

150 YEARS

Strong MODERN **Client Focused** INNOVATIVE **Relationship-Oriented** BANK of the **FUTURE**

150



0 YEARS

– A short story –

Indigenous Peoples

As we look back on the stories of our company, we must first honour Canada's Indigenous Peoples, and acknowledge that Canada would not be the country it is today, flourishing from coast to coast to coast, without them. We must honour their languages, their spiritual traditions, their knowledge, and the dignity with which they have borne witness to the suffering they have experienced. The legacy of our collective past is now more fully understood, and we must respect and reimagine the sense of hope and possibility on which our country was founded.

We look forward to writing the next chapter of our history together.



150 Years Strong!

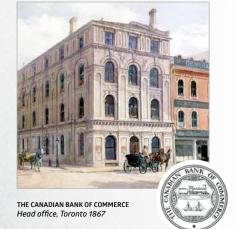
Our bank has a rich history of helping people, businesses and communities in Canada and around the world grow and prosper. We are extraordinarily proud to mark this major milestone and build the bank of the future.



Our Founders

The Canadian Bank of Commerce (The Commerce) opened for business on May 15, 1867 in Toronto just six weeks prior to the Confederation of Canada.

The Honorable William McMaster, a prominent businessman and philanthropist, was the principal founder of the bank and its first president. From that first day, it was all about building relationships with clients, understanding their needs and helping them achieve their goals. An aggressive businessman, he rapidly expanded the bank and its network of branches. By 1874, The Commerce had 24 branches making it the largest bank headquartered in Ontario.



1867

HON. WILLIAM MCMASTER

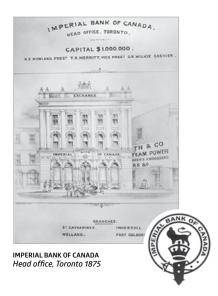
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1875



HENRY STARK HOWLAND

The Imperial Bank of Canada (Imperial) opened in Toronto on March 18, 1875. Its original premises were located at 18 Toronto Street, not far from The Commerce. Henry Stark Howland, originally from New York and previously a vice president of The Commerce, was the principal founder and first president of the new bank.



Having a different philosophy than McMaster, Howland had resigned from The Commerce because he believed the rapid expansion of capital and branches was too risky. Still, he was not opposed to venturing into new territory in search of business.



Imperial 1875

A Tale of Two Banks

Early Mergers

The Canadian Bank of Commerce







GORE BANK STAFF 1860

1836

HALIFAX BANKING COMPANY Banknote 1894

The Gore Bank, founded in

with The Commerce in 1870.

Hamilton, Ontario, amalgamated



THOMAS WILLIAM LOCKWOOD MACKEAN Chairman, Bank of BC, 1862–1872



1859

Under the leadership of Colonel Benjamin Pomroy, The Eastern Townships Bank opened for business in Sherbrooke, Quebec. It merged with The Commerce in 1912.



EASTERN TOWNSHIPS HEAD OFFICE, 1860s



Thanks to the discovery of gold, The Bank of British Columbia opened in Victoria, B.C. and was acquired by The Commerce in 1901.



ROBERT LONGWORTH, C. 1871 First President, The Merchants Bank of PEI

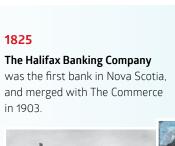
1871

The Merchants Bank of Prince Edward Island was opened by prominent importers and merchants and merged with The Commerce in 1906.

1873 Organized by Toronto businessman John Charles Fitch, the St. Lawrence Bank became the Standard Bank of Canada. It merged with the **Sterling** Bank of Canada in 1924 and The Commerce in 1928.



STANDARD BANK SEAL 1876





HALIFAX BANKING COMPANY Main Branch, 1825

HON. DONALD MCINNES President, Bank of Hamilton

CHATHAM BRANCH STAFF



1898

The Bank of Hamilton, under the leadership of Hon. Donald McInnes, opened 128 branches in Ontario and Western Canada. It merged with The Commerce in 1924.

By 1929

The Commerce had expanded to more than 800 branches.

A Tale of Two Banks

Early Mergers

Imperial Bank of Canada

NIAGARA DISTRICT BANKNOTE, 1857

1853



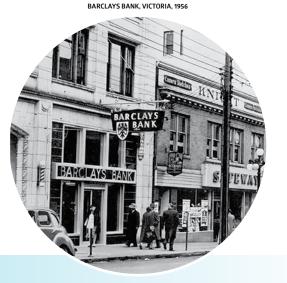
The **Niagara District Bank** was originally established to serve clients in the Niagara, Ontario region. The bank carried on a steady business with 3 branches until it merged with the Imperial in 1875.

1910

The **Weyburn Security Bank** was founded in Saskatchewan and offered banking, general insurance and mortgage loans. After the Great Depression took a toll it merged with the Imperial in 1931.



WEYBURN SECURITY BANK HEAD OFFICE, 1910s



1929

Barclays Bank (Canada) was established as an investment company, originally in Montreal, by Barclays Bank Limited in Britain. World War II and foreign exchange restrictions made it difficult to obtain further capital from England. Barclays Bank approached the Imperial and the two merged in 1956.

And then what happened?

Now we have two major chartered banks. But it was nearly 100 years before the two banks joined forces and agreed to merge in 1961. In the meantime, they would play leapfrog across the country building their foundation of networks and seeking to help new clients grow and prosper.

The 1890s

The Race for Space

Competition was fierce as Canada's banks raced to be the first one to proudly open their doors to clients in the flourishing new towns that were sprouting up in western Canada. Our bankers often travelled incognito and sometimes went to great lengths to hide their true identities from rival bankers.





LARGEST SHIPMENT OF GOLD FROM DAWSON TO SKAGWAY, YT 1899

The Call of the GOLD

The discovery of gold in the Yukon brought thousands of prospectors, hoping to strike it rich. The new Dominion Government asked The Bank of Commerce to open a branch to serve the needs of clients in the burgeoning towns. Specially trained bank employees set out in April 1898 to make the journey to Dawson City. They travelled by steamer, canoe and dog team.

DAWSON EXPEDITION GROUP PORTRAIT 1898





Community Service Begins

In March 1890, The Commerce Board of Directors set a precedent by approving the bank's first charitable donation. It was to the University of Toronto to help with restoration after a major fire.



DAWSON STAFF



CITY OF TORONTO ARCHIVES, FOND 1478 (F.W. MICKLETHWAITE FONDS), ITEM 37

Heading West

August 1891, three bankers set off westward on a mission to scout new territory for the Imperial Bank of Canada. Their destination – a small trading post established by the Hudson Bay Company almost 100 years earlier. On Sept. 4, 1891 the Edmonton branch opened for business, initially operating on the upper storey of a building which had housed a saloon.



First Female Teller

Anna M. MacLeod began her banking career in 1894, in Parkhill Ontario at a private bank owned by T.L.Rogers. An article from the 1956 CIBC employee newsletter described Anna as Mr. Roger's "right hand" taking charge and controlling the young rips when he was away on extended trips. Mr. Rogers sold his business to the Commerce in 1902 and Anna joined with the merger, continuing to serve our clients.



Did you know?

