

## Supplementary Financial Information



For the period ended October 31, 2005

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## Non-GAAP measures

We use a number of financial measures to assess the performance of our business lines. Some measures are calculated in accordance with GAAP, while other measures do not have a standardized meaning under GAAP and, accordingly, these measures, described below, may not be comparable to similar measures used by other companies. Investors may find these non-GAAP financial measures useful in analyzing financial performance.

This document references the following non-GAAP measures:

## Net interest income (TEB)

We adjust net interest income to reflect tax-exempt income on an equivalent beforetax basis. This measure enables comparability of net interest income arising from both taxable and tax-exempt sources. Net interest income (TEB) is used to calculate the efficiency ratio, trading revenue, net interest margin and net interest margin on average interest-earning assets, all on a taxable equivalent basis. Management believes these measures permit uniform measurement, which enables users of our financial information to make comparisons more readily.

## Economic capital

Economic capital provides the financial framework to understand the returns of each business line, commensurate with the risk taken.

It comprises credit, market, operational and strategic risk capital. The capital methodologies employed quantify the level of risk within products, clients, and business lines, as required. The difference between CIBC total equity capital and economic capital allocated to the business lines is held in Corporate and Other. From time to time, CIBC's economic capital model may be enhanced as part of the risk measurement process, with any changes being made prospectively.

There is no comparable GAAP measure for economic capital.

## Economic profit

Net income, adjusted for a charge on economic capital, determines economic profit This measures the return generated by each business line in excess of our cost of equity capital, thus enabling users of our financial information to identify relative contributions to shareholder value.

Reconciliation of net income to economic profit is provided with segmented information on pages 6 to 7 .

## Segmented return on equity

We use return on equity (ROE) on a segmented basis as one of the measures for performance evaluation and resource allocation decisions.

While ROE for total CIBC provides a measure of return on common equity, ROE on a segmented basis provides a similar metric related to the capital allocated to the segments. We use economic capital to calculate ROE on a segmented basis. As a result, segmented ROE is a non-GAAP measure.

## Retail/ Wholesale ratio

While we manage commercial banking operations within CIBC World Markets, some financial institutions include commercial banking in their retail operations. From time to time, some measures will be presented on the basis of CIBC Retail Markets and commercial banking operations for comparison purposes. Such measures include revenue, net income, and economic capital. For reconciliation of business mix, see the "Non-GAAP measures" section in the 2005 Annual Accountability Report available on www.cibc.com.

## ROE and EPS on cash basis

Cash basis measures are calculated by adding back the after-tax effect of goodwill and other intangible expenses to net income. Management believes these measures permit uniform measurement, which enables users of CIBC's financial information to make comparisons more readily.

## Reconciliation of non-GAAP to GAAP measures

The table on the following page provides a reconciliation of non-GAAP to GAAP measures.

## RECONCILIATION OF NON-GAAP TO GAAP MEASURES

| Unaudited, for the period ended | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | $\begin{gathered} 2005 \\ \text { 12M } \end{gathered}$ | $\begin{array}{r} \hline 2004 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} 2003 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common share information Per share (\$) |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic earnings (loss) | 2.08 | (5.77) | 1.21 | 1.96 | 1.08 | 1.62 | 1.35 | 1.56 | 1.29 | (0.46) | 5.60 | 5.21 |
| add: effect of non-cash items | 0.01 | - | 0.01 | 0.01 | - | 0.01 | 0.01 | 0.01 | 0.02 | 0.02 | 0.04 | 0.04 |
| Cash basis - basic earnings (loss) | 2.09 | (5.77) | 1.22 | 1.97 | 1.08 | 1.63 | 1.36 | 1.57 | 1.31 | (0.44) | 5.64 | 5.25 |
| Diluted earnings (loss) ${ }^{1}$ | 2.06 | (5.77) | 1.20 | 1.94 | 1.06 | 1.60 | 1.33 | 1.54 | 1.28 | (0.46) | 5.53 | 5.18 |
| add: effect of non-cash items | 0.01 | - | - | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.02 | 0.02 | 0.04 | 0.04 |
| Cash basis - diluted earnings (loss) | 2.07 | (5.77) | 1.20 | 1.95 | 1.07 | 1.61 | 1.34 | 1.55 | 1.30 | (0.44) | 5.57 | 5.22 |
| Financial measures <br> Total revenue (\$ millions) ${ }^{2}$ | 3,423 | 3,151 | 2,820 | 3,079 | 2,901 | 2,906 | 3,027 | 2,941 | 2,874 | 12,473 | 11,775 | 11,463 |
| add: TEB adjustment | 50 | 52 | 48 | 41 | 38 | 37 | 35 | 40 | 38 | 191 | 150 | 132 |
| Revenue (TEB) ${ }^{2}$ | 3,473 | 3,203 | 2,868 | 3,120 | 2,939 | 2,943 | 3,062 | 2,981 | 2,912 | 12,664 | 11,925 | 11,595 |
| Efficiency ratio ${ }^{2}$ | 60.1\% | 153.9\% | 72.1\% | 61.7\% | 78.1\% | 67.7\% | 68.5\% | 66.1\% | 70.9\% | 86.9\% | 70.1\% | 70.9\% |
| less: effect of TEB | 0.9\% | 2.5\% | 1.2\% | 0.8\% | 1.0\% | 0.8\% | 0.8\% | 0.9\% | 0.9\% | 1.3\% | 0.9\% | 0.8\% |
| Efficiency ratio (TEB) ${ }^{2}$ | 59.2\% | 151.4\% | 70.9\% | 60.9\% | 77.1\% | 66.9\% | 67.7\% | 65.2\% | 70.0\% | 85.6\% | 69.2\% | 70.1\% |
| Return on equity (ROE) | 34.2\% | (75.1)\% | 16.2\% | 25.7\% | 14.2\% | 21.3\% | 18.4\% | 21.0\% | 17.9\% | (1.6)\% | 18.7\% | 19.2\% |
| add: effect of non-cash items | 0.2\% | 0.1\% | 0.1\% | 0.1\% | 0.1\% | 0.1\% | 0.1\% | 0.2\% | 0.2\% | 0.1\% | 0.1\% | 0.2\% |
| Cash basis return on equity | 34.4\% | (75.0)\% | 16.3\% | 25.8\% | 14.3\% | 21.4\% | 18.5\% | 21.2\% | 18.1\% | (1.5)\% | 18.8\% | 19.4\% |

${ }^{1}$ In case of a loss, the effect of stock options potentially exercisable on diluted earnings (loss) per share will be anti-dilutive; therefore, basic and diluted earnings (loss) per share will be the same.
${ }^{2}$ See Notes to users: External reporting changes - First quarter, Note 1.

## External reporting changes

## First quarter

1. On November 1, 2004, we retroactively adopted the amendments to the Canadian Institute of Chartered Accountants (CICA) handbook section, "Financial Instruments - Disclosure and Presentation." The amended standard requires that preferred shares that are convertible into a variable number of common shares at the option of the holder be presented as liabilities rather than as equity, and dividend payments and premium on redemptions arising from such preferred share be treated as interest expense in the consolidated statements of operations.
2. On November 1, 2004, we adopted the CICA Accounting Guideline (AcG) 15, "Consolidation of Variable Interest Entities," which provides a framework for identifying a variable interest entity (VIE) and requires a company to consolidate a VIE if the company absorbs a majority of the VIE's expected losses or receives a majority of the VIE's expected residual returns, or both.

## Second quarter

1. Non-controlling interests were reclassified from other liabilities and disclosed separately on the consolidated balance sheets.

## Third quarter

1. Certain prior period amounts were reclassified to conform to the presentation in the third quarter.

## Fourth quarter

1. During the quarter, we adopted a new reporting structure that combined CIBC Retail Markets and CIBC Wealth Management into one strategic business line CIBC Retail Markets, to reflect a new organizational structure that was established to align our products, services and distribution channels to their relevant customer segments. As a result of the reorganization, CIBC now has two strategic business lines: CIBC Retail Markets which services retail customers and CIBC World Markets which services wholesale customers. These strategic business lines are supported by Corporate and Other. Comparative figures have been reclassified to reflect the new reporting structure.
2. During the quarter, we reclassified revenue between capital markets and investment banking and credit products within the CIBC World Markets strategic business line. This reclassification did not impact total revenue and was adopted retroactively.
3. Certain prior period amounts were reclassified to conform to the presentation in the fourth quarter.

## Management reporting changes

## First quarter

1. Pursuant to the adoption of CICA handbook section, "Financial Instruments Disclosure and Presentation," as reported under External reporting changes, dividend payments and premiums on redemptions related to such preferred shares are treated as interest expense in the consolidated statements of income. This interest expense has been allocated to the business lines proportionate to their economic capital. This change has been adopted retroactively.

## Second quarter

None

Third quarter

None

## Fourth quarter

1. Pursuant to the new organizational structure as reported under External Reporting changes - fourth quarter, note 1, the following changes were adopted retroactively

- The lending products business, which previously fully allocated its revenue, expenses and balance sheet resources to the other business lines, now makes internal payments for sales and trailer commissions.
- The fixed term business, which previously made internal payments for sales and trailer commissions, now fully allocates its revenue, expenses and balance sheet resources to the other business lines.


## FINANCIAL HIGHLIGHTS

## Common share information

 Per share (\$)Basic earnings (loss)
Diluted earnings (loss)
$)^{1}$
?

| Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2.08 | (5.77) | 1.21 | 1.96 | 1.08 | 1.62 | 1.35 | 1.56 | 1.29 |
| 2.06 | (5.77) | 1.20 | 1.94 | 1.06 | 1.60 | 1.33 | 1.54 | 1.28 |
| 0.68 | 0.68 | 0.65 | 0.65 | 0.60 | 0.60 | 0.50 | 0.50 | 0.41 |
| 25.00 | 23.51 | 30.95 | 30.62 | 29.92 | 30.40 | 30.17 | 29.70 | 28.78 |
| 80.64 | 80.80 | 74.75 | 73.70 | 73.90 | 69.68 | 71.46 | 68.60 | 60.95 |
| 68.82 | 72.15 | 68.36 | 67.95 | 64.50 | 62.20 | 64.80 | 59.35 | 51.90 |
| 72.20 | 80.01 | 74.75 | 68.45 | 73.90 | 66.28 | 67.19 | 66.66 | 59.21 |
| 333,876 | 336,486 | 340,461 | 346,269 | 349,128 | 354,003 | 358,895 | 359,742 | 361,266 |
| 337,065 | 340,125 | 344,289 | 350,201 | 353,152 | 357,741 | 363,125 | 363,917 | 364,472 |
| 334,008 | 333,724 | 338,730 | 341,098 | 347,488 | 350,929 | 356,686 | 360,992 | 362,043 |
| 24,115 | 26,701 | 25,320 | 23,348 | 25,679 | 23,260 | 23,966 | 24,064 | 21,437 |
| n/m | $\mathrm{n} / \mathrm{m}$ | 12.7 | 11.4 | 13.2 | 11.4 | 10.8 | 11.8 | 11.4 |
| 3.7\% | 3.4\% | 3.6\% | 3.8\% | 3.2\% | 3.6\% | 3.0\% | 3.0\% | 2.7\% |
| 32.7\% | >100\% | 53.6\% | 33.2\% | 55.7\% | 37.0\% | 37.1\% | 32.3\% | 31.7\% |
| 2.89 | 3.40 | 2.41 | 2.24 | 2.47 | 2.18 | 2.23 | 2.24 | 2.06 |
| 3,423 | 3,151 | 2,820 | 3,079 | 2,901 | 2,906 | 3,027 | 2,941 | 2,874 |
| 170 | 199 | 159 | 178 | 175 | 91 | 207 | 155 | 131 |
| 2,057 | 4,850 | 2,032 | 1,901 | 2,266 | 1,968 | 2,074 | 1,943 | 2,038 |
| 728 | $(1,907)$ | 440 | 707 | 402 | 596 | 507 | 586 | 487 |
| 60.1\% | 153.9\% | 72.1\% | 61.7\% | 78.1\% | 67.7\% | 68.5\% | 66.1\% | 70.9\% |
| 59.2\% | 151.4\% | 70.9\% | 60.9\% | 77.1\% | 66.9\% | 67.7\% | 65.2\% | 70.0\% |
| 34.2\% | (75.1)\% | 16.2\% | 25.7\% | 14.2\% | 21.3\% | 18.4\% | 21.0\% | 17.9\% |
| 1.62\% | 1.66\% | 1.74\% | 1.82\% | 1.84\% | 1.88\% | 1.80\% | 1.97\% | 1.99\% |
| 1.91\% | 1.95\% | 2.05\% | 2.15\% | 2.17\% | 2.22\% | 2.17\% | 2.34\% | 2.37\% |
| 1.01\% | (2.59)\% | 0.63\% | 0.97\% | 0.57\% | 0.85\% | 0.73\% | 0.83\% | 0.69\% |
| 1.19\% | (3.05)\% | 0.74\% | 1.15\% | 0.68\% | 1.00\% | 0.87\% | 0.99\% | 0.83\% |
| 79,616 | 86,738 | 86,198 | 82,087 | 79,519 | 81,185 | 83,611 | 83,152 | 80,082 |
| 146,902 | 147,357 | 144,724 | 143,631 | 142,282 | 142,575 | 140,152 | 137,743 | 139,073 |
| 280,370 | 292,854 | 287,710 | 285,183 | 278,764 | 277,879 | 284,175 | 284,935 | 277,147 |
| 192,734 | 197,143 | 196,484 | 193,301 | 190,577 | 193,020 | 195,637 | 193,214 | 188,130 |
| 8,350 | 7,845 | 10,485 | 10,445 | 10,397 | 10,667 | 10,763 | 10,722 | 10,421 |
| 287,119 | 292,136 | 287,802 | 288,288 | 278,535 | 279,008 | 284,242 | 281,529 | 279,009 |
| 242,841 | 248,386 | 244,978 | 244,357 | 236,045 | 236,421 | 236,516 | 236,051 | 234,064 |
| 8,045 | 10,262 | 10,425 | 10,503 | 10,545 | 10,704 | 10,693 | 10,591 | 10,374 |
| 967,100 | 972,900 | 876,600 | 825,600 | 771,300 | 749,800 | 763,100 | 761,600 | 705,100 |
| 7.2\% | 6.4\% | 8.8\% | 8.8\% | 9.0\% | 9.1\% | 9.2\% | 9.2\% | 9.0\% |
| 116.3 | 122.6 | 118.6 | 118.6 | 115.9 | 117.3 | 117.1 | 116.3 | 116.3 |
| 8.5\% | 7.5\% | 10.7\% | 10.5\% | 10.5\% | 10.9\% | 11.0\% | 11.1\% | 10.8\% |
| 12.7\% | 10.5\% | 13.4\% | 13.1\% | 12.8\% | 13.3\% | 12.8\% | 13.0\% | 13.0\% |
| 70\% $30 \%$ | 74\%/26\% | 73\%/27\% | 72\%/28\% | 72\%/28\% | 71\%/29\% | 67\%/33\% | 65\%/35\% | 64\%/36\% |
| 37,308 | 37,273 | 37,057 | 36,780 | 37,281 | 36,965 | 36,778 | 36,460 | 36,630 |


| $\mathbf{2 0 0 5}$ | 2004 | 2003 |
| ---: | ---: | ---: |
| $\mathbf{1 2 M}$ | 12 M | 12 M |


