## **Financial Highlights 2007**

As at or for the year ended October 31	2007	2006(1)	2005(1)	2004(1)	2003(1)
Common share information					
Per share – basic earnings (loss)	\$ 9.30	\$ 7.50	\$ (0.46)	\$ 5.60	\$ 5.21
– diluted earnings (loss)	9.21	7.43	(0.46)(2)	5.53	5.18
– cash diluted earnings (loss) <sup>(3)</sup>	9.30	7.49	(0.44)	5.57	5.22
– dividends	3.11	2.76	2.66	2.20	1.64
Share price – closing	102.00	87.60	72.20	73.90	59.21
Shares outstanding (thousands) – end of period	334,989	335,977	334,008	347,488	362,043
Market capitalization (\$ millions)	\$ 34,169	\$ 29,432	\$ 24,115	\$ 25,679	\$ 21,437
Value measures					
Price to earnings multiple (12-month trailing)	11.1	11.8	n/m	13.4	11.4
Dividend yield (based on closing share price)	3.0%	3.2%	3.7%	3.0%	2.8%
Dividend payout ratio	33.4%	36.8%	n/m	39.2%	31.5%
Financial results (\$ millions)					
Total revenue	\$ 12,066	\$ 11,351	\$ 12,498	\$ 11,831	\$ 11,441
Total revenue (TEB) <sup>(3)</sup>	12,363	11,575	12,689	11,981	11,573
Provision for credit losses	603	548	706	628	1,143
Non-interest expenses	7,612	7,488	10,865	8,307	8,106
Net income (loss)	3,296	2,646	(32)	2,091	1,950
Financial measures					
Efficiency ratio	63.1%	66.0%	86.9%	70.2%	70.9%
Cash efficiency ratio (TEB) <sup>(3)</sup>	61.3%	64.4%	85.5%	69.2%	69.9%
Return on equity	28.7%	27.9%	(1.6)%	18.7%	19.2%
Net interest margin	1.39%	1.52%	1.71%	1.87%	1.94%
Total shareholder return	20.2%	25.6%	1.3%	29.0%	57.9%
Balance sheet information (\$ millions)					
Loans and acceptances	\$ 170,678	\$ 151,916	\$ 146,902	\$ 142,282	\$ 139,073
Total assets	342,178	303,984	280,370	278,764	277,147
Deposits	231,672	202,891	192,734	190,577	188,130
Common shareholders' equity	11,158	9,941	8,350	10,397	10,421
Balance sheet quality measures					
Common equity to risk-weighted assets	8.8%	8.7%	7.2%	9.0%	9.0%
Risk-weighted assets (\$ billions)	\$ 127.4	\$ 114.8	\$ 116.3	\$ 115.9	\$ 116.3
Tier 1 capital ratio	9.7%	10.4%	8.5%	10.5%	10.8%
Total capital ratio	13.9%	14.5%	12.7%	12.8%	13.0%
Other information					
Retail/wholesale ratio	73%/27%	72%/28%	70%/30%	72%/28%	64%/36%
Regular workforce headcount	40,457	37,016	37,308	37,281	36,630

(1) Certain comparative information has been restated to conform with the presentation adopted in the current year.

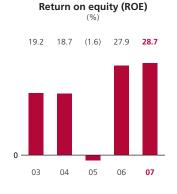
(2) In case of a loss, the effect of stock options potentially exercisable on diluted earnings (loss) per share will be anti-dilutive; therefore, basic and diluted earnings (loss) per share will be the same.

(3) For additional information, see the "Non-GAAP measures" section of the MD&A.

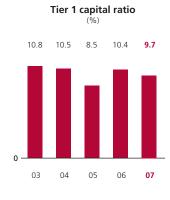
(d) Retail includes CIBC Retail Markets and commercial banking (reported as part of CIBC World Markets). Wholesale reflects CIBC World Markets, excluding commercial banking. The ratio represents the amount of capital attributed to the business lines as at the end of the year. For additional information, see the "Non-GAAP measures" section of the MD&A. n/m – not meaningful due to the net loss in the year.



Diluted EPS was \$9.21 in 2007, compared with \$7.43 in 2006. Diluted EPS is calculated as net income less preferred share dividends and premium on redemptions, divided by the weightedaverage number of diluted common shares.



ROE was 28.7% in 2007, compared with 27.9% in 2006. ROE is a key measure of profitability. It is calculated as net income less preferred share dividends and premium on redemptions, expressed as a percentage of average common shareholders' equity.



CIBC's Tier 1 capital ratio was 9.7% in 2007 compared with 10.4% in 2006, ahead of CIBC's target of 8.5% and ahead of the regulatory requirement of 7.0%. The Tier 1 capital ratio is calculated by dividing Tier 1 capital by risk-weighted assets.