1,679 |
| Regular workforce headcount | 27,266 | 27,254 | 23,396 | 23,197 | 23,108 | 23,002 | 24,085 | 24,117 | 24,051 | 27,266 | 23,108 | 23,396 | 24,085 |
| Assets under administration ${ }^{4}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individuals | 155,184 | 152,100 | 149,344 | 145,215 | 150,309 | 147,842 | 139,441 | 141,726 | 133,618 | 155,184 | 150,309 | 149,344 | 139,441 |
| Institutions | 78,882 | 78,910 | 72,155 | 71,449 | 62,053 | 63,819 | 60,934 | 59,256 | 59,147 | 78,882 | 62,053 | 72,155 | 60,934 |
| Retail mutual funds | 50,807 | 49,629 | 47,452 | 45,765 | 46,461 | 46,105 | 43,411 | 44,422 | 42,436 | 50,807 | 46,461 | 47,452 | 43,411 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individuals | 15,107 | 14,834 | 13,794 | 13,326 | 13,290 | 12,764 | 11,675 | 11,365 | 10,637 | 15,107 | 13,290 | 13,794 | 11,675 |
| Institutions | 17,416 | 16,901 | 16,486 | 15,805 | 15,514 | 16,479 | 16,286 | 16,363 | 16,166 | 17,416 | 15,514 | 16,486 | 16,286 |
| Retail mutual funds | 50,807 | 49,629 | 47,452 | 45,765 | 46,461 | 46,105 | 43,411 | 44,422 | 42,436 | 50,807 | 46,461 | 47,452 | 43,411 |
|  | 83,330 | 81,364 | 77,732 | 74,896 | 75,265 | 75,348 | 71,372 | 72,150 | 69,239 | 83,330 | 75,265 | 77,732 | 71,372 |

[^4]SEGMENTED INFORMATION - CIBC WORLD MARKETS

| (\$ millions) | Q2107 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | $\begin{array}{r} 2007 \\ 6 \mathrm{M} \end{array}$ | $\begin{array}{r} 2006 \\ 6 \mathrm{M} \end{array}$ | $\begin{gathered} 2006 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{gathered} 2005 \\ 12 \mathrm{M} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Capital markets | 351 | 449 | 351 | 325 | 354 | 371 | 347 | 359 | 326 | 800 | 725 | 1,401 | 1,391 |
| Investment banking and credit products | 247 | 204 | 242 | 217 | 119 | 237 | 226 | 239 | 284 | 451 | 356 | 815 | 1,025 |
| Commercial banking | 121 | 121 | 125 | 126 | 119 | 124 | 126 | 126 | 120 | 242 | 243 | 494 | 498 |
| Merchant banking | 85 | 77 | 61 | 90 | 69 | 12 | 391 | 239 | 61 | 162 | 81 | 232 | 714 |
| Other | (24) | (5) | (5) | (22) | (12) | (19) | (76) | 18 | (1) | (29) | (31) | (58) | (53) |
| Total revenue (TEB) ${ }^{1}$ | 780 | 846 | 774 | 736 | 649 | 725 | 1,014 | 981 | 790 | 1,626 | 1,374 | 2,884 | 3,575 |
| TEB adjustment ${ }^{1}$ | 54 | 62 | 77 | 59 | 42 | 46 | 50 | 52 | 48 | 116 | 88 | 224 | 191 |
| Total revenue | 726 | 784 | 697 | 677 | 607 | 679 | 964 | 929 | 742 | 1,510 | 1,286 | 2,660 | 3,384 |
| Provision for (recovery of) credit losses | 4 | (10) | (1) | (7) | (16) | (15) | (4) | 13 | (9) | (6) | (31) | (39) | (17) |
|  | 722 | 794 | 698 | 684 | 623 | 694 | 968 | 916 | 751 | 1,516 | 1,317 | 2,699 | 3,401 |
| Non-interest expenses | 524 | 551 | 485 | 518 | 505 | 533 | 590 | 3,423 | 591 | 1,075 | 1,038 | 2,041 | 5,149 |
| Income (loss) before taxes and non-controlling interests | 198 | 243 | 213 | 166 | 118 | 161 | 378 | $(2,507)$ | 160 | 441 | 279 | 658 | $(1,748)$ |
| Income tax expense (benefit) | 1 | 33 | (5) | (25) | 7 | 32 | 44 | (260) | 22 | 34 | 39 | 9 | (148) |
| Non-controlling interests | 3 | - | - | 1 | 1 | 1 | 6 | 40 | 23 | 3 | 2 | 3 | 71 |
| Net income (loss) | 194 | 210 | 218 | 190 | 110 | 128 | 328 | $(2,287)$ | 115 | 404 | 238 | 646 | $(1,671)$ |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | (140) | (124) | (54) | (52) | (83) | (24) | 6 | 37 | 99 | (264) | (107) | (213) | 279 |
| Non-interest income | 812 | 851 | 697 | 672 | 636 | 646 | 901 | 838 | 588 | 1,663 | 1,282 | 2,651 | 2,883 |
| Intersegment revenue ${ }^{2}$ | 54 | 57 | 54 | 57 | 54 | 57 | 57 | 54 | 55 | 111 | 111 | 222 | 222 |
|  | 726 | 784 | 697 | 677 | 607 | 679 | 964 | 929 | 742 | 1,510 | 1,286 | 2,660 | 3,384 |
| Average balance sheet information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and acceptances | 24,859 | 22,911 | 22,190 | 21,597 | 20,839 | 20,645 | 20,855 | 21,304 | 21,004 | 23,869 | 20,740 | 21,322 | 20,874 |
| Trading securities | 51,566 | 54,274 | 50,322 | 47,692 | 45,926 | 45,265 | 42,173 | 44,274 | 41,488 | 52,943 | 45,590 | 47,312 | 42,736 |
| Deposits | 24,021 | 23,866 | 22,061 | 21,650 | 21,858 | 22,669 | 22,722 | 23,040 | 22,960 | 23,942 | 22,270 | 22,061 | 22,799 |
| Common equity | 2,083 | 1,907 | 1,891 | 1,864 | 1,795 | 1,877 | 1,835 | 1,823 | 1,921 | 1,993 | 1,837 | 1,858 | 1,901 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 72.2\% | 70.3\% | 69.6\% | 76.5\% | 83.4\% | 78.3\% | 61.3\% | 368.1\% | 79.6\% | 71.2\% | 80.7\% | 76.7\% | 152.1\% |
| Cash efficiency ratio (TEB) ${ }^{1}$ | 67.1\% | 65.2\% | 62.6\% | 70.4\% | 77.9\% | 73.4\% | 58.2\% | 348.9\% | 74.8\% | 66.1\% | 75.5\% | 70.8\% | 144.0\% |
| Return on equity ${ }^{1}$ | 36.8\% | 41.6\% | 44.2\% | 39.1\% | 23.5\% | 25.6\% | 69.4\% | (499.3)\% | 23.4\% | 39.2\% | 24.6\% | 33.3\% | (89.1)\% |
| Net income (loss) | 194 | 210 | 218 | 190 | 110 | 128 | 328 | $(2,287)$ | 115 | 404 | 238 | 646 | $(1,671)$ |
| Cost of capital adjustment ${ }^{1}$ | (67) | (64) | (64) | (62) | (60) | (64) | (65) | (61) | (63) | (131) | (124) | (250) | (254) |
| Economic profit (loss) ${ }^{1}$ | 127 | 146 | 154 | 128 | 50 | 64 | 263 | $(2,348)$ | 52 | 273 | 114 | 396 | $(1,925)$ |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  |  |

[^5]
## SEGMENTED INFORMATION - CORPORATE AND OTHER

| (\$ millions) | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | $\begin{array}{r} 2007 \\ 6 \mathrm{M} \end{array}$ | $\begin{array}{r} 2006 \\ 6 \mathrm{M} \end{array}$ | $\begin{array}{r} 2006 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} 2005 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue | 135 | 156 | 147 | 111 | 195 | 111 | 399 | 201 | 107 | 291 | 306 | 564 | 929 |
| (Recovery of) provision for credit losses | (20) | - | (39) | - | (26) | 1 | (50) | 1 | (1) | (20) | (25) | (64) | (49) |
|  | 155 | 156 | 186 | 111 | 221 | 110 | 449 | 200 | 108 | 311 | 331 | 628 | 978 |
| Non-interest expenses | 99 | 104 | 152 | 114 | 94 | 99 | 147 | 148 | 159 | 203 | 193 | 459 | 565 |
| Income (loss) before taxes and non-controlling interests | 56 | 52 | 34 | (3) | 127 | 11 | 302 | 52 | (51) | 108 | 138 | 169 | 413 |
| Income tax expense (benefit) | 26 | 22 | (66) | 9 | 57 | 1 | 226 | 1 | (25) | 48 | 58 | 1 | 248 |
| Non-controlling interests | - | - | - | 3 | 27 | (4) | 26 | 75 | (10) | - | 23 | 26 | 99 |
| Net income (loss) | 30 | 30 | 100 | (15) | 43 | 14 | 50 | (24) | (16) | 60 | 57 | 142 | 66 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 85 | 82 | 75 | 63 | 61 | 48 | 35 | 63 | 58 | 167 | 109 | 247 | 213 |
| Non-interest income | 52 | 76 | 73 | 50 | 135 | 64 | 366 | 139 | 50 | 128 | 199 | 322 | 720 |
| Intersegment revenue ${ }^{1}$ | (2) | (2) | (1) | (2) | (1) | (1) | (2) | (1) | (1) | (4) | (2) | (5) | (4) |
|  | 135 | 156 | 147 | 111 | 195 | 111 | 399 | 201 | 107 | 291 | 306 | 564 | 929 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average loans and acceptances | 214 | 211 | 237 | 202 | 196 | 216 | 219 | 244 | 266 | 212 | 206 | 213 | 263 |
| Regular workforce headcount | 10,869 | 10,921 | 11,329 | 11,332 | 11,411 | 11,676 | 10,924 | 10,845 | 10,719 | 10,869 | 11,411 | 11,329 | 10,924 |