| (0.46) | 5.60 | 5.21 | ${ }^{1}$ In case of a loss, the effect of stock options potentially exercisable on diluted earnings (loss) per share will be anti-dilutive; therefore, basic and diluted earnings (loss) per share will be the same. <br> ${ }^{2}$ See Notes to users: <br> External reporting changes First quarter, Note 1. <br> ${ }^{3}$ See Notes to users: NonGAAP measures. <br> ${ }^{4}$ Average interest-earning assets include interestbearing deposits with banks, securities, securities borrowed or purchased under resale agreements, and loans. <br> ${ }^{5}$ Includes assets under administration or custody of CIBC Mellon Global <br> Securities Services, which is a $50 / 50$ joint venture between CIBC and Mellon Financial Corp. See assets under administration on page 15. <br> ${ }^{6}$ Debt ratings - S \& P Senior Long Term: A+; Moody's - Senior Long Term: Aa3. <br> ${ }^{7}$ Retail includes CIBC Retail Markets and commercial banking (reported as part of CIBC World Markets). Wholesale reflects CIBC World Markets, excluding commercial banking. The ratio represents the amount of capital attributed to the business lines as at the end of the period. Prior to Q2/03, the ratio was based on the average economic capital attributed to the business lines in the period. <br> ${ }^{8}$ Regular workforce headcount comprises regular full-time and parttime employees, base plus commissioned employees, and $100 \%$ commissioned employees. Full-time employees are counted as one and part-time employees as one-half. <br> $\mathrm{n} / \mathrm{m}-$ not meaningful due to the net loss |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (0.46) | 5.53 | 5.18 |  |  |  |  |
| 2.66 | 2.20 | 1.64 |  |  |  |  |
| 25.00 | 29.92 | 28.78 |  |  |  |  |
| 80.80 | 73.90 | 60.95 |  |  |  |  |
| . 95 | 59.35 | 39.50 |  |  |  |  |
| 72.20 | 73.90 | 59.21 |  |  |  |  |
|  |  |  |  |  |  |  |
| 342,909 | 359,776 | 362,307 |  |  |  |  |
| 334,008 | 347,488 | 362,043 |  |  |  |  |
| 24,115 | 25,679 | 21,437 |  |  |  |  |
| n/m | 13.2 | 11.4 |  |  |  |  |
| 3.7\% | 3.0\% | 2.8\% |  |  |  |  |
| >100\% | 39.2\% | 31.5\% |  |  |  |  |
| 2.89 | 2.47 | 2.0 |  |  |  |  |
| ,473 |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 706 | 628 | 1,143 |  |  |  |  |
| 10,840 | 8,251 | 8,128 |  |  |  |  |
| (32) | 2,091 | 1,950 |  |  |  |  |
| 86.9\% | 70.1\% | 70.9\% |  |  |  |  |
| 85.6\% | 69.2\% | 70.1\% |  |  |  |  |
| (1.6)\% | 18.7\% | 19.2\% |  |  |  |  |
| 1.71\% | 1.87\% | 1.94\% |  |  |  |  |
| 2.01\% | 2.23\% | 2.33\% |  |  |  |  |
| (0.01)\% | 0.74\% | 0.68\% |  |  |  |  |
| (0.01)\% | 0.89\% | 0.82\% |  |  |  |  |
| 79,616 | 79,519 | 80,082 |  |  |  |  |
| 146,902 | 142,282 | 139,073 |  |  |  |  |
| 280,370 | 278,764 | 277,147 |  |  |  |  |
| 192,734 | 190,577 | 188,130 |  |  |  |  |
| 8,350 | 10,397 | 10,421 |  |  |  |  |
| 288,845 | 280,810 | 284,739 |  |  |  |  |
| 245,142 | 236,257 | 236,965 |  |  |  |  |
| 9,804 | 10,633 | 9,764 |  |  |  |  |
| 967,100 | 771,300 | 705,100 |  |  |  |  |
| 7.2\% | 9.0\% | 9.0\% |  |  |  |  |
| 116.3 | 115.9 | 116.3 |  |  |  |  |
| 8.5\% | 10.5\% | 10.8\% |  |  |  |  |
| 12.7\% | 12.8\% | 13.0\% |  |  |  |  |
| 70\%30\% | 72\%/28\% | 64\%/36\% |  |  |  |  |
| 37,308 | 37,281 | 36,630 |  |  |  |  |

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

| (\$ millions) Unaudited, for the period ended | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | $\begin{gathered} 2005 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{array}{r} 2004 \\ 12 \mathrm{M} \end{array}$ | $\begin{gathered} 2003 \\ 12 \mathrm{M} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income ${ }^{1}$ | 1,172 | 1,219 | 1,224 | 1,322 | 1,287 | 1,320 | 1,260 | 1,391 | 1,396 | 4,937 | 5,258 | 5,517 |
| Non-interest income | 2,251 | 1,932 | 1,596 | 1,757 | 1,614 | 1,586 | 1,767 | 1,550 | 1,478 | 7,536 | 6,517 | 5,946 |
| Total revenue | 3,423 | 3,151 | 2,820 | 3,079 | 2,901 | 2,906 | 3,027 | 2,941 | 2,874 | 12,473 | 11,775 | 11,463 |
| Provision for credit losses | 170 | 199 | 159 | 178 | 175 | 91 | 207 | 155 | 131 | 706 | 628 | 1,143 |
| Non-interest expenses | 2,057 | 4,850 | 2,032 | 1,901 | 2,266 | 1,968 | 2,074 | 1,943 | 2,038 | 10,840 | 8,251 | 8,128 |
| Income (loss) before income taxes and non-controlling interests | 1,196 | $(1,898)$ | 629 | 1,000 | 460 | 847 | 746 | 843 | 705 | 927 | 2,896 | 2,192 |
| Income tax expense (benefit) | 436 | (106) | 176 | 283 | 46 | 250 | 238 | 256 | 217 | 789 | 790 | 239 |
|  | 760 | $(1,792)$ | 453 | 717 | 414 | 597 | 508 | 587 | 488 | 138 | 2,106 | 1,953 |
| Non-controlling interests | 32 | 115 | 13 | 10 | 12 | 1 | 1 | 1 | 1 | 170 | 15 | 3 |
| Net income (loss) ${ }^{1}$ | 728 | $(1,907)$ | 440 | 707 | 402 | 596 | 507 | 586 | 487 | (32) | 2,091 | 1,950 |
| Dividends on preferred shares ${ }^{1}$ | 33 | 36 | 28 | 28 | 27 | 23 | 24 | 26 | 20 | 125 | 100 | 75 |
| Net income (loss) applicable to common shares | 695 | $(1,943)$ | 412 | 679 | 375 | 573 | 483 | 560 | 467 | (157) | 1,991 | 1,875 |

## CASH BASIS MEASURES ${ }^{2}$



NET INTEREST INCOME
(\$ millions)

Unaudited, for the period ended

| (\$ millions) <br> Unaudited, for the period ended | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income |  |  |  |  |  |  |  |  |  |
| Loans | 1,949 | 1,925 | 1,854 | 1,912 | 1,893 | 1,849 | 1,853 | 1,956 | 2,022 |
| Securities borrowed or purchased under resale agreements | 295 | 327 | 269 | 216 | 148 | 124 | 120 | 132 | 117 |
| Securities | 562 | 538 | 529 | 544 | 479 | 499 | 463 | 520 | 547 |
| Deposits with banks | 95 | 91 | 78 | 72 | 48 | 40 | 33 | 31 | 32 |
|  | 2,901 | 2,881 | 2,730 | 2,744 | 2,568 | 2,512 | 2,469 | 2,639 | 2,718 |
| Interest expense |  |  |  |  |  |  |  |  |  |
| Deposits | 1,188 | 1,141 | 1,036 | 981 | 875 | 831 | 823 | 862 | 874 |
| Other liabilities | 452 | 447 | 399 | 370 | 310 | 282 | 314 | 313 | 376 |
| Subordinated indebtedness | 66 | 59 | 57 | 57 | 59 | 55 | 48 | 50 | 49 |
| Preferred share liabilities ${ }^{1}$ | 23 | 15 | 14 | 14 | 37 | 24 | 24 | 23 | 23 |
|  | 1,729 | 1,662 | 1,506 | 1,422 | 1,281 | 1,192 | 1,209 | 1,248 | 1,322 |
| Net interest income ${ }^{1}$ | 1,172 | 1,219 | 1,224 | 1,322 | 1,287 | 1,320 | 1,260 | 1,391 | 1,396 |


| 2005 | 2004 | 2003 |
| ---: | ---: | ---: |
| 12 M | 12 M | 12 M |


|  |  |  |
| ---: | ---: | ---: |
| $\mathbf{7 , 6 4 0}$ | 7,551 | 8,138 |
| $\mathbf{1 , 1 0 7}$ | 524 | 528 |
| $\mathbf{2 , 1 7 3}$ | 1,961 | 2,375 |
| $\mathbf{3 3 6}$ | 152 | 135 |
| $\mathbf{1 1 , 2 5 6}$ | 10,188 | 11,176 |
| $\mathbf{4 , 3 4 6}$ | 3,391 | 3,776 |
| $\mathbf{1 , 6 6 8}$ | 1,219 | 1,567 |
| $\mathbf{2 3 9}$ | 212 | 203 |
| $\mathbf{6 6}$ | 108 | 113 |
| $\mathbf{6 , 3 1 9}$ | 4,930 | 5,659 |
| $\mathbf{4 , 9 3 7}$ | 5,258 | 5,517 |

## NON-INTEREST INCOME

| (\$ millions) |
| :--- |
| Unaudited, for the period ended |
| Underwriting and advisory fees |
| Deposit and payment fees |
| Credit fees |
| Card fees |
| Investment management and custodial fees |
| Mutual fund fees |
| Insurance fees |
| Commissions on securities transactions |
| Trading revenue |
| Investment securities gains (losses) |
| Income from securitized assets |
| Foreign exchange other than trading ${ }^{2}$ |
| Other |
| Total non-interest income |

${ }^{1}$ See Notes to users: External reporting changes - First quarter, Note 1.
${ }^{2}$ Includes revenue earned by the retail branch network on foreign exchange transactions and foreign exchange revenue arising from translation of foreign currency denominated positions, and from foreign currency related hedging activity.

## NON-INTEREST EXPENSES

| (\$ millions) <br> Unaudited, for the period ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 |
| Employee compensation and benefits |  |  |  |  |  |  |  |  |  |
| Salaries | 633 | 549 | 519 | 519 | 548 | 535 | 532 | 511 | 583 |
| Incentive bonuses | 179 | 230 | 238 | 265 | 222 | 258 | 340 | 327 | 257 |
| Commissions | 156 | 143 | 152 | 139 | 132 | 119 | 147 | 124 | 114 |
| Benefits | 169 | 156 | 146 | 131 | 140 | 148 | 155 | 161 | 109 |
|  | 1,137 | 1,078 | 1,055 | 1,054 | 1,042 | 1,060 | 1,174 | 1,123 | 1,063 |
| Occupancy costs |  |  |  |  |  |  |  |  |  |
| Rent and maintenance | 152 | 127 | 133 | 135 | 151 | 127 | 127 | 111 | 142 |
| Depreciation | 23 | 23 | 24 | 24 | 29 | 29 | 36 | 24 | 25 |
|  | 175 | 150 | 157 | 159 | 180 | 156 | 163 | 135 | 167 |
| Computer and office equipment |  |  |  |  |  |  |  |  |  |
| Rent and maintenance | 277 | 266 | 262 | 241 | 273 | 244 | 242 | 233 | 248 |
| Depreciation | 31 | 28 | 31 | 30 | 36 | 35 | 37 | 38 | 45 |
|  | 308 | 294 | 293 | 271 | 309 | 279 | 279 | 271 | 293 |
| Communications |  |  |  |  |  |  |  |  |  |
| Telecommunications | 33 | 36 | 37 | 37 | 37 | 37 | 35 | 36 | 37 |
| Postage and courier | 27 | 23 | 25 | 29 | 26 | 28 | 27 | 27 | 27 |
| Stationery | 20 | 17 | 20 | 20 | 21 | 19 | 19 | 19 | 20 |
| Advertising and business development | 80 | 76 | 82 | 86 | 84 | 84 | 81 | 82 | 84 |
|  | 69 | 58 | 68 | 65 | 84 | 68 | 71 | 56 | 103 |
| Professional fees | 81 | 90 | 86 | 68 | 129 | 85 | 72 | 40 | 62 |
| Business and capital taxes | 24 | 30 | 33 | 31 | 42 | 34 | 35 | 27 | 40 |
| Restructuring reversal | - | - | - | - | (13) | - | (5) | - | (23) |
| Other | 183 | 3,074 | 258 | 167 | 409 | 202 | 204 | 209 | 249 |
|  | 357 | 3,252 | 445 | 331 | 651 | 389 | 377 | 332 | 431 |
| Non-interest expenses | 2,057 | 4,850 | 2,032 | 1,901 | 2,266 | 1,968 | 2,074 | 1,943 | 2,038 |
| Non-interest expenses to revenue ratio ${ }^{1}$ | 60.1\% | 153.9\% | 72.1\% | 61.7\% | 78.1\% | 67.7\% | 68.5\% | 66.1\% | 70.9\% |
| Non-interest expenses to revenue ratio (TB) ${ }^{1,2}$ | 59.2\% | 151.4\% | 70.9\% | 60.9\% | 77.1\% | 66.9\% | 67.7\% | 65.2\% | 70.0\% |


| 2005 | 2004 | 2003 |
| ---: | ---: | ---: |
| $\mathbf{1 2 M}$ | 12 M | 12 M |

[^0]
## SEGMENTED INFORMATION

## CIBC has two strategic business lines:

- CIBC Retail Markets provides a full range of financial products and services to individual and small business clients primarily in Canada. We serve clients through a variety of distribution channels
 also provide investment management services to retail and institutional clients through our CIBC Asset Management business.
- CIBC World Markets is the wholesale banking arm of CIBC, providing a range of integrated credit and capital markets products, investment banking, and merchant banking to clients in key financial
 wide range of industries and provide top-ranked research for our corporate, government and institutional investor clients.

 directly attributable to the business lines. The revenue and expenses of the functional groups are generally allocated to the business lines.

| (\$ millions) Unaudited, for the period ended | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | $\begin{array}{r} \hline 2005 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2004 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2003 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results ${ }^{\text {1, 2,3 }}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| CIBC Retail Markets ${ }^{4}$ | 350 | 404 | 341 | 478 | 393 | 351 | 295 | 367 | 285 | 1,573 | 1,406 | 1,186 |
| CIBC World Markets | 328 | $(2,287)$ | 115 | 173 | (34) | 253 | 253 | 188 | 120 | $(1,671)$ | 660 | 334 |
| Corporate and Other | 50 | (24) | (16) | 56 | 43 | (8) | (41) | 31 | 82 | 66 | 25 | 430 |
| Net income (loss) | 728 | $(1,907)$ | 440 | 707 | 402 | 596 | 507 | 586 | 487 | (32) | 2,091 | 1,950 |

