

## Supplementary Financial Information



For the period ended July 31, 2006

For further information, please contact:
John Ferren, Vice-President, Investor Relations (416) 980-2088
Francesca Shaw, Senior Vice-President and Chief Accountant (416) 861-3409
http://www.cibc.com/ca/pdf/investor/q306financials.pdf

## TABLE OF CONTENTS

NOTES TO USERS
CONSOLIDATED FINANCIAL OVERVIEW
QUARTERLY TRENDS
Condensed Consolidated Statement of Operations
Cash Basis Measures ..... 2
Net Interest Income ..... 3
Non-Interest Income ..... 3
Non-Interest Expenses ..... 4
Segmented Information ..... 5
Segmented Information - CIBC Retail Markets ..... 6
Segmented Information - CIBC World Markets ..... 7
Segmented Information - Corporate and Other ..... 8
Trading Revenue ..... 9
CREDIT INFORMATION
Loans and Acceptances, Net of Allowances for Credit Losses ..... 17
Net Impaired Loans ..... 18
Changes in Gross Impaired Loans ..... 19
ADDITIONAL QUARTERLY SCHEDULES
Regulatory Capital ..... 21
Risk-Weighted Assets ..... 22
Outstanding Derivative Contracts - Notional Amounts ..... 23
Credit Risk Associated with Derivatives ..... 24
External reporting changes ..... i
Non-GAAP measures ..... i
Reconciliation of non-GAAP to GAAP measures ..... ii
Financial Highlights ..... 1
Consolidated Balance Sheet ..... 10
Balance Sheet Measures ..... 11
Goodwill and Other Intangible Assets ..... 11
Consolidated Statement of Changes in Shareholders' Equity ..... 12
Consolidated Statement of Cash Flows ..... 13
Condensed Average Balance Sheet ..... 14
Profitability Measures ..... 14
Assets under Administration ..... 15
Assets under Management ..... 15
Asset Securitizations ..... 16
Allowance for Credit Losses ..... 19
Credit Risk Financial Measures ..... 20
Fair Values of Financial Instruments ..... 25
Estimated Fair Values of Investment Securities ..... 25
Fair Values of Derivative Instruments ..... 25
Interest Rate Sensitivity ..... 26

This document is not audited and should be read in conjunction with our quarterly report to shareholders and quarterly news release for Q3/06 and the audited annual consolidated financial statements and accompanying management's discussion \& analysis for the year ended October 31, 2005. Additional financial information is also available through our quarterly investor presentations as well as the quarterly conference call webcast.

## External reporting changes

## First quarter

1. During the quarter, we merged the Administration and Technology and Operations functional groups and renamed it "Administration, Technology and Operations". We also moved certain administrative functions from this group into a new "Legal and Regulatory Compliance" functional group.
2. Certain prior period amounts were redassified to conform to the presentation in the first quarter.

## Non-GAAP measures

We use a number of financial measures to assess the performance of our business lines. Some measures are calculated in accordance with GAAP, while other measures do not have a standardized meaning under GAAP and, accordingly, these measures, described below, may not be comparable to similar measures used by other companies. Investors may find these non-GAAP financial measures useful in analyzing financial performance.

This document references the following non-GAAP measures:

## Net interest income, taxable equivalent basis (TEB)

We adjust net interest income to reflect tax-exempt income on an equivalent beforetax basis. This measure enables comparability of net interest income arising from both taxable and tax-exempt sources. Net interest income (TEB) is used to calculate the efficiency ratio, trading revenue, net interest margin and net interest margin on average interest-earning assets, all on a taxable equivalent basis. Management believes these measures permit uniform measurement, which enables users of our financial information to make comparisons more readily.

## Economic capital

Economic capital provides the financial framework to evaluate the returns of each business line, commensurate with the risk taken.

Economic capital is an estimate of the amount of capital required to support the risks in our business in line with our overall strategic objectives, including targeted credit rating and liquidity requirements. It comprises credit, market, operational and strategic risk capital. The capital methodologies employed quantify the level of risk within products, clients, and business lines, as required. The difference between CIBC's total equity capital and economic capital is held in Corporate and Other. From time to time, CIBC's economic capital model may be enhanced as part of the risk measurement process, with any changes being made prospectively.

There is no comparable GAAP measure for economic capital.

## Economic profit

Net income, adjusted for a charge on economic capital, determines economic profit. This measures the return generated by each business line in excess of our cost of capital, thus enabling users of our financial information to identify relative contributions to shareholder value.

Reconciliation of net income to economic profit is provided with segmented information on pages 6 to 7 .

## Segmented return on equity

We use return on equity (ROE) on a segmented basis as one of the measures for performance evaluation and resource allocation decisions.

While ROE for total CIBC provides a measure of return on common equity, ROE on a segmented basis provides a similar metric related to the capital allocated to the segments. We use economic capital to calculate ROE on a segmented basis. As a result, segmented ROE is a non-GAAP measure.

## Retail/ Wholesale ratio

While we manage commercial banking operations within CIBC World Markets, some financial institutions include commercial banking in their retail operations. From time to time, some measures, such as the Retail/Wholesale ratio, will be presented on the basis of CIBC Retail Markets and commercial banking operations for comparison purposes.

The ratio represents the amount of capital attributed to the business lines as at the end of the period. There is no comparable GAAP measure.

## ROE and EPS on cash basis

Cash basis measures are calculated by adding back the after-tax effect of goodwill and other intangible expenses to net income. Management believes these measures permit uniform measurement, which enables users of CIBC's financial information to make comparisons more readily.

## Reconciliation of non-GAAP to GAAP measures

The table on the following page provides a reconciliation of non-GAAP to GAAP measures.

## RECONCILIATION OF NON-GAAP TO GAAP MEASURES

|  | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | $\begin{array}{r} 2006 \\ 9 M \end{array}$ | $\begin{array}{r} 2005 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2005 \\ 12 \mathrm{M} \end{array}$ | $\begin{gathered} 2004 \\ 12 \mathrm{M} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common share information Per share (\$) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic earnings (loss) | 1.88 | 1.65 | 1.64 | 2.08 | (5.77) | 1.21 | 1.96 | 1.08 | 1.62 | 5.16 | (2.50) | (0.46) | 5.60 |
| add: effect of non-cash items | 0.01 | 0.01 | 0.01 | 0.01 | - | 0.01 | 0.01 | - | 0.01 | 0.04 | 0.02 | 0.02 | 0.04 |
| Cash basis - basic earnings (loss) | 1.89 | 1.66 | 1.65 | 2.09 | (5.77) | 1.22 | 1.97 | 1.08 | 1.63 | 5.20 | (2.48) | (0.44) | 5.64 |
| Diluted earnings (loss) ${ }^{1}$ | 1.86 | 1.63 | 1.62 | 2.06 | (5.77) | 1.20 | 1.94 | 1.06 | 1.60 | 5.11 | (2.50) | (0.46) | 5.53 |
| add: effect of non-cash items | 0.01 | 0.02 | 0.01 | 0.01 | - | - | 0.01 | 0.01 | 0.01 | 0.04 | 0.02 | 0.02 | 0.04 |
| Cash basis - diluted earnings (loss) | 1.87 | 1.65 | 1.63 | 2.07 | (5.77) | 1.20 | 1.95 | 1.07 | 1.61 | 5.15 | (2.48) | (0.44) | 5.57 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue (\$ millions) | 2,830 | 2,766 | 2,849 | 3,423 | 3,151 | 2,820 | 3,079 | 2,901 | 2,906 | 8,445 | 9,050 | 12,473 | 11,775 |
| add: TEB adjustment | 59 | 42 | 46 | 50 | 52 | 48 | 41 | 38 | 37 | 147 | 141 | 191 | 150 |
| Revenue (TEB) | 2,889 | 2,808 | 2,895 | 3,473 | 3,203 | 2,868 | 3,120 | 2,939 | 2,943 | 8,592 | 9,191 | 12,664 | 11,925 |
| Efficiency ratio | 66.7\% | 66.0\% | 65.6\% | 60.1\% | 153.9\% | 72.1\% | 61.7\% | 78.1\% | 67.7\% | 66.1\% | 97.0\% | 86.9\% | 70.1\% |
| less: effect of TEB | 1.4\% | 1.0\% | 1.1\% | 0.9\% | 2.5\% | 1.2\% | 0.8\% | 1.0\% | 0.8\% | 1.2\% | 1.4\% | 1.3\% | 0.9\% |
| Efficiency ratio (TEB) | 65.3\% | 65.0\% | 64.5\% | 59.2\% | 151.4\% | 70.9\% | 60.9\% | 77.1\% | 66.9\% | 64.9\% | 95.6\% | 85.6\% | 69.2\% |
| Return on equity | 27.2\% | 25.7\% | 25.6\% | 34.2\% | (75.1)\% | 16.2\% | 25.7\% | 14.2\% | 21.3\% | 26.2\% | (11.0)\% | (1.6)\% | 18.7\% |
| add: effect of non-cash items | 0.2\% | 0.2\% | 0.2\% | 0.2\% | 0.1\% | 0.1\% | 0.1\% | 0.1\% | 0.1\% | 0.2\% | 0.1\% | 0.1\% | 0.1\% |
| Cash basis return on equity | 27.4\% | 25.9\% | 25.8\% | 34.4\% | (75.0)\% | 16.3\% | 25.8\% | 14.3\% | 21.4\% | 26.4\% | (10.9)\% | (1.5)\% | 18.8\% |



Common share information
Per share (\$)
Basic earnings (loss)

Dividends
Book value
Share price (\$)
High
Low
Closing
Shares outstanding (thousands)
Average basic
Average diluted
End of period
Market capitalization (\$ millions)
Value measures
Price to earnings multiple ( 12 month trailing)
Dividend yield (based on closing share price)
Dividend payout ratio
Market value to book value ratio
Financial results (\$ millions)
Total revenue
Provision for credit losses
Non-interest expenses
Net income (loss)
Financial measures
Efficiency ratio
Efficiency ratio (TEB) ${ }^{2}$
Return on equity
Net interest margin
Net interest margin on average interest-earning assets ${ }^{3}$ Return on average assets
Return on average interest-earning assets ${ }^{3}$
On- and off-balance sheet information (\$ millions)
Cash, deposits with banks and securities
Loans and acceptances
Total assets
Deposits
Common shareholders' equity
Average assets
Average interest-eaming assets ${ }^{3}$
Average common shareholders' equity
Assets under administration ${ }^{4}$
Balance sheet quality measures ${ }^{5}$
Common equity to risk-weighted assets
Risk-weighted assets (\$ billions)
Tor 1 capital ratio
Total capital ratis
ther information
Retail/wholesale ratio ${ }^{2,6}$
Regular workforce headcount ${ }^{7}$

| Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{1 . 8 8}$ | 1.65 | 1.64 | 2.08 | $(5.77)$ | 1.21 | 1.96 | 1.08 | 1.62 |
| $\mathbf{1 . 8 6}$ | 1.63 | 1.62 | 2.06 | $(5.77)$ | 1.20 | 1.94 | 1.06 | 1.60 |
| $\mathbf{0 . 7 0}$ | 0.68 | 0.68 | 0.68 | 0.68 | 0.65 | 0.65 | 0.60 | 0.60 |
| $\mathbf{2 7 . 9 6}$ | 26.61 | 25.85 | 25.00 | 23.51 | 30.95 | 30.62 | 29.92 | 30.40 |
| $\mathbf{8 3 . 6 3}$ | 86.00 | 81.00 | 80.64 | 80.80 | 74.75 | 73.70 | 73.90 | 69.68 |
| $\mathbf{7 3 . 9 4}$ | 77.95 | 72.90 | 68.82 | 72.15 | 68.36 | 67.95 | 64.50 | 62.20 |
| $\mathbf{7 7 . 2 5}$ | 82.75 | 79.90 | 72.20 | 80.01 | 74.75 | 68.45 | 73.90 | 66.28 |


$\begin{array}{lllllllll}335,513 & 335,147 & 334,357 & 333,876 & 336,486 & 340,461 & 346,269 & 349,128 & 354,003 \\ 338,461 & 338,544 & 337,704 & 337,065 & 340,125 & 344,289 & 350,201 & 353,152 & 357,741\end{array}$ $\begin{array}{lllllllll}\mathbf{3 3 8 , 4 6 1} & 338,544 & 337,704 & 337,065 & 340,125 & 344,289 & 350,201 & 353,152 & 357,741 \\ \mathbf{3 3 5 , 3 3 2} & 335,519 & 334,786 & 334,008 & 333,724 & 338,730 & 341,098 & 347,488 & 350,929\end{array}$ | 25,904 | 27,764 | 26,749 | 24,115 | 26,701 | 25,320 | 23,348 | 25,679 | 23,260 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| $\mathbf{1 0 . 7}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | 12.7 | 11.4 | 13.2 | 11.4 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{3 . 6 \%}$ | $3.4 \%$ | $3.4 \%$ | $3.7 \%$ | $3.4 \%$ | $3.6 \%$ | $3.8 \%$ | $3.2 \%$ | $3.6 \%$ |
| $\mathbf{3 7 . 3 \%}$ | $41.4 \%$ | $41.6 \%$ | $32.7 \%$ | $>100 \%$ | $53.6 \%$ | $33.2 \%$ | $55.7 \%$ | $37.0 \%$ |
| $\mathbf{2 . 7 6}$ | 3.11 | 3.09 | 2.89 | 3.40 | 2.41 | 2.24 | 2.47 | 2.18 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{2 , 8 3 0}$ | 2,766 | 2,849 | 3.423 | 3,151 | 2,820 | 3,079 | 2,901 | 2.906 |
| $\mathbf{1 5 2}$ | 138 | 166 | 170 | 199 | 159 | 178 | 175 | 91 |
| $\mathbf{1 , 8 8 7}$ | 1,825 | 1,868 | 2,057 | 4,850 | 2,032 | 1,901 | 2,266 | 1,968 |
| $\mathbf{6 6 2}$ | 585 | 580 | 728 | $(1,907)$ | 440 | 707 | 402 | 596 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{6 6 . 7 \%}$ | $66.0 \%$ | $65.6 \%$ | $60.1 \%$ | $153.9 \%$ | $72.1 \%$ | $61.7 \%$ | $78.1 \%$ | $67.7 \%$ |
| $\mathbf{6 5 . 3 \%}$ | $65.0 \%$ | $64.5 \%$ | $59.2 \%$ | $151.4 \%$ | $70.9 \%$ | $60.9 \%$ | $77.1 \%$ | $66.9 \%$ |
| $\mathbf{2 7 . 2 \%}$ | $25.7 \%$ | $25.6 \%$ | $34.2 \%$ | $(75.1) \%$ | $16.2 \%$ | $25.7 \%$ | $14.2 \%$ | $21.3 \%$ |
| $\mathbf{1 . 5 3 \%}$ | $1.47 \%$ | $1.59 \%$ | $1.62 \%$ | $1.66 \%$ | $1.74 \%$ | $1.82 \%$ | $1.84 \%$ | $1.88 \%$ |
| $\mathbf{1 . 7 7 \%}$ | $1.71 \%$ | $1.86 \%$ | $1.91 \%$ | $1.95 \%$ | $2.05 \%$ | $2.15 \%$ | $2.17 \%$ | $2.22 \%$ |
| $\mathbf{0 . 9 0 \%}$ | $0.83 \%$ | $0.81 \%$ | $1.01 \%$ | $(2.59) \%$ | $0.63 \%$ | $0.97 \%$ | $0.57 \%$ | $0.85 \%$ |
| $\mathbf{1 . 0 4 \%}$ | $0.97 \%$ | $0.94 \%$ | $1.19 \%$ | $(3.05) \%$ | $0.74 \%$ | $1.15 \%$ | $0.68 \%$ | $1.00 \%$ |


| $\mathbf{9 3 , 1 6 3}$ | 90,295 | 89,253 | 79,616 | 86,738 | 86,198 | 82,087 | 79,519 | 81,185 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 4 9 , 2 2 4}$ | 145,826 | 144,779 | 146,902 | 147,357 | 144,724 | 143,631 | 142,282 | 142,575 |
| $\mathbf{2 9 4 , 9 9 0}$ | 290,721 | 288,906 | 280,370 | 292,854 | 287,710 | 285,183 | 278,764 | 277,879 |
| $\mathbf{2 0 0 , 0 1 5}$ | 193,503 | 193,666 | 192,734 | 197,143 | 196,484 | 193,301 | 190,577 | 193,020 |
| $\mathbf{9 , 3 7 7}$ | 8,929 | 8,655 | 8,350 | 7,845 | 10,485 | 10,445 | 10,397 | 10,667 |
| $\mathbf{2 9 1 , 3 9 5}$ | 288,428 | 285,679 | 287,119 | 292,136 | 287,802 | 288,288 | 278,535 | 279,008 |
| $\mathbf{2 5 1 , 6 0 7}$ | 248,198 | 245,269 | 242,841 | 248,386 | 244,978 | 244,357 | 236,045 | 236,421 |
| $\mathbf{9 , 1 6 7}$ | 8,803 | 8,484 | 8,045 | 10,262 | 10,425 | 10,503 | 10,545 | 10,704 | | $\mathbf{1 , 0 2 8 , 0 0 0}$ | $1,027,900$ | $1,030,400$ | 967,100 | 972,900 | 876,600 | 825,600 | 771,300 | 749,800 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| $\mathbf{8 . 0 \%}$ | $7.8 \%$ | $7.6 \%$ | $7.2 \%$ | $6.4 \%$ | $8.8 \%$ | $8.8 \%$ | $9.0 \%$ | $9.1 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 1 7 . 0}$ | 115.1 | 113.3 | 116.3 | 122.6 | 118.6 | 118.6 | 115.9 | 117.3 |
| $\mathbf{9 . 6 \%}$ | $9.2 \%$ | $9.0 \%$ | $8.5 \%$ | $7.5 \%$ | $10.7 \%$ | $10.5 \%$ | $10.5 \%$ | $10.9 \%$ |
| $\mathbf{1 4 . 0 \%}$ | $13.7 \%$ | $13.1 \%$ | $12.7 \%$ | $10.5 \%$ | $13.4 \%$ | $13.1 \%$ | $12.8 \%$ | $13.3 \%$ |

