

## Supplementary Financial Information



For the period ended July 31, 2005

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## Non-GAAP measures

We use a number of financial measures to assess the performance of our business lines. Some measures are calculated in accordance with GAAP, while other measures do not have a standardized meaning under GAAP and, accordingly, these measures, described below, may not be comparable to similar measures used by other companies. Investors may find these non-GAAP financial measures useful in analyzing financial performance.

This document references the following non-GAAP measures:

## Net interest income (TEB)

We adjust net interest income to reflect tax-exempt income on an equivalent beforetax basis. This measure enables comparability of net interest income arising from both taxable and tax-exempt sources. Net interest income (TEB) is used to calculate the efficiency ratio, trading revenue, net interest margin and net interest margin on average interest-earning assets, all on a taxable equivalent basis. Management believes these measures permit uniform measurement, which enables users of our financial information to make comparisons more readily.

## Economic capital

Economic capital provides the financial framework to understand the returns of each business line, commensurate with the risk taken.

Economic capital is based upon an estimate of the equity capital required to protect the business lines from future potential adverse economic scenarios that would result in significant losses. It comprises credit, market, operational and strategic risk capital. The capital methodologies employed quantify the level of risk within products, clients, and business lines, as required. The difference between CIBC total equity capital and economic capital allocated to the business lines is held in Corporate and Other. From time to time, CIBC's economic capital model may be enhanced as part of the risk measurement process and these changes are made prospectively.

There is no comparable GAAP measure for economic capital.

## Economic profit

Net income, adjusted for a charge on economic capital, determines economic profit. This measures the return generated by each business line in excess of our cost of equity capital, thus enabling users of our financial information to identify relative contributions to shareholder value.

Reconciliation of net income to economic profit is provided with segmented information on pages 6 to 8 .

## Segmented return on equity

We use return on equity (ROE) on a segmented basis for performance evaluation and resource allocation decisions.

While ROE for total CIBC provides a measure of return on common equity, ROE on a segmented basis provides a similar metric related to the capital allocated to the segments. We use economic capital to calculate ROE on a segmented basis. As a result, segmented ROE is a non-GAAP measure.

## Retail/ wholesale ratio: Retail information

While we manage commercial banking operations within CIBC World Markets, some financial institutions include commercial banking in their retail operations. From time to time, some measures will be presented on the basis of CIBC Retail Markets, CIBC Wealth Management, and commercial banking operations for comparison purposes. Such measures include revenue, net income, and economic capital. For reconciliation of business mix: retail information, see the Non-GAAP measures section in the Q3/05 report to shareholders available on www.cibc.com.

## ROE and EPS on cash basis

Cash basis measures are calculated by adding back the after-tax effect of goodwill and other intangible expenses to net income. Management believes these measures permit uniform measurement, which enables users of CIBC's financial information to make comparisons more readily.

## Reconciliation of non-GAAP to GAAP measures

The table on the following page provides a reconciliation of non-GAAP to GAAP measures.

## RECONCILIATION OF NON-GAAP TO GAAP MEASURES

| Unaudited, for the period ended | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | $\begin{array}{r} 2005 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2004 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2004 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2003 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common share information <br> Per share (\$) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic earnings (loss) | (5.77) | 1.21 | 1.96 | 1.08 | 1.62 | 1.35 | 1.56 | 1.29 | 2.04 | (2.50) | 4.51 | 5.60 | 5.21 |
| add: effect of non-cash items | - | 0.01 | 0.01 | - | 0.01 | 0.01 | 0.01 | 0.02 | - | 0.02 | 0.03 | 0.04 | 0.04 |
| Cash basis - basic earnings (loss) | (5.77) | 1.22 | 1.97 | 1.08 | 1.63 | 1.36 | 1.57 | 1.31 | 2.04 | (2.48) | 4.54 | 5.64 | 5.25 |
| Diluted earnings (loss) ${ }^{1}$ | (5.77) | 1.20 | 1.94 | 1.06 | 1.60 | 1.33 | 1.54 | 1.28 | 2.02 | (2.50) | 4.46 | 5.53 | 5.18 |
| add: effect of non-cash items | - | - | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.02 | 0.01 | 0.02 | 0.03 | 0.04 | 0.04 |
| Cash basis - diluted earnings (loss) | (5.77) | 1.20 | 1.95 | 1.07 | 1.61 | 1.34 | 1.55 | 1.30 | 2.03 | (2.48) | 4.49 | 5.57 | 5.22 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue (\$ millions) ${ }^{2}$ | 3,151 | 2,820 | 3,079 | 2,901 | 2,906 | 3,027 | 2,941 | 2,874 | 2,831 | 9,050 | 8,874 | 11,775 | 11,463 |
| add: TEB adjustment | 52 | 48 | 41 | 38 | 37 | 35 | 40 | 38 | 35 | 141 | 112 | 150 | 132 |
| Revenue (TEB) ${ }^{2}$ | 3,203 | 2,868 | 3,120 | 2,939 | 2,943 | 3,062 | 2,981 | 2,912 | 2,866 | 9,191 | 8,986 | 11,925 | 11,595 |
| Efficiency ratio ${ }^{2}$ | 153.9\% | 72.1\% | 61.7\% | 78.1\% | 67.7\% | 68.5\% | 66.1\% | 70.9\% | 68.9\% | 97.0\% | 67.4\% | 70.1\% | 70.9\% |
| less: effect of TEB | 2.5\% | 1.2\% | 0.8\% | 1.0\% | 0.8\% | 0.8\% | 0.9\% | 0.9\% | 0.8\% | 1.4\% | 0.8\% | 0.9\% | 0.8\% |
| Efficiency ratio (TEB) ${ }^{2}$ | 151.4\% | 70.9\% | 60.9\% | 77.1\% | 66.9\% | 67.7\% | 65.2\% | 70.0\% | 68.1\% | 95.6\% | 66.6\% | 69.2\% | 70.1\% |
| Return on equity (ROE) | (75.1)\% | 16.2\% | 25.7\% | 14.2\% | 21.3\% | 18.4\% | 21.0\% | 17.9\% | 29.6\% | (11.0)\% | 20.2\% | 18.7\% | 19.2\% |
| add: effect of non-cash items | 0.1\% | 0.1\% | 0.1\% | 0.1\% | 0.1\% | 0.1\% | 0.2\% | 0.2\% | 0.1\% | 0.1\% | 0.2\% | 0.1\% | 0.2\% |
| Cash basis return on equity | (75.0)\% | 16.3\% | 25.8\% | 14.3\% | 21.4\% | 18.5\% | 21.2\% | 18.1\% | 29.7\% | (10.9)\% | 20.4\% | 18.8\% | 19.4\% |

[^0]
## External reporting changes

## First quarter

1. On November 1, 2004, we retroactively adopted the amendments to the Canadian Institute of Chartered Accountants (CICA) handbook section, "Financial Instruments - Disclosure and Presentation." The amended standard requires that preferred shares that are convertible into a variable number of common shares at the option of the holder be presented as liabilities rather than as equity, and dividend payments and premium on redemptions arising from such preferred shares be treated as interest expense in the consolidated statements of income.
2. On November 1, 2004, we adopted the CICA Accounting Guideline (AcG) 15, "Consolidation of Variable Interest Entities," which provides a framework for identifying a variable interest entity (VIE) and requires a company to consolidate a VIE if the company absorbs a majority of the VIE's expected losses or receives a majority of the VIE's expected residual returns, or both.

## Second quarter

1. Non-controlling interests were reclassified from other liabilities and disclosed separately on the consolidated balance sheet.

## Third quarter

1. Certain prior period amounts have been reclassified to conform to the presentation in the current period.

## Management reporting changes

## First quarter

1. Pursuant to the adoption of CICA handbook section, "Financial Instruments - Disclosure and Presentation," as reported under External reporting changes, dividend payments and premiums on redemptions related to such preferred shares are treated as interest expense in the consolidated statements of income. This interest expense has been allocated to the business lines proportionate to their economic capital. This change has been adopted retroactively.

## Second quarter

None
Third quarter
None

## FINANCIAL HIGHLIGHTS

Unaudited, for the period ended

## Common share information

Per share (\$)
Basic earnings (loss)
Diluted earnings (loss) ${ }^{1}$
Dividends
Book value
Share price (\$
High
Closing
Shares outstanding (thousands)
Average basic
Average diluted End of period
Market capitalization (\$ millions)
Value measures
Price to earnings multiple (12 month trailing)
Dividend yield (based on closing share price)
Dividend payout ratio
Market value to book value ratio
Financial results (\$ millions)
Total revenue ${ }^{2}$
Provision for credit losses
Non-interest expenses
Net income (loss) ${ }^{2}$

## Financial measures

Efficiency ratio ${ }^{2}$
Efficiency ratio (TEB) ${ }^{2,3}$
Return on equity ( ROE )
Net interest margin ${ }^{2}$
Net interest margin on average interest-earning assets ${ }^{2}$
Return on average assets
Return on average interest-earning assets ${ }^{2,}$
On- and off-balance sheet information (\$ millions)
Cash, deposits with banks and securities
Loans and acceptances
Total assets
Deposits
Common shareholders' equity
Average assets
Average interest-earning assets ${ }^{4}$
Average common shareholders' equity
Assets under administration
Balance sheet quality measures ${ }^{5}$
Common equity to risk-weighted assets Risk-weighted assets (\$ billions)
Tier 1 capital ratio
Total capital ratio
ther information
Retail/wholesale ratio ${ }^{3,6}$
Regular workforce headcount ${ }^{7}$

| Q3105 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 |  | $\begin{array}{r} 2004 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2004 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2003 \\ 12 \mathrm{M} \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (5.77) | 1.21 | 1.96 | 1.08 | 1.62 | 1.35 | 1.56 | 1.29 | 2.04 | (2.50) | 4.51 | 5.60 | 5.21 | ${ }^{1}$ In case of a loss, the effect of stock options potentially exercisable on diluted earnings (loss) per share will be anti-dilutive, therefore basic and diluted earnings (loss) per share are the same. <br> ${ }^{2}$ See Notes to users: <br> External reporting changes First quarter, Note 1. <br> ${ }^{3}$ See Notes to users: NonGAAP measures. <br> ${ }^{4}$ Average interest-earning assets include interestbearing deposits with banks, securities, securities borrowed or purchased under resale agreements, and loans. <br> ${ }^{5}$ <br> ${ }^{5}$ Debt ratings - S \& P Senior Long Term: A+; Moody's - Senior Long Term: Aa3. <br> ${ }^{6}$ Retail includes CIBC Retail Markets, CIBC Wealth Management and commercial banking (reported as part of CIBC World Markets). Wholesale reflects CIBC World Markets, excluding commercial banking. The ratio represents the amount of capital attributed to the business lines as at the end of the period. Prior to Q2/03, the ratio was based on the average economic capital attributed to the business lines in the period. <br> ${ }^{7}$ Regular workforce headcount comprises regular full-time and parttime employees, base plus commissioned employees, and $100 \%$ commissioned employees. Full-time employees are counted as one and part-time employees as one-half. <br> $n / m$-not meaningful |
| (5.77) | 1.20 | 1.94 | 1.06 | 1.60 | 1.33 | 1.54 | 1.28 | 2.02 | (2.50) | 4.46 | 5.53 | 5.18 |  |
| 0.68 | 0.65 | 0.65 | 0.60 | 0.60 | 0.50 | 0.50 | 0.41 | 0.41 | 1.98 | 1.60 | 2.20 | 1.64 |  |
| 23.51 | 30.95 | 30.62 | 29.92 | 30.40 | 30.17 | 29.70 | 28.78 | 28.42 | 23.51 | 30.40 | 29.92 | 28.78 |  |
| 80.80 | 74.75 | 73.70 | 73.90 | 69.68 | 71.46 | 68.60 | 60.95 | 55.42 | 80.80 | 71.46 | 73.90 | 60.95 |  |
| 72.15 | 68.36 | 67.95 | 64.50 | 62.20 | 64.80 | 59.35 | 51.90 | 46.27 | 67.95 | 59.35 | 59.35 | 39.50 |  |
| 80.01 | 74.75 | 68.45 | 73.90 | 66.28 | 67.19 | 66.66 | 59.21 | 54.52 | 80.01 | 66.28 | 73.90 | 59.21 |  |
| 336,486 | 340,461 | 346,269 | 349,128 | 354,003 | 358,895 | 359,742 | 361,266 | 360,270 | 341,079 | 357,954 | 355,735 | 360,048 |  |
| 340,125 | 344,289 | 350,201 | 353,152 | 357,741 | 363,125 | 363,917 | 364,472 | 362,891 | 344,878 | 362,000 | 359,776 | 362,307 |  |
| 333,724 | 338,730 | 341,098 | 347,488 | 350,929 | 356,686 | 360,992 | 362,043 | 360,921 | 333,724 | 350,929 | 347,488 | 362,043 |  |
| 26,701 | 25,320 | 23,348 | 25,679 | 23,260 | 23,966 | 24,064 | 21,437 | 19,677 | 26,701 | 23,260 | 25,679 | 21,437 |  |
| $n / m$ | 12.7 | 11.4 | 13.2 | 11.4 | 10.8 | 11.8 | 11.4 | 15.5 | $n / m$ | 11.4 | 13.2 | 11.4 |  |
| 3.4\% | 3.6\% | 3.8\% | 3.2\% | 3.6\% | 3.0\% | 3.0\% | 2.7\% | 3.0\% | 3.3\% | 3.2\% | 3.0\% | 2.8\% |  |
| >100\% | 53.6\% | 33.2\% | 55.7\% | 37.0\% | 37.1\% | 32.3\% | 31.7\% | 20.2\% | >100\% | 35.4\% | 39.2\% | 31.5\% |  |
| 3.40 | 2.41 | 2.24 | 2.47 | 2.18 | 2.23 | 2.24 | 2.06 | 1.92 | 3.40 | 2.18 | 2.47 | 2.06 |  |
| 3,151 | 2,820 | 3,079 | 2,901 | 2,906 | 3,027 | 2,941 | 2,874 | 2,831 | 9,050 | 8,874 | 11,775 | 11,463 |  |
| 199 | 159 | 178 | 175 | 91 | 207 | 155 | 131 | 425 | 536 | 453 | 628 | 1,143 |  |
| 4,850 | 2,032 | 1,901 | 2,266 | 1,968 | 2,074 | 1,943 | 2,038 | 1,952 | 8,783 | 5,985 | 8,251 | 8,128 |  |
| $(1,907)$ | 440 | 707 | 402 | 596 | 507 | 586 | 487 | 753 | (760) | 1,689 | 2,091 | 1,950 |  |
| 153.9\% | 72.1\% | 61.7\% | 78.1\% | 67.7\% | 68.5\% | 66.1\% | 70.9\% | 68.9\% | 97.0\% | 67.4\% | 70.1\% | 70.9\% |  |
| 151.4\% | 70.9\% | 60.9\% | 77.1\% | 66.9\% | 67.7\% | 65.2\% | 70.0\% | 68.1\% | 95.6\% | 66.6\% | 69.2\% | 70.1\% |  |
| (75.1)\% | 16.2\% | 25.7\% | 14.2\% | 21.3\% | 18.4\% | 21.0\% | 17.9\% | 29.6\% | (11.0)\% | 20.2\% | 18.7\% | 19.2\% |  |
| 1.66\% | 1.74\% | 1.82\% | 1.84\% | 1.88\% | 1.80\% | 1.97\% | 1.99\% | 2.00\% | 1.74\% | 1.88\% | 1.87\% | 1.94\% |  |
| 1.95\% | 2.05\% | 2.15\% | 2.17\% | 2.22\% | 2.17\% | 2.34\% | 2.37\% | 2.42\% | 2.05\% | 2.24\% | 2.23\% | 2.33\% |  |
| (2.59)\% | 0.63\% | 0.97\% | 0.57\% | 0.85\% | 0.73\% | 0.83\% | 0.69\% | 1.05\% | (0.35)\% | 0.80\% | 0.74\% | 0.68\% |  |
| (3.05)\% | 0.74\% | 1.15\% | 0.68\% | 1.00\% | 0.87\% | 0.99\% | 0.83\% | 1.27\% | (0.41)\% | 0.95\% | 0.89\% | 0.82\% |  |
| 86,738 | 86,198 | 82,087 | 79,519 | 81,185 | 83,611 | 83,152 | 80,082 | 82,743 | 86,738 | 81,185 | 79,519 | 80,082 |  |
| 147,357 | 144,724 | 143,631 | 142,282 | 142,575 | 140,152 | 137,743 | 139,073 | 141,654 | 147,357 | 142,575 | 142,282 | 139,073 |  |
| 292,854 | 287,710 | 285,183 | 278,764 | 277,879 | 284,175 | 284,935 | 277,147 | 283,254 | 292,854 | 277,879 | 278,764 | 277,147 |  |
| 197,143 | 196,484 | 193,301 | 190,577 | 193,020 | 195,637 | 193,214 | 188,130 | 198,092 | 197,143 | 193,020 | 190,577 | 188,130 |  |
| 7,845 | 10,485 | 10,445 | 10,397 | 10,667 | 10,763 | 10,722 | 10,421 | 10,257 | 7,845 | 10,667 | 10,397 | 10,421 |  |
| 292,136 | 287,802 | 288,288 | 278,535 | 279,008 | 284,242 | 281,529 | 279,009 | 285,829 | 289,426 | 281,574 | 280,810 | 284,739 |  |
| 248,386 | 244,978 | 244,357 | 236,045 | 236,421 | 236,516 | 236,051 | 234,064 | 235,600 | 245,917 | 236,328 | 236,257 | 236,965 |  |
| 10,262 | 10,425 | 10,503 | 10,545 | 10,704 | 10,693 | 10,591 | 10,374 | 9,835 | 10,396 | 10,663 | 10,633 | 9,764 |  |
| 972,900 | 876,600 | 825,600 | 771,300 | 749,800 | 763,100 | 761,600 | 705,100 | 688,600 | 972,900 | 749,800 | 771,300 | 705,100 |  |
| 6.4\% | 8.8\% | 8.8\% | 9.0\% | 9.1\% | 9.2\% | 9.2\% | 9.0\% | 8.5\% | 6.4\% | 9.1\% | 9.0\% | 9.0\% |  |
| 122.6 | 118.6 | 118.6 | 115.9 | 117.3 | 117.1 | 116.3 | 116.3 | 120.6 | 122.6 | 117.3 | 115.9 | 116.3 |  |
| 7.5\% | 10.7\% | 10.5\% | 10.5\% | 10.9\% | 11.0\% | 11.1\% | 10.8\% | 10.2\% | 7.5\% | 10.9\% | 10.5\% | 10.8\% |  |
| 10.5\% | 13.4\% | 13.1\% | 12.8\% | 13.3\% | 12.8\% | 13.0\% | 13.0\% | 12.2\% | 10.5\% | 13.3\% | 12.8\% | 13.0\% |  |
| 74\% $26 \%$ | 73\%/27\% | 72\%/28\% | 72\%/28\% | 71\%/29\% | 67\%/33\% | 65\%/35\% | 64\%/36\% | 60\%/40\% | 74\% $26 \%$ | 71\%/29\% | 72\%/28\% | 64\%/36\% |  |
| 37,273 | 37,057 | 36,780 | 37,281 | 36,965 | 36,778 | 36,460 | 36,630 | 37,076 | 37,273 | 36,965 | 37,281 | 36,630 |  |