[^1]| (\$ millions) <br> Unaudited, for the period ended |  |  |  |  |  |  |  |  |  | 2005 12 M | 2004 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4105 | Q3/05 | Q2105 | Q105 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 |  | 12M | 2M |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal and small business banking | 618 | 647 | 612 | 615 | 613 | 613 | 579 | 562 | 568 | 2,492 | 2,367 | 2,199 |
| Imperial Serice | 236 | 246 | 232 | 227 | 218 | 229 | 221 | 215 | 216 | 941 | 883 | 878 |
| Retail brokerage | 296 | 270 | 288 | 277 | 251 | 233 | 294 | 258 | 246 | 1,131 | 1,036 | 1,108 |
| Cards | 364 | 368 | 332 | 383 | 357 | 347 | 333 | 347 | 330 | 1,447 | 1,384 | 1,278 |
| Mortgages and personal lending ${ }^{2}$ | 286 | 252 | 251 | 276 | 262 | 236 | 236 | 240 | 315 | 1,065 | 974 | 1,111 |
| Asset management | 92 | 95 | 95 | 96 | 87 | 97 | 94 | 88 | 84 | 378 | 366 | 335 |
| Other ${ }^{2,3}$ | 168 | 143 | 161 | 234 | 151 | 179 | 133 | 238 | 140 | 706 | 701 | 546 |
| Total revenue | 2,060 | 2,021 | 1,971 | 2,108 | 1,939 | 1,934 | 1,890 | 1,948 | 1,899 | 8,160 | 7,711 | 7,455 |
| Provision for credit losses | 224 | 185 | 169 | 194 | 157 | 210 | 207 | 166 | 190 | 772 | 740 | 625 |
|  | 1,836 | 1,836 | 1,802 | 1,914 | 1,782 | 1,724 | 1,683 | 1,782 | 1,709 | 7,388 | 6,971 | 6,830 |
| Non-interest expenses | 1,320 | 1,279 | 1,282 | 1,245 | 1,189 | 1,194 | 1,238 | 1,218 | 1,271 | 5,126 | 4,839 | 5,066 |
| Income before taxes | 516 | 557 | 520 | 669 | 593 | 530 | 445 | 564 | 438 | 2,262 | 2,132 | 1,764 |
| Income tax expense | 166 | 153 | 179 | 191 | 200 | 179 | 150 | 197 | 153 | 689 | 726 | 578 |
| Net income ${ }^{3}$ | 350 | 404 | 341 | 478 | 393 | 351 | 295 | 367 | 285 | 1,573 | 1,406 | 1,186 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income ${ }^{3}$ | 1,131 | 1,119 | 1,067 | 1,128 | 1,121 | 1,116 | 1,086 | 1,161 | 1,168 | 4,445 | 4,484 | 4,477 |
| Non interest income | 984 | 955 | 958 | 1,036 | 872 | 872 | 854 | 840 | 782 | 3,933 | 3,438 | 3,184 |
| Intersegment revenue ${ }^{4}$ | (55) | (53) | (54) | (56) | (54) | (54) | (50) | (53) | (51) | (218) | (211) | (206) |
|  | 2,060 | 2,021 | 1,971 | 2,108 | 1,939 | 1,934 | 1,890 | 1,948 | 1,899 | 8,160 | 7,711 | 7,455 |
| Average balance sheet information |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and acceptances | 126,938 | 125,345 | 123,401 | 123,795 | 122,814 | 121,263 | 118,852 | 118,142 | 117,548 | 124,882 | 120,275 | 114,375 |
| Deposits | 170,487 | 172,849 | 170,832 | 168,800 | 167,489 | 168,709 | 169,129 | 165,791 | 154,039 | 170,741 | 167,772 | 157,330 |
| Common equity | 3,492 | 3,593 | 3,672 | 3,692 | 3,795 | 3,824 | 3,608 | 3,613 | 3,853 | 3,619 | 3,710 | 3,739 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio ${ }^{3}$ | 64.1\% | 63.3\% | 65.1\% | 59.0\% | 61.2\% | 61.8\% | 65.5\% | 62.5\% | 67.0\% | 62.8\% | 62.7\% | 68.0\% |
| Return on equity (ROE) ${ }^{5}$ | 38.2\% | 43.2\% | 36.9\% | 50.4\% | 40.2\% | 35.6\% | 32.4\% | 39.4\% | 28.5\% | 42.2\% | 37.0\% | 30.9\% |
| Net income ${ }^{3}$ | 350 | 404 | 341 | 478 | 393 | 351 | 295 | 367 | 285 | 1,573 | 1,406 | 1,186 |
| Cost of capital adjustment ${ }^{5}$ | (123) | (122) | (119) | (120) | (125) | (127) | (117) | (120) | (126) | (484) | (489) | (489) |
| Economic proft ${ }^{3,5}$ | 227 | 282 | 222 | 358 | 268 | 224 | 178 | 247 | 159 | 1,089 | 917 | 697 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages administered | 93,189 | 91,007 | 88,099 | 86,006 | 84,375 | 82,080 | 79,629 | 77,855 | 76,724 | 93,189 | 84,375 | 76,724 |
| Card loans administered | 10,828 | 10,506 | 10,386 | 10,374 | 10,286 | 10,058 | 9,922 | 9,926 | 9,919 | 10,828 | 10,286 | 9,919 |
| Number of branches - Canada | 1,061 | 1,062 | 1,062 | 1,064 | 1,073 | 1,091 | 1,098 | 1,102 | 1,106 | 1,061 | 1,073 | 1,106 |
| Number of pavilions (President's Choice Financial) | 231 | 228 | 227 | 227 | 225 | 223 | 222 | 221 | 220 | 231 | 225 | 220 |
| Number of registered clients (President's Choice Financial - thousands) | 1,679 | 1,625 | 1,578 | 1,536 | 1,495 | 1,443 | 1,388 | 1,334 | 1,283 | 1,679 | 1,495 | 1,283 |
| Regular workforce headcount | 24,085 | 24,117 | 24,051 | 23,865 | 24,169 | 23,882 | 24,075 | 23,985 | 24,054 | 24,085 | 24,169 | 24,054 |
| Assets under administration |  |  |  |  |  |  |  |  |  |  |  |  |
| Individuals | 139,500 | 141,800 | 133,600 | 134,300 | 128,300 | 126,000 | 126,800 | 125,800 | 121,900 | 139,500 | 128,300 | 121,900 |
| Institutions | 60,900 | 59,300 | 59,200 | 57,600 | 53,400 | 53,900 | 52,600 | 47,700 | 43,700 | 60,900 | 53,400 | 43,700 |
| Retail mutual funds | 43,400 | 44,400 | 42,400 | 42,200 | 40,500 | 40,600 | 40,900 | 39,600 | 35,700 | 43,400 | 40,500 | 35,700 |
|  | 243,800 | 245,500 | 235,200 | 234,100 | 222,200 | 220,500 | 220,300 | 213,100 | 201,300 | 243,800 | 222,200 | 201,300 |
| Assets under management |  |  |  |  |  |  |  |  |  |  |  |  |
| Individuals | 11,700 | 11,400 | 10,700 | 10,200 | 9,600 | 9,400 | 9,200 | 9,500 | 10,300 | 11,700 | 9,600 | 10,300 |
| Institutions | 16,300 | 16,300 | 16,100 | 16,800 | 17,100 | 17,100 | 17,700 | 18,100 | 18,000 | 16,300 | 17,100 | 18,000 |
| Retail mutual funds | 43,400 | 44,400 | 42,400 | 42,200 | 40,500 | 40,600 | 40,900 | 39,600 | 35,700 | 43,400 | 40,500 | 35,700 |
|  | 71,400 | 72,100 | 69,200 | 69,200 | 67,200 | 67,100 | 67,800 | 67,200 | 64,000 | 71,400 | 67,200 | 64,000 |

[^2]SEGMENTED INFORMATION - CIBC WORLD MARKETS

| (\$ millions) <br> Unaudited, for the period ended | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | $\begin{gathered} 2005 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{array}{r} 2004 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2003 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |
| Capital markets ${ }^{1}$ | 347 | 359 | 326 | 359 | 322 | 334 | 434 | 407 | 344 | 1,391 | 1,497 | 1,583 |
| Investment banking and credit products ${ }^{1}$ | 239 | 251 | 298 | 286 | 234 | 313 | 429 | 353 | 365 | 1,074 | 1,329 | 1,510 |
| Merchant banking | 391 | 239 | 61 | 23 | 146 | 108 | 83 | 14 | 9 | 714 | 351 | (47) |
| Commercial banking | 113 | 114 | 106 | 116 | 112 | 110 | 111 | 119 | 101 | 449 | 452 | 436 |
| Other ${ }^{2}$ | (76) | 18 | (1) | 6 | 15 | 8 | (10) | 5 | 51 | (53) | 18 | 84 |
| Total revenue (TEB) ${ }^{3}$ | 1,014 | 981 | 790 | 790 | 829 | 873 | 1,047 | 898 | 870 | 3,575 | 3,647 | 3,566 |
| TEB adjustment ${ }^{3}$ | 50 | 52 | 48 | 41 | 38 | 37 | 35 | 40 | 38 | 191 | 150 | 132 |
| Total revenue | 964 | 929 | 742 | 749 | 791 | 836 | 1,012 | 858 | 832 | 3,384 | 3,497 | 3,434 |
| Provision for (recovery of) credit losses | (4) | 13 | (9) | (17) | 43 | (74) | (9) | (15) | 86 | (17) | (55) | 653 |
|  | 968 | 916 | 751 | 766 | 748 | 910 | 1,021 | 873 | 746 | 3,401 | 3,552 | 2,781 |
| Non-interest expenses | 590 | 3,423 | 591 | 545 | 876 | 600 | 670 | 595 | 621 | 5,149 | 2,741 | 2,421 |
| Income (loss) before taxes and non-controlling interests | 378 | $(2,507)$ | 160 | 221 | (128) | 310 | 351 | 278 | 125 | $(1,748)$ | 811 | 360 |
| Income tax expense (benefit) | 44 | (260) | 22 | 46 | (106) | 57 | 98 | 90 | 5 | (148) | 139 | 28 |
| Non-controlling interests | 6 | 40 | 23 | 2 | 12 | - | - | - | - | 71 | 12 | (2) |
| Net income (loss) ${ }^{2}$ | 328 | $(2,287)$ | 115 | 173 | (34) | 253 | 253 | 188 | 120 | $(1,671)$ | 660 | 334 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income ${ }^{2}$ | 6 | 37 | 99 | 137 | 91 | 148 | 119 | 157 | 174 | 279 | 515 | 795 |
| Non-interest income | 901 | 838 | 588 | 556 | 646 | 634 | 843 | 646 | 606 | 2,883 | 2,769 | 2,429 |
| Intersegment revenue ${ }^{4}$ | 57 | 54 | 55 | 56 | 54 | 54 | 50 | 55 | 52 | 222 | 213 | 210 |
|  | 964 | 929 | 742 | 749 | 791 | 836 | 1,012 | 858 | 832 | 3,384 | 3,497 | 3,434 |
| Average balance sheet information |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and acceptances | 20,855 | 21,304 | 21,004 | 20,338 | 20,385 | 20,185 | 19,995 | 20,922 | 24,161 | 20,874 | 20,374 | 28,439 |
| Trading securities | 42,173 | 44,274 | 41,488 | 42,967 | 38,221 | 37,931 | 37,638 | 37,178 | 32,490 | 42,736 | 37,743 | 32,007 |
| Deposits | 22,722 | 23,040 | 22,960 | 22,481 | 21,983 | 22,905 | 22,099 | 22,641 | 34,838 | 22,799 | 22,408 | 35,538 |
| Common equity | 1,835 | 1,823 | 1,921 | 2,013 | 2,086 | 2,182 | 2,513 | 2,621 | 2,929 | 1,901 | 2,350 | 3,397 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio ${ }^{2}$ | 61.3\% | 368.1\% | 79.6\% | 72.7\% | 110.6\% | 71.9\% | 66.2\% | 69.3\% | 74.7\% | 152.1\% | 78.4\% | 70.5\% |
| Efficiency ratio (TEB) ${ }^{2,3}$ | 58.2\% | 348.9\% | 74.8\% | 68.9\% | 105.6\% | 68.8\% | 64.0\% | 66.2\% | 71.4\% | 144.0\% | 75.2\% | 67.9\% |
| Return on equity (ROE) ${ }^{3}$ | 69.4\% | (499.3)\% | 23.4\% | 33.1\% | (7.4)\% | 45.2\% | 40.1\% | 27.5\% | 15.5\% | (89.1)\% | 27.1\% | 9.1\% |
| Net income (loss) ${ }^{2}$ | 328 | $(2,287)$ | 115 | 173 | (34) | 253 | 253 | 188 | 120 | $(1,671)$ | 660 | 334 |
| Cost of capital adjustment ${ }^{3}$ | (65) | (61) | (63) | (65) | (69) | (72) | (81) | (88) | (95) | (254) | (310) | (444) |
| Economic profit (loss) ${ }^{2,3}$ | 263 | $(2,348)$ | 52 | 108 | (103) | 181 | 172 | 100 | 25 | $(1,925)$ | 350 | (110) |
| Other information <br> Regular workforce headcount | 2,299 | 2,311 | 2,287 | 2,317 | 2,366 | 2,326 | 2,329 | 2,356 | 2,374 | 2,299 | 2,366 | 2,374 |

[^3]
## SEGMENTED INFORMATION - CORPORATE AND OTHER

| (\$ millions) <br> Unaudited, for the period ended | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | $\begin{array}{r} 2005 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2004 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2003 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue ${ }^{1}$ | 399 | 201 | 107 | 222 | 171 | 136 | 125 | 135 | 143 | 929 | 567 | 574 |
| Provision for (recovery of) credit losses | (50) | 1 | (1) | 1 | (25) | (45) | 9 | 4 | (145) | (49) | (57) | (135) |
|  | 449 | 200 | 108 | 221 | 196 | 181 | 116 | 131 | 288 | 978 | 624 | 709 |
| Non-interest expenses | 147 | 148 | 159 | 111 | 201 | 174 | 166 | 130 | 146 | 565 | 671 | 641 |
| Income (loss) before taxes and non-controlling interests | 302 | 52 | (51) | 110 | (5) | 7 | (50) | 1 | 142 | 413 | (47) | 68 |
| Income tax expense (benefit) | 226 | 1 | (25) | 46 | (48) | 14 | (10) | (31) | 59 | 248 | (75) | (367) |
| Non-controlling interests | 26 | 75 | (10) | 8 | - | 1 | 1 | 1 | 1 | 99 | 3 | 5 |
| Net income (loss) ${ }^{1}$ | 50 | (24) | (16) | 56 | 43 | (8) | (41) | 31 | 82 | 66 | 25 | 430 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income ${ }^{1}$ | 35 | 63 | 58 | 57 | 75 | 56 | 55 | 73 | 54 | 213 | 259 | 245 |
| Non-interest income | 366 | 139 | 50 | 165 | 96 | 80 | 70 | 64 | 90 | 720 | 310 | 333 |
| Intersegment revenue ${ }^{2}$ | (2) | (1) | (1) | - | - | - | - | (2) | (1) | (4) | (2) | (4) |
|  | 399 | 201 | 107 | 222 | 171 | 136 | 125 | 135 | 143 | 929 | 567 | 574 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  |
| Average loans and acceptances | 219 | 244 | 208 | 241 | 422 | 464 | 438 | 314 | 387 | 263 | 409 | 495 |
| Regular workforce headcount | 10,924 | 10,845 | 10,719 | 10,598 | 10,746 | 10,757 | 10,374 | 10,119 | 10,202 | 10,924 | 10,746 | 10,202 |

[^4]
## TRADING REVENUE

(\$ millions)
Unaudited, for the period ended

| Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 53 | 9 | 63 | 70 | 54 | 88 | 50 | 53 | 33 |
| 166 | 348 | 130 | 157 | 116 | 86 | 226 | 190 | 127 |
| 219 | 357 | 193 | 227 | 170 | 174 | 276 | 243 | 160 |
| 48 | 43 | 46 | 39 | 35 | 35 | 33 | 35 | 33 |
| 171 | 314 | 147 | 188 | 135 | 139 | 243 | 208 | 127 |
| 5.0\% | 10.0\% | 5.2\% | 6.1\% | 4.7\% | 4.8\% | 8.0\% | 7.1\% | 4.4\% |
| 6.4\% | 11.3\% | 6.8\% | 7.4\% | 5.9\% | 6.0\% | 9.1\% | 8.3\% | 5.6\% |


| $\mathbf{2 0 0 5}$ | 2004 | 2003 |
| ---: | ---: | ---: |
| $\mathbf{1 2 M}$ | 12 M | 12 M |

Trading revenue ${ }^{1,7}$
Net interest income (TEB) ${ }^{2,3}$

Non-interest income ${ }^{2}$
Total trading revenue (TEB) ${ }^{3}$
TEB adjustment ${ }^{3}$
Total trading revenue

## Trading revenue as a \% of total revenue ${ }^{4}$

Trading revenue (TEB) as a \% of total revenue ${ }^{3,}$

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{5 8}$ | 49 | 42 | 49 | 58 | 29 | 72 | 72 | 62 |
| $\mathbf{4 1}$ | 42 | 40 | 46 | 39 | 41 | 46 | 43 | 40 |
| 91 | 196 | 51 | 63 | 35 | 53 | 92 | 73 | 48 |
| 7 | 8 | 4 | 12 | 17 | 9 | 16 | 12 | $(2)$ |
| $\mathbf{2 2}$ | 62 | 56 | 57 | 21 | 42 | 50 | 43 | 12 |
| 219 | 357 | 193 | 227 | 170 | 174 | 276 | 243 | 160 |
| 48 | 43 | 46 | 39 | 35 | 35 | 33 | 35 | 33 |
| $\mathbf{1 7 1}$ | 314 | 147 | 188 | 135 | 139 | 243 | 208 | 127 |


|  |  |  |
| :---: | :---: | :---: |
| $\mathbf{1 9 5}$ | 245 | 269 |
| $\mathbf{8 0 1}$ | 618 | 627 |
| $\mathbf{9 9 6}$ | 863 | 896 |
| $\mathbf{1 7 6}$ | 138 | 118 |
| $\mathbf{8 2 0}$ | 725 | 778 |
| $\mathbf{6 . 6 \%}$ | $6.2 \%$ | $6.8 \%$ |
| $\mathbf{8 . 0 \%}$ | $7.3 \%$ | $7.8 \%$ |

Trading revenue by product line (TEB) ${ }^{3}$
Interest rates
Foreign exchange
Equities ${ }^{7}$
Commodities
Other ${ }^{5}$
Total trading revenue (TEB) ${ }^{3}$
TEB adjustment ${ }^{3}$
Total trading revenue

|  |  |  |  |  |  |  | 41 | 46 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{4 1}$ | 42 | 40 | 46 | 39 | 41 | 40 |  |  |
| $\mathbf{3 6 4}$ | 64 | 71 | 56 | 88 | 52 | 49 | 91 | 100 |
| 405 | 106 | 111 | 102 | 127 | 93 | 95 | 134 | 140 |


|  |  |  |
| ---: | ---: | ---: |
| 198 | 231 | 308 |
| 169 | 169 | 171 |
| 401 | 253 | 317 |
| 31 | 54 | 34 |
| 197 | 156 | 66 |
| 996 | 863 | 896 |
| 176 | 138 | 118 |
| 820 | 725 | 778 |

Foreign exchange revenue
Foreign exchange trading revenue
Foreign exchange, other than trading
6

|  |  |  |
| :--- | :--- | :--- |
| 169 | 169 | 171 |
| 555 | 280 | 273 |
| 724 | 449 | 444 |

${ }^{1}$ Trading revenue comprises net interest income and non-interest income. Net interest income arises from interest and dividends related to trading assets and liabilities, and is reported net of interest expense and income associated with funding these assets and liabilities. Non-interest income includes unrealized gains and losses on security positions held, and gains and losses that are realized from the purchase and sale of securities. Non-interest income also includes realized and unrealized gains and losses on derivative instruments. Trading revenue excludes underwriting fees and commissions on securities transactions, which are shown separately in the consolidated statements of operations.
${ }^{2}$ Trading activities and related risk management strategies can periodically shift revenue between net interest income and non-interest income. Therefore, we view trading-related net interest income as an integral part of trading revenue.
${ }^{3}$ See Notes to users: Non-GAAP measures.
${ }^{4}$ See Notes to users: External reporting changes - First quarter, Note 1.
${ }^{5}$ Includes credit derivatives and secondary loan trading and sales.
${ }^{6}$ See footnote 2 on page 3 of non-interest income.
${ }^{7}$ Includes $\$ 25$ million (Q3/05: \$140 million) pertaining to the consolidation of VIE's pursuant to adoption of AcG-15. See Notes to users: External reporting changes - First quarter, Note 2 . An offset of $\$ 23$ million (Q3/05: $\$ 113$ million) is included in Non-controlling interests.