$70 \% / 30 \% \quad 74 \% / 26 \% \quad 74 \% / 26 \% \quad 70 \% / 30 \% \quad 74 \% / 26 \% \quad 73 \% / 27 \% \quad 72 \% / 28 \% \quad 72 \% / 28 \% \quad 71 \% / 29 \%$ $\begin{array}{lllllllll}\mathbf{3 6 , 7 8 1} & 36,741 & 36,971 & 37,308 & 37,273 & 37,057 & 36,780 & 37,281 & 36,965\end{array}$

| $\begin{array}{r} 2006 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2005 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2005 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2004 \\ 12 \mathrm{M} \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| 5.16 | (2.50) | (0.46) | 5.60 | ${ }^{1}$ In case of a loss, the effect of stock options potentially exercisable on diluted earnings (loss) per share will be anti-dilutive; therefore, basic and diluted earnings (loss) per share will be the same. <br> ${ }^{2}$ See Notes to users: NonGAAP measures. <br> ${ }^{3}$ Average interest-earning assets include interestbearing deposits with banks, securities, securities borrowed or purchased under resale agreements, and loans. <br> ${ }^{4}$ Includes assets under adminis tration or custody of CIBC Mellon Global Securities Services, which is a $50 / 50$ joint venture between CIBC and Mellon Financial Corporation. See assets under administration on page 15. <br> ${ }^{5}$ Debt ratings - S \& P Senior Long Term: A+; Moody's - Senior Long Term: Aa3. <br> ${ }^{6}$ Retail includes CIBC Retail Markets and commercial banking (reported as part of CIBC World Markets). Wholesale reflects CIBC World Markets, excluding commercial banking. The ratio represents the amount of capital attributed to the business lines as at the end of the period. <br> ${ }^{7}$ Regular workforce headcount comprises regular full-time and parttime employees, base plus commissioned employees, and $100 \%$ commissioned employees. Full-time employees are counted as one and part-time employees as one-half. <br> $\mathrm{n} / \mathrm{m}$ - not meaningful due to the net loss over the 12 month trailing period. |
| 5.11 | (2.50) | (0.46) | 5.53 |  |
| 2.06 | 1.98 | 2.66 | 2.20 |  |
| 27.96 | 23.51 | 25.00 | 29.92 |  |
| 86.00 | 80.80 | 80.80 | 73.9 |  |
| 72.90 | 67.95 | 67.95 | 59.35 |  |
| 77.25 | 80.01 | 72.20 | 73.90 |  |
| 335,004 | 341,079 | 339,263 | 355,735 |  |
| 338,233 | 344,878 | 342,909 | 359,776 |  |
| 335,332 | 333,724 | 334,008 | 347,488 |  |
| 25,904 | 26,701 | 24,115 | 25,679 |  |
| 10.7 | n/m | n/m | 13.2 |  |
| 3.6\% | 3.3\% | 3.7\% | 3.0\% |  |
| 40.0\% | >100\% | >100\% | 39.2\% |  |
| 2.76 | 3.40 | 2.89 | 2.47 |  |
| 8,445 | 9,050 | 12,473 | 11,775 |  |
| 456 | 536 | 706 | 628 |  |
| 5,580 | 8,783 | 10,840 | 8,251 |  |
| 1,827 | (760) | (32) | 2,091 |  |
| 66.1\% | 97.0\% | 86.9\% | 70.1\% |  |
| 64.9\% | 95.6\% | 85.6\% | 69.2\% |  |
| 26.2\% | (11.0)\% | (1.6)\% | 18.7\% |  |
| 1.53\% | 1.74\% | 1.71\% | 1.87\% |  |
| 1.78\% | 2.05\% | 2.01\% | 2.23\% |  |
| 0.85\% | (0.35)\% | (0.01)\% | 0.74\% |  |
| 0.98\% | (0.41)\% | (0.01)\% | 0.89\% |  |
| 93,163 | 86,738 | 79,616 | 79,519 |  |
| 149,224 | 147,357 | 146,902 | 142,282 |  |
| 294,990 | 292,854 | 280,370 | 278,764 |  |
| 200,015 | 197,143 | 192,734 | 190,577 |  |
| 9,377 | 7,845 | 8,350 | 10,397 |  |
| 288,501 | 289,426 | 288,845 | 280,810 |  |
| 248,360 | 245,917 | 245,142 | 236,257 |  |
| 8,818 | 10,396 | 9,804 | 10,633 |  |
| 1,028,000 | 972,900 | 967,100 | 771,300 |  |
| 8.0\% | 6.4\% | 7.2\% | 9.0\% |  |
| 117.0 | 122.6 | 116.3 | 115.9 |  |
| 9.6\% | 7.5\% | 8.5\% | 10.5\% |  |
| 14.0\% | 10.5\% | 12.7\% | 12.8\% |  |
| 70\% $30 \%$ | 74\%/26\% | 70\%/30\% | 72\%/28\% |  |
| 36,781 | 37,273 | 37,308 | 37,281 |  |



## CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS

(\$ millions)

| (\$ millions) | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | 1,121 | 1,036 | 1,148 | 1,172 | 1,219 | 1,224 | 1,322 | 1,287 | 1,320 |
| Non-interest income | 1,709 | 1,730 | 1,701 | 2,251 | 1,932 | 1,596 | 1,757 | 1,614 | 1,586 |
| Total revenue | 2,830 | 2,766 | 2,849 | 3,423 | 3,151 | 2,820 | 3,079 | 2,901 | 2,906 |
| Provision for credit losses | 152 | 138 | 166 | 170 | 199 | 159 | 178 | 175 | 91 |
| Non-interest expenses | 1,887 | 1,825 | 1,868 | 2,057 | 4,850 | 2,032 | 1,901 | 2,266 | 1,968 |
| Income (loss) before income taxes and non-controlling interests | 791 | 803 | 815 | 1,196 | $(1,898)$ | 629 | 1,000 | 460 | 847 |
| Income tax expense (benefit) | 125 | 190 | 238 | 436 | (106) | 176 | 283 | 46 | 250 |
|  | 666 | 613 | 577 | 760 | $(1,792)$ | 453 | 717 | 414 | 597 |
| Non-controlling interests | 4 | 28 | (3) | 32 | 115 | 13 | 10 | 12 | 1 |
| Net income (loss) | 662 | 585 | 580 | 728 | $(1,907)$ | 440 | 707 | 402 | 596 |
| Dividends on preferred shares | 33 | 33 | 33 | 33 | 36 | 28 | 28 | 27 | 23 |
| Net income (loss) applicable to common shares | 629 | 552 | 547 | 695 | $(1,943)$ | 412 | 679 | 375 | 573 |


| $\mathbf{2 0 0 6}$ <br> $\mathbf{9 M}$ | 2005 <br> 9 M | 2005 <br> 12 M | 2004 <br> 12 M |
| ---: | ---: | ---: | ---: |
| $\mathbf{3 , 3 0 5}$ | 3,765 | 4,937 | 5,258 |
| $\mathbf{5 , 1 4 0}$ | 5,285 | 7,536 | 6,517 |
| $\mathbf{8 , 4 4 5}$ | 9,050 | 12,473 | 11,775 |
| $\mathbf{4 5 6}$ | 536 | 706 | 628 |
| $\mathbf{5 , 5 8 0}$ | 8,783 | 10,840 | 8,251 |
| $\mathbf{2 , 4 0 9}$ | $(269)$ | 927 | 2,896 |
| $\mathbf{5 5 3}$ | 353 | 789 | 790 |
| $\mathbf{1 , 8 5 6}$ | $(622)$ | 138 | 2,106 |
| $\mathbf{2 9}$ | 138 | 170 | 15 |
| $\mathbf{1 , 8 2 7}$ | $(760)$ | $(32)$ | 2,091 |
| $\mathbf{9 9}$ | 92 | 125 | 100 |
| $\mathbf{1 , 7 2 8}$ | $(852)$ | $(157)$ | 1,991 |

## CASH BASIS MEASURES ${ }^{1}$

Cash basis net income (loss) (\$ millions)
Net income (loss) applicable to common shares
After-tax effect of goodwill and other valuation intangible expenses

Average common shareholders' equity (\$ millions)
Average common shareholders' equity

## Cash basis measures

Average number of common shares - basic (thousands)
Average number of common shares - diluted (thousands)
Cash basis earnings (loss) per share - basic
Cash basis earnings (loss) per share - diluted ${ }^{2}$
Cash basis return on equity
${ }^{1}$ See Notes to users: Non-GAAP measures.
${ }^{2}$ In case of a loss, the effect of stock options potentially exercisable on diluted earnings (loss) per share will be anti-dilutive; therefore, basic and diluted earnings (loss) per share will be the same.

| $2006$ | $2005$ | $2005$ | $2004$ |
| :---: | :---: | :---: | :---: |
| 1,728 | (852) | (157) | 1,991 |
| 15 | 7 | 9 | 13 |
| 1,743 | (845) | (148) | 2,004 |
| 8,818 | 10,396 | 9,804 | 10,633 |
| 335,004 | 341,079 | 339,263 | 355,735 |
| 338,233 | 344,878 | 342,909 | 359,776 |
| \$5.20 | \$(2.48) | \$(0.44) | \$5.64 |
| \$5.15 | \$(2.48) | \$(0.44) | \$5.57 |
| 26.4\% | (10.9)\% | (1.5)\% | 18.8\% |


| Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{6 2 9}$ | 552 | 547 | 695 | $(1,943)$ | 412 | 679 | 375 | 573 |
| $\mathbf{5}$ | 5 | 5 | 2 | 2 | 2 | 3 | 3 | 3 |
| $\mathbf{6 3 4}$ | 557 | 552 | 697 | $(1,941)$ | 414 | 682 | 378 | 576 |
| $\mathbf{9 , 1 6 7}$ | 8,803 | 8,484 | 8,045 | 10,262 | 10,425 | 10,503 | 10,545 | 10,704 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{3 3 5 , 5 1 3}$ | 335,147 | 334,357 | 333,876 | 336,486 | 340,461 | 346,269 | 349,128 | 354,003 |
| $\mathbf{3 3 8 , 4 6 1}$ | 338,544 | 337,704 | 337,065 | 340,125 | 344,289 | 350,201 | 353,152 | 357,741 |
| $\mathbf{\$ 1 . 8 9}$ | $\$ 1.66$ | $\$ 1.65$ | $\$ 2.09$ | $(\$ 5.77)$ | $\$ 1.22$ | $\$ 1.97$ | $\$ 1.08$ | $\$ 1.63$ |
| $\mathbf{\$ 1 . 8 7}$ | $\$ 1.65$ | $\$ 1.63$ | $\$ 2.07$ | $(\$ 5.77)$ | $\$ 1.20$ | $\$ 1.95$ | $\$ 1.07$ | $\$ 1.61$ |
| $\mathbf{2 7 . 4 \%}$ | $25.9 \%$ | $25.8 \%$ | $34.4 \%$ | $(75.0) \%$ | $16.3 \%$ | $25.8 \%$ | $14.3 \%$ | $21.4 \%$ |

## NET INTEREST INCOME

| (\$ millions) | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | $\begin{array}{r} 2006 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2005 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} 2005 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2004 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans | 2,206 | 2,008 | 2,033 | 1,949 | 1,925 | 1,854 | 1,912 | 1,893 | 1,849 | 6,247 | 5,691 | 7,640 | 7,551 |
| Securities borrowed or purchased under resale agreements | 402 | 366 | 333 | 295 | 327 | 269 | 216 | 148 | 124 | 1,101 | 812 | 1,107 | 524 |
| Securities | 707 | 640 | 620 | 562 | 538 | 529 | 544 | 479 | 499 | 1,967 | 1,611 | 2,173 | 1,961 |
| Deposits with banks | 115 | 98 | 87 | 95 | 91 | 78 | 72 | 48 | 40 | 300 | 241 | 336 | 152 |
|  | 3,430 | 3,112 | 3,073 | 2,901 | 2,881 | 2,730 | 2,744 | 2,568 | 2,512 | 9,615 | 8,355 | 11,256 | 10,188 |
| Interest expense |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | 1,591 | 1,444 | 1,328 | 1,188 | 1,141 | 1,036 | 981 | 875 | 831 | 4,363 | 3,158 | 4,346 | 3,391 |
| Other liabilities | 633 | 552 | 517 | 452 | 447 | 399 | 370 | 310 | 282 | 1,702 | 1,216 | 1,668 | 1,219 |
| Subordinated indebtedness | 78 | 72 | 72 | 66 | 59 | 57 | 57 | 59 | 55 | 222 | 173 | 239 | 212 |
| Preferred share liabilities | 7 | 8 | 8 | 23 | 15 | 14 | 14 | 37 | 24 | 23 | 43 | 66 | 108 |
|  | 2,309 | 2,076 | 1,925 | 1,729 | 1,662 | 1,506 | 1,422 | 1,281 | 1,192 | 6,310 | 4,590 | 6,319 | 4,930 |
| Net interest income | 1,121 | 1,036 | 1,148 | 1,172 | 1,219 | 1,224 | 1,322 | 1,287 | 1,320 | 3,305 | 3,765 | 4,937 | 5,258 |


| (\$ millions) | NON-INTEREST INCOME |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | $\begin{array}{r} 2006 \\ 9 M \\ \hline \end{array}$ | $\begin{array}{r} 2005 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} 2005 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2004 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| Underwriting and advisory fees | 140 | 141 | 184 | 147 | 157 | 200 | 223 | 165 | 166 | 465 | 580 | 727 | 797 |
| Deposit and payment fees | 201 | 187 | 195 | 197 | 203 | 194 | 200 | 200 | 198 | 583 | 597 | 794 | 760 |
| Credit fees | 74 | 58 | 84 | 100 | 88 | 76 | 82 | 78 | 76 | 216 | 246 | 346 | 314 |
| Card fees | 61 | 52 | 64 | 73 | 82 | 74 | 88 | 108 | 109 | 177 | 244 | 317 | 407 |
| Investment management and custodial fees | 111 | 110 | 106 | 98 | 95 | 101 | 97 | 94 | 79 | 327 | 293 | 391 | 353 |
| Mutual fund fees | 188 | 188 | 182 | 181 | 175 | 168 | 166 | 154 | 158 | 558 | 509 | 690 | 615 |
| Insurance fees | 89 | 56 | 69 | 69 | 62 | 61 | 73 | 43 | 59 | 214 | 196 | 265 | 176 |
| Commissions on securities transactions | 204 | 230 | 229 | 243 | 212 | 239 | 218 | 198 | 210 | 663 | 669 | 912 | 892 |
| Trading revenue | 275 | 307 | 262 | 166 | 348 | 130 | 157 | 116 | 86 | 844 | 635 | 801 | 618 |
| Investment securities gains (losses), net | 40 | (11) | (14) | 356 | 152 | 37 | 32 | 152 | (17) | 15 | 221 | 577 | 236 |
| Income from securitized assets | 124 | 135 | 128 | 114 | 100 | 81 | 67 | 60 | 50 | 387 | 248 | 362 | 191 |
| Foreign exchange other than trading ${ }^{1}$ | 70 | 104 | 64 | 364 | 64 | 71 | 56 | 88 | 52 | 238 | 191 | 555 | 280 |
| Other | 132 | 173 | 148 | 143 | 194 | 164 | 298 | 158 | 360 | 453 | 656 | 799 | 878 |
| Total non-interest income | 1,709 | 1,730 | 1,701 | 2,251 | 1,932 | 1,596 | 1,757 | 1,614 | 1,586 | 5,140 | 5,285 | 7,536 | 6,517 |

