

## Supplementary Financial Information



For the period ended October 31, 2006

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http://www.cibc.com/ca/pdf/investor/q406financials.pdf

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This document is not audited and should be read in conjunction with our quarterly news release for Q4/06 and the audited annual consolidated financial statements and accompanying management's discussion \& analysis for the year ended October 31, 2006. Additional financial information is also available through our quarterly investor presentations as well as the quarterly conference call webcast.

## External reporting changes

## First quarter

1. During the quarter, we merged the Administration and Technology and Operations functional groups and renamed it "Administration, Technology and Operations". We also moved certain administrative functions from this group into a new "Legal and Regulatory Compliance" functional group.
2. Certain prior period amounts were reclassified to conform with the presentation in the first quarter.

## Fourth quarter

1. 

Certain prior period amounts were reclassified to conform with the presentation in the fourth quarter.

## Non-GAAP measures

We use a number of financial measures to assess the performance of our busines lines. Some measures are calculated in accordance with GAAP, while other measures do not have a standardized meaning under GAAP and, accordingly, these measures, described below, may not be comparable to similar measures used by other companies. Investors may find these non-GAAP financial measures useful in analyzing financial performance.

This document references the following non-GAAP measures:

## Net interest income, taxable equivalent basis (TEB)

We adjust net interest income to reflect tax-exempt income on an equivalent before tax basis. The corresponding entry is made in the income tax expense. This measure enables comparability of net interest income arising from both taxable and tax-exempt sources. Net interest income (TEB) is used to calculate the efficienc ratio and trading revenue (TEB). We believe these measures permit uniform measurement, which enables users of our financial information to make comparisons more readily.

## Economic capital

Economic capital provides the financial framework to evaluate the returns of each business line, commensurate with the risk taken.

Economic capital is an estimate of the amount of equity capital required by the businesses' to absorb losses consistent with our targeted risk rating over a one year horizon. Ht comprises credl, market, operational and strategic risk capital. The capital methodologies employed quantify the level of risk within products, clients, and business lines, as required. The difference between our total equity capital and economic capital is held in Corporate and Other. From time to time, our economic capital model may be enhanced as part of the risk measurement process, with any changes being made prospectively.

There is no comparable GAAP measure for economic capital.

## Economic profit

Net income, adjusted for a charge on capital, determines economic profit. This measures the return generated by each business line in excess of our cost of capital, thus enabling users of our financial information to identify relative contributions to shareholder value.

Reconciliation of net income to economic profit is provided with segmented information on pages 6 to 7

## Segmented return on equity

We use return on equity (ROE) on a segmented basis as one of the measures for performance evaluation and resource allocation decisions.

While ROE for total CIBC provides a measure of return on common equity, ROE on a segmented basis provides a similar metric related to the capital allocated to the segments. We use economic capital to calculate ROE on a segmented basis. As a result, segmented ROE is a non-GAAP measure

## Retail/ Wholesale ratio

While we manage commercial banking operations within CIBC World Markets, some financial institutions include commercial banking in their retail operations. From time to time, some measures, such as the Retail/Wholesale ratio, will be presented on the basis of CIBC Retail Markets and commercial banking operations for comparison purposes.

The ratio represents the amount of capital attributed to the business lines as at the end of the period. There is no comparable GAAP measure

## ROE and EPS on cash basis

Cash basis measures are calculated by adding back the after-tax effect of goodwill and other intangible expenses to net income. Management believes these measures permit uniform measurement, which enables users of our financial information to make comparisons more readily

## Reconciliation of non-GAAP to GAAP measures

The table on the following page provides a reconciliation of non-GAAP to GAAP measures.

RECONCILIATION OF NON-GAAP TO GAAP MEASURES

|  | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | $\begin{gathered} \hline 2006 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ | $\begin{array}{r} \hline 2005 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2004 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common share information Per share (\$) |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic earnings (loss) | 2.34 | 1.88 | 1.65 | 1.64 | 2.08 | (5.77) | 1.21 | 1.96 | 1.08 | 7.50 | (0.46) | 5.60 |
| Add: effect of non-cash items | 0.02 | 0.01 | 0.01 | 0.01 | 0.01 | - | 0.01 | 0.01 | - | 0.06 | 0.02 | 0.04 |
| Cash basis - basic earnings (loss) | 2.36 | 1.89 | 1.66 | 1.65 | 2.09 | (5.77) | 1.22 | 1.97 | 1.08 | 7.56 | (0.44) | 5.64 |
| Diluted earnings (loss) ${ }^{1}$ | 2.32 | 1.86 | 1.63 | 1.62 | 2.06 | (5.77) | 1.20 | 1.94 | 1.06 | 7.43 | (0.46) | 5.53 |
| Add: effect of non-cash items | 0.02 | 0.01 | 0.02 | 0.01 | 0.01 | - | - | 0.01 | 0.01 | 0.06 | 0.02 | 0.04 |
| Cash basis - diluted earnings (loss) | 2.34 | 1.87 | 1.65 | 1.63 | 2.07 | (5.77) | 1.20 | 1.95 | 1.07 | 7.49 | (0.44) | 5.57 |
| Financial measures <br> Total revenue (\$ millions) | 2,887 | 2,830 | 2,766 | 2,849 | 3,423 | 3,151 | 2,820 | 3,079 | 2,901 | 11,332 | 12,473 | 11,775 |
| Add: adjustment for TEB | 77 | 59 | 42 | 46 | 50 | 52 | 48 | 41 | 38 | 224 | 191 | 150 |
| Revenue (TEB) | 2,964 | 2,889 | 2,808 | 2,895 | 3,473 | 3,203 | 2,868 | 3,120 | 2,939 | 11,556 | 12,664 | 11,925 |
| Efficiency ratio | 65.4\% | 66.7\% | 66.0\% | 65.6\% | 60.1\% | 153.9\% | 72.1\% | 61.7\% | 78.1\% | 65.9\% | 86.9\% | 70.1\% |
| Less: effect of TEB | 1.7\% | 1.4\% | 1.0\% | 1.1\% | 0.9\% | 2.5\% | 1.2\% | 0.8\% | 1.0\% | 1.3\% | 1.3\% | 0.9\% |
| Efficiency ratio (TEB) | 63.7\% | 65.3\% | 65.0\% | 64.5\% | 59.2\% | 151.4\% | 70.9\% | 60.9\% | 77.1\% | 64.6\% | 85.6\% | 69.2\% |
| Return on equity | 32.5\% | 27.2\% | 25.7\% | 25.6\% | 34.2\% | (75.1)\% | 16.2\% | 25.7\% | 14.2\% | 27.9\% | (1.6)\% | 18.7\% |
| Add: effect of non-cash items | 0.2\% | 0.2\% | 0.2\% | 0.2\% | 0.2\% | 0.1\% | 0.1\% | 0.1\% | 0.1\% | 0.2\% | 0.1\% | 0.1\% |
| Cash basis return on equity | 32.7\% | 27.4\% | 25.9\% | 25.8\% | 34.4\% | (75.0)\% | 16.3\% | 25.8\% | 14.3\% | 28.1\% | (1.5)\% | 18.8\% |

[^0]
## FINANCIAL HIGHLIGHTS

|  | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | $\begin{aligned} & \hline 2006 \\ & 12 \mathrm{M} \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 2005 \\ & 12 \mathrm{M} \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 2004 \\ & 12 \mathrm{M} \\ & \hline \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common share information Per share (\$) |  |  |  |  |  |  |  |  |  |  |  |  | ${ }^{1}$ In case of a loss, the effect of stock options potentially exercisable on diluted earnings (loss) per share will be anti-dilutive; therefore, basic and diluted earnings (loss) per share will be the same. <br> ${ }^{2}$ Comparative financial information has been restated to conform with the presentation adopted in the current quarter. <br> ${ }^{3}$ See Notes to users: NonGAAP measures. <br> ${ }^{4}$ Average interest-earning assets include interestbearing deposits with banks, securities, securities borrowed or purchased under resale agreements, and loans. <br> ${ }^{5}$ Includes assets under administration or custody of CIBC Mellon Global Securities Services (GSS), which is a $50 / 50$ joint venture between CIBC and Mellon Financial Corporation. See assets under administration on page 15. <br> ${ }^{6}$ Debt ratings - S \& P Senior Long Term: A+; Moody's - Senior Long Term: Aa3. <br> ${ }^{7}$ Retail includes CIBC Retail Markets and commercial banking (reported as part of CIBC World Markets). Wholesale reflects CIBC World Markets, excluding commercial banking. The ratio represents the amount of capital attributed to the business lines as at the end of the period. <br> ${ }^{8}$ Regular workforce headcount comprises regular full-time and parttime employees, base plus commissioned employees, and $100 \%$ commissioned employees. Full-time employees are counted as one and part-time employees as one-half. <br> $\mathrm{n} / \mathrm{m}$ - not meaningful due to the net loss over the 12 month trailing period. |
| Basic earnings (loss) | 2.34 | 1.88 | 1.65 | 1.64 | 2.08 | (5.77) | 1.21 | 1.96 | 1.08 | 7.50 | (0.46) | 5.60 |  |
| Diluted earnings (loss) ${ }^{1}$ | 2.32 | 1.86 | 1.63 | 1.62 | 2.06 | (5.77) | 1.20 | 1.94 | 1.06 | 7.43 | (0.46) | 5.53 |  |
| Dividends | 0.70 | 0.70 | 0.68 | 0.68 | 0.68 | 0.68 | 0.65 | 0.65 | 0.60 | 2.76 | 2.66 | 2.20 |  |
| Book value | 29.59 | 27.96 | 26.61 | 25.85 | 25.00 | 23.51 | 30.95 | 30.62 | 29.92 | 29.59 | 25.00 | 29.92 |  |
| Share price (\$) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High | 87.87 | 83.63 | 86.00 | 81.00 | 80.64 | 80.80 | 74.75 | 73.70 | 73.90 | 87.87 | 80.80 | 73.90 |  |
| Low | 77.95 | 73.94 | 77.95 | 72.90 | 68.82 | 72.15 | 68.36 | 67.95 | 64.50 | 72.90 | 67.95 | 59.35 |  |
| Closing | 87.60 | 77.25 | 82.75 | 79.90 | 72.20 | 80.01 | 74.75 | 68.45 | 73.90 | 87.60 | 72.20 | 73.90 |  |
| Shares outstanding (thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average basic | 335,522 | 335,513 | 335,147 | 334,357 | 333,876 | 336,486 | 340,461 | 346,269 | 349,128 | 335,135 | 339,263 | 355,735 |  |
| Average diluted | 338,737 | 338,461 | 338,544 | 337,704 | 337,065 | 340,125 | 344,289 | 350,201 | 353,152 | 338,360 | 342,909 | 359,776 |  |
| End of period | 335,977 | 335,332 | 335,519 | 334,786 | 334,008 | 333,724 | 338,730 | 341,098 | 347,488 | 335,977 | 334,008 | 347,488 |  |
| Market capitalization (\$ millions) | 29,432 | 25,904 | 27,764 | 26,749 | 24,115 | 26,701 | 25,320 | 23,348 | 25,679 | 29,432 | 24,115 | 25,679 |  |
| Value measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Price to earnings multiple (12 month trailing) ${ }^{2}$ | 11.8 | 10.8 | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | n/m | n/m | 12.9 | 11.5 | 13.4 | 11.8 | n/m | 13.4 |  |
| Dividend yield (based on closing share price) | 3.2\% | 3.6\% | 3.4\% | 3.4\% | 3.7\% | 3.4\% | 3.6\% | 3.8\% | 3.2\% | 3.2\% | 3.7\% | 3.0\% |  |
| Dividend payout ratio | 29.9\% | 37.3\% | 41.4\% | 41.6\% | 32.7\% | n/m | 53.6\% | 33.2\% | 55.7\% | 36.8\% | $\mathrm{n} / \mathrm{m}$ | 39.2\% |  |
| Market value to book value ratio | 2.96 | 2.76 | 3.11 | 3.09 | 2.89 | 3.40 | 2.41 | 2.24 | 2.47 | 2.96 | 2.89 | 2.47 |  |
| Financial results (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue | 2,887 | 2,830 | 2,766 | 2,849 | 3,423 | 3,151 | 2,820 | 3,079 | 2,901 | 11,332 | 12,473 | 11,775 |  |
| Provision for credit losses | 92 | 152 | 138 | 166 | 170 | 199 | 159 | 178 | 175 | 548 | 706 | 628 |  |
| Non-interest expenses | 1,889 | 1,887 | 1,825 | 1,868 | 2,057 | 4,850 | 2,032 | 1,901 | 2,266 | 7,469 | 10,840 | 8,251 |  |
| Net income (loss) | 819 | 662 | 585 | 580 | 728 | $(1,907)$ | 440 | 707 | 402 | 2,646 | (32) | 2,091 |  |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 65.4\% | 66.7\% | 66.0\% | 65.6\% | 60.1\% | 153.9\% | 72.1\% | 61.7\% | 78.1\% | 65.9\% | 86.9\% | 70.1\% |  |
| Efficiency ratio (TEB) ${ }^{3}$ | 63.7\% | 65.3\% | 65.0\% | 64.5\% | 59.2\% | 151.4\% | 70.9\% | 60.9\% | 77.1\% | 64.6\% | 85.6\% | 69.2\% |  |
| Return on equity | 32.5\% | 27.2\% | 25.7\% | 25.6\% | 34.2\% | (75.1)\% | 16.2\% | 25.7\% | 14.2\% | 27.9\% | (1.6)\% | 18.7\% |  |
| Net interest margin | 1.50\% | 1.53\% | 1.47\% | 1.59\% | 1.62\% | 1.66\% | 1.74\% | 1.82\% | 1.84\% | 1.52\% | 1.71\% | 1.87\% |  |
| Net interest margin on average interest-earning assets ${ }^{4}$ | 1.72\% | 1.77\% | 1.71\% | 1.86\% | 1.91\% | 1.95\% | 2.05\% | 2.15\% | 2.17\% | 1.76\% | 2.01\% | 2.23\% |  |
| Return on average assets | 1.08\% | 0.90\% | 0.83\% | 0.81\% | 1.01\% | (2.59)\% | 0.63\% | 0.97\% | 0.57\% | 0.91\% | (0.01)\% | 0.74\% |  |
| Return on average interest-earning assets ${ }^{4}$ | 1.25\% | 1.04\% | 0.97\% | 0.94\% | 1.19\% | (3.05)\% | 0.74\% | 1.15\% | 0.68\% | 1.05\% | (0.01)\% | 0.89\% |  |
| On- and off-balance sheet information (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash, deposits with banks and securities | 95,351 | 93,163 | 90,295 | 89,253 | 79,616 | 86,738 | 86,198 | 82,087 | 79,519 | 95,351 | 79,616 | 79,519 |  |
| Loans and acceptances | 151,916 | 149,224 | 145,826 | 144,779 | 146,902 | 147,357 | 144,724 | 143,631 | 142,282 | 151,916 | 146,902 | 142,282 |  |
| Total assets | 303,984 | 294,990 | 290,721 | 288,906 | 280,370 | 292,854 | 287,710 | 285,183 | 278,764 | 303,984 | 280,370 | 278,764 |  |
| Deposits | 202,891 | 200,015 | 193,503 | 193,666 | 192,734 | 197,143 | 196,484 | 193,301 | 190,577 | 202,891 | 192,734 | 190,577 |  |
| Common shareholders' equity | 9,941 | 9,377 | 8,929 | 8,655 | 8,350 | 7,845 | 10,485 | 10,445 | 10,397 | 9,941 | 8,350 | 10,397 |  |
| Average assets | 299,513 | 291,395 | 288,428 | 285,679 | 287,119 | 292,136 | 287,802 | 288,288 | 278,535 | 291,277 | 288,845 | 280,810 |  |
| Average interest-earning assets ${ }^{4}$ | 260,569 | 251,607 | 248,198 | 245,269 | 242,841 | 248,386 | 244,978 | 244,357 | 236,045 | 251,437 | 245,142 | 236,257 |  |
| Average common shareholders' equity | 9,601 | 9,167 | 8,803 | 8,484 | 8,045 | 10,262 | 10,425 | 10,503 | 10,545 | 9,016 | 9,804 | 10,633 |  |
| Assets under administration ${ }^{5}$ | 1,068,600 | 1,027,931 | 1,027,927 | 1,030,357 | 967,055 | 972,867 | 876,633 | 825,646 | 771,265 | 1,068,600 | 967,055 | 771,265 |  |
| Balance sheet quality measures ${ }^{6}$ Common equity to risk-weighted assets | 8.7\% | 8.0\% | 7.8\% | 7.6\% | 7.2\% | 6.4\% | 8.8\% | 8.8\% | 9.0\% | 8.7\% | 7.2\% | 9.0\% |  |
| Risk-weighted assets (\$ billions) | 114.8 | 117.0 | 115.1 | 113.3 | 116.3 | 122.6 | 118.6 | 118.6 | 115.9 | 114.8 | 116.3 | 115.9 |  |
| Tier 1 capital ratio | 10.4\% | 9.6\% | 9.2\% | 9.0\% | 8.5\% | 7.5\% | 10.7\% | 10.5\% | 10.5\% | 10.4\% | 8.5\% | 10.5\% |  |
| Total capital ratio | 14.5\% | 14.0\% | 13.7\% | 13.1\% | 12.7\% | 10.5\% | 13.4\% | 13.1\% | 12.8\% | 14.5\% | 12.7\% | 12.8\% |  |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail/wholesale ratio ${ }^{3,7}$ | 72\% $28 \%$ | 70\%/30\% | 74\%/26\% | 74\%/26\% | 70\%/30\% | 74\%/26\% | 73\%/27\% | 72\%/28\% | 72\%/28\% | 72\%28\% | 70\%/30\% | 72\%/28\% |  |
| Regular workforce headcount ${ }^{8}$ | 37,016 | 36,781 | 36,741 | 36,971 | 37,308 | 37,273 | 37,057 | 36,780 | 37,281 | 37,016 | 37,308 | 37,281 |  |

## CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS

## (\$ millions)

## Net interest income

Non-interest income
Total revenue
Provision for credit losses
Non-interest expenses
Income (loss) before income taxes and non-controlling interests
Income tax expense (benefit)
Non-controlling interests
Net income (loss)
Dividends on preferred shares
Net income (loss) applicable to common shares

| Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | | $\mathbf{1 , 1 3 0}$ | 1,121 | 1,036 | 1,148 | 1,172 | 1,219 | 1,224 | 1,322 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 1,287 |  |  |  |  |  |  |  |
| $\mathbf{1 , 7 5 7}$ | 1,709 | 1,730 | 1,701 | 2,251 | 1,932 | 1,596 | 1,757 |
| $\mathbf{2 , 8 8 7}$ | 2,830 | 2,766 | 2,849 | 3,423 | 3,151 | 2,820 | 3,079 |
| $\mathbf{9 2}$ | 152 | 138 | 166 | 170 | 199 | 159 | 178 |
| $\mathbf{1 , 8 8 9}$ | 1,887 | 1,825 | 1,868 | 2,057 | 4,850 | 2,032 | 1,901 |
| $\mathbf{9 0 6}$ | 791 | 803 | 815 | 1,196 | $(1,898)$ | 629 | 1,000 |
| $\mathbf{8 7}$ | 125 | 190 | 238 | 436 | $(106)$ | 176 | 283 |
| $\mathbf{8 1 9}$ | 666 | 613 | 577 | 760 | $(1,792)$ | 453 | 717 |
| $\mathbf{-}$ | 4 | 28 | $(3)$ | 32 | 115 | 13 | 10 |
| $\mathbf{8 1 9}$ | 662 | 585 | 580 | 728 | $(1,907)$ | 440 | 707 |
| $\mathbf{3 3}$ | 33 | 33 | 33 | 33 | 36 | 28 | 28 |
| $\mathbf{7 8 6}$ | 629 | 552 | 547 | 695 | $(1,943)$ | 412 | 679 |


| $\begin{gathered} \hline 2006 \\ 12 M \end{gathered}$ | $\begin{array}{r} \hline 2005 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2004 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: |
| 4,435 | 4,937 | 5,258 |
| 6,897 | 7,536 | 6,517 |
| 11,332 | 12,473 | 11,775 |
| 548 | 706 | 628 |
| 7,469 | 10,840 | 8,251 |
| 3,315 | 927 | 2,896 |
| 640 | 789 | 790 |
| 2,675 | 138 | 2,106 |
| 29 | 170 | 15 |
| 2,646 | (32) | 2,091 |
| 132 | 125 | 100 |
| 2,514 | (157) | 1,991 |

CASH BASIS MEASURES ${ }^{1}$

Cash basis net income (loss) (\$ millions)
Net income (loss) applicable to common shares
After-tax effect of goodwill and other valuation intangible expenses
Average common shareholders' equity (\$ millions)
Average common shareholders' equity

## Cash basis measures

Average number of common shares - basic (thousands)
Average number of common shares - diluted (thousands)
Cash basis earnings (loss) per share - basic
Cash basis earnings (loss) per share - diluted ${ }^{2}$
Cash basis return on equity $\qquad$

| Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{7 8 6}$ | 629 | 552 | 547 | 695 | $(1,943)$ | 412 | 679 | 375 |
| $\mathbf{5}$ | 5 | 5 | 5 | 2 | 2 | 2 | 3 | 3 |
| $\mathbf{7 9 1}$ | 634 | 557 | 552 | 697 | $(1,941)$ | 414 | 682 | 378 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{9 , 6 0 1}$ | 9,167 | 8,803 | 8,484 | 8,045 | 10,262 | 10,425 | 10,503 | 10,545 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{3 3 5 , 5 2 2}$ | 335,513 | 335,147 | 334,357 | 333,876 | 336,486 | 340,461 | 346,269 | 349,128 |
| $\mathbf{3 3 8 , 7 3 7}$ | 338,461 | 338,544 | 337,704 | 337,065 | 340,125 | 344,289 | 350,201 | 353,152 |
| $\mathbf{\$ 2 . 3 6}$ | $\$ 1.89$ | $\$ 1.66$ | $\$ 1.65$ | $\$ 2.09$ | $(\$ 5.77)$ | $\$ 1.22$ | $\$ 1.97$ | $\$ 1.08$ |
| $\mathbf{\$ 2 . 3 4}$ | $\$ 1.87$ | $\$ 1.65$ | $\$ 1.63$ | $\$ 2.07$ | $(\$ 5.77)$ | $\$ 1.20$ | $\$ 1.95$ | $\$ 1.07$ |
| $\mathbf{3 2 . 7 \%}$ | $27.4 \%$ | $25.9 \%$ | $25.8 \%$ | $34.4 \%$ | $(75.0) \%$ | $16.3 \%$ | $25.8 \%$ | $14.3 \%$ |


$\left.$| 2006 <br> $\mathbf{1 2 M}$ |
| :--- |
| 2005 <br> 12 M | | 2004 |
| ---: |
| 12 M | \right\rvert\,

[^1]NET INTEREST INCOME


NON-INTEREST INCOME


[^2]
## NON-INTEREST EXPENSES

| (\$ millions) | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | $\begin{gathered} \hline 2006 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ | $\begin{array}{r} \hline 2005 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2004 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Employee compensation and benefits |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries | 517 | 535 | 499 | 525 | 633 | 549 | 519 | 519 | 548 | 2,076 | 2,220 | 2,126 |
| Incentive bonuses | 237 | 255 | 227 | 252 | 179 | 230 | 238 | 265 | 222 | 971 | 912 | 1,147 |
| Commissions | 156 | 141 | 164 | 148 | 156 | 143 | 152 | 139 | 132 | 609 | 590 | 522 |
| Benefits | 154 | 159 | 164 | 155 | 169 | 156 | 146 | 131 | 140 | 632 | 602 | 604 |
|  | 1,064 | 1,090 | 1,054 | 1,080 | 1,137 | 1,078 | 1,055 | 1,054 | 1,042 | 4,288 | 4,324 | 4,399 |
| Occupancy costs |  |  |  |  |  |  |  |  |  |  |  |  |
| Rent and maintenance | 115 | 113 | 122 | 123 | 152 | 127 | 133 | 135 | 151 | 473 | 547 | 516 |
| Depreciation | 21 | 23 | 22 | 23 | 23 | 23 | 24 | 24 | 29 | 89 | 94 | 118 |
|  | 136 | 136 | 144 | 146 | 175 | 150 | 157 | 159 | 180 | 562 | 641 | 634 |
| Computer and office equipment Rent and maintenance | 256 | 251 | 245 | 242 | 277 | 266 | 262 | 241 | 273 | 994 | 1,046 | 992 |
| Depreciation | 30 | 27 | 29 | 31 | 31 | 28 | 31 | 30 | 36 | 117 | 120 | 146 |
|  | 286 | 278 | 274 | 273 | 308 | 294 | 293 | 271 | 309 | 1,111 | 1,166 | 1,138 |
| Communications |  |  |  |  |  |  |  |  |  |  |  |  |
| Telecommunications | 33 | 33 | 33 | 34 | 33 | 36 | 37 | 37 | 37 | 133 | 143 | 145 |
| Postage and courier | 24 | 25 | 24 | 25 | 27 | 23 | 25 | 29 | 26 | 98 | 104 | 108 |
| Stationery | 16 | 16 | 18 | 16 | 20 | 17 | 20 | 20 | 21 | 66 | 77 | 78 |
|  | 73 | 74 | 75 | 75 | 80 | 76 | 82 | 86 | 84 | 297 | 324 | 331 |
| Advertising and business development | 68 | 53 | 54 | 47 | 69 | 58 | 68 | 65 | 84 | 222 | 260 | 279 |
| Professional fees | 43 | 35 | 41 | 44 | 81 | 90 | 86 | 68 | 129 | 163 | 325 | 326 |
| Business and capital taxes | 36 | 33 | 35 | 31 | 24 | 30 | 33 | 31 | 42 | 135 | 118 | 138 |
| Restructuring reversal | - | - | - | - | - | - | - | - | (13) | - | - | (18) |
| Other | 183 | 188 | 148 | 172 | 183 | 3,074 | 258 | 167 | 409 | 691 | 3,682 | 1,024 |
| Non-interest expenses | 1,889 | 1,887 | 1,825 | 1,868 | 2,057 | 4,850 | 2,032 | 1,901 | 2,266 | 7,469 | 10,840 | 8,251 |
| Non-interest expenses to revenue ratio | 65.4\% | 66.7\% | 66.0\% | 65.6\% | 60.1\% | 153.9\% | 72.1\% | 61.7\% | 78.1\% | 65.9\% | 86.9\% | 70.1\% |
| Non-interest expenses to revenue ratio (TEB) ${ }^{1}$ | 63.7\% | 65.3\% | 65.0\% | 64.5\% | 59.2\% | 151.4\% | 70.9\% | 60.9\% | 77.1\% | 64.6\% | 85.6\% | 69.2\% |

[^3]
## SEGMENTED INFORMATION

## CIBC has two strategic business lines:

 investment management services to retail and institutional clients globally.

 institutional clients.


 attributable to the business lines.
(\$ millions)

| Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |


| Financial results ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CIBC Retail Markets | 501 | 487 | 432 | 438 | 350 | 404 | 341 | 478 | 393 | 1,858 | 1,573 | 1,406 |
| CIBC World Markets | 218 | 190 | 110 | 128 | 328 | $(2,287)$ | 115 | 173 | (34) | 646 | $(1,671)$ | 660 |
| Corporate and Other | 100 | (15) | 43 | 14 | 50 | (24) | (16) | 56 | 43 | 142 | 66 | 25 |
| Net income (loss) | 819 | 662 | 585 | 580 | 728 | $(1,907)$ | 440 | 707 | 402 | 2,646 | (32) | 2,091 |