[^6]
## TRADING REVENUE

| (\$ millions) | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | $\begin{array}{r} 2007 \\ 6 M \\ \hline \end{array}$ | $\begin{array}{r} 2006 \\ 6 M \end{array}$ | $\begin{array}{r} \hline 2006 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} 2005 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Trading revenue ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest (expense) income (TEB) ${ }^{2,3}$ | (120) | (130) | (49) | (65) | (93) | (16) | 53 | 9 | 63 | (250) | (109) | (223) | 195 |
| Non-interest income ${ }^{2}$ | 296 | 375 | 285 | 275 | 307 | 262 | 166 | 348 | 130 | 671 | 569 | 1,129 | 801 |
| Total trading revenue (TEB) ${ }^{3}$ | 176 | 245 | 236 | 210 | 214 | 246 | 219 | 357 | 193 | 421 | 460 | 906 | 996 |
| TEB adjustment ${ }^{3}$ | 53 | 61 | 72 | 58 | 43 | 48 | 48 | 43 | 46 | 114 | 91 | 221 | 176 |
| Total trading revenue | 123 | 184 | 164 | 152 | 171 | 198 | 171 | 314 | 147 | 307 | 369 | 685 | 820 |
| Trading revenue as a \% of total revenue | 4.0\% | 6.0\% | 5.7\% | 5.4\% | 6.2\% | 6.9\% | 5.0\% | 10.0\% | 5.2\% | 5.0\% | 6.5\% | 6.0\% | 6.6\% |
| Trading revenue (TEB) as a \% of total revenue ${ }^{3}$ | 5.8\% | 7.9\% | 8.2\% | 7.4\% | 7.7\% | 8.6\% | 6.4\% | 11.3\% | 6.8\% | 6.9\% | 8.2\% | 8.0\% | 8.0\% |
| Trading revenue by product line (TEB) ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 50 | 65 | 34 | 30 | 26 | 66 | 58 | 49 | 42 | 115 | 92 | 156 | 198 |
| Foreign exchange | 48 | 44 | 39 | 44 | 41 | 39 | 41 | 42 | 40 | 92 | 80 | 163 | 169 |
| Equities | 75 | 104 | 89 | 54 | 86 | 71 | 91 | 196 | 51 | 179 | 157 | 300 | 401 |
| Commodities | 2 | 6 | 10 | 14 | 8 | 7 | 7 | 8 | 4 | 8 | 15 | 39 | 31 |
| Other ${ }^{4}$ | 1 | 26 | 64 | 68 | 53 | 63 | 22 | 62 | 56 | 27 | 116 | 248 | 197 |
| Total trading revenue (TEB) ${ }^{3}$ | 176 | 245 | 236 | 210 | 214 | 246 | 219 | 357 | 193 | 421 | 460 | 906 | 996 |
| TEB adjustment ${ }^{3}$ | 53 | 61 | 72 | 58 | 43 | 48 | 48 | 43 | 46 | 114 | 91 | 221 | 176 |
| Total trading revenue | 123 | 184 | 164 | 152 | 171 | 198 | 171 | 314 | 147 | 307 | 369 | 685 | 820 |
| Foreign exchange revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Foreign exchange trading revenue | 48 | 44 | 39 | 44 | 41 | 39 | 41 | 42 | 40 | 92 | 80 | 163 | 169 |
| Foreign exchange, other than trading ${ }^{5}$ | 101 | 84 | 62 | 70 | 104 | 64 | 364 | 64 | 71 | 185 | 168 | 300 | 555 |
|  | 149 | 128 | 101 | 114 | 145 | 103 | 405 | 106 | 111 | 277 | 248 | 463 | 724 |



 shown separately in the consolidated statement of operations.
 of trading revenue.
${ }^{3}$ See Notes to users: Non-GAAP measures.
${ }^{4}$ Comprises primarily loan trading activities prior to fiscal 2007.
${ }^{5}$ See footnote 1 on page 3 of non-interest income.

| (\$ millions) | Q2107 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |  |  |  |
| Cash and non-interest-bearing deposits with banks | 1,707 | 1,938 | 1,317 | 1,404 | 2,073 | 1,235 | 1,310 | 1,417 | 1,279 |
| Interest-bearing deposits with banks | 14,734 | 15,754 | 10,536 | 10,125 | 9,828 | 9,063 | 10,542 | 12,376 | 10,823 |
| Securities |  |  |  |  |  |  |  |  |  |
| Trading | 63,404 | 68,113 | 62,331 | 60,238 | 58,742 | 60,539 | 53,422 | 59,705 | 58,524 |
| Available for sale | 14,227 | 15,708 | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | n/a | n/a | n/a |
| Designated at fair value | 6,132 | 6,969 | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Investment | n/a | n/a | 21,167 | 21,396 | 19,652 | 18,416 | 14,342 | 13,240 | 15,572 |
| Securities borrowed or purchased under resale agreements | 30,916 | 23,968 | 25,432 | 21,640 | 21,722 | 21,699 | 18,514 | 20,575 | 20,393 |
| Loans |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 87,075 | 83,338 | 81,358 | 78,868 | 77,734 | 76,663 | 77,216 | 76,881 | 74,520 |
| Personal | 28,970 | 28,622 | 28,052 | 28,067 | 27,799 | 27,679 | 28,198 | 27,821 | 27,129 |
| Credit card | 7,998 | 7,612 | 7,253 | 7,018 | 6,616 | 6,483 | 6,655 | 7,846 | 8,012 |
| Business and government | 33,992 | 34,528 | 30,404 | 29,767 | 28,984 | 30,031 | 31,350 | 31,306 | 31,367 |
| Allowance for credit losses | $(1,515)$ | $(1,554)$ | $(1,442)$ | $(1,580)$ | $(1,602)$ | $(1,620)$ | $(1,636)$ | $(1,713)$ | $(1,732)$ |
| Other |  |  |  |  |  |  |  |  |  |
| Derivative instruments market valuation | 17,233 | 17,665 | 17,122 | 17,397 | 18,588 | 19,378 | 20,309 | 21,539 | 21,752 |
| Customers' liability under acceptances | 8,277 | 6,984 | 6,291 | 7,084 | 6,295 | 5,543 | 5,119 | 5,216 | 5,428 |
| Land, buildings and equipment | 2,142 | 2,212 | 2,032 | 2,034 | 2,031 | 2,088 | 2,136 | 2,144 | 2,173 |
| Goodwill | 1,983 | 1,951 | 982 | 982 | 982 | 982 | 946 | 947 | 947 |
| Other intangible assets | 475 | 456 | 192 | 199 | 206 | 213 | 199 | 202 | 205 |
| Other assets | 8,830 | 8,344 | 10,957 | 10,351 | 11,071 | 10,514 | 11,748 | 13,352 | 11,318 |
| Total assets | 326,580 | 322,608 | 303,984 | 294,990 | 290,721 | 288,906 | 280,370 | 292,854 | 287,710 |
| LIABILITIES AND SHAREHOLDERS' EQUITY Deposits |  |  |  |  |  |  |  |  |  |
| Personal |  |  |  |  |  |  |  |  |  |
| Demand | 5,881 | 5,928 | 5,201 | 5,070 | 5,257 | 5,422 | 5,545 | 5,172 | 5,012 |
| Notice | 37,309 | 35,888 | 33,010 | 32,486 | 32,993 | 32,527 | 32,399 | 32,751 | 32,484 |
| Fixed | 47,300 | 47,138 | 43,618 | 41,932 | 40,025 | 38,635 | 38,029 | 37,980 | 37,613 |
| Subtotal | 90,490 | 88,954 | 81,829 | 79,488 | 78,275 | 76,584 | 75,973 | 75,903 | 75,109 |
| Business and government | 116,338 | 118,955 | 107,468 | 107,361 | 102,533 | 105,878 | 106,226 | 110,730 | 110,744 |
| Bank | 14,341 | 15,716 | 13,594 | 13,166 | 12,695 | 11,204 | 10,535 | 10,510 | 10,631 |
| Other |  |  |  |  |  |  |  |  |  |
| Derivative instruments market valuation | 17,224 | 16,694 | 17,330 | 17,245 | 18,691 | 20,070 | 20,128 | 22,150 | 21,553 |
| Acceptances | 8,277 | 6,984 | 6,297 | 7,084 | 6,295 | 5,543 | 5,119 | 5,216 | 5,431 |
| Obligations related to securities sold short | 13,743 | 13,719 | 13,788 | 14,136 | 17,996 | 15,211 | 14,883 | 16,177 | 16,230 |
| Obligations related to securities lent or sold under repurchase agreements | 31,772 | 29,255 | 30,433 | 24,892 | 21,682 | 23,959 | 14,325 | 16,943 | 14,415 |
| Other liabilities | 13,867 | 12,295 | 14,716 | 13,397 | 14,302 | 13,327 | 16,002 | 19,007 | 14,770 |
| Subordinated indebtedness | 6,011 | 5,991 | 5,595 | 5,850 | 5,862 | 4,825 | 5,102 | 3,853 | 3,915 |
| Preferred share liabilities | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 1,045 | 1,052 |
| Non-controlling interests | 161 | 278 | 12 | 13 | 480 | 669 | 746 | 1,094 | 1,000 |
| Shareholders' equity |  |  |  |  |  |  |  |  |  |
| Preferred shares | 2,731 | 2,431 | 2,381 | 2,381 | 2,381 | 2,381 | 2,381 | 2,381 | 2,375 |
| Common shares | 3,131 | 3,113 | 3,045 | 3,013 | 3,027 | 2,987 | 2,952 | 2,937 | 2,943 |
| Contributed surplus | 76 | 74 | 70 | 67 | 53 | 56 | 58 | 58 | 58 |
| Foreign currency translation adjustments | n/a | n/a | (442) | (415) | (466) | (375) | (327) | (350) | (296) |
| Retained earnings | 8,200 | 7,693 | 7,268 | 6,712 | 6,315 | 5,987 | 5,667 | 5,200 | 7,780 |
| Accumulated other comprehensive income | (382) | (144) | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Total liabilities and shareholders' equity | 326,580 | 322,608 | 303,984 | 294,990 | 290,721 | 288,906 | 280,370 | 292,854 | 287,710 |

$\mathrm{n} / \mathrm{a}$ - not applicable due to the adoption of the financial instruments standards. See Notes to users: External reporting changes, Note 2 .