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

| (\$ millions) Unaudited, for the period ended | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | $\begin{array}{r} 2005 \\ 9 M \end{array}$ | $\begin{array}{r} 2004 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2004 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2003 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income ${ }^{1}$ | 1,219 | 1,224 | 1,322 | 1,287 | 1,320 | 1,260 | 1,391 | 1,396 | 1,438 | 3,765 | 3,971 | 5,258 | 5,517 |
| Provision for credit losses | 199 | 159 | 178 | 175 | 91 | 207 | 155 | 131 | 425 | 536 | 453 | 628 | 1,143 |
|  | 1,020 | 1,065 | 1,144 | 1,112 | 1,229 | 1,053 | 1,236 | 1,265 | 1,013 | 3,229 | 3,518 | 4,630 | 4,374 |
| Non-interest income | 1,932 | 1,596 | 1,757 | 1,614 | 1,586 | 1,767 | 1,550 | 1,478 | 1,393 | 5,285 | 4,903 | 6,517 | 5,946 |
|  | 2,952 | 2,661 | 2,901 | 2,726 | 2,815 | 2,820 | 2,786 | 2,743 | 2,406 | 8,514 | 8,421 | 11,147 | 10,320 |
| Non-interest expenses | 4,850 | 2,032 | 1,901 | 2,266 | 1,968 | 2,074 | 1,943 | 2,038 | 1,952 | 8,783 | 5,985 | 8,251 | 8,128 |
| Income (loss) before income taxes and non-controlling interests | $(1,898)$ | 629 | 1,000 | 460 | 847 | 746 | 843 | 705 | 454 | (269) | 2,436 | 2,896 | 2,192 |
| Income tax expense (benefit) |  | 176 | 283 | 46 | 250 | 238 | 256 | 217 | (300) | 353 | 744 | 790 | 239 |
|  | $(1,792)$ | 453 | 717 | 414 | 597 | 508 | 587 | 488 | 754 | (622) | 1,692 | 2,106 | 1,953 |
| Non-controlling interests | 115 | 13 | 10 | 12 | 1 | 1 | 1 | 1 | 1 | 138 | 3 | 15 | 3 |
| Net income (loss) ${ }^{1}$ | $(1,907)$ | 440 | 707 | 402 | 596 | 507 | 586 | 487 | 753 | (760) | 1,689 | 2,091 | 1,950 |
| Dividends on preferred shares ${ }^{1}$ | 36 | 28 | 28 | 27 | 23 | 24 | 26 | 20 | 19 | 92 | 73 | 100 | 75 |
| Net income (loss) applicable to common shares | $(1,943)$ | 412 | 679 | 375 | 573 | 483 | 560 | 467 | 734 | (852) | 1,616 | 1,991 | 1,875 |

## CASH BASIS MEASURES ${ }^{2}$



## NET INTEREST INCOME

(\$ millions)
Unaudited, for the period ended

| Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{1 , 9 2 5}$ | 1,854 | 1,912 | 1,893 | 1,849 | 1,853 | 1,956 | 2,022 | 2,138 |
| $\mathbf{3 2 7}$ | 269 | 216 | 148 | 124 | 120 | 132 | 117 | 121 |
| $\mathbf{5 3 8}$ | 529 | 544 | 479 | 499 | 463 | 520 | 547 | 634 |
| $\mathbf{9 1}$ | 78 | 72 | 48 | 40 | 33 | 31 | 32 | 31 |
| $\mathbf{2 , 8 8 1}$ | 2,730 | 2,744 | 2,568 | 2,512 | 2,469 | 2,639 | 2,718 | 2,924 |
| $\mathbf{1 , 1 4 1}$ | 1,036 | 981 | 875 | 831 | 823 | 862 | 874 | 965 |
| $\mathbf{4 4 7}$ | 399 | 370 | 310 | 282 | 314 | 313 | 376 | 435 |
| $\mathbf{5 9}$ | 57 | 57 | 59 | 55 | 48 | 50 | 49 | 51 |
| $\mathbf{1 5}$ | 14 | 14 | 37 | 24 | 24 | 23 | 23 | 35 |
| $\mathbf{1 , 6 6 2}$ | 1,506 | 1,422 | 1,281 | 1,192 | 1,209 | 1,248 | 1,322 | 1,486 |
| $\mathbf{1 , 2 1 9}$ | 1,224 | 1,322 | 1,287 | 1,320 | 1,260 | 1,391 | 1,396 | 1,438 |


| $\mathbf{2 0 0 5}$ | 2004 | 2004 | 2003 |
| ---: | ---: | ---: | ---: |
| $\mathbf{9 M}$ | 9 M | 12 M | 12 M |$|$|  |  |  |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{5 , 6 9 1}$ | 5,658 | 7,551 | 8,138 |
| $\mathbf{8 1 2}$ | 376 | 524 | 528 |
| $\mathbf{1 , 6 1 1}$ | 1,482 | 1,961 | 2,375 |
| $\mathbf{2 4 1}$ | 104 | 152 | 135 |
| $\mathbf{8 , 3 5 5}$ | 7,620 | 10,188 | 11,176 |
|  |  |  |  |
| $\mathbf{3 , 1 5 8}$ | 2,516 | 3,391 | 3,776 |
| $\mathbf{1 , 2 1 6}$ | 909 | 1,219 | 1,567 |
| $\mathbf{1 7 3}$ | 153 | 212 | 203 |
| $\mathbf{4 3}$ | 71 | 108 | 113 |
| $\mathbf{4 , 5 9 0}$ | 3,649 | 4,930 | 5,659 |
| $\mathbf{3 , 7 6 5}$ | 3,971 | 5,258 | 5,517 |

## NON-INTEREST INCOME

(\$ millions)
Unaudited, for the period ended
Underwriting and advisory fees
Deposit and payment fees
Credit fees
Card fees
Investment management and custodial fees
Mutual fund fees
Insurance fees
Commissions on securities transactions
Trading activities
Investment securities gains (losses), net
Income from securitized assets
Foreign exchange other than trading ${ }^{2}$
Other
Total non-interest income
${ }^{1}$ See Notes to users: External reporting changes - First quarter, Note 1.
${ }^{2}$ Includes revenue earned by the retail branch network on foreign exchange transactions and foreign exchange revenue arising from translation of foreign currency denominated positions, and from foreign currency related hedging activity.
(\$ millions)
Unaudited, for the period ended
Employee compensation and benefits

| Employee compensation and benefits |
| :--- |
| Salaries |
| Incentive bonuses |
| Commissions |
| Benefits |

## Occupancy costs

Rent and maintenance
Depreciation

## Computer and office equipment

Rent and maintenance
Depreciation

Communications
Telecommunications Postage and courier
Stationery

Advertising and business development
Professional fees
Business and capital taxes
Restructuring reversal
Other

Non-interest expenses
Non-interest expenses to revenue ratio
Non-interest expenses to revenue ratio (TEB) ${ }^{1,2}$

| Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 549 | 519 | 519 | 548 | 535 | 532 | 511 | 583 | 548 |
| $\mathbf{2 3 0}$ | 238 | 265 | 222 | 258 | 340 | 327 | 257 | 238 |
| $\mathbf{1 4 3}$ | 152 | 139 | 132 | 119 | 147 | 124 | 114 | 113 |
| $\mathbf{1 5 6}$ | 146 | 131 | 140 | 148 | 155 | 161 | 109 | 133 |
| $\mathbf{1 , 0 7 8}$ | 1,055 | 1,054 | 1,042 | 1,060 | 1,174 | 1,123 | 1,063 | 1,032 |


| 127 | 133 | 135 | 151 | 127 | 127 | 111 | 142 | 118 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 3}$ | 24 | 24 | 29 | 29 | 36 | 24 | 25 | 29 |
| 150 | 157 | 159 | 180 | 156 | 163 | 135 | 167 | 147 |


| $\mathbf{2 6 6}$ | 262 | 241 | 273 | 244 | 242 | 233 | 248 | 245 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 8}$ | 31 | 30 | 36 | 35 | 37 | 38 | 45 | 35 |
| $\mathbf{2 9 4}$ | 293 | 271 | 309 | 279 | 279 | 271 | 293 | 280 |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{3 6}$ | 37 | 37 | 37 | 37 | 35 | 36 | 37 | 37 |
| $\mathbf{2 3}$ | 25 | 29 | 26 | 28 | 27 | 27 | 27 | 23 |
| $\mathbf{1 7}$ | 20 | 20 | 21 | 19 | 19 | 19 | 20 | 19 |
| $\mathbf{7 6}$ | 82 | 86 | 84 | 84 | 81 | 82 | 84 | 79 |
| $\mathbf{5 8}$ | 68 | 65 | 84 | 68 | 71 | 56 | 103 | 62 |
| $\mathbf{9 0}$ | 86 | 68 | 129 | 85 | 72 | 40 | 62 | 64 |
| $\mathbf{3 0}$ | 33 | 31 | 42 | 34 | 35 | 27 | 40 | 33 |
| - | - | - | $(13)$ | - | $(5)$ | - | $(23)$ | $(8)$ |
| $\mathbf{3 , 0 7 4}$ | 258 | 167 | 409 | 202 | 204 | 209 | 249 | 263 |
| $\mathbf{3 , 2 5 2}$ | 445 | 331 | 651 | 389 | 377 | 332 | 431 | 414 |
| $\mathbf{4 , 8 5 0}$ | 2,032 | 1,901 | 2,266 | 1,968 | 2,074 | 1,943 | 2,038 | 1,952 |
| $\mathbf{1 5 3 . 9 \%}$ | $72.1 \%$ | $61.7 \%$ | $78.1 \%$ | $67.7 \%$ | $68.5 \%$ | $66.1 \%$ | $70.9 \%$ | $68.9 \%$ |
| $\mathbf{1 5 1 . 4 \%}$ | $70.9 \%$ | $60.9 \%$ | $77.1 \%$ | $66.9 \%$ | $67.7 \%$ | $65.2 \%$ | $70.0 \%$ | $68.1 \%$ |


| 2005 | 2004 | 2004 | 2003 |
| ---: | ---: | ---: | ---: |
| 9 M | 9 M | 12 M | 12 M |


| 1,587 | 1,578 | 2,126 | 2,260 |
| :---: | :---: | :---: | :---: |
| 733 | 925 | 1,147 | 1,164 |
| 434 | 390 | 522 | 460 |
| 433 | 464 | 604 | 533 |
| 3,187 | 3,357 | 4,399 | 4,417 |
| 395 | 365 | 516 | 494 |
| 71 | 89 | 118 | 111 |
| 466 | 454 | 634 | 605 |
| 769 | 719 | 992 | 979 |
| 89 | 110 | 146 | 164 |
| 858 | 829 | 1,138 | 1,143 |
| 110 | 108 | 145 | 165 |
| 77 | 82 | 108 | 108 |
| 57 | 57 | 78 | 87 |
| 244 | 247 | 331 | 360 |
| 191 | 195 | 279 | 289 |
| 244 | 197 | 326 | 241 |
| 94 | 96 | 138 | 133 |
| - | (5) | (18) | (31) |
| 3,499 | 615 | 1,024 | 971 |
| 4,028 | 1,098 | 1,749 | 1,603 |
| 8,783 | 5,985 | 8,251 | 8,128 |
| 97.0\% | 67.4\% | 70.1\% | 70.9\% |
| 95.6\% | 66.6\% | 69.2\% | 70.1\% |

[^1]
## SEGMENTED INFORMATION

## CIBC has three strategic business lines:

- CIBC Retail Markets provides financial services and products to personal and small business clients in Canada. These services are offered through the branch network, telephone banking, online banking and ABMs, as well as through the co-branded retail electronic banking business, President's Choice Financial, a co-venture with Loblaw Companies Limited.



 provide top-ranked research for our corporate, government and institutional investor clients.

 attributable to the business lines. The revenue and expenses of the functional groups are generally allocated to the business lines.
(\$ millions)
Unaudited, for the period ended

| Financial results $^{1,2,3}$ |
| :--- |
| CIBC Retail Markets |
| CIBC Wealth Management |
| CIBC World Markets |
| Corporate and Other |
| Net income (loss) |



|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 8 6}$ | 263 | 364 | 293 | 247 | 199 | 277 | 199 | 238 |
| $\mathbf{1 1 8}$ | 78 | 114 | 100 | 104 | 96 | 90 | 86 | 84 |
| $(\mathbf{2 , 2 8 7})$ | 115 | 173 | $(34)$ | 253 | 253 | 188 | 120 | $(8)$ |
| $(\mathbf{2 4})$ | $(16)$ | 56 | 43 | $(8)$ | $(41)$ | 31 | 82 | 439 |
| $(\mathbf{1 , 9 0 7 )}$ | 440 | 707 | 402 | 596 | 507 | 586 | 487 | 753 |


| $\mathbf{2 0 0 5}$ | 2004 | 2004 | 2003 |
| ---: | ---: | ---: | ---: |
| $\mathbf{9 M}$ | 9 M | 12 M | 12 M |