[^4]
## SEGMENTED INFORMATION - CIBC RETAIL MARKETS

| (\$ millions) | Q4106 | Q3/06 | Q2106 | Q1/06 | Q4/05 | Q3/05 | Q2105 | Q1/05 | Q4/04 | $\begin{gathered} 2006 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{gathered} 2005 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{gathered} \hline 2004 \\ 12 \mathrm{M} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal and small business banking | 522 | 533 | 490 | 510 | 618 | 647 | 612 | 615 | 613 | 2,055 | 2,492 | 2,367 |
| Imperial Service | 229 | 241 | 227 | 229 | 236 | 246 | 232 | 227 | 218 | 926 | 941 | 883 |
| Retail brokerage | 286 | 270 | 313 | 292 | 296 | 270 | 288 | 277 | 251 | 1,161 | 1,131 | 1,036 |
| Cards | 380 | 340 | 337 | 347 | 364 | 368 | 332 | 383 | 357 | 1,404 | 1,447 | 1,384 |
| Mortgages and personal lending | 354 | 359 | 357 | 413 | 286 | 252 | 251 | 276 | 262 | 1,483 | 1,065 | 974 |
| Asset management | 93 | 91 | 93 | 92 | 92 | 95 | 95 | 96 | 87 | 369 | 378 | 366 |
| Other | 179 | 208 | 147 | 176 | 168 | 143 | 161 | 234 | 151 | 710 | 706 | 701 |
| Total revenue | 2,043 | 2,042 | 1,964 | 2,059 | 2,060 | 2,021 | 1,971 | 2,108 | 1,939 | 8,108 | 8,160 | 7,711 |
| Provision for credit losses | 132 | 159 | 180 | 180 | 224 | 185 | 169 | 194 | 157 | 651 | 772 | 740 |
|  | 1,911 | 1,883 | 1,784 | 1,879 | 1,836 | 1,836 | 1,802 | 1,914 | 1,782 | 7,457 | 7,388 | 6,971 |
| Non-interest expenses | 1,252 | 1,255 | 1,226 | 1,236 | 1,320 | 1,279 | 1,282 | 1,245 | 1,189 | 4,969 | 5,126 | 4,839 |
| Income before taxes | 659 | 628 | 558 | 643 | 516 | 557 | 520 | 669 | 593 | 2,488 | 2,262 | 2,132 |
| Income tax expense | 158 | 141 | 126 | 205 | 166 | 153 | 179 | 191 | 200 | 630 | 689 | 726 |
| Net income | 501 | 487 | 432 | 438 | 350 | 404 | 341 | 478 | 393 | 1,858 | 1,573 | 1,406 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 1,109 | 1,110 | 1,058 | 1,124 | 1,131 | 1,119 | 1,067 | 1,128 | 1,121 | 4,401 | 4,445 | 4,484 |
| Non-interest income | 987 | 987 | 959 | 991 | 984 | 955 | 958 | 1,036 | 872 | 3,924 | 3,933 | 3,438 |
| Intersegment revenue ${ }^{1}$ | (53) | (55) | (53) | (56) | (55) | (53) | (54) | (56) | (54) | (217) | (218) | (211) |
|  | 2,043 | 2,042 | 1,964 | 2,059 | 2,060 | 2,021 | 1,971 | 2,108 | 1,939 | 8,108 | 8,160 | 7,711 |
| Average balance sheet information |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and acceptances | 128,511 | 126,402 | 125,381 | 125,789 | 126,938 | 125,345 | 123,401 | 123,795 | 122,814 | 126,530 | 124,882 | 120,275 |
| Deposits | 178,083 | 174,171 | 172,059 | 172,070 | 170,487 | 172,849 | 170,832 | 168,800 | 167,489 | 174,112 | 170,741 | 167,772 |
| Common equity | 3,529 | 3,655 | 3,646 | 3,676 | 3,492 | 3,593 | 3,672 | 3,692 | 3,795 | 3,629 | 3,619 | 3,710 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 61.3\% | 61.4\% | 62.4\% | 60.0\% | 64.1\% | 63.3\% | 65.1\% | 59.0\% | 61.2\% | 61.3\% | 62.8\% | 62.7\% |
| Return on equity ${ }^{2}$ | 55.0\% | 51.4\% | 47.0\% | 45.7\% | 38.2\% | 43.2\% | 36.9\% | 50.4\% | 40.2\% | 49.7\% | 42.2\% | 37.0\% |
| Net income | 501 | 487 | 432 | 438 | 350 | 404 | 341 | 478 | 393 | 1,858 | 1,573 | 1,406 |
| Cost of capital adjustment ${ }^{2}$ | (117) | (124) | (120) | (126) | (123) | (122) | (119) | (120) | (125) | (487) | (484) | (489) |
| Economic profit ${ }^{2}$ | 384 | 363 | 312 | 312 | 227 | 282 | 222 | 358 | 268 | 1,371 | 1,089 | 917 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages administered | 99,670 | 97,318 | 94,755 | 93,745 | 93,189 | 91,007 | 88,099 | 86,006 | 84,375 | 99,670 | 93,189 | 84,375 |
| Card loans administered | 11,722 | 11,561 | 11,162 | 10,921 | 10,828 | 10,506 | 10,386 | 10,374 | 10,286 | 11,722 | 10,828 | 10,286 |
| Number of branches - Canada | 1,055 | 1,057 | 1,057 | 1,059 | 1,061 | 1,062 | 1,062 | 1,064 | 1,073 | 1,055 | 1,061 | 1,073 |
| Number of pavilions (President's Choice Financial) | 236 | 235 | 232 | 233 | 231 | 228 | 227 | 227 | 225 | 236 | 231 | 225 |
| Number of registered clients (President's Choice Financial - thousands) | 1,886 | 1,820 | 1,763 | 1,716 | 1,679 | 1,625 | 1,578 | 1,536 | 1,495 | 1,886 | 1,679 | 1,495 |
| Regular workforce headcount | 23,396 | 23,197 | 23,108 | 23,002 | 24,085 | 24,117 | 24,051 | 23,865 | 24,169 | 23,396 | 24,085 | 24,169 |
| Assets under administration ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Individuals | 149,344 | 145,215 | 150,309 | 147,842 | 139,441 | 141,726 | 133,618 | 134,371 | 128,305 | 149,344 | 139,441 | 128,305 |
| Institutions | 72,155 | 71,449 | 62,053 | 63,819 | 60,934 | 59,256 | 59,147 | 57,634 | 53,386 | 72,155 | 60,934 | 53,386 |
| Retail mutual funds | 47,452 | 45,765 | 46,461 | 46,105 | 43,411 | 44,422 | 42,436 | 42,173 | 40,531 | 47,452 | 43,411 | 40,531 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individuals | 13,794 | 13,326 | 13,290 | 12,764 | 11,675 | 11,365 | 10,637 | 10,192 | 9,533 | 13,794 | 11,675 | 9,533 |
| Institutions | 16,486 | 15,805 | 15,514 | 16,479 | 16,286 | 16,363 | 16,166 | 16,832 | 17,100 | 16,486 | 16,286 | 17,100 |
| Retail mutual funds | 47,452 | 45,765 | 46,461 | 46,105 | 43,411 | 44,422 | 42,436 | 42,173 | 40,531 | 47,452 | 43,411 | 40,531 |
|  | 77,732 | 74,896 | 75,265 | 75,348 | 71,372 | 72,150 | 69,239 | 69,197 | 67,164 | 77,732 | 71,372 | 67,164 |

[^5]SEGMENTED INFORMATION - CIBC WORLD MARKETS

| (\$ millions) | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | $\begin{gathered} 2006 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{array}{r} 2005 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2004 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |
| Capital markets | 351 | 325 | 354 | 371 | 347 | 359 | 326 | 359 | 322 | 1,401 | 1,391 | 1,497 |
| Investment banking and credit products | 254 | 231 | 133 | 250 | 239 | 251 | 298 | 286 | 234 | 868 | 1,074 | 1,329 |
| Commercial banking | 113 | 112 | 105 | 111 | 113 | 114 | 106 | 116 | 112 | 441 | 449 | 452 |
| Merchant banking | 61 | 90 | 69 | 12 | 391 | 239 | 61 | 23 | 146 | 232 | 714 | 351 |
| Other | (5) | (22) | (12) | (19) | (76) | 18 | (1) | 6 | 15 | (58) | (53) | 18 |
| Total revenue (TEB) ${ }^{1}$ | 774 | 736 | 649 | 725 | 1,014 | 981 | 790 | 790 | 829 | 2,884 | 3,575 | 3,647 |
| TEB adjustment ${ }^{1}$ | 77 | 59 | 42 | 46 | 50 | 52 | 48 | 41 | 38 | 224 | 191 | 150 |
| Total revenue | 697 | 677 | 607 | 679 | 964 | 929 | 742 | 749 | 791 | 2,660 | 3,384 | 3,497 |
| (Recovery of) provision for credit losses | (1) | (7) | (16) | (15) | (4) | 13 | (9) | (17) | 43 | (39) | (17) | (55) |
|  | 698 | 684 | 623 | 694 | 968 | 916 | 751 | 766 | 748 | 2,699 | 3,401 | 3,552 |
| Non-interest expenses | 485 | 518 | 505 | 533 | 590 | 3,423 | 591 | 545 | 876 | 2,041 | 5,149 | 2,741 |
| Income (loss) before taxes and non-controlling interests | 213 | 166 | 118 | 161 | 378 | $(2,507)$ | 160 | 221 | (128) | 658 | $(1,748)$ | 811 |
| Income tax (benefit) expense | (5) | (25) | 7 | 32 | 44 | (260) | 22 | 46 | (106) | 9 | (148) | 139 |
| Non-controlling interests | - | 1 | 1 | 1 | 6 | 40 | 23 | 2 | 12 | 3 | 71 | 12 |
| Net income (loss) | 218 | 190 | 110 | 128 | 328 | $(2,287)$ | 115 | 173 | (34) | 646 | $(1,671)$ | 660 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | (54) | (52) | (83) | (24) | 6 | 37 | 99 | 137 | 91 | (213) | 279 | 515 |
| Non-interest income | 697 | 672 | 636 | 646 | 901 | 838 | 588 | 556 | 646 | 2,651 | 2,883 | 2,769 |
| Intersegment revenue ${ }^{2}$ | 54 | 57 | 54 | 57 | 57 | 54 | 55 | 56 | 54 | 222 | 222 | 213 |
|  | 697 | 677 | 607 | 679 | 964 | 929 | 742 | 749 | 791 | 2,660 | 3,384 | 3,497 |
| Average balance sheet information |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and acceptances | 22,190 | 21,597 | 20,839 | 20,645 | 20,855 | 21,304 | 21,004 | 20,338 | 20,385 | 21,322 | 20,874 | 20,374 |
| Trading securities | 50,322 | 47,692 | 45,926 | 45,265 | 42,173 | 44,274 | 41,488 | 42,967 | 38,221 | 47,312 | 42,736 | 37,743 |
| Deposits | 22,061 | 21,650 | 21,858 | 22,669 | 22,722 | 23,040 | 22,960 | 22,481 | 21,983 | 22,061 | 22,799 | 22,408 |
| Common equity | 1,891 | 1,864 | 1,795 | 1,877 | 1,835 | 1,823 | 1,921 | 2,013 | 2,086 | 1,858 | 1,901 | 2,350 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 69.6\% | 76.5\% | 83.4\% | 78.3\% | 61.3\% | 368.1\% | 79.6\% | 72.7\% | 110.6\% | 76.7\% | 152.1\% | 78.4\% |
| Efficiency ratio (TEB) ${ }^{1}$ | 62.6\% | 70.4\% | 77.9\% | 73.4\% | 58.2\% | 348.9\% | 74.8\% | 68.9\% | 105.6\% | 70.8\% | 144.0\% | 75.2\% |
| Return on equity ${ }^{1}$ | 44.2\% | 39.1\% | 23.5\% | 25.6\% | 69.4\% | (499.3)\% | 23.4\% | 33.1\% | (7.4)\% | 33.3\% | (89.1)\% | 27.1\% |
| Net income (loss) | 218 | 190 | 110 | 128 | 328 | $(2,287)$ | 115 | 173 | (34) | 646 | $(1,671)$ | 660 |
| Cost of capital adjustment ${ }^{1}$ | (64) | (62) | (60) | (64) | (65) | (61) | (63) | (65) | (69) | (250) | (254) | (310) |
| Economic profit (loss) ${ }^{1}$ | 154 | 128 | 50 | 64 | 263 | $(2,348)$ | 52 | 108 | (103) | 396 | $(1,925)$ | 350 |
| Other information <br> Regular workforce headcount | 2,291 | 2,252 | 2,222 | 2,293 | 2,299 | 2,311 | 2,287 | 2,317 | 2,366 | 2,291 | 2,299 | 2,366 |

[^6]
## SEGMENTED INFORMATION - CORPORATE AND OTHER

| (\$ millions) | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | $\begin{gathered} 2006 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ | $\begin{gathered} 2005 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{gathered} 2004 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue | 147 | 111 | 195 | 111 | 399 | 201 | 107 | 222 | 171 | 564 | 929 | 567 |
| (Recovery of) provision for credit losses | (39) | - | (26) | 1 | (50) | 1 | (1) | 1 | (25) | (64) | (49) | (57) |
|  | 186 | 111 | 221 | 110 | 449 | 200 | 108 | 221 | 196 | 628 | 978 | 624 |
| Non-interest expenses | 152 | 114 | 94 | 99 | 147 | 148 | 159 | 111 | 201 | 459 | 565 | 671 |
| Income (loss) before taxes and non-controlling interests | 34 | (3) | 127 | 11 | 302 | 52 | (51) | 110 | (5) | 169 | 413 | (47) |
| Income tax (benefit) expense | (66) | 9 | 57 | 1 | 226 | 1 | (25) | 46 | (48) | 1 | 248 | (75) |
| Non-controlling interests | - | 3 | 27 | (4) | 26 | 75 | (10) | 8 | - | 26 | 99 | 3 |
| Net income (loss) | 100 | (15) | 43 | 14 | 50 | (24) | (16) | 56 | 43 | 142 | 66 | 25 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 75 | 63 | 61 | 48 | 35 | 63 | 58 | 57 | 75 | 247 | 213 | 259 |
| Non-interest income | 73 | 50 | 135 | 64 | 366 | 139 | 50 | 165 | 96 | 322 | 720 | 310 |
| Intersegment revenue ${ }^{1}$ | (1) | (2) | (1) | (1) | (2) | (1) | (1) | - | - | (5) | (4) | (2) |
|  | 147 | 111 | 195 | 111 | 399 | 201 | 107 | 222 | 171 | 564 | 929 | 567 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  |
| Average loans and acceptances | 237 | 202 | 196 | 216 | 219 | 244 | 266 | 321 | 422 | 213 | 263 | 409 |
| Regular workforce headcount | 11,329 | 11,332 | 11,411 | 11,676 | 10,924 | 10,845 | 10,719 | 10,598 | 10,746 | 11,329 | 10,924 | 10,746 |

[^7]
## TRADING REVENUE

| (\$ millions) | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | $\begin{array}{r} \hline 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2005 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2004 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Trading revenue ${ }^{1,2}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (TEB) ${ }^{\text {3,4 }}$ | (49) | (65) | (93) | (16) | 53 | 9 | 63 | 70 | 54 | (223) | 195 | 245 |
| Non-interest income ${ }^{3}$ | 285 | 275 | 307 | 262 | 166 | 348 | 130 | 157 | 116 | 1,129 | 801 | 618 |
| Total trading revenue (TEB) ${ }^{4}$ | 236 | 210 | 214 | 246 | 219 | 357 | 193 | 227 | 170 | 906 | 996 | 863 |
| TEB adjustment ${ }^{4}$ | 72 | 58 | 43 | 48 | 48 | 43 | 46 | 39 | 35 | 221 | 176 | 138 |
| Total trading revenue | 164 | 152 | 171 | 198 | 171 | 314 | 147 | 188 | 135 | 685 | 820 | 725 |
| Trading revenue as a \% of total revenue | 5.7\% | 5.4\% | 6.2\% | 6.9\% | 5.0\% | 10.0\% | 5.2\% | 6.1\% | 4.7\% | 6.0\% | 6.6\% | 6.2\% |
| Trading revenue (TEB) as a \% of total revenue ${ }^{4}$ | 8.2\% | 7.4\% | 7.7\% | 8.6\% | 6.4\% | 11.3\% | 6.8\% | 7.4\% | 5.9\% | 8.0\% | 8.0\% | 7.3\% |
|      <br> Trading revenue by product line (TEB)     <br> Interest rates     |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Foreign exchange | 39 | 44 | 41 | 39 | 41 | 42 | 40 | 46 | 39 | 163 | 169 | 169 |
| Equities ${ }^{2}$ | 89 | 54 | 86 | 71 | 91 | 196 | 51 | 63 | 35 | 300 | 401 | 253 |
| Commodities | 10 | 14 | 8 | 7 | 7 | 8 | 4 | 12 | 17 | 39 | 31 | 54 |
| Other ${ }^{5}$ | 64 | 68 | 53 | 63 | 22 | 62 | 56 | 57 | 21 | 248 | 197 | 156 |
| Total trading revenue (TEB) ${ }^{4}$ | 236 | 210 | 214 | 246 | 219 | 357 | 193 | 227 | 170 | 906 | 996 | 863 |
| TEB adjustment ${ }^{4}$ | 72 | 58 | 43 | 48 | 48 | 43 | 46 | 39 | 35 | 221 | 176 | 138 |
| Total trading revenue | 164 | 152 | 171 | 198 | 171 | 314 | 147 | 188 | 135 | 685 | 820 | 725 |
| Foreign exchange revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Foreign exchange trading revenue | 39 | 44 | 41 | 39 | 41 | 42 | 40 | 46 | 39 | 163 | 169 | 169 |
| Foreign exchange, other than trading ${ }^{6}$ | 62 | 70 | 104 | 64 | 364 | 64 | 71 | 56 | 88 | 300 | 555 | 280 |
|  | 101 | 114 | 145 | 103 | 405 | 106 | 111 | 102 | 127 | 463 | 724 | 449 |