## BALANCE SHEET MEASURES

|  | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal deposits to loans ratio | 57.8\% | 58.3\% | 56.2\% | 55.9\% | 56.1\% | 55.0\% | 53.6\% | 53.4\% | 53.9\% |
| Cash and deposits with banks to total assets | 5.0\% | 5.5\% | 3.9\% | 3.9\% | 4.1\% | 3.6\% | 4.2\% | 4.7\% | 4.2\% |
| Securities to total assets | 25.6\% | 28.1\% | 27.5\% | 27.7\% | 27.0\% | 27.3\% | 24.2\% | 24.9\% | 25.8\% |
| Average common shareholders' equity (\$ millions) | 10,964 | 10,474 | 9,601 | 9,167 | 8,803 | 8,484 | 8,045 | 10,262 | 10,425 |

## GOODWILL AND OTHER INTANGIBLE ASSETS

| (\$ millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 |
| Goodwill |  |  |  |  |  |  |  |  |  |
| Opening balance | 1,951 | 982 | 982 | 982 | 982 | 946 | 947 | 947 | 947 |
| Acquisitions | $94{ }^{1}$ | $958{ }^{1}$ | - | - | - | $37^{2}$ | - | - | - |
| Other ${ }^{3}$ | (62) | 11 | - | - | - | (1) | (1) | - | - |
| Closing balance | 1,983 | 1,951 | 982 | 982 | 982 | 982 | 946 | 947 | 947 |
|  |  |  |  |  |  |  |  |  |  |
| Other intangible assets |  |  |  |  |  |  |  |  |  |
| Opening balance | 456 | 192 | 199 | 206 | 213 | 199 | 202 | 205 | 207 |
| Acquisitions | $49{ }^{1}$ | $267{ }^{1}$ | - | - | - | $22^{2}$ | - | - | 1 |
| Amortization | (12) | (5) | (8) | (7) | (7) | (7) | (3) | (3) | (3) |
| Other ${ }^{3}$ | (18) | 2 | 1 | - | - | (1) | - | - | - |
| Closing balance | 475 | 456 | 192 | 199 | 206 | 213 | 199 | 202 | 205 |
|  |  |  |  |  |  |  |  |  |  |
| Goodwill and other intangible assets | 2,458 | 2,407 | 1,174 | 1,181 | 1,188 | 1,195 | 1,145 | 1,149 | 1,152 |

[^7]
## CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

(\$ millions)

## Preferred shares

Balance at beginning of period
Issue of preferred shares
Conversion of preferred shares ${ }^{1}$
Redemption of preferred shares Balance at end of period
Common shares
Balance at beginning of period
Issue of common shares
Purchase of common shares for cancellation
Treasury shares ${ }^{2}$
Balance at end of period

## Contributed surplus

Balance at beginning of period
Stock option expense
Stock options exercised
Net premium (discount) on treasury shares

## Balance at end of period

Foreign currency translation adjustments
Balance at beginning of period
Adoption of new accounting policies
Foreign exchange (losses) gains from investment in subsidiaries and other items
Foreign exchange gains (losses) from hedging activities
Income tax (expense) benefit

## Balance at end of period

## Retained earning

Balance at beginning of period, as previously reported
Adoption of new accounting policies
Balance at beginning of period, as restated
Net income (loss)
Dividends

## Preferred

Common
Premium on purchase of common shares for cancellation
Premium on redemption of preferred shares classified as equity
Other

## Balance at end of period

Accumulated other comprehensive income (AOCI), net of tax
Balance at beginning of period
Adoption of new accounting policies
Other comprehensive income (OCI)
Balance at end of period
Shareholders' equity at end of period

## ${ }^{1}$ Conversion of Class A Series 28 Preferred Shares into Class A Series 29 Preferred Shares.

${ }^{2}$ Assets and liabilities in the form of CIBC common shares, held within certain compensation trusts, have been offset (April 30, 2007: $\$ 680$ million; January 31, 2007 : $\$ 701$ million) within treasury shares
${ }^{3}$ Represents the effect of implementing the CICA handbook sections 3855, 3865, 1530 and 3251
$\mathrm{n} / \mathrm{a}$ - not applicable due to the adoption of the financial instruments standards. See Notes to users: External reporting changes, first quarter, Note 2.

## Cash flows provided by (used in) operating activities

Net income (loss)
Adjustments to reconcile net income to cash flows provided by (used in) operating activities Provision for credit losses
Amorization of buildings, furniture, equipment, and leasehold improvements
Amortization of other intangible assets
Stock-based compensation
uture income taxes
hvestment securities (gains) losses realized, net
Realized net gains on available for sale securities
Losses (gains) on disp
Other non-cash items, net
Changes in operating assets and liabilities
Accrued interest receivable
Accrued interest payable
Amounts receivable on derivative contracts
Amounts payable on derivative Net changes in securitiec desig Net changes in other assets and liabit fair values Net changes income taxes assets and liabilities designated at fair values Other, net

Cash flows provided by (used in) financing activities
Deposits, net of withdrawals
Obligations related to securities sold shor
Net obligations related to securities lent or sold under repurchase agreements
Redemption/repurchase of subes
Redemption of preferred shares
Issue of preferred shares
Issue of common shares
Issue of common shares
Purchase of common shares for cancellation
Net proceeds from treasury shares sold (purchased)
Dividends

## Cash flows provided by (used in) investing activities

Interest-bearing deposits with banks
Loans, net of repayments
Proceeds from securitization
Investment securities
Purchase of securities
Proceeds from sale of securities
Available for sale
Purchase of securitie
Proceeds from sale of securities
Proceeds from maturity of secuitites
Net securities borrowed or purchased under resale agreements
Proceeds from divestitures
Net cash used in the acquisition ${ }^{1}$
Purchase of land, buildings and equipment
Proceeds from disposal of land, buildings and equipment
Effect of exchange rate changes on cash and non-interest bearing deposits with banks
Net increase (decrease) in cash and non-interest-bearing deposits with banks during period
Cash and non-interest-bearing deposits with banks at beginning of period
Cash int paid
Cash interest paid
es paid (recovered)

| Q2107 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2105 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 807 | 770 | 819 | 662 | 585 | 580 | 728 | $(1,907)$ | 440 |
| 166 | 143 | 92 | 152 | 138 | 166 | 17 | 199 | 159 |
| 59 | 53 | 51 | 50 | 51 | 54 | 54 | 51 | 55 |
| 12 | 5 | 8 | 7 | 7 | 7 | 3 | 3 | 3 |
| (2) | 18 | 15 | (6) | 6 | 15 | (13) | 15 | 13 |
| 51 | 63 | 163 | 23 | 93 | 77 | 359 | (238) | 28 |
| n/a | n/a | (27) | (51) | 5 | 2 | (356) | (152) | (32) |
| (119) | (132) | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| - | - | - | - | - | - | - | - | - |
| - | - | 1 | - | (1) | - | (1) | (7) | - |
| (11) | 50 | - | - | - | - | - | - | - |
| 74 | (106) | (92) | (6) | (122) | 17 | (45) | 57 | (53) |
| 29 | (474) | 309 | 20 | 200 | 13 | 121 | 138 | 149 |
| 450 | (404) | 275 | 1,191 | 790 | 931 | 1,230 | 213 | 1,091 |
| 629 | (958) | 85 | $(1,446)$ | $(1,379)$ | (58) | $(2,022)$ | 597 | (839) |
| 4,709 | $(4,238)$ | $(2,093)$ | $(1,496)$ | 1,797 | $(7,117)$ | 6,283 | $(1,181)$ | $(3,593)$ |
| 837 | (629) | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1,194 | 187 | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| (457) | (377) | (116) | 24 | 220 | 53 | 147 | 78 | 27 |
| 1,325 | $(1,742)$ | 166 | $(1,025)$ | 35 | $(1,890)$ | $(2,470)$ | 2,433 | 543 |
| 9,753 | $(7,771)$ | (344) | $(1,901)$ | 2,425 | $(7,150)$ | 4,188 | 299 | $(2,009)$ |
| $(3,619)$ | 5,554 | 2,876 | 6,512 | (163) | 932 | $(4,409)$ | 659 | 3,183 |
| (14) | (69) | (348) | $(3,860)$ | 2,785 | 328 | $(1,294)$ | (53) | 848 |
| 2,517 | $(1,178)$ | 5,541 | 3,210 | $(2,277)$ | 9,634 | $(2,618)$ | 2,528 | $(2,147)$ |
| 59 | - | - | - | 1,300 | - | 1,300 | - | - |
| . | - | (250) | (20) | (250) | (250) | (24) | (41) | - |
| - | (416) | - | - | - | - | (445) | - | - |
| 300 | 450 | - | - | - | - | - | 6 | 417 |
| 21 | 50 | 27 | 6 | 39 | 40 | 12 | 58 | 29 |
| - | - | - | - | - | - | - | (463) | (206) |
| (3) | 18 | 5 | (20) | 1 | (5) | 3 | (10) | (11) |
| (294) | (273) | (267) | (267) | (262) | (260) | (260) | (264) | (249) |
| (154) | 353 | 249 | 385 | (295) | 150 | 155 | (259) | 155 |
| $(1,187)$ | 4,489 | 7,833 | 5,946 | 878 | 10,569 | $(7,580)$ | 2,161 | 2,019 |
| 1,020 | $(2,494)$ | (411) | (297) | (765) | 1,479 | 1,834 | $(1,553)$ | 129 |
| $(5,976)$ | 1,295 | $(5,521)$ | $(5,466)$ | $(2,301)$ | 355 | $(2,986)$ | $(5,386)$ | $(2,403)$ |
| 1,698 | 2,537 | 1,950 | 2,705 | 1,868 | 2,026 | 3,174 | 2,339 | 1,931 |
| n/a | n/a | $(2,504)$ | $(3,694)$ | $(3,384)$ | $(6,011)$ | $(3,248)$ | (669) | $(1,920)$ |
| n/a | n/a | 2,325 | 1,229 | 1,247 | 1,294 | 1,709 | 1,689 | 948 |
| n/a | n/a | 435 | 772 | 896 | 641 | 793 | 1,464 | 369 |
| $(2,618)$ | $(1,787)$ | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 3,353 | 1,462 | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 986 | 2,396 | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| $(6,948)$ | 1,464 | $(3,792)$ | 82 | (23) | $(3,185)$ | 2,061 | (182) | 1,031 |
| - | - | - | - | - | - | - | - | - |
| (262) | (778) | - | - | - | (75) | - | - | - |
| - | (233) | (51) | (53) | - | (6) | (49) | (37) | (88) |
| - | - | 1 | - | 7 | - | 4 | 22 | 1 |
| $(8,747)$ | 3,862 | $(7,568)$ | $(4,722)$ | $(2,455)$ | $(3,482)$ | 3,292 | $(2,313)$ | (2) |
| (50) | 41 | (8) | 8 | (10) | (12) | (7) | (9) | 4 |
| (231) | 621 | (87) | (669) | 838 | (75) | (107) | 138 | 12 |
| 1,938 | 1,317 | 1,404 | 2,073 | 1,235 | 1,310 | 1,417 | 1,279 | 1,267 |
| 1,707 | 1,938 | 1,317 | 1,404 | 2,073 | 1,235 | 1,310 | 1,417 | 1,279 |
| 2,660 | 3,126 | 2,215 | 2,289 | 1,876 | 1,912 | 1,608 | 1,524 | 1,357 |
| 496 | 545 | 41 | 77 | (123) | 108 | (70) | 55 | 120 |