[^2]
## SEGMENTED INFORMATION - CIBC RETAIL MARKETS

(\$ millions)
Unaudited, for the period ended

| Financial results |
| :--- |
| Personal banking |
| Small business banking |
| Cards |
| Mortgages $^{1}$ |
| Other $^{1,2}$ |
| Total revenue |
| Provision for credit losses |
| Non-interest expenses |
| Income before taxes |
| Income tax expense |
| Net income ${ }^{2}$ |


| Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| $\mathbf{5 6 1}$ | 538 | 551 | 545 | 527 | 492 | 497 | 507 | 487 |
| $\mathbf{1 5 2}$ | 145 | 151 | 146 | 145 | 140 | 143 | 140 | 137 |
| $\mathbf{3 6 8}$ | 332 | 383 | 357 | 347 | 333 | 347 | 330 | 311 |
| $\mathbf{1 5 2}$ | 146 | 145 | 147 | 148 | 155 | 122 | 192 | 195 |
| $\mathbf{1 3 8}$ | 147 | 225 | 132 | 158 | 120 | 216 | 129 | 118 |
| $\mathbf{1 , 3 7 1}$ | 1,308 | 1,455 | 1,327 | 1,325 | 1,240 | 1,325 | 1,298 | 1,248 |
| $\mathbf{1 8 0}$ | 162 | 185 | 148 | 202 | 199 | 162 | 184 | 150 |
| $\mathbf{1 , 1 9 1}$ | 1,146 | 1,270 | 1,179 | 1,123 | 1,041 | 1,163 | 1,114 | 1,098 |
| $\mathbf{7 7 3}$ | 759 | 771 | 735 | 748 | 738 | 750 | 799 | 734 |
| $\mathbf{4 1 8}$ | 387 | 499 | 444 | 375 | 303 | 413 | 315 | 364 |
| $\mathbf{1 3 2}$ | 124 | 135 | 151 | 128 | 104 | 136 | 116 | 126 |
| $\mathbf{2 8 6}$ | 263 | 364 | 293 | 247 | 199 | 277 | 199 | 238 |


| $\mathbf{2 0 0 5}$ <br> $\mathbf{9 M}$ | 2004 <br> 9 M | 2004 <br> 12 M | 2003 <br> 12 M |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 , 6 5 0}$ | 1,516 | 2,061 | 1,903 |
| $\mathbf{4 4 8}$ | 428 | 574 | 542 |
| $\mathbf{1 , 0 8 3}$ | 1,027 | 1,384 | 1,278 |
| $\mathbf{4 4 3}$ | 425 | 572 | 701 |
| $\mathbf{5 1 0}$ | 494 | 626 | 514 |
| $\mathbf{4 , 1 3 4}$ | 3,890 | 5,217 | 4,938 |
| $\mathbf{5 2 7}$ | 563 | 711 | 607 |
| $\mathbf{3 , 6 0 7}$ | 3,327 | 4,506 | 4,331 |
| $\mathbf{2 , 3 0 3}$ | 2,236 | 2,971 | 3,100 |
| $\mathbf{1 , 3 0 4}$ | 1,091 | 1,535 | 1,231 |
| $\mathbf{3 9 1}$ | 368 | 519 | 397 |
| $\mathbf{9 1 3}$ | 723 | 1,016 | 834 |


| Total revenue |
| :--- |
| Net interest income ${ }^{2}$ |
| Non-interest income |
| Intersegment revenue ${ }^{3}$ |


|  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{9 9 8}$ | 948 | 1,004 | 1,004 | 1,004 | 966 | 1,029 | 1,029 | 977 |
| $\mathbf{5 3 7}$ | 516 | 617 | 487 | 484 | 424 | 455 | 433 | 428 |
| $\mathbf{( 1 6 4 )}$ | $(156)$ | $(166)$ | $(164)$ | $(163)$ | $(150)$ | $(159)$ | $(164)$ | $(157)$ |
| $\mathbf{1 , 3 7 1}$ | 1,308 | 1,455 | 1,327 | 1,325 | 1,240 | 1,325 | 1,298 | 1,248 |


|  |  |  |  |
| ---: | :---: | :---: | :---: |
| $\mathbf{2 , 9 5 0}$ | 2,999 | 4,003 | 3,909 |
| $\mathbf{1 , 6 7 0}$ | 1,363 | 1,850 | 1,660 |
| $\mathbf{( 4 8 6 )}$ | $(472)$ | $(636)$ | $(631)$ |
| $\mathbf{4 , 1 3 4}$ | 3,890 | 5,217 | 4,938 |


| Average balance sheet information |
| :--- |
| Loans and acceptances |
| Deposits |
| Common equity |
| Financial measures |
| Efficiency ratio ${ }^{2}$ |
| ${\text { Return on equity }(\text { ROE })^{4}}^{\text {Net income }^{2}}$ |
| Cost of capital adjustment $^{4}$ |
| Economic profit ${ }^{2,4}$ |


|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 1 6 , 3 9 9}$ | 114,670 | 115,218 | 114,376 | 112,860 | 110,754 | 110,322 | 109,303 | 106,609 |
| $\mathbf{1 0 7 , 3 9 5}$ | 105,179 | 103,563 | 102,982 | 103,739 | 103,337 | 101,136 | 82,709 | 83,629 |
| 2,512 | 2,580 | 2,594 | 2,675 | 2,687 | 2,510 | 2,441 | 2,599 | 2,484 |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 1 5 , 4 3 8}$ | 111,316 | 112,085 | 105,544 |
| $\mathbf{1 0 5 , 3 8 1}$ | 102,733 | 102,796 | 84,598 |
| $\mathbf{2 , 5 6 2}$ | 2,546 | 2,578 | 2,510 |



|  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{5 6 . 4 \%}$ | $58.1 \%$ | $53.0 \%$ | $55.3 \%$ | $56.5 \%$ | $59.5 \%$ | $56.6 \%$ | $61.6 \%$ | $58.8 \%$ |
| $\mathbf{4 3 . 8 \%}$ | $40.6 \%$ | $54.7 \%$ | $42.6 \%$ | $35.7 \%$ | $31.4 \%$ | $44.2 \%$ | $29.5 \%$ | $37.2 \%$ |
| $\mathbf{2 8 6}$ | 263 | 364 | 293 | 247 | 199 | 277 | 199 | 238 |
| $\mathbf{( 8 5 )}$ | $(84)$ | $(84)$ | $(88)$ | $(90)$ | $(81)$ | $(81)$ | $(84)$ | $(82)$ |
| $\mathbf{2 0 1}$ | 179 | 280 | 205 | 157 | 118 | 196 | 115 | 156 |


|  |  |  |  |
| :---: | :---: | :---: | :---: |
| $55.7 \%$ | $57.5 \%$ | $56.9 \%$ | $62.8 \%$ |
| $\mathbf{4 6 . 5 \%}$ | $37.0 \%$ | $38.5 \%$ | $32.5 \%$ |
| $\mathbf{9 1 3}$ | 723 | 1,016 | 834 |
| $\mathbf{( 2 5 3 )}$ | $(252)$ | $(340)$ | $(328)$ |
| $\mathbf{6 6 0}$ | 471 | 676 | 506 |

${ }^{1}$ See footnote 1 on page 5
${ }^{2}$ See Notes to users: Management reporting changes - First quarter, Note 1.
${ }^{3}$ Intersegment revenue represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model.
${ }^{4}$ See Notes to users: Non-GAAP measures.

## SEGMENTED INFORMATION - CIBC WEALTH MANAGEMENT

| (\$ millions) <br> Unaudited, for the period ended | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | $\begin{array}{r} 2005 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2004 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2004 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2003 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Imperial Service | 207 | 200 | 200 | 195 | 195 | 187 | 188 | 189 | 180 | 607 | 570 | 765 | 724 |
| Retail brokerage | 270 | 288 | 277 | 251 | 233 | 294 | 258 | 246 | 250 | 835 | 785 | 1,036 | 1,108 |
| Private Wealth Management | 37 | 36 | 38 | 34 | 35 | 37 | 35 | 30 | 39 | 111 | 107 | 141 | 141 |
| Wealth products ${ }^{1}$ | 132 | 124 | 130 | 113 | 125 | 120 | 119 | 123 | 128 | 386 | 364 | 477 | 511 |
| Other ${ }^{1,2}$ | 4 | 15 | 8 | 19 | 21 | 12 | 23 | 13 | 15 | 27 | 56 | 75 | 33 |
| Total revenue | 650 | 663 | 653 | 612 | 609 | 650 | 623 | 601 | 612 | 1,966 | 1,882 | 2,494 | 2,517 |
| Provision for credit losses | 5 | 7 | 9 | 9 | 8 | 8 | 4 | 6 | 5 | 21 | 20 | 29 | 18 |
|  | 645 | 656 | 644 | 603 | 601 | 642 | 619 | 595 | 607 | 1,945 | 1,862 | 2,465 | 2,499 |
| Non-interest expenses | 506 | 523 | 474 | 454 | 446 | 500 | 468 | 472 | 477 | 1,503 | 1,414 | 1,868 | 1,966 |
| Income before taxes | 139 | 133 | 170 | 149 | 155 | 142 | 151 | 123 | 130 | 442 | 448 | 597 | 533 |
| Income tax expense | 21 | 55 | 56 | 49 | 51 | 46 | 61 | 37 | 46 | 132 | 158 | 207 | 181 |
| Net income ${ }^{2}$ | 118 | 78 | 114 | 100 | 104 | 96 | 90 | 86 | 84 | 310 | 290 | 390 | 352 |
| Total revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income ${ }^{2}$ | 121 | 119 | 124 | 117 | 112 | 120 | 132 | 139 | 150 | 364 | 364 | 481 | 568 |
| Non-interest income | 418 | 442 | 419 | 385 | 388 | 430 | 385 | 349 | 354 | 1,279 | 1,203 | 1,588 | 1,524 |
| Intersegment revenue ${ }^{3}$ | 111 | 102 | 110 | 110 | 109 | 100 | 106 | 113 | 108 | 323 | 315 | 425 | 425 |
|  | 650 | 663 | 653 | 612 | 609 | 650 | 623 | 601 | 612 | 1,966 | 1,882 | 2,494 | 2,517 |
| Average balance sheet information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | 65,454 | 65,653 | 65,237 | 64,507 | 64,970 | 65,792 | 64,655 | 71,330 | 72,217 | 65,446 | 65,134 | 64,976 | 72,732 |
| Common equity | 1,081 | 1,092 | 1,098 | 1,120 | 1,137 | 1,098 | 1,172 | 1,254 | 1,211 | 1,090 | 1,136 | 1,132 | 1,229 |
| Financial measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio ${ }^{2}$ | 77.9\% | 78.8\% | 72.6\% | 74.0\% | 73.2\% | 76.9\% | 75.2\% | 78.5\% | 78.0\% | 76.5\% | 75.2\% | 74.9\% | 78.1\% |
| Return on equity (ROE ) ${ }^{4}$ | 41.8\% | 28.0\% | 40.2\% | 34.7\% | 35.5\% | 34.6\% | 29.5\% | 26.3\% | 26.6\% | 36.8\% | 33.2\% | 33.5\% | 27.8\% |
| Net income ${ }^{2}$ | 118 | 78 | 114 | 100 | 104 | 96 | 90 | 86 | 84 | 310 | 290 | 390 | 352 |
| Cost of capital adjustment ${ }^{4}$ | (37) | (35) | (36) | (37) | (37) | (36) | (39) | (42) | (39) | (108) | (112) | (149) | (161) |
| Economic profit ${ }^{2,4}$ | 81 | 43 | 78 | 63 | 67 | 60 | 51 | 44 | 45 | 202 | 178 | 241 | 191 |
| Other information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration ${ }^{5}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individuals | 139,200 | 131,300 | 132,600 | 126,600 | 125,700 | 126,400 | 125,400 | 121,200 | 117,400 | 139,200 | 125,700 | 126,600 | 121,200 |
| Institutions | 43,600 | 44,100 | 43,600 | 41,400 | 42,800 | 42,000 | 38,200 | 36,300 | 35,700 | 43,600 | 42,800 | 41,400 | 36,300 |
| Retail mutual funds | 44,400 | 42,400 | 42,200 | 40,500 | 40,600 | 40,900 | 39,600 | 35,700 | 34,500 | 44,400 | 40,600 | 40,500 | 35,700 |
|  | 227,200 | 217,800 | 218,400 | 208,500 | 209,100 | 209,300 | 203,200 | 193,200 | 187,600 | 227,200 | 209,100 | 208,500 | 193,200 |
| Assets under management ${ }^{5}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutions | 16,300 | 16,100 | 16,800 | 17,100 | 17,100 | 17,700 | 18,100 | 18,000 | 17,600 | 16,300 | 17,100 | 17,100 | 18,000 |
| Retail mutual funds | 44,400 | 42,400 | 42,200 | 40,500 | 40,600 | 40,900 | 39,600 | 35,700 | 34,500 | 44,400 | 40,600 | 40,500 | 35,700 |
|  | 72,100 | 69,200 | 69,200 | 67,200 | 67,100 | 67,800 | 67,200 | 64,000 | 61,300 | 72,100 | 67,100 | 67,200 | 64,000 |
| Regular workforce headcount | 6,515 | 6,482 | 6,434 | 6,510 | 6,522 | 6,596 | 6,576 | 6,601 | 6,756 | 6,515 | 6,522 | 6,510 | 6,601 |

[^3]
## SEGMENTED INFORMATION - CIBC WORLD MARKETS

(\$ millions)
Unaudited, for the period ended
Financial results

| Capital markets |
| :--- |
| Investment banking and credit products |
| Merchant banking |
| Commercial banking |
| Other $^{1}$ |
| Total revenue (TEB) ${ }^{2}$ |
| TEB adjustment ${ }^{2}$ |
| Total revenue |
| Provision for (recovery of) credit losses |
| Non-interest expenses |
| Income (loss) before taxes and |
| non-controlling interests |
| Income tax expense (benefit) |
| Non-controlling interests |
| Net income (loss) ${ }^{1}$ |


| Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | $\begin{array}{r} 2005 \\ 9 M \end{array}$ | $\begin{array}{r} 2004 \\ 9 M \end{array}$ | $\begin{array}{r} 2004 \\ 12 \mathrm{M} \end{array}$ | $\begin{array}{r} 2003 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 346 | 325 | 349 | 309 | 321 | 421 | 394 | 337 | 378 | 1,020 | 1,136 | 1,445 | 1,526 |
| 264 | 299 | 296 | 247 | 326 | 442 | 366 | 372 | 310 | 859 | 1,134 | 1,381 | 1,567 |
| 239 | 61 | 23 | 146 | 108 | 83 | 14 | 9 | 6 | 323 | 205 | 351 | (47) |
| 114 | 106 | 116 | 112 | 110 | 111 | 119 | 101 | 104 | 336 | 340 | 452 | 436 |
| 18 | (1) | 6 | 15 | 8 | (10) | 5 | 51 | 22 | 23 | 3 | 18 | 84 |
| 981 | 790 | 790 | 829 | 873 | 1,047 | 898 | 870 | 820 | 2,561 | 2,818 | 3,647 | 3,566 |
| 52 | 48 | 41 | 38 | 37 | 35 | 40 | 38 | 35 | 141 | 112 | 150 | 132 |
| 929 | 742 | 749 | 791 | 836 | 1,012 | 858 | 832 | 785 | 2,420 | 2,706 | 3,497 | 3,434 |
| 13 | (9) | (17) | 43 | (74) | (9) | (15) | 86 | 269 | (13) | (98) | (55) | 653 |
| 916 | 751 | 766 | 748 | 910 | 1,021 | 873 | 746 | 516 | 2,433 | 2,804 | 3,552 | 2,781 |
| 3,423 | 591 | 545 | 876 | 600 | 670 | 595 | 621 | 576 | 4,559 | 1,865 | 2,741 | 2,421 |
| $(2,507)$ | 160 | 221 | (128) | 310 | 351 | 278 | 125 | (60) | $(2,126)$ | 939 | 811 | 360 |
| (260) | 22 | 46 | (106) | 57 | 98 | 90 | 5 | (52) | (192) | 245 | 139 | 28 |
| 40 | 23 | 2 | 12 | - | - | - | - | - | 65 | - | 12 | (2) |
| $(2,287)$ | 115 | 173 | (34) | 253 | 253 | 188 | 120 | (8) | $(1,999)$ | 694 | 660 | 334 |
| 37 | 99 | 137 | 91 | 148 | 119 | 157 | 174 | 191 | 273 | 424 | 515 | 795 |
| 838 | 588 | 556 | 646 | 634 | 843 | 646 | 606 | 544 | 1,982 | 2,123 | 2,769 | 2,429 |
| 54 | 55 | 56 | 54 | 54 | 50 | 55 | 52 | 50 | 165 | 159 | 213 | 210 |
| 929 | 742 | 749 | 791 | 836 | 1,012 | 858 | 832 | 785 | 2,420 | 2,706 | 3,497 | 3,434 |