[^0]| (\$ millions) | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | $\begin{array}{r} 2006 \\ 9 M \end{array}$ | $\begin{array}{r} 2005 \\ 9 \mathrm{M} \end{array}$ | $\begin{gathered} 2005 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{gathered} 2004 \\ 12 \mathrm{M} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Employee compensation and benefits |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries | 535 | 499 | 525 | 633 | 549 | 519 | 519 | 548 | 535 | 1,559 | 1,587 | 2,220 | 2,126 |
| Incentive bonuses | 255 | 227 | 252 | 179 | 230 | 238 | 265 | 222 | 258 | 734 | 733 | 912 | 1,147 |
| Commissions | 141 | 164 | 148 | 156 | 143 | 152 | 139 | 132 | 119 | 453 | 434 | 590 | 522 |
| Benefits | 159 | 164 | 155 | 169 | 156 | 146 | 131 | 140 | 148 | 478 | 433 | 602 | 604 |
|  | 1,090 | 1,054 | 1,080 | 1,137 | 1,078 | 1,055 | 1,054 | 1,042 | 1,060 | 3,224 | 3,187 | 4,324 | 4,399 |
| Occupancy costs |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Rent and maintenance | 113 | 122 | 123 | 152 | 127 | 133 | 135 | 151 | 127 | 358 | 395 | 547 | 516 |
| Depreciation | 23 | 22 | 23 | 23 | 23 | 24 | 24 | 29 | 29 | 68 | 71 | 94 | 118 |
|  | 136 | 144 | 146 | 175 | 150 | 157 | 159 | 180 | 156 | 426 | 466 | 641 | 634 |
| Computer and office equipment |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Rent and maintenance | 251 | 245 | 242 | 277 | 266 | 262 | 241 | 273 | 244 | 738 | 769 | 1,046 | 992 |
| Depreciation | 27 | 29 | 31 | 31 | 28 | 31 | 30 | 36 | 35 | 87 | 89 | 120 | 146 |
|  | 278 | 274 | 273 | 308 | 294 | 293 | 271 | 309 | 279 | 825 | 858 | 1,166 | 1,138 |
| Communications |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Telecommunications | 33 | 33 | 34 | 33 | 36 | 37 | 37 | 37 | 37 | 100 | 110 | 143 | 145 |
| Postage and courier | 25 | 24 | 25 | 27 | 23 | 25 | 29 | 26 | 28 | 74 | 77 | 104 | 108 |
| Stationery | 16 | 18 | 16 | 20 | 17 | 20 | 20 | 21 | 19 | 50 | 57 | 77 | 78 |
|  | 74 | 75 | 75 | 80 | 76 | 82 | 86 | 84 | 84 | 224 | 244 | 324 | 331 |
| Advertising and business development | 53 | 54 | 47 | 69 | 58 | 68 | 65 | 84 | 68 | 154 | 191 | 260 | 279 |
| Professional fees | 35 | 41 | 44 | 81 | 90 | 86 | 68 | 129 | 85 | 120 | 244 | 325 | 326 |
| Business and capital taxes | 33 | 35 | 31 | 24 | 30 | 33 | 31 | 42 | 34 | 99 | 94 | 118 | 138 |
| Restructuring reversal | - | - | - | - | - | - | - | (13) | - | - | - | - | (18) |
| Other | 188 | 148 | 172 | 183 | 3,074 | 258 | 167 | 409 | 202 | 508 | 3,499 | 3,682 | 1,024 |
| Non-interest expenses | 1,887 | 1,825 | 1,868 | 2,057 | 4,850 | 2,032 | 1,901 | 2,266 | 1,968 | 5,580 | 8,783 | 10,840 | 8,251 |
| Non-interest expenses to revenue ratio | 66.7\% | 66.0\% | 65.6\% | 60.1\% | 153.9\% | 72.1\% | 61.7\% | 78.1\% | 67.7\% | 66.1\% | 97.0\% | 86.9\% | 70.1\% |
| Non-interest expenses to revenue ratio (TEB) ${ }^{1}$ | 65.3\% | 65.0\% | 64.5\% | 59.2\% | 151.4\% | 70.9\% | 60.9\% | 77.1\% | 66.9\% | 64.9\% | 95.6\% | 85.6\% | 69.2\% |

[^1]
## SEGMENTED INFORMATION

## CIBC has two strategic business lines:


 management services to retail and institutional clients through our asset management business.

 and provide top-ranked research for our corporate, government and institutional investor clients

 income statement and balance sheet items not directly attributable to the business lines. The revenue and expenses of the functional groups are generally allocated to the business lines.
(\$ millions)


| $\mathbf{2 0 0 6}$ | 2005 | 2005 | 2004 |
| ---: | ---: | ---: | ---: |
| $\mathbf{9 M}$ | 9 M | 12 M | 12 M |


| Financial results ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CIBC Retail Markets | 487 | 432 | 438 | 350 | 404 | 341 | 478 | 393 | 351 | 1,357 | 1,223 | 1,573 | 1,406 |
| CIBC World Markets | 190 | 110 | 128 | 328 | $(2,287)$ | 115 | 173 | (34) | 253 | 428 | $(1,999)$ | $(1,671)$ | 660 |
| Corporate and Other | (15) | 43 | 14 | 50 | (24) | (16) | 56 | 43 | (8) | 42 | 16 | 66 | 25 |
| Net income (loss) | 662 | 585 | 580 | 728 | $(1,907)$ | 440 | 707 | 402 | 596 | 1,827 | (760) | (32) | 2,091 |

[^2]
## SEGMENTED INFORMATION - CIBC RETAIL MARKETS

| (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3106 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | $\begin{array}{r} 2006 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2005 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2005 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2004 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal and small business banking | 533 | 490 | 510 | 618 | 647 | 612 | 615 | 613 | 613 | 1,533 | 1,874 | 2,492 | 2,367 |
| Imperial Service | 241 | 227 | 229 | 236 | 246 | 232 | 227 | 218 | 229 | 697 | 705 | 941 | 883 |
| Retail brokerage | 270 | 313 | 292 | 296 | 270 | 288 | 277 | 251 | 233 | 875 | 835 | 1,131 | 1,036 |
| Cards | 340 | 337 | 347 | 364 | 368 | 332 | 383 | 357 | 347 | 1,024 | 1,083 | 1,447 | 1,384 |
| Mortgages and personal lending | 359 | 357 | 413 | 286 | 252 | 251 | 276 | 262 | 236 | 1,129 | 779 | 1,065 | 974 |
| Asset management | 91 | 93 | 92 | 92 | 95 | 95 | 96 | 87 | 97 | 276 | 286 | 378 | 366 |
| Other | 208 | 147 | 176 | 168 | 143 | 161 | 234 | 151 | 179 | 531 | 538 | 706 | 701 |
| Total revenue | 2,042 | 1,964 | 2,059 | 2,060 | 2,021 | 1,971 | 2,108 | 1,939 | 1,934 | 6,065 | 6,100 | 8,160 | 7,711 |
| Provision for credit losses | 159 | 180 | 180 | 224 | 185 | 169 | 194 | 157 | 210 | 519 | 548 | 772 | 740 |
|  | 1,883 | 1,784 | 1,879 | 1,836 | 1,836 | 1,802 | 1,914 | 1,782 | 1,724 | 5,546 | 5,552 | 7,388 | 6,971 |
| Non-interest expenses | 1,255 | 1,226 | 1,236 | 1,320 | 1,279 | 1,282 | 1,245 | 1,189 | 1,194 | 3,717 | 3,806 | 5,126 | 4,839 |
| Income before taxes | 628 | 558 | 643 | 516 | 557 | 520 | 669 | 593 | 530 | 1,829 | 1,746 | 2,262 | 2,132 |
| Income tax expense | 141 | 126 | 205 | 166 | 153 | 179 | 191 | 200 | 179 | 472 | 523 | 689 | 726 |
| Net income | 487 | 432 | 438 | 350 | 404 | 341 | 478 | 393 | 351 | 1,357 | 1,223 | 1,573 | 1,406 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 1,110 | 1,058 | 1,124 | 1,131 | 1,119 | 1,067 | 1,128 | 1,121 | 1,116 | 3,292 | 3,314 | 4,445 | 4,484 |
| Non-interest income | 987 | 959 | 991 | 984 | 955 | 958 | 1,036 | 872 | 872 | 2,937 | 2,949 | 3,933 | 3,438 |
| Intersegment revenue ${ }^{1}$ | (55) | (53) | (56) | (55) | (53) | (54) | (56) | (54) | (54) | (164) | (163) | (218) | (211) |
|  | 2,042 | 1,964 | 2,059 | 2,060 | 2,021 | 1,971 | 2,108 | 1,939 | 1,934 | 6,065 | 6,100 | 8,160 | 7,711 |
| Average balance sheet information |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and acceptances | 126,402 | 125,381 | 125,789 | 126,938 | 125,345 | 123,401 | 123,795 | 122,814 | 121,263 | 125,863 | 124,189 | 124,882 | 120,275 |
| Deposits | 174,171 | 172,059 | 172,070 | 170,487 | 172,849 | 170,832 | 168,800 | 167,489 | 168,709 | 172,774 | 170,827 | 170,741 | 167,772 |
| Common equity | 3,655 | 3,646 | 3,676 | 3,492 | 3,593 | 3,672 | 3,692 | 3,795 | 3,824 | 3,660 | 3,744 | 3,619 | 3,710 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 61.4\% | 62.4\% | 60.0\% | 64.1\% | 63.3\% | 65.1\% | 59.0\% | 61.2\% | 61.8\% | 61.3\% | 62.4\% | 62.8\% | 62.7\% |
| Return on equity ${ }^{2}$ | 51.4\% | 47.0\% | 45.7\% | 38.2\% | 43.2\% | 36.9\% | 50.4\% | 40.2\% | 35.6\% | 48.1\% | 42.5\% | 42.2\% | 37.0\% |
| Net income | 487 | 432 | 438 | 350 | 404 | 341 | 478 | 393 | 351 | 1,357 | 1,223 | 1,573 | 1,406 |
| Cost of capital adjustment ${ }^{2}$ | (124) | (120) | (126) | (123) | (122) | (119) | (120) | (125) | (127) | (370) | (361) | (484) | (489) |
| Economic profit ${ }^{2}$ | 363 | 312 | 312 | 227 | 282 | 222 | 358 | 268 | 224 | 987 | 862 | 1,089 | 917 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages administered | 97,318 | 94,755 | 93,745 | 93,189 | 91,007 | 88,099 | 86,006 | 84,375 | 82,080 | 97,318 | 91,007 | 93,189 | 84,375 |
| Card loans administered | 11,561 | 11,162 | 10,921 | 10,828 | 10,506 | 10,386 | 10,374 | 10,286 | 10,058 | 11,561 | 10,506 | 10,828 | 10,286 |
| Number of branches - Canada | 1,057 | 1,057 | 1,059 | 1,061 | 1,062 | 1,062 | 1,064 | 1,073 | 1,091 | 1,057 | 1,062 | 1,061 | 1,073 |
| Number of pavilions (President's Choice Financial) | 235 | 232 | 233 | 231 | 228 | 227 | 227 | 225 | 223 | 235 | 228 | 231 | 225 |
| Number of registered clients (President's Choice Financial - thousands) | 1,820 | 1,763 | 1,716 | 1,679 | 1,625 | 1,578 | 1,536 | 1,495 | 1,443 | 1,820 | 1,625 | 1,679 | 1,495 |
| Regular workforce headcount | 23,197 | 23,108 | 23,002 | 24,085 | 24,117 | 24,051 | 23,865 | 24,169 | 23,882 | 23,197 | 24,117 | 24,085 | 24,169 |
| Assets under administration |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individuals | 145,200 | 150,300 | 147,900 | 139,500 | 141,800 | 133,600 | 134,300 | 128,300 | 126,000 | 145,200 | 141,800 | 139,500 | 128,300 |
| Institutions | 71,400 | 62,100 | 63,800 | 60,900 | 59,300 | 59,200 | 57,600 | 53,400 | 53,900 | 71,400 | 59,300 | 60,900 | 53,400 |
| Retail mutual funds | 45,800 | 46,500 | 46,100 | 43,400 | 44,400 | 42,400 | 42,200 | 40,500 | 40,600 | 45,800 | 44,400 | 43,400 | 40,500 |
|  | 262,400 | 258,900 | 257,800 | 243,800 | 245,500 | 235,200 | 234,100 | 222,200 | 220,500 | 262,400 | 245,500 | 243,800 | 222,200 |
| Assets under management |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individuals | 13,300 | 13,300 | 12,700 | 11,700 | 11,400 | 10,700 | 10,200 | 9,600 | 9,400 | 13,300 | 11,400 | 11,700 | 9,600 |
| Institutions | 15,800 | 15,500 | 16,500 | 16,300 | 16,300 | 16,100 | 16,800 | 17,100 | 17,100 | 15,800 | 16,300 | 16,300 | 17,100 |
| Retail mutual funds | 45,800 | 46,500 | 46,100 | 43,400 | 44,400 | 42,400 | 42,200 | 40,500 | 40,600 | 45,800 | 44,400 | 43,400 | 40,500 |
|  | 74,900 | 75,300 | 75,300 | 71,400 | 72,100 | 69,200 | 69,200 | 67,200 | 67,100 | 74,900 | 72,100 | 71,400 | 67,200 |

