## Third Quarter Financial Highlights

| Unaudited | As at or for the three months ended |  |  | As at or for the nine months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 2003 \\ \text { Jul. } 31 \end{array}$ | $\begin{array}{r} 2003 \\ \text { Apr. } 30 \end{array}$ | $\begin{array}{r} 2002 \\ \text { Jul. } 31 \end{array}$ | $\begin{array}{r} 2003 \\ \text { Jul. } 31 \end{array}$ | $\begin{array}{r} 2002 \\ \text { Jul. } 31 \end{array}$ |
| COMMON SHARE INFORMATION |  |  |  |  |  |
| Per share - basic earnings | \$ 2.04 | \$ 0.76 | \$ 0.41 | \$ 3.91 | \$ 1.76 |
| - diluted earnings | 2.02 | 0.76 | 0.41 | 3.89 | 1.75 |
| - dividends | 0.41 | 0.41 | 0.41 | 1.23 | 1.19 |
| - book value | 28.42 | 26.77 | 26.44 | 28.42 | 26.44 |
| Share price - high | 55.42 | 49.45 | 54.50 | 55.42 | 57.70 |
| - low | 46.27 | 41.05 | 38.75 | 39.50 | 38.75 |
| - closing | 54.52 | 47.80 | 45.10 | 54.52 | 45.10 |
| Shares outstanding (thousands) |  |  |  |  |  |
| - average basic | 360,270 | 359,506 | 358,961 | 359,637 | 361,057 |
| - average diluted | 362,891 | 361,430 | 361,374 | 361,577 | 364,243 |
| - end of period | 360,921 | 359,813 | 359,049 | 360,921 | 359,049 |
| Market capitalization (\$ millions) | \$ 19,677 | \$ 17,199 | \$ 16,193 | \$ 19,677 | \$ 16,193 |
| VALUE MEASURES |  |  |  |  |  |
| Price to earnings multiple (12 month trailing) | 15.5 | 25.3 | 19.5 | 15.5 | 19.5 |
| Dividend yield (based on closing share price) | 3.0 \% | $3.5 \%$ | 3.6 \% | 3.0 \% | $3.5 \%$ |
| Dividend payout ratio | 19.9 \% | 53.9 \% | 99.1 \% | 31.3 \% | 67.5 \% |
| Market value to book value ratio | 1.92 | 1.79 | 1.71 | 1.92 | 1.71 |
| FINANCIAL RESULTS (\$ millions) |  |  |  |  |  |
| Total revenue | \$ 2,866 | \$ 2,734 | \$ 2,534 | \$ 8,679 | \$ 8,550 |
| Total revenue (TEB) ${ }^{(1)}$ | 2,901 | 2,765 | 2,562 | 8,773 | 8,630 |
| Provision for credit losses | 425 | 248 | 290 | 1,012 | 1,220 |
| Non-interest expenses | 1,952 | 2,045 | 1,982 | 6,090 | 6,456 |
| Net income | 788 | 320 | 193 | 1,553 | 753 |
| FINANCIAL MEASURES |  |  |  |  |  |
| Efficiency ratio | 68.1 \% | 74.8 \% | 78.2 \% | 70.2 \% | 75.5 \% |
| Efficiency ratio (TEB) ${ }^{(1)}$ | 67.3 \% | 73.9 \% | 77.4 \% | 69.4 \% | 74.8 \% |
| Return on common equity | 29.9 \% | $11.9 \%$ | $6.2 \%$ | 19.8 \% | 8.9 \% |
| Retail / wholesale ratio ${ }^{(2)}$ | $\mathbf{6 0}$ \% 140 \% | $58 \% / 42 \%$ | $50 \% / 50 \%$ | 60\%/40 \% | 50\%/50 \% |
| Net interest margin | 2.06 \% | 1.97 \% | 1.78 \% | 1.98 \% | 1.88 \% |
| Net interest margin (TEB) ${ }^{(1)}$ | $2.11 \%$ | 2.01 \% | 1.82 \% | $\mathbf{2 . 0 2} \%$ | 1.92 \% |
| Net interest margin on average interest-earning assets ${ }^{(3)}$ | $2.49 \%$ | 2.37 \% | $2.08 \%$ | $2.37 \%$ | 2.20 \% |
| Net interest margin on average interest-earning assets (TEB) ${ }^{(1)(3)}$ | $2.55 \%$ | 2.42 \% | 2.12 \% | $2.43 \%$ | 2.24 \% |