Average balance sheet information

| Loans and acceptances |
| :--- |
| Trading securities |
| Deposits |
| Common equity |

Financial measures

| Efficiency ratio ${ }^{1}$ |
| :--- |
| Efficiency ratio $(\text { TEB })^{1,2}$ |
| ${\text { Return on equity }(\text { ROE })^{2}}$Net income (loss)${ }^{1}$ |
| Cost of capital adjustment $^{2}$ |
| Economic profit (loss) ${ }^{1,2}$ |


| 21,304 | 21,004 | 20,338 | 20,385 | 20,185 | 19,995 | 20,922 | 24,161 | 27,361 | 20,881 | 20,370 | 20,374 | 28,439 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 44,274 | 41,488 | 42,967 | 38,221 | 37,931 | 37,638 | 37,178 | 32,490 | 31,966 | 42,925 | 37,582 | 37,743 | 32,007 |
| 23,040 | 22,960 | 22,481 | 21,983 | 22,905 | 22,099 | 22,641 | 34,838 | 35,107 | 22,825 | 22,551 | 22,408 | 35,538 |
| 1,823 | 1,921 | 2,013 | 2,086 | 2,182 | 2,513 | 2,621 | 2,929 | 3,200 | 1,918 | 2,438 | 2,350 | 3,397 |
| 368.1\% | 79.6\% | 72.7\% | 110.6\% | 71.9\% | 66.2\% | 69.3\% | 74.7\% | 73.4\% | 188.3\% | 66.2\% | 78.4\% | 70.5\% |
| 348.9\% | 74.8\% | 68.9\% | 105.6\% | 68.8\% | 64.0\% | 66.2\% | 71.4\% | 70.3\% | 178.0\% | 68.9\% | 75.2\% | 67.9\% |
| (499.3)\% | 23.4\% | 33.1\% | (7.4)\% | 45.2\% | 40.1\% | 27.5\% | 15.5\% | (1.8)\% | (140.5)\% | 37.1\% | 27.1\% | 9.1\% |
| $(2,287)$ | 115 | 173 | (34) | 253 | 253 | 188 | 120 | (8) | $(1,999)$ | 694 | 660 | 334 |
| (61) | (63) | (65) | (69) | (72) | (81) | (88) | (95) | (105) | (189) | (241) | (310) | (444) |
| $(2,348)$ | 52 | 108 | (103) | 181 | 172 | 100 | 25 | (113) | $(2,188)$ | 453 | 350 | (110) |
| 2,311 | 2,287 | 2,317 | 2,366 | 2,326 | 2,329 | 2,356 | 2,374 | 2,419 | 2,311 | 2,326 | 2,366 | 2,374 |

[^4](\$ millions)
Unaudited, for the period ended

| Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 |
| ---: | :---: | :---: | :---: | :---: | :---: | :---: | ---: | ---: |
| 201 | 107 | 222 | 171 | 136 | 125 | 135 | 143 | 186 |
| $\mathbf{1}$ | $(1)$ | 1 | $(25)$ | $(45)$ | 9 | 4 | $(145)$ | 1 |
| $\mathbf{2 0 0}$ | 108 | 221 | 196 | 181 | 116 | 131 | 288 | 185 |
| $\mathbf{1 4 8}$ | 159 | 111 | 201 | 174 | 166 | 130 | 146 | 165 |
| $\mathbf{5 2}$ | $(51)$ | 110 | $(5)$ | 7 | $(50)$ | 1 | 142 | 20 |
| $\mathbf{1}$ | $(25)$ | 46 | $(48)$ | 14 | $(10)$ | $(31)$ | 59 | $(420)$ |
| $\mathbf{7 5}$ | $(10)$ | 8 | - | 1 | 1 | 1 | 1 | 1 |
| $\mathbf{( 2 4 )}$ | $(16)$ | 56 | 43 | $(8)$ | $(41)$ | 31 | 82 | 439 |


| 2005 | 2004 | 2004 | 2003 |
| ---: | ---: | ---: | ---: |
| 9 M | 9 M | 12 M | 12 M |

## Financial results

| Financial results |
| :--- |
| Total revenue ${ }^{1}$ |
| Provision for (recovery of) credit losses |
| Non-interest expenses |
| Income (loss) before taxes and non-controlling interests |
| Income tax expense (benefit) |
| Non-controlling interests |
| Net income (loss) |

Total revenue

| Total revenue |
| :--- |
| Net interest income ${ }^{1}$ |
| Non-interest income |
| Intersegment revenue ${ }^{2}$ |


|  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{6 3}$ | 58 | 57 | 75 | 56 | 55 | 73 | 54 | 120 |
| $\mathbf{1 3 9}$ | 50 | 165 | 96 | 80 | 70 | 64 | 90 | 67 |
| $\mathbf{( 1 )}$ | $(1)$ | - | - | - | - | $(2)$ | $(1)$ | $(1)$ |
| $\mathbf{2 0 1}$ | 107 | 222 | 171 | 136 | 125 | 135 | 143 | 186 |


|  |  |  |  |
| :---: | :---: | :---: | :---: |
| $\mathbf{1 7 8}$ | 184 | 259 | 245 |
| $\mathbf{3 5 4}$ | 214 | 310 | 333 |
| $\mathbf{( 2 )}$ | $(2)$ | $(2)$ | $(4)$ |
| $\mathbf{5 3 0}$ | 396 | 567 | 574 |

## Other information

Average loans and acceptances

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 244 | 208 | 241 | 422 | 464 | 438 | 314 | 387 | 444 |
| 10,845 | 10,719 | 10,598 | 10,746 | 10,757 | 10,374 | 10,119 | 10,202 | 10,342 |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| 277 | 405 | 409 | 495 |
| $\mathbf{1 0 , 8 4 5}$ | 10,757 | 10,746 | 10,202 |

[^5]
## REVENUE FROM TRADING ACTIVITIES

| (\$ millions) <br> Unaudited, for the period ended | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | $\begin{array}{r} 2005 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} \hline 2004 \\ 9 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2004 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2003 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Trading revenue ${ }^{1,7}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (TEB) ${ }^{\text {2,3 }}$ | 9 | 63 | 70 | 54 | 88 | 50 | 53 | 33 | 68 | 142 | 191 | 245 | 269 |
| Non-interest income ${ }^{2}$ | 348 | 130 | 157 | 116 | 86 | 226 | 190 | 127 | 128 | 635 | 502 | 618 | 627 |
| Total trading revenue (TEB) ${ }^{3}$ | 357 | 193 | 227 | 170 | 174 | 276 | 243 | 160 | 196 | 777 | 693 | 863 | 896 |
| TEB adjustment ${ }^{3}$ | 43 | 46 | 39 | 35 | 35 | 33 | 35 | 33 | 32 | 128 | 103 | 138 | 118 |
| Total trading revenue | 314 | 147 | 188 | 135 | 139 | 243 | 208 | 127 | 164 | 649 | 590 | 725 | 778 |
| Trading revenue as a \% of total revenue ${ }^{4}$ | 10.0\% | 5.2\% | 6.1\% | 4.7\% | 4.8\% | 8.0\% | 7.1\% | 4.4\% | 5.8\% | 7.2\% | 6.6\% | 6.2\% | 6.8\% |
| Trading revenue (TEB) as a \% of total revenue ${ }^{3,4}$ | 11.3\% | 6.8\% | 7.4\% | 5.9\% | 6.0\% | 9.1\% | 8.3\% | 5.6\% | 6.9\% | 8.6\% | 7.8\% | 7.3\% | 7.8\% |
| Trading revenue by product line (TEB) ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rates | 49 | 42 | 49 | 58 | 29 | 72 | 72 | 62 | 61 | 140 | 173 | 231 | 308 |
| Foreign exchange | 42 | 40 | 46 | 39 | 41 | 46 | 43 | 40 | 50 | 128 | 130 | 169 | 171 |
| Equities ${ }^{7}$ | 196 | 51 | 63 | 35 | 53 | 92 | 73 | 48 | 58 | 310 | 218 | 253 | 317 |
| Commodities | 8 | 4 | 12 | 17 | 9 | 16 | 12 | (2) | 12 | 24 | 37 | 54 | 34 |
| Other ${ }^{5}$ | 62 | 56 | 57 | 21 | 42 | 50 | 43 | 12 | 15 | 175 | 135 | 156 | 66 |
| Total trading revenue (TEB) ${ }^{3}$ | 357 | 193 | 227 | 170 | 174 | 276 | 243 | 160 | 196 | 777 | 693 | 863 | 896 |
| TEB adjustment ${ }^{3}$ | 43 | 46 | 39 | 35 | 35 | 33 | 35 | 33 | 32 | 128 | 103 | 138 | 118 |
| Total trading revenue | 314 | 147 | 188 | 135 | 139 | 243 | 208 | 127 | 164 | 649 | 590 | 725 | 778 |
| Foreign exchange revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Foreign exchange trading revenue | 42 | 40 | 46 | 39 | 41 | 46 | 43 | 40 | 50 | 128 | 130 | 169 | 171 |
| Foreign exchange, other than trading ${ }^{6}$ | 64 | 71 | 56 | 88 | 52 | 49 | 91 | 100 | 52 | 191 | 192 | 280 | 273 |
|  | 106 | 111 | 102 | 127 | 93 | 95 | 134 | 140 | 102 | 319 | 322 | 449 | 444 |

[^6](\$ millions)
Unaudited, as at
ASSETS
Cash and non-interest-bearing deposits with banks
Interest-bearing deposits with banks
Securities
Investment
Trading
Loan substitute
Securities borrowed or purchased under resale agreements Loans

Residential mortgages
Personal
Credit card
Business and governmen
Allowance for credit losses
Other
Derivative instruments market valuation
Customers' liability under acceptances
Loans held for sale
Land, buildings and equipment
Goodwill
Other intangible assets
Other assets
Total assets
LIABILITIES AND SHAREHOLDERS' EQUITY
Deposits
Personal
Demand
Notice
Subtotal
Business and government
Bank
Other
Derivative instruments market valuation
Acceptances
Obligations related to securities sold short
Obligations related to securities lent or sold under
repurchase agreements
Non-controlling interests
Other liabilities ${ }^{2}$
Subordinated indebtedness
Preferred share liabilities
Shareholders' equity
Preferred shares ${ }^{3}$
Common shares
Contributed surplus
Foreign currency translation adjustments
Retained earnings
Total liabilities and shareholders' equity

| Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,417 | 1,279 | 1,267 | 1,374 | 1,273 | 1,128 | 1,359 | 1,593 | 1,879 |
| 12,376 | 10,823 | 10,952 | 10,829 | 9,447 | 12,409 | 10,137 | 8,861 | 11,180 |
| 13,240 | 15,572 | 14,937 | 15,517 | 14,842 | 17,351 | 18,652 | 17,319 | 22,587 |
| 59,705 | 58,524 | 54,931 | 51,799 | 55,623 | 52,722 | 52,980 | 52,282 | 47,053 |
| - | - | - | - | - | 1 | 24 | 27 | 44 |
| 20,575 | 20,393 | 21,424 | 18,165 | 18,612 | 21,169 | 21,652 | 19,829 | 19,327 |
| 76,881 | 74,520 | 73,464 | 72,592 | 71,214 | 69,955 | 69,018 | 70,014 | 70,082 |
| 27,821 | 27,129 | 26,793 | 26,311 | 25,732 | 25,106 | 23,997 | 23,390 | 23,099 |
| 7,846 | 8,012 | 8,550 | 8,689 | 9,878 | 9,755 | 9,659 | 9,305 | 8,843 |
| 31,306 | 31,367 | 31,969 | 31,737 | 32,479 | 32,630 | 32,250 | 33,177 | 36,844 |
| $(1,713)$ | $(1,732)$ | $(1,796)$ | $(1,825)$ | $(1,879)$ | $(1,989)$ | $(1,948)$ | $(1,952)$ | $(2,478)$ |
| 21,539 | 21,752 | 22,843 | 23,710 | 20,789 | 23,904 | 25,423 | 22,796 | 24,124 |
| 5,216 | 5,428 | 4,651 | 4,778 | 5,151 | 4,695 | 4,767 | 5,139 | 5,264 |
| - | - | - | - | 92 | 335 | 1,090 | 1,321 ${ }^{1}$ | $734{ }^{1}$ |
| 2,144 | 2,173 | 2,141 | 2,107 | 2,099 | 2,099 | 2,124 | 2,093 | 2,056 |
| 947 | 947 | 947 | 1,055 | 1,067 | 1,065 | 1,041 | 1,045 | 1,067 |
| 202 | 205 | 207 | 244 | 251 | 262 | 252 | 255 | 260 |
| 13,352 | 11,318 | 11,903 | 11,682 | 11,209 | 11,578 | 12,458 | 10,653 | 11,289 |
| 292,854 | 287,710 | 285,183 | 278,764 | 277,879 | 284,175 | 284,935 | 277,147 | 283,254 |

[^7]| Unaudited, as at | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal deposits to loans ratio | 52.0\% | 52.7\% | 52.3\% | 52.4\% | 52.2\% | 52.6\% | 53.0\% | 51.7\% | 50.6\% |
| Cash and deposits with banks to total assets | 4.7\% | 4.2\% | 4.3\% | 4.4\% | 3.9\% | 4.8\% | 4.0\% | 3.8\% | 4.6\% |
| Securities to total assets | 24.9\% | 25.8\% | 24.5\% | 24.1\% | 25.4\% | 24.7\% | 25.1\% | 25.1\% | 24.6\% |
| Average common shareholders' equity (\$ millions) | 10,262 | 10,425 | 10,503 | 10,545 | 10,704 | 10,693 | 10,591 | 10,374 | 9,835 |

## GOODWILL AND OTHER INTANGIBLE ASSETS

| (\$ millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unaudited as at | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 |
| Goodwill |  |  |  |  |  |  |  |  |  |
| Opening balance | 947 | 947 | 1,055 | 1,067 | 1,065 | 1,041 | 1,045 | 1,067 | 1,067 |
| Additions | - | - | - | - | 3 | 20 | - | - | - |
| Disposals ${ }^{1}$ | - | - | (106) | - | - | - | - | - | - |
| Other ${ }^{2}$ | - | - | (2) | (12) | (1) | 4 | (4) | (22) | - |
| Closing balance | 947 | 947 | 947 | 1,055 | 1,067 | 1,065 | 1,041 | 1,045 | 1,067 |
| Other intangible assets |  |  |  |  |  |  |  |  |  |
| Opening balance | 205 | 207 | 244 | 251 | 262 | 252 | 255 | 260 | 265 |
| Additions | - | 1 | - | - | - | 16 | - | - | - |
| Disposals ${ }^{3}$ | - | - | (33) | - | - | - | - | - | - |
| Amortization | (3) | (3) | (3) | (4) | (4) | (4) | (4) | (9) | (3) |
| Other ${ }^{2}$ | - | - | (1) | (3) | (7) | (2) | 1 | 4 | (2) |
| Closing balance | 202 | 205 | 207 | 244 | 251 | 262 | 252 | 255 | 260 |
| Goodwill and other intangible assets | 1,149 | 1,152 | 1,154 | 1,299 | 1,318 | 1,327 | 1,293 | 1,300 | 1,327 |