## CONSOLIDATED BALANCE SHEETS

(\$ millions)
ASSETS
Cash and non-interest-bearing deposits with banks Interest-bearing deposits with banks

## Securities Investmen <br> Trading

Loan substitute
Securities borrowed or purchased under resale agreements
Loans

| Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,310 | 1,417 | 1,279 | 1,267 | 1,374 | 1,273 | 1,128 | 1,359 | 1,593 |
| 10,542 | 12,376 | 10,823 | 10,952 | 10,829 | 9,447 | 12,409 | 10,137 | 8,861 |
| 14,342 | 13,240 | 15,572 | 14,937 | 15,517 | 14,842 | 17,351 | 18,652 | 17,319 |
| 53,422 | 59,705 | 58,524 | 54,931 | 51,799 | 55,623 | 52,722 | 52,980 | 52,282 |
| - | - | - | - | - | - | 1 | 24 | 27 |
| 18,514 | 20,575 | 20,393 | 21,424 | 18,165 | 18,612 | 21,169 | 21,652 | 19,829 |
| 77,216 | 76,881 | 74,520 | 73,464 | 72,592 | 71,214 | 69,955 | 69,018 | 70,014 |
| 28,198 | 27,821 | 27,129 | 26,793 | 26,311 | 25,732 | 25,106 | 23,997 | 23,390 |
| 6,655 | 7,846 | 8,012 | 8,550 | 8,689 | 9,878 | 9,755 | 9,659 | 9,305 |
| 31,350 | 31,306 | 31,367 | 31,969 | 31,737 | 32,479 | 32,630 | 32,250 | 33,177 |
| $(1,636)$ | $(1,713)$ | $(1,732)$ | $(1,796)$ | $(1,825)$ | $(1,879)$ | $(1,989)$ | $(1,948)$ | $(1,952)$ |
| 20,309 | 21,539 | 21,752 | 22,843 | 23,710 | 20,789 | 23,904 | 25,423 | 22,796 |
| 5,119 | 5,216 | 5,428 | 4,651 | 4,778 | 5,151 | 4,695 | 4,767 | 5,139 |
| - | - | - | - | - | 92 | 335 | 1,090 | 1,321 ${ }^{1}$ |
| 2,136 | 2,144 | 2,173 | 2,141 | 2,107 | 2,099 | 2,099 | 2,124 | 2,093 |
| 946 | 947 | 947 | 947 | 1,055 | 1,067 | 1,065 | 1,041 | 1,045 |
| 199 | 202 | 205 | 207 | 244 | 251 | 262 | 252 | 255 |
| 11,748 | 13,352 | 11,318 | 11,903 | 11,682 | 11,209 | 11,578 | 12,458 | 10,653 |
| 280,370 | 292,854 | 287,710 | 285,183 | 278,764 | 277,879 | 284,175 | 284,935 | 277,147 |

Total assets
LIABILITIES AND SHAREHOLDERS' EQUITY Deposits Personal

Demand
Notice
Fixed
Subtotal
Business and government

## Bank

Othe
Derivative instruments market valuation
Acceptances
Obligations related to securities sold short
Obligations related to securities lent or sold under
repurchase agreements
Other liabilities ${ }^{2}$
Subordinated indebtedness
Preferred share liabilities ${ }^{3}$
Non-controlling interests ${ }^{2}$
Shareholders' equity

$$
\text { Preferred shares }{ }^{3}
$$

Common shares
Contributed surplus
Foreign currency translation adjustments Retained earnings

[^5]| $\mathbf{5 , 5 4 5}$ | 5,172 | 5,012 | 5,208 | 4,999 | 4,856 | 5,924 | 6,446 | 5,984 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{3 2 , 3 9 9}$ | 32,751 | 32,484 | 31,558 | 31,280 | 31,124 | 29,107 | 27,332 | 26,659 |
| $\mathbf{3 5 , 8 4 6}$ | 35,972 | 35,921 | 35,897 | 35,770 | 35,774 | 36,216 | 36,641 | 36,559 |
| $\mathbf{7 3 , 7 9 0}$ | 73,895 | 73,417 | 72,663 | 72,049 | 71,754 | 71,247 | 70,419 | 69,202 |
| $\mathbf{1 0 8 , 4 0 9}$ | 112,738 | 112,436 | 110,407 | 106,705 | 109,260 | 115,138 | 111,349 | 106,768 |
| $\mathbf{1 0 , 5 3 5}$ | 10,510 | 10,631 | 10,231 | 11,823 | 12,006 | 9,252 | 11,446 | 12,160 |
| $\mathbf{2 0 , 1 2 8}$ | 22,150 | 21,553 | 22,392 | 23,990 | 20,098 | 22,321 | 24,323 | 21,945 |
| $\mathbf{5 , 1 1 9}$ | 5,216 | 5,431 | 4,651 | 4,778 | 5,151 | 4,695 | 4,778 | 5,147 |
| $\mathbf{1 4 , 8 8 3}$ | 16,177 | 16,230 | 15,382 | 12,220 | 11,672 | 13,074 | 15,507 | 11,659 |
| $\mathbf{1 4 , 3 2 5}$ | 16,943 | 14,415 | 16,562 | 16,790 | 17,013 | 18,997 | 16,873 | 19,293 |
| $\mathbf{1 6 , 0 0 2}$ | 19,007 | 14,770 | 14,506 | 13,258 | 12,882 | 12,145 | 12,936 | 13,976 |
| $\mathbf{5 , 1 0 2}$ | 3,853 | 3,915 | 3,904 | 3,889 | 3,861 | 3,146 | 3,201 | 3,197 |
| $\mathbf{6 0 0}$ | 1,045 | 1,052 | 1,048 | 1,043 | 1,711 | 1,726 | 1,710 | 1,707 |
| $\mathbf{7 4 6}$ | 1,094 | 1,000 | 1,034 | 39 | 21 | 21 | 21 | 22 |
|  |  |  |  |  |  |  |  |  |

Personal deposits to loans ratio
Cash and deposits with banks to total assets
Securities to total assets
Average common shareholders' equity (\$ millions)

| Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{5 2 . 0 \%}$ | $52.0 \%$ | $52.7 \%$ | $52.3 \%$ | $52.4 \%$ | $52.2 \%$ | $52.6 \%$ | $53.0 \%$ | $51.7 \%$ |
| $\mathbf{4 . 2 \%}$ | $4.7 \%$ | $4.2 \%$ | $4.3 \%$ | $4.4 \%$ | $3.9 \%$ | $4.8 \%$ | $4.0 \%$ | $3.8 \%$ |
| $\mathbf{2 4 . 2 \%}$ | $24.9 \%$ | $25.8 \%$ | $24.5 \%$ | $24.1 \%$ | $25.4 \%$ | $24.7 \%$ | $25.1 \%$ | $25.1 \%$ |
| $\mathbf{8 , 0 4 5}$ | 10,262 | 10,425 | 10,503 | 10,545 | 10,704 | 10,693 | 10,591 | 10,374 |

## GOODWILL AND OTHER INTANGIBLE ASSETS

| (\$ millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unaudited as at | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 |
| Goodwill |  |  |  |  |  |  |  |  |  |
| Opening balance | 947 | 947 | 947 | 1,055 | 1,067 | 1,065 | 1,041 | 1,045 | 1,067 |
| Acquisitions | - | - | - | - | - | 3 | 20 | - | - |
| Dispositions ${ }^{1}$ | - | - | - | (106) | - | - | - | - | - |
| Other ${ }^{2}$ | (1) | - | - | (2) | (12) | (1) | 4 | (4) | (22) |
| Closing balance | 946 | 947 | 947 | 947 | 1,055 | 1,067 | 1,065 | 1,041 | 1,045 |
| Other intangible assets |  |  |  |  |  |  |  |  |  |
| Opening balance | 202 | 205 | 207 | 244 | 251 | 262 | 252 | 255 | 260 |
| Acquisitions | - | - | 1 | - | - | - | 16 | - | - |
| Dispositions ${ }^{1}$ | - | - | - | (33) | - | - | - | - | - |
| Amortization | (3) | (3) | (3) | (3) | (4) | (4) | (4) | (4) | (9) |
| Other ${ }^{2}$ | - | - | - | (1) | (3) | (7) | (2) | 1 | 4 |
| Closing balance | 199 | 202 | 205 | 207 | 244 | 251 | 262 | 252 | 255 |
| Goodwill and other intangible assets | 1,145 | 1,149 | 1,152 | 1,154 | 1,299 | 1,318 | 1,327 | 1,293 | 1,300 |

[^6]
## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

| (\$ millions) <br> Unaudited, for the period ended | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | $\begin{array}{r} 2005 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{gathered} 2004 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ | $\begin{gathered} 2003 \\ 12 \mathrm{M} \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Preferred shares ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 2,381 | 2,375 | 1,958 | 1,783 | 1,783 | 1,650 | 1,650 | 1,650 | 1,350 | 1,783 | 1,650 | 1,100 |
| Issue of preferred shares | - | 11 | 427 | 293 | - | 133 | - | - | 300 | 731 | 133 | 550 |
| Conversion of preferred shares ${ }^{2}$ | - | (5) | (10) | (118) | - | - | - | - | - | (133) | - | - |
| Balance at end of period ${ }^{1}$ | 2,381 | 2,381 | 2,375 | 1,958 | 1,783 | 1,783 | 1,650 | 1,650 | 1,650 | 2,381 | 1,783 | 1,650 |
| Common shares |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 2,937 | 2,943 | 2,949 | 2,969 | 2,949 | 3,020 | 2,980 | 2,950 | 2,903 | 2,969 | 2,950 | 2,842 |
| Issue of common shares | 12 | 58 | 29 | 35 | 35 | 8 | 71 | 48 | 47 | 134 | 162 | 108 |
| Purchase of common shares for cancellation | - | (54) | (24) | (62) | (38) | (46) | (52) | (18) | - | (140) | (154) | - |
| Treasury shares ${ }^{3,4}$ | 3 | (10) | (11) | 7 | 23 | (33) | 21 | - | - | (11) | 11 | - |
| Balance at end of period | 2,952 | 2,937 | 2,943 | 2,949 | 2,969 | 2,949 | 3,020 | 2,980 | 2,950 | 2,952 | 2,969 | 2,950 |
| Contributed surplus |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 58 | 58 | 59 | 59 | 60 | 57 | 61 | 50 | 46 | 59 | 50 | 26 |
| Stock option expense | 2 | 2 | 2 | 2 | 1 | 2 | 3 | 3 | 4 | 8 | 9 | 24 |
| Stock options exercised | (2) | (2) | (2) | (3) | (1) | - | (3) | (2) | - | (9) | (6) | - |
| Net premium (discount) on treasury shares ${ }^{3}$ | - | - | (1) | 1 | (1) | 1 | (4) | 10 | - | - | 6 | - |
| Balance at end of period | 58 | 58 | 58 | 59 | 59 | 60 | 57 | 61 | 50 | 58 | 59 | 50 |
| Foreign currency translation adjustments       <br> Balance at beginning of period (350) (296) (327) (376) (191) (119) |  |  |  |  |  |  |  |  |  | (376) | (180) | 42 |
| Foreign exchange gains (losses) from investment in subsidiaries and other items | 611 | (448) | 217 | 287 | $(1,368)$ | (515) | 560 | 82 | $(1,024)$ | 667 | $(1,241)$ | $(3,201)$ |
| Foreign exchange (losses) gains from hedging activities | (681) | 616 | (294) | (379) | 1,844 | 708 | (768) | (122) | 1,452 | (738) | 1,662 | 4,391 |
| Income tax benefit (expense) | 93 | (222) | 108 | 141 | (661) | (265) | 270 | 39 | (614) | 120 | (617) | $(1,412)$ |
| Balance at end of period | (327) | (350) | (296) | (327) | (376) | (191) | (119) | (181) | (180) | (327) | (376) | (180) |
| Retained earnings |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period, as previously reported | 5,200 | 7,780 | 7,764 | 7,745 | 7,849 | 7,805 | 7,862 | 7,601 | 7,302 | 7,745 | 7,601 | 6,335 |
| Adjustment for changes in accounting policies | - | - | - | $10^{5}$ | - | - | - | $6^{6}$ | - | 10 | 6 | - |
| Balance at beginning of period, as restated | 5,200 | 7,780 | 7,764 | 7,755 | 7,849 | 7,805 | 7,862 | 7,607 | 7,302 | 7,755 | 7,607 | 6,335 |
| Net income (loss) ${ }^{1}$ | 728 | $(1,907)$ | 440 | 707 | 402 | 596 | 507 | 586 | 487 | (32) | 2,091 | 1,950 |
| Dividends |  |  |  |  |  |  |  |  |  |  |  |  |
| Preferred ${ }^{1}$ | (33) | (36) | (28) | (28) | (27) | (23) | (24) | (26) | (20) | (125) | (100) | (75) |
| Common | (227) | (228) | (221) | (226) | (209) | (212) | (179) | (181) | (148) | (902) | (781) | (591) |
| Premium on purchase of shares ${ }^{1}$ | - | (409) | (182) | (444) | (270) | (313) | (376) | (125) | - | $(1,035)$ | $(1,084)$ | - |
| Other | (1) | - | 7 | - | - | (4) | 15 | 1 | (20) | 6 | 12 | (18) |
| Balance at end of period | 5,667 | 5,200 | 7,780 | 7,764 | 7,745 | 7,849 | 7,805 | 7,862 | 7,601 | 5,667 | 7,745 | 7,601 |
| Shareholders' equity at end of period ${ }^{1}$ | 10,731 | 10,226 | 12,860 | 12,403 | 12,180 | 12,450 | 12,413 | 12,372 | 12,071 | 10,731 | 12,180 | 12,071 |

[^7]
## Unaudited, for the period ended

## Cash flows provided by (used in) operating activities

Net income (loss) ${ }^{1}$
Adjustments to reconcile net income (loss) to cash flows provided by (used in) operating activities Provision for credit losses
Amortization of buildings, furniture, equipment, and leasehold improvements
Amortization of intangible assets
Stock-based compensatio
Restructuring reversal
Investment securities (gains) losses
Gains on divestitures
Write-down relating to Air Canada contract
Losses (gains) on disposal of land, buildings, and equipme
Changes in operating assets and liabilities
hanges in operating assets and liabilities
Accrued interest receivabl
Accrued interest payable
Amounts payable on derivative contract
Net change in trading secuative contra
Current income taxes
Restructuring payments
Insurance proceeds received
Other, net

## vided by (used in) financing activities

Deposits, net of withdrawals
Oigations related lo securities sold short
Net ind
Redphrepurchase of subordinaled indebtedness
Redemption of preferred share liabilities
Issue of preferred shares, net of conversions
Issue of common shares
Purchase of common shares for cancellation
Net proceeds from treasury shares purchased/sold
Divdends

Cash flows provided by (used in) investing activitie
Interest-bearing deposits with banks
Loans, net of repayments
Proceeds from securitizations
Purchase of investment securities
Proceeds from sale of investment securities
Proceeds from maturity of investment securities
Net securities borrowed or purchased under resale agreements
Proceeds from divestitures
dings and equipment

Effect of exchange rate changes on cash and non-interest bearing deposits with banks
Net increase (decrease) in cash and non-interest-bearing deposits with banks during period Cash and non-interest-bearing deposits with banks at beginning of period
Cash and non-interest-bearing deposits with banks at end of period
Cash interest paid