Chartered Banknotes: A License to Print Money

Every Canadian chartered bank used to issue its own banknotes until the creation of the Bank of Canada in 1935. CIBC has a rich visual history of banknotes.

Banknote Design

Banknotes were designed to instill confidence. Symbolic figures and royalty conveyed a sense of history and long traditions. Scenes of industry and agriculture suggested strength and permanence. Maps of Canada gave the impression of a bank of great reach and power. Banknotes came in different sizes. The largest were referred to as 'horse-blankets'.











In the very early days, bank presidents signed each bill by hand.

The 1900s



A Trail Blazer

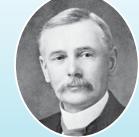
Finding a woman on staff at any of the banks was rare in 1902. That's when **Miss Grace A. Estey** was hired in Saint John, New Brunswick at a starting salary of \$3 a week.

GRACE VISITING THE BRANCH IN 1967



The Bard of the Yukon

Robert W. Service joined The Commerce in Victoria, BC in 1903 and eventually was assigned to the branch in Dawson City. Known as the "Bard of the Yukon", he wrote iconic Canadian poems that have been published around the world. "The Cremation of Sam McGee", and "The Shooting of Dan McGrew" tell stories of those early days.



1905

FIRST COMMERCE LIBRARIAN & ARCHIVIST

Open for Business

June 3. 1909 was the first time The Commerce constructed its own building in Montreal. Its Neo-Classical style of architecture dominated the street with massive Corinthian columns.

CONSTRUCTION OF 265 SAINT-JACQUES ST. W. MONTREAL, 1908

Pre-Fabs were all the Rage

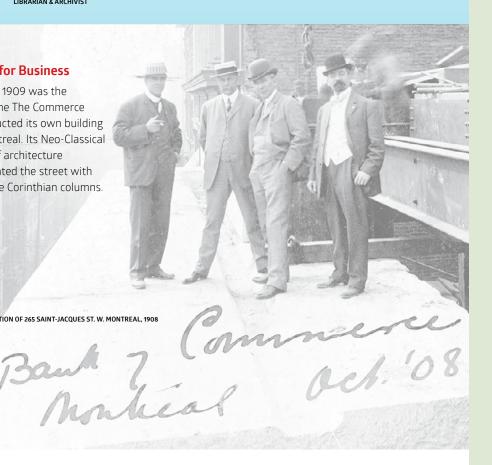
The Commerce introduced an **innovative** approach to building branches for clients settling in Canada's frontier towns. Structures could be assembled in 2 days allowing the bank to quickly establish itself. Between 1905 and 1911, roughly 70 pre-fabs were set up in five provinces - and some still stand today.

Caring for Communities

In 1906 The Commerce Board granted the sum of \$25,000 to the relief fund for victims of the San Francisco earthquake, an amount that in today's currency would equal more than \$500,000. The bank also sent down a pre-fab branch to replace the one destroyed in the quake.

VERMILION, ALBERTA 1906

Henry O.E. Asman was the first Corporate Librarian and Archivist. He convinced The Commerce to build a special fireproof building to house records, complete with a "shredder" which whirled at 1400 revolutions a minute and tore the paper into tiny bits.



In Case of Emergency – Break Glass

"If you are locked in the vault, endeavour" to breathe quietly and naturally. Do not get excited. You are not in danger."

Words meant to soothe the unwilling occupant of the bank vault. A glassencased toolkit was placed inside every vault in the early 1900s containing matches, a candle, screwdriver, hammer, crowbar and instructions on how to make your escape.



	BREAK THE GLASS
Inner Door -	 Remove Screws from Lock. Remove Lock, or if necessary take Hammer and break off Lock.
	(3) Shoot Bolt and push door open.
Outer Door -	(I) Remove back of Combination Lock.
	(2) Withdraw Lock Cam (Dog).
	(3) Take Jimmy and force back Bolt Bar.
	(4) Push Door open.
If you a	re locked in the vault, endeavour to



1907

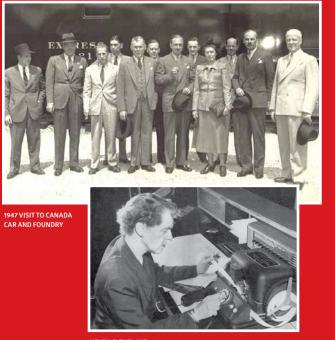
STAFF OF EDMONTON BRANCH, IMPERIAL BANK and Imperial Bank counter cheaue



The 1910s

Women and Finance

Miss Helen Cleveland started with Wood Gundy in 1916 and for the next 40 years focused on educating women about finance and investments. In 1949, *The Globe and Mail* quoted Helen: "We want women to learn their way around investing. Not to become panicky at changes in the market. As a matter of fact women do remarkably well considering their opportunities for learning."



HELEN CLEVELAND, 1950

Pioneer Banking

Williams Lake, in the heart of British Columbia's interior, had grown gradually since the Cariboo gold rush. At first, The Commerce branch was a tar paper shack. The teller carried the cash himself and often had to cash cheques at the weekly dances, until a proper branch was built and the safe was installed.



WILLIAMS LAKE BRANCH. 1919

To Protect and Serve

It took bankers three days to travel by horse and buggy from Weyburn to Leeville, Saskatchewan. Mr. Powell, General Manager of the Weyburn Security Bank recalled: "The equipment consisted of a tin cashbox and the protection of Mr. Leggett's bull mastiff dog. Whenever it was necessary to leave the office with no one there to protect the Bank's interests the cash was put away in the tin box and the dog laid beside it on guard and no one at any time ever meddled with it!"

Halifax Relief Fund

On December 6, 1917, Halifax was devastated when two ships collided in the city's harbour, one of them a munitions ship loaded with explosives bound for the battlefields of the First World War. Nearly 2,000 people died, another 9,000 were maimed or blinded, and more than 25,000 were left without adequate shelter. The Commerce responded by giving \$25,000 to help the city and its people recover.

The Commerce branch operated in Mexico City between 1910 and 1934. Most deposits were in gold or silver pesos.



COMMERCE BRANCH, MEXICO CITY 1910



The Regina Cyclone – 1912

It was hot and humid in Regina on June, 30, 1912. People were gathering to celebrate the Dominion holiday – it turned out to be the worst day in the city's history. The Regina Cyclone struck, with virtually no warning, killing 28 people, injuring hundreds and turning entire neighbourhoods into rubble. The Commerce donated \$5,000 to the relief fund to help.

Lest We Forget 1914–1918

Bank employees were quick to heed the call to fight for their country. During World War I, over 2,200 men and women enlisted from The Canadian Bank of Commerce and the Imperial Bank of Canada and 325 laid down their lives for King and country with many hundreds more suffering injuries.



During World War I, Victory Loans were Canadian government appeals for money to finance the war effort. Senior bank executives took a prominent and active role in the organization of Victory Loans that saw Canadians investing their savings for the first time. Sold by banks, insurance companies and investment dealers, Victory Loans raised \$1.7 billion for the Canadian war effort and whetted the Canadian appetite for bonds.



DEVASTATION FROM THE REGINA CYCLONE COURTESY: CITY OF REGINA ARCHIVES

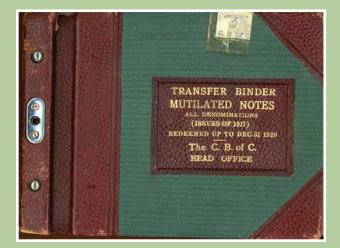
Did you know?