[^8]
## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

| (\$ millions) <br> Unaudited, for the period ended | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | $\begin{array}{r} 2005 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} 2004 \\ 9 M \end{array}$ | $\begin{array}{r} 2004 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 2003 \\ 12 \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Preferred shares ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 2,375 | 1,958 | 1,783 | 1,783 | 1,650 | 1,650 | 1,650 | 1,350 | 1,350 | 1,783 | 1,650 | 1,650 | 1,100 |
| Issue of preferred shares | 10 | 427 | 293 | - | 133 | - | - | 300 | - | 730 | 133 | 133 | 550 |
| Conversion of preferred shares ${ }^{2}$ | (4) | (10) | (118) | - | - | - | - | - | - | (132) | - | - | - |
| Balance at end of period ${ }^{1}$ | 2,381 | 2,375 | 1,958 | 1,783 | 1,783 | 1,650 | 1,650 | 1,650 | 1,350 | 2,381 | 1,783 | 1,783 | 1,650 |
| Common shares |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 2,943 | 2,949 | 2,969 | 2,949 | 3,020 | 2,980 | 2,950 | 2,903 | 2,862 | 2,969 | 2,950 | 2,950 | 2,842 |
| Issue of common shares | 58 | 29 | 35 | 35 | 8 | 71 | 48 | 47 | 41 | 122 | 127 | 162 | 108 |
| Purchase of common shares for cancellation | (54) | (24) | (62) | (38) | (46) | (52) | (18) | - | - | (140) | (116) | (154) | - |
| Treasury shares ${ }^{3}$ | (10) ${ }^{4}$ | $(11)^{4}$ | $7^{4}$ | 23 | (33) | 21 | - | - | - | (14) | (12) | 11 | - |
| Balance at end of period | 2,937 | 2,943 | 2,949 | 2,969 | 2,949 | 3,020 | 2,980 | 2,950 | 2,903 | 2,937 | 2,949 | 2,969 | 2,950 |
| Contributed surplus |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 58 | 59 | 59 | 60 | 57 | 61 | 50 | 46 | 41 | 59 | 50 | 50 | 26 |
| Stock option expense | 2 | 2 | 2 | 1 | 2 | 3 | 3 | 4 | 5 | 6 | 8 | 9 | 24 |
| Stock options exercised | (2) | (2) | (3) | (1) | - | (3) | (2) | - | - | (7) | (5) | (6) | - |
| Net premium (discount) on treasury shares ${ }^{3}$ | - | (1) | 1 | (1) | 1 | (4) | 10 | - | - | - | 7 | 6 | - |
| Balance at end of period | 58 | 58 | 59 | 59 | 60 | 57 | 61 | 50 | 46 | 58 | 60 | 59 | 50 |
| Foreign currency translation adjustments       <br> Balance at beginning of period (296) (327) (376) (191) (119) (181) |  |  |  |  |  |  |  |  |  | (376) | (180) | (180) | 42 |
| Foreign exchange gains (losses) from investment in subsidiaries and other items | (448) | 217 | 287 | $(1,368)$ | (515) | 560 | 82 | $(1,024)$ | (423) | 56 | 127 | $(1,241)$ | $(3,201)$ |
| Foreign exchange (losses) gains from hedging activities | 616 | (294) | (379) | 1,844 | 708 | (768) | (122) | 1,452 | 557 | (57) | (182) | 1,662 | 4,391 |
| Income tax benefit (expense) | (222) | 108 | 141 | (661) | (265) | 270 | 39 | (614) | (151) | 27 | 44 | (617) | $(1,412)$ |
| Balance at end of period | (350) | (296) | (327) | (376) | (191) | (119) | (181) | (180) | 6 | (350) | (191) | (376) | (180) |
| Retained earnings |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period, as previously reported | 7,780 | 7,764 | 7,745 | 7,849 | 7,805 | 7,862 | 7,601 | 7,302 | 6,706 | 7,745 | 7,601 | 7,601 | 6,335 |
| Adjustment for changes in accounting policies | - | - | $10^{5}$ | - | - | - | $6^{6}$ | - | - | 10 | 6 | 6 | - |
| Balance at beginning of period, as restated | 7,780 | 7,764 | 7,755 | 7,849 | 7,805 | 7,862 | 7,607 | 7,302 | 6,706 | 7,755 | 7,607 | 7,607 | 6,335 |
| Net income (loss) ${ }^{1}$ | $(1,907)$ | 440 | 707 | 402 | 596 | 507 | 586 | 487 | 753 | (760) | 1,689 | 2,091 | 1,950 |
| Dividends Preferred ${ }^{1}$ | (36) | (28) | (28) | (27) | (23) | (24) | (26) | (20) | (19) | (92) | (73) | (100) | (75) |
| Common | (228) | (221) | (226) | (209) | (212) | (179) | (181) | (148) | (148) | (675) | (572) | (781) | (591) |
| Premium on purchase of shares ${ }^{1}$ | (409) | (182) | (444) | (270) | (313) | (376) | (125) | - | - | $(1,035)$ | (814) | $(1,084)$ | - |
| Other | - | 7 | - | - | (4) | 15 | 1 | (20) | 10 | 7 | 12 | 12 | (18) |
| Balance at end of period | 5,200 | 7,780 | 7,764 | 7,745 | 7,849 | 7,805 | 7,862 | 7,601 | 7,302 | 5,200 | 7,849 | 7,745 | 7,601 |
| Shareholders' equity at end of period ${ }^{1}$ | 10,226 | 12,860 | 12,403 | 12,180 | 12,450 | 12,413 | 12,372 | 12,071 | 11,607 | 10,226 | 12,450 | 12,180 | 12,071 |

${ }^{1}$ See Notes to users: External reporting changes - First quarter, Note 1.
${ }^{2}$ Conversion of Class A Series 28 Preferred Shares into Class A Series 29 Preferred Shares.
 positions held within trading portfolios.
${ }^{4}$ Assets and liabilities in the form of CIBC common shares amounting to approximately $\$ 659$ million (April 30, 2005: $\$ 655$ million), held within certain compensation trusts, have been offset.
${ }^{5}$ Represents the effect of implementing the CICA Accounting Guideline (AcG) 15, "Consolidation of Variable Interest Entities."
${ }^{6}$ Represents the effect of implementing the CICA AcG-17, "Equity-linked Deposit Contracts."

## CONSOLIDATED STATEMENTS OF CASH FLOWS

## (\$ millions)

Unaudited, for the period ended

## Cash flows provided by (used in) operating activities

## Net income (loss)

Adjustments to reconcile net income to cash flows provided by (used in) operating activitie Provision for credit losses
Amortization of buildings, furniture, equipment, and leasehold improvement
Amortization of intangible assets
Stock-based compensation
Restructuring reversal
Future income taxes
Investment securities (gains) losses, net
Gains on divestitures
Write-down relating to Air Canada contract
Losses (gains) on disposal of land, buildings, and equipmen
Changes in operating assets and liabilities
Accrued interest receivable
Accrued interest payable
mounts receivable on derivative contracts

Current income taxes
estructuring payments
Other, net

Deposits, net of withdrawals
biligations related to securities sold short
Net obligations related to securities lent or sold under repurchase agreements
sue of subordinated indebtedness
Redemption/repurchase of subordinated indebtednes
Redemption of preferred share liabilities
ssue of preferred shares, net of conversions ${ }^{2}$
ssue of common shares
Purchase of common shares for cancellation
Net proceeds from treasury shares purchased/sold
Dividends
Other, ne
Cash flows provided by (used in) investing activities
Interest-bearing deposits with banks
Loans, net of repayments
Proceeds from securitizations
Purchase of investment securities
Proceeds from sale of investment securitie
Proceeds from maturity of investment securities
Net securities borrowed or purchased under resale agreement
Proceeds from divestitures
Purchase of land, buildings and equipment
Proceeds from disposal of land, buildings and equipment

Effect of exchange rate changes on cash and non-interest bearing deposits with banks Net increase (decrease) in cash and non-interest-bearing deposits with banks during period Cash and non-interest-bearing deposits with banks at beginning of period
Cash and non-interest-bearing deposits with banks at end of period

## Cash interest paid

Cash income taxes paid (recovered)

| Q3105 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $(1,907)$ | 440 | 707 | 402 | 596 | 507 | 586 | 487 | 753 |
| 199 | 159 | 178 | 175 | 91 | 207 | 155 | 131 | 425 |
| 51 | 55 | 54 | 65 | 64 | 73 | 62 | 70 | 64 |
| 3 | 3 | 3 | 4 | 4 | 4 | 4 | 9 | 3 |
| 15 | 13 | (10) | 20 | - | 9 | 29 | 27 | 31 |
| - | - | - | (13) | - | (5) | - | (23) | (8) |
| (238) | 28 | 103 | 54 | 13 | 57 | 15 | 164 | 151 |
| (152) | (37) | (32) | (152) | 17 | (88) | (13) | (8) | 57 |
| - | - | (115) | - | - | - | - | (5) | - |
| - | - | - | - | - | - | - | - | - |
| (7) | - | - | (2) | (7) | 15 | (2) | 1 | - |
| 57 | (53) | 62 | (43) | 57 | 87 | 86 | (38) | 86 |
| 138 | 149 | (15) | 37 | 61 | (39) | 186 | (194) | (16) |
| 213 | 1,091 | 870 | $(2,921)$ | 3,115 | 1,519 | $(2,627)$ | 1,328 | 2,869 |
| 597 | (839) | $(1,636)$ | 3,892 | $(2,223)$ | $(2,002)$ | 2,378 | $(1,158)$ | $(3,333)$ |
| $(1,181)$ | $(3,593)$ | $(1,768)$ | 3,824 | $(2,901)$ | 258 | (698) | $(5,229)$ | 6,765 |
| 78 | 27 | (79) | (593) | 133 | (113) | $(2,133)$ | 33 | 96 |
| - | - | - | (7) | (8) | (6) | (31) | (15) | (42) |
| - | - | - | - | - | - | 11 | 6 | 54 |
| 2,433 | 543 | (904) | 590 | 1,518 | 1,077 | (715) | 1,660 | 252 |
| 299 | $(2,014)$ | $(2,582)$ | 5,332 | 530 | 1,560 | $(2,707)$ | $(2,754)$ | 8,207 |
| 659 | 3,183 | 2,724 | $(2,443)$ | $(2,617)$ | 2,423 | 5,084 | $(9,962)$ | 5,106 |
| (53) | 848 | 3,162 | 548 | $(1,402)$ | $(2,433)$ | 3,848 | 328 | 614 |
| 2,528 | $(2,147)$ | (228) | (223) | $(1,984)$ | 2,124 | $(2,420)$ | 3,832 | 1,023 |
| - | - | - | 500 | 750 | - | - | - | - |
| (41) | - | - | (400) | (7) | (86) | - | - | (423) |
| - | - | - | (630) | - | - | - | - | (200) |
| 6 | 417 | 175 | - | 133 | - | - | 300 | - |
| 58 | 29 | 35 | 35 | 8 | 71 | 48 | 47 | 41 |
| (463) | (206) | (506) | (308) | (359) | (428) | (143) | - | - |
| (10) | (11) | 7 | 23 | (33) | 21 | - | - | - |
| (264) | (249) | (254) | (236) | (235) | (203) | (207) | (168) | (167) |
| (259) | 155 | 231 | (257) | 6 | (154) | (117) | (163) | 168 |
| 2,161 | 2,019 | 5,346 | $(3,391)$ | $(5,740)$ | 1,335 | 6,093 | $(5,786)$ | 6,162 |
| $(1,553)$ | 129 | (123) | $(1,382)$ | 2,962 | $(2,272)$ | $(1,276)$ | 2,319 | $(4,381)$ |
| $(5,386)$ | $(2,403)$ | $(3,152)$ | $(3,466)$ | $(3,696)$ | $(4,322)$ | $(1,556)$ | $(1,033)$ | $(1,910)$ |
| 2,339 | 1,931 | 2,743 | 3,211 | 1,638 | 1,623 | 2,362 | 2,289 | 1,032 |
| (669) | $(1,920)$ | $(2,401)$ | $(3,404)$ | $(2,746)$ | $(2,480)$ | $(4,347)$ | $(3,386)$ | $(11,125)$ |
| 1,689 | 953 | 2,787 | 2,486 | 3,507 | 2,811 | 2,573 | 7,613 | 3,970 |
| 1,464 | 369 | 268 | 384 | 1,203 | 1,081 | 470 | 1,066 | 758 |
| (182) | 1,031 | $(3,259)$ | 447 | 2,557 | 483 | $(1,823)$ | (502) | $(2,260)$ |
| - | - | 347 | - | - | - | - | - | - |
| (37) | (88) | (89) | (78) | (66) | (63) | (28) | (116) | (23) |
| 22 | 1 | 1 | 7 | , | - | 2 | , | - |
| $(2,313)$ | 3 | $(2,878)$ | $(1,795)$ | 5,368 | $(3,139)$ | $(3,623)$ | 8,253 | $(13,939)$ |
| (9) | 4 | 7 | (45) | (13) | 13 | 3 | 1 | (45) |
| 138 | 12 | (107) | 101 | 145 | (231) | (234) | (286) | 385 |
| 1,279 | 1,267 | 1,374 | 1,273 | 1,128 | 1,359 | 1,593 | 1,879 | 1,494 |
| 1,417 | 1,279 | 1,267 | 1,374 | 1,273 | 1,128 | 1,359 | 1,593 | 1,879 |
| 1,524 | 1,357 | 1,437 | 1,244 | 1,131 | 1,248 | 1,062 | 1,516 | 1,502 |
| 55 | 120 | 259 | 584 | 104 | 294 | 2,374 | 19 | (548) |


| 2005 | 2004 |  |  |
| :---: | :---: | :---: | :---: |
| 9M | 9 M | 12M | 12M |
| (760) | 1,689 | 2,091 | 1,950 |
| 536 | 453 | 628 | 1,143 |
| 160 | 199 | 264 | 275 |
| 9 | 12 | 16 | 20 |
| 18 | 38 | 58 | 114 |
| - | (5) | (18) | (31) |
| (107) | 85 | 139 | 309 |
| (221) | (84) | (236) | 107 |
| (115) | - | - | (53) |
| - | - | - | 128 |
| (7) | 6 | 4 | (1) |
| 66 | 230 | 187 | 332 |
| 272 | 208 | 245 | (374) |
| 2,174 | 2,007 | (914) | 1,921 |
| $(1,878)$ | $(1,847)$ | 2,045 | $(2,849)$ |
| $(6,542)$ | $(3,341)$ | 483 | $(7,654)$ |
| 26 | $(2,113)$ | $(2,706)$ | 293 |
| - | (45) | (52) | (336) |
| - | 11 | 11 | 80 |
| 2,072 | 1,880 | 2,470 | 3,227 |
| $(4,297)$ | (617) | 4,715 | $(1,399)$ |
| 6,566 | 4,890 | 2,447 | $(8,500)$ |
| 3,957 | 13 | 561 | 3,223 |
| 153 | $(2,280)$ | $(2,503)$ | 9,678 |
| - | 750 | 1,250 | 250 |
| (41) | (93) | (493) | (484) |
| - | - | (630) | (200) |
| 598 | 133 | 133 | 550 |
| 122 | 127 | 162 | 108 |
| $(1,175)$ | (930) | $(1,238)$ | - |
| (14) | (12) | 11 | - |
| (767) | (645) | (881) | (666) |
| 127 | (265) | (522) | (219) |
| 9,526 | 1,688 | $(1,703)$ | 3,740 |
| $(1,547)$ | (586) | $(1,968)$ | (649) |
| $(10,941)$ | $(9,574)$ | $(13,040)$ | $(5,121)$ |
| 7,013 | 5,623 | 8,834 | 5,280 |
| $(4,990)$ | $(9,573)$ | $(12,977)$ | $(24,009)$ |
| 5,429 | 8,891 | 11,377 | 21,396 |
| 2,101 | 2,754 | 3,138 | 5,050 |
| $(2,410)$ | 1,217 | 1,664 | $(3,809)$ |
| 347 | - | - | 181 |
| (214) | (157) | (235) | (265) |
| 24 | 11 | 18 | 3 |
| $(5,188)$ | $(1,394)$ | $(3,189)$ | $(1,943)$ |
| 2 | 3 | (42) | (105) |
| 43 | (320) | (219) | 293 |
| 1,374 | 1,593 | 1,593 | 1,300 |
| 1,417 | 1,273 | 1,374 | 1,593 |
| 4,318 | 3,441 | 4,685 | 6,033 |
| 434 | 2,772 | 3,356 | (364) |

${ }^{1}$ See Notes to users: External reporting changes - First quarter, Note 1.
 Warrants).