| 2007 | 2006 | 2006 | 2005 |
| :---: | :---: | :---: | :---: |
| 6M | 6M | 12M | 12M |
| 1,577 | 1,165 | 2,646 | (32) |
| 309 | 304 | 548 | 706 |
| 112 | 105 | 206 | 214 |
| 17 | 14 | 29 | 12 |
| 16 | 21 | 30 | 5 |
| 114 | 170 | 356 | 252 |
| n/a | 7 | (71) | (579) |
| (251) | - | n/a | n/a |
| - | - | - | (115) |
| - | (1) | - | (8) |
| 39 | - | - | - |
| (32) | (105) | (203) | 21 |
| (445) | 213 | 542 | 393 |
| 46 | 1,721 | 3,187 | 3,404 |
| (329) | $(1,437)$ | $(2,798)$ | $(3,900)$ |
| 471 | $(5,320)$ | $(8,909)$ | (259) |
| 208 | n/a | n/a | n/a |
| 1,381 | n/a | n/a | n/a |
| (834) | 273 | 181 | 173 |
| (417) | $(1,855)$ | $(2,714)$ | (398) |
| 1,982 | $(4,725)$ | $(6,970)$ | (111) |
| 1,935 | 769 | 10,157 | 2,157 |
| (83) | 3,113 | $(1,095)$ | 2,663 |
| 1,339 | 7,357 | 16,108 | $(2,465)$ |
| 59 | 1,300 | 1,300 | 1,300 |
| - | (500) | (770) | (65) |
| (416) | - | - | (445) |
| 750 | - | - | 598 |
| 71 | 79 | 112 | 134 |
| - | - | - | $(1,175)$ |
| 15 | (4) | (19) | (11) |
| (567) | (522) | $(1,056)$ | $(1,027)$ |
| 199 | (145) | 489 | 282 |
| 3,302 | 11,447 | 25,226 | 1,946 |
| $(1,474)$ | 714 | 6 | 287 |
| $(4,681)$ | $(1,946)$ | $(12,933)$ | $(13,927)$ |
| 4,235 | 3,894 | 8,549 | 10,187 |
| n/a | $(9,395)$ | $(15,593)$ | $(8,238)$ |
| n/a | 2,541 | 6,095 | 7,140 |
| n/a | 1,537 | 2,744 | 2,894 |
| $(4,405)$ | n/a | n/a | n/a |
| 4,815 | n/a | n/a | n/a |
| 3,382 | n/a | n/a | n/a |
| $(5,484)$ | $(3,208)$ | $(6,918)$ | (349) |
| - | - | - | 347 |
| $(1,040)$ | (75) | (75) | - |
| (233) | (6) | (110) | (263) |
| - | 7 | 8 | 28 |
| $(4,885)$ | $(5,937)$ | $(18,227)$ | $(1,894)$ |
| (9) | (22) | (22) | (5) |
| 390 | 763 | 7 | (64) |
| 1,317 | 1,310 | 1,310 | 1,374 |
| 1,707 | 2,073 | 1,317 | 1,310 |
| 5,786 | 3,788 | 8,292 | 5,926 |
| 1,041 | (15) | 103 | 364 |

Primarily relates to the acquisition of FirstCaribbean in the first and second quarters of 2007; and acquisition of the remaining non-controling interest in INTRIA in the first quarter of 2006.
$\mathrm{n} / \mathrm{a}$ - not applicable due to the adoption of the financial instruments standards. See Notes to users: External reporting changes, first quarter, Note 2.

## CONDENSED AVERAGE BALANCE SHEET

| (\$ millions) | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | $\begin{array}{r} 2007 \\ 6 M \end{array}$ | $\begin{array}{r} 2006 \\ 6 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2005 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and deposits with banks | 16,799 | 15,337 | 12,267 | 12,019 | 11,171 | 11,501 | 12,627 | 12,981 | 12,880 | 16,091 | 11,338 | 11,744 | 12,954 |
| Securities | 87,334 | 88,479 | 82,471 | 80,220 | 78,037 | 76,064 | 70,162 | 74,846 | 72,956 | 87,881 | 77,034 | 79,208 | 72,566 |
| Securities borrowed or purchased under resale agreements | 29,260 | 27,134 | 23,776 | 19,995 | 21,104 | 18,796 | 19,950 | 21,452 | 21,862 | 28,180 | 19,931 | 20,916 | 21,182 |
| Loans | 153,321 | 147,454 | 143,460 | 140,818 | 139,240 | 140,423 | 141,502 | 140,569 | 138,570 | 150,339 | 139,841 | 141,000 | 139,827 |
| Other | 39,374 | 37,718 | 37,539 | 38,343 | 38,876 | 38,895 | 42,878 | 42,288 | 41,534 | 38,532 | 38,886 | 38,409 | 42,316 |
| Total assets | 326,088 | 316,122 | 299,513 | 291,395 | 288,428 | 285,679 | 287,119 | 292,136 | 287,802 | 321,023 | 287,030 | 291,277 | 288,845 |
| Liabilities and shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | 222,169 | 214,613 | 201,410 | 197,006 | 194,926 | 195,698 | 194,151 | 196,796 | 194,692 | 218,329 | 195,318 | 197,279 | 194,475 |
| Other | 83,471 | 81,826 | 79,692 | 75,917 | 75,914 | 72,742 | 76,316 | 76,787 | 74,498 | 82,635 | 74,302 | 76,068 | 76,320 |
| Subordinated indebtedness | 6,001 | 5,748 | 5,816 | 5,848 | 5,307 | 5,083 | 4,554 | 3,881 | 3,899 | 5,872 | 5,193 | 5,515 | 4,056 |
| Preferred share liabilities | 600 | 600 | 600 | 600 | 600 | 600 | 720 | 1,047 | 1,047 | 600 | 600 | 600 | 963 |
| Non-controlling interests | 196 | 103 | 13 | 476 | 497 | 694 | 952 | 983 | 1,032 | 149 | 597 | 419 | 995 |
| Shareholders' equity | 13,651 | 13,232 | 11,982 | 11,548 | 11,184 | 10,862 | 10,426 | 12,642 | 12,634 | 13,438 | 11,020 | 11,396 | 12,036 |
| Total liabilities and shareholders' equity | 326,088 | 316,122 | 299,513 | 291,395 | 288,428 | 285,679 | 287,119 | 292,136 | 287,802 | 321,023 | 287,030 | 291,277 | 288,845 |
| Average interest-earning assets ${ }^{1}$ | 285,127 | 276,799 | 260,569 | 251,607 | 248,198 | 245,269 | 242,841 | 248,386 | 244,978 | 280,895 | 246,709 | 251,437 | 245,142 |

PROFITABILITY MEASURES

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2107 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | $\begin{array}{r} 2007 \\ 6 M \\ \hline \end{array}$ | $\begin{array}{r} 2006 \\ 6 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2005 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| Return on common equity | 28.9\% | 27.1\% | 32.5\% | 27.2\% | 25.7\% | 25.6\% | 34.2\% | (75.1)\% | 16.2\% | 28.0\% | 25.6\% | 27.9\% | (1.6)\% |
| Income statement measures as a percentage of average assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Provision for credit losses | (0.21)\% | (0.18)\% | (0.12)\% | (0.21)\% | (0.20)\% | (0.23)\% | (0.23)\% | (0.27)\% | (0.24)\% | (0.19)\% | (0.21)\% | (0.19)\% | (0.24)\% |
| Non-interest income | 2.48 \% | 2.55 \% | 2.33 \% | 2.32 \% | 2.48 \% | 2.37 \% | 3.11 \% | 2.63 \% | 2.29 \% | 2.51 \% | 2.42 \% | 2.37 \% | 2.62 \% |
| Non-interest expenses | (2.49)\% | (2.44)\% | (2.51)\% | (2.56)\% | (2.61)\% | (2.59)\% | (2.84)\% | (6.60)\% | (2.90)\% | (2.46)\% | (2.60)\% | (2.56)\% | (3.77)\% |
| Income taxes and non-controlling interests | (0.13)\% | (0.29)\% | (0.12)\% | (0.18)\% | (0.31)\% | (0.33)\% | (0.65)\% | (0.01)\% | (0.26)\% | (0.21)\% | (0.32)\% | (0.23)\% | (0.33)\% |
| Net income (loss) | 1.01 \% | 0.97 \% | 1.08 \% | 0.90 \% | 0.83 \% | 0.81 \% | 1.01 \% | (2.59)\% | 0.63 \% | 0.99 \% | 0.82 \% | 0.91 \% | (0.01)\% |

[^8]
## ASSETS UNDER ADMINISTRATION

| (\$ millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 |
| Assets under administration ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
| Individuals | 156,551 | 153,577 | 150,806 | 146,648 | 151,654 | 149,394 | 140,897 | 143,180 | 134,885 |
| Institutions ${ }^{2}$ | 958,227 | 918,978 | 870,342 | 835,518 | 829,812 | 834,858 | 782,747 | 785,265 | 699,312 |
| Retail mutual funds | 50,807 | 49,629 | 47,452 | 45,765 | 46,461 | 46,105 | 43,411 | 44,422 | 42,436 |
| Total assets under administration | 1,165,585 | 1,122,184 | 1,068,600 | 1,027,931 | 1,027,927 | 1,030,357 | 967,055 | 972,867 | 876,633 |