## Cash income taxes paid (recovered)

| Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | $\begin{array}{r} 2005 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2004 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2003 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 728 | $(1,907)$ | 440 | 707 | 402 | 596 | 507 | 586 | 487 | (32) | 2,091 | 1,950 |
| 170 | 199 | 159 | 178 | 175 | 91 | 207 | 155 | 131 | 706 | 628 | 1,143 |
| 54 | 51 | 55 | 54 | 65 | 64 | 73 | 62 | 70 | 214 | 264 | 275 |
| 3 | 3 | 3 | 3 | 4 | 4 | 4 | 4 | 9 | 12 | 16 | 20 |
| (13) | 15 | 13 | (10) | 20 | - | 9 | 29 | 27 | 5 | 58 | 114 |
| - | - | - | - | (13) | - | (5) | - | (23) | - | (18) | (31) |
| 359 | (238) | 28 | 103 | 54 | 13 | 57 | 15 | 164 | 252 | 139 | 309 |
| (356) | (152) | (37) | (32) | (152) | 17 | (88) | (13) | (8) | (577) | (236) | 107 |
| - | - | - | (115) | - | - | - | - | (5) | (115) | - | (53) |
| - | - | - | - | - | - | - | - | - | - | - | 128 |
| (1) | (7) | - | - | (2) | (7) | 15 | (2) | 1 | (8) | 4 | (1) |
| (45) | 57 | (53) | 62 | (43) | 57 | 87 | 86 | (38) | 21 | 187 | 332 |
| 121 | 138 | 149 | (15) | 37 | 61 | (39) | 186 | (194) | 393 | 245 | (374) |
| 1,230 | 213 | 1,091 | 870 | $(2,921)$ | 3,115 | 1,519 | $(2,627)$ | 1,328 | 3,404 | (914) | 1,921 |
| $(2,022)$ | 597 | (839) | $(1,636)$ | 3,892 | $(2,223)$ | $(2,002)$ | 2,378 | $(1,158)$ | $(3,900)$ | 2,045 | $(2,849)$ |
| 6,283 | $(1,181)$ | $(3,593)$ | $(1,768)$ | 3,824 | $(2,901)$ | 258 | (698) | $(5,229)$ | (259) | 483 | $(7,654)$ |
| 147 | 78 | 27 | (79) | (593) | 133 | (113) | $(2,133)$ | 33 | 173 | $(2,706)$ | 293 |
| - | - | - | - | (7) | (8) | (6) | (31) | (15) | - | (52) | (336) |
| - | - | - | - | - | - | - | 11 | 6 | - | 11 | 80 |
| $(2,470)$ | 2,433 | 543 | (904) | 590 | 1,518 | 1,077 | (715) | 1,660 | (398) | 2,470 | 3,227 |
| 4,188 | 299 | $(2,014)$ | $(2,582)$ | 5,332 | 530 | 1,560 | $(2,707)$ | $(2,754)$ | (109) | 4,715 | $(1,399)$ |
| $(4,409)$ | 659 | 3,183 | 2,724 | $(2,443)$ | $(2,617)$ | 2,423 | 5,084 | $(9,962)$ | 2,157 | 2,447 | $(8,500)$ |
| $(1,294)$ | (53) | 848 | 3,162 | 548 | $(1,402)$ | $(2,433)$ | 3,848 | 328 | 2,663 | 561 | 3,223 |
| $(2,618)$ | 2,528 | $(2,147)$ | (228) | (223) | $(1,984)$ | 2,124 | $(2,420)$ | 3,832 | $(2,465)$ | $(2,503)$ | 9,678 |
| 1,300 | - | - | - | 500 | 750 | - | - | - | 1,300 | 1,250 | 250 |
| (24) | (41) | - | - | (400) | (7) | (86) | - | - | (65) | (493) | (484) |
| (445) | - | - | - | (630) | - | - | - | - | (445) | (630) | (200) |
| . | $6{ }^{2}$ | $417^{2}$ | $175{ }^{2}$ | - | 133 | - | - | 300 | 598 | 133 | 550 |
| 12 | 58 | 29 | 35 | 35 | 8 | 71 | 48 | 47 | 134 | 162 | 108 |
| - | (463) | (206) | (506) | (308) | (359) | (428) | (143) | - | $(1,175)$ | $(1,238)$ | - |
| 3 | (10) | (11) | 7 | 23 | (33) | 21 | - | - | (11) | 11 | - |
| (260) | (264) | (249) | (254) | (236) | (235) | (203) | (207) | (168) | $(1,027)$ | (881) | (666) |
| 155 | (259) | 155 | 231 | (257) | 6 | (154) | (117) | (163) | 282 | (522) | (219) |
| $(7,580)$ | 2,161 | 2,019 | 5,346 | $(3,391)$ | $(5,740)$ | 1,335 | 6,093 | $(5,786)$ | 1,946 | $(1,703)$ | 3,740 |
| 1,834 | $(1,553)$ | 129 | (123) | $(1,382)$ | 2,962 | $(2,272)$ | $(1,276)$ | 2,319 | 287 | $(1,968)$ | (649) |
| $(2,986)$ | $(5,386)$ | $(2,403)$ | $(3,152)$ | $(3,466)$ | $(3,696)$ | $(4,322)$ | $(1,556)$ | $(1,033)$ | $(13,927)$ | $(13,040)$ | $(5,121)$ |
| 3,174 | 2,339 | 1,931 | 2,743 | 3,211 | 1,638 | 1,623 | 2,362 | 2,289 | 10,187 | 8,834 | 5,280 |
| $(3,248)$ | (669) | $(1,920)$ | $(2,401)$ | $(3,404)$ | $(2,746)$ | $(2,480)$ | $(4,347)$ | $(3,386)$ | $(8,238)$ | $(12,977)$ | $(24,009)$ |
| 1,709 | 1,689 | 953 | 2,787 | 2,486 | 3,507 | 2,811 | 2,573 | 7,613 | 7,138 | 11,377 | 21,396 |
| 793 | 1,464 | 369 | 268 | 384 | 1,203 | 1,081 | 470 | 1,066 | 2,894 | 3,138 | 5,050 |
| 2,061 | (182) | 1,031 | $(3,259)$ | 447 | 2,557 | 483 | $(1,823)$ | (502) | (349) | 1,664 | $(3,809)$ |
|  | - | - | 347 | - | - | - | - | - | 347 | - | 181 |
| (49) | (37) | (88) | (89) | (78) | (66) | (63) | (28) | (116) | (263) | (235) | (265) |
| 4 | 22 | 1 | 1 | 7 | 9 | - | 2 | 3 | 28 | 18 | 3 |
| 3,292 | $(2,313)$ | 3 | $(2,878)$ | $(1,795)$ | 5,368 | $(3,139)$ | $(3,623)$ | 8,253 | $(1,896)$ | $(3,189)$ | $(1,943)$ |
| (7) | (9) | 4 | 7 | (45) | (13) | 13 | 3 | 1 | (5) | (42) | (105) |
| (107) | 138 | 12 | (107) | 101 | 145 | (231) | (234) | (286) | (64) | (219) | 293 |
| 1,417 | 1,279 | 1,267 | 1,374 | 1,273 | 1,128 | 1,359 | 1,593 | 1,879 | 1,374 | 1,593 | 1,300 |
| 1,310 | 1,417 | 1,279 | 1,267 | 1,374 | 1,273 | 1,128 | 1,359 | 1,593 | 1,310 | 1,374 | 1,593 |
| 1,608 | 1,524 | 1,357 | 1,437 | 1,244 | 1,131 | 1,248 | 1,062 | 1,516 | 5,926 | 4,685 | 6,033 |
| (70) | 55 | 120 | 259 | 584 | 104 | 294 | 2,374 | 19 | 364 | 3,356 | (364) |

See Notes to users: External reporting changes - First quarter, Note
${ }^{2}$ Q3/05 includes $\$ 11$ million (Q2/05: $\$ 27$ million; Q1/05: $\$ 293$ million) issue of Class A Series 29 Preferred Shares consisting of $\$ 5$ million (Q2/05: $\$ 10$ million; Q1/05: $\$ 118$ million) conversion of Class A Series 28 Preferred Shares and $\$ 6$ million (Q2/05: \$17 million;Q1/05: \$175 million) in cash on exercise of Series 29 Purchase Warrants.

## CONDENSED AVERAGE BALANCE SHEETS

(\$ millions)
Unaudited, average for the period

## Assets

Cash and deposits with banks
Securities
Securities borrowed or purchased under resale agreements
Loans
Other
Total assets
Liabilities and shareholders' equity

| Deposits |
| :--- |
| Other $^{1}$ |
| Subordinated indebtedness |
| Preferred share liabilities $^{2}$ |
| Non-controlling interests |
|  |
| Shareholders' equity |
|  |
| Total liabilities and shareholders' equity |
| Average interest-earning assets $^{3}$ |


| Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{1 2 , 6 2 7}$ | 12,981 | 12,880 | 13,326 | 11,457 | 11,879 | 11,698 | 10,958 | 11,159 |
| $\mathbf{7 0 , 1 6 2}$ | 74,846 | 72,956 | 72,314 | 68,409 | 70,174 | 71,711 | 71,688 | 69,809 |
| $\mathbf{1 9 , 9 5 0}$ | 21,452 | 21,862 | 21,488 | 19,809 | 19,756 | 20,894 | 21,420 | 18,868 |
| $\mathbf{1 4 1 , 5 0 2}$ | 140,569 | 138,570 | 138,628 | 137,611 | 135,832 | 133,425 | 133,309 | 135,526 |
| $\mathbf{4 2 , 8 7 8}$ | 42,288 | 41,534 | 42,532 | 41,249 | 41,367 | 46,514 | 44,154 | 43,647 |
| $\mathbf{2 8 7 , 1 1 9}$ | 292,136 | 287,802 | 288,288 | 278,535 | 279,008 | 284,242 | 281,529 | 279,009 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{1 9 4 , 1 5 1}$ | 196,796 | 194,692 | 192,269 | 190,753 | 192,899 | 192,523 | 189,746 | 190,289 |
| $\mathbf{7 6 , 3 1 6}$ | 76,787 | 74,498 | 77,619 | 70,001 | 68,123 | 74,476 | 74,619 | 71,905 |
| $\mathbf{4 , 5 5 4}$ | 3,881 | 3,899 | 3,884 | 4,032 | 3,831 | 3,164 | 3,198 | 3,220 |
| $\mathbf{7 2 0}$ | 1,047 | 1,047 | 1,042 | 1,391 | 1,716 | 1,715 | 1,704 | 1,719 |
| $\mathbf{9 5 2}$ | 983 | 1,032 | 1,013 | 32 | 20 | 21 | 21 | 22 |
| $\mathbf{1 0 , 4 2 6}$ | 12,642 | 12,634 | 12,461 | 12,326 | 12,419 | 12,343 | 12,241 | 11,854 |
| $\mathbf{2 8 7 , 1 1 9}$ | 292,136 | 287,802 | 288,288 | 278,535 | 279,008 | 284,242 | 281,529 | 279,009 |
| $\mathbf{2 4 2 , 8 4 1}$ | 248,386 | 244,978 | 244,357 | 236,045 | 236,421 | 236,516 | 236,051 | 234,064 |


| $\mathbf{2 0 0 5}$ | 2004 | 2003 |
| ---: | ---: | ---: |
| $\mathbf{1 2 M}$ | 12 M | 12 M |


|  |  |  |
| ---: | ---: | ---: |
| $\mathbf{1 2 , 9 5 4}$ | 11,497 | 10,224 |
| $\mathbf{7 2 , 5 6 6}$ | 70,489 | 71,460 |
| $\mathbf{2 1 , 1 8 2}$ | 20,467 | 20,389 |
| $\mathbf{1 3 9 , 8 2 7}$ | 135,053 | 136,173 |
| $\mathbf{4 2 , 3 1 6}$ | 43,304 | 46,493 |
| $\mathbf{2 8 8 , 8 4 5}$ | 280,810 | 284,739 |
|  |  |  |
| $\mathbf{1 9 4 , 4 7 5}$ | 191,475 | 194,339 |
| $\mathbf{7 6 , 3 2 0}$ | 71,789 | 73,907 |
| $\mathbf{4 , 0 5 6}$ | 3,559 | 3,487 |
| $\mathbf{9 6 3}$ | 1,631 | 1,896 |
| 995 | 24 | 24 |
| $\mathbf{1 2 , 0 3 6}$ | 12,332 | 11,086 |
| $\mathbf{2 8 8 , 8 4 5}$ | 280,810 | 284,739 |
| 245,142 | 236,257 | 236,965 |

PROFITABILITY MEASURES

| Unaudited, for the period ended | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on common equity | 34.2\% | (75.1)\% | 16.2\% | 25.7\% | 14.2\% | 21.3\% | 18.4\% | 21.0\% |
| Income statement measures as a percentage of average assets: <br> Net interest income ${ }^{2}$ | 1.62 \% | 1.66 \% | 1.74 \% | 1.82 \% | 1.84 \% | 1.88 \% | 1.80 \% | 1.97 \% |
| Provision for credit losses | (0.23)\% | (0.27)\% | (0.23)\% | (0.25)\% | (0.25)\% | (0.13)\% | (0.29)\% | (0.22)\% |
| Non-interest income | 3.11 \% | 2.62 \% | 2.27 \% | 2.42 \% | 2.30 \% | 2.26 \% | 2.53 \% | 2.19 \% |
| Non-interest expenses | (2.84)\% | (6.59)\% | (2.89)\% | (2.62)\% | (3.24)\% | (2.80)\% | (2.97)\% | (2.75)\% |
| Income taxes and non-controlling interests | (0.65)\% | (0.01)\% | (0.26)\% | (0.40)\% | (0.08)\% | (0.36)\% | (0.34)\% | (0.36)\% |
| Net income (loss) ${ }^{2}$ | 1.01 \% | (2.59)\% | 0.63 \% | 0.97 \% | 0.57 \% | 0.85 \% | 0.73 \% | 0.83 \% |
| ${ }^{1}$ See Notes to users: External reporting changes - Second quarter. |  |  |  |  |  |  |  |  |
| ${ }^{2}$ See Notes to users: External reporting changes - First quarter, Note 1. |  |  |  |  |  |  |  |  |
| ${ }^{3}$ Average interest-earning assets include interest-bearing deposits with banks, securities, securities borrowed or purchased under resale agreements, and loans. |  |  |  |  |  |  |  |  |

## ASSETS UNDER ADMINISTRATION

| (\$ millions) Unaudited, as at | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
| Assets under administration ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
| Individuals | 159,800 | 160,300 | 150,700 | 150,500 | 144,000 | 135,400 | 134,800 | 135,100 | 128,400 |
| Institutions ${ }^{2}$ | 763,900 | 768,200 | 683,500 | 632,900 | 586,800 | 573,800 | 587,400 | 586,900 | 541,000 |
| Retail mutual funds | 43,400 | 44,400 | 42,400 | 42,200 | 40,500 | 40,600 | 40,900 | 39,600 | 35,700 |
| Total assets under administration | 967,100 | 972,900 | 876,600 | 825,600 | 771,300 | 749,800 | 763,100 | 761,600 | 705,100 |

## ASSETS UNDER MANAGEMENT

| (\$ millions) $\underline{\text { Unaudited, as at }}$ |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 |
| Assets under management ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
| Individuals | 11,700 | 11,400 | 10,700 | 10,200 | 9,600 | 9,400 | 9,200 | 9,500 | 10,300 |
| Institutions | 16,300 | 16,300 | 16,100 | 16,800 | 17,100 | 17,100 | 17,700 | 18,100 | 18,000 |
| Retail mutual funds | 43,400 | 44,400 | 42,400 | 42,200 | 40,500 | 40,600 | 40,900 | 39,600 | 35,700 |
| Total assets under management | 71,400 | 72,100 | 69,200 | 69,200 | 67,200 | 67,100 | 67,800 | 67,200 | 64,000 |

[^8]| Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{6 9 5 , 6 0 0}$ | 701,400 | 616,500 | 567,600 | 525,600 | 512,600 | 527,200 | 530,900 | 489,800 |

## ASSET SECURITIZATIONS ${ }^{1}$

| (\$ millions) <br> Unaudited, for the period ended | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | $\begin{array}{r} \hline 2005 \\ \text { 12M } \end{array}$ | $\begin{array}{r} \hline 2004 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2003 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at end of period ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit card receivables | 4,100 | 2,600 | 2,300 | 1,700 | 3,200 | 1,900 | 1,900 | 1,800 | 2,100 | 4,100 | 3,200 | 2,100 |
| Residential mortgages (mortgage-backed securities) | 17,500 | 15,500 | 14,900 | 14,000 | 11,800 | 10,800 | 10,300 | 9,200 | 7,100 | 17,500 | 11,800 | 7,100 |
| Commercial mortgages | - | 100 | 100 | 100 | 100 | 200 | 200 | 300 | 300 | - | 100 | 300 |
|  | 21,600 | 18,200 | 17,300 | 15,800 | 15,100 | 12,900 | 12,400 | 11,300 | 9,500 | 21,600 | 15,100 | 9,500 |
| Income statement effect ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | (99) | (88) | (76) | (72) | (60) | (55) | (56) | (55) | (61) | (335) | (226) | (220) |
| Non-interest income |  |  |  |  |  |  |  |  |  |  |  |  |
| Securitization revenue | 114 | 100 | 81 | 67 | 60 | 50 | 47 | 34 | 60 | 362 | 191 | 216 |
| Card services fees | (35) | (29) | (27) | (29) | (25) | (20) | (12) | (10) | (16) | (120) | (67) | (69) |
| Other | - | - | - | 1 | 1 | (1) |  | 5 | - | 1 | 6 | - |
|  | 79 | 71 | 54 | 39 | 36 | 29 | 36 | 29 | 44 | 243 | 130 | 147 |
| Provision for credit losses | 55 | 24 | 30 | 22 | 48 | 29 | 29 | 21 | 25 | 131 | 127 | 100 |
|  | 35 | 7 | 8 | (11) | 24 | 3 | 9 | (5) | 8 | 39 | 31 | 27 |