## CONDENSED AVERAGE BALANCE SHEETS

| (\$ millions) <br> Unaudited, average for the period | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | $\begin{array}{r} 2005 \\ 9 M \end{array}$ | $\begin{array}{r} 2004 \\ 9 M \end{array}$ | $\begin{array}{r} 2004 \\ 12 \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} \hline 2003 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and deposits with banks | 12,981 | 12,880 | 13,326 | 11,457 | 11,879 | 11,698 | 10,958 | 11,159 | 10,491 | 13,064 | 11,510 | 11,497 | 10,224 |
| Securities | 74,846 | 72,956 | 72,314 | 68,409 | 70,174 | 71,711 | 71,688 | 69,809 | 71,374 | 73,377 | 71,187 | 70,489 | 71,460 |
| Securities borrowed or purchased under resale agreements | 21,452 | 21,862 | 21,488 | 19,809 | 19,756 | 20,894 | 21,420 | 18,868 | 19,029 | 21,598 | 20,689 | 20,467 | 20,389 |
| Loans | 140,569 | 138,570 | 138,628 | 137,611 | 135,832 | 133,425 | 133,309 | 135,526 | 135,980 | 139,263 | 134,195 | 135,053 | 136,173 |
| Other | 42,288 | 41,534 | 42,532 | 41,249 | 41,367 | 46,514 | 44,154 | 43,647 | 48,955 | 42,124 | 43,993 | 43,304 | 46,493 |
| Total assets | 292,136 | 287,802 | 288,288 | 278,535 | 279,008 | 284,242 | 281,529 | 279,009 | 285,829 | 289,426 | 281,574 | 280,810 | 284,739 |
| Liabilities and shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | 196,796 | 194,692 | 192,269 | 190,753 | 192,899 | 192,523 | 189,746 | 190,289 | 192,268 | 194,585 | 191,717 | 191,475 | 194,339 |
| Other | 77,770 | 75,530 | 78,632 | 70,033 | 68,143 | 74,497 | 74,640 | 71,927 | 77,116 | 77,330 | 72,411 | 71,813 | 73,931 |
| Subordinated indebtedness | 3,881 | 3,899 | 3,884 | 4,032 | 3,831 | 3,164 | 3,198 | 3,220 | 3,336 | 3,888 | 3,400 | 3,559 | 3,487 |
| Preferred share liabilities ${ }^{1}$ | 1,047 | 1,047 | 1,042 | 1,391 | 1,716 | 1,715 | 1,704 | 1,719 | 1,926 | 1,045 | 1,711 | 1,631 | 1,896 |
| Shareholders' equity ${ }^{1}$ | 12,642 | 12,634 | 12,461 | 12,326 | 12,419 | 12,343 | 12,241 | 11,854 | 11,183 | 12,578 | 12,335 | 12,332 | 11,086 |
| Total liabilities and shareholders' equity | 292,136 | 287,802 | 288,288 | 278,535 | 279,008 | 284,242 | 281,529 | 279,009 | 285,829 | 289,426 | 281,574 | 280,810 | 284,739 |
| Average interest-earning assets ${ }^{2}$ | 248,386 | 244,978 | 244,357 | 236,045 | 236,421 | 236,516 | 236,051 | 234,064 | 235,600 | 245,917 | 236,328 | 236,257 | 236,965 |

## PROFITABILITY MEASURES

| Unaudited, for the period ended | Q3105 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | $\begin{array}{r} 2005 \\ 9 \mathrm{M} \end{array}$ | $\begin{array}{r} 2004 \\ 9 \mathrm{M} \end{array}$ | 2004 12 M | $\begin{array}{r} \hline 2003 \\ 12 \mathrm{M} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on common equity | (75.1)\% | 16.2\% | 25.7\% | 14.2\% | 21.3\% | 18.4\% | 21.0\% | 17.9\% | 29.6\% | (11.0)\% | 20.2\% | 18.7\% | 19.2\% |
| Income statement measures as a percentage of average assets: <br> Net interest income ${ }^{1}$ | 1.66 \% | 1.74 \% | 1.82 \% | 1.84 \% | 1.88 \% | 1.80 \% | 1.97 \% | 1.99 \% | 2.00 \% | 1.74\% | 1.88 \% | 1.87 \% | 1.94 \% |
| Provision for credit losses | (0.27)\% | (0.23)\% | (0.25)\% | (0.25)\% | (0.13)\% | (0.29)\% | (0.22)\% | (0.19)\% | (0.59)\% | (0.25)\% | (0.21)\% | (0.22)\% | (0.40)\% |
| Non-interest income | 2.62 \% | 2.27 \% | 2.42 \% | 2.30 \% | 2.26 \% | 2.53 \% | 2.19 \% | 2.10 \% | 1.93 \% | 2.44 \% | 2.33 \% | 2.32 \% | $2.09 \%$ |
| Non-interest expenses | (6.59)\% | (2.89)\% | (2.62)\% | (3.24)\% | (2.80)\% | (2.97)\% | (2.75)\% | (2.90)\% | (2.71)\% | (4.06)\% | (2.84)\% | (2.94)\% | (2.86)\% |
| Income taxes and non-controlling interests | (0.01)\% | (0.26)\% | (0.40)\% | (0.08)\% | (0.36)\% | (0.34)\% | (0.36)\% | (0.31)\% | 0.42 \% | (0.22)\% | (0.36)\% | (0.29)\% | (0.09)\% |
| Net income (loss) ${ }^{1}$ | (2.59)\% | 0.63 \% | 0.97 \% | 0.57 \% | 0.85 \% | 0.73 \% | 0.83\% | 0.69 \% | 1.05 \% | (0.35)\% | 0.80 \% | 0.74 \% | 0.68 \% |

[^9]
## ASSETS UNDER ADMINISTRATION

| (\$ millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unaudited, as at | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 |
| Assets under administration ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
| Individuals | 160,300 | 150,700 | 150,500 | 144,000 | 135,400 | 134,800 | 135,100 | 128,400 | 121,900 |
| Institutions | 768,200 | 683,500 | 632,900 | 586,800 | 573,800 | 587,400 | 586,900 | 541,000 | 532,200 |
| Retail mutual funds | 44,400 | 42,400 | 42,200 | 40,500 | 40,600 | 40,900 | 39,600 | 35,700 | 34,500 |
| Total assets under administration | 972,900 | 876,600 | 825,600 | 771,300 | 749,800 | 763,100 | 761,600 | 705,100 | 688,600 |

## ASSETS UNDER MANAGEMENT

| (\$ millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unaudited, as at | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 |
| Assets under management ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
| Individuals | 11,400 | 10,700 | 10,200 | 9,600 | 9,400 | 9,200 | 9,500 | 10,300 | 9,200 |
| Institutions | 16,300 | 16,100 | 16,800 | 17,100 | 17,100 | 17,700 | 18,100 | 18,000 | 17,600 |
| Retail mutual funds | 44,400 | 42,400 | 42,200 | 40,500 | 40,600 | 40,900 | 39,600 | 35,700 | 34,500 |
| Total assets under management | 72,100 | 69,200 | 69,200 | 67,200 | 67,100 | 67,800 | 67,200 | 64,000 | 61,300 |

[^10]
## ASSET SECURITIZATIONS ${ }^{1}$



[^11](\$ millions)
Unaudited, as at

## Business, government and consumer loans

| Canada |
| :--- |
| United States |
| Other countries |

Total net loans and acceptances

| Residential mortgages |
| :--- |
| Student |
| Personal - other |
| Credit card |

Total net consumer loans
Non-residential mortgages
Financial institutions
Business services
Manufacturing, capital goods
Manufacturing, consumer goods
Real estate and construction
Agriculture
Mining
Forest products
Hardware and software
Telecommunications and cable
Publishing, printing and broadcasting
Transportation
Utilities
Education, health and social services
Governments
General allowance allocated to business and government loans
Total net business and government loans, including acceptances
Total net loans and acceptances

| Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 139,093 | 136,429 | 135,070 | 133,650 | 133,736 | 130,854 | 129,049 | 129,913 | 129,727 |
| 5,009 | 4,311 | 4,978 | 4,896 | 5,208 | 5,472 | 5,439 | 6,107 | 7,060 |
| 3,255 | 3,984 | 3,583 | 3,736 | 3,631 | 3,826 | 3,255 | 3,053 | 4,867 |
| 147,357 | 144,724 | 143,631 | 142,282 | 142,575 | 140,152 | 137,743 | 139,073 | 141,654 |
| 76,840 | 74,480 | 73,425 | 72,553 | 71,167 | 69,907 | 68,971 | 69,969 | 70,032 |
| 1,637 | 1,712 | 2,014 | 2,089 | 2,156 | 2,253 | 2,561 | 2,600 | 2,673 |
| 25,601 | 24,825 | 24,227 | 23,700 | 23,060 | 22,330 | 20,934 | 20,277 | 19,887 |
| 7,575 | 7,758 | 8,231 | 8,347 | 9,506 | 9,428 | 9,390 | 9,090 | 8,636 |
| 111,653 | 108,775 | 107,897 | 106,689 | 105,889 | 103,918 | 101,856 | 101,936 | 101,228 |
| 5,171 | 5,128 | 5,066 | 5,030 | 4,935 | 4,696 | 4,597 | 4,524 | 4,287 |
| 3,153 | 3,725 | 3,680 | 3,647 | 4,002 | 3,353 | 3,512 | 3,739 | 4,018 |
| 2,289 | 2,315 | 2,106 | 2,363 | 2,312 | 2,347 | 2,143 | 2,464 | 2,366 |
| 4,304 | 4,293 | 4,087 | 4,080 | 4,323 | 4,310 | 4,574 | 4,564 | 5,142 |
| 1,863 | 1,707 | 1,935 | 1,810 | 1,896 | 1,715 | 2,066 | 2,008 | 2,097 |
| 2,229 | 1,994 | 1,828 | 1,864 | 1,981 | 1,981 | 1,933 | 1,903 | 2,179 |
| 4,019 | 3,854 | 4,284 | 4,174 | 3,392 | 3,587 | 3,567 | 3,828 | 3,962 |
| 3,544 | 3,741 | 4,038 | 4,120 | 4,162 | 4,323 | 4,394 | 4,255 | 4,164 |
| 2,502 | 2,778 | 2,498 | 2,265 | 2,805 | 2,197 | 2,031 | 2,190 | 2,580 |
| 183 | 205 | 162 | 225 | 261 | 297 | 350 | 506 | 623 |
| 613 | 517 | 527 | 432 | 560 | 616 | 619 | 712 | 768 |
| 243 | 306 | 367 | 408 | 546 | 495 | 470 | 457 | 521 |
| 1,023 | 864 | 722 | 737 | 843 | 1,027 | 1,074 | 1,284 | 2,723 |
| 494 | 381 | 442 | 396 | 470 | 1,336 | 618 | 681 | 754 |
| 1,460 | 1,513 | 1,485 | 1,793 | 1,614 | 1,602 | 1,647 | 1,746 | 2,074 |
| 713 | 1,099 | 749 | 593 | 695 | 765 | 796 | 830 | 975 |
| 1,657 | 1,334 | 1,435 | 1,396 | 1,466 | 1,452 | 1,380 | 1,347 | 1,310 |
| 726 | 704 | 825 | 769 | 973 | 768 | 811 | 844 | 781 |
| (482) | (509) | (502) | (509) | (550) | (633) | (695) | (745) | (898) |
| 35,704 | 35,949 | 35,734 | 35,593 | 36,686 | 36,234 | 35,887 | 37,137 | 40,426 |
| 147,357 | 144,724 | 143,631 | 142,282 | 142,575 | 140,152 | 137,743 | 139,073 | 141,654 |

## NET IMPAIRED LOANS

| (\$ millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unaudited, as at | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 |
| Gross impaired loans |  |  |  |  |  |  |  |  |  |
| Canada: |  |  |  |  |  |  |  |  |  |
| Consumer | 403 | 422 | 402 | 386 | 371 | 403 | 400 | 400 | 365 |
| Commercial | 475 | 482 | 439 | 432 | 490 | 519 | 471 | 519 | 747 |
|  | 878 | 904 | 841 | 818 | 861 | 922 | 871 | 919 | 1,112 |
| United States: |  |  |  |  |  |  |  |  |  |
| Consumer | - | - | - | - | 1 | 1 | 1 | , | - |
| Commercial | 71 | 78 | 72 | 75 | 30 | 109 | 101 | 124 | 347 |
|  | 71 | 78 | 72 | 75 | 31 | 110 | 102 | 125 | 347 |
| Other countries: |  |  |  |  |  |  |  |  |  |
| Consumer | - | - | - | - | - | 1 | - | - | - |
| Commercial | 46 | 73 | 146 | 216 | 176 | 198 | 295 | 332 | 432 |
|  | 46 | 73 | 146 | 216 | 176 | 199 | 295 | 332 | 432 |
| Total: |  |  |  |  |  |  |  |  |  |
| Consumer | 403 | 422 | 402 | 386 | 372 | 405 | 401 | 401 | 365 |
| Commercial | 592 | 633 | 657 | 723 | 696 | 826 | 867 | 975 | 1,526 |
| Gross impaired loans, Ioan substitute securities, |  |  |  |  |  |  |  |  |  |
| Specific allowance for credit losses | (688) | (707) | (771) | (801) | (829) | (891) | (851) | (855) | $(1,228)$ |
| Net impaired loans, Ioan substitute securities, |  |  |  |  |  |  |  |  |  |
| Net impaired loans |  |  |  |  |  |  |  |  |  |
| Residential mortgages ${ }^{1}$ | 117 | 124 | 125 | 103 | 113 | 137 | 143 | 159 | 137 |
| Student ${ }^{1}$ | 34 | 33 | 24 | 19 | (35) | (32) | (41) | (80) | (105) |
| Credit card ${ }^{1}$ | (107) | (110) | (123) | (133) | (158) | (148) | (144) | (134) | (121) |
| Personal - other ${ }^{1}$ | 7 | 5 | (11) | 10 | 17 | 17 | 30 | 38 | 10 |
| Non-residential mortgages | 3 | 2 | 3 | 4 | 3 | 4 | 7 | 12 | 12 |
| Financial institutions | 28 | 59 | 62 | 62 | 7 | 9 | 9 | 8 | 9 |
| Service and retail industries | 44 | 58 | 59 | 103 | 85 | 91 | 118 | 257 | 368 |
| Manufacturing, consumer and capital goods | 88 | 45 | 30 | 30 | 36 | 58 | 46 | 61 | 25 |
| Real estate and construction | 6 | 9 | 9 | 14 | 25 | 32 | 31 | 30 | 28 |
| Agriculture | 65 | 103 | 76 | 70 | 70 | 53 | 38 | 35 | 45 |
| Resource-based industries | 2 | - | - | 3 | 4 | 16 | 27 | 28 | 33 |
| Telecommunications, media and technology | 11 | 11 | 25 | 16 | 21 | 40 | 23 | 41 | 170 |
| Transportation | 4 | 3 | 1 | 2 | 14 | 24 | 29 | 11 | 8 |
| Utilities | 1 | 2 | 2 | 2 | 33 | 34 | 97 | 51 | 41 |
| Other | 4 | 4 | 6 | 3 | 4 | 5 | 4 | 4 | 3 |
|  | 307 | 348 | 288 | 308 | 239 | 340 | 417 | 521 | 663 |