[^8]
## CONSOLIDATED BALANCE SHEET

(\$ millions)

## ASSETS

Cash and non-interest-bearing deposits with banks Interest-bearing deposits with banks
Securities
Investment
curities borrowed or purchased under resale agreements Loans

Residential mortgages
Personal
Credit card
Business and government
Allowance for credit losses
Other
Derivative instruments market valuation
Customers' liability under acceptances
Land, buildings and equipment
Goodwill
Other intangible assets
Other assets
Total assets
LIABILITIES AND SHAREHOLDERS' EQUITY
Deposits
Personal
Demand
Notice
Subtotal
Business and government
Bank
Other
Derivative instruments market valuation
Acceptances
Obligations related to securities sold short
Obligations related to securities lent or sold under
repurchase agreements
Other liabilities
Subordinated indebtedness
Preferred share liabilities
Non-controlling interests
Shareholders' equity
Preferred shares
Common shares
Contributed surplus
Foreign currency translation adjustments
Retained earnings
Total liabilities and shareholders' equity

| Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{1 , 3 1 7}$ | 1,404 | 2,073 | 1,235 | 1,310 | 1,417 | 1,279 | 1,267 | 1,374 |
| $\mathbf{1 0 , 5 3 6}$ | 10,125 | 9,828 | 9,063 | 10,542 | 12,376 | 10,823 | 10,952 | 10,829 |
| $\mathbf{2 1 , 1 6 7}$ | 21,396 | 19,652 | 18,416 | 14,342 | 13,240 | 15,572 | 14,937 | 15,517 |
| $\mathbf{6 2 , 3 3 1}$ | 60,238 | 58,742 | 60,539 | 53,422 | 59,705 | 58,524 | 54,931 | 51,799 |
| $\mathbf{2 5 , 4 3 2}$ | 21,640 | 21,722 | 21,699 | 18,514 | 20,575 | 20,393 | 21,424 | 18,165 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{8 1 , 3 5 8}$ | 78,868 | 77,734 | 76,663 | 77,216 | 76,881 | 74,520 | 73,464 | 72,592 |
| $\mathbf{2 8 , 0 5 2}$ | 28,067 | 27,799 | 27,679 | 28,198 | 27,821 | 27,129 | 26,793 | 26,311 |
| $\mathbf{7 , 2 5 3}$ | 7,018 | 6,616 | 6,483 | 6,655 | 7,846 | 8,012 | 8,550 | 8,689 |
| $\mathbf{3 0 , 4 0 4}$ | 29,767 | 28,984 | 30,031 | 31,350 | 31,306 | 31,367 | 31,969 | 31,737 |
| $\mathbf{( 1 , 4 4 2 )}$ | $(1,580)$ | $(1,602)$ | $(1,620)$ | $(1,636)$ | $(1,713)$ | $(1,732)$ | $(1,796)$ | $(1,825)$ |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{1 7 , 1 2 2}$ | 17,397 | 18,588 | 19,378 | 20,309 | 21,539 | 21,752 | 22,843 | 23,710 |
| $\mathbf{6 , 2 9 1}$ | 7,084 | 6,295 | 5,543 | 5,119 | 5,216 | 5,428 | 4,651 | 4,778 |
| $\mathbf{2 , 0 3 2}$ | 2,034 | 2,031 | 2,088 | 2,136 | 2,144 | 2,173 | 2,141 | 2,107 |
| $\mathbf{9 8 2}$ | 982 | 982 | 982 | 946 | 947 | 947 | 947 | 1,055 |
| $\mathbf{1 9 2}$ | 199 | 206 | 213 | 199 | 202 | 205 | 207 | 244 |
| $\mathbf{1 0 , 9 5 7}$ | 10,351 | 11,071 | 10,514 | 11,748 | 13,352 | 11,318 | 11,903 | 11,682 |
| $\mathbf{3 0 3 , 9 8 4}$ | 294,990 | 290,721 | 288,906 | 280,370 | 292,854 | 287,710 | 285,183 | 278,764 |


| 5,201 | 5,070 | 5,257 | 5,422 | 5,545 | 5,172 | 5,012 | 5,208 | 4,999 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 33,010 | 32,486 | 32,993 | 32,527 | 32,399 | 32,751 | 32,484 | 31,558 | 31,280 |
| 43,618 | 41,932 | 40,025 | 38,635 | 38,029 | 37,980 | 37,613 | 37,303 | 37,113 |
| 81,829 | 79,488 | 78,275 | 76,584 | 75,973 | 75,903 | 75,109 | 74,069 | 73,392 |
| 107,468 | 107,361 | 102,533 | 105,878 | 106,226 | 110,730 | 110,744 | 109,001 | 105,362 |
| 13,594 | 13,166 | 12,695 | 11,204 | 10,535 | 10,510 | 10,631 | 10,231 | 11,823 |
| 17,330 | 17,245 | 18,691 | 20,070 | 20,128 | 22,150 | 21,553 | 22,392 | 23,990 |
| 6,297 | 7,084 | 6,295 | 5,543 | 5,119 | 5,216 | 5,431 | 4,651 | 4,778 |
| 13,788 | 14,136 | 17,996 | 15,211 | 14,883 | 16,177 | 16,230 | 15,382 | 12,220 |
| 30,433 | 24,892 | 21,682 | 23,959 | 14,325 | 16,943 | 14,415 | 16,562 | 16,790 |
| 14,716 | 13,397 | 14,302 | 13,327 | 16,002 | 19,007 | 14,770 | 14,506 | 13,258 |
| 5,595 | 5,850 | 5,862 | 4,825 | 5,102 | 3,853 | 3,915 | 3,904 | 3,889 |
| 600 | 600 | 600 | 600 | 600 | 1,045 | 1,052 | 1,048 | 1,043 |
| 12 | 13 | 480 | 669 | 746 | 1,094 | 1,000 | 1,034 | 39 |
| 2,381 | 2,381 | 2,381 | 2,381 | 2,381 | 2,381 | 2,375 | 1,958 | 1,783 |
| 3,045 | 3,013 | 3,027 | 2,987 | 2,952 | 2,937 | 2,943 | 2,949 | 2,969 |
| 70 | 67 | 53 | 56 | 58 | 58 | 58 | 59 | 59 |
| (442) | (415) | (466) | (375) | (327) | (350) | (296) | (327) | (376) |
| 7,268 | 6,712 | 6,315 | 5,987 | 5,667 | 5,200 | 7,780 | 7,764 | 7,745 |
| 303,984 | 294,990 | 290,721 | 288,906 | 280,370 | 292,854 | 287,710 | 285,183 | 278,764 |


|  | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal deposits to loans ratio | 56.2\% | 55.9\% | 56.1\% | 55.0\% | 53.6\% | 53.4\% | 53.9\% | 53.3\% | 53.4\% |
| Cash and deposits with banks to total assets | 3.9\% | 3.9\% | 4.1\% | 3.6\% | 4.2\% | 4.7\% | 4.2\% | 4.3\% | 4.4\% |
| Securities to total assets | 27.5\% | 27.7\% | 27.0\% | 27.3\% | 24.2\% | 24.9\% | 25.8\% | 24.5\% | 24.1\% |
| Average common shareholders' equity (\$ millions) | 9,601 | 9,167 | 8,803 | 8,484 | 8,045 | 10,262 | 10,425 | 10,503 | 10,545 |

## GOODWILL AND OTHER INTANGIBLE ASSETS

| (\$ millions) |  |  | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4/06 | Q3/06 |  |  |  |  |  |  | Q4/04 |
| Goodwill |  |  |  |  |  |  |  |  |  |
| Opening balance | 982 | 982 | 982 | 946 | 947 | 947 | 947 | 1,055 | 1,067 |
| Acquisitions ${ }^{1}$ | - | - | - | 37 | - | - | - | - | - |
| Dispositions ${ }^{2}$ | - | - | - | - | - | - | - | (106) | - |
| Other ${ }^{3}$ | - | - | - | (1) | (1) | - | - | (2) | (12) |
| Closing balance | 982 | 982 | 982 | 982 | 946 | 947 | 947 | 947 | 1,055 |
| Other intangible assets |  |  |  |  |  |  |  |  |  |
| Opening balance | 199 | 206 | 213 | 199 | 202 | 205 | 207 | 244 | 251 |
| Acquisitions ${ }^{1}$ | - | - | - | 22 | - | - | 1 | - | - |
| Dispositions ${ }^{2}$ | - | - | - | - | - | - | - | (33) | - |
| Amortization | (8) | (7) | (7) | (7) | (3) | (3) | (3) | (3) | (4) |
| Other ${ }^{3}$ | 1 | - | - | (1) | - | - | - | (1) | (3) |
| Closing balance | 192 | 199 | 206 | 213 | 199 | 202 | 205 | 207 | 244 |
| Goodwill and other intangible assets | 1,174 | 1,181 | 1,188 | 1,195 | 1,145 | 1,149 | 1,152 | 1,154 | 1,299 |

[^9]
## CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

| (\$ millions) | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | $\begin{array}{r} 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2005 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2004 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Preferred shares |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 2,381 | 2,381 | 2,381 | 2,381 | 2,381 | 2,375 | 1,958 | 1,783 | 1,783 | 2,381 | 1,783 | 1,650 |
| Issue of preferred shares | - | - | - | - | - | 11 | 427 | 293 | - | - | 731 | 133 |
| Conversion of preferred shares ${ }^{1}$ | - | - | - | - | - | (5) | (10) | (118) | - | - | (133) | - |
| Balance at end of period | 2,381 | 2,381 | 2,381 | 2,381 | 2,381 | 2,381 | 2,375 | 1,958 | 1,783 | 2,381 | 2,381 | 1,783 |
| Common shares |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 3,013 | 3,027 | 2,987 | 2,952 | 2,937 | 2,943 | 2,949 | 2,969 | 2,949 | 2,952 | 2,969 | 2,950 |
| Issue of common shares | 27 | 6 | 39 | 40 | 12 | 58 | 29 | 35 | 35 | 112 | 134 | 162 |
| Purchase of common shares for cancellation | - | - | - | - | - | (54) | (24) | (62) | (38) | - | (140) | (154) |
| Treasury shares ${ }^{2}$ | 5 | (20) | 1 | (5) | 3 | (10) | (11) | 7 | 23 | (19) | (11) | 11 |
| Balance at end of period | 3,045 | 3,013 | 3,027 | 2,987 | 2,952 | 2,937 | 2,943 | 2,949 | 2,969 | 3,045 | 2,952 | 2,969 |
| Contributed surplus |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 67 | 53 | 56 | 58 | 58 | 58 | 59 | 59 | 60 | 58 | 59 | 50 |
| Stock option expense | 2 | 1 | 2 | 1 | 2 | 2 | 2 | 2 | 1 | 6 | 8 | 9 |
| Stock options exercised | (1) | - | (5) | (3) | (2) | (2) | (2) | (3) | (1) | (9) | (9) | (6) |
| Net premium (discount) on treasury shares | 2 | 13 | - | - | - | - | (1) | 1 | (1) | 15 | - | 6 |
| Balance at end of period | 70 | 67 | 53 | 56 | 58 | 58 | 58 | 59 | 59 | 70 | 58 | 59 |
| Foreign currency translation adjustments <br> Balance at beginning of period | (415) | (466) | (375) | (327) | (350) | (296) | (327) | (376) | (191) | (327) | (376) | (180) |
| Foreign exchange (losses) gains from investment in subsidiaries and other items | (114) | 182 | (208) | (546) | 611 | (448) | 217 | 287 | $(1,368)$ | (686) | 667 | $(1,241)$ |
| Foreign exchange gains (losses) from hedging activities | 131 | (199) | 161 | 746 | (681) | 616 | (294) | (379) | 1,844 | 839 | (738) | 1,662 |
| Income tax (expense) benefit | (44) | 68 | (44) | (248) | 93 | (222) | 108 | 141 | (661) | (268) | 120 | (617) |
| Balance at end of period | (442) | (415) | (466) | (375) | (327) | (350) | (296) | (327) | (376) | (442) | (327) | (376) |
| Retained earnings |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period, as previously reported | 6,712 | 6,315 | 5,987 | 5,667 | 5,200 | 7,780 | 7,764 | 7,745 | 7,849 | 5,667 | 7,745 | 7,601 |
| Adjustment for changes in accounting policies | - | - | - | - | - | - | - | $10^{3}$ | - | - | 10 | $6^{4}$ |
| Balance at beginning of period, as restated | 6,712 | 6,315 | 5,987 | 5,667 | 5,200 | 7,780 | 7,764 | 7,755 | 7,849 | 5,667 | 7,755 | 7,607 |
| Net income (loss) | 819 | 662 | 585 | 580 | 728 | $(1,907)$ | 440 | 707 | 402 | 2,646 | (32) | 2,091 |
| Dividends |  |  |  |  |  |  |  |  |  |  |  |  |
| Preferred | (33) | (33) | (33) | (33) | (33) | (36) | (28) | (28) | (27) | (132) | (125) | (100) |
| Common | (234) | (234) | (229) | (227) | (227) | (228) | (221) | (226) | (209) | (924) | (902) | (781) |
| Premium on purchase of shares | - | - | - | - | - | (409) | (182) | (444) | (270) | - | $(1,035)$ | $(1,084)$ |
| Other | 4 | 2 | 5 | - | (1) | - | 7 | - | - | 11 | 6 | 12 |
| Balance at end of period | 7,268 | 6,712 | 6,315 | 5,987 | 5,667 | 5,200 | 7,780 | 7,764 | 7,745 | 7,268 | 5,667 | 7,745 |
| Shareholders' equity at end of period | 12,322 | 11,758 | 11,310 | 11,036 | 10,731 | 10,226 | 12,860 | 12,403 | 12,180 | 12,322 | 10,731 | 12,180 |

${ }^{1}$ Conversion of Class A Series 28 Preferred Shares into Class A Series 29 Preferred Shares.

${ }^{3}$ Represents the effect of implementing the Canadian Institute of Chartered Accountants (CICA) Accounting Guideline (AcG) 15, "Consolidation of Variable Interest Entities."
${ }^{4}$ Represents the effect of implementing the CICA AcG-17, "Equity-linked Deposit Contracts" in 2004.