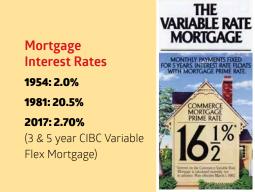
First Female Hired

In 1887, Miss Joan Inglis was the **first** woman hired by The Bank of Commerce as a stenographer at head office in Toronto, Ontario.

My Dog Ate It

Clients could take torn or damaged bills, known as 'mutilated notes' back to the bank for a replacement. The catch was you had to explain how it got damaged. We heard it all. Money got eaten by dogs, pigs and gophers. It was burnt in ovens, sent to the laundromat, damaged in drunken tussles and torn in poker games.





MORTGAGE AD, 1982

CIBC STAFF VANCOUVER 1964



In 1964, the CIBC Career Centre grooming tips for women revolved around ensuring that you had applied your makeup neatly and correctly. You were advised to check that your stockings were clean and free of runs. YIKES!

The Canadian Bank of Counterce

Aursuant to public Notice "duly given " the first Meeting of the Shareholders was held on Thursday the eighteenth day of April 1867 at the Mechanics Institute in the City of Toronto for the purpose of electing seven Directors in accordance with the Bank's Act of Incorporation

The following marcholders were present

How W. Mc Master
" George Brown
J.D. Maconkey M.P.P.
Angus Morrison M. P.P.
A Greer
Win Recarder
Noah Barnhart
James Michie
John Taylor
J. Sutherland Hayner
John Fiskin
Jeremiah Mc Carty
Rev & Or Fuller

Hon J. S. Machherson " J. G. Currie " Mason " John Mr. Donald M. P.P. H. S. Howland E. H. Rutherford Peter Pakerson William Eliott F.W. Cumberland thomas Dick Blaikie Revel E. Baldwin Joseph Mead

COMMERCE MINUTE BOOK, 1867

Penmanship

What skill was crucial when seeking a promotion in 1911?

- Math?
- Accuracy?
- The ability to lift heavy ledgers?

All of the above were considered important. But if you wanted to be promoted, you better have exceptional penmanship!





CT DRAKE, IMPERIAL BANK, VICTORIA BC, 1905

From the "1909 Standard Bank of Canada – Rules and **Regulations Handbook**"

Junior officers needed permission from the President to get married.

Why?

- Taking on debt was frowned upon and the bank was worried that a wife would spend what little money the man made
- It was easier and cheaper to relocate single employees
- A wife would be a distraction as young men must focus on their job

1904

Excerpt from "The Book of Client Don'ts"

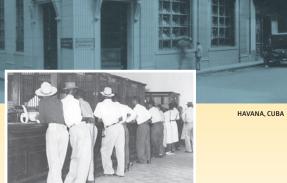
- **Don't** test the courage and generosity of your Bank by presenting or allowing your cheque to be presented for a larger sum than your balance.
- **Don't** exchange cheques with anybody; this is called "kiting," and is soon discovered by your Bank. It does your friend no good and discredits you.
- Don't give your cheque to a stranger. This is an open door to fraud and if the Bank loses through you it will not feel kindly toward you.
- Don't commit the folly of supposing that because you trust the Bank with money, the Bank ought to trust you. There are lots of people in the world that you would and no doubt do trust but you could not loan them money entrusted to you for safe keeping.

The 1920s

The Commerce team saw opportunities to serve clients in the Caribbean & Latin America. Between 1920–1921, operations were established at Bridgetown, Barbados; Havana, Cuba; Kingston, Jamaica; Port of Spain, Trinidad; and Rio de Janeiro, Brazil.

BRIDGETOWN, BARBADOS





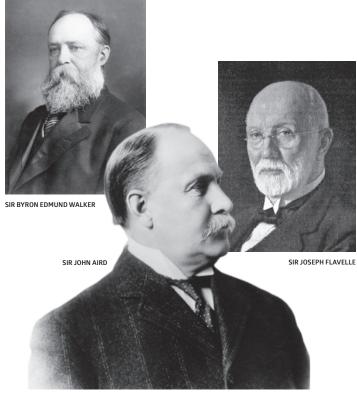
CLIENTS, PORT AU SPAIN, TRINIDAD, 1920s

1921

Imperial Bank of Canada and The Canadian Bank of Commerce have a long-standing tradition of employees lacing up skates and playing Canada's legendary sport. Both women and men played hockey and, in 1921, the Montreal-based Commerce Women's Team, dressed in sweaters and bloomers, were hailed as champions when they won a match against the Non-Skids, a men's team.



KINGSTON, JAMAICA



1924

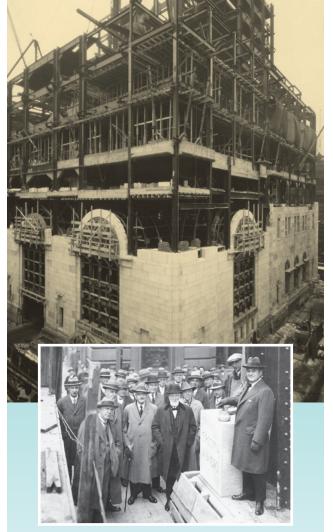
In 1907, Sir B. Edmund Walker was appointed President of The Commerce until his death in 1924. He was a strong advocate for Canada's banking system and following his death The Commerce General Manager, Sir John Aird became President and the Board of Directors chose Sir Joseph Flavelle for the new position of Chairman of the Board.

1924

Telegraphic wire is used to connect the Foreign Department at Head Office with New York and Havana.



NEW YORK OFFICE



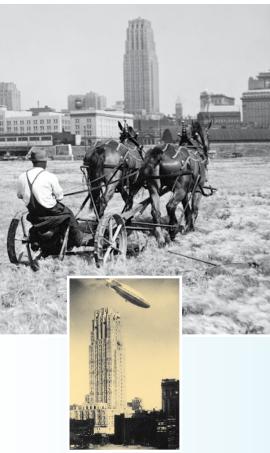
SIR JOSEPH FLAVELLE LAYING THE CORNERSTONE, 1929

1929

The Commerce head office building began construction in Toronto amid the onset of the Great Depression. It was a statement of confidence in both the stability of the bank and in the long-term growth of Canada.

The 1930s

COMMERCE COURT NORTH



HIS MAJESTY KING GEORGE V'S AIRSHIP, "THE R-100" VISITED CANADA IN 1930 AND FLEW PAST COMMERCE COURT NORTH WHILE THE BUILDING WAS STILL UNDER CONSTRUCTION.



1931

The headquarters of The Canadian Bank of **Commerce** opened its new doors for business at 25 King Street West, Toronto in January 1931.

The 34-storey tower remained the tallest building in the British Commonwealth until 1962. A public observation deck on the 32nd floor offered an unobstructed view of the entire city of Toronto.

Near the peak of the tower on each side of the building is a series of four carved stone heads which are said to symbolize: Courage, Observation, Foresight, and Enterprise.

The ceiling of the cathedral-like banking hall on the main floor is 6-storeys high, featuring ornate designs. The medallions at the base of the chandeliers feature the words: *Integrity*, Prudence, Commerce, and Industry.