[^12]
## CHANGES IN GROSS IMPAIRED LOANS

## (\$ millions)

Unaudited, for the period ended

| Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 422 | 402 | 386 | 372 | 405 | 401 | 401 | 365 | 410 |
| 633 | 657 | 723 | 696 | 826 | 867 | 975 | 1,526 | 1,663 |
| 1,055 | 1,059 | 1,109 | 1,068 | 1,231 | 1,268 | 1,376 | 1,891 | 2,073 |
| 293 | 327 | 298 | 303 | 293 | 322 | 306 | 311 | 275 |
| 117 | 121 | 107 | 301 | 84 | 161 | 171 | 175 | 364 |
| 410 | 448 | 405 | 604 | 377 | 483 | 477 | 486 | 639 |
| (114) | (125) | (104) | (106) | (134) | (138) | (107) | (66) | (169) |
| (127) | (69) | (116) | (196) | (130) | (174) | (263) | (429) | (423) |
| (241) | (194) | (220) | (302) | (264) | (312) | (370) | (495) | (592) |
| (198) | (182) | (178) | (183) | (192) | (180) | (199) | (209) | (151) |
| (31) | (76) | (57) | (78) | (84) | (28) | (16) | (297) | (78) |
| (229) | (258) | (235) | (261) | (276) | (208) | (215) | (506) | (229) |
| 403 | 422 | 402 | 386 | 372 | 405 | 401 | 401 | 365 |
| 592 | 633 | 657 | 723 | 696 | 826 | 867 | 975 | 1,526 |
| 995 | 1,055 | 1,059 | 1,109 | 1,068 | 1,231 | 1,268 | 1,376 | 1,891 |


| $\mathbf{2 0 0 5}$ <br> $\mathbf{9 M}$ | 2004 <br> $9 M$ | 2004 <br> 12 M | 2003 <br> 12 M |
| ---: | ---: | ---: | ---: |
| $\mathbf{3 8 6}$ | 401 | 401 | 411 |
| $\mathbf{7 2 3}$ | 975 | 975 | 1,864 |
| $\mathbf{1 , 1 0 9}$ | 1,376 | 1,376 | 2,275 |
|  |  |  |  |
| $\mathbf{9 1 8}$ | 921 | 1,224 | 1,114 |
| $\mathbf{3 4 5}$ | 416 | 717 | 1,098 |
| $\mathbf{1 , 2 6 3}$ | 1,337 | 1,941 | 2,212 |
|  |  |  |  |
| $\mathbf{( 3 4 3 )}$ | $(379)$ | $(485)$ | $(428)$ |
| $\mathbf{( 3 1 2 )}$ | $(567)$ | $(763)$ | $(1,371)$ |
| $\mathbf{( 6 5 5 )}$ | $(946)$ | $(1,248)$ | $(1,799)$ |
| $\mathbf{( 5 5 8 )}$ | $(571)$ | $(754)$ | $(696)$ |
| $\mathbf{( 1 6 4 )}$ | $(128)$ | $(206)$ | $(616)$ |
| $\mathbf{( 7 2 2 )}$ | $(699)$ | $(960)$ | $(1,312)$ |
|  |  |  |  |
| $\mathbf{4 0 3}$ | 372 | 386 | 401 |
| $\mathbf{5 9 2}$ | 696 | 723 | 975 |
| $\mathbf{9 9 5}$ | 1,068 | 1,109 | 1,376 |

## ALLOWANCE FOR CREDIT LOSSES

| (\$ millions) <br> Unaudited, for the period ended | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total allowance at beginning of period | 1,734 | 1,798 | 1,828 | 1,880 | 1,992 | 1,952 | 1,956 | 2,479 | 2,403 |
| Write-offs | (229) | (258) | (235) | (261) | (276) | (208) | (215) | (506) | (229) |
| Recoveries ${ }^{1}$ | 24 | 30 | 37 | 43 | 78 | 39 | 55 | 49 | 11 |
| Provision for credit losses | 199 | 159 | 178 | 175 | 91 | 207 | 155 | 131 | 425 |
| Transfer to loans held for sale | - | - | - | - | - | - | - | (157) | (135) |
| Foreign exchange and other adjustments | (13) | 5 | (10) | (9) | (5) | 2 | 1 | (40) | 4 |
| Total allowance at end of period ${ }^{2}$ | 1,715 | 1,734 | 1,798 | 1,828 | 1,880 | 1,992 | 1,952 | 1,956 | 2,479 |
| Specific allowance | 690 | 709 | 773 | 803 | 830 | 892 | 852 | 856 | 1,229 |
| General allowance | 1,025 | 1,025 | 1,025 | 1,025 | 1,050 | 1,100 | 1,100 | 1,100 | 1,250 |
| Total allowance for credit losses ${ }^{2}$ | 1,715 | 1,734 | 1,798 | 1,828 | 1,880 | 1,992 | 1,952 | 1,956 | 2,479 |


| $\mathbf{2 0 0 5}$ | 2004 | 2004 | 2003 |
| ---: | ---: | ---: | ---: |
| $\mathbf{9 M}$ | 9 M | 12 M | 12 M |
| $\mathbf{1 , 8 2 8}$ | 1,956 | 1,956 | 2,289 |
| $\mathbf{( 7 2 2 )}$ | $(699)$ | $(960)$ | $(1,312)$ |
| $\mathbf{9 1}$ | 172 | 215 | 182 |
| $\mathbf{5 3 6}$ | 453 | 628 | 1,143 |
| $\mathbf{-}$ | - | - | $(292)$ |
| $\mathbf{( 1 8 )}$ | $(2)$ | $(11)$ | $(54)$ |
| $\mathbf{1 , 7 1 5}$ | 1,880 | 1,828 | 1,956 |
| $\mathbf{6 9 0}$ | 830 | 803 | 856 |
| $\mathbf{1 , 0 2 5}$ | 1,050 | 1,025 | 1,100 |
| $\mathbf{1 , 7 1 5}$ | 1,880 | 1,828 | 1,956 |

[^13]
## CREDIT RISK FINANCIAL MEASURES

| Unaudited, as at | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diversification ratios Gross loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 76\% | 75\% | 75\% | 75\% | 74\% | 74\% | 74\% | 73\% | 71\% |
| Commercial | 24\% | 25\% | 25\% | 25\% | 26\% | 26\% | 26\% | 27\% | 29\% |
| Canada | 95\% | 94\% | 93\% | 93\% | 93\% | 93\% | 93\% | 93\% | 91\% |
| United States | 3\% | 3\% | 4\% | 4\% | 4\% | 4\% | 4\% | 5\% | 5\% |
| Other countries | 2\% | 3\% | 3\% | 3\% | 3\% | 3\% | 3\% | 2\% | 4\% |
| Net loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 76\% | 75\% | 75\% | 75\% | 74\% | 74\% | 74\% | 73\% | 71\% |
| Commercial | 24\% | 25\% | 25\% | 25\% | 26\% | 26\% | 26\% | 27\% | 29\% |
| Canada | 95\% | 94\% | 95\% | 94\% | 93\% | 93\% | 94\% | 94\% | 92\% |
| United States | 3\% | 3\% | 3\% | 3\% | 4\% | 4\% | 4\% | 4\% | 5\% |
| Other countries | 2\% | 3\% | 2\% | 3\% | 3\% | 3\% | 2\% | 2\% | 3\% |
|  |  |  |  |  |  |  |  |  |  |
| Specific allowances for credit losses (ACL)-to-gross impaired loans and acceptances (GIL) |  |  |  |  |  |  |  |  |  |
| Total | 69\% | 67\% | 73\% | 72\% | 78\% | 72\% | 67\% | 62\% | 65\% |
| Consumer | 87\% | 88\% | 96\% | 100\% | 117\% | 106\% | 103\% | 104\% | 122\% |
| Commercial | 57\% | 53\% | 58\% | 57\% | 57\% | 56\% | 51\% | 45\% | 51\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |
| GIL-to-gross loans and acceptances | 0.67 \% | 0.72 \% | 0.73 \% | 0.77 \% | 0.74 \% | 0.87 \% | 0.91 \% | 0.98 \% | 1.31 \% |
| Net impaired loans and acceptances (NIL)-to-net loans and acceptances | 0.21 \% | 0.24 \% | 0.20 \% | 0.22 \% | 0.17 \% | 0.24 \% | 0.30 \% | 0.37 \% | 0.47 \% |
| Segmented NIL-to-segmented net loans and acceptances |  |  |  |  |  |  |  |  |  |
| Consumer | 0.05 \% | 0.05 \% | 0.01 \% | 0.00 \% | (0.06)\% | (0.03)\% | (0.01)\% | (0.02)\% | (0.08)\% |
| Commercial | 0.72 \% | 0.82 \% | 0.76 \% | 0.87 \% | 0.82 \% | 1.01 \% | 1.20 \% | 1.45 \% | 1.84 \% |
| Canada | 0.17 \% | 0.18 \% | 0.14 \% | 0.13 \% | 0.11 \% | 0.14 \% | 0.14 \% | 0.18 \% | 0.17 \% |
| United States | 0.68 \% | 0.95 \% | 0.68 \% | 0.53 \% | 0.02 \% | 0.80 \% | 0.75 \% | 1.11 \% | 2.66 \% |
| Other countries | 0.95 \% | 1.38 \% | 1.90 \% | 2.76 \% | 2.56 \% | 2.93 \% | 5.90 \% | 7.11 \% | 5.34 \% |

## REGULATORY CAPITAL¹

(\$ millions)
Unaudited, as at

## Tier 1 capital

Common shares

| Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |  |
| $\mathbf{2 , 9 0 8}$ | 2,916 | 2,917 | 2,929 | 2,949 | 3,000 | 2,980 | 2,950 | 2,903 |  |
| $\mathbf{5 8}$ | 58 | 59 | 59 | 60 | 57 | 61 | 50 | 46 |  |
| $\mathbf{5 , 2 0 0}$ | 7,780 | 7,764 | 7,745 | 7,837 | 7,805 | 7,862 | 7,601 | 7,302 |  |
| $\mathbf{( 3 5 0 )}$ | $(296)$ | $(327)$ | $(376)$ | $(191)$ | $(119)$ | $(181)$ | $(180)$ | 6 |  |
| $\mathbf{2 , 2 9 6}$ | 3,178 | 3,006 | 2,826 | 3,194 | 3,232 | 3,233 | 3,132 | 3,070 |  |
| $\mathbf{2 1}$ | 20 | 22 | 39 | 21 | 21 | 20 | 21 | 23 |  |
| $\mathbf{( 9 4 7 )}$ | $(947)$ | $(947)$ | $(1,055)$ | $(1,067)$ | $(1,065)$ | $(1,041)$ | $(1,045)$ | $(1,067)$ |  |
| $\mathbf{9 , 1 8 6}$ | 12,709 | 12,494 | 12,167 | 12,803 | 12,931 | 12,934 | 12,529 | 12,283 |  |
| $\mathbf{3 9 1}$ | 442 | 436 | 428 | 467 |  | 489 | 491 | 488 | 521 |
| $\mathbf{8 0 7}$ | 249 | - | - | - | 144 | 127 | 225 | 17 |  |
| $\mathbf{3 , 4 3 7}$ | 3,448 | 3,443 | 3,435 | 3,374 | 2,636 | 2,622 | 2,621 | 2,651 |  |
| $\mathbf{1 , 0 2 5}$ | 1,025 | 1,025 | 1,015 | 1,026 | 1,024 | 1,018 | 1,018 | 1,055 |  |
| $\mathbf{5 , 6 6 0}$ | 5,164 | 4,904 | 4,878 | 4,867 | 4,293 | 4,258 | 4,352 | 4,244 |  |
| $\mathbf{1 4 , 8 4 6}$ | 17,873 | 17,398 | 17,045 | 17,670 | 17,224 | 17,192 | 16,881 | 16,527 |  |
| $\mathbf{( 1 , 9 6 3 )}$ | $(2,021)$ | $(1,876)$ | $(2,160)$ | $(2,096)$ | $(2,185)$ | $(2,109)$ | $(1,716)$ | $(1,801)$ |  |
| $\mathbf{1 2 , 8 8 3}$ | 15,852 | 15,522 | 14,885 | 15,574 | 15,039 | 15,083 | 15,165 | 14,726 |  |
| $\mathbf{1 2 2 , 6 0 0}$ | 118,600 | 118,600 | 115,900 | 117,300 | 117,100 | 116,300 | 116,300 | 120,600 |  |
| $\mathbf{7 . 5 \%}$ | $10.7 \%$ | $10.5 \%$ | $10.5 \%$ | $10.9 \%$ | $11.0 \%$ | $11.1 \%$ | $10.8 \%$ | $10.2 \%$ |  |
| $\mathbf{1 0 . 5 \%}$ | $13.4 \%$ | $13.1 \%$ | $12.8 \%$ | $13.3 \%$ | $12.8 \%$ | $13.0 \%$ | $13.0 \%$ | $12.2 \%$ |  |

${ }^{1}$ The capital standards developed by the Bank for International Settlements (BIS) require a minimum total capital ratio of $8 \%$ of which $4 \%$ must be Tier 1 capital. The BIS framework allows some domestic regulatory discretion in determining capital. Capital ratios of banks in different countries are, therefore, not strictly comparable unless adjusted for discretionary differences. The Canadian regulator has target requirements of $7 \%$ Tier 1 and 10\% total capital ratios for a bank to be considered "well capitalized."
${ }^{2}$ Includes non-cumulative preferred shares totalling $\$ 0.722$ billion (Q2/05: $\$ 1.052$ billion) that are redeemable by the holders and as such, are shown as preferred share liabilities on the consolidated balance sheets pursuant to adoption of the amendments to the CICA handbook section, "Financial Instruments - Disclosure and Presentation." For further details, see Notes to users: External reporting changes - First quarter, Note 1.
${ }^{3}$ CIBC's general allowance for credit losses was $\$ 1.025$ billion and all of it was included in capital as it was below the maximum that can be included as part of Tier 2 capital. The maximum is $0.875 \%$ of total risk-weighted assets.

## RISK-WEIGHTED ASSETS

(\$ billions)
Unaudited, as at

| Q3/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Assets | Risk- <br> weighted amounts |  | RISK WEIGHTED AMOUNTS |  |  |  |  |  |  |
| 13.8 | 1.4 | 1.0 | 1.0 | 1.2 | 0.9 | 1.4 | 0.9 | 0.8 | 1.2 |
| 34.5 | 0.1 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.3 | 0.5 |
| 38.5 | 3.8 | 3.9 | 4.0 | 2.6 | 2.8 | 2.7 | 3.1 | 3.6 | 5.0 |
| 20.6 | 0.8 | 0.9 | 0.9 | 0.9 | 0.8 | 0.8 | 0.9 | 1.0 | 1.0 |
| 3.4 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.8 | 0.3 | 0.3 |
| 82.0 | 30.5 | 29.7 | 29.0 | 28.4 | 27.6 | 26.5 | 25.8 | 25.4 | 24.5 |
| 56.7 | 56.7 | 56.1 | 56.8 | 56.0 | 57.0 | 56.6 | 54.6 | 54.6 | 57.0 |
| 43.4 | 12.3 | 11.8 | 11.4 | 11.0 | 11.8 | 11.5 | 12.3 | 12.9 | 12.4 |
| 292.9 | 105.8 | 103.8 | 103.5 | 100.5 | 101.3 | 99.9 | 98.6 | 98.9 | 101.9 |

## Off-balance sheet amounts:

Credit-related arrangements:

| Lines of credit |
| :--- |
| Guarantees and letters of credit |
| Other |


| 54.9 | 6.1 | 4.1 | 4.1 | 3.8 | 3.8 | 4.0 | 4.7 | 4.7 | 5.2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 50.8 | 3.1 | 3.1 | 3.1 | 3.4 | 3.7 | 5.0 | 4.9 | 4.6 | 5.4 |
| 0.4 | 0.4 | 0.4 | 0.6 | 0.5 | 0.8 | 0.3 | 0.3 | 0.4 | 0.3 |
| 106.1 | 9.6 | 7.6 | 7.8 | 7.7 | 8.3 | 9.3 | 9.9 | 9.7 | 10.9 |
| 1,188.5 | 3.5 | 3.5 | 3.4 | 3.6 | 3.9 | 4.5 | 5.0 | 5.1 | 5.1 |
| 1,294.6 | 13.1 | 11.1 | 11.2 | 11.3 | 12.2 | 13.8 | 14.9 | 14.8 | 16.0 |
|  | 118.9 | 114.9 | 114.7 | 111.8 | 113.5 | 113.7 | 113.5 | 113.7 | 117.9 |
|  | 3.7 | 3.7 | 3.9 | 4.1 | 3.8 | 3.4 | 2.8 | 2.6 | 2.7 |
|  | 122.6 | 118.6 | 118.6 | 115.9 | 117.3 | 117.1 | 116.3 | 116.3 | 120.6 |
|  | 6.4\% | 8.8\% | 8.8\% | 9.0\% | 9.1\% | 9.2\% | 9.2\% | 9.0\% | 8.5\% |
|  | 0.84\% | 0.86\% | 0.86\% | 0.88\% | 0.90\% | 0.94\% | 0.95\% | 0.95\% | 1.04\% |