## CONSOLIDATED STATEMENT OF CASH FLOWS

## (\$ millions)

## Cash flows provided by (used in) operating activities

Net income (loss)
Adjustments to reconcile net income (loss) to cash flows provided by (used in) operating activities Provision for credit losses
Amortization of buildings, furniture, equipment, and leasehold improvements
Amortization of intangible asset
Stock-based compensation
Restructuring reversal
Future income taxes
Investment securities losses (gains), net
Gains on divestitures
(Gains) losses on disposal of land, buildings, and equipment
Changes in operating assets and liabilities
Accrued interest receivable
Accrued interest payable
Amounts receivable on derivative contracts
Amounts payable on derivative contracts
Net change in trading securities
Current income taxes
Restructuring payments
insurance proceeds received
Other, net
Cash flows provided by (used in) financing activities
Deposits, net of withdrawals
Obligations related to securities sold short
Net obligations related to securities lent or sold under repurchase agreements
ssue of subordinated indebtedness
Redemption/repurchase of subordinated indebtedness
Redemption of preferred share liabilities
Issue of preferred shares
Issue of common shares
Purchase of common shares for cancellation
Treasury shares (purchased) sold
Dividends
Other, ne
Cash flows provided by (used in) investing activities
interest-bearing deposits with banks
Loans, net of repayments
Proceeds from securitizations
Purchase of investment securities
Proceeds from sale of investment securities
Proceeds from maturity of investment securities
Net securtities borrowed or
Net cash used in acquisition of subsidiary ${ }^{2}$
Purchase of land, buildings and equipment
Proceeds from disposal of land, buildings and equipment
Etect of exchange rate changes on cash and non-interest bearing deposits with banks
Net increase (decrease) in cash and non-interest-bearing deposits with banks during period
Cash and non-interest-bearing deposits with banks at beginning of period
Cash interest paid
Cash income taxes paid (recovered)

| Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 819 | 662 | 585 | 580 | 728 | $(1,907)$ | 440 | 707 | 402 |
| 92 | 152 | 138 | 166 | 170 | 199 | 159 | 178 | 175 |
| 51 | 50 | 51 | 54 | 54 | 51 | 55 | 54 | 65 |
| 8 | 7 | 7 | 7 | 3 | 3 | 3 | 3 | 4 |
| 15 | (6) | 6 | 15 | (13) | 15 | 13 | (10) | 20 |
| - | - | - | - | - | - | - | - | (13) |
| 163 | 23 | 93 | 77 | 359 | (238) | 28 | 103 | 54 |
| (25) | (40) | 11 | 14 | (356) | (152) | (37) | (32) | (152) |
| - | - | - | - | - | - | - | (115) | - |
| 1 | - | (1) | - | (1) | (7) | - | - | (2) |
| (92) | (6) | (122) | 17 | (45) | 57 | (53) | 62 | (43) |
| 309 | 20 | 200 | 13 | 121 | 138 | 149 | (15) | 37 |
| 275 | 1,191 | 790 | 931 | 1,230 | 213 | 1,091 | 870 | $(2,921)$ |
| 85 | $(1,446)$ | $(1,379)$ | (58) | $(2,022)$ | 597 | (839) | $(1,636)$ | 3,892 |
| $(2,093)$ | $(1,496)$ | 1,797 | $(7,117)$ | 6,283 | $(1,181)$ | $(3,593)$ | $(1,768)$ | 3,824 |
| (116) | 24 | 220 | 53 | 147 | 78 | 27 | (79) | (593) |
| - | - | - | - | - | - | - | - | (7) |
| - | - | - | - | - | - | - | - | - |
| 166 | $(1,025)$ | 35 | $(1,890)$ | $(2,470)$ | 2,433 | 543 | (904) | 590 |
| (342) | $(1,890)$ | 2,431 | $(7,138)$ | 4,188 | 299 | $(2,014)$ | $(2,582)$ | 5,332 |
| 2,876 | 6,512 | (163) | 932 | $(4,409)$ | 659 | 3,183 | 2,724 | $(2,443)$ |
| (348) | $(3,860)$ | 2,785 | 328 | $(1,294)$ | (53) | 848 | 3,162 | 548 |
| 5,541 | 3,210 | $(2,277)$ | 9,634 | $(2,618)$ | 2,528 | $(2,147)$ | (228) | (223) |
| - | - | 1,300 | - | 1,300 | - | - | - | 500 |
| (250) | (20) | (250) | (250) | (24) | (41) | - | - | (400) |
| - | - | - | - | (445) | - | - | - | (630) |
| - | - | - | - | - | $6{ }^{1}$ | $417{ }^{1}$ | $175{ }^{1}$ | - |
| 27 | 6 | 39 | 40 | 12 | 58 | 29 | 35 | 35 |
| - | - | - | - | - | (463) | (206) | (506) | (308) |
| 5 | (20) | 1 | (5) | 3 | (10) | (11) | 7 | 23 |
| (267) | (267) | (262) | (260) | (260) | (264) | (249) | (254) | (236) |
| 249 | 385 | (295) | 150 | 155 | (259) | 155 | 231 | (257) |
| 7,833 | 5,946 | 878 | 10,569 | $(7,580)$ | 2,161 | 2,019 | 5,346 | $(3,391)$ |
| (411) | (297) | (765) | 1,479 | 1,834 | $(1,553)$ | 129 | (123) | $(1,382)$ |
| $(5,521)$ | $(5,466)$ | $(2,301)$ | 355 | $(2,986)$ | $(5,386)$ | $(2,403)$ | $(3,152)$ | $(3,466)$ |
| 1,950 | 2,705 | 1,868 | 2,026 | 3,174 | 2,339 | 1,931 | 2,743 | 3,211 |
| $(2,504)$ | $(3,694)$ | $(3,384)$ | $(6,011)$ | $(3,248)$ | (669) | $(1,920)$ | $(2,401)$ | $(3,404)$ |
| 2,323 | 1,218 | 1,241 | 1,282 | 1,709 | 1,689 | 953 | 2,787 | 2,486 |
| 435 | 772 | 896 | 641 | 793 | 1,464 | 369 | 268 | 384 |
| $(3,792)$ | 82 | (23) | $(3,185)$ | 2,061 | (182) | 1,031 | $(3,259)$ | 447 |
| - | - | - | - | - | - | - | 347 | - |
| - | - | - | (75) | - | - | - | - | - |
| (51) | (53) | - | (6) | (49) | (37) | (88) | (89) | (78) |
| 1 | - | 7 | - | 4 | 22 | , | , | 7 |
| $(7,570)$ | $(4,733)$ | $(2,461)$ | $(3,494)$ | 3,292 | $(2,313)$ | 3 | $(2,878)$ | $(1,795)$ |
| (8) | 8 | (10) | (12) | (7) | (9) | 4 | 7 | (45) |
| (87) | (669) | 838 | (75) | (107) | 138 | 12 | (107) | 101 |
| 1,404 | 2,073 | 1,235 | 1,310 | 1,417 | 1,279 | 1,267 | 1,374 | 1,273 |
| 1,317 | 1,404 | 2,073 | 1,235 | 1,310 | 1,417 | 1,279 | 1,267 | 1,374 |
| 2,215 | 2,289 | 1,876 | 1,912 | 1,608 | 1,524 | 1,357 | 1,437 | 1,244 |
| 41 | 77 | (123) | 108 | (70) | 55 | 120 | 259 | 584 |


| 2006 | 2005 | 2004 |
| :---: | :---: | :---: |
| 12M | 12M | 12M |
| 2,646 | (32) | 2,091 |
| 548 | 706 | 628 |
| 206 | 214 | 264 |
| 29 | 12 | 16 |
| 30 | 5 | 58 |
| - | - | (18) |
| 356 | 252 | 139 |
| (40) | (577) | (236) |
| - | (115) | - |
| - | (8) | 4 |
| (203) | 21 | 187 |
| 542 | 393 | 245 |
| 3,187 | 3,404 | (914) |
| $(2,798)$ | $(3,900)$ | 2,045 |
| $(8,909)$ | (259) | 483 |
| 181 | 173 | $(2,706)$ |
| - | - | (52) |
| - | - | 11 |
| $(2,714)$ | (398) | 2,470 |
| $(6,939)$ | (109) | 4,715 |
| 10,157 | 2,157 | 2,447 |
| $(1,095)$ | 2,663 | 561 |
| 16,108 | $(2,465)$ | $(2,503)$ |
| 1,300 | 1,300 | 1,250 |
| (770) | (65) | (493) |
| - | (445) | (630) |
| - | 598 | 133 |
| 112 | 134 | 162 |
| - | $(1,175)$ | $(1,238)$ |
| (19) | (11) | 11 |
| $(1,056)$ | $(1,027)$ | (881) |
| 489 | 282 | (522) |
| 25,226 | 1,946 | $(1,703)$ |
| 6 | 287 | $(1,968)$ |
| $(12,933)$ | $(13,927)$ | $(13,040)$ |
| 8,549 | 10,187 | 8,834 |
| $(15,593)$ | $(8,238)$ | $(12,977)$ |
| 6,064 | 7,138 | 11,377 |
| 2,744 | 2,894 | 3,138 |
| $(6,918)$ | (349) | 1,664 |
| - | 347 | - |
| (75) | - | - |
| (110) | (263) | (235) |
| 8 | 28 | 18 |
| $(18,258)$ | $(1,896)$ | $(3,189)$ |
| (22) | (5) | (42) |
| 7 | (64) | (219) |
| 1,310 | 1,374 | 1,593 |
| 1,317 | 1,310 | 1,374 |
| 8,292 | 5,926 | 4,685 |
| 103 | 364 | 3,356 |

[^10]
## CONDENSED AVERAGE BALANCE SHEET

| (\$ millions) | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | $\begin{array}{r} \hline 2006 \\ 12 \mathrm{M} \end{array}$ | $\begin{gathered} \\ \hline 2005 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{gathered} \\ \hline 2004 \\ 12 \mathrm{M} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and deposits with banks | 12,267 | 12,019 | 11,171 | 11,501 | 12,627 | 12,981 | 12,880 | 13,326 | 11,457 | 11,744 | 12,954 | 11,497 |
| Securities | 82,471 | 80,220 | 78,037 | 76,064 | 70,162 | 74,846 | 72,956 | 72,314 | 68,409 | 79,208 | 72,566 | 70,489 |
| Securities borrowed or purchased under resale agreements | 23,776 | 19,995 | 21,104 | 18,796 | 19,950 | 21,452 | 21,862 | 21,488 | 19,809 | 20,916 | 21,182 | 20,467 |
| Loans | 143,460 | 140,818 | 139,240 | 140,423 | 141,502 | 140,569 | 138,570 | 138,628 | 137,611 | 141,000 | 139,827 | 135,053 |
| Other | 37,539 | 38,343 | 38,876 | 38,895 | 42,878 | 42,288 | 41,534 | 42,532 | 41,249 | 38,409 | 42,316 | 43,304 |
| Total assets | 299,513 | 291,395 | 288,428 | 285,679 | 287,119 | 292,136 | 287,802 | 288,288 | 278,535 | 291,277 | 288,845 | 280,810 |
| Liabilities and shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | 201,410 | 197,006 | 194,926 | 195,698 | 194,151 | 196,796 | 194,692 | 192,269 | 190,753 | 197,279 | 194,475 | 191,475 |
| Other | 79,692 | 75,917 | 75,914 | 72,742 | 76,316 | 76,787 | 74,498 | 77,619 | 70,001 | 76,068 | 76,320 | 71,789 |
| Subordinated indebtedness | 5,816 | 5,848 | 5,307 | 5,083 | 4,554 | 3,881 | 3,899 | 3,884 | 4,032 | 5,515 | 4,056 | 3,559 |
| Preferred share liabilities | 600 | 600 | 600 | 600 | 720 | 1,047 | 1,047 | 1,042 | 1,391 | 600 | 963 | 1,631 |
| Non-controlling interests | 13 | 476 | 497 | 694 | 952 | 983 | 1,032 | 1,013 | 32 | 419 | 995 | 24 |
| Shareholders' equity | 11,982 | 11,548 | 11,184 | 10,862 | 10,426 | 12,642 | 12,634 | 12,461 | 12,326 | 11,396 | 12,036 | 12,332 |
| Total liabilities and shareholders' equity | 299,513 | 291,395 | 288,428 | 285,679 | 287,119 | 292,136 | 287,802 | 288,288 | 278,535 | 291,277 | 288,845 | 280,810 |
| Average interest-earning assets ${ }^{1}$ | 260,569 | 251,607 | 248,198 | 245,269 | 242,841 | 248,386 | 244,978 | 244,357 | 236,045 | 251,437 | 245,142 | 236,257 |

PROFITABILITY MEASURES

|  | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | $\begin{gathered} \hline 2006 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ | $\begin{array}{r} 2005 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} 2004 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on common equity | 32.5\% | 27.2\% | 25.7\% | 25.6\% | 34.2\% | (75.1)\% | 16.2\% | 25.7\% | 14.2\% | 27.9\% | (1.6)\% | 18.7\% |
| Income statement measures as a percentage of average assets: <br> Net interest income | 1.50 \% | 1.53 \% | 1.47 \% | 1.59 \% | 1.62 \% | 1.66 \% | 1.74 \% | 1.82 \% | 1.84 \% | 1.52 \% | 1.71 \% | 1.87 \% |
| Provision for credit losses | (0.12)\% | (0.21)\% | (0.20)\% | (0.23)\% | (0.23)\% | (0.27)\% | (0.23)\% | (0.25)\% | (0.25)\% | (0.19)\% | (0.24)\% | (0.22)\% |
| Non-interest income | 2.33 \% | 2.33 \% | 2.46 \% | 2.36 \% | 3.11 \% | 2.62 \% | 2.27 \% | 2.42 \% | 2.30 \% | 2.37 \% | 2.61 \% | 2.32 \% |
| Non-interest expenses | (2.51)\% | (2.57)\% | (2.59)\% | (2.58)\% | (2.84)\% | (6.59)\% | (2.89)\% | (2.62)\% | (3.24)\% | (2.56)\% | (3.76)\% | (2.94)\% |
| Income taxes and non-controlling interests | (0.12)\% | (0.18)\% | (0.31)\% | (0.33)\% | (0.65)\% | (0.01)\% | (0.26)\% | (0.40)\% | (0.08)\% | (0.23)\% | (0.33)\% | (0.29)\% |
| Net income (loss) | 1.08 \% | 0.90 \% | 0.83 \% | 0.81 \% | 1.01 \% | (2.59)\% | 0.63 \% | 0.97 \% | 0.57 \% | 0.91 \% | (0.01)\% | 0.74 \% |

[^11]
## ASSETS UNDER ADMINISTRATION

| (\$ millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 |
| Assets under administration ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
| Individuals | 150,806 | 146,648 | 151,654 | 149,394 | 140,897 | 143,180 | 134,885 | 135,620 | 131,122 |
| Institutions ${ }^{2}$ | 870,342 | 835,518 | 829,812 | 834,858 | 782,747 | 785,265 | 699,312 | 647,853 | 599,612 |
| Retail mutual funds | 47,452 | 45,765 | 46,461 | 46,105 | 43,411 | 44,422 | 42,436 | 42,173 | 40,531 |
| Total assets under administration | 1,068,600 | 1,027,931 | 1,027,927 | 1,030,357 | 967,055 | 972,867 | 876,633 | 825,646 | 771,265 |