1935

Imperial Bank head office opened at the southeast corner of King and Bay in Toronto. Built of Ontario Rama limestone, it was the first move for the Imperial Bank from the original 1875 headquarters.

1936

was the **first** Canadian bank to open a personal loans department. The original plan offered loans to professional men and women of a minimum of \$1000.

1938

On June 5th, 1936 The Commerce of \$60 with a probable maximum

The Commerce was the **first** chartered bank to open in Yellowknife becoming the bank's first branch in the Northwest Territories.



FIRST BRANCH IN YELLOWKNIFE

The 1940s





HAMILTON, ON BRANCH

Wartime Victory Loans

In WWII the Victory Bonds returned with colourful posters and patriotic pleas. There were 9 Victory Bonds within 4 years, totalling cash sales of almost \$12 billion.

Rationing

Part of the war effort was rationing certain foods such as meat, sugar, tea, coffee and butter. The Federal Government asked the banks to undertake the distribution of ration coupons. Even with a shortage of manpower, the banks cooperated, helping their clients in new ways.



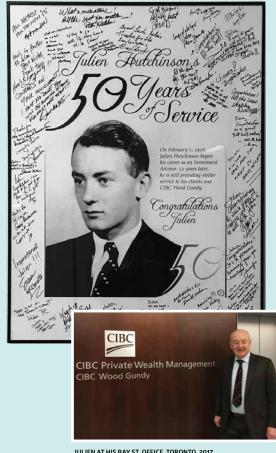
CANADIAN MEAT RATION STAMPS CIRCA 1943



ALASKA HWY. BRANCH, MUSKWA, B.C. 1943

Opening New Territory The Commerce opened branches in Northern

British Columbia and the Yukon to provide payroll and other services to workers on the Alaska Highway project.

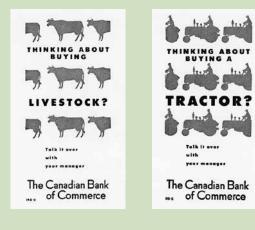


JULIEN AT HIS BAY ST. OFFICE, TORONTO, 2017

1944 **One of Canada's Youngest Chartered Accountants**

At the age of 14, Julien Hutchinson started at The Commerce as a summer intern becoming a Junior Messenger After completing University, he began working for Mr. Charles Gundy, son of James Henry Gundy, one of the two founders of Wood Gundy, established in 1905.

Hired as Charles Gundy's personal investment advisor, Julien Hutchinson became one of the country's first financial analysts.





The War Ends!

A bank holiday was declared when the war ended in Europe and victory over Japan followed 3 months later. Over 2,200 men and women from The Commerce and the Imperial had served in the Forces, 235 of whom gave their lives. Almost 90% of those who were demobilized in 1945–46 returned to service with the Banks.



Farm Improvement Loans Act

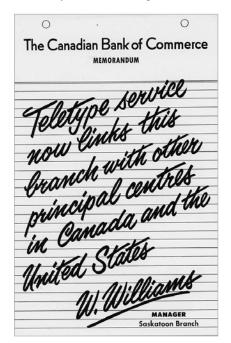
In 1944 The Commerce began providing short and medium term loans to farmers for upgrading of equipment and buildings for the improvement of a farm or property.



LONDON, ENGLAND

1946

The Commerce branches are linked by a new teletype communications system, replacing the old wire system transmitting in Morse code.



Proud to Serve

Over 4,500 men and women of The Commerce and Imperial served during both World Wars.

World Warl • 1914–1918 Letters from the Front



Our female Commerce employees were eager to take an active role in the war and some enlisted into nursing regiments. **B. Annie Wynne Roberts** enlisted from the Toronto branch with the St. John's Ambulance Association in 1916.

"I now spend my mornings and evenings doing the

going the rounds with scissors, forceps and probe,

and heads. Rather a change from banking anyway."

surgical dressings with a sister or an assistant nurse,

applying packages of gauze into big holes in the flesh and

winding yards and yards of bandage round arms and legs

B. ANNIE WYNNE ROBERTS



H.E. TYLOR, CAPTAIN AND OUARTERMASTER (FAR RIGHT) **RESUMED HIS CAREER WITH THE** COMMERCE AFTER THE WAR UNTIL HIS RETIREMENT FROM **HEAD OFFICE IN 194**



EXCERPT, LETTERS FROM THE FRONT, VOL. 1,

PUBLISHED BY THE CANADIAN BANK OF COMMERCE 1920-21

SECOND LIEUTENANT. V.C. EDMUND DE WIND ENLISTED FROM THE COMMERCE BRANCH IN EDMONTON, ALBERTA IN NOVEMBER, 1914



MISS PETRIE BEGAN WORK AT THE COMMERCE IN 1914 AT THE INSPECTOR'S DEPARTMENT IN WINNIPEG, IN 1916 SHE ENLISTED WITH THE CANADIAN MEDICAL CORPS AS A NURSING SISTER. IN 1919 SHE WAS DEMOBILIZED AND **RETURNED TO WORK AT THE BANK**



1917

SECOND LIEUTENANT C.W.F. RAWLE FROM THE INSPECTOR'S DEPARTMENT, COMMERCE HEAD OFFICE. TORONTO ENLISTED IN OCTOBER 1914 AND WAS KILLED IN ACTION APRIL 1916



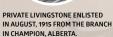
After placing sandbags about 9 feet high

in the 'customers' space, an employee

England wrote: "Although we are in a

fairly exposed place this gives us all the

at The Commerce branch in London,



IN CHAMPION AI BERTA



Bank employees are seconded to help the war effort in Ottawa and bank employees volunteer for military service.





OTTAWA SPECIAL GOVERNMENT DEPARTMENT 1940s

ALL FEMALE EDMONTON BRANCH TELLERS 1940s

During WWII, male staff were reduced by 40% through enlistment and had to be replaced by women who quickly and intensively trained for the work. Many served as tellers and senior women were assigned to roles formerly held by enlisted men.

For years, each branch had their own revolvers to protect from robberies. In 1943, the federal government took steps to acquire used revolvers for soldiers overseas. Branches were instructed to send any heavy firearms to the Stationery Department. They were replaced with lighter caliber firearms.





CLOTHING KNITTED BY THE COMMERCE WAR GUILD. TORONTO

The Ladies' Auxiliary at the Imperial Bank and the War Guild at The Commerce were formed of female bank employees and wives, sending homemade knitting, food, bandages, cigarettes and clothes to those overseas including bank employees in London, England.





Flying Officer **John McIntosh** started working for The Commerce in 1939. He enlisted in the R.C.A.F. in 1941 and flew Halifax heavy bombers in operations over Germany, France and Italy, receiving the Distinguished Flying Cross. He returned to a

branch in Edmonton in 1945. The Official Citation from the London Gazette on February 15th, 1944 stated:

"On another occasion a wing of his aircraft was set on fire and one of the tail fins was rendered unserviceable in an encounter with a fighter. Despite such harassing experiences, this officer has displayed continued gallantry. He is a skilled and courageous pilot."