[^9]| (\$ millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unaudited, as at | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 |
| Business, government and consumer loans |  |  |  |  |  |  |  |  |  |
| Canada | 137,921 | 139,093 | 136,429 | 135,070 | 133,650 | 133,736 | 130,854 | 129,049 | 129,913 |
| United States | 5,525 | 5,009 | 4,311 | 4,978 | 4,896 | 5,208 | 5,472 | 5,439 | 6,107 |
| Other countries | 3,456 | 3,255 | 3,984 | 3,583 | 3,736 | 3,631 | 3,826 | 3,255 | 3,053 |
| Total net loans and acceptances | 146,902 | 147,357 | 144,724 | 143,631 | 142,282 | 142,575 | 140,152 | 137,743 | 139,073 |
| Residential mortgages | 77,179 | 76,840 | 74,480 | 73,425 | 72,553 | 71,167 | 69,907 | 68,971 | 69,969 |
| Student | 1,575 | 1,637 | 1,712 | 2,014 | 2,089 | 2,156 | 2,253 | 2,561 | 2,600 |
| Personal - other | 26,012 | 25,601 | 24,825 | 24,227 | 23,700 | 23,060 | 22,330 | 20,934 | 20,277 |
| Credit card | 6,448 | 7,575 | 7,758 | 8,231 | 8,347 | 9,506 | 9,428 | 9,390 | 9,090 |
| Total net consumer loans | 111,214 | 111,653 | 108,775 | 107,897 | 106,689 | 105,889 | 103,918 | 101,856 | 101,936 |
| Non-residential mortgages | 6,704 | 5,171 | 5,128 | 5,066 | 5,030 | 4,935 | 4,696 | 4,597 | 4,524 |
| Financial institutions | 3,074 | 3,153 | 3,725 | 3,680 | 3,647 | 4,002 | 3,353 | 3,512 | 3,739 |
| Retail | 2,349 | 2,289 | 2,315 | 2,106 | 2,363 | 2,312 | 2,347 | 2,143 | 2,464 |
| Business services | 4,302 | 4,304 | 4,293 | 4,087 | 4,080 | 4,323 | 4,310 | 4,574 | 4,564 |
| Manufacturing, capital goods | 2,037 | 1,863 | 1,707 | 1,935 | 1,810 | 1,896 | 1,715 | 2,066 | 2,008 |
| Manufacturing, consumer goods | 1,676 | 2,229 | 1,994 | 1,828 | 1,864 | 1,981 | 1,981 | 1,933 | 1,903 |
| Real estate and construction | 3,303 | 4,019 | 3,854 | 4,284 | 4,174 | 3,392 | 3,587 | 3,567 | 3,828 |
| Agriculture | 3,417 | 3,544 | 3,741 | 4,038 | 4,120 | 4,162 | 4,323 | 4,394 | 4,255 |
| Oil and gas | 2,336 | 2,502 | 2,778 | 2,498 | 2,265 | 2,805 | 2,197 | 2,031 | 2,190 |
| Mining | 181 | 183 | 205 | 162 | 225 | 261 | 297 | 350 | 506 |
| Forest products | 565 | 613 | 517 | 527 | 432 | 560 | 616 | 619 | 712 |
| Hardware and software | 273 | 243 | 306 | 367 | 408 | 546 | 495 | 470 | 457 |
| Telecommunications and cable | 1,021 | 1,023 | 864 | 722 | 737 | 843 | 1,027 | 1,074 | 1,284 |
| Publishing, printing and broadcasting | 624 | 494 | 381 | 442 | 396 | 470 | 1,336 | 618 | 681 |
| Transportation | 1,372 | 1,460 | 1,513 | 1,485 | 1,793 | 1,614 | 1,602 | 1,647 | 1,746 |
| Utilities | 544 | 713 | 1,099 | 749 | 593 | 695 | 765 | 796 | 830 |
| Education, health and social services | 1,708 | 1,657 | 1,334 | 1,435 | 1,396 | 1,466 | 1,452 | 1,380 | 1,347 |
| Governments | 703 | 726 | 704 | 825 | 769 | 973 | 768 | 811 | 844 |
| General allowance allocated to business and government loans | (501) | (482) | (509) | (502) | (509) | (550) | (633) | (695) | (745) |
| Total net business and government loans, including acceptances | 35,688 | 35,704 | 35,949 | 35,734 | 35,593 | 36,686 | 36,234 | 35,887 | 37,137 |
| Total net loans and acceptances | 146,902 | 147,357 | 144,724 | 143,631 | 142,282 | 142,575 | 140,152 | 137,743 | 139,073 |

## NET IMPAIRED LOANS

| (\$ millions) <br> $\underline{\text { Unaudited, as at }}$ | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross impaired loans Canada: |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Consumer | 433 | 403 | 422 | 402 | 386 | 371 | 403 | 400 | 400 |
| Commercial | 421 | 475 | 482 | 439 | 432 | 490 | 519 | 471 | 519 |
|  | 854 | 878 | 904 | 841 | 818 | 861 | 922 | 871 | 919 |
| United States: |  |  |  |  |  |  |  |  |  |
| Consumer | - | - | - | - | - | 1 | 1 | 1 | 1 |
| Commercial | 57 | 71 | 78 | 72 | 75 | 30 | 109 | 101 | 124 |
|  | 57 | 71 | 78 | 72 | 75 | 31 | 110 | 102 | 125 |
| Other countries: |  |  |  |  |  |  |  |  |  |
| Consumer | - | - | - | - | - | - | 1 | - | - |
| Commercial | 38 | 46 | 73 | 146 | 216 | 176 | 198 | 295 | 332 |
|  | 38 | 46 | 73 | 146 | 216 | 176 | 199 | 295 | 332 |
| Total: |  |  |  |  |  |  |  |  |  |
| Consumer | 433 | 403 | 422 | 402 | 386 | 372 | 405 | 401 | 401 |
| Commercial | 516 | 592 | 633 | 657 | 723 | 696 | 826 | 867 | 975 |
| Gross impaired loans, Ioan substitute securities, |  |  |  |  |  |  |  |  |  |
| Specific allowance for credit losses | (661) | (688) | (707) | (771) | (801) | (829) | (891) | (851) | (855) |
| Net impaired loans, loan substitute securities, and loans held for sale | 288 | 307 | 348 | 288 | 308 | 239 | 340 | 417 | 521 |
| Net impaired loans |  |  |  |  |  |  |  |  |  |
| Residential mortgages ${ }^{1}$ | 123 | 117 | 124 | 125 | 103 | 113 | 137 | 143 | 159 |
| Student ${ }^{1}$ | 35 | 34 | 33 | 24 | 19 | (35) | (32) | (41) | (80) |
| Credit card ${ }^{1}$ | (101) | (107) | (110) | (123) | (133) | (158) | (148) | (144) | (134) |
| Personal - other ${ }^{1}$ | (5) | 7 | 5 | (11) | 10 | 17 | 17 | 30 | 38 |
| Non-residential mortgages | 3 | 3 | 2 | 3 | 4 | 3 | 4 | 7 | 12 |
| Financial institutions | 22 | 28 | 59 | 62 | 62 | 7 | 9 | 9 | 8 |
| Service and retail industries | 55 | 44 | 58 | 59 | 103 | 85 | 91 | 118 | 257 |
| Manufacturing, consumer and capital goods | 47 | 88 | 45 | 30 | 30 | 36 | 58 | 46 | 61 |
| Real estate and construction | 8 | 6 | 9 | 9 | 14 | 25 | 32 | 31 | 30 |
| Agriculture | 82 | 65 | 103 | 76 | 70 | 70 | 53 | 38 | 35 |
| Resource-based industries | 4 | 2 | - | - | 3 | 4 | 16 | 27 | 28 |
| Telecommunications, media and technology | 9 | 11 | 11 | 25 | 16 | 21 | 40 | 23 | 41 |
| Transportation | 4 | 4 | 3 | 1 | 2 | 14 | 24 | 29 | 11 |
| Utilities | - | 1 | 2 | 2 | 2 | 33 | 34 | 97 | 51 |
| Other | 2 | 4 | 4 | 6 | 3 | 4 | 5 | 4 | 4 |
|  | 288 | 307 | 348 | 288 | 308 | 239 | 340 | 417 | 521 |

[^10]
## CHANGES IN GROSS IMPAIRED LOANS

| (\$ millions) <br> Unaudited, for the period ended | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | $\begin{gathered} 2005 \\ 12 \mathrm{M} \end{gathered}$ | $\begin{array}{r} \hline 2004 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2003 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross impaired loans at beginning of period |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 403 | 422 | 402 | 386 | 372 | 405 | 401 | 401 | 365 | 386 | 401 | 411 |
| Commercial | 592 | 633 | 657 | 723 | 696 | 826 | 867 | 975 | 1,526 | 723 | 975 | 1,864 |
|  | 995 | 1,055 | 1,059 | 1,109 | 1,068 | 1,231 | 1,268 | 1,376 | 1,891 | 1,109 | 1,376 | 2,275 |
| New additions |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 308 | 293 | 327 | 298 | 303 | 293 | 322 | 306 | 311 | 1,226 | 1,224 | 1,114 |
| Commercial | 131 | 117 | 121 | 107 | 301 | 84 | 161 | 171 | 175 | 476 | 717 | 1,098 |
|  | 439 | 410 | 448 | 405 | 604 | 377 | 483 | 477 | 486 | 1,702 | 1,941 | 2,212 |
| Returned to performing status, repaid or sold |  |  |  |  |  |  |  |  |  | (433) | (485) | (428) |
| Commercial | (116) | (127) | (69) | (116) | (196) | (130) | (174) | (263) | (429) | (428) | (763) | $(1,371)$ |
|  | (206) | (241) | (194) | (220) | (302) | (264) | (312) | (370) | (495) | (861) | $(1,248)$ | $(1,799)$ |
| Write-offs |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | (188) | (198) | (182) | (178) | (183) | (192) | (180) | (199) | (209) | (746) | (754) | (696) |
| Commercial | (91) | (31) | (76) | (57) | (78) | (84) | (28) | (16) | (297) | (255) | (206) | (616) |
|  | (279) | (229) | (258) | (235) | (261) | (276) | (208) | (215) | (506) | $(1,001)$ | (960) | $(1,312)$ |
| Gross impaired loans at end of period |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 433 | 403 | 422 | 402 | 386 | 372 | 405 | 401 | 401 | 433 | 386 | 401 |
| Commercial | 516 | 592 | 633 | 657 | 723 | 696 | 826 | 867 | 975 | 516 | 723 | 975 |
|  | 949 | 995 | 1,055 | 1,059 | 1,109 | 1,068 | 1,231 | 1,268 | 1,376 | 949 | 1,109 | 1,376 |

## ALLOWANCE FOR CREDIT LOSSES

(\$ millions)
Unaudited, for the period ended

| Total allowance at beginning of period | 1,715 | 1,734 | 1,798 | 1,828 | 1,880 | 1,992 | 1,952 | 1,956 | 2,479 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Write-offs | (279) | (229) | (258) | (235) | (261) | (276) | (208) | (215) | (506) |
| Recoveries ${ }^{1}$ | 33 | 24 | 30 | 37 | 43 | 78 | 39 | 55 | 49 |
| Provision for credit losses | 170 | 199 | 159 | 178 | 175 | 91 | 207 | 155 | 131 |
| Transfer to loans held for sale | - | - | - | - | - | - | - | - | (157) |
| Foreign exchange and other adjustments | (1) | (13) | 5 | (10) | (9) | (5) | 2 | 1 | (40) |
| Total allowance at end of period ${ }^{2}$ | 1,638 | 1,715 | 1,734 | 1,798 | 1,828 | 1,880 | 1,992 | 1,952 | 1,956 |
| Specific allowance | 663 | 690 | 709 | 773 | 803 | 830 | 892 | 852 | 856 |
| General allowance | 975 | 1,025 | 1,025 | 1,025 | 1,025 | 1,050 | 1,100 | 1,100 | 1,100 |
| Total allowance for credit losses ${ }^{2}$ | 1,638 | 1,715 | 1,734 | 1,798 | 1,828 | 1,880 | 1,992 | 1,952 | 1,956 |


| $\mathbf{1 , 8 2 8}$ | 1,956 | 2,289 |
| :---: | :---: | :---: |
| $\mathbf{( 1 , 0 0 1 )}$ | $(960)$ | $(1,312)$ |
| $\mathbf{1 2 4}$ | 215 | 182 |
| $\mathbf{7 0 6}$ | 628 | 1,143 |
| - | - | $(292)$ |
| $(19)$ | $(11)$ | $(54)$ |
| $\mathbf{1 , 6 3 8}$ | 1,828 | 1,956 |
| $\mathbf{6 6 3}$ | 803 | 856 |
| 975 | 1,025 | 1,100 |
| $\mathbf{1 , 6 3 8}$ | 1,828 | 1,956 |

[^11]
## CREDIT RISK FINANCIAL MEASURES

## Unaudited, as at

## Diversification ratios <br> Gross loans and acceptances

| Consumer |
| :--- |
| Commercial |
| Canada |
| United States |
| Other countries |
| Net Ioans and acceptances |
| Consumer |
| Commercial |
| Canada |
| United States |
| Other countries |


|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{7 5 \%}$ | $76 \%$ | $75 \%$ | $75 \%$ | $75 \%$ | $74 \%$ | $74 \%$ | $74 \%$ | $73 \%$ |
| $\mathbf{2 5 \%}$ | $24 \%$ | $25 \%$ | $25 \%$ | $25 \%$ | $26 \%$ | $26 \%$ | $26 \%$ | $27 \%$ |
| $\mathbf{9 4 \%}$ | $95 \%$ | $94 \%$ | $93 \%$ | $93 \%$ | $93 \%$ | $93 \%$ | $93 \%$ | $93 \%$ |
| $\mathbf{4 \%}$ | $3 \%$ | $3 \%$ | $4 \%$ | $4 \%$ | $4 \%$ | $4 \%$ | $4 \%$ | $5 \%$ |
| $\mathbf{2 \%}$ | $2 \%$ | $3 \%$ | $3 \%$ | $3 \%$ | $3 \%$ | $3 \%$ | $3 \%$ | $2 \%$ |
| $\mathbf{7 6 \%}$ | $76 \%$ | $75 \%$ | $75 \%$ | $75 \%$ | $74 \%$ | $74 \%$ | $74 \%$ | $73 \%$ |
| $\mathbf{2 4 \%}$ | $24 \%$ | $25 \%$ | $25 \%$ | $25 \%$ | $26 \%$ | $26 \%$ | $26 \%$ | $27 \%$ |
| $\mathbf{9 4 \%}$ | $95 \%$ | $94 \%$ | $95 \%$ | $94 \%$ | $93 \%$ | $93 \%$ | $94 \%$ | $94 \%$ |
| $\mathbf{4 \%}$ | $3 \%$ | $3 \%$ | $3 \%$ | $3 \%$ | $4 \%$ | $4 \%$ | $4 \%$ | $4 \%$ |
| $\mathbf{2 \%}$ | $2 \%$ | $3 \%$ | $2 \%$ | $3 \%$ | $3 \%$ | $3 \%$ | $2 \%$ | $2 \%$ |

## Coverage ratios

## Specific allowances for credit losses (ACL)-to-gross

## impaired loans and acceptances (GIL)

## Total

Consumer
Commercial

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{7 0 \%}$ | $69 \%$ | $67 \%$ | $73 \%$ | $72 \%$ | $78 \%$ | $72 \%$ | $67 \%$ | $62 \%$ |
| $\mathbf{8 8 \%}$ | $87 \%$ | $88 \%$ | $96 \%$ | $100 \%$ | $117 \%$ | $106 \%$ | $103 \%$ | $104 \%$ |
| $\mathbf{5 4 \%}$ | $57 \%$ | $53 \%$ | $58 \%$ | $57 \%$ | $57 \%$ | $56 \%$ | $51 \%$ | $45 \%$ |

## Condition ratios

GIL-to-gross loans and acceptances
Net impaired loans and acceptances (NIL)-to-net loans and acceptances Segmented NIL-to-segmented net loans and acceptances

| Consumer |
| :--- |
| Commercial |
| Canada |
| United States |
| Other countries |


|  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\mathbf{0 . 6 4} \%$ | $0.67 \%$ | $0.72 \%$ | $0.73 \%$ | $0.77 \%$ | $0.74 \%$ | $0.87 \%$ | $0.91 \%$ | $0.98 \%$ |
| $\mathbf{0 . 2 0} \%$ | $0.21 \%$ | $0.24 \%$ | $0.20 \%$ | $0.22 \%$ | $0.17 \%$ | $0.24 \%$ | $0.30 \%$ | $0.37 \%$ |
| $\mathbf{0 . 0 5} \%$ | $0.05 \%$ | $0.05 \%$ | $0.01 \%$ | $0.00 \%$ | $(0.06) \%$ | $(0.03) \%$ | $(0.01) \%$ | $(0.02) \%$ |
| $\mathbf{0 . 6 6} \%$ | $0.72 \%$ | $0.82 \%$ | $0.76 \%$ | $0.87 \%$ | $0.82 \%$ | $1.01 \%$ | $1.20 \%$ | $1.45 \%$ |
| $\mathbf{0 . 1 7 \%}$ | $0.17 \%$ | $0.18 \%$ | $0.14 \%$ | $0.13 \%$ | $0.11 \%$ | $0.14 \%$ | $0.14 \%$ | $0.18 \%$ |
| $\mathbf{0 . 4 9} \%$ | $0.68 \%$ | $0.95 \%$ | $0.68 \%$ | $0.53 \%$ | $0.02 \%$ | $0.80 \%$ | $0.75 \%$ | $1.11 \%$ |
| $\mathbf{0 . 6 9} \%$ | $0.95 \%$ | $1.38 \%$ | $1.90 \%$ | $2.76 \%$ | $2.56 \%$ | $2.93 \%$ | $5.90 \%$ | $7.11 \%$ |