| Return on average assets | 1.09 \% | 0.46 \% | 0.26 \% | 0.72 \% | 0.35 \% |
| Return on average interest-earning assets ${ }^{(3)}$ | 1.32 \% | 0.56 \% | 0.30 \% | 0.87 \% | 0.41 \% |
| Regular workforce headcount | 37,076 | 37,897 | $44,543{ }^{(4)}$ | 37,076 | $44,543{ }^{(4)}$ |
| ON- AND OFF-BALANCE SHEET INFORMATION (\$ millions) |  |  |  |  |  |
| Cash resources and securities | \$ 83,678 | \$ 79,349 | \$ 97,627 | \$ 83,678 | \$ 97,627 |
| Loans and acceptances | 160,981 | 159,609 | 168,524 | 160,981 | 168,524 |
| Total assets | 283,254 | 279,837 | 304,660 | 283,254 | 304,660 |
| Deposits | 198,092 | 192,986 | 214,570 | 198,092 | 214,570 |
| Common shareholders' equity | 10,257 | 9,632 | 9,491 | 10,257 | 9,491 |
| Average assets | 285,829 | 284,432 | 294,975 | 286,670 | 290,602 |
| Average interest-earning assets ${ }^{(3)}$ | 236,516 | 236,411 | 252,915 | 238,904 | 248,117 |
| Average common shareholders' equity | 9,835 | 9,386 | 9,525 | 9,559 | 9,593 |
| Assets under administration | 688,600 | 697,000 | 750,900 | 688,600 | 750,900 |
| BALANCE SHEET QUALITY MEASURES |  |  |  |  |  |
| Common equity to risk-weighted assets | 8.5 \% | 7.8 \% | 7.2 \% | 8.5 \% | 7.2 \% |
| Risk-weighted assets (\$ billions) | \$ 120.6 | \$ 123.2 | \$ 131.9 | \$ 120.6 | \$ 131.9 |
| Tier 1 capital ratio | 10.2 \% | 9.3 \% | 8.8 \% | 10.2 \% | 8.8 \% |
| Total capital ratio | 12.2 \% | 11.7 \% | 11.9 \% | 12.2 \% | $11.9 \%$ |
| Net impaired loans after general allowance ${ }^{(5)(6)}$ (\$ millions) | \$ (587) | \$ (329) | \$ (260) | \$ (587) | \$ (260) |
| Net impaired loans to related assets ${ }^{(6)}$ | (0.36) \% | (0.21) \% | (0.15) \% | (0.36) \% | (0.15) \% |

(1) Management reviews net interest income included in total revenue and certain other financial measures on a taxable equivalent basis (TEB), as explained in the Performance measurement section of this report. The TEB adjustments are set out in the first table in the Consolidated Overview section of this report.
(2) Retail includes CIBC Retail Markets, CIBC Wealth Management and commercial banking (reported as part of CIBC World Markets). Wholesale reflects CIBC World Markets, excluding commercial banking. The ratio is determined by the amount of capital attributed to the businesses.
(3) During the first quarter of 2003, average interest-earning assets were redefined to include only interest-bearing deposits with banks, securities and loans. Prior period information has been restated.
(4) Restated to conform with the presentation used in the fourth quarter of 2002.
(5) The general allowance was \$1,250 million as at July 31, 2003, April 30, 2003 and July 31, 2002.
(6) Net impaired loans and related assets include loans, acceptances, loan substitute securities and loans held for sale.