Bernard Fox began working at The Commerce in 1939. Shortly afterwards, he enlisted in the Army and was sent overseas in 1941. He took part in D-Day on June 6, 1944 and was released from active service in 1946. Major Fox returned to The Commerce to our Yonge & Gould branch in Toronto.



KNIGHT OF THE ORDER OF THE CROWN AND CROIX DE GUERRE MEDALS WERE AWARDED TO MAJOR FOX BY THE BELGIAN GOVERNMENT

Lieut. R.B. Ballantyne, of the Imperial Bank wrote:

"Would you pass on to the Ladies' Auxiliary my very heartfelt thanks for the grand Christmas parcel. Also the 300 cigarettes and another parcel containing two lovely pair of knitted socks... I can tell you the boys down here appreciate their efforts. I also received the sixth and seventh issues of the bank magazines and they were very welcome indeed."

FROM THE EMPLOYEE NEWSLETTER THE LINK, SEPT. 15, 1944

The 1950s



1950

Be where our clients need us. That was the driving force behind our **first** mobile banking centre. The Commerce introduced the first mobile unit in 1950 at the International Plowing Match & Rural Expo in Alliston, Ontario. The bank reached 200,000 visitors in just four days!



A New Suburban Society

The Commerce launched **innovative** banking for our clients' convenience. Families could now travel to The Commerce drive-in "banking centre" to get cash. It was so successful that others were opened.

Post-War Boom

The 1950s brought tremendous growth, optimism and increased immigration to Canada. It was the dawn of the baby boom generation and the invention of "suburbs" to meet the demand for homes. Prior to 1954 banks were prohibited by the Bank Act from providing mortgages to clients but the government turned to the chartered banks to ask them to start fulfilling the demand. The Commerce immediately set up a Mortgage Department to meet our clients' needs.



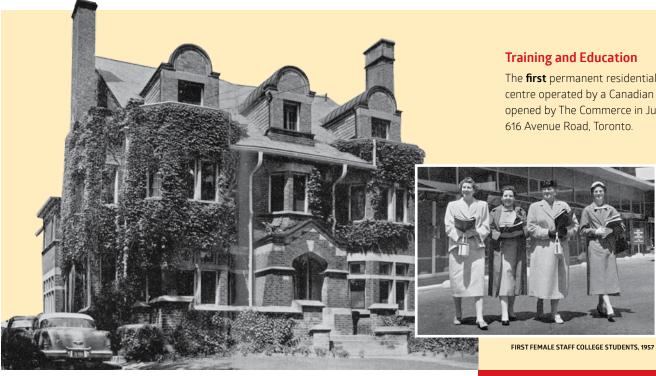
ECOMME

THE CANADIAN BA

Build a home of your own?

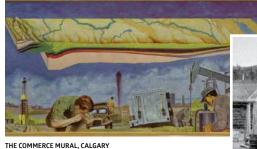
If you would like help in financing the cost of building a house or duplex, see the manager of your nearest branch of The Canadian -Bank of Commerce. He will be glad to tell you how mortgage loans are arranged for such purposes under the National Housing Act 1954. Mortgage loans are only one of the many services we offer our customers. Ask about our facilities at any of our branches --we have more than 680 to serve you.

THE CANADIAN BANK OF COMMERCE



1956 – Another First in Canadian banking

The Imperial Bank established a Natural Resources Development Department to meet the needs of increasing resource development. In 1953 The Commerce opened Petroleum and Natural Gas Departments in Calgary.





The **first** permanent residential training centre operated by a Canadian bank was opened by The Commerce in June 1955 at

The Frozen North

The Commerce was the first Canadian bank to open a branch in 1958 north of the Arctic Circle in Aklavik, which later was re-named Inuvik.

KNOB LAKE, QUEBEC, IMPERIAL BRANCH 1953



The 1960s



PHOTO COURTESY YORK UNIVERSITY ARCHIVES, CLARA THOMAS ARCHIVES & SPECIAL COLLECTIONS, TORONTO TELEGRAM FONDS, ASC09056

The Merger – Now Under One Roof

1961 was the year the Imperial and The Commerce merged and the new institution was named The Canadian Imperial Bank of Commerce, a vigorous and progressive force in Canadian banking. 15,500 employees were united to serve clients better. The letters stood for Capital and Initative, Courtesy and Industry to help Canadians develop Canada's vast potential. Cl also stood for "Come In".

1961

First Canadian bank to officially establish an Agricultural Department.



MONTREAL SKYSCRAPER



1962

CIBC's new regional office building and

Montreal Main branch opened in June 1962. It became the tallest building in the

Commonwealth, a title formerly held by Commerce Court North in Toronto.

1964

CIBC Introduced the **only** floating bank in Canada to serve 5,000 clients in remote small towns along the lower north shore of the St. Lawrence River in Ouébec.

The small branch was equipped with a teller's window and living quarters for the officer in charge. When no docking facilities were available, clients would travel out to the ship to meet with the accountant.





CIBC's was the **first** Canadian bank to use a computer to update clients' bankbooks rather than have a teller do it manually.

Computerization began to allow for faster and more efficient client service.



COMMERCE FIRST			
Woman named			
bank d	irector		
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The Bank of Connect of http://www.internet.com	"T man tory speed a no other passes who has not in order to want		

1968

Lu Clyde made history as CIBC's first female branch manager. By the end of the year, eight of our 1,450 branches across Canada and around the world were managed by women. Lu said, "I'm excited about it. I have no qualms at entering what has been a man's field."

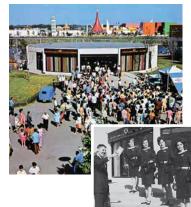
First Woman Director – 1968 Dr. F. Marguerite Hill was appointed as CIBC's **first** female Board member. Dr. Hill was quoted in *The Toronto Daily Star*, "Banks are becoming more interested in women as managers as well. After all, many employees and shareholders of the banks are women as well as many customers."

Our Story Today

CIBC advocates for gender balance at the Board level and throughout our organization in order to achieve excellent business performance and shareholder value. We are proud that in 2017 our CIBC Board is more than 35% female.

Expo 1967

In 1967. Canada celebrated its Centennial and welcomed the world to Expo 67 in Montreal. The event attracted an estimated 50 million visitors. CIBC was the **only** chartered bank on site. Its 12-sided branch provided services to clients from around the world.







1969

CIBC was the first bank in Canada to introduce a 24 Hour Cash Dispenser – the limit was \$30 a day.

This innovation created a new level of convenience and accessibility for our clients and forever changed the financial services industry in Canada.

CIBC M.V. JEAN BRILLANT ON THE ST. LAWRENCE IN QUEBEC

"Cheque" it Out

As long as your bank details, account information, signature and the amount to be transferred are included, the "stationery" or surface the information is printed on can be quite creative.



Careful it Doesn't Bounce

In St. Catharines. Ontario, a sporting bet was paid by a cheque inscribed onto a football.

114498





A donation to the Ontario Heart Foundation was written on a t-shirt and deposited at our Parkhill, Ontario branch.

Take That – Please An unhappy cab driver used a cheque written on a dirty shirt to pay a traffic fine.



In 1968, a bet was settled by a cheque carved into an oar.

Unusual Cheques

Perhaps the most unusual cheques were those presented in the form of objects. In 1960, the Lloydminster branch in Saskatchewan accepted a veterinarian's cheque written on an egg.