OUTSTANDING DERIVATIVE CONTRACTS - NOTIONAL AMOUNTS


[^14]
## CREDIT RISK ASSOCIATED WITH DERIVATIVES

(\$ millions)
$\underline{\text { Unaudited, as at }}$

| Current replacement cost |  |  | Credit equivalent amount | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Risk- <br> weighted amount |  | Risk-weighted amount |  |  |
| Trading | ALM | Total |  |  |  |  |  |
| 4 | - | 4 | 4 | 1 | 2 | 1 | 2 | 3 |
| 10,512 | 1,278 | 11,790 | 15,103 | 3,220 | 3,499 | 3,675 | 3,566 | 3,531 |
| 772 | 2 | 774 | 974 | 237 | 227 | 222 | 208 | 223 |
| 11,288 | 1,280 | 12,568 | 16,081 | 3,458 | 3,728 | 3,898 | 3,776 | 3,757 |
| 718 | 48 | 766 | 1,423 | 409 | 476 | 567 | 1,220 | 818 |
| 4,134 | 156 | 4,290 | 7,674 | 1,585 | 1,641 | 1,746 | 1,800 | 1,574 |
| 124 | - | 124 | 214 | 63 | 86 | 108 | 136 | 142 |
| 4,976 | 204 | 5,180 | 9,311 | 2,057 | 2,203 | 2,421 | 3,156 | 2,534 |
| 57 | - | 57 | 194 | 74 | 78 | 68 | 65 | 72 |
| 115 | - | 115 | 1,615 | 310 | 213 | 161 | 178 | 199 |
| 172 | - | 172 | 1,809 | 384 | 291 | 229 | 243 | 271 |
| 1,725 | 35 | 1,760 | 3,913 | 1,253 | 1,170 | 1,152 | 1,145 | 1,177 |
| 2,045 | - | 2,045 | 3,905 | 1,621 | 1,351 | 1,242 | 1,757 | 1,661 |
| 20,206 | 1,519 | 21,725 | 35,019 | 8,773 | 8,743 | 8,942 | 10,077 | 9,400 |
| $(14,897)$ | - | $(14,897)$ | $(20,638)$ | $(5,244)$ | $(5,272)$ | $(5,579)$ | $(6,412)$ | $(5,511)$ |
| 5,309 | 1,519 | 6,828 | 14,381 | 3,529 | 3,471 | 3,363 | 3,665 | 3,889 |

[^15]
# FAIR VALUES OF FINANCIAL INSTRUMENTS 



## ESTIMATED FAIR VALUES OF SECURITIES HELD FOR INVESTMENT

## (\$ millions)

Unaudited, as at

| Unaudited, as at |  |  | Q3/05 | Q205 | Q105 | Q4/04 | Q3/04 | Q2104 | Q1/04 | Q4/03 | Q3/03 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying value | Estimated fair value | Unrealized net gains I (losses) |  | Unrealized net gains I (losses) |  |  |  |  |  |  |
| Government debt | 8,707 | 8,751 | 44 | 39 | 84 | 122 | (159) | (131) | 27 | (39) | (170) |
| Asset / mortgage-backed securities | 3,080 | 3,138 | 58 | 75 | 56 | 59 | 47 | 41 | 75 | 67 | 40 |
| Debt | 547 | 551 | 4 | (3) | 15 | 47 | 5 | 98 | 98 | 91 | 17 |
| Equity ${ }^{1,4}$ | 907 | 1,642 | 735 | 708 | 607 | 508 | 630 | 241 | 661 | 582 | 433 |
|  | 13,241 | 14,082 | 841 | 819 | 762 | 736 | 523 | 249 | 861 | 701 | 320 |

FAIR VALUES OF DERIVATIVE FINANCIAL INSTRUMENTS

| (\$ millions) Unaudited, as at |  |  | Q3/05 | Q2/05 | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Positive | Negative | Fair value net |  |  |  | Fair value net |  |  |  |  |
| Total held for trading purposes | 21,008 | 21,221 | (213) | 163 | 618 | 224 | 664 | 1,396 | 1,048 | 851 | 1,021 |
| Total held for ALM purposes ${ }^{\text {5, } 6}$ | 1,545 | 1,961 | (416) | (60) | (282) | $(1,164)$ | 170 | 657 | 258 | 61 | 709 |
| Total fair value | 22,553 | 23,182 | (629) | 103 | 336 | (940) | 834 | 2,053 | 1,306 | 912 | 1,730 |
| Less: Effect of master netting agreements | $(14,897)$ | $(14,897)$ | - | - | - | - |  | - | - |  | - |
|  | 7,656 | 8,285 | (629) | 103 | 336 | (940) | 834 | 2,053 | 1,306 | 912 | 1,730 |
| Average fair values of derivatives during the quarter | 22,310 | 22,037 | 273 | (39) | (89) | 639 | 1,231 | 1,206 | 1,159 | 1,087 | 823 |

## INTEREST RATE SENSITIVITY 1,2

| (\$ millions) Unaudited | within 3 months | 3 to 12 <br> months | within <br> 1 year | $\begin{aligned} & 1 \text { to } 5 \\ & \text { years } \\ & \hline \end{aligned}$ | Over 5 years | rate <br> sensitive | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q3/05 <br> Canadian currency |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Assets | 127,352 | 16,589 | 143,941 | 26,009 | 5,549 | 33,226 | 208,725 |
| Structural assumptions ${ }^{3}$ | $(4,428)$ | 3,258 | $(1,170)$ | 2,736 | - | $(1,566)$ | - |
| Liabilities and shareholders' equity | $(125,487)$ | $(20,168)$ | $(145,655)$ | $(19,997)$ | $(8,332)$ | $(34,741)$ | $(208,725)$ |
| Structural assumptions ${ }^{3}$ | 13,541 | $(17,363)$ | $(3,822)$ | $(14,583)$ | - | 18,405 | - |
| Off-balance sheet | $(22,770)$ | 9,009 | $(13,761)$ | 9,464 | 4,297 | - | - |
| Gap | $(11,792)$ | $(8,675)$ | $(20,467)$ | 3,629 | 1,514 | 15,324 | - |
| Foreign currencies |  |  |  |  |  |  |  |
| Assets | 47,891 | 2,293 | 50,184 | 2,414 | 10,689 | 20,842 | 84,129 |
| Liabilities and shareholders' equity | $(60,887)$ | $(8,443)$ | $(69,330)$ | $(2,880)$ | (699) | $(11,220)$ | $(84,129)$ |
| Off-balance sheet | $(4,183)$ | 11,459 | 7,276 | 1,929 | $(9,205)$ | - | - |
| Gap | $(17,179)$ | 5,309 | $(11,870)$ | 1,463 | 785 | 9,622 | - |
| Total gap | $(28,971)$ | $(3,366)$ | $(32,337)$ | 5,092 | 2,299 | 24,946 | - |
| Q2/05 |  |  |  |  |  |  |  |
| Canadian currency | $(6,074)$ | $(7,518)$ | $(13,592)$ | (81) | (172) | 13,845 | - |
| Foreign currencies | $(12,304)$ | 1,944 | $(10,360)$ | 40 | 1,809 | 8,511 | - |
| Total gap | $(18,378)$ | $(5,574)$ | $(23,952)$ | (41) | 1,637 | 22,356 | - |
| Q1/05 |  |  |  |  |  |  |  |
| Canadian currency | $(4,343)$ | $(18,777)$ | $(23,120)$ | 10,146 | 900 | 12,074 | - |
| Foreign currencies | $(18,414)$ | 5,720 | $(12,694)$ | (105) | 1,920 | 10,879 | - |
| Total gap | $(22,757)$ | $(13,057)$ | $(35,814)$ | 10,041 | 2,820 | 22,953 | - |
| Q4/04 |  |  |  |  |  |  |  |
| Canadian currency | (589) | $(20,986)$ | $(21,575)$ | 8,845 | 1,550 | 11,180 | - |
| Foreign currencies | $(12,564)$ | 592 | $(11,972)$ | (296) | 2,910 | 9,358 | - |
| Total gap | $(13,153)$ | $(20,394)$ | $(33,547)$ | 8,549 | 4,460 | 20,538 | - |
| Q3/04 <br> Canadian currency | $(5,578)$ | $(12,772)$ | $(18,350)$ | 6,845 | 2,521 | 8,984 | - |
| Foreign currencies | $(12,212)$ | $(1,465)$ | $(13,677)$ | (86) | 2,818 | 10,945 | - |
| Total gap | $(17,790)$ | $(14,237)$ | $(32,027)$ | 6,759 | 5,339 | 19,929 | - |


| Maturity or repricing date of interest sensitive instruments |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | :--- |
| within | 3 to 12 | Total | within | 1 to 5 | Over 5 | raterest | ratal |
| 3 months | months | 1 year | years | years | sensitive |  |  |

${ }^{1}$ The financial assets and liabilities have been presented in the consolidated gap table based on the earlier of their contractual re-pricing or maturity date. In the normal course of
business, mortgage and other consumer loan clients frequently repay their loans in part or in ull prior to the contractual maturity date Similarly, some term deposits are sometimes cashed before their contractual maturity date. $h$ addition, trading account positions can fluctuate significantly from day to day. Taking into account expected prepayment and early $w$ ithdraw als on the consolidated gap position as at July 31, 2005, w ould have the effect of increasing the gap in the periods over one year by approximately $\$ 1.2$ billion. ( $\$ 1.2$ billion increase as at April 30, 2005),
${ }^{2}$ Given CIBC's consolidated maturity and repricing portfolio as at July 31, 2005, as adjusted for estimated prepayments and early $w$ thdraw als, an immediate $1 \%$ increase in interest rates across all maturities would increase net income after taxes by approximately $\$ 27$ million ( $\$ 89$ million as at April 30,2005 ) over the next 12 months, and increase common shareholders' equity as measured on a present value basis by approximately $\$ 227$ million including structural assumptions ( $\$ 320$ million as at April 30,2005 ) Excluding the impact of structural assumptions, his w ould decrease common shareholders equity by approximately $\$ 270$ million ( $\$ 146$ million as at April 30,2005 ).
${ }^{3} \mathrm{CIBC}$ manages the interest rate gap by mputing a duration to certain assets and liabilities based on historical and forecasted core balance trends.


[^0]:    
    ${ }^{2}$ See Notes to users: External reporting changes - First quarter, Note 1.

[^1]:    ${ }^{1}$ See Notes to users: External reporting changes - First quarter, Note 1.
    ${ }^{2}$ See Notes to users: Non-GAAP measures.

[^2]:     follows:

    - The funds transfer pricing of retail products with embedded options (examples include: mortgage commitments, mortgage prepayments and redeemable GICs) now includes a specific charge for hedging the
     Markets-other and CIBC Wealth Management-other.
    - The hedging costs associated with mortgage refinancing before maturity and mortgage securitizations are now allocated to the mortgage business to better align these costs with their respective revenue. Previously, these costs were allocated to CIBC Retail Markets-other.
    Also, effective November 1, 2003, a number of cash management accounts previously allocated to investment banking and credit products were transferred to commercial banking on a prospective basis.
    
     in CIBC Retail Markets, are fully allocated to the business lines
    ${ }^{3}$ See Notes to users: External reporting changes - First quarter, Note 1 and Management reporting changes - First quarter, Note 1

[^3]:    ${ }^{1}$ See Footnote 1 on page 5.
    ${ }^{2}$ See Notes to users: Management reporting changes - First quarter, Note 1.
    ${ }^{3}$ Intersegment revenue represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model.
    ${ }^{4}$ See Notes to users: Non-GAAP measures.
    ${ }^{5}$ Assets under management are included in assets under administration.

[^4]:    ${ }^{1}$ See Notes to users: Management reporting changes - First quarter, Note 1
    ${ }^{2}$ See Notes to users: Non-GAAP measures.
    ${ }^{3}$ Intersegment revenue represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model

[^5]:    ${ }^{1}$ See Notes to users: Management reporting changes - First quarter, Note 1.
    ${ }^{2}$ Intersegment revenue represents internal sales commissions and revenue allocations under the Manufacturer / Customer Segment / Distributor Management Model

[^6]:     interest rate swaps. It does not include commissions or new issue revenue. Trading revenue is generated in CIBC World Markets, most significantly capital markets, and in TBRM.
     f trading revenue
    ${ }^{3}$ See Notes to users: Non-GAAP measures.
    ${ }^{4}$ See Notes to users: External reporting changes - First quarter, Note 1.
    ${ }^{5}$ Includes credit derivatives and secondary loan trading and sales
    ${ }^{6}$ See footnote 2 on page 3 of non-interest income.
     Q2/05: $\$ 10$ million) is included in Non-controlling interests.

[^7]:    ${ }^{1}$ We transferred $\$ 1.2$ billion of business and government loans in Q4/03 and $\$ 885$ million in Q3/03 into a held for sale portfolio. These loans were transferred into the held for sale portfolio at the lower of their carrying or market value. On transfer, the loans held for sale were reduced by a provision for credit losses of $\$ 93$ million in Q4/03 and $\$ 135$ million in Q3/03; and losses of $\$ 7$ million in Q4/03 and \$16 million in Q3/03 were recorded in other non-interest income.
    ${ }^{2}$ See Notes to users: External reporting changes - Second quarter, Note 1.
    ${ }^{3}$ See Notes to users: External reporting changes - First quarter, Note 1.

[^8]:    ${ }^{1}$ In Q1/05, disposals included the sale of Juniper Financial Corp. and EDULINX Canada Corporation.
    ${ }^{2}$ Includes foreign exchange translation and other purchase price equation adjustments.
    ${ }^{3}$ In Q1/05, disposals included the sale of Juniper Financial Corp. and EDULINX Canada Corporation.

[^9]:    ${ }^{1}$ See Notes to users: External reporting changes - First quarter, Note 1.
    ${ }^{2}$ Average interest-earning assets include interest-bearing deposits with banks, securities, securities borrowed or purchased under resale agreements, and loans.

[^10]:    ${ }^{1}$ Assets under management are included in assets under administration.

[^11]:     (VIEs).
     from the consolidated balance sheets
     from securitization comprises servicing income, losses under recourse arrangements, and gains or losses on securitizations (Q3/05: \$14 million; Q2/05: \$13 million).

[^12]:    ${ }^{1}$ Specific allowances for large numbers of homogeneous balances of relatively small amounts are established by reference to historical ratios of write-offs to balances outstanding. This may result in negative net impaired loans as individual loans are generally classified as impaired when repayment of principal or payment of interest is contractually 90 days in arrears.

[^13]:    Prior to Q1/04, recoveries included credit protection purchased from third parties.
    ${ }^{2}$ The total allowance includes the allowance on impaired loans and allowance for letters of credit of $\$ 2$ million in Q3/05 (Q2/05: \$2 million)

[^14]:    ${ }^{1}$ ALM: Asset/liability management.
    ${ }^{2}$ Includes forwards, futures, swaps and options.
    ${ }^{3}$ Includes precious metals and other commodity forwards, futures, swaps and options.

[^15]:    ${ }^{1}$ Sum of current replacement cost plus potential future exposure, adjusted for the impact of collateral.
    ${ }^{2}$ Futures contracts and some purchased options are traded through established exchanges and are subject to daily margin requirements. Accordingly, they are deemed to have no credit risk. Options written by CIBC have no credit risk as CIBC has already collected its income from these transactions. Accordingly, these items are excluded from this table.
    ${ }^{3}$ ALM credit derivative options both purchased and written are treated as guarantees for credit risk capital purposes.
    ${ }^{4}$ Includes forwards, swaps and options.
    ${ }^{5}$ Includes precious metals and other commodity forwards, swaps and options.