## ASSETS UNDER MANAGEMENT

| (\$ millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 |
| Assets under management ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
| Individuals | 15,107 | 14,834 | 13,794 | 13,326 | 13,290 | 12,764 | 11,675 | 11,365 | 10,637 |
| Institutions | 17,416 | 16,901 | 16,486 | 15,805 | 15,514 | 16,479 | 16,286 | 16,363 | 16,166 |
| Retail mutual funds | 50,807 | 49,629 | 47,452 | 45,765 | 46,461 | 46,105 | 43,411 | 44,422 | 42,436 |
| Total assets under management | 83,330 | 81,364 | 77,732 | 74,896 | 75,265 | 75,348 | 71,372 | 72,150 | 69,239 |

${ }^{1}$ Assets under management are included in assets under administration.
${ }^{2}$ Includes the following assets under administration or custody of GSS.

| Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{8 5 0 , 6 3 8}$ | 812,078 | 772,498 | 737,470 | 740,500 | 745,106 | 695,555 | 701,405 | 616,496 |

## ASSET SECURITIZATIONS ${ }^{1}$

| (\$ millions) | Q2107 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | $\begin{array}{r} 2007 \\ 6 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2006 \\ 6 \mathrm{M} \end{array}$ | $\begin{gathered} 2006 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{array}{r} \hline 2005 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at end of period ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit card receivables | 4,469 | 4,469 | 4,469 | 4,469 | 4,469 | 4,360 | 4,088 | 2,581 | 2,286 | 4,469 | 4,469 | 4,469 | 4,088 |
| Residential mortgages | 21,507 | 22,033 | 19,896 | 19,987 | 19,074 | 18,609 | 17,469 | 15,517 | 14,953 | 21,507 | 19,074 | 19,896 | 17,469 |
| Commercial mortgages | 360 | 371 | 375 | 378 | - | - | - | 103 | 104 | 360 | - | 375 | - |
|  | 26,336 | 26,873 | 24,740 | 24,834 | 23,543 | 22,969 | 21,557 | 18,201 | 17,343 | 26,336 | 23,543 | 24,740 | 21,557 |
| Income statement effect ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | (126) | (125) | (124) | (120) | (120) | (124) | (99) | (88) | (76) | (251) | (244) | (488) | (335) |
| Non-interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Securitization revenue | 136 | 129 | 126 | 113 | 129 | 116 | 105 | 94 | 79 | 265 | 245 | 484 | 338 |
| Card services fees | (55) | (53) | (54) | (53) | (54) | (49) | (35) | (29) | (27) | (108) | (103) | (210) | (120) |
| Other | - | - | - | - | - | - | - | - | - | - | - | - | 1 |
| Provision for credit losses | 81 | 76 | 72 | 60 | 75 | 67 | 70 | 65 | 52 | 157 | 142 | 274 | 219 |
|  | 42 | 40 | 32 | 35 | 41 | 41 | 55 | 24 | 30 | 82 | 82 | 149 | 131 |
|  | (3) | (9) | (20) | (25) | (4) | (16) | 26 | 1 | 6 | (12) | (20) | (65) | 15 |

[^9]| (\$ millions) | Q2/07 Q1/07 |  | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Q2/05 |  |  |  |  |  |
| Business, government and consumer loans |  |  |  |  |  |  |  |  |  |
| Canada | 149,194 | 142,869 |  | 143,007 | 141,432 | 139,019 | 137,426 | 137,921 | 139,093 | 136,429 |
| United States | 5,574 | 6,053 | 4,876 | 4,413 | 3,937 | 4,579 | 5,525 | 5,009 | 4,311 |
| Other countries | 10,029 | 10,608 | 4,033 | 3,379 | 2,870 | 2,774 | 3,456 | 3,255 | 3,984 |
| Total net loans and acceptances | 164,797 | 159,530 | 151,916 | 149,224 | 145,826 | 144,779 | 146,902 | 147,357 | 144,724 |
| Residential mortgages | 87,036 | 83,294 | 81,333 | 78,838 | 77,703 | 76,630 | 77,179 | 76,840 | 74,480 |
| Student | 1,171 | 1,232 | 1,284 | 1,354 | 1,434 | 1,499 | 1,575 | 1,637 | 1,712 |
| Personal - other | 27,196 | 26,761 | 26,143 | 26,069 | 25,719 | 25,532 | 26,012 | 25,601 | 24,825 |
| Credit card | 7,783 | 7,389 | 7,046 | 6,813 | 6,423 | 6,265 | 6,448 | 7,575 | 7,758 |
| Total net consumer loans | 123,186 | 118,676 | 115,806 | 113,074 | 111,279 | 109,926 | 111,214 | 111,653 | 108,775 |
| Non-residential mortgages | 7,306 | 7,698 | 6,840 | 6,326 | 6,170 | 6,443 | 6,704 | 5,171 | 5,128 |
| Financial institutions | 3,850 | 3,265 | 3,778 | 3,117 | 2,899 | 3,297 | 3,074 | 3,153 | 3,725 |
| Retail | 3,038 | 2,987 | 2,329 | 2,400 | 2,409 | 2,268 | 2,349 | 2,289 | 2,315 |
| Business services | 4,829 | 5,382 | 3,821 | 4,048 | 4,209 | 4,024 | 4,302 | 4,304 | 4,293 |
| Manufacturing, capital goods | 1,656 | 1,514 | 1,276 | 1,545 | 1,505 | 1,447 | 2,037 | 1,863 | 1,707 |
| Manufacturing, consumer goods | 2,097 | 1,402 | 1,355 | 1,976 | 1,598 | 1,568 | 1,676 | 2,229 | 1,994 |
| Real estate and construction | 3,865 | 4,060 | 3,423 | 3,372 | 3,388 | 3,237 | 3,303 | 4,019 | 3,854 |
| Agriculture | 2,938 | 3,061 | 2,917 | 3,013 | 3,058 | 3,351 | 3,417 | 3,544 | 3,741 |
| Oil and gas | 4,109 | 3,724 | 3,215 | 3,631 | 2,917 | 2,598 | 2,336 | 2,502 | 2,778 |
| Mining | 503 | 414 | 259 | 236 | 236 | 232 | 181 | 183 | 205 |
| Forest products | 664 | 590 | 632 | 660 | 696 | 631 | 565 | 613 | 517 |
| Hardware and software | 410 | 388 | 355 | 383 | 329 | 337 | 273 | 243 | 306 |
| Telecommunications and cable | 786 | 947 | 921 | 948 | 811 | 992 | 1,021 | 1,023 | 864 |
| Publishing, printing and broadcasting | 832 | 805 | 1,051 | 731 | 651 | 624 | 624 | 494 | 381 |
| Transportation | 1,587 | 1,640 | 1,591 | 1,421 | 1,476 | 1,435 | 1,372 | 1,460 | 1,513 |
| Utilities | 607 | 560 | 508 | 534 | 495 | 460 | 544 | 713 | 1,099 |
| Education, health and social services | 1,668 | 1,406 | 1,344 | 1,368 | 1,414 | 1,373 | 1,708 | 1,657 | 1,334 |
| Governments | 1,277 | 1,424 | 901 | 885 | 748 | 994 | 703 | 726 | 704 |
| General allowance allocated to business and government loans | (411) | (413) | (406) | (444) | (462) | (458) | (501) | (482) | (509) |
| Total net business and government loans, including acceptances | 41,611 | 40,854 | 36,110 | 36,150 | 34,547 | 34,853 | 35,688 | 35,704 | 35,949 |
| Total net loans and acceptances | 164,797 | 159,530 | 151,916 | 149,224 | 145,826 | 144,779 | 146,902 | 147,357 | 144,724 |

## NET IMPAIRED LOANS

| (\$ millions) |  | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2/07 |  |  |  |  |  |  |  |  |
| Gross impaired loans |  |  |  |  |  |  |  |  |  |
| Canada: |  |  |  |  |  |  |  |  |  |
| Consumer | 390 | 378 | 386 | 388 | 420 | 427 | 433 | 403 | 422 |
| Commercial | 245 | 239 | 227 | 338 | 376 | 401 | 421 | 475 | 482 |
|  | 635 | 617 | 613 | 726 | 796 | 828 | 854 | 878 | 904 |
| United States: |  |  |  |  |  |  |  |  |  |
| Commercial | 34 | 35 | 12 | 13 | 13 | 15 | 57 | 71 | 78 |
| Other countries: |  |  |  |  |  |  |  |  |  |
| Consumer | 165 | 169 | - | - | - | - | - | - | - |
| Commercial | 147 | 170 | 5 | 8 | 8 | 36 | 38 | 46 | 73 |
| Total: | 312 | 339 | 5 | 8 | 8 | 36 | 38 | 46 | 73 |
| Consumer | 555 | 547 | 386 | 388 | 420 | 427 | 433 | 403 | 422 |
| Commercial | 426 | 444 | 244 | 359 | 397 | 452 | 516 | 592 | 633 |
| Gross impaired loans and loan substitute securities | 981 | 991 | 630 | 747 | 817 | 879 | 949 | 995 | 1,055 |
| Specific allowance for credit losses | (621) | (634) | (542) | (630) | (652) | (645) | (661) | (688) | (707) |
| Net impaired loans and loan substitute securities | 360 | 357 | 88 | 117 | 165 | 234 | 288 | 307 | 348 |
| Net impaired loans |  |  |  |  |  |  |  |  |  |
| Residential mortgages ${ }^{1}$ | 214 | 203 | 105 | 99 | 116 | 124 | 123 | 117 | 124 |
| Student ${ }^{1}$ | 25 | 25 | 27 | 37 | 39 | 36 | 35 | 34 | 33 |
| Credit card ${ }^{1}$ | (117) | (106) | (105) | (102) | (100) | (100) | (101) | (107) | (110) |
| Personal - other ${ }^{1}$ | 59 | 36 | (4) | (19) | (17) | (15) | (5) | 7 | 5 |
| Non-residential mortgages | 12 | 4 | 3 | 3 | 2 | 1 | 3 | 3 | 2 |
| Financial institutions | 5 | 1 | - | 2 | 3 | 22 | 22 | 28 | 59 |
| Service and retail industries | 123 | 150 | 21 | 23 | 31 | 34 | 55 | 44 | 58 |
| Manufacturing, consumer and capital goods | 4 | 5 | 7 | 24 | 22 | 28 | 47 | 88 | 45 |
| Real estate and construction | 7 | 5 | 5 | 5 | 10 | 15 | 8 | 6 | 9 |
| Agriculture | 22 | 27 | 24 | 35 | 47 | 76 | 82 | 65 | 103 |
| Resource-based industries | - | - | - | 1 | - | 2 | 4 | 2 | - |
| Telecommunications, media and technology | 2 | 1 | 3 | 4 | 9 | 9 | 9 | 11 | 11 |
| Transportation | - | - | - | - | - | - | 4 | 4 | 3 |
| Utilities | - | - | - | - | - | - | - | 1 | 2 |
| Other | 4 | 6 | 2 | 5 | 3 | 2 | 2 | 4 | 4 |
|  | 360 | 357 | 88 | 117 | 165 | 234 | 288 | 307 | 348 |