## ASSETS UNDER MANAGEMENT

| (\$ millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 |
| Assets under management ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
| Individuals | 13,794 | 13,326 | 13,290 | 12,764 | 11,675 | 11,365 | 10,637 | 10,192 | 9,533 |
| Institutions | 16,486 | 15,805 | 15,514 | 16,479 | 16,286 | 16,363 | 16,166 | 16,832 | 17,100 |
| Retail mutual funds | 47,452 | 45,765 | 46,461 | 46,105 | 43,411 | 44,422 | 42,436 | 42,173 | 40,531 |
| Total assets under management | 77,732 | 74,896 | 75,265 | 75,348 | 71,372 | 72,150 | 69,239 | 69,197 | 67,164 |

[^12]| Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 772,498 | 737,470 | 740,500 | 745,106 | 695,555 | 701,405 | 616,496 | 567,551 | 525,643 |

## ASSET SECURITIZATIONS ${ }^{1}$

| (\$ millions) | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | $\begin{aligned} & \hline 2006 \\ & 12 \mathrm{M} \end{aligned}$ | $\begin{gathered} 2005 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{array}{r} \hline 2004 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at end of period ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit card receivables | 4,469 | 4,469 | 4,469 | 4,360 | 4,088 | 2,581 | 2,286 | 1,742 | 3,177 | 4,469 | 4,088 | 3,177 |
| Residential mortgages | 19,896 | 19,987 | 19,074 | 18,609 | 17,469 | 15,517 | 14,953 | 13,950 | 11,833 | 19,896 | 17,469 | 11,833 |
| Commercial mortgages | 375 | 378 | - | - | - | 103 | 104 | 106 | 109 | 375 | - | 109 |
|  | 24,740 | 24,834 | 23,543 | 22,969 | 21,557 | 18,201 | 17,343 | 15,798 | 15,119 | 24,740 | 21,557 | 15,119 |
| Income statement effect ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | (124) | (120) | (120) | (124) | (99) | (88) | (76) | (72) | (60) | (488) | (335) | (226) |
| Non-interest income Securitization revenue | 128 | 124 | 135 | 128 | 114 | 100 | 81 | 67 | 60 | 515 | 362 | 191 |
| Card services fees | (54) | (53) | (54) | (49) | (35) | (29) | (27) | (29) | (25) | (210) | (120) | (67) |
| Other | - | - | - | - | - | - | - | 1 | 1 | - | 1 | 6 |
|  | 74 | 71 | 81 | 79 | 79 | 71 | 54 | 39 | 36 | 305 | 243 | 130 |
| Provision for credit losses | 32 | 35 | 41 | 41 | 55 | 24 | 30 | 22 | 48 | 149 | 131 | 127 |
|  | (18) | (14) | 2 | (4) | 35 | 7 | 8 | (11) | 24 | (34) | 39 | 31 |

[^13]LOANS AND ACCEPTANCES, NET OF ALLOWANCES FOR CREDIT LOSSES

| (\$ millions) | Q4/06 Q3/06 |  | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
| Business, government and consumer loans |  |  |  |  |  |  |  |  |  |
| Canada | 143,007 | 141,432 | 139,019 | 137,426 | 137,921 | 139,093 | 136,429 | 135,070 | 133,650 |
| United States | 4,876 | 4,413 | 3,937 | 4,579 | 5,525 | 5,009 | 4,311 | 4,978 | 4,896 |
| Other countries | 4,033 | 3,379 | 2,870 | 2,774 | 3,456 | 3,255 | 3,984 | 3,583 | 3,736 |
| Total net loans and acceptances | 151,916 | 149,224 | 145,826 | 144,779 | 146,902 | 147,357 | 144,724 | 143,631 | 142,282 |
| Residential mortgages | 81,333 | 78,838 | 77,703 | 76,630 | 77,179 | 76,840 | 74,480 | 73,425 | 72,553 |
| Student | 1,284 | 1,354 | 1,434 | 1,499 | 1,575 | 1,637 | 1,712 | 2,014 | 2,089 |
| Personal - other | 26,143 | 26,069 | 25,719 | 25,532 | 26,012 | 25,601 | 24,825 | 24,227 | 23,700 |
| Credit card | 7,046 | 6,813 | 6,423 | 6,265 | 6,448 | 7,575 | 7,758 | 8,231 | 8,347 |
| Total net consumer loans | 115,806 | 113,074 | 111,279 | 109,926 | 111,214 | 111,653 | 108,775 | 107,897 | 106,689 |
| Non-residential mortgages | 6,840 | 6,326 | 6,170 | 6,443 | 6,704 | 5,171 | 5,128 | 5,066 | 5,030 |
| Financial institutions | 3,778 | 3,117 | 2,899 | 3,297 | 3,074 | 3,153 | 3,725 | 3,680 | 3,647 |
| Retail | 2,329 | 2,400 | 2,409 | 2,268 | 2,349 | 2,289 | 2,315 | 2,106 | 2,363 |
| Business services | 3,821 | 4,048 | 4,209 | 4,024 | 4,302 | 4,304 | 4,293 | 4,087 | 4,080 |
| Manufacturing, capital goods | 1,276 | 1,545 | 1,505 | 1,447 | 2,037 | 1,863 | 1,707 | 1,935 | 1,810 |
| Manufacturing, consumer goods | 1,355 | 1,976 | 1,598 | 1,568 | 1,676 | 2,229 | 1,994 | 1,828 | 1,864 |
| Real estate and construction | 3,423 | 3,372 | 3,388 | 3,237 | 3,303 | 4,019 | 3,854 | 4,284 | 4,174 |
| Agriculture | 2,917 | 3,013 | 3,058 | 3,351 | 3,417 | 3,544 | 3,741 | 4,038 | 4,120 |
| Oil and gas | 3,215 | 3,631 | 2,917 | 2,598 | 2,336 | 2,502 | 2,778 | 2,498 | 2,265 |
| Mining | 259 | 236 | 236 | 232 | 181 | 183 | 205 | 162 | 225 |
| Forest products | 632 | 660 | 696 | 631 | 565 | 613 | 517 | 527 | 432 |
| Hardware and software | 355 | 383 | 329 | 337 | 273 | 243 | 306 | 367 | 408 |
| Telecommunications and cable | 921 | 948 | 811 | 992 | 1,021 | 1,023 | 864 | 722 | 737 |
| Publishing, printing and broadcasting | 1,051 | 731 | 651 | 624 | 624 | 494 | 381 | 442 | 396 |
| Transportation | 1,591 | 1,421 | 1,476 | 1,435 | 1,372 | 1,460 | 1,513 | 1,485 | 1,793 |
| Utilities | 508 | 534 | 495 | 460 | 544 | 713 | 1,099 | 749 | 593 |
| Education, health and social services | 1,344 | 1,368 | 1,414 | 1,373 | 1,708 | 1,657 | 1,334 | 1,435 | 1,396 |
| Governments | 901 | 885 | 748 | 994 | 703 | 726 | 704 | 825 | 769 |
| General allowance allocated to business and government loans | (406) | (444) | (462) | (458) | (501) | (482) | (509) | (502) | (509) |
| Total net business and government loans, including acceptances | 36,110 | 36,150 | 34,547 | 34,853 | 35,688 | 35,704 | 35,949 | 35,734 | 35,593 |
| Total net loans and acceptances | 151,916 | 149,224 | 145,826 | 144,779 | 146,902 | 147,357 | 144,724 | 143,631 | 142,282 |

## NET IMPAIRED LOANS

| (\$ millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 |
| Gross impaired loans |  |  |  |  |  |  |  |  |  |
| Canada: |  |  |  |  |  |  |  |  |  |
| Consumer | 386 | 388 | 420 | 427 | 433 | 403 | 422 | 402 | 386 |
| Commercial | 227 | 338 | 376 | 401 | 421 | 475 | 482 | 439 | 432 |
|  | 613 | 726 | 796 | 828 | 854 | 878 | 904 | 841 | 818 |
| United States: |  |  |  |  |  |  |  |  | 75 |
| Other countries: |  |  |  |  |  |  |  |  |  |
| Commercial | 5 | 8 | 8 | 36 | 38 | 46 | 73 | 146 | 216 |
| Total: |  |  |  |  |  |  |  |  |  |
| Consumer | 386 | 388 | 420 | 427 | 433 | 403 | 422 | 402 | 386 |
| Commercial | 244 | 359 | 397 | 452 | 516 | 592 | 633 | 657 | 723 |
| Gross impaired loans and loan substitute securities | 630 | 747 | 817 | 879 | 949 | 995 | 1,055 | 1,059 | 1,109 |
| Specific allowance for credit losses | (542) | (630) | (652) | (645) | (661) | (688) | (707) | (771) | (801) |
| Net impaired loans and loan substitute securities | 88 | 117 | 165 | 234 | 288 | 307 | 348 | 288 | 308 |
| Net impaired loans |  |  |  |  |  |  |  |  |  |
| Residential mortgages ${ }^{1}$ | 105 | 99 | 116 | 124 | 123 | 117 | 124 | 125 | 103 |
| Student ${ }^{1}$ | 27 | 37 | 39 | 36 | 35 | 34 | 33 | 24 | 19 |
| Credit card ${ }^{1}$ | (105) | (102) | (100) | (100) | (101) | (107) | (110) | (123) | (133) |
| Personal - other ${ }^{1}$ | (4) | (19) | (17) | (15) | (5) | 7 | 5 | (11) | 10 |
| Non-residential mortgages | 3 | 3 | 2 | 1 | 3 | 3 | 2 | 3 | 4 |
| Financial institutions | - | 2 | 3 | 22 | 22 | 28 | 59 | 62 | 62 |
| Service and retail industries | 21 | 23 | 31 | 34 | 55 | 44 | 58 | 59 | 103 |
| Manufacturing, consumer and capital goods | 7 | 24 | 22 | 28 | 47 | 88 | 45 | 30 | 30 |
| Real estate and construction | 5 | 5 | 10 | 15 | 8 | 6 | 9 | 9 | 14 |
| Agriculture | 24 | 35 | 47 | 76 | 82 | 65 | 103 | 76 | 70 |
| Resource-based industries | - | 1 | - | 2 | 4 | 2 | - | - | 3 |
| Telecommunications, media and technology | 3 | 4 | 9 | 9 | 9 | 11 | 11 | 25 | 16 |
| Transportation | - | - | - | - | 4 | 4 | 3 | 1 | 2 |
| Utilities | - | - | - | - | - | 1 | 2 | 2 | 2 |
| Other | 2 | 5 | 3 | 2 | 2 | 4 | 4 | 6 | 3 |
|  | 88 | 117 | 165 | 234 | 288 | 307 | 348 | 288 | 308 |

[^14]CHANGES IN GROSS IMPAIRED LOANS

| (\$ millions) | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | $\begin{array}{r} \hline 2006 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2005 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2004 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross impaired loans at beginning of period |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 388 | 420 | 427 | 433 | 403 | 422 | 402 | 386 | 372 | 433 | 386 | 401 |
| Commercial | 359 | 397 | 452 | 516 | 592 | 633 | 657 | 723 | 696 | 516 | 723 | 975 |
|  | 747 | 817 | 879 | 949 | 995 | 1,055 | 1,059 | 1,109 | 1,068 | 949 | 1,109 | 1,376 |
| New additions |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 270 | 284 | 296 | 302 | 308 | 293 | 327 | 298 | 303 | 1,152 | 1,226 | 1,224 |
| Commercial | 38 | 45 | 89 | 89 | 131 | 117 | 121 | 107 | 301 | 261 | 476 | 717 |
|  | 308 | 329 | 385 | 391 | 439 | 410 | 448 | 405 | 604 | 1,413 | 1,702 | 1,941 |
| Returned to performing status, repaid or sold |  |  |  |  |  |  |  |  |  | (512) | (433) | (485) |
| Commercial | (65) | (56) | (106) | (127) | (116) | (127) | (69) | (116) | (196) | (354) | (428) | (763) |
|  | (173) | (201) | (239) | (253) | (206) | (241) | (194) | (220) | (302) | (866) | (861) | $(1,248)$ |
| Write-offs |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | (164) | (171) | (170) | (182) | (188) | (198) | (182) | (178) | (183) | (687) | (746) | (754) |
| Commercial | (88) | (27) | (38) | (26) | (91) | (31) | (76) | (57) | (78) | (179) | (255) | (206) |
|  | (252) | (198) | (208) | (208) | (279) | (229) | (258) | (235) | (261) | (866) | $(1,001)$ | (960) |
| Gross impaired loans at end of period |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 386 | 388 | 420 | 427 | 433 | 403 | 422 | 402 | 386 | 386 | 433 | 386 |
| Commercial | 244 | 359 | 397 | 452 | 516 | 592 | 633 | 657 | 723 | 244 | 516 | 723 |
|  | 630 | 747 | 817 | 879 | 949 | 995 | 1,055 | 1,059 | 1,109 | 630 | 949 | 1,109 |

## ALLOWANCE FOR CREDIT LOSSES

| (\$ millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 |
| Total allowance at beginning of period | 1,582 | 1,604 | 1,622 | 1,638 | 1,715 | 1,734 | 1,798 | 1,828 | 1,880 |
| Write-offs | (252) | (198) | (208) | (208) | (279) | (229) | (258) | (235) | (261) |
| Recoveries | 22 | 23 | 50 | 23 | 33 | 24 | 30 | 37 | 43 |
| Provision for credit losses | 92 | 152 | 138 | 166 | 170 | 199 | 159 | 178 | 175 |
| Foreign exchange and other adjustments | - | 1 | 2 | 3 | (1) | (13) | 5 | (10) | (9) |
| Total allowance at end of period ${ }^{1}$ | 1,444 | 1,582 | 1,604 | 1,622 | 1,638 | 1,715 | 1,734 | 1,798 | 1,828 |
| Specific allowance | 544 | 632 | 654 | 647 | 663 | 690 | 709 | 773 | 803 |
| General allowance | 900 | 950 | 950 | 975 | 975 | 1,025 | 1,025 | 1,025 | 1,025 |
| Total allowance for credit losses ${ }^{1}$ | 1,444 | 1,582 | 1,604 | 1,622 | 1,638 | 1,715 | 1,734 | 1,798 | 1,828 |


| $\mathbf{2 0 0 6}$ 2005 2004 <br> $\mathbf{1 2 M}$ 12 M  |
| :--- | | $\mathbf{1 , 6 3 8}$ | 1,828 | 1,956 |
| :---: | :---: | :---: |
| $\mathbf{( 8 6 6 )}$ | $(1,001)$ | $(960)$ |
| $\mathbf{1 1 8}$ | 124 | 215 |
| $\mathbf{5 4 8}$ | 706 | 628 |
| $\mathbf{6}$ | $(19)$ | $(11)$ |
| $\mathbf{1 , 4 4 4}$ | 1,638 | 1,828 |
| $\mathbf{5 4 4}$ | 663 | 803 |
| $\mathbf{9 0 0}$ | 975 | 1,025 |
| $\mathbf{1 , 4 4 4}$ | 1,638 | 1,828 |