No Shortage of Innovation

When one young CIBC client was getting married in 1971, his co-workers presented the couple with a cheque printed on a 50 pound slab of elm. The groom, a research scientist, was working on a treatment for Dutch elm disease and our clients and staff had a good laugh when they brought it into the branch.

EE DICK FOW INSPECTOR W.M. YOSDER WUG OFRYE + I CASE POP Sjug and Including Call 15 1077

In Vancouver a red cedar shingle cheque was deposited to pay for a jug of rye and a case of pop.









A SOUIRREL PELT CHEOUE, NEEPAWA, 1961

A cheque written on a pair of women's underwear caused a stoppage at the Calgary Central Clearing office in 1968.

The 1970s



Canada's First Flying Bank

In 1970, CIBC took the concept of meeting our client's needs to a whole new level. Imagine stepping into a small plane in Yellowknife at 7:00 a.m. and taking a 2725 kilometre trip to the North. This innovative "banking centre" made five stops and returned home 12 hours later.



the Commerce gets the bank to the people.

When the people can't get to the bank ...



ASIA 1977

First Singapore branch opens at One Raffles Place



1978

CIBC opens its first branch in the Hong Kong Cheung Kong Center



1972

When Heather Whitehead joined Wood Gundy, she became the first female telephone order clerk on the floor of the Toronto Stock Exchange. The following year, she was promoted to be the first female floor trader in any Canadian stock exchange.

"One of the reasons for wanting to become a floor trader is the excitement. I like the opportunity of working there and the opportunity to make decisions."

FROM TORONTO STAR PROFILE

New CIBC Head Office Following the merger, CIBC commissioned a new head office. The bank hired architect I.M. Pei to design a three-building complex. The result was Commerce Court consisting of a courtyard

complementing the existing building and included the newly built 784 foot Commerce Court West. When completed in 1972, the 57-storey building was the tallest in Canada, and the largest stainless-

steel-clad building in the world.



38 CIBC 150 Years • A short story





New concept in **Canadian banking**

CIBC introduced the Commerce Key Account, the **first** Canadian bank to introduce a package of consumer services for a flat monthly fee.

BE SMART

In 1974. CIBC introduced the SMART RSP. CIBC's Guelph area branches came up with a special offer to encourage their clients to make a contribution – a jar of "RSPberry" jam. It reminded our clients to plan for a sweeter future with a Commerce SMART Retirement Savings Plan.



70s Advertisements

"Congratulations John!" Interview of the application of the applicatio



CHARGEX





The 1980s





G.H. WOOD

CIBC Wood Gundy

and provincial bonds when it opened.

J.H. GUNDY

Wood Gundy was originally founded by George Herbert Wood and James Henry Gundy

The firm became one of Canada's leading securities dealers with a strong international

on February 1, 1905. The firm specialized in underwriting and distributing municipal

In 1984 CIBC became the first Canadian

bank to offer a flexible mortgage payment plan that gave clients the opportunity to select a payment option of their choice - monthly, semi-monthly, bi-weekly or weekly. Then and now – it's all about innovation for our clients.

WOOD GUNDY TORONTO TRADING DEPARTMENT, 1948

1981

Beijing, People's Republic of China branch opens in the LG Twin Tower.



80s Advertisements





On June 13, 1988, CIBC acquired a majority interest in Wood Gundy Inc. offering clients an enriched level of expertise and services. When the deal was completed, CIBC Wood Gundy was described in the Financial Post as being, "One of Canada's best capitalized brokerage firms".

reputation and representation on all of the major stock exchanges.



CIBC WOOD GUNDY TRADING ROOM 19805



First to Offer Our Clients In-house Investment Banking

It was 1987 and amendments to Canada's Bank Act removed the barriers between the banking and securities industries which allowed banks to operate in-house investment dealers. Seizing this window of new opportunity for our clients, CIBC was the **first** off the block with CIBC Securities which offered mutual funds and discount brokerage services.

On December 20th, these kids made \$192,407 in the stock market.



1984 MIRACLE DAY RESULTS ADVERTISEMENT

CIBC MIRACLE DAY CELEBRATED ITS 30th ANNIVERSARY IN 2014

Investing in a Miracle

Wood Gundy branch manager, Tim Miller loved the holiday season and believed in giving back to communities.

In 1984 he called his team into a meeting and said, "I've got this idea. We will donate all of our commissions on a single day to children's charities."

Since then, every year on the first Wednesday of December, CIBC Capital Markets and CIBC Wood Gundy Investment Advisors participate by donating trading fees for kids-in-need.

CIBC Miracle Day has raised more than \$241 million globally since 1984. It has grown into one of the largest single fundraising events in support of children's charities.

The 1990s

CIBC CONVENIENCE SERVICES

We just opened a CIBC branch in your home.



1991

CIBC was the **first** Canadian bank to launch a cheque imaging service for customers.

	CANADIAN IMPERIAL BANK OF COMMERCE		
	MAYMONT, SASK.	<u>u</u>	
:===	CUMBENT ACCOUNT CHUMBER	DOLLAR	
:====	:00788+010:		

Just a phone call away

In 1992 CIBC became the **first** Canadian financial institution to offer an automated telephone banking service nationwide. CIBC's "Link Up" enabled our clients to do a variety of banking transactions from a touchtone phone anywhere, anytime. By 1998 CIBC had registered its onemillionth telephone banking client.

CIBC Trust – We were First

In 1992. CIBC received its federal trust company charter and we became the **first** major bank in Canada to open a wholly owned trust business. On July 1, CIBC Trust Corporation opened its doors and offered clients personal trust and advisory services including wills and estate planning, trustee and personal investment services.



JANE BAZARKEWICH WAS APPOINTED THE FIRST PRESIDENT AND CEO. CIBC TRUST

CIBC CONTINUING THE TRADITION OF TRUST Your Guide to

Will & Estate

A New Program

CIBC launched the Aboriginal

Internship Program in 1991

offering a scholarship and summer employment. In 1993

of the National Aboriginal

Achievement Awards, now

Indspire, which recognizes

variety of professional fields.

First corporate environmental

policy was approved by the Board of Directors.

CIBC began providing spousal

benefits to same sex couples.

Indigenous achievers in a

1993

1996

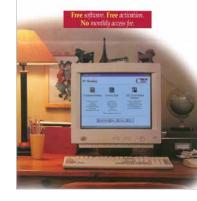
CIBC became the lead sponsor

Your Guide to Investment Management & Administration

CIBC

CONTINUING THE TRADITION OF TREAST





Innovation CIBC launched PC Banking in 1996 offering secure, electronic banking for clients with a personal computer. Clients embraced the new technology and within 2 years, 320,000

1996

CIBC opened state-of-the-art call centres in Halifax and Regina providing modern, convenient banking experiences for clients.

1996

CIBC and Pittsburgh-based Mellon Bank Corporation forged a strategic alliance – the **first** of its kind between a U.S. and Canadian financial institution. The new company, CIBC Mellon Global Securities Services. brought institutional clients global and multicurrency capabilities, leading edge performance measurement, portfolio reporting and investment analytics.