## REGULATORY CAPITAL¹

(\$ millions)
Unaudited, as at

## Tier 1 capital

| Common shares ${ }^{2}$ |
| :--- |
| Contributed surplus |
| Retained earnings |
| Foreign currency translation adjustments |
| Non-cumulative preferred shares ${ }^{3}$ |
| Certain non-controlling interests in subsidiaries |
| Goodwill |

Tier 2 capital
Perpetual debentures

| Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2,935 | 2,908 | 2,916 | 2,917 | 2,929 | 2,949 | 3,000 | 2,980 | 2,950 |
| 58 | 58 | 58 | 59 | 59 | 60 | 57 | 61 | 50 |
| 5,667 | 5,200 | 7,780 | 7,764 | 7,745 | 7,837 | 7,805 | 7,862 | 7,601 |
| (327) | (350) | (296) | (327) | (376) | (191) | (119) | (181) | (180) |
| 2,472 | 2,296 | 3,178 | 3,006 | 2,826 | 3,194 | 3,232 | 3,233 | 3,132 |
| 27 | 21 | 20 | 22 | 39 | 21 | 21 | 20 | 21 |
| (946) | (947) | (947) | (947) | $(1,055)$ | $(1,067)$ | $(1,065)$ | $(1,041)$ | $(1,045)$ |
| 9,886 | 9,186 | 12,709 | 12,494 | 12,167 | 12,803 | 12,931 | 12,934 | 12,529 |
| 377 | 391 | 442 | 436 | 428 | 467 | 489 | 491 | 488 |
| 509 | 807 | 249 | - | - | - | 144 | 127 | 225 |
| 4,725 | 3,437 | 3,448 | 3,443 | 3,435 | 3,374 | 2,636 | 2,622 | 2,621 |
| 975 | 1,025 | 1,025 | 1,025 | 1,015 | 1,026 | 1,024 | 1,018 | 1,018 |
| 6,586 | 5,660 | 5,164 | 4,904 | 4,878 | 4,867 | 4,293 | 4,258 | 4,352 |
| 16,472 | 14,846 | 17,873 | 17,398 | 17,045 | 17,670 | 17,224 | 17,192 | 16,881 |
| $(1,701)$ | $(1,963)$ | $(2,021)$ | $(1,876)$ | $(2,160)$ | $(2,096)$ | $(2,185)$ | $(2,109)$ | $(1,716)$ |
| 14,771 | 12,883 | 15,852 | 15,522 | 14,885 | 15,574 | 15,039 | 15,083 | 15,165 |
| 116,300 | 122,600 | 118,600 | 118,600 | 115,900 | 117,300 | 117,100 | 116,300 | 116,300 |
| 8.5\% | 7.5\% | 10.7\% | 10.5\% | 10.5\% | 10.9\% | 11.0\% | 11.1\% | 10.8\% |
| 12.7\% | 10.5\% | 13.4\% | 13.1\% | 12.8\% | 13.3\% | 12.8\% | 13.0\% | 13.0\% |

Total capital ratio

[^12]
## RISK-WEIGHTED ASSETS

| Q4/05 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total | Riskweighted amounts |  | RISK WEIGHTED AMOUNTS |  |  |  |  |  |  |
| 11.9 | 0.8 | 1.4 | 1.0 | 1.0 | 1.2 | 0.9 | 1.4 | 0.9 | 0.8 |
| 36.1 | 0.1 | 0.1 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.3 |
| 31.7 | 3.1 | 3.8 | 3.9 | 4.0 | 2.6 | 2.8 | 2.7 | 3.1 | 3.6 |
| 18.5 | 0.6 | 0.8 | 0.9 | 0.9 | 0.9 | 0.8 | 0.8 | 0.9 | 1.0 |
| 3.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.8 | 0.3 |
| 83.9 | 27.9 | 30.5 | 29.7 | 29.0 | 28.4 | 27.6 | 26.5 | 25.8 | 25.4 |
| 54.7 | 54.1 | 56.7 | 56.1 | 56.8 | 56.0 | 57.0 | 56.6 | 54.6 | 54.6 |
| 40.4 | 11.3 | 12.3 | 11.8 | 11.4 | 11.0 | 11.8 | 11.5 | 12.3 | 12.9 |
| 280.4 | 98.1 | 105.8 | 103.8 | 103.5 | 100.5 | 101.3 | 99.9 | 98.6 | 98.9 |

## Off-balance sheet instruments:

| Credit-related arrangements: |
| :--- |
| Lines of credit |
| Guarantees, letters of credit and securities lending ${ }^{1}$ |
| Other |
| Derivatives (analyzed on pages 23 and 24) |
| Total off-balance sheet instruments |
| Total risk-weighted assets before adjustments <br> for market risk |
| Add: market risk for trading activity ${ }^{2}$ |
| Total risk-weighted assets |
| Common equity to risk-weighted assets |


| 55.2 | 6.9 | 6.1 | 4.1 | 4.1 | 3.8 | 3.8 | 4.0 | 4.7 | 4.7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 52.7 | 3.1 | 3.1 | 3.1 | 3.1 | 3.4 | 3.7 | 5.0 | 4.9 | 4.6 |
| 0.4 | 0.4 | 0.4 | 0.4 | 0.6 | 0.5 | 0.8 | 0.3 | 0.3 | 0.4 |
| 108.3 | 10.4 | 9.6 | 7.6 | 7.8 | 7.7 | 8.3 | 9.3 | 9.9 | 9.7 |
| 1,143.9 | 4.3 | 3.5 | 3.5 | 3.4 | 3.6 | 3.9 | 4.5 | 5.0 | 5.1 |
| 1,252.2 | 14.7 | 13.1 | 11.1 | 11.2 | 11.3 | 12.2 | 13.8 | 14.9 | 14.8 |
|  | 112.8 | 118.9 | 114.9 | 114.7 | 111.8 | 113.5 | 113.7 | 113.5 | 113.7 |
|  | 3.5 | 3.7 | 3.7 | 3.9 | 4.1 | 3.8 | 3.4 | 2.8 | 2.6 |
|  | 116.3 | 122.6 | 118.6 | 118.6 | 115.9 | 117.3 | 117.1 | 116.3 | 116.3 |
|  | 7.2\% | 6.4\% | 8.8\% | 8.8\% | 9.0\% | 9.1\% | 9.2\% | 9.2\% | 9.0\% |
|  | 0.84\% | 0.84\% | 0.86\% | 0.86\% | 0.88\% | 0.90\% | 0.94\% | 0.95\% | 0.95\% |

[^13]OUTSTANDING DERIVATIVE CONTRACTS - NOTIONAL AMOUNTS
(\$ millions)
Unaudited, as at

|  |  |  |  | Q4/05 |  | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residual term to contractual maturity |  |  |  | Total notional amounts | Analyzed by use |  |  | Total notional amounts |  |  |
| Under 3 months | $\begin{array}{r} 3-12 \\ \text { months } \end{array}$ | $\begin{array}{r} 1-5 \\ \text { years } \end{array}$ | Over 5 years |  | Trading | ALM |  |  |  |  |
| 27,357 | 11,887 | 251 | 74 | 39,569 | 39,524 | 45 | 23,541 | 27,762 | 14,951 | 25,182 |
| 92,412 | 113,192 | 286,275 | 118,255 | 610,134 | 498,255 | 111,879 | 634,914 | 660,733 | 664,828 | 664,873 |
| 7,087 | 7,610 | 15,558 | 7,408 | 37,663 | 36,767 | 896 | 38,649 | 36,578 | 36,529 | 38,406 |
| 12,572 | 10,318 | 18,396 | 6,642 | 47,928 | 45,732 | 2,196 | 49,965 | 42,861 | 39,490 | 43,404 |
| 139,428 | 143,007 | 320,480 | 132,379 | 735,294 | 620,278 | 115,016 | 747,069 | 767,934 | 755,798 | 771,865 |
| 34,112 | 20,073 | 18,635 | 219 | 73,039 | 68,590 | 4,449 | 96,193 | 82,224 | 94,269 | 80,152 |
| 1,477 | 2,303 | 591 | - | 4,371 | 4,371 | - | 15,638 | 16,660 | 7,261 | 12,849 |
| 3,740 | 6,130 | 1,181 | - | 11,051 | 11,051 | - | 16,025 | 8,298 | 8,524 | 5,596 |
| 39,329 | 28,506 | 20,407 | 219 | 88,461 | 84,012 | 4,449 | 127,856 | 107,182 | 110,054 | 98,597 |
| 178,757 | 171,513 | 340,887 | 132,598 | 823,755 | 704,290 | 119,465 | 874,925 | 875,116 | 865,852 | 870,462 |
| 53,191 | 7,301 | 3,290 | 850 | 64,632 | 46,632 | 18,000 | 74,620 | 71,648 | 83,612 | 80,446 |
| 6,206 | 14,196 | 33,557 | 21,288 | 75,247 | 57,523 | 17,724 | 73,660 | 73,607 | 76,093 | 72,370 |
| 1,066 | 1,379 | 579 | 456 | 3,480 | 3,480 | - | 3,749 | 4,677 | 5,778 | 9,685 |
| 1,113 | 1,475 | 590 | 355 | 3,533 | 3,428 | 105 | 3,654 | 4,479 | 5,543 | 8,935 |
| 61,576 | 24,351 | 38,016 | 22,949 | 146,892 | 111,063 | 35,829 | 155,683 | 154,411 | 171,026 | 171,436 |
| 91 | 100 | - | - | 191 | 191 | - | 166 | 74 | 104 | 69 |
| 61,667 | 24,451 | 38,016 | 22,949 | 147,083 | 111,254 | 35,829 | 155,849 | 154,485 | 171,130 | 171,505 |
| 390 | 704 | 827 | 104 | 2,025 | 2,025 | - | 1,832 | 1,877 | 1,699 | 1,404 |
| 6,294 | 7,941 | 13,356 | 5,703 | 33,294 | 24,658 | 8,636 | 28,423 | 24,641 | 23,425 | 21,691 |
| 8,381 | 1,512 | 15,770 | 3,709 | 29,372 | 29,179 | 193 | 27,642 | 24,685 | 23,726 | 22,781 |
| 15,065 | 10,157 | 29,953 | 9,516 | 64,691 | 55,862 | 8,829 | 57,897 | 51,203 | 48,850 | 45,876 |
| 6,568 | 15,553 | 18,931 | 1,102 | 42,154 | 41,610 | 544 | 43,427 | 43,711 | 41,969 | 40,679 |
| 23,361 | 2,844 | 13,924 | 314 | 40,443 | 40,243 | 200 | 34,980 | 39,056 | 23,069 | 26,046 |
| 29,929 | 18,397 | 32,855 | 1,416 | 82,597 | 81,853 | 744 | 78,407 | 82,767 | 65,038 | 66,725 |
| 5,592 | 6,353 | 10,547 | 957 | 23,449 | 23,449 | - | 19,452 | 17,835 | 16,934 | 17,280 |
| 605 | 913 | 766 | 21 | 2,305 | 2,305 | - | 2,007 | 1,633 | 1,525 | 1,469 |
| 6,197 | 7,266 | 11,313 | 978 | 25,754 | 25,754 | - | 21,459 | 19,468 | 18,459 | 18,749 |
| 291,615 | 231,784 | 453,024 | 167,457 | 1,143,880 | 979,013 | 164,867 | 1,188,537 | 1,183,039 | 1,169,329 | 1,173,317 |

[^14](\$ millions)
Unaudited, as at

|  | Current replacement cost |  |  | Credit equivalent amount | Riskweighted amount | Risk-weighted amount |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Trading | ALM | Total |  |  |  |  |  |  |
| Interest rate derivatives |  |  |  |  |  |  |  |  | 2 |
| Swap contracts | 8,116 | 1,070 | 9,186 | 12,283 | 2,614 | 3,220 | 3,499 | 3,675 | 3,566 |
| Purchased options | 777 | 9 | 786 | 975 | 242 | 237 | 227 | 222 | 208 |
|  | 8,900 | 1,079 | 9,979 | 13,267 | 2,859 | 3,458 | 3,728 | 3,898 | 3,776 |
| Foreign exchange derivatives <br> Forward contracts | 676 | 40 | 716 | 1,413 | 412 | 409 | 476 | 567 | 1,220 |
| Swap contracts | 4,267 | 147 | 4,414 | 7,892 | 1,544 | 1,585 | 1,641 | 1,746 | 1,800 |
| Purchased options | 127 | - | 127 | 215 | 68 | 63 | 86 | 108 | 136 |
|  | 5,070 | 187 | 5,257 | 9,520 | 2,024 | 2,057 | 2,203 | 2,421 | 3,156 |
| Credit derivatives ${ }^{2}$ |  |  |  |  |  |  |  |  |  |
| Purchased options | 87 | - | 87 | 1,818 | 700 | 288 | 194 | 137 | 178 |
| Written options ${ }^{3}$ | 44 | - | 44 | 44 | 22 | 22 | 19 | 24 | - |
|  | 186 | - | 186 | 2,059 | 797 | 384 | 291 | 229 | 243 |
| Equity derivatives ${ }^{4}$ | 2,259 | 3 | 2,262 | 4,343 | 1,466 | 1,253 | 1,170 | 1,152 | 1,145 |
| Other derivatives ${ }^{5}$ | 2,573 | - | 2,573 | 4,750 | 1,940 | 1,621 | 1,351 | 1,242 | 1,757 |
|  | 18,988 | 1,269 | 20,257 | 33,939 | 9,086 | 8,773 | 8,743 | 8,942 | 10,077 |
| Less: effect of master netting agreements | $(13,315)$ | - | $(13,315)$ | $(18,565)$ | $(4,766)$ | $(5,244)$ | $(5,272)$ | $(5,579)$ | $(6,412)$ |
| Total | 5,673 | 1,269 | 6,942 | 15,374 | 4,320 | 3,529 | 3,471 | 3,363 | 3,665 |

[^15]FAIR VALUES OF FINANCIAL INSTRUMENTS

## (\$ millions) <br> Unaudited, as at

Assets
Cash and deposits with banks
Securities ${ }^{1}$
Securities borrowed or purchased
under resale agreements
Loans
Derivative instruments market valuation
Customers' liability under acceptances
Other assets
Liabilities
Deposits
Derivative instruments market valuation
Acceptances
Obligations related to securities sold short
Obligations related to securities lent or
sold under repurchase agreements
Other liabilities
Subordinated indebtedness
Preferred share liabilities ${ }^{2}$
ALM derivatives not carried at fair value ${ }^{3,4,5}$

|  |  | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Book value | Fair value | Fair value over (under) book value |  |  | Fair value | ver (und | ) book |  |  |  |
| 11,852 | 11,852 | - | - | - | - | - | - | - | - | - |
| 67,764 | 67,833 | 69 | 841 | 819 | 762 | 736 | 523 | 249 | 861 | 701 |
| 18,514 | 18,514 | - | - | - | - | - | - | - | - | - |
| 141,783 | 142,043 | 260 | 754 | 923 | 773 | 577 | 473 | 491 | 705 | 51 |
| 20,309 | 20,309 | - | - | - | - | - | - | - | - | - |
| 5,119 | 5,119 | - | - | - | - | - | - | - | - | - |
| 7,044 | 7,316 | 272 | 294 | 288 | 288 | 196 | 22 | 439 | 94 | 23 |
| 192,734 | 192,674 | (60) | 258 | 325 | 374 | 204 | 207 | 533 | 607 | 298 |
| 20,128 | 20,128 | - | - | - | - | - | - | - | - | - |
| 5,119 | 5,119 | - | - | - | - | - | - | - | - | - |
| 14,883 | 14,883 | - | - | - | - | - | - | - | - | - |
| 14,325 | 14,325 | - | - | - | - | - | - | - | - | - |
| 11,537 | 11,537 | - | - | - | (1) | - | - | - | - | - |
| 5,102 | 5,468 | 366 | 466 | 418 | 427 | 370 | 322 | 379 | 402 | 364 |
| 600 | 660 | 60 | 81 | 73 | 95 | 92 | 116 | 114 | 139 | 143 |
| 73 | 82 | 9 | (131) | (119) | (47) | (280) | 375 | 576 | 329 | 317 |