[^15]
## CREDIT RISK FINANCIAL MEASURES

|  | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diversification ratios Gross loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 76\% | 76\% | 76\% | 76\% | 75\% | 76\% | 75\% | 75\% | 75\% |
| Commercial | 24\% | 24\% | 24\% | 24\% | 25\% | 24\% | 25\% | 25\% | 25\% |
| Canada | 94\% | 95\% | 95\% | 95\% | 94\% | 95\% | 94\% | 93\% | 93\% |
| United States | 3\% | 3\% | 3\% | 3\% | 4\% | 3\% | 3\% | 4\% | 4\% |
| Other countries | 3\% | 2\% | 2\% | 2\% | 2\% | 2\% | 3\% | 3\% | 3\% |
| Net loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 76\% | 76\% | 76\% | 76\% | 76\% | 76\% | 75\% | 75\% | 75\% |
| Commercial | 24\% | 24\% | 24\% | 24\% | 24\% | 24\% | 25\% | 25\% | 25\% |
| Canada | 94\% | 95\% | 95\% | 95\% | 94\% | 95\% | 94\% | 95\% | 94\% |
| United States | 3\% | 3\% | 3\% | 3\% | 4\% | 3\% | 3\% | 3\% | 3\% |
| Other countries | 3\% | 2\% | 2\% | 2\% | 2\% | 2\% | 3\% | 2\% | 3\% |
| Coverage ratios |  |  |  |  |  |  |  |  |  |
| Specific allowances for credit losses (ACL)-to-gross impaired loans and acceptances (GIL) |  |  |  |  |  |  |  |  |  |
| Total | 86\% | 84\% | 80\% | 73\% | 70\% | 69\% | 67\% | 73\% | 72\% |
| Consumer | 94\% | 96\% | 91\% | 89\% | 88\% | 87\% | 88\% | 96\% | 100\% |
| Commercial | 73\% | 72\% | 68\% | 58\% | 54\% | 57\% | 53\% | 58\% | 57\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |
| GIL-to-gross loans and acceptances | 0.41 \% | 0.50 \% | 0.55 \% | 0.60 \% | 0.64 \% | 0.67 \% | 0.72 \% | 0.73 \% | 0.77 \% |
| Net impaired loans and acceptances (NIL)-to-net loans and acceptances | 0.06 \% | 0.08 \% | 0.11 \% | 0.16 \% | 0.20 \% | 0.21 \% | 0.24 \% | 0.20 \% | 0.22 \% |
| Segmented NIL-to-segmented net loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 0.02 \% | 0.01 \% | 0.03 \% | 0.04 \% | 0.05 \% | 0.05 \% | 0.05 \% | 0.01 \% | 0.00 \% |
| Commercial | 0.18 \% | 0.28 \% | 0.37 \% | 0.54 \% | 0.66 \% | 0.72 \% | 0.82 \% | 0.76 \% | 0.87 \% |
| Canada | 0.05 \% | 0.07 \% | 0.11 \% | 0.15 \% | 0.17 \% | 0.17 \% | 0.18 \% | 0.14 \% | 0.13 \% |
| United States | 0.16 \% | 0.18 \% | 0.25 \% | 0.11 \% | 0.49 \% | 0.68 \% | 0.95 \% | 0.68 \% | 0.53 \% |
| Other countries | 0.05 \% | 0.12 \% | 0.10 \% | 0.90 \% | 0.69 \% | 0.95 \% | 1.38 \% | 1.90 \% | 2.76 \% |

## REGULATORY CAPITAL ${ }^{1}$

## (\$ millions)

## Tier 1 capital

## Common shares ${ }^{2}$

Contributed surplus

| Retained earnings |
| :--- |
| Foreign currency translation adjustments |

Non-cumulative preferred shares ${ }^{3}$
Certain non-controlling interests in subsidiaries
Goodwill

## Tier 2 capital

Perpetual debentures (subordinated indebtedness)
Preferred shares - other ${ }^{4}$
Other debentures (subordinated indebtedness) (net of amortization)
Other debentures (subordinated indebtedness) in excess of $50 \%$ of Tier 1 capital
General allowance for credit losses ${ }^{5}$

| Total Tier 1 and Tier 2 capital |
| :--- |
| Equity accounted investments and other |
| Total capital |
| Total risk-weighted assets (see page 22) |
| Tier 1 capital ratio |
| Total capital ratio |


| Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3,039 | 3,011 | 3,022 | 2,984 | 2,935 | 2,908 | 2,916 | 2,917 | 2,929 |
| 70 | 67 | 53 | 56 | 58 | 58 | 58 | 59 | 59 |
| 7,268 | 6,712 | 6,315 | 5,987 | 5,667 | 5,200 | 7,780 | 7,764 | 7,745 |
| (442) | (415) | (466) | (375) | (327) | (350) | (296) | (327) | (376) |
| 2,981 | 2,798 | 2,648 | 2,557 | 2,472 | 2,296 | 3,178 | 3,006 | 2,826 |
| 1 | 2 | 1 | 1 | 27 | 21 | 20 | 22 | 39 |
| (982) | (982) | (982) | (982) | (946) | (947) | (947) | (947) | $(1,055)$ |
| 11,935 | 11,193 | 10,591 | 10,228 | 9,886 | 9,186 | 12,709 | 12,494 | 12,167 |
| 338 | 341 | 357 | 364 | 377 | 391 | 442 | 436 | 428 |
| - | 183 | 333 | 424 | 509 | 807 | 249 | - | - |
| 5,257 | 5,509 | 5,505 | 4,461 | 4,725 | 3,437 | 3,448 | 3,443 | 3,435 |
| - | - | (209) | - | - | - | - | - | - |
| 900 | 950 | 950 | 975 | 975 | 1,025 | 1,025 | 1,025 | 1,015 |
| 6,495 | 6,983 | 6,936 | 6,224 | 6,586 | 5,660 | 5,164 | 4,904 | 4,878 |
| 18,430 | 18,176 | 17,527 | 16,452 | 16,472 | 14,846 | 17,873 | 17,398 | 17,045 |
| $(1,847)$ | $(1,818)$ | $(1,759)$ | $(1,641)$ | $(1,701)$ | $(1,963)$ | $(2,021)$ | $(1,876)$ | $(2,160)$ |
| 16,583 | 16,358 | 15,768 | 14,811 | 14,771 | 12,883 | 15,852 | 15,522 | 14,885 |
| 114,780 | 117,032 | 115,140 | 113,324 | 116,277 | 122,662 | 118,672 | 118,596 | 115,950 |
| 10.4\% | 9.6\% | 9.2\% | 9.0\% | 8.5\% | 7.5\% | 10.7\% | 10.5\% | 10.5\% |
| 14.5\% | 14.0\% | 13.7\% | 13.1\% | 12.7\% | 10.5\% | 13.4\% | 13.1\% | 12.8\% |

${ }^{1}$ The capital standards developed by the Bank for International Settlements (BIS) require a minimum total capital ratio of $8 \%$ of which $4 \%$ must be Tier 1 capital. The BIS framework allows some domestic regulatory discretion in determining capital. Capital ratios of banks in different countries are, therefore, not strictly comparable unless adjusted for discretionary differences. The Office of the Superintendent of Financial Institutions (OSFI) has minimum standards for Tier 1 and total capital ratios of $7 \%$ and $10 \%$, respectively
${ }^{2}$ Does not include net short trading positions of $\$ 6$ million (Q3/06: $\$ 2$ million) in CIBC common shares.
${ }^{3}$ Includes non-cumulative preferred shares totaling $\$ 600$ million (Q3/06: $\$ 600$ million) that are redeemable by the holders and as such, are shown as preferred share liabilities on the consolidated balance sheet.
${ }^{4}$ Represents the amount of non-cumulative preferred shares not included in Tier 1 capital. OSFI limits the amount of non-cumulative preferred shares that can be included in Tier 1 capital to $25 \%$ of Tier 1 capital; any excess can be included in Tier 2 capital.
${ }^{5}$ The amount of general allowance for credit losses eligible for inclusion in Tier 2 capital is the lesser of the total general allowance or $0.875 \%$ of risk-weighted assets.

## RISK-WEIGHTED ASSETS

| (\$ billions) | Q4/06 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Riskweighted amounts |  | RISK WEIGHTED AMOUNTS |  |  |  |  |  |  |
| On-balance sheet assets: <br> Cash and deposits with banks | 11.9 | 0.9 | 0.7 | 0.9 | 0.6 | 0.8 | 1.4 | 1.0 | 1.0 | 1.2 |
| Securities issued or guaranteed by Canada, provinces, municipalities, OECD banks and governments | 41.1 | 0.1 | 0.2 | 0.2 | 0.1 | 0.1 | 0.1 | 0.2 | 0.2 | 0.2 |
| Other securities | 42.4 | 1.9 | 1.8 | 2.7 | 3.0 | 3.1 | 3.8 | 3.9 | 4.0 | 2.6 |
| Securities borrowed or purchased under resale agreements | 25.4 | 0.6 | 0.6 | 0.7 | 0.6 | 0.6 | 0.8 | 0.9 | 0.9 | 0.9 |
| Loans to or guaranteed by Canada, provinces, territories, municipalities, OECD banks and governments | 3.4 | 0.4 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 |
| Mortgage loans | 88.2 | 25.4 | 26.6 | 26.6 | 26.5 | 27.9 | 30.5 | 29.7 | 29.0 | 28.4 |
| Other loans | 54.0 | 52.9 | 53.3 | 52.0 | 52.2 | 54.1 | 56.7 | 56.1 | 56.8 | 56.0 |
| Other assets | 37.6 | 12.6 | 13.5 | 13.0 | 12.4 | 11.3 | 12.3 | 11.8 | 11.4 | 11.0 |
| Total on-balance sheet assets | 304.0 | 94.8 | 96.9 | 96.3 | 95.6 | 98.1 | 105.8 | 103.8 | 103.5 | 100.5 |
| Off-balance sheet instruments: |  |  |  |  |  |  |  |  |  |  |
| Credit-related arrangements: Lines of credit | 56.0 | 7.3 | 7.4 | 7.2 | 6.9 | 6.9 | 6.1 | 4.1 | 4.1 | 3.8 |
| Guarantees, letters of credit and securities lending ${ }^{1,2}$ | 67.9 | 3.0 | 3.2 | 3.1 | 3.0 | 3.1 | 3.1 | 3.1 | 3.1 | 3.4 |
| Other | 0.4 | 0.4 | 0.4 | 0.3 | 0.3 | 0.4 | 0.4 | 0.4 | 0.6 | 0.5 |
|  | 124.3 | 10.7 | 11.0 | 10.6 | 10.2 | 10.4 | 9.6 | 7.6 | 7.8 | 7.7 |
| Derivatives (analyzed on pages 23 and 24) | 1,308.0 | 5.1 | 4.9 | 4.3 | 4.0 | 4.3 | 3.5 | 3.5 | 3.4 | 3.6 |
| Total off-balance sheet instruments | 1,432.3 | 15.8 | 15.9 | 14.9 | 14.2 | 14.7 | 13.1 | 11.1 | 11.2 | 11.3 |
| Total risk-weighted assets before adjustments for market risk |  | 110.6 | 112.8 | 111.2 | 109.8 | 112.8 | 118.9 | 114.9 | 114.7 | 111.8 |
| Add: market risk for trading activity |  | 4.2 | 4.2 | 3.9 | 3.5 | 3.5 | 3.7 | 3.7 | 3.9 | 4.1 |
| Total risk-weighted assets |  | 114.8 | 117.0 | 115.1 | 113.3 | 116.3 | 122.6 | 118.6 | 118.6 | 115.9 |
| Common equity to risk-weighted assets |  | 8.7\% | 8.0\% | 7.8\% | 7.6\% | 7.2\% | 6.4\% | 8.8\% | 8.8\% | 9.0\% |
| General allowance for credit losses to risk-weighted assets |  | 0.78\% | 0.81\% | 0.83\% | 0.86\% | 0.84\% | 0.84\% | 0.86\% | 0.86\% | 0.88\% |

[^16]| (\$ millions) | Q4/06 |  |  |  |  | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Residual term to contractual maturity |  |  | Total notional amounts | Analyzed by use |  |  | Total notional amounts |  |  |
|  | $\begin{array}{r} \hline \text { Less than } 1 \\ \text { year } \end{array}$ | $\begin{array}{r} 1-5 \\ \text { years } \\ \hline \end{array}$ | $\begin{array}{r} \text { Over } \\ 5 \text { years } \end{array}$ |  | Trading | ALM ${ }^{1}$ |  |  |  |  |
| Interest rate derivatives |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter |  |  |  |  |  |  |  |  |  |  |
| Forward rate agreements | 29,833 | 60 | 26 | 29,919 | 29,834 | 85 | 21,594 | 15,120 | 30,684 | 39,569 |
| Swap contracts | 168,454 | 303,861 | 124,537 | 596,852 | 466,316 | 130,536 | 594,249 | 575,933 | 584,216 | 610,134 |
| Purchased options | 14,032 | 11,425 | 9,172 | 34,629 | 31,844 | 2,785 | 34,713 | 34,176 | 33,640 | 37,663 |
| Written options | 20,688 | 18,411 | 6,706 | 45,805 | 43,222 | 2,583 | 45,666 | 44,694 | 38,734 | 47,928 |
|  | 233,007 | 333,757 | 140,441 | 707,205 | 571,216 | 135,989 | 696,222 | 669,923 | 687,274 | 735,294 |
| Exchange traded |  |  |  |  |  |  |  |  |  |  |
| Futures contracts | 98,450 | 16,169 | 650 | 115,269 | 107,060 | 8,209 | 102,856 | 96,332 | 94,851 | 73,039 |
| Purchased options | 29,931 | 8,929 | - | 38,860 | 38,860 | , | 23,141 | 20,430 | 4,955 | 4,371 |
| Written options | 31,927 | 16,004 | - | 47,931 | 47,931 | - | 31,871 | 31,662 | 10,272 | 11,051 |
|  | 160,308 | 41,102 | 650 | 202,060 | 193,851 | 8,209 | 157,868 | 148,424 | 110,078 | 88,461 |
| Total interest rate derivatives <br> Foreign exchange derivatives | 393,315 | 374,859 | 141,091 | 909,265 | 765,067 | 144,198 | 854,090 | 818,347 | 797,352 | 823,755 |
|  |  |  |  |  |  |  |  |  |  |  |
| Forward contracts | 59,596 | 2,734 | 665 | 62,995 | 54,897 | 8,098 | 62,114 | 70,004 | 68,531 | 64,632 |
| Swap contracts | 16,929 | 40,610 | 20,202 | 77,741 | 59,677 | 18,064 | 78,372 | 73,670 | 73,169 | 75,247 |
| Purchased options | 2,614 | 488 | 406 | 3,508 | 3,508 | - | 3,148 | 3,142 | 3,103 | 3,480 |
| Written options | 2,904 | 562 | 280 | 3,746 | 3,654 | 92 | 3,050 | 3,414 | 3,232 | 3,533 |
|  | 82,043 | 44,394 | 21,553 | 147,990 | 121,736 | 26,254 | 146,684 | 150,230 | 148,035 | 146,892 |
| Exchange traded Futures contracts | . | . | . | - | - | - | 5 | 40 | 75 | 191 |
| Total foreign exchange derivatives | 82,043 | 44,394 | 21,553 | 147,990 | 121,736 | 26,254 | 146,689 | 150,270 | 148,110 | 147,083 |
| Credit derivatives |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter |  |  |  |  |  |  |  |  |  |  |
| Swap contracts | 654 | 1,440 | 83 | 2,177 | 2,177 | - | 3,170 | 2,137 | 2,129 | 2,025 |
| Purchased options | 2,476 | 21,262 | 40,451 | 64,189 | 55,943 | 8,246 | 52,858 | 41,913 | 35,537 | 33,294 |
| Written options | 6,794 | 13,655 | 39,320 | 59,769 | 59,585 | 184 | 49,868 | 37,648 | 30,988 | 29,372 |
| Total credit derivatives | 9,924 | 36,357 | 79,854 | 126,135 | 117,705 | 8,430 | 105,896 | 81,698 | 68,654 | 64,691 |
| Equity derivatives ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |
|  | 26,122 | 15,508 | 1,578 | 43,208 | 42,829 | 379 | 43,855 | 43,421 | 42,236 | 42,154 |
| Exchange traded | 32,486 | 19,891 | 224 | 52,601 | 52,482 | 119 | 47,111 | 44,074 | 38,683 | 40,443 |
| Total equity derivatives | 58,608 | 35,399 | 1,802 | 95,809 | 95,311 | 498 | 90,966 | 87,495 | 80,919 | 82,597 |
| Other derivatives ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter | 9,657 | 14,203 | 772 | 24,632 | 24,493 | 139 | 24,914 | 22,093 | 21,696 | 23,449 |
| Exchange traded | 2,723 | 1,392 | 4 | 4,119 | 4,102 | 17 | 4,291 | 3,093 | 2,813 | 2,305 |
| Total other derivatives | 12,380 | 15,595 | 776 | 28,751 | 28,595 | 156 | 29,205 | 25,186 | 24,509 | 25,754 |
| Total notional amounts | 556,270 | 506,604 | 245,076 | 1,307,950 | 1,128,414 | 179,536 | 1,226,846 | 1,162,996 | 1,119,544 | 1,143,880 |