[^10]CHANGES IN GROSS IMPAIRED LOANS

| (\$ millions) | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross impaired loans at beginning of period |  |  |  |  |  |  |  |  |  |
| Consumer | 547 | 386 | 388 | 420 | 427 | 433 | 403 | 422 | 402 |
| Commercial | 444 | 244 | 359 | 397 | 452 | 516 | 592 | 633 | 657 |
|  | 991 | 630 | 747 | 817 | 879 | 949 | 995 | 1,055 | 1,059 |
| New additions |  |  |  |  |  |  |  |  |  |
| Consumer | 291 | 277 | 270 | 284 | 296 | 302 | 308 | 293 | 327 |
| Commercial | 79 | 83 | 38 | 45 | 89 | 89 | 131 | 117 | 121 |
|  | 370 | 360 | 308 | 329 | 385 | 391 | 439 | 410 | 448 |
| Returned to performing status, repaid or sold |  |  |  |  |  |  |  |  |  |
| Commercial | (65) | (10) | (65) | (56) | (106) | (127) | (116) | (127) | (69) |
|  | (160) | (107) | (173) | (201) | (239) | (253) | (206) | (241) | (194) |
| Acquisition of FirstCaribbean |  |  |  |  |  |  |  |  |  |
| Consumer | - | 169 | - | - | - | - | - | - | - |
| Commercial | - | 163 | - | - | - | - | - | - | - |
|  | - | 332 | - | - | - | - | - | - | - |
| Write-offs |  |  |  |  |  |  |  |  |  |
| Consumer | (188) | (188) | (164) | (171) | (170) | (182) | (188) | (198) | (182) |
| Commercial | (32) | (36) | (88) | (27) | (38) | (26) | (91) | (31) | (76) |
|  | (220) | (224) | (252) | (198) | (208) | (208) | (279) | (229) | (258) |
| Gross impaired loans at end of period |  |  |  |  |  |  |  |  |  |
| Consumer | 555 | 547 | 386 | 388 | 420 | 427 | 433 | 403 | 422 |
| Commercial | 426 | 444 | 244 | 359 | 397 | 452 | 516 | 592 | 633 |
|  | 981 | 991 | 630 | 747 | 817 | 879 | 949 | 995 | 1,055 |


| 2007 | 2006 |  | 2005 |
| :---: | :---: | :---: | :---: |
| 6 M | 6 M | 12M | 12M |
| 386 | 433 | 433 | 386 |
| 244 | 516 | 516 | 723 |
| 630 | 949 | 949 | 1,109 |
| 568 | 598 | 1,152 | 1,226 |
| 162 | 178 | 261 | 476 |
| 730 | 776 | 1,413 | 1,702 |
| (192) | (259) | (512) | (433) |
| (75) | (233) | (354) | (428) |
| (267) | (492) | (866) | (861) |
| 169 | - | - | - |
| 163 | - | - | - |
| 332 | - | - | - |
| (376) | (352) | (687) | (746) |
| (68) | (64) | (179) | (255) |
| (444) | (416) | (866) | $(1,001)$ |
| 555 | 420 | 386 | 433 |
| 426 | 397 | 244 | 516 |
| 981 | 817 | 630 | 949 |

## ALLOWANCE FOR CREDIT LOSSES

## (\$ millions)

|  | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total allowance at beginning of period | 1,556 | 1,444 | 1,582 | 1,604 | 1,622 | 1,638 | 1,715 | 1,734 | 1,798 |
| Write-offs | (220) | (224) | (252) | (198) | (208) | (208) | (279) | (229) | (258) |
| Recoveries | 22 | 53 | 22 | 23 | 50 | 23 | 33 | 24 | 30 |
| Provision for credit losses | 166 | 143 | 92 | 152 | 138 | 166 | 170 | 199 | 159 |
| Other | (8) | $140{ }^{1}$ | - | 1 | 2 | 3 | (1) | (13) | 5 |
| Total allowance at end of period ${ }^{2}$ | 1,516 | 1,556 | 1,444 | 1,582 | 1,604 | 1,622 | 1,638 | 1,715 | 1,734 |
| Specific allowance | 622 | 636 | 544 | 632 | 654 | 647 | 663 | 690 | 709 |
| General allowance | 894 | 920 | 900 | 950 | 950 | 975 | 975 | 1,025 | 1,025 |
| Total allowance for credit losses ${ }^{2}$ | 1,516 | 1,556 | 1,444 | 1,582 | 1,604 | 1,622 | 1,638 | 1,715 | 1,734 |

[^11]
## CREDIT RISK FINANCIAL MEASURES

|  | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diversification ratios <br> Gross loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 75\% | 74\% | 76\% | 76\% | 76\% | 76\% | 75\% | 76\% | 75\% |
| Commercial | 25\% | 26\% | 24\% | 24\% | 24\% | 24\% | 25\% | 24\% | 25\% |
| Canada | 91\% | 89\% | 94\% | 95\% | 95\% | 95\% | 94\% | 95\% | 94\% |
| United States | 3\% | 4\% | 3\% | 3\% | 3\% | 3\% | 4\% | 3\% | 3\% |
| Other countries | 6\% | 7\% | 3\% | 2\% | 2\% | 2\% | 2\% | 2\% | 3\% |
| Net loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 75\% | 74\% | 76\% | 76\% | 76\% | 76\% | 76\% | 76\% | 75\% |
| Commercial | 25\% | 26\% | 24\% | 24\% | 24\% | 24\% | 24\% | 24\% | 25\% |
| Canada | 91\% | 89\% | 94\% | 95\% | 95\% | 95\% | 94\% | 95\% | 94\% |
| United States | 3\% | 4\% | 3\% | 3\% | 3\% | 3\% | 4\% | 3\% | 3\% |
| Other countries | 6\% | 7\% | 3\% | 2\% | 2\% | 2\% | 2\% | 2\% | 3\% |
|  |  |  |  |  |  |  |  |  |  |
| Specific allowances for credit losses (ACL)-to-gross impaired loans and acceptances (GIL) |  |  |  |  |  |  |  |  |  |
| Total | 63\% | 64\% | 86\% | 84\% | 80\% | 73\% | 70\% | 69\% | 67\% |
| Consumer | 67\% | 71\% | 94\% | 96\% | 91\% | 89\% | 88\% | 87\% | 88\% |
| Commercial | 58\% | 55\% | 73\% | 72\% | 68\% | 58\% | 54\% | 57\% | 53\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |
| GIL-to-gross loans and acceptances | 0.59 \% | 0.62 \% | 0.41 \% | 0.50 \% | 0.55 \% | 0.60 \% | 0.64 \% | 0.67 \% | 0.72 \% |
| Net impaired loans and acceptances (NIL)-to-net loans and acceptances | 0.22 \% | 0.22 \% | 0.06 \% | 0.08 \% | 0.11 \% | 0.16 \% | 0.20 \% | 0.21 \% | 0.24 \% |
| Segmented NIL-to-segmented net loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 0.15 \% | 0.13 \% | 0.02 \% | 0.01 \% | 0.03 \% | 0.04 \% | 0.05 \% | 0.05 \% | 0.05 \% |
| Commercial | 0.43 \% | 0.49 \% | 0.18 \% | 0.28 \% | 0.37 \% | 0.54 \% | 0.66 \% | 0.72 \% | 0.82 \% |
| Canada | 0.08 \% | 0.08 \% | 0.05 \% | 0.07 \% | 0.11 \% | 0.15 \% | 0.17 \% | 0.17 \% | 0.18 \% |
| United States | 0.29 \% | 0.26 \% | 0.16 \% | 0.18 \% | 0.25 \% | 0.11 \% | 0.49 \% | 0.68 \% | 0.95 \% |
| Other countries | 2.17 \% | 2.18 \% | 0.05 \% | 0.12 \% | 0.10 \% | 0.90 \% | 0.69 \% | 0.95 \% | 1.38 \% |

## REGULATORY CAPITAL

(\$ millions)

 regulatory discretion in determining capital. Capital ratios of banks in different countries are, therefore, not strictly comparable unless adjusted for discretionary differences. The Office of the Superintendent of Financial Institutions (OSFI) has minimum standards for Tier 1 and total capital ratios of 7\% and 10\%, respectively
${ }^{2}$ Does not include net short trading positions of $\$ 2$ million (Q1/07: $\$ 6$ million) in CIBC common shares.
 sheet.
 capital; any excess can be included in Tier 2 capital.
${ }^{5}$ The amount of general allowance for credit losses eligible for inclusion in Tier 2 capital is the lesser of the total general allowance or $0.875 \%$ of risk-weighted assets.