[^3]
## SEGMENTED INFORMATION - CIBC WORLD MARKETS

| (\$ millions) | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | $\begin{array}{r} 2006 \\ 9 M \end{array}$ | $\begin{array}{r} 2005 \\ 9 \mathrm{M} \end{array}$ | $\begin{gathered} \hline 2005 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{array}{r} \hline 2004 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Capital markets | 325 | 354 | 371 | 347 | 359 | 326 | 359 | 322 | 334 | 1,050 | 1,044 | 1,391 | 1,497 |
| Investment banking and credit products | 231 | 133 | 250 | 239 | 251 | 298 | 286 | 234 | 313 | 614 | 835 | 1,074 | 1,329 |
| Commercial banking | 112 | 105 | 111 | 113 | 114 | 106 | 116 | 112 | 110 | 328 | 336 | 449 | 452 |
| Merchant banking | 90 | 69 | 12 | 391 | 239 | 61 | 23 | 146 | 108 | 171 | 323 | 714 | 351 |
| Other | (22) | (12) | (19) | (76) | 18 | (1) | 6 | 15 | 8 | (53) | 23 | (53) | 18 |
| Total revenue (TEB) ${ }^{1}$ | 736 | 649 | 725 | 1,014 | 981 | 790 | 790 | 829 | 873 | 2,110 | 2,561 | 3,575 | 3,647 |
| TEB adjustment ${ }^{1}$ | 59 | 42 | 46 | 50 | 52 | 48 | 41 | 38 | 37 | 147 | 141 | 191 | 150 |
| Total revenue | 677 | 607 | 679 | 964 | 929 | 742 | 749 | 791 | 836 | 1,963 | 2,420 | 3,384 | 3,497 |
| (Recovery of) provision for credit losses | (7) | (16) | (15) | (4) | 13 | (9) | (17) | 43 | (74) | (38) | (13) | (17) | (55) |
|  | 684 | 623 | 694 | 968 | 916 | 751 | 766 | 748 | 910 | 2,001 | 2,433 | 3,401 | 3,552 |
| Non-interest expenses | 518 | 505 | 533 | 590 | 3,423 | 591 | 545 | 876 | 600 | 1,556 | 4,559 | 5,149 | 2,741 |
| Income (loss) before taxes and non-controlling interests | 166 | 118 | 161 | 378 | $(2,507)$ | 160 | 221 | (128) | 310 | 445 | $(2,126)$ | $(1,748)$ | 811 |
| Income tax (benefit) expense | (25) | 7 | 32 | 44 | (260) | 22 | 46 | (106) | 57 | 14 | (192) | (148) | 139 |
| Non-controlling interests | 1 | 1 | 1 | 6 | 40 | 23 | 2 | 12 | - | 3 | 65 | 71 | 12 |
| Net income (loss) | 190 | 110 | 128 | 328 | $(2,287)$ | 115 | 173 | (34) | 253 | 428 | $(1,999)$ | $(1,671)$ | 660 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | (52) | (83) | (24) | 6 | 37 | 99 | 137 | 91 | 148 | (159) | 273 | 279 | 515 |
| Non-interest income | 672 | 636 | 646 | 901 | 838 | 588 | 556 | 646 | 634 | 1,954 | 1,982 | 2,883 | 2,769 |
| Intersegment revenue ${ }^{2}$ | 57 | 54 | 57 | 57 | 54 | 55 | 56 | 54 | 54 | 168 | 165 | 222 | 213 |
|  | 677 | 607 | 679 | 964 | 929 | 742 | 749 | 791 | 836 | 1,963 | 2,420 | 3,384 | 3,497 |
| Average balance sheet information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and acceptances | 21,597 | 20,839 | 20,645 | 20,855 | 21,304 | 21,004 | 20,338 | 20,385 | 20,185 | 21,029 | 20,881 | 20,874 | 20,374 |
| Trading securities | 47,692 | 45,926 | 45,265 | 42,173 | 44,274 | 41,488 | 42,967 | 38,221 | 37,931 | 46,298 | 42,925 | 42,736 | 37,743 |
| Deposits | 21,650 | 21,858 | 22,669 | 22,722 | 23,040 | 22,960 | 22,481 | 21,983 | 22,905 | 22,061 | 22,825 | 22,799 | 22,408 |
| Common equity | 1,864 | 1,795 | 1,877 | 1,835 | 1,823 | 1,921 | 2,013 | 2,086 | 2,182 | 1,847 | 1,918 | 1,901 | 2,350 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio | 76.5\% | 83.4\% | 78.3\% | 61.3\% | 368.1\% | 79.6\% | 72.7\% | 110.6\% | 71.9\% | 79.3\% | 188.3\% | 152.1\% | 78.4\% |
| Efficiency ratio (TEB) ${ }^{1}$ | 70.4\% | 77.9\% | 73.4\% | 58.2\% | 348.9\% | 74.8\% | 68.9\% | 105.6\% | 68.8\% | 73.8\% | 178.0\% | 144.0\% | 75.2\% |
| Return on equity ${ }^{1}$ | 39.1\% | 23.5\% | 25.6\% | 69.4\% | (499.3)\% | 23.4\% | 33.1\% | (7.4)\% | 45.2\% | 29.5\% | (140.5)\% | (89.1)\% | 27.1\% |
| Net income (loss) | 190 | 110 | 128 | 328 | $(2,287)$ | 115 | 173 | (34) | 253 | 428 | $(1,999)$ | $(1,671)$ | 660 |
| Cost of capital adjustment ${ }^{1}$ | (62) | (60) | (64) | (65) | (61) | (63) | (65) | (69) | (72) | (186) | (189) | (254) | (310) |
| Economic profit (loss) ${ }^{1}$ | 128 | 50 | 64 | 263 | $(2,348)$ | 52 | 108 | (103) | 181 | 242 | $(2,188)$ | $(1,925)$ | 350 |
| Other information <br> Regular workforce headcount | 2,252 | 2,222 | 2,293 | 2,299 | 2,311 | 2,287 | 2,317 | 2,366 | 2,326 | 2,252 | 2,311 | 2,299 | 2,366 |

[^4]
## SEGMENTED INFORMATION - CORPORATE AND OTHER

| (\$ millions) | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | $\begin{array}{r} 2006 \\ 9 M \\ \hline \end{array}$ | $\begin{array}{r} 2005 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2005 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2004 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue | 111 | 195 | 111 | 399 | 201 | 107 | 222 | 171 | 136 | 417 | 530 | 929 | 567 |
| Provision for (recovery of) credit losses | - | (26) | 1 | (50) | 1 | (1) | 1 | (25) | (45) | (25) | 1 | (49) | (57) |
|  | 111 | 221 | 110 | 449 | 200 | 108 | 221 | 196 | 181 | 442 | 529 | 978 | 624 |
| Non-interest expenses | 114 | 94 | 99 | 147 | 148 | 159 | 111 | 201 | 174 | 307 | 418 | 565 | 671 |
| (Loss) income before taxes and non-controlling interests | (3) | 127 | 11 | 302 | 52 | (51) | 110 | (5) | 7 | 135 | 111 | 413 | (47) |
| Income tax expense (benefit) | 9 | 57 | 1 | 226 | 1 | (25) | 46 | (48) | 14 | 67 | 22 | 248 | (75) |
| Non-controlling interests | 3 | 27 | (4) | 26 | 75 | (10) | 8 | - | 1 | 26 | 73 | 99 | 3 |
| Net (loss) income | (15) | 43 | 14 | 50 | (24) | (16) | 56 | 43 | (8) | 42 | 16 | 66 | 25 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 63 | 61 | 48 | 35 | 63 | 58 | 57 | 75 | 56 | 172 | 178 | 213 | 259 |
| Non-interest income | 50 | 135 | 64 | 366 | 139 | 50 | 165 | 96 | 80 | 249 | 354 | 720 | 310 |
| Intersegment revenue ${ }^{1}$ | (2) | (1) | (1) | (2) | (1) | (1) | - | - | - | (4) | (2) | (4) | (2) |
|  | 111 | 195 | 111 | 399 | 201 | 107 | 222 | 171 | 136 | 417 | 530 | 929 | 567 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  | 409 |
| Regular workforce headcount | 11,332 | 11,411 | 11,676 | 10,924 | 10,845 | 10,719 | 10,598 | 10,746 | 10,757 | 11,332 | 10,845 | 10,924 | 10,746 |

[^5]
## TRADING REVENUE

(\$ millions)

| Trading revenue ${ }^{1,2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income (TEB) ${ }^{3,4}$ | (65) | (93) | (16) | 53 | 9 | 63 | 70 | 54 | 88 | (174) | 142 | 195 | 245 |
| Non-interest income ${ }^{3}$ | 275 | 307 | 262 | 166 | 348 | 130 | 157 | 116 | 86 | 844 | 635 | 801 | 618 |
| Total trading revenue (TEB) ${ }^{4}$ | 210 | 214 | 246 | 219 | 357 | 193 | 227 | 170 | 174 | 670 | 777 | 996 | 863 |
| TEB adjustment ${ }^{4}$ | 58 | 43 | 48 | 48 | 43 | 46 | 39 | 35 | 35 | 149 | 128 | 176 | 138 |
| Total trading revenue | 152 | 171 | 198 | 171 | 314 | 147 | 188 | 135 | 139 | 521 | 649 | 820 | 725 |
| Trading revenue as a \% of total revenue | 5.4\% | 6.2\% | 6.9\% | 5.0\% | 10.0\% | 5.2\% | 6.1\% | 4.7\% | 4.8\% | 6.2\% | 7.2\% | 6.6\% | 6.2\% |
| Trading revenue (TEB) as a \% of total revenue ${ }^{4}$ | 7.4\% | 7.7\% | 8.6\% | 6.4\% | 11.3\% | 6.8\% | 7.4\% | 5.9\% | 6.0\% | 7.9\% | 8.6\% | 8.0\% | 7.3\% |
| Trading revenue by product line (TEB) ${ }^{4}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rates | 30 | 26 | 66 | 58 | 49 | 42 | 49 | 58 | 29 | 122 | 140 | 198 | 231 |
| Foreign exchange | 44 | 41 | 39 | 41 | 42 | 40 | 46 | 39 | 41 | 124 | 128 | 169 | 169 |
| Equities ${ }^{2}$ | 54 | 86 | 71 | 91 | 196 | 51 | 63 | 35 | 53 | 211 | 310 | 401 | 253 |
| Commodities | 14 | 8 | 7 | 7 | 8 | 4 | 12 | 17 | 9 | 29 | 24 | 31 | 54 |
| Other ${ }^{5}$ | 68 | 53 | 63 | 22 | 62 | 56 | 57 | 21 | 42 | 184 | 175 | 197 | 156 |
| Total trading revenue (TEB) ${ }^{4}$ | 210 | 214 | 246 | 219 | 357 | 193 | 227 | 170 | 174 | 670 | 777 | 996 | 863 |
| TEB adjustment ${ }^{4}$ | 58 | 43 | 48 | 48 | 43 | 46 | 39 | 35 | 35 | 149 | 128 | 176 | 138 |
| Total trading revenue | 152 | 171 | 198 | 171 | 314 | 147 | 188 | 135 | 139 | 521 | 649 | 820 | 725 |
| Foreign exchange revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Foreign exchange trading revenue | 44 | 41 | 39 | 41 | 42 | 40 | 46 | 39 | 41 | 124 | 128 | 169 | 169 |
| Foreign exchange, other than trading ${ }^{6}$ | 70 | 104 | 64 | 364 | 64 | 71 | 56 | 88 | 52 | 238 | 191 | 555 | 280 |
|  | 114 | 145 | 103 | 405 | 106 | 111 | 102 | 127 | 93 | 362 | 319 | 724 | 449 |



 the consolidated statement of operations.

 trading revenue.
${ }^{4}$ See Notes to users: Non-GAAP measures.
${ }^{5}$ Includes credit derivatives and secondary loan trading and sales.
${ }^{6}$ See footnote 1 on page 3 of non-interest income.

## CONSOLIDATED BALANCE SHEET

| (\$ millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 |
| ASSETS |  |  |  |  |  |  |  |  |  |
| Cash and non-interest-bearing deposits with banks | 1,404 | 2,073 | 1,235 | 1,310 | 1,417 | 1,279 | 1,267 | 1,374 | 1,273 |
| Interest-bearing deposits with banks | 10,125 | 9,828 | 9,063 | 10,542 | 12,376 | 10,823 | 10,952 | 10,829 | 9,447 |
| Securities |  |  |  |  |  |  |  |  |  |
| Investment | 21,396 | 19,652 | 18,416 | 14,342 | 13,240 | 15,572 | 14,937 | 15,517 | 14,842 |
| Trading | 60,238 | 58,742 | 60,539 | 53,422 | 59,705 | 58,524 | 54,931 | 51,799 | 55,623 |
| Securities borrowed or purchased under resale agreements | 21,640 | 21,722 | 21,699 | 18,514 | 20,575 | 20,393 | 21,424 | 18,165 | 18,612 |
| Loans |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 78,868 | 77,734 | 76,663 | 77,216 | 76,881 | 74,520 | 73,464 | 72,592 | 71,214 |
| Personal | 28,067 | 27,799 | 27,679 | 28,198 | 27,821 | 27,129 | 26,793 | 26,311 | 25,732 |
| Credit card | 7,018 | 6,616 | 6,483 | 6,655 | 7,846 | 8,012 | 8,550 | 8,689 | 9,878 |
| Business and government | 29,767 | 28,984 | 30,031 | 31,350 | 31,306 | 31,367 | 31,969 | 31,737 | 32,479 |
| Allowance for credit losses | $(1,580)$ | $(1,602)$ | $(1,620)$ | $(1,636)$ | $(1,713)$ | $(1,732)$ | $(1,796)$ | $(1,825)$ | $(1,879)$ |
| Other |  |  |  |  |  |  |  |  |  |
| Derivative instruments market valuation | 17,397 | 18,588 | 19,378 | 20,309 | 21,539 | 21,752 | 22,843 | 23,710 | 20,789 |
| Customers' liability under acceptances | 7,084 | 6,295 | 5,543 | 5,119 | 5,216 | 5,428 | 4,651 | 4,778 | 5,151 |
| Loans held for sale | - | - | - | - | - | - | - | - | 92 |
| Land, buildings and equipment | 2,034 | 2,031 | 2,088 | 2,136 | 2,144 | 2,173 | 2,141 | 2,107 | 2,099 |
| Goodwill | 982 | 982 | 982 | 946 | 947 | 947 | 947 | 1,055 | 1,067 |
| Other intangible assets | 199 | 206 | 213 | 199 | 202 | 205 | 207 | 244 | 251 |
| Other assets | 10,351 | 11,071 | 10,514 | 11,748 | 13,352 | 11,318 | 11,903 | 11,682 | 11,209 |
| Total assets | 294,990 | 290,721 | 288,906 | 280,370 | 292,854 | 287,710 | 285,183 | 278,764 | 277,879 |
| LIABILITIES AND SHAREHOLDERS' EQUITY Deposits |  |  |  |  |  |  |  |  |  |
| Personal |  |  |  |  |  |  |  |  |  |
| Demand | 5,070 | 5,257 | 5,422 | 5,545 | 5,172 | 5,012 | 5,208 | 4,999 | 4,856 |
| Notice | 32,486 | 32,993 | 32,527 | 32,399 | 32,751 | 32,484 | 31,558 | 31,280 | 31,124 |
| Fixed | 38,862 | 37,190 | 36,141 | 35,846 | 35,972 | 35,921 | 35,897 | 35,770 | 35,774 |
| Subtotal | 76,418 | 75,440 | 74,090 | 73,790 | 73,895 | 73,417 | 72,663 | 72,049 | 71,754 |
| Business and government | 110,431 | 105,368 | 108,372 | 108,409 | 112,738 | 112,436 | 110,407 | 106,705 | 109,260 |
| Bank | 13,166 | 12,695 | 11,204 | 10,535 | 10,510 | 10,631 | 10,231 | 11,823 | 12,006 |
| Other |  |  |  |  |  |  |  |  |  |
| Derivative instruments market valuation | 17,245 | 18,691 | 20,070 | 20,128 | 22,150 | 21,553 | 22,392 | 23,990 | 20,098 |
| Acceptances | 7,084 | 6,295 | 5,543 | 5,119 | 5,216 | 5,431 | 4,651 | 4,778 | 5,151 |
| Obligations related to securities sold short | 14,136 | 17,996 | 15,211 | 14,883 | 16,177 | 16,230 | 15,382 | 12,220 | 11,672 |
| Obligations related to securities lent or sold under repurchase agreements | 24,892 | 21,682 | 23,959 | 14,325 | 16,943 | 14,415 | 16,562 | 16,790 | 17,013 |
| Other liabilities | 13,397 | 14,302 | 13,327 | 16,002 | 19,007 | 14,770 | 14,506 | 13,258 | 12,882 |
| Subordinated indebtedness | 5,850 | 5,862 | 4,825 | 5,102 | 3,853 | 3,915 | 3,904 | 3,889 | 3,861 |
| Preferred share liabilities | 600 | 600 | 600 | 600 | 1,045 | 1,052 | 1,048 | 1,043 | 1,711 |
| Non-controlling interests | 13 | 480 | 669 | 746 | 1,094 | 1,000 | 1,034 | 39 | 21 |
| Shareholders' equity |  |  |  |  |  |  |  |  |  |
| Preferred shares | 2,381 | 2,381 | 2,381 | 2,381 | 2,381 | 2,375 | 1,958 | 1,783 | 1,783 |
| Common shares | 3,013 | 3,027 | 2,987 | 2,952 | 2,937 | 2,943 | 2,949 | 2,969 | 2,949 |
| Contributed surplus | 67 | 53 | 56 | 58 | 58 | 58 | 59 | 59 | 60 |
| Foreign currency translation adjustments | (415) | (466) | (375) | (327) | (350) | (296) | (327) | (376) | (191) |
| Retained earnings | 6,712 | 6,315 | 5,987 | 5,667 | 5,200 | 7,780 | 7,764 | 7,745 | 7,849 |
| Total liabilities and shareholders' equity | 294,990 | 290,721 | 288,906 | 280,370 | 292,854 | 287,710 | 285,183 | 278,764 | 277,879 |

```
BALANCE SHEET MEASURES
```

|  | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal deposits to loans ratio | 53.8\% | 54.1\% | 53.2\% | 52.0\% | 52.0\% | 52.7\% | 52.3\% | 52.4\% | 52.2\% |
| Cash and deposits with banks to total assets | 3.9\% | 4.1\% | 3.6\% | 4.2\% | 4.7\% | 4.2\% | 4.3\% | 4.4\% | 3.9\% |
| Securities to total assets | 27.7\% | 27.0\% | 27.3\% | 24.2\% | 24.9\% | 25.8\% | 24.5\% | 24.1\% | 25.4\% |
| Average common shareholders' equity (\$ millions) | 9,167 | 8,803 | 8,484 | 8,045 | 10,262 | 10,425 | 10,503 | 10,545 | 10,704 |