[^17]
## CREDIT RISK ASSOCIATED WITH DERIVATIVES

(\$ millions)


[^18]| (\$ millions) |  |  | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Book value | Fair value | Fair value over (under) book value |  |  | Fair value over (under) book value |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |
| Cash and deposits with banks | 11,853 | 11,853 | - | - | - | - | - | - | - | - | - |
| Securities ${ }^{1}$ | 83,498 | 83,680 | 182 | 10 | (8) | 108 | 69 | 841 | 819 | 762 | 736 |
| Securities borrowed or purchased under resale agreements | 25,432 | 25,432 | - | - | - | - | - | - | - | - | - |
| Loans | 145,625 | 145,986 | 361 | (49) | (313) | 50 | 260 | 754 | 923 | 773 | 577 |
| Derivative instruments market valuation | 17,122 | 17,122 | - | - | - | - | - | - | - | - | - |
| Customers' liability under acceptances | 6,291 | 6,291 | - | - | - | - | - | - | - | - | - |
| Other assets ${ }^{2}$ | 6,155 | 6,529 | 374 | 366 | 340 | 298 | 272 | 294 | 288 | 288 | 196 |
| Liabilities |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | 202,891 | 202,756 | (135) | (242) | (306) | (234) | (60) | 258 | 325 | 374 | 204 |
| Derivative instruments market valuation | 17,330 | 17,330 | - | - | - | - | - | - | - | - | - |
| Acceptances | 6,297 | 6,297 | - | - | - | - | - | - | - | - | - |
| Obligations related to securities sold short | 13,788 | 13,788 | - | - | - | - | - | - | - | - | - |
| Obligations related to securities lent or sold under repurchase agreements | 30,433 | 30,433 | - | - | - | - | - | - | - | - | - |
| Other liabilities | 9,977 | 9,977 | - | - | - | - | - | - | - | (1) | - |
| Subordinated indebtedness | 5,595 | 5,963 | 368 | 298 | 273 | 353 | 366 | 466 | 418 | 427 | 370 |
| Preferred share liabilities | 600 | 642 | 42 | 38 | 38 | 47 | 60 | 81 | 73 | 95 | 92 |
| ALM derivatives not carried at fair value ${ }^{3,4,5}$ | (94) | (179) | (85) | 64 | 82 | (56) | 9 | (131) | (119) | (47) | (280) |

## ESTIMATED FAIR VALUES OF INVESTMENT SECURITIES

| (\$ millions) |  |  | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying value | Estimated fair value | Unrealized net gains / (losses) |  | Unrealized net gains / (losses) |  |  |  |  | $\square$ |  |
| Government debt | 13,356 | 13,161 | (195) | (343) | (360) | (160) | (169) | 44 | 39 | 84 | 122 |
| Asset / mortgage-backed securities | 6,533 | 6,574 | 41 | 38 | 13 | 30 | 33 | 58 | 75 | 56 | 59 |
| Debt | 647 | 683 | 36 | 32 | 43 | 1 | (12) | 4 | (3) | 15 | 47 |
| Equity ${ }^{1,6}$ | 631 | 931 | 300 | 283 | 296 | 237 | 217 | 735 | 708 | 607 | 508 |
|  | 21,167 | 21,349 | 182 | 10 | (8) | 108 | 69 | 841 | 819 | 762 | 736 |

## FAIR VALUES OF DERIVATIVE INSTRUMENTS



## INTEREST RATE SENSITIVITY 1, 2

| (\$ millions) | Based on earlier of maturity or repricing date of interest-sensitive instruments |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | within 3 months | 3 to 12 months | Total within <br> 1 year | $\begin{aligned} & 1 \text { to } 5 \\ & \text { years } \\ & \hline \end{aligned}$ | Over 5 years | n-interest rate sensitive | Total |
| Q4/06 <br> Canadian currency |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Assets | 127,299 | 15,194 | 142,493 | 42,194 | 6,248 | 35,710 | 226,645 |
| Structural assumptions ${ }^{3}$ | $(4,069)$ | 2,998 | $(1,071)$ | 2,518 | - | $(1,447)$ | - |
| Liabilities and shareholders' equity | $(123,061)$ | $(24,270)$ | $(147,331)$ | $(20,812)$ | $(9,916)$ | $(48,586)$ | $(226,645)$ |
| Structural assumptions ${ }^{3}$ | 2,230 | $(17,934)$ | $(15,704)$ | $(15,146)$ | - | 30,850 | - |
| Off-balance sheet | $(23,923)$ | 25,988 | 2,065 | $(2,356)$ | 291 | - | - |
| Gap | $(21,524)$ | 1,976 | $(19,548)$ | 6,398 | $(3,377)$ | 16,527 | - |
| Foreign currencies |  |  |  |  |  |  |  |
| Assets | 39,012 | 5,506 | 44,518 | 3,338 | 10,502 | 18,981 | 77,339 |
| Liabilities and shareholders' equity | $(62,279)$ | $(6,993)$ | $(69,272)$ | $(1,485)$ | (649) | $(5,933)$ | $(77,339)$ |
| Off-balance sheet | (203) | 9,595 | 9,392 | (441) | $(8,951)$ | - | - |
| Gap | $(23,470)$ | 8,108 | $(15,362)$ | 1,412 | 902 | 13,048 | - |
| Total gap | $(44,994)$ | 10,084 | $(34,910)$ | 7,810 | $(2,475)$ | 29,575 | - |
| Q3/06 |  |  |  |  |  |  |  |
| Canadian currency | $(20,335)$ | $(2,187)$ | $(22,522)$ | 7,502 | $(1,264)$ | 16,284 | - |
| Foreign currencies | $(23,048)$ | 10,996 | $(12,052)$ | 709 | 1,144 | 10,199 | - |
| Total gap | $(43,383)$ | 8,809 | $(34,574)$ | 8,211 | (120) | 26,483 | - |
| Q2/06 |  |  |  |  |  |  |  |
| Canadian currency | $(23,373)$ | $(3,243)$ | $(26,616)$ | 9,663 | 607 | 16,346 | - |
| Foreign currencies | $(15,591)$ | 5,634 | $(9,957)$ | 1,740 | 1,117 | 7,100 | - |
| Total gap | $(38,964)$ | 2,391 | $(36,573)$ | 11,403 | 1,724 | 23,446 | - |
| Q1/06 |  |  |  |  |  |  |  |
| Canadian currency | $(22,550)$ | $(2,792)$ | $(25,342)$ | 7,811 | 719 | 16,812 | - |
| Foreign currencies | $(14,970)$ | 3,098 | $(11,872)$ | 1,332 | 799 | 9,741 | - |
| Total gap | $(37,520)$ | 306 | $(37,214)$ | 9,143 | 1,518 | 26,553 | - |
| Q4/05 <br> Canadian currency | $(17,128)$ | $(3,913)$ | $(21,041)$ | 5,502 | 881 | 14,658 | - |
| Foreign currencies | $(7,258)$ | (572) | $(7,830)$ | 858 | 1,097 | 5,875 | - |
| Total gap | $(24,386)$ | $(4,485)$ | $(28,871)$ | 6,360 | 1,978 | 20,533 | - |

${ }^{1}$ On-and off-balance sheet financial instruments have been reported on the earlier of their contractual re-pricing or maturity dates In the normal course of business, mortgage and other consumer loan clients frequently repay their loans in part or in full prior to the contractual maturity dates. Similarly, term deposits are sometimes cashed before their contractual maturity dates. In addition, trading account positions can fluctuate significantly rom day to day. Taking into account expected prepayment and early withdraw als on the consolidated gap position as at October 31 2006, w ould have the effect of increasing the gap in the periods over one year by approximately $\$ 1.2$ billion. ( $\$ 1.0$ billion increase as at July 31, 2006).
Based on the interest rate sensitivity profile as at October 31, 2006, as adjusted for structural assumptions, estimated prepayments and early w ithdraw als, an mmediate 1\% increase in interest rates across all maturities would decrease net income after axes by approximately $\$ 21$ million ( $\$ 12$ million decrease as at July 31, 2006) over the next 12 months, and increase shareholders' equity as measured on a present value basis by approximately $\$ 118$ million ( $\$ 113$ million as at July 31, 2006).
${ }^{3}$ We manage the interest rate gap by imputing a duration to certain assets and liabilities based on historical and forecasted core balances trends.


[^0]:    ${ }^{1}$ In case of a loss, the effect of stock options potentially exercisable on diluted earnings (loss) per share will be anti-dilutive; therefore, basic and diluted earnings (loss) per share will be the same.

[^1]:    See Notes to users: Non-GAAP measures.
    ${ }^{2}$ In case of a loss, the effect of stock options potentially exercisable on diluted earnings (loss) per share will be anti-dilutive; therefore, basic and diluted earnings (loss) per share will be the same

[^2]:    ${ }^{1}$ Includes foreign exchange revenue arising from translation of foreign currency denominated positions, earned by the retail branch network on foreign exchange transactions and foreign currency related hedging activities
    

[^3]:    ${ }^{1}$ See Notes to users: Non-GAAP measures.

[^4]:    
     business lines.

[^5]:    ${ }^{1}$ Represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model.
    ${ }^{2}$ See Notes to users: Non-GAAP measures.
    ${ }^{3}$ Assets under management are included in assets under administation.

[^6]:    See Notes to users: Non-GAAP measures.
    ${ }^{2}$ Represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model.

[^7]:    Represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model.
    ${ }^{2}$ Revised from previous quarters.

[^8]:    
    
     transactions, which are shown separately in the consolidated statement of operations.
    ${ }^{2}$ Q3/06 includes $\$ 1$ million pertaining to the consolidation of variable interest entities (VIE's) with an offset of $\$ 3$ million included in non-controlling interests.
     integral part of trading revenue.
    ${ }^{4}$ See Notes to users: Non-GAAP measures.
    ${ }^{5}$ Comprises primarily loan trading activities.
    ${ }^{6}$ See footnote 1 on page 3 of non-interest income.

[^9]:    ${ }^{1}$ In Q1/06, acquisitions included the purchase of non-controlling interest in INTRIA Items Inc. (INTRIA).
    ${ }^{2}$ In Q1/05, dispositions included the sale of Juniper Financial Corp. and EDULINX Canada Corporation.
    ${ }^{3}$ Includes foreign currency translation and other purchase price equation adjustments.

[^10]:    ${ }^{1}$ Q3/05 includes $\$ 11$ million (Q2/05: $\$ 27$ million; Q1/05: $\$ 293$ million) issue of Class A Series 29 Preferred Shares consisting of $\$ 5$ million (Q2/05: $\$ 10$ million; Q1/05: $\$ 118$ million) conversion of Class A Series 28 Preferred Shares and $\$ 6$ million
    (Q2/05: $\$ 17$ million; Q1/05: $\$ 175$ million) in cash on exercise of Series 29 Purchase Warrants.
    ${ }^{2}$ On November 1, 2005, CIBC purchased the remaining non-controlling interest in INTRIA.

[^11]:    ${ }^{1}$ Average interest-earning assets include interest-bearing deposits with banks, securities, securities borrowed or purchased under resale agreements, and loans.

[^12]:    ${ }^{1}$ Assets under management are included in assets under administration.
    ${ }^{2}$ Includes the following assets under administration or custody of GSS.

[^13]:    ${ }^{1}$ The amounts include only those assets that we securitized and continue to service, and exclude any assets temporarily acquired by CIBC with the intent at acquisition to sell to VIE's.
    ${ }^{2}$ We periodically sell groups of loans or receivables to VIE's, which issue securities to investors. These transactions meet accepted criteria for recognition as sales and as such, the assets are removed from the consolidated balance sheet.
    ${ }^{3}$ Securitization affects the components of income reported in the consolidated statement of operations, including net interest income, provision for credit losses, and non-interest income. Noninterest income from securitization comprises servicing income, losses under recourse arrangements, and net gains or losses on securitizations (Q4/06: \$6 million; Q3/06: \$11 million).

[^14]:    ${ }^{1}$ Specific allowances for large numbers of homogeneous balances of relatively small amounts are established by reference to historical ratios of write-offs to balances in arrears and to balances outstanding; this may result in negative net impaired loans.

[^15]:    ${ }^{1}$ Includes the allowance for letters of credit of $\$ 2$ million (Q3/06: \$2 million).

[^16]:    ${ }^{1}$ Includes the full contract amount of custodial client securities totaling $\$ 44.6$ billion (Q3/06: $\$ 45.9$ billion) lent by GSS.
     agreements.

[^17]:    ${ }^{1}$ ALM: Asset/liability management.
    ${ }^{2}$ Comprises forwards, futures, swaps and options.
    ${ }^{3}$ Comprises precious metals and other commodity forwards, futures, swaps and options

[^18]:    ${ }^{1}$ Risk-weighted amount is the credit equivalent amount multiplied by the prescribed counterparty credit risk factor adjusted for the impact of collateral and guarantees.
    ${ }^{2}$ ALM credit derivative options are given financial guarantee treatment for credit risk capital purposes and are excluded from the table above.
    ${ }^{3}$ Represents the fair value of contracts for which fees are received over the life of the contracts.
    ${ }^{4}$ Comprises forwards, swaps and options.
    ${ }^{5}$ Comprises precious metals and other commodity forwards, swaps and options.