## RISK-WEIGHTED ASSETS

(\$ billions)

| Q2/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total | Riskweighted amounts |  | RISK WEIGHTED AMOUNTS |  |  |  |  |  |  |
| 16.4 | 1.6 | 1.4 | 0.9 | 0.7 | 0.9 | 0.6 | 0.8 | 1.4 | 1.0 |
| 43.7 | 0.4 | 0.3 | 0.1 | 0.2 | 0.2 | 0.1 | 0.1 | 0.1 | 0.2 |
| 40.1 | 2.6 | 2.6 | 1.9 | 1.8 | 2.7 | 3.0 | 3.1 | 3.8 | 3.9 |
| 30.9 | 1.2 | 0.5 | 0.6 | 0.6 | 0.7 | 0.6 | 0.6 | 0.8 | 0.9 |
| 3.2 | 0.3 | 0.2 | 0.4 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 |
| 94.3 | 28.8 | 28.1 | 25.4 | 26.6 | 26.6 | 26.5 | 27.9 | 30.5 | 29.7 |
| 59.0 | 57.3 | 57.0 | 52.9 | 53.3 | 52.0 | 52.2 | 54.1 | 56.7 | 56.1 |
| 39.0 | 13.3 | 12.4 | 12.6 | 13.5 | 13.0 | 12.4 | 11.3 | 12.3 | 11.8 |
| 326.6 | 105.5 | 102.5 | 94.8 | 96.9 | 96.3 | 95.6 | 98.1 | 105.8 | 103.8 |
| 63.6 | 6.7 | 7.1 | 7.3 | 7.4 | 7.2 | 6.9 | 6.9 | 6.1 | 4.1 |
| 87.0 | 3.7 | 3.3 | 3.0 | 3.2 | 3.1 | 3.0 | 3.1 | 3.1 | 3.1 |
| 0.5 | 0.5 | 0.4 | 0.4 | 0.4 | 0.3 | 0.3 | 0.4 | 0.4 | 0.4 |
| 151.1 | 10.9 | 10.8 | 10.7 | 11.0 | 10.6 | 10.2 | 10.4 | 9.6 | 7.6 |
| 1,289.9 | 5.6 | 5.9 | 5.1 | 4.9 | 4.3 | 4.0 | 4.3 | 3.5 | 3.5 |
| 1,441.0 | 16.5 | 16.7 | 15.8 | 15.9 | 14.9 | 14.2 | 14.7 | 13.1 | 11.1 |
|  | 122.0 | 119.2 | 110.6 | 112.8 | 111.2 | 109.8 | 112.8 | 118.9 | 114.9 |
|  | 5.2 | 4.9 | 4.2 | 4.2 | 3.9 | 3.5 | 3.5 | 3.7 | 3.7 |
|  | 127.2 | 124.1 | 114.8 | 117.0 | 115.1 | 113.3 | 116.3 | 122.6 | 118.6 |
|  | 8.7\% | 8.7\% | 8.7\% | 8.0\% | 7.8\% | 7.6\% | 7.2\% | 6.4\% | 8.8\% |
|  | 0.70\% | 0.74\% | 0.78\% | 0.81\% | 0.83\% | 0.86\% | 0.84\% | 0.84\% | 0.86\% |

${ }^{1}$ Includes the full contract amount of custodial client securities totaling $\$ 54.5$ billion (Q1/07: $\$ 44.5$ billion) lent by GSS.
${ }^{2}$ Securities lending of $\$ 4.2$ billion (Q1/07: $\$ 3.9$ billion) for cash is excluded from the table above because it is reported on the consolidated balance sheet as obligations related to securities lent or sold under repurchase agreements.

OUTSTANDING DERIVATIVE CONTRACTS - NOTIONAL AMOUNTS

| (\$ millions) | Q2107 |  |  |  |  | Q2107 | Q1/07 | Q4/06 | Q3/06 | Q2/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |
|  | Residual term to contractual maturity |  |  | Total notional amounts | Analyzed by use |  |  | Total notional amounts |  |  |
|  | Less than 1 year | $\begin{array}{r} 1-5 \\ \text { years } \\ \hline \end{array}$ | Over 5 years |  | Trading | ALM ${ }^{1}$ |  |  |  |  |
| Interest rate derivatives |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter |  |  |  |  |  |  |  |  |  |  |
| Forward rate agreements | 34,343 | 146 | 581 | 35,070 | 34,655 | 415 | 34,374 | 29,919 | 21,594 | 15,120 |
| Swap contracts | 178,082 | 297,321 | 133,203 | 608,606 | 456,114 | 152,492 | 610,006 | 596,852 | 594,249 | 575,933 |
| Purchased options | 12,597 | 12,758 | 13,848 | 39,203 | 35,543 | 3,660 | 38,974 | 34,629 | 34,713 | 34,176 |
| Written options | 16,517 | 18,629 | 6,872 | 42,018 | 38,225 | 3,793 | 46,424 | 45,805 | 45,666 | 44,694 |
|  | 241,539 | 328,854 | 154,504 | 724,897 | 564,537 | 160,360 | 729,778 | 707,205 | 696,222 | 669,923 |
| Exchange traded |  |  |  |  |  |  |  |  |  |  |
| Purchased options | 10,157 | 999 | - | 11,156 | 11,156 | 11,356 | 46,138 | 38,860 | 23,141 | 20,430 |
| Written options | 17,290 | 3,108 | - | 20,398 | 20,398 | - | 58,069 | 47,931 | 31,871 | 31,662 |
|  | 111,678 | 23,222 | - | 134,900 | 123,544 | 11,356 | 222,836 | 202,060 | 157,868 | 148,424 |
| Total interest rate derivatives <br> Foreign exchange derivatives | 353,217 | 352,076 | 154,504 | 859,797 | 688,081 | 171,716 | 952,614 | 909,265 | 854,090 | 818,347 |
|  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter |  |  |  |  |  |  |  |  |  |  |
| Forward contracts | 60,376 | 2,761 | 629 | 63,766 | 49,918 | 13,848 | 79,848 | 62,995 | 62,114 | 70,004 |
| Swap contracts | 15,780 | 38,146 | 21,087 | 75,013 | 61,625 | 13,388 | 79,199 | 77,741 | 78,372 | 73,670 |
| Purchased options | 2,419 | 441 | 368 | 3,228 | 3,228 | - | 3,781 | 3,508 | 3,148 | 3,142 |
| Written options | 2,725 | 420 | 255 | 3,400 | 3,346 | 54 | 4,007 | 3,746 | 3,050 | 3,414 |
|  | 81,300 | 41,768 | 22,339 | 145,407 | 118,117 | 27,290 | 166,835 | 147,990 | 146,684 | 150,230 |
| Exchange traded Futures contracts | 1 | - | - | 1 | 1 | - | - | - | 5 | 40 |
| Total foreign exchange derivatives | 81,301 | 41,768 | 22,339 | 145,408 | 118,118 | 27,290 | 166,835 | 147,990 | 146,689 | 150,270 |
| Credit derivatives |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter |  |  |  |  |  |  |  |  |  |  |
|  | 609 | 2,322 | 7 | 2,938 | 2,938 | - | 2,535 | 2,177 | 3,170 | 2,137 |
| Purchased options | 2,509 | 23,287 | 59,414 | 85,210 | 76,174 | 9,036 | 78,749 | 64,189 | 52,858 | 41,913 |
| Written options | 7,813 | 15,127 | 59,170 | 82,110 | 82,017 | 93 | 75,354 | 59,769 | 49,868 | 37,648 |
| Total credit derivatives | 10,931 | 40,736 | 118,591 | 170,258 | 161,129 | 9,129 | 156,638 | 126,135 | 105,896 | 81,698 |
| Equity derivatives ${ }^{2}$ Over-the-counter | 29,667 | 11,095 | 1,320 | 42,082 | 41,778 | 304 | 41,791 | 43,208 | 43,855 | 43,421 |
| Exchange traded | 33,549 | 13,361 | - | 46,910 | 46,837 | 73 | 54,115 | 52,601 | 47,111 | 44,074 |
| Total equity derivatives | 63,216 | 24,456 | 1,320 | 88,992 | 88,615 | 377 | 95,906 | 95,809 | 90,966 | 87,495 |
| Other derivatives ${ }^{3}$ Over-the-counter | 12,752 | 8,677 | 649 | 22,078 | 22,078 | - | 25,158 | 24,632 | 24,914 | 22,093 |
| Exchange traded | 2,433 | 946 | - | 3,379 | 3,048 | 331 | 4,027 | 4,119 | 4,291 | 3,093 |
| Total other derivatives | 15,185 | 9,623 | 649 | 25,457 | 25,126 | 331 | 29,185 | 28,751 | 29,205 | 25,186 |
| Total notional amounts | 523,850 | 468,659 | 297,403 | 1,289,912 | 1,081,069 | 208,843 | 1,401,178 | 1,307,950 | 1,226,846 | 1,162,996 |

[^12]
## CREDIT RISK ASSOCIATED WITH DERIVATIVES

| (\$ millions) |  |  |  | Credit equivalent amount | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current replacement cost |  |  |  | Riskweighted amount |  | Risk-weighted amount |  |  |
|  | Trading | ALM | Total |  |  |  |  |  |  |
| Interest rate derivatives Forward rate agreements | 7 | 2 | 9 | 18 | 8 | 3 | 5 | 3 | 1 |
| Swap contracts | 5,464 | 846 | 6,310 | 9,659 | 2,113 | 2,084 | 2,217 | 2,234 | 2,274 |
| Purchased options | 571 | 22 | 593 | 865 | 170 | 219 | 211 | 221 | 235 |
|  | 6,042 | 870 | 6,912 | 10,542 | 2,291 | 2,306 | 2,433 | 2,458 | 2,510 |
| Foreign exchange derivatives | 762 | 98 | 860 | 1,521 | 455 | 493 | 384 | 401 | 462 |
| Swap contracts | 3,944 | 251 | 4,195 | 7,841 | 1,544 | 1,625 | 1,463 | 1,477 | 1,521 |
| Purchased options | 100 | - | 100 | 174 | 52 | 67 | 54 | 59 | 56 |
| Credit derivatives ${ }^{2}$ | 4,806 | 349 | 5,155 | 9,536 | 2,051 | 2,185 | 1,901 | 1,937 | 2,039 |
|  | 32 | - | 32 | 323 | 136 | 91 | 114 | 157 | 90 |
| Purchased options | 267 | - | 267 | 9,379 | 4,124 | 3,863 | 3,013 | 2,403 | 1,773 |
| Written options ${ }^{3}$ | 212 | - | 212 | 212 | 50 | 54 | 45 | - | 20 |
| Equity derivatives ${ }^{4}$ | 511 | - | 511 | 9,914 | 4,310 | 4,008 | 3,172 | 2,560 | 1,883 |
|  | 1,619 | 7 | 1,626 | 3,822 | 970 | 1,241 | 1,345 | 1,318 | 1,374 |
| Other derivatives ${ }^{5}$ | 1,231 | - | 1,231 | 3,271 | 1,173 | 1,448 | 1,501 | 1,762 | 1,667 |
|  | 14,209 | 1,226 | 15,435 | 37,085 | 10,795 | 11,188 | 10,352 | 10,035 | 9,473 |
| Less: effect of master netting agreements | $(10,053)$ | - | $(10,053)$ | $(18,676)$ | $(5,208)$ | $(5,246)$ | $(5,222)$ | $(5,146)$ | $(5,208)$ |
| Total | 4,156 | 1,226 | 5,382 | 18,409 | 5,587 | 5,942 | 5,130 | 4,889 | 4,265 |