ESTIMATED FAIR VALUES OF INVESTMENT SECURITIES
(\$ millions)
Unaudited, as at

Government debt
Asset / mortgage-backed securities
Debt
Equity ${ }^{1,6}$

|  |  | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Carrying value | Estimated fair value | Unrealized net gains I (losses) |  | Unrealized net gains I (losses) |  |  |  |  |  |  |
| 8,497 | 8,328 | (169) | 44 | 39 | 84 | 122 | (159) | (131) | 27 | (39) |
| 4,586 | 4,619 | 33 | 58 | 75 | 56 | 59 | 47 | 41 | 75 | 67 |
| 554 | 542 | (12) | 4 | (3) | 15 | 47 | 5 | 98 | 98 | 91 |
| 705 | 922 | 217 | 735 | 708 | 607 | 508 | 630 | 241 | 661 | 582 |
| 14,342 | 14,411 | 69 | 841 | 819 | 762 | 736 | 523 | 249 | 861 | 701 |

${ }^{1}$ The fair value of publicly traded equities held for investment does not take into account any adjustments for resale estrictions that expire within one year,
adjustments for liquidity or future expenses.
See Notes to users: Extemal reporting changes - First quarter, Note 1.
${ }^{3}$ The book value includes both the ALM derivatives not carried at fair value (Q4/05:
( $\$ 281$ ) million; Q3/05: ( $\$ 238$ ) million) and commencing Q4/04, unamortized hedgerelated deferred balances (net Q4/05: $\$ 354$ million; Q3/05: $\$ 350$ million), which are included in other assets and other liabilities.
${ }^{4}$ The fair value over (under) book value includes deferred gains of $\$ 266$ million
(Q3/05: $\$ 191$ million) relating to derivative hedges for anticipated transactions related to certain deposit programs and expenses. These transactions and related hedges will be recognized in the next eight years.
${ }^{5}$ ALM derivatives carried at fair value are included in derivative instrument market valuation. These derivative instruments are carried at fair value because they are ineligible for hedge accounting under AcG
13 Since these derivative instruments mitigate market risks, we consider them to be economic hedges for the
corresponding risks of underlying
positions. In addition, this category
includes derivatives, such as seller includes derivatives, such as seller swaps, ALM activities. Derivatives held for ALM purposes as at Oct 31 , 2005, include positive and negative fair values of $\$ 383$ million and $\$ 720$ million, respectively, in espect of derivative instruments held for economic hedging purposes.
Includes certain securities hedged by
forward sale contracts with maturities in 2006. The unrealized gains related to these securities would decrease by $\$ 18$ million in Q4/05 (Q3/05: \$132 million) as a esult of these hedges.
Includes positive and negative fair values of $\$ 938$ million (Q3/05: $\$ 801$ million) and $\$ 1,156$ million (Q3/05: $\$ 953$ million) respectively for exchange-traded options.

## FAIR VALUES OF DERIVATIVE INSTRUMENTS

| (\$ millions) Unaudited, as at |  |  | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Positive | Negative | Fair value net |  |  |  | Fair value net |  |  |  |  |
| Total held for trading purposes ${ }^{7}$ | 19,926 | 19,408 | 518 | (213) | 163 | 618 | 224 | 664 | 1,396 | 1,048 | 851 |
| Total held for ALM purposes ${ }^{5}$ | 1,303 | 1,557 | (254) | (416) | (60) | (282) | $(1,164)$ | 170 | 657 | 258 | 61 |
| Total fair value | 21,229 | 20,965 | 264 | (629) | 103 | 336 | (940) | 834 | 2,053 | 1,306 | 912 |
| Less: effect of master netting agreements | $(13,315)$ | $(13,315)$ | - | - | - | - | - | - | - | - | - |
|  | 7,914 | 7,650 | 264 | (629) | 103 | 336 | (940) | 834 | 2,053 | 1,306 | 912 |
| Average fair values of derivatives during the quarter | 22,196 | 23,009 | (813) | 273 | (39) | (89) | 639 | 1,231 | 1,206 | 1,159 | 1,087 |

INTEREST RATE SENSITIVITY 1,2

| (\$ millions) Unaudited | Based on earlier of maturity or repricing date of interest-sensitive instruments |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | within 3 months | 3 to 12 <br> months | Total within 1 year | $\begin{aligned} & 1 \text { to } 5 \\ & \text { years } \end{aligned}$ | Over 5 years | n-interest rate sensitive | Total |
|  |  |  |  |  |  |  |  |
| Canadian currency |  |  |  |  |  |  |  |
| Assets | 124,553 | 15,952 | 140,505 | 28,341 | 5,333 | 32,299 | 206,478 |
| Structural assumptions ${ }^{3}$ | $(3,390)$ | 2,564 | (826) | 2,153 | - | $(1,327)$ | - |
| Liabilities and shareholders' equity | $(117,288)$ | $(16,127)$ | $(133,415)$ | $(19,603)$ | $(8,385)$ | $(45,075)$ | $(206,478)$ |
| Structural assumptions ${ }^{3}$ | 2,891 | $(17,298)$ | $(14,407)$ | $(14,354)$ | - | 28,761 | - |
| Off-balance sheet | $(23,894)$ | 10,996 | $(12,898)$ | 8,965 | 3,933 | - | - |
| Gap | $(17,128)$ | $(3,913)$ | $(21,041)$ | 5,502 | 881 | 14,658 | - |
| Foreign currencies |  |  |  |  |  |  |  |
| Assets | 44,556 | 2,200 | 46,756 | 2,092 | 10,861 | 14,183 | 73,892 |
| Liabilities and shareholders' equity | $(57,714)$ | $(4,769)$ | $(62,483)$ | $(2,465)$ | (636) | $(8,308)$ | $(73,892)$ |
| Off-balance sheet | 5,900 | 1,997 | 7,897 | 1,231 | $(9,128)$ | - | - |
| Gap | $(7,258)$ | (572) | $(7,830)$ | 858 | 1,097 | 5,875 | - |
| Total gap | $(24,386)$ | $(4,485)$ | $(28,871)$ | 6,360 | 1,978 | 20,533 | - |
| Q3/05 |  |  |  |  |  |  |  |
| Canadian currency | $(11,792)$ | $(8,675)$ | $(20,467)$ | 3,629 | 1,514 | 15,324 | - |
| Foreign currencies | $(17,179)$ | 5,309 | $(11,870)$ | 1,463 | 785 | 9,622 | - |
| Total gap | $(28,971)$ | $(3,366)$ | $(32,337)$ | 5,092 | 2,299 | 24,946 | - |
| Q2/05 |  |  |  |  |  |  |  |
| Canadian currency | $(6,074)$ | $(7,518)$ | $(13,592)$ | (81) | (172) | 13,845 | - |
| Foreign currencies | $(12,304)$ | 1,944 | $(10,360)$ | 40 | 1,809 | 8,511 | - |
| Total gap | $(18,378)$ | $(5,574)$ | $(23,952)$ | (41) | 1,637 | 22,356 | - |
| Q1/05 |  |  |  |  |  |  |  |
| Canadian currency | $(4,343)$ | $(18,777)$ | $(23,120)$ | 10,146 | 900 | 12,074 | - |
| Foreign currencies | $(18,414)$ | 5,720 | $(12,694)$ | (105) | 1,920 | 10,879 | - |
| Total gap | $(22,757)$ | $(13,057)$ | $(35,814)$ | 10,041 | 2,820 | 22,953 | - |
| Q4/04 <br> Canadian currency | (589) | $(20,986)$ | $(21,575)$ | 8,845 | 1,550 | 11,180 | - |
| Foreign currencies | $(12,564)$ | 592 | $(11,972)$ | (296) | 2,910 | 9,358 | - |
| Total gap | $(13,153)$ | $(20,394)$ | $(33,547)$ | 8,549 | 4,460 | 20,538 | - |

[^16] and other consumer loan clients frequently repay their loans in part or in full prior to the contractual maturity date. Similarly, term deposits are sometimes cashed before thei contractual maturity date. In addition, trading account positions can fluctuate significantly from day to day. Taking into account expected prepayment and early withdraw als on the consolidated gap position as at October 31, 2005, w ould have the effect of increasing the gap in the periods over one year by approximately $\$ 0.613$ billion. ( $\$ 1.2$ billion increase as at July 31, 2005).
${ }^{2}$ Given CIBC's consolidated maturity and repricing portfolio as at October 31, 2005, as adjusted for estimated prepayments and early withdraw als, an immediate $1 \%$ increase in interest rates across all maturities w ould increase net income after taxes by approximately $\$ 63$ million ( $\$ 27$ million as at July 31,2005 ) over the next 12 months, and increase common shareholders' equity as measured on a present value basis by approximately $\$ 245$ million including structural assumptions ( $\$ 227$ million as at July 31, 2005). Excluding the impact of structural assumptions this would decrease common shareholders equity by approximately $\$ 240$ million ( $\$ 270$ million as at July 31, 2005)
${ }^{3}$ CIBC manages the interest rate gap by imputing a duration to certain assets and liabilities based on historical and forecasted core balances trends


[^0]:    ${ }^{1}$ See Notes to users: External reporting changes - First quarter, Note 1.
    ${ }^{2}$ See Notes to users: Non-GAAP measures.

[^1]:    ${ }^{1}$ Effective November 1, 2003, concurrent with the implementation of the CICA AcG-13, "Hedging Relationships," we refined our internal funds transfer pricing and treasury allocation processes on a prospective basis, as follows:

    - The funds transfer pricing of retail products with embedded options (examples include: mortgage commitments, mortgage prepayments and redeemable GICs) now includes a specific charge for
     allocated to CIBC Retail Markets-other
    - The hedging costs associated with mortgage refinancing before maturity and mortgage securitizations are now allocated to the mortgage business to better align these costs with their respective revenue. Previously, these costs were allocated to CIBC Retail Markets-other. Also, effective November 1, 2003, a number of cash management accounts previously allocated to investment banking and credit products were transferred to commercial banking on a prospective basis.
    
     and payments businesses included in CIBC Retail Markets, are fully allocated to other business lines.
    ${ }^{3}$ See Notes to users: External reporting changes - First quarter, Note 1 and Management reporting changes - First quarter, Note 1.
    ${ }^{4}$ See Notes to users: External reporting and Management reporting changes - Fourth quarter, Note 1.

[^2]:    See Notes to users: Extermal reporting and Management reporting changes - Fourth quarter, Note 1.
    ${ }^{2}$ See footnote 1 on page 5.
    ${ }^{3}$ See Notes to users: Management reporting changes - First quarter, Note 1 .
    ${ }^{4}$ Represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model.
    ${ }^{5}$ See Notes to users: Non-GAAP measures.

[^3]:    ${ }^{1}$ See Notes to users: External reporting changes - Fourth quarter, Note 2
    ${ }^{2}$ See Notes to users: Management reporting changes - First quarter, Note 1.
    ${ }^{3}$ See Notes to users: Non-GAAP measures.
    ${ }^{4}$ Represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model

[^4]:    ${ }^{1}$ See Notes to users: Management reporting changes - First quarter, Note 1.
    ${ }^{2}$ Intersegment revenue represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model.

[^5]:    otal liabilities and shareholders' equity
    ${ }^{1}$ We transferred $\$ 1.2$ billion of business and government loans in Q4/03 into a held for sale portfolio. These loans were transferred into the held for sale portfolio at the lower of their carrying or market value. On transfer, the loans held for sale were reduced by a provision for credit losses of $\$ 93$ million in Q4/03; and losses of $\$ 7$ million in Q4/03 were recorded in other non-interest income.
    ${ }^{2}$ See Notes to users: External reporting changes - Second quarter, Note 1.
    ${ }^{3}$ See Notes to users: External reporting changes - First quarter, Note 1.

[^6]:    ${ }^{1}$ In Q1/05, dispositions included the sale of Juniper Financial Corp. and EDULINX Canada Corporation.
    ${ }^{2}$ Includes foreign currency translation and other purchase price equation adjustments.

[^7]:    ${ }^{1}$ See Notes to users: External reporting changes - First quarter, Note 1
    ${ }^{2}$ Conversion of Class A Series 28 Preferred Shares into Class A Series 29 Preferred Shares.
    ${ }^{3}$ On November 1, 2003, we prospectively adopted the requirements of the CICA handbook section 1100, "Generally Accepted Accounting Principles." We commenced the treasury stock method of accounting for CIBC share positions held within trading portfolios.
    ${ }^{4}$ Beginning November 1, 2004, assets and liabilities in the form of CIBC common shares, held within certain compensation trusts, have been offset (October 31, 2005: $\$ 312$ million; July 31 , 2005 : $\$ 659$ million).
    ${ }^{5}$ Represents the effect of implementing the CICA Accounting Guideline (AcG) 15, "Consolidation of Variable Interest Entities."
    ${ }^{6}$ Represents the effect of implementing the CICA AcG-17, "Equity-linked Deposit Contracts."

[^8]:    ${ }^{1}$ Assets under management are included in assets under administration.
    ${ }^{2}$ Includes the following assets under administration or custody of CIBC Mellon Global Securities Services, which is a 50/50 joint venture between CIBC and Mellon Financial Corporation.

[^9]:    ${ }^{1}$ The amounts include only those assets that we securitized and continue to service, and exclude any assets temporarily acquired by CIBC with the intent at acquisition to sell to VIE's.
    ${ }^{2}$ We periodically sell groups of loans or receivables to VIE's, which issue securities to investors. These transactions meet accepted criteria for recognition as sales and as such, the assets are removed from the consolidated balance sheets.
    ${ }^{3}$ Securitization affects the components of income reported in the consolidated statements of operations, including net interest income, provision for credit losses, and non-interest income. Noninterest income from securitization comprises servicing income, losses under recourse arrangements, and net gains or losses on securitizations (Q4/05: \$22 million; Q3/05: \$14 million).

[^10]:    ${ }^{1}$ Specific allowances for large numbers of homogeneous balances of relatively small amounts are established by reference to historical ratios of write-offs to balances outstanding. This may result in negative net impaired loans as individual loans are generally classified as impaired when repayment of principal or payment of interest is contractually 90 days in arrears.

[^11]:    ${ }^{1}$ Prior to Q1/04, recoveries included credit protection purchased from third parties.
    ${ }^{2}$ The total allowance includes the allowance on impaired loans and allowance for letters of credit of $\$ 2$ million in Q4/05 (\$2 million in Q3/05), and allowance for loan substitute securities, which was nil in both Q4/05 and Q3/05

[^12]:    ${ }^{1}$ The capital standards developed by the Bank for International Settlements (BIS) require a minimum total capital ratio of $8 \%$ of which $4 \%$ must be Tier 1 capital. The BIS framework allows some domestic regulatory discretion in determining capital. Capital ratios of banks in different countries are, therefore, not strictly comparable unless adjusted for discretionary differences. The Canadian regulator has target requirements of $7 \%$ Tier 1 and 10\% total capital ratios.
    ${ }^{2}$ Does not include hedge-related trading short positions of $\$ 17$ million (Q3/05: $\$ 29$ million) in CIBC common shares.
    ${ }^{3}$ Includes non-cumulative preferred shares totaling $\$ 600$ million (Q3/05: $\$ 722$ million) that are redeemable by the holders and as such, are shown as preferred share liabilities on the consolidated balance sheets pursuant to adoption of the amendments to the CICA handbook section, "Financial Instruments - Disclosure and Presentation." For further details, see Notes to users: External reporting changes - First quarter, Note 1.
    ${ }^{4}$ Represents the amount of non-cumulative preferred shares in excess of $25 \%$ of Tier 1 capital.
    ${ }^{5}$ The amount of general allowance for credit losses eligible for inclusion in Tier 2 capital is the lesser of the total general allowance or $0.875 \%$ of risk-weighted assets.

[^13]:    ${ }^{1}$ Includes the full contract amount of custodial client securities totaling $\$ 30.3$ billion (Q3/05: $\$ 31.7$ billion) lent by CIBC Mellon Global Securities Services, which is a $50 / 50$ joint venture between CIBC and Mellon Financial Corp.
    ${ }^{2}$ Under the BIS 1998 Capital Accord, trading assets are subject to market risk calculations. Loans in trading books are not included in market risk calculations consistent with OSFl's Capital Adequacy Requirements.

[^14]:    ${ }^{1}$ ALM: Asset/liability management.
    ${ }^{2}$ Includes forwards, futures, swaps and options.
    ${ }^{3}$ Includes precious metals and other commodity forwards, futures, swaps and options.

[^15]:    ${ }^{1}$ Risk-weighted amount is the credit equivalent amount multiplied by the prescribed counterparty credit risk factor adjusted for the impact of collateral.
    ${ }^{2}$ ALM credit derivative options are given financial guarantee treatment for credit risk capital purposes and are excluded from the table above.
    ${ }^{3}$ Represents the fair value of contracts for which fees are received over the life of the contracts.
    ${ }^{4}$ Includes forwards, swaps and options.
    ${ }^{5}$ Includes precious metals and other commodity forwards, swaps and options.

[^16]:    ${ }^{1}$ On-and off-balance sheet financial instruments have been reported on the earlier of their contractual re-pricing or maturity date. In the normal course of business, mortgage