## GOODWILL AND OTHER INTANGIBLE ASSETS

| (\$ millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 |
| Goodwill |  |  |  |  |  |  |  |  |  |
| Opening balance | 982 | 982 | 946 | 947 | 947 | 947 | 1,055 | 1,067 | 1,065 |
| Acquisitions ${ }^{1}$ | - | - | 37 | - | - | - | - | - | 3 |
| Dispositions ${ }^{2}$ | - | - | - | - | - | - | (106) | - | - |
| Other ${ }^{3}$ | - | - | (1) | (1) | - | - | (2) | (12) | (1) |
| Closing balance | 982 | 982 | 982 | 946 | 947 | 947 | 947 | 1,055 | 1,067 |
| Other intangible assets |  |  |  |  |  |  |  |  |  |
| Opening balance | 206 | 213 | 199 | 202 | 205 | 207 | 244 | 251 | 262 |
| Acquisitions ${ }^{1}$ | - | - | 22 | - | - | 1 | - | - | - |
| Dispositions ${ }^{2}$ | - | - | - | - | - | - | (33) | - | - |
| Amortization | (7) | (7) | (7) | (3) | (3) | (3) | (3) | (4) | (4) |
| Other ${ }^{3}$ | - | - | (1) | - | - | - | (1) | (3) | (7) |
| Closing balance | 199 | 206 | 213 | 199 | 202 | 205 | 207 | 244 | 251 |
| Goodwill and other intangible assets | 1,181 | 1,188 | 1,195 | 1,145 | 1,149 | 1,152 | 1,154 | 1,299 | 1,318 |

[^6]
## CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

| (\$ millions) | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | $\begin{array}{r} 2006 \\ 9 M \\ \hline \end{array}$ | $\begin{array}{r} 2005 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2005 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2004 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Preferred shares |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 2,381 | 2,381 | 2,381 | 2,381 | 2,375 | 1,958 | 1,783 | 1,783 | 1,650 | 2,381 | 1,783 | 1,783 | 1,650 |
| Issue of preferred shares | - | - | - | - | 11 | 427 | 293 | - | 133 | - | 731 | 731 | 133 |
| Conversion of preferred shares ${ }^{1}$ | - | - | - | - | (5) | (10) | (118) | - | - | - | (133) | (133) | - |
| Balance at end of period | 2,381 | 2,381 | 2,381 | 2,381 | 2,381 | 2,375 | 1,958 | 1,783 | 1,783 | 2,381 | 2,381 | 2,381 | 1,783 |
| Common shares |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 3,027 | 2,987 | 2,952 | 2,937 | 2,943 | 2,949 | 2,969 | 2,949 | 3,020 | 2,952 | 2,969 | 2,969 | 2,950 |
| Issue of common shares | 6 | 39 | 40 | 12 | 58 | 29 | 35 | 35 | 8 | 85 | 122 | 134 | 162 |
| Purchase of common shares for cancellation | - | - | - | - | (54) | (24) | (62) | (38) | (46) | - | (140) | (140) | (154) |
| Treasury shares ${ }^{2}$ | (20) | 1 | (5) | 3 | (10) | (11) | 7 | 23 | (33) | (24) | (14) | (11) | 11 |
| Balance at end of period | 3,013 | 3,027 | 2,987 | 2,952 | 2,937 | 2,943 | 2,949 | 2,969 | 2,949 | 3,013 | 2,937 | 2,952 | 2,969 |
| Contributed surplus |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 53 | 56 | 58 | 58 | 58 | 59 | 59 | 60 | 57 | 58 | 59 | 59 | 50 |
| Stock option expense | 1 | 2 | 1 | 2 | 2 | 2 | 2 | 1 | 2 | 4 | 6 | 8 | 9 |
| Stock options exercised | - | (5) | (3) | (2) | (2) | (2) | (3) | (1) | - | (8) | (7) | (9) | (6) |
| Net premium (discount) on treasury shares | 13 | - | - | - | - | (1) | 1 | (1) | 1 | 13 | - | - | 6 |
| Balance at end of period | 67 | 53 | 56 | 58 | 58 | 58 | 59 | 59 | 60 | 67 | 58 | 58 | 59 |
| Foreign currency translation adjustments <br> Balance at beginning of period | (466) | (375) | (327) | (350) | (296) | (327) | (376) | (191) | (119) | (327) | (376) | (376) | (180) |
| Foreign exchange gains (losses) from investment in subsidiaries and other items | 182 | (208) | (546) | 611 | (448) | 217 | 287 | $(1,368)$ | (515) | (572) | 56 | 667 | $(1,241)$ |
| Foreign exchange (losses) gains from hedging activities | (199) | 161 | 746 | (681) | 616 | (294) | (379) | 1,844 | 708 | 708 | (57) | (738) | 1,662 |
| Income tax benefit (expense) | 68 | (44) | (248) | 93 | (222) | 108 | 141 | (661) | (265) | (224) | 27 | 120 | (617) |
| Balance at end of period | (415) | (466) | (375) | (327) | (350) | (296) | (327) | (376) | (191) | (415) | (350) | (327) | (376) |
| Retained earnings |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period, as previously reported | 6,315 | 5,987 | 5,667 | 5,200 | 7,780 | 7,764 | 7,745 | 7,849 | 7,805 | 5,667 | 7,745 | 7,745 | 7,601 |
| Adjustment for changes in accounting policies | - | - | - | - | - | - | $10^{3}$ | - | - | - | 10 | 10 | $6{ }^{4}$ |
| Balance at beginning of period, as restated | 6,315 | 5,987 | 5,667 | 5,200 | 7,780 | 7,764 | 7,755 | 7,849 | 7,805 | 5,667 | 7,755 | 7,755 | 7,607 |
| Net income (loss) | 662 | 585 | 580 | 728 | $(1,907)$ | 440 | 707 | 402 | 596 | 1,827 | (760) | (32) | 2,091 |
| Dividends |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Preferred | (33) | (33) | (33) | (33) | (36) | (28) | (28) | (27) | (23) | (99) | (92) | (125) | (100) |
| Common | (234) | (229) | (227) | (227) | (228) | (221) | (226) | (209) | (212) | (690) | (675) | (902) | (781) |
| Premium on purchase of shares | - | - | - | - | (409) | (182) | (444) | (270) | (313) | - | $(1,035)$ | $(1,035)$ | $(1,084)$ |
| Other | 2 | 5 | - | (1) | - | 7 | - | - | (4) | 7 | 7 | 6 | 12 |
| Balance at end of period | 6,712 | 6,315 | 5,987 | 5,667 | 5,200 | 7,780 | 7,764 | 7,745 | 7,849 | 6,712 | 5,200 | 5,667 | 7,745 |
| Shareholders' equity at end of period | 11,758 | 11,310 | 11,036 | 10,731 | 10,226 | 12,860 | 12,403 | 12,180 | 12,450 | 11,758 | 10,226 | 10,731 | 12,180 |

${ }^{1}$ Conversion of Class A Series 28 Preferred Shares into Class A Series 29 Preferred Shares.
${ }^{2}$ Beginning November 1, 2004, assets and liabilities in the form of CIBC common shares, held within certain compensation trusts, have been offset (July 31, 2006: $\$ 529$ million; April 30 , 2006 : $\$ 597$ million) within treasury shares.
${ }^{3}$ Represents the effect of implementing the Canadian Institute of Chartered Accountants (CICA) Accounting Guideline (AcG) 15, "Consolidation of Variable Interest Entities."
${ }^{4}$ Represents the effect of implementing the CICA AcG-17, "Equity-linked Deposit Contracts."

## Cash flows provided by (used in) operating activities

## Net income (loss)

Adjustments to reconcile net income (loss) to cash flows provided by (used in) operating activities
Provision for credit losses
Amortization of buildings, fumiture, equipment, and leasehold improvement
Amortization of intangible assets
Stock-based compensation
Restructuring reversal
Future income taxes
Investment securities losses (gains)
Gains on divestitures
(Gains) losses on disposal of land, buildings, and equipment
nges in operating assets and liabilities
Accrued interest receivabl
Accrued interest payable
Amounts payable on derivative contrac
mounts payable on delivative contracts
urenting securities
Restructuring payments
Insurance proceeds received
Other, net

## Cash flows provided by (used in) financing activities

Deposits, net of withdrawals
Net obligations related to securities lent or sold under repurchase agreements
ssue of subordinated indebtedness
Redemption/repurchase of subordinated indebtedness
Redemption of preferred share liabilities
ssue of preferred shares, net of conversions
Issue of common shares
Purchase of common shares for cancellation
Treasury shares (purchased) sold
Dividends

## Cash flows provided by (used in) investing activities

Interest-bearing deposits with banks
Loans, net of repayments
Proceeds from securitizations
Purchase of investment securities
roceeds from sale of investment securties
roceds from maturity of investment securities
Proceds from divestiure
Net cash used in acquisition of subsidiary
Purchase of land, buildings and equipmen
Proceeds from disposal of land, buildings and equipment
Effect of exchange rate changes on cash and non-interest bearing deposits with banks
Net increase (decrease) in cash and non-interest-bearing deposits with banks during period
Cash and non-interest-bearing deposits with banks at beginning of period
Cash and non-interest-bearing deposits with banks at end of period
Cash interest paid
Cash income taxes paid (recovered)

| Q3106 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2105 | Q1/05 | Q4/04 | Q3/04 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 662 | 585 | 580 | 728 | $(1,907)$ | 440 | 707 | 402 | 596 |
| 152 | 138 | 166 | 170 | 199 | 159 | 178 | 175 | 91 |
| 50 | 51 | 54 | 54 | 51 | 55 | 54 | 65 | 64 |
| 7 | 7 | 7 | 3 | 3 | 3 | 3 | 4 | 4 |
| (6) | 6 | 15 | (13) | 15 | 13 | (10) | 20 | - |
| - | - | - | - | - | - | - | (13) | - |
| 23 | 93 | 77 | 359 | (238) | 28 | 103 | 54 | 13 |
| (40) | 11 | 14 | (356) | (152) | (37) | (32) | (152) | 17 |
| - | - | - | - | - | - | (115) | - | - |
| - | (1) | - | (1) | (7) | - | - | (2) | (7) |
| (6) | (122) | 17 | (45) | 57 | (53) | 62 | (43) | 57 |
| 20 | 200 | 13 | 121 | 138 | 149 | (15) | 37 | 61 |
| 1,191 | 790 | 931 | 1,230 | 213 | 1,091 | 870 | $(2,921)$ | 3,115 |
| $(1,446)$ | $(1,379)$ | (58) | $(2,022)$ | 597 | (839) | $(1,636)$ | 3,892 | $(2,223)$ |
| $(1,496)$ | 1,797 | $(7,117)$ | 6,283 | $(1,181)$ | $(3,593)$ | $(1,768)$ | 3,824 | $(2,901)$ |
| 24 | 220 | 53 | 147 | 78 | 27 | (79) | (593) | 133 |
| - | - | - | - | - | - | - | (7) | (8) |
| - | - | - | - | - | - | - | - | - |
| $(1,025)$ | 35 | $(1,890)$ | $(2,470)$ | 2,433 | 543 | (904) | 590 | 1,518 |
| $(1,890)$ | 2,431 | $(7,138)$ | 4,188 | 299 | $(2,014)$ | $(2,582)$ | 5,332 | 530 |
| 6,512 | (163) | 932 | $(4,409)$ | 659 | 3,183 | 2,724 | $(2,443)$ | $(2,617)$ |
| $(3,860)$ | 2,785 | 328 | $(1,294)$ | (53) | 848 | 3,162 | 548 | $(1,402)$ |
| 3,210 | $(2,277)$ | 9,634 | $(2,618)$ | 2,528 | $(2,147)$ | (228) | (223) | $(1,984)$ |
| - | 1,300 | - | 1,300 | - | - | - | 500 | 750 |
| (20) | (250) | (250) | (24) | (41) | - | - | (400) | (7) |
| - | - | - | (445) | - | - 1 | - | (630) | - |
| - | - | - | - | $6{ }^{1}$ | $417{ }^{1}$ | $175{ }^{1}$ | - | 133 |
| 6 | 39 | 40 | 12 | 58 | 29 | 35 | 35 | 8 |
| - | - | - | - | (463) | (206) | (506) | (308) | (359) |
| (20) | 1 | (5) | 3 | (10) | (11) | 7 | 23 | (33) |
| (267) | (262) | (260) | (260) | (264) | (249) | (254) | (236) | (235) |
| 385 | (295) | 150 | 155 | (259) | 155 | 231 | (257) | 6 |
| 5,946 | 878 | 10,569 | $(7,580)$ | 2,161 | 2,019 | 5,346 | $(3,391)$ | $(5,740)$ |
| (297) | (765) | 1,479 | 1,834 | $(1,553)$ | 129 | (123) | $(1,382)$ | 2,962 |
| $(5,466)$ | $(2,301)$ | 355 | $(2,986)$ | $(5,386)$ | $(2,403)$ | $(3,152)$ | $(3,466)$ | $(3,696)$ |
| 2,705 | 1,868 | 2,026 | 3,174 | 2,339 | 1,931 | 2,743 | 3,211 | 1,638 |
| $(3,694)$ | $(3,384)$ | $(6,011)$ | $(3,248)$ | (669) | $(1,920)$ | $(2,401)$ | $(3,404)$ | $(2,746)$ |
| 1,218 | 1,241 | 1,282 | 1,709 | 1,689 | 953 | 2,787 | 2,486 | 3,507 |
| 772 | 896 | 641 | 793 | 1,464 | 369 | 268 | 384 | 1,203 |
| 82 | (23) | $(3,185)$ | 2,061 | (182) | 1,031 | $(3,259)$ | 447 | 2,557 |
| - | - | - | - | - | - | 347 | - | - |
| - | - | (75) | - | - | - | - | - | - |
| (53) | - | (6) | (49) | (37) | (88) | (89) | (78) | (66) |
| - | 7 | - | ) | 22 | 1 | , | 7 | - |
| $(4,733)$ | $(2,461)$ | $(3,494)$ | 3,292 | $(2,313)$ |  | $(2,878)$ | $(1,795)$ | 5,368 |
| 8 | (10) | (12) | (7) | (9) |  | 7 | (45) | (13) |
| (669) | 838 | (75) | (107) | 138 | 12 | (107) | 101 | 145 |
| 2,073 | 1,235 | 1,310 | 1,417 | 1,279 | 1,267 | 1,374 | 1,273 | 1,128 |
| 1,404 | 2,073 | 1,235 | 1,310 | 1,417 | 1,279 | 1,267 | 1,374 | 1,273 |
| 2,289 | 1,876 | 1,912 | 1,608 | 1,524 | 1,357 | 1,437 | 1,244 | 1,131 |
| 77 | (123) | 108 | (70) | 55 | 120 | 259 | 584 | 104 |


|  |  |  | 2004 |
| :---: | :---: | :---: | :---: |
| 9M | 9M | 12M | 12M |
| 1,827 | (760) | (32) | 2,091 |
| 456 | 536 | 706 | 628 |
| 155 | 160 | 214 | 264 |
| 21 | 9 | 12 | 16 |
| 15 | 18 | 5 | 58 |
| - | - | - | (18) |
| 193 | (107) | 252 | 139 |
| (15) | (221) | (577) | (236) |
| - | (115) | (115) | - |
| (1) | (7) | (8) | 4 |
| (111) | 66 | 21 | 187 |
| 233 | 272 | 393 | 245 |
| 2,912 | 2,174 | 3,404 | (914) |
| $(2,883)$ | $(1,878)$ | $(3,900)$ | 2,045 |
| $(6,816)$ | $(6,542)$ | (259) | 483 |
| 297 | 26 | 173 | $(2,706)$ |
| - | - | - | (52) |
| - | - | - | 11 |
| $(2,880)$ | 2,072 | (398) | 2,470 |
| $(6,597)$ | $(4,297)$ | (109) | 4,715 |
| 7,281 | 6,566 | 2,157 | 2,447 |
| (747) | 3,957 | 2,663 | 561 |
| 10,567 | 153 | $(2,465)$ | $(2,503)$ |
| 1,300 | - | 1,300 | 1,250 |
| (520) | (41) | (65) | (493) |
| - | - | (445) | (630) |
| - | 598 | 598 | 133 |
| 85 | 122 | 134 | 162 |
| - | $(1,175)$ | $(1,175)$ | $(1,238)$ |
| (24) | (14) | (11) | 11 |
| (789) | (767) | $(1,027)$ | (881) |
| 240 | 127 | 282 | (522) |
| 17,393 | 9,526 | 1,946 | $(1,703)$ |
| 417 | $(1,547)$ | 287 | $(1,968)$ |
| $(7,412)$ | $(10,941)$ | $(13,927)$ | $(13,040)$ |
| 6,599 | 7,013 | 10,187 | 8,834 |
| $(13,089)$ | $(4,990)$ | $(8,238)$ | $(12,977)$ |
| 3,741 | 5,429 | 7,138 | 11,377 |
| 2,309 | 2,101 | 2,894 | 3,138 |
| $(3,126)$ | $(2,410)$ | (349) | 1,664 |
| - | 347 | 347 | - |
| (75) | - | - | - |
| (59) | (214) | (263) | (235) |
| 7 | 24 | 28 | 18 |
| $(10,688)$ | $(5,188)$ | $(1,896)$ | $(3,189)$ |
| (14) | 2 | (5) | (42) |
| 94 | 43 | (64) | (219) |
| 1,310 | 1,374 | 1,374 | 1,593 |
| 1,404 | 1,417 | 1,310 | 1,374 |
| 6,077 | 4,318 | 5,926 | 4,685 |
| 62 | 434 | 364 | 3,356 |

${ }^{1}$ Q3/05 includes $\$ 11$ million (Q2/05: $\$ 27$ million; Q1/05: $\$ 293$ million) issue of Class A Series 29 Preferred Shares consisting of $\$ 5$ million (Q2/05: $\$ 10$ million; Q1/05: $\$ 118$ million) conversion of Class A Series 28 Preferred Shares and $\$ 6$ million (Q2/05: \$17 million;Q1/05: $\$ 175$ million) in cash on exercise of Series 29 Purchase Warrants.
${ }^{2}$ On November 1, 2005, CIBC purchased the remaining non-controlling interest in INTRIA Items inc.