1997

Canadian Breast Cancer Foundation CIBC Run for the Cure

CIBC became title sponsor of the CIBC Run for the Cure, one of the most successful and respected volunteer-led fundraising events in Canada.

Technology and

were using PC Banking.





1997

The Imperial Service Offer was launched for clients with more complex needs including individually tailored investment advice and customized products and services.



1998

CIBC and Loblaws announced in 1998 the creation of President's Choice Financial. Launched in 28 Ottawa-area stores, PC Financial offered no-fee accounts, free cheques, and no-fee access to 3,100 bank machines across Canada.

Advertising through the Years



Ask Mrs. O'Reilly . . . and us

Some people say there is something odd about her. Some people say there is something odd about her. They also say she has an uncanny knack for knowing things. Remarkable woman, Mrs. O'Reilly. Equally remarkable, in our humble opinion, is the work done by our Business Development Department. They, too, have the knack for uncovering information. This skilled department prepares reports and briefs con-cerning industrial site medicine concentration and cerning industrial sites, marketing opportunities and situations, facilities, and manufacturer's agents. This by no means covers the entire scope of our Business Development Department. For complete informa-tion, see your local Manager of Imperial Bank of Canada... he is there to serve you.



50s



60s





Want to buy a red convertible?

Get a Commerce Red Convertible Loan.

You name it-a car, a horse, a camera, a piano, a new wardrobe or whatever-there's a Commerce Bankplan Loan to suit your need. See our Loan Department.

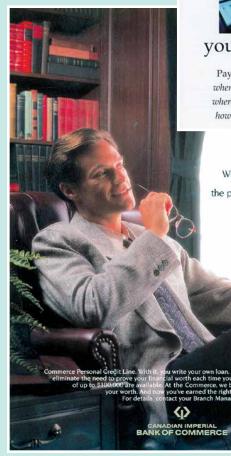


the Commerce has the financing you need.

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70s CANADIAN INPERIAL BANK OF COMMERCE

80s



90s

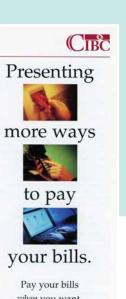


how you want.

1/3-

to pay

When your only standard is the very best. the possibilities are endless.

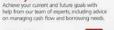








Advice that works for your business and you. Grow your business







And the start of the start and the start part of all before any product of the start start and the start s



Our advisors can help design a cash flow solution for your business.

Save up to \$700 on a combination of business solutions."



2010s





The 2000s

2002

In keeping with a commitment to foster a positive work-life balance for its employees, CIBC opened Canada's first emergency backup childcare centre.





2001

CIBC acquired Merrill Lynch Canada's retail brokerage, asset management and Canadian services businesses. Combined with CIBC's World Markets and CIBC Wood Gundy, this formed one of the top private client brokerage businesses in Canada.



CIBC introduces Audio Access ABMs

This allowed clients with visual impairments and the elderly to use personal headphones to complete any ABM transactions. We worked with the Canadian National Institute for the Blind to ensure that its Audio Access ABMs met the needs of those who are unable to read print.



CIBC FirstCaribbean International Bank

In 2002, Barclays Bank PLC based in the UK and CIBC combined their retail, corporate and offshore Caribbean banking operations launching FirstCaribbean International Bank. Both had the distinction of being the oldest banks in the Caribbean.

In 2006, CIBC acquired Barclays stake and became the majority shareholder in FirstCaribbean, now called CIBC FirstCaribbean International Bank. With operations in 17 countries and 2,900 employees it is the largest regionally listed bank in English and Dutch-speaking Caribbean.

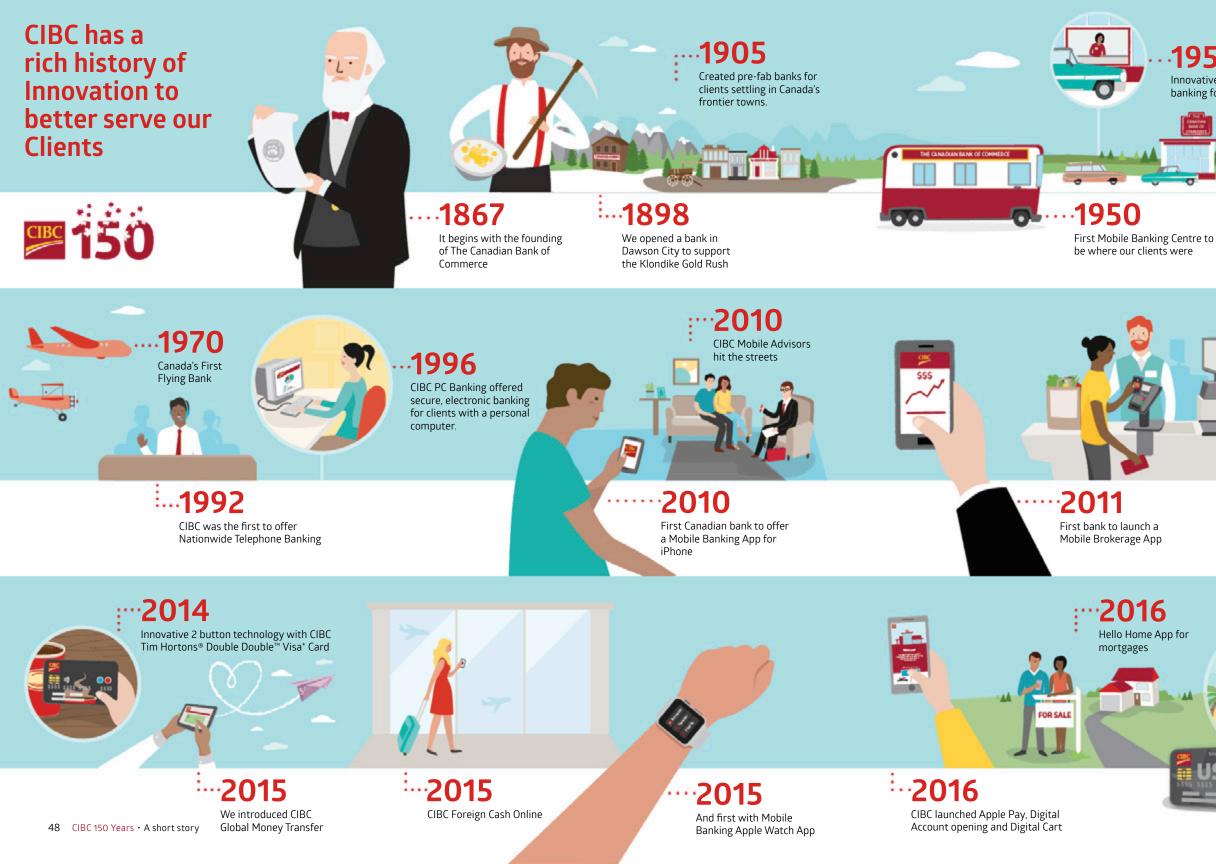


2003

CIBC was the first Canadian bank to create an employee network for LGBT+ employees.



CIBC FIRSTCARIBBEAN BRANCH





····1967

First Canadian Bank to use computers to update clients' bankbooks

1964

2012

EUR

GBP

New way to pay by your phone with CIBC

Mobile Payment App

CIBC Introduced the only Floating Bank in Canada

.....