[^13]
## FAIR VALUE OF FINANCIAL INSTRUMENTS



The fair value of publicly traded equities Classified as available for sale does not take into account any adjustments for resale restrictions that expire within one year or for future expenses.
${ }^{2}$ Prior tof fiscal 2007, other assets included investments in limited partnerships. From Q1107, investments in limited partnerships have been included in AFS securities under the new financial instruments standards.
${ }^{3}$ Excludes FirstCaribbean.
${ }^{4}$ Prior to fiscal 2007, the book value includes the ALM derivatives not carried ${ }^{2 t}$ at fair value (net Q4/06: (\$234) million). ${ }^{5}$ Prior to fiscal 2007, the fair value over (under) book value includes deferred gains hedges for anticipated transactions in respect of cettain deposit programs and expenses. ${ }_{6}$ expenses.
Prior to fiscal 2007, ALM derivatiues
caried at fair value are included in carried at fair value are included in
derivative instrument market valuation. These derivative instruments are carried at fair value because they are ineligible for hedge accounting under AcG-13. Since these derivative instruments mitigate market nisks, we consider them to be economic hedges for the corresponding
risks of underlying positions. In addition, this category includes derivatives, such as seller swaps, whose isks are managed in the context of ALM activities. Derivatives held for ALM purposes include positive (Q4/06: $\$ 318$ million) and negative fair values (Q4/06: $\$ 439$ million), in respect of derivative instruments held for economic hedging purposes. Commencing in fis
2007, all derivative are included in derivative instruments market valuation
7 Includes $\$ 551$ mill of uneatizen. Includes $\$ 551$ million of unrealized gains
on equities that do not have quoted market on equities that do not have quoted market
prices in an active market. Under the new prices in an active market. Under the new
financial instruments standards, these equities are carried on the consolidated balance sheet at cost.
${ }^{8}$ Includes positive and negative fair values of $\$ 1,761$ million (Q1/07: $\$ 1,548$ million) and $\$ 1,682$ million (Q1/07: $\$ 1,524$ million) respectively, for exchange traded options. $\mathrm{n} / \mathrm{a}$ - not applicable due to the adoption of the financial instruments standards. See changes, first quarter, Note 2.

| (\$ millions) | Based on earlier of maturity or repricing date of interest-sensitive instruments |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | within 3 months | 3 to 12 months | Total within 1 year | $\begin{aligned} & 1 \text { to } 5 \\ & \text { years } \\ & \hline \end{aligned}$ | Over 5 years | n-interest rate <br> sensitive | Total |
| Q2/07 |  |  |  |  |  |  |  |
| Canadian currency |  |  |  |  |  |  |  |
| Assets | 128,328 | 16,233 | 144,561 | 44,523 | 6,607 | 40,895 | 236,586 |
| Structural assumptions ${ }^{3}$ | $(3,993)$ | 3,026 | (967) | 2,541 | - | $(1,574)$ | - |
| Liabilities and shareholders' equity | $(127,966)$ | $(23,318)$ | $(151,284)$ | $(23,651)$ | $(9,603)$ | $(52,048)$ | $(236,586)$ |
| Structural assumptions ${ }^{3}$ | - | $(17,593)$ | $(17,593)$ | $(14,851)$ | - | 32,444 | - |
| Off-balance sheet | $(9,364)$ | 14,633 | 5,269 | $(3,170)$ | $(2,099)$ | - | - |
| Gap | $(12,995)$ | $(7,019)$ | $(20,014)$ | 5,392 | $(5,095)$ | 19,717 | - |
| Foreign currencies |  |  |  |  |  |  |  |
| Assets | 55,045 | 7,402 | 62,447 | 2,841 | 10,168 | 14,538 | 89,994 |
| Liabilities and shareholders' equity | $(71,192)$ | $(8,031)$ | $(79,223)$ | (876) | (802) | $(9,093)$ | $(89,994)$ |
| Off-balance sheet | $(2,067)$ | 12,186 | 10,119 | (337) | $(9,782)$ | . | - |
| Gap | $(18,214)$ | 11,557 | $(6,657)$ | 1,628 | (416) | 5,445 | - |
| Total gap | $(31,209)$ | 4,538 | $(26,671)$ | 7,020 | $(5,511)$ | 25,162 | - |
| Q1/07 |  |  |  |  |  |  |  |
| Canadian currency | $(14,959)$ | $(6,830)$ | $(21,789)$ | 6,878 | $(4,693)$ | 19,604 | - |
| Foreign currencies | $(29,771)$ | 16,242 | $(13,529)$ | 1,981 | 1,060 | 10,488 | - |
| Total gap | $(44,730)$ | 9,412 | $(35,318)$ | 8,859 | $(3,633)$ | 30,092 | - |
| Q4/06 |  |  |  |  |  |  |  |
| Canadian currency | $(21,524)$ | 1,976 | $(19,548)$ | 6,398 | $(3,377)$ | 16,527 | - |
| Foreign currencies | $(23,470)$ | 8,108 | $(15,362)$ | 1,412 | 902 | 13,048 | - |
| Total gap | $(44,994)$ | 10,084 | $(34,910)$ | 7,810 | $(2,475)$ | 29,575 | - |
| Q3/06 |  |  |  |  |  |  |  |
| Canadian currency | $(20,335)$ | $(2,187)$ | $(22,522)$ | 7,502 | $(1,264)$ | 16,284 | - |
| Foreign currencies | $(23,048)$ | 10,996 | $(12,052)$ | 709 | 1,144 | 10,199 | - |
| Total gap | $(43,383)$ | 8,809 | $(34,574)$ | 8,211 | (120) | 26,483 | - |
| Q2/06 |  |  |  |  |  |  |  |
| Canadian currency | $(23,373)$ | $(3,243)$ | $(26,616)$ | 9,663 | 607 | 16,346 | - |
| Foreign currencies | $(15,591)$ | 5,634 | $(9,957)$ | 1,740 | 1,117 | 7,100 | - |
| Total gap | $(38,964)$ | 2,391 | $(36,573)$ | 11,403 | 1,724 | 23,446 | - |


[^0]:    ${ }^{1}$ In case of a loss, the effect of stock options potentially exercisable on diluted earnings (loss) per share will be anti-dilutive; therefore, basic and diluted earnings (loss) per share will be the same.

[^1]:    See Notes to users: Non-GAAP measures.
    ${ }^{2}$ In case of a loss, the effect of stock options potentially exercisable on diluted earnings (loss) per share will be anti-dilutive; therefore, basic and diluted earnings (loss) per share will be the same.

[^2]:    
     income as a result of reduction in the net investment in foreign operations, if any.
    $\mathrm{n} / \mathrm{a}$ - not applicable due to the adoption of the financial instruments standards. See Notes to users: External reporting changes, first quarter, Note 2.

[^3]:    ${ }^{1}$ Our Manufacturer / Customer Segment / Distributor Management Model is used to measure and report the results of operations of the two strategic business lines. Under this model, internal payments for sales and trailer commissions and distribution service fees are made among the business lines. As well, revenue, expenses and balance sheet resources relating to certain activities are fully allocated to other business lines.

[^4]:    ${ }^{1}$ Included from the date of acquisition on December 22, 2006. Prior to that, FirstCaribbean was equity accounted and the revenue was included in "Other". Consistent with other businesses, revenue includes eamings on capital and internal funding charges.
    ${ }^{2}$ Represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model.
    ${ }^{3}$ See Notes to users: Non-GAAP measures.
    ${ }^{4}$ Assets under management are included in assets under administration

[^5]:    ${ }^{1}$ See Notes to users: Non-GAAP measures.
    ${ }^{2}$ Represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model.

[^6]:    ${ }^{1}$ Represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model

[^7]:    ${ }^{1}$ Primarily relates to the acquisition of FirstCaribbean.
    ${ }^{2}$ Comprises the purchase of non-controlling interest in INTRIA Items Inc. (INTRIA).
    ${ }^{3}$ Includes foreign currency translation and other purchase price equation adjustments.

[^8]:    ${ }^{1}$ Average interest-earning assets include interest-bearing deposits with banks, securities, securities borrowed or purchased under resale agreements, and loans.

[^9]:    ${ }^{1}$ The amounts include only those assets that we securitized and continue to service, and exclude any assets temporarily acquired by CIBC with the intent at acquisition to sell to variable interest entities.
    ${ }^{2}$ We periodically sell groups of loans or receivables to variable interest entities, which issue securities to investors. These transactions meet accepted criteria for recognition as sales and as such, the assets are removed from the consolidated balance sheet.
    ${ }^{3}$ Securitization affects the components of income reported in the consolidated statement of operations, including net interest income, provision for credit losses, and non-interest income. Non-interest income from securitization comprises servicing income and net gains or losses on securitizations (Q2/07: \$16 million; Q1/07: \$10 million).

[^10]:    ${ }^{1}$ Specific allowances for large numbers of homogeneous balances of relatively small amounts are established by reference to historical ratios of write-offs to balances in arrears and to balances outstanding; this may result in negative net impaired loans.

[^11]:    ${ }^{1}$ Includes $\$ 117$ million of specific allowance and $\$ 23$ million of general allowance related to the FirstCaribbean acquisition.
    ${ }^{2}$ Includes the allowance for letters of credit of $\$ 1$ million (Q1/07: $\$ 2$ million).

[^12]:    ${ }^{1}$ ALM: Asset/liability management
    ${ }^{2}$ Comprises forwards, futures, swaps and options.
    ${ }^{3}$ Comprises precious metals and other commodity forwards, futures, swaps and options.

[^13]:    ${ }^{1}$ Risk-weighted amount is the credit equivalent amount multiplied by the prescribed counterparty credit risk factor adjusted for the impact of collateral and guarantees.
    ${ }^{2}$ ALM credit derivative, with a replacement cost of $\$ 38$ million (Q1/07: $\$ 31$ million) are given financial guarantee treatment for credit risk capital purposes and are excluded from the table above.
    ${ }^{3}$ Represents the fair value of contracts for which fees are received over the life of the contracts.
    ${ }^{4}$ Comprises forwards, swaps and options.
    ${ }^{5}$ Comprises precious metals and other commodity forwards, swaps and options.