## CONDENSED AVERAGE BALANCE SHEET

| (\$ millions) |  |  |  |  |  |  |  |  |  | 20062005 |  | $\begin{gathered} 2005 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{array}{r} \hline 2004 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and deposits with banks | 12,019 | 11,171 | 11,501 | 12,627 | 12,981 | 12,880 | 13,326 | 11,457 | 11,879 | 11,568 | 13,064 | 12,954 | 11,497 |
| Securities | 80,220 | 78,037 | 76,064 | 70,162 | 74,846 | 72,956 | 72,314 | 68,409 | 70,174 | 78,108 | 73,377 | 72,566 | 70,489 |
| Securities borrowed or purchased under resale agreements | 19,995 | 21,104 | 18,796 | 19,950 | 21,452 | 21,862 | 21,488 | 19,809 | 19,756 | 19,953 | 21,598 | 21,182 | 20,467 |
| Loans | 140,818 | 139,240 | 140,423 | 141,502 | 140,569 | 138,570 | 138,628 | 137,611 | 135,832 | 140,170 | 139,263 | 139,827 | 135,053 |
| Other | 38,343 | 38,876 | 38,895 | 42,878 | 42,288 | 41,534 | 42,532 | 41,249 | 41,367 | 38,702 | 42,124 | 42,316 | 43,304 |
| Total assets | 291,395 | 288,428 | 285,679 | 287,119 | 292,136 | 287,802 | 288,288 | 278,535 | 279,008 | 288,501 | 289,426 | 288,845 | 280,810 |
| Liabilities and shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | 197,006 | 194,926 | 195,698 | 194,151 | 196,796 | 194,692 | 192,269 | 190,753 | 192,899 | 195,887 | 194,585 | 194,475 | 191,475 |
| Other | 75,917 | 75,914 | 72,742 | 76,316 | 76,787 | 74,498 | 77,619 | 70,001 | 68,123 | 74,846 | 76,321 | 76,320 | 71,789 |
| Subordinated indebtedness | 5,848 | 5,307 | 5,083 | 4,554 | 3,881 | 3,899 | 3,884 | 4,032 | 3,831 | 5,414 | 3,888 | 4,056 | 3,559 |
| Preferred share liabilities | 600 | 600 | 600 | 720 | 1,047 | 1,047 | 1,042 | 1,391 | 1,716 | 600 | 1,045 | 963 | 1,631 |
| Non-controlling interests | 476 | 497 | 694 | 952 | 983 | 1,032 | 1,013 | 32 | 20 | 556 | 1,009 | 995 | 24 |
| Shareholders' equity | 11,548 | 11,184 | 10,862 | 10,426 | 12,642 | 12,634 | 12,461 | 12,326 | 12,419 | 11,198 | 12,578 | 12,036 | 12,332 |
| Total liabilities and shareholders' equity | 291,395 | 288,428 | 285,679 | 287,119 | 292,136 | 287,802 | 288,288 | 278,535 | 279,008 | 288,501 | 289,426 | 288,845 | 280,810 |
| Average interest-earning assets ${ }^{1}$ | 251,607 | 248,198 | 245,269 | 242,841 | 248,386 | 244,978 | 244,357 | 236,045 | 236,421 | 248,360 | 245,917 | 245,142 | 236,257 |

## PROFITABILITY MEASURES

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | $\begin{array}{r} 2006 \\ 9 M \end{array}$ | $\begin{array}{r} 2005 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} 2005 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} 2004 \\ 12 \mathrm{M} \end{array}$ |
| Return on common equity | 27.2\% | 25.7\% | 25.6\% | 34.2\% | (75.1)\% | 16.2\% | 25.7\% | 14.2\% | 21.3\% | 26.2\% | (11.0)\% | (1.6)\% | 18.7\% |
| Income statement measures as a percentage of average assets: <br> Net interest income | 1.53 \% | 1.47 \% | 1.59 \% | 1.62 \% | 1.66 \% | 1.74 \% | 1.82 \% | 1.84 \% | 1.88 \% | 1.53 \% | 1.74 \% | 1.71 \% | 1.87 \% |
| Provision for credit losses | (0.21)\% | (0.20)\% | (0.23)\% | (0.23)\% | (0.27)\% | (0.23)\% | (0.25)\% | (0.25)\% | (0.13)\% | (0.21)\% | (0.25)\% | (0.24)\% | (0.22)\% |
| Non-interest income | 2.33 \% | 2.46 \% | 2.36 \% | 3.11 \% | 2.62 \% | 2.27 \% | 2.42 \% | 2.30 \% | 2.26 \% | 2.38 \% | 2.44 \% | 2.61 \% | 2.32 \% |
| Non-interest expenses | (2.57)\% | (2.59)\% | (2.58)\% | (2.84)\% | (6.59)\% | (2.89)\% | (2.62)\% | (3.24)\% | (2.80)\% | (2.58)\% | (4.06)\% | (3.76)\% | (2.94)\% |
| Income taxes and non-controlling interests | (0.18)\% | (0.31)\% | (0.33)\% | (0.65)\% | (0.01)\% | (0.26)\% | (0.40)\% | (0.08)\% | (0.36)\% | (0.27)\% | (0.22)\% | (0.33)\% | (0.29)\% |
| Net income (loss) | 0.90 \% | 0.83 \% | 0.81 \% | 1.01 \% | (2.59)\% | 0.63 \% | 0.97 \% | 0.57 \% | 0.85 \% | 0.85 \% | (0.35)\% | (0.01)\% | 0.74 \% |

[^7]| (\$ millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 |
| Assets under administration ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
| Individuals | 164,900 | 170,300 | 167,100 | 159,800 | 160,300 | 150,700 | 150,500 | 144,000 | 135,400 |
| Institutions ${ }^{2}$ | 817,300 | 811,100 | 817,200 | 763,900 | 768,200 | 683,500 | 632,900 | 586,800 | 573,800 |
| Retail mutual funds | 45,800 | 46,500 | 46,100 | 43,400 | 44,400 | 42,400 | 42,200 | 40,500 | 40,600 |
| Total assets under administration | 1,028,000 | 1,027,900 | 1,030,400 | 967,100 | 972,900 | 876,600 | 825,600 | 771,300 | 749,800 |

## ASSETS UNDER MANAGEMENT

(\$ millions)

| Assets under management ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Individuals | 13,300 | 13,300 | 12,700 | 11,700 | 11,400 | 10,700 | 10,200 | 9,600 | 9,400 |
| Institutions | 15,800 | 15,500 | 16,500 | 16,300 | 16,300 | 16,100 | 16,800 | 17,100 | 17,100 |
| Retail mutual funds | 45,800 | 46,500 | 46,100 | 43,400 | 44,400 | 42,400 | 42,200 | 40,500 | 40,600 |
| Total assets under management | 74,900 | 75,300 | 75,300 | 71,400 | 72,100 | 69,200 | 69,200 | 67,200 | 67,100 |

${ }^{1}$ Assets under management are included in assets under administration.
${ }^{2}$ Includes the following assets under administration or custody of CIBC Mellon Global Securities Services, which is a $50 / 50$ joint venture between CIBC and Mellon Financial Corporation.

| Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 737,500 | 740,500 | 745,100 | 695,600 | 701,400 | 616,500 | 567,600 | 525,600 | 512,600 |


| (\$ millions) | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | $\begin{array}{r} \hline 2006 \\ 9 M \end{array}$ | $\begin{array}{r} 2005 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} 2005 \\ 12 \mathrm{M} \end{array}$ | $\begin{gathered} \hline 2004 \\ 12 \mathrm{M} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at end of period ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit card receivables | 4,469 | 4,469 | 4,360 | 4,088 | 2,581 | 2,286 | 1,742 | 3,177 | 1,877 | 4,469 | 2,581 | 4,088 | 3,177 |
| Residential mortgages | 19,987 | 19,074 | 18,609 | 17,469 | 15,517 | 14,953 | 13,950 | 11,833 | 10,866 | 19,987 | 15,517 | 17,469 | 11,833 |
| Commercial mortgages | 378 | - | - | - | 103 | 104 | 106 | 109 | 162 | 378 | 103 | - | 109 |
|  | 24,834 | 23,543 | 22,969 | 21,557 | 18,201 | 17,343 | 15,798 | 15,119 | 12,905 | 24,834 | 18,201 | 21,557 | 15,119 |
| Income statement effect ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | (120) | (120) | (124) | (99) | (88) | (76) | (72) | (60) | (55) | (364) | (236) | (335) | (226) |
| Non-interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Securitization revenue | 124 | 135 | 128 | 114 | 100 | 81 | 67 | 60 | 50 | 387 | 248 | 362 | 191 |
| Card services fees | (53) | (54) | (49) | (35) | (29) | (27) | (29) | (25) | (20) | (156) | (85) | (120) | (67) |
| Other | - | - | - | - | - | - | 1 | 1 | (1) | - | 1 | 1 | 6 |
| Provision for credit losses | 71 | 81 | 79 | 79 | 71 | 54 | 39 | 36 | 29 | 231 | 164 | 243 | 130 |
|  | 35 | 41 | 41 | 55 | 24 | 30 | 22 | 48 | 29 | 117 | 76 | 131 | 127 |
|  | (14) | 2 | (4) | 35 | 7 | 8 | (11) | 24 | 3 | (16) | 4 | 39 | 31 |

[^8]
## LOANS AND ACCEPTANCES, NET OF ALLOWANCES FOR CREDIT LOSSES

(\$ millions)

| Business, government and consumer loans |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Canada | 141,432 | 139,019 | 137,426 | 137,921 | 139,093 | 136,429 | 135,070 | 133,650 | 133,736 |
| United States | 4,413 | 3,937 | 4,579 | 5,525 | 5,009 | 4,311 | 4,978 | 4,896 | 5,208 |
| Other countries | 3,379 | 2,870 | 2,774 | 3,456 | 3,255 | 3,984 | 3,583 | 3,736 | 3,631 |
| Total net loans and acceptances | 149,224 | 145,826 | 144,779 | 146,902 | 147,357 | 144,724 | 143,631 | 142,282 | 142,575 |
| Residential mortgages | 78,838 | 77,703 | 76,630 | 77,179 | 76,840 | 74,480 | 73,425 | 72,553 | 71,167 |
| Student | 1,354 | 1,434 | 1,499 | 1,575 | 1,637 | 1,712 | 2,014 | 2,089 | 2,156 |
| Personal - other | 26,069 | 25,719 | 25,532 | 26,012 | 25,601 | 24,825 | 24,227 | 23,700 | 23,060 |
| Credit card | 6,813 | 6,423 | 6,265 | 6,448 | 7,575 | 7,758 | 8,231 | 8,347 | 9,506 |
| Total net consumer loans | 113,074 | 111,279 | 109,926 | 111,214 | 111,653 | 108,775 | 107,897 | 106,689 | 105,889 |
| Non-residential mortgages | 6,326 | 6,170 | 6,443 | 6,704 | 5,171 | 5,128 | 5,066 | 5,030 | 4,935 |
| Financial institutions | 3,117 | 2,899 | 3,297 | 3,074 | 3,153 | 3,725 | 3,680 | 3,647 | 4,002 |
| Retail | 2,400 | 2,409 | 2,268 | 2,349 | 2,289 | 2,315 | 2,106 | 2,363 | 2,312 |
| Business services | 4,048 | 4,209 | 4,024 | 4,302 | 4,304 | 4,293 | 4,087 | 4,080 | 4,323 |
| Manufacturing, capital goods | 1,545 | 1,505 | 1,447 | 2,037 | 1,863 | 1,707 | 1,935 | 1,810 | 1,896 |
| Manufacturing, consumer goods | 1,976 | 1,598 | 1,568 | 1,676 | 2,229 | 1,994 | 1,828 | 1,864 | 1,981 |
| Real estate and construction | 3,372 | 3,388 | 3,237 | 3,303 | 4,019 | 3,854 | 4,284 | 4,174 | 3,392 |
| Agriculture | 3,013 | 3,058 | 3,351 | 3,417 | 3,544 | 3,741 | 4,038 | 4,120 | 4,162 |
| Oil and gas | 3,631 | 2,917 | 2,598 | 2,336 | 2,502 | 2,778 | 2,498 | 2,265 | 2,805 |
| Mining | 236 | 236 | 232 | 181 | 183 | 205 | 162 | 225 | 261 |
| Forest products | 660 | 696 | 631 | 565 | 613 | 517 | 527 | 432 | 560 |
| Hardware and software | 383 | 329 | 337 | 273 | 243 | 306 | 367 | 408 | 546 |
| Telecommunications and cable | 948 | 811 | 992 | 1,021 | 1,023 | 864 | 722 | 737 | 843 |
| Publishing, printing and broadcasting | 731 | 651 | 624 | 624 | 494 | 381 | 442 | 396 | 470 |
| Transportation | 1,421 | 1,476 | 1,435 | 1,372 | 1,460 | 1,513 | 1,485 | 1,793 | 1,614 |
| Utilities | 534 | 495 | 460 | 544 | 713 | 1,099 | 749 | 593 | 695 |
| Education, health and social services | 1,368 | 1,414 | 1,373 | 1,708 | 1,657 | 1,334 | 1,435 | 1,396 | 1,466 |
| Governments | 885 | 748 | 994 | 703 | 726 | 704 | 825 | 769 | 973 |
| General allowance allocated to business and government loans | (444) | (462) | (458) | (501) | (482) | (509) | (502) | (509) | (550) |
| Total net business and government loans, including acceptances | 36,150 | 34,547 | 34,853 | 35,688 | 35,704 | 35,949 | 35,734 | 35,593 | 36,686 |
| Total net loans and acceptances | 149,224 | 145,826 | 144,779 | 146,902 | 147,357 | 144,724 | 143,631 | 142,282 | 142,575 |