1969....

CIBC introduces Canada's first 24 Hour Cash Dispenser

ala.

.....2016

And Pre-paid Travel Cards

2013

CIBC's first among Big 5 to introduce eDeposit and a Mobile Business App for Business Owners

Q

2017 CIBC one of a kind ski-through ATM at Whistler Blackcomb

2010s

Diversity & Inclusion

- In 2015 was the first Canadian bank to partner with Specialisterne to offer employee opportunities to job-seekers on the autism spectrum
- CIBC committed to hiring 500 new team members with disabilities in 2017.
- · CIBC is committed to raising our representation rate of women at executive levels to 30%-35% by 2018.
- Magnus Cards CIBC partnered with Magnusmode to develop a digital card banking app for people on the Autism spectrum to become more financially independent.

FIFA

CIBC was proud to bring the energy, passion and excitement of the World's Game to Canadians in 2010 as broadcast sponsor of the 2010 FIFA World Cup and again in 2014 as broadcast sponsor and also the Official Canadian Bank in Association with VISA of the FIFA World Cup.



Official Canadian Bank in Association with Visa



JOHN CASSIDY. WHEELCHAIR RACER



MAGNUS SHOWS HOW TO USE A DEBIT CARD

CIBC updated its Mobile Banking App with new voice command features, to let customers search and access banking tasks, hands-free. Users can say for example "send money", and options will appear to send an e-Transfer or Global Money Transfer.





Atlantic Trust

In 2014 CIBC completed its acquisition of Atlantic Trust, expanding CIBC's North American wealth platform. Atlantic Trust solidified CIBC's position as one of Canada's fastest-growing investment managers.

2014 Premier Partner of the Canadian Paralympic Committee (CPC)

CIBC announced a four year partnership with the Canadian Paralympic Committee to celebrate our Paralympians and to help raise awareness of the paraathletic movement.



TORONTO 2015 Pan Am/Parapan Am Games

As Lead Partner of the Games, CIBC was proud to help bring the TORONTO 2015 Pan Am/Parapan Am Games to life for more than 20 million Canadians and visitors, inspire and invest in the next generation of Canadian athletes and leave a lasting legacy for sport in Canada.



KITCHENER ONTARIO TORCH EVENT



CIBC was the **first** corporate sponsor globally of a multi-sport games Pride House to promote LGBT+ inclusion in sport.

2017

150th Anniversary of Canada and CIBC

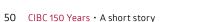
To commemorate our shared history, CIBC partnered with national and local organizations.





Lead Partner with Ottawa2017 joining the City of Ottawa to co-host a year-long celebration of this historic milestone.

Lead Partner of CBC's and Radio **Canada's** programming celebrating Canada's 150.









Official Bank of the CHL

Engaged in a multi-year partnership with the Canadian Hockey League (CHL) to rally our clients, fellow employees and communities while supporting the next generation of hockey heroes.





ATHLETES VILLAGE CIBC BRANCH STAFF





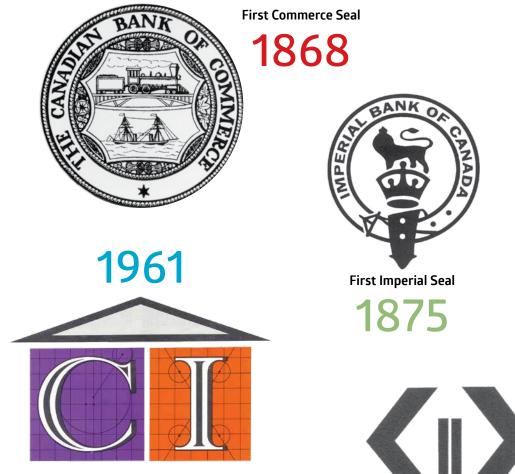
Immigration, Refugees Immigration, Réfugiés and Citizenship Canada et Citoyenneté Canada

Together with Immigration, Refugees and Citizenship Canada (IRCC) CIBC co-hosted a number of Canadian citizenship ceremonies across the country.



Collaborated with Parks Canada to distribute 2017 Discovery Passes at CIBC Banking Centres across Canada.

The Evolution of Our Brand



1890









A new chevron logo was designed for the bank on its 100th anniversary. Its design was an abstract form of the strength and continuing progress of CIBC and to convey dignity, stability and effectiveness.







The first logo of The Canadian Bank of Commerce was a caduceus. Two snakes entwined around a wand with a pair of outstretched wings at the top and is a symbol of commerce.

The logo appeared in annual reports, stationery, banknotes, wall plaques, lighting fixtures and branch buildings. The employee newsletter was even called The Caduceus from 1920–1941.





Community Investment



CIBC DONATES \$ 250,000 TO ALBERTA FOOD BANKS WHEN THE PROVINCE WAS HIT HARD BY THE ECONOMIC DOWNTURN.

For 150 years, CIBC has been making a difference in our communities through our corporate giving, sponsorships and the volunteer spirit of our team members.

Our commitment to fostering healthy communities is embedded in our culture.

Our goal is to make an impact in the communities in which we work and live.

In 2016. CIBC invested more than \$65 million in community organizations through more than 1,500 charitable donations.

This includes \$44 million in corporate contributions and nearly \$21 million in employee-led fundraising and giving.

CIBC employees and retirees volunteered 200,000 hours in our communities.



RUN DAY, TORONTO

Tour CIBC Charles-Bruneau

CIBC has proudly supported the Tour CIBC Charles-Bruneau since 2005. The Fondation Centre de Cancérologie Charles-Bruneau's mission is to give all children with cancer the best chances of recovery by funding research and supporting the development of projects in the area of pediatric oncology. Thanks to the generous support of our clients and employees, we've contributed over \$5 million toward this annual cycling event.



CIBC Miracle Day

CIBC employees together with clients across Canada and in offices in New York, London and Hong Kong raised \$6 million on Miracle Day in 2016. Funds in Canada are distributed year-round by the CIBC Children's Foundation in support of children's charities.

CIBC Miracle Day has raised over \$90 million in Canada and more than \$241 million globally since 1984. This annual tradition of donating trading fees for kids-in-need has grown into one of the largest single fundraising events in support of children's charities.

CIBC LONDON UK TEAM

CIBC MONTREAL TEAM



TORONTO PROJECT AIM & CELEBRITIES



CIBC Run for the Cure

Team CIBC helped raise an estimated \$17 million through the 2016 Canadian Breast Cancer Foundation CIBC Run for the Cure, including nearly \$3 million contributed by the 15,000 Team CIBC members who participated and joined close to 100,000 Canadians in more than 60 communities across the country. 2016 marked the 20th year of CIBC's title sponsorship of the Run and, over the two decades, Team CIBC has raised more than \$45 million in support of a future without breast cancer.

CIBC EMPLOYEE, JULIANN BEAUMONT



START LINE, STE-JUSTINE, QUEBEC





It has been a privilege to share our story with you. We want to thank our clients for your loyalty to CIBC.

We also want to thank the many generations of CIBC employees who have worked with our clients from across Canada and around the world to help them prosper and grow over the past 150 years. We are proud of everything you do to build strong, sustainable communities.

with you.

Here's to our next chapter!

We look forward to building the bank of the future