## NET IMPAIRED LOANS

| (\$ millions) | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross impaired loans |  |  |  |  |  |  |  |  |  |
| Canada: |  |  |  |  |  |  |  |  |  |
| Consumer | 388 | 420 | 427 | 433 | 403 | 422 | 402 | 386 | 371 |
| Commercial | 338 | 376 | 401 | 421 | 475 | 482 | 439 | 432 | 490 |
|  | 726 | 796 | 828 | 854 | 878 | 904 | 841 | 818 | 861 |
| United States: |  |  |  |  |  |  |  |  |  |
| Consumer | - | - | - | - | - | - | - | - | 1 |
| Commercial | 13 | 13 | 15 | 57 | 71 | 78 | 72 | 75 | 30 |
|  | 13 | 13 | 15 | 57 | 71 | 78 | 72 | 75 | 31 |
| Other countries: |  |  |  |  |  |  |  |  |  |
| Commercial | 8 | 8 | 36 | 38 | 46 | 73 | 146 | 216 | 176 |
| Total: |  |  |  |  |  |  |  |  |  |
| Consumer | 388 | 420 | 427 | 433 | 403 | 422 | 402 | 386 | 372 |
| Commercial | 359 | 397 | 452 | 516 | 592 | 633 | 657 | 723 | 696 |
| Gross impaired loans and loan substitute securities | 747 | 817 | 879 | 949 | 995 | 1,055 | 1,059 | 1,109 | 1,068 |
| Specific allowance for credit losses | (630) | (652) | (645) | (661) | (688) | (707) | (771) | (801) | (829) |
| Net impaired loans and loan substitute securities | 117 | 165 | 234 | 288 | 307 | 348 | 288 | 308 | 239 |
| Net impaired loans |  |  |  |  |  |  |  |  |  |
| Residential mortgages ${ }^{1}$ | 99 | 116 | 124 | 123 | 117 | 124 | 125 | 103 | 113 |
| Student ${ }^{1}$ | 37 | 39 | 36 | 35 | 34 | 33 | 24 | 19 | (35) |
| Credit card ${ }^{1}$ | (102) | (100) | (100) | (101) | (107) | (110) | (123) | (133) | (158) |
| Personal - other ${ }^{1}$ | (19) | (17) | (15) | (5) | 7 | 5 | (11) | 10 | 17 |
| Non-residential mortgages | 3 | 2 | 1 | 3 | 3 | 2 | 3 | 4 | 3 |
| Financial institutions | 2 | 3 | 22 | 22 | 28 | 59 | 62 | 62 | 7 |
| Service and retail industries | 23 | 31 | 34 | 55 | 44 | 58 | 59 | 103 | 85 |
| Manufacturing, consumer and capital goods | 24 | 22 | 28 | 47 | 88 | 45 | 30 | 30 | 36 |
| Real estate and construction | 5 | 10 | 15 | 8 | 6 | 9 | 9 | 14 | 25 |
| Agriculture | 35 | 47 | 76 | 82 | 65 | 103 | 76 | 70 | 70 |
| Resource-based industries | 1 | - | 2 | 4 | 2 | - | - | 3 | 4 |
| Telecommunications, media and technology | 4 | 9 | 9 | 9 | 11 | 11 | 25 | 16 | 21 |
| Transportation | - | - | - | 4 | 4 | 3 | 1 | 2 | 14 |
| Utilities | - | - | - | - | 1 | 2 | 2 | 2 | 33 |
| Other | 5 | 3 | 2 | 2 | 4 | 4 | 6 | 3 | 4 |
|  | 117 | 165 | 234 | 288 | 307 | 348 | 288 | 308 | 239 |

[^9]
## CHANGES IN GROSS IMPAIRED LOANS



## ALLOWANCE FOR CREDIT LOSSES

| (\$ millions) | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total allowance at beginning of period | 1,604 | 1,622 | 1,638 | 1,715 | 1,734 | 1,798 | 1,828 | 1,880 | 1,992 |
| Write-offs | (198) | (208) | (208) | (279) | (229) | (258) | (235) | (261) | (276) |
| Recoveries | 23 | 50 | 23 | 33 | 24 | 30 | 37 | 43 | 78 |
| Provision for credit losses | 152 | 138 | 166 | 170 | 199 | 159 | 178 | 175 | 91 |
| Foreign exchange and other adjustments | 1 | 2 | 3 | (1) | (13) | 5 | (10) | (9) | (5) |
| Total allowance at end of period ${ }^{1}$ | 1,582 | 1,604 | 1,622 | 1,638 | 1,715 | 1,734 | 1,798 | 1,828 | 1,880 |
| Specific allowance | 632 | 654 | 647 | 663 | 690 | 709 | 773 | 803 | 830 |
| General allowance | 950 | 950 | 975 | 975 | 1,025 | 1,025 | 1,025 | 1,025 | 1,050 |
| Total allowance for credit losses ${ }^{1}$ | 1,582 | 1,604 | 1,622 | 1,638 | 1,715 | 1,734 | 1,798 | 1,828 | 1,880 |


| $\begin{array}{r} 2006 \\ 9 M \end{array}$ | $\begin{array}{r} 2005 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2005 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2004 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: |
| 1,638 | 1,828 | 1,828 | 1,956 |
| (614) | (722) | $(1,001)$ | (960) |
| 96 | 91 | 124 | 215 |
| 456 | 536 | 706 | 628 |
| 6 | (18) | (19) | (11) |
| 1,582 | 1,715 | 1,638 | 1,828 |
| 632 | 690 | 663 | 803 |
| 950 | 1,025 | 975 | 1,025 |
| 1,582 | 1,715 | 1,638 | 1,828 |

${ }^{1}$ Includes the allowance for letters of credit of $\$ 2$ million (Q2/06: $\$ 2$ million).

## CREDIT RISK FINANCIAL MEASURES

|  | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diversification ratios Gross loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 76\% | 76\% | 76\% | 75\% | 76\% | 75\% | 75\% | 75\% | 74\% |
| Commercial | 24\% | 24\% | 24\% | 25\% | 24\% | 25\% | 25\% | 25\% | 26\% |
| Canada | 95\% | 95\% | 95\% | 94\% | 95\% | 94\% | 93\% | 93\% | 93\% |
| United States | 3\% | 3\% | 3\% | 4\% | 3\% | 3\% | 4\% | 4\% | 4\% |
| Other countries | 2\% | 2\% | 2\% | 2\% | 2\% | 3\% | 3\% | 3\% | 3\% |
| Net loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 76\% | 76\% | 76\% | 76\% | 76\% | 75\% | 75\% | 75\% | 74\% |
| Commercial | 24\% | 24\% | 24\% | 24\% | 24\% | 25\% | 25\% | 25\% | 26\% |
| Canada | 95\% | 95\% | 95\% | 94\% | 95\% | 94\% | 95\% | 94\% | 93\% |
| United States | 3\% | 3\% | 3\% | 4\% | 3\% | 3\% | 3\% | 3\% | 4\% |
| Other countries | 2\% | 2\% | 2\% | 2\% | 2\% | 3\% | 2\% | 3\% | 3\% |
| Coverage ratios |  |  |  |  |  |  |  |  |  |
| Specific allowances for credit losses (ACL)-to-gross impaired loans and acceptances (GIL) |  |  |  |  |  |  |  |  |  |
| Total | 84\% | 80\% | 73\% | 70\% | 69\% | 67\% | 73\% | 72\% | 78\% |
| Consumer | 96\% | 91\% | 89\% | 88\% | 87\% | 88\% | 96\% | 100\% | 117\% |
| Commercial | 72\% | 68\% | 58\% | 54\% | 57\% | 53\% | 58\% | 57\% | 57\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |
| GIL-to-gross loans and acceptances | 0.50 \% | 0.55 \% | 0.60 \% | 0.64 \% | 0.67 \% | 0.72 \% | 0.73 \% | 0.77 \% | 0.74 \% |
| Net impaired loans and acceptances (NIL)-to-net loans and acceptances | 0.08 \% | 0.11 \% | 0.16 \% | 0.20 \% | 0.21 \% | 0.24 \% | 0.20 \% | 0.22 \% | 0.17 \% |
| Segmented NIL-to-segmented net loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 0.01 \% | 0.03 \% | 0.04 \% | 0.05 \% | 0.05 \% | 0.05 \% | 0.01 \% | 0.00 \% | (0.06)\% |
| Commercial | 0.28 \% | 0.37 \% | 0.54 \% | 0.66 \% | 0.72 \% | 0.82 \% | 0.76 \% | 0.87 \% | 0.82 \% |
| Canada | 0.07 \% | 0.11 \% | 0.15 \% | 0.17 \% | 0.17 \% | 0.18 \% | 0.14 \% | 0.13 \% | 0.11 \% |
| United States | 0.18 \% | 0.25 \% | 0.11 \% | 0.49 \% | 0.68 \% | 0.95 \% | 0.68 \% | 0.53 \% | 0.02 \% |
| Other countries | 0.12 \% | 0.10 \% | 0.90 \% | 0.69 \% | 0.95 \% | 1.38 \% | 1.90 \% | 2.76 \% | 2.56 \% |

## REGULATORY CAPITAL ${ }^{1}$

(\$ millions)

## Tier 1 capital

Common shares ${ }^{2}$

| Contributed surplus |
| :--- |
| Retained earnings |

Foreign currency translation adjustments
Non-cumulative preferred shares ${ }^{3}$
Certain non-controlling interests in subsidiaries
Goodwill

| Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3,011 | 3,022 | 2,984 | 2,935 | 2,908 | 2,916 | 2,917 | 2,929 | 2,949 |
| 67 | 53 | 56 | 58 | 58 | 58 | 59 | 59 | 60 |
| 6,712 | 6,315 | 5,987 | 5,667 | 5,200 | 7,780 | 7,764 | 7,745 | 7,837 |
| (415) | (466) | (375) | (327) | (350) | (296) | (327) | (376) | (191) |
| 2,798 | 2,648 | 2,557 | 2,472 | 2,296 | 3,178 | 3,006 | 2,826 | 3,194 |
| 2 | 1 | 1 | 27 | 21 | 20 | 22 | 39 | 21 |
| (982) | (982) | (982) | (946) | (947) | (947) | (947) | $(1,055)$ | $(1,067)$ |
| 11,193 | 10,591 | 10,228 | 9,886 | 9,186 | 12,709 | 12,494 | 12,167 | 12,803 |
| 341 | 357 | 364 | 377 | 391 | 442 | 436 | 428 | 467 |
| 183 | 333 | 424 | 509 | 807 | 249 | - | - | - |
| 5,509 | 5,505 | 4,461 | 4,725 | 3,437 | 3,448 | 3,443 | 3,435 | 3,374 |
| - | (209) | - | - | - | - | - | - | - |
| 950 | 950 | 975 | 975 | 1,025 | 1,025 | 1,025 | 1,015 | 1,026 |
| 6,983 | 6,936 | 6,224 | 6,586 | 5,660 | 5,164 | 4,904 | 4,878 | 4,867 |
| 18,176 | 17,527 | 16,452 | 16,472 | 14,846 | 17,873 | 17,398 | 17,045 | 17,670 |
| $(1,818)$ | $(1,759)$ | $(1,641)$ | $(1,701)$ | $(1,963)$ | $(2,021)$ | $(1,876)$ | $(2,160)$ | $(2,096)$ |
| 16,358 | 15,768 | 14,811 | 14,771 | 12,883 | 15,852 | 15,522 | 14,885 | 15,574 |
| 117,032 | 115,140 | 113,324 | 116,277 | 122,662 | 118,672 | 118,596 | 115,950 | 117,256 |
| 9.6\% | 9.2\% | 9.0\% | 8.5\% | 7.5\% | 10.7\% | 10.5\% | 10.5\% | 10.9\% |
| 14.0\% | 13.7\% | 13.1\% | 12.7\% | 10.5\% | 13.4\% | 13.1\% | 12.8\% | 13.3\% |

[^10]
## RISK-WEIGHTED ASSETS

| Q3/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total | Risk- <br> weighted amounts |  | RISK WEIGHTED AMOUNTS |  |  |  |  |  |  |
| 11.5 | 0.7 | 0.9 | 0.6 | 0.8 | 1.4 | 1.0 | 1.0 | 1.2 | 0.9 |
| 43.7 | 0.2 | 0.2 | 0.1 | 0.1 | 0.1 | 0.2 | 0.2 | 0.2 | 0.2 |
| 37.9 | 1.8 | 2.7 | 3.0 | 3.1 | 3.8 | 3.9 | 4.0 | 2.6 | 2.8 |
| 21.6 | 0.6 | 0.7 | 0.6 | 0.6 | 0.8 | 0.9 | 0.9 | 0.9 | 0.8 |
| 2.8 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 |
| 85.1 | 26.6 | 26.6 | 26.5 | 27.9 | 30.5 | 29.7 | 29.0 | 28.4 | 27.6 |
| 54.2 | 53.3 | 52.0 | 52.2 | 54.1 | 56.7 | 56.1 | 56.8 | 56.0 | 57.0 |
| 38.2 | 13.5 | 13.0 | 12.4 | 11.3 | 12.3 | 11.8 | 11.4 | 11.0 | 11.8 |
| 295.0 | 96.9 | 96.3 | 95.6 | 98.1 | 105.8 | 103.8 | 103.5 | 100.5 | 101.3 |
| 55.5 | 7.4 | 7.2 | 6.9 | 6.9 | 6.1 | 4.1 | 4.1 | 3.8 | 3.8 |
| 71.2 | 3.2 | 3.1 | 3.0 | 3.1 | 3.1 | 3.1 | 3.1 | 3.4 | 3.7 |
| 0.4 | 0.4 | 0.3 | 0.3 | 0.4 | 0.4 | 0.4 | 0.6 | 0.5 | 0.8 |
| 127.1 | 11.0 | 10.6 | 10.2 | 10.4 | 9.6 | 7.6 | 7.8 | 7.7 | 8.3 |
| 1,226.8 | 4.9 | 4.3 | 4.0 | 4.3 | 3.5 | 3.5 | 3.4 | 3.6 | 3.9 |
| 1,353.9 | 15.9 | 14.9 | 14.2 | 14.7 | 13.1 | 11.1 | 11.2 | 11.3 | 12.2 |
|  | 112.8 | 111.2 | 109.8 | 112.8 | 118.9 | 114.9 | 114.7 | 111.8 | 113.5 |
|  | 4.2 | 3.9 | 3.5 | 3.5 | 3.7 | 3.7 | 3.9 | 4.1 | 3.8 |
|  | 117.0 | 115.1 | 113.3 | 116.3 | 122.6 | 118.6 | 118.6 | 115.9 | 117.3 |
|  | 8.0\% | 7.8\% | 7.6\% | 7.2\% | 6.4\% | 8.8\% | 8.8\% | 9.0\% | 9.1\% |
|  | 0.81\% | 0.83\% | 0.86\% | 0.84\% | 0.84\% | 0.86\% | 0.86\% | 0.88\% | 0.90\% |

 Corporation.


| (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3/06 |  |  |  |  |  | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 |
|  | Residual term to contractual maturity |  |  |  | Total notional amounts | Analyzed by use |  |  | Total notional amounts |  |  |
|  | Under 3 months | $\begin{array}{r} 3-12 \\ \text { months } \end{array}$ | $\begin{array}{r} 1-5 \\ \text { years } \end{array}$ | Over 5 years |  | Trading | ALM ${ }^{1}$ |  |  |  |  |
| Interest rate derivatives |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter |  |  |  |  |  |  |  |  |  |  |  |
| Forward rate agreements | 18,868 | 2,726 | - | - | 21,594 | 21,543 | 51 | 15,120 | 30,684 | 39,569 | 23,541 |
| Swap contracts | 53,357 | 107,929 | 305,043 | 127,920 | 594,249 | 462,348 | 131,901 | 575,933 | 584,216 | 610,134 | 634,914 |
| Purchased options | 2,782 | 10,237 | 13,063 | 8,631 | 34,713 | 32,423 | 2,290 | 34,176 | 33,640 | 37,663 | 38,649 |
| Written options | 7,835 | 14,411 | 17,720 | 5,700 | 45,666 | 42,504 | 3,162 | 44,694 | 38,734 | 47,928 | 49,965 |
|  | 82,842 | 135,303 | 335,826 | 142,251 | 696,222 | 558,818 | 137,404 | 669,923 | 687,274 | 735,294 | 747,069 |
| Exchange traded |  |  |  |  |  |  |  |  |  |  |  |
| Futures contracts | 36,752 | 51,384 | 14,720 | - | 102,856 | 92,132 | 10,724 | 96,332 | 94,851 | 73,039 | 96,193 |
| Purchased options | 12,391 | 7,582 | 3,168 | - | 23,141 | 23,141 |  | 20,430 | 4,955 | 4,371 | 15,638 |
| Written options | 17,313 | 6,156 | 8,402 | - | 31,871 | 31,871 | - | 31,662 | 10,272 | 11,051 | 16,025 |
|  | 66,456 | 65,122 | 26,290 | - | 157,868 | 147,144 | 10,724 | 148,424 | 110,078 | 88,461 | 127,856 |
| Total interest rate derivatives Foreign exchange derivatives | 149,298 | 200,425 | 362,116 | 142,251 | 854,090 | 705,962 | 148,128 | 818,347 | 797,352 | 823,755 | 874,925 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter |  |  |  |  |  |  |  |  |  |  |  |
| Forward contracts | 36,895 | 21,721 | 2,916 | 582 | 62,114 | 52,652 | 9,462 | 70,004 | 68,531 | 64,632 | 74,620 |
| Swap contracts | 3,752 | 12,865 | 41,230 | 20,525 | 78,372 | 60,111 | 18,261 | 73,670 | 73,169 | 75,247 | 73,660 |
| Purchased options | 779 | 1,441 | 497 | 431 | 3,148 | 3,148 | - | 3,142 | 3,103 | 3,480 | 3,749 |
| Written options | 799 | 1,388 | 563 | 300 | 3,050 | 2,985 | 65 | 3,414 | 3,232 | 3,533 | 3,654 |
|  | 42,225 | 37,415 | 45,206 | 21,838 | 146,684 | 118,896 | 27,788 | 150,230 | 148,035 | 146,892 | 155,683 |
| Exchange traded | 5 | - | - | - | 5 | 5 | - | 40 | 75 | 191 | 166 |
| Total foreign exchange derivatives | 42,230 | 37,415 | 45,206 | 21,838 | 146,689 | 118,901 | 27,788 | 150,270 | 148,110 | 147,083 | 155,849 |
| Credit derivatives |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter |  |  |  |  |  |  |  |  |  |  |  |
|  | 126 | 1,556 | 1,400 | 88 | 3,170 | 3,170 | - | 2,137 | 2,129 | 2,025 | 1,832 |
| Purchased options | 377 | 2,106 | 18,634 | 31,741 | 52,858 | 44,639 | 8,219 | 41,913 | 35,537 | 33,294 | 28,423 |
| Written options | 922 | 3,153 | 14,355 | 31,438 | 49,868 | 49,682 | 186 | 37,648 | 30,988 | 29,372 | 27,642 |
| Total credit derivatives | 1,425 | 6,815 | 34,389 | 63,267 | 105,896 | 97,491 | 8,405 | 81,698 | 68,654 | 64,691 | 57,897 |
| Equity derivatives ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter | 4,282 | 22,042 | 16,257 | 1,274 | 43,855 | 43,461 | 394 | 43,421 | 42,236 | 42,154 | 43,427 |
| Exchange traded | 18,450 | 9,768 | 18,893 | - | 47,111 | 46,989 | 122 | 44,074 | 38,683 | 40,443 | 34,980 |
| Total equity derivatives | 22,732 | 31,810 | 35,150 | 1,274 | 90,966 | 90,450 | 516 | 87,495 | 80,919 | 82,597 | 78,407 |
| Other derivatives ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter | 2,994 | 7,973 | 13,201 | 746 | 24,914 | 24,776 | 138 | 22,093 | 21,696 | 23,449 | 19,452 |
| Exchange traded | 806 | 2,017 | 1,463 | 5 | 4,291 | 4,273 | 18 | 3,093 | 2,813 | 2,305 | 2,007 |
| Total other derivatives | 3,800 | 9,990 | 14,664 | 751 | 29,205 | 29,049 | 156 | 25,186 | 24,509 | 25,754 | 21,459 |
| Total notional amounts | 219,485 | 286,455 | 491,525 | 229,381 | 1,226,846 | 1,041,853 | 184,993 | 1,162,996 | 1,119,544 | 1,143,880 | 1,188,537 |

[^11]
## CREDIT RISK ASSOCIATED WITH DERIVATIVES

(\$ millions)

| ( mill |  |  |  | Credit equivalent amount | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current replacement cost |  |  |  | Riskweighted amount |  | Risk-weighted amount |  |  |
|  | Trading | ALM | Total |  |  |  |  |  |  |
| Interest rate derivatives |  |  |  |  |  |  |  |  |  |
| Swap contracts | 666 | 1,056 | 1,722 | 10,599 | 2,234 | 2,274 | 2,591 | 2,614 | 3,220 |
| Purchased options | 6,217 | 12 | 6,229 | 872 | 221 | 235 | 229 | 242 | 237 |
|  | 6,893 | 1,068 | 7,961 | 11,481 | 2,458 | 2,510 | 2,821 | 2,859 | 3,458 |
| Foreign exchange derivatives |  |  |  |  |  |  |  |  | 409 |
| Swap contracts | 3,829 | 74 | 3,903 | 7,670 | 1,477 | 1,521 | 1,469 | 1,544 | 1,585 |
| Purchased options | 112 | - | 112 | 191 | 59 | 56 | 62 | 68 | 63 |
|  | 4,577 | 107 | 4,684 | 9,162 | 1,937 | 2,039 | 1,971 | 2,024 | 2,057 |
| Credit derivatives ${ }^{2}$ |  |  |  |  |  |  |  |  |  |
| Purchased options | 135 | - | 135 | 5,525 | 2,403 | 1,773 | 762 | 700 | 288 |
| Written options ${ }^{3}$ | 77 | - | 77 | - | - | 20 | 14 | 22 | 22 |
|  | 254 | - | 254 | 5,877 | 2,560 | 1,883 | 851 | 797 | 384 |
| Equity derivatives ${ }^{4}$ | 2,006 | 15 | 2,021 | 4,210 | 1,318 | 1,374 | 1,324 | 1,466 | 1,253 |
| Other derivatives ${ }^{5}$ | 2,000 | 58 | 2,058 | 4,416 | 1,762 | 1,667 | 1,626 | 1,940 | 1,621 |
|  | 15,730 | 1,248 | 16,978 | 35,146 | 10,035 | 9,473 | 8,593 | 9,086 | 8,773 |
| Less: effect of master netting agreements | $(10,908)$ | - | $(10,908)$ | $(18,683)$ | $(5,146)$ | $(5,208)$ | $(4,631)$ | $(4,766)$ | $(5,244)$ |
| Total | 4,822 | 1,248 | 6,070 | 16,463 | 4,889 | 4,265 | 3,962 | 4,320 | 3,529 |

[^12]
## FAIR VALUES OF FINANCIAL INSTRUMENTS



[^13]
## FAIR VALUES OF DERIVATIVE INSTRUMENTS

| (\$ millions) |  |  |  | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Positive $\begin{array}{rrr}\text { Q3/06 }\end{array}$ |  |  |  |  |  | Fair value net |  |  |  |  |
| Total held for trading purposes ${ }^{7}$ | 17,060 | 16,758 | 302 | 152 | (283) | 518 | (213) | 163 | 618 | 224 | 664 |
| Total held for ALM purposes ${ }^{5}$ | 1,281 | 1,485 | (204) | (421) | (591) | (254) | (416) | (60) | (282) | $(1,164)$ | 170 |
| Total fair value | 18,341 | 18,243 | 98 | (269) | (874) | 264 | (629) | 103 | 336 | (940) | 834 |
| Less: effect of master netting agreements | $(10,908)$ | $(10,908)$ | - | - | - | - | - | - | - | - | - |
|  | 7,433 | 7,335 | 98 | (269) | (874) | 264 | (629) | 103 | 336 | (940) | 834 |
| Average fair values of derivatives during the quarter | 19,134 | 18,725 | 409 | (171) | 365 | (813) | 273 | (39) | (89) | 639 | 1,231 |

## INTEREST RATE SENSITIVITY 1,2

| millions) | 3 months | months | $\begin{aligned} & \text { within } \\ & 1 \text { year } \\ & \hline \end{aligned}$ | $\begin{aligned} & 1 \text { to } 5 \\ & \text { years } \\ & \hline \end{aligned}$ | years | sensitive | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q3/06 <br> Canadian currency |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Assets | 121,635 | 16,968 | 138,603 | 41,725 | 6,429 | 34,743 | 221,500 |
| Structural assumptions ${ }^{3}$ | $(3,833)$ | 2,845 | (988) | 2,389 | - | $(1,401)$ | - |
| Liabilities and shareholders' equity | $(120,762)$ | $(25,069)$ | $(145,831)$ | $(20,078)$ | $(8,255)$ | $(47,336)$ | $(221,500)$ |
| Structural assumptions ${ }^{3}$ | 2,289 | $(17,700)$ | $(15,411)$ | $(14,867)$ | - | 30,278 | - |
| Off-balance sheet | $(19,664)$ | 20,769 | 1,105 | $(1,667)$ | 562 | - | - |
| Gap | $(20,335)$ | $(2,187)$ | $(22,522)$ | 7,502 | $(1,264)$ | 16,284 | - |
| Foreign currencies |  |  |  |  |  |  |  |
| Assets | 41,139 | 3,838 | 44,977 | 2,922 | 9,820 | 15,771 | 73,490 |
| Liabilities and shareholders' equity | $(60,141)$ | $(5,840)$ | $(65,981)$ | $(1,244)$ | (693) | $(5,572)$ | $(73,490)$ |
| Off-balance sheet | $(4,046)$ | 12,998 | 8,952 | (969) | $(7,983)$ | - | - |
| Gap | $(23,048)$ | 10,996 | $(12,052)$ | 709 | 1,144 | 10,199 | - |
| Total gap | $(43,383)$ | 8,809 | $(34,574)$ | 8,211 | (120) | 26,483 | - |
| Q2/06 |  |  |  |  |  |  |  |
| Canadian currency | $(23,373)$ | $(3,243)$ | $(26,616)$ | 9,663 | 607 | 16,346 | - |
| Foreign currencies | $(15,591)$ | 5,634 | $(9,957)$ | 1,740 | 1,117 | 7,100 | - |
| Total gap | $(38,964)$ | 2,391 | $(36,573)$ | 11,403 | 1,724 | 23,446 | - |
| Q1/06 |  |  |  |  |  |  |  |
| Canadian currency | $(22,550)$ | $(2,792)$ | $(25,342)$ | 7,811 | 719 | 16,812 | - |
| Foreign currencies | $(14,970)$ | 3,098 | $(11,872)$ | 1,332 | 799 | 9,741 | - |
| Total gap | $(37,520)$ | 306 | $(37,214)$ | 9,143 | 1,518 | 26,553 | - |
| Q4/05 |  |  |  |  |  |  |  |
| Canadian currency | $(17,128)$ | $(3,913)$ | $(21,041)$ | 5,502 | 881 | 14,658 | - |
| Foreign currencies | $(7,258)$ | (572) | $(7,830)$ | 858 | 1,097 | 5,875 | - |
| Total gap | $(24,386)$ | $(4,485)$ | $(28,871)$ | 6,360 | 1,978 | 20,533 | - |
| Q3/05 |  |  |  |  |  |  |  |
| Canadian currency | $(11,792)$ | $(8,675)$ | $(20,467)$ | 3,629 | 1,514 | 15,324 | - |
| Foreign currencies | $(17,179)$ | 5,309 | $(11,870)$ | 1,463 | 785 | 9,622 | - |
| Total gap | $(28,971)$ | $(3,366)$ | $(32,337)$ | 5,092 | 2,299 | 24,946 | - |

[^14]
[^0]:    
    

[^1]:    ${ }^{1}$ See Notes to users: Non-GAAP measures.

[^2]:    
    

[^3]:    Represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Mode.
    ${ }^{2}$ See Notes to users: Non-GAAP measures.

[^4]:    ${ }^{1}$ See Notes to users: Non-GAAP measures.
    ${ }^{2}$ Represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model.

[^5]:    ${ }^{1}$ Represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model.
    ${ }^{2}$ Revised from previous quarters.

[^6]:    ${ }^{1}$ In Q1/06, acquisitions included the purchase of non-controlling interest in INTRIA Items Inc.
    ${ }^{2}$ In Q1/05, dispositions included the sale of Juniper Financial Corp. and EDULINX Canada Corporation.
    ${ }^{3}$ Includes foreign currency translation and other purchase price equation adjustments.

[^7]:    Average interest-earning assets include interest-bearing deposits with banks, securities, securities borrowed or purchased under resale agreements, and loans.

[^8]:    ${ }^{1}$ The amounts include only those assets that we securitized and continue to service, and exclude any assets temporarily acquired by CIBC with the intent at acquisition to sell to VIE's.
     from the consolidated balance sheet.
     income from securitization comprises servicing income, losses under recourse arrangements, and net gains or losses on securitizations (Q3/06: \$11 million; Q2/06: \$9 million).

[^9]:    ${ }^{1}$ Specific allowances for large numbers of homogeneous balances of relatively small amounts are established by reference to historical ratios of write-offs to balances outstanding. This may result in negative net impaired loans as individual loans are generally classified as impaired when repayment of principal or payment of interest is contractually 90 days in arrears.

[^10]:    ${ }^{1}$ The capital standards developed by the Bank for International Settlements (BIS) require a minimum total capital ratio of $8 \%$ of which $4 \%$ must be Tier 1 capital. The BIS framework allows some domestic regulatory discretion in determining capital. Capital ratios of banks in different countries are, therefore, not strictly comparable unless adjusted for discretionary differences. The Canadian regulator has target requirements of $7 \%$ Tier 1 and $10 \%$ total capital ratios.
    ${ }^{2}$ Does not include hedge-related trading short positions of $\$ 2$ million (Q2/06: $\$ 5$ million) in CIBC common shares
    ${ }^{3}$ Includes non-cumulative preferred shares totaling $\$ 600$ million (Q2/06: $\$ 600$ million) that are redeemable by the holders and as such, are shown as preferred share liabilities on the consolidated balance sheet.
    ${ }^{4}$ Represents the amount of non-cumulative preferred shares in excess of $25 \%$ of Tier 1 capital.
    ${ }^{5}$ The amount of general allowance for credit losses eligible for inclusion in Tier 2 capital is the lesser of the total general allowance or $0.875 \%$ of risk-weighted assets.

[^11]:    ${ }^{1}$ ALM: Asset/liability management.
    ${ }^{2}$ Includes forwards, futures, swaps and options.
    ${ }^{3}$ Includes precious metals and other commodity forwards, futures, swaps and options

[^12]:    ${ }^{1}$ Risk-weighted amount is the credit equivalent amount multiplied by the prescribed counterparty credit risk factor adjusted for the impact of collateral and guarantees.
    ${ }^{2}$ ALM credit derivative options are given financial guarantee treatment for credit risk capital purposes and are excluded from the table above.
    ${ }^{3}$ Represents the fair value of contracts for which fees are received over the life of the contracts.
    ${ }^{4}$ Includes forwards, swaps and options.
    ${ }^{5}$ Includes precious metals and other commodity forwards, swaps and options.

[^13]:    The fair value of publicly traded equities eld for investment does not take in restrictions that expire within one year, or adjustments for liquididy or future
    expenses.
    Excludes FirstCaribbean Intermational ${ }_{3}^{3}$ Bank.
    The book value includes both the ALM derivatives not carried at fair value (net
    Q3/06: $\$ 282$ ) million; Q2/106: $(\$ 505)$ Q3/06:(\$282) million; Q2/06: (\$S
    million) and commencing $04 / 04$ million) and commencing Q4/04,
    unamortized hedge-related deferr balances (net Qu/06: $\$ 164$ million; Q2/06. $\$ 257$ million), which are included in other assets and other liabilities
    The fair value over (under) book value
    includes deferred gains of $\$ 337$ million incluces deferred gains of $\$ 337$ million
    (Q2/0:: $\$ 343$ million) relating to derivative hedges for anticicateded transactions related 10 certain deposit programs and
    expenses. These transactions and hedges will be recognized in the onsolidated financial statements over the next seven years (Q2/06: seven years). includded in deriviative instrument market valuation. These derivative instruments are carried at fair value because they are
    ineligible for hedge accounting under AcG neligible for hedge accounting under AcG
    3. Since these derivative instruments mitigate market risks, we consider them o be economic hedges for the coresponding risks of underlying
    positions. In addition, this category
    includes derivatives, such as sellers postions. In adation, this category whose risks are managed in the context ALM activities. Derivatives held for ALM purposes as at July 31 , 2006, include
    positive and negative fair values of $\$ 337$ posilive and negative fair values of $\$ 33$ respect of derivative instruments held for conomic hedging purposes.
    Includes certain securties hedged by
    ooward sale contracts with maturities in 2006. The unreaized gains related to these securtities would decrease by $\$ 35$
    million in $03 / 06$ (Q2/06: $\$ 37$ million) as a result of these hedges.
    Includes positive and negative fair values of $\$ 1,330$ million (Q2/06: $\$ 1,441$ million) and $\$ 1,561$ million (Q2/06: $\$ 1,575$ million)

[^14]:    ${ }^{1}$ On-and off-balance sheet financial instruments have been reported on the earlier of their contractual re-pricing or maturity dates In the normal course of business, mortgage and other consumer loan clients frequently repay their loans in part or in full prior to the contractual maturity dates. Similarly, term deposits are sometimes cashed before their contractual maturity dates. In addition, trading account positions can fluctuate significantly from day to day. Taking into account expected prepayment and early withdraw als on the consolidated gap position as at July 31, 2006, w ould have the effect of increasing the gap in the periods over one year by approximately $\$ 1.0$ billion. ( $\$ 0.6$ billion increase as at April 30, 2006).
    ${ }^{2}$ Based on the interest rate sensitivity profile as at July 31, 2006, as adjusted for structural assumptions, estimated prepayments and early w ithdraw als, an immediate $1 \%$ increase in interest rates across all maturities w ould decrease net income after taxes by approximately $\$ 12$ million ( $\$ 42$ million increase as at April 30, 2006) over the next 12 months, and increase shareholders' equity as measured on a present value basis by approximately $\$ 113$ million ( $\$ 187$ million as at April 30, 2006).
    ${ }^{3} \mathrm{CIBC}$ manages the interest rate gap by imputing a duration to certain assets and liabilities based on historical and forecasted core balances trends.

